

**BEFORE THE PUBLIC UTILITIES COMMISSION  
OF THE STATE OF CALIFORNIA**

Application of Pacific Gas and Electric Company  
for Approval of Energy Savings Assistance and  
California Alternate Rates for Energy Programs and  
Budgets for 2021-2026 Program Years. (U39M)

Application 19-11-003  
(Filed November 4, 2019)

And Related Matters.

Application 19-11-004  
Application 19-11-005  
Application 19-11-006  
Application 19-11-007

**MONTHLY REPORT OF SAN DIEGO GAS & ELECTIC COMPANY (U 902 M) ON  
LOW-INCOME ASSISTANCE PROGRAMS FOR JUNE 2024**

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July 22, 2024

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This is the June monthly report for program year (PY) 2024. The purpose of this report is to consolidate activity for the California Alternate Rates for Energy (CARE) Program, Family Electric Rate Assistance (FERA) Program, and Energy Savings Assistance (ESA) Program and provide the California Public Utilities Commission’s (CPUC) Energy Division with information to assist in analyzing the low-income programs.<sup>1</sup>

This report presents year-to-date CARE, FERA, and ESA Program results and expenditures through June 30, 2024, for San Diego Gas & Electric Company (SDG&E).

Respectfully Submitted,

*/s/ Siobhán E. Murillo*

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<sup>1</sup> Pursuant to Decision (D.) 21-06-015, SDG&E will file monthly Family Electric Rate Assistance (FERA) reports, combined with this report, after Energy Division approval of a reporting template that includes the specifics of FERA reporting criteria. See D.21-06-015 at 435.



**San Diego Gas & Electric Company**

**Energy Savings Assistance (ESA) Program,**

**California Alternate Rates for Energy (CARE) Program, and**

**Family Electric Rate Assistance (FERA) Program**

**TABLE OF CONTENTS**

**1. ESA PROGRAM EXECUTIVE SUMMARY..... 1**

    1.1. *ESA Program Overview..... 3*

    1.2. *ESA Program Customer Outreach and Enrollment Update..... 9*

    1.3. *Leveraging Success Evaluation, Including California State Department of  
        Community Services and Development (CSD) ..... 19*

    1.4. *ESA Workforce Education & Training (WE&T) ..... 20*

    1.5. *ESA Studies and Pilots..... 21*

**2. CALIFORNIA ALTERNATE RATES FOR ENERGY (CARE) EXECUTIVE  
SUMMARY ..... 22**

    2.1. *CARE Program Summary..... 22*

    2.2. *CARE Marketing & Outreach..... 23*

    2.3. *CARE Recertification Complaints ..... 26*

    2.4. *CARE Pilots and Studies..... 27*

**3. FERA EXECUTIVE SUMMARY..... 28**

    3.1. *FERA Program Summary ..... 29*

    3.2. *FERA Program Marketing & Outreach ..... 30*

    3.3. *FERA Recertification Complaints..... 32*

    3.4. *Pilots and Studies..... 32*

**4. APPENDIX A – ESA, CARE, AND FERA PROGRAM TABLES ..... 33**

## LOW INCOME ASSISTANCE PROGRAMS MONTHLY REPORT

In 2021, the California Public Utilities Commission (Commission) voted and unanimously approved, with modifications, the Decision on Large Investor-Owned Utilities' (IOUs) and Marin Clean Energy's California Alternate Rates for Energy (CARE), Energy Savings Assistance (ESA), and Family Electric Rates for Energy (FERA) Program Applications for Program Years 2021-2026, which authorized budgets and goals effective July 1, 2021.<sup>1</sup> The authorized program year budgets, savings goals, and homes treated targets in this monthly report reflect those authorized by the Commission in Decision (D.) 21-06-015 (Decision).<sup>2</sup> The Decision approved the IOUs to shift the ESA Program away from treating all eligible and willing households towards a customer-centered prioritization model based on household needs and customer profile.<sup>3</sup> Additionally, the Decision ordered the implementation of a new ESA Multifamily Whole Building Program (MFWB), which includes all multifamily sectors, including in-unit, common areas, and the whole building,<sup>4</sup> and the implementation of the Pilot Plus and Pilot Deep Program that focuses on gathering the feasibility of a more strategic measure delivery approach.<sup>5</sup>

### 1. ESA PROGRAM EXECUTIVE SUMMARY

The ESA Program offers no-cost weatherization services, energy efficient lighting, energy efficient appliances, energy education, and other services to income-qualified customers to reduce energy consumption and costs, while improving health, comfort, and safety of

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<sup>1</sup> D.21-06-015 at Ordering Paragraph (OP) 3 and at OP 82.

<sup>2</sup> *Id.*

<sup>3</sup> *Id.* at OP 57.

<sup>4</sup> *Id.* at OP 119.

<sup>5</sup> *Id.* at OP 38.

customers. To qualify for the ESA Program, a residential customer's household income must be at, or below, 250% of Federal Poverty Guidelines (FPG).

The Main ESA program provides services to single family and mobile homeowners and renters. The program design is focused on achieving energy savings through targeted outreach efforts, while continuing to offer health, comfort, and safety to low income customers. Richard Heath and Associates (RHA) is the primary implementer of ESA Main services including Outreach and Assessment, Weatherization, Appliance Installation, Natural Gas Appliance Testing (NGAT) and Inspections of gas appliance installation. THA Heating Plumbing & Air and Staples Energy provide Heating Ventilation and Air Conditioning (HVAC) and Water Heater Repair and Replacement (R&R) Services.

SDG&E's Southern Multifamily Whole Building (MFWB) Program offers ESA Services for In-Unit, Common Area Measures (CAM), and Whole Building (WB) Measures under one Program to Deed Restricted and Non-Deed Restricted multifamily buildings. SDG&E is the lead utility on behalf of Southern California Edison Company (SCE) and Southern California Gas Company (SoCalGas) for the Southern Region MFWB program.<sup>6</sup>

The ESA Pilot Plus and Pilot Deep Program (Pilot), the Energy Division's Staff Proposal approved by the Commission in D.21-06-015, provides more advanced energy savings measures tailored to customer needs that complement and build upon the ESA Main Program measure packages. The Pilot Plus package will provide and/or replace certain equipment and appliances plus load shifting and electrification measures that should reduce annual energy usage by 5 to 15%. The Pilot Deep package will offer more advanced measures that should reduce annual energy usage by 15 to 50%.

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<sup>6</sup> *Id.* at OP 120.

SDG&E’s total 2024 authorized ESA Portfolio budget is \$29,894,951.<sup>7</sup> In June 2024, SDG&E’s total costs for the ESA Portfolio were \$10,234,820. This month’s activities for the ESA Programs are included below.

**1.1. ESA Program Overview**

**1.1.1. Provide a summary of the ESA Program elements as approved in D.21-06-015.**

**ESA Main Program**

In June 2024, the ESA Main program continued to see progress towards its homes treated targets and energy savings goals. Certain highlights include:

- 1,857 home energy survey/interest form submissions and 575 enrollments achieved via targeted marketing efforts since January,
- 63% increase in refrigerator installations since February,<sup>8</sup> and
- New strategies enacted to increase renter participation.

ESA Table 1.1.1.1 compares the authorized budget and targets for program year 2024 to actual progress to date for the ESA Main program.

| <b>ESA Table 1.1.1.1<sup>9</sup><br/>ESA Main (SF, MH) Program Summary Expenses for 2024</b> |  |  |          |
|--|--|--|----------|
|  | <b>2024 Authorized<br/>/ Planning<br/>Assumptions<sup>10</sup></b> | <b>Actual to<br/>Date<sup>11</sup></b> | <b>%</b> |
|  |  |  |          |

<sup>7</sup> D.21-06-015 at Attachment 1, Table 7.

<sup>8</sup> 48 refrigerators were invoiced and paid in February compared to 78 in June.

<sup>9</sup> SDG&E notes that the program experienced an error when calculating and reporting out its kWh and therms for LED lighting dating back to the April 2024 Report. The correction resulted in an increase in savings under kWh and a decrease in therms from the previous reporting period.

<sup>10</sup> Pursuant to D.21-06-015, planning assumptions for savings goals and homes treated target are based on annual Main ESA Program allocation of the overall Program Cycle Goals and Targets, Attachment 1, Tables 5 and 6.

<sup>11</sup> As shown in ESA Monthly Report Tables 1 and 2.

|  |              |             |     |
|--|--------------|-------------|-----|
| Budget <sup>12</sup>                       | \$18,876,805 | \$8,680,617 | 46% |
| Homes Treated                              | 3,983        | 2,264       | 57% |
| kWh Saved <sup>13</sup>                    | 1,496,098    | 414,942     | 28% |
| kW Demand Reduced                          | 218          | 38          | 17% |
| Therms Saved                               | 42,191       | 3,408       | 8%  |
| GHG Emissions Reduced (Tons) <sup>14</sup> | N/A          | 308         | N/A |

ESA Table 1.1.1.2 below provides the ESA Main Program percentage of administrative spend of total program costs.

| <b>ESA Table 1.1.1.2<br/>ESA Main Program Administrative Expenses for 2024</b> |                  |                         |
|--|------------------|-------------------------|
|  | <b>June 2024</b> | <b>YTD<sup>15</sup></b> |
| Administrative Expenses  | \$198,357        | \$710,262               |
| Total Program Costs  | \$1,788,878      | \$8,680,617             |
| % of Administrative Spend  | 11.09%           | 8.18%                   |

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<sup>12</sup> ESA Main program budget includes measures and program administrative budget categories as shown on ESA Monthly Report Table 1.

<sup>13</sup> Pursuant to Table 5 of Attachment 1, D.21-06-015, the 2024 goals for kWh, kW, and therms include ESA Main, MF CAM and MFWB, however, the table above reports results only from the Main ESA Program only.

<sup>14</sup> Derived by utilizing the United States Environmental Protection Agency Greenhouse Gas Equivalencies Calculator.

<sup>15</sup> Pursuant to D.21-06-015 at OP 112, “Pacific Gas and Electric Company, Southern California Edison Company, Southern California Gas Company and San Diego Gas & Electric Company’s Energy Savings Assistance (ESA) program administrative expenses are capped at either 10 percent of total program costs or the Utility’s historical five-year average spend on administrative costs as a percentage of total program costs, whichever is greater. The use of the historical five-year average spend will be phased out such that the Utilities must propose to spend no more than 10 percent of total program costs on administrative costs starting in program year 2024. The definition and categorization of administrative cost for the ESA program will be consistent with that of the main energy efficiency program.”



In June 2024, SDG&E’s ESA Main YTD administrative expenses are below the administrative cap at 8.18%.

**ESA MFWB**

In June 2024, SDG&E’s Southern MFWB Program experienced increased invoicing activity. However, due to discrepancies in supporting documentation, system issues and other errors, certain invoices needed corrections and were returned to RHA. SDG&E has established recurring meetings with RHA specifically focused on invoicing to ensure invoices are submitted accurately to receive timely payment. SDG&E and RHA continue to work towards increasing the number of treatments of in-units and whole building projects.

ESA Table 1.1.1.3 below compares the authorized budget and targets for program year 2024 to actual progress to date for SDG&E’s portion of the MFWB program.

| <b>ESA Table 1.1.1.3<sup>16</sup><br/>MFWB (In-Unit, CAM, WB) Summary of Expenses for 2024</b> |  |                           |          |
|--|--|---------------------------|----------|
|  | <b>2024 Authorized /<br/>Planning<br/>Assumptions<sup>17</sup></b> | <b>Actual to<br/>Date</b> | <b>%</b> |
| Budget <sup>18</sup>   | \$9,014,088  | \$1,340,391               | 15%      |
| SPOC Budget  | \$477,376  | \$113,060                 | 24%      |
| Properties Treated   | 18   | 0                         | 0%       |
| Homes Treated (in-units)   | 10,155   | 90                        | 1%       |
| kWh Saved  | 1,273,901  | 5,761                     | 0%       |
| kW Demand Reduced  | 180  | 0                         | 0%       |
| Therms Saved   | 73,198   | 587                       | 1%       |
| GHG Emissions Reduced (Tons)   | N/A  | 4.4                       | N/A      |

<sup>16</sup> SDG&E notes that the program experienced an error when calculating and reporting out its kWh and therms for LED lighting dating back to the April 2024 Report. The correction resulted in an increase in savings under kWh and a decrease in therms from the previous reporting period.

<sup>17</sup> Pursuant to D.21-06-015, planning assumptions for savings goals and homes treated target are based on annual ESA MFWB Program allocation of the overall Program Cycle Goals and Targets, Attachment 1, Tables 5 and 6.

<sup>18</sup> MFWB program budget includes MF In-Unit, CAM, WB, and Implementer administrative budget categories as shown on ESA Monthly Report Table 2A.

**Pilot Plus/Pilot Deep (ESA Whole Home)**

Since the contract award to Maroma Energy Services (Maroma) in January 2024, SDG&E continues ramp up activities for the Pilot, including setup of internal system, development of marketing and outreach materials, creation of KPI reporting templates, and development of internal reporting dashboard.

To date, the email marketing campaign that launched in April 2024 resulted in 17 leads during the first quarter and an additional 13 leads during the second quarter. In all, the Pilot has 30 customers expressing interest in participation. Subcontractors have begun following up on customer leads to determine if the leads will qualify for program enrollment. Maroma continues its outreach efforts through outbound phone campaigns in preparation for enrollments. Additionally, an additional email campaign is scheduled for the end of August 2024. Maroma is targeting 50 homes for treatment in 2024.

| <b>ESA Table 1.1.1.4<br/>Pilot Plus and Pilot Deep Summary Expenses for 2024</b> |  |  |          |
|--|--|--|----------|
|  | <b>2024 Authorized /<br/>Planning<br/>Assumptions<sup>19</sup></b> | <b>Actual to<br/>Date<sup>20</sup></b> | <b>%</b> |
| Budget <sup>21</sup>   | \$1,526,683  | \$100,752                              | 7%       |
| Homes Treated  | 50   | 0                                      | 0%       |
| kWh Saved  | N/A  | 0                                      | N/A      |
| kW Demand Reduced  | N/A  | 0                                      | N/A      |

<sup>19</sup> Home treatment, energy savings, and GHG emissions reduction targets were not included in D.21-06-015. SDG&E will report on actual achievements upon completion of home treatment.

<sup>20</sup> Actual homes treated, savings and GHG emissions reduction values are reported when projects have been fully closed (i.e., inspected, issues resolved, permits closed, as applicable) and reported by Pilot Implementer to SDG&E. Energy savings are estimates provided by energy modeling software. SDG&E intends to report these estimates as interim savings until meter-based savings estimates are reportable.

<sup>21</sup> Pilot Plus and Pilot Deep budget and expenditures are reflected in ESA Monthly Report Table 2B and is based on the annual budget directed in D.21-06-015, Table 11 of Attachment 1. An additional \$2,824,866 from previous program years are available to carry forward, as directed in OP 181 of the Decision.

|                              |     |   |     |
|------------------------------|-----|---|-----|
| Therms Saved                 | N/A | 0 | N/A |
| GHG Emissions Reduced (Tons) | N/A | 0 | N/A |

**SASH/MASH Unspent Funds**

On October 31, 2023, SDG&E submitted AL 4285-E.<sup>22</sup> In the AL, SDG&E requested to transfer the unspent SASH/MASH funds to the ESA programs.<sup>23</sup> The transferred funds will be used primarily to support the ESA Main program implementation across the current program cycle, including to provide energy efficiency measures and services to single family, mobile homeowners, and renters at no cost to qualifying low-income customers. SDG&E also sought flexibility to utilize the SASH and MASH funds across energy efficiency budget categories and other ESA programs and pilots like the MFWB Program and Pilot Plus/Pilot Deep Program.<sup>24</sup> The AL became effective on November 30, 2023. SDG&E intends to utilize the available SASH/MASH unspent funds by the end of the program cycle and will report on this activity in a future report.

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<sup>22</sup> See SDG&E AL 4285-E (October 31, 2023), available at [https://tariff.sdge.com/tm2/pdf/submittals/ELEC\\_4285-E.pdf](https://tariff.sdge.com/tm2/pdf/submittals/ELEC_4285-E.pdf).

<sup>23</sup> SDG&E requested authorization to transfer the funds from the SDG&E CSIBA to SDG&E’s ESA Core Balancing Account, in which cost of the measures and installations are currently recorded. SDG&E’s ESA Program Balancing Account is the Low Income Energy Efficiency - Electric (LIEEBA).

<sup>24</sup> D.21-06-015 at OPs 39 and 123.

| <b>ESA Table 1.1.1.5</b>  |   |                   |              |
|---|---|-------------------|--------------|
| <b>Single Family Affordable Solar Homes (SASH) and Multifamily Affordable Solar Housing (MASH) Unspent Funds (Electric IOUs Only)<sup>25</sup> for 2024</b> |   |                   |              |
|   | <b>2024<br/>Authorized/Planning<br/>Assumptions</b> | <b>Actual YTD</b> | <b>% YTD</b> |
| Budget  | \$315,260   | 0                 | 0            |

**1.1.2. Program Measure Changes**

**If applicable, discuss any measure changes that may have taken place in ESA (SF, MH), ESA Pilot Plus and Pilot Deep, and/or ESA BE during this reporting month.**

In June 2024, SDG&E presented a new low-income energy savings methodology to the ESA Policies and Procedures & Installation Standards (PP/IS) Manual Sub Working Group on June 12, 2024 and to the ESA Working Group on June 27, 2024. At these meetings, SDG&E reported its intent to utilize this revised savings methodology for Low Income ESA programs retroactively to the beginning of 2024. There were no stakeholder objections to this proposal. SDG&E’s new savings methodology revises the prioritization (or loading order) of savings sources and support documentation used to develop measure energy savings assumptions to better align with the low-income sector. SDG&E will implement these changes for the Main ESA Program for the July reporting period and will work towards the implementation of this process for ESA MFWB in a subsequent reporting period.

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<sup>25</sup> SDG&E’s AL 4285-E was approved and effective on November 30, 2023.

## **1.2. ESA Program Customer Outreach and Enrollment Update**

### **1.2.1. Provide a summary of the ESA Program outreach and enrollment strategies deployed this month.**

#### ESA Main (SF and MH) Program Contractor Outreach

SDG&E, in collaboration with RHA, continued to implement a six-month targeted outreach and engagement campaign aimed at 22,000 customers that have been identified as likely to meet income qualifications and have high energy savings potential. Each month, a subset of customers are emailed and directed to the ESA Main online home energy survey/interest form yielding high value leads for RHA. Since January, the campaign has resulted in 1,857 interest form submissions and 575 ESA Main enrollments which represents approximately 15% of enrollments year to date.

In an effort to increase renter participation, RHA is assigning additional staff dedicated to Property Owner Authorization (POA) collection in addition to providing employee incentives for submitting completed POA forms which occurred earlier in the year.

In June 2024, the ESA Main Program enrolled 676 customers, which represents a slight increase from the previous month.

#### ESA Southern MFWB (In-Unit, CAM, and WB) Program

In June 2024, RHA, reported ongoing robust program interest from property owners and trade allies. RHA concentrated on cultivating relationships with property owners and industry stakeholders to facilitate ongoing new program enrollments. They provided program participants with scheduling flexibility, offering property owners multiple dates for assessments.

Furthermore, RHA collaborated with authorized ESA subcontractors to facilitate in-unit treatments for properties. In SDG&E's service territory, the Program successfully completed 13 in-unit treatments for the month of June, bringing the year-to-date total for SDG&E to 90 in-

units treated. RHA reported completing 16 property enrollments, and 26 property assessments in June. This brings the total whole building enrollments to 221 properties (66 in SDG&E's service territory, 7 in SCE's service territory, 57 in SoCalGas's service territory, 88 in SCE/SoCalGas's combined service territory, and 3 in SoCalGas's/SDG&E's combined service territory), and 188 completed property assessments. The 221 enrolled properties total 19,555 potential in-units enrolled for treatment. Additionally, RHA continues to work on a pipeline of 1,128 qualified leads in the southern service territory.

The Program experienced a slower start than anticipated. The factors listed below provide an overview of the challenges experienced during the first part of the year.

- **ESA Subcontractor Adjustment:** One of the major challenges is the adjustment of ESA subcontractors to the new program structure, pricing, and the contractual compensation holdback tied to performance.
  - **Mitigation:** To address this challenge SDG&E took several steps, including making updates to contract terms and renegotiating measure pricing. The executed contract amendment was dated 6/28/24. The Program also incorporated additional flexibility by allowing treatment pathways for stand alone in-unit treatments or CAM only projects for properties that are not interested in whole building treatment.
- **Tenant Income Documentation:** Some property owners are hesitant to provide proof of tenant income documentation, which is essential for program compliance.
  - **Mitigation:** The utilities, MFWB Implementers and Energy Division have modified and streamlined the process through the MFWB Policy and Procedures (P&P) working group. The Program will allow Deed Restricted Property owners to self-attest eligibility and Non-Deed Restricted Properties will still need to provide income documentation as part of enrollment. These updates will be available in Version 2 of the MFWB P&P that is scheduled for release on July 1, 2024.

SDG&E and RHA are expecting in-unit treatments to accelerate now that the compensation and enrollment documentation challenges have been addressed. SDG&E and RHA remain committed to working through the challenges and delivering the Programs savings and treatment goals.

ESA Pilot Plus and Pilot Deep Outreach Preparation

The Outreach team has identified 24 community-based organizations (CBOs) in targeted Climate Zones to partner with to support the Pilot messaging. The Outreach team will provide presentations to these select CBOs. These partners will help educate customers and increase outreach and engagement efforts using a variety of tactics, including messaging through email and social media channels such as Facebook, X, and Instagram, posting information on their websites, and providing booth space at events in targeted areas.

Language Line

Language Line® is utilized to make sure customers with limited English proficiency (LEP) have a channel in which to communicate with ESA Program contractors in the language of their preference. Seventeen customers were served by the Language Line this month.

| <b>Language</b> | <b>Calls</b> |
|-----------------|--------------|
| Vietnamese      | 5            |
| Mandarin        | 4            |
| Arabic          | 5            |
| Cantonese       | 1            |
| Korean          | 1            |
| Spanish         | 1            |
| <b>Total</b>    | <b>17</b>    |

### Tribal Outreach

There are 17 Federally recognized tribes and 3 non-Federally recognized tribes within the SDG&E service territory, each with very different priorities and resources. The SDG&E team continues to prioritize low-income program outreach to hard-to-reach areas where tribal members reside. Additionally, SDG&E has established support systems with Indian Health Councils, Southern California American Indian Resource Center (SCAIR), and Southern California Tribal Chairmen's Association (SCTCA) to reach tribal community members in need.

In June 2024, SDG&E participated in one educational workshop and one earth fair hosted by tribal governments to share information on low income customer programs to tribal community members, including CARE, FERA, ESA, and other SDG&E programs and services. The Customer Resiliency Solutions and Tribal Relations team provided two townhalls focused on Customer Resiliency Solutions programs where information on low-income customer programs and emergency preparedness were also disseminated

Seven of the 17 tribes that SDG&E serves have been identified as having potentially eligible tribal members for Customer Assistance programs and have been approached with a mini grant opportunity. To date, three tribes have received payments. The Outreach team followed up with the remaining four tribes to discuss and assist with required financial documents.

#### **1.2.2. Customer Assistance Marketing, Education and Outreach for the ESA Programs.**

##### Awareness Marketing

In June 2024, SDG&E initiated the 2024 awareness campaign featuring updated creative ads. The streaming audio component achieved 58,622 impressions and 479 clicks, resulting in 20 customers proceeding to the application. Digital display ads generated over 52,000 impressions with a 0.28% CTR, while paid social media efforts yielded nearly 56,000



impressions and a 0.38% CTR. Although video ads had fewer impressions at 6,475, they demonstrated a relatively higher engagement rate with a CTR of 0.48%.

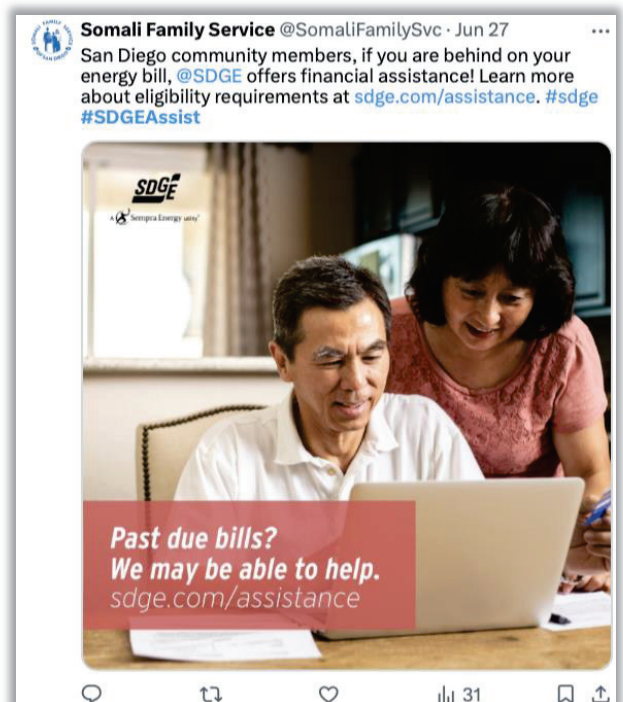
### Direct Marketing

In June 2024, SDG&E continued direct communications and sent 7,030 emails as part of a nurture campaign. The email campaign garnered an average open rate of 52.1% and a 2.1% click-through rate.

### Social Media

SDG&E utilizes social media to post messages to a collective audience of more than 1.3 million followers across its multiple social media channels, including Facebook, Instagram, LinkedIn, Nextdoor, Threads and X.

Additionally, the Energy Solutions Partner Network distributes messaging informing the public of customer assistance programs. In June 2024, the Energy Solutions Partner Network



shared over 90 customer assistance messages to more than 292,000 customers through e-newsletters, website posts, and social media channels.

Live CARE Call Campaign

SDG&E’s third-party contractor, The Harris Group (THG),<sup>26</sup> calls targeted customers to encourage enrollment in the CARE and FERA Programs. The campaign provides SDG&E with a way to directly connect with customers in low income and hard-to-reach areas. Targeted customers also include those who are up for recertification for CARE and FERA. THG provides education about the CARE, FERA, and ESA Programs. If eligible, THG enrolls customers in the CARE and FERA programs over the phone.

| <b>The Harris Group<sup>27</sup></b> |       |
|--------------------------------------|-------|
| ESA Leads                            | 2,494 |
| CARE Enrollments                     | 1,597 |
| CARE Recertifications                | 408   |
| FERA Enrollments                     | 245   |
| FERA Recertifications                | 14    |

**Community Outreach & Engagement**

Energy Solutions Partner Network

SDG&E works closely with a network of approximately 200 community-based organizations (CBOs) to connect customers with programs, resources and solutions related to Customer Assistance, bill debt relief, Public Safety Power Shutoff resiliency, wildfire

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<sup>26</sup> THG is a Diverse Business Enterprise (DBE) vendor and a woman-owned business.

<sup>27</sup> Due to the timing of collection of enrollment data for specific groups, numbers throughout this report may vary slightly based on the reporting timeframe for each month.

preparedness, clean energy, and conservation. These organizations represent the diversity of SDG&E’s customers within its service territory. Many of these CBOs are small, grassroots agencies serving individuals with access and functional needs, including those that are multicultural, multilingual, low income, seniors, and limited English proficient (LEP) audiences in communities of concern. These partners help educate and enroll customers income qualifying programs using a variety of tactics, including messaging through email and social media channels such as Facebook, X, and Instagram, posting information on their websites, providing booth space at events, and hosting enrollment day fairs at their locations. SDG&E’s partner outreach activities resulted in the following activities this month:

| <b>Energy Solutions Partner Network</b> |    |
|---|----|
| ESA Leads                               | 7  |
| CARE Enrollments                        | 31 |
| CARE Recertifications                   | 14 |
| FERA Enrollments                        | 2  |
| FERA Recertifications                   | 0  |

Partner Spotlight

In June 2024, SDG&E’s Community Outreach and Engagement team participated in over 55 events, presentations, trainings, and workshops that featured information and enrollment in energy solutions programs, services, and tools. Many of these activities were hosted by SDG&E’s partner network and included drive-through events, including food drives and community events. These outreach activities were focused on engaging customers with customer assistance programs such as CARE, FERA, and ESA and reached over 8,200 customers. A few of the outreach events SDG&E participated in are highlighted below.

### Boys & Girls Club of Vista

On June 1, 2024, SDG&E's Outreach team collaborated with the Boys and Girls Club for their Summer Block Party. During this event, families were able to sign up for summer camps, apply for financial assistance, and enjoy the resources the club has to offer. SDG&E also provided education on Customer Assistance programs.

