

**BEFORE THE PUBLIC UTILITIES COMMISSION
OF THE STATE OF CALIFORNIA**

Application of Pacific Gas and Electric Company
for Approval of Energy Savings Assistance and
California Alternate Rates for Energy Programs and
Budgets for 2021-2026 Program Years. (U39M)

And Related Matters.

Application 19-11-003
(Filed November 4, 2019)

Application 19-11-004
Application 19-11-005
Application 19-11-006
Application 19-11-007

**MONTHLY REPORT OF SAN DIEGO GAS AND ELECTRIC COMPANY (U 902 M)
ON LOW-INCOME ASSISTANCE PROGRAMS FOR MARCH 2025**

Cameron Biscay

Attorney for:

SAN DIEGO GAS & ELECTRIC COMPANY

8330 Century Park Court, CP32D

San Diego, CA 92123-1530

Telephone: (858) 239-6605

Facsimile: (619) 699-5027

Email: cbiscay@sdge.com

April 21, 2025

**BEFORE THE PUBLIC UTILITIES COMMISSION
OF THE STATE OF CALIFORNIA**

Application of Pacific Gas and Electric Company
for Approval of Energy Savings Assistance and
California Alternate Rates for Energy Programs and
Budgets for 2021-2026 Program Years. (U39M)

And Related Matters.

Application 19-11-003
(Filed November 4, 2019)

Application 19-11-004
Application 19-11-005
Application 19-11-006
Application 19-11-007

**MONTHLY REPORT OF SAN DIEGO GAS AND ELECTRIC COMPANY (U 902 M)
ON LOW-INCOME ASSISTANCE PROGRAMS FOR MARCH 2025**

This is the March monthly report for program year (PY) 2025. The purpose of this report is to consolidate activity for the California Alternate Rates for Energy (CARE) Program, Family Electric Rate Assistance (FERA) Program, and Energy Savings Assistance (ESA) Program and provide the California Public Utilities Commission's Energy Division with information to assist in analyzing the low-income programs.¹

This report presents year-to-date CARE, FERA, and ESA Program results and expenditures through March 31, 2025, for San Diego Gas & Electric Company (SDG&E).

Respectfully Submitted,

/s/ Cameron H. Biscay

Cameron H. Biscay

Attorney for:

SAN DIEGO GAS & ELECTRIC COMPANY

8330 Century Park Court, CP32D

San Diego, CA 92123-1530

Telephone: (858) 239-6605

Facsimile: (619) 699-5027

E-mail: cbiscay@sdge.com

April 21, 2025

¹ Pursuant to Decision (D.) 21-06-015, SDG&E will file monthly Family Electric Rate Assistance (FERA) reports, combined with this report, after Energy Division approval of a reporting template that includes the specifics of FERA reporting criteria. See D.21-06-015 at 435.



San Diego Gas & Electric Company
Energy Savings Assistance (ESA) Program,
California Alternate Rates for Energy (CARE) Program, and
Family Electric Rate Assistance (FERA) Program

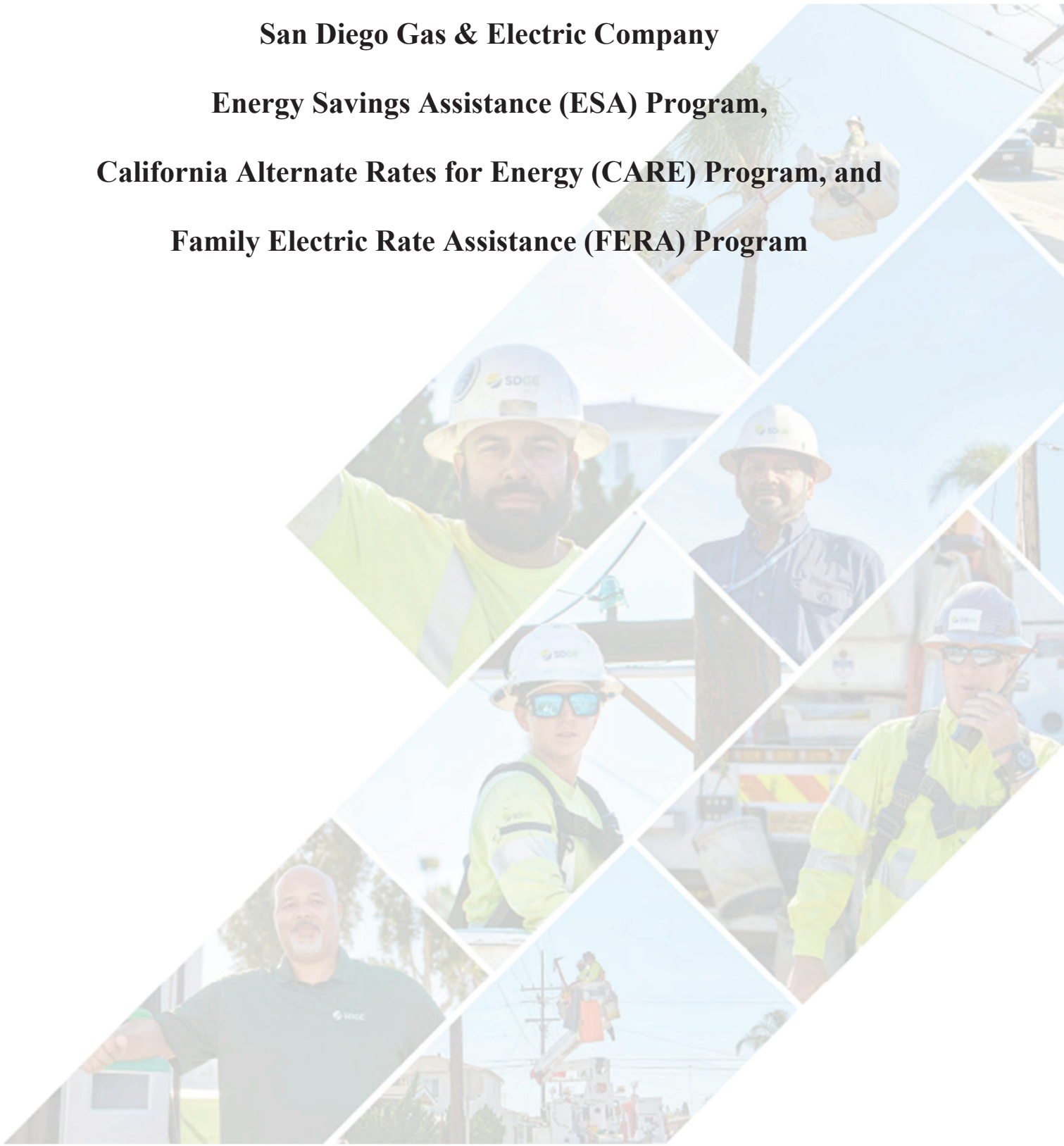


TABLE OF CONTENTS

1.	ESA PROGRAM EXECUTIVE SUMMARY.....	1
1.1.	<i>ESA Program Overview.....</i>	<i>3</i>
1.2.	<i>ESA Program Customer Outreach and Enrollment Update.....</i>	<i>9</i>
1.3.	<i>Leveraging Success Evaluation, Including California State Department of Community Services and Development (CSD)</i>	<i>20</i>
1.4.	<i>ESA Workforce Education & Training (WE&T)</i>	<i>21</i>
1.5.	<i>ESA Studies and Pilots.....</i>	<i>23</i>
2.	CALIFORNIA ALTERNATE RATES FOR ENERGY (CARE) EXECUTIVE SUMMARY	24
2.1.	<i>CARE Program Summary.....</i>	<i>25</i>
2.2.	<i>CARE Marketing & Outreach.....</i>	<i>26</i>
2.3.	<i>CARE Recertification Complaints</i>	<i>29</i>
2.4.	<i>CARE Pilots and Studies.....</i>	<i>29</i>
3.	FAMILY ELECTRIC RATE ASSISTANCE (FERA) EXECUTIVE SUMMARY. 30	
3.1.	<i>FERA Program Summary</i>	<i>33</i>
3.2.	<i>FERA Program Marketing & Outreach</i>	<i>34</i>
3.3.	<i>FERA Recertification Complaints.....</i>	<i>36</i>
3.4.	<i>Pilots and Studies.....</i>	<i>36</i>
4.	APPENDIX A – ESA, CARE, AND FERA PROGRAM TABLES	37

LOW INCOME ASSISTANCE PROGRAM MONTHLY REPORT

In 2021, the California Public Utilities Commission (Commission) voted and unanimously approved, with modifications, the Decision on Large Investor-Owned Utilities' (IOUs) and Marin Clean Energy's California Alternate Rates for Energy (CARE), Energy Savings Assistance (ESA), and Family Electric Rates for Energy (FERA) Program Applications for Program Years 2021-2026, which authorized budgets and goals effective July 1, 2021.¹ The authorized program year budgets, savings goals, and homes treated targets in this monthly report reflect those authorized by the Commission in Decision (D.) 21-06-015 (Decision).² The Decision approved the IOUs to shift the ESA Program away from treating all eligible and willing households towards a customer-centered prioritization model based on household needs and customer profile.³ Additionally, the Decision ordered the implementation of a new ESA Multifamily Whole Building Program (MFWB), which includes all multifamily sectors, including in-unit, common areas, and the whole building,⁴ and the implementation of the Pilot Plus and Pilot Deep Program that focuses on gathering the feasibility of a more strategic measure delivery approach.⁵

1. ESA PROGRAM EXECUTIVE SUMMARY

The ESA Program offers no-cost weatherization services, energy efficient lighting, energy efficient appliances, energy education, and other services to income-qualified customers to reduce energy consumption and costs, while improving health, comfort, and safety of

¹ D.21-06-015 at Ordering Paragraph (OP) 3 and at OP 82.

² *Id.*

³ *Id.* at OP 57.

⁴ *Id.* at OP 119.

⁵ *Id.* at OP 38.

customers. To qualify for the ESA Program, a residential customer's household income must be at, or below, 250% of Federal Poverty Guidelines (FPG).

The Main ESA program provides services to single family and mobile homeowners and renters. The program design is focused on achieving energy savings through targeted outreach efforts, while continuing to offer health, comfort, and safety to low income customers. Richard Heath and Associates (RHA) is the primary implementer of ESA Main services including Outreach and Assessment, Weatherization, Appliance Installation, Natural Gas Appliance Testing (NGAT) and Inspections of gas appliance installation. THA Heating Plumbing & Air and Staples Energy provide Heating Ventilation and Air Conditioning (HVAC) and Water Heater Repair and Replacement (R&R) Services.

SDG&E's Southern Multifamily Whole Building (MFWB) Program offers ESA Services for In-Unit, Common Area Measures (CAM), and Whole Building (WB) Measures under one Program to Deed Restricted and Non-Deed Restricted multifamily buildings. SDG&E is the lead utility on behalf of Southern California Edison Company (SCE) and Southern California Gas Company (SoCalGas) for the Southern Region MFWB program.⁶

The ESA Pilot Plus and Pilot Deep Program (Pilot), the Energy Division's Staff Proposal approved by the Commission in D.21-06-015, provides more advanced energy savings measures tailored to customer needs that complement and build upon the ESA Main Program measure packages. The Pilot Plus package will provide and/or replace certain equipment and appliances plus load shifting and electrification measures that should reduce annual energy usage by 5 to 15%. The Pilot Deep package will offer more advanced measures that should reduce annual energy usage by 15 to 50%.

⁶ *Id.* at OP 120.

SDG&E's total 2025 authorized ESA Portfolio budget is \$31,854,828.⁷ Through March 2025, SDG&E's total costs for the ESA Portfolio were \$4,821,072. This month's activities for the ESA Programs are included below.

1.1. ESA Program Overview

1.1.1. Provide a summary of the ESA Program elements as approved in Decision (D.) 21-06-015.

ESA Main Program

In March, EECF system challenges for ESA Main were resolved, allowing for 2024 invoices to be processed. To compensate for payment delays, SDG&E waived the standard net 30 payment term and moved to net-zero payment for 2024 invoices. Program year 2025 workflows and invoice processing are working as intended.

The ESA Main program continuously monitors customer satisfaction through an ongoing telephone survey conducted by Market Decision Corporation (MDC) Research, a third party full-service market research firm. This survey aims to enhance customer satisfaction by developing new marketing insights, identifying deviations from historical trends, comparing key metrics across different contractors and their teams, and measuring differences by customer types and demographics. Approximately 100 customers are selected monthly to conduct a 15-minute telephone survey offered in both English and Spanish. Participants are surveyed about their experiences with the program, including sign-up, installation, inspection, and contractor interactions. SDG&E reviews verbatim responses and general satisfaction scores bimonthly and evaluates comprehensive results and KPIs biannually. A summary of the biannual results from 2024 will be documented in the 2024 low income annual report.

⁷ D.21-06-015 at Attachment 1, Table 7 and includes \$315,260 of SASH/MASH unspent funds (see table ESA Table 1.1.1.5).

MDC Research reviewed results and KPIs from Q2 2024 with program staff in February and identified opportunities to improve customer experience and expectations for renters. Based on this feedback, in March, SDG&E focused on improving renter expectations through clearer marketing language and enhanced customer interactions. Specifically, RHA held training for program staff to improve property owner authorization (POA) collection by reinforcing clear communication with customers.

Overall customer satisfaction scores for the program were high, with 89% of participants rating the program as good, very good, or excellent.

ESA Table 1.1.1.1 ESA Main (SF, MH) Program Summary Expenses for 2025			
	2025 Authorized/ Planning Assumptions⁸	Actual to Date⁹	%
Budget ¹⁰	\$20,365,971	\$3,587,714	18%
Homes Treated	8,023	863	11%
kWh Saved ¹¹	1,632,718	207,379	13%
kW Demand Reduced	424	32	8%
Therms Saved	57,596	6,608	11%

⁸ Pursuant to D.21-06-015, planning assumptions for savings goals and homes treated target are based on annual Main ESA Program allocation of the overall Program Cycle Goals and Targets, Attachment 1, Tables 5 and 6.

⁹ As shown in ESA Monthly Report Tables 1 and 2.

¹⁰ ESA Main program budget includes measures and program administrative budget categories as shown on ESA Monthly Report Table 1.

¹¹ Pursuant to Table 5 of Attachment 1, D.21-06-015, the 2025 goals for kWh, kW, and therms include ESA Main, MF CAM and MFWB, however, the table above reports results only from the Main ESA Program.

ESA Table 1.1.1.1 ESA Main (SF, MH) Program Summary Expenses for 2025			
GHG Emissions Reduced (Metric Tons of CO ₂ e) ¹²	N/A	116	N/A
Note: Any necessary corrections or adjustments are reported herein, superseding results reported in previous months and may include year-to-date adjustments.			

In March 2025, SDG&E’s ESA Main YTD administrative expenses are above the annual administrative cap of 10%.¹³ Administrative expenses are generally above 10% at the beginning of the year, as implementer activities and invoicing ramps up in the first quarter. SDG&E anticipates being below 10% by year-end 2025.

ESA Table 1.1.1.2 ESA Program Administrative Expenses for 2025		
	March 2025	YTD
Administrative Expenses	\$263,182	\$454,194
Total Program Costs	\$1,734,103	\$3,587,714
% of Administrative Spend	15.2%	12.7%

ESA MFWB

In March 2025, SDG&E’s Southern MFWB Program processed and paid invoices for work performed in 2024, which will be reflected in SDG&E’s 2024 Annual Report. Work performed in the first quarter of 2025 was accrued and will be invoiced and reported in April’s monthly report. SDG&E’s MFWB EECP system challenges were partially mitigated, allowing 2024 invoicing to resume on March 7, and 2025 invoicing to become available on March 19. In

¹² Derived by utilizing the United States Environmental Protection Agency Greenhouse Gas Equivalencies Calculator.

¹³ D.21-06-015, OP 112.

March 2025, SDG&E received 12 invoices related to 2024 and one related to 2025. SDG&E anticipates resolving all tickets impacting SMFWB invoicing in April.

Additionally, SDG&E amended its contract with RHA to allow for advancement of funds on March 7, 2025. As such, on March 17, 2025, SDG&E advanced \$3.7M to RHA to support payments to subcontractors for in-unit work already performed but not invoiced due to EECF system delays. The payments made to RHA were for work completed, reviewed and approved by RHA for 2024 and 2025 that were pending invoicing to SDG&E. For CAM projects, SDG&E expedited its review process of invoices and modified its payment terms to ensure timely payments to trade allies since these contractors do not have a direct agreement with RHA.

ESA Table 1.1.1.3 below shows 2025 spend to date for SDG&E's portion of the Southern MFVB program.

ESA Table 1.1.1.3 SDG&E MFVB (In-Unit, CAM/WB)¹⁴ Summary of Expenses for 2025			
SDG&E	2025 Authorized/ Planning Assumptions¹⁵	Actual to Date	%
Budget	\$9,014,461	\$866,121	10%
SPOC Budget	\$632,453	\$49,036	8%
Properties Treated	54	0	N/A
Homes Treated	10,155	0	N/A
kWh Saved	1,273,901	0	N/A
kW Demand Reduced	105	0	N/A
Therms Saved	73,198	0	N/A
GHG Emissions Reduced (Tons)	N/A	0	N/A

¹⁴ MFVB program budget includes In-Unit, WB, SPOC, and Implementer administrative budget categories as shown on ESA Monthly Report Table 2A-2.

¹⁵ Pursuant to D.21-06-015, planning assumptions for savings goals and homes treated target are based on annual ESA MFVB Program allocation of the overall Program Cycle Goals as filed in AL 4115-E/3144-G.

Note: Any necessary corrections or adjustments are reported herein, superseding results reported in previous months and may include year-to-date adjustments.

As the Lead IOU for the Southern MFWB Program, SDG&E is presenting the combined program costs and performance metrics for the service territories of SDG&E, SCE, and SoCalGas. The ESA Table 1.1.1.4 below summarizes the activities of the three Southern IOUs within the Southern MFWB program.

ESA Table 1.1.1.4 Southern MFWB (In-Unit, CAM/WB) Summary¹⁶ of Expenses for 2025			
SDG&E, SCE & SoCalGas	2025 Authorized/ Planning Assumptions¹⁷	Actual to Date	%
Budget	\$43,172,706	\$5,384,380	12%
Properties Treated	260	0	N/A
Homes Treated	46,783	0	N/A
kWh Saved	11,834,944	0	N/A
kW Demand Reduced	N/A	0	N/A
Therms Saved	723,721	0	N/A
GHG Emissions Reduced (Tons)	N/A	0	N/A
Note: Any necessary corrections or adjustments are reported herein, superseding results reported in previous months and may include YTD adjustments.			

ESA Program Pilot Plus and Pilot Deep

In 2025, SDG&E Pilot implementer, Maroma, continued leveraging leads generated through its 2024 email marketing campaigns. As of March 2025, 32 customers are currently undergoing assessment with subcontractors, and 7 installations have been completed. Invoicing

¹⁶ MFWB program budget includes In-Unit, WB, and Implementer administrative budget categories for all three southern IOUs as shown on SDG&E AL 4115-E/3144-G, Table 4 and on ESA Monthly Report Table 2A-1.

¹⁷ Pursuant to D.21-06-015, planning assumptions for savings goals and homes treated target are based on annual ESA MFWB Program allocation of the overall Program Cycle Goals as filed in AL 4115-E/3144-G.

issues in EECF related to the pilot were resolved in March and invoices were processed for payment. Additionally, program year 2025 has been configured in EECF allowing Maroma to invoice for work completed in the first quarter of 2025. Data related to first quarter activity will be reflected in the April report.

ESA Table 1.1.1.5 Pilot Plus and Pilot Deep Summary Expenses for 2025			
	2025 Authorized / Planning Assumptions¹⁸	Actual to Date¹⁹	%
Budget	\$1,526,683	\$318,201	21%
Homes Treated	75	0	3%
kWh Saved	N/A	N/A	N/A
kW Demand Reduced	N/A	N/A	N/A
Therms Saved	N/A	N/A	N/A

SASH/MASH Unspent Funds

On October 31, 2023, SDG&E submitted AL 4285-E.¹⁸ In the AL, SDG&E requested to transfer the unspent SASH/MASH funds to the ESA programs.¹⁹ The transferred funds will be used primarily to support the ESA Main program implementation across the current program cycle, including to provide energy efficiency (EE) measures and services to single family, mobile homeowners, and renters at no cost to qualifying low-income customers. SDG&E also sought flexibility to utilize the SASH and MASH funds across EE budget categories and other

¹⁸ See SDG&E AL 4285-E (October 31, 2023), available at https://tariff.sdge.com/tm2/pdf/submittals/ELEC_4285-E.pdf.

¹⁹ SDG&E requested authorization to transfer the funds from the SDG&E CSIBA to SDG&E's ESA Core Balancing Account, in which cost of the measures and installations are currently recorded. SDG&E's ESA Program Balancing Account is the Low Income Energy Efficiency - Electric (LIEEBA).

ESA programs and pilots like the MFWB Program and Pilot Plus/Pilot Deep Program.²⁰ The AL became effective on November 30, 2023. SDG&E intends to utilize the available SASH/MASH unspent funds by the end of the program cycle and will report on this activity in a future report.

