

**BEFORE THE PUBLIC UTILITIES COMMISSION  
OF THE STATE OF CALIFORNIA**

Application of Pacific Gas and Electric  
Company for Approval of Energy Savings  
Assistance and California Alternate Rates for  
Energy Programs and Budgets for 2021-2026  
Program Years.

(U 39 M)

Application No. 19-11-003  
(Filed November 4, 2019)

And Related Matters.

Application No. 19-11-004  
Application No. 19-11-005  
Application No. 19-11-006  
Application No. 19-11-007

**MONTHLY REPORT OF PACIFIC GAS AND ELECTRIC COMPANY (U 39 M)  
ON INCOME QUALIFIED ASSISTANCE PROGRAMS FOR DECEMBER 2022**

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Dated: January 23, 2023

Attorney for:  
PACIFIC GAS AND ELECTRIC COMPANY

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In accordance with Ordering Paragraph 17 of Decision (D.) 01-05-033, Pacific Gas and Electric Company hereby submits its attached monthly status report on the results of its Energy Savings Assistance (ESA) Program, California Alternate Rates for Energy (CARE) Program, and Family Electric Rate Assistance (FERA) Program efforts, showing results through December 2022. Pursuant to D.21-06-015, the new ESA, CARE and FERA Program funding cycle began on July 1, 2021.

Respectfully Submitted,

JENNIFER C. REYES LAGUNERO

By: /s/ Jennifer C. Reyes Lagunero  
JENNIFER C. REYES LAGUNERO

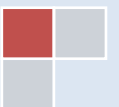
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Energy Savings Assistance (ESA),  
California Alternate Rates for Energy (CARE),  
and Family Energy Rate Assistance (FERA)  
Program Monthly Report for December 2022



# PACIFIC GAS AND ELECTRIC COMPANY

Energy Savings Assistance Program,  
California Alternate Rates for Energy Program, and  
Family Electric Rate Assistance Program  
Monthly Report for December 2022

## Table of Contents

<b><u>Title</u></b>	<b><u>Page</u></b>
<b>Regulatory Update.....</b>	<b>2</b>
<b>1. Energy Savings Assistance Program Executive Summary .....</b>	<b>3</b>
1.1 Energy Savings Assistance Program Overview .....	3
1.2 ESA Customer Outreach and Enrollment Update.....	5
1.3 Leveraging Success Evaluation, Including California State Department of Community Services and Development (CSD).....	11
1.4 ESA Workforce Education & Training.....	11
1.5 ESA Studies and Pilots .....	12
1.6 Miscellaneous.....	14
<b>2. California Alternate Rates for Energy Program Executive Summary .....</b>	<b>15</b>
2.1 CARE Program Summary.....	16
2.2 CARE Outreach.....	17
2.3 CARE Recertification Complaints .....	19
2.4 CARE Pilots and Studies.....	20
2.5 Miscellaneous.....	21
<b>3. Family Electric Rate Assistance Program Executive Summary .....</b>	<b>23</b>
3.1 FERA Program Summary.....	24
3.2 FERA Outreach.....	25
3.3 FERA Recertification Complaints .....	27
3.4 FERA Pilots and Studies.....	28
<b>4. Appendix: ESA, CARE and FERA Tables .....</b>	<b>29</b>

# PACIFIC GAS AND ELECTRIC COMPANY

## Energy Savings Assistance Program, California Alternate Rates for Energy Program, and Family Electric Rate Assistance Program

### Monthly Report for December 2022

The Energy Savings Assistance (ESA), California Alternate Rates for Energy (CARE), and Family Electric Rate Assistance (FERA) programs are long-standing programs designed to assist income-qualified households in Pacific Gas and Electric (PG&E)'s service territory in reducing their energy usage and monthly utility expenses. Decision (D.) 21-06-015 authorized a new ESA, CARE, and FERA program funding cycle beginning July 1, 2021, through December 31, 2026.

PG&E's monthly report for December 2022 complies with the income-qualified programs reporting requirements established in D.21-06-015 to include FERA, and with all reporting and program evaluation requirements previously established for the CARE and ESA Programs.<sup>1</sup>

### Regulatory Update

#### **Energy Savings Assistance (ESA) Program**

**ESA Working Group (WG):** The December 15, 2022, ESA Working Group (WG) meeting centered around a stakeholder discussion on the timing considerations for the IOUs to jointly file the ESA mid-cycle progress report, and included sub-working group and membership updates. Meeting materials for this public meeting can be accessed by visiting:

<https://pda.energydataweb.com/#!/documents/2748/view>.

**ESA Working Group Member Solicitation – Extension for New Membership Opportunity:** On December 16, 2022, PG&E, on behalf of the Investor-Owned Utilities (IOUs) and the California Public Utilities Commission's (CPUC) Energy Division (ED), extended the timeline for new applications for membership into the 2023 ESA Working Group (WG) that was originally sent out on November 15, 2022. Additional information on the ESA WG including meeting agenda, presentations, and notes, may be found on the CPUC's public document area at <https://pda.energydataweb.com/#!/>.

#### **Miscellaneous**

**Low Income Oversight Board (LIOB):** On December 8, 2022, PG&E participated in the Q4 2022 meeting of the LIOB that was held in-person in Sacramento and remotely. During this meeting, the IOUs provided their respective updates on the CARE, FERA, and ESA Programs, unspent funds for the ESA program, COVID-19 Impacts, Public Safety Power Shutoff (PSPS) planning, and disconnections and arrearage management initiatives. Additional information on LIOB quarterly meetings including agendas and presentations may be found on the CPUC's LIOB site at <https://liob.cpuc.ca.gov/previous-liob-meetings/>.

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<sup>1</sup> The IOUs worked with Energy Division (ED) staff to revise reporting tables and formats in compliance with the mandates of D.21-06-015. PG&E is using the most recent monthly reporting template that was approved by ED in March 2022 to provide its monthly updates of the ESA, CARE, and FERA programs beginning with its March 2022 report.

## 1. Energy Savings Assistance (ESA) Program Executive Summary

The ESA Program provides no-cost home weatherization, energy-efficient appliances, and energy education services to income-qualified PG&E customers<sup>2</sup> throughout PG&E's service territory. ESA is a resource program emphasizing long-term energy savings and serves all willing and eligible low-income customers by providing all feasible ESA Program measures based on need states, at no cost to the customer through a direct-install approach. All housing types are eligible to participate, and the ESA Program is available to both homeowners and renters.

D.21-06-015 approved the ESA program budget for Program Years (PYs) 2021-2026. The total 2022 authorized ESA Program budget is \$180,979,812, which covers all programs in the ESA portfolio, including the long-standing "ESA Main" program for single-family (SF) and multi-family (MF) housing, the MF-Common Area Measures (CAM) program, and studies, and pilots, including the Pilot Plus and Pilot Deep program. From January 1, 2022, to December 31, 2022, PG&E expended \$133,189,766 in total ESA program costs. Further details of ESA expenses are provided in the ESA Summary Table, ESA Table 1 and ESA Table 1A in the Appendix.

### 1.1 Energy Savings Assistance Program Overview

#### 1.1.1 Provide a summary of the Energy Savings Assistance Program elements as approved in Decision (D.) 21-06-015.

ESA Table 1: ESA Main (SF, MH, MF In-Unit) Summary of Expenses for 2022			
	2022 Authorized/Planning Assumptions <sup>[a]</sup>	Actual YTD <sup>[b]</sup>	% YTD <sup>[c]</sup>
<b>Budget<sup>[d]</sup></b>	\$118,591,601	\$123,122,379	104%
<b>Homes Treated</b>	59,340	67,551	114%
<b>kWh Saved<sup>[e]</sup></b>	15,093,167	24,497,768	162%
<b>kW Demand Reduced<sup>[e]</sup></b>	2,859	5,373	174%
<b>Therms Saved<sup>[e]</sup></b>	629,105	1,166,226	185%
<b>GHG Emissions Reduced (Tons)</b>	N/A	25,939	
<sup>[a]</sup> Authorized ESA budget, energy savings goals and household treatment target per D.21-06-015.			
<sup>[b]</sup> As shown in ESA Monthly Report Table 1, and Table 2.			
<sup>[c]</sup> PG&E's actual YTD expenses are higher than the 2022 authorized budget, due to higher spend in some measure categories. PG&E will describe the fund shift from its MF CAM budget to ESA Main in its forthcoming 2022 Annual Report.			
<sup>[d]</sup> ESA Main program budget includes measures and program administrative budget categories as shown on ESA Monthly Report Table 1. 2022 authorized budget and expenditures includes Benefit Burdens as approved in (D.)20-12-005.			
<sup>[e]</sup> Per Table 5 of Attachment 1, D. 21-06-015, the 2022 goals for kWh, kW, and Therms include ESA Main and MF CAM; however, the above table reports results only from ESA Main, and does not include results from MF CAM.			

<sup>2</sup> To qualify for the ESA Program, a residential customer's household income must be at or below 250 percent of Federal Poverty Guidelines, as set in Senate Bill 756, and that became effective on July 1, 2022. Formerly, the ESA program eligibility was set at 200 percent of FPG, per D.05-10-044.

From January 2022 through December 2022, PG&E's ESA Main (SF, Mobile Home (MH), MF In-Unit) treated 67,551 homes, resulting in 24,497,768 kWh saved, 5,373 kW demand reduced, and 1,166,226 Therms saved. In addition, 25,939 tons of GHG emissions were reduced.

ESA Table 2: MF CAM Summary of Expenses for 2022			
	2022 Authorized/Planning Assumptions <sup>[a]</sup>	Actual YTD	% YTD
<b>Budget</b> <sup>[b]</sup>	\$47,760,413	\$6,309,903	13%
<b>Properties Treated</b>	33	45	136%
<b>kWh Saved</b>	N/A	1,756,170	
<b>kW Demand Reduced</b>	N/A	39	
<b>Therms Saved</b>	N/A	115,328	
<sup>[a]</sup> 2022 Properties Treated target is from Advice Letter 4472-G/6279-E. Other planning assumptions values are based on the historical average of the completed ESA CAM projects. <sup>[b]</sup> 2022 Budget planning assumptions includes unspent funds from the previous funding cycle that were carried over to the current PY per D.21-06-015.			

In December 2022, PG&E's ESA MF CAM program treated eight properties with 126 buildings and with 328,500 kWh and 17,595 Therms saved. YTD, PG&E has treated 45 properties with 1,756,170 kWh and 115,328 Therms savings which exceeds the program's treatment target of 33 properties for 2022. The top three measures installed in December were interior LED Screw-in with 288 installed, exterior LED wall and pole mounted fixtures with 270 installed, and interior LED T8 Lamp with 212 installed.

ESA Table 3: Pilot Plus and Pilot Deep Summary of Expenses for 2022			
	2022 Authorized/Planning Assumptions <sup>[a]</sup>	Actual YTD <sup>[b]</sup>	% YTD
<b>Budget</b> <sup>[c]</sup>	\$8,749,299	\$907,761	10%
<b>Homes Treated</b>	-	-	-
<b>kWh Saved</b>	-	-	-
<b>kW Demand Reduced</b>	-	-	-
<b>Therms Saved</b>	-	-	-
<b>GHG Emissions Reduced (Tons)</b>	-	-	-
<sup>[a]</sup> Home treatment, energy savings and GHG emissions reduction targets were not included in D. 21-06-015. PG&E will report on actual achievements upon completion of home treatment. <sup>[b]</sup> Actual homes treated, savings and GHG emissions reduction values will be reported when projects have been fully closed (i.e. inspected, issues resolved, permits closed, as applicable) and reported by Pilot Implementer to PG&E. <sup>[c]</sup> Pilot Plus and Pilot Deep budget and expenditures as shown on ESA Monthly Report Table 1A-1.			

PG&E launched the ESA Pilot Plus and Pilot Deep Program (Pilot Plus/Deep) at the end of June 2022 with a fully executed third-party pilot implementation contract.<sup>3</sup> The Pilot began outreach in October 2022, home assessments in November 2022, and installations in December 2022. PG&E will begin reporting actual homes treated, energy savings and GHG emissions reduction values following the completion of the first successful home treatment, including final inspection, issue resolution (if any), and permit closure (if applicable). Additional information on Pilot Plus/Deep is included in Section 1.5.2, ESA Program Pilots.

### 1.1.2 Program Measure Changes

There were no program measure changes during this reporting period.

## 1.2 ESA Customer Outreach and Enrollment Update

### 1.2.1 Provide a summary of the Energy Savings Assistance Program outreach and enrollment strategies deployed this month.

**ESA Main (SF, MH, and MF In-Unit) Program Contractor Outreach:** Contractors relied on a variety of activities to conduct outreach, but primarily utilized outbound calling from assigned lead lists and canvassing in areas with a high propensity for eligible customers. Additional methods included outbound calls from contractor-generated lists of CARE or Zip-7 customers as well as responding to referrals.

**ESA Main Customer Satisfaction Score:** In an effort to ensure that customers are highly satisfied and have an outstanding experience with the ESA program, PG&E conducts robust surveys of participants. YTD 2022, the ESA surveys have yielded an 85% customer satisfaction rating; meaning that 85% of respondents described their experience as “excellent” or “very good.” PG&E conducts a detailed analysis of the survey results to identify areas of success, and pinpoint opportunities for improvement, and then shares the results with the ESA contractors in order to optimize ESA offerings from the customer perspective. These results are also used to identify trends in contractor performance and create opportunities for contractor soft skills training.

**ESA Program Multifamily Common Area Measure (MF CAM) Initiative:** PG&E’s ESA CAM program has reached its enrollment goal for program year 2022 and has officially closed enrollment and is preparing for transition to the Northern MFWB program. As of December 2022, all of PG&E’s ESA CAM program’s active projects have completed treatment.

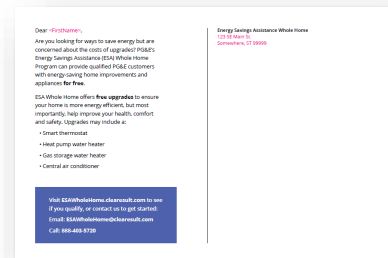
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<sup>3</sup> D.21-06-015 Ordering Paragraph 42 states “The Pilot Plus and Pilot Deep program must be launched by the beginning of the third quarter of 2022” (p. 480). PG&E in its Pilot Implementation Plan Advice letter defined program launch as beginning with an executed contract. See PG&E Advice Letter 4530-G/6412-E (November 19, 2021), p.4, fn.11.



**ESA Pilot Plus and Pilot Deep:** Outreach for ESA Pilot Plus and Pilot Deep<sup>4</sup> continued in December, with 1,098 customers receiving Pilot communications (email, mailed postcards, or phone-based outreach to those without email). As a result of ongoing outreach, throughout December 2023, 25 customers inquired about the Pilot's offerings, six were pre-qualified as eligible, and seven home assessments were scheduled.<sup>5</sup> Not all customers who express interest will be ideal candidates for the Pilot. In such cases, the Pilot directs customers to alternative assistance programs, such as ESA, CARE, FERA, Medical Baseline, and more.

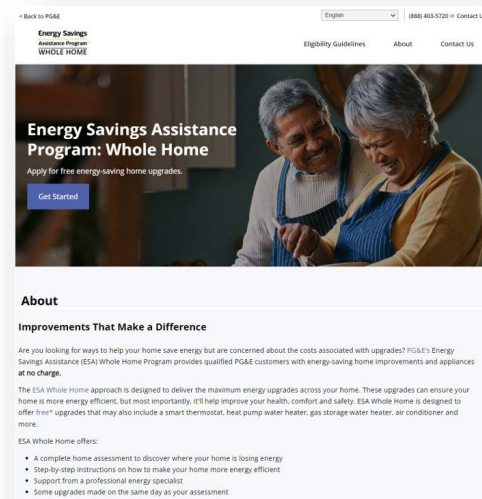
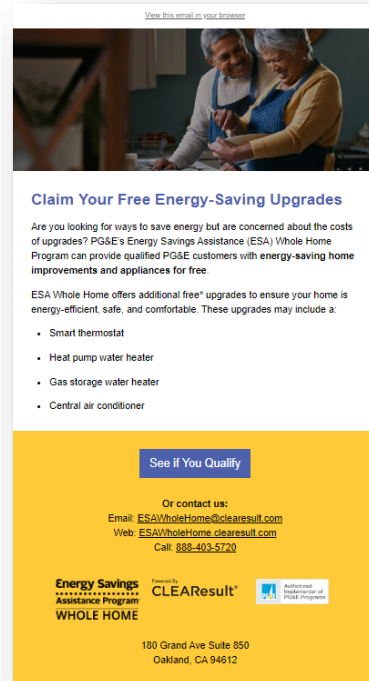
Outreach is being conducted by the third-party pilot implementer, CLEAResult. All outreach materials contain the ESA logo<sup>6</sup> as well as CLEAResult and PG&E logos. PG&E has also published a website with frequently asked questions (English and Spanish), and provided customer service center staff with information about Pilot offerings in an effort to validate for customers that the Pilot's offerings are legitimate. Samples of outreach material (postcard, email, website) are provided below:



<sup>4</sup> The ESA Pilot Plus and Pilot Deep offerings will be referred to as “Energy Savings Assistance Program: Whole Home” (or “ESA Whole Home” for short) in all customer engagement settings, including marketing and outreach materials.

<sup>5</sup> These values are a snapshot of activity during a single month. Response rates, pre-qualifications, and scheduled audits may result from prior months’ outreach efforts.

<sup>6</sup> As reported in the September 2022 monthly report, the Pilot is using the ESA logo with the tagline, “Whole Home” added to the bottom to differentiate the Pilot’s offerings from other offerings within the ESA portfolio.



**Language Line:** PG&E continues to work with LanguageLine Solutions to provide language translation services for all of its customers. During the month of December 2022, 90 ESA customers required assistance through PG&E's designated language line.

**Tribal Outreach:** PG&E continued working in December to both support the current tribe participating in its Outreach Grant program and to prepare for the 2023 Outreach Grant program cycle.<sup>7</sup>

In December 2022, the Tejon Tribe's grant-funded activities included:

- Presenting information on CARE, FERA, Medical Baseline and ESA programs to more than 400 members in their general council meeting.
- SWAG bags were given to residents for holiday celebrations and included PG&E CARE, FERA, Medical Baseline, and ESA programs information.
- Four Tejon Tribe members contacted Senior Program Manager to sign up for the ESA program. They were referred to the ESA contractor for work to be performed in early January 2023.

In addition, in December 2022, PG&E finalized modifications to its Outreach Grant program, based on tribal input received, and sent an announcement of the Grant cycle program to all Federally Recognized, Non-Federal Recognized, TANF, and Tribal Housing Authority offices. The primary changes to the 2023 Outreach Grant from 2022's Outreach Grant included an increase in the funding available for each tribe, (from \$5k to \$30k annually) and an increase in the grant term (from 1-year grants to 2-year grants with an option to renew for a 3<sup>rd</sup> year). In addition, in December, the Q4 Newsletter was sent out with information on safety during the

<sup>7</sup> PG&E's Tribal Outreach grants were designed pursuant to OP 145 of D. 21-06-015, requiring the utilities to develop "mini-grants" for tribes to support their outreach and coordination efforts with the IOUs.

holidays, energy saving tips, current PG&E ESA tribal partnerships, and the announcement on the revised Outreach Grant Program for 2023.

## 1.2.2 Customer Assistance Marketing, Education and Outreach for the ESA Program

In December 2022, PG&E continued to receive responses from a direct marketing campaign deployed in July 2022 to 100,000 income-qualified customers whose homes have either been treated or not yet been treated by the ESA Program. Through December 2022, the campaign generated 13,770 qualified leads. The campaign launched new creative in English and Spanish, highlighting the new income guidelines qualifications that went into effect on July 1, 2022, and qualified an additional estimated 300k customers. Customers residing in Disadvantaged Communities (DACs) were prioritized for outreach, resulting in 8,715 applications from this segment, for a response rate of 13%.

Good news! Now more people qualify for the Energy Savings Assistance Program

What have just been  
Billing Address  
Billing Address  
City State, ZIP

**Income guidelines have changed.**  
You may qualify now even if you didn't before.

- The Energy Savings Assistance Program now also qualifies customers with energy-saving home improvements at no charge.
- Renters and homeowners can qualify.
- New energy-saving products could save you energy and make your home more comfortable.
- You may also qualify if you are enrolled in assistance programs like SNAP, Medicaid, WIC, LIHEAP, or others.
- All information collected by PG&E will remain confidential.

**Applying is fast and easy**  
Visit [pge.com/easysesa](http://pge.com/easysesa)  
or fill out and return this reply form below

Don't lose out on a free energy-efficient upgrade? Return this reply form today

What have just been  
NAME  
PHONE NUMBER  
Billing Address  
Billing Address  
City State, ZIP

Please return using the postage-paid envelope provided.

Separate from mail and postage, the PG&E Energy Savings Assistance Program is a free service. PG&E will not charge you for the program. PG&E will not charge you for the program. PG&E will not charge you for the program.

PG&E

Energy Savings Assistance Program

Income Guidelines

Size of Household	Total Annual Household Income
1	\$33,875
2	\$45,775
3	\$57,675
4	\$69,575
5	\$81,475
6	\$93,375
7	\$105,275
8	\$117,175
9	\$129,075
10	\$140,975
Each Additional Household Member	\$11,900

Valid through May 31, 2023

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Now more people qualify for the Energy Savings Assistance Program

Apply now »

Income guidelines have changed. You may qualify now even if you didn't before.

- The Energy Savings Assistance Program provides qualified customers with energy-saving home improvements at no charge.
- Renters and homeowners can qualify.
- New energy-saving products could save you energy and make your home more comfortable.
- You may also qualify if you are enrolled in assistance programs like SNAP, Medicaid, WIC, LIHEAP, or others. See a complete list at [pge.com/easysesa](http://pge.com/easysesa)

Applying is fast and easy

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CSP 0222-0035





PG&E continued to deploy the CARE Welcome Kit<sup>8</sup> to customers who were newly enrolled in the CARE program. In December 2022, 2,457 kits were sent, and PG&E received 218 ESA applications from that deployment, for a 7% response rate.

**PG&E Customer Contact Centers, Branch Offices, and Payment Offices:** PG&E permanently closed its Customer Service Offices throughout Northern and Central California.

### 1.2.3 Managing Energy Use

As part of its energy education, PG&E provides customers with online resources to assist in managing their energy use. In December 2022, ESA contractors assisted 463 customers with signing up for MyAccount and enrolled 626 customers in Energy Alerts. From MyAccount, customers can access and perform a Home Energy Checkup and CARE-enrolled customers can view their latest Personalized Energy Profile (PEP) report. The PEP report, available to CARE-enrolled customers and ESA contractors quarterly, offers customized behavioral and energy conservation tips, and rate recommendations based on the customer's energy use, load profile, and season of the year. In addition, participants in the ESA program receive collateral "leave behinds" (printed materials) from ESA contractors with tips for managing energy, rate plan choices, and other programs and resources that they may be qualified for, both administered by PG&E and by third parties.

### 1.2.4 Services to Reduce Energy Bill

PG&E's ESA contractors provide collateral leave behinds that present solutions for saving money and managing energy costs for all ESA participants. PG&E's Universal Brochure provides comprehensive information to ESA customers about bill discount and assistance programs, rate plan choices, energy management and payment support programs in an easy-to-read format. ESA contractors are trained to discuss new opportunities for bill savings and assist in program enrollment, such as the Arrearage Management Plan (AMP) and referrals to the DAC-SASH and LIHEAP program administrators for qualified and interested households. The ESA Program also has cross referral and direct enrollment processes to auto-enroll eligible income-qualified customers into the CARE or FERA program. Customers who are ineligible for CARE but eligible for FERA are auto-enrolled in the FERA program.

### 1.2.5 Additional Activities

**CARE Discounts Removed:** The ESA program systematically removes CARE customers who apply for ESA but are proven to be over income. PG&E identified no such customers from CARE in December 2022.

**New Contractors and Community-Based Organizations (CBOs):** In December 2022, PG&E had no new Contractors or CBOs join the ESA program.

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<sup>8</sup> Since January 2018, PG&E has included a personalized pre-filled response form for the ESA Program in the CARE Welcome Kit. Customers who wish to participate may complete the form and return it to PG&E.

### **1.3 Leveraging Success Evaluation, Including California State Department of Community Services and Development (CSD)**

#### **1.3.1 Please provide a status on referrals, of the leveraging and coordination effort with CSD. Expand on activities and success rates across the list of programs from the Coordination Workshop, such as Affordable Broadband and Lifeline, as applicable to ESA, CARE and FERA. What new steps or programs have been implemented? What was the result in terms of new enrollments?**

**CSD Low Income Weatherization Program (LIWP) (MF) Leveraging Projects:** PG&E is open to collaborating with CSD to explore potential LIWP-MF leveraging and measure implementation and explore strategies that may be most effective for leveraging the 2022-2026 ESA programs.

There was no CSD-LIWP leveraging activity in December 2022.

**Low Income Home Energy Assistance Program (LIHEAP) Energy Star® Refrigerator Installations:** There were no refrigerators installed through LIHEAP leveraging in December 2022.

**CSD Data Sharing:** PG&E continues to share data with CSD on a monthly and annual basis and as requests are made.

### **1.4 ESA Workforce Education & Training**

#### **1.4.1 Please summarize efforts to improve and expand the ESA Program workforce education and training. Describe steps taken to hire and train low-income workers and how such efforts differ from prior program years.**

The PG&E Energy Efficiency Workforce Education and Training Program (WE&T) supports ESA contractor training by adopting the Train-the-Trainer Model which provides a combination of on-demand and live webinar trainings for Energy Specialists (ES), Weatherization Specialists (WS), and Advanced Weatherization Specialists (AWS) with instructor-led presentations and virtual engagement activities with trainees. Due to the need for hands-on training for Natural Gas Appliance Testing (NGAT), Energy Training Centers (ETC) continued the blended model, which consists of on-demand remote training (self-paced) and one day of in-person practical training, following COVID-19 safety guidelines and procedures. In addition, on-demand training support is available to help students with soft-skill trainings for preparedness prior to the start of web-based courses. The support consists of assistance with navigating the webinar platforms, technology setup, and expectations of in-person class engagement activities.

ESA contractors are encouraged to hire local workers to implement the ESA Program in their areas. All contractors and subcontractors responsible for implementing the ESA Program are trained at the ETC in Stockton. Many of these ESA program ES and

installation contractors are from the local communities in which they work. Below shows a summary of ESA contractor training provided for December 2022 including ESA onboarding, ES, WS, AWS, and NGAT training.

ESA Contractor Training Summary Through December 2022		
	December 2022	YTD
Students	25	368
Student Days	25	594
Training Sessions	20	253

## 1.5 ESA Studies and Pilots

### 1.5.1 ESA Program Studies

**2022 Low Income Needs Assessment (LINA):** After incorporating stakeholder comments into the final report<sup>9</sup> and posting corresponding responses publicly<sup>10</sup>, the 2022 LINA was completed in December 2022. Planning and stakeholder engagement for the 2025 Low Income Needs Assessment will begin in Q1 2023.

High-level recommendations from the 2022 LINA study are summarized below.

- Prioritize single-family renters over multi-family renters for the ESA program;
- Develop outreach strategy that engages renters and property owners simultaneously and communicates to renters that the program will work with the landlord on their behalf;
- Modify program outreach messaging to leverage specific sub-population findings – to emphasize ventilation and pollution protection benefits and potential bill reduction benefits resulting from HVAC-related measures;
- Increase program outreach to renter households with seniors, disabled residents, or a larger number of residents. Update program marketing materials to emphasize health benefits of HVAC-related measures, particularly for homes with seniors and/or members with health issues.

PG&E will be considering these recommendations and determining how to best integrate them into program planning, outreach, and implementation in 2023.

<sup>9</sup> 2022 Low Income Needs Assessment (LINA) Study - Final Report and Appendices. Evergreen Economics, December 2022. CALMAC Study ID: SCE0469.01. [https://www.calmac.org/publications/2022\\_LINA\\_Report\\_120922\\_FINAL.pdf](https://www.calmac.org/publications/2022_LINA_Report_120922_FINAL.pdf)

<sup>10</sup> 2022 Low Income Needs Assessment (LINA) Study - Responses to Public Comments. Evergreen Economics, December 2022. <https://pda.energydataweb.com/#!/documents/2731/view>

**ESA/CARE Study Working Group:** D.21-06-015 authorized the formation of a statewide Study Working Group for the ESA and CARE programs.<sup>11</sup> Working Group membership is comprised of IOU representatives, ED staff, and no more than two representatives from each segment of the following interest groups: contractors, CBOs, Cal Advocates, consumer protection/advocates, and other special interest groups. Assigned tasks of the Working Group include planning and designing statewide studies and related research for the ESA and CARE programs and providing feedback on study deliverables.

No Study Working Group meeting was held in December 2022. The next meeting will take place on February 1, 2023, where members will continue discussions on ESA and MFWB evaluation planning and budgets for the rest of the program cycle, along with planning for the next Non-Energy Benefits Study.

### 1.5.2 ESA Program Pilots

**ESA Pilot Plus/Deep Program:** D.21-06-015 approved Pilot Plus/Deep to begin implementation in 2022 with two treatment tiers:

- The Pilot Plus package will offer basic measures found in the main ESA program, in addition to certain equipment and appliance replacements and load shifting technologies to reduce annual energy usage by five to 15 percent;<sup>12</sup>
- The Pilot Deep package will offer the more advanced, and likely more expensive measures to achieve a 15 to 50 percent reduction in annual energy usage.<sup>13</sup>

Pilot Plus/Deep (PP/PD) will gather data on the feasibility of strategic measures delivery, including electrification measures, the level of investment required for such deep energy retrofits, energy savings and bill impacts to the household, long-term benefits of these treatments (including non-energy benefits), and the cost-effectiveness of each treatment tier.<sup>14</sup> Pilot implementation commenced in the second half of 2022 with a fully executed contract between PG&E and a third-party pilot implementer, CLEAResult, and is planned to operate through 2026.

Throughout December 2022, PG&E and the Pilot Implementer continued to utilize a phased implementation timetable. In addition to the phases initiated in prior months (outreach, eligibility pre-screening, scheduling home visits, conducting home assessments, and developing treatment plans), the final two phases were initiated in December: scheduling home treatments and completing project installations. Additionally, PG&E and the Pilot Implementer reached an agreement and adopted a plan detailing energy savings methods and continued to update the Pilot Implementation Manual. Moving forward, emphasis will shift to growing the project pipeline and scaling up implementation to full capacity.

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<sup>11</sup> D.21-06-015, OP 176.

<sup>12</sup> D.21-06-015, Attachment 2, p. 5.

<sup>13</sup> Ibid.

<sup>14</sup> Ibid, p.1.



Most notably, one installation project was initiated and seven home assessments were completed in December. The first installation project occurred over a consecutive three-day period, and will be followed in January 2023 with final quality and performance testing by the Pilot Implementer's representative (different than the installation subcontractor), as well as PG&E inspection. Thorough home assessments generally take less than a half day to complete (including enrollment and customer education), although the Pilot strives to improve processes to reduce the length of the home assessment and the time span between assessment, installation and project close.

To date, three installation subcontractor agreements are in place with the Pilot Implementer. Additional subcontractor recruitment is ongoing, and will continue as the Pilot ramps up to full capacity. Other subcontractors previously onboarded include one for customer targeting and energy savings analytics, and another for supporting quality assurance/quality control and specialized projects (such as electrification).

## **1.6 Miscellaneous**

### **1.6.1 Water-Energy Coordination Program**

As of December 31, 2022, nine partnership programs with five water agencies were operating and serving qualified homes. Programs in operation include partnerships with Alameda County Water District, City of Santa Cruz, Solano County Water Agency, Sonoma Water and all five districts of California American Water located within PG&E territory: Merced, Monterey, Oakhurst, Sacramento and Santa Rosa. In December 2022, 13 homes were served through the partnership programs and two toilets were retrofitted. PG&E also hosted the annual Water Forum in December in which nine water agencies participated, and two also offered presentations.

## 2. California Alternate Rates for Energy (CARE) Program Executive Summary

The CARE Program provides a monthly discount on energy bills for qualifying households throughout PG&E's service area.<sup>15</sup>

D.21-06-015 approved the CARE Program budget for PYs 2021-2026.<sup>16</sup> PG&E's 2022 authorized CARE Program administrative budget is \$13,760,000.<sup>17</sup> Through December, PG&E expended \$11,096,396 in 2022 CARE program administration costs, of which \$4,503,161 supported CARE outreach activities and \$2,069,904 was allocated to recertification and post-enrollment verification (PEV) processes. D.21-06-015 also authorized \$687,689,000 towards CARE rate discounts for PY 2022.<sup>18</sup> From January 2022 to December 2022, the CARE program provided a total of \$985,381,958 in electric and gas bill discounts to 1,469,724 households throughout PG&E's service territory.

At the end of December 2022, the CARE program enrollment rate was 105% of the estimated eligible households. During the month, PG&E, in tandem with the other IOUs, continued an outbound calling pilot program started in June 2022, and designed to reach customers who encountered difficulties submitting the appropriate documentation to meet the post-enrollment verification (PEV) requirements. This PEV pilot is complementary to PG&E's ongoing efforts to provide case management services to customers with past due balances through its customer service representatives. The PEV pilot in December contacted 314 customers (spoke or left messages), and successfully enrolled 276 of them into CARE or FERA. Eight CBOs contracted to provide marketing, education, and outreach (ME&O) services and six CBOs who are part of our FERA Pilot reported collectively reaching ~ 750,000 customers through their combined ME&O activities YTD.

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<sup>15</sup> To qualify for the CARE discount, a residential customer's household income must be at or below 200 percent of Federal Poverty Guidelines, as required in D.05-10-044 and per Public Utilities Code Section 739.1(b) (1), or someone in the customer's household is an active participant in other qualifying public assistance programs.

<sup>16</sup> D.21-06-015, Attachment 1, Table 2 CARE Approved Budgets.

<sup>17</sup> Ibid

<sup>18</sup> Ibid

## 2.1 CARE Program Summary

### 2.1.1 Please provide CARE Program summary costs.

CARE Budget Categories	2022 Authorized Budget <sup>[a]</sup>	Actual Expenses Year-to-Date <sup>[b]</sup>	% of Budget Spent
<b>Outreach</b>	\$7,780,300	\$4,503,161	58%
<b>Processing, Certification, Recertification</b>	\$844,100	\$687,125	81%
<b>Post Enrollment Verification</b>	\$1,475,900	\$1,382,780	94%
<b>IT Programming</b>	\$1,090,600	\$2,144,038	197%
<b>CHANGES Program <sup>[c]</sup></b>	\$525,000	\$892,854	170%
<b>Studies and Pilots <sup>[d]</sup></b>	\$0	\$45,682	0%
<b>Measurement and Evaluation</b>	\$200,000	\$107,492	54%
<b>Regulatory Compliance</b>	\$369,400	\$320,022	87%
<b>General Administration</b>	\$1,306,800	\$894,426	68%
<b>CPUC ED Staff</b>	\$167,900	\$118,816	71%
<b>Total Expenses</b>	<b>\$13,760,000</b>	<b>\$ 11,096,396</b>	<b>81%</b>
<b>Subsidies and Benefits</b>	\$687,689,000	\$985,381,958	143%
<b>Total Program Costs and Discounts</b>	<b>\$701,449,000</b>	<b>\$996,478,354</b>	<b>142%</b>
<sup>[a]</sup> D.21-06-015 approved the CARE program budget for PYs 2021-2026. 2022 authorized budget includes \$1,107,039 for Benefit Burdens as approved in D.20-12-005. <sup>[b]</sup> Actual expenses include employee benefits costs. <sup>[c]</sup> The CHANGES Program provides funding to CBOs to assist Limited English Proficient (LEP) customers with energy education and billing issues. The CHANGES overspend is due to the CHANGES Program evaluation. PG&E will fund shift according to approved fund shifting rules for the overspend. <sup>[d]</sup> There is no authorized budget specific to Studies and Pilots in 2022. PG&E will fund shift between budget categories for the Studies and Pilots expenses incurred in 2022.			

### 2.1.2 Please provide the CARE Program enrollment rate to date.

CARE Enrollment		
Participants Enrolled	Eligible Participants <sup>19</sup>	YTD Enrollment Rate
<b>1,469,724</b>	1,401,702	<b>105%</b>

<sup>19</sup> On February 14, 2022, PG&E, on behalf of the IOUs, filed the Annual Estimates of CARE Eligible Customers and Related Information. This number reflects estimates of PG&E's CARE Eligible Participants for 2022.

## 2.2 CARE Outreach

### 2.2.1 Discuss utility outreach activities and those undertaken by third parties on the utility's behalf.

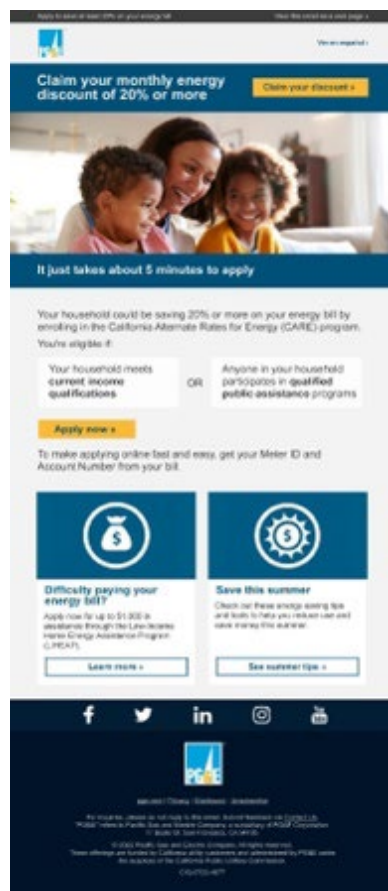
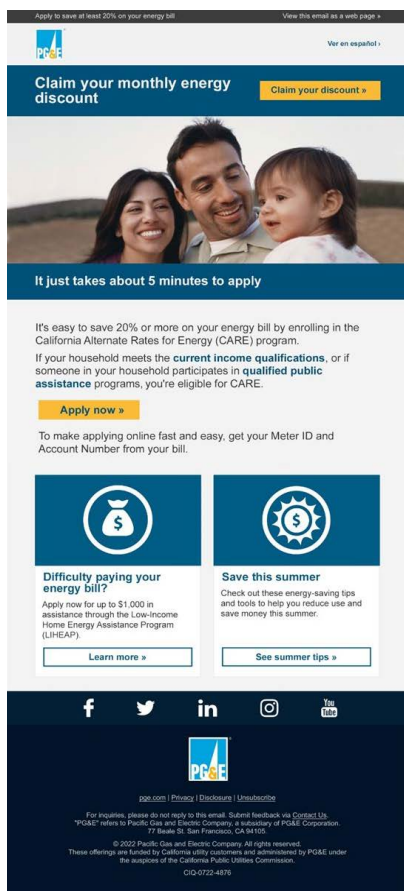
**Direct Mail:** Not applicable for this reporting period.

**Email:** During the month of December, PG&E's monthly CARE acquisition email was sent to 27,011 customers.

The campaign emails deploy monthly on the second Saturday of each month targeting customers in Deciles 1-3 of the CARE propensity who have not previously received CARE/FERA direct marketing. Customers included in the campaign will receive up to three emails, each approximately three months apart.

December email campaign reporting showed that CARE Touch 1 had a unique open rate of 64% and unique click-through rate (CTR) of 10.3%. The Touch 2 email delivered a 50% open rate and 3.2% CTR. The first round of Touch 3 emails deployed in December with open rate of 48% and CTR of 2.6%.

#### CARE Acquisition Email – Touch 1, Touch 2 and Touch 3 (English and Spanish)



Additionally, monthly auto-recertification email notices were deployed to 7,716 customers in Deciles 1 and 2 of the CARE propensity model to confirm their automatic re-enrollment in CARE.

Out of the 7,716 customers contacted for auto recertification, two customers (< 1%) informed PG&E that they were over-income and therefore were removed from the program.

**Tribal Outreach:** Refer to Section 1.2.1 - ESA Program Customer Outreach and Enrollment Update - for updates on Tribal Outreach.

**Digital Media:** PG&E's "Always On" digital strategy continued through December, with CARE Google and paid search advertising targeting income-qualified customers across PG&E's service territory. The media buy includes display and native (such as sponsored ad placements on news sites) advertising targeted to 227 zip codes with higher percentages of estimated eligible high-poverty and rural customers.

**Local Outreach:** PG&E continues to participate in local outreach opportunities to promote CARE, FERA and other assistance programs. In December, PG&E co-hosted a third energy savings customer workshop in partnership with the Community Youth Center (CYC) to support Chinese-speaking families in San Francisco's Richmond district. A total of 18 customers joined this in-person event.

During the workshop, PG&E multicultural media representatives shared information about CARE, FERA, ESA and Medical Baseline, discussing in detail program benefits and qualifications to apply, and how to read the PG&E energy statement. In addition, they shared the PG&E Chinese web page and customer service number, reminders about utility scam awareness, and how to save energy after transitioning to a TOU rate plan.

**Local Customer Service Offices:** PG&E permanently closed its Customer Service Offices throughout Northern and Central California. Moving forward, PG&E will no longer report on the status of Local Customer Services Offices.

**Outbound Financial Assistance:** PG&E continued its case management efforts of past due customer accounts through its outbound calling campaign during December. The outbound calling campaign provides information on the payment options available to the customers to restore their account standing; it also offers information on other income-qualified assistance programs such as CARE, FERA, Medical Baseline, LIHEAP, and the AMP.

During the reporting month, customer service representatives (CSRs) contacted 6,184 customers directly through this campaign. The customers who could not be reached by phone but had access to voicemail received information regarding PG&E's financial assistance programs. The December campaign was successful in enrolling 28 customers in CARE and/or FERA and identifying over \$127,731 in potential savings from customers taking action to change their rate plans.

