

**BEFORE THE PUBLIC UTILITIES COMMISSION
OF THE STATE OF CALIFORNIA**

Application of Pacific Gas and Electric Company
for Approval of Energy Savings Assistance and
California Alternate Rates for Energy Programs and
Budgets for 2021-2026 Program Years. (U39M)

Application 19-11-003
(Filed November 4, 2019)

And Related Matters.

Application 19-11-004
Application 19-11-005
Application 19-11-006
Application 19-11-007

**MONTHLY REPORT OF SAN DIEGO GAS & ELECTRIC COMPANY (U 902 M) ON
LOW-INCOME ASSISTANCE PROGRAMS FOR DECEMBER 2024**

Cameron H. Biscay

Attorney for
SAN DIEGO GAS & ELECTRIC COMPANY
8330 Century Park Court, CP32D
San Diego, CA 92123-1530
Telephone: (858) 239-6605
Facsimile: (619) 699-5027
Email: cbiscay@sdge.com

January 21, 2025

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This is the December monthly report for program year (PY) 2024. The purpose of this report is to consolidate activity for the California Alternate Rates for Energy (CARE) Program, Family Electric Rate Assistance (FERA) Program, and Energy Savings Assistance (ESA) Program and provide the California Public Utilities Commission's (CPUC) Energy Division with information to assist in analyzing the low-income programs.¹

This report presents year-to-date CARE, FERA, and ESA Program results and expenditures through December 31, 2024, for San Diego Gas & Electric Company (SDG&E).

Respectfully Submitted,

/s/ Cameron H. Biscay

Cameron H. Biscay

Attorney for

SAN DIEGO GAS & ELECTRIC COMPANY

8330 Century Park Court, CP32D

San Diego, CA 92123-1530

Telephone: (858) 239-6605

Facsimile: (619) 699-5027

E-mail: cbiscay@sdge.com

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¹ Pursuant to Decision (D.) 21-06-015, SDG&E will file monthly Family Electric Rate Assistance (FERA) reports, combined with this report, after Energy Division approval of a reporting template that includes the specifics of FERA reporting criteria. See D.21-06-015 at 435.



San Diego Gas & Electric Company
Energy Savings Assistance (ESA) Program,
California Alternate Rates for Energy (CARE) Program, and
Family Electric Rate Assistance (FERA) Program

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LOW INCOME ASSISTANCE PROGRAMS MONTHLY REPORT

In 2021, the California Public Utilities Commission (Commission) voted and unanimously approved, with modifications, the Decision on Large Investor-Owned Utilities' (IOUs) and Marin Clean Energy's California Alternate Rates for Energy (CARE), Energy Savings Assistance (ESA), and Family Electric Rates for Energy (FERA) Program Applications for Program Years 2021-2026, which authorized budgets and goals effective July 1, 2021.¹ The authorized program year budgets, savings goals, and homes treated targets in this monthly report reflect those authorized by the Commission in Decision (D.) 21-06-015 (Decision).² The Decision approved the IOUs to shift the ESA Program away from treating all eligible and willing households towards a customer-centered prioritization model based on household needs and customer profile.³ Additionally, the Decision ordered the implementation of a new ESA Multifamily Whole Building Program (MFWB), which includes all multifamily sectors, including in-unit, common areas, and the whole building,⁴ and the implementation of the Pilot Plus and Pilot Deep Program that focuses on gathering the feasibility of a more strategic measure delivery approach.⁵

1. ESA PROGRAM EXECUTIVE SUMMARY

The ESA Program offers no-cost weatherization services, energy efficient lighting, energy efficient appliances, energy education, and other services to income-qualified customers to reduce energy consumption and costs, while improving health, comfort, and safety of

¹ D.21-06-015 at Ordering Paragraph (OP) 3 and at OP 82.

² *Id.*

³ *Id.* at OP 57.

⁴ *Id.* at OP 119.

⁵ *Id.* at OP 38.

customers. To qualify for the ESA Program, a residential customer's household income must be at, or below, 250% of Federal Poverty Guidelines (FPG).

The Main ESA program provides services to single family and mobile homeowners and renters. The program design is focused on achieving energy savings through targeted outreach efforts, while continuing to offer health, comfort, and safety to low income customers. Richard Heath and Associates (RHA) is the primary implementer of ESA Main services including Outreach and Assessment, Weatherization, Appliance Installation, Natural Gas Appliance Testing (NGAT) and Inspections of gas appliance installation. THA Heating Plumbing & Air and Staples Energy provide Heating Ventilation and Air Conditioning (HVAC) and Water Heater Repair and Replacement (R&R) Services.

SDG&E's Southern Multifamily Whole Building (MFWB) Program offers ESA Services for In-Unit, Common Area Measures (CAM), and Whole Building (WB) Measures under one Program to Deed Restricted and Non-Deed Restricted multifamily buildings. SDG&E is the lead utility on behalf of Southern California Edison Company (SCE) and Southern California Gas Company (SoCalGas) for the Southern Region MFWB program.⁶

The ESA Pilot Plus and Pilot Deep Program (Pilot), the Energy Division's Staff Proposal approved by the Commission in D.21-06-015, provides more advanced energy savings measures tailored to customer needs that complement and build upon the ESA Main Program measure packages. The Pilot Plus package will provide and/or replace certain equipment and appliances plus load shifting and electrification measures that should reduce annual energy usage by 5 to 15%. The Pilot Deep package will offer more advanced measures that should reduce annual energy usage by 15 to 50%.

⁶ *Id.* at OP 120.

SDG&E's total 2024 authorized ESA Portfolio budget is \$30,210,212.⁷ Through December 2024, SDG&E's total costs for the ESA Portfolio were \$20,674,744. This month's activities for the ESA Programs are included below.

1.1. ESA Program Overview

On August 21, 2024, SDG&E was informed that its long-term Energy Efficiency Collaboration Platform (EECP) vendor, Launch, is ceasing hosting EECP as of March 1, 2025. As a result, SDG&E has started the process of migrating this application to SDG&E's internal datacenter. To initiate the cutover process, the EECP system will be temporarily shut down in February 2025 for approximately seven days. This required shutdown, or "blackout period", will impact uploading, processing, and invoicing enrollments. During this blackout period, SDG&E and its implementers will not have access to the application and will be unable to upload invoices or process payments until the blackout period ends.

1.1.1. Provide a summary of the ESA Program elements as approved in D.21-06-015.

ESA Main Program

In December 2024, the ESA Main Program continued to make progress towards achieving its programmatic goals for 2024. Previously reported cyber-attack issues from October and November were resolved with minimal impact on work order processing and contractor invoicing during the reporting month of December.

Highlights for the month of December include:

⁷ D.21-06-015 at Attachment 1, Table 7 and includes \$315,260 of SASH/MASH unspent funds (see table ESA Table 1.1.1.5).

- RHA initiated regular bimonthly meetings with subcontractors to address key operational areas. These meetings are aimed at reinforcing best practices, ensuring consistency in field operations, and enhancing overall performance.
- RHA provided training to a new subcontractor on how to complete the necessary paperwork and use SDG&E's EECF) for program enrollment and reporting.
- SDG&E distributed 1,353 Home Energy Saving Kits in December to encourage customer participation in the ESA program. A total of 10,734 kits were distributed in 2024, surpassing the initial goal of 10,000.

ESA Table 1.1.1.1 compares the authorized budget and targets for program year 2024 to actual progress to date for the ESA Main program.

ESA Table 1.1.1.1 ESA Main (SF, MH) Program Summary Expenses for 2024			
	2024 Authorized / Planning Assumptions⁸	Actual to Date⁹,	%
Budget ¹⁰	\$18,876,805	\$15,877,149	84%
Homes Treated	3,983	5,735	144%
kWh Saved ¹¹	1,496,098	1,207,151	81%
kW Demand Reduced	218	214	98%
Therms Saved	42,191	47,358	112%
GHG Emissions Reduced (Metric Tons of CO ₂ e) ¹²	N/A	1,062	N/A

⁸ Pursuant to D.21-06-015, planning assumptions for savings goals and homes treated target are based on annual Main ESA Program allocation of the overall Program Cycle Goals and Targets, Attachment 1, Tables 5 and 6.

⁹ As shown in ESA Monthly Report Tables 1 and 2.

¹⁰ ESA Main program budget includes measures and program administrative budget categories as shown on ESA Monthly Report Table 1.

¹¹ Pursuant to Table 5 of Attachment 1, D.21-06-015, the 2024 goals for kWh, kW, and therms include ESA Main, MF CAM and MFWB, however, the table above reports results only from the Main ESA Program only.

¹² Derived by utilizing the United States Environmental Protection Agency Greenhouse Gas Equivalencies Calculator.

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

ESA Table 1.1.1.2 below provides the ESA Main Program percentage of administrative spend of total program costs.

ESA Table 1.1.1.2		
ESA Main Program Administrative Expenses for 2024		
	December 2024	YTD¹³
Administrative Expenses	\$109,098	\$1,374,341
Total Program Costs	\$2,284,166	\$15,877,149
% of Administrative Spend	4.78%	8.66%
Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.		

Through December 2024, SDG&E's ESA Main YTD administrative expenses are below the administrative cap of 10%.

ESA MFWB

In December 2024, SDG&E's Southern MFWB Program continued to make progress towards its goals. The Program enrolled its highest number of properties and completed several common area projects and in-unit treatments as detailed in section 1.2.1 of this report. SDG&E and RHA are working on invoicing all the work completed in December and the final treatment numbers will be reported in the annual report.

¹³ Pursuant to D.21-06-015 at OP 112, "Pacific Gas and Electric Company, Southern California Edison Company, Southern California Gas Company and San Diego Gas & Electric Company's Energy Savings Assistance (ESA) program administrative expenses are capped at either 10 percent of total program costs or the Utility's historical five-year average spend on administrative costs as a percentage of total program costs, whichever is greater. The use of the historical five-year average spend will be phased out such that the Utilities must propose to spend no more than 10 percent of total program costs on administrative costs starting in program year 2024. The definition and categorization of administrative cost for the ESA program will be consistent with that of the main energy efficiency program."

As previously reported, SDG&E identified an issue with the EECF invoicing system's configuration for incentive allocations. The split allocations between utilities were reversed for measure expenditures on some dual IOU treatments. This issue impacts SDG&E, SCE, and SoCalGas treatments for customers who receive both gas and electric services from the IOUs. SDG&E is currently working on correcting and validating the configuration in its system and will report the updated values in the upcoming Annual Report. SDGE will also be reviewing EECF closed and open tickets for measure savings discrepancies and enrollments that impacted measures prior to the final reporting of the annual report to ensure reporting accuracy. This effort is causing a backlog of other EECF tickets related to Program year closure required for our annual reporting. Additionally, this is affecting SDG&E's ability to prioritize program configuration for 2025. ESA Table 1.1.1.3 below compares the authorized budget and targets for program year 2024 to actual progress to date for SDG&E's portion of the MFWB program.

ESA Table 1.1.1.3 MFWB (In-Unit, CAM, WB) Summary of Expenses for 2024			
	2024 Authorized / Planning Assumptions¹⁴	Actual to Date	%
Budget ¹⁵	\$9,014,088	\$3,721,741	41%
SPOC Budget	\$477,376	\$284,866	60%
Properties Treated	18	2	11%
Homes Treated (in-units)	10,155	1,920	19%
kWh Saved	1,273,901	233,989	18%
kW Demand Reduced	180	12	7%
Therms Saved	73,198	25,811	35%

¹⁴ Pursuant to D.21-06-015, planning assumptions for savings goals and homes treated target are based on annual ESA MFWB Program allocation of the overall Program Cycle Goals and Targets, Attachment 1, Tables 5 and 6.

¹⁵ MFWB program budget includes MF In-Unit, CAM, WB, and Implementer administrative budget categories as shown on ESA Monthly Report Table 2A.

GHG Emissions Reduced (Metric Tons of CO ₂ e) ¹⁶	N/A	157	N/A
Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.			

Pilot Plus/Pilot Deep (ESA Whole Home)

SDG&E's ESA Whole Home Pilot has successfully generated 178 Pilot leads since launching its initial email campaign in April 2024. SDG&E's Pilot implementer, Maroma, has partnered with subcontractors to actively follow up on these leads and assess customer eligibility for program enrollment. As of December 2024, 66 customers have been enrolled, with an additional 27 currently undergoing assessment with two installations completed in December. Project details, including measure installation and savings, are not included in the monthly reporting table. This work will be accrued for and project details, including measure installation and savings, will be reported in the 2024 annual report. SDG&E's next marketing campaign is scheduled for January and will target SDG&E's tribal communities, inland and desert regions.

SDG&E's partnership with the Harris Group (THG) successfully completed outreach to 500 customers from the October email campaign. The goal was to gather additional information to ensure they meet specific criteria for the Pilot. This involves calling customers up to three times and reviewing a detailed questionnaire to improve the likelihood of Pilot eligibility. This initiative has generated 56 quality leads for Maroma to proceed with enrollment.

¹⁶ Derived by utilizing the United States Environmental Protection Agency Greenhouse Gas Equivalencies Calculator.

ESA Table 1.1.1.4 Pilot Plus and Pilot Deep Summary Expenses for 2024			
	2024 Authorized / Planning Assumptions¹⁷	Actual to Date¹⁸	%
Budget ¹⁹	\$1,526,683	\$790,988	52%
Homes Treated	30	0	N/A
kWh Saved	N/A	0	N/A
kW Demand Reduced	N/A	0	N/A
Therms Saved	N/A	0	N/A
GHG Emissions Reduced (Tons)	N/A	0	N/A
Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.			

SASH/MASH Unspent Funds

On October 31, 2023, SDG&E submitted AL 4285-E.²⁰ In the AL, SDG&E requested to transfer the unspent SASH/MASH funds to the ESA programs.²¹ The transferred funds will be used primarily to support the ESA Main program implementation across the current program cycle, including to provide energy efficiency (EE) measures and services to single family, mobile homeowners, and renters at no cost to qualifying low-income customers. SDG&E also sought flexibility to utilize the SASH and MASH funds across EE budget categories and other

¹⁷ Home treatment, energy savings, and GHG emissions reduction targets were not included in D.21-06-015. SDG&E will report on actual achievements upon completion of home treatment.

¹⁸ Actual homes treated, savings and GHG emissions reduction values are reported when projects have been fully closed (i.e., inspected, issues resolved, permits closed, as applicable) and reported by Pilot Implementer to SDG&E. Energy savings are estimates provided by energy modeling software. SDG&E intends to report these estimates as interim savings until meter-based savings estimates are reportable.

¹⁹ Pilot Plus and Pilot Deep budget and expenditures are reflected in ESA Monthly Report Table 2B and is based on the annual budget directed in D.21-06-015, Table 11 of Attachment 1. An additional \$2,824,866 from previous program years are available to carry forward, as directed in OP 181 of the Decision.

²⁰ See SDG&E AL 4285-E (October 31, 2023), *available at* https://tariff.sdge.com/tm2/pdf/submittals/ELEC_4285-E.pdf.

²¹ SDG&E requested authorization to transfer the funds from the SDG&E CSIBA to SDG&E's ESA Core Balancing Account, in which cost of the measures and installations are currently recorded. SDG&E's ESA Program Balancing Account is the Low Income Energy Efficiency - Electric (LIEEBA).

ESA programs and pilots like the MFWB Program and Pilot Plus/Pilot Deep Program.²² The AL became effective on November 30, 2023. SDG&E intends to utilize the available SASH/MASH unspent funds by the end of the program cycle and will report on this activity in a future report.

ESA Table 1.1.1.5 Single Family Affordable Solar Homes (SASH) and Multifamily Affordable Solar Housing (MASH) Unspent Funds (Electric IOUs Only)²³ for 2024			
	2024 Authorized/Planning Assumptions	Actual YTD	% YTD
Budget	\$315,260	0	0
Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.			

1.1.2. Program Measure Changes

If applicable, discuss any measure changes that may have taken place in ESA (SF, MH), ESA Pilot Plus and Pilot Deep, and/or ESA BE during this reporting month.

There were no ESA measure changes implemented during this reporting period.

1.2. ESA Program Customer Outreach and Enrollment Update

1.2.1. Provide a summary of the ESA Program outreach and enrollment strategies deployed this month.

ESA Main (SF and MH) Program Contractor Outreach

SDG&E, in collaboration with RHA, continued to implement a targeted outreach and engagement campaign aimed at customers that have been identified as likely to meet income qualifications and have high energy savings potential. SDG&E has sent over 10,700 Home

²² D.21-06-015 at OPs 39 and 123.

²³ SDG&E's AL 4285-E was approved and effective on November 30, 2023.

Energy Savings Kits²⁴ year to date, exceeding its goal of 10,000 kits. The Kits include a call-to-action directing customers to contact RHA to take advantage of the ESA Main program.

ESA Southern MFWB (In-Unit, CAM, and WB) Program

In December 2024, RHA reported ongoing robust program interest from property owners and trade allies. RHA continued concentrating on cultivating relationships with property owners and industry stakeholders to facilitate ongoing new program enrollments. In SDG&E's service territory, the program successfully completed 477 in-unit treatments for the month of December 2024, bringing the year-to-date total for SDG&E to 1,920 in-unit treatments and 2 Whole Building Projects. RHA reported completing 43 property enrollments, and 31 property assessments in December 2024. This brings the total whole building enrollments to 364 properties (84 in SDG&E's service territory, 10 in SCE's service territory, 135 in SoCalGas's service territory, 132 in SCE/SoCalGas's combined service territory, and 3 in SoCalGas's/SDG&E's combined service territory), and 304 completed property assessments. The 364 enrolled properties equate to 34,137 potential in-units enrolled for treatment. Additionally, RHA continues to work on a pipeline of 2,049 qualified leads in the southern service territory.

Initially, the Program experienced a slower start than anticipated in 2024, as mentioned in previous reports. However, SDG&E and RHA continue to refine the Program and adopt best practices to ensure we achieve success and meet our goals. Since the implementation of mitigation efforts, the program has seen continued growth in the pipeline and an increase in both

²⁴ Kits consist of easy to install EE measures that are mailed to eligible participants. The kits include: lightbulbs (3); faucet aerators (2), low flow shower head, and a toilet bank.

in-unit and CAM treatments. The factors listed below provide an overview of some of the challenges faced and mitigation strategies.

- **ESA Subcontractor Adjustment:** One of the major challenges is the adjustment of ESA subcontractors to the new program structure.
 - **Mitigation:** RHA conducted surveys of its subcontractors to determine the number of employees assigned to the MFWB Program and assess their capacity for treatments. From the survey results, RHA created scorecards and collaborated with subcontractors to set weekly goals, ensuring that the workforce can effectively manage the pipeline.
- **Trade Ally Network:** The Program is facing a challenge as most properties lack established relationships with contractors (trade allies) capable of performing CAM work, resulting in treatment delays, with 65% of projects not having an assigned trade ally.
 - **Mitigation:** RHA is developing a trade ally network by connecting with IOU SPOC trade ally contacts and reaching out to additional contractors identified by RHA. This effort has led to RHA adding new subcontractors capable of performing CAM installs, helping to streamline the whole building treatment process when Property Owners don't have an established relationship with a Trade Ally. Additionally, the IOU SPOCs are working with RHA on facilitating a webinar in early 2025 to educate the current workforce of contractors and to attract new subcontractors and trade allies to the MFWB Program.

SDG&E and RHA remain committed to the continuous review and refinement of program strategies and challenges. Achieving program savings and treatment goals is anticipated to continuously improve.

ESA Pilot Plus and Pilot Deep Outreach Preparation

As of December 2024, the Outreach team continued to partner with four CBOs in the targeted areas to share the Pilot program flyer. These partners help educate customers and increase outreach and engagement efforts to targeted audiences.

Language Line

Language Line® is utilized to make sure customers with limited English proficiency (LEP) have a channel in which to communicate with ESA Program contractors in the language of their preference. There were seven customers served by the Language Line in December 2024.