ESA Table 1.1.1.6 Single Family Affordable Solar Homes (SASH) and Multifamily Affordable Solar Housing (MASH) Unspent Funds (Electric IOUs Only)²¹ for 2025			
	2025 Authorized/Planning Assumptions	Actual YTD	% YTD
Budget	\$315,260	0	0
Note: Any necessary corrections or adjustments are reported herein, superseding results reported in previous months and may include YTD adjustments.			

1.1.2. Program Measure Changes

If applicable, discuss any measure changes that may have taken place in ESA (SF, MH), MFBW, ESA Pilot Plus and Pilot Deep, and/or ESA BE during this reporting month.

There were no ESA measure changes implemented during this reporting period.

1.2. ESA Program Customer Outreach and Enrollment Update

1.2.1. Provide a summary of the ESA Program outreach and enrollment strategies deployed this month.

ESA Main (SF, MH) Program Contractor Outreach

SDG&E, in collaboration with RHA, continued to implement a targeted outreach and engagement campaign aimed at customers that have been identified as likely to meet income qualifications and have high energy savings potential. In March 2025, 950 customers received

²⁰ D.21-06-015 at OPs 39 and 123.

²¹ SDG&E's AL 4285-E was approved and effective on November 30, 2023.

Home Energy Savings Kits,²² towards a goal of 11,400 kits for the 2025 program year. The kits include a call-to-action directing customers to contact RHA to take advantage of the ESA Main program.

ESA Southern MFWB Program

In March 2025, RHA's outreach team continued their engagement with affordable housing portfolios. Their program partner, TRC, conducted a webinar for an Apartment Association, representing nearly 2,000 rental property owners. The webinar attracted 30 attendees, all of whom expressed strong interest in learning more about the program and its offerings. Additionally, they attended the 2025 Housing California conference to promote the MFWB Program. Housing California addresses housing affordability and homelessness through a diverse, multi-sector network. Affordable housing developers, housing authorities, contractors, and other program implementers attend the organization's annual conference. RHA completed its onboarding of the two new subcontractors this month. These subcontractors will assist with the in-unit pipeline. Additionally, SDG&E is coordinating with RHA to host a quarterly meeting with the Program's subcontractors, tentatively scheduled for June. ESA Table 1.2.1 below illustrates the program's pipeline activity from previous years and the month-over-month activity for 2025 for the three southern IOUs.

In March 2025, SDG&E's MF single-point-of-contact (SPOC) did not attend any outreach events. However, SDG&E's SPOC worked on developing engagement strategies with community organizations to plan for upcoming exhibitor opportunities at conferences and events in 2025. SDG&E's SPOC met with the San Diego County Water Authority (SDCWA) to explore

²² Kits consist of easy to install EE measures that are mailed to eligible participants. The kits include: lightbulbs (3); faucet aerators (2), low flow shower head, and a toilet bank.

new program leveraging opportunities. SDCWA will continue to refer customers to SDG&E's ESA programs, and SDG&E's SPOC will continue to refer customers to the SDCWA.

SDG&E's SPOC continued to work with Res-Intel on the Multifamily Market Characterization study, completed as of March 2025. With the data from the study, SPOC plans to ramp up outreach efforts to property owners in April 2025. SDG&E's SPOC continued to engage with property owners who expressed interest and conducted outreach to potential participants. Year-to-date, SDG&E's SPOC has provided the MFWB program with 8 referrals from SOMAH and provided SOMAH with 3 referrals from the MFWB program. Additionally, SDG&E's SPOC has provided SDG&E's Power Your Drive program with one referral and the Multifamily Energy Savings program with one referral.

ESA Table 1.2.1 ESA Southern MFWB Program Pipeline					
MFWB CAM	2023 / 2024	Jan 2025	Feb 2025	Mar 2025	Total
Leads	2,049	69	16	16	2,150
Enrollment	364	18	41	48	471
Assessments	304	24	22	24	373
Project Completed	10	2	3	8	23
Treated Invoiced	7	3	2	3	15
MFWB In-Units	2023 / 2024	Jan 2025	Feb 2025	Mar 2025	Total
Enrolled	34,137	1,384	1,937	2,569	40,050
Treated Invoiced	7,411	460	576	1,927	10,374

ESA Pilot Plus and Pilot Deep

In 2025, SDG&E will continue its partnership with The Harris Group (THG) to gather customer information and ensure eligibility with the Pilot's requirements. In March, SDG&E

paused its collaboration with THG due to the low volume of enrollments converting into quality leads. SDG&E is assessing future outreach and enrollment initiatives in support of the pilot.

Language Line

Language Line® is utilized to make sure customers with limited English proficiency (LEP) have a channel in which to communicate with ESA Program contractors in the language of their preference. Five customers were served by the Language Line in March 2025.

Language	Calls
Arabic	3
Dari	1
Vietnamese	1
Total	5

Tribal Outreach

There are 17 Federally recognized tribes and 3 non-Federally recognized tribes within the SDG&E service territory, each with very different priorities and resources. The SDG&E team continues to prioritize low-income program outreach to hard-to-reach areas where tribal members reside. Additionally, SDG&E has established support systems with Indian Health Councils, Southern California American Indian Resource Center (SCAIR), and Southern California Tribal Chairmen’s Association (SCTCA) to reach tribal community members in need.

In March 2025, the Outreach team actively participated in 4 tribal community resource fairs.

Out of the 17 tribes served by SDG&E, 7 have been identified as having tribal members who may be eligible for Customer Assistance programs, qualifying them for the mini grant

opportunity. In January 2025, SDG&E successfully processed one mini grant and continues to promote this opportunity among the eligible tribes, while also refining its outreach strategies to boost engagement and participation.

1.2.2. Customer Assistance Marketing, Education and Outreach for the ESA Programs.

General Awareness Marketing

In March 2025, SDG&E continued its temporary pause on the ESA paid advertising campaign to analyze 2024 performance metrics, assess effectiveness, and refine strategies, including updating visuals.

Direct Marketing

Email

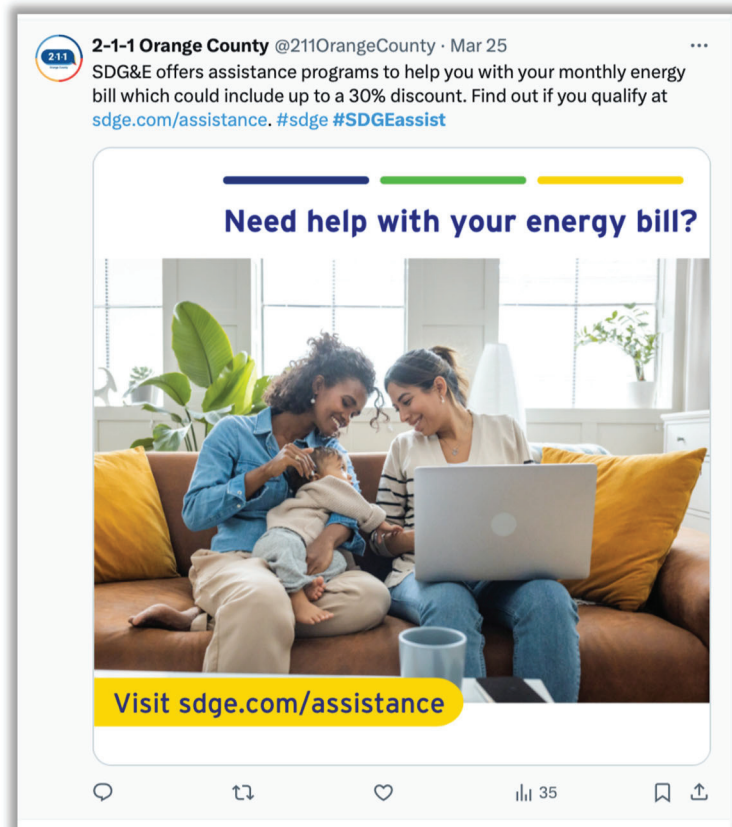
In March 2025, SDG&E sent 856 customers a “DIY Kit” email promoting ESA and informing them that they will be receiving a kit. The email had a 47.3% open rate and a 2.9% click-through rate. Additionally, SDG&E sent 5,214 emails to potential ESA customers garnering a 47.2% open rate and a 3% click-through rate.

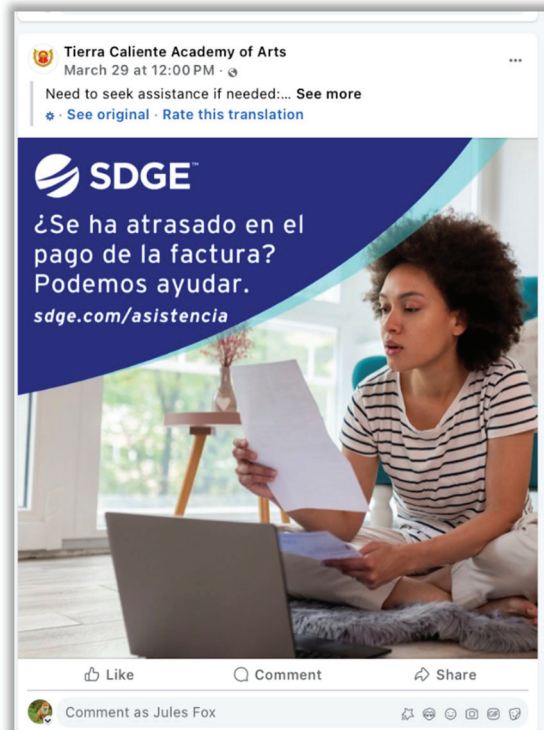
Social Media

SDG&E utilized organic social media to promote ESA on SDG&E’s Facebook, Instagram, X, and Nextdoor channels. Performance by social channel is included in the table below.

Social Platform	Impressions	Engagements	Engagement Rate
Facebook	211	2	1%
Instagram	203	6	3%
X	579	16	2.8%
Nextdoor	6,506	1	N/A

Additionally, the Energy Solutions Partner Network distributes messaging informing the public of customer assistance programs. In March 2025, the Energy Solutions Partner Network shared over 145 customer assistance messages to more than 499,000 customers through e-newsletters, website posts, and social media channels.





Live CARE Call Campaign

THG calls targeted customers to encourage enrollment in the CARE and FERA Programs. The campaign provides SDG&E with a way to directly connect with customers in low income and hard-to-reach areas. Targeted customers also include those who are up for recertification for CARE and FERA. THG provides education about the CARE, FERA, and ESA Programs. If eligible, THG enrolls customers in the CARE and FERA programs over the phone.

The Harris Group	
ESA Leads	2,546
CARE Enrollments	1,178
CARE Recertifications	185
FERA Enrollments	1,074
FERA Recertifications	2

Community Outreach & Engagement

Energy Solutions Partner Network

SDG&E works closely with a network of approximately 200 community-based organizations (CBOs) to connect customers with programs, resources and solutions related to Customer Assistance, bill debt relief, Public Safety Power Shutoff resiliency, wildfire preparedness, clean energy, and conservation. These organizations represent the diversity of SDG&E's customers within its service territory. Many of these CBOs are small, grassroots agencies serving individuals with access and functional needs, including those that are multicultural, multilingual, low income, seniors, and limited English proficient (LEP) audiences in communities of concern. These partners help educate and enroll customers in income qualifying programs using a variety of tactics, including messaging through email and social media channels such as Facebook, X, and Instagram, posting information on their websites, providing booth space at events, and hosting enrollment day fairs at their locations. SDG&E's partner outreach activities resulted in the following activities this month:

Energy Solutions Partner Network	
ESA Leads	1
CARE Enrollments	10
CARE Recertifications	2
FERA Enrollments	1
FERA Recertifications	0

Partner Spotlight

In March 2025, SDG&E's Outreach team participated in over 25 events, presentations, trainings, and workshops that featured information and enrollment in energy solutions programs,

services, and tools. Many of these activities were hosted by SDG&E's partner network and included drive-through events, including food drives and community events. These outreach activities were focused on engaging customers with customer assistance programs such as CARE, FERA, and ESA and reached over 2,800 customers. A few of the outreach events SDG&E participated in are highlighted below.

Tribal Wellness Conference

On March 14, 2025, Southern California Tribal Chairmen's Association (SCTCA) hosted the 2025 Tribal TANF Wellness Conference. The National Tribal TANF Institute focuses on providing professional development and fostering collaboration among Tribal TANF staff. The conference included various sessions aimed at promoting wellness, cultural exchange, and best practices in service delivery to community members. Tribal members from federally recognized tribes were in attendance while the SDG&E Outreach team provided comprehensive information and education on CARE, FERA, ESA, MBL and other Customer Assistance programs.

Chavez March & Community Schools Resource Fair

On March 19, 2025, Chavez Elementary School organized a Community Resource Fair to commemorate Cesar Chavez Day, celebrating the community's unity, resilience, and the legacy of Cesar Chavez. After the Chavez march, the fair offered legal assistance, health screenings, job readiness training, and educational resources while highlighting support services for low-income communities. SDG&E Outreach team attended the event, promoting company programs and resources including CARE, FERA, & ESA.

Multicultural Outreach

To continue efforts to reduce potential barriers, increase education, and increase program enrollments for customers in the rural, multicultural/multilingual, and AFN segments, SDG&E

pairs multicultural contractors with employees who are fluent in various languages to help staff events and presentations. These contractors are fluent in Spanish, Chinese, Aramaic/Arabic, and other languages, as requested. In March 2025, SDG&E participated in five multicultural events.

Date	Event Name	Partner/Association	Location
3/4/2025	Manzanita Healthy Families	Southern Indian Health Council	Manzanita Reservation Tribal Office 39 A Crestwood Rd Boulevard, 91905
3/11/2025	Barona Healthy Families	Southern Indian Health Council	Barona Recreation Center 1095 Barona Rd Bldg F Lakeside, 92040
3/14/2025	2025 Tribal TANF Wellness Conference	Southern California Tribal Chairmen's Association	Cape Rey Hotel 1 Ponto Rd Carlsbad, 92011
3/19/2025	Viejas Healthy Families	Southern Indian Health Council	Viejas Recreation Center 1B Viejas Grade Rd Alpine, 91901
3/30/2025	Persian New Year	Persian Cultural Center	NTC Park 2455 Cushing Rd San Diego, 92106

Other Customer Engagement Efforts

Customer Contact Center (CCC) and Payment Offices

In addition to SDG&E's ME&O efforts described above, SDG&E also employs customer engagement efforts to educate, enroll, and provide direct service to its low-income customers. These efforts include direct service from SDG&E's Customer Care Center (CCC) and the distribution of materials through other SDG&E customer-facing groups/programs and field services teams. SDG&E's CCC promotes and offers the CARE, FERA, and ESA Programs to potentially eligible customers and enrolls them directly into the CARE Program over the

telephone.²³ SDG&E notes that non-CARE customers contacting the CCC are helped in determining potential enrollment into programs. Customers are also provided with self-service options available through SDG&E's web application and the CARE/FERA automated enrollment phone line, resulting in lower numbers tracked through the CCC. SDG&E also promotes CARE and FERA at select Authorized Payment Locations (APLs). During this reporting month, SDG&E's CCC generated the following applications and leads over the telephone:

Customer Call Center	
ESA Leads	28
CARE Enrollments	1
CARE Recertifications	3
FERA Enrollments	0
FERA Recertifications	0

1.2.3. Managing Energy Use

As part of the ESA Programs In-Home Energy Education, customers are given information about tools and services available to help manage and reduce energy use. Customers who are not already enrolled in My Energy Center will be enrolled and provided with an overview of resources available to them to help manage energy use, including the Power Saver

²³ In D.16-06-054, SDG&E received Commission authorization for its CCC Energy Service Specialists to enroll customers directly into the CARE Program over the telephone.

Rewards Program, a voluntary, penalty-free program that pays participants for reducing their energy use during times of high demand or other emergencies.

During an In-Home Assessment, customers are provided information on maximizing settings to reduce energy usage. For example, if a customer qualifies for a new smart thermostat, they are given information on how to use the thermostat to help manage and reduce energy usage.

1.2.4. Services to Reduce Energy Bill

As part of SDG&E's measure mix, Tier II power strips and smart thermostats are available for installation to eligible customers. These measures provide customers with energy management technology that helps reduce energy bills. By March, 28 Tier II power strips and 114 smart thermostats were installed.

1.2.5. Additional Activities

There are no additional activities to report for the month of March 2025.

1.3. Leveraging Success Evaluation, Including California State Department of Community Services and Development (CSD)

1.3.1 Please provide a status on referrals, of the leveraging and coordination effort with CSD. Expand on activities and success rates across the list of programs from the Coordination Workshop, such as Affordable Broadband and Lifeline, as applicable to ESA, CARE and FERA. What new steps or programs have been implemented? What was the result in terms of new enrollments? Please also provide coordination efforts with the TECH program.

RHA is subcontracting with both San Diego Low Income Home Energy Assistance Program (LIHEAP) contractors, MAAC and Campesinos Unidos, to continue leveraging enrollment efforts for ESA. In Q1 2025, RHA did not report any referrals from ESA to LIHEAP. SDG&E plans to meet in April with RHA and the LIHEAP agencies in an attempt to

identify the reasoning behind the lack of leveraging and coordination. SDG&E will work collaboratively with CSD in leveraging programs. and co

1.3.2 Please provide a status on coordination with the TECH Clean California.

In April, SDG&E's SPOC will connect with TECH to see if support will be needed to train CBOs on the value and benefits of electrification, and incentives or programs to participate in.

1.4. ESA Workforce Education & Training (WE&T)

1.4.1. Please summarize efforts to improve and expand ESA Program workforce education and training. Describe steps taken to hire and train low-income workers and how such efforts differ from prior program years.

RHA takes a proactive approach to workforce education and training by facilitating regular on the job training via quarterly and monthly meetings, tailboards (meetings focused on safety and operations), and quality assurance ride-alongs. RHA also maintains a subcontractor portal that provides access to available training and certification programs and promotes the Energize Careers Programs among its subcontractors, and recently launched the San Diego LEARN Program, which markets and offers free electrification courses.

RHA also partners with Upskill California, a consortium of 28 community colleges across the state. This collaboration aims to establish connections between job seekers graduating from pre-employment and construction education programs at these colleges and ESA contractors. By leveraging these initiatives, RHA seeks to enhance training opportunities and foster employment pathways for individuals entering the workforce.

In March 2025, RHA held meetings with outreach staff to discuss ways to improve operational efficiency and communication for ESA Main. Training with staff focused on improving POA collection by reinforcing clear communication with customers.

For the Southern MFWB Program, RHA is committed to strengthening the workforce pipeline for energy efficiency programs. They are conducting regular meetings with leadership from key subcontractor companies to identify challenges within Workforce Education & Training (WE&T) and collaboratively develop solutions for a skilled and sustainable workforce. Key areas of focus include:

- **Shifting Workforce Demand:** Developing strategies to retain workers as wildfire cleanup efforts and the upcoming 2028 LA Olympics create competition by offering higher wages for those with specialized licensing and experience, pulling skilled labor away from energy efficiency programs.
- **Workforce Gaps & Cross-Training Barriers:** Emphasizing the need for cross-training across HVAC, weatherization, and electrification roles to enhance workforce flexibility and capacity.
- **Training Accessibility & Alignment:** Examining the misalignment between existing training programs and ESA requirements, which leaves workers unprepared for program roles. Additionally, geographic barriers make certification access difficult, increasing costs and limiting participation. Opportunities to standardize curricula and expand local training opportunities to improve workforce readiness are being explored.
- **Funding & Compensation Challenges:** Exploring solutions for the lack of dedicated WE&T funding, advocating for retention incentives, and addressing wage competitiveness to improve worker stability.
- **Regulatory & Policy Considerations:** Evaluating industry changes, including stringent training requirements that are time-intensive and costly, new measure requirements that

increase expenses, and short-term program cycles that impact cost-effectiveness, workforce retention, and overall program efficiency.

- RHA’s next steps include further engagement with stakeholders, refining workforce development strategies, and advocating for policy adjustments to support long-term workforce sustainability.

1.5. ESA Studies and Pilots

1.5.1. ESA Program Studies

ESA/CARE Study Working Group

There was no activity for the ESA/CARE Study Working Group in March 2025.

2025 Low Income Needs Assessment (LINA) Study

In March 2025, Evergreen Economics continued analyzing the survey responses and preparing for the next task in the study which will be a series of focus groups planned to take place in May 2025.

Non-Energy Impacts (NEIs) Study

In March 2025, Evergreen Economics completed analysis on the survey responses and provided a draft report with initial findings for the study team to review. The team began reviewing the report and will be discussing the findings during their team meetings in April 2025.

1.5.2. ESA Program Pilots

SDG&E is not currently conducting any ESA Program pilots in addition to the Pilot Plus/Deep covered in Section 1.1.1.

2. CALIFORNIA ALTERNATE RATES FOR ENERGY (CARE) EXECUTIVE SUMMARY

The CARE Program is statutorily mandated by California Public Utilities (P.U.) Code Sections 739.1 and 739.2 to assist income-eligible households with a monthly discount on their gas and electric bills.²⁴ The CARE Program currently provides a 20% discount on natural gas charges and a 30 – 35% discount on electric rates.²⁵ To qualify for the CARE Program, eligible customers must have a total household gross income no greater than 200% of the FPG.

