

**BEFORE THE PUBLIC UTILITIES COMMISSION
OF THE STATE OF CALIFORNIA**

Application of Pacific Gas and Electric Company for Approval of Energy Savings Assistance and California Alternate Rates for Energy Programs and Budgets for 2021-2026 Program Years.

(U 39 M)

Application No. 19-11-003
(Filed November 4, 2019)

And Related Matters.

Application No. 19-11-004
Application No. 19-11-005
Application No. 19-11-006
Application No. 19-11-007

**MONTHLY REPORT OF PACIFIC GAS AND ELECTRIC COMPANY (U 39 M)
ON INCOME QUALIFIED ASSISTANCE PROGRAMS FOR FEBRUARY 2023**

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Dated: March 21, 2023

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In accordance with Ordering Paragraph 17 of Decision (D.) 01-05-033, Pacific Gas and Electric Company hereby submits its attached monthly status report on the results of its Energy Savings Assistance (ESA) Program, California Alternate Rates for Energy (CARE) Program, and Family Electric Rate Assistance (FERA) Program efforts, showing results through February 2023. Pursuant to D.21-06-015, the new ESA, CARE and FERA Program funding cycle began on July 1, 2021.

Respectfully Submitted,

JENNIFER C. REYES LAGUNERO

By: /s/ Jennifer C. Reyes Lagunero
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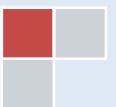
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Energy Savings Assistance (ESA),
California Alternate Rates for Energy (CARE),
and Family Energy Rate Assistance (FERA)
Program Monthly Report for February 2023



PACIFIC GAS AND ELECTRIC COMPANY

Energy Savings Assistance Program,
California Alternate Rates for Energy Program, and
Family Electric Rate Assistance Program
Monthly Report for February 2023

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PACIFIC GAS AND ELECTRIC COMPANY

Energy Savings Assistance Program, California Alternate Rates for Energy Program, and Family Electric Rate Assistance Program

Monthly Report for February 2023

The Energy Savings Assistance (ESA), California Alternate Rates for Energy (CARE), and Family Electric Rate Assistance (FERA) programs are long-standing programs designed to assist income-qualified households in Pacific Gas and Electric (PG&E)'s service territory in reducing their energy usage and monthly utility expenses. Decision (D.) 21-06-015 authorized a new ESA, CARE, and FERA program funding cycle beginning July 1, 2021, through December 31, 2026.

PG&E's monthly report for February 2023 complies with the income-qualified programs reporting requirements established in D.21-06-015 to include FERA, and with all reporting and program evaluation requirements previously established for the CARE and ESA Programs.¹

Regulatory Update

Energy Savings Assistance (ESA) Program

ESA Multifamily Whole Building (MFWB) Program Solicitation: On January 24, 2023, pursuant to D.21-06-015, PG&E submitted Advice Letter (AL) 4707-G/6842-E to request the California Public Utilities Commission's (CPUC or Commission) approval of the ESA MFWB Program Implementation Agreement executed between PG&E and TRC Solutions, Inc. resulting from PG&E's MFWB program solicitation. This AL was approved by the Commission on February 23, 2023.

Miscellaneous

Senate Bill 1208 Implementation: On February 16, 2023, and February 23, 2023, PG&E, San Diego Gas & Electric Company (SDG&E), Southern California Edison (SCE), and Southern California Gas Company (SoCalGas), collectively as the "Joint IOUs" filed opening and reply comments on CPUC Commissioner Genevieve Shiroma's "Assigned Commissioner's Ruling (ACR) Amending Scope and Inviting Comments to Determine Next Steps in Light of Enactment of Senate Bill (SB) 1208", issued on January 26, 2023. The ACR re-opened the consolidated proceeding, A.19-11-003 et al, amending the scope to include considerations related to a concurrent application process for income-qualified customer utility assistance programs.

¹ The PG&E, SCE, SDG&E, and SoCalGas (IOUs) worked with Energy Division (ED) staff to revise reporting tables and formats in compliance with the mandates of D.21-06-015. PG&E is using the most recent monthly reporting template that was approved by ED in March 2022 to provide its monthly updates of the ESA, CARE, and FERA programs beginning with its March 2022 report.

1. Energy Savings Assistance (ESA) Program Executive Summary

The ESA Program provides no-cost home weatherization, energy-efficient appliances, and energy education services to income-qualified PG&E customers² throughout PG&E’s service territory. ESA is a resource program emphasizing long-term energy savings and serves all willing and eligible low-income customers by providing all feasible ESA Program measures based on need states, at no cost to the customer through a direct-install approach. All housing types are eligible to participate, and the ESA Program is available to both homeowners and renters.

D.21-06-015 approved the ESA program budget for Program Years (PYs) 2021-2026. The total 2023 authorized ESA Program budget is \$219,981,838, which covers all programs in the ESA portfolio, including the long-standing “ESA Main” program for single-family (SF) and multi-family (MF) housing, the MF-Common Area Measures (CAM) program, and studies, and pilots, including the Pilot Plus and Pilot Deep program. Through February 2023, PG&E expended \$15,345,304 in total ESA program costs. Further details of ESA expenses are provided in the ESA Summary Table, ESA Table 1 and ESA Table 1A in the Appendix.

1.1 Energy Savings Assistance Program Overview

1.1.1 Provide a summary of the Energy Savings Assistance Program elements as approved in Decision (D.) 21-06-015.

ESA Table 1: ESA Main (SF, MH, MF In-Unit) Summary of Expenses for 2023			
	2023 Authorized/Planning Assumptions ^[a]	Actual YTD ^[b]	% YTD
Budget^[c]	\$127,740,559	\$14,666,944	11%
Homes Treated	60,437	11,022	18%
kWh Saved^[d]	35,773,079	3,927,188	11%
kW Demand Reduced^[d]	3,238	835	26%
Therms Saved^[d]	1,458,655	210,821	14%
GHG Emissions Reduced (Tons)	N/A	4,298	

^[a] Authorized ESA budget, energy savings goals and household treatment target per D.21-06-015.
^[b] As shown in ESA Monthly Report Table 1, and Table 2.
^[c] ESA Main program budget includes measures and program administrative budget categories as shown on ESA Monthly Report Table 1. 2023 authorized budget and expenditures includes Benefit Burdens.
^[d] Per Table 5 of Attachment 1, D. 21-06-015, the 2023 goals for kWh, kW, and therms include ESA Main and MF CAM; however, the above table reports results only from ESA Main, and does not include results from MF CAM.

² To qualify for the ESA Program, a residential customer’s household income must be at or below 250 percent of Federal Poverty Guidelines, as set in Senate Bill 756, and that became effective on July 1, 2022. Formerly, the ESA program eligibility was set at 200 percent of FPG, per D.05-10-044.

Through February 2023, PG&E’s ESA Main (SF, Mobile Home (MH), MF In-Unit) treated 11,022 homes, resulting in 3,927,188 kWh saved, 835 kW demand reduced, and 210,821 therms saved. In addition, 4,298 tons of GHG emissions were reduced.

ESA Table 2: MF CAM Summary of Expenses for 2023			
	2023 Authorized/Planning Assumptions^[a]	Actual YTD	% YTD
Budget ^[b]	\$38,764,717	\$271,947	1%
Properties Treated	-	-	
kWh Saved	-	-	
kW Demand Reduced	-	-	
Therms Saved	-	-	

^[a] 2022 Properties Treated target is from Advice Letter 4472-G/6279-E. Other planning assumptions values are based on the historical average of the completed ESA CAM projects.

^[b] 2023 Budget planning assumptions includes unspent funds from the previous funding cycle that were carried over to the current PY per D.21-06-015.

PG&E’s ESA MF CAM program has met and exceeded its treatment goal for program year 2022. The program is not enrolling or treating any new projects in 2023. PG&E is managing a waitlist of projects that are interested in participating in the new Northern MFWB program and will transfer it to the Northern MFWB program’s implementer when the program is fully launched, expected in Q2 2023.

ESA Table 3: MF MFWB (In-Unit, MF CAM, MFWB)^[a] Summary of Expenses for 2023			
	2023 Authorized/Planning Assumptions	Actual YTD	% YTD
Budget ^[b]	\$35,439,273	\$0	0%
Properties Treated	30	-	
Households Treated	13,566	-	
kWh Saved	3,794,344	-	
kW Demand Reduced	N/A	-	
Therms Saved	253,022	-	

^[a] MFWB program budget includes In-Unit, MF CAM, SPOC, and Implementer administrative budget categories as shown on ESA Monthly Report Table 1A.

The Advice Letter and Implementation Plan for the Northern MFWB program was approved on February 23, 2023. PG&E will begin working with the implementer on program ramp-up activities in March 2023, with a Q2 2023 goal for the program to be open for enrollments.

ESA Table 4: Pilot Plus and Pilot Deep Summary of Expenses for 2023			
	2023 Authorized/Planning Assumptions^[a]	Actual YTD^[b]	% YTD
Budget^[c]	\$16,624,146	\$348,253	2%
Homes Treated	-	1	-
kWh Saved	-	473	-
kW Demand Reduced	-	0.5	-
Therms Saved	-	106	-
GHG Emissions Reduced (Tons)	-	0.99	-

[a] Home treatment, energy savings and GHG emissions reduction targets were not included in D. 21-06-015. PG&E will report on actual achievements upon completion of home treatment.

[b] Actual homes treated, savings and GHG emissions reduction values will be reported when projects have been fully closed (i.e., inspected, issues resolved, permits closed, as applicable) and reported by Pilot Implementer to PG&E.

[c] Pilot Plus and Pilot Deep budget and expenditures as shown on ESA Monthly Report Table 1A-2.

PG&E launched the ESA Pilot Plus and Pilot Deep Program (Pilot Plus/Deep) at the end of June 2022 with a fully executed third-party pilot implementation contract.³ Pilot outreach began in October 2022, home assessments in November 2022, and installations in December 2022. The first successful home treatment was completed in February 2023. Additional information on Pilot Plus/Deep is included in Section 1.5.2, ESA Program Pilots.

ESA Table 5: Single Family Affordable Solar Homes (SASH) and Multifamily Affordable Solar Housing (MASH) Unspent Funds (Electric IOUs Only)^[a] for 2023			
	2023 Authorized/Planning Assumptions^[a]	Actual YTD	% YTD
Budget	-	-	-

[a] Pending Advice Letter described in text below Table 5.

The SASH and MASH programs both sunset in PG&E's service territory at the end of 2021, pursuant to Assembly Bill (AB) 217 (Bradford, 2013). As directed by D. 15-01-027 that implemented AB 217, any unencumbered SASH/MASH program funds at the end of 2021 should be used for energy efficiency measures in low-income residential housing, as defined.⁴ PG&E has ~\$9M left in its MASH budget,

³ D.21-06-015 Ordering Paragraph 42 states "The Pilot Plus and Pilot Deep program must be launched by the beginning of the third quarter of 2022" (p. 480). PG&E in its Pilot Implementation Plan Advice letter defined program launch as beginning with an executed contract. See PG&E Advice Letter 4530-G/6412-E (November 19, 2021), p.4, fn.11.

⁴ OP 12 of D.15-01-027 states "The Program Administrators shall ensure that program expenditures in each utility's service territory do not exceed the total authorized budget amounts over the duration of the programs. The program

that it will propose to transfer to the ESA program.⁵ Later in Q1 2023, the electric IOUs plan to file a Joint Advice Letter for disposal of unspent funds from the SASH and/or MASH programs to the ESA program. After the Advice Letter is filed, budget authorization will be pending per Energy Division disposition of the Advice Letter.

1.1.2 Program Measure Changes

PG&E utilizes the opportunity of this monthly report to clarify customer eligibility for the Portable A/C measure. The substitute sheet for Joint IOU AL 3842-E/3012-G⁶ et al. submitted on October 21, 2022 indicated that Portable A/Cs should be installed for customers who are on Medical Baseline or qualify as a resident of a disadvantaged community (DAC) or Tribal or Rural areas. Instead, customer segments were correctly assigned in PG&E AL 4882-G/6314-E, submitted on September 1, 2021, which states that customers who are on Medical Baseline and qualify as a resident in a DAC or Tribal or Rural areas are eligible for the measure.

1.2 ESA Customer Outreach and Enrollment Update

1.2.1 Provide a summary of the Energy Savings Assistance Program outreach and enrollment strategies deployed this month.

ESA Main (SF, MH, and MF In-Unit) Program Contractor Outreach: PG&E's ESA quarterly acquisition campaigns and contractor efforts are complementary in generating qualified leads. In addition to strategic marketing campaigns, contractors rely on a variety of activities to conduct outreach, primarily utilizing outbound calling from assigned lead lists provided to them quarterly after the launch of each acquisition campaign. Contractors also canvas areas with a high propensity for eligible customers, make outbound calls from contractor-generated lists of CARE or Zip-7 customers, and respond to referrals generated by PG&E marketing.

ESA Main Customer Satisfaction Score: In an effort to ensure that customers are highly satisfied and have an outstanding experience with the ESA program, PG&E conducts robust surveys of participants. YTD 2023, the ESA surveys have yielded an 80% customer satisfaction rating; meaning that 80% of respondents described their experience as "excellent" or "very good." PG&E conducts a detailed analysis of the survey results to identify areas of success, and pinpoint opportunities for improvement, and then shares the results with the ESA contractors in order to optimize ESA offerings from the customer perspective. These results are also used to identify trends in contractor performance and create opportunities for contractor soft skills training.

incentive budgets will be available until all funds are exhausted or until December 31, 2021, whichever occurs first. Any money unspent and unencumbered on January 1, 2022, shall be used for "cost-effective energy efficiency measures in low-income residential housing that benefit ratepayers," as set forth in Public Utilities Code Section 2852(c)(3)."

⁵ As of 12/1/2022, there was ~\$8.6 million in incentive funds remaining in addition to some remaining administrative funds (~\$0.5 million) for PG&E.

⁶ PG&E Advice Letter 4482-G/6314-E

ESA Program MFWB (MF In-Unit, MF CAM, MFWB): PG&E continues to manage the customers on the waitlist and keep them updated on the development of Northern MFWB program. PG&E anticipates providing outreach and enrollment updates after the program is launched in Q2 2023.

ESA Pilot Plus and Pilot Deep: Outreach for ESA Pilot Plus and Pilot Deep⁷ continued in February 2023, reaching 11,651 customers through email, direct mail, phone calls, and door-to-door outreach. Throughout February, 81 customers inquired about the Pilot’s offerings, 17 were pre-qualified as eligible, and 13 home assessments were completed.⁸ Not all customers who express interest will be ideal candidates for the Pilot. In such cases, the Pilot directs customers to alternative assistance programs, such as ESA, CARE, FERA, Medical Baseline, LIHEAP, etc.

Outreach continues to be led by the third-party pilot implementer, CLEARResult throughout Q1 2023. In February, PG&E began preparing to manage outbound email and direct mail communications in-house starting in Q2. The Pilot implementation team will monitor the performance of various outreach approaches, taking a test-and-learn approach to Pilot implementation.

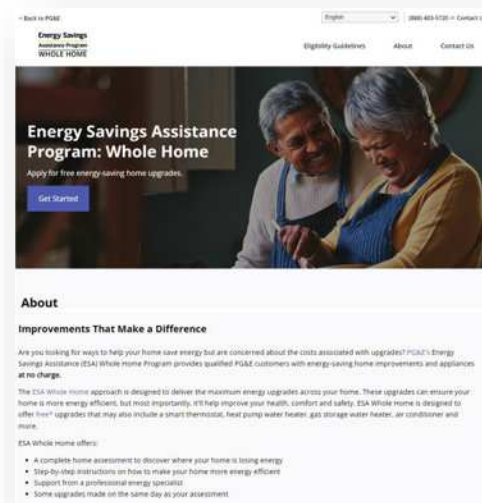
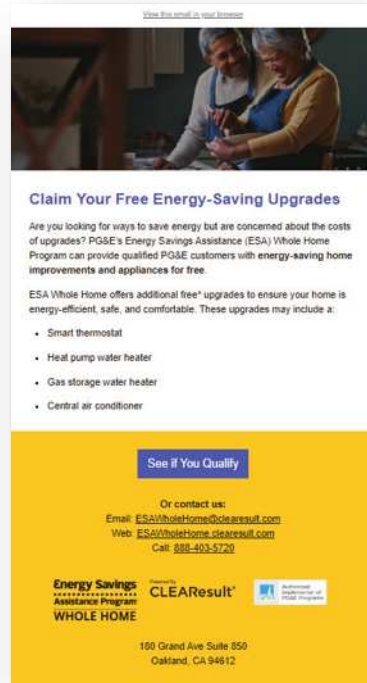
In the interim, all outreach materials contain the ESA logo⁹ as well as CLEARResult and PG&E logos. PG&E has also published a website with frequently asked questions (English and Spanish) and provided customer service center staff with information about Pilot offerings in an effort to validate for customers that the Pilot’s offerings are legitimate. Samples of outreach material (postcard, email, website) are provided below:



⁷ The ESA Pilot Plus and Pilot Deep offerings will be referred to as “Energy Savings Assistance Program: Whole Home” (or “ESA Whole Home” for short) in all customer engagement settings, including marketing and outreach materials.

⁸ These values are a snapshot of activity during a single month. Response rates, pre-qualifications, and audits may result from prior months’ outreach efforts.

⁹ As reported in the September 2022 monthly report, the Pilot is using the ESA logo with the tagline, “Whole Home” added to the bottom to differentiate the Pilot’s offerings from other offerings within the ESA portfolio.



Language Line: PG&E continues to work with LanguageLine Solutions to provide language translation services for all of its customers. During the month of February 2023, 105 ESA customers required assistance through PG&E’s designated language line.

Tribal Outreach: In February 2023, PG&E continued working to provide support to the Tejon Tribe, who is currently participating in the 2022 Outreach Grant program.¹⁰ In February 2023, PG&E received four proposals for the 2023 Outreach Grant Program and anticipates following-up with those tribes after reviewing the details of their proposals.

In February 2022, Tejon Tribe’s grant-funded activities included coordinating with the ESA implementer and the 16 tribal members who expressed interest in participating in ESA.

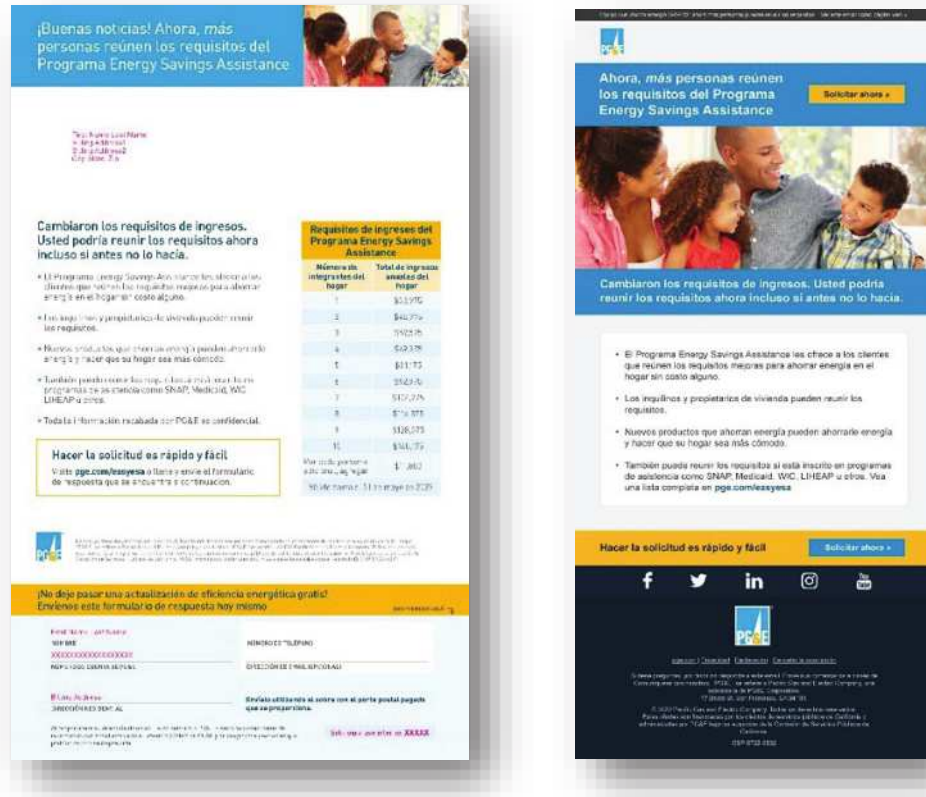
Of the 16 interested Tejon tribal members:

- Four households started ESA treatments
- Four households completed paperwork and anticipate treatments in March 2023
- Six households have not yet responded to contractor’s follow-up calls/emails
- Two households have opted to participate in other assistance programs.

¹⁰ PG&E’s Tribal Outreach grants were designed pursuant to OP 145 of D. 21-06-015, requiring the utilities to develop "mini-grants" for tribes to support their outreach and coordination efforts with the IOUs.

1.2.2 Customer Assistance Marketing, Education and Outreach for the ESA Program

In February 2023, PG&E continued to receive responses from a direct marketing campaign deployed in January 2023 to 100,000 income-qualified customers. Through February 2023, the campaign has generated 5,801 qualified leads. The campaign continued to use new creative developed in 2022, available in English and Spanish. It highlights the income guidelines qualifications that went into effect on July 1, 2022, thereby qualifying an additional estimated 300k customers. Customers residing in Disadvantaged Communities (DACs) were prioritized for outreach, resulting in 3,272 applications from this segment for a response rate of 6%.



Direct Mail/Email (English/Spanish):

In February 2023, PG&E received 4,337 program applications from online activities via email and the ongoing digital campaign launched in early January 2023.



PG&E continued to deploy the CARE Welcome Kit¹¹ to customers who were newly enrolled in the CARE program. In February 2023, 4,051 kits were sent, and PG&E received 242 ESA applications from that deployment, for an 6% response rate.

1.2.3 Managing Energy Use

As part of its energy education, PG&E provides customers with online resources to assist in managing their energy use. In February 2023, ESA contractors assisted 192 customers with signing up for MyAccount and enrolled 202 customers in Energy Alerts. From MyAccount, customers can access and perform a Home Energy Checkup and CARE-enrolled customers can view their latest Personalized Energy Profile (PEP) report. The PEP report, available to CARE-enrolled customers and ESA contractors quarterly, offers customized behavioral and energy conservation tips, and rate recommendations based on the customer’s energy use, load profile, and season of the year. In addition, participants in the ESA program receive collateral “leave behinds” (printed materials) from ESA contractors with tips for managing energy, rate plan choices, and other programs and resources that they may be qualified for, both administered by PG&E and by third parties.

1.2.4 Services to Reduce Energy Bill

PG&E’s ESA contractors provide collateral leave behinds that present solutions for saving money and managing energy costs for all ESA participants. PG&E’s Universal Brochure provides comprehensive information to ESA customers about bill discount and assistance programs, rate plan choices, energy management and payment support programs in an easy-to-read format. ESA contractors are trained to discuss new opportunities for bill savings and assist in program enrollment, such as the Arrearage Management Plan (AMP) and referrals to the DAC-SASH and LIHEAP program administrators for qualified and interested households. The ESA Program

¹¹ Since January 2018, PG&E has included a personalized pre-filled response form for the ESA Program in the CARE Welcome Kit. Customers who wish to participate may complete the form and return it to PG&E.

also has cross referral and direct enrollment processes to auto-enroll eligible income-qualified customers into the CARE or FERA program.

1.2.5 Additional Activities

CARE Discounts Removed: The ESA program systematically removes CARE customers who apply for ESA but are proven to be over income. PG&E identified no such customers from CARE in February 2023.

New Contractors and Community-Based Organizations (CBOs): In February 2023, PG&E had no new Contractors or CBOs join the ESA program.

1.3 Leveraging Success Evaluation, Including California State Department of Community Services and Development (CSD)

1.3.1 Please provide a status on referrals, of the leveraging and coordination effort with CSD. Expand on activities and success rates across the list of programs from the Coordination Workshop, such as Affordable Broadband and Lifeline, as applicable to ESA, CARE and FERA. What new steps or programs have been implemented? What was the result in terms of new enrollments?

CSD Low Income Weatherization Program (LIWP) (MF) Leveraging Projects: PG&E is open to collaborating with CSD to explore potential LIWP-MF leveraging and measure implementation and explore strategies that may be most effective for leveraging the 2022-2026 ESA programs.

There was no CSD-LIWP leveraging activity in February 2023.

Low Income Home Energy Assistance Program (LIHEAP) Energy Star® Refrigerator Installations: There were no refrigerators installed through LIHEAP leveraging in February 2023.

CSD Data Sharing: PG&E continues to share data with CSD on a monthly and annual basis and as requests are made.

1.4 ESA Workforce Education & Training

1.4.1 Please summarize efforts to improve and expand the ESA Program workforce education and training. Describe steps taken to hire and train low-income workers and how such efforts differ from prior program years.

The PG&E Energy Efficiency Workforce Education and Training Program (WE&T) supports ESA contractor training by adopting the Train-the-Trainer Model which provides a combination of on-demand and live (in-person) trainings for Energy Specialists (ES), Weatherization Specialists (WS), and Advanced Weatherization

Specialists (AWS) with instructor-led presentations and virtual engagement activities with trainees. Due to the need for hands-on training for Natural Gas Appliance Testing (NGAT), Energy Training Centers (ETC) continued the blended model, which consists of on-demand remote training (self-paced) and one day of in-person practical training, following COVID-19 safety guidelines and procedures. In addition, on-demand training support is available to help students with soft-skill trainings for preparedness prior to the start of web-based courses. The support consists of assistance with navigating the webinar platforms, technology setup, and expectations of in-person class engagement activities.

ESA contractors are encouraged to hire local workers to implement the ESA Program in their areas. All contractors and subcontractors responsible for implementing the ESA Program are trained at the ETC in Stockton. Many of these ESA program ES and installation contractors are from the local communities in which they work. Below shows a summary of ESA contractor training provided for February 2023 including ESA onboarding, ES, WS, AWS, and NGAT training.

ESA Contractor Training Summary Through February 2023		
	February 2023	YTD
Students	116	205
Student Days	129	236
Training OnDemand Sessions	65	131
Training Live Sessions	6	9

1.5 ESA Studies and Pilots

1.5.1 ESA Program Studies

ESA/CARE Study Working Group: D.21-06-015 authorized the formation of a statewide Study Working Group for the ESA and CARE programs.¹² Working Group membership is comprised of IOU representatives, ED staff, and no more than two representatives from each segment of the following interest groups: contractors, CBOs, Cal Advocates, consumer protection/advocates, and other special interest groups. Assigned tasks of the Study Working Group include planning and designing statewide studies and related research for the ESA and CARE programs and providing feedback on study deliverables.

A meeting took place on February 1, 2023, where the IOUs shared updates and the interim findings memo on the categorical eligibility study with working group members. High-level scopes and proposed budgets for the upcoming MFWB Process Evaluation and the Non-Energy Benefits Study were also discussed. The next Study Working Group meeting is scheduled for March 7.

¹² D.21-06-015, OP 176.

1.5.2 ESA Program Pilots

ESA Pilot Plus/Deep Program: D.21-06-015 approved Pilot Plus/Deep (the Pilot) to begin implementation in 2022 with two treatment tiers: the “Pilot Plus” tier, which is intended to achieve five to 15 percent energy savings per household, and the “Pilot Deep” tier, which is intended to achieve 15 to 50 percent energy savings per household.¹³ The measure packages will be comprised of both basic measures found in the main ESA Program, as well as more advanced measures unique to the Pilot.

The Pilot is positioned to gather data on several new or modified approaches to implementing the ESA Program, including strategic measures delivery, electrification, greater measure expenditure per home, greater energy savings and bill impacts per home.¹⁴ The Pilot also offers an opportunity to better understand the long-term benefits of more extensive treatments (including non-energy benefits), and the cost-effectiveness of the interventions.¹⁵ The Pilot is planned to operate through 2026.

In an effort to drive innovation and improve cost effectiveness, PG&E opted to conduct a competitive solicitation for the design and implementation of the Pilot.¹⁶ The administration of the solicitation process comprised the first half of 2022, and Pilot implementation commenced in the second half of the year with a fully executed contract between PG&E and a third-party Pilot Implementer. 2023 represents the first full year of implementation.

The Pilot implementation team will focus 2023 efforts on growing the project pipeline sufficient to scale up implementation to full capacity. Throughout February, the Pilot Implementer provided PG&E with forecasts and weekly targets for various pipeline leading indicators (e.g., number of customers contacted through outreach, response rate, pre-screening results, number of audits scheduled/completed, and number of projects scheduled/completed). The Pilot Implementer and PG&E reviewed these indicators, gaps and proposed solutions on an ongoing basis throughout February. While the Pilot continued to see lower response rates to outreach than planned, the overall number of audits completed and projects scoped for deep savings is increasing steadily, with 21 audits either completed or scheduled and five approved project scopes at the end of February.

Most notably, the Pilot’s first project was completed in February, after installation, implementer quality assurance, and PG&E inspection processes were completed. Based on the final performance testing being in alignment with the energy modeling software, the project is anticipated to achieve between 15% to 18% annual savings.¹⁷

¹³ D.21-06-015, Attachment 2, p. 5.

¹⁴ Ibid, p.1.

¹⁵ Ibid, p.1.

¹⁶ For more information, see PG&E AL 6412-E / 4530-G available at:

https://www.pge.com/tariffs/assets/pdf/adviceletter/ELEC_6412-E.pdf

¹⁷ See ESA Table 2C, ESA Table 3D-3E, and ESA Table 5D. The energy modeling software estimates savings within +/- 10% certainty. PG&E intends to report the lower value in this range as interim savings until meter-based savings estimates are reportable.

Also in February, the Pilot Implementer completed a survey of workers engaged in the Pilot. The survey noted that of 27 respondents, 22 workers (81%) can be considered “Disadvantaged Workers.”¹⁸ Separately, the Pilot Implementer prepared a report on its planned and completed partnership engagement activities. This early in the Pilot implementation, the primary focus has been on recruiting partners to fulfill installation efforts. To this end, the Pilot Implementer onboarded a new implementation subcontractor in February, with additional recruitment ongoing as the Pilot ramps up to full capacity. To date, four installation subcontractor agreements are in place with the Pilot Implementer. Other subcontractors previously onboarded include one for customer targeting and energy savings analytics, and another for supporting quality assurance/quality control and specialized projects (such as electrification). Planned future efforts related to workforce development include engagement with professional associations, colleges, trades and complimentary programs with leveraging opportunities.

1.6 Miscellaneous

1.6.1 Water-Energy Coordination Program

As of February 2023, three water agencies were operating and serving qualified homes. Programs in operation include partnerships with Solano County Water Agency, Sonoma Water and all five districts of California American Water located within PG&E territory: Merced, Monterey, Oakhurst, Sacramento and Santa Rosa. In February 2023, 57 homes were served through the partnership programs and 20 toilets were retrofitted.

¹⁸ For this survey, the Pilot Implementer referred to the definition of “Disadvantaged Worker” described in CPUC Decision D.18-10-008, “Decision Addressing Workforce Requirements and Third Party Contract Terms & Conditions” (October 11, 2018).

2. California Alternate Rates for Energy (CARE) Program Executive Summary

The CARE Program provides a monthly discount on energy bills for qualifying households throughout PG&E's service area.¹⁹

D.21-06-015 approved the CARE Program budget for PYs 2021-2026.²⁰ PG&E's 2023 authorized CARE Program administrative budget is \$13,961,600.²¹ Through February, PG&E expended \$1,041,249 in 2023 CARE program administration costs, of which \$630,464 supported CARE outreach activities and \$397,307 was allocated to recertification and post-enrollment verification (PEV) processes. D.21-06-015 also authorized \$691,973,000 towards CARE rate discounts for PY 2023.²² In February 2023, the CARE program provided a total of \$89,539,281 in electric and gas bill discounts to 1,450,565 households throughout PG&E's service territory.

At the end of February 2023, the CARE program enrollment rate was 103% of the estimated eligible households.²³ In 2023, PG&E efforts to ensure program integrity will continue with the goal of identifying over-income customers who should be removed from the program. PG&E looks forward to engaging with stakeholders in the new CARE/FERA PEV sub-working group to identify strategies to retain eligible households while unenrolling households shown to be ineligible.

Despite the estimated over-enrollment, PG&E continues to invest in outreach and marketing targeting "hard-to-reach" customers and to increase program awareness in disadvantaged communities. As part of this strategy, PG&E executed multi-year contracts with community-based organizations (CBOs) in 2022. Since the inception of the Pilots in Q2 2022, eight CBOs have been contracted to provide marketing, education, and outreach (ME&O) services and six CBOs became part of a PG&E FERA Pilot. Collectively, these CBOs reported reaching ~855,000 customers since the inception of the pilots through their combined ME&O activities,²⁴ providing income education on CARE, FERA and other income-qualified programs.

¹⁹ To qualify for the CARE discount, a residential customer's household income must be at or below 200 percent of Federal Poverty Guidelines, as required in D.05-10-044 and per Public Utilities Code Section 739.1(b) (1), or someone in the customer's household is an active participant in other qualifying public assistance programs.

²⁰ D.21-06-015, Attachment 1, Table 2 CARE Approved Budgets.

²¹ Ibid

²² Ibid

²³ As PG&E's extension of time to file its Annual CARE Eligibility Report from February 12, 2023, to April 13, 2023 was granted on February 7, 2023, the current eligibility estimates are based on 2022's estimates. 2023 estimates will be available in April 2023.

²⁴ As reported by contracted CBOs in surveys, from contract inception through Feb. 2023.

2.1 CARE Program Summary

2.1.1 Please provide CARE Program summary costs.

CARE Budget Categories	2023 Authorized Budget ^[a]	Actual Expenses Year-to-Date ^[b]	% of Budget Spent
Outreach	\$7,987,200	\$630,464	8%
Processing, Certification, Recertification	\$869,400	\$82,851	10%
Post Enrollment Verification	\$1,512,900	\$314,457	21%
IT Programming	\$1,123,300	\$159,440	14%
CHANGES Program ^[c]	\$525,000	\$(309,167)	-59% ^[d]
Studies and Pilots	\$25,000	\$(17,873)	0%
Measurement and Evaluation	\$200,000	\$(1,678)	-1%
Regulatory Compliance	\$380,500	\$40,454	11%
General Administration	\$1,165,300	\$125,748	11%
CPUC ED Staff	\$173,000	\$16,554	10%
Total Expenses	\$13,961,600	\$1,041,249	7%
Subsidies and Benefits	\$691,973,000	\$193,274,019	28%
Total Program Costs and Discounts	\$705,934,600	\$194,315,268	28%

^[a] D.21-06-015 approved the CARE program budget for PYs 2021-2026. 2023 authorized budget includes a proxy Benefit Burdens of \$1,107,039, pending GRC final decision.

^[b] Actual expenses include employee benefits costs.

^[c] The CHANGES Program provides funding to CBOs to assist Limited English Proficient (LEP) customers with energy education and billing issues. YTD negative balance is due to accrual reversal and reimbursement credit for CHANGES Evaluation.

^[d] The negative amount is due to accrual reversal for CHANGES program and accrual credit from IOUs for CHANGES Evaluation in January. January expense was -\$377,807, February expense is \$69,317, therefore YTD expense is -\$309,167

2.1.2 Please provide the CARE Program enrollment rate to date.

CARE Enrollment		
Participants Enrolled	Eligible Participants ²⁵	YTD Enrollment Rate
1,450,565	1,401,702	103%

²⁵ On February 14, 2022, PG&E, on behalf of the IOUs, filed the Annual Estimates of CARE Eligible Customers and Related Information. This number reflects estimates of PG&E's CARE Eligible Participants for 2022. Estimates for 2023 are expected to be received by April 2023.

2.2 CARE Outreach

2.2.1 Discuss utility outreach activities and those undertaken by third parties on the utility's behalf.

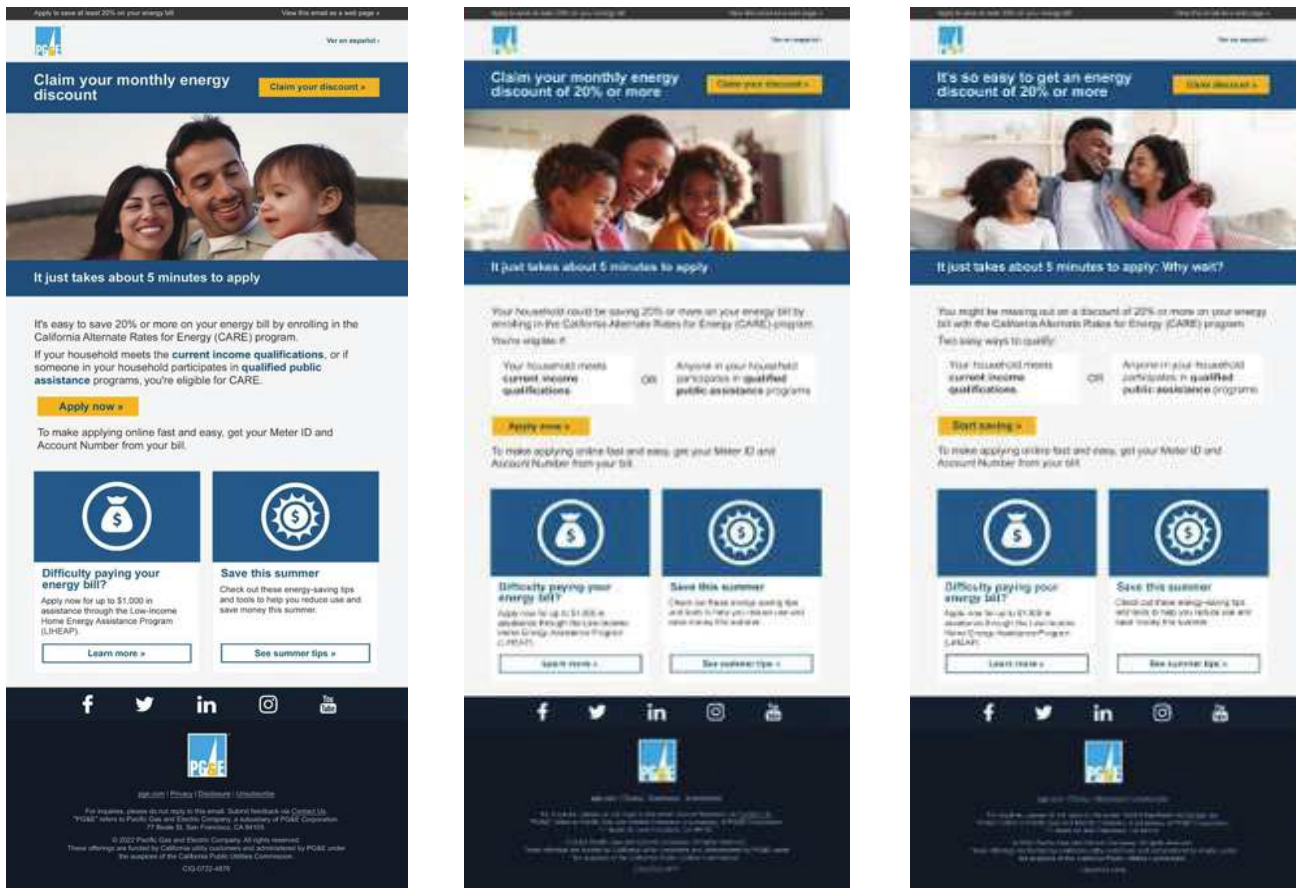
Direct Mail: Not applicable for this reporting period.

Email: PG&E continued the monthly CARE acquisition email campaign, sending targeted email to approximately 22,000 customers in February 2023.

The campaign emails deploy monthly on the second Saturday of each month targeting customers in Deciles 1-3 of the CARE propensity who have not previously received CARE/FERA direct marketing. Customers included in the campaign will receive up to three emails, each approximately three months apart.

February email campaign reporting showed that CARE Touch 1 had a unique open rate of 64% and unique click-through rate (CTR) of 10.3%. The Touch 2 email delivered a 52% open rate and 4.8% CTR. The Touch 3 emails had an open rate of 44% and CTR of 3.3%.

CARE Acquisition Email – Touch 1, Touch 2 and Touch 3 (English and Spanish)



Additionally, monthly auto-recertification email notices were deployed to 9,100 customers in Deciles 1 and 2 of the CARE propensity model to confirm their

automatic re-enrollment in CARE. Reporting showed an open rate of 55% and CTR of 4.6%.

Tribal Outreach: Refer to Section 1.2.1 - ESA Program Customer Outreach and Enrollment Update - for updates on Tribal Outreach.

Digital Media: PG&E continued the 2023 CARE digital campaign in February 2023, running campaign creative in both English and Spanish.

The Google paid search campaign performs as an “Always On” media buy across PG&E’s service territory. Google Discovery and Performance Max ad tactics focus on re-targeting households with previous ad engagement or visits to the landing page, as well as audiences built via the PG&E email custom lists. The campaign maintains increased media spend in Google Performance Max and Discovery ads in 227 targeted Zip codes with lower CARE enrollment in high poverty and rural areas.

CARE display and native advertising (including Yahoo and FreshEBT) are scheduled to run in two flights this year. The first flight runs January through April, and the second flight runs September through December. The CARE display and Yahoo native buy focuses on the 227 targeted Zip codes with lower CARE enrollment in high poverty and rural areas. FreshEBT in-app native ads will run territory wide.

Yahoo Native Ad Example – English



Low enrollment Zip Codes: Evaluating the low enrollment CARE categories from the Zip code lists in the monthly reports, CARE has been largely successful at enrolling customers throughout the territory. However, despite sustained marketing investment over many years, the reports highlight the fact that small pockets of eligible customers remain unenrolled. PG&E plans to leverage analysis of campaign results and profiling efforts to re-evaluate current strategies, and determine what testing and overall strategic shifts are needed to address the categories prioritized.

In February 2023, PG&E's consultant shared initial results from deep dive analysis of the Hard-to-Reach customers across the service territory. Using a proprietary platform²⁶ that includes over 7,000 data attributes for over 250M U.S. consumers, the analysis identifies zip codes where CARE and FERA eligibility rates are above average and enrollment levels are either Saturated (index>120) or Under-Developed (index<80). From there, further segmentation looked at characteristics of customers in these areas to identify underlying Hard-to-Reach segments of opportunity.

PG&E is reviewing the report in greater detail and considering these insights as a support mechanism to shape ongoing marketing and outreach strategy and test plans.

Local Outreach: PG&E continues to participate in local outreach opportunities to promote CARE, FERA and other assistance programs. In February 2023, PG&E hosted a new Coffee Connect event. The event targeted multicultural communities in partnership with an Asian-owned bakery, Sheng Kee, in Daly City. Despite rainy weather, approximately 120 customers stopped by throughout the morning to check on their account, learn about the Medical Baseline, CARE and FERA programs, TOU rate plan or to speak with PG&E representatives about general services.

Outbound Financial Assistance: PG&E continued its case management efforts of past due customer accounts through its outbound calling campaign during February 2023. The outbound calling campaign provides information on the payment options available to the customers to restore their account standing; it also offers information on other income-qualified assistance programs such as CARE, FERA, Medical Baseline, LIHEAP, and the AMP.

During the reporting month, customer service representatives (CSRs) contacted 10,266 customers directly through this campaign. The customers who could not be reached by phone but had access to voicemail received information regarding PG&E's financial assistance programs. The February 2023 campaign was successful in enrolling 132 customers in CARE and/or FERA.

Customers with a past-due balance were directed to LIHEAP where they received pledges totaling \$24,946.

CBO Outreach and Engagement: Through February 2023, PG&E continued to contract with 13 CBOs to provide marketing, education and outreach (ME&O) to income qualified and customers in DACs. This is an additive effort, in addition to PG&E's long standing CARE COC capitation program. PG&E began this CBO contracting effort in 2022, by executing contracts for 18 and 24-month terms, ending in March 2024, including a ME&O Pilot with eight CBO partners and a FERA Pilot with five CBOs. Both Pilots are intended to target hard-to-reach customers and provide education on the various PG&E bill savings and assistance programs, while also helping to enroll customers in eligible programs. While both Pilots promote various programs, including CARE, FERA, ESA, Medical Baseline, AMP, SmartAC, Power Saver Rewards, WatterSaver, and others, the FERA Pilot has a specific focus

²⁶ Analysis will be performed via Omni, Omnicom's proprietary platform for integrated, data-driven marketing insights, planning and activation. Omnicom is an American global media, marketing and corporate communications holding company.

on increasing FERA enrollments. Combined, the CBOs reported reaching ~855,000²⁷ customers since the inception of the two pilots.

PG&E's internal tracking uses a unique 4-digit code that is assigned to each CBO, which indicates that ~1,100 CARE applications have been received from the CBOs participating in the ME&O and FERA outreach pilots, only 504 applications since inception have been for new CARE enrollments. No new FERA applications have been received in 2023. The results suggest that CBOs are primarily reaching customers that are already enrolled in the CARE program.

CBOs are utilizing numerous outreach efforts including in-person/door-to-door outreach, webinars, social media, newsletters, direct mail, CARE/FERA application intake assistance, and collaboration with other CBO partners to help reach even more customers.

PG&E is working closely with each CBO to develop goals and metrics that can be tracked to determine the success of the Pilots, while also helping each CBO reach their goal. Through one-on-one meetings and quarterly check-ins with all CBO partners in the ME&O and FERA outreach pilots, PG&E provides support and aims to have greater success in reaching more customers. PG&E also provides marketing support to CBOs to help in the outreach efforts. CBO partners have access to numerous resources including a self-serve online tool containing marketing materials and applications in multiple languages, the ability to request print versions of materials and applications, and give-away items for customers that can be used at in-person events. Currently, CBOs report that much of the outreach is conducted in the following languages: Spanish, Chinese, Vietnamese, Hmong, and Tagalog. PG&E's marketing team will continue to provide support in 2023 by developing new materials and tools to assist CBOs with outreach efforts.

2.2.2 Describe the efforts taken to reach and coordinate the CARE Program with other related low-income programs to reach eligible customers.

PG&E automatically enrolls customers in CARE who participate in ESA or receive LIHEAP or REACH payments.²⁸ The table below shows CARE automatic enrollments for February 2023 and year-to-date.

CARE Automatic Enrollment		
Source	February 2023	YTD
ESA	470	885
LIHEAP	436	743
REACH	2	3

²⁷ Per survey results submitted by CBOs.

²⁸ Per ESA's expanded eligibility to 250% on July 1, 2022, aligning for some households with FERA eligibility, PG&E began auto enrolling customers into FERA (as well as CARE), please see FERA Section 3.2.1 for FERA Automatic Enrollment.

2.3 CARE Recertification Complaints

2.3.1 Report the number of customer complaints received (formal or informal, however and wherever received) about their CARE recertification efforts, with the nature of the complaints and resolution.

While PG&E received no complaints specific to CARE recertification processes, PG&E received five complaints related to post-enrollment verification (PEV) processes in February 2023.²⁹ Because recertification and PEV processes are similar in that they determine whether a customer will remain on CARE or be removed, PG&E includes a description of the PEV complaints here for transparency and stakeholder awareness. The five PEV complaints received in February generally related to customers submitting incomplete income verification and being removed from CARE. PG&E resolved the complaints by contacting the customers to help guide them through submitting complete income verification, and/or leaving messages with information and directions. The CARE discount was either reinstated for these customers, or they were removed if they did not respond or were no longer qualified.

2.4 CARE Pilots and Studies

2.4.1 CARE Program Studies

Refer to Section 1.5.1 - ESA Program Studies - for updates on the 2022 Low Income Needs Assessment.

Categorical Eligibility Study: D.21-06-015 authorized for a Categorical Eligibility Study to be completed by December 2022, and for the IOUs to file a joint Tier 2 advice letter 60 days after study completion, proposing an updated list of categorical programs for enrollment in the ESA, CARE, and/or FERA programs.³⁰ The study will also assess whether any recommended categorical programs would be suitable candidates for CARE or FERA automatic enrollment.

In February 2023, the IOUs shared the interim findings memo with the ESA Study Working Group, and collected feedback at the February 2023 Study Working Group meeting. Comments are being incorporated into the study's written deliverable. In parallel, the data collection phase of the automatic enrollment task began in February. Depending on the information gathered, the task methodology will be refined accordingly. The evaluation will be completed by Q2 2023.

Community Help and Awareness with Natural Gas and Electricity Services (CHANGES) Evaluation: D.21-06-015 requires CHANGES to be evaluated by an independent third-party and the first evaluation to begin no later than 12 months

²⁹ PG&E corrects the record that it received two PEV-related complaints in January 2023, it reported zero recertification complaints in January which was accurate but plans to include both recertification and PEV complaints in this section moving forward in 2023 to increase stakeholder awareness. PG&E resolved the two PEV complaints received in January 2023 by contacting the customers to coach them through submitting complete information.

³⁰ D.21-06-015, OP 170.

after Decision approval. The evaluation began in February 2022, with Opinion Dynamics as the selected evaluation consultant, and will be conducted for the 2019-2021 program period. The evaluation's study team consists of representatives from the CPUC Consumer Affairs Branch and Energy Division and the IOUs.

In February 2023, the evaluation consultant synthesized responses and conducted analyses on the participant survey responses and continued to address the study's research questions in the draft report, which will be available for the study team's review in March. The study's second and final public workshop is expected to take place in April 2023, where stakeholder feedback and inputs on interim findings and the draft report will be collected, then incorporated into the study's final results and deliverables. The study is planned to be complete by Q2 2023.

2.4.2 CARE Program Pilot

There were no CARE program pilots in February 2023. PG&E will be reporting on the outcomes from its CARE PEV outbound calling pilot, targeting customers who filed incomplete or inaccurate PEV documentation, and conducted from June – December 2022, in a Tier 2 AL scheduled to be filed by March 31, 2023.

2.5 Miscellaneous

2.5.1 CARE Removal and Enrollment in FERA

The CARE program systematically removes CARE customers who are proven to be over income via the PEV process, and enrolls them in the FERA program, if they are qualified for FERA. For the PEV response period ending in February 2023, of the 47,725 PEV requests mailed, PG&E automatically enrolled 368 (0.8%) of these customers in the FERA program. 37,799 (79.2%) customers were removed from CARE and 9,558 (20.0%) customers successfully completed the CARE PEV process. Additional PEV results are reported in CARE Tables 3A and 3B.

For the recertification response period ending in February 2023, of the 12,288 recertification requests mailed: PG&E recertified 4,885 (40%) customers and 7,403 (60%) customers were removed from CARE. Additional CARE Recertification results are included in CARE Table 5.

2.5.2 CARE Program PEV Freezes³¹

In compliance with CPUC Res. M-4833 and D. 19-07-015, PG&E added the customers impacted by the 2021 Wildfires to PG&E's Emergency Consumer Protection Plan, thereby making these customers eligible for the protection measures under this plan, including exemption from PEV.

³¹ CPUC Res. M-4833 directed IOUs to freeze CARE program post-enrollment verification (PEV) in the counties impacted by the California wildfires. PG&E expanded the CARE PEV freeze to customers in affected counties where a state of emergency proclamation was issued by the Governor of California due to a disaster that resulted in PG&E's inability to deliver utility services to customers and remains in place for one year from the date of the proclamation. D.19-07-015 extends PG&E's Emergency Consumer Protection Plan to include residential and non-residential customers in areas where a state of emergency proclamation is issued by the California Governor's Office or the President of the United States where the disaster has either resulted in the loss or disruption of the delivery or receipt of utility service, and/or resulted in the degradation of the quality of utility service.

The table below details the CARE program PEV freezes currently in place as of February 2023.³²

CARE Program Post-Enrollment Verification Freezes			
Date of Proclamation	Disaster Name	Affected Areas or ZIP Codes	Date when Protection Ends
July 2022	Alisal and Colorado Wildfires	93920, 93923, 93940	August 1, 2023
August 2022	Oak Wildfire	95338, 95345	September 1, 2023
October 2022	Fork Wildfire	93643, 93644, 95338	November 1, 2023
October 2022	Mosquito Wildfire	95603, 95631, 95634	November 1, 2023
December 2022	Ferndale Earthquake	95501, 95503, 95521, 95519, 95540, 95536, 95562, 95570, 95542, 95546, 95573, 95525, 95560, 95551, 95524, 95528, 95547, 95553, 95565, 95518, 95549, 95556, 95554, 95555, 95558, 95569, 95589, 95564, 95526, 95537, 95571, 95511, 95559, 95514, 95545, 95550, 95502, 95563	February 1, 2024
January 2023	Winter Storms	(Sacramento, Monterrey, and Santa Cruz Counties): 95006, 95005, 95018, 95060, 93923, 93940, 95076, 95003, 93950, 95033, 93953, 95690, 95641, 95066, 93920, 95010, 95007, 95073, 95064, 95017, 93921, 93930, 93908, 95041, 95615, 95065, 93907, 93451, 95632, 95626, 93954, 93426, 95012, 94571, 93927, 93906, 95004, 93926, 93924, 93955, 93901, 95062, 93905, 95837, 95680, 95030, 93960, 93108, 93925, 93915, 94060, 95612, 93450, 93932, 93902, 93933, 93210, 95822, 95075, 95834, 95828, 95039, 95101, 93942, 95001	March 1, 2024

³² February 2023 will be the final full month in which PG&E applies the customer protections on a zip code level. Beginning in March 2023, PG&E will commence transitioning to apply the customer protections at a premise level, thereby increasing accuracy in application of the emergency protections.

3. Family Electric Rate Assistance (FERA) Program Executive Summary

The FERA Program provides a monthly 18 percent discount on electric bills for qualifying households of three or more individuals throughout PG&E's service area.³³

D.21-06-015 approved the FERA Program budget for PYs 2021-2026.³⁴ PG&E's 2023 authorized FERA Program administrative budget is \$2,846,400, and \$15,727,000 for electric rate subsidies.³⁵ Through February 2023, PG&E expended \$2,939,855 in total program costs. Of the total expenditure, \$386,401 (13%) was spent on outreach and administrative activities and \$2,553,454 (87%) in electricity rate discounts were provided to 36,608 households (representing ~21% of the estimated FERA-eligible households)³⁶ in PG&E's service territory.

For 2023, the Commission has set a 50% enrollment by the end of the year. Despite significant investment in marketing, education, and outreach, PG&E is at 21% program enrollment currently, and – based on historical outcomes for new enrollment and retention rates – is not expecting to meet the 50% enrollment goal.

PG&E remains open to ED and stakeholder input on its FERA approaches and strategies and has consistently sought broad feedback. For example, since Q3 2022, PG&E has been leading the coordination of a quarterly ED-IOU meeting to discuss FERA enrollment outcomes, plans, and ideas for modifications or new initiatives to try and increase enrollment and/or retention. In addition, PG&E looks forward to working with IOU and non-IOU stakeholders in the new CARE/FERA sub-working group, part of the ESA WG and launched in January 2023, to explore ways in which PEV processes, outcomes, and general retention of enrolled customers in CARE and FERA may be improved.³⁷

Finally, in response to informal feedback from its advisory groups, the LIOB, and other stakeholders, PG&E has proactively invested in community-based organizations (CBOs) as an avenue to support FERA enrollment. In July 2022, PG&E launched a FERA CBO Pilot utilizing six newly contracted CBOs to begin supporting ME&O efforts. The FERA CBO Pilot initiative, which is additive to the existing FERA capitation program, is designed to offer CBOs longer-term (18-month) contracts, a substantive contract dollar amount to fund extensive staff time on-the-ground, and engage CBOs in driving FERA awareness and enrollments, while also promoting other supporting programs. Currently, five CBOs are continuing to participate in the FERA CBO Pilot. To date, the FERA CBO pilot has not been successful, as most households the CBOs are contacting are CARE-eligible, in addition to FERA, and enroll in CARE. This experience corroborates PG&E's marketing outcomes with the majority of customers targeted for FERA who submit an application ending up enrolling in CARE. The challenges of the CBOs are the same as general marketing of the program: there is a very small eligible pool and a narrow income eligibility range.

³³ To qualify for the FERA discount, a residential customer's household income must be at 200 percent plus \$1 to 250 percent of Federal Poverty Guidelines, as required in D.05-10-044 and per Public Utilities Code Section 739.12.

³⁴ D.21-06-015, Attachment 1, Table 4 FERA Approved Budgets.

³⁵ Ibid

³⁶ As PG&E's extension of time to file its Annual CARE Eligibility Report from February 12, 2023, to April 13, 2023 was granted on February 7, 2023, the current eligibility estimates are based on 2022's estimates. 2023 estimates will be available in April 2023.

³⁷ The CARE/PEV SWG was established pursuant to OP2 of D.22-12-029.

Because of these structural challenges, PG&E will need all stakeholders’ creative ideas to identify new strategies in an attempt to meet FERA’s 50% enrollment goal in 2023, since marketing efforts and engagement of CBOs are not delivering the desired outcome.

3.1 FERA Program Summary

3.1.1 Please provide FERA Program summary costs.

FERA Budget Categories	2023 Authorized Budget ^[a]	Actual Expenses Year-to-Date ^[b]	% of Budget Spent
Outreach	\$2,620,500	\$377,677	14%
Processing, Certification, Recertification	\$57,100	\$2,622	5%
Post Enrollment Verification	\$84,000	\$0	0%
IT Programming	\$0	\$0	0%
Pilots	\$0	\$0	0%
Studies	\$0	\$0	0%
Regulatory Compliance	\$29,500	\$0	0%
General Administration	\$55,300	\$6,101	11%
CPUC Energy Division Staff	\$0	\$0	0%
Total Expenses	\$2,846,400	\$386,401	14%
Subsidies and Benefits	\$15,727,000	\$2,553,454	16%
Total Program Costs and Discounts	\$18,573,400	\$2,939,855	16%

^[a] D.21-06-015 approved the FERA program budget for PYs 2021-2026. 2023 authorized budget includes a proxy Benefit Burdens of \$505, pending GRC final decision.

^[b] Actual expenses include employee benefits costs.

3.1.2 Please provide FERA Program enrollment rate to date.

FERA Enrollment		
Participants Enrolled	Eligible Participants ^[a]	YTD Enrollment Rate
36,608	174,219	21%

^[a] On February 14, 2022, PG&E, on behalf of the IOUs, filed the Annual Estimates of CARE Eligible Customers and Related Information. This number reflects data available for estimating PG&E’s CARE Eligible Participants for 2022.

3.2 FERA Program Outreach

3.2.1 Please discuss utility outreach activities and those undertaken by third parties on the utility's behalf.

Direct Mail: PG&E continued the monthly FERA acquisition direct mail campaign, sending targeted direct mail to approximately 27,000 customers in February 2023.

The monthly campaign sends direct mail on the third Friday of the month targeting customers in Deciles 1-3 of the FERA propensity who have not previously received CARE/FERA direct marketing. Customers included in the campaign will receive up to three direct mails, each approximately three months apart.

Email: PG&E continued the monthly FERA acquisition email campaign, sending targeted email to approximately 39,000 customers in February 2023.

The campaign emails deploy monthly on the second Saturday of the month targeting customers in Deciles 1-3 of the FERA propensity who have not received CARE/FERA direct marketing in the past. Customers included in the campaign will receive up to three emails, each approximately three months apart.

The February email campaign reporting showed that FERA Touch 1 had a unique open rate of 69% and unique click-through rate (CTR) of 8.1%. The Touch 2 email delivered a 65% open rate and 5.1% CTR. The deployment of Touch 3 emails delivered an open rate of 64% and CTR of 4.9%

FERA Acquisition Email – Touch 1, Touch 2 and Touch 3 (English and Spanish)

Save 15% on your electricity bill [Apply now >](#)

It just takes 5 minutes to apply

Check to see if your household income qualifies

Household size	Year Income Household Income
1-2	\$42,241 - \$61,216
3	\$52,001 - \$65,875
4	\$62,741 - \$81,175
5	\$74,261 - \$91,975
6	\$86,561 - \$106,275
7	\$99,641 - \$122,975
8	\$113,501 - \$142,075
9	\$128,141 - \$163,575
10	\$143,561 - \$187,475
For each additional person, add	\$1,440 - \$1,800

[Apply now >](#)

You'll be surprised how easy it is to get an 18% electricity discount [Apply now >](#)

It just takes 5 minutes to apply

Check to see if your household income qualifies

Household size	Year Income Household Income
1-2	\$42,241 - \$61,216
3	\$52,001 - \$65,875
4	\$62,741 - \$81,175
5	\$74,261 - \$91,975
6	\$86,561 - \$106,275
7	\$99,641 - \$122,975
8	\$113,501 - \$142,075
9	\$128,141 - \$163,575
10	\$143,561 - \$187,475
For each additional person, add	\$1,440 - \$1,800

[Apply now >](#)

You'll be surprised how easy it is to get an 18% electricity discount [Apply now >](#)

Claim it today! It just takes 5 minutes to apply

Check to see if your household income qualifies

Household size	Year Income Household Income
1-2	\$42,241 - \$61,216
3	\$52,001 - \$65,875
4	\$62,741 - \$81,175
5	\$74,261 - \$91,975
6	\$86,561 - \$106,275
7	\$99,641 - \$122,975
8	\$113,501 - \$142,075
9	\$128,141 - \$163,575
10	\$143,561 - \$187,475
For each additional person, add	\$1,440 - \$1,800

[Apply now >](#)

Monthly auto-recertification email notices deployed to 244 customers in Deciles 1 and 2 of the FERA propensity model to confirm that they were automatically re-enrolled in FERA.

Digital Media: PG&E continued the “Always On” 2023 FERA digital campaign in February, running ads for all tactics in both English and Spanish,

FERA display advertising and Yahoo native ads are planned with heavier budget allocation during Q1 and Q4, with somewhat lighter spending during the warmer months to avoid periods for potential Public Safety Power Shut Off (PSPS) events.


Native ad example – Spanish



The Google paid media buy includes paid search, Performance Max and Discovery ads across PG&E’s service territory. Additional media spend is allocated to Google Performance Max and Discovery ads in 165 targeted Zip codes with higher estimated eligibility for FERA.

Bill Package Insert: During this reporting month, PG&E included a new FERA focused bill insert that was included in printed bills to approximately 2 million residential customers not enrolled in CARE or FERA. The insert highlights FERA monthly savings of 18% and includes the income guidelines. The call-to-action includes a QR code to take the customer to the CARE/FERA landing page on pge.com to apply.

FERA bill insert – 2-sided (English/Spanish)



Start saving 18% on your monthly electric bill

The Family Electric Rate Assistance (FERA) program offers a monthly discount for income-qualified households with three or more people.

See if you qualify


- The FERA discount is available for any household that meets eligibility guidelines—not just families.
- Check the chart below for household size and total current income of everyone living in your home.
- It's easy to apply and your information will be kept confidential.

FERA Income Guidelines (good until May 31, 2023)	
Number of People in Household	Total Gross Annual Household Income*
1-2	Not Eligible
3	\$46,061–\$57,575
4	\$55,501–\$69,375
5	\$64,941–\$81,175
6	\$74,381–\$92,975
7	\$83,821–\$104,775
8	\$93,261–\$116,575
Each additional person, add	\$9,440–\$11,800

*Total gross annual household income includes all taxable and nontaxable revenues from all people living in the home.

Claim your 18% discount today!

Scan the code to apply. Visit pge.com/applyfera or call 1-800-743-5000 for more details.



Empiece a ahorrar 18% en su factura mensual de electricidad

El programa Family Electric Rate Assistance (FERA) ofrece un descuento mensual a los hogares de tres o más personas que cumplan los requisitos de ingresos.

Vea si reúne los requisitos


- El descuento de FERA está a disposición de todos los hogares que cumplan los requisitos, no sólo de las familias.
- Consulte el siguiente cuadro para ver el número de integrantes del hogar y los ingresos actuales totales de todas las personas que viven en el hogar.
- Es fácil presentar su solicitud y su información será conservada en forma confidencial.

Requisitos de ingresos de FERA válidos hasta el 31 de mayo de 2023	
Número de personas en el hogar	Total de ingresos anuales brutos del hogar*
1-2	No reúne los requisitos
3	\$46,061–\$57,575
4	\$55,501–\$69,375
5	\$64,941–\$81,175
6	\$74,381–\$92,975
7	\$83,821–\$104,775
8	\$93,261–\$116,575
Por cada persona adicional, añada	\$9,440–\$11,800

*El total de ingresos anuales brutos del hogar incluíe todos los ingresos sueltos e impuestos y otros de impuestos de todas las personas que viven en el hogar.

¡Solicite su descuento del 18% hoy mismo!

Escanee el código para hacer su solicitud. Visite pge.com/applyfera o llame al 1-800-743-5000 para obtener detalles adicionales.



Local Outreach: PG&E continues to participate in local outreach opportunities to promote CARE, FERA and other assistance programs. In February, PG&E hosted a new Coffee Connect event. The event targeted multicultural communities in partnership with an Asian-owned bakery, Sheng Kee, in Daly City. Despite rainy weather, approximately 120 customers stopped by throughout the morning to check on their account, learn about the Medical Baseline, CARE and FERA programs, TOU rate plan or to speak with PG&E representatives about general services.

Tribal Outreach: Refer to Section 1.2.1 - ESA Program Customer Outreach and Enrollment Update - for updates on Tribal Outreach.

FERA Partners (Capitation Agencies): In February 2023, there were no FERA enrollments via FERA Capitation Agencies (COCs).

CBO Outreach: Refer to the FERA Executive Summary and Section 3.4.2 – FERA Program Pilots – for updates on CBO Outreach.

Partnerships with other Program Administrators: In July 2022, PG&E and the DAC-SASH program administrator, GRID Alternatives, finalized a process that allows for GRID's referrals to PG&E to be directly enrolled into either CARE or FERA. GRID has verified the actual household income of the customers through their DAC-SASH application process, allowing PG&E to determine if they are CARE or FERA eligible and directly enroll them. In February 2023, two customers from GRID's DAC-SASH referrals were enrolled in FERA. Results from this effort are shown in the table below.

Automatic Enrollment from ESA: After the July 1, 2022, increase in income eligibility to 250% FPG for ESA, PG&E began automatically enrolling customers in FERA who participate in ESA and meet the FERA household requirements. The table below shows FERA automatic enrollments for February 2023 and year-to-date.

FERA Automatic Enrollment		
Source	February 2023	YTD
DAC-SASH	2	3
ESA	27	46

3.3 FERA Recertification Complaints

3.3.1 Report the number of customer complaints received (formal or informal, however and wherever received) about their FERA recertification efforts, with the nature of the complaints and resolution.

PG&E received no complaints regarding FERA recertification during this reporting month.

3.4 FERA Studies and Pilots

3.4.1 FERA Program Studies

Refer to Section 2.4.1 - CARE Program Studies - for Categorical Eligibility Study updates.

3.4.2 FERA Program Pilots

In July 2022, PG&E launched a CBO FERA Pilot with six CBOs. Currently, five CBOs are continuing to participate in this 18-month outreach effort. This is a proactive approach PG&E is taking to maximize the engagement of CBOs in the marketing, education and outreach activities for FERA and is not a Commission-directed Pilot. This effort is also additive to the FERA capitation program. CBOs participating in this Pilot conduct marketing, education and outreach on various assistance and bill saving programs, including FERA, CARE, Medical Baseline, Smart AC, Power Saver Rewards, Watter Saver, AMP and other supporting programs. The CBOs in this effort have reported reaching ~55,000 customers since the Pilot launched,³⁸ but only four FERA applications were received in 2022, resulting in three new enrollments. No new FERA applications have been received in 2023.

³⁸ As reported by participating CBOs in surveys.

4. Appendix: ESA, CARE and FERA Tables

ESA Program Summary	ESA Program Summary Expenses
ESA Program – Table 1	ESA Main Program (SF, MH, MF In-Unit) Expenses
ESA Program – Table 1A	MF In-Unit, MF CAM, MFWB, Pilot(s) and CSD Leveraging Program Expenses
ESA Program – Table 2	Program Expenses & Energy Savings by Measures Installed (SF, MH, MF In-Unit)
ESA Program – Table 2A	CSD Leveraging
ESA Program – Table 2B	MF CAM YTD Completed & Expensed Installation, Properties Treated and Expenses
ESA Program – Table 2B-1	Eligible Common Area Measures List
ESA Program – Table 2C	Pilot Plus and Pilot Deep Program Expenses & Energy Savings by Measures Installed
ESA Program – Table 2D	Pilot Program Expenses & Energy Savings by Measures Installed
ESA Program – Tables 3A, 3B, 3C, 3D, & 3F	Average Bill Savings per Treated Home/Common Area
ESA Program – Tables 4A, 4B, 4C, & 4D	Homes/Buildings Treated
ESA Program – Tables 5A, 5B, 5C, & 5D	Program Customer Summary
ESA Program – Table 6	Expenditures for Pilots and Studies
ESA Program – Table 7	Customer Segment Participation/Enrollments
ESA Program – Table 8	Clean Energy Referral, Leveraging, and Coordination
ESA Program – Table 9	Tribal Outreach
CARE Program – Table 1	Overall Program Expenses
CARE Program – Table 2	Enrollment, Recertification, Attrition, and Penetration
CARE Program – Tables 3A & 3B	Post-Enrollment Verification Results (Model & High Usage)
CARE Program – Table 4	Enrollment by County
CARE Program – Table 5	Recertification Results
CARE Program – Table 6	Capitation Contractors
CARE Program – Table 7	Expenditures for Pilots and Studies
CARE Program – Table 8	Disadvantaged Communities Enrollment Rate
CARE Program – Table 8a	Top 10 Lowest Enrollment Rates
FERA Program – Table 1	Overall Program Expenses
FERA Program – Table 2	Enrollment, Recertification, Attrition, and Penetration
FERA Program – Table 3A & 3B	Post-Enrollment Verification Results (Model & High Usage)
FERA Program – Table 4	Enrollment by County
FERA Program – Table 5	Recertification Results
FERA Program – Table 6	Capitation Contractors

**Energy Savings Assistance Program Table - Summary Expenses
Pacific Gas and Electric Company
Through February 28, 2023**

ESA Program:	Authorized Budget			Current Month Expenses			Year to Date Expenses			% of Budget Spent YTD		
	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total
ESA Main Program (SF and MH)	\$ 67,018,364	\$ 60,722,195	\$ 127,740,559	\$ 3,284,708	\$ 5,816,559	\$ 9,101,267	\$ 5,821,369	\$ 8,845,574	\$ 14,666,944	9%	15%	11%
ESA Multifamily In-Unit	\$ 9,779,830	\$ 8,672,679	\$ 18,452,509	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	0%	0%	0%
ESA Multifamily Common Area Measures	\$ 25,350,516	\$ 13,414,202	\$ 38,764,717	\$ 251,619	\$ 223,134	\$ 474,753	\$ 129,433	\$ 142,514	\$ 271,947	1%	1%	1%
ESA Multifamily Whole Building	\$ 9,002,985	\$ 7,983,779	\$ 16,986,765	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	0%	0%	0%
ESA Pilot Plus and Pilot Deep	\$ 8,810,798	\$ 7,813,348	\$ 16,624,146	\$ 102,769	\$ 91,135	\$ 193,904	\$ 184,574	\$ 163,679	\$ 348,253	2%	2%	2%
Building Electrification Retrofit Pilot												
Clean Energy Homes New Construction Pilot												
CSD Leveraging	\$ 558,934	\$ 495,658	\$ 1,054,592	\$ -	\$ -	\$ -	\$ 513	\$ 455	\$ 967	0%	0%	0%
MCE Pilot	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	-	-	-
SPOC	\$ 286,947	\$ 71,603	\$ 358,550	\$ 44,093	\$ 39,101	\$ 83,194	\$ 30,313	\$ 26,881	\$ 57,194	11%	38%	16%
SASH/MASH Unspent Funds ⁽¹⁾												
ESA Program TOTAL	\$ 120,808,373	\$ 99,173,465	\$ 219,981,838	\$ 3,683,188	\$ 6,169,929	\$ 9,853,117	\$ 6,166,201	\$ 9,179,103	\$ 15,345,304	5%	9%	7%

⁽¹⁾ OP 12 of D.15-01-027 states "The Program Administrators shall ensure that program expenditures in each utility's service territory do not exceed the total authorized budget amounts over the duration of the programs. The program incentive budgets will be available until all funds are exhausted or until December 31, 2021, whichever occurs first. Any money unspent and unencumbered on January 1, 2022, shall be used for "cost-effective energy efficiency measures in low-income residential housing that benefit ratepayers," as set forth in Public Utilities Code Section 2852(c)(3)." The electric IOUs plan to file a Joint Advice Letter for disposal of unspent funds from the SASH and MASH programs to the ESA Program. Joint IOUs plan to file Advice Letter in Quarter 1 of 2023. After the Advice Letter is filed, budget authorization will be pending per Energy Division disposition of Advice Letter.

NOTE: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

**Energy Savings Assistance Program Table 1 - Main (SF, MH, MF In-Unit) Expenses
Pacific Gas and Electric Company
Through February 28, 2023**

Appliances ESA Program:	Authorized Budget [1]			Current Month Expenses			Year to Date Expenses			% of Budget Spent YTD		
	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total
Energy Efficiency												
Appliances	\$ 11,050,371	\$ -	\$ 11,050,371	\$ 571,358	\$ -	\$ 571,358	\$ 1,833,718	\$ -	\$ 1,833,718	17%	0%	17%
Domestic Hot Water	\$ 1,323,574	\$ 6,553,824	\$ 7,877,398	\$ 34,351	\$ 759,262	\$ 793,613	\$ 35,742	\$ 1,029,521	\$ 1,065,263	3%	16%	14%
Enclosure	\$ 261,054	\$ 25,844,250	\$ 26,105,304	\$ 24,768	\$ 2,452,050	\$ 2,476,818	\$ 41,140	\$ 4,072,899	\$ 4,114,039	16%	16%	16%
HVAC	\$ 12,642,366	\$ 7,937,839	\$ 20,580,205	\$ 956,392	\$ 1,577,260	\$ 2,533,652	\$ 1,489,734	\$ 2,297,707	\$ 3,787,442	12%	29%	18%
Maintenance	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	0%	0%	0%
Lighting	\$ 5,751,431	\$ -	\$ 5,751,431	\$ 326,630	\$ -	\$ 326,630	\$ 525,055	\$ -	\$ 525,055	9%	0%	9%
Miscellaneous	\$ 12,931,454	\$ -	\$ 12,931,454	\$ 206,319	\$ -	\$ 206,319	\$ 255,015	\$ -	\$ 255,015	2%	0%	2%
Customer Enrollment	\$ 9,313,285	\$ 8,258,951	\$ 17,572,235	\$ 388,614	\$ 344,620	\$ 733,233	\$ 97,009	\$ 86,027	\$ 183,036	1%	1%	1%
In Home Education	\$ 2,808,483	\$ 2,490,542	\$ 5,299,025	\$ 196,842	\$ 174,558	\$ 371,400	\$ 77,354	\$ 68,597	\$ 145,951	3%	3%	3%
Pilot [2]	\$ 395,314	\$ 350,562	\$ 745,876	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	0%	0%	0%
Implementation	\$ 2,690,738	\$ 2,386,126	\$ 5,076,864	\$ 95,764	\$ 84,923	\$ 180,687	\$ 420,381	\$ 372,790	\$ 793,171	16%	16%	16%
Safety - Unexpected overhead costs	\$ -	\$ -	\$ -	\$ 145	\$ 128	\$ 273	\$ (879)	\$ (780)	\$ (1,659)	0%	0%	0%
Energy Efficiency TOTAL	\$ 59,168,070	\$ 53,822,094	\$ 112,990,164	\$ 2,801,183	\$ 5,392,800	\$ 8,193,983	\$ 4,774,269	\$ 7,926,761	\$ 12,701,031	8%	15%	11%
Training Center	\$ 226,150	\$ 200,548	\$ 426,698	\$ 21,555	\$ 19,114	\$ 40,669	\$ 46,579	\$ 41,306	\$ 87,885	21%	21%	21%
Workforce Education and Training	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	-	-	-
Inspections	\$ 2,076,749	\$ 1,841,646	\$ 3,918,395	\$ 99,637	\$ 88,358	\$ 187,995	\$ 198,389	\$ 175,930	\$ 374,319	10%	10%	10%
Marketing and Outreach	\$ 1,033,685	\$ 916,664	\$ 1,950,350	\$ 89,840	\$ 79,363	\$ 169,202	\$ 222,250	\$ 196,783	\$ 419,033	22%	21%	21%
Studies [3]	\$ 380,951	\$ 276,344	\$ 657,295	\$ (27,493)	\$ (24,380)	\$ (51,873)	\$ (22,539)	\$ (19,988)	\$ (42,527)	-6%	-7%	-6%
Regulatory Compliance	\$ 316,168	\$ 280,375	\$ 596,543	\$ 22,488	\$ 19,942	\$ 42,431	\$ 47,326	\$ 41,968	\$ 89,295	15%	15%	15%
General Administration	\$ 3,782,809	\$ 3,354,566	\$ 7,137,375	\$ 277,497	\$ 241,362	\$ 518,859	\$ 551,335	\$ 479,479	\$ 1,030,814	15%	14%	14%
CPUC Energy Division	\$ 33,782	\$ 29,958	\$ 63,740	\$ -	\$ -	\$ -	\$ 3,760	\$ 3,334	\$ 7,095	11%	11%	11%
TOTAL PROGRAM COSTS	\$ 67,018,364	\$ 60,722,195	\$ 127,740,559	\$ 3,284,708	\$ 5,816,559	\$ 9,101,267	\$ 5,821,369	\$ 8,845,574	\$ 14,666,944	9%	15%	11%
Funded Outside of ESA Program Budget												
Indirect Costs				\$ -	\$ -	\$ -	\$ -	\$ -	\$ -			
NGAT Costs				\$ 376,693	\$ 376,693	\$ 753,386	\$ 376,693	\$ 376,693	\$ 753,386			

[1] Authorized Budget: Approved for PY 2023 in D.21-06-015, Attachment 1, Table 8.

[2] Reflects carry forward VEC Pilot budget from 2022 to 2023 E \$223,064 / G \$197,812 total \$420,876

[3] Reflects carry forward Studies budget from 2022 to 2023 E \$225,926 / G \$138,869 total \$364,795

NOTE: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

**Energy Savings Assistance Program Table 1A-E - MFWB, PP/PD, Building Electrification, Clean Energy Homes, CSD Leveraging Expenses
Pacific Gas and Electric Company
Through February 28, 2023**

Energy Savings Assistance Program Table 1A - Multifamily Whole Building (MFWB)

ESA Program Multifamily Whole Building:	Authorized Budget ^{[1][2][3]}			Current Month Expenses			Year to Date Expenses			% of Budget Spent YTD		
	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total
ESA Multifamily In-Unit	\$ 9,779,830	\$ 8,672,679	\$ 18,452,509	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -			
ESA Multifamily Common Area Measures ^[4]	\$ 25,350,516	\$ 13,414,202	\$ 38,764,717	\$ 251,619	\$ 223,134	\$ 474,753	\$ 129,433	\$ 142,514	\$ 271,947	1%	1%	1%
ESA Multifamily Whole Building	\$ 9,002,985	\$ 7,983,779	\$ 16,986,765			\$ -			\$ -			
SPOC ^[5]	\$ 286,947	\$ 71,603	\$ 358,550	\$ 44,093	\$ 39,101	\$ 83,194	\$ 30,313	\$ 26,881	\$ 57,194	11%	38%	16%
ESA Program (Multifamily)TOTAL	\$ 44,420,278	\$ 30,142,263	\$ 74,562,541	\$ 295,712	\$ 262,235	\$ 557,946	\$ 159,745	\$ 169,395	\$ 329,140	0%	1%	0%

^[1] Expenditures for MF In-Unit by end use is shown on ESA Summary Table.

^[2] Expenditures for MF Common Area Measures by end use is shown on ESA Table 2A.

^[3] Expenditures for MFWB by end use is shown on ESA Table 2B. MFWB Implementation to occur no earlier than January 2023.

^[4] Reflects carry forward MF CAM budget from 2022 to 2023 E \$25,350,516 / G \$13,414,202 total \$38,764,717

^[5] Reflects carry forward SPOC budget from 2022 to 2023 E \$286,948 / G \$71,603 total \$358,550

Energy Savings Assistance Program Table 1B - Pilot Plus and Pilot Deep Expenses

	Authorized Budget ^{[1][2]}			Current Month Expenses			Year to Date Expenses			% of Budget Spent YTD		
	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total
ESA Pilot Plus and Pilot Deep Program	\$ 8,810,798	\$ 7,813,348	\$ 16,624,146	\$102,769	\$91,135	\$ 193,904	\$184,574	\$163,679	\$ 348,253	2%	2%	2%
TOTAL	\$ 8,810,798	\$ 7,813,348	\$ 16,624,146	\$ 102,769	\$ 91,135	\$ 193,904	\$ 184,574	\$ 163,679	\$ 348,253	2%	2%	2%

^[1] Expenditures for Pilot Plus and Pilot Deep by end use is shown on ESA Table 2C.

^[2] Reflects carry forward Pilot Plus and Pilot Deep budget from 2022 to 2023 E \$4,156,016 / G \$3,685,523 total \$7,841,539

Energy Savings Assistance Program Table 1C - Building Electrification Expenses (SCE Only)

	Authorized Budget			Current Month Expenses			Year to Date Expenses			% of Budget Spent YTD		
	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total
ESA Building Electrification Program	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	-	-	-
TOTAL	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	-	-	-

Energy Savings Assistance Program Table 1D - Clean Energy Homes Expenses (SCE Only)

	Authorized Budget			Current Month Expenses			Year to Date Expenses			% of Budget Spent YTD		
	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total
ESA Clean Energy Homes Program			\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	-	-	-
TOTAL	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	-	-	-

Energy Savings Assistance Program Table 1E - CSD Leveraging Expenses

	Authorized Budget ^[1]			Current Month Expenses			Year to Date Expenses			% of Budget Spent YTD		
	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total
ESA Program Leveraging - CSD	\$ 558,934	\$ 495,658	\$ 1,054,592	\$ -	\$ -	\$ -	\$ 513	\$ 455	\$ 967	0%	0%	0%
MCE Pilot	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	-	-	-
TOTAL	\$ 558,934	\$ 495,658	\$ 1,054,592	\$ -	\$ -	\$ -	\$ 513	\$ 455	\$ 967	0%	0%	0%

^[1] Expenditures for CSD Leveraging by end use is shown on ESA Table 2F.

NOTE: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

Energy Savings Assistance Program Table 2 - Main (SF, MH, MF In-Unit) Summary									
Pacific Gas and Electric Company									
Through February 28, 2023									
ESA Main Program (Summary) Total									
Measures	Basic	Plus	Units	Year-to-Date Completed & Expensed Installation					
				Quantity Installed	kWh [2] (Annual)	kW [2] (Annual)	Therms [2] (Annual)	Expenses (\$)	% of Expenditures
Appliances									
High Efficiency Clothes Washer			Each	487	90,095	16	9,369	488,520	2.8%
Refrigerator			Each	1,239	689,448	97	-	1,412,236	8.3%
New - Clothes Dryer			Each	-	-	-	-	-	0.0%
New - Dishwasher			Each	-	-	-	-	-	0.0%
Freezers			Each	-	-	-	-	-	0.0%
Domestic Hot Water									
Faucet Aerator			Each	-	-	-	-	-	0.0%
Other Domestic Hot Water			Home	8,292	42,980	6	40,844	719,119	4.2%
Water Heater Tank and Pipe Insulation			Home	1,137	2,916	-	4,554	96,179	0.6%
Water Heater Repair/Replacement			Home	303	-	-	2,368	594,451	3.5%
Low-Flow Showerhead / Combined Showerhead/TSV			Each	-	-	-	-	-	0.0%
Heat Pump Water Heater [3]			Each	29	48,966	20	-	105,451	0.6%
Thermostatic Tub Spout/Diverter			Each	105	3	-	201	10,363	0.1%
Thermostatic Shower Valve			Each	-	-	-	-	-	0.0%
New - Solar Water Heating			Home	-	-	-	-	-	0.0%
Enclosure									
Air Sealing			Home	7,741	358,038	33	30,982	4,580,798	27.0%
Caulking			Home	-	-	-	-	-	0.0%
New - Diagnostic Air Sealing			Home	-	-	-	-	-	0.0%
Attic Insulation			Home	311	3,892	1	13,981	648,557	3.8%
New - Floor Insulation			Home	-	-	-	-	-	0.0%
HVAC									
Removed - FAU Standing Pilot Conversion			Each	-	-	-	-	-	0.0%
Furnace Repair/Replacement			Each	356	-	-	(8,626)	1,395,469	8.2%
Room A/C Replacement			Each	-	-	-	-	-	0.0%
Central A/C replacement			Each	8	2,001	0	-	33,755	0.2%
Heat Pump Replacement			Each	-	-	-	-	-	0.0%
Evaporative Cooler (Replacement)			Each	-	-	-	-	-	0.0%
Evaporative Cooler (Installation)			Each	-	-	-	-	-	0.0%
Duct Test and Seal			Home	57	-	-	-	13,710	0.1%
Energy Efficient Fan Control			Home	-	-	-	-	-	0.0%
New - Prescriptive Duct Sealing			Home	4,747	741,624	536	52,359	2,613,642	15.4%
High Efficiency Forced Air Unit (HE FAU)			Home	-	-	-	-	-	0.0%
Removed - A/C Time Delay [3]			Home	-	-	-	-	-	0.0%
Smart Thermostat			Home	2,396	497,744	90	67,974	553,749	3.3%
New - Portable A/C			Each	9	-	-	-	4,622	0.0%
New - Central Heat Pump-F (propane or gas space)			Home	-	-	-	-	-	0.0%
New - Wholehouse Fan			Each	3	550	2	(3)	4,075	0.0%
Maintenance									
Furnace Clean and Tune			Home	-	-	-	-	-	0.0%
Central A/C Tune up [3]			Home	11	1,499	2	(0)	5,282	0.0%
New - Evaporative Cooler Maintenance			Home	-	-	-	-	-	0.0%
Lighting									
Removed - Interior Hard wired LED fixtures			Each	22	1,708	0	(41)	1,217	0.0%
Exterior Hard wired LED fixtures			Each	1,053	5,416	-	-	80,303	0.4%
Removed - LED Torches			Each	5	354	0	(8)	287	0.0%
Removed - Occupancy Sensor			Each	-	-	-	-	-	0.0%
Removed - LED Night Light			Each	-	-	-	-	-	0.0%
LED Reflector Bulbs			Each	8,320	94,524	2	(1,980)	68,884	0.4%
LED A-Lamps			Each	48,681	467,484	11	(1,105)	403,730	2.4%
Miscellaneous									
Pool Pumps			Each	6	6,558	1	-	9,249	0.1%
Power Strip			Each	-	-	-	-	-	0.0%
Power Strip Tier II			Each	4,899	873,344	18	-	360,027	2.1%
New - Air Purifier			Home	78	-	-	-	19,045	0.1%
Cold Storage			Each	11	-	-	-	3,399	0.0%
New - Comprehensive Home Health and Safety Check-up			Home	-	-	-	-	-	0.0%
New - CO and Smoke Alarm			Each	-	-	-	-	-	0.0%
Pilots									
Customer Enrollment									
ESA Outreach & Assessment			Home	11,022	-	-	-	\$ 1,818,603	10.7%
ESA In-Home Energy Education			Home	11,022	-	-	-	\$ 973,329	5.7%
Total Savings/Expenditures					3,927,188	835	210,821	\$ 16,978,052	
Total Households Weatherized [1]				9,278					
Households Treated			Total						
- Single Family Households Treated			Home	9,004					
- Multi-Family Households Treated (In-unit)			Home	1,036					
- Mobile Homes Treated			Home	882					
Total Number of Households Treated			Home	11,022					
# Eligible Households to be Treated for PY			Home	60,436					
% of Households Treated			%	18.24%					
- Master Meter Households Treated			Home	353					
				Year to Date Expenses[4]					
ESA Program - Main				Electric	Gas	Total			
Administration						\$ -			
Direct Implementation (Non-Incentive)						\$ -			
Direct Implementation						\$ -			<-includes measures costs
TOTAL ESA MAIN COSTS				\$ -	\$ -	\$ -			
[1] Weatherization may consist of attic insulation, attic access weatherization, weatherstripping - door, caulking, and minor home repairs.									
[2] All savings are calculated based on the following sources: DNVGL Impact Evaluation Program Years 2015-2017 Impact II, or ESA worksheets.									
[3] Savings values updated in July 2022 based on worksheet updates.									
[4] Total ESA Main YTD expenses are reported in ESA Table 1, PG&E is working to determine reporting process for this summary table and plans to report it in forthcoming months.									
NOTE: Any measures noted as 'New' have been added during the course of this program year.									
NOTE: Any measures noted as 'Removed', are no longer offered by the program but have been kept for tracking purposes.									
NOTE: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.									

Energy Savings Assistance Program Table 2A - Multifamily Common Area Measures
Pacific Gas and Electric Company
Through February 28, 2023

	Table 2B ESA Program - Multifamily Common Area Measures ⁵							% of Expenditure
	Units (of Measure such as "each")	Quantity Installed	Number of Units for Cap-KBTU/h and Cap-Tons	Year-To-Date Completed & Expensed Installation			Expenses (\$)	
kWh (Annual)				kW (Annual)	Therms (Annual)			
Appliances								
High Efficiency Clothes Washer	Each	-	-	-	-	-	\$-	-
Refrigerator	Each	-	-	-	-	-	\$-	-
Domestic Hot Water								
New, Non-Condensing Domestic Hot Water Boiler	Cap-KBTU/h	-	-	-	-	-	\$-	-
New, Condensing Domestic Hot Water Boiler	Cap-KBTU/h	-	-	-	-	-	\$-	-
Storage Water Heater	Cap-KBTU/h	-	-	-	-	-	\$-	-
Tankless Water Heater	Cap-KBTU/h	-	-	-	-	-	\$-	-
Heat Pump Water Heater	kW	-	-	-	-	-	\$-	-
Demand Control DHW Recirculation Pump	Each	-	-	-	-	-	\$-	-
Low flow Showerheads	Each	-	-	-	-	-	\$-	-
Faucet Aerator	Each	-	-	-	-	-	\$-	-
Envelope								
Attic Insulation	Sq Ft	-	-	-	-	-	\$-	-
Wall Insulation Blown	Sq Ft	-	-	-	-	-	\$-	-
Windows	Sq Ft	-	-	-	-	-	\$-	-
Window Film	Sq Ft	-	-	-	-	-	\$-	-
HVAC								
Air Conditioners Split System	Cap-Tons	-	-	-	-	-	\$-	-
Heat Pump Split System	Cap-Tons	-	-	-	-	-	\$-	-
New, Packaged Air Conditioner	Cap-Tons	-	-	-	-	-	\$-	-
Packaged Terminal A/C	Cap-Tons	-	-	-	-	-	\$-	-
Package Terminal Heat Pump	Cap-Tons	-	-	-	-	-	\$-	-
Furnace Replacement	Cap-KBTU/h	-	-	-	-	-	\$-	-
Space Heating Boiler	Cap-KBTU/h	-	-	-	-	-	\$-	-
Smart Thermostat	Each	-	-	-	-	-	\$-	-
Lighting								
Interior LED Lighting	Each	-	-	-	-	-	\$-	-
Interior TLED Type A Lamps	Each	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Interior TLED Type C Lamps	Each	N/A	N/A	N/A	N/A	N/A	N/A	N/A
New LED T8 Lamp - Interior	Each	-	-	-	-	-	\$-	-
New LED T8 Lamp - Exterior	Each	-	-	-	-	-	\$-	-
Interior LED Fixture	Each	-	-	-	-	-	\$-	-
Interior LED Scones	Each	-	-	-	-	-	\$-	-
Interior LED Exit Sign	Each	-	-	-	-	-	\$-	-
Exterior LED Lighting	Each	-	-	-	-	-	\$-	-
New LED Parking Garage Fixtures	Each	-	-	-	-	-	\$-	-
LED Exterior Wall or Pole Mounted Fixture	Each	-	-	-	-	-	\$-	-
LED Corn Lamp for Exterior Wall or Pole Mounted	Each	-	-	-	-	-	\$-	-
Exterior LED Lighting - Post	Each	-	-	-	-	-	\$-	-
Wall or Ceiling Mounted Occupancy Sensor	Each	-	-	-	-	-	\$-	-
Miscellaneous								
Tier-2 Smart Power Strip	Each	-	-	-	-	-	\$-	0.00%
Variable Speed Pool Pump	Each	-	-	-	-	-	\$-	0.00%
Ancillary Services								
Audit ⁶								
Total							\$-	

Multifamily Properties Treated	Number
Total Number of Multifamily Properties Treated ²	0
Subtotal of Master-metered Multifamily Properties Treated	0
Total Number of Multifamily Tenant Units w/in Properties Treated ³	0
Total Number of buildings w/in Properties Treated	0

ESA Program - Multifamily Common Area	Year to Date Expenses ⁴		
	Electric	Gas	Total
Administration	\$ 91,103	\$ 20,789	\$ 111,892
Direct Implementation (Non-Incentive)	\$ 53,029	\$ 47,026	\$ 100,055
Direct Implementation	\$ (14,699)	\$ 14,699	\$ -
TOTAL MF CAM COSTS	\$ 129,433	\$ 142,514	\$ 271,947

1. Measures are customized by each IOU, see Table 2B-1, Eligible Measures List. Measures list may change based on available information on both costs and benefits and may vary across climate zones. Each IOU should fill out Table 2B as it pertains to their program. Table 2B-1 Column A should match Table 2B Column A for eligible (not canceled) measures. PG&E inadvertently misreported the number of DHW, Furnace, and Window installations in August that the quantities were reported in system output (RBU) for DHW and Furnace, and in sq ft sizes for Windows. These totals have been corrected in this month's report.

2. Multifamily properties are sites with at least five (5) or more dwelling units. The properties may have multiple buildings. 2021.

3. Multifamily tenant units are the number of dwelling units located within properties treated. This number does not represent the same number of dwellings treated as captured in table 2A.

4. Commissioning costs, as allowable per the Decision, are included in measures total cost unless otherwise noted.

5. Applicable to Deed-Restricted, government and non-profit owned multi-family buildings described in D.16-11-022, modified by D.17-12-009, where 65% of tenants are income eligible based (at or below 200% of the Federal Poverty Guidelines).

6. Year to Date Expenses table includes accrual amounts.

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

Note: Audit costs may be covered by other programs or projects may utilize previous audits. Not all participants will have an audit cost associated with their project.

Energy Savings Assistance Program Table 2B - Multifamily Whole Building (MF CAM, MF In-Unit, MFWB)
Pacific Gas and Electric Company
Through February 28, 2023

Table 2B ESA Program - Multifamily Whole Building ¹								
ESA MFWB Measures ²	Units (of Measure such as "each")	Quantity Installed	Year-to-Date Completed & Expensed Installation				Expenses (\$)	% of Expenditure
			Number of Units for Cap-kBtUh and Cap-Tons	kWh (Annual)	kW (Annual)	Therms (Annual)		
Appliances								
High Efficiency Clothes Washer	Each	-	-	-	-	-	\$-	
Refrigerator	Each	-	-	-	-	-	\$-	
Domestic Hot Water								
New Non-Condensing Domestic Hot Water Boiler	Cap-kBtUh	-	-	-	-	-	\$-	
New Condensing Domestic Hot Water Boiler	Cap-kBtUh	-	-	-	-	-	\$-	
Storage Water Heater	Cap-kBtUh	-	-	-	-	-	\$-	
Tankless Water Heater	Cap-kBtUh	-	-	-	-	-	\$-	
Heat Pump Water Heater	kW	-	-	-	-	-	\$-	
Demand Control DHW Recirculation Pump	Each	-	-	-	-	-	\$-	
Low flow Showerhead	Each	-	-	-	-	-	\$-	
Flushed Aerator	Each	-	-	-	-	-	\$-	
Envelope								
Attic Insulation	Sq Ft	-	-	-	-	-	\$-	
Wall Insulation Blow-in	Sq Ft	-	-	-	-	-	\$-	
Windows	Sq Ft	-	-	-	-	-	\$-	
Window Film	Sq Ft	-	-	-	-	-	\$-	
HVAC								
Air Conditioners Split System	Cap-Tons	-	-	-	-	-	\$-	
Heat Pump Split System	Cap-Tons	-	-	-	-	-	\$-	
New Packaged Air Conditioner	Cap-Tons	-	-	-	-	-	\$-	
Package Terminal A/C	Cap-Tons	-	-	-	-	-	\$-	
Package Terminal Heat Pump	Cap-Tons	-	-	-	-	-	\$-	
Furnace Replacement	Cap-kBtUh	-	-	-	-	-	\$-	
Space Heating Boiler	Cap-kBtUh	-	-	-	-	-	\$-	
Smart Thermostat	Each	-	-	-	-	-	\$-	
Lighting								
Interior LED Lighting	Each	-	-	-	-	-	\$-	
Interior T-LED Type A Lamps	Each	-	-	-	-	-	\$-	
Interior T-LED Type C Lamps	Each	-	-	-	-	-	\$-	
New LED T8 Lamp - Interior	Each	-	-	-	-	-	\$-	
New LED T8 Lamp - Exterior	Each	-	-	-	-	-	\$-	
Interior LED Fixture	Each	-	-	-	-	-	\$-	
Interior LED Sconce	Each	-	-	-	-	-	\$-	
Interior LED Exit Sign	Each	-	-	-	-	-	\$-	
Exterior LED Lighting	Each	-	-	-	-	-	\$-	
New LED Parking Garage Fixtures	Each	-	-	-	-	-	\$-	
LED Exterior Wall or Pole Mounted Fixture	Each	-	-	-	-	-	\$-	
LED Corn Lamp for Exterior Wall or Pole Mounted	Each	-	-	-	-	-	\$-	
Exterior LED Lighting - Pool	Each	-	-	-	-	-	\$-	
Wall or Ceiling Mounted Occupancy Sensor	Each	-	-	-	-	-	\$-	
Miscellaneous								
Tier-2 Smart Power Strip	Each	-	-	-	-	-	\$-	
Variable Speed Pool Pump	Each	-	-	-	-	-	\$-	
Auxiliary Services								
Audi ³								
Total		-	-	-	-	-	\$-	

Multifamily Properties Treated ⁴	
(Common Area Measure and Whole Building)	Number
Total Number of Multifamily Properties Treated ⁴	0
Subtotal of Master-metered Multifamily Properties Treated	0
Total Number of buildings w/in Properties Treated	0
Total Number of Multifamily Tenant Units w/in Properties Treated ⁴	0

Multifamily Properties Treated (In-Unit)	
	Number
Total Number of households individually treated (In-unit)	0

ESA Program - MFWB	Year to Date Expenses ⁵		
	Electric	Gas	Total
Administration			
Direct Implementation (Non-Incentive)			
Direct Implementation			
TOTAL MFWB COSTS			

<<Includes measures costs

[1] Measures are customized by each IOU, see "Table 2B-1, Eligible Measures List". Measures list may change based on available information on both costs and benefits and may vary across climate zones. Each IOU should fill out Table 2B as it pertains to their program. Table 2B-1 Column A should match Table 2B Column A for eligible (not canceled) measures. PG&E inadvertently misreported the number of DHW, Furnace, and Window installations in August that the quantities were reported in system output (SBO) for DHW and Furnace, and in sqft sizes for Windows. These table have been corrected in this month's report.

[2] Multifamily properties are sites with at least five (5) or more dwelling units. The properties may have multiple buildings. 2021.

[3] Multifamily tenant units are the number of dwelling units located within properties treated. This number does not represent the same number of dwellings treated as captured in table 2A.

[4] Commissioning costs, as allowable per the Decision, are included in measures total cost unless otherwise noted.

[5] Applicable to Deed-Restricted, government and non-profit owned multi-family buildings described in D.16-11-022, modified by D.17-12-009, where 65% of tenants are income eligible based (at or below 200% of the Federal Poverty Guidelines).

[6] Expense categories in the Year to Date Expenses table aren't applicable to MFWB, and the total MFWB YTD expenses are reported in ESA Table 1A.

NOTE: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

NOTE: Audit costs may be covered by other programs or projects may utilize previous audits. Not all participants will have an audit cost associated with their project.

Energy Savings Assistance Program Table 2C - Pilot Plus and Pilot Deep
(Pacific Gas and Electric Company)
Through February 28, 2023

Measures ^[2]	Units	ESA Program - Pilot Plus						ESA Program - Pilot Deep							
		Year-To-Date Completed & Expensed Installation ^[1]						Year-To-Date Completed & Expensed Installation ^[1]							
		Quantity Installed	kWh ^[3] (Annual)	kW ^[3] (Annual)	Therms ^[3] (Annual)	Expenses (\$)	% of Expenditure	Quantity Installed	kWh ^[3] (Annual)	kW ^[3] (Annual)	Therms ^[3] (Annual)	Expenses (\$)	% of Expenditure		
Appliances															
Efficient Electric Dryer	Each	-	-	-	-	\$ -	0.0%	Efficient Electric Dryer	Each	-	-	-	-	\$ -	0.0%
Cold Storage	Each	-	-	-	-	\$ -	0.0%	Cold Storage	Each	-	-	-	-	\$ -	0.0%
Heat Pump Dryer	Each	-	-	-	-	\$ -	0.0%	Heat Pump Dryer	Each	-	-	-	-	\$ -	0.0%
High Efficiency Clothes Washers	Each	-	-	-	-	\$ -	0.0%	High Efficiency Clothes Washers	Each	-	-	-	-	\$ -	0.0%
Induction Cooktop/Range	Each	-	-	-	-	\$ -	0.0%	Induction Cooktop/Range	Each	-	-	-	-	\$ -	0.0%
Pool Pump Retrocommissioning (RCx)	Each	-	-	-	-	\$ -	0.0%	Pool Pump RCx	Each	-	-	-	-	\$ -	0.0%
Pool Pump Replacement	Each	-	-	-	-	\$ -	0.0%	Pool Pump Replacement	Each	-	-	-	-	\$ -	0.0%
Refrigerator	Each	-	-	-	-	\$ -	0.0%	Refrigerator	Each	-	-	-	-	\$ -	0.0%
Standard Electric Range	Each	-	-	-	-	\$ -	0.0%	Standard Electric Range	Each	-	-	-	-	\$ -	0.0%
Tier 2 Adv Power Strip w Bluetooth	Each	-	-	-	-	\$ -	0.0%	Tier 2 Adv Power Strip w Bluetooth	Each	-	-	-	-	\$ -	0.0%
Whole House Fan	Each	-	-	-	-	\$ -	0.0%	Whole House Fan	Each	-	-	-	-	\$ -	0.0%
Domestic Hot Water															
Combined Showerhead/TSV	Each	-	-	-	-	\$ -	0.0%	Combined Showerhead/TSV	Each	-	-	-	-	\$ -	0.0%
Heat Pump Water Heater	Each	-	-	-	-	\$ -	0.0%	Heat Pump Water Heater	Each	-	-	-	-	\$ -	0.0%
Heat Pump Water Heater - Fuel Sub	Each	-	-	-	-	\$ -	0.0%	Heat Pump Water Heater - Fuel Sub	Each	-	-	-	-	\$ -	0.0%
Heat Pump Water Heater - Fuel Sub (120V)	Each	-	-	-	-	\$ -	0.0%	Heat Pump Water Heater - Fuel Sub (120V)	Each	-	-	-	-	\$ -	0.0%
Low Flow Faucet Aerator	Each	-	-	-	-	\$ -	0.0%	Low Flow Faucet Aerator	Each	1	6	-	5	\$ 2	0.0%
Low Flow Showerhead	Each	-	-	-	-	\$ -	0.0%	Low Flow Showerhead	Each	-	-	-	-	\$ -	0.0%
Storage Water Heater	Each	-	-	-	-	\$ -	0.0%	Storage Water Heater	Each	-	-	-	-	\$ -	0.0%
Tankless On-Demand	Each	-	-	-	-	\$ -	0.0%	Tankless On-Demand	Each	-	-	-	-	\$ -	0.0%
Thermostat-controlled Shower Valve	Each	-	-	-	-	\$ -	0.0%	Thermostat-controlled Shower Valve	Each	-	-	-	-	\$ -	0.0%
Tub Diverter/ Tub Spout	Each	-	-	-	-	\$ -	0.0%	Tub Diverter/ Tub Spout	Each	-	-	-	-	\$ -	0.0%
Water Heater Blanket	Each	-	-	-	-	\$ -	0.0%	Water Heater Blanket	Each	-	-	-	-	\$ -	0.0%
Water Heater Pipe Insulation	Len. Ft	-	-	-	-	\$ -	0.0%	Water Heater Pipe Insulation	Len. Ft	-	-	-	-	\$ -	0.0%
Enclosure^[4]															
Attic Insulation	Sq.ft	-	-	-	-	\$ -	0.0%	Attic Insulation	Sq.ft	1,472	224	0.2	79	\$ 2,800	28.6%
Diagnostic Air Sealing	Sq.ft	-	-	-	-	\$ -	0.0%	Diagnostic Air Sealing	Sq.ft	1,472	(48)	0.1	15	\$ 975	10.0%
Exterior Wall Insulation	Sq.ft	-	-	-	-	\$ -	0.0%	Exterior Wall Insulation	Sq.ft	-	-	-	-	\$ -	0.0%
Floor Insulation	Sq.ft	-	-	-	-	\$ -	0.0%	Floor Insulation	Sq.ft	-	-	-	-	\$ -	0.0%
HVAC															
Central Air Conditioner (A/C)	Each	-	-	-	-	\$ -	0.0%	Central A/C	Each	-	-	-	-	\$ -	0.0%
Fan Controller for A/C	Each	-	-	-	-	\$ -	0.0%	Fan Controller for A/C	Each	-	-	-	-	\$ -	0.0%
New Portable A/C	Each	-	-	-	-	\$ -	0.0%	New Portable A/C	Each	-	-	-	-	\$ -	0.0%
High Efficiency Furnace	Each	-	-	-	-	\$ -	0.0%	High Efficiency Furnace	Each	-	-	-	-	\$ -	0.0%
Diagnostic Duct Sealing	Each	-	-	-	-	\$ -	0.0%	Diagnostic Duct Sealing	Each	-	-	-	-	\$ -	0.0%
Duct Replacement	Each	-	-	-	-	\$ -	0.0%	Duct Replacement	Each	10	111	0.2	10	\$ 6,000	61.3%
Duct Sealing with Equipment Upgrade	Each	-	-	-	-	\$ -	0.0%	Duct Sealing with Equipment Upgrade	Each	-	-	-	-	\$ -	0.0%
Ducted Heat Pump	Each	-	-	-	-	\$ -	0.0%	Ducted Heat Pump	Each	-	-	-	-	\$ -	0.0%
Ducted Heat Pump - Fuel Substitution	Each	-	-	-	-	\$ -	0.0%	Ducted Heat Pump - Fuel Substitution	Each	-	-	-	-	\$ -	0.0%
Ductless Heat Pump	Each	-	-	-	-	\$ -	0.0%	Ductless Heat Pump	Each	-	-	-	-	\$ -	0.0%
Ductless Heat Pump - Fuel Substitution	Each	-	-	-	-	\$ -	0.0%	Ductless Heat Pump - Fuel Substitution	Each	-	-	-	-	\$ -	0.0%
Smart Thermostat	Each	-	-	-	-	\$ -	0.0%	Smart Thermostat	Each	-	-	-	-	\$ -	0.0%
Maintenance															
Minor Home Repair	Home	-	-	-	-	\$ -	0.0%	Minor Home Repair	Home	-	-	-	-	\$ -	0.0%
Lighting															
A-Lamp LED	Each	-	-	-	-	\$ -	0.0%	A-Lamp LED	Each	4	180	0.0	(3)	\$ 5	0.0%
Reflector Lamp LED	Each	-	-	-	-	\$ -	0.0%	Reflector Lamp LED	Each	-	-	-	-	\$ -	0.0%
Miscellaneous															
New Air Purifier	Each	-	-	-	-	\$ -	0.0%	New Air Purifier	Each	-	-	-	-	\$ -	0.0%
Customer Enrollment^[6]															
ESA Outreach & Assessment	Home	-	-	-	-	\$ -	0.0%	ESA Outreach & Assessment	Home	1	-	-	-	\$ -	0.0%
ESA In-Home Energy Education	Home	-	-	-	-	\$ -	0.0%	ESA In-Home Energy Education	Home	1	-	-	-	\$ -	0.0%
Total Savings/Expenditures							0.0%	Total Savings/Expenditures			473	0.5	106	\$ 9,782.08	100.0%
Households Treated															
- Single Family Households Treated	Home	-	-	-	-	-	-	- Single Family Households Treated	Home	-	-	-	-	-	-
- Mobile Homes Treated	Home	-	-	-	-	-	-	- Mobile Homes Treated	Home	-	-	-	-	-	-
Total Number of Households Treated	Home	-	-	-	-	-	-	Total Number of Households Treated	Home	-	-	-	-	-	1

ESA Program - Pilot Plus and Pilot Deep	Year to Date Expenses ^[7]		
	Electric	Gas	Total
Administration			
Direct Implementation (Non-Incentive)			
Direct Implementation			
TOTAL Pilot Plus and Pilot Deep COSTS			

<<Includes measures costs

[1] "Completed and Expensed Installation" project savings and expenses will be reported when projects have been fully closed (i.e. inspected, issues resolved, permits closed as applicable) and reported by Pilot Implementer to PG&E. All measures and savings from a project will be reported as either Pilot Plus or Pilot Deep. Savings from a single project will not span both tables.

[2] The measure list for PG&E Pilot Plus and Deep is unique to the pilot and differs from Main ESA.

[3] Energy savings are reported based on best available information at the time. Pre- and post-installation savings are derived from energy modeling software. The energy modeling software estimates savings within +/- 10% certainty. PG&E intends to report the lower value in this range as interim savings until meter-based savings estimates are reportable (typically 12 months post installation).

[4] In the PG&E Pilot Plus and Deep delivery model, the home assessment, enrollment, and customer energy education occur at the same visit. Cost tracking between "ESA Outreach & Assessment" and "ESA In-Home Energy Education" cannot be precisely tracked. Rather, the full cost of the visit will be tracked as ESA Outreach & Assessment.

[5] Cost tracking was not available in February. Pilot Implementer will modify cost tracking for future reports.

[6] Direct Implementation costs may contain a combination of expenses and accrued expenses (forecast for work conducted before project costs are billed to PG&E) for the reporting period. Final, disaggregated costs for measure installations will be reported in Table 2C once projects are fully completed and billed to PG&E by the Pilot Implementer.

[7] Total ESA Pilot Plus and Pilot Deep YTD expenses are reported in ESA Table 1A. PG&E is working to determine reporting process for this summary table and plans to report it in forthcoming months.

NOTE: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

Energy Savings Assistance Program Table 2D - Building Electrification (SCE only)
Pacific Gas and Electric Company
Through February 28, 2023

Measures	Units	ESA Program - Building Electrification Retrofit Pilot					
		Year-To-Date Completed & Expensed Installation					
		Quantity Installed	kWh (Annual)	kW[3] (Annual)	Therms[3] (Annual)	Expenses (\$)	% of Expenditure
Appliances							
	Each	-	-	-	-	\$ -	0.0%
	Each	-	-	-	-	\$ -	0.0%
	Each	-	-	-	-	\$ -	0.0%
Domestic Hot Water							
	Home	-	-	-	-	\$ -	0.0%
	Each	-	-	-	-	\$ -	0.0%
	Each	-	-	-	-	\$ -	0.0%
	Each	-	-	-	-	\$ -	0.0%
Enclosure[1]							
	Home	-	-	-	-	\$ -	0.0%
	Home	-	-	-	-	\$ -	0.0%
	Home	-	-	-	-	\$ -	0.0%
HVAC							
	Each	-	-	-	-	\$ -	0.0%
	Each	-	-	-	-	\$ -	0.0%
	Home	-	-	-	-	\$ -	0.0%
	Home	-	-	-	-	\$ -	0.0%
	Home	-	-	-	-	\$ -	0.0%
Maintenance							
	Home	-	-	-	-	\$ -	0.0%
	Home	-	-	-	-	\$ -	0.0%
Lighting							
	Each	-	-	-	-	\$ -	0.0%
	Each	-	-	-	-	\$ -	0.0%
	Each	-	-	-	-	\$ -	0.0%
	Each	-	-	-	-	\$ -	0.0%
	Each	-	-	-	-	\$ -	0.0%
	Each	-	-	-	-	\$ -	0.0%
Miscellaneous							
	Each	-	-	-	-	\$ -	0.0%
	Each	-	-	-	-	\$ -	0.0%
Customer Enrollment							
ESA Outreach & Assessment	Home	-	-	-	-	\$ -	0.0%
ESA In-Home Energy Education	Home	-	-	-	-	\$ -	0.0%
Total Savings/Expenditures							
			-	-	-	\$ -	0.0%
Households Treated		Total					
- Single Family Households Treated	Home	-					
- Mobile Homes Treated	Home	-					
Total Number of Households Treated	Home	-					

ESA Program - Building Electrification	Year to Date Expenses ⁶		
	Electric	Gas	Total
Administration	-	-	\$ -
Direct Implementation (Non-Incentive)	-	-	\$ -
Direct Implementation	-	-	\$ -
TOTAL Building Electrification COSTS	\$ -	\$ -	\$ -

<<Includes measures costs

**Energy Savings Assistance Program Table 2E Pilots - SCE ONLY[1]
Pacific Gas and Electric Company
Through February 28, 2023**

Measures	Units	ESA Program - Clean Energy Homes New Construction Pilot					
		Year-To-Date Completed & Expensed Installation					
		Quantity Installed	kWh[3] (Annual)	kW[3] (Annual)	Therms[3] (Annual)	Expenses (\$)	% of Expenditure
Appliances							
	Each	-	-	-	-	\$ -	
	Each	-	-	-	-	\$ -	
	Each	-	-	-	-	\$ -	
Domestic Hot Water							
	Home	-	-	-	-	\$ -	
	Each	-	-	-	-	\$ -	
	Each	-	-	-	-	\$ -	
	Each	-	-	-	-	\$ -	
Enclosure[1]							
	Home	-	-	-	-	\$ -	
	Home	-	-	-	-	\$ -	
	Home	-	-	-	-	\$ -	
HVAC							
	Each	-	-	-	-	\$ -	
	Each	-	-	-	-	\$ -	
	Home	-	-	-	-	\$ -	
	Home	-	-	-	-	\$ -	
	Home	-	-	-	-	\$ -	
Maintenance							
	Home	-	-	-	-	\$ -	
	Home	-	-	-	-	\$ -	
Lighting							
	Each	-	-	-	-	\$ -	
	Each	-	-	-	-	\$ -	
	Each	-	-	-	-	\$ -	
	Each	-	-	-	-	\$ -	
	Each	-	-	-	-	\$ -	
	Each	-	-	-	-	\$ -	
Miscellaneous							
	Each	-	-	-	-	\$ -	
	Each	-	-	-	-	\$ -	
Customer Enrollment							
ESA Outreach & Assessment	Home	-	-	-	-	\$ -	
ESA In-Home Energy Education	Home	-	-	-	-	\$ -	
Total Savings/Expenditures		-	-	-	-	\$ -	
Households Treated		Total					
- Single Family Households Treated	Home	-					
- Mobile Homes Treated	Home	-					
Total Number of Households Treated	Home	-					

ESA Program - Clean Energy Homes	Year to Date Expenses ⁶			ESA Program - Clean Energy Homes	Year to Date Expenses ⁶		
	Electric	Gas	Total		Electric	Gas	Total
Administration	-	-	\$ -	Administration	-	-	\$ -
Direct Implementation (Non-Incentive)	-	-	\$ -	Direct Implementation (Non-Incentive)	-	-	\$ -
Direct Implementation	-	-	\$ -	Direct Implementation	-	-	\$ -
TOTAL Clean Energy Homes COSTS	\$ -	\$ -	\$ -	TOTAL Clean Energy Homes COSTS	\$ -	\$ -	\$ -

<<Includes measures costs

[1] Pilots on Table 2D are specific to Southern California Edison as approved in D.21-06-015. PG&E does not currently have an electrification pilot but is utilizing the common reporting template as other IOUs per ED's direction. Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

Energy Savings Assistance Program Table 2F - CSD Leveraging
Pacific Gas and Electric Company
Through February 28, 2023

Measures	Basic	Plus	Units	ESA Program - CSD Leveraging				
				Quantity Installed	kWh (Annual)	kWh (Annual)	(Therms Annual)	Expenses (\$)
Appliances								
High Efficiency Clothes Washer			Each	-	-	-	-	-
Refrigerator			Each	-	-	-	-	-
New - Clothes Dryer (1)			Each	-	-	-	-	-
New - Dishwasher (1)			Each	-	-	-	-	-
Freezers (1)			Each	-	-	-	-	-
Domestic Hot Water								
Faucet Aerator			Home	-	-	-	-	-
Water Heater Tank and Pipe Insulation			Home	-	-	-	-	-
Water Heater Repair/Replacement			Each	-	-	-	-	-
Low-Flow Showerhead / Combined Showerhead/TSV			Home	-	-	-	-	-
Heat Pump Water Heater			Each	-	-	-	-	-
Thermostatic Tub Spout/Diverter			Home	-	-	-	-	-
Thermostatic Shower Valve			Home	-	-	-	-	-
New - Solar Water Heating (1)			Home	-	-	-	-	-
Enclosure								
Air Sealing			Home	-	-	-	-	-
Caulking			Home	-	-	-	-	-
New - Diagnostic Air Sealing (1)			Home	-	-	-	-	-
Attic Insulation			Home	-	-	-	-	-
New - Floor Insulation (1)			Home	-	-	-	-	-
HVAC								
Removed - FAU Standing Pilot Conversion (1)			Each	-	-	-	-	-
Furnace Repair/Replacement			Each	-	-	-	-	-
Room A/C Replacement (1)			Each	-	-	-	-	-
Central A/C replacement			Each	-	-	-	-	-
Heat Pump A/C Replacement			Each	-	-	-	-	-
Evaporative Cooler (Replacement) (1)			Each	-	-	-	-	-
Evaporative Cooler (Installation) (1)			Each	-	-	-	-	-
Duct Test and Seal (1)			Home	-	-	-	-	-
Energy Efficient Fan Control (1)			Home	-	-	-	-	-
New - Prescriptive Duct Sealing			Home	-	-	-	-	-
High Efficiency Forced Air Unit (HE FAU) (1)			Home	-	-	-	-	-
Removed - A/C Time Delay (1)			Home	-	-	-	-	-
Smart Thermostat			Home	-	-	-	-	-
New - Portable A/C (1)			Each	-	-	-	-	-
New - Central Heat Pump-FS (propane or gas space) (1)			Each	-	-	-	-	-
New - Wholehouse Fan (1)			Each	-	-	-	-	-
Maintenance								
Furnace Clean and Tune (1)			Home	-	-	-	-	-
Central A/C Tune up (1)			Home	-	-	-	-	-
New - Evaporative Cooler Maintenance (1)			Home	-	-	-	-	-
Lighting								
Removed - Interior Hard wired LED fixtures (1)			Each	-	-	-	-	-
Exterior Hard wired LED fixtures			Each	-	-	-	-	-
Removed - LED Torchiere (1)			Each	-	-	-	-	-
Removed - Occupancy Sensor (1)			Each	-	-	-	-	-
Removed - LED Night Light (1)			Each	-	-	-	-	-
LED Reflector Bulbs			Each	-	-	-	-	-
LED A-Lamps			Each	-	-	-	-	-
Miscellaneous								
Pool Pumps (1)			Each	-	-	-	-	-
Power Strip (1)			Each	-	-	-	-	-
Power Strip Tier II			Each	-	-	-	-	-
NEW - Air Purifier (1)			Home	-	-	-	-	-
Cold Storage (1)			Each	-	-	-	-	-
New - Comprehensive Home Health and Safety Check-up (1)			Home	-	-	-	-	-
New - CO and Smoke Alarm (1)			Each	-	-	-	-	-
Pilots								
Customer Enrollment			-	-	-	-	-	-
ESA Outreach & Assessment			Home	-	-	-	-	-
ESA In-Home Energy Education			Home	-	-	-	-	-
Total Savings/Expenditures			-	-	-	-	-	-
Total Households Weatherized			-	-	-	-	-	-
CSD MF Tenant Units Treated			-	-	-	-	-	-
				Total				
				Year to Date Expenses ⁽²⁾				
ESA Program - CSD Leveraging				Electric	Gas	Total		
Administration				\$ -	\$ -	\$ -		
Direct Implementation (Non-Incentive)				\$ -	\$ -	\$ -		
Direct Implementation				\$ -	\$ -	\$ -		
TOTAL CSD Leveraging COSTS				\$ -	\$ -	\$ -		

(1) Measures not available to CSD for leveraging.
 (2) Total CSD YTD expenses are reported in ESA Table 1.
 NOTE: Any measures noted as "NEW" have been added during the course of this program year.
 NOTE: Any measures noted as "REMOVED" are no longer offered by the program but have been kept for tracking purposes.
 NOTE: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

**Energy Savings Assistance Program Tables 3A-H - Energy Savings and Average Bill Savings per Treated Home/Common Area
Pacific Gas and Electric Company
Through February 28, 2023**

Table 3A, ESA Program (SF, MH, MF In-Unit)	
Annual kWh Savings	3,927,188
Annual Therm Savings	210,821
Lifecycle kWh Savings	46,195,202
Lifecycle Therm Savings	2,410,539
Current kWh Rate	\$0.18
Current Therm Rate	\$2.35
Average 1st Year Bill Savings / Treated households	\$107.71
Average Lifecycle Bill Savings / Treated Household	\$969.59

Table 3B, ESA Program - Multifamily Common Area [1]	
Annual kWh Savings	9,684,262
Annual Therm Savings	174,068
Lifecycle kWh Savings	52,030,771
Lifecycle Therm Savings	4,854,310
Current kWh Rate	\$ 0.18
Current Therm Rate	\$ 1.21
Average 1st Year Bill Savings / Treated Households	\$ 10,543.13
Average Lifecycle Bill Savings / Treated Household	\$ 56,186.80

Table 3C, ESA Program - Multifamily Whole Building (MF In-Unit, MF CAM, MFWB)	
Annual kWh Savings	-
Annual Therm Savings	-
Lifecycle kWh Savings	-
Lifecycle Therm Savings	-
Current kWh Rate	\$ -
Current Therm Rate	\$ -
Average 1st Year Bill Savings / Treated Property	\$ -
Average Lifecycle Bill Savings / Treated Property	\$ -

Table 3D, ESA Program - Pilot Plus [2][4]	
Annual kWh Savings	-
Annual Therm Savings	-
Lifecycle kWh Savings	-
Lifecycle Therm Savings	-
Current kWh Rate	\$ -
Current Therm Rate	\$ -
Average 1st Year Bill Savings / Treated Property	\$ -
Average Lifecycle Bill Savings / Treated Property	\$ -

Table 3E, ESA Program - Pilot Deep [2]	
Annual kWh Savings	473
Annual Therm Savings	106
Lifecycle kWh Savings	9,226
Lifecycle Therm Savings	2,120
Current kWh Rate	\$ 0.13
Current Therm Rate	\$ 1.96
Average 1st Year Bill Savings / Treated Property	\$ 266.58
Average Lifecycle Bill Savings / Treated Property	\$ 3,585.77

Table 3F, ESA Program - Building Electrification (SCE Only)	
Annual kWh Savings	-
Annual Therm Savings	-
Lifecycle kWh Savings	-
Lifecycle Therm Savings	-
Current kWh Rate	\$ -
Current Therm Rate	\$ -
Average 1st Year Bill Savings / Treated Households	\$ -
Average Lifecycle Bill Savings / Treated Households	\$ -

Table 3G, ESA Program - CSD Leveraging	
Annual kWh Savings	-
Annual Therm Savings	-
Lifecycle kWh Savings	-
Lifecycle Therm Savings	-
Current kWh Rate	\$ -
Current Therm Rate	\$ -
Average 1st Year Bill Savings / Treated Households	\$ -
Average Lifecycle Bill Savings / Treated Households	\$ -

Table 3H, Summary - ESA Program (SF, MH, MF In-Unit)/CSD Leveraging/Pilot Plus and Pilot Deep [3]	
Annual kWh Savings	13,611,924
Annual Therm Savings	384,995
Lifecycle kWh Savings	98,235,198
Lifecycle Therm Savings	7,266,968
Current kWh Rate	\$ 0.18
Current Therm Rate	\$ 2.35
Average 1st Year Bill Savings / Treated Households	\$ 10,917.42
Average Lifecycle Bill Savings / Treated Households	\$ 60,742.17

[1] Data reported in this table is cumulative since program inception.
 [2] ESA Pilot Plus and Pilot Deep uses the same formulas to calculate values as Main ESA, but the variables such as measure savings and expected useful life may differ. The pilot will initially estimate energy savings with energy modeling software.
 [3] Summary is the sum of ESA Main, MF CAM, MFWB, Pilot Plus Pilot Deep, BE, CSD Leveraging.
 [4] Project(s) completed in February 2023 for ESA Pilot Plus and Deep included only the "Deep" treatment tier.

Energy Savings Assistance Program Table 6 - Expenditures for Pilots and Studies [1]
Pacific Gas and Electric Company
Through February 28, 2023

	Authorized 2021-26 Funding			Current Month Expenses			Year to Date Expenses			Cycle to Date Expenses			% of Budget Expended		
	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total
Pilots															
Virtual Energy Coach	\$689,000	\$611,000	\$1,300,000	\$0	\$0	\$0	\$0	\$0	\$0	\$121,436	\$107,688	\$229,125	18%	18%	18%
ESA Pilot Plus and Pilot Deep	\$23,273,909	\$20,639,127	\$43,913,036	\$102,769	\$91,135	\$193,904	\$184,574	\$163,679	\$348,253	\$683,340	\$605,981	\$1,289,322	3%	3%	3%
Total Pilots	\$23,962,909	\$21,250,127	\$45,213,036	\$102,769	\$91,135	\$193,904	\$184,574	\$163,679	\$348,253	\$804,776	\$713,670	\$1,518,446	3%	3%	3%
Studies [2]															
Joint IOU - 2022 Low Income Needs Assessment (LINA) Study [3]	\$52,125	\$22,875	\$75,000	-\$14,575	-\$12,925	-\$27,500	-\$14,575	-\$12,925	-\$27,500	\$27,351	\$19,579	\$46,930	52%	86%	63%
Joint IOU - 2025 Low Income Needs Assessment (LINA) Study [4]	\$39,750	\$35,250	\$75,000	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0%	0%	0%
Joint IOU - 2028 Low Income Needs Assessment (LINA) Study [4]	\$39,750	\$35,250	\$75,000	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0%	0%	0%
Joint IOU - Statewide CARE-ESA Categorical Study [5]	\$11,925	\$10,575	\$22,500	-\$12,918	-\$11,455	-\$24,373	-\$7,964	-\$7,063	-\$15,027	\$5,102	\$4,525	\$9,627	43%	43%	43%
Load Impact Evaluation Study [6]	\$238,500	\$211,500	\$450,000	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0%	0%	0%
Equity Criteria and Non Energy Benefits Evaluation (NEB's) [6]	\$79,500	\$70,500	\$150,000	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0%	0%	0%
Rapid Feedback Research and Analysis [7]	\$159,000	\$141,000	\$300,000	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0%	0%	0%
Joint IOU - Process Evaluation Studies (1-4 Studies) [6]	\$79,500	\$70,500	\$150,000	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0%	0%	0%
Total Studies	\$700,050	\$597,450	\$1,297,500	-\$27,493	-\$24,380	-\$51,873	-\$22,539	-\$19,988	-\$42,527	\$32,453	\$24,104	\$56,557	5%	4%	4%

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

[1] Funding for studies is not solely supported via the ESA program budget; some studies are jointly supported via the CARE budget.

[2] Authorized per D.21-06-015. Funds for pilots and studies may be rolled over to the next program year or borrowed from a future program year within the cycle, to allow for flexibility in scheduling changes with these efforts. Funding amounts listed reflect PG&E's 30% allocation among the IOUs, except for PG&E-only studies including the "Rapid Feedback Research and Analysis". Final authorized budgets may be adjusted by the ESA/CARE Studies Working Group per D.21-06-015.

[3] PG&E's Advice Letter 4193-G/5718-E approved Joint Utilities' 2022 LINA Study for \$500,000. SCE holds the statewide contract for this co-funded study. PG&E's 30% allocation is \$150,000, funded 50/50 via the ESA and CARE budgets. The 2022 LINA commenced in January 2021. The Joint Utilities would carry over committed, unspent 2021 LINA funding forward to 2022 and until the study is completed. Please note negative balances for current-month and year-to-date expenses are due to accrual reversals, which will be adjusted in the March 2023 monthly report.

[4] Authorized per D.21-06-015, the 2025 and 2028 Low Income Needs Assessment (LINA) are required to be completed by Dec 2025 and Dec 2028, respectively.

[5] Authorized per D.21-06-015, the Categorical Study will be funded 50/50 via the ESA and CARE budgets. Please note negative balances for current-month and year-to-date expenses are due to accrual reversals, which will be adjusted in the March 2023 monthly report.

[6] Authorized per D.21-06-015, to be conducted during PY 2023-26.

[7] Authorized per D.21-06-015, for each IOU to use for IOU-specific studies as needed. Unused annual budget may be carried forward until the end of the cycle.

[8] PG&E's Advice Letter 4349-G/6030-E was approved on January 21, 2021, and authorized \$90,000 shift from MF-CAM Administration to Studies for the MF CAM Process Evaluation; funding source is 100% ESA. PG&E holds the statewide contract for this co-funded study. The study commenced in July 2021. The Joint Utilities will carry over committed, unspent 2021 funding forward to 2022 and until the study is completed.

**Energy Savings Assistance Program Table - 8 Clean Energy Referral, Leveraging, and Coordination
Pacific Gas and Electric Company
Through February 28, 2023**

Partner	Brief Description of Effort	# of Referral [1]	# of Leveraging [2]	# of Coordination Efforts [3]	# of Leads [4]	# of Enrollments [5]
LIHEAP	When a home does not qualify for R&R measures in ESA, contractors connect the customer to LIHEAP contractors.	293	42	0	0	0
CSD	Coordination and collaboration with SPOC to support multifamily customers to learn about program opportunities applicable to multifamily properties.	4	0	*	*	*
DAC-SASH	Coordination with the DAC Single-family Affordable Solar Homes Program Administrator, GRID Alternatives, on referrals and homes treated.	N/A	N/A	N/A	79	**
ESA Water-Energy Coordination Program	Allows ESA contractors to offer water conservation measures while they treat ESA customers. Water Agencies select from a standardized menu of options that can include replacing toilets, leak detection, meter checks, etc. Water offerings are paid by each participating Water Agency.	*	*	*	*	**
SmartAC Program	SmartAC is a voluntary program that helps prevent power interruptions. It encourages customer participation by providing incentives and instant rebates for purchasing an eligible smart thermostat.	2,470	N/A	2,470	N/A	N/A
SoCal Gas ESA	When a home is has PGE Electric Only and gas service is through SoCal Gas, contractors connect the customer to SoCal Gas ESA for additional assistance w/ ESA measures.	0	0	0	0	0
SJV DAC	Residential Electrification in three communities in the San Joaquin Valley: Allensworth, Cantua Creek, and Seville. Customer's eligible for this service, ESA contractor will enroll customer in SJV DAC and once home is fully converted will also enroll through PGE ESA to receive additional ESA measures not offered through this program.	N/A	N/A	N/A	N/A	N/A
SMUD	ESA Subcontractor provides customer with contact information for SMUD for possible assistance.	**	0	0	0	0

[*] PG&E is currently updating its system to capture information required for this reporting. PG&E expects to begin reporting on these metrics in full starting in Q2 2023.

[**] PG&E is currently compiling this data for this reporting period.

[1] # of referral includes leads provided to a Partner Program by ESA.

[2] # of leveraging accounts for households that have received treatments by both ESA and the Partner Program where there were shared resources/cost, such as Direct Tech, CSD, Water Energy, Refrigerator, etc..

[3] # of coordination efforts include joint marketing activities by ESA and its Partner Program. These joint marketing activities may include social media, leave behinds, customer outreach events and activities..

[4] # of customer leads provided to ESA by Partner Program.

[5] This includes customer leads that result in actual ESA enrollments/treatment. It does not include leads that are in the intake process or have been treated in prior years.

**Energy Savings Assistance Program Table 9 - Tribal Outreach
Pacific Gas and Electric Company
Through February 28, 2022**

OUTREACH STATUS	Quantity (Includes CARE, FERA, and ESA)	List of Participating Tribes
Tribes completed ESA Meet & Confer	10	Yurok Tribe, Mooretown Rancheria, Toulumne Me-Wuk Tribe, Trinidad Rancheria, Lone Band of Miwok Indians of California, Mechoopda Indian Tribe, Hoopa Valley Tribe TANF Office, Hoopa Valley Tribe, Big Valley Band of Pomo Indians, Housing Office, and Chico Rancheria Housing Corporation.
Tribes requested outreach materials or applications	1	Tejon Indian Tribe
Tribes who have not accepted offer to Meet and Confer	0	
Non-Federally Recognized Tribes who participated in Meet & Confer	0	
Tribes and Housing Authority sites involved in Focused Project/ESA	1	Tejon Indian Tribe
Partnership offer on Tribal Lands	102	<p>(Federally-Recognized Tribes) Bear River Band of the Rohnerville Rancheria, Big Lagoon Rancheria, Big Sandy Rancheria, Big Valley Band Rancheria, Blue Lake Rancheria, Buena Vista Rancheria of Mi-Wuk Indians, Cachil DeHe Band of Wintun Indians of the Colusa Indian Community, Cahto Tribe (Laytonville), California Valley Miwok Tribe, Chicken Ranch Rancheria, Cloverdale Rancheria of Pomo Indians of California, Cold Springs Rancheria, Cortina Rancheria, Coyote Valley Band of Pomo Indians, Dry Creek Rancheria of Pomo Indians, Elem Indian Colony, Enterprise Rancheria, Federated Indians of Graton Rancheria, Greenville Rancheria, Grindstone Indian Rancheria, Guidiville Indian Rancheria, Habematolel Pomo of Upper Lake, Hoopa Valley Tribe, Hopland Band of Pomo Indians, Lone Band of Miwok Indians of California, Jackson band of Mi-Wuk Indians, Kashia Band of Pomo Indians of the Stewart's Point Rancheria, Karuk Tribe, Lower Lake (Koi Tribe), Lytton Rancheria of California, Manchester Band of Pomo Indians, Mechoopda Indian Tribe, Middletown Rancheria of Pomo Indians, Mooretown Rancheria, North Fork Rancheria, Paskenta Band of Nomlaki Indians, Picayune Rancheria of Chukchansi Indians, Pinoleville Pomo Nation, Pit River Tribe, Potter Valley Tribe, Redding Rancheria, Redwood Valley, Little River Band of Rancheria of Pomo, Robinson Rancheria, Round Valley Reservation, Santa Ynez Band of Chumash Mission Indians, Scotts Valley Band of Pomo Indians, Sherwood Valley Rancheria, Shingle Springs Band of Miwok Indians, Susanville Indian Rancheria, Table Mountain Rancheria, Tachi-Yokut Tribe (Santa Rosa Rancheria, Leemore, CA), Tejon Indian Tribe, Trinidad Rancheria, Tule River Indian Reservation, Tuolumne Band of Me-Wuk Indians, Tyme Maidu Tribe-Berry Creek Reservation, United Auburn Indian Community, Wilton Rancheria, Wiyot Tribe, Washoe Tribe of CA and NV, Yocha Dehe Wintun Nation, Yurok Tribe.</p> <p>(Non-Federally Recognized Tribes): Amah Mutsun Tribal Band, American Indian Council of Mariposa County (Southern Sierra Miwok Nation), Butte Tribal Council, Calaveras Band of Mi-Wuk Indians, California Choinumni Tribal Project, Chaushila Yokuts, Coastal Band of the Chumash Nation, Coastanoan Ohlone Rumsen-Mutsen Tribe, Dumna Wo-Wah Tribal Government, Dunlap Band of Mono Indians, Dunlap Band of Mono Indians Historical Preservation Society, Haslett Basin Traditional Committee, Honey Lake Maidu, Indian Canyon Mutsun Band of Costanoan, Kern Valley Indian Council, Kawaiisu Tribe, Kings River Choinumni Farm Tribe, Mishewal-Wappo Tribe of Alexander Valley, Muwekma Ohlone Indian Tribe, Nor-Rel-Muk Nation, North Fork Mono Tribe, Northern Band of Mono Yokuts, Noyo River Indian Community, Ohlone Indian Tribe, Salinan Tribe of Monterey San Luis Obispo and San Benito Counties, San Luis Obispo County Chumash Council, Shelbelna Band of Mendocino Coast Pomo Indians, Sierra Mono Museum, Strawberry Valley Rancheria, The Mono Nation, Traditional Choinumni Tribe (East of Kings River), Trina Marine Ruano Family, Tsungwe Council, Tubatulabal Tribe, Wailaki Tribe, Winnemem Wintu Tribe, Wintu Tribe of Northern California, Wukchumni Tribal Council, Wuksachi Indian Tribe, Xolon Salinan Tribe.</p>
Housing Authority and Tribal Temporary Assistance for Needy Families (TANF) office who received outreach (this includes email, U.S. mail, and/or phone calls)	38	<p>Housing Authority Offices: Bear River Band of Rohnerville Rancheria, Berry Creek Rancheria, Big Sandy Rancheria, Big Valley Rancheria, Cher-Ae Heights Indian Community of The Trinidad Rancheria, Cloverdale Rancheria, Dry Creek Rancheria, Elem Indian Colony, Enterprise Rancheria of Maidu Indians, Federated Indians of Graton Rancheria, Fort Independence Reservation, Greenville Rancheria, Hoopa Valley Tribe, Lone Band of Miwok Indians, Karuk Tribe, Laytonville Rancheria, North Fork Rancheria, Picayune Rancheria, Pinoleville Reservation, Pit River Tribes, Round Valley Reservation, Santa Rosa Rancheria Tachi-Yokut, Stewarts Point Rancheria (Kashaya Pomo), Susanville Indian Rancheria, Tejon Indian Tribe, Tule River Indian Tribe, Upper Lake Rancheria, Washoe Tribe, Wilton Rancheria, and Yurok Tribe.</p> <p>TANF Offices: California Department of Social Services CALWORKS and Family Resilience Branch, Federated Indians of Graton Rancheria, Hoopa Valley Tribe, Karuk Tribe, North Fork Rancheria, Susanville Indian Rancheria, Tuolumne Rancheria, and Owens Valley Career Development Center.</p>
Housing Authority and TANF offices who participated in Meet and Confer	4	Hoopa Valley Housing Authority, Hoopa Valley TANF Office, North Fork Rancheria Housing Authority, and Wilton Rancheria Housing Authority

**CARE Program Table 1 - Program Expenses
Pacific Gas and Electric Company
Through February 28, 2023**

CARE Program:	Authorized Budget [1][2]			Current Month Expenses [2]			Year to Date Expenses [2]			% of Budget Spent YTD		
	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total
Outreach	\$ 6,389,760	\$ 1,597,440	\$ 7,987,200	\$ 167,352	\$ 41,838	\$ 209,190	\$ 504,371	\$ 126,093	\$ 630,464	8%	8%	8%
Processing / Certification Re-certification	\$ 695,520	\$ 173,880	\$ 869,400	\$ 33,106	\$ 8,276	\$ 41,382	\$ 66,281	\$ 16,570	\$ 82,851	10%	10%	10%
Post Enrollment Verification	\$ 1,210,320	\$ 302,580	\$ 1,512,900	\$ 123,165	\$ 30,791	\$ 153,957	\$ 251,565	\$ 62,891	\$ 314,457	21%	21%	21%
IT Programming	\$ 898,640	\$ 224,660	\$ 1,123,300	\$ 37,826	\$ 9,456	\$ 47,282	\$ 127,552	\$ 31,888	\$ 159,440	14%	14%	14%
CHANGES Program [3]	\$ 420,000	\$ 105,000	\$ 525,000	\$ 55,454	\$ 13,863	\$ 69,317	\$ (247,334)	\$ (61,833)	\$ (309,167)	-59%	-59%	-59%
Studies and Pilots [4]	\$ 20,000	\$ 5,000	\$ 25,000	\$ (14,298)	\$ (3,575)	\$ (17,873)	\$ (14,298)	\$ (3,575)	\$ (17,873)	0%	0%	0%
Measurement and Evaluation [5]	\$ 160,000	\$ 40,000	\$ 200,000	\$ -	\$ -	\$ -	\$ (1,342)	\$ (336)	\$ (1,678)	-1%	-1%	-1%
Regulatory Compliance	\$ 304,400	\$ 76,100	\$ 380,500	\$ 12,816	\$ 3,204	\$ 16,020	\$ 32,363	\$ 8,091	\$ 40,454	11%	11%	11%
General Administration	\$ 932,240	\$ 233,060	\$ 1,165,300	\$ 46,600	\$ 11,650	\$ 58,250	\$ 100,599	\$ 25,150	\$ 125,748	11%	11%	11%
CPUC Energy Division	\$ 138,400	\$ 34,600	\$ 173,000	\$ -	\$ -	\$ -	\$ 13,243	\$ 3,311	\$ 16,554	10%	10%	10%
SUBTOTAL MANAGEMENT COSTS	\$ 11,169,280	\$ 2,792,320	\$ 13,961,600	\$ 462,020	\$ 115,505	\$ 577,525	\$ 832,999	\$ 208,250	\$ 1,041,249	7%	7%	7%
CARE Rate Discount [6]	\$553,578,400	\$138,394,600	\$ 691,973,000	\$56,451,377	\$33,087,903	\$ 89,539,281	\$124,887,725	\$68,386,294	\$ 193,274,019	23%	49%	28%
TOTAL PROGRAM COSTS & CUSTOMER DISCOUNTS	\$ 564,747,680	\$ 141,186,920	\$ 705,934,600	\$ 56,913,398	\$ 33,203,408	\$ 90,116,806	\$ 125,720,724	\$ 68,594,544	\$ 194,315,268	22%	49%	28%
Other CARE Rate Benefits												
- DWR Bond Charge Exemption				\$1,161,824		\$1,161,824	\$2,773,250		\$2,773,250			
- CARE Surcharge Exemption [7]				\$8,661,695	\$2,580,749	\$11,242,444	\$17,937,526	\$5,686,700	\$23,624,226			
- California Solar Initiative Exemption				\$0		\$0	\$0		\$0			
- kWh Surcharge Exemption												
- Vehicle Grid Integration Exemption												
Total Other CARE Rate Benefits				\$ 9,823,519	\$ 2,580,749	\$ 12,404,268	\$ 20,710,776	\$ 5,686,700	\$ 26,397,476			
Indirect Costs	\$ 885,631	\$ 221,408	\$ 1,107,039									

[1] Authorized Budget: Approved for PY 2023 in D.21-06-015, Attachment 1, Table 2.

[2] 2023 authorized budget includes a proxy Benefit Burdens of \$1,107,039, pending GRC final decision. Actual employee benefit burden costs have been included in the program monthly and YTD expenses.

[3] D.15-12-047 transitioned from CHANGES pilot to CHANGES program and funding for the effort is captured herein. D.21-06-015 approved funding for the CHANGES program through CARE program for PYs 2021-2026.

YTD negative balance is due to accrual reversal and reimbursement credit for CHANGES Evaluation.

[4] Reflects the budget and expenses for LINA study. Negative balances for current-month and year-to-date expenses are due to accrual reversals, which will be adjusted in the March 2023 monthly report.

[5] Reflects the budget and expenses for Annual Eligibility Estimates prepared by Athens Research on behalf of the utilities.

[6] Per D.02-09-021, PG&E is authorized to recover the full value of the discount through the CARE two-way balancing account on an automatic pass-through basis.

[7] PPP Exemption - CARE customers are exempt from paying CARE program costs including PPP costs for CARE admin and the CARE surcharge.

NOTE: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

CARE Program Table 2 - Enrollment, Recertification, Attrition, & Penetration
Pacific Gas and Electric Company
Through February 28, 2023

	New Enrollment									Recertification					Attrition (Drop Offs)				Enrollment		Total CARE Participants	Estimated CARE Eligible ⁽¹⁾	Enrollment Rate % (W/X)	Total Residential Accounts ⁽⁸⁾	Gas and Electric	Electric Only	Gas Only									
	Automatic Enrollment			Self-Certification (Income or Categorical)						Total New Enrollment (E+J)	Scheduled	Non-Scheduled (Duplicates)	Automatic	Total Recertification (L+M+N)	No Response ⁽⁴⁾	Failed PEV	Failed Recertification	Other ⁽⁵⁾	Total Attrition (P+Q+R+S)	Gross (K+O)								Net Adjusted (K-T)								
	Inter-Utility ⁽¹⁾	Intra-Utility ⁽²⁾	Leveraging ⁽³⁾	Combined (B+C+D)	Online	Paper	Phone	Capitation	Combined (F+G+H+I)																											
January	0	723	0	723	17,567	2,010	1,068	42	20,685	21,408	62,791	19,765	3,276	85,832	n/a	4,419	3,926	7,418	15,763	107,240	5,645	1,475,369	1,401,702	105%	5,641,365	907,960	374,974	192,435								
February	0	908	0	908	18,844	1,584	1,136	48	21,612	22,520	12,301	11,552	4,280	28,133	n/a	32,254	7,403	7,667	47,324	50,653	-24,804	1,450,565	1,401,702	103%	5,641,365	887,128	369,903	192,936								
March																																				
April																																				
May																																				
June																																				
July																																				
August																																				
September																																				
October																																				
November																																				
December																																				
YTD Total	0	1,631	0	1,631	36,411	3,594	2,202	90	42,297	43,928	75,092	31,317	7,556	113,965	0	36,673	11,329	15,085	63,087	157,893	-19,159	1,450,565	1,401,702	103%	5,641,365	887,128	369,903	192,936								

¹ Enrollments via data sharing between the IOUs.
² Enrollments via data sharing between departments and/or programs within the utility.
³ Enrollments via data sharing with programs outside the IOU that serve low-income customers.
⁴ PG&E counts attrition due to no response in the Failed PEV and Failed Recertification columns, respectively.
⁵ Includes customers who closed their accounts, requested to be removed, or were otherwise ineligible for the program.
⁶ Data represents total residential households.
⁷ In accordance with Ordering Paragraph 189 of D.21-06-015, Annual CARE Eligibility Estimates filed February 12 of each year.
⁸ Penetration Rate and Enrollment Rate are the same value.

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

CARE Program Table 3A - Post-Enrollment Verification Results (Model)
Pacific Gas and Electric Company
Through February 28, 2023

Month	Total CARE Households Enrolled	Households Requested to Verify	% of CARE Enrolled Requested to Verify Total	CARE Households De-enrolled (Due to no response)	CARE Households De-enrolled (Verified as Ineligible) ¹	Total Households De-enrolled ²	% De-enrolled through Post Enrollment Verification	% of Total CARE Households De-enrolled
January	1,475,369	8,214	0.6%					
February	1,450,565	4,747	0.3%					
March								
April								
May								
June								
July								
August								
September								
October								
November								
December								
YTD Total	1,450,565	12,961	0.9%	0	0	0	0.0%	0.0%

¹ Includes customers verified as over income or who requested to be de-enrolled.

² Verification results are tied to the month initiated. Therefore, verification results may be pending due to the time permitted for a participant to respond.

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

CARE Table 3B Post-Enrollment Verification Results (Electric only High Usage)
Pacific Gas and Electric Company
Through February 28, 2023

Month	Total CARE Households Enrolled	Households Requested to Verify ¹	% of CARE Enrolled Requested to Verify Total	CARE Households De-enrolled (Due to no response)	CARE Households De-enrolled (Verified as Ineligible) ²	Total Households De-enrolled ³	% De-enrolled through Post Enrollment Verification	% of Total CARE Households De-enrolled
January	1,475,369	2,498	0.2%					
February	1,450,565	2,224	0.2%					
March								
April								
May								
June								
July								
August								
September								
October								
November								
December								
YTD Total	1,450,565	4,722	0.3%	0	0	0	0.0%	0.0%

¹ Includes all participants who were selected for high usage verification process.

² Includes customers verified as over income, who requested to be de-enrolled, did not reduce usage, or did not agree to be weatherized.

³ Verification results are tied to the month initiated and the high usage verification process allows customers 90 days to respond to the verification process. Each utility may have a different de-enrollment date due to billing cycle or other contributing factors.

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

**CARE Program Table 4 - Enrollment by County
Pacific Gas and Electric Company
Through February 28, 2023**

County	Estimated Eligible Households ¹			Total Households Enrolled ²			Enrollment Rate ³		
	Urban	Rural	Total	Urban	Rural	Total	Urban	Rural	Total
ALAMEDA	114,857	3	114,860	124,328	1	124,329	108%	34%	108%
ALPINE	0	114	114	0	11	11	n/a	10%	10%
AMADOR	1	5,226	5,227	0	4,257	4,257	0%	81%	81%
BUTTE	21,373	11,976	33,349	19,670	11,295	30,965	92%	94%	93%
CALAVERAS	9	7,655	7,664	12	5,067	5,079	134%	66%	66%
COLUSA	12	2,183	2,195	5	3,393	3,398	41%	155%	155%
CONTRA COSTA	76,638	1	76,639	93,175	0	93,175	122%	0%	122%
EL DORADO	7,609	6,489	14,098	5,857	5,640	11,497	77%	87%	82%
FRESNO	123,228	170	123,398	151,595	90	151,685	123%	53%	123%
GLENN	0	3,508	3,508	0	4,580	4,580	n/a	131%	131%
HUMBOLDT	0	19,759	19,759	0	18,135	18,135	n/a	92%	92%
KERN	37,923	59,404	97,327	50,270	69,638	119,908	133%	117%	123%
KINGS	87	7,582	7,669	121	10,149	10,270	139%	134%	134%
LAKE	0	14,205	14,205	0	12,338	12,338	n/a	87%	87%
LASSEN	0	250	250	0	167	167	n/a	67%	67%
MADERA	11,899	4,688	16,587	17,301	5,468	22,769	145%	117%	137%
MARIN	16,239	0	16,239	14,162	0	14,162	87%	n/a	87%
MARIPOSA	29	3,627	3,656	15	2,272	2,287	52%	63%	63%
MENDOCINO	22	14,654	14,676	1	10,430	10,431	5%	71%	71%
MERCED	17,940	17,721	35,661	19,517	21,396	40,913	109%	121%	115%
MONTEREY	34,633	4,633	39,265	39,267	6,325	45,592	113%	137%	116%
NAPA	11,198	0	11,198	11,199	0	11,199	100%	0%	100%
NEVADA	6	10,447	10,453	0	8,935	8,935	0%	86%	85%
PLACER	19,435	8,860	28,295	14,305	7,851	22,156	74%	89%	78%
PLUMAS	104	2,498	2,602	9	1,517	1,526	9%	61%	59%
SACRAMENTO	123,014	0	123,014	94,943	0	94,943	77%	n/a	77%
SAN BENITO	85	4,536	4,620	80	5,545	5,625	95%	122%	122%
SAN BERNARDINO	40	256	295	22	250	272	56%	98%	92%
SAN FRANCISCO	64,494	0	64,494	51,850	0	51,850	80%	n/a	80%
SAN JOAQUIN	75,102	8,030	83,133	79,289	9,527	88,816	106%	119%	107%
SAN LUIS OBISPO	11,139	16,125	27,264	6,276	15,850	22,126	56%	98%	81%
SAN MATEO	40,074	0	40,074	37,635	0	37,635	94%	n/a	94%
SANTA BARBARA	14,604	1,182	15,786	21,310	925	22,235	146%	78%	141%
SANTA CLARA	91,994	3,684	95,677	108,868	3,170	112,038	118%	86%	117%
SANTA CRUZ	20,863	7	20,869	19,647	1	19,648	94%	15%	94%
SHASTA	10,225	10,661	20,886	9,489	8,301	17,790	93%	78%	85%
SIERRA	8	360	368	2	117	119	25%	32%	32%
SISKIYOU	0	16	16	0	7	7	n/a	45%	45%
SOLANO	36,064	0	36,064	45,014	0	45,014	125%	n/a	125%
SONOMA	43,522	2,641	46,163	40,158	2,722	42,880	92%	103%	93%
STANISLAUS	29,585	25,973	55,558	23,744	22,500	46,244	80%	87%	83%
SUTTER	11,554	0	11,555	12,765	0	12,765	110%	0%	110%
TEHAMA	11	9,258	9,269	1	10,868	10,869	9%	117%	117%
TRINITY	0	556	556	0	279	279	n/a	50%	50%
TULARE	536	6,648	7,184	343	9,944	10,287	64%	150%	143%
TUOLUMNE	0	8,977	8,977	0	6,677	6,677	n/a	74%	74%
YOLO	21,107	1	21,108	21,480	1	21,481	102%	185%	102%
YUBA	9,765	113	9,878	11,101	100	11,201	114%	89%	113%
Total	1,097,025	304,677	1,401,702	1,144,826	305,739	1,450,565	104%	100%	103%

¹ In accordance with Ordering Paragraph 189 of D.21-06-015, Annual CARE Eligibility Estimates filed February 12 of each year. This number reflects estimates of PG&E's CARE Eligible Participants for 2022. Estimates for 2023 are expected to be received by April 2023.

² Total Households Enrolled includes submeter tenants.

³ Penetration Rate and Enrollment Rate are the same value.

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

**CARE Program Table 5 - Recertification Results
Pacific Gas and Electric Company
Through February 28, 2023**

Month	Total CARE Households	Households Requested to Recertify	% of Households Total (C/B)	Households Recertified ¹	Households De-enrolled ²	Recertification Rate % (E/C)	% of Total Households De-enrolled (F/B)
January	1,475,369	7,366	0.5%				
February	1,450,565	11,416	0.8%				
March							
April							
May							
June							
July							
August							
September							
October							
November							
December							
YTD	1,450,565	18,782	1.3%	0	0	0.0%	0.0%

¹ Recertification results are tied to the month initiated and the recertification process allows customers 90 days to respond to the recertification request. Results may be pending due to the time permitted for a participant to respond.

² Includes customers who did not respond or who requested to be de-enrolled.

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

CARE Program Table 6 - Capitation Contractors¹
Pacific Gas and Electric Company
Through February 28, 2023

Contractor	Contractor Type (Check one or more if applicable)				Total Enrollments	
	Private	CBO	WMDVBE	LIHEAP	Current Month	Year-to-Date
Amador-Tuolumne Community Action Agency		x		x	0	0
Arriba Juntos		x			0	0
Breathe California		x			0	0
Catholic Daisies of Fresno		x			0	1
Central Coast Energy Services Inc		x		x	1	1
Cesar A Moncada DBA Moncada Outreach		x			0	0
Child Abuse Prevention Council of San Joaquin County		x			0	0
Community Action Marin		x		x	0	0
Community Action Partnership of Madera County		x		x	4	7
Community Resource Project Inc		x		x	41	73
El Puente Comunitario		x			0	0
Human Investment Project Housing Inc (HIP)		x			0	0
Independent Living Center of Kern County Inc		x			0	0
Interfaith Food Bank & Thrift Store of Amador County		x			0	0
KidsFirst		x			0	0
Kings Community Action Organization Inc		x		x	0	0
Merced County Community Action Agency		x		x	1	1
National Asian American Coalition		x			0	0
North Coast Energy Services, Inc		x			1	6
Resources for Independence Central Valley		x			0	0
Sacred Heart Community Service		x		x	0	1
UpValley Family Centers		x			0	0
Valley Clean Air		x			0	0
West Valley Community Services		x			0	0
Total Enrollments					48	90

¹ All capitation contractors with current contracts are listed regardless of whether they have signed up customers or submitted invoices this year.

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

**CARE Program Table 7 - Expenditures for Pilots and Studies
Pacific Gas and Electric Company
Through February 28, 2023**

2023	Authorized 2021-2026 Budget			Current Month Expenses			Year to Date Expenses			Cycle to Date Expenses			% of Budget Expended		
	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total
Studies															
Joint IOU - 2022 Low Income Needs Assessment (LINA) Study	\$60,000	\$15,000	\$ 75,000	(\$22,000)	(\$5,500)	\$ (27,500)	(\$22,000)	(\$5,500)	\$ (27,500)	\$37,544	\$9,386	\$ 46,930	63%	63%	63%
Joint IOU - 2025 Low Income Needs Assessment (LINA) Study	\$60,000	\$15,000	\$ 75,000	\$0	\$0	\$ -	\$0	\$0	\$ -	\$0	\$0	\$ -	0%	0%	0%
Joint IOU - 2028 Low Income Needs Assessment (LINA) Study	\$60,000	\$15,000	\$ 75,000	\$0	\$0	\$ -	\$0	\$0	\$ -	\$0	\$0	\$ -	0%	0%	0%
Joint IOU - Statewide CARE-ESA Categorical Study	\$18,000	\$4,500	\$ 22,500	\$7,702	\$1,925	\$ 9,627	\$7,702	\$1,925	\$ 9,627	\$7,702	\$1,925	\$ 9,627	43%	43%	43%
Total Studies	\$198,000	\$49,500	\$247,500	(\$14,298)	(\$3,575)	(\$17,873)	(\$14,298)	(\$3,575)	(\$17,873)	\$45,245	\$11,311	\$56,557	23%	23%	23%

NOTE: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

**CARE Program Table 8 - CARE and Disadvantaged Communities Enrollment Rate for Zip Codes
Pacific Gas and Electric Company
Through February 28, 2023**

Total CARE Households Enrolled				
Month	CARE Enrollment Rate for Zip Codes that have 10% or more disconnections [1]	CARE Enrollment Rate for Zip Codes in High Poverty (Income Less than 100% FPG) [2]	CARE Enrollment Rate for Zip Codes in High Poverty (with 70% or Less CARE Penetration)	CARE Enrollment Rate for DAC (Zip/Census Tract) Codes in High Poverty (with 70% or Less CARE Enrollment Rate) [3]
January	n/a	105%	35%	36%
February	n/a	103%	35%	37%
March				
April				
May				
June				
July				
August				
September				
October				
November				
December				

Note:

Penetration Rate and Enrollment Rate are the same value.

[1] Disconnection Rates are based on the previous year. PG&E restarted disconnections in Q4 2022 and plans to begin reporting on this metric in March 2023.

[2] Includes zip codes with >25% of customers with incomes less than 100% FPG.

[3] DACs are defined at the census tract level. Corresponding zip codes are provided for the purpose of this table; however, the entire zip code listed may not be considered a DAC.

Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

**CARE Program Table 8A - CARE Top 10 Lowest Enrollment Rates in High Disconnection, High Poverty,
and DAC Communities by Zip Code
Pacific Gas and Electric Company
Through February 28, 2023**

ZIP	Top 10 Lowest CARE Enrollment Rate for Zip Codes that have 10% or more Disconnections [1]
ZIP00001	n/a
ZIP00002	n/a
ZIP00003	n/a
ZIP00004	n/a
ZIP00005	n/a
ZIP00006	n/a
ZIP00007	n/a
ZIP00008	n/a
ZIP00009	n/a
ZIP00010	n/a

ZIP	Top 10 Lowest CARE Enrollment Rate for Zip Codes in High Poverty (Income Less than 100% FPG) [2]
95211	0%
93628	5%
95981	13%
94720	13%
96125	15%
95486	19%
95452	20%
95552	30%
94704	30%
93405	32%

ZIP	Top 10 Lowest CARE Enrollment Rate for Zip Codes in DAC [3]
95814	37%
95824	74%
95815	76%
95202	80%
95652	81%
93206	84%
93721	85%
95422	85%
93701	85%
95965	87%

Notes:

Zip codes with fewer than 100 customers are excluded for privacy reasons.

[1] Disconnection Rates are based on the previous year. PG&E restarted disconnections in Q4 2022 and plans to begin reporting on this metric in March 2023.

[2] Includes zip codes with >25% of customers with incomes less than 100% FPG.

[3] DACs are defined at the census tract level. Corresponding zip codes are provided for the purpose of this table; however, the entire zip code listed may not be considered a DAC.

**FERA Program Table 1 - Program Expenses
Pacific Gas and Electric Company
Through February 28, 2023**

	Authorized Budget [1][2]	Current Month Expenses [2]	Year to Date Expenses [2]	% of Budget Spent YTD
FERA Program:	Electric	Electric	Electric	Electric
Outreach	\$ 2,620,500	\$ 118,128	\$ 377,677	14%
Processing / Certification Re-certification	\$ 57,100	\$ 1,639	\$ 2,622	5%
Post Enrollment Verification	\$ 84,000	\$ -	\$ -	0%
IT Programming	\$ -	\$ -	\$ -	0%
Pilot(s)	\$ -	\$ -	\$ -	0%
Studies	\$ -	\$ -	\$ -	0%
Regulatory Compliance	\$ 29,500	\$ -	\$ -	0%
General Administration	\$ 55,300	\$ 2,405	\$ 6,101	11%
CPUC Energy Division	\$ -			0%
SUBTOTAL MANAGEMENT COSTS	\$ 2,846,400	\$ 122,172	\$ 386,401	14%
FERA Rate Discount	\$ 15,727,000	\$ 1,153,961	\$ 2,553,454	16%
TOTAL PROGRAM COSTS & CUSTOMER DISCOUNTS	\$ 18,573,400	\$ 1,276,133	\$ 2,939,855	16%
Indirect Costs	\$ 505	\$ -	\$ -	

[1] Authorized Budget: Approved for PY 2023 in D.21-06-015, Attachment 1, Table 4.

[2] 2023 authorized budget includes a proxy Benefit Burdens of \$505. Actual employee benefit burden costs have been included in the program monthly and YTD expenses.

NOTE: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

**FERA Program Table 2 - Enrollment, Recertification, Attrition, & Penetration
Pacific Gas and Electric Company
Through February 28, 2023**

	New Enrollment										Recertification					Attrition (Drop Offs)				Enrollment		Total FERA Participants	Estimated FERA Eligible ⁵	Enrollment Rate % (W/X)		
	Automatic Enrollment				Self-Certification (Income or Categorical)						Total New Enrollment (E+J)	Scheduled	Non-Scheduled (Duplicates)	Automatic	Total Recertification (L+M+N)	No Response ⁴	Failed PEV	Failed Recertification	Other	Total Attrition (P+Q+R+S)	Gross (K+O)				Net Adjusted (K-T)	
	Inter-Utility ¹	Intra-Utility ²	Leveraging ³	Combined (B+C+D)	Online	Paper	Phone	Capitation	Combined (F+G+H+I)																	
January	0	20	0	20	875	345	67	0	1,287	1,307	571	187	0	758	n/a	1,144	407	94	1,645	2,065	-338	36,314	174,219	21%		
February	0	29	0	29	859	225	78	0	1,162	1,191	315	159	0	474	n/a	546	340	11	897	1,665	294	36,608	174,219	21%		
March																										
April																										
May																										
June																										
July																										
August																										
September																										
October																										
November																										
December																										
YTD Total	0	49	0	49	1,734	570	145	0	2,449	2,498	886	346	0	1,232	0	1,690	747	105	2,542	3,730	-44	36,608	174,219	21%		

¹ Enrollments via data sharing between the IOUs.

² Enrollments via data sharing between departments and/or programs within the utility.

³ Enrollments via data sharing with programs outside the IOU that serve low-income customers.

⁴ PG&E counts attrition due to no response in the Failed PEV and Failed Recertification columns, respectively.

⁵ In accordance with Ordering Paragraph 189 of D.21-06-015, Annual FERA Eligibility Estimates filed February 12 of each year. However, an extension for 2023, and this number reflects estimates of PG&E's FERA Eligible Participants for 2022. Estimates for 2023 are expected to be received by April 2023.

⁶ Penetration Rate and Enrollment Rate are the same value.

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

FERA Program Table 3A - Post-Enrollment Verification Results (Model)
Pacific Gas and Electric Company
Through February 28, 2023

Month	Total FERA Households Enrolled	Households Requested to Verify	% of FERA Enrolled Requested to Verify Total	FERA Households De-enrolled (Due to no response)	FERA Households De-enrolled (Verified as Ineligible)	Total Households De-enrolled	% De-enrolled through Post Enrollment Verification	% of Total FERA Households De-enrolled
January	36,314	37	0.1%					
February	36,608	30	0.1%					
March								
April								
May								
June								
July								
August								
September								
October								
November								
December								
YTD Total	36,608	67	0.2%	0	0	0	0.0%	0.0%

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

FERA Table 3B Post-Enrollment Verification Results (Electric only High Usage)
Pacific Gas and Electric Company
Through February 28, 2023

Month	Total FERA Households Enrolled	Households Requested to Verify	% of FERA Enrolled Requested to Verify Total	FERA Households De-enrolled (Due to no response)	FERA Households De-enrolled (Verified as Ineligible)	Total Households De-enrolled	% De-enrolled through Post Enrollment Verification	% of Total FERA Households De-enrolled
January	36,314	218	0.6%					
February	36,608	64	0.2%					
March								
April								
May								
June								
July								
August								
September								
October								
November								
December								
YTD Total	36,608	282	0.8%	0	0	0	0.0%	0.0%

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

**FERA Program Table 4 - Enrollment by County
Pacific Gas and Electric Company
Through February 28, 2023**

County	Estimated Eligible Households ¹			Total Households Enrolled ²			Enrollment Rate		
	Urban	Rural	Total	Urban	Rural	Total	Urban	Rural	Total
ALAMEDA	14,249	0	14,249	3,375	0	3,375	24%	0%	24%
ALPINE	0	6	6	0	0	0	n/a	0%	0%
AMADOR	0	453	453	0	132	132	0%	29%	29%
BUTTE	2,228	1,139	3,366	423	206	629	19%	18%	19%
CALAVERAS	1	752	753	0	160	160	0%	21%	21%
COLUSA	3	638	640	0	80	80	0%	13%	12%
CONTRA COSTA	13,437	0	13,437	3,388	0	3,388	25%	0%	25%
EL DORADO	854	677	1,531	308	212	520	36%	31%	34%
FRESNO	16,482	21	16,504	3,693	3	3,696	22%	14%	22%
GLENN	0	803	804	0	102	102	0%	13%	13%
HUMBOLDT	0	1,693	1,693	0	391	391	n/a	23%	23%
KERN	5,243	9,173	14,416	1,370	871	2,241	26%	9%	16%
KINGS	18	1,592	1,610	2	239	241	11%	15%	15%
LAKE	0	1,168	1,168	0	250	250	n/a	21%	21%
LASSEN	0	15	15	0	0	0	n/a	0%	0%
MADERA	2,530	999	3,529	427	148	575	17%	15%	16%
MARIN	1,641	0	1,641	355	0	355	22%	n/a	22%
MARIPOSA	2	261	263	2	50	52	96%	19%	20%
MENDOCINO	2	1,226	1,228	0	204	204	0%	17%	17%
MERCED	2,798	2,613	5,412	432	548	980	15%	21%	18%
MONTEREY	6,949	925	7,874	834	120	954	12%	13%	12%
NAPA	2,241	0	2,241	319	0	319	14%	0%	14%
NEVADA	0	767	768	0	257	257	0%	34%	33%
PLACER	1,155	1,049	2,204	497	272	769	43%	26%	35%
PLUMAS	6	136	141	0	38	38	0%	28%	27%
SACRAMENTO	58	0	58	9	0	9	15%	n/a	15%
SAN BENITO	17	977	993	7	309	316	42%	32%	32%
SAN BERNARDINO	0	0	0	0	0	0	n/a	n/a	n/a
SAN FRANCISCO	6,041	0	6,041	1,074	0	1,074	18%	n/a	18%
SAN JOAQUIN	11,168	1,010	12,179	2,819	386	3,205	25%	38%	26%
SAN LUIS OBISPO	1,556	2,250	3,806	138	339	477	9%	15%	13%
SAN MATEO	6,534	0	6,534	1,347	0	1,347	21%	n/a	21%
SANTA BARBARA	4,191	339	4,530	285	17	302	7%	5%	7%
SANTA CLARA	15,033	638	15,671	3,618	152	3,770	24%	24%	24%
SANTA CRUZ	2,783	1	2,784	421	0	421	15%	0%	15%
SHASTA	550	672	1,221	156	164	320	28%	24%	26%
SIERRA	0	12	12	0	3	3	0%	26%	25%
SISKIYOU	0	1	1	0	0	0	n/a	0%	0%
SOLANO	6,974	0	6,974	1,855	0	1,855	27%	n/a	27%
SONOMA	5,380	364	5,743	1,213	95	1,308	23%	26%	23%
STANISLAUS	6	1,304	1,310	1	323	324	16%	25%	25%
SUTTER	2,060	0	2,060	445	0	445	22%	0%	22%
TEHAMA	2	1,587	1,588	2	259	261	130%	16%	16%
TRINITY	0	64	64	0	0	0	n/a	0%	0%
TULARE	104	1,288	1,391	7	125	132	7%	10%	9%
TUOLUMNE	0	740	740	0	209	209	n/a	28%	28%
YOLO	2,964	0	2,964	727	0	727	25%	0%	25%
YUBA	1,591	15	1,606	386	9	395	24%	60%	25%
Total	136,852	37,367	174,219	29,935	6,673	36,608	22%	18%	21%

¹In accordance with Ordering Paragraph 189 of D.21-06-015, Annual FERA Eligibility Estimates filed February 12 of each year. However, an extension for 2023, and this number reflects estimates of PG&E's FERA Eligible Participants for 2022. Estimates for 2023 are expected to be received by April 2023.

² Total Households Enrolled does not include submeter tenants.

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

**FERA Program Table 5 - Recertification Results
Pacific Gas and Electric Company
Through February 28, 2023**

Month	Total FERA Households	Households Requested to Recertify	% of Households Total (C/B)	Households Recertified ¹	Households De-enrolled	Recertification Rate % (E/C)	% of Total Households De-enrolled (F/B)
January	36,314	390	3.4%			0.0%	0.0%
February	36,608	1,029	3.4%			0.0%	0.0%
March							
April							
May							
June							
July							
August							
September							
October							
November							
December							
YTD	36,608	1,419	3.9%	0	0	0.0%	0.0%

¹ Recertification results are tied to the month initiated and the recertification process allows customers 90 days to respond to the recertification request. Results may be pending due to the time permitted for a participant to respond.

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

FERA Program Table 6 - Capitation Contractors¹
Pacific Gas and Electric Company
Through February 28, 2023

Contractor	Contractor Type (Check one or more if applicable)				Total Enrollments	
	Private	CBO	WMDVBE	LIHEAP	Current Month	Year-to-Date
Amador-Tuolumne Community Action Agency		x		x	0	0
Arriba Juntos		x			0	0
Breathe California		x			0	0
Catholic Daisies of Fresno		x			0	0
Central Coast Energy Services Inc		x		x	0	0
Cesar A Moncada DBA Moncada Outreach		x			0	0
Child Abuse Prevention Council of San Joaquin County		x			0	0
Community Action Marin		x		x	0	0
Community Action Partnership of Madera County		x		x	0	0
Community Resource Project Inc		x		x	0	0
El Puente Comunitario		x			0	0
Human Investment Project Housing Inc (HIP)		x			0	0
Independent Living Center of Kern County Inc		x			0	0
Interfaith Food Bank & Thrift Store of Amador County		x			0	0
KidsFirst		x			0	0
Kings Community Action Organization Inc		x		x	0	0
Merced County Community Action Agency		x		x	0	0
National Asian American Coalition		x			0	0
North Coast Energy Services, Inc		x			0	0
Resources for Independence Central Valley		x			0	0
Sacred Heart Community Service		x		x	0	0
UpValley Family Centers		x			0	0
Valley Clean Air		x			0	0
West Valley Community Services		x			0	0
Total Enrollments					0	0

¹ All capitation contractors with current contracts are listed regardless of whether they have signed up customers or submitted invoices this year.

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.