

**BEFORE THE PUBLIC UTILITIES COMMISSION  
OF THE STATE OF CALIFORNIA**

Application of Pacific Gas and Electric Company for Approval of Energy Savings Assistance and California Alternate Rates for Energy Programs and Budgets for 2021-2026 Program Years. (U39M)	Application 19-11-003 (Filed November 4, 2019)
And Related Matters.	Application 19-11-004 Application 19-11-005 Application 19-11-006 Application 19-11-007

**MONTHLY REPORT OF SAN DIEGO GAS & ELECTRIC COMPANY (U 902 M) ON  
LOW-INCOME ASSISTANCE PROGRAMS FOR NOVEMBER 2024**

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December 23, 2024

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This is the November monthly report for program year (PY) 2024. The purpose of this report is to consolidate activity for the California Alternate Rates for Energy (CARE) Program, Family Electric Rate Assistance (FERA) Program, and Energy Savings Assistance (ESA) Program and provide the California Public Utilities Commission's (CPUC) Energy Division with information to assist in analyzing the low-income programs.<sup>1</sup>

This report presents year-to-date CARE, FERA, and ESA Program results and expenditures through November 30, 2024, for San Diego Gas & Electric Company (SDG&E).

Respectfully Submitted,

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<sup>1</sup> Pursuant to Decision (D.) 21-06-015, SDG&E will file monthly Family Electric Rate Assistance (FERA) reports, combined with this report, after Energy Division approval of a reporting template that includes the specifics of FERA reporting criteria. See D.21-06-015 at 435.



**San Diego Gas & Electric Company**  
**Energy Savings Assistance (ESA) Program,**  
**California Alternate Rates for Energy (CARE) Program, and**  
**Family Electric Rate Assistance (FERA) Program**

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## LOW INCOME ASSISTANCE PROGRAMS MONTHLY REPORT

In 2021, the California Public Utilities Commission (Commission) voted and unanimously approved, with modifications, the Decision on Large Investor-Owned Utilities' (IOUs) and Marin Clean Energy's California Alternate Rates for Energy (CARE), Energy Savings Assistance (ESA), and Family Electric Rates for Energy (FERA) Program Applications for Program Years 2021-2026, which authorized budgets and goals effective July 1, 2021.<sup>1</sup> The authorized program year budgets, savings goals, and homes treated targets in this monthly report reflect those authorized by the Commission in Decision (D.) 21-06-015 (Decision).<sup>2</sup> The Decision approved the IOUs to shift the ESA Program away from treating all eligible and willing households towards a customer-centered prioritization model based on household needs and customer profile.<sup>3</sup> Additionally, the Decision ordered the implementation of a new ESA Multifamily Whole Building Program (MFWB), which includes all multifamily sectors, including in-unit, common areas, and the whole building,<sup>4</sup> and the implementation of the Pilot Plus and Pilot Deep Program that focuses on gathering the feasibility of a more strategic measure delivery approach.<sup>5</sup>

### 1. ESA PROGRAM EXECUTIVE SUMMARY

The ESA Program offers no-cost weatherization services, energy efficient lighting, energy efficient appliances, energy education, and other services to income-qualified customers to reduce energy consumption and costs, while improving health, comfort, and safety of

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<sup>1</sup> D.21-06-015 at Ordering Paragraph (OP) 3 and at OP 82.

<sup>2</sup> *Id.*

<sup>3</sup> *Id.* at OP 57.

<sup>4</sup> *Id.* at OP 119.

<sup>5</sup> *Id.* at OP 38.

customers. To qualify for the ESA Program, a residential customer's household income must be at, or below, 250% of Federal Poverty Guidelines (FPG).

The Main ESA program provides services to single family and mobile homeowners and renters. The program design is focused on achieving energy savings through targeted outreach efforts, while continuing to offer health, comfort, and safety to low income customers. Richard Heath and Associates (RHA) is the primary implementer of ESA Main services including Outreach and Assessment, Weatherization, Appliance Installation, Natural Gas Appliance Testing (NGAT) and Inspections of gas appliance installation. THA Heating Plumbing & Air and Staples Energy provide Heating Ventilation and Air Conditioning (HVAC) and Water Heater Repair and Replacement (R&R) Services.

SDG&E's Southern Multifamily Whole Building (MFWB) Program offers ESA Services for In-Unit, Common Area Measures (CAM), and Whole Building (WB) Measures under one Program to Deed Restricted and Non-Deed Restricted multifamily buildings. SDG&E is the lead utility on behalf of Southern California Edison Company (SCE) and Southern California Gas Company (SoCalGas) for the Southern Region MFWB program.<sup>6</sup>

The ESA Pilot Plus and Pilot Deep Program (Pilot), the Energy Division's Staff Proposal approved by the Commission in D.21-06-015, provides more advanced energy savings measures tailored to customer needs that complement and build upon the ESA Main Program measure packages. The Pilot Plus package will provide and/or replace certain equipment and appliances plus load shifting and electrification measures that should reduce annual energy usage by 5 to 15%. The Pilot Deep package will offer more advanced measures that should reduce annual energy usage by 15 to 50%.

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<sup>6</sup> *Id.* at OP 120.

SDG&E's total 2024 authorized ESA Portfolio budget is \$30,210,212.<sup>7</sup> Through November 2024, SDG&E's total costs for the ESA Portfolio were \$17,942,672. This month's activities for the ESA Programs are included below.

## **1.1. ESA Program Overview**

### **1.1.1. Provide a summary of the ESA Program elements as approved in D.21-06-015.**

On October 31, 2024, Launch Consulting Group, SDG&E's vendor and host for the Energy Efficiency Collaboration Platform (EECP), indicated to SDG&E by email that they became aware of unusual activity through a ransomware cyber attack on their Datacenter that hosts the EECP system.<sup>8</sup> As such, the EECP platform was shut down for 8 business days. Users regained access November 12, 2024 and the testing sites were restored November 21, 2024.

#### **ESA Main Program**

In November 2024, ESA Main program operations were significantly impacted by the October 31, 2024, cyber attack on the EECP datacenter host referenced above. For ESA Main specifically, EECP is used to execute primary program functions such as sharing and processing program leads, creating enrollments, assigning and processing work orders, invoicing work, and extracting data for reporting. Customers that were already scheduled for services during the 8-day shutdown were still able to be served, however, new enrollments and work orders could not be processed - reducing the flow of work as the shutdown progressed beyond a few days. Some contractors and subcontractors, that were not able to pivot to other work, reported having to send hourly administrative staff home during this period. Additionally, the EECP system issues that existed prior to the cyber attack impacted invoicing and work orders that were further delayed by

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<sup>7</sup> D.21-06-015 at Attachment 1, Table 7 and includes \$315,260 of SASH/MASH unspent funds (see table ESA Table 1.1.1.5).

<sup>8</sup> Launch has attested that no customer or internal data was exfiltrated.

the shutdown and contributed to slower progress towards homes treated and savings goals for the months of October and November. SDG&E reduced payment term requirements for invoices that were stalled during this period.

ESA Table 1.1.1.1 compares the authorized budget and targets for program year 2024 to actual progress to date for the ESA Main program.

<b>ESA Table 1.1.1.1</b> <b>ESA Main (SF, MH) Program Summary Expenses for 2024</b>			
	<b>2024</b> <b>Authorized /</b> <b>Planning</b> <b>Assumptions<sup>9</sup></b>	<b>Actual to Date<sup>10</sup>,</b>	<b>%</b>
Budget <sup>11</sup>	\$18,876,805	13,592,983	72%
Homes Treated	3,983	4,965	125%
kWh Saved <sup>12</sup>	1,496,098	1,081,580	72%
kW Demand Reduced	218	194	89%
Therms Saved	42,191	42,383	100%
GHG Emissions Reduced (Metric Tons of CO <sub>2</sub> e) <sup>13</sup>	N/A	951	N/A
Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.			

ESA Table 1.1.1.2 provides the ESA Main Program percentage of administrative spend of total program costs.

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<sup>9</sup> Pursuant to D.21-06-015, planning assumptions for savings goals and homes treated target are based on annual Main ESA Program allocation of the overall Program Cycle Goals and Targets, Attachment 1, Tables 5 and 6.

<sup>10</sup> As shown in ESA Monthly Report Tables 1 and 2.

<sup>11</sup> ESA Main program budget includes measures and program administrative budget categories as shown on ESA Monthly Report Table 1.

<sup>12</sup> Pursuant to Table 5 of Attachment 1, D.21-06-015, the 2024 goals for kWh, kW, and therms include ESA Main, MF CAM and MFWB, however, the table above reports results only from the Main ESA Program only.

<sup>13</sup> Derived by utilizing the United States Environmental Protection Agency Greenhouse Gas Equivalencies Calculator.



<b>ESA Table 1.1.1.2</b>		
<b>ESA Main Program Administrative Expenses for 2024</b>		
	<b>November 2024</b>	<b>YTD<sup>14</sup></b>
Administrative Expenses	\$109,646	\$1,265,243
Total Program Costs	\$1,032,714	\$13,592,983
% of Administrative Spend	10.62%	9.31%
Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.		

Through November 2024, SDG&E’s ESA Main YTD administrative expenses are below the administrative cap of 10%.

### **ESA MFWB**

In November 2024, SDG&E’s Southern MFWB Program combined the October and November reporting activities due to the previously reported cyber security attack. The attack hindered the Program’s ability to process invoices and allow the implementer to validate customer data. However, to minimize its impact on the program’s performance, SDG&E modified its payment terms to expedite payment for invoices that had been approved prior to the attack, as well as those pending approval once the system was back online. Despite the setback, the program saw a significant increase in treatments and dollars spent across the three southern IOUs for the October and November reporting period.

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<sup>14</sup> Pursuant to D.21-06-015 at OP 112, “Pacific Gas and Electric Company, Southern California Edison Company, Southern California Gas Company and San Diego Gas & Electric Company’s Energy Savings Assistance (ESA) program administrative expenses are capped at either 10 percent of total program costs or the Utility’s historical five-year average spend on administrative costs as a percentage of total program costs, whichever is greater. The use of the historical five-year average spend will be phased out such that the Utilities must propose to spend no more than 10 percent of total program costs on administrative costs starting in program year 2024. The definition and categorization of administrative cost for the ESA program will be consistent with that of the main energy efficiency program.”

Additionally, effective November 2024, SDG&E has applied its new energy savings methodology to MFWB to better align savings assumptions with the low income sector similar to its ESA Main Program, as described in Section 1.1.2.

In December 2024, SDG&E identified an issue with the EECF invoicing system's configuration for incentive allocations. The split allocations between utilities were reversed for measure expenditures on some dual IOU treatments. This issue impacts SDG&E, SCE, and SoCalGas treatments for customers who receive both gas and electric services from the IOUs. SDG&E is currently investigating the full extent of the impact and plans to include the necessary corrections in the upcoming Annual Report.

ESA Table 1.1.1.3 below compares the authorized budget and targets for program year 2024 to actual progress to date for SDG&E's portion of the MFWB program.

<b>ESA Table 1.1.1.3 MFWB (In-Unit, CAM, WB) Summary of Expenses for 2024</b>			
	<b>2024 Authorized / Planning Assumptions<sup>15</sup></b>	<b>Actual to Date<sup>16</sup></b>	<b>%</b>
Budget <sup>17</sup>	\$9,014,088	\$3,461,943	38%
SPOC Budget	\$477,376	\$250,660	53%
Properties Treated	18	2	11%
Homes Treated (in-units)	10,155	1,443	14%
kWh Saved	1,273,901	139,110	11%
kW Demand Reduced	180	5	4%
Therms Saved	73,198	19,654	27%

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<sup>15</sup> Pursuant to D.21-06-015, planning assumptions for savings goals and homes treated target are based on annual ESA MFWB Program allocation of the overall Program Cycle Goals and Targets, Attachment 1, Tables 5 and 6.

<sup>16</sup> SDG&E is unable to report energy savings and emissions data for the month due to the data system cyber attack described in section 1.1.1. This information will be included in the next monthly report.

<sup>17</sup> MFWB program budget includes MF In-Unit, CAM, WB, and Implementer administrative budget categories as shown on ESA Monthly Report Table 2A.

GHG Emissions Reduced (Metric Tons of CO <sub>2</sub> e) <sup>18</sup>	N/A	103	N/A
Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.			

### **Pilot Plus/Pilot Deep (ESA Whole Home)**

Since launching the first email campaign in April 2024, SDG&E has successfully generated 165 Pilot leads. Subcontractors are actively following up on these leads to assess their eligibility for program enrollment. As of November 2024, 40 customers have been enrolled, with an additional 25 currently undergoing assessment, and four assessments completed. SDG&E's second email marketing campaign launched in October 2024 with a targeted approach to Disadvantaged Communities (DACs) and Tribal areas. SDG&E is assessing the success of the October campaign. Maroma, SDG&E's Pilot implementer, has revised the initial target of 50 homes for treatment in 2024 to 4 due to the challenges with ramp up activities and obtaining relevant information from customers for enrollment.

SDG&E's partnership with the Harris Group (THG),<sup>19</sup> a third-party contractor, to support identifying potential Pilot participants has successfully completed outreach to 500 customers from the October email campaign. The goal is to gather additional information from customers to ensure they meet specific criteria for the Pilot. This involves calling customers from the email marketing campaign up to 3 times and reviewing an exhaustive questionnaire that helps improve the likelihood of Pilot enrollment. This initiative has led to 40 quality leads for Maroma to proceed with for enrollment.

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<sup>18</sup> Derived by utilizing the United States Environmental Protection Agency Greenhouse Gas Equivalencies Calculator.

<sup>19</sup> THG is a Diverse Business Enterprise (DBE) vendor and a woman-owned business.

<b>ESA Table 1.1.1.4 Pilot Plus and Pilot Deep Summary Expenses for 2024</b>			
	<b>2024 Authorized / Planning Assumptions<sup>20</sup></b>	<b>Actual to Date<sup>21</sup></b>	<b>%</b>
Budget <sup>22</sup>	\$1,526,683	\$637,086	42%
Homes Treated	30	0	N/A
kWh Saved	N/A	0	N/A
kW Demand Reduced	N/A	0	N/A
Therms Saved	N/A	0	N/A
GHG Emissions Reduced (Tons)	N/A	0	N/A
Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.			

### **SASH/MASH Unspent Funds**

On October 31, 2023, SDG&E submitted AL 4285-E.<sup>23</sup> In the AL, SDG&E requested to transfer the unspent SASH/MASH funds to the ESA programs.<sup>24</sup> The transferred funds will be used primarily to support the ESA Main program implementation across the current program cycle, including to provide energy efficiency (EE) measures and services to single family, mobile homeowners, and renters at no cost to qualifying low-income customers. SDG&E also sought flexibility to utilize the SASH and MASH funds across EE budget categories and other

<sup>20</sup> Home treatment, energy savings, and GHG emissions reduction targets were not included in D.21-06-015. SDG&E will report on actual achievements upon completion of home treatment.

<sup>21</sup> Actual homes treated, savings and GHG emissions reduction values are reported when projects have been fully closed (i.e., inspected, issues resolved, permits closed, as applicable) and reported by Pilot Implementer to SDG&E. Energy savings are estimates provided by energy modeling software. SDG&E intends to report these estimates as interim savings until meter-based savings estimates are reportable.

<sup>22</sup> Pilot Plus and Pilot Deep budget and expenditures are reflected in ESA Monthly Report Table 2B and is based on the annual budget directed in D.21-06-015, Table 11 of Attachment 1. An additional \$2,824,866 from previous program years are available to carry forward, as directed in OP 181 of the Decision.

<sup>23</sup> See SDG&E AL 4285-E (October 31, 2023), *available at* [https://tariff.sdge.com/tm2/pdf/submittals/ELEC\\_4285-E.pdf](https://tariff.sdge.com/tm2/pdf/submittals/ELEC_4285-E.pdf).

<sup>24</sup> SDG&E requested authorization to transfer the funds from the SDG&E CSIBA to SDG&E's ESA Core Balancing Account, in which cost of the measures and installations are currently recorded. SDG&E's ESA Program Balancing Account is the Low Income Energy Efficiency - Electric (LIEEBA).

ESA programs and pilots like the MFWB Program and Pilot Plus/Pilot Deep Program.<sup>25</sup> The AL became effective on November 30, 2023. SDG&E intends to utilize the available SASH/MASH unspent funds by the end of the program cycle and will report on this activity in a future report.

<b>ESA Table 1.1.1.5</b> <b>Single Family Affordable Solar Homes (SASH) and Multifamily Affordable Solar Housing (MASH) Unspent Funds (Electric IOUs Only)<sup>26</sup> for 2024</b>			
	<b>2024 Authorized/Planning Assumptions</b>	<b>Actual YTD</b>	<b>% YTD</b>
Budget	\$315,260	0	0
Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.			

### **1.1.2. Program Measure Changes**

**If applicable, discuss any measure changes that may have taken place in ESA (SF, MH), ESA Pilot Plus and Pilot Deep, and/or ESA BE during this reporting month.**

In July 2024, SDG&E applied its new low income energy savings methodology to energy savings calculations for the ESA Main program year-to-date. The implementation of the new savings methodology resulted in a moderate increase in ESA Main’s overall electric and therm savings due to new measure saving source assumptions for the majority of measures. As of November 2024, the Southern MFWB Program has also adopted this methodology and applied the new savings assumptions retroactively for the entire year.

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<sup>25</sup> D.21-06-015 at OPs 39 and 123.

<sup>26</sup> SDG&E’s AL 4285-E was approved and effective on November 30, 2023.

## **1.2. ESA Program Customer Outreach and Enrollment Update**

### **1.2.1. Provide a summary of the ESA Program outreach and enrollment strategies deployed this month.**

#### ESA Main (SF and MH) Program Contractor Outreach

SDG&E, in collaboration with RHA, continued to implement a targeted outreach and engagement campaign aimed at customers that have been identified as likely to meet income qualifications and have high energy savings potential. SDG&E has sent over 8,000 Home Energy Savings Kits<sup>27</sup> year to date. The Kits include a call-to-action directing customers to contact RHA to take advantage of the ESA Main program. SDG&E will continue this campaign through the end of the year with the goal of sending 10,000 kits by year end.

#### ESA Southern MFWB (In-Unit, CAM, and WB) Program

In November 2024, RHA reported ongoing robust program interest from property owners and trade allies. RHA concentrated on cultivating relationships with property owners and industry stakeholders to facilitate ongoing new program enrollments. In SDG&E's service territory, the program successfully completed 258 in-unit treatments for the month of November 2024, bringing the year-to-date total for SDG&E to 1,443 in-unit treatments and 2 Whole Building Projects. The program aggregate (SDG&E, SCE, and SoCalGas) totals completed Whole Building Projects and treated 3,675 in-units across the three IOUs service territory. RHA reported completing 19 property enrollments, and 13 property assessments in November 2024. This brings the total whole building enrollments to 321 properties (77 in SDG&E's service territory, 10 in SCE's service territory, 108 in SoCalGas's service territory, 123 in SCE/SoCalGas's combined service territory, and 3 in SoCalGas's/SDG&E's combined service

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<sup>27</sup> Kits consist of easy to install EE measures that are mailed to eligible participants. The kits include: lightbulbs (3); faucet aerators (2), low flow shower head, and a toilet bank.

territory), and 273 completed property assessments. The 321 enrolled properties equate to 30,999 potential in-units enrolled for treatment. Additionally, RHA continues to work on a pipeline of 1,883 qualified leads in the southern service territory.

As mentioned in previous reports, the program experienced a slower start than anticipated. The factors listed below provide an overview of the challenges.

- **ESA Subcontractor Adjustment:** One of the major challenges is the adjustment of ESA subcontractors to the new program structure, pricing, and the contractual compensation holdback tied to performance.
  - **Mitigation:** RHA conducted surveys of its subcontractors to determine the number of employees assigned to the MFWB Program and assess their capacity for treatments. From the survey results, RHA created scorecards and collaborated with subcontractors to set weekly goals, ensuring that the workforce can effectively manage the pipeline.
- **Trade Ally Network:** The Program is facing a challenge as most properties lack established relationships with contractors (trade allies) capable of performing CAM work, resulting in treatment delays, with 65% of projects not having an assigned trade ally.
  - **Mitigation:** RHA is developing a trade ally network by connecting with IOU SPOC trade ally contacts and reaching out to additional contractors identified by the Program.

SDG&E and RHA remain committed to working through the challenges and delivering the Programs savings and treatment goals.

#### ESA Pilot Plus and Pilot Deep Outreach Preparation

As of November 2024, the Outreach team continued to partner with four CBOs in the targeted areas to share the program flyer. These partners help educate customers and increase outreach and engagement efforts to targeted audiences.