In September 2024, Assembly Bill (AB) 2672 was approved, requiring that the CARE Program include public housing authority owned or administered Homekey facilities where the residents of the facility substantially meet the CARE program’s income eligibility requirements, and the account is in the name of Homekey, a nonprofit funded by Homekey, or the public housing authority that owns or administers the facility.²⁶ On March 26, 2025, SDG&E received Commission guidance on the implementation of AB 2672 and intends to implement its requirements by June 1, 2025, as directed.²⁷

SDG&E’s authorized 2025 CARE Program Administrative Budget of \$7.4 million primarily supports targeted Marketing, Education and Outreach initiatives, CARE enrollment

²⁴ The CARE Program was later implemented by the Commission in D.89-07-062 and D.89-09-044.

²⁵ P.U. Code Section 739.1(c)(1) mandates that “the average effective CARE discount shall not be less than 30 percent or more than 35 percent of the revenues that would have been produced for the same billed usage by non-CARE customers.”

²⁶ P.U. Code Section 739.1(i) as amended by AB 2672.

²⁷ See 2025-2026 Annual Income Limits for the California Alternative Rates for Energy (CARE), Family Electric Rate Assistance (FERA), and Energy Savings Assistance (ESA) Programs and the Implementation of Assembly Bill (AB) 2672 and Senate Bill (SB) 1130 (March 26, 2025).

processing and verification, information technology, program administration and regulatory compliance to meet or exceed 90% CARE Enrollment Percentage Goals in D.21-06-015.²⁸

2.1. CARE Program Summary

2.1.1. Please provide CARE Program summary costs.

CARE Table 2.1.1 CARE Program Summary Costs for 2025			
CARE Budget Categories	2025 Authorized Budget ²⁹	Actual Expenses Year-to- Date	% of Budget Spent
Marketing, Education & Outreach	\$3,438,565	\$324,327	9%
Processing, Certification Re-certification	\$660,963	\$357,088	54%
Post Enrollment Verification	\$513,447	\$37,525	7%
Information	\$1,169,964	\$137,170	12%
CHANGES Program	\$265,000	\$59,101	22%
Studies and Pilots	-	-	0%
Measurement and Evaluation	\$110,512	\$5,556	5%
Regulatory Compliance	\$337,632	\$70,960	21%
General Administration	\$829,303	\$110,001	13%
CPUC Energy Division Staff	\$74,184	\$1,146	2%
Total Expenses	\$7,399,570	\$1,102,874	15%
Subsidies and Benefits	\$125,271,491	\$54,288,174	43%
Total Program Costs and	\$132,671,061	\$55,391,048	42%
Note: Any necessary corrections or adjustments are reported herein, superseding results reported in previous months and may include YTD adjustments.			

²⁸ D.21-06-015, Attachment 1 at 2.

²⁹ D.21-06-015 Attachment 1 Table 2. D.21-05-015 approved the CARE program budget for Program Years 2021-2026.

2.1.2. Please Provide the CARE Program enrollment rate to date.

CARE Table 2.1.2 CARE Program Enrollment		
Participants Enrolled	Eligible Participants³⁰	Enrollment Rate
308,194	287,738	107%

2.2. CARE Marketing & Outreach

2.2.1. Discuss utility outreach activities and those undertaken by third parties on the utility's behalf.

Marketing and outreach efforts this month contributed to 7,882 completed CARE applications and 5,797 new enrollments for the program. This month, data sharing efforts between SoCalGas and SDG&E resulted in 16 CARE enrollments. Additionally, zero enrollments came through the Grid Alternatives DAC-SASH program this month. Below is a summary of CARE-specific marketing and outreach efforts for this month.

General Awareness Marketing

In March 2025, the CARE paid social, audio, and display advertising campaigns remained paused as SDG&E continues its analysis of 2024 performance metrics, assessment of campaign effectiveness, and refinement of strategies and updates to visuals.

Paid search campaigns ran in March 2025, garnering 4,783 impressions and over 1,300 clicks.

³⁰ On April 14, 2025, PG&E, on behalf of the IOUs, submitted the Annual CARE and FERA Eligibility Report in accordance with OP 189 of D.21-06-015. This number reflects estimates of SDG&E's CARE Estimated Eligible Participants for 2025.

Direct Marketing

SDG&E continued the monthly CARE bill comparison letters, sending 979 direct mail letters to CARE-eligible customers without an email address on file.

Email

In March 2025, SDG&E added 3,900 unique low income customers to the bill comparison nurture campaign. Customers who do not open the first email may receive up to two follow-up emails. SDG&E sent 31,946 emails garnering a 45.6% open rate and a 3% CTR.

Community Outreach & Engagement

SDG&E's community outreach and engagement initiatives enable the company to educate, connect with, and directly interact with customers right in the neighborhoods where they live and work. These efforts have encompassed a broad range of activities, including events, presentations, workshops, training sessions, collaborations with community-based organizations, and tailored approaches.

Tribal Outreach

See Section 1.2.1 above for SDG&E's Tribal Outreach activity.

CARE Partners (Capitation Agencies)

SDG&E partners with 24 social service agencies such as 211 San Diego, Chaldean Community Council, refugee assimilation organizations, Women's Infant & Children Organization (WIC) program, and others to help enroll its hardest-to-reach customers (collectively, Capitation Agencies). These organizations serve high-risk, low-income individuals and families with enrollment in state and federally funded assistance programs, including Cal Fresh, LIHEAP, Covered California, and California Lifeline. The partnering organizations are in diverse low-income communities serving multicultural/multilingual, seniors, veterans, special

needs, and LEP audiences and provide multilingual staffing. The following numbers were generated by the Capitation Agencies this month:

Capitation Agencies	
ESA Leads	256
CARE Enrollments	187
CARE Recertification	50
FERA Enrollments	1
FERA Recertifications	0

County Health and Human Service Agency Collaborative

SDG&E collaborates with the County of San Diego Health and Human Services Agency (HHSA) to connect customers to programs like CARE and FERA. All field HHSA offices include a source coded CARE application in their new client intake packets. The following applications were received this month:

HHSA	Number of:	YTD
CARE Enrollments	4	19
CARE Recertifications	2	21
FERA Enrollments	0	0
FERA Recertifications	0	0
Note: Any necessary corrections or adjustments are reported herein, superseding results reported in previous months and may include YTD adjustments.		

2.2.2 Describe the efforts taken to reach and coordinate the CARE Program with other related low-income programs to reach eligible customers.

Customers who are enrolled in ESA and LIHEAP that have provided income verification and qualify for CARE are also automatically enrolled in the CARE Program.

CARE Table 2.2.2 CARE Automatic Enrollment for 2025

Source	March 2025	YTD
ESA	5	127
LIHEAP	31	203
Note: Any necessary corrections or adjustments are reported herein, superseding results reported in previous months and may include YTD adjustments.		

2.3. CARE Recertification Complaints

2.3.1. Report the number of customer complaints received (formal or informal, however and wherever received) about their CARE recertification efforts, with the nature of the complaints and resolution.

During this reporting month, SDG&E did not receive any customer complaints regarding CARE recertification.

2.4. CARE Pilots and Studies

2.4.1. CARE Program Studies

2025 Low Income Needs Assessment (LINA) Study

See section 1.5.1.

CHANGES Evaluation

In March 2025, PG&E finalized contracting with the selected bidder, Verdant Associates. The study team will hold a project kickoff meeting on April 4, 2025.

2.4.2. CARE Program Pilots

There are no CARE pilots to report.

2.5.1 CARE Program PEV Freezes³¹

There are no PEV freezes to report this reporting period.

2.5.2 CARE Fixed Income

CARE Fixed Income		
	March 2025	YTD
New CARE Fixed Income Households	357	1,090
Note: Any necessary corrections or adjustments are reported herein, superseding results reported in previous months and may include YTD adjustments.		

3. FAMILY ELECTRIC RATE ASSISTANCE (FERA) EXECUTIVE SUMMARY

The FERA Program is statutorily mandated by California P.U. Code Sections 739.1 and 739.12 to assist low to middle-income-eligible households with a monthly average effective discount of 18% on their electric bills. In D.21-06-015, the Commission authorized the FERA Program to be consolidated with the low income proceeding and set the 2025 enrollment goal at 65%.³² As such, all IOU FERA goals, budgets, and program design elements will be scoped into

³¹ CPUC Res. M-4833 directed IOUs to freeze CARE program post-enrollment verification (PEV) in the counties impacted by the California wildfires. D.19-07-015 established a permanent set of emergency disaster customer protection measures that the utilities are mandated to implement in the event of a declared emergency. D.19-07-015 directed SDG&E's Emergency Consumer Protections Plan to include residential and non-residential customers in areas where a state of emergency proclamation is issued by the California Governor's Office or the President of the United States where the disaster has either resulted in the loss or disruption of the delivery or receipt of utility service, and/or resulted in the degradation of the quality of utility service.

³² OP 26 of D.21-06-015 states, "The Family Electric Rate Assistance program proceeding will be consolidated with the California Alternate Rates for Energy and the Energy Savings program proceeding."

the IOUs low-income budget applications moving forward. The Decision also approved FERA program management and subsidy budgets separate from CARE budgets.³³

To qualify for the FERA Program, eligible customers consist of households with three or more persons with total annual household gross income between 200% (plus \$1) and 250% of the FPG. In September 2024, Senate Bill 1130 (SB 1130) was passed, introducing significant changes to the FERA program, including modification of eligibility requirements. SB 1130 removes the three or more persons requirement, allowing households of any size to qualify, provided they meet the income criteria of 200% (plus \$1) to 250% of the FPG. Additionally, the bill requires that by March 1, 2025, and annually thereafter, the IOUs must report their efforts to enroll customers in the FERA program. The CPUC is required to review these reports by June 1 each year to ensure reasonable efforts were made to enroll eligible households commensurate with the proportion of eligible households within the IOU's territory.³⁴ SB 1130 authorizes the electric IOUs to market FERA independently from the CARE program and provide a separate FERA-specific application form. On March 26, 2025, SDG&E received Commission guidance on the implementation of SB 1130 and intends to implement its requirements by June 1, 2025, as directed.³⁵

³³ OP 35 of D.21-06-015 states, "San Diego Gas & Electric Company must track all Family Electric Rate Assistance (FERA) related costs in a separate FERA balancing account."

³⁴ If the Commission determines that an IOU has not made reasonable efforts to enroll eligible households in the FERA program, the CPUC would require the IOU to develop a strategy and plan to sufficiently enroll eligible households within three years of the adoption of the strategy and plan.

³⁵ See 2025-2026 Annual Income Limits for the California Alternative Rates for Energy (CARE), Family Electric Rate Assistance (FERA), and Energy Savings Assistance (ESA) Programs and the Implementation of Assembly Bill (AB) 2672 and Senate Bill (SB) 1130 (March 26, 2025).

SDG&E's authorized 2025 FERA Program Administrative Budget of \$.63 million primarily supports targeted Marketing, Education and Outreach initiatives, information technology and programming, FERA enrollment processing and verification, program administration and regulatory compliance in pursuit of the 65% FERA Enrollment Percentage Goals set in D.21-06-015.³⁶

As reported in its 2024 FERA Annual Report, SDG&E identified a clerical billing issue that caused a total of 169 FERA and 26 CARE customers to not receive their billing discount at the start of their enrollment period. In accordance with SDG&E Tariff Electric and Gas Rule 18.C, SDG&E has since corrected the billing issue and applied a credit to all impacted customers.³⁷

As reported in its 2024 FERA Annual Report, SDG&E identified an issue regarding the administration of rate discounts to certain sub-metered tenants.³⁸ SDG&E discovered discrepancies between the number of sub-metered tenants participating in the CARE, FERA, or Medical Baseline (MBL) program and the discounts reflected on the master meter bill. SDG&E has now determined that approximately 460 master metered properties had an incorrect number of discounts allocated between CARE, FERA, or MBL in the billing system. SDG&E is assessing the impact and will continue to monitor the issue and keep the Commission apprised of its findings and proposed resolution.

³⁶ D.21-06-015, Attachment 1, Table 3.

³⁷ Annual Report Activity of San Diego Gas & Electric Company on Family Electric Rate Assistance Program for 2024, March 3, 2025, at 26.

³⁸ Ibid, at 16.

3.1. FERA Program Summary

3.1.1. Please provide FERA Program summary costs.

FERA Table 3.1.1 FERA Program Summary Costs for 2025			
FERA Budget Categories	Authorized Budget ³⁹	Actual Expenses to Date	% of Budget Spent
Marketing, Education & Outreach	\$372,021	\$96,319	26%
Processing, Certification	\$14,482	\$9,163	63%
Post Enrollment Verification	\$1,069	\$1,618	151%
Information Tech./Programming	\$56,275	\$13,093	23%
Pilots	\$0	\$0	N/A
Studies	\$50,000	\$0	N/A
Regulatory Compliance	\$47,600	\$13,922	29%
General Administration	\$78,004	\$16,287	21%
CPUC Energy Division Staff	\$11,127	\$143	1%
Total Expenses	\$630,578	\$150,545	24%
Subsidies and Benefits	\$4,912,466	\$1,134,013	23%
Total Program Costs and Discounts	\$5,543,044	\$1,284,558	23%
Note: Any necessary corrections or adjustments are reported herein, superseding results reported in previous months and may include YTD adjustments.			

3.1.2. Provide the FERA Program enrollment rate to date.

FERA Table 3.1.2 FERA Enrollment		
Participants Enrolled	Eligible Participants ⁴⁰	Enrollment Rate

³⁹ D.21-06-015 Attachment 1, Table 4 approved the FERA program budget for PYs 2021-2026.

⁴⁰ On April 14, 2025, PG&E, on behalf of the IOUs, submitted the Annual CARE and FERA Eligibility Report in accordance with OP 189 of D.21-06-015. This number reflects estimates of SDG&E's FERA Estimated Eligible Participants for 2025 using pre-SB 1130 FERA Eligibility criteria of 3 or more persons per household; 200% FPL + \$1 to 250% FPL household income.

15,045	39,356	38%
Note: Any necessary corrections or adjustments are reported herein, superseding results reported in previous months and may include YTD adjustments.		

3.2. FERA Program Marketing & Outreach

3.2.1. Please discuss utility outreach activities and those undertaken by third parties on the utility's behalf.

Marketing and outreach efforts this month contributed to 1,348 completed FERA applications and 1,240 new enrollments for the program. Leveraging efforts through the Grid Alternatives DAC-SASH program did not result in any FERA enrollment this month. Additionally, FERA automatic enrollments did not result in any coming from the ESA program. Below is a summary of FERA-specific outreach efforts.

General Awareness

In March 2025, the FERA paid advertising campaign remained paused to analyze 2024 performance metrics, assess effectiveness, and refine strategies, including updating visuals.

Direct Marketing

Direct Mail

In March 2025, SDG&E continued the monthly FERA bill comparison letters, sending 69 direct mail letters to FERA-eligible customers that don't have an email address on file.

Email

In March 2025, SDG&E sent 1,425 FERA bill comparison emails, which garnered a 52.6% open rate and a 3.7% CTR. Additionally, SDG&E sent over 8,700 CCA customers a generic FERA email garnering a 52% open rate and a 2.3% CTR.

Organic Social

SDG&E utilized organic social media to promote FERA on SDG&E's Facebook, Instagram, X, and Nextdoor channels. Performance by social channel is included in the table below.

Social Platform	Impressions	Engagements	Engagement Rate
Facebook	461	3	0.7%
Instagram	392	10	2.7%
X	2,510	22	0.6%
Nextdoor	16,415	6	N/A

Community Outreach & Engagement

SDG&E works closely with community-based organizations and other external groups to connect customers with programs and solutions related to company offerings. SDG&E works with a network of approximately 200 community-based organizations, collectively named the Energy Solutions Partner Network, as well as other external organizations on an as needed or requested basis. SDG&E's Outreach utilizes these networks, including CARE Capitation agencies, to educate and enroll customers in eligible Customer Assistance programs. The FERA program is promoted in all outreach activities including events, presentations, social media messaging and training. SDG&E is exploring additional opportunities to promote FERA solely through targeted social media campaigns utilizing its Energy Solutions Partner Network.

Tribal Outreach

See Section 1.2.1, which is also applicable to the FERA Program.

FERA Partners (Capitation Agencies)

See Section 2.2.1, which is also applicable to the FERA Program.

3.3. FERA Recertification Complaints

3.3.1. Report the number of customer complaints received (formal or informal, however and wherever received) about their CARE recertification efforts, with the nature of the complaints and resolution.

During this reporting month, SDG&E did not receive any customer complaints regarding FERA recertification.

3.4. Pilots and Studies

3.4.1. FERA Program Studies

There are no studies for FERA to report.

3.4.2. FERA Program Pilot

There are no FERA pilots to report.

4. APPENDIX A – ESA, CARE, AND FERA PROGRAM TABLES

ESA Program- Expenses Summary

ESA Program - Table 1 – ESA Main Program (SF, MH,) Expenses

ESA Program - Table 2 - Program Expenses & Energy Savings by Measures Installed
(SF, MH)

ESA Program - Table 2A - Program Expenses & Energy Savings by Measures Installed
(Southern Multifamily Whole Building)

ESA Program - Table 2B - Program Expenses & Energy Savings by Measures Installed
(Pilot Plus and Pilot Deep)

ESA Program - Table 2C – Building Electrification Retrofit Pilot Program Expenses &
Energy Savings by Measures Installed (SCE Only)

ESA Program - Table 2D – Clean Energy Homes New Construction Pilot (SCE Only)

ESA Program - Table 2E – CSD Leveraging

ESA Program - Table 3A-3H - Energy Savings and Average Bill Savings per Treated
Home/Common Area

ESA Program - Table 4A-4E – Homes/Buildings Treated

ESA Program - Table 5A-5F - Energy Savings Assistance Program Customer Summary

ESA Program - Table 6 - Expenditures for Pilots and Studies

ESA Program – Table 7 – Customer Segments/Needs State by Demographic, Financial,
Location and Health Conditions

ESA Program – Table 8 – Clean Energy Referral, Leveraging, and Coordination

ESA Program – Table 9 – Tribal Outreach

CARE Program - Table 1 - CARE Program Expenses

CARE Program - Table 2 - CARE Enrollment, Recertification, & Attrition

CARE Program - Table 3A-3B - CARE Post-Enrollment Verification Results (Model & High Usage)

CARE Program - Table 4 - Enrollment by County

CARE Program - Table 5 - Recertification Results

CARE Program - Table 6 - Capitation Contractors

CARE Program - Table 7 - Expenditures for Pilots and Studies

CARE Program - Table 8 - Disadvantage Communities Enrollment Rate for Zip Codes

CARE Program - Table 8a - Top 10 Lowest Enrollment Rates in High Disconnection, High Poverty, and DAC Communities by Zip Code

FERA Program - Table 1 - FERA Program Expenses

FERA Program - Table 2 - FERA Enrollment, Recertification, & Attrition

FERA Program - Table 3A-3B - FERA Post-Enrollment Verification Results (Model & High Usage)

FERA Program - Table 4 - Enrollment by County

FERA Program - Table 5 - Recertification Results

FERA Program - Table 6 - Capitation Contractors

Energy Savings Assistance Program - Expenses Summary
San Diego Gas & Electric Company
March 2025

ESA Program:	Authorized Budget			Current Month Expenses			Year to Date Expenses			% of Budget Spent YTD		
	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total
ESA Main Program (SF and MH) [1]			\$ 20,365,971	\$ 835,795	\$ 898,308	\$ 1,734,103	\$ 1,688,252	\$ 1,899,462	\$ 3,587,714			18%
ESA Multifamily Whole Building [2]			\$ 9,014,461	\$ (243,089)	\$ (90,421)	\$ (333,510)	\$ 488,880	\$ 377,241	\$ 866,121			10%
ESA Pilot Plus and Pilot Deep [1]			\$ 1,526,683	\$ 134,401	\$ 63,358	\$ 197,759	\$ 194,622	\$ 123,579	\$ 318,201			21%
Building Electrification Retrofit Pilot												
Clean Energy Homes New Construction Pilot												
CSD Leveraging												
MCE Pilot												
SPOC [1]			\$ 632,453	\$ 8,703	\$ 8,703	\$ 17,406	\$ 24,518	\$ 24,518	\$ 49,036			8%
SASH/MASH Unspent Funds[3]			\$ 315,260	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -			0%
ESA Program TOTAL			\$ 31,854,828	\$ 735,810	\$ 879,948	\$ 1,615,758	\$ 2,396,272	\$ 2,424,800	\$ 4,821,072			15%

[1] Authorized Budget per D.21-06-015, Attachment 1, Table 11.

[2] MFWB program budget updated per AL 4115-E/3144-G, Table 4.

[3] OP 12 of D.15-01-027 states "The Program Administrators shall ensure that program expenditures in each utility's service territory do not exceed the total authorized budget amounts over the duration of the programs. The program incentive budgets will be available until all funds are exhausted or until December 31, 2021, whichever occurs first. Any money unspent and unencumbered on January 1, 2022, shall be used for "cost-effective energy efficiency measures in low-income residential housing that benefit ratepayers," as set forth in Public Utilities Code Section 2852(c)(3)." SDG&E filed Advice Letter 4285-E for disposal of unspent funds from the SASH and MASH programs to the ESA Program on October 31, 2023. The AL was approved on November 30, 2023.