### Empowering Latino Futures

On June 8, 2024, the 72nd Annual Latino Book and Family Festival, hosted by Empowering Latino Futures, featured over 100 different community booths to educate the public on health, career, and other aspects of life. The event also hosted author book readings and signings. SDG&E participated in the event, providing education to customers on Customer Assistance programs.

### Multicultural Outreach

To continue efforts to reduce potential barriers, increase education, and increase program enrollments for customers in the rural, multicultural/multilingual, and AFN segments, SDG&E pairs multicultural contractors with employees who are fluent in various languages to help staff events and presentations. These contractors are fluent in Spanish, Chinese, Aramaic/Arabic, and other languages, as requested.

| Activity Date   | Activity Title   | Association Partners                            | Location  |
|---|--|---|---|
| 6/1/2024<br>6/8/2024<br>6/15/2024<br>6/22/2024<br>6/29/2024 | Cultural Food Pantry Distribution                            | Union of Pan Asian Communities (UPAC)           | UPAC Office<br>5296 University Ave<br>San Diego, 92105        |
| 6/5/2024  | Viejas Earth Day   | Viejas Tribal Government                        | Viejas Rec Center<br>1b Viejas Grade Rd<br>Alpine, 91901      |
| 6/6/2024<br>6/7/2024<br>6/8/2024<br>6/9/2024                | 25th Annual International Capoeira Convention and Graduation | Brazilian Institute for Arts and Culture - BIAC | UCSD<br>9500 Gilman Dr<br>San Diego, 92093                    |
| 6/22/2024   | June Fest  | Brazilian Institute for Arts and Culture - BIAC | Allied Garden Park<br>5155 Greenbrier Ave<br>San Diego, 92120 |

Additional Customer Engagement Efforts

In addition to SDG&E’s ME&O efforts described above, SDG&E also employs customer engagement efforts to educate, enroll, and provide direct service to its low income customers. These efforts include direct service from SDG&E’s Customer Care Center (CCC) and Payment Offices, as well as the distribution of materials through other SDG&E customer-facing groups/programs and field services teams. SDG&E also promotes CARE at its Authorized Payment Locations (APLs), and its Outreach team assists at Branch Office locations seasonally to help enroll customers.

In June, the Outreach team partnered with the Branch Offices to provide eight (8) My Account workshops where customers were educated about the My Account tool, electronic payment options, going paperless, and provided direct My Account enrollment support.

SDG&E’s CCC, Branch Offices, and Payment Offices promote and offer the CARE, FERA, and ESA Programs to potentially eligible customers and enroll customers directly into the

CARE Program over the telephone.<sup>28</sup> During this reporting month, SDG&E’s CCC and Branch Offices generated the following applications and leads over the telephone:

|                       | CCC | Branch Office |
|-----------------------|-----|---------------|
| ESA Leads             | 10  | 0             |
| CARE Enrollments      | 0   | 68            |
| CARE Recertifications | 4   | 23            |
| FERA Enrollments      | 0   | 1             |
| FERA Recertifications | 0   | 0             |

### 1.2.3. Managing Energy Use

As part of the ESA Programs In-Home Energy Education, customers are given information about tools and services available to help manage and reduce energy use. Customers who are not already enrolled in My Account will be enrolled and provided with an overview of resources available to them to help manage energy use, including the Power Saver Rewards Program, a voluntary, penalty-free program that pays participants for reducing their energy use during times of high demand or other emergencies.

During In-Home Assessment, a residential outreach specialist reviews the setting of the various appliances and explains to the customer how to maximize the settings to reduce energy usage. In addition, if a customer qualifies for a new smart thermostat, they are given information at the time of installation on how to use the thermostat to help manage and reduce energy usage.

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<sup>28</sup> In D.16-06-054, SDG&E received Commission authorization for its CCC Energy Service Specialists to enroll customers directly into the CARE Program over the telephone.

#### **1.2.4. Services to Reduce Energy Bill**

As part of SDG&E's measure mix, Tier II power strips and smart thermostats are available for installation to eligible customers. These measures provide customers with energy management technology that help reduce energy bills. Year to date, 331 Tier II power strips and 125<sup>29</sup> smart thermostats have been installed.

#### **1.2.5 Additional Activities**

There are no additional activities to report on for June 2024.

### **1.3. Leveraging Success Evaluation, Including California State Department of Community Services and Development (CSD)**

**1.3.1 Please provide a status on referrals, of the leveraging and coordination effort with CSD. Expand on activities and success rates across the list of programs from the Coordination Workshop, such as Affordable Broadband and Lifeline, as applicable to ESA, CARE and FERA. What new steps or programs have been implemented? What was the result in terms of new enrollments? Please also provide coordination efforts with the TECH program.**

As part of the transition to the implementer model, SDG&E ceased contracting directly with local Low Income Home Energy Assistance Program (LIHEAP) agencies. However, RHA is subcontracting with both San Diego LIHEAP contractors, MAAC and Campesinos Unidos, to continue leveraging enrollment efforts. There were no LIHEAP referrals to ESA Main in June 2024.

SDG&E continues to leverage CARE and FERA to improve ESA Program participation. Customers using the joint CARE/FERA application are leveraged to generate ESA Program leads sent directly to the ESA Program implementer. In support of California Emerging

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<sup>29</sup> The May Monthly Report erroneously reported 139 smart thermostats. SDG&E notes that the May 2024 Report should have reflected 86 YTD smart thermostats.

Technology Fund's (CETF) efforts to provide eligible Californians with affordable internet services, SDG&E continues to provide customers visiting SDG&E's assistance website with a link to the CETF website.

### **1.3.2 Please provide a status on coordination with TECH Clean California**

Since the beginning of the year SDG&E and TECH have met to discuss possible coordination between TECH Clean California and SDG&E ESA Programs. Tech Clean California funds are available to support installation of heat pump HVAC and water heaters technology across California. The best candidates for this technology are high heating/high cooling load households, which are not particularly predominate in the San Diego area. As the ESA Pilot Plus/Pilot Deep program starts to enroll and assess households, the opportunity to leverage TECH funding for heat pump technology will be considered. SDG&E and TECH will regroup in the third quarter to continue the discussion.

## **1.4. ESA Workforce Education & Training (WE&T)**

### **1.4.1. Please summarize efforts to improve and expand ESA Program workforce education and training. Describe steps taken to hire and train low-income workers and how such efforts differ from prior program years.**

RHA takes a proactive approach to workforce education and training by facilitating regular on the job training via quarterly and monthly meetings, tailboards, and quality assurance ride-alongs. RHA also maintains a subcontractor portal that provides access to available training and certification programs, and promotes the Energize Careers Programs among its subcontractors.

When issues or concerns arise that identify specific workforce education and training needs, both SDG&E and RHA work with contractors to develop and implement Corrective and Preventative Action (CAPA) Plans or Process Improvement Plans (PIP). These respective



processes are typically timebound efforts to investigate, plan, deploy, and track corrective actions and process improvements.

RHA also partners with Upskill California, a consortium of 28 community colleges across the state. This collaboration aims to establish connections between job seekers graduating from pre-employment and construction education programs at these colleges and ESA contractors. By leveraging these initiatives, RHA seeks to enhance training opportunities and foster employment pathways for individuals entering the workforce.

RHA continues to promote employment opportunities in the low income communities it serves by providing flyers and information to customers.

For the Southern MFWB Program, RHA held bi-weekly individual meetings with subcontractors to assign properties and provide ongoing training and program support. The RHA Program team also offered regular training sessions on the MFWB Program and systems for subcontractors during Q1 2024. Additionally, ad hoc support and meetings were held on an ongoing basis as subcontractors had impromptu questions about measure feasibility, NGAT, repair and replacement and eligible minor home repair fees. RHA seeks to cooperate with local Workforce Education and Training (WET) programs when possible.

## **1.5. ESA Studies and Pilots**

### **1.5.1 ESA Program Studies**

#### 2025 Low Income Needs Assessment (LINA) Study

In June 2024, the IOUs continued to work on the data requested for the study while Evergreen worked on the market characterization using secondary data.

#### Low Income Non-Energy Impacts Study

In June 2024, the study team continued to discuss edits to the sampling plan and to the draft work plan.

**1.5.2 ESA Program Pilots**

SDG&E is not currently conducting any ESA Program pilots in addition to the Pilot Plus/Deep covered in Section 1.1.1.

**2. CALIFORNIA ALTERNATE RATES FOR ENERGY (CARE) EXECUTIVE SUMMARY**

The CARE Program is statutorily mandated by California Public Utilities (P.U.) Code Sections 739.1 and 739.2 to assist income-eligible households with a monthly discount on their gas and electric bills.<sup>30</sup> The CARE Program currently provides a 20% discount on natural gas charges and a 30 – 35% discount on electric rates.<sup>31</sup> To qualify for the CARE Program, eligible customers must have a total household gross income no greater than 200% of the FPG.

**2.1. CARE Program Summary**

**2.1.1. Please provide CARE Program summary costs.**

| <b>CARE Table 2.1.1<br/>CARE Program Summary Costs for 2024</b> |  |                                     |                          |
|---|--|-------------------------------------|--------------------------|
| <b>CARE Budget Categories</b>                                   | <b>2024 Authorized Budget<sup>32</sup></b> | <b>Actual Expenses Year-to-Date</b> | <b>% of Budget Spent</b> |
| Outreach  | \$3,365,197                                | \$1,331,409                         | 40%                      |
| Processing, Certification and Post Enrollment Verification      | \$635,541                                  | \$955,866                           | 150%                     |
| Information Tech./Programming                                   | \$493,699                                  | \$58,200                            | 12%                      |
| CHANGES Program   | \$1,138,000                                | \$153,715                           | 14%                      |
| Studies and Pilots  | \$265,000                                  | \$114,783                           | 43%                      |
| Measurement and Evaluation                                      | \$0  | \$0                                 | 0%                       |
| Regulatory Compliance   | \$19,535                                   | \$0                                 | 0%                       |
| General Administration  | \$327,798                                  | \$112,435                           | 34%                      |
|   | \$694,575                                  | \$211,510                           | 30%                      |

<sup>30</sup> The CARE Program was later implemented by the Commission in D.89-07-062 and D.89-09-044.

<sup>31</sup> P.U. Code Section 739.1(c)(1) mandates that “the average effective CARE discount shall not be less than 30 percent or more than 35 percent of the revenues that would have been produced for the same billed usage by non-CARE customers.”

<sup>32</sup> D.21-06-015 approved the CARE program budget for PYs 2021-2026.

|  |                      |                      |            |
|--|----------------------|----------------------|------------|
| CPUC Energy Division Staff               | \$74,023             | \$185                | 0%         |
| <b>Total Expenses</b>                    | <b>\$7,013,368</b>   | <b>\$2,938,103</b>   | <b>42%</b> |
| Subsidies and Benefits                   | \$235,468,332        | \$101,724,515        | 43%        |
| <b>Total Program Costs and Discounts</b> | <b>\$242,481,700</b> | <b>\$104,662,618</b> | <b>43%</b> |

**2.1.2. Please Provide the CARE Program enrollment rate to date.**

| <b>CARE Table 2.1.2<br/>CARE Program Enrollment</b> |   |                        |
|---|---|------------------------|
| <b>Participants Enrolled</b>                        | <b>Eligible Participants<sup>33</sup></b> | <b>Enrollment Rate</b> |
| 325,646   | 289,930                                   | 112%                   |

**2.2. CARE Marketing & Outreach**

**2.2.1. Discuss utility outreach activities and those undertaken by third parties on the utility’s behalf.**

Marketing and outreach efforts this month contributed to 7,535 completed CARE applications and 5,482 new enrollments for the program. This month, data sharing efforts between SoCalGas and SDG&E resulted in 25 CARE enrollments. Additionally, no enrollments came through the Grid Alternatives DAC-SASH program this month. Below is a summary of CARE-specific marketing and outreach efforts for this month.

**Direct Marketing**

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<sup>33</sup> On January 8, 2024, PG&E, on behalf of the IOUs, filed a Request for Extension of Time to Comply with the Requirement to submit the Annual CARE and FERA Eligibility Report by February 12 in OP 189 of D.21-06-015. In the extension request, PG&E confirmed that the IOUs would apply the new estimates starting in the March 2024 monthly report. This number reflects estimates of SDG&E’s CARE Estimated Eligible Participants for 2024.

### Direct Mail

SDG&E continued the monthly CARE bill comparison letters, sending 2,379 direct mail letters to CARE-eligible customers without an email address on file.

### Email

SDG&E also continued the bill comparison nurture campaign, sending 47,025 emails to low income customers garnering a 49.6% open rate and a 4.7% CTR. Customers who do not open the first email may receive up to two follow-up emails.

### Online Advertising

In June 2024, SDG&E initiated the 2024 awareness campaign featuring updated CARE ads. The streaming audio component achieved 49,139 impressions. Digital display ads generated over 106,000 impressions with a 0.17% CTR, while paid social search efforts yielded nearly 3,490 impressions and 232 customers clicking through to the application. Video ads garnered almost 50k impressions with a 0.22% CTR.

### **Community Outreach & Engagement**

Community outreach and engagement efforts allow SDG&E to educate, connect, and directly engage with customers in communities where they work and live. Outreach and engagement activities included events, presentations, workshops, trainings, partnerships with CBOs, and customized efforts.

### Tribal Outreach

See Section 1.2.1 above for SDG&E's Tribal Outreach activity.

### CARE Partners (Capitation Agencies)

SDG&E partners with 22 social service agencies such as 211 San Diego, Chaldean Community Council, refugee assimilation organizations, Women's Infant & Children

Organization (WIC) program, and others to help enroll its hardest-to-reach customers (collectively, Capitation Agencies). These organizations serve high-risk, low-income individuals and families with enrollment in state and federally funded assistance programs, including Cal Fresh, LIHEAP, Covered California, and California Lifeline. The partnering organizations are in diverse low-income communities serving multicultural/multilingual, seniors, veterans, special needs, and LEP audiences and provide multilingual staffing. The following numbers were generated by the Capitation Agencies this month:

| <b>Capitation Agencies</b> |     |
|----------------------------|-----|
| ESA Leads                  | 288 |
| CARE Enrollments           | 144 |
| CARE Recertification       | 106 |
| FERA Enrollments           | 1   |
| FERA Recertifications      | 0   |

County Health and Human Service Agency Collaborative

SDG&E collaborates with the County of San Diego Health and Human Services Agency (HHSA) to connect customers to programs like CARE and FERA. All field HHSA offices include a source coded CARE application in their new client intake packets. The following applications were received this month:

| <b>HHSA</b>      | <b>Number of:</b> | <b>YTD<sup>34</sup></b> |
|------------------|-------------------|-------------------------|
| ESA Leads        | 0                 | 0                       |
| CARE Enrollments | 67                | 490                     |

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<sup>34</sup> Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

|                       |    |     |
|-----------------------|----|-----|
| CARE Recertifications | 25 | 245 |
| FERA Enrollments      | 1  | 6   |
| FERA Recertifications | 0  | 0   |

**2.2.2 Describe the efforts taken to reach and coordinate the CARE Program with other related low-income programs to reach eligible customers.**

Customers who are enrolled in ESA and LIHEAP that have provided income verification and qualify for CARE are also automatically enrolled in the CARE Program.

| <b>CARE Table 2.2.2<br/>CARE Automatic Enrollment for 2024</b> |                  |                   |
|--|------------------|-------------------|
| <b>Source</b>  | <b>June 2024</b> | <b>YTD</b>        |
| ESA  | 23               | 390               |
| LIHEAP   | 0                | 258 <sup>35</sup> |

**2.3. CARE Recertification Complaints**

**2.3.1. Report the number of customer complaints received (formal or informal, however and wherever received) about their CARE recertification efforts, with the nature of the complaints and resolution.**

During this reporting month, SDG&E did not receive any customer complaints regarding CARE recertification.

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<sup>35</sup> In its 2023 Annual Report, SDG&E reported ongoing assessment of a potential issue surrounding LIHEAP auto-enrollment. Based on the results, SDG&E will determine whether an amendment to the Report(s) is necessary. See Annual Report of San Diego Gas & Electric Company on Energy Savings Assistance, California Alternate Rates for Energy, and Family Electric Rate Assistance Programs for 2023 (May 1, 2024) at CARE Tables 2, 3, 3B, 5, 6, and 8. As of this monthly Report, SDG&E has identified the total LIHEAP auto-enrollments for 2024 YTD as stated in CARE Table 2.2.2 above.

## **2.4. CARE Pilots and Studies**

### **2.4.1. CARE Program Studies**

#### 2025 Low Income Needs Assessment (LINA) Study

See section 1.5.1.

#### CHANGES Evaluation

There was no activity on this project during June 2024. The study team will resume meeting in July to discuss the scope of work.

### **2.4.2. CARE Program Pilots**

Currently, there are no CARE pilots to report.

### **2.5.1 CARE Program PEV Freezes<sup>36</sup>**

On January 23, 2024, Governor Newsom declared a State of Emergency due to the flooding caused by the rainstorms in San Diego and Ventura County. On February 4, 2024, the Governor issued an additional emergency proclamation due to another rainstorm. Pursuant to OP 2 of D.19-07-015, SDG&E implemented emergency customer protections and submitted the Tier 1 Information-only Advice Letter 4379-E/3279-G on February 7, 2024, as required.

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<sup>36</sup> Resolution M-4833 directed the IOUs to freeze CARE program post-enrollment verification (PEV) in the counties impacted by the California wildfires. D.19-07-015 established a permanent set of emergency disaster customer protection measures that the utilities are mandated to implement in the event of a declared emergency. D.19-07-015 directed SDG&E's Emergency Consumer Protections Plan to include residential and non-residential customers in areas where a state of emergency proclamation is issued by the California Governor's Office or the President of the United States where the disaster has either resulted in the loss or disruption of the delivery or receipt of utility service, and/or resulted in the degradation of the quality of utility service.

| <b>CARE Table 2.5.1<br/>CARE Program Post-Enrollment Verification Freezes</b> |                      |   |   |
|---|----------------------|---|---|
| <b>Date of Proclamation<sup>37</sup></b>                                      | <b>Disaster Name</b> | <b>Affected Areas or ZIP Codes</b>  | <b>Date when Protection Ends<sup>38</sup></b> |
| 01/23/2024<br>02/04/2024  | Winter Storms        | 92113, 92115, 91977, 92102, 92114, 91950, 91911, 92069, 92019, 92105, 92020, 91945, 92116, 91978, 92139, 92103, 92173, 92007, 91941, 92083, 91942, 92126, 92104, 91910, 92021, 92111, 92117, 92024, 92071, 91932, 92118, 92054, 92107, 91913, 92120, 92129, 92040, 92010, 92109, 92154, 92110, 92056, 92025, 92122, 92078, 92028, 92108 | 02/04/2025                                    |

**2.5.2 CARE Fixed Income**

| <b>CARE Fixed Income</b>         |                  |            |
|----------------------------------|------------------|------------|
|                                  | <b>June 2024</b> | <b>YTD</b> |
| New CARE Fixed Income Households | 371              | 2,399      |

**3. FERA EXECUTIVE SUMMARY**

The FERA Program is statutorily mandated by California P.U. Code Sections 739.1 and 739.12 to assist low to middle-income-eligible households with a monthly average effective discount of 18% on their electric bills. To qualify for the FERA Program, eligible customers

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<sup>37</sup> SDG&E notes that it inadvertently, and incorrectly, noted the date of proclamation as January 22, 2024, in its January 2024 Report. Instead, the proclamation was issued by Governor Newsom on January 23, 2024.

<sup>38</sup> Pursuant to D.19-07-015, the mandated customer protections shall remain in effect from the date of the Governor of California’s state of emergency declaration or a Presidential state of emergency declaration and shall conclude no sooner than twelve (12) months from the date of the original emergency declaration, or as appropriately determined by the Governor’s Office of Emergency Services.



consist of households with three or more persons with total annual household gross income between 200% (plus \$1) and 250% of the FPG. In D.21-06-015, the Commission authorized the FERA Program to be consolidated with the low income proceeding.<sup>39</sup> As such, all IOU FERA goals, budgets, and program design elements will be scoped into the IOUs low income budget applications moving forward. The Decision also approved FERA program management and subsidy budgets separate from CARE budgets.<sup>40</sup>

For 2024, the Commission set SDG&E’s FERA enrollment goal at 60%, a 10% increase from 2023’s enrollment goal of 50%. SDG&E intends to continue developing more strategic marketing and outreach initiatives in an effort to increase FERA participation in 2024. Any new marketing and outreach initiatives are mentioned under section 3.2.1.

### 3.1. FERA Program Summary

#### 3.1.1. Please provide FERA Program summary costs.

| <b>FERA Table 3.1.1<br/>FERA Program Summary Costs for 2024</b> |                                       |                                |                          |
|---|---------------------------------------|--------------------------------|--------------------------|
| <b>FERA Budget Categories</b>                                   | <b>Authorized Budget<sup>41</sup></b> | <b>Actual Expenses to Date</b> | <b>% of Budget Spent</b> |
| Outreach  | \$368,338                             | \$67,876                       | 18%                      |
| Processing, Certification and                                   | \$13,925                              | \$12,149                       | 87%                      |
| Post Enrollment Verification                                    | \$1,018                               | \$6,357                        | 624%                     |
| Information Tech./Programming                                   | \$54,636                              | \$6,929                        | 13%                      |
| Pilots  | \$0                                   | \$0                            | 0%                       |
| Studies   | \$50,000                              | \$0                            | 0%                       |
| Regulatory Compliance   | \$47,180                              | \$14,574                       | 31%                      |
| General Administration  | \$75,915                              | \$39,122                       | 52%                      |
| CPUC Energy Division Staff                                      | \$10,803                              | \$23                           | 0%                       |

<sup>39</sup> OP 26 of D.21-06-015 states, “The Family Electric Rate Assistance program proceeding will be consolidated with the California Alternate Rates for Energy and the Energy Savings program proceeding.”

<sup>40</sup> OP 35 of D.21-06-015 states, “San Diego Gas & Electric Company must track all Family Electric Rate Assistance (FERA) related costs in a separate FERA balancing account.”

<sup>41</sup> D.21-06-015 approved the FERA program budget for PYs 2021-2026.

|  |                    |                    |            |
|--|--------------------|--------------------|------------|
|  |                    |                    |            |
| <b>Total Expenses</b>                    | <b>\$621,815</b>   | <b>\$147,030</b>   | <b>24%</b> |
| Subsidies and Benefits                   | \$4,481,107        | \$1,643,746        | 37%        |
| <b>Total Program Costs and Discounts</b> | <b>\$5,102,922</b> | <b>\$1,790,776</b> | <b>35%</b> |

**3.1.2. Provide the FERA Program enrollment rate to date.**

| <b>FERA Table 3.1.2<br/>FERA Enrollment</b> |   |                        |
|---|---|------------------------|
| <b>Participants Enrolled</b>                | <b>Eligible Participants<sup>42</sup></b> | <b>Enrollment Rate</b> |
| 9,319                                       | 41,374                                    | 23%                    |

**3.2. FERA Program Marketing & Outreach**

**3.2.1. Please discuss utility outreach activities and those undertaken by third parties on the utility’s behalf.**

Marketing and outreach efforts this month contributed to 456 completed FERA applications and 456 new enrollments for the program. Leveraging efforts through the Grid Alternatives DAC-SASH program did not result in any FERA enrollments this month. Below is a summary of FERA-specific outreach efforts.

**Direct Marketing**

Direct Mail

In June 2024, SDG&E continued the monthly FERA bill comparison letters, sending 727 direct mail letters to FERA-eligible customers that don’t have an email address on file.

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<sup>42</sup> On January 8, 2024, PG&E, on behalf of the IOUs, filed a Request for Extension of Time to Comply with the Requirement to submit the Annual CARE and FERA Eligibility Report by February 12 in OP 189 of D.21-06-015. In the extension request, PG&E confirmed that the IOUs would apply the new estimates starting in the March 2024 monthly report. This number reflects estimates of SDG&E’s FERA Estimated Eligible Participants for 2024.

### Email

In June 2024, SDG&E sent 8,267 FERA bill comparison emails, which garnered a 53% open rate and a 3.6% click-through rate. In May, a system glitch prevented the generic CCA emails from being sent. As such, there were two generic emails sent in this reporting month. The first email was sent at the beginning of June to 56,073 customers garnering a 47.5% open rate and a 2.8% click-through-rate. At the end of June, the second email was sent to 59,247 customers resulting in a 46.5% open rate and a 3% CTR.

### Organic Social

SDG&E utilized organic social media to promote FERA on SDG&E’s Facebook, Instagram, and Nextdoor channels.

|                  | <b>Impressions</b> | <b>Engagements</b> | <b>Engagement Rate</b> |
|------------------|--------------------|--------------------|------------------------|
| <b>Facebook</b>  | 763                | 15                 | 1.97%                  |
| <b>Instagram</b> | 354                | 7                  | 2.06%                  |
| <b>Nextdoor</b>  | 25,056             | 8                  | N/A <sup>43</sup>      |

### Paid Digital Advertising

In June 2024, SDG&E initiated the 2024 FERA campaign featuring updated FERA creative ads. The streaming audio component achieved 11,072. Digital display ads generated over 23k impressions with a 0.40% CTR, while paid social media efforts yielded 9,948 impressions and a 0.33% CTR. Video ads had fewer impressions at 1,732, with a CTR of 0.35%.

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<sup>43</sup> Nextdoor does not allow business accounts to enable comments.

## **Community Outreach & Engagement**

SDG&E works closely with community-based organizations and other external groups to connect customers with programs and solutions related to company offerings. SDG&E works with a network of approximately 200 community-based organizations, collectively named the Energy Solutions Partner Network, as well as other external organizations on an as needed or requested basis. SDG&E's Outreach utilizes these networks, including CARE Capitation agencies, to educate and enroll customers in eligible Customer Assistance programs. The FERA program is promoted in all outreach activities including events, presentations, social media messaging and training. SDG&E is exploring additional opportunities to promote FERA solely through targeted social media campaigns utilizing its Energy Solutions Partner Network.

### Tribal Outreach

See Section 1.2.1, which is also applicable to the FERA Program.

### FERA Partners (Capitation Agencies)

Please see Section 2.2.1, which is also applicable to the FERA Program.

## **3.3. FERA Recertification Complaints**

### **3.3.1. Report the number of customer complaints received (formal or informal, however and wherever received) about their CARE recertification efforts, with the nature of the complaints and resolution.**

During this reporting month, SDG&E did not receive any customer complaints regarding FERA recertification.

## **3.4. Pilots and Studies**

### **3.4.1. FERA Program Studies**

There are no FERA studies at this time.

### **3.4.2. FERA Program Pilot**

Currently, there are no FERA Pilot programs to report.

## **4. APPENDIX A – ESA, CARE, AND FERA PROGRAM TABLES**

### **ESA Program Summary Expenses**

**ESA Program** - Table 1 - Main Program (SF, MH, MF In-Unit) Expenses

**ESA Program** - Table 1A – MF In-Unit, MF CAM, MFWB, Pilot(s) and CSD

Leveraging Program Expenses

**ESA Program** - Table 2 - Program Expenses & Energy Savings by Measures Installed

(SF, MH, MF In-Unit)

**ESA Program** - Table 2A - Program Expenses & Energy Savings by Measures Installed

(CSD Leveraging)

**ESA Program** - Table 2B - Program Expenses & Energy Savings by Measures Installed

(Multifamily Common Area Measures)

**ESA Program** – Table 2B-1 – Eligible Common Area Measures List

**ESA Program** - Table 2C - Pilot Plus and Pilot Deep Program Expenses & Energy

Savings by Measures Installed

**ESA Program** - Table 2D – Pilot Program Expenses & Energy Savings by Measures

Installed

**ESA Program** - Table 3A, 3B, 3C, 3D, & 3F - Average Bill Savings per Treated Home

**ESA Program** - Table 4A, 4B, 4C, & 4D – Homes/Buildings Treated

**ESA Program** - Table 5A, 5B, 5C, & 5D - Program Customer Summary

**ESA Program** - Table 6 - Expenditures for Pilots and Studies

**ESA Program** – Table 7 – Customer Segment Participation/Enrollments

**ESA Program** – Table 8 – Clean Energy Referral, Leveraging, and Coordination

**ESA Program** – Table 9 – Tribal Outreach

**CARE Program** - Table 1 - CARE Overall Program Expenses

**CARE Program** - Table 2 - CARE Enrollment, Recertification, Attrition, and Enrollment Rate

**CARE Program** - Table 3a & 3b - CARE Post-Enrollment Verification Results (Model & High Usage)

**CARE Program** - Table 4 - Enrollment by County

**CARE Program** - Table 5 - Recertification Results

**CARE Program** - Table 6 - Capitation Contractors

**CARE Program** - Table 7 - Expenditures for Pilots and Studies

**CARE Program** - Table 8 - Disadvantage Communities Enrollment Rate

**CARE Program** - Table 8a - Top 10 Lowest Enrollment Rates

**FERA Program** - Table 1 - FERA Overall Program Expenses

**FERA Program** - Table 2 - FERA Enrollment, Recertification, Attrition, and Enrollment Rate

**FERA Program** - Table 3a & 3b - FERA Post-Enrollment Verification Results (Model & High Usage)

**FERA Program** - Table 4 - Enrollment by County

**FERA Program** - Table 5 - Recertification Results

**FERA Program** - Table 6 - Capitation Contractors

**Energy Savings Assistance Program - Expenses Summary  
San Diego Gas & Electric Company**

**June 2024**

| ESA Program:                              | Authorized Budget |     |                      | Current Month Expenses |                     |                     | Year to Date Expenses |                     |                      | % of Budget Spent YTD |     |            |
|---|-------------------|-----|----------------------|------------------------|---------------------|---------------------|-----------------------|---------------------|----------------------|-----------------------|-----|------------|
|   | Electric          | Gas | Total                | Electric               | Gas                 | Total               | Electric              | Gas                 | Total                | Electric              | Gas | Total      |
| ESA Main Program (SF and MH) [1]          |                   |     | \$ 18,876,805        | \$ 614,026             | \$ 1,174,852        | \$ 1,788,878        | \$ 3,091,738          | \$ 5,588,879        | \$ 8,680,617         |                       |     | 46%        |
| ESA Multifamily Whole Building [1],[2]    |                   |     | \$ 9,014,088         | \$ 169,380             | \$ 155,980          | \$ 325,360          | \$ 686,083            | \$ 654,308          | \$ 1,340,391         |                       |     | 15%        |
| ESA Pilot Plus and Pilot Deep [1]         |                   |     | \$ 1,526,683         | \$ 10,882              | \$ 10,882           | \$ 21,765           | \$ 50,376             | \$ 50,376           | \$ 100,752           |                       |     | 7%         |
| Building Electrification Retrofit Pilot   |                   |     |                      |                        |                     |                     |                       |                     |                      |                       |     |            |
| Clean Energy Homes New Construction Pilot |                   |     |                      |                        |                     |                     |                       |                     |                      |                       |     |            |
| CSD Leveraging                            |                   |     |                      |                        |                     |                     |                       |                     |                      |                       |     |            |
| MCE Pilot                                 |                   |     |                      |                        |                     |                     |                       |                     |                      |                       |     |            |
| SPOC                                      |                   |     | \$ 477,367           | \$ 10,812              | \$ 10,812           | \$ 21,625           | \$ 56,530             | \$ 56,530           | \$ 113,060           |                       |     | 24%        |
| SASH/MASH Unspent Funds [3]               |                   |     | \$ 315,260           | \$ -                   | \$ -                | \$ -                | \$ -                  | \$ -                | \$ -                 |                       |     | 0%         |
| <b>ESA Program TOTAL</b>                  |                   |     | <b>\$ 30,210,203</b> | <b>\$ 805,101</b>      | <b>\$ 1,352,527</b> | <b>\$ 2,157,628</b> | <b>\$ 3,884,727</b>   | <b>\$ 6,350,093</b> | <b>\$ 10,234,820</b> |                       |     | <b>34%</b> |

[1] Authorized Budget per D.21-06-015, Attachment 1, Table 11. For ESA Main, an additional \$2,154,503 in unspent committed contracted funds from 2023 is available for program year 2024. In addition, unspent funds from previous program years of \$2,824,866 and \$5,106,755 for the Pilot and MFWB programs, respectively, are available to carry forward, as directed in OP 181 of the Decision.

[2] MFWB program budget includes MF In-Unit, CAM/ WB, and Implementer administrative budget categories.

[3] OP 12 of D.15-01-027 states "The Program Administrators shall ensure that program expenditures in each utility's service territory do not exceed the total authorized budget amounts over the duration of the programs. The program incentive budgets will be available until all funds are exhausted or until December 31, 2021, whichever occurs first. Any money unspent and unencumbered on January 1, 2022, shall be used for "cost-effective energy efficiency measures in low-income residential housing that benefit ratepayers," as set forth in Public Utilities Code Section 2852(c)(3)." SDG&E filed Advice Letter 4285-E for disposal of unspent funds from the SASH and MASH programs to the ESA Program on October 31, 2023. The AL was approved on November 30, 2023.

**Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.**

**Energy Savings Assistance Program Table 1 - ESA Main (SF, MH) Expenses  
San Diego Gas & Electric Company  
June 2024**

| Appliances<br>ESA Program:                               | Authorized Budget [1] |     |       | Current Month Expenses |                   |                     | Year to Date Expenses |                     |                     | % of Budget Spent YTD |     |            |
|--|-----------------------|-----|-------|------------------------|-------------------|---------------------|-----------------------|---------------------|---------------------|-----------------------|-----|------------|
|  | Electric              | Gas | Total | Electric               | Gas               | Total               | Electric              | Gas                 | Total               | Electric              | Gas | Total      |
| <b>Energy Efficiency</b>                                 |                       |     |       |                        |                   |                     |                       |                     |                     |                       |     |            |
| Appliances   |                       |     |       | \$ 83,642              | \$ 5,288          | \$ 88,930           | \$ 594,156            | \$ 102,089          | \$ 696,245          |                       |     |            |
| Domestic Hot Water                                       |                       |     |       | \$ 7,938               | \$ 256,674        | \$ 264,612          | \$ 37,614             | \$ 1,216,171        | \$ 1,253,785        |                       |     |            |
| Enclosure  |                       |     |       | \$ 52,015              | \$ 68,950         | \$ 120,965          | \$ 343,478            | \$ 455,307          | \$ 798,785          |                       |     |            |
| HVAC   |                       |     |       | \$ 10,303              | \$ 507,494        | \$ 517,797          | \$ 35,127             | \$ 2,222,644        | \$ 2,257,771        |                       |     |            |
| Maintenance  |                       |     |       | \$ -                   | \$ -              | \$ -                | \$ -                  | \$ -                | \$ -                |                       |     |            |
| Lighting   |                       |     |       | \$ 29,309              | \$ -              | \$ 29,309           | \$ 171,761            | \$ -                | \$ 171,761          |                       |     |            |
| Miscellaneous  |                       |     |       | \$ 94,373              | \$ -              | \$ 94,373           | \$ 316,931            | \$ -                | \$ 316,931          |                       |     |            |
| Customer Enrollment                                      |                       |     |       | \$ 118,724             | \$ 118,724        | \$ 237,448          | \$ 665,894            | \$ 665,894          | \$ 1,331,788        |                       |     |            |
| In Home Education  |                       |     |       | \$ 6,525               | \$ 6,525          | \$ 13,050           | \$ 51,642             | \$ 51,642           | \$ 103,284          |                       |     |            |
| Pilot  |                       |     |       | \$ -                   | \$ -              | \$ -                | \$ -                  | \$ -                | \$ -                |                       |     |            |
| Implementer Compensation                                 |                       |     |       | \$ 57,359              | \$ 57,359         | \$ 114,718          | \$ 203,983            | \$ 203,983          | \$ 407,966          |                       |     |            |
| Safety - Unexpected overhead costs                       |                       |     |       |                        |                   |                     |                       |                     |                     |                       |     |            |
| <b>Energy Efficiency TOTAL</b>                           |                       |     |       | <b>\$ 14,176,465</b>   | <b>\$ 460,188</b> | <b>\$ 1,021,014</b> | <b>\$ 1,481,202</b>   | <b>\$ 2,420,586</b> | <b>\$ 4,917,730</b> | <b>\$ 7,338,316</b>   |     | <b>52%</b> |
| Training Center  |                       |     |       | \$ 248,304             | \$ -              | \$ -                | \$ -                  | \$ -                | \$ -                |                       |     | 0%         |
| Workforce Education and Training                         |                       |     |       | \$ -                   | \$ -              | \$ -                | \$ -                  | \$ -                | \$ -                |                       |     | 0%         |
| Inspections  |                       |     |       | \$ 103,744             | \$ 5,669          | \$ 5,669            | \$ 11,338             | \$ 39,414           | \$ 39,413           | \$ 78,827             |     | 76%        |
| Marketing and Outreach                                   |                       |     |       | \$ 1,587,362           | \$ 34,531         | \$ 34,531           | \$ 69,062             | \$ 187,859          | \$ 187,858          | \$ 375,717            |     | 24%        |
| Studies  |                       |     |       | \$ 50,000              | \$ -              | \$ -                | \$ -                  | \$ -                | \$ -                | \$ -                  |     | 0%         |
| Regulatory Compliance                                    |                       |     |       | \$ 295,630             | \$ 7,215          | \$ 7,215            | \$ 14,430             | \$ 50,441           | \$ 50,441           | \$ 100,882            |     | 34%        |
| General Administration                                   |                       |     |       | \$ 2,358,952           | \$ 106,423        | \$ 106,423          | \$ 212,846            | \$ 393,357          | \$ 393,356          | \$ 786,713            |     | 33%        |
| CPUC Energy Division                                     |                       |     |       | \$ 56,348              | \$ -              | \$ -                | \$ -                  | \$ 81               | \$ 81               | \$ 162                |     | 0%         |
| SPOC [2]   |                       |     |       |                        |                   |                     |                       |                     |                     |                       |     |            |
| <b>TOTAL PROGRAM COSTS</b>                               |                       |     |       | <b>\$ 18,876,805</b>   | <b>\$ 614,026</b> | <b>\$ 1,174,852</b> | <b>\$ 1,788,878</b>   | <b>\$ 3,091,738</b> | <b>\$ 5,588,879</b> | <b>\$ 8,680,617</b>   |     | <b>46%</b> |
| <b>Funded Outside of ESA Program Budget</b>              |                       |     |       |                        |                   |                     |                       |                     |                     |                       |     |            |
| Indirect Costs [3]                                       |                       |     |       | \$ 47,776              | \$ 51,972         | \$ 99,748           | \$ 302,858            | \$ 320,808          | \$ 623,666          |                       |     |            |
| NGAT Costs [3]   |                       |     |       | \$ 26,316              | \$ 26,316         | \$ 26,316           | \$ 89,514             | \$ 89,514           | \$ 89,514           |                       |     |            |
| <b>ESA Program Administrative Expenses<sup>[4]</sup></b> |                       |     |       |                        |                   |                     |                       |                     |                     |                       |     |            |
| Administrative Cap                                       |                       |     |       | \$ 99,179              | \$ 99,178         | \$ 198,357          | \$ 355,131            | \$ 355,131          | \$ 710,262          |                       |     |            |
| Total Program Costs                                      |                       |     |       | \$ 614,026             | \$ 1,174,852      | \$ 1,788,878        | \$ 3,091,738          | \$ 5,588,879        | \$ 8,680,617        |                       |     |            |
| % of Administrative Spend                                |                       |     |       |                        |                   | 11.09%              |                       |                     | 8.18%               |                       |     |            |

[1] Authorized Budget per D.21-06-015, Attachment 1, Table 11.

[2] The SPOC budget is reflected separately in the ESA Summary table.

[3] Includes indirect and NGAT costs for SPOC, MFWB, and Pilot Plus & Pilot Deep.

[4] Pursuant to D.21-06-015 OP 112, Pacific Gas and Electric Company, Southern California Edison Company, Southern California Gas Company and San Diego Gas & Electric Company's Energy Savings Assistance (ESA) program administrative expenses are capped at either 10 percent of total program costs, or the Utility's historical five-year average spend on administrative costs as a percentage of total program costs, whichever is greater. The use of the historical five-year average spend will be phased out such that the Utilities must propose to spend no more than 10 percent of total program costs on administrative costs starting in program year 2024. The definition and categorization of administrative costs for the ESA program will be consistent with that of the main energy efficiency program.

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.



**Energy Savings Assistance Program Table 2 - Main (SF, MH) Summary**  
**San Diego Gas & Electric Company**  
 June 2024

| Measures  | Basic | Plus | ESA Main Program (Summary) Total |  |                  |                 |                     |                   |                  |
|---|-------|------|----------------------------------|--|------------------|-----------------|---------------------|-------------------|------------------|
|   |       |      | Units                            | Year-To-Date Completed & Expensed Installation |                  |                 |                     |                   | % of Expenditure |
|   |       |      |                                  | Quantity Installed                             | kWh [1] (Annual) | kW [1] (Annual) | Therms [1] (Annual) | Expenses (\$) [2] |                  |
| <b>Appliances</b>                                     |       |      |                                  |  |                  |                 |                     |                   |                  |
| High Efficiency Clothes Washer                        |       |      | Each                             | 78   | 238              | 0               | 1,372               | 79,876            | 2.0%             |
| Refrigerator  |       |      | Each                             | 321  | 169,809          | -               | -                   | 411,693           | 10.4%            |
| Clothes Dryer   |       |      | Each                             | 89   | (19)             | -               | 210                 | 110,428           | 2.8%             |
| Dishwasher  |       |      | Each                             | -  | -                | -               | -                   | -                 | 0.0%             |
| Freezers  |       |      | Each                             | -  | -                | -               | -                   | -                 | 0.0%             |
| <b>Domestic Hot Water</b>                             |       |      |                                  |  |                  |                 |                     |                   |                  |
| Faucet Aerator  |       |      | Each                             | -  | -                | -               | -                   | -                 | 0.0%             |
| Other Domestic Hot Water                              |       |      | Home                             | 1,045  | 8,019            | 2               | 8,948               | 111,532           | 2.8%             |
| Water Heater Tank and Pipe Insulation                 |       |      | Home                             | 56   | -                | -               | (168)               | 6,964             | 0.2%             |
| Water Heater Repair/Replacement                       |       |      | Home                             | 90   | -                | -               | 292                 | 283,988           | 7.2%             |
| Low-Flow Showerhead                                   |       |      | Home                             | -  | -                | -               | -                   | -                 | 0.0%             |
| Combined Showerhead / TSV                             |       |      | Each                             | 6  | -                | -               | 35                  | 502               | 0.0%             |
| Heat Pump Water Heater - Electric                     |       |      | Each                             | -  | -                | -               | -                   | -                 | 0.0%             |
| Heat Pump Water Heater - Gas                          |       |      | Each                             | -  | -                | -               | -                   | -                 | 0.0%             |
| Heat Pump Water Heater - Propane                      |       |      | Each                             | -  | -                | -               | -                   | -                 | 0.0%             |
| Heat Pump Water Heater                                |       |      | Each                             | -  | -                | -               | -                   | -                 | 0.0%             |
| Thermostatic Tub Spout/Diverter                       |       |      | Each                             | -  | -                | -               | -                   | -                 | 0.0%             |
| Thermostatic Shower Valve                             |       |      | Each                             | -  | -                | -               | -                   | -                 | 0.0%             |
| Thermostatic Shower Valve Combined Showerhead         |       |      | Each                             | -  | -                | -               | -                   | -                 | 0.0%             |
| Solar Water Heating                                   |       |      | Home                             | -  | -                | -               | -                   | -                 | 0.0%             |
| <b>Enclosure</b>                                      |       |      |                                  |  |                  |                 |                     |                   |                  |
| Air Sealing   |       |      | Home                             | 1,157  | 59,488           | 12              | (1,867)             | 596,202           | 15.1%            |
| Caulking  |       |      | Home                             | -  | -                | -               | -                   | -                 | 0.0%             |
| Diagnostic Air Sealing                                |       |      | Home                             | -  | -                | -               | -                   | -                 | 0.0%             |
| Attic Insulation                                      |       |      | Home                             | 49   | 3,655            | 1               | 1,505               | 59,560            | 1.5%             |
| Attic Insulation CAC NonElect Heat                    |       |      | Home                             | -  | -                | -               | -                   | -                 | 0.0%             |
| Floor Insulation                                      |       |      | Home                             | -  | -                | -               | -                   | -                 | 0.0%             |
| <b>HVAC</b>   |       |      |                                  |  |                  |                 |                     |                   |                  |
| Removed - FAU Standing Pilot Conversion               |       |      | Each                             | -  | -                | -               | -                   | -                 | 0.0%             |
| Furnace Repair/Replacement                            |       |      | Each                             | 272  | -                | -               | (5,080)             | 621,752           | 15.7%            |
| Room A/C Replacement                                  |       |      | Each                             | 4  | 215              | 0               | -                   | 4,656             | 0.1%             |
| Central A/C replacement                               |       |      | Each                             | -  | -                | -               | -                   | -                 | 0.0%             |
| Heat Pump Replacement                                 |       |      | Each                             | -  | -                | -               | -                   | -                 | 0.0%             |
| Heat Pump Replacement - CAC Gas                       |       |      | Each                             | -  | -                | -               | -                   | -                 | 0.0%             |
| Heat Pump Replacement - CAC Propane                   |       |      | Each                             | -  | -                | -               | -                   | -                 | 0.0%             |
| Evaporative Cooler (Replacement)                      |       |      | Each                             | -  | -                | -               | -                   | -                 | 0.0%             |
| Evaporative Cooler (Installation)                     |       |      | Each                             | -  | -                | -               | -                   | -                 | 0.0%             |
| Duct Test and Seal                                    |       |      | Home                             | -  | -                | -               | -                   | -                 | 0.0%             |
| Energy Efficient Fan Control                          |       |      | Home                             | -  | -                | -               | -                   | -                 | 0.0%             |
| Prescriptive Duct Sealing                             |       |      | Home                             | -  | -                | -               | -                   | -                 | 0.0%             |
| High Efficiency Forced Air Unit (HE FAU)              |       |      | Home                             | -  | -                | -               | -                   | -                 | 0.0%             |
| Removed - A/C Time Delay                              |       |      | Home                             | -  | -                | -               | -                   | -                 | 0.0%             |
| Smart Thermostat                                      |       |      | Home                             | 125  | 2,912            | -               | 220                 | 33,386            | 0.8%             |
| Portable A/C  |       |      | Each                             | -  | -                | -               | -                   | -                 | 0.0%             |
| Central Heat Pump-FS (propane or gas space)           |       |      | Home                             | -  | -                | -               | -                   | -                 | 0.0%             |
| Wholehouse Fan  |       |      | Each                             | -  | -                | -               | -                   | -                 | 0.0%             |
| <b>Maintenance</b>                                    |       |      |                                  |  |                  |                 |                     |                   |                  |
| Furnace Clean and Tune                                |       |      | Home                             | -  | -                | -               | -                   | -                 | 0.0%             |
| Removed - Central A/C Tune up                         |       |      | Home                             | -  | -                | -               | -                   | -                 | 0.0%             |
| Condenser Coil Cleaning                               |       |      | Each                             | -  | -                | -               | -                   | -                 | 0.0%             |
| Fan Control Adjust                                    |       |      | Each                             | -  | -                | -               | -                   | -                 | 0.0%             |
| Refrigerant Charge Adjustment                         |       |      | Each                             | -  | -                | -               | -                   | -                 | 0.0%             |
| Evaporator Coil                                       |       |      | Each                             | -  | -                | -               | -                   | -                 | 0.0%             |
| HVAC Air Filter Service                               |       |      | Each                             | -  | -                | -               | -                   | -                 | 0.0%             |
| Evaporative Cooler - Maint Functioning                |       |      | Each                             | -  | -                | -               | -                   | -                 | 0.0%             |
| Evaporative Cooler - Maint Non-Functioning            |       |      | Each                             | -  | -                | -               | -                   | -                 | 0.0%             |
| Evaporative Cooler Maintenance                        |       |      | Home                             | -  | -                | -               | -                   | -                 | 0.0%             |
| <b>Lighting</b>                                       |       |      |                                  |  |                  |                 |                     |                   |                  |
| Removed - Interior Hard wired LED fixtures            |       |      | Each                             | -  | -                | -               | -                   | -                 | 0.0%             |
| Exterior Hard wired LED fixtures                      |       |      | Each                             | -  | -                | -               | -                   | -                 | 0.0%             |
| Removed - LED Torchiere                               |       |      | Each                             | -  | -                | -               | -                   | -                 | 0.0%             |
| Removed - Occupancy Sensor                            |       |      | Each                             | -  | -                | -               | -                   | -                 | 0.0%             |
| Removed - LED Night Light                             |       |      | Each                             | -  | -                | -               | -                   | -                 | 0.0%             |
| LED Reflector Bulbs                                   |       |      | Each                             | 1,497  | 24,887           | 3               | (575)               | 25,973            | 0.7%             |
| LED A-Lamps   |       |      | Each                             | 10,827   | 66,358           | 8               | (1,484)             | 127,975           | 3.2%             |
| <b>Miscellaneous</b>                                  |       |      |                                  |  |                  |                 |                     |                   |                  |
| Pool Pumps  |       |      | Each                             | -  | -                | -               | -                   | -                 | 0.0%             |
| Power Strip Tier II                                   |       |      | Each                             | 236  | 33,040           | 5               | -                   | 14,035            | 0.4%             |
| Air Purifier  |       |      | Each                             | 331  | 46,340           | 7               | -                   | 27,678            | 0.7%             |
| Cold Storage  |       |      | Each                             | 461  | -                | -               | -                   | 256,256           | 6.5%             |
| Comprehensive Home Health and Safety Check-up         |       |      | Home                             | -  | -                | -               | -                   | -                 | 0.0%             |
| CO and Smoke Alarm                                    |       |      | Each                             | -  | -                | -               | -                   | -                 | 0.0%             |
| <b>Pilots</b>   |       |      |                                  |  |                  |                 |                     |                   |                  |
| <b>Customer Enrollment</b>                            |       |      |                                  |  |                  |                 |                     |                   |                  |
| ESA Outreach & Assessment                             |       |      | Home                             | 3,064  | -                | -               | -                   | \$ 1,096,639      | 27.7%            |
| ESA In-Home Energy Education                          |       |      | Home                             | 3,064  | -                | -               | -                   | \$ 87,906         | 2.2%             |
| <b>Total Savings/Expenditures</b>                     |       |      |                                  |  | 414,942          | 38              | 3,408               | 3,957,001         |                  |
| <b>Total Households Weatherized [3]</b>               |       |      | 1177                             |  |                  |                 |                     |                   |                  |
| <b>Households Treated</b>                             |       |      |                                  |  |                  |                 |                     |                   |                  |
| - Single Family Households Treated                    |       |      | Home                             | 2,109  |                  |                 |                     |                   |                  |
| - Mobile Homes Treated                                |       |      | Home                             | 155  |                  |                 |                     |                   |                  |
| <b>Total Number of Households Treated</b>             |       |      | Home                             | 2,264  |                  |                 |                     |                   |                  |
| <b># Eligible Households to be Treated for PY [8]</b> |       |      | Home                             | 3,983  |                  |                 |                     |                   |                  |
| <b>% of Households Treated</b>                        |       |      | %                                | 56.84%   |                  |                 |                     |                   |                  |
| - Master-Meter Households Treated                     |       |      | Home                             | 58   |                  |                 |                     |                   |                  |

| ESA Program - Main                        | Year to Date Expenses[4] |                     |                     |
|---|--------------------------|---------------------|---------------------|
|   | Electric                 | Gas                 | Total               |
| Administration [5]                        | \$ 671,152               | \$ 671,149          | \$ 1,342,301        |
| Direct Implementation (Non-Incentive) [6] | \$ 203,983               | \$ 203,983          | \$ 407,966          |
| Direct Implementation [7]                 | \$ 2,216,603             | \$ 4,713,747        | \$ 6,930,350        |
| <b>TOTAL ESA Main COSTS</b>               | <b>\$ 3,091,738</b>      | <b>\$ 5,588,879</b> | <b>\$ 8,680,617</b> |

<<Includes measures costs

[1] All savings are calculated based on the following sources: DNV/GL Impact Evaluation Program Years 2015-2017 Impact II, or ESA workpapers.  
 [2] The total expenditures presented in this table exclude accrual activity.  
 [3] Weatherization may consist of attic insulation, attic access weatherization, weatherstripping - door, caulking, and minor home repairs.  
 [4] Total ESA Main YTD expenses are reported in ESA Table 1.  
 [5] Administrative includes expenses from Training Center, Inspections, Marketing and Outreach, Studies, Regulatory Compliance, General Administrative, and CPUC Energy Division categories.  
 [6] Direct Implementation (Non-Incentive) includes expenses from Implementation category.  
 [7] Direct Implementation includes expenses from Appliances, Domestic Hot Water, Enclosure, HVAC, Lighting, Miscellaneous, Customer Enrollment, and In-Home Education.  
 [8] Forecasted homes treated goal includes single family and mobile homes under the Main ESA Program.

NOTE: Any measures noted as 'New' have been added during the course of this program year.  
 NOTE: Any measures noted as 'Removed', are no longer offered by the program but have been kept for tracking purposes.  
 NOTE: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

