## BEFORE THE PUBLIC UTILITIES COMMISSION OF THE STATE OF CALIFORNIA

Application 19-11-003 (Filed November 4, 2019)

And Related Matters.

Application 19-11-004 Application 19-11-005 Application 19-11-006 Application 19-11-007

## AMENDED MONTHLY REPORT OF SOUTHERN CALIFORNIA GAS COMPANY (U 904 G) ON LOW-INCOME ASSISTANCE PROGRAMS FOR JULY 2022

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Date: September 15, 2022

## BEFORE THE PUBLIC UTILITIES COMMISSION OF THE STATE OF CALIFORNIA

Application of Pacific Gas and Electric Company for Approval of Energy Savings Assistance and California Alternate Rates for Energy Programs and Budgets for 2021-2026 Program Years. (U39M)	Application 19-11-003 (Filed November 4, 2019)
And Related Matters.	Application 19-11-004 Application 19-11-005 Application 19-11-006 Application 19-11-007

## AMENDED MONTHLY REPORT OF SOUTHERN CALIFORNIA GAS COMPANY (U 904 G) ON LOW-INCOME ASSISTANCE PROGRAMS FOR JULY 2022

Southern California Gas Company (SoCalGas) hereby submits its Amended Monthly Report on Low Income Assistance Programs for July 2022. Although SoCalGas timely filed the report, the report was filed with an error affecting Energy Savings Assistance (ESA) Excel Table 4 and ESA Table 7. This amendment addresses the error and re-files the July 2022 report with the amended tables.

Respectfully Submitted on behalf of Southern California Gas Company,

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Date: September 15, 2022

## Southern California Gas Company

**Energy Savings Assistance Program (ESA Program)** 

### And

California Alternate Rates for Energy (CARE)

**Program Amended Monthly Report** 

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#### ENERGY SAVINGS ASSISTANCE PROGRAM AMENDED MONTHLY REPORT

#### 1. ESA PROGRAM EXECUTIVE SUMMARY

#### 1.1. ESA Program Overview

## 1.1.1. Provide a summary of the ESA Program elements as approved in Decision (D.)21-06-015.

On June 3, 2021, Decision (D.) 21-06-015 was issued approving the applications of the four major IOUs and setting forth the parameters for the administration of the CARE, Family Electric Rate Assistance (FERA) and ESA Programs for the 2021-2026 Program Cycle.<sup>1</sup> This report reflects the approved budget and homes treated updates per D.21-06-015.

Program Summary for 2022 ESA Program (SF, MH, MF In-Unit)					
2022 Authorized Actual to / Planning Date Assumption					
Budget	\$116,291,772	\$49,611,541	49%		
Homes Treated	94,600	49,665	53%		
kWh Saved	N/A	N/A	N/A		
kW Demand Reduced	N/A	N/A	N/A		
Therms Saved	1,435,220*	288,988	20%		
GHG Emissions Reduced (Tons)**	7,345	1,529	21%		

<sup>\*</sup> Per D.21-06-015, approved therms saved goal of 1,435,220 for PYs 2022-2026 are for the *entire* ESA Program portfolio, including Main ESA Program (SF), Multi-Family (MF) in-unit, MF Common Area Measures (CAM) and Multi-Family Whole Building (MFWB), with the singular exception of the Staff Proposal pilot. However, the actual-to-date therm count in this table does not include MF CAM. See next table, "Program Summary for 2022 ESA Program MF CAM" for actual-to-date therm savings.

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<sup>\*\*</sup> GHG Emissions Reduced calculated using EPA Greenhouse Gas Equivalencies Calculator.

<sup>&</sup>lt;sup>1</sup> D.21-06-015, Ordering Paragraph (OP 3) and Attachment 1.

In July 2022, SoCalGas processed and paid contractor invoices from prior months' activity for 8,909 treated homes. Additionally, SoCalGas paid for the weatherization of 8,909 homes, 569 furnace repairs and replacements, 373 water heater repairs and replacements and 0 High Efficiency (HE) clothes washers.

Program Summary for 2022 ESA Program MF CAM							
2022 Authorized / Planning Assumptions Actual to Date %							
Budget*	\$10,660,000	\$1,293,883	12.1%				
Properties Treated**	30 - 50	13	43.0%				
kWh Saved	N/A	N/A	N/A				
kW Demand Reduced	N/A	N/A	N/A				
Therms Saved N/A*** 73,547 N/A							

<sup>\*</sup> Authorized budget from unspent, uncommitted funds per AL 5865 filed September 17, 2021

SoCalGas has completed thirteen (13) Multifamily Common Area Measure (MF CAM) projects to date in 2022, and there are eleven (11) projects in progress.

