

**BEFORE THE PUBLIC UTILITIES COMMISSION OF THE  
STATE OF CALIFORNIA**

Application of Pacific Gas and Electric  
Company for Approval of Energy Savings  
Assistance and California Alternate Rates  
for Energy Programs and Budgets for  
2021-2026 Program Years (U39M).

And Related Matters.

Application 19-11-003

Application 19-11-004

Application 19-11-005

Application 19-11-006

Application 19-11-007

**MONTHLY REPORT OF SOUTHERN CALIFORNIA EDISON COMPANY (U 338-E)  
ON LOW INCOME ASSISTANCE PROGRAMS FOR MARCH 2025**

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**Dated: April 21, 2025**

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Pursuant to Decision (D.) 21-06-015, Southern California Edison Company (SCE) hereby submits the attached monthly status report on its Energy Savings Assistance (ESA), California Alternate Rates for Energy (CARE), and Family Electric Rate Assistance (FERA) programs.

The purpose of this report is to consolidate activity for the ESA, CARE, and FERA programs and provide the California Public Utilities Commission's (CPUC's) Energy Division (ED) with information to assist in analyzing these low-income programs.

This report presents year-to-date ESA, CARE, and FERA program results and expenditures through March 31, 2025.

Respectfully submitted,

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*/s/ Ellen Berman*

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**ESA, CARE, and FERA Programs Report**

**March 2025**



# Southern California Edison

March 2025 Monthly Report for  
Energy Savings Assistance (ESA),  
California Alternate Rates for  
Energy (CARE), and  
Family Electric Rate Assistance  
(FERA) Programs

April 21, 2025



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**Southern California Edison Company's Monthly Report for  
Energy Savings Assistance (ESA), California Alternate Rates for Energy (CARE), and  
Family Electric Rate Assistance (FERA) Programs**

*March 2025 Report*

Southern California Edison Company (SCE) provides numerous opportunities for customers to reduce their energy bills, become more energy efficient, and receive payment arrangements or assistance in tough times. Three of these programs—all focused on helping income-qualified residents—are covered in this monthly report: Energy Savings Assistance (ESA), California Alternate Rates for Energy (CARE), and Family Electric Rate Assistance (FERA).<sup>1</sup> These programs directly benefit low-income customers by reducing their energy bills, increasing the comfort and safety of their homes, and promoting energy education and efficiency practices that lead to resource adequacy, and a lower carbon footprint. Budgets and goals for these programs from July 1, 2021, through December 31, 2026, were authorized in Decision (D.) 21-06-015, which provides the foundational data for this report. All program accomplishments and expenditures herein relate to calendar year 2025 up to and including March 31, 2025.

**Energy Savings Assistance (ESA) Program monthly report**

**1. ESA PROGRAM EXECUTIVE SUMMARY**

**1.1 ESA Program Overview**

The objective of SCE's Energy Savings Assistance (ESA) program is to help income-qualified customers reduce their energy consumption and costs while increasing their health, comfort, and safety at no additional cost to them. Through the ESA program, SCE offers several energy-efficient appliances to income-qualified customers, including energy-efficient refrigerators, air conditioners, and home-efficiency solutions like weatherization that can help customers save energy and money. SCE currently has five

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<sup>1</sup> SCE has provided monthly reports for the CARE and Low-Income Energy Efficiency (now ESA) programs since 2001. *See* D.01-05-033, Ordering Paragraph (OP) 17. SCE began including monthly FERA metrics beginning in 2022. *See* D.21-06-015 at 435.

individual programs under its ESA umbrella: ESA Main, which is available to income-qualified customers living in single-family or mobile homes; Southern Multifamily Whole Building (MFWB) program, which is available in multifamily dwellings; ESA Whole Home, for high energy users; ESA Building Electrification (BE) pilot; and ESA Clean Energy Homes (CEH) pilot. To be eligible for an ESA program, customers may be homeowners or renters and must meet the program's income guidelines, which are established by the California Public Utilities Commission (CPUC or Commission) and updated annually. Specific measures are authorized according to criteria observed in each home for existing appliances and feasibility of installation.

The ESA Main program shifted focus from a household treatment model to a deeper energy savings model prioritizing enrolling customers with higher energy usage. As a result of the program shift, SCE implemented the following program-wide changes in 2023; however, SCE plans to continue these offerings through the end of the program cycle in 2026.

1. *Tiered Offering – Basic and Basic Plus.* Whether a customer qualifies for Basic vs. Basic Plus offering is based on their average energy use. Those who qualify for Basic Plus are considered high-energy-use customers, or 200% above normal baseline levels. Qualified Basic customers (below 200% baseline electricity usage) are eligible for Light-Emitting Diodes (LEDs) lighting, smart power strips, refrigerators, smart communicating thermostats, clothes washers, dishwashers, freezers, pool pumps, evaporative coolers, weatherization services, heat pump water heaters, non-heat pump heating, ventilation, and air conditioning (HVAC) systems and heat pump HVAC systems. Basic Plus includes all the Basic offerings as well as additional heating/cooling measures (e.g., Portable Air Conditioners and Room Air Conditioners). These latter measures are more complicated and expensive to install, and typically less cost-effective, but the offerings are necessary to obtain deeper energy savings in high energy usage homes.
2. *Fuel Substitution measures are also being offered.* SCE is offering highly efficient Heat Pump HVAC systems and Heat Pump Water Heaters (HPWH) to replace gas and propane fueled systems where feasible. The ESA program along



with the SCE-approved contractors are aiming to educate SCE customers on the benefits of electrification through these new program offerings.

**1.1.1 Provide a summary of the ESA Program elements as approved in D.21-06-015.**

| <b>ESA Table 1.1.1.1<br/>ESA Main (SF, MH) Program Summary Expenses for 2025</b> |  |                                   |          |
|--|--|-----------------------------------|----------|
|  | <b>2025Authorized / Planning Assumptions<sup>2</sup></b> | <b>Actual to Date<sup>3</sup></b> | <b>%</b> |
| Budget <sup>4 5</sup>  | 65,480,061   | \$10,053,462                      | 15%      |
| Homes Treated  | 59,512   | 10,289                            | 17%      |
| kWh Saved <sup>5 6</sup>   | 33,507,277   | 3,412,894                         | 10%      |
| kW Demand Reduced <sup>5</sup>   | 13,451   | 508                               | 4%       |
| Therms Saved <sup>5</sup>  | 65,480,061   | TBD                               | TBD      |
| GHG Emissions Reduced (Tons) <sup>6</sup>  | N/A  | N/A                               | N/A      |

SCE’s ESA Main program directly serves Single-Family (SF) and Mobile Home (MH) residential customers. To qualify for ESA Main, households must receive electricity service from SCE, meet the program’s income guidelines, and

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<sup>2</sup> Authorized ESA budget, energy savings goals and household treatment target per Table 5 of Attachment 1, D.21-06-015. The 2025 goals for kWh, kW, and therms include ESA Main and MFWB; however, the above table reports result only from ESA Main and does not include results from MFWB.

<sup>3</sup> As shown in ESA Monthly Report Table 1 and Table 2.

<sup>4</sup> ESA Main program budget includes measures and program administrative budget categories as shown on ESA Monthly Report Table 1.

<sup>5</sup> Per Table 5 of Attachment 1, D.21-06-015, the 2025 goals for kWh, kW, and therms include ESA Main, MF CAM and MFWB; however, the above table reports results only from ESA Main, and does not include results from MF CAM or MFWB

<sup>6</sup> Derived by utilizing the United States Environmental Protection Agency Greenhouse Gas Equivalencies Calculator.

meet feasibility requirements for measure installation. The program is available to both homeowners and renters. Renters must have the homeowner's written permission before receiving certain program measures and services.

There are three stages in the ESA Main program. Each stage is delivered by an SCE-approved contractor. First, the enrollment and assessment stage occur when an ESA contractor confirms the customer's income eligibility and does a walk-through of the home to collect information to help SCE determine the potential for installation of one or more appliances or services. Second, the installation stage occurs when the appliances are delivered, replaced, and installed. Third, the final stage occurs when an inspection is performed in the home to verify that the contractor has completed the work to meet quality standards. If the work is not done properly, it will be redone at no cost to the customer.

As of March 31, 2025, SCE has spent 15% of the ESA Main program budget for 2025. This includes both measures and program administrative budget categories.

The SCE team is continuing to (a) work closely with the ESA contractors through the challenges faced during the ramp-up process, and (b) collaborate on program plans intended to improve performance. SCE continued to evaluate the effectiveness of the operational changes made to the program thus far. SCE implemented several strategies to improve the ESA Program performance, such as (1) lowering the high-usage threshold to allow more customers to be eligible for additional measures, (2) including more measures to ESA participants who were not deemed high usage, (3) reinstating joint enrollments with Southern California Gas Company (SoCalGas), and (4) authorizing contractors to identify and enroll customers through their own outreach methods. These strategies improved ESA program performance throughout 2024 and will continue in 2025.

SCE continues to track advanced payments issued to contractors in June of 2024. Through March 2025, a total of \$2,280,025 has been repaid. All contractors are current with their repayments through March. SCE is committed to supporting the contractors in their continued efforts to ramp up ESA program operations and serve more customers in the remainder of the program cycle. For a detailed

breakdown of SCE's Contractor Advanced Funding and Repayment Schedule, see ESA Table 10 in Appendix A.

Furthermore, SCE has initiated bi-monthly contractor forums. These meetings take place either in person or virtually and are an opportunity for SCE to engage and hear directly from its ESA contractors. These sessions are designed to facilitate constructive dialogue, allowing contractors to share observations, pain points, and feedback. SCE aims to collaborate on solutions for high priority issues raised by its ESA contractors. SCE is planning for the next contractor forum. The agenda will feature topics aimed at maintaining meaningful collaboration, focusing on improvement initiatives related to marketing, inspections, inventory, and iEnergy system enhancements.

**For a detailed breakdown of ESA program expenses,**  
**see ESA Expenses Summary Table in Appendix A.**

| <b>ESA Table 1.1.1.2</b><br><b>ESA Program Administrative Expenses for 2025</b> |               |
|---|---------------|
|   | <b>YTD</b>    |
| Administrative Expenses   | \$ 1,029,350  |
| Total Program Costs   | \$ 10,053,462 |
| % of Administrative Spend   | 10%           |

Administrative expenses are capped at 10% of the program costs in program year 2025. As of March 2025, administrative expenses account for 10% of program costs. The calculation of the percentage of administrative expenses has been adjusted to be consistent with the Energy Efficiency programs per D. 21-06-015. Costs such as marketing and outreach, evaluation, and training were included in administrative expenses in previous reports but have been removed.

**For a detailed breakdown of ESA Main metrics, see the following Tables in Appendix A:**

- **ESA Table 2 – Installations**
- **ESA Table 3A – Energy & Bill Savings**
- **ESA Table 4A – Homes / Buildings Treated**
- **ESA Table 5A – Customer Summary**

| <b>ESA Table 1.1.1.3a<br/>MFWB (In-Unit, CAM/WB)<sup>7</sup> Summary Expenses for 2025 by IOU</b> |   |                               |          |
|---|---|-------------------------------|----------|
|   | <b>2025<br/>Authorized /<br/>Planning<br/>Assumptions</b> | <b>Actual<br/>to<br/>Date</b> | <b>%</b> |
| Budget <sup>7</sup>   | \$ 13,230,718   | \$                            | %        |
| Properties Treated  | 80  |                               | %        |
| Homes Treated (in Unit)   | 15,359  |                               | %        |
| kWh Saved   | 10,561,043  |                               | %        |
| kW Demand Reduced   | 0   |                               | %        |
| Therms Saved  | 0   |                               | %        |
| GHG Emissions Reduced<br>(Tons)   | N/A   | N/A                           | N/A      |

This table will be blank until SDG&E provides data, scheduled to begin in April 2025

The Southern Multifamily Whole Building (MFWB) program is designed to deliver whole-building energy efficiency, electrification, health, and safety upgrades to income-qualified multifamily property owners and residents. Through

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<sup>7</sup> Budget does not include budget and spend allocated to Single Point of Contact (SPOC). MFWB program budget includes In-Unit (after May 2023), WB, SPOC, and Implementer administrative budget categories as shown on ESA Monthly Report Table 1.

a whole-building approach, eligible multifamily properties who meet applicable income qualifications and building requirements may receive whole building, common area, and in-unit measures. The Southern MFWB program serves both deed and non-deed restricted multifamily buildings within the territories of SCE, SoCalGas, and San Diego Gas and Electric (SDG&E). The Southern MFWB program is being implemented by Richard Heath & Associates (RHA), a non-utility, third party.

Upon completion of property treatments, the lead utility will conduct inspections prior to payment approval. Only when payments are approved will SCE receive notice of project completion, which may result in delays reported. In the table above, “Properties Treated” refers to Common Area and Whole Building projects. These projects include the installation of measures within the properties’ common area and or the replacement of appliances that serve the whole building. This table also outlines specific budget and planning assumptions unique to SCE and actual figures accumulated year-to-date for the Southern MFWB program.

In March 2025, SDG&E, the lead utility for the Southern MFWB Program, continued to process and pay invoices for work performed in 2024, which will be reflected in SCE’s 2024 Annual Report. Work performed in the first quarter of 2025 was accrued and per SDG&E, will be invoiced and reported in April’s monthly report. This delay is due to SDG&E’s system configuration issues as well as RHA’s focus on invoicing 2024 activities. This effort has contributed to invoicing delays that SDG&E and RHA continue to work through.

**For a detailed breakdown of ESA Southern MFWB metrics, see the following Tables in**

**Appendix A:**

- **ESA Table 2A – Installations & Expenses**
- **ESA Table 3B – Energy & Bill Savings (In Unit)**
- **ESA Table 3C – Energy & Bill Savings (Building)**
- **ESA Table 4B – Homes / Buildings Treated (In Unit)**
- **ESA Table 4C – Homes / Buildings Treated (Building)**
- **ESA Table 5B – Customer Summary (In Unit)**
- **ESA Table 5C – Customer Summary (Building)**

| <b>ESA Table 1.1.1.4</b><br><b>ESA Whole Home Summary Expenses for 2025</b> |   |                                 |          |
|---|---|---------------------------------|----------|
|   | <b>2025</b><br><b>Authorized /</b><br><b>Planning</b><br><b>Assumptions<sup>8</sup></b> | <b>Actual to</b><br><b>Date</b> | <b>%</b> |
| Budget <sup>1</sup>   | \$ 3,884,864  | \$ 200,588                      | 5.2%     |
| Homes Treated   | 400   | 11 <sup>9</sup>                 | 2.8%     |
| kWh Saved   | N/A   | 38,144                          | N/A      |
| kW Demand Reduced   | N/A   | 2.37                            | N/A      |
| Therms Saved  | N/A   | 1,367.23                        | N/A      |
| GHG Emissions Reduced (Tons)  | N/A   | N/A                             | N/A      |

In D.21-06-015, the Commission granted approval for a pilot-based redesign concept of the ESA program based on recommendations provided by the ED. The newly designed pilot program, known as ESA Pilot Plus/Deep (PP/D) or ESA Whole Home (ESA WH), is a joint pilot between SCE and SoCalGas. The pilot targets CARE high-usage customers who reside in specific counties within SCE and SoCalGas's common service areas. In late 2022, Maroma Energy Services (Maroma) was selected as the implementer and Illume was selected to be the evaluator for ESA WH.

ESA WH began in 2023 with enrollment and assessment appointments starting in the fourth week of May. With a few adjustments to marketing collateral and additional email outreach efforts, ESA WH has increased its customer interest throughout 2024. However, SCE and SoCalGas are still struggling to increase customer installations. Both utilities have looked at

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<sup>8</sup> Home treatment, energy savings and GHG emissions reduction targets were not included in D.21-06-015. SCE will report on actual achievements upon completion of home treatment.

<sup>9</sup> Process from installation to completion is lengthy and therefore takes substantial more time to see projects completed. *See Section 1.2.1*, for projects in the pipeline.

strategies to improve the installation numbers throughout 2024 and have implemented several changes. Modifications have been made to the customer segmentation approach and the frequency with which customer target lists are published to the implementer, Maroma. Additionally, SCE has established an agreement with Maroma to facilitate bulk purchases for equipment. SCE has also agreed and implemented revised payment terms to a Net 10. With these changes, we anticipate contractors will be able to install and complete pipeline projects more efficiently than before. As of March 31, 2025, there are 975 customers who have expressed interest in the program and enrolled.<sup>10</sup> The average cost per treated home is \$14,553.

Part of the ESA Whole Home evaluation for this joint pilot, it to evaluate the program and processes. The Evaluator for the ESA WH Program found anomalies with data and data delivery. The Evaluator found that data within the report did not appear to show normal progression of projects, and the report delivery to the Evaluator and the utilities has often been delivered past the established deadline. SCE and SoCalGas met with Maroma in early March to review the recommendations made in the Evaluator's memorandum that included these findings. Expectations were defined which resulted in a positive outcome. Reporting and project milestones were defined. Reports were revised to provide more clarity into a project's current status. SCE is optimistic that the data anomalies and timeliness of the reports are resolved.

More information regarding ESA Whole Home outreach and enrollment can be found in *Section 1.2.1*.

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<sup>10</sup> Enrollment numbers will fluctuate from month to month as customers may be deemed ineligible after the energy audit is conducted or if the customer chooses to be removed from the program following the audit.



**For a detailed breakdown of ESA Whole Home metrics, see the following Tables in**

**Appendix A:**

- **ESA Table 2B – Installations & Expenses**
- **ESA Table 3D – Energy & Bill Savings (Pilot Plus)**
- **ESA Table 3E – Energy & Bill Savings (Pilot Deep)**
- **ESA Table 4D – Homes / Buildings Treated**
- **ESA Table 5D – Customer Summary**

| <b>ESA Table 1.1.1.5</b><br><b>ESA Building Electrification (BE) Pilot Summary Expenses for 2025</b> |   |                           |          |
|--|---|---------------------------|----------|
|  | <b>2025 Authorized /<br/>Planning<br/>Assumptions</b> | <b>Actual to<br/>Date</b> | <b>%</b> |
| Budget   | \$12,115,651  | \$449,516                 | 4%       |
| Homes Treated <sup>11</sup>  | N/A   | 39                        | 0        |
| kWh Saved  | N/A   | (78,597)                  | 0        |
| kW Demand Reduced  | N/A   | 3                         | 0        |
| Therms Saved   | N/A   | 13,408                    | 0        |
| Claimable kWh Saved <sup>12</sup>  | N/A   | 314,257                   | 0        |
| GHG Emissions<br>Reduced (Tons)  | N/A   | N/A                       | N/A      |

The ESA Building Electrification (BE) pilot program is an SCE-only pilot offered to income-qualified customers residing in single family homes located in disadvantaged communities (DACs). The BE pilot primarily focuses on converting space and water heating systems from natural gas to electric heat pumps, aiming to reduce energy costs and greenhouse gas (GHG) emissions. Additionally, homes may also receive additional electrification measures, such as induction cooking equipment, energy-efficient electric clothes dryers, and electrical panel upgrades.

SCE is continually enhancing customer engagement, streamlining processes, and improving overall experience. The BE pilot has maintained a stable pipeline of projects, from early enrollment phase to installation pending

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<sup>11</sup> The Homes Treated number represents the number of projects that had the final verification performed by SCE in 2025.

<sup>12</sup> The claimable kWh saved was calculated using methodology in Fuel Substitution Technical Guidance Document in accordance with D.19-08-009. Claimable kWh = kWh + (Therms x 29.3). The California Public Utilities Commission, Fuel Substitution Technical Guidance Document v.1; available at <https://www.cpuc.ca.gov/-/media/cpuc-website/divisions/energy-division/documents/building-decarb/fuel-substitution-technical-guide-v11.docx>.

final documentation. Further details regarding BE pilot activities performed in March 2025 and its ongoing advancements are outlined in *Section 1.2.1*, below.

**For a detailed breakdown of ESA BE pilot metrics,**  
**see the following Tables in Appendix A:**

- **ESA Table 2C – Installations & Expenses**
- **ESA Table 3F – Energy & Bill Savings**
- **ESA Table 5E – Customer Summary**

| <b>ESA Table 1.1.1.6</b><br><b>ESA Clean Energy Homes (CEH) Pilot Summary Expenses for 2025</b> |  |                                 |          |
|---|--|---------------------------------|----------|
|   | <b>2025</b><br><b>Authorized /</b><br><b>Planning</b><br><b>Assumption</b> | <b>Actual to</b><br><b>Date</b> | <b>%</b> |
| Budget  | \$1,661,000  | \$55,238                        | 3%       |
| Homes Treated <sup>13</sup>   | N/A  | N/A                             | N/A      |
| kWh Saved <sup>15</sup>   | N/A  | N/A                             | N/A      |
| kW Demand Reduced <sup>15</sup>   | N/A  | N/A                             | N/A      |
| Therms Saved  | N/A  | N/A                             | N/A      |
| GHG Emissions Reduced (Tons)  | N/A  | N/A                             | N/A      |

The ESA Clean Energy Homes (CEH) pilot, an SCE-only pilot, offers incentives for low-income housing developers to incorporate innovative low-carbon technologies and building practices into residential new construction designs that will provide housing with low utility cost to residents. This pilot supports the state’s ambitious GHG reduction goals and strives to bring environmental equity to vulnerable customers. It offers technical design assistance, location-specific GHG-driven financial incentives, and coordinated

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<sup>13</sup> CEH does not track installations or homes treated since it is a new construction program that provides Design Assistance and Tenant Education.

education and outreach to overcome barriers to affordable all-electric construction. The Association for Energy Affordability (AEA) serves as the Implementer.

D.21-06-015 provided guidance for implementing the CEH pilot program in geographic areas not served by SoCalGas, Pacific Gas and Electric Company (PG&E), SDG&E, and Southwest Gas Corporation, thereby limiting pilot eligible areas to Catalina Island, Long Beach, Vernon, and portions of Inyo and Mono counties. The pilot is also available to properties or buildings that do not meet the Building Initiative for Low Emissions Development (BUILD) program’s low income/disadvantaged communities’ definition.

As reported in 2024, geographic limitations hindered project recruitment and enrollment into the pilot. Despite best efforts to enhance performance, interest in the pilot remained low. From inception to date, the pilot program only managed to secure eight (8) total project applications. Since January 2025, SCE worked closely with the Implementer to enact the ramp down plan which provides work in progress, project statuses and slated incentive payment months. All participants have been informed of the program closure timeline. All active recruitment efforts have concluded, and there will be no further recruitment for program enrollment. The remaining budget allocated for the pilot program will be reallocated to support other ESA program activities.

In March 2025, the team concentrated on drafting the Tenant Education (TE) proposals for participants in the program. Efforts are currently underway to develop templates for electrification collateral that TE participants can customize and utilize at their properties. Additionally, as part of TE, the program exploring opportunities to host community education events at participating properties. The program team is progressing and keeping focus to conclude the CEH Pilot in 2025.

**For a detailed breakdown of ESA CEH pilot expenses and installations, see ESA Table 2D in Appendix A.**

### **1.1.2 Program Measure Changes**

If applicable, discuss any measure changes that may have taken place in ESA (SF, MH), MFBW, ESA Pilot Plus and Pilot Deep, and/or ESA BE during this reporting month.

D.21-06-015 allows the utilities, in consultation with the statewide ESA Working Group (WG), to update the measure mix through the ESA program monthly report<sup>14</sup>.

SCE made no such program measure changes to its ESA suite of programs and pilots in March 2025.

## **1.2 ESA Program Customer Outreach and Enrollment Update**

### **1.2.1 Provide a summary of the ESA Program outreach and enrollment strategies deployed this month.**

#### **ESA Main (SF, MH) Program Contractor Outreach**

SCE's outreach efforts, with the support of its ESA program contractors, include many channels and innovative approaches to inform and enroll customers. The following section describes some of the methods SCE implements to enroll customers and conduct outreach activities that inform customers about the ESA program.

SCE continues to partner with community-based organizations (CBOs) and private-sector service providers to assess homes for the delivery of ESA program services in local communities for the ESA Main program. ESA contractors are continuing to enroll customers through various ways including SCE-generated leads, SCE marketing initiatives, contractor outreach activities, and other leveraging efforts.

SCE continues to provide SCE-generated leads to contractors, including those customers that contact the customer contact center (CCC) as well as those

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<sup>14</sup> D.21-06-015 at 486, OP 69.

that sign up on the ESA webpage on SCE.com. This year, ESA's marketing strategies have proven highly effective, driving thousands of customer leads to the program. In March, SCE continued to pause certain marketing initiatives, including direct mail and email campaigns for new customer acquisition, to focus on converting existing leads into enrollments. SCE is actively developing future marketing campaigns. These campaigns will be strategically targeted to geographic areas with the greatest potential for ESA participation. SCE is working with the 3rd party marketing agency on the zip code specific direct mail and email campaigns planned for April 2025. These campaigns will be strategically targeted to geographic areas with the greatest potential for ESA participation.

SCE's ESA contractors also perform enrollments for SoCalGas (for those customers able to jointly enroll) thereby increasing the contractors' enrollment potential and creating a better and more streamlined customer experience. ESA contractors also do enrollment activities such as canvassing neighborhoods, door knocking, participating in community events, and other activities that reach income-qualified customers. From these efforts, in March, ESA contractors added approximately 3,200 Outreach leads. SCE continues to receive feedback from contractors and is focused on supporting them with these outreach activities.

### **Southern Multifamily Whole Building (MFWB)**

In the month of March, the Southern MFWB implementer, RHA, enrolled 48 new properties, treated 1,151 in-unit treatments, and completed 8 CAM projects throughout the service areas of SCE, SoCalGas, and SDG&E. Within SCE's service area, RHA enrolled 20 additional properties, assessed 10, and treated 345 units within the reporting month. In March, the implementer received approval to begin enrolling condos in the Mutual 10 community within Leisure World, which includes 272 units. While SCE provides 30% of the program's

funding, only 21% of the direct implementation expenditures occurred within SCE territory.

By the end of March, RHA reported a pipeline of 2,150 qualified property-level leads since program launch. Currently, there are 373 Common Area/Whole Building projects that have been assessed and are in various stages of development. To further explain, once a property is assessed, RHA provides a list of approved common area and/or whole building program measures (called an incentive proposal) to the property owner. Once the property owner approves the proposal, the installation of measures will commence, utilizing a contractor chosen by the property owner. Despite the ongoing ramp-up of program activities, invoicing issues have impacted program performance. RHA continues to collaborate with the lead utility to identify solutions that will prevent further disruptions to program success.

Throughout March, SCE's Single Point of Contact (SPOC) actively engaged with interested property owners, conducted outreach to potential participants, and referred properties to RHA for participation in the Multifamily Whole Building (MFWB) program. By the end of March, SPOC provided RHA with 12 leads, including referrals from the SOMAH program, property-level leads, and tenant leads. SPOC also explored referral opportunities to programs such as SOMAH and SCE's Charge Ready program for potential program participation. To date, 596 referrals from the Multifamily whole Building (MFWB) program have been provided to the Solar on Multifamily Affordable Housing (SOMAH) program.

## **ESA Whole Home**





### **Outreach**

SCE and SoCalGas have modified the approach to customer segmentation. All eligible customers are provided to Maroma, the program implementer, on a quarterly basis to solicit customers to participate in the pilot. Both utilities are optimistic that this change will be yet another component in the upward trend of customer interest and participation in the pilot. SCE and SoCalGas are currently

working to deliver a new customer target list for Q4 2024 that will be delivered in Q1 2025. Maroma is continuing its outreach efforts to customers identified in prior target lists (Year 1 and Year 2) for a maximum of three attempts, which is the contact threshold.

The co-branded marketing materials between Maroma, SCE, and SoCalGas have improved customer response rates, more than doubling since deployment in February 2024. The co-branded marketing materials are set on a 15-day cadence. Door-to-Door marketing has been increasingly successful when paired with the co-branded marketing materials. Feedback from customers with this marketing approach provides legitimacy and more willingness to learn more about the pilot resulting in an enrollment to the pilot. There were no direct mailers for the month of March.

**Sample Letter**




Hello [Customer Name],

As a residential customer of both Southern California Edison (SCE) and Southern California Gas Company (SoCalGas), you may be eligible for the Energy Saving Assistance (ESA) Whole Home Program. Whether you rent or own your home, this program offers energy-efficient home upgrades and appliances at no cost. Upgrades made through this program may lower your energy bills and make your home more energy efficient and comfortable.

If you are eligible, upgrades may include:

- New energy-efficient appliances including refrigerator, freezer, dishwasher, and clothes washer
- Heating and A/C system upgrades
- New double pane windows
- LED lighting
- And more!

**Let us know you're interested** by calling 833-367-5497 or submitting an online interest form at [maromaesa.com](http://maromaesa.com). Use the access code **03020000**.



SCE has contracted with MAROMA Energy Services to implement and manage the ESA Whole Home program on behalf of SCE and SoCalGas.

**How it works**

Once you have confirmed your interest, a MAROMA Energy Services team member will be in touch to review the program and schedule a home visit to begin the process.

During the home visit, a team member will review your eligibility and, if eligible, assess your home to identify potential upgrades that could help you save energy. From there, we will work with you to set up a project plan and schedule work to be performed on your home. The program covers all equipment and installation costs for recommended and installed upgrades.

This program is only available to select income-eligible households in select areas. Funding for the program is limited and available on a first-come, first-served basis.

Best regards,

MAROMA Energy Services

Upland, CA  
833-367-5497  
[maromaesa.com](http://maromaesa.com)

The Energy Savings Assistance Whole Home Program is funded by California utility ratepayers under the auspices of the California Public Utilities Commission (CPUC) and is implemented by MAROMA Energy Services through a contract with Southern California Edison (SCE) on behalf of both SCE and SoCalGas. This Program may be modified or terminated without prior notice and Program funds are provided to eligible customers on a first-come, first-served basis until Program funds are no longer available. Eligibility requirements apply. Customers who choose to participate in this Program are not obligated to purchase any additional goods or services offered by the Program Implementer. The trademarks used herein are the property of their respective owners. Actual savings may vary and will depend on numerous factors, including geographic location, weather conditions, equipment installed, usage rates and similar factors.



The email campaign, launched in April 2024, continues to provide very promising response rates. Through this engagement, customers are providing the best contact information, enabling contractors to assess and schedule “hot” leads. The campaign has helped identify the most viable customers for enrollment. However, in July 2024, the Maroma marketing team decided to temporarily pause the email campaign due to concerns that continuing to send emails to the same list, given the high bounce and low engagement rates, might result in the domain being flagged as spam by multiple providers. The program resumed email marketing in November 2024. The email campaigns for March targeted 5,799 customers.

## Sample Email

### Samples of Email Campaigns:

### Enjoy Whole Home Energy Efficiency Upgrades

What if you could have energy efficient home upgrades at no cost?

[Find Out How](#)

Home upgrades may include:

- New appliances
- Heating and A/C system upgrades
- New windows
- And more!

The Energy Savings Assistance Whole Home Program fully covers expenses associated with approved energy-efficient home upgrades for eligible homeowners and renters in the counties of Los Angeles, Riverside, and San Bernardino, including equipment and installation costs. The upgrades may reduce your energy bills and increase the comfort of your home.

MAROMA Energy Services manages the program on behalf of Southern California Edison (SCE) and Southern California Gas Company (SoCalGas). Our skilled team and network of licensed contractors will oversee every aspect of your project.

[Here's how to get started](#)

Please note that personal information will be collected and used for the Energy Savings Assistance Whole Home Program.

For more information on privacy policies and California Consumer Privacy Act (CCPA) compliance, please visit [www.sce.com/privacy](#) or [www.socalgas.com/privacy-center](#).

Southern California Gas Company values your privacy. For more information, view our [Privacy Center](#) and [Privacy Notice](#).

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If you do not wish to receive future communications, you have the option to [unsubscribe](#).

MAROMA Energy Services, Upland, CA 91784  
(951) 296-6036

[View web version](#)

### Enjoy Whole Home Energy Efficiency Upgrades

What can no-cost energy efficiency upgrades do for your home?

- May reduce energy use and help lower your energy bills
- Make your home more comfortable

The Energy Savings Assistance Whole Home Program **covers all equipment and installation costs** for eligible customers and approved upgrades.

[Get Started](#)

MAROMA Energy Services is an authorized contractor working on behalf of Southern California Edison (SCE) and Southern California Gas Company (SoCalGas) to offer eligible **homeowners and renters** in the counties of Los Angeles, Riverside, and San Bernardino no-cost energy efficient home upgrades.

Home upgrades may include:

- New appliances
- Heating and A/C system upgrades
- New windows
- And more!

MAROMA Energy Services' skilled team and network of licensed contractors will oversee every aspect of your project.

Funding is available on a first-come, first-served basis, while funds last.

[See if You Qualify](#)

Please note that personal information will be collected and used for the Energy Savings Assistance Whole Home Program.

For more information on privacy policies and California Consumer Privacy Act (CCPA) compliance, please visit [www.sce.com/privacy](#) or [www.socalgas.com/privacy-center](#).

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If you do not wish to receive future communications, you have the option to [unsubscribe](#).

MAROMA Energy Services, Upland, CA 91784  
(951) 296-6036

[View web version](#)

### Enjoy Whole Home Energy Efficiency Upgrades

Don't miss out on **no-cost energy efficient home upgrades!**

[Apply Now](#)

The Energy Savings Assistance Whole Home Program is offered by Southern California Edison (SCE) and Southern California Gas Company (SoCalGas).

The program fully pays for approved energy-efficient home upgrades for eligible homeowners and renters in the counties of Los Angeles, Riverside, and San Bernardino, including equipment and installation costs.

Upgrades may include:

- New appliances
- Heating and A/C system upgrades
- New windows
- And more!

Funding is limited and available on a first-come, first-served basis, so don't wait!

MAROMA Energy Services manages the program on behalf of SCE and SoCalGas. Our skilled team and network of licensed contractors will handle every phase of your project.

[Explore the program](#)

Please note that personal information will be collected and used for the Energy Savings Assistance Whole Home Program.

For more information on privacy policies and California Consumer Privacy Act (CCPA) compliance, please visit [www.sce.com/privacy](#) or [www.socalgas.com/privacy-center](#).

Southern California Gas Company values your privacy. For more information, view our [Privacy Center](#) and [Privacy Notice](#).

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If you do not wish to receive future communications, you have the option to [unsubscribe](#).

MAROMA Energy Services, Upland, CA 91784  
(951) 296-6036

[View web version](#)

### **Enrollment**

There are now eight contractors actively working leads. To assist contractors with workload, an Energy Auditor model has been designed and implemented to remove the energy audit portion of the enrollment process from the contractors and place it with a third party, allowing contractors to focus on installation and post installation activities. This model was implemented late June 2024.

Enrollment for ESA Whole Home is ongoing, with 883<sup>15</sup> homes currently in the pipeline.

#### **ESA Whole Home Progress through March 31, 2025**

| <b>Project Status</b>   | <b>Number of Homes</b> |
|---|------------------------|
| In Progress ( <i>Lead was contacted and wants to participate, but Enrollment intake has not started</i> ) | 559                    |
| Enrolled ( <i>Audit in Progress, Desktop Review, Installation Approved, Post Installation Review</i> )    | 259                    |
| Installed ( <i>Project Completed and pending invoice to SCE</i> )   | 26                     |
| Completed (Invoiced to SCE)   | 39                     |
| De-Enrolled ( <i>Min Savings not met, Refused to Participate, Exceeds Mitigation cap</i> )                | 98*                    |

\*not included in current pipeline

#### **ESA Building Electrification Pilot**

In March 2025, the BE pilot implementer continued to engage with customers who responded to the previous month's letter and conducted door-to-door canvassing to reach potential participants. SCE is preparing for an upcoming email campaign that will launch next month and has compiled a list of about 30,000 customers that are expected to be targeted.

Additionally, SCE collaborated with the implementer of the SmartShift Program to explore integration opportunities with the BE Pilot. The SmartShift Program incentivizes customers to connect qualifying electric water heaters using smart control devices, which are provided and installed at no cost to the customer.

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<sup>15</sup> Enrollment numbers will fluctuate from month to month as a customer may be ineligible following the energy audit or the customer chooses to be removed from the program.

These devices enable the implementer to adjust the water heater to operate during off-peak hours, thereby benefiting from lower rates available through Time of Use rate plans.

As highlighted in the ESA BE Pilot Progress table below, there are 461 projects in various stages, with 39 homes treated in 2025.

#### **ESA BE Pilot Progress through March 31, 2025**

| <b>Project Status</b>  | <b>Number of Homes</b> |
|--|------------------------|
| Enrollment phase (e.g., home assessment, scope development, etc.)  | 175                    |
| Installation in-progress (e.g., procuring equipment and permit, electrical upgrade, etc.)                | 216                    |
| Installations complete, pending final documentation (e.g., completing Title 24, permit inspection, etc.) | 70                     |
| <b>Subtotal</b>  | <b>461</b>             |
| Homes Treated  | 39                     |
| <b>TOTAL</b>   | <b>500</b>             |

#### **ESA Clean Energy Homes (CEH) Pilot**

As stated in the CEH section above, the focus for 2025 is to conclude the CEH Pilot. SCE has commenced ramp-down activities, ceasing new recruitment and marketing efforts. The CEH website has been updated to feature only the program contact phone number for individuals seeking more information, as opposed to the initially created website. This change is intended to alleviate any confusion regarding program enrollment and prevent any misrepresentation of program availability.

#### **Language Line**

SCE continues using Focus International to provide real-time language translations services. These services enable enrollment and outreach, installation, and inspections field personnel to overcome language barriers while completing

their relative task(s). Various languages are available for translation, including American Sign Language (ASL).

The table below denotes the number of calls made in the languages used in translation for the month of March.

| Language | Number of Calls |
|----------|-----------------|
| March    | 1               |

### **Tribal Outreach**

The Tule River, Bridgeport, and Soboba tribes are participating in the Mini Grant Program. As part of this outreach initiative, SCE will educate Tribal leaders about its income-qualified programs. The objective is to empower Tribal leaders to act as intermediaries within their communities, disseminating information about these programs to boost Tribal enrollments and installations.

The SCE Tribal Team also maintains regular engagement with tribes to promote SCE products and services. In March, SCE attended tribal meetings at Morongo and Agua Caliente, where they discussed topics related to emergency response, safety, and resiliency of the community.

**For a detailed breakdown of SCE's Tribal metrics,  
see the following Tables in Appendix A:**

- **ESA Table 8 – Clean Energy Referral, Leveraging,  
and Coordination**
- **ESA Table 9 – Tribal Outreach**

### **1.2.2 Customer Assistance Marketing, Education and Outreach for the ESA Program.**

#### **General Awareness Marketing**

#### **Online Advertising, Social Media, & Radio**

There were no media campaigns during the month of March.

## Direct Marketing

Direct SCE marketing efforts for this reporting month included the following tactics:

### Email

There were no email campaigns during the month of March.

### Direct Mail

There were no direct mail campaigns during the month of March.

## Co-Marketing

The ESA program is taking advantage of cross-promotional opportunities within SCE, such as co-marketing with other customer programs. SCE produced a trifold brochure that is used in acquisition campaigns for other programs. The brochure highlights various ESA appliances that may be available to customers as well as an electrification measure such as the heat pump water heater. This brochure was included in various program direct mail campaigns over the past few months including the Arrearage Management Plan (AMP) program and for the Medical Baseline Allowance (MBL) program.

### Example of ESA Brochure:

**Pumped Savings**  
A heat pump water heater can save a family of four an average of \$550 a year on their electric bill with an expected lifetime savings of \$5,600!<sup>4</sup>

**Bombaros que ahorran**  
Un calentador de agua con bomba de calor puede ahorrarle a una familia de cuatro un promedio de \$550 al año en sus facturas de electricidad con un ahorro previsto durante toda su vida útil de \$5,600.<sup>4</sup>

**Cool Savings**  
Saving an average of approximately 8% on your heating and cooling bills is just the start with a smart thermostat.<sup>5</sup>

**Termostatos que ahorran**  
Ahorrar un promedio de alrededor un 8% en tus facturas de calefacción y refrigeración es solo el comienzo con un termostato inteligente.<sup>5</sup>

**Note:** Due to the popularity and high volume of applications, please be patient as we process your request and assign an SCE-approved contractor. Applications are processed in the order they are received, and you may check your status at any time online at [sce.com/esa](http://sce.com/esa).

**Nota:** debido a la popularidad y al alto volumen de solicitudes, ten paciencia mientras tramitamos tu solicitud y asignamos un contratista aprobado. Las solicitudes se tramitan según el orden en que se reciban, y puedes verificar su estado en cualquier momento en línea en [sce.com/es/esa](http://sce.com/es/esa).

**\*The Energy Savings Assistance Program is funded by California utility ratepayers and administered by Southern California Edison under the auspices of the California Public Utilities Commission. Program and services are available to customers who meet specific household income guidelines or who participate in certain Public Assistance Programs. Services may not be available in all areas. Certain restrictions, such as age, size, and condition of the system or appliance to be replaced, may apply. All replacement refrigerators must meet ENERGY STAR® standards and are top-freezer models without extra features, such as ice makers. Services are offered on a first-come, first-served basis until funding is expended or the program is discontinued. A copayment may be required for some services. Program may be modified or terminated without prior notice. California consumers are not obligated to purchase any full fee service or other service not funded by this program. This program is available to both homeowners and renters who meet qualifications. Renters may be required to obtain the property owner's written permission before services are delivered.**

**\*Energy Savings Assistance Program es financiado por los usuarios de servicios públicos de California y es administrado por Southern California Edison bajo la supervisión de la Comisión de Servicios Públicos de California. El programa y los servicios están disponibles para los usuarios que cumplen los requisitos específicos de ingresos del hogar y que participan en ciertos programas de asistencia pública. Es posible que los servicios no estén disponibles en todas las zonas. Pueden aplicarse ciertas restricciones. Los aparatos como la antigélat, la capacidad y el estado del sistema o electrodoméstico a ser cambiado. Todos los refrigeradores de recambio cumplen con las normas de ENERGY STAR® y consisten en modelos con el congelador en la parte de arriba y sin funciones extra como máquinas de hacer hielo. Los servicios se ofrecen según el orden en que se reciben las solicitudes hasta agotar los fondos o hasta que el programa se interrumpa. Es posible que se requiera un pago por algunos servicios. El programa puede ser modificado o cancelado sin previo aviso. Los consumidores de California no están obligados a comprar ningún servicio de cargo completo ni de ningún otro tipo que no esté cubierto por este programa. Este programa está disponible tanto para los propietarios de viviendas como para los inquilinos que cumplen los requisitos. Es posible que los inquilinos deban obtener la autorización por escrito del propietario antes de la prestación de los servicios.**

**A happy and grateful customer.**  
"Life evolves, and life keeps getting expensive. The benefits from SCE truly help people in need, like me!" Read more about what SCE customer, Daniel Gonzales and his wife have to say about the energy and money-savings benefits they are enjoying from their new free appliances received through SCE's Energy Savings Assistance program. Visit [energized.edison.com/stories](http://energized.edison.com/stories).

**Un cliente feliz y agradecido.**  
"La vida cambia y se encarece cada vez más. Los beneficios de SCE realmente ayudan a las personas necesitadas como yo". Lee más sobre lo que Daniel Gonzales, cliente de SCE, y su esposa dicen sobre los beneficios de ahorro de energía y dinero que disfrutan gracias a sus nuevos electrodomésticos gratuitos que recibieron a través del programa Energy Savings Assistance de SCE. Visita [energized.edison.com/stories](http://energized.edison.com/stories).

**©2024 Southern California Edison.**

### SAVING ENERGY = SAVING MONEY

The Energy Savings Assistance (ESA) program delivers and installs new, energy-efficient appliances and products to replace your older, power-hungry models. Today's energy-saving appliances not only use less electricity, but are also good for our environment, improve grid reliability, and may help lower your energy bills! Even better, new appliances and products through the ESA program are provided and installed at no cost<sup>1</sup>.