**Energy Savings Assistance Program Table 2A - Multifamily Whole Building**  
**San Diego Gas & Electric Company**  
**June 2024**

| Table 2A ESA Program - Multifamily Whole Building <sup>1</sup> |                                   |  |                    |   |              |             |                 |                            |                  |
|--|-----------------------------------|--|--------------------|---|--------------|-------------|-----------------|----------------------------|------------------|
| Year-To-Date Completed & Expensed Installation                 |                                   |  |                    |   |              |             |                 |                            |                  |
|  | Units (of Measure such as "each") | Measure Type (In-unit vs Common Area) <sup>2</sup> | Quantity Installed | Number of Units for Cap-kBTU and Cap-Tons | kWh (Annual) | kW (Annual) | Therms (Annual) | Expenses (\$) <sup>3</sup> | % of Expenditure |
| <b>Measures</b>  |                                   |  |                    |   |              |             |                 |                            |                  |
| <b>Appliances</b>  |                                   |  |                    |   |              |             |                 |                            |                  |
| High Efficiency Clothes Washer                                 | Each                              | In-Unit  |                    |   |              |             |                 |                            | 0.00%            |
| Refrigerator   | Each                              | In-Unit  | 3                  |   | 1,629        | 0           | -               | \$ 3,739.91                | 12.06%           |
|  | -                                 |  |                    |   |              |             |                 |                            | 0.00%            |
| <b>Domestic Hot Water</b>                                      |                                   |  |                    |   |              |             |                 |                            |                  |
| New, Non-Condensing Domestic Hot Water Boiler                  | Cap-kBTU                          | CAMWB  |                    |   |              |             |                 |                            | 0.00%            |
| New, Condensing Domestic Hot Water Boiler                      | Cap-kBTU                          | CAMWB  |                    |   |              |             |                 |                            | 0.00%            |
| Storage Water Heater   | Cap-kBTU                          | CAMWB  |                    |   |              |             |                 |                            | 0.00%            |
| Tankless Water Heater  | Cap-kBTU                          | CAMWB  |                    |   |              |             |                 |                            | 0.00%            |
| Heat Pump Water Heater   | kW                                | CAMWB  |                    |   |              |             |                 |                            | 0.00%            |
| Demand Control DHW Recirculation Pump                          | Each                              | CAMWB  |                    |   |              |             |                 |                            | 0.00%            |
| Low flow Showerhead  | Each                              | In-Unit  | 77                 |   | -            | -           | 407             | \$ 2,090.55                | 6.74%            |
| Faucet Aerator   | Each                              | In-Unit  | 43                 |   | -            | -           | 208             | \$ 365.07                  | 1.18%            |
| Thermostatic Tub Spout/Diverter                                | Each                              | In-Unit  |                    |   |              |             |                 |                            | 0.00%            |
| Thermostatic Shower Valve                                      | Each                              | In-Unit  | 1                  |   | -            | -           | 3               | \$ 38.47                   | 0.12%            |
| Water Heater Tank and Pipe Insulation                          | Household                         | In-Unit  |                    |   |              |             |                 |                            | 0.00%            |
| Water Heater Repair/Replacement                                | Household                         | In-Unit  |                    |   |              |             |                 |                            | 0.00%            |
| Heat Pump Water Heater   | Each                              | In-Unit  |                    |   |              |             |                 |                            | 0.00%            |
| Hot Water Pipe Insulation                                      | Each                              | CAMWB  |                    |   |              |             |                 |                            | 0.00%            |
| Boiler Controls  | Each                              | CAMWB  |                    |   |              |             |                 |                            | 0.00%            |
|  |                                   |  |                    |   |              |             |                 |                            | 0.00%            |
| <b>Envelope</b>  |                                   |  |                    |   |              |             |                 |                            |                  |
| Attic Insulation   | Sq Ft                             | CAMWB  |                    |   |              |             |                 |                            | 0.00%            |
| Wall Insulation Blow-in  | Sq Ft                             | CAMWB  |                    |   |              |             |                 |                            | 0.00%            |
| Windows  | Sq Ft                             | CAMWB  |                    |   |              |             |                 |                            | 0.00%            |
| Window Film  | Sq Ft                             | CAMWB  |                    |   |              |             |                 |                            | 0.00%            |
| Air Sealing  | Household                         | In-Unit  | 3                  |   | 0            | 0           | 0               | \$ 70.98                   | 0.23%            |
| Attic Insulation   | Household                         | In-Unit  |                    |   |              |             |                 |                            | 0.00%            |
|  |                                   |  |                    |   |              |             |                 |                            | 0.00%            |
| <b>HVAC</b>  |                                   |  |                    |   |              |             |                 |                            |                  |
| Air Conditioners Split System                                  | Cap-Tons                          | CAMWB  |                    |   |              |             |                 |                            | 0.00%            |
| Heat Pump Split System   | Cap-Tons                          | CAMWB  |                    |   |              |             |                 |                            | 0.00%            |
| New, Packaged Air Conditioner                                  | Cap-Tons                          | CAMWB  |                    |   |              |             |                 |                            | 0.00%            |
| Package Terminal A/C   | Cap-Tons                          | CAMWB  |                    |   |              |             |                 |                            | 0.00%            |
| Package Terminal Heat Pump                                     | Cap-Tons                          | CAMWB  |                    |   |              |             |                 |                            | 0.00%            |
| Furnace Replacement  | Cap-kBTU                          | CAMWB  |                    |   |              |             |                 |                            | 0.00%            |
| Space Heating Boiler   | Cap-kBTU                          | CAMWB  |                    |   |              |             |                 |                            | 0.00%            |
| Smart Thermostats  | Each                              | In-Unit  | 1                  |   | 0            | 0           | 0               | \$ 199.31                  | 0.64%            |
| Furnace Repair/Replacement                                     | Each                              | In-Unit  |                    |   |              |             |                 |                            | 0.00%            |
| Central A/C Replacement  | Each                              | In-Unit  |                    |   |              |             |                 |                            | 0.00%            |
| High Efficiency Forced Air Unit (HE FAU)                       | Each                              | In-Unit  |                    |   |              |             |                 |                            | 0.00%            |
| Portable A/C   | Each                              | In-Unit  |                    |   |              |             |                 |                            | 0.00%            |
| Central A/C Tune up  | Each                              | In-Unit  |                    |   |              |             |                 |                            | 0.00%            |
| Blower Motor Retrofit  | Each                              | CAMWB  |                    |   |              |             |                 |                            | 0.00%            |
| Efficient Fan Controller                                       | Each                              | CAMWB  |                    |   |              |             |                 |                            | 0.00%            |
|  |                                   |  |                    |   |              |             |                 |                            | 0.00%            |
| <b>Lighting</b>  |                                   |  |                    |   |              |             |                 |                            |                  |
| Interior LED Lighting  | Each                              | In-Unit  | 1                  |   | 18           | 0.00176     | (0)             | \$ 8.33                    | 0.03%            |
| Interior TLED Type A Lamps                                     | Each                              | In-Unit  | 285                |   | 1,659        | 0.18525     | (32)            | \$ 2,334.00                | 7.53%            |
| Interior TLED Type C Lamps                                     | Each                              | CAMWB  |                    |   |              |             |                 |                            | 0.00%            |
| New, LED T8 Lamp - Interior                                    | Each                              | CAMWB  |                    |   |              |             |                 |                            | 0.00%            |
| New, LED T8 Lamp - Exterior                                    | Each                              | CAMWB  |                    |   |              |             |                 |                            | 0.00%            |
| Interior LED Fixture   | Each                              | CAMWB  |                    |   |              |             |                 |                            | 0.00%            |
| Interior LED Screw-in  | Each                              | CAMWB  |                    |   |              |             |                 |                            | 0.00%            |
| Interior LED Exit Sign   | Each                              | CAMWB  |                    |   |              |             |                 |                            | 0.00%            |
| Exterior LED Lighting  | Each                              | CAMWB  |                    |   |              |             |                 |                            | 0.00%            |
| New, LED Parking Garage Fixtures                               | Each                              | CAMWB  |                    |   |              |             |                 |                            | 0.00%            |
| LED Exterior Wall or Pole Mounted Fixture                      | Each                              | CAMWB  |                    |   |              |             |                 |                            | 0.00%            |
| LED Corn Lamp for Exterior Wall or Pole Mounted                | Each                              | CAMWB  |                    |   |              |             |                 |                            | 0.00%            |
| Exterior LED Lighting - Pool                                   | Each                              | CAMWB  |                    |   |              |             |                 |                            | 0.00%            |
| Wall or Ceiling Mounted Occupancy Sensor                       | Each                              | CAMWB  |                    |   |              |             |                 |                            | 0.00%            |
| LED Diffuse A-Lamps  | Each                              | In-Unit  |                    |   |              |             |                 |                            | 0.00%            |
| LED Reflector Bulbs  | Each                              | In-Unit  |                    |   |              |             |                 |                            | 0.00%            |
|  |                                   |  |                    |   |              |             |                 |                            | 0.00%            |
| <b>Miscellaneous</b>   |                                   |  |                    |   |              |             |                 |                            |                  |
| Tier-2 Smart Power Strip                                       | Each                              | In-Unit  | 13                 |   | 2,457        | 0           | (0)             | \$ 789                     | 2.54%            |
| Variable Speed Pool Pump                                       | Each                              | CAMWB  |                    |   |              |             |                 |                            | 0.00%            |
| Smart Power Strip Tier II                                      | Each                              | CAMWB  |                    |   |              |             |                 |                            | 0.00%            |
| Cold Storage   | Each                              | In-Unit  |                    |   |              |             |                 |                            | 0.00%            |
| Air Purifier   | Home                              | In-Unit  |                    |   |              |             |                 |                            | 0.00%            |
| CO and Smoke Alarm   | Each                              | In-Unit  |                    |   |              |             |                 |                            | 0.00%            |
| CO and Smoke Alarm   | Each                              | CAMWB  |                    |   |              |             |                 |                            | 0.00%            |
| Minor Repair   | Each                              | In-Unit  | 91                 |   | 0            | 0           | 0               | \$ 774.37                  | 2.50%            |
|  |                                   |  |                    |   |              |             |                 |                            | 0.00%            |
| <b>Electrification</b>   |                                   |  |                    |   |              |             |                 |                            |                  |
| New - Central Heat Pump-FS (propane or gas space)              | Each                              | In-Unit  |                    |   |              |             |                 |                            | 0.00%            |
| Heat Pump Clothes Dryer - FS                                   | Each                              | In-Unit  |                    |   |              |             |                 |                            | 0.00%            |
| Induction Cooktop - FS   | Each                              | In-Unit  |                    |   |              |             |                 |                            | 0.00%            |
| Ductless Mini-split Heat Pump - FS                             | Each                              | In-Unit  |                    |   |              |             |                 |                            | 0.00%            |
| Heat Pump Water Heater - FS                                    | Each                              | In-Unit  |                    |   |              |             |                 |                            | 0.00%            |
| Heat Pump Pool Heater - FS                                     | Each                              | CAMWB  |                    |   |              |             |                 |                            | 0.00%            |
| Ductless Mini Split - FS                                       | Each                              | CAMWB  |                    |   |              |             |                 |                            | 0.00%            |
| Heat Pump Water Heater - FS                                    | Each                              | CAMWB  |                    |   |              |             |                 |                            | 0.00%            |
| <b>Customer Enrollment - In Unit</b>                           |                                   |  |                    |   |              |             |                 |                            |                  |
|  | Household                         | In-Unit  |                    |   |              |             |                 |                            |                  |
| ESA Outreach & Assessment                                      |                                   |  | 90                 |   |              |             |                 | \$ 17,768                  | 57.30%           |
| ESA In-Home Energy Education                                   | Household                         | In-Unit  | 90                 |   |              |             |                 | \$ 2,831                   | 9.13%            |
| <b>Ancillary Services</b>                                      |                                   |  |                    |   |              |             |                 |                            |                  |
| Audit <sup>4</sup>   |                                   |  |                    |   |              |             |                 |                            | 0.00%            |
|  |                                   |  |                    |   |              |             |                 |                            | 0.00%            |
| <b>Total</b>   | -                                 |  | 698                | -   | 5,761        | 0           | 587             | \$ 31,008                  | 100.00%          |

| Multifamily Properties Treated  | Number |
|---|--------|
| Total Number of Multifamily Properties Treated <sup>1</sup>                   | 0      |
| Subtotal of Master-metered Multifamily Properties Treated                     | 0      |
| Total Number of Multifamily Tenant Units w/in Properties Treated <sup>2</sup> | 0      |
| Total Number of buildings w/in Properties Treated                             | 0      |

| Multifamily Properties Treated (In-Unit)                  | Number |
|---|--------|
| Total Number of households individually treated (in-unit) | 90     |

| ESA Program - MFWB                    | Year to Date Expenses |                   |                     |
|---------------------------------------|-----------------------|-------------------|---------------------|
|                                       | Electric              | Gas               | Total               |
| Administration <sup>3</sup>           | \$ 357,868            | \$ 357,867        | \$ 715,735          |
| Direct Implementation (Non-Incentive) | \$ 269,774            | \$ 269,774        | \$ 539,548          |
| Direct Implementation                 | \$ 58,441             | \$ 26,667         | \$ 85,108           |
| SPOC                                  | \$ 56,530             | \$ 56,530         | \$ 113,060          |
| <b>TOTAL MFWB COSTS</b>               | <b>\$ 742,613</b>     | <b>\$ 710,838</b> | <b>\$ 1,453,451</b> |

[1] Multifamily properties are sites with at least five (5) or more dwelling units. The properties may have multiple buildings.  
[2] Multifamily tenant units are the number of dwelling units located within properties treated. This number does not represent the same number of dwellings treated as captured in table 2A.  
[3] Commissioning costs, as allowable per the Decision, are included in measures total cost unless otherwise noted.  
[4] Applicable to Densified, Restricted, government and non-profit owned multi-family buildings described in D.16-11-022, modified by D.17-12-009, where 65% of tenants are income eligible based (at or below 250% of the Federal Poverty Guidelines).  
[5] Measure type column added to identify if a measure is for in-unit or common area/whole building because they use different paperwork savings.  
[6] The total expenditures presented in this table exclude accrual activity.  
[7] Year to date Administration expense total includes \$53,800 related to the ongoing ESA CAM NMEC study.  
NOTE: Audit costs may be covered by other programs or projects may utilize previous audits. Not all participants will have an audit cost associated with their project.  
**NOTE: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.**

**Energy Savings Assistance Program Table 2B - Pilot Plus and Pilot Deep**  
**San Diego Gas & Electric Company**  
**June 2024**

| Measures <sup>(2)</sup>                   | Units        | ESA Program - Pilot Plus                                      |              |             |                 |                              |                  | Measures <sup>(2)</sup>                   | Units        | ESA Program - Pilot Deep                                      |              |             |                 |                              |                  |
|---|--------------|---|--------------|-------------|-----------------|------------------------------|------------------|---|--------------|---|--------------|-------------|-----------------|------------------------------|------------------|
|   |              | Year-To-Date Completed & Expensed Installation <sup>(1)</sup> |              |             |                 |                              |                  |   |              | Year-To-Date Completed & Expensed Installation <sup>(1)</sup> |              |             |                 |                              |                  |
|   |              | Quantity Installed  | kWh (Annual) | kW (Annual) | Therms (Annual) | Expenses (\$) <sup>(5)</sup> | % of Expenditure |   |              | Quantity Installed  | kWh (Annual) | kW (Annual) | Therms (Annual) | Expenses (\$) <sup>(5)</sup> | % of Expenditure |
| <b>Appliances</b>                         |              |   |              |             |                 |                              |                  |   |              |   |              |             |                 |                              |                  |
| Efficient Electric Dryer                  | Each         | -   | -            | -           | -               | \$ -                         | 0.0%             | Efficient Electric Dryer                  | Each         | -   | -            | -           | -               | \$ -                         | 0.0%             |
| Heat Pump Dryer                           | Each         | -   | -            | -           | -               | \$ -                         | 0.0%             | Heat Pump Dryer                           | Each         | -   | -            | -           | -               | \$ -                         | 0.0%             |
| High Efficiency Clothes Washers           | Each         | -   | -            | -           | -               | \$ -                         | 0.0%             | High Efficiency Clothes Washers           | Each         | -   | -            | -           | -               | \$ -                         | 0.0%             |
| Induction Cooktop/Range                   | Each         | -   | -            | -           | -               | \$ -                         | 0.0%             | Induction Cooktop/Range                   | Each         | -   | -            | -           | -               | \$ -                         | 0.0%             |
| Pool Pump Retrocommissioning (RCx)        | Each         | -   | -            | -           | -               | \$ -                         | 0.0%             | Pool Pump RCx                             | Each         | -   | -            | -           | -               | \$ -                         | 0.0%             |
| Pool Pump Replacement                     | Each         | -   | -            | -           | -               | \$ -                         | 0.0%             | Pool Pump Replacement                     | Each         | -   | -            | -           | -               | \$ -                         | 0.0%             |
| Refrigerator                              | Each         | -   | -            | -           | -               | \$ -                         | 0.0%             | Refrigerator                              | Each         | -   | -            | -           | -               | \$ -                         | 0.0%             |
| Standard Electric Range                   | Each         | -   | -            | -           | -               | \$ -                         | 0.0%             | Standard Electric Range                   | Each         | -   | -            | -           | -               | \$ -                         | 0.0%             |
| Tier 2 Adv Power Strip w Bluetooth        | Each         | -   | -            | -           | -               | \$ -                         | 0.0%             | Tier 2 Adv Power Strip w Bluetooth        | Each         | -   | -            | -           | -               | \$ -                         | 0.0%             |
| <b>Domestic Hot Water</b>                 |              |   |              |             |                 |                              |                  |   |              |   |              |             |                 |                              |                  |
| Combined Showerhead/TSV                   | Each         | -   | -            | -           | -               | \$ -                         | 0.0%             | Combined Showerhead/TSV                   | Each         | -   | -            | -           | -               | \$ -                         | 0.0%             |
| Heat Pump Water Heater                    | Each         | -   | -            | -           | -               | \$ -                         | 0.0%             | Heat Pump Water Heater                    | Each         | -   | -            | -           | -               | \$ -                         | 0.0%             |
| Heat Pump Water Heater - Fuel Sub         | Each         | -   | -            | -           | -               | \$ -                         | 0.0%             | Heat Pump Water Heater - Fuel Sub         | Each         | -   | -            | -           | -               | \$ -                         | 0.0%             |
| Heat Pump Water Heater - Fuel Sub (120V)  | Each         | -   | -            | -           | -               | \$ -                         | 0.0%             | Heat Pump Water Heater - Fuel Sub (120V)  | Each         | -   | -            | -           | -               | \$ -                         | 0.0%             |
| Low Flow Faucet Aerator                   | Each         | -   | -            | -           | -               | \$ -                         | 0.0%             | Low Flow Faucet Aerator                   | Each         | -   | -            | -           | -               | \$ -                         | 0.0%             |
| Low Flow Showerhead                       | Each         | -   | -            | -           | -               | \$ -                         | 0.0%             | Low Flow Showerhead                       | Each         | -   | -            | -           | -               | \$ -                         | 0.0%             |
| Storage Water Heater                      | Each         | -   | -            | -           | -               | \$ -                         | 0.0%             | Storage Water Heater                      | Each         | -   | -            | -           | -               | \$ -                         | 0.0%             |
| Tankless On-Demand                        | Each         | -   | -            | -           | -               | \$ -                         | 0.0%             | Tankless On-Demand                        | Each         | -   | -            | -           | -               | \$ -                         | 0.0%             |
| Thermostat-controlled Shower Valve        | Each         | -   | -            | -           | -               | \$ -                         | 0.0%             | Thermostat-controlled Shower Valve        | Each         | -   | -            | -           | -               | \$ -                         | 0.0%             |
| Tub Diverter/ Tub Spout                   | Each         | -   | -            | -           | -               | \$ -                         | 0.0%             | Tub Diverter/ Tub Spout                   | Each         | -   | -            | -           | -               | \$ -                         | 0.0%             |
| Water Heater Blanket                      | Each         | -   | -            | -           | -               | \$ -                         | 0.0%             | Water Heater Blanket                      | Each         | -   | -            | -           | -               | \$ -                         | 0.0%             |
| Water Heater Pipe Insulation              | Len. Ft      | -   | -            | -           | -               | \$ -                         | 0.0%             | Water Heater Pipe Insulation              | Len. Ft      | -   | -            | -           | -               | \$ -                         | 0.0%             |
| <b>Enclosure</b>                          |              |   |              |             |                 |                              |                  |   |              |   |              |             |                 |                              |                  |
| Attic Insulation                          | Sq.ft        | -   | -            | -           | -               | \$ -                         | 0.0%             | Attic Insulation                          | Sq.ft        | -   | -            | -           | -               | \$ -                         | 0.0%             |
| Diagnostic Air Sealing                    | Home         | -   | -            | -           | -               | \$ -                         | 0.0%             | Diagnostic Air Sealing                    | Home         | -   | -            | -           | -               | \$ -                         | 0.0%             |
| Exterior Wall Insulation                  | Sq.ft        | -   | -            | -           | -               | \$ -                         | 0.0%             | Exterior Wall Insulation                  | Sq.ft        | -   | -            | -           | -               | \$ -                         | 0.0%             |
| Floor Insulation                          | Sq.ft        | -   | -            | -           | -               | \$ -                         | 0.0%             | Floor Insulation                          | Sq.ft        | -   | -            | -           | -               | \$ -                         | 0.0%             |
| <b>HVAC</b>                               |              |   |              |             |                 |                              |                  |   |              |   |              |             |                 |                              |                  |
| Central Air Conditioner (A/C)             | Each         | -   | -            | -           | -               | \$ -                         | 0.0%             | Central A/C                               | Each         | -   | -            | -           | -               | \$ -                         | 0.0%             |
| Fan Controller for A/C                    | Each         | -   | -            | -           | -               | \$ -                         | 0.0%             | Fan Controller for A/C                    | Each         | -   | -            | -           | -               | \$ -                         | 0.0%             |
| Portable A/C                              | Each         | -   | -            | -           | -               | \$ -                         | 0.0%             | Portable A/C                              | Each         | -   | -            | -           | -               | \$ -                         | 0.0%             |
| High Efficiency Furnace                   | Each         | -   | -            | -           | -               | \$ -                         | 0.0%             | High Efficiency Furnace                   | Each         | -   | -            | -           | -               | \$ -                         | 0.0%             |
| Diagnostic Duct Sealing                   | Each         | -   | -            | -           | -               | \$ -                         | 0.0%             | Diagnostic Duct Sealing                   | Each         | -   | -            | -           | -               | \$ -                         | 0.0%             |
| Duct Replacement                          | Each         | -   | -            | -           | -               | \$ -                         | 0.0%             | Duct Replacement                          | Each         | -   | -            | -           | -               | \$ -                         | 0.0%             |
| Duct Sealing with Equipment Upgrade       | Each         | -   | -            | -           | -               | \$ -                         | 0.0%             | Duct Sealing with Equipment Upgrade       | Each         | -   | -            | -           | -               | \$ -                         | 0.0%             |
| Ducted Heat Pump                          | Each         | -   | -            | -           | -               | \$ -                         | 0.0%             | Ducted Heat Pump                          | Each         | -   | -            | -           | -               | \$ -                         | 0.0%             |
| Ducted Heat Pump - Fuel Substitution      | Each         | -   | -            | -           | -               | \$ -                         | 0.0%             | Ducted Heat Pump - Fuel Substitution      | Each         | -   | -            | -           | -               | \$ -                         | 0.0%             |
| Ductless Heat Pump                        | Each         | -   | -            | -           | -               | \$ -                         | 0.0%             | Ductless Heat Pump                        | Each         | -   | -            | -           | -               | \$ -                         | 0.0%             |
| Ductless Heat Pump - Fuel Substitution    | Each         | -   | -            | -           | -               | \$ -                         | 0.0%             | Ductless Heat Pump - Fuel Substitution    | Each         | -   | -            | -           | -               | \$ -                         | 0.0%             |
| Smart Thermostat                          | Each         | -   | -            | -           | -               | \$ -                         | 0.0%             | Smart Thermostat                          | Each         | -   | -            | -           | -               | \$ -                         | 0.0%             |
| Whole House Fan                           | Each         | -   | -            | -           | -               | \$ -                         | 0.0%             | Whole House Fan                           | Each         | -   | -            | -           | -               | \$ -                         | 0.0%             |
| Packaged HVAC                             | Each         | -   | -            | -           | -               | \$ -                         | 0.0%             | Packaged HVAC                             | Each         | -   | -            | -           | -               | \$ -                         | 0.0%             |
| <b>Maintenance</b>                        |              |   |              |             |                 |                              |                  |   |              |   |              |             |                 |                              |                  |
| Minor Home Repair                         | Home         | -   | -            | -           | -               | \$ -                         | 0.0%             | Minor Home Repair                         | Home         | -   | -            | -           | -               | \$ -                         | 0.0%             |
| <b>Lighting</b>                           |              |   |              |             |                 |                              |                  |   |              |   |              |             |                 |                              |                  |
| A-Lamp LED                                | Each         | -   | -            | -           | -               | \$ -                         | 0.0%             | A-Lamp LED                                | Each         | -   | -            | -           | -               | \$ -                         | 0.0%             |
| Reflector Lamp LED                        | Each         | -   | -            | -           | -               | \$ -                         | 0.0%             | Reflector Lamp LED                        | Each         | -   | -            | -           | -               | \$ -                         | 0.0%             |
| <b>Miscellaneous</b>                      |              |   |              |             |                 |                              |                  |   |              |   |              |             |                 |                              |                  |
| Cold Storage                              | Each         | -   | -            | -           | -               | \$ -                         | 0.0%             | Cold Storage                              | Each         | -   | -            | -           | -               | \$ -                         | 0.0%             |
| Air Purifier                              | Each         | -   | -            | -           | -               | \$ -                         | 0.0%             | Air Purifier                              | Each         | -   | -            | -           | -               | \$ -                         | 0.0%             |
| <b>Customer Enrollment</b>                |              |   |              |             |                 |                              |                  |   |              |   |              |             |                 |                              |                  |
| ESA Outreach & Assessment                 | Home         | -   | -            | -           | -               | \$ -                         | 0.0%             | ESA Outreach & Assessment                 | Home         | -   | -            | -           | -               | \$ -                         | 0.0%             |
| ESA In-Home Energy Education              | Home         | -   | -            | -           | -               | \$ -                         | 0.0%             | ESA In-Home Energy Education              | Home         | -   | -            | -           | -               | \$ -                         | 0.0%             |
| <b>Total Savings/Expenditures</b>         |              |   |              |             |                 | \$ -                         | 0.0%             | <b>Total Savings/Expenditures</b>         |              |   |              |             | \$ -            | 0.0%                         |                  |
| <b>Households Treated</b>                 |              |   |              |             |                 |                              |                  |   |              |   |              |             |                 |                              |                  |
|   | <b>Total</b> |   |              |             |                 |                              |                  |   | <b>Total</b> |   |              |             |                 |                              |                  |
| - Single Family Households Treated        | Home         | -   |              |             |                 |                              |                  | - Single Family Households Treated        | Home         | -   |              |             |                 |                              |                  |
| - Mobile Homes Treated                    | Home         | -   |              |             |                 |                              |                  | - Mobile Homes Treated                    | Home         | -   |              |             |                 |                              |                  |
| <b>Total Number of Households Treated</b> | Home         | -   |              |             |                 |                              |                  | <b>Total Number of Households Treated</b> | Home         | -   |              |             |                 |                              |                  |

| ESA Program - Pilot Plus and Pilot Deep              | Year to Date Expenses |                  |                   |
|--|-----------------------|------------------|-------------------|
|  | Electric              | Gas              | Total             |
| Administration <sup>(4)</sup>                        | \$ 50,376             | \$ 50,376        | \$ 100,752        |
| Direct Implementation (Non-Incentive) <sup>(5)</sup> | \$ -                  | \$ -             | \$ -              |
| Direct Implementation <sup>(6)</sup>                 | \$ -                  | \$ -             | \$ -              |
| <b>TOTAL Pilot Plus and Pilot Deep COSTS</b>         | <b>\$ 50,376</b>      | <b>\$ 50,376</b> | <b>\$ 100,752</b> |

<<Includes measures costs

| ESA Program - Pilot Plus and Pilot Deep | Year to Date Expenses <sup>(6)</sup> |           |           |
|---|--------------------------------------|-----------|-----------|
|   | Electric                             | Gas       | Total     |
| Inspections                             | \$ -                                 | \$ -      | \$ -      |
| Marketing and Outreach                  | \$ 576                               | \$ 576    | \$ 1,152  |
| General Administration                  | \$ 49,800                            | \$ 49,800 | \$ 99,601 |
| Direct Implementer -- ADMIN             | \$ -                                 | \$ -      | \$ -      |
| EM&V Studies                            | \$ -                                 | \$ -      | \$ -      |
| Direct Installation -- Materials        | \$ -                                 | \$ -      | \$ -      |
| Performance Incentive                   | \$ -                                 | \$ -      | \$ -      |
| Home Audit; Test-In Test-Out            | \$ -                                 | \$ -      | \$ -      |
| Remediation & Mitigation                | \$ -                                 | \$ -      | \$ -      |
| WE&T                                    | \$ -                                 | \$ -      | \$ -      |

[1] "Completed and Expensed Installation" project savings and expenses will be reported when projects have been fully closed (i.e. inspected, issues resolved, permits closed as applicable) and reported by Pilot Implementer to SDG&E. All measures and savings from a project will be reported as either Pilot Plus or Pilot Deep. Savings from a single project will not span both tables.  
[2] The measure list for SDG&E Pilot Plus and Deep is unique to the pilot and differs from Main ESA.  
[3] The total expenditures presented in this table exclude accrual activity.  
[4] Administration includes expenses from the following categories: General Administration, Regulatory Compliance, Training, Inspections, Marketing and Outreach, and Evaluation.  
[5] Direct Implementation (Non-Incentive) includes expenses for Implementer Administration.  
[6] Direct Implementation includes expenses for measures delivery.  
**Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.**

**Energy Savings Assistance Program Table 2C - Building Electrification Retrofit Pilot  
Southern California Edison  
June 2024**

| Measures                          | Units | ESA Program - Building Electrification Retrofit Pilot |              |             |                 |               |                  |
|-----------------------------------|-------|---|--------------|-------------|-----------------|---------------|------------------|
|                                   |       | Year-To-Date Completed & Expensed Installation        |              |             |                 |               |                  |
|                                   |       | Quantity Installed                                    | kWh (Annual) | kW (Annual) | Therms (Annual) | Expenses (\$) | % of Expenditure |
| <b>Appliances</b>                 |       |   |              |             |                 |               |                  |
| Electric Dryer                    | Each  | -   | -            | -           | -               | \$ -          | 0.0%             |
| Heat Pump Dryer                   | Each  | -   | -            | -           | -               | \$ -          | 0.0%             |
| Induction Cooktop                 | Each  | -   | -            | -           | -               | \$ -          | 0.0%             |
| Induction Range                   | Each  | -   | -            | -           | -               | \$ -          | 0.0%             |
| <b>Domestic Hot Water</b>         |       |   |              |             |                 |               |                  |
| Heat Pump Water Heater            | Each  | -   | -            | -           | -               | \$ -          | 0.0%             |
| <b>Enclosure</b>                  |       |   |              |             |                 |               |                  |
| Attic Insulation                  | Home  | -   | -            | -           | -               | \$ -          | 0.0%             |
| <b>HVAC</b>                       |       |   |              |             |                 |               |                  |
| Heat Pump HVAC                    | Each  | -   | -            | -           | -               | \$ -          | 0.0%             |
| Duct Seal                         | Each  | -   | -            | -           | -               | \$ -          | 0.0%             |
| Smart Thermostat                  | Each  | -   | -            | -           | -               | \$ -          | 0.0%             |
| <b>Miscellaneous</b>              |       |   |              |             |                 |               |                  |
| Minor Home Repair                 | Home  | -   | -            | -           | -               | \$ -          | 0.0%             |
| Carbon Monoxide/Smoke Alarm       | Each  | -   | -            | -           | -               | \$ -          | 0.0%             |
| Electric Panel                    | Each  | -   | -            | -           | -               | \$ -          | 0.0%             |
| Electric Sub-Panel                | Each  | -   | -            | -           | -               | \$ -          | 0.0%             |
| Electrical Circuit Run            | Each  | -   | -            | -           | -               | \$ -          | 0.0%             |
| Induction Cookware                | Home  | -   | -            | -           | -               | \$ -          | 0.0%             |
| <b>Customer Enrollment</b>        |       |   |              |             |                 |               |                  |
| Energy Assessment                 | Home  | -   | -            | -           | -               | \$ -          | 0.0%             |
| <b>Total Savings/Expenditures</b> |       |   |              |             |                 |               |                  |
|                                   |       |   | -            | -           | -               | \$ -          | 0.0%             |

| Households Treated                         |      | Total |
|--|------|-------|
| Single Family Households Treated           | Home |       |
| Estimated Avg. Annual Bill Savings Treated | Home |       |

| ESA Program - Building Electrification      | Year to Date Expenses |      |       |
|---|-----------------------|------|-------|
|   | Electric              | Gas  | Total |
| Administration                              | -                     |      | -     |
| Direct Implementation (Non-Incentive)       |                       |      | \$ -  |
| Direct Implementation                       |                       |      | \$ -  |
| <b>TOTAL Building Electrification COSTS</b> | \$ -                  | \$ - | \$ -  |