SoCalGas only reports completed projects when all phases of the project have been finalized including installation, city inspections, training, and final customer sign-off. SoCalGas is on-target to meet the properties treated goal and the SPOCs continue to build the pipeline of projects and have additional property owners participate in ESA CAM.

<sup>\*\*</sup> Properties treated estimate per AL 5865 filed September 17, 2021.

<sup>\*\*\*</sup>Therms saved goal is at portfolio level.

SoCalGas Program Pilot Plus/Deep Summary					
	2022 Authorized / Planning Assumptions	Actual to Date	%		
Budget	\$6,510,545	\$0	0%		
Homes Treated	Ramp up	0	0%		
kWh Saved	0	0	0%		
kW Demand Reduced	0	0	0%		
Therms Saved	Ramp up	0	0%		
GHG Emissions Reduced	0	0	0%		

ESA Program Pilot Plus and Pilot Deep is a joint pilot program with SoCalGas and Southern California Edison (SCE), where pre-selected customers residing in single family homes may opt in to participate. Participants in Pilot Plus/Deep will receive measures that may help them save 5% to 50% of their energy usage.

SoCalGas and SCE are currently conducting competitive solicitations to select a single third-party Program Implementer to deliver Pilot Plus/Deep gas and electric program services. A contract with the successful bidder is expected to be finalized in the third quarter of 2022, with anticipated program launch in January 2023.

#### 1.1.2 Program Measure Changes

No measure changes occurred in July 2022.

#### 1.2. ESA Program Customer Outreach and Enrollment Update

## 1.2.1. Provide a summary of the ESA Program outreach and enrollment strategies deployed this month.

As SoCalGas moves from the goal of homes treated to therms savings, the

purpose of ongoing communications is to help build necessary awareness, recognition, and trust so that customers are willing to engage with and participate in the program. At this time, SoCalGas is concentrating efforts in ZIP codes with low ESA Program enrollment that are also Disadvantaged Communities (DACs), targeting current CARE customers who have not received ESA Program measures since 2016 in those areas. SoCalGas continued marketing and communication efforts to increase program awareness and reduce barriers that prevent customers from participating. It is anticipated that a customer's current participation in CARE may prompt them to learn more about and participate in the ESA Program.

## 1.2.2. Customer Assistance Marketing, Education and Outreach for the CARE and ESA Programs.

#### **Ethnic and Mass Media Campaign**

SoCalGas did not launch a paid media effort during the month of July.

#### **E- Newsletter**

SoCalGas did not participate in any E-Newsletter campaigns related to lowincome programs during the month of July.

#### **Energy Savings Assistance Program - Emails**

SoCalGas sent approximately 17,928 emails in July. The email included a high-level explanation of the program, shared a list of available measures that customers may qualify for, and encouraged customers to visit the program web page or call the program's direct line to learn more.

#### **Energy Saving Assistance Program - Direct Mailings**

SoCalGas sent approximately 23,548 direct mail letters in English and Spanish in July. The letter included a high-level explanation of the program, shared a list of available measures that customers may qualify for, and encouraged customers to visit the program web page or call the program's direct line to learn more.

#### **Energy Savings Assistance Program – Text Messaging**

SoCalGas sent approximately 21,529 text messages in July. The message focused on how the customer may qualify for home improvements by professional contractors at no cost, and encouraged them to learn more using the program vanity URL (socalgas.com/Improvements).

#### **Energy Savings Assistance Program - Bill Inserts**

SoCalGas did not send any bill inserts during the month of July.

#### **Energy Savings Assistance Program - Web Activities**

There were 483 internet-generated leads for the ESA Program during the month of July from all channel activities conducted in previous months. The leads are being pursued by SoCalGas ESA Program contractors.

#### Energy Savings Assistance Program – Social Media Activity

SoCalGas posted an ESA Program social media post to Twitter and Facebook in July. The Facebook post reached 1,436 unique viewers and generated 6 link

clicks. The Twitter post resulted in 771 impressions and 45 total engagements.

#### Community Outreach & Engagement – ESA Program and CARE

SoCalGas provides customer program information regarding its interactions with the community that facilitates participation in its Low-Income Programs. On an ongoing basis, SoCalGas Regional Public Affairs meets with various community groups – representing both the general population and low-income customers.

