

**BEFORE THE PUBLIC UTILITIES COMMISSION  
OF THE STATE OF CALIFORNIA**

Application of Pacific Gas and Electric  
Company for Approval of Energy Savings  
Assistance and California Alternate Rates for  
Energy Programs and Budgets for 2021-2026  
Program Years.

(U 39 M)

Application No. 19-11-003  
(Filed November 4, 2019)

And Related Matters.

Application No. 19-11-004  
Application No. 19-11-005  
Application No. 19-11-006  
Application No. 19-11-007

**MONTHLY REPORT OF PACIFIC GAS AND ELECTRIC COMPANY (U 39 M)  
ON INCOME QUALIFIED ASSISTANCE PROGRAMS FOR JANUARY 2023**

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Dated: February 21, 2023

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In accordance with Ordering Paragraph 17 of Decision (D.) 01-05-033, Pacific Gas and Electric Company hereby submits its attached monthly status report on the results of its Energy Savings Assistance (ESA) Program, California Alternate Rates for Energy (CARE) Program, and Family Electric Rate Assistance (FERA) Program efforts, showing results through January 2023. Pursuant to D.21-06-015, the new ESA, CARE and FERA Program funding cycle began on July 1, 2021.

Respectfully Submitted,

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Energy Savings Assistance (ESA),  
California Alternate Rates for Energy (CARE),  
and Family Energy Rate Assistance (FERA)  
Program Monthly Report for January 2023



# PACIFIC GAS AND ELECTRIC COMPANY

Energy Savings Assistance Program,  
California Alternate Rates for Energy Program, and  
Family Electric Rate Assistance Program  
Monthly Report for January 2023

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# PACIFIC GAS AND ELECTRIC COMPANY

## Energy Savings Assistance Program, California Alternate Rates for Energy Program, and Family Electric Rate Assistance Program

### Monthly Report for January 2023

The Energy Savings Assistance (ESA), California Alternate Rates for Energy (CARE), and Family Electric Rate Assistance (FERA) programs are long-standing programs designed to assist income-qualified households in Pacific Gas and Electric (PG&E)'s service territory in reducing their energy usage and monthly utility expenses. Decision (D.) 21-06-015 authorized a new ESA, CARE, and FERA program funding cycle beginning July 1, 2021, through December 31, 2026.

PG&E's monthly report for January 2023 complies with the income-qualified programs reporting requirements established in D.21-06-015 to include FERA, and with all reporting and program evaluation requirements previously established for the CARE and ESA Programs.<sup>1</sup>

### Regulatory Update

#### **Energy Savings Assistance (ESA) Program**

**ESA Multifamily Whole Building (MFWB) Program Solicitation:** On January 24, 2023, pursuant to D.21-06-015, PG&E filed Advice Letter (AL) 4707-G/6842-E to request the California Public Utilities Commission's (CPUC or Commission) approval of the ESA MFWB Program Implementation Agreement executed between PG&E and TRC Solutions, Inc. resulting from PG&E's MFWB program solicitation. This AL is currently pending disposition.

**ESA Working Group (WG):** The January 26, 2023 ESA Working Group (WG) meeting centered around a summary of 2022 ESA WG and sub-working group (SWG) accomplishments and next steps, and a look toward 2023 activities, including the 2023 ESA WG governance charters, and establishing a new sub-working group focused on CARE and FERA program post-enrollment verification (PEV). Meeting materials for this public meeting can be accessed by visiting:  
<https://pda.energydataweb.com/#!/documents/2760/view>.

#### **California Alternate Rates for Energy Program (CARE)**

**CARE Eligibility Report – Request for Extension:** On January 18, 2023, PG&E submitted a request for an extension of time to comply with the requirement to submit the Annual CARE Eligibility Report from February 12, 2023, to April 13, 2023; the request was granted on February 7, 2023. The data is delayed in 2023 due to the introduction of new geographical definitions (2020 Census blocks etc.) in 2022, and because certain key datasets required for the CARE estimates arrived later than usual. The combined effects of the changes in data, delayed data availability, and the need to consolidate and standardize programming to meet new reporting requirements/requests in a more systematic manner within a further compressed time frame, rendered a later due date necessary.

#### **Miscellaneous**

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<sup>1</sup> The IOUs worked with Energy Division (ED) staff to revise reporting tables and formats in compliance with the mandates of D.21-06-015. PG&E is using the most recent monthly reporting template that was approved by ED in March 2022 to provide its monthly updates of the ESA, CARE, and FERA programs beginning with its March 2022 report.

**Senate Bill 1208 Implementation:** On January 26, 2023, CPUC Commissioner Genevieve Shiroma issued the “Assigned Commissioner’s Ruling (ACR) Amending Scope and Inviting Comments to Determine Next Steps in Light of Enactment of Senate Bill (SB) 1208.” This ACR re-opens the IOU’s consolidated CARE/FERA/ESA Proceeding<sup>2</sup> until December 29, 2023, and amends the scope to address potential funding needs relating to the implementation of a concurrent low-income utility customer assistance program application process.

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<sup>2</sup> Applications 19-11-003, A.19-11-004, A.19-11-005, A.19-11-006, and A.19-11-007.

## 1. Energy Savings Assistance (ESA) Program Executive Summary

The ESA Program provides no-cost home weatherization, energy-efficient appliances, and energy education services to income-qualified PG&E customers<sup>3</sup> throughout PG&E's service territory. ESA is a resource program emphasizing long-term energy savings and serves all willing and eligible low-income customers by providing all feasible ESA Program measures based on need states, at no cost to the customer through a direct-install approach. All housing types are eligible to participate, and the ESA Program is available to both homeowners and renters.

D.21-06-015 approved the ESA program budget for Program Years (PYs) 2021-2026. The total 2023 authorized ESA Program budget is \$219,981,838, which covers all programs in the ESA portfolio, including the long-standing "ESA Main" program for single-family (SF) and multi-family (MF) housing, the MF-Common Area Measures (CAM) program, and studies, and pilots, including the Pilot Plus and Pilot Deep program. In January 2023, PG&E expended \$5,492,187 in total ESA program costs. Further details of ESA expenses are provided in the ESA Summary Table, ESA Table 1 and ESA Table 1A in the Appendix.

### 1.1 Energy Savings Assistance Program Overview

#### 1.1.1 Provide a summary of the Energy Savings Assistance Program elements as approved in Decision (D.) 21-06-015.

ESA Table 1: ESA Main (SF, MH, MF In-Unit) Summary of Expenses for 2023			
	2023 Authorized/Planning Assumptions <sup>[a]</sup>	Actual YTD <sup>[b]</sup>	% YTD
<b>Budget<sup>[c]</sup></b>	\$127,740,559	\$5,565,677	4%
<b>Homes Treated</b>	60,437	5,789	10%
<b>kWh Saved<sup>[d]</sup></b>	35,773,079	1,988,135	6%
<b>kW Demand Reduced<sup>[d]</sup></b>	3,238	425	13%
<b>Therms Saved<sup>[d]</sup></b>	1,458,655	109,778	8%
<b>GHG Emissions Reduced (Tons)</b>	N/A	2,193	
<sup>[a]</sup> Authorized ESA budget, energy savings goals and household treatment target per D.21-06-015.			
<sup>[b]</sup> As shown in ESA Monthly Report Table 1, and Table 2.			
<sup>[c]</sup> ESA Main program budget includes measures and program administrative budget categories as shown on ESA Monthly Report Table 1. 2023 authorized budget and expenditures includes Benefit Burdens.			
<sup>[d]</sup> Per Table 5 of Attachment 1, D. 21-06-015, the 2023 goals for kWh, kW, and therms include ESA Main and MF CAM; however, the above table reports results only from ESA Main, and does not include results from MF CAM.			

<sup>3</sup> To qualify for the ESA Program, a residential customer's household income must be at or below 250 percent of Federal Poverty Guidelines, as set in Senate Bill 756, and that became effective on July 1, 2022. Formerly, the ESA program eligibility was set at 200 percent of FPG, per D.05-10-044.

In January 2023, PG&E's ESA Main (SF, Mobile Home (MH), MF In-Unit) treated 5,789 homes, resulting in 1,988,135 kWh saved, 425 kW demand reduced, and 109,778 therms saved. In addition, 2,193 tons of GHG emissions were reduced.

ESA Table 2: MF CAM Summary of Expenses for 2023			
	2023 Authorized/Planning Assumptions <sup>[a]</sup>	Actual YTD	% YTD
<b>Budget <sup>[b]</sup></b>	\$38,764,717	\$(202,806)	-1%
<b>Properties Treated</b>	-	-	
<b>kWh Saved</b>	-	-	
<b>kW Demand Reduced</b>	-	-	
<b>Therms Saved</b>	-	-	
<sup>[a]</sup> 2022 Properties Treated target is from Advice Letter 4472-G/6279-E. Other planning assumptions values are based on the historical average of the completed ESA CAM projects. <sup>[b]</sup> 2023 Budget planning assumptions includes unspent funds from the previous funding cycle that were carried over to the current PY per D.21-06-015.			

PG&E's ESA MF CAM program met and exceeded its treatment goal for program year 2022. The program is not enrolling or treating any new projects in 2023. PG&E is managing a waitlist of projects that are interested in participating in the new Northern MFWB program and will pass it to the Northern MFWB program's implementer when the program is fully launched, expected in Q2 2023.

ESA Table 3: MF MFWB (In-Unit, MF CAM, MFWB) <sup>[a]</sup> Summary of Expenses for 2023			
	2023 Authorized/Planning Assumptions	Actual YTD	% YTD
<b>Budget <sup>[b]</sup></b>	\$35,439,273	\$0	0%
<b>Properties Treated</b>	30	-	
<b>Households Treated</b>	13,566	-	
<b>kWh Saved</b>	3,794,344	-	
<b>kW Demand Reduced</b>	N/A	-	
<b>Therms Saved</b>	253,022	-	
<sup>[a]</sup> MFWB program budget includes In-Unit, MF CAM, SPOC, and Implementer administrative budget categories as shown on ESA Monthly Report Table 1A.			

ESA Table 4: Pilot Plus and Pilot Deep Summary of Expenses for 2023			
	2023 Authorized/Planning Assumptions <sup>[a]</sup>	Actual YTD <sup>[b]</sup>	% YTD
<b>Budget<sup>[c]</sup></b>	\$16,624,146	\$154,349	1%
<b>Homes Treated</b>	-	-	-
<b>kWh Saved</b>	-	-	-
<b>kW Demand Reduced</b>	-	-	-
<b>Therms Saved</b>	-	-	-
<b>GHG Emissions Reduced (Tons)</b>	-	-	-
<p>[a] Home treatment, energy savings and GHG emissions reduction targets were not included in D. 21-06-015. PG&amp;E will report on actual achievements upon completion of home treatment.</p> <p>[b] Actual homes treated, savings and GHG emissions reduction values will be reported when projects have been fully closed (i.e., inspected, issues resolved, permits closed, as applicable) and reported by Pilot Implementer to PG&amp;E.</p> <p>[c] Pilot Plus and Pilot Deep budget and expenditures as shown on ESA Monthly Report Table 1A-2.</p>			

PG&E launched the ESA Pilot Plus and Pilot Deep Program (Pilot Plus/Deep) at the end of June 2022 with a fully executed third-party pilot implementation contract.<sup>4</sup> Pilot outreach began in October 2022, home assessments in November 2022, and installations in December 2022. PG&E will begin reporting actual homes treated, energy savings and GHG emissions reduction values following the completion of the first successful home treatment, including final inspection, issue resolution (if any), and permit closure (if applicable). As of January 2023, one installation project was in progress, but not yet completed. Additional information on Pilot Plus/Deep is included in Section 1.5.2, ESA Program Pilots.

<sup>4</sup> D.21-06-015 Ordering Paragraph 42 states “The Pilot Plus and Pilot Deep program must be launched by the beginning of the third quarter of 2022” (p. 480). PG&E in its Pilot Implementation Plan Advice letter defined program launch as beginning with an executed contract. See PG&E Advice Letter 4530-G/6412-E (November 19, 2021), p.4, fn.11.

ESA Table 5: Single Family Affordable Solar Homes (SASH) and Multifamily Affordable Solar Housing (MASH) Unspent Funds (Electric IOUs Only) <sup>[a]</sup> for 2023			
	2023 Authorized/Planning Assumptions <sup>[a]</sup>	Actual YTD	% YTD
<b>Budget</b>	-	-	-
<sup>[a]</sup> Pending Advice Letter described in text below Table 5.			

The SASH and MASH programs both sunset in PG&E's service territory at the end of 2021, pursuant to Assembly Bill (AB) 217 (Bradford, 2013). As directed by D. 15-01-027 that implemented AB 217, any unencumbered SASH/MASH program funds at the end of 2021 should be used for energy efficiency measures in low-income residential housing, as defined.<sup>5</sup> PG&E has ~\$9M left in its MASH budget, that it will propose to transfer to the ESA program.<sup>6</sup> Later in Q1 2023, the electric IOUs plan to file a Joint Advice Letter for disposal of unspent funds from the SASH and/or MASH programs to the ESA program. After the Advice Letter is filed, budget authorization will be pending per Energy Division disposition of Advice Letter.

### 1.1.2 Program Measure Changes

There were no program measure changes during this reporting period.

## 1.2 ESA Customer Outreach and Enrollment Update

### 1.2.1 Provide a summary of the Energy Savings Assistance Program outreach and enrollment strategies deployed this month.

**ESA Main (SF, MH, and MF In-Unit) Program Contractor Outreach:** PG&E's ESA quarterly acquisition campaigns and contractor efforts are complementary in generating qualified leads. In addition to strategic marketing campaigns, contractors rely on a variety of activities to conduct outreach, primarily utilizing outbound calling from assigned lead lists provided to them quarterly after the launch of each acquisition campaign. Contractors also canvas areas with a high propensity for eligible customers, make outbound calls from contractor-generated lists of CARE or Zip-7 customers, and respond to referrals generated by PG&E marketing.

**ESA Main Customer Satisfaction Score:** In an effort to ensure that customers are highly satisfied and have an outstanding experience with the ESA program, PG&E conducts robust surveys of participants. Results YTD for 2023 will be reported

<sup>5</sup> OP 12 of D.15-01-027 states "The Program Administrators shall ensure that program expenditures in each utility's service territory do not exceed the total authorized budget amounts over the duration of the programs. The program incentive budgets will be available until all funds are exhausted or until December 31, 2021, whichever occurs first. Any money unspent and unencumbered on January 1, 2022, shall be used for "cost-effective energy efficiency measures in low-income residential housing that benefit ratepayers," as set forth in Public Utilities Code Section 2852(c)(3)."

<sup>6</sup> As of 12/1/2022, there was ~\$8.6 million in incentive funds remaining in addition to some remaining administrative funds (~\$0.5 million) for PG&E.

starting in February 2023's monthly report. PG&E conducts a detailed analysis of the survey results to identify areas of success, and pinpoint opportunities for improvement, and then shares the results with the ESA contractors in order to optimize ESA offerings from the customer perspective. These results are also used to identify trends in contractor performance and create opportunities for contractor soft skills training.

**ESA Program Multifamily Common Area Measure (MF CAM) Initiative:** PG&E's ESA CAM program has reached its enrollment goal for program year 2022 and has officially closed enrollment and is preparing for transition to the Northern MFWB program. Accordingly, PG&E will no longer include this in future monthly reports.

**ESA Program MFWB<sup>7</sup> (MF In-Unit, MF CAM, MFWB):** PG&E anticipates providing outreach and enrollment updates after the program is launched in Q2 2023.

**ESA Pilot Plus and Pilot Deep:** Outreach for ESA Pilot Plus and Pilot Deep<sup>8</sup> continued in January 2023, utilizing the customer targeting list previously generated for the fourth quarter of 2022. Throughout January, the remaining customers on the initial list were contacted. The second customer targeting list was generated in January and intended for use throughout the first quarter of 2023. Approximately 2,000 customers will be contacted per week via a combination of email, direct mail, and outbound calling. In January 2023, the Pilot Implementer began door-to-door outreach to customers on the targeting list who were geographically clustered. This approach will be evaluated throughout the first quarter.

Throughout January 2023, 6,041 customers received Pilot communications, 33 customers inquired about the Pilot's offerings, 15 were pre-qualified as eligible, and seven home assessments were completed.<sup>9</sup> Not all customers who express interest will be ideal candidates for the Pilot. In such cases, the Pilot directs customers to alternative assistance programs, such as ESA, CARE, FERA, Medical Baseline, etc.

In an effort to optimize Pilot outcomes, in January, PG&E evaluated Pilot outreach performance to-date, benchmarked against PG&E's internal outreach campaigns, and determined that the Pilot should shift to PG&E-led outreach in the second quarter, in an effort to improve response rates. The Pilot implementation team will monitor this performance on an ongoing basis, taking a test-and-learn approach to Pilot implementation.

In the interim, outreach is being conducted by the third-party pilot implementer, CLEAResult. All outreach materials contain the ESA logo<sup>10</sup> as well as CLEAResult and PG&E logos. PG&E has also published a website with frequently asked questions (English and Spanish) and provided customer service center staff with information about Pilot offerings in an effort to validate for customers that the Pilot's offerings

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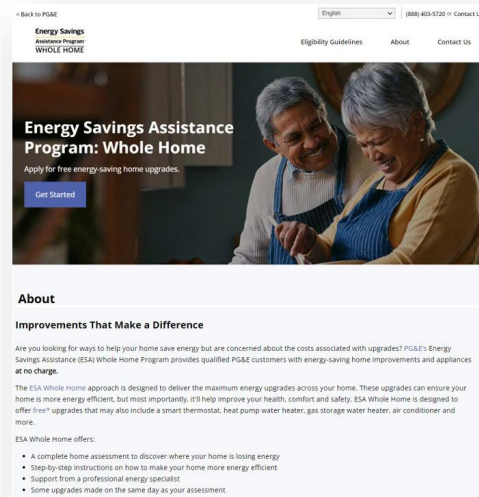
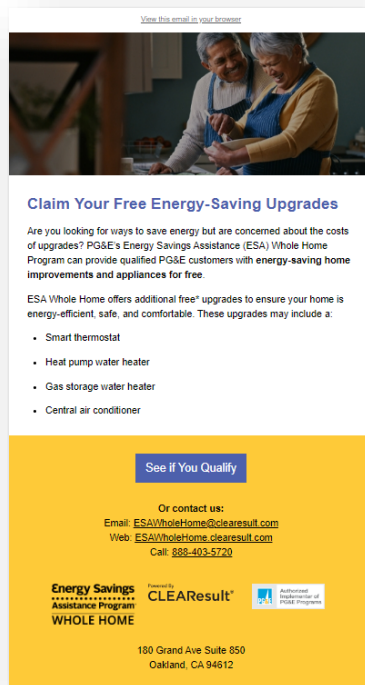
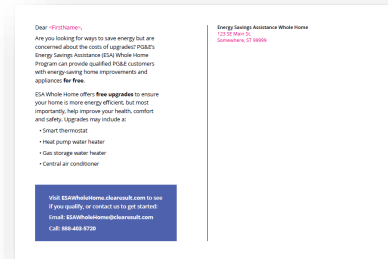
<sup>7</sup> MFWB Implementation to occur no earlier than January 2023.

<sup>8</sup> The ESA Pilot Plus and Pilot Deep offerings will be referred to as "Energy Savings Assistance Program: Whole Home" (or "ESA Whole Home" for short) in all customer engagement settings, including marketing and outreach materials.

<sup>9</sup> These values are a snapshot of activity during a single month. Response rates, pre-qualifications, and scheduled audits may result from prior months' outreach efforts.

<sup>10</sup> As reported in the September 2022 monthly report, the Pilot is using the ESA logo with the tagline, "Whole Home" added to the bottom to differentiate the Pilot's offerings from other offerings within the ESA portfolio.

are legitimate. Samples of outreach material (postcard, email, website) are provided below:



**Language Line:** PG&E continues to work with LanguageLine Solutions to provide language translation services for all of its customers. During the month of January 2023, 90 ESA customers required assistance through PG&E's designated language line.

**Tribal Outreach:** PG&E continued working in January to provide support to the current tribe participating in its 2022 Outreach Grant program.<sup>11</sup> In addition, in January, PG&E hosted two Q&A meetings for tribes interested in applying for its 2023 Outreach Grant Program, with a total of 12 tribes participating.

In January 2022, the Tejon Tribe's grant-funded activities included:

- Presenting information on CARE, FERA, Medical Baseline and ESA programs to more than 30 members in their Executive Council meeting.

<sup>11</sup> PG&E's Tribal Outreach grants were designed pursuant to OP 145 of D. 21-06-015, requiring the utilities to develop "mini-grants" for tribes to support their outreach and coordination efforts with the IOUs.





PG&E continued to deploy the CARE Welcome Kit<sup>12</sup> to customers who were newly enrolled in the CARE program. In January 2023, 2,656 kits were sent, and PG&E received 206 ESA applications from that deployment, for an 8% response rate.

### 1.2.3 Managing Energy Use

As part of its energy education, PG&E provides customers with online resources to assist in managing their energy use. In January 2023, ESA contractors assisted 894 customers with signing up for MyAccount and enrolled 1,107 customers in Energy Alerts. From MyAccount, customers can access and perform a Home Energy Checkup and CARE-enrolled customers can view their latest Personalized Energy Profile (PEP) report. The PEP report, available to CARE-enrolled customers and ESA contractors quarterly, offers customized behavioral and energy conservation tips, and rate recommendations based on the customer's energy use, load profile, and season of the year. In addition, participants in the ESA program receive collateral "leave behinds" (printed materials) from ESA contractors with tips for managing energy, rate plan choices, and other programs and resources that they may be qualified for, both administered by PG&E and by third parties.

### 1.2.4 Services to Reduce Energy Bill

PG&E's ESA contractors provide collateral leave behinds that present solutions for saving money and managing energy costs for all ESA participants. PG&E's Universal Brochure provides comprehensive information to ESA customers about bill discount and assistance programs, rate plan choices, energy management and payment support programs in an easy-to-read format. ESA contractors are trained to discuss new opportunities for bill savings and assist in program enrollment, such as the Arrearage Management Plan (AMP) and referrals to the DAC-SASH and LIHEAP program administrators for qualified and interested households. The ESA Program

<sup>12</sup> Since January 2018, PG&E has included a personalized pre-filled response form for the ESA Program in the CARE Welcome Kit. Customers who wish to participate may complete the form and return it to PG&E.

also has cross referral and direct enrollment processes to auto-enroll eligible income-qualified customers into the CARE or FERA program.

### 1.2.5 Additional Activities

**CARE Discounts Removed:** The ESA program systematically removes CARE customers who apply for ESA but are proven to be over income. PG&E identified no such customers from CARE in January 2023.

**New Contractors and Community-Based Organizations (CBOs):** In January 2023, PG&E had no new Contractors or CBOs join the ESA program.