Note: Any necessary corrections or adjustments are reported herein, superseding results reported in previous months and may include year-to-date adjustments.

Energy Savings Assistance Program Table 1 - ESA Main (SF, MH) Expenses
San Diego Gas & Electric Company
March 2025

Appliances ESA Program:	Authorized Budget [1]			Current Month Expenses			Year to Date Expenses			% of Budget Spent YTD		
	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total
Energy Efficiency												
Appliances			\$ 1,793,131	\$ 176,948	\$ 1,555	\$ 178,503	\$ 374,287	\$ 16,209	\$ 390,496			22%
Domestic Hot Water			\$ 1,746,024	\$ 4,435	\$ 143,386	\$ 147,821	\$ 9,157	\$ 296,078	\$ 305,235			17%
Enclosure			\$ 2,030,317	\$ 69,635	\$ 92,308	\$ 161,943	\$ 190,365	\$ 252,345	\$ 442,710			22%
HVAC			\$ 3,455,109	\$ 23,457	\$ 208,924	\$ 232,381	\$ 52,808	\$ 471,660	\$ 524,468			15%
Maintenance			\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -			0%
Lighting			\$ 464,290	\$ 38,949	\$ -	\$ 38,949	\$ 86,293	\$ -	\$ 86,293			19%
Miscellaneous			\$ 944,246	\$ 70,235	\$ -	\$ 70,235	\$ 112,171	\$ -	\$ 112,171			12%
Customer Enrollment			\$ 3,712,686	\$ 158,464	\$ 158,464	\$ 316,928	\$ 353,353	\$ 353,353	\$ 706,706			19%
In Home Education			\$ 187,014	\$ 12,665	\$ 12,665	\$ 25,330	\$ 29,416	\$ 29,416	\$ 58,832			31%
Pilot			\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -			0%
Implementer Compensation			\$ 1,106,203	\$ 62,585	\$ 62,585	\$ 125,170	\$ 85,362	\$ 85,362	\$ 170,724			15%
Safety - Unexpected overhead costs												
Energy Efficiency TOTAL			\$ 15,439,020	\$ 617,373	\$ 679,887	\$ 1,297,260	\$ 1,293,212	\$ 1,504,423	\$ 2,797,635			18%
Training Center			\$ 188,897	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -			0%
Workforce Education and Training			\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -			0%
Inspections			\$ 106,856	\$ 7,096	\$ 7,096	\$ 14,192	\$ 25,122	\$ 25,122	\$ 50,244			47%
Marketing and Outreach			\$ 1,624,858	\$ 58,824	\$ 58,824	\$ 117,648	\$ 84,360	\$ 84,359	\$ 168,719			10%
Studies			\$ 162,500	\$ -	\$ -	\$ -	\$ 2,778	\$ 2,778	\$ 5,556			3%
Regulatory Compliance			\$ 301,921	\$ 7,859	\$ 7,859	\$ 15,718	\$ 30,446	\$ 30,446	\$ 60,892			20%
General Administration			\$ 2,483,881	\$ 144,441	\$ 144,440	\$ 288,881	\$ 251,833	\$ 251,833	\$ 503,666			20%
CPUC Energy Division			\$ 58,038	\$ 202	\$ 202	\$ 404	\$ 501	\$ 501	\$ 1,002			2%
TOTAL PROGRAM EXPENSES			\$ 20,365,971	\$ 835,795	\$ 898,308	\$ 1,734,103	\$ 1,688,252	\$ 1,899,462	\$ 3,587,714			18%
Funded Outside of ESA Program Budget												
Indirect Costs				\$ 73,760	\$ 74,302	\$ 148,062	\$ 214,342	\$ 213,907	\$ 428,249			
NGAT Costs				\$ 7,422	\$ 7,422	\$ 7,422		\$ 129,633	\$ 129,633			
ESA Program Administrative Expenses^[2]												
10% Administrative Cap				\$ 131,591	\$ 131,591	\$ 263,182	\$ 227,097	\$ 227,097	\$ 454,194			
Total Program Costs				\$ 835,795	\$ 898,308	\$ 1,734,103	\$ 1,688,252	\$ 1,899,462	\$ 3,587,714			
% of Administrative Spend									12.7%			

[1] Authorized Budget: Approved for PY 2023 in D.21-06-015, Attachment 1, Table 11.

[2] OP 112 - Pacific Gas and Electric Company, Southern California Edison Company, Southern California Gas Company and San Diego Gas & Electric Company's Energy Savings Assistance (ESA) program administrative expenses are capped at either 10 percent of total program costs, or the Utility's historical five-year average spend on administrative costs as a percentage of total program costs, whichever is greater. The use of the historical five-year average spend will be phased out such that the Utilities must propose to spend no more than 10 percent of total program costs on administrative costs starting in program year 2024. The definition and categorization of administrative cost for the ESA program will be consistent with that of the main energy efficiency program.

Note: Any necessary corrections or adjustments are reported herein, superseding results reported in previous months and may include year-to-date adjustments.

Energy Savings Assistance Program Table 2 - Main (SF, MH) Summary
San Diego Gas & Electric Company
March 2025

Measures	Basic	Plus	Units	ESA Main Program (Summary)Total					
				Year-To-Date Completed & Expensed Installation					
				Quantity Installed	kWh [2] (Annual)	kW [2] (Annual)	Therms [2] (Annual)	Expenses (\$)	% of Expenditure
Appliances									
Clothes Dryer			Each	11	1,003	0	(9)	\$ 12,499	0.6%
Dish Washer			Each	-	-	-	-	\$ -	0.0%
Freezer			Each	-	-	-	-	\$ -	0.0%
High Efficiency Clothes Washer			Each	36	1,759	0	346	\$ 37,345	1.9%
Induction Cooking Appliance-FS			Each	-	-	-	-	\$ -	0.0%
Microwave			Each	-	-	-	-	\$ -	0.0%
Refrigerator			Each	201	115,383	14	-	\$ 263,113	13.2%
Domestic Hot Water									
Combined Showerhead/TSV			Home	-	-	-	-	\$ -	0.0%
Faucet Aerator			Each	-	-	-	-	\$ -	0.0%
Heat Pump Water Heater			Each	-	-	-	-	\$ -	0.0%
Heat Pump Water Heater - Electric			Each	-	-	-	-	\$ -	0.0%
Heat Pump Water Heater - Gas			Each	-	-	-	-	\$ -	0.0%
Heat Pump Water Heater - Propane			Each	-	-	-	-	\$ -	0.0%
Low-Flow Showerhead			Home	-	-	-	-	\$ -	0.0%
Solar Water Heating			Home	-	-	-	-	\$ -	0.0%
Other Domestic Hot Water			Home	539	17,961	2	8,100	\$ 71,211	3.6%
Tankless Water Heater			Each	-	-	-	-	\$ -	0.0%
Thermostatic Shower Valve			Each	-	-	-	-	\$ -	0.0%
Thermostatic Shower Valve Combined Showerhead			Each	-	-	-	-	\$ -	0.0%
Thermostatic Tub Spout/Diverter			Each	-	-	-	-	\$ -	0.0%
Water Heater Repair			Each	14	-	-	(19)	\$ 19,910	1.0%
Water Heater Replacement			Each	33	-	-	832	\$ 93,106	4.7%
Water Heater Tank and Pipe Insulation			Each	48	118	0	440	\$ 5,377	0.3%
Enclosure									
Air Sealing			Home	701	(20,488)	(4)	(4,009)	\$ 289,439	14.5%
Attic Insulation			Home	14	1	0	0	\$ 17,671	0.9%
Attic Insulation CAC NonElect Heat			Home	-	-	-	-	\$ -	0.0%
Caulking			Home	-	-	-	-	\$ -	0.0%
Diagnostic Air Sealing			Home	-	-	-	-	\$ -	0.0%
Floor Insulation			Home	-	-	-	-	\$ -	0.0%
Minor Home Repairs			Home	-	-	-	-	\$ -	0.0%
HVAC									
Central A/C replacement			Each	-	-	-	-	\$ -	0.0%
Central Heat Pump-FS (propane or gas space)			Home	-	-	-	-	\$ -	0.0%
Duct Test and Seal			Each	-	-	-	-	\$ -	0.0%
Energy Efficient Fan Control			Each	-	-	-	-	\$ -	0.0%
Evaporative Cooler (Installation)			Each	-	-	-	-	\$ -	0.0%
Evaporative Cooler (Replacement)			Each	-	-	-	-	\$ -	0.0%
Furnace Repair			Home	94	-	-	-	\$ 28,298	1.4%
Furnace Replacement			Home	102	29,779	11	1,276	\$ 425,864	21.3%
Heat Pump Replacement			Home	-	-	-	-	\$ -	0.0%
Heat Pump Replacement - CAC Gas			Home	-	-	-	-	\$ -	0.0%
Heat Pump Replacement - CAC Propane			Home	-	-	-	-	\$ -	0.0%
High Efficiency Forced Air Unit (HE FAU)			Home	-	-	-	-	\$ -	0.0%
High Efficiency Forced Air Unit (HE FAU) - Early Replacement			Home	-	-	-	-	\$ -	0.0%
High Efficiency Forced Air Unit (HE FAU) - On Burnout			Home	-	-	-	-	\$ -	0.0%
Portable A/C			Each	-	-	-	-	\$ -	0.0%
Prescriptive Duct Sealing			Home	-	-	-	-	\$ -	0.0%
Removed - A/C Time Delay			Each	-	-	-	-	\$ -	0.0%
Removed - FAU Standing Pilot Conversion			Each	-	-	-	-	\$ -	0.0%
Room A/C Replacement			Home	10	2,208	2	-	\$ 11,790	0.6%
Smart Thermostat			Home	114	2,559	-	538	\$ 30,762	1.5%
Wholehouse Fan			Each	-	-	-	-	\$ -	0.0%
Maintenance									
Central A/C Tune up			Home	-	-	-	-	\$ -	0.0%
Furnace Clean and Tune			Each	-	-	-	-	\$ -	0.0%
HVAC Air Filter Service			Each	-	-	-	-	\$ -	0.0%
Condenser Coil Cleaning			Each	-	-	-	-	\$ -	0.0%
Evaporative Cooler - Maint Functioning			Each	-	-	-	-	\$ -	0.0%
Evaporative Cooler - Maint Non-Functioning			Each	-	-	-	-	\$ -	0.0%
Evaporative Cooler Maintenance			Home	-	-	-	-	\$ -	0.0%
Evaporator Coil			Each	-	-	-	-	\$ -	0.0%
Fan Control Adjust			Each	-	-	-	-	\$ -	0.0%
Range Hood			Home	-	-	-	-	\$ -	0.0%
Refrigerant Charge Adjustment			Each	-	-	-	-	\$ -	0.0%
Lighting									
Exterior Hard wired LED fixtures			Each	-	-	-	-	\$ -	0.0%
LED A-Lamps			Each	4,830	29,774	4	(635)	\$ 57,091	2.9%
LED R/R/Lamps			Each	714	11,973	1	(251)	\$ 12,388	0.6%
Removed - Interior Hard wired LED fixtures			Each	-	-	-	-	\$ -	0.0%
Removed - LED Night Light			Each	-	-	-	-	\$ -	0.0%
Removed - LED Torchiere			Each	-	-	-	-	\$ -	0.0%
Removed - Occupancy Sensor			Each	-	-	-	-	\$ -	0.0%
Miscellaneous									
Air Purifier			Home	141	-	-	-	\$ 78,378	3.9%
CO and Smoke Alarm			Each	-	-	-	-	\$ -	0.0%
Cold Storage			Home	-	-	-	-	\$ -	0.0%
Comprehensive Home Health and Safety Check-up			Each	-	-	-	-	\$ -	0.0%
Pool Pumps			Each	6	7,500	2	-	\$ 12,483	0.6%
Smart Strip			Each	18	2,520	0	-	\$ 1,070	0.1%
Smart Strip Tier II			Each	28	5,329	0	(0)	\$ 2,341	0.1%
Pilots									
									0.0%
Customer Enrollment									
ESA Outreach & Assessment			Home	651	-	-	-	\$ 489,632	24.5%
ESA In-Home Energy Education			Home	1,370	-	-	-	\$ 39,305	2.0%
Total Savings/Expenditures [8]					207,379	32	6,608	\$ 1,999,075	
Total Households Weatherized [1]				707					
Households Treated [9]			Total						
- Single Family Households Treated			Home	685					
- Mobile Homes Treated			Home	178					
Total Number of Households Treated			Home	863					
# Eligible Households to be Treated for PY			Home	8,923					
% of Households Treated				10.76%					
- Master-Meter Households Treated			Home	4					

ESA Program - Main	Year to Date Expenses[4]		
	Electric	Gas	Total
Administration [5]	\$ 395,040	\$ 395,039	\$ 790,079
Direct Implementation (Non-Incentive) [6]	\$ 85,362	\$ 85,362	\$ 170,724
Direct Implementation [7]	\$ 1,207,850	\$ 1,419,061	\$ 2,626,911
			<<Includes measures costs
TOTAL ESA Main Expenses	\$ 1,688,252	\$ 1,899,462	\$ 3,587,714

[1] Weatherization may consist of attic insulation, attic access weatherization, weatherstripping - door, caulking, and minor home repairs.
[2] All savings are calculated based on the following sources: DNV/IGL Impact Evaluation Program Years 2015-2017 Impact II, or ESA workpapers.
[3] Savings values updated in 2024 based on workpaper updates.
[4] Total ESA Main YTD expenses are reported in ESA Table 1.
[5] Administrative includes expenses from Training Center, Inspections, Marketing and Outreach, Studies, Regulatory Compliance, General Administrative, and CPUC Energy Division categories.
[6] Direct Implementation (Non-Incentive) includes expenses from Implementation category.
[7] Direct Implementation includes expenses from Appliances, Domestic Hot Water, Enclosure, HVAC, Lighting, Miscellaneous, Customer Enrollment, In-Home Education, Safety Unexpected Overhead Costs, and VEC Pilot.
[8] Values are reflective of installations occurring in 2025, irrespective of treatment date.
Note: Any measures noted as 'New' have been added during the course of this program year.
Note: Any measures noted as 'Removed', are no longer offered by the program but have been kept for tracking purposes.
Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

Energy Savings Assistance Program Table 2A - Southern Multifamily Whole Building
San Diego Gas & Electric Company
March 2025

Table 2A-1 ESA Program - Southern Multifamily Whole Building ^a									
Year-To-Date Completed & Expensed Installation									
Measures	Units (of Measure such as "each")	Measure Type (In-unit vs Common Area)	Quantity Installed	Number of Units for Cap-MTUs and Cap-Tons	kWh (Annual)	kW (Annual)	Therms (Annual)	Expense \$ (\$)	% of Expenditure
Appliances									
High Efficiency Clothes Washer	Each	In-Unit	-	-	-	-	-	\$ -	0.00%
Refrigeration	Each	In-Unit	-	-	-	-	-	\$ -	0.00%
Domestic Hot Water									
New Non-Condensing Domestic Hot Water Boiler	Cap-MtU	CAMWB	-	-	-	-	-	\$ -	0.00%
New Condensing Domestic Hot Water Boiler	Cap-MtU	CAMWB	-	-	-	-	-	\$ -	0.00%
Storage Water Heater	Cap-MtU	CAMWB	-	-	-	-	-	\$ -	0.00%
Tankless Water Heater	Cap-MtU	CAMWB	-	-	-	-	-	\$ -	0.00%
Heat Pump Water Heater	Cap-MtU	CAMWB	-	-	-	-	-	\$ -	0.00%
Demand Control DHW Recirculation Pump	Each	CAMWB	-	-	-	-	-	\$ -	0.00%
Low flow Showerhead	Each	CAMWB	-	-	-	-	-	\$ -	0.00%
Faucet Aerator	Each	CAMWB	-	-	-	-	-	\$ -	0.00%
Thermostatic Tap Speed/Controler	Each	In-Unit	-	-	-	-	-	\$ -	0.00%
Thermostatic Shower Valve	Each	In-Unit	-	-	-	-	-	\$ -	0.00%
Water Heater Tank and Pipe Insulation	Household	In-Unit	-	-	-	-	-	\$ -	0.00%
Water Heater Insulation/Enclosure	Household	In-Unit	-	-	-	-	-	\$ -	0.00%
Heat Pump Water Heater	Each	In-Unit	-	-	-	-	-	\$ -	0.00%
Hot Water Pipe Insulation	Each	CAMWB	-	-	-	-	-	\$ -	0.00%
Boiler Controls	Each	CAMWB	-	-	-	-	-	\$ -	0.00%
Envelope									
Attic Insulation	Sq Ft	CAMWB	-	-	-	-	-	\$ -	0.00%
Wall Insulation Brown	Sq Ft	CAMWB	-	-	-	-	-	\$ -	0.00%
Windows	Sq Ft	CAMWB	-	-	-	-	-	\$ -	0.00%
Window Film	Sq Ft	CAMWB	-	-	-	-	-	\$ -	0.00%
Air Sealing	Household	In-Unit	-	-	-	-	-	\$ -	0.00%
Door Insulation	Household	In-Unit	-	-	-	-	-	\$ -	0.00%
HVAC									
Air Conditioners Split System	Cap-Tons	CAMWB	-	-	-	-	-	\$ -	0.00%
Heat Pump Split System	Cap-Tons	CAMWB	-	-	-	-	-	\$ -	0.00%
New, Equipped Air Conditioner	Cap-Tons	CAMWB	-	-	-	-	-	\$ -	0.00%
Package Terminal A/C	Cap-Tons	CAMWB	-	-	-	-	-	\$ -	0.00%
Package Terminal Heat Pump	Cap-Tons	CAMWB	-	-	-	-	-	\$ -	0.00%
Furnace Replacement	Cap-MtU	CAMWB	-	-	-	-	-	\$ -	0.00%
Space Heating Boiler	Cap-MtU	CAMWB	-	-	-	-	-	\$ -	0.00%
Smart Thermostats	Each	In-Unit	-	-	-	-	-	\$ -	0.00%
Furnace Repair/Replacement	Each	In-Unit	-	-	-	-	-	\$ -	0.00%
Central A/C Replacement	Each	In-Unit	-	-	-	-	-	\$ -	0.00%
High Efficiency Forced Air Unit (HE FAU)	Each	In-Unit	-	-	-	-	-	\$ -	0.00%
Portable A/C	Each	In-Unit	-	-	-	-	-	\$ -	0.00%
Central A/C Tune up	Each	In-Unit	-	-	-	-	-	\$ -	0.00%
Blower Motor Retrofit	Each	CAMWB	-	-	-	-	-	\$ -	0.00%
Efficient Fan Controller	Each	CAMWB	-	-	-	-	-	\$ -	0.00%
Lighting									
Interior LED Lighting	Each	CAMWB	-	-	-	-	-	\$ -	0.00%
Interior TLED Type A Lamps	Each	CAMWB	-	-	-	-	-	\$ -	0.00%
Interior TLED Type C Lamps	Each	CAMWB	-	-	-	-	-	\$ -	0.00%
New LED T8 Lamp - Interior	Each	CAMWB	-	-	-	-	-	\$ -	0.00%
New LED T8 Lamp - Exterior	Each	CAMWB	-	-	-	-	-	\$ -	0.00%
Interior LED Fixture	Each	CAMWB	-	-	-	-	-	\$ -	0.00%
Interior LED Screen-in	Each	CAMWB	-	-	-	-	-	\$ -	0.00%
Interior LED Exit Sign	Each	CAMWB	-	-	-	-	-	\$ -	0.00%
Exterior LED Lighting	Each	CAMWB	-	-	-	-	-	\$ -	0.00%
New LED Parking Garage Fixtures	Each	CAMWB	-	-	-	-	-	\$ -	0.00%
LED Exterior Wall or Pole Mounted Fixture	Each	CAMWB	-	-	-	-	-	\$ -	0.00%
LED Com Lamps for Exterior Wall or Pole Mounted	Each	CAMWB	-	-	-	-	-	\$ -	0.00%
Exterior LED Lightings - Pool	Each	CAMWB	-	-	-	-	-	\$ -	0.00%
Wall or Ceiling Mounted Occupancy Sensor	Each	CAMWB	-	-	-	-	-	\$ -	0.00%
LED Diffuse A-Lamps	Each	In-Unit	-	-	-	-	-	\$ -	0.00%
LED Reflector Bikes	Each	In-Unit	-	-	-	-	-	\$ -	0.00%
Miscellaneous									
Tier-2 Smart Power Strip	Each	In-Unit	-	-	-	-	-	\$ -	0.00%
Variable Speed Pool Pump	Each	CAMWB	-	-	-	-	-	\$ -	0.00%
Smart Power Strip Tier II	Each	CAMWB	-	-	-	-	-	\$ -	0.00%
Coat Storage	In-Unit	CAMWB	-	-	-	-	-	\$ -	0.00%
Air Purifier	Home	In-Unit	-	-	-	-	-	\$ -	0.00%
CO and Smoke Alarm	Each	In-Unit	-	-	-	-	-	\$ -	0.00%
CO and Smoke Alarm	Each	CAMWB	-	-	-	-	-	\$ -	0.00%
Minor Repair	Each	CAMWB	-	-	-	-	-	\$ -	0.00%
Reclassification									
New, Central Heat Pump (FS (porcelain or gas space))	Each	In-Unit	-	-	-	-	-	\$ -	0.00%
Heat Pump Clothes Dryer - FS	Each	In-Unit	-	-	-	-	-	\$ -	0.00%
Electric Clothes Dryer - FS	Each	In-Unit	-	-	-	-	-	\$ -	0.00%
Quotient Mini-split Heat Pump - FS	Each	In-Unit	-	-	-	-	-	\$ -	0.00%
Heat Pump Water Heater - FS	Each	In-Unit	-	-	-	-	-	\$ -	0.00%
Heat Pump Pool Heater - FS	Each	CAMWB	-	-	-	-	-	\$ -	0.00%
Quotient Mini Split - FS	Each	CAMWB	-	-	-	-	-	\$ -	0.00%
Heat Pump Water Heater - FS	Each	CAMWB	-	-	-	-	-	\$ -	0.00%
Customer Enrollment									
ESA Outreach & Assessment	Household	In-Unit	-	-	-	-	-	\$ -	0.00%
ESA In-Home Energy Education	Household	In-Unit	-	-	-	-	-	\$ -	0.00%
Project Completion	Property	CAMWB	-	-	-	-	-	\$ -	0.00%
Auxiliary Services									
Audit									0.00%
Total	-	-	-	-	-	-	-	\$ -	0.00%

Multifamily Properties Treated	
Total Number of Multifamily Properties Treated ^a	0
Subtotal of Master-related Multifamily Properties Treated	0
Total Number of Multifamily Tenant Units with Properties Treated ^a	0
Total Number of Buildings with Properties Treated	0
Multifamily Properties Treated (In-Unit)	
Total Number of households individually treated (In-Unit)	-

Year to Date Expenses ^a			
ESA Program - MFWB (Southern Region)	Electric	Gas	Total
Administration	\$ 259,576	\$ 355,804	\$ 615,380
Direct Implementation (Non-Incentives)	\$ 714,814	\$ 955,401	\$ 1,670,215
Direct Implementation	\$ 433,189	\$ 666,401	\$ 1,099,590
Total MFWB Expenses	\$ 1,407,579	\$ 1,977,686	\$ 3,385,265

[1] Measures are customized by each IOU, see Table 2B-1, Eligible Measures List. Measures list may change based on available information on both costs and benefits and may vary across climate zones. Each IOU should fill out Table 2B as it pertains to their program. Table 2B-1 Column A should match Table 2B Column A for eligible (not canceled) measures. PG&E inadvertently misreported the number of DHW, Furnace, and Window installations in August that the quantities were reported in system output (kBtu) for DHW and Furnace, and in soft sizes for Windows. These totals have been corrected in this month's report.