### Language Line

Language Line® is utilized to make sure customers with limited English proficiency (LEP) have a channel in which to communicate with ESA Program contractors in the language of their preference. There were zero customers served by the Language Line in November 2024.

### Tribal Outreach

There are 17 Federally recognized tribes and 3 non-Federally recognized tribes within the SDG&E service territory, each with very different priorities and resources. The SDG&E team continues to prioritize low-income program outreach to hard-to-reach areas where tribal members reside. Additionally, SDG&E has established support systems with Indian Health Councils, Southern California American Indian Resource Center (SCAIR), and Southern California Tribal Chairmen's Association (SCTCA) to reach tribal community members in need.

Seven of the seventeen tribes that SDG&E serves have been identified as having potentially eligible tribal members for Customer Assistance programs and have been approached with a mini grant opportunity. To date, three tribes have received payments. In 2024, the seven tribes were offered the mini grant opportunity, but it has been challenging getting responses. SDG&E continues to reevaluate its outreach strategies to increase engagement and participation in the mini grant opportunity.

## **1.2.2 Customer Assistance Marketing, Education and Outreach for the ESA Programs**

### Awareness Marketing

In November 2024, SDG&E continued the 2024 awareness campaign. The streaming audio component achieved 135,561 impressions and clicks, resulting in 17 customers proceeding to the application. Digital display ads generated over one million impressions with 230



conversions, while paid social media efforts yielded over 812,769 impressions and 0.62% CTR. Video ads resulted in 186,586 impressions, with a CTR of 0.08%.

### Direct Marketing

In November 2024, SDG&E continued direct communications and deployed 10,534 emails to potentially eligible customers. The email garnered a 58.8% open rate and a 3.2% CTR. Additionally, we sent 1,366 emails letting customers know that they will be receiving a DIY Energy Savings Kit from TechniArt. The email had an 84% open rate and a 2.2% CTR.

### Social Media

SDG&E utilizes social media to post messages to a collective audience of more than 1.3 million followers across its multiple social media channels, including Facebook, Instagram, LinkedIn, Nextdoor, Threads and X.

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Additionally, the Energy Solutions Partner Network distributes messaging informing the public of customer assistance programs. In November 2024, the Energy Solutions Partner Network shared over 190 customer assistance messages to more than 497,500 customers through e-newsletters, website posts, and social media channels.





### Live CARE Call Campaign

SDG&E's third-party contractor, THG, calls targeted customers to encourage enrollment in the CARE and FERA Programs. The campaign provides SDG&E with a way to directly connect with customers in low income and hard-to-reach areas. Targeted customers also include those who are up for recertification for CARE and FERA. THG provides education about the CARE, FERA, and ESA Programs. If eligible, THG enrolls customers in the CARE and FERA programs over the phone.

<b>The Harris Group<sup>28</sup></b>	
ESA Leads	1,409
CARE Enrollments	564
CARE Recertifications	112
FERA Enrollments	914
FERA Recertifications	2

## **Community Outreach & Engagement**

### Energy Solutions Partner Network

SDG&E works closely with a network of approximately 200 community-based organizations (CBOs) to connect customers with programs, resources and solutions related to Customer Assistance, bill debt relief, Public Safety Power Shutoff resiliency, wildfire preparedness, clean energy, and conservation. These organizations represent the diversity of SDG&E's customers within its service territory. Many of these CBOs are small, grassroots agencies serving individuals with access and functional needs, including those that are multicultural, multilingual, low income, seniors, and limited English proficient (LEP) audiences in communities of concern. These partners help educate and enroll customers in income qualifying programs using a variety of tactics, including messaging through email and social media channels such as Facebook, X, and Instagram, posting information on their websites, providing booth space at events, and hosting enrollment day fairs at their locations. SDG&E's partner outreach activities resulted in the following activities this month:

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<sup>28</sup> Due to the timing of collection of enrollment data for specific groups, numbers throughout this report may vary slightly based on the reporting timeframe for each month.

<b>Energy Solutions Partner Network</b>	
ESA Leads	0
CARE Enrollments	8
CARE Recertifications	0
FERA Enrollments	0
FERA Recertifications	0

### Partner Spotlight

In November 2024, SDG&E’s Community Outreach and Engagement team participated in over 25 events, presentations, trainings, and workshops that featured information and enrollment in energy solutions programs, services, and tools. Many of these activities were hosted by SDG&E’s partner network and included drive-through events, including food drives and community events. These outreach activities were focused on engaging customers with customer assistance programs such as CARE, FERA, and ESA and reached over 1,300 customers. A few of the outreach events SDG&E participated in are highlighted below.

### Southwest College Foundation

On November 21, 2024, Southwestern College held their annual Community Cares Expo. This annual informational resource event is held in conjunction with Hunger and Homelessness Awareness Week. The event plays a crucial role in continuous efforts to support students facing housing and food insecurities. SDG&E’s presence at the expo was dedicated to promoting various Customer Assistance programs and providing essential information to those in need.

### San Diego Center for the Blind

On November 18, 20, and 21, 2024, SDG&E conducted a total of four presentations at the San Diego Center for the Blind. These presentations are designed to support SDG&E

customers who are blind or have low vision. During these sessions, SDG&E provides valuable Customer Assistance program information and resources for individuals with Access and Functional Needs (AFN). Notably, one of these four classes was conducted in Spanish to better serve our diverse community.

#### Multicultural Outreach

To continue efforts to reduce potential barriers, increase education, and increase program enrollments for customers in the rural, multicultural/multilingual, and AFN segments, SDG&E pairs multicultural contractors with employees who are fluent in various languages to help staff events and presentations. These contractors are fluent in Spanish, Chinese, Aramaic/Arabic, and other languages, as requested. In November 2024, SDG&E did not participate in any events that were specifically targeted towards multicultural groups.

#### Additional Customer Engagement Efforts

In addition to SDG&E's ME&O efforts described above, SDG&E also employs customer engagement efforts to educate, enroll, and provide direct service to its low income customers. These efforts include direct service from SDG&E's Customer Care Center (CCC) and the distribution of materials through other SDG&E customer-facing groups/programs and field services teams. SDG&E's CCC promotes and offers the CARE, FERA, and ESA Programs to potentially eligible customers and enroll directly into the CARE Program over the telephone.<sup>29</sup> SDG&E notes that non-CARE customers contacting the CCC are helped in determining potential enrollment into programs. Customers are also provided with self-service options available through SDG&E's web application and the CARE/FERA automated enrollment phone line,

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<sup>29</sup> In D.16-06-054, SDG&E received Commission authorization for its CCC Energy Service Specialists to enroll customers directly into the CARE Program over the telephone.

resulting in lower numbers tracked through the CCC. SDG&E also promotes CARE and FERA at select Authorized Payment Locations (APLs).

During this reporting month, SDG&E's CCC generated the following applications and leads over the telephone:

	CCC	Branch <sup>30</sup> Office
ESA Leads	18	0
CARE Enrollments	0	1
CARE Recertifications	0	3
FERA Enrollments	0	0
FERA Recertifications	0	0

### 1.2.3 Managing Energy Use

As part of the ESA Programs In-Home Energy Education, customers are given information about tools and services available to help manage and reduce energy use. Customers who are not already enrolled in My Energy Center<sup>31</sup> will be enrolled and provided with an overview of resources available to them to help manage energy use, including the Power Saver Rewards Program, a voluntary, penalty-free program that pays participants for reducing their energy use during times of high demand or other emergencies.

During In-Home Assessment, a residential outreach specialist reviews the setting of the various appliances and explains to the customer how to maximize the settings to reduce energy

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<sup>30</sup> The Branch Offices closed, effective September 6, 2024. Enrollments and recertifications include applications mailed in and processed with the Branch Office source code.

<sup>31</sup> In August 2024, SDG&E's MyAccount transitioned to My Energy Center.

usage. In addition, if a customer qualifies for a new smart thermostat, they are given information at the time of installation on how to use the thermostat to help manage and reduce energy usage.

#### **1.2.4 Services to Reduce Energy Bill**

As part of SDG&E's measure mix, Tier II power strips and smart thermostats are available for installation to eligible customers. These measures provide customers with energy management technology that help reduce energy bills. Year to date, 267 smart thermostats and 526 Tier II Power Strips have been installed (See ESA Table 2).

#### **1.2.5 Additional Activities**

There are no additional activities to report on for November 2024.

### **1.3 Leveraging Success Evaluation, Including California State Department of Community Services and Development (CSD)**

**1.3.1 Please provide a status on referrals, of the leveraging and coordination effort with CSD. Expand on activities and success rates across the list of programs from the Coordination Workshop, such as Affordable Broadband and Lifeline, as applicable to ESA, CARE and FERA. What new steps or programs have been implemented? What was the result in terms of new enrollments? Please also provide coordination efforts with the TECH program.**

As part of the transition to the implementer model, SDG&E ceased contracting directly with local Low Income Home Energy Assistance Program (LIHEAP) agencies. However, RHA is subcontracting with both San Diego LIHEAP contractors, MAAC and Campesinos Unidos, to continue leveraging enrollment efforts. There were no LIHEAP referrals to ESA Main in November 2024.

SDG&E continues to leverage CARE and FERA to improve ESA Program participation. Customers using the joint CARE/FERA application are leveraged to generate ESA Program leads sent directly to the ESA Program implementer. In support of California Emerging Technology Fund's (CETF) efforts to provide eligible Californians with affordable internet



services, SDG&E continues to provide customers visiting SDG&E's assistance website with a link to the CETF website. The CETF website is also included in Cool Zone Program brochures, which have been distributed to over 100 Cool Zone sites. Additionally, the program flyer is shared with its network of CBOs and at booth events to help increase program awareness.

### **1.3.2 Please provide a status on coordination with TECH Clean California**

In 2024, SDG&E and TECH have met twice to discuss possible coordination between TECH Clean California and SDG&E ESA Programs. TECH Clean California funds are available to support installation of heat pump HVAC and water heaters technology across California. The best candidates for this technology are high heating/high cooling load households, which are not as common in San Diego climate regions. As the ESA Pilot Plus/Pilot Deep program starts to enroll and assess households, the opportunity to leverage TECH funding for heat pump technology will be considered. SDG&E will be meeting with TECH Clean on December 11, 2024 to discuss leveraging and coordination opportunities.

## **1.4 ESA Workforce Education & Training (WE&T)**

### **1.4.1 Please summarize efforts to improve and expand ESA Program workforce education and training. Describe steps taken to hire and train low-income workers and how such efforts differ from prior program years.**

RHA takes a proactive approach to workforce education and training by facilitating regular on the job training via quarterly and monthly meetings, tailboards, and quality assurance ride-alongs. RHA also maintains a subcontractor portal that provides access to available training and certification programs and promotes the Energize Careers Programs among its subcontractors, and recently launched the San Diego LEARN Program, which markets and offers free electrification courses.<sup>32</sup>

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<sup>32</sup> See The San Diego Learn Program, *available at* <https://www.sandiegolearn.com/>.

RHA also partners with Upskill California, a consortium of 28 community colleges across the state. This collaboration aims to establish connections between job seekers graduating from pre-employment and construction education programs at these colleges and ESA contractors. By leveraging these initiatives, RHA seeks to enhance training opportunities and foster employment pathways for individuals entering the workforce.

When issues or concerns arise that identify specific workforce education and training needs, both SDG&E and RHA work with contractors to develop and implement Corrective and Preventative Action (CAPA) Plans or Process Improvement Plans (PIP). These respective processes are typically timebound efforts to investigate, plan, deploy, and track corrective actions and process improvements.

RHA continues to promote employment opportunities in the communities it serves by providing flyers and information to customers.

For the Southern MFWB Program, RHA conducted refresher training for contractors on utilizing its internal database, RHAI, covering topics such as work scheduling, quality control processes, data entry, job submission for review, and invoicing in November. RHA seeks to cooperate with local Workforce Education and Training (WET) programs when possible.

## **1.5 ESA Studies and Pilots**

### **1.5.1 ESA Program Studies**

#### **2025 Low Income Needs Assessment (LINA) Study**

In November 2024, Evergreen Economics finalized survey questions, postcards and emails for the upcoming launch of the customer survey. The survey is scheduled to launch during the first week of December 2024. Customers will receive a postcard inviting them to take the survey online or request a telephone survey.

### Low Income Non-Energy Impacts Study

In November 2024, Evergreen Economics revised the customer survey questions based on 40 customer responses from the pretested survey which was fielded in October. In addition, they made final revisions to the postcards and emails in preparation for the full survey launch the first week of December 2024. Customers will receive a postcard inviting them to take the survey online or request a telephone survey.

#### **1.5.2 ESA Program Pilots**

SDG&E is not currently conducting any ESA Program pilots in addition to the Pilot Plus/Deep covered in Section 1.1.1.

## **2 CALIFORNIA ALTERNATE RATES FOR ENERGY (CARE) EXECUTIVE SUMMARY**

The CARE Program is statutorily mandated by California Public Utilities (P.U.) Code Sections 739.1 and 739.2 to assist income-eligible households with a monthly discount on their gas and electric bills.<sup>33</sup> The CARE Program currently provides a 20% discount on natural gas charges and a 30 – 35% discount on electric rates.<sup>34</sup> To qualify for the CARE Program, eligible customers must have a total household gross income no greater than 200% of the FPG.

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<sup>33</sup> The CARE Program was later implemented by the Commission in D.89-07-062 and D.89-09-044.

<sup>34</sup> P.U. Code Section 739.1(c)(1) mandates that “the average effective CARE discount shall not be less than 30 percent or more than 35 percent of the revenues that would have been produced for the same billed usage by non-CARE customers.”

## 2.1 CARE Program Summary

### 2.1.1 Please provide CARE Program summary costs.

CARE Table 2.1.1 CARE Program Summary Costs for 2024			
CARE Budget Categories	2024 Authorized Budget <sup>35</sup>	Actual Expenses Year-to-Date	% of Budget Spent
Outreach	\$3,365,197	\$2,206,178	66%
Processing, Certification and	\$635,541	\$1,671,837	263%
Post Enrollment Verification	\$493,699	\$116,437	24%
Information Tech./Programming	\$1,138,000	\$365,845	32%
CHANGES Program	\$265,000	\$221,640	84%
Studies and Pilots	\$19,535	\$11,404	58%
Measurement and Evaluation	\$0	\$0	0%
Regulatory Compliance	\$327,798	\$235,104	72%
General Administration	\$694,575	\$399,837	58%
CPUC Energy Division Staff	\$74,023	\$2,919	4%
<b>Total Expenses</b>	<b>\$7,013,368</b>	<b>\$5,231,201</b>	<b>75%</b>
Subsidies and Benefits	\$235,468,332	\$195,592,156	83%
<b>Total Program Costs and Discounts</b>	<b>\$242,481,700</b>	<b>\$200,823,357</b>	<b>83%</b>
Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.			

### 2.1.2 Please Provide the CARE Program enrollment rate to date.

CARE Table 2.1.2 CARE Program Enrollment		
Participants Enrolled	Eligible Participants <sup>36</sup>	Enrollment Rate

<sup>35</sup> D.21-06-015 approved the CARE program budget for PYs 2021-2026.

<sup>36</sup> On January 8, 2024, PG&E, on behalf of the IOUs, filed a Request for Extension of Time to Comply with the Requirement to submit the Annual CARE and FERA Eligibility Report by February 12 in OP 189 of D.21-06-015. In the extension request, PG&E confirmed that the IOUs would apply the new estimates starting in the March 2024 monthly report. This number reflects estimates of SDG&E's CARE Estimated Eligible Participants for 2024.

310,148	289,930	107%
Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.		

## **2.2 CARE Marketing & Outreach**

### **2.2.1 Discuss utility outreach activities and those undertaken by third parties on the utility's behalf.**

Marketing and outreach efforts this month contributed to 5,995 completed CARE applications and 4,288 new enrollments for the program. This month, data sharing efforts between SoCalGas and SDG&E resulted in 18 CARE enrollments. Additionally, zero enrollments came through the Grid Alternatives DAC-SASH program this month. Below is a summary of CARE-specific marketing and outreach efforts for this month.

#### **Direct Marketing**

##### Direct Mail

SDG&E continued the monthly CARE bill comparison letters, sending 2,304 direct mail letters to CARE-eligible customers without an email address on file.

##### Email

SDG&E added 14,926 unique low income customers to the bill comparison nurture campaign. Customers who do not open the first email may receive up to two follow-up emails. SDG&E sent 37,223 emails garnering a 51.6% open rate and a 3.9% CTR.

##### Online Advertising

In November 2024, SDG&E continued the 2024 awareness campaign featuring updated CARE ads. The streaming audio component achieved 125,182 impressions. Digital display ads generated over 1.3 million impressions with a 0.17% CTR, while paid social search efforts yielded nearly 369,246 impressions and 97 customers clicking through to the application. Video ads garnered almost 440,399 impressions with a 0.81 CTR.

### Organic Social

SDG&E utilized organic social media to promote CARE on SDG&E's Facebook, Instagram, and Nextdoor channels.

	<b>Impressions</b>	<b>Engagements</b>	<b>Engagement Rate</b>
<b>Facebook</b>	374	2	0.53%
<b>Instagram</b>	414	17	4.2%
<b>Nextdoor</b>	44,774	10	N/A <sup>37</sup>

### **Community Outreach & Engagement**

Community outreach and engagement efforts allow SDG&E to educate, connect, and directly engage with customers in communities where they work and live. Outreach and engagement activities included events, presentations, workshops, trainings, partnerships with CBOs, and customized efforts.

#### Tribal Outreach

See Section 1.2.1 above for SDG&E's Tribal Outreach activity.

#### CARE Partners (Capitation Agencies)

SDG&E partners with 23 social service agencies such as 211 San Diego, Chaldean Community Council, refugee assimilation organizations, Women's Infant & Children Organization (WIC) program, and others to help enroll its hardest-to-reach customers (collectively, Capitation Agencies). These organizations serve high-risk, low-income individuals and families with enrollment in state and federally funded assistance programs, including Cal Fresh, LIHEAP, Covered California, and California Lifeline. The partnering organizations are in

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<sup>37</sup> Nextdoor does not allow business accounts to enable comments.

diverse low-income communities serving multicultural/multilingual, seniors, veterans, special needs, and LEP audiences and provide multilingual staffing. The following numbers were generated by the Capitation Agencies this month:

<b>Capitation Agencies</b>	
ESA Leads	105
CARE Enrollments	95
CARE Recertification	44
FERA Enrollments	1
FERA Recertifications	1

County Health and Human Service Agency Collaborative

SDG&E collaborates with the County of San Diego Health and Human Services Agency (HHSA) to connect customers to programs like CARE and FERA. All field HHSA offices include a source coded CARE application in their new client intake packets. The following applications were received this month:

<b>HHSA</b>	<b>Number of:</b>	<b>YTD</b>
ESA Leads	0	0
CARE Enrollments	2	738
CARE Recertifications	1	346
FERA Enrollments	0	7
FERA Recertifications	0	0
Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.		

**2.2.2 Describe the efforts taken to reach and coordinate the CARE Program with other related low-income programs to reach eligible customers.**

Customers who are enrolled in ESA and LIHEAP that have provided income verification and qualify for CARE are also automatically enrolled in the CARE Program.

<b>CARE Table 2.2.2 CARE Automatic Enrollment for 2024</b>		
<b>Source</b>	<b>November 2024</b>	<b>YTD</b>
ESA	84	692
LIHEAP	1	674 <sup>38</sup>
Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.		

**2.3 CARE Recertification Complaints**

**2.3.1 Report the number of customer complaints received (formal or informal, however and wherever received) about their CARE recertification efforts, with the nature of the complaints and resolution.**

During this reporting month, SDG&E did not receive any customer complaints regarding CARE recertification.

**2.4 CARE Pilots and Studies**

**2.4.1 CARE Program Studies**

2025 Low Income Needs Assessment (LINA) Study

See section 1.5.1.

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<sup>38</sup> In its 2023 Annual Report, SDG&E reported ongoing assessment of a potential issue surrounding LIHEAP auto-enrollment. SDG&E has completed its assessment of the LIHEAP auto-enrollment item and has included a summary of its findings in the Amended 2023 Low Income Annual Report, filed and served on November 11, 2024. Specifically, *see* Section 2.6.1. As of this monthly report, SDG&E has identified the total LIHEAP auto-enrollments for 2024 YTD as stated in CARE Table 2.2.2 above.



