## BEFORE THE PUBLIC UTILITIES COMMISSION OF THE STATE OF CALIFORNIA

Application of Pacific Gas and Electric Company for Approval of its Energy Savings Assistance and California Alternate Rates for Energy Programs and Budgets for 2021-2026 Program Years. (U39M)	Application 19-11-003 (Filed November 4, 2019)
And Related Matters.	Application 19-11-004 Application 19-11-005 Application 19-11-006

## MONTHLY REPORT OF SOUTHERN CALIFORNIA GAS COMPANY (U 904 G) ON LOW-INCOME ASSISTANCE PROGRAMS FOR 2023 MARCH

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Application 19-11-007

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Date: April 21, 2023

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## MONTHLY REPORT OF SOUTHERN CALIFORNIA GAS COMPANY (U 904 G) ON LOW-INCOME ASSISTANCE PROGRAMS FOR MARCH 2023

This is the third monthly report for program year (PY) 2023. The purpose of this report is to consolidate activity for the California Alternate Rates for Energy (CARE) Program and Energy Savings Assistance (ESA) Program and provide the California Public Utilities

Commission's Energy Division with information to assist in analyzing the low-income programs.

This report presents year-to-date CARE and ESA Program results and expenditures through March 31, 2023, for Southern California Gas Company (SoCalGas).

Respectfully Submitted on behalf of Southern California Gas Company,

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Date: April 21, 2023

## Southern California Gas Company

**Energy Savings Assistance Program (ESA Program)** 

### And

**California Alternate Rates for Energy (CARE)** 

**Program Monthly Report** 

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#### ENERGY SAVINGS ASSISTANCE PROGRAM MONTHLY REPORT

#### 1. ESA PROGRAM EXECUTIVE SUMMARY

#### 1.1. ESA Program Overview

## 1.1.1. Provide a summary of the ESA Program elements as approved in Decision (D.)21-06-015.

On June 3, 2021, Decision (D.) 21-06-015 was issued approving the applications of the four major IOUs and setting forth the parameters for the administration of the CARE, Family Electric Rate Assistance (FERA) and ESA Programs for the 2021-2026 Program Cycle.<sup>1</sup> This report reflects the approved budget and homes treated updates per D.21-06-015.

Program Summary for 2023 ESA Program Main (SF, MH, MF In-Unit)			
	2023 Authorized / Planning Assumption	Actual to Date	%
Budget	\$94,836,846	\$11,787,445	12%
Homes Treated	69,837	6,281	9%
kWh Saved	N/A	N/A	N/A
kW Demand Reduced	N/A	N/A	N/A
Therms Saved	1,435,220*	66,052	5%
GHG Emissions Reduced (Tons)**	7,345	349	5%

<sup>\*</sup> Per D.21-06-015, approved therms saved goal of 1,435,220 for PYs 2022-2026 are for the *entire* ESA Program portfolio, including Main ESA Program (SF), Multi-Family (MF) in-unit, MF Common Area Measures (CAM) and Multi-Family Whole Building (MFWB), with the singular exception of the Staff Proposal pilot. However, the actual-to-date therm count in this table does not include MF CAM. See next table, "Program Summary for 2022 ESA Program MF CAM" for actual-to-date therm savings.

In March 2023, SoCalGas processed and paid contractor invoices from prior months' activities for 3,533 treated homes. Additionally, SoCalGas paid for the

<sup>\*\*</sup> GHG Emissions Reduced calculated using EPA Greenhouse Gas Equivalencies Calculator.

<sup>&</sup>lt;sup>1</sup> D.21-06-015, Ordering Paragraph (OP 3) and Attachment 1.

weatherization of 3,533 homes, 242 furnace repairs and replacements, and 115 water heater repairs and replacements.

Program Summary for 2023 ESA Program MF CAM			
	2023 Authorized / Planning Assumptions	Actual to Date	%
Budget*	\$8,001,130	\$83,827	1%
Properties Treated	N/A	0	0%
kWh Saved	N/A	N/A	N/A
kW Demand Reduced	N/A	N/A	N/A
Therms Saved	N/A**	0	N/A

<sup>\*</sup> Authorized budget from unspent, uncommitted funds per AL 5865 filed September 17, 2021, less 2022 spend.

SoCalGas has no Multifamily Common Area Measure (MF CAM) projects completed yet in 2023 and there are seventeen (17) projects in progress consisting of existing projects and new enrollments. The remaining projects focus on replacing central system domestic space and water heating equipment, e.g., boilers and water heaters. SoCalGas will be completing all current projects in 2023 with the transition to the Multifamily Whole Building Program (MFWB) beginning on July 1, 2023.

Program Summary for 2023 ESA MFWB (MF In-unit, MF CAM, MFWB)			
	2023 Authorized / Planning Assumptions	Actual to Date	%
Budget	\$21,477,314	\$0	0%
Properties Treated*	26,119	0	0%
kWh Saved	N/A	N/A	N/A
kW Demand Reduced	N/A	N/A	N/A
Therms Saved*	184,617	0	N/A

<sup>\*</sup> Per D.21-006-015, to be tracked and reported as targets, but not set as goals.

<sup>\*\*</sup> Properties treated estimate per AL 5865 filed September 17, 2021.

<sup>\*\*</sup>Therms saved goal is at portfolio level.

Multifamily Whole Building program will be effective July 1, 2023.

Program Summary for 2023 Pilot Plus/Deep			
	2023 Authorized / Planning Assumptions	Actual to Date	%
Budget	\$6,510,545	\$2,660	0%
Homes Treated	TBD	0	0%
kWh Saved	N/A	N/A	N/A
kW Demand Reduced	N/A	N/A	N/A
Therms Saved	TBD	0	0%
GHG Emissions Reduced (Tons)	TBD	0	0%

ESA Program Pilot Plus/Deep is a joint pilot program between SoCalGas and Southern California Edison (SCE), where pre-selected customers residing in single family homes may opt in to participate. Participants in Pilot Plus/Deep will receive measures that may help them save 5% to 50% of their energy usage. SoCalGas and SCE conducted a competitive solicitation to select a single third-party Program Implementer to deliver Pilot Plus/Deep gas and electric program services. A contract with the successful bidder was finalized in July. The successful bidder is currently ramping up and beginning to enroll customers.

#### 1.1.2. Program Measure Changes

No measure changes occurred in March 2023.

#### 1.2. ESA Program Customer Outreach and Enrollment Update

## 1.2.1. Provide a summary of the ESA Program outreach and enrollment strategies deployed this month.

As SoCalGas moves from the goal of homes treated to therms savings, the purpose of ongoing communications is to help build necessary awareness, recognition, and trust so that customers are willing to engage with and participate in the program. At this time, SoCalGas is concentrating efforts in ZIP codes with low ESA Program enrollment that are also Disadvantaged Communities (DACs), targeting current CARE customers who have not received ESA Program measures since 2018 in those areas. SoCalGas continued marketing and communication efforts to increase program awareness and reduce barriers that prevent customers from participating. It is anticipated that a customer's current participation in CARE may prompt them to learn more about and participate in the ESA Program.

## 1.2.2. Customer Assistance Marketing, Education and Outreach for the CARE and ESA Programs.

#### Ethnic and Mass Media Campaign

SoCalGas launched a multi-channel targeted mass media umbrella campaign in February. The campaign's objective is to increase visits to the Customer Assistance Program's page and increase awareness among eligible customers. The campaign includes a mix of broad channels and targeted strategies to generate awareness and drive actions to the program landing page. The channel mix is broken down into television, radio, and digital such as video, display, social and native platforms. The campaign tag line, "Offering support, in more ways than one," speaks to the support that SoCalGas offers its customers by way of its

customer assistance programs (e.g., ESA, CARE, and the Medical Baseline Allowance program) which can be found at the Customer Assistance Program's landing page. The campaign will run for a little over a month, concluding in April.

#### E- Newsletter

SoCalGas did not participate in any E-Newsletter campaigns related to lowincome programs during the month of March.

#### **Energy Savings Assistance Program - Emails**

SoCalGas did not send emails in March as the distribution strategy was being revised for A/B testing. Email distribution will resume in April or May.

#### Energy Saving Assistance Program - Direct Mailings

SoCalGas did not send direct mail letters in March as the distribution strategy was being revised for A/B testing. Direct mail distribution will resume in April or May.

#### <u>Energy Savings Assistance Program – Text Messaging</u>

SoCalGas did not send text messages in March as the distribution strategy was being revised for the above-mentioned A/B testing. Text message distribution will resume in April or May.

#### Energy Savings Assistance Program - Bill Inserts

SoCalGas did not send any bill inserts during the month of March.

#### Energy Savings Assistance Program - Web Activities

There were 1,269 internet-generated leads for the ESA Program during the month of March from all channel activities conducted in previous months. The leads are being pursued by SoCalGas ESA Program contractors.

#### <u>Energy Savings Assistance Program – Social Media Activity</u>

SoCalGas posted an ESA Program social media post to Meta sites (Facebook and Instagram) in March. The posts reached 159,809 unique viewers and generated 218 link clicks for the general market and reached 100,961 unique viewers and generated 156 link clicks in the Hispanic market. SoCalGas partnered with an ad agency to administer its social media posts. ESA program posts were optimized for impressions over clicks, as the goal is to raise program awareness.

#### Community Outreach & Engagement – ESA Program and CARE

SoCalGas provides customer program information regarding its interactions with the community that facilitates participation in its Low-Income Programs. On an ongoing basis, SoCalGas Regional Public Affairs meets with various community groups – representing both the general population and low-income customers.

CARE and ESA Program information is distributed at the events that SoCalGas or

its representatives attend. A complete listing of outreach events that SoCalGas participated in during the month of March can be found in Appendix A.

Community Based Organizations (CBOs) and Faith-Based Organizations (FBOs) also constitute a key component of the grassroots tactics. These organizations serve as trusted sources of information on the CARE and ESA Programs and provide the community with information on enrollment. A partial list of the organizations, their primary focus, and the counties and communities they serve follows.

211 LA County is a multilingual referral phone number for Los Angeles County. As a result of SoCalGas' close working relationship with 211, callers learn about the ESA Program and CARE when they are put on hold, and representatives are trained to follow up with callers on these programs, even if utility assistance was not the original purpose of the call. The organization provides monthly reporting on the categories of service calls and ZIP codes of the callers. In addition to operating a crisis-information helpline, 211 also attends community events, and through their relationship with SoCalGas, they discuss low-income programs as part of their outreach. During the month of March 211 LA made four (4) social media posts promoting customer assistance programs. The agency also informed 120 callers about the CARE Program and spoke with 7 callers who were interested in the ESA Program.

In October 2022, SoCalGas Customer Assistance Programs started a collaboration with Chinatown Service Center (CSC). Chinatown Service Center serves Los Angeles County, and have offices in Los Angeles, Alhambra, San Gabriel, and Monterey Park. Chinatown Service Center focuses on serving the Chinese Immigrant community but also serve other community members that need assistance. They provide various help such as: medical, dental, optometry, behavioral health, social services, youth services, and financial help. Chinatown Service Center is assisting Customer Assistance Programs (CAP) outreach team by distributing CAP collateral to their clients and community members.

SoCalGas Customer Assistance Programs continues its collaboration with Walking Shield. Walking Shield's mission is to improve the quality of life for families in Orange and Los Angeles Counties by coordinating programs that provide shelter, healthcare, community development support, educational assistance, employment development, and humanitarian aid. Also, through this partnership, Walking Shield provides SoCalGas Customer Assistance Program information to the community by utilizing social media platforms and newsletters, and via phone and virtual meetings with clients. In the month of March, Walking Shield held 22 one-on-one virtual/phone meetings where they discussed SoCalGas' Customer Assistance Programs, provided brochures, and explained details of the programs. Ten (10) program applications were submitted during these meetings. Walking Shield also emailed a total of 45 participants from their

education program with information on SoCalGas' Customer Assistance Programs, as well as a link to apply.

The mission of Catholic Charities of Orange County is to provide service to people in need, to promote their voice in society, and to call on the Church and all people to do the same. Catholic Charities of Orange County works with charitable services such as CalFresh (Food Stamps) Outreach/Applications Program, Camp Re-Creation For Adults and Children with Special Needs, Cantlay Food Distribution Center, Catholic Campaign for Human Development, Catholic Charities Auxiliary, Catholic Charities of Orange County, Inc., Immigration and Citizenship Center, L'arche Wavecrest, Natural Family Planning, New Hope Crisis Counseling Hotline, Snap-Ed (Nutrition Education and Obesity-Prevention Program), Society of St. Vincent De Paul and The Orange Catholic Foundation. Catholic Charities of Orange County promotes SoCalGas' Customer Assistance Programs through all these avenues.

Another partnership in Orange County has been developed with Families Forward. Families Forward is an organization that has been helping families in need achieve and maintain self-sufficiency through housing, food, counseling, education, and other support services. Families Forward holds strong to its commitment to the values of dignity, empowerment, accountability, community spirit, and hope since 1984. A key factor for success is Families Forward's commitment to collaborate with many organizations to end family homelessness

in Orange County, including Orange County United Way, the Commission to End Homelessness, First 5 Orange County and many other partner agencies and foundations. In the month of March, 418 families received CARE Program information during their food distribution. In addition, CAP information was posted on the Families Forward community resource page under their rental and assistance section. This page garnered 180 views in March.

A partnership was established in 2020 with the Center Auxiliary for Recruitment, Education and Service which is the auxiliary for the Los Angeles County + USC Medical Center. This program is also known as CARES. Los Angeles County + USC Medical Center is one of the largest public hospitals in the country ensuring that treatment is available to every member of the community. CARES is a California nonprofit corporation, providing financial support and volunteer services. Its primary mission is to benefit patients by adding comfort to their hospital stay and providing services which help the patients and their families access quality healthcare. Through this partnership, CARES provides SoCalGas CAP information in their senior food distributions, CARES Child and Family Program, Obstetrics department and information stands placed throughout the medical center. In addition, SoCalGas will be invited to speak to staff at the medical centers who provide information to patients about the program. In March, the Los Angeles County + USC Medical Center Chaplin Department sent out 25 emails to their contacts sharing CAP information. Information was also shared with 660 individuals at four (4) food distribution events.

To assist with grassroots outreach, SoCalGas also works with counselors from Worksite Wellness, a CBO in Los Angeles County that provides outreach to lowincome working families. Counselors visit workplaces in south Los Angeles and neighboring communities to deliver wellness seminars and discuss no-cost/lowcost health care services. While informing workers of Medi-Cal eligibility, the counselors also inform the workers of the CARE Program. In March, Worksite Wellness staff offered virtual Health Education presentations, in addition to distributing sanitation care packages, vouchers for food boxes, and supplies to low-income families. These presentations have also been made available inperson at local parks. The presentations reached 1,538 clients while 1,002 clients attended Community Health classes in-person or online last month. Staff also provided enrollment assistance to 178 families that qualified for Customer Assistance Programs based on Medi-Cal, MyHealthLA, or Covered California participation. Enrollments are still being conducted over the phone, while others are being done in-person as the Worksite Wellness office remains open at 100% capacity. In the month of March, Worksite Wellness also distributed Customer Assistance Program materials to 300 people through their food box delivery services and reached 460 people through their social media outreach.

SoCalGas also collaborates with LIFT-Los Angeles. LIFT partners with community and early childcare organizations who refer parents and caregivers to SoCalGas' services (parents can also contact LIFT directly). While these community institutions are focused on helping children develop and thrive, LIFT

concentrates on engaging and supporting their parents. LIFT works to build a strong, trusted relationship with each parent and/or caregiver centering around family goals that include increasing savings and reducing debt, finding highquality educational opportunities, and securing jobs that can provide more economic stability. Members and coaches meet at least once a month to make progress towards their goals. LIFT also provides families with funds to meet emergency needs and support long-term goals and connects parents to a broader community of local resources and partnerships such as SoCalGas' Customer Assistance Programs. This month, LIFT worked to provide over 327 members with SoCalGas' CAP information. Due to the COVID-19 emergency, as of March 16, 2020, LIFT switched its programming to virtual coaching so their services to parents could continue uninterrupted. LIFT's ability to be nimble and pivot to virtual has meant that they are able to see more members virtually than the inperson meetings. Since transitioning to virtual coaching, LIFT-LA has seen an increase in one-on-one virtual coaching sessions along with urgent wraparound supports.

In Los Angeles County, Via Care Community Health Center's mission is to support and uphold the community's right to health by providing quality, equitable and comprehensive care. Via Care provides quality medical care to children and adults in East Los Angeles. Services include medical care, pediatrics, women's health, behavioral health, dental, and men's health. Via Care provides Customer Assistance Program information in their community events.

In the Southeast region of Los Angeles County, SoCalGas collaborates with Human Services Association (HSA), which is a private nonprofit agency whose principal mission is to provide families with compassionate and comprehensive care to promote wellness and build strong communities. HSA was founded in Bell Gardens as an outreach effort of the Presbyterian Church USA. Today, HSA serves over 20,000 clients annually on a non-sectarian basis with a range of services that addresses the unique and shared needs of clients of all ages. During the month of March, 130 people were provided information about SoCalGas Customer Assistance Programs.

As of February 2023, SoCal Gas began a new partnership with NewStart Housing Corporation, an LA County-established Community Housing Development Organization (CHDO). NewStart Housing is driven by a long-term vision to provide quality affordable housing to low-income families and seniors who may otherwise not have many options for adequate shelter. NewStart Housing Corporation's work is unique in that the tenants who reside in their properties have access to numerous social service programs provided by partnered organizations. These programs include nutrition services, health resources, childcare, advocacy, and transportation services. They currently serve an average of 2,500 customers in Los Angeles and San Bernadino Counties, including the cities of South Gate, Huntington Park, Cudahy, Bell, Bell Gardens, Maywood, Walnut Park, Chino, and Fontana. For the month of March, Newstart Housing shared information on Customer Assistance Programs at four hosted events and

reached four (4) individuals through their one-on-one interactions and phone outreach.

A partnership with St. Barnabas Foundation (SBSS) in Los Angeles County was formed in 2018 to assist with the growing number of older adults in SoCalGas' service territory who lack basic developmental tools. The impacts of COVID-19 have affected most events with the organization. SBSS works with vulnerable population and provides one-on-one case management phone calls where they can introduce SoCalGas' Customer Assistance Programs to clients directly as well as provide translations and answer common questions about their gas bill. In March, St. Barnabas reached 2,924 people by sharing information about Customer Assistance Programs on Instagram, Twitter, and Facebook. The "SoCalGas Low-Income Assistance Programs" page of their monthly newsletter, which is posted on their website, received over 869 views. In addition, SBSS distributed customer assistance materials to 325 clients through their Home Delivery Meal Program.

In Santa Barbara County, SoCalGas continues to work with Unity Shoppe, a CBO that serves low-income families, children, seniors, and persons with disabilities. The store-front facility in downtown Santa Barbara serves approximately 17,000 families per year. Each family meets with a counselor providing an opportunity for one-on-one discussion on SoCalGas' low-income programs. Unity Shoppe provides Customer Assistance Programs to their partner agencies that work in referrals of low-income clients or agencies representing schools, infant &

children's programs, medical assistance programs, and veteran outreach services.

For the month of March, Unity Shoppe provided information on SoCalGas'

Customer Assistance Programs to over 1,318 households.

In Bakersfield, SoCalGas Customer Assistance Programs partners with Radio Campesina. Radio Campesina was founded by César Chávez in 1983 as a way to entertain and create a sense of community for Latinos and working families. The ongoing mission of the network is to advance César's legacy by urging people to take action, motivating them to use available resources, and inspiring them to be active in their own communities. Radio Campesina has more than a million listeners in English and Spanish in rural and urban areas. Radio Campesina, shares customer assistance information through their radio stations, community events and social media platforms.

Also in Ventura County, SoCalGas works with Food Share Ventura County, an organization that provides food for over 75,000 people monthly. Food Share is a member of Feeding America, the nation's largest hunger-relief network of food banks, as well as the California Association of Food Banks. In the month of March, Food Share Ventura County distributed 5,567 "Emergency Box Distributions" and "Senior Kit Distributions" with SoCalGas' Customer Assistance Programs materials at various locations throughout Ventura County, as listed individually in Appendix A.

In Oxnard, SoCalGas has partnered with El Concilio, a CBO that is a service center for the rural low-income, limited, or non-English speaking community. El Concilio, transitions low-income families by providing services that integrate them into the community to assist them in becoming self-sufficient, engaged, and greater contributors to the community. In March, El Concilio distributed CAP information to 729 attendees that visited their office.

In San Luis Obispo County, a partnership has been established with Center for Family Strengthening – Promotores Collaborative (CFS - Promotores Collaborative). This organization aims to develop a sustainable, diverse, and comprehensive culture that promotes equal access to community resources and services among all members of the Hispanic community in San Luis Obispo County. The Promotores are provided with the tools needed to work as advocates, change agents, and partners with local agencies for positive change. Through this partnership, 20 Promotores located in Paso Robles, San Miguel, Shandon, Atascadero, San Luis Obispo, Los Osos, Five Cities and Nipomo have been trained on the SoCalGas CARE Program. The Promotores are actively participating in community events and use that platform to inform customers on SoCalGas Customer Assistance Programs.

A new collaboration recently began with The Link Family Resource Center (The Link) in San Luis Obispo County. The Link provides support to accessing food, housing, clothing, health care, and parent education. The Link also assists with

navigating the social services system for mental health services, disability benefits, drug and alcohol recovery, adoption and guardianship support and family reunification. The Link is disseminating CAP information to the community members in San Luis Obispo.

In our Southern Desert region, SoCalGas partners with FIND Food Bank. FIND Food Bank is the Desert's regional food bank and is the only regional food bank serving eastern Riverside and southern San Bernardino counties. FIND distributes over 12 million pounds of food assistance annually to an average 90,000 individuals each month across the service area. FIND operates 22 FIND Mobile Market Distributions and a network of over 66 community-based partners whose programs include food pantries, soup kitchens, after-school and summer care, senior centers, Faith-Based Organizations, and homeless shelters. Through its affiliations with Feeding America and the California Association of Food Banks, FIND represents the Desert Community at regional, state, and national levels to advocate for the most vulnerable populations suffering from food insecurity. For the month of March, FIND Foodbank's partnership with SoCalGas led to 3,540 one-on-one outreach opportunities to present SoCalGas' CAP information in 12 of the coverage areas they serve. This month the following coverage areas were visited: Bermuda Dunes, Cathedral City, Desert Hot Springs, Indian Wells, India, La Quinta, Mecca, North Palm Springs, Oasis, Palm Springs, Thermal, and Thousand Palms.

In the Eastern San Fernando Valley, SoCalGas has developed a collaborative effort with El Nido Family Source Centers. El Nido is regarded as a nonprofit leader in Los Angeles – an integral part of the fabric of the communities it serves – providing critical social services in the most disadvantaged and under-resourced neighborhoods of LA County. With more than 90 years of experience and with programs that serve ethnically diverse clients of all ages – from newborns to toddlers to teens and into adulthood – El Nido transforms the lives of tens of thousands of vulnerable individuals across Los Angeles each year. In March, staff distributed information regarding SoCalGas' Customer Assistance Programs to 900 individuals that visited/received assistance at their site for the citywide Emergency Rental Assistance Subsidy Program, Temporary Rent Subsidy for tenants in the City of Los Angeles who are unable to pay rent due to circumstances related to the COVID-19 pandemic.

In the Southeast region of Los Angeles County, SoCalGas partners with Southeast Community Development Corporation (SCDC), a non-profit organization addressing the serious social and economic issues existing in the Southeast's eight member cities of Bell, Bell Gardens, Commerce, Cudahy, Huntington Park, Maywood, South Gate, and Vernon. SCDC was created based on the belief that community problems must be solved by the community itself and is committed to utilizing resources within the community. With local funding sources, SCDC has continued to be a strong investment in the communities it serves. SCDC has a history of managing community projects and producing positive results. It has

organized bus shuttles for the cities of Montebello and Huntington Park, administered a federally funded home renovation project for the city of Huntington Park, administered a 2020 Census Questionnaire Assistance Center, distributed loans through the Small Business Micro Loan Program, administered a business assistance center, formed a Southeast Health Coalition, and co-sponsored a college scholarship program and college conference fair for students in the Southeast area. The organization has since expanded to the rest of the county and works as a resource in many different areas including education and enrollment of customers into SoCalGas' Customer Assistance Programs. For the month of March, SCDC shared information on Customer Assistance Programs with 140 people through their Instagram social media account.

Since 1980, Inner City Law Center (ICLC), a non-profit law firm, has provided free legal services to the vulnerable residents of Los Angeles. ICLC promotes access to decent, safe, and fully habitable housing for the enormous number of homeless and working-poor families and individuals residing in Los Angeles' inner city neighborhoods. It is the only full-time provider of legal services headquartered on Skid Row, fighting for justice for low-income tenants, working poor families, immigrants, people who are living with HIV/AIDS or are disabled, and veterans. In March, through their partnership with SoCalGas, information regarding SoCalGas' Customer Assistance Programs was distributed to 68 tenants to new Rent Escrow Account Program (REAP) units and habitability-potential buildings.

This year, SoCalGas has entered into a new partnership with ONEgeneration, a non-profit focused on providing intergenerational care and services. Operating throughout the western San Fernando Valley, ONEgeneration serves a variety of constituents and communities. These range from low-income, homebound, and medically frail senior citizens to developmentally disabled or at-risk youth to infants and children up to six years old. They also service diverse, multiethnic communities, with program participants speaking a number of languages. In March, ONEgeneration hosted or attended eight (8) community events where staff provided collateral materials and information about Customer Assistance Programs to attendees and assisted 8 clients with program enrollment. Their bimonthly newsletter was also distributed electronically to 8,000 households.

In 2021, SoCalGas also began partnering with Veterans Legal Institute. Based in Orange County, Veterans Legal Institute facilitates pro bono legal assistance to homeless, at-risk, disabled, and low-income current and former service members. Through their core values of outreach, compassion, leadership, empowerment, and quality advocacy, their organization aims to overcome barriers for veteran self-sufficiency. In the month of March, a detailed message and link to SoCalGas' Customer Assistance Program's online applications were emailed to 185 Veterans Legal Institute clients.

In partnership with SoCalGas, The Vietnamese Community of the Southern

Californians (Viet SoCal) works to promote assistance programs to Vietnamese

communities in Orange County and across Southern California. Viet SoCal publishes local Vietnamese news online, advocates for Vietnamese residents, and offers community-based programs. Viet SoCal shares customer assistance programs information at weekly ESL and Citizenship and Social Benefits workshops and at different community events in the Orange County region. In March, Viet SoCal also published information about Customer Assistance Programs daily in their newspapers, Nguoi Viet and VietMy.

SoCalGas Customer Assistance Programs was able to commence a partnership with MEND poverty (MEND). MEND established operations in Pacoima, where it continues to provide food, clothing, one-on-one case management and support services to low-income individuals and families. For 50 years, MEND has continuously served the most vulnerable in the community, including those who are homeless, unemployed/under-employed, very low income, and older adults. In March, MEND staff provided outreach by distributing materials with CAP information to 495 community members in Pacoima and Arleta. They also regularly provide CAP outreach through their Rental Assistance Appointments.

In the month of March, SoCalGas Customer Assistance Programs continued its collaboration with Goodwill Industries of Orange County. Goodwill works to enhance people's dignity and quality of life by strengthening their communities, eliminating their barriers to opportunity, and helping them reach their full potential through learning and the power of work. Local Goodwill organizations

are innovative and sustainable social enterprises that create job training programs, employment placement and other community-based programs by selling donated clothing and household items in more than 3,300 Goodwill stores. Goodwill of Orange County is assisting SoCalGas Customer Assistance Programs by displaying CAP information in their stores and resource centers as well as educating their employees on these programs. In the month of March, Goodwill of OC distributed customer assistance information to 49,678 customers.