Highlighted in red are the In-unit measure types that were not included in the previous version of the table.

[2] Multifamily properties are sites with at least five (5) or more dwelling units. The properties may have multiple buildings.

[3] Multifamily tenant units are the number of dwelling units located within properties treated. This number does not represent the same number of dwellings treated as captured in table 2A.

[4] Commissioning costs, as allowable per the Decision, are included in measures total cost unless otherwise noted.

[5] Applicable to Deep-Restricted, government and non-profit owned multi-family buildings described in D.16-11-022, modified by D.17-12-009, where 65% of tenants are income eligible based (at or below 200% of the Federal Poverty Guidelines).

[6] Total MFWB YTD expenses in Table 2A-1 are for the three Southern IOUs and the expense in Table 2A-2 is only for SDG&E's portion of MFWB.

[7] Measure type column added to identify if a measure is for in-unit or common area/whole building because they use different workpaper savings.

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

Note: Audit costs may be covered by other programs or projects may utilize previous audits. Not all participants will have an audit cost associated with their project.

Table 2A-2 ESA Program - Multifamily Whole Building (SDG&E)									
Year-To-Date Completed & Expensed Installation									
Measures	Units (of Measure such as "each")	Measure Type (In-unit vs Common Area)	Quantity Installed	Number of Units for Cap-MtUth and Cap-Tons	kWh (Annual)	kW (Annual)	Therms (Annual)	Expenses (\$)	% of Expenditure
Appliances									
High Efficiency clothes Washer	Each	In-Unit	-	-	-	-	-	\$ -	0.00%
Refrigerator	Each	In-Unit	-	-	-	-	-	\$ -	0.00%
Domestic Hot Water									
New Non-Condensing Domestic Hot Water Boiler	Cap-MtU	CAMWB	-	-	-	-	-	\$ -	0.00%
New Condensing Domestic Hot Water Boiler	Cap-MtU	CAMWB	-	-	-	-	-	\$ -	0.00%
Storage Water Heater	Cap-MtU	CAMWB	-	-	-	-	-	\$ -	0.00%
Tankless Water Heater	Cap-MtU	CAMWB	-	-	-	-	-	\$ -	0.00%
Heat Pump Water Heater	Cap-MtU	CAMWB	-	-	-	-	-	\$ -	0.00%
Demand Control DHW Recirculation Pump	Each	CAMWB	-	-	-	-	-	\$ -	0.00%
Low flow Showerhead	Each	CAMWB	-	-	-	-	-	\$ -	0.00%
Faucet Aerator	Each	CAMWB	-	-	-	-	-	\$ -	0.00%
Thermostatic Tap Speed/Controler	Each	In-Unit	-	-	-	-	-	\$ -	0.00%
Thermostatic Shower Valve	Each	In-Unit	-	-	-	-	-	\$ -	0.00%
Water Heater Tank and Pipe Insulation	Household	In-Unit	-	-	-	-	-	\$ -	0.00%
Water Heater Repair/Replacement	Household	In-Unit	-	-	-	-	-	\$ -	0.00%
Heat Pump Water Heater	Each	In-Unit	-	-	-	-	-	\$ -	0.00%
Hot Water Pipe Insulation	Each	CAMWB	-	-	-	-	-	\$ -	0.00%
Boiler Controls	Each	CAMWB	-	-	-	-	-	\$ -	0.00%
Envelope									
Attic Insulation	Sq Ft	CAMWB	-	-	-	-	-	\$ -	0.00%
Wall Insulation Blow-in	Sq Ft	CAMWB	-	-	-	-	-	\$ -	0.00%
Windows	Sq Ft	CAMWB	-	-	-	-	-	\$ -	0.00%
Window Film	Sq Ft	CAMWB	-	-	-	-	-	\$ -	0.00%
Air Sealing	Household	In-Unit	-	-	-	-	-	\$ -	0.00%
Door Insulation	Household	In-Unit	-	-	-	-	-	\$ -	0.00%
HVAC									
Air Conditioners Split System	Cap-Tons	CAMWB	-	-	-	-	-	\$ -	0.00%
Heat Pump Split System	Cap-Tons	CAMWB	-	-	-	-	-	\$ -	0.00%
New, Packaged Air Conditioner	Cap-Tons	CAMWB	-	-	-	-	-	\$ -	0.00%
Package Terminal A/C	Cap-Tons	CAMWB	-	-	-	-	-	\$ -	0.00%
Package Terminal Heat Pump	Cap-Tons	CAMWB	-	-	-	-	-	\$ -	0.00%
Furnace Replacement	Cap-MtU	CAMWB	-	-	-	-	-	\$ -	0.00%
Space Heating Boiler	Cap-MtU	CAMWB	-	-	-	-	-	\$ -	0.00%
Smart Thermostats	Each	In-Unit	-	-	-	-	-	\$ -	0.00%
Furnace Repair/Replacement	Each	In-Unit	-	-	-	-	-	\$ -	0.00%
Central A/C Replacement	Each	In-Unit	-	-	-	-	-	\$ -	0.00%
High Efficiency Forced Air Unit (HE FAU)	Each	In-Unit	-	-	-	-	-	\$ -	0.00%
Portable A/C	Each	In-Unit	-	-	-	-	-	\$ -	0.00%
Central A/C Tune up	Each	In-Unit	-	-	-	-	-	\$ -	0.00%
Blower Motor Retrofit	Each	CAMWB	-	-	-	-	-	\$ -	0.00%
Efficient Fan Controller	Each	CAMWB	-	-	-	-	-	\$ -	0.00%
Lighting									
Interior LED Lighting	Each	CAMWB	-	-	-	-	-	\$ -	0.00%
Interior LED Type A Lamps	Each	CAMWB	-	-	-	-	-	\$ -	0.00%
Interior LED Type C Lamps	Each	CAMWB	-	-	-	-	-	\$ -	0.00%
New LED T8 Lamp - Interior	Each	CAMWB	-	-	-	-	-	\$ -	0.00%
New LED T8 Lamp - Exterior	Each	CAMWB	-	-	-	-	-	\$ -	0.00%
Interior LED Fixture	Each	CAMWB	-	-	-	-	-	\$ -	0.00%
Interior LED Screen-in	Each	CAMWB	-	-	-	-	-	\$ -	0.00%
Interior LED Exit Sign	Each	CAMWB	-	-	-	-	-	\$ -	0.00%
Exterior LED Lighting	Each	CAMWB	-	-	-	-	-	\$ -	0.00%
New LED Parking Garage Fixtures	Each	CAMWB	-	-	-	-	-	\$ -	0.00%
LED Exterior Wall or Pole Mounted Fixture	Each	CAMWB	-	-	-	-	-	\$ -	0.00%
LED Com Lamps for Exterior Wall or Pole Mounted	Each	CAMWB	-	-	-	-	-	\$ -	0.00%
Exterior LED Lightings - Pool	Each	CAMWB	-	-	-	-	-	\$ -	0.00%
Wall or Ceiling Mounted Occupancy Sensor	Each	CAMWB	-	-	-	-	-	\$ -	0.00%
LED Diffuse A-Lamps	Each	In-Unit	-	-	-	-	-	\$ -	0.00%
LED Reflector B-Lamps	Each	In-Unit	-	-	-	-	-	\$ -	0.00%
Refrigeration									
Two-2 Smart Power Strip	Each	In-Unit	-	-	-	-	-	\$ -	0.00%
Variable Speed Pool Pump	Each	CAMWB	-	-	-	-	-	\$ -	0.00%
Smart Power Strip, Type II	Each	CAMWB	-	-	-	-	-	\$ -	0.00%
Conduit Space	Each	In-Unit	-	-	-	-	-	\$ -	0.00%
Air Purifier	Each	Home	-	-	-	-	-	\$ -	0.00%
CO and Smoke Alarm	Each	In-Unit	-	-	-	-	-	\$ -	0.00%
CO and Smoke Alarm	Each	CAMWB	-	-	-	-	-	\$ -	0.00%
Minor Repair	Each	CAMWB	-	-	-	-	-	\$ -	0.00%
Refrigeration									
New - Central Heat Pump, FS (refrigerate or gas space)	Each	In-Unit	-	-	-	-	-	\$ -	0.00%
Heat Pump Clothes Dryer - FS	Each	In-Unit	-	-	-	-	-	\$ -	0.00%
Induction Cooktop - FS	Each	In-Unit	-	-	-	-	-	\$ -	0.00%
Quadrant Mini-split Unit Pump - FS	Each	In-Unit	-	-	-	-	-	\$ -	0.00%
Heat Pump Water Heater - FS	Each	In-Unit	-	-	-	-	-	\$ -	0.00%
Heat Pump Pool/Heater - FS	Each	CAMWB	-	-	-	-	-	\$ -	0.00%
Ductless Mini Split - FS	Each	CAMWB	-	-	-	-	-	\$ -	0.00%
Heat Pump Water Heater - FS	Each	CAMWB	-	-	-	-	-	\$ -	0.00%
Quadrant Mini-split Unit Pump - FS	Each	In-Unit	-	-	-	-	-	\$ -	0.00%
Electrification									
New - Central Heat Pump, FS (refrigerate or gas space)	Each	In-Unit	-	-	-	-	-	\$ -	0.00%
Heat Pump Clothes Dryer - FS	Each	In-Unit	-	-	-	-	-	\$ -	0.00%
Induction Cooktop - FS	Each	In-Unit	-	-	-	-	-	\$ -	0.00%
Quadrant Mini-split Unit Pump - FS	Each	In-Unit	-	-	-	-	-	\$ -	0.00%
Heat Pump Water Heater - FS	Each	In-Unit	-	-	-	-	-	\$ -	0.00%
Heat Pump Pool/Heater - FS	Each	CAMWB	-	-	-	-	-	\$ -	0.00%
Ductless Mini Split - FS	Each	CAMWB	-	-	-	-	-	\$ -	0.00%
Heat Pump Water Heater - FS	Each	CAMWB	-	-	-	-	-	\$ -	0.00%
Quadrant Mini-split Unit Pump - FS	Each	In-Unit	-	-	-	-	-	\$ -	0.00%
Other									
Household	In-Unit								
SEA Outreach & Assessment									
SEA in Home Energy Education	Household	In-Unit	-	-	-	-	-	\$ -	0.00%
Project Completion									
CAH Completion	Property	CAMWB	-	-	-	-	-	\$ -	0.00%
Facility Services									
Asst								\$ -	0.00%
Total								\$ -	0.00%

Energy Savings Assistance Program Table 2B - Pilot Plus and Pilot Deep
San Diego Gas & Electric Company
March 2025

		ESA Program - Pilot Plus								ESA Program - Pilot Deep					
		Year-To-Date Completed & Expensed Installation ⁽¹⁾								Year-To-Date Completed & Expensed Installation ⁽¹⁾					
Measures ⁽²⁾	Units	Quantity Installed	kWh ⁽³⁾ (Annual)	kW ⁽⁴⁾ (Annual)	Therms ⁽⁵⁾ (Annual)	Expenses (\$) ⁽⁶⁾	% of Expenditure			Quantity Installed	kWh ⁽³⁾ (Annual)	kW ⁽⁴⁾ (Annual)	Therms ⁽⁵⁾ (Annual)	Expenses (\$) ⁽⁶⁾	% of Expenditure
Appliances															
Efficient Electric Dryer	Each	-	-	-	-	-	0.0%			Efficient Electric Dryer	Each	-	-	-	0.0%
Heat Pump Dryer	Each	-	-	-	-	-	0.0%			Heat Pump Dryer	Each	-	-	-	0.0%
High Efficiency Clothes Washers	Each	-	-	-	-	-	0.0%			High Efficiency Clothes Washers	Each	-	-	-	0.0%
Induction Cooktop/Range	Each	-	-	-	-	-	0.0%			Induction Cooktop/Range	Each	-	-	-	0.0%
Pool Pump Retrocommissioning (RCx)	Each	-	-	-	-	-	0.0%			Pool Pump RCx	Each	-	-	-	0.0%
Pool Pump Replacement	Each	-	-	-	-	-	0.0%			Pool Pump Replacement	Each	-	-	-	0.0%
Refrigerator	Each	-	-	-	-	-	0.0%			Refrigerator	Each	-	-	-	0.0%
Standard Electric Range	Each	-	-	-	-	-	0.0%			Standard Electric Range	Each	-	-	-	0.0%
Tier 2 Adv Power Strip w Bluetooth	Each	-	-	-	-	-	0.0%			Tier 2 Adv Power Strip w Bluetooth	Each	-	-	-	0.0%
Domestic Hot Water										Domestic Hot Water					
Combined Showerhead/TSV	Each	-	-	-	-	-	0.0%			Combined Showerhead/TSV	Each	-	-	-	0.0%
Heat Pump Water Heater	Each	-	-	-	-	-	0.0%			Heat Pump Water Heater	Each	-	-	-	0.0%
Heat Pump Water Heater - Fuel Sub	Each	-	-	-	-	-	0.0%			Heat Pump Water Heater - Fuel Sub	Each	-	-	-	0.0%
Heat Pump Water Heater - Fuel Sub (120V)	Each	-	-	-	-	-	0.0%			Heat Pump Water Heater - Fuel Sub (120V)	Each	-	-	-	0.0%
Low Flow Faucet Aerator	Each	-	-	-	-	-	0.0%			Low Flow Faucet Aerator	Each	-	-	-	0.0%
Low Flow Showerhead	Each	-	-	-	-	-	0.0%			Low Flow Showerhead	Each	-	-	-	0.0%
Storage Water Heater	Each	-	-	-	-	-	0.0%			Storage Water Heater	Each	-	-	-	0.0%
Tankless On-Demand	Each	-	-	-	-	-	0.0%			Tankless On-Demand	Each	-	-	-	0.0%
Thermostat-controlled Shower Valve	Each	-	-	-	-	-	0.0%			Thermostat-controlled Shower Valve	Each	-	-	-	0.0%
Tub Diverter/ Tub Spout	Each	-	-	-	-	-	0.0%			Tub Diverter/ Tub Spout	Each	-	-	-	0.0%
Water Heater Blanket	Each	-	-	-	-	-	0.0%			Water Heater Blanket	Each	-	-	-	0.0%
Water Heater Pipe Insulation	Lin. Ft	-	-	-	-	-	0.0%			Water Heater Pipe Insulation	Lin. Ft	-	-	-	0.0%
Enclosure										Enclosure					
Attic Insulation	Sq. ft	-	-	-	-	-	0.0%			Attic Insulation	Sq. ft	-	-	-	0.0%
Diagnostic Air Sealing	Home	-	-	-	-	-	0.0%			Diagnostic Air Sealing	Home	-	-	-	0.0%
Exterior Wall Insulation	Sq. ft	-	-	-	-	-	0.0%			Exterior Wall Insulation	Sq. ft	-	-	-	0.0%
Floor Insulation	Sq. ft	-	-	-	-	-	0.0%			Floor Insulation	Sq. ft	-	-	-	0.0%
HVAC										HVAC					
Central Air Conditioner (A/C)	Each	-	-	-	-	-	0.0%			Central A/C	Each	-	-	-	0.0%
Fan Controller for A/C	Each	-	-	-	-	-	0.0%			Fan Controller for A/C	Each	-	-	-	0.0%
New Portable A/C	Each	-	-	-	-	-	0.0%			New Portable A/C	Each	-	-	-	0.0%
High Efficiency Furnace	Each	-	-	-	-	-	0.0%			High Efficiency Furnace	Each	-	-	-	0.0%
Diagnostic Duct Sealing	Each	-	-	-	-	-	0.0%			Diagnostic Duct Sealing	Each	-	-	-	0.0%
Duct Replacement	Each	-	-	-	-	-	0.0%			Duct Replacement	Each	-	-	-	0.0%
Duct Sealing with Equipment Upgrade	Each	-	-	-	-	-	0.0%			Duct Sealing with Equipment Upgrade	Each	-	-	-	0.0%
Ducted Heat Pump	Each	-	-	-	-	-	0.0%			Ducted Heat Pump	Each	-	-	-	0.0%
Ducted Heat Pump - Fuel Substitution	Each	-	-	-	-	-	0.0%			Ducted Heat Pump - Fuel Substitution	Each	-	-	-	0.0%
Ductless Heat Pump	Each	-	-	-	-	-	0.0%			Ductless Heat Pump	Each	-	-	-	0.0%
Ductless Heat Pump - Fuel Substitution	Each	-	-	-	-	-	0.0%			Ductless Heat Pump - Fuel Substitution	Each	-	-	-	0.0%
Smart Thermostat	Each	-	-	-	-	-	0.0%			Smart Thermostat	Each	-	-	-	0.0%
Whole House Fan	Each	-	-	-	-	-	0.0%			Whole House Fan	Each	-	-	-	0.0%
Packaged HVAC	Each	-	-	-	-	-	0.0%			Packaged HVAC	Each	-	-	-	0.0%
Maintenance										Maintenance					
Minor Home Repair	Home	-	-	-	-	-	0.0%			Minor Home Repair	Home	-	-	-	0.0%
Lighting										Lighting					
A-Lamp LED	Each	-	-	-	-	-	0.0%			A-Lamp LED	Each	-	-	-	0.0%
Reflector Lamp LED	Each	-	-	-	-	-	0.0%			Reflector Lamp LED	Each	-	-	-	0.0%
Miscellaneous										Miscellaneous					
Cold Storage	Each	-	-	-	-	-	0.0%			Cold Storage	Each	-	-	-	0.0%
New Air Purifier	Each	-	-	-	-	-	0.0%			New Air Purifier	Each	-	-	-	0.0%
Customer Enrollment ⁽⁴⁾										Customer Enrollment ⁽⁴⁾					
ESA Outreach & Assessment	Home	-	-	-	-	-	0.0%			ESA Outreach & Assessment	Home	-	-	-	0.0%
ESA In-Home Energy Education	Home	-	-	-	-	-	0.0%			ESA In-Home Energy Education	Home	-	-	-	0.0%
Total Savings/Expenditures							0.0%			Total Savings/Expenditures					0.0%
Households Treated	Total									Households Treated	Total				
- Single Family Households Treated	Home	-								- Single Family Households Treated	Home	-			
- Mobile Homes Treated	Home	-								- Mobile Homes Treated	Home	-			
Total Number of Households Treated	Home	-								Total Number of Households Treated	Home	-			

ESA Program - Pilot Plus and Pilot Deep	Year to Date Expenses ⁽⁵⁾		
	Electric	Gas	Total
Administration ⁽⁷⁾	\$ 97,200	\$ 87,199	\$ 194,399
Direct Implementation (Non-Incentive) ⁽⁸⁾	\$ 17,038	\$ 17,038	\$ 34,076
Direct Implementation ⁽⁹⁾	\$ 80,384	\$ 9,342	\$ 89,726
Total Pilot Plus and Pilot Deep Expenses	\$ 194,622	\$ 123,579	\$ 318,201

<<includes measures costs

ESA Program - Pilot Plus and Pilot Deep	Year to Date Expenses ⁽⁶⁾		
	Electric	Gas	Total
Inspections	\$ -	\$ -	\$ -
Marketing and Outreach	\$ 4,800	\$ 4,800	\$ 9,600
General Administration	\$ 92,400	\$ 92,399	\$ 184,799
Direct Implementer - ADMIN	\$ 17,038	\$ 17,038	\$ 34,076
EM&V Studies	\$ -	\$ -	\$ -
Direct Installation - Materials	\$ 80,384	\$ 9,342	\$ 89,726
Performance Incentive	\$ -	\$ -	\$ -
Home Audit, Test-In Test-Out	\$ -	\$ -	\$ -
Remediation & Mitigation	\$ -	\$ -	\$ -
WEAT	\$ -	\$ -	\$ -
Ramp-Up	\$ -	\$ -	\$ -

[1] "Completed and Expensed Installation" project savings and expenses will be reported when projects have been fully closed (i.e. inspected, issues resolved, permits closed as applicable) and reported by Pilot Implementer to SDG&E. All measures and savings from a project will be reported as either Pilot Plus or Pilot Deep. Savings from a single project will not span both tables.