## CHANGES Evaluation

On October 23rd, 2024, PG&E released the RFP for this study. Proposals from bidders were due with proposals from bidders due November 20, 2024. During November 2024, bidders submitted questions on the RFP and responses were provided by the study team. Four proposals were received from interested bidders, and the study team began the scoring process to potentially select a bid.

### **2.4.2 CARE Program Pilots**

Currently, there are no CARE pilots to report.

### **2.5.1 CARE Program PEV Freezes<sup>39</sup>**

On January 23, 2024, Governor Newsom proclaimed a State of Emergency due to the flooding caused by the rainstorms in San Diego and Ventura County. On February 4, 2024, the Governor issued an additional emergency proclamation due to another rainstorm. Pursuant to OP 2 of D.19-07-015, SDG&E implemented emergency customer protections and submitted the Tier 1 Information-only Advice Letter 4379-E/3279-G on February 7, 2024, as required.

On September 11, 2024, Governor Newsom proclaimed a State of Emergency due to the airport fire that affected Orange County. On September 26, 2024, SDG&E submitted the Tier 1 Information-only Advice Letter 4518-E/3348-G pursuant to OP 2 of D.19-07-015. To date, there are no impacted customers residing in SDG&E's service territory.

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<sup>39</sup> Resolution M-4833 directed the IOUs to freeze CARE program post-enrollment verification (PEV) in the counties impacted by the California wildfires. D.19-07-015 established a permanent set of emergency disaster customer protection measures that the utilities are mandated to implement in the event of a declared emergency. D.19-07-015 directed SDG&E's Emergency Consumer Protections Plan to include residential and non-residential customers in areas where a state of emergency proclamation is issued by the California Governor's Office or the President of the United States where the disaster has either resulted in the loss or disruption of the delivery or receipt of utility service, and/or resulted in the degradation of the quality of utility service.

On November 1, 2024, Governor Newsom proclaimed a State of Emergency due to the Pier Fire in the city of Oceanside. On November 18, 2024, SDG&E submitted the Tier 1 Information-only Advice Letter 4555-E/3370-G pursuant to OP 2 of D.19-07-015. To date, there is one impacted customer residing in SDG&E's service territory.

<b>CARE Table 2.5.1 CARE Program Post-Enrollment Verification Freezes</b>			
<b>Date of Proclamation<sup>40</sup></b>	<b>Disaster Name</b>	<b>Affected Areas or ZIP Codes</b>	<b>Date when Protection Ends<sup>41</sup></b>
01/23/2024 02/04/2024	Winter Storms	92113, 92115, 91977, 92102, 92114, 91950, 91911, 92069, 92019, 92105, 92020, 91945, 92116, 91978, 92139, 92103, 92173, 92007, 91941, 92083, 91942, 92126, 92104, 91910, 92021, 92111, 92117, 92024, 92071, 91932, 92118, 92054, 92107, 91913, 92120, 92129, 92040, 92010, 92109, 92154, 92110, 92056, 92025, 92122, 92078, 92028, 92108	02/04/2025

## 2.5.2 CARE Fixed Income

<b>CARE Fixed Income</b>		
	<b>November 2024</b>	<b>YTD</b>
New CARE Fixed Income Households	260	4,348

<sup>40</sup> SDG&E notes that it inadvertently, and incorrectly, noted the date of proclamation as January 22, 2024, in its January 2024 Report. Instead, the proclamation was issued by Governor Newsom on January 23, 2024.

<sup>41</sup> Pursuant to D.19-07-015, the mandated customer protections shall remain in effect from the date of the Governor of California's state of emergency declaration or a Presidential state of emergency declaration and shall conclude no sooner than twelve (12) months from the date of the original emergency declaration, or as appropriately determined by the Governor's Office of Emergency Services.

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

### **3 FERA EXECUTIVE SUMMARY**

The FERA Program is statutorily mandated by California P.U. Code Sections 739.1 and 739.12 to assist low to middle-income-eligible households with a monthly average effective discount of 18% on their electric bills. To qualify for the FERA Program, eligible customers consist of households with three or more persons with total annual household gross income between 200% (plus \$1) and 250% of the FPG. In D.21-06-015, the Commission authorized the FERA Program to be consolidated with the low income proceeding.<sup>42</sup> As such, all IOU FERA goals, budgets, and program design elements will be scoped into the IOUs low income budget applications moving forward. The Decision also approved FERA program management and subsidy budgets separate from CARE budgets.<sup>43</sup>

For 2024, the Commission set SDG&E's FERA enrollment goal at 60%, a 10% increase from 2023's enrollment goal of 50%. SDG&E intends to continue developing more strategic marketing and outreach initiatives in an effort to increase FERA participation in 2024. Any new marketing and outreach initiatives are mentioned under section 3.2.1.

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<sup>42</sup> OP 26 of D.21-06-015 states, "The Family Electric Rate Assistance program proceeding will be consolidated with the California Alternate Rates for Energy and the Energy Savings program proceeding."

<sup>43</sup> OP 35 of D.21-06-015 states, "San Diego Gas & Electric Company must track all Family Electric Rate Assistance (FERA) related costs in a separate FERA balancing account."

### 3.1 FERA Program Summary

#### 3.1.1 Please provide FERA Program summary costs.

<b>FERA Table 3.1.1</b> <b>FERA Program Summary Costs for 2024</b>			
<b>FERA Budget Categories</b>	<b>Authorized Budget<sup>44</sup></b>	<b>Actual Expenses to Date</b>	<b>% of Budget Spent</b>
Outreach	\$368,338	\$270,540	73%
Processing, Certification and Verification	\$13,925	\$23,109	166%
Post Enrollment Verification	\$1,018	\$14,284	1,403%
Information Tech./Programming	\$54,636	\$41,674	76%
Pilots	\$0	\$0	0%
Studies	\$50,000	\$0	0%
Regulatory Compliance	\$47,180	\$29,060	62%
General Administration	\$75,915	\$68,821	91%
CPUC Energy Division Staff	\$10,803	\$365	3%
<b>Total Expenses</b>	<b>\$621,815</b>	<b>\$447,853</b>	<b>72%</b>
Subsidies and Benefits	\$4,481,107	\$3,475,387	78%
<b>Total Program Costs and Discounts</b>	<b>\$5,102,922</b>	<b>\$3,923,240</b>	<b>77%</b>
Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.			

#### 3.1.2 Provide the FERA Program enrollment rate to date.

<b>FERA Table 3.1.2</b> <b>FERA Enrollment</b>		
<b>Participants Enrolled</b>	<b>Eligible Participants<sup>45</sup></b>	<b>Enrollment Rate</b>
12,385	41,374	30%

<sup>44</sup> D.21-06-015 approved the FERA program budget for PYs 2021-2026.

<sup>45</sup> On January 8, 2024, PG&E, on behalf of the IOUs, filed a Request for Extension of Time to Comply with the Requirement to submit the Annual CARE and FERA Eligibility Report by February 12 in OP 189 of D.21-06-015. In the extension request, PG&E confirmed that the IOUs would apply the new estimates starting in the March 2024 monthly report. This number reflects estimates of SDG&E's FERA Estimated Eligible Participants for 2024.

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.
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## **3.2 FERA Program Marketing & Outreach**

### **3.2.1 Please discuss utility outreach activities and those undertaken by third parties on the utility's behalf.**

Marketing and outreach efforts this month contributed to 1,332 completed FERA applications and 1,060 new enrollments for the program. Leveraging efforts through the Grid Alternatives DAC-SASH program did not result in any FERA enrollments this month. Additionally, FERA automatic enrollments resulted in 3 coming from the ESA program. Below is a summary of FERA-specific outreach efforts.

#### **Direct Marketing**

##### Direct Mail

In November 2024, SDG&E continued the monthly FERA bill comparison letters, sending 769 direct mail letters to FERA-eligible customers that don't have an email address on file.

##### Email

In November 2024, SDG&E sent 8,210 FERA bill comparison emails, which garnered a 52.3% open rate and a 1.6% CTR. Additionally, SDG&E sent over 58,600 CCA customers a generic FERA email garnering a 42.7% open rate and a 1.7% CTR.

##### Paid Digital Advertising

In November 2024, SDG&E continued the 2024 FERA campaign featuring updated FERA creative ads. The streaming audio component achieved 25,431 impressions. Digital display ads generated over 2.4 million impressions with 221 conversions, while paid social media efforts yielded 1.3 million impressions, and 0.40% CTR. Paid search continued with over 3,900 impressions and a 12.7% CTR.

### Organic Social

In November 2024, SDG&E utilized organic social media to promote FERA on SDG&E's Facebook, Instagram, and Nextdoor channels.

	<b>Impressions</b>	<b>Engagements</b>	<b>Engagement Rate</b>
<b>Facebook</b>	446	1	0.22%
<b>Instagram</b>	562	19	3.5%
<b>Nextdoor</b>	42,637	13	N/A <sup>46</sup>

### **Community Outreach & Engagement**

SDG&E works closely with community-based organizations and other external groups to connect customers with programs and solutions related to company offerings. SDG&E works with a network of approximately 200 community-based organizations, collectively named the Energy Solutions Partner Network, as well as other external organizations on an as needed or requested basis. SDG&E's Outreach utilizes these networks, including CARE Capitation agencies, to educate and enroll customers in eligible Customer Assistance programs. The FERA program is promoted in all outreach activities including events, presentations, social media messaging and training. SDG&E is exploring additional opportunities to promote FERA solely through targeted social media campaigns utilizing its Energy Solutions Partner Network.

### Tribal Outreach

See Section 1.2.1, which is also applicable to the FERA Program.

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<sup>46</sup> Nextdoor does not allow business accounts to enable comments.

### FERA Partners (Capitation Agencies)

Please see Section 2.2.1, which is also applicable to the FERA Program.

### **3.3 FERA Recertification Complaints**

**3.3.1 Report the number of customer complaints received (formal or informal, however and wherever received) about their CARE recertification efforts, with the nature of the complaints and resolution.**

SDG&E did not receive any customer complaints regarding FERA recertification during the month of November 2024.

### **3.4 Pilots and Studies**

#### **3.4.1 FERA Program Studies**

There are no FERA studies at this time.

#### **3.4.2 FERA Program Pilot**

Currently, there are no FERA Pilot programs to report.

## **4 APPENDIX A – ESA, CARE, AND FERA PROGRAM TABLES**

### **ESA Program Summary Expenses**

**ESA Program** - Table 1 – ESA Main Program (SF, MH) Expenses

**ESA Program** - Table 2 – ESA Main Program Expenses & Energy Savings by Measures Installed (SF, MH)

**ESA Program** - Table 2A - Program Expenses & Energy Savings by Measures Installed (Multifamily Whole Building)

**ESA Program** - Table 2B - Program Expenses & Energy Savings by Measures Installed (Pilot Plus and Pilot Deep)

**ESA Program** - Table 2C – Building Electrification Retrofit Pilot (SCE)

**ESA Program** - Table 2D – Clean Energy Homes New Construction Pilot (SCE)

**ESA Program** - Table 2E – CSD Leveraging

**ESA Program** - Table 3A, 3B, 3C, 3D, 3E, 3F, 3G, 3H - Average Bill Savings per Treated Home

**ESA Program** - Table 4A, 4B, 4C, 4D, 4E, & 4F – Homes/Buildings Treated

**ESA Program** - Table 5A, 5B, 5C, 5D, 5E, & 5F - Program Customer Summary

**ESA Program** - Table 6 - Expenditures for Pilots and Studies

**ESA Program** – Table 7 – Customer Segment Participation/Enrollments

**ESA Program** – Table 8 – Clean Energy Referral, Leveraging, and Coordination

**ESA Program** – Table 9 – Tribal Outreach

**CARE Program** - Table 1 - CARE Overall Program Expenses

**CARE Program** - Table 2 - CARE Enrollment, Recertification, Attrition, and Enrollment Rate

**CARE Program** - Table 3A & 3B - CARE Post-Enrollment Verification Results (Model & High Usage)

**CARE Program** - Table 4 - Enrollment by County

**CARE Program** - Table 5 - Recertification Results

**CARE Program** - Table 6 - Capitation Contractors

**CARE Program** - Table 7 - Expenditures for Pilots and Studies

**CARE Program** - Table 8 - Disadvantage Communities Enrollment Rate

**CARE Program** - Table 8A - Top 10 Lowest Enrollment Rates

**FERA Program** - Table 1 - FERA Overall Program Expenses

**FERA Program** - Table 2 - FERA Enrollment, Recertification, Attrition, and Enrollment Rate

**FERA Program** - Table 3A & 3B - FERA Post-Enrollment Verification Results (Model & High Usage)



**FERA Program - Table 4 - Enrollment by County**

**FERA Program - Table 5 - Recertification Results**

**FERA Program - Table 6 - Capitation Contractors**

**Energy Savings Assistance Program - Expenses Summary**  
**San Diego Gas & Electric Company**  
**November 2024**

ESA Program:	Authorized Budget			Current Month Expenses			Year to Date Expenses			% of Budget Spent YTD		
	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total
ESA Main Program (SF and MH) [1]			\$ 18,876,805	\$ 641,720	\$ 390,994	\$ 1,032,714	\$ 6,227,772	\$ 7,365,211	\$ 13,592,983			72%
ESA Multifamily Whole Building [1],[2]			\$ 9,014,088	\$ 309,764	\$ 139,188	\$ 448,953	\$ 1,920,117	\$ 1,541,826	\$ 3,461,943			38%
ESA Pilot Plus and Pilot Deep [1]			\$ 1,526,683	\$ 32,054	\$ 32,054	\$ 64,108	\$ 318,543	\$ 318,543	\$ 637,086			42%
Building Electrification Retrofit Pilot									1			
Clean Energy Homes New Construction Pilot									\$ -			
CSD Leveraging									\$ -			
MCE Pilot									\$ -			
SPOC			\$ 477,376	\$ 16,214	\$ 16,214	\$ 32,428	\$ 125,330	\$ 125,330	\$ 250,660			53%
SASH/MASH Unspent Funds [3]			\$ 315,260				\$ -	\$ -	\$ -			0%
<b>ESA Program TOTAL</b>			<b>\$ 30,210,212</b>	<b>\$ 999,752</b>	<b>\$ 578,450</b>	<b>\$ 1,578,203</b>	<b>\$ 8,591,762</b>	<b>\$ 9,350,910</b>	<b>\$ 17,942,672</b>			59%

[1] Authorized Budget per D.21-06-015, Attachment 1, Table 11. For ESA Main, an additional \$2,154,503 in unspent committed contracted funds from 2023 is available for program year 2024. In addition, unspent funds from previous program years of \$2,824,866 and \$5,106,755 for the Pilot and MFWB programs, respectively, are available to carry forward, as directed in OP 181 of the Decision.

[2] MFWB program budget includes MF In-Unit, CAM/ WB, and Implementer administrative budget categories.

[3] OP 12 of D.15-01-027 states "The Program Administrators shall ensure that program expenditures in each utility's service territory do not exceed the total authorized budget amounts over the duration of the programs. The program incentive budgets will be available until all funds are exhausted or until December 31, 2021, whichever occurs first. Any money unspent and unencumbered on January 1, 2022, shall be used for "cost-effective energy efficiency measures in low-income residential housing that benefit ratepayers," as set forth in Public Utilities Code Section 2852(c)(3)." SDG&E filed Advice Letter 4285-E for disposal of unspent funds from the SASH and MASH programs to the ESA Program on October 31, 2023. The AL was approved on November 30, 2023.

**Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.**

**NOTE: In December 2024, SDG&E discovered that incentive allocations for dual IOU participating customers were reversed for ESA MFWB. This finding impacts SDG&E, SCE, and SoCalGas where customers received measures with both gas and electric benefits and that are served by the IOUs for both commodities. SDG&E is still investigating the total impact and intends to include corrections to the respective tables in the forthcoming Annual Report.**

**Energy Savings Assistance Program Table 1 - ESA Main (SF, MH) Expenses**  
**San Diego Gas & Electric Company**  
**November 2024**

Appliances ESA Program:	Authorized Budget [1]			Current Month Expenses			Year to Date Expenses			% of Budget Spent YTD		
	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total
<b>Energy Efficiency</b>												
Appliances				\$ 160,789	\$ (344)	\$ 160,445	\$ 1,181,248	\$ 109,105	\$ 1,290,353			
Domestic Hot Water				\$ 1,439	\$ 46,524	\$ 47,963	\$ 37,182	\$ 1,202,211	\$ 1,239,393			
Enclosure				\$ 44,450	\$ 58,923	\$ 103,373	\$ 617,681	\$ 818,786	\$ 1,436,467			
HVAC				\$ 24,266	\$ 3,205	\$ 27,471	\$ 155,312	\$ 2,082,301	\$ 2,237,613			
Maintenance				\$ -	\$ -	\$ -	\$ -	\$ -	\$ -			
Lighting				\$ 37,159	\$ -	\$ 37,159	\$ 341,324	\$ -	\$ 341,324			
Miscellaneous				\$ 90,930	\$ -	\$ 90,930	\$ 742,214	\$ -	\$ 742,214			
Customer Enrollment				\$ 87,579	\$ 87,579	\$ 175,158	\$ 1,259,957	\$ 1,259,957	\$ 2,519,914			
In Home Education [5]				\$ (2,502)	\$ (2,502)	\$ (5,004)	\$ 51,242	\$ 51,242	\$ 102,484			
Pilot				\$ -	\$ -	\$ -	\$ -	\$ -	\$ -			
Implementer Compensation				\$ 22,569	\$ 22,569	\$ 45,138	\$ 388,803	\$ 388,803	\$ 777,606			
Safety - Unexpected overhead costs												
<b>Energy Efficiency TOTAL</b>			<b>\$ 14,176,465</b>	<b>\$ 466,679</b>	<b>\$ 215,954</b>	<b>\$ 682,633</b>	<b>\$ 4,774,963</b>	<b>\$ 5,912,405</b>	<b>\$ 10,687,368</b>			<b>75%</b>
Training Center			\$ 248,304	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -			0%
Workforce Education and Training			\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -			0%
Inspections			\$ 103,744	\$ 6,335	\$ 6,335	\$ 12,670	\$ 75,648	\$ 75,648	\$ 151,296			146%
Marketing and Outreach			\$ 1,587,362	\$ 117,536	\$ 117,536	\$ 235,072	\$ 589,615	\$ 589,614	\$ 1,179,229			74%
Studies			\$ 50,000	\$ 685	\$ 685	\$ 1,370	\$ 5,702	\$ 5,702	\$ 11,404			23%
Regulatory Compliance			\$ 295,630	\$ 9,942	\$ 9,942	\$ 19,884	\$ 98,655	\$ 98,654	\$ 197,309			67%
General Administration			\$ 2,358,952	\$ 40,062	\$ 40,061	\$ 80,123	\$ 681,912	\$ 681,911	\$ 1,363,823			58%
CPUC Energy Division			\$ 56,348	\$ 481	\$ 481	\$ 962	\$ 1,277	\$ 1,277	\$ 2,554			5%
SPOC [2]												
<b>TOTAL PROGRAM COSTS</b>			<b>\$ 18,876,805</b>	<b>\$ 641,720</b>	<b>\$ 390,994</b>	<b>\$ 1,032,714</b>	<b>\$ 6,227,772</b>	<b>\$ 7,365,211</b>	<b>\$ 13,592,983</b>			<b>72%</b>
<b>Funded Outside of ESA Program Budget</b>												
Indirect Costs [3]				\$ 53,523	\$ 49,980	\$ 103,503	\$ 586,961	\$ 591,330	\$ 1,178,291			
NGAT Costs [3]					\$ 55,514	\$ 55,514		\$ 319,952	\$ 319,952			
<b>ESA Program Administrative Expenses<sup>[4]</sup></b>												
Administrative Cap				\$ 54,823	\$ 54,823	\$ 109,646	\$ 632,622	\$ 632,621	\$ 1,265,243			
Total Program Costs				\$ 641,720	\$ 390,994	\$ 1,032,714	\$ 6,227,772	\$ 7,365,211	\$ 13,592,983			
% of Administrative Spend						10.62%			9.31%			

[1] Authorized Budget per D 21-06-015, Attachment 1, Table 11.

[2] The SPOC budget is reflected separately in the ESA Summary table.

[3] Includes indirect and NGAT costs for SPOC, MFWB, and Pilot Plus & Pilot Deep.

[4] Pursuant to D 21-06-015 OP 112, Pacific Gas and Electric Company, Southern California Edison Company, Southern California Gas Company and San Diego Gas & Electric Company's Energy Savings Assistance (ESA) program administrative expenses are capped at either 10 percent of total program costs, or the Utility's historical five-year average spend on administrative costs as a percentage of total program costs, whichever is greater. The use of the historical five-year average spend will be phased out such that the Utilities must propose to spend no more than 10 percent of total program costs on administrative costs starting in program year 2024. The definition and categorization of administrative costs for the ESA program will be consistent with that of the main energy efficiency program.

[5] Negative amount in the In Home Education budget category is related to revised accrual amounts.

**Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.**

**Energy Savings Assistance Program Table 2 - Main (SF, MH) Summary**  
**San Diego Gas & Electric Company**  
**November 2024**

	Basic	Plus	Units	ESA Main Program (Summary)Total					
				Year-To-Date Completed & Expensed Installation					
				Quantity Installed	kWh [1] (Annual)	kW [1] (Annual)	Therms [1] (Annual)	Expenses (\$) [2]	% of Expenditure
<b>Measures</b>									
<b>Appliances</b>									
High Efficiency Clothes Washer			Each	146	5,995	1	1,490	\$ 149,624	1.4%
Refrigerator			Each	680	368,227	44	-	\$ 869,498	8.1%
Clothes Dryer			Each	113	4,587	1	165	\$ 137,698	1.3%
Dishwasher			Each	-	-	-	-	-	0.0%
Freezers			Each	-	-	-	-	-	0.0%
<b>Domestic Hot Water</b>									
Faucet Aerator			Each	-	-	-	-	-	0.0%
Other Domestic Hot Water			Home	2,225	35,364	7	33,517	\$ 267,591	2.5%
Water Heater Tank and Pipe Insulation			Home	130	-	-	1,207	\$ 14,811	0.1%
Water Heater Repair/Replacement			Home	254	-	-	6,162	\$ 803,009	7.5%
Low-Flow Showerhead			Home	-	-	-	-	-	0.0%
Combined Showerhead / TSV			Each	12	-	-	113	\$ 1,003	0.0%
Heat Pump Water Heater - Electric			Each	-	-	-	-	-	0.0%
Heat Pump Water Heater - Gas			Each	-	-	-	-	-	0.0%
Heat Pump Water Heater - Propane			Each	-	-	-	-	-	0.0%
Heat Pump Water Heater			Each	-	-	-	-	-	0.0%
Thermostatic Tub Spout/Diverter			Each	-	-	-	-	-	0.0%
Thermostatic Shower Valve			Each	-	-	-	-	-	0.0%
Thermostatic Shower Valve Combined Showerhead			Each	-	-	-	-	-	0.0%
Solar Water Heating			Home	-	-	-	-	-	0.0%
<b>Enclosure</b>									
Air Sealing			Home	2,408	96,824	20	(5,294)	\$ 1,165,607	10.8%
Caulking			Home	-	-	-	-	-	0.0%
Diagnostic Air Sealing			Home	-	-	-	-	-	0.0%
Attic Insulation			Home	77	6	0	1	\$ 99,301	0.9%
Attic Insulation CAC NonElect Heat			Home	-	-	-	-	-	0.0%
Floor Insulation			Home	-	-	-	-	-	0.0%
<b>HVAC</b>									
Removed - FAU Standing Pilot Conversion			Each	-	-	-	-	-	0.0%
Furnace Repair/Replacement			Each	1,105	219,753	79	8,828	\$ 3,782,643	35.2%
Room A/C Replacement			Each	63	11,205	8	-	\$ 73,368	0.7%
Central A/C replacement			Each	-	-	-	-	-	0.0%
Heat Pump Replacement			Each	-	-	-	-	-	0.0%
Heat Pump Replacement - CAC Gas			Each	-	-	-	-	-	0.0%
Heat Pump Replacement - CAC Propane			Each	-	-	-	-	-	0.0%
Evaporative Cooler (Replacement)			Each	-	-	-	-	-	0.0%
Evaporative Cooler (Installation)			Each	-	-	-	-	-	0.0%
Duct Test and Seal			Home	-	-	-	-	-	0.0%
Energy Efficient Fan Control			Home	-	-	-	-	-	0.0%
Prescriptive Duct Sealing			Home	-	-	-	-	-	0.0%
High Efficiency Forced Air Unit (HE FAU)			Home	-	-	-	-	-	0.0%
Removed - A/C Time Delay			Home	-	-	-	-	-	0.0%
Smart Thermostat			Home	267	1,812	-	375	\$ 71,467	0.7%
Portable A/C			Each	1	41	0	-	\$ 685	0.0%
Central Heat Pump-FS (propane or gas space)			Home	-	-	-	-	-	0.0%
Wholehouse Fan			Each	-	-	-	-	-	0.0%
<b>Maintenance</b>									
Furnace Clean and Tune			Home	-	-	-	-	-	0.0%
Removed - Central A/C Tune up			Home	-	-	-	-	-	0.0%
Condenser Coil Cleaning			Each	-	-	-	-	-	0.0%
Fan Control Adjust			Each	-	-	-	-	-	0.0%
Refrigerant Charge Adjustment			Each	-	-	-	-	-	0.0%
Evaporator Coil			Each	-	-	-	-	-	0.0%
HVAC Air Filter Service			Each	-	-	-	-	-	0.0%
Evaporative Cooler - Maint Functioning			Each	-	-	-	-	-	0.0%
Evaporative Cooler - Maint Non-Functioning			Each	-	-	-	-	-	0.0%
Evaporative Cooler Maintenance			Home	-	-	-	-	-	0.0%
<b>Lighting</b>									
Removed - Interior Hard wired LED fixtures			Each	-	-	-	-	-	0.0%
Exterior Hard wired LED fixtures			Each	-	-	-	-	-	0.0%
Removed - LED Torchiere			Each	-	-	-	-	-	0.0%
Removed - Occupancy Sensor			Each	-	-	-	-	-	0.0%
Removed - LED Night Light			Each	-	-	-	-	-	0.0%
LED Reflector Bulbs			Each	3,088	51,666	6	(1,160)	\$ 53,577	0.5%
LED A-Lamps			Each	22,018	135,025	18	(3,022)	\$ 260,253	2.4%
<b>Miscellaneous</b>									
Pool Pumps			Each	-	-	-	-	\$ -	0.0%
Power Strip			Each	360	50,400	7	-	\$ 21,409	0.2%
Power Strip Tier II			Each	526	100,675	1	(0)	\$ 43,984	0.4%
Air Purifier			Home	1,141	-	-	-	\$ 634,248	5.9%
Cold Storage			Each	-	-	-	-	\$ -	0.0%
Comprehensive Home Health and Safety Check-up			Home	-	-	-	-	\$ -	0.0%
CO and Smoke Alarm			Each	-	-	-	-	\$ -	0.0%
<b>Pilots</b>									
									0.0%
<b>Customer Enrollment</b>									
ESA Outreach & Assessment			Home	5,933				\$ 2,139,803	19.9%
ESA In-Home Energy Education			Home	5,933				\$ 170,189	1.6%
<b>Total Savings/Expenditures</b>					1,081,580	194	42,383	\$ 10,759,767	
Total Households Weatherized [3]			2,432						
<b>Households Treated</b>			Total						
- Single Family Households Treated			Home	4,450					
- Mobile Homes Treated			Home	515					
<b>Total Number of Households Treated</b>			Home	4,965					
<b># Eligible Households to be Treated for PY [8]</b>			Home	3,983					
<b>% of Households Treated</b>			%	124.7%					
- Master-Meter Households Treated			Home	150					

ESA Program - Main	Year to Date Expenses[4]		
	Electric	Gas	Total
Administration [5]	\$ 1,452,809	\$ 1,452,806	\$ 2,905,615
Direct Implementation (Non-Incentive) [6]	\$ 388,803	\$ 388,803	\$ 777,606
Direct Implementation [7]	\$ 4,386,160	\$ 5,523,602	\$ 9,909,762
<b>TOTAL ESA Main COSTS</b>	<b>\$ 6,227,772</b>	<b>\$ 7,365,211</b>	<b>\$ 13,592,983</b>

[1] All savings are calculated based on the following sources: DNV/IL Impact Evaluation Program Years 2015-2017 Impact II, or ESA workpapers.  
[2] The total expenditures presented in this table exclude accrual activity.  
[3] Weatherization may consist of attic insulation, attic access weatherization, weatherstripping - door, caulking, and minor home repairs.  
[4] Total ESA Main YTD expenses are reported in ESA Table 1.  
[5] Administrative includes expenses from Training Center, Inspections, Marketing and Outreach, Studies, Regulatory Compliance, General Administrative, and CPUC Energy Division categories.  
[6] Direct Implementation (Non-Incentive) includes expenses from Implementation category.  
[7] Direct Implementation includes expenses from Appliances, Domestic Hot Water, Enclosure, HVAC, Lighting, Miscellaneous, Customer Enrollment, and In-Home Education.  
[8] Forecasted homes treated goal includes single family and mobile homes under the Main ESA Program.

NOTE: Any measures noted as 'New' have been added during the course of this program year.  
NOTE: Any measures noted as 'Removed', are no longer offered by the program but have been kept for tracking purposes.  
NOTE: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

Energy Savings Assistance Program Table 2A - Multifamily Whole Building  
San Diego Gas & Electric Company  
November 2024

Table 2A ESA Program - Multifamily Whole Building <sup>4</sup>									
	Year-To-Date Completed & Expensed Installation								
	Units (of Measure such as "each")	Measure Type (In-unit vs Common Area) <sup>1</sup>	Quantity Installed	Number of Units for Cap-ABTUH and Cap-Tons	kWh (Annual)	kW (Annual)	Therms (Annual)	Expenses (\$) ±	% of Expenditure
<b>Measures</b>									
<b>Appliances</b>									
High Efficiency Clothes Washer	Each	In-Unit							0.00%
Refrigerator	Each	In-Unit	16		3,801	0	-	\$ 18,052	1.20%
<b>Domestic Hot Water</b>									
New, Non-Condensing Domestic Hot Water Boiler	Cap-ABTUH	CAM/WB							0.00%
New, Condensing Domestic Hot Water Boiler	Cap-ABTUH	CAM/WB							0.00%
Storage Water Heater	Cap-ABTUH	CAM/WB	1,000		-	-	6,870	\$ 108,088	7.17%
Tankless Water Heater	Cap-ABTUH	CAM/WB							0.00%
Heat Pump Water Heater	kW	CAM/WB							0.00%
Demand Control DHW Recirculation Pump	Each	CAM/WB							0.00%
Low flow Showerhead	Each	In-Unit	915		1,372	0.28	7,616	\$ 26,535	1.76%
Facel Aerator	Each	In-Unit	850		2,293	0.46	4,124	\$ 7,715	0.51%
Thermostatic Tub Spout/Diverter	Each	In-Unit							0.00%
Thermostatic Shower Valve	Each	In-Unit	166		126	0.03	442	\$ 6,815	0.45%
Water Heater Tank and Pipe Insulation	Household	In-Unit	17		-	-	44	\$ 1,925	0.13%
Water Heater Repair/Replacement	Household	In-Unit	1		-	-	-	\$ 2,035	0.13%
Heat Pump Water Heater	Each	In-Unit	1	(1,110)			160	\$ 3,982	0.26%
Hot Water Pipe Insulation	Each	CAM/WB							0.00%
Boiler Controls	Each	CAM/WB							0.00%
TSV and Low Flow Showerhead	Each	In-Unit	59		928	0.19	559	\$ 2,352	0.16%
<b>Envelope</b>									
Attic Insulation	Sq Ft	CAM/WB							0.00%
Wall Insulation Blow-in	Sq Ft	CAM/WB							0.00%
Windows	Sq Ft	CAM/WB							0.00%
Window Film	Sq Ft	CAM/WB							0.00%
Air Sealing	Household	In-Unit	584		-	-	-	\$ 14,928	0.96%
Attic Insulation	Household	In-Unit							0.00%
<b>HVAC</b>									
Air Conditioners Split System	Cap-Tons	CAM/WB							0.00%
Heat Pump Split System	Cap-Tons	CAM/WB							0.00%
New, Packaged Air Conditioner	Cap-Tons	CAM/WB							0.00%
Package Terminal A/C	Cap-Tons	CAM/WB							0.00%
Package Terminal Heat Pump	Cap-Tons	CAM/WB							0.00%
Furnace Replacement	Cap-ABTUH	CAM/WB	3		-	-	-	\$ 1,897	0.13%
Space Heating Boiler	Cap-ABTUH	CAM/WB							0.00%
Smart Thermostats	Each	In-Unit	306		16,289	-	263	\$ 66,025	4.38%
Furnace Repair/Replacement	Each	In-Unit							0.00%
Central A/C Replacement	Each	In-Unit							0.00%
High Efficiency Forced Air Unit (HE FAU)	Each	In-Unit							0.00%
Portable A/C	Each	In-Unit							0.00%
Central A/C Tune up	Each	In-Unit							0.00%
Blower Motor Retrofit	Each	CAM/WB							0.00%
Efficient Fan Controller	Each	CAM/WB	3		1	0.00	0.01	\$ 1	0.00%
<b>Lighting</b>									
Interior LED Lighting	Each	In-Unit	246		3,511	0.4428	(75)	\$ 2,237	0.15%
Interior TLED Type A Lamps	Each	In-Unit	3,138		18,314	2.1987	(349)	\$ 26,671	1.90%
Interior TLED Type C Lamps	Each	CAM/WB							0.00%
New, LED T8 Lamp - Interior	Each	CAM/WB							0.00%
New, LED T8 Lamp - Exterior	Each	CAM/WB							0.00%
Interior LED Fixture	Each	CAM/WB							0.00%
Interior LED Screw-in	Each	CAM/WB							0.00%
Interior LED Exit Sign	Each	CAM/WB							0.00%
Exterior LED Lighting	Each	CAM/WB							0.00%
New, LED Parking Garage Fixtures	Each	CAM/WB							0.00%
LED Exterior Wall or Pole Mounted Fixture	Each	CAM/WB							0.00%
LED Corn Lamp for Exterior Wall or Pole Mount	Each	CAM/WB							0.00%
Exterior LED Lighting - Post	Each	CAM/WB							0.00%
Wall or Ceiling Mounted Occupancy Sensor	Each	CAM/WB							0.00%
LED Diffuse A-Lamps	Each	In-Unit							0.00%
LED Reflector Bulbs	Each	In-Unit							0.00%
<b>Miscellaneous</b>									
Tier-2 Smart Power Strip	Each	In-Unit	490		93,185	1	(0)	\$ 35,052	2.32%
Variable Speed Pool Pump	Each	CAM/WB							0.00%
Smart Power Strip Tier II	Each	CAM/WB							0.00%
Cold Storage	Each	In-Unit							0.00%
Air Purifier	Home	In-Unit							0.00%
CO and Smoke Alarm	Each	In-Unit	221		-	-	-	\$ 10,820	0.72%
CO and Smoke Alarm	Each	CAM/WB							0.00%
Minor Repair	Each	In-Unit	3,832		-	-	-	\$ 141,615	9.39%
<b>Recirculation</b>									
New - Central Heat Pump-FS (propane or gas)	Each	In-Unit							0.00%
Heat Pump Clothes Dryer - FS	Each	In-Unit							0.00%
Induction Cooktop - FS	Each	In-Unit							0.00%
Outless Mini-split Heat Pump - FS	Each	In-Unit							0.00%
Heat Pump Water Heater - FS	Each	In-Unit							0.00%
Heat Pump Pool Heater - FS	Each	CAM/WB							0.00%
Outless Mini Split - FS	Each	CAM/WB							0.00%
Heat Pump Water Heater - FS	Each	CAM/WB							0.00%
<b>Customer Enrollment</b>									
ESA Outreach & Assessment	Household	In-Unit	1554		-	-	-	\$ 142,067	9.42%
ESA In-Home Energy Education	Household	In-Unit	1549		-	-	-	\$ 53,158	3.52%
Assessment CAM	Each	CAM/WB	70		-	-	-	\$ 383,502	25.42%
Enrollment Whole Building	Each	CAM/WB	69		-	-	-	\$ 223,432	14.61%
<b>Auxiliary Services</b>									
Audit <sup>2</sup>									0.00%
Project Completion, Common Area									0.00%
Project Completion, In Unit			1,549		-	-	-	\$ 165,198	12.28%
Project Completion, Whole Building			2		-	-	-	\$ 26,678	1.77%
Taxes			580		-	-	-	\$ 15,097	1.00%
QA/Inspection, In Unit			20		-	-	-	\$ 500	0.03%
Permit Fee									0.00%
<b>Total</b>			17,241	-	138,110	\$	19,654	\$ 1,508,376	100.00%

Multifamily Properties Treated	Number
Treated <sup>3</sup>	2
Subtotal of Master-metered Multifamily Properties Treated	0
Total Number of Multifamily Tenant Units with Properties Treated <sup>4</sup>	0
Total Number of buildings with Properties Treated	0

Multifamily Properties Treated (In-Unit)	Number
YTD Number of Households Individually treated (in-unit)	1,443

ESA Program - MFWB	Year to Date Expenses		
	Electric	Gas	Total
Administration <sup>5</sup>	\$ 684,924	\$ 684,922	\$ 1,369,846
Direct Implementation (Non-Incentive)	\$ 658,492	\$ 658,492	\$ 1,316,984
Direct Implementation	\$ 576,701	\$ 198,412	\$ 775,113
SPOC	\$ 125,330	\$ 125,330	\$ 250,660
<b>TOTAL MFWB COSTS</b>	<b>\$ 2,045,447</b>	<b>\$ 1,667,156</b>	<b>\$ 3,712,603</b>

<<includes measures costs

- [1] Multifamily properties are sites with at least five (5) or more dwelling units. The properties may have multiple buildings.  
[2] Multifamily tenant units are the number of dwelling units located within properties treated. This number does not represent the same number of dwellings treated as captured in table 2A.  
[3] Commissioning costs, as allowable per the Decision, are included in measures total cost unless otherwise noted.  
[4] Applicable to Deed-Restricted, government and non-profit owned multi-family buildings described in D.16-11-022, modified by D.17-12-009, where 65% of tenants are income eligible based (at or below 250% of the Federal Poverty Guidelines).  
[5] Measure type column added to identify if a measure is for in-unit or common area/whole building because they use different workpaper savings.  
[6] The total expenditures presented in this table exclude accrual activity.  
[7] Year to date Administration expense total includes \$53,800 related to the ongoing ESA CAM NMEC study.  
NOTE: Audit costs may be covered by other programs or projects may utilize previous audits. Not all participants will have an audit cost associated with their project.  
NOTE: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD

**FINDING:** In December 2024, SDG&E discovered that incentive allocations for dual IOU participating customers were reversed for ESA MFWB. This finding impacts SDG&E, SCE, and SoCalGas where customers received measures with both gas and electric benefits and that are served by the IOUs for both commodities. SDG&E is still investigating the total impact and intends to include corrections to the respective tables in the forthcoming Annual Report.

**Energy Savings Assistance Program Table 2B - Pilot Plus and Pilot Deep**  
**San Diego Gas & Electric Company**  
**November 2024**

		ESA Program - Pilot Plus								ESA Program - Pilot Deep					
Measures <sup>(2)</sup>	Units	Year-To-Date Completed & Expensed Installation <sup>(1)</sup>						Measures <sup>(2)</sup>	Units	Year-To-Date Completed & Expensed Installation <sup>(1)</sup>					
		Quantity Installed	kWh (Annual)	kW (Annual)	Therms (Annual)	Expenses (\$) <sup>(3)</sup>	% of Expenditure			Quantity Installed	kWh (Annual)	kW (Annual)	Therms (Annual)	Expenses (\$) <sup>(3)</sup>	% of Expenditure
<b>Appliances</b>															
Efficient Electric Dryer	Each	-	-	-	-	\$ -	0.0%	Efficient Electric Dryer	Each	-	-	-	\$ -	0.0%	
Heat Pump Dryer	Each	-	-	-	-	\$ -	0.0%	Heat Pump Dryer	Each	-	-	-	\$ -	0.0%	
High Efficiency Clothes Washers	Each	-	-	-	-	\$ -	0.0%	High Efficiency Clothes Washers	Each	-	-	-	\$ -	0.0%	
Induction Cooktop/Range	Each	-	-	-	-	\$ -	0.0%	Induction Cooktop/Range	Each	-	-	-	\$ -	0.0%	
Pool Pump Retrocommissioning (RCx)	Each	-	-	-	-	\$ -	0.0%	Pool Pump RCx	Each	-	-	-	\$ -	0.0%	
Pool Pump Replacement	Each	-	-	-	-	\$ -	0.0%	Pool Pump Replacement	Each	-	-	-	\$ -	0.0%	
Refrigerator	Each	-	-	-	-	\$ -	0.0%	Refrigerator	Each	-	-	-	\$ -	0.0%	
Standard Electric Range	Each	-	-	-	-	\$ -	0.0%	Standard Electric Range	Each	-	-	-	\$ -	0.0%	
Tier 2 Adv Power Strip w Bluetooth	Each	-	-	-	-	\$ -	0.0%	Tier 2 Adv Power Strip w Bluetooth	Each	-	-	-	\$ -	0.0%	
<b>Domestic Hot Water</b>															
Combined Showerhead/TSV	Each	-	-	-	-	\$ -	0.0%	Combined Showerhead/TSV	Each	-	-	-	\$ -	0.0%	
Heat Pump Water Heater	Each	-	-	-	-	\$ -	0.0%	Heat Pump Water Heater	Each	-	-	-	\$ -	0.0%	
Heat Pump Water Heater - Fuel Sub	Each	-	-	-	-	\$ -	0.0%	Heat Pump Water Heater - Fuel Sub	Each	-	-	-	\$ -	0.0%	
Heat Pump Water Heater - Fuel Sub (120V)	Each	-	-	-	-	\$ -	0.0%	Heat Pump Water Heater - Fuel Sub (120V)	Each	-	-	-	\$ -	0.0%	
Low Flow Faucet Aerator	Each	-	-	-	-	\$ -	0.0%	Low Flow Faucet Aerator	Each	-	-	-	\$ -	0.0%	
Low Flow Showerhead	Each	-	-	-	-	\$ -	0.0%	Low Flow Showerhead	Each	-	-	-	\$ -	0.0%	
Storage Water Heater	Each	-	-	-	-	\$ -	0.0%	Storage Water Heater	Each	-	-	-	\$ -	0.0%	
Tankless On-Demand	Each	-	-	-	-	\$ -	0.0%	Tankless On-Demand	Each	-	-	-	\$ -	0.0%	
Thermostat-controlled Shower Valve	Each	-	-	-	-	\$ -	0.0%	Thermostat-controlled Shower Valve	Each	-	-	-	\$ -	0.0%	
Tub Diverter/ Tub Spout	Each	-	-	-	-	\$ -	0.0%	Tub Diverter/ Tub Spout	Each	-	-	-	\$ -	0.0%	
Water Heater Blanket	Each	-	-	-	-	\$ -	0.0%	Water Heater Blanket	Each	-	-	-	\$ -	0.0%	
Water Heater Pipe Insulation	Len. Ft	-	-	-	-	\$ -	0.0%	Water Heater Pipe Insulation	Len. Ft	-	-	-	\$ -	0.0%	
<b>Enclosure</b>															
Attic Insulation	Sq.ft	-	-	-	-	\$ -	0.0%	Attic Insulation	Sq.ft	-	-	-	\$ -	0.0%	
Diagnostic Air Sealing	Home	-	-	-	-	\$ -	0.0%	Diagnostic Air Sealing	Home	-	-	-	\$ -	0.0%	
Exterior Wall Insulation	Sq.ft	-	-	-	-	\$ -	0.0%	Exterior Wall Insulation	Sq.ft	-	-	-	\$ -	0.0%	
Floor Insulation	Sq.ft	-	-	-	-	\$ -	0.0%	Floor Insulation	Sq.ft	-	-	-	\$ -	0.0%	
<b>HVAC</b>															
Central Air Conditioner (A/C)	Each	-	-	-	-	\$ -	0.0%	Central A/C	Each	-	-	-	\$ -	0.0%	
Fan Controller for A/C	Each	-	-	-	-	\$ -	0.0%	Fan Controller for A/C	Each	-	-	-	\$ -	0.0%	
Portable A/C	Each	-	-	-	-	\$ -	0.0%	Portable A/C	Each	-	-	-	\$ -	0.0%	
High Efficiency Furnace	Each	-	-	-	-	\$ -	0.0%	High Efficiency Furnace	Each	-	-	-	\$ -	0.0%	
Diagnostic Duct Sealing	Each	-	-	-	-	\$ -	0.0%	Diagnostic Duct Sealing	Each	-	-	-	\$ -	0.0%	
Duct Replacement	Each	-	-	-	-	\$ -	0.0%	Duct Replacement	Each	-	-	-	\$ -	0.0%	
Duct Sealing with Equipment Upgrade	Each	-	-	-	-	\$ -	0.0%	Duct Sealing with Equipment Upgrade	Each	-	-	-	\$ -	0.0%	
Ducted Heat Pump	Each	-	-	-	-	\$ -	0.0%	Ducted Heat Pump	Each	-	-	-	\$ -	0.0%	
Ducted Heat Pump - Fuel Substitution	Each	-	-	-	-	\$ -	0.0%	Ducted Heat Pump - Fuel Substitution	Each	-	-	-	\$ -	0.0%	
Ductless Heat Pump	Each	-	-	-	-	\$ -	0.0%	Ductless Heat Pump	Each	-	-	-	\$ -	0.0%	
Ductless Heat Pump - Fuel Substitution	Each	-	-	-	-	\$ -	0.0%	Ductless Heat Pump - Fuel Substitution	Each	-	-	-	\$ -	0.0%	
Smart Thermostat	Each	-	-	-	-	\$ -	0.0%	Smart Thermostat	Each	-	-	-	\$ -	0.0%	
Whole House Fan	Each	-	-	-	-	\$ -	0.0%	Whole House Fan	Each	-	-	-	\$ -	0.0%	
Packaged HVAC	Each	-	-	-	-	\$ -	0.0%	Packaged HVAC	Each	-	-	-	\$ -	0.0%	
<b>Maintenance</b>															
Minor Home Repair	Home	-	-	-	-	\$ -	0.0%	Minor Home Repair	Home	-	-	-	\$ -	0.0%	
<b>Lighting</b>															
A-Lamp LED	Each	-	-	-	-	\$ -	0.0%	A-Lamp LED	Each	-	-	-	\$ -	0.0%	
Reflector Lamp LED	Each	-	-	-	-	\$ -	0.0%	Reflector Lamp LED	Each	-	-	-	\$ -	0.0%	
<b>Miscellaneous</b>															
Cold Storage	Each	-	-	-	-	\$ -	0.0%	Cold Storage	Each	-	-	-	\$ -	0.0%	
Air Purifier	Each	-	-	-	-	\$ -	0.0%	Air Purifier	Each	-	-	-	\$ -	0.0%	
<b>Customer Enrollment</b>															
ESA Outreach & Assessment	Home	-	-	-	-	\$ -	0.0%	ESA Outreach & Assessment	Home	-	-	-	\$ -	0.0%	
ESA In-Home Energy Education	Home	-	-	-	-	\$ -	0.0%	ESA In-Home Energy Education	Home	-	-	-	\$ -	0.0%	
<b>Total Savings/Expenditures</b>						\$ -	0.0%	<b>Total Savings/Expenditures</b>				\$ -	0.0%		
<b>Households Treated</b>															
- Single Family Households Treated	Home	-	-	-	-			- Single Family Households Treated	Home	-	-	-			
- Mobile Homes Treated	Home	-	-	-	-			- Mobile Homes Treated	Home	-	-	-			
<b>Total Number of Households Treated</b>	Home	-	-	-	-			<b>Total Number of Households Treated</b>	Home	-	-	-			

ESA Program - Pilot Plus and Pilot Deep	Year to Date Expenses		
	Electric	Gas	Total
Administration <sup>(4)</sup>	\$ 140,470	\$ 140,470	\$ 280,940
Direct Implementation (Non-Incentive) <sup>(5)</sup>	\$ 80,510	\$ 80,510	\$ 161,020
Direct Implementation <sup>(6)</sup>	\$ 97,563	\$ 97,563	\$ 195,126
<b>TOTAL Pilot Plus and Pilot Deep COSTS</b>	<b>\$ 318,543</b>	<b>\$ 318,543</b>	<b>\$ 637,086</b>

ESA Program - Pilot Plus and Pilot Deep	Year to Date Expenses <sup>(6)</sup>		
	Electric	Gas	Total
Inspections	\$ -	\$ -	\$ -
Marketing and Outreach	\$ 1,588	\$ 1,588	\$ 3,176
General Administration	\$ 138,882	\$ 138,881	\$ 277,763
Direct Implementer -- ADMIN	\$ 97,563	\$ 97,563	\$ 195,126
EM&V Studies	\$ -	\$ -	\$ -
Direct Installation -- Materials	\$ -	\$ -	\$ -
Performance Incentive	\$ -	\$ -	\$ -
Home Audit; Test-In Test-Out	\$ -	\$ -	\$ -
Remediation & Mitigation	\$ -	\$ -	\$ -
WEAT	\$ -	\$ -	\$ -
Ramp-Up	\$ 80,510	\$ 80,510	\$ 161,020

(1) "Completed and Expensed Installation" project savings and expenses will be reported when projects have been fully closed (i.e. inspected, issues resolved, permits closed as applicable) and reported by Pilot Implementer to SDG&E. All measures and savings from a project will be reported as either Pilot Plus or Pilot Deep. Savings from a single project will not span both tables.

(2) The measure list for SDG&E Pilot Plus and Deep is unique to the pilot and differs from Main ESA.

(3) The total expenditures presented in this table exclude accrual activity.

(4) Administration includes expenses from the following categories: General Administration, Regulatory Compliance, Training, Inspections, Marketing and Outreach, and Evaluation.

(5) Direct Implementation (Non-Incentive) includes expenses for Implementer Administration.

(6) Direct Implementation includes expenses for measures delivery.

**Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.**

**Energy Savings Assistance Program Table 2C - Building Electrification Retrofit Pilot**  
**Southern California Edison**  
**November 2024**

Measures	Units	ESA Program - Building Electrification Retrofit Pilot					
		Year-To-Date Completed & Expensed Installation					
		Quantity Installed	kWh (Annual)	kW (Annual)	Therms (Annual)	Expenses (\$)	% of Expenditure
<b>Appliances</b>							
Electric Dryer	Each	-	-	-	-	\$ -	0.0%
Heat Pump Dryer	Each	-	-	-	-	\$ -	0.0%
Induction Cooktop	Each	-	-	-	-	\$ -	0.0%
Induction Range	Each	-	-	-	-	\$ -	0.0%
<b>Domestic Hot Water</b>							
Heat Pump Water Heater	Each	-	-	-	-	\$ -	0.0%
<b>Enclosure</b>							
Attic Insulation	Home	-	-	-	-	\$ -	0.0%
<b>HVAC</b>							
Heat Pump HVAC	Each	-	-	-	-	\$ -	0.0%
Duct Seal	Each	-	-	-	-	\$ -	0.0%
Smart Thermostat	Each	-	-	-	-	\$ -	0.0%
<b>Miscellaneous</b>							
Minor Home Repair	Home	-				\$ -	0.0%
Carbon Monoxide/Smoke Alarm	Each	-				\$ -	0.0%
Electric Panel	Each	-				\$ -	0.0%
Electric Sub-Panel	Each	-				\$ -	0.0%
Electrical Circuit Run	Each	-				\$ -	0.0%
Induction Cookware	Home	-				\$ -	0.0%
<b>Customer Enrollment</b>							
Energy Assessment	Home	-				\$ -	0.0%
<b>Total Savings/Expenditures</b>			-	-	-	\$ -	0.0%

Households Treated		Total
Single Family Households Treated	Home	
Estimated Avg. Annual Bill SavingsTreated	Home	

ESA Program - Building Electrification	Year to Date Expenses		
	Electric	Gas	Total
Administration	-		-
Direct Implementation (Non-Incentive)			\$ -
Direct Implementation			\$ -
<b>TOTAL Building Electrification COSTS</b>	\$ -	\$ -	\$ -

<<Includes measures costs

**Energy Savings Assistance Program Table 2D - Clean Energy Homes New Construction Pilot**  
**Southern California Edison**  
**November 2024**

Measures	Units	ESA Program - Clean Energy Homes New Construction Pilot Year-To-Date Completed & Expensed Installation			
		Quantity	Avoided (CO <sub>2</sub> e) emissions	Incentives Paid (\$)	% of Expenditure
<b>Education and Outreach</b>					
Direct Outreach (Developers and Owners)	Each	-	N/A	\$ -	0.0%
Educational Webinars	Each	-	N/A	\$ -	0.0%
<b>Technical Design Assistance (Reserved)</b>					
Single-Family Homes	Each	-	-	\$ -	0.0%
Multifamily Properties	Each	-	-	\$ -	0.0%
* Buildings	Each	-	-	\$ -	0.0%
* No. of Dwelling Units	Each	-	-	\$ -	0.0%
<b>Technical Design Assistance (In Process)</b>					
Single-Family Homes	Home	-	-	\$ -	0.0%
Multifamily Properties	Each	-	-	\$ -	0.0%
* Buildings	Each	-	-	\$ -	0.0%
* No. of Dwelling Units	Each	-	-	\$ -	0.0%
<b>Technical Design Assistance (Completed)</b>					
Single-Family Homes	Each	-	-	\$ -	0.0%
Multifamily Properties	Each	-	-	\$ -	0.0%
* Buildings	Each	-	-	\$ -	0.0%
* No. of Dwelling Units	Each	-	-	\$ -	0.0%
Home	Home	-	-	\$ -	0.0%
Home	Home	-	-	\$ -	0.0%
<b>Total Savings/Expenditures</b>			-	-	0.0%
<b>Households Treated</b>		<b>Total</b>			
- Single Family Households Treated	Home				
- Multifamily Dwelling Units Treated	Home				
<b>Total Number of Households Treated</b>	Home	-			

ESA Program - Clean Energy Homes	Year to Date Expenses		
	Electric	Gas	Total
Administration	\$ -		\$ -
Direct Implementation (Non-Incentive)	\$ -		\$ -
Direct Implementation	\$ -		\$ -
<b>TOTAL Clean Energy Homes COSTS</b>	\$ -	\$ -	\$ -

<<Includes measures costs

ESA CEH Program Offerings	Units	ESA Program - Clean Energy Homes New Construction Pilot				
		Monthly Total	Monthly Total Units (Living Units)	YTD Total	YTD Total Units (Living Units)	Estimated Incentive Expenses (\$)
Interest form submitted	Homes					
Interest form denied	Homes					
Application for direct design assistance (in progress)	Homes					
Applications for design incentive (in progress)	Homes					
Application for direct design assistance (completed)	Homes					
Applications for design incentive (completed)	Homes					
Applications for tenant education incentive (in progress)	Homes					
Applications for tenant education incentive (completed)	Homes					
<b>Total Savings/Expenditures</b>		-	-	-	-	\$ -



**Energy Savings Assistance Program Table 2E - CSD Leveraging**  
**San Diego Gas & Electric Company**  
**November 2024**

ESA Program - CSD Leveraging									
Measures	Basic	Plus	Units	Year-To-Date Completed & Expensed Installation					
				Quantity Installed	kWh (Annual)	kW (Annual)	Therms (Annual)	Expenses (\$)	% of Expenditure
<b>Appliances</b>									
High Efficiency Clothes Washer			Each	-	-	-	-	-	-
Refrigerator			Each	-	-	-	-	-	-
New - Clothes Dryer			Each	-	-	-	-	-	-
New - Dishwasher			Each	-	-	-	-	-	-
Freezers			Each	-	-	-	-	-	-
<b>Domestic Hot Water</b>									
Faucet Aerator			Home	-	-	-	-	-	-
Water Heater Tank and Pipe Insulation			Home	-	-	-	-	-	-
Water Heater Repair/Replacement			Each	-	-	-	-	-	-
Low-Flow Showerhead / Combined Showerhead/TSV			Home	-	-	-	-	-	-
Heat Pump Water Heater			Each	-	-	-	-	-	-
Thermostatic Tub Spout/Diverter			Home	-	-	-	-	-	-
Thermostatic Shower Valve			Home	-	-	-	-	-	-
New - Solar Water Heating				-	-	-	-	-	-
<b>Enclosure</b>									
Air Sealing			Home	-	-	-	-	-	-
Caulking			Home	-	-	-	-	-	-
New - Diagnostic Air Sealing			Home	-	-	-	-	-	-
Attic Insulation			Home	-	-	-	-	-	-
New - Floor Insulation			Home	-	-	-	-	-	-
<b>HVAC</b>									
Removed - FAU Standing Pilot Conversion			Each	-	-	-	-	-	-
Furnace Repair/Replacement			Each	-	-	-	-	-	-
Room A/C Replacement			Each	-	-	-	-	-	-
Central A/C replacement			Each	-	-	-	-	-	-
Heat Pump A/C Replacement			Each	-	-	-	-	-	-
Evaporative Cooler (Replacement)			Each	-	-	-	-	-	-
Evaporative Cooler (Installation)			Each	-	-	-	-	-	-
Duct Test and Seal			Home	-	-	-	-	-	-
Energy Efficient Fan Control			Home	-	-	-	-	-	-
New - Prescriptive Duct Sealing			Home	-	-	-	-	-	-
High Efficiency Forced Air Unit (HE FAU)			Home	-	-	-	-	-	-
Removed - A/C Time Delay			Home	-	-	-	-	-	-
Smart Thermostat			Home	-	-	-	-	-	-
New - Portable A/C			Each	-	-	-	-	-	-
New - Central Heat Pump-FS (propane or gas space)			Each	-	-	-	-	-	-
New - Wholehouse Fan			Each	-	-	-	-	-	-
<b>Maintenance</b>									
Furnace Clean and Tune			Home	-	-	-	-	-	-
Central A/C Tune up			Home	-	-	-	-	-	-
New - Evaporative Cooler Maintenance			Home	-	-	-	-	-	-
<b>Lighting</b>									
Removed - Interior Hard wired LED fixtures			Each	-	-	-	-	-	-
Exterior Hard wired LED fixtures			Each	-	-	-	-	-	-
Removed - LED Torchiera			Each	-	-	-	-	-	-
Removed - Occupancy Sensor			Each	-	-	-	-	-	-
Removed - LED Night Light			Each	-	-	-	-	-	-
LED Reflector Bulbs			Each	-	-	-	-	-	-
LED A-Lamps			Each	-	-	-	-	-	-
<b>Miscellaneous</b>									
Pool Pumps			Each	-	-	-	-	-	-
Power Strip			Each	-	-	-	-	-	-
Power Strip Tier II			Each	-	-	-	-	-	-
NEW - Air Purifier			Home	-	-	-	-	-	-
Cold Storage			Each	-	-	-	-	-	-
New - Comprehensive Home Health and Safety Check-up			Home	-	-	-	-	-	-
New - CO and Smoke Alarm			Each	-	-	-	-	-	-
<b>Pilots</b>									
	-		-	-	-	-	-	-	-
<b>Customer Enrollment</b>									
ESA Outreach & Assessment			Home	-	-	-	-	-	-
ESA In-Home Energy Education			Home	-	-	-	-	-	-
<b>Total Savings/Expenditures</b>			-	-	-	-	-	-	-
Total Households Weatherized			-	-	-	-	-	-	-
<b>CSD MF Tenant Units Treated</b>					<b>Total</b>				
-			-	-	-				
-			-	-	-				

ESA Program - CSD Leveraging			Year to Date Expenses		
			Electric	3807	Total
Administration			\$ -	\$ -	\$ -
Direct Implementation (Non-Incentive)			\$ -	\$ -	\$ -
Direct Implementation			\$ -	\$ -	\$ -
<b>TOTAL CSD Leveraging COSTS</b>			\$ -	\$ -	\$ -

NOTE: Any measures noted as 'NEW' have been added during the course of this program year.

NOTE: Any measures noted as 'REMOVED', are no longer offered by the program but have been kept for tracking purposes.