**Qualify one of two ways.**

- Household income limits or
- Participation in a public assistance program

Visit [sce.com/esa](https://sce.com/esa) for details.

**The difference adds up.**

As our state and SCE continue to focus on becoming less dependent on fossil fuels and reducing greenhouse gas emissions, programs like ESA can help make a difference. Plus, a typical household can save about \$450 on their energy bills each year enjoying the quality and performance of energy-efficient appliances.<sup>1</sup>

ESA provides a variety of energy-savings appliances and products to make your home more comfortable and energy efficient. Please visit [sce.com/esa](https://sce.com/esa) for a complete list.

<sup>1</sup> Source / Fuente: EnergyStar.gov [https://www.energystar.gov/sites/default/files/2022/Overview\\_of\\_Achievements.pdf](https://www.energystar.gov/sites/default/files/2022/Overview_of_Achievements.pdf)

### AHORRO DE ENERGÍA = AHORRO DE DINERO

Energy Savings Assistance o ESA (Programa de ayuda para el ahorro de energía) entrega e instala electrodomésticos y productos nuevos de consumo eficiente para reemplazar tus modelos más antiguos que consumen mucha energía. Los electrodomésticos eficientes modernos no solo consumen menos electricidad, sino que también son positivos para nuestro medio ambiente, mejoran la confiabilidad de la red y pueden ayudar a bajar tus facturas de energía. Y lo que es mejor, los electrodomésticos y productos nuevos del programa ESA se entregan e instalan sin costo alguno<sup>1</sup>.

**Es posible calificar de dos maneras diferentes.**

- Límites de ingresos del hogar o
- Participación en un programa de asistencia pública


Visita [sce.com/esa](https://sce.com/esa) para más detalles.

**La diferencia suma.**

Mientras que en California y SCE continuamos esforzándonos por reducir nuestra dependencia en los combustibles fósiles, así como las emisiones de gases de efecto invernadero, programas como ESA pueden ayudar a marcar la diferencia. Además, un hogar típico puede ahorrar alrededor de \$450 en sus facturas de energía todos los años disfrutando de la calidad y el rendimiento de los electrodomésticos de consumo eficiente.<sup>1</sup>

ESA ofrece una variedad de electrodomésticos y productos de ahorro de energía que ayudan a mejorar la comodidad y eficiencia energética de tu hogar. Visita [sce.com/esa](https://sce.com/esa) para una lista completa.


<sup>1</sup> Source / Fuente: EnergyStar.gov [https://www.energystar.gov/sites/default/files/2022/Overview\\_of\\_Achievements.pdf](https://www.energystar.gov/sites/default/files/2022/Overview_of_Achievements.pdf)



**Bright Savings**  
EnergyStar® dishwashers, on average, are 10% more energy efficient and 20% more water efficient than standard models.<sup>2</sup>

**Lavavajillas que ahorran**  
En promedio, los lavavajillas EnergyStar® son un 10% más eficientes en el consumo de energía y un 20% más eficientes en el consumo de agua que los modelos estándar.<sup>2</sup>

<sup>2</sup> Source / Fuente: EnergyStar.gov [https://www.energystar.gov/sites/default/files/2020/ENERGY%20STAR%20Appliances%20Brochure\\_508.pdf](https://www.energystar.gov/sites/default/files/2020/ENERGY%20STAR%20Appliances%20Brochure_508.pdf)




**Fresh Savings**  
An EnergyStar® refrigerator on average uses up to 35% less energy than an older model.<sup>2</sup>

**Refrigeradores que ahorran**  
Un refrigerador certificado por EnergyStar® consume en promedio hasta un 35% menos electricidad que un modelo más antiguo.<sup>2</sup>

<sup>2</sup> Source / Fuente: EnergyStar.gov <https://www.energy.gov/energy-saving/purchasing-and-maintaining-refrigerators-and-freezers>

**Apply now. It's simple.**


Go to [sce.com/esa](https://sce.com/esa) and complete the short application. Once processed, an SCE-approved contractor will reach out to you to assess the eligible new appliances and products available to you.<sup>4</sup>



Note: Photos of appliances are shown for illustrative purposes only and are subject to change.

**Presenta tu solicitud ahora. Es muy sencillo.**

Entra a [sce.com/esa](https://sce.com/esa) y llena la breve solicitud. Una vez que esta se haya tramitado, un contratista aprobado por SCE se comunicará contigo para evaluar los electrodomésticos y productos nuevos que se encuentran disponibles para ti.<sup>4</sup>



Note: las fotos de los electrodomésticos se muestran solo a título ilustrativo y se encuentran sujetas a cambios.

## Community Outreach & Engagement

### CBO Activities

SCE is committed to implementing additional marketing and outreach activities to increase program awareness and drive customer interest. On a quarterly basis, SCE furnishes updated messaging to CBOs and encourages these organizations to distribute across their respective networks via email and social media channels. The enhanced outreach efforts are intended to give the CBOs information on the ESA program and help increase program awareness for customers in the communities that are served by ESA.

On March 25, 2025, SCE hosted a quarterly webinar to update CBOs on the various programs including the ESA and Medical Baseline programs. The presentation included key messaging that CBOs can share within their networks to encourage community members to enroll. These enhanced marketing efforts aim to increase program awareness among residential customers and CBOs in the communities served by ESA.

### **Multicultural Outreach**

No Multicultural Outreach events were held in March.

**For a detailed breakdown of SCE's Customer Segmentation,  
see ESA Table 7 in Appendix A.**

### **Other Customer Engagement Efforts**

As of March 2025, SCE successfully participated in 33 events. The events aimed to engage local communities, raise awareness about clean energy technologies, and encourage participation in SCE programs, with a significant focus on economically disadvantaged areas.

During the events, SCE external engagement teams connected with over 3,000 individuals.

### **Customer Contact Center (CCC), Branch Offices, and Payment Offices**

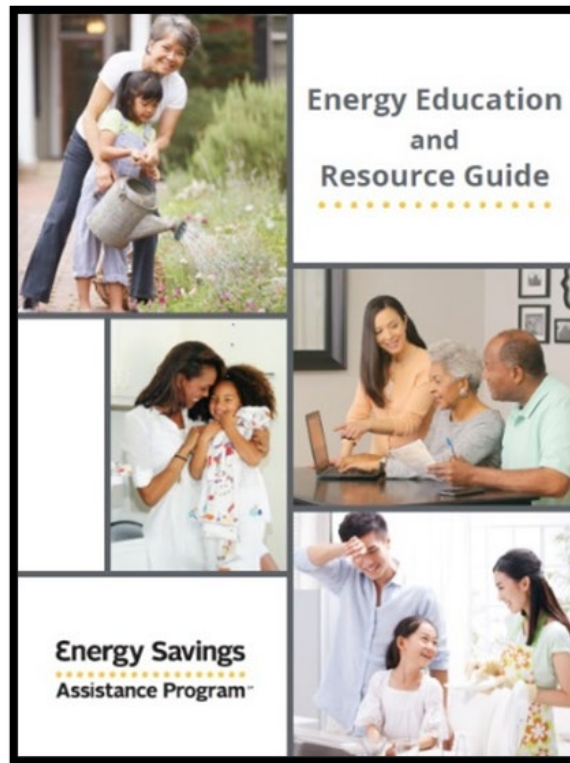
Customers who call SCE's customer contact center (CCC) are informed of and referred to the ESA program. Customers are assigned to a contractor in their service area. The ESA contractor follows up on the lead and contacts the customer to assess eligibility and enrollment in the ESA program. In March, SCE received approximately 590 ESA-related calls from interested customers.

#### **1.2.3 Managing Energy Use**

SCE contractors regularly go through the ESA program's Customer Energy Education and Resource Guide with each ESA participant, either face-to-face or through virtual means. The Guide, accessible in print and digital (PDF) formats in seven distinct languages, can also be available in braille upon request. The Guide's primary objective is to equip low-income customers with the necessary information to help them save energy and decrease their utility expenses. It includes a step-by-step guide on how to register for 'My Account,'

SCE's online self-service portal on SCE.com. This portal provides additional resources and opportunities for customers to conserve both time and money, and to engage in residential energy efficiency rebate and demand response programs.

**ESA Assistance Program Energy Education and Resource Guide:**



**1.2.4 Services to Reduce Energy Bill**

ESA contractors must provide at least 20 minutes of in-home energy education during their enrollment and assessment visit with the customer. This education covers energy-saving techniques and specific cost-saving strategies for the customer's home. Additionally, contractors provide information on programs like AMP, MBL, and other assistance programs to inform customers about bill-related options for reducing their energy costs. ESA contractors also encourage customers to visit <https://www.SCE.com/residential/assistance> to explore all available programs offered by SCE for financial assistance. ESA contractors serve



as a valuable communication channel, informing customers about the benefits and resources available through SCE, state agencies, and local programs.

### **1.2.5 Additional Activities**

#### **ESA Outreach Contractors**

SCE is in the process of doing a competitive solicitation to onboard additional ESA agencies to conduct outreach, marketing, and lead generation services. However, unlike ESA enrollment, these agencies will focus on hard-to-reach areas—collecting customer leads in the communities via events and partnerships with other agencies. These companies will not visit homes, but SCE will pass on leads to current contractors. This additional mitigation activity improves program performance, expands outreach and awareness efforts, and increases ESA enrollments for the rest of the program cycle.

SCE conducted the Request-for-Proposal (RFP) Bidders Conference on February 15, 2024. SCE provided an overview of the technical and commercial requirements for the solicitation and answered any questions during the Q&A period. SCE has posted the Bidders Conference and recording to Ariba where any registered bidders may access the material. SCE provided final answers to the questions submitted through the Q&A period on March 15, 2024. Proposals for the RFP were due from bidders on March 21, 2024. SCE completed the scoring, evaluation and negotiation phase of the RFP and completed individual bidder clarification sessions with short listed bidders in July. In November, SCE and the selected bidders successfully concluded the contracting phase. SCE has issued contracts to four outreach companies. In December, SCE held Kick Off meetings with two outreach companies to prepare for the program launch and upcoming ramp up activities. In March, SCE held meetings with outreach companies to continue with the onboarding and training activities.

#### **SASH Program Referrals**

Per D.16-11-022, OP 84, SCE is required to provide to the Single-Family Affordable Solar Homes (SASH) Program Administrator (GRID Alternatives), a list of CARE high usage customers in owner-occupied single-family households

who have previously participated in the ESA program or have successfully appealed their removal from the CARE rate. On a monthly basis, SCE runs various reports to determine if customers previously enrolled in ESA meet the criteria above. If they do, SCE provides the customer referrals to GRID Alternatives through a SharePoint site established by SCE. There were four customer referrals to share in March.

### **1.3 Leveraging Success Evaluation, Including California State Department of Community Services and Development (CSD)**

**1.3.1 Please provide a status on referrals, of the leveraging and coordination effort with CSD. Expand on activities and success rates across the list of programs from the Coordination Workshop, such as Affordable Broadband and Lifeline, as applicable to ESA, CARE and FERA. What new steps or programs have been implemented? What were the results in terms of new enrollments? Please also provide coordination efforts with the TECH program.**

Currently, SCE does not have any projects to leverage with the California Department of Community Services & Development (CSD). Even with changes in measure eligibility and feasibility, no projects have been identified for reimbursement.

The Federal Communications Commission (FCC) has stated that the Affordable Connectivity Program (ACP) ended on June 1, 2024, due to a lack of funding. SCE will continue to incorporate promotional messaging on IQP materials to guide customers to the low-cost plan program website at <https://www.internetforallnow.org/offers/low-cost-plans> and dedicated phone number (844-547-2171).

**For a detailed breakdown of SCE’s leveraging efforts with CSD, see the following Tables in Appendix A:**

- **ESA Table 2E – Installations & Expenses**

- **ESA Table 3G – Energy & Bill Savings**
- **ESA Table 4E – Homes / Buildings Treated**
- **ESA Table 5F – Customer Summary**

**1.3.2 Please provide a status on coordination efforts with TECH Clean California.**

ESA coordination with TECH Clean California concluded in December 2024 since funding has been depleted. In 2025, coordination efforts would only continue for training opportunities for contractors to attend.

**For a detailed breakdown of SCE’s referral, leveraging, and coordination efforts, see ESA Table 8 in Appendix A.**

**1.4 Workforce Education & Training (WE&T)**

**1.4.1 Please summarize efforts to improve and expand ESA program workforce education and training. Describe steps taken to hire and train low-income workers and how such efforts differ from prior program years.**

SCE continues to encourage ESA contractors to utilize its Workforce Education & Training (WE&T) resources. First, SCE’s Energy Education Centers (EEC), located in Irwindale and Tulare, California, offer a wide range of low-cost and free resources for ESA contractors. SCE consistently communicates via email to all ESA contractors and vendors to keep them informed about the educational offerings at the EEC. These communications serve as reminders and invitations for them to participate in various educational programs. In March, ESA offered 52 courses for contractors and vendors. Examples of the courses offered during this period include:

| Course Title                                   | Date      |
|--|-----------|
| Home Energy Series - Part 1: Electricity Usage | 3/14/2025 |
| Home Energy Series<br>Part 2: Home Comfort     | 3/21/2025 |
| Home Energy Series<br>Part 3: Solar & Storage  | 3/28/2025 |

Second, SCE contracts with various local private contractors (LPCs), CBOs, and faith-based organizations (FBOs) to provide ESA program services. Many of these organizations are in low-income and disadvantaged communities. In March 2025, about 954 individuals from these organizations supported SCE's ESA program. Also, as of March 31, 2025, SCE has about 49 active ESA program representatives approved to conduct virtual (not in-person) enrollment and assessment activities.

SCE awarded a contract to Proteus Inc. to implement an Energy Career Training (ECT) program, which aims to equip individuals in low-income and disadvantaged communities (DAC) with soft and technical skills. This program aligns with the WE&T objectives outlined in D.21-06-015, Section 6.13.

The program has several key objectives:

1. **Hiring Local and Disadvantaged Workers:** The ECT program seeks to enable the hiring of local individuals who face disadvantages in the job market.
2. **Career-Ladder Opportunities:** It aims to create opportunities for career development, allowing participants to progress along the career ladder.
3. **Monitoring and Metrics:** The program will establish metrics to monitor its effectiveness in achieving these goals.

The first four weeks of training focus on classroom learning, covering theory and concepts. In addition, the students focus in completing the

Occupational Safety and Health Administration (OSHA) 10-hour construction safety training and other topics, including math concepts, construction basics, heat pump measures, refrigeration, pool pump measures, plumbing, electrical, and HVAC installations.

The night cohort consisting of fifteen students started on March 6, 2025, and is set to end on May 8, 2025.

## **1.5 ESA Program Studies and Pilots**

### **1.5.1 ESA Program Studies**

#### **2025 Low Income Needs Assessment (LINA) Study**

The 2025 Low Income Needs Assessment (LINA) study officially kicked off in January 2024. SoCalGas is contract managing the study on behalf of the ED and investor-owned utilities (IOUs). The consultant hired to conduct the study is Evergreen Economics (Evergreen). The study focuses on learning more about measure needs and opportunities based on usage and other considerations of high and low usage ESA customers. The customer survey was disseminated in December and fielding was expected to be completed in January 2025. The data collection was temporarily suspended due to the recent fires. Data collection resumed in February and completed on March 18. The study team is planning to conduct focus groups in late May/early June. The study is expected to be completed by December 2025.

#### **ESA/CARE Categorical Study**

This study was completed in October 2023 and the Energy Division approved the Advice Letter in September 2024.

#### **Non-Energy Impacts Study**

The Non-Energy Impacts Study is a statewide study intended to look at the non-energy impacts, specifically the participant impacts including health, comfort, and safety. SCE is the contract manager for this statewide study. The

consultant hired to conduct the study is Evergreen Economics (Evergreen). During March 2025, survey fielding was completed. The consultant began analysis of the data collected through the survey. The study is expected to be completed by June 2025.

## **ESA/CARE Study Working Group**

### **1.5.2 ESA Program Pilots**

#### **Evaluation of the ESA Whole Home Pilot**

The ESA Whole Home (formerly referred to as “Pilot Plus/Deep”) Joint Pilot Evaluation began in October 2022. Illume is the evaluation firm contracted to conduct the evaluation and is contracting with Verdant for the Impact Evaluation.

This research program includes both process evaluation (in general, investigating the drivers of program performance impacts) and impact evaluations (which measure program savings). The bulk of research activities in March centered on the impact evaluation – particularly realigning the impact evaluation scope based on the lower-than-expected enrollment:

- While the ESA Plus and Deep Pilot program has provided energy efficiency upgrades to over 30 customers as of Q1 2025 across Riverside, LA, and San Bernardino Counties, the original impacts evaluation proposal assumed there would be substantially more projects completed at this stage.
- Given these lower than anticipated installations, our forecast is for an impact evaluation to be performed in Q3 of 2025 to assess program impacts.
- The research will characterize installations, develop a matched control group, and use a difference-in-difference regression model

to estimate impacts for the 30 customer installations as of January 2025.

- This revised approach, while similar to what was outlined in the original research plan, is substantially scaled back to reflect the smaller participant population.

While this approach is a lite version of the original approach, it will provide SCE and SoCalGas with an initial assessment of the energy and bill impacts from the extensive retrofits offered by the ESA Whole Home Pilot. The assessment will also create an analysis framework that will be used for the Q3 2026 impacts evaluation, facilitating a more efficient analysis that will require less time to implement.

#### **Evaluation of Building Electrification (“BE”) Pilot**

The BE pilot evaluation kicked off in December 2022. The evaluation consultant, Illume, continues to refine data collection tools, discuss relevant issues with the program administrator and implementer, and solidify a process to access the gas data required for the evaluation.

During 2024, the consultant prepared a pilot brief, identifying completed tasks and early findings including feedback received from discussions with contractors and non-participants. Initial qualitative findings included (1) difficulties contractors have had reaching potential participants due to inaccurate or missing customer contact information, and (2) lack of interest in pilot participation due to fears of increased energy bills if they consent to electrify their homes. The team continued to work with the implementer to assess additional data needs to conduct an engineering review of the bill screening tool.

In March 2025, collaboration with the consultant continued to refine the participant post-installation survey. The surveys are now advancing to the next phase, which includes programming and translation. Additionally, attorneys from SCE and SoCalGas have identified a solution and will commence developing the process for acquiring the necessary data to conduct the analysis.

### **Evaluation of Clean Energy Homes Pilot**

The CEH pilot evaluation kicked off in February 2022. The consultant hired for the evaluation is Apex Analytics (Apex). SCE reviewed the primary data collection instruments and suggested changes to improve the research effort. The deliverables and dates follow:

| <b>Evaluation Phase</b>   | <b>Activities</b>   |
|---|---|
| <b>Pre-Implementation (2023)</b><br><i>Evaluation Planning</i>        | Program document review                                   |
|   | Staff & implementer interviews                            |
|   | Develop data collection tools                             |
| <b>Implementation (2024-2025)</b><br><i>Formative Evaluation</i>      | Staff and implementer follow-up interviews and monitoring |
|   | Participating builder and developer interviews            |
| <b>Post-Implementation (2025-2026)</b><br><i>Summative Evaluation</i> | Evaluation kickoff meeting and updated plan               |
|   | Staff and implementer follow-up interviews                |
|   | Non-participating builder and developer interviews        |
|   | Building simulation modeling                              |

The research team still expects most evaluation activities to occur 2025 as ramping continues. If uptake does not meet forecasts, the evaluation could be restructured to focus on what is driving lower than expected uptake. Such a focus could be useful in understanding the potential barriers and in addressing them in real-time to improve uptake sufficiently for impact research to occur. Following the research team's direction to align the research plan with the current enrollment landscape, the research team held a meeting with program and implementation staff along with a key participating city. The meeting explored programmatic barriers to enrollment for this key customer and this information will inform the research going forward.

In December 2024, SCE presented the CEH Pilot status to the CPUC and received approval to sunset the program by August 2025. In discussions with the CPUC ED staff regarding the closure of this pilot, the ED has requested SCE to



conduct a close out research program to identify lessons learned. SCE scheduled a meeting with the evaluation contractor to pursue this recommendation.

As of March 2025, SCE has provided contact information to the vendor to initiate this follow up research as recommended by the Commission.

**For a detailed breakdown of SCE's expenditures for pilots and studies,  
see ESA Table 6 in Appendix A.**

## 2. CALIFORNIA ALTERNATE RATES FOR ENERGY (CARE) EXECUTIVE SUMMARY

### 2.1 CARE Program Summary

The CARE program offers reduced energy rates to low-income households in SCE's service area, based on income up to 200% of the Federal Poverty Guidelines. It assists with single-family homes, sub-metered facilities, nonprofit group homes, agricultural employee housing, and migrant farm worker housing. Participants can save 32.5%<sup>16</sup> on their monthly electricity bills.

| CARE Table 2.1.1.1<br>CARE Program Summary Costs for 2025 |                      |                              |                   |
|---|----------------------|------------------------------|-------------------|
| CARE Budget Categories                                    | Authorized Budget    | Actual Expenses Year-to-Date | % of Budget Spent |
| Outreach  | \$3,794,128          | \$69,755                     | 2%                |
| Processing, Certification and Verification                | \$1,660,211          | \$452,220                    | 27%               |
| Post Enrollment Verification                              | \$524,278            | \$47,127                     | 9%                |
| Information Tech/Programming                              | \$570,000            | \$3,037                      | 1%                |
| CHANGES Program   | \$525,000            | \$733                        | 0%                |
| Measurement & Evaluation                                  | \$36,000             | \$87,538                     | 243%              |
| Regulatory Compliance                                     | \$597,354            | \$93,432                     | 16%               |
| General Administration                                    | \$1,459,095          | \$511,792                    | 35%               |
| CPUC Energy Division                                      | \$135,625            | \$4,009                      | 3%                |
| <b>Total Expenses</b>                                     | <b>\$9,301,691</b>   | <b>\$1,269,643</b>           | <b>14%</b>        |
| <b>Subsidies and Benefits</b>                             | <b>\$421,034,721</b> | <b>\$193,454,678</b>         | <b>46%</b>        |
| <b>Total Program Costs &amp; Discounts</b>                | <b>\$430,336,412</b> | <b>\$194,310,653</b>         | <b>45%</b>        |

<sup>16</sup> Effective 01/01/2025; adjustment as a result of recalculations as mandated by AB 205

[a] D.21-06-015 approved the CARE program budget for PYs 2021-2026. 2025 authorized budget includes a proxy Benefit Burdens of \$1,107,039, pending GRC final decision.

[b] Actual expenses include employee benefits costs.

[c] The CHANGES Program provides funding to CBOs to assist Limited English Proficient (LEP)

**2.1.1 Please provide CARE Program Summary Costs.**

**For a detailed breakdown of CARE program expenses,  
see CARE Table 1 in Appendix A.**

**2.1.2 Provide the CARE Program enrollment rate to date.**

| CARE Program Enrollment |                                     |                 |
|-------------------------|-------------------------------------|-----------------|
| Participants Enrolled   | Eligible Participants <sup>17</sup> | Enrollment Rate |
| 1,337,247               | 1,302,665                           | 103%            |

**For a detailed breakdown of SCE's CARE metrics, see the following Tables in  
Appendix A:**

- **CARE Table 2 – Enrollment Overview**
- **CARE Table 3A – Post-Enrollment Verification**
- **CARE Table 3B – High-Use Verification**
- **CARE Table 4 – Enrollment by County**
- **CARE Table 5 – Recertification**
- **CARE Table 8 – Enrollment Rate for High Disconnection, High Poverty, & Disadvantaged Communities by ZIP Code**
- **CARE Table 9 – Lowest Enrollment Rates for High Disconnection, High Poverty, & Disadvantaged Communities by ZIP Code**

<sup>17</sup> On April 15, 2024, PG&E, on behalf of the IOUs, filed the Annual Estimates of CARE and FERA Eligible Customers and Related Information. This number reflects estimates of SCE's CARE Eligible Participants for 2024.

## **2.2 CARE Marketing & Outreach**

### **2.2.1 Discuss utility outreach activities and those undertaken by third parties on the utility's behalf.**

SCE remains steadfast in its dedication to prioritizing outreach and communication efforts for the CARE and FERA programs, particularly focusing on underserved and linguistically diverse communities. These initiatives involve collaboration across various internal SCE departments, including Local Public Affairs, Consumer Affairs, Marketing, Corporate Communications, Strategic Engagement, and Business Solutions. In addition to internal teamwork, SCE actively engages in external outreach activities, establishing partnerships with chambers, foundations, Faith-Based Organizations (FBOs), and CBOs to effectively reach out to hard-to-reach customer segments. As of March 2025, SCE promoted income-qualified programs at 33 events in partnership with non-profits, and local multicultural organizations, focusing on hard-to-reach communities. Sixty-six percent (66%) of all events were held in disadvantaged communities.

SCE uses a journey-style marketing strategy to reach distinct demographics of the CARE and FERA programs. This includes channels like social media, text messages, direct mail, email, SCE.com, webinars, CBO collaborations, and banner ads. The comprehensive CARE and FERA campaign features updated emails and direct mail, starting with an introduction and follow-up for customers identified in a funnel analysis. The mass media campaign increases awareness of potential energy bill savings from enrolling in CARE or FERA through online search, social media, and display ads.

#### **Direct Marketing**

SCE focuses on identifying and assisting income-qualified customers who may benefit from its various programs and service offerings.

#### **Email and Direct Mail**

In March SCE continued to suspend both Email and Direct Mail for the CARE program. This decision to suspend is based on the fact that SCE's current

penetration (enrollment) rate is more than 103% and the consistent month-over-month increase in organic enrollment volumes negating the need for additional marketing and outreach efforts; SCE continues to monitor and will adjust marketing an outreach as needed.

### **Customer Contact Center**

SCE's Customer Contact Center (CCC) offers various methods for customers to enroll in the CARE program. Customers can register via the dedicated CARE enrollment toll-free number using the Interactive Voice Response (IVR) system, with the option to speak with an agent if assistance is required. Additionally, if customers call any other SCE number, they can select an IVR option to receive information about SCE programs, including CARE. When customers contact an agent regarding unrelated matters but mention needing bill assistance or experiencing financial difficulties, agents proactively provide information about CARE and other relevant programs.

Regardless of how the contact is initiated, CCC agents emphasize phone-based enrollment services. Customers can be transferred to the IVR for direct enrollment upon request, directed to SCE.com for online enrollment, or sent a CARE application via mail, according to their preference.

### **Community Outreach & Engagement**

SCE continued its collaboration with CBOs, regularly sharing vital information on rates, wildfire, and emergency readiness, as well as CARE, FERA, ESA, and MBL programs, to engage effectively with the diverse communities associated with each CBO.

Further details on optimizing the advantages of these ongoing collaborations can be found in ***Section 2.2.1***, above.

In January 2025, SCE sent a letter to about 5500 schools in our service area, seeking their help in using Parent Square (or similar apps) to share information about CARE, FERA, and other assistance programs with parents/guardians. During the month of March 2025, responses continue to be

positive, and over 415 schools have requested files for distribution. Invites for SCE to participate in outreach activities like Coffee with the Principal, PTSA meetings, and Community Outreach Fairs are continuing to occur. SCE looks to maintaining these relationships to promote our programs to low and middle-income customers. In March 2025, SCE participated in four (4) community resources fairs. Attendees visited SCE's booth, where they inquired about various topics including billing, low-income programs, free appliances, outages, and the medical baseline program. Both school staff and attendees expressed their appreciation for the valuable information provided.

### **Tribal Outreach**

See *Section 1.2.1*, Tribal Outreach.

### **CARE Partners (Capitation Agencies)**

The Capitation Fee Program aims to encourage CBOs to collaborate with SCE to assist hard-to-reach customer populations in enrolling in the CARE and FERA programs. The program reimburses organizations for helping income-qualified customers receive assistance through the CARE or FERA programs.

The Capitation Fee Program team is continuing its efforts to engage existing Capitation Agencies (those CBOs participating in the Capitation Fee Program) while strategically registering additional contractors to overcome enrollment barriers, including language, culture, and special needs, to enroll the hardest-to-reach customers. Because of these efforts, the Capitation Fee Program continues to show enrollments from agencies that were previously inactive. As part of SCE's strategy to bolster FERA enrollments, SCE strives to recruit Capitation Agencies dedicated to recruiting FERA customers.

SCE currently has 60 Capitation Agencies participating in the program. In March, Capitation Agencies successfully enrolled 43 new customers in the CARE program. Current and ongoing campaign strategies and efforts include:

- Leveraging events sponsored by communities and cultural celebrations to reach populations that may be eligible to enroll in the CARE program:
- Partnering with SCE personnel to leverage existing SCE relationships with FBOs, CBOs, and local governments; and
- Utilizing existing channels to develop creative approaches for agencies to conduct CARE/FERA outreach, including community-based virtual outreach events and fairs.

| <b>CARE Capitation Agencies</b> |    |
|---------------------------------|----|
| ESA Leads                       | NA |
| CARE Enrollments                | 43 |
| CARE Recertification            | NA |

**For a detailed breakdown of CARE Capitation Agency expenditures, see CARE Table 6 in Appendix A.**

**2.2.2 Describe the efforts taken to reach and coordinate the CARE program with other related low-income programs to reach eligible customers.**

SCE enrolls new CARE customers through the Energy Assistance Fund (EAF) program. EAF is an income-qualified program that helps residential households pay their electricity bills. EAF is funded through voluntary donations from SCE employees, shareholders, and customers. EAF partners with United Way of Greater Los Angeles and 80+ CBOs to process assistance requests and applications. In March, 168 customers who received EAF grants were enrolled in CARE.

SCE uses social media such as Facebook and Instagram to promote EAF and inform customers on how to apply for grants.

SCE coordinates CARE enrollments with other income-qualified programs, such as ESA, LIHEAP, and other utility companies, including SoCalGas and certain water utilities. ESA participants who are not already enrolled in a rate discount program will automatically be enrolled in the appropriate program each month, if they agree to be enrolled in their application form. As described in this report, the CARE program continuously makes efforts to integrate messaging with the ESA program at outreach events, through communications, and through marketing campaigns that inform attendees about the ESA and CARE programs available to qualifying customers.

SCE consistently incorporates AMP messaging across various CARE/FERA materials, including the updated application form and recently produced direct mail campaign letters. Additionally, SCE has recently improved its website by integrating a link to the AMP application when eligible CARE/FERA customers log into their accounts via My Account. Efforts have been completed to add an AMP link in order to inform customers about the AMP program when they are submitting a CARE/FERA application online.

## **2.3 CARE Recertification Complaints**

### **2.3.1 Report the number of customer complaints received (formal or informal, however, and wherever received) about their CARE recertification efforts, with the nature of the complaints and resolution.**

In March 2025, the CARE/FERA support team received two complaints related to the recertification process. The customer accounts were reviewed with the customers, assistance was provided on the recertification process, and the matters have been resolved.



## **2.4 CARE Studies and Pilots**

### **2.4.1 CARE Program Studies**

#### **2025 Low Income Needs Assessment (LINA) Study**

Refer to ESA *Section 1.5.1*, 2025 LINA Study.

#### **ESA/CARE Categorical Study**

Refer to ESA *Section 1.5.1*, ESA/CARE Categorical Study.

#### **CHANGES Evaluation**

D.21-06-015 required two evaluations to be conducted during the program cycle for the CHANGES program. The CPUC staff within the Consumer Affairs Branch (CAB) is responsible for directing and managing the study, including developing the scope of work. The first was completed in 2023, which suggested several potential program improvements including establishing better data collection and tracking across CBOs and potential modifications to how IOUs fund CHANGES to better reflect the program services. The study also noted the program appears to be meeting some level of customer needs, the current funding level is appropriate, and the program remains well situated as a CARE funded program given most of the CHANGES customers are on the CARE rate.

During 2024, the Commission and study team discussed and solidified the scope of the second evaluation. PG&E is the contract manager for the upcoming study and the RFP was released in November 2024. The remainder of 2024 involved scoring proposals and selecting an evaluation consultant. PG&E entered into contract negotiations in January 2025 which continued through February. The official kick-off meeting has not been established but will likely occur during March 2025. This evaluation will focus on two main objectives:

1. Benchmarking Analysis: Assess the CHANGES program by comparing its services and offerings to similar programs administered by other jurisdictions and/or existing within the IOUs.

2. Market Profile Analysis: Evaluate whether the current program design and implementation approach meets customer needs or if modifications are necessary.

#### **2.4.2 CARE Program Pilots**

There are no CARE pilots at this time.

**For a detailed breakdown of SCE's expenditures for Pilots and Studies, see CARE Table 7 in Appendix A.**

#### **2.5. CARE Program PEV Freezes<sup>18</sup>**

Per D.19-07-015, the emergency relief program activates upon an Emergency Protection Order (EPO) by the Governor of California or the President of the United States. Customers qualify for consumer protections when experiencing utility service disruption, quality decline, or loss due to a disaster related to the EPO. Protections begin from the EPO date, lasting at least 12 months or longer as determined by the Governor's Office of Emergency Services. Utilities are encouraged to extend support beyond regulations, potentially offering additional assistance programs.

SCE pauses removals from CARE and FERA programs to maintain customer discounts during the protected period. Recertification requests are postponed until 30 days after the protection period concludes, PEV freezes are applied as part of these measures.

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<sup>18</sup> CPUC Res. M-4833 directed IOUs to freeze CARE program post-enrollment verification (PEV) in the counties impacted by the California wildfires. PG&E expanded the CARE PEV freeze to customers in affected counties where a state of emergency proclamation was issued by the Governor of California due to a disaster that resulted in PG&E's inability to deliver utility services to customers and remains in place for one year from the date of the proclamation. D.19-07-015 extends PG&E's Emergency Consumer Protection Plan to include residential and non-residential customers in areas where a state of emergency proclamation is issued by the California Governor's Office or the President of the United States where the disaster has either resulted in the loss or disruption of the delivery or receipt of utility service, and/or resulted in the degradation of the quality of utility service.

Zip code selection is based on whether the “event” created an outage lasting 24-hours or more in a zip code included in the declaration. As of March 2025, 191 of 770 ZIP codes are presently under EPO protections<sup>19</sup>.

| Count of Zip Codes | EPO Expiration Date |
|--------------------|---------------------|
| 3                  | 06/01/2025          |
| 3                  | 07/30/2025          |
| 37                 | 9/11/2025           |
| 11                 | 11/07/2025          |
| 137                | 01/08/2026          |

## 2.6 CARE Fixed Income

The chart below indicates the number of new CARE enrollments in which a Fixed Income source was identified.

| MONTH      | CARE          |
|------------|---------------|
| January    | 3,667         |
| February   | 3,222         |
| March      | 3,202         |
| <b>YTD</b> | <b>10,091</b> |

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<sup>19</sup> It should be noted that the count and expiration dates are subject to change as new EPO events are called and causes ZIP Codes to be assigned a new date later than in previous reporting.

## 2.7 Challenges encountered administering the CARE/FERA/MBL programs

During an internal audit, SCE also discovered issues related to Domestic Master-Meter Service (DMS) customers. SCE identified a discrepancy between the number of units receiving the CARE or FERA discounts as stated in the landlord's bill and the Tenant Report for DMS customers, as well as the fact that SCE had suspended the recertification process. For DMS customers, SCE bills the landlord for the facility's total usage as shown on the master meter. The landlord then bills each tenant for its respective share of the total bill, applying the CARE/FERA discounts to which each customer is entitled. The total number of units receiving the CARE/FERA discount is stated in the landlord's bill and should conform to the Tenant Report, which lists all tenants enrolled in CARE/FERA programs.

SCE briefed Commission staff on the issue, and SCE has replied to several data requests. SCE is still in the process of investigating the issue, and we will provide updates to Commission staff as soon as possible. During its analysis of the issue, SCE also discovered that a subset of the DMS customers did not receive any CARE/FERA discounts or MBL allowances for a period of time, due to changes in their contracts. SCE has reported that issue to the Energy Division and is continuing to review the root cause.

Thus far, SCE has found that the manual process to ensure that DMS enrollment and de-enrollment data are accurately reflected in the billing system was not being utilized. This process gap resulted in the issues described above. To avoid compounding this discrepancy, SCE temporarily suspended recertification requirement for DMS customers until a billing solution could be developed to ensure that customers were not inadvertently removed from their applicable program. A robotics-based solution was deployed in early February 2025 to remediate the billing issue on a going forward basis, and the resumption of program recertification commenced thereafter. SCE is working with Energy Division staff to identify and communicate with the impacted customers and provide adjusted bills, as necessary. SCE has communicated these mitigation strategies and timelines with the Energy Division staff and will continue to provide updates until the customers have received bill adjustments.

### 3. FAMILY ELECTRIC RATE ASSISTANCE (FERA) EXECUTIVE SUMMARY

#### 3.1 FERA Program Summary

The Family Electric Rate Assistance (FERA) program offers eligible income-qualified households within SCE's service area a monthly discount on energy rates. To qualify, households with three or more members must have incomes above 200% but not exceeding 250% of the Federal Poverty Guidelines (FPG). Participating households, including single-family residences and those in sub-metered facilities, can save 18% on their electric bills.<sup>20</sup>

Throughout 2025, SCE will continue its efforts to achieve a positive adoption rate of FERA among eligible households. To support this objective, SCE plans to utilize an information flyer specifically for FERA. This flyer will provide comprehensive enrollment details, accessible through SCE's online portal or toll-free IVR system. Additionally, customers can submit the CARE/FERA application by mail, with the necessary form conveniently included on the reverse side of the flyer.

In September 2024, Governor Newsom signed into law SB 1130, which will change the FERA program by removing household size limitations and allowing FERA to have its own stand-alone application. SCE has already started the process to implement SB 1130 and will fully enact and operationalize it no later than June 1, 2025.

##### 3.1.1. Please provide FERA Program summary costs.

The following table provides the FERA budget and expenses by category.

| <b>FERA Table 3.1.1.1<br/>FERA Program Summary Costs for 2025</b> |                          |                                     |                          |
|---|--------------------------|-------------------------------------|--------------------------|
| <b>FERA Budget Categories</b>                                     | <b>Authorized Budget</b> | <b>Actual Expenses Year-to-Date</b> | <b>% of Budget Spent</b> |
| Outreach  | \$877,766                | \$19,089                            | 2%                       |
| Processing / Certification and                                    | \$415,053                | \$18,783                            | 5%                       |

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<sup>20</sup> See Pub. Util. Code § 739.12.

|  |                      |                    |           |
|--|----------------------|--------------------|-----------|
| Verification                               |                      |                    |           |
| Post Enrollment Verification               | \$131,069            | \$2,964            | 2%        |
| Information/Tech Programming               | \$30,000             | \$-                | 0%        |
| Pilots                                     | \$ -                 | \$-                | 0%        |
| Studies                                    | \$24,000             | \$-                | 0%        |
| Regulatory Compliance                      | \$19,270             | \$-                | 0%        |
| General Administration                     | \$47,068             | <b>\$15,827</b>    | 34%       |
| CPUC Energy Division Staff                 | \$4,375              | \$-                | 0%        |
| <b>Total Expenses</b>                      | <b>\$1,548,601</b>   | <b>\$56,663</b>    | <b>4%</b> |
| <b>Subsidies and Benefits</b>              | \$51,506,652         | <b>\$3,091,567</b> | <b>6%</b> |
| <b>Total Program Costs &amp; Discounts</b> | <b>\$ 53,055,253</b> | <b>\$3,148,230</b> | <b>6%</b> |

**For a detailed breakdown of FERA expenditures,  
see FERA Table 1 in Appendix A.**

### 3.1.2 Provide the FERA Program enrollment rate to date.

| <b>FERA Table 3.1.2.1<br/>FERA Enrollment</b> |   |                            |
|---|---|----------------------------|
| <b>Participants<br/>Enrolled</b>              | <b>Eligible<br/>Participants<sup>21</sup></b> | <b>Enrollment<br/>Rate</b> |
| 31,677  | 211,756                                       | 15%                        |

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<sup>21</sup> On April 15, 2024, PG&E, on behalf of the IOUs, filed the Annual Estimates of CARE and FERA Eligible Customers and Related Information. This number reflects estimates of SCE's FERA Eligible Participants for 2024.

**For a detailed breakdown of SCE's FERA metrics, see the following Tables in**

**Appendix A:**

- **FERA Table 2 – Enrollment Overview**
- **FERA Table 3A – Post-Enrollment Verification**
- **FERA Table 3B – High-Use Verification**
- **FERA Table 4 – Enrollment by County**
- **FERA Table 5 – Recertification**

### **3.2 FERA Marketing & Outreach**

#### **3.2.1 Discuss utility outreach activities and those undertaken by third parties on the utility's behalf.**

SCE's FERA outreach aligns closely with CARE initiatives, involving internal partners such as SCE's Consumer Affairs and Corporate Communications, and external agencies like FBOs and CBOs. Through data-driven funnel analysis, SCE continues to strive to achieve a 60% FERA penetration goal. Despite expansive efforts, SCE continues to face challenges in increasing FERA enrollments, achieving only a 15% penetration rate to date. To improve enrollment numbers, SCE will continue to explore other avenues by engaging with state agencies and implementing more targeted campaigns for hard-to-reach customers.

The changes introduced by SB 1130 may help enroll customers who do not meet the current household limit criteria and allow SCE to promote FERA independently from CARE. However, based on historical performance, the current targets for FERA are high and do not align with past results. Therefore, SCE plans to redefine the current FERA targets in the next application cycle.

## **Direct Marketing**

### **Direct Mail**

SCE targets customers who may be eligible for and benefit from the FERA program. In March, 113,638 FERA emails and 19,165 direct mail pieces were sent to prospective customers.

### **Community Outreach & Engagement**

See *Section 2.2.1* for joint Community Outreach and Engagement with CARE.

### **Tribal Outreach**

See *Section 1.2.1* Tribal Outreach.

### **FERA Partners (Capitation Agencies)**

| <b>Capitation Agencies</b> |     |
|----------------------------|-----|
| ESA Leads                  | N/A |
| FERA Enrollments           | 1   |
| FERA Recertifications      | N/A |

**For a detailed breakdown of FERA Capitation Agency expenditures,  
see FERA Table 6 in Appendix A.**



### **3.3 FERA Recertification Complaints**

#### **3.3.1 Report the number of customer complaints received (formal or informal, however, and wherever received) about their FERA recertification efforts, with the nature of the complaints and resolution.**

For the Month of March 2025, the CARE/FERA support team(s) received zero recertification complaints for FERA.

### **3.4 FERA Studies and Pilots**

#### **3.4.1 FERA Program Studies**

There are no active studies on the FERA program.

#### **3.4.2 FERA Program Pilot**

The FERA Nurture Pilot is a strategic telemarketing initiative designed to interact with and educate customers who have received a FERA direct mail letter or email but initially opted not to enroll. The focus of the pilot is to deliver personalized information about the FERA discount and address any specific concerns or issues that customers may have. Launched by SCE, the calling operations of this initiative began on June 19, 2023.

In August 2024, SCE paused pilot efforts due to low customer engagement. This break allows the FERA Operations Team to address SB 1130's impact on the FERA program. SCE is making the necessary system and form changes for SB 1130. Upon implementation on June 1, 2025, the pilot program will focus on reaching customers previously deemed ineligible under the previous FERA requirements.

