

**BEFORE THE PUBLIC UTILITIES COMMISSION
OF THE STATE OF CALIFORNIA**

Application of Pacific Gas and Electric
Company for Approval of Energy Savings
Assistance and California Alternate Rates for
Energy Programs and Budgets for 2021-2026
Program Years.

(U 39 M)

Application No. 19-11-003
(Filed November 4, 2019)

And Related Matters.

Application No. 19-11-004
Application No. 19-11-005
Application No. 19-11-006
Application No. 19-11-007

**MONTHLY REPORT OF PACIFIC GAS AND ELECTRIC COMPANY (U 39 M)
ON INCOME QUALIFIED ASSISTANCE PROGRAMS FOR SEPTEMBER 2022**

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Dated: October 21, 2022

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In accordance with Ordering Paragraph 17 of Decision (D.) 01-05-033, Pacific Gas and Electric Company hereby submits its attached monthly status report on the results of its Energy Savings Assistance (ESA) Program, California Alternate Rates for Energy (CARE) Program, and Family Electric Rate Assistance (FERA) Program efforts, showing results through September 2022. Pursuant to D.21-06-015, the new ESA, CARE and FERA Program funding cycle began on July 1, 2021.

Respectfully Submitted,

JENNIFER C. REYES LAGUNERO

By: /s/ Jennifer C. Reyes Lagunero
JENNIFER C. REYES LAGUNERO

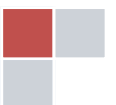
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Energy Savings Assistance (ESA),
California Alternate Rates for Energy (CARE),
and Family Energy Rate Assistance (FERA)
Program Monthly Report for September 2022



PACIFIC GAS AND ELECTRIC COMPANY
Energy Savings Assistance Program,
California Alternate Rates for Energy Program, and
Family Electric Rate Assistance Program
Monthly Report for September 2022

Table of Contents

<u>Title</u>	<u>Page</u>
Regulatory Update	2
1. Energy Savings Assistance Program Executive Summary	3
1.1 Energy Savings Assistance Program Overview	3
1.2 ESA Customer Outreach and Enrollment Update.....	5
1.3 Leveraging Success Evaluation, Including California State Department of Community Services and Development (CSD).....	10
1.4 ESA Workforce Education & Training.....	10
1.5 ESA Studies and Pilots	11
1.6 Miscellaneous.....	13
2. California Alternate Rates for Energy Program Executive Summary	14
2.1 CARE Program Summary.....	15
2.2 CARE Outreach.....	16
2.3 CARE Recertification Complaints	18
2.4 CARE Pilots and Studies.....	18
2.5 Miscellaneous.....	20
3. Family Electric Rate Assistance Program Executive Summary.....	22
3.1 FERA Program Summary.....	23
3.2 FERA Outreach.....	24
3.3 FERA Recertification Complaints	26
3.4 FERA Pilots and Studies.....	26
4. Appendix: ESA, CARE and FERA Tables	26

PACIFIC GAS AND ELECTRIC COMPANY

Energy Savings Assistance Program, California Alternate Rates for Energy Program, and Family Electric Rate Assistance Program Monthly Report for September 2022

The Energy Savings Assistance (ESA), California Alternate Rates for Energy (CARE), and Family Electric Rate Assistance (FERA) programs are long-standing programs designed to assist income-qualified households in Pacific Gas and Electric (PG&E)'s service territory in reducing their energy usage and monthly utility expenses. Decision (D.) 21-06-015 authorized a new ESA, CARE, and FERA program funding cycle beginning July 1, 2021, through December 31, 2026.

PG&E's monthly report for September 2022 complies with the income-qualified programs reporting requirements established in D.21-06-015 to include FERA, and with all reporting and program evaluation requirements previously established for the CARE and ESA Programs.¹

Regulatory Update

Energy Savings Assistance (ESA) Program

ESA Multi-Family Common Area Measures (MF-CAM) Process Evaluation Public Workshop: On September 7, 2022, PG&E, Southern California Edison Company (SCE), Southern California Gas Company (SCG), and San Diego Gas & Electric Company (SDG&E), along with Resource Innovations Inc., hosted a public workshop to present findings and recommendations for the Multi-Family Common Area Measures (MF-CAM) Initiative – Process Evaluation. The MF-CAM Initiative is directed at eligible deed-restricted properties served by the four California Investor-Owned Utilities (IOUs) and is part of the ESA program. Topics covered in the webinar included IOUs' delivery and implementation strategies, participant experience, tenant awareness and perception of benefits, performance assessment and data needs, and best practices and lessons learned. Meeting materials for this public workshop can be accessed by visiting <https://pda.energydataweb.com/#!/documents/2709/view>.

ESA Homes Treated: PG&E witnessed a decline in the amount of homes treated after the completion of the ESA main solicitation. Various contractors had ramped down during the solicitation period and will require additional ramp up time to achieve treatment levels from earlier this year. This may potentially lead to unspent contractor funds. PG&E is on pace to achieve both the homes treated target and savings goals.

Miscellaneous

Low Income Oversight Board (LIOB): On September 29, 2022, PG&E participated in the Q3 2022 meeting of the LIOB that was held remotely. During this meeting, the IOUs provided their respective updates on the CARE, FERA, and ESA Programs, unspent funds for the ESA program, COVID-19 Impacts, Public Safety Power Shutoff (PSPS) planning, and disconnections and arrearage management initiatives. The IOUs also provided an overview of the Medical Baseline Program and the Community Based Organization (CBO) Arrears Case Management Pilot at the request of the LIOB.

¹ The IOUs worked with Energy Division (ED) staff to revise reporting tables and formats in compliance with the mandates of D.21-06-015. PG&E is using the most recent monthly reporting template that was approved by ED in March 2022 to provide its monthly updates of the ESA, CARE, and FERA programs beginning with its March 2022 report.

1. Energy Savings Assistance (ESA) Program Executive Summary

The ESA Program provides no-cost home weatherization, energy-efficient appliances, and energy education services to income-qualified PG&E customers² throughout PG&E's service territory. ESA is a resource program emphasizing long-term energy savings and serves all willing and eligible low-income customers by providing all feasible ESA Program measures at no cost to the customer through a direct-install approach. All housing types are eligible to participate, and the ESA Program is available to both homeowners and renters.

D.21-06-015 approved the ESA program budget for Program Years 2021-2026. The total 2022 authorized ESA Program budget is \$180,979,812, which covers all programs in the ESA portfolio, including the long-standing "ESA Main" program for single-family (SF) and multi-family (MF) housing, the MF-Common Area Measures (CAM) program, and studies, and pilots, including the Pilot Plus and Pilot Deep programs. From January 1, 2022 to September 30, 2022, PG&E expended \$95,850,183 in total ESA program costs. Further details of ESA expenses are provided in the ESA Summary Table, ESA Table 1 and ESA Table 1A in the Appendix.

1.1 Energy Savings Assistance Program Overview

1.1.1 Provide a summary of the Energy Savings Assistance Program elements as approved in Decision (D.) 21-06-015.

ESA Table 1: ESA Main (SF, MH, MF In-Unit) Summary of Expenses for 2022			
	2022 Authorized/Planning Assumptions ^[a]	Actual YTD ^[b]	% YTD
Budget^[c]	\$118,591,601	\$89,659,653	76%
Homes Treated	59,340	50,374	85%
kWh Saved^[d]	15,093,167	18,163,778	120%
kW Demand Reduced^[d]	2,859	3,951	138%
Therms Saved^[d]	629,105	840,706	134%
GHG Emissions Reduced (Tons)	N/A	19,097	
^[a] Authorized ESA budget, energy savings goals and household treatment target per D.21-06-015.			
^[b] As shown in ESA Monthly Report Table 1, and Table 2.			
^[c] ESA Main program budget includes measures and program administrative budget categories as shown on ESA Monthly Report Table 1. 2022 authorized budget and expenditures includes Benefit Burdens as approved in (D.)20-12-005.			
^[d] Per Table 5 of Attachment 1, D. 21-06-015, the 2022 goals for kWh, kW, and Therms include ESA Main and MF CAM; however, the above table reports results only from ESA Main, and does not include results from MF CAM.			

² To qualify for the ESA Program, a residential customer's household income must be at or below 250 percent of Federal Poverty Guidelines, as set in Senate Bill 756, in 2021. Formerly, the ESA program eligibility was set at 200 percent of FPG, per D.05-10-044.

From January 2022 through September 2022, PG&E's ESA Main (SF, Mobile Home (MH), MF In-Unit) treated 50,374 homes, resulting in 18,163,778 kWh saved, 3,951 kW demand reduced, and 840,706 therms saved. In addition, 19,097 tons of GHG emissions were reduced.

ESA Table 2: MF CAM Summary of Expenses for 2022			
	2022 Authorized/Planning Assumptions ^[a]	Actual YTD	% YTD
Budget	\$47,760,413	\$4,186,090	9%
Properties Treated	33	28	85%
kWh Saved	N/A	1,050,050	
kW Demand Reduced	N/A	28	
Therms Saved	N/A	72,890	
^[a] 2022 Property Treated target is from Advice Letter 4472-G/6279-E. Other planning assumptions values are based on the historical average of the completed ESA CAM projects.			

In September 2022, PG&E's ESA MF CAM program treated 32 buildings and four properties with 54,191 kWh and 11,239 therms saved. The top three measures installed in September were Interior LED Recessed Downlight Retrofit Kits with 145 installed, Interior Linear LED tube C type with 114 installed, and Ceiling/Wall Mount Occupancy Sensors with five installed.

ESA Table 3: Pilot Plus and Pilot Deep Summary of Expenses for 2022			
	2022 Authorized/Planning Assumptions ^[a]	Actual YTD ^[b]	% YTD
Budget^[c]	\$8,749,299	\$512,162	6%
Homes Treated	-	-	-
kWh Saved	-	-	-
kW Demand Reduced	-	-	-
Therms Saved	-	-	-
GHG Emissions Reduced (Tons)	-	-	-
^[a] Home treatment, energy savings and GHG emissions reduction targets were not included in D. 21-06-015. PG&E will report on actual achievements upon completion of home treatment.			
^[b] Actual homes treated, savings and GHG emissions reduction values will be determined in Q4 2022 when home treatment begins.			
^[c] Pilot Plus and Pilot Deep budget and expenditures as shown on ESA Monthly Report Table 1A-1.			

As reported in the June 2022 Monthly Report, PG&E launched the ESA Pilot Plus and Pilot Deep Program (Pilot Plus/Deep) at the end of June with a fully executed third-

party pilot implementation contract.³ PG&E will begin reporting actual homes treated, energy savings and GHG emissions reduction values once home treatment begins in Q4 2022. Additional information on Pilot Plus/Deep is included in Section 1.5.2, ESA Program Pilots.

1.1.2 Program Measure Changes

PG&E did not implement any program measure changes during this reported period.

1.2 ESA Customer Outreach and Enrollment Update

1.2.1 Provide a summary of the Energy Savings Assistance Program outreach and enrollment strategies deployed this month.

ESA Main (SF, MH, and MF In-Unit) Program Contractor Outreach: Contractors relied on a variety of activities to conduct outreach, but primarily utilized outbound calling from assigned lead lists and canvassing in areas with a high propensity for eligible customers. Additional methods included outbound calls from contractor-generated lists of CARE or Zip-7 customers as well as responding to referrals.

ESA Main Customer Satisfaction Score: In an effort to ensure that customers are highly satisfied and have an outstanding experience with the ESA program, PG&E conducts robust surveys of participants. YTD 2022, the ESA surveys have yielded an 86% customer satisfaction rating; meaning that 86% of respondents described their experience as “excellent” or “very good.” PG&E conducts a detailed analysis of the survey results to identify areas of success, and pinpoint opportunities for improvement, and then shares the results with the ESA contractors in order to optimize ESA offerings from the customer perspective. These results are also used to identify trends in contractor performance and create opportunities for contractor soft skills training.

ESA Program Multifamily Common Area Measure (MF CAM) Initiative: PG&E’s ESA CAM program has reached its enrollment goal for program year (PY) 2022 and has officially closed enrollment for PY 2022 due to limited time left in this program cycle. However, interested customers are placed on a waitlist to be transferred to the Northern Multifamily Whole Building Program, which is expected to launch in 2023. As of September 2022, PG&E’s ESA CAM program has 23 active projects in the pipeline.

ESA Pilot Plus and Pilot Deep: The third-party pilot implementer (CLEAResult) produced several Pilot Plus and Pilot Deep⁴ draft outreach materials in September 2022, including initial outreach email, direct mail, flyer, and website. Outreach will be conducted by the CLEAResult. The ESA logo will feature prominently, with a

³ D.21-06-015 Ordering Paragraph 42 states “The Pilot Plus and Pilot Deep program must be launched by the beginning of the third quarter of 2022” (p. 480). PG&E in its Pilot Implementation Plan Advice letter defined program launch as beginning with an executed contract. See PG&E Advice Letter 4530-G/6412-E (November 19, 2021), p.4, fn.11.

⁴ The ESA Pilot Plus and Pilot Deep offerings will be referred to as “Energy Savings Assistance Program: Whole Home” (or “ESA Whole Home” for short) in all customer engagement settings, including marketing and outreach materials.

“Whole Home” tagline included (as pictured below⁵), and marketing materials will be co-branded by PG&E and CLEAResult. To support CLEAResult’s outreach, PG&E launched the Spanish-language version of the customer-facing informational website in September 2022, following the launch of the English-language version in August 2022. PG&E expects to begin outreach and enrollment activity later in 2022.

Energy Savings Assistance ProgramSM WHOLE HOME

Language Line: PG&E continues to work with LanguageLine Solutions to provide language translation services for all of its customers. During the month of September 2022, no ESA customers required assistance through PG&E’s designated language line.

Tribal Outreach: In September 2022, PG&E awarded its first Tribal Outreach Grant — the grant provides the tribe funding to support their efforts to educate and inform tribal members about ESA, and other relevant programs and services, and encourage tribal members’ enrollment and participation.⁶ PG&E provided assistance programs training to the tribe’s liaison, and marketing material for the tribe to use in their outreach efforts.

In September 2022, PG&E’s third quarter Tribal E-Newsletter was sent to 62 Federally Recognized tribes, 40 Non-Federally Recognized tribes, 30 Tribal Housing Authority Offices, eight TANF agencies, the California Rural Indian Health Board, the California Manpower Consortium Office, the American Indian Chamber of Commerce of California, and Lake County’s Tribal Health Consortium. The quarterly PG&E Tribal E-Newsletters provide information to tribes about resources and programs that might benefit their members. The third quarter e-newsletter also included articles on resources for tribes available for them to use in their outreach efforts, invited tribes to meetings to provide feedback on potential changes to the Tribal outreach grants, and provided information on PG&E’s current outreach efforts to communities.

⁵ The Pilot Plus and Pilot Deep offerings are referred to as the “Energy Savings Assistance Program: Whole Home” (or “ESA Whole Home” for short) in customer-facing materials. PG&E intends to carry forward this customer-facing pilot name in all other instances of customer engagement, consistent with other IOUs and following engagement with CPUC Energy Division staff throughout August. PG&E will continue to refer to the ESA Pilot Plus and Pilot Deep name, as defined in D.21-06-015, in regulatory filings.

⁶ PG&E’s Tribal Outreach grants were designed pursuant to OP 145 of D. 21-06-015, requiring the utilities to develop “mini-grants” for tribes to support their outreach and coordination efforts with the IOUs.

1.2.2 Customer Assistance Marketing, Education and Outreach for the ESA Program

In September 2022, PG&E continued to receive responses from a direct marketing campaign deployed in July 2022 to 100,000 income-qualified customers whose homes had not yet been treated by the ESA Program. Through September 2022, the campaign generated 13,207 qualified leads. The campaign launched new creative in English and Spanish, highlighting the new income guidelines qualifications that went into effect on July 1, 2022, and are estimated to have qualified an additional ~300k customers. Customers residing in Disadvantaged Communities (DACs) were prioritized for outreach, resulting in 8,355 applications from this segment, for a response rate of 13%

Good news! Now more people qualify for the Energy Savings Assistance Program

PG&E is proud to announce that more people qualify for the Energy Savings Assistance Program (ESAP) starting July 1, 2022.

Income guidelines have changed. You may qualify now even if you didn't before.

- The Energy Savings Assistance Program helps you save money on your energy bills with energy-saving home improvements at no charge.
- Homeowners and renters can qualify.
- Household income guidelines have been updated to include more households.
- Customers who are 62 years of age or older, or who are disabled, may qualify for additional assistance.
- Customers who live in a home with a high energy bill may qualify for additional assistance.
- Customers who live in a home with a high energy bill may qualify for additional assistance.

Size of Household	Maximum Annual Household Income
1	\$12,000
2	\$14,000
3	\$16,000
4	\$18,000
5	\$20,000
6	\$22,000
7	\$24,000
8	\$26,000
9	\$28,000
10	\$30,000

Applying is fast and easy.
Visit pgae.com/esap or call 1-800-451-7322 for more information.

Don't have an account? Create one now.

PG&E is proud to announce that more people qualify for the Energy Savings Assistance Program (ESAP) starting July 1, 2022.

Now more people qualify for the Energy Savings Assistance Program

PG&E is proud to announce that more people qualify for the Energy Savings Assistance Program (ESAP) starting July 1, 2022.

Income guidelines have changed. You may qualify now even if you didn't before.

- The Energy Savings Assistance Program provides qualified customers with energy-saving home improvements at no charge.
- Homeowners and renters can qualify.
- New energy-saving products could save you money and make your home more comfortable.
- You may also qualify if you are enrolled in assistance programs like SHoP, Mutual, WIC, LISCAP, or others. See a complete list at pgae.com/esap.

Applying is fast and easy.

PG&E is proud to announce that more people qualify for the Energy Savings Assistance Program (ESAP) starting July 1, 2022.



In September 2022, PG&E received 3,169 program applications from online activities via email and the ongoing digital campaign launched in early January 2022. As of September 30, online applications account for 46% of all program applications received.



PG&E continued to deploy the CARE Welcome Kit⁷ to customers who were newly enrolled in the CARE program. In September 2022, 2,302 kits were deployed and PG&E received 155 ESA applications from that deployment for a 7% response rate.

PG&E Customer Contact Centers, Branch Offices, and Payment Offices: Not applicable for this reporting period.

1.2.3 Managing Energy Use

As part of its energy education, PG&E provides customers with online resources to assist in managing their energy use. In September 2022, ESA contractors assisted 525 customers with signing up for MyAccount and enrolled 582 customers in Energy Alerts. From MyAccount, customers can access and perform a Home Energy Checkup and CARE-enrolled customers can view their latest Personalized Energy Profile (PEP) report. The PEP report, available to CARE-enrolled customers and ESA contractors quarterly, offers customized behavioral and energy conservation tips, and rate recommendations based on the customer's energy use, load profile, and season of the year. In addition, participants in the ESA program receive collateral "leave behinds" (printed materials) from ESA contractors with tips for managing energy, rate plan choices, and other programs and resources that they may be qualified for, both administered by PG&E and by third parties.

1.2.4 Services to Reduce Energy Bill

PG&E's ESA contractors provide collateral leave behinds that present solutions for saving money and managing energy costs for all ESA participants. PG&E's Universal Brochure provides comprehensive information to ESA customers about bill discount and assistance programs, rate plan choices, energy management and payment support programs in an easy-to-read format. ESA contractors are trained to discuss new opportunities for bill savings and assist in program enrollment, such as the Arrearage Management Plan (AMP) and referrals to the DAC-SASH and LIHEAP program administrators for qualified and interested households. The ESA Program also has cross referral and direct enrollment processes to auto-enroll eligible income-qualified customers into CARE or FERA program. Customers who are ineligible for ESA or CARE but eligible for FERA are auto-enrolled in the FERA program.

1.2.5 Additional Activities

CARE Discounts Removed: The ESA program systematically removes CARE customers who apply for ESA but are proven to be over income. PG&E identified no such customers from CARE in September 2022.

New Contractors and Community-Based Organizations (CBOs): In September 2022, PG&E had no new Contractors or CBOs join the ESA program.

⁷ Since January 2018, PG&E has included a personalized pre-filled response form for the ESA Program in the CARE Welcome Kit. Customers who wish to participate may complete the form and return it to PG&E.

1.3 Leveraging Success Evaluation, Including California State Department of Community Services and Development (CSD)

1.3.1 Please provide a status on referrals, of the leveraging and coordination effort with CSD. Expand on activities and success rates across the list of programs from the Coordination Workshop, such as Affordable Broadband and Lifeline, as applicable to ESA, CARE and FERA. What new steps or programs have been implemented? What was the result in terms of new enrollments?

CSD Low Income Weatherization Program (LIWP) (MF) Leveraging Projects: PG&E continues to seek opportunities to collaborate with CSD on potential LIWP-MF leveraging and measure implementation and explore strategies that may be most effective for leveraging the 2022-2026 ESA programs.

There was no CSD-LIWP leveraging activity in September 2022.

Low Income Home Energy Assistance Program (LIHEAP) Energy Star® Refrigerator Installations: There were no refrigerators installed through LIHEAP leveraging in September 2022.

CSD Data Sharing: PG&E continues to share data with CSD on a monthly and annual basis and as requests are made.

1.4 ESA Workforce Education & Training

1.4.1 Please summarize efforts to improve and expand the ESA Program workforce education and training. Describe steps taken to hire and train low-income workers and how such efforts differ from prior program years.

The PG&E Energy Efficiency Workforce Education and Training Program (WE&T) supports ESA contractor training by providing on-demand and live webinar trainings for Energy Specialists (ES), Weatherization Specialists (WS), and Advanced Weatherization Specialists (AWS) with instructor-led presentations and virtual engagement activities with trainees. Due to the need for hands-on training for Natural Gas Appliance Testing (NGAT), Energy Training Centers (ETC) continued the blended model, which consists of on-demand remote training (self-paced) and one day of in-person practical training, following COVID-19 safety guidelines and procedures. In addition, on-demand training support is available to help students with soft-skill trainings for preparedness prior to the start of web-based courses. The support consists of assistance with navigating the webinar platforms, technology setup, and expectations of in-person class engagement activities.

ESA contractors are encouraged to hire local workers to implement the ESA Program in their areas. All contractors and subcontractors responsible for implementing the ESA Program are trained at the ETC in Stockton. Many of these ESA program ES and installation contractors are from the local communities in which they work. Below

shows a summary of ESA contractor training provided for September 2022 including ESA onboarding, ES, WS, AWS, and NGAT training.

ESA Contractor Training Summary Through September 2022		
	September 2022	YTD
Students	10	192
Student Days	10	406
Training Sessions	7	109

1.5 ESA Studies and Pilots

1.5.1 ESA Program Studies

2022 Low Income Needs Assessment (LINA): The 2022 LINA commenced in January 2021 with Evergreen Economics as the selected consultant. To achieve the study's primary objective of identifying renter needs in the ESA program, a large-scale phone survey of the California income-qualified renter population is fielded to create different renter profiles. Combined with other data analyses, the collected information will inform program and policy recommendations to address the unique characteristics of income-qualified renter households.

In September 2022, an interim findings report was made available for the ED's and the other IOUs' review and comments before a revised version is shared publicly for stakeholder review and feedback. A public workshop is scheduled for October 25, 2022 to share study findings and solicit stakeholder inputs. The study is expected to be completed by December 2022.

ESA/CARE Study Working Group: D.21-06-015 authorized the formation of a statewide Study Working Group for the ESA and CARE programs.⁸ Working Group membership is comprised of IOU representatives, ED staff, and no more than two representatives from each segment of the following interest groups: contractors, CBOs, Cal Advocates, consumer protection/advocates, and other special interest groups. Assigned tasks of the Working Group include planning and designing statewide studies and related research for the ESA and CARE programs and providing feedback on study deliverables. A meeting was held on September 15 to discuss evaluation planning and budgets for the ESA and MFWB programs.

ESA MF-CAM Process Evaluation: A process evaluation for the MF-CAM Initiative commenced in July 2021 with Resource Innovations, Inc. as the selected consultant. The study has the following objectives: 1) Assess the relative effectiveness of current MF-CAM outreach, delivery, and implementation strategies; 2) Identify what data currently exists and may be needed to facilitate more reliable evaluations of program impacts; 3) Inform future program designs targeting the income-qualified MF sector.

⁸ D.21-06-015, OP 176.

The third and final public workshop was held on September 7, 2022 to present evaluation findings and collect public feedback. A draft report was also shared for stakeholders' review and inputs. Presentation materials, along with responses to stakeholder feedback collected at the workshop, were posted on the CPUC PDA site⁹.

1.5.2 ESA Program Pilots

ESA Pilot Plus/Deep Program: D.21-06-015 approved Pilot Plus/Deep to begin implementation in 2022 with two treatment tiers:

- The Pilot Plus package will offer basic measures found in the main ESA program, in addition to certain equipment and appliance replacements and load shifting technologies to reduce annual energy usage by five to 15 percent;¹⁰
- The Pilot Deep package will offer the more advanced, and likely more expensive measures to achieve a 15 to 50 percent reduction in annual energy usage.¹¹

Pilot Plus/Deep (PP/PD) will gather data on the feasibility of strategic measures delivery, including electrification measures, the level of investment required for such deep energy retrofits, energy savings and bill impacts to the household, long-term benefits of these treatments (including non-energy benefits), and the cost-effectiveness of each treatment tier.¹² The Pilot implementation commenced in the second half of 2022 with a fully executed contract between PG&E and a third-party pilot implementer, CLEAResult, and is planned to operate through 2026.

Throughout September 2022, PG&E and CLEAResult developed a phased implementation timetable, beginning with outreach in October, and subsequent phases soon to follow, including: eligibility pre-screening, scheduling home visits, conducting home assessments, developing treatment plans, scheduling home treatments, and completing project installations. This tool allows both parties to communicate and align on the status of each phase, and to focus efforts on the most critical tasks necessary to enable phased implementation.

Key tasks undertaken throughout September included development of outreach materials, customer targeting analysis, development of pilot database for data collection, reporting and communication, completion of a programmatic safety plan, as well as ongoing implementer staff and contractor recruitment and training, and alignment on pilot implementation parameters as documented in a Pilot Implementation Manual. CLEAResult's field staff completed BPI certification and PG&E Natural Gas Appliance Test (NGAT) training throughout September.

Preparations for customer outreach progressed significantly in September. Along with the draft outreach materials and informational website noted in Section 1.2.1 above, CLEAResult and implementation partner Recurve completed energy consumption-based targeting analysis from a population of residential customers

⁹ MF-CAM Process Evaluation - Draft Report. Resource Innovations, September 2022. <https://pda.energydataweb.com/#!/documents/2709/view>

¹⁰ D.21-06-015, Attachment 2, p. 5.

¹¹ Ibid.

¹² Ibid, p.1.

in Climate Zones 11 and 12¹³ filtered for income eligibility (or nearest approximation), housing type, and with no recent participation in the ESA program. As a result of the analysis, CLEAResult will conduct outreach to a prioritized list of 5,000 customers throughout Q4 2022 and into 2023. Additional eligibility verification will be conducted during enrollment.

1.6 Miscellaneous

1.6.1 Water-Energy Coordination Program

As of September 1, 2022, nine partnership programs with five water agencies were operating and serving qualified homes. Programs in operation include partnerships with Alameda County Water District, City of Santa Cruz, Solano County Water Agency, Sonoma Water, and all five districts of California American Water located in PG&E territory which are Merced, Monterey, Oakhurst, Sacramento and Santa Rosa. In September 2022, 16 homes were served through the partnership programs and four toilets were retrofitted.

¹³ ESA Pilot Plus/Deep will select participants from Climate Zones 11 and 12. A full list of counties comprising these climate zones are included in ESA Table 4D.

2. California Alternate Rates for Energy (CARE) Program Executive Summary

The CARE Program provides a monthly discount on energy bills for qualifying households throughout PG&E's service area.¹⁴

D.21-06-015 approved the CARE Program budget for PYs 2021-2026.¹⁵ PG&E's 2022 authorized CARE Program administrative budget is \$13,760,000.¹⁶ Through September, PG&E expended \$8,194,528 in 2022 CARE program administration costs, of which \$3,427,285 supported CARE outreach activities and \$1,573,652 was allocated to recertification and post-enrollment verification (PEV) processes. D.21-06-015 also authorized \$687,689,000 towards CARE rate discounts for PY 2022.¹⁷ From January 2022 to September 2022, the CARE program provided a total of \$745,418,118 in electric and gas bill discounts to 1,475,373 households throughout PG&E's service territory.

At the end of September 2022, the CARE program enrollment rate was 105% of the estimated eligible households. During the month, PG&E, in tandem with the other IOUs, continued an outbound calling pilot program started in June 2022, and is designed to reach customers who encountered difficulties submitting the appropriate documentation to meet the post-enrollment verification (PEV) requirements. This PEV pilot is complementary to PG&E's ongoing efforts to provide case management services to customers with past due balances through its customer service representatives, who in September August contacted over 394 customers (spoke or left messages), and successfully enrolled 28 of them in CARE or FERA. Eight CBOs contracted to provide marketing, education, and outreach (ME&O) services and six CBOs who are part of our FERA Pilot reported reaching over 940,000 customers through their combined ME&O activities.

¹⁴ To qualify for the CARE discount, a residential customer's household income must be at or below 200 percent of Federal Poverty Guidelines, as required in D.05-10-044 and per Public Utilities Code Section 739.1(b) (1), or someone in the customer's household is an active participant in other qualifying public assistance programs.

¹⁵ D.21-06-015, Attachment 1, Table 2 CARE Approved Budgets.

¹⁶ Ibid

¹⁷ Ibid

2.1 CARE Program Summary

2.1.1 Please provide CARE Program summary costs.

CARE Budget Categories	2022 Authorized Budget ^[a]	Actual Expenses Year-to-Date ^[b]	% of Budget Spent
Outreach	\$7,780,300	\$3,427,285	44%
Processing, Certification, Recertification	\$844,100	\$550,086	65%
Post Enrollment Verification	\$1,475,900	\$1,023,566	69%
IT Programming	\$1,090,600	\$1,677,108	154%
CHANGES Program ^[c]	\$525,000	\$438,719	84%
Studies and Pilots ^[d]	\$0	\$45,682	0%
Measurement and Evaluation	\$200,000	\$35,387	18%
Regulatory Compliance	\$369,400	\$244,168	66%
General Administration	\$1,306,800	\$659,910	50%
CPUC ED Staff	\$167,900	\$92,616	55%
Total Expenses	\$13,760,000	\$8,194,528	60%
Subsidies and Benefits	\$687,689,000	\$745,418,118	108%
Total Program Costs and Discounts	\$701,449,000	\$753,612,646	107%
^[a] D.21-06-015 approved the CARE program budget for PYs 2021-2026. 2022 authorized budget includes \$1,107,039 for Benefit Burdens as approved in D.20-12-005. ^[b] Actual expenses include employee benefits costs. ^[c] The CHANGES Program provides funding to CBOs to assist Limited English Proficient (LEP) customers with energy education and billing issues. ^[d] There is no authorized budget specific to Studies and Pilots in 2022. PG&E will fund shift between budget categories for the Studies and Pilots expenses incurred in 2022.			

2.1.2 Please provide the CARE Program enrollment rate to date.

CARE Enrollment		
Participants Enrolled	Eligible Participants ¹⁸	YTD Enrollment Rate
1,475,373	1,401,702	105%

¹⁸ On February 14, 2022, PG&E, on behalf of the IOUs, filed the Annual Estimates of CARE Eligible Customers and Related Information. This number reflects estimates of PG&E's CARE Eligible Participants for 2022.

2.2 CARE Outreach

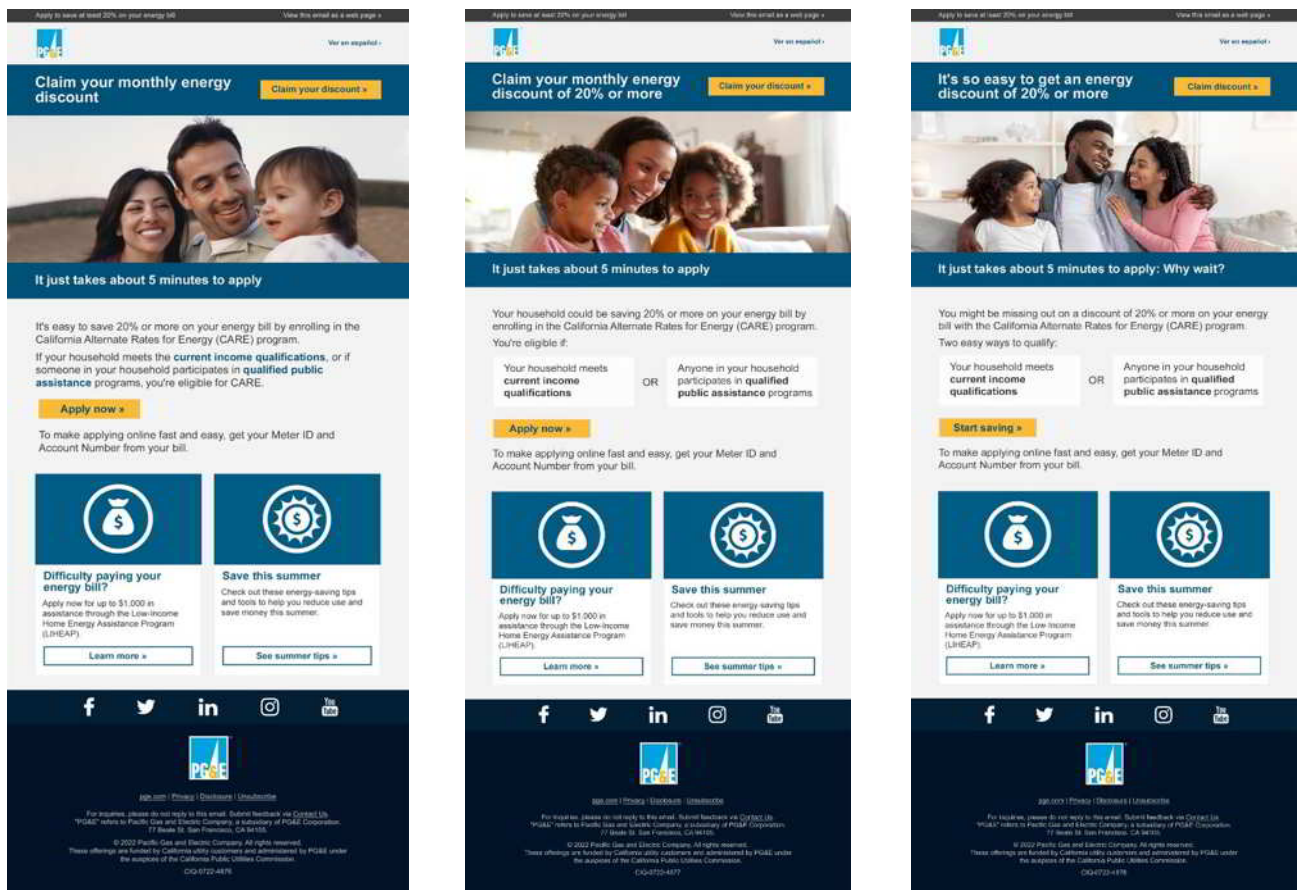
2.2.1 Discuss utility outreach activities and those undertaken by third parties on the utility's behalf.

Direct Mail: Not applicable for this reporting period.

Email: During the month of September, PG&E's monthly CARE acquisition email was sent to 33,104 customers.

The campaign emails deploy monthly on the second Saturday of each month targeting customers in Deciles 1-3 of the CARE propensity who have not previously received CARE/FERA direct marketing. Customers included in the campaign will receive up to three emails, each approximately three months apart.

CARE Acquisition Email – Touch 1, Touch 2 and Touch 3 (English and Spanish)



Additionally, email was sent targeting 18,761 customers who were previously enrolled in CARE and failed to recertify. The monthly auto-recertification email notices were deployed to 7,572 customers in Deciles 1 and 2 of the CARE propensity model, to confirm their automatic re-enrollment in CARE. Out of the 7,572 customers contacted, two customers (< 1%) informed PG&E that they were over-income and therefore were removed from the program.

Tribal Outreach: Refer to Section 1.2.1 - ESA Program Customer Outreach and Enrollment Update - for updates on Tribal Outreach.

Digital Media: PG&E's Always On digital strategy continued through September, with CARE Google and paid search advertising targeting income-qualified customers across PG&E's service territory. The media buy includes display and native (such as sponsored ad placements on news sites) advertising targeted to 227 zip codes with higher percentages of estimated eligible high-poverty and rural customers.

Local Customer Service Offices: Not applicable for this reporting period.

Outbound Financial Assistance: PG&E continued its case management efforts of past due customer accounts through its outbound calling campaign during September. The outbound calling campaign provides information on the payment options available to the customers to restore their account standing; it also offers information on other income-qualified assistance programs such as CARE, FERA, Medical Baseline, LIHEAP, and the AMP.

During the reporting month, customer service representatives (CSRs) contacted 14,029 customers directly through this campaign. The customers who could not be reached by phone but had access to voicemail received information regarding PG&E's financial assistance programs. The September campaign was successful in enrolling 54 customers in CARE and/or FERA and identifying over \$651,039 in potential savings from customers taking action to change their rate plans.

CBO Outreach and Engagement: It is PG&E's intent to tap into the expertise and local knowledge that CBOs have, expand and deepen its CBO partnerships, and work together to serve hard-to-reach households and communities with education and enrollment support for CARE, FERA, and ESA alongside other programs that can benefit households. To help achieve this aim, PG&E has contracted with eight CBOs to provide Marketing, Education, and Outreach (ME&O). In addition, six CBOs are participating in PG&E's FERA outreach Pilot and reported reaching over 940,000¹⁹ customers with information on CARE, FERA, ESA, AMP, Smart AC, Power Saver Rewards, and other complimentary offerings as part of the ME&O effort. PG&E's internal tracking indicates that 345 customers have been enrolled in the CARE program and four in the FERA program since the start of the ME&O and the FERA Pilots. PG&E uses a unique code that is assigned to each CBO to track CARE/FERA applications received through these pilot efforts. While CBOs submitted over 600 applications using the 4-digit code, only ~345 new customers were enrolled in either CARE or FERA. Early results indicate that the CBOs are primarily reaching customers that are already enrolled in CARE, thus resulting in very low enrollment especially in FERA, with only four new customers being enrolled in FERA since the inception of the pilots.

Outreach involved in-person/door-to-door outreach, webinars, social media, newsletters, direct mail, and CARE/FERA application intake assistance. CBOs in the ME&O and the FERA Pilot effort also collaborated with other local partners to distribute information on the various programs. CBOs utilized PG&E marketing materials in multiple languages, including Spanish, Chinese, Vietnamese, Hmong, and Tagalog to conduct the outreach.

¹⁹ Per survey results submitted by CBOs.

2.2.2 Describe the efforts taken to reach and coordinate the CARE Program with other related low-income programs to reach eligible customers.

PG&E automatically enrolls customers in CARE who participate in ESA or receive LIHEAP or REACH payments.²⁰ The table below shows CARE automatic enrollments for September 2022 and year-to-date.

CARE Automatic Enrollment		
Source	September 2022	YTD
ESA	418	4,690
LIHEAP	0	1,037
REACH	0	120

2.3 CARE Recertification Complaints

2.3.1 Report the number of customer complaints received (formal or informal, however and wherever received) about their CARE recertification efforts, with the nature of the complaints and resolution.

PG&E received no complaints regarding CARE recertification during this reporting month.

2.4 CARE Pilots and Studies

2.4.1 CARE Program Studies

Refer to Section 1.5.1 - ESA Program Studies - for updates on the 2022 Low Income Needs Assessment.

Categorical Eligibility Study: D.21-06-015 authorized for a Categorical Eligibility Study to be completed by December 2022, and for the IOUs to file a joint Tier 2 advice letter 60 days after study completion, proposing an updated list of categorical programs for enrollment in the ESA, CARE, and/or FERA programs.²¹ The study will also assess whether any recommended categorical programs would be suitable candidates for CARE or FERA automatic enrollment. In September 2022, responses to stakeholder comments were posted on the CPUC PDA site²², following the public workshop held on August 31, where the study's draft research plan was

²⁰ Per ESA's expanded eligibility to 250% on July 1, 2022, aligning for some households with FERA eligibility, PG&E began auto enrolling customers into FERA (as well as CARE), please see FERA Section 3.2.1 for FERA Automatic Enrollment.

²¹ D.21-06-015, OP 170.

²² ESA/CARE/FERA Categorical Eligibility Study - Draft Work Plan. Evergreen Economics, September 2022. <https://pda.energydataweb.com/#!/documents/2661/view>

shared to collect stakeholder feedback.

Community Help and Awareness with Natural Gas and Electricity Services (CHANGES) Evaluation: D.21-06-015 requires CHANGES to be evaluated by an independent third-party and the first evaluation to begin no later than 12 months after Decision approval. The evaluation began in February 2022, with Opinion Dynamics as the selected evaluation consultant, and will be conducted for the 2019-2021 program period. In September 2022, interviews with program stakeholders had concluded, and a draft program logic model was made available for the study team's review.

2.4.2 CARE Program Pilot

CARE Post Enrollment Verification (PEV) Pilot Project: In coordination with other IOUs,²³ PG&E started an outbound calling campaign in June 2022 to provide direct support to customers who submitted incomplete or incorrect CARE PEV documentation which is required to confirm their program eligibility. The outbound calling campaign also provides customers with information on other income-qualified energy savings programs that PG&E administers and/or has partnerships with.

In September 2022, 813 PG&E customers responded to the PEV request and submitted incomplete PEV documentation. Customer Service Representatives (CSRs) attempted to contact each of these customers directly to explain how to submit complete PEV paperwork and answer any questions customers had about the process and the documents they needed to submit.

CSRs spoke to 71 customers via this effort and left messages for 218 additional customers. Of these customers, 28 successfully re-submitted the required documentation to demonstrate their eligibility to remain in the CARE program within the 45-day window.

Since the beginning of this pilot, we have had a total of 4,779 customers who submitted incomplete or incorrect PEV documentation. Customer Service Representatives (CSRs) were asked to call these customers and spoke to 531 of them to explain the importance of submitting the correct paperwork and answer any questions customers had about the process. Of those customers, a total of 442 (9%) eventually completed the process. Comparing this population to the 2019 PEV customers (pre-pilot) who submitted incomplete PEV documentation, the pilot accounts for a 29% increase in the overall completion rate, with 7% in 2019 compared to 9% in 2022.

PG&E's not-to-exceed budget for the pilot is \$80,000 and the cost from June 2022 through September 2022 is \$58,848. The cost per customer for this pilot is \$133. The remaining balance for this pilot project is \$21,142 with, at minimum, the pilot required to be conducted through November 2022. PG&E looks forward to analyzing the results of the pilot at the end of the six months to determine efficacy and inform the future of a similar initiative.

²³ D. 21-06-015 OP 13 directs the IOUs to "simultaneously conduct a coordinated six month to one-year outbound call pilot for "attempted but failed" post-enrollment verified households" and sets a not-to-exceed budget of \$80,000 per IOU.

2.5 Miscellaneous

2.5.1 CARE Removal and Enrollment in FERA

The CARE program systematically removes CARE customers who are proven to be over income via PEV, and if qualified, enrolls them in the FERA program. For the PEV response period ending in September 2022, of the 6,186 PEV requests mailed: PG&E automatically enrolled 40 (0.6%) of these customers in the FERA program. An additional 5,258 (85.0%) customers were removed from CARE and 888 (14.4%) customers successfully completed the CARE PEV process. Additional PEV results are reported in CARE Tables 3A and 3B.

For the recertification response period ending in September 2022, of the 8,749 recertification requests mailed: PG&E recertified 2,205 (25%) customers and 6,544 (75%) customers were removed from CARE. Additional CARE Recertification results are included in CARE Table 5.

2.5.2 CARE Program Customer Communication Expansion for PEV

Historically, PEV has had a high rate of non-response and PG&E continues to examine communication approaches to identify opportunities for improvement. In an effort to decrease non-responses of qualified customers, PG&E has implemented the following additional communication tactics.

In August 2022, PG&E launched a process to send text messages to customers selected for PEV. Customers with a mobile phone number available receive an initial text notification at the start of the process alerting them of the requirement to complete PEV or High Usage PEV. A second text message will be sent approximately one week prior to the PEV deadline to encourage customers to submit their documentation.

A new email message was added to the PEV process in September that is sent to customers to remind them to complete and submit their proof of income documents to avoid removal from the program. The email deploys approximately 15 days prior to PEV deadline. PG&E will be analyzing results of these new initiatives as available to determine effectiveness and consider potential expansion or modifications.

2.5.3 CARE Program Mobile Home Park Communication Efforts

In September 2022, the CARE Operations team started reviewing Mobile Home Park lists related to conversions from sub-meter to residential meters. This is now a daily process to help these tenants (now residential customers) keep their CARE discount as they move from a mobile home park set-up (sub-metered) to a single-meter set up.

The first park reviewed was Villa Cerezos which had 32 units – 21 of those were on CARE prior to the conversion. Since the conversion, PG&E was able to add CARE to five of these new meters. The remaining accounts could not be transferred due to the meter not being set-up yet. PG&E will continue reviewing these accounts to determine potential pathways forward.

2.5.4 CARE Program PEV Freezes²⁴

In compliance with CPUC Res. M-4833 and D. 19-07-015, PG&E added the customers impacted by the 2020 Wildfires, the 2021 Winter Storms and the 2021 Wildfires to PG&E's Emergency Consumer Protection Plan, thereby making these customers eligible for the protection measures under this plan, including exemption from PEV.

The table below details the CARE program PEV freezes currently in place as of September 2022.

CARE Program Post-Enrollment Verification Freezes			
Date of Proclamation	Disaster Name	Affected Areas or ZIP Codes	Date when Protection Ends
August 2021	Nevada, Placer, and Siskiyou Wildfires	95971, 96137, 96020, 95947, 95983, 96063, 95956, 95942, 95923, 95934, 96061, 95984, 95915, 95980, 95747, 95965, 95973, 95023, 95966, 95949, 95713, 95945, 95602, 95736, 95722	September 1, 2022
August 2021	El Dorado, Trinity, Tehama, and Shasta Wildfires	95636, 95720, 95684, 95726, 95667, 95634, 95527, 96010, 95573, 96076	September 1, 2022
September 2021	Lake Wildfires	95949, 95422, 95971, 96137, 95713, 96020, 95726, 95945, 95947, 95667, 95684, 95602, 95457, 95636, 95735, 95720, 95983, 96063, 95956, 95721, 95942, 95923, 95527, 95934, 96061, 96076, 95984, 95915, 95980, 95736, 96010, 95965, 95563, 95973, 95722, 95464, 95966, 95573, 95634, 96150, 96041, 96047, 95709	October 1, 2022
September 2021	Fawn Wildfire	96003, 96019, 96002, 96001, 96051, 96008	October 1, 2022
October 2021	Washington, Hopkins and KNP Complex Wildfires	95370, 95327, 95310, 93633, 93603, 93646, 93641, 95418	November 1, 2022
July 2022	Alisal and Colorado Wildfires	93920, 93923, 93940	August 1, 2023
August 2022	Oak Wildfire	95338 and 95345	September 1, 2023

²⁴ CPUC Res. M-4833 directed IOUs to freeze CARE program post-enrollment verification (PEV) in the counties impacted by the California wildfires. PG&E expanded the CARE PEV freeze to customers in affected counties where a state of emergency proclamation was issued by the Governor of California due to a disaster that resulted in PG&E's inability to deliver utility services to customers and remains in place for one year from the date of the proclamation. D.19-07-015 extends PG&E's Emergency Consumer Protection Plan to include residential and non-residential customers in areas where a state of emergency proclamation is issued by the California Governor's Office or the President of the United States where the disaster has either resulted in the loss or disruption of the delivery or receipt of utility service, and/or resulted in the degradation of the quality of utility service.

3. Family Electric Rate Assistance (FERA) Program Executive Summary

The FERA Program provides a monthly 18 percent discount on electric bills for qualifying households of three or more individuals throughout PG&E's service area.²⁵

D.21-06-015 approved the FERA Program budget for PYs 2021-2026.²⁶ PG&E's 2022 authorized FERA Program administrative budget is \$2,794,400, and \$12,898,000 for electric rate subsidies.²⁷ Through September 2022, PG&E expended \$15,116,521 in total program costs. Of the total expenditure, \$1,786,406 (or 12%) was spent on outreach and administrative activities and \$13,330,115 (or 88%) in electricity rate discounts were provided to 36,324 households (representing ~21% of the estimated FERA-eligible households) in PG&E's service territory.

Despite significant investment in marketing, education, and outreach, PG&E is only at 21% program enrollment currently, and the enrollment rate has declined since the start of 2022 due to households being removed during recertification efforts. Therefore, reaching the 40% 2022 goal established in D.21-06-015 for PY 2022²⁸ will require a substantive increase, beyond what is anticipated, in both enrollment and retention from current levels.

One structural challenge PG&E has observed relates to the presentment of CARE and FERA as one shared application. Despite ongoing FERA-specific marketing campaigns, approximately seven out of every eight customers targeted with FERA who submit an application, end up selecting CARE. Another ongoing challenge is that the population eligible for FERA continues to be relatively small, with only ~174,000 customers eligible.²⁹

PG&E continues to develop and deploy new strategies to try and meet the 40% FERA enrollment goal; yet efforts have not proven sufficient thus far. For example, in Q1 2022, PG&E identified some potential populations that may be eligible, such as college students, farmworkers, and immigrant populations, and has implemented strategies to reach these groups. PG&E also consulted with our CBO Advisory Group members to identify new strategies that could be explored.

In July 2022, PG&E launched a FERA CBO Pilot utilizing six newly contracted CBOs to begin supporting ME&O efforts. This 18-month CBO FERA pilot, which is scheduled to run through December 2023, is designed to engage CBOs in driving FERA awareness and enrollments, while also promoting other supporting programs. To date, only four FERA enrollments have resulted from the CBO FERA pilot. Because of the structural challenges in enrolling 40% of the estimate eligible population, PG&E will need all stakeholders creative ideas to identify novel and creative strategies in an attempt to meet FERA's enrollment goals in 2022 and subsequent years, since marketing and engagement of CBOs are not delivering the desired outcome.

²⁵ To qualify for the FERA discount, a residential customer's household income must be at 200 percent plus \$1 to 250 percent of Federal Poverty Guidelines, as required in D.05-10-044 and per Public Utilities Code Section 739.12.

²⁶ D.21-06-015, Attachment 1, Table 4 FERA Approved Budgets.

²⁷ Ibid

²⁸ Ibid

²⁹ On February 14, 2022, PG&E, on behalf of the IOUs, filed the Annual Estimates of CARE Eligible Customers and Related Information. This number reflects estimates of PG&E's FERA Eligible Participants for 2022 that was derived from the same data set as CARE.

3.1 FERA Program Summary

3.1.1 Please provide FERA Program summary costs.

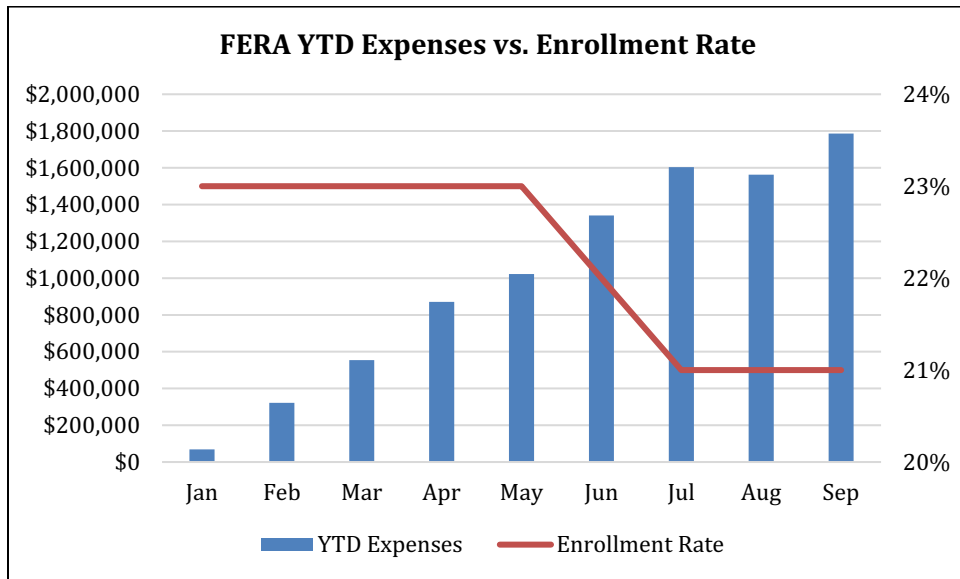
FERA Budget Categories	2022 Authorized Budget ^[a]	Actual Expenses Year-to-Date ^[b]	% of 2022 Budget Spent
Outreach	\$2,575,100	\$1,744,705	68%
Processing, Certification, Recertification	\$55,400	\$5,395	10%
Post Enrollment Verification	\$81,500	\$0	0%
IT Programming	\$0	\$0	0%
Pilots	\$0	\$0	0%
Studies	\$0	\$0	0%
Regulatory Compliance	\$28,700	\$0	0%
General Administration	\$53,700	\$36,306	68%
CPUC Energy Division Staff	\$0	\$0	0%
Total Expenses	\$2,794,400	\$1,786,406	64%
Subsidies and Benefits	\$12,898,000	\$13,330,115	103%
Total Program Costs and Discounts	\$15,692,400	\$15,116,521	96%
^[a] D.21-06-015 approved the FERA program budget for PYs 2021-2026. 2022 authorized budget includes \$505 for Benefit Burdens as approved in D.20-12-005.			
^[b] Actual expenses include employee benefits costs.			

3.1.2 Please provide FERA Program enrollment rate to date.

FERA Enrollment		
Participants Enrolled	Eligible Participants ^[a]	YTD Enrollment Rate
36,961	174,219	21%
^[a] On February 14, 2022, PG&E, on behalf of the IOUs, filed the Annual Estimates of CARE Eligible Customers and Related Information. This number reflects data available for estimating PG&E's CARE Eligible Participants for 2022.		

The table on the following page shows FERA year-to-date expenses (for administration, and marketing and outreach), compared to the FERA enrollment rate. At the beginning of 2022, the FERA enrollment rate was 23%. Despite incremental spending throughout the year, primarily on outreach, the FERA enrollment rate has decreased to 21%. This trend is due to increased removals from FERA from unsuccessful recertifications, and an increased eligible pool from February 2022's eligibility estimates. In addition, PG&E's marketing spend has not been successful in enrolling sufficient eligible customers due to structural challenges with the program. PG&E orchestrated a meeting along with SCE and elevated these issues to the ED via a meeting held on August 3, 2022. A follow up

meeting is planned for October 13, 2022 to further discuss FERA enrollment challenges.



3.2 FERA Program Outreach

3.2.1 Please discuss utility outreach activities and those undertaken by third parties on the utility's behalf.

Direct Mail: In September 2022, PG&E sent FERA direct mail to 57,490 customers.

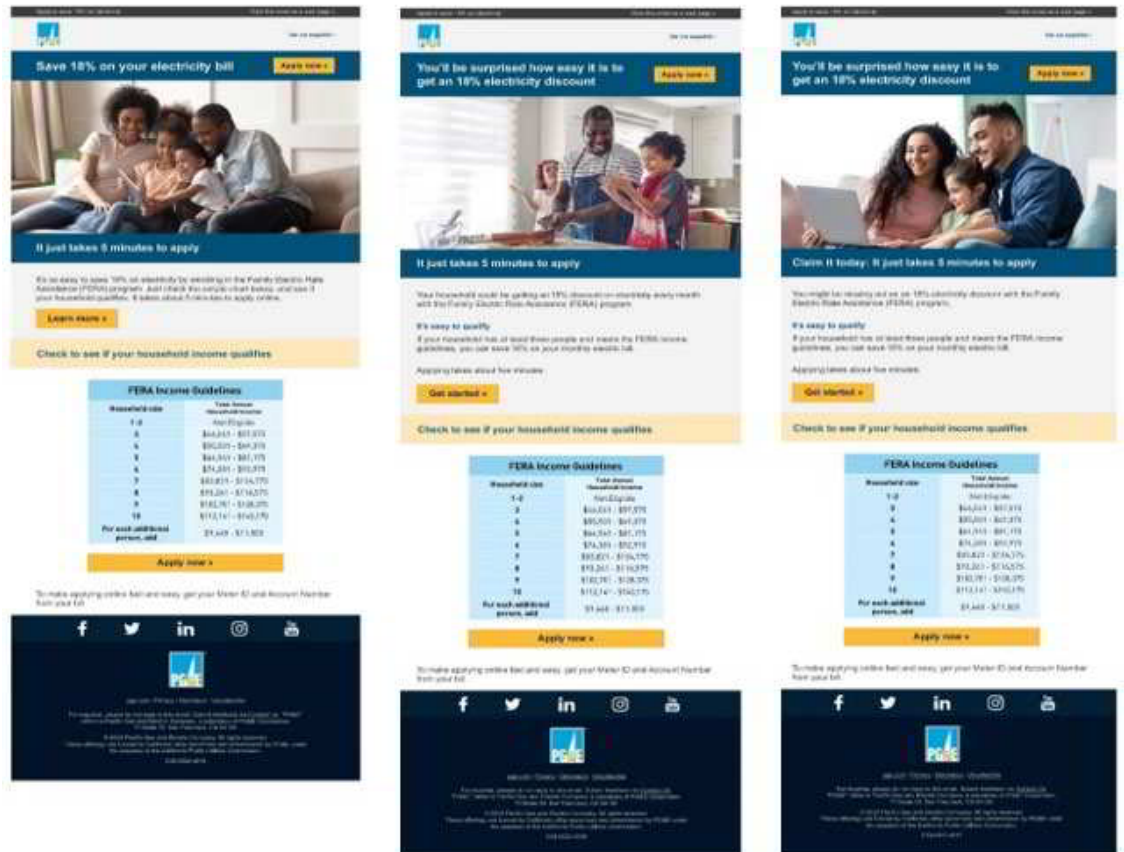
The monthly campaign will continue to send direct mail on the third Friday of the month targeting customers in Deciles 1-3 of the FERA propensity who have not previously received CARE/FERA direct marketing. Customers included in the campaign will receive up to three direct mails, each approximately three months apart. Analysis of test results is planned for Q1 2023, after enough customers have received the three-touch campaign.

Additionally, direct mail was sent to 3,263 customers previously enrolled in FERA who failed to recertify.

Email: During the month of September, PG&E deployed the monthly FERA email to 60,937 customers.

The campaign emails deploy monthly on the second Saturday of the month targeting customers in Deciles 1-3 of the FERA propensity who have never received CARE/FERA direct marketing. Customers included in the campaign will receive up to three emails, each approximately three months apart.

FERA Acquisition Email – Touch 1, Touch 2 and Touch 3 (English and Spanish)



Additionally, an email was deployed to 2,278 customers previously enrolled in FERA who failed to recertify and monthly auto-recertification email notices deployed to 196 customers in Deciles 1 and 2 of the FERA propensity model to confirm that they were automatically re-enrolled in FERA.

Digital Media: PG&E continued the Always On digital strategy through September, with FERA advertising targeted to income-qualified customers across PG&E's service territory. The media buy includes display and native (such as sponsored ad placements on news sites) advertising, paid search and Google advertising.

Tribal Outreach: Refer to Section 1.2.1 - ESA Program Customer Outreach and Enrollment Update - for updates on Tribal Outreach.

FERA Partners (Capitation Agencies): In September 2022, there were no FERA enrollments via FERA Capitation Agencies (COCs).

CBO Outreach: Refer to Section 3.4.2 – FERA Program Pilots – for updates on CBO Outreach.

Partnerships with other Program Administrators: In July 2022, PG&E and the DAC-SASH program administrator, GRID Alternatives, finalized a new process that allows for GRID's referrals to PG&E to be directly enrolled into either CARE or FERA. GRID has verified the actual household income of the customers through their DAC-SASH application process, allowing PG&E to determine if they are CARE or FERA eligible. In September 2022, 12 customers from GRID's DAC-SASH referrals were enrolled in FERA. Results from this effort are shown in the table below.

Automatic Enrollment from ESA: After the July 1, 2022 increase in income eligibility to 250% FPG for ESA, PG&E began automatically enrolling customers in FERA who participate in ESA and meet the FERA household requirements. The table below shows FERA automatic enrollments for September 2022 and year-to-date.

FERA Automatic Enrollment		
Source	September 2022	YTD
DAC-SASH	12	38
ESA	15	39

3.3 FERA Recertification Complaints

3.3.1 Report the number of customer complaints received (formal or informal, however and wherever received) about their FERA recertification efforts, with the nature of the complaints and resolution.

PG&E received no complaints regarding FERA recertification during this reporting month.

3.4 FERA Pilots and Studies

3.4.1 FERA Program Studies

Refer to Section 2.4.1 - CARE Program Studies - for Categorical Eligibility Study updates.

3.4.2 FERA Program Pilots

PG&E launched its CBO FERA pilot in July 2022 with six CBOs. This is a proactive approach PG&E is taking to maximize the engagement of CBOs in the ME&O activities for FERA and is not a Commission-directed pilot. CBOs participating in this Pilot conduct marketing, education and outreach on various assistance and bill saving programs, including CARE, FERA, Medical Baseline, Smart AC, Power Saver Rewards, Watter Saver, AMP and other supporting programs. Through September 2022, the six CBOs reported being able to reach ~ 15,500 customers and have completed four FERA enrollments.

4. Appendix: ESA, CARE and FERA Tables

ESA Program Summary	ESA Program Summary Expenses
ESA Program – Table 1	ESA Main Program (SF, MH, MF In-Unit) Expenses
ESA Program – Table 1A	MF In-Unit, MF CAM, MFWB, Pilot(s) and CSD Leveraging Program Expenses
ESA Program – Table 2	Program Expenses & Energy Savings by Measures Installed (SF, MH, MF In-Unit)
ESA Program – Table 2A	CSD Leveraging
ESA Program – Table 2B	MF CAM YTD Completed & Expensed Installation, Properties Treated and Expenses
ESA Program – Table 2B-1	Eligible Common Area Measures List
ESA Program – Table 2C	Pilot Plus and Pilot Deep Program Expenses & Energy Savings by Measures Installed
ESA Program – Table 2D	Pilot Program Expenses & Energy Savings by Measures Installed
ESA Program – Tables 3A, 3B, 3C, 3D, & 3F	Average Bill Savings per Treated Home/Common Area
ESA Program – Tables 4A, 4B, 4C, & 4D	Homes/Buildings Treated
ESA Program – Tables 5A, 5B, 5C, & 5D	Program Customer Summary
ESA Program – Table 6	Expenditures for Pilots and Studies
ESA Program – Table 7	Customer Segment Participation/Enrollments
ESA Program – Table 8	Clean Energy Referral, Leveraging, and Coordination
ESA Program – Table 9	Tribal Outreach
CARE Program – Table 1	Overall Program Expenses
CARE Program – Table 2	Enrollment, Recertification, Attrition, and Penetration
CARE Program – Tables 3A & 3B	Post-Enrollment Verification Results (Model & High Usage)
CARE Program – Table 4	Enrollment by County
CARE Program – Table 5	Recertification Results
CARE Program – Table 6	Capitation Contractors
CARE Program – Table 7	Expenditures for Pilots and Studies
CARE Program – Table 8	Disadvantaged Communities Enrollment Rate
CARE Program – Table 8a	Top 10 Lowest Enrollment Rates
FERA Program – Table 1	Overall Program Expenses
FERA Program – Table 2	Enrollment, Recertification, Attrition, and Penetration
FERA Program – Table 3A & 3B	Post-Enrollment Verification Results (Model & High Usage)
FERA Program – Table 4	Enrollment by County
FERA Program – Table 5	Recertification Results
FERA Program – Table 6	Capitation Contractors

Energy Savings Assistance Program Table - Summary Expenses
Pacific Gas and Electric Company
Through September 30, 2022

ESA Program:	Authorized Budget			Current Month Expenses			Year to Date Expenses			% of Budget Spent YTD		
	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total
ESA Main Program (SF and MH)	\$ 63,189,150	\$ 55,402,451	\$ 118,591,601	\$ 3,363,558	\$ 5,537,944	\$ 8,901,502	\$ 32,508,449	\$ 57,151,204	\$ 89,659,653	51%	103%	76%
ESA Multifamily In-Unit												
ESA Multifamily Common Area Measures	\$ 30,413,070	\$ 17,347,343	\$ 47,760,413	\$ 125,757	\$ 471,316	\$ 597,073	\$ 1,496,295	\$ 2,689,795	\$ 4,186,090	5%	16%	9%
ESA Multifamily Whole Building												
ESA Pilot Plus and Pilot Deep	\$ 4,637,129	\$ 4,112,170	\$ 8,749,299	\$ 97,657	\$ 86,601	\$ 184,258	\$ 271,446	\$ 240,716	\$ 512,162	6%	6%	6%
Building Electrification Retrofit Pilot												
Clean Energy Homes New Construction Pilot												
CSD Leveraging	\$ 2,503,978	\$ 1,467,786	\$ 3,971,764	\$ -	\$ -	\$ -	\$ 815	\$ 723	\$ 1,538	0%	0%	0%
MCE Pilot	\$ 689,000	\$ 611,000	\$ 1,300,000	\$ -	\$ -	\$ -	\$ 689,000	\$ 611,000	\$ 1,300,000	100%	100%	100%
SPOC	\$ 418,485	\$ 188,250	\$ 606,735	\$ 12,835	\$ 11,382	\$ 24,216	\$ 101,093	\$ 89,648	\$ 190,741	24%	48%	31%
ESA Program TOTAL	\$ 101,850,812	\$ 79,129,000	\$ 180,979,812	\$ 3,599,806	\$ 6,107,243	\$ 9,707,049	\$ 35,067,097	\$ 60,783,087	\$ 95,850,183	34%	77%	53%

NOTE: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

Energy Savings Assistance Program Table 1 - Main (SF, MH, MF In-Unit) Expenses
Pacific Gas and Electric Company
Through September 30, 2022

Appliances	Authorized Budget [1]			Current Month Expenses			Year to Date Expenses			% of Budget Spent YTD		
ESA Program:	Electric	Gas	Total	Current Month Expenses			Electric	Gas	Total	Electric	Gas	Total
Energy Efficiency												
Appliances	\$ 10,200,968	\$ -	\$ 10,200,968	\$1,198,608	\$ -	\$ 1,198,608	\$8,237,883	\$ -	\$ 8,237,883	81%	0%	81%
Domestic Hot Water	\$ 1,111,675	\$ 5,794,765	\$ 6,906,440	\$22,308	\$563,487	\$ 585,795	\$258,528	\$5,829,254	\$ 6,087,782	23%	101%	88%
Enclosure	\$ 236,147	\$ 23,378,299	\$ 23,614,446	\$21,544	\$2,132,844	\$ 2,154,388	\$202,281	\$20,025,820	\$ 20,228,101	86%	86%	86%
HVAC	\$ 11,294,053	\$ 6,498,976	\$ 17,793,029	\$319,314	\$1,735,462	\$ 2,054,776	\$3,762,431	\$19,178,364	\$ 22,940,795	33%	295%	129%
Maintenance	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	0%	0%	0%
Lighting	\$ 5,542,434	\$ -	\$ 5,542,434	\$393,393	\$ -	\$ 393,393	\$4,375,561	\$ -	\$ 4,375,561	79%	0%	79%
Miscellaneous	\$ 12,485,358	\$ -	\$ 12,485,358	\$160,997	\$ -	\$ 160,997	\$2,002,425	\$ -	\$ 2,002,425	16%	0%	16%
Customer Enrollment	\$ 8,940,653	\$ 7,928,503	\$ 16,869,156	\$383,132	\$339,759	\$ 722,891	\$4,178,633	\$3,705,581	\$ 7,884,214	47%	47%	47%
In Home Education	\$ 2,657,489	\$ 2,356,641	\$ 5,014,130	\$180,360	\$159,942	\$ 340,303	\$1,810,171	\$1,605,246	\$ 3,415,417	68%	68%	68%
Pilot [2]	\$ 303,922	\$ 269,516	\$ 573,438	\$ -	\$ -	\$ -	\$80,858	\$71,704	\$ 152,563	27%	27%	27%
Implementation	\$ 2,640,174	\$ 2,341,287	\$ 4,981,461	\$78,955	\$70,017	\$ 148,973	\$2,021,648	\$1,792,782	\$ 3,814,430	77%	77%	77%
Safety - Unexpected overhead costs	\$ -	\$ -	\$ -	\$805	\$686	\$ 1,491	\$91,550	\$77,084	\$ 168,634	0%	0%	0%
Energy Efficiency TOTAL	\$ 55,412,873	\$ 48,567,987	\$ 103,980,860	\$ 2,759,418	\$ 5,002,197	\$ 7,761,615	\$ 27,021,968	\$ 52,285,835	\$ 79,307,803	49%	108%	76%
Training Center	\$ 301,343	\$ 267,229	\$ 568,572	\$18,483	\$16,391	\$ 34,874	\$261,149	\$231,585	\$ 492,734	87%	87%	87%
Workforce Education and Training	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	-	-	-
Inspections	\$ 1,538,944	\$ 1,364,724	\$ 2,903,668	\$107,649	\$95,463	\$ 203,112	\$1,114,170	\$988,038	\$ 2,102,208	72%	72%	72%
Marketing and Outreach	\$ 1,207,970	\$ 1,071,218	\$ 2,279,188	\$160,147	\$142,017	\$ 302,165	\$1,089,834	\$966,457	\$ 2,056,291	90%	90%	90%
Studies[3]	\$ 288,209	\$ 194,101	\$ 482,310	\$5,565	\$4,935	\$ 10,500	\$49,122	\$43,561	\$ 92,683	17%	22%	19%
Regulatory Compliance	\$ 306,957	\$ 272,208	\$ 579,165	\$22,503	\$19,955	\$ 42,458	\$221,392	\$196,329	\$ 417,721	72%	72%	72%
General Administration	\$ 4,100,056	\$ 3,635,899	\$ 7,735,955	\$289,792	\$256,985	\$ 546,777	\$2,729,775	\$2,420,744	\$ 5,150,520	67%	67%	67%
CPUC Energy Division	\$ 32,798	\$ 29,085	\$ 61,883	\$0	\$0	\$ -	\$21,037	\$18,656	\$ 39,693	64%	64%	64%
TOTAL PROGRAM COSTS	\$ 63,189,150	\$ 55,402,451	\$ 118,591,601	\$ 3,363,558	\$ 5,537,944	\$ 8,901,502	\$ 32,508,449	\$ 57,151,204	\$ 89,659,653	51%	103%	76%
Funded Outside of ESA Program Budget												
Indirect Costs				\$ -	\$ -	\$ -	\$ -	\$ -	\$ -			
NGAT Costs					\$ 367,608	\$ 367,608		\$ 3,982,898	\$ 3,982,898			

[1] Authorized Budget: Approved in D.21-06-015.

NOTE: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

[2] Carry forward VEC Pilot budget from 2021 to 2022 E \$131,672 / G \$116,766 total \$248,438

[3] Carry forward Studies budget from 2021 to 2022 E \$168,959 / G \$88,351 total \$257,310

Energy Savings Assistance Program Table 1A - MF In-Unit, MF CAM, and MFWB Expenses
Pacific Gas and Electric Company
Through September 30, 2022

ESA Program (Multifamily):	Authorized Budget [1] [2] [3] [4]			Current Month Expenses			Year to Date Expenses			% of Budget Spent YTD		
	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total
ESA Multifamily In-Unit			\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -			
ESA Multifamily Common Area Measures	\$ 30,413,070	\$ 17,347,343	\$ 47,760,413	\$125,757	\$471,316	\$ 597,073	\$1,496,295	\$2,689,795	\$ 4,186,090	5%	16%	9%
ESA Multifamily Whole Building	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -			
SPOC	\$ 418,485	\$ 188,250	\$ 606,735	\$12,835	\$11,382	\$ 24,216	\$101,093	\$89,648	\$ 190,741	24%	48%	31%
ESA Program (Multifamily)TOTAL	\$ 30,831,555	\$ 17,535,593	\$ 48,367,148	\$ 138,592	\$ 482,698	\$ 621,289	\$ 1,597,387	\$ 2,779,443	\$ 4,376,831	5%	16%	9%

[1] Expenditures for MF In-Unit by end use is shown on ESA Summary Table.

[2] Expenditures for MF Common Area Measures by end use is shown on ESA Table 2B.

[3] Remaining SPOC budget carried forward from 2021 to 2022 Electric \$306,643/ Gas \$89,069 total of \$395,712

[4] Remaining CAM budget carried forward from 2021 to 2022 CAM Electric \$18,077,670/ Gas \$6,408,404 total of \$24,486,074

Energy Savings Assistance Program Table 1A-1 - Pilot Plus and Pilot Deep Expenses

	Authorized Budget [1] [2]			Current Month Expenses			Year to Date Expenses			% of Budget Spent YTD		
	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total
ESA Pilot Plus and Pilot Deep Program	\$ 4,637,129	\$ 4,112,170	\$ 8,749,299	\$97,657	\$86,601	\$ 184,258	\$271,446	\$240,716	\$ 512,162	6%	6%	6%
			\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -			
TOTAL	\$ 4,637,129	\$ 4,112,170	\$ 8,749,299	\$ 97,657	\$ 86,601	\$ 184,258	\$ 271,446	\$ 240,716	\$ 512,162	6%	6%	6%

[1] Expenditures for Pilot Plus and Pilot Deep by end use is shown on ESA Table 2C.

[2] Authorized budget adjusted to cover 2021 costs \$33,308

Energy Savings Assistance Program Table 1A-2 - Building Electrification Expenses

	Authorized Budget [1] [2]			Current Month Expenses [4]			Year to Date Expenses			% of Budget Spent YTD		
	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total
ESA Building Electrification Program	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -			
	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -			
TOTAL	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -			

Expenditures for Building Electrification by end use is shown on ESA Table 2D.

Energy Savings Assistance Program Table 1A-3 - Clean Energy Homes Expenses

	Authorized Budget [1] [2]			Current Month Expenses [4]			Year to Date Expenses			% of Budget Spent YTD		
	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total
ESA Clean Energy Homes Program			\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -			
			\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -			
TOTAL	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -			

Expenditures for Clean Energy Homes by end use is shown on ESA Table 2D.

Energy Savings Assistance Program Table 1A-4 - Leveraging - CSD Expenses

	Authorized Budget [1]			Current Month Expenses			Year to Date Expenses			% of Budget Spent YTD		
	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total
ESA Program Leveraging - CSD	\$ 2,503,978	\$ 1,467,786	\$ 3,971,764	\$ -	\$ -	\$ -	\$ 815	\$ 723	\$ 1,538	0%	0%	0%
MCE Pilot	\$ 689,000	\$ 611,000	\$ 1,300,000	\$ -	\$ -	\$ -	\$ 689,000	\$ 611,000	\$ 1,300,000	100%	100%	100%
TOTAL	\$ 3,192,978	\$ 2,078,786	\$ 5,271,764	\$ -	\$ -	\$ -	\$ 689,815	\$ 611,723	\$ 1,301,538	22%	29%	25%

[1] Expenditures for CSD Leveraging by end use is shown on ESA Table 2A.

[2] Remaining CSD budget carried forward from 2021 to 2022 CSD LIWP Electric \$1,918,299/ Gas \$948,410 total of \$2,866,709

NOTE: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

Energy Savings Assistance Program Table 2 - SF, MH, MF In-Unit							
Pacific Gas and Electric Company							
Through September 30, 2022							
		ESA Program (Summary)Total					
		Year-To-Date Completed & Expensed Installation					
Measures	Units	Quantity Installed	kWh [2] (Annual)	kW [2] (Annual)	Therms [2] (Annual)	Expenses (\$)	% of Expenditure
Appliances							
High Efficiency Clothes Washer	Each	1,692	313,020	56	32,524	1,575,656	2.1%
Refrigerator	Each	5,737	3,191,099	447	-	6,163,712	8.4%
New - Clothes Dryer	Each	-	-	-	-	-	0.0%
New - Dishwasher	Each	-	-	-	-	-	0.0%
Freezers	Each	-	-	-	-	-	0.0%
Domestic Hot Water							
Faucet Aerator	Each	-	-	-	-	-	0.0%
Other Domestic Hot Water	Home	38,633	216,750	30	196,108	3,491,231	4.7%
Water Heater Tank and Pipe Insulation	Home	5,097	18,954	-	20,242	23,706	0.0%
Water Heater Repair/Replacement	Home	1,120	-	-	8,753	2,679,340	3.6%
Low-Flow Showerhead / Combined Showerhead/TSV	Home	-	-	-	-	-	0.0%
Heat Pump Water Heater [3]	Each	54	89,682	29	-	41,877	0.1%
Thermostatic Tub Spout/Diverter	Each	166	6	-	315	16,115	0.0%
Thermostatic Shower Valve	Each	-	-	-	-	-	0.0%
New - Solar Water Heating	Home	-	-	-	-	-	0.0%
Enclosure							
Air Sealing	Home	32,906	1,513,676	138	131,624	17,617,964	23.9%
Caulking	Home	-	-	-	-	-	0.0%
New - Diagnostic Air Sealing	Home	-	-	-	-	-	0.0%
Attic Insulation	Home	1,288	13,380	2	56,939	2,416,170	3.3%
New - Floor Insulation	Home	-	-	-	-	-	0.0%
HVAC							
Removed - FAU Standing Pilot Conversion	Each	-	-	-	-	-	0.0%
Furnace Repair/Replacement	Each	1,351	-	-	(32,979)	5,202,882	7.0%
Room A/C Replacement	Each	305	(57,470)	(10)	-	234,362	0.3%
Central A/C replacement	Each	5	2,073	0	-	14,124	0.0%
Heat Pump Replacement	Each	-	-	-	-	-	0.0%
Evaporative Cooler (Replacement)	Each	262	103,584	17	-	233,411	0.3%
Evaporative Cooler (Installation)	Each	-	-	-	-	-	0.0%
Duct Test and Seal	Home	625	(940)	(0)	-	280,240	0.4%
Energy Efficient Fan Control	Home	-	-	-	-	-	0.0%
New - Prescriptive Duct Sealing	Home	16,617	2,596,074	1,878	183,286	11,457,260	15.5%
High Efficiency Forced Air Unit (HE FAU)	Home	-	-	-	-	-	0.0%
Removed - A/C Time Delay [3]	Home	27	2,621	4	875	7,464	0.0%
Smart Thermostat	Home	9,706	2,034,934	366	273,743	2,488,593	3.4%
New - Portable A/C	Each	-	-	-	-	-	0.0%
New - Central Heat Pump-FS (propane or gas space)	Home	-	-	-	-	-	0.0%
New - Wholehouse Fan	Each	-	-	-	-	-	0.0%
		-	-	-	-	-	0.0%
Maintenance							
Furnace Clean and Tune	Home	-	-	-	-	-	0.0%
Central A/C Tune up [3]	Home	4,737	645,171	731	(79)	1,906,706	2.6%
New - Evaporative Cooler Maintenance	Home	-	-	-	-	-	0.0%
Lighting							
Removed - Interior Hard wired LED fixtures	Each	11,063	756,631	91	(17,016)	562,503	0.8%
Exterior Hard wired LED fixtures	Each	39,293	202,084	-	-	2,231,203	3.0%
Removed - LED Torchiere	Each	595	41,936	5	(957)	38,390	0.1%
Removed - Occupancy Sensor	Each	7	214	0	-	704	0.0%
Removed - LED Night Light	Each	-	-	-	-	-	0.0%
LED Reflector Bulbs	Each	39,421	447,862	11	(9,382)	339,828	0.5%
LED A-Lamps	Each	144,919	1,391,657	34	(3,290)	1,217,674	1.6%
Miscellaneous							
Pool Pumps	Each	1	1,093	0	-	2,537	0.0%
Power Strip	Each	9	-	-	-	5,114	0.0%
Power Strip Tier II	Each	26,734	4,639,688	121	-	2,008,458	2.7%
New - Air Purifier	Home	18	-	-	-	5,991	0.0%
Cold Storage	Each	-	-	-	-	-	0.0%
New - Comprehensive Home Health and Safety Check-up	Home	-	-	-	-	-	0.0%
New - CO and Smoke Alarm	Each	-	-	-	-	-	0.0%
Pilots							
Customer Enrollment							
ESA Outreach & Assessment	Home	50,374				\$ 8,102,777	11.0%
ESA In-Home Energy Education	Home	50,374				\$ 3,445,801	4.7%
Total Savings/Expenditures				18,163,778	3,951	840,706	\$ 73,811,793
Total Households Weatherized [1]				43,044			
Households Treated			Total				
- Single Family Households Treated			Home	38,713			
- Multi-family Households Treated (In-unit)			Home	7,454			
- Mobile Homes Treated			Home	4,207			
Total Number of Households Treated			Home	50,374			
# Eligible Households to be Treated for PY			Home	59,340			
% of Households Treated			%	84.89%			
- Master-Meter Households Treated			Home	2,316			
[1] Weatherization may consist of attic insulation, attic access weatherization, weatherstripping - door, caulking, and minor home repairs.							
[2] All savings are calculated based on the following sources: DNV/GL Impact Evaluation Program Years 2015-2017 Impact II, or ESA workpapers.							
[3] Savings values updated in July 2022 based on workpaper updates							
Note: Any measures noted as 'New' have been added during the course of this program year.							
Note: Any measures noted as 'Removed', are no longer offered by the program but have been kept for tracking purposes.							
Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.							

Energy Savings Assistance Program Table 2A - CSD Leveraging							
Pacific Gas and Electric Company							
Through September 30, 2022							
ESA Program - CSD Leveraging							
Measures	Units	Year-To-Date Completed & Expensed Installation					
		Quantity Installed	kWh (Annual)	kW (Annual)	Therms (Annual)	Expenses (\$)	% of Expenditure
Appliances							
High Efficiency Clothes Washer	Each	-					
Refrigerator	Each	-					
New - Clothes Dryer [1]	Each	-					
New - Dishwasher [1]	Each	-					
Freezers [1]	Each	-					
Domestic Hot Water							
Faucet Aerator	Home	-					
Water Heater Tank and Pipe Insulation	Home	-					
Water Heater Repair/Replacement	Each	-					
Low-Flow Showerhead / Combined Showerhead/TSV	Home	-					
Heat Pump Water Heater	Each	-					
Thermostatic Tub Spout/Diverter	Home	-					
Thermostatic Shower Valve	Home	-					
New - Solar Water Heating [1]							
Enclosure							
Air Sealing	Home	-					
Caulking	Home	-					
New - Diagnostic Air Sealing [1]	Home	-					
Attic Insulation	Home	-					
New - Floor Insulation [1]	Home	-					
HVAC							
Removed - FAU Standing Pilot Conversion [1]	Each	-					
Furnace Repair/Replacement	Each	-					
Room A/C Replacement [1]	Each	-					
Central A/C replacement	Each	-					
Heat Pump A/C Replacement	Each	-					
Evaporative Cooler (Replacement) [1]	Each	-					
Evaporative Cooler (Installation) [1]	Each	-					
Duct Test and Seal [1]	Home	-					
Energy Efficient Fan Control [1]	Home	-					
New - Prescriptive Duct Sealing	Home	-					
High Efficiency Forced Air Unit (HE FAU) [1]	Home	-					
Removed - A/C Time Delay [1]	Home	-					
Smart Thermostat	Home	-					
New - Portable A/C [1]	Each	-					
New - Central Heat Pump-FS (propane or gas space) [1]	Each	-					
New - Wholehouse Fan [1]	Each	-					
Maintenance							
Furnace Clean and Tune [1]	Home	-					
Central A/C Tune up [1]	Home	-					
New - Evaporative Cooler Maintenance [1]	Home	-					
Lighting							
Removed - Interior Hard wired LED fixtures [1]	Each	-					
Exterior Hard wired LED fixtures	Each	-					
Removed - LED Torchiera [1]	Each	-					
Removed - Occupancy Sensor [1]	Each	-					
Removed - LED Night Light [1]	Each	-					
LED Reflector Bulbs	Each	-					
LED A-Lamps	Each	-					
Miscellaneous							
Pool Pumps [1]	Each	-					
Power Strip [1]	Each	-					
Power Strip Tier II	Each	-					
NEW - Air Purifier [1]	Home	-					
Cold Storage [1]	Each	-					
New - Comprehensive Home Health and Safety Check-up [1]	Home	-					
New - CO and Smoke Alarm [1]	Each	-					
Pilots							
Customer Enrollment							
ESA Outreach & Assessment	Home						
ESA In-Home Energy Education	Home						
Total Savings/Expenditures							
Total Households Weatherized							
CSD MF Tenant Units Treated		Total					
		-					
[1] Measures not available to CSD for leaveraging.							
NOTE: Any measures noted as 'NEW' have been added during the course of this program year.							
NOTE: Any measures noted as 'REMOVED', are no longer offered by the program but have been kept for tracking purposes.							
NOTE: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.							

Energy Savings Assistance Program Table 2B - Multifamily Common Area Measures
Pacific Gas and Electric Company
ThroughSeptember 30, 2022

	Table 2B ESA Program - Multifamily Common Area Measures ⁵							
		Year-To-Date Completed & Expensed Installation						
	Units (of Measure such as "each")	Quantity Installed	Number of Units for Cap-kBTUh and Cap-Tons	kWh (Annual)	kW (Annual)	Therms (Annual)	Expenses (\$)	% of Expenditure
ESA CAM Measures ¹								
Appliances								
High Efficiency Clothes Washer	Each	-		-	-	-	\$ -	
Refrigerator	Each	5		258	0	(7)	\$ 5,804	0.17%
Domestic Hot Water								
New: Non-Condensing Domestic Hot Water Boiler	Cap-kBtuh	-	-	-	-	-	-	
New: Condensing Domestic Hot Water Boiler	Cap-kBtuh	20	7,749	-	-	26,122	689,337	20.27%
Storage Water Heater	Cap-kBtuh	62	10,900	-	-	43,950	\$ 948,438	27.89%
Tankless Water Heater	Cap-kBtuh	25	5,785	(72)	-	9,515	\$ 207,985	6.12%
Heat Pump Water Heater	kW	-	-	-	-	-	\$ -	
Demand Control DHW Recirculation Pump	Each	45		8,137	1	508	\$ 120,079	3.53%
Low flow Showerhead	Each	13		-	-	93	\$ 108	0.00%
Faucet Aerator	Each	-		-	-	-	\$ -	
Envelope								
Attic Insulation	Sq Ft	6,012		464	0	-	\$ 8,072	0.24%
Wall Insulation Blow-in	Sq Ft	-		-	-	-	\$ -	
Windows	Sq Ft	1,384		4,540	5	-	\$ 124,981	3.68%
Window Film	Sq Ft	-		-	-	-	\$ -	
HVAC								
Air Conditioners Split System	Cap-Tons	12	56	3,999	5	(73)	\$ 146,553	4.31%
Heat Pump Split System	Cap-Tons	10	35	4,365	3	-	\$ 100,027	2.94%
New: Packaged Air Conditioner	Cap-Tons	7	21	9,093	5	237	\$ 65,079	1.91%
Package Terminal A/C	Cap-Tons	-	-	-	-	-	\$ -	
Package Terminal Heat Pump	Cap-Tons	-	-	-	-	-	\$ -	
Furnace Replacement	Cap-kBtuh	20	1,776	909	1	856	\$ 174,890	5.14%
Space Heating Boiler	Cap-kBtuh	16	3,300	(4,896)	(0)	1,361	\$ 232,655	6.84%
Smart Thermostat	Each	32		2,376	-	195	\$ 9,223	0.27%
Lighting								
Interior LED Lighting	Each	1,237		162,765	1	(2,075)	\$ 122,390	3.60%
Interior TLED Type A Lamps	Each	NA						
Interior TLED Type C Lamps	Each	NA						
New: LED T8 Lamp - Interior	Each	936		208,689	2	(3,610)	\$ 71,450	2.10%
New: LED T8 Lamp - Exterior	Each	182		21,698	0	-	\$ 11,481	0.34%
Interior LED Fixture	Each	669		215,678	2	(2,960)	\$ 119,259	3.51%
Interior LED Screw-in	Each	364		66,853	1	(943)	\$ 10,004	0.29%
Interior LED Exit Sign	Each	58		11,940	2	(207)	\$ -	
Exterior LED Lighting	Each	24		6,327	-	-	\$ 1,970	0.06%
New: LED Parking Garage Fixtures	Each	-		-	-	-	\$ -	
LED Exterior Wall or Pole Mounted Fixture	Each	593		320,065	-	-	\$ 220,850	6.50%
LED Corn Lamp for Exterior Wall or Pole Mounted	Each	5		2,695	-	-	\$ 1,043	0.03%
Exterior LED Lighting - Pool	Each	NA		-	-	-	\$ -	
Wall or Ceiling Mounted Occupancy Sensor	Each	72		4,036	0	(70)	\$ 8,259	0.24%
Miscellaneous								
Tier-2 Smart Power Strip	Each	1		130	0	(2)	\$ 119	0.00%
Variable Speed Pool Pump	Each	-		-	-	-	\$ -	0.00%
Ancillary Services								
Audit ⁴								
Total	-	11,804	29,622	1,050,050	28	72,890	\$ 3,400,055	
Multifamily Properties Treated	Number							
Total Number of Multifamily Properties Treated ²	28							
Subtotal of Master-metered Multifamily Properties Treated	4							
Total Number of Multifamily Tenant Units w/in Properties Treated ³	2651							
Total Number of buildings w/in Properties Treated	255							
ESA Program - Multifamily Common Area	Year to Date Expenses ⁶							
Administration	Electric	Gas	Total					
	\$ 339,660	\$ 381,412	\$ 721,072					
Direct Implementation (Non-Incentive)	\$ 680,625	\$ 628,269	\$ 1,308,895					
Direct Implementation	\$ 1,932,604	\$ 223,518	\$ 2,156,122	<<Includes measures costs				
TOTAL MF CAM COSTS	\$ 2,952,890	\$ 1,233,200	\$ 4,186,090					

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

1. Measures are customized by each IOU, see Table 2B-1, Eligible Measures List. Measures list may change based on available information on both costs and benefits and may vary across climate zones. Each IOU should fill out Table 2B as it pertains to their program. Table 2B-1 Column A should match Table 2B Column A for eligible (not canceled) measures. PG&E inadvertently misreported the number of DHW, Furnace, and Window installations in August that the quantities were reported in system output (kBtu) for DHW and Furance, and in sqft sizes for Windows. These totals have been corrected in this month's report.

2. Multifamily properties are sites with at least five (5) or more dwelling units. The properties may have multiple buildings. 2021.

3. Multifamily tenant units are the number of dwelling units located within properties treated. This number does not represent the same number of dwellings treated as captured in table 2A.

4. Commissioning costs, as allowable per the Decision, are included in measures total cost unless otherwise noted.

5. Applicable to Deed-Restricted, government and non-profit owned multi-family buildings described in D.16-11-022, modified by D.17-12-009, where 65% of tenants are income eligible based (at or below 200% of the Federal Poverty Guidelines).

6. Year to Date Expenses table includes accrual amounts.

Note: Audit costs may be covered by other programs or projects may utilize previous audits. Not all participants will have an audit cost associated with their project.

Energy Savings Assistance CAM Program Table 2B-1 - Eligible Common Area Measures List
Pacific Gas and Electric Company
Through September 30, 2022

Common Area Measures Category and Eligible Measures Title [1]	Effective Date	End Date[2]	Eligible Climate Zones [3]
Appliances			
High Efficiency Clothes Washer	1/1/2022		All CZ
Refrigerator	1/1/2022		All CZ
Domestic Hot Water			
New: Non-Condensing Domestic Hot Water Boiler	1/1/2022		All CZ
New: Condensing Domestic Hot Water Boiler	1/1/2022		All CZ
Storage Water Heater	1/1/2022		All CZ
Tankless Water Heater	1/1/2022		All CZ
Heat Pump Water Heater	1/1/2022		All CZ
Demand Control DHW Recirculation Pump	1/1/2022		All CZ
Low flow Showerhead	1/1/2022		All CZ
Faucet Aerator	1/1/2022		All CZ
Envelope			
Attic Insulation	1/1/2022		All CZ
Wall Insulation Blow-in	1/1/2022		All CZ
Windows	1/1/2022		All CZ
Window Film	1/1/2022		All CZ
HVAC			
Air Conditioners Split System	1/1/2022		CZ-11/12/13/14
Heat Pump Split System	1/1/2022		CZ-11/12/13/14
NEW: Packaged Air Conditioner	1/1/2022		CZ-11/12/13/14
Package Terminal A/C	1/1/2022		CZ-11/12/13/14
Package Terminal Heat Pump	1/1/2022		CZ-11/12/13/14
Furnace Replacement	1/1/2022		All CZ
Space Heating Boiler	1/1/2022		All CZ
Smart Thermostat	1/1/2022		All CZ
Lighting			
Interior LED Lighting	1/1/2022		All CZ
Interior TLED Type A Lamps	1/1/2022		All CZ
Interior TLED Type C Lamps	1/1/2022		All CZ
New: LED T8 Lamp - Interior	1/1/2022		All CZ
New: LED T8 Lamp - Exterior	1/1/2022		All CZ
Interior LED Fixture	1/1/2022		All CZ
Interior LED Screw-in	1/1/2022		All CZ
Interior LED Exit Sign	1/1/2022		All CZ
Exterior LED Lighting	1/1/2022		All CZ
New: LED Parking Garage Fixtures	1/1/2022		All CZ
LED Exterior Wall or Pole Mounted Fixture	1/1/2022		All CZ
LED Corn Lamp for Exterior Wall or Pole Mounted	1/1/2022		All CZ
Exterior LED Lighting - Pool	1/1/2022		All CZ
Wall or Ceiling Mounted Occupancy Sensor	1/1/2022		All CZ
Miscellaneous			
Tier-2 Smart Power Strip	1/1/2022		All CZ
Variable Speed Pool Pump	1/1/2022		All CZ

Standard Notes (do not delete)

[1] Measures list may change based on available information on both costs and benefits (including energy benefits as well as non-energy benefits) and may vary across climate zones. This is not a list of installed measures, it is a list of eligible measures.

Table 2B-1 Column A should match Table 2B Column A for eligible (not canceled) measures.

[2] Only complete if measure is canceled or discontinued.

[3] Defined as CEC California Building Climate Zones

https://www.energy.ca.gov/maps/renewable/building_climate_zones.html

Energy Savings Assistance Program Table 2C - Pilot Plus and Pilot Deep
Pacific Gas and Electric Company
Through September 30, 2022

Measures	Units	ESA Program - Pilot Plus							Measures	Units	ESA Program - Pilot Deep					
		Year-To-Date Completed & Expensed Installation [1]									Year-To-Date Completed & Expensed Installation [2]					
		Quantity Installed	kWh[3] (Annual)	kW[3] (Annual)	Therms[3] (Annual)	Expenses (\$)	% of Expenditure				Quantity Installed	kWh[3] (Annual)	kW[3] (Annual)	Therms[3] (Annual)	Expenses (\$)	% of Expenditure
Appliances									Appliances							
	Each	-	-	-	-	\$ -	0.0%		Each	-	-	-	-	\$ -	0.0%	
	Each	-	-	-	-	\$ -	0.0%		Each	-	-	-	-	\$ -	0.0%	
	Each	-	-	-	-	\$ -	0.0%		Each	-	-	-	-	\$ -	0.0%	
Domestic Hot Water									Domestic Hot Water							
	Home	-	-	-	-	\$ -	0.0%		Home	-	-	-	-	\$ -	0.0%	
	Each	-	-	-	-	\$ -	0.0%		Each	-	-	-	-	\$ -	0.0%	
	Each	-	-	-	-	\$ -	0.0%		Each	-	-	-	-	\$ -	0.0%	
	Each	-	-	-	-	\$ -	0.0%		Each	-	-	-	-	\$ -	0.0%	
Enclosure[1]									Enclosure[1]							
	Home	-	-	-	-	\$ -	0.0%		Home	-	-	-	-	\$ -	0.0%	
	Home	-	-	-	-	\$ -	0.0%		Home	-	-	-	-	\$ -	0.0%	
	Home	-	-	-	-	\$ -	0.0%		Home	-	-	-	-	\$ -	0.0%	
HVAC									HVAC							
	Each	-	-	-	-	\$ -	0.0%		Each	-	-	-	-	\$ -	0.0%	
	Each	-	-	-	-	\$ -	0.0%		Each	-	-	-	-	\$ -	0.0%	
	Home	-	-	-	-	\$ -	0.0%		Home	-	-	-	-	\$ -	0.0%	
	Home	-	-	-	-	\$ -	0.0%		Home	-	-	-	-	\$ -	0.0%	
	Home	-	-	-	-	\$ -	0.0%		Home	-	-	-	-	\$ -	0.0%	
Maintenance									Maintenance							
	Home	-	-	-	-	\$ -	0.0%		Home	-	-	-	-	\$ -	0.0%	
	Home	-	-	-	-	\$ -	0.0%		Home	-	-	-	-	\$ -	0.0%	
Lighting									Lighting							
	Each					\$ -	0.0%		Each					\$ -	0.0%	
	Each					\$ -	0.0%		Each					\$ -	0.0%	
	Each	-	-	-	-	\$ -	0.0%		Each	-	-	-	-	\$ -	0.0%	
	Each	-	-	-	-	\$ -	0.0%		Each	-	-	-	-	\$ -	0.0%	
	Each	-	-	-	-	\$ -	0.0%		Each	-	-	-	-	\$ -	0.0%	
	Each	-	-	-	-	\$ -	0.0%		Each	-	-	-	-	\$ -	0.0%	
Miscellaneous									Miscellaneous							
	Each	-	-	-	-	\$ -	0.0%		Each	-	-	-	-	\$ -	0.0%	
	Each	-	-	-	-	\$ -	0.0%		Each	-	-	-	-	\$ -	0.0%	
Customer Enrollment									Customer Enrollment							
ESA Outreach & Assessment	Home	-				\$ -	0.0%		ESA Outreach & Assessment	Home	-			\$ -	0.0%	
ESA In-Home Energy Education	Home	-				\$ -	0.0%		ESA In-Home Energy Education	Home	-			\$ -	0.0%	
Total Savings/Expenditures			-	-	-	\$ -	0.0%		Total Savings/Expenditures			-	-	-	\$ -	0.0%
Households Treated		Total							Households Treated		Total					
- Single Family Households Treated	Home								- Single Family Households Treated	Home						
- Mobile Homes Treated	Home								- Mobile Homes Treated	Home						
Total Number of Households Treated	Home								Total Number of Households Treated	Home						

[1] As of September 2022, ESA Pilot Plus/Deep program has not begun measure installation.

[2] As of September 2022, ESA Pilot Plus/Deep program has not begun measure installation.

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

**Energy Savings Assistance Program Table 2D Pilots - SCE ONLY[1]
Pacific Gas and Electric Company
Through September 30, 2022**

Measures	Units	ESA Program - Building Electrification Retrofit Pilot					
		Year-To-Date Completed & Expensed Installation					
		Quantity Installed	kWh (Annual)	kW[3] (Annual)	Therms[3] (Annual)	Expenses (\$)	% of Expenditure
Appliances							
	Each	-	-	-	-	\$ -	0.0%
	Each	-	-	-	-	\$ -	0.0%
	Each	-	-	-	-	\$ -	0.0%
Domestic Hot Water							
	Home	-	-	-	-	\$ -	0.0%
	Each	-	-	-	-	\$ -	0.0%
	Each	-	-	-	-	\$ -	0.0%
	Each	-	-	-	-	\$ -	0.0%
Enclosure[1]							
	Home	-	-	-	-	\$ -	0.0%
	Home	-	-	-	-	\$ -	0.0%
	Home	-	-	-	-	\$ -	0.0%
HVAC							
	Each	-	-	-	-	\$ -	0.0%
	Each	-	-	-	-	\$ -	0.0%
	Home	-	-	-	-	\$ -	0.0%
	Home	-	-	-	-	\$ -	0.0%
	Home	-	-	-	-	\$ -	0.0%
Maintenance							
	Home	-	-	-	-	\$ -	0.0%
	Home	-	-	-	-	\$ -	0.0%
Lighting							
	Each					\$ -	0.0%
	Each					\$ -	0.0%
	Each	-	-	-	-	\$ -	0.0%
	Each	-	-	-	-	\$ -	0.0%
	Each	-	-	-	-	\$ -	0.0%
	Each	-	-	-	-	\$ -	0.0%
Miscellaneous							
	Each	-	-	-	-	\$ -	0.0%
	Each	-	-	-	-	\$ -	0.0%
Customer Enrollment							
ESA Outreach & Assessment	Home	-				\$ -	0.0%
ESA In-Home Energy Education	Home	-				\$ -	0.0%
Total Savings/Expenditures			-	-	-	\$ -	0.0%
Households Treated	Total						
- Single Family Households Treated	Home						
- Mobile Homes Treated	Home						
Total Number of Households Treated	Home						

Measures	Units	ESA Program - Clean Energy Homes New Construction Pilot					
		Year-To-Date Completed & Expensed Installation					
		Quantity Installed	kWh[3] (Annual)	kW[3] (Annual)	Therms[3] (Annual)	Expenses (\$)	% of Expenditure
Appliances							
	Each	-	-	-	-	\$ -	0.0%
	Each	-	-	-	-	\$ -	0.0%
	Each	-	-	-	-	\$ -	0.0%
Domestic Hot Water							
	Home	-	-	-	-	\$ -	0.0%
	Each	-	-	-	-	\$ -	0.0%
	Each	-	-	-	-	\$ -	0.0%
	Each	-	-	-	-	\$ -	0.0%
	Each	-	-	-	-	\$ -	0.0%
Enclosure[1]							
	Home	-	-	-	-	\$ -	0.0%
	Home	-	-	-	-	\$ -	0.0%
	Home	-	-	-	-	\$ -	0.0%
HVAC							
	Each	-	-	-	-	\$ -	0.0%
	Each	-	-	-	-	\$ -	0.0%
	Home	-	-	-	-	\$ -	0.0%
	Home	-	-	-	-	\$ -	0.0%
	Home	-	-	-	-	\$ -	0.0%
Maintenance							
	Home	-	-	-	-	\$ -	0.0%
	Home	-	-	-	-	\$ -	0.0%
Lighting							
	Each					\$ -	0.0%
	Each					\$ -	0.0%
	Each	-	-	-	-	\$ -	0.0%
	Each	-	-	-	-	\$ -	0.0%
	Each	-	-	-	-	\$ -	0.0%
	Each	-	-	-	-	\$ -	0.0%
Miscellaneous							
	Each	-	-	-	-	\$ -	0.0%
	Each	-	-	-	-	\$ -	0.0%
Customer Enrollment							
ESA Outreach & Assessment	Home	-				\$ -	0.0%
ESA In-Home Energy Education	Home	-				\$ -	0.0%
Total Savings/Expenditures			-	-	-	\$ -	0.0%
Households Treated	Total						
- Single Family Households Treated	Home						
- Mobile Homes Treated	Home						
Total Number of Households Treated	Home						

[1] Pilots on Table 2D are specific to Southern California Edison as approved in D.21-06-015. PG&E does not currently have an electrification pilot but is utilizing the common reporting template as other IOUs per ED's direction.
Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

**Energy Savings Assistance Program Tables 3A-F - Energy Savings and Average Bill Savings per Treated Home/Common Area
Pacific Gas and Electric Company
Through September 30, 2022**

Table 3A, ESA Program (SF, MH, MF In-Unit)	
Annual kWh Savings	18,163,778
Annual Therm Savings	840,706
Lifecycle kWh Savings	201,483,394
Lifecycle Therm Savings	9,231,743
Current kWh Rate	\$0.18
Current Therm Rate	\$1.47
Average 1st Year Bill Savings / Treated households	\$89.27
Average Lifecycle Bill Savings / Treated Household	\$769.70

Table 3B, ESA Program - CSD Leveraging	
Annual kWh Savings	-
Annual Therm Savings	-
Lifecycle kWh Savings	-
Lifecycle Therm Savings	-
Current kWh Rate	\$ -
Current Therm Rate	\$ -
Average 1st Year Bill Savings / Treated Households	\$ -
Average Lifecycle Bill Savings / Treated Household	\$ -

Table 3C, ESA Program - Multifamily Common Area [5]	
Annual kWh Savings	9,278,139
Annual Therm Savings	144,531
Lifecycle kWh Savings	49,194,531
Lifecycle Therm Savings	4,332,256
Current kWh Rate	\$0.18
Current Therm Rate	\$1.20
Average 1st Year Bill Savings / Treated Property	\$9,765.97
Average Lifecycle Bill Savings / Treated Property	\$49,195.88

Table 3D, ESA Program - Pilot Plus [1]	
Annual kWh Savings	-
Annual Therm Savings	-
Lifecycle kWh Savings	-
Lifecycle Therm Savings	-
Current kWh Rate	\$ -
Current Therm Rate	\$ -
Average 1st Year Bill Savings / Treated Property	\$ -
Average Lifecycle Bill Savings / Treated Property	\$ -

Table 3E, ESA Program - Pilot Deep [2]	
Annual kWh Savings	-
Annual Therm Savings	-
Lifecycle kWh Savings	-
Lifecycle Therm Savings	-
Current kWh Rate	\$ -
Current Therm Rate	\$ -
Average 1st Year Bill Savings / Treated Property	\$ -
Average Lifecycle Bill Savings / Treated Property	\$ -

Table 3F, Summary - ESA Program (SF, MH, MF In-Unit)/CSD Leveraging/Pilot Plus and Pilot Deep [3] [4]	
Annual kWh Savings	18,163,778
Annual Therm Savings	840,706
Lifecycle kWh Savings	201,483,394
Lifecycle Therm Savings	9,231,743
Current kWh Rate	\$ 0.18
Current Therm Rate	\$ 1.47
Average 1st Year Bill Savings / Treated Households	\$ 89.27
Average Lifecycle Bill Savings / Treated Households	\$ 769.70

[1] As of September 2022, ESA Pilot Plus/Deep program has not begun measure installation.

[2] As of September 2022, ESA Pilot Plus/Deep program has not begun measure installation.

[3] Summary is the sum of ESA Program + CSD Leveraging + Pilot Plus + Pilot Deep.

[4] As of September 2022, ESA Pilot Plus/Deep program has not begun measure installation.

[5] Data reported in this table is cumulative since program inception.

Energy Savings Assistance Program Table 4 - Homes/Buildings Treated Pacific Gas and Electric Company Through September 30, 2022						
Table 4A, ESA Program (SF, MH, MF In-Unit)						
County	Eligible Households			Households Treated YTD		
	Rural [1]	Urban	Total	Rural	Urban	Total
ALAMEDA	0	154,887	154,887	0	5,469	5,469
AMADOR	6004	0	6,004	128	0	128
BUTTE	14249	25,652	39,901	112	465	577
CALAVERAS	8911	0	8,911	122	0	122
COLUSA	2893	0	2,893	61	0	61
CONTRA COSTA	0	99,486	99,486	0	4,774	4,774
EL DORADO	7312	8,876	16,188	108	108	216
FRESNO	0	150,170	150,170	2	6,693	6,695
GLENN	4615	0	4,615	73	0	73
HUMBOLDT	23768	0	23,768	86	0	86
INYO	2	0	2	0	0	0
KERN	70676	47,310	117,986	4,531	2,232	6,763
KINGS	9515	0	9,515	306	0	306
LAKE	16094	0	16,094	152	0	152
LASSEN	1230	0	1,230	0	0	0
MADERA	5889	15,459	21,448	148	739	887
MARIN	0	21,371	21,371	0	1,347	1,347
MARIPOSA	3837	0	3,837	1	0	1
MENDOCINO	16803	0	16,803	49	0	49
MERCED	22869	21,826	44,695	1,040	1,063	2,123
MONTEREY	6093	45,812	51,905	356	1,256	1,612
NAPA	0	14,895	14,895	0	356	356
NEVADA	11826	0	11,826	223	0	223
PLACER	11038	23,106	34,144	132	300	432
PLUMAS	217	0	217	4	0	4
SACRAMENTO	0	172,676	172,676	0	1,201	1,201
SAN BENITO	5765	0	5,765	92	0	92
SAN BERNARDINO	293	5	298	0	0	0
SAN FRANCISCO	0	101,956	101,956	0	3,558	3,558
SAN JOAQUIN	10244	95,221	105,465	232	2,224	2,456
SAN LUIS OBISPO	19511	12,989	32,500	388	121	509
SAN MATEO	0	53,554	53,554	0	155	155
SANTA BARBARA	1412	19,866	21,278	7	1,241	1,248
SANTA CLARA	4556	133,864	138,519	26	2,219	2,244
SANTA CRUZ	0	27,710	27,710	0	409	409
SHASTA	13713	12,948	26,661	264	295	559
SIERRA	339	0	339	0	0	0
SISKIYOU	18	0	18	0	0	0
SOLANO	0	48,495	48,495	0	1,566	1,566
SONOMA	3264	53,267	56,531	35	797	832
STANISLAUS	33706	37,960	71,666	895	650	1,545
SUTTER	0	15,139	15,139	0	223	223
TEHAMA	10144	0	10,144	259	0	259
TRINITY	505	0	505	0	0	0
TULARE	5206	245	5,453	151	3	154
TUOLUMNE	10030	0	10,030	26	0	26
YOLO	0	27,550	27,550	0	390	390
YUBA	0	12,242	12,242	0	232	232
Total	367,782	1,454,539	1,822,321	10,248	46,126	56,374

Table 4B, ESA Program - CSD Leveraging			
County	Households Treated YTD		
	Rural	Urban	Total
Alameda			0
Butte			0
Colusa			0
Contra Costa			0
Fresno			0
Humbolt			0
Kern			0
Kings			0
Lake			0
Marin			0
Madera			0
Merced			0
Monterey			0
Nevada			0
Placer			0
Sacramento			0
San Francisco			0
San Joaquin			0
San Luis Obispo			0
San Mateo			0
Santa Clara			0
Santa Cruz			0
Shasta			0
Solano			0
Sonoma			0
Sutter			0
Stanislaus			0
Tehama			0
Yolo			0
Yuba			0
Total	0	0	0

Table 4C, ESA Program - Multifamily Common Area						
County	Eligible Properties [2]			Properties Treated YTD		
	Rural [1]	Urban	Total	Rural	Urban	Total
Alameda					3	1
Butte					0	0
Colusa					0	0
Contra Costa					0	0
Fresno				2	2	4
Humbolt					0	0
Kern					2	2
Kings					0	0
Lake					0	0
Marin					0	0
Madera					0	0
Merced					0	0
Monterey				1	2	3
Nevada				1		1
Placer					0	0
Sacramento					3	3
San Francisco					0	0
San Joaquin					0	0
San Luis Obispo					0	0
San Mateo					1	1
Santa Clara					0	0
Santa Cruz					0	0
Shasta					4	3
Solano					3	2
Sonoma					0	0
Sutter					1	1
Stanislaus					1	1
Tehama					1	1
Yolo					1	1
Yuba					1	1
Total				4	24	28

Table 4D, ESA Program - Pilot Plus and Pilot Deep [3]						
County [4]	Eligible Households			Households Treated YTD		
	Rural [1]	Urban	Total	Rural	Urban	Total
Alameda				-	-	-
Amador				-	-	-
Butte				-	-	-
Calaveras				-	-	-
Colusa				-	-	-
Contra Costa				-	-	-
El Dorado				-	-	-
Glenn				-	-	-
Mariposa				-	-	-
Merced				-	-	-
Nevada				-	-	-
Placer				-	-	-
Sacramento				-	-	-
San Joaquin				-	-	-
Shasta				-	-	-
Solano				-	-	-
Stanislaus				-	-	-
Sutter				-	-	-
Tehama				-	-	-
Tuolumne				-	-	-
Yolo				-	-	-
Total				0	0	0

[1] For IOU low income-related and Energy Efficiency reporting and analysis, the Goldsmith definition is applied.
[2] Do not currently have Eligible Properties for ESA CAM.
[3] As of September 2022, ESA Pilot Plus/Deep program has not begun home treatment.
[4] ESA Pilot Plus/Deep will initially target participants from climate zones 11 and 12.
Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

Energy Savings Assistance Program Table 5 - Energy Savings Assistance Program Customer Summary
Pacific Gas and Electric Company
Through September 30, 2022

Table 5A, ESA Program (SF, MH, MF In-Unit)																
Month	# of Household Treated by Month	Gas & Electric			# of Household Treated by Month	Gas Only			# of Household Treated by Month	Electric Only			# of Household Treated by Month	Total		
		(Annual)				(Annual)				(Annual)				(Annual)		
		Therm	kWh	kW		Therm	kWh	kW		Therm	kWh	kW		Therm	kWh	kW
January	3,278	27,744	1,177,862	144	213	3,523	14,584	5	506	(2,421)	176,207	21	3,997	28,845	1,368,653	170
February	5,608	89,590	1,679,887	333	529	13,191	93,660	45	956	(1,519)	296,472	21	7,093	101,261	2,070,019	400
March	5,965	93,584	1,745,808	338	357	7,800	53,027	28	1,024	(637)	268,034	20	7,346	100,747	2,066,870	387
April	5,348	83,502	1,468,791	304	443	10,147	72,814	37	1,022	(712)	297,020	23	6,813	92,937	1,838,626	363
May	4,684	139,916	1,996,568	329	413	14,044	151,263	44	651	5,307	242,226	17	5,748	159,266	2,390,058	390
June	3,476	64,893	1,090,045	173	282	6,530	59,717	28	620	1,027	212,923	16	4,378	72,450	1,362,685	216
July	4,817	111,599	3,265,310	1,107	450	11,001	92,347	42	557	496	413,346	113	5,824	123,097	3,771,003	1,261
August	4,264	85,771	1,695,484	400	319	7,359	63,844	29	598	466	282,061	45	5,181	93,596	2,041,389	474
September	3,215	61,454	1,045,552	245	230	6,508	53,384	23	549	545	155,537	21	3,994	68,507	1,254,474	289
October																
November																
December																
YTD	40,655	758,053	15,165,309	3,373	3,236	80,102	654,641	281	6,483	2,551	2,343,827	296	50,374	840,706	18,163,778	3,951

YTD Total Energy Impacts for all fuel types should equal YTD energy impacts that are reported every month Table 2.
Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

Table 5B, ESA Program - CSD Leveraging																
Month	Gas & Electric				Gas Only				Electric Only				Total			
	# of Household Treated by Month	(Annual)			# of Household Treated by Month	(Annual)			# of Household Treated by Month	(Annual)			# of Household Treated by Month	(Annual)		
		Therm	kWh	kW		Therm	kWh	kW		Therm	kWh	kW		Therm	kWh	kW
January	0				0				0				0			
February	0				0				0				0			
March	0				0				0				0			
April	0				0				0				0			
May	0				0				0				0			
June	0				0				0				0			
July																
August																
September																
October																
November																
December																
YTD	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	0

YTD Total Energy Impacts for all fuel types should equal YTD energy impacts that are reported every month in Table 2A.
Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

Table 5C, ESA Program - Multifamily Common Area																	
Month	Gas & Electric				Gas Only				Electric Only				Total				
	# of Properties Treated by Month	(Annual)			# of Properties Treated by Month	(Annual)			# of Properties Treated by Month	(Annual)			# of Properties Treated by Month	(Annual)			
		Therm	kWh	kW		Therm	kWh	kW		Therm	kWh	kW		Therm	kWh	kW	
January	10	8,402	283,034	11	-	-	-	-	-	-	-	-	10	8,402	283,034	11	
February	6	38,077	290,190	11	-	-	-	-	-	-	-	-	6	38,077	290,190	11	
March	4	(1,838)	144,807	2	-	-	-	-	-	-	-	-	4	(1,838)	144,807	2	
April	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
May	1	15,069	100,981	0	-	-	-	-	-	-	-	-	1	15,069	100,981	0	
June	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
July	2	1,477	169,768	3	-	-	-	-	-	-	-	-	2	1,477	169,768	3	
August	1	465	7,078	0	-	-	-	-	-	-	-	-	1	465	7,078	0	
September	4	11,239	54,191	1	-	-	-	-	-	-	-	-	4	11,239	54,191	1	
October													-	-	-	-	
November													-	-	-	-	
December													-	-	-	-	
YTD	28	72,890	1,050,049	28	-	-	-	-	-	-	-	-	28	72,890	1,050,049	28	

Table 5D, ESA Program - Pilot Plus and Pilot Deep [1]																
Month	Gas & Electric				Gas Only				Electric Only			Total				
	# of Household Treated by	(Annual)			# of Household Treated by	(Annual)			# of Household Treated by	(Annual)			# of Household Treated by	(Annual)		
		Therm	kWh	kW		Therm	kWh	kW		Therm	kWh	kW		Therm	kWh	kW
January	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
February	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
March	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
April	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
May	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
June	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
July	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
August	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
September																
October																
November																
December																
YTD	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	0

[1] As of September 2022, ESA Pilot Plus/Deep program has not begun customer enrollment.
Note: YTD Total Energy Impacts for all fuel types should equal YTD energy impacts that are reported every month Table 2B.
Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

Energy Savings Assistance Program Table 6 - Expenditures for Pilots and Studies [1]
Pacific Gas and Electric Company
Through September 30, 2022

	Authorized 2021-26 Funding			Current Month Expenses			Year to Date Expenses			Cycle to Date Expenses			% of Budget Expended		
	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total
Pilots															
Virtual Energy Coach	\$689,000	\$611,000	\$1,300,000	\$0	\$0	\$0	\$80,858	\$71,704	\$152,563	\$121,436	\$107,688	\$229,125	18%	18%	18%
ESA Pilot Plus and Pilot Deep	\$23,273,909	\$20,639,127	\$43,913,036	\$97,657	\$86,601	\$184,258	\$271,446	\$240,716	\$512,162	\$289,099	\$256,371	\$545,470	1%	1%	1%
Total Pilots	\$23,962,909	\$21,250,127	\$45,213,036	\$97,657	\$86,601	\$184,258	\$352,304	\$312,421	\$664,725	\$410,535	\$364,060	\$774,595	2%	2%	2%
Studies [2]															
Joint IOU - 2022 Low Income Needs Assessment (LINA) Study [3]	\$52,125	\$22,875	\$75,000	\$5,565	\$4,935	\$10,500	\$22,120	\$19,616	\$41,736	\$41,926	\$32,504	\$74,430	80%	142%	99%
Joint IOU - 2025 Low Income Needs Assessment (LINA) Study [4]	\$39,750	\$35,250	\$75,000	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0%	0%	0%
Joint IOU - 2028 Low Income Needs Assessment (LINA) Study [4]	\$39,750	\$35,250	\$75,000	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0%	0%	0%
Joint IOU - Statewide CARE-ESA Categorical Study [5]	\$11,925	\$10,575	\$22,500	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0%	0%	0%
Load Impact Evaluation Study [6]	\$238,500	\$211,500	\$450,000	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0%	0%	0%
Equity Criteria and Non Energy Benefits Evaluation (NEB's) [6]	\$79,500	\$70,500	\$150,000	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0%	0%	0%
Rapid Feedback Research and Analysis [7]	\$159,000	\$141,000	\$300,000	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0%	0%	0%
Joint IOU - Multifamily CAM Process Evaluation [8]	\$62,550	\$27,450	\$90,000	\$0	\$0	\$0	\$27,001	\$23,945	\$50,946	\$42,845	\$37,996	\$80,841	68%	138%	90%
Joint IOU - Process Evaluation Studies (1-4 Studies) [6]	\$79,500	\$70,500	\$150,000	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0%	0%	0%
Total Studies	\$762,600	\$624,900	\$1,387,500	\$5,565	\$4,935	\$10,500	\$49,122	\$43,561	\$92,683	\$84,771	\$70,500	\$155,271	11%	11%	11%

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

[1] Funding for studies is not solely supported via the ESA program budget; some studies are jointly supported via the CARE budget.

[2] Authorized per D.21-06-015. Funds for pilots and studies may be rolled over to the next program year or borrowed from a future program year within the cycle, to allow for flexibility in scheduling changes with these efforts. Funding amounts listed reflect PG&E's 30% allocation among the IOUs, except for PG&E-only studies including the "Rapid Feedback Research and Analysis". Final authorized budgets may be adjusted by the ESA/CARE Studies Working Group per D.21-06-015.

[3] PG&E's Advice Letter 4193-G/5718-E approved Joint Utilities' 2022 LINA Study for \$500,000. SCE holds the statewide contract for this co-funded study. PG&E's 30% allocation is \$150,000, funded 50/50 via the ESA and CARE budgets. The 2022 LINA commenced in January 2021. The Joint Utilities would carry over committed, unspent 2021 LINA funding forward to 2022 and until the study is completed.

[4] Authorized per D.21-06-015, the 2025 and 2028 Low Income Needs Assessment (LINA) are required to be completed by Dec 2025 and Dec 2028, respectively.

[5] Authorized per D.21-06-015, the Categorical Study will be funded 50/50 via the ESA and CARE budgets.

[6] Authorized per D.21-06-015, to be conducted during PY 2023-26.

[7] Authorized per D.21-06-015, for each IOU to use for IOU-specific studies as needed. Unused annual budget may be carried forward until the end of the cycle.

[8] PG&E's Advice Letter 4349-G/6030-E was approved on January 21, 2021, and authorized \$90,000 shift from MF-CAM Adminstration to Studies for the MF CAM Process Evaluation; funding source is 100% ESA. PG&E holds the statewide contract for this co-funded study. The study commenced in July 2021. The Joint Utilities will carry over committed, unspent 2021 funding forward to 2022 and until the study is completed.

Energy Savings Assistance Program Table 7 - Customer Segments/Needs State by Demographic, Financial, Location, and Health Conditions **

Pacific Gas and Electric Company
Through September 30, 2022

ESA Main (SF, MH, MF in-unit)

Customer Segments	# of Households Eligible [1]	# of Households Treated [2]	Enrollment Rate = (C/B)	# of Households Contacted [3]	Rate of Uptake = (C/B) [19]	Avg. Energy Savings (kWh) Per Treated Households (Energy Saving and HCS Measures) [4]	Avg. Energy Savings (kWh) Per Treated Households (Energy Saving Measures only) [5]	Avg. Peak Demand Savings (kW) Per Treated Household	Avg. Energy Savings (Therms) Per Treated Households (Energy Saving and HCS Measures) [4]	Avg. Energy Savings (Therms) Per Treated Households (Energy Saving Measures only) [5]	Avg. Cost Per Treated Households
Demographic											
Housing Type											
SF	1,213,009	38,713	3%	81,462	48%	403.98	405.48	0.09	18.64	19.41	\$ 1,347
MH	117,468	4,207	4%	7,881	53%	308.40	308.54	0.09	13.40	14.12	\$ 1,189
MF In-Unit	491,864	7,454	2%	19,641	38%	197.81	197.81	0.02	9.60	9.62	\$ 682
Rent vs. Own											
Own	722,005	28,693	4%	59,221	48%	418.89	420.33	0.11	20.22	21.36	\$ 1,533
Rent	1,100,330	21,681	2%	50,839	43%	294.81	295.62	0.05	12.42	12.44	\$ 842
Previous vs. New Participant											
New	1,440,864	42,146	3%	46,918	90%	347.72	348.68	0.08	17.19	17.68	\$ 1,178
Previous	381,476	8,228	2%	8,488	97%	456.50	458.68	0.10	15.20	16.68	\$ 1,530
Seniors [6]	756,344	21,573	3%	22,273	97%	357.97	358.78	0.08	16.95	17.67	\$ 1,274
Veterans [18]	148,890										
Hard-to-Reach [7]	792,159	9,417	1%	26,731	35%	360.87	362.09	0.07	16.29	16.81	\$ 1,114
Vulnerable [8]	687,389	26,182	4%	29,068	90%	321.74	323.47	0.07	16.82	17.31	\$ 1,168
Location											
DAC	562,067	12,395	2%	12,751	97%	335.01	337.25	0.08	17.42	18.31	\$ 1,364
Rural	367,782	10,243	3%	33,972	30%	360.07	361.75	0.09	15.04	15.82	\$ 1,210
Tribal [20]	1,967	2	0%	3	67%	545.13	545.13	0.07	3.82	3.82	\$ 2,176
PSPS Zone	222,332	4,245	2%	4,914	86%	372.95	373.04	0.07	12.44	12.69	\$ 939
Wildfire Zone [9]	82,444	306	0%	334	92%	338.34	338.34	0.04	4.11	4.19	\$ 586
Climate Zone 1 (PG&E)	28,937	88	0%	1,159	8%	313.40	313.40	0.09	12.32	13.97	\$ 1,317
Climate Zone 2 (PG&E)	115,488	2,687	2%	7,810	33%	277.46	277.46	0.05	11.39	11.82	\$ 835
Climate Zone 3 (PG&E)	425,730	12,781	3%	29,591	43%	267.90	267.90	0.03	11.27	11.69	\$ 767
Climate Zone 4 (PG&E)	157,752	2,841	2%	9,688	29%	337.09	337.09	0.06	15.51	16.05	\$ 1,141
Climate Zone 5 (PG&E)	43,176	1,606	4%	4,021	40%	454.76	454.76	0.03	-1.01	-1.01	\$ 530
Climate Zone 11 (PG&E)	153,226	2,812	2%	10,533	28%	345.19	345.19	0.11	16.75	17.22	\$ 1,249
Climate Zone 12 (PG&E)	573,718	12,542	2%	42,293	30%	484.77	485.47	0.13	24.87	25.57	\$ 1,596
Climate Zone 13 (PG&E)	299,175	14,809	5%	41,829	35%	368.11	371.48	0.09	18.20	19.23	\$ 1,505
Climate Zone 14 (PG&E)	5,991	3	0%	255	1%	187.95	187.95	0.06	8.51	16.65	\$ 2,176
Climate Zone 16 (PG&E)	19,146	94	0%	672	14%	529.23	530.34	0.06	2.33	2.59	\$ 851
CARB Communities [10]	174,113	7,214	4%	7,733	93%	288.52	290.41	0.05	12.78	13.28	\$ 907
Financial											
CARE	1,401,702	46,225	3%	46,499	99%	370.67	371.83	0.08	16.93	17.59	\$ 1,245
FERA	174,219	309	0%	490	63%	408.21	410.07	0.09	19.18	19.74	\$ 1,266
Disconnected [11]	0	0	0%	0	0	0	0	0	0	0	0
Aneerages [12]	554,495	14,706	3%	16,905	87%	341.50	342.97	0.07	16.91	17.33	\$ 1,116
High Usage [13]	31,649	11,071	35%	11,344	98%	366.70	366.27	0.08	17.02	17.81	\$ 1,273
High Energy Burden [14]	1,075,439	28,097	3%	31,245	90%	359.98	361.60	0.09	18.80	19.29	\$ 1,259
SEVI [15]											
H	802,765	24,163	4%	26,765	90%	311.38	312.91	0.07	15.54	16.02	\$ 1,098
M	630,254	19,553	2%	21,648	90%	357.73	358.43	0.08	17.21	17.57	\$ 1,110
L	388,211	5,906	2%	6,394	92%	366.42	366.81	0.08	17.05	17.29	\$ 1,083
Affordability Ratio [16]	233,227	10,231	4%	11,115	92%	286.22	289.12	0.07	16.43	17.05	\$ 1,175
Health Condition											
Medical Baseline	124,753	6,437	5%	6,567	98%	401.45	402.39	0.10	17.97	18.66	\$ 1,369
Respiratory (Asthma) [17]											
H	928,262	31,440	3%	34,491	91%	349.11	350.50	0.08	17.72	18.20	\$ 1,174
M	543,596	13,204	2%	15,043	88%	328.36	328.98	0.07	14.47	14.79	\$ 1,023
L	350,522	4,978	1%	5,273	94%	275.34	275.60	0.05	12.92	13.09	\$ 843
Disabled	630,364	13,289	2%	13,675	97%	377.04	378.03	0.09	17.80	18.44	\$ 1,319

[1] PG&E is currently in the process of identifying method and updating its system/process to report on this customer segment.

[2] PG&E is reporting on these customer segments at the direction of the Energy Division with the caveat that estimates/numbers may be compiled from multiple sources, based on available estimates, and/or self-reported data. The numbers may not be additive.

[3] The estimates for eligible households will be provided based on the 250% Federal Poverty Guidelines where applicable.

[4] Households treated data is not additive because customers may be represented in multiple categories. Data is compiled based on ESA measures received YTD, and may include enrollments from prior years.

[5] The number of household contacted includes YTD leads and enrollments.

[6] PG&E has considered the energy savings associated with all ESA measures installed for this entry, regardless of whether the savings have a negative or positive value for kW, kWh, and/or Therms. Many measures offered in ESA provide Non-Energy Benefits

[7] PG&E has considered only the energy savings associated with the ESA measures installed for this entry that have a positive value for kWh and/or Therms. Installed ESA measures with a negative savings value for both kWh and Therms were excluded.

[8] This represents the number of households with at least one member who is at least 60 years old at the time of data collection.

[9] "Hard-to-reach" residential customers include "those customers who do not have easy access to program information or generally do not participate in energy efficiency programs due to a language, income, housing type, geographic, or home ownership (split incentives) barrier" (Advice Letter 4482-G/6314-E dated September 1, 2021). For the purpose of this reporting, PG&E is defining "hard-to-reach" as those residential customer self-identified as not preferring or speaking English as the primary language because income, housing type, geographic, and homeownership information is reported elsewhere on this table.

[10] Vulnerable refers to Disadvantaged Vulnerable Communities (DVC) which consist consists of communities in the 25% highest scoring census tracts according to the most current versions of the California Communities Environmental Health Screening Tool (CalEnviroScreen), as well as all California tribal lands, census tracts that score in the highest 5% of Pollution Burden within CalEnviroScreen, but do not receive an overall CalEnviroScreen score due to unreliable public health and socioeconomic data, and census tracts with median household income less than 60% of state median income.

[11] Includes Zone 3 (Tier 3) of the CPUC Fire-Threat Map

[12] This reflects communities within PG&E's service territory that are identified by the California Air Resources Board (CARB) Community Air Protection Program as communities continue to experience environmental and health inequities from air pollution.

[13] Rates are based on the previous year. PG&E did not perform any disconnections in 2021 and as of July 2022.

[14] PG&E defines aneerages as overdue balance greater than 30 days. Estimated eligibility is based on CAREFERA households with aneerages in the prior year as reported in PG&E's R.18-07-015 Monthly Disconnection Report through December 2021.

[15] PG&E defines high usage as at least 400% of baseline at least three times in 12-month period.

[16] PG&E utilizes the Low-Income Energy Affordability Data (LEAD) Tool developed DOE's Office of Energy Efficiency & Renewable Energy to identify census tracts with high energy burden for households at below 200 % Federal Poverty Level (FPL) that are in PG&E's service territory. The 2016 Needs Assessment for the Energy Savings Assistance and the California Alternate Rates for Energy Programs describes households that spent more 6.3% of their annual income on energy bills as having high energy burden (p.47).

[17] The Socioeconomic Vulnerability Index (SEVI) metric represents the relative socioeconomic standing of census tracts, referred to as communities, in terms of poverty, unemployment, educational attainment, linguistic isolation, and percentage of income spent on housing. PG&E utilizes the SEVI data provided by the CPUC to map its service territory by SEVI scores (L: 0 to 33; M: >33 to 66; H: >66).

[18] The Affordability Ratio (AR) metric quantifies the percentage of a representative household's income that would be used to pay for an essential utility service after non-discretionary expenses such as housing and other essential utility service charges are deducted from the household's income. Using Gas AR20 and Electric AR20 data for 2022 (using 2019 base year) provided by the CPUC, PG&E selects census tracts with Electric AR20 at above 15% or Gas AR20 above 10% to identify areas within its service territory as having high affordability ratio (CPUC 2019 Annual Affordability Report, pg 34, 44).

[19] PG&E utilizes the "Asthmas" indicator in CalEnviroScreen 4.0 (published by the California Office of Environmental Health Hazard Assessment) as a proxy to identify locations with varying levels of respiratory conditions within its service territory. L: 0-33 percentile; M: >33-66 percentile; H: >66-100 percentile.

[20] PG&E is currently updating its form/system to begin data collection for this segment.

[21] Rate of Uptake may be slightly greater than 100% as homes that have received treatment this year may have been enrolled/contacted in the prior year.

[22] Currently, this data only captures tribal households located on federally-recognized tribes whose trust lands are identified in the Bureau of Indian Affairs. This data currently does not include ESA participants from non federally-recognized tribes or households that self-identified as Native American. PG&E plans to incorporate self-reported information in this reporting in the future.

Pilot Plus and Pilot Deep [4]

Customer Segments	# of Households Eligible	# of Households Treated	Enrollment Rate = (C/B)	# of Households Contacted	Enrollment Rate = (C/E)	Avg. Energy Savings (kWh) Per Treated Households (Energy Saving and HCS Measures)	Avg. Energy Savings (kWh) Per Treated Households (Energy Saving Measures only)	Avg. Peak Demand Savings (kW) Per Treated Household	Avg. Energy Savings (Therms) Per Treated Households (Energy Saving and HCS Measures)	Avg. Energy Savings (Therms) Per Treated Households (Energy Saving Measures only)	Avg. Cost Per Treated Households
Demographic											
Housing Type			0%		0%						
SF			0%		0%						
MH			0%		0%						
MF In-Unit			0%		0%						
Rent vs. Own			0%		0%						
Own			0%		0%						
Rent			0%		0%						
Previous vs. New Participant			0%		0%						
Seniors			0%		0%						
Veterans			0%		0%						
Hard-to-Reach			0%		0%						
Vulnerable			0%		0%						
Location											
DAC			0%		0%						
Rural			0%		0%						
Tribal			0%		0%						
PSPS Zone			0%		0%						
Wildfire Zone			0%		0%						
Climate Zone 7 (example)			0%		0%						
Climate Zone 10 (example)			0%		0%						
Climate Zone 14 (example)			0%		0%						
Climate Zone 15 (example)			0%		0%						
CARB Communities			0%		0%						
Financial											
CARE			0%		0%						
Disconnected			0%		0%						
Aneerages			0%		0%						
High Usage			0%		0%						
High Energy Burden			0%		0%						
SEVI			0%		0%						
Affordability Ratio			0%		0%						
Health Condition											
Medical Baseline			0%		0%						
Respiratory			0%		0%						
Disabled			0%		0%						

[1] ESA Table 7 is part of the new ESA reporting structure contemplated in D. 21-06-015. PG&E received this reporting template in Q1 2022 and, at the time of this filing, is working to define terms. PG&E is concurrently implementing processes to be able to report data for this table in the future.

[2] PG&E has considered the energy savings associated with all ESA measures installed for this entry, regardless of whether the savings have a negative or positive value for kW, kWh, and/or Therms. Many measures offered in ESA provide Non-Energy Benefits (including Health, Comfort, and Safety (HCS)) in addition to energy savings, and some of these measures may be associated with a negative savings value.

[3] PG&E has considered only the energy savings associated with the ESA measures installed for this entry that have a positive value for kWh and/or Therms. Installed ESA measures with a negative savings value for both kWh and Therms were excluded.

[4] As of September 2022, ESA Pilot Plus/Deep program has not begun customer enrollment.

Energy Savings Assistance Program Table - 8 Clean Energy Referral, Leveraging, and Coordination
Pacific Gas and Electric Company
Through September 30, 2022

Partner	Brief Description of Effort	# of Referral [1]	# of Leveraging [2]	# of Coordination Efforts [3]	# of Leads [4]	# of Enrollments [5]
LIHEAP	When a home does not qualify for R&R measures in ESA, contractors connect the customer to LIHEAP contractors.	690	5	0	0	0
CSD	Coordination and collaboration with SPOC to support multifamily customers to learn about program opportunities applicable to multifamily properties.	*	0	*	*	*
DAC-SASH	Coordination with the DAC Single-family Affordable Solar Homes Program Administrator, GRID Alternatives, on referrals and homes treated.	N/A	N/A	N/A	486	188
ESA Water-Energy Coordination Program	Allows ESA contractors to offer water conservation measures while they treat ESA customers. Water Agencies select from a standardized menu of options that can include replacing toilets, leak detection, meter checks, etc. Water offerings are paid by each participating Water Agency.	*	*	*	*	388
REACH	REACH provides an energy credit for up to \$300 based on the past due bill (energy credit support is subject to funding availability). A non-profit organization runs the REACH program from 170 offices in Northern and Central California.	12	0	0	0	0
SmartAC Program	SmartAC is a voluntary program that helps prevent power interruptions. It encourages customer participation by providing incentives and instant rebates for purchasing an eligible smart thermostat.	9,472	N/A	2,193	N/A	N/A
SoCal Gas ESA	When a home is has PGE Electric Only and gas service is through SoCal Gas, contractors connect the customer to SoCal Gas ESA for additional assistance w/ ESA measures.	52	6	67	21	12
SJV DAC	Residential Electrification in three communities in the San Joaquin Valley: Allensworth, Cantua Creek, and Seville. Customer's eligible for this service, ESA contractor will enroll customer in SJV DAC and once home is fully converted will also enroll through PGE ESA to receive additional ESA measures not offered through this program.	66	34	0	170	38
SMUD	ESA Subcontractor provides customer with contact information for SMUD for possible assistance.	1	0	0	0	0

[*] PG&E is currently updating its system to capture information required for this reporting. PG&E expects to begin reporting on these metrics in full starting in Q4 2022.

[1] # of referral includes leads provided to a Partner Program by ESA.

[2] # of leveraging accounts for households that have received treatments by both ESA and the Partner Program where there were shared resources/cost, such as Direct Tech, CSD, Water Energy, Refrigerator, etc..

[3] # of coordination efforts include joint marketing activities by ESA and its Partner Program. These joint marketing activities may include social media, leave behinds, customer outreach events and activities..

[4] # of customer leads provided to ESA by Partner Program.

[5] This includes customer leads that result in actual ESA enrollments/treatment. It does not include leads that are in the intake process or have been treated in prior years.

Energy Savings Assistance Program Table 9 - Tribal Outreach
Pacific Gas and Electric Company
Through September 30, 2022

OUTREACH STATUS	Quantity (Includes CARE, FERA, and ESA)	List of Participating Tribes
Tribes completed ESA Meet & Confer	9	Blue Lake Rancheria, Cloverdale Rancheria, Hoopa Valley Rancheria, Lone Band of Miwok Indians, Karuk Tribe, Robinson Rancheria, Scotts Valley Band of Pomo, Sherwood Valley Rancheria of Pomo Indians, and Tejon Indian Tribe.
Tribes requested outreach materials or applications	1	Sherwood Valley Rancheria of Pomo Indians
Tribes who have not accepted offer to Meet and Confer	0	
Non-Federally Recognized Tribes who participated in Meet & Confer	0	
Tribes and Housing Authority sites involved in Focused Project/ESA	1	Tejon Indian Tribe
Partnership offer on Tribal Lands	102	Band Rancheria, Blue Lake Rancheria, Buena Vista Rancheria of Mi-Wuk Indians, Cachil DeHe Band of Wintun Indians of the Colusa Indian Community, Cahto Tribe (Laytonville), California Valley Miwok Tribe, Chicken Ranch Rancheria, Cloverdale Rancheria of Pomo Indians of California, Cold Springs Rancheria, Cortina Rancheria, Coyote Valley Band of Pomo Indians, Dry Creek Rancheria of Pomo Indians, Elem Indian Colony, Enterprise Rancheria, Federated Indians of Graton Rancheria, Greenville Rancheria, Grindstone Indian Rancheria, Guidiville Indian Rancheria, Habematolel Pomo of Upper Lake, Hoopa Valley Tribe, Hopland Band of Pomo Indians, Lone Band of Miwok Indians of California, Jackson band of Mi-Wuk Indians, Kashia Band of Pomo Indians of the Stewart's Point Rancheria, Karuk Tribe, Lower Lake (Koi Tribe), Lytton Rancheria of California, Manchester Band of Pomo Indians, Mechoopda Indian Tribe, Middletown Rancheria of Pomo Indians, Mooretown Rancheria, North Fork Rancheria, Paskenta Band of Nomlaki Indians, Picayune Rancheria of Chukchansi Indians, Pinoleville Pomo Nation, Pit River Tribe, Potter Valley Tribe, Redding Rancheria, Redwood Valley, Little River Band of Rancheria of Pomo, Robinson Rancheria, Round Valley Reservation, Santa Ynez Band of Chumash Mission Indians, Scotts Valley Band of Pomo Indians, Sherwood Valley Rancheria, Shingle Springs Band of Miwok Indians, Susanville Indian Rancheria, Table Mountain Rancheria, Tachi-Yokut Tribe (Santa Rosa Rancheria, Leemore, CA), Tejon Indian Tribe, Trinidad Rancheria, Tule River Indian Reservation, Tuolumne Band of Me-Wuk Indians, Tyme Maidu Tribe-Berry Creek Reservation, United Auburn Indian Community, Wilton Rancheria, Wiyot Tribe, Washoe Tribe of CA and NV, Yocha Dehe Wintun Nation, Yurok Tribe. (Non-Federally Recognized Tribes): Amah Mutsun Tribal Band, American Indian Council of Mariposa County (Southern Sierra Miwuk Nation), Butte Tribal Council, Calaveras Band of Mi-Wuk Indians, California Choinumni Tribal Project, Chaushila Yokuts, Coastal Band of the Chumash Nation, Coastanoan Ohlone Rumsen-Mutsen Tribe, Dumna Wo-Wah Tribal Government, Dunlap Band of Mono Indians, Dunlap Band of Mono Indians Historical Preservation Society, Haslett Basin Traditional Committee, Honey Lake Maidu, Indian Canyon Mutsun Band of Costanoan, Kern Valley Indian Council, Kawaiisu Tribe. Kings River Choinumni Farm Tribe, Mishewal-Wappo Tribe of Alexander Valley, Muwekma Ohlone Indian Tribe, Nor-Rel-Muk Nation, North Fork Mono Tribe, Northern Band of Mono Yokuts, Noyo River Indian Community, Ohlone Indian Tribe, Salinan Tribe of Monterey San Luis Obispo and San Benito Counties, San Luis Obispo County Chumash Council, Shelbelna Band of Mendocino Coast Pomo Indians, Sierra Mono Museum, Strawberry Valley Rancheria, The Mono Nation, Traditional Choinumni Tribe (East of Kings River), Trina Marine Ruano Family, Tsungwe Council, Tubatulabal Tribe, Wailaki Tribe, Winnemem Wintu Tribe, Wintu Tribe of Northern California, Wukchumni Tribal Council, Wuksachi Indian Tribe, Xolon Salinan Tribe.
Housing Authority and Tribal Temporary Assistance for Needy Families (TANF) office who received outreach (this includes email, U.S. mail, and/or phone calls)	38	Housing Authority Offices: Bear River Band of Rohnerville Rancheria, Berry Creek Rancheria, Big Sandy Rancheria, Big Valley Rancheria, Cher-Ae Heights Indian Community of The Trinidad Rancheria, Cloverdale Rancheria, Dry Creek Rancheria, Elem Indian Colony, Enterprise Rancheria of Maidu Indians, Federated Indians of Graton Rancheria, Fort Independence Reservation, Greenville Rancheria, Hoopa Valley Tribe, Lone Band of Miwok Indians, Karuk Tribe, Laytonville Rancheria, North Fork Rancheria, Picayune Rancheria, Pinoleville Reservation, Pit River Tribes, Round Valley Reservation, Santa Rosa Rancheria Tachi-Yokut, Stewarts Point Rancheria (Kashaya Pomo), Susanville Indian Rancheria, Tejon Indian Tribe, Tule River Indian Tribe, Upper Lake Rancheria, Washoe Tribe, Wilton Rancheria, and Yurok Tribe. TANF Offices: California Department of Social Services CALWORKS and Family Resilience Branch, Federated Indians of Graton Rancheria, Hoopa Valley Tribe, Karuk Tribe, North Fork Rancheria, Susanville Indian Rancheria, Tuolumne Rancheria, and Owens Valley Career Development Center.
Housing Authority and TANF offices who participated in Meet and Confer	4	Hoopa Valley Housing Authority, Hoopa Valley TANF Office, North Fork Rancheria Housing Authority, and Wilton Rancheria Housing Authority

**CARE Program Table 1 - Program Expenses
Pacific Gas and Electric Company
Through September 30, 2022**

CARE Program:	Authorized Budget [1][2]			Current Month Expenses [2]			Year to Date Expenses [2]			% of Budget Spent YTD		
	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total
Outreach	\$ 6,224,240	\$ 1,556,060	\$ 7,780,300	\$ 366,017	\$ 91,504	\$ 457,521	\$ 2,741,828	\$ 685,457	\$ 3,427,285	44%	44%	44%
Processing / Certification Re-certification	\$ 675,280	\$ 168,820	\$ 844,100	\$ 47,078	\$ 11,769	\$ 58,847	\$ 440,069	\$ 110,017	\$ 550,086	65%	65%	65%
Post Enrollment Verification	\$ 1,180,720	\$ 295,180	\$ 1,475,900	\$ 108,086	\$ 27,022	\$ 135,108	\$ 818,853	\$ 204,713	\$ 1,023,566	69%	69%	69%
IT Programming	\$ 872,480	\$ 218,120	\$ 1,090,600	\$ 122,453	\$ 30,613	\$ 153,066	\$ 1,341,686	\$ 335,422	\$ 1,677,108	154%	154%	154%
CHANGES Program [3]	\$ 420,000	\$ 105,000	\$ 525,000	\$ 38,703	\$ 9,676	\$ 48,379	\$ 350,975	\$ 87,744	\$ 438,719	84%	84%	84%
Studies and Pilots [4]	\$ -	\$ -	\$ -	\$ 8,400	\$ 2,100	\$ 10,500	\$ 36,546	\$ 9,136	\$ 45,682	0%	0%	0%
Measurement and Evaluation [5]	\$ 160,000	\$ 40,000	\$ 200,000			\$ -	\$ 28,310	\$ 7,077	\$ 35,387	18%	18%	18%
Regulatory Compliance	\$ 295,520	\$ 73,880	\$ 369,400	\$ 19,793	\$ 4,948	\$ 24,741	\$ 195,335	\$ 48,834	\$ 244,168	66%	66%	66%
General Administration	\$ 1,045,440	\$ 261,360	\$ 1,306,800	\$ 105,904	\$ 26,476	\$ 132,379	\$ 527,928	\$ 131,982	\$ 659,910	50%	50%	50%
CPUC Energy Division	\$ 134,320	\$ 33,580	\$ 167,900	\$ -	\$ -	\$ -	\$ 74,093	\$ 18,523	\$ 92,616	55%	55%	55%
SUBTOTAL MANAGEMENT COSTS	\$ 11,008,000	\$ 2,752,000	\$ 13,760,000	\$ 816,433	\$ 204,108	\$ 1,020,541	\$ 6,555,622	\$ 1,638,906	\$ 8,194,528	60%	60%	60%
CARE Rate Discount [6]	\$ 550,151,200	\$ 137,537,800	\$ 687,689,000	\$94,412,581	\$6,883,657	\$ 101,296,238	\$615,877,126	\$129,540,992	\$ 745,418,118	112%	94%	108%
TOTAL PROGRAM COSTS & CUSTOMER DISCOUNTS	\$ 561,159,200	\$ 140,289,800	\$ 701,449,000	\$ 95,229,015	\$ 7,087,765	\$ 102,316,780	\$ 622,432,748	\$ 131,179,898	\$ 753,612,646	111%	94%	107%
Other CARE Rate Benefits												
- DWR Bond Charge Exemption				\$2,870,437		\$2,870,437	\$20,514,229		\$20,514,229			
- CARE Surcharge Exemption [7]				\$10,612,996	\$765,666	\$11,378,662	\$74,897,599	\$11,628,477	\$86,526,075			
- California Solar Initiative Exemption				\$0		\$0	\$0		\$0			
- kWh Surcharge Exemption												
- Vehicle Grid Integration Exemption												
Total Other CARE Rate Benefits				\$ 13,483,433	\$ 765,666	\$ 14,249,099	\$ 95,411,828	\$ 11,628,477	\$ 107,040,304			
Indirect Costs	\$ 885,631	\$ 221,408	\$ 1,107,039									

[1] Authorized Budget: Approved in D.21-06-015 from January 1, 2021 to December 31, 2026.

[2] 2022 authorized budget includes \$1,107,039 for Benefit Burdens as approved in (D.)20-12-005. Actual employee benefit burden costs have been included in the program monthly and YTD expenses.

[3] D.15-12-047 transitioned from CHANGES pilot to CHANGES program and funding for the effort is captured herein. D.21-06-015 approved funding for the CHANGES program through CARE program for PYs 2021-2026.

[4] Reflects the budget and expenses for LINA study.

[5] Reflects the budget and expenses for Annual Eligibility Estimates prepared by Athens Research on behalf of the utilities.

[6] Per D.02-09-021, PG&E is authorized to recover the full value of the discount through the CARE two-way balancing account on an automatic pass-through basis.

[7] PPP Exemption - CARE customers are exempt from paying CARE program costs including PPP costs for CARE admin and the CARE surcharge.

NOTE: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

CARE Program Table 2 - Enrollment, Recertification, Attrition, & Penetration
Pacific Gas and Electric Company
Through September 30, 2022

	New Enrollment										Recertification				Attrition (Drop Offs)					Enrollment		Total CARE Participants	Estimated CARE Eligible	Enrollment ⁷ Rate % (W/X)	Total Residential Accounts ⁶	Gas and Electric	Electric Only	Gas Only
	Automatic Enrollment				Self-Certification (Income or Categorical)					Total New Enrollment (E+J)	Scheduled	Non-Scheduled (Duplicates)	Automatic	Total Recertification (L+M+N)	No Response ⁴	Failed PEV	Failed Recertification	Other ⁵	Total Attrition (P+Q+R+S)	Gross (K+O)	Net Adjusted (K-T)							
	Inter-Utility ¹	Intra-Utility ²	Leveraging ³	Combined (B+C+D)	Online	Paper	Phone	Capitation	Combined (F+G+H+I)																			
January	0	652	0	652	14,600	3,237	455	26	18,318	18,970	55,136	16,906	5,439	77,481	n/a	8,699	18,721	6,089	33,509	96,451	-14,539	1,536,454	1,401,702	110%	5,641,365	946,420	385,740	204,294
February	0	846	0	846	11,407	3,742	510	85	15,744	16,590	59,591	13,921	5,777	79,289	n/a	4,368	13,530	7,256	25,154	95,879	-8,564	1,527,890	1,401,702	109%	5,641,365	940,672	384,037	203,181
March	2,665	932	0	3,597	13,985	3,356	517	104	17,962	21,559	43,459	15,979	70,297	129,735	n/a	3,948	23,597	14,084	41,629	151,294	-20,070	1,507,820	1,401,702	108%	5,641,365	927,477	380,792	199,551
April	0	867	0	867	9,444	2,218	451	109	12,222	13,089	24,902	10,830	4,516	40,248	n/a	4,809	16,550	-3,559	17,800	53,337	-4,711	1,503,109	1,401,702	107%	5,641,365	922,356	381,423	199,330
May	0	481	0	481	8,979	2,677	331	84	12,071	12,552	30,608	15,891	3,367	49,866	n/a	6,531	13,980	17,942	38,453	62,418	-25,901	1,477,208	1,401,702	105%	5,641,365	905,627	375,633	195,948
June	0	505	0	505	12,729	3,053	486	64	16,332	16,837	18,613	9,037	3,807	31,457	n/a	4,827	17,302	-1,027	21,102	48,294	-4,265	1,472,943	1,401,702	105%	5,641,365	902,063	375,309	195,571
July	0	691	0	691	12,884	4,023	492	60	17,459	18,150	19,861	7,307	2,793	29,961	n/a	3,938	14,384	18,324	36,646	48,111	-18,496	1,454,447	1,401,702	104%	5,641,365	890,789	371,386	192,272
August	0	455	0	455	15,251	3,079	617	59	19,006	19,461	11,454	10,944	376	22,774	n/a	3,189	4,815	8,437	16,441	42,235	3,020	1,457,467	1,401,702	104%	5,641,365	898,575	371,330	187,562
September	0	418	0	418	15,067	14,372	460	42	29,941	30,359	11,354	11,594	185	23,133	n/a	4,807	571	7,075	12,453	53,492	17,906	1,475,373	1,401,702	105%	5,641,365	910,437	374,330	190,606
October																												
November																												
December																												
YTD Total	2,665	5,847	0	8,512	114,346	39,757	4,319	633	159,055	167,567	274,978	112,409	96,557	483,944	0	45,116	123,450	74,621	243,187	651,511	-75,620	1,475,373	1,401,702	105%	5,641,365	898,575	371,330	187,562

¹ Enrollments via data sharing between the IOUs.

² Enrollments via data sharing between departments and/or programs within the utility.

³ Enrollments via data sharing with programs outside the IOU that serve low-income customers.

⁴ PG&E counts attrition due to no response in the Failed PEV and Failed Recertification columns, respectively.

⁵ Includes customers who closed their accounts, requested to be removed, or were otherwise ineligible for the program.

⁶ Data represents total residential households.

⁷ Penetration Rate and Enrollment Rate are the same value.

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

CARE Program Table 3A - Post-Enrollment Verification Results (Model)
Pacific Gas and Electric Company
Through September 30, 2022

Month	Total CARE Households Enrolled	Households Requested to Verify	% of CARE Enrolled Requested to Verify Total	CARE Households De-enrolled (Due to no response)	CARE Households De-enrolled (Verified as Ineligible) ¹	Total Households De-enrolled ²	% De-enrolled through Post Enrollment Verification	% of Total CARE Households De-enrolled
January	1,536,454	4,411	0.3%	3,387	234	3,621	82.1%	0.2%
February	1,527,890	5,264	0.3%	4,222	236	4,458	84.7%	0.3%
March	1,507,820	4,998	0.3%	3,839	309	4,148	83.0%	0.3%
April	1,503,109	3,833	0.3%	3,079	157	3,236	84.4%	0.2%
May	1,477,208	4,162	0.3%	3,376	165	3,541	85.1%	0.2%
June	1,472,943	4,355	0.3%	3,431	197	3,628	83.3%	0.2%
July	1,454,447	4,306	0.3%	3,421	174	3,595	83.5%	0.2%
August	1,457,467	4,150	0.3%					
September	1,475,373	6,257	0.4%					
October								
November								
December								
YTD Total	1,475,373	41,736	2.8%	24,755	1,472	26,227	83.7%	1.8%

¹ Includes customers verified as over income or who requested to be de-enrolled.

² Verification results are tied to the month initiated. Therefore, verification results may be pending due to the time permitted for a participant to respond.

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

CARE Table 3B Post-Enrollment Verification Results (Electric only High Usage)
Pacific Gas and Electric Company
Through September 30, 2022

Month	Total CARE Households Enrolled	Households Requested to Verify ¹	% of CARE Enrolled Requested to Verify Total	CARE Households De-enrolled (Due to no response)	CARE Households De-enrolled (Verified as Ineligible) ²	Total Households De-enrolled ³	% De-enrolled through Post Enrollment Verification	% of Total CARE Households De-enrolled
January	1,536,454	1,004	0.1%	857	34	891	88.7%	0.1%
February	1,527,890	1,292	0.1%	1,149	51	1,200	92.9%	0.1%
March	1,507,820	3,236	0.2%	2,822	119	2,941	90.9%	0.2%
April	1,503,109	2,491	0.2%	2,185	79	2,264	90.9%	0.2%
May	1,477,208	852	0.1%	728	36	764	89.7%	0.1%
June	1,472,943	813	0.1%	712	28	740	91.0%	0.1%
July	1,454,447	1,882	0.1%	1,658	45	1,703	90.5%	0.1%
August	1,457,467	2,007	0.1%					
September	1,475,373	0	0.0%					
October								
November								
December								
YTD Total	1,475,373	13,577	0.9%	10,111	392	10,503	90.8%	0.7%

¹ Includes all participants who were selected for high usage verification process.

² Includes customers verified as over income, who requested to be de-enrolled, did not reduce usage, or did not agree to be weatherized.

³ Verification results are tied to the month initiated and the high usage verification process allows customers 90 days to respond to the verification process. Each utility may have a different de-enrollment date due to billing cycle or other contributing factors.

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

**CARE Program Table 4 - Enrollment by County
Pacific Gas and Electric Company
Through September 30, 2022**

County	Estimated Eligible Households ¹			Total Households Enrolled ²			Enrollment Rate ³		
	Urban	Rural	Total	Urban	Rural	Total	Urban	Rural	Total
ALAMEDA	114,857	3	114,860	124,601	1	124,602	108%	34%	108%
ALPINE	0	114	114	0	11	11	n/a	10%	10%
AMADOR	1	5,226	5,227	0	4,428	4,428	0%	85%	85%
BUTTE	21,373	11,976	33,349	20,204	12,406	32,610	95%	104%	98%
CALAVERAS	9	7,655	7,664	14	5,331	5,345	157%	70%	70%
COLUSA	12	2,183	2,195	5	3,497	3,502	41%	160%	160%
CONTRA COSTA	76,638	1	76,639	95,265	0	95,265	124%	0%	124%
EL DORADO	7,609	6,489	14,098	6,013	5,879	11,892	79%	91%	84%
FRESNO	123,228	170	123,398	157,951	86	158,037	128%	51%	128%
GLENN	0	3,508	3,508	0	4,765	4,765	n/a	136%	136%
HUMBOLDT	0	19,759	19,759	0	17,729	17,729	n/a	90%	90%
KERN	37,923	59,404	97,327	51,313	70,898	122,211	135%	119%	126%
KINGS	87	7,582	7,669	134	10,223	10,357	154%	135%	135%
LAKE	0	14,205	14,205	0	12,928	12,928	n/a	91%	91%
LASSEN	0	250	250	0	161	161	n/a	64%	64%
MADERA	11,899	4,688	16,587	18,669	5,939	24,608	157%	127%	148%
MARIN	16,239	0	16,239	14,201	0	14,201	87%	n/a	87%
MARIPOSA	29	3,627	3,656	19	2,281	2,300	66%	63%	63%
MENDOCINO	22	14,654	14,676	1	10,298	10,299	5%	70%	70%
MERCED	17,940	17,721	35,661	20,446	22,030	42,476	114%	124%	119%
MONTEREY	34,633	4,633	39,265	39,314	6,304	45,618	114%	136%	116%
NAPA	11,198	0	11,198	11,407	0	11,407	102%	0%	102%
NEVADA	6	10,447	10,453	0	9,473	9,473	0%	91%	91%
PLACER	19,435	8,860	28,295	14,352	7,973	22,325	74%	90%	79%
PLUMAS	104	2,498	2,602	8	1,626	1,634	8%	65%	63%
SACRAMENTO	123,014	0	123,014	92,921	0	92,921	76%	n/a	76%
SAN BENITO	85	4,536	4,620	83	6,104	6,187	98%	135%	134%
SAN BERNARDINO	40	256	295	21	243	264	53%	95%	89%
SAN FRANCISCO	64,494	0	64,494	52,441	0	52,441	81%	n/a	81%
SAN JOAQUIN	75,102	8,030	83,133	82,552	9,604	92,156	110%	120%	111%
SAN LUIS OBISPO	11,139	16,125	27,264	6,158	15,708	21,866	55%	97%	80%
SAN MATEO	40,074	0	40,074	37,851	0	37,851	94%	n/a	94%
SANTA BARBARA	14,604	1,182	15,786	21,021	916	21,937	144%	78%	139%
SANTA CLARA	91,994	3,684	95,677	110,295	3,216	113,511	120%	87%	119%
SANTA CRUZ	20,863	7	20,869	19,665	1	19,666	94%	15%	94%
SHASTA	10,225	10,661	20,886	9,731	8,553	18,284	95%	80%	88%
SIERRA	8	360	368	1	121	122	12%	34%	33%
SISKIYOU	0	16	16	0	8	8	n/a	51%	51%
SOLANO	36,064	0	36,064	46,100	0	46,100	128%	n/a	128%
SONOMA	43,522	2,641	46,163	40,199	2,738	42,937	92%	104%	93%
STANISLAUS	29,585	25,973	55,558	23,046	22,552	45,598	78%	87%	82%
SUTTER	11,554	0	11,555	13,328	0	13,328	115%	0%	115%
TEHAMA	11	9,258	9,269	4	11,272	11,276	38%	122%	122%
TRINITY	0	556	556	0	273	273	n/a	49%	49%
TULARE	536	6,648	7,184	360	10,041	10,401	67%	151%	145%
TUOLUMNE	0	8,977	8,977	0	6,995	6,995	n/a	78%	78%
YOLO	21,107	1	21,108	21,409	1	21,410	101%	185%	101%
YUBA	9,765	113	9,878	11,548	109	11,657	118%	97%	118%
Total	1,097,025	304,677	1,401,702	1,162,651	312,722	1,475,373	106%	103%	105%

¹ As reflected in filing A.19-11-003, et al., Annual CARE Eligibility Estimates filed February 14, 2022.

² Total Households Enrolled includes submeter tenants.

³ Penetration Rate and Enrollment Rate are the same value.

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

**CARE Program Table 5 - Recertification Results
Pacific Gas and Electric Company
Through September 30, 2022**

Month	Total CARE Households	Households Requested to Recertify	% of Households Total (C/B)	Households Recertified ¹	Households De-enrolled ²	Recertification Rate % (E/C)	% of Total Households De-enrolled (F/B)
January	1,536,454	38,218	2.5%	21,668	16,550	56.7%	1.1%
February	1,527,890	33,516	2.2%	19,536	13,980	58.3%	0.9%
March	1,507,820	39,919	2.6%	22,617	17,302	56.7%	1.1%
April	1,503,109	27,881	1.9%	13,497	14,384	48.4%	1.0%
May	1,477,208	8,611	0.6%	3,796	4,815	44.1%	0.3%
June	1,472,943	8,749	0.6%	2,205	6,544	25.2%	0.4%
July	1,454,447	10,049	0.7%				
August	1,457,467	9,665	0.7%				
September	1,475,373	9,591	0.7%				
October							
November							
December							
YTD	1,475,373	186,199	12.6%	83,319	73,575	53.1%	4.99%

¹ Recertification results are tied to the month initiated and the recertification process allows customers 90 days to respond to the recertification request. Results may be pending due to the time permitted for a participant to respond.

² Includes customers who did not respond or who requested to be de-enrolled.

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

CARE Program Table 6 - Capitation Contractors¹
Pacific Gas and Electric Company
Through September 30, 2022

Contractor	Contractor Type (Check one or more if applicable)				Total Enrollments	
	Private	CBO	WMDVBE	LIHEAP	Current Month	Year-to-Date
Amador-Tuolumne Community Action Agency		x		x	1	15
Arriba Juntos		x			0	0
Breathe California		x			0	0
Catholic Daisies of Fresno		x			0	4
Central Coast Energy Services Inc		x		x	6	146
Cesar A Moncada DBA Moncada Outreach		x			0	154
Child Abuse Prevention Council of San Joaquin County		x			0	0
Community Action Marin		x		x	0	0
Community Action Partnership of Madera County		x		x	11	37
Community Resource Project Inc		x		x	18	167
El Puente Comunitario		x			0	1
Human Investment Project Housing Inc (HIP)		x			0	0
Independent Living Center of Kern County Inc		x			0	2
Interfaith Food Bank & Thrift Store of Amador County		x			0	0
KidsFirst		x			0	0
Kings Community Action Organization Inc		x		x	0	0
Merced County Community Action Agency		x		x	0	11
National Asian American Coalition		x			0	0
North Coast Energy Services, Inc		x			4	81
Resources for Independence Central Valley		x			0	0
Sacred Heart Community Service		x		x	2	15
UpValley Family Centers		x			0	0
Valley Clean Air		x			0	0
West Valley Community Services		x			0	0
Total Enrollments					42	633

¹ All capitation contractors with current contracts are listed regardless of whether they have signed up customers or submitted invoices this year.

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

CARE Program Table 7 - Expenditures for Pilots and Studies
Pacific Gas and Electric Company
Through September 30, 2022

2022	Authorized 2021-2026 Budget			Current Month Expenses			Year to Date Expenses			Cycle to Date Expenses			% of Budget Expensed		
	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total
Pilots															
CARE Outbound Calling Pilot	\$ 64,000	\$ 16,000	\$ 80,000	\$ 7,498	\$ 1,875	\$ 9,373	\$ 47,078	\$ 11,770	\$ 58,848	\$ 47,078	\$ 11,770	\$ 58,848	74%	74%	74%
Total Pilots	\$64,000	\$16,000	\$80,000	\$7,498	\$1,875	\$9,373	\$47,078	\$11,770	\$58,848	\$47,078	\$11,770	\$58,848	74%	74%	74%
Studies															
Joint IOU - 2022 Low Income Needs Assessment (LINA) Study	\$60,000	\$15,000	\$ 75,000	\$ 8,400	\$ 2,100	\$ 10,500	\$ 36,546	\$ 9,136	\$ 45,682	\$ 59,544	\$ 14,886	\$ 74,430	99%	99%	99%
Joint IOU - 2025 Low Income Needs Assessment (LINA) Study	\$60,000	\$15,000	\$ 75,000			\$ -			\$ -			\$ -	0%	0%	0%
Joint IOU - 2028 Low Income Needs Assessment (LINA) Study	\$60,000	\$15,000	\$ 75,000			\$ -			\$ -			\$ -	0%	0%	0%
Joint IOU - Statewide CARE-ESA Categorical Study	\$18,000	\$4,500	\$ 22,500			\$ -			\$ -			\$ -	0%	0%	0%
Total Studies	\$198,000	\$49,500	\$247,500	\$8,400	\$2,100	\$10,500	\$36,546	\$9,136	\$45,682	\$59,544	\$14,886	\$74,430	30%	30%	30%

NOTE: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

**CARE Program Table 8 - CARE and Disadvantaged Communities Enrollment Rate for Zip Codes
Pacific Gas and Electric Company
Through September 30, 2022**

Total CARE Households Enrolled				
Month	CARE Enrollment Rate for Zip Codes that have 10% or more disconnections [1]	CARE Enrollment Rate for Zip Codes in High Poverty (Income Less than 100% FPG) [2]	CARE Enrollment Rate for Zip Codes in High Poverty (with 70% or Less CARE Penetration)	CARE Enrollment Rate for DAC (Zip/Census Tract) Codes in High Poverty (with 70% or Less CARE Enrollment Rate) [3]
January	n/a	n/a	n/a	n/a
February	n/a	n/a	n/a	n/a
March	n/a	n/a	n/a	n/a
April	n/a	n/a	n/a	n/a
May	n/a	n/a	n/a	n/a
June	n/a	105%	35%	39%
July	n/a	104%	34%	38%
August	n/a	105%	34%	37%
September	n/a	106%	33%	38%
October				
November				
December				

Note:

Data was not available prior to June 2022

Penetration Rate and Enrollment Rate are the same value.

[1] Disconnection Rates are based on the previous year. PG&E did not perform any disconnections in 2021.

[2] Includes zip codes with >25% of customers with incomes less than 100% FPG.

[3] DACs are defined at the census tract level. Corresponding zip codes are provided for the purpose of this table; however, the entire zip code listed may not be considered a DAC.

Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

**CARE Program Table 8A - CARE Top 10 Lowest Enrollment Rates in High Disconnection, High Poverty,
and DAC Communities by Zip Code
Pacific Gas and Electric Company
Through September 30, 2022**

ZIP	Top 10 Lowest CARE Enrollment Rate for Zip Codes that have 10% or more Disconnections [1]
ZIP00001	n/a
ZIP00002	n/a
ZIP00003	n/a
ZIP00004	n/a
ZIP00005	n/a
ZIP00006	n/a
ZIP00007	n/a
ZIP00008	n/a
ZIP00009	n/a
ZIP00010	n/a

ZIP	Top 10 Lowest CARE Enrollment Rate for Zip Codes in High Poverty (Income Less than 100% FPG) [2]
95211	0%
93628	5%
95981	12%
94720	13%
96125	16%
95486	19%
95452	19%
94704	27%
95552	28%
93405	29%

ZIP	Top 10 Lowest CARE Enrollment Rate for Zip Codes in DAC [3]
95814	38%
95824	72%
95815	74%
95652	83%
95202	83%
93206	87%
93701	88%
93721	91%
95422	93%
93268	93%

Notes:

Zip codes with fewer than 100 customers are excluded for privacy reasons.

[1] Disconnection Rates are based on the previous year. PG&E did not perform any disconnections in 2021.

[2] Includes zip codes with >25% of customers with incomes less than 100% FPG.

[3] DACs are defined at the census tract level. Corresponding zip codes are provided for the purpose of this table; however, the entire zip code listed may not be considered a DAC.

**FERA Program Table 1 - Program Expenses
Pacific Gas and Electric Company
Through September 30, 2022**

	Authorized Budget [1][2]	Current Month Expenses [2]	Year to Date Expenses [2]	% of Budget Spent YTD
FERA Program:	Electric	Electric	Electric	Electric
Outreach	\$ 2,575,100	\$ 214,715	\$ 1,744,705	68%
Processing / Certification Re-certification	\$ 55,400	\$ 911	\$ 5,395	10%
Post Enrollment Verification	\$ 81,500	\$ -	\$ -	0%
IT Programming	\$ -	\$ -	\$ -	0%
Pilot(s)	\$ -	\$ -	\$ -	0%
Studies	\$ -	\$ -	\$ -	0%
Regulatory Compliance	\$ 28,700	\$ -	\$ -	0%
General Administration	\$ 53,700	\$ 8,022	\$ 36,306	68%
CPUC Energy Division	\$ -	\$ -	\$ -	0%
SUBTOTAL MANAGEMENT COSTS	\$ 2,794,400	\$ 223,648	\$ 1,786,406	64%
FERA Rate Discount	\$ 12,898,000	\$ 1,963,377	\$ 13,330,115	103%
TOTAL PROGRAM COSTS & CUSTOMER DISCOUNTS	\$ 15,692,400	\$ 2,187,025	\$ 15,116,521	96%
Indirect Costs	\$ 505	\$ -	\$ -	

[1] Authorized Budget: Approved in D.21-06-015 from January 1, 2021 to December 31, 2026.

[2] 2022 authorized budget includes \$505 for Benefit Burdens as approved in D.20-12-005. Actual employee benefit burden costs have been included in the program monthly and YTD expenses.

NOTE: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

FERA Program Table 2 - Enrollment, Recertification, Attrition, & Penetration
Pacific Gas and Electric Company
Through September 30, 2022

	New Enrollment										Recertification				Attrition (Drop Offs)					Enrollment		Total FERA Participants	Estimated FERA Eligible	Enrollment ⁵ Rate % (W/X)
	Automatic Enrollment				Self-Certification (Income or Categorical)					Total New Enrollment (E+J)	Scheduled	Non-Scheduled (Duplicates)	Automatic	Total Recertification (L+M+N)	No Response ⁴	Failed PEV	Failed Recertification	Other	Total Attrition (P+Q+R+S)	Gross (K+O)	Net Adjusted (K-T)			
	Inter-Utility ¹	Intra-Utility ²	Leveraging ³	Combined (B+C+D)	Online	Paper	Phone	Capitation	Combined (F+G+H+I)															
January	0	0	0	0	1,680	348	19	0	2,047	2,047	773	177	0	950	n/a	0	740	369	1,109	2,997	938	39,800	174,219	23%
February	0	0	0	0	658	290	12	1	961	961	1,636	161	0	1,797	n/a	0	846	226	1,072	2,758	-111	39,689	174,219	23%
March	0	0	0	0	1,092	246	13	0	1,351	1,351	1,252	148	0	1,400	n/a	0	1,096	37	1,133	2,751	218	39,907	174,219	23%
April	0	0	0	0	456	217	15	0	688	688	783	148	0	931	n/a	0	858	7	865	1,619	-177	39,730	174,219	23%
May	0	0	0	0	421	285	17	1	724	724	907	215	0	1,122	n/a	0	957	219	1,176	1,846	-452	39,278	174,219	23%
June	0	0	0	0	720	185	21	0	926	926	801	178	0	979	n/a	0	2,455	-1,199	1,256	1,905	-330	38,948	174,219	22%
July	0	0	0	0	723	240	25	1	989	989	510	140	0	650	n/a	0	2,007	1,639	3,294	1,639	-2,305	36,643	174,219	21%
August	0	50	0	50	850	309	30	0	1,189	1,239	742	164	0	906	n/a	0	988	570	1,558	2,145	-319	36,324	174,219	21%
September	0	27	0	27	771	254	31	0	1,056	1,083	295	99	0	394	n/a	0	425	21	446	1,477	637	36,961	174,219	21%
October																								
November																								
December																								
YTD Total	0	77	0	77	7,371	2,374	183	3	9,931	10,008	7,699	1,430	0	9,129	0	0	10,372	1,537	11,909	19,137	-1,901	36,961	174,219	21%

¹ Enrollments via data sharing between the IOUs.
² Enrollments via data sharing between departments and/or programs within the utility.
³ Enrollments via data sharing with programs outside the IOU that serve low-income customers.
⁴ PG&E counts attrition due to no response in the Failed PEV and Failed Recertification columns, respectively.
⁵ Penetration Rate and Enrollment Rate are the same value.

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

FERA Program Table 3A - Post-Enrollment Verification Results (Model) Pacific Gas and Electric Company Through September 30, 2022								
Month	Total FERA Households Enrolled	Households Requested to Verify	% of FERA Enrolled Requested to Verify Total	FERA Households De-enrolled (Due to no response)	FERA Households De-enrolled (Verified as Ineligible)	Total Households De-enrolled	% De-enrolled through Post Enrollment Verification	% of Total FERA Households De-enrolled
January	39,800	0	n/a	0	0	0	n/a	n/a
February	39,689	0	n/a	0	0	0	n/a	n/a
March	39,907	0	n/a	0	0	0	n/a	n/a
April	39,730	0	n/a	0	0	0	n/a	n/a
May	39,278	0	n/a	0	0	0	n/a	n/a
June	38,948	0	n/a	0	0	0	n/a	n/a
July	36,643	0	n/a	0	0	0	n/a	n/a
August	36,324	0	n/a	0	0	0	n/a	n/a
September	36,961	0	n/a	0	0	0	n/a	n/a
October								
November								
December								
YTD Total	36,961	0	0.0%	0	0	0	0.0%	0.0%

Note: PG&E will begin FERA PEV in 2022.

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

FERA Table 3B Post-Enrollment Verification Results (Electric only High Usage) Pacific Gas and Electric Company Through September 30, 2022								
Month	Total FERA Households Enrolled	Households Requested to Verify	% of FERA Enrolled Requested to Verify Total	FERA Households De-enrolled (Due to no response)	FERA Households De-enrolled (Verified as Ineligible)	Total Households De-enrolled	% De-enrolled through Post Enrollment Verification	% of Total FERA Households De-enrolled
January	39,800	0	n/a	0	0	0	n/a	n/a
February	39,689	0	n/a	0	0	0	n/a	n/a
March	39,907	0	n/a	0	0	0	n/a	n/a
April	39,730	0	n/a	0	0	0	n/a	n/a
May	39,278	0	n/a	0	0	0	n/a	n/a
June	38,948	0	n/a	0	0	0	n/a	n/a
July	36,643	0	n/a	0	0	0	n/a	n/a
August	36,324	0	n/a	0	0	0	n/a	n/a
September	36,961	0	n/a	0	0	0	n/a	n/a
October								
November								
December								
YTD Total	36,961	0	0.0%	0	0	0	0.0%	0.0%

Note: PG&E will begin FERA PEV in 2022.

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

FERA Program Table 4 - Enrollment by County
Pacific Gas and Electric Company
Through September 30, 2022

County	Estimated Eligible Households ¹			Total Households Enrolled ²			Enrollment Rate		
	Urban	Rural	Total	Urban	Rural	Total	Urban	Rural	Total
ALAMEDA	14,249	0	14,249	3,451	0	3,451	24%	0%	24%
ALPINE	0	6	6	0	0	0	n/a	0%	0%
AMADOR	0	453	453	0	139	139	0%	31%	31%
BUTTE	2,228	1,139	3,366	422	194	616	19%	17%	18%
CALAVERAS	1	752	753	0	166	166	0%	22%	22%
COLUSA	3	638	640	0	78	78	0%	12%	12%
CONTRA COSTA	13,437	0	13,437	3,422	0	3,422	25%	0%	25%
EL DORADO	854	677	1,531	321	221	542	38%	33%	35%
FRESNO	16,482	21	16,504	3,617	4	3,621	22%	19%	22%
GLENN	0	803	804	0	102	102	0%	13%	13%
HUMBOLDT	0	1,693	1,693	0	408	408	n/a	24%	24%
KERN	5,243	9,173	14,416	1,375	835	2,210	26%	9%	15%
KINGS	18	1,592	1,610	2	250	252	11%	16%	16%
LAKE	0	1,168	1,168	0	250	250	n/a	21%	21%
LASSEN	0	15	15	0	0	0	n/a	0%	0%
MADERA	2,530	999	3,529	396	138	534	16%	14%	15%
MARIN	1,641	0	1,641	387	0	387	24%	n/a	24%
MARIPOSA	2	261	263	1	51	52	48%	20%	20%
MENDOCINO	2	1,226	1,228	0	209	209	0%	17%	17%
MERCED	2,798	2,613	5,412	399	528	927	14%	20%	17%
MONTEREY	6,949	925	7,874	826	112	938	12%	12%	12%
NAPA	2,241	0	2,241	324	0	324	14%	0%	14%
NEVADA	0	767	768	0	271	271	0%	35%	35%
PLACER	1,155	1,049	2,204	499	309	808	43%	29%	37%
PLUMAS	6	136	141	0	38	38	0%	28%	27%
SACRAMENTO	58	0	58	9	0	9	15%	n/a	15%
SAN BENITO	17	977	993	6	286	292	36%	29%	29%
SAN BERNARDINO	0	0	0	0	0	0	n/a	n/a	n/a
SAN FRANCISCO	6,041	0	6,041	1,228	0	1,228	20%	n/a	20%
SAN JOAQUIN	11,168	1,010	12,179	2,692	405	3,097	24%	40%	25%
SAN LUIS OBISPO	1,556	2,250	3,806	160	410	570	10%	18%	15%
SAN MATEO	6,534	0	6,534	1,422	0	1,422	22%	n/a	22%
SANTA BARBARA	4,191	339	4,530	312	24	336	7%	7%	7%
SANTA CLARA	15,033	638	15,671	3,730	155	3,885	25%	24%	25%
SANTA CRUZ	2,783	1	2,784	457	0	457	16%	0%	16%
SHASTA	550	672	1,221	153	163	316	28%	24%	26%
SIERRA	0	12	12	0	4	4	0%	34%	34%
SISKIYOU	0	1	1	0	0	0	n/a	0%	0%
SOLANO	6,974	0	6,974	1,794	0	1,794	26%	n/a	26%
SONOMA	5,380	364	5,743	1,252	94	1,346	23%	26%	23%
STANISLAUS	6	1,304	1,310	1	313	314	16%	24%	24%
SUTTER	2,060	0	2,060	450	0	450	22%	0%	22%
TEHAMA	2	1,587	1,588	2	269	271	130%	17%	17%
TRINITY	0	64	64	0	0	0	n/a	0%	0%
TULARE	104	1,288	1,391	6	125	131	6%	10%	9%
TUOLUMNE	0	740	740	0	205	205	n/a	28%	28%
YOLO	2,964	0	2,964	701	0	701	24%	0%	24%
YUBA	1,591	15	1,606	382	6	388	24%	40%	24%
Total	136,852	37,367	174,219	30,199	6,762	36,961	22%	18%	21%

¹ Updated February 2022 based on information from U.S. Department of Health and Human Services, and as reflected for CARE in filing A.19-11-003, et al., Annual CARE Eligibility Estimates filed February 14, 2022.

² Total Households Enrolled does not include submeter tenants.

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

**FERA Program Table 5 - Recertification Results
Pacific Gas and Electric Company
Through September 30, 2022**

Month	Total FERA Households	Households Requested to Recertify	% of Households Total (C/B)	Households Recertified ¹	Households De-enrolled	Recertification Rate % (E/C)	% of Total Households De-enrolled (F/B)
January	39,800	1,343	3.4%	485	858	36.1%	2.2%
February	39,689	1,471	3.7%	514	957	34.9%	2.4%
March	39,907	3,669	9.2%	1,214	2,455	33.1%	6.2%
April	39,730	2,860	7.2%	853	2,007	29.8%	5.1%
May	39,278	1,485	3.8%	497	988	33.5%	2.5%
June	38,948	1,413	3.6%	988	425	69.9%	1.1%
July	36,643	1,545	4.2%				
August	36,324	1,324	3.6%				
September	36,961	891	2.4%				
October							
November							
December							
YTD	36,961	16,001	43.3%	4,551	7,690	37.2%	20.8%

¹ Recertification results are tied to the month initiated and the recertification process allows customers 90 days to respond to the recertification request. Results may be pending due to the time permitted for a participant to respond.

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

FERA Program Table 6 - Capitation Contractors¹
Pacific Gas and Electric Company
Through September 30, 2022

Contractor	Contractor Type (Check one or more if applicable)				Total Enrollments	
	Private	CBO	WMDVBE	LIHEAP	Current Month	Year-to-Date
Amador-Tuolumne Community Action Agency		x		x	0	0
Arriba Juntos		x			0	0
Breathe California		x			0	0
Catholic Daisies of Fresno		x			0	0
Central Coast Energy Services Inc		x		x	0	0
Cesar A Moncada DBA Moncada Outreach		x			0	3
Child Abuse Prevention Council of San Joaquin County		x			0	0
Community Action Marin		x		x	0	0
Community Action Partnership of Madera County		x		x	0	0
Community Resource Project Inc		x		x	0	0
El Puente Comunitario		x			0	0
Human Investment Project Housing Inc (HIP)		x			0	0
Independent Living Center of Kern County Inc		x			0	0
Interfaith Food Bank & Thrift Store of Amador County		x			0	0
KidsFirst		x			0	0
Kings Community Action Organization Inc		x		x	0	0
Merced County Community Action Agency		x		x	0	0
National Asian American Coalition		x			0	0
North Coast Energy Services, Inc		x			0	0
Resources for Independence Central Valley		x			0	0
Sacred Heart Community Service		x		x	0	0
UpValley Family Centers		x			0	0
Valley Clean Air		x			0	0
West Valley Community Services		x			0	0
Total Enrollments					0	3

¹ All capitation contractors with current contracts are listed regardless of whether they have signed up customers or submitted invoices this year.

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.