## 1.3 Leveraging Success Evaluation, Including California State Department of Community Services and Development (CSD)

### 1.3.1 Please provide a status on referrals, of the leveraging and coordination effort with CSD. Expand on activities and success rates across the list of programs from the Coordination Workshop, such as Affordable Broadband and Lifeline, as applicable to ESA, CARE and FERA. What new steps or programs have been implemented? What was the result in terms of new enrollments?

**CSD Low Income Weatherization Program (LIWP) (MF) Leveraging Projects:** PG&E is open to collaborating with CSD to explore potential LIWP-MF leveraging and measure implementation and explore strategies that may be most effective for leveraging the 2022-2026 ESA programs.

There was no CSD-LIWP leveraging activity in January 2023.

**Low Income Home Energy Assistance Program (LIHEAP) Energy Star® Refrigerator Installations:** There were no refrigerators installed through LIHEAP leveraging in January 2023.

**CSD Data Sharing:** PG&E continues to share data with CSD on a monthly and annual basis and as requests are made.

## 1.4 ESA Workforce Education & Training

### 1.4.1 Please summarize efforts to improve and expand the ESA Program workforce education and training. Describe steps taken to hire and train low-income workers and how such efforts differ from prior program years.

The PG&E Energy Efficiency Workforce Education and Training Program (WE&T) supports ESA contractor training by adopting the Train-the-Trainer Model which provides a combination of on-demand and live (in-person) trainings for Energy Specialists (ES), Weatherization Specialists (WS), and Advanced Weatherization

Specialists (AWS) with instructor-led presentations and virtual engagement activities with trainees. Due to the need for hands-on training for Natural Gas Appliance Testing (NGAT), Energy Training Centers (ETC) continued the blended model, which consists of on-demand remote training (self-paced) and one day of in-person practical training, following COVID-19 safety guidelines and procedures. In addition, on-demand training support is available to help students with soft-skill trainings for preparedness prior to the start of web-based courses. The support consists of assistance with navigating the webinar platforms, technology setup, and expectations of in-person class engagement activities.

ESA contractors are encouraged to hire local workers to implement the ESA Program in their areas. All contractors and subcontractors responsible for implementing the ESA Program are trained at the ETC in Stockton. Many of these ESA program ES and installation contractors are from the local communities in which they work. Below shows a summary of ESA contractor training provided for January 2023 including ESA onboarding, ES, WS, AWS, and NGAT training.

ESA Contractor Training Summary Through January 2023		
	January 2023	YTD
<b>Students</b>	89	89
<b>Student Days</b>	107	107
<b>Training OnDemand Sessions</b>	66	66
<b>Training Live Sessions</b>	3	3

## 1.5 ESA Studies and Pilots

### 1.5.1 ESA Program Studies

**ESA/CARE Study Working Group:** D.21-06-015 authorized the formation of a statewide Study Working Group for the ESA and CARE programs.<sup>13</sup> Working Group membership is comprised of IOU representatives, ED staff, and no more than two representatives from each segment of the following interest groups: contractors, CBOs, Cal Advocates, consumer protection/advocates, and other special interest groups. Assigned tasks of the Working Group include planning and designing statewide studies and related research for the ESA and CARE programs and providing feedback on study deliverables.

No Study Working Group meeting was held in January 2023. The next meeting will take place on February 1, 2023, where members will continue discussions on ESA and MFWB evaluation planning and budgets for the rest of the program cycle, along with planning for the next Non-Energy Benefits Study.

<sup>13</sup> D.21-06-015, OP 176.

## 1.5.2 ESA Program Pilots

**ESA Pilot Plus/Deep Program:** D.21-06-015 approved Pilot Plus/Deep (the Pilot) to begin implementation in 2022 with two treatment tiers: the “Pilot Plus” tier, which is intended to achieve five to 15 percent energy savings per household, and the “Pilot Deep” tier, which is intended to achieve 15 to 50 percent energy savings per household.<sup>14</sup> The measure packages will be comprised of both basic measures found in the main ESA Program, as well as more advanced measures unique to the Pilot.

The Pilot is positioned to gather data on several new or modified approaches to implementing the ESA Program, including: strategic measures delivery, electrification, greater measure expenditure per home, greater energy savings and bill impacts per home.<sup>15</sup> The Pilot also offers an opportunity to better understand the long-term benefits of more extensive treatments (including non-energy benefits), and the cost-effectiveness of the interventions.<sup>16</sup> The Pilot is planned to operate through 2026.

In an effort to drive innovation and improve cost effectiveness, PG&E opted to conduct a competitive solicitation for the design and implementation of the Pilot.<sup>17</sup> The administration of the solicitation process comprised the first half of 2022, and Pilot implementation commenced in the second half of the year with a fully executed contract between PG&E and a third-party Pilot Implementer. 2023 represents the first full year of implementation.

The Pilot’s emphasis shifted in January from ramping up the Pilot’s initial capabilities to treat homes (completed in December 2022), to growing the project pipeline sufficient to scale up implementation to full capacity in 2023. Representative of this shift is the Pilot implementation team’s focus on pipeline leading indicators (e.g., number of customers contacted through outreach, response rate, pre-screening results, number of audits scheduled/completed, and number of projects scheduled/completed). The Pilot Implementer has provided PG&E with forecasts and weekly targets for each indicator. The Pilot Implementer and PG&E reviewed these indicators weekly throughout January to identify gaps in performance, and possible solutions to address gaps.

For example, the response rate in the fourth quarter of 2022 and early January 2023 was lower than expected, so the Pilot implementation team determined that several tactics would be necessary to improve response rate. In the interim, the Pilot will increase outreach per week from a few hundred to approximately 2,000; the Pilot Implementer also began evaluating the effectiveness of door-to-door outreach in targeted communities. Looking forward to the second quarter of 2023, PG&E will take the lead on developing and delivering outreach mailers and emails similar to the approaches used in the main ESA Program where response rates are relatively higher than the Pilot’s.

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<sup>14</sup> D.21-06-015, Attachment 2, p. 5.

<sup>15</sup> Ibid, p.1.

<sup>16</sup> Ibid, p.1.

<sup>17</sup> For more information, see PG&E AL 6412-E / 4530-G available at:  
[https://www.pge.com/tariffs/assets/pdf/adviceletter/ELEC\\_6412-E.pdf](https://www.pge.com/tariffs/assets/pdf/adviceletter/ELEC_6412-E.pdf)

One installation project, first initiated in December 2022, was nearly completed in January. The Pilot Implementer's quality assurance subcontractor completed on-site performance testing of the measures installed, such as: blower door testing, duct testing, Natural Gas Appliance Testing (NGAT), and visual inspection of installations, among others. This work was delayed due to inclement weather caused by the atmospheric river events in early January – both for safety reasons, and because blower door testing can be adversely impacted by severe wind. A subsequent improvement to the home's envelope was completed, and the home passed performance testing. Based on the final performance testing being in alignment with the energy modeling software, the project is anticipated to achieve between 15% to 18% annual savings.<sup>18</sup> The project will then move to PG&E's Central Inspection Program for final inspection,<sup>19</sup> which is scheduled for early February.

To date, three installation subcontractor agreements are in place with the Pilot Implementer. Additional subcontractor recruitment continued in January, with several prospective subcontractors identified and engaged by the Pilot Implementer. This work is ongoing and will continue as the Pilot ramps up to full capacity. Other subcontractors previously onboarded include one for customer targeting and energy savings analytics, and another for supporting quality assurance/quality control and specialized projects (such as electrification).

## **1.6 Miscellaneous**

### **1.6.1 Water-Energy Coordination Program**

As of January 31, 2023, three water agencies were operating and serving qualified homes. Programs in operation include partnerships with Solano County Water Agency, Sonoma Water and all five districts of California American Water located within PG&E territory: Merced, Monterey, Oakhurst, Sacramento and Santa Rosa. In January 2023, 23 homes were served through the partnership programs and 17 toilets were retrofitted.

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<sup>18</sup> Official savings estimates will be reported in the Monthly Report tables when the project is completed. The energy modeling software estimate savings within +/- 10% certainty. PG&E intends to report the lower value in this range as interim savings until meter-based savings estimates are reportable.

<sup>19</sup> Unless permitting and local jurisdiction inspections are required, in which case PG&E's internal inspectors will inspect after all permits are closed.

## 2. California Alternate Rates for Energy (CARE) Program Executive Summary

The CARE Program provides a monthly discount on energy bills for qualifying households throughout PG&E's service area.<sup>20</sup>

D.21-06-015 approved the CARE Program budget for PYs 2021-2026.<sup>21</sup> PG&E's 2023 authorized CARE Program administrative budget is \$13,961,600.<sup>22</sup> Through January, PG&E expended \$463,724 in 2023 CARE program administration costs, of which \$421,273 supported CARE outreach activities and \$201,968 was allocated to recertification and post-enrollment verification (PEV) processes. D.21-06-015 also authorized \$691,973,000 towards CARE rate discounts for PY 2023.<sup>23</sup> In January 2023, the CARE program provided a total of \$103,734,738 in electric and gas bill discounts to 1,475,369 households throughout PG&E's service territory.

At the end of January 2023, the CARE program enrollment rate was 105% of the estimated eligible households.<sup>24</sup> In 2023, PG&E efforts to ensure program integrity will continue with the goal of identifying over-income customers who should be removed from the program. PG&E looks forward to engaging with stakeholders in the new CARE/FERA PEV sub-working group to identify strategies to retain eligible households while unenrolling households shown to be ineligible.

Despite the estimated over-enrollment, PG&E continues to invest in outreach and marketing targeting "hard-to-reach" customers and to increase program awareness in disadvantaged communities. As part of this strategy, PG&E executed multi-year contracts with community-based organizations (CBOs) in 2022. Since the inception of the Pilots in Q2 2022, eight CBOs have been contracted to provide marketing, education, and outreach (ME&O) services and five CBOs became part of a PG&E FERA Pilot. Collectively, these CBOs reported reaching over ~750,000 customers through their combined ME&O activities,<sup>25</sup> providing income education on CARE, FERA and other income-qualified programs.

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<sup>20</sup> To qualify for the CARE discount, a residential customer's household income must be at or below 200 percent of Federal Poverty Guidelines, as required in D.05-10-044 and per Public Utilities Code Section 739.1(b) (1), or someone in the customer's household is an active participant in other qualifying public assistance programs.

<sup>21</sup> D.21-06-015, Attachment 1, Table 2 CARE Approved Budgets.

<sup>22</sup> Ibid

<sup>23</sup> Ibid

<sup>24</sup> As PG&E's extension of time to file its Annual CARE Eligibility Report from February 12, 2023, to April 13, 2023 was granted on February 7, 2023, the current eligibility estimates are based on 2022's estimates. 2023 estimates will be available in April 2023.

<sup>25</sup> As reported by contracted CBOs in surveys, from contract inception through Jan. 2023.

## 2.1 CARE Program Summary

### 2.1.1 Please provide CARE Program summary costs.

CARE Budget Categories	2023 Authorized Budget <sup>[a]</sup>	Actual Expenses Year-to-Date <sup>[b]</sup>	% of Budget Spent
<b>Outreach</b>	\$7,987,200	\$421,273	5%
<b>Processing, Certification, Recertification</b>	\$869,400	\$41,468	5%
<b>Post Enrollment Verification</b>	\$1,512,900	\$160,500	11%
<b>IT Programming</b>	\$1,123,300	\$112,158	10%
<b>CHANGES Program <sup>[c]</sup></b>	\$525,000	\$(378,484)	-72%
<b>Studies and Pilots</b>	\$25,000	\$-	0%
<b>Measurement and Evaluation</b>	\$200,000	\$(1,678)	-1%
<b>Regulatory Compliance</b>	\$380,500	\$24,434	6%
<b>General Administration</b>	\$1,165,300	\$67,498	6%
<b>CPUC ED Staff</b>	\$173,000	\$16,554	10%
<b>Total Expenses</b>	<b>\$13,961,600</b>	<b>\$463,724</b>	<b>3%</b>
<b>Subsidies and Benefits</b>	\$691,973,000	\$103,734,738	15%
<b>Total Program Costs and Discounts</b>	<b>\$705,934,600</b>	<b>\$104,198,462</b>	<b>15%</b>

<sup>[a]</sup> D.21-06-015 approved the CARE program budget for PYs 2021-2026. 2023 authorized budget includes a proxy Benefit Burdens of \$1,107,039, pending GRC final decision.

<sup>[b]</sup> Actual expenses include employee benefits costs.

<sup>[c]</sup> The CHANGES Program provides funding to CBOs to assist Limited English Proficient (LEP) customers with energy education and billing issues.

### 2.1.2 Please provide the CARE Program enrollment rate to date.

CARE Enrollment		
Participants Enrolled	Eligible Participants <sup>26</sup>	YTD Enrollment Rate
<b>1,475,369</b>	1,401,702	<b>105%</b>

<sup>26</sup> On February 14, 2022, PG&E, on behalf of the IOUs, filed the Annual Estimates of CARE Eligible Customers and Related Information. This number reflects estimates of PG&E's CARE Eligible Participants for 2022.

## 2.2 CARE Outreach

### 2.2.1 Discuss utility outreach activities and those undertaken by third parties on the utility's behalf.

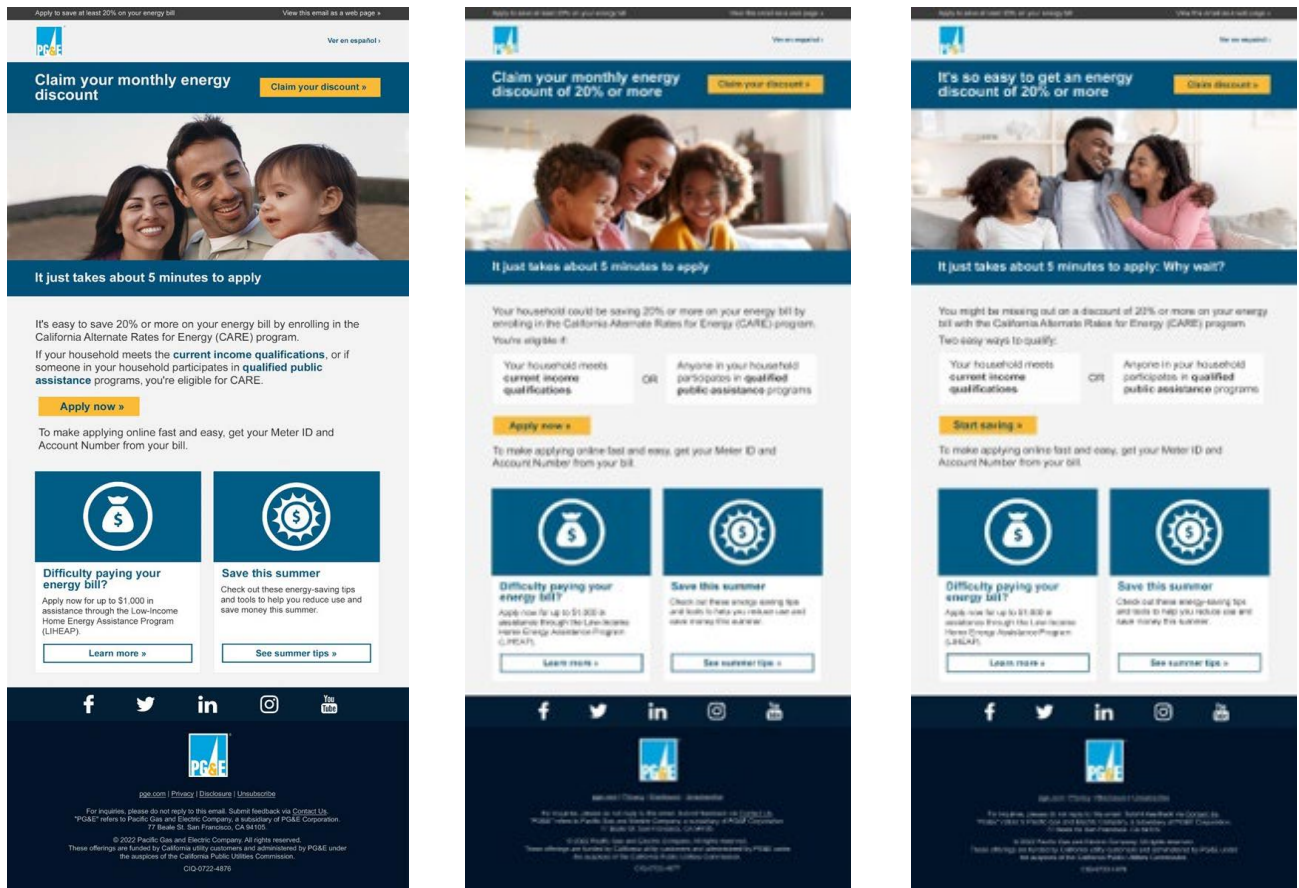
**Direct Mail:** Not applicable for this reporting period.

**Email:** PG&E continued the monthly CARE acquisition email campaign, sending targeted email to approximately 24,000 customers in January 2023.

The campaign emails deploy monthly on the second Saturday of each month targeting customers in Deciles 1-3 of the CARE propensity who have not previously received CARE/FERA direct marketing. Customers included in the campaign will receive up to three emails, each approximately three months apart.

January email campaign reporting showed that CARE Touch 1 had a unique open rate of 62% and unique click-through rate (CTR) of 10.3%. The Touch 2 email delivered a 55% open rate and 4.2% CTR. The Touch 3 emails deployed in January with an open rate of 48% and CTR of 3.2%.

#### CARE Acquisition Email – Touch 1, Touch 2 and Touch 3 (English and Spanish)



Additionally, monthly auto-recertification email notices were deployed to 13,000 customers in Deciles 1 and 2 of the CARE propensity model to confirm their

automatic re-enrollment in CARE. Reporting showed an open rate of 55% and CTR of 4.9%.

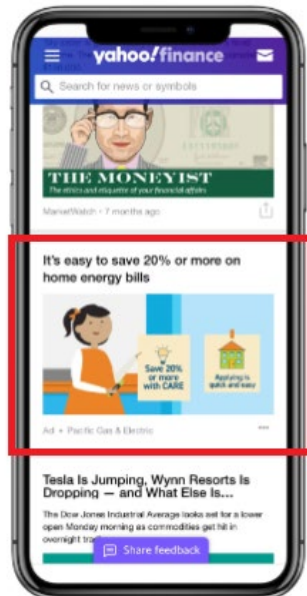
**Tribal Outreach:** Refer to Section 1.2.1 - ESA Program Customer Outreach and Enrollment Update - for updates on Tribal Outreach.

**Digital Media:** PG&E launched the 2023 CARE digital campaign in January 2023. The campaign carries over media strategies from the prior year, running campaign creative in both English and Spanish.

The Google paid search campaign performs as an “Always On” media buy across PG&E’s service territory. Google Discovery and Performance Max ad tactics focus on re-targeting households with previous ad engagement or visits to the landing page, as well as audiences built via the PG&E email custom lists. The campaign maintains increased media spend in Google Performance Max and Discovery ads in 227 targeted Zip codes with lower CARE enrollment in high poverty and rural areas.

CARE display and native advertising (including Yahoo and FreshEBT) are scheduled to run in two flights this year. The first flight runs January through April, and the second flight runs September through December. The CARE display and Yahoo native buy focuses on the 227 targeted Zip codes with lower CARE enrollment in high poverty and rural areas. FreshEBT in-app native ads will run territory wide.

#### **Yahoo Native Ad Example – English**



Despite sustained marketing investment over multiple years, there remain areas scattered within PG&E’s territory with high levels of estimated eligibility, but lower levels of CARE enrollment. PG&E plans to analyze campaign results to evaluate the impact of the current targeting strategy and determine what, if any, strategic shifts are needed for the categories prioritized.

PG&E is also working with a consultant to leverage available data intelligence to generate actionable insights. PG&E plans to use the insights to adapt strategies and channel mix to drive increased program enrollment in under-developed areas.

**Low enrollment Zip Codes:** Evaluating the low enrollment CARE categories from the Zip code lists in the monthly reports, CARE has been largely successful at enrolling customers throughout the territory. However, the reports highlight the fact that small pockets of eligible customers remain unenrolled.

In January, PG&E initiated work with a data and analytics consultant to perform a deep dive on the Hard-to-Reach customers to generate actionable insights.

Using a proprietary platform<sup>27</sup> that includes over 7,000 data attributes for over 250MM U.S. consumers, the analysis will identify zip codes where CARE and FERA eligibility rates are above average and enrollment levels are either Saturated (index>120) or Under-Developed (index<80). From there, further segmentation will look at characteristics of customers in these areas to identify underlying Hard-to-Reach segments of opportunity. PG&E plans to leverage these insights to inform and adapt marketing strategies and channel mix to drive increased program participation in these under-developed areas.

**Local Outreach:** Not applicable for this reporting period.

**Outbound Financial Assistance:** PG&E continued its case management efforts of past due customer accounts through its outbound calling campaign during January 2023. The outbound calling campaign provides information on the payment options available to the customers to restore their account standing; it also offers information on other income-qualified assistance programs such as CARE, FERA, Medical Baseline, LIHEAP, and the AMP.

During the reporting month, customer service representatives (CSRs) contacted 4,140 customers directly through this campaign. The customers who could not be reached by phone but had access to voicemail received information regarding PG&E's financial assistance programs. The January 2023 campaign was successful in enrolling 15 customers in CARE and/or FERA and identifying over \$101,782 in potential savings from customers taking action to change their rate plans.

**CBO Outreach and Engagement:** In 2023, PG&E continued to contract with 13 CBOs to provide marketing, education and outreach to income qualified and customers in DACs. This is an additive effort, in addition to PG&E's long standing CARE COC capitation program. PG&E began this CBO contracting effort in 2022, by executing contracts for 24-month terms, ending in March 2024, including a ME&O Pilot with eight CBO partners and a FERA Pilot with five CBOs. Both Pilots are intended to reach hard-to-reach customers and education them on the various bill savings and assistance programs available from PG&E, while also helping to enroll customers in eligible programs. While both Pilots promote various programs, including CARE, FERA, ESA, Medical Baseline, AMP, SmartAC, Power Saver Rewards, WatterSaver, and others, the FERA Pilot has a specific focus on increasing FERA enrollments. Combined, the CBOs reported reaching over ~750,000<sup>28</sup> customers since the inception of the two Pilots.

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<sup>27</sup> Analysis will be performed via Omni, Omnicom's proprietary platform for integrated, data-driven marketing insights, planning and activation. Omnicom is an American global media, marketing and corporate communications holding company.

<sup>28</sup> Per survey results submitted by CBOs.

PG&E's internal tracking, which uses unique 4-digit codes assigned to each CBO, indicates that while ~1,000 CARE applications have been received from the CBO ME&O and FERA outreach Pilots, only 449 have been for CARE enrollments. To date, no new FERA applications have been received in 2023. The results suggest that CBOs are primarily reaching customers that are already enrolled in the CARE program.

In 2023, CBO partners plan to continue their outreach efforts utilizing a mix of in-person/door-to-door outreach, webinars, social media, newsletters, direct mail, and CARE/FERA application intake assistance. PG&E is working closely with each CBO to develop goals and metrics that can be tracked in order to determine the success of the Pilots, while also helping each CBO reach their goal. Our CBO partners have access to numerous resources including a self-serve online tool containing marketing materials and applications in multiple languages, the ability to order print versions of materials and applications, and give-away items that can be used at in-person events. Currently, CBOs report that much of the outreach is conducted in the following languages: Spanish, Chinese, Vietnamese, Hmong, and Tagalog. PG&E's marketing team will continue to provide support in 2023 by developing new materials and tools to assist CBOs with outreach efforts.

### 2.2.2 Describe the efforts taken to reach and coordinate the CARE Program with other related low-income programs to reach eligible customers.

PG&E automatically enrolls customers in CARE who participate in ESA or receive LIHEAP or REACH payments.<sup>29</sup> The table below shows CARE automatic enrollments for January 2023 and year-to-date.

CARE Automatic Enrollment		
Source	January 2023	YTD
ESA	415	415
LIHEAP	307	307
REACH	1	1

## 2.3 CARE Recertification Complaints

### 2.3.1 Report the number of customer complaints received (formal or informal, however and wherever received) about their CARE recertification efforts, with the nature of the complaints and resolution.

PG&E received no complaints regarding CARE recertification during this reporting month.

<sup>29</sup> Per ESA's expanded eligibility to 250% on July 1, 2022, aligning for some households with FERA eligibility, PG&E began auto enrolling customers into FERA (as well as CARE), please see FERA Section 3.2.1 for FERA Automatic Enrollment.

## 2.4 CARE Pilots and Studies

### 2.4.1 CARE Program Studies

Refer to Section 1.5.1 - ESA Program Studies - for updates on the 2022 Low Income Needs Assessment.

**Categorical Eligibility Study:** D.21-06-015 authorized for a Categorical Eligibility Study to be completed by December 2022, and for the IOUs to file a joint Tier 2 advice letter 60 days after study completion, proposing an updated list of categorical programs for enrollment in the ESA, CARE, and/or FERA programs.<sup>30</sup> The study will also assess whether any recommended categorical programs would be suitable candidates for CARE or FERA automatic enrollment.

In January 2023, the evaluation consultant delivered a revised interim findings memo, which summarizes data collection methodology and a preliminary list of recommended programs for categorical enrollment. Work on the automatic enrollment task will begin in February. The evaluation will be completed by Q2 2023.

**Community Help and Awareness with Natural Gas and Electricity Services (CHANGES) Evaluation:** D.21-06-015 requires CHANGES to be evaluated by an independent third-party and the first evaluation to begin no later than 12 months after Decision approval. The evaluation began in February 2022, with Opinion Dynamics as the selected evaluation consultant, and will be conducted for the 2019-2021 program period. The evaluation's study team consists of representatives from the CPUC Consumer Affairs Branch and Energy Division and the IOUs.

In January 2023, the evaluation consultant fielded the customer mail survey in five languages (i.e., English, Chinese, Spanish, Vietnamese, and Korean) and received over 200 responses. Survey results will inform multiple research tasks of the evaluation, which is expected to be completed by Q2 2023.

### 2.4.2 CARE Program Pilot

There were no CARE program pilots in January 2023. PG&E will be reporting on the outcomes from its CARE PEV outbound calling pilot, targeting customers who filed incomplete or inaccurate PEV documentation, and conducted from June – December 2022, in a Tier 2 Advice Letter planned to be filed by March 31, 2023.

## 2.5 Miscellaneous

### 2.5.1 CARE Removal and Enrollment in FERA

The CARE program systematically removes CARE customers who are proven to be over income via the PEV process, and enrolls them in the FERA program, if they are qualified for FERA. For the PEV response period ending in January 2023, of the 4,764 PEV requests mailed, PG&E automatically enrolled 28 (0.6%) of these customers in the FERA program. 4,022 (84.4%) customers were removed from

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<sup>30</sup> D.21-06-015, OP 170.

CARE and 714 (15.0%) customers successfully completed the CARE PEV process. Additional PEV results are reported in CARE Tables 3A and 3B.

For the recertification response period ending in January 2023, of the 6,498 recertification requests mailed: PG&E recertified 2,572 (40%) customers and 3,926 (60%) customers were removed from CARE. Additional CARE Recertification results are included in CARE Table 5.

### 2.5.2 CARE Program PEV Freezes<sup>31</sup>

In compliance with CPUC Res. M-4833 and D. 19-07-015, PG&E added the customers impacted by the 2021 Wildfires to PG&E's Emergency Consumer Protection Plan, thereby making these customers eligible for the protection measures under this plan, including exemption from PEV.

The table below details the CARE program PEV freezes currently in place as of January 2023.

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<sup>31</sup> CPUC Res. M-4833 directed IOUs to freeze CARE program post-enrollment verification (PEV) in the counties impacted by the California wildfires. PG&E expanded the CARE PEV freeze to customers in affected counties where a state of emergency proclamation was issued by the Governor of California due to a disaster that resulted in PG&E's inability to deliver utility services to customers and remains in place for one year from the date of the proclamation. D.19-07-015 extends PG&E's Emergency Consumer Protection Plan to include residential and non-residential customers in areas where a state of emergency proclamation is issued by the California Governor's Office or the President of the United States where the disaster has either resulted in the loss or disruption of the delivery or receipt of utility service, and/or resulted in the degradation of the quality of utility service.

### CARE Program Post-Enrollment Verification Freezes

Date of Proclamation	Disaster Name	Affected Areas or ZIP Codes	Date when Protection Ends
July 2022	Alisal and Colorado Wildfires	93920, 93923, 93940	August 1, 2023
August 2022	Oak Wildfire	95338, 95345	September 1, 2023
October 2022	Fork Wildfire	93643, 93644, 95338	November 1, 2023
October 2022	Mosquito Wildfire	95603, 95631, 95634	November 1, 2023
December 2022	Ferndale Earthquake	95501, 95503, 95521, 95519, 95540, 95536, 95562, 95570, 95542, 95546, 95573, 95525, 95560, 95551, 95524, 95528, 95547, 95553, 95565, 95518, 95549, 95556, 95554, 95555, 95558, 95569, 95589, 95564, 95526, 95537, 95571, 95511, 95559, 95514, 95545, 95550, 95502, 95563	February 1, 2024
January 2023	Winter Storms	(Sacramento, Monterrey, and Santa Cruz Counties): 95006, 95005, 95018, 95060, 93923, 93940, 95076, 95003, 93950, 95033, 93953, 95690, 95641, 95066, 93920, 95010, 95007, 95073, 95064, 95017, 93921, 93930, 93908, 95041, 95615, 95065, 93907, 93451, 95632, 95626, 93954, 93426, 95012, 94571, 93927, 93906, 95004, 93926, 93924, 93955, 93901, 95062, 93905, 95837, 95680, 95030, 93960, 93108, 93925, 93915, 94060, 95612, 93450, 93932, 93902, 93933, 93210, 95822, 95075, 95834, 95828, 95039, 95101, 93942, 95001	March 1, 2024

### 3. Family Electric Rate Assistance (FERA) Program Executive Summary

The FERA Program provides a monthly 18 percent discount on electric bills for qualifying households of three or more individuals throughout PG&E's service area.<sup>32</sup>

D.21-06-015 approved the FERA Program budget for PYs 2021-2026.<sup>33</sup> PG&E's 2023 authorized FERA Program administrative budget is \$2,846,400, and \$15,727,000 for electric rate subsidies.<sup>34</sup> Through January 2023, PG&E expended \$1,663,721 in total program costs. Of the total expenditure, \$264,228 (16%) was spent on outreach and administrative activities and \$1,399,493 (84%) in electricity rate discounts were provided to 36,314 households (representing ~21% of the estimated FERA-eligible households)<sup>35</sup> in PG&E's service territory.

For 2023, the Commission has set a 50% enrollment by the end of the year. Despite significant investment in marketing, education, and outreach, PG&E is at 21% program enrollment currently, and – based on historical outcomes for new enrollment and retention rates – is not expecting to meet the 50% enrollment goal.

PG&E remains open to Energy Division (ED) and stakeholder input on its FERA approaches and strategies and has consistently sought broad feedback. For example, since Q3 2022, PG&E has been leading the coordination of a quarterly ED-IOU meeting to discuss FERA enrollment outcomes, plans, and ideas for modifications or new initiatives to try and increase enrollment and/or retention. In addition, PG&E looks forward to working with IOU and non-IOU stakeholders in the new CARE/FERA sub-working group, part of the ESA WG and launched in January 2023, to explore ways in which PEV processes, outcomes, and general retention of enrolled customers in CARE and FERA may be improved.<sup>36</sup>

Finally, in response to informal feedback from its advisory groups, the LIOB, and other stakeholders, PG&E has proactively invested in community-based organizations (CBOs) as an avenue to support FERA enrollment. In July 2022, PG&E launched a FERA CBO Pilot utilizing six newly contracted CBOs to begin supporting ME&O efforts. The FERA CBO Pilot initiative, which is additive to the existing FERA capitation program, is designed to offer CBOs longer-term (18-month) contracts, a substantive contract dollar amount to fund extensive staff time on-the-ground, and engage CBOs in driving FERA awareness and enrollments, while also promoting other supporting programs. Currently, five CBOs are continuing to participate in the FERA CBO Pilot. To date, the FERA CBO pilot has not been successful, as most households the CBOs are contacting are CARE-eligible, in addition to FERA, and enroll in CARE. This experience corroborates PG&E's marketing outcomes with the majority of customers targeted for FERA who submit an application ending up enrolling in CARE. The challenges of the CBOs are the same as general marketing of the program: there is a very small eligible pool and a narrow income eligibility range.

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<sup>32</sup> To qualify for the FERA discount, a residential customer's household income must be at 200 percent plus \$1 to 250 percent of Federal Poverty Guidelines, as required in D.05-10-044 and per Public Utilities Code Section 739.12.

<sup>33</sup> D.21-06-015, Attachment 1, Table 4 FERA Approved Budgets.

<sup>34</sup> Ibid

<sup>35</sup> As PG&E's extension of time to file its Annual CARE Eligibility Report from February 12, 2023, to April 13, 2023 was granted on February 7, 2023, the current eligibility estimates are based on 2022's estimates. 2023 estimates will be available in April 2023.

<sup>36</sup> The CARE/PEV SWG was established pursuant to OP2 of D.22-12-029.

Because of these structural challenges, PG&E will need all stakeholders' creative ideas to identify new strategies in an attempt to meet FERA's 50% enrollment goal in 2023, since marketing efforts and engagement of CBOs are not delivering the desired outcome.

### 3.1 FERA Program Summary

#### 3.1.1 Please provide FERA Program summary costs.

FERA Budget Categories	2023 Authorized Budget <sup>[a]</sup>	Actual Expenses Year-to-Date <sup>[b]</sup>	% of Budget Spent
<b>Outreach</b>	\$2,620,500	\$259,548	10%
<b>Processing, Certification, Recertification</b>	\$57,100	\$983	2%
<b>Post Enrollment Verification</b>	\$84,000	\$0	0%
<b>IT Programming</b>	\$0	\$0	0%
<b>Pilots</b>	\$0	\$0	0%
<b>Studies</b>	\$0	\$0	0%
<b>Regulatory Compliance</b>	\$29,500	\$0	0%
<b>General Administration</b>	\$55,300	\$3,696	7%
<b>CPUC Energy Division Staff</b>	\$0	\$0	0%
<b>Total Expenses</b>	\$2,846,400	\$264,228	9%
<b>Subsidies and Benefits</b>	\$15,727,000	\$1,399,493	9%
<b>Total Program Costs and Discounts</b>	\$18,573,400	\$1,663,721	9%
<sup>[a]</sup> D.21-06-015 approved the FERA program budget for PYs 2021-2026. 2023 authorized budget includes a proxy Benefit Burdens of \$505, pending GRC final decision.			
<sup>[b]</sup> Actual expenses include employee benefits costs.			

#### 3.1.2 Please provide FERA Program enrollment rate to date.

FERA Enrollment		
Participants Enrolled	Eligible Participants <sup>[a]</sup>	YTD Enrollment Rate
<b>36,314</b>	174,219	<b>21%</b>
<sup>[a]</sup> On February 14, 2022, PG&E, on behalf of the IOUs, filed the Annual Estimates of CARE Eligible Customers and Related Information. This number reflects data available for estimating PG&E's CARE Eligible Participants for 2022.		

### 3.2 FERA Program Outreach

#### 3.2.1 Please discuss utility outreach activities and those undertaken by third parties on the utility's behalf.

**Direct Mail:** PG&E continued the monthly FERA acquisition direct mail campaign, sending targeted direct mail to approximately 51,000 customers in January 2023.

The monthly campaign sends direct mail on the third Friday of the month targeting customers in Deciles 1-3 of the FERA propensity who have not previously received CARE/FERA direct marketing. Customers included in the campaign will receive up to three direct mails, each approximately three months apart.

**Email:** PG&E continued the monthly FERA acquisition email campaign, sending targeted email to approximately 48,000 customers in January.

The campaign emails deploy monthly on the second Saturday of the month targeting customers in Deciles 1-3 of the FERA propensity who have not received CARE/FERA direct marketing in the past. Customers included in the campaign will receive up to three emails, each approximately three months apart.

The January email campaign reporting showed that FERA Touch 1 had a unique open rate of 68% and unique click-through rate (CTR) of 6.9%. The Touch 2 email delivered a 67% open rate and 3.7% CTR. The deployment of Touch 3 emails delivered an open rate of 64% and CTR of 5.1%

### FERA Acquisition Email – Touch 1, Touch 2 and Touch 3 (English and Spanish)

The image displays three email campaign screenshots for FERA acquisition, arranged in a 2x3 grid. The top row shows the English version of the emails, and the bottom row shows the Spanish version. Each email features a header with a PG&E logo and a subject line. The main body includes a headline, a sub-headline, a call-to-action button, and a table of income guidelines. The footer contains social media links and a disclaimer.

**English Version (Left):**

Save 18% on your electricity bill. [Apply now >](#)

It just takes 5 minutes to apply.

It's so easy to save 18% on electricity by enrolling in the Family Electric Rate Assistance (FERA) program. Just check this simple chart below, or visit [pge.com/fera](#) to see if your household qualifies. It takes about 5 minutes to apply online.

[Learn more >](#)

Check to see if your household income qualifies.

Household size	Total Annual Household Income
1-0	Not Eligible
1	\$44,611 - \$67,975
2	\$49,201 - \$69,275
3	\$54,241 - \$81,175
4	\$59,281 - \$103,975
5	\$64,321 - \$126,775
6	\$69,361 - \$149,575
7	\$74,401 - \$172,375
8	\$79,441 - \$195,175
9	\$84,481 - \$217,975
10	\$89,521 - \$240,775
For each additional person, add	\$3,440 - \$11,800

[Apply now >](#)

To make applying online fast and easy, get your Meter ID and Account Number from your bill.

[f](#) [t](#) [in](#) [@](#) [pge.com](#)

PG&E Energy Services | 1-800-451-7353

For more information, visit [pge.com/fera](#) or call 1-800-451-7353. Please allow 5-7 business days for processing. Your application will be reviewed by PG&E. Your application will be reviewed by PG&E. Your application will be reviewed by PG&E.

**English Version (Middle):**

You'll be surprised how easy it is to get an 18% electricity discount. [Apply now >](#)

It just takes 5 minutes to apply.

Your household could be getting an 18% discount on electricity every month with the Family Electric Rate Assistance (FERA) program.

It's easy to qualify. If your household has at least three people and meets the FERA income guidelines, you can save 18% on your monthly electric bill. Applying takes about five minutes.

[Get started >](#)

Check to see if your household income qualifies.

Household size	Total Annual Household Income
1-0	Not Eligible
1	\$44,611 - \$67,975
2	\$49,201 - \$69,275
3	\$54,241 - \$81,175
4	\$59,281 - \$103,975
5	\$64,321 - \$126,775
6	\$69,361 - \$149,575
7	\$74,401 - \$172,375
8	\$79,441 - \$195,175
9	\$84,481 - \$217,975
10	\$89,521 - \$240,775
For each additional person, add	\$3,440 - \$11,800

[Apply now >](#)

To make applying online fast and easy, get your Meter ID and Account Number from your bill.

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PG&E Energy Services | 1-800-451-7353

For more information, visit [pge.com/fera](#) or call 1-800-451-7353. Please allow 5-7 business days for processing. Your application will be reviewed by PG&E. Your application will be reviewed by PG&E. Your application will be reviewed by PG&E.

**English Version (Right):**

You'll be surprised how easy it is to get an 18% electricity discount. [Apply now >](#)

Claim it today. It just takes 5 minutes to apply.

You might be missing out on an 18% electricity discount with the Family Electric Rate Assistance (FERA) program.

It's easy to qualify. If your household has at least three people and meets the FERA income guidelines, you can save 18% on your monthly electric bill. Applying takes about five minutes.

[Get started >](#)

Check to see if your household income qualifies.

Household size	Total Annual Household Income
1-0	Not Eligible
1	\$44,611 - \$67,975
2	\$49,201 - \$69,275
3	\$54,241 - \$81,175
4	\$59,281 - \$103,975
5	\$64,321 - \$126,775
6	\$69,361 - \$149,575
7	\$74,401 - \$172,375
8	\$79,441 - \$195,175
9	\$84,481 - \$217,975
10	\$89,521 - \$240,775
For each additional person, add	\$3,440 - \$11,800

[Apply now >](#)

To make applying online fast and easy, get your Meter ID and Account Number from your bill.

[f](#) [t](#) [in](#) [@](#) [pge.com](#)

PG&E Energy Services | 1-800-451-7353

For more information, visit [pge.com/fera](#) or call 1-800-451-7353. Please allow 5-7 business days for processing. Your application will be reviewed by PG&E. Your application will be reviewed by PG&E. Your application will be reviewed by PG&E.

Monthly auto-recertification email notices deployed to 427 customers in Deciles 1 and 2 of the FERA propensity model to confirm that they were automatically re-enrolled in FERA.

**Digital Media:** PG&E launched the 2023 FERA digital campaign in January, carrying over successful strategies from the prior year. The FERA campaign runs all tactics as “Always On” in both English and Spanish,

FERA display advertising and Yahoo native ads are planned with heavier budget allocation during Q1 and Q4, with somewhat lighter spending during the warmer months to avoid periods for potential Public Safety Power Shut Off (PSPS) events.

#### **Native ad example – Spanish**



The Google paid media buy includes paid search, Performance Max and Discovery ads across PG&E’s service territory. Additional media spend is allocated to Google Performance Max and Discovery ads in 165 targeted Zip codes with higher estimated eligibility for FERA.

**Local Outreach:** Not applicable for this reporting period.

**Tribal Outreach:** Refer to Section 1.2.1 - ESA Program Customer Outreach and Enrollment Update - for updates on Tribal Outreach.

**FERA Partners (Capitation Agencies):** In January 2023, there were no FERA enrollments via FERA Capitation Agencies (COCs).

**CBO Outreach:** Refer to the FERA Executive Summary and Section 3.4.2 – FERA Program Pilots – for updates on CBO Outreach.

**Partnerships with other Program Administrators:** In July 2022, PG&E and the DAC-SASH program administrator, GRID Alternatives, finalized a process that allows for GRID’s referrals to PG&E to be directly enrolled into either CARE or FERA. GRID has verified the actual household income of the customers through their DAC-SASH application process, allowing PG&E to determine if they are CARE or FERA eligible and directly enroll them. In January 2023, one customer from GRID’s DAC-SASH referrals was enrolled in FERA. Results from this effort are shown in the table below.

**Automatic Enrollment from ESA:** After the July 1, 2022 increase in income eligibility to 250% FPG for ESA, PG&E began automatically enrolling customers in FERA who participate in ESA and meet the FERA household requirements. The table below shows FERA automatic enrollments for January 2023 and year-to-date.

FERA Automatic Enrollment		
Source	January 2023	YTD
DAC-SASH	1	1
ESA	19	19

### 3.3 FERA Recertification Complaints

#### 3.3.1 Report the number of customer complaints received (formal or informal, however and wherever received) about their FERA recertification efforts, with the nature of the complaints and resolution.

PG&E received no complaints regarding FERA recertification during this reporting month.

### 3.4 FERA Studies and Pilots

#### 3.4.1 FERA Program Studies

Refer to Section 2.4.1 - CARE Program Studies - for Categorical Eligibility Study updates.

#### 3.4.2 FERA Program Pilots

In July 2022, PG&E launched a CBO FERA Pilot with six CBOs. Currently, five CBOs are continuing to participate in this 18-month outreach effort. This is a proactive approach PG&E is taking to maximize the engagement of CBOs in the marketing, education and outreach activities for FERA and is not a Commission-directed Pilot. This effort is also additive to the FERA capitation program. CBOs participating in this Pilot conduct marketing, education and outreach on various assistance and bill saving programs, including FERA, CARE, Medical Baseline, Smart AC, Power Saver Rewards, Water Saver, AMP and other supporting programs. The CBOs in this effort have reported reaching over ~45,000 customers since the Pilot launched,<sup>37</sup> but only four FERA applications were received in 2022, resulting in three new enrollments. No new FERA applications were received in January 2023 as a result of this Pilot.

<sup>37</sup> As reported by participating CBOs in surveys.

## 4. Appendix: ESA, CARE and FERA Tables

ESA Program Summary	ESA Program Summary Expenses
ESA Program – Table 1	ESA Main Program (SF, MH, MF In-Unit) Expenses
ESA Program – Table 1A	MF In-Unit, MF CAM, MFWB, Pilot(s) and CSD Leveraging Program Expenses
ESA Program – Table 2	Program Expenses & Energy Savings by Measures Installed (SF, MH, MF In-Unit)
ESA Program – Table 2A	CSD Leveraging
ESA Program – Table 2B	MF CAM YTD Completed & Expensed Installation, Properties Treated and Expenses
ESA Program – Table 2B-1	Eligible Common Area Measures List
ESA Program – Table 2C	Pilot Plus and Pilot Deep Program Expenses & Energy Savings by Measures Installed
ESA Program – Table 2D	Pilot Program Expenses & Energy Savings by Measures Installed
ESA Program – Tables 3A, 3B, 3C, 3D, & 3F	Average Bill Savings per Treated Home/Common Area
ESA Program – Tables 4A, 4B, 4C, & 4D	Homes/Buildings Treated
ESA Program – Tables 5A, 5B, 5C, & 5D	Program Customer Summary
ESA Program – Table 6	Expenditures for Pilots and Studies
ESA Program – Table 7	Customer Segment Participation/Enrollments
ESA Program – Table 8	Clean Energy Referral, Leveraging, and Coordination
ESA Program – Table 9	Tribal Outreach
CARE Program – Table 1	Overall Program Expenses
CARE Program – Table 2	Enrollment, Recertification, Attrition, and Penetration
CARE Program – Tables 3A & 3B	Post-Enrollment Verification Results (Model & High Usage)
CARE Program – Table 4	Enrollment by County
CARE Program – Table 5	Recertification Results
CARE Program – Table 6	Capitation Contractors
CARE Program – Table 7	Expenditures for Pilots and Studies
CARE Program – Table 8	Disadvantaged Communities Enrollment Rate
CARE Program – Table 8a	Top 10 Lowest Enrollment Rates
FERA Program – Table 1	Overall Program Expenses
FERA Program – Table 2	Enrollment, Recertification, Attrition, and Penetration
FERA Program – Table 3A & 3B	Post-Enrollment Verification Results (Model & High Usage)
FERA Program – Table 4	Enrollment by County
FERA Program – Table 5	Recertification Results
FERA Program – Table 6	Capitation Contractors

**Energy Savings Assistance Program Table - Summary Expenses**  
**Pacific Gas and Electric Company**  
**Through January 31, 2023**

ESA Program:	Authorized Budget			Current Month Expenses			Year to Date Expenses			% of Budget Spent YTD		
	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total
ESA Main Program (SF and MH)	\$ 67,018,364	\$ 60,722,195	\$ 127,740,559	\$ 2,536,662	\$ 3,029,016	\$ 5,565,677	\$ 2,536,662	\$ 3,029,016	\$ 5,565,677	4%	5%	4%
ESA Multifamily In-Unit	\$ 9,779,830	\$ 8,672,679	\$ 18,452,509	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	0%	0%	0%
ESA Multifamily Common Area Measures	\$ 25,350,516	\$ 13,414,202	\$ 38,764,717	\$ (122,186)	\$ (80,620)	\$ (202,806)	\$ (122,186)	\$ (80,620)	\$ (202,806)	0%	-1%	-1%
ESA Multifamily Whole Building	\$ 9,002,985	\$ 7,983,779	\$ 16,986,765	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	0%	0%	0%
ESA Pilot Plus and Pilot Deep	\$ 8,810,798	\$ 7,813,348	\$ 16,624,146	\$ 81,805	\$ 72,544	\$ 154,349	\$ 81,805	\$ 72,544	\$ 154,349	1%	1%	1%
Building Electrification Retrofit Pilot												
Clean Energy Homes New Construction Pilot												
CSD Leveraging	\$ 558,934	\$ 495,658	\$ 1,054,592	\$ 513	\$ 455	\$ 967	\$ 513	\$ 455	\$ 967	0%	0%	0%
MCE Pilot	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	-	-	-
SPOC	\$ 286,947	\$ 71,603	\$ 358,550	\$ (13,780)	\$ (12,220)	\$ (26,000)	\$ (13,780)	\$ (12,220)	\$ (26,000)	-5%	-17%	-7%
SASH/MASH Unspent Funds <sup>(1)</sup>												
<b>ESA Program TOTAL</b>	<b>\$ 120,808,373</b>	<b>\$ 99,173,465</b>	<b>\$ 219,981,838</b>	<b>\$ 2,483,013</b>	<b>\$ 3,009,174</b>	<b>\$ 5,492,187</b>	<b>\$ 2,483,013</b>	<b>\$ 3,009,174</b>	<b>\$ 5,492,187</b>	<b>2%</b>	<b>3%</b>	<b>2%</b>

<sup>(1)</sup> OP 12 of D.15-01-027 states "The Program Administrators shall ensure that program expenditures in each utility's service territory do not exceed the total authorized budget amounts over the duration of the programs. The program incentive budgets will be available until all funds are exhausted or until December 31, 2021, whichever occurs first. Any money unspent and unencumbered on January 1, 2022, shall be used for "cost-effective energy efficiency measures in low-income residential housing that benefit ratepayers," as set forth in Public Utilities Code Section 2852(c)(3)." The electric IOUs plan to file a Joint Advice Letter for disposal of unspent funds from the SASH and MASH programs to the ESA Program. Joint IOUs plan to file Advice Letter in Quarter 1 of 2023. After the Advice Letter is filed, budget authorization will be pending per Energy Division disposition of Advice Letter.

NOTE: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

**Energy Savings Assistance Program Table 1 - Main (SF, MH, MF In-Unit) Expenses  
Pacific Gas and Electric Company  
Through January 31, 2023**

Appliances ESA Program:	Authorized Budget [1]			Current Month Expenses			Year to Date Expenses			% of Budget Spent YTD		
	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total
<b>Energy Efficiency</b>												
Appliances	\$ 11,050,371	\$ -	\$ 11,050,371	\$ 1,262,360	\$ -	\$ 1,262,360	\$ 1,262,360	\$ -	\$ 1,262,360	11%	0%	11%
Domestic Hot Water	\$ 1,323,574	\$ 6,553,824	\$ 7,877,398	\$ 1,391	\$ 270,260	\$ 271,651	\$ 1,391	\$ 270,260	\$ 271,651	0%	4%	3%
Enclosure	\$ 261,054	\$ 25,844,250	\$ 26,105,304	\$ 16,372	\$ 1,620,849	\$ 1,637,221	\$ 16,372	\$ 1,620,849	\$ 1,637,221	6%	6%	6%
HVAC	\$ 12,642,366	\$ 7,937,839	\$ 20,580,205	\$ 533,342	\$ 720,447	\$ 1,253,790	\$ 533,342	\$ 720,447	\$ 1,253,790	4%	9%	6%
Maintenance	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	0%	0%	0%
Lighting	\$ 5,751,431	\$ -	\$ 5,751,431	\$ 198,424	\$ -	\$ 198,424	\$ 198,424	\$ -	\$ 198,424	3%	0%	3%
Miscellaneous	\$ 12,931,454	\$ -	\$ 12,931,454	\$ 48,696	\$ -	\$ 48,696	\$ 48,696	\$ -	\$ 48,696	0%	0%	0%
Customer Enrollment	\$ 9,313,285	\$ 8,258,951	\$ 17,572,235	\$ (291,605)	\$ (258,593)	\$ (550,197)	\$ (291,605)	\$ (258,593)	\$ (550,197)	-3%	-3%	-3%
In Home Education	\$ 2,808,483	\$ 2,490,542	\$ 5,299,025	\$ (119,488)	\$ (105,961)	\$ (225,450)	\$ (119,488)	\$ (105,961)	\$ (225,450)	-4%	-4%	-4%
Pilot [2]	\$ 395,314	\$ 350,562	\$ 745,876	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	0%	0%	0%
Implementation	\$ 2,690,738	\$ 2,386,126	\$ 5,076,864	\$ 324,616	\$ 287,867	\$ 612,484	\$ 324,616	\$ 287,867	\$ 612,484	12%	12%	12%
Safety - Unexpected overhead costs	\$ -	\$ -	\$ -	\$ (1,024)	\$ (908)	\$ (1,932)	\$ (1,024)	\$ (908)	\$ (1,932)	0%	0%	0%
<b>Energy Efficiency TOTAL</b>	<b>\$ 59,168,070</b>	<b>\$ 53,822,094</b>	<b>\$ 112,990,164</b>	<b>\$ 1,973,086</b>	<b>\$ 2,533,961</b>	<b>\$ 4,507,047</b>	<b>\$ 1,973,086</b>	<b>\$ 2,533,961</b>	<b>\$ 4,507,047</b>	<b>3%</b>	<b>5%</b>	<b>4%</b>
Training Center	\$ 226,150	\$ 200,548	\$ 426,698	\$ 25,024	\$ 22,191	\$ 47,216	\$ 25,024	\$ 22,191	\$ 47,216	11%	11%	11%
Workforce Education and Training	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	-	-	-
Inspections	\$ 2,076,749	\$ 1,841,646	\$ 3,918,395	\$ 98,752	\$ 87,572	\$ 186,324	\$ 98,752	\$ 87,572	\$ 186,324	5%	5%	5%
Marketing and Outreach	\$ 1,033,685	\$ 916,664	\$ 1,950,350	\$ 132,410	\$ 117,420	\$ 249,830	\$ 132,410	\$ 117,420	\$ 249,830	13%	13%	13%
Studies [3]	\$ 380,951	\$ 276,344	\$ 657,295	\$ 4,953	\$ 4,393	\$ 9,346	\$ 4,953	\$ 4,393	\$ 9,346	1%	2%	1%
Regulatory Compliance	\$ 316,168	\$ 280,375	\$ 596,543	\$ 24,838	\$ 22,026	\$ 46,864	\$ 24,838	\$ 22,026	\$ 46,864	8%	8%	8%
General Administration	\$ 3,782,809	\$ 3,354,566	\$ 7,137,375	\$ 273,838	\$ 238,117	\$ 511,955	\$ 273,838	\$ 238,117	\$ 511,955	7%	7%	7%
CPUC Energy Division	\$ 33,782	\$ 29,958	\$ 63,740	\$ 3,760	\$ 3,334	\$ 7,095	\$ 3,760	\$ 3,334	\$ 7,095	11%	11%	11%
<b>TOTAL PROGRAM COSTS</b>	<b>\$ 67,018,364</b>	<b>\$ 60,722,195</b>	<b>\$ 127,740,559</b>	<b>\$ 2,536,662</b>	<b>\$ 3,029,016</b>	<b>\$ 5,565,677</b>	<b>\$ 2,536,662</b>	<b>\$ 3,029,016</b>	<b>\$ 5,565,677</b>	<b>4%</b>	<b>5%</b>	<b>4%</b>
<b>Funded Outside of ESA Program Budget</b>												
Indirect Costs				\$ -	\$ -	\$ -	\$ -	\$ -	\$ -			
NGAT Costs					\$ 376,693	\$ 376,693		\$ 376,693	\$ 376,693			

[1] Authorized Budget: Approved for PY 2023 in D.21-06-015, Attachment 1, Table 8

[2] Reflects carry forward VEC Pilot budget from 2022 to 2023 E \$223,064 / G \$197,812 total \$420,876

[3] Reflects carry forward Studies budget from 2022 to 2023 E \$225,926 / G \$138,869 total \$364,795

NOTE: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

**Energy Savings Assistance Program Table 1A-E - MFWB, PP/PD, Building Electrification, Clean Energy Homes, CSD Leveraging Expenses  
Pacific Gas and Electric Company  
Through January 31, 2023**

**Energy Savings Assistance Program Table 1A - Multifamily Whole Building (MFWB)**

ESA Program Multifamily Whole Building:	Authorized Budget <sup>(1) (2) (3)</sup>			Current Month Expenses			Year to Date Expenses			% of Budget Spent YTD		
	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total
ESA Multifamily In-Unit	\$ 9,779,830	\$ 8,672,679	\$ 18,452,509	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -			
ESA Multifamily Common Area Measures <sup>(4)</sup>	\$ 25,350,516	\$ 13,414,202	\$ 38,764,717	\$ (122,186)	\$ (80,620)	\$ (202,806)	\$ (122,186)	\$ (80,620)	\$ (202,806)	0%	-1%	-1%
ESA Multifamily Whole Building	\$ 9,002,985	\$ 7,983,779	\$ 16,986,765			\$ -			\$ -			
SPOC <sup>(5)</sup>	\$ 286,947	\$ 71,603	\$ 358,550	\$ (13,780)	\$ (12,220)	\$ (26,000)	\$ (13,780)	\$ (12,220)	\$ (26,000)	-5%	-17%	-7%
<b>ESA Program (Multifamily)TOTAL</b>	<b>\$ 44,420,278</b>	<b>\$ 30,142,263</b>	<b>\$ 74,562,541</b>	<b>\$ (135,966)</b>	<b>\$ (92,840)</b>	<b>\$ (228,806)</b>	<b>\$ (135,966)</b>	<b>\$ (92,840)</b>	<b>\$ (228,806)</b>	<b>0%</b>	<b>0%</b>	<b>0%</b>

<sup>(1)</sup> Expenditures for MF In-Unit by end use is shown on ESA Summary Table.

<sup>(2)</sup> Expenditures for MF Common Area Measures by end use is shown on ESA Table 2AB.

<sup>(3)</sup> Expenditures for MFWB by end use is shown on ESA Table 2B. MFWB Implementation to occur no earlier than January 2023.

<sup>(4)</sup> Reflects carry forward MF CAM budget from 2022 to 2023 E \$25,350,516 / G \$13,414,202 total \$38,764,717

<sup>(5)</sup> Reflects carry forward SPOC budget from 2022 to 2023 E \$286,948 / G \$71,603 total \$358,550

**Energy Savings Assistance Program Table 1B - Pilot Plus and Pilot Deep Expenses**

	Authorized Budget <sup>(1)(2)</sup>			Current Month Expenses			Year to Date Expenses			% of Budget Spent YTD		
	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total
ESA Pilot Plus and Pilot Deep Program	\$ 8,810,798	\$ 7,813,348	\$ 16,624,146	\$81,805	\$72,544	\$ 154,349	\$81,805	\$72,544	\$ 154,349	1%	1%	1%
<b>TOTAL</b>	<b>\$ 8,810,798</b>	<b>\$ 7,813,348</b>	<b>\$ 16,624,146</b>	<b>\$ 81,805</b>	<b>\$ 72,544</b>	<b>\$ 154,349</b>	<b>\$ 81,805</b>	<b>\$ 72,544</b>	<b>\$ 154,349</b>	<b>1%</b>	<b>1%</b>	<b>1%</b>

<sup>(1)</sup> Expenditures for Pilot Plus and Pilot Deep by end use is shown on ESA Table 2C.

<sup>(2)</sup> Reflects carry forward Pilot Plus and Pilot Deep budget from 2022 to 2023 E \$4,156,016 / G \$3,685,523 total \$7,841,539

**Energy Savings Assistance Program Table 1C - Building Electrification Expenses (SCE Only)**

	Authorized Budget			Current Month Expenses			Year to Date Expenses			% of Budget Spent YTD		
	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total
ESA Building Electrification Program	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	-	-	-
<b>TOTAL</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>-</b>	<b>-</b>	<b>-</b>

**Energy Savings Assistance Program Table 1D - Clean Energy Homes Expenses (SCE Only)**

	Authorized Budget			Current Month Expenses			Year to Date Expenses			% of Budget Spent YTD		
	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total
ESA Clean Energy Homes Program			\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	-	-	-
<b>TOTAL</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>-</b>	<b>-</b>	<b>-</b>

**Energy Savings Assistance Program Table 1E - CSD Leveraging Expenses**

	Authorized Budget <sup>(1)</sup>			Current Month Expenses			Year to Date Expenses			% of Budget Spent YTD		
	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total
ESA Program Leveraging - CSD	\$ 558,934	\$ 495,658	\$ 1,054,592	\$ 513	\$ 455	\$ 967	\$ 513	\$ 455	\$ 967	0%	0%	0%
MCE Pilot	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	-	-	-
<b>TOTAL</b>	<b>\$ 558,934</b>	<b>\$ 495,658</b>	<b>\$ 1,054,592</b>	<b>\$ 513</b>	<b>\$ 455</b>	<b>\$ 967</b>	<b>\$ 513</b>	<b>\$ 455</b>	<b>\$ 967</b>	<b>0%</b>	<b>0%</b>	<b>0%</b>

<sup>(1)</sup> Expenditures for CSD Leveraging by end use is shown on ESA Table 2F.

NOTE: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

Energy Savings Assistance Program Table 2A - Multifamily Common Area Measures  
Pacific Gas and Electric Company  
Through January 31, 2023

Table 2B ESA Program - Multifamily Common Area Measures <sup>2</sup>								
	Units (of Measure such as "each")	Year-To-Date Completed & Expensed Installation						
		Quantity Installed	Number of Units for Cap-kBTUH and Cap-Tons	kWh (Annual)	kW (Annual)	Therms (Annual)	Expenses (\$)	% of Expenditure
ESA CAM Measures <sup>1</sup>								
Appliances								
High Efficiency Clothes Washer	Each	-	-	-	-	-	\$-	-
Refrigerator	Each	-	-	-	-	-	\$-	-
Domestic Hot Water								
New: Non-Condensing Domestic Hot Water Boile	Cap-kBTuh	-	-	-	-	-	\$-	-
New: Condensing Domestic Hot Water Boile	Cap-kBTuh	-	-	-	-	-	\$-	-
Storage Water Heater	Cap-kBTuh	-	-	-	-	-	\$-	-
Tankless Water Heater	Cap-kBTuh	-	-	-	-	-	\$-	-
Heat Pump Water Heater	kW	-	-	-	-	-	\$-	-
Demand Control DHW Recirculation Pump	Each	-	-	-	-	-	\$-	-
Low flow Showerhead	Each	-	-	-	-	-	\$-	-
Faucet Aerator	Each	-	-	-	-	-	\$-	-
Envelope								
Attic Insulation	Sq Ft	-	-	-	-	-	\$-	-
Wall Insulation Blow-ir	Sq Ft	-	-	-	-	-	\$-	-
Windows	Sq Ft	-	-	-	-	-	\$-	-
Window Film	Sq Ft	-	-	-	-	-	\$-	-
HVAC								
Air Conditioners Split System	Cap-Tons	-	-	-	-	-	\$-	-
Heat Pump Split System	Cap-Tons	-	-	-	-	-	\$-	-
New: Packaged Air Conditioner	Cap-Tons	-	-	-	-	-	\$-	-
Package Terminal A/C	Cap-Tons	-	-	-	-	-	\$-	-
Package Terminal Heat Pump	Cap-Tons	-	-	-	-	-	\$-	-
Furnace Replacement	Cap-kBTuh	-	-	-	-	-	\$-	-
Space Heating Boiler	Cap-kBTuh	-	-	-	-	-	\$-	-
Smart Thermostat	Each	-	-	-	-	-	\$-	-
Lighting								
Interior LED Lighting	Each	-	-	-	-	-	\$-	-
Interior TLED Type A Lamps	Each	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Interior TLED Type C Lamps	Each	N/A	N/A	N/A	N/A	N/A	N/A	N/A
New: LED T8 Lamp - Interior	Each	-	-	-	-	-	\$-	-
New: LED T8 Lamp - Exterior	Each	-	-	-	-	-	\$-	-
Interior LED Fixture	Each	-	-	-	-	-	\$-	-
Interior LED Screw-in	Each	-	-	-	-	-	\$-	-
Interior LED Exit Sign	Each	-	-	-	-	-	\$-	-
Exterior LED Lighting	Each	-	-	-	-	-	\$-	-
New: LED Parking Garage Fixtures	Each	-	-	-	-	-	\$-	-
LED Exterior Wall or Pole Mounted Fixture	Each	-	-	-	-	-	\$-	-
LED Corn Lamp for Exterior Wall or Pole Mounted	Each	-	-	-	-	-	\$-	-
Exterior LED Lighting - Pool	Each	-	-	-	-	-	\$-	-
Wall or Ceiling Mounted Occupancy Sensor	Each	-	-	-	-	-	\$-	-
Miscellaneous								
Tier-2 Smart Power Strip	Each	-	-	-	-	-	\$-	0.00%
Variable Speed Pool Pump	Each	-	-	-	-	-	\$-	0.00%
Ancillary Services								
Audit <sup>6</sup>								
Total								
	-	-	-	-	-	-	\$-	-
Multifamily Properties Treated								
Total Number of Multifamily Properties Treated <sup>2</sup>		Number						
Subtotal of Master-metered Multifamily Properties Treated		0						
Total Number of Multifamily Tenant Units w/in Properties Treated <sup>3</sup>		0						
Total Number of buildings w/in Properties Treated		0						
ESA Program - Multifamily Common Area								
		Year to Date Expenses <sup>5</sup>		Total				
Administration		\$ (54,487)	\$ (48,319)	\$ (102,806)				
Direct Implementation (Non-Incentive)		\$ (53,000)	\$ (47,000)	\$ (100,000)				
Direct Implementation		\$ (14,699)	\$ 14,699	\$ -				
TOTAL MF CAM COSTS		\$ (122,186)	\$ (80,620)	\$ (202,806)				

1. Measures are customized by each IOU, see "Table 2B-1, Eligible Measures List". Measures list may change based on available information on both costs and benefits and may vary across climate zones. Each IOU should fill out Table 2B as it pertains to their program. Table 2B-1 Column A should match Table 2B Column A for eligible (not canceled) measures. PG&E inadvertently misreported the number of DHW, Furnace, and Window installations in August that the quantities were reported in system output (kBtu) for DHW and Furnace, and in sqft sizes for Windows. These totals have been corrected in this month's report.

2. Multifamily properties are sites with at least five (5) or more dwelling units. The properties may have multiple buildings. 2021.

3. Multifamily tenant units are the number of dwelling units located within properties treated. This number does not represent the same number of dwellings treated as captured in table 2A.

4. Commissioning costs, as allowable per the Decision, are included in measures total cost unless otherwise noted.

5. Applicable to Deed-Restricted, government and non-profit owned multi-family buildings described in D.16-11-022, modified by D.17-12-009, where 65% of tenants are inc eligible based (at or below 200% of the Federal Poverty Guidelines).

6. Year to Date Expenses table includes accrual amounts.

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

Note: Audit costs may be covered by other programs or projects may utilize previous audits. Not all participants will have an audit cost associated with their project.

Energy Savings Assistance Program Table 2 - Main (SF, MH, MF In-Unit) Summary									
Pacific Gas and Electric Company									
Through January 31, 2023									
ESA Main Program (Summary)Total									
Year-to-Date Completed & Expensed Installation									
Measures	Basic	Plus	Units	Quantity Installed	kWh [2] (Annual)	kW [2] (Annual)	Therms [2] (Annual)	Expenses (\$)	% of Expenditure
<b>Appliances</b>									
High Efficiency Clothes Washer			Each	278	51,430	9	5,358	266,646	3.0%
Refrigerator			Each	769	422,874	59	-	868,848	9.9%
New - Clothes Dryer			Each	-	-	-	-	-	0.0%
New - Dishwasher			Each	-	-	-	-	-	0.0%
Freezers			Each	-	-	-	-	-	0.0%
<b>Domestic Hot Water</b>									
Faucet Aerator			Each	-	-	-	-	-	0.0%
Other Domestic Hot Water			Home	4,303	23,238	3	21,336	368,082	4.2%
Water Heater Tank and Pipe Insulation			Home	579	1,539	-	2,323	47,214	0.5%
Water Heater Repair/Replacement			Home	119	-	-	930	264,155	3.0%
Low-Flow Showerhead / Combined Showerhead/TSV			Home	-	-	-	-	-	0.0%
Heat Pump Water Heater [3]			Each	4	6,643	2	-	2,802	0.0%
Thermostatic Tub Spout/Diverter			Each	54	-	-	102	5,348	0.1%
Thermostatic Shower Valve			Each	-	-	-	-	-	0.0%
New - Solar Water Heating			Home	-	-	-	-	-	0.0%
<b>Enclosure</b>									
Air Sealing			Home	3,993	183,678	17	15,972	2,334,227	26.5%
Caulking			Home	-	-	-	-	-	0.0%
New - Diagnostic Air Sealing			Home	-	-	-	-	-	0.0%
Attic Insulation			Home	176	2,433	0	7,877	363,697	4.1%
New - Floor Insulation			Home	-	-	-	-	-	0.0%
<b>HVAC</b>									
Removed - FAU Standing Pilot Conversion			Each	-	-	-	-	-	0.0%
Furnace Repair/Replacement			Each	128	-	-	(3,125)	556,552	6.3%
Room A/C Replacement			Each	-	-	-	-	-	0.0%
Central A/C replacement			Each	1	286	0	-	4,221	0.0%
Heat Pump Replacement			Each	-	-	-	-	-	0.0%
Evaporative Cooler (Replacement)			Each	-	-	-	-	-	0.0%
Evaporative Cooler (Installation)			Each	-	-	-	-	-	0.0%
Duct Test and Seal			Home	20	-	-	-	4,711	0.1%
Energy Efficient Fan Control			Home	-	-	-	-	-	0.0%
New - Prescriptive Duct Sealing			Home	2,402	375,264	271	26,494	1,313,293	14.9%
High Efficiency Forced Air Unit (HE FAU)			Home	-	-	-	-	-	0.0%
Removed - A/C Time Delay [3]			Home	-	-	-	-	-	0.0%
Smart Thermostat			Home	1,205	251,276	45	34,110	279,027	3.2%
New - Portable A/C			Each	6	-	-	-	3,118	0.0%
New - Central Heat Pump-FS (propane or gas space)			Home	-	-	-	-	-	0.0%
New - Wholehouse Fan			Each	3	550	2	(3)	4,075	0.0%
				-	-	-	-	-	0.0%
<b>Maintenance</b>									
Furnace Clean and Tune			Home	-	-	-	-	-	0.0%
Central A/C Tune up [3]			Home	1	136	0	(0)	440	0.0%
New - Evaporative Cooler Maintenance			Home	-	-	-	-	-	0.0%
<b>Lighting</b>									
Removed - Interior Hard wired LED fixtures			Each	21	1,637	0	(39)	1,168	0.0%
Exterior Hard wired LED fixtures			Each	719	3,698	-	-	40,991	0.5%
Removed - LED Torchiers			Each	5	354	0	(8)	287	0.0%
Removed - Occupancy Sensor			Each	-	-	-	-	-	0.0%
Removed - LED Night Light			Each	-	-	-	-	-	0.0%
LED Reflector Bulbs			Each	4,650	51,693	1	(1,083)	38,044	0.4%
LED A-Lamps			Each	20,508	196,938	5	(466)	174,405	2.0%
<b>Miscellaneous</b>									
Pool Pumps			Each	5	5,465	1	-	7,703	0.1%
Power Strip			Each	-	-	-	-	-	0.0%
Power Strip Tier II			Each	2,278	409,000	8	-	164,970	1.9%
New - Air Purifier			Home	38	-	-	-	9,204	0.1%
Cold Storage			Each	11	-	-	-	3,399	0.0%
New - Comprehensive Home Health and Safety Check-up			Home	-	-	-	-	-	0.0%
New - CO and Smoke Alarm			Each	-	-	-	-	-	0.0%
<b>Pilots</b>									
<b>Customer Enrollment</b>									
ESA Outreach & Assessment			Home	5,789				\$ 1,087,685	12.3%
ESA In-Home Energy Education			Home	5,789				\$ 598,228	6.8%
<b>Total Savings/Expenditures</b>									
					1,988,135	425	109,778	\$ 6,812,541	
Total Households Weatherized [1]				4,839					
<b>Households Treated</b>									
- Single Family Households Treated			Home	4,717					
- Multi-family Households Treated (In-unit)			Home	566					
- Mobile Homes Treated			Home	506					
Total Number of Households Treated			Home	5,789					
# Eligible Households to be Treated for PY			Home	60,436					
% of Households Treated			%	9.58%					
- Master-Meter Households Treated			Home	166					
				Year to Date Expenses[4]					
ESA Program - Main				Electric	Gas	Total			
Administration						\$ -			
Direct Implementation (Non-Incentive)						\$ -			
Direct Implementation						\$ -	<<Includes measures costs		
TOTAL ESA Main COSTS				\$ -	\$ -	\$ -			
[1] Weatherization may consist of attic insulation, attic access weatherization, weatherstripping - door, caulking, and minor home repairs.									
[2] All savings are calculated based on the following sources: DNV/GL Impact Evaluation Program Years 2015-2017 Impact II, or ESA workpapers.									
[3] Savings values updated in July 2022 based on workpaper updates									
[4] Total ESA Main YTD expenses are reported in ESA Table 1.									
NOTE: Any measures noted as 'New' have been added during the course of this program year.									
NOTE: Any measures noted as 'Removed', are no longer offered by the program but have been kept for tracking purposes.									
NOTE: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.									

Energy Savings Assistance Program Table 2B - Multifamily Whole Building (MF CAM, MF In-Unit, WFWB)  
Pacific Gas and Electric Company  
Through January 31, 2023

Table 2B ESA Program - Multifamily Whole Building <sup>5</sup>								
	Units (of Measure such as "each")	Year-To-Date Completed & Expensed Installation						% of Expenditure
		Quantity Installed	Number of Units for Cap-kBTUH and Cap-Tons	kWh (Annual)	kW (Annual)	Therms (Annual)	Expenses (\$)	
ESA CAM Measures <sup>1</sup>								
Appliances								
High Efficiency Clothes Washer	Each	-	-	-	-	-	\$-	-
Refrigerator	Each	-	-	-	-	-	\$-	-
Domestic Hot Water								
New: Non-Condensing Domestic Hot Water Boile	Cap-kBTuh	-	-	-	-	-	\$-	-
New: Condensing Domestic Hot Water Boile	Cap-kBTuh	-	-	-	-	-	\$-	-
Storage Water Heater	Cap-kBTuh	-	-	-	-	-	\$-	-
Tankless Water Heater	Cap-kBTuh	-	-	-	-	-	\$-	-
Heat Pump Water Heater	kW	-	-	-	-	-	\$-	-
Demand Control DHW Recirculation Pump	Each	-	-	-	-	-	\$-	-
Low flow Showerhead	Each	-	-	-	-	-	\$-	-
Faucet Aerator	Each	-	-	-	-	-	\$-	-
Envelope								
Attic Insulation	Sq Ft	-	-	-	-	-	\$-	-
Wall Insulation Blow-ir	Sq Ft	-	-	-	-	-	\$-	-
Windows	Sq Ft	-	-	-	-	-	\$-	-
Window Film	Sq Ft	-	-	-	-	-	\$-	-
HVAC								
Air Conditioners Split System	Cap-Tons	-	-	-	-	-	\$-	-
Heat Pump Split System	Cap-Tons	-	-	-	-	-	\$-	-
New: Packaged Air Conditioner	Cap-Tons	-	-	-	-	-	\$-	-
Package Terminal A/C	Cap-Tons	-	-	-	-	-	\$-	-
Package Terminal Heat Pump	Cap-Tons	-	-	-	-	-	\$-	-
Furnace Replacement	Cap-kBTuh	-	-	-	-	-	\$-	-
Space Heating Boiler	Cap-kBTuh	-	-	-	-	-	\$-	-
Smart Thermostat	Each	-	-	-	-	-	\$-	-
Lighting								
Interior LED Lighting	Each	-	-	-	-	-	\$-	-
Interior TLED Type A Lamps	Each	-	-	-	-	-	\$-	-
Interior TLED Type C Lamps	Each	-	-	-	-	-	\$-	-
New: LED T8 Lamp - Interior	Each	-	-	-	-	-	\$-	-
New: LED T8 Lamp - Exterior	Each	-	-	-	-	-	\$-	-
Interior LED Fixture	Each	-	-	-	-	-	\$-	-
Interior LED Screw-in	Each	-	-	-	-	-	\$-	-
Interior LED Exit Sign	Each	-	-	-	-	-	\$-	-
Exterior LED Lighting	Each	-	-	-	-	-	\$-	-
New: LED Parking Garage Fixtures	Each	-	-	-	-	-	\$-	-
LED Exterior Wall or Pole Mounted Fixture	Each	-	-	-	-	-	\$-	-
LED Corn Lamp for Exterior Wall or Pole Mounted	Each	-	-	-	-	-	\$-	-
Exterior LED Lighting - Pool	Each	-	-	-	-	-	\$-	-
Wall or Ceiling Mounted Occupancy Sensor	Each	-	-	-	-	-	\$-	-
Miscellaneous								
Tier-2 Smart Power Strip	Each	-	-	-	-	-	\$-	-
Variable Speed Pool Pump	Each	-	-	-	-	-	\$-	-
Ancillary Services								
Audit <sup>6</sup>	-	-	-	-	-	-	-	-
Total								
-	-	-	-	-	-	-	\$ -	-

Multifamily Properties Treated		Number
Total Number of Multifamily Properties Treated <sup>2</sup>		0
Subtotal of Master-metered Multifamily Properties Treated		0
Total Number of Multifamily Tenant Units w/in Properties Treated <sup>3</sup>		0
Total Number of buildings w/in Properties Treated		0

ESA Program - MFWB Administration	Year to Date Expenses <sup>6</sup>		
	Electric	Gas	Total
Direct Implementation (Non-Incentive)			
Direct Implementation			
TOTAL MFWB COSTS			

<<Includes measures costs

**Energy Savings Assistance Program Table 2C - Pilot Plus and Pilot Deep:  
Pacific Gas and Electric Company  
Through January 31, 2023**

Measures	Units	ESA Program - Pilot Plus						Measures	Units	ESA Program - Pilot Deep						
		Year-To-Date Completed & Expensed Installation <sup>[1]</sup>								Year-To-Date Completed & Expensed Installation <sup>[1]</sup>						
		Quantity Installed	kWh[3] (Annual)	kW[3] (Annual)	Therms[3] (Annual)	Expenses (\$)	% of Expenditure			Quantity Installed	kWh[3] (Annual)	kW[3] (Annual)	Therms[3] (Annual)	Expenses (\$)	% of Expenditure	
Appliances								Appliances								
	Each	-	-	-	-	\$ -	0.0%		Each	-	-	-	-	\$ -	0.0%	
	Each	-	-	-	-	\$ -	0.0%		Each	-	-	-	-	\$ -	0.0%	
	Each	-	-	-	-	\$ -	0.0%		Each	-	-	-	-	\$ -	0.0%	
Domestic Hot Water								Domestic Hot Water								
	Home	-	-	-	-	\$ -	0.0%		Home	-	-	-	-	\$ -	0.0%	
	Each	-	-	-	-	\$ -	0.0%		Each	-	-	-	-	\$ -	0.0%	
	Each	-	-	-	-	\$ -	0.0%		Each	-	-	-	-	\$ -	0.0%	
	Each	-	-	-	-	\$ -	0.0%		Each	-	-	-	-	\$ -	0.0%	
Enclosure[1]								Enclosure[1]								
	Home	-	-	-	-	\$ -	0.0%		Home	-	-	-	-	\$ -	0.0%	
	Home	-	-	-	-	\$ -	0.0%		Home	-	0.0%	-	-	\$ -	0.0%	
	Home	-	-	-	-	\$ -	0.0%		Home	-	-	-	-	\$ -	0.0%	
HVAC								HVAC								
	Each	-	-	-	-	\$ -	0.0%		Each	-	-	-	-	\$ -	0.0%	
	Each	-	-	-	-	\$ -	0.0%		Each	-	0.0%	-	-	\$ -	0.0%	
	Home	-	-	-	-	\$ -	0.0%		Home	-	-	-	-	\$ -	0.0%	
	Home	-	-	-	-	\$ -	0.0%		Home	-	0.0%	-	-	\$ -	0.0%	
	Home	-	-	-	-	\$ -	0.0%		Home	-	-	-	-	\$ -	0.0%	
Maintenance								Maintenance								
	Home	-	-	-	-	\$ -	0.0%		Home	-	-	-	-	\$ -	0.0%	
	Home	-	-	-	-	\$ -	0.0%		Home	-	-	-	-	\$ -	0.0%	
Lighting								Lighting								
	Each					\$ -	0.0%		Each					\$ -	0.0%	
	Each					\$ -	0.0%		Each					\$ -	0.0%	
	Each	-	-	-	-	\$ -	0.0%		Each	-	-	-	-	\$ -	0.0%	
	Each	-	-	-	-	\$ -	0.0%		Each	-	-	-	-	\$ -	0.0%	
	Each	-	-	-	-	\$ -	0.0%		Each	-	-	-	-	\$ -	0.0%	
	Each	-	-	-	-	\$ -	0.0%		Each	-	-	-	-	\$ -	0.0%	
Miscellaneous								Miscellaneous								
	Each	-	-	-	-	\$ -	0.0%		Each	-	-	-	-	\$ -	0.0%	
	Each	-	-	-	-	\$ -	0.0%		Each	-	-	-	-	\$ -	0.0%	
Customer Enrollment								Customer Enrollment								
ESA Outreach & Assessment	Home	-				\$ -	0.0%	ESA Outreach & Assessment	Home	-				\$ -	0.0%	
ESA In-Home Energy Education	Home	-				\$ -	0.0%	ESA In-Home Energy Education	Home	-				\$ -	0.0%	
Total Savings/Expenditures			-	-	-	\$ -	0.0%	Total Savings/Expenditures			-	-	-	\$ -	0.0%	
Households Treated		Total						Households Treated		Total						
- Single Family Households Treated	Home							- Single Family Households Treated	Home							
- Mobile Homes Treated	Home							- Mobile Homes Treated	Home							
Total Number of Households Treated	Home							Total Number of Households Treated	Home							

ESA Program - Pilot Plus and Pilot Deep	Year to Date Expenses <sup>[2][3]</sup>		
	Electric	Gas	Total
<b>Administration</b>			
<b>Direct Implementation (Non-Incentive)</b>			
<b>Direct Implementation</b>			
<b>TOTAL Pilot Plus and Pilot Deep COSTS</b>			

<<Includes measures costs

[1] As of January 2023, PG&E has begun installation, but has not fully completed a project. "Completed and Expensed Installation" project savings and expenses will be reported when projects have been fully closed (i.e. inspected, issues resolved, permits closed as applicable) and reported by Pilot Implementer to PG&E. All measures and savings from a project will be reported as either Pilot Plus or Pilot Deep. Savings from a single project will not span both tables.

[2] Direct Implementation costs may contain a combination of expenses and accrued expenses (forecast for work conducted before project costs are billed to PG&E) for the reporting period. Final, disaggregated costs for measure installations will be reported in Table 2C once projects are fully completed and billed to PG&E by the Pilot Implementer.

[3] Total ESA Pilot Plus and Pilot Deep YTD expenses are reported in ESA Table 1A.

NOTE: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

**Energy Savings Assistance Program Table 2D - Building Electrification (SCE only)**  
**Pacific Gas and Electric Company**  
**Through January 31, 2023**

Measures	Units	ESA Program - Building Electrification Retrofit Pilot					
		Year-To-Date Completed & Expensed Installation					
		Quantity Installed	kWh (Annual)	kW[3] (Annual)	Therms[3] (Annual)	Expenses (\$)	% of Expenditure
<b>Appliances</b>							
	Each	-	-	-	-	\$ -	0.0%
	Each	-	-	-	-	\$ -	0.0%
	Each	-	-	-	-	\$ -	0.0%
<b>Domestic Hot Water</b>							
	Home	-	-	-	-	\$ -	0.0%
	Each	-	-	-	-	\$ -	0.0%
	Each	-	-	-	-	\$ -	0.0%
	Each	-	-	-	-	\$ -	0.0%
<b>Enclosure[1]</b>							
	Home	-	-	-	-	\$ -	0.0%
	Home	-	-	-	-	\$ -	0.0%
	Home	-	-	-	-	\$ -	0.0%
<b>HVAC</b>							
	Each	-	-	-	-	\$ -	0.0%
	Each	-	-	-	-	\$ -	0.0%
	Home	-	-	-	-	\$ -	0.0%
	Home	-	-	-	-	\$ -	0.0%
	Home	-	-	-	-	\$ -	0.0%
<b>Maintenance</b>							
	Home	-	-	-	-	\$ -	0.0%
	Home	-	-	-	-	\$ -	0.0%
<b>Lighting</b>							
	Each	-	-	-	-	\$ -	0.0%
	Each	-	-	-	-	\$ -	0.0%
	Each	-	-	-	-	\$ -	0.0%
	Each	-	-	-	-	\$ -	0.0%
	Each	-	-	-	-	\$ -	0.0%
	Each	-	-	-	-	\$ -	0.0%
<b>Miscellaneous</b>							
	Each	-	-	-	-	\$ -	0.0%
	Each	-	-	-	-	\$ -	0.0%
<b>Customer Enrollment</b>							
ESA Outreach & Assessment	Home	-	-	-	-	\$ -	0.0%
ESA In-Home Energy Education	Home	-	-	-	-	\$ -	0.0%
<b>Total Savings/Expenditures</b>			-	-	-	\$ -	0.0%
<b>Households Treated</b>		<b>Total</b>					
- Single Family Households Treated	Home	-					
- Mobile Homes Treated	Home	-					
<b>Total Number of Households Treated</b>	Home	-					

ESA Program - Building Electrification	Year to Date Expenses <sup>6</sup>		
	Electric	Gas	Total
Administration	-	-	\$ -
Direct Implementation (Non-Incentive)	-	-	\$ -
Direct Implementation	-	-	\$ -
<b>TOTAL Building Electrification COSTS</b>	\$ -	\$ -	\$ -

<<Includes measures costs

**Energy Savings Assistance Program Table 2E Pilots - SCE ONLY[1]  
Pacific Gas and Electric Company  
Through January 31, 2023**

Measures	Units	ESA Program - Clean Energy Homes New Construction Pilot					
		Year-To-Date Completed & Expensed Installation					
		Quantity Installed	kWh[3] (Annual)	kW[3] (Annual)	Therms[3] (Annual)	Expenses (\$)	% of Expenditure
<b>Appliances</b>							
	Each	-	-	-	-	\$ -	#REF!
	Each	-	-	-	-	\$ -	#REF!
	Each	-	-	-	-	\$ -	#REF!
<b>Domestic Hot Water</b>							
	Home	-	-	-	-	\$ -	#REF!
	Each	-	-	-	-	\$ -	#REF!
	Each	-	-	-	-	\$ -	#REF!
	Each	-	-	-	-	\$ -	#REF!
<b>Enclosure[1]</b>							
	Home	-	-	-	-	\$ -	#REF!
	Home	-	-	-	-	\$ -	#REF!
	Home	-	-	-	-	\$ -	#REF!
<b>HVAC</b>							
	Each	-	-	-	-	\$ -	#REF!
	Each	-	-	-	-	\$ -	#REF!
	Home	-	-	-	-	\$ -	#REF!
	Home	-	-	-	-	\$ -	#REF!
	Home	-	-	-	-	\$ -	#REF!
<b>Maintenance</b>							
	Home	-	-	-	-	\$ -	#REF!
	Home	-	-	-	-	\$ -	#REF!
<b>Lighting</b>							
	Each	-	-	-	-	\$ -	#REF!
	Each	-	-	-	-	\$ -	#REF!
	Each	-	-	-	-	\$ -	#REF!
	Each	-	-	-	-	\$ -	#REF!
	Each	-	-	-	-	\$ -	#REF!
	Each	-	-	-	-	\$ -	#REF!
<b>Miscellaneous</b>							
	Each	-	-	-	-	\$ -	#REF!
	Each	-	-	-	-	\$ -	#REF!
<b>Customer Enrollment</b>							
ESA Outreach & Assessment	Home	-	-	-	-	\$ -	#REF!
ESA In-Home Energy Education	Home	-	-	-	-	\$ -	#REF!
<b>Total Savings/Expenditures</b>		-	-	-	-	\$ -	#REF!
<b>Households Treated</b>	<b>Total</b>						
- Single Family Households Treated	Home	-					
- Mobile Homes Treated	Home	-					
<b>Total Number of Households Treated</b>	Home	-					

	Year to Date Expenses <sup>6</sup>				Year to Date Expenses <sup>6</sup>		
	Electric	Gas	Total		Electric	Gas	Total
<b>ESA Program - Clean Energy Homes</b>				<b>ESA Program - Clean Energy Homes</b>			
Administration	-	-	\$ -	Administration	-	-	\$ -
Direct Implementation (Non-Incentive)	-	-	\$ -	Direct Implementation (Non-Incentive)	-	-	\$ -
Direct Implementation	-	-	\$ -	Direct Implementation	-	-	\$ -
<b>TOTAL Clean Energy Homes COSTS</b>	\$ -	\$ -	\$ -	<b>TOTAL Clean Energy Homes COSTS</b>	\$ -	\$ -	\$ -

<<Includes measures costs

[1] Pilots on Table 2D are specific to Southern California Edison as approved in D.21-06-015. PG&E does not currently have an electrification pilot but is utilizing the common reporting template as other IOUs per ED's direction.  
Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

Energy Savings Assistance Program Table 2F - CSD Leveraging									
Pacific Gas and Electric Company									
Through January 31, 2023									
ESA Program - CSD Leveraging									
Year-To-Date Completed & Expensed Installation									
Measures	Basic	Plus	Units	Quantity Installed	kWh (Annual)	kW (Annual)	Therms (Annual)	Expenses (\$)	% of Expenditure
Appliances									
High Efficiency Clothes Washer			Each	-	-	-	-	-	-
Refrigerator			Each	-	-	-	-	-	-
New - Clothes Dryer [1]			Each	-	-	-	-	-	-
New - Dishwasher [1]			Each	-	-	-	-	-	-
Freezers [1]			Each	-	-	-	-	-	-
Domestic Hot Water									
Faucet Aerator			Home	-	-	-	-	-	-
Water Heater Tank and Pipe Insulation			Home	-	-	-	-	-	-
Water Heater Repair/Replacement			Each	-	-	-	-	-	-
Low-Flow Showerhead / Combined Showerhead/TSV			Home	-	-	-	-	-	-
Heat Pump Water Heater			Each	-	-	-	-	-	-
Thermostatic Tub Spout/Diverter			Home	-	-	-	-	-	-
Thermostatic Shower Valve			Home	-	-	-	-	-	-
New - Solar Water Heating [1]				-	-	-	-	-	-
Enclosure									
Air Sealing			Home	-	-	-	-	-	-
Caulking			Home	-	-	-	-	-	-
New - Diagnostic Air Sealing [1]			Home	-	-	-	-	-	-
Attic Insulation			Home	-	-	-	-	-	-
New - Floor Insulation [1]			Home	-	-	-	-	-	-
HVAC									
Removed - FAU Standing Pilot Conversion [1]			Each	-	-	-	-	-	-
Furnace Repair/Replacement			Each	-	-	-	-	-	-
Room A/C Replacement [1]			Each	-	-	-	-	-	-
Central A/C replacement			Each	-	-	-	-	-	-
Heat Pump A/C Replacement			Each	-	-	-	-	-	-
Evaporative Cooler (Replacement) [1]			Each	-	-	-	-	-	-
Evaporative Cooler (Installation) [1]			Each	-	-	-	-	-	-
Duct Test and Seal [1]			Home	-	-	-	-	-	-
Energy Efficient Fan Control [1]			Home	-	-	-	-	-	-
New - Prescriptive Duct Sealing			Home	-	-	-	-	-	-
High Efficiency Forced Air Unit (HE FAU) [1]			Home	-	-	-	-	-	-
Removed - A/C Time Delay [1]			Home	-	-	-	-	-	-
Smart Thermostat			Home	-	-	-	-	-	-
New - Portable A/C [1]			Each	-	-	-	-	-	-
New - Central Heat Pump-FS (propane or gas space) [1]			Each	-	-	-	-	-	-
New - Wholehouse Fan [1]			Each	-	-	-	-	-	-
Maintenance									
Furnace Clean and Tune [1]			Home	-	-	-	-	-	-
Central A/C Tune up [1]			Home	-	-	-	-	-	-
New - Evaporative Cooler Maintenance [1]			Home	-	-	-	-	-	-
Lighting									
Removed - Interior Hard wired LED fixtures [1]			Each	-	-	-	-	-	-
Exterior Hard wired LED fixtures			Each	-	-	-	-	-	-
Removed - LED Torchiere [1]			Each	-	-	-	-	-	-
Removed - Occupancy Sensor [1]			Each	-	-	-	-	-	-
Removed - LED Night Light [1]			Each	-	-	-	-	-	-
LED Reflector Bulbs			Each	-	-	-	-	-	-
LED A-Lamps			Each	-	-	-	-	-	-
Miscellaneous									
Pool Pumps [1]			Each	-	-	-	-	-	-
Power Strip [1]			Each	-	-	-	-	-	-
Power Strip Tier II			Each	-	-	-	-	-	-
NEW - Air Purifier [1]			Home	-	-	-	-	-	-
Cold Storage [1]			Each	-	-	-	-	-	-
New - Comprehensive Home Health and Safety Check-up [1]			Home	-	-	-	-	-	-
New - CO and Smoke Alarm [1]			Each	-	-	-	-	-	-
Pilots									
	-		-	-	-	-	-	-	-
Customer Enrollment									
ESA Outreach & Assessment			Home	-				-	-
ESA In-Home Energy Education			Home	-				-	-
Total Savings/Expenditures									
			-	-	-	-	-	-	-
Total Households Weatherized			-	-	-	-	-	-	-
CSD MF Tenant Units Treated									
				Total					
-			-	-	-				
-			-	-	-				
Year to Date Expenses <sup>[2]</sup>									
ESA Program - CSD Leveraging			Electric	Gas	Total				
Administration					\$ -				
Direct Implementation (Non-Incentive)					\$ -				
Direct Implementation					\$ -				
TOTAL CSD Leveraging COSTS									
			\$ -	\$ -	\$ -				
[1] Measures not available to CSD for leveraging.									
[2] Total CSD YTD expenses are reported in ESA Table 1.									
NOTE: Any measures noted as 'NEW' have been added during the course of this program year.									
NOTE: Any measures noted as 'REMOVED', are no longer offered by the program but have been kept for tracking purposes.									
NOTE: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.									

**Energy Savings Assistance Program Tables 3A-H - Energy Savings and Average Bill Savings per Treated Home/Common Area**  
**Pacific Gas and Electric Company**  
**Through January 31, 2023**

<b>Table 3A, ESA Program (SF, MH, MF In-Unit)</b>	
Annual kWh Savings	1,988,135
Annual Therm Savings	109,778
Lifecycle kWh Savings	23,647,050
Lifecycle Therm Savings	1,266,080
Current kWh Rate	\$0.20
Current Therm Rate	\$2.42
Average 1st Year Bill Savings / Treated households	\$115.87
Average Lifecycle Bill Savings / Treated Household	\$1,052.54

<b>Table 3B, ESA Program - Multifamily Common Area [5]</b>	
Annual kWh Savings	9,684,262
Annual Therm Savings	174,068
Lifecycle kWh Savings	52,030,771
Lifecycle Therm Savings	4,854,310
Current kWh Rate	\$ 0.18
Current Therm Rate	\$ 1.21
Average 1st Year Bill Savings / Treated Households	\$ 10,543.13
Average Lifecycle Bill Savings / Treated Household	\$ 56,186.80

<b>Table 3C, ESA Program - Multifamily Whole Building (MF In-Unit, MF CAM, MFWB)</b>	
Annual kWh Savings	-
Annual Therm Savings	-
Lifecycle kWh Savings	-
Lifecycle Therm Savings	-
Current kWh Rate	\$ -
Current Therm Rate	\$ -
Average 1st Year Bill Savings / Treated Property	\$ -
Average Lifecycle Bill Savings / Treated Property	\$ -

<b>Table 3D, ESA Program - Pilot Plus [1]</b>	
Annual kWh Savings	-
Annual Therm Savings	-
Lifecycle kWh Savings	-
Lifecycle Therm Savings	-
Current kWh Rate	\$ -
Current Therm Rate	\$ -
Average 1st Year Bill Savings / Treated Property	\$ -
Average Lifecycle Bill Savings / Treated Property	\$ -

<b>Table 3E, ESA Program - Pilot Deep [2]</b>	
Annual kWh Savings	-
Annual Therm Savings	-
Lifecycle kWh Savings	-
Lifecycle Therm Savings	-
Current kWh Rate	\$ -
Current Therm Rate	\$ -
Average 1st Year Bill Savings / Treated Property	\$ -
Average Lifecycle Bill Savings / Treated Property	\$ -

<b>Table 3F, ESA Program - Building Electrification (SCE Only)</b>	
Annual kWh Savings	-
Annual Therm Savings	-
Lifecycle kWh Savings	-
Lifecycle Therm Savings	-
Current kWh Rate	\$ -
Current Therm Rate	\$ -
Average 1st Year Bill Savings / Treated Households	\$ -
Average Lifecycle Bill Savings / Treated Households	\$ -

<b>Table 3G, ESA Program - CSD Leveraging</b>	
Annual kWh Savings	-
Annual Therm Savings	-
Lifecycle kWh Savings	-
Lifecycle Therm Savings	-
Current kWh Rate	\$ -
Current Therm Rate	\$ -
Average 1st Year Bill Savings / Treated Households	\$ -
Average Lifecycle Bill Savings / Treated Households	\$ -

<b>Table 3H, Summary - ESA Program (SF, MH, MF In-Unit)/CSD Leveraging/Pilot Plus and Pilot Deep [3] [4]</b>	
Annual kWh Savings	11,672,397
Annual Therm Savings	283,847
Lifecycle kWh Savings	75,677,821
Lifecycle Therm Savings	6,120,390
Current kWh Rate	\$ 0.20
Current Therm Rate	\$ 2.42
Average 1st Year Bill Savings / Treated Households	\$ 10,659.00
Average Lifecycle Bill Savings / Treated Households	\$ 57,239.35

[1] As of January 2023, ESA Pilot Plus/Deep program has not completed home treatments.

[2] As of January 2023, ESA Pilot Plus/Deep program has not completed home treatments.

[3] Summary is the sum of ESA Main, MF CAM, MFWB, Pilot Plus Pilot Deep, BE, CSD Leveraging.

[4] As of January 2023, ESA Pilot Plus/Deep program has not completed home treatments.

[5] Data reported in this table is cumulative since program inception.

Energy Savings Assistance Program Table 4 - Homes/Buildings Treated  
Pacific Gas and Electric Company  
Through January 31, 2023

[illegible]

Table 4B. ESA Program - Multifamily Common Areas

[illegible]

Table 4C, ESA Program - Multifamily Whole Building (MF CAM, MF In-Unit, MFWB)

Country	English Properties (2)		Properties Translated Y10	
	Mean	Yield	Mean	Yield
Australia			0	0
Belgium			0	0
Canada			0	0
China			0	0
Costa Rica			0	0
France			0	0
Germany			0	0
Italy			0	0
Japan			0	0
Spain			0	0
Sweden			0	0
UK			0	0
USA			0	0
Yugoslavia			0	0
Belgium			0	0
France			0	0
Germany			0	0
Italy			0	0
Japan			0	0
Spain			0	0
Sweden			0	0
UK			0	0
USA			0	0
Yugoslavia			0	0
Belgium			0	0
France			0	0
Germany			0	0
Italy			0	0
Japan			0	0
Spain			0	0
Sweden			0	0
UK			0	0
USA			0	0
Yugoslavia			0	0
Belgium			0	0
France			0	0
Germany			0	0
Italy			0	0
Japan			0	0
Spain			0	0
Sweden			0	0
UK			0	0
USA			0	0
Yugoslavia			0	0
Belgium			0	0
France			0	0
Germany			0	0
Italy			0	0
Japan			0	0
Spain			0	0
Sweden			0	0
UK			0	0
USA			0	0
Yugoslavia			0	0
Belgium			0	0
France			0	0
Germany			0	0
Italy			0	0
Japan			0	0
Spain			0	0
Sweden			0	0
UK			0	0
USA			0	0
Yugoslavia			0	0
Belgium			0	0
France			0	0
Germany			0	0
Italy			0	0
Japan			0	0
Spain			0	0
Sweden			0	0
UK			0	0
USA			0	0
Yugoslavia			0	0
Belgium			0	0
France			0	0
Germany			0	0
Italy			0	0
Japan			0	0
Spain			0	0
Sweden			0	0
UK			0	0
USA			0	0
Yugoslavia			0	0
Belgium			0	0
France			0	0
Germany			0	0
Italy			0	0
Japan			0	0
Spain			0	0
Sweden			0	0
UK			0	0
USA			0	0
Yugoslavia			0	0
Belgium			0	0
France			0	0
Germany			0	0
Italy			0	0
Japan			0	0
Spain			0	0
Sweden			0	0
UK			0	0
USA			0	0
Yugoslavia			0	0
Belgium			0	0
France			0	0
Germany			0	0
Italy			0	0
Japan			0	0
Spain			0	0
Sweden			0	0
UK			0	0
USA			0	0
Yugoslavia			0	0
Belgium			0	0
France			0	0
Germany			0	0
Italy			0	0
Japan			0	0
Spain			0	0
Sweden			0	0
UK			0	0
USA			0	0
Yugoslavia			0	0
Belgium			0	0
France			0	0
Germany			0	0
Italy	</			

Table 4D, ESA Program - Pilot Plus and Pilot Deep

[illegible]

Table 4E, ESA Program - CSD Leveraging

County			Households Treated YTD		
			Rural	Urban	Total
			0	0	0
			0	0	0
Total			0	0	0

**Note:** Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

**Energy Savings Assistance Program Table 5 - Energy Savings Assistance Program Customer Summary**  
**Pacific Gas and Electric Company**  
 Through January 31, 2023

Table 5A, ESA Program (SF, MH, MF In-Unit)												
Month	Gas & Electric			Gas Only			Electric Only			Total		
	# of Household Treated by Month	(Annual)			# of Household Treated by Month	(Annual)			# of Household Treated by Month	(Annual)		
		Therm	kWh	kW		Therm	kWh	kW		Therm	kWh	kW
January	4,944	100,908	1,735,056	378	366	7,941	65,680	27	489	932	187,399	20
February												
March												
April												
May												
June												
July												
August												
September												
October												
November												
December												
<b>YTD</b>	<b>4,944</b>	<b>100,908</b>	<b>1,735,056</b>	<b>378</b>	<b>366</b>	<b>7,941</b>	<b>65,680</b>	<b>27</b>	<b>489</b>	<b>932</b>	<b>187,399</b>	<b>20</b>

YTD Total Energy Impacts for all fuel types should equal YTD energy impacts that are reported every month Table 2.  
 Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

Table 5B, ESA Program - Multifamily Common Area												
Month	Gas & Electric			Gas Only			Electric Only			Total		
	# of Household Treated by Month	(Annual)			# of Household Treated by Month	(Annual)			# of Household Treated by Month	(Annual)		
		Therm	kWh	kW		Therm	kWh	kW		Therm	kWh	kW
January	0	-	-	-	0	-	-	-	0	-	-	-
February	0				0				0			
March	0				0				0			
April	0				0				0			
May	0				0				0			
June	0				0				0			
July	0				0				0			
August	0				0				0			
September	0				0				0			
October	0				0				0			
November	0				0				0			
December	0				0				0			
<b>YTD</b>	<b>0</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>0</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>0</b>	<b>-</b>	<b>-</b>	<b>-</b>

YTD Total Energy Impacts for all fuel types should equal YTD energy impacts that are reported every month in Table 2A.  
 Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

Table 5C, ESA Program - Multifamily Whole Building (MF CAM, MF In-Unit, MFWB)												
Month	Gas & Electric			Gas Only			Electric Only			Total		
	# of Properties Treated by Month	(Annual)			# of Properties Treated by Month	(Annual)			# of Properties Treated by Month	(Annual)		
		Therm	kWh	kW		Therm	kWh	kW		Therm	kWh	kW
January	0	-	-	-	0	-	-	-	0	-	-	-
February	0				0				0			
March	0				0				0			
April	0				0				0			
May	0				0				0			
June	0				0				0			
July	0				0				0			
August	0				0				0			
September	0				0				0			
October	0				0				0			
November	0				0				0			
December	0				0				0			
<b>YTD</b>	<b>0</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>0</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>0</b>	<b>-</b>	<b>-</b>	<b>-</b>

Table 5D, ESA Program - Pilot Plus and Pilot Deep [1]												
Month	Gas & Electric			Gas Only			Electric Only			Total		
	# of Household Treated by Month	(Annual)			# of Household Treated by Month	(Annual)			# of Household Treated by Month	(Annual)		
		Therm	kWh	kW		Therm	kWh	kW		Therm	kWh	kW
January	-	-	-	-	-	-	-	-	-	-	-	-
February												
March												
April												
May												
June												
July												
August												
September												
October												
November												
December												
<b>YTD</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>0</b>

Table 5E, ESA Program - Building Electrification (SCE Only)												
Month	Gas & Electric			Gas Only			Electric Only			Total		
	# of Household Treated by Month	(Annual)			# of Household Treated by Month	(Annual)			# of Household Treated by Month	(Annual)		
		Therm	kWh	kW		Therm	kWh	kW		Therm	kWh	kW
January	-	-	-	-	-	-	-	-	-	-	-	-
February												
March												
April												
May												
June												
July												
August												
September												
October												
November												
December												
<b>YTD</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>0</b>

Table 5F, ESA Program - CSD Leveraging												
Month	Gas & Electric			Gas Only			Electric Only			Total		
	# of Household Treated by Month	(Annual)			# of Household Treated by Month	(Annual)			# of Household Treated by Month	(Annual)		
		Therm	kWh	kW		Therm	kWh	kW		Therm	kWh	kW
January	-	-	-	-	-	-	-	-	-	-	-	-
February												
March												
April												
May												
June												
July												
August												
September												
October												
November												
December												
<b>YTD</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>0</b>

[1] As of January 2023, ESA Pilot Plus/Deep program has not completed home treatments.  
 Note: YTD Total Energy Impacts for all fuel types should equal YTD energy impacts that are reported every month Table 2B.  
 Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

**Energy Savings Assistance Program Table 6 - Expenditures for Pilots and Studies [1]**  
**Pacific Gas and Electric Company**  
**Through January 31, 2023**

	Authorized 2021-26 Funding			Current Month Expenses			Year to Date Expenses			Cycle to Date Expenses			% of Budget Expended		
	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total
<b>Pilots</b>															
Virtual Energy Coach	\$689,000	\$611,000	\$1,300,000	\$0	\$0	\$0	\$0	\$0	\$0	\$121,436	\$107,688	\$229,125	18%	18%	18%
ESA Pilot Plus and Pilot Deep	\$23,273,909	\$20,639,127	\$43,913,036	\$81,805	\$72,544	\$154,349	\$81,805	\$72,544	\$154,349	\$580,571	\$514,847	\$1,095,418	2%	2%	2%
<b>Total Pilots</b>	<b>\$23,962,909</b>	<b>\$21,250,127</b>	<b>\$45,213,036</b>	<b>\$81,805</b>	<b>\$72,544</b>	<b>\$154,349</b>	<b>\$81,805</b>	<b>\$72,544</b>	<b>\$154,349</b>	<b>\$702,007</b>	<b>\$622,535</b>	<b>\$1,324,542</b>	<b>3%</b>	<b>3%</b>	<b>3%</b>
<b>Studies [2]</b>															
Joint IOU - 2022 Low Income Needs Assessment (LINA) Study [3]	\$52,125	\$22,875	\$75,000	\$0	\$0	\$0	\$0	\$0	\$0	\$41,926	\$32,504	\$74,430	80%	142%	99%
Joint IOU - 2025 Low Income Needs Assessment (LINA) Study [4]	\$39,750	\$35,250	\$75,000	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0%	0%	0%
Joint IOU - 2028 Low Income Needs Assessment (LINA) Study [4]	\$39,750	\$35,250	\$75,000	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0%	0%	0%
Joint IOU - Statewide CARE-ESA Categorical Study [5]	\$11,925	\$10,575	\$22,500	\$4,953	\$4,393	\$9,346	\$4,953	\$4,393	\$9,346	\$18,020	\$15,980	\$34,000	151%	151%	151%
Load Impact Evaluation Study [6]	\$238,500	\$211,500	\$450,000	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0%	0%	0%
Equity Criteria and Non Energy Benefits Evaluation (NEB's) [6]	\$79,500	\$70,500	\$150,000	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0%	0%	0%
Rapid Feedback Research and Analysis [7]	\$159,000	\$141,000	\$300,000	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0%	0%	0%
Joint IOU - Process Evaluation Studies (1-4 Studies) [6]	\$79,500	\$70,500	\$150,000	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0%	0%	0%
<b>Total Studies</b>	<b>\$700,050</b>	<b>\$597,450</b>	<b>\$1,297,500</b>	<b>\$4,953</b>	<b>\$4,393</b>	<b>\$9,346</b>	<b>\$4,953</b>	<b>\$4,393</b>	<b>\$9,346</b>	<b>\$59,946</b>	<b>\$48,484</b>	<b>\$108,430</b>	<b>9%</b>	<b>8%</b>	<b>8%</b>

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

[1] Funding for studies is not solely supported via the ESA program budget; some studies are jointly supported via the CARE budget.

[2] Authorized per D.21-06-015. Funds for pilots and studies may be rolled over to the next program year or borrowed from a future program year within the cycle, to allow for flexibility in scheduling changes with these efforts. Funding amounts listed reflect PG&E's 30% allocation among the IOUs, except for PG&E-only studies including the "Rapid Feedback Research and Analysis". Final authorized budgets may be adjusted by the ESA/CARE Studies Working Group per D.21-06-015.

[3] PG&E's Advice Letter 4193-G/5718-E approved Joint Utilities' 2022 LINA Study for \$500,000. SCE holds the statewide contract for this co-funded study. PG&E's 30% allocation is \$150,000, funded 50/50 via the ESA and CARE budgets. The 2022 LINA commenced in January 2021. The Joint Utilities would carry over committed, unspent 2021 LINA funding forward to 2022 and until the study is completed.

[4] Authorized per D.21-06-015, the 2025 and 2028 Low Income Needs Assessment (LINA) are required to be completed by Dec 2025 and Dec 2028, respectively.

[5] Authorized per D.21-06-015, the Categorical Study will be funded 50/50 via the ESA and CARE budgets.

[6] Authorized per D.21-06-015, to be conducted during PY 2023-26.

[7] Authorized per D.21-06-015, for each IOU to use for IOU-specific studies as needed. Unused annual budget may be carried forward until the end of the cycle.

[8] PG&E's Advice Letter 4349-G/6030-E was approved on January 21, 2021, and authorized \$90,000 shift from MF-CAM Administration to Studies for the MF CAM Process Evaluation; funding source is 100% ESA. PG&E holds the statewide contract for this co-funded study. The study commenced in July 2021. The Joint Utilities will carry over committed, unspent 2021 funding forward to 2022 and until the study is completed.

Basis of Data: 30, 60, 90, 120, 180, 240, 360, 480, 600, 720, 840, 960, 1080, 1200, 1320, 1440, 1560, 1680, 1800, 1920, 2040, 2160, 2280, 2400, 2520, 2640, 2760, 2880, 3000, 3120, 3240, 3360, 3480, 3600, 3720, 3840, 3960, 4080, 4200, 4320, 4440, 4560, 4680, 4800, 4920, 5040, 5160, 5280, 5400, 5520, 5640, 5760, 5880, 6000, 6120, 6240, 6360, 6480, 6600, 6720, 6840, 6960, 7080, 7200, 7320, 7440, 7560, 7680, 7800, 7920, 8040, 8160, 8280, 8400, 8520, 8640, 8760, 8880, 9000, 9120, 9240, 9360, 9480, 9600, 9720, 9840, 9960, 10080, 10200, 10320, 10440, 10560, 10680, 10800, 10920, 11040, 11160, 11280, 11400, 11520, 11640, 11760, 11880, 12000, 12120, 12240, 12360, 12480, 12600, 12720, 12840, 12960, 13080, 13200, 13320, 13440, 13560, 13680, 13800, 13920, 14040, 14160, 14280, 14400, 14520, 14640, 14760, 14880, 15000, 15120, 15240, 15360, 15480, 15600, 15720, 15840, 15960, 16080, 16200, 16320, 16440, 16560, 16680, 16800, 16920, 17040, 17160, 17280, 17400, 17520, 17640, 17760, 17880, 18000, 18120, 18240, 18360, 18480, 18600, 18720, 18840, 18960, 19080, 19200, 19320, 19440, 19560, 19680, 19800, 19920, 20040, 20160, 20280, 20400, 20520, 20640, 20760, 20880, 21000, 21120, 21240, 21360, 21480, 21600, 21720, 21840, 21960, 22080, 22200, 22320, 22440, 22560, 22680, 22800, 22920, 23040, 23160, 23280, 23400, 23520, 23640, 23760, 23880, 24000, 24120, 24240, 24360, 24480, 24600, 24720, 24840, 24960, 25080, 25200, 25320, 25440, 25560, 25680, 25800, 25920, 26040, 26160, 26280, 26400, 26520, 26640, 26760, 26880, 27000, 27120, 27240, 27360, 27480, 27600, 27720, 27840, 27960, 28080, 28200, 28320, 28440, 28560, 28680, 28800, 28920, 29040, 29160, 29280, 29400, 29520, 29640, 29760, 29880, 30000, 30120, 30240, 30360, 30480, 30600, 30720, 30840, 30960, 31080, 31200, 31320, 31440, 31560, 31680, 31800, 31920, 32040, 32160, 32280, 32400, 32520, 32640, 32760, 32880, 33000, 33120, 33240, 33360, 33480, 33600, 33720, 33840, 33960, 34080, 34200, 34320, 34440, 34560, 34680, 34800, 34920, 35040, 35160, 35280, 35400, 35520, 35640, 35760, 35880, 36000, 36120, 36240, 36360, 36480, 36600, 36720, 36840, 36960, 37080, 37200, 37320, 37440, 37560, 37680, 37800, 37920, 38040, 38160, 38280, 38400, 38520, 38640, 38760, 38880, 39000, 39120, 39240, 39360, 39480, 39600, 39720, 39840, 39960, 40080, 40200, 40320, 40440, 40560, 40680, 40800, 40920, 41040, 41160, 41280, 41400, 41520, 41640, 41760, 41880, 42000, 42120, 42240, 42360, 42480, 42600, 42720, 42840, 42960, 43080, 43200, 43320, 43440, 43560, 43680, 43800, 43920, 44040, 44160, 44280, 44400, 44520, 44640, 44760, 44880, 45000, 45120, 45240, 45360, 45480, 45600, 45720, 45840, 45960, 46080, 46200, 46320, 46440, 46560, 46680, 46800, 46920, 47040, 47160, 47280, 47400, 47520, 47640, 47760, 47880, 48000, 48120, 48240, 48360, 48480, 48600, 48720, 48840, 48960, 49080, 49200, 49320, 49440, 49560, 49680, 49800, 49920, 50040, 50160, 50280, 50400, 50520, 50640, 50760, 50880, 51000, 51120, 51240, 51360, 51480, 51600, 51720, 51840, 51960, 52080, 52200, 52320, 52440, 52560, 52680, 52800, 52920, 53040, 53160, 53280, 53400, 53520, 53640, 53760, 53880, 54000, 54120, 54240, 54360, 54480, 54600, 54720, 54840, 54960, 55080, 55200, 55320, 55440, 55560, 55680, 55800, 55920, 56040, 56160, 56280, 56400, 56520, 56640, 56760, 56880, 57000, 57120, 57240, 57360, 57480, 57600, 57720, 57840, 57960, 58080, 58200, 58320, 58440, 58560, 58680, 58800, 58920, 59040, 59160, 59280, 59400, 59520, 59640, 59760, 59880, 60000, 60120, 60240, 60360, 60480, 60600, 60720, 60840, 60960, 61080, 61200, 61320, 61440, 61560, 61680, 61800, 61920, 62040, 62160, 62280, 62400, 62520, 62640, 62760, 62880, 63000, 63120, 63240, 63360, 63480, 63600, 63720, 63840, 63960, 64080, 64200, 64320, 64440, 64560, 64680, 64800, 64920, 65040, 65160, 65280, 65400, 65520, 65640, 65760, 65880, 66000, 66120, 66240, 66360, 66480, 66600, 66720, 66840, 66960, 67080, 67200, 67320, 67440, 67560, 67680, 67800, 67920, 68040, 68160, 68280, 68400, 68520, 68640, 68760, 68880, 69000, 69120, 69240, 69360, 69480, 69600, 69720, 69840, 69960, 70080, 70200, 70320, 70440, 70560, 70680, 70800, 70920, 71
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[illegible][illegible][illegible][illegible]

**Energy Savings Assistance Program Table - 8 Clean Energy Referral, Leveraging, and Coordination  
Pacific Gas and Electric Company  
Through January 31, 2023**

Partner	Brief Description of Effort	# of Referral [1]	# of Leveraging [2]	# of Coordination Efforts [3]	# of Leads [4]	# of Enrollments [5]
LIHEAP	When a home does not qualify for R&R measures in ESA, contractors connect the customer to LIHEAP contractors.	170	5	0	0	0
CSD	Coordination and collaboration with SPOC to support multifamily customers to learn about program opportunities applicable to multifamily properties.	*	0	*	*	*
DAC-SASH	Coordination with the DAC Single-family Affordable Solar Homes Program Administrator, GRID Alternatives, on referrals and homes treated.	N/A	N/A	N/A	41	**
ESA Water-Energy Coordination Program	Allows ESA contractors to offer water conservation measures while they treat ESA customers. Water Agencies select from a standardized menu of options that can include replacing toilets, leak detection, meter checks, etc. Water offerings are paid by each participating Water Agency.	*	*	*	*	**
REACH	REACH provides an energy credit for up to \$300 based on the past due bill (energy credit support is subject to funding availability). A non-profit organization runs the REACH program from 170 offices in Northern and Central California.	0	0	0	0	0
SmartAC Program	SmartAC is a voluntary program that helps prevent power interruptions. It encourages customer participation by providing incentives and instant rebates for purchasing an eligible smart thermostat.	**	N/A	**	N/A	N/A
SoCal Gas ESA	When a home is has PGE Electric Only and gas service is through SoCal Gas, contractors connect the customer to SoCal Gas ESA for additional assistance w/ ESA measures.	0	0	0	0	0
SJV DAC	Residential Electrification in three communities in the San Joaquin Valley: Allensworth, Cantua Creek, and Seville. Customer's eligible for this service, ESA contractor will enroll customer in SJV DAC and once home is fully converted will also enroll through PGE ESA to receive additional ESA measures not offered through this program.	0	0	0	0	0
SMUD	ESA Subcontractor provides customer with contact information for SMUD for possible assistance.	**	0	0	0	0

[\*] PG&E is currently updating its system to capture information required for this reporting. PG&E expects to begin reporting on these metrics in full starting in Q2 2023.

[\*\*] PG&E is currently compiling this data for this reporting period.

[1] # of referral includes leads provided to a Partner Program by ESA.

[2] # of leveraging accounts for households that have received treatments by both ESA and the Partner Program where there were shared resources/cost, such as Direct Tech, CSD, Water Energy, Refrigerator, etc..

[3] # of coordination efforts include joint marketing activities by ESA and its Partner Program. These joint marketing activities may include social media, leave behinds, customer outreach events and activities..

[4] # of customer leads provided to ESA by Partner Program.

[5] This includes customer leads that result in actual ESA enrollments/treatment. It does not include leads that are in the intake process or have been treated in prior years.

**Energy Savings Assistance Program Table 9 - Tribal Outreach  
Pacific Gas and Electric Company  
Through January 31, 2022**

OUTREACH STATUS	Quantity (Includes CARE, FERA, and ESA)	List of Participating Tribes
Tribes completed ESA Meet & Confer	10	Yurok Tribe, Mooretown Rancheria, Toulumne Me-Wuk Tribe, Trinidad Rancheria, Lone Band of Miwok Indians of California, Mechoopda Indian Tribe, Hoopa Valley Tribe TANF Office, Hoopa Valley Tribe, Big Valley Band of Pomo Indians, Housing Office, and Chico Rancheria Housing Corporation.
Tribes requested outreach materials or applications	1	Tejon Indian Tribe
Tribes who have not accepted offer to Meet and Confer	0	
Non-Federally Recognized Tribes who participated in Meet & Confer	0	
Tribes and Housing Authority sites involved in Focused Project/ESA	1	Tejon Indian Tribe
Partnership offer on Tribal Lands	102	<p><b>(Federally-Recognized Tribes)</b> Bear River Band of the Rohnerville Rancheria, Big Lagoon Rancheria, Big Sandy Rancheria, Big Valley Band Rancheria, Blue Lake Rancheria, Buena Vista Rancheria of Mi-Wuk Indians, Cachil DeHe Band of Wintun Indians of the Colusa Indian Community, Cahto Tribe (Laytonville), California Valley Miwok Tribe, Chicken Ranch Rancheria, Cloverdale Rancheria of Pomo Indians of California, Cold Springs Rancheria, Cortina Rancheria, Coyote Valley Band of Pomo Indians, Dry Creek Rancheria of Pomo Indians, Elem Indian Colony, Enterprise Rancheria, Federated Indians of Graton Rancheria, Greenville Rancheria, Grindstone Indian Rancheria, Guidiville Indian Rancheria, Habematolel Pomo of Upper Lake, Hoopa Valley Tribe, Hopland Band of Pomo Indians, Lone Band of Miwok Indians of California, Jackson band of Mi-Wuk Indians, Kashia Band of Pomo Indians of the Stewart's Point Rancheria, Karuk Tribe, Lower Lake (Koi Tribe), Lytton Rancheria of California, Manchester Band of Pomo Indians, Mechoopda Indian Tribe, Middletown Rancheria of Pomo Indians, Mooretown Rancheria, North Fork Rancheria, Paskenta Band of Nomlaki Indians, Picayune Rancheria of Chukchansi Indians, Pinoleville Pomo Nation, Pit River Tribe, Potter Valley Tribe, Redding Rancheria, Redwood Valley, Little River Band of Rancheria of Pomo, Robinson Rancheria, Round Valley Reservation, Santa Ynez Band of Chumash Mission Indians, Scotts Valley Band of Pomo Indians, Sherwood Valley Rancheria, Shingle Springs Band of Miwok Indians, Susanville Indian Rancheria, Table Mountain Rancheria, Tachi-Yokut Tribe (Santa Rosa Rancheria, Leemore, CA), Tejon Indian Tribe, Trinidad Rancheria, Tule River Indian Reservation, Tuolumne Band of Me-Wuk Indians, Tyme Maidu Tribe-Berry Creek Reservation, United Auburn Indian Community, Wilton Rancheria, Wiyot Tribe, Washoe Tribe of CA and NV, Yocha Dehe Wintun Nation, Yurok Tribe.</p> <p><b>(Non-Federally Recognized Tribes):</b> Amah Mutsun Tribal Band, American Indian Council of Mariposa County (Southern Sierra Miwok Nation), Butte Tribal Council, Calaveras Band of Mi-Wuk Indians, California Choinumni Tribal Project, Chaushila Yokuts, Coastal Band of the Chumash Nation, Coastanoan Ohlone Rumsen-Mutsen Tribe, Dumna Wo-Wah Tribal Government, Dunlap Band of Mono Indians, Dunlap Band of Mono Indians Historical Preservation Society, Haslett Basin Traditional Committee, Honey Lake Maidu, Indian Canyon Mutsun Band of Costanoan, Kern Valley Indian Council, Kawaiisu Tribe, Kings River Choinumni Farm Tribe, Mishewal-Wappo Tribe of Alexander Valley, Muwekma Ohlone Indian Tribe, Nor-Rel-Muk Nation, North Fork Mono Tribe, Northern Band of Mono Yokuts, Noyo River Indian Community, Ohlone Indian Tribe, Salinan Tribe of Monterey San Luis Obispo and San Benito Counties, San Luis Obispo County Chumash Council, Shelbelna Band of Mendocino Coast Pomo Indians, Sierra Mono Museum, Strawberry Valley Rancheria, The Mono Nation, Traditional Choinumni Tribe (East of Kings River), Trina Marine Ruano Family, Tsungwe Council, Tubatulabal Tribe, Wailaki Tribe, Winnemem Wintu Tribe, Wintu Tribe of Northern California, Wukchumni Tribal Council, Wuksachi Indian Tribe, Xolon Salinan Tribe.</p>
Housing Authority and Tribal Temporary Assistance for Needy Families (TANF) office who received outreach (this includes email, U.S. mail, and/or phone calls)	38	<p><b>Housing Authority Offices:</b> Bear River Band of Rohnerville Rancheria, Berry Creek Rancheria, Big Sandy Rancheria, Big Valley Rancheria, Cher-Ae Heights Indian Community of The Trinidad Rancheria, Cloverdale Rancheria, Dry Creek Rancheria, Elem Indian Colony, Enterprise Rancheria of Maidu Indians, Federated Indians of Graton Rancheria, Fort Independence Reservation, Greenville Rancheria, Hoopa Valley Tribe, Lone Band of Miwok Indians, Karuk Tribe, Laytonville Rancheria, North Fork Rancheria, Picayune Rancheria, Pinoleville Reservation, Pit River Tribes, Round Valley Reservation, Santa Rosa Rancheria Tachi-Yokut, Stewarts Point Rancheria (Kashaya Pomo), Susanville Indian Rancheria, Tejon Indian Tribe, Tule River Indian Tribe, Upper Lake Rancheria, Washoe Tribe, Wilton Rancheria, and Yurok Tribe.</p> <p><b>TANF Offices:</b> California Department of Social Services CALWORKS and Family Resilience Branch, Federated Indians of Graton Rancheria, Hoopa Valley Tribe, Karuk Tribe, North Fork Rancheria, Susanville Indian Rancheria, Tuolumne Rancheria, and Owens Valley Career Development Center.</p>
Housing Authority and TANF offices who participated in Meet and Confer	4	Hoopa Valley Housing Authority, Hoopa Valley TANF Office, North Fork Rancheria Housing Authority, and Wilton Rancheria Housing Authority

**CARE Program Table 1 - Program Expenses**  
**Pacific Gas and Electric Company**  
**Through January 31, 2023**

CARE Program:	Authorized Budget [1][2]			Current Month Expenses [2]			Year to Date Expenses [2]			% of Budget Spent YTD		
	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total
Outreach	\$ 6,389,760	\$ 1,597,440	\$ 7,987,200	\$ 337,019	\$ 84,255	\$ 421,273	\$ 337,019	\$ 84,255	\$ 421,273	5%	5%	5%
Processing / Certification Re-certification	\$ 695,520	\$ 173,880	\$ 869,400	\$ 33,175	\$ 8,294	\$ 41,468	\$ 33,175	\$ 8,294	\$ 41,468	5%	5%	5%
Post Enrollment Verification	\$ 1,210,320	\$ 302,580	\$ 1,512,900	\$ 128,400	\$ 32,100	\$ 160,500	\$ 128,400	\$ 32,100	\$ 160,500	11%	11%	11%
IT Programming	\$ 898,640	\$ 224,660	\$ 1,123,300	\$ 89,726	\$ 22,432	\$ 112,158	\$ 89,726	\$ 22,432	\$ 112,158	10%	10%	10%
CHANGES Program [3]	\$ 420,000	\$ 105,000	\$ 525,000	\$ (302,788)	\$ (75,697)	\$ (378,484)	\$ (302,788)	\$ (75,697)	\$ (378,484)	-72%	-72%	-72%
Studies and Pilots [4]	\$ 20,000	\$ 5,000	\$ 25,000	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	0%	0%	0%
Measurement and Evaluation [5]	\$ 160,000	\$ 40,000	\$ 200,000	\$ (1,342)	\$ (336)	\$ (1,678)	\$ (1,342)	\$ (336)	\$ (1,678)	-1%	-1%	-1%
Regulatory Compliance	\$ 304,400	\$ 76,100	\$ 380,500	\$ 19,547	\$ 4,887	\$ 24,434	\$ 19,547	\$ 4,887	\$ 24,434	6%	6%	6%
General Administration	\$ 932,240	\$ 233,060	\$ 1,165,300	\$ 53,999	\$ 13,500	\$ 67,498	\$ 53,999	\$ 13,500	\$ 67,498	6%	6%	6%
CPUC Energy Division	\$ 138,400	\$ 34,600	\$ 173,000	\$ 13,243	\$ 3,311	\$ 16,554	\$ 13,243	\$ 3,311	\$ 16,554	10%	10%	10%
<b>SUBTOTAL MANAGEMENT COSTS</b>	<b>\$ 11,169,280</b>	<b>\$ 2,792,320</b>	<b>\$ 13,961,600</b>	<b>\$ 370,979</b>	<b>\$ 92,745</b>	<b>\$ 463,724</b>	<b>\$ 370,979</b>	<b>\$ 92,745</b>	<b>\$ 463,724</b>	<b>3%</b>	<b>3%</b>	<b>3%</b>
CARE Rate Discount [6]	\$553,578,400	\$138,394,600	\$ 691,973,000	\$68,436,347	\$35,298,391	\$ 103,734,738	\$68,436,347	\$35,298,391	\$ 103,734,738	12%	26%	15%
<b>TOTAL PROGRAM COSTS &amp; CUSTOMER DISCOUNTS</b>	<b>\$ 564,747,680</b>	<b>\$ 141,186,920</b>	<b>\$ 705,934,600</b>	<b>\$ 68,807,326</b>	<b>\$ 35,391,136</b>	<b>\$ 104,198,462</b>	<b>\$ 68,807,326</b>	<b>\$ 35,391,136</b>	<b>\$ 104,198,462</b>	<b>12%</b>	<b>25%</b>	<b>15%</b>
Other CARE Rate Benefits												
- DWR Bond Charge Exemption				\$1,611,426		\$1,611,426	\$1,611,426		\$1,611,426			
- CARE Surcharge Exemption [7]				\$9,275,831	\$3,102,271	\$12,378,102	\$9,275,831	\$3,102,271	\$12,378,102			
- California Solar Initiative Exemptior				\$0		\$0	\$0		\$0			
- kWh Surcharge Exemption												
- Vehicle Grid Integration Exemption												
<b>Total Other CARE Rate Benefits</b>				<b>\$ 10,887,258</b>	<b>\$ 3,102,271</b>	<b>\$ 13,989,529</b>	<b>\$ 10,887,258</b>	<b>\$ 3,102,271</b>	<b>\$ 13,989,529</b>			
Indirect Costs	\$ 885,631	\$ 221,408	\$ 1,107,039									

[1] Authorized Budget: Approved for PY 2023 in D.21-06-015, Attachment 1, Table 2

[2] 2023 authorized budget includes a proxy Benefit Burdens of \$1,107,039, pending GRC final decision. Actual employee benefit burden costs have been included in the program monthly and YTD expense

[3] D.15-12-047 transitioned from CHANGES pilot to CHANGES program and funding for the effort is captured herein. D.21-06-015 approved funding for the CHANGES program through CARE program for PYs 2021-2026.

[4] Reflects the budget and expenses for LINA study

[5] Reflects the budget and expenses for Annual Eligibility Estimates prepared by Athens Research on behalf of the utilities.

[6] Per D.02-09-021, PG&E is authorized to recover the full value of the discount through the CARE two-way balancing account on an automatic pass-through basis

[7] PPP Exemption - CARE customers are exempt from paying CARE program costs including PPP costs for CARE admin and the CARE surcharge.

NOTE: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

CARE Program Table 2 - Enrollment, Recertification, Attrition, & Penetration  
Pacific Gas and Electric Company  
Through January 31, 2023

	New Enrollment										Recertification				Attrition (Drop Offs)					Enrollment		Total CARE Participants	Estimated CARE Eligible <sup>(7)</sup>	Enrollment <sup>8</sup> Rate % (W/X)	Total Residential Accounts <sup>6</sup>	Gas and Electric	Electric Only	Gas Only
	Automatic Enrollment				Self-Certification (Income or Categorical)					Total New Enrollment (E+J)	Scheduled	Non-Scheduled (Duplicates)	Automatic	Total Recertification (L+M+N)	No Response <sup>4</sup>	Failed PEV	Failed Recertification	Other <sup>5</sup>	Total Attrition (P+Q+R+S)	Gross (K+O)	Net Adjusted (K-T)							
	Inter- Utility <sup>1</sup>	Intra- Utility <sup>2</sup>	Leveraging <sup>3</sup>	Combined (B+C+D)	Online	Paper	Phone	Capitation	Combined (F+G+H+I)																			
January	0	723	0	723	17,567	2,010	1,066	42	20,685	21,408	62,791	19,765	3,276	85,832	n/a	4,419	3,926	7,418	15,763	107,240	5,645	1,475,369	1,401,702	105%	5,641,365	907,960	374,974	192,435
February																												
March																												
April																												
May																												
June																												
July																												
August																												
September																												
October																												
November																												
December																												
YTD Total	0	723	0	723	17,567	2,010	1,066	42	20,685	21,408	62,791	19,765	3,276	85,832	0	4,419	3,926	7,418	15,763	107,240	5,645	1,475,369	1,401,702	105%	5,641,365	907,960	374,974	192,435

<sup>1</sup> Enrollments via data sharing between the IOUs.  
<sup>2</sup> Enrollments via data sharing between departments and/or programs within the utility.  
<sup>3</sup> Enrollments via data sharing with programs outside the IOU that serve low-income customers.  
<sup>4</sup> PG&E counts attrition due to no response in the Failed PEV and Failed Recertification columns, respectively.  
<sup>5</sup> Includes customers who closed their accounts, requested to be removed, or were otherwise ineligible for the program.  
<sup>6</sup> Data represents total residential households.  
<sup>7</sup> In accordance with Ordering Paragraph 189 of D.21-06-015, Annual CARE Eligibility Estimates filed February 12 of each year.  
<sup>8</sup> Penetration Rate and Enrollment Rate are the same value.

**Note:** Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments

**CARE Program Table 3A - Post-Enrollment Verification Results (Model)**  
**Pacific Gas and Electric Company**  
**Through January 31, 2023**

Month	Total CARE Households Enrolled	Households Requested to Verify	% of CARE Enrolled Requested to Verify Total	CARE Households De-enrolled (Due to no response)	CARE Households De-enrolled (Verified as Ineligible) <sup>1</sup>	Total Households De-enrolled <sup>2</sup>	% De-enrolled through Post Enrollment Verification	% of Total CARE Households De-enrolled
January	1,475,369	8,214	0.6%	0	0	0	0.0%	0.0%
February								
March								
April								
May								
June								
July								
August								
September								
October								
November								
December								
YTD Total	1,475,369	8,214	0.6%	0	0	0	0.0%	0.0%

<sup>1</sup> Includes customers verified as over income or who requested to be de-enrolled.

<sup>2</sup> Verification results are tied to the month initiated. Therefore, verification results may be pending due to the time permitted for a participant to respond.

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

**CARE Table 3B Post-Enrollment Verification Results (Electric only High Usage)**  
**Pacific Gas and Electric Company**  
**Through January 31, 2023**

Month	Total CARE Households Enrolled	Households Requested to Verify <sup>1</sup>	% of CARE Enrolled Requested to Verify Total	CARE Households De-enrolled (Due to no response)	CARE Households De-enrolled (Verified as Ineligible) <sup>2</sup>	Total Households De-enrolled <sup>3</sup>	% De-enrolled through Post Enrollment Verification	% of Total CARE Households De-enrolled
January	1,475,369	2,498	0.2%	0	0	0	0.0%	0.0%
February								
March								
April								
May								
June								
July								
August								
September								
October								
November								
December								
YTD Total	1,475,369	2,498	0.2%	0	0	0	0.0%	0.0%

<sup>1</sup> Includes all participants who were selected for high usage verification process.

<sup>2</sup> Includes customers verified as over income, who requested to be de-enrolled, did not reduce usage, or did not agree to be weatherized.

<sup>3</sup> Verification results are tied to the month initiated and the high usage verification process allows customers 90 days to respond to the verification process. Each utility may have a different de-enrollment date due to billing cycle or other contributing factors.

**Note:** Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

**CARE Program Table 4 - Enrollment by County  
Pacific Gas and Electric Company  
Through January 31, 2023**

County	Estimated Eligible Households <sup>1</sup>			Total Households Enrolled <sup>2</sup>			Enrollment Rate <sup>3</sup>		
	Urban	Rural	Total	Urban	Rural	Total	Urban	Rural	Total
ALAMEDA	114,857	3	114,860	124,910	1	124,911	109%	34%	109%
ALPINE	0	114	114	0	11	11	n/a	10%	10%
AMADOR	1	5,226	5,227	0	4,398	4,398	0%	84%	84%
BUTTE	21,373	11,976	33,349	20,339	12,198	32,537	95%	102%	98%
CALAVERAS	9	7,655	7,664	15	5,258	5,273	168%	69%	69%
COLUSA	12	2,183	2,195	5	3,466	3,471	41%	159%	158%
CONTRA COSTA	76,638	1	76,639	94,390	0	94,390	123%	0%	123%
EL DORADO	7,609	6,489	14,098	6,029	5,862	11,891	79%	90%	84%
FRESNO	123,228	170	123,398	156,830	92	156,922	127%	54%	127%
GLENN	0	3,508	3,508	0	4,702	4,702	n/a	134%	134%
HUMBOLDT	0	19,759	19,759	0	18,149	18,149	n/a	92%	92%
KERN	37,923	59,404	97,327	51,620	70,997	122,617	136%	120%	126%
KINGS	87	7,582	7,669	133	10,307	10,440	153%	136%	136%
LAKE	0	14,205	14,205	0	12,641	12,641	n/a	89%	89%
LASSEN	0	250	250	0	169	169	n/a	68%	68%
MADERA	11,899	4,688	16,587	18,250	5,785	24,035	153%	123%	145%
MARIN	16,239	0	16,239	14,173	0	14,173	87%	n/a	87%
MARIPOSA	29	3,627	3,656	20	2,296	2,316	69%	63%	63%
MENDOCINO	22	14,654	14,676	1	10,487	10,488	5%	72%	71%
MERCED	17,940	17,721	35,661	20,245	21,972	42,217	113%	124%	118%
MONTEREY	34,633	4,633	39,265	39,373	6,347	45,720	114%	137%	116%
NAPA	11,198	0	11,198	11,302	0	11,302	101%	0%	101%
NEVADA	6	10,447	10,453	0	9,449	9,449	0%	90%	90%
PLACER	19,435	8,860	28,295	14,519	7,942	22,461	75%	90%	79%
PLUMAS	104	2,498	2,602	8	1,606	1,614	8%	64%	62%
SACRAMENTO	123,014	0	123,014	94,088	0	94,088	76%	n/a	76%
SAN BENITO	85	4,536	4,620	76	6,019	6,095	90%	133%	132%
SAN BERNARDINO	40	256	295	22	250	272	56%	98%	92%
SAN FRANCISCO	64,494	0	64,494	52,143	0	52,143	81%	n/a	81%
SAN JOAQUIN	75,102	8,030	83,133	82,327	9,608	91,935	110%	120%	111%
SAN LUIS OBISPO	11,139	16,125	27,264	6,260	15,931	22,191	56%	99%	81%
SAN MATEO	40,074	0	40,074	37,829	0	37,829	94%	n/a	94%
SANTA BARBARA	14,604	1,182	15,786	21,283	925	22,208	146%	78%	141%
SANTA CLARA	91,994	3,684	95,677	110,028	3,205	113,233	120%	87%	118%
SANTA CRUZ	20,863	7	20,869	19,689	1	19,690	94%	15%	94%
SHASTA	10,225	10,661	20,886	9,782	8,568	18,350	96%	80%	88%
SIERRA	8	360	368	2	116	118	25%	32%	32%
SISKIYOU	0	16	16	0	7	7	n/a	45%	45%
SOLANO	36,064	0	36,064	45,832	0	45,832	127%	n/a	127%
SONOMA	43,522	2,641	46,163	40,415	2,739	43,154	93%	104%	93%
STANISLAUS	29,585	25,973	55,558	23,500	22,664	46,164	79%	87%	83%
SUTTER	11,554	0	11,555	13,287	0	13,287	115%	0%	115%
TEHAMA	11	9,258	9,269	4	11,198	11,202	38%	121%	121%
TRINITY	0	556	556	0	280	280	n/a	50%	50%
TULARE	536	6,648	7,184	361	10,085	10,446	67%	152%	145%
TUOLUMNE	0	8,977	8,977	0	7,279	7,279	n/a	81%	81%
YOLO	21,107	1	21,108	21,718	1	21,719	103%	185%	103%
YUBA	9,765	113	9,878	11,441	109	11,550	117%	97%	117%
<b>Total</b>	<b>1,097,025</b>	<b>304,677</b>	<b>1,401,702</b>	<b>1,162,249</b>	<b>313,120</b>	<b>1,475,369</b>	<b>106%</b>	<b>103%</b>	<b>105%</b>

<sup>1</sup> In accordance with Ordering Paragraph 189 of D.21-06-015, Annual CARE Eligibility Estimates filed February 12 of each year As reflected in-f

<sup>2</sup> Total Households Enrolled includes submeter tenants.

<sup>3</sup> Penetration Rate and Enrollment Rate are the same value.

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

**CARE Program Table 5 - Recertification Results  
Pacific Gas and Electric Company  
Through January 31, 2023**

Month	Total CARE Households	Households Requested to Recertify	% of Households Total (C/B)	Households Recertified <sup>1</sup>	Households De-enrolled <sup>2</sup>	Recertification Rate % (E/C)	% of Total Households De-enrolled (F/B)
January	1,475,369	7,366	0.5%	-	-	-	-
February							
March							
April							
May							
June							
July							
August							
September							
October							
November							
December							
<b>YTD</b>	<b>1,475,369</b>	<b>7,366</b>	<b>0.5%</b>	<b>0</b>	<b>0</b>	<b>0.0%</b>	<b>0.0%</b>

<sup>1</sup> Recertification results are tied to the month initiated and the recertification process allows customers 90 days to respond to the recertification request. Results may be pending due to the time permitted for a participant to respond.

<sup>2</sup> Includes customers who did not respond or who requested to be de-enrolled.

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

**CARE Program Table 6 - Capitation Contractors<sup>1</sup>**  
**Pacific Gas and Electric Company**  
**Through January 31, 2023**

Contractor	Contractor Type (Check one or more if applicable)				Total Enrollments	
	Private	CBO	WMDVBE	LIHEAP	Current Month	Year-to-Date
Amador-Tuolumne Community Action Agency		x		x	0	0
Arriba Juntos		x			0	0
Breathe California		x			0	0
Catholic Daisies of Fresno		x			1	1
Central Coast Energy Services Inc		x		x	0	0
Cesar A Moncada DBA Moncada Outreach		x			0	0
Child Abuse Prevention Council of San Joaquin County		x			0	0
Community Action Marin		x		x	0	0
Community Action Partnership of Madera County		x		x	3	3
Community Resource Project Inc		x		x	32	32
El Puente Comunitario		x			0	0
Human Investment Project Housing Inc (HIP)		x			0	0
Independent Living Center of Kern County Inc		x			0	0
Interfaith Food Bank & Thrift Store of Amador County		x			0	0
KidsFirst		x			0	0
Kings Community Action Organization Inc		x		x	0	0
Merced County Community Action Agency		x		x	0	0
National Asian American Coalition		x			0	0
North Coast Energy Services, Inc		x			5	5
Resources for Independence Central Valley		x			0	0
Sacred Heart Community Service		x		x	1	1
UpValley Family Centers		x			0	0
Valley Clean Air		x			0	0
West Valley Community Services		x			0	0
<b>Total Enrollments</b>					<b>42</b>	<b>42</b>

<sup>1</sup> All capitation contractors with current contracts are listed regardless of whether they have signed up customers or submitted invoices this year.

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

**CARE Program Table 7 - Expenditures for Pilots and Studies**  
**Pacific Gas and Electric Company**  
**Through January 31, 2023**

2023	Authorized 2021-2026 Budget			Current Month Expenses			Year to Date Expenses			Cycle to Date Expenses			% of Budget Expended		
	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total
<b>Studies</b>															
Joint IOU - 2022 Low Income Needs Assessment (LINA) Study	\$60,000	\$15,000	\$ 75,000	\$0	\$0	\$ -	\$0	\$0	\$ -	\$59,544	\$14,886	\$ 74,430	99%	99%	99%
Joint IOU - 2025 Low Income Needs Assessment (LINA) Study	\$60,000	\$15,000	\$ 75,000	\$0	\$0	\$ -	\$0	\$0	\$ -	\$0	\$0	\$ -	0%	0%	0%
Joint IOU - 2028 Low Income Needs Assessment (LINA) Study	\$60,000	\$15,000	\$ 75,000	\$0	\$0	\$ -	\$0	\$0	\$ -	\$0	\$0	\$ -	0%	0%	0%
Joint IOU - Statewide CARE-ESA Categorical Study	\$18,000	\$4,500	\$ 22,500	\$0	\$0	\$ -	\$0	\$0	\$ -	\$0	\$0	\$ -	0%	0%	0%
<b>Total Studies</b>	<b>\$198,000</b>	<b>\$49,500</b>	<b>\$247,500</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>\$59,544</b>	<b>\$14,886</b>	<b>\$74,430</b>	<b>30%</b>	<b>30%</b>	<b>30%</b>

**NOTE:** Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

**CARE Program Table 8 - CARE and Disadvantaged Communities Enrollment Rate for Zip Codes  
Pacific Gas and Electric Company  
Through January 31, 2023**

Total CARE Households Enrolled				
Month	CARE Enrollment Rate for Zip Codes that have 10% or more disconnections [1]	CARE Enrollment Rate for Zip Codes in High Poverty (Income Less than 100% FPG) [2]	CARE Enrollment Rate for Zip Codes in High Poverty (with 70% or Less CARE Penetration)	CARE Enrollment Rate for DAC (Zip/Census Tract) Codes in High Poverty (with 70% or Less CARE Enrollment Rate) [3]
January	n/a	105%	35%	36%
February				
March				
April				
May				
June				
July				
August				
September				
October				
November				
December				

**Note:**

Penetration Rate and Enrollment Rate are the same value.

[1] Disconnection Rates are based on the previous year. PG&E restarted disconnections in Q4 2022 and plans to begin reporting on this metric in March 2023.

[2] Includes zip codes with >25% of customers with incomes less than 100% FPG.

[3] DACs are defined at the census tract level. Corresponding zip codes are provided for the purpose of this table; however, the entire zip code listed may not be considered a DAC.

Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

**CARE Program Table 8A - CARE Top 10 Lowest Enrollment Rates in High Disconnection, High Poverty,  
and DAC Communities by Zip Code  
Pacific Gas and Electric Company  
Through January 31, 2023**

ZIP	Top 10 Lowest CARE Enrollment Rate for Zip Codes that have 10% or more Disconnections [1]
ZIP00001	n/a
ZIP00002	n/a
ZIP00003	n/a
ZIP00004	n/a
ZIP00005	n/a
ZIP00006	n/a
ZIP00007	n/a
ZIP00008	n/a
ZIP00009	n/a
ZIP00010	n/a

ZIP	Top 10 Lowest CARE Enrollment Rate for Zip Codes in High Poverty (Income Less than 100% FPG) [2]
95211	0%
93628	5%
95981	12%
94720	13%
96125	15%
95486	19%
95452	21%
95552	29%
94704	29%
93405	32%

ZIP	Top 10 Lowest CARE Enrollment Rate for Zip Codes in DAC [3]
95814	36%
95824	73%
95815	75%
95202	81%
95652	81%
93206	85%
93701	86%
93721	87%
95422	87%
93268	92%

Notes:

Zip codes with fewer than 100 customers are excluded for privacy reasons.

[1] Disconnection Rates are based on the previous year. PG&E restarted disconnections in Q4 2022 and plans to begin reporting on this metric in March 2023.

[2] Includes zip codes with >25% of customers with incomes less than 100% FPG.

[3] DACs are defined at the census tract level. Corresponding zip codes are provided for the purpose of this table; however, the entire zip code listed may not be considered a DAC.

**FERA Program Table 1 - Program Expenses  
Pacific Gas and Electric Company  
Through January 31, 2023**

	Authorized Budget [1][2]	Current Month Expenses [2]	Year to Date Expenses [2]	% of Budget Spent YTD
<b>FERA Program:</b>	<b>Electric</b>	<b>Electric</b>	<b>Electric</b>	<b>Electric</b>
Outreach	\$ 2,620,500	\$ 259,548	\$ 259,548	10%
Processing / Certification Re-certification	\$ 57,100	\$ 983	\$ 983	2%
Post Enrollment Verification	\$ 84,000			0%
IT Programming	\$ -			0%
Pilot(s)	\$ -			0%
Studies	\$ -			0%
Regulatory Compliance	\$ 29,500			0%
General Administration	\$ 55,300	\$ 3,696	\$ 3,696	7%
CPUC Energy Division	\$ -			0%
<b>SUBTOTAL MANAGEMENT COSTS</b>	<b>\$ 2,846,400</b>	<b>\$ 264,228</b>	<b>\$ 264,228</b>	<b>9%</b>
FERA Rate Discount	\$ 15,727,000	\$ 1,399,493	\$ 1,399,493	9%
<b>TOTAL PROGRAM COSTS &amp; CUSTOMER DISCOUNTS</b>	<b>\$ 18,573,400</b>	<b>\$ 1,663,721</b>	<b>\$ 1,663,721</b>	<b>9%</b>
Indirect Costs	\$ 505	\$ -	\$ -	

[1] Authorized Budget: Approved for PY 2023 in D.21-06-015, Attachment 1, Table 4.

[2] 2023 authorized budget includes a proxy Benefit Burdens of \$505. Actual employee benefit burden costs have been included in the program monthly and YTD expenses.

NOTE: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

FERA Program Table 2 - Enrollment, Recertification, Attrition, & Penetration  
Pacific Gas and Electric Company  
Through January 31, 2023

	New Enrollment										Recertification				Attrition (Drop Offs)					Enrollment		Total FERA Participants	Estimated FERA Eligible <sup>5</sup>	Enrollment <sup>6</sup> Rate % (W/X)
	Automatic Enrollment				Self-Certification (Income or Categorical)					Total New Enrollment (E+J)	Scheduled	Non-Scheduled (Duplicates)	Automatic	Total Recertification (L+M+N)	No Response <sup>4</sup>	Failed PEV	Failed Recertification	Other	Total Attrition (P+Q+R+S)	Gross (K+O)	Net Adjusted (K-T)			
	Inter-Utility <sup>1</sup>	Intra-Utility <sup>2</sup>	Leveraging <sup>3</sup>	Combined (B+C+D)	Online	Paper	Phone	Capitation	Combined (F+G+H+I)															
January	0	20	0	20	875	345	67	0	1,287	1,307	571	187	0	758	n/a	1,144	407	94	1,645	2,065	-338	36,314	174,219	21%
February																								
March																								
April																								
May																								
June																								
July																								
August																								
September																								
October																								
November																								
December																								
YTD Total	0	20	0	20	875	345	67	0	1,287	1,307	571	187	0	758	0	1,144	407	94	1,645	2,065	-338	36,314	174,219	21%

<sup>1</sup> Enrollments via data sharing between the IOUs.  
<sup>2</sup> Enrollments via data sharing between departments and/or programs within the utility.  
<sup>3</sup> Enrollments via data sharing with programs outside the IOU that serve low-income customers.  
<sup>4</sup> PG&E counts attrition due to no response in the Failed PEV and Failed Recertification columns, respectively.  
<sup>5</sup> In accordance with Ordering Paragraph 189 of D.21-06-015, Annual FERA Eligibility Estimates filed February 12 of each year.  
<sup>6</sup> Penetration Rate and Enrollment Rate are the same value.

**Note:** Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

**FERA Program Table 3A - Post-Enrollment Verification Results (Model)**  
**Pacific Gas and Electric Company**  
**Through January 31, 2023**

Month	Total FERA Households Enrolled	Households Requested to Verify	% of FERA Enrolled Requested to Verify Total	FERA Households De-enrolled (Due to no response)	FERA Households De-enrolled (Verified as Ineligible)	Total Households De-enrolled	% De-enrolled through Post Enrollment Verification	% of Total FERA Households De-enrolled
January	36,314	37	0.1%	0	0	0	n/a	n/a
February								
March								
April								
May								
June								
July								
August								
September								
October								
November								
December								
YTD Total	36,314	37	0.1%	0	0	0	0.0%	0.0%

**Note:** Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

**FERA Table 3B Post-Enrollment Verification Results (Electric only High Usage)**  
**Pacific Gas and Electric Company**  
**Through January 31, 2023**

Month	Total FERA Households Enrolled	Households Requested to Verify	% of FERA Enrolled Requested to Verify Total	FERA Households De-enrolled (Due to no response)	FERA Households De-enrolled (Verified as Ineligible)	Total Households De-enrolled	% De-enrolled through Post Enrollment Verification	% of Total FERA Households De-enrolled
January	36,314	218	0.6%	0	0	0	n/a	n/a
February								
March								
April								
May								
June								
July								
August								
September								
October								
November								
December								
YTD Total	36,314	218	0.6%	0	0	0	0.0%	0.0%

**Note:** Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

**FERA Program Table 4 - Enrollment by County**  
**Pacific Gas and Electric Company**  
**Through January 31, 2023**

County	Estimated Eligible Households <sup>1</sup>			Total Households Enrolled <sup>2</sup>			Enrollment Rate		
	Urban	Rural	Total	Urban	Rural	Total	Urban	Rural	Total
ALAMEDA	14,249	0	14,249	3,332	0	3,332	23%	0%	23%
ALPINE	0	6	6	0	0	0	n/a	0%	0%
AMADOR	0	453	453	0	132	132	0%	29%	29%
BUTTE	2,228	1,139	3,366	410	204	614	18%	18%	18%
CALAVERAS	1	752	753	0	163	163	0%	22%	22%
COLUSA	3	638	640	0	79	79	0%	12%	12%
CONTRA COSTA	13,437	0	13,437	3,308	0	3,308	25%	0%	25%
EL DORADO	854	677	1,531	320	215	535	37%	32%	35%
FRESNO	16,482	21	16,504	3,686	3	3,689	22%	14%	22%
GLENN	0	803	804	0	104	104	0%	13%	13%
HUMBOLDT	0	1,693	1,693	0	398	398	n/a	24%	24%
KERN	5,243	9,173	14,416	1,371	858	2,229	26%	9%	15%
KINGS	18	1,592	1,610	2	234	236	11%	15%	15%
LAKE	0	1,168	1,168	0	246	246	n/a	21%	21%
LASSEN	0	15	15	0	0	0	n/a	0%	0%
MADERA	2,530	999	3,529	423	148	571	17%	15%	16%
MARIN	1,641	0	1,641	356	0	356	22%	n/a	22%
MARIPOSA	2	261	263	2	49	51	96%	19%	19%
MENDOCINO	2	1,226	1,228	0	205	205	0%	17%	17%
MERCED	2,798	2,613	5,412	420	548	968	15%	21%	18%
MONTEREY	6,949	925	7,874	833	113	946	12%	12%	12%
NAPA	2,241	0	2,241	309	0	309	14%	0%	14%
NEVADA	0	767	768	0	249	249	0%	32%	32%
PLACER	1,155	1,049	2,204	499	273	772	43%	26%	35%
PLUMAS	6	136	141	0	39	39	0%	29%	28%
SACRAMENTO	58	0	58	9	0	9	15%	n/a	15%
SAN BENITO	17	977	993	7	295	302	42%	30%	30%
SAN BERNARDINO	0	0	0	0	0	0	n/a	n/a	n/a
SAN FRANCISCO	6,041	0	6,041	1,077	0	1,077	18%	n/a	18%
SAN JOAQUIN	11,168	1,010	12,179	2,777	384	3,161	25%	38%	26%
SAN LUIS OBISPO	1,556	2,250	3,806	141	344	485	9%	15%	13%
SAN MATEO	6,534	0	6,534	1,345	0	1,345	21%	n/a	21%
SANTA BARBARA	4,191	339	4,530	285	16	301	7%	5%	7%
SANTA CLARA	15,033	638	15,671	3,635	153	3,788	24%	24%	24%
SANTA CRUZ	2,783	1	2,784	423	0	423	15%	0%	15%
SHASTA	550	672	1,221	154	153	307	28%	23%	25%
SIERRA	0	12	12	0	4	4	0%	34%	34%
SISKIYOU	0	1	1	0	0	0	n/a	0%	0%
SOLANO	6,974	0	6,974	1,807	0	1,807	26%	n/a	26%
SONOMA	5,380	364	5,743	1,204	92	1,296	22%	25%	23%
STANISLAUS	6	1,304	1,310	1	327	328	16%	25%	25%
SUTTER	2,060	0	2,060	453	0	453	22%	0%	22%
TEHAMA	2	1,587	1,588	2	251	253	130%	16%	16%
TRINITY	0	64	64	0	0	0	n/a	0%	0%
TULARE	104	1,288	1,391	7	124	131	7%	10%	9%
TUOLUMNE	0	740	740	0	203	203	n/a	27%	27%
YOLO	2,964	0	2,964	714	0	714	24%	0%	24%
YUBA	1,591	15	1,606	387	9	396	24%	60%	25%
<b>Total</b>	<b>136,852</b>	<b>37,367</b>	<b>174,219</b>	<b>29,699</b>	<b>6,615</b>	<b>36,314</b>	<b>22%</b>	<b>18%</b>	<b>21%</b>

<sup>1</sup>In accordance with Ordering Paragraph 189 of D.21-06-015, Annual FERA Eligibility Estimates filed February 12 of each year.

<sup>2</sup> Total Households Enrolled does not include submeter tenants.

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

**FERA Program Table 5 - Recertification Results  
Pacific Gas and Electric Company  
Through January 31, 2023**

Month	Total FERA Households	Households Requested to Recertify	% of Households Total (C/B)	Households Recertified <sup>1</sup>	Households De-enrolled	Recertification Rate % (E/C)	% of Total Households De-enrolled (F/B)
January	36,314	390	3.4%	0	0	0.0%	0.0%
February							
March							
April							
May							
June							
July							
August							
September							
October							
November							
December							
<b>YTD</b>	<b>36,314</b>	<b>390</b>	<b>1.1%</b>	<b>0</b>	<b>0</b>	<b>0.0%</b>	<b>0.0%</b>

<sup>1</sup> Recertification results are tied to the month initiated and the recertification process allows customers 90 days to respond to the recertification request. Results may be pending due to the time permitted for a participant to respond.

**Note:** Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

**FERA Program Table 6 - Capitation Contractors<sup>1</sup>**  
**Pacific Gas and Electric Company**  
**Through January 31, 2023**

Contractor	Contractor Type (Check one or more if applicable)				Total Enrollments	
	Private	CBO	WMDVBE	LIHEAP	Current Month	Year-to-Date
Amador-Tuolumne Community Action Agency		x		x	0	0
Arriba Juntos		x			0	0
Breathe California		x			0	0
Catholic Daisies of Fresno		x			0	0
Central Coast Energy Services Inc		x		x	0	0
Cesar A Moncada DBA Moncada Outreach		x			0	0
Child Abuse Prevention Council of San Joaquin County		x			0	0
Community Action Marin		x		x	0	0
Community Action Partnership of Madera County		x		x	0	0
Community Resource Project Inc		x		x	0	0
El Puente Comunitario		x			0	0
Human Investment Project Housing Inc (HIP)		x			0	0
Independent Living Center of Kern County Inc		x			0	0
Interfaith Food Bank & Thrift Store of Amador County		x			0	0
KidsFirst		x			0	0
Kings Community Action Organization Inc		x		x	0	0
Merced County Community Action Agency		x		x	0	0
National Asian American Coalition		x			0	0
North Coast Energy Services, Inc		x			0	0
Resources for Independence Central Valley		x			0	0
Sacred Heart Community Service		x		x	0	0
UpValley Family Centers		x			0	0
Valley Clean Air		x			0	0
West Valley Community Services		x			0	0
<b>Total Enrollments</b>					<b>0</b>	<b>0</b>

<sup>1</sup> All capitation contractors with current contracts are listed regardless of whether they have signed up customers or submitted invoices this year.

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.