BEFORE THE PUBLIC UTILITIES COMMISSION OF THE STATE OF CALIFORNIA

Application of Pacific Gas and Electric Company for Approval of Energy Savings Assistance and California Alternate Rates for Energy Programs and Budgets for 2021-2026 Program Years.

(U 39 M)

And Related Matters.

Application No. 19-11-003 (Filed November 4, 2019)

Application No. 19-11-004 Application No. 19-11-005 Application No. 19-11-006 Application No. 19-11-007

MONTHLY REPORT OF PACIFIC GAS AND ELECTRIC COMPANY (U 39 M) ON INCOME QUALIFIED ASSISTANCE PROGRAMS FOR MARCH 2023

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Attorney for: PACIFIC GAS AND ELECTRIC COMPANY

Dated: April 21, 2023

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In accordance with Ordering Paragraph 17 of Decision (D.) 01-05-033, Pacific Gas and Electric

Company hereby submits its attached monthly status report on the results of its Energy Savings

Assistance (ESA) Program, California Alternate Rates for Energy (CARE) Program, and Family Electric

Rate Assistance (FERA) Program efforts, showing results through March 2023. Pursuant to D.21-06-

015, the new ESA, CARE and FERA Program funding cycle began on July 1, 2021.

Respectfully Submitted,

JENNIFER C. REYES LAGUNERO

By: <u>/s/ Jennifer C. Reyes Lagunero</u> JENNIFER C. REYES LAGUNERO

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Attorney for: PACIFIC GAS AND ELECTRIC COMPANY

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Energy Savings Assistance (ESA), California Alternate Rates for Energy (CARE), and Family Energy Rate Assistance (FERA) Program Monthly Report for March 2023



PACIFIC GAS AND ELECTRIC COMPANY

Energy Savings Assistance Program, California Alternate Rates for Energy Program, and Family Electric Rate Assistance Program Monthly Report for March 2023

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PACIFIC GAS AND ELECTRIC COMPANY

Energy Savings Assistance Program, California Alternate Rates for Energy Program, and Family Electric Rate Assistance Program

Monthly Report for March 2023

The Energy Savings Assistance (ESA), California Alternate Rates for Energy (CARE), and Family Electric Rate Assistance (FERA) programs are long-standing programs designed to assist income-qualified households in Pacific Gas and Electric (PG&E)'s service territory in reducing their energy usage and monthly utility expenses. Decision (D.) 21-06-015 authorized a new ESA, CARE, and FERA program funding cycle beginning July 1, 2021, through December 31, 2026.

PG&E's monthly report for March 2023 complies with the income-qualified programs reporting requirements established in D.21-06-015 to include FERA, and with all reporting and program evaluation requirements previously established for the CARE and ESA Programs.¹

Regulatory Update

Energy Savings Assistance (ESA) Program

ESA Multifamily Whole Building (MFWB) Program Solicitation: On March 6, 2023, San Diego Gas and Electric Company (SDG&E) and PG&E submitted their separate Independent Evaluator's (IE) Solicitation Final Reports on the Process and Conduct of the Energy Savings Assistance Multifamily Whole Building (MFWB) Solicitations: SDG&E and PG&E, required by D.21-06-015.² PG&E and SDG&E both selected The Mendota Group, LLC to serve as the IE tasked with monitoring and reporting on the ESA MFWB solicitation. The IE observations and assessments are detailed in the reports, including:

- the Request for Proposal (RFP) and scoring materials were well-designed, clear, and straightforward to use;
- scorecards and RFP materials incorporated feedback from the IE and Procurement Review Group (PRG);
- PG&E and SDG&E consistently applied the evaluation methodology to all bids to determine final scores and bid rankings;
- the contract negotiation processes were fair, well-managed, and productive, and
- the final contracts meet the goals and objectives laid out in the solicitation and D.21-06-015. The entire report can be found at

https://docs.cpuc.ca.gov/PublishedDocs/Efile/G000/M503/K278/503278540.PDF.

ESA Cost Effectiveness Sub-Working Group Progress Report for Task 1: On March 13, 2023, a draft progress report of the ESA Working Group Cost Effectiveness Subgroup was posted for review and comment. On March 29, 2023, the final ESA Cost Effectiveness Sub Working Group Progress Report for Task 1: Cost Effectiveness Test Considerations was served to the parties of Service List A.19-11-003. The entire report can be found at https://pda.energydataweb.com/#!/documents/2783/view.

Northern Multifamily Whole Building Implementation Plan Public Presentation: On March 21, 2023, PG&E and TRC Solutions, Inc. (TRC) provided an overview of the MFWB Implementation Plan in

¹ The PG&E, SCE, SDG&E, and SoCalGas (IOUs) worked with Energy Division (ED) staff to revise reporting tables and formats in compliance with the mandates of D.21-06-015. PG&E is using the most recent monthly reporting template that was approved by ED in March 2022 to provide its monthly updates of the ESA, CARE, and FERA programs beginning with its March 2022 report.

² D.12-06-015, Section 7.9.1, p.357

a public webinar. During this presentation, PG&E and TRC provided details of the Northern MFWB Program to 76 attendees and answered questions from attendees.

ESA Working Group (WG): The March 30, 2023 ESA WG meeting centered around the status of the mid-cycle report, including timing of the filing and project plan, a Multi-Family (MF) customer segment deep dive, IOU's responses to the 2022 Low-Income Needs Assessment Report recommendations, and the 2022 MF CAM process evaluation study. Meeting materials for this public meeting can be accessed by visiting: <u>https://pda.energydataweb.com/#!/documents/2760/view</u>.

California Alternate Rates for Energy (CARE) Program

CARE Post Enrollment Verification Outbound Call Pilot: PG&E submitted AL 4730-G/6901-E on March 31, 2023, summarizing the findings of its Post Enrollment Verification (PEV) Outbound Call Pilot (PEV Pilot) to assist participants of the CARE program who may need additional support to complete the paperwork needed to verify program eligibility. The AL is currently pending approval.

Miscellaneous

Senate Bill (SB) 1208 Implementation: In accordance with *The Assigned Commissioner's Ruling (ACR) Amending Scope and Inviting Comments to Determine Next Steps in Light of the Enactment of SB 1208*³, PG&E released a Request for Information (RFI) on March 15, 2023 for a Concurrent Application System (CAS). PG&E, at the direction of ED staff at the California Public Utilities Commission (CPUC), sought information from suppliers/respondents who currently offer technologies that could be leveraged or expanded to meet the minimum design requirements for a CAS. The RFI will gather responses from suppliers/respondents to identify available technology, timing, and costs for development of the CAS, and options for leveraging and expanding an existing platform. Additional detail will be provided in the RFI on functional specifications of the CAS and minimum design requirements, based on SB 1208 and UAS recommendations.

Non-Energy Benefits (NEBs) Study and Stakeholder Process Progress Report:

Pursuant to D.21-06-015, SDG&E, on behalf of themselves, SCE, PG&E and Southern California Gas Company (SoCalGas) (collectively the Joint IOUs), filed Advice Letter (AL) 4184-E on March 23, 2023 upon completion of the Non-Energy Benefits (NEBs) study and stakeholder process progress report. This AL informs the Commission of the next steps the Joint IOUs will be taking to begin the NEBs study, and how the recommendations from the ESA Working Group will be taken into consideration. The AL is currently pending approval.

³ Ruling filed by Commissioner Shiroma on January 26, 2023: https://docs.cpuc.ca.gov/SearchRes.aspx?docformat=ALL&docid=501533807

1. Energy Savings Assistance (ESA) Program Executive Summary

The ESA Program provides no-cost home weatherization, energy-efficient appliances, and energy education services to income-qualified customers⁴ throughout PG&E's service territory. ESA is a resource program emphasizing long-term energy savings and serves all willing and eligible low-income customers by providing all feasible ESA program measures based on need states, at no cost to the customer through a direct-install approach. All housing types are eligible to participate, and the ESA program is available to both homeowners and renters.

D.21-06-015 approved the ESA program budget for Program Years (PYs) 2021-2026. The total 2023 authorized ESA Program budget is \$219,981,838, which covers all programs in the ESA portfolio, including the long-standing "ESA Main" program for single-family (SF) and multi-family (MF) housing, the MF-Common Area Measures (CAM) program, and studies, and pilots, including the Pilot Plus and Pilot Deep program. From January 1, 2023 through March 31, 2023, PG&E expended \$28,065,421 in total ESA program costs. Further details of ESA expenses are provided in the ESA Summary Table, ESA Table 1 and ESA Table 1A in the Appendix.

1.1 Energy Savings Assistance Program Overview

1.1.1 Provide a summary of the Energy Savings Assistance Program elements as approved in Decision (D.) 21-06-015.

ESA Table 1: ESA Main (SF, MH, MF In-Unit) Summary of Expenses for 2023					
	2023 Authorized/Planning Assumptions ^[a]	Actual YTD ^[b]	% YTD		
Budget ^[c]	\$127,740,559	\$26,897,948	21%		
Homes Treated	60,437	17,990	30%		
kWh Saved ^[d]	35,773,079	6,600,020	18%		
kW Demand Reduced ^[d]	3,238	1,239	38%		
Therms Saved ^[d]	1,458,655	328,135	22%		
GHG Emissions Reduced (Tons)N/A7,070					
 ^[a] Authorized ESA budget, energy savings goals and household treatment target per D.21-06-015. ^[b] As shown in ESA Monthly Report Table 1, and Table 2. 					

^[c] ESA Main program budget includes measures and program administrative budget categories as shown on ESA Monthly Report Table 1. 2023 authorized budget and expenditures includes Benefit Burdens.

^[d] Per Table 5 of Attachment 1, D.21-06-015, the 2023 goals for kWh, kW, and therms include ESA Main, MF CAM and MFWB; however, the above table reports results only from ESA Main, and does not include results from MF CAM or MFWB.

⁴ To qualify for the ESA Program, a residential customer's household income must be at or below 250 percent of Federal Poverty Guidelines, as set in Senate Bill 756, and that became effective on July 1, 2022. Formerly, the ESA program eligibility was set at 200 percent of FPG, per D.05-10-044.

Through March 2023, PG&E's ESA Main (SF, Mobile Home (MH), MF In-Unit) treated 17,990 homes, resulting in 6,600,020 kWh saved, 1,239 kW demand reduced, and 328,135 therms saved. In addition, 7,070 tons of GHG emissions were reduced.

ESA Table 2: MF CAM Summary of Expenses for 2023						
	2023 Authorized/Planning Assumptions ^[a]	Actual YTD	% YTD			
Budget ^[b]	\$38,764,717	\$345,352	1%			
Properties Treated						
kWh Saved	-	-				
kW Demand Reduced						
Therms Saved						
 [a] 2022 Properties Treated target is from Advice Letter 4472-G/6279-E. Other planning assumptions values are based on the historical average of the completed ESA CAM projects. [b] 2023 Budget planning assumptions includes unspent funds from the previous funding cycle that were carried over to the current PY per D.21-06-015. 						

PG&E's ESA MF CAM program has met and exceeded its treatment goal for program year 2022. The program is not enrolling or treating any new projects in 2023. PG&E is managing a waitlist of projects that are interested in participating in the new Northern MFWB program and will transfer it to the Northern MFWB program's implementer when the program is fully launched, expected in Q2 2023.

ESA Table 3: MF MFWB (In-Unit, MF CAM, MFWB) ^[a] Summary of Expenses for 2023					
	2023 Authorized/Planning Assumptions	Actual YTD	% YTD		
Budget ^[b]	\$35,439,273	\$99,878	0.3%		
Properties Treated	30	-			
Households Treated	13,566	-			
kWh Saved	3,794,344	-			
kW Demand Reduced N/A -					
Therms Saved 253,022 -					
[a] MFWB program budget includes In-Unit, MF CAM, SPOC, and Implementer administrative budget categories as shown on ESA Monthly Report Table 1A.					

In March 2023, PG&E continued working with the program implementer on the program ramp-up activities including, but not limited to: measure specification updates, marketing and outreach plan, and program database development. PG&E hosted its Northern MFWB implementation plan public webinar on March 21 in which PG&E and its implementer provided an overview on the program design and implementation plan and answered attendee's questions. There were 96 parties registered for the webinar and 76 of them attended.

PG&E is currently on track to launch the ESA Northern MFWB program for enrollment in June 2023.

ESA Table 4: Pilot Plus and Pilot Deep Summary of Expenses for 2023					
	2023 Authorized/Planning Assumptions ^[a]	Actual YTD ^[b]	% YTD		
Budget ^[c]	\$16,624,146	\$631,427	4%		
Homes Treated	-	1	-		
kWh Saved	-	473	-		
kW Demand Reduced	-	0.5	-		
Therms Saved	-	106	-		
GHG Emissions Reduced (Tons)	-	0.99	-		

[a] Home treatment, energy savings and GHG emissions reduction targets were not included in D.21-06-015. PG&E will report on actual achievements upon completion of home treatment.

[b] Actual homes treated, savings and GHG emissions reduction values will be reported when projects have been fully closed (i.e., inspected, issues resolved, permits closed, as applicable) and reported by Pilot Implementer to PG&E. Energy savings are estimates provided by energy modeling software. **PG&E intends to report** these estimates as interim savings until meter-based savings estimates are reportable.

[c] Pilot Plus and Pilot Deep budget and expenditures as shown on ESA Monthly Report Table 1A-2.

PG&E launched the ESA Pilot Plus and Pilot Deep Program (Pilot Plus/Deep) at the end of June 2022 with a fully executed third-party pilot implementation contract.⁵ Pilot outreach began in October 2022, home assessments in November 2022, and installations in December 2022. The first successful home treatment was completed in February 2023. Multiple projects were initiated in March 2023, and the savings will be reported upon project close-out. Additional information on Pilot Plus/Deep is included in Section 1.5.2, ESA Program Pilots.

ESA Table 5: Single Family Affordable Solar Homes (SASH) and Multifamily Affordable Solar Housing (MASH) Unspent Funds (Electric IOUs Only) ^[a] for 2023						
2023Actual YTD%Authorized/PlanningYTDAssumptions[a]						
Budget						
^[a] Pending Advic e Letter described in text below Table 5.						

The SASH and MASH programs both sunset in PG&E's service territory at the end of 2021, pursuant to AB 217 (Bradford, 2013). As directed by D.15-01-027 that

⁵ D.21-06-015 Ordering Paragraph 42 states "The Pilot Plus and Pilot Deep program must be launched by the beginning of the third quarter of 2022" (p. 480). PG&E in its Pilot Implementation Plan Advice letter defined program launch as beginning with an executed contract. See PG&E Advice Letter 4530-G/6412-E (November 19, 2021), p.4, fn.11.

implemented AB 217, any unencumbered SASH/MASH program funds at the end of 2021 should be used for energy efficiency measures in low-income residential housing, as defined.⁶ PG&E has ~\$9M left in its MASH budget, that it expects to propose to transfer to the ESA program.⁷ Later in 2023, the electric IOUs plan to file a Joint Advice Letter for disposal of unspent funds from the SASH and/or MASH programs to the ESA program. After the Advice Letter is filed, budget authorization will be pending per Energy Division disposition of the Advice Letter.

1.1.2 Program Measure Changes

There were no program measure changes during this reporting period.

1.2 ESA Customer Outreach and Enrollment Update

1.2.1 Provide a summary of the Energy Savings Assistance Program outreach and enrollment strategies deployed this month.

ESA Main (SF, MH, and MF In-Unit) Program Contractor Outreach: PG&E's ESA quarterly acquisition campaigns and contractor efforts are complementary in generating qualified leads. In addition to strategic marketing campaigns, contractors rely on a variety of activities to conduct outreach, primarily utilizing outbound calling from assigned lead lists provided to them quarterly after the launch of each acquisition campaign. Contractors also canvas areas with a high propensity for eligible customers, make outbound calls from contractor-generated lists of CARE or Zip-7 customers, and respond to referrals generated by PG&E marketing.

ESA Main Customer Satisfaction Score: In an effort to ensure that customers are highly satisfied and have a positive experience with the ESA program, PG&E conducts robust surveys of participants. YTD 2023, the ESA surveys have yielded an 82% customer satisfaction rating; meaning that 82% of respondents described their experience as "excellent" or "very good." PG&E conducts a detailed analysis of the survey results to identify areas of success, and pinpoint opportunities for improvement, and then shares the results with the ESA contractors to optimize ESA offerings from the customer perspective. These results are also used to identify trends in contractor performance and create opportunities for contractor soft skills training.

ESA Program MFWB (MF In-Unit, MF CAM, MFWB): PG&E continues to manage the customers on the waitlist and keep them updated on the development of Northern MFWB program. PG&E anticipates providing outreach and enrollment updates after the program is launched in Q2 2023.

⁶ OP 12 of D.15-01-027 states "The Program Administrators shall ensure that program expenditures in each utility's service territory do not exceed the total authorized budget amounts over the duration of the programs. The program incentive budgets will be available until all funds are exhausted or until December 31, 2021, whichever occurs first. Any money unspent and unencumbered on January 1, 2022, shall be used for "cost-effective energy efficiency measures in low-income residential housing that benefit ratepayers," as set forth in Public Utilities Code Section 2852(c)(3)."

⁷ As of 12/1/2022, there was ~\$8.6 million in incentive funds remaining in addition to some remaining administrative funds (~\$0.5 million) for PG&E.

ESA Pilot Plus and Pilot Deep: Outreach for ESA Pilot Plus and Pilot Deep⁸ continued in March 2023, reaching over 2,000 new customers through email and direct mail, and re-engaging customers who had previously been contacted with follow-up outreach including phone calls and door-to-door outreach. Throughout March, 260 customers inquired about the Pilot's offerings, 29 were pre-qualified as eligible, and 26 home assessments were scheduled.⁹ Not all customers who express interest will be ideal candidates for the Pilot. In such cases, the Pilot directs customers to alternative assistance programs, such as ESA, CARE, FERA, Medical Baseline, LIHEAP, etc.

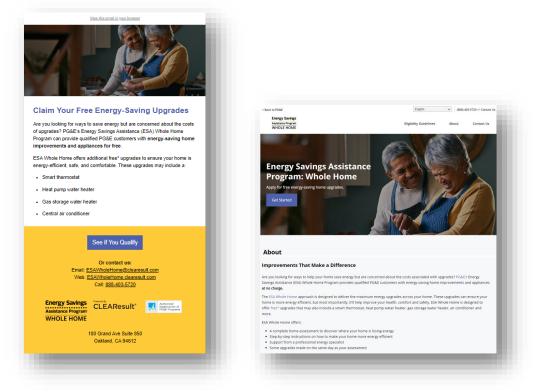
Outreach continues to be led by the third-party pilot implementer, CLEAResult throughout Q1 2023. In March, PG&E continued preparations for a PG&E-led outbound email and direct mail campaign planned for early Q2. The Pilot implementation team will monitor the performance of various outreach approaches, taking a test-and-learn approach to Pilot implementation.

In the interim, all outreach materials contain the ESA logo¹⁰ as well as CLEAResult and PG&E logos. PG&E has also published a website with frequently asked questions (English and Spanish) and provided customer service center staff with information about Pilot offerings to validate for customers that the Pilot's offerings are legitimate. Samples of outreach material (postcard, email, website) are provided below:



⁸ The ESA Pilot Plus and Pilot Deep offerings will be referred to as "Energy Savings Assistance Program: Whole Home" (or "ESA Whole Home" for short) in all customer engagement settings, including marketing and outreach materials.
⁹ These values are a snapshot of activity during a single month. Response rates, pre-qualifications, and audits may result from prior months' outreach efforts.

¹⁰ As reported in the September 2022 monthly report, the Pilot is using the ESA logo with the tagline, "Whole Home" added to the bottom to differentiate the Pilot's offerings from other offerings within the ESA portfolio.



Language Line: PG&E continues to work with LanguageLine Solutions to provide language translation services for all its customers. During the month of March 2023, 89 ESA customers required assistance through PG&E's designated language line.

Tribal Outreach: In March 2023, PG&E continued working to provide support to the Tejon Tribe, currently participating in its 2022 Outreach Grant program.¹¹ A total of five Tejon tribal members' homes completed ESA treatment in March, and others are scheduled to be completed in April. Tejon tribal residents who were previously left messages were contacted again by the ESA contractor.

PG&E also reviewed four new tribal proposals it received for the 2023 Outreach Grant Program. PG&E expects to inform these four tribes of their grant status in April 2023 and begin work to launch the new grant cycle.

In addition to the Outreach Grant opportunities, PG&E sent emails to 62 Federally Recognized Tribes, 40 Non-Federally Recognized Tribes, 8 Tribal Temporary Assistance for Needy Families (TANF) offices, and 30 Tribal Housing Authority Offices to offer a meeting to provide information on the ESA tribal program and other PG&E assistance programs. Six tribes have signed up for a meeting scheduled to be held in May 2023.

In March, PG&E also distributed the Q1 Tribal Newsletter to all the tribal entities in its service territory, which contained information related to PG&E's closure of local offices, winter bill energy savings tips, the 211 Help Line, and financial assistance programs.

¹¹ PG&E's Tribal Outreach grants were designed pursuant to OP 145 of D. 21-06-015, requiring the utilities to develop "mini grants" for tribes to support their outreach and coordination efforts with the IOUs.

1.2.2 Customer Assistance Marketing, Education and Outreach for the ESA Program

In March 2023, PG&E continued to receive responses from a direct marketing campaign deployed in January 2023 to 100,000 income-qualified customers. Through March 2023, the campaign has generated an additional 846 applications for a total of 15,388 qualified leads. The campaign continued to use new creative developed in 2022, available in English and Spanish. Customers residing in Disadvantaged Communities (DACs) were prioritized for outreach, resulting in 8,601 applications from this segment for a response rate of 15%.

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Direct Mail/Email (English/Spanish):

In March 2023, PG&E received 4,362 program applications from online activities via email and the ongoing digital campaign launched in early January 2023.



PG&E continued to deploy the CARE Welcome Kit¹² to customers who were newly enrolled in the CARE program. In March 2023, 2,189 kits were sent, and PG&E received 344 ESA applications from that deployment, for a 16% response rate.

1.2.3 Managing Energy Use

As part of its energy education, PG&E provides customers with online resources to assist in managing their energy use. In March 2023, ESA contractors assisted 62 customers with signing up for MyAccount and enrolled 67 customers in Energy Alerts. From MyAccount, customers can access and perform a Home Energy Checkup and CARE-enrolled customers can view their latest Personalized Energy Profile (PEP) report. The PEP report, available to CARE-enrolled customers and ESA contractors quarterly, offers customized behavioral and energy conservation tips, and rate recommendations based on the customer's energy use, load profile, and season of the year. In addition, participants in the ESA program receive collateral "leave behinds" (printed materials) from ESA contractors with tips for managing energy, rate plan choices, and other programs and resources that they may be qualified for, both administered by PG&E and by third parties.

1.2.4 Services to Reduce Energy Bill

PG&E's ESA contractors provide collateral leave behinds that present solutions for saving money and managing energy costs for all ESA participants. PG&E's Universal Brochure provides comprehensive information to ESA customers about bill discount and assistance programs, rate plan choices, energy management and payment support programs in an easy-to-read format. ESA contractors are trained to discuss new opportunities for bill savings and assist in program enrollment, such as the Arrearage Management Plan (AMP) and referrals to the DAC-SASH and LIHEAP program administrators for qualified and interested households. The ESA Program

¹² Since January 2018, PG&E has included a personalized pre-filled response form for the ESA Program in the CARE Welcome Kit. Customers who wish to participate may complete the form and return it to PG&E.

also has cross referral and direct enrollment processes to auto-enroll eligible income-qualified customers into the CARE or FERA program.

1.2.5 Additional Activities

CARE Discounts Removed: The ESA program systematically removes CARE customers who apply for ESA but are proven to be over income. PG&E identified one such customer from CARE in March 2023.

New Contractors and Community-Based Organizations (CBOs): In March 2023, PG&E had no new Contractors or CBOs join the ESA program.

1.3 Leveraging Success Evaluation, Including California State Department of Community Services and Development (CSD)

1.3.1 Please provide a status on referrals, of the leveraging and coordination effort with CSD. Expand on activities and success rates across the list of programs from the Coordination Workshop, such as Affordable Broadband and Lifeline, as applicable to ESA, CARE and FERA. What new steps or programs have been implemented? What was the result in terms of new enrollments?

CSD Low Income Weatherization Program (LIWP) (MF) Leveraging Projects: PG&E is open to collaborating with CSD to explore potential LIWP-MF leveraging and measure implementation and explore strategies that may be most effective for leveraging the 2022-2026 ESA programs.

There was no CSD-LIWP leveraging activity in March 2023.

Low Income Home Energy Assistance Program (LIHEAP) Energy Star® Refrigerator Installations: There were no refrigerators installed through LIHEAP leveraging in March 2023.

CSD Data Sharing: PG&E continues to share data with CSD on a monthly and annual basis and as requests are made.

1.4 ESA Workforce Education & Training

1.4.1 Please summarize efforts to improve and expand the ESA Program workforce education and training. Describe steps taken to hire and train low-income workers and how such efforts differ from prior program years.

The PG&E Energy Efficiency Workforce Education and Training Program (WE&T) supports ESA contractor training by adopting the Train-the-Trainer Model which provides a combination of on-demand and live (in-person) trainings for Energy Specialists (ES), Weatherization Specialists (WS), and Advanced Weatherization

Specialists (AWS) with instructor-led presentations and virtual engagement activities with trainees. Due to the need for hands-on training for Natural Gas Appliance Testing (NGAT), Energy Training Centers (ETC) continued the blended model, which consists of on-demand remote training (self-paced) and one day of inperson practical training, following COVID-19 safety guidelines and procedures. In addition, on-demand training support is available to help students with soft-skill trainings for preparedness prior to the start of web-based courses. The support consists of assistance with navigating the webinar platforms, technology setup, and expectations of in-person class engagement activities.

ESA contractors are encouraged to hire local workers to implement the ESA Program in their areas. All contractors and subcontractors responsible for implementing the ESA Program are trained at the ETC in Stockton. Many of these ESA program ES and installation contractors are from the local communities in which they work. Below shows a summary of ESA contractor training provided for March2023 including ESA onboarding, ES, WS, AWS, and NGAT training.