SoCalGas began a new partnership with PARS Equality Center in May 2022.

Originally founded in 2010 in the San Francisco Bay Area, PARS Equality Center opened a second location in Sherman Oaks, CA to help communities in the San Fernando Valley and surrounding areas. The organization primarily serves the Iranian and Persian-speaking population. PARS' multilingual staff include case managers and attorneys who provide a full range of professional social services and legal representation. Social services provided include English as a Second Language classes, citizenship education classes, job search training programs, and financial assistance programs. PARS Equality Center provides SoCalGas Customer Assistance Programs information at their workshops and clinics held at their Sherman Oaks office.

SoCalGas began a partnership with South County Outreach in July 2022. South County outreach is located in Irvine, CA, and has been helping the Orange County community since 1989. South County Outreach operates with three major

tenets in mind: housing, food, and education. The organization provides homeless prevention and rapid re-housing services by offering rental and utility assistance as well as affordable housing to households who are homeless or at risk of being homeless. Their food program distributes over 700,000 pounds of emergency, non-perishable, and fresh food to over 6,000 residents annually. Additionally, the organization's educational programs help clients develop financial literacy and build professional skills to prevent homelessness and increase job opportunities. In the month of March, South County did not have final numbers to report but will include in annual report.

#### **Tribal Outreach Activity**

In late 2022, SoCalGas began working with Perez Pacheco Consulting, a Tribal consultant to assist with meeting Decision directives for Tribal Outreach by coordinating meetings with tribal leadership. Since establishing the partnership, SoCalGas has begun coordinating and meeting with both Federally- and Non-Federally Recognized Tribes, as well as tribal community leaders. There are 21 Federally Recognized Tribes within SoCalGas' service territory, of which only ten have residential gas service meters. SoCalGas' outreach efforts focus on working with tribal organizations and members to help build awareness on SoCalGas' Customer Assistance Programs (ESA, CARE, Medical Baseline, etc.) and build trust amongst the community despite the majority not having access to natural gas service.

SoCalGas engages in ongoing collaborative outreach efforts with Southern California Indian Center (SCIC). SCIC is a non-profit organization focused on serving and promoting self-sufficiency in American Indian, Alaskan Native and Native Hawaiian communities across Los Angeles, Orange, and Riverside Counties. Their constituency consists of the largest concentration of American Indian/Native Alaskans in the United States, covering over 350 tribal groups. They are particularly dedicated to supporting community efforts in workforce development, youth education, family support, and multimedia training. Details regarding specific events that took place during the month of March can be found in Appendix A.

Ventura County has a very large population of indigenous speakers (residents who speak neither English nor Spanish, but speak various indigenous languages, such as Zapoteco or Mixteco). The Mixteco Indigena Community Organizing Project (MICOP) reports that 20,000 indigenous speakers reside in Ventura County. To reach out to these residents and customers – primarily farmworkers and persons with limited English proficiency – SoCalGas collaborates with MICOP to extend awareness of the CARE Program. MICOP provides ongoing awareness, and SoCalGas schedules periodic sponsored events to provide direct outreach. Due to the COVID-19 pandemic, MICOP has leveraged its radio resource and has provided information on customer assistance programs through their radio stations. In March, MICOP informed 73 community members on

Customer Assistance Programs via phone calls and provided 12 PSAs on their radio station.

In January 2023, SoCalGas began a partnership with Indigenous Women Rising Orange County. The organization was founded in 2017 and serves the Native American population in Orange County. The organization aims to provide a safe space and resources from trusted grassroots community organizations. Indigenous Women Rising Orange County not only provides resources to address different service needs that indigenous women may need but incorporates Native American cultural perspectives and puts together events that promote Native American identity and wellness. The organization shares information on SoCalGas customer assistance programs at community events which include Pow-Wows, Native family oriented events, Native American Heritage month celebrations and community education workshops.

In February 2023, SoCalGas Customer Assistance Programs began a collaboration with Apanish Foundation in Santa Barbara. Apanish Foundations are the living descendants of the original Chumash people of Santa Barbara and the Gaviota Coast. Apanish Foundation goals is to provide Native American cultural art, sciences and outbound earth stewardship educational programs for the public schools and local communities. Apanish Foundation is assisting SoCalGas by providing CAP information in their community events in Santa Barbara County. In the month of March, Apanish collaborated with five (5) community

allies in Santa Barbara County, to inform them on our Customer Assistance Programs.

In February 2023, SoCalGas Customer Assistance Programs began a collaboration with Fernandeño Tataviam Band of Mission Indians (FTBMI) in San Fernando. The distinct community of the present-day FTBMI originated in the lineages, villages and culture of the pre-Mission period. The FTBMI is an independent nation, exercising its inherent sovereign authority over its tribal citizens and territory. FTMBI is assisting SoCalGas Customer Assistance Programs by providing information in their community events.

#### **Disability Community Outreach**

SoCalGas continues to work with organizations in the disability community such as Fiesta Educativa, an organization that focuses on helping Latino families that have family members with special needs. This organization performs disability outreach and community events in Los Angeles, Riverside, San Bernardino, and Orange Counties. The areas covered are Los Angeles, Arcadia, Whittier, Monterey Park, and San Gabriel.

SoCalGas also has an ongoing partnership with Blindness Support Services Inc., an organization that has a specialized history of providing direct program services to individuals who are blind or visually impaired on a one-on-one basis. The organization provides assistance in Riverside and San Bernardino counties and

works with individuals who have visual impairments to become more independent and adapt to the challenges they face. The counselors have been trained on the CARE and ESA Programs and have a plan in place to provide outreach and enrollment in SoCalGas' programs. Due to the COVID-19 emergency, Blind Support Services has changed its programming to provide one-on-one assistance through mail and phone calls. In March, Blind Support Services provided one-on-one touchpoints to 19 households with seniors and individuals with disabilities, providing them with information on SoCalGas' Customer Assistance Programs.

In addition, SoCalGas works with Southern California Resource Services for Independent Living (SCRS-IL). A cross-disability, non-residential, disability rights organization, SCRS-IL empowers people with any disability to live full and independent lives by committing to building an inclusive community that recognizes the dignity, humanity and worth of all people. Through comprehensive Independent Living and Employment Services provided by well-trained staff, the unified center supports people with disabilities in transforming their lives through their own choices of how they live, work and participate in their community. SCRS-IL is committed to the founding principles of independent living, self-advocacy and personal empowerment. During the month of March, SCRS-IL was able to disseminate CAP information to 1,080 community members.

Frank D. Lanterman Regional Center (Lanterman) is one of 21 regional centers in the state of California that together serve individuals with, or at risk for developmental disabilities and their families. Lanterman is a private, non-profit, that operates under contract with the State of California through the Departmental of Developmental Services. Lanterman offers lifelong services and supports for approximately 11,500 individuals with developmental disabilities. Lanterman Regional Center works together with client, families, services providers, and communities to provide quality services and supports that address an individual's unique strengths and needs. Lanterman's service area includes Hollywood-Wilshire, Central Los Angeles, Glendale, Burbank, La Cañada-Flintridge, La Crescenta and Pasadena. Lanterman holds training events for the following cultural groups throughout its service area: Korean, Filipino, Armenian, and Hispanic. Most of the clients are at or below the national poverty level. Through the SoCalGas partnership, CAP information is provided to all individuals seeking assistance through the Lanterman regional center.

Based in the City of Los Angeles, Disability Community Resource Center (DCRC) partners with SoCalGas to further their mission of supporting peer-led programs and services for people with disabilities. The organization is a Center for Independent Living, imparting to its constituents self-determination, accessible styles of living, and the fullest possible participation in community life. Among its initiatives, DCRC recruits persons with disabilities as staff members, assists with coordinating events and activities for local disability communities, and advocates public policy eliminating discrimination or other barriers for persons with disabilities. In the month of March, DCRC staff distributed

Customer Assistance Program information at nine (9) weekly food distribution events to 170 individuals with their fresh produce and provided 35 members with information through their case management.

In February 2023, SoCalGas Customer Assistance Programs began a collaboration with Deaf Latinos y Familias in Los Angeles. Deaf Latinos y Familias mission is to promote awareness of the Latinx cultures to children who are deaf or hard of hearing, deaf adults, non-verbal, and community members by providing families resources and American Sign Language classes in Spanish to bridge the communication gap. Deaf Latinos y Familias is assisting SoCalGas Customer Assistance Programs by distributing information in their American Sign Languages and community events.

In February 2023, SoCalGas Customer Assistance Programs began a collaboration with Greater Los Angeles on Deafness (GLAD). GLAD's goal is to protect the civil rights, and ensure equal access for the deaf, hard of hearing, deafblind, and deaf disabled communities in particular areas of California, including the counties of Los Angeles, Orange, Kern, Ventura, Santa Barbara, San Bernardino, Riverside, and San Luis Obispo, to all of life's opportunities. GLAD is assisting SoCalGas Customer Assistance Programs by providing our information in American Sign Language in their appointments, website, and YouTube channel. They will also post information in their social media outlets.

SoCalGas Customer Assistance Programs collaborates with OC Autism

Foundation (OCAF). OCAF directly impacts the lives of children and adults who are affected by autism spectrum disorder. OCAF's goal is to educate, empower & employ individuals affected by Autism and other related disabilities along with their families. Services include testing for early identification and intervention, direct speech therapy services, education and training for parents, caregivers, and providers, vocational and independent living skills for adults, and advocacy for early intervention, school, medical and community programs and services. The organization promotes awareness of SoCalGas' customer assistance programs through various community events. In the month of March, OCAF was able to distribute CAP information to over 200 contacts through their crisis call line.

Details regarding specific Disability events that took place during the month of March can be found in Appendix A.

#### Outreach by Field Employees

Although some temporary restrictions regarding entering customers' homes due to health and safety concerns remain in place, field service employees continue to distribute CAP brochures to customers when entering customer premises.

Throughout the year, the CAP Outreach Team has distributed supplemental deliveries to individual bases on an as-requested basis. SoCalGas launched an automated system that allows operating bases to request CAP brochures directly which has continued through the month of March. This option is in addition to the

regular system-wide semi-annual deployment of CAP brochures to operating bases.

#### 1.2.3. Managing Energy Use

Throughout the ESA Program enrollment and assessment process, program representatives discuss energy use with customers to tailor delivery of energy education to each individual customer. For example, educating the customer on recommended thermostat settings ensures their home remains comfortable, their energy use decreases, and their furnace does not have to work unnecessarily hard. Customers are also provided guidance on various energy industry labels such as EnergyGuide and ENERGY STAR which may assist customers in determining the appropriate appliances for their home. These and many other details and tips are offered through verbal discussions and either a physical Energy Education Guide or an online version of the Energy Education Guide.

#### 1.2.4. Services to Reduce Energy Bill

Prior to ESA Program enrollment, customers are informed of the potential energy and bill savings that they would benefit from by having their home serviced by an ESA Program contractor. As mentioned above, throughout enrollment, assessment, and energy education customers are informed of ways to reduce their energy use and energy bills. In addition to discussing the benefits of the ESA Program, customers are also informed of other customer assistance programs including CARE, which provides a 20% discount on their energy bill. Finally, the

principal benefit of installing ESA Program measures is to reduce energy consumption and provide bill savings.

#### 1.3. Leveraging Success Evaluation, Including CSD

In 2022, leveraging opportunities with municipalities and water agencies remains a high priority in providing comprehensive energy savings to joint customers, especially for those customers not in a joint IOU service territory. SoCalGas is able to provide administrative and co-funding opportunities to electric and water providers who might otherwise not offer these energy savings measures.

Water leveraging agreements provide the ability for water agencies to capture water savings through the co-funding opportunities to support the installation of High-Efficiency (HE) clothes washer and other related water measures. Some water agencies also co-fund low-flow shower heads, faucet aerators, thermostatic shower valves and tub spouts. The participating water agencies include:

- Eastern Municipal Water District
- Fontana Water Company<sup>2</sup>
- Liberty Utilities, formerly Park Water Company<sup>3</sup>
- Metropolitan Water District (MWD)
- San Gabriel Valley Water Company<sup>4</sup>
- California American Water
- Moulton Niguel Water District

<sup>&</sup>lt;sup>2</sup> Fontana Water Company serves the following communities: Fontana, Rialto, Rancho Cucamonga, Ontario, and unincorporated areas of San Bernardino County.

<sup>&</sup>lt;sup>3</sup> Liberty Utilities, formerly Park Water Company, serves the Compton/Willowbrook, Lynwood, and Bellflower/Norwalk water systems.

<sup>&</sup>lt;sup>4</sup> San Gabriel Valley Water Company serves the following communities: Arcadia, Baldwin Park, El Monte, Industry, Irwindale, La Puente, Montebello, Monterey Park, Pico Rivera, Rosemead, San Gabriel, Santa Fe Springs, South El Monte, West Covina, Whittier and unincorporated portions of Los Angeles County, in the communities of Bassett, Hacienda Heights, Los Nietos and South San Gabriel.

- Elsinore Valley Municipal Water District
- Western Municipal Water District
- Rancho California Water District

For the purpose of helping mitigate the impact of drought in the state, SoCalGas recently entered into an agreement with Metropolitan Water District (MWD) to provide installations of cold-water measures such as premium efficiency toilets and smart irrigation controllers through SoCalGas' ESA Program. These measures will be provided to SoCalGas' customers in MWD's territories until June 30, 2024, or budget exhaustion.

In addition to the water leveraging opportunities, SoCalGas is working with municipal electric providers through the ESA Program. SoCalGas administers programs for the following municipal electric providers:

- Anaheim Public Utilities
- Colton Public Utilities
- Pasadena Water and Power
- Riverside Public Utilities

Providers have reported 2023 activity noted below. Some of the electric measures installed include LEDs, Smart Power Strips, Torchiere Lamps, A/C Tune-ups, Refrigerator Assessment, Duct Testing & Sealing and Room A/C Replacement. Qualifying measures vary per electric provider and availability of funding.

Municipal Electric Provider	Participating Customers
Anaheim Public Utilities	608
Colton Public Utilities	0
Pasadena Water and Power	1
Riverside Public Utilities	69
Total	678

#### Affordable Broadband

California Emerging Technology Fund (CETF) is currently promoted on SoCalGas' website (socalgas.com/Assistance and socalgas.com/Asistencia) and via monthly CARE emails to residential customers. In addition to promoting CETF via marketing channels, SoCalGas includes CETF information in ongoing CBO training presentations and has provided CETF promotional flyers in the ESA Program Energy Education kits. SoCalGas will continue to cross-promote affordable broadband messaging when relevant and appropriate.

1.3.1. Please provide a status of the leveraging effort with CSD. What new steps or programs have been implemented? What were the results in terms of new enrollments?

SoCalGas continues to explore opportunities to collaborate with various organizations and key stakeholders, including the California Department of Community Services & Development (CSD), to leverage program enrollment. On April 2, 2019, SoCalGas and CSD executed a Low-Income Weatherization Program (LIWP) cost reimbursement agreement for installation of qualifying ESA Program measures to eligible customers.

#### 1.4. Workforce Education & Training

1.4.1. Please summarize efforts to improve and expand ESA Program workforce education and training. Describe steps taken to hire and train low-income workers and how such efforts differ from prior program years.

SoCalGas provides two (2) areas of training: 1) Enrollment and Assessment (E&A); and 2) ESA Program Field Operations. In response to COVID-19

restrictions, SoCalGas completed development of an online E&A curriculum in May 2020. Implementation of the curriculum as well as online testing began in June 2020. SoCalGas began presenting field operations training online in September 2020 and is continuing to address certain challenges due to the technical nature of the subject matter.

The year-to-date training results are as follows.

SoCalGas Enrollment and Assessment Training					
	January	February	March	Total	
Attended Class	6	7	24	37	
Tested	4	7	24	35	
Passed	2	3	20	25	
Enrollment Rate*	50%	43%	83%	71%	
*Enrollment rate is Passed/Tested					

SoCalGas Field Operations Training*								
Class Type	Jan	uary	Feb	ruary	Ma	arch	YTD	Total
	No. of	No. of						
	Classes	Students	Classes	Students	Classes	Students	Classes	Students
Wx / NGAT Initial	0	0	0	0	0	0	0	0
HVAC Initial	0	0	0	0	1	2	1	2
Wx / NGAT Refresher	0	0	0	0	0	0	0	0
HVAC Refresher	0	0	0	0	0	0	0	0
Grand Total	0	0	0	0	1	2	1	2

<sup>\*</sup> No field operations training was conducted in January due to program invoicing and other priorities.

#### 1.5. Studies and Pilots

## 1.5.1. ESA Program Studies

## 2022 Low Income Needs Assessment (LINA) Study

The Low-Income Needs Assessment (LINA) is a mandated study required to be completed every three (3) years per AB 327 and PUC Sec. 382(d). The 2022 LINA is focused on understanding the energy needs of California's large low-

income renter population including those living in single family homes as well as different types of multifamily properties. In particular, the study will (a) identify renter needs (or a lack of needs) addressed or not addressed by the program (b) identify needs among specific sub-groups of renters, (c) outline program, policy and market barriers and potential solutions to serving the rental market, and (d) as appropriate, recommend how ESA Program may better assist renters with the bill savings and/or mediate Health/Comfort/Safety (HCS) hardships. The study is expected to employ multiple methods of data collection and analysis including review of existing research, analysis of existing secondary data, collection, and analysis of survey data with rental customers and interview data with renters and landlords of different types of properties.

The California Investor-Owned Utilities (IOUs) awarded the project to Evergreen Economics in January 2021, through a competitive bidding process. Southern California Edison (SCE) is the lead utility of the study.

Evergreen Economics completed the final report and provided it to the IOUs. The report has been uploaded to the CALMAC website. During the months of February through March, SoCalGas team worked on a Data Request on this study and its Response to Recommendations (RTR).

#### Categorical Eligibility Study

The IOUs operate three (3) energy assistance programs for income qualified

households. The three (3) programs include two (2) reduced rate programs, the CARE and FERA Programs, as well as the direct install ESA Program.

Categorical programs are means-tested low-income assistance programs<sup>5</sup> in which the customer's income is verified by the appropriate state and federal agencies.

All low-income programs allow categorical program participations to be eligibly enrolled.

The purpose of the Categorical Eligibility study is to evaluate relevant categorical programs and analyze how the eligibility requirements and process of the categorical programs align with the income guidelines of the ESA Program, CARE and FERA.

The statewide Study Working Group finalized the Scope of Work for the study. The Request for Proposal (RFP) was published in February 2022. The IOUs and ED scored all proposals and selected Evergreen as the consultant for this project through a competitive bidding process. San Diego Gas and Electric (SDG&E) is the lead utility of this study. The study was kicked off in July 2022. Evergreen proposed the work plan to the IOUs on August 31, 2022. The comments on the Categorical Study webinar were addressed in the month of September. Evergreen delivered a first draft to the IOUs in early December. Work continues on the database and program outreach. Program outreach status out of 17 program total:

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<sup>&</sup>lt;sup>5</sup> See Public Assistance Programs via: California Alternate Rates for Energy CARE | SoCalGas.

11 in classification stage; data complete and ready for analysis, 4 ongoing, 2 in late outreach stage using alternate paths (1 via federal top-down approach; 1 via a local advocacy organization for veterans)

In January 2023, Evergreen prepared a memorandum that presented the Categorical Eligibility Study preliminary analysis results. This memo provided tentative results and recommendations from an on-going study of categorical eligibility options for the CARE and the ESA Programs. Eligibility requirements and verification processes for 17 third-party programs that serve low-income households in California have been examined and compared to CARE and ESA. In the month of March SoCalGas EM&V team had an interview with the Evergreen team on the Auto Enrollment in the Categorical programs.

#### ESA Program CAM Process Evaluation

The Process Evaluation has two (2) primary interrelated objectives: (1) To assess the relative effectiveness of the IOUs' current Multifamily Common Area Measures (MF-CAM) delivery and implementation strategies and provide recommendations where improvements could be made and (2) to identify what data currently exist and may be needed to assess performance and success as defined by the core objectives of the initiative. Results and recommended data collection that are later incorporated into program implementation processes will facilitate more reliable evaluations of the impacts of common area measures installed in multifamily properties. In addition, results of the process evaluation

are expected to inform future program designs targeting the low-income MF sector.

The IOUs awarded the project to Resources Innovation (formerly Nexant Inc.) in July 2021, through a competitive bidding process. Pacific Gas & Electric (PG&E) is the lead utility of the study.

To date, Resources Innovation (RI) has completed a project mid-point memo. A public presentation was conducted in February. RI provided the study report to the IOUs EM&V leads for review and comments. RI provided a copy of the presentation for the third and final workshop to the IOU leads and program managers for review and comments. On September 7, 2022, the final public workshop was held for the Multi-family Common Area Measures (MF CAM) process evaluation project. The draft final report was presented and discussed at the workshop.

## 1.5.2. ESA Program Pilot

In February, as part of Pilot Plus/Deep (also known as Whole Home), SoCalGas worked on obtaining an NDA that allows direct data communication between the evaluation vendor, Illume and SoCalGas. A measure list was developed by Maroma, the implementation vendor. In the month of March, EM&V lead continued working on the requirements of the SCG Privacy and Cybersecurity.

## 2. CARE PROGRAM EXECUTIVE SUMMARY

# 2.1. CARE Program Overview

# 2.1.1. Please provide CARE Program summary costs.

Authorized Budget	Actual Expenses to Date	% of Budget Spent
\$4,396,184	\$929,620	21%
\$2,486,726	\$328,275	13%
\$1,090,222	\$274,765	25%
	\$16,720	N/A
\$437,502	\$115,320	26%
	\$10,406	N/A
\$549,966	\$73,179	13%
\$1,141,195	\$315,499	28%
\$79,568	\$17,250	22%
\$10,181,364	\$2,081,034	20%
\$140,801,916	\$150,990,342	107%
\$150 983 280	\$153 071 376	101%
	\$4,396,184 \$2,486,726 \$1,090,222  \$437,502  \$549,966 \$1,141,195 \$79,568 \$10,181,364	Authorized Budget       Expenses to Date         \$4,396,184       \$929,620         \$2,486,726       \$328,275         \$1,090,222       \$274,765          \$16,720         \$437,502       \$115,320          \$10,406         \$549,966       \$73,179         \$1,141,195       \$315,499         \$79,568       \$17,250         \$10,181,364       \$2,081,034         \$140,801,916       \$150,990,342

## 2.1.2. Provide the CARE Program enrollment rate to date.

	CARE Enrollment	
Participants Enrolled	Eligible Participants	Enrollment Rate
1,851,578	1,670,113	111%

## **CARE My Account Activity & Enrollments**

In accordance with D.17-12-009, CARE Program enrollment was integrated within My Account in September of 2017, where applications are now processed in real-time.<sup>6</sup> Once logged into My Account, customers receive message center alerts notifying them that they can apply to the CARE Program if they are eligible, or that they are due for recertification

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<sup>&</sup>lt;sup>6</sup> D.17-12-009 at 45-46 and OP 2.

or post-enrollment verification (PEV), depending on their CARE status.

Customers may then visit a dedicated CARE Program page within My

Account where application processes including enrollment, recertification and PEV are available in English and Spanish. CARE customers may also opt-out of the program if they no longer qualify.

This implementation has increased CARE enrollments, reduced manual processing of applications, and improved customer service by providing real-time status updates and application confirmation. Since its inception, there have been 351,646 successful enrollments, 133,069 recertifications, 8,318 post-enrollment verifications and 29,213 opt-outs. Activity for March is as follows:

CARE My Account Activity						
Transactions Approved % Approved						
Self-certification	9,735	7,118	73%			
Re-certification 960		913	95%			
PEV 1,176		1,007	85%			
Customer opt-out	776	N/A	N/A			

## **CARE CSR Enrollment Initiative**

In its PY2015-2017 Application, SoCalGas requested CARE enrollment through Customer Service Representatives (CSRs) when customers call the Customer Contact Center (CCC) to turn-on or back-on service, or to make payment arrangements. D.16-11-022 was issued in November 2016 and in January 2017, SoCalGas' CARE and IT departments began the planning, design, and creation of a CARE template adjacent to both the

turn-on and payment extension templates and used specifically by the CCC. Thorough testing, and training of the CSRs took place during the fourth quarter of 2017. CSRs began taking CARE applications over the phone at midnight on February 23, 2018.

During the month of March 2023, CSRs successfully enrolled 11,959 customers in CARE. An additional 2,116 customers preferred to receive a CARE application in the mail. Through this effort, CARE enrollment from inception via the CCC is at 649,976 with an additional 223,449 mailed applications.

There have been no issues reported; however, SoCalGas' CARE department will continue to obtain feedback from the CCC regarding this process. Any issues or concerns reported by the CSRs will be reviewed, and where needed, process changes will be implemented to ensure an even greater customer experience.

#### **CARE** Recertifications

To encourage recertification onto the CARE Program, SoCalGas mails letters to customers as their recertification date approaches. If the customer does not renew their certification, SoCalGas mails a second letter. Customers are given 90 days to respond and complete the request. During the month of March, SoCalGas processed a total of 1,049 on-line renewals.

## **CARE Probability Model Updates**

SoCalGas has been continuously monitoring, evaluating and improving its probability model performance. A new probability model was developed and productionized in January 2023. As the product of Machine Learning Model Operations, the model enables continuous learning of historical CARE customer verification outcomes. A variety of automation methods were applied to implement the model for operations.

Compared to the last model implemented in August 2021, the new model features include: 1) 18 factors added covering source channels, payment behaviors, enrolled programs and household information; and 2 factors removed due to statistical insignificance (WIC Program and number of overdue notices); 2) model retrained using the latest complete historical data with 2.1 million historical CARE accounts; 3) a boost in model accuracy from 0.68 to 0.79 (model performance is considered solid when accuracy is above 0.7); 4) model auto refresh enabled to provide best-fitting parameters automatically.

## 2.2. Marketing & Outreach

# 2.2.1. Discuss utility marketing activities and those undertaken by third parties on the utility's behalf.

#### CARE Emails & Enrollments

Due to the increase in the number of customers with an available email address on file, SoCalGas prioritizes email communication whenever possible to deliver messages in a timely and cost-effective manner. SoCalGas targeted areas with the lowest CARE enrollment rates that were also in ZIP codes with income less than one hundred percent of the Federal Poverty Guidelines and ZIP codes in Disadvantaged Communities. During the month of March, SoCalGas sent approximately 8,634 emails to new customers with a probability of being eligible for the CARE Program in these ZIP codes. A total of 582 customers enrolled using the link within this email. A total of approximately 15,559 emails were sent to existing SoCalGas customers who may qualify for the CARE Program and 2,316 enrolled using the link within this email.

SoCalGas also sends monthly re-apply emails to recapture customers who have fallen off the CARE Program. SoCalGas sent approximately 1,604 emails encouraging these customers to re-apply in March. 526 customers re-applied online using the link from the email they received.

## CARE Text Messages & Enrollments

SoCalGas texts the CARE link to customers with valid mobile phone numbers encouraging them to apply online. In response to the recent increases in natural gas prices, SoCalGas made the decision to increase the number of text messages that are sent, to reach more customers and give them the opportunity to take advantage of the CARE program. This adjustment reflects SoCalGas' commitment to providing relevant and timely information to its customers, to help them manage their energy usage and expenses. Further, SoCalGas targeted areas

with the lowest CARE enrollment rates that were also in ZIP codes with income less than one hundred percent of the Federal Poverty Guidelines and ZIP codes in Disadvantaged Communities. In March, SoCalGas sent approximately 35,740 text messages to new customers, existing customers not on CARE, and customers needing to recertify to remain on the program. A total of 560 enrollments were generated from text messages sent.

