

**BEFORE THE PUBLIC UTILITIES COMMISSION OF THE  
STATE OF CALIFORNIA**

Application of Pacific Gas and Electric  
Company for Approval of Energy Savings  
Assistance and California Alternate Rates  
for Energy Programs and Budgets for  
2021-2026 Program Years. (U39M).

And Related Matters.

Application 19-11-003

Application 19-11-004

Application 19-11-005

Application 19-11-006

Application 19-11-007

**MONTHLY REPORT OF SOUTHERN CALIFORNIA EDISON COMPANY (U 338-E)  
ON LOW INCOME ASSISTANCE PROGRAMS FOR SEPTEMBER 2022**

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**Dated: October 21, 2022**

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Pursuant to Decision (D.) 21-06-015, Southern California Edison Company (SCE) hereby submits the attached monthly status report on its Family Electric Rate Assistance (FERA) Program, Energy Savings Assistance (ESA) and California Alternate Rate for Energy (CARE) program efforts. This report represents year-to-date ESA and CARE program results and expenditures through September 2022, and includes SCE's report on intensified ESA activity in the Aliso Canyon impacted area pursuant to D.16-04-040.

Respectfully submitted,

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**Attachment**

**FERA, ESA and CARE Program Report**



**Southern California Edison Company**

**Energy Savings Assistance (ESA) Program,**

**California Alternate Rates for Energy (CARE)**

**Program,**

**and**

**Family Electric Rate Assistance (FERA) Program**

**October 21, 2022**

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## ENERGY SAVINGS ASSISTANCE PROGRAM MONTHLY REPORT

This monthly report complies with the low-income reporting requirements established in Decisions (D.)16-11-022 and D.17-12-009, and with all reporting and program evaluation requirements established for the California Alternate Rates for Energy (CARE) and Energy Savings Assistance (ESA) Programs. For the 2022 program year, this report also complies with D.21-06-015 which authorized budgets and goals for program years 2021–2026 effective July 1, 2021.<sup>1</sup> Starting in 2022, the statewide electric investor-owned utilities (IOUs) are including monthly FERA updates regarding expenditures, penetration rates, and outreach in compliance with D.21-06-015.<sup>2</sup> It provides information on CARE and ESA Program accomplishments and expenditures in 2022 up to and including September 30, 2022.

### 1. ESA PROGRAM EXECUTIVE SUMMARY

#### 1.1 ESA Program Overview

The objective of Southern California Edison's (SCE) Energy Savings Assistance (ESA) Program is to help income-qualified customers reduce their energy consumption and costs while increasing their health, comfort, and safety at no cost to them. Through the ESA Program, SCE offers several energy-efficient appliances to income-qualified customers, including energy-efficient refrigerators and air conditioners, and home-efficiency solutions like weatherization that can help customers save energy and money. The ESA Program is available to income-qualified customers living in single-family, multifamily, and mobile homes. These customers may be homeowners or renters. To be eligible for the program, customers must meet the program's income guidelines, which are established by the California Public Utilities Commission (CPUC) and updated annually. Specific measures are authorized according to criteria observed in each home for existing appliances and feasibility of installation.

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<sup>1</sup> D. 21-06-015 at 472, Ordering Paragraph (OP) 3, and at 490-491, OP 82.

<sup>2</sup> *Ibid.*

**1.1.1 Provide a summary of the ESA Program elements as approved in Decision (D.) 21-06-015.**

| <b>ESA (SF, MH, MF In-Unit) Program Summary Expenses for 2022</b> |   |                       |          |
|---|---|-----------------------|----------|
|   | <b>2022 Authorized / Planning Assumptions<sup>3</sup></b> | <b>Actual to Date</b> | <b>%</b> |
| Budget  | \$63,719,040  | \$45,779,217          | 72%      |
| Homes Treated   | 27,051  | 34,647                | 128%     |
| kWh Saved   | 18,788,420  | 16,115,137            | 86%      |
| kW Demand Reduced   | 7,147   | 2,401                 | 34%      |
| Therms Saved  | N/A   | N/A                   | N/A      |
| GHG Emissions Reduced (Tons)                                      | N/A   | N/A                   | N/A      |

**Provide narrative summary of ESA Program for SF, MH, and MF in-unit:**

In 2022, SCE’s ESA Program will continue to serve single-family, mobile home and multifamily in-unit residential customers. Beginning in 2023, SCE’s ESA Core Program will directly serve only single-family and mobile homes, as the in-unit treatment will transition under the Southern Multi-Family Whole Building (MFWB) Program. The following table tracks the actual-to-date expenses for the ESA MF Common Area Measures (CAM) program compared to the annual budget assumption and the actual-to-date kWh saved.

| <b>ESA MF CAM Program Summary Expenses for 2022</b> |   |                       |          |
|---|---|-----------------------|----------|
|   | <b>2022 Authorized / Planning Assumptions</b> | <b>Actual to Date</b> | <b>%</b> |
| Budget  | \$1,800,000                                   | \$1,170,160           | 65%      |
| Properties Treated                                  | N/A   | 39                    | N/A      |
| kWh Saved   | N/A   | 1,017,258             | N/A      |
| kW Demand Reduced                                   | N/A   | 25.48                 | N/A      |
| Therms Saved  | N/A   | N/A                   | N/A      |

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<sup>3</sup> Footnotes 1 and 2 of Table 5 and 6 of Attachment 1 of (D.) 21-06-015 state: The approved “annual energy savings goals” for program years (PY) 2022 to 2026 are for the entire ESA Program portfolio, including ESA Core Program, Multifamily (MF) in-unit [2022]; Multifamily Common Area Measures (MF CAM) [2022], and Multifamily Whole Building (MFWB) [2023 to 2026], except for the ESA Pilot Plus / Pilot Deep. The “household treatment” targets for PY 2022 to 2026 are for the entire ESA Portfolio, including ESA Core Program, MF in-unit [2022], and MF CAM [2022], with the exceptions of the MFWB and ESA Pilot Plus / Pilot Deep.



**Provide narrative summary of ESA Program MF CAM:**

For 2022, SCE has been authorized to spend \$1,800,000 for MF CAM. SCE is currently working on 12 projects. The budget has been allocated for these projects and SCE continues to accept new MF CAM projects. SCE plans to continue running MF CAM until the MFWB Program is open to participation in 2023.

See the following table for more information on SCE's MF CAM activity:

| Sign Date from 1/1/2017 to 9/30/2022 |                       |                   |                        |                        |                       |                   |
|--------------------------------------|-----------------------|-------------------|------------------------|------------------------|-----------------------|-------------------|
| Deed Restricted - In Progress        |                       |                   |                        |                        |                       |                   |
| Whole Building                       |                       |                   | Common Area Only       | In-Unit Only           |                       |                   |
| # Projects In Progress               | # of Authorized Units |                   | # Projects In Progress | # Projects In Progress | # of Authorized Units |                   |
| 12                                   | 3067                  |                   | 1                      | 0                      | 0                     |                   |
| Deed Restricted - Completed          |                       |                   |                        |                        |                       |                   |
| Whole Building                       |                       |                   | Common Area Only       | In-Unit Only           |                       |                   |
| # Projects Complete                  | # of Authorized Units | # of Units Served | # Projects Complete    | # Projects Complete    | # of Authorized Units | # of Units Served |
| 37                                   | 3388                  | 1060              | 24                     | 25                     | 1902                  | 560               |
| Market Rate - In Progress            |                       |                   |                        |                        |                       |                   |
| Whole Building                       |                       |                   | Common Area Only       | In-Unit Only           |                       |                   |
| # Projects In Progress               | # of Authorized Units |                   | # Projects In Progress | # Projects In Progress | # of Authorized Units |                   |
| 0                                    | 0                     |                   | 0                      | 0                      | 0                     |                   |
| Market Rate - Completed              |                       |                   |                        |                        |                       |                   |
| Whole Building                       |                       |                   | Common Area Only       | In-Unit Only           |                       |                   |
| # Projects Complete                  | # of Authorized Units | # of Units Served | # Projects Complete    | # Projects Complete    | # of Authorized Units | # of Units Served |
| 0                                    | 0                     | 0                 | 0                      | 34                     | 1810                  | 589               |

| <b>ESA Pilot Plus and Pilot Deep Summary Expenses for (2022)</b> |   |                           |          |
|--|---|---------------------------|----------|
|  | <b>2022 Authorized /<br/>Planning<br/>Assumptions</b> | <b>Actual to<br/>Date</b> | <b>%</b> |
| Budget   | \$3,884,864   | 0                         | 0%       |
| Homes Treated  | 0   | 0                         | 0%       |
| kWh Saved  | 0   | 0                         | 0%       |
| kW Demand Reduced  | 0   | 0                         | 0%       |
| Therms Saved   | N/A   | N/A                       | N/A      |
| GHG Emissions Reduced (Tons)                                     | 0   | 0                         | 0%       |
|  |   |                           |          |

**Provide narrative summary of ESA Program Pilot Plus and Pilot Deep:**

ESA Program Pilot Plus (PP) and Pilot Deep (PD) is a joint pilot program with SCE and Southern California Gas Company (SoCalGas), where pre-selected customers may opt in to participate. Participants in Pilot Plus/Deep will receive measures that may help them save 5% to 50% of their energy usage. Pilot Plus/Deep is only for single-family homes. SCE and SoCalGas completed a competitive solicitation to select a single third-party Program Implementer to deliver PP/PD gas and electric program services and an implementer has been selected and has begun their implementation process design work. Additionally, SCE concluded the solicitations for a Pilot Evaluator and is having discussions to begin that process as well.

SCE in conjunction with the other statewide IOUs met with the Energy Division to propose a more friendly customer facing name for the pilot, therefore while the pilot will continue to be known as Pilot Plus/Deep (PP/D) internally, it will now be known as the ESA Whole Home externally for all customer facing instances, additionally the ESA Program Log was slightly modified to add a “tag line” of Whole Home with 4 variations being available for use.

**Energy Savings**  
 .....  
**Assistance Program**<sup>SM</sup>  


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**WHOLE HOME**

**Energy Savings**  
 .....  
**Assistance Program**<sup>SM</sup>  
**WHOLE HOME**

**Energy Savings**  
 .....  
**Assistance Program**<sup>SM</sup>  


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**WHOLE HOME**

**Energy Savings**  
 .....  
**Assistance Program**<sup>SM</sup>  
**WHOLE HOME**

| <b>ESA Building Electrification Pilots Summary Expenses for 2022</b> |   |                           |          |
|--|---|---------------------------|----------|
|  | <b>2022<br/>Authorized /<br/>Planning<br/>Assumptions</b> | <b>Actual to<br/>Date</b> | <b>%</b> |
| Budget   | \$4,087,060   | \$28,839                  | 0.7%     |
| Homes Treated  | 0   | 0                         | 0%       |
| kWh Saved  | 0   | 0                         | 0%       |
| kW Demand Reduced  | 0   | 0                         | 0%       |
| Therms Saved   | N/A   | N/A                       | N/A      |
| GHG Emissions Reduced<br>(Tons)                                      | 0   | 0                         | 0%       |

**Provide narrative summary of ESA Building Electrification Pilots (if applicable):**

The ESA Building Electrification (BE) Pilot is for ESA Program customers who may be eligible for electrification measures. BE retrofits primarily consist of space and water heating to reduce the overall energy operating costs and greenhouse gas (GHG) emissions of customers currently using natural gas or propane to support some of their energy needs. This BE Pilot is only for single-family homes located in disadvantaged communities (DACs). In August 2022, a successful candidate was selected, and the contract signed. SCE and the 3rd party selected to implement the BE Pilot are working to begin the process of ramping-up for a successful launch of the pilot. In September 2022, a successful candidate was selected, and the contract signed with the research consultant who will evaluate the BE Pilot. The evaluation consultant is expected to be on board Q4 2022 prior to initial implementation to facilitate an embedded evaluation.

| <b>ESA Clean Energy Homes Pilot Summary Expenses for (2022)</b> |   |                           |          |
|---|---|---------------------------|----------|
|   | <b>2022<br/>Authorized /<br/>Planning<br/>Assumptions</b> | <b>Actual to<br/>Date</b> | <b>%</b> |
| Budget  | \$1,810,000   | 0                         | 0%       |
| Homes Treated   | 0   | 0                         | 0%       |
| kWh Saved   | 0   | 0                         | 0%       |
| kW Demand Reduced   | 0   | 0                         | 0%       |
| Therms Saved  | N/A   | N/A                       | N/A      |
| GHG Emissions Reduced<br>(Tons)                                 | 0   | 0                         | 0%       |

**Provide narrative summary of ESA Clean Energy Homes Pilot (if applicable):**

The ESA Clean Energy Homes (CEH) Pilot will provide incentives to low-income housing developers to incorporate innovative low-carbon technologies and building practices in the designs of residential new construction buildings that will reduce energy bills for tenants. The pilot supports the state's ambitious GHG reduction goals and strives to bring environmental equity to vulnerable customers. SCE is finalizing the contract for the 3rd party selected to implement CEH and is expected to be open to participation in Q4 2022. In September 2022, a successful candidate was selected, and the contract signed with the research consultant who will evaluate the CEH Pilot. The evaluation consultant is expected to be on boarded Q4 2022 prior to initial implementation to facilitate an embedded evaluation.

### **1.1.2 Program Measure Changes**

Decision 21-06-015 allows the utilities, in consultation with the statewide ESA Program Working Group, to update the measure mix through the ESA Program monthly report.<sup>4</sup> There are no measure changes that have taken place this month.

To better manage the program year 2022 budget and address operational constraints, SCE decided to temporarily suspend new installations of various measures. This decision was made to optimize the measure mix to maximize savings and improve cost-effectiveness during program ramp down and for the remaining months of the year. SCE communicated these programmatic changes during an all-contractor program update webinar on March 1st, 2022. SCE presented that the installation of the following measures will be temporarily suspended: Weatherization, Freezers, Outdoor Porch Light Fixtures, Washing Machines, Efficient Fan Controllers (EFC), Room Air Conditioners, and Standalone Smart Thermostats in non-hot climate zones. SCE also communicated that contractors should continue to assess for these measures so that we have a record for possible delivery at some point in the future if budget allows for the work to be completed. SCE sent a subsequent communication memo to contractors on September 9<sup>th</sup>, 2022 stating that Weatherization services were inadvertently added to the suspended measures list and that Weatherization measures should continue to be offered to customers and provided when feasible.

SCE seeks to continue to optimize portfolio energy savings by installing high energy saving measures while balancing all programmatic objectives. Measures such as Room Air Conditioners and Standalone Smart Thermostats in non-hot climate zones were temporarily suspended due to the low savings they contribute. Freezers, Outdoor Porch Light Fixtures, Washing Machines, and Efficient Fan Controllers (EFC) are measures that are procured by the contractors themselves and not bulk purchased by SCE. SCE decided to suspend these measures so that contractors will not have to pay for them upfront and run the risk of not depleting their inventory by the end of the year.

During the 3<sup>rd</sup> quarter of 2022, SCE has assigned some of these measures to contractors to complete installations. This was done to deplete existing inventory and continue work while waiting for other measure deliveries.

## **1.2 ESA Program Customer Outreach and Enrollment Update**

SCE's outreach efforts in conjunction with the ESA program contractors use numerous channels and innovative approaches to inform and enroll customers. The following section describes some of the methods SCE implements monthly to

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<sup>4</sup> D.21-06-015 at 486, OP 69.

enroll customers and conduct outreach activities that inform customers about the ESA program.

**1.2.1 Provide a summary of the ESA Program outreach and enrollment strategies deployed this month.**

SCE has retained one Service Provider to complete enrollments for CARE High Usage customers and Emergency Disaster Relief. Leads SCE has obtained from these activities are assigned to the Service Provider to contact. The tablet PC process is used for these enrollments.

**ESA Main (SF, MH, and MF In-Unit) Program Contractor Outreach**

SCE continued to partner with community-based organizations (CBOs), faith-based organizations (FBOs), and private-sector service providers to assess homes and deliver ESA Program services in local communities for the ESA Main program. The ESA program suspended contractor outreach (canvassing) to control leads and the program budget during this transition year. In September, the ESA program continued to suspend the direct targeting marketing campaigns such as direct mail and email. The suspension of these campaigns is an additional effort to control leads due to program ramp-down activities.

The ESA program has moved to a waitlist approach for interested customers for the remaining months in 2022. SCE communicated these programmatic changes during an all contractor program update webinar on June 9th, 2022. SCE sent a subsequent communication memo to contractors on July 7th, 2022 which included the approved verbiage contractors were asked to use when customers contact them directly regarding enrollment within the ESA Program. Waitlisted customers are those who have expressed interest to enroll via our call center or online interest form. A contractor visit has not been scheduled, customer documents have not been submitted and no measures have been provided. Currently, SCE's call center representatives communicate the ESA Program funding status and advise customers that if funding becomes available, they will be contacted to schedule an assessment. Additionally, this message is displayed on SCE.com for those customers seeking ESA Program information online. Please reference the Direct Marketing section below for the quantities of these leads in the month of September.

The 2022 ESA budget is fully committed with remaining budget sufficient to cover the installations for existing ESA enrolled customers. SCE is taking initiatives to address operational constraints and to mitigate overspending by phasing out new ESA enrollments. SCE engaged with enrollment contractors through one on one meetings during the first week of August to discuss plans to cease new ESA enrollments by September 1, 2022. SCE used these meetings to seek feedback and provide detail on plans to review contractor spend and rebalance budgets to avoid under/overspending. Once SCE met with all

enrollment contractors, a communication memo was sent on August 10<sup>th</sup>, 2022 detailing the timeline and activities for ceasing enrollment activities by September 1st, 2022. As of September 1, 2022, new ESA enrollments have ceased and SCE continues to utilize the waitlist for interested customers.

In order to continue to serve SCE customers, waitlist customers will be offered alternative energy efficiency program offerings to help them save energy. The customers may still opt to wait to enroll in the ESA program once funding becomes available in 2023. These programs include:

- Residential Direct Install (RDI)
- Comprehensive Manufactured Homes Program (CMHP)
- Summer Reliability Program (SRP)

Specific ESA Programs marketing, education and outreach efforts are discussed in **Section 1.2.2**, below.

### **ESA Program Multifamily Common Area Measure (MF CAM) Initiative**

Projects listed under SCE's reservation list have either been completed or were cancelled by the contractors. Therefore, SCE is currently accepting new projects and expects to exhaust our MF CAM funding by the end of the year. Until the launch of MFWB, SCE will continue treating in-dwelling units and completing CAM projects.

### **ESA Pilot Plus and Pilot Deep**

Competitive solicitations for this pilot have been finalized. Contracts have been signed for both the Implementation and Evaluation processes and the respective vendors have begun working with both SCE/SoCalGas on their respective tasks.

### **ESA Building Electrification Pilots (if applicable)**

Competitive solicitations for the BE Pilot have been completed, a contract has been signed as of August 2022. SCE and the 3rd party selected to implement the BE Pilot are working to begin the process of ramping-up for a successful launch of the pilot

SCE is finalizing the contract for the 3rd party selected to implement the CEH Pilot. No activities to report until Pilot is open to participation, tentatively in Q4 2022.

### **Language Line**

SCE continues using Focus International to provide real-time language translations services. These services enable Enrollment and Outreach, Installation, and Inspections field personnel to overcome language barriers while completing their relative task(s). Various languages are available for translation, including American Sign Language (ASL). The following table denotes the number of calls made in the languages used in translation.

| <b>Language</b> | <b>Number of Calls</b> |
|-----------------|------------------------|
| Mandarin        | 3                      |
| Vietnamese      | 1                      |
|                 |                        |

### **Tribal Outreach**

SCE's tribal liaisons began engaging tribal leaders to offer mini grants. SCE secured one-on-one meetings with three tribes and will continue to outreach to tribal nations throughout SCE's service territory.



The following table shows a current list of the thirteen (13) tribes identified in SCE's service territory and the status of our efforts:

| <b>Tribal Nations in SCE's Territory:<br/>Outreach Status</b> | <b>Treated</b> | <b>Refused/<br/>Ineligible</b> | <b>In<br/>progress</b> |
|---|----------------|--------------------------------|------------------------|
| Timbisha Shoshone   | X              |                                |                        |
| Chemehuevi  | X              |                                |                        |
| San Manual Band of Mission Indians                            |                | X                              |                        |
| Agua Caliente Band of Cahuilla<br>Indians                     |                | X                              |                        |
| Twenty-Nine Palms Band of Mission<br>Indians                  |                | X                              |                        |
| Pechanga  |                |                                | X                      |
| Benton Paiute   |                |                                | X                      |
| Bishop Paiute   |                |                                | X                      |
| Bridgeport Indian Colony                                      |                |                                | X                      |
| CRIT  |                | X                              |                        |
| Morongo   |                |                                | X                      |
| Soboba  |                |                                | X                      |
| Tule River  |                |                                | X                      |

### **1.2.2 Customer Assistance Marketing, Education and Outreach for the CARE/FERA and ESA Programs.**

Refer to *Section 2.2* for CARE/FERA Marketing, Education & Outreach.

#### **General Awareness Marketing**

##### **Online Advertising**

In the month of September, no online advertising was conducted by the ESA Program.

##### **Social Media**

In the month of September, no social media was available through the ESA Program.

##### **Direct Marketing**

Direct SCE marketing efforts for this reporting month included the following tactics:

- **Email** — The ESA Program did not conduct any email campaigns in the month of September.

- **Direct Mail** — The ESA Program did not conduct any direct mail campaigns in the month of September.
- **SCE.com Website** — The ESA Program webpage ([www.sce.com/esap](http://www.sce.com/esap)) provides information on program eligibility and services. This messaging continues to direct customers to this page and allows them to apply for the ESA program directly online. In the month of September, SCE received about 1,000 ESA-related internet leads that were added to the SCE waitlist.

An illustration of the ESA webpage is shown below:

**Quick Services** ▴

**Your Home** —

Demand Response

Rebates, Incentives & Saving Tips ▴

Help Paying Your Bill —

FERA & CARE Discounted Rates

One-Time Bill Assistance

**Energy Savings Assistance Program**

Medical Baseline Allowance

Home Efficiency Guide ▴

Electric Vehicles ▴

Generating Your Own Power ▴

Energy Education Centers ▴

Residential Rate Plans ▴

**Your Business** ▴

**Customer Support** ▴

**Partners & Vendors** ▴

**Outage Center** ▴

**Energy Savings Assistance Program.**

[Home](#) > [Your Home](#) > [Help Paying Your Bill](#) > **Energy Savings Assistance Program**

**Are You Eligible for Free Appliances?**

The Energy Savings Assistance program is designed to help you conserve energy and save money. Income-qualified customers may be eligible to receive energy-efficient appliances at no charge or a minimal charge.

- In some instances, a copayment may be required.
- If you qualify, we'll cover the costs—including installation—of new energy-efficient appliances.

At this time, participation in the Energy Savings Assistance program is currently waitlisted due to limited funding. Interested customers may call 1-800-736-4777 to provide their information should funding become available. Customers may be contacted for enrollment and assessment scheduling.

[Apply Now >](#) [Check Your Enrollment Status >](#)

**Does Your Household Qualify?**

To be eligible for the program, you must meet the qualifications:

- Be a homeowner or renter who receives electric services through a residential meter
- Have an active SCE service account
- Meet the program eligibility requirements, including the installation requirements
- Meet either of the qualifications listed below

You can easily see if your eligible. There are two ways to qualify:

- **Outbound Calls** —SCE continued to leverage CARE's High Usage customers whose usage was identified as exceeding 400% to 600% (or more) above the baseline. In September, the ESA Program referred approximately 16 of these customers to an SCE contractor as leads to enroll these households into the ESA Program and provide energy-saving services. The customers continue to have the choice to enroll through the virtual program or a face-to-face appointment.
- **Inbound Calls** — Customers who call SCE's customer service center are informed of and referred to the ESA Program. Customers are assigned to a contractor in their service territory. The ESA contractor will then follow up on the lead and contact the customer to assess eligibility and enrollment in the ESA Program.

However, the ESA program has moved to a waitlist for interested customers for the remaining months in 2022 due to program ramp-down activities and the limited budget. When customers call SCE's customer service center, they will be informed that participation in the ESA program is currently waitlisted due to limited funding. Interested customers may provide their information and they may be contacted for enrollment and assessment scheduling should funding become available. In the month of September, SCE received approximately 2,500 ESA related calls from interested customers that were placed on the waitlist.

SCE continues to offer income qualified Customer Emergency Protections. When a customer contacts SCE to self-identify as being impacted as a result of a disaster occurring in SCE's service territory, which can be a fire, earthquake, storm, heat wave, etc. SCE educates customers about the ESA program and, if interested, SCE can deploy an ESA contractor to their home to confirm ESA Program qualification and assist in the enrollment process. In the month of September, SCE received approximately 5 calls of this nature and referred the customer lead to a contractor for enrollment and assessment scheduling.

- **Live CARE Call Campaign** — SCE has been meeting with the other statewide IOUs to simultaneously conduct a coordinated six-month outbound call pilot for “attempted but failed” Post-Enrollment Verification (PEV) households. These meetings have allowed the IOUs to discuss operational workflows and reporting requirements. The Outbound PEV Pilot launched on June 1st.

### **Community Outreach & Engagement**

ESA Program contractors participate in a variety of community events to interact with customers and inform them about the ESA program and other low-income programs available to them. These events help increase ESA enrollments, and ESA contractors will also assist customers in completing the enrollment process during the events. The ESA Program and its contractors did not attend any in-person events in the month of September.

SCE's Income Qualified Programs (IQP) and Foodservice Technology Center (FTC)<sup>5</sup> groups are continuing to partner with the West San Gabriel Valley Boys and Girls Club to which SCE had provided over 1000 meals to prevent food waste and help families who are experiencing food scarcity. In addition to providing meals, IQP informational flyers were provided to potential income-qualified program participants.

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<sup>5</sup> FTC conducts energy-efficiency studies and demonstrations related to commercial foodservice equipment and technologies for restaurants and foodservice facilities.

**CBO Activities**

Refer to CARE *Sections 2.2.1* and *2.2.2*.

**Multicultural Outreach**

No activity this month.

**Other Customer Engagement Efforts**

No activity this month.

### **1.2.3 Managing Energy Use**

SCE's contractors' Program Representatives continue to review the ESA Program Customer Energy Education and Resource Guide with each program enrollee at the time of in-home or virtual enrollment. This Energy Education focuses on no-cost actions that low-income customers can take to save energy and reduce their bills.

#### **1.2.4 Included in this education is instruction on how to sign up for My Account, which provides them with additional time- and money-saving tools and opportunities to participate in residential energy efficiency rebate programs. Services to Reduce Energy Bill**

The ESA program training and energy education materials were updated to include information on new programs such as the Arrearage Management Plan (AMP) and other assistance programs. Updated assistance program brochures have been made available to ESA contractors to utilize in their enrollment activities. ESA contractors encourage customers to visit <https://www.sce.com/residential/assistance> to learn about all the programs that SCE has available to assist them with most financial obstacles they may be facing. ESA contractors act as a communication channel to customers, informing them of the benefits and resources available through SCE, state, and local programs.

#### **1.2.5 Please provide a status of the leveraging effort with CSD. What new steps or programs have been implemented? What were the results in terms of new enrollments?**

Currently, SCE does not have any projects to leverage with the California Department of Community Services & Development (CSD). Even with changes in measure eligibility and feasibility, no projects have been identified for reimbursement.

### **1.3 Workforce Education & Training (WE&T)**

#### **1.3.1 Please summarize efforts to improve and expand ESA Program workforce education and training. Describe steps taken to hire and train low-income workers and how such efforts differ from prior program years.**

SCE contracts with various local private contractors (LPCs), community-based organizations (CBOs) and faith-based organizations (FBOs) to provide ESA program services. Many of the organizations are in low-income and disadvantaged communities.

In September 2022, approximately 757 individuals from these organizations are working in support of SCE's ESA Program with 9 new people being added to the roles.

As of September 30, 2022, SCE has approximately 138 active Program Representatives supporting virtual (not in-person) enrollment and assessment activities.

The CBT Learning System (CBT L/S) continues to remain available for ESA Program Service Providers and their respective staff to take free online training. There are 65 courses currently available in both English and Spanish.

In September 2022, SCE removed inactive users from the system; there are now approximately 225 active users. For September 2022, a total of 65 courses were completed, accounting for approximately 36.43 hours of learning.

Due to low usage, the CBT Learning System will be sunset at the expiration of the current contract on December 12, 2022.

SCE continues to encourage ESA Contractors to take advantage of Workforce Education & Training Resources. SCE's Energy Education Centers (EEC) located in Irwindale and Tulare, CA offer a wide range of low-cost and free resources for ESA contractors. On September 23, 2022, a contractor webinar was facilitated to demonstrate to contractors how to look for EEC/ WE&T training(s) via SCE.com. Seven (7) participants representing five (5) contractors attended the informational session.