ESA Contractor Training Summary Through March 2023				
	March 2023	YTD		
Students	107	312		
Student Days	117	353		
Training On-Demand Sessions	75	206		
Training Live Sessions (in person)	12	21		

1.5 ESA Studies and Pilots

1.5.1 ESA Program Studies

ESA/CARE Study Working Group: D.21-06-015 authorized the formation of a statewide Study Working Group for the ESA and CARE programs.¹³ Working Group membership is comprised of IOU representatives, ED staff, and no more than two representatives from each segment of the following interest groups: contractors, CBOs, Cal Advocates, consumer protection/advocates, and other special interest groups. Assigned tasks of the Study Working Group include planning and designing statewide studies and related research for the ESA and CARE programs and providing feedback on study deliverables.

A meeting took place on March 7, 2023, where the IOUs shared updates on the categorical eligibility study with working group members. Scope, research questions, and timeline for the upcoming Non-Energy Benefits Study were also discussed. The next Study Working Group meeting is scheduled for April 20.

¹³ D.21-06-015, OP 176.

2025 Low Income Needs Assessment (LINA): The LINA Study must be updated every three years per State code, and the most recent Study was completed in December 2022. Planning for the 2025 LINA started in Q1 2023. On March 8, the LIOB Needs Assessment Subcommittee met to discuss topics for the study. The IOUs are currently working with Energy Division to refine the topic list and work scope. A draft work scope will be shared with LIOB members in Q2 2023 to collect feedback and comments, followed by a public workshop to present study scope with stakeholders.

1.5.2 ESA Program Pilots

ESA Pilot Plus/Deep Program: D.21-06-015 approved Pilot Plus/Deep (the Pilot) to begin implementation in 2022 with two treatment tiers: the "Pilot Plus" tier, which is intended to achieve five to 15 percent energy savings per household, and the "Pilot Deep" tier, which is intended to achieve 15 to 50 percent energy savings per household.¹⁴ The measure packages will be comprised of both basic measures found in the main ESA Program, as well as more advanced measures unique to the Pilot.

The Pilot is positioned to gather data on several new or modified approaches to implementing the ESA Program, including strategic measures delivery, electrification, greater measure expenditure per home, greater energy savings and bill impacts per home.¹⁵ The Pilot also offers an opportunity to better understand the long-term benefits of more extensive treatments (including non-energy benefits), and the cost-effectiveness of the interventions.¹⁶ The Pilot is planned to operate through 2026.

To drive innovation and improve cost effectiveness, PG&E opted to conduct a competitive solicitation for the design and implementation of the Pilot.¹⁷ The administration of the solicitation process comprised the first half of 2022, and Pilot implementation commenced in the second half of the year with a fully executed contract between PG&E and a third-party Pilot Implementer. 2023 represents the first full year of implementation.

The Pilot implementation team will focus 2023 efforts on growing the project pipeline sufficient to scale up implementation to full capacity. Throughout March, PG&E continued to monitor the Pilot Implementer's forecasts and weekly targets as indicators of capacity growth. Notable improvements made in March include improved response rate from outreach efforts, increased home energy assessments (15 completed in March), and a substantial increase in the number of projects scheduled for installation, detailed below.

Eight (8) new installation projects were initiated in March. While the projects were not fully closed¹⁸ as of the end of the month, the Pilot Implementer's energy modelling software estimated initial pre-installation energy savings for two (2)

¹⁴ D.21-06-015, Attachment 2, p. 5.

¹⁵ Ibid, p.1.

¹⁶ Ibid, p.1.

¹⁷ For more information, see PG&E AL 6412-E / 4530-G available at:

https://www.pge.com/tariffs/assets/pdf/adviceletter/ELEC_6412-E.pdf

¹⁸ Households treated and savings will be reported when projects have been fully closed (i.e., inspected, issues resolved, permits closed, as applicable) and reported by Pilot Implementer to PG&E.

Pilot Plus projects at 10-12% on average, and six (6) Pilot Deep projects at 17-20% on average. 19

Throughout March, the Pilot Implementer continued recruitment of installation subcontractors to enable the Pilot to ramp up to full capacity. To date, four installation subcontractor agreements are in place with the Pilot Implementer. Other subcontractors previously onboarded include one for customer targeting and energy savings analytics, and another for supporting quality assurance/quality control and specialized projects (such as electrification).

1.6 Miscellaneous

1.6.1 Water-Energy Coordination Program

As of March 2023, three water agencies were operating and serving qualified homes. Programs in operation include partnerships with Solano County Water Agency, Sonoma Water and all five districts of California American Water located within PG&E territory: Merced, Monterey, Oakhurst, Sacramento and Santa Rosa. In March 2023, 54 homes were served through the partnership programs and 18 toilets were retrofitted.

¹⁹ See ESA Table 2C, ESA Table 3D-3E, and ESA Table 5D. The energy modeling software estimates savings within +/-10% certainty. PG&E intends to report the lower value in this range as interim savings until meter-based savings estimates are reportable.

2. California Alternate Rates for Energy (CARE) Program Executive Summary

The CARE Program provides a monthly discount on energy bills for qualifying households throughout PG&E's service area.²⁰

D.21-06-015 approved the CARE Program budget for PYs 2021-2026.²¹ PG&E's 2023 authorized CARE Program administrative budget is \$13,961,600.²² Through March, PG&E expended \$1,938,170 in 2023 CARE program administration costs, of which \$932,608 supported CARE outreach activities and \$643,377 was allocated to recertification and post-enrollment verification (PEV) processes. D.21-06-015 also authorized \$691,973,000 towards CARE rate discounts for PY 2023.²³ In March 2023, the CARE program provided a total of \$103,886,943 in electric and gas bill discounts to 1,450,565 households throughout PG&E's service territory.

At the end of March 2023, the CARE program enrollment rate was 103% of the estimated eligible households.²⁴ In 2023, PG&E efforts to ensure program integrity will continue with the goal of identifying over-income customers who should be removed from the program. PG&E looks forward to engaging with stakeholders in the CARE/FERA PEV sub-working group to identify strategies to retain eligible households while unenrolling households shown to be ineligible.

Despite the estimated over-enrollment, PG&E continues to invest in outreach and marketing targeting "hard-to-reach" customers and to increase program awareness in disadvantaged communities. As part of this strategy, PG&E executed multi-year contracts with community-based organizations (CBOs)in 2022. Since the inception of the Pilots in Q2 2022, eight CBOs have been contracted to provide marketing, education, and outreach (ME&O) services and six CBOs became part of a PG&E FERA Pilot. Collectively, these CBOs reported reaching ~884,000 customers since the inception of the pilots through their combined ME&O activities,²⁵ providing income education on CARE, FERA and other income-qualified programs.

²⁰ To qualify for the CARE discount, a residential customer's household income must be at or below 200 percent of Federal Poverty Guidelines, as required in D.05-10-044 and per Public Utilities Code Section 739.1(b) (1), or someone in the customer's household is an active participant in other qualifying public assistance programs.

²¹ D.21-06-015, Attachment 1, Table 2 CARE Approved Budgets.

²² Ibid

²³ Ibid

²⁴ PG&E filed its Annual CARE Eligibility Report on April 13, 2023, the percentage of eligible enrolled population is based on 2023's estimates.

²⁵ As reported by contracted CBOs in surveys, from contract inception through March 2023.

2.1 CARE Program Summary

2.1.1 Please provide CARE Program summary costs.

CARE Budget Categories	2023 Authorized Budget ^[a]	Actual Expenses Year- to-Date ^[b]	% of Budget Spent
Outreach	\$7,987,200	\$932,608	12%
Processing, Certification, Recertification	\$869,400	\$133,395	15%
Post Enrollment Verification	\$1,512,900	\$509,982	34%
IT Programming	\$1,123,300	\$287,924	26%
CHANGES Program ^[c]	\$525,000	\$(214,186)	-41%
Studies and Pilots	\$25,000	\$22,109	88%
Measurement and Evaluation	\$200,000	\$(1,678)	-1%
Regulatory Compliance	\$380,500	\$60,728	16%
General Administration	\$1,165,300	\$188,537	16%
CPUC ED Staff	\$173,000	\$18,750	11%
Total Expenses	\$13,961,600	\$1,938,170	14%
Subsidies and Benefits	\$691,973,000	\$297,160,962	43%
Total Program Costs and Discounts	\$705,934,600	\$299,099,132	42%

[a] D.21-06-015 approved the CARE program budget for PYs 2021-2026. 2023 authorized budget includes a proxy Benefit Burdens of \$1,107,039, pending GRC final decision.

^[b] Actual expenses include employee benefits costs.

^[c] The CHANGES Program provides funding to CBOs to assist Limited English Proficient (LEP) customers with energy education and billing issues. YTD negative balance is due to accrual reversal and reimbursement credit from IOUs for CHANGES Evaluation.

2.1.2 Please provide the CARE Program enrollment rate to date.

CARE Enrollment			
Participants Enrolled	Eligible Participants ²⁶	YTD Enrollment Rate	
1,449,793	1,402,162	103%	

²⁶ On April 13, 2023, PG&E, on behalf of the IOUs, filed the Annual Estimates of CARE Eligible Customers and Related Information. This number reflects estimates of PG&E's CARE Eligible Participants for 2023.

2.2 CARE Outreach

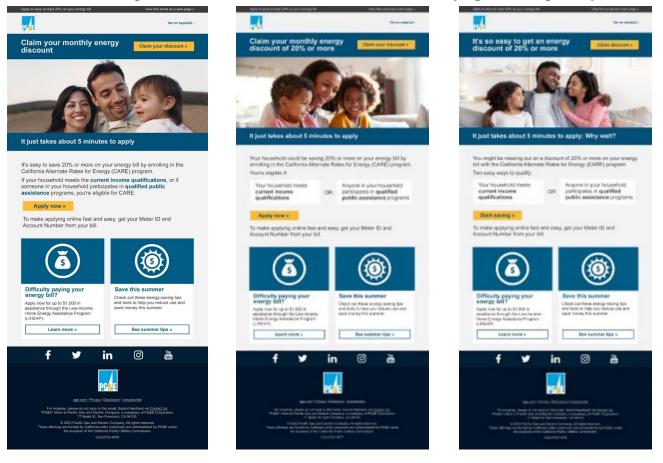
2.2.1 Discuss utility outreach activities and those undertaken by third parties on the utility's behalf.

Direct Mail: Not applicable for this reporting period.

Email: PG&E continued the monthly CARE acquisition email campaign, sending targeted email to approximately 4,314 customers in March 2023.

The campaign emails deploy monthly on the second Saturday of each month targeting customers in Deciles 1-3 of the CARE propensity who have not previously received CARE/FERA direct marketing. Customers included in the campaign will receive up to three emails, each approximately three months apart.

CARE Acquisition Email - Touch 1, Touch 2 and Touch 3 (English and Spanish)



Additionally, an email was sent to an audience of 4,903 customers who were previously enrolled but failed to recertify for CARE.

Monthly auto-recertification email notices were deployed to 30,346 customers in Deciles 1 and 2 of the CARE propensity model to confirm their automatic reenrollment in CARE. **Tribal Outreach:** Refer to Section 1.2.1 - ESA Program Customer Outreach and Enrollment Update - for updates on Tribal Outreach.

Digital Media: PG&E continued the 2023 CARE digital campaign in March 2023, running campaign creative in both English and Spanish.

The Google paid search campaign performs as an "Always On" media buy across PG&E's service territory. Google Discovery and Performance Max ad tactics focus on re-targeting households with previous ad engagement or visits to the landing page, as well as audiences built via the PG&E email custom lists. The campaign maintains increased media spend in Google Performance Max and Discovery ads in 227 targeted Zip codes with lower CARE enrollment in high poverty and rural areas.

CARE display and native advertising (including Yahoo and FreshEBT) are scheduled to run in two flights this year, the first from January through April, and the second flight runs September through December. The CARE display and Yahoo native buy focuses on the 227 targeted Zip codes with lower CARE enrollment in high poverty and rural areas. FreshEBT in-app native ads will run territory wide.

Welcome Campaign Launch: In March 2023, PG&E launched an enhanced CARE Welcome campaign to further support program retention and improve the customer experience. Communications are personalized with dynamic content including information about other relevant cost and energy saving programs based on customer data attributes and eligibility.

The multi-touch Email campaign deploys daily to newly enrolled and re-enrolling customers, providing timely communication of the program savings benefit, program guidelines and how to monitor savings each month to demonstrate the value of being enrolled. A total of four emails are sent over the course of the first year to continue engagement, with the final touchpoint at the customer's one-year anniversary.

Customers without a valid email will receive a single direct mail message. The direct mail is print-on-demand so content can be customized based on data attributes. Direct mail will go out to enrolled customers on a weekly basis.

Additionally, customers with a valid mobile phone number will receive an initial Welcome text message acknowledging their enrollment in the program and highlighting the monthly savings percentage.

The Welcome communications were developed in English and Spanish.

Welcome Email Example



Enroll to save »

Local Outreach: PG&E continues to participate in local outreach opportunities to promote CARE, FERA and other assistance programs. In March 2023, PG&E hosted a Coffee Connect event targeting the multicultural communities in partnership with the Mexican Consulate of San Jose in Soledad. Approximately 180 customers stopped by to learn about programs including CARE, FERA, Medical Baseline or to chat with customer service representatives (CSRs) about general PG&E services. Further work is underway to integrate CBO partners into these events.

Outbound Financial Assistance: PG&E continued its case management efforts of past due customer accounts through its outbound calling campaign during February 2023. The outbound calling campaign provides information on the payment options available to the customers to restore their account standing; it also offers information on other income-qualified assistance programs such as CARE, FERA, Medical Baseline, LIHEAP, and the AMP.

During the reporting month, customer service representatives (CSRs) contacted 15,501 customers directly through this campaign. The customers who could not be reached by phone but had access to voicemail received information regarding PG&E's financial assistance programs. The March 2023 campaign was successful in enrolling 152 customers in CARE and/or FERA.

Customers with a past-due balance were directed to LIHEAP where they received pledges totaling \$23,896.

CBO Outreach and Engagement: Through March 2023, PG&E continued to contract with 13 CBOs to provide marketing, education and outreach (ME&O) to income qualified and customers in DACs. This is an additive effort, in addition to PG&E's long standing CARE capitation program. PG&E began this CBO contracting effort in 2022, by executing contracts for 18 and 24-month terms, ending in March 2024, including a ME&O Pilot with eight CBO partners and a FERA Pilot with five CBOs. Both Pilots are intended to target hard-to-reach customers and provide education on the various PG&E bill savings and assistance programs, while also helping to enroll customers in eligible programs. While both Pilots promote various programs, including CARE, FERA, ESA, Medical Baseline, AMP, SmartAC, Power Saver Rewards, WatterSaver, and others, the FERA Pilot has a specific focus on increasing FERA enrollments. Combined, the CBOs reported reaching ~884,000²⁷ customers since the inception of the two pilots.

PG&E's internal tracking uses a unique 4-digit code that is assigned to each CBO, which indicates that ~1,100 CARE applications have been received from the CBOs participating in the ME&O and FERA outreach pilots, only 504 applications since inception were for new CARE enrollments. No new FERA applications were received in 2023. The results suggest that CBOs are primarily reaching customers that are already enrolled in the CARE program.

CBOs are utilizing numerous outreach efforts including in-person/door-to-door outreach, webinars, social media, newsletters, direct mail, CARE/FERA application intake assistance, and collaboration with other CBO partners to help reach even more customers. For example, one CBO partner reported training its affiliates on

²⁷ Per survey results submitted by CBOs.

PG&E programs to help in the outreach effort, and another CBO reported onboarding a faith-based CBO partner in March.

PG&E is working closely with each CBO to track the success of the pilots, while also helping each CBO reach their goals. Through one-on-one meetings and quarterly check-ins with all CBO partners in the ME&O and FERA outreach pilots, PG&E provides support and aims to have greater success in reaching more customers. PG&E also provides marketing support to CBOs to help in the outreach efforts. CBO partners have access to numerous resources including a self-serve online tool containing marketing materials and applications in multiple languages, the ability to request print versions of materials and applications, and give-away items for customers that can be used at in-person events. Currently, CBOs report that much of the outreach is conducted in the following languages: Spanish, Chinese, Vietnamese, Hmong, and Tagalog. PG&E's marketing team will continue to provide support in 2023 by developing new materials and tools to assist CBOs with outreach efforts.

2.2.2 Describe the efforts taken to reach and coordinate the CARE Program with other related low-income programs to reach eligible customers.

PG&E automatically enrolls customers in CARE who participate in ESA or receive LIHEAP or REACH payments.²⁸ The table below shows CARE automatic enrollments for March 2023 and year-to-date.

CARE Automatic Enrollment				
Source March 2023 YTD				
ESA	607	1,492		
LIHEAP	353	1,096		
REACH	0	3		

2.3 CARE Recertification Complaints

2.3.1 Report the number of customer complaints received (formal or informal, however and wherever received) about their CARE recertification efforts, with the nature of the complaints and resolution.

While PG&E received no complaints specific to CARE recertification processes, PG&E received six complaints related to post-enrollment verification (PEV)

²⁸ Per ESA's expanded eligibility to 250% on July 1, 2022, aligning for some households with FERA eligibility, PG&E began auto enrolling customers into FERA (as well as CARE), please see FERA Section 3.2.1 for FERA Automatic Enrollment.

processes in March 2023.²⁹ Because recertification and PEV processes are similar in that they determine whether a customer will remain on CARE or be removed, PG&E includes a description of the PEV complaints here for transparency and stakeholder awareness. The six PEV complaints received in March generally related to customers submitting incomplete income verification and being removed from CARE. PG&E resolved the complaints by contacting the customers to help guide them through submitting complete income verification, and/or leaving messages with information and directions. The CARE discount was either reinstated for these customers, or they were removed if they did not respond or were no longer qualified.

2.4 CARE Pilots and Studies

2.4.1 CARE Program Studies

Refer to Section 1.5.1 - ESA Program Studies - for updates on the 2022 Low Income Needs Assessment.

Categorical Eligibility Study: D.21-06-015 authorized for a Categorical Eligibility Study to be completed by December 2022, and for the IOUs to file a joint Tier 2 advice letter 60 days after study completion, proposing an updated list of categorical programs for enrollment in the ESA, CARE, and/or FERA programs.³⁰ The study will also assess whether any recommended categorical programs would be suitable candidates for CARE or FERA automatic enrollment.

In March 2023, data collection on the automatic enrollment task continued, and the study's draft report summarizing all findings and recommendations will be made available in April. The evaluation will be completed by Q2 2023.

Community Help and Awareness with Natural Gas and Electricity Services (CHANGES) Evaluation: D.21-06-015 requires CHANGES to be evaluated by an independent third-party and the first evaluation to begin no later than 12 months after Decision approval. The evaluation began in February 2022, with Opinion Dynamics as the selected evaluation consultant, and will be conducted for the 2019-2021 program period. The evaluation's study team consists of representatives from the CPUC Consumer Affairs Branch and Energy Division and the IOUs.

In March 2023, a draft report was made available for the study team's review, and summarized findings and recommendations for the scope and objectives described in the study's research plan. A public workshop is expected to take place in May 2023, where stakeholder feedback and inputs on the draft report will be collected, then incorporated into the final deliverables. The study is scheduled to be completed by Q2 2023.

²⁹ PG&E corrects the record that it received two PEV-related complaints in January 2023, it reported zero recertification complaints in January which was accurate but plans to include both recertification and PEV complaints in this section moving forward in 2023 to increase stakeholder awareness. PG&E resolved the two PEV complaints received in January 2023 by contacting the customers to coach them through submitting complete information. ³⁰ D.21-06-015, OP 170.

2.4.2 CARE Program Pilot

There were no CARE program pilots in March 2023, however PG&E filed a Tier 2 Advice Letter on March 31, 2023³¹ summarizing the findings of its PEV Outbound Call Pilot that was conducted from June through December of 2022 to assist participants of the CARE program who may need additional support to complete the paperwork needed to verify program eligibility. PG&E requested approval to continue the Outbound Calling Pilot for PY 2023, and the AL is currently pending.

2.5 Miscellaneous

2.5.1 CARE Removal and Enrollment in FERA

The CARE program systematically removes CARE customers who are proven to be over income via the PEV process, and enrolls them in the FERA program, if they are qualified for FERA. For the PEV response period ending in March 2023, of the 10,712 PEV requests mailed, PG&E automatically enrolled 81 (0.8%) of these customers in the FERA program. 8,611 (80.4%) customers were removed from CARE and 2,020 (18.9%) customers successfully completed the CARE PEV process. Additional PEV results are reported in CARE Tables 3A and 3B.

For the recertification response period ending in March 2023, of the 22,275 recertification requests mailed: PG&E recertified 11,384 (51%) customers and 10,891 (49%) customers were removed from CARE. Additional CARE Recertification results are included in CARE Table 5.

2.5.2 CARE Program PEV Freezes³²

In compliance with CPUC Res. M-4833 and D.19-07-015, PG&E added the customers impacted by the 2022 and 2022-2023 Winter Storms Wildfires to PG&E's Emergency Consumer Protection Plan, thereby making these customers eligible for the protection measures under this plan, including exemption from PEV.

The table on the following page details the CARE program PEV freezes currently in place as of March 2023.³³

³³ February 2023 was the final full month in which PG&E applies the customer protections on a zip code level. Beginning in March 2023, PG&E commenced transitioning to apply the customer protections at a premise level, thereby increasing accuracy in application of the emergency protections. This report shows the Counties where those premises are located.

³¹ PG&E AL 4730-G/6901-E

³² CPUC Res. M-4833 directed IOUs to freeze CARE program post-enrollment verification (PEV) in the counties impacted by the California wildfires. PG&E expanded the CARE PEV freeze to customers in affected counties where a state of emergency proclamation was issued by the Governor of California due to a disaster that resulted in PG&E's inability to deliver utility services to customers and remains in place for one year from the date of the proclamation. D.19-07-015 extends PG&E's Emergency Consumer Protection Plan to include residential and non-residential customers in areas where a state of emergency proclamation is issued by the California Governor's Office or the President of the United States where the disaster has either resulted in the loss or disruption of the delivery or receipt of utility service, and/or resulted in the degradation of the quality of utility service.

CARE Program Post-Enrollment Verification Freezes			
Date of Proclamation	Disaster Name	Affected Areas or ZIP Codes	Date when Protection Ends
July 2022	Alisal and Colorado Wildfires	93920, 93923, 93940	August 1, 2023
August 2022	Oak Wildfire	95338, 95345	September 1, 2023
October 2022	Fork Wildfire	93643, 93644, 95338	November 1, 2023
October 2022	Mosquito Wildfire	95603, 95631, 95634	November 1, 2023
December 2022	Ferndale Earthquake	95501, 95503, 95521, 95519, 95540, 95536, 95562, 95570, 95542, 95546, 95573, 95525, 95560, 95551, 95524, 95528, 95547, 95553, 95565, 95518, 95549, 95556, 95554, 95555, 95558, 95569, 95589, 95564, 95526, 95537, 95571, 95511, 95559, 95514, 95545, 95550, 95502, 95563	February 1, 2024
January 2023	Winter Storms	(Sacramento, Monterrey, and Santa Cruz Counties): 95006, 95005, 95018, 95060, 93923, 93940, 95076, 95003, 93950, 95033, 93953, 95690, 95641, 95066, 93920, 95010, 95007, 95073, 95064, 95017, 93921, 93930, 93908, 95041, 95615, 95065, 93907, 93451, 95632, 95626, 93954, 93426, 95012, 94571, 93927, 93906, 95004, 93926, 93924, 93955, 93901, 95062, 93905, 95837, 95680, 95030, 93960, 93108, 93925, 93915, 94060, 95612, 93450, 93932, 93902, 93933, 93210, 95822, 95075, 95834, 95828, 95039, 95101, 93942, 95001	March 1, 2024
March 2023	Winter Storms	Amador, Butte, El Dorado, Fresno, Humboldt Kern, Kings, Lake, Madera, Mariposa, Mendocino, Merced, Monterrey, Napa, Nevada, Placer, Plumas, Sacramento, San Benito, San Francisco, San Luis Obispo, San Mateo, Santa Barbara, Santa Clara, Santa Cruz, Sierra, Sonoma, Stanislaus, Tuolumne, Tulare, and Yuba	April 1, 2024

3. Family Electric Rate Assistance (FERA) Program Executive Summary

The FERA Program provides a monthly 18 percent discount on electric bills for qualifying households of three or more individuals throughout PG&E's service area.³⁴

D.21-06-015 approved the FERA Program budget for PYs 2021-2026.³⁵ PG&E's 2023 authorized FERA Program administrative budget is \$2,846,400, and \$15,727,000 for electric rate subsidies.³⁶ Through March 2023, PG&E expended \$4,507,481 in total program costs. Of the total expenditure, \$576,678 (13%) was spent on outreach and administrative activities and \$3,930,802 (87%) in electricity rate discounts were provided to 37,198 households (representing ~23% of the estimated FERA-eligible households)³⁷ in PG&E's service territory.

For 2023, the Commission has set a 50% enrollment by the end of the year. Despite significant investment in marketing, education, and outreach, PG&E is at 23% program enrollment currently, and – based on historical outcomes for new enrollment and retention rates – is not expecting to meet the 50% enrollment goal.

PG&E remains open to ED and stakeholder input on its FERA approaches and strategies and has consistently sought broad feedback. For example, since Q3 2022, PG&E has been leading the coordination of a quarterly ED-IOU meeting to discuss FERA enrollment outcomes, plans, and ideas for modifications or new initiatives to try and increase enrollment and/or retention. In addition, PG&E looks forward to working with IOU and non-IOU stakeholders in the CARE/FERA sub-working group, part of the ESA WG and launched in January 2023, to explore ways in which PEV processes, outcomes, and general retention of enrolled customers in CARE and FERA may be improved.³⁸

Finally, in response to informal feedback from its advisory groups, the LIOB, and other stakeholders, PG&E has proactively invested in community-based organizations (CBOs) as an avenue to support FERA enrollment. In July 2022, PG&E launched a FERA CBO Pilot utilizing six newly contracted CBOs to begin supporting ME&O efforts. The FERA CBO Pilot initiative, which is additive to the existing FERA capitation program, is designed to offer CBOs longer-term (18-month) contracts, a substantive contract dollar amount to fund extensive staff time on-the-ground, and engage CBOs in driving FERA awareness and enrollments, while also promoting other supporting programs. Currently, five CBOs are continuing to participate in the FERA CBO Pilot. To date, the FERA CBO pilot has not been successful overall, as most households the CBOs are contacting enroll in CARE. This experience corroborates PG&E's marketing outcomes with the majority of customers targeted for FERA who submit an application ending up enrolling in CARE. The challenges of the CBOs are the same as general marketing of the program: there is a very small eligible pool and a narrow income eligibility range.