NOTE: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

**Energy Savings Assistance Program Tables 3A-3H - Energy Savings and Average Bill Savings per Treated Home/Common Area**  
**San Diego Gas & Electric Company**  
**November 2024**

Table 3A, ESA Program (SF, MH)		
Annual kWh Savings		1,081,580
Annual Therm Savings		42,383
Lifecycle kWh Savings		13,722,248
Lifecycle Therm Savings		524,469
Current kWh Rate	\$	0.25
Current Therm Rate	\$	1.69
Average 1st Year Bill Savings / Treated households	\$	55.98
Average Lifecycle Bill Savings / Treated Household	\$	706.56

Table 3B, ESA Program - Multifamily Whole Building (MF In-Unit) [4]		
Annual kWh Savings		139,110
Annual Therm Savings		19,654
Lifecycle kWh Savings		675,502
Lifecycle Therm Savings		229,228
Current kWh Rate	\$	0.25
Current Therm Rate	\$	1.69
Average 1st Year Bill Savings / Treated Property	\$	45.27
Average Lifecycle Bill Savings / Treated Property	\$	369.46

Table 3C, ESA Program - Multifamily Whole Building (MFCAM)		
Annual kWh Savings		-
Annual Therm Savings		-
Lifecycle kWh Savings		-
Lifecycle Therm Savings		-
Current kWh Rate	\$	-
Current Therm Rate	\$	-
Average 1st Year Bill Savings / Treated Property	\$	-
Average Lifecycle Bill Savings / Treated Property	\$	-

Table 3D, ESA Program - Pilot Plus [2]		
Annual kWh Savings		-
Annual Therm Savings		-
Lifecycle kWh Savings		-
Lifecycle Therm Savings		-
Current kWh Rate	\$	-
Current Therm Rate	\$	-
Average 1st Year Bill Savings / Treated Property	\$	-
Average Lifecycle Bill Savings / Treated Property	\$	-

Table 3E, ESA Program - Pilot Deep [2]		
Annual kWh Savings		-
Annual Therm Savings		-
Lifecycle kWh Savings		-
Lifecycle Therm Savings		-
Current kWh Rate	\$	-
Current Therm Rate	\$	-
Average 1st Year Bill Savings / Treated Property	\$	-
Average Lifecycle Bill Savings / Treated Property	\$	-

Table 3F, ESA Program - Building Electrification (SCE Only)		
Annual kWh Savings		-
Annual Therm Savings		-
Lifecycle kWh Savings		-
Lifecycle Therm Savings		-
Current kWh Rate	\$	-
Current Therm Rate	\$	-
Average 1st Year Bill Savings / Treated Households	\$	-
Average Lifecycle Bill Savings / Treated Households	\$	-

Table 3G, ESA Program - CSD Leveraging		
Annual kWh Savings		-
Annual Therm Savings		-
Lifecycle kWh Savings		-
Lifecycle Therm Savings		-
Current kWh Rate	\$	-
Current Therm Rate	\$	-
Average 1st Year Bill Savings / Treated Households	\$	-
Average Lifecycle Bill Savings / Treated Households	\$	-

Table 3H, Summary - ESA Program (SF, MH), MFWB, CSD Leveraging, Pilot Plus and Pilot Deep [3]		
Annual kWh Savings		1,220,690
Annual Therm Savings		62,037
Lifecycle kWh Savings		14,397,750
Lifecycle Therm Savings		753,697
Current kWh Rate	\$	0.51
Current Therm Rate	\$	3.38
Average 1st Year Bill Savings / Treated Households	\$	101.25
Average Lifecycle Bill Savings / Treated Households	\$	1,076.03

[1] Data reported in this table is cumulative since program inception.

[2] ESA Pilot Plus and Pilot Deep uses the same formulas to calculate values as Main ESA, but the variables such as measure savings and expected useful life may differ. The pilot will initially estimate energy savings with energy modeling software.

[3] Summary is the sum of ESA Main, MFWB and Pilot Plus Pilot Deep.

[4] Separating MFWB in-unit savings summary from the CAM and Whole Building measures savings because they are calculated using different residential rates.

**Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.**

**Energy Savings Assistance Program Table 4A - 4F - Homes/Buildings Treated  
San Diego Gas & Electric Company  
November 2024**

Table 4A, ESA Program (SF, MH)						
	Eligible Households [2]			Households Treated YTD		
County	Rural [1]	Urban	Total	Rural	Urban	Total
Orange	0	21,308	21,308	0	2	2
San Diego	8,986	355,023	364,009	128	4,835	4,963
<b>Total</b>	<b>8,986</b>	<b>376,331</b>	<b>385,317</b>	<b>128</b>	<b>4,837</b>	<b>4,965</b>

Table 4B, ESA Program - MF CAM						
	Eligible Households			Households Treated YTD		
County	Rural [1]	Urban	Total	Rural	Urban	Total
Orange	N/A	N/A	N/A	0	0	0
San Diego	N/A	N/A	N/A	0	0	2
<b>Total</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>

Table 4C, ESA Program - MFWB (MF In-Unit)						
	Eligible Properties			Properties Treated YTD		
County	Rural [1]	Urban	Total	Rural	Urban	Total
Orange	N/A	N/A	N/A	0	0	0
San Diego	N/A	N/A	N/A	0	1,443	1,443
<b>Total</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>1,443</b>	<b>1,443</b>

Table 4D, ESA Program - Multifamily Whole Building (MFCAM, MF MFWB)						
	Eligible Households			Households Treated YTD		
	Rural [1]	Urban	Total	Rural	Urban	Total
Orange	N/A	N/A	N/A			0
San Diego	N/A	N/A	N/A			0
<b>Total</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>

Table 4E, ESA Program - Pilot Plus and Pilot Deep						
	Eligible Households			Households Treated YTD		
Orange	N/A	N/A	N/A	N/A	N/A	N/A
San Diego	N/A	N/A	N/A	N/A	N/A	N/A
<b>Total</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>

Table 4F, ESA Program - CSD Leveraging						
	Eligible Households[4]			Households Treated YTD		
	-	-	-	-	-	-
<b>Total</b>					<b>0</b>	<b>0</b>

[1] For IOU low income-related and Energy Efficiency reporting and analysis, the Goldsmith definition is applied.

[2] Eligibility Estimates are from PY2023 and include SF, MH, MF In-Unit. PY2024 eligibility estimates will be provided by Athens Research later this year.

**Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.**

**Energy Savings Assistance Program Table 5A - 5F - Energy Savings Assistance Program Customer Summary**  
**San Diego Gas & Electric Company**  
**November 2024**

Table 5A, ESA Program (SF, MH)																
Month	Gas & Electric				Gas Only				Electric Only				Total			
	# of Household Treated by Month	(Annual)			# of Household Treated by Month	(Annual)			# of Household Treated by Month	(Annual)			# of Household Treated by Month	(Annual)		
		Therm	kWh	kW		Therm	kWh	kW		Therm	kWh	kW		Therm	kWh	kW
January	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
February	400	1,716	67,566	8	-	-	-	-	22	-	3,012	0	422	1,716	70,579	8
March	401	2,666	67,056	11	-	-	-	-	16	-	7,064	1	417	2,666	74,121	12
April	618	5,582	124,829	19	-	-	-	-	37	-	8,726	1	655	5,582	133,555	20
May	375	3,610	96,534	19	-	-	-	-	23	-	5,822	1	398	3,610	102,356	20
June	756	4,742	120,853	20	-	-	-	-	42	-	10,251	2	798	4,742	131,104	22
July	634	5,055	118,745	22	-	-	-	-	39	-	11,698	2	673	5,055	130,444	24
August	622	5,610	133,165	31	-	-	-	-	25	-	9,907	2	647	5,610	143,073	33
September	523	5,171	105,846	20	-	-	-	-	15	-	7,394	1	538	5,171	113,240	21
October	191	5,384	99,143	20	-	-	-	-	10	-	4,375	1	201	5,384	103,518	21
November	208	2,846	73,035	12	-	-	-	-	8	-	6,557	1	216	2,846	79,592	13
December	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
YTD	4,728	42,383	1,006,772	182	-	-	-	-	237	-	74,808	12	4,965	42,383	1,081,580	194

YTD Total Energy Impacts for all fuel types should equal YTD energy impacts that are reported every month in Table 2.  
**Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.**

Table 5B, ESA Program - MFWB In-Unit																
Month	# of Household Treated by Month	Gas & Electric			# of Household Treated by Month	Gas Only			# of Household Treated by Month	Electric Only			Total			
		Therm	(Annual)			Therm	(Annual)			Therm	(Annual)		Therm	(Annual)		
			kWh	kW			kWh	kW			kWh	kW		kWh	kW	
January	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
February	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
March	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
April	73	665	2,863	0	4	-	543	0	-	-	-	-	77	665	3,406	0
May	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
June	13	179	2,457	0.03	-	-	-	-	-	-	-	-	13	179	2,457	0
July	363	3,368	7,879	0.63	70	24	3,353	0	-	-	-	-	433	3,392	11,232	1
August	270	10,096	24,829	0.6914	15	971	1,857	0	-	-	-	-	285	11,067	26,686	1
September	266	2,243	36,120	1	4	(2)	1,242	0	-	-	-	-	270	2,241	37,362	1
October	104	1,047	15,146	0	3	23	753	0	-	-	-	-	107	1,070	15,899	1
November	231	1,055	38,386	1	27	(16)	3,682	0	-	-	-	-	258	1,039	42,068	1
December	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
YTD	1,320	18,654	127,680	4	123	1,000	11,430	1	-	-	-	-	1,443	19,654	139,110	5

YTD Total Energy Impacts for all fuel types should equal YTD energy impacts that are reported every month in Table 2A.  
**Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.**

Table 5C, ESA Program - Multifamily Whole Building (MF In-unit, MFCAM)																
Month	# of Properties Treated by Month	Gas & Electric			# of Properties Treated by Month	Gas Only			# of Properties Treated by Month	Electric Only			Total			
		(Annual)				(Annual)				(Annual)			(Annual)			
		Therm	kWh	kW		Therm	kWh	kW		Therm	kWh	kW	Therm	kWh	kW	
January	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
February	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
March	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
April	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
May	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
June	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
July	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
August	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
September	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
October	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
November	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
December	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
YTD	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-

Table 5D, ESA Program - Pilot Plus and Pilot Deep																
Month	Gas & Electric				Gas Only [1]				Electric Only [1]				Total			
	# of Household Treated by Month	(Annual)			# of Household Treated by Month	(Annual)			# of Household Treated by Month	(Annual)			# of Household Treated by Month	(Annual)		
		Therm	kWh	kW		Therm	kWh	kW		Therm	kWh	kW		Therm	kWh	kW
January	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
February	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
March	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
April	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
May	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
June	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
July	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
August																
September																
October																
November																
December																
YTD	-	-	-	-										-	-	-

Table 5E, ESA Program - Building Electrification (SCE Only)																			
Month	Gas & Electric				# of Household Treated by	Gas Only			# of Household Treated by	Electric Only			# of Household Treated by	Total					
	# of Household Treated by	1490				# of Household Treated by	(Annual)	kWh		kW	# of Household Treated by	(Annual)		kWh	kW	# of Household Treated by	(Annual)	kWh	kW
		Therm	kWh	kW															
January	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-			
February	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-			
March	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-			
April	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-			
May	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-			
June	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-			
July	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-			
August	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-			
September	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-			
October	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-			
November	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-			
December	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-			
YTD	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-			

Table 5F, ESA Program - CSD Leveraging																
Month	# of Household Treated by	Gas & Electric			# of Household Treated by	Gas Only			# of Household Treated by	Electric Only			# of Household Treated by	Total		
		Therm	(Annual)			Therm	(Annual)			Therm	(Annual)			Therm	(Annual)	
			kWh	kW			kWh	kW			kWh	kW			kWh	kW
January	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
February	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
March	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
April	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
May	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
June	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
July	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
August	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
September	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
October	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
November	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
December	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
YTD	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-

[1] SDG&E is treating dual-fuel (gas and electric) customers through ESA Pilot Plus and Deep.  
**Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.**

**Energy Savings Assistance Program Table 6 - Expenditures for Pilots and Studies**  
**San Diego Gas & Electric Company**  
**November 2024**

	Authorized 2021-26 Funding			Current Month Expenses			Year to Date Expenses			Cycle to Date Expenses			% of Budget Expended		
	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total
<b>Pilots</b>															
Virtual Energy Coach															
ESA Pilot Plus and Pilot Deep [1]			\$ 7,633,415	\$ 32,054	\$ 32,054	\$ 64,109	\$ 318,543	\$ 318,543	\$ 637,086	\$ 432,794	\$ 432,793	\$ 865,587			11%
<b>Total Pilots</b>	\$ -	\$ -	\$ 7,633,415	\$ 32,054	\$ 32,054	\$ 64,109	\$ 318,543	\$ 318,543	\$ 637,086	\$ 432,794	\$ 432,793	\$ 865,587			11%
<b>Pilot Evaluations (SCE)</b>															
ESA Pilot Plus/Deep Program Pilot Evaluation															
Building Electrification Retrofit Pilot Evaluation															
Clean Energy Homes New Construction Pilot Evaluation															
<b>Total Pilot Evaluations</b>	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -			
<b>Studies [2]</b>															
Joint IOU - 2022 Low Income Needs Assessment (LINA) Study [2]	\$ -	\$ -	\$ 37,500	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 18,725	\$ 18,725	\$ 37,450			100%
Joint IOU - 2025 Low Income Needs Assessment (LINA) Study [1]	\$ -	\$ -	\$ 37,500	\$ 685	\$ 685	\$ 1,370	\$ 5,702	\$ 5,702	\$ 11,404	\$ 5,702	\$ 5,702	\$ 11,404			30%
Joint IOU - 2028 Low Income Needs Assessment (LINA) Study [1]	\$ -	\$ -	\$ 37,500	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -			0%
Joint IOU - Statewide CARE-ESA Categorical Study [1]	\$ -	\$ -	\$ 11,250	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 5,584	\$ 5,584	\$ 11,168			99%
Load Impact Evaluation Study [1]	\$ -	\$ -	\$ 225,000	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -			0%
Equity Criteria and Non Energy Benefits Evaluation (NEB's) [1]	\$ -	\$ -	\$ 75,000	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -			0%
Evolving Study and Data Needs [1]	\$ -	\$ -	\$ 300,000	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 37,813	\$ 37,813	\$ 75,626			25%
Joint IOU - Process Evaluation Studies (1-4 Studies) [1]	\$ -	\$ -	\$ 75,000	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -			0%
<b>Total Studies</b>	\$ -	\$ -	\$ 798,750	\$ 685	\$ 685	\$ 1,370	\$ 5,702	\$ 5,702	\$ 11,404	\$ 67,824	\$ 67,824	\$ 135,648			17%

[1] The study budgets presented in this table are for the program cycle 2021-2026, as authorized in D.21.06.015.

[2] The Low Income Needs Assessment Study budget presented in this table is for the program cycle 2021-2026, as authorized in Advice Letter 3478-E and 2828-G.

**Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.**

San Diego Gas & Electric Company  
November 2024

ESA Main (SF, MH)												
Customer Segments		# of Households Eligible [1]	# of Households Treated [2]	Enrollment Rate = (C/B)	# of Households Contacted [3]	Rate of Uptake = (C/E)	Avg. Energy Savings (kWh) Per Treated Households (Energy Saving and HCS Measures) [4]	Avg. Energy Savings (kWh) Per Treated Households (Energy Saving Measures only) [5]	Avg. Peak Demand Savings (kW) Per Treated Household	Avg. Energy Savings (Therms) Per Treated Households (Energy Saving and HCS Measures) [4]	Avg. Energy Savings (Therms) Per Treated Households (Energy Saving Measures only) [5]	Avg. Cost Per Treated Households
Demographic												
Housing Type												
SF	170,522	4,450	3%	5,581	80%	154.00	132.00	0.03		5.95	4.55 \$	1,372
MH	22,468	515	2%	963	53%	64.00	1.00	0.02		1.92	(3.33) \$	1,596
Rent vs. Own												
Own	136,885	1,970	1%	23,154	9%	186.00	136.00	0.04		8.17	4.66 \$	2,104
Rent	236,613	2,995	1%	50,246	6%	94.00	93.00	0.01		2.69	2.70 \$	650
Previous vs. New Participant												
New	N/A	1,755	0%	77,187	2%	142.00	119.00	0.02		4.85	3.32 \$	1,279
Previous [19]	13,760	3,210	23%	68,189	5%	143.00	113.00	0.03		5.93	3.90 \$	1,483
Seniors [8]	166,240	1,354	1%	N/A	0%	167.00	122.00	0.03		6.64	3.94 \$	1,816
Veterans	44,771	50	0%	N/A	0%	235.00	203.00	0.04		7.61	5.65 \$	1,891
Hard-to-Reach [7]	N/A	3,281	0%	N/A	0%	106.00	85.00	0.02		3.82	2.33 \$	1,139
Vulnerable [8]	160,975	1,511	1%	30,294	5%	104.00	85.00	0.02		4.33	2.97 \$	1,174
Location												
DAC	90,092	999	1%	17,845	6%	111.00	91.00	0.02		4.46	3.16 \$	1,214
Rural	8,611	128	1%	3,388	4%	199.00	158.00	0.04		5.20	2.35 \$	1,681
Tribal [18]	21,716	3	0%	237	1%	188.00	188.00	0.03		-	-	801
RSPS Zone	131,968	38	0%	2,100	12%	129.00	123.00	0.02		1.70	0.62 \$	975
Wildfire Zone [9]	63,552	303	0%	14,320	2%	207.00	185.00	0.04		4.85	3.09 \$	1,485
Climate Zone 6	16,775	1	0%	4,494	0%	531.00	531.00	0.07		-	-	1,592
Climate Zone 7	244,025	3,255	1%	30,400	1%	139.00	102.00	0.02		6.03	-	1,447
Climate Zone 8	1	4,640	0%	1,442	0%	982.00	880.00	0.12		-	4.05 \$	2,955
Climate Zone 10	99,636	1,695	2%	43,253	4%	149.00	123.00	0.03		4.79	3.08 \$	1,370
Climate Zone 14	3,490	9	0%	801	1%	187.00	128.00	0.03		-	-	815
Climate Zone 15	1,084	4	0%	193	2%	149.00	149.00	0.02		2.38	2.38 \$	584
CARB Communities [10]	293,478	636	0%	12,625	5%	102.00	88.00	0.02		3.93	2.91 \$	1,117
Financial												
CARE	289,530	4,576	2%	140,065	3%	144.00	119.00	0.03		5.61	3.90 \$	1,399
FEA	41,374	77	0%	8,077	1%	109.00	97.00	0.05		4.85	3.80 \$	1,080
Disconnected [11]	N/A	N/A	0%	N/A	0%	N/A	N/A	N/A		N/A	N/A	N/A
Armranges [12]	144,053	1,870	1%	49,526	4%	127.00	111.00	-		5.00	4.00 \$	1,098
High Usage [13]	52,414	45	0%	6,750	5%	165.00	149.00	0.03		4.22	3.38 \$	1,263
High Energy Burden [14]	132,033	984	1%	17,521	6%	125.00	106.00	0.02		4.94	3.71 \$	1,108
SEVI [15]												
M	275,414	698	0%	35,080	2%	202.00	171.00	0.03		6.24	4.29 \$	1,625
H	518,131	1,537	1%	56,141	2%	155.00	123.00	0.03		6.43	4.23 \$	1,559
M	233,149	2,710	1%	58,668	5%	121.00	97.00	0.02		4.96	3.36 \$	1,300
Affordability Ratio [16]	35,421	450	1%	11,983	4%	114.00	98.00	0.02		5.41	4.20 \$	1,120
Health Condition												
Medical Baseline	20,928	422	2%	7,713	5%	167.00	131.00	0.03		6.32	3.90 \$	1,797
Respiratory (Asthma) [17]	283,333	1,561	1%	67,884	2%	181.00	148.00	0.03		6.53	4.27 \$	1,611
Low	196,497	1,763	1%	47,743	4%	128.00	104.00	0.02		4.96	3.16 \$	1,321
Medium	113,025	1,621	1%	34,262	2%	121.00	97.00	0.02		5.39	4.20 \$	1,321
High	115,907	291	0%	N/A	0%	160.00	160.00	0.04		4.46	4.22 \$	2,055

[1] 2023 eligibility estimates provided by Athens Research, except as otherwise noted.

[2] Households treated data is not additive because customers may be represented in multiple categories. Data is compiled based on ESA measures received YTD, and may include enrollments from prior years.

[4] SDG&E has considered the energy savings associated with all FSA measures.

[7] "Hard-to-reach" residential customers include "those customers who do not have easy access to program information or generally do not participate in energy efficiency programs due to a language, income, housing type, geographic, or home ownership (split incentives) barrier" (Advice Letter 4482-G/6314-E dated September 1, 2021). For the purpose of this reporting, SDG&E is defining "hard-to-reach" as those residential customer self-identified as not preferring or speaking English as the primary language because of language, income, housing type, geographic, and homeownership information is reported elsewhere on this table.

[9] Includes Tier 2 and 3 of the CPLIC Fire-Threat Map

[10] This reflects communities within SDG&E's service

[11] SDG&E resumed disconnections for residential customers in 2023. Late notices have been issued to CARE and FERA customers but no CARE or FERA customers have been disconnected thus far.

[14] SDG&E utilizes the Low-Income Energy Affordability Data (LEAD) Tool developed by DOE's Office of Energy Efficiency & Renewable Energy to identify census tracts with high energy burden for households at below 200 % Federal Poverty Level (FPL) that

burden (p.47).

14601 The Affordable Care Act (ACA) made changes to the treatment of a representative household's income that would be used to pay for an essential health benefit after non-discretionary expenses such as housing and other essential health service charges.

[18] This data captures tribal households located on federally-recognized tribes whose trust lands are identified in the Bureau of Indian Affairs, and also includes ESA participants from non federally-recognized tribes or households that self-identified as Native

[illegible]

[illegible]

**Energy Savings Assistance Program Table 8 - Clean Energy Referral, Leveraging, and Coordination**  
**San Diego Gas & Electric Company**  
**November 2024**

Partner	Brief Description of Effort	# of Referral <sup>1</sup>	# of Leveraging <sup>2</sup>	# of Coordination Efforts <sup>3</sup>	# of Leads <sup>4</sup>	# of Enrollments <sup>5</sup>
LIHEAP	LIHEAP agencies in SDG&E service territory leverage LIHEAP payment leads to provide ESA Program services to customers.	1	0	0	0	0
DAC-SASH	The DAC-SASH implementer provides SDG&E with potential ESA and CARE Program Leads. SDG&E provides an annual list of program leads to DAC-SASH implementer for marketing purposes.	N/A	N/A	N/A	32	0
SDCWA	SDG&E efforts to coordinate program information with SDCWA.	N/A	1	1	N/A	N/A
CARE/Medical Baseline	CARE Online Enrollments are leveraged for ESA Program Enrollments.	N/A	N/A	N/A	N/A	N/A
CARE High Usage	Leads generated through CARE HEU income verifications completed	N/A	N/A	N/A	670	279
Energy Solutions Partner Network	SDG&E works closely with a network of approximately 200 community-based organizations (CBOs) to connect customers with Customer Assistance programs.	N/A	22	192	N/A	N/A
CARE Capitation Agencies	SDG&E partners with 22 social service agencies to help enroll its hardest-to-reach customers in Customer Assistance programs.	N/A	4	33	2,417	64
Demand Response - AC Saver <sup>6</sup>	Eligible residential customers who own a qualifying Wi-Fi enabled smart thermostat may enroll. During an "energy event," SDG&E will notify the smart thermostat provider to temporarily adjust the temperature setting on the thermostat up to four degrees to limit A/C usage. Participating customers may qualify for an SDG&E incentive.	N/A	N/A	N/A	N/A	N/A
MFWB <sup>7</sup>	Coordination with SDG&E in their Administration of the Southern Section MFWB program	48	4	18	32	3

1 Number of outbound referrals being given to the partner.

2 Number of activities that involve the sharing resources to jointly support program delivery or administration. (Example: Sharing of Lead Lists, Cost

3 Number of activities related to program communication (marketing), collaboration of events, and alignment of activities to support program delivery.

4 Number of inbound Leads or Referrals from the Partner

5 Number of enrollments that results from the Leads or Referrals supplied by the Partner

6 Cumulative number of customers that enrolled the the respective program with 120-days of their ESA in-home visitation in which they received Energy Education

7 Number of referrals being supplied to SDG&E by SCE and SoCalGas, the number of Enrollments being completed on behalf of SDG&E for the MFWB

N/A identifies areas where SDG&E is unable to track the data related with these efforts.

**Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.**



**Energy Savings Assistance Program Table - 9 Tribal Outreach**  
**San Diego Gas & Electric Company**  
**November 2024**

OUTREACH STATUS	Quantity (Includes CARE, FERA, and ESA) [2]	List of Participating Tribes
Tribes completed ESA Meet & Confer [1]	9	Barona Band of Mission Indians, Pauma Band of Mission Indians, La Posta Band of Mission Indians, Mesa Grande Band of Mission Indians, Manzanita Band of Kumeyaay Nation, Campo Kumeyaay Nation, Iipay Nation of Santa Ysabel, La Jolla Band of Luiseno Indians, Los Coyotes Band of Cahuilla and Cupeno Indians
Tribes requested outreach materials or applications	8	Pauma Band of Mission Indians, La Posta Band of Mission Indians, Mesa Grande Band of Mission Indians, Iipay Nation Santa Ysabel, Campo Kumeyaay Nation, Manzanita Band of Kumeyaay Nation, La Jolla Band of Luiseno Indians, Los Coyotes Band of Cahuilla and Cupeno Indians
Tribes who have not accepted offer to Meet and Confer	3	Ewilaapaayp, Inaja Cosmit Band of Indians [3], Pala Band of Mission Indians, Rincon Band of Luiseno Indians
Non-Federally Recognized Tribes who participated in Meet & Confer	0	
Tribes and Housing Authority sites involved in Focused Project/ESA	N/A	N/A
Partnership offer on Tribal Lands	6	Iipay Nation of Santa Ysabel, La Jolla Band of Luiseno Indians, La Posta Band of Mission Indians, Campo Kumeyaay Nation, Los Coyotes Band of Cahuilla and Cupeno Indians, Southern Indian Health Council
Housing Authority and Tribal Temporary Assistance for Needy Families (TANF) office who received outreach (this includes email, U.S. mail, and/or phone calls)	2	Southern California American Indian Resource Center (SCAIR); Southern California Tribal Chairmen's Association (SCTCA) [4]
Housing Authority and TANF offices who participated in Meet and Confer	N/A	N/A

[1] SDG&E notes that it has held informational meetings with these tribes to provide information on low income programs and other customer programs. As such, the term Meet and Confer, used here, is unrelated to a Duty to Meet and Confer, pursuant to Rule 13.9. SDG&E invited all 17 tribes to meet and will continue to engage in 2024.

[2] Numbers are a rolling count of Tribal Outreach efforts

[3] SDG&E does not provide service to Inaja & Cosmit

[4] SDG&E provides TANF related messaging through periodic presentations to SCAIR and SCTCA

**Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.**

**CARE Program Table 1 - Program Expenses**  
**San Diego Gas & Electric Company**  
**November 2024**

CARE Program:	Authorized Budget [1]			Current Month Expenses			Year to Date Expenses			% of Budget Spent YTD		
	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total
Outreach	\$ 2,995,025	\$ 370,172	\$ 3,365,197	\$ 182,308	\$ 18,137	\$ 200,445	\$ 1,999,043	\$ 207,135	\$ 2,206,178	67%	56%	66%
Processing / Certification Re-certification	\$ 565,631	\$ 69,910	\$ 635,541	\$ 116,660	\$ 11,538	\$ 128,198	\$ 1,521,372	\$ 150,465	\$ 1,671,837	269%	215%	263%
Post Enrollment Verification	\$ 439,392	\$ 54,307	\$ 493,699	\$ 10,533	\$ 1,042	\$ 11,575	\$ 105,958	\$ 10,479	\$ 116,437	24%	19%	24%
IT Programming	\$ 1,012,820	\$ 125,180	\$ 1,138,000	\$ 36,546	\$ 3,614	\$ 40,160	\$ 332,919	\$ 32,926	\$ 365,845	33%	26%	32%
CHANGES Program	\$ 235,850	\$ 29,150	\$ 265,000	\$ 4,560	\$ 451	\$ 5,011	\$ 201,692	\$ 19,948	\$ 221,640	86%	68%	84%
Studies and Pilots	\$ 17,386	\$ 2,149	\$ 19,535	\$ 1,246	\$ 123	\$ 1,369	\$ 10,378	\$ 1,026	\$ 11,404	60%	48%	58%
Measurement and Evaluation	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	0%	0%	0%
Regulatory Compliance	\$ 291,740	\$ 36,068	\$ 327,798	\$ 20,841	\$ 2,061	\$ 22,902	\$ 213,945	\$ 21,159	\$ 235,104	73%	59%	72%
General Administration	\$ 618,172	\$ 76,403	\$ 694,575	\$ 31,396	\$ 3,105	\$ 34,501	\$ 363,852	\$ 35,985	\$ 399,837	59%	47%	56%
CPUC Energy Division	\$ 65,880	\$ 8,143	\$ 74,023	\$ 1,001	\$ 99	\$ 1,100	\$ 2,656	\$ 263	\$ 2,919	4%	3%	4%
<b>SUBTOTAL MANAGEMENT COSTS</b>	<b>\$ 6,241,896</b>	<b>\$ 771,472</b>	<b>\$ 7,013,368</b>	<b>\$ 405,091</b>	<b>\$ 40,170</b>	<b>\$ 445,261</b>	<b>\$ 4,751,815</b>	<b>\$ 479,386</b>	<b>\$ 5,231,201</b>	<b>76%</b>	<b>62%</b>	<b>75%</b>
CARE Rate Discount [2]	\$ 214,084,954	\$ 21,383,378	\$ 235,468,332	\$ 11,924,301	\$ 1,190,889	\$ 13,115,191	\$ 177,453,982	\$ 18,138,174	\$ 195,592,156	83%	85%	83%
<b>TOTAL PROGRAM COSTS &amp; CUSTOMER DISCOUNTS</b>	<b>\$ 220,326,850</b>	<b>\$ 22,154,850</b>	<b>\$ 242,481,700</b>	<b>\$ 12,329,392</b>	<b>\$ 1,231,059</b>	<b>\$ 13,560,452</b>	<b>\$ 182,205,797</b>	<b>\$ 18,617,560</b>	<b>\$ 200,823,357</b>	<b>83%</b>	<b>84%</b>	<b>83%</b>
Other CARE Rate Benefits												
- Wildfire Non-Bypassable Charge Exemption [3]				\$ 545,668		\$ 545,668	\$ 6,920,646		\$ 6,920,646			
- CARE Surcharge Exemption				\$ 1,402,114	221,932.00	\$ 1,624,046	\$ 17,831,596	\$ 2,715,509	\$ 20,547,105			
- kWh Surcharge Exemption				\$ 72,200		\$ 72,200	\$ 718,237		\$ 718,237			
- Vehicle Grid Integration Exemption				\$ -		\$ -	\$ 43,863		\$ 43,863			
Total Other CARE Rate Benefits				<b>\$ 2,019,982</b>	<b>\$ 221,932</b>	<b>\$ 2,241,914</b>	<b>\$ 25,514,343</b>	<b>\$ 2,715,509</b>	<b>\$ 28,229,852</b>			
Indirect Costs				\$ 76,831	\$ 7,599	\$ 84,430	\$ 911,780	\$ 90,176	\$ 1,001,956			

[1] Authorized Budget for PY 2024 in D.21-06-015, Attachment 1, Table 2.

[2] CARE Rate Discount amounts reflected in Advice Letters 4291-E and 3245-G, effective January 1, 2024.

[3] SDG&E Advice Letter 3619-E authorizes Wildfire Non-Bypassable Charge Exemption, effective October 1, 2020.

**Note:** Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

CARE Program Table 2 - Enrollment, Recertification, & Attrition  
San Diego Gas & Electric Company  
November 2024

	New Enrollment										Recertification					Attrition (Drop Offs)					Enrollment		Total CARE Eligible <sup>1</sup>	Enrollment Rate % (Wx) <sup>1</sup>	Total Residential Accounts <sup>2</sup>	Gas Only	Electric Only
	Inter- Utility <sup>3</sup>	Intra- Utility <sup>3</sup>	Leveraging <sup>4</sup>	Combined (B+C+D)	Online	Paper	Phone	Capitation	Combined (F+G+H+I)	Total New Enrollment (E+J)	Scheduled	Non-Scheduled (K)	Automatic	Total Recertification (L+M+N)	No Response <sup>5</sup>	Failed PEV	Failed Recertification	Other	Total Attrition (P+Q+R+S)	Gross (K+O)	Net Adjusted (K-T)						
January	15	64	18	97	6,191	389	433	179	7,194	7,291	5,982	3,298	839	10,108	3,794	7	575	2,968	7,714	17,351	277	337,996	289,930	118%	1,371,184	0	139,830
February	18	62	23	103	5,051	420	454	140	6,071	6,174	4,371	2,610	987	7,968	3,640	7	424	2,974	7,345	14,142	-1,171	335,925	289,930	118%	1,375,830	0	139,732
March	36	65	28	129	5,317	462	501	143	6,425	6,553	5,333	3,093	1,527	9,893	4,220	26	550	2,349	7,145	16,436	-592	335,333	289,930	118%	1,381,657	0	139,559
April	19	75	293	377	6,197	398	291	151	4,987	5,334	6,174	2,972	714	9,460	4,547	27	533	2,483	7,660	14,794	-2,296	333,977	289,930	119%	1,386,479	0	138,979
May	0	87	119	197	5,637	303	290	121	5,351	5,548	5,297	2,857	1,091	9,045	5,522	24	553	3,875	9,974	14,593	-4,426	328,951	289,930	113%	1,391,879	0	137,385
June	25	3	32	62	4,475	332	373	150	5,330	5,392	6,816	2,295	943	10,054	4,373	22	718	4,770	9,863	15,448	-4,491	325,160	289,930	112%	1,397,451	0	136,859
July	13	73	48	134	4,938	445	482	209	5,852	5,950	5,451	2,974	698	9,093	6,494	22	635	4,565	11,076	15,059	-5,720	318,440	289,930	110%	1,403,781	0	133,641
August	18	76	18	112	6,228	525	761	219	7,733	7,845	6,220	3,841	795	10,856	3,387	41	697	4,698	9,023	18,701	-1,178	317,262	289,930	109%	1,411,333	0	133,287
September	15	62	83	160	5,482	332	752	188	6,754	6,958	4,536	3,066	454	8,456	3,373	27	438	3,029	7,468	15,414	-450	316,752	289,930	109%	1,416,440	0	133,268
October	18	39	30	87	4,141	292	424	183	5,020	5,107	4,403	2,565	519	7,487	4,854	22	377	3,710	8,963	12,884	-3,896	312,896	289,930	108%	1,422,992	0	131,673
November	18	84	1	103	3,551	145	384	105	4,185	4,288	4,006	2,300	559	6,865	3,502	7	345	3,182	7,036	11,153	-2,148	310,148	289,930	107%	1,428,100	0	130,613
December																											
YTD Total	198	692	674	1,564	53,916	4,909	5,189	1,768	64,882	66,446	58,959	31,189	9,125	99,275	48,576	232	5,846	38,463	93,117	165,719	-26,671	310,148	289,930	107%	1,371,184	0	129,830

<sup>1</sup> Enrollments via data sharing between the IOUs.

<sup>2</sup> Enrollments via data sharing between departments and/or programs within the utility.

<sup>3</sup> Enrollments via data sharing with programs outside the IOU that serve low-income customers.

<sup>4</sup> No response includes no response to both Recertification and Verification.

<sup>5</sup> Data represents total residential electric customers.

<sup>6</sup> Data represents total residential electric customers.

<sup>7</sup> On April 15, 2024, PG&E, on behalf of the IOUs, submitted the Annual CARE and PERA Eligibility Report in accordance with CP 189 of D 21-06-015. This number reflects estimates of SDG&E's CARE Estimated Eligible Participants for 2024.

<sup>8</sup> Penetration Rate and Enrollment Rate are the same value.

**Note:** Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

**CARE Program Table 3A - Post-Enrollment Verification Results (Model)**

**San Diego Gas & Electric Company**

**November 2024**

Month	Total CARE Households Enrolled	Households Requested to Verify	% of CARE Enrolled Requested to Verify Total	CARE Households De-enrolled (Due to no response) <sup>1</sup>	CARE Households De-enrolled (Verified as Ineligible)	Total Households De-enrolled	% De-enrolled through Post Enrollment Verification	% of Total CARE Households De-enrolled
January	337,096	2,106	0.6%	1,202	21	1,223	58.1%	58.1%
February	335,925	2,106	0.6%	1,247	26	1,273	60.4%	60.4%
March	335,333	2,151	0.6%	1,314	26	1,340	62.3%	62.3%
April	333,077	2,667	0.8%	1,586	24	1,610	60.4%	60.4%
May	328,651	2,226	0.7%	1,335	20	1,355	60.9%	60.9%
June	324,160	2,210	0.7%	1,276	26	1,302	58.9%	58.9%
July	318,440	3,159	1.0%	1,807	46	1,853	58.7%	58.7%
August	317,262	2,139	0.7%	818	31	849	39.7%	39.7%
September	316,752	1,097	0.3%	73	6	79	7.2%	7.2%
October	312,896	30	0.0%	10	0	10	33.3%	33.3%
November	310,148	16	0.0%	4	0	4	25.0%	25.0%
December								
<b>YTD Total</b>	<b>310,148</b>	<b>19,907</b>	<b>6.4%</b>	<b>10,672</b>	<b>226</b>	<b>10,898</b>	<b>54.7%</b>	<b>3.5%</b>

<sup>1</sup> Post enrollment verification (PEV) results are tied to the month initiated and the PEV process allows customers 90 days to respond to the PEV request. Results may be pending due to the time permitted for a participant to respond.

**Note:** Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

**CARE Program Table 3B Post-Enrollment Verification Results (Electric only High Usage)**

**San Diego Gas & Electric Company**

**November 2024**

Month	Total CARE Households Enrolled	Households Requested to Verify	% of CARE Enrolled Requested to Verify Total	CARE Households De-enrolled (Due to no response) <sup>1</sup>	CARE Households De-enrolled (Verified as Ineligible)	Total Households De-enrolled	% De-enrolled through Post Enrollment Verification	% of Total CARE Households De-enrolled
January	337,096	247	0.1%	139	2	141	57.1%	0.0%
February	335,925	272	0.1%	201	1	202	74.3%	0.1%
March	335,333	332	0.1%	235	3	238	71.7%	0.1%
April	333,077	259	0.1%	174	3	177	68.3%	0.1%
May	328,651	289	0.1%	205	7	212	73.4%	0.1%
June	324,160	243	0.1%	159	2	161	66.3%	0.0%
July	318,440	717	0.2%	455	6	461	64.3%	0.1%
August	317,262	916	0.3%	657	3	660	72.1%	0.2%
September	316,752	1,772	0.6%	282	14	296	16.7%	0.1%
October	312,896	1,222	0.4%	212	8	220	18.0%	0.1%
November	310,148	299	0.1%	0	1	1	0.3%	0.0%
December								
<b>YTD Total</b>	<b>310,148</b>	<b>6,568</b>	<b>2.1%</b>	<b>2,719</b>	<b>50</b>	<b>2,769</b>	<b>42.2%</b>	<b>0.9%</b>

<sup>1</sup> Post enrollment verification (PEV) results are tied to the month initiated and the PEV process allows customers 90 days to respond to the PEV request. Results may be pending due to the time permitted for a participant to respond.

**Note:** Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

**CARE Program Table 4 - Enrollment by County**  
**San Diego Gas & Electric Company**  
**November 2024**

County	Estimated Eligible Households <sup>1</sup>			Total Households Enrolled <sup>2</sup>			Enrollment Rate <sup>3</sup>		
	Urban	Rural	Total	Urban	Rural	Total	Urban	Rural	Total
Orange	18,596	0	18,596	14,800	0	14,800	80%	0%	80%
San Diego	263,877	7,457	271,334	288,446	6,902	295,348	109%	93%	109%
<b>Total</b>	<b>282,473</b>	<b>7,457</b>	<b>289,930</b>	<b>303,246</b>	<b>6,902</b>	<b>310,148</b>	<b>107%</b>	<b>93%</b>	<b>107%</b>

<sup>1</sup> On April 15, 2024, PG&E, on behalf of the IOUs, submitted the Annual CARE and FERA Eligibility Report in accordance with OP 189 of D.21-06-015. This number reflects estimates of SDG&E's CARE Estimated Eligible Participants for 2024.

<sup>2</sup> Total Households Enrolled includes submeter tenants.

<sup>3</sup> Penetration Rate and Enrollment Rate are the same value.

**Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.**

**CARE Program Table 5 - Recertification Results**  
**San Diego Gas & Electric Company**  
**November 2024**

Month	Total CARE Households	Households Requested to Recertify <sup>3</sup>	% of Households Total (C/B)	Households Recertified <sup>1</sup>	Households De-enrolled <sup>2</sup>	Recertification Rate % (E/C)	% of Total Households De-enrolled (F/B)
January	337,096	11,531	3.4%	4,521	6,037	39.2%	0.1%
February	335,925	11,968	3.6%	5,012	5,540	41.9%	1.6%
March	335,333	12,146	3.6%	5,948	5,052	49.0%	1.5%
April	333,077	13,202	4.0%	6,825	5,051	51.7%	1.5%
May	328,651	11,338	3.4%	5,860	4,234	51.7%	1.3%
June	324,160	11,452	3.5%	5,722	4,524	50.0%	1.4%
July	318,440	10,288	3.2%	5,140	4,157	50.0%	1.3%
August	317,262	9,859	3.1%	4,931	1,548	50.0%	0.5%
September	316,752	8,157	2.6%	3,732	403	45.8%	0.1%
October	312,896	8,216	2.6%	2,476	253	30.1%	0.1%
November	310,148	8,509	2.7%	1,901	173	22.3%	0.1%
December							
<b>YTD</b>	<b>310,148</b>	<b>116,666</b>	<b>37.6%</b>	<b>52,068</b>	<b>36,972</b>	<b>44.6%</b>	<b>11.9%</b>

<sup>1</sup> Recertification results are tied to the month initiated and the recertification process allows customers 120 days to respond to the recertification request. Results may be pending due to the time permitted for a participant to respond.