[2] The measure list for SDG&E Pilot Plus and Deep is unique to the pilot and differs from Main ESA.

[3] Total ESA Pilot Plus and Pilot Deep YTD expenses may contain a combination of expenses and accrued expenses.

[4] Administration includes expenses from the following categories: General Administration, Regulatory Compliance, Training, Inspections, Marketing and Outreach, and Evaluation.

[5] Direct Implementation (Non-Incentive) includes expenses for Implementer Administration.

[6] Direct Implementation includes expenses for measures delivery.

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

Energy Savings Assistance Program Table 2C - Building Electrification Retrofit Pilot
Southern California Edison
March 2025

Measures	Units	ESA Program - Building Electrification Retrofit Pilot					
		Year-To-Date Completed & Expensed Installation					
		Quantity Installed	kWh (Annual)	kW (Annual)	Therms (Annual)	Expenses (\$)	% of Expenditure
Appliances							
Electric Dryer	Each	-	-	-	-	\$ -	0.0%
Heat Pump Dryer	Each	-	-	-	-	\$ -	0.0%
Induction Cooktop	Each	-	-	-	-	\$ -	0.0%
Induction Range	Each	-	-	-	-	\$ -	0.0%
Domestic Hot Water							
Heat Pump Water Heater	Each	-	-	-	-	\$ -	0.0%
Enclosure							
Attic Insulation	Home	-	-	-	-	\$ -	0.0%
HVAC							
Heat Pump HVAC	Each	-	-	-	-	\$ -	0.0%
Duct Seal	Each	-	-	-	-	\$ -	0.0%
Smart Thermostat	Each	-	-	-	-	\$ -	0.0%
Miscellaneous^[2]							
Minor Home Repair	Home	-				\$ -	0.0%
Carbon Monoxide/Smoke Alarm	Each	-				\$ -	0.0%
Electric Panel	Each	-				\$ -	0.0%
Electric Sub-Panel	Each	-				\$ -	0.0%
Electrical Circuit Run	Each	-				\$ -	0.0%
Induction Cookware	Home	-				\$ -	0.0%
Customer Enrollment							
Energy Assessment	Home	-				\$ -	0.0%
Total Savings/Expenditures			-	-	-	\$ -	0.0%

Households Treated		Total
Single Family Households Treated	Home	
Estimated Avg. Annual Bill SavingsTreated	Home	

ESA Program - Building Electrification	Year to Date Expenses		
	Electric	Gas	Total
Administration			\$ -
Direct Implementation (Non-Incentive)			\$ -
Direct Implementation			\$ -
TOTAL Building Electrification COSTS	\$ -	\$ -	\$ -

<<Includes measures costs

Energy Savings Assistance Program Table 2D - Clean Energy Homes New Construction Pilot
Southern California Edison
March 2025

	ESA Program - Clean Energy Homes New Construction Pilot ⁽¹⁾					
	Monthly Total (Projects)	Monthly Total Units (Living Units)	Cumulative Program Launch-to-date Total (Projects)	Cumulative Program Launch-to-date Total Units (Living Units)	Estimated Incentive Expenses (\$)	% Incentive Budget
ESA CEH Program Offerings						
Interest Form submitted						
Interest Form denied						
Application for direct design assistance (in progress)						
Application for direct design assistance (completed)						
Applications for design incentive (in progress)						
Applications for design incentive (completed)						
Applications for tenant education incentive (in progress)						
Applications for tenant education incentive (completed)						
Total Savings/Expenditures						

ESA CEH Outreach and Education	Units	Monthly Total	YTD Total
Webinars	Number of webinars		
Active leads	Unique developer		
Non-active Leads	Unique developer		

Design Assistance Completed Applications	Units	Quantity	Compliance Margin Designed kWh (Annual)*	Compliance Margin Designed BTU (Annual)*	Avoided CO2 Emissions	Estimated Incentive Expenses (\$)	% Incentive Budget
Direct Design Assistance	Living Units						
Design Incentive	Living Units						
Total Savings/Expenditures							

ESA Program - Clean Energy Homes	Current Month Expenses			Year to Date Expenses		
	Electric	Gas	Total	Electric	Gas	Total
Administration	\$ -	\$ -	\$ -			
Direct Implementation (Non-Incentive)	\$ -	\$ -	\$ -			
Direct Implementation	\$ -	\$ -	\$ -			
TOTAL Clean Energy Homes COSTS	\$ -	\$ -	\$ -			

<<Includes measures costs

Energy Savings Assistance Program Table 2E - CSD Leveraging
San Diego Gas & Electric Company
March 2025

Measures	Basic	Plus	Units	ESA Program - CSD Leveraging					
				Quantity Installed	Year-To-Date Completed & Expensed Installation				
					kWh (Annual)	kW (Annual)	Therms (Annual)	Expense s (\$)	% of Expenditure
Appliances									
Clothes Dryer			Each						
Dish Washer			Each						
Freezer			Each						
High Efficiency Clothes Washer			Each						
Induction Cooking Appliance-FS			Each						
Microwave			Each						
Refrigerator			Each						
Domestic Hot Water									
Combined Showerhead/TSV			Home						
Faucet Aerator			Each						
Heat Pump Water Heater			Each						
Heat Pump Water Heater - Electric			Each						
Heat Pump Water Heater - Gas			Each						
Heat Pump Water Heater - Propane			Each						
Low-Flow Showerhead			Home						
Solar Water Heating			Home						
Other Domestic Hot Water			Home						
Tankless Water Heater			Each						
Thermostatic Shower Valve			Each						
Thermostatic Shower Valve Combined Showerhead			Each						
Thermostatic Tub Spout/Diverter			Each						
Water Heater Repair			Each						
Water Heater Replacement			Each						
Water Heater Tank and Pipe Insulation			Each						
Enclosure									
Air Sealing			Home						
Attic Insulation			Home						
Attic Insulation CAC NonElect Heat			Home						
Caulking			Home						
Diagnostic Air Sealing			Home						
Floor Insulation			Home						
Minor Home Repairs			Home						
HVAC									
Central A/C replacement			Each						
Central Heat Pump-FS (propane or gas space)			Home						
Duct Test and Seal			Each						
Energy Efficient Fan Control			Each						
Evaporative Cooler (Installation)			Each						
Evaporative Cooler (Replacement)			Each						
Furnace Repair			Home						
Furnace Replacement			Home						
Heat Pump Replacement			Home						
Heat Pump Replacement - CAC Gas			Home						
Heat Pump Replacement - CAC Propane			Home						
High Efficiency Forced Air Unit (HE FAU)			Home						
High Efficiency Forced Air Unit (HE FAU) - Early Replacement			Home						
High Efficiency Forced Air Unit (HE FAU) - On Burnout			Home						
Portable A/C			Each						
Prescriptive Duct Sealing			Home						
Removed - A/C Time Delay			Each						
Removed - FAU Standing Pilot Conversion			Each						
Room A/C Replacement			Home						
Smart Thermostat			Home						
Wholehouse Fan			Each						
Maintenance									
Central A/C Tune up			Home						
Furnace Clean and Tune			Home						
HVAC Air Filter Service			Each						
Condenser Coil Cleaning			Each						
Evaporative Cooler - Maint Functioning			Each						
Evaporative Cooler - Maint Non-Functioning			Each						
Evaporative Cooler Maintenance			Home						
Evaporator Coil			Each						
Fan Control Adjust			Each						
Range Hood			Home						
Refrigerant Charge Adjustment			Each						
Lighting									
Exterior Hard wired LED fixtures			Each						
LED A-Lamps			Each						
LED R/BR Lamps			Each						
Removed - Interior Hard wired LED fixtures			Each						
Removed - LED Night Light			Each						
Removed - LED Torchiere			Each						
Removed - Occupancy Sensor			Each						
Miscellaneous									
Air Purifier			Home						
CO and Smoke Alarm			Each						
Cold Storage			Home						
Comprehensive Home Health and Safety Check-up			Each						
Pool Pumps			Each						
Smart Strip			Each						
Smart Strip Tier II			Each						
Pilots									
Customer Enrollment									
Outreach & Assessment			Home						
In-Home Education			Home						
Total Savings/Expenditures									
Total Households Weatherized									
CSD MF Buildings Treated									
				Total					
- Multifamily					0				

ESA Program - CSD Leveraging	Year to Date Expenses		
	Electric	Gas	Total
Administration			\$ -
Direct Implementation (Non-Incentive)			\$ -
Direct Implementation			\$ -
<<Includes measures costs			
TOTAL CSD Leveraging COSTS	\$ -	\$ -	\$ -

**Energy Savings Assistance Program Tables 3A-3H - Energy Savings and Average Bill Savings per Treated
Home/Common Area
San Diego Gas & Electric Company
March 2025**

Table 3A, ESA Program (SF, MH)	
Annual kWh Savings	207,379
Annual Therm Savings	6,608
Lifecycle kWh Savings	3,162,537
Lifecycle Therm Savings	99,556
Current kWh Rate	\$0.25
Current Therm Rate	\$1.69
Average 1st Year Bill Savings / Treated households	\$43.20
Average Lifecycle Bill Savings / Treated Household	\$657.38

Table 3B, ESA Program - Multifamily Whole Building (MF In-Unit) [4]	
Annual kWh Savings	-
Annual Therm Savings	-
Lifecycle kWh Savings	-
Lifecycle Therm Savings	-
Current kWh Rate	\$ -
Current Therm Rate	\$ -
Average 1st Year Bill Savings / Treated Property	\$ -
Average Lifecycle Bill Savings / Treated Property	\$ -

Table 3C, ESA Program - Multifamily Whole Building (MFWB)	
Annual kWh Savings	-
Annual Therm Savings	-
Lifecycle kWh Savings	-
Lifecycle Therm Savings	-
Current kWh Rate	\$ -
Current Therm Rate	\$ -
Average 1st Year Bill Savings / Treated Property	\$ -
Average Lifecycle Bill Savings / Treated Property	\$ -

Table 3D, ESA Program - Pilot Plus [2]	
Annual kWh Savings	-
Annual Therm Savings	-
Lifecycle kWh Savings	-
Lifecycle Therm Savings	-
Current kWh Rate	\$ -
Current Therm Rate	\$ -
Average 1st Year Bill Savings / Treated Property	\$ -
Average Lifecycle Bill Savings / Treated Property	\$ -

Table 3E, ESA Program - Pilot Deep [2]	
Annual kWh Savings	-
Annual Therm Savings	-
Lifecycle kWh Savings	-
Lifecycle Therm Savings	-
Current kWh Rate	\$ -
Current Therm Rate	\$ -
Average 1st Year Bill Savings / Treated Property	\$ -
Average Lifecycle Bill Savings / Treated Property	\$ -

Table 3F, ESA Program - Building Electrification (SCE Only)	
Annual kWh Savings	-
Annual Therm Savings	-
Lifecycle kWh Savings	-
Lifecycle Therm Savings	-
Current kWh Rate	\$ -
Current Therm Rate	\$ -
Average 1st Year Bill Savings / Treated Households	\$ -
Average Lifecycle Bill Savings / Treated Households	\$ -

Table 3G, ESA Program - CSD Leveraging	
Annual kWh Savings	-
Annual Therm Savings	-
Lifecycle kWh Savings	-
Lifecycle Therm Savings	-
Current kWh Rate	\$ -
Current Therm Rate	\$ -
Average 1st Year Bill Savings / Treated Households	\$ -
Average Lifecycle Bill Savings / Treated Households	\$ -

Table 3H, Summary - ESA Program (SF, MH), MFWB, CSD Leveraging, Pilot Plus and Pilot Deep [3]	
Annual kWh Savings	207,379
Annual Therm Savings	6,608
Lifecycle kWh Savings	3,162,537
Lifecycle Therm Savings	99,556
Current kWh Rate	\$ 0.25
Current Therm Rate	\$ 1.69
Average 1st Year Bill Savings / Treated Households	\$ 43.20
Average Lifecycle Bill Savings / Treated Households	\$ 657.38

[1] Data reported in this table is cumulative since program inception.

[2] ESA Pilot Plus and Pilot Deep uses the same formulas to calculate values as Main ESA, but the variables such as measure savings and expected useful life may differ. The pilot will initially estimate energy savings with energy modeling software.

[3] Summary is the sum of ESA Main, MF CAM, MFWB, Pilot Plus Pilot Deep, BE, CSD Leveraging.

[4] Separating MFWB in-unit savings summary from the CAM and Whole Building measures savings because they are calculated using different residential rates.

Energy Savings Assistance Program Table 4A - 4E - Homes/Buildings Treated
San Diego Gas & Electric Company
March 2025

Table 4A, ESA Program (SF, MH)						
	Eligible Households			Households Treated YTD		
County	Rural [1]	Urban	Total	Rural	Urban	Total
Orange	0	23,017	23,017	0	3	3
San Diego	8424	339,374	347,798	22	838	860
Total	8,424	362,391	370,815	22	841	863

Table 4B, ESA Program - MFWB (MF In-Unit)						
	Eligible Properties [2]			Properties Treated YTD		
-				-	-	Total
	-	-	-	-	-	-
Total					0	0

Table 4C, ESA Program - Multifamily Whole Building (MF CAM, MF MFWB)						
	Eligible Households			Households Treated YTD		
	Rural [1]	Urban	Total	Rural	Urban	Total
	-	-	-	-	-	-
Total					0	0

Table 4D, ESA Program - Pilot Plus and Pilot Deep						
	Eligible Households[4]			Households Treated YTD		
	-	-	-	-	-	-
Total					0	0

Table 4E, ESA Program - CSD Leveraging						
	Eligible Households[4]			Households Treated YTD		
	-	-	-	-	-	-
Total					0	0

[1] For IOU low income-related and Energy Efficiency reporting and analysis, the Goldsmith definition is applied.

[2] Do not currently have Eligible Properties for ESA CAM.

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

Energy Savings Assistance Program Table 5A - 5F - Energy Savings Assistance Program Customer Summary
San Diego Gas & Electric Company
March 2025

Table 5A, ESA Program (SF, MH)																
Month	Gas & Electric				Gas Only				Electric Only				Total			
	# of Household Treated by Month	(Annual)			# of Household Treated by Month	(Annual)			# of Household Treated by Month	(Annual)			# of Household Treated by Month	(Annual)		
		Therm	kWh	kW		Therm	kWh	kW		Therm	kWh	kW		Therm	kWh	kW
January	64	130	7,652	1	-	-	-	-	-	491	0	64	130	8,143	1	
February	262	2,696	60,542	9	-	-	-	-	14	10,130	2	276	2,696	70,672	10	
March	504	3,782	117,557	19	-	-	-	-	19	11,008	2	523	3,782	128,565	21	
April																
May																
June																
July																
August																
September																
October																
November																
December																
YTD	830	6,608	185,751	28	-	-	-	-	33	-	21,628	3	863	6,608	207,379	32

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

Table 5B, ESA Program - MFWB In-Unit																
Month	# of Household Treated by Month	Gas & Electric			# of Household Treated by Month	Gas Only			Electric Only				Total			
		(Annual)				(Annual)			# of Household Treated by Month	(Annual)			# of Household Treated by Month	(Annual)		
		Therm	kWh	kW		Therm	kWh	kW		Therm	kWh	kW		Therm	kWh	kW
January																
February																
March																
April																
May																
June																
July																
August																
September																
October																
November																
December																
YTD	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	0

YTD Total Energy Impacts for all fuel types should equal YTD energy impacts that are reported every month in Table 2A.
 Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

Table 5C, ESA Program - Multifamily Whole Building (MF In-unit, MFWB)																	
Month	# of Properties Treated by Month	Gas & Electric			# of Properties Treated by Month	Gas Only			# of Properties Treated by Month	Electric Only			# of Properties Treated by Month	Total			
		(Annual)				(Annual)				(Annual)				(Annual)			
		Therm	kWh	kW		Therm	kWh	kW		Therm	kWh	kW		Therm	kWh	kW	
January		-	-	-		-	-	-		-	-	-		-	-	-	
February		-	-	-		-	-	-		-	-	-		-	-	-	
March		-	-	-		-	-	-		-	-	-		-	-	-	
April		-	-	-		-	-	-		-	-	-		-	-	-	
May		-	-	-		-	-	-		-	-	-		-	-	-	
June		-	-	-		-	-	-		-	-	-		-	-	-	
July		-	-	-		-	-	-		-	-	-		-	-	-	
August		-	-	-		-	-	-		-	-	-		-	-	-	
September		-	-	-		-	-	-		-	-	-		-	-	-	
October		-	-	-		-	-	-		-	-	-		-	-	-	
November		-	-	-		-	-	-		-	-	-		-	-	-	
December		-	-	-		-	-	-		-	-	-		-	-	-	
YTD	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	0	

Table 5D, ESA Program - Pilot Plus and Pilot Deep [2][3]																
Month	# of Household Treated by Month	Gas & Electric			# of Household Treated by Month	Gas Only [1]			# of Household Treated by Month	Electric Only [1]			# of Household Treated by Month	Total		
		(Annual)				(Annual)				(Annual)				(Annual)		
		Therm	kWh	kW		Therm	kWh	kW		Therm	kWh	kW		Therm	kWh	kW
January	-	-	-	-										-	-	-
February														-	-	-
March														-	-	-
April														-	-	-
May														-	-	-
June														-	-	-
July														-	-	-
August														-	-	-
September														-	-	-
October														-	-	-
November														-	-	-
December														-	-	-
YTD	-	-	-	-										-	-	0

Table 5E, ESA Program - Building Electrification (SCE Only)																
Month	# of Household Treated by	Gas & Electric			Gas Only				Electric Only				Total			
		(Annual)			# of Household Treated by	(Annual)			# of Household Treated by	(Annual)			# of Household Treated by	(Annual)		
		Therm	kWh	kW		Therm	kWh	kW		Therm	kWh	kW		Therm	kWh	kW
January	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
February	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
March	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
April	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
May	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
June	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
July	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
August	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
September	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
October	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
November	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
December	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
YTD	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	0

Table 5F, ESA Program - CSD Leveraging																
Month	# of Household Treated by	Gas & Electric			# of Household Treated by	Gas Only			# of Household Treated by	Electric Only			# of Household Treated by	Total		
		(Annual)				(Annual)				(Annual)				(Annual)		
		Therm	kWh	kW		Therm	kWh	kW		Therm	kWh	kW		Therm	kWh	kW
January	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
February	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
March	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
April	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
May	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
June	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
July	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
August	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
September	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
October	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
November	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
December	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
YTD	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	0

[1] SDG&E is treating dual-fuel (gas and electric) customers through ESA Pilot Plus and Deep.

[2] Pilot Plus/Deep energy savings are reported based on best available information at the time. Pre- and post-installation savings are derived from energy modeling software. The energy modeling software estimates savings within +/- 10% certainty. SDG&E intends to report the lower value in this range as interim savings until meter-based savings estimates are reportable (typically 12 months post installation).

[3] Pilot Plus/Deep project savings will be reported when projects have been fully closed (i.e. inspected, issues resolved, permits closed as applicable) and reported by Pilot Implementer to SDG&E.