 ³⁴ To qualify for the FERA discount, a residential customer's household income must be at 200 percent plus \$1 to 250 percent of Federal Poverty Guidelines, as required in D.05-10-044 and per Public Utilities Code Section 739.12.
 ³⁵ D.21-06-015, Attachment 1, Table 4 FERA Approved Budgets.

³⁶ Ibid

³⁷ PG&E filed the Annual CARE Eligibility Report on April 13, 2023. FERA's enrollment percentage is based on the 2023 estimated eligible population.

³⁸ The CARE/PEV SWG was established pursuant to OP 2 of D.22-12-029.

Because of these structural challenges, PG&E will need all stakeholders' creative ideas to identify new strategies in an attempt to meet FERA's 50% enrollment goal in 2023, since marketing efforts and engagement of CBOs are not delivering the desired outcome.

3.1 FERA Program Summary

FERA Budget Categories	2023 Authorized Budget ^[a]	Actual Expenses Year-to-Date ^[b]	% of Budget Spent
Outreach	\$2,620,500	\$563,719	22%
Processing, Certification, Recertification	\$57,100	\$3,278	6%
Post Enrollment Verification	\$84,000	\$0	0%
IT Programming	\$0	\$0	0%
Pilots	\$0	\$0	0%
Studies	\$0	\$0	0%
Regulatory Compliance	\$29,500	\$0	0%
General Administration	\$55,300	\$9,682	18%
CPUC Energy Division Staff	\$0	\$0	0%
Total Expenses	\$2,846,400	\$576,678	20%
Subsidies and Benefits	\$15,727,000	\$3,930,802	25%
Total Program Costs and Discounts	\$18,573,400	\$4,507,481	24%

3.1.1 Please provide FERA Program summary costs.

[a] D.21-06-015 approved the FERA program budget for PYs 2021-2026. 2023 authorized budget includes a proxy Benefit Burdens of \$505, pending GRC final decision.
 [b] Actual expenses include employee benefits costs.

3.1.2 Please provide FERA Program enrollment rate to date.

FERA Enrollment			
Participants Enrolled	Eligible Participants ^[a]	YTD Enrollment Rate	
37,198	163,489	23%	
^[a] PG&E filed the 2023 Annual Estimates of CARE Eligible Customers and Related Information on April 13, 2023.			

3.2 FERA Program Outreach

3.2.1 Please discuss utility outreach activities and those undertaken by third parties on the utility's behalf.

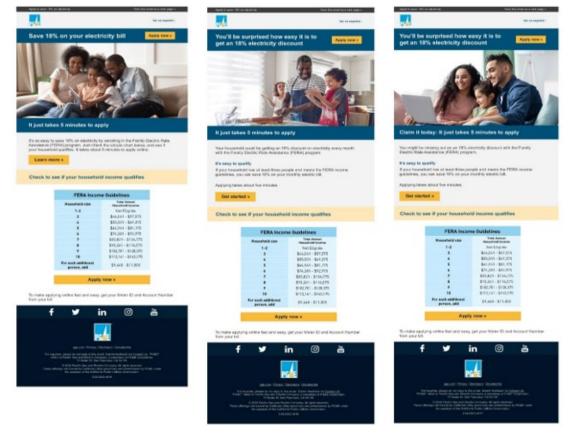
Direct Mail: PG&E continued the monthly FERA acquisition direct mail campaign, sending targeted direct mail to approximately 10,346 customers in March 2023.

The monthly campaign sends direct mail on the third Friday of the month targeting customers in Deciles 1-3 of the FERA propensity who have not previously received CARE/FERA direct marketing. Customers included in the campaign will receive up to three direct mails, each approximately three months apart.

Additionally, direct mail was sent to an audience of 2,089 customers who were previously enrolled but failed to recertify for FERA.

Email: PG&E continued the monthly FERA acquisition email campaign, sending targeted email to approximately 17,570 customers in March 2023.

The campaign emails deploy monthly on the second Saturday of the month targeting customers in Deciles 1-3 of the FERA propensity who have not received CARE/FERA direct marketing in the past. Customers included in the campaign will receive up to three emails, each approximately three months apart.



FERA Acquisition Email - Touch 1, Touch 2 and Touch 3 (English and Spanish)

Additionally, email was sent to an audience of 1,665 customers who were previously enrolled but failed to recertify for FERA.

Monthly auto-recertification email notices deployed to 344 customers in Deciles 1 and 2 of the FERA propensity model to confirm that they were automatically reenrolled in FERA.

Digital Media: PG&E continued the "Always On" 2023 FERA digital campaign in March, running ads for all tactics in both English and Spanish.

FERA display advertising and Yahoo native ads are planned with larger budget allocation during Q1 and Q4, with somewhat reduced spending during the warmer months to avoid periods for potential Public Safety Power Shut Off (PSPS) events.

Native ad example - Spanish



The Google paid media buy includes paid search, Performance Max and Discovery ads across PG&E's service territory. Additional media spend is allocated to Google Performance Max and Discovery ads in 165 targeted Zip codes with higher estimated eligibility for FERA.

Income Qualified Newsletter: In March, FERA was highlighted in the newsletter targeting income-qualified customers not already enrolled in CARE or FERA.



Welcome Campaign Launch: In March 2023, PG&E launched a new FERA Welcome campaign to further support program retention and improve the customer experience. Communications are personalized with dynamic content including information about other relevant cost and energy saving programs based on customer data attributes and eligibility.

The multi-touch Email campaign deploys daily to newly enrolled and re-enrolling customers, providing timely communication of the program savings benefit, program guidelines and how to monitor savings each month to demonstrate the value of being enrolled. A total of four emails are sent over the course of the first year to continue engagement, with the final touchpoint at the customer's one-year anniversary.

Customers without a valid email will receive a single direct mail message. The direct mail is print-on-demand so content can be customized based on data attributes. Direct mail will go out to enrolled customers on a weekly basis.

Additionally, customers with a valid mobile phone number will receive an initial Welcome text message acknowledging their enrollment in the program and highlighting the monthly savings percentage.

The Welcome Campaign communications were developed in English and Spanish.

Local Outreach: PG&E continues to participate in local outreach opportunities to promote CARE, FERA and other assistance programs. In March 2023, PG&E hosted a Coffee Connect event targeting the multicultural communities in partnership with the Mexican Consulate of San Jose in Soledad. Approximately 180 customers stopped by to learn about programs including CARE, FERA, Medical Baseline or to chat with CSRs about general PG&E services.

Tribal Outreach: Refer to Section 1.2.1 - ESA Program Customer Outreach and Enrollment Update - for updates on Tribal Outreach.

FERA Partners (Capitation Agencies): In March 2023, there was one FERA enrollment via FERA Capitation Agencies (COCs).

CBO Outreach: Refer to the FERA Executive Summary and Section 3.4.2 – FERA Program Pilots – for updates on CBO Outreach.

Partnerships with other Program Administrators: In July 2022, PG&E and the DAC-SASH program administrator, GRID Alternatives, finalized a process that allows for GRID's referrals to PG&E to be directly enrolled into either CARE or FERA. GRID has verified the actual household income of the customers through their DAC-SASH application process, allowing PG&E to determine if they are CARE or FERA eligible and directly enroll them. In March 2023, four customers from GRID's DAC-SASH referrals were enrolled in FERA. Results from this effort are shown in the table below.

Automatic Enrollment from ESA: After the July 1, 2022, increase in income eligibility to 250% FPG for ESA, PG&E began automatically enrolling customers in FERA who participate in ESA and meet the FERA household requirements. The table below shows FERA automatic enrollments for March 2023 and year-to-date.

FERA Automatic Enrollment		
Source	March 2023	YTD
DAC-SASH	4	7
ESA	31	77

3.3 FERA Recertification Complaints

3.3.1 Report the number of customer complaints received (formal or informal, however and wherever received) about their FERA recertification efforts, with the nature of the complaints and resolution.

PG&E received no complaints regarding FERA recertification during this reporting month.

3.4 FERA Studies and Pilots

3.4.1 FERA Program Studies

Refer to Section 2.4.1 - CARE Program Studies - for Categorical Eligibility Study updates.

3.4.2 FERA Program Pilots

In July 2022, PG&E launched a CBO FERA Pilot with six CBOs. Currently, five CBOs are continuing to participate in this 18-month outreach effort. This is a proactive approach PG&E is taking to maximize the engagement of CBOs in the marketing, education and outreach activities for FERA and is not a Commission-directed Pilot. This effort is also additive to the FERA capitation program. CBOs participating in this Pilot conduct marketing, education and outreach on various assistance and bill saving programs, including FERA, CARE, Medical Baseline, Smart AC, Power Saver Rewards, Watter Saver, AMP and other supporting programs. The CBOs in this

effort have reported reaching ~55,000 customers since the Pilot launched,³⁹ but only four FERA applications were received in 2022, resulting in three new enrollments. No new FERA applications have been received in 2023.

³⁹ As reported by participating CBOs in surveys.

4. Appendix: ESA, CARE and FERA Tables

ESA Program Summary	ESA Program Summary Expenses	
ESA Program – Table 1	ESA Main Program (SF, MH, MF In-Unit) Expenses	
ESA Program – Table 1A	MF In-Unit, MF CAM, MFWB, Pilot(s) and CSD Leveraging Program Expenses	
ESA Program – Table 2	Program Expenses & Energy Savings by Measures Installed (SF, MH, MF In-Unit)	
ESA Program – Table 2A	CSD Leveraging	
ESA Program – Table 2B	MF CAM YTD Completed & Expensed Installation, Properties Treated and Expenses	
ESA Program – Table 2B-1	Eligible Common Area Measures List	
ESA Program – Table 2C	Pilot Plus and Pilot Deep Program Expenses & Energy Savings by Measures Installed	
ESA Program – Table 2D	Pilot Program Expenses & Energy Savings by Measures Installed	
ESA Program – Tables 3A,	Average Bill Savings per Treated Home/Common Area	
3B, 3C, 3D, & 3F		
ESA Program – Tables 4A,	Homes/Buildings Treated	
4B, 4C, & 4D		
ESA Program – Tables 5A,	Program Customer Summary	
5B, 5C, & 5D		
ESA Program – Table 6	Expenditures for Pilots and Studies	
ESA Program – Table 7	Customer Segment Participation/Enrollments	
ESA Program – Table 8	Clean Energy Referral, Leveraging, and Coordination	
ESA Program – Table 9	Tribal Outreach	
CARE Program – Table 1	Overall Program Expenses	
CARE Program – Table 2	Enrollment, Recertification, Attrition, and Penetration	
CARE Program – Tables 3A & 3B	Post-Enrollment Verification Results (Model & High Usage)	
CARE Program – Table 4	Enrollment by County	
CARE Program – Table 5	Recertification Results	
CARE Program – Table 6	Capitation Contractors	
CARE Program – Table 7	Expenditures for Pilots and Studies	
CARE Program – Table 8	Disadvantaged Communities Enrollment Rate	
CARE Program – Table 8a	Top 10 Lowest Enrollment Rates	
FERA Program – Table 1	Overall Program Expenses	
FERA Program – Table 2	Enrollment, Recertification, Attrition, and Penetration	
FERA Program – Table 3A & 3B	Post-Enrollment Verification Results (Model & High Usage)	
FERA Program – Table 4	Enrollment by County	
FERA Program – Table 5	Recertification Results	
FERA Program – Table 6	Capitation Contractors	

Energy Savings Assistance Program Table - Summary Expenses Pacific Gas and Electric Company Through March 31, 2023

						Through Ma	arcn	51, 2025											
		Autho	orized Budget			Cu	rrent	Month Expense	ses			Ye	ear to	Date Expense	es		% of Bι	ıdget Spei	nt YTD
ESA Program:	Electric		Gas	Total		Electric		Gas		Total		Electric		Gas		Total	Electric	Gas	Total
ESA Main Program (SF and MH)	\$ 67,018,364	\$	60,722,195	\$ 127,740,559	\$	5,125,544	\$	7,105,460	\$	12,231,004	\$	10,946,913	\$	15,951,035	\$	26,897,948	16%	26%	21%
ESA Multifamily In-Unit	\$ 9,779,830	\$	8,672,679	\$ 18,452,509	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	0%	0%	0%
ESA Multifamily Common Area Measures	\$ 25,350,516	\$	13,414,202	\$ 38,764,717	\$	38,905	\$	34,501	\$	73,406	\$	168,338	\$	177,014	\$	345,352	1%	1%	1%
ESA Multifamily Whole Building	\$ 9,002,985	\$	7,983,779	\$ 16,986,765	\$	52,935	\$	46,943	\$	99,878	\$	52,935	\$	46,943	\$	99,878	1%	1%	1%
ESA Pilot Plus and Pilot Deep	\$ 8,810,798	\$	7,813,348	\$ 16,624,146	\$	150,082	\$	133,092	\$	283,174	\$	334,656	\$	296,771	\$	631,427	4%	4%	4%
Building Electrification Retrofit Pilot																			
Clean Energy Homes New Construction Pilot																			
CSD Leveraging	\$ 558,934	\$	495,658	\$ 1,054,592	\$	-	\$	-	\$	-	\$	513	\$	455	\$	967	0%	0%	0%
MCE Pilot	\$ -	\$	-	\$ -	-		-		-		-		-		-				-
SPOC	\$ 286,947	\$	71,603	\$ 358,550	\$	17,307	\$	15,348	\$	32,655	\$	47,620	\$	42,229	\$	89,849	17%	59%	25%
SASH/MASH Unspent Funds ^[1]																			
ESA Program TOTAL	\$ 120,808,373	\$	99,173,465	\$ 219,981,838	\$	5,384,773	\$	7,335,343	\$	12,720,116	\$	11,550,975	\$	16,514,446	\$	28,065,421	10%	17%	13%

^[1] OP 12 of D.15-01-027 states "The Program Administrators shall ensure that program expenditures in each utility's service territory do not exceed the total authorized budget amounts over the duration of the programs. The program incentive budgets will be available until all funds are exhausted or until December 31, 2021, whichever occurs first. Any money unspent and unencumbered on January 1, 2022, shall be used for "cost-effective energy efficiency measures in low-income residential housing that benefit ratepayers," as set forth in Public Utilities Code Section 2852(c)(3)." The electric IOUs plan to file a Joint Advice Letter for disposal of unspent funds from the SASH and MASH programs to the ESA Program. Joint IOUs plan to file Advice Letter in Quarter 1 of 2023. After the Advice Letter is filed, budget authorization will be pending per Energy Division disposition of Advice Letter.

1		Energy Oavin	-	-	Electric Compar							ľ
				Through Ma	rch 31, 2023	-						
Appliances		Authorized Budget	[1]	Cur	rent Month Expension	ses	Year	to Date Expens	es	% of Bu	dget Spent	YTD
ESA Program:	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total
Energy Efficiency												
Appliances	\$ 11,050,371	- \$	\$ 11,050,371	\$ 1,596,757	\$ - \$	\$ 1,596,757	\$ 3,430,475 \$	-	\$ 3,430,475	31%	0%	31%
Domestic Hot Water	\$ 1,323,574	\$ 6,553,824	\$ 7,877,398	\$ 31,855	\$ 842,293	\$ 874,148	\$ 67,597 \$	1,871,814	\$ 1,939,412	5%	29%	25%
Enclosure	\$ 261,054	\$ 25,844,250	\$ 26,105,304	\$ 28,875	\$ 2,844,440	\$ 2,873,315	\$ 70,015 \$	6,917,339	\$ 6,987,354	27%	27%	27%
HVAC	\$ 12,642,366	\$ \$ 7,937,839	\$ 20,580,205	\$ 1,188,396	\$ 2,019,639	\$ 3,208,034	\$ 2,678,130 \$	4,317,346	\$ 6,995,476	21%	54%	34%
Maintenance	\$	- \$ -	\$-	\$-	\$ - \$	6 -	\$ - \$	- :	\$-	0%	0%	0%
Lighting	\$ 5,751,431	- \$	\$ 5,751,431	\$ 415,504	\$ - \$	\$ 415,504	\$ 940,559 \$	-	\$ 940,559	16%	0%	16%
Miscellaneous	\$ 12,931,454	4 \$ -	\$ 12,931,454	\$ 281,138	\$ - 9	\$ 281,138	\$ 536,153 \$	-	\$ 536,153	4%	0%	4%
Customer Enrollment	\$ 9,313,285	5 \$ 8,258,951	\$ 17,572,235	\$ 470,747	\$ 417,455	\$ 888,201	\$ 567,756 \$	503,481	\$ 1,071,237	6%	6%	6%
In Home Education	\$ 2,808,483	3 \$ 2,490,542	\$ 5,299,025	\$ 236,022	\$ 209,302	\$ 445,324	\$ 313,375 \$	277,899	\$ 591,274	11%	11%	11%
Pilot [2]	\$ 395,314	4 \$ 350,562	\$ 745,876	\$ (121,734)	\$ (107,953)	(229,688)	\$ (121,734) \$	(107,953)	\$ (229,688)	-31%	-31%	-31%
Implementation	\$ 2,690,738	3 \$ 2,386,126	\$ 5,076,864	\$ 344,567	\$ 305,559	\$ 650,126	\$ 764,948 \$	678,350	\$ 1,443,297	28%	28%	28%
Safety - Unexpected overhead costs	\$	- \$ -	\$-	\$ 27	\$ 24	\$ 50	\$ (853) \$	(756)	\$ (1,609)	0%	0%	0%
Energy Efficiency TOTAL	\$ 59,168,070	\$ 53,822,094	\$ 112,990,164	\$ 4,472,152	\$ 6,530,758	\$ 11,002,910	\$ 9,246,422 \$	14,457,520	\$ 23,703,941	16%	27%	21%
Training Center	\$ 226,150) \$ 200,548	\$ 426,698	\$ 54,566	\$ 48,389	\$ 102,955	\$ 101,145 \$	89,695	\$ 190,840	45%	45%	45%
Workforce Education and Training	\$	- \$ -	\$-	\$-	T	5 -	\$ - \$		\$-	-	-	-
Inspections	\$ 2,076,749		. , ,	· ,		,	, , , ,	,		15%	15%	15%
Marketing and Outreach	\$ 1,033,685		. , ,	. ,			, , ,	,	. ,	35%	35%	35%
Studies [3]	\$ 380,951			. (, ,				(20,957)		-6%	-8%	-7%
Regulatory Compliance	\$ 316,168		. ,	. ,	\$ 22,171		\$ 72,328 \$,		23%	23%	23%
General Administration	\$ 3,782,809	9 \$ 3,354,566	\$ 7,137,375	\$ 331,633	\$ 289,369	\$ 621,002	\$ 882,968 \$	768,848	\$ 1,651,816	23%	23%	23%
CPUC Energy Division	\$ 33,782	2 \$ 29,958	\$ 63,740	\$ 499	\$ 442	\$ 941	\$ 4,259 \$	3,777	\$ 8,036	13%	13%	13%
TOTAL PROGRAM COSTS	\$ 67,018,364	\$ 60,722,195	\$ 127,740,559	\$ 5,125,544	\$ 7,105,460	\$ 12,231,004	\$ 10,946,913 \$	15,951,035	\$ 26,897,948	16%	26%	21%
			Funded	Outside of E	SA Program Bu	ıdget						
Indirect Costs					\$ - 9	-	\$ - \$	- 3	\$-			
NGAT Costs					\$ 479,850	479,850	\$	1,280,781				

Energy Savings Assistance Program Table 1 - Main (SF, MH, MF In-Unit) Expenses Pacific Gas and Electric Company

[1] Authorized Budget: Approved for PY 2023 in D.21-06-015, Attachment 1, Table 8.
 [2] Reflects carry forward VEC Pilot budget from 2022 to 2023 E \$223,064 / G \$197,812 total \$420,876
 [3] Reflects carry forward Studies budget from 2022 to 2023 E \$225,926 / G \$138,869 total \$364,795

Energy Savings Assistance Program Table 1A-E - MFWB, PP/PD, Building Electrification, Clean Energy Homes, CSD Leveraging Expenses Pacific Gas and Electric Company Through March 31, 2023

Energy Savings Assistance Program Table 1A - Multifamily Whole Building (MFWB)

	Αι	thor	ized Budget [1]	[2] [3]	Curi	ent	Month Exper	nses	5	Ye	ar to	o Date Expens	ses		% of B	udget Spent	YTD
ESA Program Multifamily Whole Building:	Electric		Gas		Total	Electric		Gas		Total	Electric		Gas		Total	Electric	Gas	Total
ESA Multifamily In-Unit	\$ 9,779,830	\$	8,672,679	\$	18,452,509	\$ -	\$	-	\$	-	\$ -	\$	-	\$	-	0%	0%	0%
ESA Multifamily Common Area Measures ^[4]	\$ 25,350,516	\$	13,414,202	\$	38,764,717	\$ 38,905	\$	34,501	\$	73,406	\$ 168,338	\$	177,014	\$	345,352	1%	1%	1%
ESA Multifamily Whole Building	\$ 9,002,985	\$	7,983,779	\$	16,986,765	\$ 52,935	\$	46,943	\$	99,878	\$ 52,935	\$	46,943	\$	99,878	1%	1%	1%
SPOC ^[5]	\$ 286,947	\$	71,603	\$	358,550	\$ 17,307	\$	15,348	\$	32,655	\$ 47,620	\$	42,229	\$	89,849	17%	59%	25%
ESA Program (Multifamily)TOTAL	\$ 44,420,278	\$	30,142,263	\$	74,562,541	\$ 109,147	\$	96,791	\$	205,938	\$ 268,893	\$	266,186	\$	535,078	1%	1%	1%

^[1] Expenditures for MF In-Unit by end use is shown on ESA Summary Table.

^[2] Expenditures for MF Common Area Measures by end use is shown on ESA Table 2A.

^[3] Expenditures for MFWB by end use is shown on ESA Table 2B. MFWB Implementation to occur no earlier than January 2023.

^[4] Reflects carry forward MF CAM budget from 2022 to 2023 E \$25,350,516 / G \$13,414,202 total \$38,764,717

^[5] Reflects carry forward SPOC budget from 2022 to 2023 E \$286,948 / G \$71,603 total \$358,550

Energy Savings Assistance Program Table 1B - Pilot Plus and Pilot Deep Expenses

	A	Autho	orized Budget [[]	1][2]		Curre	nt Month	xper	nses		Ye	ar to	Date Expen	ses		% of E	udget Spent	YTD
	Electric		Gas		Total	Electric	Gas			Total	Electric		Gas		Total	Electric	Gas	Total
ESA Pilot Plus and Pilot Deep Program	\$ 8,810,798	\$	7,813,348	\$	16,624,146	\$150,082	\$133)92	\$	283,174	\$334,656		\$296,771	\$	631,427	4%	4%	4%
TOTAL	\$ 8,810,798	\$	7,813,348	\$	16,624,146	\$ 150,082	\$ 133)92	\$	283,174	\$ 334,656	\$	296,771	\$	631,427	4%	4%	4%

^[1] Expenditures for Pilot Plus and Pilot Deep by end use is shown on ESA Table 2C.