**CBO Outreach and Engagement:** It is PG&E's intent to tap into the expertise and local knowledge that CBOs have, expand and deepen its CBO partnerships, and work together to serve hard-to-reach households and communities with education and enrollment support for CARE, FERA, and ESA alongside other programs that can benefit households. To help achieve this aim, PG&E has contracted with eight CBOs

to provide Marketing, Education, and Outreach (ME&O). In addition, six CBOs are participating in PG&E's FERA Pilot. Combined, these CBOs reported reaching ~ 1 million<sup>20</sup> customers YTD with information on CARE, FERA, ESA, AMP, Smart AC, Power Saver Rewards, and other complimentary offerings. PG&E's internal tracking indicates that while 901 CARE applications have been received YTD from the CBO ME&O and FERA outreach Pilots, only 408 were new CARE enrollments. In addition, four FERA applications were received YTD as a result of these two Pilots, resulting in three new FERA enrollments. PG&E uses a unique code that is assigned to each CBO to track CARE/FERA applications received through these pilot efforts. Results indicate that the CBOs are primarily reaching customers who are already enrolled in CARE, thus resulting in low new enrollments, particularly in FERA.

Outreach involved in-person/door-to-door outreach, webinars, social media, newsletters, direct mail, and CARE/FERA application intake assistance. While both the ME&O and FERA Pilots promote multiple programs, the FERA Pilot is heavily focused on FERA and trying to reach more FERA eligible customers, while also promoting supporting programs. CBOs in the ME&O and the FERA Pilot effort also collaborate with other local partners to distribute information on the various programs. CBOs utilized PG&E marketing materials in multiple languages, including Spanish, Chinese, Vietnamese, Hmong, and Tagalog to conduct the outreach.

### **2.2.2 Describe the efforts taken to reach and coordinate the CARE Program with other related low-income programs to reach eligible customers.**

PG&E automatically enrolls customers in CARE who participate in ESA or receive LIHEAP or REACH payments.<sup>21</sup> The table below shows CARE automatic enrollments for December 2022 and year-to-date.

CARE Automatic Enrollment		
Source	December 2022	YTD
ESA	364	5,916
LIHEAP	356	1,726
REACH	0	124

## **2.3 CARE Recertification Complaints**

### **2.3.1 Report the number of customer complaints received (formal or informal, however and wherever received) about their CARE recertification efforts, with the nature of the complaints and resolution.**

<sup>20</sup> Per survey results submitted by CBOs.

<sup>21</sup> Per ESA's expanded eligibility to 250% on July 1, 2022, aligning for some households with FERA eligibility, PG&E began auto enrolling customers into FERA (as well as CARE), please see FERA Section 3.2.1 for FERA Automatic Enrollment.



PG&E received no complaints regarding CARE recertification during this reporting month.

## 2.4 CARE Pilots and Studies

### 2.4.1 CARE Program Studies

Refer to Section 1.5.1 - ESA Program Studies - for updates on the 2022 Low Income Needs Assessment.

**Categorical Eligibility Study:** D.21-06-015 authorized for a Categorical Eligibility Study to be completed by December 2022, and for the IOUs to file a joint Tier 2 advice letter 60 days after study completion, proposing an updated list of categorical programs for enrollment in the ESA, CARE, and/or FERA programs.<sup>22</sup> The study will also assess whether any recommended categorical programs would be suitable candidates for CARE or FERA automatic enrollment.

In December 2022, the evaluation consultant delivered an interim findings memo, which summarizes data collection methodology and a preliminary list of recommended programs for categorical enrollment. A revised memo, along with the program information database, will be available in January 2023. The evaluation is expected to be completed in Q1 2023.

**Community Help and Awareness with Natural Gas and Electricity Services (CHANGES) Evaluation:** D.21-06-015 requires CHANGES to be evaluated by an independent third-party and the first evaluation to begin no later than 12 months after Decision approval. The evaluation began in February 2022, with Opinion Dynamics as the selected evaluation consultant, and will be conducted for the 2019-2021 program period. The evaluation's study team consists of representatives from the CPUC Consumer Affairs Branch and Energy Division and the IOUs.

In December 2022, the evaluation consultant conducted proofreading and quality assurance on the customer mail survey instrument in five languages (i.e. English, Chinese, Spanish, Vietnamese, and Korean), and experienced slight delays with these coordination efforts. The new timeline would overlap with the holiday season, which may negatively impact survey response rate due to high mail volume, thus the survey launch date was changed from November 2022 to early January 2023. The evaluation is now expected to be completed by Q2 2023 instead of Q1 2023. The overall evaluation budget will remain unchanged, and regulatory compliance will not be impacted.

### 2.4.2 CARE Program Pilot

**CARE Post Enrollment Verification (PEV) Pilot Project:** In coordination with other IOUs,<sup>23</sup> PG&E started an outbound calling campaign in June 2022 to provide

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<sup>22</sup> D.21-06-015, OP 170.

<sup>23</sup> D. 21-06-015 OP 13 directs the IOUs to "simultaneously conduct a coordinated six month to one-year outbound call pilot for "attempted but failed" post-enrollment verified households" and sets a not-to-exceed budget of \$80,000 per IOU.

direct support to customers who submitted incomplete or incorrect CARE PEV documentation required to confirm their program eligibility. The outbound calling campaign also provides customers with information on other income-qualified energy savings programs that PG&E administers and/or has partnerships with. In December 2022, 465 PG&E customers responded to the PEV request but submitted incomplete PEV documentation. Customer Service Representatives (CSRs) attempted to contact each of these customers directly to explain how to submit complete PEV paperwork and answer any questions customers had about the process and the documents they needed to submit.

CSRs spoke to 111 customers via this effort and left messages for 203 additional customers. In December 2022, 276 customers were successful in re-submitting the required documentation to demonstrate their eligibility to remain in CARE or be enrolled in FERA within the 45-day window.

Since the beginning of this pilot in June 2022, 6,476 PG&E customers have submitted incomplete or incorrect PEV documentation. Customer Service Representatives (CSRs) have attempted to call these customers and have spoken to 891 of them to explain the importance of submitting the correct paperwork and to answer any questions customers had about the process. Of the 6,476 customers, a total of 1,387 (21%) have successfully completed the PEV process. Comparing this population to the 2019 PEV customers (pre-pilot) who submitted incomplete PEV documentation, the pilot accounts for a 200% increase in the overall completion rate, with 7% in 2019 compared to 21% in 2022.

PG&E's not-to-exceed budget for the pilot is \$80,000 and the cost from June 2022 through December 2022 is \$77,765. The average cost per customer for this pilot thus far is \$76. The remaining balance for this pilot project is \$2,235. As December marks the end of the six-month pilot and with the budget nearly exhausted, PG&E looks forward to analyzing the results in January 2023 to determine efficacy and inform a potential similar initiative in the future.

## **2.5 Miscellaneous**

### **2.5.1 CARE Removal and Enrollment in FERA**

The CARE program systematically removes CARE customers who are proven to be over income via the PEV process, and enrolls them in the FERA program, if they are qualified for FERA. For the PEV response period ending in December 2022, of the 9,580 PEV requests mailed, PG&E automatically enrolled 72 (0.8%) of these customers in the FERA program. An additional 7,514 (78.4%) customers were removed from CARE and 1,994 (20.8%) customers successfully completed the CARE PEV process. Additional PEV results are reported in CARE Tables 3A and 3B.

For the recertification response period ending in December 2022, of the 8,561 recertification requests mailed: PG&E recertified 5,060 (59%) customers and 3,501 (41%) customers were removed from CARE. Additional CARE Recertification results are included in CARE Table 5.



## 2.5.2 CARE Program PEV Freezes<sup>24</sup>

In compliance with CPUC Res. M-4833 and D. 19-07-015, PG&E added the customers impacted by the 2021 Wildfires to PG&E's Emergency Consumer Protection Plan, thereby making these customers eligible for the protection measures under this plan, including exemption from PEV.

The table below details the CARE program PEV freezes currently in place as of November 2022.

CARE Program Post-Enrollment Verification Freezes			
Date of Proclamation	Disaster Name	Affected Areas or ZIP Codes	Date when Protection Ends
July 2022	Alisal and Colorado Wildfires	93920, 93923, 93940	August 1, 2023
August 2022	Oak Wildfire	95338 and 95345	September 1, 2023
October 2022	Fork Wildfire	93643, 93644, 95338	November 1, 2023
October 2022	Mosquito Wildfire	95603, 95631, 95634	November 1, 2023

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<sup>24</sup> CPUC Res. M-4833 directed IOUs to freeze CARE program post-enrollment verification (PEV) in the counties impacted by the California wildfires. PG&E expanded the CARE PEV freeze to customers in affected counties where a state of emergency proclamation was issued by the Governor of California due to a disaster that resulted in PG&E's inability to deliver utility services to customers and remains in place for one year from the date of the proclamation. D.19-07-015 extends PG&E's Emergency Consumer Protection Plan to include residential and non-residential customers in areas where a state of emergency proclamation is issued by the California Governor's Office or the President of the United States where the disaster has either resulted in the loss or disruption of the delivery or receipt of utility service, and/or resulted in the degradation of the quality of utility service.

### 3. Family Electric Rate Assistance (FERA) Program Executive Summary

The FERA Program provides a monthly 18 percent discount on electric bills for qualifying households of three or more individuals throughout PG&E's service area.<sup>25</sup>

D.21-06-015 approved the FERA Program budget for PYs 2021-2026.<sup>26</sup> PG&E's 2022 authorized FERA Program administrative budget is \$2,794,400, and \$12,898,000 for electric rate subsidies.<sup>27</sup> Through December 2022, PG&E expended \$20,046,942 in total program costs. Of the total expenditure, \$2,850,749 (14%) was spent on outreach and administrative activities and \$17,196,193 (86%) in electricity rate discounts were provided to 36,873 households (representing ~21% of the estimated FERA-eligible households) in PG&E's service territory.

Despite significant investment in marketing, education, and outreach, PG&E is only at 21% program enrollment currently, and the enrollment rate has declined since the start of 2022 due to households being removed during recertification efforts. Therefore, the 40% interim 2022 goal established in D.21-06-015 for PY 2022 will not be met in 2022 and reaching the 50% enrollment goal in 2023 will require a substantive increase, beyond what can be anticipated, from current rates of both new enrollments and aggressive retention tactics of existing participants.

One structural challenge PG&E has observed relates to the presentment of CARE and FERA as one shared application. Despite ongoing FERA-specific marketing campaigns, approximately seven out of every eight customers targeted with FERA who submit an application, end up selecting CARE. Another ongoing challenge is that the population eligible for FERA continues to be relatively small, with only ~174,000 customers estimated eligible.<sup>28</sup> Without verified income data to enroll customers in either CARE or FERA based upon their level of income, broader targeting is necessary to find eligible customers, resulting in higher marketing acquisition costs.

PG&E continues to develop and deploy new strategies to try and meet the 40% FERA enrollment goal; yet efforts have not proven sufficient thus far. For example, in Q1 2022, PG&E identified some potential populations that may be eligible, such as college students, farmworkers, and immigrant populations. Throughout 2022, PG&E has consulted with multiple Community Based Organization (CBO) Advisory Groups to identify new strategies that could be explored. Feedback from the CBO advisory groups underscored the importance of on-the-ground activities and utilizing a trusted community partner to deliver the messaging. In response to CBO input, in July 2022, PG&E launched a FERA CBO Pilot utilizing six newly contracted CBOs to begin supporting ME&O efforts. This 18-month FERA pilot, which is currently scheduled to run through December 2023 with five of the CBOs, and four months with the remaining CBO, is designed to engage CBOs in driving FERA awareness and enrollments, while also promoting other supporting programs.

Because of the structural challenges in enrolling 40% or more of the estimated eligible population, PG&E will need all stakeholders' creative ideas to identify new strategies in an attempt to meet FERA's

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<sup>25</sup> To qualify for the FERA discount, a residential customer's household income must be at 200 percent plus \$1 to 250 percent of Federal Poverty Guidelines, as required in D.05-10-044 and per Public Utilities Code Section 739.12.

<sup>26</sup> D.21-06-015, Attachment 1, Table 4 FERA Approved Budgets.

<sup>27</sup> Ibid

<sup>28</sup> On February 14, 2022, PG&E, on behalf of the IOUs, filed the Annual Estimates of CARE Eligible Customers and Related Information. This number reflects estimates of PG&E's FERA Eligible Participants for 2022 that was derived from the same data set as CARE.

enrollment goals in 2022 and subsequent years, since marketing efforts and engagement of CBOs are not delivering the desired outcome.

### 3.1 FERA Program Summary

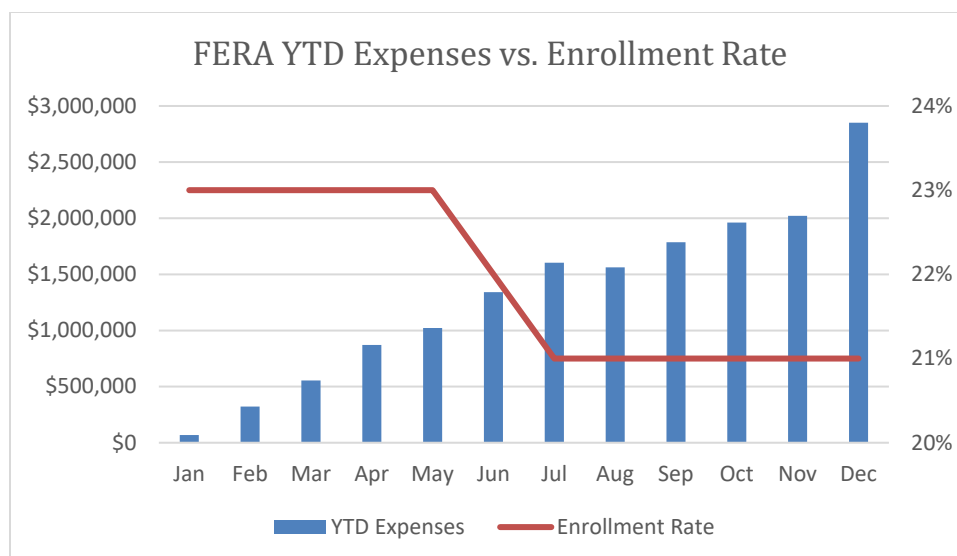
#### 3.1.1 Please provide FERA Program summary costs.

FERA Budget Categories	2022 Authorized Budget <sup>[a]</sup>	Actual Expenses Year-to-Date <sup>[b]</sup> <sup>[c]</sup>	% of 2022 Budget Spent
<b>Outreach</b>	\$2,575,100	\$2,792,378	108%
<b>Processing, Certification, Recertification</b>	\$55,400	\$8,838	16%
<b>Post Enrollment Verification</b>	\$81,500	\$0	0%
<b>IT Programming</b>	\$0	\$0	0%
<b>Pilots</b>	\$0	\$0	0%
<b>Studies</b>	\$0	\$0	0%
<b>Regulatory Compliance</b>	\$28,700	\$0	0%
<b>General Administration</b>	\$53,700	\$49,533	92%
<b>CPUC Energy Division Staff</b>	\$0	\$0	0%
<b>Total Expenses</b>	\$2,794,400	\$2,850,749	102%
<b>Subsidies and Benefits</b>	\$12,898,000	\$17,196,193	133%
<b>Total Program Costs and Discounts</b>	\$15,692,400	\$20,046,942	128%
<sup>[a]</sup> D.21-06-015 approved the FERA program budget for PYs 2021-2026. 2022 authorized budget includes \$505 for Benefit Burdens as approved in D.20-12-005. <sup>[b]</sup> Actual expenses include employee benefits costs. <sup>[c]</sup> Total program costs and discount exceeded the authorized budget. PG&E will recover the full value through the FERA two-way balancing account.			

#### 3.1.2 Please provide FERA Program enrollment rate to date.

FERA Enrollment		
Participants Enrolled	Eligible Participants <sup>[a]</sup>	YTD Enrollment Rate
<b>36,652</b>	174,219	<b>21%</b>
<sup>[a]</sup> On February 14, 2022, PG&E, on behalf of the IOUs, filed the Annual Estimates of CARE Eligible Customers and Related Information. This number reflects data available for estimating PG&E's CARE Eligible Participants for 2022.		

The table below shows FERA year-to-date expenses (for administration, marketing, and outreach), compared to the FERA enrollment rate.



As evident in the table above, at the beginning of 2022, the FERA enrollment rate was 23%. Despite incremental spending throughout the year, primarily on outreach, the FERA enrollment rate has decreased to 21%. This trend is due to removals from FERA from unsuccessful recertifications, and an increased eligible pool from February 2022’s eligibility estimates. In addition, PG&E’s marketing spend has not been successful in enrolling sufficient eligible customers due to structural challenges with the program. PG&E orchestrated a meeting along with SCE and elevated these issues to the ED via a meeting held on August 3, 2022, with a follow up meeting held on October 13, 2022, and another planned in January 2023, to further discuss FERA enrollment challenges. PG&E looks forward to continued engagement with the ED and other stakeholders in 2023.

## 3.2 FERA Program Outreach

### 3.2.1 Please discuss utility outreach activities and those undertaken by third parties on the utility’s behalf.

**Direct Mail:** In December 2022, PG&E sent FERA direct mail to 32,860 customers. The monthly campaign sends direct mail on the third Friday of the month targeting customers in Deciles 1-3 of the FERA propensity who have not previously received CARE/FERA direct marketing. Customers included in the campaign will receive up to three direct mails, each approximately three months apart. Analysis of test results is planned for Q1 2023, after enough customers have received the three-touch campaign.

**Email:** During the month of December 2022, PG&E deployed the monthly FERA email to 57,752 customers.

The campaign emails deploy monthly on the second Saturday of the month targeting customers in Deciles 1-3 of the FERA propensity who have not received CARE/FERA direct marketing in the past. Customers included in the campaign will receive up to three emails, each approximately three months apart.

The December email campaign reporting showed that FERA Touch 1 had a unique open rate of 69% and unique click-through rate (CTR) of 8.4%. The Touch 2 email delivered a 64% open rate and 3.9% CTR. The first deployment of Touch 3 emails delivered an open rate of 61% and CTR of 3.7%

### FERA Acquisition Email – Touch 1, Touch 2 and Touch 3 (English and Spanish)

**Save 18% on your electricity bill**

You'll be surprised how easy it is to get an 18% electricity discount

It just takes 5 minutes to apply

It's so easy to save 18% on electricity by enrolling in the Family Electric Rate Assistance (FERA) program. Just check the simple chart below, and see if your household qualifies. It takes about 5 minutes to apply online.

**Check to see if your household income qualifies**

Household size	Total Annual Household Income
1-2	Not Eligible
3	\$46,611 - \$87,375
4	\$50,501 - \$97,375
5	\$64,541 - \$97,375
6	\$75,201 - \$97,375
7	\$83,801 - \$104,175
8	\$94,201 - \$110,575
9	\$102,701 - \$118,075
10	\$113,141 - \$140,175
For each additional person, add	\$1,648 - \$11,808

**Get started**

To make applying online fast and easy, get your Meter ID and Account Number from your bill.

Facebook Twitter LinkedIn Instagram YouTube

PG&E Energy Services | 1-800-452-5000

For assistance, please call 1-800-452-5000. Spanish language assistance is available. Please call 1-800-452-5000. For more information, visit [www.pge.com/energy](http://www.pge.com/energy). © 2019 PG&E Energy Services. All rights reserved. Please do not use this information for any other purpose than the intended use.

**You'll be surprised how easy it is to get an 18% electricity discount**

It just takes 5 minutes to apply

Your household could be getting an 18% discount on electricity every month with the Family Electric Rate Assistance (FERA) program.

It's easy to qualify

If your household has at least three people and meets the FERA income guidelines, you can save 18% on your monthly electric bill.

Applying takes about five minutes.

**Get started**

**Check to see if your household income qualifies**

Household size	Total Annual Household Income
1-2	Not Eligible
3	\$46,611 - \$87,375
4	\$50,501 - \$97,375
5	\$64,541 - \$97,375
6	\$75,201 - \$97,375
7	\$83,801 - \$104,175
8	\$94,201 - \$110,575
9	\$102,701 - \$118,075
10	\$113,141 - \$140,175
For each additional person, add	\$1,648 - \$11,808

**Get started**

To make applying online fast and easy, get your Meter ID and Account Number from your bill.

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For assistance, please call 1-800-452-5000. Spanish language assistance is available. Please call 1-800-452-5000. For more information, visit [www.pge.com/energy](http://www.pge.com/energy). © 2019 PG&E Energy Services. All rights reserved. Please do not use this information for any other purpose than the intended use.

**You'll be surprised how easy it is to get an 18% electricity discount**

Claim it today: It just takes 5 minutes to apply

You might be missing out on an 18% electricity discount with the Family Electric Rate Assistance (FERA) program.

It's easy to qualify

If your household has at least three people and meets the FERA income guidelines, you can save 18% on your monthly electric bill.

Applying takes about five minutes.

**Get started**

**Check to see if your household income qualifies**

Household size	Total Annual Household Income
1-2	Not Eligible
3	\$46,611 - \$87,375
4	\$50,501 - \$97,375
5	\$64,541 - \$97,375
6	\$75,201 - \$97,375
7	\$83,801 - \$104,175
8	\$94,201 - \$110,575
9	\$102,701 - \$118,075
10	\$113,141 - \$140,175
For each additional person, add	\$1,648 - \$11,808

**Get started**

To make applying online fast and easy, get your Meter ID and Account Number from your bill.

Facebook Twitter LinkedIn Instagram YouTube

PG&E Energy Services | 1-800-452-5000

For assistance, please call 1-800-452-5000. Spanish language assistance is available. Please call 1-800-452-5000. For more information, visit [www.pge.com/energy](http://www.pge.com/energy). © 2019 PG&E Energy Services. All rights reserved. Please do not use this information for any other purpose than the intended use.

Monthly auto-recertification email notices deployed to 189 customers in Deciles 1 and 2 of the FERA propensity model to confirm that they were automatically re-enrolled in FERA.

**Digital Media:** PG&E continued the “Always On” digital strategy through December, with FERA advertising targeted to income-qualified customers across PG&E’s service territory. The media buy includes display and native (such as sponsored ad placements on news sites) advertising, paid search and Google advertising.

**Local Outreach:** PG&E continues to participate in local outreach opportunities to promote CARE, FERA and other assistance programs. In December, PG&E co-hosted a third energy savings customer workshop held in partnership with the Community Youth Center (CYC) to support Chinese-speaking families in San Francisco’s Richmond district. A total of 18 customers joined this in-person event.

During the workshop PG&E multicultural media representatives shared information about CARE, FERA, ESA and Medical Baseline, discussing in detail program benefits and qualifications to apply, and how to read the PG&E energy statement. In addition, they shared the PG&E Chinese web page and customer service number, reminders

about utility scam awareness, and how to save energy after transitioning to a TOU rate plan.

**Tribal Outreach:** Refer to Section 1.2.1 - ESA Program Customer Outreach and Enrollment Update - for updates on Tribal Outreach.

**FERA Partners (Capitation Agencies):** In December 2022, there was one FERA enrollment via FERA Capitation Agencies (COCs).

**CBO Outreach:** Refer to the FERA Executive Summary and Section 3.4.2 – FERA Program Pilots – for updates on CBO Outreach.

**Partnerships with other Program Administrators:** In July 2022, PG&E and the DAC-SASH program administrator, GRID Alternatives, finalized a new process that allows for GRID’s referrals to PG&E to be directly enrolled into either CARE or FERA. GRID has verified the actual household income of the customers through their DAC-SASH application process, allowing PG&E to determine if they are CARE or FERA eligible and directly enroll them. In December 2022, 6 customers from GRID’s DAC-SASH referrals were enrolled in FERA. Results from this effort are shown in the table below.

**Automatic Enrollment from ESA:** After the July 1, 2022 increase in income eligibility to 250% FPG for ESA, PG&E began automatically enrolling customers in FERA who participate in ESA and meet the FERA household requirements. The table below shows FERA automatic enrollments for December 2022 and year-to-date.

FERA Automatic Enrollment		
Source	December 2022	YTD
DAC-SASH	6	73
ESA	16	91

### 3.3 FERA Recertification Complaints

#### 3.3.1 Report the number of customer complaints received (formal or informal, however and wherever received) about their FERA recertification efforts, with the nature of the complaints and resolution.

PG&E received no complaints regarding FERA recertification during this reporting month.

## **3.4 FERA Pilots and Studies**

### **3.4.1 FERA Program Studies**

Refer to Section 2.4.1 - CARE Program Studies - for Categorical Eligibility Study updates.

### **3.4.2 FERA Program Pilots**

As described in the FERA Executive Summary, PG&E launched a CBO FERA pilot in July 2022 with six CBOs. This is a proactive approach PG&E is taking to maximize the engagement of CBOs in the marketing, education and outreach activities for FERA and is not a Commission-directed pilot. CBOs participating in this Pilot conduct marketing, education and outreach on various assistance and bill saving programs, including CARE, FERA, Medical Baseline, Smart AC, Power Saver Rewards, Watter Saver, AMP and other supporting programs. Through December 2022, the CBOs reported being able to reach ~34,500 customers.



## 4. Appendix: ESA, CARE and FERA Tables

ESA Program Summary	ESA Program Summary Expenses
ESA Program – Table 1	ESA Main Program (SF, MH, MF In-Unit) Expenses
ESA Program – Table 1A	MF In-Unit, MF CAM, MFWB, Pilot(s) and CSD Leveraging Program Expenses
ESA Program – Table 2	Program Expenses & Energy Savings by Measures Installed (SF, MH, MF In-Unit)
ESA Program – Table 2A	CSD Leveraging
ESA Program – Table 2B	MF CAM YTD Completed & Expensed Installation, Properties Treated and Expenses
ESA Program – Table 2B-1	Eligible Common Area Measures List
ESA Program – Table 2C	Pilot Plus and Pilot Deep Program Expenses & Energy Savings by Measures Installed
ESA Program – Table 2D	Pilot Program Expenses & Energy Savings by Measures Installed
ESA Program – Tables 3A, 3B, 3C, 3D, & 3F	Average Bill Savings per Treated Home/Common Area
ESA Program – Tables 4A, 4B, 4C, & 4D	Homes/Buildings Treated
ESA Program – Tables 5A, 5B, 5C, & 5D	Program Customer Summary
ESA Program – Table 6	Expenditures for Pilots and Studies
ESA Program – Table 7	Customer Segment Participation/Enrollments
ESA Program – Table 8	Clean Energy Referral, Leveraging, and Coordination
ESA Program – Table 9	Tribal Outreach
CARE Program – Table 1	Overall Program Expenses
CARE Program – Table 2	Enrollment, Recertification, Attrition, and Penetration
CARE Program – Tables 3A & 3B	Post-Enrollment Verification Results (Model & High Usage)
CARE Program – Table 4	Enrollment by County
CARE Program – Table 5	Recertification Results
CARE Program – Table 6	Capitation Contractors
CARE Program – Table 7	Expenditures for Pilots and Studies
CARE Program – Table 8	Disadvantaged Communities Enrollment Rate
CARE Program – Table 8a	Top 10 Lowest Enrollment Rates
FERA Program – Table 1	Overall Program Expenses
FERA Program – Table 2	Enrollment, Recertification, Attrition, and Penetration
FERA Program – Table 3A & 3B	Post-Enrollment Verification Results (Model & High Usage)
FERA Program – Table 4	Enrollment by County
FERA Program – Table 5	Recertification Results
FERA Program – Table 6	Capitation Contractors



**Energy Savings Assistance Program Table - Summary Expenses**  
**Pacific Gas and Electric Company**  
**Through December 31, 2022**

ESA Program:	Authorized Budget			Current Month Expenses			Year to Date Expenses			% of Budget Spent YTD		
	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total
ESA Main Program (SF and MH)	\$ 63,189,150	\$ 55,402,451	\$ 118,591,601	\$ 4,877,797	\$ 10,111,766	\$ 14,989,563	\$ 43,632,681	\$ 79,489,698	\$ 123,122,379	69%	143%	104%
ESA Multifamily In-Unit												
ESA Multifamily Common Area Measures	\$ 30,413,070	\$ 17,347,343	\$ 47,760,413	\$ 67,290	\$ 135,154	\$ 202,444	\$ 2,376,762	\$ 3,933,141	\$ 6,309,903	8%	23%	13%
ESA Multifamily Whole Building												
ESA Pilot Plus and Pilot Deep	\$ 4,637,129	\$ 4,112,170	\$ 8,749,299	\$ 123,941	\$ 109,910	\$ 233,850	\$ 481,113	\$ 426,647	\$ 907,761	10%	10%	10%
Building Electrification Retrofit Pilot												
Clean Energy Homes New Construction Pilot												
CSD Leveraging	\$ 2,503,978	\$ 1,467,786	\$ 3,971,764	\$ -	\$ -	\$ -	\$ 815	\$ 723	\$ 1,538	0%	0%	0%
MCE Pilot	\$ 689,000	\$ 611,000	\$ 1,300,000	\$ 689,000	\$ 611,000	\$ 1,300,000	\$ 1,378,000	\$ 1,222,000	\$ 2,600,000	200%	200%	200%
SPOC	\$ 418,485	\$ 188,250	\$ 606,735	\$ 7,901	\$ 7,007	\$ 14,908	\$ 131,538	\$ 116,647	\$ 248,185	31%	62%	41%
<b>ESA Program TOTAL</b>	<b>\$ 101,850,812</b>	<b>\$ 79,129,000</b>	<b>\$ 180,979,812</b>	<b>\$ 5,765,930</b>	<b>\$ 10,974,836</b>	<b>\$ 16,740,765</b>	<b>\$ 48,000,910</b>	<b>\$ 85,188,856</b>	<b>\$ 133,189,766</b>	<b>47%</b>	<b>108%</b>	<b>74%</b>

NOTE: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

**Energy Savings Assistance Program Table 1 - Main (SF, MH, MF In-Unit) Expenses  
Pacific Gas and Electric Company  
Through December 31, 2022**

Appliances	Authorized Budget [1]			Current Month Expenses			Year to Date Expenses			% of Budget Spent YTD		
ESA Program:	Electric	Gas	Total	Current Month Expenses			Electric	Gas	Total	Electric	Gas	Total
<b>Energy Efficiency</b>												
Appliances	\$ 10,200,968	\$ -	\$ 10,200,968	\$ 1,001,577	\$ -	\$ 1,001,577	\$ 10,633,588	\$ -	\$ 10,633,588	104%	0%	104%
Domestic Hot Water	\$ 1,111,675	\$ 5,794,765	\$ 6,906,440	\$ 63,630	\$ 988,794	\$ 1,052,424	\$ 377,876	\$ 7,851,544	\$ 8,229,421	34%	135%	119%
Enclosure	\$ 236,147	\$ 23,378,299	\$ 23,614,446	\$ 37,611	\$ 3,723,487	\$ 3,761,098	\$ 290,619	\$ 28,771,308	\$ 29,061,927	123%	123%	123%
HVAC	\$ 11,294,053	\$ 6,498,976	\$ 17,793,029	\$ 323,783	\$ 3,069,660	\$ 3,393,443	\$ 4,618,669	\$ 25,846,335	\$ 30,465,005	41%	398%	171%
Maintenance	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	0%	0%	0%
Lighting	\$ 5,542,434	\$ -	\$ 5,542,434	\$ 461,729	\$ -	\$ 461,729	\$ 5,710,644	\$ -	\$ 5,710,644	103%	0%	103%
Miscellaneous	\$ 12,485,358	\$ -	\$ 12,485,358	\$ 362,217	\$ -	\$ 362,217	\$ 2,803,300	\$ -	\$ 2,803,300	22%	0%	22%
Customer Enrollment	\$ 8,940,653	\$ 7,928,503	\$ 16,869,156	\$ 1,258,752	\$ 1,116,252	\$ 2,375,004	\$ 6,207,444	\$ 5,504,715	\$ 11,712,159	69%	69%	69%
In Home Education	\$ 2,657,489	\$ 2,356,641	\$ 5,014,130	\$ 639,559	\$ 567,156	\$ 1,206,715	\$ 2,850,742	\$ 2,528,017	\$ 5,378,759	107%	107%	107%
Pilot [2]	\$ 303,922	\$ 269,516	\$ 573,438	\$ -	\$ -	\$ -	\$ 80,858	\$ 71,704	\$ 152,563	27%	27%	27%
Implementation	\$ 2,640,174	\$ 2,341,287	\$ 4,981,461	\$ 73,716	\$ 65,371	\$ 139,088	\$ 2,899,291	\$ 2,571,069	\$ 5,470,360	110%	110%	110%
Safety - Unexpected overhead costs	\$ -	\$ -	\$ -	\$ 1,536	\$ 1,363	\$ 2,899	\$ 93,246	\$ 78,572	\$ 171,817	0%	0%	0%
<b>Energy Efficiency TOTAL</b>	<b>\$ 55,412,873</b>	<b>\$ 48,567,987</b>	<b>\$ 103,980,860</b>	<b>\$ 4,224,111</b>	<b>\$ 9,532,081</b>	<b>\$ 13,756,192</b>	<b>\$ 36,566,278</b>	<b>\$ 73,223,264</b>	<b>\$ 109,789,542</b>	<b>66%</b>	<b>151%</b>	<b>106%</b>
Training Center	\$ 301,343	\$ 267,229	\$ 568,572	\$ 16,659	\$ 14,773	\$ 31,433	\$ 322,055	\$ 285,596	\$ 607,652	107%	107%	107%
Workforce Education and Training	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	-	-	-
Inspections	\$ 1,538,944	\$ 1,364,724	\$ 2,903,668	\$ 79,092	\$ 70,138	\$ 149,231	\$ 1,383,061	\$ 1,226,488	\$ 2,609,549	90%	90%	90%
Marketing and Outreach	\$ 1,207,970	\$ 1,071,218	\$ 2,279,188	\$ 79,110	\$ 70,154	\$ 149,264	\$ 1,312,389	\$ 1,163,817	\$ 2,476,207	109%	109%	109%
Studies[3]	\$ 288,209	\$ 194,101	\$ 482,310	\$ 13,067	\$ 11,587	\$ 24,654	\$ 62,283	\$ 55,232	\$ 117,516	22%	28%	24%
Regulatory Compliance	\$ 306,957	\$ 272,208	\$ 579,165	\$ 29,171	\$ 25,868	\$ 55,039	\$ 300,462	\$ 266,447	\$ 566,910	98%	98%	98%
General Administration	\$ 4,100,056	\$ 3,635,899	\$ 7,735,955	\$ 432,119	\$ 383,200	\$ 815,319	\$ 3,659,164	\$ 3,244,919	\$ 6,904,084	89%	89%	89%
CPUC Energy Division	\$ 32,798	\$ 29,085	\$ 61,883	\$ 4,468	\$ 3,962	\$ 8,430	\$ 26,988	\$ 23,933	\$ 50,921	82%	82%	82%
<b>TOTAL PROGRAM COSTS</b>	<b>\$ 63,189,150</b>	<b>\$ 55,402,451</b>	<b>\$ 118,591,601</b>	<b>\$ 4,877,797</b>	<b>\$ 10,111,766</b>	<b>\$ 14,989,563</b>	<b>\$ 43,632,681</b>	<b>\$ 79,489,698</b>	<b>\$ 123,122,379</b>	<b>69%</b>	<b>143%</b>	<b>104%</b>
<b>Funded Outside of ESA Program Budget</b>												
Indirect Costs				\$ -	\$ -	\$ -	\$ -	\$ -	\$ -			
NGAT Costs					\$ 563,482	\$ 563,482		\$ 5,320,176	\$ 5,320,176			

[1] Authorized Budget: Approved in D.21-06-015.

NOTE: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

[2] Carry forward VEC Pilot budget from 2021 to 2022 E \$131,672 / G \$116,766 total \$248,438

[3] Carry forward Studies budget from 2021 to 2022 E \$168,959 / G \$88,351 total \$257,310

**Energy Savings Assistance Program Table 1A - MF In-Unit, MF CAM, and MFWB Expenses**  
**Pacific Gas and Electric Company**  
**Through December 31, 2022**

ESA Program (Multifamily):	Authorized Budget [1] [2] [3] [4]			Current Month Expenses			Year to Date Expenses			% of Budget Spent YTD		
	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total
ESA Multifamily In-Unit			\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -			
ESA Multifamily Common Area Measures	\$ 30,413,070	\$ 17,347,343	\$ 47,760,413	\$ 67,290	\$ 135,154	\$ 202,444	\$ 2,376,762	\$ 3,933,141	\$ 6,309,903	8%	23%	13%
ESA Multifamily Whole Building	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -			
SPOC	\$ 418,485	\$ 188,250	\$ 606,735	\$ 7,901	\$ 7,007	\$ 14,908	\$ 131,538	\$ 116,647	\$ 248,185	31%	62%	41%
<b>ESA Program (Multifamily)TOTAL</b>	<b>\$ 30,831,555</b>	<b>\$ 17,535,593</b>	<b>\$ 48,367,148</b>	<b>\$ 75,192</b>	<b>\$ 142,160</b>	<b>\$ 217,352</b>	<b>\$ 2,508,300</b>	<b>\$ 4,049,788</b>	<b>\$ 6,558,088</b>	<b>8%</b>	<b>23%</b>	<b>14%</b>

[1] Expenditures for MF In-Unit by end use is shown on ESA Summary Table.

[2] Expenditures for MF Common Area Measures by end use is shown on ESA Table 2B.

[3] Remaining SPOC budget carried forward from 2021 to 2022 Electric \$306,643/ Gas \$89,069 total of \$395,712

[4] Remaining CAM budget carried forward from 2021 to 2022 CAM Electric \$18,077,670/ Gas \$6,408,404 total of \$24,486,074

**Energy Savings Assistance Program Table 1A-1 - Pilot Plus and Pilot Deep Expenses**

	Authorized Budget [1] [2]			Current Month Expenses			Year to Date Expenses			% of Budget Spent YTD		
	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total
ESA Pilot Plus and Pilot Deep Program	\$ 4,637,129	\$ 4,112,170	\$ 8,749,299	\$123,941	\$109,910	\$ 233,850	\$481,113	\$426,647	\$ 907,761	10%	10%	10%
			\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -			
<b>TOTAL</b>	<b>\$ 4,637,129</b>	<b>\$ 4,112,170</b>	<b>\$ 8,749,299</b>	<b>\$ 123,941</b>	<b>\$ 109,910</b>	<b>\$ 233,850</b>	<b>\$ 481,113</b>	<b>\$ 426,647</b>	<b>\$ 907,761</b>	<b>10%</b>	<b>10%</b>	<b>10%</b>

[1] Expenditures for Pilot Plus and Pilot Deep by end use is shown on ESA Table 2C.

[2] Authorized budget adjusted to cover 2021 costs \$33,308

**Energy Savings Assistance Program Table 1A-2 - Building Electrification Expenses**

	Authorized Budget [1] [2]			Current Month Expenses [4]			Year to Date Expenses			% of Budget Spent YTD		
	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total
ESA Building Electrification Program	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -			
	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -			
<b>TOTAL</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>			

Expenditures for Building Electrification by end use is shown on ESA Table 2D.

**Energy Savings Assistance Program Table 1A-3 - Clean Energy Homes Expenses**

	Authorized Budget [1] [2]			Current Month Expenses [4]			Year to Date Expenses			% of Budget Spent YTD		
	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total
ESA Clean Energy Homes Program			\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -			
			\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -			
<b>TOTAL</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>			

Expenditures for Clean Energy Homes by end use is shown on ESA Table 2D.

**Energy Savings Assistance Program Table 1A-4 - Leveraging - CSD Expenses**

	Authorized Budget [1]			Current Month Expenses			Year to Date Expenses			% of Budget Spent YTD		
	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total
ESA Program Leveraging - CSD	\$ 2,503,978	\$ 1,467,786	\$ 3,971,764	\$ -	\$ -	\$ -	\$ 815	\$ 723	\$ 1,538	0%	0%	0%
MCE Pilot	\$ 689,000	\$ 611,000	\$ 1,300,000	\$ 689,000	\$ 611,000	\$ 1,300,000	\$ 1,378,000	\$ 1,222,000	\$ 2,600,000	200%	200%	200%
<b>TOTAL</b>	<b>\$ 3,192,978</b>	<b>\$ 2,078,786</b>	<b>\$ 5,271,764</b>	<b>\$ 689,000</b>	<b>\$ 611,000</b>	<b>\$ 1,300,000</b>	<b>\$ 1,378,815</b>	<b>\$ 1,222,723</b>	<b>\$ 2,601,538</b>	<b>43%</b>	<b>59%</b>	<b>49%</b>

[1] Expenditures for CSD Leveraging by end use is shown on ESA Table 2A.

[2] Remaining CSD budget carried forward from 2021 to 2022 CSD LIWP Electric \$1,918,299/ Gas \$948,410 total of \$2,866,709

**NOTE: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.**

Energy Savings Assistance Program Table 2 - SF, MH, MF In-Unit							
Pacific Gas and Electric Company							
Through December 31, 2022							
		ESA Program (Summary)Total					
		Year-To-Date Completed & Expensed Installation					
Measures	Units	Quantity Installed	kWh [2] (Annual)	kW [2] (Annual)	Therms [2] (Annual)	Expenses (\$)	% of Expenditure
Appliances							
High Efficiency Clothes Washer	Each	2,287	423,095	76	43,989	2,028,337	2.1%
Refrigerator	Each	7,866	4,364,400	611	-	8,452,057	8.8%
New - Clothes Dryer	Each	-	-	-	-	-	0.0%
New - Dishwasher	Each	-	-	-	-	-	0.0%
Freezers	Each	-	-	-	-	-	0.0%
Domestic Hot Water							
Faucet Aerator	Each	-	-	-	-	-	0.0%
Other Domestic Hot Water	Home	51,493	293,185	41	260,208	4,041,005	4.2%
Water Heater Tank and Pipe Insulation	Home	6,827	25,029	-	27,095	549,487	0.6%
Water Heater Repair/Replacement	Home	1,422	-	-	11,113	3,385,059	3.5%
Low-Flow Showerhead / Combined Showerhead/TSV	Home	-	-	-	-	-	0.0%
Heat Pump Water Heater [3]	Each	99	164,416	53	-	55,329	0.1%
Thermostatic Tub Spout/Diverter	Each	304	7	-	571	28,660	0.0%
Thermostatic Shower Valve	Each	-	-	-	-	-	0.0%
New - Solar Water Heating	Home	-	-	-	-	-	0.0%
Enclosure							
Air Sealing	Home	44,296	2,037,616	186	177,184	23,906,952	24.8%
Caulking	Home	-	-	-	-	-	0.0%
New - Diagnostic Air Sealing	Home	-	-	-	-	-	0.0%
Attic Insulation	Home	1,707	19,461	4	75,644	3,173,169	3.3%
New - Floor Insulation	Home	-	-	-	-	-	0.0%
HVAC							
Removed - FAU Standing Pilot Conversion	Each	-	-	-	-	-	0.0%
Furnace Repair/Replacement	Each	1,728	487	0	(41,802)	6,433,924	6.7%
Room A/C Replacement	Each	305	(57,470)	(10)	-	232,123	0.2%
Central A/C replacement	Each	6	2,359	0	-	17,638	0.0%
Heat Pump Replacement	Each	-	-	-	-	-	0.0%
Evaporative Cooler (Replacement)	Each	351	138,728	22	-	232,970	0.2%
Evaporative Cooler (Installation)	Each	-	-	-	-	-	0.0%
Duct Test and Seal	Home	702	(940)	(0)	-	288,677	0.3%
Energy Efficient Fan Control	Home	-	-	-	-	-	0.0%
New - Prescriptive Duct Sealing	Home	23,443	3,662,500	2,649	258,576	14,943,836	15.5%
High Efficiency Forced Air Unit (HE FAU)	Home	-	-	-	-	-	0.0%
Removed - A/C Time Delay [3]	Home	28	6,140	4	-	7,464	0.0%
Smart Thermostat	Home	13,777	2,882,978	519	388,635	3,400,963	3.5%
New - Portable A/C	Each	74	-	-	-	42,199	0.0%
New - Central Heat Pump-FS (propane or gas space)	Home	-	-	-	-	-	0.0%
New - Wholehouse Fan	Each	-	-	-	-	-	0.0%
		-	-	-	-	-	0.0%
Maintenance							
Furnace Clean and Tune	Home	-	-	-	-	-	0.0%
Central A/C Tune up [3]	Home	5,721	779,379	881	(95)	2,250,665	2.3%
New - Evaporative Cooler Maintenance	Home	-	-	-	-	-	0.0%
Lighting							
Removed - Interior Hard wired LED fixtures	Each	11,116	760,380	91	(17,100)	555,955	0.6%
Exterior Hard wired LED fixtures	Each	50,193	258,143	-	-	2,802,724	2.9%
Removed - LED Torchiere	Each	606	42,719	5	(973)	32,708	0.0%
Removed - Occupancy Sensor	Each	11	320	1	-	324	0.0%
Removed - LED Night Light	Each	-	-	-	-	-	-
LED Reflector Bulbs	Each	52,578	597,339	14	(12,514)	445,229	0.5%
LED A-Lamps	Each	189,717	1,821,852	45	(4,307)	1,575,678	1.6%
Miscellaneous							
Pool Pumps	Each	5	5,465	1	-	8,613	0.0%
Power Strip	Each	18	-	-	-	2,397	0.0%
Power Strip Tier II	Each	36,689	6,270,180	180	-	2,574,049	2.7%
New - Air Purifier	Home	120	-	-	-	29,429	0.0%
Cold Storage	Each	51	-	-	-	16,305	0.0%
New - Comprehensive Home Health and Safety Check-up	Home	-	-	-	-	-	0.0%
New - CO and Smoke Alarm	Each	-	-	-	-	-	0.0%
Pilots							
Customer Enrollment							
ESA Outreach & Assessment	Home	67,551				\$ 10,269,850	10.7%
ESA In-Home Energy Education	Home	67,551				\$ 4,568,358	4.7%
Total Savings/Expenditures			24,497,768	5,373	1,166,226	\$ 96,352,133	
Total Households Weatherized [1]		57,099					
Households Treated							
- Single Family Households Treated	Home	52,554					
- Multi-family Households Treated (In-unit)	Home	9,455					
- Mobile Homes Treated	Home	5,542					
Total Number of Households Treated		Home	67,551				
# Eligible Households to be Treated for PY		Home	59,340				
% of Households Treated		%	113.84%				
- Master-Meter Households Treated		Home	3,074				
[1] Weatherization may consist of attic insulation, attic access weatherization, weatherstripping - door, caulking, and minor home repairs.							
[2] All savings are calculated based on the following sources: DNV/GL Impact Evaluation Program Years 2015-2017 Impact II, or ESA workpapers.							
[3] Savings values updated in July 2022 based on workpaper updates							
Note: Any measures noted as 'New' have been added during the course of this program year.							
Note: Any measures noted as 'Removed', are no longer offered by the program but have been kept for tracking purposes.							
Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.							

Energy Savings Assistance Program Table 2A - CSD Leveraging							
Pacific Gas and Electric Company							
Through December 31, 2022							
Measures	Units	ESA Program - CSD Leveraging					
		Year-To-Date Completed & Expensed Installation					
		Quantity Installed	kWh (Annual)	kW (Annual)	Therms (Annual)	Expenses (\$)	% of Expenditure
Appliances							
High Efficiency Clothes Washer	Each	-	-	-	-	-	-
Refrigerator	Each	-	-	-	-	-	-
New - Clothes Dryer [1]	Each	-	-	-	-	-	-
New - Dishwasher [1]	Each	-	-	-	-	-	-
Freezers [1]	Each	-	-	-	-	-	-
Domestic Hot Water							
Faucet Aerator	Home	-	-	-	-	-	-
Water Heater Tank and Pipe Insulation	Home	-	-	-	-	-	-
Water Heater Repair/Replacement	Each	-	-	-	-	-	-
Low-Flow Showerhead / Combined Showerhead/TSV	Home	-	-	-	-	-	-
Heat Pump Water Heater	Each	-	-	-	-	-	-
Thermostatic Tub Spout/Diverter	Home	-	-	-	-	-	-
Thermostatic Shower Valve	Home	-	-	-	-	-	-
New - Solar Water Heating [1]			-	-	-	-	-
Enclosure							
Air Sealing	Home	-	-	-	-	-	-
Caulking	Home	-	-	-	-	-	-
New - Diagnostic Air Sealing [1]	Home	-	-	-	-	-	-
Attic Insulation	Home	-	-	-	-	-	-
New - Floor Insulation [1]	Home	-	-	-	-	-	-
HVAC							
Removed - FAU Standing Pilot Conversion [1]	Each	-	-	-	-	-	-
Furnace Repair/Replacement	Each	-	-	-	-	-	-
Room A/C Replacement [1]	Each	-	-	-	-	-	-
Central A/C replacement	Each	-	-	-	-	-	-
Heat Pump A/C Replacement	Each	-	-	-	-	-	-
Evaporative Cooler (Replacement) [1]	Each	-	-	-	-	-	-
Evaporative Cooler (Installation) [1]	Each	-	-	-	-	-	-
Duct Test and Seal [1]	Home	-	-	-	-	-	-
Energy Efficient Fan Control [1]	Home	-	-	-	-	-	-
New - Prescriptive Duct Sealing	Home	-	-	-	-	-	-
High Efficiency Forced Air Unit (HE FAU) [1]	Home	-	-	-	-	-	-
Removed - A/C Time Delay [1]	Home	-	-	-	-	-	-
Smart Thermostat	Home	-	-	-	-	-	-
New - Portable A/C [1]	Each	-	-	-	-	-	-
New - Central Heat Pump-FS (propane or gas space) [1]	Each	-	-	-	-	-	-
New - Wholehouse Fan [1]	Each	-	-	-	-	-	-
Maintenance							
Furnace Clean and Tune [1]	Home	-	-	-	-	-	-
Central A/C Tune up [1]	Home	-	-	-	-	-	-
New - Evaporative Cooler Maintenance [1]	Home	-	-	-	-	-	-
Lighting							
Removed - Interior Hard wired LED fixtures [1]	Each	-	-	-	-	-	-
Exterior Hard wired LED fixtures	Each	-	-	-	-	-	-
Removed - LED Torchiere [1]	Each	-	-	-	-	-	-
Removed - Occupancy Sensor [1]	Each	-	-	-	-	-	-
Removed - LED Night Light [1]	Each	-	-	-	-	-	-
LED Reflector Bulbs	Each	-	-	-	-	-	-
LED A-Lamps	Each	-	-	-	-	-	-
Miscellaneous							
Pool Pumps [1]	Each	-	-	-	-	-	-
Power Strip [1]	Each	-	-	-	-	-	-
Power Strip Tier II	Each	-	-	-	-	-	-
NEW - Air Purifier [1]	Home	-	-	-	-	-	-
Cold Storage [1]	Each	-	-	-	-	-	-
New - Comprehensive Home Health and Safety Check-up [1]	Home	-	-	-	-	-	-
New - CO and Smoke Alarm [1]	Each	-	-	-	-	-	-
Pilots							
Customer Enrollment							
ESA Outreach & Assessment	Home	-				-	-
ESA In-Home Energy Education	Home	-				-	-
Total Savings/Expenditures	-	-	-	-	-	-	-
Total Households Weatherized	-	-	-	-	-	-	-
CSD MF Tenant Units Treated			Total				
	-	-	-				
	-	-	-				
[1] Measures not available to CSD for leaveraging.							
NOTE: Any measures noted as 'NEW' have been added during the course of this program year.							
NOTE: Any measures noted as 'REMOVED', are no longer offered by the program but have been kept for tracking purposes.							
NOTE: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.							

Energy Savings Assistance Program Table 2B - Multifamily Common Area Measures  
Pacific Gas and Electric Company  
Through December 31, 2022

	Table 2B ESA Program - Multifamily Common Area Measures <sup>5</sup>							
		Year-To-Date Completed & Expensed Installation						
	Units (of Measure such as "each")	Quantity Installed	Number of Units for Cap-kBTUh and Cap-Tons	kWh (Annual)	kW (Annual)	Therms (Annual)	Expenses (\$)	% of Expenditure
ESA CAM Measures <sup>1</sup>								
Appliances								
High Efficiency Clothes Washer	Each	-		-	-	-	\$ -	
Refrigerator	Each	7		371	0	(10)	\$ 8,451	0.17%
-	-							
Domestic Hot Water								
New: Non-Condensing Domestic Hot Water Boiler	Cap-kBtuH	-	-	-	-	-	-	
New: Condensing Domestic Hot Water Boiler	Cap-kBtuH	27	14,449	-	-	48,708	1,138,723	22.50%
Storage Water Heater	Cap-kBtuH	103	16,503	-	-	66,353	\$ 1,420,123	28.06%
Tankless Water Heater	Cap-kBtuH	30	6,885	(84)	-	12,227	\$ 248,179	4.90%
Heat Pump Water Heater	kW	-	-	-	-	-	\$ -	
Demand Control DHW Recirculation Pump	Each	87		22,333	3	508	\$ 191,962	3.79%
Low flow Showerhead	Each	13		-	-	93	\$ 108	0.00%
Faucet Aerator	Each	-		-	-	-	\$ -	0.00%
-	-							
Envelope								
Attic Insulation	Sq Ft	7,491		464	0	27	\$ 10,921	0.22%
Wall Insulation Blow-in	Sq Ft	-		-	-	-	\$ -	0.00%
Windows	Sq Ft	1,600		4,540	5	26	\$ 138,607	2.74%
Window Film	Sq Ft	-		-	-	-	\$ -	0.00%
-	-							
HVAC								
Air Conditioners Split System	Cap-Tons	23	92	6,017	8	(118)	\$ 282,970	5.59%
Heat Pump Split System	Cap-Tons	10	35	4,365	3	-	\$ 100,027	1.98%
New: Packaged Air Conditioner	Cap-Tons	9	27	10,907	6	264	\$ 89,944	1.78%
Package Terminal A/C	Cap-Tons	-	-	-	-	-	\$ -	0.00%
Package Terminal Heat Pump	Cap-Tons	-	-	-	-	-	\$ -	0.00%
Furnace Replacement	Cap-kBtuH	28	2,336	1,158	1	1,121	\$ 218,064	4.31%
Space Heating Boiler	Cap-kBtuH	16	3,300	(4,896)	(0)	1,361	\$ 232,655	4.60%
Smart Thermostat	Each	48		3,841	-	311	\$ 12,494	0.25%
-	-							
Lighting								
Interior LED Lighting	Each	1,433		190,666	2	(2,381)	\$ 142,793	2.82%
Interior TLED Type A Lamps	Each	NA						
Interior TLED Type C Lamps	Each	NA						
New: LED T8 Lamp - Interior	Each	1,272		284,265	3	(4,918)	\$ 88,810	1.75%
New: LED T8 Lamp - Exterior	Each	250		29,805	1	-	\$ 14,543	0.29%
Interior LED Fixture	Each	1,429		508,098	4	(6,507)	\$ 314,459	6.21%
Interior LED Screw-in	Each	838		115,679	1	(1,263)	\$ 18,433	0.36%
Interior LED Exit Sign	Each	107		22,027	3	(381)	\$ -	0.00%
Exterior LED Lighting	Each	24		6,327	-	-	\$ 1,970	0.04%
New: LED Parking Garage Fixtures	Each	-		-	-	-	\$ -	0.00%
LED Exterior Wall or Pole Mounted Fixture	Each	969		522,906	-	-	\$ 366,160	7.24%
LED Corn Lamp for Exterior Wall or Pole Mounted	Each	41		22,137	-	-	\$ 8,680	0.17%
Exterior LED Lighting - Pool	Each	NA		-	-	-	\$ -	0.00%
Wall or Ceiling Mounted Occupancy Sensor	Each	103		4,983	0	(86)	\$ 11,248	0.22%
-	-							
Miscellaneous								
Tier-2 Smart Power Strip	Each	2		260	0	(4)	\$ 227	0.00%
Variable Speed Pool Pump	Each	-		-	-	-	\$ -	0.00%
-	-							
Ancillary Services								
Audit <sup>4</sup>								
-	-							
Total	-	15,960	43,627	1,756,170	39	115,328	\$ 5,060,549	
Multifamily Properties Treated		Number						
Total Number of Multifamily Properties Treated <sup>2</sup>		45						
Subtotal of Master-metered Multifamily Properties Treated		7						
Total Number of Multifamily Tenant Units w/in Properties Treated <sup>3</sup>		4298						
Total Number of buildings w/in Properties Treated		520						

ESA Program - Multifamily Common Area	Year to Date Expenses <sup>6</sup>		
	Electric	Gas	Total
Administration	\$ 478,960	\$ 424,738	\$ 903,699
Direct Implementation (Non-Incentive)	\$ 842,480	\$ 747,105	\$ 1,589,585
Direct Implementation	\$ 1,055,322	\$ 2,761,298	\$ 3,816,620
TOTAL MF CAM COSTS	\$ 2,376,762	\$ 3,933,141	\$ 6,309,903

<<Includes measures costs

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

1. Measures are customized by each IOU, see 'Table 2B-1, Eligible Measures List'. Measures list may change based on available information on both costs and benefits and may vary across climate zones. Each IOU should fill out Table 2B as it pertains to their program. Table 2B-1 Column A should match Table 2B Column A for eligible (not canceled) measures. PG&E inadvertently misreported the number of DHW, Furnace, and Window installations in August that the quantities were reported in system output (kBtu) for DHW and Furance, and in sqft sizes for Windows. These totals have been corrected in this month's report.

2. Multifamily properties are sites with at least five (5) or more dwelling units. The properties may have multiple buildings. 2021.

3. Multifamily tenant units are the number of dwelling units located within properties treated. This number does not represent the same number of dwellings treated as captured in table 2A.

4. Commissioning costs, as allowable per the Decision, are included in measures total cost unless otherwise noted.

5. Applicable to Deed-Restricted, government and non-profit owned multi-family buildings described in D.16-11-022, modified by D.17-12-009, where 65% of tenants are income eligible based (at or below 200% of the Federal Poverty Guidelines).

6. Year to Date Expenses table includes accrual amounts.

Note: Audit costs may be covered by other programs or projects may utilize previous audits. Not all participants will have an audit cost associated with their project.

**Energy Savings Assistance CAM Program Table 2B-1 - Eligible Common Area Measures List**  
**Pacific Gas and Electric Company**  
**Through December 31, 2022**

Common Area Measures Category and Eligible Measures Title [1]	Effective Date	End Date[2]	Eligible Climate Zones [3]
<b>Appliances</b>			
High Efficiency Clothes Washer	1/1/2022		All CZ
Refrigerator	1/1/2022		All CZ
<b>Domestic Hot Water</b>			
New: Non-Condensing Domestic Hot Water Boiler	1/1/2022		All CZ
New: Condensing Domestic Hot Water Boiler	1/1/2022		All CZ
Storage Water Heater	1/1/2022		All CZ
Tankless Water Heater	1/1/2022		All CZ
Heat Pump Water Heater	1/1/2022		All CZ
Demand Control DHW Recirculation Pump	1/1/2022		All CZ
Low flow Showerhead	1/1/2022		All CZ
Faucet Aerator	1/1/2022		All CZ
<b>Envelope</b>			
Attic Insulation	1/1/2022		All CZ
Wall Insulation Blow-in	1/1/2022		All CZ
Windows	1/1/2022		All CZ
Window Film	1/1/2022		All CZ
<b>HVAC</b>			
Air Conditioners Split System	1/1/2022		CZ-11/12/13/14
Heat Pump Split System	1/1/2022		CZ-11/12/13/14
NEW: Packaged Air Conditioner	1/1/2022		CZ-11/12/13/14
Package Terminal A/C	1/1/2022		CZ-11/12/13/14
Package Terminal Heat Pump	1/1/2022		CZ-11/12/13/14
Furnace Replacement	1/1/2022		All CZ
Space Heating Boiler	1/1/2022		All CZ
Smart Thermostat	1/1/2022		All CZ
<b>Lighting</b>			
Interior LED Lighting	1/1/2022		All CZ
Interior TLED Type A Lamps	1/1/2022		All CZ
Interior TLED Type C Lamps	1/1/2022		All CZ
New: LED T8 Lamp - Interior	1/1/2022		All CZ
New: LED T8 Lamp - Exterior	1/1/2022		All CZ
Interior LED Fixture	1/1/2022		All CZ
Interior LED Screw-in	1/1/2022		All CZ
Interior LED Exit Sign	1/1/2022		All CZ
Exterior LED Lighting	1/1/2022		All CZ
New: LED Parking Garage Fixtures	1/1/2022		All CZ
LED Exterior Wall or Pole Mounted Fixture	1/1/2022		All CZ
LED Corn Lamp for Exterior Wall or Pole Mounted	1/1/2022		All CZ
Exterior LED Lighting - Pool	1/1/2022		All CZ
Wall or Ceiling Mounted Occupancy Sensor	1/1/2022		All CZ
<b>Miscellaneous</b>			
Tier-2 Smart Power Strip	1/1/2022		All CZ
Variable Speed Pool Pump	1/1/2022		All CZ

Standard Notes (do not delete)

[1] Measures list may change based on available information on both costs and benefits (including energy benefits as well as non-energy benefits) and may vary across climate zones. This is not a list of installed measures, it is a list of eligible measures.

Table 2B-1 Column A should match Table 2B Column A for eligible (not canceled) measures.

[2] Only complete if measure is canceled or discontinued.

[3] Defined as CEC California Building Climate Zones

[https://www.energy.ca.gov/maps/renewable/building\\_climate\\_zones.html](https://www.energy.ca.gov/maps/renewable/building_climate_zones.html)

**Energy Savings Assistance Program Table 2C - Pilot Plus and Pilot Deep**  
**Pacific Gas and Electric Company**  
**Through December 31, 2022**

		ESA Program - Pilot Plus									ESA Program - Pilot Deep					
		Year-To-Date Completed & Expensed Installation [1]									Year-To-Date Completed & Expensed Installation [1]					
		Quantity Installed	kWh[3] (Annual)	kW[3] (Annual)	Therms[3] (Annual)	Expenses (\$)	% of Expenditure				Quantity Installed	kWh[3] (Annual)	kW[3] (Annual)	Therms[3] (Annual)	Expenses (\$)	% of Expenditure
Measures	Units								Measures	Units						
Appliances									Appliances							
	Each	-	-	-	-	\$ -	0.0%			Each	-	-	-	-	\$ -	0.0%
	Each	-	-	-	-	\$ -	0.0%			Each	-	-	-	-	\$ -	0.0%
	Each	-	-	-	-	\$ -	0.0%			Each	-	-	-	-	\$ -	0.0%
Domestic Hot Water									Domestic Hot Water							
	Home	-	-	-	-	\$ -	0.0%			Home	-	-	-	-	\$ -	0.0%
	Each	-	-	-	-	\$ -	0.0%			Each	-	-	-	-	\$ -	0.0%
	Each	-	-	-	-	\$ -	0.0%			Each	-	-	-	-	\$ -	0.0%
	Each	-	-	-	-	\$ -	0.0%			Each	-	-	-	-	\$ -	0.0%
Enclosure[1]									Enclosure[1]							
	Home	-	-	-	-	\$ -	0.0%			Home	-	-	-	-	\$ -	0.0%
	Home	-	-	-	-	\$ -	0.0%			Home	-	-	-	-	\$ -	0.0%
	Home	-	-	-	-	\$ -	0.0%			Home	-	-	-	-	\$ -	0.0%
HVAC									HVAC							
	Each	-	-	-	-	\$ -	0.0%			Each	-	-	-	-	\$ -	0.0%
	Each	-	-	-	-	\$ -	0.0%			Each	-	-	-	-	\$ -	0.0%
	Home	-	-	-	-	\$ -	0.0%			Home	-	-	-	-	\$ -	0.0%
	Home	-	-	-	-	\$ -	0.0%			Home	-	-	-	-	\$ -	0.0%
	Home	-	-	-	-	\$ -	0.0%			Home	-	-	-	-	\$ -	0.0%
Maintenance									Maintenance							
	Home	-	-	-	-	\$ -	0.0%			Home	-	-	-	-	\$ -	0.0%
	Home	-	-	-	-	\$ -	0.0%			Home	-	-	-	-	\$ -	0.0%
Lighting									Lighting							
	Each					\$ -	0.0%			Each					\$ -	0.0%
	Each					\$ -	0.0%			Each					\$ -	0.0%
	Each	-	-	-	-	\$ -	0.0%			Each	-	-	-	-	\$ -	0.0%
	Each	-	-	-	-	\$ -	0.0%			Each	-	-	-	-	\$ -	0.0%
	Each	-	-	-	-	\$ -	0.0%			Each	-	-	-	-	\$ -	0.0%
	Each	-	-	-	-	\$ -	0.0%			Each	-	-	-	-	\$ -	0.0%
Miscellaneous									Miscellaneous							
	Each	-	-	-	-	\$ -	0.0%			Each	-	-	-	-	\$ -	0.0%
	Each	-	-	-	-	\$ -	0.0%			Each	-	-	-	-	\$ -	0.0%
Customer Enrollment									Customer Enrollment							
ESA Outreach & Assessment	Home	-				\$ -	0.0%		ESA Outreach & Assessment	Home	-				\$ -	0.0%
ESA In-Home Energy Education	Home	-				\$ -	0.0%		ESA In-Home Energy Education	Home	-				\$ -	0.0%
Total Savings/Expenditures			-	-	-	\$ -	0.0%		Total Savings/Expenditures			-	-	-	\$ -	0.0%
Households Treated		Total							Households Treated		Total					
- Single Family Households Treated	Home								- Single Family Households Treated	Home						
- Mobile Homes Treated	Home								- Mobile Homes Treated	Home						
Total Number of Households Treated	Home								Total Number of Households Treated	Home						

[1] As of December 2022, PG&E has begun installation, but has not fully completed a project. "Completed and Expensed Installation" project savings and expenses will be reported when projects have been fully closed (i.e. inspected, issues resolved, permits closed as applicable) and reported by Pilot Implementer to PG&E. All measures and savings from a project will be reported as either Pilot Plus or Pilot Deep. Savings from a single project will not span both tables.

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.



**Energy Savings Assistance Program Table 2D Pilots - SCE ONLY[1]  
Pacific Gas and Electric Company  
Through December 31, 2022**

Measures	Units	ESA Program - Building Electrification Retrofit Pilot					
		Year-To-Date Completed & Expensed Installation					
		Quantity Installed	kWh (Annual)	kW[3] (Annual)	Therms[3] (Annual)	Expenses (\$)	% of Expenditure
<b>Appliances</b>							
	Each	-	-	-	-	\$ -	0.0%
	Each	-	-	-	-	\$ -	0.0%
	Each	-	-	-	-	\$ -	0.0%
<b>Domestic Hot Water</b>							
	Home	-	-	-	-	\$ -	0.0%
	Each	-	-	-	-	\$ -	0.0%
	Each	-	-	-	-	\$ -	0.0%
	Each	-	-	-	-	\$ -	0.0%
<b>Enclosure[1]</b>							
	Home	-	-	-	-	\$ -	0.0%
	Home	-	-	-	-	\$ -	0.0%
	Home	-	-	-	-	\$ -	0.0%
<b>HVAC</b>							
	Each	-	-	-	-	\$ -	0.0%
	Each	-	-	-	-	\$ -	0.0%
	Home	-	-	-	-	\$ -	0.0%
	Home	-	-	-	-	\$ -	0.0%
	Home	-	-	-	-	\$ -	0.0%
<b>Maintenance</b>							
	Home	-	-	-	-	\$ -	0.0%
	Home	-	-	-	-	\$ -	0.0%
<b>Lighting</b>							
	Each					\$ -	0.0%
	Each					\$ -	0.0%
	Each	-	-	-	-	\$ -	0.0%
	Each	-	-	-	-	\$ -	0.0%
	Each	-	-	-	-	\$ -	0.0%
	Each	-	-	-	-	\$ -	0.0%
<b>Miscellaneous</b>							
	Each	-	-	-	-	\$ -	0.0%
	Each	-	-	-	-	\$ -	0.0%
<b>Customer Enrollment</b>							
ESA Outreach & Assessment	Home	-				\$ -	0.0%
ESA In-Home Energy Education	Home	-				\$ -	0.0%
<b>Total Savings/Expenditures</b>			-	-	-	\$ -	0.0%
<b>Households Treated</b>	<b>Total</b>						
- Single Family Households Treated	Home						
- Mobile Homes Treated	Home						
<b>Total Number of Households Treated</b>	Home						

Measures	Units	ESA Program - Clean Energy Homes New Construction Pilot					
		Year-To-Date Completed & Expensed Installation					
		Quantity Installed	kWh[3] (Annual)	kW[3] (Annual)	Therms[3] (Annual)	Expenses (\$)	% of Expenditure
<b>Appliances</b>							
	Each	-	-	-	-	\$ -	0.0%
	Each	-	-	-	-	\$ -	0.0%
	Each	-	-	-	-	\$ -	0.0%
<b>Domestic Hot Water</b>							
	Home	-	-	-	-	\$ -	0.0%
	Each	-	-	-	-	\$ -	0.0%
	Each	-	-	-	-	\$ -	0.0%
	Each	-	-	-	-	\$ -	0.0%
	Each	-	-	-	-	\$ -	0.0%
<b>Enclosure[1]</b>							
	Home	-	-	-	-	\$ -	0.0%
	Home	-	-	-	-	\$ -	0.0%
	Home	-	-	-	-	\$ -	0.0%
<b>HVAC</b>							
	Each	-	-	-	-	\$ -	0.0%
	Each	-	-	-	-	\$ -	0.0%
	Home	-	-	-	-	\$ -	0.0%
	Home	-	-	-	-	\$ -	0.0%
	Home	-	-	-	-	\$ -	0.0%
<b>Maintenance</b>							
	Home	-	-	-	-	\$ -	0.0%
	Home	-	-	-	-	\$ -	0.0%
<b>Lighting</b>							
	Each					\$ -	0.0%
	Each					\$ -	0.0%
	Each	-	-	-	-	\$ -	0.0%
	Each	-	-	-	-	\$ -	0.0%
	Each	-	-	-	-	\$ -	0.0%
	Each	-	-	-	-	\$ -	0.0%
<b>Miscellaneous</b>							
	Each	-	-	-	-	\$ -	0.0%
	Each	-	-	-	-	\$ -	0.0%
<b>Customer Enrollment</b>							
ESA Outreach & Assessment	Home	-				\$ -	0.0%
ESA In-Home Energy Education	Home	-				\$ -	0.0%
<b>Total Savings/Expenditures</b>			-	-	-	\$ -	0.0%
<b>Households Treated</b>	<b>Total</b>						
- Single Family Households Treated	Home						
- Mobile Homes Treated	Home						
<b>Total Number of Households Treated</b>	Home						

[1] Pilots on Table 2D are specific to Southern California Edison as approved in D.21-06-015. PG&E does not currently have an electrification pilot but is utilizing the common reporting template as other IOUs per ED's direction.  
Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

**Energy Savings Assistance Program Tables 3A-F - Energy Savings and Average Bill Savings per Treated Home/Common Area**  
**Pacific Gas and Electric Company**  
**Through December 31, 2022**

<b>Table 3A, ESA Program (SF, MH, MF In-Unit)</b>	
Annual kWh Savings	24,497,768
Annual Therm Savings	1,166,226
Lifecycle kWh Savings	271,586,683
Lifecycle Therm Savings	12,907,995
Current kWh Rate	\$0.18
Current Therm Rate	\$1.61
Average 1st Year Bill Savings / Treated households	\$91.92
Average Lifecycle Bill Savings / Treated Household	\$794.12

<b>Table 3B, ESA Program - CSD Leveraging</b>	
Annual kWh Savings	-
Annual Therm Savings	-
Lifecycle kWh Savings	-
Lifecycle Therm Savings	-
Current kWh Rate	\$ -
Current Therm Rate	\$ -
Average 1st Year Bill Savings / Treated Households	\$ -
Average Lifecycle Bill Savings / Treated Household	\$ -

<b>Table 3C, ESA Program - Multifamily Common Area [5]</b>	
Annual kWh Savings	9,684,262
Annual Therm Savings	174,068
Lifecycle kWh Savings	52,030,771
Lifecycle Therm Savings	4,854,310
Current kWh Rate	\$ 0.18
Current Therm Rate	\$ 1.21
Average 1st Year Bill Savings / Treated Property	\$ 10,543.13
Average Lifecycle Bill Savings / Treated Property	\$ 56,186.80

<b>Table 3D, ESA Program - Pilot Plus [1]</b>	
Annual kWh Savings	-
Annual Therm Savings	-
Lifecycle kWh Savings	-
Lifecycle Therm Savings	-
Current kWh Rate	\$ -
Current Therm Rate	\$ -
Average 1st Year Bill Savings / Treated Property	\$ -
Average Lifecycle Bill Savings / Treated Property	\$ -

<b>Table 3E, ESA Program - Pilot Deep [2]</b>	
Annual kWh Savings	-
Annual Therm Savings	-
Lifecycle kWh Savings	-
Lifecycle Therm Savings	-
Current kWh Rate	\$ -
Current Therm Rate	\$ -
Average 1st Year Bill Savings / Treated Property	\$ -
Average Lifecycle Bill Savings / Treated Property	\$ -

<b>Table 3F, Summary - ESA Program (SF, MH, MF In-Unit)/CSD Leveraging/Pilot Plus and Pilot Deep [3] [4]</b>	
Annual kWh Savings	24,497,768
Annual Therm Savings	1,166,226
Lifecycle kWh Savings	271,586,683
Lifecycle Therm Savings	12,907,995
Current kWh Rate	\$ 0.18
Current Therm Rate	\$ 1.61
Average 1st Year Bill Savings / Treated Households	\$ 91.92
Average Lifecycle Bill Savings / Treated Households	\$ 794.12

- [1] As of December 2022, ESA Pilot Plus/Deep program has not completed home treatments.  
[2] As of December 2022, ESA Pilot Plus/Deep program has not completed home treatments.  
[3] Summary is the sum of ESA Program + CSD Leveraging + Pilot Plus + Pilot Deep.  
[4] As of December 2022, ESA Pilot Plus/Deep program has not completed home treatments.  
[5] Data reported in this table is cumulative since program inception.

Energy Savings Assistance Program Table 4 - Homes/Buildings Treated Pacific Gas and Electric Company Through December 31, 2022							
Table 4A, ESA Program (SF, MH, MF In-Unit)							
County	Eligible Households			Households Treated YTD			Total
	Rural [1]	Urban	Total	Rural	Urban	Total	
ALAMEDA	0	154,887	154,887	0	7,197	7,197	7,197
AMADOR	6004	0	6,004	223	0	223	223
BUTTE	14249	25,652	39,901	345	590	935	935
CALAVERAS	8911	0	8,911	168	0	168	168
COLUSA	2983	0	2,983	67	0	67	67
CONTRA COSTA	0	99,486	99,486	0	6,195	6,195	6,195
EL DORADO	7312	8,876	16,188	153	177	330	330
FRESNO	0	150,170	150,170	3	9,360	9,363	9,363
GLENN	4615	0	4,615	94	0	94	94
HUMBOLDT	23768	0	23,768	352	0	352	352
INYO	0	0	0	0	0	0	0
KERN	70676	47,310	117,986	6,044	3,216	9,260	9,260
KINGS	9515	0	9,515	344	0	344	344
LAKE	16084	0	16,084	152	0	152	152
LASSEN	1230	0	1,230	0	0	0	0
MADERA	5889	15,459	21,448	191	1,121	1,312	1,312
MARIN	0	21,371	21,371	0	1,477	1,477	1,477
MARIPOSA	3837	0	3,837	5	0	5	5
MENDOCINO	16803	0	16,803	49	0	49	49
MERCED	22869	21,826	44,695	1,420	1,530	2,950	2,950
MONTEREY	6093	45,812	51,905	468	1,635	2,103	2,103
NAPA	0	14,895	14,895	0	490	490	490
NEVADA	11826	0	11,826	364	0	364	364
PLACER	11038	23,106	34,144	176	340	516	516
PLUMAS	2171	0	2,171	4	0	4	4
SACRAMENTO	0	172,676	172,676	0	1,510	1,510	1,510
SAN BENITO	5765	0	5,765	183	0	183	183
SAN BERNARDINO	293	5	298	0	0	0	0
SAN FRANCISCO	0	101,956	101,956	0	4,376	4,376	4,376
SAN JOAQUIN	10244	95,221	105,465	438	3,535	3,973	3,973
SAN LUIS OBISPO	19511	12,980	32,500	529	162	691	691
SAN MATEO	0	53,554	53,554	0	187	187	187
SANTA BARBARA	1412	19,866	21,278	7	1,659	1,666	1,666
SANTA CLARA	4556	133,864	138,420	45	2,999	3,044	3,044
SANTA CRUZ	0	27,710	27,710	0	618	618	618
SHASTA	13713	12,948	26,661	294	342	636	636
SIERRA	339	0	339	0	0	0	0
SISKIYOU	18	0	18	0	0	0	0
SOLOANO	0	48,495	48,495	0	1,961	1,961	1,961
SONOMA	3264	53,267	56,531	55	1,010	1,065	1,065
STANISLAUS	33706	37,960	71,666	1,078	847	1,925	1,925
SUTTER	0	15,139	15,139	0	254	254	254
TEHAMA	10144	0	10,144	380	0	380	380
TRINITY	505	0	505	0	0	0	0
TULARE	5205	245	5,453	216	3	219	219
TUOLUMNE	10030	0	10,030	33	0	33	33
YOLO	0	27,550	27,550	0	677	677	677
YUBA	0	12,242	12,242	0	283	283	283
Total	367,782	1,454,639	1,822,321	13,870	53,681	67,551	67,551

Table 4B, ESA Program - CSD Leveraging				
County	Households Treated YTD			Total
	Rural	Urban	Total	
Alameda				0
Butte				0
Colusa				0
Contra Costa				0
Fresno				0
Humbolt				0
Kern				0
Kings				0
Lake				0
Marin				0
Madera				0
Merced				0
Monterey				0
Nevada				0
Placer				0
Sacramento				0
San Francisco				0
San Joaquin				0
San Luis Obispo				0
San Mateo				0
Santa Clara				0
Santa Cruz				0
Shasta				0
Solano				0
Sonoma				0
Sutter				0
Stanislaus				0
Tehama				0
Yolo				0
Yuba				0
Total	0	0	0	0

Table 4C, ESA Program - Multifamily Common Area					
County	Eligible Properties [2]			Properties Treated YTD	
	Rural [1]	Urban	Total	Rural	Urban
Alameda					3
Butte					0
Colusa					0
Contra Costa					0
Fresno				2	5
Humbolt					0
Kern					8
Kings				1	1
Lake					0
Marin					0
Madera					0
Merced					0
Monterey				1	2
Nevada				1	1
Placer					0
Sacramento				3	3
San Francisco				1	1
San Joaquin				1	1
San Luis Obispo					0
San Mateo					0
Santa Clara				3	3
Santa Cruz					0
Shasta					0
Solano				5	5
Sonoma				5	5
Sutter					0
Stanislaus				1	1
Tehama				1	1
Yolo				1	1
Yuba				1	1
Total				6	46

Table 4D, ESA Program - Pilot Plus and Pilot Deep [3]					
County [4]	Eligible Households			Households Treated YTD	
	Rural [1]	Urban	Total	Rural	Urban
Alameda				-	-
Amador				-	-
Butte				-	-
Calaveras				-	-
Colusa				-	-
Contra Costa				-	-
El Dorado				-	-
Glenn				-	-
Marioposa				-	-
Merced				-	-
Nevada				-	-
Placer				-	-
Sacramento				-	-
San Joaquin				-	-
Shasta				-	-
Solano				-	-
Stanislaus				-	-
Sutter				-	-
Tehama				-	-
Tuolumne				-	-
Yolo				-	-
Total				0	0

[1] For IOU low income-related and Energy Efficiency reporting and analysis, the Goldsmith definition is applied.  
[2] Do not currently have Eligible Properties for ESA CAM.  
[3] As of December 2022, ESA Pilot Plus/Deep program has not completed home treatments.  
[4] ESA Pilot Plus/Deep will initially target participants from climate zones 11 and 12.  
Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

Energy Savings Assistance Program Table 5 - Energy Savings Assistance Program Customer Summary  
Pacific Gas and Electric Company  
Through December 31, 2022

Table 5A, ESA Program (SF, MH, MF In-Unit)																	
Month	# of Household Treated by Month	Gas & Electric			# of Household Treated by Month	Gas Only			# of Household Treated by Month	Electric Only			# of Household Treated by Month	Total			
		(Annual)				(Annual)				(Annual)				(Annual)			
		Therm	kWh	kW		Therm	kWh	kW		Therm	kWh	kW		Therm	kWh	kW	
January	3,278	27,744	1,177,862	144	213	3,523	14,584	5	506	(2,421)	176,207	21	3,997	28,845	1,368,653	170	
February	5,608	89,590	1,679,887	333	529	13,191	93,660	45	956	(1,519)	296,472	21	7,093	101,261	2,070,019	400	
March	5,965	93,584	1,745,808	338	357	7,800	53,027	28	1,024	(637)	268,034	20	7,346	100,747	2,066,870	387	
April	5,348	83,502	1,468,791	304	443	10,147	72,814	37	1,022	(712)	297,020	23	6,813	92,937	1,838,626	363	
May	4,684	139,916	1,996,568	329	413	14,044	151,263	44	651	5,307	242,226	17	5,748	159,266	2,390,058	390	
June	3,476	64,893	1,090,045	173	282	6,530	59,717	28	620	1,027	212,923	16	4,378	72,450	1,362,685	216	
July	4,817	111,599	3,265,310	1,107	450	11,001	92,347	42	557	496	413,346	113	5,824	123,097	3,771,003	1,261	
August	4,264	85,771	1,695,484	400	319	7,359	63,844	29	598	466	282,061	45	5,181	93,596	2,041,389	474	
September	3,215	61,454	1,045,552	245	230	6,508	53,384	23	549	545	155,537	21	3,994	68,507	1,254,474	289	
October	5,767	110,714	2,193,968	523	252	7,069	58,490	25	735	821	322,312	49	6,754	118,604	2,574,770	597	
November	4,400	97,451	1,645,553	380	263	7,631	61,464	26	622	540	215,503	26	5,285	105,621	1,922,520	432	
December	4,316	93,051	1,570,095	339	263	7,454	60,207	25	559	791	206,398	30	5,138	101,295	1,836,700	393	
YTD	55,138	1,059,268	20,574,925	4,615	4,014	102,255	834,803	356	8,399	4,703	3,088,040	401	67,551	1,166,226	24,497,768	5,373	

YTD Total Energy Impacts for all fuel types should equal YTD energy impacts that are reported every month Table 2.  
**Note:** Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

Table 5B, ESA Program - CSD Leveraging																
Month	# of Household Treated by Month	Gas & Electric			# of Household Treated by Month	Gas Only			# of Household Treated by Month	Electric Only			# of Household Treated by Month	Total		
		(Annual)				(Annual)				(Annual)				(Annual)		
		Therm	kWh	kW		Therm	kWh	kW		Therm	kWh	kW		Therm	kWh	kW
January	0				0				0				0			
February	0				0				0				0			
March	0				0				0				0			
April	0				0				0				0			
May	0				0				0				0			
June	0				0				0				0			
July	0				0				0				0			
August	0				0				0				0			
September	0				0				0				0			
October	0				0				0				0			
November	0				0				0				0			
December	0				0				0				0			
YTD	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	0

YTD Total Energy Impacts for all fuel types should equal YTD energy impacts that are reported every month in Table 2A.  
**Note:** Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

Table 5C, ESA Program - Multifamily Common Area																
Month	# of Properties Treated by Month	Gas & Electric			# of Properties Treated by Month	Gas Only			# of Properties Treated by Month	Electric Only			# of Properties Treated by Month	Total		
		(Annual)				(Annual)				(Annual)				(Annual)		
		Therm	kWh	kW		Therm	kWh	kW		Therm	kWh	kW		Therm	kWh	kW
January	10	8,402	283,034	11	-	-	-	-	-	-	-	-	10	8,402	283,034	11
February	6	38,077	290,190	11	-	-	-	-	-	-	-	-	6	38,077	290,190	11
March	4	(1,838)	144,807	2	-	-	-	-	-	-	-	-	4	(1,838)	144,807	2
April	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
May	1	15,069	100,981	0	-	-	-	-	-	-	-	-	1	15,069	100,981	0
June	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
July	2	1,477	169,768	3	-	-	-	-	-	-	-	-	2	1,477	169,768	3
August	1	465	7,078	0	-	-	-	-	-	-	-	-	1	465	7,078	0
September	4	11,239	54,191	1	-	-	-	-	-	-	-	-	4	11,239	54,191	1
October	3	11,965	49,211	1	-	-	-	-	1	(22)	28,413	0	4	11,942	77,623	1
November	5	17,595	328,500	6	-	-	-	-	-	-	-	-	5	17,595	328,500	6
December	5	13,195	197,069	3	-	-	-	-	3	(295)	102,929	1	8	12,900	299,998	4
YTD	41	115,645	1,624,828	38	-	-	-	-	4	(317)	131,342	1	45	115,328	1,756,170	38

Table 5D, ESA Program - Pilot Plus and Pilot Deep [1]																
Month	# of Household Treated by	Gas & Electric			# of Household Treated by	Gas Only			# of Household Treated by	Electric Only			# of Household Treated by	Total		
		(Annual)				(Annual)				(Annual)				(Annual)		
		Therm	kWh	kW		Therm	kWh	kW		Therm	kWh	kW		Therm	kWh	kW
January	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
February	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
March	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
April	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
May	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
June	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
July	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
August	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
September	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
October	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
November	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
December	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
YTD	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	0

[1] As of December 2022, ESA Pilot Plus/Deep program has not completed home treatments.  
Note: YTD Total Energy Impacts for all fuel types should equal YTD energy impacts that are reported every month Table 2B.  
Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

Energy Savings Assistance Program Table 6 - Expenditures for Pilots and Studies [1]  
Pacific Gas and Electric Company  
Through December 31, 2022

	Authorized 2021-26 Funding			Current Month Expenses			Year to Date Expenses			Cycle to Date Expenses			% of Budget Expended		
	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total
<b>Pilots</b>															
Virtual Energy Coach	\$689,000	\$611,000	\$1,300,000	\$0	\$0	\$0	\$80,858	\$71,704	\$152,563	\$121,436	\$107,688	\$229,125	18%	18%	18%
ESA Pilot Plus and Pilot Deep	\$23,273,909	\$20,639,127	\$43,913,036	\$123,941	\$109,910	\$233,850	\$481,113	\$426,647	\$907,761	\$498,766	\$442,302	\$941,069	2%	2%	2%
<b>Total Pilots</b>	<b>\$23,962,909</b>	<b>\$21,250,127</b>	<b>\$45,213,036</b>	<b>\$123,941</b>	<b>\$109,910</b>	<b>\$233,850</b>	<b>\$561,971</b>	<b>\$498,352</b>	<b>\$1,060,323</b>	<b>\$620,202</b>	<b>\$549,991</b>	<b>\$1,170,193</b>	<b>3%</b>	<b>3%</b>	<b>3%</b>
<b>Studies [2]</b>															
Joint IOU - 2022 Low Income Needs Assessment (LINA) Study [3]	\$52,125	\$22,875	\$75,000	\$0	\$0	\$0	\$22,120	\$19,616	\$41,736	\$41,926	\$32,504	\$74,430	80%	142%	99%
Joint IOU - 2025 Low Income Needs Assessment (LINA) Study [4]	\$39,750	\$35,250	\$75,000	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0%	0%	0%
Joint IOU - 2028 Low Income Needs Assessment (LINA) Study [4]	\$39,750	\$35,250	\$75,000	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0%	0%	0%
Joint IOU - Statewide CARE-ESA Categorical Study [5]	\$11,925	\$10,575	\$22,500	\$13,067	\$11,587	\$24,654	\$13,067	\$11,587	\$24,654	\$13,067	\$11,587	\$24,654	110%	110%	110%
Load Impact Evaluation Study [6]	\$238,500	\$211,500	\$450,000	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0%	0%	0%
Equity Criteria and Non Energy Benefits Evaluation (NEB's) [6]	\$79,500	\$70,500	\$150,000	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0%	0%	0%
Rapid Feedback Research and Analysis [7]	\$159,000	\$141,000	\$300,000	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0%	0%	0%
Joint IOU - Multifamily CAM Process Evaluation [8]	\$62,550	\$27,450	\$90,000	\$0	\$0	\$0	\$27,096	\$24,029	\$51,125	\$42,940	\$38,080	\$81,020	69%	139%	90%
Joint IOU - Process Evaluation Studies (1-4 Studies) [6]	\$79,500	\$70,500	\$150,000	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0%	0%	0%
<b>Total Studies</b>	<b>\$762,600</b>	<b>\$624,900</b>	<b>\$1,387,500</b>	<b>\$13,067</b>	<b>\$11,587</b>	<b>\$24,654</b>	<b>\$62,283</b>	<b>\$55,232</b>	<b>\$117,516</b>	<b>\$97,933</b>	<b>\$82,171</b>	<b>\$180,104</b>	<b>13%</b>	<b>13%</b>	<b>13%</b>

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

[1] Funding for studies is not solely supported via the ESA program budget; some studies are jointly supported via the CARE budget.

[2] Authorized per D.21-06-015. Funds for pilots and studies may be rolled over to the next program year or borrowed from a future program year within the cycle, to allow for flexibility in scheduling changes with these efforts. Funding amounts listed reflect PG&E's 30% allocation among the IOUs, except for PG&E-only studies including the "Rapid Feedback Research and Analysis". Final authorized budgets may be adjusted by the ESA/CARE Studies Working Group per D.21-06-015.

[3] PG&E's Advice Letter 4193-G/5718-E approved Joint Utilities' 2022 LINA Study for \$500,000. SCE holds the statewide contract for this co-funded study. PG&E's 30% allocation is \$150,000, funded 50/50 via the ESA and CARE budgets. The 2022 LINA commenced in January 2021. The Joint Utilities would carry over committed, unspent 2021 LINA funding forward to 2022 and until the study is completed.

[4] Authorized per D.21-06-015, the 2025 and 2028 Low Income Needs Assessment (LINA) are required to be completed by Dec 2025 and Dec 2028, respectively.

[5] Authorized per D.21-06-015, the Categorical Study will be funded 50/50 via the ESA and CARE budgets.

[6] Authorized per D.21-06-015, to be conducted during PY 2023-26.

[7] Authorized per D.21-06-015, for each IOU to use for IOU-specific studies as needed. Unused annual budget may be carried forward until the end of the cycle.

[8] PG&E's Advice Letter 4349-G/6030-E was approved on January 21, 2021, and authorized \$90,000 shift from MF-CAM Administration to Studies for the MF CAM Process Evaluation; funding source is 100% ESA. PG&E holds the statewide contract for this co-funded study. The study commenced in July 2021. The Joint Utilities will carry over committed, unspent 2021 funding forward to 2022 and until the study is completed.

Energy Savings Assistance Program Table 7 - Customer Segments/Needs State by Demographic, Financial, Location, and Health Conditions \*\*  
Pacific Gas and Electric Company  
Through December 31, 2022

ESA Main (SF, MH, MF In-unit)

Customer Segments	# of Households Eligible [1]	# of Households Treated [2]	Enrollment Rate = (C/B)	# of Households Contacted [3]	Rate of Uptake = (C/E) [19]	Avg. Energy Savings (kWh) Per Treated Households (Energy Saving and HCS Measures) [4]	Avg. Energy Savings (kWh) Per Treated Households (Energy Saving Measures only) [5]	Avg. Peak Demand Savings (kW) Per Treated Household	Avg. Energy Savings (Therms) Per Treated Households (Energy Saving and HCS Measures) [4]	Avg. Energy Savings (Therms) Per Treated Households (Energy Saving Measures only) [5]	Avg. Cost Per Treated Households
<b>Demographic</b>											
Housing Type											
SF	1,213,009	52,554	4%	106,760	49%	406.74	407.85	0.09	19.11	19.84	\$ 1,303
MH	117,468	5,542	5%	10,457	53%	319.94	320.04	0.09	13.57	14.24	\$ 1,173
MF In-Unit	491,864	9,455	2%	24,512	39%	206.67	206.67	0.02	10.16	10.16	\$ 692
Rent vs. Own											
Own	722,005	39,403	5%	78,152	50%	421.89	422.94	0.11	20.63	21.67	\$ 1,471
Rent	1,100,330	28,148	3%	65,177	43%	301.23	301.85	0.05	12.89	12.93	\$ 837
Previous vs. New Participant											
New	1,440,864	59,299	4%	64,035	93%	354.05	354.74	0.08	17.70	18.19	\$ 1,156
Previous	381,476	8,252	2%	8,506	97%	497.84	500.02	0.11	15.27	16.84	\$ 1,569
Seniors [6]	756,944	29,229	4%	29,861	98%	365.18	365.78	0.09	17.35	18.04	\$ 1,245
Veterans [18]	148,890	-	-	-	-	-	-	-	-	-	-
Hard-to-Reach [7]	792,159	9,805	1%	34,011	29%	366.51	367.69	0.07	16.04	16.65	\$ 1,110
Vulnerable [8]	687,389	35,628	5%	39,845	89%	331.12	332.39	0.08	17.65	18.15	\$ 1,162
<b>Location</b>											
DAC	562,067	16,552	3%	16,797	99%	335.57	337.20	0.08	18.13	18.96	\$ 1,302
Rural	367,782	13,870	4%	28,337	49%	363.11	364.35	0.09	15.86	16.40	\$ 1,165
Tribal [20]	1,967	2	0%	-3	67%	545.13	545.13	0.07	3.82	3.82	\$ 2,176
PSPS Zone	222,332	6,069	3%	6,929	89%	376.03	376.03	0.07	13.01	13.24	\$ 941
Wildfire Zone [9]	82,444	435	1%	474	92%	336.96	336.96	0.04	3.59	3.65	\$ 539
Climate Zone 1 (PG&E)	28,937	355	1%	1,551	23%	328.13	328.13	0.09	13.77	14.18	\$ 1,169
Climate Zone 2 (PG&E)	115,486	3,177	3%	9,001	36%	285.41	285.41	0.05	12.20	12.46	\$ 862
Climate Zone 3 (PG&E)	425,730	16,436	4%	36,185	45%	271.92	271.92	0.03	11.43	11.91	\$ 776
Climate Zone 4 (PG&E)	157,752	3,571	2%	13,245	29%	346.92	346.92	0.08	16.89	17.34	\$ 1,123
Climate Zone 5 (PG&E)	43,178	2,150	5%	4,945	44%	439.92	439.92	0.03	-0.86	-0.86	\$ 518
Climate Zone 11 (PG&E)	153,226	3,477	2%	14,201	24%	364.78	364.78	0.12	16.13	16.58	\$ 1,217
Climate Zone 12 (PG&E)	573,718	17,377	3%	56,206	31%	480.52	481.01	0.12	24.76	25.39	\$ 1,514
Climate Zone 13 (PG&E)	299,175	20,462	7%	51,805	39%	375.07	377.49	0.09	19.12	20.05	\$ 1,437
Climate Zone 14 (PG&E)	5,991	3	0%	293	1%	187.95	187.95	0.06	8.51	16.65	\$ 2,129
Climate Zone 16 (PG&E)	19,146	136	1%	852	1%	465.99	466.78	0.05	1.48	1.68	\$ 683
CARB Communities [10]	174,113	9,672	6%	10,458	92%	290.49	291.89	0.05	13.19	13.70	\$ 911
<b>Financial</b>											
CARE	1,401,702	61,710	4%	57,636	107%	376.03	376.89	0.08	17.44	18.06	\$ 1,214
FERA	174,219	483	0%	624	77%	424.70	425.89	0.09	20.64	21.40	\$ 1,327
Disconnected [11]	0	0	0%	0	0%	0	0	0	0	0	0
Arrearages [12]	554,495	20,160	4%	20,685	97%	349.54	350.31	0.07	17.03	17.42	\$ 1,085
High Usage [13]	31,649	14,614	46%	13,743	106%	378.32	379.51	0.08	17.54	18.34	\$ 1,255
High Energy Burden [14]	1,075,439	36,822	3%	56,500	65%	344.56	345.43	0.07	17.07	17.49	\$ 1,099
SEVI [15]											
H	602,765	31,497	5%	35,066	90%	346.16	347.00	0.07	17.12	17.53	\$ 1,102
M	830,254	24,915	3%	43,259	58%	346.07	346.94	0.07	17.08	17.53	\$ 1,103
L	388,211	7,780	2%	8,639	90%	342.98	343.47	0.07	16.94	17.39	\$ 1,096
Affordability Ratio [16]	233,227	13,924	6%	15,304	91%	296.38	298.51	0.07	16.99	17.60	\$ 1,158
<b>Health Condition</b>											
Medical Baseline	124,753	8,783	7%	8,182	107%	405.55	406.25	0.10	18.02	18.72	\$ 1,333
Respiratory (Asthma) [17]											
H	928,252	41,952	5%	62,130	68%	346.70	347.59	0.07	17.08	17.52	\$ 1,107
M	543,596	16,365	3%	18,276	90%	343.12	343.81	0.07	17.01	17.42	\$ 1,088
L	350,522	5,876	2%	6,558	90%	346.10	346.58	0.08	17.27	17.72	\$ 1,107
Disabled	630,364	17,895	3%	18,261	96%	386.34	387.08	0.09	18.21	18.84	\$ 1,294

[1] PG&E is currently in the process of identifying method and updating its system/process to report on this customer segment.

[11] PG&E is reporting on these customer segments at the direction of the ED with the caveat that estimates/numbers may be compiled from multiple sources, based on available estimates, and/or self-reported data. The numbers may not be additive.

[1] The estimates for eligible households will be provided based on the 250% Federal Poverty Guidelines where applicable.

[2] Households treated data is not additive because customers may be represented in multiple categories. Data is compiled based on ESA measures received YTD, and may include enrollments from prior years.

[3] The number of household contacted includes YTD leads and enrollments.

[4] PG&E has considered the energy savings associated with all ESA measures installed for this entry, regardless of whether the savings have a negative or positive value for kW, kWh, and/or Therms. Many measures offered in ESA provide Non-Energy Benefits (including

[5] PG&E has considered only the energy savings associated with the ESA measures installed for this entry that have a positive value for kWh and/or Therms. Installed ESA measures with a negative savings value for both kWh and Therms were excluded.

[7] This represents the number of households with at least one member who is at least 60 years old at the time of data collection.

[7] "Hard-to-reach" residential customers include "those customers who do not have easy access to program information or generally do not participate in energy efficiency programs due to a language, income, housing type, geographic, or home ownership (split incentives) barrier" (Advice Letter 4482-G/314-E dated September 1, 2021). For the purpose of this reporting, PG&E is defining "hard-to-reach" as those residential customer self-identified as not preferring or speaking English as the primary language because income, housing type, geographic, and homeownership information is reported elsewhere on this table.

[8] Vulnerable refers to Disadvantaged Vulnerable Communities (DVC) which consist consists of communities in the 25% highest scoring census tracts according to the most current versions of the California Communities Environmental Health Screening Tool (CalEnviroScreen), as well as all California tribal lands, census tracts that score in the highest 5% of Pollution Burden within CalEnviroScreen, but do not receive an overall CalEnviroScreen score due to unreliable public health and socioeconomic data, and census tracts with median household incomes less than 60% of state median income.

[9] Includes Zone 3 (Tier 3) of the CPUC Fire-Threat Map

[10] This reflects communities within PG&E's service territory that are identified by the California Air Resources Board (CARB) Community Air Protection Program as communities continue to experience environmental and health inequities from air pollution.

[11] Rates are based on the previous year. PG&E did not perform any disconnections in 2021 and as of July 2022.

[12] PG&E defines arrearages as overdue balance greater than 30 days. Estimated eligibility is based on CARE/FERA households with arrearages in the prior year as reported in PG&E's R.18-07-015 Monthly Disconnection Report through December 2021.

[13] PG&E defines high usage as at least 400% of baseline at least three times in 12-month period.

[14] PG&E utilizes the Low-Income Energy Affordability Data (LEAD) Tool developed DOE's Office of Energy Efficiency & Renewable Energy to identify census tracts with high energy burden for households at below 200 % Federal Poverty Level (FPL) that are in PG&E's service territory. The 2016 Needs Assessment for the Energy Savings Assistance and the California Alternate Rates for Energy Programs describes households that spent more 6.3% of their annual income on energy bills as having high energy burden (p.47).

[15] The Socioeconomic Vulnerability Index (SEVI) metric represents the relative socioeconomic standing of census tracts, referred to as communities, in terms of poverty, unemployment, educational attainment, linguistic isolation, and percentage of income spent on housing. PG&E utilizes the SEVI data provided by the CPUC to map its service territory by SEVI scores (L: 0 to 33; M: >33 to 66; H: >66).

[16] The Affordability Ratio (AR) metric quantifies the percentage of a representative household's income that would be used to pay for an essential utility service after non-discretionary expenses such as housing and other essential utility service charges are deducted from the household's income. Using Gas AR20 and Electric AR20 data for 2022 (using 2019 base year) provided by the CPUC, PG&E selects census tracts with Electric AR20 at above 15% or Gas AR20 above 10% to identify areas within its service territory as having high affordability ratio (CPUC 2019 Annual Affordability Report, pp 34, 44).

[17] PG&E utilizes the "Asthmas" indicator in CalEnviroScreen 4.0 (published by the California Office of Environmental Health Hazard Assessment) as a proxy to identify locations with varying levels of respiratory conditions within its service territory. L: 0-33 percentile; M: >33-66 percentile; L: >66-100 percentile.

[18] PG&E is currently updating its form/system to begin data collection for this segment.

[19] Rate of Uptake may be slightly greater than 100% as homes that have received treatment this year may have been enrolled/contacted in the prior year.

[20] Currently, this data only captures tribal households located on federally-recognized tribes whose trust lands are identified in the Bureau of Indian Affairs. This data currently does not include ESA participants from non federally-recognized tribes or households that self-identified as Native American. PG&E plans to incorporate self-reported information in this reporting in the future.

Pilot Plus and Pilot Deep

Customer Segments	# of Households Eligible [1]	# of Households Treated [2]	Enrollment Rate = (C/B)	# of Households Contacted [3]	Rate of Uptake = (C/E) [19]	Avg. Energy Savings (kWh) Per Treated Households (Energy Saving and HCS Measures) [4]	Avg. Energy Savings (kWh) Per Treated Households (Energy Saving Measures only) [5]	Avg. Peak Demand Savings (kW) Per Treated Household	Avg. Energy Savings (Therms) Per Treated Households (Energy Saving and HCS Measures) [4]	Avg. Energy Savings (Therms) Per Treated Households (Energy Saving Measures only) [5]	Avg. Cost Per Treated Households
<b>Demographic</b>											
Housing Type											
SF	1,213,009	-	-	4711	-	-	-	-	-	-	-
MH	117,468	-	-	-	-	-	-	-	-	-	-
MF In-Unit	491,864	-	-	-	-	-	-	-	-	-	-
Rent vs. Own											
Own	722,005	-	-	-	-	-	-	-	-	-	-
Rent	1,100,330	-	-	-	-	-	-	-	-	-	-
Previous vs. New Participant [22]				4711							
New	1,440,864	-	-	-	-	-	-	-	-	-	-
Previous	381,476	-	-	-	-	-	-	-	-	-	-
Seniors [6]	756,944	-	-	-	-	-	-	-	-	-	-
Veterans [18]	148,890	-	-	-	-	-	-	-	-	-	-
Hard-to-Reach [7]	792,159	-	-	-	-	-	-	-	-	-	-
Vulnerable [8]	687,389	-	-	-	-	-	-	-	-	-	-
<b>Location</b>											
DAC	562,067	-	-	1,267	-	-	-	-	-	-	-
Rural	367,782	-	-	976	-	-	-	-	-	-	-
Tribal [20]	1,967	-	-	2	-	-	-	-	-	-	-
PSPS Zone	222,332	-	-	-	-	-	-	-	-	-	-
Wildfire Zone [9]	82,444	-	-	-	-	-	-	-	-	-	-
Climate Zone 11 (PG&E) [21]	153,226	-	-	1,430	-	-	-	-	-	-	-
Climate Zone 12 (PG&E) [21]	573,718	-	-	3,281	-	-	-	-	-	-	-
CARB Communities [10]	174,113	-	-	134	-	-	-	-	-	-	-
<b>Financial</b>											
CARE	1,401,702	-	-	3,195	-	-	-	-	-	-	-
FERA	174,219	-	-	-	-	-	-	-	-	-	-
Disconnected [11]	0	-	-	-	-	-	-	-	-	-	-
Arrearages [12]	554,495	-	-	-	-	-	-	-	-	-	-
High Usage [13]	31,649	-	-	-	-	-	-	-	-	-	-
High Energy Burden [14]	1,075,439	-	-	2	-	-	-	-	-	-	-
SEVI [15]				4,711							
H	602,765	-	-	1,248	-	-	-	-	-	-	-
M	830,254	-	-	2,227	-	-	-	-	-	-	-
L	388,211	-	-	1,236	-	-	-	-	-	-	-
Affordability Ratio [16]	233,227	-	-	598	-	-	-	-	-	-	-
<b>Health Condition</b>											
Medical Baseline	124,753	-	-	-	-	-	-	-	-	-	-
Respiratory (Asthma) [17]				4,711		-	-	-	-	-	-
H	928,252	-	-	2,424	-	-	-	-	-	-	-
M	543,596	-	-	1,608	-	-	-	-	-	-	-
L	350,522	-	-	679	-	-	-	-	-	-	-
Disabled	630,364	-	-	-	-	-	-	-	-	-	-

[1] PG&E is currently in the process of identifying method and updating its system/process to report on this customer segment.

[11] PG&E is reporting on these customer segments at the direction of the ED with the caveat that estimates/numbers may be compiled from multiple sources, based on available estimates, and/or self-reported data. The numbers may not be additive.

[1] The estimates for eligible households will be provided based on the 250% Federal Poverty Guidelines where applicable.

[2] As of December 2022, ESA Pilot Plus/Deep program has not completed home treatments. Households treated data is not additive because customers may be represented in multiple categories. Data is compiled based on ESA measures received YTD, and may include enrollments from prior years.

[3] The number of household contacted includes YTD leads and enrollments.

[7] This represents the number of households with at least one member who is at least 60 years old at the time of data collection.

[7] "Hard-to-reach" residential customers include "those customers who do not have easy access to program information or generally do not participate in energy efficiency programs due to a language, income, housing type, geographic, or home ownership (split incentives) barrier" (Advice Letter 4482-G/314-E dated September 1, 2021). For the purpose of this reporting, PG&E is defining "hard-to-reach" as those residential customer self-identified as not preferring or speaking English as the primary language because income, housing type, geographic, and homeownership information is reported elsewhere on this table.

[8] Vulnerable refers to Disadvantaged Vulnerable Communities (DVC) which consist consists of communities in the 25% highest scoring census tracts according to the most current versions of the California Communities Environmental Health Screening Tool (CalEnviroScreen), as well as all California tribal lands, census tracts that score in

**Energy Savings Assistance Program Table - 8 Clean Energy Referral, Leveraging, and Coordination**  
**Pacific Gas and Electric Company**  
**Through December 31, 2022**

Partner	Brief Description of Effort	# of Referral [1]	# of Leveraging [2]	# of Coordination Efforts [3]	# of Leads [4]	# of Enrollments [5]
LIHEAP	When a home does not qualify for R&R measures in ESA, contractors connect the customer to LIHEAP contractors.	872	14	0	0	0
CSD	Coordination and collaboration with SPOC to support multifamily customers to learn about program opportunities applicable to multifamily properties.	*	0	*	*	*
DAC-SASH	Coordination with the DAC Single-family Affordable Solar Homes Program Administrator, GRID Alternatives, on referrals and homes treated.	N/A	N/A	N/A	653	**
ESA Water-Energy Coordination Program	Allows ESA contractors to offer water conservation measures while they treat ESA customers. Water Agencies select from a standardized menu of options that can include replacing toilets, leak detection, meter checks, etc. Water offerings are paid by each participating Water Agency.	*	*	*	*	431
REACH	REACH provides an energy credit for up to \$300 based on the past due bill (energy credit support is subject to funding availability). A non-profit organization runs the REACH program from 170 offices in Northern and Central California.	12	0	0	0	0
SmartAC Program	SmartAC is a voluntary program that helps prevent power interruptions. It encourages customer participation by providing incentives and instant rebates for purchasing an eligible smart thermostat.	14,625	N/A	5,074	N/A	N/A
SoCal Gas ESA	When a home is has PGE Electric Only and gas service is through SoCal Gas, contractors connect the customer to SoCal Gas ESA for additional assistance w/ ESA measures.	52	6	67	21	12
SJV DAC	Residential Electrification in three communities in the San Joaquin Valley: Allensworth, Cantua Creek, and Seville. Customer's eligible for this service, ESA contractor will enroll customer in SJV DAC and once home is fully converted will also enroll through PGE ESA to receive additional ESA measures not offered through this program.	66	34	0	170	38
SMUD	ESA Subcontractor provides customer with contact information for SMUD for possible assistance.	5	0	0	0	0

[\*] PG&E is currently updating its system to capture information required for this reporting. PG&E expects to begin reporting on these metrics in full starting in Q4 2022.

[\*\*] PG&E is currently compiling this data for this reporting period.

[1] # of referral includes leads provided to a Partner Program by ESA.

[2] # of leveraging accounts for households that have received treatments by both ESA and the Partner Program where there were shared resources/cost, such as Direct Tech, CSD, Water Energy, Refrigerator, etc..

[3] # of coordination efforts include joint marketing activities by ESA and its Partner Program. These joint marketing activities may include social media, leave behinds, customer outreach events and activities..

[4] # of customer leads provided to ESA by Partner Program.

[5] This includes customer leads that result in actual ESA enrollments/treatment. It does not include leads that are in the intake process or have been treated in prior years.



**Energy Savings Assistance Program Table 9 - Tribal Outreach  
Pacific Gas and Electric Company  
Through December 31, 2022**

OUTREACH STATUS	Quantity (Includes CARE, FERA, and ESA)	List of Participating Tribes
Tribes completed ESA Meet & Confer	9	Blue Lake Rancheria, Cloverdale Rancheria, Hoopa Valley Rancheria, Lone Band of Miwok Indians, Karuk Tribe, Robinson Rancheria, Scotts Valley Band of Pomo, Sherwood Valley Rancheria of Pomo Indians, and Tejon Indian Tribe.
Tribes requested outreach materials or applications	1	Sherwood Valley Rancheria of Pomo Indians
Tribes who have not accepted offer to Meet and Confer	0	
Non-Federally Recognized Tribes who participated in Meet & Confer	0	
Tribes and Housing Authority sites involved in Focused Project/ESA	1	Tejon Indian Tribe
Partnership offer on Tribal Lands	102	<p><b>(Federally-Recognized Tribes)</b> Bear River Band of the Rohnerville Rancheria, Big Lagoon Rancheria, Big Sandy Rancheria, Big Valley Band Rancheria, Blue Lake Rancheria, Buena Vista Rancheria of Mi-Wuk Indians, Cachil DeHe Band of Wintun Indians of the Colusa Indian Community, Cahto Tribe (Laytonville), California Valley Miwok Tribe, Chicken Ranch Rancheria, Cloverdale Rancheria of Pomo Indians of California, Cold Springs Rancheria, Cortina Rancheria, Coyote Valley Band of Pomo Indians, Dry Creek Rancheria of Pomo Indians, Elem Indian Colony, Enterprise Rancheria, Federated Indians of Graton Rancheria, Greenville Rancheria, Grindstone Indian Rancheria, Guidiville Indian Rancheria, Habematolel Pomo of Upper Lake, Hoopa Valley Tribe, Hopland Band of Pomo Indians, Lone Band of Miwok Indians of California, Jackson band of Mi-Wuk Indians, Kashia Band of Pomo Indians of the Stewart's Point Rancheria, Karuk Tribe, Lower Lake (Koi Tribe), Lytton Rancheria of California, Manchester Band of Pomo Indians, Mechoopda Indian Tribe, Middletown Rancheria of Pomo Indians, Mooretown Rancheria, North Fork Rancheria, Paskenta Band of Nomlaki Indians, Picayune Rancheria of Chukchansi Indians, Pinoleville Pomo Nation, Pit River Tribe, Potter Valley Tribe, Redding Rancheria, Redwood Valley, Little River Band of Rancheria of Pomo, Robinson Rancheria, Round Valley Reservation, Santa Ynez Band of Chumash Mission Indians, Scotts Valley Band of Pomo Indians, Sherwood Valley Rancheria, Shingle Springs Band of Miwok Indians, Susanville Indian Rancheria, Table Mountain Rancheria, Tachi-Yokut Tribe (Santa Rosa Rancheria, Leemore, CA), Tejon Indian Tribe, Trinidad Rancheria, Tule River Indian Reservation, Tuolumne Band of Me-Wuk Indians, Tyme Maidu Tribe-Berry Creek Reservation, United Auburn Indian Community, Wilton Rancheria, Wiyot Tribe, Washoe Tribe of CA and NV, Yocha Dehe Wintun Nation, Yurok Tribe.</p> <p><b>(Non-Federally Recognized Tribes):</b> Amah Mutsun Tribal Band, American Indian Council of Mariposa County (Southern Sierra Miwuk Nation), Butte Tribal Council, Calaveras Band of Mi-Wuk Indians, California Choinumni Tribal Project, Chaushila Yokuts, Coastal Band of the Chumash Nation, Coastanoan Ohlone Rumsen-Mutsen Tribe, Dumna Wo-Wah Tribal Government, Dunlap Band of Mono Indians, Dunlap Band of Mono Indians Historical Preservation Society, Haslett Basin Traditional Committee, Honey Lake Maidu, Indian Canyon Mutsun Band of Costanoan, Kern Valley Indian Council, Kawaiisu Tribe, Kings River Choinumni Farm Tribe, Mishewal-Wappo Tribe of Alexander Valley, Muwekma Ohlone Indian Tribe, Nor-Rel-Muk Nation, North Fork Mono Tribe, Northern Band of Mono Yokuts, Noyo River Indian Community, Ohlone Indian Tribe, Salinan Tribe of Monterey San Luis Obispo and San Benito Counties, San Luis Obispo County Chumash Council, Shelbelna Band of Mendocino Coast Pomo Indians, Sierra Mono Museum, Strawberry Valley Rancheria, The Mono Nation, Traditional Choinumni Tribe (East of Kings River), Trina Marine Ruano Family, Tsungwe Council, Tubatulabal Tribe, Wailaki Tribe, Winnemem Wintu Tribe, Wintu Tribe of Northern California, Wukchumni Tribal Council, Wuksachi Indian Tribe, Xolon Salinan Tribe.</p>
Housing Authority and Tribal Temporary Assistance for Needy Families (TANF) office who received outreach (this includes email, U.S. mail, and/or phone calls)	38	<p><b>Housing Authority Offices:</b> Bear River Band of Rohnerville Rancheria, Berry Creek Rancheria, Big Sandy Rancheria, Big Valley Rancheria, Cher-Ae Heights Indian Community of The Trinidad Rancheria, Cloverdale Rancheria, Dry Creek Rancheria, Elem Indian Colony, Enterprise Rancheria of Maidu Indians, Federated Indians of Graton Rancheria, Fort Independence Reservation, Greenville Rancheria, Hoopa Valley Tribe, Lone Band of Miwok Indians, Karuk Tribe, Laytonville Rancheria, North Fork Rancheria, Picayune Rancheria, Pinoleville Reservation, Pit River Tribes, Round Valley Reservation, Santa Rosa Rancheria Tachi-Yokut, Stewarts Point Rancheria (Kashaya Pomo), Susanville Indian Rancheria, Tejon Indian Tribe, Tule River Indian Tribe, Upper Lake Rancheria, Washoe Tribe, Wilton Rancheria, and Yurok Tribe.</p> <p><b>TANF Offices:</b> California Department of Social Services CALWORKS and Family Resilience Branch, Federated Indians of Graton Rancheria, Hoopa Valley Tribe, Karuk Tribe, North Fork Rancheria, Susanville Indian Rancheria, Tuolumne Rancheria, and Owens Valley Career Development Center.</p>
Housing Authority and TANF offices who participated in Meet and Confer	4	Hoopa Valley Housing Authority, Hoopa Valley TANF Office, North Fork Rancheria Housing Authority, and Wilton Rancheria Housing Authority

**CARE Program Table 1 - Program Expenses  
Pacific Gas and Electric Company  
Through December 31, 2022**

CARE Program:	Authorized Budget [1][2]			Current Month Expenses [2]			Year to Date Expenses [2]			% of Budget Spent YTD		
	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total
Outreach	\$ 6,224,240	\$ 1,556,060	\$ 7,780,300	\$ 275,106	\$ 68,777	\$ 343,883	\$ 3,602,529	\$ 900,632	\$ 4,503,161	58%	58%	58%
Processing / Certification Re-certification	\$ 675,280	\$ 168,820	\$ 844,100	\$ 40,856	\$ 10,214	\$ 51,070	\$ 549,700	\$ 137,425	\$ 687,125	81%	81%	81%
Post Enrollment Verification	\$ 1,180,720	\$ 295,180	\$ 1,475,900	\$ 124,156	\$ 31,039	\$ 155,195	\$ 1,106,224	\$ 276,556	\$ 1,382,780	94%	94%	94%
IT Programming	\$ 872,480	\$ 218,120	\$ 1,090,600	\$ 81,571	\$ 20,393	\$ 101,964	\$ 1,715,230	\$ 428,808	\$ 2,144,038	197%	197%	197%
CHANGES Program [3]	\$ 420,000	\$ 105,000	\$ 525,000	\$ 300,286	\$ 75,071	\$ 375,357	\$ 714,283	\$ 178,571	\$ 892,854	170%	170%	170%
Studies and Pilots [4]	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 36,546	\$ 9,136	\$ 45,682	0%	0%	0%
Measurement and Evaluation [5]	\$ 160,000	\$ 40,000	\$ 200,000	\$ 57,684	\$ 14,421	\$ 72,105	\$ 85,994	\$ 21,498	\$ 107,492	54%	54%	54%
Regulatory Compliance	\$ 295,520	\$ 73,880	\$ 369,400	\$ 24,289	\$ 6,072	\$ 30,361	\$ 256,018	\$ 64,004	\$ 320,022	87%	87%	87%
General Administration	\$ 1,045,440	\$ 261,360	\$ 1,306,800	\$ 70,760	\$ 17,690	\$ 88,450	\$ 715,540	\$ 178,885	\$ 894,426	68%	68%	68%
CPUC Energy Division	\$ 134,320	\$ 33,580	\$ 167,900	\$ 15,737	\$ 3,934	\$ 19,671	\$ 95,053	\$ 23,763	\$ 118,816	71%	71%	71%
<b>SUBTOTAL MANAGEMENT COSTS</b>	<b>\$ 11,008,000</b>	<b>\$ 2,752,000</b>	<b>\$ 13,760,000</b>	<b>\$ 990,445</b>	<b>\$ 247,611</b>	<b>\$ 1,238,056</b>	<b>\$ 8,877,117</b>	<b>\$ 2,219,279</b>	<b>\$ 11,096,396</b>	<b>81%</b>	<b>81%</b>	<b>81%</b>
CARE Rate Discount [6]	\$ 550,151,200	\$ 137,537,800	\$ 687,689,000	\$67,693,132	\$30,981,035	\$ 98,674,166	\$801,324,709	\$184,057,249	\$ 985,381,958	146%	134%	143%
<b>TOTAL PROGRAM COSTS &amp; CUSTOMER DISCOUNTS</b>	<b>\$ 561,159,200</b>	<b>\$ 140,289,800</b>	<b>\$ 701,449,000</b>	<b>\$ 68,683,576</b>	<b>\$ 31,228,646</b>	<b>\$ 99,912,222</b>	<b>\$ 810,201,825</b>	<b>\$ 186,276,528</b>	<b>\$ 996,478,354</b>	<b>144%</b>	<b>133%</b>	<b>142%</b>
Other CARE Rate Benefits												
- DWR Bond Charge Exemption				\$1,810,760		\$1,810,760	\$25,793,476		\$25,793,476			
- CARE Surcharge Exemption [7]				\$8,242,185	\$2,610,984	\$10,853,169	\$97,501,384	\$16,655,475	\$114,156,858			
- California Solar Initiative Exemption				\$0		\$0	\$0		\$0			
- kWh Surcharge Exemption												
- Vehicle Grid Integration Exemption												
Total Other CARE Rate Benefits				<b>\$ 10,052,944</b>	<b>\$ 2,610,984</b>	<b>\$ 12,663,929</b>	<b>\$ 123,294,859</b>	<b>\$ 16,655,475</b>	<b>\$ 139,950,334</b>			
Indirect Costs	\$ 885,631	\$ 221,408	\$ 1,107,039									

[1] Authorized Budget: Approved for PY 2022 in D.21-06-015; which approved CARE budgets for each PY, January 1, 2021 to December 31, 2026.

[2] 2022 authorized budget includes \$1,107,039 for Benefit Burdens as approved in (D.)20-12-005. Actual employee benefit burden costs have been included in the program monthly and YTD expenses.

[3] D.15-12-047 transitioned from CHANGES pilot to CHANGES program and funding for the effort is captured herein. D.21-06-015 approved funding for the CHANGES program through CARE program for PYs 2021-2026.

[4] Reflects the budget and expenses for LINA study.

[5] Reflects the budget and expenses for Annual Eligibility Estimates prepared by Athens Research on behalf of the utilities.

[6] Per D.02-09-021, PG&E is authorized to recover the full value of the discount through the CARE two-way balancing account on an automatic pass-through basis.

[7] PPP Exemption - CARE customers are exempt from paying CARE program costs including PPP costs for CARE admin and the CARE surcharge.

NOTE: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

CARE Program Table 2 - Enrollment, Recertification, Attrition, & Penetration  
Pacific Gas and Electric Company  
Through December 31, 2022

	New Enrollment										Recertification				Attrition (Drop Offs)					Enrollment		Total CARE Participants	Estimated CARE Eligible	Enrollment <sup>7</sup> Rate % (W/X)	Total Residential Accounts <sup>6</sup>	Gas and Electric	Electric Only	Gas Only
	Automatic Enrollment				Self-Certification (Income or Categorical)					Total New Enrollment (E+J)	Scheduled	Non-Scheduled (Duplicates)	Automatic	Total Recertification (L+M+N)	No Response <sup>4</sup>	Failed PEV	Failed Recertification	Other <sup>5</sup>	Total Attrition (P+Q+R+S)	Gross (K+O)	Net Adjusted (K-T)							
	Inter-Utility <sup>1</sup>	Intra-Utility <sup>2</sup>	Leveraging <sup>3</sup>	Combined (B+C+D)	Online	Paper	Phone	Capitation	Combined (F+G+H+I)																			
January	0	652	0	652	14,600	3,237	455	26	18,318	18,970	55,136	16,906	5,439	77,481	n/a	8,699	18,721	6,089	33,509	96,451	-14,539	1,536,454	1,401,702	110%	5,641,365	946,420	385,740	204,294
February	0	846	0	846	11,407	3,742	510	85	15,744	16,590	59,591	13,921	5,777	79,289	n/a	4,368	13,530	7,256	25,154	95,879	-8,564	1,527,890	1,401,702	109%	5,641,365	940,672	384,037	203,181
March	2,665	932	0	3,597	13,985	3,356	517	104	17,962	21,559	43,459	15,979	70,297	129,735	n/a	3,948	23,597	14,084	41,629	151,294	-20,070	1,507,820	1,401,702	108%	5,641,365	927,477	380,792	199,551
April	0	867	0	867	9,444	2,218	451	109	12,222	13,089	24,902	10,830	4,516	40,248	n/a	4,809	16,550	-3,559	17,800	53,337	-4,711	1,503,109	1,401,702	107%	5,641,365	922,356	381,423	199,330
May	0	481	0	481	8,979	2,677	331	84	12,071	12,552	30,608	15,891	3,367	49,866	n/a	6,531	13,980	17,942	38,453	62,418	-25,901	1,477,208	1,401,702	105%	5,641,365	905,627	375,633	195,948
June	0	505	0	505	12,729	3,053	486	64	16,332	16,837	18,613	9,037	3,807	31,457	n/a	4,827	17,302	-1,027	21,102	48,294	-4,265	1,472,943	1,401,702	105%	5,641,365	902,063	375,309	195,571
July	0	691	0	691	12,884	4,023	492	60	17,459	18,150	19,861	7,307	2,793	29,961	n/a	3,938	14,384	18,324	36,646	48,111	-18,496	1,454,447	1,401,702	104%	5,641,365	890,789	371,386	192,272
August	0	455	0	455	15,251	3,079	617	59	19,006	19,461	11,454	10,944	376	22,774	n/a	3,189	4,815	8,437	16,441	42,235	3,020	1,457,467	1,401,702	104%	5,641,365	898,575	371,330	187,562
September	0	418	0	418	15,067	14,370	460	44	29,941	30,359	11,354	11,594	185	23,133	n/a	4,807	571	7,075	12,453	53,492	17,906	1,475,373	1,401,702	105%	5,641,365	910,437	374,330	190,606
October	0	507	0	507	13,517	1,894	498	73	15,982	16,489	22,085	8,942	6,431	37,458	n/a	8,601	885	8,602	18,088	53,947	-1,599	1,473,774	1,401,702	105%	5,641,365	908,738	374,052	190,984
November	0	692	184	876	12,825	2,001	960	57	15,843	16,719	16,067	10,225	3,333	29,625	n/a	336	1,005	9,582	10,923	46,344	5,796	1,479,570	1,401,702	106%	5,641,365	913,017	374,494	192,059
December	2,446	720	0	3,166	15,554	2,605	1,033	73	19,265	22,431	12,050	16,174	67,154	95,378	n/a	6,578	3,501	22,198	32,277	117,809	-9,846	1,469,724	1,401,702	105%	5,641,365	905,004	374,556	190,164
YTD Total	5,111	7,766	184	13,061	156,242	46,255	6,810	838	210,145	223,206	325,180	147,750	173,475	646,405	0	60,631	128,841	115,003	304,475	869,611	-81,269	1,469,724	1,401,702	105%	5,641,365	905,004	374,556	190,164

<sup>1</sup> Enrollments via data sharing between the IOUs.

<sup>2</sup> Enrollments via data sharing between departments and/or programs within the utility.

<sup>3</sup> Enrollments via data sharing with programs outside the IOU that serve low-income customers.

<sup>4</sup> PG&E counts attrition due to no response in the Failed PEV and Failed Recertification columns, respectively.

<sup>5</sup> Includes customers who closed their accounts, requested to be removed, or were otherwise ineligible for the program.

<sup>6</sup> Data represents total residential households.

<sup>7</sup> Penetration Rate and Enrollment Rate are the same value.

**Note:** Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

**CARE Program Table 3A - Post-Enrollment Verification Results (Model)**  
**Pacific Gas and Electric Company**  
**Through December 31, 2022**

Month	Total CARE Households Enrolled	Households Requested to Verify	% of CARE Enrolled Requested to Verify Total	CARE Households De-enrolled (Due to no response)	CARE Households De-enrolled (Verified as Ineligible) <sup>1</sup>	Total Households De-enrolled <sup>2</sup>	% De-enrolled through Post Enrollment Verification	% of Total CARE Households De-enrolled
January	1,536,454	4,411	0.3%	3,387	234	3,621	82.1%	0.2%
February	1,527,890	5,264	0.3%	4,222	236	4,458	84.7%	0.3%
March	1,507,820	4,998	0.3%	3,839	309	4,148	83.0%	0.3%
April	1,503,109	3,833	0.3%	3,079	157	3,236	84.4%	0.2%
May	1,477,208	4,162	0.3%	3,376	165	3,541	85.1%	0.2%
June	1,472,943	4,355	0.3%	3,431	197	3,628	83.3%	0.2%
July	1,454,447	4,306	0.3%	3,421	174	3,595	83.5%	0.2%
August	1,457,467	4,150	0.3%	3,258	165	3,423	82.5%	0.2%
September	1,475,373	6,256	0.4%	4,237	377	4,614	73.8%	0.3%
October	1,473,774	7,974	0.5%	5,692	446	6,138	77.0%	0.4%
November	1,479,570	2,958	0.2%					
December	1,469,724	45,444	3.1%					
<b>YTD Total</b>	<b>1,469,724</b>	<b>98,111</b>	<b>6.7%</b>	<b>37,942</b>	<b>2,460</b>	<b>40,402</b>	<b>81.3%</b>	<b>2.7%</b>

<sup>1</sup> Includes customers verified as over income or who requested to be de-enrolled.

<sup>2</sup> Verification results are tied to the month initiated. Therefore, verification results may be pending due to the time permitted for a participant to respond.

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

**CARE Table 3B Post-Enrollment Verification Results (Electric only High Usage)**  
**Pacific Gas and Electric Company**  
**Through December 31, 2022**

Month	Total CARE Households Enrolled	Households Requested to Verify <sup>1</sup>	% of CARE Enrolled Requested to Verify Total	CARE Households De-enrolled (Due to no response)	CARE Households De-enrolled (Verified as Ineligible) <sup>2</sup>	Total Households De-enrolled <sup>3</sup>	% De-enrolled through Post Enrollment Verification	% of Total CARE Households De-enrolled
January	1,536,454	1,004	0.1%	857	34	891	88.7%	0.1%
February	1,527,890	1,292	0.1%	1,149	51	1,200	92.9%	0.1%
March	1,507,820	3,236	0.2%	2,822	119	2,941	90.9%	0.2%
April	1,503,109	2,491	0.2%	2,185	79	2,264	90.9%	0.2%
May	1,477,208	852	0.1%	728	36	764	89.7%	0.1%
June	1,472,943	813	0.1%	712	28	740	91.0%	0.1%
July	1,454,447	1,882	0.1%	1,658	45	1,703	90.5%	0.1%
August	1,457,467	2,007	0.1%	1,692	72	1,764	87.9%	0.1%
September	1,475,373	0	0.0%	0	0	0	n/a	0.0%
October	1,473,774	1,606	0.1%	1,399	49	1,448	90.2%	0.1%
November	1,479,570	1,806	0.1%					
December	1,469,724	2,500	0.2%					
<b>YTD Total</b>	<b>1,469,724</b>	<b>19,489</b>	<b>1.3%</b>	<b>13,202</b>	<b>513</b>	<b>13,715</b>	<b>90.3%</b>	<b>0.9%</b>

<sup>1</sup> Includes all participants who were selected for high usage verification process.

<sup>2</sup> Includes customers verified as over income, who requested to be de-enrolled, did not reduce usage, or did not agree to be weatherized.

<sup>3</sup> Verification results are tied to the month initiated and the high usage verification process allows customers 90 days to respond to the verification process. Each utility may have a different de-enrollment date due to billing cycle or other contributing factors.

**Note:** Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

**CARE Program Table 4 - Enrollment by County  
Pacific Gas and Electric Company  
Through December 31, 2022**

County	Estimated Eligible Households <sup>1</sup>			Total Households Enrolled <sup>2</sup>			Enrollment Rate <sup>3</sup>		
	Urban	Rural	Total	Urban	Rural	Total	Urban	Rural	Total
ALAMEDA	114,857	3	114,860	124,171	1	124,172	108%	34%	108%
ALPINE	0	114	114	0	11	11	n/a	10%	10%
AMADOR	1	5,226	5,227	0	4,382	4,382	0%	84%	84%
BUTTE	21,373	11,976	33,349	20,342	12,363	32,705	95%	103%	98%
CALAVERAS	9	7,655	7,664	15	5,271	5,286	168%	69%	69%
COLUSA	12	2,183	2,195	5	3,478	3,483	41%	159%	159%
CONTRA COSTA	76,638	1	76,639	94,052	0	94,052	123%	0%	123%
EL DORADO	7,609	6,489	14,098	6,004	5,899	11,903	79%	91%	84%
FRESNO	123,228	170	123,398	156,876	91	156,967	127%	54%	127%
GLENN	0	3,508	3,508	0	4,717	4,717	n/a	134%	134%
HUMBOLDT	0	19,759	19,759	0	17,818	17,818	n/a	90%	90%
KERN	37,923	59,404	97,327	51,506	70,998	122,504	136%	120%	126%
KINGS	87	7,582	7,669	136	10,300	10,436	156%	136%	136%
LAKE	0	14,205	14,205	0	12,635	12,635	n/a	89%	89%
LASSEN	0	250	250	0	168	168	n/a	67%	67%
MADERA	11,899	4,688	16,587	18,229	5,802	24,031	153%	124%	145%
MARIN	16,239	0	16,239	14,084	0	14,084	87%	n/a	87%
MARIPOSA	29	3,627	3,656	20	2,297	2,317	69%	63%	63%
MENDOCINO	22	14,654	14,676	1	10,379	10,380	5%	71%	71%
MERCED	17,940	17,721	35,661	20,239	21,948	42,187	113%	124%	118%
MONTEREY	34,633	4,633	39,265	39,201	6,300	45,501	113%	136%	116%
NAPA	11,198	0	11,198	11,255	0	11,255	101%	0%	101%
NEVADA	6	10,447	10,453	0	9,521	9,521	0%	91%	91%
PLACER	19,435	8,860	28,295	14,375	7,927	22,302	74%	89%	79%
PLUMAS	104	2,498	2,602	8	1,632	1,640	8%	65%	63%
SACRAMENTO	123,014	0	123,014	92,661	0	92,661	75%	n/a	75%
SAN BENITO	85	4,536	4,620	77	6,025	6,102	91%	133%	132%
SAN BERNARDINO	40	256	295	22	249	271	56%	97%	92%
SAN FRANCISCO	64,494	0	64,494	51,959	0	51,959	81%	n/a	81%
SAN JOAQUIN	75,102	8,030	83,133	82,029	9,581	91,610	109%	119%	110%
SAN LUIS OBISPO	11,139	16,125	27,264	6,253	15,924	22,177	56%	99%	81%
SAN MATEO	40,074	0	40,074	37,578	0	37,578	94%	n/a	94%
SANTA BARBARA	14,604	1,182	15,786	21,269	929	22,198	146%	79%	141%
SANTA CLARA	91,994	3,684	95,677	109,546	3,198	112,744	119%	87%	118%
SANTA CRUZ	20,863	7	20,869	19,642	1	19,643	94%	15%	94%
SHASTA	10,225	10,661	20,886	9,762	8,580	18,342	95%	80%	88%
SIERRA	8	360	368	1	115	116	12%	32%	31%
SISKIYOU	0	16	16	0	7	7	n/a	45%	45%
SOLANO	36,064	0	36,064	45,669	0	45,669	127%	n/a	127%
SONOMA	43,522	2,641	46,163	40,250	2,739	42,989	92%	104%	93%
STANISLAUS	29,585	25,973	55,558	23,100	22,465	45,565	78%	86%	82%
SUTTER	11,554	0	11,555	13,237	0	13,237	115%	0%	115%
TEHAMA	11	9,258	9,269	4	11,227	11,231	38%	121%	121%
TRINITY	0	556	556	0	270	270	n/a	49%	49%
TULARE	536	6,648	7,184	367	10,056	10,423	69%	151%	145%
TUOLUMNE	0	8,977	8,977	0	7,297	7,297	n/a	81%	81%
YOLO	21,107	1	21,108	21,637	1	21,638	103%	185%	103%
YUBA	9,765	113	9,878	11,430	110	11,540	117%	98%	117%
<b>Total</b>	<b>1,097,025</b>	<b>304,677</b>	<b>1,401,702</b>	<b>1,157,012</b>	<b>312,712</b>	<b>1,469,724</b>	<b>105%</b>	<b>103%</b>	<b>105%</b>

<sup>1</sup> As reflected in filing A.19-11-003, et al., Annual CARE Eligibility Estimates filed February 14, 2022.

<sup>2</sup> Total Households Enrolled includes submeter tenants.

<sup>3</sup> Penetration Rate and Enrollment Rate are the same value.

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

**CARE Program Table 5 - Recertification Results  
Pacific Gas and Electric Company  
Through December 31, 2022**

Month	Total CARE Households	Households Requested to Recertify	% of Households Total (C/B)	Households Recertified <sup>1</sup>	Households De-enrolled <sup>2</sup>	Recertification Rate % (E/C)	% of Total Households De-enrolled (F/B)
January	1,536,454	38,218	2.5%	21,668	16,550	56.7%	1.1%
February	1,527,890	33,516	2.2%	19,536	13,980	58.3%	0.9%
March	1,507,820	39,919	2.6%	22,617	17,302	56.7%	1.1%
April	1,503,109	27,881	1.9%	13,497	14,384	48.4%	1.0%
May	1,477,208	8,611	0.6%	3,796	4,815	44.1%	0.3%
June	1,472,943	8,749	0.6%	2,205	6,544	25.2%	0.4%
July	1,454,447	8,427	0.6%	1,849	6,578	21.9%	0.5%
August	1,457,467	8,343	0.6%	2,245	6,098	26.9%	0.42%
September	1,475,373	8,561	0.6%	5,060	3,501	59.1%	0.24%
October	1,473,774	5,331	0.4%				
November	1,479,570	13,710	0.9%				
December	1,469,724	24,104	1.6%				
<b>YTD</b>	<b>1,469,724</b>	<b>225,370</b>	<b>15.3%</b>	<b>92,473</b>	<b>89,752</b>	<b>50.7%</b>	<b>6.1%</b>

<sup>1</sup> Recertification results are tied to the month initiated and the recertification process allows customers 90 days to respond to the recertification request. Results may be pending due to the time permitted for a participant to respond.

<sup>2</sup> Includes customers who did not respond or who requested to be de-enrolled.

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

**CARE Program Table 6 - Capitation Contractors<sup>1</sup>**  
**Pacific Gas and Electric Company**  
**Through December 31, 2022**

Contractor	Contractor Type (Check one or more if applicable)				Total Enrollments	
	Private	CBO	WMDVBE	LIHEAP	Current Month	Year-to-Date
Amador-Tuolumne Community Action Agency		x		x	1	19
Arriba Juntos		x			0	0
Breathe California		x			0	0
Catholic Daisies of Fresno		x			0	7
Central Coast Energy Services Inc		x		x	2	158
Cesar A Moncada DBA Moncada Outreach		x			0	154
Child Abuse Prevention Council of San Joaquin County		x			0	0
Community Action Marin		x		x	0	1
Community Action Partnership of Madera County		x		x	0	46
Community Resource Project Inc		x		x	45	284
El Puente Comunitario		x			0	1
Human Investment Project Housing Inc (HIP)		x			0	0
Independent Living Center of Kern County Inc		x			3	8
Interfaith Food Bank & Thrift Store of Amador County		x			0	0
KidsFirst		x			0	0
Kings Community Action Organization Inc		x		x	0	0
Merced County Community Action Agency		x		x	1	14
National Asian American Coalition		x			0	0
North Coast Energy Services, Inc		x			19	127
Resources for Independence Central Valley		x			0	0
Sacred Heart Community Service		x		x	2	19
UpValley Family Centers		x			0	0
Valley Clean Air		x			0	0
West Valley Community Services		x			0	0
<b>Total Enrollments</b>					<b>73</b>	<b>838</b>

<sup>1</sup> All capitation contractors with current contracts are listed regardless of whether they have signed up customers or submitted invoices this year.

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.



CARE Program Table 7 - Expenditures for Pilots and Studies  
Pacific Gas and Electric Company  
Through December 31, 2022

2022	Authorized 2021-2026 Budget			Current Month Expenses			Year to Date Expenses			Cycle to Date Expenses			% of Budget Expensed		
	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total
Pilots															
CARE Outbound Calling Pilot	\$ 64,000	\$ 16,000	\$ 80,000	\$ 3,507	\$ 877	\$ 4,384	\$ 62,212	\$ 15,553	\$ 77,765	\$ 62,212	\$ 15,553	\$ 77,765	97%	97%	97%
Total Pilots	\$64,000	\$16,000	\$80,000	\$3,507	\$877	\$4,384	\$62,212	\$15,553	\$77,765	\$62,212	\$15,553	\$77,765	97%	97%	97%
Studies															
Joint IOU - 2022 Low Income Needs Assessment (LINA) Study	\$60,000	\$15,000	\$ 75,000	\$ -	\$ -	\$ -	\$ 36,546	\$ 9,136	\$ 45,682	\$ 59,544	\$ 14,886	\$ 74,430	99%	99%	99%
Joint IOU - 2025 Low Income Needs Assessment (LINA) Study	\$60,000	\$15,000	\$ 75,000			\$ -			\$ -			\$ -	0%	0%	0%
Joint IOU - 2028 Low Income Needs Assessment (LINA) Study	\$60,000	\$15,000	\$ 75,000			\$ -			\$ -			\$ -	0%	0%	0%
Joint IOU - Statewide CARE-ESA Categorical Study	\$18,000	\$4,500	\$ 22,500			\$ -			\$ -			\$ -	0%	0%	0%
Total Studies	\$198,000	\$49,500	\$247,500	\$0	\$0	\$0	\$36,546	\$9,136	\$45,682	\$59,544	\$14,886	\$74,430	30%	30%	30%

NOTE: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

**CARE Program Table 8 - CARE and Disadvantaged Communities Enrollment Rate for Zip Codes  
Pacific Gas and Electric Company  
Through December 31, 2022**

<b>Total CARE Households Enrolled</b>				
<b>Month</b>	<b>CARE Enrollment Rate for Zip Codes that have 10% or more disconnections [1]</b>	<b>CARE Enrollment Rate for Zip Codes in High Poverty (Income Less than 100% FPG) [2]</b>	<b>CARE Enrollment Rate for Zip Codes in High Poverty (with 70% or Less CARE Penetration)</b>	<b>CARE Enrollment Rate for DAC (Zip/Census Tract) Codes in High Poverty (with 70% or Less CARE Enrollment Rate) [3]</b>
January	n/a	n/a	n/a	n/a
February	n/a	n/a	n/a	n/a
March	n/a	n/a	n/a	n/a
April	n/a	n/a	n/a	n/a
May	n/a	n/a	n/a	n/a
June	n/a	105%	35%	39%
July	n/a	104%	34%	38%
August	n/a	105%	34%	37%
September	n/a	106%	33%	38%
October	n/a	105%	34%	37%
November	n/a	106%	34%	37%
December	n/a	105%	35%	37%

**Note:**

Data was not available prior to June 2022

Penetration Rate and Enrollment Rate are the same value.

[1] Disconnection Rates are based on the previous year. PG&E did not perform any disconnections in 2021.

[2] Includes zip codes with >25% of customers with incomes less than 100% FPG.

[3] DACs are defined at the census tract level. Corresponding zip codes are provided for the purpose of this table; however, the entire zip code listed may not be considered a DAC.

Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

**CARE Program Table 8A - CARE Top 10 Lowest Enrollment Rates in High Disconnection, High Poverty,  
and DAC Communities by Zip Code  
Pacific Gas and Electric Company  
Through December 31, 2022**

ZIP	Top 10 Lowest CARE Enrollment Rate for Zip Codes that have 10% or more Disconnections [1]
ZIP00001	n/a
ZIP00002	n/a
ZIP00003	n/a
ZIP00004	n/a
ZIP00005	n/a
ZIP00006	n/a
ZIP00007	n/a
ZIP00008	n/a
ZIP00009	n/a
ZIP00010	n/a

ZIP	Top 10 Lowest CARE Enrollment Rate for Zip Codes in High Poverty (Income Less than 100% FPG) [2]
95211	0%
93628	5%
95981	12%
94720	13%
96125	15%
95486	19%
95452	21%
95552	26%
94704	29%
93405	32%

ZIP	Top 10 Lowest CARE Enrollment Rate for Zip Codes in DAC [3]
95814	37%
95824	72%
95815	74%
95652	81%
95202	81%
93206	86%
93701	87%
93721	88%
95422	88%
93268	92%

Notes:

Zip codes with fewer than 100 customers are excluded for privacy reasons.

[1] Disconnection Rates are based on the previous year. PG&E did not perform any disconnections in 2021.

[2] Includes zip codes with >25% of customers with incomes less than 100% FPG.

[3] DACs are defined at the census tract level. Corresponding zip codes are provided for the purpose of this table; however, the entire zip code listed may not be considered a DAC.

**FERA Program Table 1 - Program Expenses  
Pacific Gas and Electric Company  
Through December 31, 2022**

	Authorized Budget [1][2]	Current Month Expenses [2]	Year to Date Expenses [2]	% of Budget Spent YTD
<b>FERA Program:</b>	<b>Electric</b>	<b>Electric</b>	<b>Electric</b>	<b>Electric</b>
Outreach	\$ 2,575,100	\$ 822,333	\$ 2,792,378	108%
Processing / Certification Re-certification	\$ 55,400	\$ 1,329	\$ 8,838	16%
Post Enrollment Verification	\$ 81,500	\$ -	\$ -	0%
IT Programming	\$ -	\$ -	\$ -	0%
Pilot(s)	\$ -	\$ -	\$ -	0%
Studies	\$ -	\$ -	\$ -	0%
Regulatory Compliance	\$ 28,700	\$ -	\$ -	0%
General Administration	\$ 53,700	\$ 6,170	\$ 49,533	92%
CPUC Energy Division	\$ -	\$ -	\$ -	0%
<b>SUBTOTAL MANAGEMENT COSTS</b>	<b>\$ 2,794,400</b>	<b>\$ 829,832</b>	<b>\$ 2,850,749</b>	<b>102%</b>
FERA Rate Discount	\$ 12,898,000	\$ 1,388,588	\$ 17,196,193	133%
<b>TOTAL PROGRAM COSTS &amp; CUSTOMER DISCOUNTS</b>	<b>\$ 15,692,400</b>	<b>\$ 2,218,421</b>	<b>\$ 20,046,942</b>	<b>128%</b>
Indirect Costs	\$ 505	\$ -	\$ -	

[1] Authorized Budget: Approved in D.21-06-015 from January 1, 2021 to December 31, 2026.

[2] 2022 authorized budget includes \$505 for Benefit Burdens as approved in D.20-12-005. Actual employee benefit burden costs have been included in the program monthly and YTD expenses.

**NOTE: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.**

FERA Program Table 2 - Enrollment, Recertification, Attrition, & Penetration  
Pacific Gas and Electric Company  
Through December 31, 2022

	New Enrollment										Recertification				Attrition (Drop Offs)					Enrollment		Total FERA Participants	Estimated FERA Eligible	Enrollment <sup>5</sup> Rate % (W/X)
	Automatic Enrollment				Self-Certification (Income or Categorical)					Total New Enrollment (E+J)	Scheduled	Non-Scheduled (Duplicates)	Automatic	Total Recertification (L+M+N)	No Response <sup>4</sup>	Failed PEV	Failed Recertification	Other	Total Attrition (P+Q+R+S)	Gross (K+O)	Net Adjusted (K-T)			
	Inter-Utility <sup>1</sup>	Intra-Utility <sup>2</sup>	Leveraging <sup>3</sup>	Combined (B+C+D)	Online	Paper	Phone	Capitation	Combined (F+G+H+I)															
January	0	0	0	0	1,680	348	19	0	2,047	2,047	773	177	0	950	n/a	0	740	369	1,109	2,997	938	39,800	174,219	23%
February	0	0	0	0	658	290	12	1	961	961	1,636	161	0	1,797	n/a	0	846	226	1,072	2,758	-111	39,689	174,219	23%
March	0	0	0	0	1,092	246	13	0	1,351	1,351	1,252	148	0	1,400	n/a	0	1,096	37	1,133	2,751	218	39,907	174,219	23%
April	0	0	0	0	456	217	15	0	688	688	783	148	0	931	n/a	0	858	7	865	1,619	-177	39,730	174,219	23%
May	0	0	0	0	421	285	17	1	724	724	907	215	0	1,122	n/a	0	957	219	1,176	1,846	-452	39,278	174,219	23%
June	0	0	0	0	720	185	21	0	926	926	801	178	0	979	n/a	0	2,455	-1,199	1,256	1,905	-330	38,948	174,219	22%
July	0	0	0	0	723	240	25	1	989	989	510	140	0	650	n/a	0	2,007	1,639	3,294	1,639	-2,305	36,643	174,219	21%
August	0	50	0	50	850	309	30	0	1,189	1,239	742	164	0	906	n/a	0	988	570	1,558	2,145	-319	36,324	174,219	21%
September	0	27	0	27	771	254	31	0	1,056	1,083	295	99	0	394	n/a	0	425	21	446	1,477	637	36,961	174,219	21%
October	0	20	0	20	683	178	32	0	893	913	299	100	0	399	n/a	0	871	233	1,104	1,312	-191	36,770	174,219	21%
November	0	45	0	45	628	174	65	1	868	913	380	120	0	500	n/a	0	798	12	810	1,413	103	36,873	174,219	21%
December	0	22	0	22	700	225	62	0	987	1,009	312	120	0	432	n/a	0	604	626	1,230	1,441	-221	36,652	174,219	21%
YTD Total	0	164	0	164	9,382	2,951	342	4	12,679	12,843	8,690	1,770	0	10,460	0	0	12,645	2,408	15,053	23,303	-2,210	36,652	174,219	21%

<sup>1</sup> Enrollments via data sharing between the IOUs.  
<sup>2</sup> Enrollments via data sharing between departments and/or programs within the utility.  
<sup>3</sup> Enrollments via data sharing with programs outside the IOU that serve low-income customers.  
<sup>4</sup> PG&E counts attrition due to no response in the Failed PEV and Failed Recertification columns, respectively.  
<sup>5</sup> Penetration Rate and Enrollment Rate are the same value.

**Note:** Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

<b>FERA Program Table 3A - Post-Enrollment Verification Results (Model)</b> <b>Pacific Gas and Electric Company</b> <b>Through December 31, 2022</b>								
Month	Total FERA Households Enrolled	Households Requested to Verify	% of FERA Enrolled Requested to Verify Total	FERA Households De-enrolled (Due to no response)	FERA Households De-enrolled (Verified as Ineligible)	Total Households De-enrolled	% De-enrolled through Post Enrollment Verification	% of Total FERA Households De-enrolled
January	39,800	0	n/a	0	0	0	n/a	n/a
February	39,689	0	n/a	0	0	0	n/a	n/a
March	39,907	0	n/a	0	0	0	n/a	n/a
April	39,730	0	n/a	0	0	0	n/a	n/a
May	39,278	0	n/a	0	0	0	n/a	n/a
June	38,948	0	n/a	0	0	0	n/a	n/a
July	36,643	0	n/a	0	0	0	n/a	n/a
August	36,324	0	n/a	0	0	0	n/a	n/a
September	36,961	0	n/a	0	0	0	n/a	n/a
October	36,770	0	n/a	0	0	0	n/a	n/a
November	36,873	0	n/a	0	0	0	n/a	n/a
December	36,652	0	n/a	0	0	0	n/a	n/a
YTD Total	36,652	0	0.0%	0	0	0	0.0%	0.0%

**Note:** PG&E will begin FERA PEV in Q4 2022.

**Note:** Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

<b>FERA Table 3B Post-Enrollment Verification Results (Electric only High Usage)</b> <b>Pacific Gas and Electric Company</b> <b>Through December 31, 2022</b>								
Month	Total FERA Households Enrolled	Households Requested to Verify	% of FERA Enrolled Requested to Verify Total	FERA Households De-enrolled (Due to no response)	FERA Households De-enrolled (Verified as Ineligible)	Total Households De-enrolled	% De-enrolled through Post Enrollment Verification	% of Total FERA Households De-enrolled
January	39,800	0	n/a	0	0	0	n/a	n/a
February	39,689	0	n/a	0	0	0	n/a	n/a
March	39,907	0	n/a	0	0	0	n/a	n/a
April	39,730	0	n/a	0	0	0	n/a	n/a
May	39,278	0	n/a	0	0	0	n/a	n/a
June	38,948	0	n/a	0	0	0	n/a	n/a
July	36,643	0	n/a	0	0	0	n/a	n/a
August	36,324	0	n/a	0	0	0	n/a	n/a
September	36,961	0	n/a	0	0	0	n/a	n/a
October	36,770	0	n/a	0	0	0	n/a	n/a
November	36,873	1,166	3.2%				0.0%	0.0%
December	36,652	566	1.5%					
YTD Total	36,652	1,732	4.7%	0	0	0	0.0%	0.0%

**Note:** PG&E will begin FERA PEV in Q4 2022.

**Note:** Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

**FERA Program Table 4 - Enrollment by County**  
**Pacific Gas and Electric Company**  
**Through December 31, 2022**

County	Estimated Eligible Households <sup>1</sup>			Total Households Enrolled <sup>2</sup>			Enrollment Rate		
	Urban	Rural	Total	Urban	Rural	Total	Urban	Rural	Total
ALAMEDA	14,249	0	14,249	3,355	0	3,355	24%	0%	24%
ALPINE	0	6	6	0	0	0	n/a	0%	0%
AMADOR	0	453	453	0	134	134	0%	30%	30%
BUTTE	2,228	1,139	3,366	411	199	610	18%	17%	18%
CALAVERAS	1	752	753	0	160	160	0%	21%	21%
COLUSA	3	638	640	0	78	78	0%	12%	12%
CONTRA COSTA	13,437	0	13,437	3,366	0	3,366	25%	0%	25%
EL DORADO	854	677	1,531	320	219	539	37%	32%	35%
FRESNO	16,482	21	16,504	3,662	4	3,666	22%	19%	22%
GLENN	0	803	804	0	107	107	0%	13%	13%
HUMBOLDT	0	1,693	1,693	0	398	398	n/a	24%	24%
KERN	5,243	9,173	14,416	1,363	859	2,222	26%	9%	15%
KINGS	18	1,592	1,610	2	242	244	11%	15%	15%
LAKE	0	1,168	1,168	0	246	246	n/a	21%	21%
LASSEN	0	15	15	0	0	0	n/a	0%	0%
MADERA	2,530	999	3,529	423	143	566	17%	14%	16%
MARIN	1,641	0	1,641	362	0	362	22%	n/a	22%
MARIPOSA	2	261	263	1	49	50	48%	19%	19%
MENDOCINO	2	1,226	1,228	0	227	227	0%	19%	18%
MERCED	2,798	2,613	5,412	410	537	947	15%	21%	17%
MONTEREY	6,949	925	7,874	835	116	951	12%	13%	12%
NAPA	2,241	0	2,241	315	0	315	14%	0%	14%
NEVADA	0	767	768	0	259	259	0%	34%	34%
PLACER	1,155	1,049	2,204	507	286	793	44%	27%	36%
PLUMAS	6	136	141	0	40	40	0%	29%	28%
SACRAMENTO	58	0	58	10	0	10	17%	n/a	17%
SAN BENITO	17	977	993	6	297	303	36%	30%	31%
SAN BERNARDINO	0	0	0	0	0	0	n/a	n/a	n/a
SAN FRANCISCO	6,041	0	6,041	1,121	0	1,121	19%	n/a	19%
SAN JOAQUIN	11,168	1,010	12,179	2,761	398	3,159	25%	39%	26%
SAN LUIS OBISPO	1,556	2,250	3,806	146	383	529	9%	17%	14%
SAN MATEO	6,534	0	6,534	1,370	0	1,370	21%	n/a	21%
SANTA BARBARA	4,191	339	4,530	299	16	315	7%	5%	7%
SANTA CLARA	15,033	638	15,671	3,703	157	3,860	25%	25%	25%
SANTA CRUZ	2,783	1	2,784	425	0	425	15%	0%	15%
SHASTA	550	672	1,221	155	154	309	28%	23%	25%
SIERRA	0	12	12	0	4	4	0%	34%	34%
SISKIYOU	0	1	1	0	0	0	n/a	0%	0%
SOLANO	6,974	0	6,974	1,814	0	1,814	26%	n/a	26%
SONOMA	5,380	364	5,743	1,228	89	1,317	23%	24%	23%
STANISLAUS	6	1,304	1,310	1	324	325	16%	25%	25%
SUTTER	2,060	0	2,060	452	0	452	22%	0%	22%
TEHAMA	2	1,587	1,588	2	261	263	130%	16%	17%
TRINITY	0	64	64	0	0	0	n/a	0%	0%
TULARE	104	1,288	1,391	6	122	128	6%	9%	9%
TUOLUMNE	0	740	740	0	202	202	n/a	27%	27%
YOLO	2,964	0	2,964	713	0	713	24%	0%	24%
YUBA	1,591	15	1,606	390	8	398	25%	54%	25%
<b>Total</b>	<b>136,852</b>	<b>37,367</b>	<b>174,219</b>	<b>29,934</b>	<b>6,718</b>	<b>36,652</b>	<b>22%</b>	<b>18%</b>	<b>21%</b>

<sup>1</sup> Updated February 2022 based on information from U.S. Department of Health and Human Services, and as reflected for CARE in filing A.19-11-003, et al., Annual CARE Eligibility Estimates filed February 14, 2022.

<sup>2</sup> Total Households Enrolled does not include submeter tenants.

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.



**FERA Program Table 5 - Recertification Results  
Pacific Gas and Electric Company  
Through December 31, 2022**

Month	Total FERA Households	Households Requested to Recertify	% of Households Total (C/B)	Households Recertified <sup>1</sup>	Households De-enrolled	Recertification Rate % (E/C)	% of Total Households De-enrolled (F/B)
January	39,800	1,343	3.4%	485	858	36.1%	2.2%
February	39,689	1,471	3.7%	514	957	34.9%	2.4%
March	39,907	3,669	9.2%	1,214	2,455	33.1%	6.2%
April	39,730	2,860	7.2%	853	2,007	29.8%	5.1%
May	39,278	1,485	3.8%	497	988	33.5%	2.5%
June	38,948	1,413	3.6%	988	425	69.9%	1.1%
July	36,643	1,545	4.2%	674	871	43.6%	2.4%
August	36,324	1,324	3.6%	526	798	39.7%	2.20%
September	36,961	891	2.4%	287	604	32.2%	1.63%
October	36,770	417	1.1%				
November	36,873	408	1.1%				
December	36,652	658	1.8%				
<b>YTD</b>	<b>36,652</b>	<b>17,484</b>	<b>47.7%</b>	<b>6,038</b>	<b>9,963</b>	<b>37.7%</b>	<b>27.2%</b>

<sup>1</sup> Recertification results are tied to the month initiated and the recertification process allows customers 90 days to respond to the recertification request. Results may be pending due to the time permitted for a participant to respond.

**Note:** Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

**FERA Program Table 6 - Capitation Contractors<sup>1</sup>**  
**Pacific Gas and Electric Company**  
**Through December 31, 2022**

Contractor	Contractor Type (Check one or more if applicable)				Total Enrollments	
	Private	CBO	WMDVBE	LIHEAP	Current Month	Year-to-Date
Amador-Tuolumne Community Action Agency		x		x	0	0
Arriba Juntos		x			0	0
Breathe California		x			0	0
Catholic Daisies of Fresno		x			0	0
Central Coast Energy Services Inc		x		x	0	0
Cesar A Moncada DBA Moncada Outreach		x			0	3
Child Abuse Prevention Council of San Joaquin County		x			0	0
Community Action Marin		x		x	0	0
Community Action Partnership of Madera County		x		x	0	0
Community Resource Project Inc		x		x	0	0
El Puente Comunitario		x			0	0
Human Investment Project Housing Inc (HIP)		x			0	0
Independent Living Center of Kern County Inc		x			0	0
Interfaith Food Bank & Thrift Store of Amador County		x			0	0
KidsFirst		x			0	0
Kings Community Action Organization Inc		x		x	0	0
Merced County Community Action Agency		x		x	0	0
National Asian American Coalition		x			0	0
North Coast Energy Services, Inc		x			0	0
Resources for Independence Central Valley		x			0	0
Sacred Heart Community Service		x		x	0	1
UpValley Family Centers		x			0	0
Valley Clean Air		x			0	0
West Valley Community Services		x			0	0
<b>Total Enrollments</b>					<b>0</b>	<b>4</b>

<sup>1</sup> All capitation contractors with current contracts are listed regardless of whether they have signed up customers or submitted invoices this year.

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

**Energy Savings Assistance Program Table - Summary Expenses**  
**Pacific Gas and Electric Company**  
**Through December 31, 2022**

ESA Program:	Authorized Budget			Current Month Expenses			Year to Date Expenses			% of Budget Spent YTD		
	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total
ESA Main Program (SF and MH)	\$ 63,189,150	\$ 55,402,451	\$ 118,591,601	\$ 4,877,797	\$ 10,111,766	\$ 14,989,563	\$ 43,632,681	\$ 79,489,698	\$ 123,122,379	69%	143%	104%
ESA Multifamily In-Unit												
ESA Multifamily Common Area Measures	\$ 30,413,070	\$ 17,347,343	\$ 47,760,413	\$ 67,290	\$ 135,154	\$ 202,444	\$ 2,376,762	\$ 3,933,141	\$ 6,309,903	8%	23%	13%
ESA Multifamily Whole Building												
ESA Pilot Plus and Pilot Deep	\$ 4,637,129	\$ 4,112,170	\$ 8,749,299	\$ 123,941	\$ 109,910	\$ 233,850	\$ 481,113	\$ 426,647	\$ 907,761	10%	10%	10%
Building Electrification Retrofit Pilot												
Clean Energy Homes New Construction Pilot												
CSD Leveraging	\$ 2,503,978	\$ 1,467,786	\$ 3,971,764	\$ -	\$ -	\$ -	\$ 815	\$ 723	\$ 1,538	0%	0%	0%
MCE Pilot	\$ 689,000	\$ 611,000	\$ 1,300,000	\$ 689,000	\$ 611,000	\$ 1,300,000	\$ 1,378,000	\$ 1,222,000	\$ 2,600,000	200%	200%	200%
SPOC	\$ 418,485	\$ 188,250	\$ 606,735	\$ 7,901	\$ 7,007	\$ 14,908	\$ 131,538	\$ 116,647	\$ 248,185	31%	62%	41%
<b>ESA Program TOTAL</b>	<b>\$ 101,850,812</b>	<b>\$ 79,129,000</b>	<b>\$ 180,979,812</b>	<b>\$ 5,765,930</b>	<b>\$ 10,974,836</b>	<b>\$ 16,740,765</b>	<b>\$ 48,000,910</b>	<b>\$ 85,188,856</b>	<b>\$ 133,189,766</b>	<b>47%</b>	<b>108%</b>	<b>74%</b>

NOTE: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

**Energy Savings Assistance Program Table 1 - Main (SF, MH, MF In-Unit) Expenses  
Pacific Gas and Electric Company  
Through December 31, 2022**

Appliances	Authorized Budget [1]			Current Month Expenses			Year to Date Expenses			% of Budget Spent YTD		
ESA Program:	Electric	Gas	Total	Current Month Expenses			Electric	Gas	Total	Electric	Gas	Total
<b>Energy Efficiency</b>												
Appliances	\$ 10,200,968	\$ -	\$ 10,200,968	\$ 1,001,577	\$ -	\$ 1,001,577	\$ 10,633,588	\$ -	\$ 10,633,588	104%	0%	104%
Domestic Hot Water	\$ 1,111,675	\$ 5,794,765	\$ 6,906,440	\$ 63,630	\$ 988,794	\$ 1,052,424	\$ 377,876	\$ 7,851,544	\$ 8,229,421	34%	135%	119%
Enclosure	\$ 236,147	\$ 23,378,299	\$ 23,614,446	\$ 37,611	\$ 3,723,487	\$ 3,761,098	\$ 290,619	\$ 28,771,308	\$ 29,061,927	123%	123%	123%
HVAC	\$ 11,294,053	\$ 6,498,976	\$ 17,793,029	\$ 323,783	\$ 3,069,660	\$ 3,393,443	\$ 4,618,669	\$ 25,846,335	\$ 30,465,005	41%	398%	171%
Maintenance	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	0%	0%	0%
Lighting	\$ 5,542,434	\$ -	\$ 5,542,434	\$ 461,729	\$ -	\$ 461,729	\$ 5,710,644	\$ -	\$ 5,710,644	103%	0%	103%
Miscellaneous	\$ 12,485,358	\$ -	\$ 12,485,358	\$ 362,217	\$ -	\$ 362,217	\$ 2,803,300	\$ -	\$ 2,803,300	22%	0%	22%
Customer Enrollment	\$ 8,940,653	\$ 7,928,503	\$ 16,869,156	\$ 1,258,752	\$ 1,116,252	\$ 2,375,004	\$ 6,207,444	\$ 5,504,715	\$ 11,712,159	69%	69%	69%
In Home Education	\$ 2,657,489	\$ 2,356,641	\$ 5,014,130	\$ 639,559	\$ 567,156	\$ 1,206,715	\$ 2,850,742	\$ 2,528,017	\$ 5,378,759	107%	107%	107%
Pilot [2]	\$ 303,922	\$ 269,516	\$ 573,438	\$ -	\$ -	\$ -	\$ 80,858	\$ 71,704	\$ 152,563	27%	27%	27%
Implementation	\$ 2,640,174	\$ 2,341,287	\$ 4,981,461	\$ 73,716	\$ 65,371	\$ 139,088	\$ 2,899,291	\$ 2,571,069	\$ 5,470,360	110%	110%	110%
Safety - Unexpected overhead costs	\$ -	\$ -	\$ -	\$ 1,536	\$ 1,363	\$ 2,899	\$ 93,246	\$ 78,572	\$ 171,817	0%	0%	0%
<b>Energy Efficiency TOTAL</b>	<b>\$ 55,412,873</b>	<b>\$ 48,567,987</b>	<b>\$ 103,980,860</b>	<b>\$ 4,224,111</b>	<b>\$ 9,532,081</b>	<b>\$ 13,756,192</b>	<b>\$ 36,566,278</b>	<b>\$ 73,223,264</b>	<b>\$ 109,789,542</b>	<b>66%</b>	<b>151%</b>	<b>106%</b>
<b>Training Center</b>	<b>\$ 301,343</b>	<b>\$ 267,229</b>	<b>\$ 568,572</b>	<b>\$ 16,659</b>	<b>\$ 14,773</b>	<b>\$ 31,433</b>	<b>\$ 322,055</b>	<b>\$ 285,596</b>	<b>\$ 607,652</b>	<b>107%</b>	<b>107%</b>	<b>107%</b>
<b>Workforce Education and Training</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>-</b>	<b>-</b>	<b>-</b>
<b>Inspections</b>	<b>\$ 1,538,944</b>	<b>\$ 1,364,724</b>	<b>\$ 2,903,668</b>	<b>\$ 79,092</b>	<b>\$ 70,138</b>	<b>\$ 149,231</b>	<b>\$ 1,383,061</b>	<b>\$ 1,226,488</b>	<b>\$ 2,609,549</b>	<b>90%</b>	<b>90%</b>	<b>90%</b>
<b>Marketing and Outreach</b>	<b>\$ 1,207,970</b>	<b>\$ 1,071,218</b>	<b>\$ 2,279,188</b>	<b>\$ 79,110</b>	<b>\$ 70,154</b>	<b>\$ 149,264</b>	<b>\$ 1,312,389</b>	<b>\$ 1,163,817</b>	<b>\$ 2,476,207</b>	<b>109%</b>	<b>109%</b>	<b>109%</b>
<b>Studies[3]</b>	<b>\$ 288,209</b>	<b>\$ 194,101</b>	<b>\$ 482,310</b>	<b>\$ 13,067</b>	<b>\$ 11,587</b>	<b>\$ 24,654</b>	<b>\$ 62,283</b>	<b>\$ 55,232</b>	<b>\$ 117,516</b>	<b>22%</b>	<b>28%</b>	<b>24%</b>
<b>Regulatory Compliance</b>	<b>\$ 306,957</b>	<b>\$ 272,208</b>	<b>\$ 579,165</b>	<b>\$ 29,171</b>	<b>\$ 25,868</b>	<b>\$ 55,039</b>	<b>\$ 300,462</b>	<b>\$ 266,447</b>	<b>\$ 566,910</b>	<b>98%</b>	<b>98%</b>	<b>98%</b>
<b>General Administration</b>	<b>\$ 4,100,056</b>	<b>\$ 3,635,899</b>	<b>\$ 7,735,955</b>	<b>\$ 432,119</b>	<b>\$ 383,200</b>	<b>\$ 815,319</b>	<b>\$ 3,659,164</b>	<b>\$ 3,244,919</b>	<b>\$ 6,904,084</b>	<b>89%</b>	<b>89%</b>	<b>89%</b>
<b>CPUC Energy Division</b>	<b>\$ 32,798</b>	<b>\$ 29,085</b>	<b>\$ 61,883</b>	<b>\$ 4,468</b>	<b>\$ 3,962</b>	<b>\$ 8,430</b>	<b>\$ 26,988</b>	<b>\$ 23,933</b>	<b>\$ 50,921</b>	<b>82%</b>	<b>82%</b>	<b>82%</b>
<b>TOTAL PROGRAM COSTS</b>	<b>\$ 63,189,150</b>	<b>\$ 55,402,451</b>	<b>\$ 118,591,601</b>	<b>\$ 4,877,797</b>	<b>\$10,111,766</b>	<b>\$ 14,989,563</b>	<b>\$ 43,632,681</b>	<b>\$ 79,489,698</b>	<b>\$ 123,122,379</b>	<b>69%</b>	<b>143%</b>	<b>104%</b>
<b>Funded Outside of ESA Program Budget</b>												
Indirect Costs				\$ -	\$ -	\$ -	\$ -	\$ -	\$ -			
NGAT Costs					\$ 563,482	\$ 563,482		\$ 5,320,176	\$ 5,320,176			

[1] Authorized Budget: Approved in D.21-06-015.

NOTE: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

[2] Carry forward VEC Pilot budget from 2021 to 2022 E \$131,672 / G \$116,766 total \$248,438

[3] Carry forward Studies budget from 2021 to 2022 E \$168,959 / G \$88,351 total \$257,310

**Energy Savings Assistance Program Table 1A - MF In-Unit, MF CAM, and MFWB Expenses**  
**Pacific Gas and Electric Company**  
**Through December 31, 2022**

ESA Program (Multifamily):	Authorized Budget [1] [2] [3] [4]			Current Month Expenses			Year to Date Expenses			% of Budget Spent YTD		
	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total
ESA Multifamily In-Unit			\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -			
ESA Multifamily Common Area Measures	\$ 30,413,070	\$ 17,347,343	\$ 47,760,413	\$ 67,290	\$ 135,154	\$ 202,444	\$ 2,376,762	\$ 3,933,141	\$ 6,309,903	8%	23%	13%
ESA Multifamily Whole Building	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -			
SPOC	\$ 418,485	\$ 188,250	\$ 606,735	\$ 7,901	\$ 7,007	\$ 14,908	\$ 131,538	\$ 116,647	\$ 248,185	31%	62%	41%
<b>ESA Program (Multifamily)TOTAL</b>	<b>\$ 30,831,555</b>	<b>\$ 17,535,593</b>	<b>\$ 48,367,148</b>	<b>\$ 75,192</b>	<b>\$ 142,160</b>	<b>\$ 217,352</b>	<b>\$ 2,508,300</b>	<b>\$ 4,049,788</b>	<b>\$ 6,558,088</b>	<b>8%</b>	<b>23%</b>	<b>14%</b>

[1] Expenditures for MF In-Unit by end use is shown on ESA Summary Table.

[2] Expenditures for MF Common Area Measures by end use is shown on ESA Table 2B.

[3] Remaining SPOC budget carried forward from 2021 to 2022 Electric \$306,643/ Gas \$89,069 total of \$395,712

[4] Remaining CAM budget carried forward from 2021 to 2022 CAM Electric \$18,077,670/ Gas \$6,408,404 total of \$24,486,074

**Energy Savings Assistance Program Table 1A-1 - Pilot Plus and Pilot Deep Expenses**

	Authorized Budget [1] [2]			Current Month Expenses			Year to Date Expenses			% of Budget Spent YTD		
	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total
ESA Pilot Plus and Pilot Deep Program	\$ 4,637,129	\$ 4,112,170	\$ 8,749,299	\$ 123,941	\$ 109,910	\$ 233,850	\$ 481,113	\$ 426,647	\$ 907,761	10%	10%	10%
<b>TOTAL</b>	<b>\$ 4,637,129</b>	<b>\$ 4,112,170</b>	<b>\$ 8,749,299</b>	<b>\$ 123,941</b>	<b>\$ 109,910</b>	<b>\$ 233,850</b>	<b>\$ 481,113</b>	<b>\$ 426,647</b>	<b>\$ 907,761</b>	<b>10%</b>	<b>10%</b>	<b>10%</b>

[1] Expenditures for Pilot Plus and Pilot Deep by end use is shown on ESA Table 2C.

[2] Authorized budget adjusted to cover 2021 costs \$33,308

**Energy Savings Assistance Program Table 1A-2 - Building Electrification Expenses**

	Authorized Budget [1] [2]			Current Month Expenses [4]			Year to Date Expenses			% of Budget Spent YTD		
	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total
ESA Building Electrification Program	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -			
<b>TOTAL</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>			

Expenditures for Building Electrification by end use is shown on ESA Table 2D.

**Energy Savings Assistance Program Table 1A-3 - Clean Energy Homes Expenses**

	Authorized Budget [1] [2]			Current Month Expenses [4]			Year to Date Expenses			% of Budget Spent YTD		
	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total
ESA Clean Energy Homes Program			\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -			
<b>TOTAL</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>			

Expenditures for Clean Energy Homes by end use is shown on ESA Table 2D.

**Energy Savings Assistance Program Table 1A-4 - Leveraging - CSD Expenses**

	Authorized Budget [1]			Current Month Expenses			Year to Date Expenses			% of Budget Spent YTD		
	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total
ESA Program Leveraging - CSD	\$ 2,503,978	\$ 1,467,786	\$ 3,971,764	\$ -	\$ -	\$ -	\$ 815	\$ 723	\$ 1,538	0%	0%	0%
MCE Pilot	\$ 689,000	\$ 611,000	\$ 1,300,000	\$ 689,000	\$ 611,000	\$ 1,300,000	\$ 1,378,000	\$ 1,222,000	\$ 2,600,000	200%	200%	200%
<b>TOTAL</b>	<b>\$ 3,192,978</b>	<b>\$ 2,078,786</b>	<b>\$ 5,271,764</b>	<b>\$ 689,000</b>	<b>\$ 611,000</b>	<b>\$ 1,300,000</b>	<b>\$ 1,378,815</b>	<b>\$ 1,222,723</b>	<b>\$ 2,601,538</b>	<b>43%</b>	<b>59%</b>	<b>49%</b>

[1] Expenditures for CSD Leveraging by end use is shown on ESA Table 2A.

[2] Remaining CSD budget carried forward from 2021 to 2022 CSD LIWP Electric \$1,918,299/ Gas \$948,410 total of \$2,866,709

**NOTE: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.**

Energy Savings Assistance Program Table 2 - SF, MH, MF In-Unit							
Pacific Gas and Electric Company							
Through December 31, 2022							
ESA Program (Summary) Total							
Year-to-Date Completed & Expensed Installation							
Measures	Units	Quantity Installed	kWh [2] (Annual)	kW [2] (Annual)	Therms [2] (Annual)	Expenses (\$)	% of Expenditure
<b>Appliances</b>							
High Efficiency Clothes Washer	Each	2,287	423,095	76	43,989	2,028,337	2.1%
Refrigerator	Each	7,866	4,364,400	611	-	8,452,057	8.8%
New - Clothes Dryer	Each	-	-	-	-	-	0.0%
New - Dishwasher	Each	-	-	-	-	-	0.0%
Freezers	Each	-	-	-	-	-	0.0%
<b>Domestic Hot Water</b>							
Faucet Aerator	Each	-	-	-	-	-	0.0%
Other Domestic Hot Water	Home	51,493	293,185	41	260,208	4,041,005	4.2%
Water Heater Tank and Pipe Insulation	Home	6,827	25,029	-	27,095	549,487	0.6%
Water Heater Repair/Replacement	Home	1,422	-	-	11,113	3,385,059	3.5%
Low-Flow Showerhead / Combined Showerhead/TSV	Home	-	-	-	-	-	0.0%
Heat Pump Water Heater [3]	Each	99	164,416	53	-	55,329	0.1%
Thermostatic Tub Spout/Diverter	Each	304	7	-	571	28,660	0.0%
Thermostatic Shower Valve	Each	-	-	-	-	-	0.0%
New - Solar Water Heating	Home	-	-	-	-	-	0.0%
<b>Enclosure</b>							
Air Sealing	Home	44,296	2,037,616	186	177,184	23,906,952	24.8%
Caulking	Home	-	-	-	-	-	0.0%
New - Diagnostic Air Sealing	Home	-	-	-	-	-	0.0%
Attic Insulation	Home	1,707	19,461	4	75,644	3,173,169	3.3%
New - Floor Insulation	Home	-	-	-	-	-	0.0%
<b>HVAC</b>							
Removed - FAU Standing Pilot Conversion	Each	-	-	-	-	-	0.0%
Furnace Repair/Replacement	Each	1,728	487	0	(41,802)	6,433,924	6.7%
Room A/C Replacement	Each	305	(57,470)	(10)	-	232,123	0.2%
Central A/C replacement	Each	6	2,359	0	-	17,638	0.0%
Heat Pump Replacement	Each	-	-	-	-	-	0.0%
Evaporative Cooler (Replacement)	Each	351	138,728	22	-	232,970	0.2%
Evaporative Cooler (Installation)	Each	-	-	-	-	-	0.0%
Duct Test and Seal	Home	702	(940)	(0)	-	288,677	0.3%
Energy Efficient Fan Control	Home	-	-	-	-	-	0.0%
New - Prescriptive Duct Sealing	Home	23,443	3,662,500	2,649	258,576	14,943,836	15.5%
High Efficiency Forced Air Unit (HE FAU)	Home	-	-	-	-	-	0.0%
Removed - A/C Time Delay [3]	Home	28	6,140	4	-	7,464	0.0%
Smart Thermostat	Home	13,777	2,882,978	519	388,635	3,400,963	3.5%
New - Portable A/C	Each	74	-	-	-	42,199	0.0%
New - Central Heat Pump-FS (propane or gas space)	Home	-	-	-	-	-	0.0%
New - Wholehouse Fan	Each	-	-	-	-	-	0.0%
		-	-	-	-	-	0.0%
<b>Maintenance</b>							
Furnace Clean and Tune	Home	-	-	-	-	-	0.0%
Central A/C Tune up [3]	Home	5,721	779,379	881	(95)	2,250,665	2.3%
New - Evaporative Cooler Maintenance	Home	-	-	-	-	-	0.0%
<b>Lighting</b>							
Removed - Interior Hard wired LED fixtures	Each	11,116	760,380	91	(17,100)	555,955	0.6%
Exterior Hard wired LED fixtures	Each	50,193	258,143	-	-	2,802,724	2.9%
Removed - LED Torchier	Each	606	42,719	5	(973)	32,708	0.0%
Removed - Occupancy Sensor	Each	11	320	1	-	324	0.0%
Removed - LED Night Light	Each	-	-	-	-	-	-
LED Reflector Bulbs	Each	52,578	597,339	14	(12,514)	445,229	0.5%
LED A-Lamps	Each	189,717	1,821,852	45	(4,307)	1,575,678	1.6%
<b>Miscellaneous</b>							
Pool Pumps	Each	5	5,465	1	-	8,613	0.0%
Power Strip	Each	18	-	-	-	2,397	0.0%
Power Strip Tier II	Each	36,689	6,270,180	180	-	2,574,049	2.7%
New - Air Purifier	Home	120	-	-	-	29,429	0.0%
Cold Storage	Each	51	-	-	-	16,305	0.0%
New - Comprehensive Home Health and Safety Check-up	Home	-	-	-	-	-	0.0%
New - CO and Smoke Alarm	Each	-	-	-	-	-	0.0%
<b>Pilots</b>							
<b>Customer Enrollment</b>							
ESA Outreach & Assessment	Home	67,551	-	-	-	\$ 10,269,850	10.7%
ESA In-Home Energy Education	Home	67,551	-	-	-	\$ 4,568,358	4.7%
<b>Total Savings/Expenditures</b>			24,497,768	5,373	1,166,226	\$ 96,352,133	
<b>Total Households Weatherized [1]</b>		57,099					
<b>Households Treated</b>	Total						
- Single Family Households Treated	Home	52,554					
- Multi-family Households Treated (In-unit)	Home	9,455					
- Mobile Homes Treated	Home	5,542					
<b>Total Number of Households Treated</b>	Home	67,551					
<b># Eligible Households to be Treated for PY</b>	Home	59,340					
<b>% of Households Treated</b>	%	113.84%					
- Master-Meter Households Treated	Home	3,074					
[1] Weatherization may consist of attic insulation, attic access weatherization, weatherstripping, door, caulking, and minor home repairs.							
[2] All savings are calculated based on the following sources: DNV/IGL Impact Evaluation Program Years 2015-2017 Impact II, or ESA workpapers.							
[3] Savings values updated in July 2022 based on workpaper updates							
Note: Any measures noted as 'New' have been added during the course of this program year.							
Note: Any measures noted as 'Removed', are no longer offered by the program but have been kept for tracking purposes.							
Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.							

Energy Savings Assistance Program Table 2A - CSD Leveraging						
Pacific Gas and Electric Company						
Through December 31, 2022						
ESA Program - CSD Leveraging						
Year-To-Date Completed & Expensed Installation						
Measures	Units	Quantity Installed	kWh (Annual)	kW (Annual)	Therms (Annual)	% of Expenditure
<b>Appliances</b>						
High Efficiency Clothes Washer	Each	-	-	-	-	-
Refrigerator	Each	-	-	-	-	-
New - Clothes Dryer [1]	Each	-	-	-	-	-
New - Dishwasher [1]	Each	-	-	-	-	-
Freezers [1]	Each	-	-	-	-	-
<b>Domestic Hot Water</b>						
Faucet Aerator	Home	-	-	-	-	-
Water Heater Tank and Pipe Insulation	Home	-	-	-	-	-
Water Heater Repair/Replacement	Each	-	-	-	-	-
Low-Flow Showerhead / Combined Showerhead/TSV	Home	-	-	-	-	-
Heat Pump Water Heater	Each	-	-	-	-	-
Thermostatic Tub Spout/Diverter	Home	-	-	-	-	-
Thermostatic Shower Valve	Home	-	-	-	-	-
New - Solar Water Heating [1]		-	-	-	-	-
<b>Enclosure</b>						
Air Sealing	Home	-	-	-	-	-
Caulking	Home	-	-	-	-	-
New - Diagnostic Air Sealing [1]	Home	-	-	-	-	-
Attic Insulation	Home	-	-	-	-	-
New - Floor Insulation [1]	Home	-	-	-	-	-
<b>HVAC</b>						
Removed - FAU Standing Pilot Conversion [1]	Each	-	-	-	-	-
Furnace Repair/Replacement	Each	-	-	-	-	-
Room A/C Replacement [1]	Each	-	-	-	-	-
Central A/C replacement	Each	-	-	-	-	-
Heat Pump A/C Replacement	Each	-	-	-	-	-
Evaporative Cooler (Replacement) [1]	Each	-	-	-	-	-
Evaporative Cooler (Installation) [1]	Each	-	-	-	-	-
Duct Test and Seal [1]	Home	-	-	-	-	-
Energy Efficient Fan Control [1]	Home	-	-	-	-	-
New - Prescriptive Duct Sealing	Home	-	-	-	-	-
High Efficiency Forced Air Unit (HE FAU) [1]	Home	-	-	-	-	-
Removed - A/C Time Delay [1]	Home	-	-	-	-	-
Smart Thermostat	Home	-	-	-	-	-
New - Portable A/C [1]	Each	-	-	-	-	-
New - Central Heat Pump-FS (propane or gas space) [1]	Each	-	-	-	-	-
New - Wholehouse Fan [1]	Each	-	-	-	-	-
<b>Maintenance</b>						
Furnace Clean and Tune [1]	Home	-	-	-	-	-
Central A/C Tune up [1]	Home	-	-	-	-	-
New - Evaporative Cooler Maintenance [1]	Home	-	-	-	-	-
<b>Lighting</b>						
Removed - Interior Hard wired LED fixtures [1]	Each	-	-	-	-	-
Exterior Hard wired LED fixtures	Each	-	-	-	-	-
Removed - LED Torchere [1]	Each	-	-	-	-	-
Removed - Occupancy Sensor [1]	Each	-	-	-	-	-
Removed - LED Night Light [1]	Each	-	-	-	-	-
LED Reflector Bulbs	Each	-	-	-	-	-
LED A-Lamps	Each	-	-	-	-	-
<b>Miscellaneous</b>						
Pool Pumps [1]	Each	-	-	-	-	-
Power Strip [1]	Each	-	-	-	-	-
Power Strip Tier II	Each	-	-	-	-	-
NEW - Air Purifier [1]	Home	-	-	-	-	-
Cold Storage [1]	Each	-	-	-	-	-
New - Comprehensive Home Health and Safety Check-up [1]	Home	-	-	-	-	-
New - CO and Smoke Alarm [1]	Each	-	-	-	-	-
<b>Pilots</b>	-	-	-	-	-	-
<b>Customer Enrollment</b>						
ESA Outreach & Assessment	Home	-	-	-	-	-
ESA In-Home Energy Education	Home	-	-	-	-	-
<b>Total Savings/Expenditures</b>	-	-	-	-	-	-
<b>Total Households Weatherized</b>	-	-	-	-	-	-
<b>CSD MF Tenant Units Treated</b>			<b>Total</b>			
	-	-	-			
	-	-	-			
[1] Measures not available to CSD for leveraging.						
NOTE: Any measures noted as 'NEW' have been added during the course of this program year.						
NOTE: Any measures noted as 'REMOVED', are no longer offered by the program but have been kept for tracking purposes.						
NOTE: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.						

Energy Savings Assistance Program Table 2B - Multifamily Common Area Measures  
Pacific Gas and Electric Company  
Through December 31, 2022

		Table 2B ESA Program - Multifamily Common Area Measures <sup>5</sup>						
		Year-To-Date Completed & Expensed Installation						
	Units (of Measure such as "each")	Quantity Installed	Number of Units for Cap-kBTUh and Cap-Tons	kWh (Annual)	kW (Annual)	Therms (Annual)	Expenses (\$)	% of Expenditure
ESA CAM Measures <sup>1</sup>								
Appliances								
High Efficiency Clothes Washer	Each	-		-	-	-	\$ -	
Refrigerator	Each	7		371	0	(10)	\$ 8,451	0.17%
	-							
Domestic Hot Water								
New: Non-Condensing Domestic Hot Water Boiler	Cap-kBtuh	-	-	-	-	-	-	
New: Condensing Domestic Hot Water Boiler	Cap-kBtuh	27	14,449	-	-	48,708	1,138,723	22.50%
Storage Water Heater	Cap-kBtuh	103	16,503	-	-	66,353	\$ 1,420,123	28.06%
Tankless Water Heater	Cap-kBtuh	30	6,885	(84)	-	12,227	\$ 248,179	4.90%
Heat Pump Water Heater	kW	-	-	-	-	-	\$ -	
Demand Control DHW Recirculation Pump	Each	87		22,333	3	508	\$ 191,962	3.79%
Low flow Showerhead	Each	13		-	-	93	\$ 108	0.00%
Faucet Aerator	Each	-		-	-	-	\$ -	0.00%
	-							
Envelope								
Attic Insulation	Sq Ft	7,491		464	0	27	\$ 10,921	0.22%
Wall Insulation Blow-in	Sq Ft	-		-	-	-	\$ -	0.00%
Windows	Sq Ft	1,600		4,540	5	26	\$ 138,607	2.74%
Window Film	Sq Ft	-		-	-	-	\$ -	0.00%
HVAC								
Air Conditioners Split System	Cap-Tons	23	92	6,017	8	(118)	\$ 282,970	5.59%
Heat Pump Split System	Cap-Tons	10	35	4,365	3	-	\$ 100,027	1.98%
New: Packaged Air Conditioner	Cap-Tons	9	27	10,907	6	264	\$ 89,944	1.78%
Package Terminal A/C	Cap-Tons	-	-	-	-	-	\$ -	0.00%
Package Terminal Heat Pump	Cap-Tons	-	-	-	-	-	\$ -	0.00%
Furnace Replacement	Cap-kBtuh	28	2,336	1,158	1	1,121	\$ 218,064	4.31%
Space Heating Boiler	Cap-kBtuh	16	3,300	(4,896)	(0)	1,361	\$ 232,655	4.60%
Smart Thermostat	Each	48		3,841	-	311	\$ 12,494	0.25%
Lighting								
Interior LED Lighting	Each	1,433		190,666	2	(2,381)	\$ 142,793	2.82%
Interior TLED Type A Lamps	Each	NA						
Interior TLED Type C Lamps	Each	NA						
New: LED T8 Lamp - Interior	Each	1,272		284,265	3	(4,918)	\$ 88,810	1.75%
New: LED T8 Lamp - Exterior	Each	250		29,805	1	-	\$ 14,543	0.29%
Interior LED Fixture	Each	1,429		508,098	4	(6,507)	\$ 314,459	6.21%
Interior LED Screw-in	Each	838		115,679	1	(1,263)	\$ 18,433	0.36%
Interior LED Exit Sign	Each	107		22,027	3	(381)	\$ -	0.00%
Exterior LED Lighting	Each	24		6,327	-	-	\$ 1,970	0.04%
New: LED Parking Garage Fixtures	Each	-		-	-	-	\$ -	0.00%
LED Exterior Wall or Pole Mounted Fixture	Each	969		522,906	-	-	\$ 366,160	7.24%
LED Corn Lamp for Exterior Wall or Pole Mounted	Each	41		22,137	-	-	\$ 8,680	0.17%
Exterior LED Lighting - Pool	Each	NA		-	-	-	\$ -	0.00%
Wall or Ceiling Mounted Occupancy Sensor	Each	103		4,983	0	(86)	\$ 11,248	0.22%
Miscellaneous								
Tier-2 Smart Power Strip	Each	2		260	0	(4)	\$ 227	0.00%
Variable Speed Pool Pump	Each	-		-	-	-	\$ -	0.00%
Ancillary Services								
Audit <sup>4</sup>								
Total	-	15,960	43,627	1,756,170	39	115,328	\$ 5,060,549	
Multifamily Properties Treated		Number						



Total Number of Multifamily Properties Treated <sup>2</sup>	45
Subtotal of Master-metered Multifamily Properties Treated	7
Total Number of Multifamily Tenant Units w/in Properties Treated <sup>3</sup>	4298
Total Number of buildings w/in Properties Treated	520

ESA Program - Multifamily Common Area	Year to Date Expenses <sup>6</sup>		
	Electric	Gas	Total
Administration	\$ 478,960	\$ 424,738	\$ 903,699
Direct Implementation (Non-Incentive)	\$ 842,480	\$ 747,105	\$ 1,589,585
Direct Implementation	\$ 1,055,322	\$ 2,761,298	\$ 3,816,620
TOTAL MF CAM COSTS	\$ 2,376,762	\$ 3,933,141	\$ 6,309,903

<<Includes measures costs

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

1. Measures are customized by each IOU, see 'Table 2B-1, Eligible Measures List'. Measures list may change based on available information on both costs and benefits and may vary across climate zones. Each IOU should fill out Table 2B as it pertains to their program. Table 2B-1 Column A should match Table 2B Column A for eligible (not canceled) measures. PG&E inadvertently misreported the number of DHW, Furnace, and Window installations in August that the quantities were reported in system output (kBtu) for DHW and Furance, and in sqft sizes for Windows. These totals have been corrected in this month's report.

2. Multifamily properties are sites with at least five (5) or more dwelling units. The properties may have multiple buildings. 2021.

3. Multifamily tenant units are the number of dwelling units located within properties treated. This number does not represent the same number of dwellings treated as captured in table 2A.

4. Commissioning costs, as allowable per the Decision, are included in measures total cost unless otherwise noted.

5. Applicable to Deed-Restricted, government and non-profit owned multi-family buildings described in D.16-11-022, modified by D.17-12-009, where 65% of tenants are income eligible based (at or below 200% of the Federal Poverty Guidelines).

6. Year to Date Expenses table includes accrual amounts.

Note: Audit costs may be covered by other programs or projects may utilize previous audits. Not all participants will have an audit cost associated with their project.

**Energy Savings Assistance CAM Program Table 2B-1 - Eligible Common Area Measures List**  
**Pacific Gas and Electric Company**  
**Through December 31, 2022**

Common Area Measures Category and Eligible Measures Title [1]	Effective Date	End Date[2]	Eligible Climate Zones [3]
<b>Appliances</b>			
High Efficiency Clothes Washer	1/1/2022		All CZ
Refrigerator	1/1/2022		All CZ
<b>Domestic Hot Water</b>			
New: Non-Condensing Domestic Hot Water Boiler	1/1/2022		All CZ
New: Condensing Domestic Hot Water Boiler	1/1/2022		All CZ
Storage Water Heater	1/1/2022		All CZ
Tankless Water Heater	1/1/2022		All CZ
Heat Pump Water Heater	1/1/2022		All CZ
Demand Control DHW Recirculation Pump	1/1/2022		All CZ
Low flow Showerhead	1/1/2022		All CZ
Faucet Aerator	1/1/2022		All CZ
<b>Envelope</b>			
Attic Insulation	1/1/2022		All CZ
Wall Insulation Blow-in	1/1/2022		All CZ
Windows	1/1/2022		All CZ
Window Film	1/1/2022		All CZ
<b>HVAC</b>			
Air Conditioners Split System	1/1/2022		CZ-11/12/13/14
Heat Pump Split System	1/1/2022		CZ-11/12/13/14
NEW: Packaged Air Conditioner	1/1/2022		CZ-11/12/13/14
Package Terminal A/C	1/1/2022		CZ-11/12/13/14
Package Terminal Heat Pump	1/1/2022		CZ-11/12/13/14
Furnace Replacement	1/1/2022		All CZ
Space Heating Boiler	1/1/2022		All CZ
Smart Thermostat	1/1/2022		All CZ
<b>Lighting</b>			
Interior LED Lighting	1/1/2022		All CZ
Interior TLED Type A Lamps	1/1/2022		All CZ
Interior TLED Type C Lamps	1/1/2022		All CZ
New: LED T8 Lamp - Interior	1/1/2022		All CZ
New: LED T8 Lamp - Exterior	1/1/2022		All CZ
Interior LED Fixture	1/1/2022		All CZ
Interior LED Screw-in	1/1/2022		All CZ
Interior LED Exit Sign	1/1/2022		All CZ
Exterior LED Lighting	1/1/2022		All CZ
New: LED Parking Garage Fixtures	1/1/2022		All CZ
LED Exterior Wall or Pole Mounted Fixture	1/1/2022		All CZ
LED Corn Lamp for Exterior Wall or Pole Mounted	1/1/2022		All CZ
Exterior LED Lighting - Pool	1/1/2022		All CZ
Wall or Ceiling Mounted Occupancy Sensor	1/1/2022		All CZ
<b>Miscellaneous</b>			
Tier-2 Smart Power Strip	1/1/2022		All CZ
Variable Speed Pool Pump	1/1/2022		All CZ

Standard Notes (do not delete)

[1] Measures list may change based on available information on both costs and benefits (including energy benefits as well as non-energy benefits) and may vary across climate zones. This is not a list of installed measures, it is a list of eligible measures.

Table 2B-1 Column A should match Table 2B Column A for eligible (not canceled) measures.

[2] Only complete if measure is canceled or discontinued.

[3] Defined as CEC California Building Climate Zones

[https://www.energy.ca.gov/maps/renewable/building\\_climate\\_zones.html](https://www.energy.ca.gov/maps/renewable/building_climate_zones.html)

**Energy Savings Assistance Program Table 2C - Pilot Plus and Pilot Deep**  
**Pacific Gas and Electric Company**  
**Through December 31, 2022**

Measures	Units	ESA Program - Pilot Plus							Measures	Units	ESA Program - Pilot Deep					
		Year-To-Date Completed & Expensed Installation [1]									Year-To-Date Completed & Expensed Instal					
		Quantity Installed	kWh[3] (Annual)	kW[3] (Annual)	Therms[3] (Annual)	Expenses (\$)	% of Expenditure				Quantity Installed	kWh[3] (Annual)	kW[3] (Annual)	Therms[3] (Annual)	Expenses (\$)	
Appliances									Appliances							
	Each	-	-	-	-	\$ -	0.0%		Each	-	-	-	-	-	\$ -	
	Each	-	-	-	-	\$ -	0.0%		Each	-	-	-	-	-	\$ -	
	Each	-	-	-	-	\$ -	0.0%		Each	-	-	-	-	-	\$ -	
Domestic Hot Water									Domestic Hot Water							
	Home	-	-	-	-	\$ -	0.0%		Home	-	-	-	-	-	\$ -	
	Each	-	-	-	-	\$ -	0.0%		Each	-	-	-	-	-	\$ -	
	Each	-	-	-	-	\$ -	0.0%		Each	-	-	-	-	-	\$ -	
	Each	-	-	-	-	\$ -	0.0%		Each	-	-	-	-	-	\$ -	
Enclosure[1]									Enclosure[1]							
	Home	-	-	-	-	\$ -	0.0%		Home	-	-	-	-	-	\$ -	
	Home	-	-	-	-	\$ -	0.0%		Home	-	-	-	-	-	\$ -	
	Home	-	-	-	-	\$ -	0.0%		Home	-	-	-	-	-	\$ -	
HVAC									HVAC							
	Each	-	-	-	-	\$ -	0.0%		Each	-	-	-	-	-	\$ -	
	Each	-	-	-	-	\$ -	0.0%		Each	-	-	-	-	-	\$ -	
	Home	-	-	-	-	\$ -	0.0%		Home	-	-	-	-	-	\$ -	
	Home	-	-	-	-	\$ -	0.0%		Home	-	-	-	-	-	\$ -	
	Home	-	-	-	-	\$ -	0.0%		Home	-	-	-	-	-	\$ -	
Maintenance									Maintenance							
	Home	-	-	-	-	\$ -	0.0%		Home	-	-	-	-	-	\$ -	
	Home	-	-	-	-	\$ -	0.0%		Home	-	-	-	-	-	\$ -	
Lighting									Lighting							
	Each					\$ -	0.0%		Each						\$ -	
	Each					\$ -	0.0%		Each						\$ -	
	Each	-	-	-	-	\$ -	0.0%		Each	-	-	-	-	-	\$ -	
	Each	-	-	-	-	\$ -	0.0%		Each	-	-	-	-	-	\$ -	
	Each	-	-	-	-	\$ -	0.0%		Each	-	-	-	-	-	\$ -	
	Each	-	-	-	-	\$ -	0.0%		Each	-	-	-	-	-	\$ -	
Miscellaneous									Miscellaneous							
	Each	-	-	-	-	\$ -	0.0%		Each	-	-	-	-	-	\$ -	
	Each	-	-	-	-	\$ -	0.0%		Each	-	-	-	-	-	\$ -	
Customer Enrollment									Customer Enrollment							
ESA Outreach & Assessment	Home	-				\$ -	0.0%		ESA Outreach & Assessment	Home	-				\$ -	
ESA In-Home Energy Education	Home	-				\$ -	0.0%		ESA In-Home Energy Education	Home	-				\$ -	
Total Savings/Expenditures			-	-	-	\$ -	0.0%		Total Savings/Expenditures			-	-	-	\$ -	
Households Treated		Total							Households Treated		Total					
- Single Family Households Treated	Home								- Single Family Households Treated	Home						
- Mobile Homes Treated	Home								- Mobile Homes Treated	Home						
Total Number of Households Treated	Home								Total Number of Households Treated	Home						

[1] As of December 2022, PG&E has begun installation, but has not fully completed a project. "Completed and Expensed Installation" project savings and expenses will be reported when projects have been fully closed (i.e. inspected, issues resolved, permits and reported by Pilot Implementer to PG&E. All measures and savings from a project will be reported as either Pilot Plus or Pilot Deep. Savings from a single project will not span both tables.

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

ation [1]
% of Expenditure
0.0%
0.0%
0.0%
0.0%
0.0%
0.0%
0.0%
0.0%
0.0%
0.0%
0.0%
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0.0%
0.0%
0.0%
0.0%
0.0%
0.0%
0.0%
0.0%
0.0%
0.0%

closed as applicable)

**Energy Savings Assistance Program Table 2D Pilots - SCE ONLY[1]  
Pacific Gas and Electric Company  
Through December 31, 2022**

Measures	Units	ESA Program - Building Electrification Retrofit Pilot					
		Year-To-Date Completed & Expensed Installation					
		Quantity Installed	kWh (Annual)	kW[3] (Annual)	Therms[3] (Annual)	Expenses (\$)	% of Expenditure
<b>Appliances</b>							
	Each	-	-	-	-	\$ -	0.0%
	Each	-	-	-	-	\$ -	0.0%
	Each	-	-	-	-	\$ -	0.0%
<b>Domestic Hot Water</b>							
	Home	-	-	-	-	\$ -	0.0%
	Each	-	-	-	-	\$ -	0.0%
	Each	-	-	-	-	\$ -	0.0%
	Each	-	-	-	-	\$ -	0.0%
<b>Enclosure[1]</b>							
	Home	-	-	-	-	\$ -	0.0%
	Home	-	-	-	-	\$ -	0.0%
	Home	-	-	-	-	\$ -	0.0%
<b>HVAC</b>							
	Each	-	-	-	-	\$ -	0.0%
	Each	-	-	-	-	\$ -	0.0%
	Home	-	-	-	-	\$ -	0.0%
	Home	-	-	-	-	\$ -	0.0%
	Home	-	-	-	-	\$ -	0.0%
<b>Maintenance</b>							
	Home	-	-	-	-	\$ -	0.0%
	Home	-	-	-	-	\$ -	0.0%
<b>Lighting</b>							
	Each					\$ -	0.0%
	Each					\$ -	0.0%
	Each	-	-	-	-	\$ -	0.0%
	Each	-	-	-	-	\$ -	0.0%
	Each	-	-	-	-	\$ -	0.0%
	Each	-	-	-	-	\$ -	0.0%
<b>Miscellaneous</b>							
	Each	-	-	-	-	\$ -	0.0%
	Each	-	-	-	-	\$ -	0.0%
<b>Customer Enrollment</b>							
ESA Outreach & Assessment	Home	-				\$ -	0.0%
ESA In-Home Energy Education	Home	-				\$ -	0.0%
<b>Total Savings/Expenditures</b>			-	-	-	\$ -	0.0%
<b>Households Treated</b>		<b>Total</b>					
- Single Family Households Treated	Home						
- Mobile Homes Treated	Home						
<b>Total Number of Households Treated</b>	Home						

Measures	Units	ESA Program - Clean Energy Homes New Co				
		Year-To-Date Completed & Expensed Installation				
		Quantity Installed	kWh[3] (Annual)	kW[3] (Annual)	Therms[3] (Annual)	Expenses (\$)
<b>Appliances</b>						
	Each	-	-	-	-	\$ -
	Each	-	-	-	-	\$ -
	Each	-	-	-	-	\$ -
<b>Domestic Hot Water</b>						
	Home	-	-	-	-	\$ -
	Each	-	-	-	-	\$ -
	Each	-	-	-	-	\$ -
	Each	-	-	-	-	\$ -
<b>Enclosure[1]</b>						
	Home	-	-	-	-	\$ -
	Home	-	-	-	-	\$ -
	Home	-	-	-	-	\$ -
<b>HVAC</b>						
	Each	-	-	-	-	\$ -
	Each	-	-	-	-	\$ -
	Home	-	-	-	-	\$ -
	Home	-	-	-	-	\$ -
	Home	-	-	-	-	\$ -
<b>Maintenance</b>						
	Home	-	-	-	-	\$ -
	Home	-	-	-	-	\$ -
<b>Lighting</b>						
	Each					\$ -
	Each					\$ -
	Each	-	-	-	-	\$ -
	Each	-	-	-	-	\$ -
	Each	-	-	-	-	\$ -
	Each	-	-	-	-	\$ -
<b>Miscellaneous</b>						
	Each	-	-	-	-	\$ -
	Each	-	-	-	-	\$ -
<b>Customer Enrollment</b>						
ESA Outreach & Assessment	Home	-				\$ -
ESA In-Home Energy Education	Home	-				\$ -
<b>Total Savings/Expenditures</b>			-	-	-	\$ -
<b>Households Treated</b>		<b>Total</b>				
- Single Family Households Treated	Home					
- Mobile Homes Treated	Home					
<b>Total Number of Households Treated</b>	Home					

[1] Pilots on Table 2D are specific to Southern California Edison as approved in D.21-06-015. PG&E does not currently have an electrification pilot but is utilizing the common reporting template as other IOUs per ED's direction.  
Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

Instruction Pilot	
Allocation	
% of Expenditure	
	0.0%
	0.0%
	0.0%
	0.0%
	0.0%
	0.0%
	0.0%
	0.0%
	0.0%
	0.0%
	0.0%
	0.0%
	0.0%
	0.0%
	0.0%
	0.0%
	0.0%
	0.0%
	0.0%
	0.0%
	0.0%
	0.0%
	0.0%
	0.0%
	0.0%
	0.0%
	0.0%

**Energy Savings Assistance Program Tables 3A-F - Energy Savings and Average Bill Savings per Treated Home/Common Area**  
**Pacific Gas and Electric Company**  
**Through December 31, 2022**

<b>Table 3A, ESA Program (SF, MH, MF In-Unit)</b>	
Annual kWh Savings	24,497,768
Annual Therm Savings	1,166,226
Lifecycle kWh Savings	271,586,683
Lifecycle Therm Savings	12,907,995
Current kWh Rate	\$0.18
Current Therm Rate	\$1.61
Average 1st Year Bill Savings / Treated households	\$91.92
Average Lifecycle Bill Savings / Treated Household	\$794.12

<b>Table 3B, ESA Program - CSD Leveraging</b>	
Annual kWh Savings	-
Annual Therm Savings	-
Lifecycle kWh Savings	-
Lifecycle Therm Savings	-
Current kWh Rate	\$ -
Current Therm Rate	\$ -
Average 1st Year Bill Savings / Treated Households	\$ -
Average Lifecycle Bill Savings / Treated Household	\$ -

<b>Table 3C, ESA Program - Multifamily Common Area [5]</b>	
Annual kWh Savings	9,684,262
Annual Therm Savings	174,068
Lifecycle kWh Savings	52,030,771
Lifecycle Therm Savings	4,854,310
Current kWh Rate	\$ 0.18
Current Therm Rate	\$ 1.21
Average 1st Year Bill Savings / Treated Property	\$ 10,543.13
Average Lifecycle Bill Savings / Treated Property	\$ 56,186.80

<b>Table 3D, ESA Program - Pilot Plus [1]</b>	
Annual kWh Savings	-
Annual Therm Savings	-
Lifecycle kWh Savings	-
Lifecycle Therm Savings	-
Current kWh Rate	\$ -
Current Therm Rate	\$ -
Average 1st Year Bill Savings / Treated Property	\$ -
Average Lifecycle Bill Savings / Treated Property	\$ -

<b>Table 3E, ESA Program - Pilot Deep [2]</b>	
Annual kWh Savings	-
Annual Therm Savings	-
Lifecycle kWh Savings	-
Lifecycle Therm Savings	-
Current kWh Rate	\$ -
Current Therm Rate	\$ -
Average 1st Year Bill Savings / Treated Property	\$ -
Average Lifecycle Bill Savings / Treated Property	\$ -

<b>Table 3F, Summary - ESA Program (SF, MH, MF In-Unit)/CSD Leveraging/Pilot Plus and Pilot Deep [3] [4]</b>	
Annual kWh Savings	24,497,768
Annual Therm Savings	1,166,226
Lifecycle kWh Savings	271,586,683
Lifecycle Therm Savings	12,907,995
Current kWh Rate	\$ 0.18
Current Therm Rate	\$ 1.61
Average 1st Year Bill Savings / Treated Households	\$ 91.92
Average Lifecycle Bill Savings / Treated Households	\$ 794.12

[1] As of December 2022, ESA Pilot Plus/Deep program has not completed home treatments.

[2] As of December 2022, ESA Pilot Plus/Deep program has not completed home treatments.

[3] Summary is the sum of ESA Program + CSD Leveraging + Pilot Plus + Pilot Deep.

[4] As of December 2022, ESA Pilot Plus/Deep program has not completed home treatments.

[5] Data reported in this table is cumulative since program inception.

**Energy Savings Assistance Program Table 4 - Homes/Buildings Treated**  
**Pacific Gas and Electric Company**  
**Through December 31, 2022**

<b>Table 4A, ESA Program (SF, MH, MF In-Unit)</b>						
<b>County</b>	<b>Eligible Households</b>			<b>Households Treated YTD</b>		
	<b>Rural [1]</b>	<b>Urban</b>	<b>Total</b>	<b>Rural</b>	<b>Urban</b>	<b>Total</b>
ALAMEDA	0	154,887	154,887	0	7,197	7,197
AMADOR	6004	0	6,004	223	0	223
BUTTE	14249	25,652	39,901	345	590	935
CALAVERAS	8911	0	8,911	168	0	168
COLUSA	2983	0	2,983	67	0	67
CONTRA COSTA	0	99,488	99,488	0	6,195	6,195
EL DORADO	7312	8,876	16,188	153	177	330
FRESNO	0	150,170	150,170	3	9,360	9,363
GLENN	4613	0	4,613	84	0	84
HUMBOLDT	23768	0	23,768	352	0	352
INYO	2	0	2	0	0	0
KERN	70676	47,310	117,986	6,044	3,216	9,260
KINGS	9515	0	9,515	344	0	344
LAKE	16084	0	16,084	152	0	152
LASSEN	1230	0	1,230	0	0	0
MADERA	5989	15,459	21,448	191	1,121	1,312
MARIN	0	21,371	21,371	0	1,477	1,477
MARIPOSA	3837	0	3,837	5	0	5
MENDOCINO	16803	0	16,803	49	0	49
MERCED	22869	21,826	44,695	1,420	1,530	2,950
MONTEREY	6093	45,812	51,905	468	1,635	2,103
NAPA	0	14,895	14,895	0	490	490
NEVADA	11828	0	11,828	364	0	364
PLACER	11038	23,106	34,144	176	340	516
PLUMAS	2171	0	2,171	4	0	4
SACRAMENTO	0	172,676	172,676	0	1,510	1,510
SAN BENITO	5765	0	5,765	183	0	183
SAN BERNARDINO	293	5	298	0	0	0
SAN FRANCISCO	0	101,956	101,956	0	4,376	4,376
SAN JOAQUIN	10244	95,221	105,465	438	3,535	3,973
SAN LUIS OBISPO	19511	12,989	32,500	529	192	721
SAN MATEO	0	53,554	53,554	0	187	187
SANTA BARBARA	1412	19,866	21,278	7	1,659	1,666
SANTA CLARA	4655	133,864	138,519	45	2,899	2,944
SANTA CRUZ	0	27,710	27,710	0	618	618
SHASTA	13713	12,948	26,661	294	342	636
SIERRA	339	0	339	0	0	0
SISKIYOU	18	0	18	0	0	0
SOLANO	0	48,495	48,495	0	1,961	1,961
SONOMA	3264	53,267	56,531	55	1,010	1,065
STANISLAUS	33706	37,960	71,666	1,078	847	1,925
SUTTER	0	15,139	15,139	0	254	254
TEHAMA	10144	0	10,144	380	0	380
TRINITY	505	0	505	0	0	0
TULARE	8208	245	8,453	216	3	219
TUOLUMNE	10030	0	10,030	33	0	33
YOLO	0	27,550	27,550	0	677	677
YUBA	0	12,242	12,242	0	283	283
<b>Total</b>	<b>367,782</b>	<b>1,454,539</b>	<b>1,822,321</b>	<b>13,870</b>	<b>53,681</b>	<b>67,551</b>

<b>Table 4B, ESA Program - CSD Leveraging</b>						
<b>County</b>	<b>Households Treated YTD</b>			<b>Households Treated YTD</b>		
	<b>Rural</b>	<b>Urban</b>	<b>Total</b>	<b>Rural</b>	<b>Urban</b>	<b>Total</b>
Alameda						0
Butte						0
Colusa						0
Contra Costa						0
Fresno						0
Humbolt						0
Kern						0



Kings						0
Lake						0
Marin						0
Madera						0
Merced						0
Monterey						0
Nevada						0
Placer						0
Sacramento						0
San Francisco						0
San Joaquin						0
San Luis Obispo						0
San Mateo						0
Santa Clara						0
Santa Cruz						0
Shasta						0
Solano						0
Sonoma						0
Sutter						0
Stanislaus						0
Tehama						0
Yolo						0
Yuba						0
<b>Total</b>				0	0	0

Table 4C, ESA Program - Multifamily Common Area						
County	Eligible Properties [2]			Properties Treated YTD		
	Rural [1]	Urban	Total	Rural	Urban	Total
Alameda					3	3
Butte						0
Colusa						0
Contra Costa						0
Fresno				2	5	7
Humbolt						0
Kern					8	8
Kings				1		1
Lake						0
Marin						0
Madera						0
Merced						0
Monterey				1	2	3
Nevada				1		1
Placer						0
Sacramento					3	3
San Francisco					1	1
San Joaquin					1	1
San Luis Obispo						0
San Mateo						0
Santa Clara					3	3
Santa Cruz						0
Shasta						0
Solano					5	5
Sonoma					5	5
Sutter						0
Stanislaus					1	1
Tehama					1	1
Yolo					1	1
Yuba					1	1
<b>Total</b>				5	40	45

Table 4D, ESA Program - Pilot Plus and Pilot Deep [3]						
County [4]	Eligible Households			Households Treated YTD		
	Rural [1]	Urban	Total	Rural	Urban	Total
Alameda				-	-	-
Amador				-	-	-
Butte				-	-	-

Calaveras				-	-	-
Colusa				-	-	-
Contra Costa				-	-	-
El Dorado				-	-	-
Glenn				-	-	-
Mariposa				-	-	-
Merced				-	-	-
Nevada				-	-	-
Placer				-	-	-
Sacramento				-	-	-
San Joaquin				-	-	-
Shasta				-	-	-
Solano				-	-	-
Stanislaus				-	-	-
Sutter				-	-	-
Tehama				-	-	-
Tuolumne				-	-	-
Yolo				-	-	-
<b>Total</b>					<b>0</b>	<b>0</b>

[1] For IOU low income-related and Energy Efficiency reporting and analysis, the Goldsmith definition is applied.

[2] Do not currently have Eligible Properties for ESA CAM.

[3] As of December 2022, ESA Pilot Plus/Deep program has not completed home treatments.

[4] ESA Pilot Plus/Deep will initially target participants from climate zones 11 and 12.

**Note:** Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

**Energy Savings Assistance Program Table 5 - Energy Savings Assistance Program Customer Summary  
Pacific Gas and Electric Company  
Through December 31, 2022**

Table 5A, ESA Program (SF, MH, MF In-Unit)																
Month	# of Household Treated by Month	Gas & Electric			# of Household Treated by Month	Gas Only			# of Household Treated by Month	Electric Only			# of Household Treated by Month	Total		
		(Annual)				(Annual)				(Annual)				(Annual)		
		Therm	kWh	kW		Therm	kWh	kW		Therm	kWh	kW		Therm	kWh	kW
January	3,278	27,744	1,177,862	144	213	3,523	14,584	5	506	(2,421)	176,207	21	3,997	28,845	1,368,653	170
February	5,608	89,590	1,679,887	333	529	13,191	93,660	45	956	(1,519)	296,472	21	7,093	101,261	2,070,019	400
March	5,965	93,584	1,745,808	338	357	7,800	53,027	28	1,024	(637)	268,034	20	7,346	100,747	2,066,870	387
April	5,348	83,502	1,468,791	304	443	10,147	72,814	37	1,022	(712)	297,020	23	6,813	92,937	1,838,626	363
May	4,684	139,916	1,996,568	329	413	14,044	151,263	44	651	5,307	242,226	17	5,748	159,266	2,390,058	390
June	3,476	64,893	1,090,045	173	282	6,530	59,717	28	620	1,027	212,923	16	4,378	72,450	1,362,685	216
July	4,817	111,599	3,265,310	1,107	450	11,001	92,347	42	557	496	413,346	113	5,824	123,097	3,771,003	1,261
August	4,264	85,771	1,695,484	400	319	7,359	63,844	29	598	466	282,061	45	5,181	93,596	2,041,389	474
September	3,215	61,454	1,045,552	245	230	6,508	53,384	23	549	545	155,537	21	3,994	68,507	1,254,474	289
October	5,767	110,714	2,193,968	523	252	7,069	58,490	25	735	821	322,312	49	6,754	118,604	2,574,770	597
November	4,400	97,451	1,645,553	380	263	7,631	61,464	26	622	540	215,503	26	5,285	105,621	1,922,520	432
December	4,316	93,051	1,570,095	339	263	7,454	60,207	25	559	791	206,398	30	5,138	101,295	1,836,700	393
YTD	55,138	1,059,268	20,574,925	4,615	4,014	102,255	834,803	356	8,399	4,703	3,088,040	401	67,551	1,166,226	24,497,768	5,373

YTD Total Energy Impacts for all fuel types should equal YTD energy impacts that are reported every month Table 2.

**Note:** Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

Table 5B, ESA Program - CSD Leveraging																
Month	# of Household Treated by Month	Gas & Electric			# of Household Treated by Month	Gas Only			Electric Only			# of Household Treated by Month	Total			
		(Annual)				(Annual)			(Annual)				(Annual)			
		Therm	kWh	kW		Therm	kWh	kW	Therm	kWh	kW		Therm	kWh	kW	
January	0				0				0				0			
February	0				0				0				0			
March	0				0				0				0			
April	0				0				0				0			
May	0				0				0				0			
June	0				0				0				0			
July	0				0				0				0			
August	0				0				0				0			
September	0				0				0				0			
October	0				0				0				0			
November	0				0				0				0			
December	0				0				0				0			
YTD	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	0

YTD Total Energy Impacts for all fuel types should equal YTD energy impacts that are reported every month in Table 2A.

**Note:** Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

Table 5C, ESA Program - Multifamily Common Area																
Month	# of Properties Treated by Month	Gas & Electric			Gas Only			Electric Only			# of Properties Treated by Month	Total				
		(Annual)			# of Properties Treated by Month	(Annual)		(Annual)		(Annual)						
		Therm	kWh	kW		Therm	kWh	kW	Therm	kWh		kW	Therm	kWh	kW	
January	10	8,402	283,034	11	-	-	-	-	-	-	-	10	8,402	283,034	11	
February	6	38,077	290,190	11	-	-	-	-	-	-	-	6	38,077	290,190	11	
March	4	(1,838)	144,807	2	-	-	-	-	-	-	-	4	(1,838)	144,807	2	
April	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
May	1	15,069	100,981	0	-	-	-	-	-	-	-	1	15,069	100,981	0	
June	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
July	2	1,477	169,768	3	-	-	-	-	-	-	-	2	1,477	169,768	3	
August	1	465	7,078	0	-	-	-	-	-	-	-	1	465	7,078	0	
September	4	11,239	54,191	1	-	-	-	-	-	-	-	4	11,239	54,191	1	

October	3	11,965	49,211	1	-	-	-	-	1	(22)	28,413	0	4	11,942	77,623	1
November	5	17,595	328,500	6	-	-	-	-	-	-	-	-	5	17,595	328,500	6
December	5	13,195	197,069	3	-	-	-	-	3	(295)	102,929	1	8	12,900	299,998	4
YTD	41	115,645	1,624,828	38	-	-	-	-	4	(317)	131,342	1	45	115,328	1,756,170	38

Table 5D, ESA Program - Pilot Plus and Pilot Deep [1]																
Month	Gas & Electric				Gas Only				Electric Only				Total			
	# of Household Treated by	(Annual)			# of Household Treated by	(Annual)			# of Household Treated by	(Annual)			# of Household Treated by	(Annual)		
		Therm	kWh	kW		Therm	kWh	kW		Therm	kWh	kW		Therm	kWh	kW
January	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
February	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
March	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
April	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
May	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
June	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
July	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
August	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
September	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
October	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
November	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
December	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
YTD	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	0

[1] As of December 2022, ESA Pilot Plus/Deep program has not completed home treatments.

Note: YTD Total Energy Impacts for all fuel types should equal YTD energy impacts that are reported every month Table 2B.

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

**Energy Savings Assistance Program Table 6 - Expenditures for Pilots and Studies [1]**  
**Pacific Gas and Electric Company**  
**Through December 31, 2022**

	Authorized 2021-26 Funding			Current Month Expenses			Year to Date Expenses			Cycle to Date Expenses			%
	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total	
<b>Pilots</b>													
Virtual Energy Coach	\$689,000	\$611,000	\$1,300,000	\$0	\$0	\$0	\$80,858	\$71,704	\$152,563	\$121,436	\$107,688	\$229,125	18%
ESA Pilot Plus and Pilot Deep	\$23,273,909	\$20,639,127	\$43,913,036	\$123,941	\$109,910	\$233,850	\$481,113	\$426,647	\$907,761	\$498,766	\$442,302	\$941,069	2%
<b>Total Pilots</b>	<b>\$23,962,909</b>	<b>\$21,250,127</b>	<b>\$45,213,036</b>	<b>\$123,941</b>	<b>\$109,910</b>	<b>\$233,850</b>	<b>\$561,971</b>	<b>\$498,352</b>	<b>\$1,060,323</b>	<b>\$620,202</b>	<b>\$549,991</b>	<b>\$1,170,193</b>	<b>3%</b>
<b>Studies [2]</b>													
Joint IOU - 2022 Low Income Needs Assessment (LINA) Study [3]	\$52,125	\$22,875	\$75,000	\$0	\$0	\$0	\$22,120	\$19,616	\$41,736	\$41,926	\$32,504	\$74,430	80%
Joint IOU - 2025 Low Income Needs Assessment (LINA) Study [4]	\$39,750	\$35,250	\$75,000	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0%
Joint IOU - 2028 Low Income Needs Assessment (LINA) Study [4]	\$39,750	\$35,250	\$75,000	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0%
Joint IOU - Statewide CARE-ESA Categorical Study [5]	\$11,925	\$10,575	\$22,500	\$13,067	\$11,587	\$24,654	\$13,067	\$11,587	\$24,654	\$13,067	\$11,587	\$24,654	110%
Load Impact Evaluation Study [6]	\$238,500	\$211,500	\$450,000	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0%
Equity Criteria and Non Energy Benefits Evaluation (NEB's) [6]	\$79,500	\$70,500	\$150,000	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0%
Rapid Feedback Research and Analysis [7]	\$159,000	\$141,000	\$300,000	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0%
Joint IOU - Multifamily CAM Process Evaluation [8]	\$62,550	\$27,450	\$90,000	\$0	\$0	\$0	\$27,096	\$24,029	\$51,125	\$42,940	\$38,080	\$81,020	69%
Joint IOU - Process Evaluation Studies (1-4 Studies) [6]	\$79,500	\$70,500	\$150,000	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0%
<b>Total Studies</b>	<b>\$762,600</b>	<b>\$624,900</b>	<b>\$1,387,500</b>	<b>\$13,067</b>	<b>\$11,587</b>	<b>\$24,654</b>	<b>\$62,283</b>	<b>\$55,232</b>	<b>\$117,516</b>	<b>\$97,933</b>	<b>\$82,171</b>	<b>\$180,104</b>	<b>13%</b>

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

[1] Funding for studies is not solely supported via the ESA program budget; some studies are jointly supported via the CARE budget.

[2] Authorized per D.21-06-015. Funds for pilots and studies may be rolled over to the next program year or borrowed from a future program year within the cycle, to allow for flexibility in scheduling changes with these efforts. Funding amounts listed reflect PG&E's 30% allocation among the IOUs, except for PG&E-only studies including the "Rapid Feedback Research and Analysis". Final authorized budgets may be adjusted by the ESA/CARE Studies Working Group per D.21-06-015.

[3] PG&E's Advice Letter 4193-G/5718-E approved Joint Utilities' 2022 LINA Study for \$500,000. SCE holds the statewide contract for this co-funded study. PG&E's 30% allocation is \$150,000, funded 50/50 via the ESA and CARE budgets. The 2022 LINA commenced in January 2021. The Joint Utilities would carry over committed, unspent 2021 LINA funding forward to 2022 and until the study is completed.

[4] Authorized per D.21-06-015, the 2025 and 2028 Low Income Needs Assessment (LINA) are required to be completed by Dec 2025 and Dec 2028, respectively.

[5] Authorized per D.21-06-015, the Categorical Study will be funded 50/50 via the ESA and CARE budgets.

[6] Authorized per D.21-06-015, to be conducted during PY 2023-26.

[7] Authorized per D.21-06-015, for each IOU to use for IOU-specific studies as needed. Unused annual budget may be carried forward until the end of the cycle.

[8] PG&E's Advice Letter 4349-G/6030-E was approved on January 21, 2021, and authorized \$90,000 shift from MF-CAM Administration to Studies for the MF CAM Process Evaluation; funding source is 100% ESA. PG&E holds the statewide contract for this co-funded study. The study commenced in July 2021. The Joint Utilities will carry over committed, unspent 2021 funding forward to 2022 and until the study is completed.

of Budget Expensed	
Gas	Total
18%	18%
2%	2%
3%	3%
142%	99%
0%	0%
0%	0%
110%	110%
0%	0%
0%	0%
0%	0%
139%	90%
0%	0%
13%	13%

Energy Savings Assistance Program Table 7 - Customer Segments/Needs Table by Demographic, Financial, Location, and Health Conditions \*\*

Pacific Gas and Electric Company

Through December 31, 2022

ESA Main (SF, MH, MF in-unit)

Customer Segments	# of Households Eligible [1]	# of Households Treated [2]	Enrollment Rate = (C/B) [3]	# of Households Contacted [3]	Rate of Uptake = (C/E) [18]	Avg. Energy Savings (kW) Per Treated Households (Energy Saving and HCS Measures) [4]	Avg. Energy Savings (kW) Per Treated Households (Energy Saving Measures only) [5]	Avg. Peak Demand Savings (kW) Per Treated Household [6]	Avg. Energy Savings (Therms) Per Treated Households (Energy Saving and HCS Measures) [4]	Avg. Energy Savings (Therms) Per Treated Households (Energy Saving Measures only) [5]	Avg. Cost Per Treated Households
<b>Demographic</b>											
Household Type											
SF	1,213,009	52,554	4%	106,760	49%	406.74	407.85	0.09	19.11	19.84	\$ 1,309
MH	117,668	6,452	5%	10,457	3%	319.84	320.84	0.09	13.57	14.24	\$ 1,173
MF In-Unit	491,864	9,459	2%	25,512	39%	206.87	206.87	0.02	10.16	10.16	\$ 662
Rent vs. Own											
Own	722,002	39,403	5%	79,152	50%	421.89	422.94	0.11	20.63	21.67	\$ 1,471
Rent	1,100,330	28,148	3%	65,177	43%	301.23	301.85	0.02	12.89	12.93	\$ 837
Previous vs. New Participant											
New	1,440,884	59,259	4%	64,026	63%	354.05	354.74	0.08	17.70	18.19	\$ 1,196
Previous	381,478	8,252	2%	8,506	97%	497.84	500.02	0.11	15.27	16.94	\$ 1,569
Seasons [8]											
Seasons [8]	126,844	29,229	4%	29,801	96%	305.18	305.18	0.09	17.26	18.04	\$ 1,245
Veterans [18]	148,890	-	-	-	-	-	-	-	-	-	-
Hard-to-Reach [7]	792,159	9,805	1%	34,011	29%	266.51	267.89	0.07	16.94	17.01	\$ 1,130
Vulnerable [9]	697,389	35,659	5%	39,845	69%	331.12	332.39	0.08	17.65	18.15	\$ 1,166
Location											
CAFC	569,087	16,552	3%	16,797	99%	335.87	337.20	0.08	18.13	18.96	\$ 1,302
Rural	387,792	13,870	4%	28,337	49%	303.11	304.35	0.09	15.88	16.40	\$ 1,166
Tribal [20]	1,987	2	-	2	-	-	-	-	-	-	-
PSRP Zone	222,332	6,009	3%	6,920	69%	375.07	375.03	0.07	13.01	13.24	\$ 841
Wildfire Zone [9]	82,444	436	1%	474	96%	336.96	336.96	0.04	3.69	3.62	\$ 549
Climate Zone 1 (PG&E)	28,537	305	1%	1,051	23%	329.13	329.13	0.09	13.77	14.19	\$ 1,169
Climate Zone 2 (PG&E)	115,486	3,177	3%	9,001	35%	285.41	285.41	0.05	12.20	12.40	\$ 862
Climate Zone 3 (PG&E)	425,130	16,438	4%	36,385	45%	271.92	271.92	0.03	11.63	11.91	\$ 735
Climate Zone 4 (PG&E)	197,152	3,811	2%	1,245	36%	346.52	346.52	0.09	16.53	16.78	\$ 1,127
Climate Zone 5 (PG&E)	41,174	2,100	5%	4,845	44%	439.92	439.92	0.03	4.08	4.26	\$ 518
Climate Zone 11 (PG&E)	153,226	2,777	2%	2,454	34%	364.78	364.78	0.12	16.13	16.13	\$ 1,117
Climate Zone 12 (PG&E)	213,718	17,377	3%	36,206	31%	480.52	481.01	0.12	24.78	25.39	\$ 1,514
Climate Zone 13 (PG&E)	259,175	20,462	7%	57,005	39%	375.07	377.49	0.09	16.12	16.12	\$ 1,143
Climate Zone 14 (PG&E)	5,981	1	-	1	-	187.69	187.69	0.09	8.41	8.41	\$ 1,159
Climate Zone 16 (PG&E)	19,146	136	1%	862	10%	465.66	466.78	0.06	1.48	1.66	\$ 664
CARB Communities [10]	174,113	8,672	5%	10,459	60%	290.49	291.89	0.07	13.13	13.13	\$ 911
Financial											
CARE	1,491,702	61,710	4%	57,636	107%	375.03	376.99	0.08	17.44	18.06	\$ 1,214
FEIRA	178,219	483	-	483	71%	424.10	426.89	0.09	20.84	21.40	\$ 1,327
Unaccompanied [11]	-	-	-	-	-	-	-	-	-	-	-
Armed Forces [12]	854,495	20,160	4%	20,689	97%	349.54	350.11	0.07	17.03	17.42	\$ 1,193
High Usage [13]	31,649	14,614	46%	13,743	106%	378.32	379.51	0.08	17.54	18.34	\$ 1,285
High Energy Burden [14]	1,079,439	36,922	3%	36,901	65%	344.66	345.43	0.07	17.07	17.49	\$ 1,099
SEVI [15]											
H	609,790	31,497	5%	36,966	96%	346.16	347.00	0.07	17.12	17.53	\$ 1,106
M	830,254	16,366	3%	16,276	86%	343.12	343.81	0.07	17.01	17.48	\$ 1,088
L	388,211	7,789	2%	6,639	96%	342.88	343.57	0.07	16.94	17.39	\$ 1,096
Affordability Rates [16]	233,227	13,924	6%	15,364	91%	296.38	298.51	0.07	16.89	17.60	\$ 1,195
Health Condition											
Medical Baseline	124,153	8,743	7%	8,154	100%	405.55	406.45	0.10	18.02	18.72	\$ 1,334
Respiratory (Asthma) [17]											
H	928,282	41,952	5%	62,130	68%	346.70	347.59	0.07	17.08	17.52	\$ 1,107
M	543,986	16,366	3%	16,276	86%	343.12	343.81	0.07	17.01	17.48	\$ 1,088
L	388,211	7,789	2%	6,639	96%	342.88	343.57	0.07	16.94	17.39	\$ 1,096
Disabled	630,364	17,895	3%	18,261	69%	386.34	387.06	0.09	18.21	18.84	\$ 1,294

[1] PG&E is currently in the process of identifying method and updating its system/process to report on this customer segment.

[2] PG&E is reporting on these customer segments at the direction of the ED with the caveat that estimates/numbers may be compiled from multiple sources, based on available estimates, and/or self-reported data. The numbers may not be additive.

[3] The estimates for eligible households will be provided based on the 2020 Federal Poverty Guidelines where applicable.

[4] Households treated data is not additive because customers may be represented in multiple categories. Data is compiled based on ESA measures received YTD, and may include enrollments from prior years.

[5] The number of household contacted includes YTD leads and enrollments.

[6] PG&E has considered the energy savings associated with an ESA measures installed for this entry, regardless of whether the savings have a negative or positive value for kW, kWh, and/or Therms. Many measures offered in ESA provide Non-Energy Benefits (including

[7] PG&E has considered only the energy savings associated with the ESA measures installed for this entry that have a positive value for kWh and/or Therms. Installed ESA measures with a negative savings value for both kWh and Therms were excluded.

[8] This represents the number of households with at least one member who is at least 60 years old at the time of data collection.

[9] "Hard-to-reach" residential customers include "those customers who do not have easy access to program information or generally do not participate in energy efficiency programs due to a language, income, housing type, geographic, or home ownership (split incentives) barrier" (Advice Letter 4483-GS14-E dated September 1, 2021). For the purpose of this reporting, PG&E is defining "hard-to-reach" as those residential customer self-identified as not preferring or speaking English as the primary language because income, housing type, geographic, and homeownership information is reported elsewhere on this table.

[10] Vulnerable refers to Disadvantaged Vulnerable Communities (DVC) which consist consists of communities in the 25th highest scoring census tracts according to the most current versions of the California Communities Environmental Health Screening Tool (CalEnviroScreen), as well as all California tribal lands, census tracts that score in the highest 5% of Pollution Burden within CalEnviroScreen, but do not receive an overall CalEnviroScreen score due to unreliable public health and socioeconomic data, and census tracts with median household incomes less than 60% of state median income.

[11] Includes Zone 3 (Tier 3) of the CPUC Fire-Threat Map

[12] This reflects communities within PG&E's service territory that are identified by the California Air Resources Board (CARB) Community Air Protection Program as communities continue to experience environmental and health inequities from air pollution.

[13] Rates are based on the previous year. PG&E did not perform any disconnections in 2021 and as of July 2022.

[14] PG&E defines average usage as average balance greater than 30 days. Estimated eligibility is based on CARE/FERA households with averages in the prior year as reported in PG&E's R 18-07-015 Monthly Disconnection Report through December 2021.

[15] PG&E defines high usage as at least 400% of baseline at least three times in 12-month period.

[16] PG&E utilizes the Low-Income Energy Affordability Data (LEAD) Tool developed DOE's Office of Energy Efficiency & Renewable Energy to identify census tracts with high energy burden for households at below 200 % Federal Poverty Level (FPL) that are in PG&E's service territory. The 2019 Needs Assessment for the Energy Savings Assistance and the California Alternate Rates for Energy Programs describes households that spent more 6.3% of their annual income on energy bills as having high energy burden (p.47).

[17] The Socioeconomic Vulnerability Index (SEVI) metric represents the relative socioeconomic standing of census tracts, referred to as communities, in terms of poverty, unemployment, educational attainment, linguistic isolation, and percentage of income spent on housing. PG&E utilizes the SEVI data provided by the CPUC to map its service territory by SEVI scores (L: 0 to 33; M: >33 to 66; H: >66).

[18] The Affordability Rate (AR) metric quantifies the percentage of a representative household's income that would be used to pay for an essential utility service after non-discretionary expenses such as housing and other essential utility service charges are deducted from the household's income. Using Gas AR20 and Electric AR20 data for 2022 (using 2019 base year) provided by the CPUC, PG&E selects census tracts with Electric AR20 at above 15% or Gas AR20 at above 10% to identify areas within its service territory as having high affordability ratio (CPUC 2019 Annual Affordability Report, pp. 34, 44).

[19] PG&E utilizes the Asthma Indicator in CalEnviroScreen 4.0 (published by the California Office of Environmental Health Hazard Assessment) as a proxy to identify locations with varying levels of respiratory conditions within its service territory. L: 0-33 percentile; M: >33-66 percentile; H: >66-100 percentile.

[20] PG&E is currently updating its form/system to begin data collection for this segment.

[21] Rates of Uptake may be slightly greater than 100% as homes that have received treatment this year may have been enrolled/contacted in the prior year.

[22] Currently, this data only captures tribal households located on federally-recognized tribes whose trust lands are identified in the Bureau of Indian Affairs. This data currently does not include ESA participants from non federally-recognized tribes or households that self-identified as Native American. PG&E plans to incorporate self-reported information in this reporting in the future.

Pilot Plus and Pilot Deep

Customer Segments	# of Households Eligible [1]	# of Households Treated [2]	Enrollment Rate = (C/B) [3]	# of Households Contacted [3]	Rate of Uptake = (C/E) [18]	Avg. Energy Savings (kW) Per Treated Households (Energy Saving and HCS Measures) [4]	Avg. Energy Savings (kW) Per Treated Households (Energy Saving Measures only) [5]	Avg. Peak Demand Savings (kW) Per Treated Household [6]	Avg. Energy Savings (Therms) Per Treated Households (Energy Saving and HCS Measures) [4]	Avg. Energy Savings (Therms) Per Treated Households (Energy Saving Measures only) [5]	Avg. Cost Per Treated Households
<b>Demographic</b>											
Household Type											
SF	1,213,009	-	-	4711	-	-	-	-	-	-	-
MH	117,668	-	-	-	-	-	-	-	-	-	-
MF In-Unit	491,864	-	-	-	-	-	-	-	-	-	-
Rent vs. Own											
Own	722,002	-	-	-	-	-	-	-	-	-	-
Rent	1,100,330	-	-	-	-	-	-	-	-	-	-
Previous vs. New Participant [22]											
New	1,440,884	-	-	4711	-	-	-	-	-	-	-
Previous	381,478	-	-	-	-	-	-	-	-	-	-
Seasons [8]	126,844	-	-	-	-	-	-	-	-	-	-
Veterans [18]	148,890	-	-	-	-	-	-	-	-	-	-
Hard-to-Reach [7]	792,159	-	-	-	-	-	-	-	-	-	-
Vulnerable [9]	697,389	-	-	-	-	-	-	-	-	-	-
Location											
CAFC	569,087	-	-	267	-	-	-	-	-	-	-
Rural	387,792	-	-	876	-	-	-	-	-	-	-
Tribal [20]	1,987	-	-	2	-	-	-	-	-	-	-
PSRP Zone	222,332	-	-	2	-	-	-	-	-	-	-
Wildfire Zone [9]	82,444	-	-	-	-	-	-	-	-	-	-
Climate Zone 11 (PG&E) [21]	153,226	-	-	1,430	-	-	-	-	-	-	-
Climate Zone 12 (PG&E) [21]	213,718	-	-	134	-	-	-	-	-	-	-
CARB Communities [10]	174,113	-	-	-	-	-	-	-	-	-	-
Financial											
CARE	1,491,702	-	-	3,195	-	-	-	-	-	-	-
FEIRA	178,219	-	-	-	-	-	-	-	-	-	-
Unaccompanied [11]	-	-	-	-	-	-	-	-	-	-	-
Armed Forces [12]	854,495	-	-	-	-	-	-	-	-	-	-
High Usage [13]	31,649	-	-	-	-	-	-	-	-	-	-
High Energy Burden [14]	1,079,439	-	-	2	-	-	-	-	-	-	-
SEVI [15]											
H	609,790	-	-	4,711	-	-	-	-	-	-	-
M	830,254	-	-	2,227	-	-	-	-	-	-	-
L	388,211	-	-	2,239	-	-	-	-	-	-	-
Affordability Rates [16]	233,227	-	-	558	-	-	-	-	-	-	-
Health Condition											
Medical Baseline	124,153	-	-	-	-	-	-	-	-	-	-
Respiratory (Asthma) [17]											
H	928,282	-	-	4,711	-	-	-	-	-	-	-
M	543,986	-	-	2,028	-	-	-	-	-	-	-
L	388,211	-	-	679	-	-	-	-	-	-	-
Disabled	630,364	-	-	-	-	-	-	-	-	-	-

[1] PG&E is currently in the process of identifying method and updating its system/process to report on this customer segment.

[2] PG&E is reporting on these customer segments at the direction of the ED with the caveat that estimates/numbers may be compiled from multiple sources, based on available estimates, and/or self-reported data. The numbers may not be additive.

[3] The estimates for eligible households will be provided based on the 2020 Federal Poverty Guidelines where applicable.

[4] As of December 2022, ESA Pilot Plus/Deep program has not completed home treatments. Households treated data is not additive because customers may be represented in multiple categories. Data is compiled based on ESA measures received YTD, and may include enrollments from prior years.

[5] The number of household contacted includes YTD leads and enrollments.

[6] This represents the number of households with at least one member who is at least 60 years old at the time of data collection.

[7] "Hard-to-reach" residential customers include "those customers who do not have easy access to program information or generally do not participate in energy efficiency programs due to a language, income, housing type, geographic, or home ownership (split incentives) barrier" (Advice Letter 4483-GS14-E dated September 1, 2021). For the purpose of this reporting, PG&E is defining "hard-to-reach" as those residential customer self-identified as not preferring or speaking English as the primary language because income, housing type, geographic, and homeownership information is reported elsewhere on this table.

[8] Vulnerable refers to Disadvantaged Vulnerable Communities (DVC) which consist consists of communities in the 25th highest scoring census tracts according to the most current versions of the California Communities Environmental Health Screening Tool (CalEnviroScreen), as well as all California tribal lands, census tracts that score in the highest 5% of Pollution Burden within CalEnviroScreen, but do not receive an overall CalEnviroScreen score due to unreliable public health and socioeconomic data, and census tracts with median household incomes less than 60% of state median income.

**Energy Savings Assistance Program Table - 8 Clean Energy Referral, Leveraging, and Coordination**  
**Pacific Gas and Electric Company**  
**Through December 31, 2022**

Partner	Brief Description of Effort	# of Referral [1]	# of Leveraging [2]	# of Coordination Efforts [3]	# of Leads [4]	# of Enrollments [5]
LIHEAP	When a home does not qualify for R&R measures in ESA, contractors connect the customer to LIHEAP contractors.	872	14	0	0	0
CSD	Coordination and collaboration with SPOC to support multifamily customers to learn about program opportunities applicable to multifamily properties.	*	0	*	*	*
DAC-SASH	Coordination with the DAC Single-family Affordable Solar Homes Program Administrator, GRID Alternatives, on referrals and homes treated.	N/A	N/A	N/A	653	**
ESA Water-Energy Coordination Program	Allows ESA contractors to offer water conservation measures while they treat ESA customers. Water Agencies select from a standardized menu of options that can include replacing toilets, leak detection, meter checks, etc. Water offerings are paid by each participating Water Agency.	*	*	*	*	431
REACH	REACH provides an energy credit for up to \$300 based on the past due bill (energy credit support is subject to funding availability). A non-profit organization runs the REACH program from 170 offices in Northern and Central California.	12	0	0	0	0
SmartAC Program	SmartAC is a voluntary program that helps prevent power interruptions. It encourages customer participation by providing incentives and instant rebates for purchasing an eligible smart thermostat.	14,625	N/A	5,074	N/A	N/A
SoCal Gas ESA	When a home is has PGE Electric Only and gas service is through SoCal Gas, contractors connect the customer to SoCal Gas ESA for additional assistance w/ ESA measures.	52	6	67	21	12
SJV DAC	Residential Electrification in three communities in the San Joaquin Valley: Allensworth, Cantua Creek, and Seville. Customer's eligible for this service, ESA contractor will enroll customer in SJV DAC and once home is fully converted will also enroll through PGE ESA to receive additional ESA measures not offered through this program.	66	34	0	170	38
SMUD	ESA Subcontractor provides customer with contact information for SMUD for possible assistance.	5	0	0	0	0

[\*] PG&E is currently updating its system to capture information required for this reporting. PG&E expects to begin reporting on these metrics in full starting in Q4 2022.

[\*\*] PG&E is currently compiling this data for this reporting period.

[1] # of referral includes leads provided to a Partner Program by ESA.

[2] # of leveraging accounts for households that have received treatments by both ESA and the Partner Program where there were shared resources/cost, such as Direct Tech, CSD, Water Energy, Refrigerator, etc..

[3] # of coordination efforts include joint marketing activities by ESA and its Partner Program. These joint marketing activities may include social media, leave behinds, customer outreach events and activities..

[4] # of customer leads provided to ESA by Partner Program.

[5] This includes customer leads that result in actual ESA enrollments/treatment. It does not include leads that are in the intake process or have been treated in prior years.



**Energy Savings Assistance Program Table 9 - Tribal Outreach**  
**Pacific Gas and Electric Company**  
**Through December 31, 2022**

OUTREACH STATUS	Quantity (Includes CARE, FERA, and ESA)	List of Participating Tribes
Tribes completed ESA Meet & Confer	9	Blue Lake Rancheria, Cloverdale Rancheria, Hoopa Valley Rancheria, Ione Band of Miwok Indians, Karuk Tribe, Robinson Rancheria, Scotts Valley Band of Pomo, Sherwood Valley Rancheria of Pomo Indians, and Tejon Indian Tribe.
Tribes requested outreach materials or applications	1	Sherwood Valley Rancheria of Pomo Indians
Tribes who have not accepted offer to Meet and Confer	0	
Non-Federally Recognized Tribes who participated in Meet & Confer	0	
Tribes and Housing Authority sites involved in Focused Project/ESA	1	Tejon Indian Tribe
Partnership offer on Tribal Lands	102	<p><b>(Federally-Recognized Tribes)</b> Bear River Band of the Rohnerville Rancheria, Big Lagoon Rancheria, Big Sandy Rancheria, Big Valley Band Rancheria, Blue Lake Rancheria, Buena Vista Rancheria of Mi-Wuk Indians, Cachil DeHe Band of Wintun Indians of the Colusa Indian Community, Cahto Tribe (Laytonville), California Valley Miwok Tribe, Chicken Ranch Rancheria, Cloverdale Rancheria of Pomo Indians of California, Cold Springs Rancheria, Cortina Rancheria, Coyote Valley Band of Pomo Indians, Dry Creek Rancheria of Pomo Indians, Elem Indian Colony, Enterprise Rancheria, Federated Indians of Graton Rancheria, Greenville Rancheria, Grindstone Indian Rancheria, Guidiville Indian Rancheria, Habematolel Pomo of Upper Lake, Hoopa Valley Tribe, Hopland Band of Pomo Indians, Ione Band of Miwok Indians of California, Jackson band of Mi-Wuk Indians, Kashia Band of Pomo Indians of the Stewart's Point Rancheria, Karuk Tribe, Lower Lake (Koi Tribe), Lytton Rancheria of California, Manchester Band of Pomo Indians, Mechoopda Indian Tribe, Middletown Rancheria of Pomo Indians, Mooretown Rancheria, North Fork Rancheria, Paskenta Band of Nomlaki Indians, Picayune Rancheria of Chukchansi Indians, Pinoleville Pomo Nation, Pit River Tribe, Potter Valley Tribe, Redding Rancheria, Redwood Valley, Little River Band of Rancheria of Pomo, Robinson Rancheria, Round Valley Reservation, Santa Ynez Band of Chumash Mission Indians, Scotts Valley Band of Pomo Indians, Sherwood Valley Rancheria, Shingle Springs Band of Miwok Indians, Susanville Indian Rancheria, Table Mountain Rancheria, Tachi-Yokut Tribe (Santa Rosa Rancheria, Leemore, CA), Tejon Indian Tribe, Trinidad Rancheria, Tule River Indian Reservation, Tuolumne Band of Me-Wuk Indians, Tyme Maidu Tribe-Berry Creek Reservation, United Auburn Indian Community, Wilton Rancheria, Wiyot Tribe, Washoe Tribe of CA and NV, Yocha Dehe Wintun Nation, Yurok Tribe.</p> <p><b>(Non-Federally Recognized Tribes):</b> Amah Mutsun Tribal Band, American Indian Council of Mariposa County (Southern Sierra Miwok Nation), Butte Tribal Council, Calaveras Band of Mi-Wuk Indians, California Choinummi Tribal Project, Chaushila Yokuts, Coastal Band of the Chumash Nation, Coastanoan Ohlone Rumsen-Mutsen Tribe, Dumna Wo-Wah Tribal Government, Dunlap Band of Mono Indians, Dunlap Band of Mono Indians Historical Preservation Society, Haslett Basin Traditional Committee, Honey Lake Maidu, Indian Canyon Mutsun Band of Costanoan, Kern Valley Indian Council, Kawaiisu Tribe, Kings River Choinummi Farm Tribe, Mishewal-Wappo Tribe of Alexander Valley, Muwekma Ohlone Indian Tribe, Nor-Rel-Muk Nation, North Fork Mono Tribe, Northern Band of Mono Yokuts, Noyo River Indian Community, Ohlone Indian Tribe, Salinan Tribe of Monterey San Luis Obispo and San Benito Counties, San Luis Obispo County Chumash Council, Shelbelna Band of Mendocino Coast Pomo Indians, Sierra Mono Museum, Strawberry Valley Rancheria, The Mono Nation, Traditional Choinummi Tribe (East of Kings River), Trina Marine Ruano Family, Tsungwe Council, Tubatulabal Tribe, Wailaki Tribe, Winnemem Wintu Tribe, Wintu Tribe of Northern California, Wukchumni Tribal Council, Wuksachi Indian Tribe, Xolon Salinan Tribe.</p>
Housing Authority and Tribal Temporary Assistance for Needy Families (TANF) office who received outreach (this includes email, U.S. mail, and/or phone calls)	38	<p><b>Housing Authority Offices:</b> Bear River Band of Rohnerville Rancheria, Berry Creek Rancheria, Big Sandy Rancheria, Big Valley Rancheria, Cher-Ae Heights Indian Community of The Trinidad Rancheria, Cloverdale Rancheria, Dry Creek Rancheria, Elem Indian Colony, Enterprise Rancheria of Maidu Indians, Federated Indians of Graton Rancheria, Fort Independence Reservation, Greenville Rancheria, Hoopa Valley Tribe, Ione Band of Miwok Indians, Karuk Tribe, Laytonville Rancheria, North Fork Rancheria, Picayune Rancheria, Pinoleville Reservation, Pit River Tribes, Round Valley Reservation, Santa Rosa Rancheria Tachi-Yokut, Stewarts Point Rancheria (Kashaya Pomo), Susanville Indian Rancheria, Tejon Indian Tribe, Tule River Indian Tribe, Upper Lake Rancheria, Washoe Tribe, Wilton Rancheria, and Yurok Tribe.</p> <p><b>TANF Offices:</b> California Department of Social Services CALWORKS and Family Resilience Branch, Federated Indians of Graton Rancheria, Hoopa Valley Tribe, Karuk Tribe, North Fork Rancheria, Susanville Indian Rancheria, Tuolumne Rancheria, and Owens Valley Career Development Center.</p>
Housing Authority and TANF offices who participated in Meet and Confer	4	Hoopa Valley Housing Authority, Hoopa Valley TANF Office, North Fork Rancheria Housing Authority, and Wilton Rancheria Housing Authority

**CARE Program Table 1 - Program Expenses  
Pacific Gas and Electric Company  
Through December 31, 2022**

CARE Program:	Authorized Budget [1][2]			Current Month Expenses [2]			Year to Date Expenses [2]			% of Budget Spent YTD		
	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total
Outreach	\$ 6,224,240	\$ 1,556,060	\$ 7,780,300	\$ 275,106	\$ 68,777	\$ 343,883	\$ 3,602,529	\$ 900,632	\$ 4,503,161	58%	58%	58%
Processing / Certification Re-certification	\$ 675,280	\$ 168,820	\$ 844,100	\$ 40,856	\$ 10,214	\$ 51,070	\$ 549,700	\$ 137,425	\$ 687,125	81%	81%	81%
Post Enrollment Verification	\$ 1,180,720	\$ 295,180	\$ 1,475,900	\$ 124,156	\$ 31,039	\$ 155,195	\$ 1,106,224	\$ 276,556	\$ 1,382,780	94%	94%	94%
IT Programming	\$ 872,480	\$ 218,120	\$ 1,090,600	\$ 81,571	\$ 20,393	\$ 101,964	\$ 1,715,230	\$ 428,808	\$ 2,144,038	197%	197%	197%
CHANGES Program [3]	\$ 420,000	\$ 105,000	\$ 525,000	\$ 300,286	\$ 75,071	\$ 375,357	\$ 714,283	\$ 178,571	\$ 892,854	170%	170%	170%
Studies and Pilots [4]	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 36,546	\$ 9,136	\$ 45,682	0%	0%	0%
Measurement and Evaluation [5]	\$ 160,000	\$ 40,000	\$ 200,000	\$ 57,684	\$ 14,421	\$ 72,105	\$ 85,994	\$ 21,498	\$ 107,492	54%	54%	54%
Regulatory Compliance	\$ 295,520	\$ 73,880	\$ 369,400	\$ 24,289	\$ 6,072	\$ 30,361	\$ 256,018	\$ 64,004	\$ 320,022	87%	87%	87%
General Administration	\$ 1,045,440	\$ 261,360	\$ 1,306,800	\$ 70,760	\$ 17,690	\$ 88,450	\$ 715,540	\$ 178,885	\$ 894,426	68%	68%	68%
CPUC Energy Division	\$ 134,320	\$ 33,580	\$ 167,900	\$ 15,737	\$ 3,934	\$ 19,671	\$ 95,053	\$ 23,763	\$ 118,816	71%	71%	71%
<b>SUBTOTAL MANAGEMENT COSTS</b>	<b>\$ 11,008,000</b>	<b>\$ 2,752,000</b>	<b>\$ 13,760,000</b>	<b>\$ 990,445</b>	<b>\$ 247,611</b>	<b>\$ 1,238,056</b>	<b>\$ 8,877,117</b>	<b>\$ 2,219,279</b>	<b>\$ 11,096,396</b>	<b>81%</b>	<b>81%</b>	<b>81%</b>
CARE Rate Discount [6]	\$ 550,151,200	\$ 137,537,800	\$ 687,689,000	\$67,693,132	\$30,981,035	\$ 98,674,166	\$801,324,709	\$184,057,249	\$ 985,381,958	146%	134%	143%
<b>TOTAL PROGRAM COSTS &amp; CUSTOMER DISCOUNTS</b>	<b>\$ 561,159,200</b>	<b>\$ 140,289,800</b>	<b>\$ 701,449,000</b>	<b>\$ 68,683,576</b>	<b>\$ 31,228,646</b>	<b>\$ 99,912,222</b>	<b>\$ 810,201,825</b>	<b>\$ 186,276,528</b>	<b>\$ 996,478,354</b>	<b>144%</b>	<b>133%</b>	<b>142%</b>
Other CARE Rate Benefits												
- DWR Bond Charge Exemption				\$1,810,760		\$1,810,760	\$25,793,476		\$25,793,476			
- CARE Surcharge Exemption [7]				\$8,242,185	\$2,610,984	\$10,853,169	\$97,501,384	\$16,655,475	\$114,156,858			
- California Solar Initiative Exemption				\$0		\$0	\$0		\$0			
- kWh Surcharge Exemption												
- Vehicle Grid Integration Exemption												
<b>Total Other CARE Rate Benefits</b>				<b>\$ 10,052,944</b>	<b>\$ 2,610,984</b>	<b>\$ 12,663,929</b>	<b>\$ 123,294,859</b>	<b>\$ 16,655,475</b>	<b>\$ 139,950,334</b>			
Indirect Costs	\$ 885,631	\$ 221,408	\$ 1,107,039									

[1] Authorized Budget: Approved for PY 2022 in D.21-06-015; which approved CARE budgets for each PY, January 1, 2021 to December 31, 2026.

[2] 2022 authorized budget includes \$1,107,039 for Benefit Burdens as approved in (D.)20-12-005. Actual employee benefit burden costs have been included in the program monthly and YTD expenses.

[3] D.15-12-047 transitioned from CHANGES pilot to CHANGES program and funding for the effort is captured herein. D.21-06-015 approved funding for the CHANGES program through CARE program for PYs 2021-2026.

[4] Reflects the budget and expenses for LINA study.

[5] Reflects the budget and expenses for Annual Eligibility Estimates prepared by Athens Research on behalf of the utilities.

[6] Per D.02-09-021, PG&E is authorized to recover the full value of the discount through the CARE two-way balancing account on an automatic pass-through basis.

[7] PPP Exemption - CARE customers are exempt from paying CARE program costs including PPP costs for CARE admin and the CARE surcharge.

NOTE: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

CARE Program Table 2 - Enrollment, Recertification, Attrition, & Penetration  
Pacific Gas and Electric Company  
Through December 31, 2022

	New Enrollment										Recertification				Attrition (Drop Offs)					Enrollment	
	Automatic Enrollment				Self-Certification (Income or Categorical)					Total New Enrollment (E+J)	Scheduled	Non-Scheduled (Duplicates)	Automatic	Total Recertification (L+M+N)	No Response <sup>4</sup>	Failed PEV	Failed Recertification	Other <sup>5</sup>	Total Attrition (P+Q+R+S)	Gross (K+O)	Net Adjusted (K-T)
	Inter-Utility <sup>1</sup>	Intra-Utility <sup>2</sup>	Leveraging <sup>3</sup>	Combined (B+C+D)	Online	Paper	Phone	Capitation	Combined (F+G+H+I)												
January	0	652	0	652	14,600	3,237	455	26	18,318	18,970	55,136	16,906	5,439	77,481	n/a	8,699	18,721	6,089	33,509	96,451	-14,539
February	0	846	0	846	11,407	3,742	510	85	15,744	16,590	59,591	13,921	5,777	79,289	n/a	4,368	13,530	7,256	25,154	95,879	-8,564
March	2,665	932	0	3,597	13,985	3,356	517	104	17,962	21,559	43,459	15,979	70,297	129,735	n/a	3,948	23,597	14,084	41,629	151,294	-20,070
April	0	867	0	867	9,444	2,218	451	109	12,222	13,089	24,902	10,830	4,516	40,248	n/a	4,809	16,550	-3,559	17,800	53,337	-4,711
May	0	481	0	481	8,979	2,677	331	84	12,071	12,552	30,608	15,891	3,367	49,866	n/a	6,531	13,980	17,942	38,453	62,418	-25,901
June	0	505	0	505	12,729	3,053	486	64	16,332	16,837	18,613	9,037	3,807	31,457	n/a	4,827	17,302	-1,027	21,102	48,294	-4,265
July	0	691	0	691	12,884	4,023	492	60	17,459	18,150	19,861	7,307	2,793	29,961	n/a	3,938	14,384	18,324	36,646	48,111	-18,496
August	0	455	0	455	15,251	3,079	617	59	19,006	19,461	11,454	10,944	376	22,774	n/a	3,189	4,815	8,437	16,441	42,235	3,020
September	0	418	0	418	15,067	14,370	460	44	29,941	30,359	11,354	11,594	185	23,133	n/a	4,807	571	7,075	12,453	53,492	17,906
October	0	507	0	507	13,517	1,894	498	73	15,982	16,489	22,085	8,942	6,431	37,458	n/a	8,601	885	8,602	18,088	53,947	-1,599
November	0	692	184	876	12,825	2,001	960	57	15,843	16,719	16,067	10,225	3,333	29,625	n/a	336	1,005	9,582	10,923	46,344	5,796
December	2,446	720	0	3,166	15,554	2,605	1,033	73	19,265	22,431	12,050	16,174	67,154	95,378	n/a	6,578	3,501	22,198	32,277	117,809	-9,846
YTD Total	5,111	7,766	184	13,061	156,242	46,255	6,810	838	210,145	223,206	325,180	147,750	173,475	646,405	0	60,631	128,841	115,003	304,475	869,611	-81,269

<sup>1</sup> Enrollments via data sharing between the IOUs.

<sup>2</sup> Enrollments via data sharing between departments and/or programs within the utility.

<sup>3</sup> Enrollments via data sharing with programs outside the IOU that serve low-income customers.

<sup>4</sup> PG&E counts attrition due to no response in the Failed PEV and Failed Recertification columns, respectively.

<sup>5</sup> Includes customers who closed their accounts, requested to be removed, or were otherwise ineligible for the program.

<sup>6</sup> Data represents total residential households.

<sup>7</sup> Penetration Rate and Enrollment Rate are the same value.

**Note:** Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

Total CARE Participants	Estimated CARE Eligible	Enrollment <sup>7</sup> Rate % (W/X)	Total Residential Accounts <sup>6</sup>	Gas and Electric	Electric Only	Gas Only
1,536,454	1,401,702	110%	5,641,365	946,420	385,740	204,294
1,527,890	1,401,702	109%	5,641,365	940,672	384,037	203,181
1,507,820	1,401,702	108%	5,641,365	927,477	380,792	199,551
1,503,109	1,401,702	107%	5,641,365	922,356	381,423	199,330
1,477,208	1,401,702	105%	5,641,365	905,627	375,633	195,948
1,472,943	1,401,702	105%	5,641,365	902,063	375,309	195,571
1,454,447	1,401,702	104%	5,641,365	890,789	371,386	192,272
1,457,467	1,401,702	104%	5,641,365	898,575	371,330	187,562
1,475,373	1,401,702	105%	5,641,365	910,437	374,330	190,606
1,473,774	1,401,702	105%	5,641,365	908,738	374,052	190,984
1,479,570	1,401,702	106%	5,641,365	913,017	374,494	192,059
1,469,724	1,401,702	105%	5,641,365	905,004	374,556	190,164
1,469,724	1,401,702	105%	5,641,365	905,004	374,556	190,164

CARE Program Table 3A - Post-Enrollment Verification Results (Model)								
Pacific Gas and Electric Company								
Through December 31, 2022								
Month	Total CARE Households Enrolled	Households Requested to Verify	% of CARE Enrolled Requested to Verify Total	CARE Households De-enrolled (Due to no response)	CARE Households De-enrolled (Verified as Ineligible) <sup>1</sup>	Total Households De-enrolled <sup>2</sup>	% De-enrolled through Post Enrollment Verification	% of Total CARE Households De-enrolled
January	1,536,454	4,411	0.3%	3,387	234	3,621	82.1%	0.2%
February	1,527,890	5,264	0.3%	4,222	236	4,458	84.7%	0.3%
March	1,507,820	4,998	0.3%	3,839	309	4,148	83.0%	0.3%
April	1,503,109	3,833	0.3%	3,079	157	3,236	84.4%	0.2%
May	1,477,208	4,162	0.3%	3,376	165	3,541	85.1%	0.2%
June	1,472,943	4,355	0.3%	3,431	197	3,628	83.3%	0.2%
July	1,454,447	4,306	0.3%	3,421	174	3,595	83.5%	0.2%
August	1,457,467	4,150	0.3%	3,258	165	3,423	82.5%	0.2%
September	1,475,373	6,256	0.4%	4,237	377	4,614	73.8%	0.3%
October	1,473,774	7,974	0.5%	5,692	446	6,138	77.0%	0.4%
November	1,479,570	2,958	0.2%					
December	1,469,724	45,444	3.1%					
YTD Total	1,469,724	98,111	6.7%	37,942	2,460	40,402	81.3%	2.7%

<sup>1</sup> Includes customers verified as over income or who requested to be de-enrolled.

<sup>2</sup> Verification results are tied to the month initiated. Therefore, verification results may be pending due to the time permitted for a participant to respond.

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

CARE Table 3B Post-Enrollment Verification Results (Electric only High Usage)								
Pacific Gas and Electric Company								
Through December 31, 2022								
Month	Total CARE Households Enrolled	Households Requested to Verify <sup>1</sup>	% of CARE Enrolled Requested to Verify Total	CARE Households De-enrolled (Due to no response)	CARE Households De-enrolled (Verified as Ineligible) <sup>2</sup>	Total Households De-enrolled <sup>3</sup>	% De-enrolled through Post Enrollment Verification	% of Total CARE Households De-enrolled
January	1,536,454	1,004	0.1%	857	34	891	88.7%	0.1%
February	1,527,890	1,292	0.1%	1,149	51	1,200	92.9%	0.1%
March	1,507,820	3,236	0.2%	2,822	119	2,941	90.9%	0.2%
April	1,503,109	2,491	0.2%	2,185	79	2,264	90.9%	0.2%
May	1,477,208	852	0.1%	728	36	764	89.7%	0.1%
June	1,472,943	813	0.1%	712	28	740	91.0%	0.1%
July	1,454,447	1,882	0.1%	1,658	45	1,703	90.5%	0.1%
August	1,457,467	2,007	0.1%	1,692	72	1,764	87.9%	0.1%
September	1,475,373	0	0.0%	0	0	0	n/a	0.0%
October	1,473,774	1,606	0.1%	1,399	49	1,448	90.2%	0.1%
November	1,479,570	1,806	0.1%					
December	1,469,724	2,500	0.2%					
YTD Total	1,469,724	19,489	1.3%	13,202	513	13,715	90.3%	0.9%

<sup>1</sup> Includes all participants who were selected for high usage verification process.

<sup>2</sup> Includes customers verified as over income, who requested to be de-enrolled, did not reduce usage, or did not agree to be weatherized.

<sup>3</sup> Verification results are tied to the month initiated and the high usage verification process allows customers 90 days to respond to the verification process. Each utility may have a different de-enrollment date due to billing cycle or other contributing factors.

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

**CARE Program Table 4 - Enrollment by County**  
**Pacific Gas and Electric Company**  
**Through December 31, 2022**

County	Estimated Eligible Households <sup>1</sup>			Total Households Enrolled <sup>2</sup>			Enrollment Rate <sup>3</sup>		
	Urban	Rural	Total	Urban	Rural	Total	Urban	Rural	Total
ALAMEDA	114,857	3	114,860	124,171	1	124,172	108%	34%	108%
ALPINE	0	114	114	0	11	11	n/a	10%	10%
AMADOR	1	5,226	5,227	0	4,382	4,382	0%	84%	84%
BUTTE	21,373	11,976	33,349	20,342	12,363	32,705	95%	103%	98%
CALAVERAS	9	7,655	7,664	15	5,271	5,286	168%	69%	69%
COLUSA	12	2,183	2,195	5	3,478	3,483	41%	159%	159%
CONTRA COSTA	76,638	1	76,639	94,052	0	94,052	123%	0%	123%
EL DORADO	7,609	6,489	14,098	6,004	5,899	11,903	79%	91%	84%
FRESNO	123,228	170	123,398	156,876	91	156,967	127%	54%	127%
GLENN	0	3,508	3,508	0	4,717	4,717	n/a	134%	134%
HUMBOLDT	0	19,759	19,759	0	17,818	17,818	n/a	90%	90%
KERN	37,923	59,404	97,327	51,506	70,998	122,504	136%	120%	126%
KINGS	87	7,582	7,669	136	10,300	10,436	156%	136%	136%
LAKE	0	14,205	14,205	0	12,635	12,635	n/a	89%	89%
LASSEN	0	250	250	0	168	168	n/a	67%	67%
MADERA	11,899	4,688	16,587	18,229	5,802	24,031	153%	124%	145%
MARIN	16,239	0	16,239	14,084	0	14,084	87%	n/a	87%
MARIPOSA	29	3,627	3,656	20	2,297	2,317	69%	63%	63%
MENDOCINO	22	14,654	14,676	1	10,379	10,380	5%	71%	71%
MERCED	17,940	17,721	35,661	20,239	21,948	42,187	113%	124%	118%
MONTREY	34,633	4,633	39,265	39,201	6,300	45,501	113%	136%	116%
NAPA	11,198	0	11,198	11,255	0	11,255	101%	0%	101%
NEVADA	6	10,447	10,453	0	9,521	9,521	0%	91%	91%
PLACER	19,435	8,860	28,295	14,375	7,927	22,302	74%	89%	79%
PLUMAS	104	2,498	2,602	8	1,632	1,640	8%	65%	63%
SACRAMENTO	123,014	0	123,014	92,661	0	92,661	75%	n/a	75%
SAN BENITO	85	4,536	4,620	77	6,025	6,102	91%	133%	132%
SAN BERNARDINO	40	256	295	22	249	271	56%	97%	92%
SAN FRANCISCO	64,494	0	64,494	51,959	0	51,959	81%	n/a	81%
SAN JOAQUIN	75,102	8,030	83,133	82,029	9,581	91,610	109%	119%	110%
SAN LUIS OBISPO	11,139	16,125	27,264	6,253	15,924	22,177	56%	99%	81%
SAN MATEO	40,074	0	40,074	37,578	0	37,578	94%	n/a	94%
SANTA BARBARA	14,604	1,182	15,786	21,269	929	22,198	146%	79%	141%
SANTA CLARA	91,994	3,684	95,677	109,546	3,198	112,744	119%	87%	118%
SANTA CRUZ	20,863	7	20,869	19,642	1	19,643	94%	15%	94%
SHASTA	10,225	10,661	20,886	9,762	8,580	18,342	95%	80%	88%
SIERRA	8	360	368	1	115	116	12%	32%	31%
SISKIYOU	0	16	16	0	7	7	n/a	45%	45%
SOLANO	36,064	0	36,064	45,669	0	45,669	127%	n/a	127%
SONOMA	43,522	2,641	46,163	40,250	2,739	42,989	92%	104%	93%
STANISLAUS	29,585	25,973	55,558	23,100	22,465	45,565	78%	86%	82%
SUTTER	11,554	0	11,555	13,237	0	13,237	115%	0%	115%
TEHAMA	11	9,258	9,269	4	11,227	11,231	38%	121%	121%
TRINITY	0	556	556	0	270	270	n/a	49%	49%
TULARE	536	6,648	7,184	367	10,056	10,423	69%	151%	145%
TUOLUMNE	0	8,977	8,977	0	7,297	7,297	n/a	81%	81%
YOLO	21,107	1	21,108	21,637	1	21,638	103%	185%	103%
YUBA	9,765	113	9,878	11,430	110	11,540	117%	98%	117%
<b>Total</b>	<b>1,097,025</b>	<b>304,677</b>	<b>1,401,702</b>	<b>1,157,012</b>	<b>312,712</b>	<b>1,469,724</b>	<b>105%</b>	<b>103%</b>	<b>105%</b>

<sup>1</sup> As reflected in filing A.19-11-003, et al., Annual CARE Eligibility Estimates filed February 14, 2022.

<sup>2</sup> Total Households Enrolled includes submeter tenants.

<sup>3</sup> Penetration Rate and Enrollment Rate are the same value.

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

**CARE Program Table 5 - Recertification Results  
Pacific Gas and Electric Company  
Through December 31, 2022**

Month	Total CARE Households	Households Requested to Recertify	% of Households Total (C/B)	Households Recertified <sup>1</sup>	Households De-enrolled <sup>2</sup>	Recertification Rate % (E/C)	% of Total Households De-enrolled (F/B)
January	1,536,454	38,218	2.5%	21,668	16,550	56.7%	1.1%
February	1,527,890	33,516	2.2%	19,536	13,980	58.3%	0.9%
March	1,507,820	39,919	2.6%	22,617	17,302	56.7%	1.1%
April	1,503,109	27,881	1.9%	13,497	14,384	48.4%	1.0%
May	1,477,208	8,611	0.6%	3,796	4,815	44.1%	0.3%
June	1,472,943	8,749	0.6%	2,205	6,544	25.2%	0.4%
July	1,454,447	8,427	0.6%	1,849	6,578	21.9%	0.5%
August	1,457,467	8,343	0.6%	2,245	6,098	26.9%	0.42%
September	1,475,373	8,561	0.6%	5,060	3,501	59.1%	0.24%
October	1,473,774	5,331	0.4%				
November	1,479,570	13,710	0.9%				
December	1,469,724	24,104	1.6%				
<b>YTD</b>	<b>1,469,724</b>	<b>225,370</b>	<b>15.3%</b>	<b>92,473</b>	<b>89,752</b>	<b>50.7%</b>	<b>6.1%</b>

<sup>1</sup> Recertification results are tied to the month initiated and the recertification process allows customers 90 days to respond to the recertification request. Results may be pending due to the time permitted for a participant to respond.

<sup>2</sup> Includes customers who did not respond or who requested to be de-enrolled.

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

**CARE Program Table 6 - Capitation Contractors<sup>1</sup>**  
**Pacific Gas and Electric Company**  
**Through December 31, 2022**

Contractor	Contractor Type (Check one or more if applicable)				Total Enrollments	
	Private	CBO	WMDVBE	LIHEAP	Current Month	Year-to-Date
Amador-Tuolumne Community Action Agency		x		x	1	19
Arriba Juntos		x			0	0
Breathe California		x			0	0
Catholic Daisies of Fresno		x			0	7
Central Coast Energy Services Inc		x		x	2	158
Cesar A Moncada DBA Moncada Outreach		x			0	154
Child Abuse Prevention Council of San Joaquin County		x			0	0
Community Action Marin		x		x	0	1
Community Action Partnership of Madera County		x		x	0	46
Community Resource Project Inc		x		x	45	284
El Puente Comunitario		x			0	1
Human Investment Project Housing Inc (HIP)		x			0	0
Independent Living Center of Kern County Inc		x			3	8
Interfaith Food Bank & Thrift Store of Amador County		x			0	0
KidsFirst		x			0	0
Kings Community Action Organization Inc		x		x	0	0
Merced County Community Action Agency		x		x	1	14
National Asian American Coalition		x			0	0
North Coast Energy Services, Inc		x			19	127
Resources for Independence Central Valley		x			0	0
Sacred Heart Community Service		x		x	2	19
UpValley Family Centers		x			0	0
Valley Clean Air		x			0	0
West Valley Community Services		x			0	0
<b>Total Enrollments</b>					<b>73</b>	<b>838</b>

<sup>1</sup> All capitation contractors with current contracts are listed regardless of whether they have signed up customers or submitted invoices this year.

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.



**CARE Program Table 7 - Expenditures for Pilots and Studies**  
**Pacific Gas and Electric Company**  
**Through December 31, 2022**

2022	Authorized 2021-2026 Budget			Current Month Expenses			Year to Date Expenses			Cycle to Date Expenses			% of E
	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total	
<b>Pilots</b>													
CARE Outbound Calling Pilot	\$ 64,000	\$ 16,000	\$ 80,000	\$ 3,507	\$ 877	\$ 4,384	\$ 62,212	\$ 15,553	\$ 77,765	\$ 62,212	\$ 15,553	\$ 77,765	97%
<b>Total Pilots</b>	<b>\$64,000</b>	<b>\$16,000</b>	<b>\$80,000</b>	<b>\$3,507</b>	<b>\$877</b>	<b>\$4,384</b>	<b>\$62,212</b>	<b>\$15,553</b>	<b>\$77,765</b>	<b>\$62,212</b>	<b>\$15,553</b>	<b>\$77,765</b>	<b>97%</b>
<b>Studies</b>													
Joint IOU - 2022 Low Income Needs Assessment (LINA) Study	\$60,000	\$15,000	\$ 75,000	\$ -	\$ -	\$ -	\$ 36,546	\$ 9,136	\$ 45,682	\$ 59,544	\$ 14,886	\$ 74,430	99%
Joint IOU - 2025 Low Income Needs Assessment (LINA) Study	\$60,000	\$15,000	\$ 75,000			\$ -			\$ -			\$ -	0%
Joint IOU - 2028 Low Income Needs Assessment (LINA) Study	\$60,000	\$15,000	\$ 75,000			\$ -			\$ -			\$ -	0%
Joint IOU - Statewide CARE-ESA Categorical Study	\$18,000	\$4,500	\$ 22,500			\$ -			\$ -			\$ -	0%
<b>Total Studies</b>	<b>\$198,000</b>	<b>\$49,500</b>	<b>\$247,500</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>\$36,546</b>	<b>\$9,136</b>	<b>\$45,682</b>	<b>\$59,544</b>	<b>\$14,886</b>	<b>\$74,430</b>	<b>30%</b>

**NOTE:** Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

Budget Expensed	
Gas	Total
97%	97%
97%	97%
99%	99%
0%	0%
0%	0%
0%	0%
30%	30%

**CARE Program Table 8 - CARE and Disadvantaged Communities Enrollment Rate for Zip Codes  
Pacific Gas and Electric Company  
Through December 31, 2022**

Total CARE Households Enrolled				
Month	CARE Enrollment Rate for Zip Codes that have 10% or more disconnections [1]	CARE Enrollment Rate for Zip Codes in High Poverty (Income Less than 100% FPG) [2]	CARE Enrollment Rate for Zip Codes in High Poverty (with 70% or Less CARE Penetration)	CARE Enrollment Rate for DAC (Zip/Census Tract) Codes in High Poverty (with 70% or Less CARE Enrollment Rate) [3]
January	n/a	n/a	n/a	n/a
February	n/a	n/a	n/a	n/a
March	n/a	n/a	n/a	n/a
April	n/a	n/a	n/a	n/a
May	n/a	n/a	n/a	n/a
June	n/a	105%	35%	39%
July	n/a	104%	34%	38%
August	n/a	105%	34%	37%
September	n/a	106%	33%	38%
October	n/a	105%	34%	37%
November	n/a	106%	34%	37%
December	n/a	105%	35%	37%

**Note:**

Data was not available prior to June 2022

Penetration Rate and Enrollment Rate are the same value.

[1] Disconnection Rates are based on the previous year. PG&E did not perform any disconnections in 2021.

[2] Includes zip codes with >25% of customers with incomes less than 100% FPG.

[3] DACs are defined at the census tract level. Corresponding zip codes are provided for the purpose of this table; however, the entire zip code listed may not be considered a DAC.

Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

**CARE Program Table 8A - CARE Top 10 Lowest Enrollment Rates in High Disconnection, High Poverty,  
and DAC Communities by Zip Code  
Pacific Gas and Electric Company  
Through December 31, 2022**

ZIP	Top 10 Lowest CARE Enrollment Rate for Zip Codes that have 10% or more Disconnections [1]
ZIP00001	n/a
ZIP00002	n/a
ZIP00003	n/a
ZIP00004	n/a
ZIP00005	n/a
ZIP00006	n/a
ZIP00007	n/a
ZIP00008	n/a
ZIP00009	n/a
ZIP00010	n/a

ZIP	Top 10 Lowest CARE Enrollment Rate for Zip Codes in High Poverty (Income Less than 100% FPG) [2]
95211	0%
93628	5%
95981	12%
94720	13%
96125	15%
95486	19%
95452	21%
95552	26%
94704	29%
93405	32%

ZIP	Top 10 Lowest CARE Enrollment Rate for Zip Codes in DAC [3]
95814	37%
95824	72%
95815	74%
95652	81%
95202	81%
93206	86%
93701	87%
93721	88%
95422	88%
93268	92%

Notes:

Zip codes with fewer than 100 customers are excluded for privacy reasons.

[1] Disconnection Rates are based on the previous year. PG&E did not perform any disconnections in 2021.

[2] Includes zip codes with >25% of customers with incomes less than 100% FPG.

[3] DACs are defined at the census tract level. Corresponding zip codes are provided for the purpose of this table; however, the entire zip code listed may not be considered a DAC.

**FERA Program Table 1 - Program Expenses  
Pacific Gas and Electric Company  
Through December 31, 2022**

	Authorized Budget [1][2]	Current Month Expenses [2]	Year to Date Expenses [2]	% of Budget Spent YTD
<b>FERA Program:</b>	<b>Electric</b>	<b>Electric</b>	<b>Electric</b>	<b>Electric</b>
Outreach	\$ 2,575,100	\$ 822,333	\$ 2,792,378	108%
Processing / Certification Re-certification	\$ 55,400	\$ 1,329	\$ 8,838	16%
Post Enrollment Verification	\$ 81,500	\$ -	\$ -	0%
IT Programming	\$ -	\$ -	\$ -	0%
Pilot(s)	\$ -	\$ -	\$ -	0%
Studies	\$ -	\$ -	\$ -	0%
Regulatory Compliance	\$ 28,700	\$ -	\$ -	0%
General Administration	\$ 53,700	\$ 6,170	\$ 49,533	92%
CPUC Energy Division	\$ -	\$ -	\$ -	0%
<b>SUBTOTAL MANAGEMENT COSTS</b>	<b>\$ 2,794,400</b>	<b>\$ 829,832</b>	<b>\$ 2,850,749</b>	<b>102%</b>
FERA Rate Discount	\$ 12,898,000	\$ 1,388,588	\$ 17,196,193	133%
<b>TOTAL PROGRAM COSTS &amp; CUSTOMER DISCOUNTS</b>	<b>\$ 15,692,400</b>	<b>\$ 2,218,421</b>	<b>\$ 20,046,942</b>	<b>128%</b>
Indirect Costs	\$ 505	\$ -	\$ -	

[1] Authorized Budget: Approved in D.21-06-015 from January 1, 2021 to December 31, 2026.

[2] 2022 authorized budget includes \$505 for Benefit Burdens as approved in D.20-12-005. Actual employee benefit burden costs have been included in the program monthly and YTD expenses.

**NOTE: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.**

FERA Program Table 2 - Enrollment, Recertification, Attrition, & Penetration  
Pacific Gas and Electric Company  
Through December 31, 2022

	New Enrollment										Recertification				Attrition (Drop Offs)					Enrollment	
	Automatic Enrollment				Self-Certification (Income or Categorical)					Total New Enrollment (E+J)	Scheduled	Non-Scheduled (Duplicates)	Automatic	Total Recertification (L+M+N)	No Response <sup>4</sup>	Failed PEV	Failed Recertification	Other	Total Attrition (P+Q+R+S)	Gross (K+O)	Net Adjusted (K-T)
	Inter-Utility <sup>1</sup>	Intra-Utility <sup>2</sup>	Leveraging <sup>3</sup>	Combined (B+C+D)	Online	Paper	Phone	Capitation	Combined (F+G+H+I)												
January	0	0	0	0	1,680	348	19	0	2,047	2,047	773	177	0	950	n/a	0	740	369	1,109	2,997	938
February	0	0	0	0	658	290	12	1	961	961	1,636	161	0	1,797	n/a	0	846	226	1,072	2,758	-111
March	0	0	0	0	1,092	246	13	0	1,351	1,351	1,252	148	0	1,400	n/a	0	1,096	37	1,133	2,751	218
April	0	0	0	0	456	217	15	0	688	688	783	148	0	931	n/a	0	858	7	865	1,619	-177
May	0	0	0	0	421	285	17	1	724	724	907	215	0	1,122	n/a	0	957	219	1,176	1,846	-452
June	0	0	0	0	720	185	21	0	926	926	801	178	0	979	n/a	0	2,455	-1,199	1,256	1,905	-330
July	0	0	0	0	723	240	25	1	989	989	510	140	0	650	n/a	0	2,007	1,287	3,294	1,639	-2,305
August	0	50	0	50	850	309	30	0	1,189	1,239	742	164	0	906	n/a	0	988	570	1,558	2,145	-319
September	0	27	0	27	771	254	31	0	1,056	1,083	295	99	0	394	n/a	0	425	21	446	1,477	637
October	0	20	0	20	683	178	32	0	893	913	299	100	0	399	n/a	0	871	233	1,104	1,312	-191
November	0	45	0	45	628	174	65	1	868	913	380	120	0	500	n/a	0	798	12	810	1,413	103
December	0	22	0	22	700	225	62	0	987	1,009	312	120	0	432	n/a	0	604	626	1,230	1,441	-221
YTD Total	0	164	0	164	9,382	2,951	342	4	12,679	12,843	8,690	1,770	0	10,460	0	0	12,645	2,408	15,053	23,303	-2,210

<sup>1</sup> Enrollments via data sharing between the IOUs.  
<sup>2</sup> Enrollments via data sharing between departments and/or programs within the utility.  
<sup>3</sup> Enrollments via data sharing with programs outside the IOU that serve low-income customers.  
<sup>4</sup> PG&E counts attrition due to no response in the Failed PEV and Failed Recertification columns, respectively.  
<sup>5</sup> Penetration Rate and Enrollment Rate are the same value.

**Note:** Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

Total FERA Participants	Estimated FERA Eligible	Enrollment <sup>5</sup> Rate % (W/X)
39,800	174,219	23%
39,689	174,219	23%
39,907	174,219	23%
39,730	174,219	23%
39,278	174,219	23%
38,948	174,219	22%
36,643	174,219	21%
36,324	174,219	21%
36,961	174,219	21%
36,770	174,219	21%
36,873	174,219	21%
36,652	174,219	21%
36,652	174,219	21%

<b>FERA Program Table 3A - Post-Enrollment Verification Results (Model)</b> <b>Pacific Gas and Electric Company</b> <b>Through December 31, 2022</b>								
Month	Total FERA Households Enrolled	Households Requested to Verify	% of FERA Enrolled Requested to Verify Total	FERA Households De-enrolled (Due to no response)	FERA Households De-enrolled (Verified as Ineligible)	Total Households De-enrolled	% De-enrolled through Post Enrollment Verification	% of Total FERA Households De-enrolled
January	39,800	0	n/a	0	0	0	n/a	n/a
February	39,689	0	n/a	0	0	0	n/a	n/a
March	39,907	0	n/a	0	0	0	n/a	n/a
April	39,730	0	n/a	0	0	0	n/a	n/a
May	39,278	0	n/a	0	0	0	n/a	n/a
June	38,948	0	n/a	0	0	0	n/a	n/a
July	36,643	0	n/a	0	0	0	n/a	n/a
August	36,324	0	n/a	0	0	0	n/a	n/a
September	36,961	0	n/a	0	0	0	n/a	n/a
October	36,770	0	n/a	0	0	0	n/a	n/a
November	36,873	0	n/a	0	0	0	n/a	n/a
December	36,652	0	n/a	0	0	0	n/a	n/a
YTD Total	36,652	0	0.0%	0	0	0	0.0%	0.0%

**Note:** PG&E will begin FERA PEV in Q4 2022.

**Note:** Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

<b>FERA Table 3B Post-Enrollment Verification Results (Electric only High Usage)</b> <b>Pacific Gas and Electric Company</b> <b>Through December 31, 2022</b>								
Month	Total FERA Households Enrolled	Households Requested to Verify	% of FERA Enrolled Requested to Verify Total	FERA Households De-enrolled (Due to no response)	FERA Households De-enrolled (Verified as Ineligible)	Total Households De-enrolled	% De-enrolled through Post Enrollment Verification	% of Total FERA Households De-enrolled
January	39,800	0	n/a	0	0	0	n/a	n/a
February	39,689	0	n/a	0	0	0	n/a	n/a
March	39,907	0	n/a	0	0	0	n/a	n/a
April	39,730	0	n/a	0	0	0	n/a	n/a
May	39,278	0	n/a	0	0	0	n/a	n/a
June	38,948	0	n/a	0	0	0	n/a	n/a
July	36,643	0	n/a	0	0	0	n/a	n/a
August	36,324	0	n/a	0	0	0	n/a	n/a
September	36,961	0	n/a	0	0	0	n/a	n/a
October	36,770	0	n/a	0	0	0	n/a	n/a
November	36,873	1,166	3.2%				0.0%	0.0%
December	36,652	566	1.5%					
YTD Total	36,652	1,732	4.7%	0	0	0	0.0%	0.0%

**Note:** PG&E will begin FERA PEV in Q4 2022.

**Note:** Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.



**FERA Program Table 4 - Enrollment by County**  
**Pacific Gas and Electric Company**  
**Through December 31, 2022**

County	Estimated Eligible Households <sup>1</sup>			Total Households Enrolled <sup>2</sup>			Enrollment Rate		
	Urban	Rural	Total	Urban	Rural	Total	Urban	Rural	Total
ALAMEDA	14,249	0	14,249	3,355	0	3,355	24%	0%	24%
ALPINE	0	6	6	0	0	0	n/a	0%	0%
AMADOR	0	453	453	0	134	134	0%	30%	30%
BUTTE	2,228	1,139	3,366	411	199	610	18%	17%	18%
CALAVERAS	1	752	753	0	160	160	0%	21%	21%
COLUSA	3	638	640	0	78	78	0%	12%	12%
CONTRA COSTA	13,437	0	13,437	3,366	0	3,366	25%	0%	25%
EL DORADO	854	677	1,531	320	219	539	37%	32%	35%
FRESNO	16,482	21	16,504	3,662	4	3,666	22%	19%	22%
GLENN	0	803	804	0	107	107	0%	13%	13%
HUMBOLDT	0	1,693	1,693	0	398	398	n/a	24%	24%
KERN	5,243	9,173	14,416	1,363	859	2,222	26%	9%	15%
KINGS	18	1,592	1,610	2	242	244	11%	15%	15%
LAKE	0	1,168	1,168	0	246	246	n/a	21%	21%
LASSEN	0	15	15	0	0	0	n/a	0%	0%
MADERA	2,530	999	3,529	423	143	566	17%	14%	16%
MARIN	1,641	0	1,641	362	0	362	22%	n/a	22%
MARIPOSA	2	261	263	1	49	50	48%	19%	19%
MENDOCINO	2	1,226	1,228	0	227	227	0%	19%	18%
MERCED	2,798	2,613	5,412	410	537	947	15%	21%	17%
MONTEREY	6,949	925	7,874	835	116	951	12%	13%	12%
NAPA	2,241	0	2,241	315	0	315	14%	0%	14%
NEVADA	0	767	768	0	259	259	0%	34%	34%
PLACER	1,155	1,049	2,204	507	286	793	44%	27%	36%
PLUMAS	6	136	141	0	40	40	0%	29%	28%
SACRAMENTO	58	0	58	10	0	10	17%	n/a	17%
SAN BENITO	17	977	993	6	297	303	36%	30%	31%
SAN BERNARDINO	0	0	0	0	0	0	n/a	n/a	n/a
SAN FRANCISCO	6,041	0	6,041	1,121	0	1,121	19%	n/a	19%
SAN JOAQUIN	11,168	1,010	12,179	2,761	398	3,159	25%	39%	26%
SAN LUIS OBISPO	1,556	2,250	3,806	146	383	529	9%	17%	14%
SAN MATEO	6,534	0	6,534	1,370	0	1,370	21%	n/a	21%
SANTA BARBARA	4,191	339	4,530	299	16	315	7%	5%	7%
SANTA CLARA	15,033	638	15,671	3,703	157	3,860	25%	25%	25%
SANTA CRUZ	2,783	1	2,784	425	0	425	15%	0%	15%
SHASTA	550	672	1,221	155	154	309	28%	23%	25%
SIERRA	0	12	12	0	4	4	0%	34%	34%
SISKIYOU	0	1	1	0	0	0	n/a	0%	0%
SOLANO	6,974	0	6,974	1,814	0	1,814	26%	n/a	26%
SONOMA	5,380	364	5,743	1,228	89	1,317	23%	24%	23%
STANISLAUS	6	1,304	1,310	1	324	325	16%	25%	25%
SUTTER	2,060	0	2,060	452	0	452	22%	0%	22%
TEHAMA	2	1,587	1,588	2	261	263	130%	16%	17%
TRINITY	0	64	64	0	0	0	n/a	0%	0%
TULARE	104	1,288	1,391	6	122	128	6%	9%	9%
TUOLUMNE	0	740	740	0	202	202	n/a	27%	27%
YOLO	2,964	0	2,964	713	0	713	24%	0%	24%
YUBA	1,591	15	1,606	390	8	398	25%	54%	25%
<b>Total</b>	<b>136,852</b>	<b>37,367</b>	<b>174,219</b>	<b>29,934</b>	<b>6,718</b>	<b>36,652</b>	<b>22%</b>	<b>18%</b>	<b>21%</b>

<sup>1</sup> Updated February 2022 based on information from U.S. Department of Health and Human Services, and as reflected for CARE in filing A.19-11-003, et al., Annual CARE Eligibility Estimates filed February 14, 2022.

<sup>2</sup> Total Households Enrolled does not include submeter tenants.

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

**FERA Program Table 5 - Recertification Results  
Pacific Gas and Electric Company  
Through December 31, 2022**

Month	Total FERA Households	Households Requested to Recertify	% of Households Total (C/B)	Households Recertified <sup>1</sup>	Households De-enrolled	Recertification Rate % (E/C)	% of Total Households De-enrolled (F/B)
January	39,800	1,343	3.4%	485	858	36.1%	2.2%
February	39,689	1,471	3.7%	514	957	34.9%	2.4%
March	39,907	3,669	9.2%	1,214	2,455	33.1%	6.2%
April	39,730	2,860	7.2%	853	2,007	29.8%	5.1%
May	39,278	1,485	3.8%	497	988	33.5%	2.5%
June	38,948	1,413	3.6%	988	425	69.9%	1.1%
July	36,643	1,545	4.2%	674	871	43.6%	2.4%
August	36,324	1,324	3.6%	526	798	39.7%	2.20%
September	36,961	891	2.4%	287	604	32.2%	1.63%
October	36,770	417	1.1%				
November	36,873	408	1.1%				
December	36,652	658	1.8%				
<b>YTD</b>	<b>36,652</b>	<b>17,484</b>	<b>47.7%</b>	<b>6,038</b>	<b>9,963</b>	<b>37.7%</b>	<b>27.2%</b>

<sup>1</sup> Recertification results are tied to the month initiated and the recertification process allows customers 90 days to respond to the recertification request. Results may be pending due to the time permitted for a participant to respond.

**Note:** Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

**FERA Program Table 6 - Capitation Contractors<sup>1</sup>**  
**Pacific Gas and Electric Company**  
**Through December 31, 2022**

Contractor	Contractor Type (Check one or more if applicable)				Total Enrollments	
	Private	CBO	WMDVBE	LIHEAP	Current Month	Year-to-Date
Amador-Tuolumne Community Action Agency		x		x	0	0
Arriba Juntos		x			0	0
Breathe California		x			0	0
Catholic Daisies of Fresno		x			0	0
Central Coast Energy Services Inc		x		x	0	0
Cesar A Moncada DBA Moncada Outreach		x			0	3
Child Abuse Prevention Council of San Joaquin County		x			0	0
Community Action Marin		x		x	0	0
Community Action Partnership of Madera County		x		x	0	0
Community Resource Project Inc		x		x	0	0
El Puente Comunitario		x			0	0
Human Investment Project Housing Inc (HIP)		x			0	0
Independent Living Center of Kern County Inc		x			0	0
Interfaith Food Bank & Thrift Store of Amador County		x			0	0
KidsFirst		x			0	0
Kings Community Action Organization Inc		x		x	0	0
Merced County Community Action Agency		x		x	0	0
National Asian American Coalition		x			0	0
North Coast Energy Services, Inc		x			0	0
Resources for Independence Central Valley		x			0	0
Sacred Heart Community Service		x		x	0	1
UpValley Family Centers		x			0	0
Valley Clean Air		x			0	0
West Valley Community Services		x			0	0
<b>Total Enrollments</b>					<b>0</b>	<b>4</b>

<sup>1</sup> All capitation contractors with current contracts are listed regardless of whether they have signed up customers or submitted invoices this year.

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.