

A group of four business professionals (three men and one woman) are gathered around a table in a meeting. They are looking at documents and a laptop. The image has a teal overlay. The text is centered on the overlay.

Technical Advisory Committee

ESA Contractor Insights

October 25, 2024

About Us



Reliable Energy Management, Inc

Reliable Energy was founded in 1995 with the vision of providing energy efficient products and services to communities in Orange and Los Angeles Counties. With its 30 years of experience delivering services to low-income households, Reliable Energy has expanded its services throughout the State of California and supports the ESA Program for three Investor-Owned Utilities, as well as the state's Low-Income Weatherization Program and Low-Income Home Energy Assistance Program.



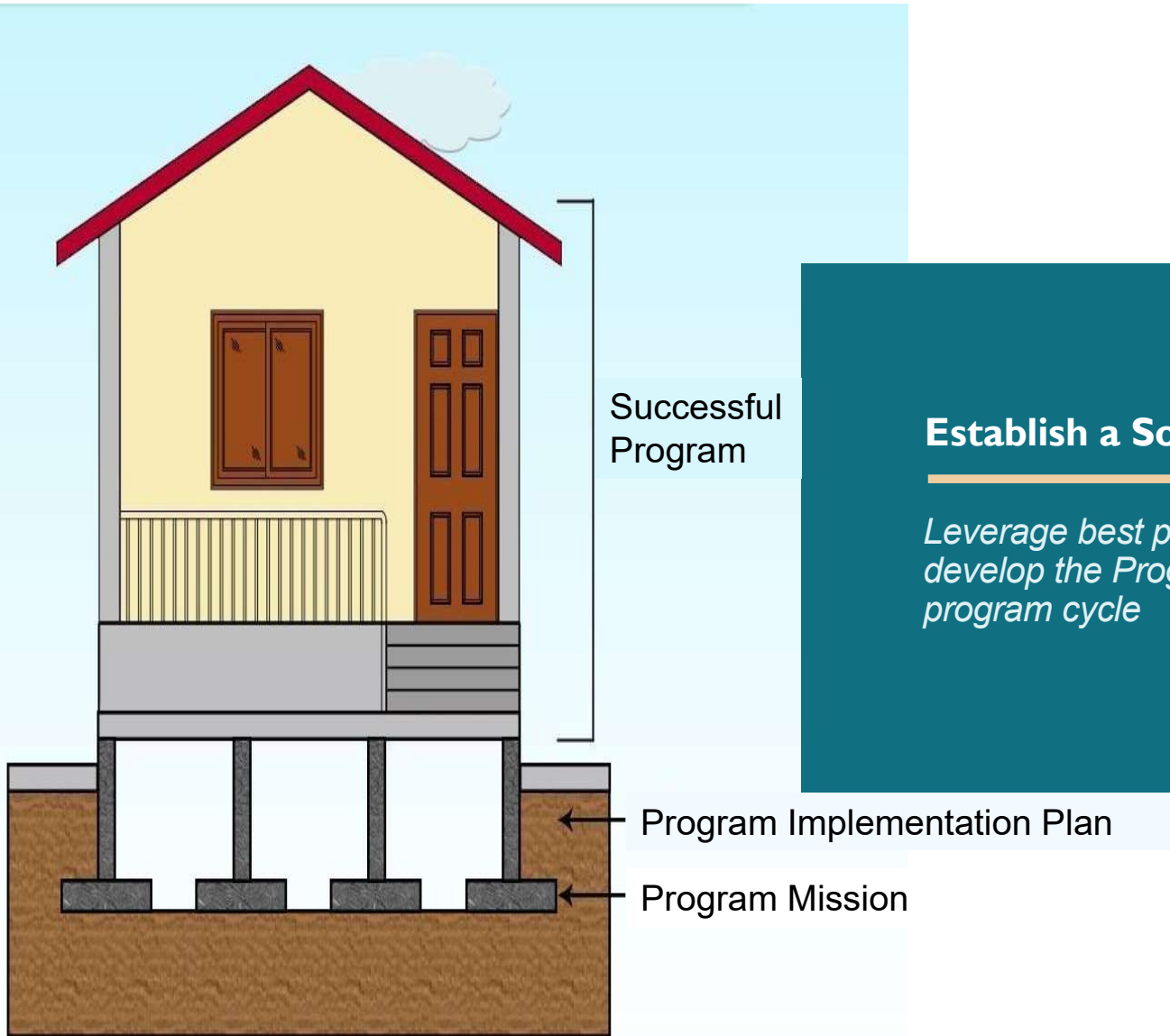
John Harrison Contracting, Inc

John Harrison Contracting - is a small minority owned business that was established in 1987 to help households in the counties of Riverside and San Bernardino address their energy conservation and cooling needs. With over 35 years of experience, JHC has delivered energy efficiency services to tens of thousands of households under contract by small and large investor-owned utilities, Public Housing Authority, and the State of California.

ESA Program 2021 - 2026

Lessons Learned

- Competitive bid process weighed heavily on resources across IOUs and contractors
- Challenges issuing contracts and conducting training for new program model caused delays in implementation
- Focus on developing new processes and troubleshooting unanticipated issues during early implementation impacted customer engagement efforts
- Increased administrative burden for contractors
- Unprecedented layoffs due to a disruptive program launch



Establish a Solid Foundation

Leverage best practices and lessons learned to develop the Program Logic Model for the new program cycle

Contractor Recommendations

✓ Extend Current Cycle

To avoid disruption, support contractors, and build on current program momentum – extend the current funding cycle and program model through 2027.

✓ Program Mission

Clearly define the purpose of the program and its target population.

- *California Code, Public Utilities Code - PUC § 2790*
- *Focus on “Cost Responsible” solutions to maximize participation*

✓ Program Logic Model

Establish a Standardization Team to develop a program logic model that supports the program mission.

- *Consider a ten-year funding cycle*

✓ Realistic Timeline

Establish a realistic timeline

- *Develop Logic Model*
- *IOUs to submit program applications*
- *CPUC to issue Decision*
- *Develop statewide implementation plan*

✓ Standardization Team

Should be tasked to

- *Update statewide policies and procedures*
- *Identify, standardize, and implement statewide software solution*
- *Standardize policies and procedures across the state and ensure uniformity*

✓ Financial Support

Revisit and restructure payment terms for implementers and contractors to support growth and longevity



THANK YOU!

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