

**BEFORE THE PUBLIC UTILITIES COMMISSION  
OF THE STATE OF CALIFORNIA**

Application of Pacific Gas and Electric Company  
for Approval of Energy Savings Assistance and  
California Alternate Rates for Energy Programs and  
Budgets for 2021-2026 Program Years. (U39M)

And Related Matters.

Application 19-11-003  
(Filed November 22, 2019)

Application 19-11-004  
Application 19-11-005  
Application 19-11-006  
Application 19-11-007

**MONTHLY REPORT OF SAN DIEGO GAS & ELECTRIC COMPANY (U 902 M) ON  
LOW INCOME ASSISTANCE PROGRAMS FOR DECEMBER 2022**

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January 23, 2023

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The purpose of this report is to consolidate activity for the California Alternate Rates for Energy (CARE) Program, Family Electric Rate Assistance (FERA) Program, and Energy Savings Assistance (ESA) Program, and provide the California Public Utilities Commission's (Commission or CPUC) Energy Division with information to assist in analyzing the low income programs. This is the twelfth monthly report for program year (PY) 2022, and presents year-to-date CARE, FERA, and ESA Program results and expenditures through December 31, 2022, for San Diego Gas & Electric Company (SDG&E).

Respectfully Submitted

*/s/ Siobhán E. Murillo*

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**San Diego Gas & Electric Company**

**Energy Savings Assistance (ESA) Program,**

**California Alternate Rates for Energy (CARE)**

**Program,**

**And**

**Family Electric Rate Assistance (FERA) Program**

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## LOW INCOME ASSISTANCE PROGRAMS MONTHLY REPORT

On June 3, 2021, the California Public Utilities Commission (Commission) voted and unanimously approved, with modifications, the *Decision on Large Investor-Owned Utilities' and Marin Clean Energy's California Alternate Rates for Energy (CARE), Energy Savings Assistance (ESA), and Family Electric Rates for Energy (FERA) Program Applications for Program Years 2021-2026*, which authorized budgets and goals effective July 1, 2021.<sup>1</sup> For the 2022 program year, the authorized program year budgets and homes treated goals in this monthly report reflect those authorized by the Commission in Decision (D.) 21-06-015.<sup>2</sup> Starting in 2022, the statewide electric investor-owned utilities (IOUs) are including monthly FERA updates regarding expenditures, penetration rates, and outreach in compliance with D.21-06-015.<sup>3</sup>

### 1. ESA PROGRAM EXECUTIVE SUMMARY

#### 1.1 ESA Program Overview

The ESA Program offers no-cost weatherization services, energy efficient lighting, energy efficient appliances, energy education, and other services to income-qualified customers to reduce energy consumption and costs, while improving health, comfort, and safety. To qualify for the ESA Program, a residential customer's household income must be at, or below, 250% of Federal Poverty Guidelines (FPG).<sup>4</sup> In addition, the ESA Program is available to all housing types regardless of whether they rent or own and is currently comprised of two programs/initiatives: (1) the ESA Main Program for single family (SF) homes, mobile homes

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<sup>1</sup> D.21-06-015 at 472, Ordering Paragraph (OP) 3, and at 490 – 491, OP 82.

<sup>2</sup> *Id.*

<sup>3</sup> Pursuant to D.21-06-015, SDG&E will file monthly FERA reports, combined with this report. *See* D.21-06-015 at 435.

<sup>4</sup> Senate Bill 756 changed the income limits of the ESA Program eligibility, to establish new ESA Program income limits at or below 250% of the Federal Poverty Guidelines, codified by P.U. Code section 739.12, effective July 1, 2022.

(MH), and multifamily (MF) in-unit, and (2) the ESA Common Areas Measure (CAM) initiative for common areas of multifamily properties. In addition, as a result of D.21-06-015, SDG&E will begin efforts for the new ESA Pilot Plus and Pilot Deep Program (Pilot). This monthly report reflects program updates for the current ESA Program design and will be revised in subsequent reports as the new design is implemented.

**1.1.1. Provide a summary of the ESA Program elements as approved in D.21-06-015.**

**Energy Savings Assistance Main Program**

The ESA Main Program provides no-cost energy savings measures to income qualified customers in single-family, mobile homes, and in-units for multifamily properties. The table below provides a summary of the year-to-date activity:

<b>ESA Main Program Summary for 2022</b>			
	<b>Authorized / Forecasted Planning Assumptions<sup>5</sup></b>	<b>Actual to Date</b>	<b>%</b>
Budget <sup>6</sup>	\$ 24,305,647	\$14,258,264	59%
Homes Treated <sup>7</sup>	13,760	11,402	83%
kWh Saved	2,955,161	1,009,980	34%
kW Demand Reduced	428	134	31%
Therms Saved	127,171	14,962	12%
GHG Emissions Reduced (Tons)	N/A	643	N/A

**Energy Savings Assistance Multifamily Common Area Measure Initiative**

The ESA Multifamily CAM initiative offers income qualified deed-restricted multifamily property owners natural gas and electric weatherization services, energy efficient lighting, energy efficient appliances, and other services at no cost. The table below provides a summary of the year-to-date activity:

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<sup>5</sup> See D.21-06-015, Attachment 1, Tables 5, 6, 7, and 11. Note, however, that footnotes 1 – 3 of Attachment 1 state that the budget, treatment goals/targets, and energy savings goals provided in the applicable tables are inclusive of the entire ESA portfolio, including Main ESA, MF in-unit, MF CAM, and MFWB. Despite these footnotes, SDG&E interprets the Decision as excluding program year 2022 ESA CAM from the budget, treatment goals, and savings goals. The Decision at page 369 states, “[the] ESA CAM carry-forward amount will supplement the IOU approved multifamily budgets for the remainder of PY 2021 and 2022 for the continuation of ESA CAM services.” SDG&E interprets this as excluding ESA CAM from the ESA Main Program summary numbers. Additionally, SDG&E does not believe the Commission intended to further reduce the ESA Main Program budget. See Table 2 of SDG&E Advice Letter 3820-E/3004-G for 2022 MF CAM budgets and property treatment targets, which was approved by the Commission’s Energy Division on September 24, 2021.

<sup>6</sup> The Budget figures provided herein exclude the budget for the ESA Pilot Plus and ESA Pilot Deep Program.

<sup>7</sup> Total homes treated reflects enrollments that have been invoiced and paid for the ESA Program year-to-date.

<b>ESA MF CAM Program Summary for 2022</b>			
	<b>Authorized / Forecasted Planning Assumptions<sup>8</sup></b>	<b>Actual to Date</b>	<b>%</b>
Budget	\$ 1,600,000	\$1,494,706	93%
Properties Treated	40	28	70%
kWh Saved	N/A	298,550	
kW Demand Reduced	N/A	60	
Therms Saved	N/A	1,130	

**Energy Savings Assistance Pilot Plus and Pilot Deep Program**

The ESA Pilot Plus and Pilot Deep Program (Pilot) is the Commission’s approved Energy Division Staff Proposal to yield deeper home energy savings with energy savings targets expected between 5% to 50%. The Pilot provides more advanced energy savings measures tailored to customer needs that complement and build upon the ESA Main Program measure packages. The Pilot Plus package will provide and/or replace certain equipment and appliances plus load shifting and electrification measures that should reduce annual energy usage by 5 to 15%. The Pilot Deep package will offer more advanced measures that should reduce annual energy usage by 15 to 50%.

On November 19, 2021, SDG&E filed Advice Letter 3897-E/3037-G, which provided details regarding the Pilot workshop held in September 2021 and SDG&E’s Pilot implementation plan. SDG&E’s Advice Letter was approved on January 12, 2022. Pursuant to Ordering Paragraph 42 of D.21-06-15, the Pilot program must be launched by the beginning of the third quarter of 2022.

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<sup>8</sup> See Table 2 of SDG&E Advice Letter 3820-E/3004-G for 2022 MF CAM budgets and property treatment targets, which was approved by the Commission’s Energy Division via disposition letter dated September 24, 2021.



The Pilot Plus and Pilot Deep RFP closed on April 20, 2022, at which time scoring began. Scoring was ongoing from April 21 through May 20, 2022. SDG&E's solicitation did not receive a sufficient number of responsive proposals based on the qualifications, requirements, and scores. Based on the scoring criteria and proposal responsiveness, SDG&E evaluated the responses and determined not to advance the submitted proposals to the interview step. On May 24, 2022, SDG&E discussed the results of the solicitation with the Energy Division and informed them of SDG&E's decision not to award the contract at this time. Because no proposals were selected, SDG&E also discussed several solicitation alternatives to ensure that a third-party implementer is selected for the Pilot.

On June 23, 2022, pursuant to Commission Rule 16.6, SDG&E submitted a request for extension of time to comply with Ordering Paragraph (OP) 42 and Attachment 2 of D.21-06-015 from the beginning of the third quarter of 2022, to the end of the second quarter of 2023. OP 42 and Attachment 2 of D.21-06-015 direct the IOUs to implement and launch the Staff Proposal for the Energy Savings Assistance (ESA) Program design concept on a pilot basis; the Pilot Plus and Pilot Deep by the beginning of the third quarter of 2022. Executive Director Peterson subsequently granted SDG&E's request for extension of time to comply on June 30, 2022.

As such, SDG&E modified the solicitation to more closely align with Southern California Edison Company's and Southern California Gas Company's (SCE/SCG) program implementation plan as approved in their respective advice letters.<sup>9</sup> SDG&E selected this option because it provides the bidders with a definitive implementation plan, already approved by the Energy Division, thus effectively facilitating the proposal development process. SDG&E

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<sup>9</sup> See SCG Advice Letter 5902, approved January 12, 2022, and effective December 24, 2021. See also SCE AL 4650-E, approved January 12, 2022, and effective December 22, 2021.

appreciates and understands the importance of implementing the proposed pilot, and this option allows for the most expedited process that is also open to all interested bidders, as required by D.21-06-015. SDG&E believes this option is the most beneficial to ratepayers because it provides for a fair and open solicitation, while utilizing a Commission-approved program design. On August 2, 2022, SDG&E updated the joint IOU solicitation timeline for posting on its website. On August 17, 2022, SDG&E provided an updated Solicitation Plan to the service list with the information on the Pilot details and posted the Plan online. On August 31, IOU Pilot Team Leaders presented the customer facing name of ESA Whole Home to the Energy Division. It was considered acceptable for use.

On September 16, 2022, SDG&E sent a notice of SDG&E's ESA Pilot Plus and Pilot Deep 2.0 Program Workshop to the following service lists: A.14-11-007 et al., A.19-11-003 et al., R.13-11-005, R.15-03-010, R.18-07-006, GO-96B, and R.18-07-005. On September 27, 2022, SDG&E hosted a public workshop to introduce the preliminary implementation plans for its Pilot Plus and Pilot Deep 2.0 program and sought stakeholder feedback in accordance with OP 40 of D.21-06-015.

On October 11, 2022, a Re-Notice was sent to Service Lists A.14-11-007 et al., A.19-11-003 et al., R.13-11-005, R.15-03-010, R.18-07-006, GO-96B, and R.18-07-005 calling for Pilot 2.0 Workshop comments. No comments were received and as such, on October 26, 2022, the Pilot 2.0 Advice Letter was filed with the detailed Pilot Implementation Plan. Immediately thereafter, the new Pilot 2.0 Solicitation Landing Page went live on SDG&E's website with the

new RFP schedule and detailed instructions regarding how to submit proposals.<sup>10</sup> An email notice also went to potential bidders and interested parties on October 31, 2022, informing them of the solicitation and a month-long advertisement/post campaign was launched on LinkedIn announcing the Pilot 2.0 solicitation and encouraging participation and registration.

On November 4, 2022, for additional awareness of the Pilot 2.0 solicitation, SDG&E sent an email notification to 164 Community Based Organizations (CBO) in its partner network. There were no protests filed in response to the Pilot 2.0 Advice Letter and Implementation Plan and the Commission issued approval on November 18, 2022, with an effective date of November 25, 2022. On November 29, 2022, the RFP Package was released, along with the Notice of Bidders Conference, which was scheduled for December 6, 2022. A Notice of the RFP Release was also sent to Service Lists A.14-11-007 et al., A.19-11-003 et al., R.13-11-005, R.15-03-010, R.18-07-006, General Order 96-B, and R.18-07-005. Additionally, the Energy Division received a copy of the RFP Package and Bidders Conference Presentation. Following the RFP release, the LinkedIn campaign was extended for an additional month.

IOUs are responsible for evaluating potential modifications to their Pilot measure lists brought forth by any interested party and will determine suitable measure changes and additions. On November 16, 2022, the IOU Pilots Measure Modification Process was finalized by the IOUs, presented to the Energy Division, and subsequently approved on December 15, 2022. The next step is to share the documented process with the ESA Working Group and other stakeholders as appropriate.

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<sup>10</sup> See San Diego Gas & Electric Company, Energy Savings Assistance Program (ESAP) Pilot Plus and Pilot Deep (PP/PD) Solicitation, *available at* <https://www.sdge.com/pilot-plus-and-pilot-deep-20-request-proposal>.

On December 6, 2022, SDG&E’s Pilot 2.0 Program Team conducted the Bidders Conference for the RFP solicitation. There was a total of 17 attendees and 16 companies represented. Four questions were submitted during the Conference. The total number of questions for Round 1 of Bidder Questions/Answers was seven, which were submitted on the Power Advocate platform by the due date of December 16, 2022. The answers were posted on December 21, 2022. There are eight Bidders who completed the Interested Organizations Form for potential partnerships in the RFP responses.

The RFP LinkedIn advertisement continued to run during December and the number of registered Bidders on Power Advocate stands at 81.

<b>ESA Pilot Plus and Pilot Deep Summary for 2022</b>			
	<b>Authorized / Planning Assumptions</b>	<b>Actual to Date</b>	<b>%</b>
Budget <sup>11</sup>	\$ 1,526,683	\$138,704	9%
Homes Treated <sup>12</sup>	N/A	0	0
kWh Saved	N/A	0	0
kW Demand Reduced	N/A	0	0
Therms Saved	N/A	0	0
GHG Emissions Reduced (Tons)	N/A	0	0

**Program Measure Changes**

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<sup>11</sup> D.21-06-015 at Attachment 2, Table 1.

<sup>12</sup> Home treatment and energy savings goals specific to the Pilot were not provided in D.21-06-015.

D.21-06-015 allows the utilities, in consultation with the statewide ESA Program Working Group, to update the measure mix through the ESA Program monthly report.<sup>13</sup> On December 22, 2021, the Commission’s Energy Division approved the Joint IOU Advice Letter for the ESA Program design and delivery of measure treatment tiers and measures for program years 2022 through 2026.<sup>14</sup> In December, SDG&E did not make any modifications to its measures.

Effective January 1, 2023, New Attic Insulation Installation Standards will go into effect. The changes were identified and discussed at the Policy & Procedures and Installations Standards Sub-Working Group (PP/IS SWG) Ad Hoc meeting, held on December 7, 2022. The changes are significant from the existing attic insulation requirements for installations in jurisdictions where permitting of attic insulation is required. ESA Program impacts include:

- a) Increase in measure cost
- b) Decrease in cost effectiveness
- c) Addition of a new measure (sealing protocol)
- d) Reduced number of households served
- e) Reimbursement rate changes and budget modifications

Beginning on January 1, 2023, in jurisdictions that require a permit to install attic insulation, SDG&E will temporarily make attic insulation non-feasible until the ESA Program has assessed the impact of the new building code requirements and developed a solution for moving forward. During this assessment period, contractors will continue to install attic insulation using the existing current IS Manual criteria for those non-permitted jobs. Once the

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<sup>13</sup> D.21-06-015 at 486, OP 69.

<sup>14</sup> See Advice Letters SDG&E 3842-E/3012-G, Southern California Edison Company 4578-E, Pacific Gas and Electric Company 4482-G/6314-E, Southern California Gas Company 5861-G, approved December 22, 2021, and effective October 1, 2021.

assessment of the impact of the changes has been completed, SDG&E may allow contractors to return to jobs that were deemed non-feasible because a permit was required.

## **1.2 ESA Program Customer Outreach and Enrollment Update**

### **1.2.1 Provide a summary of the ESA Program outreach and enrollment strategies deployed this month.**

Below is a summary of ESA Program specific efforts conducted this reporting month. Joint CARE and ESA Programs marketing, education and outreach efforts are provided in Section 1.2.2 below.

#### **ESA Main Program Contractor Outreach**

SDG&E has agreements with four Outreach and Assessment (O&A) contractors enrolling customers through canvassing, SDG&E generated leads, and Low Income Home Energy Assistance Program (LIHEAP) leveraging efforts. The largest source of enrollments is door-to-door canvassing efforts through SDG&E's primary O&A contractor. During this reporting month, 465 ESA enrollments were received through canvassing efforts, which is a 19% increase when compared to the prior month's activity. Overall, ESA Program Marketing, Education, and Outreach (ME&O) efforts were successful in creating 5,439 leads and 699 enrollments this month.

#### **ESA MF CAM Initiative Contractor Outreach**

During this reporting month, SDG&E's ESA Program MF CAM implementer continued targeted marketing to potential ESA MF CAM properties, including re-syndication projects in SDG&E's service territory. Nine properties were treated this month for a total of twenty-eight properties in 2022. Six properties are currently receiving measure installations and nine properties are pending energy assessments/audits. The ESA CAM implementor has reported supply chain issues that have delayed the receipt of some measures and materials, especially high

efficiency boilers and HVAC systems, which hindered the implementor’s ability to close out projects and complete property treatments.

**ESA Pilot Plus and Pilot Deep Contractor Outreach**

Section 3 of Attachment 2 in D.21-06-015, authorizes the IOUs to allocate minimal funds for marketing and outreach efforts specific to this Pilot. Outreach and enrollment information will be provided once available. Since the Pilot is intended to install all available ESA measures, the Pilot will leverage all relevant ESA Main program marketing, education, and outreach materials to minimize cost.

**Language Line**

Language Line® is utilized to make sure customers with limited English proficiency (LEP) have a channel in which to communicate with ESA Program contractors in the language of their preference. As detailed in the table below, eight customers were served by the Language Line this month.

<b>Language</b>	<b>Calls</b>
Arabic	4
Vietnamese	3
Pashto	1
<b>Total</b>	<b>8</b>

**Tribal Outreach**

SDG&E’s Outreach and Tribal Relations teams work together to effectively engage and communicate with the 16 Federally recognized tribes SDG&E serves. As part of an ongoing initiative to educate the tribes on available Customer Assistance programs and determine

eligibility for tribal members, SDG&E is hosting a series of presentations to review relative program information and provide materials to interested and eligible tribes. To date, SDG&E Outreach has sent requests to meet with all 16 tribes and has met with 12 of the tribes. SDG&E is continuing its outreach efforts to meet with all tribes in its service territory and re-visits with the 12 tribes periodically to ensure they have program information and support needed.

Additionally, SDG&E will continue to invite each tribe to meet and discuss additional areas of opportunity, while continuing collaboration and engagement around Customer Assistance programs and key company initiatives.

### **1.2.2 Customer Assistance Marketing, Education and Outreach for the CARE, FERA, and ESA Programs.**

SDG&E utilizes an integrated ME&O strategy by connecting with customers using general awareness marketing, direct marketing, and community outreach and engagement. The 2022 campaign intends to connect with customers to drive conservation and provide monthly savings on their energy bill. General tactics, such as TV and OTT, will continue to represent the joint efforts on behalf of the CARE, FERA and ESA programs, while more targeted tactics, such as print and digital, will support one program. The campaigns will run in English, Spanish and where appropriate, Asian languages. SDG&E will continue a robust outreach program and will continue to monitor the status of the COVID-19 pandemic and adjust ME&O efforts accordingly.

#### **General Awareness Marketing**

General awareness marketing allows SDG&E to connect with its customers through mass media efforts reaching both mass audiences and hard-to-reach populations, including customers in rural areas, seniors, customers with special needs, and multilingual/multicultural customers.

The tactics leveraged this month are summarized in the following sections:

#### **Online Advertising**



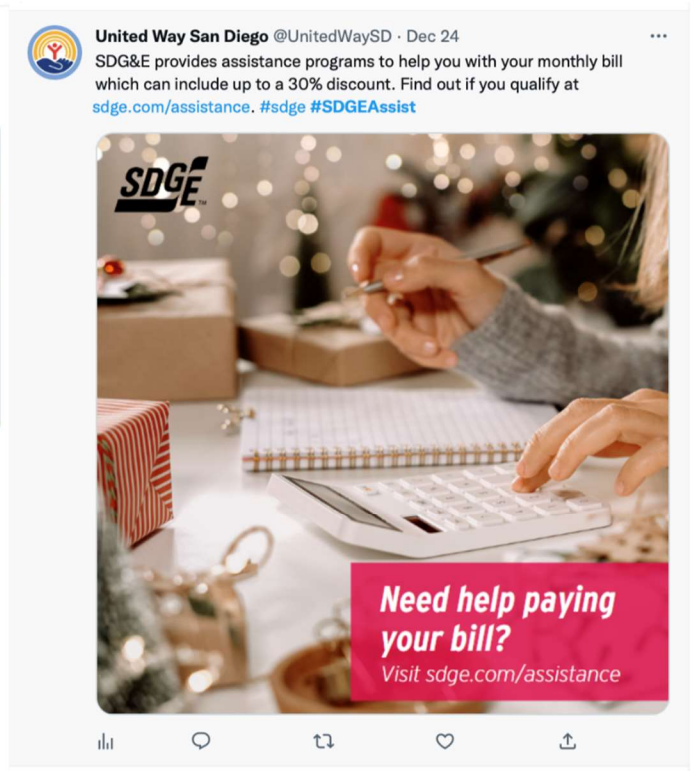
SDG&E continued an ESA-specific digital campaign, including paid social, search and display.

ESA Digital Advertising – December			
	Impressions	Click Through Rate (CTR)	Conversions*
Paid Social	142,520	1.8%	N/A
Search	1,123,536	0.68%	64
Display	492,520	0.15%	39
Nextdoor	32,571	0.15%	N/A
YouTube	288,500	0.06%	N/A

\*Conversions are customers who clicked from an ad through to the last page of the application and do not reflect if a customer finished the application or whether an application was accepted.

### Social Media

Using e-newsletters, website posts, and social media channels, the Energy Solutions Partner Network shared over 170 customer assistance messages to an audience of more than 524,000 followers. SDG&E’s social media profiles also post messaging to a collective audience of more than 1.2 million followers across multiple social media channels including Twitter, LinkedIn, Facebook, and Nextdoor. These messages are then able to be redistributed to other networks on social media.



## Direct Marketing

Direct marketing efforts for this reporting month included the following tactics:

### Email

For customers with an email on file, SDG&E sent an email to promote the ESA Program to potential customers, which was sent to 64,354 customers with a 37.9% Open Rate and a 3.4% CTR. In December we added a form link in the email, driving over 700 real-time leads directly to RHA.

### Direct Mail

SDG&E sent 2,798 postcards to potential customers who do not have an email address on file.

### Call Campaign

SDG&E's third-party contractor, The Harris Group (THG), called targeted customers to enroll in the CARE Program.<sup>15</sup> The campaign provides SDG&E with a way to directly connect with customers in low income and hard-to-reach areas. THG provides education about the CARE, FERA, and ESA Programs and if eligible will enroll customers over the phone except for ESA. THG also targets customers who are up for recertification for CARE and FERA. Outbound call activities generated the following numbers this month:

<b>The Harris Group</b>	
ESA Leads	2806
CARE Enrollments	1926
CARE Recertifications	120
FERA Enrollments	86
FERA Recertifications	6

### **Community Outreach & Engagement**

#### Energy Solutions Partner Network

SDG&E works closely with a network of approximately 200 community-based organizations (CBOs) to connect customers with programs and solutions related to Customer Assistance, Energy Efficiency and Conservation, SDG&E's COVID-19 response, Public Safety Power Shutoff resiliency, and wildfire preparedness. These organizations represent the diversity of SDG&E's customers within its service territory. The majority of these CBOs are small, grassroots agencies serving customers with access and functional needs, including those that are

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<sup>15</sup> THG is a Diverse Business Enterprise (DBE) vendor and a woman-owned business.

multicultural, multilingual, low income, seniors, and LEP audiences in communities of concern. These partners help educate and enroll customers in low income programs utilizing a variety of tactics, including messaging through email and social media channels such as Facebook, Twitter, and Instagram, posting information on their websites, providing booth space at events, and hosting enrollment day fairs at their locations. SDG&E’s partner outreach activities resulted in the following activities this month:

<b>Energy Solutions Partner Network</b>	
ESA Leads	0
CARE Enrollments	8
CARE Recertifications	2
FERA Enrollments	0
FERA Recertifications	0

Partner Spotlight

SDG&E's Customer Outreach and Engagement team participated in 10 events, presentations, trainings, and workshops that featured information and enrollment in energy solutions programs, services, and tools. Many of these activities were hosted by SDG&E’s partner network and included drive-through events, such as food drives, where information was shared in a safe manner while following COVID-19 social distancing guidelines. Outreach activities were focused on engaging customers with programs and solutions such as CARE, FERA, and ESA and reached over 4,400 people. A few of the outreach events SDG&E participated in are highlighted below.

*Deaf Community Services*

On December 15, 2022, the SDG&E Outreach team presented to Deaf Community Services and a group of their constituents. Deaf Community Services is a non-profit that helps the deaf community in San Diego with different resources and needs. Topics included Customer Assistance and Public Safety Power Shutoff information.

*City of Chula Vista*

On December 4, 2022, the SD&E Outreach team participated in the City of Chula Vista’s “Starlight Night.” This holiday celebration brings the community of Chula Vista together to enjoy the festive time of year. At this event there were various community members and vendors. SDG&E was represented at a table and distributed information on Customer Assistance programs and energy savings.

To continue efforts to reduce potential barriers, increase education, and program enrollments for customers in the rural, multicultural/multilingual, and access and functional needs segments, SDG&E pairs multicultural contractors with employees that are fluent in various languages to help staff events and presentations. These contractors are fluent in the following languages: Spanish, Chinese, Aramaic/Arabic, and other languages, as requested. During this reporting month, SDG&E participated in the following multicultural community outreach events:

<b>Date</b>	<b>Event Name</b>	<b>Partner/Host</b>	<b>Location</b>
12/02/2022	Fallbrook Community Tree Lighting	Fallbrook Community Center	Fallbrook Community Center 341 Heald Ln. Fallbrook, CA.
12/02/2022 and 12/03/2022	December Nights	City of San Diego	Balboa Park San Diego, CA.

### **Other Customer Engagement Efforts**

In addition to SDG&E’s ME&O efforts described above, SDG&E has several other customer engagement efforts to educate, enroll, and provide direct service to its low-income customers. These efforts include direct service from SDG&E’s Customer Contact Center (CCC) and Payment Offices, as well as the distribution of materials through other SDG&E customer-facing groups/programs and field services teams. Updated information, as it relates to ongoing customer engagement and the impacts of the COVID-19 pandemic, will continue to be provided in subsequent monthly reports.

### **SDG&E Customer Contact Center (CCC), Branch Offices, and Payment Offices**

SDG&E’s CCC, Branch Offices, and Payment Offices promote and offer the CARE, FERA, and ESA Programs to potentially eligible customers. SDG&E also promotes CARE at its Authorized Payment Locations (APLs). Additionally, the Outreach team assists at Branch Office locations on a seasonal basis to help enroll customers. In late May 2022, SDG&E reopened four of the branch offices to the public. Branch offices are now accepting CARE/FERA applications in person and helping those who stop in.

In D.16-06-054, SDG&E received Commission authorization for its CCC Energy Service Specialists to enroll customers directly into the CARE Program over the telephone. During this reporting month, SDG&E’s CCC and Branch Office generated the following applications and leads over the telephone:

	<b>CCC</b>	<b>Branch Office</b>
ESA Leads	22	0
CARE Enrollments	1	46
CARE Recertifications	3	11
FERA Enrollments	0	1
FERA Recertifications	0	0

### **1.2.3 Managing Energy Use**

As part of SDG&E's Energy Education, O&A contractors review customers' bills and provide customers with information on how to best manage their energy use as they walk through the in-home assessment. For example, as a contractor is examining the water heater, they will educate the customer on setting the appropriate water temperature of the water heater to help reduce cost. The customer is also provided with the opportunity to enroll in My Account, if not currently participating, and educated on the resources that can be utilized for energy management through the My Account tool. Energy Savings opportunities are also included in the statewide Energy Savings Assistance Program Energy Education booklet, which is reviewed with the customer at the time of the home visit. The ESA Program is also partnering with SDG&E's Power Saver Rewards Program to leverage the ESA Program In-Home Energy Education process to inform customers about the program.

### **1.2.4 Services to Reduce Energy Bill**

To help educate customers on their energy use, customers can take a free online five-minute Home Energy Checkup. By answering a few basic questions on how they use energy, the survey identifies which of our programs, tips, and tools can assist customers to save energy. The customized tips range from no-or-low-cost upgrades to long-term solutions to help reduce energy use and save money. For more info, please visit [sdge.com/survey](http://sdge.com/survey).

### **1.3 Leveraging Success Evaluation, Including California Department of Community Services and Development (CSD)**

**(Comments from Energy Division: For example, include efforts for Disadvantaged Communities Single-Family Affordable Solar Housing (DAC-SASH), Affordable Broadband and Lifeline, ESA, CARE, FERA, etc.)**

#### Disadvantaged Communities Single-Family Affordable Solar Housing (DAC-SASH)

Pursuant to D.20-12-003, SDG&E established the DAC-SASH program and new leveraging efforts with GRID Alternatives (GRID), including annual data sharing of customer information, which includes ESA and CARE Program information.<sup>16</sup> In May 2022, SDG&E provided GRID with the data required in the Decision.

Additionally, GRID provides SDG&E with ESA leads received from the DAC-SASH program. As a result of discussions at the September 30, 2021, Clean Energy Workshop, SDG&E and GRID Alternatives established reoccurring monthly meetings to discuss process improvements and ways to increase leveraging opportunities. Through December 2022, SDG&E received 47 ESA Program leads and two enrollments resulting from this activity.

#### San Diego County Water Authority (SDCWA) Leveraging Effort

As part of SDG&E's leveraging agreement with SDCWA, SDCWA reimburses SDG&E for water measures installed as part of the ESA Program in homes where customers have an active SDCWA account. SDG&E meets monthly with SDCWA to discuss leveraging opportunities. In December, no new activity occurred for this leveraging effort.

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<sup>16</sup> D.20-12-003, Appendix A, outlines the requirements for utility data sharing efforts for the DAC-SASH Program.



## California Emerging Technology Fund (CETF)

SDG&E launched its Cool Zone program on June 1 and continues to provide CETF information which has been added into the Cool Zone brochures and distributed to all open locations.

## Power Saver Rewards Program and Smart Thermostat Program

As part of the ESA Contractor All-Hands meeting held in April, contractors were informed of SDG&E's Power Saver Rewards and Smart Thermostat A/C Saver Program. Contractors were informed of the benefits of both programs, providing event details and savings potential for customers. There were no new activities for this initiative in December 2022.

### **1.3.1 Please provide a status of the leveraging effort with CSD. What new steps or programs have been implemented? What were the results in terms of new enrollments?**

SDG&E continues to partner closely with local LIHEAP agencies to improve leveraging opportunities between CSD's LIHEAP and the ESA Program. Both San Diego LIHEAP contractors, MAAC and Campesinos Unidos, continued enrollment efforts. During this reporting month, LIHEAP organizations generated 27 leads and enrolled 22 customers for the ESA Program.

## **1.4 Workforce Education & Training (WE&T)**

### **1.4.1 Please summarize efforts to improve and expand ESA Program work force education and training. Describe steps taken to hire and train low-income workers and how such efforts differ from prior program years.**

During this reporting month, SDG&E did not conduct any in-person training in conjunction with Workforce Education & Training (WE&T) efforts. WE&T online courses are available for contractors via SDG&E's website and email distributions, of which contractors are informed.

To improve WE&T efforts, SDG&E has incorporated several questions in its ESA Program solicitation focused on contractor efforts specific to WE&T and workforce readiness. SDG&E will incorporate language and metrics in all contracts focused on improving training for disadvantaged workers. This will allow SDG&E to improve its tracking and reporting on the ESA Programs efforts to improve WE&T.

## **1.5 Studies and Pilots**

### **1.5.1 ESA Program Studies**

#### 2022 Low Income Needs Assessment (LINA) Study

Southern California Edison Company is managing the contract for the current statewide LINA study. The selected consultant for the 2022 LINA is Evergreen Economics. In November 2022, the study team finalized the written report and prepared a document with responses to comments on the draft report received at the October workshop. In December, the final report, appendices, and responses to comments were provided to stakeholders and posted on CALMAC.org.

#### Categorical Eligibility Study

The Categorical Eligibility Study is evaluating a set of relevant means-tested public assistance programs with the aim of assessing their applicability for CARE, ESA, and FERA categorical enrollment. The study commenced in June 2022 with Evergreen Economics as the evaluating consultant. In December 2022, Evergreen continued telephone interviews with representatives of the assistance programs to collect information on their eligibility requirements and application processes. Responses from these interviews are being entered into an informational database and used to categorize programs into various levels of alignment with CARE and ESA.

## ESA CAM Process Evaluation

Pacific Gas and Electric Company (PG&E) led a statewide process evaluation of the ESA CAM initiative with Resource Innovations Inc. (formerly Nexant) as the evaluator. The study wrapped up in September with a public workshop held on September 7, 2022, to present the study results. Following the workshop, the study report was finalized, and the study is now complete.

### **1.5.2 ESA Program Pilot(s)**

#### ESA Pilot Plus and Pilot Deep

SDG&E's update for this Pilot is shown above in Section 1.1.1.

## **2. CARE EXECUTIVE SUMMARY**

### **2.1 CARE Program Overview**

The CARE Program is statutorily mandated by California Public Utilities (P.U.) Code Sections 739.1 and 739.2 to assist income-eligible households with a monthly discount on their gas and electric bills.<sup>17</sup> The CARE Program currently provides a 20% discount on natural gas charges and a 30-35% discount on electric rates.<sup>18</sup> To qualify for the CARE Program, eligible customers must have a total household gross income no greater than 200% of the FPG.

On March 17, 2022, SDG&E served a Rule 16.6 Extension of Time to Comply Letter to Executive Director Rachel Peterson (March 17 Letter) for purposes of notifying the Commission that SDG&E took action to reinstate certain CARE, FERA, and Medical Baseline (MBL) customers onto their respective programs as well as to request an extension of deadlines for

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<sup>17</sup> The CARE Program was later implemented by the Commission in D.89-07-062 and D.89-09-044.

<sup>18</sup> P.U. Code Section 739.1(c)(1) mandates that "the average effective CARE discount shall not be less than 30 percent or more than 35 percent of the revenues that would have been produced for the same billed usage by non-CARE customers."

certain CARE, FERA, and MBL recertification deadlines. As described in detail in that letter, which was served on the service list for A.19-11-003, SDG&E experienced a backlog (Backlog) in application and recertification processing due to issues with SDG&E's recent conversion to a new Customer Information system (CIS). As a result of the Backlog and other related CIS issues, approximately 20,000 CARE and FERA customers fell off their respective low income program.<sup>19</sup>

SDG&E has reinstated all affected customers, including those that may be affected by these issues in the future. To that end, in addition to requesting a recertification extension for certain customers of 90 days, to up to 2 years, to address this issue fully and ensure it does not happen again, SDG&E has already extended certain customer certification deadlines and completed reinstatement of all customers who have fallen off CARE or FERA since April 5, 2021. SDG&E has adjusted all customer bills to account for any eligible discounts back to the date the customer was dropped from their respective program. SDG&E continues to analyze and monitor its customer enrollment data. Pursuant to the additional requirements ordered by the Executive Director in granting SDG&E's request for an extension of time to comply, SDG&E submits a bi-weekly report to the Energy Division with updates.

In October 2022, SDG&E identified additional CARE and MBL customers who were removed from the program, due to their failure to recertify. These customers were provided notice prior to SDG&E pausing the recertification process in February but then had their enrollment dates extended as part of the backlog remediation. As a result of system logic, because the customer received prior notice, the system was not triggered to send an additional

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<sup>19</sup> SDG&E does not go into detail regarding certain facts relevant to MBL customers in this report because they are not relevant to this proceeding. Those facts are addressed in the March 17 Letter.

notice regarding their new enrollment end dates, in accordance with SDG&E’s revised notification procedures. Although these customers received notice, did not act, and were subsequently removed from their respective programs. Out of an abundance of caution, and to ensure a fair approach to all customers, SDG&E reinstated the impacted customers. SDG&E will reissue recertification notices to allow the customers an additional opportunity to renew. With respect to the 518 impacted MBL customers, SDG&E identified the issue before the next bill cycle, and as a result, no bill correction was necessary. SDG&E identified the same issue for 1,140 CARE/FERA customers and followed the same reinstatement and recertification process. A total of 121 CARE/FERA accounts will require a rebill. In addition to this monthly report, this item was promptly reported in SDG&E’s bi-weekly report to the Energy Division on October 26, 2022, and November 9, 2022.

**2.1.1 Please provide CARE Program summary costs.**

<b>CARE Program Summary for 2022</b>			
<b>CARE Budget Categories</b>	<b>Authorized Budget<sup>20</sup></b>	<b>Actual Expenses to Date</b>	<b>% of Budget Spent</b>
Outreach	\$ 3,237,393	\$ 2,480,460	77%
Proc., Certification and Verification	\$ 587,593	\$ 1,465,887	249%
Post Enrollment Verification	\$ 456,452	\$ 77,284	17%
Information Tech./Programming	\$ 1,080,000	\$ 595,016	55%
Pilots	\$ 0	\$ 0	0%
CHANGES	\$ 265,000	\$ 255,550	96%
Studies	\$ 107,719	\$ 87,037	81%
Regulatory Compliance	\$ 309,000	\$ 168,121	54%
General Administration	\$ 630,000	\$ 449,698	71%
CPUC Energy Division Staff	\$ 67,888	\$ 34,566	51%

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<sup>20</sup> CARE administrative budget reflects what was authorized in D.21-06-015 at 472, OP 2.

<b>Total Expenses</b>	<b>\$ 6,741,045</b>	<b>\$ 5,613,619</b>	<b>83%</b>
Subsidies and Benefits <sup>21</sup>	\$ 165,211,754	\$ 228,617,353	138%
<b>Total Program Costs and Discounts</b>	<b>\$ 171,952,799</b>	<b>\$ 234,230,972</b>	<b>136%</b>

**2.1.2 Provide the CARE Program enrollment rate to date.**

<b>CARE Enrollment</b>		
<b>Participants Enrolled<sup>22</sup></b>	<b>Eligible Participants<sup>23</sup></b>	<b>Enrollment Rate</b>
350,246	289,316	121%

**2.2 Outreach**

**2.2.1 Discuss utility outreach activities and those undertaken by third parties on the utility’s behalf.**

Marketing and outreach efforts this month contributed to 4,209 completed CARE applications and 5,675 new enrollments for the program. Below is a summary of CARE-specific outreach efforts.

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<sup>21</sup> Reflects Subsidies and Benefits as authorized in SDG&E Advice Letters 3849-E and 3027-G, effective January 1, 2022.

<sup>22</sup> In April 2022, SDG&E reinstated approximately 20,000 customers onto the CARE and FERA programs who had been impacted by the issues articulated in SDG&E’s March 17, 2022, Rule 16.6 Extension of Time to Comply Letter to CPUC Executive Director Rachel Peterson, titled “Request for an Extension of Deadlines to Comply with California Alternative Rates for Energy, Family Electric Rate Assistance, and Medical Baseline Recertification Requirements.” to Rachel Peterson, CPUC Executive Director. SDG&E’s request for extension was approved on May 13, 2022.

<sup>23</sup> On February 14, 2022, PG&E, on behalf of the IOUs, filed the Annual Estimates of CARE Eligible Customers and Related Information. This number reflects estimates of SDG&E’s CARE Eligible Participants for 2022, as reflected in filing A.19-11-003, et al., Annual CARE Eligibility Estimates.

## **Direct Marketing**

### **Direct Mail**

In December 2022, SDG&E continued the monthly CARE bill comparison letters, sending 1,429 direct mail letters to CARE-eligible customers without an email address on file.

### **Email**

During this reporting month, SDG&E also continued the Bill Comparison emails, sending 53,877 emails to low income customers garnering a 50.1%open rate and a 4.9%CTR.

### **Organic Social**

SDG&E utilized organic social media to promote CARE on SDG&E’s Facebook, Instagram, Twitter and Nextdoor channels. All posts performed above the average Engagement Rate across all industries.<sup>24</sup>

	Impressions	Engagements	Engagement Rate
Facebook	118	3	2.5%
Instagram	444	10	2.3%
Twitter	1,189	25	2.1%
Nextdoor	31,578	10	N/A

### **Online Advertising**

In December 2022, SDG&E continued the CARE-specific digital campaign to include paid social, search display and YouTube advertising.

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<sup>24</sup> According to the 2019 Social Media Industry Benchmark Report by Rival IQ, a social media analytics company.

CARE Digital Advertising – December			
	Impressions	CTR	Conversions*
Paid Social	243,127	1.2%	N/A
Search	68,592	51.5%	675
Display	1,223,561	0.09%	147
YouTube	465,651	0.04%	N/A

\*Conversions are customers who clicked from an ad through to the last page of the online application and do not reflect if a customer finished the application or whether the application was accepted.

### **Community Outreach & Engagement**

Community outreach and engagement efforts allow SDG&E to educate, connect, and directly engage with customers in communities where they work and live. Outreach and engagement activities included events, presentations, workshops, trainings, partnerships with CBOs, and customized efforts.

#### **Tribal Outreach**

As discussed in Section 1.2.1, SDG&E’s Outreach and Tribal Relations teams work together to engage with the 17 Federally recognized tribes within its service territory in an ongoing initiative to educate tribes on available customer assistance programs and determine eligibility for tribal members.

#### **CARE Partners (Capitation Agencies)**

SDG&E partners with 20 social service agencies such as the Women’s Infant & Children Organization (WIC) program, refugee assimilation organizations, 211 San Diego and others to help enroll its hardest-to-reach customers (collectively, Capitation Agencies) These organizations serve high-risk, low income individuals and families with enrollment in state and federally funded assistance programs, including Cal Fresh, LIHEAP, Covered California, and



California Lifeline. The partnering organizations are in diverse low-income communities serving multicultural/multilingual, seniors, veterans, special needs, and LEP audiences and provide multilingual staffing. During this month, the following numbers were generated by the Capitation Agencies:

<b>Capitation Agencies</b>	
ESA Leads	150
CARE Enrollments	109
CARE Recertifications	23
FERA Enrollments	4
FERA Recertifications	0

Women’s Infant & Children Organizations (WIC)

San Diego WIC offices are open currently by appointment only. The WIC offices also continue to field questions from their clientele via telephone and are available to their constituents but appointment.

County Health and Human Service Agency Collaborative

SDG&E collaborates with the County of San Diego Health and Human Services Agency (HHSA) to connect customers to programs like CARE. All field HHSA offices include a source coded CARE application in their new client intake packets. The following applications were received this month:

<b>HHSA</b>	<b>Number of:</b>	<b>YTD<sup>25</sup></b>
ESA Leads	0	0
CARE Enrollments	42	618
CARE Recertifications	4	85
FERA Enrollments	1	4
FERA Recertifications	0	0

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<sup>25</sup> Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

## **2.3 CARE Recertification Complaints**

### **2.3.1 Report the number of customer complaints received (formal or informal, however and wherever received) about their CARE recertification efforts, with the nature of the complaints and resolution.**

During this reporting month, SDG&E did not receive any customer complaints regarding CARE recertification.

## **2.4 Pilots and Studies**

### **2.4.1 CARE Program Studies**

#### 2022 Low Income Needs Assessment (LINA) Study

See ESA Program Section 1.5.1, which is also applicable for the CARE Program.

#### Categorical Eligibility Study

See ESA Program Section 1.5.1, which is also applicable for the CARE Program.

#### CHANGES Evaluation

PG&E is managing a statewide evaluation of the CHANGES program. The evaluation commenced on February 25, 2022, with Opinion Dynamics as the consulting firm conducting the study. In December 2022, analysis continued regarding the participation database received from the implementer. Additionally, final preparations were made for a participant survey mailing scheduled for the first week of January 2023.

### **2.4.2 CARE Program Pilot(s)**

In June 2022, SDG&E launched the CARE post-enrollment verification (PEV) Outbound Call Pilot. The Pilot will operate for nine months (through February 2023) and is aimed at

contacting customers who have incorrectly provided documentation for purposes of PEV. In this reporting month, SDG&E contacted 136 customers.

### 3. FERA EXECUTIVE SUMMARY

#### 3.1 FERA Program Summary

The FERA Program is statutorily mandated by California P.U. Code Sections 739.1 and 739.12 to assist low to middle-income-eligible households with a monthly average effective discount of 18% on their electric bills.<sup>26</sup> To qualify for the FERA Program, eligible customers consist of households with three or more persons with total annual household gross income between 200% (plus \$1) and 250% of the FPG.

Please also refer to Section 2.1 CARE Program Summary for 2022 operational activities impacting CARE, FERA, and Medical Baseline customers.

#### 3.1.1 Please provide FERA Program summary costs.

<b>FERA Budget Categories</b>	<b>Authorized Budget<sup>27</sup></b>	<b>Actual Expenses to Date</b>	<b>% of Budget Spent</b>
Outreach	\$ 361,080	\$ 183,551	51%
Proc., Certification and Verification	\$ 12,874	\$ 17,319	135%
Post Enrollment Verification	\$ 923	\$ 877	95%
Information Tech./Programming	\$ 151,500	\$ 22,274	15%
Pilot(s)	\$ 0	\$ 0	0%
Studies	\$ 50,000	\$ 0	0%
Regulatory Compliance	\$ 44,660	\$ 51,729	116%
General Administration	\$ 71,930	\$ 27,383	38%
CPUC Energy Division Staff	\$ 10,183	\$ 6,913	68%
<b>Total Expenses</b>	<b>\$ 703,150</b>	<b>\$ 310,046</b>	<b>44%</b>

<sup>26</sup> The FERA Program was later implemented by the Commission in D.04-02-057.

<sup>27</sup> FERA budget reflects what was authorized in D.21-06-015 at 472, OP 1.

Subsidies and Benefits <sup>28</sup>	\$3,711,343	\$ 4,692,214	126%
<b>Total Program Costs and Discounts</b>	<b>\$ 4,414,493</b>	<b>\$ 5,002,260</b>	<b>113%</b>

**3.1.2 Provide the FERA Program enrollment rate to date.**

<b>FERA Enrollment</b>		
<b>Participants Enrolled</b>	<b>Eligible Participants</b>	<b>Enrollment Rate</b>
12,035	43,709	28%

**3.2 Outreach**

**3.2.1 Discuss utility outreach activities and those undertaken by third parties on the utility’s behalf.**

Marketing and outreach efforts this month contributed to 92 completed FERA applications and 210 new enrollments for the program. Below is a summary of FERA-specific outreach efforts.

**Direct Marketing**

Direct Mail

In December 2022, SDG&E leveraged the success from the CARE bill comparison campaign by sending 773 non-CCA customers a similar FERA-specific comparison letter. For

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<sup>28</sup> Reflects FERA Subsidies and Benefits as authorized in SDG&E Advice Letter 3849-E, effective January 1, 2022.

customers without an email address on file, the letter compared a customer’s average bill to what it would have been had the customer been enrolled in FERA.

Email

This month, SDG&E sent 3,075 FERA bill comparison emails which garnered a 20.5% open rate and a 2.54% click-through rate. Additionally, 1,438 generic emails, with no bill comparison, were sent to CCA customers garnering a 1.8% open rate and a 1.34% click through rate.

Online Advertising

Since the last reporting period, SDG&E continued a FERA-specific digital campaign, including paid social, YouTube and display.

FERA Digital Advertising – December			
	Impressions	CTR	Conversions*
Paid Social	129,754	1.0%	N/A
Display	100,764	0.17%	64
Nextdoor	56,588	0.17%	N/A
YouTube	39,219	0.02%	N/A

\*Conversions are customers who clicked from an ad through to the last page of the online application and do not reflect if a customer finished the application or whether the application was accepted.

**Community Outreach & Engagement**

SDG&E works closely with community-based organizations and other external groups to connect customers with programs and solutions related to company offerings. SDG&E works with a network of approximately 200 community-based organizations, collectively named the Energy Solutions Partner Network, as well as other external organizations on an as needed or

requested basis. SDG&E's Outreach utilizes these networks, including CARE Capitation agencies, to educate and enroll customers in eligible Customer Assistance programs. The FERA program is currently promoted in all outreach activities including events, presentations, social media messaging and trainings. SDG&E is exploring additional opportunities to promote FERA solely through targeted social media campaigns utilizing its Energy Solutions Partner Network.

#### Tribal Outreach

Please see Section 1.2.1, which is also applicable to the FERA Program.

#### FERA Partners (Capitation Agencies)

Please see Section 2.2.1, which is also applicable to the FERA Program.

### **3.3 FERA Recertification Complaints**

#### **3.3.1 Report the number of customer complaints received (formal or informal, however and wherever received) about their FERA recertification efforts, with the nature of the complaints and resolution.**

During this reporting month, SDG&E did not receive any customer complaints regarding FERA recertification.

### **3.4 Pilots and Studies**

#### **3.4.1 FERA Program Studies**

##### Categorical Eligibility Study

See ESA Program Section 1.5.1, which is also applicable to the FERA Program.

#### **3.4.2 FERA Program Pilot**

SDG&E did not have any pilots for the FERA Program this month.

**4 APPENDIX A – ESA, CARE, AND FERA PROGRAM TABLES**

**ESA Program Summary Expenses**

**ESA Program** - Table 1 - Main Program (SF, MH, MF In-Unit) Expenses

**ESA Program** - Table 1A – MF In-Unit, MF CAM, MFWB, Pilot(s) and CSD

Leveraging Program Expenses

**ESA Program** - Table 2 - Program Expenses & Energy Savings by Measures Installed  
(SF, MH, MF In-Unit)

**ESA Program** - Table 2A - Program Expenses & Energy Savings by Measures Installed  
(CSD Leveraging)

**ESA Program** - Table 2B - Program Expenses & Energy Savings by Measures Installed  
(Multifamily Common Area Measures)

**ESA Program** – Table 2B-1 – Eligible Common Area Measures List

**ESA Program** - Table 2C - Pilot Plus and Pilot Deep Program Expenses & Energy  
Savings by Measures Installed

**ESA Program** - Table 2D – Pilot Program Expenses & Energy Savings by Measures  
Installed

**ESA Program** - Table 3A, 3B, 3C, 3D, & 3F - Average Bill Savings per Treated Home

**ESA Program** - Table 4A, 4B, 4C, & 4D – Homes/Buildings Treated

**ESA Program** - Table 5A, 5B, 5C, & 5D - Program Customer Summary

**ESA Program** - Table 6 - Expenditures for Pilots and Studies

**ESA Program** – Table 7 – Customer Segment Participation/Enrollments

**ESA Program** – Table 8 – Clean Energy Referral, Leveraging, and Coordination

**ESA Program** – Table 9 – Tribal Outreach

**CARE Program** - Table 1 - CARE Overall Program Expenses

**CARE Program** - Table 2 - CARE Enrollment, Recertification, Attrition, and Penetration

**CARE Program** - Table 3a & 3b - CARE Post-Enrollment Verification Results (Model & High Usage)

**CARE Program** - Table 4 - Enrollment by County

**CARE Program** - Table 5 - Recertification Results

**CARE Program** - Table 6 - Capitation Contractors

**CARE Program** - Table 7 - Expenditures for Pilots and Studies

**CARE Program** - Table 8 - Disadvantaged Communities Enrollment Rate

**CARE Program** - Table 8a - Top 10 Lowest Enrollment Rates

**FERA Program** - Table 1 - FERA Overall Program Expenses

**FERA Program** - Table 2 - FERA Enrollment, Recertification, Attrition, and Penetration

**FERA Program** - Table 3a & 3b - FERA Post-Enrollment Verification Results (Model & High Usage)

**FERA Program** - Table 4 - Enrollment by County

**FERA Program** - Table 5 - Recertification Results

**FERA Program** - Table 6 - Capitation Contractors



**Energy Savings Assistance Program Table - Summary Expenses**  
**San Diego Gas & Electric**  
**December 2022**

ESA Program:	Authorized Budget			Current Month Expenses			Year to Date Expenses			% of Budget Spent		
	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total
ESA Main Program (SF and MH) <sup>1</sup>			\$ 24,305,647	\$ 1,095,542	\$ 958,112	\$ 2,053,654	\$ 7,225,807	\$ 7,032,457	\$ 14,258,264			59%
ESA Multifamily In-Unit <sup>2</sup>			\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -			0%
ESA Multifamily Common Area Measures			\$ 1,600,000	\$ 467,947	\$ 62,659	\$ 530,606	\$ 1,095,673	\$ 399,033	\$ 1,494,706			93%
ESA Multifamily Whole Building <sup>3</sup>			\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -			0%
ESA Pilot Plus and Pilot Deep			\$ 1,526,683	\$ 24,133	\$ 24,133	\$ 48,266	\$ 69,352	\$ 69,352	\$ 138,704			9%
Building Electrification Retrofit Pilot <sup>4</sup>			\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -			0%
Clean Energy Homes New Construction Pilot <sup>4</sup>			\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -			0%
CSD Leveraging			\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -			0%
<b>ESA Program TOTAL</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ 27,432,330</b>	<b>\$ 1,587,622</b>	<b>\$ 1,044,904</b>	<b>\$ 2,632,526</b>	<b>\$ 8,390,832</b>	<b>\$ 7,500,842</b>	<b>\$ 15,891,674</b>			<b>58%</b>

1. Budget for PY 2022 for entire portfolio, excluding MF CAM and Pilot Plus and Pilot Deep.

2. SDG&E does not account for the ESA Main Program and ESA Multifamily In-Unit costs separately and cannot provide a breakout at this level of detail. As a result, the ESA Multifamily In-Unit authorized and actual costs are included in the ESA Main Program category.

3. Implementation to occur January 2023.

4. Pilots are applicable to SCE only.

**ESA Table 1 - Main (SF, MH, MF In-Unit) Expenses  
San Diego Gas & Electric  
December 2022**

Appliances ESA Program:	Authorized Budget [1]			Current Month Expenses			Year to Date Expenses			% of Budget Spent YTD		
	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total
<b>Energy Efficiency</b>			\$16,815,503									
Appliances			\$ -	\$ 292,718	\$ 77,484	\$ 370,202	\$ 897,032	\$ 156,520	\$ 1,053,552			
Domestic Hot Water			\$ -	\$ 4,145	\$ 134,025	\$ 138,170	\$ 28,623	\$ 925,478	\$ 954,101			
Enclosure			\$ -	\$ 143,973	\$ 190,848	\$ 334,821	\$ 952,489	\$ 1,262,601	\$ 2,215,090			
HVAC			\$ -	\$ 27,491	\$ 140,648	\$ 168,139	\$ 286,595	\$ 1,235,431	\$ 1,522,026			
Maintenance			\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -			
Lighting			\$ -	\$ 168,632	\$ -	\$ 168,632	\$ 1,321,297	\$ -	\$ 1,321,297			
Miscellaneous			\$ -	\$ 43,476	\$ -	\$ 43,476	\$ 287,343	\$ -	\$ 287,343			
Customer Enrollment			\$ -	\$ 143,262	\$ 143,262	\$ 286,524	\$ 1,244,247	\$ 1,244,247	\$ 2,488,494			
In Home Education			\$ -	\$ 25,160	\$ 25,160	\$ 50,320	\$ 202,852	\$ 202,852	\$ 405,704			
Pilot			\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -			
<b>Energy Efficiency TOTAL</b>	\$ -	\$ -	\$ 16,815,503	\$ 848,857	\$ 711,427	\$ 1,560,284	\$ 5,220,478	\$ 5,027,129	\$ 10,247,607			61%
Training Center			\$ 337,201	\$ -	\$ -	\$ -	\$ 9,581	\$ 9,581	\$ 19,162			6%
Workforce Education and Training			\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -			0%
Inspections			\$ 162,981	\$ 1,983	\$ 1,983	\$ 3,966	\$ 71,532	\$ 71,532	\$ 143,064			88%
Marketing and Outreach			\$ 1,069,140	\$ 64,244	\$ 64,244	\$ 128,488	\$ 524,397	\$ 524,397	\$ 1,048,794			98%
Studies			\$ 162,500	\$ (1,858)	\$ (1,858)	\$ (3,716)	\$ 58,513	\$ 58,513	\$ 117,026			72%
Regulatory Compliance			\$ 294,680	\$ 7,202	\$ 7,202	\$ 14,404	\$ 122,993	\$ 122,993	\$ 245,986			83%
General Administration [2]			\$ 5,104,453	\$ 171,476	\$ 171,476	\$ 342,952	\$ 1,188,885	\$ 1,188,884	\$ 2,377,769			47%
CPUC Energy Division			\$ 53,113	\$ 2,810	\$ 2,810	\$ 5,620	\$ 13,826	\$ 13,826	\$ 27,652			52%
SPOC			\$ 306,076	\$ 828	\$ 828	\$ 1,656	\$ 15,602	\$ 15,602	\$ 31,204			10%
<b>Administration Subtotal</b>	\$ -	\$ -	\$ 7,490,144	\$ 246,685	\$ 246,685	\$ 493,370	\$ 2,005,329	\$ 2,005,328	\$ 4,010,657			54%
<b>TOTAL PROGRAM COSTS</b>	\$ -	\$ -	\$ 24,305,647	\$ 1,095,542	\$ 958,112	\$ 2,053,654	\$ 7,225,807	\$ 7,032,457	\$ 14,258,264			59%
Indirect Costs				\$ 43,194	\$ 40,303	\$ 83,497	\$ 628,169	\$ 623,251	\$ 1,251,420			
NGAT Costs			\$200,000	\$ 200,000	\$ 24,849	\$ 24,849		\$ 161,634	\$ 161,634			81% 81%

1. Budget authorized in D.21.06.015, Attachment 1 Table 11.

2. Negative amounts in General Administration budget category is related to timesheet amendments to move time to the appropriate order.

**NOTE: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.**

**ESA Table 1A - MF In-Unit, MF CAM, and MFWB Expenses  
San Diego Gas & Electric  
December 2022**

ESA Program (Multifamily):	Authorized Budget			Current Month Expenses			Year to Date Expenses			% of Budget Spent YTD		
	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total
ESA Multifamily In-Unit <sup>1</sup>			\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -			
ESA Multifamily Common Area Measures 2			\$ 1,600,000	\$ 467,947	\$ 62,659	\$ 530,606	\$ 1,095,673	\$ 399,033	\$ 1,494,706			93%
ESA Multifamily Whole Building <sup>3</sup>			\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -			
<b>ESA Program (Multifamily)TOTAL</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ 1,600,000</b>	<b>\$ 467,947</b>	<b>\$ 62,659</b>	<b>\$ 530,606</b>	<b>\$ 1,095,673</b>	<b>\$ 399,033</b>	<b>\$ 1,494,706</b>			<b>93%</b>

1. Budget is included in ESA Main Program.

2. See Table 2 of SDG&E Advice Letter 3820-E/3004-G for 2022 MF CAM budget, which was approved by the Commission's Energy Division via disposition letter dated September 24, 2021.

3. Implementation to occur January 2023.

**ESA Table 1A-1 - Pilot Plus and Pilot Deep Expenses**

	Authorized Budget [1] [2]			Current Month Expenses [4]			Year to Date Expenses			% of Budget Spent YTD		
	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total
ESA Pilot Plus and Pilot Deep Program			\$ 1,526,683	\$ 24,133	\$ 24,133	\$ 48,266	\$ 69,352	\$ 69,352	\$ 138,704			9%
<b>TOTAL</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ 1,526,683</b>	<b>\$ 24,133</b>	<b>\$ 24,133</b>	<b>\$ 48,266</b>	<b>\$ 69,352</b>	<b>\$ 69,352</b>	<b>\$ 138,704</b>			<b>9%</b>

**ESA Table 1A-2 - Building Electrification Expenses<sup>3</sup>**

	Authorized Budget [1] [2]			Current Month Expenses [4]			Year to Date Expenses			% of Budget Spent YTD		
	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total
ESA Building Electrification Program			\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -			
<b>TOTAL</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>0%</b>	<b>0%</b>	<b>0%</b>

3. Pilots is applicable to SCE only.

**ESA Table 1A-3 - Clean Energy Homes Expenses<sup>3</sup>**

	Authorized Budget [1] [2]			Current Month Expenses [4]			Year to Date Expenses			% of Budget Spent YTD		
	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total
ESA Clean Energy Homes Program			\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -			
<b>TOTAL</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>0%</b>	<b>0%</b>	<b>0%</b>

3. Pilots is applicable to SCE only.

**ESA Table 1A-4 - Leveraging - CSD Expenses**

	Authorized Budget [1] [2]			Current Month Expenses [4]			Year to Date Expenses			% of Budget Spent YTD		
	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total
ESA Program Leveraging - CSD			\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -			
<b>TOTAL</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>0%</b>	<b>0%</b>	<b>0%</b>

**NOTE:** Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

**Energy Savings Assistance Program Table 2 (SF, MH, MF In-Unit)  
San Diego Gas & Electric  
December 2022**

Measures	ESA Program (Summary)Total						
	Units	Year-To-Date Completed & Expensed Installation				% of Expenditure	
		Quantity Installed	kWh [4] (Annual)	kW [4] (Annual)	Therms [4] (Annual)		Expenses (\$) [5]
<b>Appliances</b>							
High Efficiency Clothes Washer	Each	105	1,892	0	1,779	103,895	1.1%
Refrigerator	Each	508	318,871	38	-	593,097	6.4%
New - Clothes Dryer	Each	-	-	-	-	-	0.0%
New - Dishwasher	Each	-	-	-	-	-	0.0%
Freezers	Each	-	-	-	-	-	0.0%
<b>Domestic Hot Water</b>							
Faucet Aerator	Each	-	-	-	-	-	0.0%
Other Domestic Hot Water[3]	Home	3,537	25,285	4	10,163	304,356	3.3%
Water Heater Tank and Pipe Insulation	Home	523	-	-	240	49,797	0.5%
Water Heater Repair/Replacement	Home	722	-	-	18,810	599,100	6.5%
Low-Flow Showerhead / Combined Showerhead/TSV	Home	37	290	0	211	3,071	0.0%
Heat Pump Water Heater	Each	-	-	-	-	-	0.0%
Thermostatic Tub Spout/Diverter	Each	-	-	-	2	113	0.0%
Thermostatic Shower Valve	Each	-	-	-	-	-	0.0%
New - Solar Water Heating	Each	-	-	-	-	-	0.0%
<b>Enclosure[1]</b>							
Air Sealing	Home	3,854	67,600	14	1,649	1,981,468	21.5%
Caulking	Home	-	-	-	-	-	0.0%
New - Diagnostic Air Sealing	Home	-	-	-	-	-	0.0%
Attic Insulation	Home	91	4,515	1	2,756	133,029	1.4%
New - Floor Insulation	Home	-	-	-	-	-	0.0%
<b>HVAC</b>							
Removed - FAU Standing Pilot Conversion	Each	-	-	-	-	-	0.0%
Furnace Repair/Replacement	Each	1,105	-	-	(19,154)	1,133,037	12.3%
Room A/C Replacement	Each	152	(5,766)	(1)	-	162,949	1.8%
Central A/C replacement	Each	-	-	-	-	-	0.0%
Heat Pump Replacement	Each	-	-	-	-	-	0.0%
Evaporative Cooler (Replacement)	Each	-	-	-	-	-	0.0%
Evaporative Cooler (Installation)	Each	-	-	-	-	-	0.0%
Duct Test and Seal	Home	140	-	-	570	30,872	0.3%
Energy Efficient Fan Control	Home	-	-	-	-	-	0.0%
New - Prescriptive Duct Sealing	Home	-	-	-	-	-	0.0%
High Efficiency Forced Air Unit (HE FAU)	Home	-	-	-	-	-	0.0%
Removed - A/C Time Delay	Home	-	-	-	-	-	0.0%
Smart Thermostat	Home	132	13,739	-	843	30,342	0.3%
New - Portable A/C	Each	-	-	-	-	-	0.0%
New - Central Heat Pump-FS (propane or gas space)	Each	-	-	-	-	-	0.0%
New - Wholehouse Fan	Each	-	-	-	-	-	0.0%
<b>Maintenance</b>							
Furnace Clean and Tune	Home	-	-	-	-	-	0.0%
Central A/C Tune up	Home	-	-	-	-	-	0.0%
New - Evaporative Cooler Maintenance	Home	-	-	-	-	-	0.0%
<b>Lighting</b>							
Removed - Interior Hard wired LED fixtures	Each	1,033	4,370	1	(80)	89,514	1.0%
Exterior Hard wired LED fixtures	Each	329	1,691	0	-	24,674	0.3%
Removed - LED Torchiere	Each	1	4	0	(0)	98	0.0%
Removed - Occupancy Sensor	Each	-	-	-	-	-	0.0%
Removed - LED Night Light	Each	-	-	-	-	-	0.0%
LED Reflector Bulbs	Each	-	-	-	-	-	0.0%
LED R/R Lamps	Each	5,882	17,764	2	(268)	95,420	1.0%
LED A-Lamps	Each	70,003	148,406	18	(2,559)	1,034,532	11.2%
<b>Miscellaneous</b>							
Pool Pumps	Each	2	-	-	-	4,300	0.0%
Power Strip	Each	847	118,580	17	-	44,189	0.5%
Power Strip Tier II	Each	2,091	292,740	41	-	214,767	2.3%
NEW - Air Purifier	Home	-	-	-	-	-	0.0%
Cold Storage	Each	-	-	-	-	-	0.0%
New - Comprehensive Home Health and Safety Check-up	Home	-	-	-	-	-	0.0%
New - CO and Smoke Alarm	Each	-	-	-	-	-	0.0%
<b>Pilots</b>							
<b>Customer Enrollment</b>							
ESA Outreach & Assessment	Home	11,692	-	-	-	\$ 2,226,009	24.2%
ESA In-Home Energy Education	Home	11,691	-	-	-	\$ 358,359	3.9%
<b>Total Savings/Expenditures</b>							
			1,009,980	134	14,962	\$ 9,216,989	
Total Households Weatherized [2]		3,868					
<b>Households Treated</b>							
- Single Family Households Treated	Home	4,453					
- Multi-Family Households Treated (In-unit)	Home	6,091					
- Mobile Homes Treated	Home	858					
<b>Total Number of Households Treated</b>	Home	11,402					
<b># Eligible Households to be Treated for PY [3]</b>	Home	13,760					
<b>% of Households Treated</b>	%	83%					
- Master-Meter Households Treated	Home	486					

[1] Envelope and Air Sealing Measures may include outlet cover plate gaskets, attic access weatherization, weatherstripping - door, caulking and minor home  
[2] Weatherization may consist of attic insulation, attic access weatherization, weatherstripping - door, caulking, & minor home repairs.  
[3] Based on OP 79 of D.16-11-022.

[4] All savings are calculated based on the following sources: PY2015 to 2017 ESA Impact Evaluation and Statewide Measure Packages approved in the CA eTRM.  
[5] Current Month Expenses for Energy Efficiency Total does not include January accrual and re-accrual of \$436,767 in the following reporting categories:  
Appliances \$60,137; Domestic Hot Water \$9,703; HVAC \$20,020; Misc. \$11,467; Lighting \$88,080; Maintenance \$5,261; Enclosure \$13,799; Customer Enrollment \$193,619; In-Home Energy Education \$34,681.  
Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.  
Note: Any measures noted as 'NEW' have been added during the course of this program year.  
Note: Any measures noted as 'REMOVED', are no longer offered by the program but have been kept for tracking purposes and to allow for contractor

**Energy Savings Assistance Program Table 2A  
San Diego Gas & Electric  
December 2022**

Measures	Units	ESA Program - CSD Leveraging				
		Year-To-Date Completed & Expensed Installation				
		Quantity Installed	kWh [4] (Annual)	kW [4] (Annual)	Therms [4] (Annual)	Expenses (\$) [5]
<b>Appliances</b>						
High Efficiency Clothes Washer	Each					
Refrigerator	Each					
New - Clothes Dryer	Each					
New - Dishwasher	Each					
Freezers	Each					
<b>Domestic Hot Water</b>						
Faucet Aerator	Each					
Other Domestic Hot Water[3]	Home					
Water Heater Tank and Pipe Insulation	Home					
Water Heater Repair/Replacement	Home					
Low-Flow Showerhead / Combined Showerhead/TSV	Home					
Heat Pump Water Heater	Each					
Thermostatic Tub Spout/Diverter	Each					
Thermostatic Shower Valve	Each					
New - Solar Water Heating						
<b>Enclosure[1]</b>						
Air Sealing	Home					
Caulking	Home					
New - Diagnostic Air Sealing	Home					
Attic Insulation	Home					
New - Floor Insulation	Home					
<b>HVAC</b>						
Removed - FAU Standing Pilot Conversion	Each					
Furnace Repair/Replacement	Each					
Room A/C Replacement	Each					
Central A/C replacement	Each					
Heat Pump Replacement	Each					
Evaporative Cooler (Replacement)	Each					
Evaporative Cooler (Installation)	Each					
Duct Test and Seal	Home					
Energy Efficient Fan Control	Home					
New - Prescriptive Duct Sealing	Home					
High Efficiency Forced Air Unit (HE FAU)	Home					
Removed - A/C Time Delay	Home					
Smart Thermostat	Home					
New - Portable A/C	Each					
New - Central Heat Pump-FS (propane or gas space)						
New - Wholehouse Fan						
<b>Maintenance</b>						
Furnace Clean and Tune	Home					
Central A/C Tune up	Home					
New - Evaporative Cooler Maintenance	Home					
<b>Lighting</b>						
Removed - Interior Hard wired LED fixtures	Each					
Exterior Hard wired LED fixtures	Each					
Removed - LED Torchiere	Each					
Removed - Occupancy Sensor	Each					
Removed - LED Night Light	Each					
LED Reflector Bulbs	Each					
LED A-Lamps	Each					
<b>Miscellaneous</b>						
Pool Pumps	Each					
Power Strip	Each					
Power Strip Tier II	Each					
NEW - Air Purifier	Home					
Cold Storage	Each					
New - Comprehensive Home Health and Safety Check-up	Home					
New - CO and Smoke Alarm	Each					
<b>Pilots</b>						
<b>Customer Enrollment</b>						
ESA Outreach & Assessment	Home					
ESA In-Home Energy Education	Home					
<b>Total Savings/Expenditures</b>						
Total Households Weatherized [2]						
<b>CSD MF Tenant Units Treated</b>						
		<b>Total</b>				

[1] Envelope and Air Sealing Measures may include outlet cover plate gaskets, attic access weatherization, weatherstripping - door, caulking and minor home repairs. Minor home repairs predominantly are door jamb repair / replacement, door repair, and window putty.

[2] Weatherization may consist of attic insulation, attic access weatherization, weatherstripping - door, caulking, & minor home repairs.

[3] Based on OP 79 of D.16-11-022.

[4] All savings are calculated based on the following sources: PY2015 to 2017 ESA Impact Evaluation and Statewide Measure Packages approved in the CA eTRM.

[5] Current Month Expenses for Energy Efficiency Total does not include January accrual and re-accrual of \$436,767 in the following reporting categories: Appliances \$60,137; Domestic Hot Water \$9,703; HVAC \$20,020; Misc. \$11,467; Lighting \$88,080; Maintenance \$5,261; Enclosure \$13,799; Customer Enrollment \$193,619; In Home Energy Education \$34,681.

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

Note: Any measures noted as 'NEW' have been added during the course of this program year.

Note: Any measures noted as 'REMOVED', are no longer offered by the program but have been kept for tracking purposes.

**Energy Savings Assistance Common Area Measures Program Table 2B  
San Diego Gas & Electric  
December 2022**

Table 2B ESA Program - Multifamily Common Area Measures <sup>5</sup>									
	Units (of Measure such as "each")	Year-To-Date Completed & Expensed Installation						% of Expenditure	
		Quantity Installed	Number of Units for Cap-kBTU/h and Cap-Tons	kWh (Annual)	kW (Annual)	Therms (Annual)	Expenses (\$)		
<b>ESA CAM Measures[1]</b>									
<b>Appliances</b>									
<b>Domestic Hot Water</b>									
Central Boiler**	Cap-kBTU/h	607	-	-	-	1,894	\$ 119,098	17%	
Faucet Aerator	Each	-	-	-	-	-	\$ -	-	
Pipe Insulation	Home	-	-	-	-	-	\$ -	-	
<b>Envelope</b>									
<b>HVAC</b>									
AC Tune-up**	Cap-Tons	-	-	-	-	-	\$ -	-	
Furnace Replacement**	Cap-kBTU/h	-	-	-	-	-	\$ -	-	
HEAT Pump Split System**	Cap-Tons	-	-	-	-	-	\$ -	-	
HEAT Pump Split System	Each	9	-	155	0	(0)	\$ 90,720	12.6%	
Programmable Thermostat	Each	2	-	129	-	9	\$ 727	0.1%	
<b>Lighting</b>									
Exterior LED Lighting	Fixture	684	-	43,338	-	-	\$ 168,043	23.4%	
Exterior LED Lighting - Pool	Lamp	-	-	-	-	-	\$ -	-	
Interior LED Exit Sign	Fixture	34	-	330	0	(1)	\$ 5,555	0.8%	
Interior LED Fixture	Fixture	1,207	-	219,933	52	(578)	\$ 208,485	29.0%	
Interior LED Lighting	KiloLumen	257	-	5,982	1	(19)	\$ 43,480	6.0%	
Interior LED Screw-in	Lamp	92	-	3,859	1	(8)	\$ 1,196	0.2%	
Interior TLED Type A Lamps	Lamp	4	-	150	0	(1)	\$ 78	0.0%	
Interior TLED Type C Lamps	Lamp	592	-	22,256	5	(164)	\$ 23,341	3.2%	
<b>Miscellaneous</b>									
Tier-2 Smart Power Strip	Each	-	-	-	-	-	\$ -	-	
Variable Speed Pool Pump	Each	1	-	2,418	0	-	\$ 4,332	0.6%	
<b>Ancillary Services</b>									
Audit <sup>4</sup>		31	-	-	-	-	\$ 53,696	7.5%	
<b>Total</b>		-	3,520	-	298,550	60	1,130	\$ 718,750	

Multifamily Properties Treated	Number
<b>Total Number of Multifamily Properties Treated<sup>2</sup></b>	28
<b>Subtotal of Master-metered Multifamily Properties Treated</b>	14
<b>Total Number of Multifamily Tenant Units w/in Properties Treated<sup>3</sup></b>	1080
<b>Total Number of buildings w/in Properties Treated</b>	188

ESA Program - Multifamily Common Area	Year to Date Expenses		
	Electric	Gas	Total
Administration	\$ 43,449	\$ 43,449	\$ 86,898
Direct Implementation (Non-Incentive)	\$ 325,295	\$ 325,295	\$ 650,590
Direct Implementation	\$ 726,929	\$ 30,289	\$ 757,218
<b>TOTAL MF CAM COSTS</b>	<b>\$ 1,095,673</b>	<b>\$ 399,033</b>	<b>\$ 1,494,706</b>

<<Includes measures costs

[1] Envelope and Air Sealing Measures may include outlet cover plate gaskets, attic access weatherization, weatherstripping - door, caulking and minor home repairs. Minor home repairs predominantly are door jamb repair / replacement, door repair, and window putty.  
[2] Weatherization may consist of attic insulation, attic access weatherization, weatherstripping - door, caulking, & minor home repairs.  
[3] All savings are calculated based on the following sources: PY2015 to 2017 ESA Impact Evaluation and Statewide Measure Packages approved in the CA eTRM.  
[4] Per D.16-11-022 at p.210, the CPUC imposes a cap of 10% on ESA CAM Initiative funds for administrative activities and a ceiling of 20% for direct implementation non-incentive costs.  
[5] Refers to optimizing the installation of the measure installed such as retrofitting pipes, etc.  
[6] Includes addition of \$2.3K incorrectly reported in Direct Implementation (Non-Incentive) in February 2022.  
\* Note: Applicable to Deed-Restricted, government and non-profit owned multi-family buildings described in D.16-11-022 where 65% of tenants are income eligible based on CPUC income.  
Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.  
Note: Implementation of the MF CAM Initiative AL 3196-E-A\_2654-G-A was approved effective 5/30/2018.  
\*\* Note: This represents the unit of measure such as Cap Tons and Cap kBTU/h. It is not a count of each measure installed or each home the measure was installed in.

**Energy Savings Assistance Program Table 2C Pilot Plus and Pilot Deep  
San Diego Gas & Electric  
December 2022**

Measures	Units	ESA Program - Pilot Plus					
		Year-To-Date Completed & Expensed Installation					
		Quantity Installed	kWh (Annual)	kW (Annual)	Therms (Annual)	Expenses (\$)	% of Expenditure
<b>Appliances</b>	Each	-	-	-	-	\$ -	0.0%
	Each	-	-	-	-	\$ -	0.0%
	Each	-	-	-	-	\$ -	0.0%
<b>Domestic Hot Water</b>	Home	-	-	-	-	\$ -	0.0%
	Each	-	-	-	-	\$ -	0.0%
	Each	-	-	-	-	\$ -	0.0%
	Each	-	-	-	-	\$ -	0.0%
<b>Enclosure[1]</b>	Home	-	-	-	-	\$ -	0.0%
	Home	-	-	-	-	\$ -	0.0%
	Home	-	-	-	-	\$ -	0.0%
<b>HVAC</b>	Each	-	-	-	-	\$ -	0.0%
	Each	-	-	-	-	\$ -	0.0%
	Home	-	-	-	-	\$ -	0.0%
	Home	-	-	-	-	\$ -	0.0%
	Home	-	-	-	-	\$ -	0.0%
<b>Maintenance</b>	Home	-	-	-	-	\$ -	0.0%
	Home	-	-	-	-	\$ -	0.0%
<b>Lighting</b>	Each	-	-	-	-	\$ -	0.0%
	Each	-	-	-	-	\$ -	0.0%
	Each	-	-	-	-	\$ -	0.0%
	Each	-	-	-	-	\$ -	0.0%
	Each	-	-	-	-	\$ -	0.0%
	Each	-	-	-	-	\$ -	0.0%
<b>Miscellaneous</b>	Each	-	-	-	-	\$ -	0.0%
	Each	-	-	-	-	\$ -	0.0%
<b>Customer Enrollment</b>							
ESA Outreach & Assessment	Home	-	-	-	-	\$ -	0.0%
ESA In-Home Energy Education	Home	-	-	-	-	\$ -	0.0%
<b>Total Savings/Expenditures</b>			-	-	-	\$ -	0.0%
<b>Households Treated</b>		<b>Total</b>					
- Single Family Households Treated	Home						
- Mobile Homes Treated	Home						
<b>Total Number of Households Treated</b>	Home						

Measures	Units	ESA Program - Pilot Deep					
		Year-To-Date Completed & Expensed Installation					
		Quantity Installed	kWh (Annual)	kW (Annual)	Therms (Annual)	Expenses (\$)	% of Expenditure
<b>Appliances</b>	Each	-	-	-	-	\$ -	0.0%
	Each	-	-	-	-	\$ -	0.0%
	Each	-	-	-	-	\$ -	0.0%
<b>Domestic Hot Water</b>	Home	-	-	-	-	\$ -	0.0%
	Each	-	-	-	-	\$ -	0.0%
	Each	-	-	-	-	\$ -	0.0%
	Each	-	-	-	-	\$ -	0.0%
<b>Enclosure[1]</b>	Home	-	-	-	-	\$ -	0.0%
	Home	-	-	-	-	\$ -	0.0%
	Home	-	-	-	-	\$ -	0.0%
<b>HVAC</b>	Each	-	-	-	-	\$ -	0.0%
	Each	-	-	-	-	\$ -	0.0%
	Home	-	-	-	-	\$ -	0.0%
	Home	-	-	-	-	\$ -	0.0%
	Home	-	-	-	-	\$ -	0.0%
<b>Maintenance</b>	Home	-	-	-	-	\$ -	0.0%
	Home	-	-	-	-	\$ -	0.0%
<b>Lighting</b>	Each	-	-	-	-	\$ -	0.0%
	Each	-	-	-	-	\$ -	0.0%
	Each	-	-	-	-	\$ -	0.0%
	Each	-	-	-	-	\$ -	0.0%
	Each	-	-	-	-	\$ -	0.0%
	Each	-	-	-	-	\$ -	0.0%
<b>Miscellaneous</b>	Each	-	-	-	-	\$ -	0.0%
	Each	-	-	-	-	\$ -	0.0%
<b>Customer Enrollment</b>							
ESA Outreach & Assessment	Home	-	-	-	-	\$ -	0.0%
ESA In-Home Energy Education	Home	-	-	-	-	\$ -	0.0%
<b>Total Savings/Expenditures</b>			-	-	-	\$ -	0.0%
<b>Households Treated</b>		<b>Total</b>					
- Single Family Households Treated	Home						
- Mobile Homes Treated	Home						
<b>Total Number of Households Treated</b>	Home						

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect IOUs - If there are new measures that are approved through the ESA Working Group, mark in column A as such to indicate that it is a new measure.  
Note: SDG&E's Pilot Plus/Pilot Deep will launch in mid-2023.

**Energy Savings Assistance CAM Program Table 2B-1, Eligible Common Area  
Measures List  
San Diego Gas & Electric  
December 2022**

Common Area Measures Category and Eligible Measures Title [1]	Effective Date	End Date[2]	Eligible Climate Zones [3]
<b>Appliances</b>			
<b>Domestic Hot Water</b>			
Pipe Insulation	5/18/2020		6, 7, 8, 10, 14, 15
Faucet Aerator	5/18/2020		6, 7, 8, 10, 14, 15
Central Boiler	5/18/2020		6, 7, 8, 10, 14, 16
<b>Envelope</b>			
<b>HVAC</b>			
AC Tune-up	5/18/2020		6, 7, 8, 10, 14, 15
Furnace Replacement	5/18/2020		6, 7, 8, 10, 14, 15
HEAT Pump Split System	5/18/2020		6, 7, 8, 10, 14, 15
HEAT Pump Split System	5/18/2020		6, 7, 8, 10, 14, 15
Programmable Thermostat	5/18/2020		6, 7, 8, 10, 14, 15
<b>Lighting</b>			
Exterior LED Lighting	5/18/2020		6, 7, 8, 10, 14, 15
Interior LED Lighting	5/18/2020		6, 7, 8, 10, 14, 15
Interior TLED Type A Lamps	5/18/2020		6, 7, 8, 10, 14, 15
Interior TLED Type C Lamps	5/18/2020		6, 7, 8, 10, 14, 15
Interior LED Exit Sign	5/18/2020		6, 7, 8, 10, 14, 15
Interior LED Fixture	5/18/2020		6, 7, 8, 10, 14, 15
Interior LED Screw-in	5/18/2020		6, 7, 8, 10, 14, 15
Exterior LED Lighting - Pool	5/18/2020		6, 7, 8, 10, 14, 15
<b>Miscellaneous</b>			
Tier-2 Smart Power Strip	5/18/2020		6, 7, 8, 10, 14, 15
Variable Speed Pool Pump	5/18/2020		6, 7, 8, 10, 14, 15

Standard Notes (do not delete)

1. Measures list may change based on available information on both costs and benefits (including energy benefits as well as non-energy benefits) and may vary across climate zones. This is not a list of installed measures, it is a list of eligible measures.

**Table 2B-1 Column A should match Table 2B Column A for eligible (not canceled) measures.**

2. Only complete if measure is canceled or discontinued

3. Defined as CEC California Building Climate Zones

[https://www.energy.ca.gov/maps/renewable/building\\_climate\\_zones.html](https://www.energy.ca.gov/maps/renewable/building_climate_zones.html)



**Energy Savings Assistance Program Table 2D Pilots (SCE ONLY)**  
**San Diego Gas & Electric**  
**December 2022**

Measures	Units	ESA Program - Building Electrification Retrofit Pilot						Measures	Units	ESA Program - Clean Energy Homes New Construction Pilot					
		Year-To-Date Completed & Expensed Installation								Year-To-Date Completed & Expensed Installation					
		Quantity Installed	kWh (Annual)	kW (Annual)	Therms (Annual)	Expenses (\$)	% of Expenditure			Quantity Installed	kWh (Annual)	kW (Annual)	Therms (Annual)	Expenses (\$)	% of Expenditure
<b>Appliances</b>								<b>Appliances</b>							
	Each	-	-	-	-	\$ -	0.0%		Each	-	-	-	-	\$ -	0.0%
	Each	-	-	-	-	\$ -	0.0%		Each	-	-	-	-	\$ -	0.0%
	Each	-	-	-	-	\$ -	0.0%		Each	-	-	-	-	\$ -	0.0%
<b>Domestic Hot Water</b>								<b>Domestic Hot Water</b>							
	Home	-	-	-	-	\$ -	0.0%		Home	-	-	-	-	\$ -	0.0%
	Each	-	-	-	-	\$ -	0.0%		Each	-	-	-	-	\$ -	0.0%
	Each	-	-	-	-	\$ -	0.0%		Each	-	-	-	-	\$ -	0.0%
	Each	-	-	-	-	\$ -	0.0%		Each	-	-	-	-	\$ -	0.0%
<b>Enclosure[1]</b>								<b>Enclosure[1]</b>							
	Home	-	-	-	-	\$ -	0.0%		Home	-	-	-	-	\$ -	0.0%
	Home	-	-	-	-	\$ -	0.0%		Home	-	-	-	-	\$ -	0.0%
	Home	-	-	-	-	\$ -	0.0%		Home	-	-	-	-	\$ -	0.0%
<b>HVAC</b>								<b>HVAC</b>							
	Each	-	-	-	-	\$ -	0.0%		Each	-	-	-	-	\$ -	0.0%
	Each	-	-	-	-	\$ -	0.0%		Each	-	-	-	-	\$ -	0.0%
	Home	-	-	-	-	\$ -	0.0%		Home	-	-	-	-	\$ -	0.0%
	Home	-	-	-	-	\$ -	0.0%		Home	-	-	-	-	\$ -	0.0%
	Home	-	-	-	-	\$ -	0.0%		Home	-	-	-	-	\$ -	0.0%
<b>Maintenance</b>								<b>Maintenance</b>							
	Home	-	-	-	-	\$ -	0.0%		Home	-	-	-	-	\$ -	0.0%
	Home	-	-	-	-	\$ -	0.0%		Home	-	-	-	-	\$ -	0.0%
<b>Lighting</b>								<b>Lighting</b>							
	Each					\$ -	0.0%		Each					\$ -	0.0%
	Each					\$ -	0.0%		Each					\$ -	0.0%
	Each	-	-	-	-	\$ -	0.0%		Each	-	-	-	-	\$ -	0.0%
	Each	-	-	-	-	\$ -	0.0%		Each	-	-	-	-	\$ -	0.0%
	Each	-	-	-	-	\$ -	0.0%		Each	-	-	-	-	\$ -	0.0%
	Each	-	-	-	-	\$ -	0.0%		Each	-	-	-	-	\$ -	0.0%
<b>Miscellaneous</b>								<b>Miscellaneous</b>							
	Each	-	-	-	-	\$ -	0.0%		Each	-	-	-	-	\$ -	0.0%
	Each	-	-	-	-	\$ -	0.0%		Each	-	-	-	-	\$ -	0.0%
<b>Customer Enrollment</b>								<b>Customer Enrollment</b>							
ESA Outreach & Assessment	Home	-				\$ -	0.0%	ESA Outreach & Assessment	Home	-				\$ -	0.0%
ESA In-Home Energy Education	Home	-				\$ -	0.0%	ESA In-Home Energy Education	Home	-				\$ -	0.0%
<b>Total Savings/Expenditures</b>			-	-	-	\$ -	0.0%	<b>Total Savings/Expenditures</b>			-	-	-	\$ -	0.0%
<b>Households Treated</b>		<b>Total</b>						<b>Households Treated</b>		<b>Total</b>					
- Single Family Households Treated	Home							- Single Family Households Treated	Home						
- Mobile Homes Treated	Home							- Mobile Homes Treated	Home						
<b>Total Number of Households Treated</b>	Home							<b>Total Number of Households Treated</b>	Home						

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

**Energy Savings Assistance Program Tables 3A-F - Energy Savings and Average Bill Savings per Treated Home/Common Area  
San Diego Gas & Electric  
December 2022**

<b>Table 3A, ESA Program (SF, MH, MF In-Unit)</b>	
Annual kWh Savings	1,009,980
Annual Therm Savings	14,962
Lifecycle kWh Savings	9,917,963
Lifecycle Therm Savings	(27,833)
Current kWh Rate	\$ 0.19
Current Therm Rate	\$ 1.12
Average 1st Year Bill Savings / Treated households	\$ 17.51
Average Lifecycle Bill Savings / Treated Household	\$ 155.31

<b>Table 3B, ESA Program - CSD Leveraging</b>	
Annual kWh Savings	-
Annual Therm Savings	-
Lifecycle kWh Savings	-
Lifecycle Therm Savings	-
Current kWh Rate	\$ -
Current Therm Rate	\$ -
Average 1st Year Bill Savings / Treated Households	\$ -
Average Lifecycle Bill Savings / Treated Household	\$ -

<b>Table 3C, ESA Program - Multifamily Common Area</b>	
Annual kWh Savings	298,550
Annual Therm Savings	1,130
Lifecycle kWh Savings	2,541,409
Lifecycle Therm Savings	31,075
Current kWh Rate	\$ 0.19
Current Therm Rate	\$ 1.12
Average 1st Year Bill Savings / Treated Property	\$ 2,030.64
Average Lifecycle Bill Savings / Treated Property	\$ 18,141.02

<b>Table 3D, ESA Program - Pilot Plus <sup>2</sup></b>	
Annual kWh Savings	-
Annual Therm Savings	-
Lifecycle kWh Savings	-
Lifecycle Therm Savings	-
Current kWh Rate	\$ -
Current Therm Rate	\$ -
Average 1st Year Bill Savings / Treated Property	\$ -
Average Lifecycle Bill Savings / Treated Property	\$ -

<b>Table 3E, ESA Program - Pilot Deep <sup>2</sup></b>	
Annual kWh Savings	-
Annual Therm Savings	-
Lifecycle kWh Savings	-
Lifecycle Therm Savings	-
Current kWh Rate	\$ -
Current Therm Rate	\$ -
Average 1st Year Bill Savings / Treated Property	\$ -
Average Lifecycle Bill Savings / Treated Property	\$ -

<b>Table 3F, Summary - ESA Program (SF, MH, MF In-Unit)/CSD Leveraging/MF CAM/Pilot Plus and Pilot Deep <sup>1</sup></b>	
Annual kWh Savings	1,308,530
Annual Therm Savings	16,092
Lifecycle kWh Savings	12,459,371
Lifecycle Therm Savings	3,242
Current kWh Rate	\$ 0.37
Current Therm Rate	\$ 2.23
Average 1st Year Bill Savings / Treated Households	\$ 2,048.16
Average Lifecycle Bill Savings / Treated Households	\$ 18,296.33

1. Summary is the sum of ESA Program + CSD Leveraging + MF CAM + Pilot Plus + Pilot Deep  
2. SDG&E's Pilot Plus/Pilot Deep will launch in mid-2023

**Energy Savings Assistance Program Table 4 - Homes/Buildings Treated  
San Diego Gas & Electric  
December 2022**

<b>Table 4A, ESA Program (SF, MH, MF In-Unit)</b>						
<b>County</b>	<b>Eligible Households</b>			<b>Households Treated YTD</b>		
	<b>Rural [1]</b>	<b>Urban</b>	<b>Total</b>	<b>Rural</b>	<b>Urban</b>	<b>Total</b>
Orange		21,423	21,423	70	0	70
San Diego	8,611	343,665	352,276	193	11,139	11,332
<b>Total</b>	<b>8,611</b>	<b>365,088</b>	<b>373,699</b>	<b>263</b>	<b>11,139</b>	<b>11,402</b>

<b>Table 4B, ESA Program - CSD Leveraging</b>						
<b>County</b>	<b>Eligible Households</b>			<b>Households Treated YTD</b>		
	<b>Rural [1]</b>	<b>Urban</b>	<b>Total</b>	<b>Rural</b>	<b>Urban</b>	<b>Total</b>
Orange			0			0
San Diego			0			0
<b>Total</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>

<b>Table 4C, ESA Program - Multifamily Common Area</b>						
<b>County</b>	<b>Eligible Properties [2]</b>			<b>Properties Treated YTD</b>		
	<b>Rural [1]</b>	<b>Urban</b>	<b>Total</b>	<b>Rural</b>	<b>Urban</b>	<b>Total</b>
Orange	-	-	-	-	-	-
San Diego	-	-	-	-	28	28
<b>Total</b>					<b>28</b>	<b>28</b>

<b>Table 4D, ESA Program - Pilot Plus and Pilot Deep</b>						
<b>County</b>	<b>Eligible Households</b>			<b>Households Treated YTD</b>		
	<b>Rural [1]</b>	<b>Urban</b>	<b>Total</b>	<b>Rural</b>	<b>Urban</b>	<b>Total</b>
Orange	-	-	-	-	-	-
San Diego	-	-	-	-	-	-
<b>Total</b>					<b>0</b>	<b>0</b>

[1] For IOU low income-related and Energy Efficiency reporting and analysis, the Goldsmith definition is applied.

[2] Do not currently have Eligible Properties for ESA CAM.

**Note:** Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

**Energy Savings Assistance Program Table 5 - Energy Savings Assistance Program Customer Summary  
San Diego Gas & Electric  
December 2022**

Table 5A, ESA Program (SF, MH, MF In-Unit)																
Month	Gas & Electric				Gas Only				Electric Only				Total			
	# of Household Treated by Month	(Annual)			# of Household Treated by Month	(Annual)			# of Household Treated by Month	(Annual)			# of Household Treated by Month	(Annual)		
		Therm	kWh	kW		Therm	kWh	kW		Therm	kWh	kW		Therm	kWh	kW
January	-	440	6,726	1	-	-	-	-	-	1,411	0	-	440	8,137	1	
February	65	1,800	21,388	3	-	-	-	-	-	1,572	0	65	1,800	22,961	3	
March	166	1,116	48,941	6	-	-	-	-	7	4,265	1	173	1,116	53,206	7	
April	1,290	416	90,349	12	-	-	-	-	79	8,246	1	1,369	416	98,595	13	
May	1,860	3,281	130,822	17	-	-	-	-	189	17,853	2	2,049	3,281	148,674	20	
June	1,039	1,983	78,837	10	-	-	-	-	91	9,156	1	1,130	1,983	87,992	12	
July	759	1,108	43,106	6	-	-	-	-	52	5,987	1	811	1,108	49,094	7	
August	736	2,536	101,566	13	-	-	-	-	80	19,252	2	816	2,536	120,818	15	
September	1,974	1,185	158,620	21	-	-	-	-	162	20,848	3	2,136	1,185	179,468	24	
October	248	(587)	48,517	7	-	-	-	-	25	7,285	1	273	(587)	55,802	8	
November	1,415	603	73,354	10	-	-	-	-	87	7,492	1,039	1,502	603	80,846	11	
December	1,027	1,082	92,624	13	-	-	-	-	51	11,761	1,55	1,078	1,082	104,385	14	
<b>YTD</b>	<b>10,579</b>	<b>14,962</b>	<b>894,851</b>	<b>119</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>823</b>	<b>-</b>	<b>115,129</b>	<b>15</b>	<b>11,402</b>	<b>14,962</b>	<b>1,005,980</b>	<b>134</b>

YTD Total Energy Impacts for all fuel types should equal YTD energy impacts that are reported every month Table 2.

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

Note: SDG&E tracks the measure savings based on the month and year of install. Households treated can have a value of zero, meaning the treated date is from a previous year but the measure install and savings were tracked in a new Program Year.

Table 5B, ESA Program - CSD Leveraging																
Month	Gas & Electric				Gas Only				Electric Only				Total			
	# of Household Treated by Month	(Annual)			# of Household Treated by Month	(Annual)			# of Household Treated by Month	(Annual)			# of Household Treated by Month	(Annual)		
		Therm	kWh	kW		Therm	kWh	kW		Therm	kWh	kW		Therm	kWh	kW
January																
February																
March																
April																
May																
June																
July																
August																
September																
October																
November																
December																
<b>YTD</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>0</b>

YTD Total Energy Impacts for all fuel types should equal YTD energy impacts that are reported every month Table 2A.

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

Table 5C, ESA Program - Multifamily Common Area																
Month	Gas & Electric				Gas Only				Electric Only				Total			
	# of Properties Treated by Month	(Annual)			# of Properties Treated by Month	(Annual)			# of Properties Treated by Month	(Annual)			# of Properties Treated by Month	(Annual)		
		Therm	kWh	kW		Therm	kWh	kW		Therm	kWh	kW		Therm	kWh	kW
January	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
February	-	-	-	-	-	-	-	-	2	2,623	1	2	-	2,623	1	-
March	1	(31)	10,608	2	-	-	-	-	-	0	-	1	(31)	10,608	2	-
April	1	(7)	677	0	-	-	-	-	1	3,930.68	1	2	(7)	4,607	1	-
May	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
June	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
July	2	1,775	34,599	8	-	-	-	-	1	3,548	1	3	1,775	38,148	9	-
August	-	-	-	-	-	-	-	-	2	22,406	5	2	-	22,406	5	-
September	7	(93)	34,324	5	-	-	-	-	-	-	-	7	(93)	34,324	5	-
October	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
November	2	(42)	14,722	3	-	-	-	-	-	-	-	2	(42)	14,722	3	-
December	8	(472)	158,952	32	-	-	-	-	1	12,160	2	9	(472)	171,112	34	-
<b>YTD</b>	<b>21</b>	<b>1,130</b>	<b>253,882</b>	<b>50</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>7</b>	<b>-</b>	<b>44,668</b>	<b>10</b>	<b>28</b>	<b>1,130</b>	<b>298,550</b>	<b>60</b>

Table 5D, ESA Program - Pilot Plus and Pilot Deep																
Month	Gas & Electric				Gas Only				Electric Only				Total			
	# of Household Treated by Month	(Annual)			# of Household Treated by Month	(Annual)			# of Household Treated by Month	(Annual)			# of Household Treated by Month	(Annual)		
		Therm	kWh	kW		Therm	kWh	kW		Therm	kWh	kW		Therm	kWh	kW
January																
February																
March																
April																
May																
June																
July																
August																
September																
October																
November																
December																
<b>YTD</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>0</b>

YTD Total Energy Impacts for all fuel types should equal YTD energy impacts that are reported every month Table 2B.

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

**Energy Savings Assistance Program Table 6 - Expenditures for Pilots and Studies  
San Diego Gas & Electric  
December 2022**

	Authorized 2021-26 Funding			Current Month Expenses			Year to Date Expenses			Cycle to Date Expenses			% of Budget Expended		
	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total
<b>Pilots</b>	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -				0%	0%	0%
<b>Total Pilots</b>	\$ -	\$ -	\$ -			\$ -			\$ -				0%	0%	0%
<b>Studies</b>															
Joint IOU - 2022 Low Income Needs Assessment (LINA) Study	\$ -	\$ -	\$ 37,500	\$ 192	\$ 192	\$ 384	\$ 13,413	\$ 13,413	\$ 26,826	\$ 18,725	\$ 18,725	\$ 37,450	0%	0%	0%
Joint IOU - 2025 Low Income Needs Assessment (LINA) Study	\$ -	\$ -	\$ 37,500	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -				0%	0%	0%
Joint IOU - 2028 Low Income Needs Assessment (LINA) Study	\$ -	\$ -	\$ 37,500	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -				0%	0%	0%
Joint IOU - Statewide CARE-ESA Categorical Study	\$ -	\$ -	\$ 11,250	\$ (2,050)	\$ (2,050)	\$ (4,100)	\$ 7,180	\$ 7,180	\$ 14,360	\$ 7,180	\$ 7,180	\$ 14,360	0%	0%	128%
Load Impact Evaluation Study	\$ -	\$ -	\$ 225,000	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -				0%	0%	0%
Equity Criteria and Non Energy Benefits Evaluation (NEB's)	\$ -	\$ -	\$ 75,000	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	0%	0%	0%
Rapid Feedback Research and Analysis	\$ -	\$ -	\$ 300,000	\$ -	\$ -	\$ -	\$ 37,919	\$ 37,919	\$ 75,838	\$ 103,362	\$ 103,362	\$ 206,725			25%
Joint IOU - Multifamily CAM Process Evaluation	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	0%	0%	0%
Joint IOU - Process Evaluation Studies (1-4 Studies)	\$ -	\$ -	\$ 75,000												
<b>Total Studies</b>	\$ -	\$ -	\$ 798,750	\$ (1,858)	\$ (1,858)	\$ (3,716)	\$ 58,512	\$ 58,512	\$ 117,024	\$ 129,267	\$ 129,267	\$ 258,535	0%	0%	15%

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

Energy Savings Assistance Program Table - 7 Customer Segments/Needs State by Demographic, Financial, Location, and Health Conditions

San Diego Gas & Electric  
December 2022

ESA Main (SF, MH, MF In-unit)

Customer Segments	# of Households Eligible [1]	# of Households Treated [2]	Enrollment Rate = (C/B)	# of Households Contacted [3]	Rate of Uptake = (C/E)	Avg. Energy Savings (kWh) Per Treated Households (Energy Saving and HCS Measures)	Avg. Energy Savings (kWh) Per Treated Households (Energy Saving Measures only)	Avg. Peak Demand Savings (kW) Per Treated Household	Avg. Energy Savings (Therms) Per Treated Households (Energy Saving and HCS Measures)	Avg. Energy Savings (Therms) Per Treated Households (Energy Saving Measures only)	Avg. Cost Per Treated Households
<b>Demographic</b>											
Household Type											
SF	170,622	4,453	3%	4,458	100%	88.14	81.49	0.012	-0.657	2,367	\$ 914
MH	22,468	898	4%	875	89%	189.23	197.16	0.022	13.993	6,820	\$ 1,227
MF In-Unit	179,480	6,091	3%	5,994	100%	66.40	66.51	0.007	0.461	0,351	\$ 424
Rent vs. Own											
Own	136,885	2,927	2%	15,662	19%	132.61	140.84	0.010	2,638	2,731	\$ 1,485
Rent	236,613	8,475	4%	40,960	21%	89.62	89.92	0.008	0.610	0,660	\$ 433
Previous vs. New Participant											
Previous	N/A	7,830	57%	64,364	14%	72.18	74.27	0.010	0.963	1,161	\$ 707
New Participant	13,760	3,667	26%	89,874	6%	101.13	101.64	0.014	1,763	1,272	\$ 806
Seniors	166,244	1,694	1%	X	0%	166.13	169.67	0.013	3,619	1,628	\$ 1,107
Veterans [4]	44,771	N/A	0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Hard-to-Reach [5]	N/A	4,284	0%	X	0%	88.89	89.89	0.008	0.372	0,377	\$ 436
Vulnerable [6]	160,874	3,868	2%	25,004	1%	83.88	84.71	0.008	0.918	0,920	\$ 516
<b>Location</b>											
DVC	80,892	2,218	2%	14,298	16%	69.94	81.70	0.008	0.629	1,097	\$ 612
Rural	3,611	193	5%	2,881	7%	127.99	132.00	0.010	2,464	1,260	\$ 949
Tribal	21,748	84	0%	1,487	6%	170.81	170.81	0.023	-0.450	0,113	\$ 681
PSPS Zone	121,668	90	0%	1,487	6%	176.96	179.34	0.022	3,363	3,268	\$ 994
Wildfire Zone [15]	63,552	590	1%	10,509	6%	135.52	138.15	0.010	2,096	0,713	\$ 828
Climate Zone 6	46,779	55	0%	3,891	1%	184.17	184.17	0.023	-0.026	-0,026	\$ 660
Climate Zone 7	244,028	7,371	3%	78,962	9%	73.40	74.60	0.010	0.626	1,221	\$ 799
Climate Zone 8	4,649	18	0%	1,234	1%	63.61	63.61	0.008	0.000	0,000	\$ 338
Climate Zone 10	99,630	3,906	4%	34,164	11%	90.93	93.62	0.012	2,262	1,160	\$ 790
Climate Zone 14	3,460	42	1%	686	6%	185.39	186.39	0.023	0.959	0,601	\$ 652
Climate Zone 15	1,084	13	1%	129	10%	194.96	206.43	0.023	2,737	0,261	\$ 1,081
CARB Communities [7]	293,478	1,680	1%	10,465	16%	87.05	87.49	0.009	1,289	1,160	\$ 876
<b>Financial</b>											
CARE	288,316	10,562	4%	114,090	9%	74.87	76.26	0.010	0.603	1,216	\$ 686
FESA	43,703	147	0%	1,834	8%	44.08	44.08	0.006	0.138	0,724	\$ 526
Disconnected [8]	N/A	N/A	0%	N/A	0%	N/A	N/A	N/A	N/A	N/A	N/A
Arrearages [9]	144,008	4,651	3%	38,568	6%	77.44	78.31	0.011	0.659	0,843	\$ 599
High Usage [10]	52,414	893	1%	8,100	10%	84.39	86.79	0.012	0.921	1,163	\$ 823
High Energy Burden [11]	132,033	1,878	1%	13,846	14%	74.66	76.46	0.010	1.143	1,234	\$ 661
<b>SEVI [12]</b>											
Low	276,414	1,348	0%	26,751	5%	124.36	128.79	0.017	0.969	1,468	\$ 883
Medium	318,131	3,300	1%	43,487	8%	91.99	94.37	0.012	1,414	1,273	\$ 817
High	243,149	6,711	3%	48,865	13%	54.97	60.04	0.009	1,990	1,114	\$ 664
Affordability Ratio [13]	35,421	1,263	4%	8,810	13%	55.07	55.32	0.007	0.402	0,736	\$ 481
<b>Health Condition</b>											
Medical Baseline	20,925	771	4%	6,345	12%	100.94	103.39	0.014	0.827	1,648	\$ 1,008
<b>Respiratory [14]</b>											
Low	283,333	3,833	1%	82,064	7%	431310.83	102.89	57.817	6390.060	1,090	\$ 3,301,954
Medium	195,497	4,003	2%	37,917	11%	319887.94	76.13	42.128	6248.211	1,229	\$ 3,145,609
High	113,029	3,660	3%	27,342	13%	234411.19	96.99	33.419	2936.601	1,270	\$ 2,715,784
Disabled	113,967	830	1%	N/A	0%						

Note:

N/A - Not Available

[1] Eligible household counts by segment provided by Athens. Segments with no data will be calculated internally at a later date.

[2] Households Treated data is not additive because customers may be represented in multiple categories.

[3] Includes only households that had a lead in CY2022.

[4] Data for this segment is currently not being captured. Databaseforms will be updated to collect this data, effective 2023.

[5] "Hard to Reach" is defined as a customer who meets at least one of the following characteristics: Prefers non-English language, is low income, lives in a mobile home or multifamily dwelling unit, is a renter/tenant, or is Rural.

[6] Vulnerable is defined as Disadvantaged Vulnerable Communities (DVC) which consists of communities in the 25% highest scoring census tracts according to the most current versions of the CalEnviroScreen, as well as all California tribal lands, census tracts that score in the highest 5% of Pollution Burden within CalEnviroScreen, but do not receive an overall CalEnviroScreen score due to unreliable public health and socioeconomic data, and census tracts with median household

income less than 60% of state median income.

[7] Utilizing AB617 Communities identified by CARB's Community Air Protection Program (CAPP)

[8] Due to the COVID customer protections, no customers have been disconnected since March 4, 2020.

[9] SDG&E defines arrearages as overdue balance greater than 30 days.

[10] SDG&E defines high usage as at least 400% with in 12-month period prior to the enrollment date.

[11] SDG&E utilizes the Low-Income Energy Affordability Data (LEAD) Tool developed DOE's Office of Energy Efficiency & Renewable Energy to identify census tracts with high energy burden for households at below 200 % Federal Poverty Level (FPL) that are SDG&E's service territory. The 2016 Needs Assessment for the Energy Savings Assistance and the California Alternate Rates for Energy Programs describes households that spent more 6.3% of their annual income on energy bills as having high energy burden (p.47).

[12] The Socioeconomic Vulnerability Index (SEVI) metric represents the relative socioeconomic standing of census tracts, referred to as communities, in terms of poverty, unemployment, educational attainment, linguistic isolation, and percentage of income spent on housing. SDG&E utilizes the SEVI data provided by the CPUC to map its service territory by SEVI scores (L: 3,238 to 35,551; M: 35,552 to 59,566; H: 59,567)

[13] Utilizing AR20 data, census tracts with Electric AR20 above 15% and Gas AR20 above 10% were selected. Threshold based on CPUC 2019 Annual Affordability Report.

[14] SDG&E utilizes the Aethnas' indicator in CalEnviroScreen 4.0 (published by the California Office of Environmental Health Hazard Assessment) as a proxy to identify locations with varying levels of respiratory conditions within its service territory. L: 0-33 percentile; M: >33-66 percentile; H: >66-100 percentile.

[15] Includes Zone 3 (Tier 3) of the CPUC Fire-Treat Map

Pilot Plus and Pilot Deep

Customer Segments	# of Households Eligible	# of Households Treated	Enrollment Rate = (C/B)	# of Households Contacted	Enrollment Rate = (C/E)	Avg. Energy Savings (kWh) Per Treated Households	Avg. Energy Savings (kW) Per Treated Households	Avg. Energy Savings (Therms) Per Treated Households	Avg. Cost Per Treated Households
<b>Demographic</b>									
Household Type									
SF			0%		0%				
MH			0%		0%				
MF In-Unit			0%		0%				
Rent vs. Own			0%		0%				
Own			0%		0%				
Rent			0%		0%				
Previous vs. New Participant			0%		0%				
Seniors			0%		0%				
Veterans			0%		0%				
Hard-to-Reach			0%		0%				
Vulnerable			0%		0%				
<b>Location</b>									
DVC			0%		0%				
Rural			0%		0%				
Tribal			0%		0%				
PSPS Zone			0%		0%				
Wildfire Zone			0%		0%				
Climate Zone 7 (example)			0%		0%				
Climate Zone 10 (example)			0%		0%				
Climate Zone 14 (example)			0%		0%				
Climate Zone 15 (example)			0%		0%				
CARB Communities			0%		0%				
<b>Financial</b>									
CARE			0%		0%				
Disconnected			0%		0%				
Arrearages			0%		0%				
High Usage			0%		0%				
High Energy Burden			0%		0%				
SEVI			0%		0%				
Affordability Ratio			0%		0%				
<b>Health Condition</b>									
Medical Baseline			0%		0%				
Respiratory			0%		0%				
Disabled			0%		0%				

Note: No data available at this time.

**Energy Savings Assistance Program Table - 8 Clean Energy Referral, Leveraging, and Coordination**  
**San Diego Gas & Electric**  
**December 2022**

Partner	Brief Description of Effort	# of Referral	# of Leveraging	# of Coordination Efforts	# of Leads	# of Enrollments
LIHEAP	LIHEAP agencies in SDG&E service territory leverage LIHEAP payment leads to provide ESA Program services to customers.			N/A	0	0
CSD	N/A					
DAC-SASH	The DAC-SASH implementer provides SDG&E with potential ESA and CARE Program Leads. SDG&E provides an annual list of program leads to DAC-SASH implementer for marketing purposes.				0	0
SDCWA	SDG&E provide SDCWA with a list of homes within their service territory that have received water and energy efficient measures.				N/A	N/A
CARE/Medical Baseline	CARE Online Enrollments are leveraged for ESA Program Enrollments.				0	0
CARE High Usage	Leads generated through CARE HEU income verifications completed			N/A	0	0
Energy Solutions Partner Network	SDG&E works closely with a network of approximately 200 community-based organizations (CBOs) to connect customers with Customer Assistance programs.	N/A*	10	179	0	0
CARE Capitation Agencies	SDG&E partners with 20 social service agencies to help enroll its hardest-to-reach customers in Customer Assistance programs.	N/A*	0	36	150	1

Note to IOUs:

Leveraging activities would include when programs share resources to jointly support program delivery or administration.

While coordination refers more generally to program communication, collaboration, and alignment of activities to support individual program delivery.

\*SDG&E considers referrals and leads the same, therefore, this data is captured under column "F"

\*\* SDG&E does not track these ESA efforts individually, but as a whole "Customer Assistance" effort.

**Energy Savings Assistance Program Table - 9 Tribal Outreach**

**San Diego Gas & Electric  
December 2022**

OUTREACH STATUS	Quantity (Includes CARE, FERA, and ESA)***	List of Participating Tribes
Tribes completed ESA Meet & Confer*	12	Barona, Jamul Indian Village, Pauma Band, Rincon, Ewiiapaayap, Sycuan Band of Kumeyaay Nation, Viejas Band of Kumeyaay Indians, La Posta, Mesa Grande, Manzanita, Campo Kumeyaay Nation, Santa Ysabel
Tribes requested outreach materials or applications	5	Pauma Band, La Posta, Mesa Grande, Santa Ysabel, Jamul Indian Village
Tribes who have not accepted offer to Meet and Confer	5	San Pasqual, Inaja & Cosmit****, La Jolla, Pala Band, Los Coyotes
Non-Federally Recognized Tribes who participated in Meet & Confer	3	Juaneno Band of Mission Indians, San Luis Rey Band of Mission Indian, Kwaaymii
Tribes and Housing Authority sites involved in Focused Project/ESA	N/A	N/A
Partnership offer on Tribal Lands	N/A	N/A
Housing Authority and Tribal Temporary Assistance for Needy Families (TANF) office who received outreach (this includes email, U.S. mail, and/or phone calls)	2	Southern California American Indian Resource Center (SCAIR); Southern California Tribal Chairmen's Association (SCTCA)**
Housing Authority and TANF offices who participated in Meet and Confer	N/A	N/A

\*SDG&E has invited all 17 tribes to meet and confer and will continue to engage throughout 2022.  
 \*\*SDG&E provides TANF related messaging through periodic presentations to SCAIR and SCTCA  
 \*\*\*Numbers are a rolling count of Tribal Outreach efforts  
 \*\*\*\* SDG&E does not provide service to Inaja & Cosmit



**CARE Table 1 - CARE Program Expenses  
San Diego Gas & Electric  
December 2022**

CARE Program:	Authorized Budget [1]			Current Month Expenses			Year to Date Expenses			% of Budget Spent YTD		
	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total
Outreach	\$ 2,848,906	\$ 388,487	\$ 3,237,393	\$ 311,582	\$ 33,746	\$ 345,328	\$ 2,217,243	\$ 263,217	\$ 2,480,460	78%	68%	77%
Processing / Certification Re-certification	\$ 517,082	\$ 70,511	\$ 587,593	\$ 123,806	\$ 13,409	\$ 137,215	\$ 1,309,248	\$ 156,639	\$ 1,465,887	253%	222%	249%
Post Enrollment Verification	\$ 401,678	\$ 54,774	\$ 456,452	\$ 4,374	\$ 474	\$ 4,848	\$ 69,000	\$ 8,284	\$ 77,284	17%	15%	17%
IT Programming	\$ 950,400	\$ 129,600	\$ 1,080,000	\$ 75,444	\$ 8,171	\$ 83,615	\$ 533,067	\$ 61,949	\$ 595,016	56%	48%	55%
Pilots	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	0%	0%	0%
CHANGES Program	\$ 233,200	\$ 31,800	\$ 265,000	\$ 16,694	\$ 1,808	\$ 18,502	\$ 227,839	\$ 27,711	\$ 255,550	98%	87%	96%
Studies	\$ 94,793	\$ 12,926	\$ 107,719	\$ 13,745	\$ 1,489	\$ 15,234	\$ 78,158	\$ 8,879	\$ 87,037	0%	0%	81%
Regulatory Compliance	\$ 271,920	\$ 37,080	\$ 309,000	\$ 14,516	\$ 1,572	\$ 16,088	\$ 150,011	\$ 18,110	\$ 168,121	55%	49%	54%
General Administration	\$ 554,400	\$ 75,600	\$ 630,000	\$ 30,146	\$ 3,265	\$ 33,411	\$ 401,288	\$ 48,410	\$ 449,698	72%	64%	71%
CPUC Energy Division	\$ 59,741	\$ 8,147	\$ 67,888	\$ 6,339	\$ 687	\$ 7,026	\$ 30,917	\$ 3,649	\$ 34,566	52%	45%	51%
<b>SUBTOTAL MANAGEMENT COSTS</b>	<b>\$ 5,932,120</b>	<b>\$ 808,925</b>	<b>\$ 6,741,045</b>	<b>\$ 596,646</b>	<b>\$ 64,621</b>	<b>\$ 661,267</b>	<b>\$ 5,016,771</b>	<b>\$ 596,848</b>	<b>\$ 5,613,619</b>	<b>85%</b>	<b>74%</b>	<b>83%</b>
CARE Rate Discount [2]	\$ 139,598,682	\$ 25,613,072	\$ 165,211,754	\$ 17,080,289	\$ 2,873,990	\$ 19,954,279	\$ 205,993,118	\$ 22,624,235	\$ 228,617,353	148%	88%	138%
<b>TOTAL PROGRAM COSTS &amp; CUSTOMER DISCOUNTS</b>	<b>\$ 145,530,802</b>	<b>\$ 26,421,997</b>	<b>\$ 171,952,799</b>	<b>\$ 17,676,935</b>	<b>\$ 2,938,611</b>	<b>\$ 20,615,546</b>	<b>\$ 211,009,889</b>	<b>\$ 23,221,083</b>	<b>\$ 234,230,972</b>	<b>145%</b>	<b>88%</b>	<b>136%</b>
Other CARE Rate Benefits												
- Wildfire Non-Bypassable Charge Exemption [3]				\$ 852,679	\$ -	\$ 852,679	\$ 9,508,578		\$ 9,508,578			
- CARE Surcharge Exemption				\$ 1,379,819	\$ 391,914	\$ 1,771,733	\$ 15,463,775	\$ 2,961,666	\$ 18,425,441			
- California Solar Initiative Exemption				\$ -	\$ -	\$ -	\$ -		\$ -			
- kWh Surcharge Exemption				\$ 102,715	\$ -	\$ 102,715	\$ 1,177,872		\$ 1,177,872			
- Vehicle Grid Integration Exemption				\$ 102,337	\$ -	\$ 102,337	\$ 1,085,073		\$ 1,085,073			
Total Other CARE Rate Benefits				<b>\$ 2,437,550</b>	<b>\$ 391,914</b>	<b>\$ 2,829,464</b>	<b>\$ 27,235,298</b>	<b>\$ 2,961,666</b>	<b>\$ 30,196,964</b>			
Indirect Costs				\$ 69,246	\$ 7,500	\$ 76,746	\$ 1,011,703	\$ 121,697	\$ 1,133,400			

1. Budget authorized in D.21.06.015, Attachment 1 Table 2
2. CARE Rate Discount amounts reflected in Advice Letters 3849-E and 3027-G-A, effective January 1st, 2022.
3. SDG&E Advice Letter 3619-E authorizes Wildfire Non-Bypassable Charge Exemption, effective October 1, 2020.

**NOTE: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.**

**CARE Table 2 - Enrollment, Recertification, Attrition, & Penetration**  
**San Diego Gas & Electric**  
**December 2022**

	New Enrollment										Recertification							Attrition (Drop Offs)					Enrollment		Total CARE Participants <sup>7</sup>	Estimated CARE Eligible	Enrollment <sup>5</sup> Rate % (W/X)	Total Residential Accounts <sup>6</sup>	Gas Only	Electric Only
	Automatic Enrollment				Self-Certification (Income or Categorical)						Total New Enrollment (E+J)	Scheduled	Non-Scheduled (Duplicates)	Automatic	Total Recertification (L+M+N)	No Response <sup>8</sup>	Failed PEV	Failed Recertification	Other	Total Attrition (P+Q+R+S)	Gross (K+O)	Net Adjusted (K-T)								
	Inter-Utility <sup>1</sup>	Intra-Utility <sup>2</sup>	Leveraging <sup>3</sup>	Combined (B+C+D)	Online	Paper	Phone	Capitation	Combined (F+G+H+I)																					
January	-	98	-	98	6,284	1,805	488	210	8,787	8,885	2,338	4,051	397	6,798	3,236	-	149	9,044	12,430	15,671	(3,545)	317,128	289,316	110%	1,327,526	-	133,471			
February	-	118	-	118	6,555	653	720	208	8,136	8,254	2,380	3,929	121	6,430	3,379	-	103	2,819	6,301	14,684	1,953	319,081	289,316	110%	1,333,210	-	133,877			
March	-	118	-	118	6,426	681	622	189	7,918	8,036	1,236	3,554	4	4,794	4,354	1	34	3,486	7,875	12,830	161	319,242	289,316	110%	1,338,267	-	133,776			
April	-	95	-	95	4,222	503	247	177	5,149	5,244	169	3,070	5	3,244	355	-	2	(12,673)	(12,316)	8,488	17,560	336,802	289,316	116%	1,344,045	-	140,258			
May	-	118	-	118	4,683	578	324	119	5,704	5,822	52	3,483	5	3,540	289	-	4	2,813	3,106	9,362	2,716	339,518	289,316	117%	1,349,441	-	140,511			
June	-	84	-	85	4,610	470	303	141	5,524	5,609	56	3,072	7	3,135	290	-	1	3,069	3,329	8,744	2,289	341,807	289,316	118%	1,354,688	-	141,189			
July	-	90	-	90	4,960	300	223	103	5,586	5,676	1,551	3,596	17	5,164	375	1	10	3,271	3,657	10,840	2,919	343,826	289,316	119%	1,359,292	-	141,682			
August	-	67	-	67	4,923	263	330	70	5,586	5,653	266	3,318	4	3,588	256	-	29	3,396	3,681	9,241	1,972	345,798	289,316	120%	1,366,039	-	142,344			
September	15	71	-	86	5,334	356	315	146	6,151	6,237	694	3,501	7	4,202	132	6	43	3,587	3,768	10,439	2,469	348,267	289,316	120%	1,372,703	-	143,614			
October	217	89	-	306	4,506	438	241	101	5,286	5,592	1,424	3,700	-	5,124	1,040	5	43	3,784	4,872	10,716	720	348,987	289,316	121%	1,379,226	-	144,247			
November	-	67	-	67	4,455	334	299	122	5,210	5,277	1,744	2,852	5	4,601	541	9	94	3,774	4,418	9,878	659	349,846	289,316	121%	1,385,563	-	145,015			
December	54	77	-	131	4,839	421	375	109	5,541	5,675	1,568	4,591	2	6,071	2,900	7	73	2,295	5,275	11,748	400	350,246	289,316	121%	1,390,640	-	144,845			
<b>YTD Total</b>	<b>287</b>	<b>1,082</b>	<b>-</b>	<b>1,379</b>	<b>61,597</b>	<b>6,802</b>	<b>4,487</b>	<b>1,695</b>	<b>74,581</b>	<b>75,960</b>	<b>13,478</b>	<b>42,627</b>	<b>574</b>	<b>56,679</b>	<b>17,107</b>	<b>30</b>	<b>585</b>	<b>28,665</b>	<b>46,387</b>	<b>132,639</b>	<b>29,573</b>	<b>350,246</b>	<b>289,316</b>	<b>121%</b>	<b>1,333,210</b>	<b>-</b>	<b>144,845</b>			

<sup>1</sup> Enrollments via data sharing between the IOUs.

<sup>2</sup> Enrollments via data sharing between departments and/or programs within the utility.

<sup>3</sup> Enrollments via data sharing with programs outside the IOU that serve low-income customers.

<sup>4</sup> No response includes no response to both Recertification and Verification.

<sup>5</sup> Penetration Rate and Enrollment Rate are the same value.

<sup>6</sup> Data represents total residential electric customers.

<sup>7</sup> In April 2022, SDG&E reinstated approximately 20,000 customers onto the CARE and FERA programs who had been impacted by the issues articulated SDG&E's March 17, 2022 "Request for an Extension of Deadlines to Comply with California Alternative Rates for Energy, Family Electric Rate Assistance, and Medical Baseline Recertification Requirements."

**Note:** Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

**CARE Table 3A - Post-Enrollment Verification Results (Model)**  
**San Diego Gas & Electric**  
**December 2022**

Month	Total CARE Households Enrolled	Households Requested to Verify	% of CARE Enrolled Requested to Verify Total	CARE Households De-enrolled (Due to no response)	CARE Households De-enrolled (Verified as Ineligible)	Total Households De-enrolled	% De-enrolled through Post Enrollment Verification	% of Total CARE Households De-enrolled
January	317,128	7	0.0%	2	-	2	29%	0%
February	319,081	12	0.0%	4	-	4	33%	0%
March	319,242	5	0.0%	4	-	4	80%	0%
April	336,802	4	0.0%	3	-	3	75%	0%
May	339,518	2	0.0%	1	-	1	50%	0%
June	341,807	804	0.2%	537	11	548	68%	0%
July	343,826	2,122	0.6%	1,423	24	1,447	68%	0%
August	345,798	2,680	0.8%	1,756	27	1,783	67%	1%
September	348,267	2,663	0.8%	1,154	45	1,199	45%	0%
October	348,987	2,424	0.7%	124	28	152	6%	0%
November	349,846	35	0.0%	6	-	6	17%	0%
December	350,246	30	0.0%	2	-	2	7%	0%
<b>YTD Total</b>	<b>350,246</b>	<b>10,788</b>	<b>3.1%</b>	<b>5,016</b>	<b>135</b>	<b>5,151</b>	<b>47.7%</b>	<b>1.5%</b>

**Note:** Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

**CARE Table 3B Post-Enrollment Verification Results (Electric only High Usage)**  
**San Diego Gas & Electric**  
**December 2022**

Month	Total CARE Households Enrolled	Households Requested to Verify	% of CARE Enrolled Requested to Verify Total	CARE Households De-enrolled (Due to no response)	CARE Households De-enrolled (Verified as Ineligible)	Total Households De-enrolled	% De-enrolled through Post Enrollment Verification	% of Total CARE Households De-enrolled
January	317,128	1,960	0.6%	1734	15	1,749	89.2%	0.6%
February	319,081	383	0.1%	272	5	277	72.3%	0.1%
March	319,242	381	0.1%	255	3	258	67.7%	0.1%
April	336,802	220	0.1%	157	4	161	73.2%	0.0%
May	339,518	398	0.1%	307	2	309	77.6%	0.1%
June	341,807	299	0.1%	222	1	223	74.6%	0.1%
July	343,826	13	0.0%	9	-	9	69.2%	0.0%
August	345,798	188	0.1%	141	-	141	75.0%	0.0%
September	348,267	1,652	0.5%	1236	23	1,259	76.2%	0.4%
October	348,987	786	0.2%	339	9	348	44.3%	0.1%
November	349,846	171	0.0%	21	2	23	13.5%	0.0%
December	350,246	294	0.1%	-	-	0	0.0%	0.0%
<b>YTD Total</b>	<b>350,246</b>	<b>6,745</b>	<b>1.9%</b>	<b>4,693</b>	<b>64</b>	<b>4,757</b>	<b>70.5%</b>	<b>1.4%</b>

**Note:** Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

**CARE Table 4 - Enrollment by County  
San Diego Gas & Electric  
December 2022**

County	Estimated Eligible Households <sup>1</sup>			Total Households Enrolled <sup>2</sup>			Enrollment Rate <sup>3</sup>		
	Urban	Rural	Total	Urban	Rural	Total	Urban	Rural	Total
Orange	16,607	-	16,607	15,704	-	15,704	95%	0%	95%
San Diego	266,215	6,494	272,709	326,913	7,629	334,542	123%	117%	123%
<b>Total</b>	<b>282,822</b>	<b>6,494</b>	<b>289,316</b>	<b>342,617</b>	<b>7,629</b>	<b>350,246</b>	<b>121%</b>	<b>117%</b>	<b>121%</b>

<sup>1</sup> As reflected in filing A.19-11-005, et al., Annual CARE Eligibility Estimates filed February 14, 2022. However, SDG&E noticed a rounding difference when calculating the Estimated Eligible Households by Urban and Rural breakdown, this resulted in a difference of (3) less Eligible Households.

<sup>2</sup> Total Households Enrolled includes submeter tenants.

<sup>3</sup> Penetration Rate and Enrollment Rate are the same value.

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

**CARE Table 5 - Recertification Results  
San Diego Gas & Electric  
December 2022**

Month	Total CARE Households	Households Requested to Recertify	% of Households Total (C/B)	Households Recertified	Households De-enrolled <sup>1</sup>	Recertification Rate % (E/C)	% of Total Households De-enrolled (F/B)
January	317,128	3,965	1.3%	3,057	361	9.1%	0.1%
February	319,081	2,046	0.6%	1,550	227	11.1%	0.1%
March	319,242	120	0.0%	7	82	68.3%	0.0%
April	336,802	144	0.0%	11	84	58.3%	0.0%
May	339,518	53	0.0%	6	37	69.8%	0.0%
June	341,807	157	0.0%	8	137	87.3%	0.0%
July	343,826	280	0.1%	63	174	62.1%	0.1%
August	345,798	1,867	0.5%	917	850	45.5%	0.2%
September	348,267	3,181	0.9%	1,632	367	11.5%	0.1%
October	348,987	3,810	1.1%	1,600	119	3.1%	0.0%
November	349,846	5,735	1.6%	1,139	110	1.9%	0.0%
December	350,246	6,235	1.8%	674	67	1.1%	0.0%
<b>YTD</b>	<b>350,246</b>	<b>27,593</b>	<b>7.9%</b>	<b>10,664</b>	<b>2,615</b>	<b>38.6%</b>	<b>0.7%</b>

<sup>1</sup>Includes customers who did not respond or who requested to be de-enrolled.

**Note:** Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

**CARE Table 6 - Capitation Contractors<sup>1</sup>**  
**San Diego Gas & Electric**  
**December 2022**

Contractor	Contractor Type (Check one or more if applicable)				Total Enrollments	
	Private	CBO	WMDVBE	LIHEAP	Current Month	Year-to-Date
211 SAN DIEGO		X			107	1,570
ALPHA MINI MART	X				-	57
AMERICAN RED CROSS WIC OFFICES		X	X		1	2
CHULA VISTA COMMUNITY COLLABORATIVE		X			-	3
COMMUNITY RESOURCE CENTER		X			-	1
ELDERHELP OF SAN DIEGO		X			-	-
HEARTS AND HANDS WORKING TOGETHER		X			-	-
HOME START		X			-	1
HORN OF AFRICA		X			-	-
INTERFAITH COMMUNITY SERVICES		X			-	-
LA MAESTRA FAMILY CLINIC		X			-	-
MAAC PROJECT		X		X	-	-
NEIGHBORHOOD HEALTH CARE		X			1	5
NORTH COUNTY HEALTH PROJECT, INC.	X				-	1
SAN DIEGO STATE UNIVERSITY WIC OFFICES		X			-	-
SAN YSIDRO HEALTH CENTERS		X			-	6
SCRIPPS HEALTH WIC		X			-	3
SOMALI BANTU ASSOCIATION OF AMERICA		X			-	-
SOMALI FAMILY SERVICES		X			-	-
VISTA COMMUNITY CLINIC		X			-	6
<b>Total Enrollments</b>					<b>109</b>	<b>1,655</b>

<sup>1</sup> All capitation contractors with current contracts are listed regardless of whether they have signed up customers or submitted invoices this year.

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

**CARE Program Table 7 - Expenditures for Pilots and Studies  
San Diego Gas & Electric  
December 2022**

CARE Program - Pilots and Studies	Authorized 2021-2026 Budget			Current Month Expenses			Year to Date Expenses			Cycle to Date Expenses		
	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total
<b>Pilots</b>												
CARE Outbound Calling Pilot			\$ 80,000	\$ 2,030	\$ 220	\$ 2,250	\$ 8,622	\$ 949	\$ 9,571			12%
<b>Studies</b>												
Joint IOU - 2022 Low Income Needs Assessment (LINA) Study			\$ 37,500	\$ 346	\$ 38	\$ 384	\$ 23,919	\$ 2,907	\$ 26,826			72%
Joint IOU - 2025 Low Income Needs Assessment (LINA) Study			\$ 37,500	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -			0%
Joint IOU - 2028 Low Income Needs Assessment (LINA) Study			\$ 37,500	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -			0%
Joint IOU - Statewide CARE-ESA Categorical Study			\$ 11,250	\$ (3,697)	\$ (404)	\$ (4,101)	\$ 12,900	\$ 1,460	\$ 14,360			128%
<b>Total</b>	\$ -	\$ -	\$ 203,750	\$ (1,320)	\$ (146)	\$ (1,467)	\$ 45,441	\$ 5,316	\$ 50,757			25%

**NOTE:** Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

**CARE Table 8**  
**CARE and Disadvantage Communities Enrollment Rate for Zip Codes**  
**San Diego Gas & Electric**  
**December 2022**

<b>Total CARE Households Enrolled</b>				
<b>Month</b>	<b>CARE Enrollment Rate for Zip Codes that have 10% or more disconnections [2]</b>	<b>CARE Enrollment Rate for Zip Codes in High Poverty (Income Less than 100% FPG) [3]</b>	<b>CARE Enrollment Rate for Zip Codes in High Poverty (with 70% or Less CARE Penetration) [3][4]</b>	<b>CARE Enrollment Rate for DAC (Zip/Census Tract) Codes in High Poverty (with 70% or Less CARE Enrollment Rate)[1]</b>
January				
February				
March				
April				
May				
June				
July				
August	N/A	122%	68.85%	N/A
September	N/A	122%	70%	N/A
October	N/A	122%	N/A	N/A
November	N/A	123%	70%	N/A
December	N/A	123%	68.70%	N/A
<b>YTD</b>	N/A	123%	68.70%	N/A

**Note:**

Penetration Rate and Enrollment Rate are the same value.

DACs are defined at the census tract level. Corresponding zip codes are provided for the purpose of this table; however, the entire zip code listed may not be considered a DAC.

Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

[1] All DAC Zip Codes have a CARE Enrollment Rate > 70%

[2] Due to the COVID customer protections, no customers have been disconnected since March 4, 2020.

[3] Includes zip codes with >25% of customers with incomes less than 100% FPG

[4] All High Poverty Zip Codes have a CARE Enrollment Rate > 70% for the month of September.



**CARE Table 8A**  
**CARE Top 10 Lowest Enrollment Rates in High Disconnection, High Poverty, and DAC Communities by Zip Code**  
**San Diego Gas & Electric**  
**December 2022**

ZIP	Top 10 Lowest CARE Enrollment Rate for Zip Codes that have 10% or more Disconnections [1]
ZIP00001	N/A
ZIP00002	N/A
ZIP00003	N/A
ZIP00004	N/A
ZIP00005	N/A
ZIP00006	N/A
ZIP00007	N/A
ZIP00008	N/A
ZIP00009	N/A
ZIP00010	N/A

ZIP	Top 10 Lowest CARE Enrollment Rate for Zip Codes in High Poverty (Income Less than 100% FPG) [2]
92061	69%
92101	72%
91905	77%
92122	78%
92060	91%
92066	93%
92078	96%
92086	101%
92058	112%
92025	118%

ZIP	Top 10 Lowest CARE Enrollment Rate for Zip Codes in DAC
91910	129%
92102	129%
92021	137%
91950	139%
92020	139%
92113	145%
91911	149%
92173	175%
92105	177%
92114	178%

Note:

[1] Due to the COVID customer protections, no customers have been disconnected since March 4, 2020.

[2] Includes zip codes with >25% of customers with incomes less than 100% FPG

Some zip codes rolled up to the nearest zip code for privacy reasons due to the number of people residing in that zip code.

DACs are defined at the census tract level. Corresponding zip codes are provided for the purpose of this table; however, the entire zip code listed may not be considered a DAC.

**FERA Table 1 - FERA Program Expenses  
San Diego Gas & Electric  
December 2022**

	<b>Authorized Budget [1]</b>	<b>Current Month Expenses</b>	<b>Year to Date Expenses</b>	<b>% of Budget Spent YTD</b>
<b>FERA Program:</b>	<b>Electric</b>	<b>Electric</b>	<b>Electric</b>	<b>Electric</b>
Outreach	\$ 361,080	\$ 37,826	\$ 183,551	51%
Processing / Certification Re-certification	\$ 12,874	\$ 558	\$ 17,319	135%
Post Enrollment Verification	\$ 923	\$ 99	\$ 877	95%
IT Programming	\$ 151,500	\$ 3,247	\$ 22,274	15%
Pilot(s)	\$ -	\$ -	\$ -	0%
Studies	\$ 50,000	\$ -	\$ -	0%
Regulatory Compliance	\$ 44,660	\$ 5,362	\$ 51,729	116%
General Administration	\$ 71,930	\$ 1,611	\$ 27,383	38%
CPUC Energy Division	\$ 10,183	\$ 1,405	\$ 6,913	68%
<b>SUBTOTAL MANAGEMENT COSTS</b>	<b>\$ 703,150</b>	<b>\$ 50,108</b>	<b>\$ 310,046</b>	<b>44%</b>
FERA Rate Discount [2]	\$ 3,711,343	\$ 367,785	\$ 4,692,214	126%
<b>TOTAL PROGRAM COSTS &amp; CUSTOMER DISCOUNTS</b>	<b>\$ 4,414,493</b>	<b>\$ 417,893</b>	<b>\$ 5,002,260</b>	<b>113%</b>
Indirect Costs		\$ 4,837	\$ 58,344	

1. Budget approved in D.21-06-015, Attachment 1, Table 4.
2. FERA Discount amount reflected in Advice Letter 3849-E, effective January 1, 2022.

'NOTE: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

**FERA Table 2 - Enrollment, Recertification, Attrition, & Penetration**  
**San Diego Gas & Electric**  
**December 2022**

	Automatic Enrollment				New Enrollment					Recertification				Attrition (Drop Offs)				Enrollment		Total FERA Participants <sup>6</sup>	Estimated FERA Eligible	Enrollment Rate % (W/X) <sup>6</sup>			
	Inter-Utility <sup>1</sup>	Intra-Utility <sup>2</sup>	Leveraging <sup>3</sup>	Combined (B+C+D)	Self-Certification (Income or Categorical)				Total New Enrollment (E+J)	Scheduled	Non-Scheduled (Duplicates)	Automatic	Total Recertification (L+M+N)	No Response <sup>4</sup>	Failed PEV	Failed Recertification	Other	Total Attrition (P+Q+R+S)	Gross (K+O)				Net Adjusted (K-T)		
					Online	Paper	Phone	Capitation																Combined (F+G+H+I)	
<b>January</b>	-	-	-	-	176	40	14	5	235	235	6	39	-	45	208	-	53	(119)	142	280	93	11,576	43,709	26%	
<b>February</b>	-	-	-	-	245	16	28	5	294	294	4	47	-	51	173	-	36	195	404	345	(110)	11,466	43,709	26%	
<b>March</b>	-	-	-	-	256	10	26	-	292	292	2	47	-	49	64	-	16	193	273	341	19	11,485	43,709	26%	
<b>April</b>	-	-	-	-	162	19	6	3	190	190	-	33	-	33	4	-	12	(687)	(671)	223	861	12,346	43,709	28%	
<b>May</b>	-	-	-	-	153	20	7	-	180	180	-	46	-	46	2	-	4	210	216	226	(36)	12,310	43,709	28%	
<b>June</b>	-	-	-	-	90	12	6	1	109	109	-	25	-	25	2	-	-	222	224	134	(115)	12,195	43,709	28%	
<b>July</b>	-	-	2	-	2	118	9	5	1	133	135	4	24	-	2	-	3	225	230	163	(95)	12,100	43,709	28%	
<b>August</b>	-	2	-	-	2	103	7	12	-	122	124	2	30	-	32	-	1	14	205	220	156	(96)	12,004	43,709	27%
<b>September</b>	-	6	-	-	6	206	3	12	-	221	227	1	73	-	74	4	-	19	157	180	301	47	12,051	43,709	28%
<b>October</b>	-	5	-	-	5	166	3	8	1	178	183	15	76	-	91	53	-	45	140	238	274	(55)	11,996	43,709	27%
<b>November</b>	-	10	-	-	10	207	6	16	1	230	240	9	68	-	77	7	-	42	131	180	317	60	12,066	43,709	28%
<b>December</b>	-	10	-	-	10	154	21	21	4	200	210	13	166	-	179	54	-	51	126	231	389	(21)	12,035	43,709	28%
<b>YTD Total</b>	-	35	-	-	35	2,036	166	161	21	2,384	2,419	56	674	-	730	573	1	295	998	1,867	3,149	562	12,035	43,709	28%

<sup>1</sup> Enrollments via data sharing between the IOUs.

<sup>2</sup> Enrollments via data sharing between departments and/or programs within the utility.

<sup>3</sup> Enrollments via data sharing with programs outside the IOU that serve low-income customers.

<sup>4</sup> No response includes no response to both Recertification and Verification.

<sup>5</sup> Penetration Rate and Enrollment Rate are the same value.

<sup>6</sup> In April 2022, SDG&E reinstated approximately 20,000 customers onto the CARE and FERA programs who had been impacted by the issues articulated SDG&E's March 17, 2022 "Request for an Extension of Deadlines to Comply with California Alternative Rates for Energy, Family Electric Rate Assistance, and Medical Baseline Recertification Requirements" to Rachel Peterson, CPUC Executive Director, which was subsequently approved on May 13, 2022.

**Note:** Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

**FERA Table 3A - Post-Enrollment Verification Results (Model)**  
**San Diego Gas & Electric**  
**December 2022**

Month	Total FERA Households Enrolled	Households Requested to Verify	% of FERA Enrolled Requested to Verify Total	FERA Households De-enrolled (Due to no response)	FERA Households De-enrolled (Verified as Ineligible)	Total Households De-enrolled	% De-enrolled through Post Enrollment Verification	% of Total FERA Households De-enrolled
January	11,576	-	0.0%	-	-	-	0.0%	0.0%
February	11,466	1	0.0%	-	-	-	0.0%	0.0%
March	11,485	-	0.0%	-	-	-	0.0%	0.0%
April	12,346	-	0.0%	-	-	-	0.0%	0.0%
May	12,310	-	0.0%	-	-	-	0.0%	0.0%
June	12,195	45	0.4%	-	1	1	2.2%	0.0%
July	12,100	64	0.5%	-	1	1	1.6%	0.0%
August	12,004	77	0.6%	-	2	2	2.6%	0.0%
September	12,051	69	0.6%	3	2	5	7.2%	0.0%
October	11,996	84	0.7%	1	1	2	2.4%	0.0%
November	12,056	60	0.5%	-	-	-	0.0%	0.0%
December	12,035	2	0.0%	-	-	-	0.0%	0.0%
<b>YTD Total</b>	<b>12,035</b>	<b>402</b>	<b>3.3%</b>	<b>4</b>	<b>7</b>	<b>11</b>	<b>2.7%</b>	<b>0.1%</b>

**Note:** Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

**FERA Table 3B Post-Enrollment Verification Results (Electric only High Usage)**  
**San Diego Gas & Electric**  
**December 2022**

Month	Total FERA Households Enrolled	Households Requested to Verify	% of FERA Enrolled Requested to Verify Total	FERA Households De-enrolled (Due to no response)	FERA Households De-enrolled (Verified as Ineligible)	Total Households De-enrolled	% De-enrolled through Post Enrollment Verification	% of Total FERA Households De-enrolled
January	11,576	-	0.0%	-	-	-	0.0%	0.0%
February	11,466	-	0.0%	-	-	-	0.0%	0.0%
March	11,485	-	0.0%	-	-	-	0.0%	0.0%
April	12,346	-	0.0%	-	-	-	0.0%	0.0%
May	12,310	-	0.0%	-	-	-	0.0%	0.0%
June	12,195	-	0.0%	-	-	-	0.0%	0.0%
July	12,100	-	0.0%	-	-	-	0.0%	0.0%
August	12,004	-	0.0%	-	-	-	0.0%	0.0%
September	12,051	-	0.0%	-	-	-	0.0%	0.0%
October	11,996	-	0.0%	-	-	-	0.0%	0.0%
November	12,056	-	0.0%	-	-	-	0.0%	0.0%
December	12,035	-	0.0%	-	-	-	0.0%	0.0%
<b>YTD Total</b>	<b>12,035</b>	<b>-</b>	<b>0.0%</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>0.0%</b>	<b>0.0%</b>

**Note:** Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

**FERA Table 4 - Enrollment by County  
San Diego Gas & Electric  
December 2022**

County	Estimated Eligible Households			Total Households Enrolled <sup>1</sup>			Enrollment Rate <sup>2</sup>		
	Urban	Rural	Total	Urban	Rural <sup>3</sup>	Total	Urban	Rural	Total
Orange	2,102	-	2,102	463	-	463	22%	0%	22%
San Diego	40,415	1,192	41,607	11,275	297	11,572	28%	25%	28%
<b>Total</b>	<b>42,517</b>	<b>1,192</b>	<b>43,709</b>	<b>11,738</b>	<b>297</b>	<b>12,035</b>	<b>28%</b>	<b>25%</b>	<b>28%</b>

<sup>1</sup> Total Households Enrolled includes submeter tenants.

<sup>2</sup> Penetration Rate and Enrollment Rate are the same value.

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

**FERA Table 5 - Recertification Results  
San Diego Gas & Electric  
December 2022**

<b>Month</b>	<b>Total FERA Households</b>	<b>Households Requested to Recertify</b>	<b>% of Households Total (C/B)</b>	<b>Households Recertified</b>	<b>Households De-enrolled</b>	<b>Recertification Rate % (E/C)</b>	<b>% of Total Households De-enrolled (F/B)</b>
January	11,576	76	0.7%	0	58	0%	0.5%
February	11,466	40	0.3%	3	21	8%	0.2%
March	11,485	6	0.1%	-	2	0%	0.0%
April	12,346	6	0.0%	-	1	0%	0.0%
May	12,310	1	0.0%	-	1	0%	0.0%
June	12,195	4	0.0%	-	4	0%	0.0%
July	12,100	5	0.0%	1	3	20%	0.0%
August	12,004	78	0.6%	8	64	10%	0.5%
September	12,051	160	1.3%	11	74	7%	0.6%
October	11,996	168	1.4%	8	45	5%	0.4%
November	12,056	223	1.8%	10	39	4%	0.3%
December	12,035	240	2.0%	1	25	0%	0.2%
<b>YTD</b>	<b>12,035</b>	<b>1,007</b>	<b>8.4%</b>	<b>42</b>	<b>337</b>	<b>4.2%</b>	<b>2.8%</b>

**Note:** Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

**FERA Table 6 - Capitation Contractors<sup>1</sup>**  
**San Diego Gas & Electric**  
**December 2022**

Contractor	Contractor Type (Check one or more if applicable)				Total Enrollments	
	Private	CBO	WMDVBE	LIHEAP	Current Month	Year-to-Date
211 SAN DIEGO		X			4	21
ALPHA MINI MART	X				-	
AMERICAN RED CROSS WIC OFFICES		X	X		-	-
CHULA VISTA COMMUNITY COLLABORATIVE		X			-	-
COMMUNITY RESOURCE CENTER		X			-	-
ELDERHELP OF SAN DIEGO		X			-	-
HEARTS AND HANDS WORKING TOGETHER		X			-	-
HOME START		X			-	-
HORN OF AFRICA		X			-	-
INTERFAITH COMMUNITY SERVICES		X			-	-
LA MAESTRA FAMILY CLINIC		X			-	-
MAAC PROJECT		X		X	-	-
NEIGHBORHOOD HEALTH CARE		X			-	-
NORTH COUNTY HEALTH PROJECT, INC.	X				-	-
SAN DIEGO STATE UNIVERSITY WIC OFFICES		X			-	-
SAN YSIDRO HEALTH CENTERS		X			-	-
SCRIPPS HEALTH WIC		X			-	-
SOMALI BANTU ASSOCIATION OF AMERICA		X				
SOMALI FAMILY SERVICES						
VISTA COMMUNITY CLINIC		X			-	-
<b>Total Enrollments</b>					<b>4</b>	<b>21</b>

<sup>1</sup> All capitation contractors with current contracts are listed regardless of whether they have signed up customers or submitted invoices this year.

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

**Energy Savings Assistance Program Table - Summary Expenses**  
**San Diego Gas & Electric**  
**December 2022**

ESA Program:	Authorized Budget			Current Month Expenses			Year to Date Expenses			% of Budget Spent		
	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total
ESA Main Program (SF and MH) <sup>1</sup>			\$ 24,305,647	\$ 1,095,542	\$ 958,112	\$ 2,053,654	\$ 7,225,807	\$ 7,032,457	\$ 14,258,264			59%
ESA Multifamily In-Unit <sup>2</sup>			\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -			0%
ESA Multifamily Common Area Measures			\$ 1,600,000	\$ 467,947	\$ 62,659	\$ 530,606	\$ 1,095,673	\$ 399,033	\$ 1,494,706			93%
ESA Multifamily Whole Building <sup>3</sup>			\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -			0%
ESA Pilot Plus and Pilot Deep			\$ 1,526,683	\$ 24,133	\$ 24,133	\$ 48,266	\$ 69,352	\$ 69,352	\$ 138,704			9%
Building Electrification Retrofit Pilot <sup>4</sup>			\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -			0%
Clean Energy Homes New Construction Pilot <sup>4</sup>			\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -			0%
CSD Leveraging			\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -			0%
<b>ESA Program TOTAL</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ 27,432,330</b>	<b>\$ 1,587,622</b>	<b>\$ 1,044,904</b>	<b>\$ 2,632,526</b>	<b>\$ 8,390,832</b>	<b>\$ 7,500,842</b>	<b>\$ 15,891,674</b>			<b>58%</b>

1. Budget for PY 2022 for entire portfolio, excluding MF CAM and Pilot Plus and Pilot Deep.

2. SDG&E does not account for the ESA Main Program and ESA Multifamily In-Unit costs separately and cannot provide a breakout at this level of detail. As a result, the ESA Multifamily In-Unit authorized and actual costs are included in the ESA Main Program category.

3. Implementation to occur January 2023.

4. Pilots are applicable to SCE only.



**ESA Table 1 - Main (SF, MH, MF In-Unit) Expenses  
San Diego Gas & Electric  
December 2022**

Appliances ESA Program:	Authorized Budget [1]			Current Month Expenses			Year to Date Expenses			% of Budget Spent YTD		
	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total
<b>Energy Efficiency</b>			\$16,815,503									
Appliances			\$ -	\$ 292,718	\$ 77,484	\$ 370,202	\$ 897,032	\$ 156,520	\$ 1,053,552			
Domestic Hot Water			\$ -	\$ 4,145	\$ 134,025	\$ 138,170	\$ 28,623	\$ 925,478	\$ 954,101			
Enclosure			\$ -	\$ 143,973	\$ 190,848	\$ 334,821	\$ 952,489	\$ 1,262,601	\$ 2,215,090			
HVAC			\$ -	\$ 27,491	\$ 140,648	\$ 168,139	\$ 286,595	\$ 1,235,431	\$ 1,522,026			
Maintenance			\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -			
Lighting			\$ -	\$ 168,632	\$ -	\$ 168,632	\$ 1,321,297	\$ -	\$ 1,321,297			
Miscellaneous			\$ -	\$ 43,476	\$ -	\$ 43,476	\$ 287,343	\$ -	\$ 287,343			
Customer Enrollment			\$ -	\$ 143,262	\$ 143,262	\$ 286,524	\$ 1,244,247	\$ 1,244,247	\$ 2,488,494			
In Home Education			\$ -	\$ 25,160	\$ 25,160	\$ 50,320	\$ 202,852	\$ 202,852	\$ 405,704			
Pilot			\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -			
<b>Energy Efficiency TOTAL</b>	\$ -	\$ -	\$ 16,815,503	\$ 848,857	\$ 711,427	\$ 1,560,284	\$ 5,220,478	\$ 5,027,129	\$ 10,247,607			61%
Training Center			\$ 337,201	\$ -	\$ -	\$ -	\$ 9,581	\$ 9,581	\$ 19,162			6%
Workforce Education and Training			\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -			0%
Inspections			\$ 162,981	\$ 1,983	\$ 1,983	\$ 3,966	\$ 71,532	\$ 71,532	\$ 143,064			88%
Marketing and Outreach			\$ 1,069,140	\$ 64,244	\$ 64,244	\$ 128,488	\$ 524,397	\$ 524,397	\$ 1,048,794			98%
Studies			\$ 162,500	\$ (1,858)	\$ (1,858)	\$ (3,716)	\$ 58,513	\$ 58,513	\$ 117,026			72%
Regulatory Compliance			\$ 294,680	\$ 7,202	\$ 7,202	\$ 14,404	\$ 122,993	\$ 122,993	\$ 245,986			83%
General Administration [2]			\$ 5,104,453	\$ 171,476	\$ 171,476	\$ 342,952	\$ 1,188,885	\$ 1,188,884	\$ 2,377,769			47%
CPUC Energy Division			\$ 53,113	\$ 2,810	\$ 2,810	\$ 5,620	\$ 13,826	\$ 13,826	\$ 27,652			52%
SPOC			\$ 306,076	\$ 828	\$ 828	\$ 1,656	\$ 15,602	\$ 15,602	\$ 31,204			10%
<b>Administration Subtotal</b>	\$ -	\$ -	\$ 7,490,144	\$ 246,685	\$ 246,685	\$ 493,370	\$ 2,005,329	\$ 2,005,328	\$ 4,010,657			54%
<b>TOTAL PROGRAM COSTS</b>	\$ -	\$ -	\$ 24,305,647	\$ 1,095,542	\$ 958,112	\$ 2,053,654	\$ 7,225,807	\$ 7,032,457	\$ 14,258,264			59%
Indirect Costs				\$ 43,194	\$ 40,303	\$ 83,497	\$ 628,169	\$ 623,251	\$ 1,251,420			
NGAT Costs			\$ 200,000	\$ 200,000	\$ 24,849	\$ 24,849		\$ 161,634	\$ 161,634			81% 81%

1. Budget authorized in D.21.06.015, Attachment 1 Table 11.

2. Negative amounts in General Administration budget category is related to timesheet amendments to move time to the appropriate order.

**NOTE: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.**

**ESA Table 1A - MF In-Unit, MF CAM, and MFWB Expenses  
San Diego Gas & Electric  
December 2022**

ESA Program (Multifamily):	Authorized Budget			Current Month Expenses			Year to Date Expenses			% of Budget Spent YTD		
	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total
ESA Multifamily In-Unit <sup>1</sup>			\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -			
ESA Multifamily Common Area Measures 2			\$ 1,600,000	\$ 467,947	\$ 62,659	\$ 530,606	\$ 1,095,673	\$ 399,033	\$ 1,494,706			93%
ESA Multifamily Whole Building <sup>3</sup>			\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -			
<b>ESA Program (Multifamily)TOTAL</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ 1,600,000</b>	<b>\$ 467,947</b>	<b>\$ 62,659</b>	<b>\$ 530,606</b>	<b>\$ 1,095,673</b>	<b>\$ 399,033</b>	<b>\$ 1,494,706</b>			<b>93%</b>

1. Budget is included in ESA Main Program.

2. See Table 2 of SDG&E Advice Letter 3820-E/3004-G for 2022 MF CAM budget, which was approved by the Commission's Energy Division via disposition letter dated September 24, 2021.

3. Implementation to occur January 2023.

**ESA Table 1A-1 - Pilot Plus and Pilot Deep Expenses**

	Authorized Budget [1] [2]			Current Month Expenses [4]			Year to Date Expenses			% of Budget Spent YTD		
	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total
ESA Pilot Plus and Pilot Deep Program			\$1,526,683	\$ 24,133	\$ 24,133	\$ 48,266	\$ 69,352	\$ 69,352	\$ 138,704			9%
<b>TOTAL</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ 1,526,683</b>	<b>\$ 24,133</b>	<b>\$ 24,133</b>	<b>\$ 48,266</b>	<b>\$ 69,352</b>	<b>\$ 69,352</b>	<b>\$ 138,704</b>			<b>9%</b>

**ESA Table 1A-2 - Building Electrification Expenses<sup>3</sup>**

	Authorized Budget [1] [2]			Current Month Expenses [4]			Year to Date Expenses			% of Budget Spent YTD		
	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total
ESA Building Electrification Program			\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -			
<b>TOTAL</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>0%</b>	<b>0%</b>	<b>0%</b>

3. Pilots is applicable to SCE only.

**ESA Table 1A-3 - Clean Energy Homes Expenses<sup>3</sup>**

	Authorized Budget [1] [2]			Current Month Expenses [4]			Year to Date Expenses			% of Budget Spent YTD		
	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total
ESA Clean Energy Homes Program			\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -			
<b>TOTAL</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>0%</b>	<b>0%</b>	<b>0%</b>

3. Pilots is applicable to SCE only.

**ESA Table 1A-4 - Leveraging - CSD Expenses**

	Authorized Budget [1] [2]			Current Month Expenses [4]			Year to Date Expenses			% of Budget Spent YTD		
	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total
ESA Program Leveraging - CSD			\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -			
<b>TOTAL</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>0%</b>	<b>0%</b>	<b>0%</b>

**NOTE:** Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

**Energy Savings Assistance Program Table 2 (SF, MH, MF In-Unit)  
San Diego Gas & Electric  
December 2022**

Measures	ESA Program (Summary)Total						
	Units	Year-To-Date Completed & Expensed Installation				% of Expenditure	
		Quantity Installed	kWh [4] (Annual)	kW [4] (Annual)	Therms [4] (Annual)		Expenses (\$) [5]
<b>Appliances</b>							
High Efficiency Clothes Washer	Each	105	1,892	0	1,779	103,895	1.1%
Refrigerator	Each	508	318,871	38	-	593,097	6.4%
New - Clothes Dryer	Each	-	-	-	-	-	0.0%
New - Dishwasher	Each	-	-	-	-	-	0.0%
Freezers	Each	-	-	-	-	-	0.0%
<b>Domestic Hot Water</b>							
Faucet Aerator	Each	-	-	-	-	-	0.0%
Other Domestic Hot Water[3]	Home	3,537	25,285	4	10,163	304,356	3.3%
Water Heater Tank and Pipe Insulation	Home	523	-	-	240	49,797	0.5%
Water Heater Repair/Replacement	Home	722	-	-	18,810	599,100	6.5%
Low-Flow Showerhead / Combined Showerhead/TSV	Home	37	290	0	211	3,071	0.0%
Heat Pump Water Heater	Each	-	-	-	-	-	0.0%
Thermostatic Tub Spout/Diverter	Each	-	-	-	2	113	0.0%
Thermostatic Shower Valve	Each	-	-	-	-	-	0.0%
New - Solar Water Heating	Each	-	-	-	-	-	0.0%
<b>Enclosure[1]</b>							
Air Sealing	Home	3,854	67,600	14	1,649	1,981,468	21.5%
Caulking	Home	-	-	-	-	-	0.0%
New - Diagnostic Air Sealing	Home	-	-	-	-	-	0.0%
Attic Insulation	Home	91	4,515	1	2,756	133,029	1.4%
New - Floor Insulation	Home	-	-	-	-	-	0.0%
<b>HVAC</b>							
Removed - FAU Standing Pilot Conversion	Each	-	-	-	-	-	0.0%
Furnace Repair/Replacement	Each	1,105	-	-	(19,154)	1,133,037	12.3%
Room A/C Replacement	Each	152	(5,766)	(1)	-	162,949	1.8%
Central A/C replacement	Each	-	-	-	-	-	0.0%
Heat Pump Replacement	Each	-	-	-	-	-	0.0%
Evaporative Cooler (Replacement)	Each	-	-	-	-	-	0.0%
Evaporative Cooler (Installation)	Each	-	-	-	-	-	0.0%
Duct Test and Seal	Home	140	-	-	570	30,872	0.3%
Energy Efficient Fan Control	Home	-	-	-	-	-	0.0%
New - Prescriptive Duct Sealing	Home	-	-	-	-	-	0.0%
High Efficiency Forced Air Unit (HE FAU)	Home	-	-	-	-	-	0.0%
Removed - A/C Time Delay	Home	-	-	-	-	-	0.0%
Smart Thermostat	Home	132	13,739	-	843	30,342	0.3%
New - Portable A/C	Each	-	-	-	-	-	0.0%
New - Central Heat Pump-FS (propane or gas space)	Each	-	-	-	-	-	0.0%
New - Wholehouse Fan	Each	-	-	-	-	-	0.0%
<b>Maintenance</b>							
Furnace Clean and Tune	Home	-	-	-	-	-	0.0%
Central A/C Tune up	Home	-	-	-	-	-	0.0%
New - Evaporative Cooler Maintenance	Home	-	-	-	-	-	0.0%
<b>Lighting</b>							
Removed - Interior Hard wired LED fixtures	Each	1,033	4,370	1	(80)	89,514	1.0%
Exterior Hard wired LED fixtures	Each	329	1,691	0	-	24,674	0.3%
Removed - LED Torchiere	Each	1	4	0	(0)	98	0.0%
Removed - Occupancy Sensor	Each	-	-	-	-	-	0.0%
Removed - LED Night Light	Each	-	-	-	-	-	0.0%
LED Reflector Bulbs	Each	-	-	-	-	-	0.0%
LED R/R Lamps	Each	5,882	17,764	2	(268)	95,420	1.0%
LED A-Lamps	Each	70,003	148,406	18	(2,559)	1,034,532	11.2%
<b>Miscellaneous</b>							
Pool Pumps	Each	2	-	-	-	4,300	0.0%
Power Strip	Each	847	118,580	17	-	44,189	0.5%
Power Strip Tier II	Each	2,091	292,740	41	-	214,767	2.3%
NEW - Air Purifier	Home	-	-	-	-	-	0.0%
Cold Storage	Each	-	-	-	-	-	0.0%
New - Comprehensive Home Health and Safety Check-up	Home	-	-	-	-	-	0.0%
New - CO and Smoke Alarm	Each	-	-	-	-	-	0.0%
<b>Pilots</b>							
<b>Customer Enrollment</b>							
ESA Outreach & Assessment	Home	11,692	-	-	-	\$ 2,226,009	24.2%
ESA In-Home Energy Education	Home	11,691	-	-	-	\$ 358,359	3.9%
<b>Total Savings/Expenditures</b>							
			1,009,980	134	14,962	\$ 9,216,989	
Total Households Weatherized [2]		3,868					
<b>Households Treated</b>							
<b>Total</b>							
- Single Family Households Treated	Home	4,453					
- Multi-Family Households Treated (In-unit)	Home	6,091					
- Mobile Homes Treated	Home	858					
<b>Total Number of Households Treated</b>	Home	11,402					
<b># Eligible Households to be Treated for PY [3]</b>	Home	13,760					
<b>% of Households Treated</b>	%	83%					
- Master-Meter Households Treated	Home	486					

[1] Envelope and Air Sealing Measures may include outlet cover plate gaskets, attic access weatherization, weatherstripping - door, caulking and minor home  
[2] Weatherization may consist of attic insulation, attic access weatherization, weatherstripping - door, caulking, & minor home repairs.  
[3] Based on OP 79 of D.16-11-022.

[4] All savings are calculated based on the following sources: PY2015 to 2017 ESA Impact Evaluation and Statewide Measure Packages approved in the CA eTRM.  
[5] Current Month Expenses for Energy Efficiency Total does not include January accrual and re-accrual of \$436,767 in the following reporting categories:  
Appliances \$60,137; Domestic Hot Water \$9,703; HVAC \$20,020; Misc. \$11,467; Lighting \$88,080; Maintenance \$5,261; Enclosure \$13,799; Customer Enrollment \$193,619; In-Home Energy Education \$34,681.  
Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.  
Note: Any measures noted as 'NEW' have been added during the course of this program year.  
Note: Any measures noted as 'REMOVED', are no longer offered by the program but have been kept for tracking purposes and to allow for contractor

**Energy Savings Assistance Program Table 2A  
San Diego Gas & Electric  
December 2022**

Measures	Units	ESA Program - CSD Leveraging				
		Year-To-Date Completed & Expensed Installation				
		Quantity Installed	kWh [4] (Annual)	kW [4] (Annual)	Therms [4] (Annual)	Expenses (\$) [5]
<b>Appliances</b>						
High Efficiency Clothes Washer	Each					
Refrigerator	Each					
New - Clothes Dryer	Each					
New - Dishwasher	Each					
Freezers	Each					
<b>Domestic Hot Water</b>						
Faucet Aerator	Each					
Other Domestic Hot Water[3]	Home					
Water Heater Tank and Pipe Insulation	Home					
Water Heater Repair/Replacement	Home					
Low-Flow Showerhead / Combined Showerhead/TSV	Home					
Heat Pump Water Heater	Each					
Thermostatic Tub Spout/Diverter	Each					
Thermostatic Shower Valve	Each					
New - Solar Water Heating						
<b>Enclosure[1]</b>						
Air Sealing	Home					
Caulking	Home					
New - Diagnostic Air Sealing	Home					
Attic Insulation	Home					
New - Floor Insulation	Home					
<b>HVAC</b>						
Removed - FAU Standing Pilot Conversion	Each					
Furnace Repair/Replacement	Each					
Room A/C Replacement	Each					
Central A/C replacement	Each					
Heat Pump Replacement	Each					
Evaporative Cooler (Replacement)	Each					
Evaporative Cooler (Installation)	Each					
Duct Test and Seal	Home					
Energy Efficient Fan Control	Home					
New - Prescriptive Duct Sealing	Home					
High Efficiency Forced Air Unit (HE FAU)	Home					
Removed - A/C Time Delay	Home					
Smart Thermostat	Home					
New - Portable A/C	Each					
New - Central Heat Pump-FS (propane or gas space)						
New - Wholehouse Fan						
<b>Maintenance</b>						
Furnace Clean and Tune	Home					
Central A/C Tune up	Home					
New - Evaporative Cooler Maintenance	Home					
<b>Lighting</b>						
Removed - Interior Hard wired LED fixtures	Each					
Exterior Hard wired LED fixtures	Each					
Removed - LED Torchiere	Each					
Removed - Occupancy Sensor	Each					
Removed - LED Night Light	Each					
LED Reflector Bulbs	Each					
LED A-Lamps	Each					
<b>Miscellaneous</b>						
Pool Pumps	Each					
Power Strip	Each					
Power Strip Tier II	Each					
NEW - Air Purifier	Home					
Cold Storage	Each					
New - Comprehensive Home Health and Safety Check-up	Home					
New - CO and Smoke Alarm	Each					
<b>Pilots</b>						
<b>Customer Enrollment</b>						
ESA Outreach & Assessment	Home					
ESA In-Home Energy Education	Home					
<b>Total Savings/Expenditures</b>						
Total Households Weatherized [2]						
<b>CSD MF Tenant Units Treated</b>						
			<b>Total</b>			

[1] Envelope and Air Sealing Measures may include outlet cover plate gaskets, attic access weatherization, weatherstripping - door, caulking and minor home repairs. Minor home repairs predominantly are door jamb repair / replacement, door repair, and window putty.

[2] Weatherization may consist of attic insulation, attic access weatherization, weatherstripping - door, caulking, & minor home repairs.

[3] Based on OP 79 of D.16-11-022.

[4] All savings are calculated based on the following sources: PY2015 to 2017 ESA Impact Evaluation and Statewide Measure Packages approved in the CA eTRM.

[5] Current Month Expenses for Energy Efficiency Total does not include January accrual and re-accrual of \$436,767 in the following reporting categories: Appliances \$60,137; Domestic Hot Water \$9,703; HVAC \$20,020; Misc. \$11,467; Lighting \$88,080; Maintenance \$5,261; Enclosure \$13,799; Customer Enrollment \$193,619; In Home Energy Education \$34,681.

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

Note: Any measures noted as 'NEW' have been added during the course of this program year.

Note: Any measures noted as 'REMOVED', are no longer offered by the program but have been kept for tracking purposes.

**Energy Savings Assistance Common Area Measures Program Table 2B  
San Diego Gas & Electric  
December 2022**

Table 2B ESA Program - Multifamily Common Area Measures <sup>5</sup>									
	Units (of Measure such as "each")	Year-To-Date Completed & Expensed Installation						% of Expenditure	
		Quantity Installed	Number of Units for Cap-kBTU/h and Cap-Tons	kWh (Annual)	kW (Annual)	Therms (Annual)	Expenses (\$)		
<b>ESA CAM Measures[1]</b>									
<b>Appliances</b>									
<b>Domestic Hot Water</b>									
Central Boiler**	Cap-kBTU/h	607	-	-	-	1,894	\$ 119,098	17%	
Faucet Aerator	Each	-	-	-	-	-	\$ -	-	
Pipe Insulation	Home	-	-	-	-	-	\$ -	-	
<b>Envelope</b>									
<b>HVAC</b>									
AC Tune-up**	Cap-Tons	-	-	-	-	-	\$ -	-	
Furnace Replacement**	Cap-kBTU/h	-	-	-	-	-	\$ -	-	
HEAT Pump Split System**	Cap-Tons	-	-	-	-	-	\$ -	-	
HEAT Pump Split System	Each	9	-	155	0	(0)	\$ 90,720	12.6%	
Programmable Thermostat	Each	2	-	129	-	9	\$ 727	0.1%	
<b>Lighting</b>									
Exterior LED Lighting	Fixture	684	-	43,338	-	-	\$ 168,043	23.4%	
Exterior LED Lighting - Pool	Lamp	-	-	-	-	-	\$ -	-	
Interior LED Exit Sign	Fixture	34	-	330	0	(1)	\$ 5,555	0.8%	
Interior LED Fixture	Fixture	1,207	-	219,933	52	(578)	\$ 208,485	29.0%	
Interior LED Lighting	KiloLumen	257	-	5,982	1	(19)	\$ 43,480	6.0%	
Interior LED Screw-in	Lamp	92	-	3,859	1	(8)	\$ 1,196	0.2%	
Interior TLED Type A Lamps	Lamp	4	-	150	0	(1)	\$ 78	0.0%	
Interior TLED Type C Lamps	Lamp	592	-	22,256	5	(164)	\$ 23,341	3.2%	
<b>Miscellaneous</b>									
Tier-2 Smart Power Strip	Each	-	-	-	-	-	\$ -	-	
Variable Speed Pool Pump	Each	1	-	2,418	0	-	\$ 4,332	0.6%	
<b>Ancillary Services</b>									
Audit <sup>4</sup>		31	-	-	-	-	\$ 53,696	7.5%	
<b>Total</b>		-	3,520	-	298,550	60	1,130	\$ 718,750	

Multifamily Properties Treated	Number
<b>Total Number of Multifamily Properties Treated<sup>2</sup></b>	28
<b>Subtotal of Master-metered Multifamily Properties Treated</b>	14
<b>Total Number of Multifamily Tenant Units w/in Properties Treated<sup>3</sup></b>	1080
<b>Total Number of buildings w/in Properties Treated</b>	188

ESA Program - Multifamily Common Area	Year to Date Expenses		
	Electric	Gas	Total
Administration	\$ 43,449	\$ 43,449	\$ 86,898
Direct Implementation (Non-Incentive)	\$ 325,295	\$ 325,295	\$ 650,590
Direct Implementation	\$ 726,929	\$ 30,289	\$ 757,218
<b>TOTAL MF CAM COSTS</b>	<b>\$ 1,095,673</b>	<b>\$ 399,033</b>	<b>\$ 1,494,706</b>

<<Includes measures costs

[1] Envelope and Air Sealing Measures may include outlet cover plate gaskets, attic access weatherization, weatherstripping - door, caulking and minor home repairs. Minor home repairs predominantly are door jamb repair / replacement, door repair, and window putty.

[2] Weatherization may consist of attic insulation, attic access weatherization, weatherstripping - door, caulking, & minor home repairs.

[3] All savings are calculated based on the following sources: PY2015 to 2017 ESA Impact Evaluation and Statewide Measure Packages approved in the CA eTRM.

[4] Per D.16-11-022 at p.210, the CPUC imposes a cap of 10% on ESA CAM Initiative funds for administrative activities and a ceiling of 20% for direct implementation non-incentive costs.

[5] Refers to optimizing the installation of the measure installed such as retrofitting pipes, etc.

[6] Includes addition of \$2.3K incorrectly reported in Direct Implementation (Non-Incentive) in February 2022.

\* Note: Applicable to Deed-Restricted, government and non-profit owned multi-family buildings described in D.16-11-022 where 65% of tenants are income eligible based on CPUC income

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

Note: Implementation of the MF CAM Initiative AL 3196-E-A\_2654-G-A was approved effective 5/30/2018.

\*\* Note: This represents the unit of measure such as Cap Tons and Cap kBTU/h. It is not a count of each measure installed or each home the measure was installed in.

**Energy Savings Assistance Program Table 2C Pilot Plus and Pilot Deep  
San Diego Gas & Electric  
December 2022**

Measures	Units	ESA Program - Pilot Plus					
		Year-To-Date Completed & Expensed Installation					
		Quantity Installed	kWh (Annual)	kW (Annual)	Therms (Annual)	Expenses (\$)	% of Expenditure
<b>Appliances</b>	Each	-	-	-	-	\$ -	0.0%
	Each	-	-	-	-	\$ -	0.0%
	Each	-	-	-	-	\$ -	0.0%
<b>Domestic Hot Water</b>	Home	-	-	-	-	\$ -	0.0%
	Each	-	-	-	-	\$ -	0.0%
	Each	-	-	-	-	\$ -	0.0%
	Each	-	-	-	-	\$ -	0.0%
<b>Enclosure[1]</b>	Home	-	-	-	-	\$ -	0.0%
	Home	-	-	-	-	\$ -	0.0%
	Home	-	-	-	-	\$ -	0.0%
<b>HVAC</b>	Each	-	-	-	-	\$ -	0.0%
	Each	-	-	-	-	\$ -	0.0%
	Home	-	-	-	-	\$ -	0.0%
	Home	-	-	-	-	\$ -	0.0%
	Home	-	-	-	-	\$ -	0.0%
<b>Maintenance</b>	Home	-	-	-	-	\$ -	0.0%
	Home	-	-	-	-	\$ -	0.0%
<b>Lighting</b>	Each	-	-	-	-	\$ -	0.0%
	Each	-	-	-	-	\$ -	0.0%
	Each	-	-	-	-	\$ -	0.0%
	Each	-	-	-	-	\$ -	0.0%
	Each	-	-	-	-	\$ -	0.0%
	Each	-	-	-	-	\$ -	0.0%
<b>Miscellaneous</b>	Each	-	-	-	-	\$ -	0.0%
	Each	-	-	-	-	\$ -	0.0%
<b>Customer Enrollment</b>							
ESA Outreach & Assessment	Home	-	-	-	-	\$ -	0.0%
ESA In-Home Energy Education	Home	-	-	-	-	\$ -	0.0%
<b>Total Savings/Expenditures</b>			-	-	-	\$ -	0.0%
<b>Households Treated</b>		<b>Total</b>					
- Single Family Households Treated	Home						
- Mobile Homes Treated	Home						
<b>Total Number of Households Treated</b>	Home						

Measures	Units	ESA Program - Pilot Deep					
		Year-To-Date Completed & Expensed Installation					
		Quantity Installed	kWh (Annual)	kW (Annual)	Therms (Annual)	Expenses (\$)	% of Expenditure
<b>Appliances</b>	Each	-	-	-	-	\$ -	0.0%
	Each	-	-	-	-	\$ -	0.0%
	Each	-	-	-	-	\$ -	0.0%
<b>Domestic Hot Water</b>	Home	-	-	-	-	\$ -	0.0%
	Each	-	-	-	-	\$ -	0.0%
	Each	-	-	-	-	\$ -	0.0%
	Each	-	-	-	-	\$ -	0.0%
<b>Enclosure[1]</b>	Home	-	-	-	-	\$ -	0.0%
	Home	-	-	-	-	\$ -	0.0%
	Home	-	-	-	-	\$ -	0.0%
<b>HVAC</b>	Each	-	-	-	-	\$ -	0.0%
	Each	-	-	-	-	\$ -	0.0%
	Home	-	-	-	-	\$ -	0.0%
	Home	-	-	-	-	\$ -	0.0%
	Home	-	-	-	-	\$ -	0.0%
<b>Maintenance</b>	Home	-	-	-	-	\$ -	0.0%
	Home	-	-	-	-	\$ -	0.0%
<b>Lighting</b>	Each	-	-	-	-	\$ -	0.0%
	Each	-	-	-	-	\$ -	0.0%
	Each	-	-	-	-	\$ -	0.0%
	Each	-	-	-	-	\$ -	0.0%
	Each	-	-	-	-	\$ -	0.0%
	Each	-	-	-	-	\$ -	0.0%
<b>Miscellaneous</b>	Each	-	-	-	-	\$ -	0.0%
	Each	-	-	-	-	\$ -	0.0%
<b>Customer Enrollment</b>							
ESA Outreach & Assessment	Home	-	-	-	-	\$ -	0.0%
ESA In-Home Energy Education	Home	-	-	-	-	\$ -	0.0%
<b>Total Savings/Expenditures</b>			-	-	-	\$ -	0.0%
<b>Households Treated</b>		<b>Total</b>					
- Single Family Households Treated	Home						
- Mobile Homes Treated	Home						
<b>Total Number of Households Treated</b>	Home						

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect IOUs - If there are new measures that are approved through the ESA Working Group, mark in column A as such to indicate that it is a new measure.  
Note: SDG&E's Pilot Plus/Pilot Deep will launch in mid-2023.

**Energy Savings Assistance CAM Program Table 2B-1, Eligible Common Area  
Measures List  
San Diego Gas & Electric  
December 2022**

Common Area Measures Category and Eligible Measures Title [1]	Effective Date	End Date[2]	Eligible Climate Zones [3]
<b>Appliances</b>			
<b>Domestic Hot Water</b>			
Pipe Insulation	5/18/2020		6, 7, 8, 10, 14, 15
Faucet Aerator	5/18/2020		6, 7, 8, 10, 14, 15
Central Boiler	5/18/2020		6, 7, 8, 10, 14, 16
<b>Envelope</b>			
<b>HVAC</b>			
AC Tune-up	5/18/2020		6, 7, 8, 10, 14, 15
Furnace Replacement	5/18/2020		6, 7, 8, 10, 14, 15
HEAT Pump Split System	5/18/2020		6, 7, 8, 10, 14, 15
HEAT Pump Split System	5/18/2020		6, 7, 8, 10, 14, 15
Programmable Thermostat	5/18/2020		6, 7, 8, 10, 14, 15
<b>Lighting</b>			
Exterior LED Lighting	5/18/2020		6, 7, 8, 10, 14, 15
Interior LED Lighting	5/18/2020		6, 7, 8, 10, 14, 15
Interior TLED Type A Lamps	5/18/2020		6, 7, 8, 10, 14, 15
Interior TLED Type C Lamps	5/18/2020		6, 7, 8, 10, 14, 15
Interior LED Exit Sign	5/18/2020		6, 7, 8, 10, 14, 15
Interior LED Fixture	5/18/2020		6, 7, 8, 10, 14, 15
Interior LED Screw-in	5/18/2020		6, 7, 8, 10, 14, 15
Exterior LED Lighting - Pool	5/18/2020		6, 7, 8, 10, 14, 15
<b>Miscellaneous</b>			
Tier-2 Smart Power Strip	5/18/2020		6, 7, 8, 10, 14, 15
Variable Speed Pool Pump	5/18/2020		6, 7, 8, 10, 14, 15

Standard Notes (do not delete)

1. Measures list may change based on available information on both costs and benefits (including energy benefits as well as non-energy benefits) and may vary across climate zones. This is not a list of installed measures, it is a list of eligible measures.

**Table 2B-1 Column A should match Table 2B Column A for eligible (not canceled) measures.**

2. Only complete if measure is canceled or discontinued

3. Defined as CEC California Building Climate Zones

[https://www.energy.ca.gov/maps/renewable/building\\_climate\\_zones.html](https://www.energy.ca.gov/maps/renewable/building_climate_zones.html)

**Energy Savings Assistance Program Table 2D Pilots (SCE ONLY)**  
**San Diego Gas & Electric**  
**December 2022**

Measures	Units	ESA Program - Building Electrification Retrofit Pilot						Measures	Units	ESA Program - Clean Energy Homes New Construction Pilot					
		Year-To-Date Completed & Expensed Installation								Year-To-Date Completed & Expensed Installation					
		Quantity Installed	kWh (Annual)	kW (Annual)	Therms (Annual)	Expenses (\$)	% of Expenditure			Quantity Installed	kWh (Annual)	kW (Annual)	Therms (Annual)	Expenses (\$)	% of Expenditure
<b>Appliances</b>								<b>Appliances</b>							
	Each	-	-	-	-	\$ -	0.0%		Each	-	-	-	-	\$ -	0.0%
	Each	-	-	-	-	\$ -	0.0%		Each	-	-	-	-	\$ -	0.0%
	Each	-	-	-	-	\$ -	0.0%		Each	-	-	-	-	\$ -	0.0%
<b>Domestic Hot Water</b>								<b>Domestic Hot Water</b>							
	Home	-	-	-	-	\$ -	0.0%		Home	-	-	-	-	\$ -	0.0%
	Each	-	-	-	-	\$ -	0.0%		Each	-	-	-	-	\$ -	0.0%
	Each	-	-	-	-	\$ -	0.0%		Each	-	-	-	-	\$ -	0.0%
	Each	-	-	-	-	\$ -	0.0%		Each	-	-	-	-	\$ -	0.0%
<b>Enclosure[1]</b>								<b>Enclosure[1]</b>							
	Home	-	-	-	-	\$ -	0.0%		Home	-	-	-	-	\$ -	0.0%
	Home	-	-	-	-	\$ -	0.0%		Home	-	-	-	-	\$ -	0.0%
	Home	-	-	-	-	\$ -	0.0%		Home	-	-	-	-	\$ -	0.0%
<b>HVAC</b>								<b>HVAC</b>							
	Each	-	-	-	-	\$ -	0.0%		Each	-	-	-	-	\$ -	0.0%
	Each	-	-	-	-	\$ -	0.0%		Each	-	-	-	-	\$ -	0.0%
	Home	-	-	-	-	\$ -	0.0%		Home	-	-	-	-	\$ -	0.0%
	Home	-	-	-	-	\$ -	0.0%		Home	-	-	-	-	\$ -	0.0%
	Home	-	-	-	-	\$ -	0.0%		Home	-	-	-	-	\$ -	0.0%
<b>Maintenance</b>								<b>Maintenance</b>							
	Home	-	-	-	-	\$ -	0.0%		Home	-	-	-	-	\$ -	0.0%
	Home	-	-	-	-	\$ -	0.0%		Home	-	-	-	-	\$ -	0.0%
<b>Lighting</b>								<b>Lighting</b>							
	Each					\$ -	0.0%		Each					\$ -	0.0%
	Each					\$ -	0.0%		Each					\$ -	0.0%
	Each	-	-	-	-	\$ -	0.0%		Each	-	-	-	-	\$ -	0.0%
	Each	-	-	-	-	\$ -	0.0%		Each	-	-	-	-	\$ -	0.0%
	Each	-	-	-	-	\$ -	0.0%		Each	-	-	-	-	\$ -	0.0%
	Each	-	-	-	-	\$ -	0.0%		Each	-	-	-	-	\$ -	0.0%
<b>Miscellaneous</b>								<b>Miscellaneous</b>							
	Each	-	-	-	-	\$ -	0.0%		Each	-	-	-	-	\$ -	0.0%
	Each	-	-	-	-	\$ -	0.0%		Each	-	-	-	-	\$ -	0.0%
<b>Customer Enrollment</b>								<b>Customer Enrollment</b>							
ESA Outreach & Assessment	Home	-				\$ -	0.0%	ESA Outreach & Assessment	Home	-				\$ -	0.0%
ESA In-Home Energy Education	Home	-				\$ -	0.0%	ESA In-Home Energy Education	Home	-				\$ -	0.0%
<b>Total Savings/Expenditures</b>			-	-	-	\$ -	0.0%	<b>Total Savings/Expenditures</b>			-	-	-	\$ -	0.0%
<b>Households Treated</b>		<b>Total</b>						<b>Households Treated</b>		<b>Total</b>					
- Single Family Households Treated	Home							- Single Family Households Treated	Home						
- Mobile Homes Treated	Home							- Mobile Homes Treated	Home						
<b>Total Number of Households Treated</b>	Home							<b>Total Number of Households Treated</b>	Home						

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.



**Energy Savings Assistance Program Tables 3A-F - Energy Savings and Average Bill Savings per Treated Home/Common Area  
San Diego Gas & Electric  
December 2022**

<b>Table 3A, ESA Program (SF, MH, MF In-Unit)</b>	
Annual kWh Savings	1,009,980
Annual Therm Savings	14,962
Lifecycle kWh Savings	9,917,963
Lifecycle Therm Savings	(27,833)
Current kWh Rate	\$ 0.19
Current Therm Rate	\$ 1.12
Average 1st Year Bill Savings / Treated households	\$ 17.51
Average Lifecycle Bill Savings / Treated Household	\$ 155.31

<b>Table 3B, ESA Program - CSD Leveraging</b>	
Annual kWh Savings	-
Annual Therm Savings	-
Lifecycle kWh Savings	-
Lifecycle Therm Savings	-
Current kWh Rate	\$ -
Current Therm Rate	\$ -
Average 1st Year Bill Savings / Treated Households	\$ -
Average Lifecycle Bill Savings / Treated Household	\$ -

<b>Table 3C, ESA Program - Multifamily Common Area</b>	
Annual kWh Savings	298,550
Annual Therm Savings	1,130
Lifecycle kWh Savings	2,541,409
Lifecycle Therm Savings	31,075
Current kWh Rate	\$ 0.19
Current Therm Rate	\$ 1.12
Average 1st Year Bill Savings / Treated Property	\$ 2,030.64
Average Lifecycle Bill Savings / Treated Property	\$ 18,141.02

<b>Table 3D, ESA Program - Pilot Plus <sup>2</sup></b>	
Annual kWh Savings	-
Annual Therm Savings	-
Lifecycle kWh Savings	-
Lifecycle Therm Savings	-
Current kWh Rate	\$ -
Current Therm Rate	\$ -
Average 1st Year Bill Savings / Treated Property	\$ -
Average Lifecycle Bill Savings / Treated Property	\$ -

<b>Table 3E, ESA Program - Pilot Deep <sup>2</sup></b>	
Annual kWh Savings	-
Annual Therm Savings	-
Lifecycle kWh Savings	-
Lifecycle Therm Savings	-
Current kWh Rate	\$ -
Current Therm Rate	\$ -
Average 1st Year Bill Savings / Treated Property	\$ -
Average Lifecycle Bill Savings / Treated Property	\$ -

<b>Table 3F, Summary - ESA Program (SF, MH, MF In-Unit)/CSD Leveraging/MF CAM/Pilot Plus and Pilot Deep <sup>1</sup></b>	
Annual kWh Savings	1,308,530
Annual Therm Savings	16,092
Lifecycle kWh Savings	12,459,371
Lifecycle Therm Savings	3,242
Current kWh Rate	\$ 0.37
Current Therm Rate	\$ 2.23
Average 1st Year Bill Savings / Treated Households	\$ 2,048.16
Average Lifecycle Bill Savings / Treated Households	\$ 18,296.33

1. Summary is the sum of ESA Program + CSD Leveraging + MF CAM + Pilot Plus + Pilot Deep  
2. SDG&E's Pilot Plus/Pilot Deep will launch in mid-2023

**Energy Savings Assistance Program Table 4 - Homes/Buildings Treated  
San Diego Gas & Electric  
December 2022**

<b>Table 4A, ESA Program (SF, MH, MF In-Unit)</b>						
<b>County</b>	<b>Eligible Households</b>			<b>Households Treated YTD</b>		
	<b>Rural [1]</b>	<b>Urban</b>	<b>Total</b>	<b>Rural</b>	<b>Urban</b>	<b>Total</b>
Orange		21,423	21,423	70	0	70
San Diego	8,611	343,665	352,276	193	11,139	11,332
<b>Total</b>	<b>8,611</b>	<b>365,088</b>	<b>373,699</b>	<b>263</b>	<b>11,139</b>	<b>11,402</b>

<b>Table 4B, ESA Program - CSD Leveraging</b>						
<b>County</b>	<b>Eligible Households</b>			<b>Households Treated YTD</b>		
	<b>Rural [1]</b>	<b>Urban</b>	<b>Total</b>	<b>Rural</b>	<b>Urban</b>	<b>Total</b>
Orange			0			0
San Diego			0			0
<b>Total</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>

<b>Table 4C, ESA Program - Multifamily Common Area</b>						
<b>County</b>	<b>Eligible Properties [2]</b>			<b>Properties Treated YTD</b>		
	<b>Rural [1]</b>	<b>Urban</b>	<b>Total</b>	<b>Rural</b>	<b>Urban</b>	<b>Total</b>
Orange	-	-	-	-	-	-
San Diego	-	-	-	-	28	28
<b>Total</b>					<b>28</b>	<b>28</b>

<b>Table 4D, ESA Program - Pilot Plus and Pilot Deep</b>						
<b>County</b>	<b>Eligible Households</b>			<b>Households Treated YTD</b>		
	<b>Rural [1]</b>	<b>Urban</b>	<b>Total</b>	<b>Rural</b>	<b>Urban</b>	<b>Total</b>
Orange	-	-	-	-	-	-
San Diego	-	-	-	-	-	-
<b>Total</b>					<b>0</b>	<b>0</b>

[1] For IOU low income-related and Energy Efficiency reporting and analysis, the Goldsmith definition is applied.

[2] Do not currently have Eligible Properties for ESA CAM.

**Note:** Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

**Energy Savings Assistance Program Table 5 - Energy Savings Assistance Program Customer Summary  
San Diego Gas & Electric  
December 2022**

Table 5A, ESA Program (SF, MH, MF In-Unit)																
Month	Gas & Electric				Gas Only				Electric Only				Total			
	# of Household Treated by Month	(Annual)			# of Household Treated by Month	(Annual)			# of Household Treated by Month	(Annual)			# of Household Treated by Month	(Annual)		
		Therm	kWh	kW		Therm	kWh	kW		Therm	kWh	kW		Therm	kWh	kW
January	-	440	6,726	1	-	-	-	-	-	1,411	0	-	440	8,137	1	
February	65	1,800	21,388	3	-	-	-	-	-	1,572	0	65	1,800	22,961	3	
March	166	1,116	48,941	6	-	-	-	-	7	4,265	1	173	1,116	53,206	7	
April	1,290	416	90,349	12	-	-	-	-	79	8,246	1	1,369	416	98,595	13	
May	1,860	3,281	130,822	17	-	-	-	-	189	17,853	2	2,049	3,281	148,674	20	
June	1,039	1,983	78,837	10	-	-	-	-	91	9,156	1	1,130	1,983	87,992	12	
July	759	1,108	43,106	6	-	-	-	-	52	5,987	1	811	1,108	49,094	7	
August	736	2,536	101,566	13	-	-	-	-	80	19,252	2	816	2,536	120,818	15	
September	1,974	1,185	158,620	21	-	-	-	-	162	20,848	3	2,136	1,185	179,468	24	
October	248	(587)	48,517	7	-	-	-	-	25	7,285	1	273	(587)	55,802	8	
November	1,415	603	73,354	10	-	-	-	-	87	7,492	1,039	1,502	603	80,846	11	
December	1,027	1,082	92,624	13	-	-	-	-	51	11,761	1,55	1,078	1,082	104,385	14	
<b>YTD</b>	<b>10,579</b>	<b>14,962</b>	<b>894,851</b>	<b>119</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>823</b>	<b>-</b>	<b>115,129</b>	<b>15</b>	<b>11,402</b>	<b>14,962</b>	<b>1,005,980</b>	<b>134</b>

YTD Total Energy Impacts for all fuel types should equal YTD energy impacts that are reported every month Table 2.

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

Note: SDG&E tracks the measure savings based on the month and year of install. Households treated can have a value of zero, meaning the treated date is from a previous year but the measure install and savings were tracked in a new Program Year.

Table 5B, ESA Program - CSD Leveraging																
Month	Gas & Electric				Gas Only				Electric Only				Total			
	# of Household Treated by Month	(Annual)			# of Household Treated by Month	(Annual)			# of Household Treated by Month	(Annual)			# of Household Treated by Month	(Annual)		
		Therm	kWh	kW		Therm	kWh	kW		Therm	kWh	kW		Therm	kWh	kW
January																
February																
March																
April																
May																
June																
July																
August																
September																
October																
November																
December																
<b>YTD</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>0</b>

YTD Total Energy Impacts for all fuel types should equal YTD energy impacts that are reported every month Table 2A.

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

Table 5C, ESA Program - Multifamily Common Area																
Month	Gas & Electric				Gas Only				Electric Only				Total			
	# of Properties Treated by Month	(Annual)			# of Properties Treated by Month	(Annual)			# of Properties Treated by Month	(Annual)			# of Properties Treated by Month	(Annual)		
		Therm	kWh	kW		Therm	kWh	kW		Therm	kWh	kW		Therm	kWh	kW
January	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
February	-	-	-	-	-	-	-	-	2	2,623	1	2	-	2,623	1	-
March	1	(31)	10,608	2	-	-	-	-	-	0	-	1	(31)	10,608	2	-
April	1	(7)	677	0	-	-	-	-	1	3,930.68	1	2	(7)	4,607	1	-
May	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
June	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
July	2	1,775	34,599	8	-	-	-	-	1	3,548	1	3	1,775	38,148	9	-
August	-	-	-	-	-	-	-	-	2	22,406	5	2	-	22,406	5	-
September	7	(93)	34,324	5	-	-	-	-	-	-	-	7	(93)	34,324	5	-
October	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
November	2	(42)	14,722	3	-	-	-	-	-	-	-	2	(42)	14,722	3	-
December	8	(472)	158,952	32	-	-	-	-	1	12,160	2	9	(472)	171,112	34	-
<b>YTD</b>	<b>21</b>	<b>1,130</b>	<b>253,882</b>	<b>50</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>7</b>	<b>-</b>	<b>44,668</b>	<b>10</b>	<b>28</b>	<b>1,130</b>	<b>298,550</b>	<b>60</b>

Table 5D, ESA Program - Pilot Plus and Pilot Deep																
Month	Gas & Electric				Gas Only				Electric Only				Total			
	# of Household Treated by Month	(Annual)			# of Household Treated by Month	(Annual)			# of Household Treated by Month	(Annual)			# of Household Treated by Month	(Annual)		
		Therm	kWh	kW		Therm	kWh	kW		Therm	kWh	kW		Therm	kWh	kW
January																
February																
March																
April																
May																
June																
July																
August																
September																
October																
November																
December																
<b>YTD</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>0</b>

YTD Total Energy Impacts for all fuel types should equal YTD energy impacts that are reported every month Table 2B.

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

**Energy Savings Assistance Program Table 6 - Expenditures for Pilots and Studies  
San Diego Gas & Electric  
December 2022**

	Authorized 2021-26 Funding			Current Month Expenses			Year to Date Expenses			Cycle to Date Expenses			% of Budget Expended		
	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total
<b>Pilots</b>	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -				0%	0%	0%
<b>Total Pilots</b>	\$ -	\$ -	\$ -			\$ -			\$ -				0%	0%	0%
<b>Studies</b>															
Joint IOU - 2022 Low Income Needs Assessment (LINA) Study	\$ -	\$ -	\$ 37,500	\$ 192	\$ 192	\$ 384	\$ 13,413	\$ 13,413	\$ 26,826	\$ 18,725	\$ 18,725	\$ 37,450	0%	0%	0%
Joint IOU - 2025 Low Income Needs Assessment (LINA) Study	\$ -	\$ -	\$ 37,500	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -				0%	0%	0%
Joint IOU - 2028 Low Income Needs Assessment (LINA) Study	\$ -	\$ -	\$ 37,500	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -				0%	0%	0%
Joint IOU - Statewide CARE-ESA Categorical Study	\$ -	\$ -	\$ 11,250	\$ (2,050)	\$ (2,050)	\$ (4,100)	\$ 7,180	\$ 7,180	\$ 14,360	\$ 7,180	\$ 7,180	\$ 14,360	0%	0%	128%
Load Impact Evaluation Study	\$ -	\$ -	\$ 225,000	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -				0%	0%	0%
Equity Criteria and Non Energy Benefits Evaluation (NEB's)	\$ -	\$ -	\$ 75,000	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	0%	0%	0%
Rapid Feedback Research and Analysis	\$ -	\$ -	\$ 300,000	\$ -	\$ -	\$ -	\$ 37,919	\$ 37,919	\$ 75,838	\$ 103,362	\$ 103,362	\$ 206,725			25%
Joint IOU - Multifamily CAM Process Evaluation	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	0%	0%	0%
Joint IOU - Process Evaluation Studies (1-4 Studies)	\$ -	\$ -	\$ 75,000												
<b>Total Studies</b>	\$ -	\$ -	\$ 798,750	\$ (1,858)	\$ (1,858)	\$ (3,716)	\$ 58,512	\$ 58,512	\$ 117,024	\$ 129,267	\$ 129,267	\$ 258,535	0%	0%	15%

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

Energy Savings Assistance Program Table - 7 Customer Segments/Needs State by Demographic, Financial, Location, and Health Conditions

San Diego Gas & Electric  
December 2022

ESA Main (SF, MH, MF In-unit)

Customer Segments	# of Households Eligible [1]	# of Households Treated [2]	Enrollment Rate = (C/B)	# of Households Contacted [3]	Rate of Uptake = (C/E)	Avg. Energy Savings (kWh) Per Treated Households (Energy Saving and HCS Measures)	Avg. Energy Savings (kWh) Per Treated Households (Energy Saving Measures only)	Avg. Peak Demand Savings (kW) Per Treated Household	Avg. Energy Savings (Therms) Per Treated Households (Energy Saving and HCS Measures)	Avg. Energy Savings (Therms) Per Treated Households (Energy Saving Measures only)	Avg. Cost Per Treated Households
<b>Demographic</b>											
Household Type											
SF	170,622	4,453	3%	4,458	100%	88.14	81.49	0.012	-0.657	2,367	\$ 914
MH	22,468	898	4%	875	89%	189.23	197.16	0.022	13.993	6,820	\$ 1,227
MF In-Unit	179,480	6,091	3%	5,994	100%	66.40	66.51	0.007	0.461	0,351	\$ 424
Rent vs. Own											
Own	136,885	2,927	2%	15,662	19%	132.61	140.84	0.010	2,638	2,731	\$ 1,485
Rent	236,613	8,475	4%	40,960	21%	89.62	89.92	0.008	0.610	0,660	\$ 433
Previous vs. New Participant											
Previous	N/A	7,830	57%	84,364	14%	72.18	74.27	0.010	0.963	1,161	\$ 707
New Participant	13,760	3,667	26%	85,874	6%	101.13	101.64	0.014	1,763	1,272	\$ 806
Seniors	166,244	1,694	1%	X	0%	166.13	169.67	0.013	3,619	1,628	\$ 1,107
Veterans [4]	44,771	N/A	0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Hard-to-Reach [5]	N/A	4,284	0%	X	0%	88.89	89.89	0.008	0.372	0,377	\$ 436
Vulnerable [6]	160,674	3,868	2%	25,004	1%	83.88	84.71	0.008	0.918	0,920	\$ 516
<b>Location</b>											
DVC	80,892	2,218	2%	14,298	16%	69.94	81.70	0.008	0.629	1,097	\$ 612
Rural	3,611	193	5%	2,881	7%	127.99	132.00	0.010	2,464	1,260	\$ 949
Tribal	21,748	84	0%	1,487	6%	170.81	170.81	0.023	-0.450	0,113	\$ 681
SPSP Zone	121,868	90	0%	1,487	6%	176.96	179.34	0.022	3,363	3,268	\$ 994
Wildfire Zone [15]	63,552	590	1%	10,509	6%	135.52	138.15	0.010	2,096	0,713	\$ 828
Climate Zone 6	46,779	55	0%	3,891	1%	184.17	184.17	0.023	-0.026	-0,026	\$ 660
Climate Zone 7	244,028	7,371	3%	78,962	9%	73.40	74.60	0.010	0.626	1,221	\$ 799
Climate Zone 8	4,649	18	0%	1,234	1%	63.61	63.61	0.008	0.000	0,000	\$ 338
Climate Zone 10	99,630	3,906	4%	34,164	11%	90.93	93.62	0.012	2,262	1,160	\$ 790
Climate Zone 14	3,460	42	1%	686	6%	185.39	186.39	0.023	0.909	0,600	\$ 652
Climate Zone 15	1,084	13	1%	129	10%	194.96	206.43	0.023	2,737	0,261	\$ 1,081
CARB Communities [7]	293,478	1,693	1%	10,465	16%	87.05	87.49	0.009	1,289	1,160	\$ 876
<b>Financial</b>											
CARE	288,316	10,562	4%	114,090	9%	74.87	76.26	0.010	0.603	1,216	\$ 686
FESA	43,703	147	0%	1,834	8%	44.08	44.08	0.006	0.138	0,724	\$ 926
Disconnected [8]	N/A	N/A	0%	N/A	0%	N/A	N/A	N/A	N/A	N/A	N/A
Arrearages [9]	144,008	4,651	3%	38,568	6%	77.44	78.31	0.011	0.659	0,843	\$ 698
High Usage [10]	52,414	893	1%	8,100	10%	84.39	86.79	0.012	0.921	1,163	\$ 852
High Energy Burden [11]	132,033	1,878	1%	13,846	14%	74.66	76.46	0.010	1,143	1,234	\$ 681
<b>SEVI [12]</b>											
Low	276,414	1,348	0%	26,751	5%	124.36	128.79	0.017	0.969	1,468	\$ 883
Medium	318,131	3,300	1%	43,487	8%	91.99	94.37	0.012	1,414	1,273	\$ 817
High	245,149	6,711	3%	48,865	13%	54.97	60.04	0.009	1,990	1,114	\$ 963
Affordability Ratio [13]	35,421	1,263	4%	8,810	13%	55.07	55.32	0.007	0.402	0,736	\$ 481
<b>Health Condition</b>											
Medical Baseline	20,925	771	4%	6,345	12%	100.94	103.39	0.014	0.827	1,648	\$ 1,008
<b>Respiratory [14]</b>											
Low	283,333	3,833	1%	82,064	7%	431310.83	102.89	57.817	6390.060	1,090	\$ 3,301,954
Medium	195,497	4,003	2%	37,917	11%	319887.94	76.13	42.128	6248.211	1,229	\$ 3,145,609
High	113,029	3,660	3%	27,342	13%	234711.19	96.90	33.419	2936.601	1,270	\$ 2,715,784
Disabled	113,967	830	1%	N/A	0%						

Note:

N/A - Not Available

[1] Eligible household counts by segment provided by Athens. Segments with no data will be calculated internally at a later date.

[2] Households Treated data is not additive because customers may be represented in multiple categories.

[3] Includes only households that had a lead in CY2022.

[4] Data for this segment is currently not being captured. Databaseforms will be updated to collect this data, effective 2023.

[5] "Hard to Reach" is defined as a customer who meets at least one of the following characteristics: Prefers non-English language, is low income, lives in a mobile home or multifamily dwelling unit, is a renter/tenant, or is Rural.

[6] Vulnerable is defined as Disadvantaged Vulnerable Communities (DVC) which consists of communities in the 25% highest scoring census tracts according to the most current versions of the CalEnviroScreen, as well as all California tribal lands, census tracts that score in the highest 5% of Pollution Burden within CalEnviroScreen, but do not receive an overall CalEnviroScreen score due to unreliable public health and socioeconomic data, and census tracts with median household

income less than 60% of state median income.

[7] Utilizing AB617 Communities identified by CARB's Community Air Protection Program (CAPP)

[8] Due to the COVID customer protections, no customers have been disconnected since March 4, 2020.

[9] SDG&E defines arrearages as overdue balance greater than 30 days.

[10] SDG&E defines high usage as at least 400% with in 12-month period prior to the enrollment date.

[11] SDG&E utilizes the Low-Income Energy Affordability Data (LEAD) Tool developed DOE's Office of Energy Efficiency & Renewable Energy to identify census tracts with high energy burden for households at below 200 % Federal Poverty Level (FPL) that are SDG&E's service territory. The 2016 Needs Assessment for the Energy Savings Assistance and the California Alternate Rates for Energy Programs describes households that spent more 6.3% of their annual income on energy bills as having high energy burden (p.47).

[12] The Socioeconomic Vulnerability Index (SEVI) metric represents the relative socioeconomic standing of census tracts, referred to as communities, in terms of poverty, unemployment, educational attainment, linguistic isolation, and percentage of income spent on housing. SDG&E utilizes the SEVI data provided by the CPUC to map its service territory by SEVI scores (L: 3,238 to 35,551; M: 35,552 to 59,566; H: 59,567).

[13] Utilizing AR20 data, census tracts with Electric AR20 above 15% and Gas AR20 above 10% were selected. Threshold based on CPUC 2019 Annual Affordability Report.

[14] SDG&E utilizes the Aethnas' indicator in CalEnviroScreen 4.0 (published by the California Office of Environmental Health Hazard Assessment) as a proxy to identify locations with varying levels of respiratory conditions within its service territory. L: 0-33 percentile; M: >33-66 percentile; H: >66-100 percentile.

[15] Includes Zone 3 (Tier 3) of the CPUC Fire-Treat Map

Pilot Plus and Pilot Deep

Customer Segments	# of Households Eligible	# of Households Treated	Enrollment Rate = (C/B)	# of Households Contacted	Enrollment Rate = (C/E)	Avg. Energy Savings (kWh) Per Treated Households	Avg. Energy Savings (kW) Per Treated Households	Avg. Energy Savings (Therms) Per Treated Households	Avg. Cost Per Treated Households
<b>Demographic</b>									
Household Type									
SF			0%		0%				
MH			0%		0%				
MF In-Unit			0%		0%				
Rent vs. Own			0%		0%				
Own			0%		0%				
Rent			0%		0%				
Previous vs. New Participant			0%		0%				
Seniors			0%		0%				
Veterans			0%		0%				
Hard-to-Reach			0%		0%				
Vulnerable			0%		0%				
<b>Location</b>									
DVC			0%		0%				
Rural			0%		0%				
Tribal			0%		0%				
SPSP Zone			0%		0%				
Wildfire Zone			0%		0%				
Climate Zone 7 (example)			0%		0%				
Climate Zone 10 (example)			0%		0%				
Climate Zone 14 (example)			0%		0%				
Climate Zone 15 (example)			0%		0%				
CARB Communities			0%		0%				
<b>Financial</b>									
CARE			0%		0%				
Disconnected			0%		0%				
Arrearages			0%		0%				
High Usage			0%		0%				
High Energy Burden			0%		0%				
SEVI			0%		0%				
Affordability Ratio			0%		0%				
<b>Health Condition</b>									
Medical Baseline			0%		0%				
Respiratory			0%		0%				
Disabled			0%		0%				

Note: No data available at this time.

**Energy Savings Assistance Program Table - 8 Clean Energy Referral, Leveraging, and Coordination**  
**San Diego Gas & Electric**  
**December 2022**

Partner	Brief Description of Effort	# of Referral	# of Leveraging	# of Coordination Efforts	# of Leads	# of Enrollments
LIHEAP	LIHEAP agencies in SDG&E service territory leverage LIHEAP payment leads to provide ESA Program services to customers.			N/A	0	0
CSD	N/A					
DAC-SASH	The DAC-SASH implementer provides SDG&E with potential ESA and CARE Program Leads. SDG&E provides an annual list of program leads to DAC-SASH implementer for marketing purposes.				0	0
SDCWA	SDG&E provide SDCWA with a list of homes within their service territory that have received water and energy efficient measures.				N/A	N/A
CARE/Medical Baseline	CARE Online Enrollments are leveraged for ESA Program Enrollments.				0	0
CARE High Usage	Leads generated through CARE HEU income verifications completed			N/A	0	0
Energy Solutions Partner Network	SDG&E works closely with a network of approximately 200 community-based organizations (CBOs) to connect customers with Customer Assistance programs.	N/A*	10	179	0	0
CARE Capitation Agencies	SDG&E partners with 20 social service agencies to help enroll its hardest-to-reach customers in Customer Assistance programs.	N/A*	0	36	150	1

Note to IOUs:

Leveraging activities would include when programs share resources to jointly support program delivery or administration.

While coordination refers more generally to program communication, collaboration, and alignment of activities to support individual program delivery.

\*SDG&E considers referrals and leads the same, therefore, this data is captured under column "F"

\*\* SDG&E does not track these ESA efforts individually, but as a whole "Customer Assistance" effort.

**Energy Savings Assistance Program Table - 9 Tribal Outreach**

**San Diego Gas & Electric  
December 2022**

OUTREACH STATUS	Quantity (Includes CARE, FERA, and ESA)***	List of Participating Tribes
Tribes completed ESA Meet & Confer*	12	Barona, Jamul Indian Village, Pauma Band, Rincon, Ewiiapaayap, Sycuan Band of Kumeyaay Nation, Viejas Band of Kumeyaay Indians, La Posta, Mesa Grande, Manzanita, Campo Kumeyaay Nation, Santa Ysabel
Tribes requested outreach materials or applications	5	Pauma Band, La Posta, Mesa Grande, Santa Ysabel, Jamul Indian Village
Tribes who have not accepted offer to Meet and Confer	5	San Pasqual, Inaja & Cosmit****, La Jolla, Pala Band, Los Coyotes
Non-Federally Recognized Tribes who participated in Meet & Confer	3	Juaneno Band of Mission Indians, San Luis Rey Band of Mission Indian, Kwaaymii
Tribes and Housing Authority sites involved in Focused Project/ESA	N/A	N/A
Partnership offer on Tribal Lands	N/A	N/A
Housing Authority and Tribal Temporary Assistance for Needy Families (TANF) office who received outreach (this includes email, U.S. mail, and/or phone calls)	2	Southern California American Indian Resource Center (SCAIR); Southern California Tribal Chairmen's Association (SCTCA)**
Housing Authority and TANF offices who participated in Meet and Confer	N/A	N/A

\*SDG&E has invited all 17 tribes to meet and confer and will continue to engage throughout 2022.  
 \*\*SDG&E provides TANF related messaging through periodic presentations to SCAIR and SCTCA  
 \*\*\*Numbers are a rolling count of Tribal Outreach efforts  
 \*\*\*\* SDG&E does not provide service to Inaja & Cosmit

**CARE Table 1 - CARE Program Expenses  
San Diego Gas & Electric  
December 2022**

CARE Program:	Authorized Budget [1]			Current Month Expenses			Year to Date Expenses			% of Budget Spent YTD		
	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total
Outreach	\$ 2,848,906	\$ 388,487	\$ 3,237,393	\$ 311,582	\$ 33,746	\$ 345,328	\$ 2,217,243	\$ 263,217	\$ 2,480,460	78%	68%	77%
Processing / Certification Re-certification	\$ 517,082	\$ 70,511	\$ 587,593	\$ 123,806	\$ 13,409	\$ 137,215	\$ 1,309,248	\$ 156,639	\$ 1,465,887	253%	222%	249%
Post Enrollment Verification	\$ 401,678	\$ 54,774	\$ 456,452	\$ 4,374	\$ 474	\$ 4,848	\$ 69,000	\$ 8,284	\$ 77,284	17%	15%	17%
IT Programming	\$ 950,400	\$ 129,600	\$ 1,080,000	\$ 75,444	\$ 8,171	\$ 83,615	\$ 533,067	\$ 61,949	\$ 595,016	56%	48%	55%
Pilots	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	0%	0%	0%
CHANGES Program	\$ 233,200	\$ 31,800	\$ 265,000	\$ 16,694	\$ 1,808	\$ 18,502	\$ 227,839	\$ 27,711	\$ 255,550	98%	87%	96%
Studies	\$ 94,793	\$ 12,926	\$ 107,719	\$ 13,745	\$ 1,489	\$ 15,234	\$ 78,158	\$ 8,879	\$ 87,037	0%	0%	81%
Regulatory Compliance	\$ 271,920	\$ 37,080	\$ 309,000	\$ 14,516	\$ 1,572	\$ 16,088	\$ 150,011	\$ 18,110	\$ 168,121	55%	49%	54%
General Administration	\$ 554,400	\$ 75,600	\$ 630,000	\$ 30,146	\$ 3,265	\$ 33,411	\$ 401,288	\$ 48,410	\$ 449,698	72%	64%	71%
CPUC Energy Division	\$ 59,741	\$ 8,147	\$ 67,888	\$ 6,339	\$ 687	\$ 7,026	\$ 30,917	\$ 3,649	\$ 34,566	52%	45%	51%
<b>SUBTOTAL MANAGEMENT COSTS</b>	<b>\$ 5,932,120</b>	<b>\$ 808,925</b>	<b>\$ 6,741,045</b>	<b>\$ 596,646</b>	<b>\$ 64,621</b>	<b>\$ 661,267</b>	<b>\$ 5,016,771</b>	<b>\$ 596,848</b>	<b>\$ 5,613,619</b>	<b>85%</b>	<b>74%</b>	<b>83%</b>
CARE Rate Discount [2]	\$ 139,598,682	\$ 25,613,072	\$ 165,211,754	\$ 17,080,289	\$ 2,873,990	\$ 19,954,279	\$ 205,993,118	\$ 22,624,235	\$ 228,617,353	148%	88%	138%
<b>TOTAL PROGRAM COSTS &amp; CUSTOMER DISCOUNTS</b>	<b>\$ 145,530,802</b>	<b>\$ 26,421,997</b>	<b>\$ 171,952,799</b>	<b>\$ 17,676,935</b>	<b>\$ 2,938,611</b>	<b>\$ 20,615,546</b>	<b>\$ 211,009,889</b>	<b>\$ 23,221,083</b>	<b>\$ 234,230,972</b>	<b>145%</b>	<b>88%</b>	<b>136%</b>
Other CARE Rate Benefits												
- Wildfire Non-Bypassable Charge Exemption [3]				\$ 852,679	\$ -	\$ 852,679	\$ 9,508,578	\$ -	\$ 9,508,578			
- CARE Surcharge Exemption				\$ 1,379,819	\$ 391,914	\$ 1,771,733	\$ 15,463,775	\$ 2,961,666	\$ 18,425,441			
- California Solar Initiative Exemption				\$ -	\$ -	\$ -	\$ -	\$ -	\$ -			
- kWh Surcharge Exemption				\$ 102,715	\$ -	\$ 102,715	\$ 1,177,872	\$ -	\$ 1,177,872			
- Vehicle Grid Integration Exemption				\$ 102,337	\$ -	\$ 102,337	\$ 1,085,073	\$ -	\$ 1,085,073			
Total Other CARE Rate Benefits				<b>\$ 2,437,550</b>	<b>\$ 391,914</b>	<b>\$ 2,829,464</b>	<b>\$ 27,235,298</b>	<b>\$ 2,961,666</b>	<b>\$ 30,196,964</b>			
Indirect Costs				\$ 69,246	\$ 7,500	\$ 76,746	\$ 1,011,703	\$ 121,697	\$ 1,133,400			

1. Budget authorized in D.21.06.015, Attachment 1 Table 2
2. CARE Rate Discount amounts reflected in Advice Letters 3849-E and 3027-G-A, effective January 1st, 2022.
3. SDG&E Advice Letter 3619-E authorizes Wildfire Non-Bypassable Charge Exemption, effective October 1, 2020.

**NOTE: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.**



**CARE Table 2 - Enrollment, Recertification, Attrition, & Penetration**  
**San Diego Gas & Electric**  
**December 2022**

	New Enrollment										Recertification							Attrition (Drop Offs)					Enrollment		Total CARE Participants <sup>7</sup>	Estimated CARE Eligible	Enrollment <sup>5</sup> Rate % (W/X)	Total Residential Accounts <sup>6</sup>	Gas Only	Electric Only
	Automatic Enrollment				Self-Certification (Income or Categorical)						Total New Enrollment (E+J)	Scheduled	Non-Scheduled (Duplicates)	Automatic	Total Recertification (L+M+N)	No Response <sup>8</sup>	Failed PEV	Failed Recertification	Other	Total Attrition (P+Q+R+S)	Gross (K+O)	Net Adjusted (K-T)								
	Inter-Utility <sup>1</sup>	Intra-Utility <sup>2</sup>	Leveraging <sup>3</sup>	Combined (B+C+D)	Online	Paper	Phone	Capitation	Combined (F+G+H+I)																					
January	-	98	-	98	6,284	1,805	488	210	8,787	8,885	2,338	4,051	397	6,796	3,236	-	149	9,044	12,430	15,671	(3,545)	317,128	289,316	110%	1,327,526	-	133,471			
February	-	118	-	118	6,555	653	720	208	8,136	8,254	2,380	3,929	121	6,430	3,379	-	103	2,815	6,301	14,684	1,953	319,081	289,316	110%	1,333,210	-	133,877			
March	-	118	-	118	6,426	681	622	189	7,918	8,036	1,236	3,554	4	4,794	4,354	1	34	3,486	7,875	12,830	161	319,242	289,316	110%	1,338,267	-	133,776			
April	-	95	-	95	4,222	503	247	177	5,149	5,244	169	3,070	5	3,244	355	-	2	(12,673)	(12,316)	8,488	17,560	336,802	289,316	116%	1,344,045	-	140,258			
May	-	118	-	118	4,683	578	324	119	5,704	5,822	52	3,483	5	3,540	289	-	4	2,813	3,106	9,362	2,716	339,518	289,316	117%	1,349,441	-	140,511			
June	-	84	-	85	4,610	470	303	141	5,524	5,609	56	3,072	7	3,135	290	-	1	3,069	3,329	8,744	2,289	341,807	289,316	118%	1,354,688	-	141,189			
July	-	90	-	90	4,960	300	223	103	5,586	5,676	1,551	3,596	17	5,164	375	1	10	3,271	3,657	10,840	2,919	343,826	289,316	119%	1,359,292	-	141,682			
August	-	67	-	67	4,923	263	330	70	5,586	5,653	266	3,318	4	3,588	256	-	29	3,396	3,681	9,241	1,972	345,798	289,316	120%	1,366,039	-	142,344			
September	15	71	-	86	5,334	356	315	146	6,151	6,237	694	3,501	7	4,202	132	6	43	3,587	3,768	10,439	2,469	348,267	289,316	120%	1,372,703	-	143,614			
October	217	89	-	306	4,506	438	241	101	5,286	5,592	1,424	3,700	-	5,124	1,040	5	43	3,784	4,872	10,716	720	348,987	289,316	121%	1,379,226	-	144,247			
November	-	67	-	67	4,455	334	299	122	5,210	5,277	1,744	2,852	5	4,601	541	9	94	3,774	4,418	9,878	659	349,846	289,316	121%	1,385,563	-	145,015			
December	54	77	-	131	4,839	421	375	109	5,541	5,675	1,568	4,591	2	6,071	2,900	7	73	2,295	5,275	11,748	400	350,246	289,316	121%	1,390,640	-	144,845			
<b>YTD Total</b>	<b>287</b>	<b>1,082</b>	<b>-</b>	<b>1,379</b>	<b>61,597</b>	<b>6,802</b>	<b>4,487</b>	<b>1,695</b>	<b>74,581</b>	<b>75,960</b>	<b>13,478</b>	<b>42,627</b>	<b>574</b>	<b>56,679</b>	<b>17,107</b>	<b>30</b>	<b>585</b>	<b>28,665</b>	<b>46,387</b>	<b>132,639</b>	<b>29,573</b>	<b>350,246</b>	<b>289,316</b>	<b>121%</b>	<b>1,333,210</b>	<b>-</b>	<b>144,845</b>			

<sup>1</sup> Enrollments via data sharing between the IOUs.

<sup>2</sup> Enrollments via data sharing between departments and/or programs within the utility.

<sup>3</sup> Enrollments via data sharing with programs outside the IOU that serve low-income customers.

<sup>4</sup> No response includes no response to both Recertification and Verification.

<sup>5</sup> Penetration Rate and Enrollment Rate are the same value.

<sup>6</sup> Data represents total residential electric customers.

<sup>7</sup> In April 2022, SDG&E reinstated approximately 20,000 customers onto the CARE and FERA programs who had been impacted by the issues articulated SDG&E's March 17, 2022 "Request for an Extension of Deadlines to Comply with California Alternative Rates for Energy, Family Electric Rate Assistance, and Medical Baseline Recertification Requirements."

**Note:** Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

**CARE Table 3A - Post-Enrollment Verification Results (Model)**  
**San Diego Gas & Electric**  
**December 2022**

Month	Total CARE Households Enrolled	Households Requested to Verify	% of CARE Enrolled Requested to Verify Total	CARE Households De-enrolled (Due to no response)	CARE Households De-enrolled (Verified as Ineligible)	Total Households De-enrolled	% De-enrolled through Post Enrollment Verification	% of Total CARE Households De-enrolled
January	317,128	7	0.0%	2	-	2	29%	0%
February	319,081	12	0.0%	4	-	4	33%	0%
March	319,242	5	0.0%	4	-	4	80%	0%
April	336,802	4	0.0%	3	-	3	75%	0%
May	339,518	2	0.0%	1	-	1	50%	0%
June	341,807	804	0.2%	537	11	548	68%	0%
July	343,826	2,122	0.6%	1,423	24	1,447	68%	0%
August	345,798	2,680	0.8%	1,756	27	1,783	67%	1%
September	348,267	2,663	0.8%	1,154	45	1,199	45%	0%
October	348,987	2,424	0.7%	124	28	152	6%	0%
November	349,846	35	0.0%	6	-	6	17%	0%
December	350,246	30	0.0%	2	-	2	7%	0%
<b>YTD Total</b>	<b>350,246</b>	<b>10,788</b>	<b>3.1%</b>	<b>5,016</b>	<b>135</b>	<b>5,151</b>	<b>47.7%</b>	<b>1.5%</b>

**Note:** Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

**CARE Table 3B Post-Enrollment Verification Results (Electric only High Usage)**  
**San Diego Gas & Electric**  
**December 2022**

Month	Total CARE Households Enrolled	Households Requested to Verify	% of CARE Enrolled Requested to Verify Total	CARE Households De-enrolled (Due to no response)	CARE Households De-enrolled (Verified as Ineligible)	Total Households De-enrolled	% De-enrolled through Post Enrollment Verification	% of Total CARE Households De-enrolled
January	317,128	1,960	0.6%	1734	15	1,749	89.2%	0.6%
February	319,081	383	0.1%	272	5	277	72.3%	0.1%
March	319,242	381	0.1%	255	3	258	67.7%	0.1%
April	336,802	220	0.1%	157	4	161	73.2%	0.0%
May	339,518	398	0.1%	307	2	309	77.6%	0.1%
June	341,807	299	0.1%	222	1	223	74.6%	0.1%
July	343,826	13	0.0%	9	-	9	69.2%	0.0%
August	345,798	188	0.1%	141	-	141	75.0%	0.0%
September	348,267	1,652	0.5%	1236	23	1,259	76.2%	0.4%
October	348,987	786	0.2%	339	9	348	44.3%	0.1%
November	349,846	171	0.0%	21	2	23	13.5%	0.0%
December	350,246	294	0.1%	-	-	0	0.0%	0.0%
<b>YTD Total</b>	<b>350,246</b>	<b>6,745</b>	<b>1.9%</b>	<b>4,693</b>	<b>64</b>	<b>4,757</b>	<b>70.5%</b>	<b>1.4%</b>

**Note:** Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

**CARE Table 4 - Enrollment by County  
San Diego Gas & Electric  
December 2022**

County	Estimated Eligible Households <sup>1</sup>			Total Households Enrolled <sup>2</sup>			Enrollment Rate <sup>3</sup>		
	Urban	Rural	Total	Urban	Rural	Total	Urban	Rural	Total
Orange	16,607	-	16,607	15,704	-	15,704	95%	0%	95%
San Diego	266,215	6,494	272,709	326,913	7,629	334,542	123%	117%	123%
<b>Total</b>	<b>282,822</b>	<b>6,494</b>	<b>289,316</b>	<b>342,617</b>	<b>7,629</b>	<b>350,246</b>	<b>121%</b>	<b>117%</b>	<b>121%</b>

<sup>1</sup> As reflected in filing A.19-11-005, et al., Annual CARE Eligibility Estimates filed February 14, 2022. However, SDG&E noticed a rounding difference when calculating the Estimated Eligible Households by Urban and Rural breakdown, this resulted in a difference of (3) less Eligible Households.

<sup>2</sup> Total Households Enrolled includes submeter tenants.

<sup>3</sup> Penetration Rate and Enrollment Rate are the same value.

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

**CARE Table 5 - Recertification Results  
San Diego Gas & Electric  
December 2022**

Month	Total CARE Households	Households Requested to Recertify	% of Households Total (C/B)	Households Recertified	Households De-enrolled <sup>1</sup>	Recertification Rate % (E/C)	% of Total Households De-enrolled (F/B)
January	317,128	3,965	1.3%	3,057	361	9.1%	0.1%
February	319,081	2,046	0.6%	1,550	227	11.1%	0.1%
March	319,242	120	0.0%	7	82	68.3%	0.0%
April	336,802	144	0.0%	11	84	58.3%	0.0%
May	339,518	53	0.0%	6	37	69.8%	0.0%
June	341,807	157	0.0%	8	137	87.3%	0.0%
July	343,826	280	0.1%	63	174	62.1%	0.1%
August	345,798	1,867	0.5%	917	850	45.5%	0.2%
September	348,267	3,181	0.9%	1,632	367	11.5%	0.1%
October	348,987	3,810	1.1%	1,600	119	3.1%	0.0%
November	349,846	5,735	1.6%	1,139	110	1.9%	0.0%
December	350,246	6,235	1.8%	674	67	1.1%	0.0%
<b>YTD</b>	<b>350,246</b>	<b>27,593</b>	<b>7.9%</b>	<b>10,664</b>	<b>2,615</b>	<b>38.6%</b>	<b>0.7%</b>

<sup>1</sup>Includes customers who did not respond or who requested to be de-enrolled.

**Note:** Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

**CARE Table 6 - Capitation Contractors<sup>1</sup>**  
**San Diego Gas & Electric**  
**December 2022**

Contractor	Contractor Type (Check one or more if applicable)				Total Enrollments	
	Private	CBO	WMDVBE	LIHEAP	Current Month	Year-to-Date
211 SAN DIEGO		X			107	1,570
ALPHA MINI MART	X				-	57
AMERICAN RED CROSS WIC OFFICES		X	X		1	2
CHULA VISTA COMMUNITY COLLABORATIVE		X			-	3
COMMUNITY RESOURCE CENTER		X			-	1
ELDERHELP OF SAN DIEGO		X			-	-
HEARTS AND HANDS WORKING TOGETHER		X			-	-
HOME START		X			-	1
HORN OF AFRICA		X			-	-
INTERFAITH COMMUNITY SERVICES		X			-	-
LA MAESTRA FAMILY CLINIC		X			-	-
MAAC PROJECT		X		X	-	-
NEIGHBORHOOD HEALTH CARE		X			1	5
NORTH COUNTY HEALTH PROJECT, INC.	X				-	1
SAN DIEGO STATE UNIVERSITY WIC OFFICES		X			-	-
SAN YSIDRO HEALTH CENTERS		X			-	6
SCRIPPS HEALTH WIC		X			-	3
SOMALI BANTU ASSOCIATION OF AMERICA		X			-	-
SOMALI FAMILY SERVICES		X			-	-
VISTA COMMUNITY CLINIC		X			-	6
<b>Total Enrollments</b>					<b>109</b>	<b>1,655</b>

<sup>1</sup> All capitation contractors with current contracts are listed regardless of whether they have signed up customers or submitted invoices this year.

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

**CARE Program Table 7 - Expenditures for Pilots and Studies  
San Diego Gas & Electric  
December 2022**

CARE Program - Pilots and Studies	Authorized 2021-2026 Budget			Current Month Expenses			Year to Date Expenses			Cycle to Date Expenses		
	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total
<b>Pilots</b>												
CARE Outbound Calling Pilot			\$ 80,000	\$ 2,030	\$ 220	\$ 2,250	\$ 8,622	\$ 949	\$ 9,571			12%
<b>Studies</b>												
Joint IOU - 2022 Low Income Needs Assessment (LINA) Study			\$ 37,500	\$ 346	\$ 38	\$ 384	\$ 23,919	\$ 2,907	\$ 26,826			72%
Joint IOU - 2025 Low Income Needs Assessment (LINA) Study			\$ 37,500	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -			0%
Joint IOU - 2028 Low Income Needs Assessment (LINA) Study			\$ 37,500	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -			0%
Joint IOU - Statewide CARE-ESA Categorical Study			\$ 11,250	\$ (3,697)	\$ (404)	\$ (4,101)	\$ 12,900	\$ 1,460	\$ 14,360			128%
<b>Total</b>	\$ -	\$ -	\$ 203,750	\$ (1,320)	\$ (146)	\$ (1,467)	\$ 45,441	\$ 5,316	\$ 50,757			25%

**NOTE:** Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

**CARE Table 8**  
**CARE and Disadvantage Communities Enrollment Rate for Zip Codes**  
**San Diego Gas & Electric**  
**December 2022**

<b>Total CARE Households Enrolled</b>				
<b>Month</b>	<b>CARE Enrollment Rate for Zip Codes that have 10% or more disconnections [2]</b>	<b>CARE Enrollment Rate for Zip Codes in High Poverty (Income Less than 100% FPG) [3]</b>	<b>CARE Enrollment Rate for Zip Codes in High Poverty (with 70% or Less CARE Penetration) [3][4]</b>	<b>CARE Enrollment Rate for DAC (Zip/Census Tract) Codes in High Poverty (with 70% or Less CARE Enrollment Rate)[1]</b>
January				
February				
March				
April				
May				
June				
July				
August	N/A	122%	68.85%	N/A
September	N/A	122%	70%	N/A
October	N/A	122%	N/A	N/A
November	N/A	123%	70%	N/A
December	N/A	123%	68.70%	N/A
<b>YTD</b>	N/A	123%	68.70%	N/A

**Note:**

Penetration Rate and Enrollment Rate are the same value.

DACs are defined at the census tract level. Corresponding zip codes are provided for the purpose of this table; however, the entire zip code listed may not be considered a DAC.

Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

[1] All DAC Zip Codes have a CARE Enrollment Rate > 70%

[2] Due to the COVID customer protections, no customers have been disconnected since March 4, 2020.

[3] Includes zip codes with >25% of customers with incomes less than 100% FPG

[4] All High Poverty Zip Codes have a CARE Enrollment Rate > 70% for the month of September.

**CARE Table 8A**  
**CARE Top 10 Lowest Enrollment Rates in High Disconnection, High Poverty, and DAC Communities by Zip Code**  
**San Diego Gas & Electric**  
**December 2022**

ZIP	Top 10 Lowest CARE Enrollment Rate for Zip Codes that have 10% or more Disconnections [1]
ZIP00001	N/A
ZIP00002	N/A
ZIP00003	N/A
ZIP00004	N/A
ZIP00005	N/A
ZIP00006	N/A
ZIP00007	N/A
ZIP00008	N/A
ZIP00009	N/A
ZIP00010	N/A

ZIP	Top 10 Lowest CARE Enrollment Rate for Zip Codes in High Poverty (Income Less than 100% FPG) [2]
92061	69%
92101	72%
91905	77%
92122	78%
92060	91%
92066	93%
92078	96%
92086	101%
92058	112%
92025	118%

ZIP	Top 10 Lowest CARE Enrollment Rate for Zip Codes in DAC
91910	129%
92102	129%
92021	137%
91950	139%
92020	139%
92113	145%
91911	149%
92173	175%
92105	177%
92114	178%

Note:

[1] Due to the COVID customer protections, no customers have been disconnected since March 4, 2020.

[2] Includes zip codes with >25% of customers with incomes less than 100% FPG

Some zip codes rolled up to the nearest zip code for privacy reasons due to the number of people residing in that zip code.

DACs are defined at the census tract level. Corresponding zip codes are provided for the purpose of this table; however, the entire zip code listed may not be considered a DAC.



**FERA Table 1 - FERA Program Expenses  
San Diego Gas & Electric  
December 2022**

	<b>Authorized Budget [1]</b>	<b>Current Month Expenses</b>	<b>Year to Date Expenses</b>	<b>% of Budget Spent YTD</b>
<b>FERA Program:</b>	<b>Electric</b>	<b>Electric</b>	<b>Electric</b>	<b>Electric</b>
Outreach	\$ 361,080	\$ 37,826	\$ 183,551	51%
Processing / Certification Re-certification	\$ 12,874	\$ 558	\$ 17,319	135%
Post Enrollment Verification	\$ 923	\$ 99	\$ 877	95%
IT Programming	\$ 151,500	\$ 3,247	\$ 22,274	15%
Pilot(s)	\$ -	\$ -	\$ -	0%
Studies	\$ 50,000	\$ -	\$ -	0%
Regulatory Compliance	\$ 44,660	\$ 5,362	\$ 51,729	116%
General Administration	\$ 71,930	\$ 1,611	\$ 27,383	38%
CPUC Energy Division	\$ 10,183	\$ 1,405	\$ 6,913	68%
<b>SUBTOTAL MANAGEMENT COSTS</b>	<b>\$ 703,150</b>	<b>\$ 50,108</b>	<b>\$ 310,046</b>	<b>44%</b>
FERA Rate Discount [2]	\$ 3,711,343	\$ 367,785	\$ 4,692,214	126%
<b>TOTAL PROGRAM COSTS &amp; CUSTOMER DISCOUNTS</b>	<b>\$ 4,414,493</b>	<b>\$ 417,893</b>	<b>\$ 5,002,260</b>	<b>113%</b>
Indirect Costs		\$ 4,837	\$ 58,344	

1. Budget approved in D.21-06-015, Attachment 1, Table 4.
2. FERA Discount amount reflected in Advice Letter 3849-E, effective January 1, 2022.

'NOTE: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

**FERA Table 2 - Enrollment, Recertification, Attrition, & Penetration**  
**San Diego Gas & Electric**  
**December 2022**

	New Enrollment										Recertification				Attrition (Drop Offs)				Enrollment		Total FERA Participants <sup>6</sup>	Estimated FERA Eligible	Enrollment Rate % (W/X) <sup>6</sup>		
	Automatic Enrollment				Self-Certification (Income or Categorical)						Total New Enrollment (E+J)	Scheduled	Non-Scheduled (Duplicates)	Automatic	Total Recertification (L+M+N)	No Response <sup>4</sup>	Failed PEV	Failed Recertification	Other	Total Attrition (P+Q+R+S)				Gross (K+O)	Net Adjusted (K-T)
	Inter-Utility <sup>1</sup>	Intra-Utility <sup>2</sup>	Leveraging <sup>3</sup>	Combined (B+C+D)	Online	Paper	Phone	Capitation	Combined (F+G+H+I)																
<b>January</b>	-	-	-	-	176	40	14	5	235	235	6	39	-	45	208	-	53	(119)	142	280	93	11,576	43,709	26%	
<b>February</b>	-	-	-	-	245	16	28	5	294	294	4	47	-	51	173	-	36	195	404	345	(110)	11,466	43,709	26%	
<b>March</b>	-	-	-	-	256	10	26	-	292	292	2	47	-	49	64	-	16	193	273	341	19	11,485	43,709	26%	
<b>April</b>	-	-	-	-	162	19	6	3	190	190	-	33	-	33	4	-	12	(687)	(671)	223	861	12,346	43,709	28%	
<b>May</b>	-	-	-	-	153	20	7	-	180	180	-	46	-	46	2	-	-	210	216	226	(36)	12,310	43,709	28%	
<b>June</b>	-	-	-	-	90	12	6	1	109	109	-	25	-	25	2	-	-	222	224	134	(115)	12,195	43,709	28%	
<b>July</b>	-	-	-	-	2	118	9	5	133	135	4	24	-	28	2	-	3	225	230	163	(95)	12,100	43,709	28%	
<b>August</b>	-	2	-	-	2	103	7	12	122	124	2	30	-	32	-	1	14	205	220	156	(96)	12,004	43,709	27%	
<b>September</b>	-	6	-	-	6	206	3	12	221	227	1	73	-	74	4	-	19	157	180	301	47	12,051	43,709	28%	
<b>October</b>	-	5	-	-	5	166	3	8	178	183	15	76	-	91	53	-	45	140	238	274	(55)	11,996	43,709	27%	
<b>November</b>	-	10	-	-	10	207	6	16	230	240	9	68	-	77	7	-	42	131	180	317	60	12,066	43,709	28%	
<b>December</b>	-	10	-	-	10	154	21	21	200	210	13	166	-	179	54	-	51	126	231	389	(21)	12,035	43,709	28%	
<b>YTD Total</b>	-	35	-	-	35	2,036	166	161	21	2,384	2,419	56	674	-	730	573	1	295	998	1,867	3,149	562	12,035	43,709	28%

<sup>1</sup> Enrollments via data sharing between the IOUs.

<sup>2</sup> Enrollments via data sharing between departments and/or programs within the utility.

<sup>3</sup> Enrollments via data sharing with programs outside the IOU that serve low-income customers.

<sup>4</sup> No response includes no response to both Recertification and Verification.

<sup>5</sup> Penetration Rate and Enrollment Rate are the same value.

<sup>6</sup> In April 2022, SDG&E reinstated approximately 20,000 customers onto the CARE and FERA programs who had been impacted by the issues articulated SDG&E's March 17, 2022 "Request for an Extension of Deadlines to Comply with California Alternative Rates for Energy, Family Electric Rate Assistance, and Medical Baseline Recertification Requirements" to Rachel Peterson, CPUC Executive Director, which was subsequently approved on May 13, 2022.

**Note:** Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

**FERA Table 3A - Post-Enrollment Verification Results (Model)**  
**San Diego Gas & Electric**  
**December 2022**

Month	Total FERA Households Enrolled	Households Requested to Verify	% of FERA Enrolled Requested to Verify Total	FERA Households De-enrolled (Due to no response)	FERA Households De-enrolled (Verified as Ineligible)	Total Households De-enrolled	% De-enrolled through Post Enrollment Verification	% of Total FERA Households De-enrolled
January	11,576	-	0.0%	-	-	-	0.0%	0.0%
February	11,466	1	0.0%	-	-	-	0.0%	0.0%
March	11,485	-	0.0%	-	-	-	0.0%	0.0%
April	12,346	-	0.0%	-	-	-	0.0%	0.0%
May	12,310	-	0.0%	-	-	-	0.0%	0.0%
June	12,195	45	0.4%	-	1	1	2.2%	0.0%
July	12,100	64	0.5%	-	1	1	1.6%	0.0%
August	12,004	77	0.6%	-	2	2	2.6%	0.0%
September	12,051	69	0.6%	3	2	5	7.2%	0.0%
October	11,996	84	0.7%	1	1	2	2.4%	0.0%
November	12,056	60	0.5%	-	-	-	0.0%	0.0%
December	12,035	2	0.0%	-	-	-	0.0%	0.0%
<b>YTD Total</b>	<b>12,035</b>	<b>402</b>	<b>3.3%</b>	<b>4</b>	<b>7</b>	<b>11</b>	<b>2.7%</b>	<b>0.1%</b>

**Note:** Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

**FERA Table 3B Post-Enrollment Verification Results (Electric only High Usage)**  
**San Diego Gas & Electric**  
**December 2022**

Month	Total FERA Households Enrolled	Households Requested to Verify	% of FERA Enrolled Requested to Verify Total	FERA Households De-enrolled (Due to no response)	FERA Households De-enrolled (Verified as Ineligible)	Total Households De-enrolled	% De-enrolled through Post Enrollment Verification	% of Total FERA Households De-enrolled
January	11,576	-	0.0%	-	-	-	0.0%	0.0%
February	11,466	-	0.0%	-	-	-	0.0%	0.0%
March	11,485	-	0.0%	-	-	-	0.0%	0.0%
April	12,346	-	0.0%	-	-	-	0.0%	0.0%
May	12,310	-	0.0%	-	-	-	0.0%	0.0%
June	12,195	-	0.0%	-	-	-	0.0%	0.0%
July	12,100	-	0.0%	-	-	-	0.0%	0.0%
August	12,004	-	0.0%	-	-	-	0.0%	0.0%
September	12,051	-	0.0%	-	-	-	0.0%	0.0%
October	11,996	-	0.0%	-	-	-	0.0%	0.0%
November	12,056	-	0.0%	-	-	-	0.0%	0.0%
December	12,035	-	0.0%	-	-	-	0.0%	0.0%
<b>YTD Total</b>	<b>12,035</b>	<b>-</b>	<b>0.0%</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>0.0%</b>	<b>0.0%</b>

**Note:** Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

**FERA Table 4 - Enrollment by County  
San Diego Gas & Electric  
December 2022**

County	Estimated Eligible Households			Total Households Enrolled <sup>1</sup>			Enrollment Rate <sup>2</sup>		
	Urban	Rural	Total	Urban	Rural <sup>3</sup>	Total	Urban	Rural	Total
Orange	2,102	-	2,102	463	-	463	22%	0%	22%
San Diego	40,415	1,192	41,607	11,275	297	11,572	28%	25%	28%
<b>Total</b>	<b>42,517</b>	<b>1,192</b>	<b>43,709</b>	<b>11,738</b>	<b>297</b>	<b>12,035</b>	<b>28%</b>	<b>25%</b>	<b>28%</b>

<sup>1</sup> Total Households Enrolled includes submeter tenants.

<sup>2</sup> Penetration Rate and Enrollment Rate are the same value.

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

**FERA Table 5 - Recertification Results  
San Diego Gas & Electric  
December 2022**

<b>Month</b>	<b>Total FERA Households</b>	<b>Households Requested to Recertify</b>	<b>% of Households Total (C/B)</b>	<b>Households Recertified</b>	<b>Households De-enrolled</b>	<b>Recertification Rate % (E/C)</b>	<b>% of Total Households De-enrolled (F/B)</b>
January	11,576	76	0.7%	0	58	0%	0.5%
February	11,466	40	0.3%	3	21	8%	0.2%
March	11,485	6	0.1%	-	2	0%	0.0%
April	12,346	6	0.0%	-	1	0%	0.0%
May	12,310	1	0.0%	-	1	0%	0.0%
June	12,195	4	0.0%	-	4	0%	0.0%
July	12,100	5	0.0%	1	3	20%	0.0%
August	12,004	78	0.6%	8	64	10%	0.5%
September	12,051	160	1.3%	11	74	7%	0.6%
October	11,996	168	1.4%	8	45	5%	0.4%
November	12,056	223	1.8%	10	39	4%	0.3%
December	12,035	240	2.0%	1	25	0%	0.2%
<b>YTD</b>	<b>12,035</b>	<b>1,007</b>	<b>8.4%</b>	<b>42</b>	<b>337</b>	<b>4.2%</b>	<b>2.8%</b>

**Note:** Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

**FERA Table 6 - Capitation Contractors<sup>1</sup>**  
**San Diego Gas & Electric**  
**December 2022**

Contractor	Contractor Type (Check one or more if applicable)				Total Enrollments	
	Private	CBO	WMDVBE	LIHEAP	Current Month	Year-to-Date
211 SAN DIEGO		X			4	21
ALPHA MINI MART	X				-	
AMERICAN RED CROSS WIC OFFICES		X	X		-	-
CHULA VISTA COMMUNITY COLLABORATIVE		X			-	-
COMMUNITY RESOURCE CENTER		X			-	-
ELDERHELP OF SAN DIEGO		X			-	-
HEARTS AND HANDS WORKING TOGETHER		X			-	-
HOME START		X			-	-
HORN OF AFRICA		X			-	-
INTERFAITH COMMUNITY SERVICES		X			-	-
LA MAESTRA FAMILY CLINIC		X			-	-
MAAC PROJECT		X		X	-	-
NEIGHBORHOOD HEALTH CARE		X			-	-
NORTH COUNTY HEALTH PROJECT, INC.	X				-	-
SAN DIEGO STATE UNIVERSITY WIC OFFICES		X			-	-
SAN YSIDRO HEALTH CENTERS		X			-	-
SCRIPPS HEALTH WIC		X			-	-
SOMALI BANTU ASSOCIATION OF AMERICA		X				
SOMALI FAMILY SERVICES						
VISTA COMMUNITY CLINIC		X			-	-
<b>Total Enrollments</b>					<b>4</b>	<b>21</b>

<sup>1</sup> All capitation contractors with current contracts are listed regardless of whether they have signed up customers or submitted invoices this year.

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.