**Appendix A**

**ESA, CARE, AND FERA PROGRAM TABLES**

## **4 APPENDIX A – ESA, CARE, AND FERA PROGRAM TABLES**

### **4.1 ESA Program Tables**

**ESA Summary** – Expenses Summary

**ESA Program** – Table 1 – Main (SF, MH) Expenses

**ESA Program** – Table 2 – Main (SF, MH) Summary

**ESA Program** – Table 2A – Multifamily Whole Building (MFWB)

**ESA Program** – Table 2B – Pilot Plus and Pilot Deep

**ESA Program** – Table 2C – Building Electrification Retrofit Pilot

**ESA Program** – Table 2D – Clean Energy Homes New Construction Pilot

**ESA Program** – Table 2E – CSD Leveraging

**ESA Program** – Table 3A, 3B, 3C, 3D, 3F, 3G & 3H – Energy Savings and Average Bill Savings per Treated Home/Common Area

**ESA Program** – Table 4A, 4B, 4C, 4D & 4E – Homes/Buildings Treated

**ESA Program** – Table 5A, 5B, 5C, 5D, 5E & 5F – Program Customer Summary

**ESA Program** – Table 6 – Expenditures for Pilots and Studies

**ESA Program** – Table 7 – Customer Segments/Needs State by Demographic, Financial, Location, and Health Conditions

**ESA Program** – Table 8 – Clean Energy Referral, Leveraging, and Coordination

**ESA Program** – Table 9 – Tribal Outreach

## **4.2 CARE Program Tables**

**CARE Program** – Table 1 – Program Expenses

**CARE Program** – Table 2 – Enrollment, Recertification, Attrition, and Penetration

**CARE Program** – Table 3A & 3B – Post-Enrollment Verification Results (Model & Electric only High Usage)

**CARE Program** – Table 4 – Enrollment by County

**CARE Program** – Table 5 – Recertification Results

**CARE Program** – Table 6 – Capitation Contractors

**CARE Program** – Table 7 – Expenditures for Pilots and Studies

**CARE Program** – Table 8 – Disadvantaged Communities Enrollment Rate for Zip Codes

**CARE Program** – Table 9 – CARE Top 10 Lowest Enrollment Rates in High Disconnection, High Poverty, and DAC by Zip Code

## **4.3 FERA Program Tables**

**FERA Program** – Table 1 – Program Expenses

**FERA Program** – Table 2 – Enrollment, Recertification, and Attrition

**FERA Program** – Table 3A & 3B – Post-Enrollment Verification Results (Model & Electric only High Usage)

**FERA Program** – Table 4 – Enrollment by County

**FERA Program** – Table 5 – Recertification Results

**FERA Program** – Table 6 – Capitation Contractors

Energy Savings Assistance Program - Expenses Summary  
Southern California Edison  
Through March 2025

|  | Authorized Budget |     |                | Current Month Expenses |     |              | Year to Date Expenses |     |               | % of Budget Spent YTD |     |       |
|--|-------------------|-----|----------------|------------------------|-----|--------------|-----------------------|-----|---------------|-----------------------|-----|-------|
| ESA Program:   | Electric          | Gas | Total          | Electric               | Gas | Total        | Electric              | Gas | Total         | Electric              | Gas | Total |
|  |                   |     |                |                        |     |              |                       |     |               |                       |     |       |
| ESA Main Program (SF and MH)                             | \$ 65,480,061     |     | \$ 65,480,061  | \$ 3,618,615           |     | \$ 3,618,615 | \$ 10,053,462         |     | \$ 10,053,462 | 15%                   | 0%  | 15%   |
| ESA Multifamily Whole Building <sup>[1][4]</sup>         | \$ 13,230,718     |     | \$ 13,230,718  | \$ 162,438             |     | \$ 162,438   | \$ 915,455            |     | \$ 915,455    | 7%                    | 0%  | 7%    |
| ESA Pilot Plus and Pilot Deep                            | \$ 3,884,864      |     | \$ 3,884,864   | \$ 74,258              |     | \$ 74,258    | \$ 200,588            |     | \$ 200,588    | 5%                    | 0%  | 5%    |
| Building Electrification Retrofit Pilot                  | \$ 12,115,651     |     | \$ 12,115,651  | \$ 411,050             |     | \$ 411,050   | \$ 860,565            |     | \$ 860,565    | 7%                    | 0%  | 7%    |
| Clean Energy Homes New Construction Pilot <sup>[2]</sup> | \$ 1,661,000      |     | \$ 1,661,000   | \$ 23,462              |     | \$ 23,462    | \$ 55,238             |     | \$ 55,238     | 3%                    | 0%  | 3%    |
| Single Point of Contact (SPOC) - MFWB                    | \$ 171,929        |     | \$ 171,929     | \$ 17,534              |     | \$ 17,534    | \$ 31,609             |     | \$ 31,609     | 18%                   | 0%  | 18%   |
| SASH/MASH Unspent Funds <sup>[3]</sup>                   | \$ 6,159,288      |     | \$ 6,159,288   | \$ -                   |     | \$ -         | \$ -                  |     | \$ -          | 0%                    | 0%  | 0%    |
| ESA Program TOTAL  | \$ 102,703,511    |     | \$ 102,703,511 | \$ 4,307,356           |     | \$ 4,307,356 | \$ 12,116,917         |     | \$ 12,116,917 | 12%                   | 0%  | 12%   |

<sup>[1]</sup> YTD Expense does not include \$2,411,612.50 Co-Funding Agreement payment to SDG&E (lead utility). Expenses will be reported as they are incurred.

<sup>[2]</sup> Reflects the revised budget approved in AL 4664-E, December 15, 2021.

<sup>[3]</sup> OP 12 of D.15-01-027 states "The Program Administrators shall ensure that program expenditures in each utility's service territory do not exceed the total authorized budget amounts over the duration of the programs. The program incentive budgets will be available until all funds are exhausted or until December 31, 2021, whichever occurs first. Any money unspent and unencumbered on January 1, 2022, shall be used for 'cost-effective energy efficiency measures in low-income residential housing that benefit ratepayers,' as set forth in Public Utilities Code Section 2852(c)(3)." SCE and Pacific Gas and Electric (PG&E) submitted a joint Advice Letter 5106-E for the disposal of the unspent funds from the SASH and MASH programs to the ESA program on September 20, 2023. AL 5106-E was approved on October 20, 2023. Transfer of unspent MASH and SASH program funds from California Solar Initiative Program Balancing Account (CSIPBA) was completed November 2023.

<sup>[4]</sup> YTD adjusted to separate out SPOC costs as it is reported on row 12 and includes administrative costs previously not included.

NOTE: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

Energy Savings Assistance Program Table 1 - Main (SF, MH) Expenses  
Southern California Edison  
Through March 2025

| Appliances   | Authorized Budget <sup>[1]</sup> |      |               | Current Month Expenses |      |              | Year to Date Expenses |      |               | % of Budget Spent YTD |     |       |
|--|----------------------------------|------|---------------|------------------------|------|--------------|-----------------------|------|---------------|-----------------------|-----|-------|
| ESA Program:                                       | Electric                         | Gas  | Total         | Electric               | Gas  | Total        | Electric              | Gas  | Total         | Electric              | Gas | Total |
| Energy Efficiency                                  | \$ 56,093,647                    |      | \$ 56,093,647 |                        |      |              |                       |      | \$ -          |                       |     |       |
| Appliances   |                                  |      | \$ -          | \$ 1,288,681           |      | \$ 1,288,681 | \$ 3,488,204          |      | \$ 3,488,204  |                       |     |       |
| Domestic Hot Water                                 |                                  |      | \$ -          | \$ 357,619             |      | \$ 357,619   | \$ 859,712            |      | \$ 859,712    |                       |     |       |
| Enclosure  |                                  |      | \$ -          | \$ (3,798)             |      | \$ (3,798)   | \$ 2,139              |      | \$ 2,139      |                       |     |       |
| HVAC   |                                  |      | \$ -          | \$ 280,577             |      | \$ 280,577   | \$ 1,185,211          |      | \$ 1,185,211  |                       |     |       |
| Maintenance  |                                  |      | \$ -          | \$ 8,551               |      | \$ 8,551     | \$ 42,023             |      | \$ 42,023     |                       |     |       |
| Lighting   |                                  |      | \$ -          | \$ 150,581             |      | \$ 150,581   | \$ 320,105            |      | \$ 320,105    |                       |     |       |
| Miscellaneous                                      |                                  |      | \$ -          | \$ 246,323             |      | \$ 246,323   | \$ 513,520            |      | \$ 513,520    |                       |     |       |
| Customer Enrollment                                |                                  |      | \$ -          | \$ 680,857             |      | \$ 680,857   | \$ 1,753,475          |      | \$ 1,753,475  |                       |     |       |
| In Home Education                                  |                                  |      | \$ -          | \$ 136,363             |      | \$ 136,363   | \$ 352,625            |      | \$ 352,625    |                       |     |       |
| Pilot  |                                  |      | \$ -          | \$ -                   |      | \$ -         | \$ -                  |      | \$ -          |                       |     |       |
| Energy Efficiency TOTAL                            | \$ 56,093,647                    | \$ - | \$ 56,093,647 | \$ 3,145,755           | \$ - | \$ 3,145,755 | \$ 8,517,013          | \$ - | \$ 8,517,013  | 15%                   |     | 15%   |
|  |                                  |      |               |                        |      |              |                       |      |               |                       |     |       |
| Training Center                                    | \$ 450,488                       |      | \$ 450,488    | \$ -                   |      | \$ -         | \$ 201,412            |      | \$ 201,412    | 45%                   |     | 45%   |
| Workforce Education and Training                   | \$ -                             |      | \$ -          | \$ -                   |      | \$ -         | \$ -                  |      | \$ -          | 0%                    |     | 0%    |
| Inspections  | \$ 950,922                       |      | \$ 950,922    | \$ 152,794             |      | \$ 152,794   | \$ 231,316            |      | \$ 231,316    | 24%                   |     | 24%   |
| Marketing and Outreach                             | \$ 2,539,025                     |      | \$ 2,539,025  | \$ (629,426)           |      | \$ (629,426) | \$ (668,611)          |      | \$ (668,611)  | -26%                  |     | -26%  |
| Studies  | \$ 92,500                        |      | \$ 92,500     | \$ 120,152             |      | \$ 120,152   | \$ 116,660            |      | \$ 116,660    | 126%                  |     | 126%  |
| Regulatory Compliance                              | \$ 821,669                       |      | \$ 821,669    | \$ 176,957             |      | \$ 176,957   | \$ 304,278            |      | \$ 304,278    | 37%                   |     | 37%   |
| General Administration <sup>[2]</sup>              | \$ 4,480,231                     |      | \$ 4,480,231  | \$ 652,321             |      | \$ 652,321   | \$ 1,349,611          |      | \$ 1,349,611  | 30%                   |     | 30%   |
| CPUC Energy Division                               | \$ 51,579                        |      | \$ 51,579     | \$ 63                  |      | \$ 63        | \$ 1,782              |      | \$ 1,782      | 3%                    |     | 3%    |
| Administration Subtotal                            | \$ 9,386,414                     |      | \$ 9,386,414  | \$ 472,860             |      | \$ 472,860   | \$ 1,536,449          |      | \$ 1,536,449  | 16%                   |     | 16%   |
| TOTAL PROGRAM COSTS                                | \$ 65,480,061                    |      | \$ 65,480,061 | \$ 3,618,615           |      | \$ 3,618,615 | \$ 10,053,462         |      | \$ 10,053,462 | 15%                   |     | 15%   |
| Funded Outside of ESA Program Budget               |                                  |      |               |                        |      |              |                       |      |               |                       |     |       |
| Indirect Costs                                     |                                  |      |               | \$ 157,601             |      | \$ 157,601   | \$ 425,247            |      | \$ 425,247    |                       |     |       |
| NGAT Costs   |                                  |      |               |                        |      | \$ -         |                       |      | \$ -          |                       |     |       |
| ESA Program Administrative Expenses <sup>[3]</sup> |                                  |      |               |                        |      |              |                       |      |               |                       |     |       |
| Administrative Expenses <sup>[4]</sup>             |                                  |      |               |                        |      |              | \$ 1,029,350          |      | \$ 1,029,350  |                       |     |       |
| Total Program Costs                                |                                  |      |               |                        |      |              | \$ 10,053,462         |      | \$ 10,053,462 |                       |     |       |
| % of Administrative Spend                          |                                  |      |               |                        |      |              |                       |      | 10%           |                       |     |       |

<sup>[1]</sup> Budget authorized in D.21-06-015, Attachment 1.

<sup>[2]</sup> General Administration budget includes 10% of MFWB budget for IOU expenses.

<sup>[3]</sup> D.21-06-015, OP 112 - "Pacific Gas and Electric Company, Southern California Edison Company, Southern California Gas Company and San Diego Gas & Electric Company’s Energy Savings Assistance (ESA) program administrative expenses are capped at either 10 percent of total program costs, or the Utility’s historical five-year average spend on administrative costs as a percentage of total program costs, whichever is greater. The use of the historical five-year average spend will be phased out such that the Utilities must propose to spend no more than 10 percent of total program costs on administrative costs starting in program year 2024. The definition and categorization of administrative cost for the ESA program will be consistent with that of the main energy efficiency program."

<sup>[4]</sup> Administrative Expenses adjusted to be consistent with the Energy Efficiency program administrative costs categories.

NOTE: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

Energy Savings Assistance Program Table 2 - Main (SF, MH) Summary  
Southern California Edison  
Through March 2025

| Measures   | Basic | Plus | Units | ESA Main Program (Summary) Total               |                  |                 |                     |               |                  |
|--|-------|------|-------|--|------------------|-----------------|---------------------|---------------|------------------|
|  |       |      |       | Year-To-Date Completed & Expensed Installation |                  |                 |                     |               |                  |
|  |       |      |       | Quantity Installed                             | kWh [2] (Annual) | kW [2] (Annual) | Therms [2] (Annual) | Expenses (\$) | % of Expenditure |
| Appliances   |       |      |       |  |                  |                 |                     |               |                  |
| Clothes Dryer  | N/A   | N/A  | Each  |  |                  |                 |                     |               | 0%               |
| Dishwasher   | x     |      | Each  | 3  | 169              | (0)             | -                   | 1,375         | 0%               |
| Freezer  | x     |      | Each  | 389  | 329,872          | 40              | -                   | 367,332       | 4%               |
| High Efficiency Clothes Washer                               | x     |      | Home  | 3  | 283              | 0               | -                   | 3,782         | 0%               |
| Induction Cooking Appliance-FS                               | N/A   | N/A  | Each  |  |                  |                 |                     |               | 0%               |
| Microwave  | N/A   | N/A  | Each  |  |                  |                 |                     |               | 0%               |
| Refrigerator   | x     |      | Home  | 2,412  | 1,056,584        | 127             | -                   | 3,115,714     | 37%              |
| Domestic Hot Water   |       |      |       |  |                  |                 |                     |               |                  |
| Combined Showerhead/TSV                                      | x     |      | Each  | 27   | 178              | 0               | -                   | 1,619         | 0%               |
| Faucet Aerator   | N/A   | N/A  | Home  |  |                  |                 |                     |               | 0%               |
| Heat Pump Water Heater                                       | N/A   | N/A  | Each  |  |                  |                 |                     |               | 0%               |
| Heat Pump Water Heater - Electric                            | x     |      | Each  | 104  | 171,008          | 21              | -                   | 438,711       | 5%               |
| Heat Pump Water Heater - Gas                                 | x     |      | Each  | 91   | (140,538)        | (8)             | 16,457              | 418,005       | 5%               |
| Heat Pump Water Heater - Propane                             | x     |      | Each  |  |                  |                 |                     |               | 0%               |
| Low-Flow Showerhead  | N/A   | N/A  | Home  |  |                  |                 |                     |               | 0%               |
| Solar Water Heating  | N/A   | N/A  | Home  |  |                  |                 |                     |               | 0%               |
| Other Domestic Hot Water                                     | x     |      | Home  | 26   | -                | -               | -                   | 220           | 0%               |
| Tankless Water Heater  | N/A   | N/A  | Each  |  |                  |                 |                     |               | 0%               |
| Thermostatic Shower Valve                                    | x     |      | Each  | 12   | 595              | 0               | -                   | 621           | 0%               |
| Thermostatic Shower Valve Combined Showerhead                | N/A   | N/A  | Each  |  |                  |                 |                     |               | 0%               |
| Thermostatic Tub Spout/Diverter                              | N/A   | N/A  | Each  |  |                  |                 |                     |               | 0%               |
| Water Heater Repair  | N/A   | N/A  | Each  |  |                  |                 |                     |               | 0%               |
| Water Heater Replacement                                     | N/A   | N/A  | Each  |  |                  |                 |                     |               | 0%               |
| Water Heater Tank and Pipe Insulation                        | x     |      | Home  | 6  | -                | -               | -                   | 536           | 0%               |
| Enclosure  |       |      |       |  |                  |                 |                     |               |                  |
| Air Sealing  | x     |      | Home  | 14   | 147              | 0               | -                   | 622           | 0%               |
| Attic Insulation   | x     |      | Home  | 1  | 215              | 0               | -                   | 75            | 0%               |
| Attic Insulation CAC NonElect Heat                           | x     |      | Home  | 1  | 124              | 0               | 31                  | 1,440         | 0%               |
| Caulking   | x     |      | Home  | 1  | 49               | 0               | -                   | 2             | 0%               |
| Diagnostic Air Sealing                                       | N/A   | N/A  | Home  |  |                  |                 |                     |               | 0%               |
| Floor Insulation   | N/A   | N/A  | Home  |  |                  |                 |                     |               | 0%               |
| Minor Home Repairs   | N/A   | N/A  | Home  |  |                  |                 |                     |               | 0%               |
| HVAC   |       |      |       |  |                  |                 |                     |               |                  |
| Central A/C Replacement                                      |       | x    | Home  | 46   | 14,996           | 2               | -                   | 290,635       | 3%               |
| Central Heat Pump-FS (propane or gas space)                  | N/A   | N/A  | Each  |  |                  |                 |                     |               | 0%               |
| Duct Test and Seal   | x     |      | Home  | 57   | -                | -               | -                   | 23,014        | 0%               |
| Energy Efficient Fan Control                                 |       | x    | Home  | 1  | 110              | 0               | -                   | 534           | 0%               |
| Evaporative Cooler (Installation)                            |       | x    | Home  | 469  | 198,033          | 30              | -                   | 593,772       | 7%               |
| Evaporative Cooler (Replacement)                             |       | x    | Home  |  |                  |                 |                     |               | 0%               |
| Furnace Repair   | N/A   | N/A  | Home  |  |                  |                 |                     |               | 0%               |
| Furnace Replacement  | N/A   | N/A  | Home  |  |                  |                 |                     |               | 0%               |
| Heat Pump Replacement  |       | x    | Home  | 4  | 4,804            | 2               | -                   | 66,900        | 1%               |
| Heat Pump Replacement - CAC Gas                              |       | x    | Each  | 5  | (3,793)          | 5               | -                   | 24,898        | 0%               |
| Heat Pump Replacement - CAC Propane                          |       | x    | Each  |  |                  |                 |                     |               | 0%               |
| High Efficiency Forced Air Unit (HE FAU)                     | N/A   | N/A  | Home  |  |                  |                 |                     |               | 0%               |
| High Efficiency Forced Air Unit (HE FAU) - Early Replacement | N/A   | N/A  | Home  |  |                  |                 |                     |               | 0%               |
| High Efficiency Forced Air Unit (HE FAU) - On Burnout        | N/A   | N/A  | Home  |  |                  |                 |                     |               | 0%               |
| Portable A/C   |       | x    | Each  | 6  | (5,166)          | (6)             | -                   | 2,196         | 0%               |
| Prescriptive Duct Sealing                                    | N/A   | N/A  | Home  |  |                  |                 |                     |               | 0%               |
| Removed - A/C Time Delay                                     | N/A   | N/A  | Home  |  |                  |                 |                     |               | 0%               |
| Removed - FAU Standing Pilot Conversion                      | N/A   | N/A  | Each  |  |                  |                 |                     |               | 0%               |
| Room A/C Replacement   |       | x    | Home  | 12   | (510)            | (0)             | -                   | 8,938         | 0%               |
| Smart Thermostat   | x     |      | Home  | 569  | 127,834          | -               | -                   | 174,324       | 2%               |
| Wholehouse Fan   | N/A   | N/A  | Each  |  |                  |                 |                     |               | 0%               |
| Maintenance  |       |      |       |  |                  |                 |                     |               |                  |
| Central A/C Tune up  |       | x    | Home  | 192  | 6,446            | 6               | (1)                 | 25,618        | 0%               |
| Furnace Clean and Tune                                       | N/A   | N/A  | Home  |  |                  |                 |                     |               | 0%               |
| HVAC Air Filter Service                                      |       | x    | Each  | 56   | 447              | 0               | -                   | 3,689         | 0%               |
| Condenser Coil Cleaning                                      |       | x    | Each  |  |                  |                 |                     |               | 0%               |
| Evaporative Cooler - Maint Functioning                       |       | x    | Each  | 40   | -                | -               | -                   | 11,494        | 0%               |
| Evaporative Cooler - Maint Non-Functioning                   |       | x    | Each  | 3  | 462              | 1               | -                   | 1,223         | 0%               |
| Evaporative Cooler Maintenance                               |       | x    | Home  |  |                  |                 |                     |               | 0%               |
| Evaporator Coil  |       | x    | Each  |  |                  |                 |                     |               | 0%               |
| Fan Control Adjust   |       | x    | Each  |  |                  |                 |                     |               | 0%               |
| Range Hood   | N/A   | N/A  | Home  |  |                  |                 |                     |               | 0%               |
| Refrigerant Charge Adjustment                                |       | x    | Each  |  |                  |                 |                     |               | 0%               |
| Lighting   |       |      |       |  |                  |                 |                     |               |                  |
| Exterior Hard wired LED fixtures                             | x     |      | Each  | 535  | 7,814            | -               | -                   | 47,574        | 1%               |
| LED A-Lamps  | x     |      | Each  | 31,983   | 649,171          | 79              | (11,619)            | 269,860       | 3%               |
| LED R/BR Lamps   | x     |      | Each  | 267  | 3,786            | 0               | (74)                | 2,671         | 0%               |
| Removed - Interior Hard wired LED fixtures                   | N/A   | N/A  | Each  |  |                  |                 |                     |               | 0%               |
| Removed - LED Night Light                                    | N/A   | N/A  | Each  |  |                  |                 |                     |               | 0%               |
| Removed - LED Torchiere                                      | N/A   | N/A  | Each  |  |                  |                 |                     |               | 0%               |
| Removed - Occupancy Sensor                                   | N/A   | N/A  | Each  |  |                  |                 |                     |               | 0%               |
| Miscellaneous  |       |      |       |  |                  |                 |                     |               |                  |
| Air Purifier   | N/A   | N/A  | Home  |  |                  |                 |                     |               | 0%               |
| CO and Smoke Alarm   | N/A   | N/A  | Each  |  |                  |                 |                     |               | 0%               |
| Cold Storage   | N/A   | N/A  | Each  |  |                  |                 |                     |               | 0%               |
| Comprehensive Home Health and Safety Check-up                | N/A   | N/A  | Home  |  |                  |                 |                     |               | 0%               |
| Pool Pumps   | x     |      | Home  | 100  | 59,059           | 18              | -                   | 141,137       | 2%               |
| Smart Strip  | N/A   | N/A  | Home  |  |                  |                 |                     |               | 0%               |
| Smart Strip Tier II  | x     |      | Each  | 6,641  | 930,716          | 190             | (16,158)            | 372,383       | 4%               |
| Pilots   |       |      |       |  |                  |                 |                     |               | 0%               |
| Customer Enrollment  |       |      |       |  |                  |                 |                     |               |                  |
| ESA Outreach & Assessment                                    |       |      | Home  | 10,778   |                  |                 |                     | \$ 1,753,475  | 21%              |
| ESA In-Home Energy Education                                 |       |      | Home  | 10,733   |                  |                 |                     | \$ 352,625    | 4%               |
| Total Savings/Expenditures                                   |       |      |       |  | 3,412,894        | 508.37          | (11,363.63)         | \$ 8,517,013  | 100%             |
| Total Households Weatherized <sup>[6]</sup>                  |       |      |       | 5  |                  |                 |                     |               |                  |

| Households Treated  |  | Total       |
|---|--|-------------|
| - Single Family Households Treated                        |  | Home 9,072  |
| - Mobile Homes Treated                                    |  | Home 1,217  |
| Total Number of Households Treated                        |  | Home 10,289 |
| # Eligible Households to be Treated for PY <sup>[7]</sup> |  | Home 59,512 |
| % of Households Treated                                   |  | % 17%       |
| - Master-Meter Households Treated                         |  | Home 494    |

| ESA Program - Main                    | Year to Date Expenses <sup>[8]</sup> |      |              |
|---------------------------------------|--------------------------------------|------|--------------|
|                                       | Electric                             | Gas  | Total        |
| Administration <sup>[9]</sup>         | \$ -                                 |      | \$ -         |
| Direct Implementation (Non-Incentive) | \$ -                                 |      | \$ -         |
| Direct Implementation                 | \$8,517,013                          |      | \$ 8,517,013 |
|                                       |                                      |      |              |
| TOTAL ESA Main COSTS                  | \$8,517,013                          | \$ - | \$ 8,517,013 |

<<Includes measures costs

<sup>[1]</sup> Savings are based on DNV/GL Impact Evaluation Program Years 2015-2017 for measures studied by that evaluation. Savings for all other measures are based on SCE or Statewide Work

<sup>[2]</sup> Other Domestic Hot Water includes Faucet Aerators and Low Flow Showerheads.

<sup>[3]</sup> Envelope and Air Sealing Measures may include outlet cover plate gaskets, attic access weatherization, weatherstripping - door, caulking and minor home repairs. Minor home repairs predominantly are door jamb repair / replacement, door repair, and window putty.

<sup>[4]</sup> Attic insulation for homes not heated by electricity or IOU-provided natural gas. Must have central AC.

<sup>[5]</sup> SCE performs Duct Test and Seal only as required by Title 24 as part of HVAC replacements. Costs and savings are embedded in the HVAC costs and savings.

<sup>[6]</sup> Weatherization may consist of attic insulation, attic access weatherization, weatherstripping - door, caulking, and minor home repairs.

<sup>[7]</sup> Based on authorized 2024 Program Year budget approved in CPUC Decision 21-06-015 (June 13, 2021).

<sup>[8]</sup> Total ESA Main YTD expenses are reported in ESA Table 1.

<sup>[9]</sup> Please see ESA Table 1 for Administration Costs.

NOTE: Any measures noted as 'New' have been added during the course of this program year.

NOTE: Any measures noted as 'Removed', are no longer offered by the program but have been kept for tracking purposes.

NOTE: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

Energy Savings Assistance Program Table 2A - Multifamily Whole Building  
Southern California Edison  
Through March 2025

|   | Table 2A-1 ESA Program - Multifamily Whole Building <sup>3, 8</sup> |  |                    |  |              |             |                 |               |                  |
|---|---|--|--------------------|--|--------------|-------------|-----------------|---------------|------------------|
|   |   | Year-To-Date Completed & Expensed Installation |                    |  |              |             |                 |               |                  |
| Measures <sup>1</sup>                           | Units (of Measure such as "each")                                   | Measure Type (In-unit vs Common Area)          | Quantity Installed | Number of Units for Cap-kBTUh and Cap-Tons | kWh (Annual) | kW (Annual) | Therms (Annual) | Expenses (\$) | % of Expenditure |
| Appliances                                      |   |  |                    |  |              |             |                 |               |                  |
| High Efficiency Clothes Washer                  | Each  | In-Unit  | -                  |  | -            | -           | -               | \$ -          | 0.00%            |
| Refrigerator                                    | Each  | In-Unit  | -                  |  | -            | -           | -               | \$ -          | 0.00%            |
|   | -   |  |                    |  | -            | -           | -               | \$ -          |                  |
| Domestic Hot Water                              |   |  |                    |  |              |             |                 |               |                  |
| New: Non-Condensing Domestic Hot Water Boiler   | Cap-kBtuh   | CAM/WB   | -                  |  | -            | -           | -               | \$ -          | 0.00%            |
| New: Condensing Domestic Hot Water Boiler       | Cap-kBtuh   | CAM/WB   | -                  |  | -            | -           | -               | \$ -          | 0.00%            |
| Storage Water Heater                            | Cap-kBtuh   | CAM/WB   | -                  |  | -            | -           | -               | \$ -          | 0.00%            |
| Tankless Water Heater                           | Cap-kBtuh   | CAM/WB   | -                  |  | -            | -           | -               | \$ -          | 0.00%            |
| Heat Pump Water Heater                          | kW  | CAM/WB   | -                  |  | -            | -           | -               | \$ -          | 0.00%            |
| Demand Control DHW Recirculation Pump           | Each  | CAM/WB   | -                  |  | -            | -           | -               | \$ -          | 0.00%            |
| Low flow Showerhead                             | Each  | CAM/WB   | -                  |  | -            | -           | -               | \$ -          | 0.00%            |
| Faucet Aerator                                  | Each  | CAM/WB   | -                  |  | -            | -           | -               | \$ -          | 0.00%            |
| Thermostatic Tub Spout/Diverter                 | Each  | In-Unit  | -                  |  | -            | -           | -               | \$ -          | 0.00%            |
| Thermostatic Shower Valve                       | Each  | In-Unit  |                    |  |              |             |                 |               | 0.00%            |
| Water Heater Tank and Pipe Insulation           | Household   | In-Unit  | -                  |  | -            | -           | -               | \$ -          | 0.00%            |
| Water Heater Repair/Replacement                 | Household   | In-Unit  | -                  |  | -            | -           | -               | \$ -          | 0.00%            |
| Heat Pump Water Heater                          | Each  | In-Unit  | -                  |  | -            | -           | -               | \$ -          | 0.00%            |
| Hot Water Pipe Insulation                       | Each  | CAM/WB   | -                  |  | -            | -           | -               | \$ -          | 0.00%            |
| Boiler Controls                                 | Each  | CAM/WB   | -                  |  | -            | -           | -               | \$ -          | 0.00%            |
|   |   |  |                    |  | -            | -           | -               | \$ -          |                  |
| Envelope  |   |  |                    |  |              |             |                 |               |                  |
| Attic Insulation                                | Sq Ft   | CAM/WB   | -                  |  | -            | -           | -               | \$ -          | 0.00%            |
| Wall Insulation Blow-in                         | Sq Ft   | CAM/WB   | -                  |  | -            | -           | -               | \$ -          | 0.00%            |
| Windows   | Sq Ft   | CAM/WB   | -                  |  | -            | -           | -               | \$ -          | 0.00%            |
| Window Film                                     | Sq Ft   | CAM/WB   | -                  |  | -            | -           | -               | \$ -          | 0.00%            |
| Air Sealing                                     | Household   | In-Unit  | -                  |  | -            | -           | -               | \$ -          | 0.00%            |
| Attic Insulation                                | Household   | In-Unit  | -                  |  | -            | -           | -               | \$ -          | 0.00%            |
|   |   |  |                    |  |              |             |                 |               |                  |
| HVAC  |   |  |                    |  |              |             |                 |               |                  |
| Air Conditioners Split System                   | Cap-Tons  | CAM/WB   | -                  |  | -            | -           | -               | \$ -          | 0.00%            |
| Heat Pump Split System                          | Cap-Tons  | CAM/WB   | -                  |  | -            | -           | -               | \$ -          | 0.00%            |
| New: Packaged Air Conditioner                   | Cap-Tons  | CAM/WB   | -                  |  | -            | -           | -               | \$ -          | 0.00%            |
| Package Terminal A/C                            | Cap-Tons  | CAM/WB   | -                  |  | -            | -           | -               | \$ -          | 0.00%            |
| Package Terminal Heat Pump                      | Cap-Tons  | CAM/WB   | -                  |  | -            | -           | -               | \$ -          | 0.00%            |
| Furnace Replacement                             | Cap-kBtuh   | CAM/WB   | -                  |  | -            | -           | -               | \$ -          | 0.00%            |
| Space Heating Boiler                            | Cap-kBtuh   | CAM/WB   | -                  |  | -            | -           | -               | \$ -          | 0.00%            |
| Smart Thermostats                               | Each  | In-Unit  | -                  |  | -            | -           | -               | \$ -          | 0.00%            |
| Furnace Repair/Replacement                      | Each  | In-Unit  | -                  |  | -            | -           | -               | \$ -          | 0.00%            |
| Central A/C Replacement                         | Each  | In-Unit  | -                  |  | -            | -           | -               | \$ -          | 0.00%            |
| High Efficiency Forced Air Unit (HE FAU)        | Each  | In-Unit  | -                  |  | -            | -           | -               | \$ -          | 0.00%            |
| Portable A/C                                    | Each  | In-Unit  | -                  |  | -            | -           | -               | \$ -          | 0.00%            |
| Central A/C Tune up                             | Each  | In-Unit  | -                  |  | -            | -           | -               | \$ -          | 0.00%            |
| Blower Motor Retrofit                           | Each  | CAM/WB   | -                  |  | -            | -           | -               | \$ -          | 0.00%            |
| Efficient Fan Controller                        | Each  | CAM/WB   | -                  |  | -            | -           | -               | \$ -          | 0.00%            |
|   |   |  |                    |  |              |             | -               |               |                  |
| Lighting  |   |  |                    |  |              |             |                 |               |                  |
| Interior LED Lighting                           | Each  | CAM/WB   | -                  |  | -            | -           | -               | \$ -          | 0.00%            |
| Interior TLED Type A Lamps                      | Each  | CAM/WB   | -                  |  | -            | -           | -               | \$ -          | 0.00%            |
| Interior TLED Type C Lamps                      | Each  | CAM/WB   | -                  |  | -            | -           | -               | \$ -          | 0.00%            |
| New: LED T8 Lamp - Interior                     | Each  | CAM/WB   | -                  |  | -            | -           | -               | \$ -          | 0.00%            |
| New: LED T8 Lamp - Exterior                     | Each  | CAM/WB   | -                  |  | -            | -           | -               | \$ -          | 0.00%            |
| Interior LED Fixture                            | Each  | CAM/WB   | -                  |  | -            | -           | -               | \$ -          | 0.00%            |
| Interior LED Screw-in                           | Each  | CAM/WB   | -                  |  | -            | -           | -               | \$ -          | 0.00%            |
| Interior LED Exit Sign                          | Each  | CAM/WB   | -                  |  | -            | -           | -               | \$ -          | 0.00%            |
| Exterior LED Lighting                           | Each  | CAM/WB   | -                  |  | -            | -           | -               | \$ -          | 0.00%            |
| New: LED Parking Garage Fixtures                | Each  | CAM/WB   | -                  |  | -            | -           | -               | \$ -          | 0.00%            |
| LED Exterior Wall or Pole Mounted Fixture       | Each  | CAM/WB   | -                  |  | -            | -           | -               | \$ -          | 0.00%            |
| LED Corn Lamp for Exterior Wall or Pole Mounted | Each  | CAM/WB   | -                  |  | -            | -           | -               | \$ -          | 0.00%            |
| Exterior LED Lighting - Pool                    | Each  | CAM/WB   | -                  |  | -            | -           | -               | \$ -          | 0.00%            |
| Wall or Ceiling Mounted Occupancy Sensor        | Each  | CAM/WB   | -                  |  | -            | -           | -               | \$ -          | 0.00%            |
| LED Diffuse A-Lamps                             | Each  | In-Unit  | -                  |  | -            | -           | -               | \$ -          | 0.00%            |
| LED Reflector Bulbs                             | Each  | In-Unit  | -                  |  | -            | -           | -               | \$ -          | 0.00%            |
|   |   |  |                    |  |              |             | -               |               |                  |

|   | Table 2A-2 ESA Program - Multifamily Whole Building (IOU) <sup>8</sup> |                                       |                    |  |              |             |                 |               |                  |
|---|--|---------------------------------------|--------------------|--|--------------|-------------|-----------------|---------------|------------------|
|   | Year-To-Date Completed & Expensed Installation                         |                                       |                    |  |              |             |                 |               |                  |
|   | Units (of Measure such as "each")                                      | Measure Type (In-unit vs Common Area) | Quantity Installed | Number of Units for Cap-kBTUh and Cap-Tons | kWh (Annual) | kW (Annual) | Therms (Annual) | Expenses (\$) | % of Expenditure |
| Measures <sup>1</sup>                           |  |                                       |                    |  |              |             |                 |               |                  |
| Appliances                                      |  |                                       |                    |  |              |             |                 |               |                  |
| High Efficiency Clothes Washer                  | Each   | In-Unit                               | -                  |  | -            | -           | -               | \$ -          | 0.00%            |
| Refrigerator                                    | Each   | In-Unit                               | -                  |  | -            | -           | -               | \$ -          | 0.00%            |
|   | -  |                                       |                    |  | -            | -           | -               | \$ -          |                  |
| Domestic Hot Water                              |  |                                       |                    |  |              |             |                 |               |                  |
| New: Non-Condensing Domestic Hot Water Boiler   | Cap-kBtuh  | CAM/WB                                | -                  |  | -            | -           | -               | \$ -          | 0.00%            |
| New: Condensing Domestic Hot Water Boiler       | Cap-kBtuh  | CAM/WB                                | -                  |  | -            | -           | -               | \$ -          | 0.00%            |
| Storage Water Heater                            | Cap-kBtuh  | CAM/WB                                | -                  |  | -            | -           | -               | \$ -          | 0.00%            |
| Tankless Water Heater                           | Cap-kBtuh  | CAM/WB                                | -                  |  | -            | -           | -               | \$ -          | 0.00%            |
| Heat Pump Water Heater                          | kW   | CAM/WB                                | -                  |  | -            | -           | -               | \$ -          | 0.00%            |
| Demand Control DHW Recirculation Pump           | Each   | CAM/WB                                | -                  |  | -            | -           | -               | \$ -          | 0.00%            |
| Low flow Showerhead                             | Each   | CAM/WB                                | -                  |  | -            | -           | -               | \$ -          | 0.00%            |
| Faucet Aerator                                  | Each   | CAM/WB                                | -                  |  | -            | -           | -               | \$ -          | 0.00%            |
| Thermostatic Tub Spout/Diverter                 | Each   | In-Unit                               | -                  |  | -            | -           | -               | \$ -          | 0.00%            |
| Thermostatic Shower Valve                       | Each   | In-Unit                               |                    |  |              |             |                 |               | 0.00%            |
| Water Heater Tank and Pipe Insulation           | Household  | In-Unit                               | -                  |  | -            | -           | -               | \$ -          | 0.00%            |
| Water Heater Repair/Replacement                 | Household  | In-Unit                               | -                  |  | -            | -           | -               | \$ -          | 0.00%            |
| Heat Pump Water Heater                          | Each   | In-Unit                               | -                  |  | -            | -           | -               | \$ -          | 0.00%            |
| Hot Water Pipe Insulation                       | Each   | CAM/WB                                | -                  |  | -            | -           | -               | \$ -          | 0.00%            |
| Boiler Controls                                 | Each   | CAM/WB                                | -                  |  | -            | -           | -               | \$ -          | 0.00%            |
|   |  |                                       |                    |  | -            | -           | -               | \$ -          |                  |
| Envelope  |  |                                       |                    |  |              |             |                 |               |                  |
| Attic Insulation                                | Sq Ft  | CAM/WB                                | -                  |  | -            | -           | -               | \$ -          | 0.00%            |
| Wall Insulation Blow-in                         | Sq Ft  | CAM/WB                                | -                  |  | -            | -           | -               | \$ -          | 0.00%            |
| Windows   | Sq Ft  | CAM/WB                                | -                  |  | -            | -           | -               | \$ -          | 0.00%            |
| Window Film                                     | Sq Ft  | CAM/WB                                | -                  |  | -            | -           | -               | \$ -          | 0.00%            |
| Air Sealing                                     | Household  | In-Unit                               | -                  |  | -            | -           | -               | \$ -          | 0.00%            |
| Attic Insulation                                | Household  | In-Unit                               | -                  |  | -            | -           | -               | \$ -          | 0.00%            |
|   |  |                                       |                    |  |              |             |                 |               |                  |
| HVAC  |  |                                       |                    |  |              |             |                 |               |                  |
| Air Conditioners Split System                   | Cap-Tons   | CAM/WB                                | -                  |  | -            | -           | -               | \$ -          | 0.00%            |
| Heat Pump Split System                          | Cap-Tons   | CAM/WB                                | -                  |  | -            | -           | -               | \$ -          | 0.00%            |
| New: Packaged Air Conditioner                   | Cap-Tons   | CAM/WB                                | -                  |  | -            | -           | -               | \$ -          | 0.00%            |
| Package Terminal A/C                            | Cap-Tons   | CAM/WB                                | -                  |  | -            | -           | -               | \$ -          | 0.00%            |
| Package Terminal Heat Pump                      | Cap-Tons   | CAM/WB                                | -                  |  | -            | -           | -               | \$ -          | 0.00%            |
| Furnace Replacement                             | Cap-kBtuh  | CAM/WB                                | -                  |  | -            | -           | -               | \$ -          | 0.00%            |
| Space Heating Boiler                            | Cap-kBtuh  | CAM/WB                                | -                  |  | -            | -           | -               | \$ -          | 0.00%            |
| Smart Thermostats                               | Each   | In-Unit                               | -                  |  | -            | -           | -               | \$ -          | 0.00%            |
| Furnace Repair/Replacement                      | Each   | In-Unit                               | -                  |  | -            | -           | -               | \$ -          | 0.00%            |
| Central A/C Replacement                         | Each   | In-Unit                               | -                  |  | -            | -           | -               | \$ -          | 0.00%            |
| High Efficiency Forced Air Unit (HE FAU)        | Each   | In-Unit                               | -                  |  | -            | -           | -               | \$ -          | 0.00%            |
| Portable A/C                                    | Each   | In-Unit                               | -                  |  | -            | -           | -               | \$ -          | 0.00%            |
| Central A/C Tune up                             | Each   | In-Unit                               | -                  |  | -            | -           | -               | \$ -          | 0.00%            |
| Blower Motor Retrofit                           | Each   | CAM/WB                                | -                  |  | -            | -           | -               | \$ -          | 0.00%            |
| Efficient Fan Controller                        | Each   | CAM/WB                                | -                  |  | -            | -           | -               | \$ -          | 0.00%            |
|   |  |                                       |                    |  |              |             | -               |               |                  |
| Lighting  |  |                                       |                    |  |              |             |                 |               |                  |
| Interior LED Lighting                           | Each   | CAM/WB                                | -                  |  | -            | -           | -               | \$ -          | 0.00%            |
| Interior TLED Type A Lamps                      | Each   | CAM/WB                                | -                  |  | -            | -           | -               | \$ -          | 0.00%            |
| Interior TLED Type C Lamps                      | Each   | CAM/WB                                | -                  |  | -            | -           | -               | \$ -          | 0.00%            |
| New: LED T8 Lamp - Interior                     | Each   | CAM/WB                                | -                  |  | -            | -           | -               | \$ -          | 0.00%            |
| New: LED T8 Lamp - Exterior                     | Each   | CAM/WB                                | -                  |  | -            | -           | -               | \$ -          | 0.00%            |
| Interior LED Fixture                            | Each   | CAM/WB                                | -                  |  | -            | -           | -               | \$ -          | 0.00%            |
| Interior LED Screw-in                           | Each   | CAM/WB                                | -                  |  | -            | -           | -               | \$ -          | 0.00%            |
| Interior LED Exit Sign                          | Each   | CAM/WB                                | -                  |  | -            | -           | -               | \$ -          | 0.00%            |
| Exterior LED Lighting                           | Each   | CAM/WB                                | -                  |  | -            | -           | -               | \$ -          | 0.00%            |
| New: LED Parking Garage Fixtures                | Each   | CAM/WB                                | -                  |  | -            | -           | -               | \$ -          | 0.00%            |
| LED Exterior Wall or Pole Mounted Fixture       | Each   | CAM/WB                                | -                  |  | -            | -           | -               | \$ -          | 0.00%            |
| LED Corn Lamp for Exterior Wall or Pole Mounted | Each   | CAM/WB                                | -                  |  | -            | -           | -               | \$ -          | 0.00%            |
| Exterior LED Lighting - Pool                    | Each   | CAM/WB                                | -                  |  | -            | -           | -               | \$ -          | 0.00%            |
| Wall or Ceiling Mounted Occupancy Sensor        | Each   | CAM/WB                                | -                  |  | -            | -           | -               | \$ -          | 0.00%            |
| LED Diffuse A-Lamps                             | Each   | In-Unit                               | -                  |  | -            | -           | -               | \$ -          | 0.00%            |
| LED Reflector Bulbs                             | Each   | In-Unit                               | -                  |  | -            | -           | -               | \$ -          | 0.00%            |
|   |  |                                       |                    |  |              |             | -               |               |                  |



Energy Savings Assistance Program Table 2A - Multifamily Whole Building  
Southern California Edison  
Through March 2025

|   | Table 2A-1 ESA Program - Multifamily Whole Building <sup>3, 8</sup> |  |   |   |   |   |      |       |  |
|---|---|--|---|---|---|---|------|-------|--|
|   |   | Year-To-Date Completed & Expensed Installation |   |   |   |   |      |       |  |
| Miscellaneous                                     |   |  |   |   |   |   |      |       |  |
| Tier-2 Smart Power Strip                          | Each  | In-Unit  | - | - | - | - | \$ - | 0.00% |  |
| Variable Speed Pool Pump                          | Each  | CAM/WB   | - | - | - | - | \$ - | 0.00% |  |
| Smart Power Strip Tier II                         | Each  | CAM/WB   | - | - | - | - | \$ - | 0.00% |  |
| Cold Storage                                      | Each  | In-Unit  | - | - | - | - | \$ - | 0.00% |  |
| Air Purifier                                      | Home  | In-Unit  | - | - | - | - | \$ - | 0.00% |  |
| CO and Smoke Alarm                                | Each  | In-Unit  | - | - | - | - | \$ - | 0.00% |  |
| CO and Smoke Alarm                                | Each  | CAM/WB   | - | - | - | - | \$ - | 0.00% |  |
| Minor Repair                                      | Each  | CAM/WB   | - | - | - | - | \$ - | 0.00% |  |
|   |   |  |   |   |   | - |      |       |  |
| Electrification                                   |   |  |   |   |   |   |      |       |  |
| New - Central Heat Pump-FS (propane or gas space) | Each  | In-Unit  | - | - | - | - | \$ - | 0.00% |  |
| Heat Pump Clothes Dryer - FS                      | Each  | In-Unit  | - | - | - | - | \$ - | 0.00% |  |
| Induction Cooktop - FS                            | Each  | In-Unit  | - | - | - | - | \$ - | 0.00% |  |
| Ductless Mini-split Heat Pump - FS                | Each  | In-Unit  | - | - | - | - | \$ - | 0.00% |  |
| Heat Pump Water Heater - FS                       | Each  | In-Unit  | - | - | - | - | \$ - | 0.00% |  |
| Heat Pump Pool Heater - FS                        | Each  | CAM/WB   | - | - | - | - | \$ - | 0.00% |  |
| Ductless Mini Split - FS                          | Each  | CAM/WB   | - | - | - | - | \$ - | 0.00% |  |
| Heat Pump Water Heater - FS                       | Each  | CAM/WB   | - | - | - | - | \$ - | 0.00% |  |
| Customer Enrollment                               |   |  |   |   |   |   |      |       |  |
| ESA Outreach & Assessment                         | Household   | In-Unit  | - |   |   |   | \$ - | 0.00% |  |
| ESA In-Home Energy Education                      | Household   | In-Unit  | - |   |   |   | \$ - | 0.00% |  |
| Project Completion                                |   |  |   |   |   |   |      |       |  |
| CAM Completion                                    | Property  | CAM/WB   |   |   |   |   |      |       |  |
|   |   |  |   |   |   |   |      |       |  |
| Ancillary Services                                |   |  |   |   |   |   |      |       |  |
| Audit   |   |  |   |   |   |   |      | 0.00% |  |
|   |   |  |   |   |   |   |      |       |  |
| Total   |   |  | - | - | - | - | \$ - | 0.00% |  |

| Multifamily Properties Treated  | Number |
|---|--------|
| Total Number of Multifamily Properties Treated <sup>2</sup>                   | 0      |
| Subtotal of Master-metered Multifamily Properties Treated                     | 0      |
| Total Number of Multifamily Tenant Units w/in Properties Treated <sup>3</sup> | 0      |
| Total Number of buildings w/in Properties Treated                             | 0      |

| Multifamily Properties Treated (In-Unit)                  | Number |
|---|--------|
| Total Number of households individually treated (in-unit) | -      |

| ESA Program - MFWB                    | Year to Date Expenses <sup>6</sup> |      |       |
|---------------------------------------|------------------------------------|------|-------|
|                                       | Electric                           | Gas  | Total |
| Administration                        | \$ -                               | \$ - | \$ -  |
| Direct Implementation (Non-Incentive) | \$ -                               | \$ - | \$ -  |
| Direct Implementation                 | \$ -                               | \$ - | \$ -  |
| SPOC                                  | \$ -                               | \$ - | \$ -  |
|                                       |                                    |      |       |
| TOTAL MFWB COSTS                      | \$ -                               | \$ - | \$ -  |

<<Includes measures costs

[1] Measures are customized by each IOU, see 'Table 2B-1, Eligible Measures List'. Measures list may change based on available information on both costs and benefits and may vary across climate zones. Each IOU should fill out Table 2B as it pertains to their program. Table 2B-1 Column A should match Table 2B Column A for eligible (not canceled) measures. PG&E inadvertently misreported the number of DHW, Furnace, and Window installations in August that the quantities were reported in system output (kBtu) for DHW and Furance, and in sqft sizes for Windows. These totals have been corrected in this month’s report. Highlighted in red are the in-unit measure types that were not included in the previous version of the table.