Language	Calls
Arabic	2
Mandarin	1
Vietnamese	3
Cantonese	1
Total	7

Tribal Outreach

There are 17 Federally recognized tribes and 3 non-Federally recognized tribes within the SDG&E service territory, each with very different priorities and resources. The SDG&E team continues to prioritize low-income program outreach to hard-to-reach areas where tribal members reside. Additionally, SDG&E has established support systems with Indian Health Councils, Southern California American Indian Resource Center (SCAIR), and Southern California Tribal Chairmen’s Association (SCTCA) to reach tribal community members in need.

In December 2024, SDG&E participated in one tribal holiday resource fair where participants received blankets, food gift cards, toys, program education, and enrollment support for CARE, FERA, ESA, Medical Baseline, and bill debt relief assistance programs.

Seven of the seventeen tribes that SDG&E serves have been identified as having potentially eligible tribal members for Customer Assistance programs and have been approached with a mini grant opportunity. To date, three tribes have received payments. In 2024, the seven tribes were offered the mini grant opportunity, but it has been challenging getting responses. SDG&E continues to reevaluate its outreach strategies to increase engagement and participation in the mini grant opportunity.

1.2.2 Customer Assistance Marketing, Education and Outreach for the ESA Programs

Awareness Marketing

In December 2024, SDG&E completed the 2024 awareness campaign. The streaming audio component achieved 122,638 impressions and clicks, resulting in 26 customers proceeding to the application. Digital display ads generated almost 500,000 impressions with 151 conversions, while paid social media efforts yielded over 760,800 impressions and 0.67% CTR. Video ads resulted in 102,873 impressions, with a CTR of 0.10%.

Direct Marketing

In December 2024, SDG&E continued direct communications and deployed 11,893 emails to potentially eligible customers. The email garnered a 61% open rate and a 2.5% CTR.

Social Media

SDG&E utilizes social media to post messages to a collective audience of more than 1.3 million followers across its multiple social media channels, including Facebook, Instagram, LinkedIn, Nextdoor, Threads and X. In December, SDG&E utilized organic social media to promote ESA on Nextdoor.

	Impressions	Engagements	Engagement Rate
Nextdoor	46,428	17	N/A ²⁵

Additionally, the Energy Solutions Partner Network distributes messaging informing the public of customer assistance programs. In December 2024, the Energy Solutions Partner Network shared over 210 customer assistance messages to more than 486,000 customers through e-newsletters, website posts, and social media channels.



Live CARE Call Campaign

SDG&E's third-party contractor, THG, calls targeted customers to encourage enrollment in the CARE and FERA Programs. The campaign provides SDG&E with a way to directly

²⁵ Nextdoor does not allow business accounts to enable comments.

connect with customers in low income and hard-to-reach areas. Targeted customers also include those who are up for recertification for CARE and FERA. THG provides education about the CARE, FERA, and ESA Programs. If eligible, THG enrolls customers in the CARE and FERA programs over the phone.

The Harris Group²⁶	
ESA Leads	1,974
CARE Enrollments	793
CARE Recertifications	176
FERA Enrollments	695
FERA Recertifications	4

Community Outreach & Engagement

Energy Solutions Partner Network

SDG&E works closely with a network of approximately 200 community-based organizations (CBOs) to connect customers with programs, resources and solutions related to Customer Assistance, bill debt relief, Public Safety Power Shutoff resiliency, wildfire preparedness, clean energy, and conservation. These organizations represent the diversity of SDG&E's customers within its service territory. Many of these CBOs are small, grassroots agencies serving individuals with access and functional needs, including those that are multicultural, multilingual, low income, seniors, and limited English proficient (LEP) audiences in communities of concern. These partners help educate and enroll customers in income qualifying programs using a variety of tactics, including messaging through email and social

²⁶ Due to the timing of collection of enrollment data for specific groups, numbers throughout this report may vary slightly based on the reporting timeframe for each month.

media channels such as Facebook, X, and Instagram, posting information on their websites, providing booth space at events, and hosting enrollment day fairs at their locations. SDG&E's partner outreach activities resulted in the following activities this month:

Energy Solutions Partner Network	
ESA Leads	0
CARE Enrollments	9
CARE Recertifications	0
FERA Enrollments	0
FERA Recertifications	0

Partner Spotlight

In December 2024, SDG&E's Community Outreach and Engagement team participated in over 20 events, presentations, trainings, and workshops that featured information and enrollment in energy solutions programs, services, and tools. Many of these activities were hosted by SDG&E's partner network and included drive-through events, including food drives and community events. These outreach activities were focused on engaging customers with customer assistance programs such as CARE, FERA, and ESA and reached over 5,200 customers. A few of the outreach events SDG&E participated in are highlighted below.

City of San Diego

San Diego's largest free holiday festival, December Nights, took place in the beautiful Balboa Park on the weekend of December 6-7, 2024. This beloved event brought together the community to celebrate the holiday season with a variety of festive activities and entertainment including the cultural houses of Balboa Park and vendors from around the County. SDG&E's participation in December Nights not only highlighted the dedication to community support but

also provided a platform for meaningful engagement and education on important topics including climate adaptation and emergency preparedness. SDG&E was present at December Nights educating event attendees about programs and services offered by the company including Customer Assistance programs.

Community Recovery Team

On December 14, 2024, SDG&E Outreach participated in the Christmas Toy Giveaway Event for Flood-Impacted Families. This event, hosted by the Community Recovery Team (CRT) in San Diego, offered music and fun, including a Christmas toy giveaway and activities for kids. SDG&E shared education on Customer Assistance programs and services while at the event.

Multicultural Outreach

To continue efforts to reduce potential barriers, increase education, and increase program enrollments for customers in the rural, multicultural/multilingual, and AFN segments, SDG&E pairs multicultural contractors with employees who are fluent in various languages to help staff events and presentations. These contractors are fluent in Spanish, Chinese, Aramaic/Arabic, and other languages, as requested. In December 2024, SDG&E participated in one (1) multicultural event.

Date	Partners	Activity Title	Location
12/13/2024	Southern California American Indian Resource Center (SCAIR)	Toy and Holiday Food Gift Card Distribution	SCAIR El Cajon 239 E. Main El Cajon, 92020

Additional Customer Engagement Efforts

In addition to SDG&E's ME&O efforts described above, SDG&E also employs customer engagement efforts to educate, enroll, and provide direct service to its low-income customers.

These efforts include direct service from SDG&E’s Customer Care Center (CCC) and the distribution of materials through other SDG&E customer-facing groups/programs and field services teams. SDG&E’s CCC promotes and offers the CARE, FERA, and ESA Programs to potentially eligible customers and enroll directly into the CARE Program over the telephone.²⁷ SDG&E notes that non-CARE customers contacting the CCC are helped in determining potential enrollment into programs. Customers are also provided with self-service options available through SDG&E’s web application and the CARE/FERA automated enrollment phone line, resulting in lower numbers tracked through the CCC. SDG&E also promotes CARE and FERA at select Authorized Payment Locations (APLs).

During this reporting month, SDG&E’s CCC generated the following applications and leads over the telephone:

	CCC	Branch²⁸ Office
ESA Leads	17	0
CARE Enrollments	0	3
CARE Recertifications	2	4
FERA Enrollments	0	0
FERA Recertifications	0	0

²⁷ In D.16-06-054, SDG&E received Commission authorization for its CCC Energy Service Specialists to enroll customers directly into the CARE Program over the telephone.

²⁸ The Branch Offices closed, effective September 6, 2024. Enrollments and recertifications include applications mailed in and processed with the Branch Office source code.

1.2.3 Managing Energy Use

As part of the ESA Programs In-Home Energy Education, customers are given information about tools and services available to help manage and reduce energy use. Customers who are not already enrolled in My Energy Center²⁹ will be enrolled and provided with an overview of resources available to them to help manage energy use, including the Power Saver Rewards Program, a voluntary, penalty-free program that pays participants for reducing their energy use during times of high demand or other emergencies.

During In-Home Assessment, a residential outreach specialist reviews the setting of the various appliances and explains to the customer how to maximize the settings to reduce energy usage. In addition, if a customer qualifies for a new smart thermostat, they are given information at the time of installation on how to use the thermostat to help manage and reduce energy usage.

1.2.4 Services to Reduce Energy Bill

As part of SDG&E's measure mix, Tier II power strips and smart thermostats are available for installation to eligible customers. These measures provide customers with energy management technology that help reduce energy bills. Year to date, 369 smart thermostats and 583 Tier II Power Strips have been installed under the ESA Main program (See ESA Table 2). The MFWB program has installed 306 smart thermostats. (See Table 2A)

1.2.5 Additional Activities

There are no additional activities to report on for December 2024.

²⁹ In August 2024, SDG&E's MyAccount transitioned to My Energy Center.

1.3 Leveraging Success Evaluation, Including California State Department of Community Services and Development (CSD)

1.3.1 Please provide a status on referrals, of the leveraging and coordination effort with CSD. Expand on activities and success rates across the list of programs from the Coordination Workshop, such as Affordable Broadband and Lifeline, as applicable to ESA, CARE and FERA. What new steps or programs have been implemented? What was the result in terms of new enrollments? Please also provide coordination efforts with the TECH program.

As part of the transition to the implementer model, SDG&E ceased contracting directly with local Low Income Home Energy Assistance Program (LIHEAP) agencies. However, RHA is subcontracting with both San Diego LIHEAP contractors, MAAC and Campesinos Unidos, to continue leveraging enrollment efforts. There were no LIHEAP referrals to ESA Main in December 2024.

SDG&E continues to leverage CARE and FERA to improve ESA Program participation. Customers using the joint CARE/FERA application are leveraged to generate ESA Program leads sent directly to the ESA Program implementer. In support of California Emerging Technology Fund's (CETF) efforts to provide eligible Californians with affordable internet services, SDG&E continues to provide customers visiting SDG&E's assistance website with a link to the CETF website. The CETF website is also included in Cool Zone Program brochures, which have been distributed to over 100 Cool Zone sites. Additionally, the program flyer is shared with its network of CBOs and at booth events to help increase program awareness.

1.3.2 Please provide a status on coordination with TECH Clean California

In 2024, SDG&E and TECH met three times to discuss possible coordination between TECH Clean California and SDG&E ESA Programs. TECH Clean California funds are available to support installation of heat pump HVAC and water heaters technology across California. The best candidates for this technology are high heating/high cooling load

households, which are not as common in San Diego climate regions. As the ESA Pilot Plus/Pilot Deep program starts to enroll and assess households, the opportunity to leverage TECH funding for heat pump technology will be considered. On December 11, 2024, SDG&E met with TECH Clean California to discuss the possibility of leveraging electrification with existing low-income programs with a focus on remediation and solar. The next meeting with TECH will continue the discussion and explore lessons learned from previous TECH pilots.

1.4 ESA Workforce Education & Training (WE&T)

1.4.1 Please summarize efforts to improve and expand ESA Program workforce education and training. Describe steps taken to hire and train low-income workers and how such efforts differ from prior program years.

RHA takes a proactive approach to workforce education and training by facilitating regular on the job training via quarterly and monthly meetings, tailboards (meetings focused on safety and operations), and quality assurance ride-alongs. RHA also maintains a subcontractor portal that provides access to available training and certification programs and promotes the Energize Careers Programs among its subcontractors, and recently launched the San Diego LEARN Program, which markets and offers free electrification courses.³⁰

RHA also partners with Upskill California, a consortium of 28 community colleges across the state. This collaboration aims to establish connections between job seekers graduating from pre-employment and construction education programs at these colleges and ESA contractors. By leveraging these initiatives, RHA seeks to enhance training opportunities and foster employment pathways for individuals entering the workforce.

³⁰ See The San Diego Learn Program, *available at* <https://www.sandiegolearn.com/>.

In the month of December, five tailboards meetings were conducted and one new subcontractor training for the ESA Main program. RHA continues to promote employment opportunities in the communities it serves by providing flyers and information to customers.

For the Southern MFWB Program, RHA did not conduct any training in December 2024. However, RHA seeks to cooperate with local Workforce Education and Training (WET) programs when possible.

1.5 ESA Studies and Pilots

1.5.1 ESA Program Studies

2025 Low Income Needs Assessment (LINA) Study

In December 2024, Evergreen Economics pretested the customer survey questions with a small number of customers. Based on responses received during the pretest, they made minor adjustments to the survey questions in preparation for the full survey. The full survey will launch in January 2025 with a postcard that will go out to up to 3,600 SDG&E CARE customers. Customers may either take the survey online or by telephone.³¹

Low Income Non-Energy Impacts Study

In December 2024, a customer survey was launched. Customers received a branded postcard asking them to take the survey online or call a number if they preferred to take the survey by telephone. The survey will run through January 2025. Up to 12,000 SDG&E CARE customers will be asked to take the survey.

³¹ SDG&E's November 2024 Monthly Report stated the survey would launch in December; it should have specified the pretest survey would launch in December and the full survey in January 2025.

1.5.2 ESA Program Pilots

SDG&E is not currently conducting any ESA Program pilots in addition to the Pilot Plus/Deep covered in Section 1.1.1.

2 CALIFORNIA ALTERNATE RATES FOR ENERGY (CARE) EXECUTIVE SUMMARY

The CARE Program is statutorily mandated by California Public Utilities (P.U.) Code Sections 739.1 and 739.2 to assist income-eligible households with a monthly discount on their gas and electric bills.³² The CARE Program currently provides a 20% discount on natural gas charges and a 30 – 35% discount on electric rates.³³ To qualify for the CARE Program, eligible customers must have a total household gross income no greater than 200% of the FPG.

2.1 CARE Program Summary

2.1.1 Please provide CARE Program summary costs.

CARE Table 2.1.1 CARE Program Summary Costs for 2024			
CARE Budget Categories	2024 Authorized Budget³⁴	Actual Expenses Year-to- Date	% of Budget Spent
Outreach	\$3,365,197	\$2,537,330	75%
Processing, Certification and Verification	\$635,541	\$1,780,483	280%
Post Enrollment Verification	\$493,699	\$125,437	25%
Information Tech./Programming	\$1,138,000	\$410,065	36%
CHANGES Program	\$265,000	\$275,324	104%
Studies and Pilots	\$19,535	\$11,787	60%
Measurement and Evaluation	\$0	\$0	0%

³² The CARE Program was later implemented by the Commission in D.89-07-062 and D.89-09-044.

³³ P.U. Code Section 739.1(c)(1) mandates that “the average effective CARE discount shall not be less than 30 percent or more than 35 percent of the revenues that would have been produced for the same billed usage by non-CARE customers.”

³⁴ D.21-06-015 approved the CARE program budget for PYs 2021-2026.

Regulatory Compliance	\$327,798	\$252,924	77%
General Administration	\$694,575	\$441,637	64%
CPUC Energy Division Staff	\$74,023	\$2,919	4%
Total Expenses	\$7,013,368	\$5,837,906	83%
Subsidies and Benefits	\$235,468,332	\$212,441,434	90%
Total Program Costs and Discounts	\$242,481,700	\$218,279,340	90%
Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.			

2.1.2 Please Provide the CARE Program enrollment rate to date.

CARE Table 2.1.2 CARE Program Enrollment		
Participants Enrolled	Eligible Participants ³⁵	Enrollment Rate
307,227	289,930	106%
Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.		

2.2 CARE Marketing & Outreach

2.2.1 Discuss utility outreach activities and those undertaken by third parties on the utility's behalf.

Marketing and outreach efforts this month contributed to 7,025 completed CARE applications and 5,010 new enrollments for the program. This month, data sharing efforts between SoCalGas and SDG&E resulted in 17 CARE enrollments. Additionally, zero

³⁵ On January 8, 2024, PG&E, on behalf of the IOUs, filed a Request for Extension of Time to Comply with the Requirement to submit the Annual CARE and FERA Eligibility Report by February 12 in OP 189 of D.21-06-015. In the extension request, PG&E confirmed that the IOUs would apply the new estimates starting in the March 2024 monthly report. This number reflects estimates of SDG&E's CARE Estimated Eligible Participants for 2024.

enrollments came through the Grid Alternatives DAC-SASH program this month. Below is a summary of CARE-specific marketing and outreach efforts for this month.

Direct Marketing

Direct Mail

SDG&E continued the monthly CARE bill comparison letters, sending 2,298 direct mail letters to CARE-eligible customers without an email address on file.

Email

SDG&E added 14,928 unique low income customers to the bill comparison nurture campaign. Customers who do not open the first email may receive up to two follow-up emails. SDG&E sent 45,538 emails garnering a 52.3% open rate and a 3.4% CTR.

Online Advertising

In December 2024, SDG&E completed the 2024 CARE awareness campaign. The streaming audio component achieved 73,671 impressions. Digital display ads generated over 662,600 impressions with a 0.31% CTR, while paid social search efforts yielded 282,874 impressions and 93 customers clicking through to the application. Video ads garnered over 232,100 impressions with a 0.06% CTR.

Community Outreach & Engagement

Community outreach and engagement efforts allow SDG&E to educate, connect, and directly engage with customers in communities where they work and live. Outreach and engagement activities included events, presentations, workshops, trainings, partnerships with CBOs, and customized efforts.

Tribal Outreach

See Section 1.2.1 above for SDG&E's Tribal Outreach activity.

CARE Partners (Capitation Agencies)

SDG&E partners with 23 social service agencies such as 211 San Diego, Chaldean Community Council, refugee assimilation organizations, Women's Infant & Children Organization (WIC) program, and others to help enroll its hardest-to-reach customers (collectively, Capitation Agencies). These organizations serve high-risk, low-income individuals and families with enrollment in state and federally funded assistance programs, including Cal Fresh, LIHEAP, Covered California, and California Lifeline. The partnering organizations are in diverse low-income communities serving multicultural/multilingual, seniors, veterans, special needs, and LEP audiences and provide multilingual staffing. The following numbers were generated by the Capitation Agencies this month:

Capitation Agencies	
ESA Leads	174
CARE Enrollments	147
CARE Recertification	48
FERA Enrollments	3
FERA Recertifications	0

County Health and Human Service Agency Collaborative

SDG&E collaborates with the County of San Diego Health and Human Services Agency (HHSA) to connect customers to programs like CARE and FERA. All field HHSA offices include a source coded CARE application in their new client intake packets. The following applications were received this month:

HHSA	Number of:	YTD
ESA Leads	0	0
CARE Enrollments	6	743
CARE Recertifications	2	348
FERA Enrollments	0	7
FERA Recertifications	0	0
Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.		

2.2.2 Describe the efforts taken to reach and coordinate the CARE Program with other related low-income programs to reach eligible customers.

Customers who are enrolled in ESA and LIHEAP that have provided income verification and qualify for CARE are also automatically enrolled in the CARE Program.

CARE Table 2.2.2 CARE Automatic Enrollment for 2024		
Source	December 2024	YTD
ESA	83	775
LIHEAP	1	697 ³⁶
Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.		

³⁶ In its 2023 Annual Report, SDG&E reported ongoing assessment of a potential issue surrounding LIHEAP auto-enrollment. SDG&E has completed its assessment of the LIHEAP auto-enrollment item and has included a summary of its findings in the Amended 2023 Low Income Annual Report, filed and served on November 11, 2024. Specifically, *see* Section 2.6.1. As of this monthly report, SDG&E has identified the total LIHEAP auto-enrollments for 2024 YTD as stated in CARE Table 2.2.2 above.

2.3 CARE Recertification Complaints

2.3.1 Report the number of customer complaints received (formal or informal, however and wherever received) about their CARE recertification efforts, with the nature of the complaints and resolution.

During this reporting month, SDG&E did not receive any customer complaints regarding CARE recertification.

2.4 CARE Pilots and Studies

2.4.1 CARE Program Studies

2025 Low Income Needs Assessment (LINA) Study

See section 1.5.1.

CHANGES Evaluation

In December 2024, the study team, consisting of representatives from the four IOUs and the CPUC Consumer Affairs Branch, scored four proposals from bidders who responded to the RFP. After reviewing and scoring the proposals, the team decided to interview the top scoring bidders before selecting a winning bidder. The interviews are planned for January 2025.

2.4.2 CARE Program Pilots

Currently, there are no CARE pilots to report.

2.5.1 CARE Program PEV Freezes³⁷

On January 23, 2024, Governor Newsom proclaimed a State of Emergency due to the flooding caused by the rainstorms in San Diego and Ventura County. On February 4, 2024, the Governor issued an additional emergency proclamation due to another rainstorm. Pursuant to OP 2 of D.19-07-015, SDG&E implemented emergency customer protections and submitted the Tier 1 Information-only Advice Letter 4379-E/3279-G on February 7, 2024, as required.

On September 11, 2024, Governor Newsom proclaimed a State of Emergency due to the airport fire that affected Orange County. On September 26, 2024, SDG&E submitted the Tier 1 Information-only Advice Letter 4518-E/3348-G pursuant to OP 2 of D.19-07-015. To date, there are no impacted customers residing in SDG&E's service territory.

On November 1, 2024, Governor Newsom proclaimed a State of Emergency due to the Pier Fire in the city of Oceanside. On November 18, 2024, SDG&E submitted the Tier 1 Information-only Advice Letter 4555-E/3370-G pursuant to OP 2 of D.19-07-015. To date, there is one impacted customer residing in SDG&E's service territory.

³⁷ Resolution M-4833 directed the IOUs to freeze CARE program post-enrollment verification (PEV) in the counties impacted by the California wildfires. D.19-07-015 established a permanent set of emergency disaster customer protection measures that the utilities are mandated to implement in the event of a declared emergency. D.19-07-015 directed SDG&E's Emergency Consumer Protections Plan to include residential and non-residential customers in areas where a state of emergency proclamation is issued by the California Governor's Office or the President of the United States where the disaster has either resulted in the loss or disruption of the delivery or receipt of utility service, and/or resulted in the degradation of the quality of utility service.

CARE Table 2.5.1 CARE Program Post-Enrollment Verification Freezes			
Date of Proclamation³⁸	Disaster Name	Affected Areas or ZIP Codes	Date when Protection Ends³⁹
01/23/2024 02/04/2024	Winter Storms	92113, 92115, 91977, 92102, 92114, 91950, 91911, 92069, 92019, 92105, 92020, 91945, 92116, 91978, 92139, 92103, 92173, 92007, 91941, 92083, 91942, 92126, 92104, 91910, 92021, 92111, 92117, 92024, 92071, 91932, 92118, 92054, 92107, 91913, 92120, 92129, 92040, 92010, 92109, 92154, 92110, 92056, 92025, 92122, 92078, 92028, 92108	02/04/2025

2.5.2 CARE Fixed Income

CARE Fixed Income		
	December 2024	YTD
New CARE Fixed Income Households	317	4,592
Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.		

3 FERA EXECUTIVE SUMMARY

The FERA Program is statutorily mandated by California P.U. Code Sections 739.1 and 739.12 to assist low to middle-income-eligible households with a monthly average effective

³⁸ SDG&E notes that it inadvertently, and incorrectly, noted the date of proclamation as January 22, 2024, in its January 2024 Report. Instead, the proclamation was issued by Governor Newsom on January 23, 2024.

³⁹ Pursuant to D.19-07-015, the mandated customer protections shall remain in effect from the date of the Governor of California's state of emergency declaration or a Presidential state of emergency declaration and shall conclude no sooner than twelve (12) months from the date of the original emergency declaration, or as appropriately determined by the Governor's Office of Emergency Services.

discount of 18% on their electric bills. To qualify for the FERA Program, eligible customers consist of households with three or more persons with total annual household gross income between 200% (plus \$1) and 250% of the FPG. In D.21-06-015, the Commission authorized the FERA Program to be consolidated with the low income proceeding.⁴⁰ As such, all IOU FERA goals, budgets, and program design elements will be scoped into the IOUs low-income budget applications moving forward. The Decision also approved FERA program management and subsidy budgets separate from CARE budgets.⁴¹

For 2024, the Commission set SDG&E’s FERA enrollment goal at 60%, a 10% increase from 2023’s enrollment goal of 50%. SDG&E intends to continue developing more strategic marketing and outreach initiatives in an effort to increase FERA participation in 2024. Any new marketing and outreach initiatives are mentioned under section 3.2.1.

3.1 FERA Program Summary

3.1.1 Please provide FERA Program summary costs.

FERA Table 3.1.1 FERA Program Summary Costs for 2024			
FERA Budget Categories	Authorized Budget⁴²	Actual Expenses to Date	% of Budget Spent
Outreach	\$368,338	\$446,289	121%
Processing, Certification and Verification	\$13,925	\$25,114	180%
Post Enrollment Verification	\$1,018	\$15,264	1499%
Information Tech./Programming	\$54,636	\$48,833	89%
Pilots	\$0	\$0	0%
Studies	\$50,000	\$0	0%

⁴⁰ OP 26 of D.21-06-015 states, “The Family Electric Rate Assistance program proceeding will be consolidated with the California Alternate Rates for Energy and the Energy Savings program proceeding.”

⁴¹ OP 35 of D.21-06-015 states, “San Diego Gas & Electric Company must track all Family Electric Rate Assistance (FERA) related costs in a separate FERA balancing account.”

⁴² D.21-06-015 approved the FERA program budget for PYs 2021-2026.

Regulatory Compliance	\$47,180	\$32,169	68%
General Administration	\$75,915	\$75,280	99%
CPUC Energy Division Staff	\$10,803	\$365	3%
Total Expenses	\$621,815	\$643,314	103%
Subsidies and Benefits	\$4,481,107	\$3,827,641	85%
Total Program Costs and Discounts	\$5,102,922	\$4,470,955	88%
Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.			

3.1.2 Provide the FERA Program enrollment rate to date.

FERA Table 3.1.2 FERA Enrollment		
Participants Enrolled	Eligible Participants⁴³	Enrollment Rate
12,821	41,374	31%
Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.		

3.2 FERA Program Marketing & Outreach

3.2.1 Please discuss utility outreach activities and those undertaken by third parties on the utility's behalf.

Marketing and outreach efforts this month contributed to 926 completed FERA applications and 846 new enrollments for the program. Leveraging efforts through the Grid Alternatives DAC-SASH program did not result in any FERA enrollments this month.

⁴³ On January 8, 2024, PG&E, on behalf of the IOUs, filed a Request for Extension of Time to Comply with the Requirement to submit the Annual CARE and FERA Eligibility Report by February 12 in OP 189 of D.21-06-015. In the extension request, PG&E confirmed that the IOUs would apply the new estimates starting in the March 2024 monthly report. This number reflects estimates of SDG&E's FERA Estimated Eligible Participants for 2024.

Additionally, FERA automatic enrollments resulted in 4 coming from the ESA program. Below is a summary of FERA-specific outreach efforts.

Direct Marketing

Direct Mail

In December 2024, SDG&E continued the monthly FERA bill comparison letters, sending 777 direct mail letters to FERA-eligible customers that don't have an email address on file. Additionally, a generic postcard was sent to 55,368 potentially eligible customers.

Email

In December 2024, SDG&E sent 8,165 FERA bill comparison emails, which garnered a 54.6% open rate and a 2% CTR. Additionally, SDG&E sent over 56,000 CCA customers a generic FERA email garnering a 48% open rate and a 2.8% CTR.

Paid Digital Advertising

In December 2024, SDG&E completed the 2024 FERA campaign. The streaming audio component achieved 18,727 impressions. Digital display ads generated over 3.2 million impressions with 899 conversions, while paid social media efforts yielded 759,712 impressions, and 0.48% CTR. Paid search continued with over 9,500 impressions and a 10.8% CTR.

Community Outreach & Engagement

SDG&E works closely with community-based organizations and other external groups to connect customers with programs and solutions related to company offerings. SDG&E works with a network of approximately 200 community-based organizations, collectively named the Energy Solutions Partner Network, as well as other external organizations on an as needed or requested basis. SDG&E's Outreach utilizes these networks, including CARE Capitation

agencies, to educate and enroll customers in eligible Customer Assistance programs. The FERA program is promoted in all outreach activities including events, presentations, social media messaging and training. SDG&E is exploring additional opportunities to promote FERA solely through targeted social media campaigns utilizing its Energy Solutions Partner Network.

Tribal Outreach

See Section 1.2.1, which is also applicable to the FERA Program.

FERA Partners (Capitation Agencies)

Please see Section 2.2.1, which is also applicable to the FERA Program.

3.3 FERA Recertification Complaints

3.3.1 Report the number of customer complaints received (formal or informal, however and wherever received) about their CARE recertification efforts, with the nature of the complaints and resolution.

SDG&E did not receive any customer complaints regarding FERA recertification during the month of December 2024.

3.4 Pilots and Studies

3.4.1 FERA Program Studies

There are no FERA studies at this time.

3.4.2 FERA Program Pilot

Currently, there are no FERA Pilot programs to report.

4 APPENDIX A – ESA, CARE, AND FERA PROGRAM TABLES

ESA Program Summary Expenses

ESA Program - Table 1 – ESA Main Program (SF, MH) Expenses

ESA Program - Table 2 – ESA Main Program Expenses & Energy Savings by Measures Installed (SF, MH)

ESA Program - Table 2A - Program Expenses & Energy Savings by Measures Installed
(Multifamily Whole Building)

ESA Program - Table 2B - Program Expenses & Energy Savings by Measures Installed
(Pilot Plus and Pilot Deep)

ESA Program - Table 2C – Building Electrification Retrofit Pilot (SCE)

ESA Program - Table 2D – Clean Energy Homes New Construction Pilot (SCE)

ESA Program - Table 2E – CSD Leveraging

ESA Program - Table 3A, 3B, 3C, 3D, 3E, 3F, 3G, 3H - Average Bill Savings per
Treated Home

ESA Program - Table 4A, 4B, 4C, 4D, 4E, & 4F – Homes/Buildings Treated

ESA Program - Table 5A, 5B, 5C, 5D, 5E, & 5F - Program Customer Summary

ESA Program - Table 6 - Expenditures for Pilots and Studies

ESA Program – Table 7 – Customer Segment Participation/Enrollments

ESA Program – Table 8 – Clean Energy Referral, Leveraging, and Coordination

ESA Program – Table 9 – Tribal Outreach

CARE Program - Table 1 - CARE Overall Program Expenses

CARE Program - Table 2 - CARE Enrollment, Recertification, Attrition, and
Enrollment Rate

CARE Program - Table 3A & 3B - CARE Post-Enrollment Verification Results (Model
& High Usage)

CARE Program - Table 4 - Enrollment by County

CARE Program - Table 5 - Recertification Results

CARE Program - Table 6 - Capitation Contractors

CARE Program - Table 7 - Expenditures for Pilots and Studies

CARE Program - Table 8 - Disadvantage Communities Enrollment Rate

CARE Program - Table 8A - Top 10 Lowest Enrollment Rates

FERA Program - Table 1 - FERA Overall Program Expenses

FERA Program - Table 2 - FERA Enrollment, Recertification, Attrition, and Enrollment Rate

FERA Program - Table 3A & 3B - FERA Post-Enrollment Verification Results (Model & High Usage)

FERA Program - Table 4 - Enrollment by County

FERA Program - Table 5 - Recertification Results

FERA Program - Table 6 - Capitation Contractors

Energy Savings Assistance Program - Expenses Summary
San Diego Gas & Electric Company
December 2024

ESA Program:	Authorized Budget			Current Month Expenses			Year to Date Expenses			% of Budget Spent YTD		
	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total
ESA Main Program (SF and MH) [1]			\$ 18,876,805	\$ 873,074	\$ 1,411,092	\$ 2,284,166	\$ 7,100,847	\$ 8,776,302	\$ 15,877,149			84%
ESA Multifamily Whole Building [1],[2]			\$ 9,014,088	\$ 209,624	\$ 50,173	\$ 259,797	\$ 2,129,741	\$ 1,592,000	\$ 3,721,741			41%
ESA Pilot Plus and Pilot Deep [1]			\$ 1,526,683	\$ 76,951	\$ 76,951	\$ 153,902	\$ 395,494	\$ 395,494	\$ 790,988			52%
Building Electrification Retrofit Pilot									\$ -			
Clean Energy Homes New Construction Pilot									\$ -			
CSD Leveraging									\$ -			
MCE Pilot									\$ -			
SPOC			\$ 477,376	\$ 17,103	\$ 17,103	\$ 34,206	\$ 142,433	\$ 142,433	\$ 284,866			60%
SASH/MASH Unspent Funds [3]			\$ 315,260	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -			0%
ESA Program TOTAL			\$ 30,210,212	\$ 1,176,752	\$ 1,555,319	\$ 2,732,071	\$ 9,768,515	\$ 10,906,229	\$ 20,674,744			68%

[1] Authorized Budget per D.21-06-015, Attachment 1, Table 11. For ESA Main, an additional \$2,154,503 in unspent committed contracted funds from 2023 is available for program year 2024. In addition, unspent funds from previous program years of \$2,824,866 and \$5,106,755 for the Pilot and MFWB programs, respectively, are available to carry forward, as directed in OP 181 of the Decision.

[2] MFWB program budget includes MF In-Unit, CAM/ WB, and Implementer administrative budget categories.

[3] OP 12 of D.15-01-027 states "The Program Administrators shall ensure that program expenditures in each utility's service territory do not exceed the total authorized budget amounts over the duration of the programs. The program incentive budgets will be available until all funds are exhausted or until December 31, 2021, whichever occurs first. Any money unspent and unencumbered on January 1, 2022, shall be used for "cost-effective energy efficiency measures in low-income residential housing that benefit ratepayers," as set forth in Public Utilities Code Section 2852(c)(3)." SDG&E filed Advice Letter 4285-E for disposal of unspent funds from the SASH and MASH programs to the ESA Program on October 31, 2023. The AL was approved on November 30, 2023.

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

NOTE: In December 2024, SDG&E discovered that incentive allocations for dual IOU participating customers were reversed for ESA MFWB. This finding impacts SDG&E, SCE, and SoCalGas where customers received measures with both gas and electric benefits and that are served by the IOUs for both commodities. SDG&E is still investigating the total impact and intends to include corrections to the respective tables in the forthcoming Annual Report.

**Energy Savings Assistance Program Table 1 - ESA Main (SF, MH) Expenses
San Diego Gas & Electric Company
December 2024**

Appliances ESA Program: Energy Efficiency	Authorized Budget [1]			Current Month Expenses			Year to Date Expenses			% of Budget Spent YTD		
	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total
Appliances				\$ 161,674	\$ 13,263	\$ 174,937	\$ 1,342,922	\$ 122,368	\$ 1,465,290			
Domestic Hot Water				\$ 5,622	\$ 181,781	\$ 187,403	\$ 42,804	\$ 1,383,992	\$ 1,426,796			
Enclosure				\$ 95,737	\$ 126,908	\$ 222,645	\$ 713,418	\$ 945,693	\$ 1,659,111			
HVAC				\$ 19,611	\$ 566,182	\$ 585,793	\$ 174,923	\$ 2,648,483	\$ 2,823,406			
Maintenance				\$ -	\$ -	\$ -	\$ -	\$ -	\$ -			
Lighting				\$ 38,078	\$ -	\$ 38,078	\$ 379,403	\$ -	\$ 379,403			
Miscellaneous				\$ 29,394	\$ -	\$ 29,394	\$ 771,608	\$ -	\$ 771,608			
Customer Enrollment				\$ 256,988	\$ 256,988	\$ 513,976	\$ 1,516,945	\$ 1,516,945	\$ 3,033,890			
In Home Education [5]				\$ 25,169	\$ 25,169	\$ 50,338	\$ 76,411	\$ 76,411	\$ 152,822			
Pilot				\$ -	\$ -	\$ -	\$ -	\$ -	\$ -			
Implementer Compensation				\$ 63,174	\$ 63,174	\$ 126,348	\$ 451,977	\$ 451,977	\$ 903,954			
Safety - Unexpected overhead costs												
Energy Efficiency TOTAL			\$ 14,176,465	\$ 695,447	\$ 1,233,465	\$ 1,928,912	\$ 5,470,411	\$ 7,145,869	\$ 12,616,280			89%
Training Center			\$ 248,304	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -			0%
Workforce Education and Training				\$ -	\$ -	\$ -	\$ -	\$ -	\$ -			0%
Inspections			\$ 103,744	\$ 5,980	\$ 5,980	\$ 11,960	\$ 81,628	\$ 81,628	\$ 163,256			157%
Marketing and Outreach			\$ 1,587,362	\$ 92,837	\$ 92,837	\$ 185,674	\$ 682,452	\$ 682,451	\$ 1,364,903			86%
Studies			\$ 50,000	\$ 191	\$ 191	\$ 382	\$ 5,893	\$ 5,893	\$ 11,786			24%
Regulatory Compliance			\$ 295,630	\$ 6,337	\$ 6,337	\$ 12,674	\$ 104,992	\$ 104,992	\$ 209,984			71%
General Administration			\$ 2,358,952	\$ 72,282	\$ 72,282	\$ 144,564	\$ 754,194	\$ 754,192	\$ 1,508,386			64%
CPUC Energy Division			\$ 56,348	\$ -	\$ -	\$ -	\$ 1,277	\$ 1,277	\$ 2,554			5%
SPOC [2]												
TOTAL PROGRAM COSTS			\$ 18,876,805	\$ 873,074	\$ 1,411,092	\$ 2,284,166	\$ 7,100,847	\$ 8,776,302	\$ 15,877,149			84%
Funded Outside of ESA Program Budget												
Indirect Costs [3]				\$ 55,060	\$ 58,240	\$ 113,300	\$ 652,934	\$ 660,483	\$ 1,313,417			
NGAT Costs [3]					\$ 52,571	\$ 52,571		\$ 372,523	\$ 372,523			
ESA Program Administrative Expenses^[4]												
Administrative Cap				\$ 54,549	\$ 54,549	\$ 109,098	\$ 687,171	\$ 687,170	\$ 1,374,341			
Total Program Costs				\$ 873,074	\$ 1,411,092	\$ 2,284,166	\$ 7,100,847	\$ 8,776,302	\$ 15,877,149			
% of Administrative Spend						4.78%			8.66%			

[1] Authorized Budget per D.21-06-015, Attachment 1, Table 11.

[2] The SPOC budget is reflected separately in the ESA Summary table.

[3] Includes indirect and NGAT costs for SPOC, MFWB, and Pilot Plus & Pilot Deep.

[4] Pursuant to D.21-06-015 OP 112, Pacific Gas and Electric Company, Southern California Edison Company, Southern California Gas Company and San Diego Gas & Electric Company's Energy Savings Assistance (ESA) program administrative expenses are capped at either 10 percent of total program costs, or the Utility's historical five-year average spend on administrative costs as a percentage of total program costs, whichever is greater. The use of the historical five-year average spend will be phased out such that the Utilities must propose to spend no more than 10 percent of total program costs on administrative costs starting in program year 2024. The definition and categorization of administrative costs for the ESA program will be consistent with that of the main energy efficiency program.

[5] Negative amount in the In Home Education budget category is related to revised accrual amounts.

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

Energy Savings Assistance Program Table 2 - Main (SF, MH) Summary
San Diego Gas & Electric Company
December 2024

	Basic	Plus	Units	ESA Main Program (Summary)Total					
				Year-To-Date Completed & Expensed Installation					
				Quantity Installed	kWh [1] (Annual)	kW [1] (Annual)	Therms [1] (Annual)	Expenses (\$) [2]	% of Expenditure
Measures									
Appliances									
High Efficiency Clothes Washer			Each	165	6,773	1	1,680	\$ 169,089	1.4%
Refrigerator			Each	787	429,110	51	-	\$ 1,007,039	8.3%
Clothes Dryer			Each	117	4,960	1	161	\$ 142,243	1.2%
Dishwasher			Each	-	-	-	-	-	0.0%
Freezers			Each	-	-	-	-	-	0.0%
Domestic Hot Water									
Faucet Aerator			Each	-	-	-	-	-	0.0%
Other Domestic Hot Water			Home	2,453	38,626	8	36,974	\$ 298,192	2.5%
Water Heater Tank and Pipe Insulation			Home	158	118	0	1,460	\$ 17,451	0.1%
Water Heater Repair/Replacement			Home	273	-	-	6,622	\$ 865,226	7.2%
Low-Flow Showerhead			Home	-	-	-	-	-	0.0%
Combined Showerhead / TSV			Each	13	-	-	124	\$ 1,087	0.0%
Heat Pump Water Heater - Electric			Each	-	-	-	-	-	0.0%
Heat Pump Water Heater - Gas			Each	-	-	-	-	-	0.0%
Heat Pump Water Heater - Propane			Each	-	-	-	-	-	0.0%
Heat Pump Water Heater			Each	-	-	-	-	-	0.0%
Thermostatic Tub Spout/Diverter			Each	-	-	-	-	-	0.0%
Thermostatic Shower Valve			Each	-	-	-	-	-	0.0%
Thermostatic Shower Valve Combined Showerhead			Each	-	-	-	-	-	0.0%
Solar Water Heating			Home	-	-	-	-	-	0.0%
Enclosure									
Air Sealing			Home	2,660	85,072	18	(6,962)	\$ 1,274,473	10.5%
Caulking			Home	-	-	-	-	-	0.0%
Diagnostic Air Sealing			Home	-	-	-	-	-	0.0%
Attic Insulation			Home	96	7	0	2	\$ 117,468	1.0%
Attic Insulation CAC NonElect Heat			Home	-	-	-	-	-	0.0%
Floor Insulation			Home	-	-	-	-	-	0.0%
HVAC									
Removed - FAU Standing Pilot Conversion			Each	-	-	-	-	-	0.0%
Furnace Repair/Replacement			Each	1,277	252,724	91	10,119	\$ 4,227,690	34.9%
Room A/C Replacement			Each	64	11,361	8	-	\$ 74,568	0.6%
Central A/C replacement			Each	-	-	-	-	-	0.0%
Heat Pump Replacement			Each	-	-	-	-	-	0.0%
Heat Pump Replacement - CAC Gas			Each	-	-	-	-	-	0.0%
Heat Pump Replacement - CAC Propane			Each	-	-	-	-	-	0.0%
Evaporative Cooler (Replacement)			Each	-	-	-	-	-	0.0%
Evaporative Cooler (Installation)			Each	-	-	-	-	-	0.0%
Duct Test and Seal			Home	-	-	-	-	-	0.0%
Energy Efficient Fan Control			Home	-	-	-	-	-	0.0%
Prescriptive Duct Sealing			Home	-	-	-	-	-	0.0%
High Efficiency Forced Air Unit (HE FAU)			Home	-	-	-	-	-	0.0%
Removed - A/C Time Delay			Home	-	-	-	-	-	0.0%
Smart Thermostat			Home	369	7,536	-	1,753	\$ 98,791	0.8%
Portable A/C			Each	1	41	0	-	\$ 685	0.0%
Central Heat Pump-FS (propane or gas space)			Home	-	-	-	-	-	0.0%
Wholehouse Fan			Each	-	-	-	-	-	0.0%
Maintenance									
Furnace Clean and Tune			Home	-	-	-	-	-	0.0%
Removed - Central A/C Tune up			Home	-	-	-	-	-	0.0%
Condenser Coil Cleaning			Each	-	-	-	-	-	0.0%
Fan Control Adjust			Each	-	-	-	-	-	0.0%
Refrigerant Charge Adjustment			Each	-	-	-	-	-	0.0%
Evaporator Coil			Each	-	-	-	-	-	0.0%
HVAC Air Filter Service			Each	-	-	-	-	-	0.0%
Evaporative Cooler - Maint Functioning			Each	-	-	-	-	-	0.0%
Evaporative Cooler - Maint Non-Functioning			Each	-	-	-	-	-	0.0%
Evaporative Cooler Maintenance			Home	-	-	-	-	-	0.0%
Lighting									
Removed - Interior Hard wired LED fixtures			Each	-	-	-	-	-	0.0%
Exterior Hard wired LED fixtures			Each	-	-	-	-	-	0.0%
Removed - LED Torchiere			Each	-	-	-	-	-	0.0%
Removed - Occupancy Sensor			Each	-	-	-	-	-	0.0%
Removed - LED Night Light			Each	-	-	-	-	-	0.0%
LED Reflector Bulbs			Each	3,339	55,870	7	(1,241)	\$ 57,932	0.5%
LED A-Lamps			Each	24,395	149,644	20	(3,335)	\$ 288,349	2.4%
Miscellaneous									
Pool Pumps			Each	-	-	-	-	\$ -	0.0%
Power Strip			Each	383	53,620	8	-	\$ 22,777	0.2%
Power Strip Tier II			Each	583	111,688	1	(0)	\$ 48,750	0.4%
Air Purifier			Home	1,196	-	-	-	\$ 664,821	5.5%
Cold Storage			Each	-	-	-	-	\$ -	0.0%
Comprehensive Home Health and Safety Check-up			Home	-	-	-	-	\$ -	0.0%
CO and Smoke Alarm			Each	-	-	-	-	\$ -	0.0%
Pilots									
									0.0%
Customer Enrollment									
ESA Outreach & Assessment			Home	7,014				\$ 2,519,320	20.8%
ESA In-Home Energy Education			Home	7,014				\$ 201,203	1.7%
Total Savings/Expenditures					1,207,151	214	47,358	\$ 12,097,152	
Total Households Weatherized [3]			2,685						
Households Treated			Total						
- Single Family Households Treated			Home	5,088					
- Mobile Homes Treated			Home	647					
Total Number of Households Treated			Home	5,735					
# Eligible Households to be Treated for PY [8]			Home	3,983					
% of Households Treated			%	144.0%					
- Master-Meter Households Treated			Home	186					

ESA Program - Main	Year to Date Expenses[4]		
	Electric	Gas	Total
Administration [5]	\$ 1,630,436	\$ 1,630,433	\$ 3,260,869
Direct Implementation (Non-Incentive) [6]	\$ 451,977	\$ 451,977	\$ 903,954
Direct Implementation [7]	\$ 5,018,434	\$ 6,693,892	\$ 11,712,326
TOTAL ESA Main COSTS	\$ 7,100,847	\$ 8,776,302	\$ 15,877,149

<<Includes measures costs

[1] All savings are calculated based on the following sources: DNV/GL Impact Evaluation Program Years 2015-2017 Impact II, or ESA workpapers.
[2] The total expenditures presented in this table exclude accrual activity.
[3] Weatherization may consist of attic insulation, attic access weatherization, weatherstripping - door, caulking, and minor home repairs.
[4] Total ESA Main YTD expenses are reported in ESA Table 1.
[5] Administrative includes expenses from Training Center, Inspections, Marketing and Outreach, Studies, Regulatory Compliance, General Administrative, and CPUC Energy Division categories.
[6] Direct Implementation (Non-Incentive) includes expenses from Implementation category.
[7] Direct Implementation includes expenses from Appliances, Domestic Hot Water, Enclosure, HVAC, Lighting, Miscellaneous, Customer Enrollment, and In-Home Education.
[8] Forecasted homes treated goal includes single family and mobile homes under the Main ESA Program.

NOTE: Any measures noted as 'New' have been added during the course of this program year.
NOTE: Any measures noted as 'Removed', are no longer offered by the program but have been kept for tracking purposes.
NOTE: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

Energy Savings Assistance Program Table 2A - Multifamily Whole Building
San Diego Gas & Electric Company
December 2024

Table 2A ESA Program - Multifamily Whole Building ¹									
Year-To-Date Completed & Expensed Installation									
	Units (of Measure such as "each")	Measure Type (in-unit vs Common Area) ²	Quantity Installed	Number of Units for Cap-MBTH and Cap-Tons	kWh (Annual)	kW (Annual)	Therms (Annual)	Expenses (\$) ^{3,4,5}	% of Expenditure
Measures									
Appliances									
High Efficiency Clothes Washer	Each	In-Unit							0.00%
High Efficiency Clothes Washer	Each	CAMWB	1		241	0	22	\$ 2,000	0.11%
Refrigerator	Each	In-Unit	61		16,833	2	-	\$ 69,713	3.68%
	-								0.00%
Domestic Hot Water									
New, Non-Condensing Domestic Hot Water Boi	Cap-MBth	CAMWB							0.00%
New, Condensing Domestic Hot Water Boiler	Cap-MBth	CAMWB							0.00%
Storage Water Heater	Cap-MBth	CAMWB	1,000		-	-	6,870	\$ 108,088	5.71%
Tankless Water Heater	Cap-MBth	CAMWB							0.00%
Heat Pump Water Heater	kW	CAMWB							0.00%
Demand Control DHW Recirculation Pump	Each	CAMWB							0.00%
Low flow Showerhead	Each	In-Unit	1,055		8,071	1.64	8,549	\$ 34,421	1.82%
Flared Aerator	Each	In-Unit	1,206		8,023	1.84	8,797	\$ 13,096	0.69%
Thermostatic Tub Stop/Diverter	Each	In-Unit							0.00%
Thermostatic Shower Valve	Each	In-Unit	326		1,929	0.39	794	\$ 14,819	0.78%
Water Heater Tank and Pipe Insulation	Household	In-Unit	30		-	-	75	\$ 3,175	0.17%
Water Heater Repair/Replacement - HCAS	Household	In-Unit	1		-	-	-	\$ 2,635	0.11%
Heat Pump Water Heater	Each	In-Unit	2		(1,110)	-	160	\$ 7,965	0.42%
Hot Water Pipe Insulation	Lin-ft	CAMWB							0.00%
Boiler Controls	Each	CAMWB							0.00%
TSV and Low Flow Showerhead	Each	In-Unit	142		3,248	0.66	1,308	\$ 5,958	0.31%
									0.00%
Envelope									
Attic Insulation	Sq Ft	CAMWB							0.00%
Wall Insulation Blow-in	Sq Ft	CAMWB							0.00%
Windows	Sq Ft	CAMWB							0.00%
Window Film	Sq Ft	CAMWB							0.00%
Air Sealing	Household	In-Unit	8998		-	-	-	\$ 23,457	1.24%
Attic Insulation	Household	In-Unit							0.00%
Repair Ceiling/Floor/Wall (Interior/Exterior)	Household	In-Unit	1		-	-	-	\$ 35	0.00%
									0.00%
HVAC									
Air Conditioners Split System	Cap-Tons	CAMWB							0.00%
Heat Pump Split System	Cap-Tons	CAMWB							0.00%
New, Packaged Air Conditioner	Cap-Tons	CAMWB							0.00%
Package Terminal A/C	Cap-Tons	CAMWB							0.00%
Package Terminal Heat Pump	Cap-Tons	CAMWB							0.00%
Furnace Replacement	Cap-MBth	CAMWB							0.00%
Space Heating Boiler	Cap-MBth	CAMWB							0.00%
Smart Thermostat	Each	In-Unit	458		31,535	-	809	\$ 99,260	5.24%
Furnace Repair/Replacement	Each	In-Unit	5		-	-	-	\$ 7,447	0.39%
Central A/C Replacement	Each	In-Unit							0.00%
High Efficiency Forced Air Unit (HE FAU)	Sq Ft	In-Unit							0.00%
Portable A/C	Each	In-Unit							0.00%
Central A/C Tune up	Each	In-Unit							0.00%
Blower Motor Retrofit	Each	CAMWB							0.00%
Efficient Fan Controller	Sq Ft	CAMWB	3		1	0.00	0.01	\$ 1	0.00%
									0.00%
Lighting									
Interior LED Lighting	Each	In-Unit	364		5,788	0.6552	(110)	\$ 3,368	0.18%
Interior TLED Type A Lamps	Each	In-Unit	4,109		23,967	2.8785	(457)	\$ 38,999	2.06%
Interior TLED Type C Lamps	Each	CAMWB							0.00%
New, LED T8 Lamp - Interior	Each	CAMWB							0.00%
New, LED T8 Lamp - Exterior	Each	CAMWB							0.00%
Interior LED Fixture	Each	CAMWB							0.00%
Interior LED Screw-in	Each	CAMWB							0.00%
Interior LED Exit Sign	Each	CAMWB							0.00%
Exterior LED Lighting	Each	CAMWB							0.00%
New, LED Parking Garage Fixtures	Each	CAMWB							0.00%
LED Exterior Wall or Pole Mounted Fixture	Each	CAMWB							0.00%
LED Corn Lamp for Exterior Wall or Pole Mount	Each	CAMWB							0.00%
Exterior LED Lighting - Post	Each	CAMWB							0.00%
Wall or Ceiling Mounted Occupancy Sensor	Each	CAMWB							0.00%
LED Diffuse A-Lamps	Each	In-Unit							0.00%
LED Reflector Bulbs	Each	In-Unit							0.00%
LED, PAR/RBR Lamps, Interior	Each	CAMWB	4		305	0	(2)	\$ 122	0.01%
									0.00%
Maintenance									
Combustion Ventilation Air (CVA) Repair	Each	In-Unit	2					\$ 83	0.00%
									0.00%
Miscellaneous									
Tier-2 Smart Power Strip	Each	In-Unit	704		134,456	2	(0)	\$ 50,720	2.68%
Variable Speed Pool Pump	Each	CAMWB							0.00%
Smart Power Strip, Tier 1	Each	CAMWB							0.00%
Cold Storage	Each	In-Unit							0.00%
Air Diffuser	Each	In-Unit	520		-	-	-	\$ 28,621	1.51%
CO and Smoke Alarm	Each	CAMWB							0.00%
CO and Smoke Alarm	Each	CAMWB	4,080		-	-	-	\$ 198,764	10.50%
Minor Repair	Each	In-Unit							0.00%
									0.00%
Electrification									
New - Central Heat Pump-FS (propane or gas)	Each	In-Unit							0.00%
Heat Pump, Clothes Dryer - FS	Each	In-Unit							0.00%
Induction Cooktop - FS	Each	In-Unit							0.00%
Ductless Mini-split Heat Pump - FS	Each	In-Unit							0.00%
Heat Pump Water Heater - FS	Each	In-Unit							0.00%
Heat Pump Pool Heater - FS	Each	CAMWB							0.00%
Ductless Mini Split - FS	Each	CAMWB							0.00%
Heat Pump Water Heater - FS	Each	CAMWB							0.00%
									0.00%
Customer Enrollment									
ESA Outreach & Assessment	Household	In-Unit	1833		-	-	-	\$ 189,948	10.03%
ESA in-home Energy Education	Household	In-Unit	1921		-	-	-	\$ 70,992	3.73%
Assessment CAM	Each	CAMWB	71		-	-	-	\$ 389,060	20.54%
Enrollment Whole Building	Each	CAMWB	69		-	-	-	\$ 223,432	11.80%
									0.00%
Ancillary Services									
Audit ⁶									0.00%
Project Completion, Common Area			1		-	-	-	\$ 5,568	0.29%
Project Completion, In Unit			1,921		-	-	-	\$ 244,022	12.88%
Project Completion, Whole Building			2		-	-	-	\$ 26,678	1.41%
Taxes									0.00%
QA/Inspection, In Unit			891					\$ 26,389	1.39%
Permit Fee			226					\$ 6,025	0.32%
									0.00%
Total	0		30,157	-	234,349	12	23,776	\$ 1,893,846	100.00%

Multifamily Properties Treated	Number
Treated ¹	2
Subtotal of Master-metered Multifamily Properties Treated	0
Total Number of Multifamily Tenant Units w/in Properties Treated ¹	195
Total Number of buildings w/in Properties Treated	19

Multifamily Properties Treated (In-Unit)	Number
Total Number of households individually treated (in-unit)	1,920

Year to Date Expenses			
ESA Program - MPWB	Electric	Gas	Total
Administration ⁷	\$ 742,039	\$ 742,029	\$ 1,484,069
Direct Implementation (Non-Incentive)	\$ 616,644	\$ 616,644	\$ 1,233,288
Direct Implementation	\$ 771,067	\$ 233,327	\$ 1,004,394
SPOC	\$ 142,433	\$ 142,433	\$ 284,866
TOTAL MPWB COSTS	\$ 2,272,174	\$ 1,734,433	\$ 4,006,607

[1] Multifamily properties are sites with at least five (5) or more dwelling units. The properties may have multiple buildings.

[2] Multifamily tenant units are the number of dwelling units located within properties treated. This number does not represent the same number of dwellings treated as captured in table 2A.

[3] Commissioning costs, as allowable per the Decision, are included in measures total cost unless otherwise noted.

[4] Applicable to Deed-Restricted, government and non-profit owned multi-family buildings described in D.16-11-022, modified by D.17-12-059, where 65% of tenants are income eligible based (at or below 250% of the Federal Poverty Guidelines).

[5] Measure type column added to identify if a measure is for in-unit or common area/whole building because they use different workpaper savings.

[6] The total expenditures presented in this table exclude accrual activity.

[7] Year in rate Administration expense total includes \$53,803 related to the revision FSA (CAM NAME) sheet.

NOTE: Audit costs may be covered by other programs or projects may utilize previous audits. Not all participants will have an audit cost associated with their project.

NOTE: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD

NOTE: In December 2024, SDG&E discovered that incentive allocations for dual IOU participating customers were reversed for ESA MPWB. This finding impacts SDG&E, SCE, and SoCalGas where customers received measures with both gas and electric benefits and that are served by the IOUs for both commodities. SDG&E is still investigating the total impact and intends to include corrections to the respective tables in the forthcoming Annual Report.

Energy Savings Assistance Program Table 2B - Pilot Plus and Pilot Deep
San Diego Gas & Electric Company
December 2024

Measures ⁽²⁾	Units	ESA Program - Pilot Plus						Measures ⁽²⁾	Units	ESA Program - Pilot Deep					
		Year-To-Date Completed & Expensed Installation ⁽¹⁾								Year-To-Date Completed & Expensed Installation ⁽¹⁾					
		Quantity Installed	kWh (Annual)	kW (Annual)	Therms (Annual)	Expenses (\$) ⁽³⁾	% of Expenditure			Quantity Installed	kWh (Annual)	kW (Annual)	Therms (Annual)	Expenses (\$) ⁽³⁾	% of Expenditure
Appliances								Appliances							
Efficient Electric Dryer	Each	-	-	-	-	\$ -	0.0%	Efficient Electric Dryer	Each	-	-	-	-	\$ -	0.0%
Heat Pump Dryer	Each	-	-	-	-	\$ -	0.0%	Heat Pump Dryer	Each	-	-	-	-	\$ -	0.0%
High Efficiency Clothes Washers	Each	-	-	-	-	\$ -	0.0%	High Efficiency Clothes Washers	Each	-	-	-	-	\$ -	0.0%
Induction Cooktop/Range	Each	-	-	-	-	\$ -	0.0%	Induction Cooktop/Range	Each	-	-	-	-	\$ -	0.0%
Pool Pump Retrocommissioning (RCx)	Each	-	-	-	-	\$ -	0.0%	Pool Pump RCx	Each	-	-	-	-	\$ -	0.0%
Pool Pump Replacement	Each	-	-	-	-	\$ -	0.0%	Pool Pump Replacement	Each	-	-	-	-	\$ -	0.0%
Refrigerator	Each	-	-	-	-	\$ -	0.0%	Refrigerator	Each	-	-	-	-	\$ -	0.0%
Standard Electric Range	Each	-	-	-	-	\$ -	0.0%	Standard Electric Range	Each	-	-	-	-	\$ -	0.0%
Tier 2 Adv Power Strip w Bluetooth	Each	-	-	-	-	\$ -	0.0%	Tier 2 Adv Power Strip w Bluetooth	Each	-	-	-	-	\$ -	0.0%
Domestic Hot Water								Domestic Hot Water							
Combined Showerhead/TSV	Each	-	-	-	-	\$ -	0.0%	Combined Showerhead/TSV	Each	-	-	-	-	\$ -	0.0%
Heat Pump Water Heater	Each	-	-	-	-	\$ -	0.0%	Heat Pump Water Heater	Each	-	-	-	-	\$ -	0.0%
Heat Pump Water Heater - Fuel Sub	Each	-	-	-	-	\$ -	0.0%	Heat Pump Water Heater - Fuel Sub	Each	-	-	-	-	\$ -	0.0%
Heat Pump Water Heater - Fuel Sub (120V)	Each	-	-	-	-	\$ -	0.0%	Heat Pump Water Heater - Fuel Sub (120V)	Each	-	-	-	-	\$ -	0.0%
Low Flow Faucet Aerator	Each	-	-	-	-	\$ -	0.0%	Low Flow Faucet Aerator	Each	-	-	-	-	\$ -	0.0%
Low Flow Showerhead	Each	-	-	-	-	\$ -	0.0%	Low Flow Showerhead	Each	-	-	-	-	\$ -	0.0%
Storage Water Heater	Each	-	-	-	-	\$ -	0.0%	Storage Water Heater	Each	-	-	-	-	\$ -	0.0%
Tankless On-Demand	Each	-	-	-	-	\$ -	0.0%	Tankless On-Demand	Each	-	-	-	-	\$ -	0.0%
Thermostat-controlled Shower Valve	Each	-	-	-	-	\$ -	0.0%	Thermostat-controlled Shower Valve	Each	-	-	-	-	\$ -	0.0%
Tub Diverter/ Tub Spout	Each	-	-	-	-	\$ -	0.0%	Tub Diverter/ Tub Spout	Each	-	-	-	-	\$ -	0.0%
Water Heater Blanket	Each	-	-	-	-	\$ -	0.0%	Water Heater Blanket	Each	-	-	-	-	\$ -	0.0%
Water Heater Pipe Insulation	Lin. Ft	-	-	-	-	\$ -	0.0%	Water Heater Pipe Insulation	Lin. Ft	-	-	-	-	\$ -	0.0%
Enclosure								Enclosure							
Attic Insulation	Sq.ft	-	-	-	-	\$ -	0.0%	Attic Insulation	Sq.ft	-	-	-	-	\$ -	0.0%
Diagnostic Air Sealing	Home	-	-	-	-	\$ -	0.0%	Diagnostic Air Sealing	Home	-	-	-	-	\$ -	0.0%
Exterior Wall Insulation	Sq.ft	-	-	-	-	\$ -	0.0%	Exterior Wall Insulation	Sq.ft	-	-	-	-	\$ -	0.0%
Floor Insulation	Sq.ft	-	-	-	-	\$ -	0.0%	Floor Insulation	Sq.ft	-	-	-	-	\$ -	0.0%
HVAC								HVAC							
Central Air Conditioner (A/C)	Each	-	-	-	-	\$ -	0.0%	Central A/C	Each	-	-	-	-	\$ -	0.0%
Fan Controller for A/C	Each	-	-	-	-	\$ -	0.0%	Fan Controller for A/C	Each	-	-	-	-	\$ -	0.0%
Portable A/C	Each	-	-	-	-	\$ -	0.0%	Portable A/C	Each	-	-	-	-	\$ -	0.0%
High Efficiency Furnace	Each	-	-	-	-	\$ -	0.0%	High Efficiency Furnace	Each	-	-	-	-	\$ -	0.0%
Diagnostic Duct Sealing	Each	-	-	-	-	\$ -	0.0%	Diagnostic Duct Sealing	Each	-	-	-	-	\$ -	0.0%
Duct Replacement	Each	-	-	-	-	\$ -	0.0%	Duct Replacement	Each	-	-	-	-	\$ -	0.0%
Duct Sealing with Equipment Upgrade	Each	-	-	-	-	\$ -	0.0%	Duct Sealing with Equipment Upgrade	Each	-	-	-	-	\$ -	0.0%
Ducted Heat Pump	Each	-	-	-	-	\$ -	0.0%	Ducted Heat Pump	Each	-	-	-	-	\$ -	0.0%
Ducted Heat Pump - Fuel Substitution	Each	-	-	-	-	\$ -	0.0%	Ducted Heat Pump - Fuel Substitution	Each	-	-	-	-	\$ -	0.0%
Ductless Heat Pump	Each	-	-	-	-	\$ -	0.0%	Ductless Heat Pump	Each	-	-	-	-	\$ -	0.0%
Ductless Heat Pump - Fuel Substitution	Each	-	-	-	-	\$ -	0.0%	Ductless Heat Pump - Fuel Substitution	Each	-	-	-	-	\$ -	0.0%
Smart Thermostat	Each	-	-	-	-	\$ -	0.0%	Smart Thermostat	Each	-	-	-	-	\$ -	0.0%
Whole House Fan	Each	-	-	-	-	\$ -	0.0%	Whole House Fan	Each	-	-	-	-	\$ -	0.0%
Packaged HVAC	Each	-	-	-	-	\$ -	0.0%	Packaged HVAC	Each	-	-	-	-	\$ -	0.0%
Maintenance								Maintenance							
Minor Home Repair	Home	-	-	-	-	\$ -	0.0%	Minor Home Repair	Home	-	-	-	-	\$ -	0.0%
Lighting								Lighting							
A-Lamp LED	Each	-	-	-	-	\$ -	0.0%	A-Lamp LED	Each	-	-	-	-	\$ -	0.0%
Reflector Lamp LED	Each	-	-	-	-	\$ -	0.0%	Reflector Lamp LED	Each	-	-	-	-	\$ -	0.0%
Miscellaneous								Miscellaneous							
Cold Storage	Each	-	-	-	-	\$ -	0.0%	Cold Storage	Each	-	-	-	-	\$ -	0.0%
Air Purifier	Each	-	-	-	-	\$ -	0.0%	Air Purifier	Each	-	-	-	-	\$ -	0.0%
Customer Enrollment								Customer Enrollment							
ESA Outreach & Assessment	Home	-	-	-	-	\$ -	0.0%	ESA Outreach & Assessment	Home	-	-	-	-	\$ -	0.0%
ESA In-Home Energy Education	Home	-	-	-	-	\$ -	0.0%	ESA In-Home Energy Education	Home	-	-	-	-	\$ -	0.0%
Total Savings/Expenditures			-	-	-	\$ -	0.0%	Total Savings/Expenditures			-	-	-	\$ -	0.0%
Households Treated		Total						Households Treated		Total					
- Single Family Households Treated	Home	-						- Single Family Households Treated	Home	-					
- Mobile Homes Treated	Home	-						- Mobile Homes Treated	Home	-					
Total Number of Households Treated		Home	-					Total Number of Households Treated		Home	-				

ESA Program - Pilot Plus and Pilot Deep	Year to Date Expenses ⁽⁴⁾		
	Electric	Gas	Total
Administration ⁽⁴⁾	\$ 171,205	\$ 171,205	\$ 342,410
Direct Implementation (Non-Incentive) ⁽⁵⁾	\$ 80,510	\$ 80,510	\$ 161,020
Direct Implementation ⁽⁶⁾	\$ 143,779	\$ 143,779	\$ 287,558
TOTAL Pilot Plus and Pilot Deep COSTS	\$ 395,494	\$ 395,494	\$ 790,988

<<Includes measures costs

ESA Program - Pilot Plus and Pilot Deep	Year to Date Expenses ⁽⁴⁾		
	Electric	Gas	Total
Inspections	\$ -	\$ -	\$ -
Marketing and Outreach	\$ 6,605	\$ 6,605	\$ 13,210
General Administration	\$ 162,744	\$ 162,743	\$ 325,487
Direct Implementer -- ADMIN	\$ 125,434	\$ 125,434	\$ 250,868
EM&V Studies	\$ -	\$ -	\$ -
Direct Installation -- Materials	\$ -	\$ -	\$ -
Performance Incentive	\$ -	\$ -	\$ -
Home Audit, Test-In Test-Out	\$ -	\$ -	\$ -
Remediation & Mitigation	\$ -	\$ -	\$ -
WEAT	\$ -	\$ -	\$ -
Ramp-Up	\$ 80,510	\$ 80,510	\$ 161,020

[1] "Completed and Expensed Installation" project savings and expenses will be reported when projects have been fully closed (i.e. inspected, issues resolved, permits closed as applicable) and reported by Pilot Implementer to SDG&E. All measures and savings from a project will be reported as either Pilot Plus or Pilot Deep. Savings from a single project will not span both tables.
[2] The measure list for SDG&E Pilot Plus and Deep is unique to the pilot and differs from Main ESA.
[3] The total expenditures presented in this table exclude accrual activity.
[4] Administration includes expenses from the following categories: General Administration, Regulatory Compliance, Training, Inspections, Marketing and Outreach, and Evaluation.
[5] Direct Implementation (Non-Incentive) includes expenses for Implementer Administration.
[6] Direct Implementation includes expenses for measures delivery.

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

Energy Savings Assistance Program Table 2C - Building Electrification Retrofit Pilot
Southern California Edison
December 2024

Measures	Units	ESA Program - Building Electrification Retrofit Pilot					
		Year-To-Date Completed & Expensed Installation					
		Quantity Installed	kWh (Annual)	kW (Annual)	Therms (Annual)	Expenses (\$)	% of Expenditure
Appliances							
Electric Dryer	Each	-	-	-	-	\$ -	0.0%
Heat Pump Dryer	Each	-	-	-	-	\$ -	0.0%
Induction Cooktop	Each	-	-	-	-	\$ -	0.0%
Induction Range	Each	-	-	-	-	\$ -	0.0%
Domestic Hot Water							
Heat Pump Water Heater	Each	-	-	-	-	\$ -	0.0%
Enclosure							
Attic Insulation	Home	-	-	-	-	\$ -	0.0%
HVAC							
Heat Pump HVAC	Each	-	-	-	-	\$ -	0.0%
Duct Seal	Each	-	-	-	-	\$ -	0.0%
Smart Thermostat	Each	-	-	-	-	\$ -	0.0%
Miscellaneous							
Minor Home Repair	Home	-				\$ -	0.0%
Carbon Monoxide/Smoke Alarm	Each	-				\$ -	0.0%
Electric Panel	Each	-				\$ -	0.0%
Electric Sub-Panel	Each	-				\$ -	0.0%
Electrical Circuit Run	Each	-				\$ -	0.0%
Induction Cookware	Home	-				\$ -	0.0%
Customer Enrollment							
Energy Assessment	Home	-				\$ -	0.0%
Total Savings/Expenditures			-	-	-	\$ -	0.0%

Households Treated		Total
Single Family Households Treated	Home	
Estimated Avg. Annual Bill SavingsTreated	Home	

ESA Program - Building Electrification	Year to Date Expenses		
	Electric	Gas	Total
Administration	-		-
Direct Implementation (Non-Incentive)			\$ -
Direct Implementation			\$ -
TOTAL Building Electrification COSTS	\$ -	\$ -	\$ -

<<Includes measures costs

Energy Savings Assistance Program Table 2D - Clean Energy Homes New Construction Pilot
Southern California Edison
December 2024

Measures	Units	ESA Program - Clean Energy Homes New Construction Pilot			
		Year-To-Date Completed & Expensed Installation			
		Quantity	Avoided (CO ₂ e) emissions	Incentives Paid (\$)	% of Expenditure
Education and Outreach					
Direct Outreach (Developers and Owners)	Each	-	N/A	\$ -	0.0%
Educational Webinars	Each	-	N/A	\$ -	0.0%
Technical Design Assistance (Reserved)					
Single-Family Homes	Each	-	-	\$ -	0.0%
Multifamily Properties	Each	-	-	\$ -	0.0%
• Buildings	Each	-	-	\$ -	0.0%
• No. of Dwelling Units	Each	-	-	\$ -	0.0%
Technical Design Assistance (In Process)					
Single-Family Homes	Home	-	-	\$ -	0.0%
Multifamily Properties	Each	-	-	\$ -	0.0%
• Buildings	Each	-	-	\$ -	0.0%
• No. of Dwelling Units	Each	-	-	\$ -	0.0%
Technical Design Assistance (Completed)					
Single-Family Homes	Each	-	-	\$ -	0.0%
Multifamily Properties	Each	-	-	\$ -	0.0%
• Buildings	Each	-	-	\$ -	0.0%
• No. of Dwelling Units	Home	-	-	\$ -	0.0%
	Home	-	-	\$ -	0.0%
Total Savings/Expenditures			-	-	0.0%
Households Treated		Total			
- Single Family Households Treated	Home				
- Multifamily Dwelling Units Treated	Home				
Total Number of Households Treated		Home	-		

ESA Program - Clean Energy Homes	Year to Date Expenses		
	Electric	Gas	Total
Administration	\$ -		\$ -
Direct Implementation (Non-Incentive)	\$ -		\$ -
Direct Implementation	\$ -		\$ -
TOTAL Clean Energy Homes COSTS	\$ -	\$ -	\$ -

<<Includes measures costs

ESA CEH Program Offerings	Units	ESA Program - Clean Energy Homes New Construction Pilot				
		Monthly Total	Monthly total Units (Living Units)	YTD Total	YTD Total Units (Living Units)	Estimated Incentive Expenses (\$)
Interest form submitted	Homes					
Interest form denied	Homes					
Application for direct design assistance (in progress)	Homes					
Applications for design incentive (in progress)	Homes					
Application for direct design assistance (completed)	Homes					
Applications for design incentive (completed)	Homes					
Applications for tenant education incentive (in progress)	Homes					
Applications for tenant education incentive (completed)	Homes					
Total Savings/Expenditures		-	-	-	\$ -	-

Energy Savings Assistance Program Table 2E - CSD Leveraging
San Diego Gas & Electric Company
December 2024

Measures	Basic	Plus	Units	ESA Program - CSD Leveraging					
				Year-To-Date Completed & Expensed Installation					
				Quantity Installed	kWh (Annual)	kW (Annual)	Therms (Annual)	Expense s (\$)	% of Expenditur e
Appliances									
High Efficiency Clothes Washer			Each	-	-	-	-	-	-
Refrigerator			Each	-	-	-	-	-	-
New - Clothes Dryer			Each	-	-	-	-	-	-
New - Dishwasher			Each	-	-	-	-	-	-
Freezers			Each	-	-	-	-	-	-
Domestic Hot Water									
Faucet Aerator			Home	-	-	-	-	-	-
Water Heater Tank and Pipe Insulation			Home	-	-	-	-	-	-
Water Heater Repair/Replacement			Each	-	-	-	-	-	-
Low-Flow Showerhead / Combined Showerhead/TSV			Home	-	-	-	-	-	-
Heat Pump Water Heater			Each	-	-	-	-	-	-
Thermostatic Tub Spout/Diverter			Home	-	-	-	-	-	-
Thermostatic Shower Valve			Home	-	-	-	-	-	-
New - Solar Water Heating									
Enclosure									
Air Sealing			Home	-	-	-	-	-	-
Caulking			Home	-	-	-	-	-	-
New - Diagnostic Air Sealing			Home	-	-	-	-	-	-
Attic Insulation			Home	-	-	-	-	-	-
New - Floor Insulation			Home	-	-	-	-	-	-
HVAC									
Removed - FAU Standing Pilot Conversion			Each	-	-	-	-	-	-
Furnace Repair/Replacement			Each	-	-	-	-	-	-
Room A/C Replacement			Each	-	-	-	-	-	-
Central A/C replacement			Each	-	-	-	-	-	-
Heat Pump A/C Replacement			Each	-	-	-	-	-	-
Evaporative Cooler (Replacement)			Each	-	-	-	-	-	-
Evaporative Cooler (Installation)			Each	-	-	-	-	-	-
Duct Test and Seal			Home	-	-	-	-	-	-
Energy Efficient Fan Control			Home	-	-	-	-	-	-
New - Prescriptive Duct Sealing			Home	-	-	-	-	-	-
High Efficiency Forced Air Unit (HE FAU)			Home	-	-	-	-	-	-
Removed - A/C Time Delay			Home	-	-	-	-	-	-
Smart Thermostat			Home	-	-	-	-	-	-
New - Portable A/C			Each	-	-	-	-	-	-
New - Central Heat Pump-FS (propane or gas space)			Each	-	-	-	-	-	-
New - Wholehouse Fan			Each	-	-	-	-	-	-
Maintenance									
Furnace Clean and Tune			Home	-	-	-	-	-	-
Central A/C Tune up			Home	-	-	-	-	-	-
New - Evaporative Cooler Maintenance			Home	-	-	-	-	-	-
Lighting									
Removed - Interior Hard wired LED fixtures			Each	-	-	-	-	-	-
Exterior Hard wired LED fixtures			Each	-	-	-	-	-	-
Removed - LED Torchieri			Each	-	-	-	-	-	-
Removed - Occupancy Sensor			Each	-	-	-	-	-	-
Removed - LED Night Light			Each	-	-	-	-	-	-
LED Reflector Bulbs			Each	-	-	-	-	-	-
LED A-Lamps			Each	-	-	-	-	-	-
Miscellaneous									
Pool Pumps			Each	-	-	-	-	-	-
Power Strip			Each	-	-	-	-	-	-
Power Strip Tier II			Each	-	-	-	-	-	-
NEW - Air Purifier			Home	-	-	-	-	-	-
Cold Storage			Each	-	-	-	-	-	-
New - Comprehensive Home Health and Safety Check-up			Home	-	-	-	-	-	-
New - CO and Smoke Alarm			Each	-	-	-	-	-	-
Pilots									
Customer Enrollment									
ESA Outreach & Assessment			Home	-	-	-	-	-	-
ESA In-Home Energy Education			Home	-	-	-	-	-	-
Total Savings/Expenditures			-	-	-	-	-	-	-
Total Households Weatherized			-	-	-	-	-	-	-
CSD MF Tenant Units Treated				Total					
-			-	-	-	-	-	-	-
-			-	-	-	-	-	-	-

ESA Program - CSD Leveraging	Year to Date Expenses		
	Electric	3807	Total
Administration	\$ -	\$ -	\$ -
Direct Implementation (Non-Incentive)	\$ -	\$ -	\$ -
Direct Implementation	\$ -	\$ -	\$ -
TOTAL CSD Leveraging COSTS	\$ -	\$ -	\$ -

NOTE: Any measures noted as 'NEW' have been added during the course of this program year.

NOTE: Any measures noted as 'REMOVED', are no longer offered by the program but have been kept for tracking purposes.

NOTE: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

Energy Savings Assistance Program Tables 3A-3H - Energy Savings and Average Bill Savings per Treated Home/Common Area
San Diego Gas & Electric Company
December 2024

Table 3A, ESA Program (SF, MH)	
Annual kWh Savings	1,207,151
Annual Therm Savings	47,358
Lifecycle kWh Savings	15,627,502
Lifecycle Therm Savings	594,203
Current kWh Rate	\$ 0.25
Current Therm Rate	\$ 1.69
Average 1st Year Bill Savings / Treated households	\$ 53.06
Average Lifecycle Bill Savings / Treated Household	\$ 682.49

Table 3B, ESA Program - Multifamily Whole Building (MF In-Unit) [4]	
Annual kWh Savings	139,110
Annual Therm Savings	19,654
Lifecycle kWh Savings	675,502
Lifecycle Therm Savings	229,228
Current kWh Rate	\$ 0.25
Current Therm Rate	\$ 1.69
Average 1st Year Bill Savings / Treated Property	\$ 45.27
Average Lifecycle Bill Savings / Treated Property	\$ 369.46

Table 3C, ESA Program - Multifamily Whole Building (MFCAM)	
Annual kWh Savings	546
Annual Therm Savings	6,889
Lifecycle kWh Savings	7,534
Lifecycle Therm Savings	103,253
Current kWh Rate	\$ 0.25
Current Therm Rate	\$ 1.69
Average 1st Year Bill Savings / Treated Property	\$ 5.92
Average Lifecycle Bill Savings / Treated Property	\$ 88.66

Table 3D, ESA Program - Pilot Plus [2]	
Annual kWh Savings	-
Annual Therm Savings	-
Lifecycle kWh Savings	-
Lifecycle Therm Savings	-
Current kWh Rate	\$ -
Current Therm Rate	\$ -
Average 1st Year Bill Savings / Treated Property	\$ -
Average Lifecycle Bill Savings / Treated Property	\$ -

Table 3E, ESA Program - Pilot Deep [2]	
Annual kWh Savings	-
Annual Therm Savings	-
Lifecycle kWh Savings	-
Lifecycle Therm Savings	-
Current kWh Rate	\$ -
Current Therm Rate	\$ -
Average 1st Year Bill Savings / Treated Property	\$ -
Average Lifecycle Bill Savings / Treated Property	\$ -

Table 3F, ESA Program - Building Electrification (SCE Only)	
Annual kWh Savings	-
Annual Therm Savings	-
Lifecycle kWh Savings	-
Lifecycle Therm Savings	-
Current kWh Rate	\$ -
Current Therm Rate	\$ -
Average 1st Year Bill Savings / Treated Households	\$ -
Average Lifecycle Bill Savings / Treated Households	\$ -

Table 3G, ESA Program - CSD Leveraging	
Annual kWh Savings	-
Annual Therm Savings	-
Lifecycle kWh Savings	-
Lifecycle Therm Savings	-
Current kWh Rate	\$ -
Current Therm Rate	\$ -
Average 1st Year Bill Savings / Treated Households	\$ -
Average Lifecycle Bill Savings / Treated Households	\$ -

Table 3H, Summary - ESA Program (SF, MH), MFWB, CSD Leveraging, Pilot Plus and Pilot Deep [3]	
Annual kWh Savings	1,346,807
Annual Therm Savings	73,901
Lifecycle kWh Savings	16,310,538
Lifecycle Therm Savings	926,683
Current kWh Rate	\$ 0.76
Current Therm Rate	\$ 5.08
Average 1st Year Bill Savings / Treated Households	\$ 104.25
Average Lifecycle Bill Savings / Treated Households	\$ 1,140.61

[1] Data reported in this table is cumulative since program inception.

[2] ESA Pilot Plus and Pilot Deep uses the same formulas to calculate values as Main ESA, but the variables such as measure savings and expected useful life may differ. The pilot will initially estimate energy savings with energy modeling software.

[3] Summary is the sum of ESA Main, MFWB and Pilot Plus Pilot Deep.

[4] Separating MFWB in-unit savings summary from the CAM and Whole Building measures savings because they are calculated using different residential rates.

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

Energy Savings Assistance Program Table 4A - 4F - Homes/Buildings Treated
San Diego Gas & Electric Company
December 2024

Table 4A, ESA Program (SF, MH)						
	Eligible Households [2]			Households Treated YTD		
County	Rural [1]	Urban	Total	Rural	Urban	Total
Orange	0	21,308	21,308	0	2	2
San Diego	8,986	355,023	364,009	152	5,581	5,733
Total	8,986	376,331	385,317	152	5,583	5,735

Table 4B, ESA Program - MF CAM						
	Eligible Households			Households Treated YTD		
County	Rural [1]	Urban	Total	Rural	Urban	Total
Orange	N/A	N/A	N/A	0	0	0
San Diego	N/A	N/A	N/A	0	1	1
Total	0	0	0	0	1	1

Table 4C, ESA Program - MFWB (MF In-Unit)						
	Eligible Properties			Properties Treated YTD		
County	Rural [1]	Urban	Total	Rural	Urban	Total
Orange	N/A	N/A	N/A	0	0	0
San Diego	N/A	N/A	N/A	0	1,920	1,920
Total	0	0	0	0	1,920	1,920

Table 4D, ESA Program - Multifamily Whole Building (MFCAM, MF MFWB)						
	Eligible Households			Households Treated YTD		
	Rural [1]	Urban	Total	Rural	Urban	Total
Orange	N/A	N/A	N/A			0
San Diego	N/A	N/A	N/A			0
Total	0	0	0	0	0	0

Table 4E, ESA Program - Pilot Plus and Pilot Deep						
	Eligible Households			Households Treated YTD		
Orange	N/A	N/A	N/A	N/A	N/A	N/A
San Diego	N/A	N/A	N/A	N/A	N/A	N/A
Total	0	0	0	0	0	0

Table 4F, ESA Program - CSD Leveraging						
	Eligible Households[4]			Households Treated YTD		
Total	-	-	-	-	0	0

[1] For IOU low income-related and Energy Efficiency reporting and analysis, the Goldsmith definition is applied.

[2] Eligibility Estimates are from PY2023 and include SF, MH, MF In-Unit. PY2024 eligibility estimates will be provided by Athens Research later this year.

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

Energy Savings Assistance Program Table 5A - 5F - Energy Savings Assistance Program Customer Summary
San Diego Gas & Electric Company
December 2024

Table 5A, ESA Program (SF, MH)																
Month	# of Household Treated by Month	Gas & Electric			# of Household Treated by Month	Gas Only			# of Household Treated by Month	Electric Only			Total			
		(Annual)				(Annual)				(Annual)			(Annual)			
		Therm	kWh	kW		Therm	kWh	kW		Therm	kWh	kW	Therm	kWh	kW	
January	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
February	402	1,798	67,899	8	-	-	-	-	23	-	3,061	0	425	1,798	70,960	8
March	402	2,763	67,560	11	-	-	-	-	16	-	7,064	1	418	2,763	74,624	12
April	619	5,706	125,619	19	-	-	-	-	37	-	8,726	1	656	5,706	134,345	20
May	379	3,640	96,828	19	-	-	-	-	23	-	5,822	1	402	3,640	102,650	20
June	765	4,867	121,232	20	-	-	-	-	42	-	10,299	2	807	4,867	131,531	22
July	642	5,162	119,248	22	-	-	-	-	40	-	11,698	2	682	5,162	130,946	24
August	653	5,665	133,337	31	-	-	-	-	25	-	9,907	2	678	5,665	143,244	33
September	549	5,290	106,260	20	-	-	-	-	18	-	7,394	1	567	5,290	113,654	21
October	220	5,448	99,335	20	-	-	-	-	12	-	4,375	1	232	5,448	103,710	21
November	285	2,937	73,440	12	-	-	-	-	14	-	6,557	1	299	2,937	79,997	13
December	546	4,081	110,248	19	-	-	-	-	23	-	11,241	2	569	4,081	121,489	21
YTD	5,462	47,358	1,121,005	201	-	-	-	-	273	-	86,146	13	5,735	47,358	1,207,151	214

YTD Total Energy Impacts for all fuel types should equal YTD energy impacts that are reported every month in Table 2.
Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

Table 5B, ESA Program - MFWB In-Unit																
Month	# of Household Treated by Month	Gas & Electric			# of Household Treated by Month	Gas Only			# of Household Treated by Month	Electric Only			Total			
		Therm	(Annual)			Therm	(Annual)			Therm	(Annual)		# of Household Treated by Month	(Annual)		
			kWh	kW			kWh	kW			kWh	kW		kWh	kW	
January	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
February	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
March	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
April	73	665	2,863	0	-	-	-	-	4	-	543	0	77	665	3,406	0
May	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
June	13	179	2,457	0.03	-	-	-	-	-	-	-	-	13	179	2,457	0
July	363	3,368	7,879	0.63	-	-	-	-	70	(19.07)	3,353	0.31	433	3,349	11,232	1
August	276	2,885	31,871	1.5369	-	-	-	-	9	35	2,330	0	285	2,920	34,201	2
September	266	2,243	37,773	1	-	-	-	-	4	(2)	1,242	0	270	2,241	39,015	1
October	104	1,047	14,347	0	-	-	-	-	3	23	753	0	107	1,070	15,100	1
November	232	1,058	38,789	1	-	-	-	-	26	(9)	3,123	0	258	1,049	41,912	1
December	444	5,426	67,192	2	-	-	-	-	33	(13)	19,287	4	477	5,412	86,470	6
YTD	1,771	16,871	203,171	7	-	-	-	-	149	15	30,631	5	1,920	16,886	233,802	12

YTD Total Energy Impacts for all fuel types should equal YTD energy impacts that are reported every month in Table 2A.
Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

Table 5C, ESA Program - Multifamily Whole Building (MF In-unit, MFCAM)															
Month	# of Properties Treated by Month	Gas & Electric			# of Properties Treated by Month	Gas Only			# of Properties Treated by Month	Electric Only			Total		
		(Annual)				(Annual)				(Annual)			(Annual)		
		Therm	kWh	kW		Therm	kWh	kW		Therm	kWh	kW	Therm	kWh	kW
January	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
February	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
March	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
April	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
May	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
June	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
July	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
August	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
September	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
October	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
November	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
December	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
YTD	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-

Table 5D, ESA Program - Pilot Plus and Pilot Deep																
Month	# of Household Treated by Month	Gas & Electric			# of Household Treated by Month	Gas Only [1]			# of Household Treated by Month	Electric Only [1]			Total			
		(Annual)				(Annual)				(Annual)			(Annual)			
		Therm	kWh	kW		Therm	kWh	kW		Therm	kWh	kW	Therm	kWh	kW	
January	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
February	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
March	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
April	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
May	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
June	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
July	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
August	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
September	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
October	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
November	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
December	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
YTD	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-

Table 5E, ESA Program - Building Electrification (SCE Only)																
Month	# of Household Treated by	Gas & Electric			# of Household Treated by	Gas Only			# of Household Treated by	Electric Only			Total			
		1480 (Annual)				(Annual)				(Annual)			(Annual)			
		Therm	kWh	kW		Therm	kWh	kW		Therm	kWh	kW	Therm	kWh	kW	
January	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
February	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
March	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
April	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
May	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
June	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
July	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
August	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
September	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
October	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
November	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
December	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
YTD	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-

Table 5F, ESA Program - CSD Leveraging																
Month	# of Household Treated by	Gas & Electric			# of Household Treated by	Gas Only			# of Household Treated by	Electric Only			Total			
		(Annual)				(Annual)				(Annual)			(Annual)			
		Therm	kWh	kW		Therm	kWh	kW		Therm	kWh	kW	Therm	kWh	kW	
January	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
February	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
March	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
April	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
May	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
June	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
July	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
August	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
September	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
October	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
November	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
December	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
YTD	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-

[1] SDG&E is treating dual-fuel (gas and electric) customers through ESA Pilot Plus and Deep.
Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

Energy Savings Assistance Program Table 6 - Expenditures for Pilots and Studies
San Diego Gas & Electric Company
December 2024

	Authorized 2021-26 Funding			Current Month Expenses			Year to Date Expenses			Cycle to Date Expenses			% of Budget Expended		
	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total
Pilots															
Virtual Energy Coach															
ESA Pilot Plus and Pilot Deep [1]			\$ 7,633,415	\$ 76,951	\$ 76,951	\$ 153,902	\$ 395,494	\$ 395,494	\$ 790,988	\$ 509,745	\$ 509,744	\$ 1,019,489			13%
Total Pilots	\$ -	\$ -	\$ 7,633,415	\$ 76,951	\$ 76,951	\$ 153,902	\$ 395,494	\$ 395,494	\$ 790,988	\$ 509,745	\$ 509,744	\$ 1,019,489			13%
Pilot Evaluations (SCE)															
ESA Pilot Plus/Deep Program Pilot Evaluation															
Building Electrification Retrofit Pilot Evaluation															
Clean Energy Homes New Construction Pilot Evaluation															
Total Pilot Evaluations	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -			
Studies [2]															
Joint IOU - 2022 Low Income Needs Assessment (LINA) Study [2]	\$ -	\$ -	\$ 37,500	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 18,725	\$ 18,725	\$ 37,450			100%
Joint IOU - 2025 Low Income Needs Assessment (LINA) Study [1]	\$ -	\$ -	\$ 37,500	\$ 191	\$ 191	\$ 382	\$ 5,893	\$ 5,893	\$ 11,786	\$ 5,893	\$ 5,893	\$ 11,786			31%
Joint IOU - 2028 Low Income Needs Assessment (LINA) Study [1]	\$ -	\$ -	\$ 37,500	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -			0%
Joint IOU - Statewide CARE-ESA Categorical Study [1]	\$ -	\$ -	\$ 11,250	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 5,584	\$ 5,584	\$ 11,168			99%
Load Impact Evaluation Study [1]	\$ -	\$ -	\$ 225,000	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -			0%
Equity Criteria and Non Energy Benefits Evaluation (NEB's) [1]	\$ -	\$ -	\$ 75,000	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -			0%
Evolving Study and Data Needs [1]	\$ -	\$ -	\$ 300,000	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 37,813	\$ 37,813	\$ 75,626			25%
Joint IOU - Process Evaluation Studies (1-4 Studies) [1]	\$ -	\$ -	\$ 75,000	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -			0%
Total Studies	\$ -	\$ -	\$ 798,750	\$ 191	\$ 191	\$ 382	\$ 5,893	\$ 5,893	\$ 11,786	\$ 68,015	\$ 68,015	\$ 136,030			17%

[1] The study budgets presented in this table are for the program cycle 2021-2026, as authorized in D 21.06.015.

[2] The Low Income Needs Assessment Study budget presented in this table is for the program cycle 2021-2026, as authorized in Advice Letter 3478-E and 2828-G.

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

Energy Savings Assistance Program Table 7 - Customer Segments/Needs State by Demographic, Financial, Location, and Health Conditions *
San Diego Gas & Electric Company
December 2024

Customer Segments	# of Households Eligible [1]	# of Households Treated [2]	Enrollment Rate = (C/B)	# of Households Contacted [3]	Rate of Uptake = (C/E)	Avg. Energy Savings (kWh) Per Treated Households (Energy Saving and HCS Measures) [4]	Avg. Energy Savings (kWh) Per Treated Households (Energy Saving Measures only) [5]	Avg. Peak Demand Savings (kW) Per Treated Household	Avg. Energy Savings (Therms) Per Treated Households (Energy Saving and HCS Measures) [4]	Avg. Energy Savings (Therms) Per Treated Households (Energy Saving Measures only) [5]	Avg. Cost Per Treated Households
Demographic											
Housing Type											
SF	170,522	5,088	3%	5,879	87%	153.00	129.00	0.03	5.92	4.51	\$ 1,362
MH	22,468	647	3%	1,076	60%	56.00	1.00	0.01	1.51	(3.05)	\$ 1,470
Rent vs. Own											
Own	136,885	2,230	2%	23,770	9%	180.00	129.00	0.04	7.97	4.51	\$ 2,060
Rent	236,613	3,505	1%	51,478	7%	93.00	92.00	0.01	2.64	2.64	\$ 646
Previous vs. New Participant											
New	N/A	402	0%	78,584	1%	108.00	83.00	0.02	3.80	2.26	\$ 1,141
Previous [19]	13,760	5,333	39%	72,168	7%	143.00	115.00	0.03	5.65	3.77	\$ 1,424
Seniors [6]	166,246	1,570	1%	N/A	0%	159.00	115.00	0.03	6.27	3.41	\$ 1,745
Veterans	44,771	59	0%	N/A	0%	217.00	189.00	0.04	6.58	4.68	\$ 1,742
Hard-to-Reach [7]	N/A	3,852	0%	N/A	0%	101.00	81.00	0.02	3.59	2.18	\$ 1,102
Vulnerable [8]	160,975	1,753	1%	31,352	6%	104.00	84.00	0.02	4.18	2.79	\$ 1,168
Location											
DAC	90,092	1,155	1%	18,455	6%	110.00	89.00	0.02	4.38	3.01	\$ 1,211
Rural	8,611	152	2%	3,520	4%	162.00	130.00	0.03	4.35	2.20	\$ 1,392
Tribal [18]	21,716	3	0%	243	1%	168.00	168.00	0.02	-	-	\$ 753
PSPS Zone	131,968	41	0%	2,195	2%	151.00	136.00	0.02	2.16	0.68	\$ 1,088
Wildfire Zone [9]	63,552	355	1%	14,901	2%	190.00	167.00	0.03	4.62	2.98	\$ 1,374
Climate Zone 6	16,775	1	0%	4,637	0%	531.00	531.00	0.07	-	-	\$ 1,592
Climate Zone 7	244,028	3,730	2%	104,220	4%	135.00	106.00	0.02	5.88	3.93	\$ 1,426
Climate Zone 8	4,649	1	0%	1,481	0%	982.00	982.00	0.12	-	-	\$ 2,955
Climate Zone 10	99,636	1,987	2%	44,939	4%	145.00	119.00	0.02	4.72	3.04	\$ 1,339
Climate Zone 14	3,490	11	0%	840	1%	191.00	191.00	0.03	(0.03)	(0.03)	\$ 784
Climate Zone 15	1,084	5	0%	201	2%	254.00	254.00	0.03	2.17	2.17	\$ 808
CARB Communities [10]	293,478	740	0%	13,055	6%	99.00	83.00	0.02	3.65	2.61	\$ 1,098
Financial											
CARE	289,930	5,268	2%	145,113	4%	141.00	115.00	0.02	5.52	3.81	\$ 1,381
FERA	41,374	89	0%	8,613	1%	105.00	91.00	0.02	5.45	3.80	\$ 1,130
Disconnected [11]	N/A	N/A	0%	N/A	0%	N/A	N/A	N/A	N/A	N/A	N/A
Arrearages [12]	144,053	2,152	1%	51,332	1%	124.00	108.00	0.02	5.00	4.00	\$ 1,108
High Usage [13]	52,414	515	1%	9,178	6%	167.00	149.00	0.03	4.75	3.75	\$ 1,205
High Energy Burden [14]	132,033	1,110	1%	18,162	6%	124.00	104.00	0.02	4.78	3.54	\$ 1,185
SEVI [15]											
H	275,414	785	0%	36,525	2%	195.00	165.00	0.03	6.17	4.25	\$ 1,585
M	318,131	1,791	1%	58,192	3%	148.00	117.00	0.03	6.17	4.00	\$ 1,498
L	243,148	3,138	1%	60,722	5%	126.00	100.00	0.02	4.87	3.24	\$ 1,286
Affordability Ratio [16]	35,421	521	1%	12,405	4%	110.00	94.00	0.02	5.02	3.88	\$ 1,095
Health Condition											
Medical Baseline	20,925	482	2%	7,968	6%	167.00	134.00	0.03	6.24	4.01	\$ 1,744
Respiratory (Asthma) [17]											
Low	283,333	1,793	1%	70,537	3%	173.00	141.00	0.03	6.32	4.21	\$ 1,533
Medium	195,497	2,041	1%	49,444	4%	126.00	100.00	0.02	4.91	3.07	\$ 1,329
High	113,025	1,880	2%	35,458	5%	119.00	94.00	0.02	5.22	3.63	\$ 1,330
Disabled	115,907	327	0%	N/A	0%	199.00	158.00	0.04	7.11	4.04	\$ 2,003

[*] SDG&E is reporting on these customer segments at the direction of the ED with the caveat that estimates/numbers may be compiled from multiple sources, based on available estimates, and/or self-reported data. The numbers may not be additive.

[1] 2023 eligibility estimates provided by Athens Research, except as otherwise noted.

[2] Households treated data is not additive because customers may be represented in multiple categories. Data is compiled based on ESA measures received YTD, and may include enrollments from prior years

[3] The number of household contacted includes YTD leads and enrollments.

[4] SDG&E has considered the energy savings associated with all ESA measures installed for this entry, regardless of whether the savings have a negative or positive value for kW, kWh, and/or Therms. Many measures offered in ESA provide Non-Energy Benefits (including Health, Comfort, and Safety (HCS)) in addition to energy savings, and some of these measures may be associated with a negative savings value.

[5] SDG&E has considered only the energy savings associated with the ESA measures installed for this entry that have a positive value for kWh and/or Therms. Installed ESA measures with a negative savings value for both kWh and Therms were excluded.

[6] This represents the number of households with at least one member who is at least 62 years old at the time of data collection.

[7] "Hard-to-reach" residential customers include "those customers who do not have easy access to program information or generally do not participate in energy efficiency programs due to a language, income, housing type, geographic, or home ownership (split incentives) barrier" (Advice Letter 4482-G/6314-E dated September 1, 2021). For the purpose of this reporting, SDG&E is defining "hard-to-reach" as those residential customer self-identified as not preferring or speaking English as the primary language because income, housing type, geographic, and homeownership information is reported elsewhere on this table.

[8] Vulnerable refers to Disadvantaged Vulnerable Communities (DVC) which consist consists of communities in the 25% highest scoring census tracts according to the most current versions of the California Communities Environmental Health Screening Tool (CalEnviroScreen), as well as all California tribal lands, census tracts that score in the highest 5% of Pollution Burden within CalEnviroScreen, but do not receive an overall CalEnviroScreen score due to unreliable public health and socioeconomic data, and census tracts with median household incomes less than 60% of state median income.

[9] Includes Tier 2 and 3 of the CPUC Fire-Threat Map

[10] This reflects communities within SDG&E's service territory that are identified by the California Air Resources Board (CARB) Community Air Protection Program as communities continue to experience environmental and health inequities from air pollution.

[11] SDG&E resumed disconnections for residential customers in 2023.

[12] SDG&E defines arrearages as overdue balance greater than 30 days. Estimated eligibility is based on CARE/FERA households with arrearages in the prior year as reported in SDG&E's R.18-07-005 Monthly Disconnection Report through December 2023.

[13] SDG&E defines high usage as at least 400% of baseline at least three times in 12-month period.

[14] SDG&E utilizes the Low-Income Energy Affordability Data (LEAD) Tool developed by DOE's Office of Energy Efficiency & Renewable Energy to identify census tracts with high energy burden for households at below 200 % Federal Poverty Level (FPL) that are in SDG&E's service territory. The 2016 Needs Assessment for the Energy Savings Assistance and the California Alternate Rates for Energy Programs describes households that spent more 6.3% of their annual income on energy bills as having high energy burden (p.47).

[15] The Socioeconomic Vulnerability Index (SEVI) metric represents the relative socioeconomic standing of census tracts, referred to as communities, in terms of poverty, unemployment, educational attainment, linguistic isolation, and percentage of income spent on housing. SDG&E utilizes the SEVI data provided by the CPUC to map its service territory by SEVI scores (L: 0 to 33; M: >33 to 66; H: >66).

[16] The Affordability Ratio (AR) metric quantifies the percentage of a representative household's income that would be used to pay for an essential utility service after non-discretionary expenses such as housing and other essential utility service charges are deducted from the household's income. Using Gas AR20 and Electric AR20 data for 2023 (using 2019 base year) provided by the CPUC, SDG&E selects census tracts with Electric AR20 at above 15% or Gas AR20 above 10% to identify areas within its service territory as having high affordability ratio (CPUC 2019 Annual Affordability Report, pp 34, 44).

[17] SDG&E utilizes the 'Asthmas' indicator in CalEnviroScreen 4.0 (published by the California Office of Environmental Health Hazard Assessment) as a proxy to identify locations with varying levels of respiratory conditions within its service territory. L: 0-33 percentile; M: >33-66 percentile; H: >66-100 percentile.

[18] This data captures tribal households located on federally-recognized tribes whose trust lands are identified in the Bureau of Indian Affairs, and also includes ESA participants from non federally-recognized tribes or households that self-identified as Native American.

[19] YTD, cost and energy savings for this customer segment includes a significant portion of in-progress projects, as well as projects with higher cost measures, which may skew the average savings and cost (Columns G-L) higher than the averages for the reported completed projects in Column B.

NOTE: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

[illegible][illegible][illegible][illegible]

Energy Savings Assistance Program Table 8 - Clean Energy Referral, Leveraging, and Coordination
San Diego Gas & Electric Company
December 2024

Partner	Brief Description of Effort	# of Referral ¹	# of Leveraging ²	# of Coordination Efforts ³	# of Leads ⁴	# of Enrollments ⁵
LIHEAP	LIHEAP agencies in SDG&E service territory leverage LIHEAP payment leads to provide ESA Program services to customers.	1	0	0	0	0
DAC-SASH	The DAC-SASH implementer provides SDG&E with potential ESA and CARE Program Leads. SDG&E provides an annual list of program leads to DAC-SASH implementer for marketing purposes.	N/A	N/A	N/A	32	0
SDCWA	SDG&E efforts to coordinate program information with SDCWA.	N/A	1	1	N/A	N/A
CARE/Medical Baseline	CARE Online Enrollments are leveraged for ESA Program Enrollments.	N/A	N/A	N/A	N/A	N/A
CARE High Usage	Leads generated through CARE HEU income verifications completed	N/A	N/A	N/A	726	313
Energy Solutions Partner Network	SDG&E works closely with a network of approximately 200 community-based organizations (CBOs) to connect customers with Customer Assistance programs.	N/A	17	211	N/A	N/A
CARE Capitation Agencies	SDG&E partners with 22 social service agencies to help enroll its hardest-to-reach customers in Customer Assistance programs.	N/A	3	41	2,589	67
Demand Response - AC Saver ⁶	Eligible residential customers who own a qualifying Wi-Fi enabled smart thermostat may enroll. During an "energy event," SDG&E will notify the smart thermostat provider to temporarily adjust the temperature setting on the thermostat up to four degrees to limit A/C usage. Participating customers may qualify for an SDG&E incentive.	N/A	N/A	N/A	N/A	N/A
MFWB ⁷	Coordination with SDG&E in their Administration of the Southern Section MFWB program	72	4	19	36	3

1 Number of outbound referrals being given to the partner.

2 Number of activities that involve the sharing resources to jointly support program delivery or administration. (Example: Sharing of Lead Lists,

3 Number of activities related to program communication (marketing), collaboration of events, and alignment of activities to support program delivery.

4 Number of inbound Leads or Referrals from the Partner

5 Number of enrollments that results from the Leads or Referrals supplied by the Partner

6 Cumulative number of customers that enrolled the the respective program with 120-days of their ESA in-home visitation in which they received Energy Education

7 Number of referrals being supplied to SDG&E by SCE and SoCalGas, the number of Enrollments being completed on behalf of SDG&E for the MFWB

N/A identifies areas where SDG&E is unable to track the data related with these efforts.

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

Energy Savings Assistance Program Table - 9 Tribal Outreach
San Diego Gas & Electric Company
December 2024

OUTREACH STATUS	Quantity (Includes CARE, FERA, and ESA) [2]	List of Participating Tribes
Tribes completed ESA Meet & Confer [1]	9	Barona Band of Mission Indians, Pauma Band of Mission Indians, La Posta Band of Mission Indians, Mesa Grande Band of Mission Indians, Manzanita Band of Kumeyaay Nation, Campo Kumeyaay Nation, Iipay Nation of Santa Ysabel, La Jolla Band of Luiseno Indians, Los Coyotes Band of Cahuilla and Cupeno Indians
Tribes requested outreach materials or applications	8	Pauma Band of Mission Indians, La Posta Band of Mission Indians, Mesa Grande Band of Mission Indians, Iipay Nation Santa Ysabel,, Campo Kumyaay Nation, Manzanita Band of Kumeyaay Nation, La Jolla Band of Luiseno Indians, Los Coyotes Band of Cahuilla and Cupeno Indians
Tribes who have not accepted offer to Meet and Confer	3	Ewiiapaayp, Inaja Cosmit Band of Indians [3], Pala Band of Mission Indians, Rincon Band of Luiseno Indians
Non-Federally Recognized Tribes who participated in Meet & Confer	0	
Tribes and Housing Authority sites involved in Focused Project/ESA	N/A	N/A
Partnership offer on Tribal Lands	6	Iipay Nation of Santa Ysabel, La Jolla Band of Luiseno Indians, La Posta Band of Mission Indians, Campo Kumeyaay Nation, Los Coyotes Band of Cahuilla and Cupeno Indians, Southern Indian Health Council
Housing Authority and Tribal Temporary Assistance for Needy Families (TANF) office who received outreach (this includes email, U.S. mail, and/or phone calls)	2	Southern California American Indian Resource Center (SCAIR); Southern California Tribal Chairmen's Association (SCTCA) [4]
Housing Authority and TANF offices who participated in Meet and Confer	N/A	N/A

[1] SDG&E notes that it has held informational meetings with these tribes to provide information on low income programs and other customer programs. As such, the term Meet and Confer, used here, is unrelated to a Duty to Meet and Confer, pursuant to Rule 13.9. SDG&E invited all 17 tribes to meet and will continue to engage in 2024.

[2] Numbers are a rolling count of Tribal Outreach efforts

[3] SDG&E does not provide service to Inaja & Cosmit

[4] SDG&E provides TANF related messaging through periodic presentations to SCAIR and SCTCA

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

CARE Program Table 1 - Program Expenses
San Diego Gas & Electric Company
December 2024

CARE Program:	Authorized Budget [1]			Current Month Expenses			Year to Date Expenses			% of Budget Spent YTD		
	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total
Outreach	\$ 2,995,025	\$ 370,172	\$ 3,365,197	\$ 301,273	\$ 29,879	\$ 331,152	\$ 2,300,316	\$ 237,014	\$ 2,537,330	77%	64%	75%
Processing / Certification Re-certification	\$ 565,631	\$ 69,910	\$ 635,541	\$ 98,868	\$ 9,778	\$ 108,646	\$ 1,620,240	\$ 160,243	\$ 1,780,483	286%	229%	280%
Post Enrollment Verification	\$ 439,392	\$ 54,307	\$ 493,699	\$ 8,190	\$ 810	\$ 9,000	\$ 114,148	\$ 11,289	\$ 125,437	26%	21%	25%
IT Programming	\$ 1,012,820	\$ 125,180	\$ 1,138,000	\$ 40,240	\$ 3,980	\$ 44,220	\$ 373,159	\$ 36,906	\$ 410,065	37%	29%	36%
CHANGES Program	\$ 235,850	\$ 29,150	\$ 265,000	\$ 48,853	\$ 4,832	\$ 53,685	\$ 250,545	\$ 24,779	\$ 275,324	106%	85%	104%
Studies and Pilots	\$ 17,386	\$ 2,149	\$ 19,535	\$ 349	\$ 34	\$ 383	\$ 10,726	\$ 1,061	\$ 11,787	62%	49%	60%
Measurement and Evaluation	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	-	0%	0%
Regulatory Compliance	\$ 291,740	\$ 36,058	\$ 327,798	\$ 16,216	\$ 1,604	\$ 17,820	\$ 230,161	\$ 22,763	\$ 252,924	79%	63%	77%
General Administration	\$ 618,172	\$ 76,403	\$ 694,575	\$ 38,038	\$ 3,762	\$ 41,800	\$ 401,890	\$ 39,747	\$ 441,637	65%	52%	64%
CPUC Energy Division	\$ 65,880	\$ 8,143	\$ 74,023	\$ -	\$ -	\$ -	\$ 2,656	\$ 263	\$ 2,919	4%	3%	4%
SUBTOTAL MANAGEMENT COSTS	\$ 6,241,896	\$ 771,472	\$ 7,013,368	\$ 552,027	\$ 54,679	\$ 606,706	\$ 5,303,841	\$ 534,065	\$ 5,837,906	85%	69%	83%
CARE Rate Discount [2]	\$ 214,084,954	\$ 21,383,378	\$ 235,468,332	\$ 14,855,702	\$ 1,993,575	\$ 16,849,278	\$ 192,309,684	\$ 20,131,750	\$ 212,441,434	90%	94%	90%
TOTAL PROGRAM COSTS & CUSTOMER DISCOUNTS	\$ 220,326,850	\$ 22,154,850	\$ 242,481,700	\$ 15,407,729	\$ 2,048,254	\$ 17,455,984	\$ 197,613,525	\$ 20,665,815	\$ 218,279,340	90%	93%	90%
Other CARE Rate Benefits												
- Wildfire Non-Bypassable Charge Exemption [3]				\$ 560,636		\$ 560,636	\$ 7,481,283		\$ 7,481,283			
- CARE Surcharge Exemption				\$ 1,440,542	\$ 319,340	\$ 1,759,882	\$ 19,272,138	\$ 3,034,849	\$ 22,306,987			
- kWh Surcharge Exemption				\$ 70,533		\$ 70,533	\$ 788,771		\$ 788,771			
- Vehicle Grid Integration Exemption				\$ -		\$ -	\$ 43,863		\$ 43,863			
Total Other CARE Rate Benefits				\$ 2,071,711	\$ 319,340	\$ 2,391,051	\$ 27,586,054	\$ 3,034,849	\$ 30,620,903			
Indirect Costs				\$ 68,635	\$ 6,788	\$ 75,423	\$ 980,415	\$ 96,964	\$ 1,077,379			

[1] Authorized Budget for PY 2024 in D.21-06-015, Attachment 1, Table 2.

[2] CARE Rate Discount amounts reflected in Advice Letters 4291-E and 3245-G, effective January 1, 2024.

[3] SDG&E Advice Letter 3619-E authorizes Wildfire Non-Bypassable Charge Exemption, effective October 1, 2020.

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

CARE Program Table 2 - Enrollment, Recertification, & Attrition
San Diego Gas & Electric Company
December 2024

	New Enrollment									Recertification				Attrition (Drop Offs)						Enrollment		Total CARE Participants	Estimated CARE Eligible ²	Enrollment Rate % (Wix) ³	Total Residential Accounts ⁴	Gas Only	Electric Only
	Inter- Utility ¹	Intra- Utility ¹	Leveraging ¹	Combined (B+C+D)	Online	Paper	Phone	Capitation	Combined (#C+D+H+I)	Total New Enrollment (#A-J)	Scheduled	Non-Scheduled (#)	Automatic	Total Recertification (L+M+N)	No Response ⁵	Failed PEV	Failed Recertification	Other	Total Attrition (P+Q+R+S)	Gross (K+O)	Net Adjusted (K-T)						
January	15	65	20	100	6,188	389	436	179	7,192	7,292	5,981	3,285	638	10,104	3,764	7	575	2,685	7,031	17,396	261	337,080	289,930	116%	1,367,481	0	138,817
February	18	61	25	104	5,047	420	455	141	6,072	6,176	4,369	2,614	987	7,970	3,941	7	424	2,976	7,347	14,146	-1,171	335,909	289,930	116%	1,372,084	0	138,720
March	35	60	33	134	5,312	464	504	144	6,424	6,558	5,334	3,024	1,528	8,864	4,220	28	550	2,353	7,149	16,442	-597	335,311	289,930	116%	1,377,603	0	138,513
April	19	76	284	379	4,158	367	292	151	4,958	5,336	6,172	2,571	714	9,457	4,547	27	533	2,486	7,593	14,793	-2,367	333,061	289,930	115%	1,382,756	0	138,965
May	0	87	109	196	4,634	303	291	121	5,349	5,545	5,296	2,654	1,091	8,041	5,522	24	553	3,869	9,968	14,586	-4,423	328,638	289,930	113%	1,388,177	0	137,370
June	25	5	38	68	4,470	333	371	150	5,324	5,390	6,816	2,588	943	10,027	4,373	22	718	3,767	9,880	15,417	-4,495	324,148	289,930	112%	1,393,779	0	138,841
July	13	73	47	133	4,687	445	481	208	5,821	5,954	5,421	2,972	698	9,091	6,494	22	635	4,523	11,674	15,045	-5,720	318,428	289,930	110%	1,400,152	0	133,628
August	18	77	22	117	6,222	627	759	220	7,728	7,845	6,217	3,640	765	10,862	3,386	41	697	4,699	6,023	18,697	-1,176	317,250	289,930	109%	1,407,785	0	133,274
September	19	62	85	164	5,482	336	787	188	6,793	6,957	4,934	3,067	454	8,455	3,973	27	439	3,029	7,468	15,412	-511	316,739	289,930	109%	1,412,999	0	133,256
October	18	39	34	91	4,136	292	423	163	5,014	5,105	4,402	2,569	519	7,480	4,854	22	377	3,713	8,996	12,595	-3,881	312,878	289,930	108%	1,418,845	0	131,658
November	18	62	3	103	3,555	146	384	105	4,190	4,293	4,040	2,310	590	6,910	3,052	7	363	3,854	7,726	11,033	-3,433	309,445	289,930	107%	1,425,120	0	130,340
December	17	83	1	101	4,051	204	487	167	4,909	5,010	4,397	2,522	410	7,329	5,488	1	356	1,383	7,228	12,339	-2,218	307,227	289,930	106%	1,428,850	0	129,344
YTD Total	215	775	897	1,687	57,842	4,228	5,670	1,587	65,774	71,461	63,379	33,696	5,938	106,610	54,864	233	6,228	40,836	101,083	176,071	-25,982	307,227	289,930	106%	1,367,481	0	135,617

¹ Enrollments via data sharing between the IOUs.

² Enrollments via data sharing between departments and/or programs within the utility.

³ Enrollments via data sharing with programs outside the IOU that serve low-income customers.

⁴ No response includes no response to both Recertification and Verification.

⁵ Data represents total residential electric customers.

⁶ Data represents total residential electric customers.

⁷ On April 15, 2024, PG&E, on behalf of the IOUs, submitted the Annual CARE and FERA Eligibility Report in accordance with CP 189 of D 21-06-015. This number reflects estimates of SDG&E's CARE Estimated Eligible Participants for 2024.

⁸ Renewal Rate and Enrollment Rate are the same value.

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

CARE Program Table 3A - Post-Enrollment Verification Results (Model)
San Diego Gas & Electric Company
December 2024

Month	Total CARE Households Enrolled	Households Requested to Verify	% of CARE Enrolled Requested to Verify Total	CARE Households De-enrolled (Due to no response) ¹	CARE Households De-enrolled (Verified as Ineligible)	Total Households De-enrolled	% De-enrolled through Post Enrollment Verification	% of Total CARE Households De-enrolled
January	337,080	2,106	0.6%	1,202	21	1,223	58.1%	58.1%
February	335,909	2,107	0.6%	1,247	26	1,273	60.4%	60.4%
March	335,318	2,151	0.6%	1,314	26	1,340	62.3%	62.3%
April	333,061	2,667	0.8%	1,586	24	1,610	60.4%	60.4%
May	328,638	2,226	0.7%	1,336	20	1,356	60.9%	60.9%
June	324,148	2,211	0.7%	1,277	26	1,303	58.9%	58.9%
July	318,428	3,161	1.0%	1,811	46	1,857	58.7%	58.7%
August	317,250	2,139	0.7%	1,174	31	1,205	56.3%	56.3%
September	316,739	1,096	0.3%	596	7	603	55.0%	55.0%
October	312,878	30	0.0%	14	0	14	46.7%	46.7%
November	309,445	16	0.0%	8	0	8	50.0%	50.0%
December	307,227	8	0.0%	2	0	2	25.0%	25.0%
YTD Total	307,227	19,918	6.5%	11,567	227	11,794	59.2%	3.8%

¹ Post enrollment verification (PEV) results are tied to the month initiated and the PEV process allows customers 90 days to respond to the PEV request. Results may be pending due to the time permitted for a participant to respond.

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

CARE Program Table 3B Post-Enrollment Verification Results (Electric only High Usage)
San Diego Gas & Electric Company
December 2024

Month	Total CARE Households Enrolled	Households Requested to Verify	% of CARE Enrolled Requested to Verify Total	CARE Households De-enrolled (Due to no response) ¹	CARE Households De-enrolled (Verified as Ineligible)	Total Households De-enrolled	% De-enrolled through Post Enrollment Verification	% of Total CARE Households De-enrolled
January	337,080	247	0.1%	139	2	141	57.1%	0.0%
February	335,909	272	0.1%	201	1	202	74.3%	0.1%
March	335,318	332	0.1%	235	3	238	71.7%	0.1%
April	333,061	259	0.1%	174	3	177	68.3%	0.1%
May	328,638	289	0.1%	205	7	212	73.4%	0.1%
June	324,148	244	0.1%	159	2	161	66.0%	0.0%
July	318,428	717	0.2%	456	6	462	64.4%	0.1%
August	317,250	916	0.3%	658	3	661	72.2%	0.2%
September	316,739	1,771	0.6%	1,163	16	1,179	66.6%	0.4%
October	312,878	1,214	0.4%	486	8	494	40.7%	0.2%
November	309,445	299	0.1%	28	1	29	9.7%	0.0%
December	307,227	310	0.1%	0	1	1	0.3%	0.0%
YTD Total	307,227	6,870	2.2%	3,904	53	3,957	57.6%	1.3%

¹ Post enrollment verification (PEV) results are tied to the month initiated and the PEV process allows customers 90 days to respond to the PEV request. Results may be pending due to the time permitted for a participant to respond.

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

CARE Program Table 4 - Enrollment by County
San Diego Gas & Electric Company
December 2024

County	Estimated Eligible Households ¹			Total Households Enrolled ²			Enrollment Rate ³		
	Urban	Rural	Total	Urban	Rural	Total	Urban	Rural	Total
Orange	18,596	0	18,596	14,699	0	14,699	79%	0%	79%
San Diego	263,877	7,457	271,334	285,694	6,834	292,528	108%	92%	108%
Total	282,473	7,457	289,930	300,393	6,834	307,227	106%	92%	106%

¹ On April 15, 2024, PG&E, on behalf of the IOUs, submitted the Annual CARE and FERA Eligibility Report in accordance with OP 189 of D.21-06-015. This number reflects estimates of SDG&E's CARE Estimated Eligible Participants for 2024.

² Total Households Enrolled includes submeter tenants.

³ Penetration Rate and Enrollment Rate are the same value.

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

CARE Program Table 5 - Recertification Results
San Diego Gas & Electric Company
December 2024

Month	Total CARE Households	Households Requested to Recertify ³	% of Households Total (C/B)	Households Recertified ¹	Households De-enrolled ²	Recertification Rate % (E/C)	% of Total Households De-enrolled (F/B)
January	337,080	11,537	3.4%	4,521	6,037	39.2%	0.1%
February	335,909	11,973	3.6%	5,012	5,540	41.9%	1.6%
March	335,318	12,155	3.6%	5,944	5,052	48.9%	1.5%
April	333,061	13,201	4.0%	6,824	5,050	51.7%	1.5%
May	328,638	11,341	3.5%	5,858	4,234	51.7%	1.3%
June	324,148	11,461	3.5%	5,722	4,526	49.9%	1.4%
July	318,428	10,298	3.2%	5,140	4,159	49.9%	1.3%
August	317,250	9,867	3.1%	4,978	4,014	50.5%	1.3%
September	316,739	8,144	2.6%	4,187	1,120	51.4%	0.4%
October	312,878	8,206	2.6%	3,611	379	44.0%	0.1%
November	309,445	8,514	2.8%	2,328	225	27.3%	0.1%
December	307,227	8,057	2.6%	1,924	180	23.9%	0.1%
YTD	307,227	124,754	40.6%	56,049	40,516	44.9%	13.2%

¹ Recertification results are tied to the month initiated and the recertification process allows customers 120 days to respond to the recertification request. Results may be pending due to the time permitted for a participant to respond.

² Includes customers who did not respond or who requested to be de-enrolled.

³ Excludes count of customers recertified through the probability model.

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

CARE Program Table 6 - Capitation Contractors¹
San Diego Gas & Electric Company
December 2024

Contractor	Contractor Type (Check one or more if applicable)				Total Enrollments	
	Private	CBO	WMDVBE	LIHEAP	Current Month	Year-to-Date
211 SAN DIEGO		X			141	1,606
ALPHA MINI MART	X				1	47
AMERICAN RED CROSS WIC OFFICES		X	X		-	-
BACKCOUNTRY COMMUNITIES THRIVING	X	X			-	-
BONITA FAMILY RESOURCE CENTER		X			-	-
CAMPESINOS UNIDOS INC (CUI) - CARE		X	X	X	-	30
CHALDEAN COMMUNITY COUNCIL		X	X			25
CHULA VISTA COMMUNITY COLLABORATIVE		X			1	10
COMMUNITY RESOURCE CENTER		X			-	-
ELDERHELP OF SAN DIEGO		X			-	-
HEARTS AND HANDS WORKING TOGETHER		X			-	-
INTERFAITH COMMUNITY SERVICES		X			-	-
LA MAESTRA FAMILY CLINIC		X			2	49
NEIGHBORHOOD HEALTH CARE		X			-	4
NORTH COUNTY HEALTH PROJECT, INC.	X				-	-
ORANGE COUNTY UNITED WAY (211 OC)		X			-	-
SAN DIEGO STATE UNIVERSITY WIC OFFICES		X			-	-
SAN YSIDRO HEALTH CENTERS		X			-	8
SCRIPPS HEALTH WIC		X			1	4
SOMALI BANTU ASSOCIATION OF AMERICA		X			-	-
SOMALI FAMILY SERVICES		X			-	-
UNION OF PAN ASIAN COMMUNITIES		X	X		-	-
VISTA COMMUNITY CLINIC		X			1	5
Total Enrollments					147	1,788

¹ All capitation contractors with current contracts are listed regardless of whether they have signed up customers or submitted invoices this year.

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

San Diego Gas & Electric Company
CARE Program Table 7 - Expenditures for Pilots and Studies
December 2024

2024	Authorized 2021-2026 Budget			Current Month Expenses			Year to Date Expenses			Cycle to Date Expenses		
	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total
Pilots												
CARE Outbound Calling Pilot [1]			\$80,000	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 16,138	\$ 1,843	22%
Studies												
Joint IOU - 2022 Low Income Needs Assessment (LINA) Study [2]			\$ 37,500	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 33,267	\$ 4,182	100%
Joint IOU - 2025 Low Income Needs Assessment (LINA) Study [1]			\$ 37,500	\$ 349	\$ 34	\$ 383	\$ 10,726	\$ 1,061	\$ 11,787	\$ 10,726	\$ 1,061	31%
Joint IOU - 2028 Low Income Needs Assessment (LINA) Study [1]			\$ 37,500	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	0%
Joint IOU - Statewide CARE-ESA Categorical Study [1]			\$ 11,250	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 10,058	\$ 1,109	99%
Total			\$ 203,750	\$ 349	\$ 34	\$ 383	\$ 10,726	\$ 1,061	\$ 11,787	\$ 70,189	\$ 8,195	38%

[1] The study budgets presented in this table are for the program cycle 2021-2026, as authorized in D.21.06.015.

[2] The 2022 Low Income Needs Assessment Study budget presented in this table authorized is for the program cycle 2021-2026, as authorized in Advice Letter 3478-E and 2828-G.

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

**CARE Program Table 8 - CARE and Disadvantaged Communities Enrollment Rate for Zip Codes
San Diego Gas & Electric Company
December 2024**

Total CARE Households Enrolled				
Month	CARE Enrollment Rate for Zip Codes that have 10% or more disconnections [2]	CARE Enrollment Rate for Zip Codes in High Poverty (Income Less than 100% FPG) [3]	CARE Enrollment Rate for Zip Codes in High Poverty (with 70% or Less CARE Penetration) [3]	CARE Enrollment Rate for DAC (Zip/Census Tract) Codes in High Poverty (with 70% or Less CARE Enrollment Rate) [1][4]
January	N/A	112%	67%	N/A
February	N/A	111%	67%	N/A
March	N/A	111%	66%	N/A
April	N/A	110%	65%	N/A
May	N/A	109%	67%	N/A
June	N/A	107%	65%	N/A
July	N/A	105%	65%	N/A
August	N/A	105%	65%	N/A
September	N/A	105%	64%	N/A
October	N/A	103%	64%	N/A
November	N/A	102%	63%	N/A
December	N/A	101%	64%	N/A
	N/A	102%	63%	N/A

[1] All DAC zip codes have a CARE Enrollment Rate > 70%

[2] Disconnections resumed for residential customers in August 2023.

[3] Includes zip codes with >25% of customers with incomes less than 100% FPG.

[4] DACs are defined at the census tract level. Corresponding zip codes are provided for the purpose of this table; however, the entire zip code listed may not be considered a DAC.

Note: Penetration Rate and Enrollment Rate are the same value.

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

**CARE Program Table 8A - CARE Top 10 Lowest Enrollment Rates in High Disconnection, High Poverty, and DAC
Communities by Zip Code
San Diego Gas & Electric Company
December 2024**

ZIP	Top 10 Lowest CARE Enrollment Rate for Zip Codes that have 10% or more Disconnections [1]
ZIP00001	N/A
ZIP00002	N/A
ZIP00003	N/A
ZIP00004	N/A
ZIP00005	N/A
ZIP00006	N/A
ZIP00007	N/A
ZIP00008	N/A
ZIP00009	N/A
ZIP00010	N/A

ZIP	Top 10 Lowest CARE Enrollment Rate for Zip Codes in High Poverty (Income Less than 100% FPG) [2]
92061	57%
92122	59%
92066	67%
91905	68%
92101	68%
92060	72%
92086	81%
92078	87%
92058	94%
92025	96%

ZIP	Top 10 Lowest CARE Enrollment Rate for Zip Codes in DAC
92102	106%
92113	113%
91950	114%
91910	115%
92105	117%
91945	125%
91911	132%
92173	134%
92021	135%
92114	137%

[1] Disconnections resumed for residential customers in August 2023.

[2] Includes zip codes with >25% of customers with incomes less than 100% FPG

[3] DACs are defined at the census tract level. Corresponding zip codes are provided for the purpose of this table; however, the entire zip code listed may not be considered a DAC.

Note: Some zip codes rolled up to the nearest zip code for privacy reasons due to the number of people residing in that zip code.

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

FERA Program Table 1 - FERA Program Expenses
San Diego Gas & Electric Company
December 2024

	Authorized Budget	Current Month Expenses	Year to Date Expenses	% of Budget Spent YTD
FERA Program:	Electric	Electric	Electric	Electric
Outreach	\$ 368,338	\$ 175,749	\$ 446,289	121%
Processing / Certification Re-certification	\$ 13,925	\$ 2,005	\$ 25,114	180%
Post Enrollment Verification	\$ 1,018	\$ 980	\$ 15,264	1499%
IT Programming	\$ 54,636	\$ 7,159	\$ 48,833	89%
Pilot(s)	\$ -			0%
Studies	\$ 50,000			0%
Regulatory Compliance	\$ 47,180	\$ 3,108	\$ 32,169	68%
General Administration	\$ 75,915	\$ 6,459	\$ 75,280	99%
CPUC Energy Division	\$ 10,803		\$ 365	3%
SUBTOTAL MANAGEMENT COSTS [1]	\$ 621,815	\$ 195,460	\$ 643,314	103%
FERA Rate Discount [2]	\$ 4,481,107	\$ 352,254	\$ 3,827,641	85%
TOTAL PROGRAM COSTS & CUSTOMER DISCOUNTS	\$ 5,102,922	\$ 547,714	\$ 4,470,955	88%
Indirect Costs		\$ 7,767	\$ 74,342	

[1] Authorized Budget for PY 2024 in D.21-06-015, Attachment 1, Table 4.

[2] FERA Rate Discount budget amount reflected in Advice Letter 4291-E, effective January 1, 2024.

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

FERA Program Table 2 - Enrollment, Recertification, & Attrition
San Diego Gas & Electric Company

	New Enrollment										Recertification										Enrollment					
	Automatic Enrollment				Self-Certification (Income or Categorical)					Total New Enrollment (E+J)		Recertification				No Response ⁴	Failed PEV	Failed Recertification	Other	Total Attrition (P+Q+R+S)		Gross (K+O)	Net Adjusted (K-T)	Total FERA Participants	Estimated FERA Eligible ^{5,7}	Enrollment ⁶ Rate % (W/X)
	Inter-Utility ¹	Intra-Utility ²	Leveraging ³	Combined (B+C+D)	Online	Paper	Phone	Capitation	Combined (F+G+H+I)			Scheduled	Non-Scheduled	Automatic	Total Recertification (L+M+N)											
January	0	5	0	5	328	23	21	3	375	380	44	80	2	126	253	0	147	-91	309	506	71	10,499	41,374	25%		
February	0	10	0	10	238	13	16	2	269	279	18	39	3	60	189	0	133	158	480	339	-201	10,298	41,374	25%		
March	0	8	0	8	287	16	19	2	324	332	32	67	6	105	226	0	176	116	518	437	-186	10,112	41,374	24%		
April	0	4	0	4	232	18	7	2	259	263	39	43	5	87	307	2	119	93	521	350	-258	9,854	41,374	24%		
May	0	3	0	3	241	13	16	0	270	273	33	55	5	93	470	0	175	29	674	366	-401	9,453	41,374	23%		
June	0	0	0	0	420	30	18	1	469	469	39	42	3	84	217	1	121	244	563	553	-114	9,339	41,374	23%		
July	0	6	1	7	848	13	10	1	879	888	51	145	2	198	246	3	181	73	503	1,077	376	9,715	41,374	23%		
August	0	7	0	7	762	20	31	1	814	821	57	129	3	189	176	0	177	255	608	1,010	213	9,928	41,374	24%		
September	0	5	0	5	890	18	32	6	946	951	35	205	6	246	216	0	118	-3	331	1,197	620	10,548	41,374	25%		
October	0	2	0	2	1,119	11	14	2	1,146	1,148	67	359	3	429	291	0	123	-178	236	1,577	912	11,460	41,374	28%		
November	0	3	0	3	1,037	7	16	1	1,061	1,064	22	387	2	413	191	0	103	-119	183	1,475	881	12,341	41,374	30%		
December	0	4	0	4	806	7	17	12	842	846	25	82	4	121	234	0	73	59	366	867	480	12,821	41,374	31%		
YTD Total	0	57	1	58	7,298	189	217	33	7,647	7,705	462	1,643	44	2,149	3,824	6	1,646	838	5,312	9,854	2,393	12,821	41,374	31%		

¹ Enrollments via data sharing between the IOUs.

² Enrollments via data sharing between departments and/or programs within the utility.

³ Enrollments via data sharing with programs outside the IOU that serve low-income customers.

⁴ No response includes no response to both Recertification and Verification.

⁵ On April 15, 2024, PG&E, on behalf of the IOUs, submitted the Annual CARE and FERA Eligibility Report in accordance with OP 189 of D.21-06-015. This number reflects estimates of SDG&E's FERA Estimated Eligible Participants for 2024.

⁶ Penetration Rate and Enrollment Rate are the same value.

⁷ FERA Estimated Eligible population value was incorrectly reported in FERA Table 2 for the 2023 Annual Report. The 2022 population was incorrectly used causing a slight decrease in enrollment rate for the 2023 program year.

Note: Any required correctional adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

FERA Program Table 3A - Post-Enrollment Verification Results (Model)
San Diego Gas & Electric Company
December 2024

Month	Total FERA Households Enrolled	Households Requested to Verify	% of FERA Enrolled Requested to Verify Total	FERA Households De-enrolled (Due to no response) ¹	FERA Households De-enrolled (Verified as Ineligible)	Total Households De-enrolled	% De-enrolled through Post Enrollment Verification	% of Total FERA Households De-enrolled
January	10,499	68	0.6%	49	1	50	73.5%	0.5%
February	10,298	71	0.7%	55	1	56	78.9%	0.5%
March	10,112	73	0.7%	51	0	51	69.9%	0.5%
April	9,854	91	0.9%	57	3	60	65.9%	0.6%
May	9,453	36	0.4%	27	1	28	77.8%	0.3%
June	9,339	8	0.1%	2	0	2	25.0%	0.0%
July	9,715	8	0.1%	0	0	0	0.0%	0.0%
August	9,928	9	0.1%	0	0	0	0.0%	0.0%
September	10,548	4	0.0%	0	0	0	0.0%	0.0%
October	11,460	0	0.0%	0	0	0	0.0%	0.0%
November	12,341	32	0.3%	0	0	0	0.0%	0.0%
December	12,821	17	0.1%	0	0	0	0.0%	0.0%
YTD Total	12,821	417	3.3%	241	6	247	59.2%	1.9%

¹ Post enrollment verification (PEV) results are tied to the month initiated and the PEV process allows customers 90 days to respond to the PEV request. Results may be pending due to the time permitted for a participant to respond.

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

FERA Program Table 3B Post-Enrollment Verification Results (Electric only High Usage)
San Diego Gas & Electric Company
December 2024

Month	Total FERA Households Enrolled	Households Requested to Verify	% of FERA Enrolled Requested to Verify Total	FERA Households De-enrolled (Due to no response) ¹	FERA Households De-enrolled (Verified as Ineligible)	Total Households De-enrolled	% De-enrolled through Post Enrollment Verification	% of Total FERA Households De-enrolled
January	10,499	0	0.0%	0	0	0	0.0%	0.0%
February	10,298	0	0.0%	0	0	0	0.0%	0.0%
March	10,112	0	0.0%	0	0	0	0.0%	0.0%
April	9,854	0	0.0%	0	0	0	0.0%	0.0%
May	9,453	0	0.0%	0	0	0	0.0%	0.0%
June	9,339	0	0.0%	0	0	0	0.0%	0.0%
July	9,715	0	0.0%	0	0	0	0.0%	0.0%
August	9,928	0	0.0%	0	0	0	0.0%	0.0%
September	10,548	0	0.0%	0	0	0	0.0%	0.0%
October	11,460	0	0.0%	0	0	0	0.0%	0.0%
November	12,341	0	0.0%	0	0	0	0.0%	0.0%
December	12,821	0	0.0%	0	0	0	0.0%	0.0%
YTD Total	12,821	0	0.0%	0	0	0	0.0%	0.0%

¹ Post enrollment verification (PEV) results are tied to the month initiated and the PEV process allows customers 90 days to respond to the PEV request. Results may be pending due to the time permitted for a participant to respond.

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

FERA Program Table 4 - Enrollment by County
San Diego Gas & Electric Company
December 2024

County	Estimated Eligible Households ¹			Total Households Enrolled ²			Enrollment Rate ³		
	Urban	Rural	Total	Urban	Rural	Total	Urban	Rural	Total
Orange	2,297	0	2,297	469	0	469	20%	0%	20%
San Diego	37,734	1,343	39,077	12,080	272	12,352	32%	0%	32%
Total	40,031	1,343	41,374	12,549	272	12,821	31%	20%	31%

¹ On April 15, 2024, PG&E, on behalf of the IOUs, submitted the Annual CARE and FERA Eligibility Report in accordance with OP 189 of D.21-06-015. This number reflects estimates of SDG&E's FERA Estimated Eligible Participants for 2024.

² Total Households Enrolled includes submeter tenants.

³ Penetration Rate and Enrollment Rate are the same value.

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

FERA Program Table 5 - Recertification Results
San Diego Gas & Electric Company
December 2024

Month	Total FERA Households	Households Requested to Recertify ²	% of Households Total (C/B)	Households Recertified ¹	Households De-enrolled	Recertification Rate % (E/C)	% of Total Households De-enrolled (F/B)
January	10,499	750	7.1%	0	649	0.0%	6.2%
February	10,298	433	4.2%	26	341	6.0%	3.3%
March	10,112	460	4.5%	35	385	7.6%	3.8%
April	9,854	444	4.5%	50	339	11.3%	3.4%
May	9,453	438	4.6%	43	341	9.8%	3.6%
June	9,339	511	5.5%	48	410	9.4%	4.4%
July	9,715	532	5.5%	62	407	11.7%	4.2%
August	9,928	495	5.0%	27	375	5.5%	3.8%
September	10,548	380	3.6%	20	166	5.3%	1.6%
October	11,460	285	2.5%	31	69	10.9%	0.6%
November	12,341	300	2.4%	9	54	3.0%	0.4%
December	12,821	313	2.4%	7	30	2.2%	0.2%
YTD	12,821	5,341	41.7%	358	3,566	6.7%	27.8%

¹ Recertification results are tied to the month initiated and the recertification process allows customers 120 days to respond to the recertification request. Results may be pending due to the time permitted for a participant to respond.

² Excludes count of customers recertified through the probability model.

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

FERA Program Table 6 - Capitation Contractors¹
San Diego Gas & Electric Company
December 2024

Contractor	Contractor Type (Check one or more if applicable)				Total Enrollments	
	Private	CBO	WMDVBE	LIHEAP	Current Month	Year-to-Date
211 SAN DIEGO		X			3	19
ALPHA MINI MART	X					
AMERICAN RED CROSS WIC OFFICES		X	X			
BACKCOUNTRY COMMUNITIES THRIVING	X	X				
BONITA FAMILY RESOURCE CENTER		X				
CAMPESINOS UNIDOS INC (CUI)		X	X	X	-	2
CHALDEAN COMMUNITY COUNCIL		X	X			
CHULA VISTA COMMUNITY COLLABORATIVE		X				
COMMUNITY RESOURCE CENTER		X				
ELDERHELP OF SAN DIEGO		X				
HEARTS AND HANDS WORKING TOGETHER		X				
INTERFAITH COMMUNITY SERVICES		X				
LA MAESTRA FAMILY CLINIC		X				
MAAC PROJECT		X		X		
NEIGHBORHOOD HEALTH CARE		X				
NORTH COUNTY HEALTH PROJECT, INC.	X					
ORANGE COUNTY UNITED WAY (211 OC)		X				
SAN DIEGO STATE UNIVERSITY WIC OFFICES		X				
SAN YSIDRO HEALTH CENTERS		X				
SCRIPPS HEALTH WIC		X			-	-
SOMALI BANTU ASSOCIATION OF AMERICA		X			-	-
SOMALI FAMILY SERVICES		X			-	-
UNION OF PAN ASIAN COMMUNITIES		X	X		-	-
VISTA COMMUNITY CLINIC		X			-	-
Total Enrollments					3	21

¹ All capitation contractors with current contracts are listed regardless of whether they have signed up customers or submitted invoices this year.

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.