## **CARE Direct Mail Activity & Enrollments**

In response to the recent increases in natural gas prices, SoCalGas made the decision to increase the number of direct mail letters that are sent, in order to reach more customers and give them the opportunity to take advantage of the CARE program. As above, SoCalGas expanded outreach to provide relevant and timely information to its customers, to help them manage their energy usage and expenses. SoCalGas targeted areas with the lowest CARE enrollment rates that were also in ZIP codes with income less than one hundred percent of the Federal Poverty Guidelines and ZIP codes in Disadvantaged Communities. During the month of March, SoCalGas sent approximately 12,584 direct mail letters to new customers deemed likely to be eligible for the CARE Program. The letters encouraged customers to enroll online. SoCalGas mailed approximately 25,000 letters directing customers who are not on CARE but who have a high probability of being qualified for CARE, to also enroll online. Additionally, to reach customers who previously participated in the CARE Program but failed to recertify, SoCalGas sends direct mail letters encouraging customers to re-apply

online and renew their monthly bill discount. In the month of March, SoCalGas mailed approximately 2,256 letters to customers who failed to renew their CARE eligibility.

As of April 2019, SoCalGas no longer mails paper applications with direct mail letters. Rather, the letters direct customers to apply online and resulted in 2,653 online enrollments processed in March. These online enrollments are generated when a customer organically searched for and visits the CARE homepage.

#### CARE Bill Inserts

SoCalGas did not send bill inserts in the month of March. SoCalGas approved 46 bill insert applications from prior months in March.

#### CARE Social & Mass Media Campaign

SoCalGas launched a mass media campaign in December 2022 that ran throughout the month of December. This campaign targeted General and Hispanic, markets throughout the SoCalGas service territory. The goal of this campaign was to drive traffic to both the English and Spanish CARE sites and increase online CARE applications and CARE recertifications. This campaign provided program information across multiple channels, including streaming video and radio, out-of-home (OOH) advertising, print, digital, and social media. Additional details and results will be shared in the coming months.

In addition, SoCalGas launched a multi-channel targeted mass media umbrella campaign in February. The campaign's objective is to increase visits to the Customer Assistance Program's page and increase awareness among eligible customers. The campaign includes a mix of broad channels and targeted strategies to generate awareness and drive actions to the program landing page. The channel mix is broken down into television, radio, and digital such as video, display, social and native platforms. The campaign tag line, "Offering support, in more ways than one," speaks to the support that SoCalGas offers its customers by way of its customer assistance programs (e.g., ESAP, CARE, and the Medical Baseline Allowance program) which can be found at the Customer Assistance Program's landing page. The campaign will run for a little over a month, concluding in April.

# 2.2.2. Discuss utility outreach activities and those undertaken by third parties on the utility's behalf.

## CARE Third-Party Enrollments & Outreach

SoCalGas employs third-party bilingual (English and Spanish) contractors to canvass targeted neighborhoods to enroll customers in CARE. These canvassers generated 638 approved enrollments in March.

In addition to canvassers, CBOs and FBOs constitute a key component of the grassroots tactics. These organizations serve as trusted sources of information on the CARE Program and provide the community with information on enrollment.

If a customer is already on the CARE Program, these organizations remind

customers to recertify when notified. During the pandemic, these partners have become even more important to help reach customers to obtain information on SoCalGas' assistance programs, and many CBOs have modified their outreach procedures to comply with COVID-19 related recommendations and mandates to continue to serve those in need. For a partial list of the organizations, their primary focus, and the counties and communities they serve, please refer to Section 1.2.2 above.

#### **CARE Data Sharing**

To maximize new CARE enrollments and to retain customers already participating in CARE, SoCalGas shares customer enrollment information with other utilities such as Southern California Edison (SCE) and San Diego Gas & Electric (SDG&E). During the month of March, 7,547 customers were enrolled in SoCalGas' CARE Program as a result of inter-utility data sharing activities. Additionally, CARE shares data with internal programs such as SoCalGas' ESA Program and the Gas Assistance Fund (GAF). Intra-utility efforts in March generated 1,454 CARE enrollments. Coordinating the CARE Program with other related low-income programs not only results in supporting program participation rates, it also helps increase PEV activities when customer information is shared with programs such as the Low-Income Home Energy Assistance Program (LIHEAP). Since LIHEAP requires upfront proof of income and is a qualifying Categorically Eligible program, once CARE receives LIHEAP customer data, those customers are considered automatically eligible and their "pre-enrollment

verification" is used by SoCalGas to meet CARE's PEV requirements. There were 234 customers enrolled through leveraging during the month of March.

## California Lifeline

On April 14, 2020, SoCalGas received a request from the Energy Division (ED) to incorporate co-marketing of the California Lifeline program as part of increased CARE outreach marketing initiatives responding to COVID-19. Per directive from the ED, where feasible and appropriate, new CARE marketing and outreach materials promoted discounted phone services and referred SoCalGas customers to California Lifeline <a href="https://www.californialifeline.com/en">https://www.californialifeline.com/en</a> and the pilot program <a href="https://www.boostmobile.com/plans/cpuc-boost-mobile">https://www.boostmobile.com/plans/cpuc-boost-mobile</a> that connected CARE participants with an active Lifeline promotion. Per direction from the Commission, the CPUC/California Lifeline limited-duration pilot program ended as of June 30, 2021. Therefore, SoCalGas continued to promote California Lifeline but removed promotions of the Boost Mobile pilot program.

In March, SoCalGas continued to display the California Lifeline web link provided by the ED on its CARE webpage. SoCalGas CARE outreach and marketing initiatives direct traffic from all media, including social media and print campaigns to the CARE webpage, and is therefore an optimal placement of the California Lifeline information, allowing for broader awareness.

In March, SoCalGas also sent emails to new customers, existing customers not on CARE, and customers needing to re-apply for CARE with information about California LifeLine.

## 2.3. CARE Recertification Complaints

2.3.1. Report the number of customer complaints received (formal or informal, however and wherever received) about their CARE recertification efforts, with the nature of the complaints and resolution.

There were no recertification complaints in the month of March.

#### 2.4. Studies and Pilots

## 2.4.1. CARE Program Studies

2022 Low Income Needs Assessment (LINA) Study

See Section 1.5.1 above.

Categorical Eligibility Study

See Section 1.5.1 above.

## **CHANGES** Evaluation

The Community Help and Awareness of Natural Gas and Electricity Services (CHANGES) program was established as a pilot in 2011 to provide in-language energy-related (electric and natural gas) outreach, education, and resolution of

needs and disputes, to limited-English proficient (LEP) consumers residing in the four Investor-Owned Utility (IOU) territories<sup>7</sup>.

As per Commission decisions, the CHANGES program is subject to regular evaluations. The following frames the scope of the evaluation.

- "The evaluation will focus on the benefits and cost-effectiveness of CHANGES services delivered to customers, including comparisons to similar initiatives nationwide."
- "On an informational basis, the evaluation will also identify best practices
  that utilities can adopt to avoid or address the problems CHANGES
  customers face and identify ways in which customer information can be
  used to inform CPUC proceedings."
- "The evaluation of CHANGES should also consider whether in the areas served by SMJU (Small Jurisdictional Utilities), CARE funding from the SMJU CARE budget should be provided to support CHANGES activities in those areas if funding for CHANGES has not been provided "On Budget" in those areas."
- <u>D.21-06-015</u>, OP 21 requires that the evaluation, "...include a determination of the most appropriate funding source for the CHANGES program based on the beneficiaries of the program."

The IOUs and ED selected Opinion Dynamics in January 2022 as the evaluator of this study through a competitive process. PG&E is the lead of this study. The study was kicked off in March 2022 and scheduled to complete in October 2022. Opinion Dynamics presented the final Research Plan at the stakeholder workshop in July 2022. Opinion Dynamics provided the draft evaluation report in March to the IOU study team and this draft report is being reviewed.

<sup>&</sup>lt;sup>7</sup> The Four IOUs include: Pacific Gas and Electric (PG&E), Southern California Edison (SCE), Southern California Gas (SCG) and San Diego Gas & Electric (SDG&E).

<sup>&</sup>lt;sup>8</sup> D.21-06-015, OP 21.

#### 2.4.2. CARE Program Pilot

LI Decision 21-06-015 ordered the joint IOUs to conduct a coordinated six-month to one-year PEV Outbound Call Pilot to assist customers in completing the verification process. The pilot began June 1, 2022, and will conclude on March 31, 2023.

SoCalGas' typical practice has been to mail a letter requesting specific eligibility information to customers who return a PEV application with incomplete or insufficient documentation. For the purposes of the pilot, customers who returned the letter, but still without complete proof of eligibility, were called by the CARE representatives.

Since customers have been remiss in responding to the letter, two months of pilot activity resulted in an insufficient number of customers to call. Therefore, as of August 1<sup>st</sup>, the call selection was changed. Instead of mailing a letter to customers upon receipt of the first incomplete or insufficient documentation, the CARE reps began calling these customers.

As a result of changing the call criteria, there were 115 customers called in August, resulting in 29 PEV approvals and 35 customers who indicated they would mail their required eligibility documentation. As a comparison, 88 customers were called in July, resulting in 15 PEV approvals.

For the month of September, the call list was expanded further. Customers who mailed their PEV application without any eligibility documentation at all, were phoned to encourage them to complete the verification process. Still, it was difficult to find customers to call, in keeping with the "attempted but failed PEV" customer segment. There were 105 customers called in September 2022 which were not reachable at all. Another 46 messages were left for customers who had voicemail. The result was 20 new PEV approvals.

Again, in October, SoCalGas called the same category of customers – those who sent insufficient documentation, as well as customers who simply returned the application with no documentation at all. This customer segment will continue throughout the end of the pilot.

Within three months post pilot, each IOU is ordered to submit a Tier 2 advice letter with all information the IOU believes is relevant to evaluation of the pilot, including:

- Number of CARE customers who submitted incorrect PEV documentation or attempted but failed to verify during the pilot.
- Number of CARE customers contacted by the Outbound Call Pilot.
- Number of CARE customers who were successfully ushered through the PEV process by the Outbound Call Pilot.
- Success rate (households successfully ushered through PEV process after attempting but failing on their own, divided by total households contacted through effort) broken down by month and for the overall pilot.
- Cost benefit analysis of pilot, including the incremental cost associated with the expansion of outbound calls and the estimated marketing, outreach, and admin. funds saved from having to avoid recapturing eligible households who failed PEV.

- Other benefits customers received by participating in the pilot, if any.
- Recommendation on whether the pilot should conclude, be continued, expanded, or turned into a permanent effort, and the reasons why (i.e., low results, not cost effective).

# 3. APPENDIX A – CUSTOMER ASSISTANCE PROGRAM OUTREACH EVENTS

## **CBO Outreach Events**

<u>Date &amp;</u> <u>Organization</u>	Event Name	<b>Event Location</b>	Event Information
March 1 (Food Share of Ventura County)	Senior Kit Distribution	Pleasant Valley- Camarillo	Community Based Organization (CBO) staff provided information regarding SoCalGas' Customer Assistance Programs (CAP). CAP materials were distributed to approximately 140 attendees.
March 1 (Food Share of Ventura County)	Senior Kit Distribution	Faith Lutheran Church- Moorpark	CBO staff provided information regarding SoCalGas' Customer Assistance Programs. CAP materials were distributed to approximately 44 attendees.
March 1 (CFS- Promotores Collaborative)	Outreach	Paso Robles Bakery & Deli	CBO staff provided information regarding SoCalGas' Customer Assistance Programs. CAP materials were distributed to approximately 30 attendees.
March 1 (VietSoCal)	ESL Citizenship and Social Benefit Workshop	Garden Grove central office	CBO staff provided information regarding SoCalGas' Customer Assistance Programs. CAP materials were distributed to approximately 25 attendees.
March 2 (VietSoCal)	ESL Citizenship and Social Benefit Workshop	Garden Grove central office	CBO staff provided information regarding SoCalGas' Customer Assistance Programs. CAP materials were distributed to approximately 21 attendees.
March 2 (The Link)	SLO Co. Food Bank Distribution	Shandon High School- Shando	CBO staff provided information regarding SoCalGas' Customer Assistance Programs. CAP materials were distributed to approximately 118 attendees.

<u>Date &amp;</u> <u>Organization</u>	Event Name	<b>Event Location</b>	Event Information
March 2 (Food Share of Ventura County)	Senior Kit Distribution	St Thomas- Ojai	CBO staff provided information regarding SoCalGas' Customer Assistance Programs. CAP materials were distributed to approximately 50 attendees.
March 2 (Food Share of Ventura County)	Senior Kit Distribution	Grace Bible- Oxnard	CBO staff provided information regarding SoCalGas' Customer Assistance Programs. CAP materials were distributed to approximately 114 attendees.
March 2 (Newstart Housing)	Chino Presentation	Chino	CBO staff provided information regarding SoCalGas' Customer Assistance Programs. CAP materials were distributed to 8 individuals.
March 3 (Newstart Housing)	SBSS Staff -USC Intern	Echo Park Senior Center Los Angeles	CBO staff provided information regarding SoCalGas' Customer Assistance Programs. CAP materials were distributed to 10 individuals.
March 3 (Food Share of Ventura County)	Senior Kit Distribution	Rodney Fernandez- Santa Paula	CBO staff provided information regarding SoCalGas' Customer Assistance Programs. CAP materials were distributed to approximately 66 attendees.
March 3 (Food Share of Ventura County)	Senior Kit Distribution	St Francis Assisi- Fillmore	CBO staff provided information regarding SoCalGas' Customer Assistance Programs. CAP materials were distributed to approximately 89 attendees.
March 3 (MICOP)	Health Fair	Ventura	CBO staff provided information regarding SoCalGas' Customer Assistance Programs. CAP materials were distributed to approximately 120 attendees.
March 3 (VietSoCal)	Mock Citizenship Interview	Garden Grove central office	CBO staff provided information regarding SoCalGas' Customer Assistance Programs. CAP materials were distributed to approximately 19 attendees.

<u>Date &amp;</u> <u>Organization</u>	Event Name	Event Location	Event Information
March 4 (VietSoCal)	ESL Citizenship and Social Benefit Workshop	Garden Grove central office	CBO staff provided information regarding SoCalGas' Customer Assistance Programs. CAP materials were distributed to approximately 33 attendees.
March 4 (Chinatown Service Center)	Spring Fest 2023	Chinese American Museum- Los Angeles	CBO staff provided information regarding SoCalGas' Customer Assistance Programs. CAP materials were distributed to approximately 15 attendees.
March 4 (SCG CAP Team)	Disaster/Emergency Preparedness Fair	Hawthorne Memorial Center	CAP staff provided information regarding SoCalGas' Customer Assistance Programs. CAP materials were distributed to 200 individuals.
March 4 (SCDC)	Westbrook high School Open House	Bell	CBO staff provided information regarding SoCalGas' Customer Assistance Programs. CAP materials were distributed to 30 individuals.
March 6 (Food Share of Ventura County)	Senior Kit Distribution	Salvation Army- Ventura	CBO staff provided information regarding SoCalGas' Customer Assistance Programs. CAP materials were distributed to approximately 60 attendees.
March 6 (Food Share of Ventura County)	Senior Kit Distribution	Centro Chirstiano- Santa Paula	CBO staff provided information regarding SoCalGas' Customer Assistance Programs. CAP materials were distributed to approximately 35 attendees.
March 6 (CFS- Promotores Collaborative)	Outreach	Launderland- Paso Robles	CBO staff provided information regarding SoCalGas' Customer Assistance Programs (CAP). CAP materials were distributed to approximately 17 attendees.
March 6 (CFS- Promotores Collaborative)	Outreach	Delicias De Mi Tierra Bakery/Pure Bliss SPA- Nipomo	CBO staff provided information regarding SoCalGas' Customer Assistance Programs. CAP materials were distributed to approximately 21 attendees.

<u>Date &amp;</u> <u>Organization</u>	Event Name	<b>Event Location</b>	Event Information
March 6 (The Link)	Greyhound Foundation Reality Tour	Atascadero Lake Pavilion- Atascadero	CBO staff provided information regarding SoCalGas' Customer Assistance Programs. CAP materials were distributed to approximately 15 attendees.
March 6 (VietSoCal)	Radio Bolsa	Radio Bolsa Partnership- Weekly on Mondays	CBO staff provided information regarding SoCalGas' Customer Assistance Programs. CAP information was distributed via radio reaching thousands of listeners.
March 6 (VietSoCal)	ESL Citizenship and Social Benefit Workshop	Garden Grove central office	CBO staff provided information regarding SoCalGas' Customer Assistance Programs. CAP materials were distributed to approximately 20 attendees.
March 6 (ONEgeneration)	SOVA Food Pantry	Van Nuys	CBO staff provided information regarding SoCalGas' Customer Assistance Programs. CAP materials were distributed to 85 individuals.
March 6 (Newstart Housing)	Phone One-on Ones	Phone	CBO staff provided information regarding SoCalGas' Customer Assistance Programs. CAP materials were distributed to 3 individuals.
March 7 (VietSoCal)	ESL Citizenship and Social Benefit Workshop	Garden Grove central office	CBO staff provided information regarding SoCalGas' Customer Assistance Programs. CAP materials were distributed to approximately 24 attendees.
March 7 (Food Share of Ventura County)	Senior Kit Distribution	Fillmore Active Adult Center- Fillmore	CBO staff provided information regarding SoCalGas' Customer Assistance Programs. CAP materials were distributed to approximately 113 attendees.
March 7 (MICOP)	Mexican Consulate Event	Camarillo	CBO staff provided information regarding SoCalGas' Customer Assistance Programs. CAP materials were distributed to approximately 15 attendees.

<u>Date &amp;</u> <u>Organization</u>	Event Name	Event Location	Event Information
March 8 (MICOP)	Information Fair	Camarillo	CBO staff provided information regarding SoCalGas' Customer Assistance Programs. CAP materials were distributed to approximately 205 attendees.
March 8 (Food Share of Ventura County)	Senior Kit Distribution	Journey Church- Ventura	CBO staff provided information regarding SoCalGas' Customer Assistance Programs. CAP materials were distributed to approximately 28 attendees.
March 8 (CFS- Promotores Collaborative)	Outreach	Guadalajara Market- Grover Beach	CBO staff provided information regarding SoCalGas' Customer Assistance Programs. CAP materials were distributed to approximately 24 attendees.
March 8 (The Link)	SLO Co. Food Bank Distribution	Santa Rosa Elementary School- Atascadero	CBO staff provided information regarding SoCalGas' Customer Assistance Programs. CAP materials were distributed to approximately 5 attendees.
March 8 (The Link)	SLO Co. Food Bank Distribution	Lillian Larsen School- San Miguel	CBO staff provided information regarding SoCalGas' Customer Assistance Programs. CAP materials were distributed to approximately 78 attendees.
March 8 (VietSoCal)	Special International Woman's Day Celebration	Garden Grove central office	CBO staff provided information regarding SoCalGas' Customer Assistance Programs. CAP materials were distributed to approximately 50 attendees.
March 8 (VietSoCal)	ESL Citizenship and Social Benefit Workshop	Garden Grove central office	CBO staff provided information regarding SoCalGas' Customer Assistance Programs. CAP materials were distributed to approximately 26 attendees.
March 8 (Newstart Housing)	DTSC Event	NHC office- Huntington Park	CBO staff provided information regarding SoCalGas' Customer Assistance Programs. CAP materials were distributed to 90 individuals.

<u>Date &amp;</u> <u>Organization</u>	Event Name	<b>Event Location</b>	Event Information
March 8 (MEND)	Diaper Distribution	Pacoima	CBO staff provided information regarding SoCalGas' Customer Assistance Programs. CAP materials were distributed to 308 individuals.
March 9 (SBSS)	Lafayette Center Outreach	Los Angeles	CBO staff provided information regarding SoCalGas' Customer Assistance Programs. CAP materials were distributed to 25 individuals.
March 9 (SBSS)	Lake Street Community Center Outreach	Los Angeles	CBO staff provided information regarding SoCalGas' Customer Assistance Programs. CAP materials were distributed to 25 individuals.
March 9 (VietSoCal)	ESL Citizenship and Social Benefit Workshop	Garden Grove central office	CBO staff provided information regarding SoCalGas' Customer Assistance Programs. CAP materials were distributed to approximately 21 attendees.
March 9 (Veteran's Legal Institute)	Ethics in Public Interest Law at Western College	Webinar	CBO staff provided information regarding SoCalGas' Customer Assistance Programs. CAP materials were distributed to approximately 9 attendees
March 9 (The Link)	SLO Co. Food Bank Distribution	CL Smith Elementary School- San Luis Obispo	CBO staff provided information regarding SoCalGas' Customer Assistance Programs. CAP materials were distributed to approximately 22 attendees.
March 9 (Chinatown Service Center)	CSC Health & Julia McNeill	City of Baldwin Park Department of Recreation	CBO staff provided information regarding SoCalGas' Customer Assistance Programs. CAP materials were distributed to approximately 7 attendees.
March 9 (Food Share of Ventura County)	Senior Kit Distribution	Willet Ranch- Ventura	CBO staff provided information regarding SoCalGas' Customer Assistance Programs. CAP materials were distributed to approximately 21 attendees.

<u>Date &amp;</u> <u>Organization</u>	Event Name	Event Location	Event Information
March 10-12 (SCG CAP Team)	Abilities Expo	Los Angeles Convention Center	CAP staff provided information regarding SoCalGas' Customer Assistance Programs. CAP materials were distributed to 1,000 individuals.
March 10 (SBSS)	Little Tokyo Library Tabling Event	Los Angeles	CBO staff provided information regarding SoCalGas' Customer Assistance Programs. CAP materials were distributed to 20 individuals.
March 10 (SCDC)	Latina History Day Conference	Los Angeles	CBO staff provided information regarding SoCalGas' Customer Assistance Programs. CAP materials were distributed to 30 individuals.
March 10 (MICOP)	Mexican Consulate Event	Camarillo	CBO staff provided information regarding SoCalGas' Customer Assistance Programs. CAP materials were distributed to approximately 35 attendees.
March 10 (Pars Equality Center)	Workshop on Resume Writing	Pars Equality Center	CBO staff provided information regarding SoCalGas' Customer Assistance Programs. CAP materials were distributed to approximately 68 attendees.
March 10 (VietSoCal)	Mock Citizenship Interview	Garden Grove central office	CBO staff provided information regarding SoCalGas' Customer Assistance Programs. CAP materials were distributed to approximately 26 attendees.
March 11 (VietSoCal)	ESL Citizenship and Social Benefit Workshop	Garden Grove central office	CBO staff provided information regarding SoCalGas' Customer Assistance Programs. CAP materials were distributed to approximately 29 attendees.
March 11 (Catholic Charities of Orange County)	Food Distribution	St Joseph's- Santa Ana	CBO staff provided information regarding SoCalGas' Customer Assistance Programs. CAP materials were distributed to approximately 185 attendees

<u>Date &amp;</u> <u>Organization</u>	Event Name	Event Location	Event Information
March 11 (Food Share of Ventura County)	Senior Kit Distribution	LUCHA- Santa Paula	CBO staff provided information regarding SoCalGas' Customer Assistance Programs. CAP materials were distributed to approximately 73 attendees.
March 12 (Chinatown Service Center)	Emergency Preparedness Fair - Alhambra Fire Department	Alhambra	CBO staff provided information regarding SoCalGas' Customer Assistance Programs. CAP materials were distributed to approximately 84 attendees.
March 12 (Vietsocal)	CSULB Pow Wow	CSULB- Long Beach	CBO staff provided information regarding SoCalGas' Customer Assistance Programs. CAP materials were distributed to approximately 5,000 attendees.
March 12 (ONEgeneration)	Encino Farmers Market	Van Nuys	CBO staff provided information regarding SoCalGas' Customer Assistance Programs. CAP materials were distributed to 380 individuals.
March 13 (ONEgeneration)	ONEgeneration Meal Drivers	ONEgen clients	CBO staff provided information regarding SoCalGas' Customer Assistance Programs. CAP materials were distributed to 300 individuals.
March 13 (VietSoCal)	Food Bank	Garden Grove central office	CBO staff provided information regarding SoCalGas' Customer Assistance Programs. CAP materials were distributed to approximately 27 attendees.
March 13 (VietSoCal)	Radio Bolsa	Radio Bolsa Partnership- Weekly on Mondays	CBO staff provided information regarding SoCalGas' Customer Assistance Programs. CAP information was distributed via radio reaching thousands of listeners.
March 13 (Catholic Charities of Orange County)	Food Distribution	St Boniface- Anaheim	CBO staff provided information regarding SoCalGas' Customer Assistance Programs. CAP materials were distributed to approximately 400 attendees

<u>Date &amp;</u> <u>Organization</u>	Event Name	Event Location	Event Information
March 13 (Food Share of Ventura County)	Senior Kit Distribution	Seven High Apartments- Oxnard	CBO staff provided information regarding SoCalGas' Customer Assistance Programs. CAP materials were distributed to approximately 24 attendees.
March 13 (Food Share of Ventura County)	Senior Kit Distribution	Palm Vista- Oxnard	CBO staff provided information regarding SoCalGas' Customer Assistance Programs. CAP materials were distributed to approximately 40 attendees.
March 13 (CFS- Promotores Collaborative)	Outreach	Campo Ceramic- Paso Robles	CBO staff provided information regarding SoCalGas' Customer Assistance Programs. CAP materials were distributed to approximately 23 attendees.
March 14 (Food Share of Ventura County)	Senior Kit Distribution	Sycamore Senior Village- Oxnard	CBO staff provided information regarding SoCalGas' Customer Assistance Programs. CAP materials were distributed to approximately 46 attendees.
March 14 (Food Share of Ventura County)	Senior Kit Distribution	Camino Del Sol- Oxnard	CBO staff provided information regarding SoCalGas' Customer Assistance Programs. CAP materials were distributed to approximately 70 attendees.
March 14 (VietSoCal)	ESL Citizenship and Social Benefit Workshop	Garden Grove central office	CBO staff provided information regarding SoCalGas' Customer Assistance Programs. CAP materials were distributed to approximately 21 attendees.
March 14 (ONEgeneration)	ONEgeneration Walk-Up Food Pantry	Van Nuys	CBO staff provided information regarding SoCalGas' Customer Assistance Programs. CAP materials were distributed to 85 individuals.
March 14 (Newstart Housing)	NHC Tenant Meeting	Thunderbird Villa Mobile home Community -South Gate	CBO staff provided information regarding SoCalGas' Customer Assistance Programs. CAP materials were distributed to 90 individuals.

<u>Date &amp;</u> <u>Organization</u>	Event Name	Event Location	Event Information
March 15 (Catholic Charities of Orange County)	Food Distributio	KidWorks- Santa Ana	CBO staff provided information regarding SoCalGas' Customer Assistance Programs. CAP materials were distributed to approximately 80 attendees
March 15 (VietSoCal)	ESL Citizenship and Social Benefit Workshop	Garden Grove central office	CBO staff provided information regarding SoCalGas' Customer Assistance Programs. CAP materials were distributed to approximately 17 attendees.
March 15 (Food Bank of Santa Barbara)	Healthy School Pantry- SM Fairparks	Santa Maria	CBO staff provided information regarding SoCalGas' Customer Assistance Programs. CAP materials were distributed to approximately 500 attendees.
March 15 (Chinatown Service Center)	Food Distribution	Garfield Health Center Alhambra	CBO staff provided information regarding SoCalGas' Customer Assistance Programs. CAP materials were distributed to approximately 32 attendees.
March 15 (CFS- Promotores Collaborative)	Outreach	La Chiquita Market- Nipomo	CBO staff provided information regarding SoCalGas' Customer Assistance Programs. CAP materials were distributed to approximately 23 attendees.
March 15 (Food Share of Ventura County)	Senior Kit Distribution	San Salvador- Piru	CBO staff provided information regarding SoCalGas' Customer Assistance Programs. CAP materials were distributed to approximately 40 attendees.
March 15 (Food Share of Ventura County)	Senior Kit Distribution	Fillmore Active Adult Center- Fillmore	CBO staff provided information regarding SoCalGas' Customer Assistance Programs. CAP materials were distributed to approximately 38 attendees.
March 15 (Food Share of Ventura County)	Senior Kit Distribution	Westpark- Ventura	CBO staff provided information regarding SoCalGas' Customer Assistance Programs. CAP materials were distributed to approximately 58 attendees.

<u>Date &amp;</u> <u>Organization</u>	Event Name	Event Location	Event Information
March 15 (Food Share of Ventura County)	Emergency Box Distribution	College Park- Oxnard	CBO staff provided information regarding SoCalGas' Customer Assistance Programs. CAP materials were distributed to approximately 1088 attendees.
March 16 (Food Share of Ventura County)	Emergency Box Distribution	LUCHA- Santa Paula	CBO staff provided information regarding SoCalGas' Customer Assistance Programs. CAP materials were distributed to approximately 140 attendees.
March 16 (Food Share of Ventura County)	Senior Kit Distribution	Our Lady Guadalupe- Oxnard	CBO staff provided information regarding SoCalGas' Customer Assistance Programs. CAP materials were distributed to approximately 211 attendees.
March 16 (Food Share of Ventura County)	Senior Kit Distribution	Mira Vista- Camarillo	CBO staff provided information regarding SoCalGas' Customer Assistance Programs. CAP materials were distributed to approximately 90 attendees.
March 16 (The Link)	SLO Co. Food Bank Distribution	Cambria Grammar School- Cambria	CBO staff provided information regarding SoCalGas' Customer Assistance Programs. CAP materials were distributed to approximately 48 attendees.
March 16 (VietSoCal)	ESL Citizenship and Social Benefit Workshop	Garden Grove central office	CBO staff provided information regarding SoCalGas' Customer Assistance Programs. CAP materials were distributed to approximately 19 attendees.
March 16 (SBSS)	St. Patrick's Event	Los Angeles	CBO staff provided information regarding SoCalGas' Customer Assistance Programs. CAP materials were distributed to 45 individuals.
March 16 (MEND)	Tabling at Bessie's Check Cashing	Pacoima	CBO staff provided information regarding SoCalGas' Customer Assistance Programs. CAP materials were distributed to 25 individuals.

<u>Date &amp;</u> <u>Organization</u>	Event Name	Event Location	Event Information
March 17 (LAC & USC Medical Center)	Food Distribution	LAC & USC Medical Center- Los Angeles	CBO staff provided information regarding SoCalGas' Customer Assistance Programs. CAP materials were distributed to 386 individuals.
March 17 (Pars Equality Center)	Workshop on Tree Adoption	Pars Equality Center	CBO staff provided information regarding SoCalGas' Customer Assistance Programs. CAP materials were distributed to approximately 102 attendees.
March 17 (VietSoCal)	Mock Citizenship Interview	Garden Grove central office	CBO staff provided information regarding SoCalGas' Customer Assistance Programs. CAP materials were distributed to approximately 16 attendees.
March 17 (Veteran's Legal Institute)	Veterans Legal Institute and its Impact on Homeless Veterans	Dawson and Dawson Event	CBO staff provided information regarding SoCalGas' Customer Assistance Programs. CAP materials were distributed to approximately 150 attendees
March 17 (Food Share of Ventura County)	Senior Kit Distribution	South Oxnard Center- Oxnard	CBO staff provided information regarding SoCalGas' Customer Assistance Programs. CAP materials were distributed to approximately 178 attendees.
March 17 (Food Share of Ventura County)	Senior Kit Distribution	Church of Nazarene- Oxnard	CBO staff provided information regarding SoCalGas' Customer Assistance Programs. CAP materials were distributed to approximately 40 attendees.
March 18 (Chinatown Service Center)	Get Your Vaccine	Montebello Senior Center	CBO staff provided information regarding SoCalGas' Customer Assistance Programs. CAP materials were distributed to approximately 3 attendees.
March 18 (Pars Equality Center)	Citizenship Clinic	Pars Equality Center	CBO staff provided information regarding SoCalGas' Customer Assistance Programs. CAP materials were distributed to approximately 21 attendees.

<u>Date &amp;</u> <u>Organization</u>	Event Name	<b>Event Location</b>	Event Information
March 18 (VietSoCal)	ESL Citizenship and Social Benefit Workshop	Garden Grove central office	CBO staff provided information regarding SoCalGas' Customer Assistance Programs. CAP materials were distributed to approximately 28 attendees.
March 18 (SCG CAP Team)	Prom Dress Gift Away and Resource Fair	The Beehive- Los Angeles	CAP staff provided information regarding SoCalGas' Customer Assistance Programs. CAP materials were distributed to 100 individuals.
March 18 (SCG CAP Team)	Walk MS- Inland Empire	Rancho Cucamonga Epicenter	CAP staff provided information regarding SoCalGas' Customer Assistance Programs. CAP materials were distributed to 200 individuals.
March 18 (SCDC)	ACP/School 2 Home Resources	Inglewood	CBO staff provided information regarding SoCalGas' Customer Assistance Programs. CAP materials were distributed to 35 individuals.
March 18 (MEND)	Outreach at San Fernando Swap Meet	Pacoima	CBO staff provided information regarding SoCalGas' Customer Assistance Programs. CAP materials were distributed to 500 individuals.
March 19 (Veteran's Legal Institute)	The Correlation Between Housing Security and Mental Health for Veterans	Gavin Newsom Press Conference	CBO staff provided information regarding SoCalGas' Customer Assistance Programs. CAP materials were distributed to approximately 60 attendees
March 20 (Chinatown Service Center)	AJSOCAL Bystander Training	Alta Med Pace Clinic- El Monte	CBO staff provided information regarding SoCalGas' Customer Assistance Programs. CAP materials were distributed to approximately 24 attendees.
March 20 (Food Share of Ventura County)	Senior Kit Distribution	South Oxnard Center- Oxnard	CBO staff provided information regarding SoCalGas' Customer Assistance Programs. CAP materials were distributed to approximately 81 attendees.

<u>Date &amp;</u> <u>Organization</u>	Event Name	Event Location	Event Information
March 20 (Food Share of Ventura County)	Senior Kit Distribution	Pleasant Valley- Camarillo	CBO staff provided information regarding SoCalGas' Customer Assistance Programs. CAP materials were distributed to approximately 32 attendees.
March 20 (Food Share of Ventura County)	Emergency Box Distribution	River Community- Ventura	CBO staff provided information regarding SoCalGas' Customer Assistance Programs. CAP materials were distributed to approximately 120 attendees.
March 20 (VietSoCal)	ESL Citizenship and Social Benefit Workshop	Garden Grove central office	CBO staff provided information regarding SoCalGas' Customer Assistance Programs. CAP materials were distributed to approximately 17 attendees.
March 20 (VietSoCal)	Radio Bolsa	Radio Bolsa Partnership- Weekly on Mondays	CBO staff provided information regarding SoCalGas' Customer Assistance Programs. CAP information was distributed via radio reaching thousands of listeners.
March 21 (VietSoCal)	ESL Citizenship and Social Benefit Workshop	Garden Grove central office	CBO staff provided information regarding SoCalGas' Customer Assistance Programs. CAP materials were distributed to approximately 22 attendees.
March 21 (Food Share of Ventura County)	Senior Kit Distribution	Evangelistic Baptist Church- Port Hueneme	CBO staff provided information regarding SoCalGas' Customer Assistance Programs. CAP materials were distributed to approximately 38 attendees.
March 21 (Food Share of Ventura County)	Senior Kit Distribution	Casa Del Sol- Oxnard	CBO staff provided information regarding SoCalGas' Customer Assistance Programs. CAP materials were distributed to approximately 63 attendees.
March 21 (MICOP)	Mexican Consulate Event	Camarillo	CBO staff provided information regarding SoCalGas' Customer Assistance Programs. CAP materials were distributed to approximately 12 attendees.

<u>Date &amp;</u> <u>Organization</u>	Event Name	<b>Event Location</b>	Event Information
March 21 (MICOP)	Sunkist School	Oxnard	CBO staff provided information regarding SoCalGas' Customer Assistance Programs. CAP materials were distributed to approximately 95 attendees.
March 21 (SCG CAP Team)	KEMS Open House	Whittier	CAP staff provided information regarding SoCalGas' Customer Assistance Programs. CAP materials were distributed to approximately 100 attendees.
March 21 (SBSS)	Echo Park Library Outreach	Los Angeles	CBO staff provided information regarding SoCalGas' Customer Assistance Programs. CAP materials were distributed to 25 individuals.
March 22 (LAC & USC Medical Center)	Food Distribution	LAC & USC Medical Center- Los Angeles	CBO staff provided information regarding SoCalGas' Customer Assistance Programs. CAP materials were distributed to 149 individuals.
March 22 (CFS- Promotores Collaborative)	Outreach	It's Party Time- Paso Robles	CBO staff provided information regarding SoCalGas' Customer Assistance Programs. CAP materials were distributed to approximately 33 attendees.
March 22 (Food Share of Ventura County)	Senior Kit Distribution	Our Lady Guadalupe- Oxnard	CBO staff provided information regarding SoCalGas' Customer Assistance Programs. CAP materials were distributed to approximately 21 attendees.
March 22	Altamed Community Presentation	Virtual	SoCalGas staff provided information regarding SoCalGas' Customer Assistance Programs. CAP materials were shared with over 200 attendees.
March 22 (Food Share of Ventura County)	Senior Kit Distribution	Church of Living Christ- Simi Valley	CBO staff provided information regarding SoCalGas' Customer Assistance Programs. CAP materials were distributed to approximately 51 attendees.

<u>Date &amp;</u> <u>Organization</u>	Event Name	<b>Event Location</b>	Event Information
March 22 (Food Share of Ventura County)	Senior Kit Distribution	Pacific Point Apartments- Oxnard	CBO staff provided information regarding SoCalGas' Customer Assistance Programs. CAP materials were distributed to approximately 65 attendees.
March 22 (VietSoCal)	ESL Citizenship and Social Benefit Workshop	Garden Grove central office	CBO staff provided information regarding SoCalGas' Customer Assistance Programs. CAP materials were distributed to approximately 24 attendees.
March 23 (Pars Equality Center)	Mental Health Workshop	Pars Equality Center	CBO staff provided information regarding SoCalGas' Customer Assistance Programs. CAP materials were distributed to approximately 21 attendees.
March 23 (VietSoCal)	ESL Citizenship and Social Benefit Workshop	Garden Grove central office	CBO staff provided information regarding SoCalGas' Customer Assistance Programs. CAP materials were distributed to approximately 21 attendees.
March 23 (Food Share of Ventura County)	Senior Kit Distribution	New Life Church-Oxnard	CBO staff provided information regarding SoCalGas' Customer Assistance Programs. CAP materials were distributed to approximately 92 attendees.
March 23 (Food Share of Ventura County)	Senior Kit Distribution	Home Delivery- RC Charities- Moorpark	CBO staff provided information regarding SoCalGas' Customer Assistance Programs. CAP materials were distributed to approximately 23 attendees.
March 23 (ONEgeneration)	Birmingham Community Charter High School College & Career Fair	Lake Balboa	CBO staff provided information regarding SoCalGas' Customer Assistance Programs. CAP materials were distributed to 120 individuals.
March 24 (ONEgeneration)	Las Palmas Park	San Fernando	CBO staff provided information regarding SoCalGas' Customer Assistance Programs. CAP materials were distributed to 30 individuals.

<u>Date &amp;</u> <u>Organization</u>	Event Name	<b>Event Location</b>	Event Information
March 24 (CFS- Promotores Collaborative)	Outreach	Paso Robles Bakery & Deli	CBO staff provided information regarding SoCalGas' Customer Assistance Programs. CAP materials were distributed to approximately 51 attendees.
March 24 (Food Share of Ventura County)	Senior Kit Distribution	Oxnard PAL- Oxnard	CBO staff provided information regarding SoCalGas' Customer Assistance Programs. CAP materials were distributed to approximately 132 attendees.
March 24 (The Link)	Community Resource Fair	Los Osos Middle School- Los Osos	CBO staff provided information regarding SoCalGas' Customer Assistance Programs. CAP materials were distributed to approximately 30 attendees.
March 24 (Veteran's Legal Institute)	Social Media	Facebook LinkedIn Twitter	CBO staff provided information regarding SoCalGas' Customer Assistance Programs. CAP information was distributed via social media in English: Facebook Reach – 3,334 LinkedIn Reach – 3,591 Twitter Reach – 634
March 24 (VietSoCal)	Mock Interview	Garden Grove central office	CBO staff provided information regarding SoCalGas' Customer Assistance Programs. CAP materials were distributed to approximately 21 attendees.
March 25 (ONEgeneration)	Las Palmas Park West Valley Community Resource Fair	Woodland Hills	CBO staff provided information regarding SoCalGas' Customer Assistance Programs. CAP materials were distributed to 130 individuals.
March 25	FACE-Black Home Ownership Fair	Hawthorne	Event staff provided information regarding SoCalGas' Customer Assistance Programs. CAP materials were distributed to approximately 350 attendees.
March 25 (VietSoCal)	ESL Citizenship and Social Benefit Workshop	Garden Grove central office	CBO staff provided information regarding SoCalGas' Customer Assistance Programs. CAP

<u>Date &amp;</u> <u>Organization</u>	Event Name	<b>Event Location</b>	Event Information
			materials were distributed to approximately 35 attendees.
March 25 (The Link)	Mexican Consulate Pop Up	Pacheco Elementary School- San Luis Obispo	CBO staff provided information regarding SoCalGas' Customer Assistance Programs. CAP materials were distributed to approximately 50 attendees.
March 25 (El Concilio)	Art Contest Art Exhibit Event	Oxnard	CBO staff provided information regarding SoCalGas' Customer Assistance Programs. CAP materials were distributed to approximately 120 attendees.
March 25 (MICOP)	MICOP Monthly Community Meeting	Oxnard	CBO staff provided information regarding SoCalGas' Customer Assistance Programs. CAP materials were distributed to approximately 300 attendees.
March 26 (MICOP)	Oxnard College Swap Meet	Oxnard	CBO staff provided information regarding SoCalGas' Customer Assistance Programs. CAP materials were distributed to approximately 80 attendees.
March 27 (SCDC)	Drew MS Open House	Los Angeles	CBO staff provided information regarding SoCalGas' Customer Assistance Programs. CAP materials were distributed to 20 individuals.
March 27 (Chinatown Service Center)	The Cancer Wellness Hub	Weingart ELA YMCA- Los Angeles	CBO staff provided information regarding SoCalGas' Customer Assistance Programs. CAP materials were distributed to approximately 79 attendees.
March 27 (Food Share of Ventura County)	Senior Kit Distribution	Nyeland Promise- Oxnard	CBO staff provided information regarding SoCalGas' Customer Assistance Programs. CAP materials were distributed to approximately 45 attendees.
March 27 (Food Share of Ventura County)	Senior Kit Distribution	Morning Star by the Sea- Oxnard	CBO staff provided information regarding SoCalGas' Customer Assistance Programs. CAP

<u>Date &amp;</u> <u>Organization</u>	Event Name	Event Location	Event Information
			materials were distributed to approximately 143 attendees.
March 27 (Food Share of Ventura County)	Emergency Box Distribution	River Community- Ventura	CBO staff provided information regarding SoCalGas' Customer Assistance Programs. CAP materials were distributed to approximately 180 attendees.
March 27 (CFS- Promotores Collaborative)	Outreach	Healthy Babies- Paso Robles	CBO staff provided information regarding SoCalGas' Customer Assistance Programs. CAP materials were distributed to approximately 15 attendees.
March 27 (VietSoCal)	ESL Citizenship and Social Benefit Workshop	Garden Grove central office	CBO staff provided information regarding SoCalGas' Customer Assistance Programs. CAP materials were distributed to approximately 18 attendees.
March 27 (VietSoCal)	Radio Bolsa	Radio Bolsa Partnership- Weekly on Mondays	CBO staff provided information regarding SoCalGas' Customer Assistance Programs. CAP information was distributed via radio reaching thousands of listeners.
March 28 (VietSoCal)	ESL Citizenship and Social Benefit Workshop	Garden Grove central office	CBO staff provided information regarding SoCalGas' Customer Assistance Programs. CAP materials were distributed to approximately 22 attendees.
March 28 (CFS- Promotores Collaborative)	Outreach	Miramar Western- Paso Robles	CBO staff provided information regarding SoCalGas' Customer Assistance Programs. CAP materials were distributed to approximately 14 attendees.
March 28 (Food Share of Ventura County)	Emergency Box Distribution	Nyeland Promise- Oxnard	CBO staff provided information regarding SoCalGas' Customer Assistance Programs. CAP materials were distributed to approximately 60 attendees.
March 28 (Food Share of Ventura County)	Senior Kit Distribution	Heritage Apartments- Oxnard	CBO staff provided information regarding SoCalGas' Customer Assistance Programs. CAP

<u>Date &amp;</u> <u>Organization</u>	Event Name	Event Location	Event Information
			materials were distributed to approximately 53 attendees.
March 28 (Food Share of Ventura County)	Senior Kit Distribution	SDA Thousand Oaks	CBO staff provided information regarding SoCalGas' Customer Assistance Programs. CAP materials were distributed to approximately 48 attendees.
March 28 (SBSS)	Presentation at Union Towers	Los Angeles	CBO staff provided information regarding SoCalGas' Customer Assistance Programs. CAP materials were distributed to 27 individuals.
March 29 (SCDC)	Edison MS Parent Conferences	Los Angeles	CBO staff provided information regarding SoCalGas' Customer Assistance Programs. CAP materials were distributed to 20 individuals.
March 29 (Food Share of Ventura County)	Senior Kit Distribution	Limoneira- Santa Paula	CBO staff provided information regarding SoCalGas' Customer Assistance Programs. CAP materials were distributed to approximately 27 attendees.
March 29 (Food Share of Ventura County)	Emergency Box Distribution	College Park- Oxnard	CBO staff provided information regarding SoCalGas' Customer Assistance Programs. CAP materials were distributed to approximately 1080 attendees.
March 29 (Chinatown Service Center)	Health Fair at Evans Community Adult School	Los Angeles	CBO staff provided information regarding SoCalGas' Customer Assistance Programs. CAP materials were distributed to approximately 150 attendees.
March 29 (The Link)	DLAC/ELAC Meeting	Cambria Grammar School- Cambria	CBO staff provided information regarding SoCalGas' Customer Assistance Programs. CAP materials were distributed to approximately 35 attendees.
March 29 (VietSoCal)	ESL Citizenship and Social Benefit Workshop	Garden Grove central office	CBO staff provided information regarding SoCalGas' Customer Assistance Programs. CAP

<u>Date &amp;</u> <u>Organization</u>	Event Name	Event Location	Event Information
			materials were distributed to approximately 19 attendees.
March 29 (Catholic Charities of Orange County)	Food Distribution	Occtac- Santa Ana	CBO staff provided information regarding SoCalGas' Customer Assistance Programs. CAP materials were distributed to approximately 10 attendees
March 30 (VietSoCal)	ESL Citizenship and Social Benefit Workshop	Garden Grove central office	CBO staff provided information regarding SoCalGas' Customer Assistance Programs. CAP materials were distributed to approximately 24 attendees.
March 30 (Food Share of Ventura County)	Senior Kit Distribution	BGC- Simi Valley	CBO staff provided information regarding SoCalGas' Customer Assistance Programs. CAP materials were distributed to approximately 137 attendees.
March 30 (Food Share of Ventura County)	Senior Kit Distribution	Food Share Warehouse- Oxnard	CBO staff provided information regarding SoCalGas' Customer Assistance Programs. CAP materials were distributed to approximately 126 attendees.
March 30 (Chinatown Service Center)	Egg Hunt	Monterey Park Barnes Park	CBO staff provided information regarding SoCalGas' Customer Assistance Programs. CAP materials were distributed to approximately 72 attendees.
March 30 (ONEgeneration)	ONEgeneration Resource Webinar	Zoom	CBO staff provided information regarding SoCalGas' Customer Assistance Programs. CAP materials were distributed to 25 individuals.
March 30 (LAC & USC Medical Center)	Food Distribution	LAC & USC Medical Center- Los Angeles	CBO staff provided information regarding SoCalGas' Customer Assistance Programs. CAP materials were distributed to 38 individuals.
March 31 (SBSS)	Food Distribution	Los Angeles	CBO staff provided information regarding SoCalGas' Customer Assistance Programs. CAP

<u>Date &amp;</u> <u>Organization</u>	Event Name	Event Location	Event Information
			materials were distributed to 139 individuals.
March 31 (LAC & USC Medical Center)	Food Distribution	LAC & USC Medical Center- Los Angeles	CBO staff provided information regarding SoCalGas' Customer Assistance Programs. CAP materials were distributed to 87 individuals.
March 31 (HSA)	Spring Jubilee	East Los Angeles	CBO staff provided information regarding SoCalGas' Customer Assistance Programs. CAP materials were distributed to 130 individuals.
March 31 (Food Share of Ventura County)	Senior Kit Distribution	CEDC The Santa Paulan- Santa Paula	CBO staff provided information regarding SoCalGas' Customer Assistance Programs. CAP materials were distributed to approximately 54 attendees.
March 31 (Veteran's Legal Institute)	How to Serve Effectively on a Non-Profit Board	Buchakter Event	CBO staff provided information regarding SoCalGas' Customer Assistance Programs. CAP materials were distributed to approximately 122 attendees
March 31 (VietSoCal)	Mock Citizenship Interview	Garden Grove central office	CBO staff provided information regarding SoCalGas' Customer Assistance Programs. CAP materials were distributed to approximately 18 attendees.
March 31 (Walking Shield)	Social Media	Facebook Instagram LinkedIn Twitter	CBO staff provided information regarding SoCalGas' Customer Assistance Programs. CAP information was distributed via social media in English: Facebook Reach – 702 LinkedIn Reach – 34 Twitter Reach – 1,383 Instagram Reach-292 Walking Shield Scholars: 102

### **Tribal Outreach Events**

<u>Date &amp;</u> <u>Organization</u>	Event Name	Event Location	Event Information
March 2 (Southern California Indian Center)	SCIC Family Training, Family Workshop 1: Preparing for Spring Break: Activities for the family	Pasadena and Zoom	CBO staff provided information regarding SoCalGas' Customer Assistance Programs. CAP materials were distributed to approximately 17 attendees
March 8 (FTBMI)	Door to Door Canvassing	Palmdale	CBO staff provided information regarding SoCalGas' Customer Assistance Programs. CAP materials were distributed to approximately 8 homeowners.
March 9 (Southern California Indian Center)	SCIC Family Training, Family Workshop 2: Preparing for Spring Break: The need for family	Pasadena and Zoom	CBO staff provided information regarding SoCalGas' Customer Assistance Programs. CAP materials were distributed to approximately 34 attendees
March 11 (Apanish Foundation Outreach)	Chumash Cultural Sports Event	Santa Ynez Chumash Reservation	CBO staff provided information regarding SoCalGas' Customer Assistance Programs. CAP materials were distributed to approximately 34 attendees.
March 11-12 (Indigenous Women Rising)	California State University Long Beach PowWow	Long Beach	CBO staff provided information regarding SoCalGas' Customer Assistance Programs. CAP materials were distributed to approximately 600 attendees
March 14 (Apanish Foundation Outreach)	Introduction Meeting; Neighborhood walk- in. No appointment	Westside Boys & Girls Club- Santa Barbara	CBO staff provided information regarding SoCalGas' Customer Assistance Programs. CAP materials were distributed to approximately 20 attendees.
March 15 (FTBMI)	Door to Door Canvassing	Palmdale	CBO staff provided information regarding SoCalGas' Customer Assistance Programs. CAP materials were distributed to approximately 6 homeowners.
March 15 (Indigenous Women Rising)	Santa Ana Unified School District	Santa Ana	CBO staff provided information regarding SoCalGas' Customer Assistance Programs. CAP

	Indian Education Parent Meeting		materials were distributed to approximately 35 attendees
March 16 (Indigenous Women Rising)	Orange County Women Business Network- Tacos and Tacones Mixer	Santa Ana	CBO staff provided information regarding SoCalGas' Customer Assistance Programs. CAP materials were distributed to approximately 75 attendees
March 16 (Southern California Indian Center)	SCIC Family Training, Family Workshop 3: Preparing for Spring Break: Communicating with a Teen	Pasadena, and Zoom	CBO staff provided information regarding SoCalGas' Customer Assistance Programs. CAP materials were distributed to approximately 44 attendees
March 16 (FTBMI)	Mobile Food Pantry	LA County	CBO staff provided information regarding SoCalGas' Customer Assistance Programs. CAP materials were distributed to approximately 10 homeowners.
March 16 (Apanish Foundation Outreach)	Public Event "I Love Santa Barbara Block Party" (Sponsored by the SB City and various local organizations)	Downtown Santa Barbara	CBO staff provided information regarding SoCalGas' Customer Assistance Programs. CAP materials were distributed to approximately 112 attendees.
March 18 (Southern California Indian Center)	SCIC Outreach: Spring Youth Challenge	Fullerton	CBO staff provided information regarding SoCalGas' Customer Assistance Programs. CAP materials were distributed to approximately 100 attendees
March 19 (Apanish Foundation Outreach)	Chumash Maritime Film Screening - Event	Arroyo Burro County Park- Santa Barbara	CBO staff provided information regarding SoCalGas' Customer Assistance Programs. CAP materials were distributed to approximately 25 attendees.
March 20 (FTBMI)	Calling Tribal Members	FTBMI Office	CBO staff provided information regarding SoCalGas' Customer Assistance Programs. CAP materials were distributed to approximately 20 attendees.
March 22 (Apanish Foundation Outreach)	Set up Information Kisok/Promote CAP Services	Casa Dela Raza- Santa Barbara	CBO staff provided information regarding SoCalGas' Customer Assistance Programs. CAP materials were distributed to approximately 32 attendees.

March 23	In Celebration of	Santa Ana	CBO staff provided information
(Indigenous	Women's History	Samu I ma	regarding SoCalGas' Customer
Women Rising)	Month: Munchies		Assistance Programs. CAP
(voluen rasing)	& Mocassin's		materials were distributed to
	Mixer		approximately 110 attendees
March 25	Oak View	Huntington Beach	CBO staff provided information
(Indigenous	ComUNIDAD-	Transmigron Beach	regarding SoCalGas' Customer
Women Rising)	Health, Wellness,		Assistance Programs. CAP
(	and Resource Fair		materials were distributed to
			approximately 350 attendees
March 25	SCIC Outreach:	Fontana	CBO staff provided information
(Southern	Native Youth		regarding SoCalGas' Customer
California Indian	GONA		Assistance Programs. CAP
Center)			materials were distributed to
			approximately 49 attendees
March 27	Introduction to	Isla Vista	CBO staff provided information
(Apanish	SoCalGas CAP	Recreation &	regarding SoCalGas' Customer
Foundation		Park- Del Mar Isla	Assistance Programs. CAP
Outreach)		Vista	materials were distributed to
			approximately 16 attendees.
March 27	Mailing out CAP	FTBMI Office	CBO staff provided information
(FTBMI)	Materials		regarding SoCalGas' Customer
			Assistance Programs. CAP
			materials were distributed to
			approximately 4 attendees.
March 28 – 30	Indian Gaming	San Diego	SoCalGas staff provided
	Association		information regarding
	National		SoCalGas Customer Assistance
	Conference		Programs via booth visits and
			one-on-one meetings with
			Tribal leaders. Approximately
			100 visitors came to the booth
			to receive information.

### **Disability Outreach Events**

<u>Date &amp;</u> <u>Organization</u>	Event Name	Event Location	Event Information
March 1 (SCRS-IL)	Food Assistance Event	Glassell Park- Los Angeles	CBO staff provided information regarding SoCalGas' Customer Assistance Programs. CAP materials were distributed to approximately 60 attendees.
March 1 (OC Autism Foundation)	Newsletter	Electronic mailing and postal mailing of monthly newsletter with SoCalGas Customer Assistance Programs information	CBO staff provided information regarding SoCalGas' Customer Assistance Programs. CAP information was distributed via newsletter in English: Newsletter Reach – over 5,250 members
March 1 (OC Autism Foundation)	Subscription	Mailing of Monthly Kids Club activities with SoCalGas CARE program and links	CBO staff provided information regarding SoCalGas' Customer Assistance Programs. CAP information was distributed via newsletter in English: Subscription Reach – over 350 members
March 2 (SCRS-IL)	Sun Valley Family Housing Event	LA Family Housing- North Hollywood	CBO staff provided information regarding SoCalGas' Customer Assistance Programs. CAP materials were distributed to approximately 60 attendees.
March 2 (SCRS-IL)	Vaccination Clinic	Rite Aid- Los Angeles	CBO staff provided information regarding SoCalGas' Customer Assistance Programs. CAP materials were distributed to approximately 30 attendees.
March 2 (Fiesta Educativa)	Fiesta Educativa TASK IEP Intake	Zoom	CBO staff provided information regarding SoCalGas' Customer Assistance Programs. CAP materials were distributed to approximately 1 attendee.
March 4	Love and Literacy Across America	GLAD Office- Los Angeles	CBO staff provided information regarding

<u>Date &amp;</u> <u>Organization</u>	Event Name	<b>Event Location</b>	Event Information
(Deaf Latinos Y Familias)			SoCalGas' Customer Assistance Programs. CAP materials were distributed to approximately 200 attendees.
March 4 (GLAD)	Love & Literacy Across California	GLAD	CBO staff provided information regarding SoCalGas' Customer Assistance Programs. CAP materials were distributed to approximately 50 attendees.
March 4 (SCRS-IL)	High School Vaccination Outreach Event	Whittier High School	CBO staff provided information regarding SoCalGas' Customer Assistance Programs. CAP materials were distributed to approximately 300 attendees.
March 7 (Fiesta Educativa)	Fiesta Educativa	Autism Parent Education Program (APEP) Virtual	CBO staff provided information regarding SoCalGas' Customer Assistance Programs. CAP materials were shared with approximately 13 attendees.
March 7 (OC Autism Foundation)	OC Health & Education Talkshow	Channel 56.10, YouTube, FB Live and www.littlesaigontv.com	CBO staff provided information regarding SoCalGas' Customer Assistance Programs. CAP information was distributed via weekly Talkshow Listener Reach – thousands of listeners
March 8 (Lanterman Regional Center)	Support Group Meeting	Los Angeles- Virtual	CBO staff provided information regarding SoCalGas' Customer Assistance Programs. CAP information was shared with 23 families.
March 8 (Fiesta Educativa)	Fiesta Educativa TASK IEP Intake	Zoom	CBO staff provided information regarding SoCalGas' Customer Assistance Programs. CAP

<u>Date &amp;</u> <u>Organization</u>	Event Name	Event Location	Event Information
			materials were shared with approximately 1 attendee.
March 10 (SCRS-IL)	Abilities Expo 2023	Abilities Expo LA	CBO staff provided information regarding SoCalGas' Customer Assistance Programs. CAP materials were distributed to approximately 150 attendees.
March 14 (Fiesta Educativa)	Autism Parent Education Program (APEP) Virtual	Virtual	CBO staff provided information regarding SoCalGas' Customer Assistance Programs. CAP materials were shared with approximately 11 attendees.
March 14 (Lanterman Regional Center)	Parent Workshop	Los Angeles- Virtual	CBO staff provided information regarding SoCalGas' Customer Assistance Programs. CAP information was shared with 36 families.
March 14 (Fiesta Educativa)	Fiesta Educativa – Resource Fair	Norwalk	CBO staff provided information regarding SoCalGas' Customer Assistance Programs. CAP materials were shared with approximately 45 attendees.
March 14 (SCRS-IL)	John Glen Transition Fair	John Glenn High School- Norwalk	CBO staff provided information regarding SoCalGas' Customer Assistance Programs. CAP materials were distributed to approximately 60 attendees.
March 14 (OC Autism Foundation)	OC Health & Education Talkshow	Channel 56.10, YouTube, FB Live and www.littlesaigontv.com	CBO staff provided information regarding SoCalGas' Customer Assistance Programs. CAP information was distributed via weekly Talkshow Listener Reach – thousands of listeners
March 15	Spring ASL Class Welcome Email	Via email	CBO staff provided information regarding

<u>Date &amp;</u> <u>Organization</u>	Event Name	<b>Event Location</b>	Event Information
(Deaf Latinos Y Familias)			SoCalGas' Customer Assistance Programs. CAP information was shared with 25 families.
March 15 (SCRS-IL)	TBI Awareness Fair	Rancho Los Amigos Downey- CA	CBO staff provided information regarding SoCalGas' Customer Assistance Programs. CAP materials were distributed to approximately 100 attendees.
March 17 (Fiesta Educativa)	Fiesta Educativa	Social Media Publication	CBO staff provided information regarding SoCalGas' Customer Assistance Programs. CAP materials were shared with approximately 790 attendees.
March 18 (OC Autism Foundation)	Social Media	Facebook Post- SoCalGas Energy Savings Assistance Program and CARE Program	CBO staff provided information regarding SoCalGas' Customer Assistance Programs. CAP information was distributed via social media in English: Facebook Reach – 2,400 Instagram Reach-737
March 19 (Deaf Latinos Y Familias)	El Purgarcito Mercado	Bravo Foods USA- Vernon	CBO staff provided information regarding SoCalGas' Customer Assistance Programs. CAP materials were distributed to approximately 100 attendees.
March 21 (OC Autism Foundation)	OC Health & Education Talkshow	Channel 56.10, YouTube, FB Live and www.littlesaigontv.com	CBO staff provided information regarding SoCalGas' Customer Assistance Programs. CAP information was distributed via weekly Talkshow Listener Reach – thousands of listeners
March 22 (SCRS-IL)	Food Assistance Event	Glassell Park, Los Angeles	CBO staff provided information regarding

Date & Organization	Event Name	Event Location	Event Information
			SoCalGas' Customer Assistance Programs. CAP materials were distributed to approximately 80 attendees.
March 22 (Deaf Latinos Y Familias)	Spring ASL Zoom Class	Zoom, Los Angeles	CBO staff provided information regarding SoCalGas' Customer Assistance Programs. CAP information was shared with 20 families.
March 23 (OC Autism Foundation)	Ride 4 Autism	Fountain Valley	CBO staff provided information regarding SoCalGas' Customer Assistance Programs. CAP materials were distributed to approximately 50 attendees
March 25 (Lanterman Regional Center)	UCLA Cerebral Palsy Resource Fair and Conference	Los Angeles	CBO staff provided information regarding SoCalGas' Customer Assistance Programs. CAP information was shared with 100 families.
March 25 (OC Autism Foundation)	Friendship Club	Costa Mesa	CBO staff provided information regarding SoCalGas' Customer Assistance Programs. CAP materials were distributed to approximately 15 attendees
March 28 (Fiesta Educativa)	Fiesta Educativa Parent Volunteer	Montara Avenue Elementary School	CBO staff provided information regarding SoCalGas' Customer Assistance Programs. CAP materials were shared with approximately 30 attendees.
March 28 (OC Autism Foundation)	OC Health & Education Talkshow	Channel 56.10, YouTube, FB Live and www.littlesaigontv.com	CBO staff provided information regarding SoCalGas' Customer Assistance Programs. CAP information was distributed via weekly Talkshow Listener Reach – thousands of listeners

<u>Date &amp;</u> <u>Organization</u>	Event Name	Event Location	Event Information
March 29	College	Cerritos College,	CBO staff provided
(SCRS-IL)	Transition Fair	Norwalk	information regarding SoCalGas' Customer
			Assistance Programs. CAP
			materials were distributed to
			approximately 150
			attendees.
March 30	Young Women	Stevenson Middle	CBO staff provided
(Fiesta Educativa)	Empowerment	School and Career	information regarding
	Conference	Preparatory- Los	SoCalGas' Customer
		Angeles, CA 90023	Assistance Programs. CAP
			materials were shared with
			approximately 20 attendees.
March 30	Buena Vista	Buena Vista HS-	CBO staff provided
(SCRS-IL)	Transition Fair	Lakewood	information regarding
			SoCalGas' Customer
			Assistance Programs. CAP
			materials were distributed to
			approximately 90 attendees.

#### 4. APPENDIX B – ESA PROGRAM AND CARE TABLES

**ESA Program Summary Expenses** 

ESA Program - Table 1 - Program Expenses ESA Main (SF, MH, MF In-Unit)

ESA Program - Table 2 - Program Expenses & Energy Savings by Measures Installed ESA Main (SF, MH, MF In-Unit)

ESA Program – Table 2A - Program Expenses & Energy Savings by Measures Installed (Multifamily Common Area Measures)

ESA Program - Table 2B - Program Expenses & Energy Savings by Measures Installed (Multifamily Whole Building)

ESA Program – Table 2C - Program Expenses & Energy Savings by Measures Installed (Pilot Plus/Deep)

ESA Program – Table 2D-E - Program Expenses & Energy Savings by Measures

Installed (Electrification and Clean Energy Pilots)

ESA Program - Table 2F - Program Expenses & Energy Savings by Measures Installed (CSD Leveraging)

ESA Program - Table 3A-H – Energy Savings and Average Bill Savings per Treated

Home/Common Area

ESA Program - Table 4A-E – Homes/Buildings Treated by County

ESA Program - Table 5A-F - Program Customer Summary by Month

ESA Program - Table 6 - Expenditures for Pilots and Studies

ESA Program – Table 7 – Customer Segments/Need State by Demographic, Financial,

Location and Health Condition

ESA Program – Table 8 – Clean Energy Referral, Leveraging and Coordination

ESA Program – Table 9 – Tribal Outreach

CARE Program - Table 1 - CARE Overall Program Expenses

CARE Program - Table 2 - CARE Enrollment, Recertification, Attrition, and Penetration

CARE Program - Table 3A - CARE Post-Enrollment Verification Results (Model)

CARE Program - Table 3B - CARE Post-Enrollment Verification Results (High Usage)

CARE Program - Table 4 - Enrollment by County

CARE Program - Table 5 - Recertification Results

CARE Program - Table 6 - Capitation Contractors

CARE Program - Table 7 - Expenditures for the Pilot/Studies

CARE Program - Table 8 – CARE and Disadvantaged Communities Enrollment Rate for

**ZIP Codes** 

CARE Program - Table 8A – Top 10 Lowest Enrollment Rates in High Disconnection,
High Poverty, and DAC Communities by ZIP

#### **Energy Savings Assistance Program Table - Summary Expenses** Southern California Gas Company March 2023

		Aut	thorized Budg	et <sup>[1]</sup>		Curr	ent	Month Expe	ens	es	Year to Date Expenses		% of Budget Spent YTD				
ESA Program:	Electric		Gas		Total	Electric		Gas		Total	Electric		Gas	Total	Electric	Gas	Total
ESA Main Program (SF, MH, MF In-Unit)	N/A	\$	94,836,846	\$	94,836,846	N/A	\$	7,499,063	\$	7,499,063	N/A	\$	11,787,445	\$ 11,787,445	N/A	12%	12%
ESA Multifamily Common Area Measures [2]	N/A	\$	8,001,130	\$	8,001,130	N/A	\$	23,857	\$	23,857	N/A	\$	83,827	\$ 83,827	N/A	1%	1%
ESA Multifamily Whole Building	N/A	\$	21,477,314	\$	21,477,314	N/A	\$	-	\$	-	N/A	\$	-	\$ -	N/A	0%	0%
ESA Pilot Plus and Pilot Deep	N/A	\$	6,510,545	\$	6,510,545	N/A	\$	(854)	\$	(854)	N/A	\$	2,660	\$ 2,660	N/A	0%	0%
CSD Leveraging	N/A	\$	-	\$	-	N/A	\$	-	\$	-	N/A	\$	-	\$ -	N/A	0%	0%
Building Electrification Retrofit Pilot (SCE)	N/A		N/A		N/A	N/A		N/A		N/A	N/A		N/A	N/A	N/A	N/A	N/A
Clean Energy Homes New Construction Pilot (SCE)	N/A		N/A		N/A	N/A		N/A		N/A	N/A		N/A	N/A	N/A	N/A	N/A
				\$	-		\$	-	\$	-		\$	-	\$ -			
				\$	-		\$	-	\$	-		\$	-	\$ -			
ESA Program TOTAL	N/A	\$	130,825,835	\$	130,825,835	N/A	\$	7,522,066	\$	7,522,066	N/A	\$	11,873,932	\$ 11,873,932	N/A	9%	9%

Note: MFWB implementation to occur no earlier than January 2023
<sup>[1]</sup> Reflects authorized funding per D.21-06-015 dated June 3, 2021
<sup>[2]</sup> Authorized budget from unspent, uncommitted funds per AL 5865 filed September 17, 2021, less 2022 spend.

## Energy Savings Assistance Program Table 1 - Main (SF, MH, MF In-Unit) Expenses Southern California Gas Company March 2023

Appliances		Authorized Bud	dget <sup>[1]</sup>	Cur	rent Month E	xpenses	Υ	ear to Date Ex	penses	% of B	udget Spe	nt YTD
ESA Program:	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total
Energy Efficiency												
Appliances	N/A	\$ -	\$ -	N/A	\$ -	\$ -	N/A	\$ -	\$ -	N/A	0%	0%
Domestic Hot Water	N/A	\$ -	\$ -	N/A	\$ 2,529,743	\$ 2,529,743	N/A	\$ 3,340,125	\$ 3,340,125	N/A	0%	0%
Enclosure	N/A	\$ -	\$ -	N/A	\$ 1,333,163	\$ 1,333,163	N/A	\$ 1,716,705	\$ 1,716,705	N/A	0%	0%
HVAC	N/A	\$ -	\$ -	N/A	\$ 1,514,711	\$ 1,514,711	N/A	\$ 2,286,505	\$ 2,286,505	N/A	0%	0%
Maintenance	N/A	\$ -	\$ -	N/A	\$ 581,014	\$ 581,014	N/A	\$ 1,157,592	\$ 1,157,592	N/A	0%	0%
Lighting	N/A	\$ -	\$ -	N/A	\$ -	\$ -	N/A	\$ -	\$ -	N/A	0%	0%
Miscellaneous	N/A	\$ -	\$ -	N/A	\$ -	\$ -	N/A	\$ -	\$ -	N/A	0%	0%
Customer Enrollment	N/A	\$ -	\$ -	N/A	\$ 662,840	\$ 662,840	N/A	\$ 958,242	\$ 958,242	N/A	0%	0%
In Home Education	N/A	\$ -	\$ -	N/A	\$ 128,539	\$ 128,539	N/A	\$ 180,349	\$ 180,349	N/A	0%	0%
Pilot	N/A	\$ -	\$ -	N/A	\$ -	\$ -	N/A	\$ -	\$ -	N/A	0%	0%
Energy Efficiency TOTAL	N/A	\$ 82,837,720	\$ 82,837,720	N/A	\$ 6,750,009	\$ 6,750,009	N/A	\$ 9,639,519	\$ 9,639,519	N/A	12%	12%
Training Center	N/A	\$ 777,697	\$ 777,697	N/A	\$ 63,064	\$ 63,064	N/A	\$ 161,290		N/A	21%	21%
Workforce Education and Training	N/A	\$ -	\$ -	N/A	\$ -	\$ -	N/A	\$ -	\$ -	N/A	0%	0%
Inspections	N/A	\$ 1,510,696	\$ 1,510,696	N/A	\$ 82,007	\$ 82,007	N/A	\$ 348,663	\$ 348,663	N/A	23%	23%
Marketing and Outreach	N/A	\$ 1,398,505	\$ 1,398,505	N/A	\$ 80,169	\$ 80,169	N/A	\$ 263,499	\$ 263,499	N/A	19%	19%
Statewide Marketing and Outreach	N/A	\$ -	\$ -	N/A	\$ -	\$ -	N/A	\$ -	\$ -	N/A	0%	0%
Studies <sup>[2]</sup>	N/A	\$ 262,500	\$ 262,500	N/A	\$ 6,612	\$ 6,612	N/A	\$ 10,343	\$ 10,343	N/A	4%	4%
Regulatory Compliance	N/A	\$ 472,833	\$ 472,833	N/A	\$ 31,873	\$ 31,873	N/A	\$ 73,965	\$ 73,965	N/A	16%	16%
General Administration	N/A	\$ 7,478,836	\$ 7,478,836	N/A	\$ 461,472	\$ 461,472	N/A	\$ 1,240,434	\$ 1,240,434	N/A	17%	17%
CPUC Energy Division	N/A	\$ 98,059	\$ 98,059	N/A	\$ 23,857	\$ 23,857	N/A	\$ 49,732	\$ 49,732	N/A	51%	51%
Administration TOTAL	N/A	\$ 11,999,126	\$ 11,999,126	N/A	\$ 749,054	\$ 749,054	N/A	\$ 2,147,926	\$ 2,147,926	N/A	18%	18%
TOTAL PROGRAM COSTS	N/A	\$ 94.836.846	\$ 94,836,846	N/A	\$ 7.499.063	\$ 7,499,063	N/A	\$ 11.787.445	\$ 11,787,445	N/A	12%	12%
			unded Outsi					+ 1.,, 110			70	70
Indirect Costs			anaca catar	N/A	\$ 331.672	_	N/A	\$ 872,663	\$ 872,663			
NGAT Costs				,,	\$ 133,309	\$ 133,309	,, .	\$ 257.890	\$ 257.890			

<sup>[1]</sup> Reflects authorized funding per D.21-06-015 dated June 3, 2021, but does not include authorized budget for Pilot Plus and Deep Pilot program in the amount of \$6,510,545 shown on ESA Summary tab.

<sup>[2]</sup> Authorized budget for MF CAM PV and LINA study is not included here on Table 1, but funded out of MF CAM unspent funds from previous cycle per AL 5744 and AL 5558. However, actual costs along with all other applicable M&E funded studies costs are included here in Table 1 and also listed on Table 6.

**Note 1:** In January 2023, a manual adjustment was made to exclude a net accrual/reversal debit amount of \$2,293,475 for contractor costs related to all ESA Program measure categories associated to December 2022 activities. This amount will be incorporated in 2021 costs as reported in the SoCalGas' Annual Report filed May 2023.

#### Energy Savings Assistance Program Main Table 2 (SF, MH, MF In-Unit) Southern California Gas Company March 2023 ESA Program Main (Summary)Total Year-To-Date Completed & Expen kWh [1] kW [1] (Annual) (Annual) (Annual) Expenditure Plus Units Appliances High Efficiency Clothes Washer lome 0.0% Refrigerators N/A reezers N/A ach 0.0% lother Dryer ach 0.0% ishwashe N/A ach 0.0% Domestic Hot Water Other Domestic Hot Water [3] Home 6,293 19,886 336,783 5.7% 7,201 Vater Heater Tank and Pipe Insulation [4] 0.9% lome Vater Heater Repair/Replacement Home 649,689 10.9% 4,569 7.447 3.9% hermostatic Shower Va Combined Showerhead/TSV ach 0.0% eat Pump Water Heater 0.0% N/A Tub Diverter/ Tub Spout ach 988 5,553 126,856 2.1% 0.0% ome Enclosure 3,784 1,248 9.5% ir Sealing/Envelope [5] lome Diagnostic Air Sealing N/A Home 0.0% 6,668 457,360 Attic Insulation lome 238 loor Insulation N/A Home 0.0% Home Repairs 0.0% HVAC urnace Repair/Replacement 515 (15,479)7.1% lome Room A/C Replacement N/A Home 0.0% al A/C Replacement lome 0.0% leat Pump Replacement N/A Home 0.0% vaporative Cooler lome ouct Testing and Sealing N/A Home 114 1,267 47,207 0.8% nergy Efficient Fan Control lome 0.0% Prescriptive Duct Sealing Home 2,087 23,187 252,793 igh Efficiency Forced Air Unit (HE FAU) - Early Replacement 0.0% 2.155 504.919 ligh Efficiency Forced Air Unit (HE FAU) - On Burnout lome 131 8.5% 7,731 348,782 5.9% art Thermostat 1,328 Portable A/C N/A ach 0.0% entral Heat Pump-FS (propane or gas space) lome Wholehouse Fan N/A Home 0.0% Maintenance Furnace Clean and Tune Home 1,185 (1,458)68,749 1.2% entral A/C Tune up N/A 0.0% lome vaporative Cooling Maintenance N/A Home 0.0% Liahtina emoved - Interior Hard wired LED fixtures ach xterior Hard wired LED fixtures N/A ach 0.0% emoved - LED Torchiere 0.0% ach Removed - Occupancy Sensor N/A ach 0.0% emoved - LED Night Light ach ED Reflector Bulbs N/A ach 0.0% ED A-Lamps ach 0.0% Miscellaneous ool Pumps N/A lome 0.0% Smart Strip Tier I N/A lome 0.0% N/A 0.0% mart Strip Tier II Air Purifier N/A lome 0.0% ach 0.0% old Storage Comprehensive Home Health and Safety Check-up 4,080 lome 260,555 4.4% and Smoke Alarm lome 815,255 Pilots Customer Enrollment 8,682 682,509 11.5% lome In-Home Energy Education Home 7,647 122.078 2.1% Total Savings/Expenditures [6] 66,052 \$ 5,954,681 Total Households Weatherized [7] 6,281 Households Treated Total Single Family Households Treated 5,503 lome - Multi-family Households Treated (In-unit) lome le Homes Treated 300 lome Total Number of Households Treated lome 6.281 Eligible Households to be Treated for PY 69,837 lome % of Households Treated Master-Meter Households Treated Year to Date Expenses ESA Program - Main Administration 2.147.926 \$ 2,147,926 Direct Implementation (Non-Incentive) 9.639.519 \$ <Includes measures costs Direct Implementation 9.639.519 TOTAL ESA Main COSTS \$ 11.787.445 \$ 11.787.445 \$ -

DNV-GL "Energy Savings Assistance (ESA) Program Impact Evaluation Program Years 2015-2017." April 26, 2019.

Note: In-unit included in ESA Main until MFWB is launched, then it will be included in MFWB

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

Note: Any measures noted as 'NEW' have been added during the course of this program year.

Note: Any measures noted as 'REMOVED', are no longer offered by the program but have been kept for tracking purposes

<sup>[1]</sup> As of September 2019, all savings are calculated based on the following source

<sup>[2]</sup> Microwave savings are from ECONorthWest Studies received in December of 2011

<sup>[3]</sup> Includes Faucet Aerators and Low Flow Showerheads [4] Includes Water Heater Blankets and Water Heater Pipe Insulation

<sup>[5]</sup> Envelope and Air Sealing Measures may include outlet cover plate gaskets, attic access weatherization, weatherstripping - door, caulking and minor home repairs. Minor ome repairs predominantly are door jamb repair / replacement, door repair, and window putty.

<sup>[6]</sup> Total Savings/Expenditures amount does not include credits, expenses, or required adjustments that are reflected in ESA Program Table 1.

<sup>[7]</sup> Weatherization may consist of attic insulation, attic access weatherization, weatherstripping - door, caulking, & minor home repairs

#### Energy Savings Assistance Program Common Area Measures Table 2A Southern California Gas Company March 2023

	Т	able 2A E	SA Program	ı - Multifaı	mily Comr	non Area	Measures	[1]
			Year-To-Date	Completed	& Expense	d Installatio	n	
ESA CAM Measures [2][3]	Units (of Measure such as "each")	Quantity Installed	Number of Units for Cap-kBTUh and Cap- Tons	kWh [4] (Annual)	kW [4] (Annual)	Therms [4][12] (Annual)	Expenses [13] (\$)	% of Expenditure
Appliances								
High Efficiency Clothers Washer	Home	-	-	-	-	-	\$ -	0.0%
Domestic Hot Water								
Other Hot Water	Home	-	-	-	-	-	\$ -	0.0%
Tank and Pipe Insulation	Home	-	-	-	-	-	\$ -	0.0%
Water Heater Replace**	Cap-kBTUh	-	-	-	-	-	\$ -	0.0%
Central Boiler Replace**	Cap-kBTUh		-	-	-	-	\$ -	0.0%
Envelope								
Air Sealing/Envelope [6]	Home	-	-	-	-	-	\$ -	0.0%
Attic Insulation	Home	-	-	-	-	-	\$ -	0.0%
HVAC	O T							0.00/
A/C Tune-up** Furnace Replacement**	Cap-Tons	-	-	-	-	-	\$ -	0.0%
	Cap-kBTUh	-	-	-	-	-	\$ -	
Heat Pump Split System**	Cap-Tons	-	-	-	-	-	\$ -	0.0%
Programmable Thermostat	Each	-	-	-	-	-	\$ -	0.0%
Lighting		-	-	-	-	-	\$ -	0.0%
Exterior LED Lighting	Fixture	-	-	-	-	-	\$ -	0.0%
Exterior LED Lighting - Pool	Lamp	_	_	_	_	_	\$ -	0.0%
Interior LED Exit Sign	Fixture	_	_	_	_	_	\$ -	0.0%
Interior LED Fixture	Fixture	_	_	_	_	_	\$ -	0.0%
Interior LED Lighting	KiloLumen	_	_	_	_	_	\$ -	0.0%
Interior LED Screw-in	Lamp	_	_	_	_	_	\$ -	0.0%
Interior TLED Type A Lamps	Lamp	_	_	_	_		\$ -	0.0%
Interior TLED Type C Lamps							\$ -	0.0%
Miscellaneous	Lamp	-	-	-	-	-	ş -	0.0%
Tier-2 Smart Power Strip	Each	_	_	_	_	_	\$ -	0.0%
•	Each						\$ -	0.0%
Variable Speed Pool Pump  Ancillary Services	⊏acn	-	-	-	-	-	ş -	0.0%
Commissioning [7]	Home	_	-	_	-	_	\$ -	0.0%
Audit [8]							+:	
	Home	-	-	-	-	-		0.0%
Administration [9]	Home	-	-	-	-	-	\$ -	0.0%
Total		_	-	_	_	-	\$ -	

Multifamily Properties Treated	Number
Total Number of Multifamily Properties Treated [10]	0
Subtotal of Master-metered Multifamily Properties	
Treated	0
Total Number of Multifamily Tenant Units w/in	
Properties Treated [11]	0
Total Number of buildings w/in Properties Treated	0

	Yea	Year to Date Expenses						
ESA Program - Multifamily Common Area	Electric	Gas		Total				
Administration		\$ 61,9	48 \$	61,948				
Direct Implementation (Non-Incentive)		\$ -	\$	-				
Direct Implementation		\$ 21,8	80 \$	21,880				
TOTAL MF CAM COSTS	\$ -	\$ 83,8	27 \$	83,827				

<<Includes measures costs

- [1] Applicable to Deed-Restricted, government and non-profit owned multi-family buildings described in D.16-11-022 where 65% of tenants are income eligible based on CPUC income requirements of at or below 200% of the Federal Poverty Guidelines.
- [2] Measures are customized by each IOU, see 'Table 2B-1, Eligible Measures List'. Measures list may change based on available information on both costs and benefits and may vary across climate zones. Each IOU should fill out Table 2B as it pertains to their program. Table 2B-1 Column A should match Table 2B Column A for eligible (not canceled) measures.
- [3] Commissioning costs, as allowable per the Decision, are included in measures total cost unless otherwise noted. Savings estimates are sourced from the PY2015 to 2017 ESA Impact Evaluation; Energy Division instructed the IOUs to use these results for 2019 and 2020 savings estimates.

[4] All savings are calculated based on the following sources:

DNV-GL "Energy Savings Assistance (ESA) Program Impact Evaluation Program Years 2015-2017." April 26, 2019.

- [5] Microwave savings are from ECONorthWest Studies received in December of 2011.
- [6] Envelope and Air Sealing Measures may include outlet cover plate gaskets, attic access weatherization, weatherstripping door, caulking and minor home repairs. Minor home repairs predominantly are door jamb repair / replacement, door repair, and window putty.
- [7] Refers to optimizing the installation of the measure installed such as retrofitting pipes, etc.
- [8] Audit costs may be covered by other programs or projects may utilize previous audits. Not all participants will have an audit cost associated with their project. [9] Per D.17-12-009 at p.213, the CPUC imposes a cap of 10% of ESA Program funds for administrative activities and a ceiling of 20% for direct implementation
- non-incentive costs.
  [10] Multifamily properties are sites with at least five (5) or more dwelling units. The properties may have multiple buildings.
- [11] Multifamily tenant units are the number of dwelling units located within properties treated. This number does not represent the same number of dwellings treated as captured in table 2A.
- [12] NMEC calculations require 12 months prior and 12 months post implementation data.
- [13] Includes expenditures for projects from 2022; partial payment for projects completed in 2022 may have been included in 2021.

Note: Applicable to Deed-Restricted, government and non-profit owned multi-family buildings described in D.16-11-022 where 65% of tenants are income eligible based on CPUC income requirements of at or below 200% of the Federal Poverty Guidelines.

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

Note: Implementation of the MF CAM Initiative AL 3196-E-A\_2654-G-A was approved effective 5/30/2018.

<sup>\*\*</sup> Note: This represents the unit of measure such as Cap Tons and Cap kBTUh. It is not a count of each measure installed or each home the measure was installed in.

#### Energy Savings Assistance Program Multifamily Whole Building (MFCAM, MF In-Unit, MFWB) Table 2B Southern California Gas Company March 2023

		Table	2B ESA Pro	gram - Mul	tifamily WI	nole Buildi	ng [1]	
			Year-To-Date	Completed &	& Expensed	Installation		
ESA MFWB Measures [2][3] Appliances	Units (of Measure such as "each")	Quantity Installed	Number of Units for Cap-kBTUh and Cap- Tons	kWh [4] (Annual)	kW [4] (Annual)	Therms [4][12] (Annual)	Expenses [13] (\$)	% of Expenditure
High Efficiency Clothers Washer	Home	-	-	-	-	-	\$ -	0.0%
Domestic Hot Water								
Other Hot Water	Home	-	-	-	-	-	\$ -	0.0%
Tank and Pipe Insulation	Home	-	-	-	-	-	\$ -	0.0%
Water Heater Replace**	Cap-kBTUh	-	-	-	-	-	\$ -	0.0%
Central Boiler Replace**	Cap-kBTUh		-	-	-			0.0%
Envelope								
Air Sealing/Envelope [6]	Home	-	-	-	-	-	\$ -	0.0%
Attic Insulation	Home	-	-	-	-	-	\$ -	0.0%
HVAC								
A/C Tune-up**	Cap-Tons	-	-	-	-	-	\$ -	0.0%
Furnace Replacement**	Cap-kBTUh	-	-	-	-	-	\$ -	0.0%
Heat Pump Split System**	Cap-Tons	-	-	-	-	-	\$ -	0.0%
Programmable Thermostat	Each	-	-	-	-	-	\$ -	0.0%
Lighting		-	-	-	-	-	\$ -	0.0%
Exterior LED Lighting	Fixture	-	-	-	-	-	\$ -	0.0%
Exterior LED Lighting - Pool	Lamp	-	-	-	-	-	\$ -	0.0%
Interior LED Exit Sign	Fixture	-	-	-	-	-	\$ -	0.0%
Interior LED Fixture	Fixture	-	-	-	-	-	\$ -	0.0%
Interior LED Lighting	KiloLumen	-	-	-	-	-	\$ -	0.0%
Interior LED Screw-in	Lamp	-	-	-	-	-	\$ -	0.0%
Interior TLED Type A Lamps	Lamp	-	-	-	-	-	\$ -	0.0%
Interior TLED Type C Lamps	Lamp	-	-	-	-	-	\$ -	0.0%
Miscellaneous	·							
Tier-2 Smart Power Strip	Each	-	-	-	-	-	\$ -	0.0%
Variable Speed Pool Pump	Each	-	-	-	-	-	\$ -	0.0%
Ancillary Services								
Commissioning [7]	Home	-	-	-	-	-	\$ -	0.0%
Audit [8]	Home	-	-	-	-	-	\$ -	0.0%
Administration [9]	Home	-	-	-	-	-	\$ -	0.0%
Total	-	-	-	-	-	-	\$ -	

Multifamily Properties Treated (Common Area Measures and Whole Building)	Number
Total Number of Multifamily Properties Treated [10]	1
Subtotal of Master-metered Multifamily Properties	
Treated	
Total Number of Multifamily Tenant Units w/in	
Properties Treated [11]	

Multifamily Properties Treated	
(In-Unit)	Number
Total number of households individually treated (in-	
unit)	

		Year to Date Expenses						
ESA Program - MFWB	E	lectric		Gas	T	otal		
Administration					\$	-		
Direct Implementation (Non-Incentive)			\$	-	\$	-		
Direct Implementation					\$	-		
TOTAL MFWB COSTS	\$	-	\$	-	\$	-		

<Includes measures costs

- [1] Applicable to Deed-Restricted, government and non-profit owned multi-family buildings described in D.16-11-022 where 65% of tenants are income eligible based on CPUC income requirements of at or below 200% of the Federal Poverty Guidelines.
- [2] Measures are customized by each IOU, see 'Table 2B-1, Eligible Measures List'. Measures list may change based on available information on both costs and benefits and may vary across climate zones. Each IOU should fill out Table 2B as it pertains to their program. Table 2B-1 Column A should match Table 2B Column A for eligible (not canceled) measures.

[3] Commissioning costs, as allowable per the Decision, are included in measures total cost unless otherwise noted.
Savings estimates are sourced from the PY2015 to 2017 ESA Impact Evaluation; Energy Division instructed the IOUs to use these results for 2019 and 2020 savings

[4] All savings are calculated based on the following sources:

- DNV-GL "Energy Savings Assistance (ESA) Program Impact Evaluation Program Years 2015-2017." April 26, 2019.
- [5] Microwave savings are from ECONorthWest Studies received in December of 2011.
- [6] Envelope and Air Sealing Measures may include outlet cover plate gaskets, attic access weatherization, weatherstripping door, caulking and minor home repairs. Minor home repairs predominantly are door jamb repair / replacement, door repair, and window putty.

  [7] Refers to optimizing the installation of the measure installed such as retrofitting pipes, etc.
- [8] Audit costs may be covered by other programs or projects may utilize previous audits. Not all participants will have an audit cost associated with their project
- [9] Per D.17-12-009 at p.213, the CPUC imposes a cap of 10% of ESA Program funds for administrative activities and a ceiling of 20% for direct implementation nonincentive costs.
- [10] Multifamily properties are sites with at least five (5) or more dwelling units. The properties may have multiple buildings.
- [11] Multifamily tenant units are the number of dwelling units located within properties treated. This number does not represent the same number of dwellings treated as [12] NMEC calculations require 12 months prior and 12 months post implementation data.
- [13] Includes expenditures for projects from 2022; partial payment for projects completed in 2022 may have been included in 2021.

Note: Applicable to Deed-Restricted, government and non-profit owned multi-family buildings described in D.16-11-022 where 65% of tenants are income eligible based on CPUC income requirements of at or below 200% of the Federal Poverty Guidelines.

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

Note: Implementation of the MF CAM Initiative AL 3196-E-A\_2654-G-A was approved effective 5/30/2018.

\*\* Note: This represents the unit of measure such as Cap Tons and Cap kBTUh. It is not a count of each measure installed or each home the measure was installed in.

#### Energy Savings Assistance Program Pilot Plus and Pilot Deep Table 2C Southern California Gas Company March 2023\*

			E	:SA Prog	ram - Pilo	t Plus					E	SA Prod	gram - Pilo	t Deep	
					eted & Expe		ation						leted & Expe		ation
Magaura	Units	Quantity Installed	kWh[3] (Annual)	kW[3]	Therms[3] (Annual)		% of Expenditure	Measures	Units	Quantity	kWh[3] (Annual)	kW[3]	Therms[3]	Expenses (\$)	% of Expenditure
Measures	Units		,	·				Measures	Units						
Appliances High Efficiency Clothes Washer	Each		-		-	¢	0.0%	Appliances Hi Efficiency Clothes Washer Eac	nch	_	-	-	_	\$ -	0.0%
riigii Lilicielicy Ciotiles Washel	Each	<del>-</del>	-	<del></del>	-	\$ -	0.0%	Each			-	<del>-</del>	_	\$ -	0.0%
	Each	<del>-</del>	-	-	-	\$ -	0.0%	Eac			-		-	\$ -	0.0%
Domestic Hot Water						7	3.370	Domestic Hot Water						·	3.370
Faucet Aerater	Each	-	-	-	-	\$ -	0.0%	Faucet Aerater Eac	ach	-	-	-	-	\$ -	0.0%
Low-Flow Showerhead	Each	-	-	-	-	\$ -	0.0%	Low-Flow Showerhead Eac		-	-	-	-	\$ -	0.0%
Thermostatic Shower Valve	Each	-	-	-	-	\$ -	0.0%	Thermostatic Shower Valve Each	ach	-	-	-	-	\$ -	0.0%
Thermostatic Tub Spout/Diverter	Each	-	-	-	-	\$ -	0.0%	Thermostatic Tub Spout/Diverter Each	ach	-	-	-	-	\$ -	0.0%
Water Heater Blanket	Home	-	-	-	-	\$ -	0.0%		ome	-	-	-	-	\$ -	0.0%
Water Heater Pipe Insluation	Home	-	-	-	-	\$ -	0.0%		ome	-	-	-	-	\$ -	0.0%
Water Heater Repair/Replace	Home	-	-	-	-	\$ -	0.0%		ome	-	-	-	-	\$ -	0.0%
									ome	-	-	-	-	\$ -	0.0%
								Water Heater Repair/Replace with Tankless WH	ome	_	-	_	_	\$ -	0.0%
								Water Heater Repair/Replace with Solar							
								Water Heating with Storage Backup Ho Water Heater Repair/Replace with Solar	ome	-	-	-	-	\$ -	0.0%
								Water Heating with Tankless Backup Ho	ome	-	-	-	-	\$ -	0.0%
Enclosure[1]								Enclosure[1]							
Minor Home Repairs	Home	-	-	-	-	\$ -	0.0%		ome	-	-	-	-	\$ -	0.0%
Envelope/Air Sealing Measures	Home	-	-	-	-	\$ -	0.0%	The state of the s	ome	-	-	-		\$ -	0.0%
Attic Insluation HVAC	Home	-	-	-	-	\$ -	0.0%	Attic Insluation Ho	ome	-	-	-	-	\$ -	0.0%
Gas Furnace Repair/Replace	Home	-	-	-	-	\$ -	0.0%		ome	-	-	-	-	\$ -	0.0%
Smart Thermostat	Home	-	-	-	-	\$ -	0.0%	Smart Thermostat Ho	ome	-	-	-	-	\$ -	0.0%
Prescriptive Duct Sealing	Home	-	-	-	-	\$ -	0.0%	Prescriptive Duct Sealing Ho	ome	-	-	-	-	\$ -	0.0%
HEFAU Early Replacement	Home	-	-	-	-	\$ -	0.0%	HEFAU Early Replacement Ho	ome	-	-	-	-	\$ -	0.0%
HEFAU on Burnout	Home	-	-	-	-	\$ -	0.0%		ome	-	-	-	-	\$ -	0.0%
								HE Wall Furnace Early Replace Ho	ome	-	-	-	-	\$ -	0.0%
									ome	-	-	-	-	\$ -	0.0%
Maintenance							0.00/	Maintenance						•	0.00/
Furnace Clean and Tune	Home	-	-	-	-	\$ -	0.0%		ome	-	-	-	-	\$ -	0.0%
CO and Smoke Alarms	Home	-	-	-	-	\$ -	0.0%		ome	-	-	-		\$ -	0.0%
Range Hood Comprehensive Home Health & Safety Check-up	Home Home	-	-	-	-	\$ - \$ -	0.0% 0.0%		ome ome	-	-			\$ - \$ -	0.0%
· ·	поше		-	-	-	\$ -	0.0%	Lighting	лпе	-	-		-	Φ -	0.0%
Lighting	Each	-	-	-	-	\$ -	0.0%	Eac	ch	-	-	_	_	\$ -	0.0%
	Each	<del>-</del>	-	-	-	\$ -	0.0%		ach		-		-	\$ -	0.0%
	Each	<del>  </del>	_	-	_	\$ -	0.0%	Eac			-		-	\$ -	0.0%
	Each	<del>-</del>	-	-	-	\$ -	0.0%	Eac			-		-	\$ -	0.0%
	Each	<del>-</del>	_	-	_	\$ -	0.0%	Eac			-			\$ -	0.0%
	Each	-	-	-	-	\$ -	0.0%	Eac		-	-	-	-	\$ -	0.0%
Miscellaneous							3.3,0	Miscellaneous							2.270
	Each	-	-	-	-	\$ -	0.0%	Eac	ach	-	-	-	-	\$ -	0.0%
	Each	-	-	-	-	\$ -	0.0%	Eac		-	-	-		\$ -	0.0%
Customer Enrollment								Customer Enrollment							
ESA Outreach & Assessment	Home	-				\$ -	0.0%		ome	-				\$ -	0.0%
ESA In-Home Energy Education	Home					\$ -	0.0%	ESA In-Home Energy Education Ho	ome	-				\$ -	0.0%
T-1-10-1-1-15						Φ.	2.22	T-(-10-1						•	2.22
Total Savings/Expenditures		-	-	-	-	\$ -	0.0%	Total Savings/Expenditures			-	-	-	\$ -	0.0%
Households Treated		Total						Households Treated		Total					
- Single Family Households Treated	Home								ome						
- Mobile Homes Treated	Home								ome						
Total Number of Households Treated	Home							Total Number of Households Treated Ho	ome						

	Year to Date Expenses					
ESA Program - Pilot Plus and Pilot Deep	Electric		Gas		Total	
Administration		\$	2,660	\$	2,660	
Direct Implementation (Non-Incentive)				\$	-	
Direct Implementation				\$	-	
TOTAL Pilot Plus and Pilot Deep COSTS	\$ -	\$	2,660	\$	2,660	

<<Includes measures costs

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

Note: IOUs - If there are new measures that are approved through the ESA Working Group, mark in column A as such to indicate that it is a new measure.

<sup>\*</sup> Data will be reported once Pilots commence.

#### Energy Savings Assistance Program PilotsTable 2D-E Southern California Gas Company March 2023

### NOT APPLICABLE TO SOCALGAS

		Е	Building	Electrific	cation Retr	ofit F	Pilot (	SCE)
			Year-To-D	ate Comp	leted & Expe	nsed	Install	ation
<b></b>	lluite	Quantity Installed	kWh[3] (Annual)	kW[3] (Annual)	Therms[3] (Annual)	_	enses \$)	% of Expenditure
Measures	Units	motanoa	(/ tilliadi)	(/ tilliaal)	(7 tillidal)	,	Ψ,	Exponditure
Appliances								
	Each	-	-	-	-	\$	-	0.0%
	Each	-	-	-	-	\$	-	0.0%
	Each	-	-	-	-	\$	-	0.0%
Domestic Hot Water								
	Home	-	-	-	-	\$	-	0.0%
	Each	-	-	-	-	\$	-	0.0%
	Each	-	-	-	-	\$	-	0.0%
	Each	-	-	-	-	\$	-	0.0%
Enclosure[1]								
	Home	-	-	-	-	\$	-	0.0%
	Home	-	-	-	-	\$	-	0.0%
	Home	-	-	-	-	\$	-	0.0%
HVAC								
	Each	-	-	-	-	\$	-	0.0%
	Each	-	-	-	-	\$	-	0.0%
	Home	-	-	-	-	\$	-	0.0%
	Home	-	-	-	-	\$	-	0.0%
	Home	-	-	-	-	\$	-	0.0%
Maintenance								
	Home	-	-	_	-	\$	-	0.0%
	Home	-	_	_	-	\$	_	0.0%
Lighting						Ť		
99	Each	_	_	_	-	\$	_	0.0%
	Each	_	_	_	_	\$		0.0%
	Each	_	_	_	_	\$		0.0%
	Each	_	_	_	_	\$	_	0.0%
	Each	_	_	_	_	\$		0.0%
	Each		_	_	_	\$		0.0%
Miscellaneous	Lacii	_	_	_	_	Ψ	_	0.070
Miscellalieous	Each	-	_	_	-	\$	_	0.0%
	Each	<del>-</del>	-	-		\$		0.0%
Customer Enrollment	Laui	_	-	-	-	Ψ	_	0.070
ESA Outreach & Assessment	Home	-				\$	_	0.0%
ESA Outreach & Assessment ESA In-Home Energy Education	Home	ł				\$		0.0%
LOA III-HOIIIE EHEIGY EUUCAUOII	поше	-				Ψ	-	0.0%
Total Savings/Expenditures						¢		0.0%
iotai savings/Expenditures			-	-	-	\$	-	0.0%
Householde Treeted		Total						
Households Treated	11	Total						
- Single Family Households Treated	Home							
- Mobile Homes Treated	Home							
Total Number of Households Treated	Home							

					New Cons		
		Quantity	kWh[3]	kW[3]	Therms[3]	Expenses	% of
Measures	Units	Installed	(Annual)	(Annual)	(Annual)	(\$)	Expenditure
Appliances							
	Each	-	-	-	-	\$ -	0.0%
	Each	-	-	-	-	\$ -	0.0%
	Each	-	-	-	-	\$ -	0.09
Domestic Hot Water							
	Home	-	-	-	1	\$ -	0.09
	Each	-	-	-	-	\$ -	0.09
	Each	-	-	-	-	\$ -	0.09
	Each	-	-	-	-	\$ -	0.09
Enclosure[1]							
	Home	-	-	-	-	\$ -	0.09
	Home	_	-	-	_	\$ -	0.09
	Home	_	-	-	-	\$ -	0.09
HVAC	1101110					Ψ	3.3
	Each	-	-	-	-	\$ -	0.0
	Each	_	_	_	_	\$ -	0.00
	Home	_	_	_		\$ -	0.0
	Home	<del>-</del>	_	_	_	\$ -	0.0
	Home	<del>-</del>	_	_	_	\$ -	0.0
Maintenance	TIOTIC					Ψ	0.0
manitoriarioc	Home	-	-	_	_	\$ -	0.09
	Home	+ -	_	_		\$ -	0.0
Lighting	TIOTHE	-	-	-	-	Ψ -	0.0
Lighting	Each				_	\$ -	0.00
	Each	-	-	-	-	\$ -	0.0
	Each	-				•	0.0
	Each	-	-	-	-		0.0
	Each	-	-	-	-	•	0.0
	Each	-	-	-	-		0.0
Missellenseus	Each	-	-	-	-	\$ -	0.0
Miscellaneous	Fash					Φ.	0.00
	Each	-	-	-	-	\$ -	0.00
0	Each	-	-	-	-	\$ -	0.00
Customer Enrollment	I I a ma i					Φ.	0.00
ESA Outreach & Assessment	Home	-				\$ -	0.09
ESA In-Home Energy Education	Home	-				\$ -	0.09
Total Savings/Expenditures			_	_	_	\$ -	0.09
Total Javings/Expellultures				_	-	Ψ -	0.07
Households Treated		Total					
- Single Family Households Treated	Home	Iotai	l				
- Mobile Homes Treated	Home						
Total Number of Households Treated		+					
Total Number of Households Treated	Home						

#### **Energy Savings Assistance Program CSD Leveraging Table 2F** Southern California Gas Company March 2023

			ESA Program - CSD Leveraging Year-To-Date Completed & Expensed Install						
					·	_			
			Quantity	kWh[1] (Annual)	kW[1] (Annual)	Therms[1] (Annual)	Ex	enses (\$)	% of Expenditure
Measures	Plus	Units	motanoa	(7 timidan)	(Furridar)	(runidal)		(4)	Exponditure
Appliances	V	Hama					•		0.00/
High Efficiency Clothes Washer	X N/A	Home	-	-	-	-	\$	-	0.0%
Refrigerators Freezers	N/A N/A	Each Each	-	-	-	-	\$	-	0.0%
	N/A N/A		-	-	-	-	\$		0.0%
Clother Dryer Dishwasher	N/A N/A	Each Each	-	-	-	-	\$		0.0%
Domestic Hot Water	IN/A	Each	-	-	-	-	Ф	-	0.0%
Other Domestic Hot Water [3]		Home	-	-	-	-	\$	-	0.0%
Water Heater Tank and Pipe Insulation [4]	Х	Home	<del>-</del>	-	-	-	\$		0.0%
Water Heater Repair/Replacement	X	Home	<del></del>		-	_	\$		0.0%
Thermostatic Shower Valve		Each	-	-	-	-	\$		0.0%
Combined Showerhead/TSV		Each	<u> </u>	_	_	_	\$		0.0%
Heat Pump Water Heater	N/A	Each	-	-	_	_	\$		0.0%
Tub Diverter/ Tub Spout	11// (	Each	_	_	_	_	\$	_	0.0%
Solar Water Heating	Х	Home		_	_	_	\$		0.0%
Enclosure		TIOTIC					Ψ		0.070
Air Sealing/Envelope [5]	Х	Home	-	-	-	-	\$	-	0.0%
Diagnostic Air Sealing	N/A	Home	<del>-</del>		-	_	\$		0.0%
Attic Insulation	X	Home	-	-	-	-	\$		0.0%
Floor Insulation	N/A	Home	<del></del>		-	_	\$		0.0%
Minor Home Repairs	13/7	Home	<del>-</del>		-	_	\$		0.0%
HVAC		TIOTHE		_	_	_	Ψ		0.070
Furnace Repair/Replacement	Х	Home	-	-	-	-	\$	-	0.0%
Room A/C Replacement	N/A	Home	<del>                                     </del>		-	_	\$		0.0%
Central A/C Replacement	N/A	Home	<u> </u>		-	-	\$		0.0%
Heat Pump Replacement	N/A	Home	-	-	-		\$		0.0%
Evaporative Cooler	N/A N/A	Home	<del></del>	-		-	\$	-	0.0%
Duct Testing and Sealing	N/A	Home	-	-	-	-	\$		0.0%
Energy Efficient Fan Control	N/A	Home	<u> </u>	-			\$		0.0%
Prescriptive Duct Sealing	X X	Home	-	-	-	-		-	0.0%
High Efficiency Forced Air Unit (HE FAU) - Early Replacement	X	Home	<del>-</del>	-	-	-	\$	-	0.0%
High Efficiency Forced Air Unit (HE FAU) - Early Replacement High Efficiency Forced Air Unit (HE FAU) - On Burnout	X	Home	-	-	-	-	\$	-	0.0%
Smart Thermostat	X	Home	<del>-</del>	-	-	-	\$		0.0%
Portable A/C	N/A	_	-	-	-	-		-	0.0%
		Each	-	-	-	-	\$	-	
Central Heat Pump-FS (propane or gas space) Wholehouse Fan	N/A	Home	-	-	-	-	\$	-	0.0%
	N/A	Home	-	-	-	-	\$		0.0%
Maintenance Furnace Clean and Tune	V	Haman							0.00/
	X	Home	-	-	-	-	\$	-	0.0%
Central A/C Tune up	N/A	Home	-	-	-	-	\$	-	0.0%
Evaporative Cooling Maintenance	N/A	Home	-	-	-	-	\$	-	0.0%
Range Hood	Х	Home	-	-	-	-	\$	-	0.0%
Lighting	11/4	-							0.00/
Removed - Interior Hard wired LED fixtures	N/A	Each	-	-	-	-	\$	-	0.0%
Exterior Hard wired LED fixtures	N/A	Each	-	-	-	-	\$	-	0.0%
Removed - LED Torchiere	N/A	Each	-	-	-	-	\$	-	0.0%
Removed - Occupancy Sensor	N/A	Each	<del></del>	-	-	-	\$	-	0.0%
Removed - LED Night Light	N/A	Each	-	-	-	-	\$	-	0.0%
LED Reflector Bulbs	N/A	Each	<del>-</del>	-	-	-	\$	-	0.0%
LED A-Lamps	N/A	Each	-	-	-	-	\$		0.0%
Miscellaneous		1							
Pool Pumps	N/A	Home	-	-	-	-	\$	-	0.0%
Smart Strip Tier I	N/A	Home	-	-	-	-	\$	-	0.0%
Smart Strip Tier II	N/A	Each	-	-	-	-	\$	-	0.0%
Air Purifier	N/A	Home	-	-	-	-	\$	-	0.0%
Cold Storage	N/A	Each	-	-	-	-	\$	-	0.0%
Comprehensive Home Health and Safety Check-up	X	Home	<u> </u>	-	-	-	\$	-	0.0%
CO and Smoke Alarm	Х	Each	-	-	-	-	\$	-	0.0%
Pilots									
Customer Enrollment									
Outreach & Assessment		Home	-				\$	-	0.0%
In-Home Education		Home	-				\$	-	0.0%
Total Savings/Expenditures				-	-	-	\$	-	0.0%
Total Households Weatherized [6]									
CSD MF Tenant Units Treated				Total					

	Year to Date Expenses				
ESA Program - CSD Leveraging	Electric	Gas	Total		
Administration			\$ -		
Direct Implementation (Non-Incentive)			\$ -		
Direct Implementation			\$ -		
TOTAL CSD Leveraging COSTS	\$ -	\$ -	\$ -		

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments. Note: Any measures noted as 'NEW' have been added during the course of this program year.

Note: Any measure noted as "REMOVED" are no longer offered by the program but have been kept for tracking purposes.

<sup>[1]</sup> All savings are calculated based on the following sources:

DNV-GL "Energy Savings Assistance (ESA) Program Impact Evaluation Program Years 2015-2017." April 26, 2019.
[2] Microwave savings are from ECONorthWest Studies received in December of 2011.

<sup>[3]</sup> Includes Faucet Aerators and Low Flow Showerheads

<sup>[4]</sup> Includes Water Heater Blankets and Water Heater Pipe Insulation
[5] Envelope and Air Sealing Measures may include outlet cover plate gaskets, attic access weatherization, weatherstripping - door, caulking and minor home repairs. Minor home repairs predominantly are door jamb repair / replacement, door repair, and window putty.

<sup>[6]</sup> Weatherization may consist of attic insulation, attic access weatherization, weatherstripping - door, caulking, & minor home repairs.

## Energy Savings Assistance Program Tables 3A-H - Energy Savings and Average Bill Savings per Treated Home/Common Area Southern California Gas Company March 2023

Table 3A, ESA Program Main (SF, MH, MF In-Ur	nit)	
Annual kWh Savings		N/A
Annual Therm Savings		66,054
Lifecycle kWh Savings		N/A
Lifecycle Therm Savings		325,625
Current kWh Rate		N/A
Current Therm Rate	\$	1.55
Average 1st Year Bill Savings / Treated households	\$	16.30
Average Lifecycle Bill Savings / Treated Household	\$	80.35

Table 3B, ESA Program - Multifamily Common Area [1]					
Annual kWh Savings		N/A			
Annual Therm Savings		-			
Lifecycle kWh Savings		N/A			
Lifecycle Therm Savings		-			
Current kWh Rate		N/A			
Current Therm Rate					
Average 1st Year Bill Savings / Treated Property	\$	-			
Average Lifecycle Bill Savings / Treated Property	\$	-			

Table 3C, ESA Program - Multifamily Whole Building [1]				
Annual kWh Savings		N/A		
Annual Therm Savings		-		
Lifecycle kWh Savings		N/A		
Lifecycle Therm Savings		-		
Current kWh Rate		N/A		
Current Therm Rate				
Average 1st Year Bill Savings / Treated Property	\$	-		
Average Lifecycle Bill Savings / Treated Property	\$	-		

Table 3D, ESA Program - Pilot Plus					
Annual kWh Savings		N/A			
Annual Therm Savings		-			
Lifecycle kWh Savings		N/A			
Lifecycle Therm Savings		-			
Current kWh Rate		N/A			
Current Therm Rate	\$	-			
Average 1st Year Bill Savings / Treated Property	\$	-			
Average Lifecycle Bill Savings / Treated Property	\$	-			

Table 3E, ESA Program - Pilot Deep					
Annual kWh Savings		N/A			
Annual Therm Savings		-			
Lifecycle kWh Savings		N/A			
Lifecycle Therm Savings		-			
Current kWh Rate		N/A			
Current Therm Rate	\$	-			
Average 1st Year Bill Savings / Treated Property	\$	-			
Average Lifecycle Bill Savings / Treated Property	\$	-			

Table 3F, ESA Program - Building Electrification - N/A for SoCalGas										
Annual kWh Savings	N/A									
Annual Therm Savings	-									
Lifecycle kWh Savings	N/A									
Lifecycle Therm Savings	-									
Current kWh Rate	N/A									
Current Therm Rate	\$ -									
Average 1st Year Bill Savings / Treated Property	\$ -									
Average Lifecycle Bill Savings / Treated Property	\$ -									

Table 3G, ESA Program - CSD Leveraging									
Annual kWh Savings		N/A							
Annual Therm Savings		=							
Lifecycle kWh Savings		N/A							
Lifecycle Therm Savings									
Current kWh Rate		N/A							
Current Therm Rate	\$	=							
Average 1st Year Bill Savings / Treated Property	\$	=							
Average Lifecycle Bill Savings / Treated Property	\$	-							

Table 3H, Summary - ESA Program (SF, MH, MF In-Unit), MFCAM, MF	WB, PP,	PD, BE, CSD
Annual kWh Savings		N/A
Annual Therm Savings		66,054
Lifecycle kWh Savings		N/A
Lifecycle Therm Savings		325,625
Current kWh Rate		N/A
Current Therm Rate	\$	1.55
Average 1st Year Bill Savings / Treated Households	\$	16
Average Lifecycle Bill Savings / Treated Households	\$	80

[1] NMEC calculations require 12 months prior and post implementation data.

#### Energy Savings Assistance Program Table 4 - Homes/Buildings Treated Southern California Gas Company March 2023

	٦	Table 4A, ESA	Program (SF, M	H, MF In-Unit)						
	Eligi	ble Household	ls [3]	Households Treated YTD						
County	Rural [1]	Urban	Total	Rural	Urban	Total				
Fresno	10	13,398	13,408	19	0	19				
Imperial	23,906	0	23,906	0	11	11				
Kern	38,075	18,835	56,910	53	146	199				
Kings	16,336	13	16,349	0	22	22				
Los Angeles	3,268	1,206,568	1,209,836	2,013	194	2,207				
Orange	15	297,484	297,499	160	0	160				
Riverside	157,644	126,193	283,837	1,706	221	1,927				
San Bernardino	1,081	214,725	215,806	1,334	3	1,337				
San Luis Obispo	18,047	11,350	29,397	0	55	55				
Santa Barbara	1,301	45,163	46,464	89	125	214				
Tulare	49,504	13,290	62,794	22	83	105				
Ventura	3,358	77,124	80,482	23	2	25				
Total	312,545	2,024,143	2,336,688	5,419	862	6,281				

	Table 4	B, ESA Pro	gram - Multifam								
				Households Treated YTD							
County				Rural	Urban	Total					
Fresno											
Imperial											
Kern											
Kings											
Los Angeles											
Orange											
Riverside											
San Bernardino											
San Luis Obispo											
Santa Barbara											
Tulare											
Ventura											
Total				0	0	(					

Table 4	C, ESA Program - Multifa	amily Whole Bui	Iding (MFCAM, N	/IF In-Unit, MFW	B)					
	Eligible Propert	ies [2]	Pr	Properties Treated YTD						
-			Rural	Urban	Total					
Fresno										
Imperial										
Kern										
Kings										
Los Angeles										
Orange										
Riverside										
San Bernardino										
San Luis Obispo										
Santa Barbara										
Tulare										
Ventura										
Total			0	0	(					

Table 4D, ESA Program - Pilot Plus and Pilot Deep											
		Eligible Hous	seholds	Ho	Households Treated YTD						
	Rural [1]	Urban	Total	Rural	Urban	Total					
Fresno											
Imperial											
Kern											
Kings											
Los Angeles											
Orange											
Riverside											
San Bernardino											
San Luis Obispo											
Santa Barbara											
Tulare											
Ventura											
Total				0	0	0					

	Table 4E, ESA Program - CSD Leveraging												
				Households Treated YTD									
County				Rural	Urban	Total							
Fresno													
Imperial													
Kern													
Kings													
Los Angeles													
Orange													
Riverside													
San Bernardino													
San Luis Obispo													
Santa Barbara													
Tulare													
Ventura													
Total				0	0	0							

- [1] For IOU low income-related and Energy Efficiency reporting and analysis, the Goldsmith definition is applied.
- [2] Do not currently have Eligible Properties for ESA CAM.
- [3] Beginning July 1, 2022, Senate Bill 756 updated P.U. Code Section 2790 by changing the income limits of ESA Program eligibility from referencing P.U. Code 739.1 (which defined low-income as households with income no greater than 200% FPL) to now establishing the ESA Program's income limits to at or below 250% of FPL.

### Energy Savings Assistance Program Table 5 - Energy Savings Assistance Program Customer Summary Southern California Gas Company March 2023

	1	able 5A,	ESA Progra	am (SF	,MH, MF In-	Unit)										
		Gas & El	ectric			Gas Only	[1]			Electric	Only		Total			
	# of Household		(Annual)		# of Household	of			# of Household	(Annual)			# of (Annual)			
Month	Treated by Month	Therm	kWh	kW	Treated by Month	Therm	kWh	kW	Treated by Month	Therm	kWh	kW	Treated by Month	Therm	kWh	kW
January	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
February	-	-	-	-	2,748	26,723	-	-	-	-	-	-	2,748	26,723	-	-
March	-	-	-	-	3,533	39,331	-	-	-	-	-	-	3,533	39,331	-	-
April	-	-	-	-			-	-	-	-	-	-	-	-	-	-
May	-	-	-	-			-	-	-	-	-	-	-	-	-	-
June	-	-	-	-			-	-	-	-	-	-	-	-	-	-
July	-	-	-	-				-	-	-	-		-	-	-	-
August	-	ı	-	-				-	-	-	-		-	-		ı
September	-	-	-	-			-	-	-	-	-	-	-	-	-	-
October	-		-	-				-	-	-	-		-	-	-	-
November	-		-	-					-	-	-		-	-	-	-
December	-	-	-	-					-	-	-		-	-	-	-
YTD	-	=	-	-	6,281	66,054	-	-	-	-	-		6,281	66,054	-	-

[1] As of September 2019, all savings are calculated based on the following source: DNV-GL "Energy Savings Assistance (ESA) Program Impact Evaluation Program Years 2015-2017." April 26, 2019.

YTD Total Energy Impacts for all fuel types should equal YTD energy impacts that are reported every month Table 2.

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

	Table	B, ESA	Program -	· Multif	amily Comr	non Area			1							
		Gas & El	ectric			Gas Only	[1]			Electric	Only		Total			
	# of Household		(Annual)		# of Household	(	Annual)		# of Household		(Annual)		# of Household (Annual)			
Month	Treated by Month	Therm	kWh	kW	Treated by Month	Therm	kWh	kW	Treated by Month	Therm	kWh	kW	Treated by Month	Therm	kWh	kW
January																
February																
March																
April																
May																
June																
July																
August																
September																
October																
November																
December														•		
YTD	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-

YTD Total Energy Impacts for all fuel types should equal YTD energy impacts that are reported every month Table 2A.

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

	Table	5C, ESA	Program -	Multifa	amily Whole	Building										
		Gas & El	ectric			Gas Only	[1]		Electric Only				Total			
	# of		(Annual)		# of (Annual)			# of		(Annual)		# of		(Annual)		
Month	Properties Treated by Month	Therm	kWh	kW	Properties Treated by Month	Therm	kWh	kW	Properties Treated by Month	Therm	kWh	kW	Properties Treated by Month	Therm	kWh	kW
January					-	-							-	-		
February													-	-		
March													-	-		
April													-	-		
May													-	-		
June													-	-		
July													-	-		
August													-	-		
September													-	-		
October													-	-		
November													-	-		
December																
YTD	-	-	-	-	-	-	-	-	-	-	-	-	-	-	_	-

YTD Total Energy Impacts for all fuel types should equal YTD energy impacts that are reported every month Table 2B.

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

	Tabl	e 5D, ESA	A Program	- Pilot	Plus and Pi	lot Deep										
		Gas & El	ectric			Gas Only	[1]			Electric	Only		Total			
	# of Household		(Annual)		# of Household		Annual)		# of Household		(Annual)		# of Household		(Annual)	
Month	Treated by	Therm	kWh	kW	Treated by	Therm	kWh	kW	Treated by	Therm	kWh	kW	Treated by	Therm	kWh	kW
January																
February																
March																
April																
May																
June																
July																
August																
September																
October																
November																
December																
YTD	-	-	-	-	-	•	-	-	-	-		-	-	-	-	-

YTD Total Energy Impacts for all fuel types should equal YTD energy impacts that are reported every month Table 2C.

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

	Tab	le 5E, ES	A Program	- Buil	ding Electri	fication			1							
		Gas & El	ectric			Gas Only	[1]			Electric	Only			Tot	tal	
	# of Household		(Annual)		# of Household	·	Annual)	ı	# of Household		(Annual)		# of Household		(Annual)	
Month	Treated by Month	Therm	kWh	kW	Treated by Month	Therm	kWh	kW	Treated by Month	Therm	kWh	kW	Treated by Month	Therm	kWh	kW
January																
February																
March																
April																
May																
June																
July																i
August																i
September																i
October																
November																ı
December																
YTD	-	-	-	-	-	-	-	-	-	-	-		-	-	-	-

YTD Total Energy Impacts for all fuel types should equal YTD energy impacts that are reported every month Table 2D.

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

		Table 5F	, ESA Prog	ram - (	CSD Leverag	ging										
		Gas & El	ectric			Gas Only	[1]			Electric	C Only			Tot	tal	
	# of Household		(Annual)		# of Household	(	(Annual)		# of Household		(Annual)		# of Household		(Annual)	
Month	Treated by Month	Therm	kWh	kW	Treated by Month	Therm	kWh	kW	Treated by Month	Therm	kWh	kW	Treated by Month	Therm	kWh	kW
January																
February																
March																
April																
May																i
June																
July																i
August																i
September																
October																
November																
December																i
YTD	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-

#### Energy Savings Assistance Program Table 6 - Expenditures for Pilots and Studies Southern California Gas Company March 2023

	Auth	orized 2021-26	Funding	Curre	nt Month	Expenses	Year	to Date E	xpenses	Cycl	e to Date E	xpenses	% of B	udget E	xpensed
	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total
Pilots															
ESA Pilot Plus/Deep Program	N/A	\$ 32,552,726	\$ 32,552,726	N/A	\$ (854)	\$ (854)	N/A	\$ 2,660	\$ 2,660	N/A	\$ 29,867	\$ 29,867	N/A	0%	0%
Total Pilots	N/A	\$ 32,552,726	\$ 32,552,726	N/A	\$ (854)	\$ (854)	N/A	\$ 2,660	\$ 2,660	N/A	\$ 29,867	\$ 29,867	N/A	0%	0%
Studies															
Needs Assessment (LINA) [1]	N/A	\$ 62,500	\$ 62,500	N/A	\$ -	\$ -	N/A	\$ 42,804	\$ 42,804	N/A	\$ 78,216	\$ 78,216	N/A	125%	125%
Joint IOU - Multifamily CAM Process Evaluation [2]	N/A	\$ 75,000	\$ 75,000	N/A	\$ -	\$ -	N/A	\$ (639)	\$ (639)	N/A	\$ 23,761	\$ 23,761	N/A	0%	0%
2020 Non Energy Benefits Evaluation (NEB's) <sup>[3]</sup>	N/A		\$ -	N/A	\$ -	\$ -	N/A	\$ -	\$ -	N/A	\$ 1,338	\$ 1,338	N/A	0%	0%
Joint IOU - 2022 Low Income Needs Assessment (LINA) Study	N/A	\$ 62,500	\$ 62,500	N/A	\$ -	\$ -	N/A	\$ -	\$ -	N/A		\$ -	N/A	0%	0%
Joint IOU - 2025 Low Income Needs Assessment (LINA) Study	N/A	\$ 62,500	\$ 62,500	N/A	\$ -	\$ -	N/A	\$ -	\$ -	N/A	\$ -	\$ -	N/A	0%	0%
Joint IOU - 2028 Low Income Needs Assessment (LINA) Study	N/A	\$ -	\$ -	N/A	\$ -	\$ -	N/A	\$ -	\$ -	N/A	\$ -	\$ -	N/A	0%	0%
Joint IOU - Statewide CARE-ESA Categorical Study	N/A	\$ 18,750	\$ 18,750	N/A	\$ 6,612	\$ -	N/A	\$ 10,343	\$ 3,731	N/A	\$ 18,411	\$ 11,800	N/A	55%	20%
Load Impact Evaluation Study	N/A	\$ 375,000	\$ 375,000	N/A	\$ -	\$ -	N/A	\$ -	\$ -	N/A	\$ -	\$ -	N/A	0%	0%
Equity Criteria and Non Energy Benefits Evaluation (NEB's)	N/A	\$ 125,000	\$ 125,000	N/A	\$ -	\$ -	N/A	\$ -	\$ -	N/A	\$ -	\$ -	N/A	0%	0%
Rapid Feedback Research and Analysis	N/A	\$	\$	N/A	\$ -	\$ -	N/A	\$ -	\$ -	N/A	\$ -	\$ -	N/A	0%	0%
Joint IOU - Process Evaluation Studies (1-4 Studies)	N/A	\$ 125,000	\$ 125,000	N/A	\$ -	\$ -	N/A	\$ -	\$ -	N/A	\$ -	\$ -	N/A	0%	0%
Potential Ad Hoc Tasks	N/A	\$ 300,000	\$ 300,000	N/A	\$ -	\$ -	N/A	\$ -	\$ -	N/A	\$ -	\$ -	N/A	0%	0%
(A)															
Total Studies <sup>[4]</sup>	N/A	\$ 1,068,750	\$ 1,068,750	N/A	\$ 6,612	\$ -	N/A	\$ 10,343	\$ 3,731	N/A	\$ 18,411	\$ 11,800	N/A	2%	1%

<sup>&</sup>lt;sup>[1]</sup> LINA study funded out of prior cycle unspent funds per AL 5558.

<sup>[2]</sup> MF CAM study funded out of MF CAM prior cycle unspent funds per AL 5744. Current month credit due to accounting reversal of June 2022 accrual, where billing has been delayed.

<sup>[3]</sup> Cycle-to-date amount related to 2020 activity posted in 2021.

<sup>[4]</sup> Total studies amount includes 2021-2026 authorized budget in D.21-06-015 only as well as associated spending.

### Energy Savings Assistance Program Table - 7 Customer Segments/Needs State by Demographic, Financial, Location, and Health Conditions Southern California Gas Company March 2023

ESA Main (SF. MH. MF in-unit)

ESA Main (SF, MH, MF in-	ınit)										
Customer Segments	# of Households Eligible* [1]	# of Households Treated [17]	Enrollment Rate = (C/B)	# of Households Contacted	Rate of Uptake = (C/E)	Avg. Energy Savings (kWh) Per Treated Household (Energy Saving and HCS Measures)	Avg. Energy Savings (kWh) Per Treated Household (Energy Saving Measures Only)	Avg. Peak Demand Energy Savings (kW) Per Treated Household	Avg. Energy Savings (Therms) Per Treated Household (Energy Saving and HCS Measures)	Avg. Energy Savings (Therms) Per Treated Household (Energy Saving Measures Only)	Avg. Cost Per Treated Household
Demographic											
Housing Type											
SF	61,011	5,503	9%	194,467	2.8%				11.5	13.8	\$ 543
MH	4,497	300 478	7% 2%	357	84.0% 2.0%				3.1 4.2	12.8 4.6	\$ 617 \$ 139
MF In-Unit Rent vs. Own	28,071	4/8	2%	23,722	2.0%				4.2	4.0	\$ 139
Own	47,568	1,444	3%		0.0%				38.9	49.9	\$ 2,069
Rent	46,003	4,837	11%		0.0%				2.0	2.0	\$ 52
Vacant	8	, , ,	0%		0.0%						
Previous vs. New Participant											
New participant	36175	1,637	5%	129,512	1.3%				8.6	11.8	\$ 483
Previous Participant	57404	4,644	8%	89,060	5.2%				11.2	13.5	\$ 528
Seniors [3]	22,195	1,990	9%		0.0%				10.4	13.4	\$ 576
Veterans [4]	185	24	13%	04.004	0.0% 4.5%				5.8 9.6	9.8 11.8	\$ 442 \$ 452
Hard-to-Reach [5] Vulnerable [6]	54,372 85,919	2,872 5,641	5% 7%	64,224 199,062	2.8%				10.9	13.1	\$ 497
Location	65,919	3,041	1 70	199,002	2.070				10.9	13.1	φ 49 <i>1</i>
DAC [7]	83,916	5,333	6%	195,338	2.7%				11.0	13.3	\$ 500
Rural	9,836	862	9%	21,974	3.9%				8.8	11.9	\$ 675
Tribal [8]	35	1	3%	41	2.4%				(8.6)	27.7	\$ 219
PSPS Zone	N/A		N/A		N/A						
Wildfire Zone [9]	38,097	3,187	8%	113,440	2.8%				10.4	13.2	\$ 524
Climate Zone											
4	172	24	14%	178	13.5%				1.6	1.9	\$ 435
5	1,615 4,123	244 54	15% 1%	3,066 1,787	8.0% 3.0%				2.9 4.7	8.7 13.5	\$ 770 \$ 516
8	28,842	992	3%	41,753	2.4%				6.4	10.2	\$ 357
9	21,614	724	3%	42,925	1.7%				6.0	8.6	\$ 365
10	23,280	2,653	11%	82,839	3.2%				11.8	13.9	\$ 494
13	6,630	345	5%	13,171	2.6%				8.8	11.4	\$ 619
14	2,267	617	27%	15,316	4.0%				13.2	14.2	\$ 692
15	3,085	499	16%	9,907	5.0%				20.2	21.7	\$ 737
16	1,951	129	7%	7,595	1.7%				13.7	17.1	\$ 600
CARB Communities [10]	22,703	1,096	5%	36,233	3.0%				60.3	74.6	\$ 2,957
Financial CARE	62,356	4,761	8%	129,694	3.7%				10.8	13.3	\$ 540
Disconnected [2]	02,330	4,701	0 /0	129,094	0.0%				10.0	10.0	ψ 5 <del>4</del> 0
Arrearages [11]	49,473	1,377	3%	43,073	3.2%				10.7	12.4	\$ 466
High Usage [12]	30,506	2,054	7%	79,660	2.6%				10.8	13.1	\$ 575
High Energy Burden [13]	849	554	65%		0.0%				11.4	13.9	\$ 672
SEVI [14]											
<25%	1		0%	8	0.0%						
25%-50%	07.000	0.000	70/	407.057	0.0%				^^	40.0	ė
50%-75% >75%	37,338 40,329	2,639 2,387	7% 6%	107,957 65,427	2.4% 3.6%				9.9 9.9	13.0 11.5	\$ 532 \$ 436
Affordability Ratio [15]	40,329	2,387	6%	03,427	3.0%				9.9	11.5	Ψ 430
<25%	69,663	4,800	7%	168,660	2.8%				10.1	12.5	\$ 501
25%-50%	2,057	85	4%	573	14.8%				3.9	5.0	\$ 36
50%-75%	65	1	2%	20	5.0%				(30.8)	11.1	\$ 321
>75%	5,883	140	2%	4,139	3.4%				6.5	10.0	\$ 237
Health Condition											_
Medical Baseline	1,210	118	10%	1,762	6.7%				8.1	14.7	\$ 598
Respiratory [16] <25%	2,498	122	5%	4,426	2.8%				10.7	13.9	\$ 605
25%-50%	13,594	597	5% 4%	28,499	2.8%				8.4	12.4	\$ 602
50%-75%	30,408	1,936	6%	71,263	2.7%				9.7	11.9	\$ 432
>75%	31,168	2,371	8%	69,204	3.4%				10.4	12.5	\$ 495
Disabled [4]	7,415	589	8%		0.0%				9.2	12.4	\$ 534

Note: The MF In-unit will be tracked with ESA main program until MFWB program launches. Upon MFWB program launch, the data for MF In-Unit and MF CAM will be captured in the MFWB section in the following two tables below.

Multifamily Whole Bulding (MFWB)								
Customer Segments # of Properties Eligible* [1] # of Properties Treated [17]	Enrollment Rate = (C/B)	# of Properties Contacted	Rate of Uptake = (C/E)	Avg. Energy Savings (kWh) Per Treated Propertiy (Energy Saving and HCS Measures)	Avg. Peak Demand Energy Savings (kW) Per Treated Property	Avg. Energy Savings (Therms) Per Treated Property (Energy Saving and HCS Measures)	Avg. Energy Savings (Therms) Per Treated Property (Energy Saving Measures Only)	Avg. Cost Per Treated Property
Demographic								
Housing Type SF	#DIV/0!		0.0%					
MH	#DIV/0!		0.0%					
MF In-Unit	#DIV/0!		0.0%					
Rent vs. Own								
Own Rent	#DIV/0! #DIV/0!		0.0%					
Vacant	#DIV/0!		0.0%					
Previous vs. New								
Participant								
New participant			0.0%					
Previous Participant Seniors [3]	#DIV/0!		0.0%					
Veterans [4]	#DIV/0!		0.0%					
Hard-to-Reach [5]	#DIV/0!		0.0%					
Vulnerable [6]	#DIV/0!		0.0%					
Location DAC [7]	#DIV/0!		0.0%					
Rural	#DIV/0!		0.0%					
Tribal [8]	#DIV/0!		0.0%					
PSPS Zone	N/A		N/A					
Wildfire Zone [9]	#DIV/0!		0.0%					
Climate Zone 4	#DIV/0!		0.0%					
5	#DIV/0!		0.0%					
6	#DIV/0!		0.0%					
8	#DIV/0!		0.0%					
9	#DIV/0! #DIV/0!		0.0%					
13	#DIV/0!		0.0%					
14	#DIV/0!		0.0%					
15	#DIV/0!		0.0%					
16 CARB Communities [10]	#DIV/0!		0.0%					
Financial	#DIV/0!		0.0%					
CARE	#DIV/0!		0.0%					
Disconnected [2]			0.0%					
Arrearages [11]	#DIV/0!		0.0%					
High Usage [12] High Energy Burden [13]	#DIV/0!		0.0%					
SEVI [14]			0.070					
<25%	#DIV/0!		0.0%					
25%-50%	#PD ****		0.0%					
50%-75% >75%	#DIV/0! #DIV/0!		0.0%					
>75% Affordability Ratio [15]	#DIV/U!		0.0%					
<25%	#DIV/0!		0.0%					
25%-50%	#DIV/0!		0.0%					
50%-75% >75%	#DIV/0!		0.0%					
>/5% Health Condition	#DIV/0!		0.0%					
Medical Baseline	#DIV/0!		0.0%					
Respiratory [16]								
<25%	#DIV/0!		0.0%					
25%-50% 50%-75%	#DIV/0! #DIV/0!		0.0%					
>75%	#DIV/0!	-	0.0%					
Disabled [4]	#DIV/0!		0.0%					_

Multifamily Whole Bulding	(Individual in-unit	treatments)									
Customer Segments	# of Units Eligible* [1]	# of Units Treated [17]	Enrollment Rate = (C/B)	# of Units Contacted	Rate of Uptake = (C/E)	Avg. Energy Savings (kWh) Per Treated Unit (Energy Saving and HCS Measures)	Avg. Energy Savings (kWh) Per Treated Unit (Energy Saving Measures Only)	Avg. Peak Demand Energy Savings (kW) Per Treated Unit	Avg. Energy Savings (Therms) Per Treated Unit (Energy Saving and HCS Measures)	Avg. Energy Savings (Therms) Per Treated Unit (Energy Saving Measures Only)	Avg. Cost Per Treated Unit
Demographic											
Housing Type											
SF			#DIV/0!		0.0%						
MH			#DIV/0!		0.0%						
MF In-Unit			#DIV/0!		0.0%						
Rent vs. Own											
Own			#DIV/0!		0.0%						
Rent			#DIV/0!		0.0%						
Vacant					0.0%						
Previous vs. New											
Participant											
New participant					0.0%						
Previous Participant			(ID I) (ID)		0.0%						
Seniors [3]			#DIV/0!		0.0%						
Veterans [4]			#DIV/0!		0.0%						
Hard-to-Reach [5]			#DIV/0!		0.0%						
Vulnerable [6] Location			#DIV/0!		0.0%						
DAC [7]			#DIV/0!		0.0%						
Rural			#DIV/0!		0.0%						
Tribal [8]			#DIV/0!		0.0%						
PSPS Zone			N/A		N/A						
Wildfire Zone [9]			#DIV/0!		0.0%						
Climate Zone			#B1170.		0.070						
4			#DIV/0!		0.0%						
5			#DIV/0!		0.0%						
6			#DIV/0!		0.0%						
8			#DIV/0!		0.0%						
9			#DIV/0!		0.0%						
10			#DIV/0!		0.0%						
13			#DIV/0!		0.0%						
14			#DIV/0!		0.0%						
15			#DIV/0!		0.0%						
16			#DIV/0!		0.0%						
CARB Communities [10]			#DIV/0!		0.0%						
Financial			((D)) ((O)		0.00/						
CARE			#DIV/0!		0.0%						
Disconnected [2] Arrearages [11]			#DIV/0!		0.0%						
High Usage [12]			#DIV/0!		0.0%						
High Usage [12] High Energy Burden [13]			#DIV/U!		0.0%						
SEVI [14]					0.0%						
<25%			#DIV/0!		0.0%						
25%-50%			1101010:		0.0%						
50%-75%			#DIV/0!		0.0%						
>75%			#DIV/0!		0.0%						
Affordability Ratio [15]											
<25%			#DIV/0!		0.0%						
25%-50%			#DIV/0!		0.0%						
50%-75%			#DIV/0!		0.0%						
>75%			#DIV/0!		0.0%						
Health Condition											
Medical Baseline			#DIV/0!		0.0%						
Respiratory [16]											
<25%			#DIV/0!		0.0%						
25%-50%			#DIV/0!		0.0%						
50%-75%			#DIV/0!		0.0%						
>75%			#DIV/0!		0.0%						
Disabled [4]		I	#DIV/0!		0.0%						

### Pilot Plus and Pilot Deep

Customer Segments	# of Households Eligible* [1]	# of Households Treated [17]	Enrollment Rate = (C/B)	# of Households Contacted	Rate of Uptake = (C/E)	Avg. Energy Savings (kWh) Per Treated Household (Energy Saving and HCS Measures)	Avg. Energy Savings (kWh) Per Treated Household (Energy Saving Measures Only)	Avg. Peak Demand Energy Savings (kW) Per Treated Household	Avg. Energy Savings (Therms) Per Treated Household (Energy Saving and HCS Measures)	Avg. Energy Savings (Therms) Per Treated Household (Energy Saving Measures Only)	Avg. Cost Per Treated Household
Demographic											
Housing Type											
SF			#DIV/0!		0.0%						
MH			#DIV/0!		0.0%						
MF In-Unit			#DIV/0!		0.0%						
Rent vs. Own Own			#DIV/0!		0.0%						
Rent			#DIV/0!		0.0%						
Vacant			#DIV/0:		0.0%						
Previous vs. New					0.070						
Participant											
New participant					0.0%						
Previous Participant					0.0%						
Seniors [3]			#DIV/0!		0.0%						
Veterans [4]			#DIV/0!		0.0%						
Hard-to-Reach [5]			#DIV/0!		0.0%						
Vulnerable [6]			#DIV/0!		0.0%						
Location DAC [7]			#DIV/0!		0.0%						
Rural			#DIV/0! #DIV/0!		0.0%						
Tribal [8]			#DIV/0!		0.0%						
PSPS Zone			#DIV/0:		N/A						
Wildfire Zone [9]			#DIV/0!		0.0%						
Climate Zone											
4			#DIV/0!		0.0%						
5			#DIV/0!		0.0%						
6			#DIV/0!		0.0%						
8			#DIV/0!		0.0%						
9			#DIV/0!		0.0%						
10			#DIV/0! #DIV/0!		0.0%						
14			#DIV/0!		0.0%						
15			#DIV/0!		0.0%						
16			#DIV/0!		0.0%						
CARB Communities [10]			#DIV/0!		0.0%						
Financial											
CARE			#DIV/0!		0.0%						
Disconnected [2]					0.0%						
Arrearages [11]			#DIV/0!		0.0%						
High Usage [12]			#DIV/0!		0.0%						
High Energy Burden [13]					0.0%						
SEVI [14] <25%			#DIV/0!		0.0%						
25%-50%			#DIV/0!		0.0%						
50%-75%			#DIV/0!		0.0%						
>75%			#DIV/0!		0.0%						
Affordability Ratio [15]					2.370						
<25%			#DIV/0!		0.0%					_	
25%-50%			#DIV/0!		0.0%						
50%-75%			#DIV/0!		0.0%						
>75%			#DIV/0!		0.0%						
Health Condition			#DI: ((0)		0.631						
Medical Baseline			#DIV/0!		0.0%						
Respiratory [16] <25%		<del> </del>	#DIV/0!		0.0%						
25%-50%	1	1	#DIV/0! #DIV/0!		0.0%						
50%-75%		<del>                                     </del>	#DIV/0!		0.0%						
>75%		1	#DIV/0!		0.0%						
Disabled [4]			#DIV/0!		0.0%						
					2.370				1		

<sup>\*</sup> Beginning July 1, 2022, Senate Bill 756 updated P.U. Code Section 2790 by changing the income limits of ESA Program eligibility from referencing P.U. Code 739.1 (which defined low-income as households with income no greater than 200% of FPL) to now establishing the ESA Program's income limits to at or below 250% of FPL.

[1] Eligible household counts by segment provided by Athens. Segments with no data may be calculated internally at a later date.

[2] Due to the COVID customer protections, no customers have been disconnected since March 4, 2020.

[3] Senior defined as age 65 and older as self reported during enrollment.

<sup>[4]</sup> Self identified on application form.
[5] SoCalGas defines Hard to Reach as a customer who either has a language preference other than English or lives in a mobile home or multifamily dwelling unit.
[6] Vulnerable is defined as Disadvantaged Vulnerable Communities (DVC) which consists of communities in the 25% highest scoring census tracts according to the most current versions of the CalEnviroScreen, as well as all California tribal lands, census tracts

that score in the highest 5% of Pollution Burden within CalEnviroScreen, but do not receive an overall CalEnviroScreen score due to unreliable public health and socioeconomic data, and census tracts with median household incomes less than 60% of state [7] As defined by CalEnviroScreen 4.0.

<sup>[8]</sup> SoCalGas uses geographic boundary information to identify federally recognized tribal areas in conjunction with an augment to the ESA application to allow for customer to self-identify as a member of a tribal community.

<sup>[10]</sup> Includes Zones 2 and 3 (Tiers 2 and 3) of the CPUC Fire-Threat Map.
[10] Neighborhoods identified by CARB Air Protection Program that overlap with DAC ZIP codes per CalEnviroScreen.
[11] SoCalGas defines arrearages as overdue balance greater than 30 days past due.
[12] SoCalGas defines high usage as at least 200% of baseline for any month within the previous calendar year.
[13] SoCalGas defines High Energy Burden as customers that have to spend 2% or more of household income on their gas bill.
[14] The Socioeconomic Vulnerability Index (SEVI) metric represents the relative socioeconomic standing of census tracts, referred to as communities, in terms of poverty, unemployment, educational attainment, linguistic isolation, and percentage of income spent on housing. SoCalGas utilizes the SEVI data provided by the CPUC to map its service territory by SEVI scores. [15] Threshold based on CPUC 2019 Annual Affordability Report, utilizing AR20 data.

<sup>[16]</sup> SoCalGas utilizes the 'Asthmas' indicator in CalEnviroScreen 4.0 (published by the California Office of Environmental Health Hazard Assessment) as a proxy to identify locations with varying levels of respiratory conditions within its service territory. [17] Households Treated data is not additive because customers may be represented in multiple categories.

#### Energy Savings Assistance Program Table - 8 Clean Energy Referral, Leveraging, and Coordination Southern California Gas Company March 2023

Partner	Brief Description of Effort	# of Referrals [1]	# of Leveraging	# of Coordination Efforts	# of Leads [2]	# of Enrollments
CARE	CARE customers who are PEV approved are shared with ESA				43,449	304
Water Agencies [3]	SoCalGas provides the ability for water agencies to capture water savings through co-funding opportunities		10 Agencies			0
Municipal Electric Providers [4]	SoCalGas provides co-funding opportunities to electric and water providers who might otherwise not offer energy savings measures		3 Providers			678
Project Homekey (Properties)	SoCalGas' ESA Program provides energy efficiency services at no cost to Project Homekey sites.				17	17

Note: Leveraging activities would include when programs share resources to jointly support program delivery or administration.

While coordination refers more generally to program communication, collaboration, and alignment of activities to support individual program delivery.

- [1] # of referrals includes leads provided to a Partner Program by ESA
- [2] # of leads includes customer leads provided to ESA by Partner Program
- [3] Water Agencies include: Eastern Municipal Water District, Fontana Water Company, Liberty Utilities, Metropolitan Water District, San Gabriel Valley Water Company, California American Water, Moulton Niguel Water District, Elsinore Valley Municipal Water District, Western Municipal Water District and Rancho California Water District.
- [4] Municipal Electric Providers include: Anaheim Public Utilities, Pasadena Water and Power and Riverside Public Utilities.

### **Energy Savings Assistance Program Table - 9 Tribal Outreach**

#### Southern California Gas Company March 2023

Outreach Status	Quantity (Includes CARE, FERA, and ESA)	List of Participating Tribes
Tribes completed ESA Meet & Confer	6	Apanish Foundation (Chumash), Fernandeno Tataviam Band of Mission Indians, Gabrieleno (Tongva) Band of Mission Indians, Juaneno Band of Mission Indians Acjachemen Nation, Soboba Band of Luiseno Indians, Torres Martinez Band of Desert Cahuilla Indians
Tribes requested outreach materials or applications	6	Apanish Foundation (Chumash), Fernandeno Tataviam Band of Mission Indians, Gabrieleno (Tongva) Band of Mission Indians, Juaneno Band of Mission Indians Acjachemen Nation, Soboba Band of Luiseno Indians, Torres Martinez Band of Desert Cahuilla Indians
Tribes who have not accepted offer to Meet and Confer	0	
Non-Federally Recognized Tribes who participated in Meet & Confer	4	Met with 4 Non-Federally Recognized tribes in November 2022 - Juaneno Band of Mission Indians, Acjachemen Nation - Gabrieleno (Tongva) Band of Mission Indians - Fernandeno Tataviam Band of Mission Indians - Chumash
Tribes and Housing Authority sites involved in Focused Project/ESA Partnership offer on Tribal Lands	0	No specific Focused Projects or ESA Partnerships in effect.
Housing Authority and Tribal Temporary Assistance for Needy Families (TANF) office who received outreach (this includes email, U.S. mail, and/or phone calls)	12	Pechanga Band of Luiseno Indians, Morongo Band of Mission Indians, Soboba Band of Luiseno Indians, Torres Martinez Band of Desert Cahuilla Indians, Cahuilla Band of Indians, Tejon Indian Tribe, Agua Caliente Band of Cahuilla Indians, Cabazon Band of Mission Indians, Chemhuevi Indian Tribe, Santa Ynez Band of Chumash Indians, Augustine Band of Cahuilla Indians, Tule River Tribe
Housing Authority and TANF offices who participated in Meet and Confer	2	Torres Martinez Band of Desert Cahuilla Indians, Soboba Band of Luiseno Indians

#### **CARE Table 1 - CARE Program Expenses Southern California Gas Company** March 2023

		Α	uthorized Bud	get	t [1]		Cu	rrent Month I	Ехр	enses		Y	ear to Date Exp	ens	ses	% of E	Budget Sper	nt YTD
CARE Program:	Electric		Gas		Total	Electric		Gas		Total	Electric		Gas		Total	Electric	Gas	Total
Outreach	N/A	\$	4,396,184	\$	4,396,184	N/A		\$155,598	\$	155,598	N/A		\$929,620	\$	929,620	N/A	21%	21%
Processing / Certification Re-certification	N/A	\$	2,239,037	\$	2,239,037	N/A		\$115,589	\$	115,589	N/A		\$306,492	\$	306,492	N/A	14%	14%
Post Enrollment Verification	N/A	\$	247,690	\$	247,690	N/A		\$8,327	\$	8,327	N/A		\$21,783	\$	21,783	N/A	9%	9%
IT Programming	N/A	\$	1,090,222	\$	1,090,222	N/A		\$80,208	\$	80,208	N/A		\$274,765	\$	274,765	N/A	25%	25%
Pilots	N/A	\$	-	\$	=	N/A		\$6,503	\$	6,503	N/A		\$16,720	\$	16,720	N/A	#DIV/0!	#DIV/0!
CHANGES Program	N/A	\$	437,502	\$	437,502	N/A		\$25,476	\$	25,476	N/A		\$115,320	\$	115,320	N/A	26%	26%
Studies	N/A	\$	-	\$	=	N/A		\$0	\$	=	N/A		\$10,406	\$	10,406	N/A	#DIV/0!	#DIV/0!
Regulatory Compliance	N/A	\$	549,966	\$	549,966	N/A		\$25,183	\$	25,183	N/A		\$73,179	\$	73,179	N/A	13%	13%
General Administration	N/A	\$	1,141,195	\$	1,141,195	N/A		\$88,115	<del>(</del> \$	88,115	N/A		\$315,499	\$	315,499	N/A	28%	28%
CPUC Energy Division	N/A	\$	79,568	\$	79,568	N/A		\$7,883	\$	7,883	N/A		\$17,250	\$	17,250	N/A	22%	22%
SUBTOTAL MANAGEMENT COSTS	N/A	\$	10,181,364	\$	10,181,364	N/A	\$	512,882	\$	512,882	N/A	\$	2,081,034	\$	2,081,034	N/A	20%	20%
CARE Rate Discount	N/A	\$	140,801,916	\$	140,801,916	N/A		\$56,690,383	\$	56,690,383	N/A		\$150,990,342	\$	150,990,342	N/A	107%	107%
TOTAL PROGRAM COSTS & CUSTOMER	1								_					_			10101	1010/
DISCOUNTS	N/A	\$	150,983,280	\$	150,983,280	N/A	\$	57,203,265	\$	57,203,265	N/A	\$	153,071,376	\$	153,071,376	N/A	101%	101%
Other CARE Rate Benefits																		
- DWR Bond Charge Exemption																		
- CARE Surcharge Exemption						N/A		\$4,010,343	\$	4,010,343	N/A		\$11,891,092	\$	11,891,092			
- California Solar Initiative Exemption																		
- kWh Surcharge Exemption																		
- Vehicle Grid Integration Exemption																		
Total Other CARE Rate Benefits						N/A	\$	4,010,343	\$	4,010,343	N/A	\$	11,891,092	\$	11,891,092			
Indirect Costs						N/A		\$142.287	\$	142,287	N/A		\$430,351	\$	430,351			

[1] Reflects authorized funding per D.21-06-015 dated June 3, 2021 NOTE: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

CARE Table 2 - Enrollment, Recertification, Attrition, & Penetration Southern California Gas Company March 2023

				Nev	v Enrollm	ent						Rece	rtification			, ,	Attrition (Drop Offs	)		Enro	Ilment						
		Automatic	Enrollment		Se	lf-Certifi	cation (In	come or Cate	egorical)													Total	Estimated	Enrollment	Total		Flooring
2023	Inter-Utility <sup>1</sup>	Intra-Utility <sup>2</sup>	Leveraging <sup>3</sup>	Combined (B+C+D)	Online	Paper	Phone	Capitation	Combined (F+G+H+I)	Total New Enrollment (E+J)	Scheduled	Non- Scheduled (Duplicates)	Automatic	Total Recertification (L+M+N)	No Response	Failed PEV	Failed Recertification	Other	Total Attrition (P+Q+R+S)	Gross (K+O)	Net Adjusted (K-T)	CARE Participants	CARE Eligible	Rate % (W/X)	Residential Accounts	Gas Only	Electric Only
January	5,271	1,003	157	6,431	11,602	4,051	6,478	5	22,136	28,567	3,109	23,167	10,870	37,146	4,681	18	211	9,674	14,584	65,713	13,983	1,795,788	1,613,587	111%	5,734,892	1,795,788	N/A
February	4,098	1,107	231	5,436	22,186	9,572	7,331	12	39,101	44,537	2,901	23,827	9,155	35,883	3,602	32	280	9,965	13,879	80,420	30,658	1,826,446	1,613,587	113%	5,738,943	1,826,446	N/A
March	7,547	1,454	234	9,235	13,544	10,765	7,889	3	32,201	41,436	2,841	40,093	9,628	52,562	3,284	99	243	13,917	17,543	93,998	23,893	1,851,578	1,670,113	111%	5,743,209	1,851,578	N/A
April				0					0	0				0					0	0	0						N/A
May				0					0	0				0					0	0	0						N/A
June				0					0	0				0					0	0	0						N/A
July				0					0	0				0					0	0	0						N/A
August				0					0	0				0					0	0	0						N/A
September				0					0	0				0					0	0	0						N/A
October				0					0	0				0					0	0	0						N/A
November				0					0	0				0					0	0	0						N/A
December				0	1		İ		0	0				0					0	0	0						N/A
YTD Total	16,916	3,564	622	21,102	47,332	24,388	21,698	20	93,438	114,540	8,851	87,087	29,653	125,591	11,567	149	734	33,556	46,006	240,131	68,534	1,851,578	1,670,113	111%	5,743,209	1,851,578	N/A

<sup>&</sup>lt;sup>1</sup> Enrollments via data sharing between the IOUs.

<sup>&</sup>lt;sup>2</sup> Enrollments via data sharing between departments and/or programs within the utility.

<sup>&</sup>lt;sup>3</sup> Enrollments via data sharing with programs outside the IOU that serve low-income customers.

## CARE Table 3A - Post-Enrollment Verification Results (Model) Southern California Gas Company March 2023\*

Month	Total CARE Households Enrolled	Households Requested to Verify [1]	% of CARE Enrolled Requested to Verify Total	CARE Households De-enrolled (Due to no response)	CARE Households De- enrolled (Verified as Ineligible)	Total Households De- enrolled [2]	% De-enrolled through Post Enrollment Verification [3]	% of Total CARE Households De-enrolled
January	1,795,788	1,473	0.1%	1	44	45	3.1%	0.0%
February	1,826,446	6,138	0.3%	1	214	215	3.5%	0.0%
March	1,851,578	36,657	2.0%	2	507	509	1.4%	0.0%
April								
May								
June								
July								
August								
September								
October		_					_	_
November								
December								
YTD Total	1,851,578	44,268	2.4%	4	765	769	1.7%	0.0%

- [1] Includes all participants who were selected for high usage verification process. Closed accounts will not be tracked in Ineligible or De-enrolled data
- [2] Includes customers verified as over income, who requested to be de-enrolled, did not reduce usage, or did not agree to be weatherized.
- [3] Verification results are tied to the month initiated and the high usage verification process allows customers 90 days to respond to the verification process. Results may be pending due to the time permitted for a participant to respond.

**Note:** Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments. \*Monthly data has been updated to include customers who had been extended one year due to customer protections as stated in the COVID

#### CARE Table 3B Post-Enrollment Verification Results (Electric only High Usage) **Southern California Gas Company** Not Applicable to SoCalGas CARE CARE % of CARE % De-enrolled % of Total **Total CARE** Households Households Households De-Total **Enrolled** through Post CARE Households Requested to De-enrolled enrolled Households De-Month Enrollment Requested to Households enrolled Enrolled Verify (Due to no (Verified as Verification **Verify Total** De-enrolled response) Ineligible) January 0.0% February 0.0% March 0.0% April 0.0% May 0.0% June 0.0% 0.0% July 0.0% August September 0.0% 0.0% October November 0.0% December 0.0% YTD Total #N/A 0 #N/A 0 0 0 0.0% #N/A

#### **CARE Table 4 - Enrollment by County Southern California Gas Company** March 2023

County	Estimated Eligible Households <sup>1</sup>			Total Hou	useholds E	Enrolled <sup>2</sup>	Enrollment Rate <sup>3</sup>					
	Urban	Rural	Total	Urban	Rural	Total	Urban	Rural	Total			
Fresno	10,830	13	10,842	13,751	19	13,770	127%	152%	127.00%			
Imperial	0	16,944	16,944	2	15,555	15,557	n/a	92%	91.81%			
Kern	14,457	29,792	44,249	19,186	35,548	54,734	133%	119%	123.70%			
Kings	11	13,538	13,549	12	17,838	17,850	112%	132%	131.75%			
Los Angeles	866,425	2,086	868,511	915,290	1,981	917,271	106%	95%	105.61%			
Orange	190,281	0	190,281	194,512	27	194,539	102%	#DIV/0!	102.24%			
Riverside	99,148	115,817	214,965	112,806	143,086	255,892	114%	124%	119.04%			
San Bernardino	142,117	808	142,925	197,950	740	198,690	139%	92%	139.02%			
San Luis Obispo	8,614	14,109	22,723	4,493	13,676	18,169	52%	97%	79.96%			
Santa Barbara	33,831	715	34,546	35,090	822	35,912	104%	115%	103.95%			
Tulare	9,852	44,429	54,281	13,548	57,035	70,583	138%	128%	130.03%			
Ventura	54,101	2,197	56,298	56,546	2,065	58,611	105%	94%	104.11%			
Total	1,429,665	240,448	1,670,113	1,563,186	288,392	1,851,578	109%	120%	111%			

<sup>&</sup>lt;sup>1</sup> Revised eligible estimates for 2023 not available at the time of this filing. Estimates are 2022 values.
<sup>2</sup> Total Households Enrolled includes submeter tenants.

<sup>&</sup>lt;sup>3</sup> Penetration Rate and Enrollment Rate are the same value.

#### CARE Table 5 - Recertification Results Southern California Gas Company March 2023\*

Month	Total CARE Households	Households Requested to Recertify [1]	% of Households Total (C/B)	Households Recertified [2]	Households De-enrolled [3]	Recertification Rate % [4] (E/C)	% of Total Households De-enrolled (F/B)
January	1,795,788	10,341	0.6%	6,370	380	61.6%	0.02%
February	1,826,446	9,301	0.5%	4,424	231	47.6%	0.0%
March	1,851,578	11,728	0.6%	2,299	143	19.6%	0.0%
April							
May							
June							
July							
August							
September							
October							
November							
December							
YTD	1,851,578	31,370	1.7%	13,093	754	41.7%	0.04%

- [1] Excludes count of customers recertified through the probability model.
- [2] Recertification results are tied to the month initiated and the recertification process allows customers 90 days to respond to the recertification request. Results may be pending due to the time permitted for a participant to respond.
- [3] Includes customers who did not respond or who requested to be de-enrolled.
- [4] Percentage of customers recertified compared to the total participants requested to recertify in that month.
- \*Monthly data has been updated to include customers who had been extended one year due to customer protections as stated in the COVID Transition Plan AL 5794

## CARE Table 6 - Capitation Contractors<sup>1</sup> Southern California Gas Company March 2023

Contractor	(Chec	Contra k one or n	Total Enrollments				
Contractor	Private	СВО	WMDVBE	LIHEAP	Current Month	Year-to-Date	
Community Action Partnership of Orange County		Χ	Х	Χ			
Sigma Beta Xi Youth and Community Services		Χ					
PACE – Pacific Asian Consortium in Employment		Χ	X	Χ			
Community Pantry of Hemet		Χ					
Community Action Partnership of San Bernardino		Χ		Χ			
LA Works		Χ					
Children's Hospital of Orange County		Χ					
LACDA		Χ					
YMCA Montebello-Commerce		Χ					
Sr. Citizens Emergency Fund I.V., Inc.		Χ					
Coachella Valley Housing Coalition		Χ					
Southeast Community Development Corp.		Χ					
Latino Resource Organization		Χ					
Community Action Partnership - Kern County		Χ					
Ventura Cty Comm Human		Χ					
Blessed Sacrament Church		Χ					
Hermandad Mexicana		Χ					
CSET		Χ					
Crest Forest Family and Community Service		Χ					
CUI – Campesinos Unidos, Inc.		Χ	Х	Χ			
Veterans in Community Service		Χ	Х	Χ			
MEND		Χ					
Catholic Charities of LA – Brownson House		Χ					
OCCC, Inc. (Orange County Community Center)		Χ					
APAC Service Center		Χ			3	20	
Visalia Emergency Aid Council		Х					
Total Enrollments					3	20	

<sup>&</sup>lt;sup>1</sup> All capitation contractors with current contracts are listed regardless of whether they have signed up customers or submitted invoices this year.

#### **CARE Program Table 7 - Expenditures for Pilots and Studies** Southern California Gas Company March 2023

2021	Author	Authorized 2021-2026 Budget			Current Month Expenses			Year to Date Expenses				S	Cycle to Date Expenses				
	Electric	Gas	Total	Electric	Gas		Total	Electric		Gas		Total	Electric		Gas		Total
Pilots																	
CARE Outbound Calling Pilot	N/A		\$ -	N/A	\$1,	796	\$ 1,796	N/A	\$	16,720	\$	16,720	N/A	\$	54,934	\$	54,934
Total Pilots		\$	- \$ -	N/A	\$ 1,	796	\$ 1,796	N/A	\$	16,720	\$	16,720	N/A	\$	54,934	\$	54,934
Studies																	
Joint IOU - 2022 Low Income Needs Assessment (LINA) Study	N/A		\$ -	N/A	\$	-	\$ -	N/A	\$	-	\$	-	N/A	\$	-	\$	-
Joint IOU - 2025 Low Income Needs Assessment (LINA) Study	N/A		\$ -	N/A	\$	-	\$ -	N/A	\$	-	\$	-	N/A	\$	-	\$	-
Joint IOU - 2028 Low Income Needs Assessment (LINA) Study	N/A		\$ -	N/A	\$	-	\$ -	N/A	\$	-	\$	-	N/A	\$	-	\$	_
Joint IOU - Statewide CARE-ESA Categorical Study	N/A		\$ -	N/A	\$6,	655	\$ 6,655	N/A	\$	10,406	\$	10,406	N/A	\$	18,514	\$	18,514
Total Studies	N/A	\$	- \$ -	N/A	\$ 6,	655	\$ 6,655	N/A	\$	10,406	\$	10,406	N/A	\$	18,514	\$	18,514

Reflects authorized funding per D.21-06-015 dated June 3, 2021

NOTE: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

# CARE Table 8 CARE and Disadvantage Communities Enrollment Rate for Zip Codes Southern California Gas Company March 2023

	Total CARE Households Enrolled								
Month	CARE Enrollment Rate for Zip Codes that have 10% or more disconnections	CARE Enrollment Rate for Zip Codes in High Poverty (Income Less than 100% FPG)	CARE Enrollment Rate for Zip Codes in High Poverty (with 70% or Less CARE Penetration)	(Zip/Census Track) Codes in High Poverty (with 70% or					
January	N/A	94.1%	49.2%	55.3%					
February	N/A	97.1%	49.6%	64.1%					
March	N/A	96.5%	49.1%	59.0%					
April									
May									
June									
July									
August									
September									
October									
November									
December									
YTD	N/A	97.1%	49.6%	64.1%					

#### Notes:

Penetration Rate and Enrollment Rate are the same value.

DACs are defined at the census tract level. Corresponding zip codes are provided for the purpose of this table; however, the entire zip code listed may not be considered a DAC.

CARE Table 8A

CARE Top 10 Lowest Enrollment Rates in High Disconnection, High Poverty, and DAC Communities by ZIP Code

Southern California Gas Company

March 2023

ZIP	Top 10 Lowest CARE Enrollment Rate for ZIP Codes that have 10% or more Disconnections
ZIP00001	N/A
ZIP00002	N/A
ZIP00003	N/A
ZIP00004	N/A
ZIP00005	N/A
ZIP00006	N/A
ZIP00007	N/A
ZIP00008	N/A
ZIP00009	N/A
ZIP00010	N/A

ZIP	Top 10 Lowest CARE Enrollment Rate for ZIP Codes in High Poverty (Income Less than 100% FPG)
92341	16.7%
91330	18.4%
90024	24.4%
90021	46.5%
93265	50.9%
92257	53.8%
92321	59.1%
90007	59.2%
91601	59.2%
90028	65.8%

ZIP	Top 10 Lowest CARE Enrollment Rate for ZIP Codes in DAC
90014	38.7%
90401	39.2%
90021	46.5%
92518	46.7%
92257	53.8%
90007	59.2%
90017	67.5%
92233	67.9%
91502	69.8%
92273	71.0%

#### Notes:

Zip codes with fewer than 100 customers are excluded for privacy reasons.

DACs are defined at the census tract level. Corresponding zip codes are provided for the purpose of this table; however, the entire zip code listed may not be considered a DAC.