<<Includes measures costs

**Energy Savings Assistance Program Table 2D - Clean Energy Homes New Construction Pilot**  
**Southern California Edison**  
**June 2024**

| Measures  | Units        | ESA Program - Clean Energy Homes New Construction Pilot<br>Year-To-Date Completed & Expensed Installation |                                       |                      |                  |
|---|--------------|---|---------------------------------------|----------------------|------------------|
|   |              | Quantity  | Avoided (CO <sub>2</sub> e) emissions | Incentives Paid (\$) | % of Expenditure |
| <b>Education and Outreach</b>                   |              |   |                                       |                      |                  |
| Direct Outreach (Developers and Owners)         | Each         | -   | N/A                                   | \$ -                 | 0.0%             |
| Educational Webinars                            | Each         | -   | N/A                                   | \$ -                 | 0.0%             |
| <b>Technical Design Assistance (Reserved)</b>   |              |   |                                       |                      |                  |
| Single-Family Homes                             | Each         | -   | -                                     | \$ -                 | 0.0%             |
| Multifamily Properties                          | Each         | -   | -                                     | \$ -                 | 0.0%             |
| * Buildings                                     | Each         | -   | -                                     | \$ -                 | 0.0%             |
| * No. of Dwelling Units                         | Each         | -   | -                                     | \$ -                 | 0.0%             |
| <b>Technical Design Assistance (In Process)</b> |              |   |                                       |                      |                  |
| Single-Family Homes                             | Home         | -   | -                                     | \$ -                 | 0.0%             |
| Multifamily Properties                          | Each         | -   | -                                     | \$ -                 | 0.0%             |
| * Buildings                                     | Each         | -   | -                                     | \$ -                 | 0.0%             |
| * No. of Dwelling Units                         | Each         | -   | -                                     | \$ -                 | 0.0%             |
| <b>Technical Design Assistance (Completed)</b>  |              |   |                                       |                      |                  |
| Single-Family Homes                             | Each         | -   | -                                     | \$ -                 | 0.0%             |
| Multifamily Properties                          | Each         | -   | -                                     | \$ -                 | 0.0%             |
| * Buildings                                     | Each         | -   | -                                     | \$ -                 | 0.0%             |
| * No. of Dwelling Units                         | Each         | -   | -                                     | \$ -                 | 0.0%             |
| Home  | Home         | -   | -                                     | \$ -                 | 0.0%             |
| Home  | Home         | -   | -                                     | \$ -                 | 0.0%             |
| <b>Total Savings/Expenditures</b>               |              |   |                                       | \$ -                 | 0.0%             |
| <b>Households Treated</b>                       |              |   |                                       |                      |                  |
|   | <b>Total</b> |   |                                       |                      |                  |
| - Single Family Households Treated              | Home         |   |                                       |                      |                  |
| - Multifamily Dwelling Units Treated            | Home         |   |                                       |                      |                  |
| <b>Total Number of Households Treated</b>       | Home         |   |                                       |                      |                  |

| ESA Program - Clean Energy Homes      | Year to Date Expenses |      |       |
|---------------------------------------|-----------------------|------|-------|
|                                       | Electric              | Gas  | Total |
| Administration                        | \$ -                  | \$ - | \$ -  |
| Direct Implementation (Non-Incentive) | \$ -                  | \$ - | \$ -  |
| Direct Implementation                 | \$ -                  | \$ - | \$ -  |
| <b>TOTAL Clean Energy Homes COSTS</b> | \$ -                  | \$ - | \$ -  |

<<Includes measures costs

| ESA CEH Program Offerings                                 | Units | ESA Program - Clean Energy Homes New Construction Pilot |                                    |           |                                |                                   |                    |
|---|-------|---|------------------------------------|-----------|--------------------------------|-----------------------------------|--------------------|
|   |       | Monthly Total   | Monthly Total Units (Living Units) | YTD Total | YTD Total Units (Living Units) | Estimated Incentive Expenses (\$) | % Incentive Budget |
| Interest form submitted                                   | Homes |   |                                    |           |                                |                                   |                    |
| Interest form denied                                      | Homes |   |                                    |           |                                |                                   |                    |
| Application for direct design assistance (in progress)    | Homes |   |                                    |           |                                |                                   |                    |
| Applications for design incentive (in progress)           | Homes |   |                                    |           |                                |                                   |                    |
| Application for direct design assistance (completed)      | Homes |   |                                    |           |                                |                                   |                    |
| Applications for design incentive (completed)             | Homes |   |                                    |           |                                |                                   |                    |
| Applications for tenant education incentive (in progress) | Homes |   |                                    |           |                                |                                   |                    |
| Applications for tenant education incentive (completed)   | Homes |   |                                    |           |                                |                                   |                    |
| <b>Total Savings/Expenditures</b>                         |       |   |                                    |           | \$ -                           |                                   | 0.00%              |

**Energy Savings Assistance Program Table 2E - CSD Leveraging**  
**San Diego Gas & Electric Company**  
**June 2024**

| Measures  | Basic | Plus | ESA Program - CSD Leveraging |  |              |             |                 |               |                  |
|---|-------|------|------------------------------|--|--------------|-------------|-----------------|---------------|------------------|
|   |       |      | Units                        | Year-To-Date Completed & Expensed Installation |              |             |                 |               |                  |
|   |       |      |                              | Quantity Installed                             | kWh (Annual) | kW (Annual) | Therms (Annual) | Expenses (\$) | % of Expenditure |
| <b>Appliances</b>                                   |       |      |                              |  |              |             |                 |               |                  |
| High Efficiency Clothes Washer                      |       |      | Each                         | -  | -            | -           | -               | -             | -                |
| Refrigerator  |       |      | Each                         | -  | -            | -           | -               | -             | -                |
| New - Clothes Dryer                                 |       |      | Each                         | -  | -            | -           | -               | -             | -                |
| New - Dishwasher                                    |       |      | Each                         | -  | -            | -           | -               | -             | -                |
| Freezers  |       |      | Each                         | -  | -            | -           | -               | -             | -                |
| <b>Domestic Hot Water</b>                           |       |      |                              |  |              |             |                 |               |                  |
| Faucet Aerator                                      |       |      | Home                         | -  | -            | -           | -               | -             | -                |
| Water Heater Tank and Pipe Insulation               |       |      | Home                         | -  | -            | -           | -               | -             | -                |
| Water Heater Repair/Replacement                     |       |      | Each                         | -  | -            | -           | -               | -             | -                |
| Low-Flow Showerhead / Combined Showerhead/TSV       |       |      | Home                         | -  | -            | -           | -               | -             | -                |
| Heat Pump Water Heater                              |       |      | Each                         | -  | -            | -           | -               | -             | -                |
| Thermostatic Tub Spout/Diverter                     |       |      | Home                         | -  | -            | -           | -               | -             | -                |
| Thermostatic Shower Valve                           |       |      | Home                         | -  | -            | -           | -               | -             | -                |
| New - Solar Water Heating                           |       |      |                              | -  | -            | -           | -               | -             | -                |
| <b>Enclosure</b>                                    |       |      |                              |  |              |             |                 |               |                  |
| Air Sealing   |       |      | Home                         | -  | -            | -           | -               | -             | -                |
| Caulking  |       |      | Home                         | -  | -            | -           | -               | -             | -                |
| New - Diagnostic Air Sealing                        |       |      | Home                         | -  | -            | -           | -               | -             | -                |
| Attic Insulation                                    |       |      | Home                         | -  | -            | -           | -               | -             | -                |
| New - Floor Insulation                              |       |      | Home                         | -  | -            | -           | -               | -             | -                |
| <b>HVAC</b>   |       |      |                              |  |              |             |                 |               |                  |
| Removed - FAU Standing Pilot Conversion             |       |      | Each                         | -  | -            | -           | -               | -             | -                |
| Furnace Repair/Replacement                          |       |      | Each                         | -  | -            | -           | -               | -             | -                |
| Room A/C Replacement                                |       |      | Each                         | -  | -            | -           | -               | -             | -                |
| Central A/C replacement                             |       |      | Each                         | -  | -            | -           | -               | -             | -                |
| Heat Pump A/C Replacement                           |       |      | Each                         | -  | -            | -           | -               | -             | -                |
| Evaporative Cooler (Replacement)                    |       |      | Each                         | -  | -            | -           | -               | -             | -                |
| Evaporative Cooler (Installation)                   |       |      | Each                         | -  | -            | -           | -               | -             | -                |
| Duct Test and Seal                                  |       |      | Home                         | -  | -            | -           | -               | -             | -                |
| Energy Efficient Fan Control                        |       |      | Home                         | -  | -            | -           | -               | -             | -                |
| New - Prescriptive Duct Sealing                     |       |      | Home                         | -  | -            | -           | -               | -             | -                |
| High Efficiency Forced Air Unit (HE FAU)            |       |      | Home                         | -  | -            | -           | -               | -             | -                |
| Removed - A/C Time Delay                            |       |      | Home                         | -  | -            | -           | -               | -             | -                |
| Smart Thermostat                                    |       |      | Home                         | -  | -            | -           | -               | -             | -                |
| New - Portable A/C                                  |       |      | Each                         | -  | -            | -           | -               | -             | -                |
| New - Central Heat Pump-FS (propane or gas space)   |       |      | Each                         | -  | -            | -           | -               | -             | -                |
| New - Wholehouse Fan                                |       |      | Each                         | -  | -            | -           | -               | -             | -                |
| <b>Maintenance</b>                                  |       |      |                              |  |              |             |                 |               |                  |
| Furnace Clean and Tune                              |       |      | Home                         | -  | -            | -           | -               | -             | -                |
| Central A/C Tune up                                 |       |      | Home                         | -  | -            | -           | -               | -             | -                |
| New - Evaporative Cooler Maintenance                |       |      | Home                         | -  | -            | -           | -               | -             | -                |
| <b>Lighting</b>                                     |       |      |                              |  |              |             |                 |               |                  |
| Removed - Interior Hard wired LED fixtures          |       |      | Each                         | -  | -            | -           | -               | -             | -                |
| Exterior Hard wired LED fixtures                    |       |      | Each                         | -  | -            | -           | -               | -             | -                |
| Removed - LED Torchiere                             |       |      | Each                         | -  | -            | -           | -               | -             | -                |
| Removed - Occupancy Sensor                          |       |      | Each                         | -  | -            | -           | -               | -             | -                |
| Removed - LED Night Light                           |       |      | Each                         | -  | -            | -           | -               | -             | -                |
| LED Reflector Bulbs                                 |       |      | Each                         | -  | -            | -           | -               | -             | -                |
| LED A-Lamps   |       |      | Each                         | -  | -            | -           | -               | -             | -                |
| <b>Miscellaneous</b>                                |       |      |                              |  |              |             |                 |               |                  |
| Pool Pumps  |       |      | Each                         | -  | -            | -           | -               | -             | -                |
| Power Strip   |       |      | Each                         | -  | -            | -           | -               | -             | -                |
| Power Strip Tier II                                 |       |      | Each                         | -  | -            | -           | -               | -             | -                |
| NEW - Air Purifier                                  |       |      | Home                         | -  | -            | -           | -               | -             | -                |
| Cold Storage  |       |      | Each                         | -  | -            | -           | -               | -             | -                |
| New - Comprehensive Home Health and Safety Check-up |       |      | Home                         | -  | -            | -           | -               | -             | -                |
| New - CO and Smoke Alarm                            |       |      | Each                         | -  | -            | -           | -               | -             | -                |
| <b>Pilots</b>                                       |       |      |                              |  |              |             |                 |               |                  |
|   |       |      |                              | -  | -            | -           | -               | -             | -                |
| <b>Customer Enrollment</b>                          |       |      |                              |  |              |             |                 |               |                  |
| ESA Outreach & Assessment                           |       |      | Home                         | -  | -            | -           | -               | -             | -                |
| ESA In-Home Energy Education                        |       |      | Home                         | -  | -            | -           | -               | -             | -                |
| <b>Total Savings/Expenditures</b>                   |       |      |                              |  |              |             |                 |               |                  |
|   |       |      |                              | -  | -            | -           | -               | -             | -                |
| Total Households Weatherized                        |       |      |                              | -  | -            | -           | -               | -             | -                |
| <b>CSD MF Tenant Units Treated</b>                  |       |      |                              |  |              |             |                 |               |                  |
|   |       |      |                              | Total  |              |             |                 |               |                  |
|   |       |      |                              | -  | -            | -           | -               | -             | -                |
|   |       |      |                              | -  | -            | -           | -               | -             | -                |

| ESA Program - CSD Leveraging          | Year to Date Expenses |      |       |
|---------------------------------------|-----------------------|------|-------|
|                                       | Electric              | Gas  | Total |
| Administration                        | \$ -                  | \$ - | \$ -  |
| Direct Implementation (Non-Incentive) | \$ -                  | \$ - | \$ -  |
| Direct Implementation                 | \$ -                  | \$ - | \$ -  |
| TOTAL CSD Leveraging COSTS            | \$ -                  | \$ - | \$ -  |

NOTE: Any measures noted as 'NEW' have been added during the course of this program year.  
 NOTE: Any measures noted as 'REMOVED', are no longer offered by the program but have been kept for tracking purposes.  
 NOTE: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

**Energy Savings Assistance Program Tables 3A-3H - Energy Savings and Average Bill Savings per Treated Home/Common Area**  
**San Diego Gas & Electric Company**  
**June 2024**

| <b>Table 3A, ESA Program (SF, MH)</b>              |           |
|--|-----------|
| Annual kWh Savings                                 | 414,942   |
| Annual Therm Savings                               | 3,408     |
| Lifecycle kWh Savings                              | 4,297,778 |
| Lifecycle Therm Savings                            | (32,932)  |
| Current kWh Rate                                   | \$0.25    |
| Current Therm Rate                                 | \$1.69    |
| Average 1st Year Bill Savings / Treated households | \$35.13   |
| Average Lifecycle Bill Savings / Treated Household | \$327.33  |

| <b>Table 3B, ESA Program - Multifamily Whole Building (MF In-Unit) [4]</b> |          |
|--|----------|
| Annual kWh Savings   | 5,761    |
| Annual Therm Savings   | 587      |
| Lifecycle kWh Savings  | 47,068   |
| Lifecycle Therm Savings  | 5,107    |
| Current kWh Rate   | \$0.25   |
| Current Therm Rate   | \$1.69   |
| Average 1st Year Bill Savings / Treated Property                           | \$27.24  |
| Average Lifecycle Bill Savings / Treated Property                          | \$228.50 |

| <b>Table 3C, ESA Program - Multifamily Whole Building (MFCAM)</b> |      |
|---|------|
| Annual kWh Savings  | -    |
| Annual Therm Savings  | -    |
| Lifecycle kWh Savings   | -    |
| Lifecycle Therm Savings   | -    |
| Current kWh Rate  | \$ - |
| Current Therm Rate  | \$ - |
| Average 1st Year Bill Savings / Treated Property                  | \$ - |
| Average Lifecycle Bill Savings / Treated Property                 | \$ - |

| <b>Table 3D, ESA Program - Pilot Plus [2]</b>     |        |
|---|--------|
| Annual kWh Savings                                | -      |
| Annual Therm Savings                              | -      |
| Lifecycle kWh Savings                             | -      |
| Lifecycle Therm Savings                           | -      |
| Current kWh Rate                                  | \$0.00 |
| Current Therm Rate                                | \$0.00 |
| Average 1st Year Bill Savings / Treated Property  | \$0.00 |
| Average Lifecycle Bill Savings / Treated Property | \$0.00 |

| <b>Table 3E, ESA Program - Pilot Deep [2]</b>     |        |
|---|--------|
| Annual kWh Savings                                | -      |
| Annual Therm Savings                              | -      |
| Lifecycle kWh Savings                             | -      |
| Lifecycle Therm Savings                           | -      |
| Current kWh Rate                                  | \$0.00 |
| Current Therm Rate                                | \$0.00 |
| Average 1st Year Bill Savings / Treated Property  | \$0.00 |
| Average Lifecycle Bill Savings / Treated Property | \$0.00 |

| <b>Table 3F, ESA Program - Building Electrification (SCE Only)</b> |      |
|--|------|
| Annual kWh Savings   | -    |
| Annual Therm Savings   | -    |
| Lifecycle kWh Savings  | -    |
| Lifecycle Therm Savings  | -    |
| Current kWh Rate   | \$ - |
| Current Therm Rate   | \$ - |
| Average 1st Year Bill Savings / Treated Households                 | \$ - |
| Average Lifecycle Bill Savings / Treated Households                | \$ - |

| <b>Table 3G, ESA Program - CSD Leveraging</b>       |      |
|---|------|
| Annual kWh Savings                                  | -    |
| Annual Therm Savings                                | -    |
| Lifecycle kWh Savings                               | -    |
| Lifecycle Therm Savings                             | -    |
| Current kWh Rate                                    | \$ - |
| Current Therm Rate                                  | \$ - |
| Average 1st Year Bill Savings / Treated Households  | \$ - |
| Average Lifecycle Bill Savings / Treated Households | \$ - |

| <b>Table 3H, Summary - ESA Program (SF, MH), MFWB, CSD Leveraging, Pilot Plus and Pilot Deep [3]</b> |           |
|--|-----------|
| Annual kWh Savings   | 420,702   |
| Annual Therm Savings   | 3,995     |
| Lifecycle kWh Savings  | 4,344,846 |
| Lifecycle Therm Savings  | (27,825)  |
| Current kWh Rate   | \$ 0.51   |
| Current Therm Rate   | \$ 3.38   |
| Average 1st Year Bill Savings / Treated Households   | \$ 62.38  |
| Average Lifecycle Bill Savings / Treated Households  | \$ 555.83 |

[1] Data reported in this table is cumulative since program inception.

[2] ESA Pilot Plus and Pilot Deep uses the same formulas to calculate values as Main ESA, but the variables such as measure savings and expected useful life may differ. The pilot will initially estimate energy savings with energy modeling software.

[3] Summary is the sum of ESA Main, MFWB and Pilot Plus Pilot Deep.

[4] Separating MFWB in-unit savings summary from the CAM and Whole Building measures savings because they are calculated using different residential rates.

**Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.**

**Energy Savings Assistance Program Table 4 - Homes/Buildings Treated  
San Diego Gas & Electric Company  
June 2024**

| Table 4A, ESA Program (SF, MH) |                         |                |                |                        |              |              |
|--------------------------------|-------------------------|----------------|----------------|------------------------|--------------|--------------|
| County                         | Eligible Households [2] |                |                | Households Treated YTD |              |              |
|                                | Rural [1]               | Urban          | Total          | Rural                  | Urban        | Total        |
| Orange                         | 0                       | 21,308         | 21,308         | 0                      | 1            | 1            |
| San Diego                      | 8,986                   | 355,023        | 364,009        | 61                     | 2,202        | 2,263        |
| <b>Total</b>                   | <b>8,986</b>            | <b>376,331</b> | <b>385,317</b> | <b>61</b>              | <b>2,203</b> | <b>2,264</b> |

| Table 4B, ESA Program - MF CAM |                         |          |          |                        |          |          |
|--------------------------------|-------------------------|----------|----------|------------------------|----------|----------|
| County                         | Eligible Households [2] |          |          | Households Treated YTD |          |          |
|                                | Rural [1]               | Urban    | Total    | Rural                  | Urban    | Total    |
| Orange                         | N/A                     | N/A      | N/A      | 0                      | 0        | 0        |
| San Diego                      | N/A                     | N/A      | N/A      | 0                      | 0        | 0        |
| <b>Total</b>                   | <b>0</b>                | <b>0</b> | <b>0</b> | <b>0</b>               | <b>0</b> | <b>0</b> |

| Table 4C, ESA Program - MFWB (MF In-Unit) |                     |          |          |                        |           |           |
|---|---------------------|----------|----------|------------------------|-----------|-----------|
| County                                    | Eligible Properties |          |          | Properties Treated YTD |           |           |
|   | Rural [1]           | Urban    | Total    | Rural                  | Urban     | Total     |
| Orange                                    | N/A                 | N/A      | N/A      | 0                      | 0         | 0         |
| San Diego                                 | N/A                 | N/A      | N/A      | 0                      | 90        | 90        |
| <b>Total</b>                              | <b>0</b>            | <b>0</b> | <b>0</b> | <b>0</b>               | <b>90</b> | <b>90</b> |

| Table 4D, ESA Program - Multifamily Whole Building (MFCAM, MF MFWB) |                     |          |          |                        |          |          |
|---|---------------------|----------|----------|------------------------|----------|----------|
| County  | Eligible Households |          |          | Households Treated YTD |          |          |
|   | Rural [1]           | Urban    | Total    | Rural                  | Urban    | Total    |
| Orange  | N/A                 | N/A      | N/A      | 0                      | 0        | -        |
| San Diego   | N/A                 | N/A      | N/A      | 0                      | -        | 0        |
| <b>Total</b>  | <b>0</b>            | <b>0</b> | <b>0</b> | <b>0</b>               | <b>0</b> | <b>0</b> |

| Table 4E, ESA Program - Pilot Plus and Pilot Deep |                     |          |          |                        |          |          |
|---|---------------------|----------|----------|------------------------|----------|----------|
| County  | Eligible Households |          |          | Households Treated YTD |          |          |
|   | Rural [1]           | Urban    | Total    | Rural                  | Urban    | Total    |
| Orange  | N/A                 | N/A      | N/A      | -                      | -        | -        |
| San Diego   | N/A                 | N/A      | N/A      | -                      | -        | -        |
| <b>Total</b>                                      | <b>0</b>            | <b>0</b> | <b>0</b> | <b>0</b>               | <b>0</b> | <b>0</b> |

| Table 4F, ESA Program - CSD Leveraging |                        |          |          |                        |          |          |
|--|------------------------|----------|----------|------------------------|----------|----------|
| County                                 | Eligible Households[4] |          |          | Households Treated YTD |          |          |
|  | Rural [1]              | Urban    | Total    | Rural                  | Urban    | Total    |
| Orange                                 | -                      | -        | -        | -                      | -        | -        |
| San Diego                              | -                      | -        | -        | -                      | -        | -        |
| <b>Total</b>                           | <b>-</b>               | <b>-</b> | <b>-</b> | <b>-</b>               | <b>0</b> | <b>0</b> |

[1] For IOU low income-related and Energy Efficiency reporting and analysis, the Goldsmith definition is applied.  
 [2] Eligibility Estimates are from PY2023 and include SF, MH, MF In-Unit. PY2024 eligibility estimates will be provided by Athens Research later this year.

**Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.**



**Energy Savings Assistance Program Table 5A - 5E - Energy Savings Assistance Program Customer Summary**  
**San Diego Gas & Electric Company**  
**June 2024**

| Month      | Gas & Electric                  |              |                |           | Gas Only                        |          |          |          | Electric Only                   |          |               |          | Total                           |              |                |           |
|------------|---------------------------------|--------------|----------------|-----------|---------------------------------|----------|----------|----------|---------------------------------|----------|---------------|----------|---------------------------------|--------------|----------------|-----------|
|            | # of Household Treated by Month | (Annual)     |                |           | # of Household Treated by Month | (Annual) |          |          | # of Household Treated by Month | (Annual) |               |          | # of Household Treated by Month | (Annual)     |                |           |
|            |                                 | Therm        | kWh            | kW        |                                 | Therm    | kWh      | kW       |                                 | Therm    | kWh           | kW       |                                 | Therm        | kWh            | kW        |
| January    | -                               | -            | -              | -         | -                               | -        | -        | -        | -                               | -        | -             | -        | -                               | -            | -              | -         |
| February   | 382                             | 1,129        | 63,825         | 6         | -                               | -        | -        | -        | 20                              | -        | 2,329         | 0        | 402                             | 1,129        | 66,154         | 7         |
| March      | 383                             | (160)        | 48,688         | 4         | -                               | -        | -        | -        | 13                              | -        | 5,969         | 1        | 396                             | (160)        | 54,657         | 5         |
| April      | 555                             | 1,241        | 103,974        | 10        | -                               | -        | -        | -        | 34                              | -        | 7,389         | 1        | 589                             | 1,241        | 111,963        | 10        |
| May        | 325                             | 850          | 68,745         | 5         | -                               | -        | -        | -        | 19                              | -        | 4,996         | 0        | 344                             | 850          | 73,741         | 6         |
| June       | 502                             | 348          | 100,775        | 9         | -                               | -        | -        | -        | 31                              | -        | 7,652         | 1        | 533                             | 348          | 108,428        | 10        |
| July       |                                 |              |                |           |                                 |          |          |          |                                 |          |               |          |                                 |              |                |           |
| August     |                                 |              |                |           |                                 |          |          |          |                                 |          |               |          |                                 |              |                |           |
| September  |                                 |              |                |           |                                 |          |          |          |                                 |          |               |          |                                 |              |                |           |
| October    |                                 |              |                |           |                                 |          |          |          |                                 |          |               |          |                                 |              |                |           |
| November   |                                 |              |                |           |                                 |          |          |          |                                 |          |               |          |                                 |              |                |           |
| December   |                                 |              |                |           |                                 |          |          |          |                                 |          |               |          |                                 |              |                |           |
| <b>YTD</b> | <b>2,147</b>                    | <b>3,408</b> | <b>386,006</b> | <b>34</b> | <b>-</b>                        | <b>-</b> | <b>-</b> | <b>-</b> | <b>117</b>                      | <b>-</b> | <b>28,935</b> | <b>3</b> | <b>2,264</b>                    | <b>3,408</b> | <b>414,942</b> | <b>38</b> |

YTD Total Energy Impacts for all fuel types should equal YTD energy impacts that are reported every month in Table 2.  
 Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

| Month      | Gas & Electric                  |            |              |          | Gas Only                        |          |          |          | Electric Only                   |          |            |          | Total                           |            |              |          |
|------------|---------------------------------|------------|--------------|----------|---------------------------------|----------|----------|----------|---------------------------------|----------|------------|----------|---------------------------------|------------|--------------|----------|
|            | # of Household Treated by Month | (Annual)   |              |          | # of Household Treated by Month | (Annual) |          |          | # of Household Treated by Month | (Annual) |            |          | # of Household Treated by Month | (Annual)   |              |          |
|            |                                 | Therm      | kWh          | kW       |                                 | Therm    | kWh      | kW       |                                 | Therm    | kWh        | kW       |                                 | Therm      | kWh          | kW       |
| January    | -                               | -          | -            | -        | -                               | -        | -        | -        | -                               | -        | -          | -        | -                               | -          | -            | -        |
| February   | -                               | -          | -            | -        | -                               | -        | -        | -        | -                               | -        | -          | -        | -                               | -          | -            | -        |
| March      | -                               | -          | -            | -        | -                               | -        | -        | -        | -                               | -        | -          | -        | -                               | -          | -            | -        |
| April      | 73                              | 447        | 2,761        | 0        | -                               | -        | -        | -        | 4                               | -        | 543        | 0        | 77                              | 447        | 3,304        | 0        |
| May        | -                               | -          | -            | -        | -                               | -        | -        | -        | -                               | -        | -          | -        | -                               | -          | -            | -        |
| June       | 13                              | 140        | 2,457        | 0.03     | -                               | -        | -        | -        | -                               | -        | -          | -        | 13                              | 140        | 2,457        | 0        |
| July       |                                 |            |              |          |                                 |          |          |          |                                 |          |            |          |                                 |            |              |          |
| August     |                                 |            |              |          |                                 |          |          |          |                                 |          |            |          |                                 |            |              |          |
| September  |                                 |            |              |          |                                 |          |          |          |                                 |          |            |          |                                 |            |              |          |
| October    |                                 |            |              |          |                                 |          |          |          |                                 |          |            |          |                                 |            |              |          |
| November   |                                 |            |              |          |                                 |          |          |          |                                 |          |            |          |                                 |            |              |          |
| December   |                                 |            |              |          |                                 |          |          |          |                                 |          |            |          |                                 |            |              |          |
| <b>YTD</b> | <b>86</b>                       | <b>587</b> | <b>5,218</b> | <b>0</b> | <b>-</b>                        | <b>-</b> | <b>-</b> | <b>-</b> | <b>4</b>                        | <b>-</b> | <b>543</b> | <b>0</b> | <b>90</b>                       | <b>587</b> | <b>5,761</b> | <b>0</b> |