In both November and December 2022 SCE will coordinate training opportunities at both EEC's. This training will in partnership with TECH Clean California and will provide training on Heat Pump Water Heaters (HPWH) to help advance the state's mission to achieve carbon neutrality by 2045 while also assisting SCE's network of contractors learn new and valuable job skills that they can immediately put into practice.

We will continue to utilize SCE's local WE&T Integrated Energy Education & Training subprogram as a valuable resource to develop curriculum tailored to supporting ESA contractors. Additionally, SCE will coordinate with the Technical Upskill Trainings WE&T sub program to provide opportunities for incumbent workers in energy efficiency related jobs/careers. In conjunction with these efforts, SCE will engage with our partners at PG&E to explore the SW Energize Careers subprogram that aims to create a diverse and representational energy workforce; the Energize Careers Program provides holistic services to support disadvantaged workers through technical training, job placement, and wrap-around service support.

## **1.4 Studies and Pilots**

### **1.4.1 ESA Program Studies**

#### **2022 Low Income Needs Assessment (LINA) Study**

The statewide Low Income Needs Assessment is a statewide study project-managed by SCE. The contractor hired to conduct the study is Evergreen

Economics. The objective of the 2022 Needs Assessment is to better understand the needs of low-income renters. The research plan was vetted with stakeholders and finalized in March 2021. A market characterization was conducted based on current data collected by the Residential Appliance Saturation Survey (RASS) and census data. Interviews with CBOs and contractors were conducted, the data collection sampling plan was finalized, and data collection instruments have been developed. Study focus has been on completing surveys with 1200 income-qualified renters living in both single-family and multifamily housing. The data collection has been completed and the consultant is conducting additional analyses and drafting the report. A draft report is expected to be complete in September 2022. The public workshop on the draft findings and report is expected to be held in conjunction with the LIOB LINA subcommittee meeting in October 2022. The project is on track to be completed in December 2022.

### **ESA/CARE Categorical Study**

The statewide Categorical Study will examine the relative alignment of the means-tested programs currently used as proxies for low income to enable enrollment in ESA, CARE and FERA. The study will also examine other programs and the potential of the programs to facilitate automatic enrollment in the income qualified programs. SDG&E is the contract manager for the study. During January and February of 2022, the scope of work was discussed and vetted with the study working group. The work scope has been finalized and the Request for Proposals (RFP) were released to potential bidders. The proposal review process completed in April 2022. Evergreen Economics has been selected as the research consultant. A public workshop on the draft research plan is expected to be held during Q3.

### **ESA Multifamily CAM Process Evaluation**

The ESA MF CAM Process Evaluation is a statewide evaluation contract managed by PG&E. The study commenced in July 2021 and is being conducted by Resource Innovations, Inc. The objectives of the study include: (1) assess the relative effectiveness of the IOU's MF CAM outreach and implementation strategies; (2) identify what data currently exists and may be needed to facilitate a reliable evaluation of program impacts; and (3) inform future program designs targeting the low-income MF customer segment. The research plan was finalized following input received after the public workshop conducted during September 2021. Program materials have been reviewed, and process flow diagrams, logic models, and an interim memo have been developed. In February 2022, a second public workshop was conducted to solicit stakeholder feedback on the interim memo. The consultant developed and mailed surveys for tenants and property managers / owners associated with the treated properties. The study is expected to be completed in September 2022.

#### **1.4.2 ESA BE Program Pilots**

##### **ESA Pilot Plus and Pilot Deep**

Competitive Solicitations currently in progress. No activities to report until program is open to participation in Q4 2022.

**ESA Building Electrification (BE) Pilot**

Competitive solicitations for the BE Pilot have been completed, a contract has been signed as of August 2022. SCE and the 3rd party selected to implement the BE Pilot are working to begin the process of ramping-up for a successful launch of the pilot.

**ESA Clean Energy Homes (CEH) Pilot**

SCE is finalizing the contract for the 3rd party selected to implement the CEH Pilot. No activities to report until Pilot is open to participation, tentatively in Q4 2022.



## 2 CARE EXECUTIVE SUMMARY

The CARE program is a low-income energy rate program that provides a monthly discount to qualifying households in SCE's service territory. To qualify for CARE, household income must be at or below the 200% Federal Poverty Guidelines. Through CARE, customers can save 30%-35% a month on their electric bill. Income-qualified customers include residential single-family households, customers in sub-metered residential facilities, nonprofit group living facilities, agricultural employee housing facilities, and migrant housing farm workers.

### 2.1 CARE Program Summary

#### 2.1.1 Please provide CARE Program summary costs.

| <b>CARE Budget Categories</b>               | <b>Authorized Budget</b> | <b>Expenses Year-to-Date</b> | <b>% of 2022 Budget Spent</b> |
|---|--------------------------|------------------------------|-------------------------------|
| Outreach                                    | \$3,724,630              | \$2,577,721                  | 69%                           |
| Processing / Certification Re-certification | \$1,530,979              | \$820,697                    | 54%                           |
| Post Enrollment Verification                | \$483,467                | \$489,116                    | 101%                          |
| IT Programming                              | \$570,000                | \$22,503                     | 4%                            |
| Pilots                                      | \$-                      | \$-                          | 0%                            |
| CHANGES Program                             | \$525,000                | \$378,833                    | 72%                           |
| Studies                                     | \$36,000                 | \$65,954                     | 183%                          |
| Regulatory Compliance                       | \$478,809                | \$196,906                    | 41%                           |
| General Administration                      | \$1,337,746              | \$953,921                    | 71%                           |
| CPUC Energy Division                        | \$135,625                | \$92,616                     | 68%                           |
| Total Expenses                              | <b>\$8,822,256</b>       | <b>\$5,598,268</b>           | 63%                           |
| Subsidies and Benefits                      | <b>\$404,343,437</b>     | <b>\$515,434,439</b>         | 127%                          |
| Total Program Costs & Discounts             | <b>\$413,165,693</b>     | <b>\$521,032,707</b>         | 126%                          |

### **2.1.2 Provide the CARE Program enrollment rate to date.**

| <b>CARE Enrollment</b>       |  |                        |
|------------------------------|--|------------------------|
| <b>Participants Enrolled</b> | <b>Eligible Participants<sup>6</sup></b> | <b>Enrollment Rate</b> |
| 1,190,178                    | 1,276,922                                | 93%                    |

## **2.2 Outreach**

### **2.2.1 Discuss utility outreach activities and those undertaken by third parties on the utility's behalf.**

The CARE and Family Electric Rate Assistance (FERA) outreach efforts and communications to SCE's in-language and underpenetrated areas continue to be a priority. SCE's CARE/FERA programs partner with internal departments such as Local Public Affairs (LPA), Consumer Affairs, Marketing, Corporate Communications, Strategic Engagement, and Business Solutions. SCE also conducts external outreach efforts with various chambers, foundations, faith-based and community-based organizations in different activities that target SCE's hard-to-reach customer base.

SCE continues to provide all customers who contact SCE's Customer Contact Center (CCC) to request payment arrangements the opportunity to sign up for CARE/FERA immediately.

SCE marketing approach was to distinguish CARE and FERA customers by having noticeable differences in the campaign, understanding the demographics and target audience for each program, and tailoring the marketing to the specific groups. Currently, SCE is engaging customers in multiple channels to match the customer's preferred way to communicate, either via social media, text message campaigns, direct mail, email, sce.com, webinars, community-based organizations, and banner ads in applications.

#### **Direct Marketing**

##### **Email & Direct Mail**

SCE targets customers that may be eligible for and benefit from income-qualified programs. CARE customers can receive an average of 30% off their bills. In September, approximately 200,000 e-mails were sent out for CARE and approximately 150,000 direct mail pieces were sent to potential CARE applicants. See an illustration of a sample marketing piece below.

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<sup>6</sup> On February 14, 2022, PG&E, on behalf of the IOUs, filed the Annual Estimates of CARE Eligible Customers and Related Information. This number reflects estimates of SCE's CARE Eligible Participants for 2022, as reflected in filing A. 19-11-003, et al., Annual CARE Eligibility Estimates.



YOU COULD SAVE AN  
AVERAGE OF \$33 ON YOUR  
MONTHLY ENERGY BILL



«Date»

«Customer Name»  
«Mailing Address »  
«City, State Zip+4»  
«BAR CODE»

### Help for Couples and Households of Two or More

At Southern California Edison (SCE), we understand household expenses can add up quickly. That's why, last year, we helped customers save an average of \$33 a month on their electricity bills when they enrolled in the **California Alternate Rates for Energy (CARE)** program.<sup>1</sup> That's money that can be used toward other important things in life, such as saving for the future or sharing experiences with loved ones.

#### Lower your electric bill by up to 30%.

With CARE, you'll receive up to a 30% discount on your electric bill each month. Qualifying for CARE depends on household income and household size (see chart at right). Or, you may qualify if anyone in your household participates in one of the public assistance programs shown on the enclosed application.

#### Applying is fast and simple.

It takes just two minutes to complete and return the enclosed application in the postage-paid envelope provided. Or, if you prefer, apply online at [sce.com/care](https://sce.com/care).



#### Did you know?

SCE and the State of California offer more ways to save or receive bill assistance. The following programs may be beneficial to you.

#### FERA

Don't qualify for CARE? Our **Family Electric Rate Assistance (FERA)** program can help eligible households of three or more receive an 18% discount on electric bills. Apply for FERA at [sce.com/fera](https://sce.com/fera).

#### AMP

Customers enrolled in our CARE/FERA programs with qualifying past-due bills may be able to participate in our **Arrearage Management Plan (AMP)**. AMP will forgive **up to \$8,000** in eligible late payments. Apply for AMP at [sce.com/amp](https://sce.com/amp).

**California Lifeline** is a state program that provides discounted home phone and cell phone services to eligible households. To see if you qualify, visit [californialifeline.com](https://californialifeline.com).

**California Emerging Technology Fund (CETF)** provides eligible households with low-cost internet and computers. Find out how at [everyoneon.org/getconnected](https://everyoneon.org/getconnected) or call 1-866-519-8655.

#### Maximum Household Income

Effective June 1, 2021

| Persons in Household   | Total Combined Annual Income <sup>1</sup> |
|------------------------|---|
| 1 – 2                  | Up to \$34,840                            |
| 3                      | Up to \$43,920                            |
| 4                      | Up to \$53,000                            |
| 5                      | Up to \$62,080                            |
| 6                      | Up to \$71,160                            |
| 7                      | Up to \$80,240                            |
| 8                      | Up to \$89,320                            |
| Each additional person | \$9,080                                   |

<sup>1</sup> Current gross (before taxes) household income from all sources. Households of three or more persons with higher incomes that do not qualify for CARE, may qualify for the Family Electric Rate Assistance program.

#### Our Commitment to Customers

SCE offers many cost-saving programs and payment-plan options that are secure, accessible, and easy to understand. Applying for programs does not affect the immigration status of you or anyone in your household. Learn more at [sce.com/findsupport](https://sce.com/findsupport).

<sup>1</sup> Southern California Edison Companies (U338-E) Low Income Annual Report for Program Year 2020

Income qualified programs are funded by California utility ratepayers and administered by Southern California Edison under the auspices of the California Public Utilities Commission. Programs are subject to change without notice. Terms and conditions apply.

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### **Internal Outreach**

SCE's CCC continues using various methods to directly enroll customers in the CARE program during incoming calls to the center. CARE is offered on all new customer turn-on requests and/or when a customer expresses a need for help with their bill or has expressed financial hardship. CARE representatives will first offer to take the enrollment over the phone or if requested by the customer, be directly transferred to the Interactive Voice Response (IVR) system. The IVR allows customers who prefer a self-service phone option to enroll. Additionally, if requested, the Customer Service Representative may alternately send a paper Rate Discount Application to the customer. These enrollment options provide customers with choices and maximizes their opportunity to enroll in the CARE program.

### **SCE.com Website**

SCE provides information on programs and services for income-eligible customers and those experiencing financial hardship. Customers can utilize self-service and enroll into various programs on [sce.com](http://sce.com). Customers may also find additional resources and assistance beyond SCE/IOU programs. SCE continually updates [sce.com/billhelp](http://sce.com/billhelp) and [sce.com/findsupport](http://sce.com/findsupport) to include information for SCE and non-SCE assistance programs. Landing pages include program descriptions and direct links to external organizations' websites for more information and/or enrollment. Assistance programs include, but are not limited to, the Low-Income Home Energy Assistance Program (LIHEAP); the CA COVID-19 Rental Assistance Program / Emergency Renters Assistance Program; California LifeLine; County 2-1-1; as well as low-cost solar options through GRID Alternatives. As required by the Joint Stipulation approved through the Income Qualified Programs Final Decision A.19-11-003, a web link and contact information for the California Emerging Technology Fund's (CETF) affordable broadband and computers offer has been updated on [sce.com/billhelp](http://sce.com/billhelp). To date, SCE has tracked 858 clicks on CETF's link which directs customers to [everyoneon.org/getconnected](http://everyoneon.org/getconnected)

An illustration of the Billing Assistance Programs page on [sce.com](http://sce.com) appears below.

Quick Services

Your Home

Demand Response

Rebates, Incentives & Saving Tips

Help Paying Your Bill

CARE/FERA Discounted Rates

One-Time Bill Assistance

Energy Savings Assistance Program

Medicaid Baseline Allowance

Home Efficiency Guide

Electric Vehicles

Generating Your Own Power

Rates

Energy Education Centers

Your Business

Customer Support

Partners & Vendors

Outage Center

Safety

Wildfire Safety

Bill Assistance Programs

[Home](#) > [Your Home](#) > [Help Paying Your Bill](#)



Need Time to Pay Your Bill?

If you are having trouble paying your bill, we encourage you to learn more about our [long-term assistance options](#).

If you have lost your job recently or your income has changed, you may also qualify for a reduced energy rate through our [CARE or FERA programs](#).

12-month Payment Arrangements Plan

Residential customers with a past due balance may qualify for a 12-month repayment plan. Call us at [1-800-655-4555](#) for more information.

On-going Bill Support

You may be eligible for a discount on your monthly bill through the California Alternate Rates for Energy (CARE) or Family Electric Rate Assistance (FERA) programs.

[Learn More >](#)

1-Time Assistance

Need a little extra help this month? The Energy Assistance Fund provides up to \$300 to eligible customers once a year. You can participate by applying for assistance or make a donation.

[Learn More >](#)

Free Upgrades

We can help you save over time through the Energy Savings Assistance Program. If you're eligible, we'll cover the cost of efficient new appliances and installation.

[Learn More >](#)

Energy Management Center

Manage your energy use with Smart products, programs and tools by visiting the Energy Management Center.

[Learn More >](#)

Low Income Home Energy Assistance Program (LIHEAP)

LIHEAP is a federally funded program aimed to assist low-income households that pay a high portion of their income to meet their energy needs. LIHEAP is funded by the U.S. Department of Health and Human Services, Administration for Children and Families, Office of Community Services.

[Learn More >](#)

COVID-19 Rent Relief

COVID-19 Rent Relief will help income-eligible households pay rent and utilities.

[Learn More >](#)

Low-Cost Internet and Computers

You may be eligible for low-cost internet and computers.

Learn more at [everyoneon.org/getconnected](#) or call [\(866\) 519-8655](#).

Experiencing Financial Hardship?

If you're a renter who has experienced financial hardship as a result of COVID-19 and meets income guidelines, you may be eligible for rent and utility bill assistance. Depending on where you live, you may apply to the program administered in your community.

SCE continues to improve communications with customers to increase awareness of all assistance programs.

### **Leveraging Current Partnerships**

SCE continues to leverage its network of community-based organizations (CBOs) and faith-based organizations (FBOs) to promote the CARE/FERA Programs. SCE instructed its network of agencies to promote the increase of customer outreach by way of email and telephone. This outreach includes educating customers on the number of ways to enroll in the CARE/FERA program, including utilizing SCE's website and the CCC whereby customers can instantly enroll in the programs and receive CARE/FERA discounts within the current bill cycle. SCE is making efforts to reach different segments of potential income-qualified customers and customers in need by working more extensively with CBOs. These CBOs may focus on segments such as refugees, veterans, religions, homeless prevention, family outreach and assistance, and food banks.

### **Capitation Fee Program**

The CARE/FERA Capitation Fee Program team is continuing its efforts to engage existing Capitation Agencies while strategically registering additional contractors to overcome enrollment barriers, including language, culture, and special needs, to enroll the hardest-to-reach customers. Because of these efforts, the Capitation Fee Program continues to show enrollments from agencies that were previously inactive. In 2022, SCE has begun recruiting dedicated FERA Capitation Agencies in order to bolster FERA enrollments.

SCE currently has 67 CARE/FERA Capitation Agencies which help income-qualified customers gain assistance through the CARE and FERA programs. In September capitation contractors and outbound calling efforts successfully enrolled 372 new customers in the CARE/FERA Program. Current and ongoing campaign strategies and efforts include:

- Leveraging events sponsored by communities and cultural celebrations to reach populations that may be eligible to enroll in the CARE Program.
- Partnering with SCE personnel to leverage existing SCE relationships with FBOs, CBOs, and local governments.
- Utilizing existing channels to develop creative approaches for agencies to conduct CARE/FERA outreach, including community-based virtual outreach events and fairs.

#### **2.2.2 Describe the efforts taken to reach and coordinate the CARE program with other related low-income programs to reach eligible customers.**

SCE enrolls new CARE customers through the Energy Assistance Fund (EAF) program, an income-qualified program that helps residential

households pay their electric bills. In September, 413 customers who received EAF grants were enrolled in CARE. EAF is funded through voluntary donations from SCE employees, shareholders, and customers. EAF partners with the United Way of Greater Los Angeles and 80+ community-based organizations to process EAF assistance requests and applications.

SCE utilizes social media such as Facebook and Instagram to promote EAF as well as inform customers on how to apply for grants.

SCE coordinates CARE enrollment with other income-qualified programs, such as ESA, LIHEAP, SoCalGas and certain water utilities. ESA participants are automatically enrolled in CARE each month. As described in this report, the CARE Program continuously makes efforts to integrate messaging with the ESA Program at outreach events, through communications, and through marketing campaigns that inform attendees about the ESA and CARE program available to qualifying customers.

### **Community Outreach & Engagement**

SCE increased its collaboration with Community Based Organizations (CBO). SCE shared information with CBOs which in turn shared it with their constituents. The resources include rates, wildfire and emergency preparedness, critical care backup battery, IQP (CARE/FERA/ESA), medical baseline, and COVID-19 assistance to low-income, senior, access and functional needs, tribal, multicultural, hard-to-reach, and high fire risk communities.

## **2.3 CARE Recertification Complaints**

### **2.3.1 Report the number of customer complaints received (formal or informal, however, and wherever received) about their CARE recertification efforts, with the nature of the complaints and resolution.**

In response to the COVID-19 State of Emergency and associated protections, all CARE and FERA recertifications and verifications had been halted. The protections ended on September 30, 2021, so recertifications were allowed to resume in October 2021. During the month of September, SCE received forty-seven recertification complaints of which twenty-four were resolved and closed. At the end of September, there were a total of twenty-three recertification complaints pending to be resolved.

## **2.4 Miscellaneous**

CPUC Resolution M-4835 and D.19-07-015 established a permanent set of emergency disaster customer protection measures that the utilities are mandated to implement in the event of a declared emergency. In response to the mandated customer protections, SCE has implemented a CARE post-enrollment verification (PEV) freeze to low-income customers



impacted by the California emergencies / events for a period of one year commencing from the date the Governor of California issued an emergency proclamation due to a disaster.

Per Resolution M-3835 and D.19-07-015, the following table shows a list of affected counties currently under emergency protections.

| Date of Proclamation | Disaster Name                        | Affected County   |
|----------------------|--------------------------------------|-------------------|
| 10/21/2021           | Alisal Fire                          | Santa Barbara     |
| 10/22/2021           | French, Windy, and KNP Complex Fires | Kern and Tulare   |
| 8/31/2022            | Fairview Fire                        | Riverside         |
| 9/16/2022            | Tropical Storm Kay                   | Multiple Counties |

### **Recertification Extensions**

SCE identified that our new SAP-based customer service system cannot initiate more than 4,500 recertification requests per day or risk potential system failures which would result in recertification requests not being mailed. To ensure all customers receive their recertification requests, the system will issue the first 4,500 requests and extend the due dates for the additional recertifications to a day that has a lower volume of requests.

See the follow table for an example:

### **Sample of Recertification Extension Methodology**

| Current Recert Date | Batch Date (RECERT Date 90 days) 2021 | Current Count of Records | Extra/Less than optimum (#4500) | RECERT date Move-to | Move Ahead Days | Remarks        | Expected New count |
|---------------------|---------------------------------------|--------------------------|---------------------------------|---------------------|-----------------|----------------|--------------------|
| 1/7/2022            | 9-Oct                                 | 6784                     | -2284                           | 1/10/2022           | 3               | Move to 10-Jan | 4500               |
| 1/8/2022            | 10-Oct                                | 6475                     | -1975                           | 1/11/2022           | 3               | Move to 11-Jan | 4500               |
| 1/9/2022            | 11-Oct                                | 6162                     | -1662                           | 1/17/2022           | 8               | Move to 17-Jan | 4500               |
| 1/10/2022           | 12-Oct                                | 1464                     | 3036                            | N/A                 | N/A             | N/A            | 3748               |
| 1/11/2022           | 13-Oct                                | 518                      | 3982                            | N/A                 | N/A             | N/A            | 2493               |

## **2.5 Pilots and Studies**

### **2.5.1 CARE Program Studies**

#### **2022 Low Income Needs Assessment (LINA) Study**

The statewide Low Income Needs Assessment is a statewide study project-managed by SCE. The contractor hired to conduct the study is Evergreen Economics. The objective of the 2022 Needs Assessment is to better understand the needs of low-income renters. In terms of status, the research plan was finalized in March 2021. Since then, a market characterization has been conducted based on current census data, interviews with CBOs and contractors were conducted, the data collection sampling plan was finalized, and data collection instruments have been developed. The project is on track to be completed by December 2022.

#### **ESA/CARE Categorical Study**



The statewide Categorical Study will examine the relative alignment of the means-tested programs currently used as proxies for low income to enable enrollment in ESA, CARE and FERA. The study will also examine other programs and the potential of the programs to facilitate automatic enrollment in the income qualified programs. SDG&E is the contract manager for the study. During January and February of 2022, the scope of work was discussed and vetted with the study working group. The work scope has been finalized and the Request for Proposals (RFP) were released to potential bidders. The proposal review process completed in April 2022. Evergreen Economics has been selected as the research consultant. A public workshop on the draft research plan is expected to be held during Q3.

### **CARE CHANGES Evaluation**

The CHANGES program will have 2 evaluations during the program cycle. The CPUC's Customer Affairs division is leading the evaluation with assistance from Energy Division staff. PG&E is managing the contract on behalf of the four IOUs and the CPUC. The first evaluation work scope was distributed in November and the evaluation consultant was selected in December 2021. Opinion dynamics was selected to evaluate the project. During the first quarter the study team and the evaluator discussed potential adjustments to the submitted scope prior to finalizing the full research plan.

#### **2.5.2 CARE Program Pilot (Outbound PEV Pilot)**

SCE has been meeting with the other statewide IOUs to simultaneously conduct a coordinated nine-month outbound call pilot for "attempted but failed" Post-Enrollment Verification (PEV) households. These meetings have allowed the IOUs to discuss operational workflows and reporting requirements. The Outbound PEV Pilot launched on June 1<sup>st</sup>. An SCE representative is calling customers who have submitted incomplete verification documentation sets to inform them of what they need to complete the request and answer any questions the customer may have.

### **3 FERA EXECUTIVE SUMMARY**

#### **3.1 FERA Program Summary**

The FERA program is a low-income energy rate program that provides a monthly discount to qualifying households in SCE's service territory. To qualify for FERA, households of three or more must have income above 200% of the Federal Poverty Guidelines and be at or below 250% of the Federal Poverty Guidelines. Through FERA, customers can save about 18% a month on their electric bill. Income qualified customers include residential single-family households and customers in sub-metered residential facilities.

**Please provide FERA Program summary costs.**

The following table provides the FERA budget ad expenses by category.<sup>7</sup>

| <b>FERA Budget Categories</b>                  | <b>Authorized Budget</b> | <b>Expenses Year-to-Date</b> | <b>% of 2022 Budget Spent</b> |
|--|--------------------------|------------------------------|-------------------------------|
| Outreach                                       | \$665,695                | \$648,381                    | 97%                           |
| Processing / Certification<br>Re-certification | \$382,745                | \$19,658                     | 5%                            |
| Post Enrollment Verification                   | \$120,867                | \$10,412                     | 9%                            |
| IT Programming                                 | \$30,000                 | \$5,026                      | 17%                           |
| Pilot(s)                                       | \$-                      | \$-                          | 0%                            |
| Studies  | \$24,000                 | \$-                          | 0%                            |
| Regulatory Compliance                          | \$15,445                 | \$-                          | 0%                            |
| General Administration                         | \$43,153                 | \$16,684                     | 39%                           |
| CPUC Energy Division                           | \$4,375                  | \$-                          | 0%                            |
| <b>Total Expenses</b>                          | <b>\$1,286,280</b>       | <b>\$700,160</b>             | <b>54%</b>                    |
| <b>Subsidies and Benefits</b>                  | <b>\$28,746,536</b>      | <b>\$8,853,498</b>           | <b>31%</b>                    |
| <b>Total Program Costs &amp; Discounts</b>     | <b>\$30,032,816</b>      | <b>\$9,553,658</b>           | <b>32%</b>                    |

**Provide the FERA Program enrollment rate to date.**

| <b>FERA Enrollment</b>       |                              |                        |
|------------------------------|------------------------------|------------------------|
| <b>Participants Enrolled</b> | <b>Eligible Participants</b> | <b>Enrollment Rate</b> |
| 25,351                       | 221,674                      | 11%                    |

### **3.2 Outreach**

#### **3.2.1 Discuss utility outreach activities and those undertaken by third parties on the utility's behalf.**

The CARE and Family Electric Rate Assistance (FERA) outreach efforts and communications to SCE's in-language and underpenetrated areas continue to be a priority. SCE's CARE/FERA programs partner with internal departments such as Local Public Affairs (LPA), Consumer Affairs, Marketing, Corporate Communications, Strategic Engagement, and Business Solutions. SCE also conducts external outreach efforts with various chambers, foundations, faith-based and community-based

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<sup>7</sup> FERA budget reflects what was authorized in D.21-06-015 at 472, OP 1.

organizations in different activities that target SCE's hard-to-reach customer base.

SCE continues to provide all customers who contact SCE's Customer Contact Center (CCC) to request payment arrangements the opportunity to sign up for CARE/FERA immediately.


SCE marketing effort to distinguish CARE and FERA customers by having noticeable differences in the campaign, understanding the demographics and target audience for each program, and tailoring the marketing to the specific groups. SCE is ramping up outreach activities to FERA customers to meet the 50% penetration goal by 2023<sup>8</sup>. This campaign will help target FERA customers in a different way than previous years. SCE will engage customers in multiple channels to fit the customers' preferred way to communicate via social media, text message campaigns, direct mail, email, sce.com, webinars, community-based organizations, and banner ads in applications. SCE will increase its digital communication and email methodology for efficient and effective marketing to grow FERA participation.

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<sup>8</sup> D.21-06-015, OP 24.

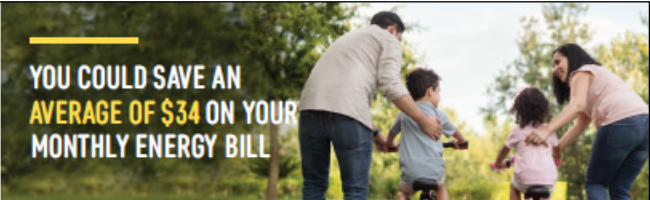
## Direct Marketing

SCE targets customers who may be eligible for and benefit from income qualified programs. FERA customers can receive an average of 18% off their bill. In September, approximately 150,000 emails were sent out for FERA and approximately 100,000 direct mail pieces were sent to potential FERA applicants. See illustrations of the marketing pieces below.



«Date»

«Customer Name»  
«Mailing Address»  
«City, State Zip+4»  
«BAR CODE»



**YOU COULD SAVE AN  
AVERAGE OF \$34 ON YOUR  
MONTHLY ENERGY BILL**

### Help for Families and Households of Three or More

At Southern California Edison (SCE), we understand household expenses can add up quickly. That's why, last year, we helped customers save an average of \$34 a month on their electricity bills through our **Family Electric Rate Assistance (FERA)** program.<sup>1</sup> That's money that can be saved for the future or used for other household or family needs.

**Lower your electric bill by 18% every month.**  
Once enrolled in FERA, you'll receive a discount of 18% on each monthly bill. Qualifying for FERA depends on household income and household size (see chart at right).

**Applying is fast and simple.**  
It takes just two minutes to complete and return the enclosed application in the postage-paid envelope provided. Or, if you prefer, apply online at [sce.com/fera](https://sce.com/fera).

**Did you know?**  
SCE and the State of California offer more ways to save or receive bill assistance. The following programs may be beneficial to you.

**AMP**  
Customers enrolled in our CARE/FERA programs with qualifying past-due bills may be able to participate in our **Arrearage Management Plan (AMP)**. AMP will forgive up to \$8,000 in eligible late payments. Apply for AMP at [sce.com/amp](https://sce.com/amp).

| Persons in Household   | Total Combined Annual Income <sup>1</sup> |
|------------------------|---|
| 1 - 2                  | Not eligible                              |
| 3                      | \$46,061 - \$57,575                       |
| 4                      | \$55,501 - \$69,375                       |
| 5                      | \$64,941 - \$81,175                       |
| 6                      | \$74,381 - \$92,975                       |
| 7                      | \$83,821 - \$104,775                      |
| 8                      | \$93,261 - \$116,575                      |
| Each additional person | \$9,440 - \$11,800                        |

<sup>1</sup>Current gross (before taxes) household income from all sources. Households with lower incomes that do not qualify for FERA may qualify for the California Alternate Rates for Energy (CARE) program.

**Our Commitment to Customers**  
SCE offers many cost-saving programs and payment-plan options that are secure, accessible, and easy to understand. Applying for programs does not affect the immigration status of you or anyone in your household. Learn more at [sce.com/findsupport](https://sce.com/findsupport).

**California Lifeline** is a state program that provides discounted home phone and cell phone services to eligible households. To see if you qualify, visit [californialifeline.com](https://californialifeline.com) or call 1-866-272-0349.

**California Emerging Technology Fund (CETF)** provides eligible households with low-cost internet and computers. Find out how at [everyoneon.org/getconnected](https://everyoneon.org/getconnected) or call 1-866-519-8655.

<sup>1</sup>Estimated savings based on current calculations for Program Year 2021.  
Income-qualified programs are funded by California utility ratepayers and administered by Southern California Edison under the auspices of the California Public Utilities Commission. Programs are subject to change without notice. Terms and conditions apply.  
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## Community Outreach & Engagement

SCE increased its collaboration with Community Based Organizations (CBOs). SCE shared information with CBOs which in turn shared it with their constituents. The resources include information regarding rates, wildfire and emergency preparedness, critical care backup battery, IQP (CARE/FERA/ESA), medical baseline, and COVID-19 assistance to low-income, senior, access and functional needs, tribal, multicultural, hard-to-reach, and high fire risk communities.

### FERA Partners (Capitation Agencies)

| Capitation Agencies   |     |
|-----------------------|-----|
| ESA Leads             | N/A |
| FERA Enrollments      | 1   |
| FERA Recertifications | N/A |

### 3.3 FERA Recertification Complaints

**3.3.1 Report the number of customer complaints received (formal or informal, however, and wherever received) about their FERA recertification efforts, with the nature of the complaints and resolution.**

There were no FERA recertification complaints for the month of September.

### 3.4 Pilots and Studies

#### 3.4.1 FERA Program Studies

The statewide Categorical Study will examine the relative alignment of the means-tested programs currently used as proxies for low income to enable enrollment in ESA, CARE and FERA. The study will also examine other programs and the potential of the programs to facilitate automatic enrollment in the income qualified programs. SDG&E is the contract manager for the study. During January and February of 2022, the scope of work was discussed and vetted with the study working group. The work scope has been finalized and the Request for Proposals (RFP) were released to potential bidders. The proposal review process completed in April 2022. Evergreen Economics has been selected as the research consultant. A public workshop on the draft research plan is expected to be held during Q3.

#### 3.4.2 FERA Program Pilot

FERA currently has no program pilot underway.

## **4 APPENDIX A – ESA, CARE, AND FERA PROGRAM TABLES**

### **4.1 ESA Program Summary Expenses**

**ESA Program** - Table 1 - Main Program (SF, MH, MF In-Unit) Expenses

**ESA Program** - Table 1A – MF In-Unit, MF CAM, MFWB, Pilot(s) and CSD Leveraging Program Expenses

**ESA Program** - Table 2 - Program Expenses & Energy Savings by Measures Installed (SF, MH, MF In-Unit)

**ESA Program** - Table 2A - Program Expenses & Energy Savings by Measures Installed (CSD Leveraging)

**ESA Program** - Table 2B - Program Expenses & Energy Savings by Measures Installed (Multifamily Common Area Measures)

**ESA Program** – Table 2B-1 – Eligible Common Area Measures List

**ESA Program** - Table 2C - Pilot Plus and Pilot Deep Program Expenses & Energy Savings by Measures Installed

**ESA Program** - Table 2D – Pilot Program Expenses & Energy Savings by Measures Installed

**ESA Program** - Table 3A, 3B, 3C, 3D, & 3F - Average Bill Savings per Treated Home

**ESA Program** - Table 4A, 4B, 4C, & 4D – Homes/Buildings Treated

**ESA Program** - Table 5A, 5B, 5C, & 5D - Program Customer Summary

**ESA Program** - Table 6 - Expenditures for Pilots and Studies

**ESA Program** – Table 7 – Customer Segment Participation/Enrollments

**ESA Program** – Table 8 – Clean Energy Referral, Leveraging, and Coordination

**ESA Program** – Table 9 – Tribal Outreach

### **4.2 CARE Program Tables**

**CARE Program** - Table 1 - CARE Overall Program Expenses

**CARE Program** - Table 2 - CARE Enrollment, Recertification, Attrition, and Penetration

**CARE Program** - Table 3a & 3b - CARE Post-Enrollment Verification Results (Model & High Usage)

**CARE Program - Table 4 - Enrollment by County**

**CARE Program - Table 5 - Recertification Results**

**CARE Program - Table 6 - Capitation Contractors**

**CARE Program - Table 7 - Expenditures for Pilots and Studies**

**CARE Program - Table 8 - Disadvantage Communities Enrollment Rate**

**CARE Program - Table 8a - Top 10 Lowest Enrollment Rates**

#### **4.3 FERA Program Tables**

**FERA Program - Table 1 - FERA Overall Program Expenses**

**FERA Program - Table 2 - FERA Enrollment, Recertification, Attrition, and Penetration**

**FERA Program - Table 3a & 3b - FERA Post-Enrollment Verification Results (Model & High Usage)**

**FERA Program - Table 4 - Enrollment by County**

**FERA Program - Table 5 - Recertification Results**

**FERA Program - Table 6 - Capitation Contractors**



**Energy Savings Assistance Program Table - Summary Expenses**  
**Southern California Edison**  
**Through September 2022**

| ESA Program:                              | Authorized Budget    |     |                      | Current Month Expenses |     |                     | Year to Date Expenses |     |                      | % of Budget Spent YTD |     |            |
|---|----------------------|-----|----------------------|------------------------|-----|---------------------|-----------------------|-----|----------------------|-----------------------|-----|------------|
|   | Electric             | Gas | Total                | Electric               | Gas | Total               | Electric              | Gas | Total                | Electric              | Gas | Total      |
| ESA Main Program (SF and MH)              | \$ 63,719,040        |     | \$ 63,719,040        | \$ 3,361,449           |     | \$ 3,361,449        | \$ 45,779,217         |     | \$ 45,779,217        | 72%                   |     | 72%        |
| ESA Multifamily In-Unit                   | \$ -                 |     | \$ -                 | \$ -                   |     | \$ -                | \$ -                  |     | \$ -                 | 0%                    |     | 0%         |
| ESA Multifamily Common Area Measures      | \$ 1,800,000         |     | \$ 1,800,000         | \$ 60,807              |     | \$ 60,807           | \$ 1,170,160          |     | \$ 1,170,160         | 65%                   |     | 65%        |
| ESA Multifamily Whole Building            | \$ -                 |     | \$ -                 | \$ -                   |     | \$ -                | \$ -                  |     | \$ -                 | 0%                    |     | 0%         |
| ESA Pilot Plus and Pilot Deep             | \$ 3,884,864         |     | \$ 3,884,864         | \$ -                   |     | \$ -                | \$ -                  |     | \$ -                 | 0%                    |     | 0%         |
| Building Electrification Retrofit Pilot   | \$ 4,087,060         |     | \$ 4,087,060         | \$ 9,054               |     | \$ 9,054            | \$ 28,839             |     | \$ 28,839            | 1%                    |     | 1%         |
| Clean Energy Homes New Construction Pilot | \$ 1,810,000         |     | \$ 1,810,000         | \$ -                   |     | \$ -                | \$ -                  |     | \$ -                 | 0%                    |     | 0%         |
| CSD Leveraging                            | \$ -                 |     | \$ -                 | \$ -                   |     | \$ -                | \$ -                  |     | \$ -                 | 0%                    |     | 0%         |
|   |                      |     |                      |                        |     |                     |                       |     |                      |                       |     |            |
| <b>ESA Program TOTAL</b>                  | <b>\$ 75,300,964</b> |     | <b>\$ 75,300,964</b> | <b>\$ 3,431,309</b>    |     | <b>\$ 3,431,309</b> | <b>\$ 46,978,216</b>  |     | <b>\$ 46,978,216</b> | <b>62%</b>            |     | <b>62%</b> |

**Energy Savings Assistance Program Table 1 - Main (SF, MH, MF In-Unit) Expenses  
Southern California Edison  
Through September 2022**

| Appliances                                  | Authorized Budget [1] |     |                      | Current Month Expenses [3] |     |                     | Year to Date Expenses |     |                      | % of Budget Spent YTD |     |            |
|---|-----------------------|-----|----------------------|----------------------------|-----|---------------------|-----------------------|-----|----------------------|-----------------------|-----|------------|
| ESA Program:                                | Electric              | Gas | Total                | Electric                   | Gas | Total               | Electric              | Gas | Total                | Electric              | Gas | Total      |
| Energy Efficiency                           | \$ 38,151,624         |     | \$ 38,151,624        |                            |     |                     |                       |     |                      |                       |     |            |
| AL 4702-E Approved Budget [2]               | \$ 14,727,388         |     | \$ 14,727,388        |                            |     |                     |                       |     |                      |                       |     |            |
| Appliances                                  |                       |     |                      | \$ 955,513                 |     | \$ 955,513          | \$ 11,750,900         |     | \$ 11,750,900        |                       |     |            |
| Customer Enrollment                         |                       |     |                      | \$ 13,667                  |     | \$ 13,667           | \$ 2,873,664          |     | \$ 2,873,664         |                       |     |            |
| Domestic Hot Water                          |                       |     |                      | \$ -                       |     | \$ -                | \$ 5,733              |     | \$ 5,733             |                       |     |            |
| Enclosure                                   |                       |     |                      | \$ -                       |     | \$ -                | \$ 15,816             |     | \$ 15,816            |                       |     |            |
| HVAC  |                       |     |                      | \$ 2,053,938               |     | \$ 2,053,938        | \$ 22,853,395         |     | \$ 22,853,395        |                       |     |            |
| In Home Education                           |                       |     |                      | \$ 3,200                   |     | \$ 3,200            | \$ 844,175            |     | \$ 844,175           |                       |     |            |
| Lighting                                    |                       |     |                      | \$ (6,572)                 |     | \$ (6,572)          | \$ 960,244            |     | \$ 960,244           |                       |     |            |
| Miscellaneous [5]                           |                       |     |                      | \$ 3,982                   |     | \$ 3,982            | \$ 2,886,413          |     | \$ 2,886,413         |                       |     |            |
| Pilot                                       |                       |     |                      | \$ -                       |     | \$ -                | \$ -                  |     | \$ -                 |                       |     |            |
| <b>Energy Efficiency TOTAL</b>              | <b>\$ 52,879,012</b>  |     | <b>\$ 52,879,012</b> | <b>\$ 3,023,728</b>        |     | <b>\$ 3,023,728</b> | <b>\$ 42,190,340</b>  |     | <b>\$ 42,190,340</b> | <b>80%</b>            |     | <b>80%</b> |
| Training Center                             | \$ 600,650            |     | \$ 600,650           | \$ -                       |     | \$ -                | \$ 33,775             |     | \$ 33,775            | 6%                    |     | 6%         |
| Workforce Education and Training            | \$ -                  |     | \$ -                 | \$ -                       |     | \$ -                | \$ -                  |     | \$ -                 | 0%                    |     | 0%         |
| Inspections                                 | \$ 1,677,406          |     | \$ 1,677,406         | \$ 61,219                  |     | \$ 61,219           | \$ 802,951            |     | \$ 802,951           | 48%                   |     | 48%        |
| Marketing and Outreach [4]                  | \$ 1,374,878          |     | \$ 1,374,878         | \$ 8,335                   |     | \$ 8,335            | \$ (138,845)          |     | \$ (138,845)         | -10%                  |     | -10%       |
| Studies                                     | \$ 225,000            |     | \$ 225,000           | \$ 9,166                   |     | \$ 9,166            | \$ 69,195             |     | \$ 69,195            | 31%                   |     | 31%        |
| Regulatory Compliance                       | \$ 691,730            |     | \$ 691,730           | \$ 22,367                  |     | \$ 22,367           | \$ 499,392            |     | \$ 499,392           | 72%                   |     | 72%        |
| General Administration                      | \$ 6,218,785          |     | \$ 6,218,785         | \$ 236,634                 |     | \$ 236,634          | \$ 2,282,716          |     | \$ 2,282,716         | 37%                   |     | 37%        |
| CPUC Energy Division                        | \$ 51,579             |     | \$ 51,579            | \$ -                       |     | \$ -                | \$ 39,693             |     | \$ 39,693            | 77%                   |     | 77%        |
| SPOC  | \$ 171,929            |     | \$ 171,929           | \$ 3,382                   |     | \$ 3,382            | \$ 28,328             |     | \$ 28,328            | 16%                   |     | 16%        |
| <b>TOTAL PROGRAM COSTS</b>                  | <b>\$ 63,719,040</b>  |     | <b>\$ 63,719,040</b> | <b>\$ 3,361,449</b>        |     | <b>\$ 3,361,449</b> | <b>\$ 45,779,217</b>  |     | <b>\$ 45,779,217</b> | <b>72%</b>            |     | <b>72%</b> |
| <b>Funded Outside of ESA Program Budget</b> |                       |     |                      |                            |     |                     |                       |     |                      |                       |     |            |
| Indirect Costs                              |                       |     |                      | \$ 88,645                  |     | \$ 88,645           | \$ 765,663            |     | \$ 765,663           |                       |     |            |
| NGAT Costs                                  |                       |     |                      |                            |     |                     |                       |     |                      |                       |     |            |

[1] Reflects the authorized 2022 Program Year budget approved in CPUC Decision 21-06-015, June 13, 2021. Includes ESA Core budget only. BE Pilot budgets reflected in Table 1A.

[2] Reflects the budget approved in AL 4702-E, Jan 26, 2022.

[3] Financial data for Energy Efficiency total monthly and year-to-date expenses are obtained from EMAPS; financial data for Training Center, Inspections, Marketing & Outreach, Measurement & Evaluation Studies, Regulatory Compliance, General Administration, and CPUC Energy Division monthly and year-to-date expenses are obtained from SAP.

[4] Negative amounts reflect reversal of December 2021 accruals

[5] Includes contractor advance payments

[X] Please indicate whether authorized budget includes shifted funds from previous years and/or prior program cycles. (Yes or No ) If yes, please specify amount, date fund-shifting activity

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

**Energy Savings Assistance Program Table 1A - MF In-Unit, MF CAM, and MFWB Expenses**  
**Southern California Edison**  
**Through September 2022**

| ESA Program (Multifamily):             | Authorized Budget [1] [2] |     |                     | Current Month Expenses |     |                  | Year to Date Expenses |     |                     | % of Budget Spent YTD |     |            |
|--|---------------------------|-----|---------------------|------------------------|-----|------------------|-----------------------|-----|---------------------|-----------------------|-----|------------|
|  | Electric                  | Gas | Total               | Electric               | Gas | Total            | Electric              | Gas | Total               | Electric              | Gas | Total      |
| ESA Multifamily In-Unit                | \$ -                      |     | \$ -                | \$ -                   |     | \$ -             | \$ -                  |     | \$ -                | 0%                    |     | 0%         |
| ESA Multifamily Common Area Measures   | \$ 1,800,000              |     | \$ 1,800,000        | \$ 60,807              |     | \$ 60,807        | \$ 1,170,160          |     | \$ 1,170,160        | 65%                   |     | 65%        |
| ESA Multifamily Whole Building         | \$ -                      |     | \$ -                | \$ -                   |     | \$ -             | \$ -                  |     | \$ -                | 0%                    |     | 0%         |
| <b>ESA Program (Multifamily) TOTAL</b> | <b>\$ 1,800,000</b>       |     | <b>\$ 1,800,000</b> | <b>\$ 60,807</b>       |     | <b>\$ 60,807</b> | <b>\$ 1,170,160</b>   |     | <b>\$ 1,170,160</b> | <b>65%</b>            |     | <b>65%</b> |

[1] Expenditures for MF In-Unit by end use is shown on ESA Summary Table.

[2] Expenditures for MF Common Area Measures by end use is shown on ESA Table 2B.

**Energy Savings Assistance Program Table 1A-1 - Pilot Plus and Pilot Deep Expenses**

|                                       | Authorized Budget [1] |     |                     | Current Month Expenses [2] |     |             | Year to Date Expenses [2] |     |             | % of Budget Spent YTD |     |           |
|---------------------------------------|-----------------------|-----|---------------------|----------------------------|-----|-------------|---------------------------|-----|-------------|-----------------------|-----|-----------|
|                                       | Electric              | Gas | Total               | Electric                   | Gas | Total       | Electric                  | Gas | Total       | Electric              | Gas | Total     |
| ESA Pilot Plus and Pilot Deep Program | \$ 3,884,864          |     | \$ 3,884,864        | \$ -                       |     | \$ -        | \$ -                      |     | \$ -        | 0%                    |     | 0%        |
| <b>TOTAL</b>                          | <b>\$ 3,884,864</b>   |     | <b>\$ 3,884,864</b> | <b>\$ -</b>                |     | <b>\$ -</b> | <b>\$ -</b>               |     | <b>\$ -</b> | <b>0%</b>             |     | <b>0%</b> |

[1] Expenditures for Pilot Plus and Pilot Deep by end use is shown on ESA Table 2C.

[2] Data will be reported once program is launched. Timing TBD.

**Energy Savings Assistance Program Table 1A-2 - Building Electrification Expenses**

|                                      | Authorized Budget [1] |     |                     | Current Month Expenses [2] |             |                 | Year to Date Expenses [2] |     |                  | % of Budget Spent YTD |     |           |
|--------------------------------------|-----------------------|-----|---------------------|----------------------------|-------------|-----------------|---------------------------|-----|------------------|-----------------------|-----|-----------|
|                                      | Electric              | Gas | Total               | Electric                   | Gas         | Total           | Electric                  | Gas | Total            | Electric              | Gas | Total     |
| ESA Building Electrification Program | \$ 4,087,060          |     | \$ 4,087,060        | \$ 9,054                   | \$ -        | \$ 9,054        | \$ 28,839                 |     | \$ 28,839        | 1%                    |     | 1%        |
| <b>TOTAL</b>                         | <b>\$ 4,087,060</b>   |     | <b>\$ 4,087,060</b> | <b>\$ 9,054</b>            | <b>\$ -</b> | <b>\$ 9,054</b> | <b>\$ 28,839</b>          |     | <b>\$ 28,839</b> | <b>1%</b>             |     | <b>1%</b> |

[1] Expenditures for Building Electrification by end use is shown on ESA Table 2D.

[2] Data will be reported once program is launched. Timing TBD.

**Energy Savings Assistance Program Table 1A-3 - Clean Energy Homes Expenses**

|                                | Authorized Budget [1] [2] |     |                     | Current Month Expenses [2] |             |             | Year to Date Expenses [2] |     |             | % of Budget Spent YTD |     |           |
|--------------------------------|---------------------------|-----|---------------------|----------------------------|-------------|-------------|---------------------------|-----|-------------|-----------------------|-----|-----------|
|                                | Electric                  | Gas | Total               | Electric                   | Gas         | Total       | Electric                  | Gas | Total       | Electric              | Gas | Total     |
| ESA Clean Energy Homes Program | \$ 1,810,000              |     | \$ 1,810,000        | \$ -                       | \$ -        | \$ -        | \$ -                      |     | \$ -        | 0%                    |     | 0%        |
| <b>TOTAL</b>                   | <b>\$ 1,810,000</b>       |     | <b>\$ 1,810,000</b> | <b>\$ -</b>                | <b>\$ -</b> | <b>\$ -</b> | <b>\$ -</b>               |     | <b>\$ -</b> | <b>0%</b>             |     | <b>0%</b> |

[1] Expenditures for Clean Energy Homes by end use is shown on ESA Table 2D.

[2] Data will be reported once program is launched. Timing TBD.

**Energy Savings Assistance Program Table 1A-4 - Leveraging - CSD Expenses**

|                              | Authorized Budget [1] |     |             | Current Month Expenses |             |             | Year to Date Expenses |     |             | % of Budget Spent YTD |     |           |
|------------------------------|-----------------------|-----|-------------|------------------------|-------------|-------------|-----------------------|-----|-------------|-----------------------|-----|-----------|
|                              | Electric              | Gas | Total       | Electric               | Gas         | Total       | Electric              | Gas | Total       | Electric              | Gas | Total     |
| ESA Program Leveraging - CSD | \$ -                  |     | \$ -        | \$ -                   |             | \$ -        | \$ -                  |     | \$ -        | 0%                    |     | 0%        |
| <b>TOTAL</b>                 | <b>\$ -</b>           |     | <b>\$ -</b> | <b>\$ -</b>            | <b>\$ -</b> | <b>\$ -</b> | <b>\$ -</b>           |     | <b>\$ -</b> | <b>0%</b>             |     | <b>0%</b> |

[1] Expenditures for CSD Leveraging by end use is shown on ESA Table 2A.

**NOTE: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.**

**Energy Savings Assistance Program Table 2 (SF, MH, MF In-Unit)**  
**Southern California Edison**  
**Through September 2022**

|  | ESA Program (Summary) Total |  |                  |                 |                 |               |                  |
|--|-----------------------------|--|------------------|-----------------|-----------------|---------------|------------------|
|  |                             | Year-To-Date Completed & Expensed Installation |                  |                 |                 |               |                  |
|  | Units                       | Quantity Installed                             | kWh [4] (Annual) | kW [4] (Annual) | Therms (Annual) | Expenses (\$) | % of Expenditure |
| Measures                                       |                             |  |                  |                 |                 |               |                  |
| Appliances                                     |                             |  |                  |                 |                 |               |                  |
| High Efficiency Clothes Washer                 | Home                        | 22   | 2,158            | 0               |                 | \$ 22,620     | 0.1%             |
| Refrigerators                                  | Home                        | 8,383  | 4,896,224        | 588             |                 | \$ 11,556,152 | 27.4%            |
| Clothes Dryer                                  | Each                        | -  | -                | -               |                 | \$ -          | 0.0%             |
| Dishwasher                                     | Each                        | -  | -                | -               |                 | \$ -          | 0.0%             |
| Freezer  | Each                        | 198  | 167,904          | 20              |                 | \$ 172,127    | 0.4%             |
| Domestic Hot Water                             |                             |  |                  |                 |                 |               |                  |
| Faucet Aerator                                 | Each                        | -  | -                | -               |                 | \$ -          | 0.0%             |
| Other Domestic Hot Water                       | Home                        | 93   | 5,088            | 1               |                 | \$ 3,807      | 0.0%             |
| Water Heater Tank and Pipe Insulation          | Home                        | 1  | 47               | 0               |                 | \$ 34         | 0.0%             |
| Low-Flow Showerhead / Combined Showerhead/TSV  | Home                        | -  | -                | -               |                 | \$ -          | 0.0%             |
| Water Heater Repair/Replacement                | Home                        | -  | -                | -               |                 | \$ -          | 0.0%             |
| Heat Pump Water Heater                         | Each                        | -  | -                | -               |                 | \$ -          | 0.0%             |
| Thermostatic Tub Spout/Diverter                | Each                        | -  | -                | -               |                 | \$ -          | 0.0%             |
| Thermostatic Shower Valve                      | Each                        | 22   | 998              | 0               |                 | \$ 1,892      | 0.0%             |
| New - Solar Water Heating                      | Each                        | -  | -                | -               |                 | \$ -          | 0.0%             |
| Enclosure[1]                                   |                             |  |                  |                 |                 |               |                  |
| Air Sealing / Envelope [1]                     | Home                        | 92   | 6,321            | 1               |                 | \$ 13,349     | 0.0%             |
| Caulking                                       | Home                        | -  | -                | -               |                 | \$ -          | 0.0%             |
| Diagnostic Air Sealing                         | Home                        | -  | -                | -               |                 | \$ -          | 0.0%             |
| Attic Insulation                               | Home                        | 2  | 430              | 0               |                 | \$ 2,468      | 0.0%             |
| Floor Insulation                               | Home                        | -  | -                | -               |                 | \$ -          | 0.0%             |
| HVAC   |                             |  |                  |                 |                 |               |                  |
| Furnace Repair/Replacement                     | Home                        | -  | -                | -               |                 | \$ -          | 0.0%             |
| Room A/C Replacement                           | Home                        | 164  | (25,047)         | (4)             |                 | \$ 178,526    | 0.4%             |
| Central A/C Replacement                        | Home                        | 2,970  | 1,022,764        | 153             |                 | \$ 17,683,801 | 41.9%            |
| Heat Pump Replacement                          | Home                        | 63   | 80,448           | 36              |                 | \$ 377,362    | 0.9%             |
| Evaporative Cooler (Replacement)               | Each                        | -  | -                | -               |                 | \$ -          | 0.0%             |
| Evaporative Cooler (Installation)              | Home                        | 2,479  | 1,390,719        | 209             |                 | \$ 3,215,617  | 7.6%             |
| Duct Testing and Sealing                       | Home                        | 2,796  | -                | -               |                 | \$ 594,720    | 1.4%             |
| Efficient Fan Control                          | Home                        | 47   | 3,206            | 2               |                 | \$ 14,805     | 0.0%             |
| Prescriptive Duct Sealing                      | Home                        | -  | -                | -               |                 | \$ -          | 0.0%             |
| Smart Thermostat                               | Each                        | 2,501  | 702,415          | -               |                 | \$ 788,564    | 1.9%             |
| Portable A/C                                   | Each                        | -  | -                | -               |                 | \$ -          | 0.0%             |
| Central Heat Pump-FS (propane or gas space)    | Each                        | -  | -                | -               |                 | \$ -          | 0.0%             |
| Wholehouse Fan                                 | Each                        | -  | -                | -               |                 | \$ -          | 0.0%             |
| Maintenance                                    |                             |  |                  |                 |                 |               |                  |
| Furnace Clean and Tune                         | Home                        | -  | -                | -               |                 | \$ -          | 0.0%             |
| Central A/C Tune up                            | Home                        | -  | -                | -               |                 | \$ -          | 0.0%             |
| Evaporative Cooler Maintenance                 | Home                        | -  | -                | -               |                 | \$ -          | 0.0%             |
| Cold Storage                                   | Each                        | -  | -                | -               |                 | \$ -          | 0.0%             |
| Lighting                                       |                             |  |                  |                 |                 |               |                  |
| Compact Fluorescent Lights (CFL)               | Each                        | -  | -                | -               |                 | \$ -          | 0.0%             |
| Exterior Hard wired CFL fixture                | Each                        | -  | -                | -               |                 | \$ -          | 0.0%             |
| Exterior Hard wired LED fixture                | Each                        | 87   | 1,271            | -               |                 | \$ 8,124      | 0.0%             |
| LED A-lamp                                     | Each                        | 83,215   | 3,220,189        | 391             |                 | \$ 738,881    | 1.8%             |
| LED Torchiere Lamp                             | Each                        | 2,886  | 206,360          | 24              |                 | \$ 203,518    | 0.5%             |
| Torchiere                                      | Each                        | -  | -                | -               |                 | \$ -          | 0.0%             |
| LED Reflector Lamp                             | Each                        | 1,187  | 25,284           | 3               |                 | \$ 9,721      | 0.0%             |
| Miscellaneous                                  |                             |  |                  |                 |                 |               |                  |
| Pool Pumps                                     | Home                        | 683  | 683,683          | 212             |                 | \$ 887,750    | 2.1%             |
| Smart Power Strip - Tier 1                     | Home                        | 24   | -                | -               |                 | \$ 1,328      | 0.0%             |
| Smart Power Strip - Tier 2                     | Each                        | 26,625   | 3,724,674        | 764             |                 | \$ 1,994,612  | 4.7%             |
| Air Purifier                                   | Home                        | -  | -                | -               |                 | \$ -          | 0.0%             |
| Comprehensive Home Health and Safety Check-up  | Home                        | -  | -                | -               |                 | \$ -          | 0.0%             |
| CO and Smoke Alarm                             | Each                        | -  | -                | -               |                 | \$ -          | 0.0%             |
| Pilots   |                             |  |                  |                 |                 |               |                  |
| Customer Enrollment                            |                             |  |                  |                 |                 |               |                  |
| ESA Outreach & Assessment                      | Home                        | 39,496   | -                | -               |                 | \$ 2,873,664  | 6.8%             |
| ESA In-Home Energy Education                   | Home                        | 33,766   | -                | -               |                 | \$ 844,175    | 2.0%             |
| Total Savings/Expenditures                     |                             |  | 16,115,137       | 2,401           |                 | \$ 42,187,617 |                  |
| Total Households Weatherized [2]               |                             | 127  |                  |                 |                 |               |                  |
| Households Treated                             | Total                       |  |                  |                 |                 |               |                  |
| - Single Family Households Treated             | Home                        | 24,320   |                  |                 |                 |               |                  |
| - Multi-family Households Treated (In-unit)    | Home                        | 8,211  |                  |                 |                 |               |                  |
| - Mobile Homes Treated                         | Home                        | 2,116  |                  |                 |                 |               |                  |
| Total Number of Households Treated             | Home                        | 34,647   |                  |                 |                 |               |                  |
| # Eligible Households to be Treated for PY [3] | Home                        | 27,051   |                  |                 |                 |               |                  |
| % of Households Treated                        | %                           | 128%   |                  |                 |                 |               |                  |
| - Master-Meter Households Treated              | Home                        | 1,747  |                  |                 |                 |               |                  |

[1] Envelope and Air Sealing Measures may include outlet cover plate gaskets, attic access weatherization, weatherstripping - door, caulking and minor home repairs. Minor home repairs predominantly are door jamb repair / replacement, door repair, and window putty.

[2] Weatherization may consist of attic insulation, attic access weatherization, weatherstripping - door, caulking, & minor home repairs

[3] Based on authorized 2022 Program Year budget approved in CPUC decision 21-06-015, June 13, 2021.

[4] Savings are based on DNV/GL Impact Evaluation Program Years 2015-2017 for measures studied by that evaluation. Savings for all other measures are based on SCE or Statewide Work Papers.

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

Note: Any measures noted as 'NEW' have been added during the course of this program year.

Note: Any measures noted as 'REMOVED', are no longer offered by the program but have been kept for tracking purposes.

**Energy Savings Assistance Program Table 2A  
Southern California Edison  
Through September 2022**

| Measures  | Units | ESA Program - CSD Leveraging                   |                     |                    |                        |               |                  |
|---|-------|--|---------------------|--------------------|------------------------|---------------|------------------|
|   |       | Year-To-Date Completed & Expensed Installation |                     |                    |                        |               |                  |
|   |       | Quantity Installed                             | kWh [4]<br>(Annual) | kW [4]<br>(Annual) | Therms [4]<br>(Annual) | Expenses (\$) | % of Expenditure |
| <b>Appliances</b>                                   |       |  |                     |                    |                        |               |                  |
| High Efficiency Clothes Washer                      | Each  |  |                     |                    |                        |               |                  |
| Refrigerator  | Each  |  |                     |                    |                        |               |                  |
| New - Clothes Dryer                                 | Each  |  |                     |                    |                        |               |                  |
| New - Dishwasher                                    | Each  |  |                     |                    |                        |               |                  |
| Freezers  | Each  |  |                     |                    |                        |               |                  |
| <b>Domestic Hot Water</b>                           |       |  |                     |                    |                        |               |                  |
| Faucet Aerator                                      | Each  |  |                     |                    |                        |               |                  |
| Other Domestic Hot Water[3]                         | Home  |  |                     |                    |                        |               |                  |
| Water Heater Tank and Pipe Insulation               | Home  |  |                     |                    |                        |               |                  |
| Water Heater Repair/Replacement                     | Home  |  |                     |                    |                        |               |                  |
| Low-Flow Showerhead / Combined Showerhead/TSV       | Home  |  |                     |                    |                        |               |                  |
| Heat Pump Water Heater                              | Each  |  |                     |                    |                        |               |                  |
| Thermostatic Tub Spout/Diverter                     | Each  |  |                     |                    |                        |               |                  |
| Thermostatic Shower Valve                           | Each  |  |                     |                    |                        |               |                  |
| New - Solar Water Heating                           |       |  |                     |                    |                        |               |                  |
| <b>Enclosure[1]</b>                                 |       |  |                     |                    |                        |               |                  |
| Air Sealing   | Home  |  |                     |                    |                        |               |                  |
| Caulking  | Home  |  |                     |                    |                        |               |                  |
| New - Diagnostic Air Sealing                        | Home  |  |                     |                    |                        |               |                  |
| Attic Insulation                                    | Home  |  |                     |                    |                        |               |                  |
| New - Floor Insulation                              | Home  |  |                     |                    |                        |               |                  |
| <b>HVAC</b>   |       |  |                     |                    |                        |               |                  |
| Removed - FAU Standing Pilot Conversion             | Each  |  |                     |                    |                        |               |                  |
| Furnace Repair/Replacement                          | Each  |  |                     |                    |                        |               |                  |
| Room A/C Replacement                                | Each  |  |                     |                    |                        |               |                  |
| Central A/C replacement                             | Each  |  |                     |                    |                        |               |                  |
| Heat Pump Replacement                               | Each  |  |                     |                    |                        |               |                  |
| Evaporative Cooler (Replacement)                    | Each  |  |                     |                    |                        |               |                  |
| Evaporative Cooler (Installation)                   | Each  |  |                     |                    |                        |               |                  |
| Duct Test and Seal                                  | Home  |  |                     |                    |                        |               |                  |
| Energy Efficient Fan Control                        | Home  |  |                     |                    |                        |               |                  |
| New - Prescriptive Duct Sealing                     | Home  |  |                     |                    |                        |               |                  |
| High Efficiency Forced Air Unit (HE FAU)            | Home  |  |                     |                    |                        |               |                  |
| Removed - A/C Time Delay                            | Home  |  |                     |                    |                        |               |                  |
| Smart Thermostat                                    | Home  |  |                     |                    |                        |               |                  |
| New - Portable A/C                                  | Each  |  |                     |                    |                        |               |                  |
| New - Central Heat Pump-FS (propane or gas space)   |       |  |                     |                    |                        |               |                  |
| New - Wholehouse Fan                                |       |  |                     |                    |                        |               |                  |
| <b>Maintenance</b>                                  |       |  |                     |                    |                        |               |                  |
| Furnace Clean and Tune                              | Home  |  |                     |                    |                        |               |                  |
| Central A/C Tune up                                 | Home  |  |                     |                    |                        |               |                  |
| New - Evaporative Cooler Maintenance                | Home  |  |                     |                    |                        |               |                  |
| <b>Lighting</b>                                     |       |  |                     |                    |                        |               |                  |
| Removed - Interior Hard wired LED fixtures          | Each  |  |                     |                    |                        |               |                  |
| Exterior Hard wired LED fixtures                    | Each  |  |                     |                    |                        |               |                  |
| Removed - LED Torchere                              | Each  |  |                     |                    |                        |               |                  |
| Removed - Occupancy Sensor                          | Each  |  |                     |                    |                        |               |                  |
| Removed - LED Night Light                           | Each  |  |                     |                    |                        |               |                  |
| LED Reflector Bulbs                                 | Each  |  |                     |                    |                        |               |                  |
| LED A-Lamps   | Each  |  |                     |                    |                        |               |                  |
| <b>Miscellaneous</b>                                |       |  |                     |                    |                        |               |                  |
| Pool Pumps  | Each  |  |                     |                    |                        |               |                  |
| Power Strip   | Each  |  |                     |                    |                        |               |                  |
| Power Strip Tier II                                 | Each  |  |                     |                    |                        |               |                  |
| NEW - Air Purifier                                  | Home  |  |                     |                    |                        |               |                  |
| Cold Storage  | Each  |  |                     |                    |                        |               |                  |
| New - Comprehensive Home Health and Safety Check-up | Home  |  |                     |                    |                        |               |                  |
| New - CO and Smoke Alarm                            | Each  |  |                     |                    |                        |               |                  |
| <b>Pilots</b>                                       |       |  |                     |                    |                        |               |                  |
| <b>Customer Enrollment</b>                          |       |  |                     |                    |                        |               |                  |
| ESA Outreach & Assessment                           | Home  |  |                     |                    |                        |               |                  |
| ESA In-Home Energy Education                        | Home  |  |                     |                    |                        |               |                  |
| <b>Total Savings/Expenditures</b>                   |       |  |                     |                    |                        |               |                  |
| Total Households Weatherized [2]                    |       |  |                     |                    |                        |               |                  |
| <b>CSD MF Tenant Units Treated</b>                  |       |  | <b>Total</b>        |                    |                        |               |                  |
|   |       |  |                     |                    |                        |               |                  |
|   |       |  |                     |                    |                        |               |                  |

[1] Envelope and Air Sealing Measures may include outlet cover plate gaskets, attic access weatherization, weatherstripping - door, caulking and minor home  
[2] Weatherization may consist of attic insulation, attic access weatherization, weatherstripping - door, caulking, & minor home repairs.

[3] Savings are based on DNV/GL Impact Evaluation Program Years 2015-2017 for measures studied by that evaluation. Savings for all other measures are based on SCE or Statewide Work Papers

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

Note: Any measures noted as 'NEW' have been added during the course of this program year.

Note: Any measures noted as 'REMOVED', are no longer offered by the program but have been kept for tracking purposes.

**Energy Savings Assistance CAM Program Table 2B-1, Eligible Common Area Measures List**  
**Southern California Edison**  
**Through September 2022**

| Common Area Measures Category and Eligible Measures Title [1] | Effective Date | End Date[2] | Eligible Climate Zones [3] |
|---|----------------|-------------|----------------------------|
| <b>Appliances</b>   |                |             |                            |
| Pool Pumps  | 10/1/2018      | 6/30/2021   | All                        |
| <b>Domestic Hot Water</b>                                     |                |             |                            |
|   |                |             |                            |
| <b>Envelope</b>   |                |             |                            |
|   |                |             |                            |
| <b>Enclosure</b>  |                |             |                            |
| Air Sealing / Envelope [1]                                    | 10/1/2018      | 6/30/2021   | All                        |
| Attic Insulation  | 10/1/2018      | 6/30/2021   | All                        |
| <b>HVAC</b>   |                |             |                            |
| Room A/C Replacement  | 10/1/2018      | 6/30/2021   | 10, 13, 14, 15, 16         |
| Central A/C replacement                                       | 10/1/2018      | 6/30/2021   | 13, 14, 15                 |
| Heat Pump Replacement   | 10/1/2018      | 6/30/2021   | 13, 14, 15                 |
| Evaporative Cooler (Installation)                             | 10/1/2018      | 6/30/2021   | 10, 13, 14, 15, 16         |
| MF Smart Thermostat   | 10/1/2018      | 6/30/2021   | 10, 13, 14, 15, 16         |
| <b>Lighting</b>   |                |             |                            |
| MF Ext Parking Lot  | 1/1/2021       | 6/30/2021   | All                        |
| MF Landscape Lighting   | 10/1/2018      | 6/30/2021   | All                        |
| MF LED A-Lamp   | 10/1/2018      | 6/30/2021   | All                        |
| MF LED Exit Sign  | 10/1/2018      | 6/30/2021   | All                        |
| MF LED Exterior Fixture                                       | 10/1/2018      | 6/30/2021   | All                        |
| MF LED Interior Fixture                                       | 10/1/2018      | 6/30/2021   | All                        |
| MF LED PL-Lamps   | 10/1/2018      | 6/30/2021   | All                        |
| MF LED Pool and Spa Lighting                                  | 10/1/2018      | 6/30/2021   | All                        |
| MF LED Reflector Lamp   | 10/1/2018      | 6/30/2021   | All                        |
| MF LED Torchiere Lamp   | 10/1/2018      | 6/30/2021   | All                        |
| MF LED T5 UL Type A   | 8/17/2019      | 6/30/2021   | All                        |
| MF LED T8 UL Type A   | 8/17/2019      | 6/30/2021   | All                        |
| <b>Miscellaneous</b>  |                |             |                            |
| Smart Power Strips - Tier 1                                   | 10/1/2018      | 6/30/2021   | All                        |
| New - Smart Power Strips - Tier 2                             | 10/1/2018      | 6/30/2021   | All                        |

Standard Notes (do not delete)

1. Measures list may change based on available information on both costs and benefits (including energy benefits as well as non-energy benefits) and may vary across climate zones. This is not a list of installed measures, it is a list of eligible measures.

**Table 2B-1 Column A should match Table 2B Column A for eligible (not canceled) measures.**

2. Only complete if measure is canceled or discontinued

3. Defined as CEC California Building Climate Zones

[https://www.energy.ca.gov/maps/renewable/building\\_climate\\_zones.html](https://www.energy.ca.gov/maps/renewable/building_climate_zones.html)

**Energy Savings Assistance Common Area Measures Program Table 2B**  
**Southern California Edison**  
**Through September 2022**

| Table 2B ESA Program - Multifamily Common Area Measures <sup>6</sup> |                                   |                    |   |              |             |                 |               |                  |
|--|-----------------------------------|--------------------|---|--------------|-------------|-----------------|---------------|------------------|
| Year-To-Date Completed & Expensed Installation                       |                                   |                    |   |              |             |                 |               |                  |
| ESA CAM Measures[1][6]   | Units (of Measure such as "each") | Quantity Installed | Number of Units for Cap-kBTU/h and Cap-Tons | kWh (Annual) | kW (Annual) | Therms (Annual) | Expenses (\$) | % of Expenditure |
| <b>Appliances</b>  |                                   |                    |   |              |             |                 |               |                  |
| Freezer  | Each                              | -                  |   | -            | -           |                 | \$ -          | 0.0%             |
| High Efficiency Clothes Washer                                       | Home                              | -                  |   | -            | -           |                 | \$ -          | 0.0%             |
| Refrigerators  | Each                              | 2                  |   | 1,212        | 0           |                 | \$ 2,752      | 0.2%             |
| <b>Domestic Hot Water</b>  |                                   |                    |   |              |             |                 |               |                  |
| Central Boiler   | Cap-kBTU/h                        | -                  |   | -            | -           |                 | \$ -          | 0.0%             |
| Faucet Aerator   | Each                              | -                  |   | -            | -           |                 | \$ -          | 0.0%             |
| Pipe Insulation  | Home                              | -                  |   | -            | -           |                 | \$ -          | 0.0%             |
| <b>Envelope</b>  |                                   |                    |   |              |             |                 |               |                  |
|  |                                   |                    |   |              |             |                 |               | 0.0%             |
|  |                                   |                    |   |              |             |                 |               | 0.0%             |
| <b>HVAC</b>  |                                   |                    |   |              |             |                 |               |                  |
| AC Tune-up   | Cap-Tons                          | -                  |   | -            | -           |                 | \$ -          | 0.0%             |
| Central A/C Replacement  | Home                              | 5                  |   | 1,136        | 0.17        | -               | \$ 45,327     | 3.9%             |
| MF Duct Test Inspection  | Home                              | 3                  |   | -            | -           |                 | \$ 315        | 0.0%             |
| Duct Testing and Sealing   | Home                              | 5                  |   | -            | -           |                 | \$ 2,600      | 0.2%             |
| Furnace Replacement  | Cap-kBTU/h                        | -                  |   | -            | -           |                 | \$ -          | 0.0%             |
| HEAT Pump Split System   | Cap-Tons                          | -                  |   | -            | -           |                 | \$ -          | 0.0%             |
| HEAT Pump Split System   | Each                              | -                  |   | -            | -           |                 | \$ -          | 0.0%             |
| Heat Pump Replacement  | Each                              | 1                  |   | 1,636        | 0.74        |                 | \$ 15,818     | 1.4%             |
| Inspection   | Each                              | 17                 |   | -            | -           |                 | \$ 3,570      | 0.3%             |
| Programmable Thermostat  | Each                              | -                  |   | -            | -           |                 | \$ -          | 0.0%             |
| Smart Thermostat   | Each                              | 29                 |   | 7,928        | -           |                 | \$ 7,000      | 0.6%             |
| <b>Lighting</b>  |                                   |                    |   |              |             |                 |               |                  |
| Exterior Parking Lot   | Each                              | 1,208              |   | 350,230      |             |                 | \$ 141,117    | 12.1%            |
| LED A-Lamp   | Each                              | 541                |   | 123,663      | 2.45        |                 | \$ 5,780      | 0.5%             |
| LED Exit Sign  | Each                              | 186                |   | 67,024       | 10.85       |                 | \$ 16,767     | 1.4%             |
| Exterior LED Fixture   | Each                              | 4,029              |   | 213,343      | -           |                 | \$ 532,061    | 45.5%            |
| Interior LED Fixture   | Fixture                           | 3,099              |   | 69,727       | 8.10        |                 | \$ 345,293    | 29.5%            |
| Exterior LED Lighting  | Fixture                           | -                  |   | -            | -           |                 | \$ -          | 0.0%             |
| Exterior LED Lighting - Pool   | Lamp                              | -                  |   | -            | -           |                 | \$ -          | 0.0%             |
| Interior LED Exit Sign   | Fixture                           | -                  |   | -            | -           |                 | \$ -          | 0.0%             |
| Interior LED Lighting  | Kilolumen                         | -                  |   | -            | -           |                 | \$ -          | 0.0%             |
| Interior LED Screw-in  | Lamp                              | -                  |   | -            | -           |                 | \$ -          | 0.0%             |
| Interior TLED Type A Lamps   | Lamp                              | -                  |   | -            | -           |                 | \$ -          | 0.0%             |
| Interior TLED Type C Lamps   | Lamp                              | -                  |   | -            | -           |                 | \$ -          | 0.0%             |
| LED PL-Lamps   | Each                              | 778                |   | 59,486       | 0.61        |                 | \$ 9,399      | 0.8%             |
| LED Pool and Spa Lighting  | Each                              | 3                  |   | 2,628        | -           |                 | \$ 1,449      | 0.1%             |
| LED Reflector Lamp   | Each                              | 279                |   | 2,724        | 0.03        |                 | \$ 1,824      | 0.2%             |
| LED T-Lamp   | Each                              | 1,992              |   | 98,043       | 1.62        |                 | \$ 19,200     | 1.6%             |
| <b>Miscellaneous</b>   |                                   |                    |   |              |             |                 |               |                  |
| Tier-2 Smart Power Strip   | Each                              | -                  |   | -            | -           |                 | \$ -          | 0.0%             |
| Pool Pumps   | Home                              | 2                  |   | 18,478       | 0.77        |                 | \$ 6,757      | 0.6%             |
| Variable Speed Pool Pump   | Each                              | -                  |   | -            | -           |                 | \$ -          | 0.0%             |
| <b>MF CAM Enrollment Fees</b>  |                                   |                    |   |              |             |                 |               |                  |
| Enrollment Fees  | Homes                             | 32                 |   | -            | -           |                 | \$ 13,131     | 1.1%             |
| <b>Ancillary Services</b>  |                                   |                    |   |              |             |                 |               |                  |
| Audit  |                                   | -                  |   | -            | -           |                 | \$ -          | 0.0%             |
| <b>Total</b>   |                                   | 12,211             |   | 1,017,258    | 25.48       |                 | \$ 1,170,160  |                  |

| Multifamily Properties Treated  | Number |
|---|--------|
| Total Number of Multifamily Properties Treated <sup>2</sup>                   | 39     |
| Subtotal of Master-metered Multifamily Properties Treated                     | 3      |
| Total Number of Multifamily Tenant Units w/in Properties Treated <sup>3</sup> | 40     |
| Total Number of buildings w/in Properties Treated                             | 39     |

| ESA Program - Multifamily Comm        | Year to Date Expenses |      |              |
|---------------------------------------|-----------------------|------|--------------|
|                                       | Electric              | Gas  | Total        |
| Administration                        |                       |      | \$ -         |
| Direct Implementation (Non-Incentive) |                       |      | \$ -         |
| Direct Implementation                 | \$ 1,170,160          |      | \$ 1,170,160 |
| <<Includes measures costs             |                       |      |              |
| <b>TOTAL MF CAM COSTS</b>             | \$ 1,170,160          | \$ - | \$ 1,170,160 |

- Measures are customized by each IOU, see "Table 2B-1, Eligible Measures List". Measures list may change based on available information on both costs and benefits and may vary across climate zones. Each IOU should fill out Table 2B as it pertains to their program. Table 2B-1 Column A should match Table 2B Column A for eligible (not canceled) measures.
- Multifamily properties are sites with at least five (5) or more dwelling units. The properties may have multiple buildings.
- Multifamily tenant units are the number of dwelling units located within properties treated. This number does not represent the same number
- Audit costs may be covered by other programs or projects may utilize previous audits. Not all participants will have an audit cost associated with their project.
- Applicable to Deed-Restricted, government and non-profit owned multi-family buildings described in D.16-11-022, modified by D.17-12-009.
- Commissioning costs, as allowable per the Decision, are included in measures total cost unless otherwise noted.
- All savings are calculated based on SCE or Statewide Work Papers, or proxy values from most recent ESA Program Impact Evaluation for
- MF lighting also includes occupancy sensors.

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD

**Energy Savings Assistance Program Table 2C Pilot Plus and Pilot Deep**  
**Southern California Edison**  
**Through September 2022**

|                                    |       | ESA Program - Pilot Plus [1]                   |              |             |                 |               |                  |                                    |       | ESA Program - Pilot Deep [1]                   |              |             |                 |               |                  |
|------------------------------------|-------|--|--------------|-------------|-----------------|---------------|------------------|------------------------------------|-------|--|--------------|-------------|-----------------|---------------|------------------|
|                                    |       | Year-To-Date Completed & Expensed Installation |              |             |                 |               |                  |                                    |       | Year-To-Date Completed & Expensed Installation |              |             |                 |               |                  |
| Measures                           | Units | Quantity Installed                             | kWh (Annual) | kW (Annual) | Therms (Annual) | Expenses (\$) | % of Expenditure | Measures                           | Units | Quantity Installed                             | kWh (Annual) | kW (Annual) | Therms (Annual) | Expenses (\$) | % of Expenditure |
| Appliances                         |       |  |              |             |                 |               |                  | Appliances                         |       |  |              |             |                 |               |                  |
|                                    | Each  | -  | -            | -           |                 | \$ -          | 0.0%             |                                    | Each  | -  | -            | -           |                 | \$ -          | 0.0%             |
|                                    | Each  | -  | -            | -           |                 | \$ -          | 0.0%             |                                    | Each  | -  | -            | -           |                 | \$ -          | 0.0%             |
|                                    | Each  | -  | -            | -           |                 | \$ -          | 0.0%             |                                    | Each  | -  | -            | -           |                 | \$ -          | 0.0%             |
| Domestic Hot Water                 |       |  |              |             |                 |               |                  | Domestic Hot Water                 |       |  |              |             |                 |               |                  |
|                                    | Home  | -  | -            | -           |                 | \$ -          | 0.0%             |                                    | Home  | -  | -            | -           |                 | \$ -          | 0.0%             |
|                                    | Each  | -  | -            | -           |                 | \$ -          | 0.0%             |                                    | Each  | -  | -            | -           |                 | \$ -          | 0.0%             |
|                                    | Each  | -  | -            | -           |                 | \$ -          | 0.0%             |                                    | Each  | -  | -            | -           |                 | \$ -          | 0.0%             |
|                                    | Each  | -  | -            | -           |                 | \$ -          | 0.0%             |                                    | Each  | -  | -            | -           |                 | \$ -          | 0.0%             |
| Enclosure                          |       |  |              |             |                 |               |                  | Enclosure                          |       |  |              |             |                 |               |                  |
|                                    | Home  | -  | -            | -           |                 | \$ -          | 0.0%             |                                    | Home  | -  | -            | -           |                 | \$ -          | 0.0%             |
|                                    | Home  | -  | -            | -           |                 | \$ -          | 0.0%             |                                    | Home  | -  | -            | -           |                 | \$ -          | 0.0%             |
|                                    | Home  | -  | -            | -           |                 | \$ -          | 0.0%             |                                    | Home  | -  | -            | -           |                 | \$ -          | 0.0%             |
| HVAC                               |       |  |              |             |                 |               |                  | HVAC                               |       |  |              |             |                 |               |                  |
|                                    | Each  | -  | -            | -           |                 | \$ -          | 0.0%             |                                    | Each  | -  | -            | -           |                 | \$ -          | 0.0%             |
|                                    | Each  | -  | -            | -           |                 | \$ -          | 0.0%             |                                    | Each  | -  | -            | -           |                 | \$ -          | 0.0%             |
|                                    | Home  | -  | -            | -           |                 | \$ -          | 0.0%             |                                    | Home  | -  | -            | -           |                 | \$ -          | 0.0%             |
|                                    | Home  | -  | -            | -           |                 | \$ -          | 0.0%             |                                    | Home  | -  | -            | -           |                 | \$ -          | 0.0%             |
|                                    | Home  | -  | -            | -           |                 | \$ -          | 0.0%             |                                    | Home  | -  | -            | -           |                 | \$ -          | 0.0%             |
| Maintenance                        |       |  |              |             |                 |               |                  | Maintenance                        |       |  |              |             |                 |               |                  |
|                                    | Home  | -  | -            | -           |                 | \$ -          | 0.0%             |                                    | Home  | -  | -            | -           |                 | \$ -          | 0.0%             |
|                                    | Home  | -  | -            | -           |                 | \$ -          | 0.0%             |                                    | Home  | -  | -            | -           |                 | \$ -          | 0.0%             |
| Lighting                           |       |  |              |             |                 |               |                  | Lighting                           |       |  |              |             |                 |               |                  |
|                                    | Each  |  |              |             |                 | \$ -          | 0.0%             |                                    | Each  |  |              |             |                 | \$ -          | 0.0%             |
|                                    | Each  |  |              |             |                 | \$ -          | 0.0%             |                                    | Each  |  |              |             |                 | \$ -          | 0.0%             |
|                                    | Each  | -  | -            | -           |                 | \$ -          | 0.0%             |                                    | Each  | -  | -            | -           |                 | \$ -          | 0.0%             |
|                                    | Each  | -  | -            | -           |                 | \$ -          | 0.0%             |                                    | Each  | -  | -            | -           |                 | \$ -          | 0.0%             |
|                                    | Each  | -  | -            | -           |                 | \$ -          | 0.0%             |                                    | Each  | -  | -            | -           |                 | \$ -          | 0.0%             |
| Miscellaneous                      |       |  |              |             |                 |               |                  | Miscellaneous                      |       |  |              |             |                 |               |                  |
|                                    | Each  | -  | -            | -           |                 | \$ -          | 0.0%             |                                    | Each  | -  | -            | -           |                 | \$ -          | 0.0%             |
|                                    | Each  | -  | -            | -           |                 | \$ -          | 0.0%             |                                    | Each  | -  | -            | -           |                 | \$ -          | 0.0%             |
| Customer Enrollment                |       |  |              |             |                 |               |                  | Customer Enrollment                |       |  |              |             |                 |               |                  |
| ESA Outreach & Assessment          | Home  | -  |              |             |                 | \$ -          | 0.0%             | ESA Outreach & Assessment          | Home  | -  |              |             |                 | \$ -          | 0.0%             |
| ESA In-Home Energy Education       | Home  | -  |              |             |                 | \$ -          | 0.0%             | ESA In-Home Energy Education       | Home  | -  |              |             |                 | \$ -          | 0.0%             |
| Total Savings/Expenditures         |       |  | -            | -           |                 | \$ -          | 0.0%             | Total Savings/Expenditures         |       |  | -            | -           |                 | \$ -          | 0.0%             |
|                                    |       |  |              |             |                 |               |                  |                                    |       |  |              |             |                 |               |                  |
| Households Treated                 | Total |  |              |             |                 |               |                  | Households Treated                 | Total |  |              |             |                 |               |                  |
| - Single Family Households Treatec | Home  |  |              |             |                 |               |                  | - Single Family Households Treatec | Home  |  |              |             |                 |               |                  |
| - Mobile Homes Treated             | Home  |  |              |             |                 |               |                  | - Mobile Homes Treated             | Home  |  |              |             |                 |               |                  |
| Total Number of Households Treated | Home  |  |              |             |                 |               |                  | Total Number of Households Treated | Home  |  |              |             |                 |               |                  |
|                                    |       |  |              |             |                 |               |                  |                                    |       |  |              |             |                 |               |                  |

[1] Data will be reported once program is launched. Timing TBD.  
Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect  
Note: IOUs - If there are new measures that are approved through the ESA Working Group, mark in column A as such to indicate that it is a new measure.



**Energy Savings Assistance Program Table 2D Pilots**  
**Southern California Edison**  
**Through September 2022**

| Measures                           |       | ESA Program - Building Electrification Retrofit Pilot [1] |              |             |                 |               |                  |
|------------------------------------|-------|---|--------------|-------------|-----------------|---------------|------------------|
|                                    |       | Year-To-Date Completed & Expensed Installation            |              |             |                 |               |                  |
|                                    |       | Quantity Installed  | kWh (Annual) | kW (Annual) | Therms (Annual) | Expenses (\$) | % of Expenditure |
| Appliances                         | Each  | -   | -            | -           | -               | \$ -          | 0.0%             |
|                                    | Each  | -   | -            | -           | -               | \$ -          | 0.0%             |
|                                    | Each  | -   | -            | -           | -               | \$ -          | 0.0%             |
| Domestic Hot Water                 | Home  | -   | -            | -           | -               | \$ -          | 0.0%             |
|                                    | Each  | -   | -            | -           | -               | \$ -          | 0.0%             |
|                                    | Each  | -   | -            | -           | -               | \$ -          | 0.0%             |
|                                    | Each  | -   | -            | -           | -               | \$ -          | 0.0%             |
| Enclosure                          | Home  | -   | -            | -           | -               | \$ -          | 0.0%             |
|                                    | Home  | -   | -            | -           | -               | \$ -          | 0.0%             |
|                                    | Home  | -   | -            | -           | -               | \$ -          | 0.0%             |
| HVAC                               | Each  | -   | -            | -           | -               | \$ -          | 0.0%             |
|                                    | Each  | -   | -            | -           | -               | \$ -          | 0.0%             |
|                                    | Home  | -   | -            | -           | -               | \$ -          | 0.0%             |
|                                    | Home  | -   | -            | -           | -               | \$ -          | 0.0%             |
|                                    | Home  | -   | -            | -           | -               | \$ -          | 0.0%             |
| Maintenance                        | Home  | -   | -            | -           | -               | \$ -          | 0.0%             |
|                                    | Home  | -   | -            | -           | -               | \$ -          | 0.0%             |
| Lighting                           | Each  | -   | -            | -           | -               | \$ -          | 0.0%             |
|                                    | Each  | -   | -            | -           | -               | \$ -          | 0.0%             |
|                                    | Each  | -   | -            | -           | -               | \$ -          | 0.0%             |
|                                    | Each  | -   | -            | -           | -               | \$ -          | 0.0%             |
|                                    | Each  | -   | -            | -           | -               | \$ -          | 0.0%             |
|                                    | Each  | -   | -            | -           | -               | \$ -          | 0.0%             |
| Miscellaneous                      | Each  | -   | -            | -           | -               | \$ -          | 0.0%             |
|                                    | Each  | -   | -            | -           | -               | \$ -          | 0.0%             |
| Customer Enrollment                | Home  | -   | -            | -           | -               | \$ -          | 0.0%             |
| ESA Outreach & Assessment          | Home  | -   | -            | -           | -               | \$ -          | 0.0%             |
| ESA In-Home Energy Education       | Home  | -   | -            | -           | -               | \$ -          | 0.0%             |
| Total Savings/Expenditures         |       |   | -            | -           | -               | \$ -          | 0.0%             |
|                                    |       |   |              |             |                 |               |                  |
|                                    |       |   |              |             |                 |               |                  |
| Households Treated                 | Total |   |              |             |                 |               |                  |
| - Single Family Households Treated | Home  |   |              |             |                 |               |                  |
| - Mobile Homes Treated             | Home  |   |              |             |                 |               |                  |
| Total Number of Households Treated | Home  |   |              |             |                 |               |                  |

| Measures                           |       | ESA Program - Clean Energy Homes New Construction Pilot [1] |              |             |                 |               |                  |
|------------------------------------|-------|---|--------------|-------------|-----------------|---------------|------------------|
|                                    |       | Year-To-Date Completed & Expensed Installation              |              |             |                 |               |                  |
|                                    |       | Quantity Installed  | kWh (Annual) | kW (Annual) | Therms (Annual) | Expenses (\$) | % of Expenditure |
| Appliances                         | Each  | -   | -            | -           | -               | \$ -          | 0.0%             |
|                                    | Each  | -   | -            | -           | -               | \$ -          | 0.0%             |
|                                    | Each  | -   | -            | -           | -               | \$ -          | 0.0%             |
| Domestic Hot Water                 | Home  | -   | -            | -           | -               | \$ -          | 0.0%             |
|                                    | Each  | -   | -            | -           | -               | \$ -          | 0.0%             |
|                                    | Each  | -   | -            | -           | -               | \$ -          | 0.0%             |
|                                    | Each  | -   | -            | -           | -               | \$ -          | 0.0%             |
| Enclosure                          | Home  | -   | -            | -           | -               | \$ -          | 0.0%             |
|                                    | Home  | -   | -            | -           | -               | \$ -          | 0.0%             |
|                                    | Home  | -   | -            | -           | -               | \$ -          | 0.0%             |
| HVAC                               | Each  | -   | -            | -           | -               | \$ -          | 0.0%             |
|                                    | Each  | -   | -            | -           | -               | \$ -          | 0.0%             |
|                                    | Home  | -   | -            | -           | -               | \$ -          | 0.0%             |
|                                    | Home  | -   | -            | -           | -               | \$ -          | 0.0%             |
| Maintenance                        | Home  | -   | -            | -           | -               | \$ -          | 0.0%             |
|                                    | Home  | -   | -            | -           | -               | \$ -          | 0.0%             |
| Lighting                           | Each  | -   | -            | -           | -               | \$ -          | 0.0%             |
|                                    | Each  | -   | -            | -           | -               | \$ -          | 0.0%             |
|                                    | Each  | -   | -            | -           | -               | \$ -          | 0.0%             |
|                                    | Each  | -   | -            | -           | -               | \$ -          | 0.0%             |
|                                    | Each  | -   | -            | -           | -               | \$ -          | 0.0%             |
|                                    | Each  | -   | -            | -           | -               | \$ -          | 0.0%             |
| Miscellaneous                      | Each  | -   | -            | -           | -               | \$ -          | 0.0%             |
|                                    | Each  | -   | -            | -           | -               | \$ -          | 0.0%             |
| Customer Enrollment                | Home  | -   | -            | -           | -               | \$ -          | 0.0%             |
| ESA Outreach & Assessment          | Home  | -   | -            | -           | -               | \$ -          | 0.0%             |
| ESA In-Home Energy Education       | Home  | -   | -            | -           | -               | \$ -          | 0.0%             |
| Total Savings/Expenditures         |       |   | -            | -           | -               | \$ -          | 0.0%             |
|                                    |       |   |              |             |                 |               |                  |
|                                    |       |   |              |             |                 |               |                  |
| Households Treated                 | Total |   |              |             |                 |               |                  |
| - Single Family Households Treated | Home  |   |              |             |                 |               |                  |
| - Mobile Homes Treated             | Home  |   |              |             |                 |               |                  |
| Total Number of Households Treated | Home  |   |              |             |                 |               |                  |

[1] Data will be reported once program is launched. Timing TBD.  
Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

**Energy Savings Assistance Program Tables 3A-F - Energy Savings and Average Bill  
Savings per Treated Home/Common Area  
Southern California Edison  
Through September 2022**

| <b>Table 3A, ESA Program (SF, MH, MF In-Unit)</b>  |             |
|--|-------------|
| Annual kWh Savings                                 | 16,115,137  |
| Annual Therm Savings                               |             |
| Lifecycle kWh Savings                              | 144,477,140 |
| Lifecycle Therm Savings                            |             |
| Current kWh Rate                                   | \$ 0.14     |
| Current Therm Rate                                 |             |
| Average 1st Year Bill Savings / Treated households | \$ 65       |
| Average Lifecycle Bill Savings / Treated Household | \$ 580      |

| <b>Table 3B, ESA Program - CSD Leveraging</b>      |      |
|--|------|
| Annual kWh Savings                                 | -    |
| Annual Therm Savings                               |      |
| Lifecycle kWh Savings                              | -    |
| Lifecycle Therm Savings                            |      |
| Current kWh Rate                                   | \$ - |
| Current Therm Rate                                 | \$ - |
| Average 1st Year Bill Savings / Treated Households | \$ - |
| Average Lifecycle Bill Savings / Treated Household | \$ - |

| <b>Table 3C, ESA Program - Multifamily Common Area</b> |           |
|--|-----------|
| Annual kWh Savings                                     | 1,017,258 |
| Annual Therm Savings                                   |           |
| Lifecycle kWh Savings                                  | 6,602,628 |
| Lifecycle Therm Savings                                |           |
| Current kWh Rate                                       | \$ 0.14   |
| Current Therm Rate                                     |           |
| Average 1st Year Bill Savings / Treated Property       | \$ 2,719  |
| Average Lifecycle Bill Savings / Treated Property      | \$ 17,649 |

| <b>Table 3D, ESA Program - Pilot Plus [2]</b>     |      |
|---|------|
| Annual kWh Savings                                | -    |
| Annual Therm Savings                              |      |
| Lifecycle kWh Savings                             | -    |
| Lifecycle Therm Savings                           |      |
| Current kWh Rate                                  | \$ - |
| Current Therm Rate                                | \$ - |
| Average 1st Year Bill Savings / Treated Property  | \$ - |
| Average Lifecycle Bill Savings / Treated Property | \$ - |

| <b>Table 3E, ESA Program - Pilot Deep [2]</b>     |      |
|---|------|
| Annual kWh Savings                                | -    |
| Annual Therm Savings                              |      |
| Lifecycle kWh Savings                             | -    |
| Lifecycle Therm Savings                           |      |
| Current kWh Rate                                  | \$ - |
| Current Therm Rate                                | \$ - |
| Average 1st Year Bill Savings / Treated Property  | \$ - |
| Average Lifecycle Bill Savings / Treated Property | \$ - |

| <b>Table 3F, Summary - ESA Program (SF, MH, MF In-Unit)/CSD Leveraging/MF CAM/Pilot Plus and Pilot Deep [1]</b> |             |
|---|-------------|
| Annual kWh Savings  | 17,132,395  |
| Annual Therm Savings  |             |
| Lifecycle kWh Savings   | 151,079,768 |
| Lifecycle Therm Savings   |             |
| Current kWh Rate  | \$ 0.14     |
| Current Therm Rate  | \$ -        |
| Average 1st Year Bill Savings / Treated Households  | \$ 2,784    |
| Average Lifecycle Bill Savings / Treated Households   | \$ 18,229   |

[1] Summary is the sum of ESA Program + CSD Leveraging + MF CAM + Pilot Plus + Pilot Deep

[2] Data will be reported once program is launched. Timing TBD.

**Energy Savings Assistance Program Table 4 - Homes/Buildings Treated  
Southern California Edison  
Through September 2022**

| Table 4A, ESA Program (SF, MH, MF In-Unit) |                     |                  |                  |                        |               |               |
|--|---------------------|------------------|------------------|------------------------|---------------|---------------|
|  | Eligible Households |                  |                  | Households Treated YTD |               |               |
| County                                     | Rural [1]           | Urban            | Total            | Rural                  | Urban         | Total         |
| Fresno                                     | 0                   | 799              | 799              | 0                      | 0             | 0             |
| Imperial                                   | 287                 | 1                | 288              | 0                      | 0             | 0             |
| Inyo                                       | 1,607               | 232              | 1,839            | 0                      | 0             | 0             |
| Kern                                       | 20,062              | 18,672           | 38,734           | 977                    | 2             | 979           |
| Kings                                      | 8,824               | 1,185            | 10,009           | 294                    | 0             | 294           |
| Los Angeles                                | 3,395               | 651,709          | 655,104          | 153                    | 14,557        | 14,710        |
| Madera                                     | 0                   | 2                | 2                | 0                      | 0             | 0             |
| Mono                                       | 2,886               | 420              | 3,306            | 0                      | 0             | 0             |
| Orange                                     | 0                   | 257,743          | 257,743          | 0                      | 3,751         | 3,751         |
| Riverside                                  | 93,260              | 124,229          | 217,489          | 835                    | 4,177         | 5,012         |
| San Bernardino                             | 49,540              | 251,636          | 301,176          | 954                    | 6,516         | 7,470         |
| San Diego                                  | 1                   | 0                | 1                | 0                      | 0             | 0             |
| Santa Barbara                              | 0                   | 21,161           | 21,161           | 0                      | 7             | 7             |
| Tulare                                     | 42,764              | 20,489           | 63,253           | 987                    | 295           | 1,282         |
| Ventura                                    | 2,948               | 82,712           | 85,660           | 54                     | 1,088         | 1,142         |
| <b>Total</b>                               | <b>225,574</b>      | <b>1,430,990</b> | <b>1,656,564</b> | <b>4,254</b>           | <b>30,393</b> | <b>34,647</b> |

| Table 4B, ESA Program - CSD Leveraging |  |  |  |                        |          |          |
|--|--|--|--|------------------------|----------|----------|
|  |  |  |  | Households Treated YTD |          |          |
| County                                 |  |  |  | Rural                  | Urban    | Total    |
|  |  |  |  |                        |          | 0        |
|  |  |  |  |                        |          | 0        |
| <b>Total</b>                           |  |  |  | <b>0</b>               | <b>0</b> | <b>0</b> |

| Table 4C, ESA Program - Multifamily Common Area |                         |  |  |                        |           |           |
|---|-------------------------|--|--|------------------------|-----------|-----------|
|   | Eligible Properties [2] |  |  | Properties Treated YTD |           |           |
| County  |                         |  |  | Rural [1]              | Urban     | Total     |
| Fresno  |                         |  |  | 0                      | 0         | 0         |
| Imperial  |                         |  |  | 0                      | 0         | 0         |
| Inyo  |                         |  |  | 0                      | 0         | 0         |
| Kern  |                         |  |  | 0                      | 0         | 0         |
| Kings   |                         |  |  | 3                      | 0         | 3         |
| Los Angeles                                     |                         |  |  | 0                      | 6         | 6         |
| Madera  |                         |  |  | 0                      | 0         | 0         |
| Mono  |                         |  |  | 0                      | 0         | 0         |
| Orange  |                         |  |  | 0                      | 2         | 2         |
| Riverside                                       |                         |  |  | 3                      | 3         | 6         |
| San Bernardino                                  |                         |  |  | 9                      | 7         | 16        |
| San Diego                                       |                         |  |  | 0                      | 0         | 0         |
| Santa Barbara                                   |                         |  |  | 0                      | 0         | 0         |
| Tulare  |                         |  |  | 6                      | 0         | 6         |
| Ventura   |                         |  |  | 0                      | 0         | 0         |
| <b>Total</b>                                    |                         |  |  | <b>21</b>              | <b>18</b> | <b>39</b> |

| Table 4D, ESA Program - Pilot Plus and Pilot Deep [3] |                     |       |       |                        |          |          |
|---|---------------------|-------|-------|------------------------|----------|----------|
|   | Eligible Households |       |       | Households Treated YTD |          |          |
| County  | Rural [1]           | Urban | Total | Rural                  | Urban    | Total    |
|   |                     |       |       |                        |          |          |
|   |                     |       |       |                        |          |          |
| <b>Total</b>  |                     |       |       |                        | <b>0</b> | <b>0</b> |

[1] For IOU low income-related and Energy Efficiency reporting and analysis, the Goldsmith definition is applied.

[2] Do not currently have Eligible Properties for ESA CAM.

[3] Data will be reported once program is launched. Timing TBD.

**Note:** Any required corrections/adjustments are reported herein and supersede results reported in prior

**Energy Savings Assistance Program Table 5 - Energy Savings Assistance Program Customer Summary**  
**Southern California Edison**  
**Through September 2022**

| Table 5A, ESA Program (SF,MH, MF In-Unit) |                            |          |     |    |                            |          |     |        |                            |            |       |                            |          |            |       |
|---|----------------------------|----------|-----|----|----------------------------|----------|-----|--------|----------------------------|------------|-------|----------------------------|----------|------------|-------|
| Month                                     | Gas & Electric             |          |     |    | Gas Only                   |          |     |        | Electric Only              |            |       | Total                      |          |            |       |
|   | Household Treated by Month | (Annual) |     |    | Household Treated by Month | (Annual) |     |        | Household Treated by Month | (Annual)   |       | Household Treated by Month | (Annual) |            |       |
|   |                            | Therm    | kWh | kW |                            | Therm    | kWh | kW     |                            | Therm      | kWh   |                            | kW       | Therm      | kWh   |
| January                                   |                            |          |     |    |                            |          |     | 4,042  |                            | 1,607,903  | 249   | 4,042                      |          | 1,607,903  | 249   |
| February                                  |                            |          |     |    |                            |          |     | 10,600 |                            | 4,631,533  | 709   | 10,600                     |          | 4,631,533  | 709   |
| March                                     |                            |          |     |    |                            |          |     | 16,885 |                            | 7,264,292  | 1,113 | 16,885                     |          | 7,264,292  | 1,113 |
| April                                     |                            |          |     |    |                            |          |     | 22,288 |                            | 9,501,880  | 1,447 | 22,288                     |          | 9,501,880  | 1,447 |
| May                                       |                            |          |     |    |                            |          |     | 27,915 |                            | 11,743,168 | 1,784 | 27,915                     |          | 11,743,168 | 1,784 |
| June                                      |                            |          |     |    |                            |          |     | 31,863 |                            | 13,707,646 | 2,078 | 31,863                     |          | 13,707,646 | 2,078 |
| July                                      |                            |          |     |    |                            |          |     | 32,967 |                            | 14,660,219 | 2,209 | 32,967                     |          | 14,660,219 | 2,209 |
| August                                    |                            |          |     |    |                            |          |     | 34,167 |                            | 15,598,611 | 2,340 | 34,167                     |          | 15,598,611 | 2,340 |
| September                                 |                            |          |     |    |                            |          |     | 34,647 |                            | 16,115,137 | 2,401 | 34,647                     |          | 16,115,137 | 2,401 |
| October                                   |                            |          |     |    |                            |          |     |        |                            |            |       |                            |          |            |       |
| November                                  |                            |          |     |    |                            |          |     |        |                            |            |       |                            |          |            |       |
| December                                  |                            |          |     |    |                            |          |     |        |                            |            |       |                            |          |            |       |
| YTD                                       | -                          | -        | -   | -  | -                          | -        | -   | -      | 34,647                     | 16,115,137 | 2,401 | 34,647                     |          | 16,115,137 | 2,401 |

YTD Total Energy Impacts for all fuel types should equal YTD energy impacts that are reported every month Table 2.

**Note:** Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

| Table 5B, ESA Program - CSD Leveraging |                                 |          |     |          |                                 |          |               |    |                                 |          |     |    |
|--|---------------------------------|----------|-----|----------|---------------------------------|----------|---------------|----|---------------------------------|----------|-----|----|
| Month                                  | Gas & Electric                  |          |     | Gas Only |                                 |          | Electric Only |    |                                 | Total    |     |    |
|  | # of Household Treated by Month | (Annual) |     |          | # of Household Treated by Month | (Annual) |               |    | # of Household Treated by Month | (Annual) |     |    |
|  |                                 | Therm    | kWh | kW       |                                 | Therm    | kWh           | kW |                                 | Therm    | kWh | kW |
| January                                |                                 |          |     |          |                                 |          |               |    | -                               |          |     |    |
| February                               |                                 |          |     |          |                                 |          |               |    |                                 |          |     |    |
| March                                  |                                 |          |     |          |                                 |          |               |    |                                 |          |     |    |
| April                                  |                                 |          |     |          |                                 |          |               |    |                                 |          |     |    |
| May                                    |                                 |          |     |          |                                 |          |               |    |                                 |          |     |    |
| June                                   |                                 |          |     |          |                                 |          |               |    |                                 |          |     |    |
| July                                   |                                 |          |     |          |                                 |          |               |    |                                 |          |     |    |
| August                                 |                                 |          |     |          |                                 |          |               |    |                                 |          |     |    |
| September                              |                                 |          |     |          |                                 |          |               |    |                                 |          |     |    |
| October                                |                                 |          |     |          |                                 |          |               |    |                                 |          |     |    |
| November                               |                                 |          |     |          |                                 |          |               |    |                                 |          |     |    |
| December                               |                                 |          |     |          |                                 |          |               |    |                                 |          |     |    |
| YTD                                    | -                               | -        | -   | -        | -                               | -        | -             | -  | -                               | -        | -   | -  |

YTD Total Energy Impacts for all fuel types should equal YTD energy impacts that are reported every month Table 2A.

**Note:** Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

| Table 5C, ESA Program - Multifamily Common Area |                                  |          |     |          |                                  |          |               |           |                                  |          |           |      |
|---|----------------------------------|----------|-----|----------|----------------------------------|----------|---------------|-----------|----------------------------------|----------|-----------|------|
| Month   | Gas & Electric                   |          |     | Gas Only |                                  |          | Electric Only |           |                                  | Total    |           |      |
|   | # of Properties Treated by Month | (Annual) |     |          | # of Properties Treated by Month | (Annual) |               |           | # of Properties Treated by Month | (Annual) |           |      |
|   |                                  | Therm    | kWh | kW       |                                  | Therm    | kWh           | kW        |                                  | Therm    | kWh       | kW   |
| January   |                                  |          |     |          |                                  |          | 2             | 3,368     | 0.1                              | 2        | 3,368     | 0.1  |
| February  |                                  |          |     |          |                                  |          | 3             | 7,228     | 0.3                              | 3        | 7,228     | 0.3  |
| March   |                                  |          |     |          |                                  |          | 14            | 444,112   | 6.8                              | 14       | 444,112   | 6.8  |
| April   |                                  |          |     |          |                                  |          | 17            | 557,749   | 8.6                              | 17       | 557,749   | 8.6  |
| May   |                                  |          |     |          |                                  |          | 22            | 724,768   | 9.9                              | 22       | 724,768   | 9.9  |
| June  |                                  |          |     |          |                                  |          | 26            | 757,367   | 10.3                             | 26       | 757,367   | 10.3 |
| July  |                                  |          |     |          |                                  |          | 37            | 929,005   | 15.9                             | 37       | 929,005   | 15.9 |
| August  |                                  |          |     |          |                                  |          | 38            | 931,739   | 16.0                             | 38       | 931,739   | 16.0 |
| September                                       |                                  |          |     |          |                                  |          | 39            | 1,017,258 | 25.5                             | 39       | 1,017,258 | 25.5 |
| October   |                                  |          |     |          |                                  |          |               |           |                                  |          |           |      |
| November  |                                  |          |     |          |                                  |          |               |           |                                  |          |           |      |
| December  |                                  |          |     |          |                                  |          |               |           |                                  |          |           |      |
| YTD   | -                                | -        | -   | -        | -                                | -        | -             | 1,017,258 | 25.5                             | 39       | 1,017,258 | 25.5 |

| Table 5D, ESA Program - Pilot Plus and Pilot Deep [1] |                           |          |     |          |                           |          |               |    |                           |          |     |    |
|---|---------------------------|----------|-----|----------|---------------------------|----------|---------------|----|---------------------------|----------|-----|----|
| Month   | Gas & Electric            |          |     | Gas Only |                           |          | Electric Only |    |                           | Total    |     |    |
|   | # of Household Treated by | (Annual) |     |          | # of Household Treated by | (Annual) |               |    | # of Household Treated by | (Annual) |     |    |
|   |                           | Therm    | kWh | kW       |                           | Therm    | kWh           | kW |                           | Therm    | kWh | kW |
| January   |                           |          |     |          |                           |          |               |    | -                         |          |     |    |
| February  |                           |          |     |          |                           |          |               |    | -                         |          |     |    |
| March   |                           |          |     |          |                           |          |               |    | -                         |          |     |    |
| April   |                           |          |     |          |                           |          |               |    | -                         |          |     |    |
| May   |                           |          |     |          |                           |          |               |    | -                         |          |     |    |
| June  |                           |          |     |          |                           |          |               |    | -                         |          |     |    |
| July  |                           |          |     |          |                           |          |               |    | -                         |          |     |    |
| August  |                           |          |     |          |                           |          |               |    | -                         |          |     |    |
| September   |                           |          |     |          |                           |          |               |    | -                         |          |     |    |
| October   |                           |          |     |          |                           |          |               |    | -                         |          |     |    |
| November  |                           |          |     |          |                           |          |               |    | -                         |          |     |    |
| December  |                           |          |     |          |                           |          |               |    | -                         |          |     |    |
| YTD   | -                         | -        | -   | -        | -                         | -        | -             | -  | -                         | -        | -   | -  |

[1] Data will be reported once program is launched. Timing TBD.

YTD Total Energy Impacts for all fuel types should equal YTD energy impacts that are reported every month Table 2B.

**Note:** Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

**Energy Savings Assistance Program Table 6 - Expenditures for Pilots and Studies:**  
**Southern California Edison**  
**Through September 2022**

|   | Authorized 2021-26 Funding [1] |     |                     | Current Month Expenses |     |             | Year to Date Expenses |     |                  | Cycle to Date Expenses [2] |     |                  | % of Budget Expended |     |           |
|---|--------------------------------|-----|---------------------|------------------------|-----|-------------|-----------------------|-----|------------------|----------------------------|-----|------------------|----------------------|-----|-----------|
|   | Electric                       | Gas | Total               | Electric               | Gas | Total       | Electric              | Gas | Total            | Electric                   | Gas | Total            | Electric             | Gas | Total     |
| <b>Pilots [7]</b>   |                                |     |                     |                        |     |             |                       |     |                  |                            |     |                  |                      |     |           |
|   | \$ -                           |     | \$ -                | \$ -                   |     | \$ -        | \$ -                  |     | \$ -             | \$ -                       |     | \$ -             | 0%                   |     | 0%        |
|   |                                |     |                     |                        |     |             |                       |     |                  |                            |     |                  |                      |     |           |
| <b>Total Pilots</b>   | \$ -                           |     | \$ -                |                        |     | \$ -        |                       |     | \$ -             |                            |     | \$ -             | 0%                   |     | 0%        |
|   |                                |     |                     |                        |     |             |                       |     |                  |                            |     |                  |                      |     |           |
| <b>Studies</b>  |                                |     |                     |                        |     |             |                       |     |                  |                            |     |                  |                      |     |           |
| Joint IOU - 2022 Low Income Needs Assessment (LINA) Study [3] | \$ 75,000                      |     | \$ 75,000           | \$ -                   |     | \$ -        | \$ 48,783             |     | \$ 48,783        | \$ 74,884                  |     | \$ 74,884        | 100%                 |     | 100%      |
| Joint IOU - 2025 Low Income Needs Assessment (LINA) Study     | \$ 75,000                      |     | \$ 75,000           | \$ -                   |     | \$ -        | \$ -                  |     | \$ -             | \$ -                       |     | \$ -             | 0%                   |     | 0%        |
| Joint IOU - 2028 Low Income Needs Assessment (LINA) Study     | \$ 75,000                      |     | \$ 75,000           | \$ -                   |     | \$ -        | \$ -                  |     | \$ -             | \$ -                       |     | \$ -             | 0%                   |     | 0%        |
| Joint IOU - Statewide CARE-ESA Categorical Study [4]          | \$ 22,500                      |     | \$ 22,500           | \$ -                   |     | \$ -        | \$ -                  |     | \$ -             | \$ -                       |     | \$ -             | 0%                   |     | 0%        |
| Load Impact Evaluation Study                                  | \$ 450,000                     |     | \$ 450,000          | \$ -                   |     | \$ -        | \$ -                  |     | \$ -             | \$ -                       |     | \$ -             | 0%                   |     | 0%        |
| Equity Criteria and Non Energy Benefits Evaluation (NEB's)    | \$ 150,000                     |     | \$ 150,000          | \$ -                   |     | \$ -        | \$ -                  |     | \$ -             | \$ -                       |     | \$ -             | 0%                   |     | 0%        |
| Rapid Feedback Research and Analysis [5]                      | \$ 155,000                     |     | \$ 155,000          | \$ -                   |     | \$ -        | \$ -                  |     | \$ -             | \$ -                       |     | \$ -             | 0%                   |     | 0%        |
| Joint IOU - Multifamily CAM Process Evaluation [6]            | \$ 90,000                      |     | \$ 90,000           | \$ -                   |     | \$ -        | \$ -                  |     | \$ -             | \$ -                       |     | \$ -             | 0%                   |     | 0%        |
| Joint IOU - Process Evaluation Studies (1-4 Studies)          |                                |     | \$ -                | \$ -                   |     | \$ -        | \$ -                  |     | \$ -             | \$ -                       |     | \$ -             | 0%                   |     | 0%        |
| Process Evaluation Studies (1-4 Studies)                      | \$ 150,000                     |     | \$ 150,000          | \$ -                   |     | \$ -        | \$ -                  |     | \$ -             | \$ -                       |     | \$ -             | 0%                   |     | 0%        |
| Discretionary [5]   | \$ 300,000                     |     | \$ 300,000          | \$ -                   |     | \$ -        | \$ -                  |     | \$ -             | \$ -                       |     | \$ -             | 0%                   |     | 0%        |
| <b>Total Studies</b>  | <b>\$ 1,542,500</b>            |     | <b>\$ 1,542,500</b> | <b>\$ -</b>            |     | <b>\$ -</b> | <b>\$ 48,783</b>      |     | <b>\$ 48,783</b> | <b>\$ 74,884</b>           |     | <b>\$ 74,884</b> | <b>5%</b>            |     | <b>5%</b> |

[1] Authorized per D.21-06-015. Funds for pilots and studies may be rolled over to the next program year or borrowed from a future program year within the cycle, to allow for flexibility in scheduling changes with these efforts. Funding amounts listed reflect SCE's 30% allocation among the IOUs. Final authorized budgets may be adjusted by the ESA/CARE Studies Working Group per D.21-06-015.

[2] Some studies cover multiple cycles. Hence this column total reflects the total study spending (as opposed to cycle spending)

[3] Advice letter approved Joint Utilities' 2022 LINA Study for \$500,000. SCE holds the statewide contract for this co-funded study. This report includes ONLY SCE portion of the totals. SCE is cross-billing the other IOUs, but may currently hold more of the total project expense until bills are reconciled. SCE's 30% allocation is \$150,000, funded 50/50 via the ESA and CARE budgets. The 2022 LINA commenced in January 2021. The Joint Utilities would carry over committed, unspent 2021 LINA funding forward to 2022 and until the study is completed.

[4] Authorized per D.21-06-015, the Categorical Study will be funded 50/50 via the ESA and CARE budgets.

[5] Authorized per D.21-06-015, for each IOU to use for IOU-specific studies as needed. Unused annual budget may be carried forward until the end of the cycle. SCE is using unspent funds from the "Rapid Feedback Research and Analysis" to fund the MF CAM Process Evaluation

[6] SCE is using unspent funds from the "Rapid Feedback Research and Analysis" to fund the MF CAM Process Evaluation. PG&E holds the statewide contract for this co-funded study. The study commenced in July 2021.

[7] Please see ESA Table 1A-1 through 1A-3 and Summary tab for Pilot activities

**Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.**

**Energy Savings Assistance Program Table - 7 Customer Segments/Needs State by Demographic, Financial, Location, and Health Conditions**  
**Southern California Edison**  
**Through September 2022**

ESA Main (SF, MH, MF in-unit)

| Customer Segments                | # of Households Eligible [1] | # of Households Treated [2] | Enrollment Rate = (C/B) | # of Households Contacted [3] | Rate of Uptake = (C/E) | Avg. Energy Savings (kWh) Per Treated Households (Energy Saving and HCS Measure) [4] | Avg. Energy Savings (kWh) Per Treated Households (Energy Saving Measures only) | Avg. Peak Demand Savings (kW) Per Treated Households | Avg. Energy Savings (Therms) Per Treated Households (Energy Saving and HCS Measures) | Avg. Energy Savings (Therms) Per Treated Households (Energy Saving Measures only) | Avg. Cost Per Treated Households |
|----------------------------------|------------------------------|-----------------------------|-------------------------|-------------------------------|------------------------|--|--|--|--|---|----------------------------------|
| <b>Demographic</b>               |                              |                             |                         |                               |                        |  |  |  |  |   |                                  |
| Housing Type                     |                              |                             |                         |                               |                        |  |  |  |  |   |                                  |
| SF                               | 1,091,750                    | 24,320                      | 2.23%                   | 10,361                        | 235%                   |  | 405.9  | 0.063  |  |   | \$ 880                           |
| MH                               | 118,960                      | 2,116                       | 1.78%                   | 484                           | 437%                   |  | 405.1  | 0.057  |  |   | \$ 885                           |
| MF In-Unit                       | 442,786                      | 8,211                       | 1.85%                   | 3,242                         | 253%                   |  | 315.6  | 0.046  |  |   | \$ 440                           |
| Rent vs. Own                     |                              |                             |                         |                               |                        |  |  |  |  |   |                                  |
| Own                              | 707,343                      | 17,355                      | 2.45%                   | 6,994                         | 248%                   |  | 424.3  | 0.066  |  |   | \$ 1,028                         |
| Rent                             | 949,219                      | 17,292                      | 1.82%                   | 7,093                         | 244%                   |  | 344.5  | 0.051  |  |   | \$ 523                           |
| Previous                         | -                            | 10,904                      |                         | 712                           | 1531%                  |  | 365.5  | 0.055  |  |   | \$ 736                           |
| New Participant                  | 27,051                       | 23,743                      | 87.77%                  | 13,375                        | 178%                   |  | 393.2  | 0.061  |  |   | \$ 794                           |
| Seniors                          | 477,067                      | 7,733                       | 1.62%                   | 2,998                         | 258%                   |  | 398.9  | 0.059  |  |   | \$ 902                           |
| Veterans [5]                     | 96,723                       |                             |                         |                               |                        |  |  |  |  |   |                                  |
| Hard-to-Reach [6]                | 1,352,338                    | 32,203                      | 2.38%                   | 13,080                        | 246%                   |  | 383.7  | 0.058  |  |   | \$ 785                           |
| Vulnerable [7]                   | 541,109                      | 16,536                      | 3.06%                   | 6,834                         | 242%                   |  | 366.6  | 0.055  |  |   | \$ 670                           |
| <b>Location</b>                  |                              |                             |                         |                               |                        |  |  |  |  |   |                                  |
| DAC                              | 577,425                      | 20,038                      | 3.47%                   | 8,421                         | 238%                   |  | 364.5  | 0.056  |  |   | \$ 617                           |
| Rural                            | 225,574                      | 5,679                       | 2.52%                   | 2,166                         | 262%                   |  | 478.5  | 0.073  |  |   | \$ 1,665                         |
| Tribal [5]                       | 8,832                        | 482                         | 5.46%                   | 192                           | 251%                   |  | 435.4  | 0.062  |  |   | \$ 1,192                         |
| PSPS Zone                        | 635,632                      | 437                         | 0.07%                   | 121                           | 361%                   |  | 479.2  | 0.075  |  |   | \$ 778                           |
| Wildfire Zone                    | 281,693                      | 17,138                      | 6.08%                   | 6,497                         | 264%                   |  | 383.5  | 0.058  |  |   | \$ 727                           |
| Climate Zone 06                  | 251,001                      | 2,326                       | 0.93%                   | 989                           | 235%                   |  | 302.0  | 0.041  |  |   | \$ 427                           |
| Climate Zone 08                  | 391,005                      | 9,102                       | 2.33%                   | 3,993                         | 228%                   |  | 303.1  | 0.044  |  |   | \$ 391                           |
| Climate Zone 09                  | 314,012                      | 7,277                       | 2.32%                   | 2,980                         | 244%                   |  | 368.5  | 0.056  |  |   | \$ 448                           |
| Climate Zone 10                  | 353,775                      | 9,565                       | 2.70%                   | 3,627                         | 264%                   |  | 432.3  | 0.071  |  |   | \$ 665                           |
| Climate Zone 13                  | 81,749                       | 2,338                       | 2.86%                   | 950                           | 246%                   |  | 461.5  | 0.072  |  |   | \$ 2,348                         |
| Climate Zone 14                  | 170,693                      | 2,334                       | 1.37%                   | 919                           | 254%                   |  | 522.5  | 0.074  |  |   | \$ 2,200                         |
| Climate Zone 15                  | 56,370                       | 938                         | 1.66%                   | 298                           | 315%                   |  | 463.9  | 0.068  |  |   | \$ 1,737                         |
| Climate Zone 16                  | 37,835                       | 767                         | 2.03%                   | 331                           | 232%                   |  | 403.6  | 0.064  |  |   | \$ 583                           |
| CARB Communities [8]             | 186,716                      | 6,191                       | 3.32%                   | 2,893                         | 214%                   |  | 347.3  | 0.053  |  |   | \$ 455                           |
| <b>Financial</b>                 |                              |                             |                         |                               |                        |  |  |  |  |   |                                  |
| CARE                             | 1,276,922                    | 20,865                      | 1.63%                   | 8,711                         | 240%                   |  | 393.7  | 0.059  |  |   | \$ 847                           |
| FERA                             | 221,674                      | 241                         | 0.11%                   | 106                           | 227%                   |  | 402.3  | 0.063  |  |   | \$ 797                           |
| Disconnected [9]                 | -                            |                             |                         |                               |                        |  |  |  |  |   |                                  |
| Arrearages                       | 664,865                      | 16,001                      | 2.41%                   | 6,955                         | 230%                   |  | 380.8  | 0.058  |  |   | \$ 746                           |
| High Usage                       | 10,002                       | 73                          | 0.73%                   | 38                            | 192%                   |  | 484.3  | 0.078  |  |   | \$ 1,048                         |
| High Energy Burden [10]          | 523,397                      | 8,155                       | 1.56%                   | 3,190                         | 256%                   |  | 455.8  | 0.069  |  |   | \$ 1,498                         |
| SEVI - Unknown [11]              | N/A                          | N/A                         |                         | 59                            | 285%                   |  | 331.4  | 0.048  |  |   | \$ 516                           |
| SEVI - High (74 to 100) [11]     | 246,113                      | 11,490                      | 4.67%                   | 4,729                         | 243%                   |  | 364.3  | 0.055  |  |   | \$ 689                           |
| SEVI - Med (56 to 74) [11]       | 752,969                      | 11,493                      | 1.53%                   | 4,636                         | 248%                   |  | 385.0  | 0.058  |  |   | \$ 787                           |
| SEVI - Low (0 to 56) [11]        | 657,481                      | 11,496                      | 1.75%                   | 4,663                         | 247%                   |  | 404.8  | 0.064  |  |   | \$ 856                           |
| Affordability Ratio [12]         | 104,713                      | 2,483                       | 2.37%                   | 993                           | 250%                   |  | 433.5  | 0.069  |  |   | \$ 1,191                         |
| <b>Health Condition</b>          |                              |                             |                         |                               |                        |  |  |  |  |   |                                  |
| Medical Baseline                 | 40,840                       | 992                         | 2.43%                   | 371                           | 267%                   |  | 446.7  | 0.071  |  |   | \$ 1,184                         |
| Respiratory (Unknown) [13]       | N/A                          | 66                          |                         | 2                             | 3300%                  |  | 336.0  | 0.053  |  |   | \$ 600                           |
| Respiratory - High (76-100) [13] | 435,556                      | 11,524                      | 2.65%                   | 4,815                         | 239%                   |  | 389.0  | 0.058  |  |   | \$ 854                           |
| Respiratory - Med (54-76) [13]   | 635,992                      | 11,385                      | 1.79%                   | 4,640                         | 245%                   |  | 390.6  | 0.060  |  |   | \$ 671                           |
| Respiratory - Low (0-54) [13]    | 585,015                      | 11,672                      | 2.00%                   | 4,630                         | 252%                   |  | 374.3  | 0.057  |  |   | \$ 801                           |
| Disabled                         | 341,251                      | 3,658                       | 1.07%                   | 1,477                         | 248%                   |  | 394.9  | 0.058  |  |   | \$ 816                           |

Customer Segments:

Notes:

[1] Athens eligibility estimates at 250 FPL as of June 2022 applied to customer segment population. Segments with no eligibility data will be calculated at a later date.

[2] Households Treated data is not additive because customers may be represented in multiple categories.

[3] Includes only households that SCE contacted by direct mail or email campaigns for CY2021 and CY2022. Customers could also have been contacted multiple times within a year. They could also be contacted by other means, such as by

[4] SCE does not currently offer HCS measures.

[5] Data for this segment is currently not being captured. Database/forms will be updated to collect this data, effective 2023.

Tribal / Veterans

Hard to Reach

[6] "Hard to Reach" is defined as a customer who meets at least one of the following characteristics: Prefers non-English language, is low income, lives in a mobile home or multifamily dwelling unit, is a renter/tenant, or is Rural.

Vulnerable

CARB Communities

Disconnected

[7] Vulnerable is defined as Disadvantaged Vulnerable Communities (DVC) which consists of communities in the 25% highest scoring census tracts according to the most current versions of the CalEnviroScreen, as well as all California tribal lands, census tracts that score in the highest 5% of Pollution Burden within CalEnviroScreen, but do not receive an overall CalEnviroScreen score due to unreliable public health and socioeconomic data, and census tracts with median household incomes less than 60% of state median income.

[8] Utilized AB617 Communities Identified by CARB's Community Air Protection Program (CAPP)

[9] Based on calendar year 2021.

Res. M-4842 (approved on April 16, 2020) suspended service disconnections of residential and small business customers for non-payment. Disconnection suspension is in effect until April 16, 2021.

Res. M-4849 (approved on February 11, 2021) extends the existing Emergency Customer Protections for residential and small business customer through June 30, 2021. These protections include suspending of disconnection for nonpayment,

waiving of late payment charges, and halting of verification for CARE, FERA, and Medical Baseline.

[10] Utilizing Low-Income Energy Affordability Data (LEAD) Tool to determine average energy burden as a % of income by census tract. HEB threshold of 6.3% and above is selected based on 2016 Low Income Needs Assessment (LINA).

[11] The Socioeconomic Vulnerability Index (SEVI) metric represents the relative socioeconomic standing of census tracts, referred to as communities, in terms of poverty, unemployment, educational attainment, linguistic isolation, and percentage

[12] Utilizing AR20 data, census tracts with Electric AR20 above 15% is selected. Threshold based on CPUC 2019 Annual Affordability Report.

[13] Based on Asthma score in CalEnviroScreen 4.0

Pilot Plus and Pilot Deep [1]

| Customer Segments       | # of Households Eligible [1] | # of Households Treated [2] | Enrollment Rate = (C/B) | # of Households Contacted [3] | Rate of Uptake = (C/E) | Avg. Energy Savings (kWh) Per Treated Households (Energy Saving and HCS Measure) [4] | Avg. Energy Savings (kWh) Per Treated Households (Energy Saving Measures only) | Avg. Peak Demand Savings (kW) Per Treated Households | Avg. Energy Savings (Therms) Per Treated Households (Energy Saving and HCS Measures) | Avg. Energy Savings (Therms) Per Treated Households (Energy Saving Measures only) | Avg. Cost Per Treated Households |
|-------------------------|------------------------------|-----------------------------|-------------------------|-------------------------------|------------------------|--|--|--|--|---|----------------------------------|
| <b>Demographic</b>      |                              |                             |                         |                               |                        |  |  |  |  |   |                                  |
| Housing Type            |                              |                             |                         |                               |                        |  |  |  |  |   |                                  |
| SF                      |                              |                             |                         |                               |                        |  |  |  |  |   |                                  |
| MH                      |                              |                             |                         |                               |                        |  |  |  |  |   |                                  |
| MF In-Unit              |                              |                             |                         |                               |                        |  |  |  |  |   |                                  |
| Rent vs. Own            |                              |                             |                         |                               |                        |  |  |  |  |   |                                  |
| Own                     |                              |                             |                         |                               |                        |  |  |  |  |   |                                  |
| Rent                    |                              |                             |                         |                               |                        |  |  |  |  |   |                                  |
| Previous                |                              |                             |                         |                               |                        |  |  |  |  |   |                                  |
| New Participant         |                              |                             |                         |                               |                        |  |  |  |  |   |                                  |
| Seniors                 |                              |                             |                         |                               |                        |  |  |  |  |   |                                  |
| Veterans                |                              |                             |                         |                               |                        |  |  |  |  |   |                                  |
| Hard-to-Reach           |                              |                             |                         |                               |                        |  |  |  |  |   |                                  |
| Vulnerable              |                              |                             |                         |                               |                        |  |  |  |  |   |                                  |
| <b>Location</b>         |                              |                             |                         |                               |                        |  |  |  |  |   |                                  |
| DAC                     |                              |                             |                         |                               |                        |  |  |  |  |   |                                  |
| Rural                   |                              |                             |                         |                               |                        |  |  |  |  |   |                                  |
| Tribal                  |                              |                             |                         |                               |                        |  |  |  |  |   |                                  |
| PSPS Zone               |                              |                             |                         |                               |                        |  |  |  |  |   |                                  |
| Wildfire Zone           |                              |                             |                         |                               |                        |  |  |  |  |   |                                  |
| Climate Zone 06         |                              |                             |                         |                               |                        |  |  |  |  |   |                                  |
| Climate Zone 08         |                              |                             |                         |                               |                        |  |  |  |  |   |                                  |
| Climate Zone 09         |                              |                             |                         |                               |                        |  |  |  |  |   |                                  |
| Climate Zone 10         |                              |                             |                         |                               |                        |  |  |  |  |   |                                  |
| Climate Zone 13         |                              |                             |                         |                               |                        |  |  |  |  |   |                                  |
| Climate Zone 14         |                              |                             |                         |                               |                        |  |  |  |  |   |                                  |
| Climate Zone 15         |                              |                             |                         |                               |                        |  |  |  |  |   |                                  |
| Climate Zone 16         |                              |                             |                         |                               |                        |  |  |  |  |   |                                  |
| CARB Communities        |                              |                             |                         |                               |                        |  |  |  |  |   |                                  |
| <b>Financial</b>        |                              |                             |                         |                               |                        |  |  |  |  |   |                                  |
| CARE                    |                              |                             |                         |                               |                        |  |  |  |  |   |                                  |
| FERA                    |                              |                             |                         |                               |                        |  |  |  |  |   |                                  |
| Disconnected            |                              |                             |                         |                               |                        |  |  |  |  |   |                                  |
| Arrearages              |                              |                             |                         |                               |                        |  |  |  |  |   |                                  |
| High Usage              |                              |                             |                         |                               |                        |  |  |  |  |   |                                  |
| High Energy Burden      |                              |                             |                         |                               |                        |  |  |  |  |   |                                  |
| SEVI                    |                              |                             |                         |                               |                        |  |  |  |  |   |                                  |
| Affordability Ratio     |                              |                             |                         |                               |                        |  |  |  |  |   |                                  |
| <b>Health Condition</b> |                              |                             |                         |                               |                        |  |  |  |  |   |                                  |
| Medical Baseline        |                              |                             |                         |                               |                        |  |  |  |  |   |                                  |
| Respiratory             |                              |                             |                         |                               |                        |  |  |  |  |   |                                  |
| Disabled                |                              |                             |                         |                               |                        |  |  |  |  |   |                                  |

[1] ESA Pilot Plus/Deep program has not begun implementation.

See above for footnotes

See above for footnotes

**Energy Savings Assistance Program Table - 8 Clean Energy Referral, Leveraging, and Coordination  
Southern California Edison  
Through September 2022**

| Partner  | Brief Description of Effort   | # of Referral | # of Leveraging [3] | # of Coordination Efforts | # of Leads | # of Enrollments |
|--|---|---------------|---------------------|---------------------------|------------|------------------|
| SASH [1]   | Provides qualified low-income homeowners fixed, up front, capacity-based incentives to help offset the upfront cost of a solar electric system  | 324           | 0                   | NA                        | 290        | 2                |
| MASH [1]   | Provides solar incentives on qualifying affordable housing multifamily dwellings. MASH is the low-income, multifamily component within the California Solar Initiative program.   | 1             | 0                   | NA                        | 0          | 0                |
| Medical Baseline                                 | Provides eligible enrolled customers with an additional 16.5 kilowatt-hours (kWh) of electricity per day. Provided at the lowest baseline rate, this program helps offset the cost of operating the necessary medical equipment.  | NA            | NA                  | NA                        | 5,709      | 5,709            |
| CARE High Usage                                  | Customers whose usage was identified as exceeding 400% to 600% (or more) above the baseline.  | NA            | NA                  | NA                        | 280        | 60               |
| Demand Response - SDP [2]                        | Residential and non-residential customers participate by allowing SCE to shut down their A/C for up to 6 hours a day during "Energy Events" called during periods of high electricity demand, or emergencies. SCE will supply and install a load control device on your home or central-A/C unit to remotely shut it off during energy events.  | 52            | NA                  | 0                         | NA         | NA               |
| Demand Response - Smart Energy Program (SEP) [2] | Eligible residential customers who own a qualifying Wi-Fi enabled smart thermostat may enroll. During an "energy event," SCE will notify the smart thermostat provider to temporarily adjust the temperature setting on the thermostat up to four degrees to limit A/C usage. Participating customers may qualify for a one-time \$75 incentive for enrolling and earn up to \$40 annually for participating between June 1 through September 30. | 135           | NA                  | 1                         | NA         | NA               |

Note to IOUs:

Leveraging activities would include when programs share resources to jointly support program delivery or administration.

While coordination refers more generally to program communication, collaboration, and alignment of activities to support individual program delivery.

[1] Fully subscribed for 2022. Leads are waitlisted until 2023.

[2] Data starts with 7/31/22 reporting.

[3] Sharing of lead list

**Energy Savings Assistance Program Table - 9 Tribal Outreach**  
**Southern California Edison**  
**Through September 2022**

| OUTREACH STATUS   | Quantity<br>(Includes<br>CARE,<br>FERA, and<br>ESA) | List of Participating Tribes   |
|---|---|--|
| Tribes completed ESA Meet & Confer  | 7   | Benton Paiute, Bishop Paiute, Timbisha Shoshone, Chemehuevi, CRIT, Morongo, Soboba   |
| Tribes requested outreach materials or applications   | 0   |  |
| Tribes who have not accepted offer to Meet and Confer   | 6   | Bridgeport Indian colony, Tule River, Pechanga<br><b>Stated residents are over income:</b> San Manuel, 29 Palms, Agua Caliente |
| Non-Federally Recognized Tribes who participated in Meet & Confer   | N/A   |  |
| Tribes and Housing Authority sites involved in Focused Project/ESA  | 0   |  |
| Partnership offer on Tribal Lands   | 0   |  |
| Housing Authority and Tribal Temporary Assistance for Needy Families (TANF) office who received outreach (this includes email, U.S. mail, and/or phone calls) | 0   |  |
| Housing Authority and TANF offices who participated in Meet and Confer  | 0   |  |



**CARE Table 1 - CARE Program Expenses  
Southern California Edison  
Through September 2022**

| CARE Program:                                       | Authorized Budget     |             |                       | Current Month Expenses |             |                      | Year to Date Expenses |             |                       | % of Budget Spent YTD |           |             |
|---|-----------------------|-------------|-----------------------|------------------------|-------------|----------------------|-----------------------|-------------|-----------------------|-----------------------|-----------|-------------|
|   | Electric              | Gas         | Total                 | Electric               | Gas         | Total                | Electric              | Gas         | Total                 | Electric              | Gas       | Total       |
| Outreach  | \$ 3,724,630          | \$ -        | \$ 3,724,630          | \$ 271,227             | \$ -        | \$ 271,227           | \$ 2,577,721          | \$ -        | \$ 2,577,721          | 69%                   | 0%        | 69%         |
| Processing / Certification Re-certification         | \$ 1,530,979          | \$ -        | \$ 1,530,979          | \$ 86,956              | \$ -        | \$ 86,956            | \$ 820,697            | \$ -        | \$ 820,697            | 54%                   | 0%        | 54%         |
| Post Enrollment Verification                        | \$ 483,467            | \$ -        | \$ 483,467            | \$ 86,882              | \$ -        | \$ 86,882            | \$ 489,116            | \$ -        | \$ 489,116            | 101%                  | 0%        | 101%        |
| IT Programming                                      | \$ 570,000            | \$ -        | \$ 570,000            | \$ -                   | \$ -        | \$ -                 | \$ 22,503             | \$ -        | \$ 22,503             | 4%                    | 0%        | 4%          |
| Pilots  | \$ -                  | \$ -        | \$ -                  | \$ -                   | \$ -        | \$ -                 | \$ -                  | \$ -        | \$ -                  | 0%                    | 0%        | 0%          |
| CHANGES Program                                     | \$ 525,000            | \$ -        | \$ 525,000            | \$ 42,427              | \$ -        | \$ 42,427            | \$ 378,833            | \$ -        | \$ 378,833            | 72%                   | 0%        | 72%         |
| Studies   | \$ 36,000             | \$ -        | \$ 36,000             | \$ 9,166               | \$ -        | \$ 9,166             | \$ 65,954             | \$ -        | \$ 65,954             | 183%                  | 0%        | 183%        |
| Regulatory Compliance                               | \$ 478,809            | \$ -        | \$ 478,809            | \$ 7,428               | \$ -        | \$ 7,428             | \$ 196,906            | \$ -        | \$ 196,906            | 41%                   | 0%        | 41%         |
| General Administration                              | \$ 1,337,746          | \$ -        | \$ 1,337,746          | \$ 107,932             | \$ -        | \$ 107,932           | \$ 953,921            | \$ -        | \$ 953,921            | 71%                   | 0%        | 71%         |
| CPUC Energy Division                                | \$ 135,625            | \$ -        | \$ 135,625            | \$ -                   | \$ -        | \$ -                 | \$ 92,616             | \$ -        | \$ 92,616             | 68%                   | 0%        | 68%         |
| <b>SUBTOTAL MANAGEMENT COSTS</b>                    | <b>\$ 8,822,256</b>   | <b>\$ -</b> | <b>\$ 8,822,256</b>   | <b>\$ 612,018</b>      | <b>\$ -</b> | <b>\$ 612,018</b>    | <b>\$ 5,598,268</b>   | <b>\$ -</b> | <b>\$ 5,598,268</b>   | <b>63%</b>            | <b>0%</b> | <b>63%</b>  |
| CARE Rate Discount                                  | \$ 404,343,437        | \$ -        | \$ 404,343,437        | \$ 85,249,964          | \$ -        | \$ 85,249,964        | \$ 515,434,439        | \$ -        | \$ 515,434,439        | 127%                  | 0%        | 127%        |
| <b>TOTAL PROGRAM COSTS &amp; CUSTOMER DISCOUNTS</b> | <b>\$ 413,165,693</b> | <b>\$ -</b> | <b>\$ 413,165,693</b> | <b>\$ 85,861,982</b>   | <b>\$ -</b> | <b>\$ 85,861,982</b> | <b>\$ 521,032,707</b> | <b>\$ -</b> | <b>\$ 521,032,707</b> | <b>126%</b>           | <b>0%</b> | <b>126%</b> |
| Other CARE Rate Benefits                            |                       |             |                       |                        |             |                      |                       |             |                       |                       |           |             |
| - DWR Bond Charge Exemption                         |                       |             |                       | \$ 3,047,183           |             | \$ 3,047,183         | \$ 19,736,992         |             | \$ 19,736,992         |                       |           |             |
| - CARE Surcharge Exemption                          |                       |             |                       | \$ 4,654,899           |             | \$ 4,654,899         | \$ 31,997,599         |             | \$ 31,997,599         |                       |           |             |
| - California Solar Initiative Exemption             |                       |             |                       | \$ -                   |             | \$ -                 | \$ -                  |             | \$ -                  |                       |           |             |
| - kWh Surcharge Exemption                           |                       |             |                       | \$ -                   |             | \$ -                 | \$ -                  |             | \$ -                  |                       |           |             |
| - Vehicle Grid Integration Exemption                |                       |             |                       | \$ -                   |             | \$ -                 | \$ -                  |             | \$ -                  |                       |           |             |
| Total Other CARE Rate Benefits                      |                       |             |                       | <b>\$ 7,702,082</b>    | <b>\$ -</b> | <b>\$ 7,702,082</b>  | <b>\$ 51,734,591</b>  | <b>\$ -</b> | <b>\$ 51,734,591</b>  |                       |           |             |
| Indirect Costs                                      |                       |             |                       | \$ 118,881             | \$ -        | \$ 118,881           | \$ 870,377            | \$ -        | \$ 870,377            |                       |           |             |

[1] Decision 15-12-047 transitioned from CHANGES pilot to CHANGES program and funding for the effort is captured herein

[2] Reflects the authorized 2021 H1 bridge funding amounts

[3] Monthly and year-to-date expenses data was obtained from SAP database

**NOTE: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments**

CARE Table 2 - Enrollment, Recertification, Attrition, & Penetration  
Southern California Edison  
Through September 2022

|           | Inter-Utility | New Enrollment                    |  |                  |         |        |         |            | Recertification <sup>1,2</sup> |                            |                        |                            |           | Attrition (Drop Offs)         |                          |            |                                     | Enrollment |                           | Total CARE Participants | Estimated CARE Eligible | Enrollment <sup>3</sup> Rate % (R/N) | Total Residential Accounts | Gas Only  | Electric Only |             |
|-----------|---------------|-----------------------------------|--|------------------|---------|--------|---------|------------|--------------------------------|----------------------------|------------------------|----------------------------|-----------|-------------------------------|--------------------------|------------|-------------------------------------|------------|---------------------------|-------------------------|-------------------------|--------------------------------------|----------------------------|-----------|---------------|-------------|
|           |               | Automatic Enrollment <sup>4</sup> | Self-Certification (Income or Categories) <sup>5</sup> | Combined (B+C+D) | Online  | Paper  | Phone   | Capitation | Combined (F+G+H+I)             | Total New Enrollment (E+J) | Scheduled <sup>6</sup> | Non-Scheduled (Duplicates) | Automatic | Total Recertification (L+M+N) | No Response <sup>6</sup> | Failed PEV | Failed Recertification <sup>7</sup> | Other      | Total Attrition (P+Q+R+S) |                         |                         |                                      |                            |           |               | Gross (R+Q) |
| January   | 657           | 0                                 | 0  | 0                | 8,158   | 9,225  | 10,112  | 180        | 28,144                         | 34,430                     | 14,350                 | 1,051                      | 0         | 15,355                        | 11                       | 0          | 19                                  | 18,263     | 18,321                    | 19,165                  | 1,348,032               | 1,276,022                            | 100%                       | 4,573,581 | 4,573,581     |             |
| February  | 734           | 28                                | 0  | 780              | 8,212   | 12,214 | 10,119  | 195        | 30,740                         | 31,500                     | 10,545                 | 794                        | 0         | 11,339                        | 36                       | 2          | 19                                  | 68,407     | 68,455                    | 42,839                  | -36,955                 | 1,311,125                            | 1,276,022                  | 100%      | 4,582,068     | 4,582,068   |
| March     | 222           | 6                                 | 0  | 228              | 7,804   | 9,205  | 12,373  | 228        | 29,608                         | 29,836                     | 7,326                  | 655                        | 0         | 7,981                         | 13                       | 6          | 8                                   | 80,874     | 80,888                    | 37,817                  | -38,862                 | 1,271,287                            | 1,276,022                  | 100%      | 4,581,488     | 4,581,488   |
| April     | 230           | 0                                 | 0  | 245              | 7,680   | 3,768  | 8,326   | 199        | 20,172                         | 20,417                     | 10,110                 | 878                        | 0         | 10,988                        | 6                        | 5          | 2                                   | 36,868     | 36,868                    | 31,456                  | -16,481                 | 1,254,809                            | 1,276,022                  | 98%       | 4,580,375     | 4,580,375   |
| May       | 178           | 0                                 | 0  | 178              | 7,482   | 1,846  | 7,236   | 300        | 16,844                         | 17,023                     | 12,899                 | 1,060                      | 0         | 13,759                        | 2                        | 1          | 7                                   | 24,383     | 24,393                    | 30,782                  | -7,395                  | 1,247,469                            | 1,276,022                  | 98%       | 4,591,558     | 4,591,558   |
| June      | 160           | 266                               | 0  | 426              | 10,328  | 2,300  | 9,317   | 174        | 22,738                         | 22,863                     | 4,909                  | 481                        | 0         | 5,390                         | 1                        | 7          | 2                                   | 60,124     | 60,164                    | 28,662                  | -27,532                 | 1,219,927                            | 1,276,022                  | 95%       | 4,604,295     | 4,604,295   |
| July      | 101           | 104                               | 0  | 205              | 15,070  | 3,724  | 12,649  | 264        | 31,707                         | 31,912                     | 4,629                  | 576                        | 0         | 5,200                         | 0                        | 9          | 0                                   | 58,752     | 58,741                    | 37,117                  | -26,829                 | 1,193,117                            | 1,276,022                  | 93%       | 4,602,750     | 4,602,750   |
| August    | 112           | 0                                 | 0  | 112              | 19,040  | 6,441  | 16,184  | 290        | 41,905                         | 42,088                     | 3,716                  | 416                        | 0         | 4,132                         | 0                        | 10         | 2                                   | 47,120     | 47,140                    | 46,202                  | -6,080                  | 1,188,056                            | 1,276,022                  | 93%       | 4,615,380     | 4,615,380   |
| September | 91            | 0                                 | 0  | 91               | 18,007  | 7,531  | 13,567  | 172        | 38,957                         | 39,066                     | 3,718                  | 358                        | 0         | 4,076                         | 0                        | 4          | 0                                   | 17,814     | 17,886                    | 44,074                  | 2,112                   | 1,196,116                            | 1,276,022                  | 93%       | 4,613,203     | 4,613,203   |
| October   |               |                                   |  |                  |         |        |         |            |                                |                            |                        |                            |           |                               |                          |            |                                     |            |                           |                         |                         |                                      |                            |           | -             | -           |
| November  |               |                                   |  |                  |         |        |         |            |                                |                            |                        |                            |           |                               |                          |            |                                     |            |                           |                         |                         |                                      |                            |           | -             | -           |
| December  |               |                                   |  |                  |         |        |         |            |                                |                            |                        |                            |           |                               |                          |            |                                     |            |                           |                         |                         |                                      |                            |           | -             | -           |
| YTD Total | 2,624         | 412                               | 6  | 2,636            | 101,789 | 92,263 | 108,072 | 2,306      | 256,916                        | 269,546                    | 71,587                 | 6,289                      | 6         | 78,226                        | 116                      | 58         | 54                                  | 371,632    | 371,745                   | 338,072                 | -217,686                | 1,196,116                            | 1,276,022                  | 80%       | 4,615,205     | 4,615,205   |

<sup>1</sup> Enrollments via data sharing between the IOUs.

<sup>2</sup> Enrollments via data sharing between departments and/or programs within the utility.

<sup>3</sup> Enrollments via data sharing with programs outside the IOU that serve low-income customers.

<sup>4</sup> Recertification results are tied to the month initiated. Therefore, recertification results may be pending due to the time permitted for a participant to respond.

<sup>5</sup> Recertification results include volumes for COVID-19 protections and reinstatements.

<sup>6</sup> Penetration Rate and Enrollment Rate are the same value.

<sup>7</sup> The total number of Recertifications requested is correct, however, due to known issue with data reporting in the customer database system, recertification volumes are lower than the average number in previous years. SCE is working to correct this issue, but will continue to experience lower than average volumes for at least one year or more until the update is made. Customers have not been negatively impacted because of this issue.

<sup>8</sup> Total Recertifications volumes are based on program enrollment status (enrolled/enrolled).

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

**CARE Table 3A - Post-Enrollment Verification Results (Model)****Southern California Edison  
Through September 2022**

| Month            | Total CARE Households Enrolled | Households Requested to Verify | % of CARE Enrolled Requested to Verify Total | CARE Households De-enrolled (Due to no response) | CARE Households De-enrolled (Verified as Ineligible) | Total Households De-enrolled | % De-enrolled through Post Enrollment Verification | % of Total CARE Households De-enrolled |
|------------------|--------------------------------|--------------------------------|--|--|--|------------------------------|--|--|
| January          | 1,348,032                      | 0                              | 0.0%   | 0  | 0  | 0                            | 0.0%   | 0.0%                                   |
| February         | 1,311,125                      | 0                              | 0.0%   | 0  | 0  | 0                            | 0.0%   | 0.0%                                   |
| March            | 1,271,287                      | 186                            | 0.0%   | 176  | 0  | 176                          | 94.6%  | 0.0%                                   |
| April            | 1,254,809                      | 0                              | 0.0%   | 0  | 0  | 0                            | 0.0%   | 0.0%                                   |
| May              | 1,247,449                      | 5,712                          | 0.5%   | 4,726  | 11   | 4,737                        | 82.9%  | 0.4%                                   |
| June             | 1,219,937                      | 6,743                          | 0.6%   | 5,520  | 14   | 5,534                        | 82.1%  | 0.5%                                   |
| July             | 1,193,117                      | 7,490                          | 0.6%   | 523  | 1  | 524                          | 7.0%   | 0.0%                                   |
| August           | 1,188,056                      | 6,773                          | 0.6%   | 198  | 1  | 199                          | 2.9%   | 0.0%                                   |
| September        | 1,190,178                      | 3,599                          | 0.3%   | 52   | 0  | 52                           | 1.4%   | 0.0%                                   |
| October          |                                |                                | 0.0%   |  |  | 0                            | 0.0%   | 0.0%                                   |
| November         |                                |                                | 0.0%   |  |  | 0                            | 0.0%   | 0.0%                                   |
| December         |                                |                                | 0.0%   |  |  | 0                            | 0.0%   | 0.0%                                   |
| <b>YTD Total</b> | <b>1,190,178</b>               | <b>30,503</b>                  | <b>2.6%</b>                                  | <b>11,195</b>                                    | <b>27</b>  | <b>11,222</b>                | <b>36.8%</b>                                       | <b>0.9%</b>                            |

<sup>1</sup> Includes all customers who failed SCE's CARE eligibility probability model.

<sup>2</sup> Includes customers verified as over income or who requested to be de-enrolled.

<sup>3</sup> Verification results are tied to the month initiated and the verification process allows customers 90 days to respond to the verification request.

<sup>4</sup> Percentage of customers dropped compared to the total participants requested to provide verification in that month.

**Note:** Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD

**CARE Table 3B Post-Enrollment Verification Results (Electric only High Usage)****Southern California Edison  
Through September 2022**

| Month            | Total CARE Households Enrolled | Households Requested to Verify | % of CARE Enrolled Requested to Verify Total | CARE Households De-enrolled (Due to no response) | CARE Households De-enrolled (Verified as Ineligible) | Total Households De-enrolled | % De-enrolled through Post Enrollment Verification | % of Total CARE Households De-enrolled |
|------------------|--------------------------------|--------------------------------|--|--|--|------------------------------|--|--|
| January          | 1,348,032                      | 7,499                          | 0.6%   | 6,661  | 4  | 6,665                        | 88.9%  | 0.5%                                   |
| February         | 1,311,125                      | 7,289                          | 0.6%   | 6,587  | 9  | 6,596                        | 90.5%  | 0.5%                                   |
| March            | 1,271,287                      | 1,527                          | 0.1%   | 1,372  | 1  | 1,373                        | 89.9%  | 0.1%                                   |
| April            | 1,254,809                      | 1,062                          | 0.1%   | 906  | 0  | 906                          | 85.3%  | 0.1%                                   |
| May              | 1,247,449                      | 2,405                          | 0.2%   | 1,738  | 3  | 1,741                        | 72.4%  | 0.1%                                   |
| June             | 1,219,937                      | 1,928                          | 0.2%   | 1,484  | 3  | 1,487                        | 77.1%  | 0.1%                                   |
| July             | 1,193,117                      | 780                            | 0.1%   | 631  | 2  | 633                          | 81.2%  | 0.1%                                   |
| August           | 1,188,056                      | 1,878                          | 0.2%   | 66   | 0  | 66                           | 3.5%   | 0.0%                                   |
| September        | 1,190,178                      | 3,323                          | 0.3%   | 25   | 1  | 26                           | 0.8%   | 0.0%                                   |
| October          |                                |                                |  |  |  |                              |  |  |
| November         |                                |                                |  |  |  |                              |  |  |
| December         |                                |                                |  |  |  |                              |  |  |
| <b>YTD Total</b> | <b>1,190,178</b>               | <b>27,691</b>                  | <b>2.3%</b>                                  | <b>19,470</b>                                    | <b>23</b>  | <b>19,493</b>                | <b>70.4%</b>                                       | <b>1.6%</b>                            |

<sup>1</sup> Includes all participants who were selected for high usage verification process.

<sup>2</sup> Includes customers verified as over income, who requested to be de-enrolled, did not reduce usage, or did not agree to be weatherized.

<sup>3</sup> Medium (400%) and high usage (600%) customers are dropped at 60 days (2 or 3 bill cycles) for non-response to HUV (high usage income verification request). Additionally, 600% + users that have not reduced usage within the 60 day window (2 or 3 bill cycles) are removed from the program. Results may be pending due to the time permitted for a participant to respond.

<sup>4</sup> Percentage of customers dropped compared to the total participants requested to provide verification in that month.

**Note:** Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

**CARE Table 4 - Enrollment by County**  
**Southern California Edison**  
**Through September 2022**

| County         | Estimated Eligible Households <sup>1,4</sup> |                |                  | Total Households Enrolled <sup>2</sup> |                |                  | Enrollment Rate <sup>3</sup> |            |            |
|----------------|--|----------------|------------------|--|----------------|------------------|------------------------------|------------|------------|
|                | Urban  | Rural          | Total            | Urban                                  | Rural          | Total            | Urban                        | Rural      | Total      |
| Fresno         | 633  | 0              | 633              | 54                                     | 0              | 54               | 9%                           | 0%         | 9%         |
| Imperial       | 0  | 282            | 282              | 24                                     | 56             | 80               | 0%                           | 20%        | 28%        |
| Inyo           | 9  | 1,362          | 1,371            | 26                                     | 932            | 958              | 289%                         | 68%        | 70%        |
| Kern           | 13,428                                       | 17,886         | 31,314           | 9,302                                  | 13,082         | 22,384           | 69%                          | 73%        | 71%        |
| Kings          | 0  | 7,611          | 7,611            | 69                                     | 8,355          | 8,424            | 0%                           | 110%       | 111%       |
| Los Angeles    | 501,121                                      | 2,884          | 504,005          | 486,153                                | 1,991          | 488,144          | 97%                          | 69%        | 97%        |
| Madera         | 2  | 0              | 2                | 0                                      | 0              | 0                | 0%                           | 0%         | 0%         |
| Mono           | 0  | 2,292          | 2,292            | 8                                      | 763            | 771              | 0%                           | 33%        | 34%        |
| Orange         | 200,645                                      | 0              | 200,645          | 157,774                                | 0              | 157,774          | 79%                          | 0%         | 79%        |
| Riverside      | 83,702                                       | 79,988         | 163,690          | 86,912                                 | 92,064         | 178,976          | 104%                         | 115%       | 109%       |
| San Bernardino | 193,062                                      | 43,828         | 236,890          | 184,381                                | 35,954         | 220,335          | 96%                          | 82%        | 93%        |
| San Diego      | 0  | 1              | 1                | 0                                      | 1              | 1                | 0%                           | 100%       | 100%       |
| Santa Barbara  | 14,824                                       | 0              | 14,824           | 9,225                                  | 0              | 9,225            | 62%                          | 0%         | 62%        |
| Tulare         | 12,323                                       | 37,874         | 50,197           | 11,815                                 | 40,358         | 52,173           | 96%                          | 107%       | 104%       |
| Ventura        | 60,710                                       | 2,452          | 63,162           | 49,136                                 | 1,743          | 50,879           | 81%                          | 71%        | 81%        |
| <b>Total</b>   | <b>1,080,459</b>                             | <b>196,460</b> | <b>1,276,919</b> | <b>994,879</b>                         | <b>195,299</b> | <b>1,190,178</b> | <b>92%</b>                   | <b>99%</b> | <b>93%</b> |

<sup>1</sup> As reflected in filing A.14-11-007, et al., Annual CARE Eligibility Estimates filed February 14, 2022.

<sup>2</sup> Total Households Enrolled includes submeter tenants.

<sup>3</sup> Penetration Rate and Enrollment Rate are the same value.

<sup>4</sup> Does not tie to Hi Level estimate (~3) due to rounding.

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

**CARE Table 5 - Recertification Results**  
**Southern California Edison**  
**Through September 2022**

| Month      | Total CARE Households | Households Requested to Recertify <sup>1,6</sup> | % of Households Total (C/B) | Households Recertified <sup>2,5,6,7</sup> | Households De-enrolled <sup>3,6,7</sup> | Recertification Rate % <sup>4</sup> (E/C) | % of Total Households De-enrolled (F/B) |
|------------|-----------------------|--|-----------------------------|---|---|---|---|
| January    | 1,348,032             | 15,532   | 1.2%                        | 14,819                                    | 70                                      | 95.4%                                     | 0.0%                                    |
| February   | 1,311,125             | 11,566   | 0.9%                        | 11,079                                    | 46                                      | 95.8%                                     | 0.0%                                    |
| March      | 1,271,287             | 8,434  | 0.7%                        | 8,191                                     | 18                                      | 97.1%                                     | 0.0%                                    |
| April      | 1,254,809             | 10,697   | 0.9%                        | 10,537                                    | 32                                      | 98.5%                                     | 0.0%                                    |
| May        | 1,247,449             | 13,607   | 1.1%                        | 13,406                                    | 61                                      | 98.5%                                     | 0.0%                                    |
| June       | 1,219,937             | 6,991  | 0.6%                        | 7,438                                     | 29                                      | 106.4%                                    | 0.0%                                    |
| July       | 1,193,117             | 4,905  | 0.4%                        | 8,646                                     | 33                                      | 176.3%                                    | 0.0%                                    |
| August     | 1,188,056             | 4,179  | 0.4%                        | 7,474                                     | 20                                      | 178.8%                                    | 0.0%                                    |
| September  | 1,190,178             | 4,191  | 0.4%                        | 3,718                                     | 6                                       | 88.7%                                     | 0.0%                                    |
| October    |                       |  |                             |   |   |   |   |
| November   |                       |  |                             |   |   |   |   |
| December   |                       |  |                             |   |   |   |   |
| <b>YTD</b> | <b>1,190,178</b>      | <b>80,102</b>                                    | <b>6.7%</b>                 | <b>85,308</b>                             | <b>315</b>                              | <b>106.5%</b>                             | <b>0.03%</b>                            |

<sup>1</sup> Excludes count of customers recertified through the probability model.

<sup>2</sup> Recertification results are tied to the month initiated and the recertification process allows customers 90 days to respond to the recertification request. Results may be pending due to the time permitted for a participant to respond.

<sup>3</sup> Includes customers who did not respond or who requested to be de-enrolled.

<sup>4</sup> Percentage of customers recertified compared to the total participants requested to recertify in that month.

<sup>5</sup> Recertification results include volumes for COVID-19 protections and reinstatements.

<sup>6</sup> The total number of Recertifications requested is correct, however, due to known issue with data reporting in the customer database system, recertification volumes are lower than the average number in previous years. SCE is working to correct this issue, but will continue to experience lower than average volumes for at least one year or more until the update is made. Customers have not been negatively impacted because of this issue.

<sup>7</sup> Total Recertifications volumes are based on program enrollment status (enrolled/de-enrolled).

**Note:** Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

**CARE Table 6 - Capitation Contractors<sup>1</sup>**  
**Southern California Edison**  
**Through September 2022**

| Contractor                          | Contractor Type<br>(Check one or more if applicable) |     |        |        | Total Enrollments |                           |
|-------------------------------------|--|-----|--------|--------|-------------------|---------------------------|
|                                     | Private  | CBO | WMDVBE | LIHEAP | Current Month     | Year-to-Date <sup>2</sup> |
| 2-1-1 ORANGE COUNTY                 |  | x   |        |        | 3                 | 107                       |
| ALPHA ENTERPRISES                   |  | x   |        |        | -                 | -                         |
| APAC SERVICE CENTER                 | x  |     |        |        | 5                 | 56                        |
| ARMENIAN RELIEF SOCIETY             | x  |     |        |        | -                 | -                         |
| ASIAN AMERICAN DRUG ABUSE PROG      | x  |     |        |        | -                 | -                         |
| ASIAN AMERICAN RESOURCE CENTER      | x  |     | x      |        | 2                 | 7                         |
| ASIAN YOUTH CENTER                  | x  |     |        |        | -                 | -                         |
| BEST PARTNERS                       | x  |     |        |        | 321               | 1,930                     |
| BETHEL BAPTIST CHURCH               | x  |     |        |        | -                 | -                         |
| DELHI CENTER                        | x  |     |        |        | -                 | -                         |
| BETHEL BAPTIST CHURCH               | x  |     |        |        | -                 | -                         |
| BISHOP PAIUTE TRIBE                 | x  |     |        |        | 2                 | 2                         |
| C.O.R. COMM DEVELOPMENT CORP        | x  |     |        |        | -                 | -                         |
| CAREGIVERS VOLUNTEERS ELDERLY       |  | x   |        |        | -                 | 1                         |
| CHINESE CHRISTIAN HERALD CRUS.      | x  |     |        |        | -                 | -                         |
| CHINO NEIGHBORHOOD HOUSE            |  | x   |        |        | -                 | -                         |
| CITIHOUSING REAL ESTATE SERVIC      |  | x   |        |        | -                 | -                         |
| CITY IMPACT                         | x  |     |        |        | -                 | -                         |
| CITY OF BEAUMONT SENIOR CENTER      |  | x   | x      |        | -                 | -                         |
| COMMUNITY HEALTH INITIATIVE of OC   |  | x   |        |        | -                 | -                         |
| DESERT COMMUNITY ENERGY             |  | x   |        |        | -                 | -                         |
| DESERT MANNA MINISTRIES INC         | x  |     |        |        | -                 | -                         |
| DISABLED RESOURCES CTR, INC         |  | x   | x      |        | 5                 | 20                        |
| EL CONCILIO DEL CONDADO DE          | x  |     | x      |        | -                 | -                         |
| FAMILY SVC ASSOC OF REDLANDS        | x  |     |        |        | -                 | -                         |
| FOOD SHARE                          | x  |     |        |        | -                 | -                         |
| GO THE CALENDAR                     |  | x   |        |        | -                 | -                         |
| GRID ALTERNATIVES INLAND EMPIRE INC |  |     | x      |        | -                 | 11                        |
| HELP OF OJAI, INC.                  | x  |     |        |        | -                 | -                         |
| HOUSING AUTHORITY OF KINGS CO       | x  |     | x      |        | -                 | -                         |
| INLAND SOUTHERN CALIFORNIA 211+     | x  | x   |        |        | 20                | 101                       |
| KERNVILLE UNION SCHOOL DISTRIC      | x  |     |        |        | -                 | -                         |
| KINGS COMMUNITY ACTION ORG          | x  |     |        |        | -                 | -                         |
| KINGS CTY COMMISSION ON AGING       | x  |     |        |        | -                 | -                         |
| LA COUNTY HOUSING AUTHORITY         |  | x   |        |        | -                 | -                         |
| LEAGUE OF CALIF HOMEOWNERS          | x  |     |        |        | -                 | -                         |
| LIFT TO RISE                        | x  |     |        |        | -                 | -                         |
| LTSC COMM. DEVEL. CORP              | x  |     |        |        | -                 | 4                         |
| MENIFEE VALLEY CHAMBER OF COMMERCE  |  | x   |        |        | -                 | -                         |
| MEXICAN AMERICAN OPPORTUNITY        |  | x   | x      |        | -                 | -                         |
| MTN COMM FAM RESOURCE CNTR          | x  |     |        |        | 1                 | 2                         |
| NEW GREATER CIR. MISSION, INC       | x  |     |        |        | -                 | -                         |
| NEW HOPE VILLAGE, INC               | x  |     |        |        | 1                 | 1                         |
| NEW HORIZONS CAREGIVERS GROUP       |  | x   |        |        | -                 | 4                         |
| OCCC                                | x  |     |        |        | -                 | -                         |
| OPERATION GRACE                     | x  |     |        |        | -                 | -                         |
| OUR COMMUNITY WORKS                 | x  |     |        |        | 12                | 54                        |
| PACIFIC ISLANDER HLTH (PIHP)        | x  |     |        |        | -                 | -                         |
| PACIFIC PRIDE FOUNDATION            | x  |     |        |        | -                 | -                         |
| PRM CONSULTING INC.                 | x  | x   | x      |        | -                 | -                         |
| RIVERSIDE DEPT COMM ACTION          |  | x   | x      | x      | -                 | -                         |
| SALVATION ARMY SANTA FE SPGS        | x  |     |        |        | -                 | -                         |
| SALVATION ARMY VISALIA CORPS        | x  |     |        |        | -                 | -                         |
| SANTA ANITA FAMILY SERVICE          | x  |     |        |        | -                 | -                         |
| SENIOR ADVOCATES OF THE DESERT      | x  |     |        |        | -                 | -                         |
| SHARE OUR SELVES                    | x  |     |        |        | -                 | -                         |
| SHIELDS FOR FAMILIES                | x  | x   |        |        | -                 | 6                         |
| SMILES FOR SENIORS FOUND.           | x  |     |        |        | -                 | -                         |
| SOUTHEAST CITIES SERVICE CTR.       |  | x   |        |        | -                 | -                         |
| SOUTHEAST COMMUNITY DEVELOPMEN      | x  |     |        |        | -                 | -                         |
| ST VINCENT DE PAUL                  |  | x   |        |        | -                 | -                         |
| THE CAMBODIAN FAMILY                | x  |     |        |        | -                 | -                         |
| UNITED CAMBODIAN COMMUNITY INC      |  | x   |        |        | -                 | -                         |
| VICTOR VALLEY COMM SVC COUNCIL      | x  |     |        |        | -                 | -                         |
| VIETNAMESE COMMUNITY OF OC INC      | x  |     |        |        | -                 | -                         |
| VOLUTNEERS OF EAST LOS ANGELES      | x  |     | x      |        | -                 | -                         |
| XFINITI SOLUTIONS, LLC              |  | x   |        |        | -                 | -                         |
| <b>Total Enrollments</b>            |  |     |        |        | <b>372</b>        | <b>2,306</b>              |

<sup>1</sup> All capitation contractors with current contracts are listed regardless of whether they have signed up customers or submitted invoices this year.

<sup>2</sup> Numbers reflect customers that have been placed on the rate YTD. Capitation payments may lag by a month or more depending on when SCE is invoiced by the contractors.

**Note:** Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD

**CARE Program Table 7 - Expenditures for Pilots and Studies**  
**Southern California Edison**  
**Through September 2022**

| 2022  | Authorized 2021-2026 Budget |             |                   | Current Month Expenses |             |             | Year to Date Expenses |             |                  | Cycle to Date Expenses [1] |             |                  |
|---|-----------------------------|-------------|-------------------|------------------------|-------------|-------------|-----------------------|-------------|------------------|----------------------------|-------------|------------------|
|   | Electric                    | Gas         | Total             | Electric               | Gas         | Total       | Electric              | Gas         | Total            | Electric                   | Gas         | Total            |
| <b>Pilots</b>   |                             |             |                   |                        |             |             |                       |             |                  |                            |             |                  |
| CARE Outbound Calling Pilot                                   | \$ 80,000                   | \$ -        | \$ 80,000         | \$ 111                 |             | \$ 111      | \$ 782                | \$ -        | \$ 782           | \$ 782                     | \$ -        | \$ 782           |
| <b>Studies</b>  |                             |             |                   |                        |             |             |                       |             |                  |                            |             |                  |
| Joint IOU - 2022 Low Income Needs Assessment (LINA) Study [2] | \$ 75,000                   | \$ -        | \$ 75,000         | \$ -                   | \$ -        | \$ -        | \$ 48,783             | \$ -        | \$ 48,783        | \$ 74,884                  | \$ -        | \$ 74,884        |
| Joint IOU - 2025 Low Income Needs Assessment (LINA) Study     | \$ 75,000                   | \$ -        | \$ 75,000         | \$ -                   | \$ -        | \$ -        | \$ -                  | \$ -        | \$ -             | \$ -                       | \$ -        | \$ -             |
| Joint IOU - 2028 Low Income Needs Assessment (LINA) Study     | \$ 75,000                   | \$ -        | \$ 75,000         | \$ -                   | \$ -        | \$ -        | \$ -                  | \$ -        | \$ -             | \$ -                       | \$ -        | \$ -             |
| Joint IOU - Statewide CARE-ESA Categorical Study              | \$ 22,500                   | \$ -        | \$ 22,500         | \$ -                   | \$ -        | \$ -        | \$ -                  | \$ -        | \$ -             | \$ -                       | \$ -        | \$ -             |
| Joint IOU - CHANGES Evaluation [3]                            | \$ 120,000                  | \$ -        | \$ 120,000        | \$ -                   | \$ -        | \$ -        | \$ -                  | \$ -        | \$ -             | \$ -                       | \$ -        | \$ -             |
| <b>Total Studies</b>  | <b>\$ 367,500</b>           | <b>\$ -</b> | <b>\$ 367,500</b> | <b>\$ -</b>            | <b>\$ -</b> | <b>\$ -</b> | <b>\$ 48,783</b>      | <b>\$ -</b> | <b>\$ 48,783</b> | <b>\$ 74,884</b>           | <b>\$ -</b> | <b>\$ 75,666</b> |

[1] Some studies cover multiple cycles. Hence this column total reflects the total study spending (as opposed to cycle spending)

[2] Advice letter approved Joint Utilities' 2022 LINA Study for \$500,000. SCE holds the statewide contract for this co-funded study. This report includes ONLY SCE portion of the totals. SCE is cross-billing the other IOUs, but may currently hold more of the total project expense until bills are reconciled. SCE's 30% allocation is \$150,000, funded 50/50 via the ESA and CARE budgets. The 2022 LINA commenced in January 2021. The Joint Utilities would carry over committed, unspent 2021 LINA funding forward to 2022 and until the study is completed.

[3] CHANGES Evaluation is not part of EM&V budget, but funded out of CARE budget as part of the CHANGES program. The evaluation commenced in February 2022. Opinion Dynamics is the evaluation consultant. PG&E holds the contract. SCE pays 30% if the study cost. SCE has not yet been cross-billed by PG&E.

**NOTE:** Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustment

**CARE Table 8**  
**CARE and Disadvantage Communities Enrollment Rate for Zip Codes**  
**Southern California Edison**  
**Through September 2022**

| Total CARE Households Enrolled |   |  |  |   |
|--------------------------------|---|--|--|---|
| Month                          | CARE Enrollment Rate for Zip Codes that have 10% or more disconnections [1] | CARE Enrollment Rate for Zip Codes in High Poverty (Income Less than 100% FPG) [2] | CARE Enrollment Rate for Zip Codes in High Poverty (with 70% or Less CARE Penetration) [3] | CARE Enrollment Rate for DAC (Zip/Census Tract) Codes in High Poverty (with 70% or Less CARE Enrollment Rate) |
| January                        |   |  |  |   |
| February                       |   |  |  |   |
| March                          |   |  |  |   |
| April                          |   |  |  |   |
| May                            |   |  |  |   |
| June                           |   |  |  |   |
| July                           | NA  | 81%  | 46%  | 57%   |
| August                         | NA  | 81%  | 46%  | 56%   |
| September                      | NA  | 81%  | 46%  | 56%   |
| October                        |   |  |  |   |
| November                       |   |  |  |   |
| December                       |   |  |  |   |
| YTD                            |   |  |  |   |

**Note:**

Penetration Rate and Enrollment Rate are the same value.

[1] Disconnections are based on calendar year 2021.

[2] Includes zip codes with >25% of customers with incomes less than 100% FPG.

[3] DACs are defined at the census tract level. Corresponding zip codes are provided for the purpose of this table; however, the entire zip code listed may not be considered a DAC.

Any required corrections/adjustments are reported herein and supersede results reported in prior months and



## CARE Table 8A

### CARE Top 10 Lowest Enrollment Rates in High Disconnection, High Poverty, and DAC Communities by Zip Code Southern California Edison Through September 2022

| ZIP      | Top 10 Lowest CARE Enrollment Rate for Zip Codes that have 10% or more Disconnections [1] |
|----------|---|
| ZIP00001 |   |
| ZIP00002 |   |
| ZIP00003 |   |
| ZIP00004 |   |
| ZIP00005 |   |
| ZIP00006 |   |
| ZIP00007 |   |
| ZIP00008 |   |
| ZIP00009 |   |
| ZIP00010 |   |

| ZIP   | Top 10 Lowest CARE Enrollment Rate for Zip Codes in High Poverty (Income Less than 100% FPG) [2] |
|-------|--|
| 92403 | 0%   |
| 92617 | 8%   |
| 92341 | 12%  |
| 93208 | 19%  |
| 93554 | 23%  |
| 92266 | 28%  |
| 93260 | 29%  |
| 93207 | 29%  |
| 93265 | 39%  |
| 93243 | 47%  |

| ZIP   | Top 10 Lowest CARE Enrollment Rate for Zip Codes in DAC [3] |
|-------|---|
| 93554 | 23%   |
| 93260 | 29%   |
| 93207 | 29%   |
| 93265 | 39%   |
| 93243 | 47%   |
| 93285 | 51%   |
| 92225 | 54%   |
| 92347 | 55%   |
| 93528 | 62%   |
| 93519 | 64%   |

**Note:**

Some zip codes rolled up to the nearest zip code for privacy reasons due to the number of people residing in that zip code.

[1] Disconnections are based on calendar year 2021. SCE did not have any disconnections in 2021.

[2] Includes zip codes with >25% of customers with incomes less than 100% FPG.

[3] DACs are defined at the census tract level. Corresponding zip codes are provided for the purpose of this table; however, the entire zip code listed may not be considered a DAC.

**FERA Table 1 - FERA Program Expenses**  
**Southern California Edison**  
**Through September 2022**

|   | Authorized Budget    | Current Month Expenses | Year to Date Expenses | % of Budget Spent YTD |
|---|----------------------|------------------------|-----------------------|-----------------------|
| <b>FERA Program:</b>                                | <b>Electric</b>      | <b>Electric</b>        | <b>Electric</b>       | <b>Electric</b>       |
| Outreach  | \$ 665,695           | \$ 88,563              | \$ 648,381            | 97%                   |
| Processing / Certification Re-certification         | \$ 382,745           | \$ 1,138               | \$ 19,658             | 5%                    |
| Post Enrollment Verification                        | \$ 120,867           | \$ 700                 | \$ 10,412             | 9%                    |
| IT Programming                                      | \$ 30,000            | \$ -                   | \$ 5,026              | 17%                   |
| Pilot(s)  | \$ -                 | \$ -                   | \$ -                  | 0%                    |
| Studies   | \$ 24,000            | \$ -                   | \$ -                  | 0%                    |
| Regulatory Compliance                               | \$ 15,445            | \$ -                   | \$ -                  | 0%                    |
| General Administration                              | \$ 43,153            | \$ 742                 | \$ 16,684             | 39%                   |
| CPUC Energy Division                                | \$ 4,375             | \$ -                   | \$ -                  | 0%                    |
|   |                      |                        |                       |                       |
| <b>SUBTOTAL MANAGEMENT COSTS</b>                    | <b>\$ 1,286,280</b>  | <b>\$ 91,144</b>       | <b>\$ 700,160</b>     | <b>54%</b>            |
|   |                      |                        |                       |                       |
| FERA Rate Discount                                  | \$28,746,536         | \$1,462,561            | \$ 8,853,498          | 31%                   |
|   |                      |                        |                       |                       |
| <b>TOTAL PROGRAM COSTS &amp; CUSTOMER DISCOUNTS</b> | <b>\$ 30,032,816</b> | <b>\$ 1,553,705</b>    | <b>\$ 9,553,658</b>   | <b>32%</b>            |
|   |                      |                        |                       |                       |
| Indirect Costs                                      |                      | \$ 1,056               | \$ 15,103             |                       |

NOTE: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

FERA Table 2 - Enrollment, Recertification, Attrition, & Penetration  
Southern California Edison  
Through September 2022

|           | New Enrollment             |                            |                         |                  |  |       |       |            |                            |           | Recertification            |           |                               |              | Attrition (Drop Offs) |                        |       |                           | Enrollment  |                    | Total FERA Participants | Estimated FERA Eligible | Enrollment Rate % (W/X) |                    |
|-----------|----------------------------|----------------------------|-------------------------|------------------|--|-------|-------|------------|----------------------------|-----------|----------------------------|-----------|-------------------------------|--------------|-----------------------|------------------------|-------|---------------------------|-------------|--------------------|-------------------------|-------------------------|-------------------------|--------------------|
|           | Automatic Enrollment       |                            |                         |                  | Self-Certification (Income or Categorical) |       |       |            | Total New Enrollment (E+J) | Scheduled | Non-Scheduled (Duplicates) | Automatic | Total Recertification (L+M+N) | No Response* | Failed PEV            | Failed Recertification | Other | Total Attrition (P+Q+R+S) | Gross (K+O) | Net Adjusted (K-T) |                         |                         |                         |                    |
|           | Inter-Utility <sup>1</sup> | Intra-Utility <sup>2</sup> | Leveraging <sup>3</sup> | Combined (B+C+D) | Online                                     | Paper | Phone | Capitation |                            |           |                            |           |                               |              |                       |                        |       |                           |             |                    |                         |                         |                         | Combined (F+G+H+I) |
| January   | 0                          | 0                          | 0                       | 0                | 353  | 88    | 185   | 0          | 626                        | 626       | 123                        | 13        | 0                             | 136          | 1                     | 0                      | 0     | 1,539                     | 1,540       | 762                | -914                    | 28,380                  | 221,674                 | 13%                |
| February  | 0                          | 0                          | 0                       | 0                | 341  | 225   | 127   | 0          | 693                        | 693       | 111                        | 11        | 0                             | 122          | 3                     | 0                      | 0     | 1,392                     | 1,395       | 815                | -702                    | 27,681                  | 221,674                 | 12%                |
| March     | 0                          | 0                          | 0                       | 0                | 319  | 159   | 213   | 3          | 694                        | 694       | 96                         | 10        | 0                             | 106          | 0                     | 0                      | 0     | 1,934                     | 1,934       | 800                | -1,240                  | 26,441                  | 221,674                 | 12%                |
| April     | 0                          | 0                          | 0                       | 0                | 310  | 79    | 169   | 1          | 559                        | 559       | 126                        | 14        | 0                             | 140          | 0                     | 0                      | 0     | 813                       | 813         | 699                | -254                    | 26,187                  | 221,674                 | 12%                |
| May       | 0                          | 0                          | 0                       | 0                | 291  | 27    | 125   | 2          | 445                        | 445       | 138                        | 14        | 0                             | 152          | 0                     | 0                      | 0     | 988                       | 988         | 597                | -143                    | 26,044                  | 221,674                 | 12%                |
| June      | 0                          | 0                          | 0                       | 0                | 335  | 20    | 146   | 0          | 501                        | 501       | 55                         | 3         | 0                             | 58           | 0                     | 0                      | 0     | 1,187                     | 1,187       | 559                | -686                    | 25,358                  | 221,674                 | 11%                |
| July      | 2                          | 0                          | 0                       | 2                | 760  | 52    | 210   | 1          | 1,023                      | 1,025     | 71                         | 14        | 0                             | 71           | 0                     | 1                      | 0     | 1,692                     | 1,593       | 1,096              | -568                    | 24,791                  | 221,674                 | 11%                |
| August    | 1                          | 0                          | 0                       | 1                | 1,066                                      | 88    | 330   | 1          | 1,495                      | 1,496     | 40                         | 6         | 0                             | 46           | 0                     | 0                      | 0     | 1,442                     | 1,442       | 1,542              | 54                      | 24,845                  | 221,674                 | 11%                |
| September | 0                          | 0                          | 0                       | 0                | 1,065                                      | 87    | 293   | 0          | 1,445                      | 1,445     | 34                         | 1         | 0                             | 35           | 0                     | 0                      | 0     | 939                       | 939         | 1,480              | 506                     | 25,351                  | 221,674                 | 11%                |
| October   |                            |                            |                         |                  |  |       |       |            |                            |           |                            |           |                               |              |                       |                        |       |                           |             |                    |                         |                         |                         |                    |
| November  |                            |                            |                         |                  |  |       |       |            |                            |           |                            |           |                               |              |                       |                        |       |                           |             |                    |                         |                         |                         |                    |
| December  |                            |                            |                         |                  |  |       |       |            |                            |           |                            |           |                               |              |                       |                        |       |                           |             |                    |                         |                         |                         |                    |
| YTD Total | 3                          | 0                          | 0                       | 3                | 4,840                                      | 835   | 1,798 | 8          | 7,481                      | 7,484     | 794                        | 72        | 0                             | 866          | 4                     | 1                      | 0     | 11,426                    | 11,431      | 8,350              | -3,947                  | 25,351                  | 221,674                 | 11%                |

<sup>1</sup> Enrollments via data sharing between the IOUs.

<sup>2</sup> Enrollments via data sharing between departments and/or programs within the utility.

<sup>3</sup> Enrollments via data sharing with programs outside the IOU that serve low-income customers.

<sup>4</sup> No response includes no response to both Recertification and Verification.

<sup>5</sup> Penetration Rate and Enrollment Rate are the same value.

<sup>6</sup> The total number of Recertifications requested is correct, however, due to known issue with data reporting in the customer database system, recertification volumes are lower than the average number in previous years. SCE is working to correct this issue, but will continue to experience lower than average volumes for at least one year or more until the update is made. Customers have not been negatively impacted

<sup>7</sup> Total Recertifications volumes are based on program enrollment status (enrolled/de-enrolled).

**Note:** Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

**FERA Table 3A - Post-Enrollment Verification Results (Model)**
**Southern California Edison**
**Through September 2022**

| Month     | Total FERA Households Enrolled | Households Requested to Verify | % of FERA Enrolled Requested to Verify Total | FERA Households De-enrolled (Due to no response) | FERA Households De-enrolled (Verified as Ineligible) | Total Households De-enrolled | % De-enrolled through Post Enrollment Verification | % of Total FERA Households De-enrolled |
|-----------|--------------------------------|--------------------------------|--|--|--|------------------------------|--|--|
| January   | 28,380                         | 0                              | 0.0%   | 0  | 0  | 0                            | 0.0%   | 0.0%                                   |
| February  | 27,681                         | 0                              | 0.0%   | 0  | 0  | 0                            | 0.0%   | 0.0%                                   |
| March     | 26,441                         | 3                              | 0.0%   | 3  | 0  | 3                            | 100.0%   | 0.0%                                   |
| April     | 26,187                         | 0                              | 0.0%   | 0  | 0  | 0                            | 0.0%   | 0.0%                                   |
| May       | 26,044                         | 133                            | 0.5%   | 121  | 0  | 121                          | 91.0%  | 0.5%                                   |
| June      | 25,358                         | 164                            | 0.6%   | 146  | 1  | 147                          | 89.6%  | 0.6%                                   |
| July      | 24,791                         | 759                            | 3.1%   | 93   | 0  | 93                           | 12.3%  | 0.4%                                   |
| August    | 24,845                         | 195                            | 0.8%   | 9  | 0  | 9                            | 4.6%   | 0.0%                                   |
| September | 25,351                         | 85                             | 0.3%   | 0  | 0  | 0                            | 0.0%   | 0.0%                                   |
| October   |                                |                                |  |  |  |                              |  |  |
| November  |                                |                                |  |  |  |                              |  |  |
| December  |                                |                                |  |  |  |                              |  |  |
| YTD Total | 25,351                         | 1,339                          | 5.3%   | 372  | 1  | 373                          | 27.9%  | 1.5%                                   |

<sup>1</sup> Includes all customers who failed SCE's CARE eligibility probability model.

<sup>2</sup> Includes customers verified as over income or who requested to be de-enrolled.

<sup>3</sup> Verification results are tied to the month initiated and the verification process allows customers 90 days to respond to the verification request.

<sup>4</sup> Percentage of customers dropped compared to the total participants requested to provide verification in that month.

**Note:** Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD

**FERA Table 3B Post-Enrollment Verification Results (Electric only High Usage)**
**Southern California Edison**
**Through September 2022**

| Month     | Total FERA Households Enrolled | Households Requested to Verify | % of FERA Enrolled Requested to Verify Total | FERA Households De-enrolled (Due to no response) | FERA Households De-enrolled (Verified as Ineligible) | Total Households De-enrolled | % De-enrolled through Post Enrollment Verification | % of Total FERA Households De-enrolled |
|-----------|--------------------------------|--------------------------------|--|--|--|------------------------------|--|--|
| January   | 28,380                         | 14                             | 0.0%   | 6  | 0  | 6                            | 42.9%  | 0.0%                                   |
| February  | 27,681                         | 10                             | 0.0%   | 5  | 0  | 5                            | 50.0%  | 0.0%                                   |
| March     | 26,441                         | 56                             | 0.2%   | 51   | 0  | 51                           | 91.1%  | 0.2%                                   |
| April     | 26,187                         | 3                              | 0.0%   | 1  | 0  | 1                            | 33.3%  | 0.0%                                   |
| May       | 26,044                         | 11                             | 0.0%   | 9  | 0  | 9                            | 81.8%  | 0.0%                                   |
| June      | 25,358                         | 21                             | 0.1%   | 19   | 0  | 19                           | 90.5%  | 0.1%                                   |
| July      | 24,791                         | 3                              | 0.0%   | 3  | 0  | 3                            | 100.0%   | 0.0%                                   |
| August    | 24,845                         | 16                             | 0.1%   | 0  | 0  | 0                            | 0.0%   | 0.0%                                   |
| September | 25,351                         | 23                             | 0.1%   | 0  | 0  | 0                            | 0.0%   | 0.0%                                   |
| October   |                                |                                |  |  |  |                              |  |  |
| November  |                                |                                |  |  |  |                              |  |  |
| December  |                                |                                |  |  |  |                              |  |  |
| YTD Total | 25,351                         | 157                            | 0.6%   | 94   | 0  | 94                           | 59.9%  | 0.4%                                   |

<sup>1</sup> Includes all participants who were selected for high usage verification process.

<sup>2</sup> Includes customers verified as over income, who requested to be de-enrolled, did not reduce usage, or did not agree to be weatherized.

<sup>3</sup> Medium (400%) and high usage (600%) customers are dropped at 60 days (2 or 3 bill cycles) for non-response to HUV (high usage income

<sup>4</sup> Percentage of customers dropped compared to the total participants requested to provide verification in that month.

**Note:** Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD

**FERA Table 4 - Enrollment by County**  
**Southern California Edison**  
**Through September 2022**

| County         | Estimated Eligible Households <sup>1,4</sup> |               |                | Total Households Enrolled <sup>2</sup> |              |               | Enrollment Rate <sup>3</sup> |            |            |
|----------------|--|---------------|----------------|--|--------------|---------------|------------------------------|------------|------------|
|                | Urban  | Rural         | Total          | Urban                                  | Rural        | Total         | Urban                        | Rural      | Total      |
| Fresno         | 54   | 0             | 54             | 3                                      | 0            | 3             | 6%                           | 0%         | 6%         |
| Imperial       | 0  | 2             | 2              | 0                                      | 0            | 0             | 0%                           | 0%         | 0%         |
| Inyo           | 1  | 155           | 156            | 0                                      | 19           | 19            | 0%                           | 12%        | 12%        |
| Kern           | 1,665  | 2,217         | 3,882          | 184                                    | 196          | 380           | 11%                          | 9%         | 10%        |
| Kings          | 0  | 1,690         | 1,690          | 0                                      | 168          | 168           | 0%                           | 10%        | 10%        |
| Los Angeles    | 87,868                                       | 506           | 88,374         | 9,303                                  | 102          | 9,405         | 11%                          | 20%        | 11%        |
| Madera         | 0  | 0             | 0              | 0                                      | 0            | 0             | 0%                           | 0%         | 0%         |
| Mono           | 0  | 456           | 456            | 0                                      | 20           | 20            | 0%                           | 4%         | 4%         |
| Orange         | 30,801                                       | 0             | 30,801         | 4,017                                  | 0            | 4,017         | 13%                          | 0%         | 13%        |
| Riverside      | 16,418                                       | 15,689        | 32,107         | 1,917                                  | 2,390        | 4,307         | 12%                          | 15%        | 13%        |
| San Bernardino | 32,937                                       | 7,477         | 40,414         | 3,926                                  | 759          | 4,685         | 12%                          | 10%        | 12%        |
| San Diego      | 0  | 0             | 0              | 0                                      | 0            | 0             | 0%                           | 0%         | 0%         |
| Santa Barbara  | 2,331  | 0             | 2,331          | 182                                    | 0            | 182           | 8%                           | 0%         | 8%         |
| Tulare         | 2,201  | 6,766         | 8,967          | 221                                    | 677          | 898           | 10%                          | 10%        | 10%        |
| Ventura        | 11,956                                       | 483           | 12,439         | 1,219                                  | 48           | 1,267         | 10%                          | 10%        | 10%        |
| <b>Total</b>   | <b>186,232</b>                               | <b>35,441</b> | <b>221,673</b> | <b>20,972</b>                          | <b>4,379</b> | <b>25,351</b> | <b>11%</b>                   | <b>12%</b> | <b>11%</b> |

<sup>1</sup> As reflected in filing A.14-11-007, et al., Annual CARE Eligibility Estimates filed February 12, 2021.

<sup>2</sup> Total Households Enrolled includes submeter tenants.

<sup>3</sup> Penetration Rate and Enrollment Rate are the same value.

<sup>4</sup> Does not tie to Hi Level estimate (~1) due to rounding.

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD

**FERA Table 5 - Recertification Results**  
**Southern California Edison**  
**Through September 2022**

| Month      | Total FERA Households | Households Requested to Recertify <sup>1,6</sup> | % of Households Total (C/B) | Households Recertified <sup>2,5,6,7</sup> | Households De-enrolled <sup>3,6,7</sup> | Recertification Rate % <sup>4</sup> (E/C) | % of Total Households De-enrolled (F/B) |
|------------|-----------------------|--|-----------------------------|---|---|---|---|
| January    | 28,380                | 127  | 0.4%                        | 124                                       | 1                                       | 97.6%                                     | 0.0%                                    |
| February   | 27,681                | 122  | 0.4%                        | 113                                       | 3                                       | 92.6%                                     | 0.0%                                    |
| March      | 26,441                | 104  | 0.4%                        | 107                                       | 0                                       | 102.9%                                    | 0.0%                                    |
| April      | 26,187                | 139  | 0.5%                        | 138                                       | 0                                       | 99.3%                                     | 0.0%                                    |
| May        | 26,044                | 143  | 0.5%                        | 137                                       | 0                                       | 95.8%                                     | 0.0%                                    |
| June       | 25,358                | 80   | 0.3%                        | 75  | 1                                       | 93.8%                                     | 0.0%                                    |
| July       | 24,791                | 86   | 0.3%                        | 124                                       | 0                                       | 144.2%                                    | 0.0%                                    |
| August     | 24,845                | 58   | 0.2%                        | 74  | 0                                       | 127.6%                                    | 0.0%                                    |
| September  | 25,351                | 40   | 0.2%                        | 34  | 0                                       | 85.0%                                     | 0.0%                                    |
| October    |                       |  |                             |   |   |   |   |
| November   |                       |  |                             |   |   |   |   |
| December   |                       |  |                             |   |   |   |   |
| <b>YTD</b> | <b>25,351</b>         | <b>899</b>                                       | <b>3.5%</b>                 | <b>926</b>                                | <b>5</b>                                | <b>103.0%</b>                             | <b>0.02%</b>                            |

<sup>1</sup> Excludes count of customers recertified through the probability model.

<sup>2</sup> Recertification results are tied to the month initiated and the recertification process allows customers 90 days to respond to the recertification request.

<sup>3</sup> Includes customers who did not respond or who requested to be de-enrolled.

<sup>4</sup> Percentage of customers recertified compared to the total participants requested to recertify in that month.

<sup>5</sup> Recertification results include volumes for COVID-19 protections and reinstatements.

<sup>6</sup> The total number of Recertifications requested is correct, however, due to known issue with data reporting in the customer database system, recertification volumes are lower than the average number in previous years. SCE is working to correct this issue, but will continue to experience lower than average volumes for at least one year or more until the update is made. Customers have not been negatively impacted because of this issue.

<sup>7</sup> Total Recertifications volumes are based on program enrollment status (enrolled/de-enrolled).

**Note:** Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

**FERA Table 6 - Capitation Contractors<sup>1</sup>**  
**Southern California Edison**  
**Through September 2022**

| Contractor                          | Contractor Type<br>(Check one or more if applicable) |     |        |        | Total Enrollments |                           |
|-------------------------------------|--|-----|--------|--------|-------------------|---------------------------|
|                                     | Private  | CBO | WMDVBE | LIHEAP | Current Month     | Year-to-Date <sup>2</sup> |
| 2-1-1 ORANGE COUNTY                 |  | x   |        |        | -                 | -                         |
| ALPHA ENTERPRISES                   |  | x   |        |        | -                 | -                         |
| APAC SERVICE CENTER                 | x  |     |        |        | -                 | -                         |
| ARMENIAN RELIEF SOCIETY             | x  |     |        |        | -                 | -                         |
| ASIAN AMERICAN DRUG ABUSE PROG      | x  |     |        |        | -                 | -                         |
| ASIAN AMERICAN RESOURCE CENTER      | x  |     | x      |        | -                 | -                         |
| ASIAN YOUTH CENTER                  | x  |     |        |        | -                 | -                         |
| BEST PARTNERS                       | x  |     |        |        | -                 | 1                         |
| BETHEL BAPTIST CHURCH               | x  |     |        |        | -                 | -                         |
| DELHI CENTER                        | x  |     |        |        | -                 | -                         |
| BETHEL BAPTIST CHURCH               | x  |     |        |        | -                 | -                         |
| BISHOP PAIUTE TRIBE                 | x  |     |        |        | -                 | -                         |
| C.O.R. COMM DEVELOPMENT CORP        | x  |     |        |        | -                 | -                         |
| CAREGIVERS VOLUNTEERS ELDERLY       |  | x   |        |        | -                 | -                         |
| CHINESE CHRISTIAN HERALD CRUS.      | x  |     |        |        | -                 | -                         |
| CHINO NEIGHBORHOOD HOUSE            |  | x   |        |        | -                 | -                         |
| CITIHOUSING REAL ESTATE SERVIC      |  | x   |        |        | -                 | -                         |
| CITY IMPACT                         | x  |     |        |        | -                 | -                         |
| CITY OF BEAUMONT SENIOR CENTER      |  | x   | x      |        | -                 | -                         |
| COMMUNITY HEALTH INITIATIVE of OC   |  | x   |        |        | -                 | -                         |
| DESERT COMMUNITY ENERGY             |  | x   |        |        | -                 | -                         |
| DESERT MANNA MINISTRIES INC         | x  |     |        |        | -                 | -                         |
| DISABLED RESOURCES CTR, INC         |  | x   | x      |        | -                 | -                         |
| EL CONCILIO DEL CONDADO DE          | x  |     | x      |        | -                 | -                         |
| FAMILY SVC ASSOC OF REDLANDS        | x  |     |        |        | -                 | -                         |
| FOOD SHARE                          | x  |     |        |        | -                 | -                         |
| GO THE CALENDAR                     |  | x   |        |        | -                 | -                         |
| GRID ALTERNATIVES INLAND EMPIRE INC |  |     | x      |        | -                 | 2                         |
| HELP OF OJAI, INC.                  | x  |     |        |        | -                 | -                         |
| HOUSING AUTHORITY OF KINGS CO       | x  |     | x      |        | -                 | -                         |
| INLAND SOUTHERN CALIFORNIA 211+     | x  | x   |        |        | -                 | 1                         |
| KERNVILLE UNION SCHOOL DISTRIC      | x  |     |        |        | -                 | -                         |
| KINGS COMMUNITY ACTION ORG          | x  |     |        |        | -                 | -                         |
| KINGS CTY COMMISSION ON AGING       | x  |     |        |        | -                 | -                         |
| LA COUNTY HOUSING AUTHORITY         |  | x   |        |        | -                 | -                         |
| LEAGUE OF CALIF HOMEOWNERS          | x  |     |        |        | -                 | -                         |
| LIFT TO RISE                        | x  |     |        |        | -                 | -                         |
| LTSC COMM. DEVEL. CORP              | x  |     |        |        | -                 | -                         |
| MENIFEE VALLEY CHAMBER OF COMMERCE  |  | x   |        |        | -                 | -                         |
| MEXICAN AMERICAN OPPORTUNITY        |  | x   | x      |        | -                 | -                         |
| MTN COMM FAM RESOURCE CNTR          | x  |     |        |        | -                 | -                         |
| NEW GREATER CIR. MISSION, INC       | x  |     |        |        | -                 | -                         |
| NEW HOPE VILLAGE, INC               | x  |     |        |        | -                 | -                         |
| NEW HORIZONS CAREGIVERS GROUP       |  | x   |        |        | -                 | -                         |
| OCCC                                | x  |     |        |        | -                 | -                         |
| OPERATION GRACE                     | x  |     |        |        | -                 | -                         |
| OUR COMMUNITY WORKS                 | x  |     |        |        | -                 | -                         |
| PACIFIC ISLANDER HLTH (PIHP)        | x  |     |        |        | -                 | -                         |
| PACIFIC PRIDE FOUNDATION            | x  |     |        |        | -                 | -                         |
| PRM CONSULTING INC.                 | x  | x   | x      |        | -                 | 4                         |
| RIVERSIDE DEPT COMM ACTION          |  | x   | x      | x      | -                 | -                         |
| SALVATION ARMY SANTA FE SPGS        | x  |     |        |        | -                 | -                         |
| SALVATION ARMY VISALIA CORPS        | x  |     |        |        | -                 | -                         |
| SANTA ANITA FAMILY SERVICE          | x  |     |        |        | -                 | -                         |
| SENIOR ADVOCATES OF THE DESERT      | x  |     |        |        | -                 | -                         |
| SHARE OUR SELVES                    | x  |     |        |        | -                 | -                         |
| SHIELDS FOR FAMILIES                | x  | x   |        |        | -                 | -                         |
| SMILES FOR SENIORS FOUND.           | x  |     |        |        | -                 | -                         |
| SOUTHEAST CITIES SERVICE CTR.       |  | x   |        |        | -                 | -                         |
| SOUTHEAST COMMUNITY DEVELOPMEN      | x  |     |        |        | -                 | -                         |
| ST VINCENT DE PAUL                  |  | x   |        |        | -                 | -                         |
| THE CAMBODIAN FAMILY                | x  |     |        |        | -                 | -                         |
| UNITED CAMBODIAN COMMUNITY INC      |  | x   |        |        | -                 | -                         |
| VICTOR VALLEY COMM SVC COUNCIL      | x  |     |        |        | -                 | -                         |
| VIETNAMESE COMMUNITY OF OC INC      | x  |     |        |        | -                 | -                         |
| VOLUTNEERS OF EAST LOS ANGELES      | x  |     | x      |        | -                 | -                         |
| XFINITI SOLUTIONS, LLC              |  | x   |        |        | -                 | -                         |
| <b>Total Enrollments</b>            |  |     |        |        | -                 | <b>8</b>                  |

<sup>1</sup> All capitation contractors with current contracts are listed regardless of whether they have signed up customers or submitted invoices this year.

<sup>2</sup> Numbers reflect customers that have been placed on the rate YTD. Capitation payments may lag by a month or more depending on  
**Note:** Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD