



# **Net Billing Tariff ME&O Plans**

**Low Income Oversight Board Meeting  
June 15, 2023**

WebEx

Public

# Net Billing Overview

The Solar Billing Plan (SBP) is a new program for customers who applied for interconnection of an eligible renewable generating system such as solar or wind after April 14, 2023.

- SBP succeeds the New Energy Metering (NEM) 2.0 Program.
- It's designed to help promote grid reliability and incentivize solar and battery storage and help control cost.
- Each month, billing will include charges for energy used from the electric grid, as well as credits for energy exported to the grid.
- Customers who applied for solar interconnection after April 15th, 2023 but before SBP goes live will be served by NEM 2.0 and then transitioned to the SBP.
- Current NEM 1.0 / 2.0 customers will continue to bill under the current NEM program until the completion of the 20-year eligibility or until the account loses eligibility to remain on the NEM program and then the account will automatically move to the SBP or successor rate plan.



# Net Billing Overview cont'd

There are two new export credits that will be applied on the bill – one particularly for low-income customers:

## Energy Export Credit (EEC)

- EEC will be applied to the amount of electricity a customer exports to the grid and will reflect the electricity's value to the electric grid during each hour of the day
- Credits will be calculated by taking the kilowatt-hours generated by the customer's generating system that are exported hourly to the grid multiplied by the EEC prices. EEC prices will vary hourly throughout the day.
- Customers enrolled in SBP in the next five years will have fixed EEC prices for the first nine years of operation. This nine-year period is referred to as the lock-in period.

## Energy Export Bonus Credit

- Residential customers who enroll in the first five years are also eligible to receive an additional credit. Three groups of customers are considered low-income: Residential customers who are enrolled in the CARE and FERA programs, Residential owners of single-family homes in Disadvantaged Communities, and Residential customers living in Tribal Communities. (Available only to PG&E and SCE customers.)





- # Solar Billing Plan Marketing Toolkit



Below is the table of values for the Energy Export Bonus Credit based on customer type:

On average, solar customers on the new Solar Billing Plan will be able to save over 40% on a monthly bill when compared to a customer without solar.

Internal



# PG&E Income Qualified Outreach

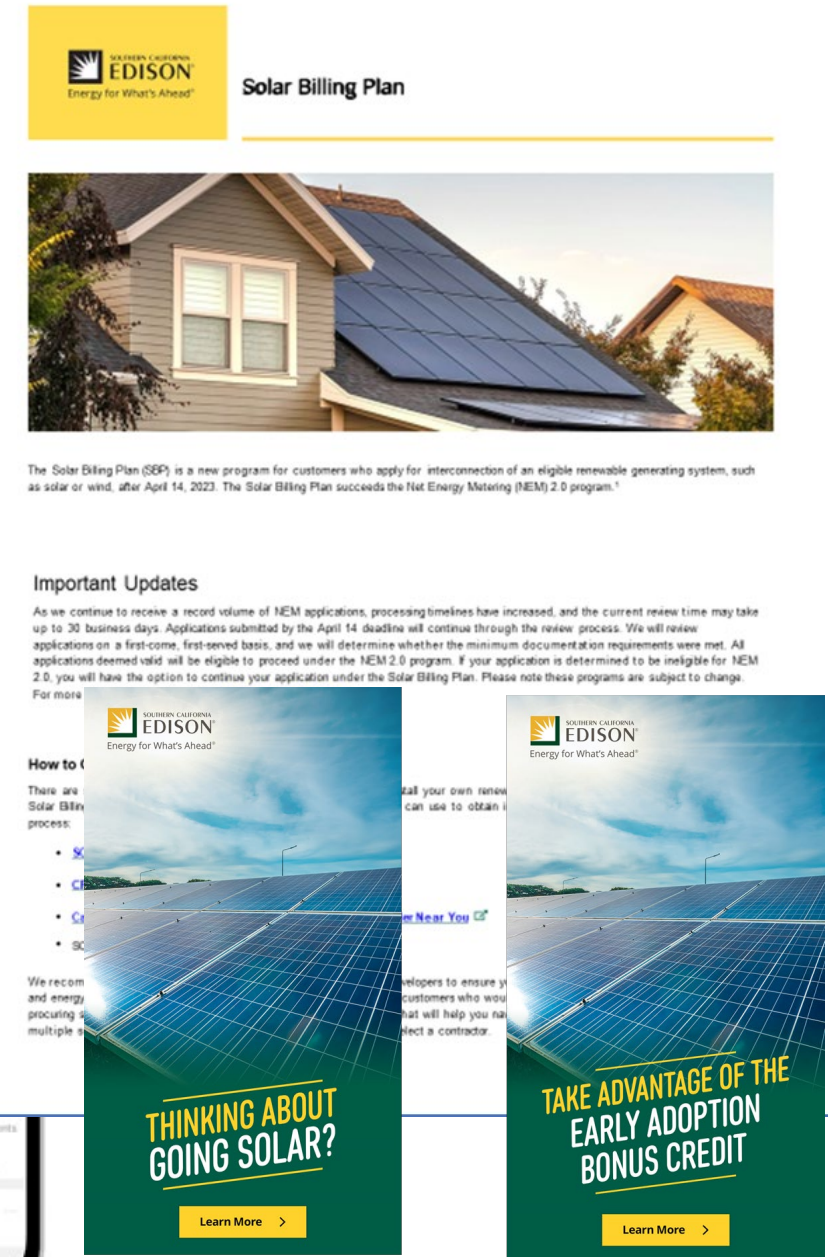
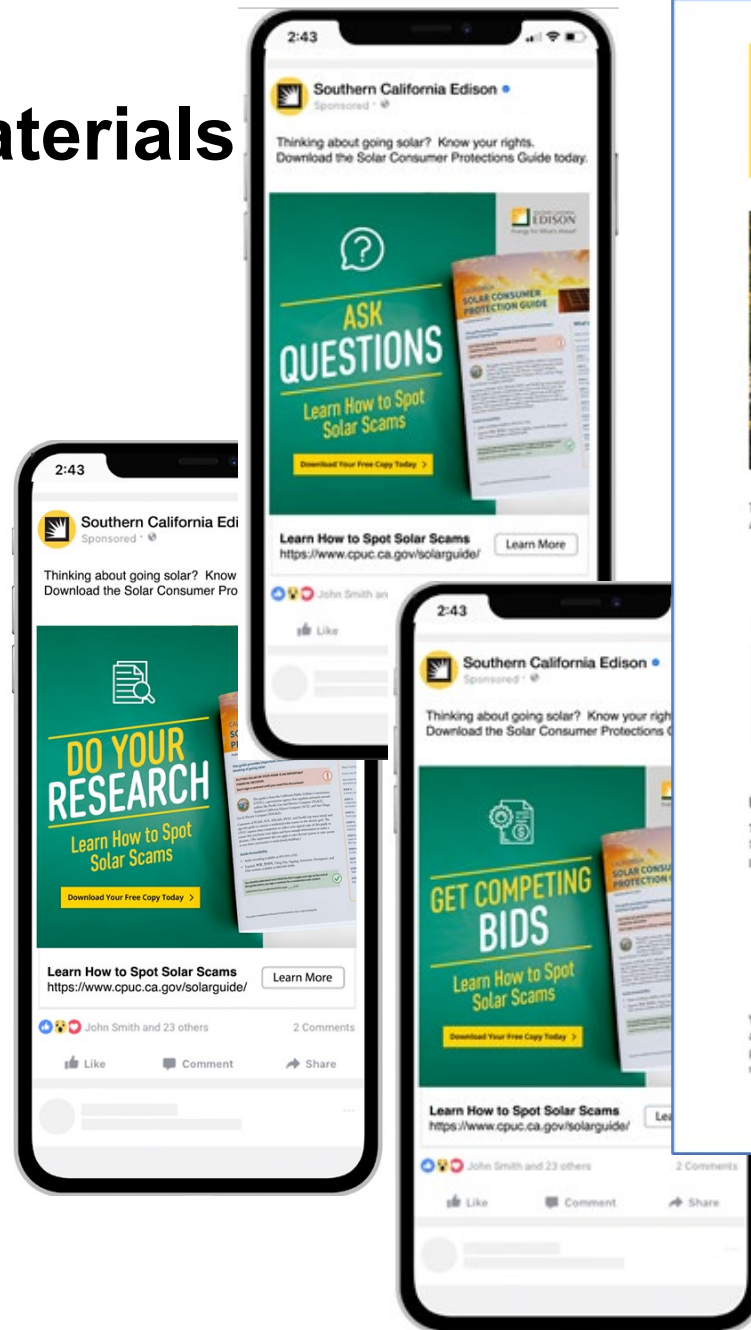
- Identified 3 CBO partners that represent 60% of the top 25% DAC communities in our service area:
  - Grid Alternatives (Admin of DAC-SASH program)
  - Central Coast Energy Services
  - San Joaquin Valley Clean Energy
- Broader Outreach to over 200 CBO partners taking place via website, key meetings and quarterly newsletters.
- PG&E Tribal Community liaison sharing toolkit to 62 tribes with land bases under their jurisdiction
- Outreach method is at the discretion of each CBO with toolkit options including:
  - In person event
  - Newsletter
  - social media
  - email
  - direct mail

# SCE Income-Qualified Materials

**Objective:** Educate about the new Solar Billing Plan and highlight the consumer protections and bonus credit available to the low-income segment.

**Digital Toolkit:** A collection of resources that are turnkey for CBOs to share with their constituents including:

- fact sheet
- social media posts that may be co-branded
- digital ads
- newsletter content
- graphics and other web assets
- links to related resources.





# SCE Outreach & Engagement

- Dedicated Solar Billing Plan webpage on SCE.com with amplified messaging about consumer protections and bonus credit.
- Quarterly webinars with CBOs.
- Integrated messaging in day-to-day engagement with more than 1,600 CBOs in SCE territory and those that serve DAC communities in particular.
- Outreach / webinars with Tribal Leaders.
- Message integration in presentation to SCE's Community Advisory Panel of local leaders.
- Integration in monthly newsletter deployed to local gov't and community stakeholders.



# SDG&E Solar Billing Plan Marketing

## Objectives

- Explain the transition and timing from NEM 2.0 to Solar Billing Plan
- Provide easy access to the California Solar Consumer Protection Guide
  - Describes the solar installation process
  - Provides tips to select a qualified solar provider
  - Outlines consumers' rights
- Guide customers to available incentives and programs, including the Grid Alternatives Disadvantaged Communities – Single-Family Solar Homes ([DAC-SASH](#)) program.

## Tactics

- Dedicated [Solar Billing Plan webpage](#) on sdge.com.
- Solar Billing Plan fact sheet to for use by SDG&E Outreach teams
- Planned update to tribal relations webpage will direct customers to information about solar and available programs.
- Internal training materials and sessions to educate SDG&E call center employees and customer-facing teams





# SDG&E Solar Billing Plan Outreach & Engagement

- Solar Billing Plan informational fact sheet was shared with ~ 200 Energy Solutions Partners and Tribal Housing Contacts to reach targeted demographics including Low Income, Tribal (including SCTCA and SCAIR), and DACs.
- SDG&E has initiated outreach efforts to bring awareness of the Solar Billing Plan through the following tactics:
  - Social Media Messaging (messaging to be shared with targeted CBOs during month of June)
  - ~ 20 Community Events, including Tribal Events
  - Trainings / Workshops / Presentations
- SDG&E will continue to strategically leverage CBOs within its energy Solutions Partner Network to assist with community outreach and engagement related to the Solar Billing Plan.