Note: YTD Total Energy Impacts for all fuel types should equal YTD energy impacts that are reported every month Table 2B.
 Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

Energy Savings Assistance Program Table 6 - Expenditures for Pilots and Studies
San Diego Gas & Electric Company
March 2025

	Authorized 2021-2026 Funding			Current Month Expenses			Year to Date Expenses			Cycle to Date Expenses			% of Budget Expended		
	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total
Pilots															
Virtual Energy Coach															
ESA Pilot Plus and Pilot Deep [1]			\$ 7,633,415	\$ 134,401	\$ 63,358	\$ 197,759	\$ 194,622	\$ 123,579	\$ 318,201	\$ 704,366	\$ 633,323	\$ 1,337,689			18%
Total Pilots			\$ 7,633,415	\$ 134,401	\$ 63,358	\$ 197,759	\$ 194,622	\$ 123,579	\$ 318,201	\$ 704,366	\$ 633,323	\$ 1,337,689			18%
Pilot Evaluations (SCE)															
ESA Pilot Plus/Deep Program Pilot Evaluation															
Building Electrification Retrofit Pilot Evaluation															
Clean Energy Homes New Construction Pilot Evaluation															
Total Pilot Evaluations															
Studies															
Joint IOU - 2022 Low Income Needs Assessment (LINA) Study [2]			\$ 37,500			\$ -			\$ -	\$ 18,725	\$ 18,725	\$ 37,450			
Joint IOU - 2025 Low Income Needs Assessment (LINA) Study [1]			\$ 37,500	\$ -	\$ -	\$ -	\$ 2,778	\$ 2,778	\$ 5,556	\$ 2,778	\$ 2,778	\$ 5,556			
Joint IOU - 2028 Low Income Needs Assessment (LINA) Study [1]			\$ 37,500	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -			
Joint IOU - Statewide CARE-ESA Collaborative Study [1]			\$ 11,250	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 5,584	\$ 5,584	\$ 11,168			
Load Impact Evaluation Study [1]			\$ 225,000	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -			
Equity Criteria and Non Energy Benefits Evaluation (NEB's) [1]			\$ 75,000	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -			
Rapid Feedback Research and Analysis [1]			\$ 300,000	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 37,813	\$ 37,813	\$ 75,626			
Joint IOU - Process Evaluation Studies (1-4 Studies) [1]			\$ 75,000	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -			
Total Studies			\$ 798,750	\$ -	\$ -	\$ -	\$ 2,778	\$ 2,778	\$ 5,556	\$ 64,900	\$ 64,900	\$ 129,800			16%

[1] Budget is for program cycle 2021-2026, as authorized in D.21.06.015.

[2] The Low Income Needs Assessment Study budget is for program cycle 2021-2026, as authorized in Advice Letter 3478-E and 2828-G.

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

Energy Savings Assistance Program Table 7 - Customer Segments/Needs State by Demographic, Financial, Location, and Health Conditions *
San Diego Gas & Electric Company
February 2025

ESA Main (SF, MH)												
Customer Segments	# of Households Eligible [1]	# of Households Treated [2]	Enrollment Rate = (C/B)	# of Households Contacted [3]	Rate of Uptake (C/E)	Avg. Energy Savings (kWh) Per Treated Households (Energy Saving and HCS Measures) [4]	Avg. Energy Savings (kWh) Per Treated Households (Energy Saving Measures only) [5]	Avg. Peak Demand Savings (kW) Per Treated Household	Avg. Energy Savings (Therms) Per Treated Households (Energy Saving and HCS Measures) [4]	Avg. Energy Savings (Therms) Per Treated Households (Energy Saving Measures only) [5]	Avg. Cost Per Treated Households	
Demographic												
Housing Type												
SF	170,522	185	0%	559	33%	114.00	73.00	0.02	4.52	4.52	\$	648
MH	22,468	34	0%	264	13%	-12.00	-13.00	0.00	-1.86	-1.86	\$	626
Rent vs. Own												
Own	136,885	49	0%	4,695	1%	76.00	75.00	0.01	2.68	2.68	\$	706
Rent	236,613	170	0%	7,175	2%	83.00	83.00	0.01	3.09	3.09	\$	528
Previous vs. New Participant												
New	13,760	90	1%	13,782	1%	47.00	46.00	0.01	1.68	1.69	\$	551
Previous [19]	N/A	129	0%	11,208	1%	92.00	92.00	0.01	3.30	3.30	\$	694
Seniors [6]	166,246	58	0%	N/A	0%	86.00	86.00	0.01	2.62	2.62	\$	753
Veterans	44,771	1	0%	N/A	0%	73.00	73.00	0.00	-2.37	-2.37	\$	689
Hard-to-Reach [7]	N/A	177	0%	N/A	0%	45.00	45.00	0.01	1.51	1.51	\$	603
Vulnerable [8]	160,975	76	0%	4,766	2%	65.00	63.00	0.01	3.11	3.13	\$	583
Location												
DAC	90,092	49	0%	2,897	2%	74.00	73.00	0.01	4.36	4.36	\$	642
Rural	8,611	2	0%	556	0%	29.00	29.00	0.00	0.07	0.07	\$	447
Tribal [18]	21,718	-	0%	21	0%	-	-	-	-	-		
PG&E Zone	131,968	2	0%	349	1%	45.00	45.00	0.00	-2.93	-2.93	\$	408
Wildfire Zone [9]	63,552	12	0%	2,483	0%	125.00	125.00	0.01	0.89	0.89	\$	644
Climate Zone 6	16,775	-	0%	753	0%	-	-	-	-	-		
Climate Zone 7	244,028	130	0%	17,087	1%	83.00	83.00	0.01	3.44	3.44	\$	649
Climate Zone 8	4,848	-	0%	248	0%	-	-	-	-	-		
Climate Zone 10	99,636	89	0%	7,393	1%	67.00	66.00	0.01	2.02	2.03	\$	644
Climate Zone 14	3,490	-	0%	115	0%	-	-	-	-	-		
Climate Zone 15	1,084	-	0%	17	0%	-	-	-	-	-		
CARB Communities [10]	293,478	26	0%	2,038	1%	88.00	86.00	0.01	3.27	3.27	\$	623
Financial												
CARE	289,930	204	0%	22,891	1%	83.00	83.00	0.01	3.06	3.06	\$	642
FERA	41,374	4	0%	2,252	0%	76.00	76.00	0.02	2.43	2.43	\$	647
Disconnected [11]	N/A	N/A	0%	N/A	0%	N/A	N/A	N/A	N/A	N/A		
Average [12]	144,053	94	0%	7,693	1%	25.00	25.00	0.00	1.00	1.00	\$	466
High Usage [13]	52,414	11	0%	496	2%	146.00	146.00	0.02	2.92	2.92	\$	584
High Energy Burden [14]	132,033	40	0%	2,655	2%	79.00	78.00	0.01	2.52	2.52	\$	700
SEVI [15]												
H	243,149	131	0%	9,514	1%	82.00	82.00	0.01	3.49	3.50	\$	673
M	318,131	64	0%	9,427	1%	58.00	58.00	0.01	1.72	1.72	\$	608
L	275,414	29	0%	6,544	0%	118.00	118.00	0.02	3.23	3.23	\$	682
Affordability Ratio [16]	35,421	15	0%	1,744	1%	66.00	66.00	0.01	4.76	4.76	\$	506
Health Condition												
Medical Baseline	20,925	16	0%	666	2%	64.79	64.79	0.01	1.93	1.93	\$	669
Respiratory (Asthma) [17]												
Low	283,333	69	0%	12,012	1%	86.00	86.00	0.01	1.43	1.43	\$	596
Medium	195,497	65	0%	7,822	1%	71.00	70.00	0.01	3.36	3.37	\$	725
High	113,025	80	0%	5,651	1%	79.00	79.00	0.01	4.07	4.07	\$	639
Disabled	115,907	15	0%	N/A	0%	78.00	78.00	0.01	3.07	3.07	\$	690

[1] SDG&E is reporting on these customer segments at the direction of the ED with the caveat that estimates/numbers may be compiled from multiple sources, based on available estimates, and/or self-reported data. The numbers may not be additive.

[2] Eligibility estimates provided by Athens Research, except as otherwise noted.

[3] Households treated data is not additive because customers may be represented in multiple categories. Data is compiled based on ESA measures received YTD, and may include enrollments from prior years.

[4] The number of household contacted includes YTD leads and enrollments.

[5] SDG&E has considered the energy savings associated with all ESA measures installed for this entry, regardless of whether the savings have a negative or positive value for kW, kWh, and/or Therms. Many measures offered in ESA provide Non-Energy Benefits (including Health, Comfort, and Safety (HCS)) in addition to energy savings, and some of these measures may be associated with a negative savings value.

[6] SDG&E has considered only the energy savings associated with the ESA measures installed for this entry that have a positive value for kWh and/or Therms. Installed ESA measures with a negative savings value for both kWh and Therms were excluded.

[7] This represents the number of households with at least one member who is at least 62 years old at the time of data collection.

[8] "Hard-to-reach" residential customers include "those customers who do not have easy access to program information or generally do not participate in energy efficiency programs due to a language, income, housing type, geographic, or home ownership (split incentives) barrier" (Advice Letter 4482-G/6314-E dated September 1, 2021). For the purpose of this reporting, SDG&E is defining "hard-to-reach" as those residential customer self-identified as not preferring or speaking English as the primary language because income, housing type, geographic, and homeownership information is reported elsewhere on this table.

[9] Vulnerable refers to Disadvantaged Vulnerable Communities (DVC) which consist consists of communities in the 25% highest scoring census tracts according to the most current versions of the California Communities Environmental Health Screening Tool (CalEnviroScreen), as well as all California tribal lands, census tracts that score in the highest 5% of Pollution Burden within CalEnviroScreen, but do not receive an overall CalEnviroScreen score due to unreliable public health and socioeconomic data, and census tracts with median household incomes less than 60% of state median income.

[10] Includes Tier 2 and 3 of the CPUC Fire-Threat Map

[11] This reflects communities within SDG&E's service territory that are identified by the California Air Resources Board (CARB) Community Air Protection Program as communities continue to experience environmental and health inequities from air pollution.

[12] SDG&E resumed disconnections for residential customers in 2023 and resumed disconnecting CARE or FERA customers for non-payment in August, 2024.

[13] SDG&E defines average as overdue balance greater than 30 days. Estimated eligibility is based on CARE/FERA households with arrearages in the prior year as reported in SDG&E's R-18-07-005 Monthly Disconnection Report through December 2023.

[14] SDG&E defines high usage as at least 400% of baseline at least three times in 12-month period.

[15] SDG&E utilizes the Low-Income Energy Affordability Data (LEAD) Tool developed by DOE's Office of Energy Efficiency & Renewable Energy to identify census tracts with high energy burden for households at below 200 % Federal Poverty Level (FPL) that are in SDG&E's service territory. The 2016 Needs Assessment for the Energy Savings Assistance and the California Alternate Rates for Energy Programs describes households that spent more 6.3% of their annual income on energy bills as having high energy burden (p.47).

[16] The Socioeconomic Vulnerability Index (SEVI) metric represents the relative socioeconomic standing of census tracts, referred to as communities, in terms of poverty, unemployment, educational attainment, linguistic isolation, and percentage of income spent on housing. SDG&E utilizes the SEVI data provided by the CPUC to map its service territory by SEVI scores (L: 0 to 33; M: >33 to 66; H: >66).

[17] The Affordability Ratio (AR) metric quantifies the percentage of a representative household's income that would be used to pay for an essential utility service after non-discretionary expenses such as housing and other essential utility service charges are deducted from the household's income. Using Gas AR20 and Electric AR20 data for 2023 (using 2019 base year) provided by the CPUC, SDG&E selects census tracts with Electric AR20 at above 15% or Gas AR20 at above 10% to identify areas within its service territory as having high affordability ratio (CPUC 2019 Annual Affordability Report, pp.34, 44).

[18] SDG&E utilizes the "Asthma" indicator in CalEnviroScreen 4.0 (published by the California Office of Environmental Health Hazard Assessment) as a proxy to identify locations with varying levels of respiratory conditions within its service territory. L: 0-33 percentile; M: >33-66 percentile; H: >66-100 percentile.

[19] This data captures tribal households located on federally-recognized tribes whose trust lands are identified in the Bureau of Indian Affairs, and also includes ESA participants from non federally-recognized tribes or households that self-identified as Native American.

[20] YTD, cost and energy savings for this customer segment includes a significant portion of in-progress projects, as well as projects with higher cost measures, which may skew the average savings and cost (Columns G-L) higher than the averages for the reported completed projects in Column B.

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

[illegible]

Energy Savings Assistance Program Table 8 - Clean Energy Referral, Leveraging, and Coordination

San Diego Gas & Electric Company

March 2025

Partner	Brief Description of Effort	# of Referral [1]	# of Leveraging [2]	# of Coordination Efforts [3]	# of Leads [4]	# of Enrollments [5]
LIHEAP	LIHEAP agencies in SDG&E service territory leverage LIHEAP payment leads to provide ESA Program services to customers.	0	0	0	0	0
DAC-SASH	The DAC-SASH implementer provides SDG&E with potential ESA and CARE Program Leads. SDG&E provides and annual list of program leads to DAC-SASH implementer for marketing purposes.	0	0	0	0	0
SDCWA	SDG&E efforts to coordinate program information with SDCWA.	0	1	0	0	0
CARE High Usage	Leads generated through CARE HEU income verifications completed	0	0	0	111	28
Energy Solutions Partner Network	SDG&E works closely with a network of approximately 200 community-based organizations (CBOs) to connect customers with Customer Assistance programs.	0	19	148	0	0
CARE Capitation Agencies	SDG&E partners with 22 social service agencies to help enroll its hardest-to-reach customers in Customer Assistance programs.	0	1	56	417	7
SOMAH	The SOMAH implementer provides SDG&E with potential MFWB leads. SDG&E provides the SOMAH implementer with potential SOMAH leads.	8	0	0	3	0
MFWB ⁶	Coordination with partners and SDG&E in their Administration of the Southern Section MFWB program	3	0	0	8	0

1 Number of outbound referrals being given to the partner.

2 Number of activities that involve the sharing resources to jointly support program delivery or administration. (Example: Sharing of Lead Lists, Cost Splitting, etc.).

3 Number of activities related to program communication (marketing), collaboration of events, and alignment of activities to support program delivery.

4 Number of inbound Leads or Referrals from the Partner

5 Number of enrollments that results from the Leads or Referrals supplied by the Partner

6 Number of referrals being supplied to SDG&E by SCE and SoCalGas, the number of Enrollments being completed on behalf of SDG&E for the MFWB

N/A identifies areas where SDG&E is unable to track the data related with these efforts.

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

**Energy Savings Assistance Program Table 9- Tribal Outreach
San Diego Gas & Electric Company
March 2025**

OUTREACH STATUS	Quantity (Includes CARE, FERA, and ESA) [2]	List of Participating Tribes
Tribes completed ESA Meet & Confer [1]	9	Barona Band of Mission Indians, Pauma Band of Mission Indians, La Posta Band of Mission Indians, Mesa Grande Band of Mission Indians, Manzanita Band of Kumeyaay Nation, Campo Kumeyaay Nation, Iipay Nation of Santa Ysabel, La Jolla Band of Luiseno Indians, Los Coyotes Band of Cahuilla and Cupeno Indians
Tribes requested outreach materials or applications	8	Pauma Band of Mission Indians, La Posta Band of Mission Indians, Mesa Grande Band of Mission Indians, Iipay Nation Santa Ysabel, Campo Kumeyaay Nation, Manzanita Band of Kumeyaay Nation, La Jolla Band of Luiseno Indians, Los Coyotes Band of Cahuilla and Cupeno Indians
Tribes who have not accepted offer to Meet and Confer	3	Ewilaapaayp, Inaja Cosmit Band of Indians [3], Pala Band of Mission Indians, Rincon Band of Luiseno Indians
Non-Federally Recognized Tribes who participated in Meet & Confer	0	
Tribes and Housing Authority sites involved in Focused Project/ESA	N/A	N/A
Partnership offer on Tribal Lands	6	Iipay Nation of Santa Ysabel, La Jolla Band of Luiseno Indians, La Posta Band of Mission Indians, Campo Kumeyaay Nation, Los Coyotes Band of Cahuilla and Cupeno Indians, Southern Indian Health Council
Housing Authority and Tribal Temporary Assistance for Needy Families (TANF) office who received outreach (this includes email, U.S. mail, and/or phone calls)	2	Southern California American Indian Resource Center (SCAIR); Southern California Tribal Chairmen's Association (SCTCA) [4]
Housing Authority and TANF offices who participated in Meet and Confer	N/A	N/A

[1] SDG&E notes that it has held informational meetings with these tribes to provide information on low income programs and other customer programs. As such, the term Meet and Confer, used here, is unrelated to a Duty to Meet and Confer, pursuant to Rule 13.9. SDG&E invited all 17 tribes to meet and will continue to engage in 2025.

[2] Numbers are a rolling count of Tribal Outreach efforts

[3] SDG&E does not provide service to Inaja & Cosmit

[4] SDG&E provides TANF related messaging through periodic presentations to SCAIR and SCTCA

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

CARE Program Table 1 - Program Expenses
San Diego Gas & Electric Company
March 2025

CARE Program:	Authorized Budget [1]			Current Month Expenses			Year to Date Expenses			% of Budget Spent YTD		
	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total
Marketing, Education & Outreach	\$ 3,060,323	\$ 378,242	\$ 3,438,565	\$ 163,900	\$ 16,291	\$ 180,191	\$ 291,839	\$ 32,488	\$ 324,327	10%	9%	9%
Processing / Certification Re-certification	\$ 588,257	\$ 72,706	\$ 660,963	\$ 116,107	\$ 11,483	\$ 127,590	\$ 324,950	\$ 32,138	\$ 357,088	55%	44%	54%
Post Enrollment Verification	\$ 456,968	\$ 56,479	\$ 513,447	\$ 12,704	\$ 1,256	\$ 13,960	\$ 34,148	\$ 3,377	\$ 37,525	7%	6%	7%
IT Programming	\$ 1,041,268	\$ 128,696	\$ 1,169,964	\$ 78,752	\$ 7,789	\$ 86,541	\$ 124,825	\$ 12,345	\$ 137,170	12%	10%	12%
CHANGES Program	\$ 235,850	\$ 29,150	\$ 265,000	\$ 17,927	\$ 1,773	\$ 19,700	\$ 53,782	\$ 5,319	\$ 59,101	23%	18%	22%
Studies and Pilots [2]	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	0%	0%	0%
Measurement and Evaluation	\$ 98,356	\$ 12,156	\$ 110,512	\$ -	\$ -	\$ -	\$ 5,056	\$ 500	\$ 5,556	5%	4%	5%
Regulatory Compliance	\$ 300,492	\$ 37,140	\$ 337,632	\$ 21,714	\$ 2,147	\$ 23,861	\$ 64,574	\$ 6,386	\$ 70,960	21%	17%	21%
General Administration	\$ 738,080	\$ 91,223	\$ 829,303	\$ 35,295	\$ 3,491	\$ 38,786	\$ 100,101	\$ 9,900	\$ 110,001	14%	11%	13%
CPUC Energy Division	\$ 66,024	\$ 8,160	\$ 74,184	\$ 420	\$ 42	\$ 462	\$ 1,043	\$ 103	\$ 1,146	2%	1%	2%
SUBTOTAL MANAGEMENT COSTS	\$ 6,585,617	\$ 813,953	\$ 7,399,570	\$ 446,819	\$ 44,272	\$ 491,091	\$ 1,000,318	\$ 102,556	\$ 1,102,874	15%	13%	15%
CARE Rate Discount	\$ 111,491,627	\$ 13,779,864	\$ 125,271,491	\$ 14,522,220	\$ 2,647,921	\$ 17,170,141	\$ 46,555,944	\$ 7,732,230	\$ 54,288,174	42%	56%	43%
TOTAL PROGRAM COSTS & CUSTOMER DISCOUNTS	\$ 118,077,244	\$ 14,593,817	\$ 132,671,061	\$ 14,969,039	\$ 2,692,193	\$ 17,661,232	\$ 47,556,262	\$ 7,834,786	\$ 55,391,048	40%	54%	42%
Other CARE Rate Benefits												
- Wildfire Non-Bypassable Charge Exemption				\$ 570,516		\$ 570,516	\$ 1,668,484		\$ 1,668,484			
- CARE Surcharge Exemption [3]				\$ 1,179,598	\$ 215,742	\$ 1,395,340	\$ 3,875,432	\$ 783,231	\$ 4,658,663			
- kWh Surcharge Exemption				\$ 103,984		\$ 103,984	\$ 249,053		\$ 249,053			
- Vehicle Grid Integration Exemption				\$ -		\$ -	\$ -		\$ -			
Total Other CARE Rate Benefits				\$ 1,854,098	\$ 215,742	\$ 2,069,840	\$ 5,792,969	\$ 783,231	\$ 6,576,200			
Indirect Costs				\$ 94,226	\$ 9,319	\$ 103,545	\$ 264,038	\$ 26,114	\$ 290,152			

[1] Authorized Budget: Approved for PY 2025 in D.21-06-015, Attachment 1, Table 2

[2] Reflects the budget and expenses for LINA study.

[3] PPP Exemption - CARE customers are exempt from paying CARE program costs including PPP costs for CARE admin and the CARE surcharge.

Note: Any necessary corrections or adjustments are reported herein, superseding results reported in previous months and may include year-to-date adjustments.

CARE Program Table 2 - Enrollment, Recertification, & Attrition
San Diego Gas & Electric Company
March 2025

	Automatic Enrollment				Self-Certification (Income or Categorical)					Total New Enrollment (E+J)	Recertification				Attrition (Drop Offs)				Enrollment		Total CARE Participants	Estimated CARE Eligible ⁶	Enrollment Rate % (WIX)	Total Residential Accounts ⁵	Gas Only	Electric Only		
	Inter-Utility ²	Intra-Utility ³	Leveraging ⁴	Combined (B+C+D)	Online	Paper	Phone	Capitation	Combined (F+G+H+I)		Scheduled	Non-Scheduled (Duplicates)	Automatic	Total Recertification (L+M+N)	No Response ¹	Failed PEV	Failed Recertification	Other	Total Attrition (P+Q+R+S)	Gross (K+O)							Net Adjusted (K-T)	
January	28	59	124	211	4,564	265	458	171	5,458	5,669	5,297	3,135	1,404	9,836	3,047	3	529	2,172	5,751	15,505	42	305,820	287,738	106%	1,424,911	0	128,819	
February	22	63	48	133	4,511	317	547	164	5,539	5,672	4,843	2,881	856	8,580	2,540	13	443	1,320	4,325	14,252	1,347	307,187	287,738	107%	1,428,897	0	129,455	
March	16	9	31	52	4,790	245	517	193	5,745	5,797	5,257	2,352	579	8,218	2,522	23	536	1,389	4,770	14,015	1,027	308,194	287,738	107%	1,433,614	0	129,569	
April																												
May																												
June																												
July																												
August																												
September																												
October																												
November																												
December																												
YTD Total	66	127	203	396	13,865	827	1,522	528	16,742	17,138	15,397	8,398	2,839	26,634	8,409	39	1,508	4,890	14,846	43,772	2,292	308,194	287,738	107%	1,433,614	0	129,569	

¹ Enrollments via data sharing between the IOUs.

² Enrollments via data sharing between departments and/or programs within the utility.

³ Enrollments via data sharing with programs outside the IOU that serve low-income customers.

⁴ No response includes no response to both Recertification and Verification.

⁵ Data represents total residential electric customers.

⁶ On April 14, 2025, PG&E, on behalf of the IOUs, submitted the Annual CARE and FERA Eligibility Report in accordance with OP 189 of D 21-06-015. This number reflects estimates of SDG&E's CARE Estimated Eligible Participants for 2025.

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

CARE Program Table 3A - Post-Enrollment Verification Results (Model)
San Diego Gas & Electric Company
March 2025

Month	Total CARE Households Enrolled	Households Requested to Verify	% of CARE Enrolled Requested to Verify Total	CARE Households De-enrolled (Due to no response) ¹	CARE Households De-enrolled (Verified as Ineligible)	Total Households De-enrolled	% De-enrolled through Post Enrollment Verification	% of Total CARE Households De-enrolled
January	305,820	2,117	0.7%	29	25	54	2.6%	0.0%
February	307,167	2,110	0.7%	0	16	16	0.8%	0.0%
March	308,194	2,671	0.9%	1	3	4	0.1%	0.0%
April								
May								
June								
July								
August								
September								
October								
November								
December								
YTD Total	308,194	6,898	2.2%	30	44	74	1.1%	0.0%

¹ Post enrollment verification (PEV) results are tied to the month initiated and the PEV process allows customers 90 days to respond to the PEV request. Results may be pending due to the time permitted for a participant to respond.
Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

CARE Program Table 3B Post-Enrollment Verification Results (Electric only High Usage)
San Diego Gas & Electric Company
March 2025

Month	Total CARE Households Enrolled	Households Requested to Verify	% of CARE Enrolled Requested to Verify Total	CARE Households De-enrolled (Due to no response) ¹	CARE Households De-enrolled (Verified as Ineligible)	Total Households De-enrolled	% De-enrolled through Post Enrollment Verification	% of Total CARE Households De-enrolled
January	305,820	484	0.2%	120	1	121	25.0%	0.0%
February	307,167	451	0.1%	0	4	4	0.9%	0.0%
March	308,194	356	0.1%	0	1	1	0.3%	0.0%
April								
May								
June								
July								
August								
September								
October								
November								
December								
YTD Total	308,194	1,291	0.4%	120	6	126	9.8%	0.0%

¹ Post enrollment verification (PEV) results are tied to the month initiated and the PEV process allows customers 90 days to respond to the PEV request. Results may be pending due to the time permitted for a participant to respond.
Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

CARE Program Table 4 - Enrollment by County
San Diego Gas & Electric Company
March 2025

County	Estimated Eligible Households ¹			Total Households Enrolled ²			Enrollment Rate ³		
	Urban	Rural	Total	Urban	Rural	Total	Urban	Rural	Total
Orange	18,058	0	18,058	14,722	0	14,722	82%	0%	82%
San Diego	263,343	6,337	269,680	286,520	6,952	293,472	109%	110%	109%
Total	281,401	6,337	287,738	301,242	6,952	308,194	107%	110%	107%

¹ On April 14, 2025, PG&E, on behalf of the IOUs, submitted the Annual CARE and FERA Eligibility Report in accordance with OP 189 of D.21-06-015. This number reflects estimates of SDG&E's CARE Estimated Eligible Participants for 2025.

² Total Households Enrolled includes submeter tenants.

³ Penetration Rate and Enrollment Rate are the same value.

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

CARE Program Table 5 - Recertification Results
San Diego Gas & Electric Company
March 2025

Month	Total CARE Households	Households Requested to Recertify ³	% of Households Total (C/B)	Households Recertified ¹	Households De-enrolled ²	Recertification Rate % (E/C)	% of Total Households De-enrolled (F/B)
January	305,820	13,094	4.3%	5,291	663	40.4%	0.2%
February	307,167	11,851	3.9%	3,129	357	26.4%	0.1%
March	308,194	9,739	3.2%	2,349	260	24.1%	0.1%
April							
May							
June							
July							
August							
September							
October							
November							
December							
YTD	308,194	34,684	11.3%	10,769	1,280	31.0%	0.4%

¹ Recertification results are tied to the month initiated and the recertification process allows customers 120 days to respond to the recertification request. Results may be pending due to the time permitted for a participant to respond.

² Includes customers who did not respond or who requested to be de-enrolled.

³ Excludes count of customers recertified through the probability model.

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

CARE Program Table 6 - Capitation Contractors¹
San Diego Gas & Electric Company
March 2025

Contractor	Contractor Type (Check one or more if applicable)				Total Enrollments	
	Private	CBO	WMDVBE	LIHEAP	Current Month	Year-to-Date
211 SAN DIEGO		X			182	461
ALPHA MINI MART	X					2
AMERICAN RED CROSS WIC OFFICES		X	X			
BACKCOUNTRY COMMUNITIES THRIVING	X	X				
BONITA FAMILY RESOURCE CENTER		X				
CHALDEAN COMMUNITY COUNCIL		X	X			
CHULA VISTA COMMUNITY COLLABORATIVE		X				
COMMUNITY RESOURCE CENTER		X				
ELDERHELP OF SAN DIEGO		X				
HEARTS AND HANDS WORKING TOGETHER		X				
INTERFAITH COMMUNITY SERVICES		X				
LA MAESTRA FAMILY CLINIC		X			2	8
NEIGHBORHOOD HEALTH CARE		X				1
NORTH COUNTY HEALTH PROJECT, INC.	X					
ORANGE COUNTY UNITED WAY (211 OC)		X				
SAN DIEGO STATE UNIVERSITY WIC OFFICES		X			1	2
SAN YSIDRO HEALTH CENTERS		X			2	2
SCRIPPS HEALTH WIC		X				
SOMALI BANTU ASSOCIATION OF AMERICA		X				
SOMALI FAMILY SERVICES		X				
UNION OF PAN ASIAN COMMUNITIES		X	X			
VISTA COMMUNITY CLINIC		X				1
Total Enrollments					187	477

¹ All capitation contractors with current contracts are listed regardless of whether they have signed up customers or submitted invoices this year.

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

CARE Program Table 7 - Expenditures for Pilots and Studies
San Diego Gas & Electric Company
March 2025

2025	Authorized 2021-2026 Budget			Current Month Expenses			Year to Date Expenses			Cycle to Date Expenses			% of Budget Expended		
	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total
Pilots															
CARE Outbound Calling Pilot [1]			\$ 80,000	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 16,138	\$ 1,843	\$ 17,982			22%
Studies															
Joint IOU - 2022 Low Income Needs Assessment (LINA) Study [2]			\$ 37,500	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 33,267	\$ 4,182	\$ 37,449			100%
Joint IOU - 2025 Low Income Needs Assessment (LINA) Study [1]			\$ 37,500	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 10,726	\$ 1,061	\$ 11,787			31%
Joint IOU - 2028 Low Income Needs Assessment (LINA) Study [1]			\$ 37,500	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -			0%
Joint IOU - Statewide CARE-ESA Categorical Study [1]			\$ 11,250	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 10,058	\$ 1,109	\$ 11,167			99%
Total			\$ 203,750	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 70,189	\$ 8,195	\$ 78,384			38%

[1] The study budgets presented in this table are for the program cycle 2021-2026, as authorized in D.21.06.015.

[2] The 2022 Low Income Needs Assessment Study budget presented in this table authorized is for the program cycle 2021-2026, as authorized in Advice Letter 3478-E and 2828-G.

Note: Any necessary corrections or adjustments are reported herein, superseding results reported in previous months and may include year-to-date adjustments.

**CARE Program Table 8 - CARE and Disadvantaged Communities Enrollment Rate for Zip Codes
San Diego Gas & Electric Company
March 2025**

Total CARE Households Enrolled				
Month	CARE Enrollment Rate for Zip Codes that have 10% or more disconnections [2]	CARE Enrollment Rate for Zip Codes in High Poverty (Income Less than 100% FPG) [3]	CARE Enrollment Rate for Zip Codes in High Poverty (with 70% or Less CARE Penetration) [3]	CARE Enrollment Rate for DAC (Zip/Census Tract) Codes in High Poverty (with 70% or Less CARE Enrollment Rate) [1][4]
January	0	110.01%	65.19%	0
February	0	110.51%	64.35%	0
March	0	110.67%	65.06%	0
April				
May				
June				
July				
August				
September				
October				
November				
December				
	0	110.51%	64%	0

[1] All DAC zip codes have a CARE Enrollment Rate > 70%

[2] SDG&E resumed disconnections for residential customers in 2023 and resumed disconnecting CARE or FERA customers for non-payment in August, 2024.

[3] Includes zip codes with >25% of customers with incomes less than 100% FPG.

[4] DACs are defined at the census tract level. Corresponding zip codes are provided for the purpose of this table; however, the entire zip code listed may not be considered a DAC.

Note: Penetration Rate and Enrollment Rate are the same value.

**CARE Program Table 8A - CARE Top 10 Lowest Enrollment Rates in High Disconnection, High Poverty, and DAC
Communities by Zip Code
San Diego Gas & Electric Company
March 2025**

ZIP	Top 10 Lowest CARE Enrollment Rate for Zip Codes that have 10% or more Disconnections [1]
ZIP00001	N/A
ZIP00002	N/A
ZIP00003	N/A
ZIP00004	N/A
ZIP00005	N/A
ZIP00006	N/A
ZIP00007	N/A
ZIP00008	N/A
ZIP00009	N/A
ZIP00010	N/A

ZIP	Top 10 Lowest CARE Enrollment Rate for Zip Codes in High Poverty (Income Less than 100% FPG) [2]
92102	64.15%
92105	65.97%
91950	70.83%
92173	70.93%
91910	78.23%
92113	97.14%
92020	99.36%
91945	103.53%
92021	106.59%
91911	106.67%

ZIP	Top 10 Lowest CARE Enrollment Rate for Zip Codes in DAC[3]
92102	107.13%
92105	126.78%
91950	127.18%
91910	128.7%
92173	128.73%
92113	129.24%
92020	135.36%
91945	138.47%
92021	141.75%
91911	143.39%

Notes:

[1] SDG&E resumed disconnections for residential customers in 2023 and resumed disconnecting CARE or FERA customers for non-payment in August, 2024.

[2] Includes zip codes with >25% of customers with incomes less than 100% FPG

[3] DACs are defined at the census tract level. Corresponding zip codes are provided for the purpose of this table; however, the entire zip code listed may not be considered a DAC.

Note: Some zip codes rolled up to the nearest zip code for privacy reasons due to the number of people residing in that zip code.

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

FERA Program Table 1 - FERA Program Expenses
San Diego Gas & Electric Company
March 2025

	Authorized Budget ^[1]	Current Month Expenses	Year to Date Expenses	% of Budget Spent YTD
FERA Program:	Electric	Electric	Electric	Electric
Marketing, Education & Outreach	\$ 372,021	\$ 61,744	\$ 96,319	26%
Processing / Certification Re-certification	\$ 14,482	\$ 3,156	\$ 9,163	63%
Post Enrollment Verification	\$ 1,069	\$ 580	\$ 1,618	151%
IT Programming	\$ 56,275	\$ 10,901	\$ 13,093	23%
Pilot(s)	\$ -			0%
Studies	\$ 50,000			0%
Regulatory Compliance	\$ 47,600	\$ 5,452	\$ 13,922	29%
General Administration	\$ 78,004	\$ 5,741	\$ 16,287	21%
CPUC Energy Division	\$ 11,127	\$ 58	\$ 143	1%
SUBTOTAL MANAGEMENT COSTS	\$ 630,578	\$ 87,632	\$ 150,545	24%
FERA Rate Discount	\$ 4,912,466	\$ 356,485	\$ 1,134,013	23%
TOTAL PROGRAM COSTS & CUSTOMER DISCOUNTS	\$ 5,543,044	\$ 444,117	\$ 1,284,558	23%
Indirect Costs		\$ 7,235	\$ 21,296	

[1] Authorized Budget: Approved for PY 2025 in D.21-06-015, Attachment 1, Table 4

Note: Any necessary corrections or adjustments are reported herein, superseding results reported in previous months and may include year-to-date adjustments.

FERA Program Table 2 - Enrollment, Recertification, & Attrition
San Diego Gas & Electric Company
March 2025

	New Enrollment										Recertification										Enrollment					
	Automatic Enrollment				Self-Certification (Income or Categorical)						Total New Enrollment (E+J)	Scheduled	Non-Scheduled	Automatic	Total Recertification (L+M+N)	No Response ₄	Failed PEV	Failed Recertification	Other	Total Attrition (P+Q+R+S)	Gross (K+O)	Net Adjusted (K-T)	Total FERA Participants	Estimated FERA Eligible ⁵	Enrollment ⁶ Rate % (W/X)	
	Inter-Utility ¹	Intra-Utility ²	Leveraging ³	Combined (B+C+D)	Online	Paper	Phone	Capitation	Combined (F+G+H+I)																	
January	0	5	0	5	839	6	14	0	859	864	29	136	3	168	155	0	112	61	328	1,032	536	13,304	39,356	34%		
February	0	7	0	7	1,147	8	20	0	1,175	1,182	35	186	5	226	115	1	141	94	351	1,408	631	14,135	39,356	36%		
March	0	0	0	0	1,215	11	14	0	1,240	1,240	33	115	6	154	98	0	109	123	330	1,394	910	15,045	39,356	38%		
April																										
May																										
June																										
July																										
August																										
September																										
October																										
November																										
December																										
YTD Total	0	12	0	12	3,201	25	48	0	3,274	3,286	97	437	14	548	368	1	362	278	1,009	3,834	2,277	15,045	39,356	38%		

¹ Enrollments via data sharing between the IOUs.

² Enrollments via data sharing between departments and/or programs within the utility.

³ Enrollments via data sharing with programs outside the IOU that serve low-income customers.

⁴ No response includes no responses to both Recertification and Verification.

⁵ On April 14, 2025, PG&E, on behalf of the IOUs, submitted the Annual CARE and FERA Eligibility Report in accordance with CP 189 of D 21-06-015. This number reflects estimates of SDG&E's FERA Estimated Eligible Participants for 2025 using pre-2015 1100 FERA Eligibility criteria of \$1 or more persons per household, 200% FPL, + \$1 to 200% FPL, household income.

⁶ Penetration Rate and Enrollment Rate are the same value.

Note: Any necessary corrections or adjustments are reported herein, superseding results reported in previous months and may include year-to-date adjustments.

FERA Program Table 3A - Post-Enrollment Verification Results (Model)
San Diego Gas & Electric Company
March 2025

Month	Total FERA Households Enrolled	Households Requested to Verify	% of FERA Enrolled Requested to Verify Total	FERA Households De-enrolled (Due to no response) ¹	FERA Households De-enrolled (Verified as Ineligible)	Total Households De-enrolled	% De-enrolled through Post Enrollment Verification	% of Total FERA Households De-enrolled
January	13,304	67	0.5%	3	1	4	6.0%	0.0%
February	14,135	65	0.5%	0	0	0	0.0%	0.0%
March	15,045	81	0.5%	0	0	0	0.0%	0.0%
April								
May								
June								
July								
August								
September								
October								
November								
December								
YTD Total	15,045	213	1.4%	3	1	4	1.9%	0.0%

¹ Post enrollment verification (PEV) results are tied to the month initiated and the PEV process allows customers 90 days to respond to the PEV request. Results may be pending due to the time permitted for a participant to respond.

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

FERA Program Table 3B Post-Enrollment Verification Results (Electric only High Usage)
San Diego Gas & Electric Company
March 2025

Month	Total FERA Households Enrolled	Households Requested to Verify	% of FERA Enrolled Requested to Verify Total	FERA Households De-enrolled (Due to no response) ¹	FERA Households De-enrolled (Verified as Ineligible)	Total Households De-enrolled	% De-enrolled through Post Enrollment Verification	% of Total FERA Households De-enrolled
January	13,304	0	0.0%	0	0	0	0.0%	0.0%
February	14,135	0	0.0%	0	0	0	0.0%	0.0%
March	15,045	0	0.0%	0	0	0	0.0%	0.0%
April								
May								
June								
July								
August								
September								
October								
November								
December								
YTD Total	15,045	0	0.0%	0	0	0	0.0%	0.0%

¹ Post enrollment verification (PEV) results are tied to the month initiated and the PEV process allows customers 90 days to respond to the PEV request. Results may be pending due to the time permitted for a participant to respond.

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

FERA Program Table 4 - Enrollment by County
San Diego Gas & Electric Company
March 2025

County	Estimated Eligible Households ¹			Total Households Enrolled ²			Enrollment Rate		
	Urban	Rural	Total	Urban	Rural	Total	Urban	Rural	Total
Orange	2,297	0	2,177	529	0	529	23%	0%	24%
San Diego	37,734	1,343	37,179	14,176	340	14,516	38%	100%	39%
Total	40,031	1,343	39,356	14,705	340	15,045	37%	25%	38%

¹ On April 14, 2025, PG&E, on behalf of the IOUs, submitted the Annual CARE and FERA Eligibility Report in accordance with OP 189 of D.21-06-015. This number reflects estimates of SDG&E's FERA Estimated Eligible Participants for 2025 using pre-SB 1130 FERA Eligibility criteria of 3 or more persons per household; 200% FPL + \$1 to 250% FPL household income.

² Total Households Enrolled includes submeter tenants.

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

FERA Program Table 5 - Recertification Results
San Diego Gas & Electric Company
March 2025

Month	Total FERA Households	Households Requested to Recertify ¹	% of Households Total (C/B)	Households Recertified ²	Households De-enrolled	Recertification Rate % (E/C)	% of Total Households De-enrolled (F/B)
January	13,304	323	2.4%	0	73	0.0%	0.0%
February	14,135	402	2.8%	10	62	2.5%	0.1%
March	15,045	450	3.0%	13	62	2.9%	0.1%
April							
May							
June							
July							
August							
September							
October							
November							
December							
YTD	15,045	1,175	7.8%	23	197	2.0%	0.2%

¹ Excludes count of customers recertified through the probability model.

² Recertification results are tied to the month initiated and the recertification process allows customers 120 days to respond to the recertification request. Results may be pending due to the time permitted for a participant to respond.

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

FERA Program Table 6 - Capitation Contractors¹
San Diego Gas & Electric Company
March 2025

Contractor	Contractor Type (Check one or more if applicable)				Total Enrollments	
	Private	CBO	WMDVBE	LIHEAP	Current Month	Year-to-Date
211 SAN DIEGO		X			1	5
ALPHA MINI MART	X					
AMERICAN RED CROSS WIC OFFICES		X	X			
BACKCOUNTRY COMMUNITIES THRIVING	X	X				
BONITA FAMILY RESOURCE CENTER		X				
CAMPESINOS UNIDOS INC (CUI)		X	X	X		
CHALDEAN COMMUNITY COUNCIL		X	X			
CHULA VISTA COMMUNITY COLLABORATIVE		X				
COMMUNITY RESOURCE CENTER		X				
ELDERHELP OF SAN DIEGO		X				
HEARTS AND HANDS WORKING TOGETHER		X				
INTERFAITH COMMUNITY SERVICES		X				
LA MAESTRA FAMILY CLINIC		X				
MAAC PROJECT		X		X		
NEIGHBORHOOD HEALTH CARE		X				
NORTH COUNTY HEALTH PROJECT, INC.	X					
ORANGE COUNTY UNITED WAY (211 OC)		X				
SAN DIEGO STATE UNIVERSITY WIC OFFICES		X				
SAN YSIDRO HEALTH CENTERS		X				
SCRIPPS HEALTH WIC		X				
SOMALI BANTU ASSOCIATION OF AMERICA		X				
SOMALI FAMILY SERVICES		X				
UNION OF PAN ASIAN COMMUNITIES		X	X			
VISTA COMMUNITY CLINIC		X				
Total Enrollments					1	5

¹ All capitation contractors with current contracts are listed regardless of whether they have signed up customers or submitted invoices this year.

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.