^[2] Reflects carry forward Pilot Plus and Pilot Deep budget from 2022 to 2023 E \$4,156,016 / G \$3,685,523 total \$7,841,539

Energy Savings Assistance Program Table 1C - Building Electrification Expenses (SCE Only)

		Authorized Budge	et	Curi	rent Month Expe	enses	Ye	ar to Date Expen	ses	% of E	Budget Spen	t YTD
	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total
ESA Building Electrification Program	\$-	\$-	\$-	\$-	\$-	\$-	\$-	\$-	\$-	-	-	-
TOTAL	\$-	\$-	\$-	\$-	\$-	\$-	\$-	\$-	\$-	-	-	-

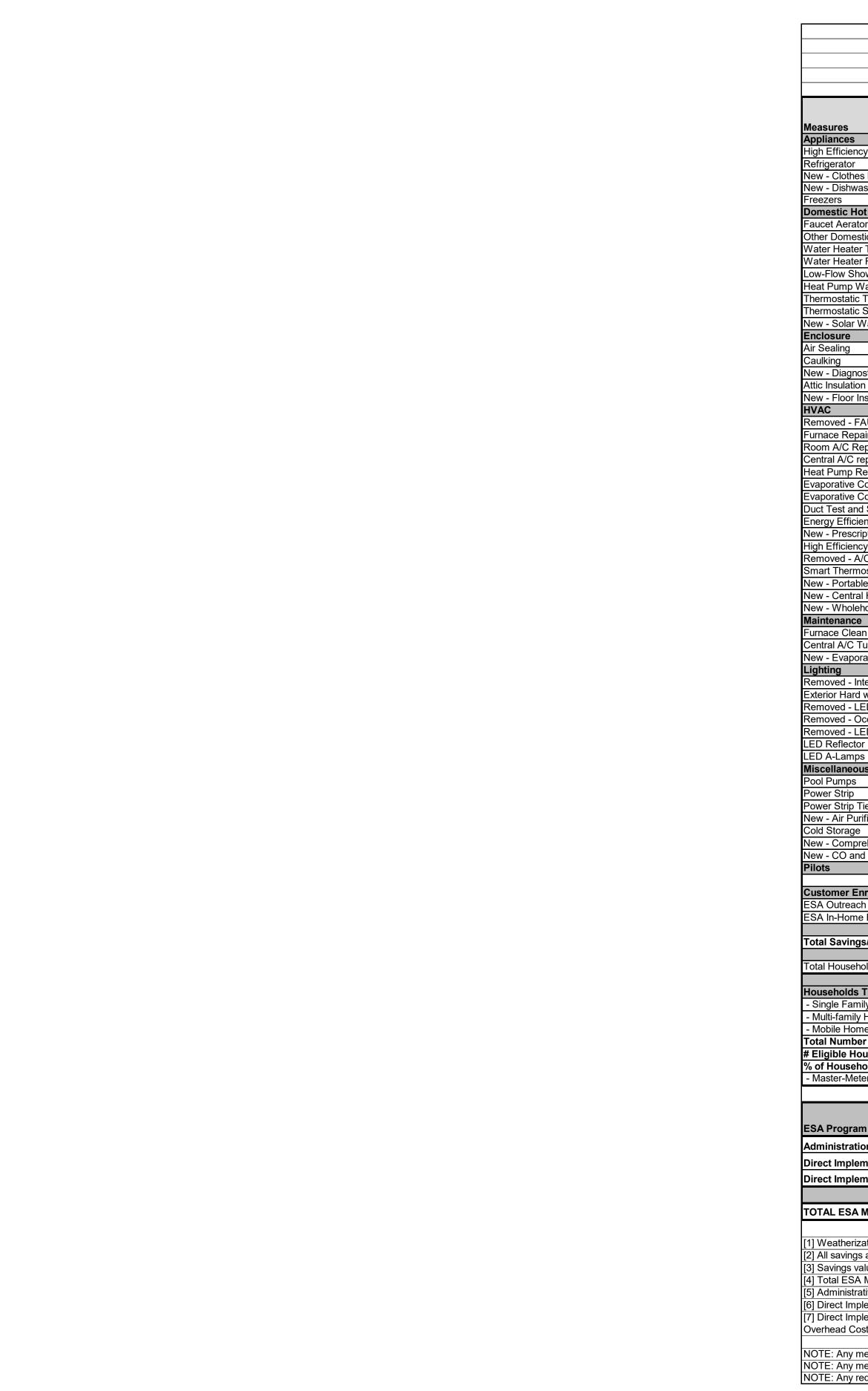
Energy Savings Assistance Program Table 1D - Clean Energy Homes Expenses (SCE Only)

		Authorized Budge	et	Curi	ent Month Expe	enses	Ye	ar to Date Expen	ses	% of E	udget Spen	t YTD
	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total
ESA Clean Energy Homes Program			\$-	\$-	\$-	\$-	\$-	\$-	\$-	-	-	-
TOTAL	\$-	\$ -	\$ -	\$ -	\$-	\$-	\$-	\$-	\$-	-	-	-

Energy Savings Assistance Program Table 1E - CSD Leveraging Expenses

		Autho	orized Budget	[1]			Curr	ent N	Ionth Expe	nse	S	Yea	ar t	o Date Expens	ses		% of E	udget Spent	YTD
	Electric		Gas		Total	E	Electric		Gas		Total	Electric		Gas		Total	Electric	Gas	Total
ESA Program Leveraging - CSD	\$ 558,934	\$	495,658	\$	1,054,592	\$	-	\$	-	\$	-	\$ 513	\$	455	\$	967	0%	0%	0%
MCE Pilot	\$ -	\$	-	\$	-		-		-		-	-		-		-	-	-	-
TOTAL	\$ 558,934	\$	495,658	\$	1,054,592	\$	-	\$	-	\$	-	\$ 513	\$	455	\$	967	0%	0%	0%

^[1] Expenditures for CSD Leveraging by end use is shown on ESA Table 2F.



asures	Basic	Plus	Units	Quantity Installed	Year-To-Dat kWh [2] (Annual)	e Complete kW [2] (Annual)	ed & Expense Therms [2] (Annual)	ed Installation Expenses (\$)	% of Expenditu
pliances Jh Efficiency Clothes Washer			Each	647	119,695	22	12,449	625,654	2.
frigerator w - Clothes Dryer	-		Each Each	2,249	1,256,879 -	176 -	-	2,588,563	9.4 0.1
w - Dishwasher eezers			Each Each	-	-	-	-	-	0. 0.
mestic Hot Water				-	-	-	-	-	
ucet Aerator ner Domestic Hot Water			Each Home	- 13,727	- 71,433	- 10	- 67,664	- 1,203,224	0. 4.
ater Heater Tank and Pipe Insulation ater Heater Repair/Replacement			Home Home	1,888 474	4,455	-	7,560 3,704	160,444 932,180	0. 3.
w-Flow Showerhead / Combined Showerhead/TSV			Home	-	-	-	- 3,704	-	0.
at Pump Water Heater [3] ermostatic Tub Spout/Diverter ermostatic Shower Valve			Each Each Each	49 208 -	82,658 4 -	33 - -	- 405 -	175,461 20,374 -	0. 0. 0.
w - Solar Water Heating closure			Home	-	-	-	-	-	0.
Sealing ulking			Home Home	12,626	580,796	53	50,504	7,419,039	26. 0.
w - Diagnostic Air Sealing			Home	-	-	-	-	-	0.
ic Insulation w - Floor Insulation			Home Home	406	4,136	-	18,402	835,349	3. 0.
AC			Each						0
moved - FAU Standing Pilot Conversion mace Repair/Replacement			Each Each	- 567	-	-	- (13,869)	- 2,235,335	0. 8.
om A/C Replacement ntral A/C replacement			Each Each	- 12	- 3,144	- 1	-	- 50,823	0. 0.
at Pump Replacement		 	Each	-	-	-	-	-	0.
aporative Cooler (Replacement) aporative Cooler (Installation)			Each Each	-	-				0. 0.
ct Test and Seal			Home Home	125	-	-	-	27,422	0. 0.
w - Prescriptive Duct Sealing			Home	6,432	1,004,871	727	70,945	4,391,065	15.
h Efficiency Forced Air Unit (HE FAU) moved - A/C Time Delay [3]			Home Home	- 13	-	-	521 -	62,327	0. 0.
nart Thermostat			Home	4,068	854,116	154	115,405	949,327	3.
w - Portable A/C w - Central Heat Pump-FS (propane or gas space)			Each Home	11 -	-	-	-	5,665 -	0. 0.
w - Wholehouse Fan intenance mace Clean and Tune			Each Home	-	- 550	2	(3)	4,075	0.
ntral A/C Tune up [3] w - Evaporative Cooler Maintenance			Home Home	14	1,907	2	(0)	7,714	0.
Inting				-	-	-	-	-	
moved - Interior Hard wired LED fixtures terior Hard wired LED fixtures			Each Each	60 1,323	4,245 6,804	-	(93)	3,024 75,656	0. 0.
moved - LED Torchiere			Each	5	354	0	(8)	287	0.
moved - Occupancy Sensor moved - LED Night Light			Each Each	-	-	-	-	-	0. 0.
D Reflector Bulbs D A-Lamps			Each Each	14,111 92,251	160,315 885,886	4	(3,358) (2,094)	116,726 761,092	0. 2.
scellaneous ol Pumps			Feeb						
wer Strip			Each Each	11 -	12,022	-	-	18,062 -	0. 0.
wer Strip Tier II w - Air Purifier			Each Home	8,595 137	1,545,748 -	31	-	647,628 33,457	2. 0.
ld Storage			Each	16	-	-	-	5,010	0.
w - Comprehensive Home Health and Safety Check-up w - CO and Smoke Alarm ots			Home Each		-	-			0.
stomer Enrollment									
A Outreach & Assessment A In-Home Energy Education			Home Home	17,990 17,990				\$ 2,755,789 \$ 1,442,050	10. 5
				,	6 600 020	1 220	200 125		
tal Savings/Expenditures					6,600,020	1,239	328,135	\$ 27,552,818	
tal Households Weatherized [1]	-			15,257					
useholds Treated Single Family Households Treated			Total Home	14,829					
Julti-family Households Treated (In-unit)			Home	1,442					
Nobile Homes Treated tal Number of Households Treated			Home Home	1,719 17,990					
ligible Households to be Treated for PY			Home	60,436					
of Households Treated //aster-Meter Households Treated			% Home	29.77% 731					
	_								
A Program - Main			Year Electric	r to Date Expen Gas	ses[4] Total				
ministration [5]				Gas \$ 1,493,515					
rect Implementation (Non-Incentive) [6] rect Implementation [7]			\$ 764,948	\$ 678,350	\$ 1,443,297 \$ 22,260,644	< <includes< td=""><td>measures co</td><td>sts</td><td></td></includes<>	measures co	sts	
TAL ESA Main COSTS			\$ 10,946,913	\$ 15,951,035	\$ 26,897,948				
Weatherization may consist of attic insulation, attic access All savings are calculated based on the following sources:	DNV/GL Impac								
Savings values updated in July 2022 based on workpaper Total ESA Main YTD expenses are reported in ESA Table Administrative includes expenses from Training Center, Ins	1. spections, Mark			es, Regulatory C	ompliance, Gene	ral Administr	ative, and CF	PUC Energy Divisio	n categorie
Direct Implementation (Non-Incentive) includes expenses for Appliances				Lighting, Miscell	aneous, Custome	er Enrollmen	t, In-Home Eo	ucation, Safety Ur	nexpected

ESA CAM Measures¹ Appliances High Efficiency Clothes Washer Refrigerator Domestic Hot Water New: Non-Condensing Domestic Hot Wa New: Condensing Domestic Hot Water B Storage Water Heater Tankless Water Heater Heat Pump Water Heater Demand Control DHW Recirculation Pur Low flow Showerhead Faucet Aerator Envelope Attic Insulation Wall Insulation Blow-in Windows Window Film HVAC Air Conditioners Split System Heat Pump Split System New: Packaged Air Conditioner Package Terminal A/C Package Terminal Heat Pump Furnace Replacement Space Heating Boiler Smart Thermostat Lighting

Interior LED Lighting Interior TLED Type A Lamps Interior TLED Type C Lamps New: LED T8 Lamp - Interior New: LED T8 Lamp - Exterior Interior LED Fixture Interior LED Screw-in Interior LED Exit Sign Exterior LED Lighting New: LED Parking Garage Eixtur New: LED Parking Garage Fixtures LED Exterior Wall or Pole Mounted Fixtu LED Corn Lamp for Exterior Wall or Pole Exterior LED Lighting - Pool Wall or Ceiling Mounted Occupancy Sen

Miscellaneous Tier-2 Smart Power Strip Variable Speed Pool Pump

Ancillary Services

Audit⁴ Total

Multifamily Properties Treated

Total Number of Multifamily Propertie Subtotal of Master-metered Multifar Treated Total Number of Multifamily Tenant U

Properties Treated³ Total Number of buildings w/in Prope

	Ye	art	to Date Expense	es ⁶		
ESA Program - Multifamily Common Area	Electric		Gas		Total	
Administration	\$ 112,679	\$	99,923	\$	212,601	
Direct Implementation (Non-Incentive)	\$ 70,358	\$	62,393	\$	132,751	
Direct Implementation	\$ (14,699)	\$	14,699	\$	-	< <includes costs<="" measures="" th=""></includes>
TOTAL MF CAM COSTS	\$ 168,338	\$	177,014	\$	345,352	

1. Measures are customized by each IOU, see 'Table 2B-1, Eligible Measures List'. Measures list may change based on available information on both costs and benefits and may vary across climate zones. Each IOU should fill out Table 2B as it pertains to their program. Table 2B-1 Column A should match Table 2B Column A for eligible (not canceled) measures. PG&E inadvertently misreported the number of DHW, Furnace, and Window installations in August that the quantities were reported in system output (kBtu) for DHW and Furance, and in sqft sizes for Windows. These totals have been corrected in this month's report.

3. Multifamily tenant units are the number of dwelling units located within properties treated. This number does not represent the same number of dwellings treated as captured in table 2A. 4. Commissioning costs, as allowable per the Decision, are included in measures total cost unless otherwise noted. 5. Applicable to Deed-Restricted, government and non-profit owned multi-family buildings described in D.16-11-022, modified by D.17-12-009, where 65% of tenants are income eligible based (at or below 200% of the Federal Poverty Guidelines). 6. Year to Date Expenses table includes accrual amounts. Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments. Note: Audit costs may be covered by other programs or projects may utilize previous audits. Not all participants will have an audit cost associated with their project.

Energy Savings Assistance Program Table 2A - Multifamily Common Area Measures Pacific Gas and Electric Company Through March 31, 2023

		Table 2	B ESA Program	- Multifamily C	ommon Area Me	asures⁵		
			Year-	To-Date Complete	d & Expensed Insta	llation		
	Units (of Measure such as "each")	Quantity Installed	Number of Units	kWh (Annual)	kW (Annual)	Therms (Annual)	Expenses (\$)	% of Expenditure
	Each	-	-	-	-	-	\$-	-
	Each	-	-	-	-	-	\$-	-
	-						Ŧ	
ater Boiler	Cap-kBtuh	-	-	-	-	-	\$-	-
Boiler	Cap-kBtuh	-	-	-	-	-	\$-	-
	Cap-kBtuh	-	-	-	-	-	\$-	-
	Cap-kBtuh	-	-	-	-	-	\$-	-
	kW	-	-	-	-	-	\$-	-
mp	Each	-	-	-	-	-	\$-	-
	Each	-	-	-	-	-	\$-	-
	Each	-	-	-	-	-	\$-	-
	0 54						¢	
	Sq Ft	-	-	-	-	-	\$- \$-	-
	Sq Ft Sq Ft	-	-	-	-	-	\$-	-
	Sq Ft	-	-	-	-	-	\$-	-
					_	_	Ψ-	
	Cap-Tons	-	-	-	-	-	\$-	-
	Cap-Tons	-	-	-	-	-	\$-	-
	Cap-Tons	-	-	-	-	-	\$-	-
	Cap-Tons	-	-	-	-	-	\$-	-
	Cap-Tons	-	-	-	-	-	\$-	-
	Cap-kBtuh	-	-	-	-	-	\$-	-
	Cap-kBtuh	-	-	-	-	-	\$-	-
	Each	-	-	-	-	-	\$-	-
	Each	-	-	-	-	-	\$-	-
				N/A	N/A			N/A
		N/A	N/A	N/A	N/A	N/A	N/A	N/A
	Each	-	-	-	-	-	\$-	-
	Each	-	-	-	-	-	\$-	-
	Each	-	-	-	-	-	\$-	-
	Each	-	-	-	-	-	\$-	-
	Each	-	-	-	-	-	\$-	-
	Each	-	-	-	-	-	\$-	-
	Each	-	-	-	-	-	\$-	-
ire	Each	-	-	-	-	-	\$-	-
Mounted	Each	-	-	-	-	-	\$- *	-
	Each	-	-	-	-	-	\$- *	-
nsor	Each	-	-	-	-	-	\$-	-
	Fach						\$	
	Each	-	-	-	-	-	\$- ¢	0.0
	Each	-	-	-	-	-	\$-	0.0
							^	
	-	-	-	-	-	-	\$-	

	Number
ties Treated ²	0
amily Properties	
	0
Units w/in	
	0
erties Treated	0

2. Multifamily properties are sites with at least five (5) or more dwelling units. The properties may have multiple buildings. 2021.

ESA MFWB Measu Appliances High Efficiency Clot Refrigerator

Domestic Hot Wate New: Non-Condensir New: Condensing D Storage Water Heate Tankless Water Hea Heat Pump Water He Demand Control DH Low flow Showerhea Faucet Aerator Envelope Attic Insulation

Wall Insulation Blow-Windows Window Film HVAC Air Conditioners Spli

Heat Pump Split Syst New: Packaged Air (Package Terminal A/ Package Terminal He Furnace Replacemen Space Heating Boiler Smart Thermostat Lighting Interior LED Lighting Interior TLED Type A Interior TLED Type C

New: LED T8 Lamp -New: LED T8 Lamp Interior LED Fixture Interior LED Screw-in Interior LED Exit Sig Exterior LED Lighting New: LED Parking C LED Exterior Wall or F LED Corn Lamp for E Exterior LED Lighting Wall or Ceiling Mour

Miscellaneous Tier-2 Smart Power Variable Speed Pool Ancillary Services Audit⁴

Multifamily Prope (Common Area Me Total Number of Mu Subtotal of Maste Treated Total Number of bu Total Number of Mu Properties Treated³

Multifamily Proper (In-Unit) Total Number of unit)

ESA Program - MF Administration Direct Implementa Direct Implementation TOTAL MFWB COSTS

[6] Total MFWB YTD expenses are reported in ESA Table 1A.

Energy Savings Assistance Program Table 2B - Multifamily Whole Building (MF CAM, MF In-Unit, WFWB) Pacific Gas and Electric Company Through March 31, 2023

		_				5		1
		Ta	ble 2B ESA Prog					
				To-Date Completed	& Expensed Instal	lation		
sures ¹	Units (of Measure such as "each")	Quantity Installed	Number of Units for Cap-kBTUh and Cap-Tons	kWh (Annual)	kW (Annual)	Therms (Annual)	Expenses (\$)	% of Expenditur
Sures								
othes Washer	Each	-	-	-	-	-	\$-	-
	Each	-	-	-	-	-	\$-	-
ater	-							
ising Domestic Hot Water Boiler	Cap-kBtuh	-	-	-	-	-	\$-	-
Domestic Hot Water Boiler	Cap-kBtuh	-	-	-	-	-	\$-	-
ater	Cap-kBtuh	-	-	-	-	-	\$- \$-	-
eater Heater	Cap-kBtuh kW	-	-	-	-	-	\$-	-
DHW Recirculation Pump	Each	-	-	-	-	-	\$-	-
ead	Each	-	-	-	-	-	\$-	-
	Each	-	-	-	-	-	\$-	-
	Sq Ft	-	-	-	-	-	\$-	-
ow-in	Sq Ft	-	-	-	-	-	\$	-
	Sq Ft Sq Ft	-	-	-	-	-	\$- \$-	-
	SYFL	-	-	_	_		Ψ-	-
plit System	Cap-Tons	-	-	-	-	-	\$-	-
ystem ir Conditioner	Cap-Tons Cap-Tons	-	-	-	-	-	\$- \$-	-
A/C	Cap-Tons	-	-	-	-	-	\$- \$-	-
Heat Pump	Cap-Tons	-	-	-	-	-	\$-	-
nent	Cap-kBtuh	-	-	-	-	-	\$- ¢	-
iler	Cap-kBtuh Each	-	-	-	-	-	\$- \$-	-
		-					Ψ-	
ng	Each	-	-	-	-	-	\$- \$	-
e A Lamps e C Lamps	Each Each	-	-	-	-	-	\$- \$-	-
p - Interior	Each	-	-	-	-	-	\$- \$-	-
np - Exterior	Each	-	-	-	-	-	\$-	-
e	Each	-	-	-	-	-	\$-	-
v-in	Each	-	-	-	-	-	\$-	-
ign ing	Each Each	-	-	-	-	-	\$- \$-	-
Garage Fixtures	Each	-	-	-	-	-	\$-	-
or Pole Mounted Fixture	Each	-	-	-	-	-	\$-	-
or Exterior Wall or Pole Mounted	Each	-	-	-	-	-	\$-	-
ing - Pool	Each Each	-	-	-	-	-	\$- \$-	-
unted Occupancy Sensor	Each	-	-	-	-	-	φ-	-
er Strip	Each	-	-	-	-	-	\$-	-
ol Pump	Each	-	-	-	-	-	\$-	-
95								
	-	-	-	-	-	-	-	-
	-	-	-	-	-	-	\$-	
erties Treated		•						
leasures and Whole Building)	Number							
Multifamily Properties Treated ²	0							
ster-metered Multifamily Properties	Ŭ							
	0							
buildings w/in Properties Treated	0							
Multifamily Tenant Units w/in								
ed ³	0]						
erties Treated		1						
	Number							
households individually treated (in-								
	0	J						
		oar to Data Every	20 ⁶	l				
IFWB	Electric	ear to Date Expense Gas	es Total					
	\$ 46,575							
tation (Non-Incentive)	\$ 6,360	\$ 5,640	\$ 12,000					
tation	\$ -	\$ -	\$-	< <includes measure<="" td=""><td>es costs</td><td></td><td></td><td></td></includes>	es costs			

\$ 52,935 \$ 46,943 \$ 99,878

[1] Measures are customized by each IOU, see 'Table 2B-1, Eligible Measures List'. Measures list may change based on available information on both costs and benefits and may vary across climate zones. Each IOU should fill out Table 2B as it pertains to their program. Table 2B-1 Column A should match Table 2B Column A for eligible (not canceled) measures. PG&E inadvertently misreported the number of DHW, Furnace, and Window installations in August that the quantities were reported in system output (kBtu) for DHW and Furance, and in sqft sizes for Windows. These totals have been corrected in this month's report. [2] Multifamily properties are sites with at least five (5) or more dwelling units. The properties may have multiple buildings. 2021.

[3] Multifamily tenant units are the number of dwelling units located within properties treated. This number does not represent the same number of dwellings treated as captured in table 2A.

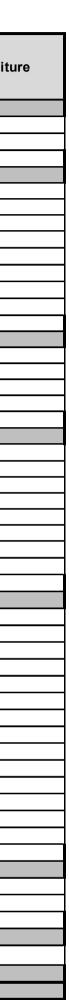
[4] Commissioning costs, as allowable per the Decision, are included in measures total cost unless otherwise noted.

[5] Applicable to Deed-Restricted, government and non-profit owned multi-family buildings described in D.16-11-022, modified by D.17-12-009, where 65% of tenants are income

eligible based (at or below 200% of the Federal Poverty Guidelines).

NOTE: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

NOTE: Audit costs may be covered by other programs or projects may utilize previous audits. Not all participants will have an audit cost associated with their project.



Energy Savings Assistance Program Table 2C - Pilot Plus and Pilot Deep Pacific Gas and Electric Company Through March 31, 2023

			ESA Program - Pilot Plus						ESA Program - Pilot Deep						
				e Completed			[1]				Year-T	o-Date Co	ompleted & E	xpensed Instal	lation [1]
		Quantity	kWh ^[3]	kW ^[3]	Therms ^[3]		% of			Quantity		kW ^[3]	Therms ^[3]	Expenses	
Measures ^[2]	Units	Installed	(Annual)	(Annual)	(Annual)	(\$) ^[6]	Expenditure	Measures ^[2]	Units	Installed	(Annual)			(\$) ^[6]	% of Expenditure
Appliances								Appliances							
Efficient Electric Dryer	Each	-	-	-	-	\$-	0.0%	Efficient Electric Dryer	Each	-	-	-	-	\$-	0.0%
Cold Storage	Each	-	-	-	-	\$-	0.0%	Cold Storage	Each	-	-	-	-	\$-	0.0%
Heat Pump Dryer	Each	-	-	-	-	\$-	0.0%	Heat Pump Dryer	Each	-	-	-	-	\$-	0.0%
High Efficiency Clothes Washers	Each	-	-	-	-	\$-	0.0%	High Efficiency Clothes Washers	Each	-	-	-	-	\$-	0.0%
Induction Cooktop/Range	Each	-	-	-	-	\$ -	0.0%	Induction Cooktop/Range	Each	-	-	-	-	\$-	0.0%
Pool Pump Retrocommissioning (RCx)	Each	-	-	-	-	\$-	0.0%	Pool Pump RCx	Each	-	-	-	-	\$-	0.09
Pool Pump Replacement	Each	-	-	-	-	\$ -	0.0%	Pool Pump Replacement	Each	-	-	-	-	\$-	0.0%
Refrigerator	Each	-	-	-	-	\$ -	0.0%	Refrigerator	Each	-	-	-	-	\$-	0.09
Standard Electrc Range	Each	-	-	-	-	\$ -	0.0%	Standard Electrc Range	Each	-	-	-	-	\$ -	0.0%
Tier 2 Adv Power Strip w Bluetooth	Each	-	-	-	-	\$ -	0.0%	Tier 2 Adv Power Strip w Bluetooth	Each	-	-	-	-	\$ -	0.0%
Whole House Fan	Each	-	-	-	-	\$ -	0.0%	Whole House Fan	Each	-	-	-	-	\$ -	0.0%
Domestic Hot Water								Domestic Hot Water							
Combined Showerhead/TSV	Each	-	-	-	-	\$ -	0.0%	Combined Showerhead/TSV	Each	-	-	-	-	\$ -	0.0%
Heat Pump Water Heater	Each	-	-	-	-	\$ -	0.0%	Heat Pump Water Heater	Each	-	-	-	-	\$ -	0.09
Heat Pump Water Heater - Fuel Sub	Each	-	-	-	-	\$ -	0.0%	Heat Pump Water Heater - Fuel Sub	Each	-	-	-	-	\$ -	0.09
Heat Pump Water Heater - Fuel Sub (120V)	Each	-	-	-	-	<u>\$</u> -	0.0%	Heat Pump Water Heater - Fuel Sub (120V	4		-	-	-	\$ -	0.09
Low Flow Faucet Aerator	Each	-	-	-	-	<u>\$</u> -	0.0%	Low Flow Faucet Aerator	Each	1	6	-	5	\$ 2	
Low Flow Showerhead	Each	-	-	-	-	<u></u> -	0.0%	Low Flow Showerhead	Each	-	-	-	-	\$-	0.09
Storage Water Heater	Each	-	-	-	-	<u>\$</u> -	0.0%	Storage Water Heater	Each	-	-	-	-	\$-	0.0%
Tankless On-Demand	Each	-	-	-	-	\$ -	0.0%	Tankless On-Demand	Each	-	-	-	-	\$ -	0.0%
Thermostat-controlled Shower Valve	Each	-	-	-	-	\$ -	0.0%	Thermostat-controlled Shower Valve	Each	-	-	-	-	\$ -	0.0%
Tub Diverter/ Tub Spout	Each	-	-	-	-	\$ -	0.0%	Tub Diverter/ Tub Spout	Each	-	-	-	-	\$ -	0.09
Water Heater Blanket	Each	-	-	-	-	\$ -	0.0%	Water Heater Blanket	Each	-	-	-	-	\$ -	0.09
Water Heater Pipe Insulation	Len. Ft	-	-	-	-	\$ -	0.0%	Water Heater Pipe Insulation	Len. Ft	-	-	•	-	\$ -	0.0%
Enclosure						-		Enclosure							
Attic Insulation	Sq.ft	-	-	-	-	<u>\$</u> -	0.0%	Attic Insulation	Sq.ft	1,472	224	0.2	79	. ,	28.69
Diagnostic Air Sealing	Sq.ft	-	-	-	-	<u>\$</u> -	0.0%	Diagnostic Air Sealing	Sq.ft	1,472	(48)	0.1	15	\$ 975	10.09
Exterior Wall Insulation	Sq.ft	-	-	-	-	\$-	0.0%	Exterior Wall Insulation	Sq.ft	-	-	-	-	\$ -	0.09
Floor Insulation	Sq.ft	-	-	-	-	\$-	0.0%	Floor Insulation	Sq.ft	-	-	-	-	\$-	0.0%
HVAC						•	0.0%	HVAC						•	0.00
Central Air Conditioner (A/C)	Each	-	-	-	-	\$ -	0.0%	Central A/C	Each	-	-	-	-	\$ -	0.09
Fan Controller for A/C	Each	-	-	-	-	\$ -	0.0%	Fan Controller for A/C	Each	-	-	-	-	\$ -	0.09
New Portable A/C	Each	-	-	-	-	<u></u> ≯ -	0.0%	New Portable A/C	Each	-	-	-	-	<u>→</u> -	0.09
High Efficiency Furnace	Each	-	-	-	-	<u>\$</u> -	0.0%	High Efficiency Furnace	Each	-	-	-	-	→ -	0.09
Diagnostic Duct Sealing	Each	-	-	-	-	<u>\$</u> -	0.0%	Diagnostic Duct Sealing	Each	-	-	-	-	<u>→</u> -	0.09
Duct Replacement	Each	-	-	-	-	<u>\$</u> - \$-	0.0%	Duct Replacement	Each	10	111	0.2	10	\$ 6,000	61.39
Duct Sealing with Equipment Upgrade	Each	-	-	-	-	+	0.0%	Duct Sealing with Equipment Upgrade	Each	-	-	-	-	→ -	0.09
Ducted Heat Pump	Each	-	-	-	-	\$ -	0.0%	Ducted Heat Pump	Each	-	-	-	-	\$ -	0.09
Ducted Heat Pump - Fuel Substitution	Each Each	-	-	-	-	\$ -	0.0%	Ducted Heat Pump - Fuel Substitution Ductless Heat Pump	Each Each	-	-	-	-	→ - €	0.09
Ductless Heat Pump Ductless Heat Pump - Fuel Substitution	Each	-	-	-	-	\$- \$-	0.0% 0.0%	Ductless Heat Pump Ductless Heat Pump - Fuel Substitution		-	-	-	-	→ - €	0.0%
Smart Thermostat	Each	-	-	-	-	+ •	0.0%	Smart Thermostat	Each Each	-	-	-	-	}	0.09
Maintenance	Each	-	-	-	-	\$ -	0.0%	Maintenance	Each	-	-	-	-	\$ -	0.05
Minor Home Repair	Home					¢	0.0%	Minor Home Repair	Home					¢	0.09
Lighting	TOME	-	-	-	-	\$ -	0.0%	Lighting	Tome	-	-	-	-	φ -	0.0%
A-Lamp LED	Each	-	-	-		\$	0.0%	A-Lamp LED	Each	1	180	0.0	(3)	\$ 5	0.09
Reflector Lamp LED	Each	-	-	-		ֆ - \$ -	0.0%	Reflector Lamp LED	Each	4	100	0.0	- (3)	າ ຈີ່ -	0.0%
Miscellaneous		-	-	-	-	ψ -	0.0%	Miscellaneous		-	-	-	-	ψ -	0.0%
New Air Purifier	Each					\$ -	0.0%	New Air Purifier	Each					\$	0.09
		-	-	-	-	φ -	0.0%			-	-	-	-	φ -	0.0%
Customer Enrollment ^{[4][5]}	Home					¢	0.00/	Customer Enrollment ^{[4][5]}	Hames					¢	
ESA Outreach & Assessment	Home	-				\$ - \$-	0.0%	ESA Outreach & Assessment	Home	1				\$ - ¢	0.00
ESA In-Home Energy Education	Home	-				\$ -	0.0%	ESA In-Home Energy Education	Home	1				> -	0.0%
Total Savings/Expanditures						¢	0.00/	Total Savings/Expanditures			470	0.5	106	¢ 0.700.00	100.00
Total Savings/Expenditures	_	 	-	-	-	\$-	0.0%	Total Savings/Expenditures			473	0.5	106	\$ 9,782.08	100.09
Households Treated		Total						Households Treated		Total					
Households Treated	Home	Total							Home	Total					
- Single Family Households Treated	Home	-						- Single Family Households Treated - Mobile Homes Treated	Home	1					
- Mobile Homes Treated	Home Home	-						Total Number of Households Treated	Home Home	-					
Total Number of Households Treated		-													

	Year	o Date Expe		
ESA Program - Pilot Plus and Pilot Deep	Electric	Gas	Total	
Administration ^[8]	\$ 73,481	\$ 65,163	\$ 138,644	
Direct Implementation (Non-Incentive) ^[9]	\$ 216,659	\$ 192,132	\$ 408,791	
Direct Implementation ^[10]	\$ 44,516	\$ 39,476	\$ 83,992	< <includes costs<="" measures="" th=""></includes>
TOTAL Pilot Plus and Pilot Deep COSTS	\$ 334,656	\$ 296,771	\$ 631,427	

[1] No new projects fully closed in March 2023. "Completed and Expensed Installation" project savings and expenses will be reported when projects have been fully closed (i.e. inspected, issues resolved, permits closed as applicable) and reported by Pilot Implementer to PG&E. All measures and savings from a project will be reported as either Pilot Plus or Pilot Deep. Savings from a single project will not span both tables. [2] The measure list for PG&E Pilot Plus and Deep is unique to the pilot and differs from Main ESA.

[3] Energy savings are reported based on best available information at the time. Pre- and post-installation savings are derived from energy modeling software estimates savings within +/- 10% certainty. PG&E intends to report the lower value in this range as interim savings until meter-based savings estimates are reportable (typically 12 months post installation).

[4] In the PG&E Pilot Plus and Deep delivery model, the home assessment, enrollment, and customer energy education occur at the same visit. Cost tracking between "ESA Outreach & Assessment" and "ESA In-Home Energy Education" cannot be precisely tracked. Rather, the full cost of the visit will be tracked as ESA Outreach & Assessment.

[5] Cost tracking was not available for completed project(s). Pilot Implementer will modify cost tracking for future reports.

[6] Final, disaggregated costs for measure installations will be reported in Table 2C once projects are fully completed and billed to PG&E by the Pilot Implementer.

[7] Total ESA Pilot Plus and Pilot Deep YTD expenses may contain a combination of expenses and acrrued expenses as reported in ESA Table 1A.

[8] Administration includes expenses from the following categories: General Administration, Regulatory Compliance, Training, Inspections, Marketing and Outreach, and Evaluation. [9] Direct Implementation (Non-Incentive) includes expenses for Implementer Administration and Marketing.

[10] Direct Implementation includes expenses for measures delivery.

NOTE: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

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Energy Savings Assistance Program Table 2D - Building Electrification (SCE only) Pacific Gas and Electric Company Through March 31, 2023

			ESA Pro	ogram - Building	Electrification Retro	ofit Pilot	
					ted & Expensed Installation		
Measures	Units	Quantity Installed	kWh (Annual)	kW[3] (Annual)	Therms[3] (Annual)	Expenses (\$)	% of Expenditure
Appliances							
	Each	-	-	-	-	\$-	0.0%
	Each	-	-	-	-	\$-	0.0%
	Each	-	-	-	-	\$-	0.0%
Domestic Hot Water							
	Home	-	-	-	-	\$-	0.0%
	Each	-	-	-	-	\$-	0.0%
	Each	-	-	-	-	\$-	0.0%
	Each	-	-	-	-	\$-	0.0%
Enclosure[1]							
	Home	_	-	-	-	\$-	0.0%
	Home	-	-	-	-	\$ -	0.0%
	Home		-	-	-	\$-	0.0%
HVAC							
	Each	-	-	-	-	\$-	0.0%
-	Each	-	-	-	-	\$-	0.0%
-	Home		-	-	_	\$-	0.0%
	Home		-	-		\$-	0.0%
	Home	-	-	_	-	\$-	0.0%
Maintenance	Tionic			_		Ψ -	0.070
Maintenance	Home	-	-	<u> </u>	-	\$-	0.0%
	Home		-			\$ -	0.0%
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	Each					\$ -	0.0%
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	Each	-	-	-	-		0.0%
		-	-	-	-		0.0%
Missellensous	Each	-	-	-	-	\$ -	0.0%
Miscellaneous	Faab					¢	0.00/
	Each	-	-	-	-	\$- \$-	0.0%
Overtemen Ennellment	Each		-	-	-	\$ -	0.0%
Customer Enrollment	11					¢	0.00/
ESA Outreach & Assessment	Home					\$-	0.0%
ESA In-Home Energy Education	Home	-				\$-	0.0%
Total Savings/Expenditures						\$-	0.0%
Total Savings/Expenditures			-	-	-	φ -	0.076
Households Treated		Total					
- Single Family Households Treated	Home	-	4				
- Mobile Homes Treated	Home		4				
Total Number of Households Treated	Home		4				
	TIONE		4				
			J				

	Y	Year to Date Expenses ⁶							
ESA Program - Building Electrification	Electric	Gas	Total						
Administration	-	-	\$-						
Direct Implementation (Non-Incentive)	-	-	\$-						
Direct Implementation	-	-	\$-	< <includes costs<="" measures="" td=""></includes>					
TOTAL Building Electrification COSTS	\$ -	\$ -	\$-						

Pacific Gas and Electric Company Through March 31, 2023

		E	SA Program - Clean Energy Homes New	Construction Pliot		
Units	Quantity Installed	kWh[3] (Annual)	kW[3] (Annual)	Therms[3] (Annual)	Expenses (\$)	% of Expenditure
	-	-	-	-	\$-	
	-	-	-	-	\$-	
Each	-	-	-	-	\$-	
Home	-	-	-	-	\$-	
Each	-	-	-	-	\$-	
	-	-	-	-	\$ -	
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	Year to Date Expenses ⁶					Year to Date Expenses ⁶			
ESA Program - Clean Energy Homes	Electric	Gas		Total	ESA Program - Clean Energy Homes	Electric	Gas	Total	
Administration	-		- \$	-	Administration	-	-	\$	-
Direct Implementation (Non-Incentive)	-		- \$	-	Direct Implementation (Non-Incentive)	-	-	\$	-
Direct Implementation	-		- \$	-	Direct Implementation	-	-	\$	 <<includes costs<="" li="" measures=""> </includes>
TOTAL Clean Energy Homes COSTS	Ş -	Ş	- Ş	-	TOTAL Clean Energy Homes COSTS	Ş -	Ş -	Ş	-

[1] Pilots on Table 2D are specific to Southern California Edison as approved in D.21-06-015. PG&E does not currently have an electrification pilot but is utilizing the common reporting template as other IOUs per ED's direction. Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

Measures Appliances High Efficiency Clothes Washer

Refrigerator New - Clothes Dryer [1] New - Dishwasher [1] Freezers [1] Domestic Hot Water Faucet Aerator Water Heater Tank and Pipe Insulation Water Heater Repair/Replacement Low-Flow Showerhead / Combined Showerhe Heat Pump Water Heater Thermostatic Tub Spout/Diverter Thermostatic Shower Valve New - Solar Water Heating [1] Enclosure Air Sealing

Caulking New - Diagnostic Air Sealing [1] Attic Insulation New - Floor Insulation [1]

HVAC Removed - FAU Standing Pilot Conversion [1] Furnace Repair/Replacement Room A/C Replacement [1] Central A/C replacement Central A/C replacement Heat Pump A/C Replacement Evaporative Cooler (Replacement) [1] Evaporative Cooler (Installation) [1] Duct Test and Seal [1] Energy Efficient Fan Control [1] New - Prescriptive Duct Sealing High Efficiency Forced Air Unit (HE FAU) [1] Removed - A/C Time Delay [1] Smart Thermostat New - Portable A/C [1] New - Central Heat Pump-FS (propane or gas New - Wholehouse Fan [1]

Maintenance Furnace Clean and Tune [1]

Central A/C Tune up [1] New - Evaporative Cooler Maintenance [1] Lighting Removed - Interior Hard wired LED fixtures [7 Exterior Hard wired LED fixtures Removed - LED Torchiere [1] Removed - Occupancy Sensor [1] Removed - LED Night Light [1] LED Reflector Bulbs LED A-Lamps

Miscellaneous
Pool Pumps [1]
Power Strip [1]
Power Strip Tier II

NEW - Air Purifier [1] Cold Storage [1] New - Comprehensive Home Health and Safet New - CO and Smoke Alarm [1]

Pilots

Customer Enrollment ESA Outreach & Assessment ESA In-Home Energy Education

Total Savings/Expenditures

Total Households Weatherized

CSD MF Tenant Units Treated

ESA Program - CSD Leveraging

Administration ^[3] Direct Implementation (Non-Incentive) [4] Direct Implementation [5]

TOTAL CSD Leveraging COSTS

[1] Measures not available to CSD for leaverag [2] Total CSD YTD expenses are reported in E [3] Administration includes administration labo

- [4] Direct Implementation includes administration labor [5] Direct Implementation includes expenses for NOTE: Any measures noted as 'NEW' have bee NOTE: Any measures noted as 'REMOVED', ar NOTE: Any required corrections/adjustments ar

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ESA Table 1A. Image: Constraint of the system of the s										
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Energy Savings Assistance Program Tables 3A-H - Energy Savings and Average Bill Savings per Treated Home/Common Area Pacific Gas and Electric Company Through March 31, 2023

Table 3A, ESA Program (SF, MH, MF In-Unit	t)
Annual kWh Savings	6,600,020
Annual Therm Savings	328,135
Lifecycle kWh Savings	76,259,760
Lifecycle Therm Savings	3,609,491
Current kWh Rate	\$0.15
Current Therm Rate	\$1.94
Average 1st Year Bill Savings / Treated households	\$90.72
Average Lifecycle Bill Savings / Treated Household	\$801.55

Table 3B, ESA Program - Multifamily Con	nmon Area [1]	
Annual kWh Savings		9,684,262
Annual Therm Savings		174,068
Lifecycle kWh Savings		52,030,771
Lifecycle Therm Savings		4,854,310
Current kWh Rate	\$	0.18
Current Therm Rate	\$	1.21
Average 1st Year Bill Savings / Treated Households	\$	10,543.13
Average Lifecycle Bill Savings / Treated Household	\$	56,186.80

Table 3C, ESA Program - Multifamily Whole Building (MF In-Unit, MF CAM, M	FWB)	
Annual kWh Savings		-
Annual Therm Savings		-
Lifecycle kWh Savings		-
Lifecycle Therm Savings		-
Current kWh Rate	\$	-
Current Therm Rate	\$	-
Average 1st Year Bill Savings / Treated Property	\$	-
Average Lifecycle Bill Savings / Treated Property	\$	-

Table 3D, ESA Program - Pilot Plus [2][4]	
Annual kWh Savings	-
Annual Therm Savings	-
Lifecycle kWh Savings	-
Lifecycle Therm Savings	-
Current kWh Rate	\$ -
Current Therm Rate	\$ -
Average 1st Year Bill Savings / Treated Property	\$ -
Average Lifecycle Bill Savings / Treated Property	\$ -

Table 3E, ESA Program - Pilot Dee	ep [2]	
Annual kWh Savings		473
Annual Therm Savings		106
Lifecycle kWh Savings		9,226
Lifecycle Therm Savings		2,120
Current kWh Rate	\$	0.13
Current Therm Rate	\$	1.96
Average 1st Year Bill Savings / Treated Property	\$	266.58
Average Lifecycle Bill Savings / Treated Property	\$	3,585.77

Table 3F, ESA Program - Building Electrification (SCE Only	y)	
Annual kWh Savings		-
Annual Therm Savings		-
Lifecycle kWh Savings		-
Lifecycle Therm Savings		-
Current kWh Rate	\$	-
Current Therm Rate	\$	-
Average 1st Year Bill Savings / Treated Households	\$	-
Average Lifecycle Bill Savings / Treated Households	\$	-

Table 3G, ESA Program - CSD Leveraging	
Annual kWh Savings	-
Annual Therm Savings	-
Lifecycle kWh Savings	-
Lifecycle Therm Savings	-
Current kWh Rate	\$ -
Current Therm Rate	\$ -
Average 1st Year Bill Savings / Treated Households	\$ -
Average Lifecycle Bill Savings / Treated Households	\$ -

Table 3H, Summary - ESA Program (SF, MH, MF In-Unit)/CSD Leveraging/Pilot Plus	and Pile	ot Deep [3]
Annual kWh Savings		16,284,756
Annual Therm Savings		502,309
Lifecycle kWh Savings		128,299,757
Lifecycle Therm Savings		8,465,920
Current kWh Rate	\$	0.15
Current Therm Rate	\$	1.94
Average 1st Year Bill Savings / Treated Households	\$	10,900.43
Average Lifecycle Bill Savings / Treated Households	\$	60,574.13

[1] Data reported in this table is cumulative since program inception.

[2] ESA Pilot Plus and Pilot Deep uses the same formulas to calculate values as Main ESA, but the variables such as measure savings and expected useful life may differ. The pilot will initially estimate energy savings with energy modeling software.[3] Summary is the sum of ESA Main, MF CAM, MFWB, Pilot Plus Pilot Deep, BE, CSD Leveraging.

[4] Project(s) completed to-date for ESA Pilot Plus and Deep included only the "Deep" treatment tier. No new projects fully closed in March 2023.

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3
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57 | 1,135
0 | 2,4
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1,230
21,448 | 0
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56 | 0
0
454 | 5'
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| MARIN
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0 | 21,371
3,837 | 07 | 145
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| MENDOCINO
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6093 | 0
21,826
45,812 | | 0
255
123 | 0
357
425 | 6'
54
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| NAPA
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0 | 14,895
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0 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
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| PLACER
PLUMAS
SACRAMENTO

 | 11038
2171
0 | 23,106
0
172,676 | 2,171 | <u>277</u>
0
1 | 105
0
465 | 38
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| SAN BENITO
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293 | 0 | 5,765 | | | 4
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| SAN FRANCISCO
SAN JOAQUIN

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95,221 | 105,465 | 0 133 | 390
1,599 | 39
1,73
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| SAN LUIS OBISPO
SAN MATEO
SANTA BARBARA

 | 19511
0
1412 | 12,989
53,554
19,866 | 53,554 | 128
0
0 | 35
94
379 | 1
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| SANTA CLARA
SANTA CRUZ

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0 | 1,246
156 | 1,2
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SISKIYOU

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0 | 339 | 92
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| SOLANO
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53,267 | 48,495
56,531 | 0
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268 | 5
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| STANISLAUS
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 | 33706
0 | 37,960
15,139 | 15,139 | 319
0 | 383
15 | 7
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| EHAMA
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8208 | 0
0
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0
28 | 0
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0 | 1
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OLO

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27,550 | 11
0 | 0
133 | 1
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1,454,539 | ÷ | 0
3,320 | 78
14,670 | 17,9
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 [4] Data was refreshed in March 2023 based on newly available customer attributes.
 [5] "Eligible Households" is comprised of customers targeted for Pilot Plus/Deep outreach, whether contacted or not. "Eligible Households" in Table 4D is not the same population as Table 7 "# of Households Eligible." Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

[3] ESA Pilot Plus/Deep will initially target participants from climate zones 11 and 12. Incidental outreach may occur outside these areas (marked as "Other"), and unsolicited customer contacts may originate across PG&E territory.

YTE

Energy Savings Assistance Program Table 5 - Energy Savings Assistance Program Customer Summary Pacific Gas and Electric Company Through March 31, 2023

		Gas & E	lectric	<u> </u>	H, MF In-Ur	Gas Onl	v			Electric	Only			Tot	al	
	# of Household		(Annual)		# of Household		Annual)		# of Household		(Annual)		# of Household		(Annual)	
	Treated by				Treated by				Treated by				Treated by			
Month	Month	Therm	kWh	kW	Month	Therm	kWh	kW	Month	Therm	kWh	kW	Month	Therm	kWh	
January	4,944	100,912	1,734,552	376	356	7,941	65,680	27	489	932	187,399	20	5,789	109,785	1,987,630	
February	4,269	89,643	1,651,081	346	433	10,167	82,734	38	531	1,226	205,742	28	5,233	101,036	1,939,558	
March	5,947	105,603	2,356,403	348	513	11,004	80,718	31	508	707	235,711	25	6,968	117,314	2,672,832	
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October																
November																
December																
YTD	15,160	296,158	5,742,036	1,070	1,302	29,112	229,132	96	1,528	2,865	628,853	73	17,990	328,135	6,600,020	

YTD Total Energy Impacts for all fuel types should equal YTD energy impacts that are reported every month Table 2. Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

Table 5B, ESA Program - Multifami	ily Common Area	
Gas & Electric	Gas Only	

												-				
		Gas & E	lectric			Gas On	ly			Electric	Only			Tot	al	
	# of				# 0f				# of				# Of			
	Household		(Annual)		Household	(4	Annual)		Household		(Annual)		Household		(Annual)	
	Treated by				Treated by				Treated by				Treated by			
Month	Month	Therm	kWh	kW	Month	Therm	kWh	kW	Month	Therm	kWh	kW	Month	Therm	kWh	
January	0	-	-	-	0	-	-	-	0	-	-	-	0	-	-	
February	0	-	-	-	0	-	-	-	0	-	-	-	0	-	-	
March	0				0				0				0			
April	0				0				0				0			
May	0				0				0				0			
June	0				0				0				0			
July	0				0				0				0			
August	0				0				0				0			
September	0				0				0				0			
October	0				0				0				0			
November	0				0				0				0			
December	0				0				0				0			
YTD	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	

YTD Total Energy Impacts for all fuel types should equal YTD energy impacts that are reported every month in Table 2A. Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

Table 5C, ESA Program - Multifamily Whole Building (MF CAM, MF In-Unit, MFWB)

		Gas & E	lectric			Gas Onl	У			Electric	Only			Tot	al	
	# of		(Annual)		# of	(/	Annual)		# of		(Annual)		# of		(Annual)	
	Properties				Properties				Properties				Properties			
	Treated by				Treated by				Treated by				Treated by			
Month	Month	Therm	kWh	kW	Month	Therm	kWh	kW	Month	Therm	kWh	kW	Month	Therm	kWh	kW
January	0	-	-	-	0	-	-	-	0	-	-	-	0	-	-	-
February	0	-	-	-	0	-	-	-	0	-	-	-	0	-	-	-
March	0				0				0				0			
April	0				0				0				0			
April May	0				0				0				0			
June	0				0				0				0			
July	0				0				0				0			
August	0				0				0				0			
September	0				0				0				0			
October	0				0				0				0			
November	0				0				0				0			
December	0				0				0				0			
YTD	-	-	-	-	- 1	-	-	-	-	-	-	-	-	-	-	0

Table 5D, ESA Program - Pilot Plus and Pilot Deep [2][3]

		Gas & E	lectric			Gas Only	/ [1]			Electric O	nly [1]			Tota	al	
	# of				# of				# of				# of			
	Household		(Annual)		Household	(Annual)		Household		(Annual)		Household		(Annual)	
	Treated by				Treated by				Treated by				Treated by			
Month	Month	Therm	kWh	kW	Month	Therm	kWh	kW	Month	Therm	kWh	kW	Month	Therm	kWh	I
lanuary	-	-	-	-									-	-	-	
ebruary	1	106	473	0.5									1	106	473	
March	-	-	-	-									-	-	-	
April													-	-	-	
Nay													-	-	-	
lune													-	-	-	
luly													-	-	-	
August													-	-	-	
September													-	-	-	
October													-	-	-	
November													-	-	-	
December													-	-	-	
/TD	1	106	473	0.5									1	106	473	

Table 5E, ESA Program - Building Electrification (SCE Only)

		Gas & E	lectric			Gas On	ly			Electric	Only			Tot	al	
	# of				# of				# of				# of			
	Household		(Annual)		Household	(Annual)		Household	(Annual)		Household	(Annual)			
Month	Treated by	Therm	kWh	kW	Treated by	Therm	kWh	kW	Treated by	Therm	kWh	kW	Treated by	Therm	kWh	kW
lanuary	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
ebruary	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
/larch																
April																
⁄lay																
une																
uly																
lugust																
September																
October																
lovember																
December																
TD/	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	0
	· · ·								-							
		Table 5F	^r , ESA Progra	ım - CSI	D Leveragin	g										
		Gas & E	lectric			Gas Only			Electric Only				Total			
	# of				# of				# of				# of			

	Gas & E			Gas Only					Electric	Only		l otal			
# of				# of				# of				# of			
Household		(Annual)		Household	(4	Annual)		Household		(Annual)		Household		(Annual)	
Treated by	Therm	kWh	kW	Treated by	Therm	kWh	kW	Treated by	Therm	kWh	kW	Treated by	Therm	kWh	
-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
	Treated by - - - - - - - - - - - - - - - - - - -	# of Household Treated by Therm -	# of Household Treated by Therm kWh 	# of Household Treated by (Annual) - - - - - <	# of Household Treated by # of Household Treated by - (Annual) Household Treated by - - - <t< td=""><td># of Household </td><td># of Household (Annual) # of Household (Annual) Treated by Therm kWh KW Treated by Therm kWh - - - - - - - - - - - - - - - - - - <t< td=""><td># of Household Treated by (Annual) # of Household Treated by (Annual) -</td><td># of Household Treated by$(Annual)$# of Household Treated by# of (Annual)# of Household Treated by<td< td=""><td># of Household Treated by$(Annual)$# of Household Treated by# of Household Treated by# of Household Treated by<!--</td--><td># of Household Treated by$(Annual)$# of Household Treated by# of Household Treated by# of Household Treated by$(Annual)$$(Annual)$$(Annual)$$(Annual)$$(Annual)$</td><td># of Household Treated by</td><td># of Household Treated by$(Annual)$# of Household Treated by# of Household Treated by# of Household Treated by$(Annual)$# of Household Treated by$(Annual)$<td># of Household </td><td># of Household # of Household # of Household # of Household # of Household # of Household # of Household (Annual) Mosehold (Annual) (Ann</td></td></td></td<></td></t<></td></t<>	# of Household	# of Household (Annual) # of Household (Annual) Treated by Therm kWh KW Treated by Therm kWh - - - - - - - - - - - - - - - - - - <t< td=""><td># of Household Treated by (Annual) # of Household Treated by (Annual) -</td><td># of Household Treated by$(Annual)$# of Household Treated by# of (Annual)# of Household Treated by<td< td=""><td># of Household Treated by$(Annual)$# of Household Treated by# of Household Treated by# of Household Treated by<!--</td--><td># of Household Treated by$(Annual)$# of Household Treated by# of Household Treated by# of Household Treated by$(Annual)$$(Annual)$$(Annual)$$(Annual)$$(Annual)$</td><td># of Household Treated by</td><td># of Household Treated by$(Annual)$# of Household Treated by# of Household Treated by# of Household Treated by$(Annual)$# of Household Treated by$(Annual)$<td># of Household </td><td># of Household # of Household # of Household # of Household # of Household # of Household # of Household (Annual) Mosehold (Annual) (Ann</td></td></td></td<></td></t<>	# of Household Treated by (Annual) # of Household Treated by (Annual) -	# of Household Treated by $(Annual)$ # of Household Treated by# of (Annual)# of Household Treated by <td< td=""><td># of Household Treated by$(Annual)$# of Household Treated by# of Household Treated by# of Household Treated by<!--</td--><td># of Household Treated by$(Annual)$# of Household Treated by# of Household Treated by# of Household Treated by$(Annual)$$(Annual)$$(Annual)$$(Annual)$$(Annual)$</td><td># of Household Treated by</td><td># of Household Treated by$(Annual)$# of Household Treated by# of Household Treated by# of Household Treated by$(Annual)$# of Household Treated by$(Annual)$<td># of Household </td><td># of Household # of Household # of Household # of Household # of Household # of Household # of Household (Annual) Mosehold (Annual) (Ann</td></td></td></td<>	# of Household Treated by $(Annual)$ # of Household Treated by# of Household Treated by# of Household Treated by </td <td># of Household Treated by$(Annual)$# of Household Treated by# of Household Treated by# of Household Treated by$(Annual)$$(Annual)$$(Annual)$$(Annual)$$(Annual)$</td> <td># of Household Treated by</td> <td># of Household Treated by$(Annual)$# of Household Treated by# of Household Treated by# of Household Treated by$(Annual)$# of Household Treated by$(Annual)$<td># of Household </td><td># of Household # of Household # of Household # of Household # of Household # of Household # of Household (Annual) Mosehold (Annual) (Ann</td></td>	# of Household Treated by $(Annual)$ # of Household Treated by# of Household Treated by# of Household Treated by $(Annual)$ $(Annual)$ $(Annual)$ $(Annual)$ $(Annual)$	# of Household Treated by	# of Household Treated by $(Annual)$ # of Household Treated by# of Household Treated by# of Household Treated by $(Annual)$ # of Household Treated by $(Annual)$ <td># of Household </td> <td># of Household # of Household # of Household # of Household # of Household # of Household # of Household (Annual) Mosehold (Annual) (Ann</td>	# of Household	# of Household (Annual) Mosehold (Annual) (Ann

[1] PG&E is treating dual-fuel (gas and electric) customers through ESA Pilot Plus and Deep.

[1] Pock is treating dual-ider (gas and electric) customers through ESA Plot Plus and Deep.
 [2] Energy savings are reported based on best available information at the time. Pre- and post-installation savings are derived from energy modeling software. The energy modeling software estimates savings within +/- 10% certainty. PG&E intends to report the lower value in this range as interim savings until meter-based savings estimates are reportable (typically 12 months post installation).
 [3] Projects were initiated but not fully closed in March 2023. Project savings will be reported when projects have been fully closed (i.e. inspected, issues resolved, permits closed as applicable) and reported by Pilot Implementer to PG&E.

Note: YTD Total Energy Impacts for all fuel types should equal YTD energy impacts that are reported every month Table 2B. Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

kW 423	
423	
411	
404	
	1
1,239	

kW
-
-
0

kW
-
0.5
-
-
-
-
-
-
-
-
-
-
0.5

kW
-
-
0

Through March 31, 2023 Authorized 2021-26 Funding Current Month Expenses Year to D Electric Electric Gas Total Electric Gas Total Pilots \$689,00 \$611,000 \$1,300,000 -\$121,734 -\$107,953 -\$121,734 -\$ Virtual Energy Coach -\$229,688 ESA Pilot Plus and Pilot Deep \$23,273,909 \$20,639,127 \$43,913,03 \$150,082 \$133,092 \$283,174 \$334,656 Total Pilots \$25,139 \$212,922 \$23,962,909 \$21,250,127 \$45,213,036 \$28,348 \$53,487 Studies [2] \$52,125 \$22,875 \$27,982 \$255 Joint IOU - 2022 Low Income Needs Assessment (LINA) Study [3] \$75,000 \$14,830 \$13,151 \$39,750 \$35,250 \$75,000 \$0 Joint IOU - 2025 Low Income Needs Assessment (LINA) Study [4] \$0 \$0 \$0 Joint IOU - 2028 Low Income Needs Assessment (LINA) Study [4] \$39,750 \$35,250 \$75,000 \$0 \$0 \$0 \$0 Joint IOU - Statewide CARE-ESA Categorical Study [5] \$11,925 \$6,360 \$5,640 \$12,000 -\$1,604 \$10,575 \$22,500 \$238,500 \$211,500 \$450,000 \$0 Load Impact Evaluation Study [6] \$0 \$0 \$0 Equity Criteria and Non Energy Benefits Evaluation (NEB's) [6] \$79,500 \$70,500 \$0 \$0 \$150,000 \$0 \$0 \$0 Rapid Feedback Research and Analysis [7] \$159,000 \$141,000 \$300,000 \$0 \$0 \$0 Joint IOU - Process Evaluation Studies (1-4 Studies) [6] \$79,500 \$70,500 \$150,000 \$0 \$0 \$0 \$0 Total Studies \$700,050 \$597,450 \$1,297,500 \$21,190 \$18,791 \$39,982 -\$1,349

Energy Savings Assistance Program Table 6 - Expenditures for Pilots and Studies [1] Pacific Gas and Electric Company

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

[1] Funding for studies is not solely supported via the ESA program budget; some studies are jointly supported via the CARE budget.

[2] Authorized per D.21-06-015. Funds for pilots and studies may be rolled over to the next program year or borrowed from a future program year within the cycle, to allow for flexibility in scheduling changes with these efforts. Funding amounts listed reflect PG&E's 30% allocation among the IOUs, except for PG&E-only studies including the "Rapid Feedback Research and Analysis". Final authorized budgets may be adjusted by the ESA/CARE Studies Working Group per D.21-06-015. [3] PG&E's Advice Letter 4193-G/5718-E approved Joint Utilities' 2022 LINA Study for \$500,000. SCE holds the statewide contract for this co-funded study. PG&E's 30% allocation is \$150,000, funded 50/50 via the ESA and CARE budgets. The 2022 LINA commenced in January 2021. The Joint Utilities would carry over committed, unspent 2021 LINA funding forward to 2022 and until the study is completed.

[4] Authorized per D.21-06-015, the 2025 and 2028 Low Income Needs Assessment (LINA) are required to be completed by Dec 2025 and Dec 2028, respectively.

[5] Authorized per D.21-06-015, the Categorical Study will be funded 50/50 via the ESA and CARE budgets. Please note negative balances for current-month and year-to-date expenses are due to accrual reversals, which will be adjusted in the April 2023 monthly report. [6] Authorized per D.21-06-015, to be conducted during PY 2023-26.

[7] Authorized per D.21-06-015, for each IOU to use for IOU-specific studies as needed. Unused annual budget may be carried forward until the end of the cycle.

[8] PG&E's Advice Letter 4349-G/6030-E was approved on January 21, 2021, and authorized \$90,000 shift from MF-CAM Adminstration to Studies for the MF CAM Process Evaluation; funding source is 100% ESA. PG&E holds the statewide contract for this co-funded study. The study commenced in July 2021. The Joint Utilities will carry over committed, unspent 2021 funding forward to 2022 and until the study is completed.

Date Expe	enses	Cycle t	o Date Expe	enses	%	of Budget Exp	ensed
Gas	Total	Electric	Gas	Total	Electric	Gas	Total
-\$107,953	-\$229,688	-\$298	-\$265	-\$563	0%	0%	0%
\$296,771	\$631,427	\$833,423	\$739,073	\$1,572,496	4%	4%	4%
\$188,818	\$401,740	\$833,124	\$738,809	\$1,571,933	3%	3%	3%
\$226	\$482	\$42,181	\$32,731	\$74,911	81%	143%	100%
\$0	\$0	\$0	\$0	\$0	0%	0%	0%
\$0	\$0	\$0	\$0	\$0	0%	0%	0%
-\$1,423	-\$3,027	\$11,462	\$10,165	\$21,627	96%	96%	96%
\$0	\$0	\$0	\$0	\$0	0%	0%	0%
\$0	\$0	\$0	\$0	\$0	0%	0%	0%
\$0	\$0	\$0	\$0	\$0	0%	0%	0%
\$0	\$0	\$0	\$0	\$0	0%	0%	0%
	.						
-\$1,196	-\$2,545	\$53,643	\$42,895	\$96,538	8%	7%	7%

SA Main (SF, MH, MF in-unit)											
Customer Segments	# of Households Eligible [1]	# of Households Treated [2]	Enrollment Rate = (C/B)	# of Households Contacted [3]	Rate of Uptake = (C/E) [19]	Avg. Energy Savings (kWh) Per Treated Households (Energy Saving and HCS Measures) [4]	Avg. Energy Savings (kWh) Per Treated Households (Energy Saving Measures only) [5]	Avg. Peak Demand Savings (kW) Per Treated Household	Avg. Energy Savings (Therms) Per Treated Households (Energy Saving and HCS Measures) [4]	Avg. Energy Savings (Therms) Per Treated Households (Energy Saving Measures only) [5]	Avg. Cost Per Treated Households
Demographic											
lousing Type											
SF	1,213,009	14,829	1%	41,796	35%	402.86	402.86	0.08	20.30	21.17	
MH	117,468	1,719	1%	4,104	42%	304.26	304.26	0.09	15.24	15.80	
MF In-Unit	491,864	1,442	0%	7,464	19%	219.20	219.20	0.02	11.08	11.20	\$ 8
Rent vs. Own											
Own	722,005	12,159	2%	32,706	37%	404.20	404.20	0.09	20.79	21.88	\$ 1,4
Rent	1,100,330	5,831	1%	21,501	27%	325.59	325.59	0.05	15.50	15.66	\$ 9
Previous vs. New Participant											
New	1,440,864	17,970	1%	20,608	87%	375.50	375.50	0.08	19.07	19.83	
Previous	381,476	20	0%	88	23%	3271.63	3271.63	0.98	28.53	43.19	
Seniors [6]	756,944	8,233	1%	9,306	88%	380.59	380.59	0.08	18.31	19.20	
/eterans [18]	148,890	288		317	91%	312.39	312.39	0.08	20.04	20.21	
lard-to-Reach [7]	792,159	29	0%	13,210	0%	301.89	301.89	0.04	18.43	18.43	
/ulnerable [8]	687,389	9,340	1%	10,063	93%	283.71	283.71	0.06	18.96	19.20	\$ 1,0
ocation											
DAC	562,067	4,659	1%	5,218	89%	319.95	319.95	0.07	19.47	20.38	\$ 1,2
Rural	367,782	3,320	1%	17,155	19%	355.83	355.83	0.08	18.35	18.90	\$ 1,2
ribal [20]	1,967	1	0%	1	0%	589	589	0	49	49	1,5
PSPS Zone	222,332	1,626	1%	1,751	93%	320.99	320.99	0.06	14.10	14.27	
Vildfire Zone [9]	82,444	85	0%	85	100%	322.51	322.51	0.03	6.33	6.33	\$ 5
Climate Zone 1 (PG&E)	28,937		0%	337	3%	435.92	435.92		5.53	5.53	
Climate Zone 2 (PG&E)	115,486	522	0%	2,561	20%	266.54	266.54	0.07	13.99	14.51	
Climate Zone 3 (PG&E)	425,730	3,236	1%	13,789	23%	385.21	385.21	0.05	14.13	14.96	
Climate Zone 4 (PG&E)	157,752	1,468	1%	6,231	24%	383.62	383.62	0.07	20.83	21.44	
Climate Zone 5 (PG&E)	43,176	492	1%	1,245	40%	398.52	398.52	0.02	-0.63	-0.63	
Climate Zone 11 (PG&E)	153,226	1,125	1%	7,090	16%	301.58	301.58	0.09	14.49	14.84	
Climate Zone 12 (PG&E)	573,718	5,229	1%	46,544	11%		445.65	0.10	23.37	24.04	
Climate Zone 13 (PG&E)	299,175	5,877	2%	20,018	29%	336.24	336.24	0.08	20.64	21.72	
Climate Zone 14 (PG&E)	5,991	1	0%	98	1%	-	-	-	5	5	· · · · · · · · · · · · · · · · · · ·
Climate Zone 16 (PG&E)	19,146	34	0%	312	11%	531.66	531.66	0.05	0.84	0.84	\$
CARB Communities [10]	174,113	2,518	1%	2,651	95%	292.35	292.35	0.05	15.78	16.01	\$
inancial	111,110	2,010	170	2,001		202.00	202.00	0.00	10.10	10.01	Ψ C
CARE	1,401,702	16,284	1%	10,332	158%	377.80	377.80	0.08	19.05	19.86	\$ 1,2
ERA	174,219	171	0%	310	55%		442.97		20.76	21.48	
Disconnected [11]	<u>م</u> رجب 13	89		113	79%		306.34	0.06	18.72	18.99	
Arrearages [12]	554,495	5,035	1%	5,883	86%	314.50	314.50	0.06	18.65	18.84	
High Usage [13]	31,649	3,839	12%	4,032	95%	408.29	408.29	0.08	19.50	20.63	
ligh Energy Burden [14]	1,075,439	11,642	1%	12,561	93%	308.57	308.57	0.07	18.50	18.71	
SEVI [15]	1,070,400	11,042	170	12,001		000.07		0.07	10.00	10.71	- · · ·
Н	602,765	8,430	1%	9,014	94%	305.62	305.62	0.07	18.41	18.63	\$
M	830,254	6,687	1%	7,235	92%		310.47		18.33	18.56	
	388,211	2,150	1%	2,288	94%		301.64	0.06	17.64	17.83	
Affordability Ratio [16]	233,227	17,840	8%	19,256	93%	306.90	306.90	0.00	18.28	18.50	
lealth Condition	233,227	17,040	0 70	13,230	9070	500.90	500.90	0.07	10.20	10.50	Ψ
<i>l</i> edical Baseline	124,753	2,750	2%	2,861	96%	389.71	389.71	0.09	18.91	19.79	\$ 1,3
	124,703	2,750	∠ %	∠,001	90%	309.71	J09./ I	0.09	10.91	19.79	ψ Ι,
Respiratory (Asthma) [17]	000.050	11 600	1%	10 450	0.20/	200.44	200 44	0.07	40.00	10 50	¢
Н	928,252	11,629		12,453	93%	308.44	308.44	0.07	18.38	18.59	
IVI I	543,596 250,522	4,291	1%	4,609	93%		302.88	0.06	18.03	18.32	
L	350,522	1,347 5,107	0%	1,475 5,716	91%	<u> </u>	307.77	0.06	18.20	18.33	\$ \$ 1,

Energy Savings Assistance Program Table 7 - Customer Segments/Needs State by Demographic, Financial, Location, and Health Conditions * Pacific Gas and Electric Company

[*] PG&E is reporting on these customer segments at the direction of the ED with the caveat that estimates/numbers may be compiled from multiple sources, based on available estimates, and/or self-reported data. The numbers may not be additive. [1] PG&E is awaiting detailed eligibility estimates for 2023 from its vendor Athens and expects to include them in the April 2023 report, the eligiblity estimates here are based on 2022's data, with the exception of CARE and FERA which are 2023's eligible estimate.

[2] Households treated data is not additive because customers may be represented in multiple categories. Data is compiled based on ESA measures received YTD, and may include enrollments from prior years.

[3] The number of household contacted includes YTD leads and enrollments.

[4] PG&E has considered the energy savings associated with all ESA measures installed for this entry, regardless of whether the savings have a negative or positive value for kW, kWh, and/or Therms. Many measures offered in ESA provide Non-Energy Benefits (including Health, Comfort, [5] PG&E has considered only the energy savings associated with the ESA measures installed for this entry that have a positive value for kWh and/or Therms. Installed ESA measures with a negative savings value for both kWh and Therms were excluded.

[6] This represents the number of households with at least one member who is at least 60 years old at the time of data collection.

[7] "Hard-to-reach" residential customers include "those customers who do not have easy access to program information or generally do not participate in energy efficiency programs due to a language, income, housing type, geographic, or home ownership (split incentives) barrier" (Advice Letter 4482-G/6314-E dated September 1, 2021). For the purpose of this reporting, PG&E is defining 'hard-to-reach" as those residential customer self-identified as not preferring or speaking English as the primary language because income, housing type, geographic, and homeownership information is reported elsewhere on this table.

[8] Vulnerable refers to Disadvantaged Vulnerable Communities (DVC) which consists of communities in the 25% highest scoring census tracts according to the most current versions of the California Communities Environmental Health Screening Tool (CalEnviroScreen), as well as all California tribal lands, census tracts that score in the highest 5% of Pollution Burden within CalEnviroScreen, but do not receive an overall CalEnviroScreen score due to unreliable public health and socioeconomic data, and census tracts with median household incomes less than 60% of state median income.

[9] Includes Zone 3 (Tier 3) of the CPUC Fire-Threat Map

[10] This reflects communities within PG&E's service territory that are identified by the California Air Resources Board (CARB) Community Air Protection Program as communities continue to experience environmental and health inequities from air pollution.

[11] Rates are based on the previous year. PG&E began issuing disconnection notices in Q3 2022; and will use the static data set of PY 2022 disconnections processed for this customer segment reporting in 2023.

[12] PG&E defines arrearages as overdue balance greater than 30 days. Estimated eligibility is based on CARE/FERA households with arrearages in the prior year as reported in PG&E's R.18-07-015 Monthly Disconnection Report through Decemeber 2021. [13] PG&E defines high usage as at least 400% of baseline at least three times in 12-month period.

[14] PG&E utilizes the Low-Income Energy Affordability Data (LEAD) Tool developed DOE's Office of Energy Efficiency & Renewable Energy to identify census tracts with high energy burden for households at below 200 % Federal Poverty Level (FPL) that are in PG&E's service territory. The 2016 Needs Assessment for the Energy Savings Assistance and the California Alternate Rates for Energy Programs describes households that spent more 6.3% of their annual income on energy bills as having high energy burden (p.47).

[15] The Socioeconomic Vulnerability Index (SEVI) metric represents the relative socioeconomic standing of census tracts, referred to as communities, in terms of poverty, unemployment, educational attainment, linguistic isolation, and percentage of income spent on housing. PG&E

utilizes the SEVI data provided by the CPUC to map its service territory by SEVI scores (L: 0 to 33; M: >33 to 66; H: >66). [16] The Affordability Ratio (AR) metric quantifies the percentage of a representative household's income that would be used to pay for an essential utility service after non-discretionary expenses such as housing and other essential utility service charges are deducted from the

household's income. Using Gas AR20 and Electric AR20 data for 2023 (using 2019 base year) provided by the CPUC, PG&E selects census tracts with Electric AR20 at above 15% or Gas AR20 above 10% to identify areas within its service territory as having high affordability ratio (CPUC) 2019 Annual Affordability Report, pp 34, 44). [17] PG&E utilizes the 'Asthmas' indicator in CalEnviroScreen 4.0 (published by the California Office of Environmental Health Hazard Assessment) as a proxy to identify locations with varying levels of respiratory conditions within its service territory. L: 0-33 percentile; M: >33-66 percentile; L:

>66-100 percentile.

[18] February 2023 was PG&E's first month reporting this data, after incorporating changes into its enrollment forms.

[19] Rate of Uptake may be slighter greater than 100% as homes that have received treatment this year may have been enrolled/contacted in the prior year.

[20] Currently, this data only captures tribal households located on federally-recognized tribes whose trust lands are identified in the Bureau of Indian Affairs. This data currently does not include ESA participants from non federally-recognized tribes or households that self-identified as Native American. PG&E plans to incorporate self-reported information in this reporting in the future.

Customer Segments	# of Properties Eligible [1]	# of PropertiesTreate d [2]	Enrollment Rate = (C/B)	# of Properties Contacted [3]	Rate of Uptake = (C/E) [19]	Avg. Energy Savings (kWh) Per Treated Properties (Energy Saving and HCS Measures) [4]	Avg. Energy Savings (kWh) Per Treated Properties (Energy Saving Measures only) [5]	Avg. Peak Demand Savings (kW) Per Treated Property	Avg. Energy Savings (Therms) Per Treated Properties (Energy Saving and HCS Measures) [4]	Avg. Energy Savings (Therms) Per Treated Properties (Energy Saving Measures only) [5]	Avg. Cost Per Treated Properties
ocation											
AC	0	0	0	0	0	0	0	0	0	0	
ural	0	0	0	0	0	0	0	0	0	0	
ribal [20]	0	0	0	0	0	0	0	0	0	0	
SPS Zone	0	0	0	0	0	0	0	0	0	0	
/ildfire Zone [9]	0	0	0	0	0	0	0	0	0	0	
limate Zone 1 (PG&E)	0	0	0	0	0	0	0	0	0	0	
limate Zone 2 (PG&E)	0	0	0	0	0	0	0	0	0	0	
limate Zone 3 (PG&E)	0	0	0	0	0	0	0	0	0	0	
limate Zone 4 (PG&E)	0	0	0	0	0	0	0	0	0	0	
limate Zone 5 (PG&E)	0	0	0	0	0	0	0	0	0	0	
limate Zone 11 (PG&E)	0	0	0	0	0	0	0	0	0	0	
limate Zone 12 (PG&E)	0	0	0	0	0	0	0	0	0	0	
limate Zone 13 (PG&E)	0	0	0	0	0	0	0	0	0	0	
limate Zone 14 (PG&E)	0	0	0	0	0	0	0	0	0	0	
limate Zone 16 (PG&E)	0	0	0	0	0	0	0	0	0	0	
ARB Communities [10]	0	0	0	0	0	0	0	0	0	0	
ther											
ulnerable [8]	0	0	0	0	0	0	0	0	0	0	
igh Energy Burden [14]	0	0	0	0	0	0	0	0	0	0	
EVI [15]	0	0	0	0	0	0	0	0	0	0	
Н	0	0	0	0	0	0	0	0	0	0	
Μ	0	0	0	0	0	0	0	0	0	0	
L	0	0	0	0	0	0	0	0	0	0	
ffordability Ratio [16]	0	0	0	0	0	0	0	0	0	0	
espiratory (Asthma) [17]	0	0	0	0	0	0	0	0	0	0	
Н	0	0	0	0	0	0	0	0	0	0	
М	0	0	0	0	0	0	0	0	0	0	

MFWB (individual in-unit treatment)

Customer Segments	# of Units Eligible [1]	# of UnitsTreated [2]	Enrollment Rate = (C/B)	# of Units Contacted [3]	Rate of Uptake = (C/E) [19]	Avg. Energy Savings (kWh) Per Treated Unit (Energy Saving and HCS Measures) [4]	Avg. Energy Savings (kWh) Per Treated Unit (Energy Saving Measures only) [5]	Avg. Peak Demand Savings (kW) Per Treated Unit	Avg. Energy Savings (Therms) Per Treated Unit (Energy Saving and HCS Measures) [4]	Avg. Energy Savings (Therms) Per Treated Unit (Energy Saving Measures only) [5]	Avg. Cost Per Treated Unit
Rent vs. Own											
Own		-				0	0	0	0	0	0
Rent		-				0	0	0	0	0	0
Previous vs. New Participant											
New		-				0	0	0	0	0	0
Previous		-				0	0	0	0	0	0
Seniors [6]		-				0	0	0	0	0	0
Veterans [18]		-				0	0	0	0	0	0
Hard-to-Reach [7]		-				0	0	0	0	0	0
Vulnerable [8]		-				0	0	0	0	0	0
Location											
DAC		-				0	0	0	0	0	0
Rural		-				0	0	0	0	0	0
Tribal [20]		-				0	0	0	0	0	0
PSPS Zone		-				0	0	0	0		<u> </u>
Wildfire Zone [9]		_				0	0	0	0	0	0
Climate Zone 1 (PG&E)						0	0	0	0	0	0
Climate Zone 2 (PG&E)						0	0	0	0	0	0
Climate Zone 3 (PG&E)		-				0	0	0	0	0	0
Climate Zone 4 (PG&E)		-				0	0	0	0	0	0
Climate Zone 5 (PG&E)		-				0	0	0	0	0	0
Climate Zone 11 (PG&E)		-				0	0	0	0	0	0
Climate Zone 12 (PG&E)		-				0	0	0	0	0	0
Climate Zone 13 (PG&E)		-				0	0	0	0	0	0
Climate Zone 14 (PG&E)		-				0	0	0	0	0	0
Climate Zone 16 (PG&E)		-				0	0	0	0	0	0
CARB Communities [10]		-				0	0	0	0	0	0
Financial		-				U	0	0	0	0	0
CARE	_					0	0	0	0	0	0
FERA		-				0	0	0	0	0	0
Disconnected [11]		-				0	0	0	0	0	0
		-				0	0	0	0	0	0
Arrearages [12]		-				0	0	0	0	0	0
High Usage [13]		-				0	0	0	0	0	0
High Energy Burden [14]		-				0	0	0	0	0	0
SEVI [15]		-				0	0	0	0	0	0
Н		-				0	0	0	0	0	0
M		-				0	0	0	0	0	0
		-				0	0	0	0	0	0
Affordability Ratio [16]		-				0	0	0	0	0	0
Health Condition							-	_		-	
Medical Baseline		-				0	0	0	0	0	0
Respiratory (Asthma) [17]		-				0	0	0	0	0	0
H H		-				0	0	0	0	0	0
М		-				0	0	0	0	0	0
		-				0	0	0	0	0	0
Disabled		-				0	0	0	0	0	0

Pilot Plus and Pilot Deep [24]

Customer Segments	# of Households Eligible [1]	# of Households Treated [2]	Enrollment Rate = (C/B)	# of Households Contacted [3]	Rate of Uptake = (C/E) [19]	Avg. Energy Savings (kWh) Per Treated Households (Energy Saving and HCS Measures) [4]	Avg. Energy Savings (kWh) Per Treated Households (Energy Saving Measures only) [5]	Avg. Peak Demand Savings (kW) Per Treated Household	Avg. Energy Savings (Therms) Per Treated Households (Energy Saving and HCS Measures) [4]		Avg. Cost Per Treated Households
Demographic											
Housing Type [23]											
SF	1,213,009	1	0%	22,735	0%	473	*	0.5	106	*	\$ 9,782
MH	117,468	-	-	-	-	-	*	-	-	*	-
MF In-Unit	491,864	-	-	-	-	-	*	-	-	*	-
Rent vs. Own**				28							
Own**	722,005	1	0%	18	6%	473	*	0.5	106	*	\$ 9,782
Rent**	1,100,330	-	-	10	-	-	*	*	*	*	*
Previous vs. New Participant [22]				22,735							
New	1,440,864	-	-	15,194	-	-	*	*	*	*	*
Previous	381,476	1	0%	7,541	0%	473	*	0.5	106	*	\$ 9,782
Seniors** [6]	756,944	-	-	9	-	-	*	*	*	*	*
Veterans [18]	148,890	-	-	*	*	*	*	*	*	*	*
Hard-to-Reach [7]	792,159	-	-	*	*	*	*	*	*	*	*
Vulnerable [8]	687,389	-	-	*	*	*	*	*	*	*	*
Location											
DAC	562,067	-	-	10,516	-	-	*	-	-	*	-
Rural	367,782	-	-	1,704	-	-	*	-	-	*	-
Tribal [20]	1,967	-	-	-	-	-	*	-	-	*	-
PSPS Zone	222,332	-	-	*	*	*	*	*	*	*	*
Wildfire Zone [9]	82,444	-	-		*	*	*	*	*	*	*
Climate Zone 11 (PG&E) [21]	153,226	-	-	-	-	-	*	-	-	*	-
Climate Zone 12 (PG&E) [21]	573,718	1	0%	22,735	0%	473	*	0.5	106	*	\$ 9,782
CARB Communities [10]	174,113	-	-	2,578	-	-	*	-	-	*	-
Financial											
CARE	1,401,702	1	0%	15,806	0%	473	*	0.5	106	*	\$ 9,782
FERA	174,219	-	-	387	*	*	*	*	*	*	*
Disconnected [11]	0	-	-	*	*	*	*	*	*	*	*
Arrearages [12]	554,495	-	-	*	*	*	*	*	*	*	*
High Usage [13]	31,649	-	-	*	*	*	*	*	*	*	*
High Energy Burden [14]	1,075,439	-	-	-	-	-	*	-	-	*	-
SEVI [15]		-	-	22,735	-	-	*	-	-	*	-
Н	602,765	-	-	11,063	-	-	*	-	-	*	-
М	830,254	1	0%	9,442	0%	473	*	0.5	106	*	\$ 9,782
L	388,211	-	-	2,230	-	-	*	-	-	*	-
Affordability Ratio [16]	233,227	-	-	6,201	-	-	*	-	-	*	-
Health Condition											
Medical Baseline	124,753	1	0%	2,765	0%	473	*	0.5	106	*	\$ 9,782
Respiratory (Asthma) [17]		-	-	22,735	-	-	*	-	-	*	-
Н	928,252	-	-	17,459	-	-	*	-	-	*	-
М	543,596	1	0%	5,268	0%	473	*	0.5	106	*	\$ 9,782
L	350,522	-	-	8	-	-	*	-	-	*	-
Disabled**	630,364	-	-	4	-	-	*	*	*	*	*

[*] PG&E is currently in the process of identifying method and updating its system/process to report on this customer segment. [**] Beginning March 2023, data collected directly from customers during enrollment screening is reported on an interim basis until methods are revised to account for all customers contacted. These data do not include customers who were contacted but did not respond, or customers who did not provide the information.

. [1] The estimates for eligible households will be provided based on the 250% Federal Poverty Guidelines where applicable; PG&E is awaiting eligibility estimates for 2023 from its vendor Athens, the eligibility estimates here are based on 2022's data. [2] As of January 2023, ESA Pilot Plus/Deep program has not completed home treatments. Households treated data is not additive because customers may be represented in multiple categories. Data is compiled based on ESA measures received YTD, and may include enrollments from

prior years. [3] The number of household contacted includes YTD leads and enrollments.

[4] PG&E has considered the energy savings associated with all ESA measures installed for this entry, regardless of whether the savings have a negative or positive value for kW, kWh, and/or Therms. Many measures offered in ESA provide Non-Energy Benefits (including Health, Comfort, and Safety (HCS)) in addition to energy savings, and some of these measures may be associated with a negative savings value.

[5] Energy savings are derived from energy modeling software. The energy modeling software computes savings, if present, relate to interactive effects between measures. Health, comfort and safety measures, or measures with negative savings, if present, relate to interactive effects between measures. [6] This represents the number of households with at least one member who is at least 60 years old at the time of data collection.

[7] "Hard-to-reach" residential customers include "those customers who do not have easy access to program information or generally do not participate in energy efficiency programs due to a language, income, housing type, geographic, or home ownership (split incentives) barrier" (Advice Letter 4482-G/6314-E dated September 1, 2021). For the purpose of this reporting, PG&E is defining 'hard-to-reach" as those residential customer self-identified as not preferring or speaking English as the primary language; income, housing type, geographic, and homeownership information is reported elsewhere on this table.

[8] Vulnerable refers to Disadvantaged Vulnerable Communities (DVC) which consists of communities in the 25% highest scoring census tracts according to the most current versions of the California Communities Environmental Health Screening Tool (CalEnviroScreen), as well as all California tribal lands, census tracts that score in the highest 5% of Pollution Burden within CalEnviroScreen, but do not receive an overall CalEnviroScreen score due to unreliable public health and socioeconomic data, and census tracts with median household incomes less than 60% of state median income.

[9] Includes Zone 3 (Tier 3) of the CPUC Fire-Threat Map

[10] This reflects communities within PG&E's service territory that are identified by the California Air Resources Board (CARB) Community Air Protection Program as communities continue to experience environmental and health inequities from air pollution.

[11] Rates are based on the previous year. PG&E did not perform any disconnections in 2021 and as of July 2022.

[12] PG&E defines arrearages as overdue balance greater than 30 days. Estimated eligibility is based on CARE/FERA households with arrearages in the prior year as reported in PG&E's R.18-07-015 Monthly Disconnection Report through Decemeber 2021. [13] PG&E defines high usage as at least 400% of baseline at least three times in 12-month period.

[14] PG&E utilizes the Low-Income Energy Affordability Data (LEAD) Tool developed DOE's Office of Energy Efficiency & Renewable Energy to identify census tracts with high energy burden for households at below 200 % Federal Poverty Level (FPL) that are in PG&E's service territory. The 2016 Needs Assessment for the Energy Savings Assistance and the California Alternate Rates for Energy Programs describes households that spent more 6.3% of their annual income on energy bills as having high energy burden (p.47).

[15] The Socioeconomic Vulnerability Index (SEVI) metric represents the relative socioeconomic standing of census tracts, referred to as communities, in terms of poverty, unemployment, educational attainment, linguistic isolation, and percentage of income spent on housing. PG&E utilizes the SEVI data provided by the CPUC to map its service territory by SEVI scores (L: 0 to 33; M: >33 to 66; H: >66).

[16] The Affordability Ratio (AR) metric quantifies the percentage of a representative household's income that would be used to pay for an essential utility service after non-discretionary expenses such as housing and other essential utility service charges are deducted from the household's income. Using Gas AR20 and Electric AR20 data for 2022 (using 2019 base year) provided by the CPUC, PG&E selects census tracts with Electric AR20 at above 15% or Gas AR20 above 10% to identify areas within its service territory as having high affordability ratio (CPUC 2019 Annual Affordability Report, pp 34, 44).

[17] PG&E utilizes the 'Asthmas' indicator in CalEnviroScreen 4.0 (published by the California Office of Environmental Health Hazard Assessment) as a proxy to identify locations with varying levels of respiratory conditions within its service territory. L: 0-33 percentile; M: >33-66 percentile; L: >66-100 percentile.

[18] PG&E is currently updating its form/system to begin data collection for this segment.

[19] Rate of Uptake may be slighter greater than 100% as homes that have received treatment this year may have been enrolled/contacted in the prior year.

[20] Currently, this data only captures tribal households located on federally-recognized tribes whose trust lands are identified in the Bureau of Indian Affairs. This data currently does not include ESA participants from non federally-recognized tribes or households that self-identified as

Native American. PG&E plans to incorporate self-reported information in this reporting in the future. [21] Currently, Pilot Plus and Pilot Deep is enrolling customers from Climate Zones 11 and 12.

[22] Outreach excluded customers who participated in the ESA Program within the past 2 years; however, new vs. previous participant was not defined in the outreach data set. PG&E is currently in the process of identifying method and updating its system/process to report on this customer

segment.

[23] PG&E is initially targeting customers with single family detached homes for participation in Pilos Plus and Pilot Deep.

[24] Data was refreshed in March 2023 based on newly available customer attributes.

Customer Segments	# of Households Eligible	# of Households Treated		# of Households Contacted	Rate of Uptake = (C/E)	Avg. Energy Savings (kWh) Per Treated Households	Avg. Energy Savings (kW) Per Treated Households	Avg. Energy Savings (Therms) Per Treated Households	Avg. Cost Per Treate Households
Demographic									
Housing Type	-	-	-	-	-	-	-	-	-
SF	-	-	-	-	-	-	-	-	-
MH	-	-	-	-	-	-	-	-	-
MF In-Unit	-	-	-	-	-	-	-	-	-
Rent vs. Own		-				-	_	_	-
Own	-	-	-	-	-	-	-	-	-
Rent	-	-	-	-	-	-	-	-	-
Previous vs. New Participant									
Previous	-	-	-	-	-	-	-	-	-
New Participant	-	-	-	-	-	-	-	-	-
Seniors	-	-	-	-	-	-	-	-	-
Veterans	-	-	-	-	-	-	-	-	-
Hard-to-Reach	-	-	-	-	-	-	-	-	-
Vulnerable	-	-	-	-	-	-	-	-	-
Location									
DAC	-	-	-	-	-	-	-	-	-
Rural	-	-	-	-	-	-	-	-	-
Tribal	-	-	-	-	-	-	-	-	-
PSPS Zone	-	-	-	-	-	-	-	-	-
Wildfire Zone	-	-	-	-	-	-	-	-	-
Climate Zone	-	-	-	-	-	-	-	-	-
Climate Zone	-	-	-	-	-	-	-	-	-
Climate Zone	-	-	-	-	-	-	-	-	-
Climate Zone	-	-	-	-	-	-	-	-	-
Climate Zone	-	-	-	-	-	-	-	-	-
Climate Zone	-	-	-	-	-	-	-	-	-
CARB Communities	-	-	-	-	-	-	-	-	-
Financial									
CARE	-	-	-	-	-	-	-	-	-
FERA	-	-	-	-	-	-	-	-	-
Disconnected	-	-	-	-	-	-	-	-	-
Arrearages	-	-	-	-	-	-	-	-	-
High Usage	-	-	-	-	-	-	l-	-	-
High Energy Burden	-	-	-	-	-	-	-	-	-
SEVI									
Low	-	-	-	-	-	-	-	-	-
Medium	-	-	-	-	-	-	-	-	-
High	-	-	-	-	-	-	-	-	-
Affordability Ratio	-	-	_	_	_	-	-	_	-
Health Condition									
Medical Baseline	-	1.	-	-	-	-	I.	I_	- -
Respiratory		<u> </u> =	=	=	=	=	<u> </u> =	<u> </u> =	=
Low		I.	-	l <u>.</u>		.	I_	I.	
Medium			-	-	-			-	-
High		+	-	-	-	-	 	- 	-
ETICITI	1-	1-	-		I -	1-	1-	1-	1-

Energy Savings Assistance Program Table - 8 Clean Energy Referral, Leveraging, and Coordination Pacific Gas and Electric Company Through March 31, 2023

Partner	Brief Description of Effort	# of Referral [1]	# of Leveraging [2]	# of Coordination Efforts [3]	# of Leads [4]	# of Enrollments [5]
LIHEAP	When a home does not qualify for R&R measures in ESA, contractors connect the customer to LIHEAP contractors.	402	212	5	518	264
CSD	Coordination and collaboration with SPOC to support multifamily customers to learn about program opportunities applicable to multifamily properties.	9	0	*	*	*
DAC-SASH	Coordination with the DAC Single-family Affordable Solar Homes Program Administrator, GRID Alternatives, on referrals and homes treated.	N/A	N/A	N/A	79	**
ESA Water-Energy Coordination Program	Allows ESA contractors to offer water conservation measures while they treat ESA customers. Water Agencies select from a standardized menu of options that can include replacing toilets, leak detection, meter checks, etc. Water offerings are paid by each participating Water Agency.	*	*	*	*	111
SmartAC Program	SmartAC is a voluntary program that helps prevent power interruptions. It encourages customer participation by providing incentives and instant rebates for purchasing an eligible smart thermostat.	4,172	N/A	4,172	N/A	N/A
SoCal Gas ESA	When a home is has PGE Electric Only and gas service is through SoCal Gas, contractors connect the customer to SoCal Gas ESA for additional assistance w/ ESA measures.	3	0	0	0	0
SJV DAC	Residential Electrification in three communities in the San Joaquin Valley: Allensworth, Cantua Creek, and Seville. Customer's eligible for this service, ESA contractor will enroll customer in SJV DAC and once home is fully converted will also enroll through PGE ESA to receive additional ESA measures not offered through this program.	N/A	N/A	N/A	N/A	N/A
SMUD	ESA Subcontractor provides customer with contact information for SMUD for possible assistance.	**	0	0	0	0

[*] PG&E is currently updating its system to capture information required for this reporting. PG&E expects to begin reporting on these metrics in full starting in Q2 2023.

[**] PG&E is currently compiling this data for this reporting period.

[1] # of referral includes leads provided to a Partner Program by ESA.

[2] # of leveraging accounts for households that have received treatments by both ESA and the Partner Program where there were shared resources/cost, such as Direct Tech, CSD, Water Energy, Refrigerator, etc.

[3] # of coordination efforts include joint marketing activities by ESA and its Partner Program. These joint marketing activities may include social media, leave behinds, customer outreach events and activities.

[4] # of customer leads provided to ESA by Partner Program.

[5] This includes customer leads that result in actual ESA enrollments/treatment. It does not include leads that are in the intake process or have been treated in prior years.

Energy Savings Assistance Program Table 9 - Tribal Outreach Pacific Gas and Electric Company Through March 31, 2022

OUTREACH STATUS	Quantity (Includes CARE, FERA, and ESA)	List of Participating Tribes
Tribes completed ESA Meet & Confer	10	Yurok Tribe, Mooretown Rancheria, Toulumne Me-Wuk Tribe, Trinidad Rancheria, Ione Band of Mechoopda IndianTribe, Hoopa Valley Tribe TANF Office, Hoopa Valley Tribe, Big Valley Band of Chico Rancheria Housing Corporation.
Tribes requested outreach materials or applications	1	Tejon Indian Tribe
Tribes who have not accepted offer to Meet and Confer	0	
Non-Federally Recognized Tribes who participated in Meet & Confer	0	
Tribes and Housing Authority sites involved in Focused Project/ESA	1	Tejon Indian Tribe
Partnership offer on Tribal Lands	102	(Federally-Recognized Tribes) Bear River Band of the Rohnerville Rancheria, Big Lagoon Ram Band Rancheria, Blue Lake Rancheria, Buena Vista Rancheria of Mi-Wuk Indians, Cachil DeHe Indian Community, Cahto Tribe (Laytonville), California Valley Miwok Tribe, Chicken Ranch Ranc Indians of California, Cold Springs Rancheria, Cortina Rancheria, Coyote Valley Band of Pomo In Indians, Elem Indian Colony, Enterprise Rancheria, Federated Indians of Graton Rancheria, Gree Rancheria, Guidiville Indian Rancheria, Habematolel Pomo of Upper Lake, Hoopa Valley Tribe, F Band of Miwok Indians of California, Jackson band of Mi-Wuk Indians, Kashia Band of Pomo Ind Karuk Tribe, Lower Lake (Koi Tribe), Lytton Rancheria of California, Manchester Band of Pomo Ind Karuk Tribe, Lower Lake (Koi Tribe), Lytton Rancheria of California, Manchester Band of Pomo Ind Karuk Tribe, Lower Lake (Koi Tribe), Lytton Rancheria of California, Manchester Band of Pomo Ind Karuk Tribe, Lower Lake (Koi Tribe), Lytton Rancheria, North Fork Rancheria, Paskenta Rancheria of Chukchansi Indians, Pinoleville Pomo Nation, Pit River Tribe, Potter Valley Tribe, R Little River Band of Rancheria of Pomo Indians, Sherwood Valley Rancheria, Shingle Springs Band Rancheria, Table Mountain Rancheria, Tachi-Yokut Tribe (Santa Rosa Rancheria, Leemore, CA) Rancheria, Tule River Indian Reservation, Tuolumne Band of Me-Wuk Indians, Tyme Maidu Trib Auburn Indian Community, Wilton Rancheria, Wiyot Tribe, Washoe Tribe of CA and NV, Yocha I (Non-Federally Recognized Tribes): Amah Mutsun Tribal Band, American Indian Council of M Miwuk Nation), Butte Tribal Council, Calaveras Band of Mi-Wuk Indians, California Choinumni Tr Band of the Chumash Nation, Coastanoan Ohlone Rumsen-Mutsen Tribe, Dumna Wo-Wah Trib Indians, Dunlap Band of Mono Indians Historical Preservation Society, Haslett Basin Traditional I Canyon Mutsun Band of Costanoan, Kern Valley Indian Council, Kawaiisu Tribe. Kings River Ch Tribe of Alexander Valley, Muwekma Ohlone Indian Tribe, Nor-Rel-Muk Nation, North Fork Mo
Housing Authority and Tribal Temporary Assistance for Needy Families (TANF) office who received outreach (this includes email, U.S. mail, and/or phone calls)	38	Housing Authority Offices: Bear River Band of Rohnerville Rancheria, Berry Creek Rancheria, Rancheria, Cher-Ae Heights Indian Community of The Trinidad Rancheria, Cloverdale Rancheria Colony, Enterprise Rancheria of Maidu Indians, Federated Indians of Graton Rancheria, Fort Ind Rancheria, Hoopa Valley Tribe, Ione Band of Miwok Indians, Karuk Tribe, Laytonville Rancheria, Rancheria, Pinoleville Reservation, Pit River Tribes, Round Valley Reservation, Santa Rosa Ran Rancheria (Kashaya Pomo), Susanville Indian Rancheria, Tejon Indian Tribe, Tule River Indian Tribe, Wilton Rancheria, and Yurok Tribe. TANF Offices: California Department of Social Services CALWORKS and Family Resilience Bra Rancheria, Hoopa Valley Tribe, Karuk Tribe, North Fork Rancheria, Susanville Indian Rancheria, Valley Career Development Center.
Housing Authority and TANF offices who participated in Meet and Confer	4	Hoopa Valley Housing Authority, Hoopa Valley TANF Office, North Fork Rancheria Housing Auth Authority

of Miwok Indians of California, l of Pomo Indians, Housing Office, and

ancheria, Big Sandy Rancheria, Big Valley e Band of Wintun Indians of the Colusa ncheria, Cloverdale Rancheria of Pomo Indians, Dry Creek Rancheria of Pomo reenville Rancheria, Grindstone Indian Hopland Band of Pomo Indians, Ione idians of the Stewart's Point Rancheria, Indians, Mechoopda Indian Tribe, ta Band of Nomlaki Indians, Picayune Redding Rancheria, Redwood Valley, a Ynez Band of Chumash Mission nd of Miwok Indians, Susanville Indian A), Tejon Indian Tribe, Trinidad ribe-Berry Creek Reservation, United a Dehe Wintun Nation, Yurok Tribe. Mariposa County (Southern Sierra Tribal Project, Chaushila Yokuts, Coastal ibal Government, Dunlap Band of Mono al Committee, Honey Lake Maidu, Indian Choinumni Farm Tribe, Mishewal-Wappo no Tribe, Northern Band of Mono Yokuts, o and San Benito Counties, San Luis Mono Museum, Strawberry Valley Ruano Family, Tsungwe Council, Nukchumni Tribal Council, Wuksachi

a, Big Sandy Rancheria, Big Valley ria, Dry Creek Rancheria, Elem Indian ndependence Reservation, Greenville a, North Fork Rancheria, Picayune ancheria Tachi-Yokut, Stewarts Point n Tribe, Upper Lake Rancheria, Washoe

a, Tuolumne Rancheria, and Owens

thority, and Wilton Rancheria Housing

CARE Program Table 1 - Program Expenses Pacific Gas and Electric Company Through March 31, 2023

I nrough March 31, 2023																					
		Aut	hori	zed Budget [1][2]		Curre	ent I	Month Expens	ses	[2]		Year	∙ to ∣	Date Expense	es [ˈ	2]	% of Bu	udget Spei	nt YTD
CARE Program:		Electric		Gas		Total		Electric		Gas		Total		Electric		Gas		Total	Electric	Gas	Total
Outreach	\$	6,389,760	\$	1,597,440	\$	7,987,200	\$	241,716	\$	60,429	\$	302,145	\$	746,087	\$	186,522	\$	932,608	12%	12%	12%
Processing / Certification Re-certification	\$	695,520	\$	173,880	\$	869,400	\$	40,435	\$	10,109	\$	50,544	\$	106,716	\$	26,679	\$	133,395	15%	15%	15%
Post Enrollment Verification	\$	1,210,320	\$	302,580	\$	1,512,900	\$	156,420	\$	39,105	\$	195,525	\$	407,985	\$	101,996	\$	509,982	34%	34%	34%
IT Programming	\$	898,640	\$	224,660	\$	1,123,300	\$	102,787	\$	25,697	\$	128,484	\$	230,339	\$	57,585	\$	287,924	26%	26%	26%
CHANGES Program [3]	\$	420,000	\$	105,000	\$	525,000	\$	75,985	\$	18,996	\$	94,982	\$	(171,349)	\$	(42,837)	\$	(214,186)	-41%	-41%	-41%
Studies and Pilots [4]	\$	20,000	\$	5,000	\$	25,000	\$	31,985	\$	7,996	\$	39,982	\$	17,687	\$	4,422	\$	22,109	88%	88%	88%
Measurement and Evaluation [5]	\$	160,000	\$	40,000	\$	200,000	\$	-	\$	-	\$	-	\$	(1,342)	\$	(336)	\$	(1,678)	-1%	-1%	
Regulatory Compliance	\$,	\$	76,100	\$	380,500		16,219	\$	4,055	\$	20,274	\$	48,582	\$	12,146	\$	60,728	16%	16%	16%
General Administration	\$	932,240	\$	233,060	\$	1,165,300	\$	50,231	\$,		- ,	\$	150,830	\$	37,707	\$	188,537	16%	16%	16%
CPUC Energy Division	\$	138,400	\$	34,600	\$	173,000	\$	1,757	\$	439	\$	2,196	\$	15,000	\$	3,750	\$	18,750	11%	11%	11%
SUBTOTAL MANAGEMENT COSTS	\$	11,169,280	\$	2,792,320	\$	13,961,600	\$	717,537	\$	179,384	\$	896,921	\$	1,550,536	\$	387,634	\$	1,938,170	14%	14%	14%
CARE Rate Discount [6]	\$	553,578,400	9	138,394,600	\$	691,973,000		\$68,132,224		\$35,754,718	\$	103,886,943	9	\$193,019,949	ţ	5104,141,013	\$	297,160,962	35%	75%	43%
TOTAL PROGRAM COSTS & CUSTOMER DISCOUNTS	\$	564,747,680	\$	141,186,920	\$	705,934,600	\$	68,849,761	\$	35,934,102	\$	104,783,864	\$	194,570,485	\$	104,528,647	\$	299,099,132	34%	74%	42%
Other CARE Rate Benefits																					
- DWR Bond Charge Exemption								\$1,698,387				\$1,698,387		\$4,471,637				\$4,471,637			
- CARE Surcharge Exemption [7]								\$10,317,557		\$1,963,372		\$12,280,929		\$28,255,083		\$7,650,071		\$35,905,155			
- California Solar Initiative Exemption								\$0				\$0		\$0				\$0			
- kWh Surcharge Exemption																					
- Vehicle Grid Integration Exemption																					
Total Other CARE Rate Benefits							\$	12,015,944	\$	1,963,372	\$	13,979,315	\$	32,726,720	\$	7,650,071	\$	40,376,791			
Indirect Costs	\$	885,631	\$	221,408	\$	1,107,039															
	Ψ	000,001	Ψ	221,700	Ψ	1,107,000															

[1] Authorized Budget: Approved for PY 2023 in D.21-06-015, Attachment 1, Table 2.
 [2] 2023 authorized budget includes a proxy Benefit Burdens of \$1,107,039, pending GRC final decision. Actual employee benefit burden costs have been included in the program monthly and YTD expenses.
 [3] D.15-12-047 transitioned from CHANGES pilot to CHANGES program and funding for the effort is captured herein. D.21-06-015 approved funding for the CHANGES program through CARE program for PYs 2021-2026.

YTD negative balance is due to accrual reversal and reimbursement credit for CHANGES Evaluation.

[4] Reflects the budget and expenses for LINA study.

[5] Reflects the budget and expenses for Annual Eligibility Estimates prepared by Athens Research on behalf of the utilities.

[6] Per D.02-09-021, PG&E is authorized to recover the full value of the discount through the CARE two-way balancing account on an automatic pass-through basis.

[7] PPP Exemption - CARE customers are exempt from paying CARE program costs including PPP costs for CARE admin and the CARE surcharge.

	-													ougn warch 31, 2						-			-			-	-	
					New	Enrollme	nt					Recert	ification				Attrition (Drop O	Offs)		Enro	ollment	Total	Estimated	-	Total			
		Auto	omatic Enrollmen	t		Self-Certification (Income or Categorical) Total New			New Oakedulad		Total	No	Failed	Failed		Total	Cross	Net	Total CARE	CARE	Enrollment °	Residential	Gas and E	Electric	ectric Only Gas Only			
		Intra- Utility ²	Leveraging ³	Combined (B+C+D)	Online	Paper	Phone	Capitation	Combined (F+G+H+I)	Enrollment (E+J)	Scheduled	Non-Scheduled (Duplicates)	Automatic	Recertification (L+M+N)	Response ⁴	Failed PEV	Recertification	Other ⁵	Attrition (P+Q+R+S)	Gross (K+O)	Adjusted (K-T)	Participants	Eligible ^[7]	Rate % (W/X)	Accounts ⁶	Electric	Only	Gas Only
January	0	723	0	723	17,567	2,010	1,066	42	20,685	21,408	62,791	19,765	3,276	85,832	n/a	4,419	3,926	7,418	15,763	107,240	5,645	1,475,369	1,402,162	105%	5,480,468	907,960	374,974	4 192,43
February	0	908	0	908	18,844	1,584	1,136	48	21,612	22,520	12,301	11,552	4,280	28,133	n/a	32,254	7,403	7,667	47,324	50,653	-24,804	1,450,565	1,402,162	103%	5,480,468	887,726	369,903	3 192,930
March	178	960	0	1,138	17,558	5,089	1,041	95	23,783	24,921	44,997	23,281	3,265	71,543	n/a	8,068	10,891	6,734	25,693	96,464	-772	1,449,793	1,402,162	103%	5,480,468	886,122	369,784	4 193,887
April																												
Мау																												
June																												
July																												
August																												
September																												
October																												
November																												
December																												
YTD Total	178	2,591	0	2.769	53,969	8,683	3.243	185	66,080	68,849	120,089	54,598	10,821	185,508	0	44.741	22,220	21,819	88,780	254,357	-19.931	1,449,793	1.402.162	103%	5,480,468	886.122	369,784	193.88

¹ Enrollments via data sharing between the IOUs.

² Enrollments via data sharing between departments and/or programs within the utility.

³ Enrollments via data sharing with programs outside the IOU that serve low-income customers.

