## BEFORE THE PUBLIC UTILITIES COMMISSION OF THE STATE OF CALIFORNIA

Application of Pacific Gas and Electric Company	
for Approval of Energy Savings Assistance and	Application 19-11-003
California Alternate Rates for Energy Programs and	
Budgets for 2021-2026 Program Years. (U39M)	
	Application 19-11-004
	Application 19-11-005
And Related Matters.	Application 19-11-006

## MONTHLY REPORT OF SAN DIEGO GAS AND ELECTRIC COMPANY (U 902 M) ON LOW-INCOME ASSISTANCE PROGRAMS FOR AUGUST 2025

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September 22, 2025

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#### MONTHLY REPORT OF SAN DIEGO GAS AND ELECTRIC COMPANY (U 902 M) ON LOW-INCOME ASSISTANCE PROGRAMS FOR AUGUST 2025

This is the August monthly report for program year (PY) 2025. The purpose of this report is to consolidate activity for the California Alternate Rates for Energy (CARE) Program, Family Electric Rate Assistance (FERA) Program, and Energy Savings Assistance (ESA) Program and provide the California Public Utilities Commission's Energy Division with information to assist in analyzing the low-income programs.<sup>1</sup>

This report presents year-to-date CARE, FERA, and ESA Program results and expenditures through August 31, 2025, for San Diego Gas & Electric Company (SDG&E).

Respectfully Submitted,

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<sup>&</sup>lt;sup>1</sup> Pursuant to Decision (D.) 21-06-015, SDG&E will file monthly Family Electric Rate Assistance (FERA) reports, combined with this report, after Energy Division approval of a reporting template that includes the specifics of FERA reporting criteria. *See* D.21-06-015 at 435.



### San Diego Gas & Electric Company

Energy Savings Assistance (ESA) Program,

California Alternate Rates for Energy (CARE) Program, and

Family Electric Rate Assistance (FERA) Program



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#### LOW INCOME ASSISTANCE PROGRAM MONTHLY REPORT

In 2021, the California Public Utilities Commission (Commission) voted and unanimously approved, with modifications, the Decision on Large Investor-Owned Utilities' (IOUs) and Marin Clean Energy's California Alternate Rates for Energy (CARE), Energy Savings Assistance (ESA), and Family Electric Rates for Energy (FERA) Program Applications for Program Years 2021-2026, which authorized budgets and goals effective July 1, 2021. The authorized program year budgets, savings goals, and homes treated targets in this monthly report reflect those authorized by the Commission in Decision (D.) 21-06-015 (Decision). The Decision approved the IOUs to shift the ESA Program away from treating all eligible and willing households towards a customer-centered prioritization model based on household needs and customer profile. Additionally, the Decision ordered the implementation of a new ESA Multifamily Whole Building Program (MFWB), which includes all multifamily sectors, including in-unit, common areas, and the whole building, and the implementation of the Pilot Plus and Pilot Deep Program that focuses on gathering the feasibility of a more strategic measure delivery approach.

#### 1. ESA PROGRAM EXECUTIVE SUMMARY

The ESA Program offers no-cost weatherization services, energy efficient lighting, energy efficient appliances, energy education, and other services to income-qualified customers to reduce energy consumption and costs, while improving health, comfort, and safety of

<sup>&</sup>lt;sup>1</sup> D.21-06-015 at Ordering Paragraph (OP) 3 and at OP 82.

<sup>&</sup>lt;sup>2</sup> Id.

<sup>&</sup>lt;sup>3</sup> Id. at OP 57.

<sup>&</sup>lt;sup>4</sup> Id. at OP 119.

<sup>&</sup>lt;sup>5</sup> Id. at OP 38.

customers. To qualify for the ESA Program, a residential customer's household income must be at, or below, 250% of Federal Poverty Guidelines (FPG).

The Main ESA program provides services to single family and mobile homeowners, and renters. The program design is focused on achieving energy savings through targeted outreach efforts, while continuing to offer health, comfort, and safety to low-income customers. Richard Heath and Associates (RHA) is the primary implementer of ESA Main services including Outreach and Assessment, Weatherization, Appliance Installation, Natural Gas Appliance Testing (NGAT) and Inspections of gas appliance installation. THA Heating Plumbing & Air and Staples Energy provide Heating Ventilation and Air Conditioning (HVAC) and Water Heater Repair and Replacement (R&R) Services.

SDG&E's Southern Multifamily Whole Building (MFWB) Program offers ESA Services for In-Unit, Common Area Measures (CAM), and Whole Building (WB) Measures under one Program to Deed Restricted and Non-Deed Restricted multifamily buildings. SDG&E is the lead utility on behalf of Southern California Edison Company (SCE) and Southern California Gas Company (SoCalGas) for the Southern Region MFWB program.<sup>6</sup>

The ESA Pilot Plus and Pilot Deep Program (Pilot), the Energy Division's Staff Proposal approved by the Commission in D.21-06-015, provides more advanced energy savings measures tailored to customer needs that complement and build upon the ESA Main Program measure packages. The Pilot Plus package will provide and/or replace certain equipment and appliances plus load shifting and electrification measures that should reduce annual energy usage by 5 to 15%. The Pilot Deep package will offer more advanced measures that should reduce annual energy usage by 15 to 50%.

<sup>&</sup>lt;sup>6</sup> Id. at OP 120.

SDG&E's total 2025 authorized ESA Portfolio budget is \$31,854,828<sup>7</sup>. Through August 2025, SDG&E's total costs for the ESA Portfolio were \$15,053,009. This month's activities for the ESA Programs are included below.

#### 1.1. ESA Program Overview

## 1.1.1. Provide a summary of the ESA Program elements as approved in Decision (D.) 21-06-015.

#### **ESA Main Program**

In August 2025, the ESA Main program continued to make consistent progress toward its energy efficiency goals, while refining internal processes to better support participant engagement and satisfaction. RHA continues to report challenges associated with U.S. Immigration and Customs Enforcement (ICE) activity, which has resulted in a decline of customer homes treated. RHA and SDG&E continue to collaborate on real time communication protocols with the customer to ensure transparency and ease concerns about in-home visits.

#### **Program Highlights:**

Marketing and Community Engagement: New marketing efforts have increased ESA program visibility across San Diego communities. Through the San Diego LEARN Program,<sup>8</sup> the ESA program has been introduced to new community organizations and networks. The team participated in the August 14 Economic Activity Working Group to present the ESA program to partner organizations. RHA plans to contribute content to upcoming newsletters and will join

<sup>&</sup>lt;sup>7</sup> D.21-06-015 at Attachment 1, Table 7 and includes \$315,260 of SASH/MASH unspent funds (see table ESA Table 1.1.1.5).

<sup>&</sup>lt;sup>8</sup> The LEARN Program is funded by California utility customers under the auspices of the California Public Utilities Commission and implemented by RHA (Richard Heath & Associates) under a contract awarded by San Diego Gas & Electric Company (SDG&E®).

the next San Diego Promise Zone (SDPZ) Partners Working Group on September 11 to further boost program awareness and engagement.

Customer Satisfaction: Customer satisfaction remains strong, with 85% of surveyed participants rating the program as good, very good, or excellent. Feedback consistently highlights staff professionalism, clear communication, and thorough service.

#### **Selected Participant Feedback:**

- "The worker was very thorough. They checked the windows, doors, water heater, and air conditioner, and explained everything as they went."
- "I appreciated the help I received to improve my home. The technicians were respectful and even wore foot protectors to avoid scuffing or dirtying my floors."
- "Time, value, honesty, and a quality job."

ESA Table 1.1.1.1 ESA Main (SF, MH) Program Summary Expenses for 2025						
	Actual to Date <sup>10</sup>	%				
Budget <sup>11</sup>	\$20,365,971	\$10,351,179	51%			
Homes Treated	3,465	43%				
kWh Saved <sup>12</sup>	1,632,718	652,530	38%			

<sup>&</sup>lt;sup>9</sup> Pursuant to D.21-06-015, planning assumptions for savings goals and homes treated target are based on annual Main ESA Program allocation of the overall Program Cycle Goals and Targets, Attachment 1, Tables 5 and 6.

<sup>11</sup>ESA Main program budget includes measures and program administrative budget categories as shown on ESA Monthly Report Table 1.

<sup>&</sup>lt;sup>10</sup> As shown in ESA Monthly Report Tables 1 and 2.

<sup>&</sup>lt;sup>12</sup> Pursuant to Table 5 of Attachment 1, D.21-06-015, the 2025 goals for kWh, kW, and therms include ESA Main, MF CAM and MFWB, however, the table above reports results only from the Main ESA Program.

ESA Table 1.1.1.1 ESA Main (SF, MH) Program Summary Expenses for 2025						
kW Demand Reduced	424	84	20%			
Therms Saved	108,038	73,928	68%			
GHG Emissions Reduced (Metric Tons of CO2e) <sup>13</sup>	N/A	720	N/A			

Note: Any necessary corrections or adjustments are reported herein, superseding results reported in previous months and may include year-to-date adjustments.

In August 2025, SDG&E's ESA Main YTD administrative expenses were slightly above the required annual administrative cap of 10% of total program costs. SDG&E actively monitors spending and anticipates administrative expenses will be within the 10% administrative cap by year end.

ESA Table 1.1.1.2 ESA Program Administrative Expenses for 2025						
	August 2025	Year to Date				
Administrative Expenses	\$156,172	\$1,049,772				
Total Program Costs	\$1,299,418	\$10,351,179				
% of Administrative Spend	12.0%	10.1%				

#### **ESA MFWB**

In August 2025, SDG&E's Southern MFWB Program continued to advance whole building treatments. RHA reported that they completed eleven property treatments in August, with measures including High Efficiency Split Air Conditioners, Tankless Water Heaters, Heat Pumps, Domestic Hot Water Boilers, Central Storage Water Heaters, High Efficiency Furnaces,

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<sup>&</sup>lt;sup>13</sup> Derived by utilizing the United States Environmental Protection Agency Greenhouse Gas Equivalencies Calculator.

<sup>&</sup>lt;sup>14</sup> D.21-06-015, OP 112.

Attic Insulation, CAM lighting (LED bulbs, lamps or fixtures), Smart Thermostats, and Pipe Insulation. While SDG&E has compensated RHA for invoices they submitted throughout 2025, it is not yet able to report on the treatment data for the year. This preliminary data used to report on program performance was provided by RHA.

In August, SDG&E temporarily paused new invoice submissions from July 31 to August 19 following RHA's report of challenges in drafting invoices for installed measures. During this period, SDG&E continued processing payments for previously submitted invoices and paid those out at net zero terms to help alleviate the impacts of the delays. On August 19, SDG&E informed RHA that they were able to resume invoice submissions and adjusted its payment terms to support timelier processing. RHA estimates approximately 7,866 pending enrollments need to be submitted for payment, representing a projected value of about \$1.4 million.

SDG&E continued addressing EECP configuration issues impacting 2025 cost-sharing for joint IOU customers and pricing updates. The invoicing challenges were traced to a pricing amendment executed in April that had not been fully configured in EECP. Although initially scheduled to follow resolution of the cost-sharing issue, SDG&E worked with its IT vendor to resolve both issues concurrently. To prevent recurrence, SDG&E is developing a process to validate joint IOU cost splits during invoice review. This includes revising the review checklist and exploring dashboards or reports to monitor invoice data. SDG&E is also collaborating with RHA to implement system enhancements that prevent invoicing for ineligible or incorrect work items.

SDG&E is currently identifying enrollments impacted by configuration and pricing discrepancies. Once the analysis is complete, data cleanup will begin. Once this step is finalized, SDG&E will be able to report treatment data. Due to the ongoing system

configuration issues mentioned above, SDG&E has been unable to report 2025 MFWB Program activity to date. SDG&E is actively working with its IT vendor to identify and correct the impacted enrollments and is targeting a September release of all program treatment data covering January through August. In the interim, SDG&E will be reporting the aggregate treatment and savings data for the Southern MFWB Program represented in ESA Table 1.1.1.4, with utility-specific data to follow in the subsequent report. ESA Table 1.1.1.3 below shows 2025 spend to date for SDG&E's portion of the Southern MFWB program.

ESA Table 1.1.1.3 SDG&E MFWB (In-Unit, CAM/WB) <sup>15</sup> Summary of Expenses for 2025							
SDG&E	2025 Authorized/ Planning Assumptions <sup>16</sup>	Actual to Date	%				
Budget	\$9,014,461	\$4,131,699	46%				
SPOC Budget	\$632,453	\$163,004	26%				
Properties Treated	54	0	N/A				
Homes Treated	10,155	0	N/A				
kWh Saved	1,273,901	0	N/A				
kW Demand Reduced	105	0	N/A				
Therms Saved	73,198	0	N/A				
GHG Emissions Reduced (Tons)	N/A	0	N/A				

Note: Any necessary corrections or adjustments are reported herein, superseding results reported in previous months and may include year-to-date adjustments.

As the Lead IOU for the Southern MFWB Program, SDG&E is responsible for reporting the combined program costs and performance metrics for the service territories of SDG&E, SCE,

<sup>&</sup>lt;sup>15</sup> MFWB program budget includes In-Unit, WB, SPOC, and Implementer administrative budget categories as shown on ESA Monthly Report Table 2A-2.

<sup>&</sup>lt;sup>16</sup> Pursuant to D.21-06-015, planning assumptions for savings goals and homes treated target are based on annual ESA MFWB Program allocation of the overall Program Cycle Goals as filed in AL 4115-E/3144-G.

and SoCalGas. The ESA Table 1.1.1.4 below summarizes the activities of the three Southern IOUs within the Southern MFWB program.

ESA Table 1.1.1.4 Southern MFWB (In-Unit, CAM/WB) Summary <sup>17</sup> of Expenses for 2025							
SDG&E, SCE & SoCalGas	2025 Authorized/ Planning Assumptions <sup>18</sup>	Actual to Date	%				
Budget	\$43,172,706	\$12,943,843	30%				
Properties Treated	260	28	11%				
Homes Treated	46,783	4,906	10%				
kWh Saved	11,834,944	1,107,835	9%				
kW Demand Reduced	N/A	95	N/A				
Therms Saved	723,721	163,583	23%				
GHG Emissions Reduced (Tons)	N/A	820	N/A				

Note: Any necessary corrections or adjustments are reported herein, superseding results reported in previous months and may include YTD adjustments.

<sup>&</sup>lt;sup>17</sup> MFWB program budget includes In-Unit, WB, and Implementer administrative budget categories for all three southern IOUs as shown on SDG&E AL 4115-E/3144-G, Table 4 and on ESA Monthly Report Table 2A-1.

<sup>&</sup>lt;sup>18</sup> Pursuant to D.21-06-015, planning assumptions for savings goals and homes treated target are based on annual ESA MFWB Program allocation of the overall Program Cycle Goals as filed in AL 4115-E/3144-G.

#### **ESA Program Pilot Plus and Pilot Deep**

In August 2025, enrollments for the Pilot increased by 20, bringing the total number of enrollments in process to 71. Currently, eight installations are in progress, and seven projects have been completed in 2025. Of the seven projects completed, five are expected to achieve deeper savings in the 15%-50% range. All invoices have been approved with the required documentation and paid to the implementer. The savings for the projects referenced above will be reported in the September monthly report.

ESA Table 1.1.1.5 Pilot Plus and Pilot Deep Summary Expenses for 2025								
2025 Authorized / Actual to Planning Date Assumptions <sup>19</sup>								
Budget	\$1,526,683	\$407,127	27%					
Homes Treated	48	0	0%					
kWh Saved	N/A	0	N/A					
kW Demand								
Reduced	N/A	0	N/A					
Therms Saved	N/A	0	N/A					

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<sup>&</sup>lt;sup>19</sup> See SDG&E AL 4285-E (October 31, 2023), available at https://tariff.sdge.com/tm2/pdf/submittals/ELEC 4285-E.pdf.

#### **SASH/MASH Unspent Funds**

On October 31, 2023, SDG&E submitted AL 4285-E.<sup>20</sup> In the AL, SDG&E requested to transfer the unspent SASH/MASH funds to the ESA programs.<sup>21</sup> The transferred funds will be used primarily to support the ESA Main program implementation across the current program cycle, including to provide energy efficiency (EE) measures and services to single family, mobile homeowners, and renters at no cost to qualifying low-income customers. SDG&E also sought flexibility to utilize the SASH and MASH funds across EE budget categories and other ESA programs and pilots like the MFWB Program and Pilot Plus/Pilot Deep Program.<sup>22</sup> The AL became effective on November 30, 2023. SDG&E intends to utilize the available SASH/MASH unspent funds by the end of the program cycle and will report on this activity in a future report.

ESA Table 1.1.1.6 Single Family Affordable Solar Homes (SASH) and Multifamily Affordable Solar Housing (MASH) Unspent Funds (Electric IOUs Only) <sup>23</sup> for 2025							
2025 Authorized/Planning Assumptions Actual YTD  % YTD							
Budget	\$315,260	0	0				

Note: Any necessary corrections or adjustments are reported herein, superseding results reported in previous months and may include YTD adjustments.

<sup>&</sup>lt;sup>20</sup> See SDG&E AL 4285-E (October 31, 2023), available at https://tariff.sdge.com/tm2/pdf/submittals/ELEC 4285-E.pdf.

<sup>&</sup>lt;sup>21</sup> SDG&E requested authorization to transfer the funds from the SDG&E CSIBA to SDG&E's ESA Core Balancing Account, in which cost of the measures and installations are currently recorded. SDG&E's ESA Program Balancing Account is the Low Income Energy Efficiency - Electric (LIEEBA).

<sup>22</sup> D.21-06-015 at OPs 39 and 123.

<sup>&</sup>lt;sup>23</sup> SDG&E's AL 4285-E was approved and effective on November 30, 2023.

#### 1.1.2. Program Measure Changes

If applicable, discuss any measure changes that may have taken place in ESA (SF, MH), MFBW, ESA Pilot Plus and Pilot Deep, and/or ESA BE during this reporting month.

There were no ESA measure changes implemented during this reporting period.

#### 1.2. ESA Program Customer Outreach and Enrollment Update

## 1.2.1. Provide a summary of the ESA Program outreach and enrollment strategies deployed this month.

#### ESA Main (SF, MH) Program Contractor Outreach

SDG&E, in collaboration with RHA, continued to implement a targeted outreach and engagement campaign aimed at customers that have been identified as likely to meet income qualifications and have high energy savings potential. In August 2025, 703 customers received Home Energy Savings Kits,<sup>24</sup> towards a goal of 11,400 kits for the 2025 program year. The kits include a call-to-action directing customers to contact RHA to take advantage of the ESA Main program.

#### ESA Pilot Plus/Pilot Deep

Marketing efforts resumed in May and continued through August, targeting the same population to ensure customers' awareness of Pilot offerings. The campaign focused on high-energy users in San Diego's inland region through targeted email outreach. Currently, the campaign aims to reach approximately 500 customers per week across the designated pilot areas.

In August, SDG&E collaborated with its Outreach team to identify five Tribal events where the Pilot will be promoted alongside other program offerings. To improve the potential for engagement, SDG&E will provide event participants with information on the pilot

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<sup>&</sup>lt;sup>24</sup> Kits consist of easy to install EE measures that are mailed to eligible participants. The kits include: lightbulbs (3); faucet aerators (2), low flow shower head, and a toilet bank.

requirements and benefits. SDG&E will also work closely with the pilot implementer to ensure a smooth and positive experience for interested participants.

#### ESA Southern MFWB Program

In August 2025, RHA's outreach team continued engaging with affordable housing portfolios to increase program awareness and drive enrollment. As a result, RHA reported that the program recorded 2,614 new in-unit enrollments for the month. Additionally, 11 CAM property treatments were completed, marking the highest monthly total to date. However, in-unit treatments declined to 660 units treated for the month and are currently pending invoicing. To support increased throughput, RHA onboarded two additional subcontractors to assist with in-unit work in the Los Angeles service territory this month. ESA Table 1.2.1.1 below illustrates the program's pipeline activity from previous years and the month-over-month activity for 2025 for the three southern IOUs.

ESA Table 1.2.1.1 ESA Southern MFWB Program Pipeline										
MFWB CAM	2023 / 2024	Jan 2025	Feb 2025	Mar 2025	Apr 2025	May 2025	June 2025	July 2025	August 2025	Total
Leads	2,049	69	16	16	33	24	38	41	50	2,336
Enrollment	364	18	41	48	25	19	45	26	35	621
Assessments	299	25	25	34	50	35	34	32	28	562
Project Completed	10	2	3	8	0	3	4	8	11	49
Treated Invoiced	7	3	2	3	5	6	3	6	2	37
MFWB In-Units	2023 / 2024	Jan 2025	Feb 2025	Mar 2025	Apr 2025	May 2025	June 2025	July 2025	August 2025	Total
Enrolled	34,159	1,385	1,937	2,569	1,929	1,323	1,677	1,947	2,614	49,518
Treated Invoiced	7,411	460	576	1,927	1,832	2,446	497	1,230	393	16,772

In August 2025, SDG&E's MF single-point-of-contact (SPOC) scheduled a meeting in September with the San Diego County Water Authority (SDCWA) to provide program updates

and explore potential opportunities to layer programs. The SPOC has followed up with the County of Los Angeles and Inner City Fund (ICF) to schedule another meeting to further discuss the collaboration and alignment between the ESA programs and the Equitable Building Decarbonization (EBD) direct install program. The SPOC coordinated with San Diego Community Power (SDCP) to schedule a multifamily programs collaboration meeting in September.

SDG&E's SPOC has identified 45 properties with senior tenants and has continued outreach to promote participation in the program.

ESA Table 1.2.1.2 below illustrates the referral activity from SDG&E's SPOC to the various multifamily programs it leverages leads with and the month-over-month activity for 2025.

ESA Table 1.2.1.2 SDG&E SPOC MF Referrals									
Program	Jan 2025	Feb 2025	Mar 2025	Apr 2025	May 2025	June 2025	July 2025	Aug 2025	YTD Total
MFWB	3	3	1	4	8	5	2	16	42
SOMAH	4	3	0	0	0	0	0	0	7
Clean Transportation	0	1	0	0	2	3	0	0	6
RZNET	0	0	0	1	1	0	0	0	2
SDCWA	0	0	0	1	1	3	0	1	6
OBF	0	0	0	0	1	3	0	0	4
GoGreen Financing	0	0	0	0	1	3	0	0	4
Total	7	7	1	6	14	17	2	17	71

#### Language Line

Language Line® is utilized to make sure customers with limited English proficiency (LEP) have a channel in which to communicate with ESA Program contractors in the language of their preference. Thirteen customers were served by the Language Line in August 2025.

Language	Calls
Arabic	3
Spanish	3
Korean	4
Pashto	1
Vietnamese	1
Haitian Creole	1
Total	13

#### Tribal Outreach

There are 17 Federally recognized tribes and three non-Federally recognized tribes within the SDG&E service area, each with varying priorities and resources. The SDG&E team continues to prioritize low-income program outreach to hard-to-reach areas where tribal members reside. Additionally, SDG&E has established support systems with Indian Health Councils, Southern California American Indian Resource Center (SCAIR), and Southern California Tribal Chairmen's Association (SCTCA) to reach tribal community members in need.

In August 2025, the Outreach team participated in seven tribal community resource fairs, fostering meaningful engagement and education on customer assistance programs. Through

these engagements, the team successfully reached over 244 tribal members, increasing program awareness and accessibility to available resources. Additionally, the team met with the La Jolla Tribal Council to discuss customer assistance programs including CARE, FERA, ESA, Medical Baseline (MBL), Arrearage Management Plan (AMP), and the Base Services Charge.

Out of the 17 tribes served by SDG&E, eight have now been identified as having tribal members who may be eligible for Customer Assistance programs, an increase from the previously identified seven tribes. This qualifies them for the tribal mini grant opportunity. In 2025 to date, SDG&E has successfully processed three mini grants and continues to promote this opportunity among the eligible tribes, while also refining its outreach strategies to boost engagement and participation.<sup>25</sup>

## 1.2.2. Customer Assistance Marketing, Education and Outreach for the ESA Programs.

#### **General Awareness Marketing**

In August 2025, SDG&E continued the 2025 awareness campaign. Outlined below are the strategic initiatives implemented by SDG&E to enhance program visibility and encourage customer enrollment in ESA.

Channel	Display	High Impact	Audio	Google	Search	Social
Impressions	2,447,384	138,426	76,406	69,999	5,649	353,201
Clicks	1,748	489	N/A	1,148	694	2,704
CTR	0.07%	0.4%	N/A	1.6%	12.3%	0.8%

<sup>&</sup>lt;sup>25</sup> SDG&E notes that in its 2024 Low Income Monthly Reports and its 2024 Low Income Annual Report, the mini grant payments reported were the total cumulative number of payments since 2023 when the first ever payment was issued. Beginning in 2025, SDG&E's Monthly Reports have reported the number of mini grant payments completed in the current program year. For clarity, since 2023, the total number of tribal mini grant payments is six (two payments completed in 2023, one payment completed in 2024, and

three payments completed in 2025 to date).

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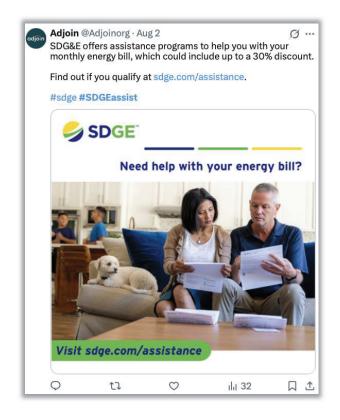
#### **Direct Marketing**

#### Email

SDG&E sent 7,363 emails to potential ESA customers, garnering a 51% open rate and a 3.3% CTR.

#### Social Media

The Energy Solutions Partner Network distributes messaging informing the public of customer assistance programs. In August, the Energy Solutions Partner Network shared over 230 customer assistance messages to more than 656,000 customers through e-newsletters, website posts, and social media channels.





#### Live CARE Call Campaign

THG calls targeted customers to encourage enrollment in the CARE and FERA Programs. The campaign provides SDG&E with a way to directly connect with customers in low income and hard-to-reach areas. Targeted customers also include those who are up for recertification for CARE and FERA. THG provides education about CARE, FERA, and ESA Programs. If eligible, THG enrolls customers in the CARE and FERA programs over the phone.

The Harris Group		
ESA Leads	1,365	
CARE Enrollments	829	
CARE Recertifications	146	
FERA Enrollments	605	
FERA Recertifications	10	

#### **Community Outreach & Engagement**

#### **Energy Solutions Partner Network**

SDG&E works closely with a network of approximately 200 community-based organizations (CBOs) to connect customers with programs, resources and solutions related to Customer Assistance, bill debt relief, Public Safety Power Shutoff resiliency, wildfire preparedness, clean energy, and conservation. These organizations represent the diversity of SDG&E's customers within its service territory. Many of these CBOs are small, grassroots agencies serving individuals with access and functional needs, including those that are multicultural, multilingual, low income, seniors, and limited English proficient (LEP) audiences in communities of concern. These partners help educate and enroll customers in income qualifying programs using a variety of tactics, including messaging through email and social

media channels such as Facebook, X, and Instagram, posting information on their websites, providing booth space at events, and hosting enrollment day fairs at their locations. SDG&E's partner outreach activities resulted in the following activities this month:

<b>Energy Solutions Partner Network</b>		
ESA Leads	0	
CARE Enrollments	29	
CARE Recertifications	5	
FERA Enrollments	1	
FERA Recertifications	0	

#### Partner Spotlight

In August, SDG&E's Outreach team participated in 55 events, presentations, trainings, and workshops that featured information and enrollment in energy solutions programs, services, and tools. Many of these activities were hosted by SDG&E's partner network and included drive-through events, including food drives and community events. These outreach activities were focused on engaging customers with customer assistance programs such as CARE, FERA, and ESA and reached approximately 9,000 customers. A few of the outreach events SDG&E participated in are highlighted below.

#### National Night Out

During the month of August, SDG&E attended 11 National Night Out events throughout the County of San Diego. National Night Out is an annual community-building campaign that fosters strong partnerships between law enforcement and the public. Designed to enhance neighborhood spirit and trust, the event encourages residents to come together with local police to promote crime prevention, safety awareness, and a shared commitment to creating safer, more

connected communities. SDG&E was at each event promoting Customer Assistance information and other company initiatives.

#### Special Education Resource Fair

On August 7th, SDG&E participated in The South County Special Education Resource Fair (SELPA). This community-driven event hosted by the SELPA, in partnership with the San Diego County Office of Education, is an annual gathering that brings together families, educators, and service providers dedicated to supporting individuals with intellectual and developmental disabilities (IDD) throughout the region. Attendees can explore a wide range of resources and services related to health, education, recreation, and independent living all in one welcoming and inclusive space designed to empower and connect attendees with resources. SDG&E was present promoting Customer Assistance information and Access and Functional Needs support.

#### Multicultural Outreach

To continue efforts to reduce potential barriers, increase education, and increase program enrollments for customers in the rural, multicultural/multilingual, and AFN segments, SDG&E pairs multicultural contractors with employees who are fluent in various languages to help staff events and presentations. These contractors are fluent in Spanish, Chinese, Aramaic/Arabic, and other languages, as requested. In August, SDG&E participated in seven multicultural events.

Activity Date	Association Partners	Activity Title	Location
8/5/2025	Pauma Police Dept & Pauma Fire Dept	National Night Out	Pauma Police Dept 1010 Pauma Reservation Rd Pauma Valley, 92061
8/9/2025	Indigenous Sovereign Nations Employee Resource Group	International Day of the Worlds Indigenous People	The Bonita Museum & Cultural Center 4355 Bonita Rd Bonita, 91902
8/12/2025	Southern Indian Health Council	Barona Healthy Families	Barona Recreation Center 1095 Barona Rd BLDG F Lakeside, 92040
8/14/2025	Southern Indian Health Council	La Posta Healthy Families	La Posta Tribal Hall 8 1/2 Crestwood Rd Boulevard, 91905
8/20/2025	Southern Indian Health Council	Viejas Healthy Families	Viejas Recreation Center 1b Viejas Grade Rd Alpine, 91901
8/26/2025	Southern Indian Health Council	Campo Healthy Families	Campo Tribal Office 36001-36099 BIA Rd 10 Campo, 91906
8/30/2025	Pala Band of Mission Indians	Honoring Traditions Gathering	Pala Rey Youth Camp 34650 Pala Rey Youth Camp Rd Pala, 92059

#### **Other Customer Engagement Efforts**

#### Customer Contact Center (CCC) and Payment Offices

In addition to SDG&E's ME&O efforts described above, SDG&E also employs customer engagement efforts to educate, enroll, and provide direct service to its low-income customers. These efforts include direct service from SDG&E's Customer Care Center (CCC) and the distribution of materials through other SDG&E customer-facing groups/programs and field services teams. SDG&E's CCC promotes and offers the CARE, FERA, and ESA Programs to potentially eligible customers and enrolls them directly into the CARE Program over the telephone. SDG&E notes that non-CARE customers contacting the CCC are helped in

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<sup>&</sup>lt;sup>26</sup> In D.16-06-054, SDG&E received Commission authorization for its CCC Energy Service Specialists to enroll customers directly into the CARE Program over the telephone.

determining potential enrollment into programs. Customers are also provided with self-service options available through SDG&E's web application and the CARE/FERA automated enrollment phone line, resulting in lower numbers tracked through the CCC. SDG&E also promotes CARE and FERA at select Authorized Payment Locations (APLs). During this reporting month, SDG&E's CCC generated the following applications and leads over the telephone:

Customer Call Center		
ESA Leads	15	
CARE Enrollments	1	
CARE Recertifications	0	
FERA Enrollments	0	
FERA Recertifications	0	

#### 1.2.3. Managing Energy Use

As part of the ESA Programs In-Home Energy Education, customers are given information about tools and services available to help manage and reduce energy use. Customers who are not already enrolled in My Energy Center will be enrolled and provided with an overview of resources available to them to help manage energy use, including the Power Saver Rewards Program, a voluntary, penalty-free program that pays participants for reducing their energy use during times of high demand or other emergencies.

During an In-Home Assessment, customers are provided with information on maximizing settings to reduce energy usage. For example, if a customer qualifies for a new smart thermostat, they are given information on how to use the thermostat to help manage and reduce energy usage.

#### 1.2.4. Services to Reduce Energy Bill

As part of SDG&E's measure mix, Tier II power strips and smart thermostats are available for installation to eligible customers. These measures provide customers with energy management technology that helps reduce energy bills. By August, 113 Tier II power strips and 415 smart thermostats were installed for ESA Main program. The installations for MFWB will be updated in the September report.

#### 1.2.5. Additional Activities

There are no additional activities to report for the month of August 2025.

- 1.3. Leveraging Success Evaluation, Including California State Department of Community Services and Development (CSD)
  - 1.3.1 Please provide a status on referrals, of the leveraging and coordination effort with CSD. Expand on activities and success rates across the list of programs from the Coordination Workshop, such as Affordable Broadband and Lifeline, as applicable to ESA, CARE and FERA. What new steps or programs have been implemented? What was the result in terms of new enrollments? Please also provide coordination efforts with the TECH program.

RHA is subcontracting with San Diego Low Income Home Energy Assistance Program (LIHEAP) contractors, MAAC and Campesinos Unidos, Inc. (CUI), to continue leveraging enrollment efforts for ESA. As reported in previous months, leveraging between the ESA Program and LIHEAP is challenging due to conflicting program requirements. In the month of August, there were no new leveraging activities reported by RHA.

## 1.3.2 Please provide a status on coordination with the TECH Clean California.

SDG&E's ESA teams met with TECH on August 25 to discuss opportunities for collaboration around home electrification and program alignment. The Pilot Plus/Deep Program has been working closely with TECH to support the electrification of homes, including exploring the integration of solar through the DAC-SASH program. The shared goal is to help customers electrify their homes without added financial strain. TECH has been a valuable partner, offering insightful guidance and ideas to help align and leverage existing programs that benefit customers. SDG&E and TECH will continue to collaborate as we prepare to begin home treatments in Q4 of 2025.

#### 1.4. ESA Workforce Education & Training (WE&T)

1.4.1 Please summarize efforts to improve and expand ESA Program workforce education and training. Describe steps taken to hire and train low-income workers and how such efforts differ from prior program years.

RHA takes a proactive approach to workforce education and training by facilitating regular on the job training via quarterly and monthly meetings, tailboards (meetings focused on safety and operations), and quality assurance ride-alongs. RHA also maintains a subcontractor portal that provides access to available training and certification programs and promotes the Energize Careers Programs and partners with Upskill California.

For the Southern MFWB Program, RHA continues to hold regular meetings with leadership from key subcontractor firms to identify challenges within Workforce Education & Training (WE&T) and collaboratively develop strategies to support a skilled and sustainable workforce. RHA also maintains a proactive approach to workforce development by facilitating ongoing on-the-job training through quarterly and monthly meetings, safety-focused tailboards, and quality assurance ride-alongs.

In August 2025, RHA initiated the onboarding process for two new subcontractors to further strengthen workforce capacity and support program delivery.

#### 1.5. ESA Studies and Pilots

#### 1.5.1 ESA Program Studies

#### 2025 Low Income Needs Assessment (LINA) Study

In August, the study group received the 2025 LINA Draft Report and were asked to provide comments by early September. A draft report will be posted for public comment on the CPUC public documents area (PDA) in September 2025.

#### Non-Energy Impacts (NEIs) Study

Evergreen Economics concluded with a final version of the Non-Energy Benefits (NEB) tool. The Non-Energy Benefits tool integrated changes to the ESACET calculations from insights into participant experiences related to comfort, noise reduction, and indoor air quality that will be utilized going forward when calculating ESACET values. IOUs collectively agreed to use the updated NEB 4.0 tool in the upcoming application.

#### 1.5.2 ESA Program Pilots

SDG&E is not currently conducting any ESA Program pilots in addition to the Pilot Plus/Deep covered in Section 1.1.1.

## 2. CALIFORNIA ALTERNATE RATES FOR ENERGY (CARE) EXECUTIVE SUMMARY

The CARE Program is statutorily mandated by California Public Utilities (P.U.) Code Sections 739.1 and 739.2 to assist income-eligible households with a monthly discount on their gas and electric bills.<sup>27</sup> The CARE Program currently provides a 20% discount on natural gas charges and a 30 - 35% discount on electric rates.<sup>28</sup> To qualify for the CARE Program, eligible customers must have a total household gross income no greater than 200% of the FPG.

In September 2024, Assembly Bill (AB) 2672 was approved, requiring that the CARE Program include public housing authority owned or administered Homekey facilities where the residents of the facility substantially meet the CARE program's income eligibility requirements, and the account is in the name of Homekey, a nonprofit funded by Homekey, or the public

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<sup>&</sup>lt;sup>27</sup> The CARE Program was later implemented by the Commission in D.89-07-062 and D.89-09-044.

<sup>&</sup>lt;sup>28</sup> P.U. Code Section 739.1(c)(1) mandates that "the average effective CARE discount shall not be less than 30 percent or more than 35 percent of the revenues that would have been produced for the same billed usage by non-CARE customers."

housing authority that owns or administers the facility.<sup>29</sup> On March 26, 2025, IOUs received Commission guidance to use their existing CARE authorized budgets for 2025 and 2026 to implement AB 2672, which SDG&E completed by June 1.30

SDG&E's authorized 2025 CARE Program Administrative Budget of \$7.4 million primarily supports targeted Marketing, Education and Outreach initiatives, CARE enrollment processing and verification, information technology, program administration and regulatory compliance to meet or exceed 90% CARE Enrollment Percentage Goals in D.21-06-015.<sup>31</sup>

As reported in its 2024 FERA Annual Report, SDG&E identified an issue regarding the administration of rate discounts to certain sub-metered tenants. SDG&E discovered discrepancies between the number of sub-metered tenants participating in the CARE, FERA, or Medical Baseline (MBL) program and the discounts reflected on the master meter bill.<sup>32</sup> SDG&E has determined that approximately 355 master-metered customers were negatively impacted by the billing inaccuracy. SDG&E will continue to monitor the issue and keep the Commission apprised of its findings and proposed resolution.

As reported in its 2024 Low Income Annual Report, SDG&E discovered discrepancies between the number of active enrollments and the number of enrollments reflected in the billing system for certain CARE, FERA, and MBL customers. The cause was determined to be due to clerical system errors causing incorrect billing for these customers. The issue impacted 713 total customers. Mitigation concluded in November 2024. SDG&E is currently in the process of

<sup>29</sup> P.U. Code Section 739.1(i) as amended by AB 2672.

<sup>&</sup>lt;sup>30</sup> See 2025-2026 Annual Income Limits for the California Alternative Rates for Energy (CARE), Family Electric Rate Assistance (FERA), and Energy Savings Assistance (ESA) Programs and the Implementation of Assembly Bill (AB) 2672 and Senate Bill (SB) 1130 (March 26, 2025).

<sup>&</sup>lt;sup>31</sup> D.21-06-015, Attachment 1 at 2.

<sup>&</sup>lt;sup>32</sup> Annual Report Activity of San Diego Gas & Electric Company on Family Electric Rate Assistance Program for 2024, at 16. (March 3, 2025).

completing bill corrections to the impacted customers pursuant to SDG&E Tariff Electric and Gas Rule 18.C.

#### 2.1 CARE Program Summary

#### 2.1.1 Please provide CARE Program summary costs.

CARE Table 2.1.1 CARE Program Summary Costs for 2025				
CARE Budget Categories	2025 Authorized Budget <sup>33</sup>	Actual Expenses Year-to-Date	% of Budget Spent <sup>34</sup>	
Marketing, Education & Outreach	\$3,438,565	\$1,243,742	36%	
Processing, Certification, Re-certification	\$660,963	\$1,054,087	159%	
Post Enrollment Verification	\$513,447	\$106,530	21%	
Information Tech./Programming	\$1,169,964	\$552,260	47%	
CHANGES Program	\$265,000	\$124,016	47%	
Studies and Pilots	-	-	0%	
Measurement and Evaluation	\$110,512	\$21,742	20%	
Regulatory Compliance	\$337,632	\$211,926	63%	
General Administration	\$829,303	\$353,239	43%	
CPUC Energy Division Staff	\$74,184	\$2,771	4%	
<b>Total Expenses</b>	\$7,399,570	\$3,670,313	50%	
Discount and Benefits	\$125,271,491	\$135,761,918	108%	
<b>Total Program Costs and Discounts</b>	\$132,671,061	\$139,432,231	105%	

Note: Any necessary corrections or adjustments are reported herein, superseding results reported in previous months and may include YTD adjustments.

<sup>33</sup> D.21-06-015 Attachment 1 Table 2 approved the CARE program budget for Program Years 2021-2026.

<sup>&</sup>lt;sup>34</sup> CARE program fund shifting will be completed at year-end within the fund shifting rules laid out in Section 10.5.8.2 of D.21-06-015.

#### 2.1.2 Please Provide the CARE Program enrollment rate to date.

CARE Table 2.1.2 CARE Program Enrollment		
Participants Enrolled	Eligible Participants <sup>35</sup>	Enrollment Rate
291,660	287,738	101%

#### 2.2 CARE Marketing & Outreach

## 2.2.1 Discuss utility outreach activities and those undertaken by third parties on the utility's behalf.

Marketing and outreach efforts this month contributed to 7,717 completed CARE applications and 6,244 new enrollments for the program. This month, data sharing efforts between SoCalGas and SDG&E resulted in 21 CARE enrollments. No enrollments came through the Grid Alternatives DAC-SASH program this month. Below is a summary of CARE-specific marketing and outreach efforts for this month.

#### **General Awareness Marketing**

Outlined below are the strategic awareness initiatives implemented by SDG&E in August 2025.

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<sup>&</sup>lt;sup>35</sup> On April 14, 2025, PG&E, on behalf of the IOUs, submitted the Annual CARE and FERA Eligibility Report in accordance with OP 189 of D.21-06-015. This number reflects estimates of SDG&E's CARE Estimated Eligible Participants for 2025.

Channel	Display	High Impact	ОТТ	Audio	YouTube	Google	Social	Search
Impressions	1,294,478	159,835	127,551	103,829	301,220	27,488	319,075	1,567
Clicks	1,898	411	9	N/A	37	715	3,436	233
CTR	0.2%	0.3%	0.01%	N/A	0.01%	2.6%	1.1%	14.8%
Conversions <sup>36</sup>	627	36	N/A	N/A	N/A	0	N/A	N/A

#### **Direct Marketing**

SDG&E continued the monthly CARE bill comparison letters, sending 983 direct mail letters to CARE-eligible customers without an email address on file.

#### **Email**

In August 2025, SDG&E added 3,900 unique low income customers to the bill comparison nurture campaign. Customers who do not open the first email may receive up to two follow-up emails. SDG&E sent 11,821 emails garnering a 53.5% open rate and a 6.5% CTR.

#### **Community Outreach & Engagement**

SDG&E's community outreach and engagement initiatives enable the company to educate, connect with, and directly interact with customers right in the neighborhoods where they live and work. These efforts have encompassed a broad range of activities, including events, presentations, workshops, training sessions, collaborations with community-based organizations, and tailored approaches.

<sup>&</sup>lt;sup>36</sup> Conversion data is unavailable for OTT, Audio, YouTube, Social and Search due to inherent limitations in tracking capabilities or for customer privacy reasons.

#### Tribal Outreach

See Section 1.2.1 above for SDG&E's Tribal Outreach activity.

#### **CARE Partners (Capitation Agencies)**

SDG&E partners with 21 social service agencies such as 211 San Diego, Chaldean Community Council, refugee assimilation organizations, Women's Infant & Children Organization (WIC) programs, and others to help enroll its hardest-to-reach customers (collectively, Capitation Agencies). These organizations serve high-risk, low-income individuals and families with enrollment in state and federally funded assistance programs, including Cal Fresh, LIHEAP, Covered California, and California Lifeline. The partnering organizations are in diverse low-income communities serving multicultural/multilingual, seniors, veterans, special needs, and LEP audiences and provide multilingual staffing. The following numbers were generated by the Capitation Agencies this month:

Capitation Agencies		
ESA Leads	148	
CARE Enrollments	88	
CARE Recertification	34	
FERA Enrollments	0	
FERA Recertifications	0	

#### County Health and Human Service Agency Collaborative

SDG&E collaborates with the County of San Diego Health and Human Services Agency (HHSA) to connect customers to programs like CARE and FERA. All field HHSA offices include a source coded CARE application in their new client intake packets. The following applications were received this month:

HHSA	Number of:	YTD
CARE Enrollments	2	39
CARE Recertifications	7	51
FERA Enrollments	0	0
FERA Recertifications	1	1

Note: Any necessary corrections or adjustments are reported herein, superseding results reported in previous months and may include YTD adjustments.

## 2.2.2 Describe the efforts taken to reach and coordinate the CARE Program with other related low-income programs to reach eligible customers.

Customers who are enrolled in ESA and LIHEAP that have provided income verification and qualify for CARE are also automatically enrolled in the CARE Program.

CARE Table 2.2.2 CARE Automatic Enrollment for 2025				
Source	Source August 2025 YTD			
ESA	2	136		
LIHEAP	213	602		

Note: Any necessary corrections or adjustments are reported herein, superseding results reported in previous months and may include YTD adjustments.

#### 2.3 CARE Recertification Complaints

# 2.3.1 Report the number of customer complaints received (formal or informal, however and wherever received) about their CARE recertification efforts, with the nature of the complaints and resolution.

During this reporting month, SDG&E did not receive any customer complaints regarding CARE recertification.

#### 2.4 CARE Pilots and Studies

#### 2.4.1 CARE Program Studies

2025 Low Income Needs Assessment (LINA) Study

See section 1.5.1.

#### **CHANGES** Evaluation

Per Decision 21-06-015, the CHANGES program is subject to an independent third-party evaluation. This study centers on evaluating the program's effectiveness through benchmarking and examining the market characteristics. As of August, data collection and stakeholder interviews are underway to inform both aspects of the study. The final report is expected to be delivered by the end of December 2025.

#### 2.4.2 CARE Program Pilots

There are no CARE pilots to report.

#### 2.5.1 CARE Program PEV Freezes<sup>37</sup>

There are no PEV freezes to report this reporting period.

#### 2.5.2 CARE Fixed Income

CARE Fixed Income		
	August 2025	YTD
New CARE Fixed Income Households	366	2,531
Note: Any necessary corrections or adjustments are reported herein, superseding results reported in		

Note: Any necessary corrections or adjustments are reported herein, superseding results reported in previous months and may include YTD adjustments.

<sup>&</sup>lt;sup>37</sup> CPUC Res. M-4833 directed IOUs to freeze CARE program post-enrollment verification (PEV) in the counties impacted by the California wildfires. D.19-07-015 established a permanent set of emergency disaster customer protection measures that the utilities are mandated to implement in the event of a declared emergency. D.19-07-015 directed SDG&E's Emergency Consumer Protections Plan to include residential and non-residential customers in areas where a state of emergency proclamation is issued by the California Governor's Office or the President of the United States where the disaster has either resulted in the loss or disruption of the delivery or receipt of utility service, and/or resulted in the degradation of the quality of utility service.

# 3 FAMILY ELECTRIC RATE ASSISTANCE (FERA) EXECUTIVE SUMMARY

The FERA Program is statutorily mandated by California P.U. Code Sections 739.1 and 739.12 to assist low to middle-income-eligible households with a monthly average effective discount of 18% on their electric bills. In D.21-06-015, the Commission authorized the FERA Program to be consolidated with the low income proceeding and set the 2025 enrollment goal at 65%. As such, all IOU FERA goals, budgets, and program design elements will be scoped into the IOUs low-income budget applications moving forward. The Decision also approved FERA program management and subsidy budgets separate from CARE budgets. <sup>39</sup>

To qualify for the FERA Program, households must have a total annual gross income between 200% (plus \$1) and 250% of the FPG. In September 2024, Senate Bill 1130 (SB 1130) was passed, introducing significant changes to the FERA program, including modification of eligibility requirements. SB 1130 removes the previous three or more persons requirement, allowing households of any size to qualify, provided they meet income guidelines. Additionally, the bill requires that by March 1, 2025, and annually thereafter, the IOUs must report their efforts to enroll customers in the FERA program. The CPUC is required to review these reports by June 1 each year to ensure reasonable efforts were made to enroll eligible households commensurate with the proportion of eligible households within the IOU's territory. SB 1130 authorizes the electric IOUs to market FERA independently from the CARE program and

<sup>&</sup>lt;sup>38</sup> OP 26 of D.21-06-015 states, "The Family Electric Rate Assistance program proceeding will be consolidated with the California Alternate Rates for Energy and the Energy Savings program proceeding."

<sup>&</sup>lt;sup>39</sup> OP 35 of D.21-06-015 states, "San Diego Gas & Electric Company must track all Family Electric Rate Assistance (FERA) related costs in a separate FERA balancing account."

<sup>&</sup>lt;sup>40</sup> If the Commission determines that an IOU has not made reasonable efforts to enroll eligible households in the FERA program, the CPUC would require the IOU to develop a strategy and plan to sufficiently enroll eligible households within three years of the adoption of the strategy and plan.

provide a separate FERA-specific application form. On March 26, 2025, SDG&E received Commission guidance on the implementation of SB 1130.<sup>41</sup> In June 2025, SDG&E implemented the SB 1130 requirements, as directed.

SDG&E's authorized 2025 FERA Program Administrative Budget of \$.63 million primarily supports targeted Marketing, Education and Outreach initiatives, information technology and programming, FERA enrollment processing and verification, program administration and regulatory compliance in pursuit of the 65% FERA Enrollment Percentage Goals set in D.21-06-015.<sup>42</sup>

As reported in its 2024 FERA Annual Report and mentioned above in the CARE Executive Summary, SDG&E identified an issue regarding the administration of rate discounts to certain sub-metered tenants participating in the CARE, FERA, or MBL program. SDG&E determined that approximately 355 master-metered customers were negatively impacted by the billing inaccuracy. SDG&E will continue to monitor the issue and keep the Commission apprised of its findings and proposed resolution.

Additionally, as mentioned above in the CARE Executive Summary, SDG&E identified a discrepancy between the number of active enrollments and the number of enrollments reflected in the billing system for certain CARE, FERA, and MBL customers. SDG&E will keep the CPUC informed with any updates.

<sup>&</sup>lt;sup>41</sup> See 2025-2026 Annual Income Limits for the California Alternative Rates for Energy (CARE), Family Electric Rate Assistance (FERA), and Energy Savings Assistance (ESA) Programs and the Implementation of Assembly Bill (AB) 2672 and Senate Bill (SB) 1130 (March 26, 2025).

<sup>&</sup>lt;sup>42</sup> D.21-06-015, Attachment 1, Table 3.

<sup>&</sup>lt;sup>43</sup> Annual Report Activity of San Diego Gas & Electric Company on Family Electric Rate Assistance Program for 2024, at 16. (March 3, 2025).

# 3.1 FERA Program Summary

# 3.1.1 Please provide FERA Program summary costs.

FERA FERA Program S	A Table 3.1.1 Summary Costs fo	or 2025	
FERA Budget Categories	Authorized Budget <sup>44</sup>	Actual Expenses to Date	% of Budget Spent <sup>45</sup>
Marketing, Education & Outreach	\$372,021	\$256,178	69%
Processing, Certification Re-certification	\$14,482	\$24,072	166%
Post Enrollment Verification	\$1,069	\$4,452	416%
Information Tech./Programming	\$56,275	\$70,729	126%
Pilots	\$0	\$0	N/A
Studies	\$50,000	\$0	N/A
Regulatory Compliance	\$47,600	\$31,537	66%
General Administration	\$78,004	\$49,158	63%
CPUC Energy Division Staff	\$11,127	\$346	3%
<b>Total Expenses</b>	\$630,578	\$436,472	69%
Discounts and Benefits	\$4,912,466	\$3,146,492	64%
<b>Total Program Costs and Discounts</b>	\$5,543,044	\$3,582,964	65%

Note: Any necessary corrections or adjustments are reported herein, superseding results reported in previous months and may include YTD adjustments.

<sup>&</sup>lt;sup>44</sup> D.21-06-015 Attachment 1, Table 4 approved the FERA program budget for PYs 2021-2026.

<sup>&</sup>lt;sup>45</sup> FERA program fund shifting will be completed at year-end within the fund shifting rules laid out in Section 10.5.8.2 of D.21-06-015.

## 3.1.2 Provide the FERA Program enrollment rate to date.

	FERA Table 3.1.2 FERA Enrollment	
Participants Enrolled	Eligible Participants <sup>46</sup>	Enrollment Rate
16,953	81,019	21%

Note: Any necessary corrections or adjustments are reported herein, superseding results reported in previous months and may include YTD adjustments.

## 3.2 FERA Program Marketing & Outreach

# 3.2.1 Please discuss utility outreach activities and those undertaken by third parties on the utility's behalf.

Marketing and outreach efforts this month contributed to 1,207 completed FERA applications and 1,104 new enrollments for the program. Leveraging efforts through the Grid Alternatives DAC-SASH program did not result in any FERA enrollment this month. There were no FERA enrollments from the ESA program this month. Below is a summary of FERA-specific outreach efforts.

### **General Awareness**

In August 2025, SDG&E continued the 2025 digital FERA campaign. The following strategic outreach efforts drove awareness and funneled customers to the FERA online application platform.

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<sup>&</sup>lt;sup>46</sup> On April 14, 2025, PG&E, on behalf of the IOUs, submitted the Annual CARE and FERA Eligibility Report in accordance with OP 189 of D.21-06-015. This number reflects estimates of SDG&E's FERA Estimated Eligible Participants for 2025 incorporating the expanded SB 1130 eligibility requirements.

Channel	Display	High Impact	Google	Social	Search
Impressions	498,306	93,818	67,049	224,882	3,463
Clicks	685	307	491	1,902	310
CTR	.1%	0.3%	0.7%	0.9%	9%
Conversions <sup>47</sup>	415	24	0	N/A	N/A

# **Direct Marketing**

# Direct Mail

In August 2025, SDG&E continued the monthly FERA bill comparison letters, sending 1,457 direct mail letters to FERA-eligible customers that don't have an email address on file.

## **Email**

In August 2025, SDG&E sent 29,723 FERA bill comparison emails, which garnered a 59.5% open rate and a 3.4% CTR. Additionally, SDG&E sent 11,600 generic emails to CCA customers, which garnered a 44.2% open rate and a 2.4% CTR.

## Social Media

SDG&E utilizes organic social media to promote ESA, CARE and FERA and rotates messaging periodically. This month, the social media posts focused on FERA and were posted on SDG&E's X, Instagram and Nextdoor channels directing customers to sdge.com/fera for more program information. Performance by social channel is included in the table below.

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<sup>&</sup>lt;sup>47</sup> Conversion data is unavailable for Social and Search due to inherent limitations in tracking capabilities or for customer privacy reasons.

Social Platform	Impressions	Engagements	Engagement Rate
Instagram	1,035	13	1.3%
X	668	5	0.75%
Nextdoor	5,937	2	N/A

## **Community Outreach & Engagement**

SDG&E works closely with community-based organizations and other external groups to connect customers with programs and solutions related to company offerings. SDG&E works with a network of approximately 200 community-based organizations, collectively named the Energy Solutions Partner Network, as well as other external organizations on an as needed or requested basis. SDG&E's Outreach utilizes these networks, including CARE Capitation agencies, to educate and enroll customers in eligible Customer Assistance programs. The FERA program is promoted in all outreach activities including events, presentations, social media messaging and training. SDG&E is exploring additional opportunities to promote FERA solely through targeted social media campaigns utilizing its Energy Solutions Partner Network.

## Tribal Outreach

See Section 1.2.1, which is also applicable to the FERA Program.

## FERA Partners (Capitation Agencies)

See Section 2.2.1, which is also applicable to the FERA Program.

# 3.3 FERA Recertification Complaints

3.3.1 Report the number of customer complaints received (formal or informal, however and wherever received) about their CARE recertification efforts, with the nature of the complaints and resolution.

During this reporting month, SDG&E did not receive any customer complaints regarding FERA recertification.

## 3.4 Pilots and Studies

# 3.4.1 FERA Program Studies

There are no studies for FERA to report.

# 3.4.2 FERA Program Pilot

There are no FERA pilots to report.

### 4 APPENDIX A – ESA, CARE, AND FERA PROGRAM TABLES

**ESA Program-** Expenses Summary

**ESA Program** - Table 1 – ESA Main Program (SF, MH,) Expenses

**ESA Program** - Table 2 - Program Expenses & Energy Savings by Measures Installed (SF, MH)

**ESA Program** - Table 2A - Program Expenses & Energy Savings by Measures Installed (Southern Multifamily Whole Building)

**ESA Program** - Table 2B - Program Expenses & Energy Savings by Measures Installed (Pilot Plus and Pilot Deep)

**ESA Program** - Table 2C – Building Electrification Retrofit Pilot Program Expenses & Energy Savings by Measures Installed (SCE Only)

**ESA Program** - Table 2D – Clean Energy Homes New Construction Pilot (SCE Only)

**ESA Program -** Table 2E – CSD Leveraging

**ESA Program** - Table 3A-3H - Energy Savings and Average Bill Savings per Treated Home/Common Area

**ESA Program** - Table 4A-4E – Homes/Buildings Treated

ESA Program - Table 5A-5F - Energy Savings Assistance Program Customer Summary

**ESA Program** - Table 6 - Expenditures for Pilots and Studies

**ESA Program** – Table 7 – Customer Segments/Needs State by Demographic, Financial, Location and Health Conditions

**ESA Program** – Table 8 – Clean Energy Referral, Leveraging, and Coordination

**ESA Program** – Table 9 – Tribal Outreach

**CARE Program** - Table 1 - CARE Program Expenses

CARE Program - Table 2 - CARE Enrollment, Recertification, & Attrition

**CARE Program** - Table 3A-3B - CARE Post-Enrollment Verification Results (Model & High Usage)

**CARE Program** - Table 4 - Enrollment by County

**CARE Program** - Table 5 - Recertification Results

**CARE Program** - Table 6 - Capitation Contractors

**CARE Program** - Table 7 - Expenditures for Pilots and Studies

CARE Program - Table 8 - Disadvantage Communities Enrollment Rate for Zip Codes

**CARE Program** - Table 8a - Top 10 Lowest Enrollment Rates in High Disconnection,

High Poverty, and DAC Communities by Zip Code

**FERA Program** - Table 1 - FERA Program Expenses

FERA Program - Table 2 - FERA Enrollment, Recertification, & Attrition

**FERA Program** - Table 3A-3B - FERA Post-Enrollment Verification Results (Model & High Usage)

FERA Program - Table 4 - Enrollment by County

**FERA Program** - Table 5 - Recertification Results

**FERA Program** - Table 6 - Capitation Contractors

# Energy Savings Assistance Program - Expenses Summary San Diego Gas & Electric Company

### August 2025

	Α	Authorized Budg	et	Cı	rrent Month Ex	penses		Yea	ar to Date Expe	nses	% of B	udget Spe	nt YTD
ESA Program:	Electric	Gas	Total	Electric	Gas	Tot	tal	Electric	Gas	Total	Electric	Gas	Total
ESA Main Program (SF and MH) [1]			\$ 20,365,971	\$ 644,195	\$ 655,22	3 \$ 1,29	99,418	\$ 4,898,325	\$ 5,452,854	\$ 10,351,179			51%
ESA Multifamily Whole Building [2]			\$ 9,014,461	\$ 538,139	\$ 231,46	1 \$ 76	69,600	\$ 2,656,060	\$ 1,475,639	\$ 4,131,699			46%
ESA Pilot Plus and Pilot Deep [1]			\$ 1,526,683	\$ 16,043	\$ 27,53	1 \$ 4	43,574	\$ 227,067	\$ 180,060	\$ 407,127			27%
Building Electrification Retrofit Pilot													
Clean Energy Homes New Construction Pilot													
CSD Leveraging													
MCE Pilot													
SPOC [1]			\$ 632,453	\$ 10,164	\$ 10,16	4 \$ 2	20,328	\$ 81,502	\$ 81,502	\$ 163,004			26%
SASH/MASH Unspent Funds [3]			\$ 315,260	\$	. \$	- \$	-	\$	\$ -	\$ -			0%
ESA Program TOTAL			\$ 31,854,828	\$ 1,208,54	\$ 924,37	9 \$ 2,13	32,920	\$ 7,862,954	\$ 7,190,055	\$ 15,053,009			47%

Note: Any necessary corrections or adjustments are reported herein, superseding results reported in previous months and may include year-to-date adjustments.

<sup>[1]</sup> Authorized Budget per D.21-06-015, Attachment 1, Table 11.
[2] MFWB program budget updated per SDG&E Advice Letter 4115-E/3144-G, Table 4.
[3] OP 12 of D.15-01-027 states "The Program Administrators shall ensure that program expenditures in each utility's service territory do not exceed the total authorized budget amounts over the duration of the programs. The program incentive budgets will be available until all funds are exhausted or until December 31, 2021, whichever occurs first. Any money unspent and unencumbered on January 1, 2022, shall be used for "cost-effective energy efficiency measures in low-income residential housing that benefit ratepayers," as set forth in Public Utilities Code Section 2852(c)(3)." SDG&E filed Advice Letter 4285-E for disposal of unspent funds from the SASH and MASH programs to the ESA Program on October 31, 2023. The AL was approved on November 30, 2023.

#### Energy Savings Assistance Program Table 1 - ESA Main (SF, MH) Expenses San Diego Gas & Electric Company August 2025

Appliances	Au	thorized Budge	et [1]	Curr	ent Month Ex	penses	Ye	ar to Date Expe	nses	% of Bu	idget Spei	nt YTD
ESA Program:	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total
Energy Efficiency						•		•				
Appliances			\$ 1,793,131	\$ 141,340	\$ 1,94	7 \$ 143,287	\$ 994,013	\$ 26,382	\$ 1,020,395			57%
Domestic Hot Water			\$ 1.746.024	\$ 2.905	\$ 93.92	3 \$ 96.828	\$ 27,753	\$ 897.347	\$ 925,100			53%
Enclosure		ĺ	\$ 2,030,317	\$ 55,051	\$ 72,97	5 \$ 128,026	\$ 547,488	\$ 725,740	\$ 1,273,228			63%
HVAC		ĺ	\$ 3,455,109	\$ 11,389	\$ 168,03	4 \$ 179,423	\$ 155,934	\$ 1,474,467	\$ 1,630,401			47%
Maintenance		ĺ	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -			0%
Lighting		ĺ	\$ 464,290	\$ 20,005	\$ -	\$ 20,005	\$ 237,364	\$ -	\$ 237,364			51%
Miscellaneous			\$ 944,246	\$ 95,161	\$ -	\$ 95,161	\$ 606,853	\$ -	\$ 606,853			64%
Customer Enrollment			\$ 3,712,686	\$ 95,002	\$ 95,00	2 \$ 190,004	\$ 839,992	\$ 839,992	\$ 1,679,984			45%
In Home Education		ĺ	\$ 187,014	\$ 7,571	\$ 7,57	1 \$ 15,142	\$ 67,924	\$ 67,924	\$ 135,848			73%
Pilot			\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -			0%
Implementer Compensation			\$ 1,106,203	\$ 53,705	\$ 53,70	5 \$ 107,410	\$ 309,484	\$ 309,484	\$ 618,968			56%
Safety - Unexpected overhead costs												
Energy Efficiency TOTAL		ĺ	\$ 15,439,020	\$ 482,129	\$ 493,15	7 \$ 975,286	\$ 3,786,805	\$ 4,341,336	\$ 8,128,141			53%
						•		•				
Training Center		ĺ	\$ 188,897	\$ -	\$	- S -	\$ -	\$ -	\$ -			0%
Workforce Education and Training	i		\$ -	\$ -	\$	- \$ -	\$ -	\$ -	\$ -			0%
Inspections		ĺ	\$ 106,856	\$ 9,650	\$ 9,65	0 \$ 19,300	\$ 78,999	\$ 78,999	\$ 157,998			148%
Marketing and Outreach		ĺ	\$ 1,624,858	\$ 53,074	\$ 53,07	4 \$ 106,148	\$ 317,662	\$ 317,662	\$ 635,324			39%
Studies		ĺ	\$ 162,500	\$ -	\$	- \$ -	\$ 10,871	\$ 10,871	\$ 21,742			13%
Regulatory Compliance		ĺ	\$ 301,921	\$ 10,077	\$ 10,07	7 \$ 20,154	\$ 69,356	\$ 69,355	\$ 138,711			46%
General Administration			\$ 2,483,881	\$ 89,265	\$ 89,26	5 \$ 178,530	\$ 633,420	\$ 633,419	\$ 1,266,839			51%
CPUC Energy Division		ĺ	\$ 58,038	\$ -	\$	- \$ -	\$ 1,212	\$ 1,212	\$ 2,424			4%
TOTAL PROGRAM EXPENSES			\$ 20,365,971	\$ 644,195	\$ 655,22	3 \$ 1,299,418	\$ 4,898,325	\$ 5,452,854	\$ 10,351,179			51%
			Fundad Out	side of ECA I	Drawram Di	dast						
			Funded Out	side of ESA F								
Indirect Costs				\$ 93,471			\$ 653,589					
NGAT Costs					\$ 19,93	4 \$ 19,934		\$ 355,057	\$ 355,057			
<u>'</u>			ESA Progran	Administrat	ive Expens	es [2]						
10% Administrative Cap				\$ 78,086			\$ 524,886	\$ 524,886	\$ 1,049,772			
Total Program Costs	i e			\$ 644,195	\$ 655,22	3 \$ 1,299,418	\$ 4.898.325	\$ 5,452,854	\$ 10.351.179			
% of Administrative Spend			İ			,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	,,	10.1%			

<sup>[1]</sup> Authorized Budget: Approved for PY 2023 in D.21-06-015, Attachment 1, Table 11.

Note: Any necessary corrections or adjustments are reported herein, superseding results reported in previous months and may include year-to-date adjustments.

<sup>[2]</sup> OP 112 - Pacific Gas and Electric Company, Southern California Edison Company, Southern California

# Energy Savings Assistance Program Table 2 - Main (SF, MH) Summary San Diego Gas & Electric Company August 2025

					ESA Mair	n Program (Sur	nmary)Tota	l	
					Year-T	o-Date Complete	d & Expensed	Installation	
	Paris	Dive		Quantity Installed	kWh [2,3] (Annual)	kW [2,3] (Annual)	Therms [2,3] (Annual)	Expenses (\$)	% of Expenditure
Measures Appliances	Basic	Plus	Units						
Clothes Dryer			Each	38	3,478	1	(35)	\$ 44,099	0.6%
Dish Washer Freezer	1		Each Each	-	-	-	-	S -	0.0%
High Efficiency Clothes Washer			Each	121	5,901	1	1,177	\$ 127,443	1.9%
Induction Cooking Appliance-FS Microwave			Each Each	-	-	-	-	S -	0.0%
Refrigerator			Each	597	338,709	41	-	\$ 794,519	11.7%
Domestic Hot Water Combined Showerhead/TSV			Home	6		_	-	\$ 510	0.0%
Faucet Aerator			Each	-	-	-	-	\$ -	0.0%
Heat Pump Water Heater Heat Pump Water Heater - Electric	-		Each Each	-	-	-	-	\$ - \$ -	0.0%
Heat Pump Water Heater - Gas			Each	-	-	-	-	\$ -	0.0%
Heat Pump Water Heater - Propane			Each	-	-	-	-	\$ - \$ -	0.0%
Low-Flow Showerhead Solar Water Heating			Home Home	-	-	-	-	\$ -	0.0%
Other Domestic Hot Water			Home	1,709	55,110	4	26,782	\$ 227,658	3.3%
Tankless Water Heater Thermostatic Shower Valve	1		Each Each	-	-	-	-	\$ - \$ -	0.0%
Thermostatic Shower Valve Combined Showerhead			Each		-	-	-	\$ -	0.0%
Thermostatic Tub Spout/Diverter Water Heater Repair	1		Each Home	5 54	61	-	50 55	\$ 644 \$ 26,717	0.0%
Water Heater Replacement			Home	384			4,831	\$ 595,779	8.7%
Water Heater Tank and Pipe Insulation Enclosure			Each	142	118	0	1,320	\$ 16,452	0.2%
Air Sealing			Home	2,086	(14,040)	(3)	(9,531)	\$ 1,011,390	14.8%
Attic Insulation			Area-ft2	74,035	8,618	3	1,212	\$ 113,597 \$	1.7%
Attic Insulation CAC NonElect Heat Caulking	1		Area-ft2 Home	-	-	-	-	S -	0.0%
Diagnostic Air Sealing			Home			-	-	\$ -	0.0%
Floor Insulation Minor Home Repairs	1		Home Home	-	-	-	-	\$ - \$ -	0.0%
HVAC									
Central A/C replacement Central Heat Pump-FS (propane or gas space)			Each Home	-	-	-	-	\$ - \$ -	0.0%
Duct Test and Seal			Area-ft2-BA		-	-	-	\$ -	0.0%
Energy Efficient Fan Control Evaporative Cooler (Installation)	-		Each Each	-	-	-	-	\$ - \$ -	0.0%
Evaporative Cooler (Replacement)			Each	-		-	-	\$ -	0.0%
Furnace Repair			Home	461	14,015	-	24,378	\$ 73,893 \$ 1,250,702	1.1%
Furnace Replacement Heat Pump Replacement			Home Home	610	7,052	-	24,633	\$ 1,250,702 \$ -	0.0%
Heat Pump Replacement - CAC Gas			Home		-	-	-	s -	0.0%
Heat Pump Replacement - CAC Propane High Efficiency Forced Air Unit (HE FAU)	1		Home Home	-	-	-	-	\$ - \$ -	0.0%
High Efficiency Forced Air Unit (HE FAU) - Early Replacement			Home	-	-	-	-	\$ -	0.0%
High Efficiency Forced Air Unit (HE FAU) - On Burnout Portable A/C			Home Each	-	-	-	-	\$ -	0.0%
Prescriptive Duct Sealing			Home		-	-	-	\$ -	0.0%
Removed - A/C Time Delay Removed - FAU Standing Pilot Conversion			Each Each	-	-	-	-	\$ - \$ -	0.0%
Room A/C Replacement			Home	44	9,213	7	-	\$ 50,958	0.7%
Smart Thermostat Wholehouse Fan	-		Home Each	415	9,110	-	1,946	\$ 113,280	1.7%
Maintenance			Lacii			_	-	-	0.070
Central A/C Tune up Furnace Clean and Tune	_		Home Home	-	-	-	-	\$ - \$ -	0.0%
HVAC Air Filter Service			Each	-	-	-	-	\$ -	0.0%
Condenser Coil Cleaning			Each	-	-	-	-	\$ - \$ -	0.0%
Evaporative Cooler - Maint Functioning Evaporative Cooler - Maint Non-Functioning			Each Each	-	-	-	-	\$ -	0.0%
Evaporative Cooler Maintenance			Home	-	-	-	-	\$ -	0.0%
Evaporator Coil Fan Control Adjust			Each Each	-	-	-	-	\$ -	0.0%
Range Hood			Home	-		-	-	\$ -	0.0%
Refrigerant Charge Adjustment Lighting			Each	-	-	-	-	3 -	0.0%
Exterior Hard wired LED fixtures			Each					s -	0.0%
LED A-Lamps LED R/BR Lamps	1	-	Each Each	14,750 2,449	90,778 40,998	12 5	(1,977) (913)	\$ 176,119 \$ 42,863	2.6% 0.6%
Removed - Interior Hard wired LED fixtures			Each	-	-	-	-	\$ -	0.0%
Removed - LED Night Light Removed - LED Torchiere	1	-	Each Each	-	-	-	-	\$ - \$ -	0.0%
Removed - Occupancy Sensor			Each					\$ -	0.0%
Miscellaneous Air Purifier			Home	839				\$ 484,667	7.1%
CO and Smoke Alarm			Each	- 039		<u> </u>		\$ -	0.0%
Cold Storage	1		Home		-	-	-	\$ - \$	0.0%
Comprehensive Home Health and Safety Check-up Pool Pumps	<u>L</u>		Each Each	41	51,250	- 11		\$ 88,396	0.0% 1.3%
Smart Strip Smart Strip Tier II	1		Each Each	77 113	10,780 21,378	2	- (0)	\$ 4,627	0.1% 0.1%
Pilots			Eacn	113	21,3/8	0	(0)	\$ 9,595	0.1%
									0.0%
Customer Enrollment ESA Outreach & Assessment			Home	3,941			-	\$ 1,442,681	21.2%
ESA In-Home Energy Education			Home	3,941	-	-	-	\$ 114,501	1.7%
Total Savings/Expenditures [8]					652.530	84	73.928	\$ 6,811,091	
					002,000	04	73,020	- 0,011,001	
Total Households Weatherized [1]				2,102					
Households Treated [8]			Total						
- Single Family Households Treated			Home	3,004					
- Mobile Homes Treated Total Number of Households Treated	1	<b> </b>	Home Home	461 3,465					
# Eligible Households to be Treated for PY			Home	8,023					
% of Households Treated - Master-Meter Households Treated	+	<b> </b>	% Home	43.19% 105					
muotor motor i loudellolud Treateu			HOHIO	100					

		Year	to Date Exper	ises	[4]
ESA Program - Main		Electric	Gas		Total
Administration [5]		\$ 1,111,520	\$ 1,111,518	\$	2,223,038
Direct Implementation (Non-Incentive) [6]		\$ 309,484	\$ 309,484	\$	618,968
Direct Implementation [7]		\$ 3,477,321	\$ 4,031,852	\$	7,509,173
TOTAL ESA Main Expenses		\$ 4,898,325	\$ 5.452.854	\$	10.351.179

<< Includes measures costs

- 11 Weatherization may consist of aftic insulation, attic access weatherization, weatherstripping door, caulting, and minor home repairs.

  |2] All savings are calculated based on the following sources. DNI/GL Impact Evaluation Program Years 2015-2017 Impact II, or ESA workpapers.

  |3] Savings values updated in 2024 based on workpaper updates

  |4] Total ESA Main YTD expenses by category are reported in ESA Table 1.

  |5] Administrative horduse expenses from Training Center, Inspections, Marketing and Outreach, Studies, Regulatory Compliance, General Administrative, and CPUC Energy Division categories, which differ from 'administrative costs' subject to the 10%- cap. ESA program expenses subject to the 10%- administrative costs' subject to the 10%- cap. ESA program expenses subject to the 10%- administrative costs' subject to the 10%- cap. ESA program expenses subject to the 10%- administrative costs' as the energy efficiency programs, as authorized in Section 6.15.7.7 of 22-16-6-15.

  |6] Direct Implementation (Non-Incentive) includes expenses for Implementer Compensation.
  |7] Direct Implementation includes expenses from Againage, Comestic Hot Water, Enclosure, HVAC, Lighting, Miscellaneous, Customer Enrollment, and In-Home Education Costs.

  |8] Values are reflective of installations occurring in 2025, irrespective of treatment date.

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

Note: Any measures noted as 'New' have been added during the course of this program year.

Note: Any measures noted as 'Removed', are no longer offered by the program but have been kept for tracking purposes.

Energy Savings As	sistance Progra	San Diego C	Southern Mu Sas & Electric August 2025		ole Building						
		Table 2A-1 E	SA Program	- Southern M	ultifamily W	hole Building <sup>5</sup>					
		,	Year-To-Date C	ompleted & Exp	ensed Installat	ion					
	Units (of Measure such as "each")	Measure Type (In-unit vs Common Area)	Quantity Installed	Number of Units for Cap- kBTUh and Cap-Tons	kWh (Annual)	kW (Annual)	Therms (Annual)	Exp	penses (\$)	% of Expendit ure	
Acollances											
Appliances High Efficiency Clothes Washer	Fach	In-Holl fait						s		0.00%	
High Efficiency Clothes Washer - CAM	Fach	CAMAVB	- 12	-	3 164		252	3	22,000	0.00%	
Refrigerator	Fach	Inlinit	349	- :	3.164 185.706	22.30	252	S	473.547	5.37%	
Refrigerator - CAM	Each	CAM/WB	349	- :	543	0.07	- :	S	1.410	0.02%	
uniquimor - cron	1.00.00	CHINITID	-	-	543	0.07	-		1,410	0.02%	
Domestic Hot Water											
lew: Non-Condensing Domestic Hot Water Boiler	Cap-kBtuh	CAM/WB								0.00%	
New: Condensing Domestic Hot Water Boiler - CAM	Cap-kBtuh	CAM/WB	2.600	-	(0)	(2.34)	239.46	s	92,482	1.05%	
Central Domestic Hot Water Boiler - CAM	Cap-kBtuh	CAM/WB	13,433	-	-		81,028.34	\$	1,063,453	12.05%	
Storage Water Heater - CAM	Cap-kBtuh	CAM/WB	2,577				543.34	S	281.660	3.19%	
ankless Water Heater - CAM	Cap-kBtuh	CAM/WB	28	-	(237)	(0.04)	1.860.00	s	379.394	4.30%	
Heat Pump Water Heater	kW	CAM/WB								0.00%	
Demand Control DHW Recirculation Pump	Each	CAM/WB								0.00%	
ow flow Showerhead	Each	In-Unit	4,064	-	61,029	3.90	32,950.48	\$	136,997	1.55%	
aucet Aerator	Each	In-Unit	7.508		59.724	3.75	32,794,43	S	83,489	0.95%	
aucet Aerator - CAM	Each	CAM/WB	4		28		22.80	s	45	0.00%	
Thermostatic Tub Spout/Diverter	Each	In-Unit	998		7.674	0.03	6.142.38	S	126.227	1.43%	
Thermostatic Shower Valve	Each	In-Unit	922		6.864	0.77	2.316.78	s	42.412	0.48%	
SV and Low Flow Showerhead	Each	In-Unit	25		313		253 58	s	1 309	0.01%	
Vater Heater Tank and Pipe Insulation	Household	In-Unit	94		-		411.06	s	5,999	0.07%	
Vater Heater Tank and Pipe Insulation - CAM	Household	CAM/WB	258		-		2.132.40	s	6,644	0.08%	
Vater Heater Repair/Replacement	Household	In-Unit	2					s	1.505	0.02%	
Nater Heater Repair/Replacement - HC&S	Household	In-Unit	2					s	4.069	0.05%	
leat Pump Water Heater	Each	In-Unit								0.00%	

High Efficiency Clothes Washer - CAM Refrigerator	Each Each	CAM/WB	12 349		3.164	0 22.30	252	\$ 22,000	0.25%
Refrigerator	Each	In-Unit	349		185,706	22.30		\$ 473,547	5.37%
Refrigerator - CAM	Each	CAM/WB	1	-	543	0.07	-	\$ 1,410	0.02%
Domestic Hot Water									
New: Non-Condensing Domestic Hot Water Boiler	Cap-kBtuh	CAM/WB							0.009
New: Condensing Domestic Hot Water Boiler - CAM	Cap-kBtuh	CAM/WB	2,600	-	(0)	(2.34)	239.46	\$ 92,482	1.059
Central Domestic Hot Water Boiler - CAM	Cap-kBtuh	CAM/WB	13,433				81,028.34	\$ 1,063,453	12.059
Storage Water Heater - CAM	Cap-kBtuh	CAM/WB	2.577		-				3,199
Fankless Water Heater - CAM Heat Pump Water Heater	Cap-kBtuh kW	CAM/WB CAM/WB	28		(237)	(0.04)	1.850.00	\$ 379.394	4,309
Demand Control DHW Recirculation Pump	Each	CAMWB	_	-					0.009
ow flow Showerhead	Each	In-Unit	4.064	-	61.029	3.90	32,950,48	S 136,997	1.559
Faucet Aerator	Each	In-Unit	7,508	-	59,724	3.75	32,794.43	\$ 83,489	0.959
Faucet Aerator - CAM	Each	CAM/WB	4		28		22.80	\$ 45	0.009
Thermostatic Tub Spout/Diverter	Each	In-Unit	998	-	7,674	0.03	6,142.38		1.439
Thermostatic Shower Valve	Each Each	In-Unit	922	-	6,864 313	0.77	2,316.78		
TSV and Low Flow Showerhead Water Heater Tank and Pipe Insulation	Household	In-Unit In-Unit	25 94	- :	313	- :	253.58 411.06	\$ 1,309 \$ 5,999	0.019
Water Heater Tank and Pipe Insulation - CAM	Household	CAM/WB	258		-		2.132.40	\$ 6,644	0.083
Water Heater Repair/Replacement	Household	In-Unit	2					\$ 1,505	0.029
Water Heater Repair/Replacement - HC&S	Household	In-Unit	2		-			\$ 4,069	0.059
Heat Pump Water Heater	Each Each	In-Unit CAM/WR	-						0.003
Hot Water Pipe Insulation Boiler Controls	Each	CAM/WB	-						0.003
									0.007
Envelope									
Attic Insulation - CAM Wall Insulation Blow-in	Sq Ft	CAM/WB	24,380		7,802	4.88	4.88	\$ 87,524	0.993
Wall Insulation Blow-in	Sq R	CAM/WB	-	-	-			s .	0.009
Windows Window Film	Sq Ft Sq Ft	CAM/WB CAM/WB			-	-		5 -	0.009
Air Sealing	Household	In-Unit	1.658	-	(192.00)	(0.04)	120.00	\$ 44.335	0.505
Attic Insulation	Household	In-Unit	1.000		(194-00)	(0.04)	-	\$ -	0.009
Repair Ceiling/Floor/Wall (Interior/Exterior)	Sq R	In-Unit	53					\$ 1.833	0.023
HVAC	Con Tons	CAM/WB							
Air Conditioners Split System - CAM Heat Pump Split System	Cap-Tons Cap-Tons	CAM/WB CAM/WB	54	-	782	0.64	(2.39)	\$ 191.666 \$ -	2.175
New: Packaged Air Conditioner	Cap-Tons	CAM/WB	1 -	-	-			\$	0.009
	Cap-Tons	CAM/WB					<u> </u>	s -	0.009
Package Terminal Heat Pump	Cap-Tons	CAM/WB	-	-	-	-		\$ -	0.00
Furnace Replacement	Cap-kBtuh	CAM/WB						\$ -	0.009
Furnace Replacement - HC&S Space Heating Boiler	Cap-kBtuh	In-Unit CAM/WB	3					\$ 15.336	0.17
Space Heating Boiler Smart Thermostats	Cap-kBtuh Each	In-Unit	1 073	-	96.781	-	2 182	\$ 235.427	0.009
Smart Thermostate - CAM	Each	CAM/WB	1.0/3	-	1.492	-	2.182		0.10
Smart Thermostats - CAM Furnace Repair/Replacement	Each	In-Unit	360		1,492	-	33.04	\$ 32,191	0.369
Central A/C Replacement	Each	In-Unit						s -	0.003
High Efficiency Forced Air Unit (HE FAU)	Each	In-Unit						s -	0.003
Portable A/C Central A/C Tune un	Each Each	In-Unit In-Unit	-	-	-	-	-	s -	0.003
Central A/C Tune up Blower Motor Retrofit	Each	CAM/WB	-		-			s -	0.003
Efficient Fan Controller	Each	CAM/WB	141.310	-	39.603	47.69	1.198.64	\$ 31.088	0.359
			,				1,100.00		
Lighting									
Interior LED Lighting	Each	In-Unit	88		1.397	0.16	(26.65)	\$ 1.238	0.019
Interior LED Lighting - CAM	Each Each	CAM/WB	6.104		143 40.066	4.46	(728.41)	\$ 650 \$ 66.455	0.019
Interior TLED Type A Lamps Interior TLED Type C Lamps	Each	CAM/WB	0,104		40,066	4.40	(720.41)	\$ 66,433	0.003
New: LED T8 Lamp - Interior	Each	CAM/WB				- :		s .	0.003
New: LED T8 Lamp - Exterior Interior LED Fixture	Each	CAM/WB	-		-			\$ -	0.009
Interior LED Fixture	Each	CAM/WB	-		-			S -	0.003
Interior LED Screw-In Interior LED Exit Sign	Each Each	CAM/WB CAM/WB	-	-	-	-	-	\$ -	0.003
Exterior LED Lighting	Each	CAM/WB	-	-	-	-	-	s .	0.009
New LED Parking Garage Figures	Fach	CAM/WB	- :	- :	-	- :	-	8 .	0.003
New: LED Parking Garage Fixtures LED, Wall Mounted Fixture, Exterior - CAM	Each Each	CAM/WB	26	-	1,580	0.04		\$ 6,250	0.079
LED, Pole Mounted Fixture, Exterior - CAM LED Corn Lamp for Exterior Wall or Pole Mounted	Each Each	CAM/WB CAM/WB	- 6		535	-		\$ 3,600	0.049
LED Corn Lamp for Exterior Wall or Pole Mounted			-					s -	0.009
Exterior LED Lighting - Pool	Each	CAM/WB			-	-	-	s -	0.009
Wall or Ceiling Mounted Occupancy Sensor - CAM LED Diffuse A-Lamps	Each Each	CAM/WB In-Unit	12		2.353	0.03	(33.77)	S 1.431	0.025
LED Diffuse A-Lamps - CAM	Each	CAMWR	-		_	-			0.009
FD Reflector Bulbs	Each	In-Unit						s .	0.00
LED, New Fixtures, Exterior - CAM	Each	CAM/WB	290	-	3,368	0	(64)	\$ 45,373	0.519
LED, New Fixtures, Interior - CAM LED, Type A Lamps - CAM	Each Each	CAM/WB CAM/WB	28		293	0	(4)	\$ 4,285	0.059
LED, Type A Lamps - CAM	Each	CAM/WB	102	-	5,982	0	(68)	\$ 2,675	0.039
Miscellaneous									
Tier-2 Smart Power Strip	Each	In-Unit	3.005		580.650	8	(1)	\$ 233.068	2.643
Tier-2 Smart Power Strip - CAM	Each	CAM/WB	2		394	0	(0)		0.009
	Each	CAM/WB						s -	0.009
Smart Power Strip Tier II	Each	CAM/WB		-	_	-		\$ -	0.009
Cold Storage	Each	In-Unit		-	-	<u> </u>		s -	0.009
Air Purifier CO and Smoke Alarm	Home Each	In-Unit In-Unit	1,477	-	-			\$ 76,864	0.00
CO and Smoke Alarm - CAM	Each	CAM/WB				_ :		S -	0.009
Minor Repair	Each	In-Unit	13,705		-	<u> </u>		\$ 576,576	6.539
Electrification									_
New - Central Heat Pump-FS (propane or gas space)	Each Each	In-Unit In-Unit		-	-	-		s .	0.009
Heat Pump Clothes Dryer - FS Induction Cooktop - FS	Each	In-Unit	_	-	-		<del>-</del>	è -	0.009
Induction Cooktop - FS Ductless Mini-split Heat Pump - FS	Each	In-Unit		- :	<b>-</b>			s -	0.009
Heat Pump Water Heater - FS	Each	In-Unit	1 - 1	- :	-			s -	0.00
Heat Pump Pool Heater - FS	Each	CAM/WB			-			s -	0.00
Ductless Mini Split - FS	Each	CAM/WB	<u> </u>					s -	0.009
Heat Pump Water Heater - FS	Each	CAM/WB	_	-	-	-	-	s -	0.009
Maintenance		_	_						_
Maintenance Combustion Ventilation Air (CVA) Repair	Household	In-Unit	3					\$ 124	0.00
Customer Enrollment									
ESA Outreach & Assessment	Household	In-Unit	5.410					\$ 548,772	6.22
ESA In-Home Energy Education	Household	In-Unit	5.404					\$ 205,622	2.33
Assessment CAM	Each Each	CAM/WB CAM/WB	271					\$ 1,506,218	17.07
Enrollment Whole Building	cacn	CAMIWB	226					\$ 753,665	8.54
Ancillary Services		_	_						_
		In-Unit						s .	0.00
Audit4	Household								
Project Completion, Common Area - CAM	Each	CAM/WB	29			-		\$ 161,182	
Project Completion, Common Area - CAM Project Completion, In Unit	Each Each	CAM/WB In-Unit	29 5,443	-	-	- :	-	\$ 650,765	7.37
Project Completion, Common Area - CAM Project Completion, In Unit Project Completion, Whole Building	Each Each Each	In-Unit CAM/WB	5,443 26	- :	- :	:	- :	\$ 650,765 \$ 202,311	7.37
Project Completion, Common Area - CAM Project Completion, In Unit Project Completion, Whole Building Taxes	Each Each Each Household	CAM/WB In-Unit CAM/WB In-Unit	5,443 26 4		:			\$ 650,765 \$ 202,311 \$ 28,465	1.835 7.375 2.295 0.325
Project Completion, Common Area - CAM Project Completion, In Unit Project Completion, Whole Building Taxes JAMnspection, In Unit	Each Each Each Household Household	CAM/WB In-Unit CAM/WB In-Unit In-Unit	5,443 26 4 5,424		-		:	\$ 650,765 \$ 202,311 \$ 28,465 \$ 135,600	7.375 2.295 0.325 1.545
Project Completion, Common Area - CAM Project Completion, In Unit Project Completion, Whole Building Taxes  Althopsection, In Unit Permit Fee	Each Each Each Household Household Household	CAM/WB In-Unit CAM/WB In-Unit In-Unit CAM/WB	5,443 26 4					\$ 650,765 \$ 202,311 \$ 28,465 \$ 135,600 \$ 10,837	7.37 2.29 0.32 1.54 0.12
Project Completion, Common Area - CAM Project Completion, In Unit Project Completion, Whole Building Taxes AdMispection, in Unit Permit Fee Shinning	Each Each Each Household Household Household Each	CAM/WB In-Unit CAM/WB In-Unit In-Unit CAM/WB In-Unit	5,443 25 4 5,424 13			-		\$ 650,765 \$ 202,311 \$ 28,465 \$ 135,600 \$ 10,837 \$ 5,533	7.37 2.29 0.32 1.54 0.12 0.06
Project Completion, Common Area - CAM Project Completion, In Unit Project Completion, Whole Building Taxes  DAMmspection, In Unit Shipping Implementer CAMmspection, In Unit	Each Each Each Household Household Household Each Each	CAM/WB In-Unit CAM/WB In-Unit In-Unit CAM/WB	5,443 26 4 5,424 13 5 5,425			-		\$ 650,765 \$ 202,311 \$ 28,465 \$ 135,600 \$ 10,837 \$ 5,533 \$ 81,375	7.37 2.29 0.32 1.54 0.12 0.06 0.92
Project Completion, Common Area - CAM  Project Completion, in Unit  Project Completion, Whole Building  Taxes  JAMnspection, in Unit  Permit Fee  Shonion	Each Each Each Household Household Household Each	CAM/WB In-Unit CAM/WB In-Unit In-Unit CAM/WB In-Unit In-Unit	5,443 25 4 5,424 13		-			\$ 650,765 \$ 202,311 \$ 28,465 \$ 135,600 \$ 10,837 \$ 5,533	7.37 2.29 0.32 1.54 0.12 0.06

Multifamily Properties Treated	Number
Total Number of Multifamily Properties Treated <sup>2</sup>	338
Subtotal of Master-metered Multifamily Properties	
Treated	N/A
Fotal Number of Multifamily Tenant Units w/in Properties	
Freated <sup>3</sup>	16031
Total Number of buildings w/in Properties Treated	1238
In-Unit)	Number
	4 904
Total Number of households individually treated (in-unit) 9	
Total Number of households individually treated (in-unit) 9  Multifamily CAM/WB Treated	Number

	,	ear to	Date Expen	ses <sup>6</sup>
SA Program - MFWB (Southern Region)	Electric		Gas	Total
Administration [7]	\$ 814.3	11 S	814.309	\$ 1,628,620
Direct Implementation (Non-Incentive)	\$ 2,690.3	75 S	3.317.545	\$ 6,007,920
Direct Implementation	\$ 2,511.8	92 8	2.795.411	\$ 5,307,303

TOME WEWE Excesses - Southern Revision 5 - 5.016.07 8 - 5.072.05 8 12-55.05.05 1 1 2-55.05.05 1

[6] Table 2A-1 shows the total year-to-date (YTD) MFWB expenses for all three Southern California investor-owned utilities (IOUs), while Table 2A-2 presents only SDG&E's portion of those MFWB expenses.

(c) raide or interest that are processing of the company of the co

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior morths and may reflect YTD adjustments.

Note: Audit costs may be covered by other programs or projects may utilize previous audits. Not all participants will have an audit cost associated with their project.