YTD Total Energy Impacts for all fuel types should equal YTD energy impacts that are reported every month in Table 2A.  
 Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

| Month      | Gas & Electric                   |          |          |          | Gas Only                         |          |          |          | Electric Only                    |          |          |          | Total                            |          |          |          |
|------------|----------------------------------|----------|----------|----------|----------------------------------|----------|----------|----------|----------------------------------|----------|----------|----------|----------------------------------|----------|----------|----------|
|            | # of Properties Treated by Month | (Annual) |          |          | # of Properties Treated by Month | (Annual) |          |          | # of Properties Treated by Month | (Annual) |          |          | # of Properties Treated by Month | (Annual) |          |          |
|            |                                  | Therm    | kWh      | kW       |                                  | Therm    | kWh      | kW       |                                  | Therm    | kWh      | kW       |                                  | Therm    | kWh      | kW       |
| January    | -                                | -        | -        | -        | -                                | -        | -        | -        | -                                | -        | -        | -        | -                                | -        | -        | -        |
| February   | -                                | -        | -        | -        | -                                | -        | -        | -        | -                                | -        | -        | -        | -                                | -        | -        | -        |
| March      | -                                | -        | -        | -        | -                                | -        | -        | -        | -                                | -        | -        | -        | -                                | -        | -        | -        |
| April      | -                                | -        | -        | -        | -                                | -        | -        | -        | -                                | -        | -        | -        | -                                | -        | -        | -        |
| May        | -                                | -        | -        | -        | -                                | -        | -        | -        | -                                | -        | -        | -        | -                                | -        | -        | -        |
| June       | -                                | -        | -        | -        | -                                | -        | -        | -        | -                                | -        | -        | -        | -                                | -        | -        | -        |
| July       | -                                | -        | -        | -        | -                                | -        | -        | -        | -                                | -        | -        | -        | -                                | -        | -        | -        |
| August     | -                                | -        | -        | -        | -                                | -        | -        | -        | -                                | -        | -        | -        | -                                | -        | -        | -        |
| September  | -                                | -        | -        | -        | -                                | -        | -        | -        | -                                | -        | -        | -        | -                                | -        | -        | -        |
| October    | -                                | -        | -        | -        | -                                | -        | -        | -        | -                                | -        | -        | -        | -                                | -        | -        | -        |
| November   | -                                | -        | -        | -        | -                                | -        | -        | -        | -                                | -        | -        | -        | -                                | -        | -        | -        |
| December   | -                                | -        | -        | -        | -                                | -        | -        | -        | -                                | -        | -        | -        | -                                | -        | -        | -        |
| <b>YTD</b> | <b>-</b>                         | <b>-</b> | <b>-</b> | <b>-</b> | <b>-</b>                         | <b>-</b> | <b>-</b> | <b>-</b> | <b>-</b>                         | <b>-</b> | <b>-</b> | <b>-</b> | <b>-</b>                         | <b>-</b> | <b>-</b> | <b>-</b> |

| Month      | Gas & Electric                  |          |          |          | Gas Only [1]                    |          |          |          | Electric Only [1]               |          |          |          | Total                           |          |          |          |
|------------|---------------------------------|----------|----------|----------|---------------------------------|----------|----------|----------|---------------------------------|----------|----------|----------|---------------------------------|----------|----------|----------|
|            | # of Household Treated by Month | (Annual) |          |          | # of Household Treated by Month | (Annual) |          |          | # of Household Treated by Month | (Annual) |          |          | # of Household Treated by Month | (Annual) |          |          |
|            |                                 | Therm    | kWh      | kW       |                                 | Therm    | kWh      | kW       |                                 | Therm    | kWh      | kW       |                                 | Therm    | kWh      | kW       |
| January    | -                               | -        | -        | -        | -                               | -        | -        | -        | -                               | -        | -        | -        | -                               | -        | -        | -        |
| February   | -                               | -        | -        | -        | -                               | -        | -        | -        | -                               | -        | -        | -        | -                               | -        | -        | -        |
| March      | -                               | -        | -        | -        | -                               | -        | -        | -        | -                               | -        | -        | -        | -                               | -        | -        | -        |
| April      | -                               | -        | -        | -        | -                               | -        | -        | -        | -                               | -        | -        | -        | -                               | -        | -        | -        |
| May        | -                               | -        | -        | -        | -                               | -        | -        | -        | -                               | -        | -        | -        | -                               | -        | -        | -        |
| June       | -                               | -        | -        | -        | -                               | -        | -        | -        | -                               | -        | -        | -        | -                               | -        | -        | -        |
| July       | -                               | -        | -        | -        | -                               | -        | -        | -        | -                               | -        | -        | -        | -                               | -        | -        | -        |
| August     | -                               | -        | -        | -        | -                               | -        | -        | -        | -                               | -        | -        | -        | -                               | -        | -        | -        |
| September  | -                               | -        | -        | -        | -                               | -        | -        | -        | -                               | -        | -        | -        | -                               | -        | -        | -        |
| October    | -                               | -        | -        | -        | -                               | -        | -        | -        | -                               | -        | -        | -        | -                               | -        | -        | -        |
| November   | -                               | -        | -        | -        | -                               | -        | -        | -        | -                               | -        | -        | -        | -                               | -        | -        | -        |
| December   | -                               | -        | -        | -        | -                               | -        | -        | -        | -                               | -        | -        | -        | -                               | -        | -        | -        |
| <b>YTD</b> | <b>-</b>                        | <b>-</b> | <b>-</b> | <b>-</b> | <b>-</b>                        | <b>-</b> | <b>-</b> | <b>-</b> | <b>-</b>                        | <b>-</b> | <b>-</b> | <b>-</b> | <b>-</b>                        | <b>-</b> | <b>-</b> | <b>-</b> |

| Month      | Gas & Electric                  |          |          |          | Gas Only                        |          |          |          | Electric Only                   |          |          |          | Total                           |          |          |          |
|------------|---------------------------------|----------|----------|----------|---------------------------------|----------|----------|----------|---------------------------------|----------|----------|----------|---------------------------------|----------|----------|----------|
|            | # of Household Treated by Month | (Annual) |          |          | # of Household Treated by Month | (Annual) |          |          | # of Household Treated by Month | (Annual) |          |          | # of Household Treated by Month | (Annual) |          |          |
|            |                                 | Therm    | kWh      | kW       |                                 | Therm    | kWh      | kW       |                                 | Therm    | kWh      | kW       |                                 | Therm    | kWh      | kW       |
| January    | -                               | -        | -        | -        | -                               | -        | -        | -        | -                               | -        | -        | -        | -                               | -        | -        | -        |
| February   | -                               | -        | -        | -        | -                               | -        | -        | -        | -                               | -        | -        | -        | -                               | -        | -        | -        |
| March      | -                               | -        | -        | -        | -                               | -        | -        | -        | -                               | -        | -        | -        | -                               | -        | -        | -        |
| April      | -                               | -        | -        | -        | -                               | -        | -        | -        | -                               | -        | -        | -        | -                               | -        | -        | -        |
| May        | -                               | -        | -        | -        | -                               | -        | -        | -        | -                               | -        | -        | -        | -                               | -        | -        | -        |
| June       | -                               | -        | -        | -        | -                               | -        | -        | -        | -                               | -        | -        | -        | -                               | -        | -        | -        |
| July       | -                               | -        | -        | -        | -                               | -        | -        | -        | -                               | -        | -        | -        | -                               | -        | -        | -        |
| August     | -                               | -        | -        | -        | -                               | -        | -        | -        | -                               | -        | -        | -        | -                               | -        | -        | -        |
| September  | -                               | -        | -        | -        | -                               | -        | -        | -        | -                               | -        | -        | -        | -                               | -        | -        | -        |
| October    | -                               | -        | -        | -        | -                               | -        | -        | -        | -                               | -        | -        | -        | -                               | -        | -        | -        |
| November   | -                               | -        | -        | -        | -                               | -        | -        | -        | -                               | -        | -        | -        | -                               | -        | -        | -        |
| December   | -                               | -        | -        | -        | -                               | -        | -        | -        | -                               | -        | -        | -        | -                               | -        | -        | -        |
| <b>YTD</b> | <b>-</b>                        | <b>-</b> | <b>-</b> | <b>-</b> | <b>-</b>                        | <b>-</b> | <b>-</b> | <b>-</b> | <b>-</b>                        | <b>-</b> | <b>-</b> | <b>-</b> | <b>-</b>                        | <b>-</b> | <b>-</b> | <b>-</b> |

| Month      | Gas & Electric                  |          |          |          | Gas Only                        |          |          |          | Electric Only                   |          |          |          | Total                           |          |          |          |
|------------|---------------------------------|----------|----------|----------|---------------------------------|----------|----------|----------|---------------------------------|----------|----------|----------|---------------------------------|----------|----------|----------|
|            | # of Household Treated by Month | (Annual) |          |          | # of Household Treated by Month | (Annual) |          |          | # of Household Treated by Month | (Annual) |          |          | # of Household Treated by Month | (Annual) |          |          |
|            |                                 | Therm    | kWh      | kW       |                                 | Therm    | kWh      | kW       |                                 | Therm    | kWh      | kW       |                                 | Therm    | kWh      | kW       |
| January    | -                               | -        | -        | -        | -                               | -        | -        | -        | -                               | -        | -        | -        | -                               | -        | -        | -        |
| February   | -                               | -        | -        | -        | -                               | -        | -        | -        | -                               | -        | -        | -        | -                               | -        | -        | -        |
| March      | -                               | -        | -        | -        | -                               | -        | -        | -        | -                               | -        | -        | -        | -                               | -        | -        | -        |
| April      | -                               | -        | -        | -        | -                               | -        | -        | -        | -                               | -        | -        | -        | -                               | -        | -        | -        |
| May        | -                               | -        | -        | -        | -                               | -        | -        | -        | -                               | -        | -        | -        | -                               | -        | -        | -        |
| June       | -                               | -        | -        | -        | -                               | -        | -        | -        | -                               | -        | -        | -        | -                               | -        | -        | -        |
| July       | -                               | -        | -        | -        | -                               | -        | -        | -        | -                               | -        | -        | -        | -                               | -        | -        | -        |
| August     | -                               | -        | -        | -        | -                               | -        | -        | -        | -                               | -        | -        | -        | -                               | -        | -        | -        |
| September  | -                               | -        | -        | -        | -                               | -        | -        | -        | -                               | -        | -        | -        | -                               | -        | -        | -        |
| October    | -                               | -        | -        | -        | -                               | -        | -        | -        | -                               | -        | -        | -        | -                               | -        | -        | -        |
| November   | -                               | -        | -        | -        | -                               | -        | -        | -        | -                               | -        | -        | -        | -                               | -        | -        | -        |
| December   | -                               | -        | -        | -        | -                               | -        | -        | -        | -                               | -        | -        | -        | -                               | -        | -        | -        |
| <b>YTD</b> | <b>-</b>                        | <b>-</b> | <b>-</b> | <b>-</b> | <b>-</b>                        | <b>-</b> | <b>-</b> | <b>-</b> | <b>-</b>                        | <b>-</b> | <b>-</b> | <b>-</b> | <b>-</b>                        | <b>-</b> | <b>-</b> | <b>-</b> |

[1] SDG&E is treating dual-fuel (gas and electric) customers through ESA Pilot Plus and Deep.  
 Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

**Energy Savings Assistance Program Table 6 - Expenditures for Pilots and Studies**  
**San Diego Gas & Electric Company**  
**June 2024**

|  | Authorized 2021-26 Funding |             |                    | Current Month Expenses |                 |                 | Year to Date Expenses |                 |                  | Cycle to Date Expenses |                  |                  | % of Budget Expensed |             |             |
|--|----------------------------|-------------|--------------------|------------------------|-----------------|-----------------|-----------------------|-----------------|------------------|------------------------|------------------|------------------|----------------------|-------------|-------------|
|  | Electric                   | Gas         | Total              | Electric               | Gas             | Total           | Electric              | Gas             | Total            | Electric               | Gas              | Total            | Electric             | Gas         | Total       |
| <b>Pilots</b>  |                            |             |                    |                        |                 |                 |                       |                 |                  |                        |                  |                  |                      |             |             |
| Virtual Energy Coach   |                            |             |                    |                        |                 |                 |                       |                 |                  |                        |                  |                  |                      |             |             |
| ESA Pilot Plus and Pilot Deep [1]                              |                            |             | \$ 7,633,415       | \$ 10,882              | \$ 10,882       | \$ 21,765       | \$ 50,376             | \$ 50,376       | \$ 100,752       | \$ 164,627             | \$ 164,626       | \$ 329,253       |                      |             | 4%          |
| <b>Total Pilots</b>  | <b>\$0</b>                 | <b>\$0</b>  | <b>\$7,633,415</b> | <b>\$10,882</b>        | <b>\$10,882</b> | <b>\$21,765</b> | <b>\$50,376</b>       | <b>\$50,376</b> | <b>\$100,752</b> | <b>\$164,627</b>       | <b>\$164,626</b> | <b>\$329,253</b> |                      |             | <b>4%</b>   |
| <b>Pilot Evaluations (SCE)</b>                                 |                            |             |                    |                        |                 |                 |                       |                 |                  |                        |                  |                  |                      |             |             |
| ESA Pilot Plus/Deep Program Pilot Evaluation                   |                            |             |                    |                        |                 |                 |                       |                 |                  |                        |                  |                  |                      |             |             |
| Building Electrification Retrofit Pilot Evaluation             |                            |             |                    |                        |                 |                 |                       |                 |                  |                        |                  |                  |                      |             |             |
| Clean Energy Homes New Construction Pilot Evaluation           |                            |             |                    |                        |                 |                 |                       |                 |                  |                        |                  |                  |                      |             |             |
| <b>Total Pilot Evaluations</b>                                 | <b>\$ -</b>                | <b>\$ -</b> | <b>\$ -</b>        | <b>\$ -</b>            | <b>\$ -</b>     | <b>\$ -</b>     | <b>\$ -</b>           | <b>\$ -</b>     | <b>\$ -</b>      | <b>\$ -</b>            | <b>\$ -</b>      | <b>\$ -</b>      | <b>\$ -</b>          | <b>\$ -</b> | <b>\$ -</b> |
| <b>Studies [2]</b>   |                            |             |                    |                        |                 |                 |                       |                 |                  |                        |                  |                  |                      |             |             |
| Joint IOU - 2022 Low Income Needs Assessment (LINA) Study [2]  | \$ -                       | \$ -        | \$ 37,500          | \$ -                   | \$ -            | \$ -            | \$ -                  | \$ -            | \$ -             | \$ -                   | \$ -             | \$ -             | \$ -                 | \$ -        | 0%          |
| Joint IOU - 2025 Low Income Needs Assessment (LINA) Study [1]  | \$ -                       | \$ -        | \$ 37,500          | \$ -                   | \$ -            | \$ -            | \$ -                  | \$ -            | \$ -             | \$ -                   | \$ -             | \$ -             | \$ -                 | \$ -        | 0%          |
| Joint IOU - 2028 Low Income Needs Assessment (LINA) Study [1]  | \$ -                       | \$ -        | \$ 37,500          | \$ -                   | \$ -            | \$ -            | \$ -                  | \$ -            | \$ -             | \$ -                   | \$ -             | \$ -             | \$ -                 | \$ -        | 0%          |
| Joint IOU - Statewide CARE-ESA Categorical Study [1]           | \$ -                       | \$ -        | \$ 11,250          | \$ -                   | \$ -            | \$ -            | \$ -                  | \$ -            | \$ -             | \$ -                   | \$ -             | \$ -             | \$ -                 | \$ -        | 0%          |
| Load Impact Evaluation Study [1]                               | \$ -                       | \$ -        | \$ 225,000         | \$ -                   | \$ -            | \$ -            | \$ -                  | \$ -            | \$ -             | \$ -                   | \$ -             | \$ -             | \$ -                 | \$ -        | 0%          |
| Equity Criteria and Non Energy Benefits Evaluation (NEB's) [1] | \$ -                       | \$ -        | \$ 75,000          | \$ -                   | \$ -            | \$ -            | \$ -                  | \$ -            | \$ -             | \$ -                   | \$ -             | \$ -             | \$ -                 | \$ -        | 0%          |
| Evolving Study and Data Needs [1]                              | \$ -                       | \$ -        | \$ 300,000         | \$ -                   | \$ -            | \$ -            | \$ -                  | \$ -            | \$ -             | \$ -                   | \$ -             | \$ -             | \$ -                 | \$ -        | 0%          |
| Joint IOU - Process Evaluation Studies (1-4 Studies) [1]       | \$ -                       | \$ -        | \$ 75,000          | \$ -                   | \$ -            | \$ -            | \$ -                  | \$ -            | \$ -             | \$ -                   | \$ -             | \$ -             | \$ -                 | \$ -        | 0%          |
| <b>Total Studies</b>   | <b>\$0</b>                 | <b>\$0</b>  | <b>\$798,750</b>   | <b>\$0</b>             | <b>\$0</b>      | <b>\$0</b>      | <b>\$0</b>            | <b>\$0</b>      | <b>\$0</b>       | <b>\$0</b>             | <b>\$0</b>       | <b>\$0</b>       | <b>\$0</b>           | <b>\$0</b>  | <b>0%</b>   |

[1] The study budgets presented in this table are for the program cycle 2021-2026, as authorized in D.21.06.015.

[2] The Low Income Needs Assessment Study budget presented in this table is for the program cycle 2021-2026, as authorized in Advice Letter 3478-E and 2828-G.

**Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.**

**Energy Savings Assistance Program Table 7 - Customer Segments/Needs State by Demographic, Financial, Location, and Health Conditions \***  
**San Diego Gas & Electric Company**  
**June 2024**

| ESA Main (SF, MH)                   |                              |                             |                         |                               |                        |   |  |   |  |   |                                  |
|-------------------------------------|------------------------------|-----------------------------|-------------------------|-------------------------------|------------------------|---|--|---|--|---|----------------------------------|
| Customer Segments                   | # of Households Eligible [1] | # of Households Treated [2] | Enrollment Rate = (C/B) | # of Households Contacted [3] | Rate of Uptake = (C/E) | Avg. Energy Savings (kWh) Per Treated Households (Energy Saving and HCS Measures) [4] | Avg. Energy Savings (kWh) Per Treated Households (Energy Saving Measures only) [5] | Avg. Peak Demand Savings (kW) Per Treated Household | Avg. Energy Savings (Therms) Per Treated Households (Energy Saving and HCS Measures) [4] | Avg. Energy Savings (Therms) Per Treated Households (Energy Saving Measures only) [5] | Avg. Cost Per Treated Households |
| <b>Demographic</b>                  |                              |                             |                         |                               |                        |   |  |   |  |   |                                  |
| Housing Type                        |                              |                             |                         |                               |                        |   |  |   |  |   |                                  |
| SF                                  | 170,522                      | 2,108                       | 1%                      | 3,147                         | 67%                    | 111.00  | 116.00   | -   | 1.00   | 3.00  | \$ 914                           |
| MH                                  | 22,466                       | 155                         | 1%                      | 316                           | 49%                    | (16.00)   | (18.00)  | -   | (1.00)   | (5.00)  | \$ 1,088                         |
| Rent vs. Own                        |                              |                             |                         |                               |                        |   |  |   |  |   |                                  |
| Own                                 | 136,885                      | 814                         | 1%                      | 13,838                        | 6%                     | 110.00  | 119.00   | -   | -  | 2.00  | \$ 1,199                         |
| Rent                                | 236,613                      | 1,450                       | 1%                      | 30,457                        | 5%                     | 83.00   | 83.00  | -   | 2.00   | 2.00  | \$ 609                           |
| <b>Previous vs. New Participant</b> |                              |                             |                         |                               |                        |   |  |   |  |   |                                  |
| New                                 | N/A                          | 1,508                       | 0%                      | 40,757                        | 4%                     | 100.00  | 106.00   | -   | 1.00   | 2.00  | \$ 984                           |
| Previous [19]                       | 13,760                       | 756                         | 5%                      | 44,356                        | 2%                     | 92.00   | 93.00  | -   | -  | 1.00  | \$ 810                           |
| Seniors [6]                         | 166,246                      | 645                         | 0%                      | N/A                           | 0%                     | 98.00   | 104.00   | -   | -  | 1.00  | \$ 1,071                         |
| Veterans                            | 44,771                       | 23                          | 0%                      | N/A                           | 0%                     | 133.00  | 144.00   | -   | -  | 2.00  | \$ 1,066                         |
| Hard-to-Reach [7]                   | N/A                          | 1,520                       | 0%                      | N/A                           | 0%                     | 80.00   | 82.00  | -   | 1.00   | 1.00  | \$ 863                           |
| Vulnerable [8]                      | 160,975                      | 690                         | 0%                      | 18,131                        | 4%                     | 78.00   | 80.00  | -   | 1.00   | 2.00  | \$ 866                           |
| <b>Location</b>                     |                              |                             |                         |                               |                        |   |  |   |  |   |                                  |
| DAC                                 | 90,092                       | 451                         | 1%                      | 10,744                        | 4%                     | 82.00   | 84.00  | -   | 1.00   | 2.00  | \$ 875                           |
| Rural                               | 8,611                        | 61                          | 1%                      | 1,892                         | 3%                     | 112.00  | 120.00   | -   | (1.00)   | -   | \$ 1,034                         |
| Tribal [18]                         | 21,716                       | 1                           | 0%                      | 132                           | 1%                     | 10.00   | 10.00  | -   | -  | -   | \$ 442                           |
| PSPS Zone                           | 131,968                      | 17                          | 0%                      | 1,195                         | 1%                     | 60.00   | 60.00  | -   | (1.00)   | (1.00)  | \$ 688                           |
| Wildfire Zone [9]                   | 83,552                       | 133                         | 0%                      | 7,951                         | 2%                     | 118.00  | 125.00   | -   | -  | 1.00  | \$ 927                           |
| Climate Zone 6                      | 16,775                       | 1                           | 0%                      | 2,537                         | 0%                     | 737.00  | 737.00   | -   | -  | -   | \$ 2,301                         |
| Climate Zone 7                      | 244,028                      | 1,453                       | 1%                      | 59,438                        | 2%                     | 96.00   | 101.00   | -   | 1.00   | 2.00  | \$ 951                           |
| Climate Zone 8                      | 4,649                        | -                           | 0%                      | 747                           | 0%                     | -   | -  | -   | -  | -   | -                                |
| Climate Zone 10                     | 99,636                       | 801                         | 1%                      | 24,472                        | 3%                     | 99.00   | 103.00   | -   | -  | 1.00  | \$ 899                           |
| Climate Zone 14                     | 3,490                        | 8                           | 0%                      | 496                           | 2%                     | 138.00  | 138.00   | -   | -  | 2.00  | \$ 886                           |
| Climate Zone 15                     | 1,084                        | 1                           | 0%                      | 96                            | 1%                     | 140.00  | 140.00   | -   | 2.00   | 2.00  | \$ 490                           |
| CARB Communities [10]               | 293,478                      | 282                         | 0%                      | 7,636                         | 4%                     | 75.00   | 77.00  | -   | 1.00   | 2.00  | \$ 828                           |
| <b>Financial</b>                    |                              |                             |                         |                               |                        |   |  |   |  |   |                                  |
| CARE                                | 289,316                      | 2,111                       | 1%                      | 82,996                        | 3%                     | 101   | 105  | -   | 1  | 2   | \$ 923                           |
| FERA                                | 43,709                       | 40                          | 0%                      | 2,910                         | 1%                     | 73  | 76   | -   | 1  | 2   | \$ 761                           |
| Disconnected [11]                   | N/A                          | N/A                         | 0%                      | N/A                           | 0%                     | N/A   | N/A  | N/A   | N/A  | N/A   | N/A                              |
| Arrearages [12]                     | 144,053                      | 926                         | 1%                      | 28,554                        | 3%                     | 81  | 81   | -   | 1  | 1   | \$ 677                           |
| High Usage [13]                     | 52,414                       | 91                          | 0%                      | 1,483                         | 6%                     | 146   | 150  | -   | 1  | 2   | \$ 975                           |
| High Energy Burden [14]             | 132,033                      | 467                         | 0%                      | 10,719                        | 4%                     | 88  | 91   | -   | 1  | 2   | \$ 872                           |
| <b>SEVI [15]</b>                    |                              |                             |                         |                               |                        |   |  |   |  |   |                                  |
| H                                   | 275,414                      | 321                         | 0%                      | 20,012                        | 2%                     | 139   | 146  | -   | 1  | 2   | \$ 1,005                         |
| M                                   | 318,131                      | 688                         | 0%                      | 32,433                        | 2%                     | 101   | 106  | -   | 1  | 2   | \$ 1,019                         |
| L                                   | 243,149                      | 1,252                       | 1%                      | 35,024                        | 4%                     | 85  | 88   | -   | 1  | 2   | \$ 865                           |
| Affordability Ratio [16]            | 35,421                       | 197                         | 1%                      | 7,233                         | 3%                     | 89  | 91   | -   | 1  | 2   | \$ 893                           |
| <b>Health Condition</b>             |                              |                             |                         |                               |                        |   |  |   |  |   |                                  |
| <b>Medical Baseline</b>             |                              |                             |                         |                               |                        |   |  |   |  |   |                                  |
| Respiratory (Asthma) [17]           | 20,925                       | 182                         | 1%                      | 4,639                         | 4%                     | 110   | 115  | -   | -  | 2   | \$ 1,125                         |
| Low                                 | 283,333                      | 728                         | 0%                      | 38,940                        | 2%                     | 110   | 116  | -   | -  | 2   | \$ 978                           |
| Medium                              | 195,497                      | 781                         | 0%                      | 27,809                        | 3%                     | 99  | 103  | -   | 1  | 2   | \$ 881                           |
| High                                | 113,023                      | 752                         | 1%                      | 20,720                        | 4%                     | 85  | 88   | -   | 1  | 2   | \$ 945                           |
| Disabled                            | 115,907                      | 159                         | 0%                      | N/A                           | 0%                     | 115   | 122  | -   | -  | 2   | \$ 1,145                         |

[1] SDG&E is reporting on these customer segments at the direction of the ED with the caveat that estimates/numbers may be compiled from multiple sources, based on available estimates, and/or self-reported data. The numbers may not be additive.

[2] 2023 eligibility estimates provided by Athens Research, except as otherwise noted.

[3] Households treated data is not additive because customers may be represented in multiple categories. Data is compiled based on ESA measures received YTD, and may include enrollments from prior years

[4] The number of household contacted includes YTD leads and enrollments.

[5] SDG&E has considered the energy savings associated with all ESA measures installed for this entry, regardless of whether the savings have a negative or positive value for kW, kWh, and/or Therms. Many measures offered in ESA provide Non-Energy Benefits (including Health, Comfort, and Safety (HCS)) in addition to energy savings, and some of these measures may be associated with a negative savings value.

[6] SDG&E has considered only the energy savings associated with the ESA measures installed for this entry that have a positive value for kWh and/or Therms. Installed ESA measures with a negative savings value for both kWh and Therms were excluded.

[7] This represents the number of households with at least one member who is at least 62 years old at the time of data collection.

[8] "Hard-to-reach" residential customers include those customers who do not have easy access to program information or generally do not participate in energy efficiency programs due to a language, income, housing type, geographic, or home ownership (split incentives) barrier (Advice Letter 4482-G6314-E dated September 1, 2021). For the purpose of this reporting, SDG&E is defining "hard-to-reach" as those residential customer self-identified as not preferring or speaking English as the primary language because income, housing type, geographic, and homeownership information is reported elsewhere on this table.

[9] Vulnerable refers to Disadvantaged Vulnerable Communities (DVC) which consist consists of communities in the 25% highest scoring census tracts according to the most current versions of the California Communities Environmental Health Screening Tool (CalEnviroScreen), as well as all California tribal lands, census tracts that score in the highest 5% of Pollution Burden within CalEnviroScreen, but do not receive an overall CalEnviroScreen score due to unreliable public health and socioeconomic data, and census tracts with median household incomes less than 60% of state median income.

[10] Includes Tier 2 and 3 of the CPUC Fire-Threat Map

[11] This reflects communities within SDG&E's service territory that are identified by the California Air Resources Board (CARB) Community Air Protection Program as communities continue to experience environmental and health inequities from air pollution.

[12] SDG&E resumed disconnections for residential customers in 2023. Late notices have been issued to CARE and FERA customers but no CARE or FERA customers have been disconnected thus far.

[13] SDG&E defines arrearages as overdue balance greater than 30 days. Estimated eligibility is based on CARE/FERA households with arrearages in the prior year as reported in SDG&E's R-18-07-005 Monthly Disconnection Report through December 2023.

[14] SDG&E defines high usage as at least 400% of baseline at least three times in 12-month period.

[15] SDG&E utilizes the Low-Income Energy Affordability Data (LEAD) Tool developed by DOE's Office of Energy Efficiency & Renewable Energy to identify census tracts with high energy burden for households at below 200 % Federal Poverty Level (FPL) that are in SDG&E's service territory. The 2016 Needs Assessment for the Energy Savings Assistance and the California Alternate Rates for Energy Programs describes households that spent more 6.3% of their annual income on energy bills as having high energy burden (p.47).

[16] The Socioeconomic Vulnerability Index (SEVI) metric represents the relative socioeconomic standing of census tracts, referred to as communities, in terms of poverty, unemployment, educational attainment, linguistic isolation, and percentage of income spent on housing. SDG&E utilizes the SEVI data provided by the CPUC to map its service territory by SEVI scores (L: 0 to 33; M: >33 to 66; H: >66).

[17] The Affordability Ratio (AR) metric quantifies the percentage of a representative household's income that would be used to pay for an essential utility service after non-discretionary expenses such as housing and other essential utility service charges are deducted from the household's income. Using Gas AR20 and Electric AR20 data for 2023 (using 2019 base year) provided by the CPUC, SDG&E selects census tracts with Electric AR20 at above 15% or Gas AR20 above 10% to identify areas within its service territory as having high affordability ratio (CPUC 2019 Annual Affordability Report, pp 34, 44).

[18] SDG&E utilizes the 'Asthmas' indicator in CalEnviroScreen 4.0 (published by the California Office of Environmental Health Hazard Assessment) as a proxy to identify locations with varying levels of respiratory conditions within its service territory. L: 0-33 percentile; M: >33-66 percentile; L: >66-100 percentile.

[19] This data captures tribal households located on federally-recognized tribes whose trust lands are identified in the Bureau of Indian Affairs, and also includes ESA participants from non federally-recognized tribes or households that self-identified as Native American.

[19] YTD, cost and energy savings for this customer segment includes a significant portion of in-progress projects, as well as projects with higher cost measures, which may skew the average savings and cost (Columns G-L) higher than the averages for the reported completed projects in Column B.

**NOTE: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.**



**Energy Savings Assistance Program Table 8 - Clean Energy Referral, Leveraging, and Coordination**  
**San Diego Gas & Electric Company**  
**June 2024**

| Partner                                 | Brief Description of Effort   | # of Referral <sup>1</sup> | # of Leveraging <sup>2</sup> | # of Coordination Efforts <sup>3</sup> | # of Leads <sup>4</sup> | # of Enrollments <sup>5</sup> |
|---|---|----------------------------|------------------------------|--|-------------------------|-------------------------------|
| LIHEAP                                  | LIHEAP agencies in SDG&E service territory leverage LIHEAP payment leads to provide ESA Program services to customers.  | 0                          | 0                            | 0                                      | 0                       | 0                             |
| DAC-SASH <sup>8</sup>                   | The DAC-SASH implementer provides SDG&E with potential ESA and CARE Program Leads. SDG&E provides and annual list of program leads to DAC-SASH implementer for marketing purposes.  | 0                          | 0                            | 0                                      | 21                      | 0                             |
| SDCWA                                   | SDG&E efforts to coordinate program information with SDCWA.   | 0                          | 0                            | 0                                      | 0                       | 0                             |
| CARE/Medical Baseline                   | CARE Online Enrollments are leveraged for ESA Program Enrollments.  | N/A                        | N/A                          | N/A                                    | N/A                     | N/A                           |
| CARE High Usage                         | Leads generated through CARE HEU income verifications completed   | N/A                        | N/A                          | N/A                                    | 289                     | 136                           |
| Energy Solutions Partner Network        | SDG&E works closely with a network of approximately 200 community-based organizations (CBOs) to connect customers with Customer Assistance programs.  | N/A                        | 38                           | 95                                     | 16                      | 4                             |
| CARE Capitation Agencies                | SDG&E partners with 22 social service agencies to help enroll its hardest-to-reach customers in Customer Assistance programs.   | N/A                        | 11                           | 24                                     | 1407                    | 42                            |
| Demand Response - AC Saver <sup>6</sup> | Eligible residential customers who own a qualifying Wi-Fi enabled smart thermostat may enroll. During an "energy event," SDG&E will notify the smart thermostat provider to temporarily adjust the temperature setting on the thermostat up to four degrees to limit A/C usage. Participating customers may qualify for an SDG&E incentive. | N/A                        | 0                            | 0                                      | 125                     | 0                             |
| MFWB <sup>7</sup>                       | Coordination with SDG&E in their Administration of the Southern Section MFWB program  | 5                          | 0                            | 4                                      | 33                      | 1                             |

1 Number of outbound referrals being given to the partner.

2 Number of activities that involve the sharing resources to jointly support program delivery or administration. (Example: Sharing of Lead Lists, Cost Splitting, etc.).

3 Number of activities related to program communication (marketing), collaboration of events, and alignment of activities to support program delivery.

4 Number of inbound Leads or Referrals from the Partner

5 Number of enrollments that results from the Leads or Referrals supplied by the Partner

6 Cumulative number of customers that enrolled the the respective program with 120-days of their ESA in-home visitation in which they received Energy Education

7 Number of referrals being supplied to SDG&E by SCE and SoCalGas, the number of Enrollments being completed on behalf of SDG&E for the MFWB

N/A identifies areas where SDG&E is unable to track the data related with these efforts.

**Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.**

**Energy Savings Assistance Program Table - 9 Tribal Outreach  
San Diego Gas & Electric Company  
June 2024**

| OUTREACH STATUS   | Quantity (includes CARE, FERA, and ESA) [2] | List of Participating Tribes  |
|---|---|---|
| Tribes completed ESA Meet & Confer [1]  | 9   | Barona Band of Mission Indians, Pauma Band of Mission Indians, La Posta Band of Mission Indians, Mesa Grande Band of Mission Indians, Manzanita Band of Kumeyaay Nation, Campo Kumeyaay Nation, Iipay Nation of Santa Ysabel, La Jolla Band of Luiseno Indians, Los Coyotes Band of Cahuilla and Cupeno Indians |
| Tribes requested outreach materials or applications   | 8   | Pauma Band of Mission Indians, La Posta Band of Mission Indians, Mesa Grande Band of Mission Indians, Iipay Nation Santa Ysabel, Campo Kumeyaay Nation, Manzanita Band of Kumeyaay Nation, La Jolla Band of Luiseno Indians, Los Coyotes Band of Cahuilla and Cupeno Indians                                    |
| Tribes who have not accepted offer to Meet and Confer   | 3   | Ewiiapaayp, Inaja Cosmit Band of Indians [3], Pala Band of Mission Indians, Rincon Band of Luiseno Indians  |
| Non-Federally Recognized Tribes who participated in Meet & Confer   | 0   |   |
| Tribes and Housing Authority sites involved in Focused Project/ESA  | N/A   | N/A   |
| Partnership offer on Tribal Lands   | 6   | Iipay Nation of Santa Ysabel, La Jolla Band of Luiseno Indians, La Posta Band of Mission Indians, Campo Kumeyaay Nation, Los Coyotes Band of Cahuilla and Cupeno Indians, Southern Indian Health Council  |
| Housing Authority and Tribal Temporary Assistance for Needy Families (TANF) office who received outreach (this includes email, U.S. mail, and/or phone calls) | 2   | Southern California American Indian Resource Center (SCAIR); Southern California Tribal Chairmen's Association (SCTCA) [4]  |
| Housing Authority and TANF offices who participated in Meet and Confer  | N/A   | N/A   |

[1] SDG&E notes that it has held informational meetings with these tribes to provide information on low income programs and other customer programs. As such, the term Meet and Confer, used here, is unrelated to a Duty to Meet and Confer, pursuant to Rule 13.9. SDG&E invited all 17 tribes to meet and will continue to engage in 2024. Outreach Status is updated to reflect 2024 year to date activity.

[2] Numbers are a rolling count of Tribal Outreach efforts

[3] SDG&E does not provide service to Inaja & Cosmit

[4] SDG&E provides TANF related messaging through periodic presentations to SCAIR and SCTCA

**Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.**

**CARE Program Table 1 - Program Expenses**  
**San Diego Gas & Electric Company**  
**June 2024**

| CARE Program:                                       | Authorized Budget [1] |                      |                       | Current Month Expenses |                     |                      | Year to Date Expenses |                      |                       | % of Budget Spent YTD |            |            |
|---|-----------------------|----------------------|-----------------------|------------------------|---------------------|----------------------|-----------------------|----------------------|-----------------------|-----------------------|------------|------------|
|   | Electric              | Gas                  | Total                 | Electric               | Gas                 | Total                | Electric              | Gas                  | Total                 | Electric              | Gas        | Total      |
| Outreach  | \$ 2,995,025          | \$ 370,172           | \$ 3,365,197          | \$ 339,190             | \$ 33,760           | \$ 372,950           | \$ 1,203,513          | \$ 127,896           | \$ 1,331,409          | 40%                   | 35%        | 40%        |
| Processing / Certification Re-certification         | \$ 565,631            | \$ 69,910            | \$ 635,541            | \$ 125,288             | \$ 12,391           | \$ 137,679           | \$ 869,838            | \$ 86,028            | \$ 955,866            | 154%                  | 123%       | 150%       |
| Post Enrollment Verification                        | \$ 439,392            | \$ 54,307            | \$ 493,699            | \$ 8,691               | \$ 860              | \$ 9,551             | \$ 52,962             | \$ 5,238             | \$ 58,200             | 12%                   | 10%        | 12%        |
| IT Programming                                      | \$ 1,012,820          | \$ 125,180           | \$ 1,138,000          | \$ 19,710              | \$ 1,949            | \$ 21,659            | \$ 139,881            | \$ 13,834            | \$ 153,715            | 14%                   | 11%        | 14%        |
| CHANGES Program                                     | \$ 235,850            | \$ 29,150            | \$ 265,000            | \$ 17,409              | \$ 1,722            | \$ 19,131            | \$ 104,453            | \$ 10,330            | \$ 114,783            | 44%                   | 35%        | 43%        |
| Studies and Pilots                                  | \$ -                  | \$ -                 | \$ -                  | \$ -                   | \$ -                | \$ -                 | \$ -                  | \$ -                 | \$ -                  | 0%                    | 0%         | 0%         |
| Measurement and Evaluation                          | \$ 17,386             | \$ 2,149             | \$ 19,535             | \$ -                   | \$ -                | \$ -                 | \$ -                  | \$ -                 | \$ -                  | 0%                    | 0%         | 0%         |
| Regulatory Compliance                               | \$ 291,740            | \$ 36,058            | \$ 327,798            | \$ 12,876              | \$ 1,273            | \$ 14,149            | \$ 102,316            | \$ 10,119            | \$ 112,435            | 35%                   | 28%        | 34%        |
| General Administration                              | \$ 618,172            | \$ 76,403            | \$ 694,575            | \$ 28,064              | \$ 2,776            | \$ 30,840            | \$ 192,474            | \$ 19,036            | \$ 211,510            | 31%                   | 25%        | 30%        |
| CPUC Energy Division                                | \$ 65,880             | \$ 8,143             | \$ 74,023             | \$ -                   | \$ -                | \$ -                 | \$ 168                | \$ 17                | \$ 185                | 0%                    | 0%         | 0%         |
| <b>SUBTOTAL MANAGEMENT COSTS</b>                    | <b>\$ 6,241,896</b>   | <b>\$ 771,472</b>    | <b>\$ 7,013,368</b>   | <b>\$ 551,228</b>      | <b>\$ 54,731</b>    | <b>\$ 605,959</b>    | <b>\$ 2,665,605</b>   | <b>\$ 272,498</b>    | <b>\$ 2,938,103</b>   | <b>43%</b>            | <b>35%</b> | <b>42%</b> |
| CARE Rate Discount [2]                              | \$214,084,954         | \$21,383,378         | \$235,468,332         | \$12,625,657           | \$1,292,372         | \$13,918,029         | \$88,898,304          | \$12,826,211         | \$101,724,515         | 42%                   | 60%        | 43%        |
| <b>TOTAL PROGRAM COSTS &amp; CUSTOMER DISCOUNTS</b> | <b>\$ 220,326,850</b> | <b>\$ 22,154,850</b> | <b>\$ 242,481,700</b> | <b>\$ 13,176,885</b>   | <b>\$ 1,347,103</b> | <b>\$ 14,523,988</b> | <b>\$ 91,563,909</b>  | <b>\$ 13,098,709</b> | <b>\$ 104,662,618</b> | <b>42%</b>            | <b>59%</b> | <b>43%</b> |
| Other CARE Rate Benefits                            |                       |                      |                       |                        |                     |                      |                       |                      |                       |                       |            |            |
| - Wildfire Non-Bypassable Charge Exemption [3]      |                       |                      |                       | \$ 502,727             |                     | \$ 502,727           | \$ 3,451,639          |                      | \$ 3,451,639          |                       |            |            |
| - CARE Surcharge Exemption                          |                       |                      |                       | \$ 1,291,373           | 209,680.00          | \$ 1,501,053         | \$ 8,916,657          | 1,848,016.00         | \$ 10,764,673         |                       |            |            |
| - kWh Surcharge Exemption                           |                       |                      |                       | \$ 59,364              |                     | \$ 59,364            | \$ 354,820            |                      | \$ 354,820            |                       |            |            |
| - Vehicle Grid Integration Exemption                |                       |                      |                       | \$ -                   |                     | \$ -                 | \$ 43,863             |                      | \$ 43,863             |                       |            |            |
| Total Other CARE Rate Benefits                      |                       |                      |                       | \$ 1,853,465           | \$ 209,680          | \$ 2,063,145         | \$ 12,766,978         | \$ 1,848,016         | \$ 14,614,994         |                       |            |            |
| Indirect Costs                                      |                       |                      |                       | \$ 74,322              | \$ 7,350            | \$ 81,672            | \$ 490,112            | \$ 48,473            | \$ 538,585            |                       |            |            |

[1] Authorized Budget for PY 2024 in D.21-06-015, Attachment 1, Table 2.

[2] CARE Rate Discount amounts reflected in Advice Letters 4291-E and 3245-G, effective January 1, 2024.

[3] SDG&E Advice Letter 3619-E authorizes Wildfire Non-Bypassable Charge Exemption, effective October 1, 2020.

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

CARE Program Table 2 - Enrollment, Recertification, & Attrition  
 San Diego Gas & Electric Company  
 June 2024

|                            | New Enrollment             |                         |                  |  |        |       |            |                    | Recertification            |           |                   |           | Attrition (Drop Offs)         |                          |            |                        | Enrollment |                           |             |                    |                         |                                      |                                      |   |           |               |         |   |
|----------------------------|----------------------------|-------------------------|------------------|--|--------|-------|------------|--------------------|----------------------------|-----------|-------------------|-----------|-------------------------------|--------------------------|------------|------------------------|------------|---------------------------|-------------|--------------------|-------------------------|--------------------------------------|--------------------------------------|---|-----------|---------------|---------|---|
|                            | Automatic Enrollment       |                         |                  | Self-Certification (Income or Categorical) |        |       |            |                    | Total New Enrollment (E-J) | Scheduled | Non-Scheduled (F) | Automatic | Total Recertification (L+M+N) | No Response <sup>1</sup> | Failed PEV | Failed Recertification | Other      | Total Attrition (P+Q+R+S) | Gross (R+D) | Net Adjusted (R-T) | Total CARE Participants | Estimated CARE Eligible <sup>2</sup> | Enrollment Rate % (W/X) <sup>3</sup> | Total Residential Accounts <sup>4</sup> | Gas Only  | Electric Only |         |   |
| Inter-Utility <sup>5</sup> | Intra-Utility <sup>6</sup> | Leveraging <sup>7</sup> | Combined (B+C+D) | Online                                     | Paper  | Phone | Capitation | Combined (F+G+H+I) |                            |           |                   |           |                               |                          |            |                        |            |                           |             |                    |                         |                                      |                                      |   |           |               |         |   |
| January                    | 15                         | 67                      | 0                | 82   | 6,213  | 361   | 445        | 178                | 7,187                      | 2,779     | 5,781             | 3,272     | 836                           | 9,891                    | 3,164      | 7                      | 575        | 2,600                     | 6,966       | 17,170             | 333                     | 337,152                              | 289,930                              | 116%                                    | 1,562,930 | -             | 139,684 |   |
| February                   | 18                         | 66                      | 0                | 84   | 5,071  | 411   | 463        | 141                | 6,066                      | 6,170     | 4,216             | 2,507     | 988                           | 7,811                    | 3,941      | 7                      | 424        | 2,856                     | 7,335       | 13,981             | -1,180                  | 335,992                              | 289,930                              | 116%                                    | 1,397,608 | 0             | 139,799 |   |
| March                      | 35                         | 71                      | 0                | 106  | 5,383  | 449   | 511        | 146                | 6,469                      | 6,575     | 4,815             | 3,009     | 1,528                         | 9,452                    | 4,220      | 25                     | 550        | 2,363                     | 7,158       | 18,027             | -583                    | 335,409                              | 289,930                              | 116%                                    | 1,463,323 | 0             | 139,602 |   |
| April                      | 19                         | 78                      | 256              | 351  | 4,228  | 353   | 301        | 151                | 5,033                      | 5,384     | 4,973             | 2,556     | 716                           | 8,245                    | 4,647      | 27                     | 833        | 2,428                     | 7,438       | 13,629             | -2,219                  | 333,187                              | 289,930                              | 115%                                    | 1,457,879 | 0             | 139,054 |   |
| May                        | 0                          | 87                      | 2                | 89   | 4,703  | 264   | 259        | 119                | 5,385                      | 5,474     | 4,262             | 2,641     | 1,094                         | 7,997                    | 5,523      | 24                     | 553        | 3,776                     | 9,876       | 13,471             | -4,402                  | 328,755                              | 289,930                              | 113%                                    | 1,412,950 | 0             | 137,473 |   |
| June                       | 25                         | 23                      | 0                | 48   | 4,567  | 324   | 397        | 156                | 5,434                      | 5,482     | 5,739             | 2,477     | 944                           | 9,160                    | 4,373      | 22                     | 543        | 3,653                     | 8,591       | 14,642             | -3,109                  | 325,646                              | 289,930                              | 112%                                    | 1,417,981 | 0             | 136,417 |   |
| July                       | 0                          | 0                       | 0                | 0  | 0      | 0     | 0          | 0                  | 0                          | 0         | 0                 | 0         | 0                             | 0                        | 0          | 0                      | 0          | 0                         | 0           | 0                  | 0                       | 0                                    | 0                                    | 0                                       | 0         | 0             | 0       | 0 |
| August                     | 0                          | 0                       | 0                | 0  | 0      | 0     | 0          | 0                  | 0                          | 0         | 0                 | 0         | 0                             | 0                        | 0          | 0                      | 0          | 0                         | 0           | 0                  | 0                       | 0                                    | 0                                    | 0                                       | 0         | 0             | 0       | 0 |
| September                  | 0                          | 0                       | 0                | 0  | 0      | 0     | 0          | 0                  | 0                          | 0         | 0                 | 0         | 0                             | 0                        | 0          | 0                      | 0          | 0                         | 0           | 0                  | 0                       | 0                                    | 0                                    | 0                                       | 0         | 0             | 0       | 0 |
| October                    | 0                          | 0                       | 0                | 0  | 0      | 0     | 0          | 0                  | 0                          | 0         | 0                 | 0         | 0                             | 0                        | 0          | 0                      | 0          | 0                         | 0           | 0                  | 0                       | 0                                    | 0                                    | 0                                       | 0         | 0             | 0       | 0 |
| November                   | 0                          | 0                       | 0                | 0  | 0      | 0     | 0          | 0                  | 0                          | 0         | 0                 | 0         | 0                             | 0                        | 0          | 0                      | 0          | 0                         | 0           | 0                  | 0                       | 0                                    | 0                                    | 0                                       | 0         | 0             | 0       | 0 |
| December                   | 0                          | 0                       | 0                | 0  | 0      | 0     | 0          | 0                  | 0                          | 0         | 0                 | 0         | 0                             | 0                        | 0          | 0                      | 0          | 0                         | 0           | 0                  | 0                       | 0                                    | 0                                    | 0                                       | 0         | 0             | 0       | 0 |
| YTD Total                  | 112                        | 390                     | 258              | 760  | 30,135 | 2,162 | 2,416      | 891                | 35,604                     | 36,364    | 29,886            | 16,962    | 6,168                         | 52,656                   | 26,368     | 112                    | 3,178      | 17,879                    | 47,537      | 88,920             | -11,173                 | 325,646                              | 289,930                              | 112%                                    | 1,417,981 | 0             | 136,417 |   |

<sup>1</sup> Enrollments via data sharing between the IOUs.  
<sup>2</sup> Enrollments via data sharing between departments and/or programs within the utility.  
<sup>3</sup> Enrollments via data sharing with programs outside the IOU that serve low-income customers.  
<sup>4</sup> No response includes no response to both Recertification and Verification.  
<sup>5</sup> Data represents total residential electric customers.  
<sup>6</sup> Data represents total residential electric customers.  
<sup>7</sup> On April 15, 2024, PG&E, on behalf of the IOUs, the Annual CARE and FERA Eligibility Report in accordance with OP 189 of D.21-06-015. This number reflects estimates of SDG&E's CARE Estimated Eligible Participants for 2024.  
<sup>8</sup> Penetration Rate and Enrollment Rate are the same value.  
 Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.



**CARE Program Table 3A - Post-Enrollment Verification Results (Model)**  
**San Diego Gas & Electric Company**  
**June 2024**

| Month            | Total CARE Households Enrolled | Households Requested to Verify | % of CARE Enrolled Requested to Verify Total | CARE Households De-enrolled (Due to no response) <sup>1</sup> | CARE Households De-enrolled (Verified as Ineligible) | Total Households De-enrolled | % De-enrolled through Post Enrollment Verification | % of Total CARE Households De-enrolled |
|------------------|--------------------------------|--------------------------------|--|---|--|------------------------------|--|--|
| January          | 337,152                        | 2,107                          | 0.6%   | 1,194   | 21   | 1,215                        | 57.7%  | 57.7%                                  |
| February         | 335,992                        | 2,104                          | 0.6%   | 1,238   | 25   | 1,263                        | 60.0%  | 60.0%                                  |
| March            | 335,409                        | 2,149                          | 0.6%   | 930   | 26   | 956                          | 44.5%  | 44.5%                                  |
| April            | 333,157                        | 2,668                          | 0.8%   | 34  | 18   | 52                           | 1.9%   | 1.9%                                   |
| May              | 328,755                        | 2,243                          | 0.7%   | 8   | 13   | 21                           | 0.9%   | 0.9%                                   |
| June             | 325,646                        | 2,216                          | 0.7%   | 3   | 6  | 9                            | 0.4%   | 0.4%                                   |
| July             |                                |                                |  |   |  |                              |  |  |
| August           |                                |                                |  |   |  |                              |  |  |
| September        |                                |                                |  |   |  |                              |  |  |
| October          |                                |                                |  |   |  |                              |  |  |
| November         |                                |                                |  |   |  |                              |  |  |
| December         |                                |                                |  |   |  |                              |  |  |
| <b>YTD Total</b> | <b>325,646</b>                 | <b>13,487</b>                  | <b>4.1%</b>                                  | <b>3,407</b>  | <b>109</b>   | <b>3,516</b>                 | <b>26.1%</b>                                       | <b>1.1%</b>                            |

<sup>1</sup> Post enrollment verification (PEV) results are tied to the month initiated and the PEV process allows customers 90 days to respond to the PEV request. Results may be pending due to the time permitted for a participant to respond.

**Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.**

**CARE Program Table 3B Post-Enrollment Verification Results (Electric only High Usage)**  
**San Diego Gas & Electric Company**  
**June 2024**

| Month            | Total CARE Households Enrolled | Households Requested to Verify | % of CARE Enrolled Requested to Verify Total | CARE Households De-enrolled (Due to no response) <sup>1</sup> | CARE Households De-enrolled (Verified as Ineligible) | Total Households De-enrolled | % De-enrolled through Post Enrollment Verification | % of Total CARE Households De-enrolled |
|------------------|--------------------------------|--------------------------------|--|---|--|------------------------------|--|--|
| January          | 337,152                        | 247                            | 0.1%   | 138   | 2  | 140                          | 56.7%  | 0.0%                                   |
| February         | 335,992                        | 273                            | 0.1%   | 137   | 1  | 138                          | 50.5%  | 0.0%                                   |
| March            | 335,409                        | 333                            | 0.1%   | 190   | 3  | 193                          | 58.0%  | 0.1%                                   |
| April            | 333,157                        | 259                            | 0.1%   | 81  | 3  | 84                           | 32.4%  | 0.0%                                   |
| May              | 328,755                        | 292                            | 0.1%   | 3   | 6  | 9                            | 3.1%   | 0.0%                                   |
| June             | 325,646                        | 245                            | 0.1%   | 0   | 1  | 1                            | 0.4%   | 0.0%                                   |
| July             |                                |                                |  |   |  |                              |  |  |
| August           |                                |                                |  |   |  |                              |  |  |
| September        |                                |                                |  |   |  |                              |  |  |
| October          |                                |                                |  |   |  |                              |  |  |
| November         |                                |                                |  |   |  |                              |  |  |
| December         |                                |                                |  |   |  |                              |  |  |
| <b>YTD Total</b> | <b>325,646</b>                 | <b>1,649</b>                   | <b>0.5%</b>                                  | <b>549</b>  | <b>16</b>  | <b>565</b>                   | <b>34.3%</b>                                       | <b>0.2%</b>                            |

<sup>1</sup> Post enrollment verification (PEV) results are tied to the month initiated and the PEV process allows customers 90 days to respond to the PEV request. Results may be pending due to the time permitted for a participant to respond.

**Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.**

**CARE Program Table 4 - Enrollment by County  
San Diego Gas & Electric Company  
June 2024**

| County       | Estimated Eligible Households <sup>1</sup> |              |                | Total Households Enrolled <sup>2</sup> |              |                | Enrollment Rate <sup>3</sup> |            |             |
|--------------|--|--------------|----------------|--|--------------|----------------|------------------------------|------------|-------------|
|              | Urban                                      | Rural        | Total          | Urban                                  | Rural        | Total          | Urban                        | Rural      | Total       |
| Orange       | 18,596                                     | 0            | 18,596         | 15,445                                 | 0            | 15,445         | 83%                          | 0%         | 83%         |
| San Diego    | 263,877                                    | 7,457        | 271,334        | 303,089                                | 7,112        | 310,201        | 115%                         | 95%        | 114%        |
| <b>Total</b> | <b>282,473</b>                             | <b>7,457</b> | <b>289,930</b> | <b>318,534</b>                         | <b>7,112</b> | <b>325,646</b> | <b>113%</b>                  | <b>95%</b> | <b>112%</b> |

<sup>1</sup> On April 15, 2024, PG&E, on behalf of the IOUs, the Annual CARE and FERA Eligibility Report in accordance with OP 189 of D.21-06-015. This number reflects estimates of SDG&E's CARE Estimated Eligible Participants for 2024.

<sup>2</sup> Total Households Enrolled includes submeter tenants.

<sup>3</sup> Penetration Rate and Enrollment Rate are the same value.

**Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.**

**CARE Program Table 5 - Recertification Results  
San Diego Gas & Electric Company  
June 2024**

| Month      | Total CARE Households | Households Requested to Recertify <sup>3</sup> | % of Households Total (C/B) | Households Recertified <sup>1</sup> | Households De-enrolled <sup>2</sup> | Recertification Rate % (E/C) | % of Total Households De-enrolled (F/B) |
|------------|-----------------------|--|-----------------------------|-------------------------------------|-------------------------------------|------------------------------|---|
| January    | 337,152               | 11,490   | 3.4%                        | 4,339                               | 6,012                               | 37.8%                        | 0.1%                                    |
| February   | 335,992               | 11,667   | 3.5%                        | 4,806                               | 4,769                               | 41.2%                        | 1.4%                                    |
| March      | 335,409               | 12,066   | 3.6%                        | 5,245                               | 928                                 | 43.5%                        | 0.3%                                    |
| April      | 333,157               | 13,075   | 3.9%                        | 4,743                               | 638                                 | 36.3%                        | 0.2%                                    |
| May        | 328,755               | 11,263   | 3.4%                        | 2,257                               | 349                                 | 20.0%                        | 0.1%                                    |
| June       | 325,646               | 11,455   | 3.5%                        | 1,388                               | 237                                 | 12.1%                        | 0.1%                                    |
| July       |                       |  |                             |                                     |                                     |                              |   |
| August     |                       |  |                             |                                     |                                     |                              |   |
| September  |                       |  |                             |                                     |                                     |                              |   |
| October    |                       |  |                             |                                     |                                     |                              |   |
| November   |                       |  |                             |                                     |                                     |                              |   |
| December   |                       |  |                             |                                     |                                     |                              |   |
| <b>YTD</b> | <b>325,646</b>        | <b>71,016</b>                                  | <b>21.8%</b>                | <b>22,778</b>                       | <b>12,933</b>                       | <b>32.1%</b>                 | <b>3.97%</b>                            |

<sup>1</sup> Recertification results are tied to the month initiated and the recertification process allows customers 120 days to respond to the recertification request. Results may be pending due to the time permitted for a participant to respond.

<sup>2</sup> Includes customers who did not respond or who requested to be de-enrolled.

<sup>3</sup> Excludes count of customers recertified through the probability model.

**Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.**

**CARE Program Table 6 - Capitation Contractors<sup>1</sup>**  
**San Diego Gas & Electric Company**  
**June 2024**

| Contractor                             | Contractor Type<br>(Check one or more if applicable) |     |        |        | Total Enrollments |              |
|--|--|-----|--------|--------|-------------------|--------------|
|  | Private  | CBO | WMDVBE | LIHEAP | Current Month     | Year-to-Date |
| 211 SAN DIEGO                          |  | X   |        |        | 121               | 762          |
| ALPHA MINI MART                        | X  |     |        |        | 16                | 19           |
| AMERICAN RED CROSS WIC OFFICES         |  | X   | X      |        |                   |              |
| BACKCOUNTRY COMMUNITIES THRIVING       | X  | X   |        |        |                   |              |
| CAMPESINOS UNIDOS INC (CUI) - CARE     |  | X   | X      | X      | -                 | 30           |
| CHALDEAN COMMUNITY COUNCIL             |  | X   | X      |        | 1                 | 23           |
| CHULA VISTA COMMUNITY COLLABORATIVE    |  | X   |        |        | -                 | 7            |
| COMMUNITY RESOURCE CENTER              |  | X   |        |        |                   |              |
| ELDERHELP OF SAN DIEGO                 |  | X   |        |        |                   |              |
| HEARTS AND HANDS WORKING TOGETHER      |  | X   |        |        |                   |              |
| INTERFAITH COMMUNITY SERVICES          |  | X   |        |        |                   |              |
| LA MAESTRA FAMILY CLINIC               |  | X   |        |        | 2                 | 18           |
| NEIGHBORHOOD HEALTH CARE               |  | X   |        |        | 1                 | 2            |
| NORTH COUNTY HEALTH PROJECT, INC.      | X  |     |        |        |                   |              |
| ORANGE COUNTY UNITED WAY (211 OC)      |  | X   |        |        |                   |              |
| SAN DIEGO STATE UNIVERSITY WIC OFFICES |  | X   |        |        | 1                 | 1            |
| SAN YSIDRO HEALTH CENTERS              |  | X   |        |        | -                 | 6            |
| SCRIPPS HEALTH WIC                     |  | X   |        |        | 1                 | 3            |
| SOMALI BANTU ASSOCIATION OF AMERICA    |  | X   |        |        | -                 | -            |
| SOMALI FAMILY SERVICES                 |  | X   |        |        | -                 | -            |
| UNION OF PAN ASIAN COMMUNITIES         |  | X   | X      |        |                   |              |
| VISTA COMMUNITY CLINIC                 |  | X   |        |        | 1                 | 2            |
| <b>Total Enrollments</b>               |  |     |        |        | <b>144</b>        | <b>873</b>   |

<sup>1</sup> All capitation contractors with current contracts are listed regardless of whether they have signed up customers or submitted invoices this year.

**Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may**

**San Diego Gas & Electric Company**  
**CARE Program Table 7 - Expenditures for Pilots and Studies**  
**June 2024**

| 2024  | Authorized 2021-2026 Budget |     |                   | Current Month Expenses |             |             | Year to Date Expenses |             |             | Cycle to Date Expenses |                  |                 |            |
|---|-----------------------------|-----|-------------------|------------------------|-------------|-------------|-----------------------|-------------|-------------|------------------------|------------------|-----------------|------------|
|   | Electric                    | Gas | Total             | Electric               | Gas         | Total       | Electric              | Gas         | Total       | Electric               | Gas              | Total           |            |
| <b>Pilots</b>   |                             |     |                   |                        |             |             |                       |             |             |                        |                  |                 |            |
| CARE Outbound Calling Pilot [1]                               |                             |     | \$80,000          | \$ -                   | \$ -        | \$ -        | \$ -                  | \$ -        | \$ -        | \$ -                   | \$ 16,138        | \$ 1,843        | 22%        |
| <b>Studies</b>  |                             |     |                   |                        |             |             |                       |             |             |                        |                  |                 |            |
| Joint IOU - 2022 Low Income Needs Assessment (LINA) Study [2] |                             |     | \$ 37,500         | \$ -                   | \$ -        | \$ -        | \$ -                  | \$ -        | \$ -        | \$ -                   | \$ 33,267        | \$ 4,182        | 100%       |
| Joint IOU - 2025 Low Income Needs Assessment (LINA) Study [1] |                             |     | \$ 37,500         | \$ -                   | \$ -        | \$ -        | \$ -                  | \$ -        | \$ -        | \$ -                   | \$ -             | \$ -            | 0%         |
| Joint IOU - 2028 Low Income Needs Assessment (LINA) Study [1] |                             |     | \$ 37,500         | \$ -                   | \$ -        | \$ -        | \$ -                  | \$ -        | \$ -        | \$ -                   | \$ -             | \$ -            | 0%         |
| Joint IOU - Statewide CARE-ESA Categorical Study [1]          |                             |     | \$ 11,250         | \$ -                   | \$ -        | \$ -        | \$ -                  | \$ -        | \$ -        | \$ -                   | \$ 10,058        | \$ 1,109        | 99%        |
| <b>Total</b>  |                             |     | <b>\$ 203,750</b> | <b>\$ -</b>            | <b>\$ -</b> | <b>\$ -</b> | <b>\$ -</b>           | <b>\$ -</b> | <b>\$ -</b> | <b>\$ -</b>            | <b>\$ 59,463</b> | <b>\$ 7,134</b> | <b>33%</b> |

[1] The study budgets presented in this table are for the program cycle 2021-2026, as authorized in D.21.06.015.

[2] The 2022 Low Income Needs Assessment Study budget presented in this table authorized is for the program cycle 2021-2026, as authorized in Advice Letter 3478-E and 2828-G.

**Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.**

**CARE Program Table 8 - CARE and Disadvantaged Communities Enrollment Rate for Zip Codes  
San Diego Gas & Electric Company  
June 2024**

| <b>Total CARE Households Enrolled</b> |  |   |   |   |
|---------------------------------------|--|---|---|---|
| <b>Month</b>                          | <b>CARE Enrollment Rate for Zip Codes that have 10% or more disconnections [2]</b> | <b>CARE Enrollment Rate for Zip Codes in High Poverty (Income Less than 100% FPG) [3]</b> | <b>CARE Enrollment Rate for Zip Codes in High Poverty (with 70% or Less CARE Penetration) [3]</b> | <b>CARE Enrollment Rate for DAC (Zip/Census Tract) Codes in High Poverty (with 70% or Less CARE Enrollment Rate) [1][4]</b> |
| January                               | N/A  | 112%  | 67%   | N/A   |
| February                              | N/A  | 111%  | 66%   | N/A   |
| March                                 | N/A  | 111%  | 66%   | N/A   |
| April                                 | N/A  | 110%  | 64%   | N/A   |
| May                                   | N/A  | 108%  | 66%   | N/A   |
| June                                  | N/A  | 107%  | 65%   | N/A   |
| July                                  |  |   |   |   |
| August                                |  |   |   |   |
| September                             |  |   |   |   |
| October                               |  |   |   |   |
| November                              |  |   |   |   |
| December                              |  |   |   |   |
|                                       | N/A  | 110%  | 64%   | N/A   |

[1] All DAC zip codes have a CARE Enrollment Rate > 70%

[2] Disconnections resumed for residential customers in August 2023. However, no CARE customers have been disconnected to date.

[3] Includes zip codes with >25% of customers with incomes less than 100% FPG.

[4] DACs are defined at the census tract level. Corresponding zip codes are provided for the purpose of this table; however, the entire zip code listed may not be considered a DAC.

Note: Penetration Rate and Enrollment Rate are the same value.

**Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.**

**CARE Program Table 8A - CARE Top 10 Lowest Enrollment Rates in High Disconnection, High Poverty, and DAC  
Communities by Zip Code  
San Diego Gas & Electric Company  
June 2024**

| ZIP      | Top 10 Lowest CARE Enrollment Rate for Zip Codes that have 10% or more Disconnections [1] |
|----------|---|
| ZIP00001 | N/A   |
| ZIP00002 | N/A   |
| ZIP00003 | N/A   |
| ZIP00004 | N/A   |
| ZIP00005 | N/A   |
| ZIP00006 | N/A   |
| ZIP00007 | N/A   |
| ZIP00008 | N/A   |
| ZIP00009 | N/A   |
| ZIP00010 | N/A   |

| ZIP   | Top 10 Lowest CARE Enrollment Rate for Zip Codes in High Poverty (Income Less than 100% FPG) [2] |
|-------|--|
| 92061 | 62%  |
| 92122 | 63%  |
| 92066 | 67%  |
| 91905 | 70%  |
| 92101 | 72%  |
| 92060 | 79%  |
| 92086 | 82%  |
| 92078 | 89%  |
| 92026 | 102%   |
| 92025 | 102%   |

| ZIP   | Top 10 Lowest CARE Enrollment Rate for Zip Codes in DAC |
|-------|---|
| 92102 | 114%  |
| 92113 | 119%  |
| 91950 | 123%  |
| 91910 | 124%  |
| 92105 | 126%  |
| 91945 | 131%  |
| 92021 | 141%  |
| 92114 | 144%  |
| 92173 | 146%  |
| 91911 | 147%  |

[1] Disconnections resumed for residential customers in August 2023. However, no CARE customers have been disconnected to date.

[2] Includes zip codes with >25% of customers with incomes less than 100% FPG

[3] DACs are defined at the census tract level. Corresponding zip codes are provided for the purpose of this table; however, the entire zip code listed may not be considered a DAC.

Note: Some zip codes rolled up to the nearest zip code for privacy reasons due to the number of people residing in that zip code.

**Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.**

**FERA Program Table 1 - FERA Program Expenses**  
**San Diego Gas & Electric Company**  
**June 2024**

|   | <b>Authorized Budget</b> | <b>Current Month Expenses</b> | <b>Year to Date Expenses</b> | <b>% of Budget Spent YTD</b> |
|---|--------------------------|-------------------------------|------------------------------|------------------------------|
| <b>FERA Program:</b>                                | <b>Electric</b>          | <b>Electric</b>               | <b>Electric</b>              | <b>Electric</b>              |
| Outreach  | \$ 368,338               | \$ 7,977                      | \$ 67,876                    | 18%                          |
| Processing / Certification Re-certification         | \$ 13,925                | \$ 1,877                      | \$ 12,149                    | 87%                          |
| Post Enrollment Verification                        | \$ 1,018                 | \$ 1,004                      | \$ 6,357                     | 624%                         |
| IT Programming                                      | \$ 54,636                | \$ 937                        | \$ 6,929                     | 13%                          |
| Pilot(s)  | \$ -                     |                               |                              | 0%                           |
| Studies   | \$ 50,000                |                               |                              | 0%                           |
| Regulatory Compliance                               | \$ 47,180                | \$ 1,439                      | \$ 14,574                    | 31%                          |
| General Administration                              | \$ 75,915                | \$ 5,427                      | \$ 39,122                    | 52%                          |
| CPUC Energy Division                                | \$ 10,803                |                               | \$ 23                        | 0%                           |
| <b>SUBTOTAL MANAGEMENT COSTS [1]</b>                | <b>\$ 621,815</b>        | <b>\$ 18,661</b>              | <b>\$ 147,030</b>            | <b>24%</b>                   |
| FERA Rate Discount [2]                              | \$ 4,481,107             | \$ 224,155                    | \$ 1,643,746                 | 37%                          |
| <b>TOTAL PROGRAM COSTS &amp; CUSTOMER DISCOUNTS</b> | <b>\$ 5,102,922</b>      | <b>\$ 242,816</b>             | <b>\$ 1,790,776</b>          | <b>35%</b>                   |
| Indirect Costs                                      |                          | \$ 4,730                      | \$ 35,280                    |                              |

[1] Authorized Budget for PY 2024 in D.21-06-015, Attachment 1, Table 4.

[2] FERA Discount budget amount reflected in Advice Letter 4291-E, effective January 1, 2024.

**Note:** Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.



FERA Program Table 2 - Enrollment, Recertification, & Attrition  
San Diego Gas & Electric Company  
June 2024

|                  | New Enrollment             |                            |                         |  |              |            |           |                            |              |               | Recertification |                               |                          |            |                        |          |                           | Enrollment  |                    | Total FERA Participants | Estimated FERA Eligible <sup>5,7</sup> | Enrollment <sup>4</sup> Rate % (WX) |               |                    |
|------------------|----------------------------|----------------------------|-------------------------|--|--------------|------------|-----------|----------------------------|--------------|---------------|-----------------|-------------------------------|--------------------------|------------|------------------------|----------|---------------------------|-------------|--------------------|-------------------------|--|-------------------------------------|---------------|--------------------|
|                  | Automatic Enrollment       |                            |                         | Self-Certification (Income or Categorical) |              |            |           | Total New Enrollment (E+J) | Scheduled    | Non-Scheduled | Automatic       | Total Recertification (L+M+N) | No Response <sup>6</sup> | Failed PEV | Failed Recertification | Other    | Total Attrition (P+Q+R+S) | Gross (K+O) | Net Adjusted (K-T) |                         |  |                                     |               |                    |
|                  | Inter-Utility <sup>1</sup> | Intra-Utility <sup>2</sup> | Leveraging <sup>3</sup> | Combined (B+C+D)                           | Online       | Paper      | Phone     |                            |              |               |                 |                               |                          |            |                        |          |                           |             |                    |                         |  |                                     | Capitation    | Combined (F+G+H+I) |
| January          | 0                          | 5                          | 0                       | 5  | 328          | 22         | 21        | 3                          | 374          | 379           | 36              | 77                            | 2                        | 115        | 253                    | 0        | 147                       | -24         | 376                | 494                     | 3                                      | 10,431                              | 41,374        | 25%                |
| February         | 0                          | 10                         | 0                       | 10   | 239          | 12         | 16        | 2                          | 269          | 279           | 17              | 39                            | 2                        | 58         | 189                    | 0        | 133                       | 159         | 481                | 337                     | -202                                   | 10,229                              | 41,374        | 25%                |
| March            | 0                          | 8                          | 0                       | 8  | 286          | 15         | 19        | 2                          | 322          | 330           | 30              | 65                            | 5                        | 100        | 226                    | 0        | 178                       | 115         | 517                | 430                     | -187                                   | 10,042                              | 41,374        | 24%                |
| April            | 0                          | 5                          | 0                       | 5  | 233          | 18         | 7         | 2                          | 260          | 265           | 35              | 41                            | 3                        | 79         | 307                    | 3        | 119                       | 95          | 524                | 344                     | -259                                   | 9,783                               | 41,374        | 24%                |
| May              | 0                          | 3                          | 0                       | 3  | 237          | 12         | 15        | 0                          | 264          | 267           | 25              | 53                            | 2                        | 80         | 470                    | 0        | 175                       | 25          | 670                | 347                     | -403                                   | 9,380                               | 41,374        | 23%                |
| June             | 0                          | 0                          | 0                       | 0  | 410          | 27         | 18        | 1                          | 456          | 456           | 30              | 41                            | 2                        | 73         | 217                    | 1        | 102                       | 197         | 517                | 528                     | -61                                    | 9,319                               | 41,374        | 23%                |
| July             |                            |                            |                         |  |              |            |           |                            |              |               |                 |                               |                          |            |                        |          |                           |             |                    |                         |  |                                     |               |                    |
| August           |                            |                            |                         |  |              |            |           |                            |              |               |                 |                               |                          |            |                        |          |                           |             |                    |                         |  |                                     |               |                    |
| September        |                            |                            |                         |  |              |            |           |                            |              |               |                 |                               |                          |            |                        |          |                           |             |                    |                         |  |                                     |               |                    |
| October          |                            |                            |                         |  |              |            |           |                            |              |               |                 |                               |                          |            |                        |          |                           |             |                    |                         |  |                                     |               |                    |
| November         |                            |                            |                         |  |              |            |           |                            |              |               |                 |                               |                          |            |                        |          |                           |             |                    |                         |  |                                     |               |                    |
| December         |                            |                            |                         |  |              |            |           |                            |              |               |                 |                               |                          |            |                        |          |                           |             |                    |                         |  |                                     |               |                    |
| <b>YTD Total</b> | <b>0</b>                   | <b>31</b>                  | <b>0</b>                | <b>31</b>                                  | <b>1,733</b> | <b>106</b> | <b>96</b> | <b>10</b>                  | <b>1,945</b> | <b>1,976</b>  | <b>173</b>      | <b>316</b>                    | <b>16</b>                | <b>505</b> | <b>1,662</b>           | <b>4</b> | <b>852</b>                | <b>567</b>  | <b>3,085</b>       | <b>2,481</b>            | <b>-1,109</b>                          | <b>9,319</b>                        | <b>41,374</b> | <b>23%</b>         |

<sup>1</sup> Enrollments via data sharing between the IOUs.  
<sup>2</sup> Enrollments via data sharing between departments and/or programs within the utility.  
<sup>3</sup> Enrollments via data sharing with programs outside the IOU that serve low-income customers.  
<sup>4</sup> No response includes no response to both Recertification and Verification.  
<sup>5</sup> On April 15, 2024, PG&E, on behalf of the IOUs, the Annual CARE and FERA Eligibility Report in accordance with OP 189 of D.21-06-015. This number reflects estimates of SDG&E's FERA Estimated Eligible Participants for 2024.  
<sup>6</sup> Penetration Rate and Enrollment Rate are the same value.  
<sup>7</sup> FERA Estimated Eligible population value was incorrectly reported in FERA Table 2 for the 2023 Annual Report. The 2022 population was incorrectly used causing a slight decrease in enrollment rate for the 2023 program year.  
 Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

**FERA Program Table 3A - Post-Enrollment Verification Results (Model)**  
**San Diego Gas & Electric Company**  
**June 2024**

| Month            | Total FERA Households Enrolled | Households Requested to Verify | % of FERA Enrolled Requested to Verify Total | FERA Households De-enrolled (Due to no response) <sup>1</sup> | FERA Households De-enrolled (Verified as Ineligible) | Total Households De-enrolled | % De-enrolled through Post Enrollment Verification | % of Total FERA Households De-enrolled |
|------------------|--------------------------------|--------------------------------|--|---|--|------------------------------|--|--|
| January          | 10,431                         | 68                             | 0.7%   | 49  | 1  | 50                           | 73.5%  | 0.5%                                   |
| February         | 10,229                         | 70                             | 0.7%   | 55  | 1  | 56                           | 80.0%  | 0.5%                                   |
| March            | 10,042                         | 72                             | 0.7%   | 43  | 0  | 43                           | 59.7%  | 0.4%                                   |
| April            | 9,783                          | 88                             | 0.9%   | 2   | 2  | 4                            | 4.5%   | 0.0%                                   |
| May              | 9,380                          | 36                             | 0.4%   | 0   | 0  | 0                            | 0.0%   | 0.0%                                   |
| June             | 9,319                          | 5                              | 0.1%   | 0   | 0  | 0                            | 0.0%   | 0.0%                                   |
| July             |                                |                                |  |   |  |                              |  |  |
| August           |                                |                                |  |   |  |                              |  |  |
| September        |                                |                                |  |   |  |                              |  |  |
| October          |                                |                                |  |   |  |                              |  |  |
| November         |                                |                                |  |   |  |                              |  |  |
| December         |                                |                                |  |   |  |                              |  |  |
| <b>YTD Total</b> | <b>9,319</b>                   | <b>339</b>                     | <b>3.6%</b>                                  | <b>149</b>  | <b>4</b>   | <b>153</b>                   | <b>45.1%</b>                                       | <b>1.6%</b>                            |

<sup>1</sup> Post enrollment verification (PEV) results are tied to the month initiated and the PEV process allows customers 90 days to respond to the PEV request. Results may be pending due to the time permitted for a participant to respond.

**Note:** Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

**FERA Program Table 3B Post-Enrollment Verification Results (Electric only High Usage)**  
**San Diego Gas & Electric Company**  
**June 2024**

| Month            | Total FERA Households Enrolled | Households Requested to Verify | % of FERA Enrolled Requested to Verify Total | FERA Households De-enrolled (Due to no response) <sup>1</sup> | FERA Households De-enrolled (Verified as Ineligible) | Total Households De-enrolled | % De-enrolled through Post Enrollment Verification | % of Total FERA Households De-enrolled |
|------------------|--------------------------------|--------------------------------|--|---|--|------------------------------|--|--|
| January          | 10,431                         | 0                              | 0.0%   | 0   | 0  | 0                            | 0.0%   | 0.0%                                   |
| February         | 10,229                         | 0                              | 0.0%   | 0   | 0  | 0                            | 0.0%   | 0.0%                                   |
| March            | 10,042                         | 0                              | 0.0%   | 0   | 0  | 0                            | 0.0%   | 0.0%                                   |
| April            | 9,783                          | 0                              | 0.0%   | 0   | 0  | 0                            | 0.0%   | 0.0%                                   |
| May              | 9,380                          | 0                              | 0.0%   | 0   | 0  | 0                            | 0.0%   | 0.0%                                   |
| June             | 9,319                          | 0                              | 0.0%   | 0   | 0  | 0                            | 0.0%   | 0.0%                                   |
| July             |                                |                                |  |   |  |                              |  |  |
| August           |                                |                                |  |   |  |                              |  |  |
| September        |                                |                                |  |   |  |                              |  |  |
| October          |                                |                                |  |   |  |                              |  |  |
| November         |                                |                                |  |   |  |                              |  |  |
| December         |                                |                                |  |   |  |                              |  |  |
| <b>YTD Total</b> | <b>9,319</b>                   | <b>0</b>                       | <b>0.0%</b>                                  | <b>0</b>  | <b>0</b>   | <b>0</b>                     | <b>0.0%</b>  | <b>0.0%</b>                            |

<sup>1</sup> Post enrollment verification (PEV) results are tied to the month initiated and the PEV process allows customers 90 days to respond to the PEV request. Results may be pending due to the time permitted for a participant to respond.

**Note:** Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

**FERA Program Table 4 - Enrollment by County**  
**San Diego Gas & Electric Company**  
**June 2024**

| County       | Estimated Eligible Households <sup>1</sup> |              |               | Total Households Enrolled <sup>2</sup> |            |              | Enrollment Rate <sup>3</sup> |            |            |
|--------------|--|--------------|---------------|--|------------|--------------|------------------------------|------------|------------|
|              | Urban                                      | Rural        | Total         | Urban                                  | Rural      | Total        | Urban                        | Rural      | Total      |
| Orange       | 2,297                                      | 0            | 2,297         | 388                                    | 0          | 388          | 17%                          | 0%         | 17%        |
| San Diego    | 37,734                                     | 1,343        | 39,077        | 8,725                                  | 206        | 8,931        | 23%                          | 0%         | 23%        |
| <b>Total</b> | <b>40,031</b>                              | <b>1,343</b> | <b>41,374</b> | <b>9,113</b>                           | <b>206</b> | <b>9,319</b> | <b>23%</b>                   | <b>15%</b> | <b>23%</b> |

<sup>1</sup> On April 15, 2024, PG&E, on behalf of the IOUs, the Annual CARE and FERA Eligibility Report in accordance with OP 189 of D.21-06-015. This number reflects estimates of SDG&E's FERA Estimated Eligible Participants for 2024.

<sup>2</sup> Total Households Enrolled includes submeter tenants.

<sup>3</sup> Penetration Rate and Enrollment Rate are the same value.

**Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.**

**FERA Program Table 5 - Recertification Results  
San Diego Gas & Electric Company  
June 2024**

| Month      | Total FERA Households | Households Requested to Recertify <sup>2</sup> | % of Households Total (C/B) | Households Recertified <sup>1</sup> | Households De-enrolled | Recertification Rate % (E/C) | % of Total Households De-enrolled (F/B) |
|------------|-----------------------|--|-----------------------------|-------------------------------------|------------------------|------------------------------|---|
| January    | 10,431                | 751  | 7.2%                        | 0                                   | 643                    | 0.0%                         | 6.2%                                    |
| February   | 10,229                | 435  | 4.3%                        | 25                                  | 337                    | 5.7%                         | 3.3%                                    |
| March      | 10,042                | 467  | 4.7%                        | 29                                  | 174                    | 6.2%                         | 1.7%                                    |
| April      | 9,783                 | 453  | 4.6%                        | 22                                  | 91                     | 4.9%                         | 0.9%                                    |
| May        | 9,380                 | 443  | 4.7%                        | 8                                   | 38                     | 1.8%                         | 0.4%                                    |
| June       | 9,319                 | 518  | 5.6%                        | 2                                   | 43                     | 0.4%                         | 0.5%                                    |
| July       |                       |  |                             |                                     |                        |                              |   |
| August     |                       |  |                             |                                     |                        |                              |   |
| September  |                       |  |                             |                                     |                        |                              |   |
| October    |                       |  |                             |                                     |                        |                              |   |
| November   |                       |  |                             |                                     |                        |                              |   |
| December   |                       |  |                             |                                     |                        |                              |   |
| <b>YTD</b> | <b>9,319</b>          | <b>3,067</b>                                   | <b>32.9%</b>                | <b>86</b>                           | <b>1,326</b>           | <b>2.8%</b>                  | <b>14.2%</b>                            |

<sup>1</sup> Recertification results are tied to the month initiated and the recertification process allows customers 120 days to respond to the recertification request. Results may be pending due to the time permitted for a participant to respond.

<sup>2</sup> Excludes count of customers recertified through the probability model.

**Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.**

**FERA Program Table 6 - Capitation Contractors<sup>1</sup>**  
**San Diego Gas & Electric Company**  
**June 2024**

| Contractor                             | Contractor Type<br>(Check one or more if applicable) |     |        |        | Total Enrollments |              |
|--|--|-----|--------|--------|-------------------|--------------|
|  | Private  | CBO | WMDVBE | LIHEAP | Current Month     | Year-to-Date |
| 211 SAN DIEGO                          |  | X   |        |        | 1                 | 10           |
| ALPHA MINI MART                        | X  |     |        |        | -                 | -            |
| AMERICAN RED CROSS WIC OFFICES         |  | X   | X      |        | -                 | -            |
| BACKCOUNTRY COMMUNITIES THRIVING       | X  | X   |        |        | -                 | -            |
| CAMPESINOS UNIDOS INC (CUI)            |  | X   | X      | X      | -                 | -            |
| CHALDEAN COMMUNITY COUNCIL             |  | X   | X      |        | -                 | -            |
| CHULA VISTA COMMUNITY COLLABORATIVE    |  | X   |        |        | -                 | -            |
| COMMUNITY RESOURCE CENTER              |  | X   |        |        | -                 | -            |
| ELDERHELP OF SAN DIEGO                 |  | X   |        |        | -                 | -            |
| HEARTS AND HANDS WORKING TOGETHER      |  | X   |        |        | -                 | -            |
| INTERFAITH COMMUNITY SERVICES          |  | X   |        |        | -                 | -            |
| LA MAESTRA FAMILY CLINIC               |  | X   |        |        | -                 | -            |
| MAAC PROJECT                           |  | X   |        | X      | -                 | -            |
| NEIGHBORHOOD HEALTH CARE               |  | X   |        |        | -                 | -            |
| NORTH COUNTY HEALTH PROJECT, INC.      | X  |     |        |        | -                 | -            |
| ORANGE COUNTY UNITED WAY (211 OC)      |  | X   |        |        | -                 | -            |
| SAN DIEGO STATE UNIVERSITY WIC OFFICES |  | X   |        |        | -                 | -            |
| SAN YSIDRO HEALTH CENTERS              |  | X   |        |        | -                 | -            |
| SCRIPPS HEALTH WIC                     |  | X   |        |        | -                 | -            |
| SOMALI BANTU ASSOCIATION OF AMERICA    |  | X   |        |        | -                 | -            |
| SOMALI FAMILY SERVICES                 |  | X   |        |        | -                 | -            |
| UNION OF PAN ASIAN COMMUNITIES         |  | X   | X      |        | -                 | -            |
| VISTA COMMUNITY CLINIC                 |  | X   |        |        | -                 | -            |
| <b>Total Enrollments</b>               |  |     |        |        | <b>1</b>          | <b>10</b>    |

<sup>1</sup> All capitation contractors with current contracts are listed regardless of whether they have signed up customers or submitted invoices this year.

**Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.**