⁴ PG&E counts attrition due to no response in the Failed PEV and Failed Recertification columns, respectively.

⁵ Includes customers who closed their accounts, requested to be removed, or were otherwise ineligible for the program.

⁶ Data represents total residential households.

⁷ In accordance with Ordering Paragraph 189 of D.21-06-015, the estimated CARE eligible is based on 2023's estimate.

⁸ Penetration Rate and Enrollment Rate are the same value.

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

CARE Program Table 2 - Enrollment, Recertification, Attrition, & Penetration Pacific Gas and Electric Company Through March 31, 2023

	CARE Program Table 3A - Post-Enrollment Verification Results (Model) Pacific Gas and Electric Company Through March 31, 2023													
Month	Total CARE Households Enrolled	Households Requested to Verify	% of CARE Enrolled Requested to Verify Total	CARE Households De-enrolled (Due to no response)	CARE Households De-enrolled (Verified as Ineligible) ¹	Total Households De-enrolled ²	% De-enrolled through Post Enrollment Verification	% of Total CARE Households De-enrolled						
January	1,475,369	8,214	0.6%	6,097	364	6,461	78.7%	0.4%						
February	1,450,565	4,747	0.3%											
March	1,449,793	12,710	0.9%											
April														
Мау														
June														
July														
August														
September														
October														
November														
December														
YTD Total	1,449,793	25,671	1.8%	6,097	364	6,461	78.7%	0.4%						

¹ Includes customers verified as over income or who requested to be de-enrolled.

² Verification results are tied to the month initiated. Therefore, verification results may be pending due to the time permitted for a participant to respond.

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

	CARE	Table 3B Po	Pacific G	t Verification as and Elect ough March 3		ctric only Hig	gh Usage)	
Month	Total CARE Households Enrolled	Households Requested to Verify ¹	% of CARE Enrolled Requested to Verify Total	CARE Households De-enrolled (Due to no response)	CARE Households De-enrolled (Verified as Ineligible) ²	Total Households De-enrolled ³	% De-enrolled through Post Enrollment Verification	% of Total CARE Households De-enrolled
January	1,475,369	2,498	0.2%	2,170	61	2,231	89.3%	0.2%
February	1,450,565	2,224	0.2%					
March	1,449,793	533	0.0%					
April								
Мау								
June								
July								
August								
September								
October								
November								
December								
YTD Total	1,449,793	5,255	0.4%	2,170	61	2,231	89.3%	0.2%

¹ Includes all participants who were selected for high usage verification process.

² Includes customers verified as over income, who requested to be de-enrolled, did not reduce usage, or did not agree to be weatherized.
 ³ Verification results are tied to the month initiated and the high usage verification process allows customers 90 days to respond to the verification process. Each utility may have a different de-enrollment date due to billing cycle or other contributing factors.

Through March 31, 2023											
County	Estimated	l Eligible Ho	useholds ¹	Total H	ouseholds E	nrolled ²	Ei	nrollment Rat	te ³		
	Urban	Rural	Total	Urban	Rural	Total	Urban	Rural	Total		
ALAMEDA	113,915	3	113,918	123,959	1	123,960	109%	36%	109%		
ALPINE	0	119	119	0	10	10	n/a	8%	8%		
AMADOR	0	5,407	5,408	0	4,271	4,271	0%	79%	79%		
BUTTE	18,373	9,673	28,047	19,676	11,273	30,949	107%	117%	110%		
CALAVERAS	9	7,806	7,816	13	5,064	5,077	141%	65%	65%		
COLUSA	14	3,484	3,498	5	3,393	3,398	35%	97%	97%		
CONTRA COSTA	79,725	0	79,725	93,208	0	93,208	117%	0%	117%		
EL DORADO	7,165	5,403	12,569	5,867	5,679	11,546	82%	105%	92%		
FRESNO	123,725	197	123,922	151,007	89	151,096	122%	45%	122%		
GLENN	1	4,623	4,623	0	4,555	4,555	n/a	99%	99%		
HUMBOLDT	0	23,207	23,207	0	18,476	18,476	n/a	80%	80%		
KERN	40,154	59,862	100,016	50,068	69,280	119,348	125%	116%	119%		
KINGS	124	7,889	8,013	123	10,109	10,232	99%	128%	128%		
LAKE	0	13,627	13,627	0	12,324	12,324	n/a	90%	90%		
LASSEN	0	208	208	0	168	168	n/a	81%	81%		
MADERA	14,252	5,951	20,203	17,294	5,457	22,751	121%	92%	113%		
MARIN	18,347	0	18,347	14,172	0	14,172	77%	n/a	77%		
MARIPOSA	27	3,868	3,895	17	2,278	2,295	63%	59%	59%		
MENDOCINO	10	14,028	14,037	1	10,401	10,402	10%	74%	74%		
MERCED	18,407	21,428	39,834	19,490	21,390	40,880	106%	100%	103%		
MONTEREY	31,533	4,709	36,243	39,498	6,370	45,868	125%	135%	127%		
NAPA	12,293	0	12,294	11,144	0	11,144	91%	0%	91%		
NEVADA	6	11,876	11,882	0	9,022	9,022	0%	76%	76%		
PLACER	18,831	10,197	29,027	14,360	7,893	22,253	76%	77%	77%		
PLUMAS	58	2,442	2,500	9	1,513	1,522	15%	62%	61%		
SACRAMENTO	122,836	0	122,836	95,428	0	95,428	78%	n/a	78%		
SAN BENITO	114	4,401	4,515	84	5,518	5,602	74%	125%	124%		
SAN BERNARDINO	52	338	390	22	255	277	42%	75%	71%		
SAN FRANCISCO	64,650	0	64,650	51,698	0	51,698	80%	n/a	80%		
SAN JOAQUIN	64,331	7,239	71,570	79,212	9,509	88,721	123%	131%	124%		
SAN LUIS OBISPO	12,128	17,118	29,246	6,281	15,761	22,042	52%	92%	75%		
SAN MATEO	38,626	0	38,626	37,566	0	37,566	97%	n/a	97%		
SANTA BARBARA	17,559	830	18,388	21,249	922	22,171	121%	111%	121%		
SANTA CLARA	86,852	2,985	89,837	108,911	3,166	112,077	125%	106%	125%		
SANTA CRUZ	19,294	3	19,297	19,680	1	19,681	102%	30%	102%		
SHASTA	11,580	11,501	23,081	9,531	8,348	17,879	82%	73%	77%		
SIERRA	4	430	434	2	115	117	47%	27%	27%		
SISKIYOU	0	20	20	0	7	7	n/a	35%	35%		
SOLANO	38,779	0	38,779	44,830	0	44,830	116%	n/a	116%		
SONOMA	40,038	2,708	42,746	40,116	2,742	42,858	100%	101%	100%		
STANISLAUS	27,667	22,877	50,543	23,927	22,545	46,472	86%	99%	92%		
SUTTER	10,832	0	10,833	12,717	0	12,717	117%	0%	117%		
TEHAMA	13	12,462	12,475	1	10,873	10,874	8%	87%	87%		
TRINITY	0	696	696	0	278	278	n/a	40%	40%		
TULARE	582	7,649	8,231	340	9,883	10,223	58%	129%	124%		
TUOLUMNE	0	8,834	8,834	0	6,671	6,671	n/a	76%	76%		
YOLO	23,042	2	23,044	21,443	1	21,444	93%	57%	93%		
YUBA	9,995	118	10,113	11,136	97	11,233	111%	82%	111%		
Total	9,993 1,085,943	316,219	1,402,162	1,144,085	305,708	1,449,793	105%	97%	103%		
	1,005,945	510,213	1,402,102	1,144,000	505,700	1,443,/33	105%	JI/0	10370		

CARE Program Table 4 - Enrollment by County Pacific Gas and Electric Company Through March 31, 2023

¹In accordance with Ordering Paragraph 189 of D.21-06-015, the estimated CARE eligible is based on 2023's estimate ² Total Households Enrolled includes submeter tenants.

³ Penetration Rate and Enrollment Rate are the same value.

CARE Program Table 5 - Recertification Results Pacific Gas and Electric Company Through March 31, 2023

Month	Total CARE Households	Households Requested to Recertify	% of Households Total (C/B)	Households Recertified ¹	Households De-enrolled ²	Recertification Rate % (E/C)	% of Total Households De-enrolled (F/B)
January	1,475,369	7,366	0.5%			0.0%	0.0%
February	1,450,565	11,416	0.8%			0.0%	0.0%
March	1,449,793	8,429	0.6%			0.0%	0.0%
April							
May							
June							
July							
August							
September							
October							
November							
December							
YTD	1,449,793	27,211	1.9%	0	0	0.0%	0.0%

¹ Recertification results are tied to the month initiated and the recertification process allows customers 90 days to respond to the recertification request. Results may be pending due to the time permitted for a participant to respond.

²

² Includes customers who did not respond or who requested to be de-enrolled.

CARE Program Table 6 - Capitation Contractors¹ Pacific Gas and Electric Company Through March 31, 2023

Contractor	(Chec		tor Type ore if applic	able)	Total En	rollments
Contractor	Private	СВО	WMDVBE	LIHEAP	Current Month	Year-to- Date
Amador-Tuolumne Community Action Agency		х		Х	0	0
Arriba Juntos		х			0	0
Breathe California		х			0	0
Catholic Daisies of Fresno		х			1	2
Central Coast Energy Services Inc		х		х	3	4
Cesar A Moncada DBA Moncada Outreach		х			0	0
Child Abuse Prevention Council of San Joaquin County		х			0	0
Community Action Marin		х		х	0	0
Community Action Partnership of Madera County		х		х	4	11
Community Resource Project Inc		х		х	60	133
El Puente Comunitario		х			0	0
Human Investment Project Housing Inc (HIP)		х			0	0
Independent Living Center of Kern County Inc		х			1	1
Interfaith Food Bank & Thrift Store of Amador County		х			0	0
KidsFirst		х			0	0
Kings Community Action Organization Inc		х		х	0	0
Merced County Community Action Agency		х		х	3	4
National Asian American Coalition		х			0	0
North Coast Energy Services, Inc		х			19	25
Resources for Independence Central Valley		Х			0	0
Sacred Heart Community Service		Х		х	4	5
UpValley Family Centers		х			0	0
Valley Clean Air		Х			0	0
West Valley Community Services		Х			0	0
Total Enrollments					95	185

¹ All capitation contractors with current contracts are listed regardless of whether they have signed up customers or submitted invoices this year.

CARE Program Table 7 - Expenditures for Pilots and Studies Pacific Gas and Electric Company Through March 31, 2023

						,				-					
2023	Authorized 2021-2026 Budget		Current Month Expenses			Year to Date Expenses			Cycle to Date Expenses			% of B	udget Expe	ensed	
	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total
Studies															
Joint IOU - 2022 Low Income Needs Assessment (LINA) Study	\$60,000	\$15,000	\$ 75,000	\$22,385	\$5,596	\$ 27,982	\$385	\$96	\$ 482	\$59,929	\$14,982	\$ 74,911	100%	100%	100%
Joint IOU - 2025 Low Income Needs Assessment (LINA) Study	\$60,000	\$15,000	\$ 75,000	\$0	\$0	\$-	\$0	\$0	\$-	\$0	\$0	\$-	0%	0%	0%
Joint IOU - 2028 Low Income Needs Assessment (LINA) Study	\$60,000	\$15,000	\$ 75,000	\$0	\$0	\$-	\$0	\$0	\$-	\$0	\$0	\$-	0%	0%	0%
Joint IOU - Statewide CARE-ESA Categorical Study	\$18,000	\$4,500	\$ 22,500	\$9,600	\$2,400	\$ 12,000	\$17,302	\$4,325	\$ 21,627	\$17,302	\$4,325	\$ 21,627	96%	96%	96%
Total Studies	\$198,000	\$49,500	\$247,500	\$31,985	\$7,996	\$39,982	\$17,687	\$4,422	\$22,109	\$77,231	\$19,308	\$96,538	39%	39%	39%

CARE Program Table 8 - CARE and Disadvantaged Communities Enrollment Rate for Zip Codes Pacific Gas and Electric Company Through March 31, 2023

	Total CARE Households Enrolled												
Month	CARE Enrollment Rate for Zip Codes that have 10% or more disconnections [1]		CARE Enrollment Rate for Zip Codes in High Poverty (with 70% or Less CARE Penetration)	CARE Enrollment Rate for DAC (Zip/Census Track) Codes in High Poverty (with 70% or Less CARE Enrollment Rate) [3]									
January	98%	106%	50%	53%									
February	94%	104%	50%	50%									
March	95%	104%	43%	51%									
April													
Мау													
June													
July													
August													
September													
October													
November													
December													

Note:

Penetration Rate and Enrollment Rate are the same value.

[1] Disconnection Rates are based on the previous year. PG&E restarted disconnections in Q4 2022.

[2] Includes zip codes with >25% of customers with incomes less than 100% FPG.

[3] DACs are defined at the census tract level. Corresponding zip codes are provided for the purpose of this table; however, the entire zip code listed may not be considered a DAC.

CARE Program Table 8A - CARE Top 10 Lowest Enrollment Rates in High Disconnection, High Poverty,

and DAC Communities by Zip Code Pacific Gas and Electric Company Through March 31, 2023

ZIP	Enrollment Rate for Zip Codes that have 10% or more Disconnections [1]
95573	86%
95945	91%
93656	114%
n/a	n/a

ZIP	I op 10 Lowest CARE Enrollment Rate for Zip Codes in High Poverty (Income Less than 100% FPG) [2]
93628	4%
96125	12%
95412	26%
93405	30%
95488	30%
94956	30%
95984	33%
95589	34%
95064	35%
95552	35%

ZIP	Top 10 Lowest CARE Enrollment Rate for Zip Codes in DAC [3]
95374	51%
95815	70%
95652	75%
95333	82%
93301	85%
93608	86%
93701	86%
93721	88%
95422	92%
93219	92%

Notes:

Zip codes with fewer than 100 customers are excluded for privacy reasons.

[1] Disconnection Rates are based on the previous year. PG&E restarted disconnections in Q4 2022. Only three zip codes had 10% or more disconnections.

[2] Includes zip codes with >25% of customers with incomes less than 100% FPG.

[3] DACs are defined at the census tract level. Corresponding zip codes are provided for the purpose of this table; however, the entire zip code listed may not be considered a DAC.

FERA Program Table 1 - Program Expenses Pacific Gas and Electric Company

	Authorized Budget [1][2]	Current Month Expenses [2]	Year to Date Expenses [2]	% of Budget Spent YTD
FERA Program:	Electric	Electric	Electric	Electric
Outreach	\$ 2,620,500	\$ 186,042	\$ 563,719	22%
Processing / Certification Re-certification	\$ 57,100	\$ 656	\$ 3,278	6%
Post Enrollment Verification	\$ 84,000	\$ -	\$ -	0%
IT Programming	\$ -	\$ -	\$ -	0%
Pilot(s)	\$ -	\$ -	\$ -	0%
Studies	\$ -	\$ -	\$ -	0%
Regulatory Compliance	\$ 29,500	\$ -	\$ -	0%
General Administration	\$ 55,300	\$ 3,580	\$ 9,682	18%
CPUC Energy Division	\$ -			0%
SUBTOTAL MANAGEMENT COSTS	\$ 2,846,400	\$ 190,278	\$ 576,678	20%
FERA Rate Discount	\$ 15,727,000	\$ 1,377,348	\$ 3,930,802	25%
TOTAL PROGRAM COSTS & CUSTOMER DISCOUNTS	\$ 18,573,400	\$ 1,567,626	\$ 4,507,481	24%
Indirect Costs	\$ 505	5 \$	- \$ -	

Through March 31, 2023

 [1] Authorized Budget: Approved for PY 2023 in D.21-06-015, Attachment 1, Table 4.
 [2] 2023 authorized budget includes a proxy Benefit Burdens of \$505. Actual employee benefit burden costs have been included in the program monthly and YTD expenses.

					Nev	w Enrollm	ent					Recer	tification		Attrition (Drop Offs)				Enr	Enrollment				
	Automatic Enrollment		Automatic Enrollment Self-Certification (Income or Categorical)									Tatal			Total	Estimated	Enrollme							
	Inter- Utility ¹	Intra- ¹ Utility ²	Leveraging ³	Combined (B+C+D)	Online	Paper	Phone	Capitation	Combined (F+G+H+I)	Total New Enrollment (E+J)	Scheduled Non-Scheduled (Duplicates)	Automatic	Total Recertification (L+M+N)	No Response⁴		Failed Recertification	Other	Total Attrition (P+Q+R+S)	Gross (K+O)	Net Adjusted (K-T)	FERA Participants	FERA Eligible ⁵	Rate % (W/X)	
January	0	20	0	20	875	345	67	0	1,287	1,307	571	187	0	758	n/a	1,144	407	94	1,645	2,065	-338	36,314	163,489	22%
February	0	29	0	29	859	225	78	0	1,162	1,191	315	159	0	474	n/a	546	340	11	897	1,665	294	36,608	163,489	22%
March	0	35	0	35	832	518	65	1	1,416	1,451	435	273	0	708	n/a	159	435	267	861	2,159	590	37,198	163,489	23%
April																								
Мау																								
June																								
July																								
August																								1
September																								
October																								
November																								
December																								
YTD Total	0	84	0	84	2,566	1,088	210	1	3,865	3,949	1,321	619	0	1,940	0	1.849	1,182	372	3,403	5,889	546	37,198	163,489	23%

¹ Enrollments via data sharing between the IOUs.

² Enrollments via data sharing between departments and/or programs within the utility.

³ Enrollments via data sharing with programs outside the IOU that serve low-income customers.

⁴ PG&E counts attrition due to no response in the Failed PEV and Failed Recertification columns, respectively. 5 In accordance with Ordering Paragraph 189 of D.21-06-015, the estimated FERA eligible is based on 2023's estimate

⁶ Penetration Rate and Enrollment Rate are the same value.

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

FERA Program Table 2 - Enrollment, Recertification, Attrition, & Penetration Pacific Gas and Electric Company Through March 31, 2023

llment ⁶ ite % N/X)
2%
2%
2% 2% 3%
.3%

61 | P a g e

	FERA Program Table 3A - Post-Enrollment Verification Results (Model) Pacific Gas and Electric Company Through March 31, 2023												
Month	Total FERA Households Enrolled	Households Requested to Verify	% of FERA Enrolled Requested to Verify Total	FERA Households De-enrolled (Due to no response)	FERA Households De-enrolled (Verified as Ineligible)	Total Households De-enrolled	% De-enrolled through Post Enrollment Verification	% of Total FERA Households De-enrolled					
January	36,314	37	0.1%	30	5	35	94.6%	0.1%					
February	36,608	30	0.1%										
March	37,198	30	0.1%										
April													
Мау													
June													
July													
August													
September													
October													
November													
December													
YTD Total	37,198	97	0.3%	30	5	35	94.6%	0.1%					

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

	FERA Table 3B Post-Enrollment Verification Results (Electric only High Usage) Pacific Gas and Electric Company Through March 31, 2023											
Month	Total FERA Households Enrolled	Households Requested to Verify	% of FERA Enrolled Requested to Verify Total	FERA Households De-enrolled (Due to no response)	FERA Households De-enrolled (Verified as Ineligible)	Total Households De-enrolled	% De-enrolled through Post Enrollment Verification	% of Total FERA Households De-enrolled				
January	36,314	218	0.6%	192	21	213	97.7%	0.6%				
February	36,608	64	0.2%									
March	37,198	55	0.1%									
April												
Мау												
June												
July												
August												
September												
October												
November												
December												
YTD Total	37,198	337	0.9%	192	21	213	97.7%	0.6%				

			Throu	gh March 3	31, 2023					
County	Estimated	d Eligible Ho	useholds ¹	Total H	ouseholds E	nrolled ²	Enrollment Ra			
	Urban	Rural	Total	Urban	Rural	Total	Urban	Rural		
ALAMEDA	12,845	0	12,845	3,433	0	3,433	27%	0%		
ALPINE	0	11	11	0	0	0	n/a	0%		
AMADOR	0	366	366	0	136	136	0%	37%		
BUTTE	2,040	987	3,027	429	212	641	21%	21%		
CALAVERAS	1	632	633	0	162	162	0%	26%		
COLUSA	2	560	561	0	83	83	0%	15%		
CONTRA COSTA	11,596	0	11,596	3,441	0	3,441	30%	0%		
EL DORADO	953	683	1,636	312	222	534	33%	33%		
FRESNO	18,433	31	18,464	3,765	3	3,768	20%	10%		
GLENN	0	726	726	0	102	102	0%	14%		
HUMBOLDT	0	1,666	1,666	0	395	395	n/a	24%		
KERN	4,918	7,980	12,898	1,382	896	2,278	28%	11%		
KINGS	28	1,846	1,874	2	238	240	7%	13%		
LAKE	0	982	982	0	262	262	n/a	27%		
LASSEN	0	21	21	0	0	0	n/a	0%		
MADERA	2,037	866	2,902	440	152	592	22%	18%		
MARIN	2,117	0	2,117	352	0	352	17%	n/a		
MARIPOSA	2	250	251	2	50	52	115%	20%		
MENDOCINO	1	1,055	1,056	0	202	202	0%	19%		
MERCED	2,043	2,208	4,251	444	568	1,012	22%	26%		
MONTEREY	7,156	1,062	8,218	849	125	974	12%	12%		
NAPA	1,854	0	1,854	329	0	329	18%	0%		
NEVADA	0	683	684	0	267	267	0%	39%		
PLACER	897	1,028	1,925	498	288	786	56%	28%		
PLUMAS	4	187	191	0	42	42	0%	23%		
SACRAMENTO	67	0	67	9	0	9	14%	n/a		
SAN BENITO	27	1,121	1,148	7	305	312	26%	27%		
SAN BERNARDINO	0	0	0	0	0	0	n/a	n/a		
SAN FRANCISCO	5,333	0	5,333	1,077	0	1,077	20%	n/a		
SAN JOAQUIN	11,066	1,021	12,087	2,874	387	3,261	26%	38%		
SAN LUIS OBISPO	1,414	1,989	3,403	140	347	487	10%	17%		
SAN MATEO	6,219	0	6,219	1,363	0	1,363	22%	n/a		
SANTA BARBARA	3,255	154	3,408	284	17	301	9%	11%		
SANTA CLARA	14,819	536	15,355	3,642	151	3,793	25%	28%		
SANTA CRUZ	2,073	0	2,073	432	0	432	21%	0%		
SHASTA	596	660	1,257	162	168	330	27%	25%		
SIERRA	0	16	16	0	2	2	0%	13%		
SISKIYOU	0	1	1	0	0	0	n/a	0%		
SOLANO	5,934	0	5,934	1,911	0	1,911	32%	n/a		
SONOMA	4,405	323	4,728	1,220	93	1,313	28%	29%		
STANISLAUS	3	766	769	2	326	328	74%	43%		
SUTTER	2,577	0	2,577	446	0	446	17%	0%		
TEHAMA	1	1,334	1,336	2	261	263	140%	20%		
TRINITY	0	61	61	0	0	0	n/a	0%		
TULARE	83	1,090	1,173	8	128	136	10%	12%		
TUOLUMNE	0	646	646	0	211	211	n/a	33%		
YOLO	3,150	0	3,150	741	0	741	24%	0%		
YUBA	1,976	19	1,995	390	9	399	20%	47%		
Total	129,923	33,566	163,489	30,388	6,810	37,198	23%	20%		

FERA Program Table 4 - Enrollment by County Pacific Gas and Electric Company Through March 31, 2023

¹ In accordance with Ordering Paragraph 189 of D.21-06-015, the estimated FERA eligible is based on 2023's estimate ² Total Households Enrolled does not include submeter tenants.

t Ra	te
I	Total
	27%
	0%
	37%
	21%
	26%
	15%
	30%
	33%
	20%
	14%
	24%
	18% 13%
	13%
	27%
	0%
	20%
	17%
	21%
	19%
	24%
	12%
	18%
	39%
	41%
	22%
	14%
	27%
	n/a 20%
	20% 27%
	14%
	22%
	9%
	25%
	21%
	26%
	12%
	0%
	32%
	28%
	43%
	43% 17% 20%
	20%
	0%
	12%
	12% 33%
	24%
	20%
	23%

FERA Program Table 5 - Recertification Results Pacific Gas and Electric Company Through March 31, 2023

Month	Total FERA Households	Households Requested to Recertify	% of Households Total (C/B)	Households Recertified ¹	Households De- enrolled	Recertification Rate % (E/C)	% of Total Households De- enrolled (F/B)
January	36,314	390	3.4%			0.0%	0.0%
February	36,608	824	3.4%			0.0%	0.0%
March	37,198	373	1.0%			0.0%	0.0%
April							
May							
June							
July							
August							
September							
October							
November							
December							
YTD	37,198	1,587	4.3%	0	0	0.0%	0.0%

¹ Recertification results are tied to the month initiated and the recertification process allows customers 90 days to respond to the recertification request. Results may be pending due to the time permitted for a participant to respond.

FERA Program Table 6 - Capitation Contractors¹ Pacific Gas and Electric Company Through March 31, 2023

Contractor	(Chec	Contrac k one or m	Total Enrollments			
	Private	СВО	WMDVBE	LIHEAP	Current Month	Year-to-Date
Amador-Tuolumne Community Action Agency		Х		х	0	0
Arriba Juntos		х			0	0
Breathe California		х			0	0
Catholic Daisies of Fresno		х			0	0
Central Coast Energy Services Inc		х		х	0	0
Cesar A Moncada DBA Moncada Outreach		х			0	0
Child Abuse Prevention Council of San Joaquin County		х			0	0
Community Action Marin		х		х	0	0
Community Action Partnership of Madera County		х		х	0	0
Community Resource Project Inc		х		х	0	0
El Puente Comunitario		х			0	0
Human Investment Project Housing Inc (HIP)		х			0	0
Independent Living Center of Kern County Inc		х			0	0
Interfaith Food Bank & Thrift Store of Amador County		х			0	0
KidsFirst		х			0	0
Kings Community Action Organization Inc		х		х	0	0
Merced County Community Action Agency		х		х	0	0
National Asian American Coalition		х			0	0
North Coast Energy Services, Inc		х			1	1
Resources for Independence Central Valley		Х			0	0
Sacred Heart Community Service		Х		х	0	0
UpValley Family Centers		Х			0	0
Valley Clean Air		Х			0	0
West Valley Community Services		Х			0	0
Total Enrollments					1	1

¹ All capitation contractors with current contracts are listed regardless of whether they have signed up customers or submitted invoices this year.