		Table 2A-2 ESA Program - Multifamily Whole Building (SDG&E)									
			Year-To	-Date Complete	d & Expensed In	stallation		ł			
Measures <sup>1</sup>	Units (of Measure such as "each")	Measure Type (In-unit vs Common Area)	Quantity Installed	Number of Units for Cap- kBTUh and Cap-Tons	kWh (Annual)	kW (Annual)	Therms (Annual)	Expenses (\$)	% of Expendit		
Appliances High Efficiency Clothes Washer	Each	In-Unit						s -	0		
ligh Efficiency Clothes Washer - CAM tefrigerator	Each Each	CAM/WB In-Unit	- :		- :	- :	- :	s .	00		
Refrigerator - CAM	Each	CAM/WB									
Comestic Hot Water	Cap-kBtuh	CAM/WB							0		
lew: Non-Condensing Domestic Hot Water Boiler lew: Condensing Domestic Hot Water Boiler - CAM Jentral Domestic Hot Water Boiler - CAM Jensen Water Hot Water Boiler - CAM	Cap-kBtuh Cap-kBtuh	CAM/WB CAM/WB						s .	000		
Storage Water Heater - CAM Fankless Water Heater - CAM	Cap-kBtuh Cap-kBtuh	CAM/WB CAM/WB	-				-	s .			
Heat Pump Water Heater  Demand Control DHW Recirculation Pump	kW Each	CAM/WB CAM/WB	- :		- 1	- :	- :	s .	0		
ow flow Showerhead	Each	In-Unit	- :		- 1	- :	- :	s .			
Faucet Aerator Faucet Aerator - CAM Thermostatic Tub Spout/Diverter	Each Each	In-Unit In-Unit CAM/WB	- :				- :	s -			
Thermostatic Tub Spout/Liverter Thermostatic Shower Valve TSV and Low Flow Showerhead	Each Each	In-Unit In-Unit In-Unit In-Unit	- :		- 1	-	- :	s -			
Vater Heater Tank and Pipe Insulation	Each Household	In-Unit In-Unit	- :		-	- :	- :	s -			
Water Heater Tank and Pipe Insulation - CAM Water Heater Repair/Replacement	Household Household	CAM/WB In-Unit	-		-	-	-	s -			
Vater Heater Repair/Replacement - HC&S Heat Pump Water Heater	Household Each	In-Unit In-Unit	- :		-	-	- :	s -			
Hot Water Pipe Insulation Soller Controls	Each Each	In-Unit CAM/WB CAM/WB	- :		- :	- :	- :	s .			
Envelope											
Wall Insulation	Sq Ft Sq Ft	CAM/WB	-		-	-	-	s -			
Wall Insulation Blow-in Mindows Mindow Film	Sq Ft Sq Ft Sq Ft	CAM/WB CAM/WB CAM/WB	-		- :	- :	-	S -			
Nr Sealing	Household	In-Unit In-Unit			-	-		s -			
Attic Insulation Repair Ceiling/Floor/Wall (Interior/Exterior)	Household	III-UNI			-	-		s -			
IVAC											
Air Conditioners Split System - CAM Heat Pump Split System	Cap-Tons Cap-Tons	CAM/WB CAM/WB	- :		-	-	- :	s -			
der Cotalisanter der Germanner Germa	Cap-Tons Cap-Tons	CAM/WB CAM/WB	- :		-	-	- :	s -			
	Cap-Tons Cap-kBtuh	CAM/WB CAM/WB	- :		-	-	- :	s -			
Furnace Replacement - HC&S Space Heating Boller	Cap-kBtuh Cap-kBtuh	In-Unit CAM/WB						S -			
Smart Thermostats	Each Each	In-Unit						S -			
Smart Thermostats - CAM Furnace Repair/Replacement Central A/C Replacement	Each Each	In-Unit In-Unit			-			S -			
High Efficiency Forced Air Unit (HE FAU)	Each Each	In-Unit In-Unit	- :		- :		- :	s .			
Central A/C Tune up	Each	In-Unit	- :		- :		- :	s -			
Blower Motor Retrofit Efficient Fan Controller	Each Each	CAM/WB CAM/WB	- :				- :	s -			
lighting											
nterior LED Lighting	Each Each	In-Unit CAM/WB	-				-	s -			
nterior TLED Type A Lamps nterior TLED Type C Lamps	Each Each	In-Unit CAM/WB	- :		-	-	- :	s -			
New: LED 18 Lamp - Intenor	Each Each	CAM/WB CAM/WB	- :		- :	- :	- :	s -			
New: LED T8 Lamp - Exterior riterior LED Floture riterior LED Screwin	Each	CAM/WB CAM/WB	- :		- :	- :	- :	s .			
nterior LED Exit Sign	Each Each	CAM/WB CAM/WB CAM/WB	-				-	s -			
Interior LED Factor Interior LED Screw-In Interior LED Exit Sign Exterior LED Lighting Verw. LED Parking Garage Flutures LED Exterior Wall or Pole Mounted Fluture	Each Each	CAM/WB In-Unit			-			S -			
ED, Pole Modried Pixture, Exterior - CAM	Each Each	CAM/WB CAM/WB			-			s -			
.ED Com Lamp for Exterior Wall or Pole Mounted Exterior LED Lighting - Pool Wall or Ceiling Mounted Occupancy Sensor - CAM .ED Diffuse A-Lamps	Each	CAM/WB	- :				- :	s .			
	Each Each	CAM/WB In-Unit CAM/WB	- :			- :	- :	s -			
.ED Diffuse A-Lamps - CAM .ED Reflector Bulbs .ED, New Futures, Exterior - CAM .ED, New Futures, Interior - CAM .ED, New Futures, Interior - CAM	Each Each	In-Unit CAM/WB						s -			
.ED, New Fixtures, Exterior - CAM .ED, New Fixtures, Interior - CAM	Each Each	CAM/WB CAM/WB						s -			
.ED, Type A Lamps - CAM	Each	CAM/WB						s -			
Wiscellaneous Fier-2 Smart Power Strip	Each	In-Unit						s .			
Variable Speed Pool Pump	Each										
Smart Power Strip Tier II Cold Storage	Each Each	CAM/WB CAM/WB In-Unit	- :			- :	- :	S -			
John Storage Air Purflier CO and Smoke Alarm	Home	In-Unit In-Unit	- :		- :		- :	s .			
	Each	CAM/WB	- :		- :		- :	s -			
Minor Repair	Each	CAM/WB	-		-		- :	s -			
Sectrification New - Central Heat Pump-FS (propage or gas space)	Each	In-Unit						s .			
Heat Pump Clothes Dryer - FS	Each Each	In-Unit In-Unit			-			s -			
Ductless Mini-solit Heat Pump - FS Heat Pump Water Heater - FS	Each Each	In-Unit In-Unit	-				-	s .			
Heat Pump Pool Heater - FS Ductless Minl Solt - FS	Each Each	CAM/WB			-	- :		s -			
Heat Pump Water Heater - FS	Each	CAM/WB CAM/WB			- :	- :		s .			
Asintenance Combustion Ventilation Air (CVA) Repair	Household	In-Unit									
	nousenoid	m-Unt						s -			
Customer Enrollment - In Unit- ESA Outreach & Assessment	Household	In-Unit						s -			
SA In-Home Energy Education	Household	In-Unit						S -			
	+										
Ancillary Services											
	1										

Multifamily Properties Treated	Number
Total Number of Multifamily Properties Treated <sup>2</sup>	0
Subtotal of Master-metered Multifamily Properties	
Treated	0
Total Number of Multifamily Tenant Units w/in	
Properties Treated <sup>3</sup>	0
Total Number of buildings w/in Properties Treated	0
Multifamily Properties Treated (In-Unit)	Number
Total Number of households individually treated (in-unit) 9	
Multifamily CAM/WB Treated	Number

Multifamily CAM/WB Treated	Number
Total Number of CAM/Whole Building Treated 10	

ESA Program - MFWB (SDG&E)	Electric	Gas	Total	1
Administration (71	\$ 808.565	\$ 808.563	\$ 1.617.128	1
Direct Implementation (Non-Incentive)	\$ 558.344	\$ 558,344	\$ 1,116,688	
Direct Implementation	\$ 1,289,151	\$ 108,732	\$ 1,397,883	<<[
SPOC	\$ 81,502	\$ 81,502	\$ 163,004	1
				1
TOTAL MFWB & SPOC Expenses - SDG&E	\$ 2,737,562	\$ 1.557,141	\$ 4,294,703	1

# Energy Savings Assistance Program Table 2B - Pilot Plus and Pilot Deep San Diego Gas & Electric Company August 2025

		ESA Program -	Pilot Plus								ESA Program - Pilot Deep					
		Year-To-Date Comp		Installati	ion [1]						Year-T			xpensed Insta	llation [1]	
Measures <sup>[2]</sup>	Units	Quantity Installed	kWh <sup>[3]</sup> (Annual)	kW <sup>[3]</sup> (Annual)	Therms <sup>[3]</sup> (Annual)	Expenses (\$) <sup>[6]</sup>	% of Expenditure	Measures <sup>[2]</sup>	Units	Quantity Installed	kWh <sup>[3]</sup> (Annual)	kW <sup>[3]</sup> (Annual)	Therms <sup>[3]</sup> (Annual)	Expenses (\$) <sup>[6]</sup>	% of Expenditure	
Appliances	1							Appliances								
Efficient Electric Dryer	Each		-	-	-	s -	0.0%	Efficient Electric Dryer	Each		-	-	-	s -	0.0%	
Heat Pump Dryer	Each	_	_		_	\$ -	0.0%	Heat Pump Dryer	Each	<b>-</b>	_		-	S -	0.0%	
High Efficiency Clothes Washers	Each	-	-	-	-	s -	0.0%	High Efficiency Clothes Washers	Each	٠.	-	-	-	s -	0.0%	
Induction Cooktop/Range	Each	-	-		-	s -	0.0%	Induction Cooktop/Range	Each	<u> </u>	-		-	s -	0.0%	
Pool Pump Retrocommissioning (RCx)	Each	-	-		-	\$ -	0.0%	Pool Pump RCx	Each	H :	-	-	-	s -	0.0%	
	Each	-	-		-	\$ -	0.0%	Pool Pump Replacement	Each	H			-	S -	0.0%	
Pool Pump Replacement Refrigerator	Each	-			-	\$ -	0.0%	Refrigerator	Each	H :	-		-	s -	0.0%	
Standard Electrc Range	Each		-		-	\$ -	0.0%	Standard Electrc Range	Each		-	-	-	S -	0.0%	
Tier 2 Adv Power Strip w Bluetooth	Each		-		-	\$ -	0.0%	Tier 2 Adv Power Strip w Bluetooth	Each		-		-	S -	0.0%	
Domestic Hot Water	Lucii						0.070	Domestic Hot Water	Laon						0.07	
Combined Showerhead/TSV	Each	-	-	-	-	S -	0.0%	Combined Showerhead/TSV	Each	-	-	-	-	s -	0.0%	
Heat Pump Water Heater	Each	-	-	-	-	\$ -	0.0%	Heat Pump Water Heater	Each	-	-			S -	0.0%	
Heat Pump Water Heater - Fuel Sub	Each	-	-		-	\$ -	0.0%	Heat Pump Water Heater - Fuel Sub	Each	-	-	-	-	S -	0.0%	
Heat Pump Water Heater - Fuel Sub (120V)	Each	-	-	-	-	\$ -	0.0%	Heat Pump Water Heater - Fuel Sub (120\	Each	-	-	-	-	S -	0.0%	
Low Flow Faucet Aerator	Each	-	-	-	-	\$ -	0.0%	Low Flow Faucet Aerator	Each	-	-	-		\$ -	0.0%	
Low Flow Showerhead	Each	-	-	-	-	\$ - \$ -	0.0%	Low Flow Showerhead	Each Each	<del>-</del>	-	-	-	S -	0.0%	
Storage Water Heater	Each	-	-		-	s -	0.0%	Storage Water Heater Tankless On-Demand		-	-	-	-	\$ - \$ -	0.0%	
Tankless On-Demand Thermostat-controlled Shower Valve	Each Each	-	-		-	\$ - \$ -	0.0%	Tankless On-Demand Thermostat-controlled Shower Valve	Each Each	<del></del>	-		-	S -	0.0%	
Tub Diverter/ Tub Spout	Each		-		-	\$ -	0.0%	Tub Diverter/ Tub Spout	Each			-		s -	0.0%	
Water Heater Blanket	Each	-	-	-	-	š -	0.0%	Water Heater Blanket	Each		-	-	-	s -	0.0%	
Water Heater Pipe Insulation	Len. Ft		-	-	-	\$ -	0.0%	Water Heater Pipe Insulation	Len. Ft	-	-	-	-	s -	0.0%	
Enclosure								Enclosure								
Attic Insulation	Sq.ft		-		-	\$ -	0.0%	Attic Insulation	Sq.ft	-	-		-	\$ -	0.0%	
Diagnostic Air Sealing	Home	-	-	-	-	\$ -	0.0%	Diagnostic Air Sealing	Home	-	-	-		S -	0.0%	
Exterior Wall Insulation	Sq.ft	-	-	-	-	\$ -	0.0%	Exterior Wall Insulation	Sq.ft	-	-	-	-	\$ -	0.0%	
Floor Insulation	Sq.ft	-	-	-	-	\$ -	0.0%	Floor Insulation HVAC	Sq.ft		-	-	-	S -	0.0%	
HVAC Central Air Conditioner (A/C)	Each		_		_	s -	0.0%	Central A/C	Each				_	s -	0.0%	
Fan Controller for A/C	Each				-	\$ -	0.0%	Fan Controller for A/C	Each		-		-	\$ -	0.0%	
New Portable A/C	Each		-		-	\$ -	0.0%	New Portable A/C	Each	H :-		-		\$ -	0.0%	
High Efficiency Furnace	Each	-	-	-	-	s -	0.0%	High Efficiency Furnace	Each	<b>—</b>	-		-	S -	0.0%	
Diagnostic Duct Sealing	Each	-	-	-	-	\$ -	0.0%	Diagnostic Duct Sealing	Each	-	-	-	-	s -	0.0%	
Duct Replacement	Each	-	-	-	-	\$ -	0.0%	Duct Replacement	Each	-	-	-	-	\$ -	0.0%	
Duct Sealing with Equipment Upgrade	Home	-	-	-	-	\$ -	0.0%	Duct Sealing with Equipment Upgrade	Each	-	-		-	\$ -	0.0%	
Ducted Heat Pump	Each	-	-	-	-	\$ -	0.0%	Ducted Heat Pump	Each	-	-	-	-	S -	0.0%	
Ducted Heat Pump - Fuel Substitution	Each		-	-	-	\$ -	0.0%	Ducted Heat Pump - Fuel Substitution	Each	-	-	-	-	S -	0.0%	
Ductless Heat Pump	Each	-	-	-	-	\$ - \$ -	0.0%	Ductless Heat Pump	Each	<u> </u>	-	-	-	S -	0.0%	
Ductless Heat Pump - Fuel Substitution Smart Thermostat	Each Each	-	-	-	-	s -	0.0%	Ductless Heat Pump - Fuel Substitution Smart Thermostat	Each Each	-	-	-	-	\$ - \$ -	0.0%	
Whole House Fan	Each	-	-		-	\$ -	0.0%	Whole House Fan	Each	H :	-		-	S -	0.0%	
Packaged HVAC	Each	-	-		-	\$ -	0.0%	Packaged HVAC	Each		-	-	-	S -	0.0%	
Maintenance						Ť		Maintenance						-		
Minor Home Repair	Home	-	-	-	-	\$ -	0.0%	Minor Home Repair	Home	-	-	-	-	s -	0.0%	
Lighting								Lighting								
A-Lamp LED	Each	-	-	-	-	\$ -	0.0%	A-Lamp LED	Each	-	-	-	-	\$ -	0.0%	
Reflector Lamp LED	Each		-	-	-	\$ -	0.0%	Reflector Lamp LED	Each	-	-	-	-	S -	0.0%	
Miscellaneous						_		Miscellaneous								
Cold Storage	Each	-	-	-	-	\$ -	0.0%	Cold Storage	Each	<del>-</del>	-	-	-	5 -	0.0%	
New Air Purifier	Each	-	-	_	-	\$ -	0.0%	New Air Purifier	Each	-	-	-	-	\$ -	0.0%	
Customer Enrollment	Hama		_				0.0%	Customer Enrollment [4]	Hama					e	0.0%	
ESA Outreach & Assessment ESA In-Home Energy Education	Home Home	· -	-	-	-	\$ -	0.0%	ESA Outreach & Assessment ESA In-Home Energy Education	Home Home	<del></del>				o -	0.0%	
COA THE TOTHE ETIETRY EQUICATION	Lictile	_	-			-	0.0%	LOA III-Home Energy Education	LIGHTE	<u> </u>					0.0%	
Total Savings/Expenditures			_	-	-	s -	0.0%	Total Savings/Expenditures			-	-	-	s -	0.0%	
1,90							5.576								0.070	
Households Treated		Total						Households Treated		Total						
- Single Family Households Treated	Home	1 Old!	1				- 1	- Single Family Households Treated	Home	i Otal	l					
Single Family Households Treated     Mobile Homes Treated	Home	-	l					Single Family Households Treated     Mobile Homes Treated	Home	H :	ı					
Total Number of Households Treated	Home		1						Home	<b>-</b>	1					
Total Hamber of Households Hedled	LIGHTO		ı				L	1. Oral Hulliper of Households Treated	r same		1					

	Year to Date Expenses <sup>[6]</sup>						
ESA Program - Pilot Plus and Pilot Deep	Electric	Gas	Total				
Administration [4]	\$ 97,243	\$ 97,243	\$ 194,486	7			
Direct Implementation (Non-Incentive) [5]	\$ 70,276	\$ 70,276	\$ 140,552	Ī			
Direct Implementation (6)	\$ 59,548	\$ 12,541	\$ 72,089	[<			
Total Bilot Blue and Bilot Doon Exponene	\$ 227.067	e 190.060	\$ 407.127	1			

<<includes measures costs

	rear to Date Expenses							
ESA Program - Pilot Plus and Pilot Deep	Electric			Gas		Total		
Inspections	\$	31	s	31	\$	62		
Marketing and Outreach	\$	4,902	\$	4,902	\$	9,804		
General Administration	\$	92,311	\$	92,310	\$	184,621		
Direct Implementer ADMIN	\$	70,276	\$	70,276	\$	140,552		
EM&V Studies	\$	-	\$	-	\$	-		
Direct Installation Materials	\$	59,548	\$	12,541	\$	72,089		
Performance Incentive	\$	-	\$	-	\$	-		
Home Audit; Test-In Test-Out	\$	-	\$	-	\$	-		
Remediation & Mitigation	\$	-	\$	-	\$	-		
WE&T	\$	-	\$	-	\$	-		
Ramp-Up	\$		s		\$	-		

[1] \*\*Completed and Expensed Installation\*\* project savings and expenses will be reported when projects have been fully closed (i.e. inspected, issues resolved, permits closed as applicable) and reported by Pilot Implementer to SDG&E. All measures and savings from a project will be reported when projects have been fully closed (i.e. inspected, issues resolved, permits closed as applicable) and reported by Pilot Implementer to SDG&E. All measures and savings from a project will be reported as either Pilot Pilot and Depti to include sequences in solved to project will be reported as either Pilot 
# Energy Savings Assistance Program Table 2C - Building Electrification Retrofit Pilot Southern California Edison August 2025

		ESA Program - Building Electrification Retrofit Pilot							
		Year-To-Date Completed & Expensed Installation							
Measures	Units	Quantity Installed	kWh (Annual)	kW (Annual)	Therms (Annual)	Expenses (\$)	% of Expenditure		
Appliances									
Electric Dryer	Each	-	-	-	-	\$ -	0.0%		
Heat Pump Dryer	Each	-	-	-	-	\$ -	0.0%		
Induction Cooktop	Each	-	-	-	-	\$ -	0.0%		
Induction Range	Each	-	-	-	-	\$ -	0.0%		
Domestic Hot Water									
Heat Pump Water Heater	Each	-	-	-	-	\$ -	0.0%		
Enclosure									
Attic Insulation	Home	-	-	-	-	\$ -	0.0%		
HVAC									
Heat Pump HVAC	Each	-	-	-	-	\$ -	0.0%		
Duct Seal	Each	-	-	-	-	\$ -	0.0%		
Smart Thermostat	Each	-	-	-	-	\$ -	0.0%		
Miscellaneous <sup>[2]</sup>									
Minor Home Repair	Home	-				\$ -	0.0%		
Carbon Monoxide/Smoke Alarm	Each	-				\$ -	0.0%		
Electric Panel	Each	-				\$ -	0.0%		
Electric Sub-Panel	Each	-				\$ -	0.0%		
Electrical Circuit Run	Each	-				\$ -	0.0%		
Induction Cookware	Home	-				\$ -	0.0%		
Customer Enrollment									
Energy Assessment	Home	-				\$ -	0.0%		
Total Savings/Expenditures			-	-	-	\$ -	0.0%		

Households Treated		Total
Single Family Households Treated	Home	
Estimated Avg. Annual Bill SavingsTreated	Home	

	Year to Date Expenses						
ESA Program - Building Electrification	Electric	Gas	Total				
Administration			\$ -				
Direct Implementation (Non-Incentive)			\$ -				
Direct Implementation			\$ -				
TOTAL Building Electrification COSTS	\$ -	\$ -	\$ -				

<<Includes measures costs

### Energy Savings Assistance Program Table 2D - Clean Energy Homes New Construction Pilot Southern California Edison August 2025

	ESA Program - Clean Energy Homes New Construction Pilot [1]								
				Cumulative					
		Monthly	Cumulative	Program Launch-					
	Monthly	Total Units	Program	to-date Total	Estimated				
	Total	(Living	Launch-to-date	Units (Living	Incentive	% Incentive			
ESA CEH Program Offerings	(Projects)	Units)	Total (Projects)	Units)	Expenses (\$)	Budget			
Interest Form submitted									
Interest Form denied									
Application for direct design assistance (in progress)									
Application for direct design assistance (completed)									
Applications for design incentive (in progress)									
Applications for design incentive (completed)									
Applications for tenant education incentive (in progress)									
Applications for tenant education incentive (completed)									
Total Savings/Expenditures									
_									

ESA CEH Outreach and Education	Units	Monthly Total	YTD Total
	Number of		
Webinars	webinars		
	Unique		
Active leads	developer		
	Unique		
Non-active Leads	developer		

Design Assistance Completed Applications	Units	Quantity	Compilance Margin Designed kWh (Annual)*	Compliance Margin Designed BTU (Annual)*	Avoided CO2 Emissions	Incentive Expenses	% Incentive Budget
Direct Design Assistance	Living Units						
Design Incentive	Living Units						
Total Savings/Expenditures							

	Current Month Expenses				th Ex	penses	Year to Date Expenses		
ESA Program - Clean Energy Homes	Ele	ctric		Gas		Total	Electric	Gas	Total
Administration	\$	-	\$	-	\$	-			
Direct Implementation (Non-Incentive)	\$	-	\$	-	\$	-			
Direct Implementation	\$	-	\$	-	\$	-			
TOTAL Clean Energy Homes COSTS	\$	-	\$	-	\$	-			

<< Includes measures costs

#### Energy Savings Assistance Program Table 2E - CSD Leveraging San Diego Gas & Electric Company August 2025

		T	1	T	FSΔ	Program	- CSD I	everagin	n
		+	+		Year-To-Da			ensed Inst	
Manageman	Pag's	Dive	11-24-	Quantity Installed	kWh	kW	Therms	Expense	% of
Measures Appliances	Basic	Plus	Units	Installed	(Annual)	(Annual)	(Annual)	s (\$)	Expenditure
Clothes Dryer			Each						
Dish Washer Freezer		+	Each Each						
High Efficiency Clothes Washer			Each						
Induction Cooking Appliance-FS Microwave		-	Each Each	-					
Refrigerator			Each						
Domestic Hot Water			Homo						
Combined Showerhead/TSV Faucet Aerator		1	Home Each						
Heat Pump Water Heater			Each						
Heat Pump Water Heater - Electric Heat Pump Water Heater - Gas		+	Each Each						
Heat Pump Water Heater - Propane			Each						
Low-Flow Showerhead Solar Water Heating		-	Home Home	<u> </u>					
Other Domestic Hot Water			Home						
Tankless Water Heater			Each						
Thermostatic Shower Valve Thermostatic Shower Valve Combined Showerhead		1	Each Each						
Thermostatic Tub Spout/Diverter			Each						
Water Heater Repair Water Heater Replacement			Each Each						
Water Heater Tank and Pipe Insulation			Each						
Enclosure Air Scaling		+	Home						
Air Sealing Attic Insulation	<del>                                     </del>	1	Home Home	<del>                                     </del>	1	1			<b> </b>
Attic Insulation CAC NonElect Heat			Home						
Caulking Diagnostic Air Sealing	<del>                                     </del>	+	Home Home	<del>                                     </del>	-	-			-
Floor Insulation			Home						
Minor Home Repairs HVAC		_	Home	_					
Central A/C replacement		_	Each						
Central Heat Pump-FS (propane or gas space)			Home						
Duct Test and Seal Energy Efficient Fan Control		+	Each Each						
Evaporative Cooler (Installation)			Each						
Evaporative Cooler (Replacement) Furnace Repair		-	Each Home	-					
Furnace Replacement			Home						
Heat Pump Replacement			Home						
Heat Pump Replacement - CAC Gas Heat Pump Replacement - CAC Propane		+	Home Home	<b>-</b>					
High Efficiency Forced Air Unit (HE FAU)			Home						
High Efficiency Forced Air Unit (HE FAU) - Early Replac High Efficiency Forced Air Unit (HE FAU) - On Burnout	ement	-	Home Home	-					
Portable A/C			Each						
Prescriptive Duct Sealing Removed - A/C Time Delay		-	Home Each	-					
Removed - FAU Standing Pilot Conversion		1	Each						
Room A/C Replacement			Home						
Smart Thermostat Wholehouse Fan	-	+	Home Each	<u> </u>					
Maintenance									
Central A/C Tune up Furnace Clean and Tune		1	Home Home	<u> </u>					
HVAC Air Filter Service		1	Each						
Condenser Coil Cleaning			Each						
Evaporative Cooler - Maint Functioning Evaporative Cooler - Maint Non-Functioning		1	Each Each						
Evaporative Cooler Maintenance			Home						
Evaporator Coil Fan Control Adjust		-	Each Each	-					
Range Hood			Home						
Refrigerant Charge Adjustment Lighting			Each						
Exterior Hard wired LED fixtures			Each						
LED A-Lamps			Each						
LED R/BR Lamps Removed - Interior Hard wired LED fixtures	<del>                                     </del>	+	Each Each	<del>                                     </del>	-	-			-
Removed - LED Night Light			Each						
Removed - LED Torchiere Removed - Occupancy Sensor		-	Each Each	-					
Miscellaneous			Eacii						
Air Purifier			Home						
CO and Smoke Alarm Cold Storage	<b>-</b>	+	Each Home	<del>                                     </del>	<b> </b>	<b> </b>			
Comprehensive Home Health and Safety Check-up			Each						
Pool Pumps Smart Strip	<del>                                     </del>	+	Each Each	├	-	-			
Smart Strip Tier II			Each						
Pilots									
Customer Enrollment									
Outreach & Assessment			Home						
In-Home Education		-	Home						
Total Savings/Expenditures									
Total Households Weatherized		-							
CSD MF Buildings Treated					Total				
		1	+	<b>_</b>	0				
- Multifamily		+	+	<del> </del>	0				
	•	*	•	•	•	•			

		Year t	o Date Exp	enses
ESA Program - CSD Leveraging		Electric	Gas	Total
Administration				\$ -
Direct Implementation (Non-Incentive)				\$ -
Direct Implementation				\$ -
TOTAL CSD Leveraging COSTS		\$ -	\$ -	\$ -

<<Includes measures costs

#### Energy Savings Assistance Program Tables 3A-3H - Energy Savings and Average Bill Savings per Treated Home/Common Area

#### San Diego Gas & Electric Company August 2025

Table 3A, ESA Program (SF, M	ΛΗ)
Annual kWh Savings	652,530
Annual Therm Savings	73,928
Lifecycle kWh Savings	8,888,669
Lifecycle Therm Savings	1,299,138
Current kWh Rate	\$0.25
Current Therm Rate	\$1.69
Average 1st Year Bill Savings / Treated households	\$68.86
Average Lifecycle Bill Savings / Treated Household	\$1,055.26

Table 3B, ESA Program - Multifamily Whole Building (MF In-	Unit) [4]	
Annual kWh Savings		-
Annual Therm Savings		-
Lifecycle kWh Savings		-
Lifecycle Therm Savings		-
Current kWh Rate	\$	-
Current Therm Rate	\$	-
Average 1st Year Bill Savings / Treated Property	\$	-
Average Lifecycle Bill Savings / Treated Property	\$	-

Table 3C, ESA Program - Multifamily Whole Building (MFWB)				
Annual kWh Savings	ĺ	-		
Annual Therm Savings		-		
Lifecycle kWh Savings		-		
Lifecycle Therm Savings		-		
Current kWh Rate	\$	-		
Current Therm Rate	\$	-		
Average 1st Year Bill Savings / Treated Property	\$	-		
Average Lifecycle Bill Savings / Treated Property	\$	-		

Table 3D, ESA Program - Pilot Plus [2]	
Annual kWh Savings	-
Annual Therm Savings	-
Lifecycle kWh Savings	-
Lifecycle Therm Savings	-
Current kWh Rate	\$ -
Current Therm Rate	\$ -
Average 1st Year Bill Savings / Treated Property	\$ -
Average Lifecycle Bill Savings / Treated Property	\$ -

Table 3E, ESA Program - Pilot Deep [2]	
Annual kWh Savings	-
Annual Therm Savings	-
Lifecycle kWh Savings	-
Lifecycle Therm Savings	-
Current kWh Rate	\$ -
Current Therm Rate	\$ -
Average 1st Year Bill Savings / Treated Property	\$ -
Average Lifecycle Bill Savings / Treated Property	\$ -

Table 3F, ESA Program - Building Electrification (SCE Only)				
Annual kWh Savings		-		
Annual Therm Savings		-		
Lifecycle kWh Savings		-		
Lifecycle Therm Savings		-		
Current kWh Rate	\$	-		
Current Therm Rate	\$	-		
Average 1st Year Bill Savings / Treated Households	\$	-		
Average Lifecycle Bill Savings / Treated Households	\$	-		

Table 3G, ESA Program - CSD Level	raging	
Annual kWh Savings		-
Annual Therm Savings		-
Lifecycle kWh Savings		-
Lifecycle Therm Savings		-
Current kWh Rate	\$	-
Current Therm Rate	\$	-
Average 1st Year Bill Savings / Treated Households	\$	-
Average Lifecycle Bill Savings / Treated Households	\$	-

Table 3H, Summary - ESA Program (SF, MH), MFWB, CSD Lev	reraging, Pilot Plus and Pilot Deep [3]
Annual kWh Savings	652,530
Annual Therm Savings	73,928
Lifecycle kWh Savings	8,888,669
Lifecycle Therm Savings	1,299,138
Current kWh Rate	\$ 0.25
Current Therm Rate	\$ 1.69
Average 1st Year Bill Savings / Treated Households	\$ 68.86
Average Lifecycle Bill Savings / Treated Households	\$ 1,055.26

<sup>[1]</sup> Data reported in this table is cumulative since program inception.
[2] ESA Pilot Plus and Pilot Deep uses the same formulas to calculate values as Main ESA, but the variables such as measure savings and expected useful life may differ. The pilot will initially estimate energy savings with energy modeling software.
[3] Summary is the sum of ESA Main, MF CAM, MFWB, Pilot Plus Pilot Deep, BE, CSD Leveraging.
[4] Separating MFWB in-unit savings summary from the CAM and Whole Building meausures savings because they are calculated using different residential rates.

# Energy Savings Assistance Program Table 4A - 4E - Homes/Buildings Treated San Diego Gas & Electric Company August 2025

		Tabl	e 4A, ESA Progr	am (SF, MH)												
	Eligible Households Households Treated YTD  Pural [1] Urban Total Pural Urban Total															
County	Rural [1]	Rural [1] Urban Total Rural Urban Total														
Orange	-	23,017	23,017	-	7	7										
San Diego	8,424	339,374	347,798	100	3,358	3,458										
Total	8,424	362,391	370,815	100	3,365	3,465										

		Table 4B,	ESA Program - I	MFWB (MF In-U	Jnit)											
	Eligible Properties [2] Properties Treated YTD															
-		- Total														
	-	-	-	-	-	-										
Total					0	0										

Ta	ıble 4C, ES	A Program -	Multifamily Who	ole Building (M	F CAM, MF MFV	VB)										
	E	Eligible Households Households Treated YTD														
	Rural [1]	Urban	Total	Rural	Urban	Total										
	-	-	-	-	-	-										
Total					0	0										

	Table 4D, ESA Program - Pilot Plus and Pilot Deep Eligible Households[4] Households Treated YTD															
	EI															
	-	-	-	-	-	-										
Total					0		0									

		Table 4E	, ESA Program -	CSD Leveragi	ng											
	EI	Eligible Households[4] Households Treated YTD														
	-	-	-	-	-	-										
Total					0		0									

- [1] For IOU low income-related and Energy Efficiency reporting and analysis, the Goldsmith definition is applied.
- [2] Do not currently have Eligible Properties for ESA CAM.

# Energy Savings Assistance Program Table 5A - 5F - Energy Savings Assistance Program Customer Summary San Diego Gas & Electric Company August 2025

		Table 5A	, ESA Progr	am (S	F, MH)				1							
		Gas & Elec	ctric			Gas	Only			Electric	Only			To	tal	
	# of Household	(	(Annual)		# of Household		(Annual	)	# of Household		(Annual)		# of Household		(Annual)	
Month	Treated by Month	Therm	kWh	kW	Treated by Month	th Therm kWh kW			Treated by Month	Therm	kWh	kW	Treated by Month	Therm	kWh	kW
January	79	225	7.724	1		-			-	-	491	0	79	225	8.215	1
February	333	5.201	55.830	6	-	-	-	-	20	-	10.130	2	353	5.201	65,959	8
March	826	10.847	97.214	10	-	-	-	-	30	-	11.569	2	856	10.847	108.783	12
April	386	9,541	52,458	6	-	-	-	-	18	-	3,761	1	404	9,541	56,219	7
May	596	17,598	122,817	15	-	-	-	-	25	-	12,540	2	621	17,598	135,357	17
June	233	9,834	39,953	6	-	-	-	-	4	-	3,225	1	237	9,834	43,178	6
July	605	13,368	137,490	20	-	-	-	-	26	-	10,938	1	631	13,368	148,428	21
August	274	7,314	82,531	11	-	-	-	-	10	-	3,859	0	284	7,314	86,390	12
September													-	-	-	-
October													-	-	-	-
November													-	-	-	-
December													-	-	-	-
YTD	3,332	73,928	596,017	75	-	-		-	133	-	56,512	9	3,465	73,928	652,530	84

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

		Table 5B, E	SA Program	- MFV	VB In-Unit				1							
		Gas & Ele	ctric			Gas	Only			Electric	Only			To	tal	
	# of Household		(Annual)		# of Household		(Annual)		# of Household		(Annual)		# of Household		(Annual)	
Month	Treated by Month	Therm	kWh	kW	Treated by Month	Therm kWh kW			Treated by Month	Therm	kWh	kW	Treated by Month	Therm	kWh	kW
January																
February																
March																
April																
May																
June																
July																
August																
September																
October																
November																
December																
YTD	-	-	-	-	-	-			-	-	-	-	-	-	-	0

YTD Total Energy Impacts for all fuel types should equal YTD energy impacts that are reported every month in Table 2A.

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

	Table 5C,	ESA Progra	ım - Multifan	nily WI	hole Buildin	g (CAN	<b>1</b> )									
		Gas & Ele	ctric			Gas	Only			Electri	Only			To	tal	
	# of		(Annual)		# of		(Annual)	)	# of		(Annual)		# of		(Annual)	
Month	Properties Treated by Month	Therm	kWh	kW	Properties Treated by Month	Tre			Properties Treated by Month	Therm	kWh	kW	Properties Treated by Month	Therm	kWh	kW
January		-	-	-		-	-	-		-	-	-		-	-	
February		-	-	-		-	-	-		-	-	-		-	-	
March		-	-	-		-	-	-		-	-	-		-	-	-
April		-	-	-		-	-	-		-	-	-		-	-	-
May		-	-	-		-	-	-		-	-	-		-	-	-
June		-	-	-		-	-	-		-	-	-		-	-	
July		-	-	-		-	-	-		-	-	-		-	-	
August		-	-	-		-	-	-		-	-	-		-	-	
September		-	-	-		-	-	-		-	-	-		-	-	
October		-	-	-		-	-	-		-	-	-		-	-	
November																
December																
YTD	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	0

	Table 50	D, ESA Prog	ram - Pilot F	lus an	d Pilot Deep	p [2][3]										
		Gas & Ele	ctric			Gas O	nly [1]			Electric O	nly [1]			Tot	al	
	# of Household		(Annual)		# of Household		(Annual)		# of Household		(Annual)		# of Household		(Annual)	
Month	Treated by Month	Therm	kWh	kW	Treated by Month	Therm	kWh	kW	Treated by Month	Therm	kWh	kW	Treated by Month	Therm	kWh	kW
January	-	-	-	-									-	-	-	-
February													-	-	-	-
March													-	-	-	-
April													-	-	-	-
May													-	-	-	-
June													-	-	-	-
July													-	-	-	-
August													-	-	-	-
September													-	-	-	-
October													-	-	-	-
November																
December																
YTD	-	-	-										-	-	-	0

	Table 5E,	ESA Progra	m - Building	Electr	ification (S	CE Onl	y)									
		Gas & Ele	ctric			Gas	Only			Electric	Only			To	tal	
Month	# of Household Treated by	Therm	(Annual)	kW	# of Household Treated by	Therm	(Annual)	kW	# of Household Treated by	Therm	(Annual)	kW	# of Household Treated by	Therm	(Annual)	kW
January	-	-	- KVVII	-	-	-	- KVVII	-	-	-	- NAAII	-	-	-	- KVVII	-
February	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
March	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
April	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
May	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
June	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
July	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
August	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
September	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
October	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
November																
December																
YTD	-	-	-	-	-	-		-	-	-	-	-	-	-	-	0

		Table 5F, ES		CSD	Leveraging				1							
		Gas & Ele	ctric			Gas	Only			Electric	Only			To	tal	
	# of				# of				# of				# of			
	Household		(Annual)		Household		(Annual)		Household		(Annual)		Household		(Annual)	
Month	Treated by	Therm	kWh	kW	Treated by	Therm	kWh	kW	Treated by	Therm	kWh	kW	Treated by	Therm	kWh	kW
January	-	-	-	-	-	-	-	-		-	-	-	-	-	-	-
February	-	-	-	-	-	-	-		-	-	-	-	-	-	-	-
March	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
April	-	-	-	-	-	-	-		-	-	-	-	-	-	-	-
May	-	-	-	-	-	-	-		-	-	-	-	-	-	-	-
June	-	-	-	-	-	-	-		-	-	-	-	-	-	-	-
July	-	-	-	-	-	-	-		-	-	-	-	-	-	-	-
August	-	-	-	-	-	-	-	-	-	-	-	-	-	-		-
September	-	-	-	-	-	-	-	-	-	-	-	-	-	-		-
October	-	-	-	-	-	-	-		-	-	-	-	-	-	-	-
November																
December																
YTD	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	0

[1] SDG&E is treating dual-fuel (gas and electric) customers through ESA Pilot Plus and Deep.

[2] Plot Plus/Deep energy savings are reported based on best available information at the time. Pre- and post-installation savings are derived from energy modeling software. The energy modeling software estimates savings within +/- 10% certainty. SDG&E intends to report the lower value in this range as interim savings until meter-based savings estimates are reportable (typically 12 months post installation).

[3] Pilot Plus/Deep project savings will be reported when projects have been fully closed (i.e. inspected, issues resolved, permits closed as applicable) and reported by Pilot Implementer to SDG&E.

# Energy Savings Assistance Program Table 6 - Expenditures for Pilots and Studies San Diego Gas & Electric Company August 2025

	Autho	rized 2021-2026 F	undin	na		Cui	rrent I	Month Expen	ses		Y	ear to	Date Expens	ses			Cvc	cle to [	Date Expen	ses		% of B	udaet Ex	pensed
	Electric	Gas		Total	E	lectric		Gas	Tota		Electric		Gas		Total		Electric		Gas		Total	Electric	Gas	Total
Pilots																								
Virtual Energy Coach																								
ESA Pilot Plus and Pilot Deep [1]			\$	7,633,415	\$	16,043	\$	27,531	\$ 4	3,574	\$ 227,067	\$	180,060	\$	407,127	\$	736,811	\$	689,803	\$	1,426,615			19%
Total Pilots			\$	7,633,415	\$	16,043	\$	27,531	\$ 4	,574	\$ 227,067	\$	180,060	\$	407,127	\$	736,811	\$	689,803	\$	1,426,615			19%
Pilot Evaluations (SCE)																								_
ESA Pilot Plus/Deep Program Pilot Evaluation																								-
Building Electrification Retrofit Pilot Evaluation																								1
Clean Energy Homes New Construction Pilot Evaluation																								1
Total Pilot Evaluations										$\neg$														1
Studies																								
Joint IOU - 2022 Low Income Needs Assessment (LINA) Study [2]			\$	37,500	\$	-	\$	-	\$	-	\$ -	\$	-	\$	-	\$	18,725		18,725	\$	37,450			100%
Joint IOU - 2025 Low Income Needs Assessment (LINA) Study [1]			\$	37,500	\$	-	\$	-	\$	-	\$ 10,871	\$	10,871	\$	21,742	\$	16,765	\$	16,764	\$	33,529			89%
Joint IOU - 2028 Low Income Needs Assessment (LINA) Study [1]			\$	37,500	\$	-	\$	-	\$	-	\$ -	\$	-	\$	-	\$	-	\$	-	\$	-			
Joint IOU - Statewide CARE-ESA Categorical Study [1]			\$	11,250	\$	-	\$	-	\$	-	\$ -	\$	-	\$	-	\$	5,584	\$	5,584	\$	11,168			99%
Load Impact Evaluation Study [1]			\$	225,000	\$	-	\$	-	\$	-	\$ -	\$	-	\$	-	\$	-	\$	-	\$	-			
Equity Criteria and Non Energy Benefits Evaluation (NEB's) [1]			\$	75,000	\$	-	\$	-	\$	-	\$ -	\$		\$	-	\$	7,267	\$	7,267	\$	14,534			
Rapid Feedback Research and Analysis [1]			\$	300,000	\$	-	\$	-	\$	-	\$ -	\$	-	\$	-	\$	37,813	\$	37,813	\$	75,626			25%
Joint IOU - Process Evaluation Studies (1-4 Studies) [1]			\$	75,000	\$		\$	-	\$	-	\$ -	\$		\$						\$				
			1				1		\$	-		1		\$	-	\$	-		-	\$	-			
Total Studies	1		\$	798,750	\$	-	I S	-	S		\$ 10.871	S	10.871	s	21,742	s	86,154	s	86,153	\$	172,307			22%

<sup>[1]</sup> Budget is for program cycle 2021-2026, as authorized in D.21.06.015.
[2] The Low Income Needs Assessment Study budget is for program cycle 2021-2026, as authorized in Advice Letter 3478-E and 2828-G.

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

#### Energy Savings Assistance Program Table 7 - Customer Segments/Needs State by Demographic, Financial, Location, and Health Conditions \* San Diego Gas & Electric Company August 2025

ESA Main (SF, MH)			1								
Customer Segments	# of Households Eligible [1]	# of Households Treated [2]	Enrollment Rate = (C/B)	# of Households Contacted [3]	Rate of Uptake = (C/E)	Avg. Energy Savings (kWh) Per Treated Households (Energy Saving and HCS Measures) [4]		Avg. Peak Demand Savings (kW) Per Treated Household	Avg. Energy Savings (Therms) Per Treated Households (Energy Saving and HCS Measures) [4]	Avg. Energy Savings (Therms) Per Treated Households (Energy Saving Measures only) [5]	Avg. Cost Per Treated Households
Demographic											
Housing Type											
SF	170,522	3,004	2%	2,994	100%	142.00	141.00	0.02	12.17	12.17	\$ 1,131
MH	22,468	461	2%	437	105%	-10.00	-17.00	-0.02	16.51	16.63	\$ 1,531
Rent vs. Own											
Own	136,885	1,390	1%	12,718	11%	151.00	149.00	0.02	22.30	22.35	\$ 1,688
Rent	236,613	2,075	1%	21,461	10%	75.00	75.00	0.01	2.44	2.44	\$ 652
Previous vs. New Participant	13.760	1.372	10%	41.038	3%	103.00	102.00	0.01	12.36	12.37	\$ 1.163
New Previous [19]	13,760 N/A	2.093	0%	33.835	6%	122.00	120.00	0.01	12.30		\$ 1,103
Seniors [6]	166.246	1.007	1%	33,835 N/A	0%	130.00	120.00	0.02	18.05	18.06	\$ 1,232 \$ 1,494
Veterans	44.771	1,007	0%	N/A	0%	247.00	244.00	0.01	13.26		\$ 1,653
Hard-to-Reach [7] [20]	N/A	2.125	0%	N/A	0%	64.00	62.00	0.03	8.71		\$ 1,055
Vulnerable [8]	160.975	1.093	1%	14.908	7%	77.00	75.00	0.01	9.39		\$ 1,045
Location	100,373	1,033	170	14,300	7 70	11.00	7 5.00	0.01	3.03	3.42	1,040
DAC	90.092	834	1%	9.130	9%	71.00	71.00	0.01	9.43	9.44	\$ 1.093
Rural	8,611	100	1%	1.838	5%	136.00	125.00	0.02	13.15	13.22	\$ 1,355
Tribal [18]	21,716	1	0%	123	1%	140.00	140.00	0	-	-	\$ 430
PSPS Zone	131,968	32	0%	1,159	3%	105.00	101.00	0.01	2.53	2.53	\$ 1,092
Wildfire Zone [9]	63,552	252	0%	7.596	3%	170.00	163.00	0.02	12.36	12.39	\$ 1,315
Climate Zone 6	16.775	5	0%	2.276	0%	361.00	361.00	0.04		-	S 1,177
Climate Zone 7	244,028	2,329	1%	51,681	5%	112.00	112.00	0.01	13.40	13.40	\$ 1,176
Climate Zone 8	4,649	2	0%	695	0%	316.00	316.00	0.04	-	-	\$ 1,186
Climate Zone 10	99,636	1,125	1%	22,396	5%	122.00	118.00	0.02	12.81	12.87	\$ 1,280
Climate Zone 14	3,490	3	0%	413	1%	353.00	353.00	0.04	-		\$ 1,163
Climate Zone 15	1,084	1	0%	74	1%	298.00	298.00	0.03	-5.32	-5.32	\$ 1,179
CARB Communities [10]	293,478	568	0%	6,610	9%	83.00	83.00	0.01	10.09	10.09	\$ 1,059
Financial											
CARE	289,316	2,889	1%	68,206	4%	124.00	123.00	0.02	13.65	13.68	\$ 1,231
FERA	43,709	107	0%	7,540	1%	85.00	84.00	0.01	10.93	10.93	\$ 952
Disconnected [11]	N/A	N/A	0%	N/A	0%	N/A	N/A	N/A	N/A	N/A	N/A
Arrearages [12]	144,053	1,207	1%	23,681	5%	96.00	96.00	0.00	8.00		\$ 982
High Usage [13]	52,414	175	0%	3,228	5%	173.00	173.00	0.03	8.69		\$ 1,000
High Energy Burden [14]	132,033	761	1%	8,652	9%	93.00	91.00	0.01	11.06	11.07	\$ 1,105
SEVI [15]	243.149	4.000	1%	29.249	6%	00.00	90.00	0.01	40.05	12.08	e 4.400
H M	243,149 318.131	1,880 1,023	1%	29,249	4%	92.00 131.00	129.00	0.01	12.05 14.99		\$ 1,138 \$ 1,307
IVI	275,414	529	0%	19,252	3%	174.00	174.00	0.02	13.68	13.68	\$ 1,307
Affordability Ratio [16]	35.421	295	1%	5.557	5%	86.00	86.00	0.02	7.82		\$ 1,272
Health Condition	33,421	293	170	5,557	376	80.00	80.00	0.01	7.02	1.02	0/1
Medical Baseline	20.925	268	1%	4.196	6%	164.00	164.00	0.02	12.21	12.21	S 1.453
Respiratory (Asthma) [17]	20,323	200	170	4,130	070	104.00	104.00	0.02	12.21	12.21	¥ 1,400
Low	283.333	1,122	0%	35.562	3%	145.00	143.00	0.02	13.83	13.84	\$ 1,262
Medium	195,497	1.018	1%	23.820	4%	119.00		0.02	13.94		\$ 1,236
High	113.025	1,292	1%	17.730	7%	89.00	89.00	0.01	12.08		\$ 1,145
Disabled	115,907	216	0%	N/A	0%	146.00	144.00	0.02	15.90	15.95	\$ 1,455

- [1] SDG&E is reporting on these customer segments at the direction of the ED with the caveat that estimates/numbers may be compiled from multiple sources, based on available estimates, and/or self-reported data. The numbers may not be additive.
- [1] 2025 eligibility estimates provided by Athens Research, except as otherwise noted.

- [2] Households treated data is not additive because customers may be represented in multiple categories. Data is compiled based on ESA measures received YTD, and may include enrollments from prior years.

  [3] The number of household contacted includes YTD leads and enrollments.

  [4] SDG&E has considered the nerror yeavings associated with all ESA measures installed for this entry, regardless of whether the savings have a negative or positive value for kW, kWh, and/or Therms. Many measures offered in ESA provide Non-Energy Benefits (including Health, Comfort, and Safety (HCS)) in addition to energy savings, and some of these measures may be associated with an egative savings value.
- [5] SDG&E has considered only the energy savings associated with the ESA measures installed for this entry that have a positive value for kWh and/or Therms. Installed ESA measures with a negative savings value for both kWh and Therms were excluded
- [6] This represents the number of households with at least one member who is at least 62 years old at the time of data collection.
- [7] "Hard-to-reach" residential customers include "those customers who do not have easy access to program information or generally do not participate in energy efficiency programs due to a language, income, housing type, geographic, or home ownership (split incentives) barrier" (Advice Letter 4482-G634-Ed dated September 1, 2021). For the purpose of this reporting, SDG&E is defining 'hard-to-reach' as those residential customer self-identified as not preferring or speaking English as the primary language because income, housing type, geographic, and homeownership information is reported deswhere or this table.
- [8] Vulnerable refers to Disadvantaged Vulnerable Communities (DVC) which consist consists of communities in the 25% highest scoring census tracts according to the most current versions of the California Communities Environmental Health Screening Tool (CalEnviroScreen), as well as all California tribal lands, census tracts that score in the highest 5% of Pollution Burden within CalEnviroScreen, but do not receive an overall CalEnviroScreen score due to unreliable public health and socioeconomic data, and census tracts with median household incomes less than 60% of state median income
- [9] Includes Tier 2 and 3 of the CPUC Fire-Threat Map
- 1101 This reflects communities within SDG&E's service territory that are identified by the California Air Resources Board (CARB) Community Air Protection Program as communities continue to experience environmental and health inequities from air pollution
- [11] SDG&E resumed disconnections for residential customers in 2023 and resumed disconnecting CARE or FERA customers for non-payment in August, 2024.
- [12] SDG&E defines arrearages as overdue balance greater than 30 days. Estimated eligibility is based on CARE/FERA households with arrearages in the prior year as reported in SDG&E's R.18-07-005 Monthly Disconnection Report through December 2024.
- [13] SDG&E defines high usage as at least 400% of baseline at least three times in 12-month period.
- [14] SDG&E utilizes the Low-Income Energy Affordability Data (LEAD) Tool developed by DOE's Office of Energy Efficiency & Renewable Energy to identify census tracts with high energy burden for households at below 200 % Federal Poverty Level (FPL) that are in SDG&E's service territory. The 2016 Needs Assessment for the Energy Savings Assistance and the California Alternate Rates for Energy Programs describes households that spent more 6.3% of their annual income on energy bills as having high energy burden (p.47).
- [15] The Socioeconomic Vulnerability Index (SEVI) metric represents the relative socioeconomic standing of census tracts, referred to as communities, in terms of poverty, unemployment, educational attainment, linguistic isolation, and percentage of income spent on housing. SDG&E utilizes the SEVI data provided by the CPUC to map its service territory by SEVI scores (L: 0 to 33; M: >33 to 66; H: >66).
- (Fig) The Affordability Ratio (AR) metric quantifies the percentage of a representative household's income that would be used to pay for an essential utility service after non-discretionary expenses such as housing and other essential utility service charges are deducted from the household's income. Using Gas AR20 above 10% to identify areas within its service territory as having high affordability ratio (CPUC 2019 AR20).
- 1171 SDG&E utilizes the 'Asthmas' indicator in CalEnviroScreen 4.0 (published by the California Office of Environmental Health Hazard Assessment) as a proxy to identify locations with varying levels of respiratory conditions within its service territory. L: 0-33 percentile: M: >33-66 ntile; L: >66-100 percentile.
- [18] This data captures tribal households located on federally-recognized tribes whose trust lands are identified in the Bureau of Indian Affairs, and also includes ESA participants from non federally-recognized tribes or households that self-identified as Native American.
- 1191 YTD, cost and energy savings for this customer segment includes a significant portion of in-progress projects, as well as projects with higher cost measures, which may skew the average savings and cost (Columns G-L) higher than the averages for the reported completed projects
- [20] For the month of May, HTR system logic caused a discrepancy that will be resolved in future reports. Values will be N/A until this is resolved.
- Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

Multifamily Whole Building (MFWB)											
Customer Segments	# of Properties Eligible [1]	# of PropertiesTreat ed [2]	Enrollment Rate = (C/B)	# of Properties Contacted [3]	Rate of Uptake = (C/E) [19]	Avg. Energy Savings (kWh) Per Treated Properties (Energy Saving and HCS Measures) [4]	(Energy Saving	Savings (kW) Per Treated Property	Avg. Energy Savings (Therms) Per Treated Properties (Energy Saving and HCS Measures) [4]	Avg. Energy Savings (Therms) Per Treated Properties (Energy Saving Measures only) [5]	Avg. Cost Pe Treated Proper
Location											
DAC									1		
Rural									1		
Tribal (20)											
PSPS Zone									1		
Wildfire Zone 191											
Climate Zone 1 (SDG&E)											
Climate Zone 2 (SDG&F)									1		
Climate Zone 3 (SDG&E)											
Climate Zone 4 (SDG&E)											
Climate Zone 5 (SDG&E)											
Climate Zone 11 (SDG&E)											
Climate Zone 12 (SDG&E)											
Climate Zone 13 (SDG&E)											
Climate Zone 14 (SDG&E)											
Climate Zone 16 (SDG&E)											1
CARB Communities [10]											1
Other											1
Vulnerable [8]											
High Energy Burden [14]											1
SEVI [15]											
Н											
M											
L											
Affordability Ratio [16]											
Respiratory (Asthma) [17]											
Н											
M											
L L											4

MFWB (individual in-unit treatment)											
mi ved (more admi m-drik treatment)											
Customer Segments	# of Units Eligible [1]	# of UnitsTreated [2]	Enrollment Rate = (C/B)	# of Units Contacted [3]	Rate of Uptake = (C/E)	Avg. Energy Savings (kWh) Per Treated Unit (Energy Saving and HCS Measures) [4]	Treated Unit (Energy Saving	Avg. Peak Demand Savings (kW) Per Treated Unit	Avg. Energy Savings (Therms) Per Treated Unit (Energy Saving and HCS Measures) [4]	Avg. Energy Savings (Therms) Per Treated Unit (Energy Saving Measures only) [5]	Avg. Cost Per Treated Unit
Rent vs. Own	_		_		_						
Own											
Rent											
Previous vs. New Participant					_						
New Participant					_						
Previous				=							
Seniors 161					_						
Veterans [18]					_						
Veterans (18) Hard-to-Reach (7)											
Vulnerable I81											
Location				=							
DAC .											
Rural				=							
Tribal (201					_						
PSPS Zone					_						
					_						
Wildfire Zone [9]											
Climate Zone 1 (SDG&E)											
Climate Zone 2 (SDG&E)											
Climate Zone 3 (SDG&E)											
Climate Zone 4 (SDG&E)											
Climate Zone 5 (SDG&E)											
Climate Zone 11 (SDG&E)											
Climate Zone 12 (SDG&E)											
Climate Zone 13 (SDG&E)											
Climate Zone 14 (SDG&E)											
Climate Zone 16 (SDG&E)											
CARB Communities [10]											
Financial											1
CARE											
FERA											
Disconnected [11]											
Arrearages [12]											
High Usage [13]											
High Energy Burden [14]											
SEVI [15]											
н											
M						l					
L											
Affordability Ratio [16]											
Health Condition											
Medical Baseline											
Respiratory (Asthma) [17]											
· · · · · · · · · · · · · · · · · · ·											
M											
L											
Disabled											

Pilot Plus and Pilot Deep			1								
Customer Segments	# of Households Eligible	# of Households Treated	Enrollment Rate = (C/B)	# of Households Contacted	Rate of Uptake = (C/E)	Avg. Energy Savings (kWh) Per Treated Households (Energy Saving and HCS Measures)	Avg. Energy Savings (kWh) Per Treated Households (Energy Saving Measures only)	Avg. Peak Demand Savings (kW) Per Treated Household	Avg. Energy Savings (Therms) Per Treated Households (Energy Saving and HCS Measures)	Avg. Energy Savings (Therms) Per Treated Households (Energy Saving Measures only)	Avg. Cost Per Treated Households
Demographic											
Housing Type											
SF											
MH											
MF In I Init											
Rent vs. Own											
Own											
Rent	1		i –	i –		i e	i e	i e			
Previous vs. New Participant	1		i –	i –		i e	i e	i e			
New Participant	_		<b>.</b>	<b>.</b>		<b>-</b>	<b>-</b>	<b>-</b>			
Previous											
Seniors	1										
Veterans	_				_						
Hard-to-Reach	1										
Winerable	1										
Location	_										
DAC											
Bural	_				_						
Tribal	_				_						
PSPS Zone	_				_						
Wildfire Zone											
Climate Zone 11 (SDG&E)											
Climate Zone 12 (SDG&E)											
Climate Zone 13 (SDG&E)											
CARB Communities											
Financial											
CARE											
FERA											
Disconnected											
Arrearages	1		1	1							
High Usage											
High Energy Burden											
SEVI	1		1	1							
Н											
M											
L											
Affordability Ratio	1		1	1							
Health Condition											
Medical Baseline											
Respiratory (Asthma)			I	I	1	1	1	1			1
Н											
M											
Ĭ.											
Disabled	1		1	1		1	1	1			

Building Electrification (SCE Only)			1						
Customer Segments	# of Households Eligible	# of Households Treated	Enrollment Rate = (C/B)	# of Households Contacted	Rate of Uptake = (C/E)	Avg. Energy Savings (kWh) Per Treated Households	Avg. Energy Savings (kW) Per Treated Households	Avg. Energy Savings (Therms) Per Treated Households	Avg. Cost Per Treated Households
Demographic									
Housing Type									
SF				-	-	-			
MH						-			-
MF In-Unit									-
Rent vs. Own									
Own				-	-	-			
Rent						-			-
Previous vs. New Participant									
Previous	-					-			-
New Participant									
Seniors									
Veterans									
Hard-to-Reach									i.
Vulnerable									i.
Location									
DAC									i.
Rural									i.
Tribal									i.
PSPS Zone									i.
Wildlire Zone									
Climate Zone					i.	i.		i.	
Climate Zone									i.
Climate Zone									
Climate Zone									
Climate Zone					1.	i.		i	i
Climate Zone									
CARB Communities									
Financial						f e		ľ	-
CARE						1			
FERA									
Disconnected									
Arrearages					i -	ř –		f e	ľ
High Usage									
High Energy Burden				:	1.	i:	:	i.	:
SEVI									
Low									
Medium									
Hah					<del>                                     </del>	f			
Affordability Ratio					<u> </u>	t		i	i -
Health Condition				-		1			
Medical Baseline					_				
Medical Baseline Respiratory									·
Low	_								
Medium	-			-	-	-		·	·
	-			-	-	-		·	·
Hgh					-				
Disabled						1			i-

### Energy Savings Assistance Program Table 8 - Clean Energy Referral, Leveraging, and Coordination

# San Diego Gas & Electric Company August 2025

Partner	Brief Description of Effort	# of Referral [1]	# of Leveraging [2]	# of Coordination Efforts [3]	# of Leads [4]	# of Enrollments [5]
LIHEAP	LIHEAP agencies in SDG&E service territory leverage LIHEAP payment leads to provide ESA Program services to customers.	0	0	0	0	0
DAC-SASH	The DAC-SASH implementer provides SDG&E with potential ESA and CARE Program Leads. SDG&E provides and annual list of program leads to DAC-SASH implementer for marketing purposes.	0	0	0	0	0
SDCWA	SDG&E efforts to coordinate program information with SDCWA.	1	1	0	3	0
CARE High Usage	Leads generated through CARE HEU income verifications completed	0	0	0	322	137
Energy Solutions Partner Network	SDG&E works closely with a network of approximately 200 community-based organizations (CBOs) to connect customers with Customer Assistance programs.	0	26	232	0	0
CARE Capitation Agencies	SDG&E partners with 22 social service agencies to help enroll its hardest-to- reach customers in Customer Assistance programs.	0	6	69	1,601	58
SOMAH	The SOMAH implementer provides SDG&E with potential MFWB leads. SDG&E provides the SOMAH implementer with potential SOMAH leads.	20	0	0	7	0
MFWB <sup>6</sup>	Coordination with partners and SDG&E in their Administration of the Southern Section MFWB program	7	0	0	42	0

- [1] Number of outbound referrals being given to the partner.
- [2] Number of activities that involve the sharing resources to jointly support program delivery or administration. (Example: Sharing of Lead Lists, Cost Splitting, etc.).
- [3] Number of activities related to program communication (marketing), collaboration of events, and alignment of activities to support program delivery.
- [4] Number of inbound Leads or Referrals from the Partner
- [5]Number of enrollments that results from the Leads or Referrals supplied by the Partner
- [6] Number of referalls being supplied to SDG&E by SCE and SoCalGas, the number of Enrollments being completed on behalf of SDG&E for the MEWB

N/A identifies areas where SDG&E is unable to track the data related with these efforts.

# Energy Savings Assistance Program Table 9- Tribal Outreach San Diego Gas & Electric Company August 2025

OUTREACH STATUS	Quantity (Includes CARE, FERA, and ESA) [2]	List of Participating Tribes
Tribes completed ESA Meet & Confer [1]	14	Barona Band of Mission Indians, Pauma & Yuima Band of Mission Indians, La Posta Band of Mission Indians, Mesa Grande Band of Mission Indians, Manzanita Band of Kumeyaay Nation, Campo Kumeyaay Nation, Iipay Nation of Santa Ysabel, La Jolla Band of Luiseno Indians, Los Coyotes Band of Cuhuilla, Cupeno Indians, Inaja Cosmit Band of Indians [3], San Pasqual Band of Mission Indians, Viejas Band of Kumeyaay Indians, Pala Band of Mission Indians, and Rincon Band of Luiseno Indians
Tribes requested outreach materials or applications	8	Pauma Band of Mission Indians, La Posta Band of Mission Indians, Mesa Grande Band of Mission Indians, lipay Nation Santa Ysabel, Campo Kumyaay Nation, Manzanita Band of Kumeyaay Nation, La Jolla Band of Luiseno Indians, Los Coyotes Band of Cuhuilla and Cupeno Indians
Tribes who have not accepted offer to Meet and Confer	3	Jamul Indian Village, Sycuan Band of Kumeyaay Nation, and Ewiiaapaayp,
Non-Federally Recognized Tribes who participated in Meet & Confer	0	
Tribes and Housing Authority sites involved in Focused Project/ESA	N/A	N/A
Partnership offer on Tribal Lands	8	lipay Nation of Santa Ysabel, La Jolla Band of Luiseno Indians, La Posta Band of Mission Indians, Campo Kumeyaay Nation, Los Coyotes Band of Cuhuilla and Cupeno Indians, Southern Indian Health Council, Manzanita Band of Kumeyaay Nation, Mesa Grande Band of Mission Indians
Housing Authority and Tribal Temporary Assistance for Needy Families (TANF) office who received outreach (this includes email, U.S. mail, and/or phone calls)	2	Southern California American Indian Resource Center (SCAIR); Southern California Tribal Chairmen's Association (SCTCA) [4]
Housing Authority and TANF offices who participated in Meet and Confer	N/A	N/A

<sup>[1]</sup> SDG&E notes that it has held informational meetings with these tribes to provide information on low income programs and other customer programs. As such, the term Meet and Confer, used here, is unrelated to a Duty to Meet and Confer, pursuant to Rule 13.9. SDG&E invited all 17 tribes to meet and will continue to engage in 2025.
[2] Numbers are a rolling count of Tribal Outreach efforts
[3] SDG&E does not provide service to Inaja & Cosmit
[4] SDG&E provides TANF related messaging through periodic presentations to SCAIR and SCTCA

# CARE Program Table 1 - Program Expenses San Diego Gas & Electric Company August 2025

		Αι	utho	orized Budget	[1]			Cur	rent	Month Exper	nse	s		Ye	ar to	Date Expen	ses	3	% of B	udget Spe	ent YTD
CARE Program:		Electric		Gas		Total		Electric		Gas		Total		Electric		Gas		Total	Electric	Gas	Total
Marketing, Education & Outreach	\$	3,060,323	\$	378,242	\$	3,438,565	\$	140,159	\$	15,640	\$	155,799	\$	1,118,198	\$	125,544	\$	1,243,742	37%	33%	36%
Processing / Certification Re-certification	\$	588,257	\$	72,706	\$	660,963	\$	133,290	\$	14,810	\$	148,100	\$	948,678	\$	105,409	\$	1,054,087	161%	145%	159%
Post Enrollment Verification	\$	456,968		56,479	\$	513,447		11,567		1,285		12,852		95,877			\$	106,530	21%	19%	21%
IT Programming	\$	1,041,268	\$	128,696	\$	1,169,964	\$	90,031	\$	10,003	\$	100,034	\$	497,034	\$	55,226	\$	552,260	48%	43%	47%
CHANGES Program	\$	235,850	\$	29,150	\$	265,000	\$	1,937	\$	215	\$	2,152	\$	111,614	\$	12,402	\$	124,016	47%	43%	47%
Studies and Pilots	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	0%	0%	0%
Measurement and Evaluation [2]	\$	98,356	\$	12,156	\$	110,512	\$	-	\$	-	\$	-	\$	19,568	\$	2,174	\$	21,742	20%	18%	20%
Regulatory Compliance	\$	300,492	\$	37,140	\$	337,632	\$	28,795	\$	3,199	\$	31,994	\$	190,733	\$	21,193	\$	211,926	63%	57%	63%
General Administration	\$	738,080	\$	91,223	\$	829,303	\$	58,960	\$	6,551	\$	65,511	\$	317,915	\$	35,324	\$	353,239	43%	39%	43%
CPUC Energy Division	\$	66,024	\$	8,160	\$	74,184	\$	-	\$	-	\$	-	\$	2,494	\$	277	\$	2,771	4%	3%	4%
SUBTOTAL MANAGEMENT COSTS	\$	6,585,617	\$	813,953	\$	7,399,570	\$	464,739	\$	51,703	\$	516,442	\$	3,302,111	\$	368,202	\$	3,670,313	50%	45%	50%
CARE Rate Discount	\$	111,491,627	\$	13,779,864	\$	125,271,491	\$	17,055,487	\$	1,190,021	\$	18,245,508	\$	119,735,478	\$	16,026,441	\$	135,761,918	107%	116%	108%
TOTAL PROGRAM COSTS & CUSTOMER DISCOUNTS	\$	118,077,244	\$	14,593,817	\$	132,671,061	\$	17,520,226	\$	1,241,724	\$	18,761,950	\$	123,037,589	\$	16,394,643	\$	139,432,231	104%	112%	105%
Other CARE Rate Benefits					Н		Н						Н				H				
- Wildfire Non-Bypassable Charge Exemption			Н		Н		s	655,018	_		ŝ	655,018	ŝ	4,362,297			ŝ	4,362,297			
- CARE Surcharge Exemption [3]			Н		П		\$	1.354.315	s	96,172	s	1.450.487	\$	9.445.157	\$	1.436.324	S	10.881.481			
- kWh Surcharge Exemption							\$	108,803	Ť		s	108,803	ŝ	716,146	Ť	.,,,	S	716,146			
- Vehicle Grid Integration Exemption	Н		Н		Н		\$	100,000	Н		s	100,000	\$	7.10,110			s	7.10,1.10			
Total Other CARE Rate Benefits			Н		Н		Š	2.118.136	s	96,172	ŝ	2.214.308	Š	14.523.599	\$	1.436.324	S	15.959.923			
Total Ottor Of the Tato Donolla							Ť	_,,,,,,	Ť	20,112	Ť	_,,,000	Ť	,	Ť	.,,024	Ť	, . 50,020			
Indirect Costs	t		H		Н		\$	120.373	\$	13.375	\$	133,748	\$	794.438	\$	88.271	s	882,709			

Note: Any necessary corrections or adjustments are reported herein, superseding results reported in previous months and may include year-to-date adjustments.

<sup>[1]</sup> Authorized Budget: Approved for PY 2025 in D.21-06-015, Attachment 1, Table 2
[2] Reflects the budget and expenses for LINA study.
[3] PPP Exemption - CARE customers are exempt from paying CARE program costs including PPP costs for CARE admin and the CARE surcharge.

# CARE Program Table 2 - Enrollment, Recertification, & Attrition San Diego Gas & Electric Company August 2025

					New E	nrollme	nt					Recer	tification				Attrition (Drop Offs	3)		Enro	llment						
		Auton	natic Enrollme	nt	Sel	f-Certific	ation (Inc	come or Cat	egorical)	Total New		Non-		Total					Total		Net	Total		Enrollment		Gas	Electric
	Inter- Utility <sup>1</sup>	Intra- Utility <sup>2</sup>	Leveraging <sup>3</sup>	Combined (B+C+D)	Online	Paper	Phone	Capitation	Combined (F+G+H+I)	Enrollment (E+J)		Scheduled (Duplicates)	Automatic	Recertification (L+M+N)	No Response <sup>4</sup>	Failed PEV	Failed Recertification	Other	Attrition (P+Q+R+S)	Gross (K+O)	Adjusted (K-T)	CARE Participants	CARE Eligible <sup>6</sup>	Rate % (W/X)	Residential Accounts <sup>5</sup>	Only	Only
January	28	59	140	227	4,525	300	447	168	5,440	5,667	5,284	3,143	1,401	9,828	3,047	3	529	2,306	5,885	15,495	(218)	305,684	287,738	106%	1,399,933	0	128,762
February	21	63	59	143	4,476	345	541	162	5,524	5,667	4,837	2,899	855	8,591	2,541	13	443	1,337	4,334	14,258	1,333	307,017	287,738	107%	1,404,322	0	129,339
March	16	4	44	64	4,744	275	509	192	5,720	5,784	5,247	2,387	579	8,213	2,822	23	536	1,804	5,185	13,997	599	307,616	287,738	107%	1,409,603	0	129,325
April	19	1	54	74	3,637	278	210	245	4,370	4,444	5,842	1,890	700	8,432	2,861	23	626	2,640	6,150	12,876	(1,706)	305,910	287,738	106%	1,416,530	0	128,715
May	22	2	38	62	3,724	162	280	155	4,321	4,383	5,502	1,263	506	7,271	5,185	42	450	2,878	8,555	11,654	(4,172)	301,738	287,738	105%	1,424,859	0	126,862
June	15	1	24	40	3,592	158	311	144	4,205	4,245	5,163	1,278	447	6,888	4,684	21	459	3,794	8,958	11,133	(4,713)	297,025	287,738	103%	1,432,852	0	124,942
July	14	4	30	48	3,831	237	265	167	4,500	4,548	5,307	1,389	334	7,030	3,310	18	507	4,414	8,249	11,578	(3,701)	293,324	287,738	102%	1,439,645	0	123,643
August	21	2	213	236	5,106	234	562	106	6,008	6,244	4,745	1,701	561	7,007	4,247	26	410	3,225	7,908	13,251	(1,664)	291,660	287,738	101%	1,446,430	0	123,079
September																											
October																											
November																											
December																											
YTD Total	156	136	602	894	33,635	1.989	3.125	1.339	40.088	40.982	41.927	15,950	5.383	63,260	28.697	169	3,960	22.398	55.224	104,242	(14.242)	291,660	287,738	101%	1.446.430	0	123.079

<sup>|</sup> TOTOCAR| 186 | 136 | 692 | 599 | 3-bbrar 1, prep. 1, pr

# CARE Program Table 3A - Post-Enrollment Verification Results (Model) San Diego Gas & Electric Company August 2025

Month	Total CARE Households Enrolled	Households Requested to Verify	% of CARE Enrolled Requested to Verify Total	CARE Households De-enrolled (Due to no response) 1	CARE Households De-enrolled (Verified as Ineligible)	Total Households De-enrolled	% De-enrolled through Post Enrollment Verification	% of Total CARE Households De-enrolled
January	305,684	2,119	0.7%	1,101	29	1,130	53.3%	0.4%
February	307,017	2,105	0.7%	1,113	28	1,141	54.2%	0.4%
March	307,616	2,658	0.9%	1,408	34	1,442	54.3%	0.5%
April	305,910	2,143	0.7%	1,205	19	1,224	57.1%	0.4%
May	301,738	2,156	0.7%	845	26	871	40.4%	0.3%
June	297,025	2,796	0.9%	53	22	75	2.7%	0.0%
July	293,324	2,265	0.8%	6	13	19	0.8%	0.0%
August	291,660	2,184	0.7%	2	4	6	0.3%	0.0%
September								
October								
November								
December								
YTD Total	291,660	18,426	6.3%	5,733	175	5,908	32.1%	2.0%

<sup>&</sup>lt;sup>1</sup> Post enrollment verification (PEV) results are tied to the month initiated and the PEV process allows customers 90 days to respond to the PEV request. Results may be pending due to the time permitted for a participant to respond.

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

#### CARE Program Table 3B Post-Enrollment Verification Results (Electric only High Usage) San Diego Gas & Electric Company August 2025 CARE **CARE** % of CARE % De-enrolled % of Total Households Total CARE Households Households **Total** Enrolled through Post **CARE** De-enrolled Month Households Requested to De-enrolled Households Requested to **Enrollment** Households Enrolled (Due to no (Verified as Verify De-enrolled Verify Total Verification De-enrolled response) 1 Ineligible) 483 0.2% 64.2% January 305,684 309 310 0.1% February 307,017 452 0.1% 283 290 64.2% 0.1% March 354 0.1% 307,616 228 3 231 65.3% 0.1% April 305,910 226 0.1% 59.7% 0.0% 132 3 135 May 301,738 178 0.1% 106 107 60.1% 0.0% June 297,025 220 0.1% 34 15.9% 35 0.0% 0.2% July 293,324 498 14 1 15 3.0% 0.0% August 291,660 690 0.2% 0 0 0 0.0% 0.0% September October November December 3,101 YTD Total 291,660 1.1% 1.106 17 1,123 36.2% 0.4%

<sup>&</sup>lt;sup>1</sup> Post enrollment verification (PEV) results are tied to the month initiated and the PEV process allows customers 90 days to respond to the PEV request. Results may be pending due to the time permitted for a participant to respond.

# CARE Program Table 4 - Enrollment by County San Diego Gas & Electric Company August 2025

County		mated Elig	<b>1</b>	Total Ho	useholds l	Enrolled <sup>2</sup>	Enr	ollment Ra	ate <sup>3</sup>
	Urban	Rural	Total	Urban	Rural	Total	Urban	Rural	Total
Orange	18,058	0	18,058	14,280	0	14,280	79%	0%	79%
San Diego	263,343	6,337	269,680	270,766	6,614	277,380	103%	104%	103%
Total	281,401	6,337	287,738	285,046	6,614	291,660	101%	104%	101%

<sup>&</sup>lt;sup>1</sup> On April 14, 2025, PG&E, on behalf of the IOUs, submitted the Annual CARE and FERA Eligibility Report in accordance with OP 189 of D.21-06-015. This number reflects estimates of SDG&E's CARE Estimated Eligible Participants for 2025.

<sup>&</sup>lt;sup>2</sup> Total Households Enrolled includes submeter tenants.

<sup>&</sup>lt;sup>3</sup> Penetration Rate and Enrollment Rate are the same value.

# CARE Program Table 5 - Recertification Results San Diego Gas & Electric Company August 2025

Month	Total CARE Households	Households Requested to Recertify 3	% of Households Total (C/B)	Households Recertified <sup>1</sup>	Households De-enrolled <sup>2</sup>	Recertification Rate % (E/C)	% of Total Households De-enrolled (F/B)
January	305,684	13,135	4.3%	6,236	5,631	47.5%	1.8%
February	307,017	11,822	3.9%	5,771	4,969	48.8%	1.6%
March	307,616	9,773	3.2%	5,278	3,619	54.0%	1.2%
April	305,910	11,158	3.6%	5,882	4,501	52.7%	1.5%
May	301,738	8,837	2.9%	4,932	1,434	55.8%	0.5%
June	297,025	7,562	2.5%	3,602	381	47.6%	0.1%
July	293,324	8,144	2.8%	2,594	264	31.9%	0.1%
August	291,660	10,773	3.7%	2,152	221	20.0%	0.1%
September							
October							
November							
December							
YTD	291,660	81,204	27.8%	36,447	21,020	44.9%	7.2%

<sup>&</sup>lt;sup>1</sup> Recertification results are tied to the month initiated and the recertification process allows customers 120 days to respond to the recertification request. Results may be pending due to the time permitted for a participant to respond.

<sup>&</sup>lt;sup>2</sup> Includes customers who did not respond or who requested to be de-enrolled.

<sup>&</sup>lt;sup>3</sup> Excludes count of customers recertified through the probability model.

# **CARE Program Table 6 - Capitation Contractors**<sup>1</sup> San Diego Gas & Electric Company August 2025

Contractor	(Chec		ctor Type nore if applic	cable)	Total E	nrollments
Communic.	Private	СВО	WMDVBE	LIHEAP	Current Month	Year-to-Date
211 SAN DIEGO		Χ			76	1178
ORANGE COUNTY UNITED WAY (211 OC)		Χ				
ALPHA MINI MART	Х				2	4
BACKCOUNTRY COMMUNITIES THRIVING	Х	Χ				
BONITA FAMILY RESOURCE CENTER		Χ				
CHALDEAN COMMUNITY COUNCIL		Χ	Х			
CHULA VISTA COMMUNITY COLLABORATIVE		Χ			1	1
COMMUNITY RESOURCE CENTER		Χ				
ELDERHELP OF SAN DIEGO		Χ				
HEARTS AND HANDS WORKING TOGETHER		Χ				
LA MAESTRA FAMILY CLINIC		Χ			2	23
NEIGHBORHOOD HEALTH CARE		X			5	8
NORTH COUNTY HEALTH SERVICES	X				1	14
SAN DIEGO STATE UNIVERSITY WIC OFFICES		Χ				3
SAN YSIDRO HEALTH CENTERS		X			1	4
SCRIPPS HEALTH WIC		Χ				
SOMALI BANTU ASSOCIATION OF AMERICA		X				
SOMALI FAMILY SERVICES		Х				
UNION OF PAN ASIAN COMMUNITIES		Χ	Х			
VISTA COMMUNITY CLINIC		Χ				3
Total Enrollments					88	1,238

<sup>&</sup>lt;sup>1</sup> All capitation contractors with current contracts are listed regardless of whether they have signed up customers or submitted invoices this year.

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD

adjustments.

# CARE Program Table 7 - Expenditures for Pilots and Studies San Diego Gas & Electric Company August 2025

2025	Authorized 2021-2026 Budget			Currer	t Month Ex	cpenses	Year	to Date Exp	enses	Cycle	to Date Ex	penses	% of Budget Expensed		
	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total
Pilots															
CARE Outbound Calling Pilot [1]			\$ 80,000	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 16,138	\$ 1,843	\$ 17,982			22%
Studies															
Joint IOU - 2022 Low Income Needs Assessment (LINA) Study [2]			\$ 37,500	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 33,267	\$ 4,182	\$ 37,449			100%
Joint IOU - 2025 Low Income Needs Assessment (LINA) Study [1]			\$ 37,500	\$ -	\$ -	\$ -	\$ 19,623	\$ 2,118	\$ 21,742	\$ 30,349	\$ 3,179	\$ 33,529			89%
Joint IOU - 2028 Low Income Needs Assessment (LINA) Study [1]			\$ 37,500	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -			0%
Joint IOU - Statewide CARE-ESA Categorical Study [1]			\$ 11,250	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 10,058	\$ 1,109	\$ 11,167			99%
Total			\$ 203,750	\$ -	\$ -	\$ -	\$ 19,623	\$ 2,118	\$ 21,742	\$ 89,813	\$ 10,313	\$100,126			49%

Note: Any necessary corrections or adjustments are reported herein, superseding results reported in previous months and may include year-to-date adjustments.

<sup>[1]</sup> The study budgets presented in this table are for the program cycle 2021-2026, as authorized in D.21.06.015.
[2] The 2022 Low income Needs Assessment Study budget presented in this table authorized is for the program cycle 2021-2026, as authorized in Advice Letter 3478-E and 2828-G.

# CARE Program Table 8 - CARE and Disadvantaged Communities Enrollment Rate for Zip Codes San Diego Gas & Electric Company August 2025

Total CARE Households Enrolled												
Month	CARE Enrollment Rate for Zip Codes that have 10% or more disconnections [2]	Rate for Zip Codes in High Poverty (Income Less than 100% FPG) [3]	CARE Enrollment Rate for Zip Codes in High Poverty (with 70% or Less CARE Penetration) [3]	CARE Enrollment Rate for DAC (Zip/Census Track) Codes in High Poverty (with 70% or Less CARE Enrollment Rate) [1][4]								
January	0	109.96%	65.26%	0								
February	0	110.46%	64.31%	0								
March	0	110.52%	64.87%	0								
April	0	110.14%	65.20%	0								
May	0	108.52%	65.95%	0								
June	0	106.59%	64.72%	0								
July	0	105.20%	63.42%	0								
August	0	104.54%	62.95%	0								
September												
October												
November		_										
December												
	0	104.54%	62.95%	0								

<sup>[1]</sup> All DAC zip codes have a CARE Enrollment Rate > 70%.

Note: Penetration Rate and Enrollment Rate are the same value.

<sup>[2]</sup> SDG&E resumed disconnections for residential customers in 2023 and resumed disconnecting CARE or FERA customers for non-payment in August, 2024.

<sup>[3]</sup> Includes zip codes with >25% of customers with incomes less than 100% FPG.

<sup>[4]</sup> DACs are defined at the census tract level. Corresponding zip codes are provided for the purpose of this table; however, the entire zip code listed may not be considered a DAC.

# CARE Program Table 8A - CARE Top 10 Lowest Enrollment Rates in High Disconnection, High Poverty, and DAC Communities by Zip Code San Diego Gas & Electric Company August 2025

ZIP	Top 10 Lowest CARE Enrollment Rate for Zip Codes that have 10% or more Disconnections [1]
ZIP00001	N/A
ZIP00002	N/A
ZIP00003	N/A
ZIP00004	N/A
ZIP00005	N/A
ZIP00006	N/A
ZIP00007	N/A
ZIP00008	N/A
ZIP00009	N/A
ZIP00010	N/A

ZIP	Top 10 Lowest CARE Enrollment Rate for Zip Codes in High Poverty (Income Less than 100% FPG) [2]
92122	57.08%
92101	65.21%
92061	66.57%
92066	70.83%
92086	73.82%
91932	88.61%
91905	92.06%
92025	97.11%
92102	99.10%
92115	100.45%

ZIP	Top 10 Lowest CARE Enrollment Rate for Zip Codes in DAC[3]
92102	99.10%
92173	119.09%
91950	119.88%
92105	119.88%
92113	119.95%
91910	120.67%
92020	128.32%
91945	132.04%
91911	133.69%
92021	137.35%

#### Notes:

- [1] SDG&E resumed disconnections for residential customers in 2023 and resumed disconnecting CARE or FERA customers for non-payment in August, 2024.
- [2] Includes zip codes with >25% of customers with incomes less than 100% FPG
- [3] DACs are defined at the census tract level. Corresponding zip codes are provided for the purpose of this table; however, the entire zip code listed may not be considered a DAC.

Note: Some zip codes rolled up to the nearest zip code for privacy reasons due to the number of people residing in that zip code.

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

## FERA Program Table 1 - FERA Program Expenses San Diego Gas & Electric Company August 2025

	Authorized Budget <sup>[1]</sup>	С	urrent Month Expenses	Year to Date Expenses	% of Budget Spent YTD
FERA Program:	Electric		Electric	Electric	Electric
Marketing, Education & Outreach	\$ 372,021	\$	26,029	\$ 256,178	69%
Processing / Certification Re-certification	\$ 14,482	\$	2,722	\$ 24,072	166%
Post Enrollment Verification	\$ 1,069	\$	565	\$ 4,452	416%
IT Programming	\$ 56,275	\$	5,715	\$ 70,729	126%
Pilot(s)	\$ -	\$	-	\$ -	0%
Studies	\$ 50,000	\$	-	\$ -	0%
Regulatory Compliance	\$ 47,600	\$	3,930	\$ 31,537	66%
General Administration	\$ 78,004	\$	7,018	\$ 49,158	63%
CPUC Energy Division [2]	\$ 11,127	\$		\$ 346	3%
SUBTOTAL MANAGEMENT COSTS	\$ 630,578	\$	45,979	\$ 436,472	69%
FERA Rate Discount	\$ 4,912,466	\$	495,822	\$ 3,146,492	64%
TOTAL PROGRAM COSTS & CUSTOMER DISCOUNTS	\$ 5,543,044	\$	541,801	\$ 3,582,964	65%
Indirect Costs		\$	7,677	\$ 59,081	

<sup>[1]</sup> Authorized Budget: Approved for PY 2025 in D.21-06-015, Attachment 1, Table 4.

Note: Any necessary corrections or adjustments are reported herein, superseding results reported in previous months and may include year-to-date adjustments.

<sup>[2]</sup> The negative amount reported in July reflects a reclassification of program expenses that were previously charged incorrectly.

# FERA Program Table 2 - Enrollment, Recertification, & Attrition San Diego Gas & Electric Company

	August 2025																							
						nrollme						Rece	rtification			Att	rition (Drop Offs)			Enro	llment			
		Auton	natic Enrollme	nt	Self	f-Certific	ation (In	come or Cat	egorical)	Total New				Total					Total		Net			Enrollment <sup>6</sup>
	Inter- Utility <sup>1</sup>	Intra- Utility <sup>2</sup>	Leveraging <sup>3</sup>	Combined (B+C+D)	Online	Paper	Phone	Capitation	Combined (F+G+H+I)	Enrollment (E+J)	Scheduled	Non- Scheduled	Automatic	Recertification (L+M+N)	No Response <sub>4</sub>	Failed PEV	Failed Recertification	Other	Attrition (P+Q+R+S)	Gross (K+O)	Adjusted (K-T)	FERA Participants	FERA Eligible <sup>5</sup>	Rate % (W/X)
January	0	5	0	5	839	7	14	0	860	865	33	133	6	172	155	0	112	-40	227	1,037	638	13,406	81,019	17%
February	0	7	0	7	1,144	11	20	0	1,175	1,182	36	184	6	226	115	1	140	100	356	1,408	826	14,232	81,019	18%
March	0	0	0	0	1,213	14	14	0	1,241	1,241	35	118	6	159	98	0	109	152	359	1,400	882	15,114	81,019	19%
April	0	0	0	0	1,270	8	8	0	1,286	1,286	48	82	3	133	155	1	142	213	511	1,419	775	15,889	81,019	20%
May	0	0	0	0	704	4	6	0	714	714	29	31	2	62	147	0	141	319	607	776	107	15,996	81,019	20%
June	0	0	0	0	832	20	25	0	877	877	43	53	2	98	209	1	107	276	593	975	284	16,280	81,019	20%
July	0	2	0	2	826	44	17	0	887	889	41	62	2	105	213	2	138	378	731	994	158	16,438	81,019	20%
August	0	0	0	0	1,061	22	21	0	1,104	1,104	43	90	3	136	194	2	106	287	589	1,240	515	16,953	81,019	21%
September																								
October																								
November																								
December																								
YTD Total	0	14	0	14	7,889	130	125	0	8,144	8,158	308	753	30	1,091	1,286	7	995	1,685	3,973	9,249	4,185	16,953	81,019	21%

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Note: Any necessary corrections or adjustments are reported herein, superseding results reported in previous months and may include year-to-date adjustments.

# FERA Program Table 3A - Post-Enrollment Verification Results (Model) San Diego Gas & Electric Company August 2025

Month	Total FERA Households Enrolled	Households Requested to Verify	% of FERA Enrolled Requested to Verify Total	FERA Households De-enrolled (Due to no response) <sup>1</sup>	FERA Households De-enrolled (Verified as Ineligible)	Total Households De-enrolled	% De-enrolled through Post Enrollment Verification	% of Total FERA Households De-enrolled
January	13,406	67	0.5%	47	1	48	71.6%	0.4%
February	14,232	66	0.5%	48	0	48	72.7%	0.3%
March	15,114	90	0.6%	61	0	61	67.8%	0.4%
April	15,889	76	0.5%	54	2	56	73.7%	0.4%
May	15,996	89	0.6%	41	1	42	47.2%	0.3%
June	16,280	105	0.6%	7	2	9	8.6%	0.1%
July	16,438	62	0.4%	1	0	1	1.6%	0.0%
August	16,953	10	0.1%	0	0	0	0.0%	0.0%
September								
October								
November				•				
December								
YTD Total	16,953	565	3.3%	259	6	265	46.9%	1.6%

<sup>&</sup>lt;sup>1</sup> Post enrollment verification (PEV) results are tied to the month initiated and the PEV process allows customers 90 days to respond to the PEV request. Results may be pending due to the time permitted for a participant to respond.

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

FERA Prog	gram Table 3	B Post-Enro	oliment verific	cation Results	s (Electric on	ily Hign Usage)	
		San Die	go Gas & Elec	ctric Compan	у		
			August 20	25			
							î

Month	Total FERA Households Enrolled	Households Requested to Verify	% of FERA Enrolled Requested to Verify Total	FERA Households De-enrolled (Due to no response) <sup>1</sup>	FERA Households De-enrolled (Verified as Ineligible)	Total Households De-enrolled	% De-enrolled through Post Enrollment Verification	% of Total FERA Households De-enrolled
January	13,406	0	0.0%	0	0	0	0.0%	0.0%
February	14,232	0	0.0%	0	0	0	0.0%	0.0%
March	15,114	0	0.0%	0	0	0	0.0%	0.0%
April	15,889	0	0.0%	0	0	0	0.0%	0.0%
May	15,996	0	0.0%	0	0	0	0.0%	0.0%
June	16,280	0	0.0%	0	0	0	0.0%	0.0%
July	16,438	0	0.0%	0	0	0	0.0%	0.0%
August	16,953	0	0.0%	0	0	0	0.0%	0.0%
September								
October								
November								
December								
YTD Total	16,953	0	0.0%	0	0	0	0.0%	0.0%

<sup>&</sup>lt;sup>1</sup> Post enrollment verification (PEV) results are tied to the month initiated and the PEV process allows customers 90 days to respond to the PEV request. Results may be pending due to the time permitted for a participant to respond.

# FERA Program Table 4 - Enrollment by County San Diego Gas & Electric Company

August 2025

County		mated Elig louseholds	1	Total Ho	useholds l	Enrolled <sup>2</sup>		Enrollment Rate			
	Urban	Rural	Total	Urban	Rural	Total	Urban	Rural	Total		
Orange	4,852	0	4,852	603	0	603	12%	0%	12%		
San Diego	74,144	2,023	76,167	15,956	394	16,350	22% 100% 21%				
Total	78,996	2,023	81,019	16,559	394	16,953	21% 19% 21%				

<sup>&</sup>lt;sup>1</sup> On April 14, 2025, PG&E, on behalf of the IOUs, submitted the Annual CARE and FERA Eligibility Report in accordance with OP 189 of D.21-06-015. This number reflects estimates of SDG&E's FERA Estimated Eligible Participants for 2025.

<sup>&</sup>lt;sup>2</sup> Total Households Enrolled includes submeter tenants.

#### FERA Program Table 5 - Recertification Results San Diego Gas & Electric Company August 2025

Month	Total FERA Households	Households Requested to Recertify <sup>1</sup>	% of Households Total (C/B)	Households Recertified <sup>2</sup>	Households De-enrolled	Recertification Rate % (E/C)	% of Total Households De- enrolled (F/B)
January	13,406	331	2.5%	0	234	0.0%	1.7%
February	14,232	353	2.5%	28	284	7.9%	2.0%
March	15,114	436	2.9%	38	325	8.7%	2.2%
April	15,889	438	2.8%	36	354	8.2%	2.2%
May	15,996	381	2.4%	28	197	7.3%	1.2%
June	16,280	239	1.5%	23	80	9.6%	0.5%
July	16,438	328	2.0%	19	71	5.8%	0.4%
August	16,953	284	1.7%	13	39	4.6%	0.2%
September							
October							
November							
December							
YTD	16,953	2,790	16.5%	185	1,584	6.6%	9.3%

<sup>&</sup>lt;sup>1</sup> Excludes count of customers recertified through the probability model.

<sup>&</sup>lt;sup>2</sup> Recertification results are tied to the month initiated and the recertification process allows customers 120 days to respond to the recertification request. Results may be pending due to the time permitted for a participant to respond.

# FERA Program Table 6 - Capitation Contractors<sup>1</sup> San Diego Gas & Electric Company August 2025

Contractor	Contractor Type (Check one or more if applicable)				Total Enrollments	
55111111000	Private	СВО	WMDVBE	LIHEAP	Current Month	Year-to-Date
211 SAN DIEGO		X				18
ALPHA MINI MART	X					
BACKCOUNTRY COMMUNITIES THRIVING	X	Х				
BONITA FAMILY RESOURCE CENTER		Х				
CAMPESINOS UNIDOS INC (CUI)		Х	X	X		
CHALDEAN COMMUNITY COUNCIL		Х	Х			
COMMUNITY RESOURCE CENTER		Х				
ELDERHELP OF SAN DIEGO		Х				
HEARTS AND HANDS WORKING TOGETHER		Х				
LA MAESTRA FAMILY CLINIC		Х				
MAAC PROJECT		Х		Х		
NEIGHBORHOOD HEALTH CARE		Х				
NORTH COUNTY HEALTH PROJECT, INC.	Х					
ORANGE COUNTY UNITED WAY (211 OC)		Х				
SAN DIEGO STATE UNIVERSITY WIC OFFICES		Х				
SAN YSIDRO HEALTH CENTERS		Х				
SCRIPPS HEALTH WIC		Х				
SOMALI BANTU ASSOCIATION OF AMERICA		Х				
SOMALI FAMILY SERVICES		Х				
UNION OF PAN ASIAN COMMUNITIES		Х	Х			
VISTA COMMUNITY CLINIC		Х				
Total Enrollments					-	18

<sup>&</sup>lt;sup>1</sup> All capitation contractors with current contracts are listed regardless of whether they have signed up customers or submitted invoices this year.