<sup>2</sup> Includes customers who did not respond or who requested to be de-enrolled.

<sup>3</sup> Excludes count of customers recertified through the probability model.

**Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.**

**CARE Program Table 6 - Capitation Contractors<sup>1</sup>**  
**San Diego Gas & Electric Company**  
**November 2024**

Contractor	Contractor Type (Check one or more if applicable)				Total Enrollments	
	Private	CBO	WMDVBE	LIHEAP	Current Month	Year-to-Date
211 SAN DIEGO		X			91	1,464
ALPHA MINI MART	X					46
AMERICAN RED CROSS WIC OFFICES		X	X		-	-
BACKCOUNTRY COMMUNITIES THRIVING	X	X			-	-
BONITA FAMILY RESOURCE CENTER		X			-	-
CAMPESINOS UNIDOS INC (CUI) - CARE		X	X	X	-	30
CHALDEAN COMMUNITY COUNCIL		X	X			25
CHULA VISTA COMMUNITY COLLABORATIVE		X				9
COMMUNITY RESOURCE CENTER		X			-	-
ELDERHELP OF SAN DIEGO		X			-	-
HEARTS AND HANDS WORKING TOGETHER		X			-	-
INTERFAITH COMMUNITY SERVICES		X			-	-
LA MAESTRA FAMILY CLINIC		X			3	47
NEIGHBORHOOD HEALTH CARE		X			-	4
NORTH COUNTY HEALTH PROJECT, INC.	X				-	-
ORANGE COUNTY UNITED WAY (211 OC)		X			-	-
SAN DIEGO STATE UNIVERSITY WIC OFFICES		X			-	-
SAN YSIDRO HEALTH CENTERS		X			-	8
SCRIPPS HEALTH WIC		X			-	3
SOMALI BANTU ASSOCIATION OF AMERICA		X			-	-
SOMALI FAMILY SERVICES		X			-	-
UNION OF PAN ASIAN COMMUNITIES		X	X		-	-
VISTA COMMUNITY CLINIC		X			1	4
<b>Total Enrollments</b>					<b>95</b>	<b>1,640</b>

<sup>1</sup> All capitation contractors with current contracts are listed regardless of whether they have signed up customers or submitted invoices this year.

**Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.**

**San Diego Gas & Electric Company**  
**CARE Program Table 7 - Expenditures for Pilots and Studies**  
**November 2024**

2024	Authorized 2021-2026 Budget			Current Month Expenses			Year to Date Expenses			Cycle to Date Expenses		
	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total
<b>Pilots</b>												
CARE Outbound Calling Pilot [1]			\$80,000	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 16,138	\$ 1,843	22%
<b>Studies</b>												
Joint IOU - 2022 Low Income Needs Assessment (LINA) Study [2]			\$ 37,500	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 33,267	\$ 4,182	100%
Joint IOU - 2025 Low Income Needs Assessment (LINA) Study [1]			\$ 37,500	\$ 1,246	\$ 123	\$ 1,369	\$ 10,378	\$ 1,026	\$ 11,404	\$ 10,378	\$ 1,026	30%
Joint IOU - 2028 Low Income Needs Assessment (LINA) Study [1]			\$ 37,500	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	0%
Joint IOU - Statewide CARE-ESA Categorical Study [1]			\$ 11,250	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 10,058	\$ 1,109	99%
<b>Total</b>			<b>\$ 203,750</b>	<b>\$ 1,246</b>	<b>\$ 123</b>	<b>\$ 1,369</b>	<b>\$ 10,378</b>	<b>\$ 1,026</b>	<b>\$ 11,404</b>	<b>\$ 69,841</b>	<b>\$ 8,160</b>	<b>38%</b>

[1] The study budgets presented in this table are for the program cycle 2021-2026, as authorized in D.21.06.015.

[2] The 2022 Low Income Needs Assessment Study budget presented in this table authorized is for the program cycle 2021-2026, as authorized in Advice Letter 3478-E and 2828-G.

**Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.**



**CARE Program Table 8 - CARE and Disadvantaged Communities Enrollment Rate for Zip Codes  
San Diego Gas & Electric Company  
November 2024**

Total CARE Households Enrolled				
Month	CARE Enrollment Rate for Zip Codes that have 10% or more disconnections [2]	CARE Enrollment Rate for Zip Codes in High Poverty (Income Less than 100% FPG) [3]	CARE Enrollment Rate for Zip Codes in High Poverty (with 70% or Less CARE Penetration) [3]	CARE Enrollment Rate for DAC (Zip/Census Tract) Codes in High Poverty (with 70% or Less CARE Enrollment Rate) [1][4]
January	N/A	112%	67%	N/A
February	N/A	111%	66%	N/A
March	N/A	111%	66%	N/A
April	N/A	110%	64%	N/A
May	N/A	108%	66%	N/A
June	N/A	107%	64%	N/A
July	N/A	105%	64%	N/A
August	N/A	104%	64%	N/A
September	N/A	104%	64%	N/A
October	N/A	103%	63%	N/A
November	N/A	102%	63%	N/A
December				
	N/A	102%	63%	N/A

[1] All DAC zip codes have a CARE Enrollment Rate > 70%

[2] Disconnections resumed for residential customers in August 2023. However, no CARE customers have been disconnected to date.

[3] Includes zip codes with >25% of customers with incomes less than 100% FPG.

[4] DACs are defined at the census tract level. Corresponding zip codes are provided for the purpose of this table; however, the entire zip code listed may not be considered a DAC.

Note: Penetration Rate and Enrollment Rate are the same value.

**Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.**

**CARE Program Table 8A - CARE Top 10 Lowest Enrollment Rates in High Disconnection, High Poverty, and DAC  
Communities by Zip Code  
San Diego Gas & Electric Company  
November 2024**

ZIP	Top 10 Lowest CARE Enrollment Rate for Zip Codes that have 10% or more Disconnections [1]
ZIP00001	N/A
ZIP00002	N/A
ZIP00003	N/A
ZIP00004	N/A
ZIP00005	N/A
ZIP00006	N/A
ZIP00007	N/A
ZIP00008	N/A
ZIP00009	N/A
ZIP00010	N/A

ZIP	Top 10 Lowest CARE Enrollment Rate for Zip Codes in High Poverty (Income Less than 100% FPG) [2]
92061	58%
92122	58%
92066	67%
91905	67%
92101	72%
92060	73%
92086	81%
92078	85%
92058	94%
92025	96%

ZIP	Top 10 Lowest CARE Enrollment Rate for Zip Codes in DAC
92102	107%
92113	113%
91950	114%
91910	115%
92105	118%
91945	126%
91911	134%
92173	135%
92021	135%
92114	137%

[1] Disconnections resumed for residential customers in August 2023. However, no CARE customers have been disconnected to date.

[2] Includes zip codes with >25% of customers with incomes less than 100% FPG

[3] DACs are defined at the census tract level. Corresponding zip codes are provided for the purpose of this table; however, the entire zip code listed may not be considered a DAC.

Note: Some zip codes rolled up to the nearest zip code for privacy reasons due to the number of people residing in that zip code.

**Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.**

**FERA Program Table 1 - FERA Program Expenses**  
**San Diego Gas & Electric Company**  
**November 2024**

	Authorized Budget	Current Month Expenses	Year to Date Expenses	% of Budget Spent YTD
<b>FERA Program:</b>	<b>Electric</b>	<b>Electric</b>	<b>Electric</b>	<b>Electric</b>
Outreach	\$ 368,338	\$ 42,350	\$ 270,540	73%
Processing / Certification Re-certification	\$ 13,925	\$ 2,222	\$ 23,109	166%
Post Enrollment Verification	\$ 1,018	\$ 2,075	\$ 14,284	1403%
IT Programming	\$ 54,636	\$ 7,099	\$ 41,674	76%
Pilot(s)	\$ -			0%
Studies	\$ 50,000			0%
Regulatory Compliance	\$ 47,180	\$ 3,110	\$ 29,060	62%
General Administration	\$ 75,915	\$ 5,940	\$ 68,821	91%
CPUC Energy Division	\$ 10,803	\$ 138	\$ 365	3%
<b>SUBTOTAL MANAGEMENT COSTS [1]</b>	<b>\$ 621,815</b>	<b>\$ 62,934</b>	<b>\$ 447,853</b>	<b>72%</b>
FERA Rate Discount [2]	\$ 4,481,107	\$ 279,764	\$ 3,475,387	78%
<b>TOTAL PROGRAM COSTS &amp; CUSTOMER DISCOUNTS</b>	<b>\$ 5,102,922</b>	<b>\$ 342,698</b>	<b>\$ 3,923,240</b>	<b>77%</b>
Indirect Costs		\$ 6,378	\$ 66,575	

[1] Authorized Budget for PY 2024 in D.21-06-015, Attachment 1, Table 4.

[2] FERA Rate Discount budget amount reflected in Advice Letter 4291-E, effective January 1, 2024.

**Note:** Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

FERA Program Table 2 - Enrollment, Recertification, & Attrition  
San Diego Gas & Electric Company  
November 2024

	New Enrollment										Recertification						Enrollment							
	Automatic Enrollment				Self-Certification (Income or Categorical)				Total New Enrollment (E+J)	Scheduled	Non-Scheduled	Automatic	Total Recertification (L+M+N)	No Response,	Failed PEV	Failed Recertification	Other	Total Attrition (P+Q+R+S)	Gross (K+O)	Net Adjusted (K-T)	Total FERA Participants	Estimated FERA Eligible <sup>1,7</sup>	Enrollment <sup>6</sup> Rate % (WX)	
	Inter-Utility <sup>1</sup>	Intra-Utility <sup>2</sup>	Leveraging <sup>3</sup>	Combined (B+C+D)	Online	Paper	Phone	Capitation																Combined (F+G+H+I)
January	0	5	0	5	328	23	21	3	375	380	44	78	2	124	253	0	147	-84	316	504	64	10,492	41,374	25%
February	0	10	0	10	238	13	16	2	269	279	18	39	3	60	189	0	133	158	480	339	-201	10,291	41,374	25%
March	0	8	0	8	287	16	19	2	324	332	32	66	6	104	226	0	176	114	516	436	-184	10,107	41,374	24%
April	0	4	0	4	232	18	7	2	259	263	38	44	5	87	307	2	119	93	521	350	-258	9,849	41,374	24%
May	0	3	0	3	240	13	16	0	269	272	33	54	5	92	470	0	175	28	673	364	-401	9,448	41,374	23%
June	0	0	0	0	420	30	18	1	469	469	39	42	3	84	217	1	121	244	583	653	-114	9,334	41,374	23%
July	0	6	1	7	848	13	10	1	872	879	52	145	2	199	246	3	181	73	503	1,078	376	9,710	41,374	23%
August	0	7	0	7	762	20	31	1	814	821	58	128	3	189	176	0	177	255	608	1,010	213	9,923	41,374	24%
September	0	5	0	5	889	18	32	6	945	950	35	206	6	247	216	0	118	-2	332	1,197	818	10,541	41,374	25%
October	0	2	0	2	1,118	11	14	2	1,145	1,147	67	359	3	429	281	0	123	-180	234	1,576	913	11,454	41,374	28%
November	0	3	0	3	1,033	7	16	1	1,057	1,060	22	386	2	410	199	0	95	-165	129	1,470	931	12,385	41,374	30%
YTD Total	0	53	1	54	6,395	182	200	21	6,798	6,852	438	1,547	40	2,025	2,790	6	1,565	534	4,895	8,877	1,957	12,385	41,374	30%

<sup>1</sup> Enrollments via data sharing between the IOUs.

<sup>2</sup> Enrollments via data sharing between departments and/or programs within the utility.

<sup>3</sup> Enrollments via data sharing with programs outside the IOU that serve low-income customers.

<sup>4</sup> No response includes no response to both Recertification and Verification.

<sup>5</sup> On April 15, 2024, PG&E, on behalf of the IOUs, submitted the Annual CARE and FERA Eligibility Report in accordance with OP 189 of D.21-06-015. This number reflects estimates of SDG&E's FERA Estimated Eligible Participants for 2024.

<sup>6</sup> Penetration Rate and Enrollment Rate are the same value.

<sup>7</sup> FERA Estimated Eligible population value was incorrectly reported in FERA Table 2 for the 2023 Annual Report. The 2022 population was incorrectly used causing a slight decrease in enrollment rate for the 2023 program year.

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

**FERA Program Table 3A - Post-Enrollment Verification Results (Model)**  
**San Diego Gas & Electric Company**  
**November 2024**

Month	Total FERA Households Enrolled	Households Requested to Verify	% of FERA Enrolled Requested to Verify Total	FERA Households De-enrolled (Due to no response) <sup>1</sup>	FERA Households De-enrolled (Verified as Ineligible)	Total Households De-enrolled	% De-enrolled through Post Enrollment Verification	% of Total FERA Households De-enrolled
January	10,492	68	0.6%	49	1	50	73.5%	0.5%
February	10,291	71	0.7%	55	1	56	78.9%	0.5%
March	10,107	73	0.7%	51	0	51	69.9%	0.5%
April	9,849	91	0.9%	57	3	60	65.9%	0.6%
May	9,448	36	0.4%	27	1	28	77.8%	0.3%
June	9,334	8	0.1%	2	0	2	25.0%	0.0%
July	9,710	8	0.1%	0	0	0	0.0%	0.0%
August	9,923	9	0.1%	0	0	0	0.0%	0.0%
September	10,541	3	0.0%	0	0	0	0.0%	0.0%
October	11,454	0	0.0%	0	0	0	0.0%	0.0%
November	12,385	32	0.3%	0	0	0	0.0%	0.0%
December								
<b>YTD Total</b>	<b>12,385</b>	<b>399</b>	<b>3.2%</b>	<b>241</b>	<b>6</b>	<b>247</b>	<b>61.9%</b>	<b>2.0%</b>

<sup>1</sup> Post enrollment verification (PEV) results are tied to the month initiated and the PEV process allows customers 90 days to respond to the PEV request. Results may be pending due to the time permitted for a participant to respond.

**Note:** Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

**FERA Program Table 3B Post-Enrollment Verification Results (Electric only High Usage)**  
**San Diego Gas & Electric Company**  
**November 2024**

Month	Total FERA Households Enrolled	Households Requested to Verify	% of FERA Enrolled Requested to Verify Total	FERA Households De-enrolled (Due to no response) <sup>1</sup>	FERA Households De-enrolled (Verified as Ineligible)	Total Households De-enrolled	% De-enrolled through Post Enrollment Verification	% of Total FERA Households De-enrolled
January	10,492	0	0.0%	0	0	0	0.0%	0.0%
February	10,291	0	0.0%	0	0	0	0.0%	0.0%
March	10,107	0	0.0%	0	0	0	0.0%	0.0%
April	9,849	0	0.0%	0	0	0	0.0%	0.0%
May	9,448	0	0.0%	0	0	0	0.0%	0.0%
June	9,334	0	0.0%	0	0	0	0.0%	0.0%
July	9,710	0	0.0%	0	0	0	0.0%	0.0%
August	9,923	0	0.0%	0	0	0	0.0%	0.0%
September	10,541	0	0.0%	0	0	0	0.0%	0.0%
October	11,454	0	0.0%	0	0	0	0.0%	0.0%
November	12,385	1	100.0%	0	0	0	0.0%	0.0%
December								
<b>YTD Total</b>	<b>12,385</b>	<b>1</b>	<b>0.0%</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0.0%</b>	<b>0.0%</b>

<sup>1</sup> Post enrollment verification (PEV) results are tied to the month initiated and the PEV process allows customers 90 days to respond to the PEV request. Results may be pending due to the time permitted for a participant to respond.

**Note:** Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

**FERA Program Table 4 - Enrollment by County**  
**San Diego Gas & Electric Company**  
**November 2024**

County	Estimated Eligible Households <sup>1</sup>			Total Households Enrolled <sup>2</sup>			Enrollment Rate <sup>3</sup>		
	Urban	Rural	Total	Urban	Rural	Total	Urban	Rural	Total
Orange	2,297	0	2,297	476	0	476	21%	0%	21%
San Diego	37,734	1,343	39,077	11,651	258	11,909	31%	0%	30%
<b>Total</b>	<b>40,031</b>	<b>1,343</b>	<b>41,374</b>	<b>12,127</b>	<b>258</b>	<b>12,385</b>	<b>30%</b>	<b>19%</b>	<b>30%</b>

<sup>1</sup> On April 15, 2024, PG&E, on behalf of the IOUs, submitted the Annual CARE and FERA Eligibility Report in accordance with OP 189 of D.21-06-015. This number reflects estimates of SDG&E's FERA Estimated Eligible Participants for 2024.

<sup>2</sup> Total Households Enrolled includes submeter tenants.

<sup>3</sup> Penetration Rate and Enrollment Rate are the same value.

**Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.**

**FERA Program Table 5 - Recertification Results**  
**San Diego Gas & Electric Company**  
**November 2024**

Month	Total FERA Households	Households Requested to Recertify <sup>2</sup>	% of Households Total (C/B)	Households Recertified <sup>1</sup>	Households De-enrolled	Recertification Rate % (E/C)	% of Total Households De-enrolled (F/B)
January	10,492	750	7.1%	0	649	0.0%	6.2%
February	10,291	432	4.2%	26	341	6.0%	3.3%
March	10,107	460	4.6%	35	385	7.6%	3.8%
April	9,849	443	4.5%	49	339	11.1%	3.4%
May	9,448	436	4.6%	43	341	9.9%	3.6%
June	9,334	510	5.5%	49	410	9.6%	4.4%
July	9,710	532	5.5%	62	407	11.7%	4.2%
August	9,923	496	5.0%	27	218	5.4%	2.2%
September	10,541	381	3.6%	19	116	5.0%	1.1%
October	11,454	284	2.5%	13	49	4.6%	0.4%
November	12,385	297	2.4%	8	41	2.7%	0.3%
December							
<b>YTD</b>	<b>12,385</b>	<b>5,021</b>	<b>40.5%</b>	<b>331</b>	<b>3,296</b>	<b>6.6%</b>	<b>26.6%</b>

<sup>1</sup> Recertification results are tied to the month initiated and the recertification process allows customers 120 days to respond to the recertification request. Results may be pending due to the time permitted for a participant to respond.

<sup>2</sup> Excludes count of customers recertified through the probability model.

**Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.**

**FERA Program Table 6 - Capitation Contractors<sup>1</sup>**  
**San Diego Gas & Electric Company**  
**November 2024**

Contractor	Contractor Type (Check one or more if applicable)				Total Enrollments	
	Private	CBO	WMDVBE	LIHEAP	Current Month	Year-to-Date
211 SAN DIEGO		X			1	16
ALPHA MINI MART	X					
AMERICAN RED CROSS WIC OFFICES		X	X			
BACKCOUNTRY COMMUNITIES THRIVING	X	X				
BONITA FAMILY RESOURCE CENTER		X				
CAMPESINOS UNIDOS INC (CUI)		X	X	X	-	2
CHALDEAN COMMUNITY COUNCIL		X	X			
CHULA VISTA COMMUNITY COLLABORATIVE		X				
COMMUNITY RESOURCE CENTER		X				
ELDERHELP OF SAN DIEGO		X				
HEARTS AND HANDS WORKING TOGETHER		X				
INTERFAITH COMMUNITY SERVICES		X				
LA MAESTRA FAMILY CLINIC		X				
MAAC PROJECT		X		X		
NEIGHBORHOOD HEALTH CARE		X				
NORTH COUNTY HEALTH PROJECT, INC.	X					
ORANGE COUNTY UNITED WAY (211 OC)		X				
SAN DIEGO STATE UNIVERSITY WIC OFFICES		X				
SAN YSIDRO HEALTH CENTERS		X				
SCRIPPS HEALTH WIC		X			-	-
SOMALI BANTU ASSOCIATION OF AMERICA		X			-	-
SOMALI FAMILY SERVICES		X			-	-
UNION OF PAN ASIAN COMMUNITIES		X	X		-	-
VISTA COMMUNITY CLINIC		X			-	-
<b>Total Enrollments</b>					<b>1</b>	<b>18</b>

<sup>1</sup> All capitation contractors with current contracts are listed regardless of whether they have signed up customers or submitted invoices this year.

**Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.**