[2] Multifamily properties are sites with at least five (5) or more dwelling units. The properties may have multiple buildings. 2021.

[3] Multifamily tenant units are the number of dwelling units located within properties treated. This number does not represent the same number of dwellings treated as captured in table 2A.

[4] Commissioning costs, as allowable per the Decision, are included in measures total cost unless otherwise noted.

[5] Applicable to Deed-Restricted, government and non-profit owned multi-family buildings described in D.16-11-022, modified by D.17-12-009, where 65% of tenants are income eligible based (at or below 200% of the Federal Poverty Guidelines).

[6] Total MFWB YTD expenses are reported in ESA Table 2A.

|   | Table 2A-2 ESA Program - Multifamily Whole Building (IOU) <sup>8</sup> |  |   |   |   |   |      |       |  |
|---|--|--|---|---|---|---|------|-------|--|
|   |  | Year-To-Date Completed & Expensed Installation |   |   |   |   |      |       |  |
| Miscellaneous                                     |  |  |   |   |   |   |      |       |  |
| Tier-2 Smart Power Strip                          | Each   | In-Unit  | - | - | - | - | \$ - | 0.00% |  |
| Variable Speed Pool Pump                          | Each   | CAM/WB   | - | - | - | - | \$ - | 0.00% |  |
| Smart Power Strip Tier II                         | Each   | CAM/WB   | - | - | - | - | \$ - | 0.00% |  |
| Cold Storage                                      | Each   | In-Unit  | - | - | - | - | \$ - | 0.00% |  |
| Air Purifier                                      | Home   | In-Unit  | - | - | - | - | \$ - | 0.00% |  |
| CO and Smoke Alarm                                | Each   | In-Unit  | - | - | - | - | \$ - | 0.00% |  |
| CO and Smoke Alarm                                | Each   | CAM/WB   | - | - | - | - | \$ - | 0.00% |  |
| Minor Repair                                      | Each   | CAM/WB   | - | - | - | - | \$ - | 0.00% |  |
|   |  |  |   |   |   | - |      |       |  |
| Electrification                                   |  |  |   |   |   |   |      |       |  |
| New - Central Heat Pump-FS (propane or gas space) | Each   | In-Unit  | - | - | - | - | \$ - | 0.00% |  |
| Heat Pump Clothes Dryer - FS                      | Each   | In-Unit  | - | - | - | - | \$ - | 0.00% |  |
| Induction Cooktop - FS                            | Each   | In-Unit  | - | - | - | - | \$ - | 0.00% |  |
| Ductless Mini-split Heat Pump - FS                | Each   | In-Unit  | - | - | - | - | \$ - | 0.00% |  |
| Heat Pump Water Heater - FS                       | Each   | In-Unit  | - | - | - | - | \$ - | 0.00% |  |
| Heat Pump Pool Heater - FS                        | Each   | CAM/WB   | - | - | - | - | \$ - | 0.00% |  |
| Ductless Mini Split - FS                          | Each   | CAM/WB   | - | - | - | - | \$ - | 0.00% |  |
| Heat Pump Water Heater - FS                       | Each   | CAM/WB   | - | - | - | - | \$ - | 0.00% |  |
| Customer Enrollment – In-Unit                     |  |  |   |   |   |   |      |       |  |
| ESA Outreach & Assessment                         | Household  | In-Unit  | - |   |   |   | \$ - | 0.00% |  |
| ESA In-Home Energy Education                      | Household  | In-Unit  | - |   |   |   | \$ - | 0.00% |  |
| Project Completion                                |  |  |   |   |   |   |      |       |  |
| CAM Completion                                    | Property   | CAM/WB   |   |   |   |   |      |       |  |
|   |  |  |   |   |   |   |      |       |  |
| Ancillary Services                                |  |  |   |   |   |   |      |       |  |
| Audit <sup>4</sup>                                |  |  |   |   |   |   |      | 0.00% |  |
|   |  |  |   |   |   |   |      |       |  |
| Total   | -  |  | - | - | - | - | \$ - | 0.00% |  |

| Multifamily Properties Treated  | Number |
|---|--------|
| Total Number of Multifamily Properties Treated <sup>2</sup>                   | 0      |
| Subtotal of Master-metered Multifamily Properties Treated                     | 0      |
| Total Number of Multifamily Tenant Units w/in Properties Treated <sup>3</sup> | 0      |
| Total Number of buildings w/in Properties Treated                             | 0      |

| Multifamily Properties Treated (In-Unit)                  | Number |
|---|--------|
| Total Number of households individually treated (in-unit) | -      |

| ESA Program - MFWB                    | Year to Date Expenses <sup>6</sup> |      |           |
|---------------------------------------|------------------------------------|------|-----------|
|                                       | Electric                           | Gas  | Total     |
| Administration                        | \$ 9,944                           | \$ - | \$ 9,944  |
| Direct Implementation (Non-Incentive) | \$ 574,077                         | \$ - | \$574,077 |
| Direct Implementation                 | \$ 331,434                         | \$ - | \$331,434 |
| SPOC                                  | \$ 31,609                          | \$ - | \$ 31,609 |
|                                       |                                    |      |           |
| TOTAL MFWB COSTS                      | \$ 947,064                         | \$ - | \$947,064 |

<<Includes measures costs

**Energy Savings Assistance Program Table 2B - Pilot Plus and Pilot Deep**  
**Southern California Edison**  
**Through March 2025**

| ESA Program - Pilot Plus                                 |            |  |              |             |                 |               |                  | ESA Program - Pilot Deep                                 |            |  |              |             |                 |               |                  |
|--|------------|--|--------------|-------------|-----------------|---------------|------------------|--|------------|--|--------------|-------------|-----------------|---------------|------------------|
| Measures   | Units      | Year-To-Date Completed & Expended Installation |              |             |                 |               |                  | Measures   | Units      | Year-To-Date Completed & Expended Installation |              |             |                 |               |                  |
|  |            | Quantity Installed                             | kWh (Annual) | kW (Annual) | Therms (Annual) | Expenses (\$) | % of Expenditure |  |            | Quantity Installed                             | kWh (Annual) | kW (Annual) | Therms (Annual) | Expenses (\$) | % of Expenditure |
| Appliances   |            |  |              |             |                 |               |                  |  |            |  |              |             |                 |               |                  |
| Energy Star Chest Freezer: 14-18 cf                      | Each       | -  | -            | -           | -               | \$ -          | 0%               | Energy Star Chest Freezer: 14-18 cf                      | Each       | 1.00   | 302.11       | 0.000       | -0.24           | \$ 1,090      |                  |
| Energy Star Chest Freezer: 20-22 cf                      | Each       | -  | -            | -           | -               | \$ -          | 0%               | Energy Star Chest Freezer: 20-22 cf                      | Each       |  |              |             |                 |               |                  |
| Energy Star Chest Freezer: 5-9 cf                        | Each       | -  | -            | -           | -               | \$ -          | 0%               | Energy Star Chest Freezer: 5-9 cf                        | Each       |  |              |             |                 |               |                  |
| Energy Star Qualified Clothes Washer                     | Each       | -  | -            | -           | -               | \$ -          | 0%               | Energy Star Qualified Clothes Washer                     | Each       |  |              |             |                 |               |                  |
| HP Washer/Dryer Combo Unit                               | Each       | -  | -            | -           | -               | \$ -          | 0%               | HP Washer/Dryer Combo Unit                               | Each       |  |              |             |                 |               |                  |
| Energy Star Qualified Dishwashers                        | Each       | -  | -            | -           | -               | \$ -          | 0%               | Energy Star Qualified Dishwashers                        | Each       |  |              |             |                 |               |                  |
| Energy Star Qualified Refrigerators - Large 20+ cf       | Each       | 1  | 47.40        | 0.000       | (0.66)          | \$ 1,435      | 10%              | Energy Star Qualified Refrigerators - Large 20+ cf       | Each       |  |              |             |                 |               |                  |
| Energy Star Qualified Refrigerators - Medium 17 - 19 cf  | Each       | -  | -            | -           | -               | \$ -          | 0%               | Energy Star Qualified Refrigerators - Medium 17 - 19 cf  | Each       |  |              |             |                 |               |                  |
| Energy Star Qualified Refrigerators - Small 14-16 cf     | Each       | -  | -            | -           | -               | \$ -          | 0%               | Energy Star Qualified Refrigerators - Small 14-16 cf     | Each       |  |              |             |                 |               |                  |
| Energy Star Upright Freezer: 13.5-15 cf                  | Each       | -  | -            | -           | -               | \$ -          | 0%               | Energy Star Upright Freezer: 13.5-15 cf                  | Each       |  |              |             |                 |               |                  |
| Energy Star Upright Freezer: 16-18 cf                    | Each       | -  | -            | -           | -               | \$ -          | 0%               | Energy Star Upright Freezer: 16-18 cf                    | Each       |  |              |             |                 |               |                  |
| Energy Star Upright Freezer: 20-22 cf                    | Each       | -  | -            | -           | -               | \$ -          | 0%               | Energy Star Upright Freezer: 20-22 cf                    | Each       |  |              |             |                 |               |                  |
| Cooling Measures   |            |  |              |             |                 |               |                  |  |            |  |              |             |                 |               |                  |
| Energy Star Qualified Ceiling Fans                       | Each       | -  | -            | -           | -               | \$ -          | 0%               | Energy Star Qualified Ceiling Fans                       | Each       |  |              |             |                 |               |                  |
| Whole House Fan  | Each       | -  | -            | -           | -               | \$ -          | 0%               | Whole House Fan  | Each       | 4.00   | 940.00       | 0.464       | -2.44           | \$ 11,076     | 9%               |
| Evaporative cooler installation 3,000 CFM                | Each       | -  | -            | -           | -               | \$ -          | 0%               | Evaporative cooler installation 3,000 CFM                | Each       | 1.00   | 17,943.24    | 0.000       | 0.00            | \$ 5,145      |                  |
| Evaporative cooler installation 4,000 CFM                | Each       | -  | -            | -           | -               | \$ -          | 0%               | Evaporative cooler installation 4,000 CFM                | Each       |  |              |             |                 |               |                  |
| Evaporative cooler installation 5,000 CFM                | Each       | -  | -            | -           | -               | \$ -          | 0%               | Evaporative cooler installation 5,000 CFM                | Each       |  |              |             |                 |               |                  |
| Replace Room AC with Energy Star Qualified RAC - 10k BTU | Each       | -  | -            | -           | -               | \$ -          | 0%               | Replace Room AC with Energy Star Qualified RAC - 10k     | Each       |  |              |             |                 |               |                  |
| Replace Room AC with Energy Star Qualified RAC - 12k BTU | Each       | -  | -            | -           | -               | \$ -          | 0%               | Replace Room AC with Energy Star Qualified RAC - 12k     | Each       |  |              |             |                 |               |                  |
| Replace Room AC with Energy Star Qualified RAC - 15k BTU | Each       | -  | -            | -           | -               | \$ -          | 0%               | Replace Room AC with Energy Star Qualified RAC - 15k     | Each       |  |              |             |                 |               |                  |
| Replace Room AC with Energy Star Qualified RAC - 6-8k    | Each       | -  | -            | -           | -               | \$ -          | 0%               | Replace Room AC with Energy Star Qualified RAC - 6-8k    | Each       |  |              |             |                 |               |                  |
| Domestic Hot Water                                       |            |  |              |             |                 |               |                  |  |            |  |              |             |                 |               |                  |
| Faucet Aerator   | Each       | 7  | 29.10        | 0.052       | 56.59           | \$ 62         | 0%               | Faucet Aerator   | Each       | 2.00   | 6.88         | 0.000       | 5.54            | \$ 18         |                  |
| Low-Flow Showerhead - Handheld                           | Each       | 9  | 793.80       | 0.231       | 59.40           | \$ 324        | 2%               | Low-Flow Showerhead - Handheld                           | Each       | 2.00   | 14.00        | 0.000       | 11.30           | \$ 82         |                  |
| Low-Flow Showerhead - Regular                            | Each       |  |              |             |                 |               | 0%               | Low-Flow Showerhead - Regular                            | Each       |  |              |             |                 |               |                  |
| Energy Star HE Gas Storage Water Heater - 40G            | Each       |  |              |             |                 |               | 0%               | Energy Star HE Gas Storage Water Heater - 40G            | Each       |  |              |             |                 |               |                  |
| Energy Star HE Gas Storage Water Heater - 50G            | Each       |  |              |             |                 |               | 0%               | Energy Star HE Gas Storage Water Heater - 50G            | Each       |  |              |             |                 |               |                  |
| Replace existing electric W/H with HP Water Heater - 40G | Each       |  |              |             |                 |               | 0%               | Replace existing electric W/H with HP Water Heater - 40G | Each       | 1.00   | 0.00         | 0.000       | 30.93           | \$ 2,540      |                  |
| Replace existing electric W/H with HP Water Heater - 50G | Each       |  |              |             |                 |               | 0%               | Replace existing electric W/H with HP Water Heater - 50G | Each       | 1.00   | 0.00         | 0.000       | 34.17           | \$ 3,164      | 3%               |
| Replace existing electric W/H with HP Water Heater - 80G | Each       |  |              |             |                 |               | 0%               | Replace existing electric W/H with HP Water Heater - 80G | Each       |  |              |             |                 |               |                  |
| Replace with Solar Water Heating w/storage back up       | Each       |  |              |             |                 |               | 0%               | Replace with Solar Water Heating w/storage back up       | Each       |  |              |             |                 |               |                  |
| Replace with Solar Water Heating w/tankless back up      | Each       |  |              |             |                 |               | 0%               | Replace with Solar Water Heating w/tankless back up      | Each       |  |              |             |                 |               |                  |
| Replace with Tankless Water Heater                       | Each       |  |              |             |                 |               | 0%               | Replace with Tankless Water Heater                       | Each       |  |              |             |                 |               |                  |
| Thermostatic Shower Valve                                | Each       | 9  | 126.00       | 0.264       | 101.70          | \$ 495        | 3%               | Thermostatic Shower Valve                                | Each       |  |              |             |                 |               |                  |
| Thermostatic Tub Spout/Diverter                          | Each       |  |              |             |                 |               | 0%               | Thermostatic Tub Spout/Diverter                          | Each       |  |              |             |                 |               |                  |
| Water Heater - Repair water leak - NTE \$300             | T&M        |  |              |             |                 |               | 0%               | Water Heater - Repair water leak - NTE \$300             | T&M        |  |              |             |                 |               |                  |
| Water Heater Blanket                                     | Each       |  |              |             |                 |               | 0%               | Water Heater Blanket                                     | Each       |  |              |             |                 |               |                  |
| Water Heater Pipe Insulation                             | Each       | 1  | -            | -           | 6.29            | \$ 29         | 0%               | Water Heater Pipe Insulation                             | Each       | 3.00   | 0.00         | 0.000       | 0.00            | \$ 87         | 0%               |
| Enclosure  |            |  |              |             |                 |               |                  |  |            |  |              |             |                 |               |                  |
| Attic Cover Replacement                                  | Each       | -  | -            | -           | -               | \$ -          | 0%               | Attic Cover Replacement                                  | Each       |  |              |             |                 |               |                  |
| Attic Insulation, Add R-11                               | Per Square |  |              |             |                 | \$ -          | 0%               | Attic Insulation, Add R-11                               | Per Square |  |              |             |                 |               |                  |
| Attic Insulation, Add R-19                               | Per Square | 2,738  | 27.38        | -           | 59.95           | \$ 5,749      | 40%              | Attic Insulation, Add R-19                               | Per Square | 4006.00  | 928.38       | 0.000       | 72.72           | \$ 8,233      | 5%               |
| Attic Insulation, Add R-30                               | Per Square |  |              |             |                 |               | 0%               | Attic Insulation, Add R-30                               | Per Square | 1300.00  | 574.03       | 0.000       | 99.91           | \$ 2,795      | 2%               |
| Attic Insulation, Add R-38                               | Per Square |  |              |             |                 |               | 0%               | Attic Insulation, Add R-38                               | Per Square | 4675.00  | 3,085.43     | 0.000       | 164.89          | \$ 10,017     | 6%               |
| Attic Insulation, Add R-49                               | Per Square |  |              |             |                 |               | 0%               | Attic Insulation, Add R-49                               | Per Square |  |              |             |                 |               |                  |
| Caulking   | Per Linear |  |              |             |                 |               | 0%               | Caulking   | Per Linear |  |              |             |                 |               |                  |
| Cover Plate Gaskets                                      | Per Home   |  |              |             |                 |               | 0%               | Cover Plate Gaskets                                      | Per Home   |  |              |             |                 |               |                  |
| Duct Sealing - 120 Minutes                               | Per System | 2  | -            | -           | -               | \$ 760        | 0%               | Duct Sealing - 120 Minutes                               | Per System | 2.00   | 828.33       | 0.000       | 46.58           | \$ 745        | 0%               |
| Duct Sealing - 60 Minutes                                | Per System |  |              |             |                 |               | 0%               | Duct Sealing - 60 Minutes                                | Per System |  |              |             |                 |               |                  |
| Duct Sealing - 90 Minutes                                | Per System |  |              |             |                 |               | 0%               | Duct Sealing - 90 Minutes                                | Per System |  |              |             |                 |               |                  |
| Floor Insulation, Add R-19                               | Per Square |  |              |             |                 |               | 0%               | Floor Insulation, Add R-19                               | Per Square |  |              |             |                 |               |                  |
| Glass Replacement  | Per Square |  |              |             |                 |               | 0%               | Glass Replacement  | Per Square |  |              |             |                 |               |                  |
| High Efficiency Windows                                  | Per Square |  |              |             |                 |               | 0%               | High Efficiency Windows                                  | Per Square | 1123.80  | 5,215.99     | 0.000       | 126.47          | \$ 62,920     | 41%              |
| High-Performance Cool Roofs                              | Per Square |  |              |             |                 |               | 0%               | High-Performance Cool Roofs                              | Per Square |  |              |             |                 |               |                  |
| Insulated Exterior Doors                                 | Per Door   |  |              |             |                 |               | 0%               | Insulated Exterior Doors                                 | Per Door   |  |              |             |                 |               |                  |
| Kitchen Exhaust Dampers                                  | Each       |  |              |             |                 |               | 0%               | Kitchen Exhaust Dampers                                  | Each       |  |              |             |                 |               |                  |
| Minor Home / Envelope Repairs - NTE \$600                | T&M        |  |              |             |                 |               | 0%               | Minor Home / Envelope Repairs - NTE \$600                | T&M        | 1.00   | 51.77        | 0.000       | 0.75            | \$ 1,299      |                  |
| Prescriptive Duct Sealing (No HVAC Replacement)          | Per System |  |              |             |                 |               | 0%               | Prescriptive Duct Sealing (No HVAC Replacement)          | Per System |  |              |             |                 |               |                  |
| Radiant Barriers   | Per Square |  |              |             |                 |               | 0%               | Radiant Barriers   | Per Square |  |              |             |                 |               |                  |
| Room AC/Evaporative Cooler Cover                         | Each       |  |              |             |                 |               | 0%               | Room AC/Evaporative Cooler Cover                         | Each       |  |              |             |                 |               |                  |
| Wall Insulation, Add R-13                                | Per Square |  |              |             |                 |               | 0%               | Wall Insulation, Add R-13                                | Per Square |  |              |             |                 |               |                  |
| Weather-stripping  | Per Linear | 119  | -            | -           | -               | \$ 684        | 5%               | Weather-stripping  | Per Linear | 214.00   | 144.84       | 0.000       | 241.91          | \$ 1,219      | 1%               |
| Window Film (Tint)                                       | Per Square |  |              |             |                 |               | 0%               | Window Film (Tint)                                       | Per Square |  |              |             |                 |               |                  |

**Energy Savings Assistance Program Table 2B - Pilot Plus and Pilot Deep**  
**Southern California Edison**  
**Through March 2025**

| ESA Program - Pilot Plus  |            |  |              |             |                 |               |                  | ESA Program - Pilot Deep                                    |            |  |              |             |                 |               |                  |
|---|------------|--|--------------|-------------|-----------------|---------------|------------------|---|------------|--|--------------|-------------|-----------------|---------------|------------------|
| Measures  | Units      | Year-To-Date Completed & Expensed Installation |              |             |                 |               |                  | Measures  | Units      | Year-To-Date Completed & Expensed Installation |              |             |                 |               |                  |
|   |            | Quantity Installed                             | kWh (Annual) | kW (Annual) | Therms (Annual) | Expenses (\$) | % of Expenditure |   |            | Quantity Installed                             | kWh (Annual) | kW (Annual) | Therms (Annual) | Expenses (\$) | % of Expenditure |
| <b>HVAC</b>   |            |  |              |             |                 |               |                  |   |            |  |              |             |                 |               |                  |
| Duct Insulation (R-6)   | Per Linear | -  | -            | -           | -               | \$ -          | 0%               | Duct Insulation (R-6)                                       | Per Linear | -  | -            | -           | -               | -             | -                |
| Duct Repair   | Each       | -  | -            | -           | -               | \$ -          | 0%               | Duct Repair   | Each       | -  | -            | -           | -               | -             | -                |
| Duct Replacement  | Per Linear | -  | -            | -           | -               | \$ -          | 0%               | Duct Replacement  | Per Linear | -  | -            | -           | -               | -             | -                |
| Duct Test - Title 24 or to perform duct sealing                         | Per System | 5  | -            | -           | -               | \$ 750        | 5%               | Duct Test - Title 24 or to perform duct sealing             | Per System | 8.00   | 0.00         | 0.000       | 0.00            | \$ 1,200      | 1%               |
| ECM Blower Motor  | Each       | -  | -            | -           | -               | \$ -          | 0%               | ECM Blower Motor  | Each       | -  | -            | -           | -               | -             | -                |
| Efficient Fan Controller  | Each       | 3  | 1,008.00     | 1.134       | -               | \$ 825        | 6%               | Efficient Fan Controller                                    | Each       | 1.00   | 0.24         | 0.000       | 0.00            | \$ 260        | 0%               |
| HE Wall Furnace 82% AFUE  | Each       | -  | -            | -           | -               | \$ -          | 0%               | HE Wall Furnace 82% AFUE                                    | Each       | -  | -            | -           | -               | -             | -                |
| HVAC System - Filter Replacement (No HVAC Replacement)                  | Each       | 4  | 32.68        | 0.014       | -               | \$ 260        | 2%               | HVAC System - Filter Replacement (No HVAC Replacement)      | Each       | 2.00   | 8.17         | 0.004       | 0.00            | \$ 127        | 0%               |
| HVAC Tune-up  | Each       | 3  | 160.58       | 0.197       | (0.06)          | \$ 1,590      | 11%              | HVAC Tune-up  | Each       | 2.00   | 107.04       | 0.006       | 0.00            | \$ 820        | 0%               |
| Mobile Home Split System, 2 TON 16 SEER/60 KBTU 95%                     | Each       | -  | -            | -           | -               | \$ -          | 0%               | Mobile Home Split System, 2 TON 16 SEER/60 KBTU 95%         | Each       | -  | -            | -           | -               | -             | -                |
| Mobile Home Split System, 2 TON 16 SEER/75 KBTU 95%                     | Each       | -  | -            | -           | -               | \$ -          | 0%               | Mobile Home Split System, 2 TON 16 SEER/75 KBTU 95%         | Each       | -  | -            | -           | -               | -             | -                |
| Mobile Home Split System, 3 TON 16 SEER/60 KBTU 95%                     | Each       | -  | -            | -           | -               | \$ -          | 0%               | Mobile Home Split System, 3 TON 16 SEER/60 KBTU 95%         | Each       | -  | -            | -           | -               | -             | -                |
| Mobile Home Split System, 3 TON 16 SEER/75 KBTU 95%                     | Each       | -  | -            | -           | -               | \$ -          | 0%               | Mobile Home Split System, 3 TON 16 SEER/75 KBTU 95%         | Each       | -  | -            | -           | -               | -             | -                |
| Mobile Home Split System, 4 TON 16 SEER/72 KBTU 95%                     | Each       | -  | -            | -           | -               | \$ -          | 0%               | Mobile Home Split System, 4 TON 16 SEER/72 KBTU 95%         | Each       | -  | -            | -           | -               | -             | -                |
| Replace FAU with HE FAU, 100 KBTU 95% AFUE                              | Each       | -  | -            | -           | -               | \$ -          | 0%               | Replace FAU with HE FAU, 100 KBTU 95% AFUE                  | Each       | -  | -            | -           | -               | -             | -                |
| Replace FAU with HE FAU, 40 KBTU 95% AFUE                               | Each       | -  | -            | -           | -               | \$ -          | 0%               | Replace FAU with HE FAU, 40 KBTU 95% AFUE                   | Each       | -  | -            | -           | -               | -             | -                |
| Replace FAU with HE FAU, 60 KBTU 95% AFUE                               | Each       | -  | -            | -           | -               | \$ -          | 0%               | Replace FAU with HE FAU, 60 KBTU 95% AFUE                   | Each       | 2.00   | 0.00         | 0.000       | 104.45          | \$ 10,400     | 8%               |
| Replace FAU with HE FAU, 80 KBTU 95% AFUE                               | Each       | -  | -            | -           | -               | \$ -          | 0%               | Replace FAU with HE FAU, 80 KBTU 95% AFUE                   | Each       | -  | -            | -           | -               | -             | -                |
| Replace Package G/E with 16+ SEER/80%+ AFUE - 2 1/2 Ton                 | Each       | -  | -            | -           | -               | \$ -          | 0%               | Replace Package G/E with 16+ SEER/80%+ AFUE - 2 1/2 Ton     | Each       | -  | -            | -           | -               | -             | -                |
| Replace Package G/E with 16+ SEER/80%+ AFUE - 2 Ton                     | Each       | -  | -            | -           | -               | \$ -          | 0%               | Replace Package G/E with 16+ SEER/80%+ AFUE - 2 Ton         | Each       | -  | -            | -           | -               | -             | -                |
| Replace Package G/E with 16+ SEER/80%+ AFUE - 3 1/2 Ton                 | Each       | -  | -            | -           | -               | \$ -          | 0%               | Replace Package G/E with 16+ SEER/80%+ AFUE - 3 1/2 Ton     | Each       | -  | -            | -           | -               | -             | -                |
| Replace Package G/E with 16+ SEER/80%+ AFUE - 3 Ton                     | Each       | -  | -            | -           | -               | \$ -          | 0%               | Replace Package G/E with 16+ SEER/80%+ AFUE - 3 Ton         | Each       | -  | -            | -           | -               | -             | -                |
| Replace Package G/E with 16+ SEER/80%+ AFUE - 4 Ton                     | Each       | -  | -            | -           | -               | \$ -          | 0%               | Replace Package G/E with 16+ SEER/80%+ AFUE - 4 Ton         | Each       | -  | -            | -           | -               | -             | -                |
| Replace Package G/E with 16+ SEER/80%+ AFUE - 5 Ton                     | Each       | -  | -            | -           | -               | \$ -          | 0%               | Replace Package G/E with 16+ SEER/80%+ AFUE - 5 Ton         | Each       | -  | -            | -           | -               | -             | -                |
| Replace Package HP with 16+ SEER/8.5+ HSPF - 2 1/2 Ton                  | Each       | -  | -            | -           | -               | \$ -          | 0%               | Replace Package HP with 16+ SEER/8.5+ HSPF - 2 1/2 Ton      | Each       | -  | -            | -           | -               | -             | -                |
| Replace Package HP with 16+ SEER/8.5+ HSPF - 2 Ton                      | Each       | -  | -            | -           | -               | \$ -          | 0%               | Replace Package HP with 16+ SEER/8.5+ HSPF - 2 Ton          | Each       | -  | -            | -           | -               | -             | -                |
| Replace Package HP with 16+ SEER/8.5+ HSPF - 3 1/2 Ton                  | Each       | -  | -            | -           | -               | \$ -          | 0%               | Replace Package HP with 16+ SEER/8.5+ HSPF - 3 1/2 Ton      | Each       | -  | -            | -           | -               | -             | -                |
| Replace Package HP with 16+ SEER/8.5+ HSPF - 3 Ton                      | Each       | -  | -            | -           | -               | \$ -          | 0%               | Replace Package HP with 16+ SEER/8.5+ HSPF - 3 Ton          | Each       | -  | -            | -           | -               | -             | -                |
| Replace Package HP with 16+ SEER/8.5+ HSPF - 4 Ton                      | Each       | -  | -            | -           | -               | \$ -          | 0%               | Replace Package HP with 16+ SEER/8.5+ HSPF - 4 Ton          | Each       | -  | -            | -           | -               | -             | -                |
| Replace Package HP with 16+ SEER/8.5+ HSPF - 5 Ton                      | Each       | -  | -            | -           | -               | \$ -          | 0%               | Replace Package HP with 16+ SEER/8.5+ HSPF - 5 Ton          | Each       | -  | -            | -           | -               | -             | -                |
| Replace Split AC Only with 16+ SEER - 2 1/2 Ton                         | Each       | -  | -            | -           | -               | \$ -          | 0%               | Replace Split AC Only with 16+ SEER - 2 1/2 Ton             | Each       | -  | -            | -           | -               | -             | -                |
| Replace Split AC Only with 16+ SEER - 2 Ton                             | Each       | -  | -            | -           | -               | \$ -          | 0%               | Replace Split AC Only with 16+ SEER - 2 Ton                 | Each       | -  | -            | -           | -               | -             | -                |
| Replace Split AC Only with 16+ SEER - 3 1/2 Ton                         | Each       | -  | -            | -           | -               | \$ -          | 0%               | Replace Split AC Only with 16+ SEER - 3 1/2 Ton             | Each       | -  | -            | -           | -               | -             | -                |
| Replace Split AC Only with 16+ SEER - 3 Ton                             | Each       | -  | -            | -           | -               | \$ -          | 0%               | Replace Split AC Only with 16+ SEER - 3 Ton                 | Each       | -  | -            | -           | -               | -             | -                |
| Replace Split AC Only with 16+ SEER - 4 Ton                             | Each       | -  | -            | -           | -               | \$ -          | 0%               | Replace Split AC Only with 16+ SEER - 4 Ton                 | Each       | -  | -            | -           | -               | -             | -                |
| Replace Split AC Only with 16+ SEER - 5 Ton                             | Each       | -  | -            | -           | -               | \$ -          | 0%               | Replace Split AC Only with 16+ SEER - 5 Ton                 | Each       | -  | -            | -           | -               | -             | -                |
| Replace Split HP System with 16+ SEER/8.8+ HSPF - 2 1/2 Ton             | Each       | -  | -            | -           | -               | \$ -          | 0%               | Replace Split HP System with 16+ SEER/8.8+ HSPF - 2 1/2 Ton | Each       | -  | -            | -           | -               | -             | -                |
| Replace Split HP System with 16+ SEER/8.8+ HSPF - 2 Ton                 | Each       | -  | -            | -           | -               | \$ -          | 0%               | Replace Split HP System with 16+ SEER/8.8+ HSPF - 2 Ton     | Each       | -  | -            | -           | -               | -             | -                |
| Replace Split HP System with 16+ SEER/8.8+ HSPF - 3 1/2 Ton             | Each       | -  | -            | -           | -               | \$ -          | 0%               | Replace Split HP System with 16+ SEER/8.8+ HSPF - 3 1/2 Ton | Each       | -  | -            | -           | -               | -             | -                |
| Replace Split HP System with 16+ SEER/8.8+ HSPF - 3 Ton                 | Each       | -  | -            | -           | -               | \$ -          | 0%               | Replace Split HP System with 16+ SEER/8.8+ HSPF - 3 Ton     | Each       | -  | -            | -           | -               | -             | -                |
| Replace Split HP System with 16+ SEER/8.8+ HSPF - 4 Ton                 | Each       | -  | -            | -           | -               | \$ -          | 0%               | Replace Split HP System with 16+ SEER/8.8+ HSPF - 4 Ton     | Each       | -  | -            | -           | -               | -             | -                |
| Replace Split HP System with 16+ SEER/8.8+ HSPF - 5 Ton                 | Each       | -  | -            | -           | -               | \$ -          | 0%               | Replace Split HP System with 16+ SEER/8.8+ HSPF - 5 Ton     | Each       | -  | -            | -           | -               | -             | -                |
| Replace Split System with 16+ SEER/95%+ AFUE - 2 1/2 Ton                | Each       | -  | -            | -           | -               | \$ -          | 0%               | Replace Split System with 16+ SEER/95%+ AFUE - 2 1/2 Ton    | Each       | -  | -            | -           | -               | -             | -                |
| Replace Split System with 16+ SEER/95%+ AFUE - 2 Ton                    | Each       | -  | -            | -           | -               | \$ -          | 0%               | Replace Split System with 16+ SEER/95%+ AFUE - 2 Ton        | Each       | -  | -            | -           | -               | -             | -                |
| Replace Split System with 16+ SEER/95%+ AFUE - 3 1/2 Ton <sup>(1)</sup> | Each       | -  | -            | -           | -               | \$ -          | 0%               | Replace Split System with 16+ SEER/95%+ AFUE - 3 1/2 Ton    | Each       | 1.00   | 1,403.31     | 0.000       | 14.02           | \$ 8,036      | 6%               |
| Replace Split System with 16+ SEER/95%+ AFUE - 3 Ton <sup>(1)</sup>     | Each       | -  | -            | -           | -               | \$ -          | 0%               | Replace Split System with 16+ SEER/95%+ AFUE - 3 Ton        | Each       | -  | -            | -           | -               | -             | -                |
| Replace Split System with 16+ SEER/95%+ AFUE - 4 Ton                    | Each       | -  | -            | -           | -               | \$ -          | 0%               | Replace Split System with 16+ SEER/95%+ AFUE - 4 Ton        | Each       | 1.00   | 1,403.31     | 0.000       | 14.02           | \$ 7,938      | 6%               |
| Replace Split System with 16+ SEER/95%+ AFUE - 5 Ton <sup>(1)</sup>     | Each       | -  | -            | -           | -               | \$ -          | 0%               | Replace Split System with 16+ SEER/95%+ AFUE - 5 Ton        | Each       | 1.00   | 2,584.38     | 0.000       | 101.60          | \$ 9,650      | 8%               |
| Smart Thermostat  | Each       | 1  | 171.72       | -           | 9.00            | \$ 235        | 2%               | Smart Thermostat  | Each       | 1.00   | 171.72       | 0.000       | 9.00            | \$ 235        | 0%               |
| <b>Maintenance</b>  |            |  |              |             |                 |               |                  |   |            |  |              |             |                 |               |                  |
| CO/Smoke Alarm Combo  | Each       | -  | -            | -           | -               | \$ -          | 0%               | CO/Smoke Alarm Combo  | Each       | 2.00   | 0.00         | 0.000       | 0.00            | \$ 158        | 0%               |
| Comprehensive Home Health and Safety Check-up                           | Per Home   | 3  | -            | -           | -               | \$ 237        | 2%               | Comprehensive Home Health and Safety Check-up               | Per Home   | 6.00   | 0.00         | 0.000       | 0.00            | \$ 463        | 0%               |
| Furnace Clean and Tune  | Each       | 5  | -            | -           | -               | \$ 368        | 3%               | Furnace Clean and Tune                                      | Each       | 1.00   | 0.00         | 0.000       | 0.00            | \$ 70         | 0%               |
| Range Hood  | Each       | -  | -            | -           | -               | \$ -          | 0%               | Range Hood  | Each       | -  | -            | -           | -               | -             | -                |
| Smoke Alarm   | Each       | -  | -            | -           | -               | \$ -          | 0%               | Smoke Alarm   | Each       | -  | -            | -           | -               | -             | -                |
| <b>Lighting</b>   |            |  |              |             |                 |               |                  |   |            |  |              |             |                 |               |                  |
| Exterior LED Security Light (photocell and motion sensor)               | Each       | -  | -            | -           | -               | \$ -          | 0%               | Exterior LED Security Light (photocell and motion sensor)   | Each       | -  | -            | -           | -               | -             | -                |
| LED Fixtures - Exterior   | Each       | -  | -            | -           | -               | \$ -          | 0%               | LED Fixtures - Exterior                                     | Each       | -  | -            | -           | -               | -             | -                |
| LED Fixtures - Interior   | Each       | -  | -            | -           | -               | \$ -          | 0%               | LED Fixtures - Interior                                     | Each       | -  | -            | -           | -               | -             | -                |
| LED Lamps - 40w Equivalent  | Each       | -  | -            | -           | -               | \$ -          | 0%               | LED Lamps - 40w Equivalent                                  | Each       | -  | -            | -           | -               | -             | -                |
| LED Lamps - 60w Equivalent  | Each       | 2  | 28.16        | 0.004       | (0.57)          | \$ 24         | 0%               | LED Lamps - 60w Equivalent                                  | Each       | -  | -            | -           | -               | -             | -                |
| <b>Miscellaneous</b>  |            |  |              |             |                 |               |                  |   |            |  |              |             |                 |               |                  |
| Energy Star Qualified Variable Speed Pool pumps                         | Each       | -  | -            | -           | -               | \$ -          | 0%               | Energy Star Qualified Variable Speed Pool pumps             | Each       | -  | -            | -           | -               | -             | -                |
| Home Energy Monitor   | Each       | 1  | -            | -           | -               | \$ 75         | 1%               | Home Energy Monitor   | Each       | -  | -            | -           | -               | -             | -                |
| Tier 2 Smart Power Strips   | Each       | -  | -            | -           | -               | \$ -          | 0%               | Tier 2 Smart Power Strips                                   | Each       | -  | -            | -           | -               | -             | -                |
| Vacancy Sensors   | Each       | -  | -            | -           | -               | \$ -          | 0%               | Vacancy Sensors   | Each       | -  | -            | -           | -               | -             | -                |
| <b>Permitting Fees</b>  |            |  |              |             |                 |               |                  |   |            |  |              |             |                 |               |                  |
| Permits   | Each       | -  | -            | -           | -               | \$ -          | 0%               | Permits   | Each       | 5.00   | 6.00         | 0.000       | 0.00            | \$ 1,746      | 1%               |

**Energy Savings Assistance Program Table 2B - Pilot Plus and Pilot Deep**  
**Southern California Edison**  
**Through March 2025**

| Measures                           | Units | ESA Program - Pilot Plus                       |              |             |                 |               |                  | Measures                           | Units | ESA Program - Pilot Deep                       |              |             |                 |               |                  |
|------------------------------------|-------|--|--------------|-------------|-----------------|---------------|------------------|------------------------------------|-------|--|--------------|-------------|-----------------|---------------|------------------|
|                                    |       | Year-To-Date Completed & Expensed Installation |              |             |                 |               |                  |                                    |       | Year-To-Date Completed & Expensed Installation |              |             |                 |               |                  |
|                                    |       | Quantity Installed                             | kWh (Annual) | kW (Annual) | Therms (Annual) | Expenses (\$) | % of Expenditure |                                    |       | Quantity Installed                             | kWh (Annual) | kW (Annual) | Therms (Annual) | Expenses (\$) | % of Expenditure |
| Customer Enrollment                |       |  |              |             |                 |               |                  | Customer Enrollment                |       |  |              |             |                 |               |                  |
| ESA WH Outreach & Assessment       | Home  | 3  |              |             |                 | \$ 600        | 4%               | ESA WH Outreach & Assessment       | Home  | 8  |              |             |                 | \$ 1,480      | 1%               |
| ESA WH In-Home Energy Education    | Home  | -  |              |             |                 | \$ -          | 0%               | ESA WH In-Home Energy Education    | Home  |  |              |             |                 |               |                  |
| Total Savings/Expenditures         |       |  | 2,425        | 2           | 291.65          | \$ 14,501     | 100%             | Total Savings/Expenditures         |       |  | 35,719       | 0           | 1,075.58        | \$ 149,283    | 100%             |
| - Mobile Homes Treated             | Home  | -  |              |             |                 |               |                  | - Mobile Homes Treated             | Home  | -  |              |             |                 |               |                  |
| Total Number of Households Treated | Home  | 3  |              |             |                 |               |                  | Total Number of Households Treated | Home  | 8  |              |             |                 |               |                  |

| Year to Date Expenses                                |                   |                   |                   |
|--|-------------------|-------------------|-------------------|
| ESA Program - Pilot Plus and Pilot Deep              | Electric          | Gas               | Total             |
| Administration <sup>(1)</sup>                        | \$ 66,842         | \$ 39,386         | \$ 106,228        |
| Direct Implementation (Non-Incentive) <sup>(2)</sup> | \$ 58,273         | \$ 58,273         | \$ 116,546        |
| Direct Implementation <sup>(3)</sup>                 | \$ 75,473         | \$ 78,881         | \$ 154,354        |
|  |                   |                   |                   |
| <b>TOTAL Pilot Plus and Pilot Deep COSTS</b>         | <b>\$ 200,588</b> | <b>\$ 176,540</b> | <b>\$ 377,128</b> |

<<Includes measures costs

| Year to Date Expenses                   |                   |                   |                   |
|---|-------------------|-------------------|-------------------|
| ESA Program - Pilot Plus and Pilot Deep | Electric          | Gas               | Total             |
| Inspections                             | \$ 5,297          | \$ 5,297          | \$ 10,593         |
| Marketing and Outreach                  | \$ 9,213          | \$ 9,213          | \$ 18,426         |
| General Administration                  | \$ 30,450         | \$ 2,995          | \$ 33,445         |
| Direct Implementer -- ADMIN             | \$ 58,273         | \$ 58,273         | \$ 116,546        |
| EM&V Studies                            | \$ 21,882         | \$ 21,882         | \$ 43,763         |
| Direct Installation -- Materials        | \$ 18,294         | \$ 19,467         | \$ 37,762         |
| Performance Incentive                   | \$ 30,002         | \$ 30,648         | \$ 60,650         |
| Home Audit; Test-In Test-Out            | \$ 27,138         | \$ 28,258         | \$ 55,395         |
| Remediation & Mitigation                | \$ 39             | \$ 508            | \$ 547            |
| WE&T                                    | \$ -              | \$ -              | \$ -              |
| <b>Total</b>                            | <b>\$ 200,588</b> | <b>\$ 176,540</b> | <b>\$ 377,128</b> |

<sup>(1)</sup> Administration includes expenses from the following categories: General Administration, Regulatory Compliance, Training, Inspections, Marketing and Outreach, and Evaluation.

<sup>(2)</sup> Direct Implementation (Non-Incentive) includes expenses for Implementer Administration and Marketing.

<sup>(3)</sup> Direct Implementation includes expenses for measures delivery.

**NOTE:** Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

**Energy Savings Assistance Program Table 2C - Building Electrification Retrofit Pilot**  
**Southern California Edison**  
**Through March 2025**

| Measures                                   | Units | ESA Program - Building Electrification Retrofit Pilot <sup>[1]</sup> |                             |             |                 |                   |                  |
|--|-------|--|-----------------------------|-------------|-----------------|-------------------|------------------|
|  |       | Year-To-Date Completed & Expensed Installation                       |                             |             |                 |                   |                  |
|  |       | Quantity Installed   | kWh (Annual) <sup>[2]</sup> | kW (Annual) | Therms (Annual) | Expenses (\$)     | % of Expenditure |
| <b>Appliances</b>                          |       |  |                             |             |                 |                   |                  |
| Electric Dryer                             | Each  | 10   | (3,050)                     | -           | 151             | \$ 13,129         | 1.3%             |
| Heat Pump Dryer                            | Each  | 5  | (1,300)                     | -           | 75              | \$ 10,600         | 1.1%             |
| Induction Cooktop                          | Each  | 2  | (180)                       | -           | 11              | \$ 3,650          | 0.4%             |
| Induction Range                            | Each  | 12   | (2,484)                     | -           | 172             | \$ 25,545         | 2.6%             |
| <b>Domestic Hot Water</b>                  |       |  |                             |             |                 |                   |                  |
| Heat Pump Water Heater                     | Each  | 39   | (45,680)                    | -           | 6,339           | \$ 200,859        | 20.2%            |
| <b>Enclosure</b>                           |       |  |                             |             |                 |                   |                  |
| Attic Insulation                           | Home  | 9  | 5,728                       | 3           | -               | \$ 32,099         | 3.2%             |
| <b>HVAC</b>                                |       |  |                             |             |                 |                   |                  |
| Heat Pump HVAC                             | Each  | 41   | (32,350)                    | -           | 6,660           | \$ 513,171        | 51.5%            |
| Duct Seal                                  | Each  | 30   | -                           | -           | -               | \$ 11,565         | 1.2%             |
| Smart Thermostat                           | Each  | 14   | 719                         | -           | -               | \$ 4,200          | 0.4%             |
| <b>Miscellaneous<sup>[3]</sup></b>         |       |  |                             |             |                 |                   |                  |
| Minor Home Repair                          | Home  | 23   |                             |             |                 | \$ 46,220         | 4.6%             |
| Carbon Monoxide/Smoke Alarm                | Each  | 135  |                             |             |                 | \$ 10,949         | 1.1%             |
| Electric Panel                             | Each  | 12   |                             |             |                 | \$ 41,000         | 4.1%             |
| Electric Sub-Panel                         | Each  | 3  |                             |             |                 | \$ 5,600          | 0.6%             |
| Electrical Circuit Run                     | Each  | 60   |                             |             |                 | \$ 60,840         | 6.1%             |
| Induction Cookware                         | Home  | 14   |                             |             |                 | \$ 2,135          | 0.2%             |
| <b>Customer Enrollment</b>                 |       |  |                             |             |                 |                   |                  |
| Energy Assessment                          | Home  | 39   |                             |             |                 | \$ 13,950         | 1.4%             |
|  |       |  |                             |             |                 |                   |                  |
| <b>Total Savings/Expenditures</b>          |       |  | <b>(78,597)</b>             | <b>3</b>    | <b>13,408</b>   | <b>\$ 995,512</b> | <b>100.0%</b>    |
| <b>Claimable kWh Savings<sup>[4]</sup></b> |       |  | 314,257                     |             |                 |                   |                  |

|  |      |               |
|--|------|---------------|
| <b>Households Treated</b>                                |      | <b>Total</b>  |
| Single Family Households Treated                         | Home | <b>39</b>     |
| Estimated Avg. Annual Bill SavingsTreated <sup>[5]</sup> | Home | <b>\$ 448</b> |

| ESA Program - Building Electrification                     | Year to Date Expenses |      |            |
|--|-----------------------|------|------------|
|  | Electric              | Gas  | Total      |
| <b>Administration</b>                                      | \$ 58,189             |      | \$ 58,189  |
| <b>Direct Implementation (Non-Incentive)<sup>[6]</sup></b> | \$ 18,747             |      | \$ 18,747  |
| <b>Direct Implementation<sup>[7]</sup></b>                 | \$ 783,629            |      | \$ 783,629 |
|  |                       |      |            |
| <b>TOTAL Building Electrification COSTS</b>                | \$ 860,565            | \$ - | \$ 860,565 |

<<Includes measures costs

<sup>[1]</sup> The costs for the following measures are included in the overall expenditures of the BE Pilot: additional line set for ductless mini-splits, building permits, and thermostat common

<sup>[2]</sup> The BE Pilot has reviewed all fuel-substitution measures and updated the data with the negative kWh value.

<sup>[3]</sup> These measures do not have any savings associated and may be required to complete the installation to electrify the residential end-uses of participating households.

<sup>[4]</sup> Claimable kWh Savings was calculated using methodology in Fuel Substitution Technical Guidance Document in accordance to D.19-08-009; Claimable kWh = kWh + (Therm \* 29.3).

<sup>[5]</sup> Estimated average annual bill savings is calculated prior to participation. The estimated annual bill savings is based on existing equipment in the home, electric and gas utility rates, and usage. The bill savings analysis is based on the assumption that heating, cooling and hot water usage will remain the same in the future and using a Time-Of-Use plan (e.g., TOU-D-PRIME) that best fits the home.

<sup>[6]</sup> Includes Marketing & Outreach, Processing, and Inspection costs.

<sup>[7]</sup> Direct Implementation Year to Date (YTD) Expenses will have a monthly lag of recorded expenditures and not match the expenditures in Cell G31. The YTD expenditures include an accrual reconciliation to reflect actual expenditures of the 2024 reported homes treated and installed measures.

**Energy Savings Assistance Program Table 2D - Clean Energy Homes New Construction Pilot  
Southern California Edison  
Through March 2025**

| ESA CEH Program Offerings   | ESA Program - Clean Energy Homes New Construction Pilot <sup>[1]</sup> |                                    |   |   |                                   |                    |
|---|--|------------------------------------|---|---|-----------------------------------|--------------------|
|   | Monthly Total (Projects)   | Monthly Total Units (Living Units) | Cumulative Program Launch-to-date Total (Projects) <sup>[2]</sup> | Cumulative Program Launch-to-date Total Units (Living Units) <sup>[2]</sup> | Estimated Incentive Expenses (\$) | % Incentive Budget |
| Interest Form submitted   | 0  | 0                                  | 19  | 954   |                                   |                    |
| Interest Form denied  | 0  | 0                                  | 11  | 539   |                                   |                    |
| Application for direct design assistance ( <b>in progress</b> )                   | 0  | 0                                  | 0   | 0   | \$ -                              | 0                  |
| Application for direct design assistance ( <b>completed</b> )                     | 0  | 0                                  | 0   | 0   | \$ -                              | 0                  |
| Applications for design incentive ( <b>in progress</b> ) <sup>[3]</sup>           | 0  | 0                                  | 2   | 72  | \$ 100,000                        | 2.65%              |
| Applications for design incentive ( <b>completed</b> )                            | 0  | 0                                  | 0   | 0   | \$ -                              | 0                  |
| Applications for tenant education incentive ( <b>in progress</b> ) <sup>[4]</sup> | 0  | 0                                  | 6   | 343   | \$ 150,000                        | 3.97%              |
| Applications for tenant education incentive ( <b>completed</b> )                  | 0  | 0                                  | 0   | 0   | \$ -                              | 0                  |
| <b>Total Savings/Expenditures</b>   |  |                                    |   |   | \$ 250,000                        | 6.62%              |

<sup>[1]</sup> CEH does not track installations since it is a Design Assistance and Tenant Education Incentive Program. CEH tracks Interest Forms (Interest in the Program).

<sup>[2]</sup> Interest Forms include a count of those customers interested in General Technical Assistance: AEA provides general education and guidance. Those participants who submit a formal application to participate in the program will do so under with direct design or a design incentive. Direct Design: AEA provides direct design assistance for all-electric builds. Design Incentive: Participant submitted an application for a design incentive. No new applications will be received in 2025 due to the ramp down of CEH. All marketing and outreach activities have ceased.

<sup>[3]</sup> The (\$) amount for DI is \$50K for each project. Two projects have incentive totals to \$100k. No change in project status in March 2025

<sup>[4]</sup> The (\$) amount for the TE incentive maximum incentive is \$25K for each project. Six projects have incentives totals to \$150k.

**NOTE:** Columns reflect cumulative total numbers instead of YTD total, as previously reported.

| ESA CEH Outreach and Education | Units              | Monthly Total | YTD Total |
|--------------------------------|--------------------|---------------|-----------|
| Webinars                       | Number of webinars | 0             | 0         |
| Active leads                   | Unique developer   | 0             | 0         |
| Non-active Leads               | Unique developer   | 0             | 0         |

\*In 2025 all marketing and outreach activities have ceased. No new webinars, active leads or non-active leads will be tracked.

| Design Assistance Completed Applications | Units        | Quantity | Compliance Margin Designed kWh (Annual)* | Compliance Margin Designed BTU (Annual)* | Avoided CO2 Emissions | Estimated Incentive Expenses (\$) | % Incentive Budget |
|--|--------------|----------|--|--|-----------------------|-----------------------------------|--------------------|
| Direct Design Assistance                 | Living Units | 0        |  |  |                       | \$ -                              | 0.00%              |
| Design Incentive                         | Living Units | 0        |  |  |                       | \$ -                              | 0.00%              |
| <b>Total Savings/Expenditures</b>        |              |          |  |  |                       | \$ -                              | 0.00%              |

\*There are three DA applications under review but have not been completed, meaning submitted, reviewed and incentive paid.

| ESA Program - Clean Energy Homes      | Current Month Expenses |      |           | Year to Date Expenses |      |           |
|---------------------------------------|------------------------|------|-----------|-----------------------|------|-----------|
|                                       | Electric               | Gas  | Total     | Electric              | Gas  | Total     |
| Administration                        | \$ 16,490              | \$ - | \$ 16,490 | \$ 39,281             | \$ - | \$ 39,281 |
| Direct Implementation (Non-Incentive) | \$ 6,971               | \$ - | \$ 6,971  | \$ 15,956             | \$ - | \$ 15,956 |
| Direct Implementation                 | \$ -                   | \$ - | \$ -      | \$ -                  | \$ - | \$ -      |
| <b>TOTAL Clean Energy Homes COSTS</b> | \$ 23,462              | \$ - | \$ 23,462 | \$ 55,238             | \$ - | \$ 55,238 |

**Energy Savings Assistance Program Table 2E - CSD Leveraging**  
**Southern California Edison**  
**Through March 2025**

| Measures   | Basic | Plus | Units | ESA Program - CSD Leveraging                   |              |             |                 |               |                  |
|--|-------|------|-------|--|--------------|-------------|-----------------|---------------|------------------|
|  |       |      |       | Year-To-Date Completed & Expensed Installation |              |             |                 |               |                  |
|  |       |      |       | Quantity Installed                             | kWh (Annual) | kW (Annual) | Therms (Annual) | Expenses (\$) | % of Expenditure |
| <b>Appliances</b>  |       |      |       |  |              |             |                 |               |                  |
| Clothes Dryer  |       |      | Each  |  |              |             |                 |               |                  |
| Dish Washer  |       |      | Each  |  |              |             |                 |               |                  |
| Freezer  |       |      | Each  |  |              |             |                 |               |                  |
| High Efficiency Clothes Washer                               |       |      | Each  |  |              |             |                 |               |                  |
| Induction Cooking Appliance-FS                               |       |      | Each  |  |              |             |                 |               |                  |
| Microwave  |       |      | Each  |  |              |             |                 |               |                  |
| Refrigerator   |       |      | Each  |  |              |             |                 |               |                  |
| <b>Domestic Hot Water</b>                                    |       |      |       |  |              |             |                 |               |                  |
| Combined Showerhead/TSV                                      |       |      | Home  |  |              |             |                 |               |                  |
| Faucet Aerator   |       |      | Each  |  |              |             |                 |               |                  |
| Heat Pump Water Heater                                       |       |      | Each  |  |              |             |                 |               |                  |
| Heat Pump Water Heater - Electric                            |       |      | Each  |  |              |             |                 |               |                  |
| Heat Pump Water Heater - Gas                                 |       |      | Each  |  |              |             |                 |               |                  |
| Heat Pump Water Heater - Propane                             |       |      | Each  |  |              |             |                 |               |                  |
| Low-Flow Showerhead  |       |      | Home  |  |              |             |                 |               |                  |
| Solar Water Heating  |       |      | Home  |  |              |             |                 |               |                  |
| Other Domestic Hot Water                                     |       |      | Home  |  |              |             |                 |               |                  |
| Tankless Water Heater  |       |      | Each  |  |              |             |                 |               |                  |
| Thermostatic Shower Valve                                    |       |      | Each  |  |              |             |                 |               |                  |
| Thermostatic Shower Valve Combined Showerhead                |       |      | Each  |  |              |             |                 |               |                  |
| Thermostatic Tub Spout/Diverter                              |       |      | Each  |  |              |             |                 |               |                  |
| Water Heater Repair  |       |      | Each  |  |              |             |                 |               |                  |
| Water Heater Replacement                                     |       |      | Each  |  |              |             |                 |               |                  |
| Water Heater Tank and Pipe Insulation                        |       |      | Each  |  |              |             |                 |               |                  |
| <b>Enclosure</b>   |       |      |       |  |              |             |                 |               |                  |
| Air Sealing  |       |      | Home  |  |              |             |                 |               |                  |
| Attic Insulation   |       |      | Home  |  |              |             |                 |               |                  |
| Attic Insulation CAC NonElect Heat                           |       |      | Home  |  |              |             |                 |               |                  |
| Caulking   |       |      | Home  |  |              |             |                 |               |                  |
| Diagnostic Air Sealing                                       |       |      | Home  |  |              |             |                 |               |                  |
| Floor Insulation   |       |      | Home  |  |              |             |                 |               |                  |
| Minor Home Repairs   |       |      | Home  |  |              |             |                 |               |                  |
| <b>HVAC</b>  |       |      |       |  |              |             |                 |               |                  |
| Central A/C replacement                                      |       |      | Each  |  |              |             |                 |               |                  |
| Central Heat Pump-FS (propane or gas space)                  |       |      | Home  |  |              |             |                 |               |                  |
| Duct Test and Seal   |       |      | Each  |  |              |             |                 |               |                  |
| Energy Efficient Fan Control                                 |       |      | Each  |  |              |             |                 |               |                  |
| Evaporative Cooler (Installation)                            |       |      | Each  |  |              |             |                 |               |                  |
| Evaporative Cooler (Replacement)                             |       |      | Each  |  |              |             |                 |               |                  |
| Furnace Repair   |       |      | Home  |  |              |             |                 |               |                  |
| Furnace Replacement  |       |      | Home  |  |              |             |                 |               |                  |
| Heat Pump Replacement  |       |      | Home  |  |              |             |                 |               |                  |
| Heat Pump Replacement - CAC Gas                              |       |      | Home  |  |              |             |                 |               |                  |
| Heat Pump Replacement - CAC Propane                          |       |      | Home  |  |              |             |                 |               |                  |
| High Efficiency Forced Air Unit (HE FAU)                     |       |      | Home  |  |              |             |                 |               |                  |
| High Efficiency Forced Air Unit (HE FAU) - Early Replacement |       |      | Home  |  |              |             |                 |               |                  |
| High Efficiency Forced Air Unit (HE FAU) - On Burnout        |       |      | Home  |  |              |             |                 |               |                  |
| Portable A/C   |       |      | Each  |  |              |             |                 |               |                  |
| Prescriptive Duct Sealing                                    |       |      | Home  |  |              |             |                 |               |                  |
| Removed - A/C Time Delay                                     |       |      | Each  |  |              |             |                 |               |                  |
| Removed - FAU Standing Pilot Conversion                      |       |      | Each  |  |              |             |                 |               |                  |
| Room A/C Replacement   |       |      | Home  |  |              |             |                 |               |                  |
| Smart Thermostat   |       |      | Home  |  |              |             |                 |               |                  |
| Wholehouse Fan   |       |      | Each  |  |              |             |                 |               |                  |
| <b>Maintenance</b>   |       |      |       |  |              |             |                 |               |                  |
| Central A/C Tune up  |       |      | Home  |  |              |             |                 |               |                  |
| Furnace Clean and Tune                                       |       |      | Home  |  |              |             |                 |               |                  |
| HVAC Air Filter Service                                      |       |      | Each  |  |              |             |                 |               |                  |
| Condenser Coil Cleaning                                      |       |      | Each  |  |              |             |                 |               |                  |
| Evaporative Cooler - Maint Functioning                       |       |      | Each  |  |              |             |                 |               |                  |
| Evaporative Cooler - Maint Non-Functioning                   |       |      | Each  |  |              |             |                 |               |                  |
| Evaporative Cooler Maintenance                               |       |      | Home  |  |              |             |                 |               |                  |
| Evaporator Coil  |       |      | Each  |  |              |             |                 |               |                  |

**Energy Savings Assistance Program Table 2E - CSD Leveraging**  
**Southern California Edison**  
**Through March 2025**

| Measures   | Basic | Plus | Units | ESA Program - CSD Leveraging                   |              |             |                 |               |                  |
|--|-------|------|-------|--|--------------|-------------|-----------------|---------------|------------------|
|  |       |      |       | Year-To-Date Completed & Expensed Installation |              |             |                 |               |                  |
|  |       |      |       | Quantity Installed                             | kWh (Annual) | kW (Annual) | Therms (Annual) | Expenses (\$) | % of Expenditure |
| <b>Appliances</b>  |       |      |       |  |              |             |                 |               |                  |
| Clothes Dryer  |       |      | Each  |  |              |             |                 |               |                  |
| Dish Washer  |       |      | Each  |  |              |             |                 |               |                  |
| Freezer  |       |      | Each  |  |              |             |                 |               |                  |
| High Efficiency Clothes Washer                               |       |      | Each  |  |              |             |                 |               |                  |
| Induction Cooking Appliance-FS                               |       |      | Each  |  |              |             |                 |               |                  |
| Microwave  |       |      | Each  |  |              |             |                 |               |                  |
| Refrigerator   |       |      | Each  |  |              |             |                 |               |                  |
| <b>Domestic Hot Water</b>                                    |       |      |       |  |              |             |                 |               |                  |
| Combined Showerhead/TSV                                      |       |      | Home  |  |              |             |                 |               |                  |
| Faucet Aerator   |       |      | Each  |  |              |             |                 |               |                  |
| Heat Pump Water Heater                                       |       |      | Each  |  |              |             |                 |               |                  |
| Heat Pump Water Heater - Electric                            |       |      | Each  |  |              |             |                 |               |                  |
| Heat Pump Water Heater - Gas                                 |       |      | Each  |  |              |             |                 |               |                  |
| Heat Pump Water Heater - Propane                             |       |      | Each  |  |              |             |                 |               |                  |
| Low-Flow Showerhead  |       |      | Home  |  |              |             |                 |               |                  |
| Solar Water Heating  |       |      | Home  |  |              |             |                 |               |                  |
| Other Domestic Hot Water                                     |       |      | Home  |  |              |             |                 |               |                  |
| Tankless Water Heater  |       |      | Each  |  |              |             |                 |               |                  |
| Thermostatic Shower Valve                                    |       |      | Each  |  |              |             |                 |               |                  |
| Thermostatic Shower Valve Combined Showerhead                |       |      | Each  |  |              |             |                 |               |                  |
| Thermostatic Tub Spout/Diverter                              |       |      | Each  |  |              |             |                 |               |                  |
| Water Heater Repair  |       |      | Each  |  |              |             |                 |               |                  |
| Water Heater Replacement                                     |       |      | Each  |  |              |             |                 |               |                  |
| Water Heater Tank and Pipe Insulation                        |       |      | Each  |  |              |             |                 |               |                  |
| <b>Enclosure</b>   |       |      |       |  |              |             |                 |               |                  |
| Air Sealing  |       |      | Home  |  |              |             |                 |               |                  |
| Attic Insulation   |       |      | Home  |  |              |             |                 |               |                  |
| Attic Insulation CAC NonElect Heat                           |       |      | Home  |  |              |             |                 |               |                  |
| Caulking   |       |      | Home  |  |              |             |                 |               |                  |
| Diagnostic Air Sealing                                       |       |      | Home  |  |              |             |                 |               |                  |
| Floor Insulation   |       |      | Home  |  |              |             |                 |               |                  |
| Minor Home Repairs   |       |      | Home  |  |              |             |                 |               |                  |
| <b>HVAC</b>  |       |      |       |  |              |             |                 |               |                  |
| Central A/C replacement                                      |       |      | Each  |  |              |             |                 |               |                  |
| Central Heat Pump-FS (propane or gas space)                  |       |      | Home  |  |              |             |                 |               |                  |
| Duct Test and Seal   |       |      | Each  |  |              |             |                 |               |                  |
| Energy Efficient Fan Control                                 |       |      | Each  |  |              |             |                 |               |                  |
| Evaporative Cooler (Installation)                            |       |      | Each  |  |              |             |                 |               |                  |
| Evaporative Cooler (Replacement)                             |       |      | Each  |  |              |             |                 |               |                  |
| Furnace Repair   |       |      | Home  |  |              |             |                 |               |                  |
| Furnace Replacement  |       |      | Home  |  |              |             |                 |               |                  |
| Heat Pump Replacement  |       |      | Home  |  |              |             |                 |               |                  |
| Heat Pump Replacement - CAC Gas                              |       |      | Home  |  |              |             |                 |               |                  |
| Heat Pump Replacement - CAC Propane                          |       |      | Home  |  |              |             |                 |               |                  |
| High Efficiency Forced Air Unit (HE FAU)                     |       |      | Home  |  |              |             |                 |               |                  |
| High Efficiency Forced Air Unit (HE FAU) - Early Replacement |       |      | Home  |  |              |             |                 |               |                  |
| High Efficiency Forced Air Unit (HE FAU) - On Burnout        |       |      | Home  |  |              |             |                 |               |                  |
| Portable A/C   |       |      | Each  |  |              |             |                 |               |                  |
| Prescriptive Duct Sealing                                    |       |      | Home  |  |              |             |                 |               |                  |
| Removed - A/C Time Delay                                     |       |      | Each  |  |              |             |                 |               |                  |
| Removed - FAU Standing Pilot Conversion                      |       |      | Each  |  |              |             |                 |               |                  |
| Room A/C Replacement   |       |      | Home  |  |              |             |                 |               |                  |
| Smart Thermostat   |       |      | Home  |  |              |             |                 |               |                  |
| Wholehouse Fan   |       |      | Each  |  |              |             |                 |               |                  |



**Energy Savings Assistance Program Tables 3A-3H - Energy Savings and Average  
Bill Savings per Treated Home/Common Area  
Southern California Edison  
Through March 2025**

| <b>Table 3A, ESA Main Program (SF, MH)</b>         |            |
|--|------------|
| Annual kWh Savings                                 | 3,412,894  |
| Annual Therm Savings                               |            |
| Lifecycle kWh Savings                              | 38,761,144 |
| Lifecycle Therm Savings                            |            |
| Current kWh Rate <sup>[1]</sup>                    | \$ 0.21    |
| Current Therm Rate                                 | \$ -       |
| Average 1st Year Bill Savings / Treated households | \$ 69      |
| Average Lifecycle Bill Savings / Treated Household | \$ 780     |

| <b>Table 3B, ESA Program - Multifamily Whole Building (MF In-Unit)</b> |         |
|--|---------|
| Annual kWh Savings   | -       |
| Annual Therm Savings   | -       |
| Lifecycle kWh Savings  |         |
| Lifecycle Therm Savings  |         |
| Current kWh Rate <sup>[1]</sup>  | \$ 0.21 |
| Current Therm Rate   | \$ 1.38 |
| Average 1st Year Bill Savings / Treated Property                       | \$ -    |
| Average Lifecycle Bill Savings / Treated Property                      | \$ -    |

Per SDG&E, Southern MFWB data for January, February, and March will be included in April's report. This delay is attributed to the processing of 2024 closeout activities, system configuration issues, and the initiation of SDG&E's system migration process.

| <b>Table 3C, ESA Program - Multifamily Whole Building (MFWB)</b> |         |
|--|---------|
| Annual kWh Savings   | -       |
| Annual Therm Savings   | -       |
| Lifecycle kWh Savings  | -       |
| Lifecycle Therm Savings  | -       |
| Current kWh Rate   | \$ 0.21 |
| Current Therm Rate   | \$ 1.38 |
| Average 1st Year Bill Savings / Treated Property                 | \$ -    |
| Average Lifecycle Bill Savings / Treated Property                | \$ -    |

Per SDG&E, Southern MFWB data for January, February, and March will be included in April's report. This delay is attributed to the processing of 2024 closeout activities, system configuration issues, and the initiation of SDG&E's system migration process.

| <b>Table 3D, ESA Program - Pilot Plus</b>         |          |
|---|----------|
| Annual kWh Savings                                | 2,425    |
| Annual Therm Savings                              | 292      |
| Lifecycle kWh Savings                             | 24,248   |
| Lifecycle Therm Savings                           | 2,916    |
| Current kWh Rate <sup>[1]</sup>                   | \$ 0.21  |
| Current Therm Rate                                | \$ 1.38  |
| Average 1st Year Bill Savings / Treated Property  | \$ 301   |
| Average Lifecycle Bill Savings / Treated Property | \$ 3,015 |

**Energy Savings Assistance Program Tables 3A-3H - Energy Savings and Average  
Bill Savings per Treated Home/Common Area  
Southern California Edison  
Through March 2025**

| <b>Table 3E, ESA Program - Pilot Deep</b>         |           |
|---|-----------|
| Annual kWh Savings                                | 35,719    |
| Annual Therm Savings                              | 1,076     |
| Lifecycle kWh Savings                             | 357,192   |
| Lifecycle Therm Savings                           | 10,756    |
| Current kWh Rate <sup>[1]</sup>                   | \$ 0.21   |
| Current Therm Rate                                | \$ 1.38   |
| Average 1st Year Bill Savings / Treated Property  | \$ 1,110  |
| Average Lifecycle Bill Savings / Treated Property | \$ 11,097 |

| <b>Table 3F, ESA Program - Building Electrification (SCE Only) <sup>[2]</sup></b> |           |
|---|-----------|
| Annual kWh Savings  | 314,257   |
| Annual Therm Savings  | 13,408    |
| Lifecycle kWh Savings   | 3,531,351 |
| Lifecycle Therm Savings   | 139,693   |
| Current kWh Rate <sup>[1]</sup>   | \$ 0.21   |
| Current Therm Rate  |           |
| Average 1st Year Bill Savings / Treated Households                                | \$ 1,668  |
| Average Lifecycle Bill Savings / Treated Households                               | \$ 18,742 |

| <b>Table 3G, ESA Program - CSD Leveraging</b>       |      |
|---|------|
| Annual kWh Savings                                  | -    |
| Annual Therm Savings                                | -    |
| Lifecycle kWh Savings                               | -    |
| Lifecycle Therm Savings                             | -    |
| Current kWh Rate                                    | \$ - |
| Current Therm Rate                                  | \$ - |
| Average 1st Year Bill Savings / Treated Households  | \$ - |
| Average Lifecycle Bill Savings / Treated Households | \$ - |

| <b>Table 3H, Summary - ESA Program (SF, MH), MFWB, CSD Leveraging, Pilot Plus and Pilot Deep</b> |            |
|--|------------|
| Annual kWh Savings   | 3,451,038  |
| Annual Therm Savings   | 1,367      |
| Lifecycle kWh Savings  | 39,142,583 |
| Lifecycle Therm Savings  | 13,672     |
| Current kWh Rate <sup>[1]</sup>  | \$ 0.21    |
| Current Therm Rate   | \$ 1.38    |
| Average 1st Year Bill Savings / Treated Households   | \$ 1,480   |
| Average Lifecycle Bill Savings / Treated Households  | \$ 14,891  |

<sup>[1]</sup> The current kWh rate is the 2024 projected kWh rate listed in the May 1, 2024 Annual Report, ESA Table 9.

<sup>[2]</sup> The kWh Savings are based on the Claimable Savings from ESA Table 2C.

<sup>[3]</sup> Summary is the sum of ESA Main, MF In Unit, MFWB, Pilot Plus Pilot Deep, CSD Leveraging.

Energy Savings Assistance Program Table 4A-4E - Homes/Buildings Treated  
Southern California Edison  
Through March 2025

| Table 4A, ESA Program (SF, MH) |                      |           |           |                        |       |        |
|--------------------------------|----------------------|-----------|-----------|------------------------|-------|--------|
|                                | Eligible Households  |           |           | Households Treated YTD |       |        |
| County                         | Rural <sup>[1]</sup> | Urban     | Total     | Rural                  | Urban | Total  |
| Fresno                         | 0                    | 826       | 826       | 0                      | 0     | 0      |
| Imperial                       | 298                  | 0         | 298       | 1                      | 0     | 1      |
| Inyo                           | 2,095                | 11        | 2,106     | 0                      | 0     | 0      |
| Kern                           | 19,863               | 15,756    | 35,619    | 215                    | 3     | 218    |
| Kings                          | 11,276               | 0         | 11,276    | 92                     | 0     | 92     |
| Los Angeles                    | 3,542                | 678,712   | 682,254   | 10                     | 4,143 | 4,153  |
| Madera                         | 0                    | 2         | 2         | 0                      | 0     | 0      |
| Mariposa                       | 1                    | 0         | 0         | 0                      | 0     | 0      |
| Mono                           | 3,671                | 0         | 3,671     | 0                      | 0     | 0      |
| Orange                         | 1                    | 275,838   | 275,839   | 0                      | 658   | 658    |
| Riverside                      | 121,767              | 118,244   | 240,011   | 1,055                  | 661   | 1,716  |
| San Bernardino                 | 50,024               | 236,393   | 286,417   | 740                    | 1,703 | 2,443  |
| San Diego                      | 1                    | 0         | 1         | 0                      | 0     | 0      |
| Santa Barbara                  | 0                    | 24,091    | 24,091    | 0                      | 4     | 4      |
| Tulare                         | 51,069               | 17,089    | 68,158    | 582                    | 130   | 712    |
| Ventura                        | 2,962                | 84,312    | 87,274    | 3                      | 289   | 292    |
| Total                          | 266,570              | 1,451,274 | 1,717,843 | 2,698                  | 7,591 | 10,289 |

| Table 4B, ESA Program - MFWB (MF In-Unit) |                                    |   |   |                        |       |       |
|---|------------------------------------|---|---|------------------------|-------|-------|
|   | Eligible Properties <sup>[2]</sup> |   |   | Properties Treated YTD |       |       |
| County                                    |                                    |   |   | Rural                  | Urban | Total |
| Kings                                     |                                    |   |   |                        |       | 0     |
| Los Angeles                               |                                    |   |   |                        |       | 0     |
| Orange                                    |                                    |   |   |                        |       | 0     |
| Riverside                                 |                                    |   |   |                        |       | 0     |
| San Bernardino                            |                                    |   |   |                        |       | 0     |
| Tulare                                    |                                    |   |   |                        |       | 0     |
| Ventura                                   |                                    |   |   |                        |       | 0     |
| Total                                     | 0                                  | 0 | 0 | 0                      | 0     | 0     |

Per SDG&E, Southern MFWB data for January, February, and March will be included in April’s report. This delay is attributed to the processing of 2024 closeout activities, system configuration issues, and the initiation of SDG&E’s system migration process.

| Table 4C, ESA Program - Multifamily Whole Building (MF CAM, MF MFWB) |                     |   |   |                        |       |       |
|--|---------------------|---|---|------------------------|-------|-------|
|  | Eligible Households |   |   | Households Treated YTD |       |       |
| County   |                     |   |   | Rural                  | Urban | Total |
| Kings  |                     |   |   |                        |       | 0     |
| Los Angeles  |                     |   |   |                        |       | 0     |
| Orange   |                     |   |   |                        |       | 0     |
| Riverside  |                     |   |   |                        |       | 0     |
| San Bernardino   |                     |   |   |                        |       | 0     |
| Tulare   |                     |   |   |                        |       | 0     |
| Ventura  |                     |   |   |                        |       | 0     |
| Total  | 0                   | 0 | 0 | 0                      | 0     | 0     |

Per SDG&E, Southern MFWB data for January, February, and March will be included in April’s report. This delay is attributed to the processing of 2024 closeout activities, system configuration issues, and the initiation of SDG&E’s system migration process.

| Table 4D, ESA Program - Pilot Plus and Pilot Deep |                     |        |        |                        |       |       |
|---|---------------------|--------|--------|------------------------|-------|-------|
|   | Eligible Households |        |        | Households Treated YTD |       |       |
| County  | Rural               | Urban  | Total  | Rural                  | Urban | Total |
| Los Angeles                                       | 239                 | 21,147 | 21,386 | 0                      | 0     | 0     |
| Riverside   | 4,658               | 6,340  | 10,998 | 5                      | 6     | 11    |
| San Bernardino                                    | 1,549               | 9,973  | 11,522 | 0                      | 0     | 0     |
| Total   | 6,446               | 37,460 | 43,906 | 5                      | 6     | 11    |

| Table 4E, ESA Program - CSD Leveraging |                     |  |  |                        |       |       |
|--|---------------------|--|--|------------------------|-------|-------|
|  | Eligible Households |  |  | Households Treated YTD |       |       |
| County                                 |                     |  |  | Rural                  | Urban | Total |
|  |                     |  |  |                        |       |       |
| Total                                  |                     |  |  |                        | 0     | 0     |

[1] For IOU low income-related and Energy Efficiency reporting and analysis, the Goldsmith definition is applied.

[2] Do not currently have Eligible Properties for ESA CAM.

**Note:** Any required corrections/adjustments are reported herein and supersede results reported in prior months and Internal

Energy Savings Assistance Program Table 5A - 5E - Energy Savings Assistance Program Customer Summary  
Southern California Edison  
Through March 2025

| Table 5A, ESA Main Program (SF, MH) |                            |          |     |    |                            |          |     |    |                            |          |           |     |                            |          |           |     |
|-------------------------------------|----------------------------|----------|-----|----|----------------------------|----------|-----|----|----------------------------|----------|-----------|-----|----------------------------|----------|-----------|-----|
| Month                               | Gas & Electric             |          |     |    | Gas Only                   |          |     |    | Electric Only              |          |           |     | Total                      |          |           |     |
|                                     | Household Treated by Month | (Annual) |     |    | Household Treated by Month | (Annual) |     |    | Household Treated by Month | (Annual) |           |     | Household Treated by Month | (Annual) |           |     |
|                                     |                            | Therm    | kWh | kW |                            | Therm    | kWh | kW |                            | Therm    | kWh       | kW  |                            | Therm    | kWh       | kW  |
| January                             |                            |          |     |    |                            |          |     |    | 3,697                      | -        | 1,272,900 | 189 | 3,697                      | -        | 1,272,900 | 189 |
| February                            |                            |          |     |    |                            |          |     |    | 3,635                      | -        | 1,088,220 | 169 | 3,635                      | -        | 1,088,220 | 169 |
| March                               |                            |          |     |    |                            |          |     |    | 2,957                      | -        | 1,051,774 | 150 | 2,957                      | -        | 1,051,774 | 150 |
| April                               |                            |          |     |    |                            |          |     |    |                            |          |           |     | -                          | -        | -         | -   |
| May                                 |                            |          |     |    |                            |          |     |    |                            |          |           |     | -                          | -        | -         | -   |
| June                                |                            |          |     |    |                            |          |     |    |                            |          |           |     | -                          | -        | -         | -   |
| July                                |                            |          |     |    |                            |          |     |    |                            |          |           |     | -                          | -        | -         | -   |
| August                              |                            |          |     |    |                            |          |     |    |                            |          |           |     | -                          | -        | -         | -   |
| September                           |                            |          |     |    |                            |          |     |    |                            |          |           |     | -                          | -        | -         | -   |
| October                             |                            |          |     |    |                            |          |     |    |                            |          |           |     | -                          | -        | -         | -   |
| November                            |                            |          |     |    |                            |          |     |    |                            |          |           |     | -                          | -        | -         | -   |
| December                            |                            |          |     |    |                            |          |     |    |                            |          |           |     | -                          | -        | -         | -   |
| YTD                                 | -                          | -        | -   | -  | -                          | -        | -   | -  | 10,289                     | -        | 3,412,894 | 508 | 10,289                     | -        | 3,412,894 | 508 |

| Table 5B, ESA Program - MFWB In-Unit |                            |          |     |    |                            |          |     |    |                            |          |     |    |                            |          |     |    |
|--------------------------------------|----------------------------|----------|-----|----|----------------------------|----------|-----|----|----------------------------|----------|-----|----|----------------------------|----------|-----|----|
| Month                                | Gas & Electric             |          |     |    | Gas Only                   |          |     |    | Electric Only              |          |     |    | Total                      |          |     |    |
|                                      | Household Treated by Month | (Annual) |     |    | Household Treated by Month | (Annual) |     |    | Household Treated by Month | (Annual) |     |    | Household Treated by Month | (Annual) |     |    |
|                                      |                            | Therm    | kWh | kW |                            | Therm    | kWh | kW |                            | Therm    | kWh | kW |                            | Therm    | kWh | kW |
| January                              |                            |          |     |    |                            |          |     |    |                            |          |     |    | -                          | -        | -   | -  |
| February                             |                            |          |     |    |                            |          |     |    |                            |          |     |    | -                          | -        | -   | -  |
| March                                |                            |          |     |    |                            |          |     |    |                            |          |     |    | -                          | -        | -   | -  |
| April                                |                            |          |     |    |                            |          |     |    |                            |          |     |    | -                          | -        | -   | -  |
| May                                  |                            |          |     |    |                            |          |     |    |                            |          |     |    | -                          | -        | -   | -  |
| June                                 |                            |          |     |    |                            |          |     |    |                            |          |     |    | -                          | -        | -   | -  |
| July                                 |                            |          |     |    |                            |          |     |    |                            |          |     |    | -                          | -        | -   | -  |
| August                               |                            |          |     |    |                            |          |     |    |                            |          |     |    | -                          | -        | -   | -  |
| September                            |                            |          |     |    |                            |          |     |    |                            |          |     |    | -                          | -        | -   | -  |
| October                              |                            |          |     |    |                            |          |     |    |                            |          |     |    | -                          | -        | -   | -  |
| November                             |                            |          |     |    |                            |          |     |    |                            |          |     |    | -                          | -        | -   | -  |
| December                             |                            |          |     |    |                            |          |     |    |                            |          |     |    | -                          | -        | -   | -  |
| YTD                                  | -                          | -        | -   | -  | -                          | -        | -   | -  | -                          | -        | -   | -  | -                          | -        | -   | -  |

Per SDG&E, Southern MFWB data for January, February, and March will be included in April’s report. This delay is attributed to the processing of 2024 closeout activities, system configuration issues, and the initiation of SDG&E’s system migration process.

| Table 5C, ESA Program - Multifamily Whole Building (MFCAM) <sup>[1]</sup> |                       |          |     |    |                       |          |     |    |                       |          |     |    |                       |          |     |    |
|---|-----------------------|----------|-----|----|-----------------------|----------|-----|----|-----------------------|----------|-----|----|-----------------------|----------|-----|----|
| Month   | Gas & Electric        |          |     |    | Gas Only              |          |     |    | Electric Only         |          |     |    | Total                 |          |     |    |
|   | Properties Treated by | (Annual) |     |    | Properties Treated by | (Annual) |     |    | Properties Treated by | (Annual) |     |    | Properties Treated by | (Annual) |     |    |
|   |                       | Therm    | kWh | kW |                       | Therm    | kWh | kW |                       | Therm    | kWh | kW |                       | Therm    | kWh | kW |
| January   |                       |          |     |    |                       |          |     |    | -                     | -        | -   | -  | -                     | -        | -   | -  |
| February  |                       |          |     |    |                       |          |     |    | -                     | -        | -   | -  | -                     | -        | -   | -  |
| March   |                       |          |     |    |                       |          |     |    | -                     | -        | -   | -  | -                     | -        | -   | -  |
| April   |                       |          |     |    |                       |          |     |    | -                     | -        | -   | -  | -                     | -        | -   | -  |
| May   |                       |          |     |    |                       |          |     |    | -                     | -        | -   | -  | -                     | -        | -   | -  |
| June  |                       |          |     |    |                       |          |     |    | -                     | -        | -   | -  | -                     | -        | -   | -  |
| July  |                       |          |     |    |                       |          |     |    | -                     | -        | -   | -  | -                     | -        | -   | -  |
| August  |                       |          |     |    |                       |          |     |    | -                     | -        | -   | -  | -                     | -        | -   | -  |
| September   |                       |          |     |    |                       |          |     |    | -                     | -        | -   | -  | -                     | -        | -   | -  |
| October   |                       |          |     |    |                       |          |     |    | -                     | -        | -   | -  | -                     | -        | -   | -  |
| November  |                       |          |     |    |                       |          |     |    | -                     | -        | -   | -  | -                     | -        | -   | -  |
| December  |                       |          |     |    |                       |          |     |    | -                     | -        | -   | -  | -                     | -        | -   | -  |
| YTD   | -                     | -        | -   | -  | -                     | -        | -   | -  | -                     | -        | -   | -  | -                     | -        | -   | -  |

Per SDG&E, Southern MFWB data for January, February, and March will be included in April’s report. This delay is attributed to the processing of 2024 closeout activities, system configuration issues, and the initiation of SDG&E’s system migration process.

<sup>[1]</sup> Multifamily Whole Building/Common Area Measures; does not include in-unit measures, which are detailed in Table 5B.

**Energy Savings Assistance Program Table 5A - 5E - Energy Savings Assistance Program Customer Summary  
Southern California Edison  
Through March 2025**

| Table 5D, ESA Program - Pilot Plus and Pilot Deep |                            |          |        |    |                            |          |     |    |                            |          |     |    |                            |          |        |    |
|---|----------------------------|----------|--------|----|----------------------------|----------|-----|----|----------------------------|----------|-----|----|----------------------------|----------|--------|----|
| Month   | Gas & Electric             |          |        |    | Gas Only                   |          |     |    | Electric Only              |          |     |    | Total                      |          |        |    |
|   | Household Treated by Month | (Annual) |        |    | Household Treated by Month | (Annual) |     |    | Household Treated by Month | (Annual) |     |    | Household Treated by Month | (Annual) |        |    |
|   |                            | Therm    | kWh    | kW |                            | Therm    | kWh | kW |                            | Therm    | kWh | kW |                            | Therm    | kWh    | kW |
| January   | 3                          | 413      | 8,447  | 0  |                            |          |     |    |                            |          |     | 3  | 413                        | 8,447    | 0      |    |
| February  | 3                          | 231      | 5,565  | 0  |                            |          |     |    |                            |          |     | 3  | 231                        | 5,565    | 0      |    |
| March   | 5                          | 723      | 24,132 | 2  |                            |          |     |    |                            |          |     | 5  | 723.00                     | 24,132   | 2      |    |
| April   |                            |          |        |    |                            |          |     |    |                            |          |     | -  | -                          | -        | -      |    |
| May   |                            |          |        |    |                            |          |     |    |                            |          |     | -  | -                          | -        | -      |    |
| June  |                            |          |        |    |                            |          |     |    |                            |          |     | -  | -                          | -        | -      |    |
| July  |                            |          |        |    |                            |          |     |    |                            |          |     | -  | -                          | -        | -      |    |
| August  |                            |          |        |    |                            |          |     |    |                            |          |     | -  | -                          | -        | -      |    |
| September   |                            |          |        |    |                            |          |     |    |                            |          |     | -  | -                          | -        | -      |    |
| October   |                            |          |        |    |                            |          |     |    |                            |          |     | -  | -                          | -        | -      |    |
| November  |                            |          |        |    |                            |          |     |    |                            |          |     | -  | -                          | -        | -      |    |
| December  |                            |          |        |    |                            |          |     |    |                            |          |     | -  | -                          | -        | -      |    |
| YTD   | 11                         | 1,367    | 38,144 | 2  |                            |          |     |    | -                          | -        | -   | -  | 11                         | 1,367    | 38,144 | 2  |

| Table 5E, ESA Program - Building Electrification (SCE Only) |                            |        |     |    |                            |        |     |    |                            |                       |          |    |                            |        |          |    |
|---|----------------------------|--------|-----|----|----------------------------|--------|-----|----|----------------------------|-----------------------|----------|----|----------------------------|--------|----------|----|
| Month   | Gas & Electric             |        |     |    | Gas Only                   |        |     |    | Electric Only              |                       |          |    | Total                      |        |          |    |
|   | Household Treated by Month | Annual |     |    | Household Treated by Month | Annual |     |    | Household Treated by Month | Annual <sup>[1]</sup> |          |    | Household Treated by Month | Annual |          |    |
|   |                            | Therm  | kWh | kW |                            | Therm  | kWh | kW |                            | Therm                 | kWh      | kW |                            | Therm  | kWh      | kW |
| January   |                            |        |     |    |                            |        |     |    | 15                         | 4,860                 | (28,773) |    | 15                         | 4,860  | (28,773) | -  |
| February  |                            |        |     |    |                            |        |     |    | 20                         | 6,963                 | (39,514) |    | 20                         | 6,963  | (39,514) | -  |
| March   |                            |        |     |    |                            |        |     |    | 4                          | 1,586                 | (10,309) |    | 4                          | 1,586  | (10,309) | -  |
| April   |                            |        |     |    |                            |        |     |    |                            |                       |          |    | -                          | -      | -        | -  |
| May   |                            |        |     |    |                            |        |     |    |                            |                       |          |    | -                          | -      | -        | -  |
| June  |                            |        |     |    |                            |        |     |    |                            |                       |          |    | -                          | -      | -        | -  |
| July  |                            |        |     |    |                            |        |     |    |                            |                       |          |    | -                          | -      | -        | -  |
| August  |                            |        |     |    |                            |        |     |    |                            |                       |          |    | -                          | -      | -        | -  |
| September   |                            |        |     |    |                            |        |     |    |                            |                       |          |    | -                          | -      | -        | -  |
| October   |                            |        |     |    |                            |        |     |    |                            |                       |          |    | -                          | -      | -        | -  |
| November  |                            |        |     |    |                            |        |     |    |                            |                       |          |    | -                          | -      | -        | -  |
| December  |                            |        |     |    |                            |        |     |    |                            |                       |          |    | -                          | -      | -        | -  |
| YTD   | -                          | -      | -   | -  | -                          | -      | -   | -  | 39                         | 13,409                | (78,596) | -  | 39                         | 13,409 | (78,596) | -  |

<sup>[1]</sup> Sum of monthly Therm, kWh, and kW may have a variance when compared to the YTD because of rounding.

| Table 5F, ESA Program - CSD Leveraging |                            |          |     |    |                            |          |     |    |                            |          |     |    |                            |          |     |    |
|--|----------------------------|----------|-----|----|----------------------------|----------|-----|----|----------------------------|----------|-----|----|----------------------------|----------|-----|----|
| Month                                  | Gas & Electric             |          |     |    | Gas Only                   |          |     |    | Electric Only              |          |     |    | Total                      |          |     |    |
|  | Household Treated by Month | (Annual) |     |    | Household Treated by Month | (Annual) |     |    | Household Treated by Month | (Annual) |     |    | Household Treated by Month | (Annual) |     |    |
|  |                            | Therm    | kWh | kW |                            | Therm    | kWh | kW |                            | Therm    | kWh | kW |                            | Therm    | kWh | kW |
| January                                |                            |          |     |    |                            |          |     |    | -                          | -        | -   | -  | -                          | -        | -   | -  |
| February                               |                            |          |     |    |                            |          |     |    | -                          | -        | -   | -  | -                          | -        | -   | -  |
| March                                  |                            |          |     |    |                            |          |     |    | -                          | -        | -   | -  | -                          | -        | -   | -  |
| April                                  |                            |          |     |    |                            |          |     |    | -                          | -        | -   | -  | -                          | -        | -   | -  |
| May                                    |                            |          |     |    |                            |          |     |    | -                          | -        | -   | -  | -                          | -        | -   | -  |
| June                                   |                            |          |     |    |                            |          |     |    | -                          | -        | -   | -  | -                          | -        | -   | -  |
| July                                   |                            |          |     |    |                            |          |     |    | -                          | -        | -   | -  | -                          | -        | -   | -  |
| August                                 |                            |          |     |    |                            |          |     |    | -                          | -        | -   | -  | -                          | -        | -   | -  |
| September                              |                            |          |     |    |                            |          |     |    | -                          | -        | -   | -  | -                          | -        | -   | -  |
| October                                |                            |          |     |    |                            |          |     |    | -                          | -        | -   | -  | -                          | -        | -   | -  |
| November                               |                            |          |     |    |                            |          |     |    | -                          | -        | -   | -  | -                          | -        | -   | -  |
| December                               |                            |          |     |    |                            |          |     |    | -                          | -        | -   | -  | -                          | -        | -   | -  |
| YTD                                    | -                          | -        | -   | -  | -                          | -        | -   | -  | -                          | -        | -   | -  | -                          | -        | -   | -  |

**NOTE:** Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

**Energy Savings Assistance Program Table 6 - Expenditures for Pilots and Studies**  
**Southern California Edison**  
**Through March 2025**

|  | Authorized 2021-26 Funding |             |                      | Current Month Expenses |             |                   | Year to Date Expenses |             |                     | Cycle to Date Expenses |             |                     | % of Budget Expended |     |            |
|--|----------------------------|-------------|----------------------|------------------------|-------------|-------------------|-----------------------|-------------|---------------------|------------------------|-------------|---------------------|----------------------|-----|------------|
|  | Electric                   | Gas         | Total                | Electric               | Gas         | Total             | Electric              | Gas         | Total               | Electric               | Gas         | Total               | Electric             | Gas | Total      |
| <b>Pilots</b>  |                            |             |                      |                        |             |                   |                       |             |                     |                        |             |                     |                      |     |            |
| ESA Pilot Plus/Deep Program Pilot  | \$ 19,424,318              | \$ -        | \$ 19,424,318        | \$ 74,258              | \$ -        | \$ 74,258         | \$ 200,588            | \$ -        | \$ 200,588          | \$ 1,828,729           | \$ -        | \$ 1,828,729        | 9%                   |     | 9%         |
| Building Electrification Retrofit Pilot                                  | \$ 40,832,693              | \$ -        | \$ 40,832,693        | \$ 411,050             | \$ -        | \$ 411,050        | \$ 860,565            | \$ -        | \$ 860,565          | \$ 4,531,412           | \$ -        | \$ 4,531,412        | 11%                  |     | 11%        |
| Clean Energy Homes New Construction Pilot                                | \$ 8,859,000               | \$ -        | \$ 8,859,000         | \$ 23,462              | \$ -        | \$ 23,462         | \$ 55,238             | \$ -        | \$ 55,238           | \$ 1,320,957           | \$ -        | \$ 1,320,957        | 15%                  |     | 15%        |
| <b>Total Pilots</b>  | <b>\$ 69,116,010</b>       | <b>\$ -</b> | <b>\$ 69,116,010</b> | <b>\$ 508,769</b>      | <b>\$ -</b> | <b>\$ 508,769</b> | <b>\$ 1,116,391</b>   | <b>\$ -</b> | <b>\$ 1,116,391</b> | <b>\$ 7,681,098</b>    | <b>\$ -</b> | <b>\$ 7,681,098</b> | <b>11%</b>           |     | <b>11%</b> |
|  |                            |             |                      |                        |             |                   |                       |             |                     |                        |             |                     |                      |     |            |
| <b>Pilot Evaluations (SCE) <sup>[6]</sup></b>                            |                            |             |                      |                        |             |                   |                       |             |                     |                        |             |                     |                      |     |            |
| ESA Pilot Plus/Deep Program Pilot Evaluation                             | \$ 1,744,513               | \$ -        | \$ 1,744,513         | \$ 8,022               | \$ -        | \$ 8,022          | \$ 21,882             | \$ -        | \$ 21,882           | \$ 250,325             | \$ -        | \$ 250,325          | 14%                  |     | 14%        |
| Building Electrification Retrofit Pilot Evaluation                       | \$ 594,930                 | \$ -        | \$ 594,930           | \$ -                   | \$ -        | \$ -              | \$ 3,920              | \$ -        | \$ 3,920            | \$ 225,364             | \$ -        | \$ 225,364          | 38%                  |     | 38%        |
| Clean Energy Homes New Construction Pilot Evaluation                     | \$ 164,550                 | \$ -        | \$ 164,550           | \$ 3,494               | \$ -        | \$ 3,494          | \$ 5,659              | \$ -        | \$ 5,659            | \$ 34,154              | \$ -        | \$ 34,154           | 21%                  |     | 21%        |
| <b>Total Pilot Evaluations</b>   | <b>\$ 2,503,993</b>        | <b>\$ -</b> | <b>\$ 2,503,993</b>  | <b>\$ 11,515</b>       | <b>\$ -</b> | <b>\$ 11,515</b>  | <b>\$ 31,460</b>      | <b>\$ -</b> | <b>\$ 31,460</b>    | <b>\$ 509,842</b>      | <b>\$ -</b> | <b>\$ 509,842</b>   | <b>20%</b>           |     | <b>20%</b> |
|  |                            |             |                      |                        |             |                   |                       |             |                     |                        |             |                     |                      |     |            |
| <b>Studies <sup>[1][2]</sup></b>   |                            |             |                      |                        |             |                   |                       |             |                     |                        |             |                     |                      |     |            |
| Joint IOU - 2025 Low Income Needs Assessment (LINA) Study <sup>[3]</sup> | \$ 75,000                  | \$ -        | \$ 75,000            | \$ 15,261              | \$ -        | \$ 15,261         | \$ 15,261             | \$ -        | \$ 15,261           | \$ 21,287              | \$ -        | \$ 21,287           | 28%                  |     | 28%        |
| Joint IOU - 2028 Low Income Needs Assessment (LINA) Study                | \$ 75,000                  | \$ -        | \$ 75,000            | \$ -                   | \$ -        | \$ -              | \$ -                  | \$ -        | \$ -                | \$ -                   | \$ -        | \$ -                | 0%                   |     | 0%         |
| Joint IOU - Statewide CARE-ESA Categorical Study <sup>[4]</sup>          | \$ 22,495                  | \$ -        | \$ 22,495            | \$ -                   | \$ -        | \$ -              | \$ -                  | \$ -        | \$ -                | \$ 22,494              | \$ -        | \$ 22,494           | 100%                 |     | 100%       |
| Load Impact Evaluation Study   | \$ 450,000                 | \$ -        | \$ 450,000           | \$ -                   | \$ -        | \$ -              | \$ -                  | \$ -        | \$ -                | \$ -                   | \$ -        | \$ -                | 0%                   |     | 0%         |
| ESA Non-Energy Impacts (NEI) Study <sup>[5]</sup>                        | \$ 150,000                 | \$ -        | \$ 150,000           | \$ 30,730              | \$ -        | \$ 30,730         | \$ 30,730             | \$ -        | \$ 30,730           | \$ 82,195              | \$ -        | \$ 82,195           | 55%                  |     | 55%        |
| Rapid Feedback Research and Analysis                                     | \$ 155,000                 | \$ -        | \$ 155,000           | \$ -                   | \$ -        | \$ -              | \$ -                  | \$ -        | \$ -                | \$ -                   | \$ -        | \$ -                | 0%                   |     | 0%         |
| Joint IOU - Process Evaluation Studies (1-4 Studies)                     | \$ 150,000                 | \$ -        | \$ 150,000           | \$ -                   | \$ -        | \$ -              | \$ -                  | \$ -        | \$ -                | \$ -                   | \$ -        | \$ -                | 0%                   |     | 0%         |
| <b>Total Studies</b>   | <b>\$1,077,495</b>         | <b>\$ -</b> | <b>\$1,077,495</b>   | <b>\$45,991</b>        | <b>\$ -</b> | <b>\$45,991</b>   | <b>\$45,991</b>       | <b>\$ -</b> | <b>\$45,991</b>     | <b>\$125,976</b>       | <b>\$ -</b> | <b>\$125,976</b>    | <b>12%</b>           |     | <b>12%</b> |

<sup>[1]</sup> Authorized per D.21-06-015. Funds for pilots and studies may be rolled over to the next program year or borrowed from a future program year within the cycle, to allow for flexibility in scheduling changes with these efforts. Funding amounts listed reflect SCE's 30% allocation among the IOUs. Final authorized budgets may be adjusted by the ESA/CARE Studies Working Group per D.21-06-015.

<sup>[3]</sup> Decision D.21-06-015 approved Joint Utilities' 2025 LINA Study for \$500,000. SoCalGas holds the statewide contract for this co-funded study. SCE has not been fully cross-billed so the actual amount incurred will be greater than what is reflected in

<sup>[4]</sup> Authorized per D.21-06-015, the Categorical Study will be funded 50/50 via the ESA and CARE budgets.

<sup>[5]</sup> Decision D.21-06-015 approved Joint Utilities' 2022 ESA NEI Study for \$500,000. SCE holds the statewide contract for this co-funded study and will cross-bill the other IOUs. The total budget and spend reflected includes SCE's allocated CFA portion

<sup>[6]</sup> Pilot Evaluation budget and expenditures are included in the overall budget and expenditures of the Pilot.

**NOTE:** Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

**Energy Savings Assistance Program Table 7 - Customer Segments/Needs State by Demographic, Financial, Location, and Health Conditions**  
**Southern California Edison**  
**Through March 2025**

ESA Main (SF, MH)

| Customer Segments                   | # of Households Eligible <sup>[1]</sup> | # of Households Treated <sup>[2]</sup> | Enrollment Rate = (C/B) | # of Households Contacted <sup>[3]</sup> | Rate of Uptake = (C/E) | Avg. Energy Savings (kWh) Per Treated Households (Energy Saving and HCS Measures) | Avg. Energy Savings (kWh) Per Treated Households (Energy Saving Measures only) | Avg. Peak Demand Savings (kW) Per Treated Households | Avg. Energy Savings (Therms) Per Treated Households (Energy Saving and HCS Measures) | Avg. Energy Savings (Therms) Per Treated Households (Energy Saving Measures only) | Avg. Cost Per Treated Households |
|-------------------------------------|---|--|-------------------------|--|------------------------|---|--|--|--|---|----------------------------------|
| <b>Demographic</b>                  |   |  |                         |  |                        |   |  |  |  |   |                                  |
| Housing Type                        |   |  |                         |  |                        |   |  |  |  |   |                                  |
| SF                                  | 1,111,629                               | 9,072                                  | 0.82%                   | 2,203                                    | 412%                   | 269   | 269  | 0.040  | (2.09)   | (2.09)  | \$ 362                           |
| MH                                  | 122,664                                 | 1,217                                  | 0.99%                   | 180                                      | 676%                   | 232   | 232  | 0.030  | (1.65)   | (1.65)  | \$ 315                           |
| MF In-Unit                          | 452,445                                 | 0                                      | 0.00%                   | 0  | 0%                     | 0   | 0  |  |  |   | \$ -                             |
| Rent vs. Own                        |   |  |                         |  |                        |   |  |  |  |   |                                  |
| Own                                 | 734,229                                 | 6,196                                  | 0.84%                   | 1,839                                    | 337%                   | 276   | 276  | 0.040  | (1.46)   | (1.46)  | \$ 397                           |
| Rent                                | 955,993                                 | 4,093                                  | 0.43%                   | 544                                      | 752%                   | 248   | 248  | 0.040  | (2.91)   | (2.91)  | \$ 296                           |
| Previous vs. New Participant        |   |  |                         |  |                        |   |  |  |  |   |                                  |
| Previous                            | -                                       | 10                                     | 0.00%                   | 3  | 333%                   | 225   | 225  | 0.190  | 59.09  | 59.09   | \$ 3,265                         |
| New Participant                     | 27,051                                  | 10,279                                 | 38.00%                  | 2,380                                    | 432%                   | 265   | 265  | 0.040  | (2.10)   | (2.10)  | \$ 354                           |
| Seniors                             | 500,658                                 | 3,341                                  | 0.67%                   | 917                                      | 364%                   | 282   | 282  | 0.040  | (2.56)   | (2.56)  | \$ 344                           |
| Veterans                            | 95,822                                  | 208                                    | 0.22%                   | 62                                       | 335%                   | 294   | 294  | 0.040  | (2.00)   | (2.00)  | \$ 403                           |
| Hard-to-Reach <sup>[4]</sup>        | 1,352,338                               | 9,446                                  | 0.70%                   | 2,303                                    | 410%                   | 265   | 265  | 0.040  | (1.96)   | (1.96)  | \$ 360                           |
| Vulnerable <sup>[5]</sup>           | 603,866                                 | 8,162                                  | 1.35%                   | 1,798                                    | 454%                   | 268   | 250  | 0.040  | (2.44)   | (2.25)  | \$ 337                           |
| <b>Location</b>                     |   |  |                         |  |                        |   |  |  |  |   |                                  |
| DAC                                 | 464,442                                 | 4,919                                  | 1.06%                   | 939                                      | 524%                   | 282   | 282  | 0.040  | (2.93)   | (2.93)  | \$ 319                           |
| Rural                               | 264,615                                 | 2,696                                  | 1.02%                   | 761                                      | 354%                   | 266   | 266  | 0.040  | (1.49)   | (1.49)  | \$ 266                           |
| Tribal                              | 8,832                                   | 22                                     | 0.25%                   | 5  | 440%                   | 186   | 186  | 0.040  | 5.20   | 5.20  | \$ 518                           |
| PSPS Zone                           | 118,256                                 | 32                                     | 0.03%                   | 11                                       | 291%                   | 215   | 215  | 0.040  | (3.90)   | (3.90)  | \$ 343                           |
| Wildfire Zone                       | 281,693                                 | 2,054                                  | 0.73%                   | 572                                      | 359%                   | 270   | 270  | 0.040  | (2.01)   | (2.01)  | \$ 401                           |
| Climate Zone 06                     | 255,532                                 | 405                                    | 0.16%                   | 71                                       | 570%                   | 175   | 175  | 0.020  | (1.87)   | (1.87)  | \$ 263                           |
| Climate Zone 08                     | 400,491                                 | 2,662                                  | 0.66%                   | 470                                      | 566%                   | 252   | 252  | 0.040  | (2.98)   | (2.98)  | \$ 269                           |
| Climate Zone 09                     | 328,310                                 | 1,321                                  | 0.40%                   | 204                                      | 648%                   | 347   | 347  | 0.050  | (3.72)   | (3.72)  | \$ 292                           |
| Climate Zone 10                     | 353,565                                 | 2,671                                  | 0.76%                   | 724                                      | 369%                   | 273   | 273  | 0.050  | (2.15)   | (2.15)  | \$ 411                           |
| Climate Zone 13                     | 89,360                                  | 993                                    | 1.11%                   | 254                                      | 391%                   | 302   | 302  | 0.040  | (1.18)   | (1.18)  | \$ 479                           |
| Climate Zone 14                     | 159,858                                 | 1,872                                  | 1.17%                   | 571                                      | 328%                   | 220   | 220  | 0.030  | (0.12)   | (0.12)  | \$ 397                           |
| Climate Zone 15                     | 64,877                                  | 253                                    | 0.39%                   | 53                                       | 477%                   | 181   | 181  | 0.030  | 1.10   | 1.10  | \$ 421                           |
| Climate Zone 16                     | 38,147                                  | 112                                    | 0.29%                   | 36                                       | 311%                   | 325   | 325  | 0.050  | (4.30)   | (4.30)  | \$ 349                           |
| CARB Communities <sup>[6]</sup>     | 169,417                                 | 2,057                                  | 1.21%                   | 335                                      | 614%                   | 281   | 281  | 0.040  | (3.42)   | (3.42)  | \$ 282                           |
| <b>Financial</b>                    |   |  |                         |  |                        |   |  |  |  |   |                                  |
| CARE                                | 1,302,665                               | 8,036                                  | 0.62%                   | 2,175                                    | 369%                   | 265   | 265  | 0.040  | (1.93)   | (1.93)  | \$ 365                           |
| FERA                                | 211,756                                 | 102                                    | 0.05%                   | 27                                       | 378%                   | 253   | 253  | 0.040  | (0.42)   | (0.42)  | \$ 347                           |
| Disconnected <sup>[7]</sup>         | 35,313                                  | 25                                     | 0.07%                   | 8  | 313%                   | 243   | 243  | 0.040  | (3.25)   | (3.25)  | \$ 283                           |
| Arrearages                          | 687,677                                 | 6,012                                  | 0.87%                   | 1,428                                    | 421%                   | 266   | 266  | 0.040  | (2.18)   | (2.18)  | \$ 354                           |
| High Usage                          | 69,406                                  | 132                                    | 0.19%                   | 51                                       | 259%                   | 262   | 262  | 0.040  | (1.23)   | (1.23)  | \$ 380                           |
| High Energy Burden <sup>[8]</sup>   | 372,317                                 | 3,475                                  | 0.93%                   | 966                                      | 360%                   | 237   | 237  | 0.030  | (0.99)   | (0.99)  | \$ 401                           |
| <b>SEVI<sup>[9]</sup></b>           |   |  |                         |  |                        |   |  |  |  |   |                                  |
| Low <sup>[9]</sup>                  | 203,389                                 | 610                                    | 0.30%                   | 177                                      | 345%                   | 278   | 278  | 0.040  | (2.04)   | (2.04)  | \$ 393                           |
| Medium <sup>[9]</sup>               | 595,200                                 | 3,933                                  | 0.66%                   | 1,052                                    | 374%                   | 261   | 261  | 0.040  | (1.53)   | (1.53)  | \$ 387                           |
| High <sup>[9]</sup>                 | 523,601                                 | 5,746                                  | 1.10%                   | 1,154                                    | 498%                   | 266   | 266  | 0.040  | (2.38)   | (2.38)  | \$ 332                           |
| Affordability Ratio <sup>[10]</sup> | 88,451                                  | 10,259                                 | 11.60%                  | 2,381                                    | 431%                   | 265   | 265  | 0.040  | (2.03)   | (2.03)  | \$ 357                           |
| <b>Health Condition</b>             |   |  |                         |  |                        |   |  |  |  |   |                                  |
| Medical Baseline                    | 26,355                                  | 566                                    | 2.15%                   | 207                                      | 273%                   | 261   | 261  | 0.030  | (2.01)   | (2.01)  | \$ 372                           |
| <b>Respiratory<sup>[11]</sup></b>   |   |  |                         |  |                        |   |  |  |  |   |                                  |
| Low <sup>[11]</sup>                 | 370,549                                 | 903                                    | 0.24%                   | 234                                      | 386%                   | 242   | 242  | 0.030  | (1.45)   | (1.45)  | \$ 367                           |
| Medium <sup>[11]</sup>              | 506,698                                 | 4,620                                  | 0.91%                   | 1,007                                    | 459%                   | 272   | 272  | 0.040  | (2.43)   | (2.43)  | \$ 351                           |
| High <sup>[11]</sup>                | 444,943                                 | 4,766                                  | 1.07%                   | 1,142                                    | 417%                   | 262   | 262  | 0.040  | (1.76)   | (1.76)  | \$ 360                           |
| Disabled                            | 351,490                                 | 1,535                                  | 0.44%                   | 438                                      | 350%                   | 253   | 253  | 0.040  | (1.99)   | (1.99)  | \$ 362                           |

Customer Segments:

**NOTES:**

<sup>[1]</sup> Athens eligibility estimates at 250 FPL applied to customer segment population.

<sup>[2]</sup> Households Treated data is not additive because customers may be represented in multiple categories.

<sup>[3]</sup> Includes only households that SCE contacted by direct mail or email campaigns in CY2023. Customers could also have been contacted multiple times within a year. They could also be contacted by other means, such as by contractors or another utility, which is not reflected in this value. SCE only tracks its direct mail and email campaign efforts.

<sup>[4]</sup> "Hard to Reach" is defined as a customer who meets at least one of the following characteristics: Prefers non-English language, is low income, lives in a mobile home or multifamily dwelling unit, is a renter/tenant or is Rural.

<sup>[5]</sup> Vulnerable is defined as Disadvantaged Vulnerable Communities (DVC) which consists of communities in the 25% highest scoring census tracts according to the most current versions of the CalEnviroScreen, as well as all California tribal lands, census tracts that score in the highest 5% of Pollution Burden within CalEnviroScreen, but do not receive an overall CalEnviroScreen score due to unreliable public health and socioeconomic data, and census tracts with median household incomes less than 60% of state median income.

<sup>[6]</sup> Utilized AB617 Communities identified by CARB's Community Air Protection Program (CAPP).

<sup>[7]</sup> Based on calendar year 2023.

<sup>[8]</sup> Utilizing Low-Income Energy Affordability Data (LEAD) Tool to determine average energy burden as a % of income by census tract. High Energy Burden threshold of 6.3% and above is selected based on 2016 Low Income Needs Assessment (LINA).

<sup>[9]</sup> The Socioeconomic Vulnerability Index (SEVI) metric represents the relative socioeconomic standing of census tracts, referred to as communities, in terms of poverty, unemployment, educational attainment, linguistic isolation, and percentage of income spent on housing.

<sup>[10]</sup> Utilizing AR20 data, census tracts with Electric AR20 above 15% is selected. Threshold based on CPUC 2019 Annual Affordability Report.

<sup>[11]</sup> Based on Asthma score in CalEnviroScreen 4.0.

**Energy Savings Assistance Program Table 7 - Customer Segments/Needs State by Demographic, Financial, Location, and Health Conditions**  
**Southern California Edison**  
**Through March 2025**

**Multifamily Whole Building (MFWB)**

| Customer Segments                  | # of Properties Eligible | # of Properties Treated <sup>[1]</sup> | Enrollment Rate = (C/B) | # of Properties Contacted | Rate of Uptake = (C/E) | Avg. Energy Savings (kWh) Per Treated Households (Energy Saving and HCS Measures) | Avg. Energy Savings (kWh) Per Treated Households (Energy Saving Measures only) | Avg. Peak Demand Savings (kW) Per Treated Households | Avg. Energy Savings (Therms) Per Treated Households (Energy Saving and HCS Measures) | Avg. Energy Savings (Therms) Per Treated Households (Energy Saving Measures only) | Avg. Cost Per Treated Households |
|------------------------------------|--------------------------|--|-------------------------|---------------------------|------------------------|---|--|--|--|---|----------------------------------|
| <b>Location</b>                    |                          |  |                         |                           |                        |   |  |  |  |   |                                  |
| DAC                                |                          |  |                         |                           |                        |   |  |  |  |   |                                  |
| Rural                              |                          |  |                         |                           |                        |   |  |  |  |   |                                  |
| Tribal                             |                          |  |                         |                           |                        |   |  |  |  |   |                                  |
| PSPS Zone                          |                          |  |                         |                           |                        |   |  |  |  |   |                                  |
| Wildfire Zone                      |                          |  |                         |                           |                        |   |  |  |  |   |                                  |
| Climate Zone 06                    |                          |  |                         |                           |                        |   |  |  |  |   |                                  |
| Climate Zone 08                    |                          |  |                         |                           |                        |   |  |  |  |   |                                  |
| Climate Zone 09                    |                          |  |                         |                           |                        |   |  |  |  |   |                                  |
| Climate Zone 10                    |                          |  |                         |                           |                        |   |  |  |  |   |                                  |
| Climate Zone 13                    |                          |  |                         |                           |                        |   |  |  |  |   |                                  |
| Climate Zone 14                    |                          |  |                         |                           |                        |   |  |  |  |   |                                  |
| Climate Zone 15                    |                          |  |                         |                           |                        |   |  |  |  |   |                                  |
| Climate Zone 16                    |                          |  |                         |                           |                        |   |  |  |  |   |                                  |
| CARB Communities <sup>[2]</sup>    |                          |  |                         |                           |                        |   |  |  |  |   |                                  |
| <b>Other</b>                       |                          |  |                         |                           |                        |   |  |  |  |   |                                  |
| Vulnerable <sup>[3]</sup>          |                          |  |                         |                           |                        |   |  |  |  |   |                                  |
| High Energy Burden <sup>[4]</sup>  |                          |  |                         |                           |                        |   |  |  |  |   |                                  |
| SEVI <sup>[5]</sup>                |                          |  |                         |                           |                        |   |  |  |  |   |                                  |
| Low                                |                          |  |                         |                           |                        |   |  |  |  |   |                                  |
| Medium                             |                          |  |                         |                           |                        |   |  |  |  |   |                                  |
| High                               |                          |  |                         |                           |                        |   |  |  |  |   |                                  |
| Affordability Ratio <sup>[6]</sup> |                          |  |                         |                           |                        |   |  |  |  |   |                                  |
| Respiratory <sup>[7]</sup>         |                          |  |                         |                           |                        |   |  |  |  |   |                                  |
| Low                                |                          |  |                         |                           |                        |   |  |  |  |   |                                  |
| Medium                             |                          |  |                         |                           |                        |   |  |  |  |   |                                  |
| High                               |                          |  |                         |                           |                        |   |  |  |  |   |                                  |

Per SDG&E, Southern MFWB data for January, February, and March will be included in April's report. This delay is attributed to the processing of 2024 closeout activities, system configuration issues, and the initiation of SDG&E's system migration process.

Households Treated <sup>[1]</sup> Households Treated data is not additive because customers may be represented in multiple categories.

CARB Communities <sup>[2]</sup> Utilized AB617 Communities identified by CARB's Community Air Protection Program (CAPP).

Vulnerable <sup>[3]</sup> Vulnerable is defined as Disadvantaged Vulnerable Communities (DVC) which consists of communities in the 25% highest scoring census tracts according to the most current versions of the CalEnviroScreen, as well as all California tribal lands, census tracts that score in the highest 5% of Pollution Burden within CalEnviroScreen, but do not receive an overall CalEnviroScreen score due to unreliable public health and socioeconomic data, and census tracts with median household incomes less than 60% of state median income.

High Energy Burden <sup>[4]</sup> Utilizing Low-Income Energy Affordability Data (LEAD) Tool to determine average energy burden as a % of income by census tract. HEB threshold of 6.3% and above is selected based on 2016 Low  
<sup>[5]</sup> The Socioeconomic Vulnerability Index (SEVI) metric represents the relative socioeconomic standing of census tracts, referred to as communities, in terms of poverty, unemployment, educational attainment, linguistic isolation, and percentage of income spent on housing.

SEVI <sup>[6]</sup> Utilizing AR20 data, census tracts with Electric AR20 above 15% is selected. Threshold based on CPUC 2019 Annual Affordability Report.

Affordability Ratio <sup>[7]</sup> Based on Asthma score in CalEnviroScreen 4.0.

Respiratory



**Energy Savings Assistance Program Table 7 - Customer Segments/Needs State by Demographic, Financial, Location, and Health Conditions**  
**Southern California Edison**  
**Through March 2025**

MFWB (individual in-unit treatment)

| Customer Segments                   | # of Units Eligible | # of Units Treated <sup>[1]</sup> | Enrollment Rate = (C/B) | # of Units Contacted | Rate of Uptake = (C/E) | Avg. Energy Savings (kWh) Per Treated Unit (Energy Saving and HCS Measures) | Avg. Energy Savings (kWh) Per Treated Unit (Energy Saving Measures only) | Avg. Peak Demand Savings (kW) Per Treated Unit | Avg. Energy Savings (Therms) Per Treated Unit (Energy Saving and HCS Measures) | Avg. Energy Savings (Therms) Per Treated Unit (Energy Saving Measures only) | Avg. Cost Per Treated Unit |
|-------------------------------------|---------------------|-----------------------------------|-------------------------|----------------------|------------------------|---|--|--|--|---|----------------------------|
| <b>Rent vs. Own</b>                 |                     |                                   |                         |                      |                        |   |  |  |  |   |                            |
| Own                                 |                     |                                   |                         |                      |                        |   |  |  |  |   |                            |
| Rent                                |                     |                                   |                         |                      |                        |   |  |  |  |   |                            |
| <b>Previous vs. New Participant</b> |                     |                                   |                         |                      |                        |   |  |  |  |   |                            |
| New                                 |                     |                                   |                         |                      |                        |   |  |  |  |   |                            |
| Previous                            |                     |                                   |                         |                      |                        |   |  |  |  |   |                            |
| Seniors                             |                     |                                   |                         |                      |                        |   |  |  |  |   |                            |
| Veterans                            |                     |                                   |                         |                      |                        |   |  |  |  |   |                            |
| Hard-to-Reach <sup>[2]</sup>        |                     |                                   |                         |                      |                        |   |  |  |  |   |                            |
| Vulnerable <sup>[3]</sup>           |                     |                                   |                         |                      |                        |   |  |  |  |   |                            |
| <b>Location</b>                     |                     |                                   |                         |                      |                        |   |  |  |  |   |                            |
| DAC                                 |                     |                                   |                         |                      |                        |   |  |  |  |   |                            |
| Rural                               |                     |                                   |                         |                      |                        |   |  |  |  |   |                            |
| Tribal                              |                     |                                   |                         |                      |                        |   |  |  |  |   |                            |
| PSPS Zone                           |                     |                                   |                         |                      |                        |   |  |  |  |   |                            |
| Wildfire Zone                       |                     |                                   |                         |                      |                        |   |  |  |  |   |                            |
| Climate Zone 06                     |                     |                                   |                         |                      |                        |   |  |  |  |   |                            |
| Climate Zone 08                     |                     |                                   |                         |                      |                        |   |  |  |  |   |                            |
| Climate Zone 09                     |                     |                                   |                         |                      |                        |   |  |  |  |   |                            |
| Climate Zone 10                     |                     |                                   |                         |                      |                        |   |  |  |  |   |                            |
| Climate Zone 13                     |                     |                                   |                         |                      |                        |   |  |  |  |   |                            |
| Climate Zone 14                     |                     |                                   |                         |                      |                        |   |  |  |  |   |                            |
| Climate Zone 15                     |                     |                                   |                         |                      |                        |   |  |  |  |   |                            |
| Climate Zone 16                     |                     |                                   |                         |                      |                        |   |  |  |  |   |                            |
| CARB Communities <sup>[4]</sup>     |                     |                                   |                         |                      |                        |   |  |  |  |   |                            |
| <b>Financial</b>                    |                     |                                   |                         |                      |                        |   |  |  |  |   |                            |
| CARE                                |                     |                                   |                         |                      |                        |   |  |  |  |   |                            |
| FERA                                |                     |                                   |                         |                      |                        |   |  |  |  |   |                            |
| Disconnected                        |                     |                                   |                         |                      |                        |   |  |  |  |   |                            |
| Arrearages                          |                     |                                   |                         |                      |                        |   |  |  |  |   |                            |
| High Usage                          |                     |                                   |                         |                      |                        |   |  |  |  |   |                            |
| High Energy Burden <sup>[5]</sup>   |                     |                                   |                         |                      |                        |   |  |  |  |   |                            |
| SEVI <sup>[6]</sup>                 |                     |                                   |                         |                      |                        |   |  |  |  |   |                            |
| Low                                 |                     |                                   |                         |                      |                        |   |  |  |  |   |                            |
| Medium                              |                     |                                   |                         |                      |                        |   |  |  |  |   |                            |
| High                                |                     |                                   |                         |                      |                        |   |  |  |  |   |                            |
| Affordability Ratio <sup>[7]</sup>  |                     |                                   |                         |                      |                        |   |  |  |  |   |                            |
| <b>Health Condition</b>             |                     |                                   |                         |                      |                        |   |  |  |  |   |                            |
| Medical Baseline                    |                     |                                   |                         |                      |                        |   |  |  |  |   |                            |
| Respiratory <sup>[8]</sup>          |                     |                                   |                         |                      |                        |   |  |  |  |   |                            |
| Low                                 |                     |                                   |                         |                      |                        |   |  |  |  |   |                            |
| Medium                              |                     |                                   |                         |                      |                        |   |  |  |  |   |                            |
| High                                |                     |                                   |                         |                      |                        |   |  |  |  |   |                            |
| Disabled                            |                     |                                   |                         |                      |                        |   |  |  |  |   |                            |

Per SDG&E, Southern MFWB data for January, February, and March will be included in April's report. This delay is attributed to the processing of 2024 closeout activities, system configuration issues, and the initiation of SDG&E's system migration process.

Customer Segments:  
Households Treated  
Hard to Reach

Vulnerable  
CARB Communities  
High Energy Burden

SEVI  
Affordability Ratio  
Respiratory

**NOTES:**

<sup>[1]</sup> Households Treated data is not additive because customers may be represented in multiple categories.

<sup>[2]</sup> "Hard to Reach" is defined as a customer who meets at least one of the following characteristics: Prefers non-English language, is low income, lives in a mobile home or multifamily dwelling unit, is a

<sup>[3]</sup> Vulnerable is defined as Disadvantaged Vulnerable Communities (DVC) which consists of communities in the 25% highest scoring census tracts according to the most current versions of the CalEnviroScreen, as well as all California tribal lands, census tracts that score in the highest 5% of Pollution Burden within CalEnviroScreen, but do not receive an overall CalEnviroScreen score due to unreliable public health and socioeconomic data, and census tracts with median household incomes less than 60% of state median income.

<sup>[4]</sup> Utilized AB617 Communities identified by CARB's Community Air Protection Program (CAPP).

<sup>[5]</sup> Utilizing Low-Income Energy Affordability Data (LEAD) Tool to determine average energy burden as a % of income by census tract. HEB threshold of 6.3% and above is selected based on 2016 Low

<sup>[6]</sup> The Socioeconomic Vulnerability Index (SEVI) metric represents the relative socioeconomic standing of census tracts, referred to as communities, in terms of poverty, unemployment, educational attainment, linguistic isolation, and percentage of income spent on housing.

<sup>[7]</sup> Utilizing AR20 data, census tracts with Electric AR20 above 15% is selected. Threshold based on CPUC 2019 Annual Affordability Report.

<sup>[8]</sup> Based on Asthma score in CalEnviroScreen 4.0.

**Energy Savings Assistance Program Table 7 - Customer Segments/Needs State by Demographic, Financial, Location, and Health Conditions**  
**Southern California Edison**  
**Through March 2025**

Pilot Plus and Pilot Deep

| Customer Segments            | # of Households Eligible <sup>[1]</sup> | # of Households Treated | Enrollment Rate = (C/B) | # of Households Contacted | Rate of Uptake = (C/E) | Avg. Energy Savings (kWh) Per Treated Households (Energy Saving and HCS Measures) | Avg. Energy Savings (kWh) Per Treated Households (Energy Saving Measures only) | Avg. Peak Demand Savings (kW) Per Treated Households | Avg. Energy Savings (Therms) Per Treated Households (Energy Saving and HCS Measures) | Avg. Energy Savings (Therms) Per Treated Households (Energy Saving Measures only) | Avg. Cost Per Treated Households |
|------------------------------|---|-------------------------|-------------------------|---------------------------|------------------------|---|--|--|--|---|----------------------------------|
| <b>Demographic</b>           |   |                         |                         |                           |                        |   |  |  |  |   |                                  |
| Housing Type                 |   |                         |                         |                           |                        |   |  |  |  |   |                                  |
| SF                           | 43,906                                  | 11                      | 0.03%                   | 10,643                    | 0.10%                  | 3,335   | -  | 0.22   | 125  | -   | \$ 14,975                        |
| MH                           | N/A                                     | N/A                     | 0.00%                   | N/A                       | 0.00%                  | N/A   | N/A  | N/A  | N/A  | N/A   | N/A                              |
| MF In-Unit                   | N/A                                     | N/A                     | 0.00%                   | N/A                       | 0.00%                  | N/A   | N/A  | N/A  | N/A  | N/A   | N/A                              |
| Rent vs. Own                 |   |                         |                         |                           |                        |   |  |  |  |   |                                  |
| Own                          | 26,056                                  | 5                       | 0.02%                   | 2,660                     | 0.19%                  | 1,499   | -  | 0.26   | 136  | -   | \$ 14,901                        |
| Rent                         | 4,630                                   | 6                       | 0.13%                   | 452                       | 1.33%                  | 4,865   | -  | 0.18   | 117  | -   | \$ 15,037                        |
| Previous vs. New Participant |   |                         |                         |                           |                        |   |  |  |  |   |                                  |
| Previous                     | 11,756                                  | 2                       | 0.02%                   | 1,957                     | 0.10%                  | 1,709   | -  | 0.04   | 109  | -   | \$ 15,202                        |
| New Participant              | 31,754                                  | 9                       | 0.03%                   | 8,686                     | 0.10%                  | 3,696   | -  | 0.26   | 129  | -   | \$ 14,925                        |
| Seniors                      | N/A                                     | N/A                     | 0.00%                   | N/A                       | 0.00%                  | N/A   | N/A  | N/A  | N/A  | N/A   | N/A                              |
| Veterans                     | N/A                                     | N/A                     | 0.00%                   | N/A                       | 0.00%                  | N/A   | N/A  | N/A  | N/A  | N/A   | N/A                              |
| Hard-to-Reach                | 38,507                                  | 11                      | 0.03%                   | 10,643                    | 0.10%                  | 3,335   | -  | 0.22   | 125  | -   | \$ 14,975                        |
| Vulnerable                   | 29,545                                  | 1                       | 0.00%                   | 3,226                     | 0.03%                  | 18,766  | -  | -  | 32   | -   | \$ 8,639                         |
| <b>Location</b>              |   |                         |                         |                           |                        |   |  |  |  |   |                                  |
| DAC                          | 14,215                                  | 1                       | 0.01%                   | 732                       | 0.14%                  | 365   | -  | 0.07   | 141  | -   | \$ 6,450                         |
| Rural                        | 6,446                                   | 6                       | 0.09%                   | 2,333                     | 0.26%                  | 4,671   | -  | 0.30   | 93   | -   | \$ 13,158                        |
| Tribal                       | 1,410                                   | 1                       | 0.07%                   | 15                        | 6.67%                  | 18,766  | -  | -  | 32   | -   | \$ 8,639                         |
| PSPS Zone                    | 10,807                                  | 11                      | 0.10%                   | 7,031                     | 0.16%                  | 3,335   | -  | 0.22   | 125  | -   | \$ 14,975                        |
| Climate Zone 06              | 1,151                                   | 0                       | 0.00%                   | 95                        | 0.00%                  | -   | -  | -  | -  | -   | \$ -                             |
| Climate Zone 08              | 7,077                                   | 0                       | 0.00%                   | 892                       | 0.00%                  | -   | -  | -  | -  | -   | \$ -                             |
| Climate Zone 09              | 10,405                                  | 0                       | 0.00%                   | 2,582                     | 0.00%                  | -   | -  | -  | -  | -   | \$ -                             |
| Climate Zone 10              | 17,926                                  | 10                      | 0.06%                   | 6,124                     | 0.16%                  | 1,792   | -  | 0.24   | 135  | -   | \$ 15,609                        |
| Climate Zone 13              | N/A                                     | N/A                     | 0.00%                   | N/A                       | 0.00%                  | N/A   | N/A  | N/A  | N/A  | N/A   | N/A                              |
| Climate Zone 14              | 5,352                                   | 0                       | 0.00%                   | 319                       | 0.00%                  | -   | -  | -  | -  | -   | \$ -                             |
| Climate Zone 15              | 1,394                                   | 1                       | 0.07%                   | 51                        | 1.96%                  | 18,766  | -  | -  | 32   | -   | \$ 8,639                         |
| Climate Zone 16              | 595                                     | 0                       | 0.00%                   | 102                       | 0.00%                  | -   | -  | -  | -  | -   | \$ -                             |
| CARB Communities             | 5,306                                   | 0                       | 0.00%                   | 732                       | 0.00%                  | -   | -  | -  | -  | -   | \$ -                             |
| <b>Financial</b>             |   |                         |                         |                           |                        |   |  |  |  |   |                                  |
| CARE                         | 43,906                                  | 11                      | 0.03%                   | 10,643                    | 0.25%                  | 3,335   | -  | 0.22   | 125  | -   | \$ 14,975                        |
| FERA                         | N/A                                     | N/A                     | 0.00%                   | N/A                       | 0.00%                  | N/A   | N/A  | N/A  | N/A  | N/A   | N/A                              |
| Disconnected                 | 88                                      | 0                       | 0.00%                   | 46                        | 0.00%                  | -   | -  | -  | -  | -   | \$ -                             |
| Arrearages                   | 29,710                                  | 9                       | 0.03%                   | 6,489                     | 0.16%                  | 3,655   | -  | 0.24   | 138  | -   | \$ 16,204                        |
| High Usage                   | 20,062                                  | 11                      | 0.05%                   | 10,643                    | 0.25%                  | 3,335   | -  | 0.22   | 125  | -   | \$ 14,975                        |
| High Energy Burden           | 30,814                                  | 0                       | 0.00%                   | 4,785                     | 0.00%                  | -   | -  | -  | -  | -   | \$ -                             |
| SEVI                         |   |                         |                         |                           |                        |   |  |  |  |   |                                  |
| Low                          | 5,332                                   | 0                       | 0.00%                   | 1,079                     | 0.13%                  | -   | -  | -  | -  | -   | \$ -                             |
| Medium                       | 20,424                                  | 2                       | 0.01%                   | 3,210                     | 0.42%                  | 9,566   | -  | 0.04   | 86   | -   | \$ 7,544                         |
| High                         | 18,124                                  | 9                       | 0.05%                   | 6,354                     | 0.20%                  | 1,950   | -  | 0.26   | 134  | -   | \$ 16,627                        |
| Affordability Ratio          | 41,434                                  | 0                       | 0.00%                   | 4,474                     | 0.63%                  | -   | -  | -  | -  | -   | \$ -                             |
| <b>Health Condition</b>      |   |                         |                         |                           |                        |   |  |  |  |   |                                  |
| Medical Baseline             | 705                                     | 0                       | 0.00%                   | 208                       | 0.00%                  | -   | -  | -  | -  | -   | \$ -                             |
| Respiratory                  |   |                         |                         |                           |                        |   |  |  |  |   |                                  |
| Low                          | N/A                                     | N/A                     | 0.00%                   | N/A                       | 0.00%                  | N/A   | N/A  | N/A  | N/A  | N/A   | N/A                              |
| Medium                       | N/A                                     | N/A                     | 0.00%                   | N/A                       | 0.00%                  | N/A   | N/A  | N/A  | N/A  | N/A   | N/A                              |
| High                         | N/A                                     | N/A                     | 0.00%                   | N/A                       | 0.00%                  | N/A   | N/A  | N/A  | N/A  | N/A   | N/A                              |
| Disabled                     | N/A                                     | N/A                     | 0.00%                   | N/A                       | 0.00%                  | N/A   | N/A  | N/A  | N/A  | N/A   | N/A                              |

<sup>[1]</sup> Based on Year 1 Cohort.

**Energy Savings Assistance Program Table 7 - Customer Segments/Needs State by Demographic, Financial, Location, and Health Conditions**  
**Southern California Edison**  
**Through March 2025**

**Building Electrification (SCE Only)**

| Customer Segments            | # of Households Eligible <sup>[1]</sup> | # of Households Treated | Enrollment Rate = (C/B) | # of Households Contacted <sup>[2]</sup> | Rate of Uptake = (C/E) | Avg. Energy Savings (kWh) Per Treated Households (Energy Saving and HCS Measures) <sup>[3]</sup> | Avg. Energy Savings (kWh) Per Treated Households (Energy Saving Measures only) <sup>[3]</sup> | Avg. Peak Demand Savings (kW) Per Treated Households | Avg. Energy Savings (Therms) Per Treated Households (Energy Saving and HCS Measures) | Avg. Energy Savings (Therms) Per Treated Households (Energy Saving Measures only) | Avg. Cost Per Treated Households |
|------------------------------|---|-------------------------|-------------------------|--|------------------------|--|---|--|--|---|----------------------------------|
| <b>Demographic</b>           |   |                         |                         |  |                        |  |   |  |  |   |                                  |
| Housing Type                 |   |                         |                         |  |                        |  |   |  |  |   |                                  |
| SF                           |   | 39                      |                         |  | 0%                     | 8,058  | 8,058   | 0.08   | 344  | 344   | \$ 25,526                        |
| MH                           |   |                         |                         |  | 0%                     |  |   |  |  |   |                                  |
| MF In-Unit                   |   |                         |                         |  | 0%                     |  |   |  |  |   |                                  |
| Rent vs. Own                 |   |                         |                         |  |                        |  |   |  |  |   |                                  |
| Own                          |   | 37                      |                         |  | 0%                     | 8,061  | 8,061   | 0.08   | 345  | 345   | \$ 25,332                        |
| Rent                         |   | 2                       |                         |  | 0%                     | 7,997  | 7,997   | -  | 329  | 329   | \$ 29,118                        |
| Previous vs. New Participant |   |                         |                         |  |                        |  |   |  |  |   |                                  |
| Previous                     |   |                         |                         |  | 0%                     |  |   |  |  |   |                                  |
| New Participant              |   | 39                      |                         |  | 0%                     | 8,058  | 8,058   | 0.08   | 344  | 344   | \$ 25,526                        |
| Seniors                      |   |                         |                         |  | 0%                     |  |   |  |  |   |                                  |
| Veterans                     |   |                         |                         |  | 0%                     |  |   |  |  |   |                                  |
| Hard-to-Reach                |   |                         |                         |  | 0%                     |  |   |  |  |   |                                  |
| Vulnerable                   |   |                         |                         |  | 0%                     |  |   |  |  |   |                                  |
| <b>Location</b>              |   |                         |                         |  |                        |  |   |  |  |   |                                  |
| DAC                          |   |                         |                         |  | 0%                     |  |   |  |  |   |                                  |
| Rural                        |   |                         |                         |  | 0%                     |  |   |  |  |   |                                  |
| Tribal                       |   |                         |                         |  | 0%                     |  |   |  |  |   |                                  |
| PSPS Zone                    |   |                         |                         |  | 0%                     |  |   |  |  |   |                                  |
| Wildfire Zone                |   |                         |                         |  | 0%                     |  |   |  |  |   |                                  |
| Climate Zone 06              |   |                         |                         |  | 0%                     |  |   |  |  |   |                                  |
| Climate Zone 08              |   | 4                       |                         |  | 0%                     | 6,094  | 6,094   | -  | 238  | 238   | \$ 22,714                        |
| Climate Zone 09              |   | 5                       |                         |  | 0%                     | 6,189  | 6,189   | 0.20   | 240  | 240   | \$ 25,979                        |
| Climate Zone 10              |   | 12                      |                         |  | 0%                     | 7,906  | 7,906   | -  | 357  | 357   | \$ 23,921                        |
| Climate Zone 13              |   | 14                      |                         |  | 0%                     | 9,330  | 9,330   | 0.14   | 393  | 393   | \$ 27,691                        |
| Climate Zone 14              |   | 3                       |                         |  | 0%                     | 8,561  | 8,561   | -  | 396  | 396   | \$ 22,467                        |
| Climate Zone 15              |   | 1                       |                         |  | 0%                     | 7,758  | 7,758   | -  | 283  | 283   | \$ 32,628                        |
| Climate Zone 16              |   |                         |                         |  | 0%                     |  |   |  |  |   |                                  |
| CARB Communities             |   |                         |                         |  | 0%                     |  |   |  |  |   |                                  |
| <b>Financial</b>             |   |                         |                         |  |                        |  |   |  |  |   |                                  |
| CARE                         |   | 33                      |                         |  | 0%                     | 7,751  | 7,751   | 0.06   | 331  | 331   | \$ 24,834                        |
| FERA                         |   |                         |                         |  | 0%                     |  |   |  |  |   |                                  |
| Disconnected                 |   |                         |                         |  | 0%                     |  |   |  |  |   |                                  |
| Arrearages                   |   |                         |                         |  | 0%                     |  |   |  |  |   |                                  |
| High Usage                   |   |                         |                         |  | 0%                     |  |   |  |  |   |                                  |
| High Energy Burden           |   |                         |                         |  | 0%                     |  |   |  |  |   |                                  |
| SEVI                         |   |                         |                         |  |                        |  |   |  |  |   |                                  |
| Low                          |   |                         |                         |  | 0%                     |  |   |  |  |   |                                  |
| Medium                       |   |                         |                         |  | 0%                     |  |   |  |  |   |                                  |
| High                         |   |                         |                         |  | 0%                     |  |   |  |  |   |                                  |
| Affordability Ratio          |   |                         |                         |  | 0%                     |  |   |  |  |   |                                  |
| <b>Health Condition</b>      |   |                         |                         |  |                        |  |   |  |  |   |                                  |
| Medical Baseline             |   | 4                       |                         |  | 0%                     | 9221   | 9,221   | -  | 402  | 402   | \$ 25,832                        |
| Respiratory                  |   |                         |                         |  |                        |  |   |  |  |   |                                  |
| Low                          |   |                         |                         |  | 0%                     |  |   |  |  |   |                                  |
| Medium                       |   |                         |                         |  | 0%                     |  |   |  |  |   |                                  |
| High                         |   |                         |                         |  | 0%                     |  |   |  |  |   |                                  |
| Disabled                     |   |                         |                         |  | 0%                     |  |   |  |  |   |                                  |

<sup>[1]</sup> Eligible households not applicable to BE Pilot.

<sup>[2]</sup> Number of customers contacted will be updated in future reporting.

<sup>[3]</sup> The kWh Savings are based on the Claimable Savings from ESA Table 2C.

**NOTE:** Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

**Energy Savings Assistance Program Table 8 - Clean Energy Referral, Leveraging, and Coordination  
Southern California Edison  
Through March 2025**

| Partner  | Brief Description of Effort   | Outbound                     | Collaboration                  | Inbound                                  | # of Leads <sup>[4]</sup> | # of Enrollments <sup>[5]</sup> |
|--|---|------------------------------|--------------------------------|--|---------------------------|---------------------------------|
|  |   | # of Referral <sup>[1]</sup> | # of Leveraging <sup>[2]</sup> | # of Coordination Efforts <sup>[3]</sup> |                           |                                 |
| Single-Family Affordable Solar Homes (SASH) <sup>[10] [12]</sup> | Provides qualified low-income homeowners fixed, up front, capacity-based incentives to help offset the upfront cost of a solar electric system.   | 12                           | N/A                            | N/A                                      | 36                        | 69                              |
| Multifamily Affordable Solar Housing (MASH)                      | Provides solar incentives on qualifying affordable housing multifamily dwellings. MASH is the low-income, multifamily component within the California Solar Initiative program.   | 596                          | 1                              | N/A                                      | 6                         | 0                               |
| Medical Baseline (MBL)   | Provides eligible enrolled customers with an additional 16.5 kilowatt-hours (kWh) of electricity per day. Provided at the lowest baseline rate, this program helps offset the cost of operating the necessary medical equipment.  | N/A                          | N/A                            | 32                                       | 775                       | 566                             |
| CARE/FERA Income Verification <sup>[9]</sup>                     | Number of ESA Main enrollments with their income having been verified by ESA program that had the rate CARE/FERA identified and show no indication of previous PEV.   | N/A                          | N/A                            | 2,120                                    | N/A                       | N/A                             |
| CARE High Usage  | Customers whose usage was identified as exceeding 400% to 600% (or more) above the baseline.  | N/A                          | N/A                            | N/A                                      | 54                        | 54                              |
| Cool Center Informational Exchange                               | SCE provides information to respective counties' cool centers within the SCE service territory about all of the low-income programs and services that are available.  | N/A                          | N/A                            | 0  | N/A                       | N/A                             |
| Demand Response - Summer Discount Plan (SDP) <sup>[7]</sup>      | Residential and non-residential customers participate by allowing SCE to shut down their A/C for up to 6 hours a day during “Energy Events” called during periods of high electricity demand, or emergencies. SCE will supply and install a load control device on your home or central-A/C unit to remotely shut it off during energy events.  | 76                           | N/A                            | 3  | N/A                       | N/A                             |
| Demand Response - Smart Energy Program (SEP) <sup>[7]</sup>      | Eligible residential customers who own a qualifying Wi-Fi enabled smart thermostat may enroll. During an "energy event", SCE will notify the smart thermostat provider to temporarily adjust the temperature setting on the thermostat up to four degrees to limit A/C usage. Participating customers may qualify for a one-time \$75 incentive for enrolling and earn up to \$40 annually for participating between June 1 through September 30.         | 250                          | N/A                            | 4  | N/A                       | N/A                             |
| Tribal Activity  | SCE collaborated with Tribal leaders, offering \$13K mini grants aimed at providing training on SCE’s income-qualified programs. The objective was to empower Tribal leaders to act as intermediaries within their communities, disseminating information about these programs to increase Tribal enrollments and installations. In addition, the SCE Tribal team engages daily with 13 federally recognized tribes to promote SCE products and services. | N/A                          | N/A                            | 5  | 0                         | N/A                             |
| Other Utilities <sup>[6]</sup>                                   | Southwest Gas   | 652                          | N/A                            | N/A                                      | 394                       | 45                              |
| Other Utilities <sup>[6]</sup>                                   | SoCalGas  | N/A                          | N/A                            | N/A                                      | 99                        | 12                              |
| Other Utilities <sup>[6]</sup>                                   | PG&E  | N/A                          | N/A                            | N/A                                      | N/A                       | N/A                             |
| MFWB <sup>[8]</sup>  | Coordination with RHA (SDG&E's Implementer) for the Southern MFWB program   | 10                           | N/A                            | 0  | N/A                       | N/A                             |
| ESA Whole Home to ESA Main                                       | Number of Homes Enrolled in ESA Core as a result of being referred by ESA Whole Home due to home not being able to meet minimum 5% for ESA Whole Home participation.  | N/A                          | N/A                            | N/A                                      | 78                        | 0                               |

<sup>[1]</sup> Number of outbound referrals being given to the Partner.

<sup>[2]</sup> Number of activities that involve the sharing of resources to jointly support program delivery or administration. (Example: Sharing of Lead Lists, Cost Splitting, etc.).

<sup>[3]</sup> Number of unique activities related to program communication (marketing), collaboration of events, and alignment of activities (outreach events, tradeshow, etc.) to support program awareness and delivery. Unique marketing

<sup>[4]</sup> Number of inbound Leads or Referrals from the Partner.

<sup>[5]</sup> Number of enrollments that results from the Leads or Referrals supplied by the Partner.

<sup>[6]</sup> Utility Territorial Overlap; Referrals being exchanged between the utilities.

<sup>[7]</sup> Cumulative number of customers that enrolled in the program within 120-days of their ESA in-home visitation in which they received Energy Education over a rolling 12-month period.

<sup>[8]</sup> Number of referrals being supplied to SDG&E by SCE and the number of Enrollments being completed on behalf of SCE by MFWB.

<sup>[9]</sup> Scheduled to commence March 2025.

<sup>[10]</sup> D.16-11-022, OP 84: "Starting January 1, 2017, Pacific Gas and Electric Company, Southern California Edison Company, and San Diego Gas & Electric Company shall provide the Singlefamily Affordable Solar Homes Program

<sup>[11]</sup> This number includes the 25 customer referrals from PY 2023 that SCE did not share with GRID Alternatives until February 2024 because of administrative oversight.

<sup>[12]</sup> Enrollments previously calculated as leads successfully imported to ESA systems. Updated to reflect current calculation based on number of imported and enrolled customers.

**NOTE:** Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

**Energy Savings Assistance Program Table - 9 Tribal Outreach**  
**Southern California Edison**  
**Through March 2025**

| OUTREACH STATUS   | Quantity (Includes CARE, FERA, and ESA) | List of Participating Tribes                              |
|---|---|---|
| Tribes completed ESA Meet & Confer  | 0                                       |   |
| Tribes requested outreach materials or applications   | 3                                       | Bridgeport Indian Colony, Soboba, Tule River Indian tribe |
| Tribes who have not accepted offer to Meet and Confer   | 0                                       |   |
| Non-Federally Recognized Tribes who participated in Meet & Confer   | 0                                       |   |
| Tribes and Housing Authority sites involved in Focused Project/ESA  |   |   |
| Partnership offer on Tribal Lands   | 1                                       | Bridgeport Indian Colony                                  |
| Housing Authority and Tribal Temporary Assistance for Needy Families (TANF) office who received outreach (this includes email, U.S. mail, and/or phone calls) | 0                                       |   |
| Housing Authority and TANF offices who participated in Meet and Confer  | 0                                       |   |

**NOTE:** Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

**Energy Savings Assistance Program Table 10 - Contractor Advanced Funding and Repayment  
Southern California Edison  
Through March 2025**

|              |      | A                     | B  | C  | D  | C + D = E                             | B - E = F   |
|--------------|------|-----------------------|--|--|--|---------------------------------------|---|
| Month        | Year | Total Advanced Amount | Expected Monthly Collection <sup>[1]</sup> | Total Contractor Invoices Applied for the Month <sup>[2]</sup> | Total Electronic Payments Applied for the Month <sup>[3]</sup> | Total Payments Received for the Month | Total Advances Outstanding for the Month <sup>[4]</sup> |
| May          | 2024 | \$ 8,000,000          |  |  |  |                                       |   |
| June         | 2024 | \$ 1,000,000          |  |  |  |                                       |   |
| July         | 2024 |                       |  |  |  |                                       |   |
| August       | 2024 |                       |  |  |  |                                       |   |
| September    | 2024 |                       | \$ 321,429                                 | \$ -   | \$ 322,143   | \$ 322,143                            | \$ (714)  |
| October      | 2024 |                       | \$ 321,429                                 | \$ -   | \$ 322,168   | \$ 322,168                            | \$ (739)  |
| November     | 2024 |                       | \$ 321,429                                 | \$ -   | \$ 347,143   | \$ 347,143                            | \$ (25,714)   |
| December     | 2024 |                       | \$ 321,429                                 | \$ -   | \$ 307,857   | \$ 307,857                            | \$ 13,571   |
| January      | 2025 |                       | \$ 321,429                                 | \$ -   | \$ 336,429   | \$ 336,429                            | \$ (15,000)   |
| February     | 2025 |                       | \$ 321,429                                 | \$ -   | \$ 322,143   | \$ 322,143                            | \$ (714)  |
| March        | 2025 |                       | \$ 321,429                                 | \$ -   | \$ 322,143   | \$ 322,143                            | \$ (714)  |
| April        | 2025 |                       |  |  |  |                                       |   |
| May          | 2025 |                       |  |  |  |                                       |   |
| June         | 2025 |                       |  |  |  |                                       |   |
| July         | 2025 |                       |  |  |  |                                       |   |
| August       | 2025 |                       |  |  |  |                                       |   |
| September    | 2025 |                       |  |  |  |                                       |   |
| October      | 2025 |                       |  |  |  |                                       |   |
| November     | 2025 |                       |  |  |  |                                       |   |
| December     | 2025 |                       |  |  |  |                                       |   |
| January      | 2026 |                       |  |  |  |                                       |   |
| February     | 2026 |                       |  |  |  |                                       |   |
| March        | 2026 |                       |  |  |  |                                       |   |
| April        | 2026 |                       |  |  |  |                                       |   |
| May          | 2026 |                       |  |  |  |                                       |   |
| June         | 2026 |                       |  |  |  |                                       |   |
| July         | 2026 |                       |  |  |  |                                       |   |
| August       | 2026 |                       |  |  |  |                                       |   |
| September    | 2026 |                       |  |  |  |                                       |   |
| October      | 2026 |                       |  |  |  |                                       |   |
| November     | 2026 |                       |  |  |  |                                       |   |
| December     | 2026 |                       |  |  |  |                                       |   |
| <b>Total</b> |      | \$ 9,000,000          | \$ 2,250,000                               | \$ -   | \$ 2,280,025   | \$ 2,280,025                          | \$ (6,719,975)  |

<sup>[1]</sup> The amount of repayments expected to be collected each month, calculated by dividing the total Advance Payment into 28 monthly installments. The first repayment is due on September 3, 2024, with subsequent repayments due on the first business day of each month. The Prime Contractor must repay the full Advance Payment by December 1, 2026.

<sup>[2]</sup> Prime Contractor may fulfill its Repayment Obligation by invoice reduction, allowing SCE to withhold payments due for an outstanding invoice. SCE will credit the Repayment Obligation amount to reduce the unpaid balance of the Advance Payment and pay the remaining invoice amount to Prime Contractor.

<sup>[3]</sup> Prime Contractor may fulfill its Repayment Obligation through electronic payments, such as via Automated Clearing House (ACH) or wire.

<sup>[4]</sup> SCE will track payments, outstanding balances, and the remaining balance of the Advanced Payment on a monthly basis. One Prime Contractor elected to pay a higher monthly repayment amount in January 2025. The December 2024 payment for one Prime Contractor was received in January 2025 and is reflected in this report. One Prime Contractor elected to pay a higher monthly repayment amount in March.

**NOTE:** Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

**CARE Program Table 1 - Program Expenses**  
**Southern California Edison**  
**Through March 2025**

|   | Authorized Budget <sup>[1]</sup> |             |                       | Current Month Expenses |             |                      | Year to Date Expenses |             |                       | % of Budget Spent YTD |           |            |
|---|----------------------------------|-------------|-----------------------|------------------------|-------------|----------------------|-----------------------|-------------|-----------------------|-----------------------|-----------|------------|
| CARE Program:                                       | Electric                         | Gas         | Total                 | Electric               | Gas         | Total                | Electric              | Gas         | Total                 | Electric              | Gas       | Total      |
| Outreach  | \$ 3,794,128                     |             | \$ 3,794,128          | \$ 53,798.12           |             | \$ 53,798            | \$ 69,755             |             | \$ 69,755             | 2%                    |           | 2%         |
| Processing / Certification Re-certification         | \$ 1,660,211                     |             | \$ 1,660,211          | \$ 165,193.70          |             | \$ 165,194           | \$ 452,220            |             | \$ 452,220            | 27%                   |           | 27%        |
| Post Enrollment Verification                        | \$ 524,278                       |             | \$ 524,278            | \$ 18,462.92           |             | \$ 18,463            | \$ 47,127             |             | \$ 47,127             | 9%                    |           | 9%         |
| IT Programming                                      | \$ 570,000                       |             | \$ 570,000            | \$ 26,229.86           |             | \$ 26,230            | \$ 3,037              |             | \$ 3,037              | 1%                    |           | 1%         |
| CHANGES Program                                     | \$ 525,000                       |             | \$ 525,000            | \$ -                   |             | \$ -                 | \$ 733                |             | \$ 733                | 0%                    |           | 0%         |
| Measurement and Evaluation                          | \$ 36,000                        |             | \$ 36,000             | \$ 17,623.40           |             | \$ 17,623            | \$ 87,538             |             | \$ 87,538             | 243%                  |           | 243%       |
| Regulatory Compliance                               | \$ 597,354                       |             | \$ 597,354            | \$ 42,590.80           |             | \$ 42,591            | \$ 93,432             |             | \$ 93,432             | 16%                   |           | 16%        |
| General Administration                              | \$ 1,459,095                     |             | \$ 1,459,095          | \$ 207,611.64          |             | \$ 207,612           | \$ 511,792            |             | \$ 511,792            | 35%                   |           | 35%        |
| CPUC Energy Division                                | \$ 135,625                       |             | \$ 135,625            | \$ -                   |             | \$ -                 | \$ 4,009              |             | \$ 4,009              | 3%                    |           | 3%         |
| <b>SUBTOTAL MANAGEMENT COSTS</b>                    | <b>\$ 9,301,691</b>              | <b>\$ -</b> | <b>\$ 9,301,691</b>   | <b>\$ 531,510</b>      | <b>\$ -</b> | <b>\$ 531,510</b>    | <b>\$ 1,269,643</b>   | <b>\$ -</b> | <b>\$ 1,269,643</b>   | <b>14%</b>            | <b>0%</b> | <b>14%</b> |
|   |                                  |             |                       |                        |             |                      |                       |             |                       |                       |           |            |
| CARE Rate Discount                                  | \$ 421,034,721                   |             | \$ 421,034,721        | \$ 62,792,407          |             | \$ 62,792,407        | \$ 193,454,678        |             | \$ 193,454,678        | 46%                   |           | 46%        |
| <b>TOTAL PROGRAM COSTS &amp; CUSTOMER DISCOUNTS</b> | <b>\$ 430,336,412</b>            |             | <b>\$ 430,336,412</b> | <b>\$ 63,323,918</b>   |             | <b>\$ 63,323,918</b> | <b>\$ 194,724,321</b> |             | <b>\$ 194,724,321</b> | <b>45%</b>            | <b>0%</b> | <b>45%</b> |
|   |                                  |             |                       |                        |             |                      |                       |             |                       |                       |           |            |
| Other CARE Rate Benefits                            |                                  |             |                       |                        |             |                      |                       |             |                       |                       |           |            |
| - DWR Bond Charge Exemption                         |                                  |             |                       | \$1,188,164            |             | \$ 1,188,164         | \$3,833,826           |             | \$ 3,833,826          |                       |           |            |
| - CARE Surcharge Exemption                          |                                  |             |                       | \$3,262,958            |             | \$ 3,262,958         | \$10,479,612          |             | \$ 10,479,612         |                       |           |            |
| - kWh Surcharge Exemption                           |                                  |             |                       |                        |             |                      |                       |             |                       |                       |           |            |
| - Vehicle Grid Integration Exemption                |                                  |             |                       |                        |             |                      |                       |             |                       |                       |           |            |
| Total Other CARE Rate Benefits                      |                                  |             |                       | <b>\$ 4,451,122</b>    | <b>\$ -</b> | <b>\$ 4,451,122</b>  | <b>\$ 14,313,438</b>  | <b>\$ -</b> | <b>\$ 14,313,438</b>  |                       |           |            |
|   |                                  |             |                       |                        |             |                      |                       |             |                       |                       |           |            |
| Indirect Costs                                      |                                  |             |                       | \$ 131,431             |             | \$ 131,431           | \$ 344,765            |             | \$ 344,765            |                       |           |            |

<sup>[1]</sup> Budget authorized in D.21-06-015, Attachment 1.

**NOTE:** Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

CARE Program Table 2 - Enrollment, Recertification, & Attrition  
Southern California Edison  
Through March 2025

|           | New Enrollment               |                              |                           |                  |  |       |        |            |                                     |           | Recertification |           |                               |                            | Attrition (Drop Offs) |                        |                        |                           |             | Enrollment         |                    | Total CARE Participants | Estimated CARE Eligible <sup>[6]</sup> | Enrollment Rate % (W/X) | Total Residential Accounts <sup>5</sup> | Gas Only | Electric Only |
|-----------|------------------------------|------------------------------|---------------------------|------------------|--|-------|--------|------------|-------------------------------------|-----------|-----------------|-----------|-------------------------------|----------------------------|-----------------------|------------------------|------------------------|---------------------------|-------------|--------------------|--------------------|-------------------------|--|-------------------------|---|----------|---------------|
|           | Automatic Enrollment         |                              |                           |                  | Self-Certification (Income or Categorical) |       |        |            | Total New Enrollment <sup>[7]</sup> | Scheduled | Non-Scheduled   | Automatic | Total Recertification (L+M+N) | No Response <sup>[4]</sup> | Failed PEV            | Failed Recertification | Other <sup>[5,7]</sup> | Total Attrition (P+Q+R+S) | Gross (K+O) | Net Adjusted (K-T) |                    |                         |  |                         |   |          |               |
|           | Inter-Utility <sup>[1]</sup> | Intra-Utility <sup>[2]</sup> | Leveraging <sup>[3]</sup> | Combined (B+C+D) | Online                                     | Paper | Phone  | Capitation |                                     |           |                 |           |                               |                            |                       |                        |                        |                           |             |                    | Combined (F+G+H+I) |                         |  |                         |   |          |               |
| January   | 773                          | 475                          | 244                       | 1,492            | 14,328                                     | 2,507 | 6,981  | 42         | 23,858                              | 25,350    | 10,412          | 1,229     | 12,295                        | 23,936                     | 17,225                | 10                     | 74                     | 8,703                     | 26,012      | 49,286             | -662               | 1,353,319               | 1,302,665                              | 104%                    | 4,637,422                               |          | 4,637,422     |
| February  | 5                            | 95                           | 222                       | 322              | 12,602                                     | 3,912 | 6,135  | 71         | 22,720                              | 23,042    | 4,911           | 205       | 10,624                        | 15,740                     | 13,953                | 10                     | 52                     | 12,330                    | 26,345      | 38,782             | -3,303             | 1,350,016               | 1,302,665                              | 104%                    | 4,638,886                               |          | 4,638,886     |
| March     | 0                            | 628                          | 159                       | 787              | 16,034                                     | 2,841 | 6,959  | 42         | 25,876                              | 26,663    | 4,733           | 188       | 6,953                         | 11,874                     | 30,249                | 0                      | 49                     | 9,134                     | 39,432      | 38,537             | -12,769            | 1,337,247               | 1,302,665                              | 103%                    | 4,633,669                               |          | 4,633,669     |
| April     |                              |                              |                           |                  |  |       |        |            |                                     |           |                 |           |                               |                            |                       |                        |                        |                           |             |                    |                    |                         |  |                         |   |          |               |
| May       |                              |                              |                           |                  |  |       |        |            |                                     |           |                 |           |                               |                            |                       |                        |                        |                           |             |                    |                    |                         |  |                         |   |          |               |
| June      |                              |                              |                           |                  |  |       |        |            |                                     |           |                 |           |                               |                            |                       |                        |                        |                           |             |                    |                    |                         |  |                         |   |          |               |
| July      |                              |                              |                           |                  |  |       |        |            |                                     |           |                 |           |                               |                            |                       |                        |                        |                           |             |                    |                    |                         |  |                         |   |          |               |
| August    |                              |                              |                           |                  |  |       |        |            |                                     |           |                 |           |                               |                            |                       |                        |                        |                           |             |                    |                    |                         |  |                         |   |          |               |
| September |                              |                              |                           |                  |  |       |        |            |                                     |           |                 |           |                               |                            |                       |                        |                        |                           |             |                    |                    |                         |  |                         |   |          |               |
| October   |                              |                              |                           |                  |  |       |        |            |                                     |           |                 |           |                               |                            |                       |                        |                        |                           |             |                    |                    |                         |  |                         |   |          |               |
| November  |                              |                              |                           |                  |  |       |        |            |                                     |           |                 |           |                               |                            |                       |                        |                        |                           |             |                    |                    |                         |  |                         |   |          |               |
| December  |                              |                              |                           |                  |  |       |        |            |                                     |           |                 |           |                               |                            |                       |                        |                        |                           |             |                    |                    |                         |  |                         |   |          |               |
| YTD Total | 778                          | 1,198                        | 625                       | 2,601            | 42,964                                     | 9,260 | 20,075 | 155        | 72,454                              | 75,055    | 20,056          | 1,622     | 29,872                        | 51,550                     | 61,427                | 20                     | 175                    | 30,167                    | 91,789      | 126,605            | -16,734            | 1,337,247               | 1,302,665                              | 103%                    | 4,633,669                               |          | 4,633,669     |

<sup>[1]</sup> Enrollments via data sharing between the IOUs.

<sup>[2]</sup> Enrollments via data sharing between departments and/or programs within the utility.

<sup>[3]</sup> Enrollments via data sharing with programs outside the IOU that serve low-income customers.

<sup>[4]</sup> No response includes no response to both Recertification and Verification.

<sup>[5]</sup> Includes customers who requested to be removed, deceased, and customers who moved out.

<sup>[6]</sup> Based on the Annual Estimates of CARE and FERA Eligible Customers and Related Information filed on April 15, 2024.

<sup>[7]</sup> SCE is currently investigating the new enrollments and drop-offs and will update the data once we identify the issue.

**NOTE:** Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.



**CARE Program Table 3A - Post-Enrollment Verification Results (Model)**  
**Southern California Edison**  
**Through March 2025**

| Month            | Total CARE Households Enrolled | Households Requested to Verify <sup>[3]</sup> | % of CARE Enrolled Requested to Verify Total | CARE Households De-enrolled (Due to no response) | CARE Households De-enrolled (Verified as Ineligible) <sup>[1]</sup> | Total Households De-enrolled <sup>[2]</sup> | % De-enrolled through Post Enrollment Verification | % of Total CARE Households De-enrolled |
|------------------|--------------------------------|---|--|--|---|---|--|--|
| January          | 1,353,319                      | 1,184   | 0.1%   | 0  | 3   | 3   | 0.3%   | 0.0%                                   |
| February         | 1,350,016                      | 98  | 0.0%   | 0  | 0   | 0   | 0.0%   | 0.0%                                   |
| March            | 1,337,247                      | 2,077   | 0.2%   | 0  | 1   | 1   | 0.0%   | 0.0%                                   |
| April            |                                |   |  |  |   |   |  |  |
| May              |                                |   |  |  |   |   |  |  |
| June             |                                |   |  |  |   |   |  |  |
| July             |                                |   |  |  |   |   |  |  |
| August           |                                |   |  |  |   |   |  |  |
| September        |                                |   |  |  |   |   |  |  |
| October          |                                |   |  |  |   |   |  |  |
| November         |                                |   |  |  |   |   |  |  |
| December         |                                |   |  |  |   |   |  |  |
| <b>YTD Total</b> | <b>1,337,247</b>               | <b>3,359</b>                                  | <b>0.3%</b>                                  | <b>0</b>   | <b>4</b>  | <b>4</b>                                    | <b>0.1%</b>  | <b>0.0%</b>                            |

<sup>[1]</sup> Includes customers verified as over income or who requested to be de-enrolled.

<sup>[2]</sup> Verification results are tied to the month initiated. The process allows customers 90 days to respond to the verification request. Results may be pending due to the time permitted for a participant to respond.

<sup>[3]</sup> D.19-07-015 established a permanent set of emergency disaster customer protection measures that the utilities are mandated to implement in the event of a declared emergency. In response to the mandated customer protections, SCE has implemented a CARE post-enrollment verification (PEV) freeze to low-income customers impacted by the California emergencies / events for a period of one year commencing from the date the Governor of California issued an emergency proclamation due to a disaster. Applicable to April 2023 reporting and beyond. Number of requests updated to exclude customers exempted due to emergency disaster protections.

<sup>[4]</sup> SCE is currently investigating the new enrollments and drop-offs and will update the data once we identify the issue.

**NOTE:** Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

**CARE Program Table 3B Post-Enrollment Verification Results (Electric only High Usage)**  
**Southern California Edison**  
**Through March 2025**

| Month            | Total CARE Households Enrolled | Households Requested to Verify <sup>[3][4]</sup> | % of CARE Enrolled Requested to Verify Total | CARE Households De-enrolled (Due to no response) | CARE Households De-enrolled (Verified as Ineligible) <sup>[1]</sup> | Total Households De-enrolled <sup>[2]</sup> | % De-enrolled through Post Enrollment Verification | % of Total CARE Households De-enrolled |
|------------------|--------------------------------|--|--|--|---|---|--|--|
| January          | 1,353,319                      | 123  | 0.0%   | 79   | 0   | 79  | 64.2%  | 0.0%                                   |
| February         | 1,350,016                      | 8  | 0.0%   | 0  | 0   | 0   | 0.0%   | 0.0%                                   |
| March            | 1,337,247                      | 7  | 0.0%   | 0  | 0   | 0   | 0.0%   | 0.0%                                   |
| April            |                                |  | 0.0%   |  |   | 0   | 0.0%   | 0.0%                                   |
| May              |                                |  | 0.0%   |  |   | 0   | 0.0%   | 0.0%                                   |
| June             |                                |  | 0.0%   |  |   | 0   | 0.0%   | 0.0%                                   |
| July             |                                |  | 0.0%   |  |   | 0   | 0.0%   | 0.0%                                   |
| August           |                                |  | 0.0%   |  |   | 0   | 0.0%   | 0.0%                                   |
| September        |                                |  | 0.0%   |  |   | 0   | 0.0%   | 0.0%                                   |
| October          |                                |  | 0.0%   |  |   | 0   | 0.0%   | 0.0%                                   |
| November         |                                |  | 0.0%   |  |   | 0   | 0.0%   | 0.0%                                   |
| December         |                                |  | 0.0%   |  |   | 0   | 0.0%   | 0.0%                                   |
| <b>YTD Total</b> | <b>1,337,247</b>               | <b>138</b>                                       | <b>0.0%</b>                                  | <b>79</b>  | <b>0</b>  | <b>79</b>                                   | <b>57.2%</b>                                       | <b>0.0%</b>                            |

<sup>[1]</sup> Includes customers verified as over income, who requested to be de-enrolled, did not reduce usage, or did not agree to be weatherized.

<sup>[2]</sup> Verification results are tied to the month initiated. The process allows customers 45 days to respond to the verification request. Results may be pending due to the time permitted for a participant to respond.

<sup>[3]</sup> D.19-07-015 established a permanent set of emergency disaster customer protection measures that the utilities are mandated to implement in the event of a declared emergency. In response to the mandated customer protections, SCE has implemented a CARE post-enrollment verification (PEV) freeze to low-income customers impacted by the California emergencies / events for a period of one year commencing from the date the Governor of California issued an emergency proclamation due to a disaster. Applicable to April 2023 reporting and beyond. Number of requests updated to exclude customers exempted due to emergency disaster protections.

<sup>[4]</sup> SCE is currently investigating the verification requests and drop-offs and will update the data once we identify the issue.

**NOTE:** Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

**CARE Program Table 4 - Enrollment by County**  
**Southern California Edison**  
**Through March 2025**

| County         | Estimated Eligible Households <sup>[1]</sup> |                |                  | Total Households Enrolled <sup>[2]</sup> |                |                  | Enrollment Rate <sup>[3]</sup> |             |             |
|----------------|--|----------------|------------------|--|----------------|------------------|--------------------------------|-------------|-------------|
|                | Urban  | Rural          | Total            | Urban                                    | Rural          | Total            | Urban                          | Rural       | Total       |
| Fresno         | 630  | 0              | 630              | 44                                       | -              | 44               | 7%                             | 0%          | 7%          |
| Imperial       | 0  | 280            | 280              | 2  | 33             | 35               | 0%                             | 12%         | 13%         |
| Inyo           | 10   | 1,573          | 1,583            | 37                                       | 973            | 1,010            | 370%                           | 62%         | 64%         |
| Kern           | 12,355                                       | 15,987         | 28,342           | 10,484                                   | 15,006         | 25,490           | 85%                            | 94%         | 90%         |
| Kings          | 0  | 8,253          | 8,253            | 178                                      | 9,978          | 10,156           | 0%                             | 121%        | 123%        |
| Los Angeles    | 515,528                                      | 2,869          | 518,397          | 543,746                                  | 2,552          | 546,298          | 105%                           | 89%         | 105%        |
| Madera         | 2  | 0              | 2                | -  | -              | 0                | 0%                             | 0%          | 0%          |
| Mariposa       | 0  | 0              | 0                | -  | -              | 0                | 0%                             | 0%          | 0%          |
| Mono           | 0  | 2,425          | 2,425            | 11                                       | 877            | 888              | 0%                             | 36%         | 37%         |
| Orange         | 199,629                                      | 0              | 199,629          | 174,842                                  | -              | 174,842          | 88%                            | 0%          | 88%         |
| Riverside      | 91,187                                       | 89,224         | 180,411          | 96,352                                   | 105,139        | 201,491          | 106%                           | 118%        | 112%        |
| San Bernardino | 182,914                                      | 38,940         | 221,854          | 206,254                                  | 42,019         | 248,273          | 113%                           | 108%        | 112%        |
| San Diego      | 0  | 1              | 1                | -  | 1              | 1                | 0%                             | 100%        | 100%        |
| Santa Barbara  | 19,182                                       | 0              | 19,182           | 9,266                                    | -              | 9,266            | 48%                            | 0%          | 48%         |
| Tulare         | 13,880                                       | 41,853         | 55,733           | 14,410                                   | 48,039         | 62,449           | 104%                           | 115%        | 112%        |
| Ventura        | 63,712                                       | 2,231          | 65,943           | 54,994                                   | 2,010          | 57,004           | 86%                            | 90%         | 86%         |
| <b>Total</b>   | <b>1,099,029</b>                             | <b>203,636</b> | <b>1,302,665</b> | <b>1,110,620</b>                         | <b>226,627</b> | <b>1,337,247</b> | <b>101%</b>                    | <b>111%</b> | <b>103%</b> |

<sup>[1]</sup> Based on the Annual Estimates of CARE and FERA Eligible Customers and Related Information filed on April 15, 2024.

<sup>[2]</sup> Total Households Enrolled includes submeter tenants.

<sup>[3]</sup> Penetration Rate and Enrollment Rate are the same value.

**NOTE:** Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

**CARE Program Table 5 - Recertification Results**  
**Southern California Edison**  
**Through March 2025**

| Month      | Total CARE Households | Households Requested to Recertify<br><sup>[1][2][5]</sup> | % of Households Total<br>(C/B) | Households Recertified | Households De-enrolled <sup>[3]</sup> | Recertification Rate % <sup>[4]</sup><br>(E/C) | % of Total Households De-enrolled (F/B) |
|------------|-----------------------|---|--------------------------------|------------------------|---------------------------------------|--|---|
| January    | 1,353,319             | 21,029  | 1.6%                           | 3,650                  | 718                                   | 17.4%  | 0.1%                                    |
| February   | 1,350,016             | 12,975  | 1.0%                           | 2,728                  | 54                                    | 21.0%  | 0.0%                                    |
| March      | 1,337,247             | 44,866  | 3.4%                           | 191                    | 16                                    | 0.4%   | 0.0%                                    |
| April      | 0                     |   | 0.0%                           |                        |                                       | 0.0%   | 0.0%                                    |
| May        | 0                     |   | 0.0%                           |                        |                                       | 0.0%   | 0.0%                                    |
| June       | 0                     |   | 0.0%                           |                        |                                       | 0.0%   | 0.0%                                    |
| July       | 0                     |   | 0.0%                           |                        |                                       | 0.0%   | 0.0%                                    |
| August     | 0                     |   | 0.0%                           |                        |                                       | 0.0%   | 0.0%                                    |
| September  | 0                     |   | 0.0%                           |                        |                                       | 0.0%   | 0.0%                                    |
| October    | 0                     |   | 0.0%                           |                        |                                       | 0.0%   | 0.0%                                    |
| November   | 0                     |   | 0.0%                           |                        |                                       | 0.0%   | 0.0%                                    |
| December   | 0                     |   | 0.0%                           |                        |                                       | 0.0%   | 0.0%                                    |
| <b>YTD</b> | <b>1,337,247</b>      | <b>78,870</b>   | <b>5.9%</b>                    | <b>6,569</b>           | <b>788</b>                            | <b>8.3%</b>                                    | <b>0.06%</b>                            |

<sup>[1]</sup> Excludes count of customers recertified through the probability model.

<sup>[2]</sup> Recertification results are tied to the month initiated and the recertification process allows customers 90 days to respond to the recertification request. Results may be pending due to the time permitted for a participant to respond.

<sup>[3]</sup> Includes customers who did not respond or who requested to be de-enrolled. Does not include customers who were deenrolled due to other reasons such as moved out, no response/failed verification, deceased, and etc.

<sup>[4]</sup> Percentage of customers recertified compared to the total participants requested to recertify in that month.

<sup>[5]</sup> D.19-07-015 established a permanent set of emergency disaster customer protection measures that the utilities are mandated to

**Note:** Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

**CARE Program Table 6 - Capitation Contractors<sup>1</sup>**  
**Southern California Edison**  
**Through March 2025**

| Contractor                          | Contractor Type<br>(Check one or more if applicable) |     |        |        | Total Enrollments |              |
|-------------------------------------|--|-----|--------|--------|-------------------|--------------|
|                                     | Private  | CBO | WMDVBE | LIHEAP | Current Month     | Year-to-Date |
| 2-1-1 ORANGE COUNTY                 |  | x   |        |        | 2                 | 4            |
| ALPHA ENTERPRISES                   |  | x   |        |        | -                 | -            |
| APAC SERVICE CENTER                 | x  |     |        |        | -                 | 7            |
| ARMENIAN RELIEF SOCIETY             | x  |     |        |        | -                 | -            |
| ASIAN AMERICAN DRUG ABUSE PROG      | x  |     |        |        | -                 | -            |
| ASIAN AMERICAN RESOURCE CENTER      | x  |     | x      |        | 9                 | 16           |
| ASIAN YOUTH CENTER                  | x  |     |        |        | -                 | -            |
| BEST PARTNERS                       | x  |     |        |        | 14                | 90           |
| BETHEL BAPTIST CHURCH               | x  |     |        |        | -                 | -            |
| BISHOP PAIUTE TRIBE                 | x  |     |        |        | -                 | -            |
| C.O.R. COMM DEVELOPMENT CORP        | x  |     |        |        | -                 | -            |
| CAREGIVERS VOLUNTEERS ELDERLY       |  | x   |        |        | -                 | -            |
| CHINESE CHRISTIAN HERALD CRUS.      | x  |     |        |        | -                 | -            |
| CHINO NEIGHBORHOOD HOUSE            |  | x   |        |        | -                 | -            |
| CITIHOUSING REAL ESTATE SERVIC      |  | x   |        |        | -                 | -            |
| CITY IMPACT                         | x  |     |        |        | -                 | -            |
| CITY OF BEAUMONT SENIOR CENTER      |  | x   | x      |        | 1                 | 1            |
| COMMUNITY HEALTH INITIATIVE of OC   |  | x   |        |        | -                 | -            |
| DELHI CENTER                        | x  |     |        |        | -                 | -            |
| DESERT COMMUNITY ENERGY             |  | x   |        |        | -                 | -            |
| DESERT MANNA MINISTRIES INC         | x  |     |        |        | -                 | -            |
| DISABLED RESOURCES CTR, INC         |  | x   | x      |        | 6                 | 14           |
| EL CONCILIO DEL CONDADO DE          | x  |     | x      |        | -                 | -            |
| FAMILY SVC ASSOC OF REDLANDS        | x  |     |        |        | -                 | -            |
| FOOD SHARE                          | x  |     |        |        | -                 | -            |
| GO THE CALENDAR                     |  | x   |        |        | -                 | -            |
| GRID ALTERNATIVES INLAND EMPIRE INC |  |     | x      |        | -                 | 1            |
| HELP OF OJAI, INC.                  | x  |     |        |        | -                 | -            |
| HOUSING AUTHORITY OF KINGS CO       | x  |     | x      |        | -                 | -            |
| INLAND SOCAL 211+                   | x  | x   |        |        | 6                 | 14           |

**CARE Program Table 6 - Capitation Contractors<sup>1</sup>**  
**Southern California Edison**  
**Through March 2025**

| Contractor                         | Contractor Type<br>(Check one or more if applicable) |     |        |        | Total Enrollments |              |
|------------------------------------|--|-----|--------|--------|-------------------|--------------|
|                                    | Private  | CBO | WMDVBE | LIHEAP | Current Month     | Year-to-Date |
| KERNVILLE UNION SCHOOL DISTRIC     | x  |     |        |        | -                 | -            |
| KINGS COMMUNITY ACTION ORG         | x  |     |        |        | -                 | -            |
| KINGS CTY COMMISSION ON AGING      | x  |     |        |        | -                 | -            |
| LA COUNTY HOUSING AUTHORITY        |  | x   |        |        | -                 | -            |
| LEAGUE OF CALIF HOMEOWNERS         | x  |     |        |        | -                 | -            |
| LIFT TO RISE                       | x  |     |        |        | -                 | -            |
| LTSC COMM. DEVEL. CORP             | x  |     |        |        | 1                 | 1            |
| MENIFEE VALLEY CHAMBER OF COMMERCE |  | x   |        |        | -                 | -            |
| MEXICAN AMERICAN OPPORTUNITY       |  | x   | x      |        | -                 | -            |
| MTN COMM FAM RESOURCE CNTR         | x  |     |        |        | -                 | 1            |
| NEW GREATER CIR. MISSION, INC      | x  |     |        |        | -                 | -            |
| NEW HOPE VILLAGE, INC              | x  |     |        |        | -                 | -            |
| NEW HORIZONS CAREGIVERS GROUP      |  | x   |        |        | -                 | -            |
| OCCC                               | x  |     |        |        | -                 | -            |
| OPERATION GRACE                    | x  |     |        |        | -                 | -            |
| OUR COMMUNITY WORKS                | x  |     |        |        | 3                 | 6            |
| PACIFIC ISLANDER HLTH (PIHP)       | x  |     |        |        | -                 | -            |
| PACIFIC PRIDE FOUNDATION           | x  |     |        |        | -                 | -            |
| PRM CONSULTING, INC.               | x  | x   | x      |        | -                 | -            |
| RIVERSIDE DEPT COMM ACTION         |  | x   | x      | x      | -                 | -            |
| SALVATION ARMY SANTA FE SPGS       | x  |     |        |        | -                 | -            |
| SALVATION ARMY VISALIA CORPS       | x  |     |        |        | -                 | -            |
| SANTA ANITA FAMILY SERVICE         | x  |     |        |        | -                 | -            |
| SENIOR ADVOCATES OF THE DESERT     | x  |     |        |        | -                 | -            |
| SHARE OUR SELVES                   | x  |     |        |        | -                 | -            |
| SHIELDS FOR FAMILIES               | x  | x   |        |        | -                 | -            |
| SMILES FOR SENIORS FOUND.          | x  |     |        |        | -                 | -            |
| SOUTHEAST CITIES SERVICE CTR.      |  | x   |        |        | -                 | -            |
| SOUTHEAST COMMUNITY DEVELOPMEN     | x  |     |        |        | -                 | -            |
| ST VINCENT DE PAUL                 |  | x   |        |        | -                 | -            |

**CARE Program Table 6 - Capitation Contractors<sup>1</sup>**  
**Southern California Edison**  
**Through March 2025**

| Contractor                     | Contractor Type<br>(Check one or more if applicable) |     |        |        | Total Enrollments |              |
|--------------------------------|--|-----|--------|--------|-------------------|--------------|
|                                | Private  | CBO | WMDVBE | LIHEAP | Current Month     | Year-to-Date |
| THE CAMBODIAN FAMILY           | x  |     |        |        | -                 | -            |
| UNITED CAMBODIAN COMMUNITY INC |  | x   |        |        | -                 | -            |
| VICTOR VALLEY COMM SVC COUNCIL | x  |     |        |        | -                 | -            |
| VIETNAMESE COMMUNITY OF OC INC | x  |     |        |        | -                 | -            |
| VOLUTNEERS OF EAST LOS ANGELES | x  |     | x      |        | -                 | -            |
| XFINITI SOLUTIONS, LLC         |  | x   |        |        | -                 | -            |
| <b>Total Enrollments</b>       |  |     |        |        | <b>42</b>         | <b>155</b>   |

<sup>[1]</sup> All capitation contractors with current contracts are listed regardless of whether they have signed up customers or submitted invoices this year.

**NOTE:** Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD

**CARE Program Table 7 - Expenditures for Pilots and Studies**  
**Southern California Edison**  
**Through March 2025**

|  | Authorized 2021-2026 Budget |      |                   | Current Month Expenses |             |                  | Year to Date Expenses |             |                  | Cycle to Date Expenses |     |                   | % of Budget Expended |     |            |
|--|-----------------------------|------|-------------------|------------------------|-------------|------------------|-----------------------|-------------|------------------|------------------------|-----|-------------------|----------------------|-----|------------|
|  | Electric                    | Gas  | Total             | Electric               | Gas         | Total            | Electric              | Gas         | Total            | Electric               | Gas | Total             | Electric             | Gas | Total      |
| <b>Pilots</b>  |                             |      |                   |                        |             |                  |                       |             |                  |                        |     |                   |                      |     |            |
| <b>Total Pilots</b>  | \$ -                        | \$ - | \$ -              | \$ -                   | \$ -        | \$ -             | \$ -                  | \$ -        | \$ -             | \$ -                   |     | \$ -              | 0%                   |     | 0%         |
| <b>Studies</b> <sup>[1][2]</sup>   |                             |      |                   |                        |             |                  |                       |             |                  |                        |     |                   |                      |     |            |
| Joint IOU - 2025 Low Income Needs Assessment (LINA) Study <sup>[3]</sup> | \$ 75,000                   |      | \$ 75,000         | \$ 15,261              |             | \$ 15,261        | \$ 15,261             |             | \$ 15,261        | \$ 21,287              |     | \$ 21,287         | 28%                  |     | 28%        |
| Joint IOU - 2028 Low Income Needs Assessment (LINA) Study                | \$ 75,000                   |      | \$ 75,000         | \$ -                   |             | \$ -             | \$ -                  |             | \$ -             | \$ -                   |     | \$ -              | 0%                   |     | 0%         |
| Joint IOU - Statewide CARE-ESA Categorical Study <sup>[4]</sup>          | \$ 22,495                   |      | \$ 22,495         | \$ -                   |             | \$ -             | \$ -                  |             | \$ -             | \$ 22,494              |     | \$ 22,494         | 100%                 |     | 100%       |
| Joint IOU - CHANGES Evaluation 1 <sup>[5]</sup>                          | \$ 73,503                   |      | \$ 73,503         | \$ -                   |             | \$ -             | \$ -                  |             | \$ -             | \$ 73,503              |     | \$ 73,503         | 100%                 |     | 100%       |
| Joint IOU - CHANGES Evaluation 2 <sup>[5]</sup>                          | \$ 52,676                   |      | \$ 52,676         | \$ -                   |             | \$ -             | \$ -                  |             | \$ -             |                        |     | \$ -              | 0%                   |     | 0%         |
| <b>Total Studies</b>   | <b>\$ 298,674</b>           |      | <b>\$ 298,674</b> | <b>\$ 15,261</b>       | <b>\$ -</b> | <b>\$ 15,261</b> | <b>\$ 15,261</b>      | <b>\$ -</b> | <b>\$ 15,261</b> | <b>\$ 117,284</b>      |     | <b>\$ 117,284</b> | <b>39%</b>           |     | <b>39%</b> |

<sup>[1]</sup> Authorized per D.21-06-015. Funds for pilots and studies may be rolled over to the next program year or borrowed from a future program year within the cycle, to allow for flexibility in scheduling changes with these efforts. Funding amounts listed reflect SCE's 30% allocation among the IOUs. Final authorized budgets may be adjusted by the ESA/CARE Studies Working Group per D.21-06-015.

<sup>[2]</sup> Some studies cover multiple cycles. Hence this column total reflects the total study spending (as opposed to cycle spending).

<sup>[3]</sup> Decision D.21-06-015 approved Joint Utilities' 2025 LINA Study for \$500,000. SoCalGas holds the statewide contract for this co-funded study. SCE has not been fully cross-billed so the actual amount incurred will be greater than what is reflected in this table until bills are reconciled. SCE's 30% allocation is \$150,000, funded 50/50 via the ESA and CARE budgets.

<sup>[4]</sup> Authorized per D.21-06-015, the Categorical Study will be funded 50/50 via the ESA and CARE budgets.

<sup>[5]</sup> CHANGES Evaluation funding is not part of EM&V budget, but funded out of CARE budget as part of the CHANGES program. Two evaluations will be conducted during this cycle. The total statewide budget for both studies is \$420,600. The first of the 2 was completed in 2023 and cost a total of 245,011. SCE pays 30% if the study cost. The budget for the second evaluation is \$175,500. SCE has not yet been billed for the second evaluation.

**NOTE:** Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

**CARE Program Table 8 - CARE and Disadvantaged Communities Enrollment Rate for Zip Codes  
Southern California Edison  
Through March 2025**

| Total CARE Households Enrolled |  |   |  |  |
|--------------------------------|--|---|--|--|
| Month                          | CARE Enrollment Rate for Zip Codes that have 10% or more disconnections <sup>[1]</sup> | CARE Enrollment Rate for Zip Codes in High Poverty (Income Less than 100% FPG) <sup>[2]</sup> | CARE Enrollment Rate for Zip Codes in High Poverty (with 70% or Less CARE Penetration) | CARE Enrollment Rate for DAC (Zip/Census Tract) Codes in High Poverty (with 70% or Less CARE Enrollment Rate) <sup>[3]</sup> |
| January                        | 38%  | 95%   | 45%  | 58%  |
| February                       | 38%  | 95%   | 45%  | 58%  |
| March                          | 38%  | 94%   | 44%  | 57%  |
| April                          |  |   |  |  |
| May                            |  |   |  |  |
| June                           |  |   |  |  |
| July                           |  |   |  |  |
| August                         |  |   |  |  |
| September                      |  |   |  |  |
| October                        |  |   |  |  |
| November                       |  |   |  |  |
| December                       |  |   |  |  |

<sup>[1]</sup> Disconnections are based on previous calendar year.

<sup>[2]</sup> Includes zip codes with >25% of customers with incomes less than 100% FPG.

<sup>[3]</sup> DACs are defined at the census tract level. Corresponding zip codes are provided for the purpose of this table; however, the entire zip code listed may not be considered a DAC.

**NOTE:** Any required corrections/adjustments are reported herein and supersede results reported in prior months and may



**CARE Table 9 - CARE Top 10 Lowest Enrollment Rates in High Disconnection, High Poverty, and DAC by Zip Code**  
**Southern California Edison**  
**Through March 2025**

| <b>ZIP</b> | <b>Top 10 Lowest CARE Enrollment Rate for Zip Codes that have 10% or more Disconnections<sup>[1]</sup></b> |
|------------|--|
| 92661      | 11%  |
| 92317      | 25%  |
| 92660      | 29%  |
| 92581      | 29%  |
| 92657      | 32%  |
| 92220      | 36%  |
| 93518      | 40%  |
| 93255      | 40%  |
| 92347      | 43%  |
| 93111      | 46%  |

| <b>ZIP</b> | <b>Top 10 Lowest CARE Enrollment Rate for Zip Codes in High Poverty (Income Less than 100% FPG)<sup>[2]</sup></b> |
|------------|---|
| 92341      | 13%   |
| 92266      | 13%   |
| 92617      | 15%   |
| 93208      | 18%   |
| 93519      | 20%   |
| 93260      | 23%   |
| 92403      | 24%   |
| 93554      | 25%   |
| 93207      | 31%   |
| 93528      | 36%   |

| <b>ZIP</b> | <b>Top 10 Lowest CARE Enrollment Rate for Zip Codes in DAC<sup>[3]</sup></b> |
|------------|--|
| 93519      | 20%  |
| 93260      | 23%  |
| 93554      | 25%  |
| 93207      | 31%  |
| 93528      | 36%  |
| 93265      | 50%  |
| 93285      | 52%  |
| 92347      | 54%  |
| 92225      | 63%  |
| 93283      | 64%  |

<sup>[1]</sup> Disconnections are based on previous calendar year.

<sup>[2]</sup> Includes zip codes with >25% of customers with incomes less than 100% FPG.

<sup>[3]</sup> DACs are defined at the census tract level. Corresponding zip codes are provided for the purpose of this table; however, the entire zip code listed may not be considered a DAC.

**NOTES:**  
 Some zip codes rolled up to the nearest zip code for privacy reasons due to the number of people residing in that zip code.  
 Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

**FERA Program Table 1 - Program Expenses**  
**Southern California Edison**  
**Through March 2025**

|   | <b>Authorized<br/>Budget <sup>[1]</sup></b> | <b>Current<br/>Month<br/>Expenses</b> | <b>Year to Date<br/>Expenses</b> | <b>% of Budget<br/>Spent YTD</b> |
|---|---|---------------------------------------|----------------------------------|----------------------------------|
| <b>FERA Program:</b>                                | <b>Electric</b>                             | <b>Electric</b>                       | <b>Electric</b>                  | <b>Electric</b>                  |
| Outreach  | \$ 877,766                                  | \$ (5,913)                            | \$ 31,883                        | 4%                               |
| Processing / Certification Re-certification         | \$ 415,053                                  | \$ 7,057                              | \$ 18,783                        | 5%                               |
| Post Enrollment Verification                        | \$ 131,069                                  | \$ 867                                | \$ 2,964                         | 2%                               |
| IT Programming                                      | \$ 30,000                                   | \$ -                                  | \$ -                             | 0%                               |
| Pilot(s)  | \$ -  | \$ -                                  | \$ -                             | 0%                               |
| Studies   | \$ 24,000                                   | \$ -                                  | \$ -                             | 0%                               |
| Regulatory Compliance                               | \$ 19,270                                   | \$ -                                  | \$ -                             | 0%                               |
| General Administration                              | \$ 47,068                                   | \$ 6,013                              | \$ 15,827                        | 34%                              |
| CPUC Energy Division                                | \$ 4,375                                    | \$ -                                  | \$ -                             | 0%                               |
| <b>SUBTOTAL MANAGEMENT COSTS</b>                    | <b>\$ 1,548,601</b>                         | <b>\$ 8,024</b>                       | <b>\$ 69,457</b>                 | <b>4%</b>                        |
|   |   |                                       |                                  |                                  |
| FERA Rate Discount                                  | \$ 51,506,652                               | \$ 948,430                            | \$ 3,091,567                     | 6%                               |
| <b>TOTAL PROGRAM COSTS &amp; CUSTOMER DISCOUNTS</b> | <b>\$ 53,055,253</b>                        | <b>\$ 956,454</b>                     | <b>\$ 3,161,024</b>              | <b>6%</b>                        |
|   |   |                                       |                                  |                                  |
| Indirect Costs                                      |   | \$ 5,178                              | \$ 14,086                        |                                  |

<sup>[1]</sup> Budget authorized in D.21-06-015, Attachment 1.

NOTE: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

| FERA Program Table 2 - Enrollment, Recertification, & Attrition<br>Southern California Edison<br>Through March 2025 |                              |                              |                           |                  |  |       |       |            |                    |                                     |                 |               |           |                               |                            |            |                        |                        |                           |             |                         |  |                    |
|---|------------------------------|------------------------------|---------------------------|------------------|--|-------|-------|------------|--------------------|-------------------------------------|-----------------|---------------|-----------|-------------------------------|----------------------------|------------|------------------------|------------------------|---------------------------|-------------|-------------------------|--|--------------------|
|   | New Enrollment               |                              |                           |                  |  |       |       |            |                    |                                     | Recertification |               |           |                               |                            | Enrollment |                        |                        |                           |             | Total FERA Participants | Estimated FERA Eligible <sup>[6]</sup> |                    |
|   | Automatic Enrollment         |                              |                           |                  | Self-Certification (Income or Categorical) |       |       |            |                    | Total New Enrollment <sup>[7]</sup> | Scheduled       | Non-Scheduled | Automatic | Total Recertification (L+M+N) | No Response <sup>[4]</sup> | Failed PEV | Failed Recertification | Other <sup>[5,7]</sup> | Total Attrition (P+Q+R+S) | Gross (K+O) |                         |  | Net Adjusted (K-T) |
|   | Inter-Utility <sup>[1]</sup> | Intra-Utility <sup>[2]</sup> | Leveraging <sup>[3]</sup> | Combined (B+C+D) | Online                                     | Paper | Phone | Capitation | Combined (F+G+H+I) |                                     |                 |               |           |                               |                            |            |                        |                        |                           |             |                         |  |                    |
| January   | 0                            | 45                           | 0                         | 45               | 604  | 39    | 95    | 0          | 738                | 783                                 | 169             | 47            | 0         | 216                           | 929                        | 0          | 5                      | 166                    | 1,100                     | 999         | -317                    | 32,176                                 | 211,756            |
| February  | 0                            | 8                            | 0                         | 8                | 563  | 53    | 104   | 0          | 720                | 728                                 | 108             | 36            | 0         | 144                           | 649                        | 0          | 5                      | 265                    | 919                       | 1,647       | -191                    | 31,985                                 | 211,756            |
| March   | 0                            | 139                          | 0                         | 139              | 744  | 30    | 92    | 1          | 867                | 1,006                               | 86              | 18            | 0         | 104                           | 1,181                      | 0          | 7                      | 126                    | 1,314                     | 2,320       | -308                    | 31,677                                 | 211,756            |
| April   |                              |                              |                           |                  |  |       |       |            |                    |                                     |                 |               |           |                               |                            |            |                        |                        |                           |             |                         |  |                    |
| May   |                              |                              |                           |                  |  |       |       |            |                    |                                     |                 |               |           |                               |                            |            |                        |                        |                           |             |                         |  |                    |
| June  |                              |                              |                           |                  |  |       |       |            |                    |                                     |                 |               |           |                               |                            |            |                        |                        |                           |             |                         |  |                    |
| July  |                              |                              |                           |                  |  |       |       |            |                    |                                     |                 |               |           |                               |                            |            |                        |                        |                           |             |                         |  |                    |
| August  |                              |                              |                           |                  |  |       |       |            |                    |                                     |                 |               |           |                               |                            |            |                        |                        |                           |             |                         |  |                    |
| September   |                              |                              |                           |                  |  |       |       |            |                    |                                     |                 |               |           |                               |                            |            |                        |                        |                           |             |                         |  |                    |
| October   |                              |                              |                           |                  |  |       |       |            |                    |                                     |                 |               |           |                               |                            |            |                        |                        |                           |             |                         |  |                    |
| November  |                              |                              |                           |                  |  |       |       |            |                    |                                     |                 |               |           |                               |                            |            |                        |                        |                           |             |                         |  |                    |
| December  |                              |                              |                           |                  |  |       |       |            |                    |                                     |                 |               |           |                               |                            |            |                        |                        |                           |             |                         |  |                    |
| YTD Total   | 0                            | 192                          | 0                         | 192              | 1,911                                      | 122   | 291   | 1          | 2,325              | 2,517                               | 363             | 101           | 0         | 464                           | 2,759                      | 0          | 17                     | 557                    | 3,333                     | 4,966       | -816                    | 31,677                                 | 211,756            |

<sup>[1]</sup> Enrollments via data sharing between the IOUs.

<sup>[2]</sup> Enrollments via data sharing between departments and/or programs within the utility.

<sup>[3]</sup> Enrollments via data sharing with programs outside the IOU that serve low-income customers.

<sup>[4]</sup> No response includes no response to both Recertification and Verification.

<sup>[5]</sup> Includes customers who requested to be removed, deceased, and customers who moved out.

**FERA Program Table 3A - Post-Enrollment Verification Results (Model)**  
**Southern California Edison**  
**Through March 2025**

| Month            | Total FERA Households Enrolled | Households Requested to Verify <sup>[3]</sup> | % of FERA Enrolled Requested to Verify Total | FERA Households De-enrolled (Due to no response) | FERA Households De-enrolled (Verified as Ineligible) <sup>[1]</sup> | Total Households De-enrolled <sup>[2]</sup> | % De-enrolled through Post Enrollment Verification | % of Total FERA Households De-enrolled |
|------------------|--------------------------------|---|--|--|---|---|--|--|
| January          | 32,176                         | 43  | 0.1%   | 2  | 0   | 2   | 4.7%   | 0.0%                                   |
| February         | 31,985                         | 5   | 0.0%   | 0  | 0   | 0   | 0.0%   | 0.0%                                   |
| March            | 31,677                         | 236   | 0.7%   | 0  | 0   | 0   | 0.0%   | 0.0%                                   |
| April            |                                |   |  |  |   |   |  |  |
| May              |                                |   |  |  |   |   |  |  |
| June             |                                |   |  |  |   |   |  |  |
| July             |                                |   |  |  |   |   |  |  |
| August           |                                |   |  |  |   |   |  |  |
| September        |                                |   |  |  |   |   |  |  |
| October          |                                |   |  |  |   |   |  |  |
| November         |                                |   |  |  |   |   |  |  |
| December         |                                |   |  |  |   |   |  |  |
| <b>YTD Total</b> | <b>31,677</b>                  | <b>284</b>                                    | <b>0.9%</b>                                  | <b>2</b>   | <b>0</b>  | <b>2</b>                                    | <b>0.7%</b>  | <b>0.0%</b>                            |

<sup>[1]</sup> Includes customers verified as over income or who requested to be de-enrolled.

<sup>[2]</sup> Verification results are tied to the month initiated. The process allows customers 90 days to respond to the verification request. Results may be pending due

<sup>[3]</sup> D.19-07-015 established a permanent set of emergency disaster customer protection measures that the utilities are mandated to implement in the event of a declared emergency. In response to the mandated customer protections, SCE has implemented a CARE post-enrollment verification (PEV) freeze to low-income customers impacted by the California emergencies / events for a period of one year commencing from the date the Governor of California issued an emergency proclamation due to a disaster. Applicable to April 2023 reporting and beyond. Number of requests updated to exclude customers exempted due to

**NOTE:** Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

**FERA Program Table 3B Post-Enrollment Verification Results (Electric only High Usage)**  
**Southern California Edison**  
**Through March 2025**

| Month            | Total FERA Households Enrolled | Households Requested to Verify <sup>[3]</sup> | % of FERA Enrolled Requested to Verify Total | FERA Households De-enrolled (Due to no response) | FERA Households De-enrolled (Verified as Ineligible) <sup>[1]</sup> | Total Households De-enrolled <sup>[2]</sup> | % De-enrolled through Post Enrollment Verification | % of Total FERA Households De-enrolled |
|------------------|--------------------------------|---|--|--|---|---|--|--|
| January          | 32,176                         | 3   | 0.0%   | 2  | 0   | 2   | 66.7%  | 0.0%                                   |
| February         | 31,985                         | 0   | 0.0%   | 0  | 0   | 0   | 0.0%   | 0.0%                                   |
| March            | 31,677                         | 0   | 0.0%   | 0  | 0   | 0   | 0.0%   | 0.0%                                   |
| April            |                                |   |  |  |   |   |  |  |
| May              |                                |   |  |  |   |   |  |  |
| June             |                                |   |  |  |   |   |  |  |
| July             |                                |   |  |  |   |   |  |  |
| August           |                                |   |  |  |   |   |  |  |
| September        |                                |   |  |  |   |   |  |  |
| October          |                                |   |  |  |   |   |  |  |
| November         |                                |   |  |  |   |   |  |  |
| December         |                                |   |  |  |   |   |  |  |
| <b>YTD Total</b> | <b>31,677</b>                  | <b>3</b>                                      | <b>0.0%</b>                                  | <b>2</b>   | <b>0</b>  | <b>2</b>                                    | <b>66.7%</b>                                       | <b>0.0%</b>                            |

<sup>[1]</sup> Includes customers verified as over income, who requested to be de-enrolled, did not reduce usage, or did not agree to be weatherized.

<sup>[2]</sup> Verification results are tied to the month initiated. The process allows customers 45 days to respond to the verification request. Results may be pending due to the time permitted for a participant to respond.

<sup>[3]</sup> D.19-07-015 established a permanent set of emergency disaster customer protection measures that the utilities are mandated to implement in the event of a declared emergency. In response to the mandated customer protections, SCE has implemented a CARE post-enrollment verification (PEV) freeze to low-income customers impacted by the California emergencies / events for a period of one year commencing from the date the Governor of California issued an emergency proclamation due to a disaster. Applicable to April 2023 reporting and beyond. Number of requests updated to exclude customers exempted due to emergency disaster protections.

**FERA Program Table 4 - Enrollment by County**  
**Southern California Edison**  
**Through March 2025**

| County         | Estimated Eligible Households <sup>[1]</sup> |               |                | Total Households Enrolled <sup>[2]</sup> |              |               | Enrollment Rate <sup>[3]</sup> |            |            |
|----------------|--|---------------|----------------|--|--------------|---------------|--------------------------------|------------|------------|
|                | Urban  | Rural         | Total          | Urban                                    | Rural        | Total         | Urban                          | Rural      | Total      |
| Fresno         | 95   | 0             | 95             | 2  | -            | 2             | 2%                             | 0%         | 2%         |
| Imperial       | 0  | 8             | 8              | -  | -            | 0             | 0%                             | 0%         | 0%         |
| Inyo           | 1  | 188           | 189            | -  | 24           | 24            | 0%                             | 13%        | 13%        |
| Kern           | 1,652  | 2,137         | 3,789          | 258                                      | 248          | 506           | 16%                            | 12%        | 13%        |
| Kings          | 0  | 1,581         | 1,581          | 1  | 230          | 231           | 238%                           | 15%        | 15%        |
| Los Angeles    | 84,267                                       | 469           | 84,736         | 11,490                                   | 110          | 11,600        | 14%                            | 23%        | 14%        |
| Madera         | 0  | 0             | 0              | -  | -            | 0             | 0%                             | 0%         | 0%         |
| Mariposa       | 0  | 0             | 0              | -  | -            | 0             | 0%                             | 0%         | 0%         |
| Mono           | 0  | 548           | 548            | -  | 24           | 24            | 0%                             | 4%         | 4%         |
| Orange         | 30,616                                       | 0             | 30,616         | 4,655                                    | -            | 4,655         | 15%                            | 0%         | 15%        |
| Riverside      | 15,529                                       | 15,194        | 30,723         | 2,511                                    | 3,196        | 5,707         | 16%                            | 21%        | 19%        |
| San Bernardino | 32,275                                       | 6,871         | 39,146         | 5,104                                    | 920          | 6,024         | 16%                            | 13%        | 15%        |
| San Diego      | 0  | 0             | 0              | -  | -            | 0             | 0%                             | 0%         | 0%         |
| Santa Barbara  | 2,206  | 0             | 2,206          | 216                                      | -            | 216           | 10%                            | 0%         | 10%        |
| Tulare         | 1,929  | 5,818         | 7,747          | 255                                      | 839          | 1,094         | 13%                            | 14%        | 14%        |
| Ventura        | 10,019                                       | 351           | 10,370         | 1,535                                    | 59           | 1,594         | 15%                            | 17%        | 15%        |
| <b>Total</b>   | <b>178,591</b>                               | <b>33,165</b> | <b>211,756</b> | <b>26,027</b>                            | <b>5,650</b> | <b>31,677</b> | <b>15%</b>                     | <b>17%</b> | <b>15%</b> |

<sup>[1]</sup> Based on the Annual Estimates of CARE and FERA Eligible Customers and Related Information filed on April 15, 2024.

<sup>[2]</sup> Total Households Enrolled includes submeter tenants.

<sup>[3]</sup> Penetration Rate and Enrollment Rate are the same value.

**NOTE:** Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

**FERA Program Table 5 - Recertification Results  
Southern California Edison  
Through March 2025**

| Month      | Total CARE Households | Households Requested to Recertify <sup>[1][2][5]</sup> | % of Households Total (C/B) | Households Recertified | Households De-enrolled <sup>[3]</sup> | Recertification Rate % <sup>[4]</sup> (E/C) | % of Total Households De-enrolled (F/B) |
|------------|-----------------------|--|-----------------------------|------------------------|---------------------------------------|---|---|
| January    | 32,176                | 967  | 3.0%                        | 79                     | 30                                    | 8.2%  | 0.09%                                   |
| February   | 31,985                | 635  | 2.0%                        | 57                     | 7                                     | 9.0%  | 0.02%                                   |
| March      | 31,677                | 1,610  | 5.1%                        | 2                      | 0                                     | 0.1%  | 0.00%                                   |
| April      |                       |  |                             |                        |                                       |   |   |
| May        |                       |  |                             |                        |                                       |   |   |
| June       |                       |  |                             |                        |                                       |   |   |
| July       |                       |  |                             |                        |                                       |   |   |
| August     |                       |  |                             |                        |                                       |   |   |
| September  |                       |  |                             |                        |                                       |   |   |
| October    |                       |  |                             |                        |                                       |   |   |
| November   |                       |  |                             |                        |                                       |   |   |
| December   |                       |  |                             |                        |                                       |   |   |
| <b>YTD</b> | <b>31,677</b>         | <b>3,212</b>   | <b>10.1%</b>                | <b>138</b>             | <b>37</b>                             | <b>4.3%</b>                                 | <b>0.12%</b>                            |

<sup>[1]</sup> Excludes count of customers recertified through the probability model.

<sup>[2]</sup> Recertification results are tied to the month initiated and the recertification process allows customers 90 days to respond to the recertification request. Results may be pending due to the time permitted for a participant to respond.

<sup>[3]</sup> Includes customers who did not respond or who requested to be de-enrolled. Does not include customers who were deenrolled due to other reasons such as moved out, no

<sup>[4]</sup> Percentage of customers recertified compared to the total participants requested to recertify in that month.

<sup>[5]</sup> D.19-07-015 established a permanent set of emergency disaster customer protection measures that the utilities are mandated to implement in the event of a declared

**NOTE:** Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

**FERA Program Table 6 - Capitation Agencies<sup>[1]</sup>**  
**Southern California Edison**  
**Through March 2025**

| Contractor                          | Contractor Type<br>(Check one or more if applicable) |     |        |        | Total Enrollments |              |
|-------------------------------------|--|-----|--------|--------|-------------------|--------------|
|                                     | Private  | CBO | WMDVBE | LIHEAP | Current Month     | Year-to-Date |
| 2-1-1 ORANGE COUNTY                 |  | X   |        |        | -                 | -            |
| ALPHA ENTERPRISES                   |  | X   |        |        | -                 | -            |
| APAC SERVICE CENTER                 | X  |     |        |        | -                 | -            |
| ARMENIAN RELIEF SOCIETY             | X  |     |        |        | -                 | -            |
| ASIAN AMERICAN DRUG ABUSE PROG      | X  |     |        |        | -                 | -            |
| ASIAN AMERICAN RESOURCE CENTER      | X  |     | X      |        | -                 | -            |
| ASIAN YOUTH CENTER                  | X  |     |        |        | -                 | -            |
| BEST PARTNERS                       | X  |     |        |        | -                 | -            |
| BETHEL BAPTIST CHURCH               | X  |     |        |        | -                 | -            |
| BISHOP PAIUTE TRIBE                 | X  |     |        |        | -                 | -            |
| C.O.R. COMM DEVELOPMENT CORP        | X  |     |        |        | -                 | -            |
| CAREGIVERS VOLUNTEERS ELDERLY       |  | X   |        |        | -                 | -            |
| CHINESE CHRISTIAN HERALD CRUS.      | X  |     |        |        | -                 | -            |
| CHINO NEIGHBORHOOD HOUSE            |  | X   |        |        | -                 | -            |
| CITIHOUSING REAL ESTATE SERVIC      |  | X   |        |        | -                 | -            |
| CITY IMPACT                         | X  |     |        |        | -                 | -            |
| CITY OF BEAUMONT SENIOR CENTER      |  | X   | X      |        | -                 | -            |
| COMMUNITY HEALTH INITIATIVE of OC   |  | X   |        |        | -                 | -            |
| DELHI CENTER                        | X  |     |        |        | -                 | -            |
| DESERT COMMUNITY ENERGY             |  | X   |        |        | -                 | -            |
| DESERT MANNA MINISTRIES INC         | X  |     |        |        | -                 | -            |
| DISABLED RESOURCES CTR, INC         |  | X   | X      |        | -                 | -            |
| EL CONCILIO DEL CONDADO DE          | X  |     | X      |        | -                 | -            |
| FAMILY SVC ASSOC OF REDLANDS        | X  |     |        |        | -                 | -            |
| FOOD SHARE                          | X  |     |        |        | -                 | -            |
| GO THE CALENDAR                     |  | X   |        |        | -                 | -            |
| GRID ALTERNATIVES INLAND EMPIRE INC |  |     | X      |        | -                 | -            |
| HELP OF OJAI, INC.                  | X  |     |        |        | -                 | -            |
| HOUSING AUTHORITY OF KINGS CO       | X  |     | X      |        | -                 | -            |
| INLAND SOCAL 211+                   | X  | X   |        |        | 1                 | 1            |
| KERNVILLE UNION SCHOOL DISTRIC      | X  |     |        |        | -                 | -            |
| KINGS COMMUNITY ACTION ORG          | X  |     |        |        | -                 | -            |
| KINGS CTY COMMISSION ON AGING       | X  |     |        |        | -                 | -            |
| LA COUNTY HOUSING AUTHORITY         |  | X   |        |        | -                 | -            |
| LEAGUE OF CALIF HOMEOWNERS          | X  |     |        |        | -                 | -            |
| LIFT TO RISE                        | X  |     |        |        | -                 | -            |
| LTSC COMM. DEVEL. CORP              | X  |     |        |        | -                 | -            |
| MENIFEE VALLEY CHAMBER OF COMMERCE  |  | X   |        |        | -                 | -            |
| MEXICAN AMERICAN OPPORTUNITY        |  | X   | X      |        | -                 | -            |
| MTN COMM FAM RESOURCE CNTR          | X  |     |        |        | -                 | -            |
| NEW GREATER CIR. MISSION, INC       | X  |     |        |        | -                 | -            |

**FERA Program Table 6 - Capitation Agencies<sup>[1]</sup>**  
**Southern California Edison**  
**Through March 2025**

| Contractor                     | Contractor Type<br>(Check one or more if applicable) |     |        |        | Total Enrollments |              |
|--------------------------------|--|-----|--------|--------|-------------------|--------------|
|                                | Private  | CBO | WMDVBE | LIHEAP | Current Month     | Year-to-Date |
| NEW HOPE VILLAGE, INC          | x  |     |        |        | -                 | -            |
| NEW HORIZONS CAREGIVERS GROUP  |  | x   |        |        | -                 | -            |
| OCCC                           | x  |     |        |        | -                 | -            |
| OPERATION GRACE                | x  |     |        |        | -                 | -            |
| OUR COMMUNITY WORKS            | x  |     |        |        | -                 | -            |
| PACIFIC ISLANDER HLTH (PIHP)   | x  |     |        |        | -                 | -            |
| PACIFIC PRIDE FOUNDATION       | x  |     |        |        | -                 | -            |
| PRM CONSULTING, INC.           | x  | x   | x      |        | -                 | -            |
| RIVERSIDE DEPT COMM ACTION     |  | x   | x      | x      | -                 | -            |
| SALVATION ARMY SANTA FE SPGS   | x  |     |        |        | -                 | -            |
| SALVATION ARMY VISALIA CORPS   | x  |     |        |        | -                 | -            |
| SANTA ANITA FAMILY SERVICE     | x  |     |        |        | -                 | -            |
| SENIOR ADVOCATES OF THE DESERT | x  |     |        |        | -                 | -            |
| SHARE OUR SELVES               | x  |     |        |        | -                 | -            |
| SHIELDS FOR FAMILIES           | x  | x   |        |        | -                 | -            |
| SMILES FOR SENIORS FOUND.      | x  |     |        |        | -                 | -            |
| SOUTHEAST CITIES SERVICE CTR.  |  | x   |        |        | -                 | -            |
| SOUTHEAST COMMUNITY DEVELOPMEN | x  |     |        |        | -                 | -            |
| ST VINCENT DE PAUL             |  | x   |        |        | -                 | -            |
| THE CAMBODIAN FAMILY           | x  |     |        |        | -                 | -            |
| UNITED CAMBODIAN COMMUNITY INC |  | x   |        |        | -                 | -            |
| VICTOR VALLEY COMM SVC COUNCIL | x  |     |        |        | -                 | -            |
| VIETNAMESE COMMUNITY OF OC INC | x  |     |        |        | -                 | -            |
| VOLUTNEERS OF EAST LOS ANGELES | x  |     | x      |        | -                 | -            |
| XFINITI SOLUTIONS, LLC         |  | x   |        |        | -                 | -            |
| <b>Total Enrollments</b>       |  |     |        |        | <b>1</b>          | <b>1</b>     |

<sup>[1]</sup> All capitation contractors with current contracts are listed regardless of whether they have signed up customers or submitted invoices this year.

**NOTE:** Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD