

**BEFORE THE PUBLIC UTILITIES COMMISSION  
OF THE STATE OF CALIFORNIA**

Application of Pacific Gas and Electric Company  
for Approval of Energy Savings Assistance and  
California Alternate Rates for Energy Programs and  
Budgets for 2021-2026 Program Years. (U39M)

And Related Matters.

Application 19-11-003  
(Filed November 22, 2019)

Application 19-11-004  
Application 19-11-005  
Application 19-11-006  
Application 19-11-007

**MONTHLY REPORT OF SAN DIEGO GAS & ELECTRIC COMPANY (U 902 M) ON  
LOW INCOME ASSISTANCE PROGRAMS FOR JANUARY 2023**

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February 21, 2023

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The purpose of this report is to consolidate activity for the California Alternate Rates for Energy (CARE) Program, Family Electric Rate Assistance (FERA) Program, and Energy Savings Assistance (ESA) Program, and provide the California Public Utilities Commission's (Commission or CPUC) Energy Division (ED) with information to assist in analyzing the low income programs.<sup>1</sup> This is the first monthly report for program year (PY) 2023, and presents year-to-date CARE, FERA, and ESA Program results and expenditures through January 31, 2023, for San Diego Gas & Electric Company (SDG&E).

Respectfully Submitted,

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<sup>1</sup> Pursuant to Decision (D.) 21-06-015, SDG&E will file monthly Family Electric Rate Assistance (FERA) reports, combined with this report, after the ED approval of a reporting template that includes the specifics of FERA reporting criteria. See D.21-06-015 at 435.



**San Diego Gas & Electric Company**

**Energy Savings Assistance (ESA) Program,  
California Alternate Rates for Energy (CARE) Program,  
And  
Family Electric Rate Assistance (FERA) Program**

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## LOW INCOME ASSISTANCE PROGRAMS MONTHLY REPORT

On June 3, 2021, the California Public Utilities Commission (Commission) voted and unanimously approved, with modifications, the *Decision on Large Investor-Owned Utilities' and Marin Clean Energy's California Alternate Rates for Energy (CARE), Energy Savings Assistance (ESA), and Family Electric Rates for Energy (FERA) Program Applications for Program Years 2021-2026*, which authorized budgets and goals effective July 1, 2021.<sup>2</sup> The authorized program year budgets, savings goals, and homes treated targets in this monthly report reflect those authorized by the Commission in D.21-06-015 (Decision).<sup>3</sup> The Decision approved the Investor-Owned Utilities (IOUs) to shift the ESA Program away from treating all eligible and willing households towards a customer-centered prioritization model based on household needs and customer profile.<sup>4</sup> Additionally, the Decision ordered the implementation of a new ESA Multifamily Whole Building Program (MFWB), which includes all multifamily sectors, including in-unit, common areas, and the whole building,<sup>5</sup> and the implementation of the Pilot Plus and Pilot Deep Program that focuses on gathering the feasibility of a more strategic measure delivery approach.<sup>6</sup>

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<sup>2</sup> D.21-06-015 at 472, Ordering Paragraph (OP) 3 and at 490 – 491, OP 82

<sup>3</sup> *Id.*

<sup>4</sup> *Id.* at OP 57.

<sup>5</sup> *Id.* at OP 119.

<sup>6</sup> *Id.* at OP 38.

## **1. ESA PROGRAM EXECUTIVE SUMMARY**

### **1.1. ESA Program Overview**

The Main ESA Program offers no-cost weatherization services, energy efficient lighting, energy efficient appliances, energy education, and other services to income-qualified customers to reduce energy consumption and costs, while improving health, comfort, and safety of customers. To qualify for the ESA Program, a residential customer's household income must be at, or below, 250% of Federal Poverty Guidelines (FPG). The Main ESA program focuses on providing services to single family and mobile homeowners and renters. Per the Decision, SDG&E will continue to serve multifamily in-unit tenants through the Main ESA Program until the MFWB program is open for customer enrollment.<sup>7</sup>

The ESA Common Area Measures (CAM) initiative offers income qualified deed-restricted multifamily property owners' natural gas and electric weatherization services, energy efficient lighting, energy efficient appliances, and other services at no cost. SDG&E will continue to offer ESA CAM services until the Southern MFWB Program is open for customer enrollment.

SDG&E's MFWB Program offers ESA Services for In-Unit, CAM, and Whole Building Measures under one Program to Deed Restricted and Non-Deed Restricted multifamily buildings. SDG&E was selected as the lead utility on behalf of Southern California Edison

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<sup>7</sup> D.21-06-015, at OP 128.

(SCE) and Southern California Gas (SoCalGas) Company for the Southern Region MFWB program.<sup>8</sup>

The ESA Pilot Plus and Pilot Deep Program (Pilot) is the Commission’s approved Energy Division Staff Proposal to yield deeper home energy savings with energy savings targets expected between 5% to 50%. The Pilot provides more advanced energy savings measures tailored to customer needs that complement and build upon the ESA Main Program measure packages. The Pilot Plus package will provide and/or replace certain equipment and appliances plus load shifting and electrification measures that should reduce annual energy usage by 5 to 15%. The Pilot Deep package will offer more advanced measures that should reduce annual energy usage by 15 to 50%.

This monthly report reflects current program activities for the ESA Programs. Significant program changes are expected in 2023, with the implementation of the MFWB Program and the Pilot Program. SDG&E will continue to provide all relevant program implementation updates in subsequent reports.

**1.1.1. Provide a summary of the ESA Program elements as approved in Decision (D.) 21-06-015.**

**Main ESA Program**

For 2023, SDG&E transitioned the Main ESA Program to an implementer model, “bundling” Outreach and Assessment, Weatherization, Appliance Installation, Natural Gas

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<sup>8</sup> D.21-06-015 at OP 120.

Appliance Testing (NGAT) and Inspections of gas appliance installation through one ESA program contractor. The transition to the new model provided SDG&E with the opportunity to streamline the delivery of the program and increase opportunities for the installation of energy savings measures by reducing the number of customer visits needed. In 2022, SDG&E conducted a one-stage, two-step solicitation for the delivery of the Main ESA Program and awarded the Main ESA Program Contract for program years 2023-2026 for bundled services to Richard Heath and Associates (RHA).

In January 2023, RHA and SDG&E focused on ramp up activities including updates to program systems to support installations, tracking and program reporting, finalization of documents, onboarding subcontractors, and training. RHA experienced a two-week subcontractor workforce delay, as the systems and subcontractors were put in place. Additionally, the transition resulted in a backlog of customers waiting for the installation of refrigerators and clothes washers. RHA is working with customers and appliance subcontractors to improve and expedite the delivery of these measures.

SDG&E is also in the process of integrating program audits and energy savings kits into its delivery model. SDG&E conducted request for quotation for the fulfillment of its energy and water conservation kits and expects to finalize the contract in February, with full program integration anticipated in March. Lastly, SDG&E is currently soliciting for Heating Air Conditioning and Ventilation, and water heater repair and replacements (R&R Services). The solicitation will close on March 2, 2023. SDG&E continues to offer R&R services through its current contractor networks.

<b>ESA (SF, MH, MF In-Unit) Program Summary Expenses for 2023<sup>9</sup></b>			
	<b>2023 Authorized / Planning Assumptions</b>	<b>Actual to Date</b>	<b>%</b>
Budget	\$19,818,827	\$512,549	2%
Homes Treated	8,326	0	0
kWh Saved	1,997,137	0	0
kW Demand Reduced	166	0	0
Therms Saved	74,629	0	0
GHG Emissions Reduced (Tons)	N/A	0	0

For the program year, 2022, SDG&E extended the program contract with its current ESA CAM implementer through June 30, 2023, to continue to deliver common area measures to deed restricted properties while the ESA MFWB Program prepares to accept enrollments. SDG&E will work closely with the ESA CAM and MFWB program implementers to create a smooth transition to the new program. The table below provides a summary of the year-to-date activity:

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<sup>9</sup> The budget includes \$2,166,111 in multifamily funds to continue in-unit treatment through the Main ESA Program until the MFWB program is open for enrollment. Total multifamily in-unit and multifamily whole building 2023 budget is \$7,864,581. The savings planning assumptions in this table reflect single family and mobile home savings goals for 2023, along with multifamily in-unit savings between January and June 2023.

<b>ESA MF CAM Program Summary Expenses for 2023</b>			
	<b>2023 Authorized / Planning Assumptions</b>	<b>Actual to Date</b>	<b>%</b>
Budget	\$2,200,000	\$151,578	7%
Properties Treated	N/A	0	N/A
kWh Saved	N/A	0	N/A
kW Demand Reduced	N/A	0	N/A
Therms Saved	N/A	0	N/A

In compliance with D.21-06-015, SDG&E conducted the MFWB Solicitation, a one stage request for proposal (RFP), two steps (RFP response + Interview), on behalf of the three Southern IOUs (SDG&E, SCE and SoCalGas). The solicitation process included an Independent Evaluator (IE) tasked with monitoring and reporting on the ESA MFWB solicitations, and a statewide Procurement Review Group to oversee the IOUs' ESA MFWB solicitation process, review procedural fairness and help promote transparency. Bidder proposals were due on April 13, 2022, and through a competitive Solicitation process, SDG&E selected RHA to implement the Southern ESA MFWB Program in SDG&E, SCE, and SoCalGas' service territories for Program Years 2023 through 2026. The Southern MFWB Program will be Open for Customer Enrollment on July 1, 2023.

In January 2023, MFWB Program activities included ramp up activities and the preparation and review of a public presentation of the Southern Region MFWB implementation plan. RHA provided the presentation on the MFWB Implementation Plan on February 16, 2023,

at 11:00, Pacific Standard time. The table below includes SDG&E specific budgets/planning assumptions and actuals year to date for the MFWB Program.

<b>ESA MFWB (MF In-Unit, MF CAM, MFWB) Program Summary Expenses for 2023<sup>10</sup></b>			
	<b>2023 Authorized / Planning Assumptions</b>	<b>Actual to Date</b>	<b>%</b>
Budget	\$5,698,470	0	0%
Properties Treated	18	0	0%
In-Units Treated	3,385	0	0%
kWh Saved <sup>11</sup>	426,674	0	0%
Therms Saved	22,376	0	0%

### **Pilot Plus/Pilot Deep (ESA Whole Home)**

Due to an insufficient number of responsive proposals from the first Request for Proposal (RFP) event in Q1 – Q2 2022, SDG&E was granted an extension of time to meet the requirements of launching the Pilot Plus and Pilot Deep Program. The subsequent RFP event was revised for Pilot Plus and Pilot Deep 2.0 and was issued in Q4 of 2022.

There were 91 registered bidders and nine participants on the Interested Organizations Form when the new RFP event closed on January 26, 2023. SDG&E shared the Pilot Plus and

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<sup>10</sup> The budget excludes \$2,166,111 in multifamily funds to continue in-unit treatment through the Main ESA Program until the MFWB program is open for enrollment. Total multifamily in-unit and multifamily whole building 2023 budget is \$7,864,581.

<sup>11</sup> Savings goals for the MFWB are based on the program cycle years 2023-2026. The planning assumptions reflected in this table takes into consideration the 2023 MFWB ramp up period.

Pilot Deep 2.0 RFP Scoring Criteria with the ED on January 10, 2023. The second round of RFP Bidders Questions was due on January 6, 2023, and a total of 5 questions were received. The responses were posted on PowerAdvocate on January 11, 2023. SDG&E has initiated the assessment and scoring process of the submitted proposals.

The table below includes SDG&E specific budgets/planning assumptions and actuals year to date for the Pilot Plus and Pilot Deep.

<b>ESA Pilot Plus and Pilot Deep 2.0 Summary Expenses for 2023</b>			
	<b>2023 Authorized / Planning Assumptions</b>	<b>Actual to Date</b>	<b>%</b>
Budget <sup>12</sup>	\$1,526,683	\$0	0
Homes Treated	TBD	0	0
kWh Saved	TBD	0	0
kW Demand Reduced	TBD	0	0
Therms Saved	TBD	0	0
GHG Emissions Reduced (Tons)	N/A		

### **SASH/MASH Budget Augmentation**

In 2022, SDG&E identified that the Multifamily Affordable Solar Housing and Single Family Affordable Solar Homes Programs (MASH and SASH) had remaining unspent and unencumbered funds available to augment future ESA Program measure installations. SDG&E, along with SCE, and PG&E, will be filing a Tier 2 Advice letter (AL) in the first quarter of 2023

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<sup>12</sup> Includes the annual program funds, as listed in D.21-06-015, Attachment 1, Table 11. Additional funds from program year 2022 are available for program activities exceeding the annual estimated budget.

with information on the remaining MASH and SASH funds which will be used for ESA Program installations. SDG&E will report how those funds are used to augment ESA Program funds in future reports.

<b>Single Family Affordable Solar Homes (SASH) and Multifamily Affordable Solar Housing (MASH) Unspent Funds (Electric IOUs Only)<sup>13</sup></b>			
	<b>2023 Authorized</b>	<b>Actual to Date</b>	<b>%</b>
Budget	N/A	0	0

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<sup>13</sup> OP 12 of D.15-01-027 states, "The Program Administrators shall ensure that program expenditures in each utility's service territory do not exceed the total authorized budget amounts over the duration of the programs. The program incentive budgets will be available until all funds are exhausted or until December 31, 2021, whichever occurs first. Any money unspent and unencumbered on January 1, 2022, shall be used for 'cost-effective energy efficiency measures in low income residential housing that benefit ratepayers,' as set forth in Public Utilities Code Section 2852(c)(3)." The electric IOUs intend to file a Joint Advice Letter for disposal of unspent funds from the SASH and MASH programs to the ESA Program in Q1 of 2023. After the AL is filed, budget authorization will be pending per the Energy Division's disposition of the AL.

### **1.1.2. Program Measure Changes**

**If applicable, discuss any measure changes that may have taken place in ESA (SF, MF In-Unit, MH), MF CAM, ESA Pilot Plus and Pilot Deep 2.0, and/or ESA BE during this reporting month.**

In Advice Letter 3842-E/3012-G, SDG&E indicated that beginning in program year 2023 Duct Sealing would be removed as a program measure but would continue to be offered as part of Heating Ventilation and Air Conditioning services, in compliance with Title 24. No additional changes were made to program measures in January 2023. The Statewide Policies and Procedures manual will be updated to reflect this change with the next quarterly update, scheduled in March of 2023.

### **1.2. ESA Program Customer Outreach and Enrollment Update**

#### **1.2.1. Provide a summary of the ESA Program outreach and enrollment strategies deployed this month.**

As part of the new ESA Program strategy, RHA has implemented outreach efforts focused on targeting customers with the greatest needs and integrating measure packages into the program delivery to drive deeper energy savings. As part of outreach efforts, RHA educates customers on the importance of energy efficiency, available measure packages, enrollment requirements, and program engagement process. To provide a positive program experience, RHA provides customers with next steps in the process, anticipated timelines, and any possible delays in program installations.

As part of January outreach activities, RHA conducted targeted door-to-door canvassing, performed outbound calls to targeted customers from generated lead lists, and followed up on program leads generated through SDG&E targeted marketing campaigns. RHA's estimated number of enrollments for January is approximately 750 enrollments. However, due to system

integration issues resulting from the transition to the implementer model, SDG&E's reporting system will not have results until enrollments and invoices have been processed in SDG&E's system.

#### ESA Program Multifamily Common Area Measure (MF CAM) Initiative

During this reporting month, SDG&E's ESA Program MF CAM implementer continued targeted marketing to potential ESA MF CAM properties, including re-syndication projects in SDG&E's service territory. The estimated number of enrollments for January are approximately three properties treated. However, due to a delay in invoice processing, the reporting for those enrollments will be posted in the February Monthly Report. Consequently, the January report reflects zero properties were treated for the month, and therefore a total of zero properties in 2023 due to the delay. Three properties are currently receiving measure installations and ten properties are pending energy assessments/audits. The ESA CAM implementer has reported supply chain issues that have delayed the receipt of some measures and materials, especially high efficiency boilers and HVAC systems, which hindered the implementer's ability to close out projects and complete property treatments.

#### ESA Program MFWB (MF In-Unit, MF CAM, MFWB)

The ESA Southern MFWB Program will be Open for Customer enrollment on July 1, 2023.

#### ESA Pilot Plus and Pilot Deep

The Pilot is expected to be open for participation in the third quarter of 2023.

#### Language Line

Language Line® is utilized to make sure customers with limited English proficiency (LEP) have a channel in which to communicate with ESA Program contractors in the language

of their preference. As detailed in the table below, six customers were served by the Language Line this month.

<b>Language</b>	<b>Calls</b>
<b>Arabic</b>	<b>3</b>
<b>Mandarin</b>	<b>1</b>
<b>Tagalog</b>	<b>1</b>
<b>Spanish</b>	<b>2</b>
Total	6

#### Tribal Outreach

SDG&E's Outreach and Tribal Relations teams work together to effectively engage and communicate with the 17 Federally recognized tribes SDG&E serves. As part of an ongoing initiative to educate the tribes on available Customer Assistance programs and determine eligibility for tribal members, SDG&E is hosting a series of presentations to review relative program information and provide materials to interested and eligible tribes. SDG&E Outreach has sent requests to meet with all 17 tribes and has met with 13 of the tribes. SDG&E is continuing its outreach efforts to meet with all tribes in its service territory and re-visits with the 13 tribes periodically to ensure they have program information and support needed.

Additionally, SDG&E will continue to invite each tribe to meet and discuss additional areas of opportunity, while continuing collaboration and engagement around Customer Assistance programs and key company initiatives.

### **1.2.2. Customer Assistance Marketing, Education and Outreach (ME&O) for the CARE and ESA Programs.**

SDG&E utilizes an integrated ME&O strategy by connecting with customers using general awareness marketing, direct marketing, and community outreach and engagement. The 2023 campaign intends to connect with customers to drive conservation and provide monthly savings on their energy bill. General tactics, such as TV and over the top (OTT), will continue to represent the joint efforts on behalf of the CARE, FERA and ESA programs, while more targeted tactics, such as print and digital, will support one program. The campaigns will run in English, Spanish and where appropriate, Asian languages.

#### **General Awareness Marketing**

General awareness marketing allows SDG&E to connect with its customers through mass media efforts reaching both mass audiences and hard-to-reach populations, including customers in rural areas, seniors, customers with special needs, and multilingual/multicultural customers.

##### Online Advertising

In January 2023, SDG&E ran paid search in English and Spanish garnering 47,936 impressions (views) with a 48.2% CTR and 1,281 conversions.<sup>14</sup>

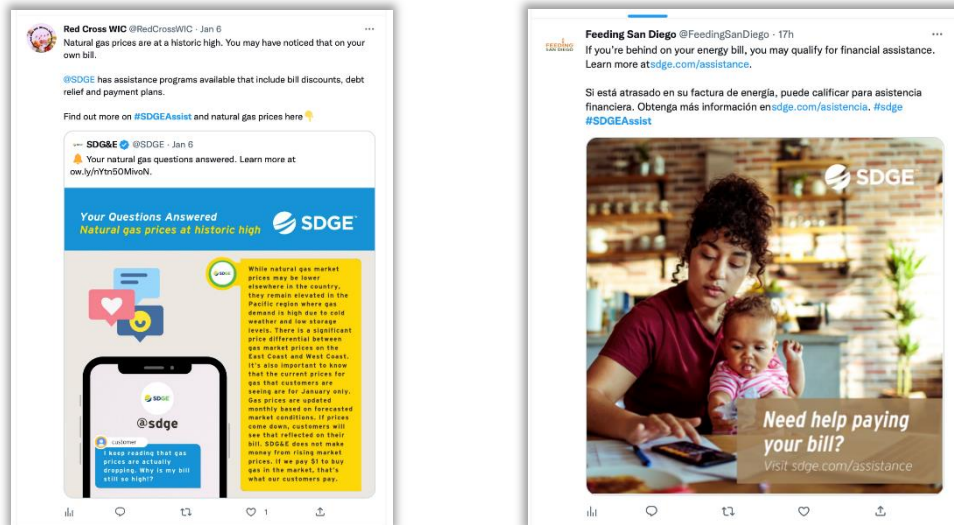
##### Social Media

Using e-newsletters, website posts, and social media channels, the Energy Solutions Partner Network shared over 260 customer assistance messages to an audience of more than

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<sup>14</sup> Conversions are customers who click from an ad through to the last page of the application and do not reflect if a customer finished the application or whether an application was accepted.

882,000 followers. SDG&E's social media profiles also post messaging to a collective audience of more than 1.2 million followers across multiple social media channels including Twitter, LinkedIn, Facebook, and Nextdoor. These messages are then able to be redistributed to other networks on social media.



## Direct Marketing

There was no email or direct mail conducted in January 2023.

### Live CARE Call Campaign

SDG&E's third-party contractor, The Harris Group (THG), called targeted customers to enroll in the CARE Program.<sup>15</sup> The campaign provides SDG&E with a way to directly connect with customers in low income and hard-to-reach areas. Targeted customers also include those who are up for recertification for CARE and FERA. THG provides education about the CARE, FERA, and ESA Programs and if eligible, will enroll customers over the phone, except for ESA.

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<sup>15</sup> THG is a Diverse Business Enterprise (DBE) vendor and a woman-owned business.

<b>The Harris Group</b>	
ESA Leads	2,565
CARE Enrollments	1,787
CARE Recertifications	368
FERA Enrollments	93
FERA Recertifications	5

## **Community Outreach & Engagement**

### Energy Solutions Partner Network

SDG&E works closely with a network of approximately 200 community-based organizations (CBOs) to connect customers with programs, resources and solutions related to Customer Assistance, bill debt relief, Public Safety Power Shutoff resiliency, wildfire preparedness, clean energy, and conservation. These organizations represent the diversity of SDG&E's customers within its service territory. Many of these CBOs are small, grassroots agencies serving individuals with access and functional needs, including those that are multicultural, multilingual, low income, seniors, and limited English proficient (LEP) audiences in communities of concern. These partners help educate and enroll customers in low income programs utilizing a variety of tactics, including messaging through email and social media channels such as Facebook, Twitter, and Instagram, posting information on their websites, providing booth space at events, and hosting enrollment day fairs at their locations. SDG&E's partner outreach activities resulted in the following activities this month:

<b>Energy Solutions Partner Network</b>	
ESA Leads	0
CARE Enrollments	23
CARE Recertifications	6
FERA Enrollments	0
FERA Recertifications	0

### Partner Spotlight

SDG&E's Customer Outreach and Engagement team participated in 20 events, presentations, trainings, and workshops that featured information and enrollment in energy solutions programs, services, and tools. Many of these activities were hosted by SDG&E's partner network and included drive-through events, such as food drives, and community events. Outreach activities were focused on engaging customers with programs and solutions such as CARE, FERA, and ESA and reached over 5,400 people. A few of the outreach events SDG&E participated in are highlighted below.

### Somali Family Services

On January 3, 17, and 31, 2023, SDG&E Outreach partnered with Somali Family Services (SFS) in their monthly Food Distribution events. SFS is a community-based social service organization that provides culturally and linguistically appropriate programs and services to refugee and immigrant communities of San Diego. SDG&E provided CARE/FERA applications along with other customer assistance materials at these events.

### San Diego Oasis

On January 23, 2023, SDG&E Outreach presented to members of San Diego Oasis. This organization helps to prevent loneliness and isolation as well as promote active and engaged lifestyles for senior citizens in the San Diego area. This presentation covered Customer Assistance programs as well as an educational piece to help customers understand the increase in the natural gas rates.

### Multicultural Outreach

To continue efforts to reduce potential barriers, increase education, and program enrollments for customers in the rural, multicultural/multilingual, and access and functional needs segments, SDG&E pairs multicultural contractors with employees that are fluent in various languages to help staff events and presentations. These contractors are fluent in the following languages: Spanish, Chinese, Aramaic/Arabic, and other languages, as requested. During this reporting month, SDG&E participated in the following multicultural community outreach events:

Date	Event Name	Partner/Host	Location
1/19/2023	Health Fair	Consulado General de México en San Diego	Mexican Consulate 1549 India St
1/20/2023	National Health Centers Week Wellness Fair	La Maestra Community Health Centers	La Maestra Community Health Center 4060 Fairmount Ave
1/21 – 1/22/2023	Lunar New Year 2023	Little Saigon San Diego (Foundation)	Officer Henwood Memorial Park
1/27 – 1/29/2023	18 <sup>th</sup> Annual San Diego Tet Festival	Vietnamese American Youth Alliance	8575 New Salem St
1/29/2023	Lung Force Walk 2023	American Lung Association	2455 Cushing Road

## Other Customer Engagement Efforts

In addition to SDG&E's ME&O efforts described above, SDG&E has several other customer engagement efforts to educate, enroll, and provide direct service to its low income customers. These efforts include direct service from SDG&E's Customer Contact Center (CCC) and Payment Offices, as well as the distribution of materials through other SDG&E customer-facing groups/programs and field services teams.

### **SDG&E Customer Contact Center (CCC), Branch Offices, and Payment Offices**

SDG&E's CCC, Branch Offices, and Payment Offices promote and offer the CARE, FERA, and ESA Programs to potentially eligible customers. SDG&E also promotes CARE at its Authorized Payment Locations (APLs). Additionally, the Outreach team assists at Branch Office locations on a seasonal basis to help enroll customers.

In D.16-06-054, SDG&E received Commission authorization for its CCC Energy Service Specialists to enroll customers directly into the CARE Program over the telephone. During this reporting month, SDG&E's CCC and Branch Office generated the following applications and leads over the telephone:

	CCC	Branch Office
ESA Leads	21	3
CARE Enrollments	2	89
CARE Recertifications	8	21
FERA Enrollments	0	1
FERA Recertifications	0	0

### **1.2.3. Managing Energy Use**

As part of the delivery of the ESA Programs In-Home Energy Education, customers are provided with information about tools and services available to help manage and reduce energy use, which includes a review of both energy and water savings tips. Customers who are not already enrolled in My Account will be enrolled and provided with an overview of the tools and tips available to them to help manage energy use. During In-Home Assessment, the field specialist reviews the setting of the various appliances and explains to the customer how to maximize the settings to reduce energy usage. Lastly, during the installation of smart thermostats, customers are provided with information on how to set-up the thermostat to help manage and reduce energy usage.

### **1.2.4. Services to Reduce Energy Bill**

As part of SDG&E measure mix, Tier II power strips and smart thermostat are available for installation to eligible customers. These measures provide customers with energy management technology that help reduce energy bills. Due to a delay in processing and invoicing January enrollments, the number of installed units is not available.

## **1.3. Leveraging Success Evaluation, Including Community Services and Development (CSD)**

SDG&E continues to leverage CARE and FERA to improve ESA Program participation. Customers using the joint CARE/FERA application are leveraged to generate ESA Program leads that are sent directly to the ESA Program implementer. With the new targeted strategy for ESA Program enrollments, SDG&E will be reviewing current CARE/FERA lead generating

processes to make improvements that support the ESA Program goal of delivering energy savings and providing customers with health, comfort, and safety.

In support of California Emerging Technology Fund's (CETF) efforts to provide eligible Californians with affordable internet services, SDG&E provides customers visiting SDG&E's website with a link to The Affordable Connectivity Program (ACP) program website. In January, CETF reached out to SDG&E to update the website link and to begin discussion on leveraging effort for 2023. SDG&E and CETF will be meeting in the first quarter of 2023 to discuss new opportunities to support efforts to provide customers with affordable broadband.

SDG&E Power Saver Rewards Program and Smart Thermostat provide customers with the opportunity to participate in SDG&E's Demand Response programs. In January, SDG&E and RHA discussed necessary changes to continue to improve the integration of the Power Rewards and Smart Thermostat Program into ongoing contractor training and into the delivery of In-Home Energy education prior to the peak summer months.

**1.3.1. Please provide a status of the leveraging effort with CSD. What new steps or programs have been implemented? What were the results in terms of new enrollments?**

As part of the transition to the implementer model, SDG&E ceases contracting individually with local LIHEAP agencies. However, RHA is subcontracting with both San Diego LIHEAP contractors, MAAC and Campesinos Unidos, to continue leveraging enrollment efforts. SDG&E and RHA are establishing new reporting templates to provide details on enrollments attributed to enrollment partnerships with LIHEAP agencies.

#### **1.4. Workforce Education & Training (WE&T)**

##### **1.4.1. Please summarize efforts to improve and expand ESA Program workforce education and training. Describe steps taken to hire and train low income workers and how such efforts differ from prior program years.**

SDG&E did not implement any new WE&T initiatives in January 2023. SDG&E is working with its contractor are partnering to improve efforts to hire from within the communities it serves and to improve and expand WE&T.

#### **1.5. Studies and Pilots**

##### **1.5.1. ESA Program Studies**

###### 2025 Low Income Needs Assessment (LINA) Study

In January 2023, the IOUs and the Energy Division considered potential research topics for this study.

###### Categorical Eligibility Study

A draft memorandum describing the research process to date and preliminary results was reviewed. In addition, the study team discussed the next task which consists of assessing the feasibility of using one or more categorical programs for automatic enrollment of CARE and FERA customers.

##### **1.5.2. ESA Program Pilot**

SDG&E is not currently conducting any pilot studies.

## 2. CARE EXECUTIVE SUMMARY

### 2.1. CARE Program Summary

The CARE Program is statutorily mandated by California Public Utilities (P.U.) Code Sections 739.1 and 739.2 to assist income-eligible households with a monthly discount on their gas and electric bills.<sup>16</sup> The CARE Program currently provides a 20% discount on natural gas charges and a 30-35% discount on electric rates.<sup>17</sup> To qualify for the CARE Program, eligible customers must have a total household gross income no greater than 200% of the FPG.

#### 2.1.1. Please provide CARE Program summary costs.

CARE Budget Categories	Authorized Budget	Actual Expenses to Date	% of Budget Spent
Outreach	\$3,293,966	\$75,897	2%
Proc., Certification and Verification	\$611,097	\$110,542	18%
Post Enrollment Verification	\$474,710	\$8,072	2%
Information Tech./Programming	\$1,109,400	\$63,849	6%
Pilots	\$0	\$0	0%
CHANGES	\$265,000	\$20,638	8%
Studies	\$18,605	\$0	0%
Regulatory Compliance	\$318,250	\$7,387	2%
General Administration	\$761,500	\$32,435	4%
CPUC Energy Division Staff	\$69,925	\$0	0%
Cooling Centers	\$0	\$0	0%
<b>Total Expenses</b>	<b>\$6,922,453</b>	<b>\$318,820</b>	<b>5%</b>
Subsidies and Benefits	\$202,685,986	\$26,763,873	13%
<b>Total Program Costs and Discounts</b>	<b>\$209,608,439</b>	<b>\$27,082,693</b>	<b>13%</b>

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<sup>16</sup> The CARE Program was later implemented by the Commission in D.89-07-062 and D.89-09-044.

<sup>17</sup> P.U. Code Section 739.1(c)(1) mandates that “the average effective CARE discount shall not be less than 30 percent or more than 35 percent of the revenues that would have been produced for the same billed usage by non-CARE customers.”

**2.1.2. Provide the CARE Program enrollment rate to date.**

<b>CARE Enrollment</b>		
<b>Participants Enrolled</b>	<b>Eligible Participants</b>	<b>Enrollment Rate</b>
351,059	289,316	121%

**2.2. Outreach**

**2.2.1. Discuss utility outreach activities and those undertaken by third parties on the utility's behalf.**

Marketing and outreach efforts this month contributed to 8,026 completed CARE applications and 4,844 new enrollments for the program. Below is a summary of CARE-specific outreach efforts.

**Direct Marketing**

Direct Mail

In January 2023, SDG&E continued the monthly CARE bill comparison letters, sending 1,468 direct mail letters to CARE-eligible customers without an email address on file.

Email

During this reporting month, SDG&E also continued the Bill Comparison emails, sending 36,674 emails to low income customers garnering a 52.5%open rate and a 7.04% CTR.

### Organic Social

SDG&E utilized organic social media to promote CARE on SDG&E's Facebook, Instagram, Twitter and Nextdoor channels. All posts performed above the average Engagement Rate across all industries.

	Impressions	Engagements	Engagement Rate
Facebook	1,890	98	5.2%
Instagram	978	25	2.6%
Twitter	3,220	69	2.1%
Nextdoor	33,876	15	N/A

### **Community Outreach & Engagement**

Community outreach and engagement efforts allow SDG&E to educate, connect, and directly engage with customers in communities where they work and live. Outreach and engagement activities included events, presentations, workshops, trainings, partnerships with CBOs, and customized efforts.

### Tribal Outreach

As discussed in Section 1.2.1, SDG&E's Outreach and Tribal Relations teams work together to engage with the 17 Federally recognized tribes within its service territory in an ongoing initiative to educate tribes on available customer assistance programs and determine eligibility for tribal members.

### CARE Partners (Capitation Agencies)

SDG&E partners with 20 social service agencies such as the Women's Infant & Children Organization (WIC) program, refugee assimilation organizations, 211 San Diego and others to

help enroll its hardest-to-reach customers (collectively, Capitation Agencies) These organizations serve high-risk, low income individuals and families with enrollment in state and federally funded assistance programs, including Cal Fresh, LIHEAP, Covered California, and California Lifeline. The partnering organizations are in diverse low income communities serving multicultural/multilingual, seniors, veterans, special needs, and LEP audiences and provide multilingual staffing. During this month, the following numbers were generated by the Capitation Agencies:

<b>Capitation Agencies</b>	
ESA Leads	179
CARE Enrollments	179
CARE Recertification	57
FERA Enrollments	7
FERA Recertifications	0

#### Women's Infant & Children Organizations (WIC)

San Diego WIC offices are open currently by appointment only. The WIC offices also continue to field questions from their clientele via telephone and are available to their constituents but appointment.

#### County Health and Human Service Agency Collaborative

SDG&E collaborates with the County of San Diego Health and Human Services Agency (HHSA) to connect customers to programs like CARE. All field HHSA offices include a source coded CARE application in their new client intake packets. The following applications were received this month:

<b>HHSA</b>	<b>Number of:</b>	<b>YTD<sup>18</sup></b>
ESA Leads	0	0
CARE Enrollments	38	38
CARE Recertifications	11	11
FERA Enrollments	0	0
FERA Recertifications	0	0

### **2.3. CARE Recertification Complaints**

#### **2.3.1. Report the number of customer complaints received (formal or informal, however and wherever received) about their CARE recertification efforts, with the nature of the complaints and resolution.**

During this reporting month, SDG&E did not receive any customer complaints regarding CARE recertification.

### **2.4. Pilots and Studies**

#### **2.4.1. CARE Program Studies**

##### 2025 Low Income Needs Assessment (LINA) Study

See Section 1.5.1.

##### Categorical Eligibility Study

See Section 1.5.1.

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<sup>18</sup> Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

## CHANGES Evaluation

The study team reviewed the survey response rates and discussed an outline for the final report.

### **2.4.2. CARE Program Pilot**

In June 2022, SDG&E launched the CARE post-enrollment verification (PEV) Outbound Call Pilot. The Pilot will operate for ten months (through March 2023) and is aimed at contacting customers who have incorrectly provided documentation for purposes of PEV. In this reporting month, SDG&E contacted 52 customers.

## **3. FERA EXECUTIVE SUMMARY**

### **3.1. FERA Program Summary**

The FERA Program is statutorily mandated by California P.U. Code Sections 739.1 and 739.12 to assist low to middle-income-eligible households with a monthly average effective discount of 18% on their electric bills.<sup>19</sup> To qualify for the FERA Program, eligible customers consist of households with three or more persons with total annual household gross income between 200% (plus \$1) and 250% of the FPG. In the Decision, the Commission authorized the FERA Program to be consolidated with the low income proceeding.<sup>20</sup> As such, all IOU FERA goals, budgets and program design elements will be scoped into the IOUs low income budget

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<sup>19</sup> The FERA Program was later implemented by the Commission in D.04-02-057.

<sup>20</sup> OP of D.21-06-015 states, “The Family Electric Rate Assistance program proceeding will be consolidated with the California Alternate Rates for Energy and the Energy Savings program proceeding.”

applications moving forward. The Decision also approved FERA program management and subsidy budgets separate from CARE budgets.<sup>21</sup>

**3.1.1. Please provide FERA Program summary costs.**

<b>FERA Budget Categories</b>	<b>Authorized Budget</b>	<b>Actual Expenses to Date</b>	<b>% of Budget Spent</b>
Outreach	\$364,691	\$4,427	1%
Proc., Certification and Verification	\$13,389	\$1,337	10%
Post Enrollment Verification	\$969	\$204	21%
Information Tech./Programming	\$53,045	\$479	1%
Studies	\$50,000	\$0	0%
Regulatory Compliance	\$45,920	\$1,818	4%
General Administration	\$73,891	\$1,871	3%
CPUC Energy Division Staff	\$10,488	\$0	0%
<b>Total Expenses</b>	<b>\$612,393</b>	<b>\$10,136</b>	<b>2%</b>
Subsidies and Benefits	\$4,170,665	\$468,882	11%
<b>Total Program Costs and Discounts</b>	<b>\$4,783,058</b>	<b>\$479,018</b>	<b>10%</b>

**3.1.2. Provide the FERA Program enrollment rate to date.**

<b>FERA Enrollment</b>		
<b>Participants Enrolled</b>	<b>Eligible Participants</b>	<b>Enrollment Rate</b>
<b>11,968</b>	<b>43,709</b>	<b>27%</b>

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<sup>21</sup> OP 34 of D.21-06-015 states, “Southern California Edison Company must file a Tier 1 advice letter within 30 days after the approval of this decision, separating out the approved Family Electric Rate Assistance (FERA) program management costs from the approved California Alternate Rates for Energy (CARE) program management costs and provide new and separate budget tables for CARE and FERA.”

## **3.2. Outreach**

### **3.2.1. Discuss utility outreach activities and those undertaken by third parties on the utility's behalf.**

Marketing and outreach efforts this month contributed to 321 completed FERA applications and 181 new enrollments for the program. Below is a summary of FERA-specific outreach efforts.

#### **Direct Marketing**

##### Email

This month, SDG&E sent 1,958 FERA bill comparison emails which garnered a 10% open rate and a 1.84% click-through rate. Additionally, 13,832 generic emails, with no bill comparison, were sent to CCA customers garnering a 54% open rate and a 5.5% click through rate.

#### **Community Outreach & Engagement**

SDG&E works closely with community-based organizations and other external groups to connect customers with programs and solutions related to company offerings. SDG&E works with a network of approximately 200 community-based organizations, collectively named the Energy Solutions Partner Network, as well as other external organizations on an as needed or requested basis. SDG&E's Outreach utilizes these networks, including CARE Capitation agencies, to educate and enroll customers in eligible Customer Assistance programs. The FERA program is currently promoted in all outreach activities including events, presentations, social media messaging and trainings. SDG&E is exploring additional opportunities to promote FERA solely through targeted social media campaigns utilizing its Energy Solutions Partner Network.

##### Tribal Outreach

Please see Section 1.2.1, which is also applicable to the FERA Program.

### FERA Partners (Capitation Agencies)

Please see Section 2.2.1, which is also applicable to the FERA Program.

### **3.3. FERA Recertification Complaints**

**3.3.1 Report the number of customer complaints received (formal or informal, however and wherever received) about their FERA recertification efforts, with the nature of the complaints and resolution.**

During this reporting month, SDG&E did not receive any customer complaints regarding FERA recertification.

### **3.4 FERA Pilots and Studies**

#### **3.4.1 FERA Program Studies**

##### Categorical Eligibility Study

See Section 1.5.1.

#### **3.4.2 FERA Program Pilot**

SDG&E did not have any program pilots for this reporting period.

#### **4. APPENDIX A – ESA, CARE, AND FERA PROGRAM TABLES**

##### **ESA Program Summary Expenses**

**ESA Program** - Table 1 - Main Program (SF, MH, MF In-Unit) Expenses

**ESA Program** - Table 1A – MF In-Unit, MF CAM, MFWB, Pilot(s) Building

Electrification, Clean Energy Homes, and CSD Leveraging Program Expenses

**ESA Program** – Table 2 – Program Expenses & Energy Savings by Measures Installed  
(SF, MH, MF In-Unit)

**ESA Program** – Table 2A – Program Expenses & Energy Savings by Measures Installed  
(MF CAM)

**ESA Program** - Table 2B - Program Expenses & Energy Savings by Measures Installed  
(MFWB)

**ESA Program** - Table 2C - Program Expenses & Energy Savings by Measures Installed  
(Pilot Plus and Pilot Deep)

**ESA Program** - Table 2D - Program Expenses & Energy Savings by Measures Installed  
(Building Electrification)

**ESA Program** - Table 2E - Program Expenses & Energy Savings by Measures Installed  
(Clean Energy Homes)

**ESA Program** - Table 2F - Program Expenses & Energy Savings by Measures Installed  
(CSD Leveraging)

**ESA Program** - Table 3A, 3B, 3C, 3D, 3E, 3F, 3G, & 3H - Average Bill Savings per  
Treated Home

**ESA Program** - Table 4A, 4B, 4C, 4D & 4E – Homes/Buildings Treated

**ESA Program** - Table 5A, 5B, 5C, 5D, 5E, & 5F - Program Customer Summary

**ESA Program** - Table 6 - Expenditures for Pilots and Studies

**ESA Program** – Table 7 – Customer Segment Participation/Enrollments

**ESA Program** – Table 8 – Clean Energy Referral, Leveraging, and Coordination

**ESA Program** – Table 9 – Tribal Outreach

**CARE Program** - Table 1 - CARE Overall Program Expenses

**CARE Program** - Table 2 - CARE Enrollment, Recertification, Attrition, and Penetration

**CARE Program** - Table 3A & 3B - CARE Post-Enrollment Verification Results (Model & High Usage)

**CARE Program** - Table 4 - Enrollment by County

**CARE Program** - Table 5 - Recertification Results

**CARE Program** - Table 6 - Capitation Contractors

**CARE Program** - Table 7 - Expenditures for Pilots and Studies

**CARE Program** - Table 8 - Disadvantaged Communities Enrollment Rate

**CARE Program** - Table 8A - Top 10 Lowest Enrollment Rates

**FERA Program** - Table 1 - FERA Overall Program Expenses

**FERA Program** - Table 2 - FERA Enrollment, Recertification, Attrition, and Penetration

**FERA Program** - Table 3A & 3B - FERA Post-Enrollment Verification Results (Model & High Usage)

**FERA Program** - Table 4 - Enrollment by County

**FERA Program** - Table 5 - Recertification Results

**FERA Program** - Table 6 - Capitation Contractors

**Energy Savings Assistance Program Table - Summary Expenses**  
**San Diego Gas & Electric**  
**January 2023**

ESA Program:	Authorized Budget			Current Month Expenses			Year to Date Expenses			% of Budget Spent YTD		
	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total
ESA Main Program (SF and MH)			\$ 17,652,716	\$ 281,563	\$ 230,986	\$ 512,549	\$ 281,563	\$ 230,986	\$ 512,549			3%
ESA Multifamily In-Unit			\$ 2,166,111	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -			
ESA Multifamily Common Area Measures			\$ 2,200,000	\$ 142,029	\$ 9,549	\$ 151,578	\$ 142,029	\$ 9,549	\$ 151,578			7%
ESA Multifamily Whole Building			\$ 5,698,470	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -			
ESA Pilot Plus and Pilot Deep			\$ 1,526,683	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -			0%
Building Electrification Retrofit Pilot (SCE Only)			\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -			
Clean Energy Homes New Construction Pilot (SCE Only)			\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -			
CSD Leveraging			\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -			
SASH/MASH Unspent Funds [1]			\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -			
			\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -			
<b>ESA Program TOTAL</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ 29,243,980</b>	<b>\$ 423,592</b>	<b>\$ 240,535</b>	<b>\$ 664,127</b>	<b>\$ 423,592</b>	<b>\$ 240,535</b>	<b>\$ 664,127</b>			<b>2%</b>

Note: MFWB Implementation to occur no earlier than January 2023.

[1] OP 12 of D.15-01-027 states "The Program Administrators shall ensure that program expenditures in each utility's service territory do not exceed the total authorized budget amounts over the duration of the programs. The program incentive budgets will be available until all funds are exhausted or until December 31, 2021, whichever occurs first. Any money unspent and unencumbered on January 1, 2022, shall be used for "cost-effective energy efficiency measures in low-income residential housing that benefit ratepayers," as set forth in Public Utilities Code Section 2852(c)(3)." The electric IOUs plan to file a Joint Advice Letter for disposal of unspent funds from the SASH and MASH programs to the ESA Program. Joint IOUs plan to file Advice Letter in Quarter 1 of 2023. After the Advice Letter is filed, budget authorization will be pending per Energy Division disposition of Advice Letter.

**Energy Savings Assistance Program Table 1 - Main (SF, MH, MF In-Unit) Expenses  
San Diego Gas & Electric  
January 2023**

Appliances	Authorized Budget [1]			Current Month Expenses			Year to Date Expenses			% of Budget Spent YTD		
ESA Program:	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total
<b>Energy Efficiency</b>												
Appliances			\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -			
Domestic Hot Water			\$ -	\$ 1,444	\$ 46,698	\$ 48,142	\$ 1,444	\$ 46,698	\$ 48,142			
Enclosure			\$ -	\$ 83	\$ 110	\$ 193	\$ 83	\$ 110	\$ 193			
HVAC			\$ -	\$ 60,633	\$ 8,469	\$ 69,102	\$ 60,633	\$ 8,469	\$ 69,102			
Maintenance			\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -			
Lighting			\$ -	\$ 30,000	\$ -	\$ 30,000	\$ 30,000	\$ -	\$ 30,000			
Miscellaneous			\$ -	\$ 13,693	\$ -	\$ 13,693	\$ 13,693	\$ -	\$ 13,693			
Customer Enrollment			\$ -	\$ 80,649	\$ 80,648	\$ 161,297	\$ 80,649	\$ 80,648	\$ 161,297			
In Home Education			\$ -	\$ 13,411	\$ 13,411	\$ 26,822	\$ 13,411	\$ 13,411	\$ 26,822			
Pilot			\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -			
			\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -			
<b>Energy Efficiency TOTAL</b>	\$ -	\$ -	\$ 12,324,065	\$ 199,913	\$ 149,336	\$ 349,249	\$ 199,913	\$ 149,336	\$ 349,249			3%
<b>Training Center</b>												
Training Center	\$ -	\$ -	\$ 305,202	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -			0%
Workforce Education and Training	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -			0%
Inspections	\$ -	\$ -	\$ 100,722	\$ 5,471	\$ 5,471	\$ 10,942	\$ 5,471	\$ 5,471	\$ 10,942			11%
Marketing and Outreach	\$ -	\$ -	\$ 1,506,347	\$ 5,954	\$ 5,954	\$ 11,908	\$ 5,954	\$ 5,954	\$ 11,908			1%
Studies	\$ -	\$ -	\$ 125,000	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -			0%
Regulatory Compliance	\$ -	\$ -	\$ 300,652	\$ 4,175	\$ 4,175	\$ 8,350	\$ 4,175	\$ 4,175	\$ 8,350			3%
General Administration	\$ -	\$ -	\$ 2,610,272	\$ 65,103	\$ 65,103	\$ 130,206	\$ 65,103	\$ 65,103	\$ 130,206			5%
CPUC Energy Division	\$ -	\$ -	\$ 54,707	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -			0%
SPOC	\$ -	\$ -	\$ 325,748	\$ 947	\$ 947	\$ 1,894	\$ 947	\$ 947	\$ 1,894			1%
<b>Administration Subtotal</b>	\$ -	\$ -	\$ 5,328,650	\$ 81,650	\$ 81,650	\$ 163,300	\$ 81,650	\$ 81,650	\$ 163,300			3%
<b>TOTAL PROGRAM COSTS</b>	\$ -	\$ -	\$ 17,652,715	\$ 281,563	\$ 230,986	\$ 512,549	\$ 281,563	\$ 230,986	\$ 512,549			3%
<b>Funded Outside of ESA Program Budget</b>												
Indirect Costs				\$ 32,341	\$ 31,324	\$ 63,665	\$ 32,341	\$ 31,324	\$ 63,665			
NGAT Costs		\$ 468,000	\$ 468,000		\$ 28,531	\$ 28,531		\$ 28,531	\$ 28,531		6%	6%

1. Budget authorized in D.21-06-015, Attachment 1. SDG&E will finalize the line item budgets in the February 2023 Low Income monthly report tables.

NOTE: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

**Energy Savings Assistance Program Table 1A - MF In-Unit, MF CAM, and MFWB Expenses  
San Diego Gas & Electric**

**January 2023**

ESA Program Multifamily Whole Building	Authorized Budget <sup>1</sup>			Current Month Expenses			Year to Date Expenses			% of Budget Spent YTD		
	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total
ESA Multifamily In-Unit			\$ 2,166,111	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -			
ESA Multifamily Common Area Measures			\$ 2,200,000	\$ 142,029	\$ 9,549	\$ 151,578	\$ 142,029	\$ 9,549	\$ 151,578			7%
ESA Multifamily Whole Building			\$ 5,698,470	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -			
			\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -			
<b>TOTAL</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ 10,064,581</b>	<b>\$ 142,029</b>	<b>\$ 9,549</b>	<b>\$ 151,578</b>	<b>\$ 142,029</b>	<b>\$ 9,549</b>	<b>\$ 151,578</b>			2%

Expenditures for MF In-Unit by end use is shown on ESA Table 1.

Expenditures for MF Common Area Measures by end use is shown on ESA Table 2A.

Expenditures for MFWB by end use is shown on ESA Table 2B. MFWB Implementation to occur no earlier than January 2023.

**Energy Savings Assistance Program Table 1A-1 - Pilot Plus and Pilot Deep Expenses**

ESA Pilot Plus and Pilot Deep Program	Authorized Budget			Current Month Expenses			Year to Date Expenses			% of Budget Spent YTD		
	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total
ESA Pilot Plus and Pilot Deep Program			\$ 1,526,683	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -			0
			\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -			
<b>TOTAL</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>			#DIV/0!

Expenditures for Pilot Plus and Pilot Deep by end use is shown on ESA Table 2C.

**Energy Savings Assistance Program Table 1A-2 - Building Electrification Expenses (SCE Only)**

ESA Building Electrification Program	Authorized Budget			Current Month Expenses			Year to Date Expenses			% of Budget Spent YTD		
	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total
ESA Building Electrification Program			\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -			
			\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -			
<b>TOTAL</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>#DIV/0!</b>	<b>#DIV/0!</b>	<b>#DIV/0!</b>

Expenditures for Building Electrification by end use is shown on ESA Table 2D.

**Energy Savings Assistance Program Table 1A-3 - Clean Energy Homes Expenses (SCE Only)**

ESA Clean Energy Homes Program	Authorized Budget			Current Month Expenses			Year to Date Expenses			% of Budget Spent YTD		
	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total
ESA Clean Energy Homes Program			\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -			
			\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -			
<b>TOTAL</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>#DIV/0!</b>	<b>#DIV/0!</b>	<b>#DIV/0!</b>

Expenditures for Clean Energy Homes by end use is shown on ESA Table 2E.

**Energy Savings Assistance Program Table 1A-4 - Leveraging - CSD Expenses**

ESA Program Leveraging - CSD	Authorized Budget			Current Month Expenses			Year to Date Expenses			% of Budget Spent YTD		
	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total
ESA Program Leveraging - CSD			\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -			
			\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -			
<b>TOTAL</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>#DIV/0!</b>	<b>#DIV/0!</b>	<b>#DIV/0!</b>

Expenditures for CSD Leveraging by end use is shown on ESA Table 2F.

<sup>1</sup> Budget authorized in D.21-06-015, Attachment 1. SDG&E will finalize the line item budgets in the February 2023 Low Income monthly report tables.

NOTE: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

**Energy Savings Assistance Main Program Table 2 (SF, MH, MF In-Unit)**  
**San Diego Gas & Electric**  
**January 2023**

Measures	Plus	Units	ESA Main Program (Summary)Total					
			Year-To-Date Completed & Expensed Installation					
			Quantity Installed	kWh (Annual)	kW (Annual)	kWh (Annual)	Expenses (\$) [1]	% of Expenditure
<b>Appliances</b>								
High Efficiency Clothes Washer	x	Each	-	-	-	-	-	0.0%
Refrigerator		Each	-	-	-	-	-	0.0%
New - Clothes Dryer		Each	-	-	-	-	-	0.0%
New - Dishwasher		Each	-	-	-	-	-	0.0%
Freezers		Each	-	-	-	-	-	0.0%
<b>Domestic Hot Water</b>								
Faucet Aerator		Each	-	-	-	-	-	0.0%
Other Domestic Hot Water[3]		Home	-	-	-	-	-	0.0%
Water Heater Tank and Pipe Insulation		Home	-	-	-	-	-	0.0%
Water Heater Repair/Replacement		Home	8	-	-	198	11,817	20.2%
Low-Flow Showerhead / Combined Showerhead/TSV		Home	-	-	-	-	-	0.0%
Heat Pump Water Heater		Each	-	-	-	-	-	0.0%
Thermostatic Tub Spout/Diverter		Each	-	-	-	-	-	0.0%
Thermostatic Shower Valve		Each	-	-	-	-	-	0.0%
New - Solar Water Heating		Each	-	-	-	-	-	0.0%
<b>Enclosure</b>								
Air Sealing		Home	-	-	-	-	-	0.0%
Caulking		Home	-	-	-	-	-	0.0%
New - Diagnostic Air Sealing		Home	-	-	-	-	-	0.0%
Attic Insulation		Home	-	-	-	-	-	0.0%
New - Floor Insulation		Home	-	-	-	-	-	0.0%
<b>HVAC</b>								
Removed - FAU Standing Pilot Conversion		Each	-	-	-	-	-	0.0%
Furnace Repair/Replacement		Each	27	-	-	(421)	46,787	79.8%
Room A/C Replacement		Each	-	-	-	-	-	0.0%
Central A/C replacement		Each	-	-	-	-	-	0.0%
Heat Pump Replacement		Each	-	-	-	-	-	0.0%
Evaporative Cooler (Replacement)		Each	-	-	-	-	-	0.0%
Evaporative Cooler (Installation)		Each	-	-	-	-	-	0.0%
Duct Test and Seal		Home	-	-	-	-	-	0.0%
Energy Efficient Fan Control		Home	-	-	-	-	-	0.0%
New - Prescriptive Duct Sealing		Home	-	-	-	-	-	0.0%
High Efficiency Forced Air Unit (HE FAU)		Home	-	-	-	-	-	0.0%
Removed - A/C Time Delay		Home	-	-	-	-	-	0.0%
Smart Thermostat		Home	-	-	-	-	-	0.0%
New - Portable A/C		Each	-	-	-	-	-	0.0%
New - Central Heat Pump-FS (propane or gas space)		Each	-	-	-	-	-	0.0%
New - Wholehouse Fan		Each	-	-	-	-	-	0.0%
<b>Maintenance</b>								
Furnace Clean and Tune		Home	-	-	-	-	-	0.0%
Central A/C Tune up		Home	-	-	-	-	-	0.0%
New - Evaporative Cooler Maintenance		Home	-	-	-	-	-	0.0%
<b>Lighting</b>								
Removed - Interior Hard wired LED fixtures		Each	-	-	-	-	-	0.0%
Exterior Hard wired LED fixtures		Each	-	-	-	-	-	0.0%
Removed - LED Torchiere		Each	-	-	-	-	-	0.0%
Removed - Occupancy Sensor		Each	-	-	-	-	-	0.0%
Removed - LED Night Light		Each	-	-	-	-	-	0.0%
LED Reflector Bulbs		Each	-	-	-	-	-	0.0%
New - LED RBR Lamps		Each	-	-	-	-	-	0.0%
LED A-Lamps		Each	-	-	-	-	-	0.0%
<b>Miscellaneous</b>								
Pool Pumps		Each	-	-	-	-	-	0.0%
Power Strip		Each	-	-	-	-	-	0.0%
Power Strip Tier II		Each	-	-	-	-	-	0.0%
NEW - Air Purifier		Home	-	-	-	-	-	0.0%
Cold Storage		Each	-	-	-	-	-	0.0%
New - Comprehensive Home Health and Safety Check-up		Home	-	-	-	-	-	0.0%
New - CO and Smoke Alarm		Each	-	-	-	-	-	0.0%
<b>Pilots</b>								
								0.0%
<b>Customer Enrollment</b>								
ESA Outreach & Assessment		Home	-	-	-	-	\$ -	0.0%
ESA In-Home Energy Education		Home	-	-	-	-	\$ -	0.0%
<b>Total Savings/Expenditures</b>							\$ 56,604	
Total Households Weatherized								
<b>Households Treated</b>		Total						
- Single Family Households Treated		Home	-					
- Multi-family Households Treated (In-unit)		Home	-					
- Mobile Homes Treated		Home	-					
<b>Total Number of Households Treated</b>		Home	-					
<b># Eligible Households to be Treated for PY</b>		Home	11,711					
<b>% of Households Treated</b>		%	0%					
- Master-Meter Households Treated		Home	-					

ESA Program - Main	Year to Date Expenses		
	Electric	Gas	Total
Administration			\$ -
Direct Implementation (Non-Incentive)			\$ -
Direct Implementation			\$ -
<b>TOTAL ESA Main COSTS</b>	\$ -	\$ -	\$ -

<<Includes measures costs

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.  
Note: Any measures noted as 'NEW' have been added during the course of this program year.  
Note: Any measures noted as 'REMOVED', are no longer offered by the program but have been kept for tracking purposes.

1. This table excludes accruals and EECF January transactions posted during February.  
Expenses reported in this table may reflect different amounts than ESA Table 1.

**Energy Savings Assistance Common Area Measures Program Table 2A**  
**San Diego Gas & Electric**  
**January 2023**

	ESA Program - Multifamily Common Area Measures <sup>5</sup>							
		Year-To-Date Completed & Expensed Installation						
ESA CAM Measures{1}	Units (of Measure such as "each")	Quantity Installed	Number of Units for Cap-kBTU/h and Cap-Tons	kWh (Annual)	kW (Annual)	Therms (Annual)	Expenses (\$)	% of Expenditure
<b>Appliances</b>								
<b>Domestic Hot Water</b>								
Central Boiler**	Cap-kBTU/h	-	-	-	-	-	\$ -	-
Faucet Aerator	Each	-	-	-	-	-	\$ -	-
Pipe Insulation	Home	-	-	-	-	-	\$ -	-
<b>Envelope</b>								
<b>HVAC</b>								
AC Tune-up**	Cap-Tons	-	-	-	-	-	\$ -	-
Furnace Replacement**	Cap-kBTU/h	-	-	-	-	-	\$ -	-
HEAT Pump Split System**	Cap-Tons	-	-	-	-	-	\$ -	-
HEAT Pump Split System	Each	-	-	-	-	-	\$ -	-
Programmable Thermostat	Each	-	-	-	-	-	\$ -	-
<b>Lighting</b>								
Exterior LED Lighting	Fixture	-	-	-	-	-	\$ -	-
Exterior LED Lighting - Pool	Lamp	-	-	-	-	-	\$ -	-
Interior LED Exit Sign	Fixture	-	-	-	-	-	\$ -	-
Interior LED Fixture	Fixture	-	-	-	-	-	\$ -	-
Interior LED Lighting	KiloLumen	-	-	-	-	-	\$ -	-
Interior LED Screw-in	Lamp	-	-	-	-	-	\$ -	-
Interior TLED Type A Lamps	Lamp	-	-	-	-	-	\$ -	-
Interior TLED Type C Lamps	Lamp	-	-	-	-	-	\$ -	-
<b>Miscellaneous</b>								
Tier-2 Smart Power Strip	Each	-	-	-	-	-	\$ -	-
Variable Speed Pool Pump	Each	-	-	-	-	-	\$ -	-
<b>Ancillary Services</b>								
Audit <sup>4</sup>		-	-	-	-	-	\$ -	-
<b>Total</b>	-	-	-	-	-	-	\$ -	-

Multifamily Properties Treated	Number
Total Number of Multifamily Properties Treated <sup>2</sup>	0
Subtotal of Master-metered Multifamily Properties Treated	0
Total Number of Multifamily Tenant Units w/in Properties Treated <sup>3</sup>	0
Total Number of buildings w/in Properties Treated	0

ESA Program - Multifamily Common Area	Year to Date Expenses			
	Electric	Gas	Total	
Administration	\$ 3,789	\$ 3,789	\$ 7,578	
Direct Implementation (Non-Incentive)	\$ -	\$ -	\$ -	
Direct Implementation	\$ 138,240	\$ 5,760	\$ 144,000	<<Includes measures costs
<b>TOTAL MF CAM COSTS</b>	<b>\$ 142,029</b>	<b>\$ 9,549</b>	<b>\$ 151,578</b>	

[1] Envelope and Air Sealing Measures may include outlet cover plate gaskets, attic access weatherization, weatherstripping - door, caulking and minor home repairs. Minor home repairs predominantly are door jamb repair / replacement, door repair, and window putty.

[2] Weatherization may consist of attic insulation, attic access weatherization, weatherstripping - door, caulking, & minor home repairs.

[3] All savings are calculated based on the following sources:

Savings estimates are sourced from the PY2015 to 2017 ESA Impact Evaluation; Energy Division instructed the IOUs to use these results for 2019 and 2020 savings estimates.

[4] Per D.16-11-022 at p.210, the CPUC imposes a cap of 10% on ESA CAM Initiative funds for administrative activities and a ceiling of 20% for direct implementation non-incentive costs.

[5] Refers to optimizing the installation of the measure installed such as retrofitting pipes, etc.

\* Note: Applicable to Deed-Restricted, government and non-profit owned multi-family buildings described in D.16-11-022 where 65% of tenants are income eligible based on CPUC income

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

Note: Implementation of the MF CAM Initiative AL 3196-E-A\_2654-G-A was approved effective 5/30/2018.

\*\* Note: This represents the unit of measure such as Cap Tons and Cap kBTU/h. It is not a count of each measure installed or each home the measure was installed in.

**Energy Savings Assistance Program - Multifamily Whole Building (MF CAM, MF In-Unit, WFWB) Table 2B**  
**San Diego Gas & Electric**  
**January 2023**

ESA Program - MFWB <sup>5</sup>								
		Year-To-Date Completed & Expensed Installation						
ESA MFWB Measures[1]	Units (of Measure such as "each")	Quantity Installed	Number of Units for Cap-kBTU/h and Cap-Tons	kWh (Annual)	kW (Annual)	Therms (Annual)	Expenses (\$)	% of Expenditure
<b>Appliances</b>								
<b>Domestic Hot Water</b>								
Central Boiler**	Cap-kBTU/h	-	-	-	-	-	\$ -	-
Faucet Aerator	Each	-	-	-	-	-	\$ -	-
Pipe Insulation	Home	-	-	-	-	-	\$ -	-
<b>Envelope</b>								
<b>HVAC</b>								
AC Tune-up**	Cap-Tons	-	-	-	-	-	\$ -	-
Furnace Replacement**	Cap-kBTU/h	-	-	-	-	-	\$ -	-
HEAT Pump Split System**	Cap-Tons	-	-	-	-	-	\$ -	-
HEAT Pump Split System	Each	-	-	-	-	-	\$ -	-
Programmable Thermostat	Each	-	-	-	-	-	\$ -	-
<b>Lighting</b>								
Exterior LED Lighting	Fixture	-	-	-	-	-	\$ -	-
Exterior LED Lighting - Pool	Lamp	-	-	-	-	-	\$ -	-
Interior LED Exit Sign	Fixture	-	-	-	-	-	\$ -	-
Interior LED Fixture	Fixture	-	-	-	-	-	\$ -	-
Interior LED Lighting	KiloLumen	-	-	-	-	-	\$ -	-
Interior LED Screw-in	Lamp	-	-	-	-	-	\$ -	-
Interior TLED Type A Lamps	Lamp	-	-	-	-	-	\$ -	-
Interior TLED Type C Lamps	Lamp	-	-	-	-	-	\$ -	-
<b>Miscellaneous</b>								
Tier-2 Smart Power Strip	Each	-	-	-	-	-	\$ -	-
Variable Speed Pool Pump	Each	-	-	-	-	-	\$ -	-
<b>Ancillary Services</b>								
Audit <sup>3</sup>		-	-	-	-	-	\$ -	-
<b>Total</b>	-	-	-	-	-	-	\$ -	-

Multifamily Properties Treated (Common Area Measures and Whole Building)	Number
Total Number of Multifamily Properties Treated <sup>2</sup>	0
Subtotal of Master-metered Multifamily Properties Treated	0
Total Number of buildings w/in Properties Treated	0
Total Number of Multifamily Tenant Units w/in Properties Treated <sup>2</sup>	0

Multifamily Households Treated (In-Unit)	Number
Total Number of households individually treated (In-unit)	0

ESA Program - MFWB	Year to Date Expenses			
	Electric	Gas	Total	
Administration			\$ -	
Direct Implementation (Non-Incentive)			\$ -	
Direct Implementation			\$ -	<<Includes measures costs
<b>TOTAL MFWB COSTS</b>	\$ -	\$ -	\$ -	

MFWB Implementation to occur no earlier than January 2023.

[1] Envelope and Air Sealing Measures may include outlet cover plate gaskets, attic access weatherization, weatherstripping - door, caulking and minor home repairs. Minor home repairs predominantly are door jamb repair / replacement, door repair, and window putty.

[2] Weatherization may consist of attic insulation, attic access weatherization, weatherstripping - door, caulking, & minor home repairs.

[3] All savings are calculated based on the following sources:

Savings estimates are sourced from the PY2015 to 2017 ESA Impact Evaluation; Energy Division instructed the IOUs to use these results for 2019 and 2020 savings estimates.

[4] Per D.16-11-022 at p.210, the CPUC imposes a cap of 10% on ESA CAM Initiative funds for administrative activities and a ceiling of 20% for direct implementation non-incentive costs.

[5] Refers to optimizing the installation of the measure installed such as retrofitting pipes, etc.

\* Note: Applicable to Deed-Restricted, government and non-profit owned multi-family buildings described in D.16-11-022 where 65% of tenants are income eligible based on CPUC income requirements of at or below 200% of the Federal Poverty Guidelines.

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

\*\* Note: This represents the unit of measure such as Cap Tons and Cap kBTU/h. It is not a count of each measure installed or each home the measure was installed in.

**Energy Savings Assistance Program Table 2C Pilot Plus and Pilot Deep**  
**San Diego Gas & Electric**  
**January 2023**

Measures	Units	ESA Program - Pilot Plus						Measures	Units	ESA Program - Pilot Deep						
		Year-To-Date Completed & Expensed Installation								Year-To-Date Completed & Expensed Installation						
		Quantity Installed	kWh (Annual)	kW (Annual)	Therms (Annual)	Expenses (\$)	% of Expenditure			Quantity Installed	kWh (Annual)	kW (Annual)	Therms (Annual)	Expenses (\$)	% of Expenditure	
Appliances								Appliances								
	Each	-	-	-	-	\$ -	0.0%		Each	-	-	-	-	\$ -	0.0%	
	Each	-	-	-	-	\$ -	0.0%		Each	-	-	-	-	\$ -	0.0%	
	Each	-	-	-	-	\$ -	0.0%		Each	-	-	-	-	\$ -	0.0%	
Domestic Hot Water								Domestic Hot Water								
	Home	-	-	-	-	\$ -	0.0%		Home	-	-	-	-	\$ -	0.0%	
	Each	-	-	-	-	\$ -	0.0%		Each	-	-	-	-	\$ -	0.0%	
	Each	-	-	-	-	\$ -	0.0%		Each	-	-	-	-	\$ -	0.0%	
	Each	-	-	-	-	\$ -	0.0%		Each	-	-	-	-	\$ -	0.0%	
Enclosure								Enclosure								
	Home	-	-	-	-	\$ -	0.0%		Home	-	-	-	-	\$ -	0.0%	
	Home	-	-	-	-	\$ -	0.0%		Home	-	-	-	-	\$ -	0.0%	
	Home	-	-	-	-	\$ -	0.0%		Home	-	-	-	-	\$ -	0.0%	
HVAC								HVAC								
	Each	-	-	-	-	\$ -	0.0%		Each	-	-	-	-	\$ -	0.0%	
	Each	-	-	-	-	\$ -	0.0%		Each	-	-	-	-	\$ -	0.0%	
	Home	-	-	-	-	\$ -	0.0%		Home	-	-	-	-	\$ -	0.0%	
	Home	-	-	-	-	\$ -	0.0%		Home	-	-	-	-	\$ -	0.0%	
	Home	-	-	-	-	\$ -	0.0%		Home	-	-	-	-	\$ -	0.0%	
Maintenance								Maintenance								
	Home	-	-	-	-	\$ -	0.0%		Home	-	-	-	-	\$ -	0.0%	
	Home	-	-	-	-	\$ -	0.0%		Home	-	-	-	-	\$ -	0.0%	
Lighting								Lighting								
	Each					\$ -	0.0%		Each					\$ -	0.0%	
	Each					\$ -	0.0%		Each					\$ -	0.0%	
	Each	-	-	-	-	\$ -	0.0%		Each	-	-	-	-	\$ -	0.0%	
	Each	-	-	-	-	\$ -	0.0%		Each	-	-	-	-	\$ -	0.0%	
	Each	-	-	-	-	\$ -	0.0%		Each	-	-	-	-	\$ -	0.0%	
	Each	-	-	-	-	\$ -	0.0%		Each	-	-	-	-	\$ -	0.0%	
Miscellaneous								Miscellaneous								
	Each	-	-	-	-	\$ -	0.0%		Each	-	-	-	-	\$ -	0.0%	
	Each	-	-	-	-	\$ -	0.0%		Each	-	-	-	-	\$ -	0.0%	
Customer Enrollment								Customer Enrollment								
ESA Outreach & Assessment	Home	-				\$ -	0.0%	ESA Outreach & Assessment	Home	-				\$ -	0.0%	
ESA In-Home Energy Education	Home	-				\$ -	0.0%	ESA In-Home Energy Education	Home	-				\$ -	0.0%	
Total Savings/Expenditures			-	-	-	\$ -	0.0%	Total Savings/Expenditures			-	-	-	\$ -	0.0%	
Households Treated		Total						Households Treated		Total						
- Single Family Households Treated	Home							- Single Family Households Treated	Home							
- Mobile Homes Treated	Home							- Mobile Homes Treated	Home							
Total Number of Households Treated	Home							Total Number of Households Treated	Home							

ESA Program - Pilot Plus and Pilot Deep	Year to Date Expenses			
	Electric	Gas	Total	
Administration			\$ -	
Direct Implementation (Non-Incentive)			\$ -	
Direct Implementation			\$ -	<<Includes measures costs
<b>TOTAL Pilot Plus and Pilot Deep COSTS</b>	\$ -	\$ -	\$ -	

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.  
Note: IOUs - If there are new measures that are approved through the ESA Working Group, mark in column A as such to indicate that it is a new measure.

**Energy Savings Assistance Program Table 2D**  
**ESAP Expenses and Energy Savings by Measures Installed - Building Electrification (SCE only)**  
**San Diego Gas & Electric**  
**January 2023**

Measures	Units	ESA Program - Building Electrification Retrofit Pilot [1]					
		Year-To-Date Completed & Expensed Installation					
		Quantity Installed	kWh (Annual)	kW (Annual)	Therms (Annual)	Expenses (\$)	% of Expenditure
<b>Appliances</b>							
Electric Dryer	Each	-	-	-	-	\$ -	0.0%
Heat Pump Dryer	Each	-	-	-	-	\$ -	0.0%
Induction Cooktop	Each	-	-	-	-	\$ -	0.0%
Induction Range	Each	-	-	-	-	\$ -	0.0%
<b>Domestic Hot Water</b>							
Heat Pump Water Heater	Each	-	-	-	-	\$ -	0.0%
<b>Enclosure</b>							
Attic Insulation	Home	-	-	-	-	\$ -	0.0%
<b>HVAC</b>							
Heat Pump HVAC	Each	-	-	-	-	\$ -	0.0%
Duct Seal	Each	-	-	-	-	\$ -	0.0%
Smart Thermostat	Each	-	-	-	-	\$ -	0.0%
<b>Miscellaneous [2]</b>							
Minor Home Repair	Home	-				\$ -	0.0%
Carbon Monoxide/Smoke Alarm	Each	-				\$ -	0.0%
Electric Panel	Each	-				\$ -	0.0%
Electric Sub-Panel	Each	-				\$ -	0.0%
Electrical Circuit Run	Each	-				\$ -	0.0%
Induction Cookware	Home	-				\$ -	0.0%
<b>Customer Enrollment</b>							
Energy Assessment	Home	-				\$ -	0.0%
<b>Total Savings/Expenditures</b>			-	-	-	\$ -	0.0%
<b>Households Treated</b>		<b>Total</b>					
Single Family Households Treated	Home						
Estimated Avg. Annual Bill SavingsTreated [3]	Home						

ESA Program - Building Electrification	Year to Date Expenses		
	Electric	Gas	Total
Administration			\$ -
Direct Implementation (Non-Incentive)			\$ -
Direct Implementation			\$ -
<b>TOTAL Building Electrification COSTS</b>	\$ -	\$ -	\$ -

<<Includes measures costs

[1] The costs for the following measures are included in the overall expenditures of the BE Pilot: additional line set for ductless mini-splits and building permits.

[2] These measures do not have any savings associated and may be required to complete the installation to electrify the residential end-uses of participating households.

[3] Estimated average annual bill savings will be calculated prior to participation and must not increase total energy costs.

**Energy Savings Assistance Program Table 2E**  
**ESAP Expenses and Energy Savings by Measures Installed - Clean Energy Homes (SCE only)**  
**San Diego Gas & Electric**  
**January 2023**

Measures	Units	ESA Program - Clean Energy Homes New Construction Pilot			
		Year-To-Date Completed & Expensed Installation			
		Quantity	Avoided (CO <sub>2</sub> e) emissions	Incentives Paid (\$)	% of Expenditure
<b>Education and Outreach</b>					
Direct Outreach (Developers and Owners)	Each	-	N/A	\$ -	0.0%
Educational Webinars	Each	-	N/A	\$ -	0.0%
<b>Technical Design Assistance (Reserved)</b>					
Single-Family Homes	Each	-	-	\$ -	0.0%
Multifamily Properties	Each	-	-	\$ -	0.0%
• Buildings	Each				
• No. of Dwelling Units	Each	-	-	\$ -	0.0%
<b>Technical Design Assistance (In Process)</b>					
Single-Family Homes	Home	-	-	\$ -	0.0%
Multifamily Properties	Each	-	-	\$ -	0.0%
• Buildings	Each	-	-	\$ -	0.0%
• No. of Dwelling Units	Each	-	-	\$ -	0.0%
<b>Technical Design Assistance (Completed)</b>					
Single-Family Homes	Each				
Multifamily Properties	Each	-	-	\$ -	0.0%
• Buildings	Each	-	-	\$ -	0.0%
• No. of Dwelling Units					
	Home	-		\$ -	0.0%
	Home	-		\$ -	0.0%
<b>Total Savings/Expenditures</b>			-	\$ -	0.0%
<b>Households Treated</b>		<b>Total</b>			
- Single Family Households Treated	Home				
- Multifamily Dwelling Units Treated	Home				
<b>Total Number of Households Treated</b>	Home				

ESA Program - Clean Energy Homes	Year to Date Expenses		
	Electric	Gas	Total
Administration			\$ -
Direct Implementation (Non-Incentive)			\$ -
Direct Implementation			\$ -
<b>TOTAL Clean Energy Homes COSTS</b>	\$ -	\$ -	\$ -

<<Includes measures costs

**Energy Savings Assistance Program Table 2F**  
**San Diego Gas & Electric**  
**January 2023**

ESA Program - CSD Leveraging								
Year-to-Date Completed & Expensed Installation								
Measures	Plus	Units	Quantity Installed	kWh (Annual)	kW (Annual)	Therms (Annual)	Expenses (\$)	% of Expenditure
<b>Appliances</b>								
High Efficiency Clothes Washer		Each						
Refrigerator		Each						
New - Clothes Dryer		Each						
New - Dishwasher		Each						
Freezers		Each						
<b>Domestic Hot Water</b>								
Faucet Aerator		Each						
Other Domestic Hot Water		Home						
Water Heater Tank and Pipe Insulation		Home						
Water Heater Repair/Replacement		Home						
Low-Flow Showerhead / Combined Showerhead/TSV		Home						
Heat Pump Water Heater		Each						
Thermostatic Tub Spout/Diverter		Each						
Thermostatic Shower Valve		Each						
New - Solar Water Heating								
<b>Enclosure</b>								
Air Sealing		Home						
Caulking		Home						
New - diagnostic Air Sealing		Home						
Attic Insulation		Home						
New - Floor Insulation		Home						
<b>HVAC</b>								
Removed - FAU Standing Pilot Conversion		Each						
Furnace Repair/Replacement		Each						
Room A/C Replacement		Each						
Central A/C replacement		Each						
Heat Pump Replacement		Each						
Evaporative Cooler (Replacement)		Each						
Evaporative Cooler (Installation)		Each						
Duct Test and Seal		Home						
Energy Efficient Fan Control		Home						
New - Prescriptive Duct Sealing		Home						
High Efficiency Forced Air Unit (HE FAU)		Home						
Removed - A/C Time Delay		Home						
Smart Thermostat		Home						
New - Portable A/C		Each						
New - Central Heat Pump-FS (propane or gas space)								
New - Wholehouse Fan								
<b>Maintenance</b>								
Furnace Clean and Tune		Home						
Central A/C Tune up		Home						
New - Evaporative Cooler Maintenance		Home						
<b>Lighting</b>								
Removed - Interior Hard wired LED fixtures		Each						
Exterior Hard wired LED fixtures		Each						
Removed - LED Torchiers		Each						
Removed - Occupancy Sensor		Each						
Removed - LED Night Light		Each						
LED Reflector Bulbs		Each						
LED A-Lamps		Each						
<b>Miscellaneous</b>								
Pool Pumps		Each						
Power Strip		Each						
Power Strip Tier II		Each						
NEW - Air Purifier		Home						
Cold Storage		Each						
New - Comprehensive Home Health and Safety Check-up		Home						
New - CO and Smoke Alarm		Each						
<b>Pilots</b>								
<b>Customer Enrollment</b>								
ESA Outreach & Assessment		Home						
ESA In-Home Energy Education		Home						
<b>Total Savings/Expenditures</b>								
Total Households Weatherized								
<b>CSD MF Tenant Units Treated</b>								
			<b>Total</b>					

ESA Program - CSD Leveraging	Year to Date Expenses			
	Electric	Gas	Total	
Administration			\$ -	
Direct Implementation (Non-Incentive)			\$ -	
Direct Implementation			\$ -	<<Includes measures costs
<b>TOTAL CSD Leveraging COSTS</b>	\$ -	\$ -	\$ -	

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.  
Note: Any measures noted as 'NEW' have been added during the course of this program year.  
Note: Any measures noted as 'REMOVED', are no longer offered by the program but have been kept for tracking purposes.

**Energy Savings Assistance Program Tables 3A-H - Energy Savings and Average Bill Savings per Treated  
Home/Common Area  
San Diego Gas & Electric  
January 2023**

<b>Table 3A, ESA Program (SF, MH, MF In-Unit)</b>		
Annual kWh Savings		-
Annual Therm Savings		(223)
Lifecycle kWh Savings		-
Lifecycle Therm Savings		(6,242)
Current kWh Rate	\$	0.19
Current Therm Rate	\$	1.12
Average 1st Year Bill Savings / Treated Households	\$	-
Average Lifecycle Bill Savings / Treated Households	\$	-

<b>Table 3B, ESA Program - Multifamily Common Area</b>		
Annual kWh Savings		-
Annual Therm Savings		-
Lifecycle kWh Savings		-
Lifecycle Therm Savings		-
Current kWh Rate	\$	-
Current Therm Rate	\$	-
Average 1st Year Bill Savings / Treated Property	\$	-
Average Lifecycle Bill Savings / Treated Property	\$	-

<b>Table 3C, ESA Program -Multifamily Whole Building (MF In-Unit, MF CAM, MFWB)</b>		
Annual kWh Savings		-
Annual Therm Savings		-
Lifecycle kWh Savings		-
Lifecycle Therm Savings		-
Current kWh Rate	\$	-
Current Therm Rate	\$	-
Average 1st Year Bill Savings / Treated Property	\$	-
Average Lifecycle Bill Savings / Treated Property	\$	-

<b>Table 3D, ESA Program - Pilot Plus</b>		
Annual kWh Savings		-
Annual Therm Savings		-
Lifecycle kWh Savings		-
Lifecycle Therm Savings		-
Current kWh Rate	\$	-
Current Therm Rate	\$	-
Average 1st Year Bill Savings / Treated Households	\$	-
Average Lifecycle Bill Savings / Treated Households	\$	-

<b>Table 3E, ESA Program - Pilot Deep</b>		
Annual kWh Savings		-
Annual Therm Savings		-
Lifecycle kWh Savings		-
Lifecycle Therm Savings		-
Current kWh Rate	\$	-
Current Therm Rate	\$	-
Average 1st Year Bill Savings / Treated Households	\$	-
Average Lifecycle Bill Savings / Treated Households	\$	-

<b>Table 3F, ESA Program - Building Electrification</b>		
Annual kWh Savings		-
Annual Therm Savings		-
Lifecycle kWh Savings		-
Lifecycle Therm Savings		-
Current kWh Rate	\$	-
Current Therm Rate	\$	-
Average 1st Year Bill Savings / Treated Households	\$	-
Average Lifecycle Bill Savings / Treated Households	\$	-

<b>Table 3G, ESA Program - CSD Leveraging</b>		
Annual kWh Savings		-
Annual Therm Savings		-
Lifecycle kWh Savings		-
Lifecycle Therm Savings		-
Current kWh Rate	\$	-
Current Therm Rate	\$	-
Average 1st Year Bill Savings / Treated Households	\$	-
Average Lifecycle Bill Savings / Treated Households	\$	-

<b>Table 3H, Summary - ESA Program (SF, MH, MF In-Unit), MF CAM, MFWB, Pilot Plus Pilot Deep, BE, CSD[1]</b>		
Annual kWh Savings		-
Annual Therm Savings		(223)
Lifecycle kWh Savings		-
Lifecycle Therm Savings		(6,242)
Current kWh Rate	\$	0.19
Current Therm Rate	\$	1.12
Average 1st Year Bill Savings / Treated Households/Properties	\$	-
Average Lifecycle Bill Savings / Treated Households/Properties	\$	-

[1] Summary is the sum of ESA Main, MF CAM, MFWB, Pilot Plus Pilot Deep, BE, CSD Leveraging.  
Note: MFWB Implementation to occur no earlier than January 2023.

**Energy Savings Assistance Program Table 4 - Homes/Buildings Treated  
San Diego Gas & Electric  
January 2023**

Table 4A, ESA Program (SF, MH, MF In-Unit)						
	Eligible Households			Households Treated YTD		
County	Rural [1]	Urban	Total	Rural	Urban	Total
	0	21,423	21,423	0	0	0
	8,611	343,665	352,276	0	0	0
<b>Total</b>	<b>8,611</b>	<b>365,088</b>	<b>373,699</b>	<b>0</b>	<b>0</b>	<b>0</b>

Table 4B, ESA Program - Multifamily Common Area						
	Eligible Properties [2]			Properties Treated YTD		
County				Rural	Urban	Total
				0	0	0
				0	0	0
<b>Total</b>				<b>0</b>	<b>0</b>	<b>0</b>

Table 4C, ESA Program - Multifamily Whole Building (MF CAM, MF In-Unit, MFWB)						
	Eligible Properties [2]			Properties Treated YTD		
County				-	-	Total
	-	-	-	-	-	-
	-	-	-	-	0	0
<b>Total</b>					<b>0</b>	<b>0</b>

Table 4D, ESA Program - Pilot Plus and Pilot Deep						
	Eligible Households			Households Treated YTD		
County	Rural [1]	Urban	Total	Rural	Urban	Total
	-	-	-	-	-	-
	-	-	-	-	-	-
<b>Total</b>					<b>0</b>	<b>0</b>

Table 4E, ESA Program - CSD Leveraging						
	Eligible Households			Households Treated YTD		
County	Rural [1]	Urban	Total	Rural	Urban	Total
	0	0	0	0	0	0
	0	0	0	0	0	0
<b>Total</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>

[1] For IOU low income-related and Energy Efficiency reporting and analysis, the Goldsmith definition is applied.

[2] Do not currently have Eligible Properties for ESA MF CAM.

Note: MFWB Implementation to occur no earlier than January 2023.

**Note:** Any required corrections/adjustments are reported herein and supersede results reported in prior months and may

**Energy Savings Assistance Program Table 5 - Energy Savings Assistance Program Customer Summary  
San Diego Gas & Electric  
January 2023**

Table 5A, ESA Program (SF, MH, MF in-Unit)												
Month	Gas & Electric			Gas Only			Electric Only			Total		
	# of Household Treated by Month	(Annual)		# of Household Treated by Month	(Annual)		# of Household Treated by Month	(Annual)		# of Household Treated by Month	(Annual)	
		Therm	kWh		kW	Therm		kWh	kW		Therm	kWh
January	-	(223)	-	-	-	-	-	-	-	-	-	(223)
February	-	-	-	-	-	-	-	-	-	-	-	-
March	-	-	-	-	-	-	-	-	-	-	-	-
April	-	-	-	-	-	-	-	-	-	-	-	-
May	-	-	-	-	-	-	-	-	-	-	-	-
June	-	-	-	-	-	-	-	-	-	-	-	-
July	-	-	-	-	-	-	-	-	-	-	-	-
August	-	-	-	-	-	-	-	-	-	-	-	-
September	-	-	-	-	-	-	-	-	-	-	-	-
October	-	-	-	-	-	-	-	-	-	-	-	-
November	-	-	-	-	-	-	-	-	-	-	-	-
December	-	-	-	-	-	-	-	-	-	-	-	-
YTD	-	(223)	-	-	-	-	-	-	-	-	-	(223)

Table 5B, ESA Program - MF CAM												
Month	Gas & Electric			Gas Only			Electric Only			Total		
	# of Properties Treated by Month	(Annual)		# of Properties Treated by Month	(Annual)		# of Properties Treated by Month	(Annual)		# of Properties Treated by Month	(Annual)	
		Therm	kWh		kW	Therm		kWh	kW		Therm	kWh
January												
February												
March												
April												
May												
June												
July												
August												
September												
October												
November												
December												
YTD	-	-	-	-	-	-	-	-	-	-	-	0

Table 5C, ESA Program - Multifamily Whole Building (MF CAM, MF In-Unit, MFWB)												
Month	Gas & Electric			Gas Only			Electric Only			Total		
	# of Properties Treated by Month	(Annual)		# of Properties Treated by Month	(Annual)		# of Properties Treated by Month	(Annual)		# of Properties Treated by Month	(Annual)	
		Therm	kWh		kW	Therm		kWh	kW		Therm	kWh
January												
February												
March												
April												
May												
June												
July												
August												
September												
October												
November												
December												
YTD	-	-	-	-	-	-	-	-	-	-	-	0

Note: MFWB Implementation to occur no earlier than January 2023.

Table 5D, ESA Program - Pilot Plus and Pilot Deep												
Month	Gas & Electric			Gas Only			Electric Only			Total		
	# of Household Treated by Month	(Annual)		# of Household Treated by Month	(Annual)		# of Household Treated by Month	(Annual)		# of Household Treated by Month	(Annual)	
		Therm	kWh		kW	Therm		kWh	kW		Therm	kWh
January												
February												
March												
April												
May												
June												
July												
August												
September												
October												
November												
December												
YTD	-	-	-	-	-	-	-	-	-	-	-	0

Table 5E, ESA Program - Building Electrification													
Month	Gas & Electric			Gas Only			Electric Only			Total			
	# of Household Treated by	(Annual)		# of Household Treated by	(Annual)		# of Household Treated by	(Annual)		# of Household Treated by	(Annual)		
		Therm	kWh		kW	Therm		kWh	kW		Therm	kWh	kW
January													
February													
March													
April													
May													
June													
July													
August													
September													
October													
November													
December													
YTD	-	-	-	-	-	-	-	-	-	-	-	-	0

Table 5F, ESA Program - CSD Leveraging												
Month	Gas & Electric			Gas Only			Electric Only			Total		
	# of Household Treated by Month	(Annual)		# of Household Treated by Month	(Annual)		# of Household Treated by Month	(Annual)		# of Household Treated by Month	(Annual)	
		Therm	kWh		kW	Therm		kWh	kW		Therm	kWh
January												
February												
March												
April												
May												
June												
July												
August												
September												
October												
November												
December												
YTD	-	-	-	-	-	-	-	-	-	-	-	0

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

**Energy Savings Assistance Program Table 6 - Expenditures for Pilots and Studies**  
**San Diego Gas & Electric**  
**January 2023**

	Authorized 2021-26 Funding			Current Month Expenses			Year to Date Expenses			Cycle to Date Expenses			% of Budget Expended		
	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total
<b>Pilots</b>															
	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -				0%	0%	0%
<b>Total Pilots</b>	\$ -	\$ -	\$ -			\$ -			\$ -				0%	0%	0%
<b>Studies</b>															
Joint IOU - 2022 Low Income Needs Assessment (LINA) Study [1]	\$ -	\$ -	\$ 37,500	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 18,725	\$ 18,725	\$ 37,450	0%	0%	0%
Joint IOU - 2025 Low Income Needs Assessment (LINA) Study [2]	\$ -	\$ -	\$ 37,500	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -			\$ -	0%	0%	0%
Joint IOU - 2028 Low Income Needs Assessment (LINA) Study [2]	\$ -	\$ -	\$ 37,500	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -			\$ -	0%	0%	0%
Joint IOU - Statewide CARE-ESA Categorical Study [2]	\$ -	\$ -	\$ 11,250	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 12,749	\$ 12,749	\$ 25,498	0%	0%	0%
Load Impact Evaluation Study [2]	\$ -	\$ -	\$ 225,000	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -			\$ -	0%	0%	0%
Equity Criteria and Non Energy Benefits Evaluation (NEB's) [2]	\$ -	\$ -	\$ 75,000	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	0%	0%	0%
Rapid Feedback Research and Analysis [2]	\$ -	\$ -	\$ 300,000	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 103,362	\$ 103,362	\$ 206,724	0%	0%	0%
Joint IOU - Process Evaluation Studies (1-4 Studies) [2]			\$ 75,000												
<b>Total Studies</b>	\$ -	\$ -	\$ 798,750	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 134,836	\$ 134,836	\$ 269,671			0%

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

1. Budget authorized in Advice Letter 3478-E and 2828-G.
2. Budget authorized in D.21.06.015.

**Energy Savings Assistance Program Table - 7 Customer Segments/Needs State by Demographic, Financial, Location, and Health Conditions**

**San Diego Gas & Electric  
January 2023**

ESA Main (SF, MH, MF in-unit)											
Customer Segments	# of Households Eligible	# of Households Treated	Enrollment Rate = (C/B)	# of Households Contacted	Rate of Uptake = (C/E)	Avg. Energy Savings (kWh) Per Treated Households (Energy Saving and HCS Measures)	Avg. Energy Savings (kWh) Per Treated Households (Energy Saving Measures only)	Avg. Energy Savings (kW) Per Treated Households	Avg. Energy Savings (Therms) Per Treated Households (Energy Saving and HCS Measures)	Avg. Energy Savings (Therms) Per Treated Households (Energy Saving Measures only)	Avg. Cost Per Treated Households
Demographic											
Housing Type											
SF	170,522	-	0%	290	0%	-	-	-	-	-	-
MH	22,468	-	0%	300	0%	-	-	-	-	-	-
MF In-Unit	179,480	-	0%	-	0%	-	-	-	-	-	-
Rent vs. Own											
Own	136,885	-	0%	3,543	0%	-	-	-	-	-	-
Rent	236,613	-	0%	6,912	0%	-	-	-	-	-	-
Previous vs. New Participant											
Previous	N/A	-	0%	7272	0%	-	-	-	-	-	-
New Participant	13,760	-	0%	10339	0%	-	-	-	-	-	-
Seniors	166,246	-	0%	n/a	0%	-	-	-	-	-	-
Veterans	44,771	-	0%	-	0%	-	-	-	-	-	-
Hard-to-Reach	N/A	-	0%	-	0%	-	-	-	-	-	-
Vulnerable	160,975	-	0%	-	0%	-	-	-	-	-	-
Location											
DAC	90,092	-	0%	6,337	0%	-	-	-	-	-	-
Rural	8,611	-	0%	344	0%	-	-	-	-	-	-
Tribal	21,716	-	0%	211	0%	-	-	-	-	-	-
PSPS Zone	131,968	-	0%	219	0%	-	-	-	-	-	-
Wildfire Zone	63,552	-	0%	1,614	0%	-	-	-	-	-	-
Climate Zone 6	16,775	-	0%	579	0%	-	-	-	-	-	-
Climate Zone 7	244,028	-	0%	11,961	0%	-	-	-	-	-	-
Climate Zone 8	4,649	-	0%	158	0%	-	-	-	-	-	-
Climate Zone 10	99,636	-	0%	5,000	0%	-	-	-	-	-	-
Climate Zone 14	3,490	-	0%	93	0%	-	-	-	-	-	-
Climate Zone 15	1,084	-	0%	11	0%	-	-	-	-	-	-
CARB Communities	293,478	-	0%	1,311	0%	-	-	-	-	-	-
Financial											
CARE	289,316	-	0%	16,853	0%	-	-	-	-	-	-
FERA	43,709	-	0%	503	0%	-	-	-	-	-	-
Disconnected	N/A	-	0%	n/a	0%	-	-	-	-	-	-
Arrearages	144,053	-	0%	-	0%	-	-	-	-	-	-
High Usage	52,414	-	0%	-	0%	-	-	-	-	-	-
High Energy Burden	132,033	-	0%	273	0%	-	-	-	-	-	-
SEVI											
Low	275,414	-	0%	4,649	0%	-	-	-	-	-	-
Medium	318,131	-	0%	6,584	0%	-	-	-	-	-	-
High	243,149	-	0%	6,373	0%	-	-	-	-	-	-
Affordability Ratio	35,421	-	0%	1,280	0%	-	-	-	-	-	-
Health Condition											
Medical Baseline	20,925	-	0%	882	0%	-	-	-	-	-	-
Respiratory											
Low	283,333	-	0%	8,311	0%	-	-	-	-	-	-
Medium	195,497	-	0%	5,549	0%	-	-	-	-	-	-
High	113,025	-	0%	3,746	0%	-	-	-	-	-	-
Disabled	115,907	-	0%	n/a	0%	-	-	-	-	-	-

Note: The MF In-unit will be tracked with ESA main program until MFWB program launches. Upon MFWB program launch, the data for MF In-Unit and MF CAM will be captured in the MFWB section in the following two tables below.



Pilot Plus and Pilot Deep										
Customer Segments	# of Households Eligible	# of Households Treated	Enrollment Rate = (C/B)	# of Households Contacted	Rate of Uptake = (C/E)	Avg. Energy Savings (KWh) Per Treated Households	Avg. Energy Savings (kW) Per Treated Households		Avg. Energy Savings (Therms) Per Treated Households	Avg. Cost Per Treated Households
<b>Demographic</b>										
Housing Type										
SF			0%		0%					
MH			0%		0%					
MF In-Unit			0%		0%					
Rent vs. Own										
Own			0%		0%					
Rent			0%		0%					
Previous vs. New Participant										
Previous			0%		0%					
New Participant			0%		0%					
Seniors			0%		0%					
Veterans			0%		0%					
Hard-to-Reach			0%		0%					
Vulnerable			0%		0%					
<b>Location</b>										
DAC			0%		0%					
Rural			0%		0%					
Tribal			0%		0%					
PSPS Zone			0%		0%					
Wildfire Zone			0%		0%					
Climate Zone 6			0%		0%					
Climate Zone 7			0%		0%					
Climate Zone 8			0%		0%					
Climate Zone 10			0%		0%					
Climate Zone 14			0%		0%					
Climate Zone 15			0%		0%					
CARB Communities			0%		0%					
<b>Financial</b>										
CARE			0%		0%					
FERA			0%		0%					
Disconnected			0%		0%					
Arrearages			0%		0%					
High Usage			0%		0%					
High Energy Burden			0%		0%					
SEVI										
Low			0%		0%					
Medium			0%		0%					
High			0%		0%					
Affordability Ratio			0%		0%					
<b>Health Condition</b>										
Medical Baseline			0%		0%					
Respiratory										
Low			0%		0%					
Medium			0%		0%					
High			0%		0%					
Disabled			0%		0%					

Building Electrification (SCE Only)										
Customer Segments	# of Households Eligible	# of Households Treated	Enrollment Rate = (C/B)	# of Households Contacted	Rate of Uptake = (C/E)	Avg. Energy Savings (KWh) Per Treated Households	Avg. Energy Savings (kW) Per Treated Households	Avg. Energy Savings (Therms) Per Treated Households	Avg. Cost Per Treated Households	
<b>Demographic</b>										
Housing Type										
SF			0%		0%					
MH			0%		0%					
MF In-Unit			0%		0%					
Rent vs. Own										
Own			0%		0%					
Rent			0%		0%					
Previous vs. New Participant										
Previous			0%		0%					
New Participant			0%		0%					
Seniors			0%		0%					
Veterans			0%		0%					
Hard-to-Reach			0%		0%					
Vulnerable			0%		0%					
<b>Location</b>										
DAC			0%		0%					
Rural			0%		0%					
Tribal			0%		0%					
PSPS Zone			0%		0%					
Wildfire Zone			0%		0%					
Climate Zone 6			0%		0%					
Climate Zone 7			0%		0%					
Climate Zone 8			0%		0%					
Climate Zone 10			0%		0%					
Climate Zone 14			0%		0%					
Climate Zone 15			0%		0%					
CARB Communities			0%		0%					
<b>Financial</b>										
CARE			0%		0%					
FERA			0%		0%					
Disconnected			0%		0%					
Arrearages			0%		0%					
High Usage			0%		0%					
High Energy Burden			0%		0%					
SEVI										
Low			0%		0%					
Medium			0%		0%					
High			0%		0%					
Affordability Ratio			0%		0%					
<b>Health Condition</b>										
Medical Baseline			0%		0%					
Respiratory										
Low			0%		0%					
Medium			0%		0%					
High			0%		0%					
Disabled			0%		0%					

**Energy Savings Assistance Program Table - 8 Clean Energy Referral, Leveraging, and Coordination**  
**San Diego Gas & Electric**  
**January 2023**

Partner	Brief Description of Effort	# of Referral	# of Leveraging	# of Coordination Efforts	# of Leads	# of Enrollments
LIHEAP	LIHEAP agencies in SDG&E service territory leverage LIHEAP payment leads to provide ESA Program services to customers.			N/A	-	0
CSD	N/A					
DAC-SASH	The DAC-SASH implementer provides SDG&E with potential ESA and CARE Program Leads. SDG&E provides an annual list of program leads to DAC-SASH implementer for marketing purposes.				0	0
SDCWA	SDG&E provide SDCWA with a list of homes within their service territory that have received water and energy efficient measures.				N/A	N/A
CARE/Medical Baseline	CARE Online Enrollments are leveraged for ESA Program Enrollments.				-	-
CARE High Usage	Leads generated through CARE HEU income verifications completed			N/A	-	-
Energy Solutions Partner Network	SDG&E works closely with a network of approximately 200 community-based organizations (CBOs) to connect customers with Customer Assistance programs.	N/A*	20	261	0	0
CARE Capitation Agencies	SDG&E partners with 20 social service agencies to help enroll its hardest-to-reach customers in Customer Assistance programs.	N/A*	1	25	179	3

Note to IOUs:

Leveraging activities would include when programs share resources to jointly support program delivery or administration.

While coordination refers more generally to program communication, collaboration, and alignment of activities to support individual program delivery.

\*SDG&E considers referrals and leads the same, therefore, this data is captured under column "F"

\*\* SDG&E does not track these ESA efforts individually, but as a whole "Customer Assistance" effort.

## Energy Savings Assistance Program Table - 9 Tribal Outreach

### San Diego Gas & Electric January 2023

OUTREACH STATUS	Quantity (Includes CARE, FERA, and ESA)	List of Participating Tribes
Tribes completed ESA Meet & Confer*	13	Barona Band of Mission Indians, Jamul Indian Village of California of the Kumeyaay Indians, Pauma Band of Luiseno Indians, Rincon Band of Luiseno Indians, Ewiiapaayap Band of Kumeyaay Indians, Sycuan Band of Kumeyaay Nation, Viejas Band of the Kumeyaay Nation, La Posta Band of Diegueno Mission Indians, Mesa Grande Band of Diegueno Mission Indians, Manzanita Band of Kumeyaay Nation, Campo Kumeyaay Nation, Iipay Nation of Santa Ysabel, La Jolla Band of Luiseno Indians
Tribes requested outreach materials or applications	5	Pauma Band of Luiseno Indians, La Posta Band of Diegueno Mission Indians, Mesa Grande Band of Diegueno Mission Indians, Iipay Nation Santa Ysabel, Jamul Indian Village of California of the Kumeyaay Nation
Tribes who have not accepted offer to Meet and Confer	4	San Pasqual Band of Mission Indians, Inaja-Cosmit Band of Indians***, Pala Band of Luiseno Indians, Los Coyotes Band of Cahuilla and Cupeno Indian
Non-Federally Recognized Tribes who participated in Meet & Confer	3	Juaneno Band of Mission Indians, San Luis Rey Band of Mission Indian, Kwaaymii
Tribes and Housing Authority sites involved in Focused Project/ESA	N/A	N/A
Partnership offer on Tribal Lands	N/A	N/A
Housing Authority and Tribal Temporary Assistance for Needy Families (TANF) office who received outreach (this includes email, U.S. mail, and/or phone calls)	2	Southern California American Indian Resource Center (SCAIR); Southern California Tribal Chairmen's Association (SCTCA)**
Housing Authority and TANF offices who participated in Meet and Confer	N/A	N/A

NOTE: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

\*SDG&E has invited all 17 tribes to meet and confer and will continue to engage throughout 2022.

\*\*SDG&E provides TANF related messaging through periodic presentations to SCAIR and SCTCA

\*\*\*Numbers are a rolling count of Tribal Outreach efforts

\*\*\*\* SDG&E does not provide service to Inaja & Cosmit

**CARE Table 1 - CARE Program Expenses  
San Diego Gas & Electric  
January 2023**

CARE Program:	Authorized Budget [1]			Current Month Expenses			Year to Date Expenses			% of Budget Spent YTD		
	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total
Outreach	\$ 2,964,569	\$ 329,397	\$ 3,293,966	\$ 67,532	\$ 8,365	\$ 75,897	\$ 67,532	\$ 8,365	\$ 75,897	2%	3%	2%
Processing / Certification Re-certification	\$ 549,987	\$ 61,110	\$ 611,097	\$ 98,382	\$ 12,160	\$ 110,542	\$ 98,382	\$ 12,160	\$ 110,542	18%	20%	18%
Post Enrollment Verification	\$ 427,239	\$ 47,471	\$ 474,710	\$ 7,184	\$ 888	\$ 8,072	\$ 7,184	\$ 888	\$ 8,072	2%	2%	2%
IT Programming	\$ 998,460	\$ 110,940	\$ 1,109,400	\$ 56,826	\$ 7,023	\$ 63,849	\$ 56,826	\$ 7,023	\$ 63,849	6%	6%	6%
Pilots	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	0%	0%	0%
CHANGES Program	\$ 238,500	\$ 26,500	\$ 265,000	\$ 18,368	\$ 2,270	\$ 20,638	\$ 18,368	\$ 2,270	\$ 20,638	8%	9%	8%
Studies	\$ 16,745	\$ 1,861	\$ 18,605	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	0%	0%	0%
Regulatory Compliance	\$ 286,425	\$ 31,825	\$ 318,250	\$ 6,574	\$ 813	\$ 7,387	\$ 6,574	\$ 813	\$ 7,387	2%	3%	2%
General Administration	\$ 685,350	\$ 76,150	\$ 761,500	\$ 28,867	\$ 3,568	\$ 32,435	\$ 28,867	\$ 3,568	\$ 32,435	4%	5%	4%
CPUC Energy Division	\$ 62,933	\$ 6,993	\$ 69,925	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	0%	0%	0%
<b>SUBTOTAL MANAGEMENT COSTS</b>	<b>\$ 6,230,208</b>	<b>\$ 692,245</b>	<b>\$ 6,922,453</b>	<b>\$ 283,733</b>	<b>\$ 35,087</b>	<b>\$ 318,820</b>	<b>\$ 283,733</b>	<b>\$ 35,087</b>	<b>\$ 318,820</b>	<b>5%</b>	<b>5%</b>	<b>5%</b>
CARE Rate Discount [2]	\$ 179,890,427	\$ 22,795,559	\$ 202,685,986	\$ 21,247,384	\$ 5,516,489	\$ 26,763,873	\$ 21,247,384	\$ 5,516,489	\$ 26,763,873	12%	24%	13%
<b>TOTAL PROGRAM COSTS &amp; CUSTOMER DISCOUNTS</b>	<b>\$ 186,120,635</b>	<b>\$ 23,487,804</b>	<b>\$ 209,608,439</b>	<b>\$ 21,531,117</b>	<b>\$ 5,551,576</b>	<b>\$ 27,082,693</b>	<b>\$ 21,531,117</b>	<b>\$ 5,551,576</b>	<b>\$ 27,082,693</b>	<b>12%</b>	<b>24%</b>	<b>13%</b>
Other CARE Rate Benefits												
- DWR Bond Charge Exemption				\$ 857,200	\$ -	\$ 857,200	\$ 857,200		\$ 857,200			
- CARE Surcharge Exemption				\$ 2,363,266	\$ 400,733	\$ 2,763,999	\$ 2,363,266	\$ 400,733	\$ 2,763,999			
- California Solar Initiative Exemption				\$ -	\$ -	\$ -	\$ -		\$ -			
- kWh Surcharge Exemption				\$ 119,946	\$ -	\$ 119,946	\$ 119,946		\$ 119,946			
- Vehicle Grid Integration Exemption				\$ 107,604	\$ -	\$ 107,604	\$ 107,604		\$ 107,604			
<b>Total Other CARE Rate Benefits</b>				<b>\$ 3,448,016</b>	<b>\$ 400,733</b>	<b>\$ 3,848,749</b>	<b>\$ 3,448,016</b>	<b>\$ 400,733</b>	<b>\$ 3,848,749</b>			
Indirect Costs				\$ 69,246	\$ 7,500	\$ 76,746	\$ 54,386	\$ 6,722	\$ 61,108			

1. Budget authorized in D.21.06.015, Attachment 1.

2. CARE Rate Discount amounts reflected in Advice Letters 4084-E and 3137-G, effective January 1st, 2023.

NOTE: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

CARE Table 2 - Enrollment, Recertification, Attrition, & Penetration  
San Diego Gas & Electric  
January 2023

	New Enrollment																			Recertification					Attrition (Drop Offs)					Enrollment		Total CARE Participants	Estimated CARE Eligible	Enrollment <sup>8</sup> Rate % (W/X)	Total Residential Accounts <sup>6</sup>	Gas Only	Electric Only
	Automatic Enrollment				Self-Certification (Income or Categorical)					Total New Enrollment (E+J)	Scheduled	Non-Scheduled (Duplicates)	Automatic	Total Recertification (L+M+N)	No Response <sup>4</sup>	Failed PEV	Failed Recertification	Other	Total Attrition (P+Q+R+S)	Gross (K+O)	Net Adjusted (K-T)																
	Inter-Utility <sup>1</sup>	Intra-Utility <sup>2</sup>	Leveraging <sup>3</sup>	Combined (B+C+D)	Online	Paper	Phone	Capitation	Combined (F+G+H+I)																												
January	13	24	0	37	6,848	378	584	179	7,989	8,026	2,658	5,227	593	8,478	1,859	1	140	5,213	7,213	16,504	813	351,059	289,316	121%	1,391,207	0	143,494										
February																																					
March																																					
April																																					
May																																					
June																																					
July																																					
August																																					
September																																					
October																																					
November																																					
December																																					
YTD Total	13	24	0	37	6,848	378	584	179	7,989	8,026	2,658	5,227	593	8,478	1,859	1	140	5,213	7,213	16,504	813	351,059	289,316	121%	1,391,207	-	143,494										

<sup>1</sup> Enrollments via data sharing between the IOUs.

<sup>2</sup> Enrollments via data sharing between departments and/or programs within the utility.

<sup>3</sup> Enrollments via data sharing with programs outside the IOU that serve low-income customers.

<sup>4</sup> No response includes no response to both Recertification and Verification.

<sup>5</sup> Data represents total residential electric customers.

<sup>6</sup> Data represents total residential electric customers.

<sup>7</sup> In accordance with Ordering Paragraph 189 of D.21-06-015, Annual CARE Eligibility Estimates filed February 12 of each year.

<sup>8</sup> Penetration Rate and Enrollment Rate are the same value.

|

**Note:** Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

**CARE Table 3A - Post-Enrollment Verification Results (Model)**  
**San Diego Gas & Electric**  
**January 2023**

Month	Total CARE Households Enrolled	Households Requested to Verify	% of CARE Enrolled Requested to Verify Total	CARE Households De-enrolled (Due to no response)	CARE Households De-enrolled (Verified as Ineligible)	Total Households De-enrolled	% De-enrolled through Post Enrollment Verification	% of Total CARE Households De-enrolled
January	351,059	2,905	0.8%	3	16	19	0.7%	0.0%
February	0	0	0.0%	0	0		0.0%	0.0%
March	0	0	0.0%	0	0		0.0%	0.0%
April	0	0	0.0%	0	0		0.0%	0.0%
May	0	0	0.0%	0	0		0.0%	0.0%
June	0	0	0.0%	0	0		0.0%	0.0%
July	0	0	0.0%	0	0		0.0%	0.0%
August	0	0	0.0%	0	0		0.0%	0.0%
September	0	0	0.0%	0	0		0.0%	0.0%
October	0	0	0.0%	0	0		0.0%	0.0%
November	0	0	0.0%	0	0		0.0%	0.0%
December	0	0	0.0%	0	0		0.0%	0.0%
<b>YTD Total</b>	<b>351,059</b>	<b>2,905</b>	<b>0.8%</b>	<b>3</b>	<b>16</b>	<b>19</b>	<b>0.7%</b>	<b>0.0%</b>

**Note:** Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

**CARE Table 3B Post-Enrollment Verification Results (Electric only High Usage)**  
**San Diego Gas & Electric**  
**January 2023**

Month	Total CARE Households Enrolled	Households Requested to Verify	% of CARE Enrolled Requested to Verify Total	CARE Households De-enrolled (Due to no response)	CARE Households De-enrolled (Verified as Ineligible)	Total Households De-enrolled	% De-enrolled through Post Enrollment Verification	% of Total CARE Households De-enrolled
January	351,059	273	0.1%	0	6	6	2.2%	0.0%
February	0	0	0.0%	0	0	0	0.0%	0.0%
March	0	0	0.0%	0	0	0	0.0%	0.0%
April	0	0	0.0%	0	0	0	0.0%	0.0%
May	0	0	0.0%	0	0	0	0.0%	0.0%
June	0	0	0.0%	0	0	0	0.0%	0.0%
July	0	0	0.0%	0	0	0	0.0%	0.0%
August	0	0	0.0%	0	0	0	0.0%	0.0%
September	0	0	0.0%	0	0	0	0.0%	0.0%
October	0	0	0.0%	0	0	0	0.0%	0.0%
November	0	0	0.0%	0	0	0	0.0%	0.0%
December	0	0	0.0%	0	0	0	0.0%	0.0%
<b>YTD Total</b>	<b>351,059</b>	<b>273</b>	<b>0.1%</b>	<b>0</b>	<b>6</b>	<b>6</b>	<b>2.2%</b>	<b>0.0%</b>

**Note:** Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

**CARE Table 4 - Enrollment by County**  
**San Diego Gas & Electric**  
**January 2023**

County	Estimated Eligible Households <sup>1</sup>			Total Households Enrolled <sup>2</sup>			Enrollment Rate <sup>3</sup>		
	Urban	Rural	Total	Urban	Rural	Total	Urban	Rural	Total
<b>Orange</b>	<b>16,607</b>	<b>0</b>	<b>16,607</b>	<b>15,738</b>	<b>-</b>	<b>15,738</b>	95%	0%	95%
<b>San Diego</b>	<b>266,215</b>	<b>6,494</b>	<b>272,709</b>	<b>327,724</b>	<b>7,597</b>	<b>335,321</b>	123%	117%	123%
<b>Total</b>	<b>282,822</b>	<b>6,494</b>	<b>289,316</b>	<b>343,462</b>	<b>7,597</b>	<b>351,059</b>	<b>121%</b>	<b>117%</b>	<b>121%</b>

<sup>1</sup> In accordance with Ordering Paragraph 189 of D.21-06-015, Annual CARE Eligibility Estimates filed February 12 of each year.

<sup>2</sup> Total Households Enrolled includes submeter tenants.

<sup>3</sup> Penetration Rate and Enrollment Rate are the same value.

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

**CARE Table 5 - Recertification Results**  
**San Diego Gas & Electric**  
**January 2023**

Month	Total CARE Households	Households Requested to Recertify	% of Households Total (C/B)	Households Recertified	Households De-enrolled	Recertification Rate % (E/C)	% of Total Households De-enrolled (F/B)
January	351,059	7,197	2.1%	1,176	131	16.3%	0.0%
February	0	0	0.0%	0	0	0.0%	0.0%
March	0	0	0.0%	0	0	0.0%	0.0%
April	0	0	0.0%	0	0	0.0%	0.0%
May	0	0	0.0%	0	0	0.0%	0.0%
June	0	0	0.0%	0	0	0.0%	0.0%
July	0	0	0.0%	0	0	0.0%	0.0%
August	0	0	0.0%	0	0	0.0%	0.0%
September	0	0	0.0%	0	0	0.0%	0.0%
October	0	0	0.0%	0	0	0.0%	0.0%
November	0	0	0.0%	0	0	0.0%	0.0%
December	0	0	0.0%	0	0	0.0%	0.0%
<b>YTD</b>	<b>351,059</b>	<b>7,197</b>	<b>2.1%</b>	<b>1,176</b>	<b>131</b>	<b>16.3%</b>	<b>0.04%</b>

**Note:** Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

**CARE Table 6 - Capitation Contractors<sup>1</sup>**  
**San Diego Gas & Electric**  
**January 2023**

Contractor	Contractor Type (Check one or more if applicable)				Total Enrollments	
	Private	CBO	WMDVBE	LIHEAP	Current Month	Year-to-Date
211 SAN DIEGO		X			175	175
ALPHA MINI MART	X					
AMERICAN RED CROSS WIC OFFICES		X	X			
CHULA VISTA COMMUNITY COLLABORATIVE		X				
COMMUNITY RESOURCE CENTER		X				
ELDERHELP OF SAN DIEGO		X				
HEARTS AND HANDS WORKING TOGETHER		X				
HOME START		X				
HORN OF AFRICA		X				
INTERFAITH COMMUNITY SERVICES		X				
LA MAESTRA FAMILY CLINIC		X			3	3
MAAC PROJECT		X		X		
NEIGHBORHOOD HEALTH CARE		X				
NORTH COUNTY HEALTH PROJECT, INC.	X				1	1
SAN DIEGO STATE UNIVERSITY WIC OFFICES		X				
SAN YSIDRO HEALTH CENTERS		X				
SCRIPPS HEALTH WIC		X				
SOMALI BANTU ASSOCIATION OF AMERICA		X				
SOMALI FAMILY SERVICES		X				
VISTA COMMUNITY CLINIC		X				
<b>Total Enrollments</b>					<b>179</b>	<b>179</b>

<sup>1</sup> All capitation contractors with current contracts are listed regardless of whether they have signed up customers or submitted invoices this year.

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

**CARE Program Table 7 - Expenditures for Pilots and Studies**  
**San Diego Gas & Electric**  
**January 2023**

2021	Authorized 2021-2026 Budget			Current Month Expenses			Year to Date Expenses			Cycle to Date Expenses		
	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total
<b>Pilots</b>												
CARE Outbound Calling Pilot [1]			\$ 80,000	\$ 2,133	\$ 263	\$ 2,396	\$ 2,133	\$ 263	\$ 2,396	\$ 12,517	\$ 1,452	3%
<b>Studies</b>												
Joint IOU - 2022 Low Income Needs Assessment (LINA) Study [2]			\$ 37,500	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	0%
Joint IOU - 2025 Low Income Needs Assessment (LINA) Study [1]			\$ 37,500	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	0%
Joint IOU - 2028 Low Income Needs Assessment (LINA) Study [1]			\$ 37,500	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	0%
Joint IOU - Statewide CARE-ESA Categorical Study [1]			\$ 11,250	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	0%
<b>Total</b>			\$ 203,750	\$ 2,133	\$ 263	\$ 2,396	\$ 2,133	\$ 263	\$ 2,396	\$ 12,517	\$ 1,452	3%

**NOTE:** Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

1. Budget authorized in D.21.06.015.
2. Budget authorized in Advice Letter 3478-E and 2828-G.

**CARE Table 8**  
**CARE and Disadvantage Communities Enrollment Rate for Zip Codes**  
**San Diego Gas & Electric**  
**January 2023**

Total CARE Households Enrolled				
Month	CARE Enrollment Rate for Zip Codes that have 10% or more disconnections [2]	CARE Enrollment Rate for Zip Codes in High Poverty (Income Less than 100% FPG) [3]	CARE Enrollment Rate for Zip Codes in High Poverty (with 70% or Less CARE Penetration) [3]	CARE Enrollment Rate for DAC (Zip/Census Tract) Codes in High Poverty (with 70% or Less CARE Enrollment Rate) [1]
January	N/A	122%	67%	N/A
February				
March				
April				
May				
June				
July				
August				
September				
October				
November				
December				
<b>YTD</b>	N/A	122%	67%	N/A

**Note:**

Penetration Rate and Enrollment Rate are the same value.

DACs are defined at the census tract level. Corresponding zip codes are provided for the purpose of this table; however, the entire zip code listed may not be considered a DAC.

Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

[1] All DAC Zip Codes have a CARE Enrollment Rate > 70%

[2] Due to the COVID customer protections, no customers have been disconnected since March 4, 2020.

[3] Includes zip codes with >25% of customers with incomes less than 100% FPG

## CARE Table 8A

### CARE Top 10 Lowest Enrollment Rates in High Disconnection, High Poverty, and DAC Communities by Zip Code San Diego Gas & Electric January 2023

ZIP	Top 10 Lowest CARE Enrollment Rate for Zip Codes that have 10% or more Disconnections [1]
ZIP00001	N/A
ZIP00002	N/A
ZIP00003	N/A
ZIP00004	N/A
ZIP00005	N/A
ZIP00006	N/A
ZIP00007	N/A
ZIP00008	N/A
ZIP00009	N/A
ZIP00010	N/A

ZIP	Top 10 Lowest CARE Enrollment Rate for Zip Codes in High Poverty (Income Less than 100% FPG) [2]
92061	67%
92101	72%
91905	76%
92122	79%
92060	87%
92078	97%
92066	97%
92086	100%
92058	112%
92025	116%

ZIP	Top 10 Lowest CARE Enrollment Rate for Zip Codes in DAC
92102	128%
91910	129%
92021	137%
91950	138%
92020	138%
92113	144%
91911	149%
92173	173%
92105	175%
92114	178%

**Note:**

Some zip codes rolled up to the nearest zip code for privacy reasons due to the number of people residing in that zip code.

DACs are defined at the census tract level. Corresponding zip codes are provided for the purpose of this table; however, the entire zip code listed may not be considered a DAC.

[1] Due to the COVID customer protections, no customers have been disconnected since March 4, 2020.

[2] Includes zip codes with >25% of customers with incomes less than 100% FPG

**FERA Table 1 - FERA Program Expenses**  
**San Diego Gas & Electric**  
**January 2023**

	<b>Authorized Budget [1]</b>	<b>Current Month Expenses</b>	<b>Year to Date Expenses</b>	<b>% of Budget Spent YTD</b>
<b>FERA Program:</b>	<b>Electric</b>	<b>Electric</b>	<b>Electric</b>	<b>Electric</b>
Outreach	\$ 364,691	\$ 4,427	\$ 4,427	1%
Processing / Certification Re-certification	\$ 13,389	\$ 1,337	\$ 1,337	10%
Post Enrollment Verification	\$ 969	\$ 204	\$ 204	21%
IT Programming	\$ 53,045	\$ 479	\$ 479	1%
Pilot(s)	\$ -	\$ -	\$ -	0%
Studies	\$ 50,000	\$ -	\$ -	0%
Regulatory Compliance	\$ 45,920	\$ 1,818	\$ 1,818	4%
General Administration	\$ 73,891	\$ 1,871	\$ 1,871	3%
CPUC Energy Division	\$ 10,488	\$ -	\$ -	0%
<b>SUBTOTAL MANAGEMENT COSTS</b>	<b>\$ 612,393</b>	<b>\$ 10,136</b>	<b>\$ 10,136</b>	<b>2%</b>
FERA Rate Discount [2]	\$ 4,170,665	\$ 468,882	\$ 468,882	11%
<b>TOTAL PROGRAM COSTS &amp; CUSTOMER DISCOUNTS</b>	<b>\$ 4,783,058</b>	<b>\$ 479,018</b>	<b>\$ 479,018</b>	<b>10%</b>
Indirect Costs		\$ 2,340	\$ 2,340	

1. Budget approved in D.21-06-015, Attachment 1

2. FERA Discount amount reflected in Advice Letter 4084-E, effective January 1st, 2023.

**NOTE: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.**

**FERA Table 2 - Enrollment, Recertification, Attrition, & Penetration**  
**San Diego Gas & Electric**  
**January 2023**

	New Enrollment									Recertification				Attrition (Drop Offs)					Enrollment		Total FERA Participants	Estimated FERA Eligible <sup>5</sup>	Enrollment <sup>6</sup> Rate % (W/X)	
	Automatic Enrollment				Self-Certification (Income or Categorical)					Total New Enrollment (E+J)	Scheduled	Non-Scheduled (Duplicates)	Automatic	Total Recertification (L+M+N)	No Response <sup>4</sup>	Failed PEV	Failed Recertification	Other	Total Attrition (P+Q+R+S)	Gross (K+O)				Net Adjusted (K-T)
	Inter-Utility <sup>1</sup>	Intra-Utility <sup>2</sup>	Leveraging <sup>3</sup>	Combined (B+C+D)	Online	Paper	Phone	Capitation	Combined (F+G+H+I)															
January	0	0	0	0	281	9	24	7	321	321	17	107	1	125	88	0	61	239	388	446	-67	11,968	43,709	27%
February																								
March																								
April																								
May																								
June																								
July																								
August																								
September																								
October																								
November																								
December																								
YTD Total	0	0	0	0	281	9	24	7	321	321	17	107	1	125	88	0	61	239	388	446	-67	11,968	43,709	27%

<sup>1</sup> Enrollments via data sharing between the IOUs.

<sup>2</sup> Enrollments via data sharing between departments and/or programs within the utility.

<sup>3</sup> Enrollments via data sharing with programs outside the IOU that serve low-income customers.

<sup>4</sup> No response includes no response to both Recertification and Verification.

<sup>5</sup> In accordance with Ordering Paragraph 189 of D 21-06-015, Annual FERA Eligibility Estimates filed February 12 of each year.

<sup>6</sup> Penetration Rate and Enrollment Rate are the same value.

**Note:** Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

<b>FERA Table 3A - Post-Enrollment Verification Results (Model)</b> <b>San Diego Gas &amp; Electric</b> <b>January 2023</b>								
Month	Total FERA Households Enrolled	Households Requested to Verify	% of FERA Enrolled Requested to Verify Total	FERA Households De-enrolled (Due to no response)	FERA Households De-enrolled (Verified as Ineligible)	Total Households De-enrolled	% De-enrolled through Post Enrollment Verification	% of Total FERA Households De-enrolled
January	11,968	82	0.7%	0	0	0	0.0%	0.0%
February								
March								
April								
May								
June								
July								
August								
September								
October								
November								
December								
YTD Total	11,968	82	0.7%	0	0	0	0.0%	0.0%

**Note:** Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

<b>FERA Table 3B Post-Enrollment Verification Results (Electric only High Usage)</b> <b>San Diego Gas &amp; Electric</b> <b>January 2023</b>								
Month	Total FERA Households Enrolled	Households Requested to Verify	% of FERA Enrolled Requested to Verify Total	FERA Households De-enrolled (Due to no response)	FERA Households De-enrolled (Verified as Ineligible)	Total Households De-enrolled	% De-enrolled through Post Enrollment Verification	% of Total FERA Households De-enrolled
January	11,968	0	0.0%	0	0	0	0.0%	0.0%
February								
March								
April								
May								
June								
July								
August								
September								
October								
November								
December								
YTD Total	11,968	0	0.0%	0	0	0	0.0%	0.0%

**Note:** Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

**FERA Table 4 - Enrollment by County**  
**San Diego Gas & Electric**  
**January 2023**

County	Estimated Eligible Households <sup>1</sup>			Total Households Enrolled <sup>2</sup>			Enrollment Rate <sup>3</sup>		
	Urban	Rural	Total	Urban	Rural <sup>3</sup>	Total	Urban	Rural	Total
Orange	2,102	0	2,102	462	0	462	22%	0%	22%
San Diego	40,415	1,192	41,607	11,222	284	11,506	28%	24%	28%
<b>Total</b>	<b>42,517</b>	<b>1,192</b>	<b>43,709</b>	<b>11,684</b>	<b>284</b>	<b>11,968</b>	<b>27%</b>	<b>24%</b>	<b>27%</b>

<sup>1</sup> In accordance with Ordering Paragraph 189 of D.21-06-015, Annual FERA Eligibility Estimates filed February 12 of each year.

<sup>2</sup> Total Households Enrolled includes submeter tenants.

<sup>3</sup> Penetration Rate and Enrollment Rate are the same value.

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

**FERA Table 5 - Recertification Results**  
**San Diego Gas & Electric**  
**January 2023**

Month	Total FERA Households	Households Requested to Recertify	% of Households Total (C/B)	Households Recertified	Households De-enrolled	Recertification Rate % (E/C)	% of Total Households De-enrolled (F/B)
January	11,968	293	2.4%	0	33	0.0%	0.3%
February							
March							
April							
May							
June							
July							
August							
September							
October							
November							
December							
<b>YTD</b>	<b>11,968</b>	<b>293</b>	<b>2.4%</b>	<b>0</b>	<b>33</b>	<b>0.0%</b>	<b>0.3%</b>

**Note:** Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

**FERA Table 6 - Capitation Contractors<sup>1</sup>**  
**San Diego Gas & Electric**  
**January 2023**

Contractor	Contractor Type (Check one or more if applicable)				Total Enrollments	
	Private	CBO	WMDVBE	LIHEAP	Current Month	Year-to-Date
211 SAN DIEGO		X			7	7
ALPHA MINI MART	X				-	-
AMERICAN RED CROSS WIC OFFICES		X	X		-	-
CHULA VISTA COMMUNITY COLLABORATIVE		X			-	-
COMMUNITY RESOURCE CENTER		X			-	-
ELDERHELP OF SAN DIEGO		X			-	-
HEARTS AND HANDS WORKING TOGETHER		X			-	-
HOME START		X			-	-
HORN OF AFRICA		X			-	-
INTERFAITH COMMUNITY SERVICES		X			-	-
LA MAESTRA FAMILY CLINIC		X			-	-
MAAC PROJECT		X		X	-	-
NEIGHBORHOOD HEALTH CARE		X			-	-
NORTH COUNTY HEALTH PROJECT, INC.	X				-	-
SAN DIEGO STATE UNIVERSITY WIC OFFICES		X			-	-
SAN YSIDRO HEALTH CENTERS		X			-	-
SCRIPPS HEALTH WIC		X			-	-
SOMALI BANTU ASSOCIATION OF AMERICA		X			-	-
SOMALI FAMILY SERVICES					-	-
VISTA COMMUNITY CLINIC		X			-	-
<b>Total Enrollments</b>					<b>7</b>	<b>7</b>

<sup>1</sup> All capitation contractors with current contracts are listed regardless of whether they have signed up customers or submitted invoices this year.

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.