CARE and ESA Program information is distributed at the events that SoCalGas or its representatives attend. A complete listing of outreach events that SoCalGas participated in during the month of July can be found in Appendix A.

Community Based Organizations (CBOs) and Faith-Based Organizations (FBOs) also constitute a key component of the grassroots tactics. These organizations serve as trusted sources of information on the CARE and ESA Programs and provide the community with information on enrollment. A partial list of the organizations, their primary focus, and the counties and communities they serve follows.

211 LA County is a multilingual referral phone number for Los Angeles County. As a result of SoCalGas' close working relationship with 211, callers learn about the ESA Program and CARE when they are put on hold, and representatives are trained to follow up with callers on these programs, even if utility assistance was not the original purpose of the call. The organization provides monthly reporting

on the categories of service calls and zip codes of the callers. In addition to operating a crisis-information helpline, 211 also attends community events, and through their relationship with SoCalGas, they discuss low-income programs as part of their outreach. During the month of July, 211 LA participated in one (1) outreach event. Customer Assistance Programs were also promoted through four (4) social media postings. In total, 173 callers were informed about the CARE Program, with eight (8) callers interested in the ESA Program.

SoCalGas Customer Assistance Programs started a collaboration with Walking Shield in February 2021. Walking Shield's mission is to improve the quality of life for families in Orange and Los Angeles Counties by coordinating programs that provide shelter, healthcare, community development support, educational assistance, employment development, and humanitarian aid. Also, through this partnership, Walking Shield provides SoCalGas Customer Assistance Program information to the community by utilizing social media platforms and newsletters, and via phone and virtual meetings with clients. In the month of July, Walking Shield held 20 one-on-one virtual/phone meetings where they discussed SoCalGas' Customer Assistance Programs, provided brochures, and explained details of the programs. Eight (8) program applications were submitted during these meetings. Walking Shield also emailed a total of 25 participants from their education program with information on SoCalGas' Customer Assistance

program information and links via Facebook, Instagram, Twitter, LinkedIn, and Walking Shield Scholars.

The mission of Catholic Charities of Orange County is to provide service to people in need, to promote their voice in society, and to call on the Church and all people to do the same. Catholic Charities of Orange County works with charitable services such as CalFresh (Food Stamps) Outreach/Applications Program, Camp Re-Creation For Adults And Children With Special Needs, Cantlay Food Distribution Center, Catholic Campaign For Human Development, Catholic Charities Auxiliary, Catholic Charities of Orange County, Inc., Immigration and Citizenship Center, L'arche Wavecrest, Natural Family Planning, New Hope Crisis Counseling Hotline, Snap-Ed (Nutrition Education and Obesity-Prevention Program), Society of St. Vincent De Paul and The Orange Catholic Foundation. Catholic Charities of Orange County promotes SoCalGas' Customer Assistance Programs through all these avenues. In the month of July, Catholic Charities of Orange County distributed SoCalGas Customer Assistance Programs material to 1,680 individuals that came to various food pantry events.

Another partnership in Orange County has been developed with Families

Forward. Families Forward is an organization that has been helping families in
need achieve and maintain self-sufficiency through housing, food, counseling,
education, and other support services. Families Forward holds strong to its
commitment to the values of dignity, empowerment, accountability, community

spirit, and hope since 1984. A key factor for success is Families Forward's commitment to collaborate with many organizations to end family homelessness in Orange County, including Orange County United Way, the Commission to End Homelessness, First 5 Orange County and many other partner agencies and foundations. In the month of July, 375 families received CARE Program information during their food distribution. In addition, CAP information was posted on the Families Forward community resource page under their rental and assistance section as well as under their COVID-19 support page. These pages garnered 223 total views in the month of July.

A partnership was established in 2020 with the Center Auxiliary for Recruitment, Education and Service which is the auxiliary for the Los Angeles County + USC Medical Center. This program is also known as CARES. Los Angeles County + USC Medical Center is one of the largest public hospitals in the country ensuring that treatment is available to every member of the community. CARES is a California nonprofit corporation, providing financial support and volunteer services. Its primary mission is to benefit patients by adding comfort to their hospital stay and providing services which help the patients and their families access quality healthcare. Through this partnership, CARES provides SoCalGas CAP information in their senior food distributions, CARES Child and Family Program, Obstetrics department and information stands placed throughout the medical center. In addition, SoCalGas will be invited to speak to staff at the medical centers who provide information to patients about the program. In

July, the Los Angeles County + USC Medical Center Chaplin Department sent out 25 emails to their contacts sharing CAP information. Customer Assistance Program information was also shared with 627 individuals at two food distribution events.

To assist with grassroots outreach, SoCalGas also works with counselors from Worksite Wellness, a CBO in Los Angeles County that provides outreach to lowincome working families. Counselors visit workplaces in south Los Angeles and neighboring communities to deliver wellness seminars and discuss no-cost/lowcost health care services. While informing workers of Medi-Cal eligibility, the counselors also inform the workers of the CARE Program. In July, Worksite Wellness staff offered virtual Health Education presentations, in addition to distributing sanitation care packages, vouchers for food boxes, and supplies to low-income families. These presentations have also been made available inperson at local parks. The presentations reached 867 clients while 263 clients attended Community Health classes in-person or online last month. Staff also provided enrollment assistance to 108 families that qualified for Customer Assistance Programs based on Medi-Cal, MyHealthLA, or Covered California participation. Enrollments are still being conducted over the phone, while others are being done in-person as the Worksite Wellness office remains open at 100% capacity.

SoCalGas also collaborates with LIFT-Los Angeles. LIFT partners with

community and early childcare organizations who refer parents and caregivers to SoCalGas' services (parents can also contact LIFT directly). While these community institutions are focused on helping children develop and thrive, LIFT concentrates on engaging and supporting their parents. LIFT works to build a strong, trusted relationship with each parent and/or caregiver centering around family goals that include increasing savings and reducing debt, finding highquality educational opportunities, and securing jobs that can provide more economic stability. Members and coaches meet at least once a month to make progress towards their goals. LIFT also provides families with funds to meet emergency needs and support long-term goals and connects parents to a broader community of local resources and partnerships such as SoCalGas' Customer Assistance Programs. This month, LIFT worked to provide over 136 members with SoCalGas' CAP information. Due to the COVID-19 emergency, as of March 16, 2020, LIFT switched its programming to virtual coaching so their services to parents could continue uninterrupted. LIFT's ability to be nimble and pivot to virtual has meant that they are able to see more members virtually than the inperson meetings. Since transitioning to virtual coaching, LIFT-LA has seen an increase in one-on-one virtual coaching sessions along with urgent wraparound supports.

In the Southeast region of Los Angeles County, SoCalGas collaborates with Human Services Association (HSA), which is a private nonprofit agency whose principal mission is to provide families with compassionate and comprehensive care to promote wellness and build strong communities. HSA was founded in Bell Gardens as an outreach effort of the Presbyterian Church USA. Today, HSA serves over 20,000 clients annually on a non-sectarian basis with a range of services that addresses the unique and shared needs of clients of all ages. During the month of July, 28 people were provided information about SoCalGas Customer Assistance Programs.

A partnership with St. Barnabas Foundation (SBSS) in Los Angeles County was formed in 2018 to assist with the growing number of older adults in SoCalGas' service territory who lack basic developmental tools. The impacts of COVID-19 have affected most events with the organization. SBSS works with vulnerable population and provides one-on-one case management phone calls where they can introduce SoCalGas' Customer Assistance Programs to clients directly as well as provide translations and answer common questions about their gas bill. In the month of July, Customer Assistance Programs were discussed with 4 clients during one-on-one case management phone calls. Multilingual Customer Assistance Programs collateral materials were also distributed to 429 clients during at-home meal deliveries. Digital materials were also posted to SBSS's social media profiles and website; the website page with SoCalGas program information garnered 4,300 pageviews in the month of July.

In Santa Barbara County, SoCalGas continues to work with Unity Shoppe, a CBO that serves low-income families, children, seniors, and persons with disabilities.

The store-front facility in downtown Santa Barbara serves approximately 17,000 families per year. Each family meets with a counselor providing an opportunity for one-on-one discussion on SoCalGas' low-income programs. This month due to the COVID-19 emergency, Unity Shoppe did not perform in-person activities of introducing Customer Assistance Programs to their partner agencies that work in referrals of low-income clients or agencies representing schools, infant & children's programs, medical assistance programs, and veteran outreach services. However, for the month of July, Unity Shoppe was still able to provide information on SoCalGas' Customer Assistance Programs to over 1,615 participants. Due to the COVID-19 pandemic, Unity Shoppe has seen an increase in participants, and in March 2020 started efforts to respond through home deliveries which included grocery deliveries to homebound seniors and the disabled.

Ventura County has a very large population of indigenous speakers (residents who speak neither English nor Spanish, but speak various indigenous languages, such as Zapoteco or Mixteco). The Mixteco Indigena Community Organizing Project (MICOP) reports that 20,000 indigenous speakers reside in Ventura County. To reach out to these residents and customers – primarily farmworkers and persons with limited English proficiency – SoCalGas collaborates with MICOP to extend awareness of the CARE Program. MICOP provides ongoing awareness, and SoCalGas schedules periodic sponsored events to provide direct outreach. Due to the COVID-19 pandemic, MICOP has leveraged its radio

resource and has provided information on customer assistance programs through their radio stations. In July, MICOP informed 68 community members on Customer Assistance Programs via phone calls and provided 12 PSAs on their radio station.

Also in Ventura County, SoCalGas works with Food Share Ventura County, an organization that provides food for over 75,000 people monthly. Food Share is a member of Feeding America, the nation's largest hunger-relief network of food banks, as well as the California Association of Food Banks. In the month of July, Food Share Ventura County distributed 5,735 "Emergency Box Distributions" and "Senior Kit Distributions" with SoCalGas' Customer Assistance Programs materials at various locations throughout Ventura County, as listed individually in Appendix A.

In Oxnard, SoCalGas has partnered with El Concilio, a CBO that is a service center for the rural low-income, limited, or non-English speaking community. El Concilio, transitions low-income families by providing services that integrate them into the community to assist them in becoming self-sufficient, engaged and greater contributors to the community. In July, El Concilio distributed CAP information to 246 attendees that visit their office.

In San Luis Obispo County, a partnership has been established with Center for Family Strengthening – Promotores Collaborative (CFS- Promotores

Collaborative). This organization aims to develop a sustainable, diverse, and comprehensive culture that promotes equal access to community resources and services among all members of the Hispanic community in San Luis Obispo County. The Promotores are provided with the tools needed to work as advocates, change agents, and partners with local agencies for positive change. Through this partnership, 20 Promotores located in Paso Robles, San Miguel, Shandon, Atascadero, San Luis Obispo, Los Osos, Five Cities and Nipomo have been trained on the SoCalGas CARE Program. The Promotores are actively participating in food bank distributions and use that platform to inform customers on SoCalGas Customer Assistance Programs. In addition, CAP information is disseminated in parenting classes and support programs as well as their social media outlets.

A new collaboration recently began with The Link Family Resource Center (The Link) in San Luis Obispo County. The Link provides support to accessing food, housing, clothing, health care, and parent education. The Link also assists with navigating the social services system for mental health services, disability benefits, drug and alcohol recovery, adoption and guardianship support and family reunification. The Link is disseminating CAP information to the community members in San Luis Obispo.

In our Southern Desert region, SoCalGas partners with FIND Food Bank. FIND Food Bank is the Desert's regional food bank and is the only regional food bank

serving eastern Riverside and southern San Bernardino Counties. FIND distributes over 12 million pounds of food assistance annually to an average 90,000 individuals each month across the service area. FIND operates 22 FIND Mobile Market Distributions and a network of over 66 community-based partners whose programs include food pantries, soup kitchens, after-school and summer care, senior centers, Faith-Based Organizations, and homeless shelters. Through its affiliations with Feeding America and the California Association of Food Banks, FIND represents the Desert Community at regional, state, and national levels to advocate for the most vulnerable populations suffering from food insecurity. For the month of July, FIND Foodbank's partnership with SoCalGas led to 2,520 one-on-one outreach opportunities to present SoCalGas' CAP information in 14 of the coverage areas they serve. This month the following coverage areas were visited: Bermuda Dunes, Cathedral City, Coachella, Desert Hot Springs, Indio, La Quinta, Mecca, North Palm Springs, Oasis, Palm Desert, Palm Springs, Rancho Mirage, Thermal and Thousand Palms.

In the Eastern San Fernando Valley, SoCalGas has developed a collaborative effort with El Nido Family Source Centers. El Nido is regarded as a nonprofit leader in Los Angeles – an integral part of the fabric of the communities it serves – providing critical social services in the most disadvantaged and under-resourced neighborhoods of LA County. With more than 90 years of experience and with programs that serve ethnically diverse clients of all ages – from newborns to toddlers to teens and into adulthood – El Nido transforms the lives of tens of

thousands of vulnerable individuals across Los Angeles each year. Staff distributed information regarding SoCalGas' Customer Assistance Programs to 455 individuals that visited/received assistance at their site for the citywide Emergency Rental Assistance Subsidy Program, Temporary Rent Subsidy for tenants in the City of Los Angeles who are unable to pay rent due to circumstances related to the COVID-19 pandemic.

In the Southeast region of Los Angeles County, SoCalGas partners with Southeast Community Development Corporation (SCDC), a non-profit organization addressing the serious social and economic issues existing in the Southeast's eight member cities of Bell, Bell Gardens, Commerce, Cudahy, Huntington Park, Maywood, South Gate, and Vernon. SCDC was created based on the belief that community problems must be solved by the community itself and is committed to utilizing resources within the community. With local funding sources, SCDC has continued to be a strong investment in the communities it serves. SCDC has a history of managing community projects and producing positive results. It has organized bus shuttles for the cities of Montebello and Huntington Park, administered a federally funded home renovation project for the city of Huntington Park, administered a 2020 Census Questionnaire Assistance Center, distributed loans through the Small Business Micro Loan Program, administered a business assistance center, formed a Southeast Health Coalition, and co-sponsored a college scholarship program and college conference fair for students in the Southeast area. The organization has since expanded to the rest of the county and

works as a resource in many different areas including education and enrollment of customers into SoCalGas' Customer Assistance Programs. For the month of July, SCDC shared information on Customer Assistance Programs through three (3) events, reaching a total of 57 individuals. Information was also shared at one (1) workshop and through their newsletter.

Since 1980, Inner City Law Center (ICLC), a non-profit law firm, has provided free legal services to the vulnerable residents of Los Angeles. ICLC promotes access to decent, safe, and fully habitable housing for the enormous number of homeless and working-poor families and individuals residing in Los Angeles' inner city neighborhoods. It is the only full-time provider of legal services headquartered on Skid Row, fighting for justice for low-income tenants, working poor families, immigrants, people who are living with HIV/AIDS or are disabled, and veterans. In July, through their partnership with SoCalGas, information regarding SoCalGas' Customer Assistance Programs was distributed to 109 tenants to new Rent Escrow Account Program (REAP) units and habitability-potential buildings. Approximately 50% of these tenants were already enrolled in programs. ICLC did not receive any inquiries with additional questions.

This year, SoCalGas has entered into a new partnership with ONEgeneration, a non-profit focused on providing intergenerational care and services. Operating throughout the western San Fernando Valley, ONEgeneration serves a variety of constituents and communities. These range from low-income, homebound, and medically frail senior citizens to developmentally disabled or at-risk youth to

infants and children up to six years old. They also service diverse, multiethnic communities, with program participants speaking a number of languages. In July, ONEgeneration hosted or attended eight (8) community events where staff provided collateral materials and information about Customer Assistance Programs to attendees. Their bi-monthly newsletter was also distributed electronically to 8,000 households.

In 2021, SoCalGas also began partnering with Veterans Legal Institute. Based in Orange County, Veterans Legal Institute facilitates pro bono legal assistance to homeless, at-risk, disabled, and low-income current and former service members. Through their core values of outreach, compassion, leadership, empowerment, and quality advocacy, their organization aims to overcome barriers for veteran self-sufficiency. In the month of July, Veterans Legal Institute participated in one (1) event where SoCalGas Customer Assistance Programs information was distributed to 22 attendees and created two (2) social media posts seen by 86 people online. Additionally in June, 206 online Customer Assistance Programs applications were emailed to Veterans Legal Institute clients, which included a detailed message and link to the SoCalGas Customer Assistance Programs website.

In partnership with SoCalGas, The Vietnamese Community of the Southern Californians (Viet SoCal) works to promote assistance programs to Vietnamese communities in Orange County and across Southern California. Viet SoCal

publishes local Vietnamese news online, advocates for Vietnamese residents, and offers community-based programs. In July, informational materials about SoCalGas Customer Assistance Programs were distributed to 29 families at a food bank event. Materials were also distributed to 693 participants attending 22 workshops providing information on U.S. citizenship. Viet SoCal also published information about Customer Assistance Programs daily in their newspapers, *Nguoi Viet* and *VietMy*. Additionally, VietSoCal's partnership with Radio Bolsa allowed dissemination of SoCalGas programs information to thousands of listeners on a weekly basis.

SoCalGas Customer Assistance Programs was able to commence a partnership with MEND poverty (MEND). MEND established operations in Pacoima, where it continues to provide food, clothing, one-on-one case management and support services to low-income individuals and families. For 50 years, MEND has continuously served the most vulnerable in the community, including those who are homeless, unemployed/under-employed, very low income, and older adults. In July, MEND staff provided outreach by distributing materials with CAP information to 3,291 community members in Pacoima, Sun Valley, Burbank, Panorama City, and Lake view Terrace. They also regularly provided CAP outreach through their Rental Assistance Appointments.

In the month of July, SoCalGas Customer Assistance Programs continued its collaboration with Goodwill Industries of Orange County. Goodwill works to

enhance people's dignity and quality of life by strengthening their communities, eliminating their barriers to opportunity, and helping them reach their full potential through learning and the power of work. Local Goodwill organizations are innovative and sustainable social enterprises that create job training programs, employment placement and other community-based programs by selling donated clothing and household items in more than 3,300 Goodwill stores. Goodwill of Orange County is assisting SoCalGas Customer Assistance Programs by displaying CAP information in their stores and resource centers as well as educating their employees on these programs. In the month of July an estimated 79,599 flyers were distributed to customers at various Goodwill locations in the cities of Anaheim, Westminster, Santa Ana, Fullerton, Garden Grove, and Cypress.

#### **Tribal Outreach Activity**

The COVID-19 pandemic has continued to hamper SoCalGas' ability to conduct in-person outreach with the majority of its partners and organizations, including as it relates to Tribal Outreach. There are 20 Federally Recognized Tribes within SoCalGas' service territory, of which only seven have residential gas service meters, and are primarily on leased lands. SoCalGas' outreach efforts focus on working with tribal organizations and members in order to help build awareness on SoCalGas' Customer Assistance Programs (ESA, CARE, Medical Baseline, Etc.) and build trust amongst the community despite the majority not having access to natural gas service.

SoCalGas engages in ongoing collaborative outreach efforts with Southern California Indian Center (SCIC). SCIC is a non-profit organization focused on serving and promoting self-sufficiency in American Indian, Alaskan Native and Native Hawaiian communities across Los Angeles, Orange and Riverside Counties. Their constituency consists of the largest concentration of American Indian/Native Alaskans in the United States, covering over 350 tribal groups. They are particularly dedicated to supporting community efforts in workforce development, youth education, family support, and multimedia training. Details regarding specific events that took place during the month of June can be found in Appendix A.

#### **Disability Community Outreach**

SoCalGas continues to work with organizations in the disability community such as Fiesta Educativa, an organization that focuses on helping Latino families that have family members with special needs. This organization performs disability outreach and community events in Los Angeles, Riverside, San Bernardino, and Orange Counties. In the month of July, Fiesta Educativa continues to hold virtual workshops through Zoom due to the COVID-19 emergency and in person workshops. The areas covered are Los Angeles, Arcadia, Whittier, Monterey Park, and San Gabriel.

SoCalGas also has an ongoing partnership with Blindness Support Services Inc., an organization that has a specialized history of providing direct program services to individuals who are blind or visually impaired on a one-on-one basis. The organization provides assistance in Riverside and San Bernardino counties and works with individuals who have visual impairments to become more independent and adapt to the challenges they face. The counselors have been trained on the CARE and ESA Programs and have a plan in place to provide outreach and enrollment in SoCalGas' programs. Due to the COVID-19 emergency, Blind Support Services has changed its programming to provide one-on-one assistance through mail and phone calls. In July, Blind Support Services provided one-on-one touchpoints to 24 households with seniors and individuals with disabilities, providing them with information on SoCalGas' Customer Assistance Programs.

In addition, SoCalGas works with Southern California Resource Services for Independent Living (SCRS-IL). A cross-disability, non-residential, disability rights organization, SCRS-IL empowers people with any disability to live full and independent lives by committing to building an inclusive community that recognizes the dignity, humanity and worth of all people. Through comprehensive Independent Living and Employment Services provided by well-trained staff, the unified center supports people with disabilities in transforming their lives through their own choices of how they live, work and participate in their community. SCRS-IL is committed to the founding principles of independent living, self-advocacy and personal empowerment. During the month of July, SCRS-IL was able to disseminate Customer Assistance Program information to 1,168 community members through their PPE distributions.

Frank D. Lanterman Regional Center (Lanterman) is one of 21 regional centers in the state of California that together serve individuals with, or at risk for developmental disabilities and their families. Lanterman is a private, non-profit, that operates under contract with the State of California through the Departmental of Developmental Services. Lanterman offers lifelong services and supports for approximately 11,500 individuals with developmental disabilities. Lanterman Regional Center works together with client, families, services providers, and communities to provide quality services and supports that address an individual's unique strengths and needs. Lanterman's service area includes Hollywood-Wilshire, Central Los Angeles, Glendale, Burbank, La Cañada-Flintridge, La Crescenta and Pasadena. Lanterman holds training events for the following cultural groups throughout its service area: Korean, Filipino, Armenian and Hispanic. Most of the clients are at or below the national poverty level. Through the SoCalGas partnership, CAP information is provided to all individuals seeking assistance through the Lanterman regional center. During the month of July, Lanterman Regional Center facilitated four (4) weekly food distributions and distributed 28 boxes.

Based in the City of Los Angeles, Disability Community Resource Center (DCRC) partners with SoCalGas to further their mission of supporting peer-led programs and services for people with disabilities. The organization is a Center for Independent Living, imparting to its constituents self-determination, accessible styles of living, and the fullest possible participation in community life.

Among its initiatives, DCRC recruits persons with disabilities as staff members, assists with coordinating events and activities for local disability communities, and advocates public policy eliminating discrimination or other barriers for persons with disabilities. In the month of July, DCRC staff distributed Customer Assistance Program information at three (3) weekly food distribution events to 42 individuals with their fresh produce.

SoCalGas Customer Assistance Programs collaborates with OC Autism Foundation (OCAF). OCAF directly impacts the lives of children and adults who are affected by Autism Spectrum Disorder and their families. OCAF's goal is to educate, empower & employ individuals affected by Autism and other related disabilities and their families. In the month of July, OCAF had one (1) major community event in the City of Industry. Through this event, customer assistance programs information was distributed to approximately 500 attendees. This month, OCAF was able to distribute CAP information to over 200 contacts through their crisis call line. They also shared Customer Assistance Program information on their social media channels and via the OC Health & Education Talkshow every Tuesday on Channel 56.10, YouTube, FB Live and www.littlesaigontv.com. A July Facebook and Instagram post with CARE information was posted for OCAF's 2,359 Facebook followers and 553 Instagram followers. OCAF has a monthly newsletter that reaches over 5,250 OCAF members and a monthly Kids Club subscription program that reaches over 300

members. Both the newsletter and subscription program include SoCalGas customer assistance programs links.

Details regarding specific Disability events that took place during the month of July can be found in Appendix A.

#### **Outreach by Field Employees**

Although some temporary restrictions regarding entering customers' homes due to health and safety concerns remain in place, field service employees continue to distribute CAP brochures to customers when entering customer premises.

Throughout the year, the CAP Outreach Team has distributed supplemental deliveries to individual bases on an as-requested basis. SoCalGas launched an automated system that allows operating bases to request CAP brochures directly which has continued through the month of July. This option is in addition to the regular system-wide semi-annual deployment of CAP brochures to operating bases.

#### 1.2.3. Managing Energy Use

Throughout the ESA Program enrollment and assessment process, program representatives discuss energy use with customers to tailor delivery of energy education to each individual customer. For example, educating the customer on recommended thermostat settings ensures their home remains comfortable, their energy use decreases, and their furnace does not have to work unnecessarily hard. Customers are also provided guidance on various energy industry labels such as

EnergyGuide and ENERGY STAR which may assist customers in determining the appropriate appliances for their home. These and many other details and tips are offered through verbal discussions and either a physical Energy Education Guide or an online version of the Energy Education Guide.

#### 1.2.4. Services to Reduce Energy Bill

Prior to ESA Program enrollment, customers are informed of the potential energy and bill savings that they would benefit from by having their home serviced by an ESA Program contractor. As mentioned above, throughout enrollment, assessment, and energy education customers are informed of ways to reduce their energy use and energy bills. In addition to discussing the benefits of the ESA Program, customers are also informed of other customer assistance programs including CARE, which provides a 20% discount on their energy bill. Finally, the principal benefit of installing ESA Program measures is to reduce energy consumption and provide bill savings.

#### 1.3. Leveraging Success Evaluation, Including CSD

In 2022, leveraging opportunities with municipalities and water agencies remains a high priority in providing comprehensive energy savings to joint customers, especially for those customers not in a joint IOU service territory. SoCalGas is able to provide administrative and co-funding opportunities to electric and water providers who might otherwise not offer these energy savings measures.

Water leveraging agreements provide the ability for water agencies to capture water savings through the co-funding opportunities. Year to date, \$797,018 has been co-funded to support the installation of High-Efficiency (HE) clothes washer and other related water measures. Some water agencies also co-fund low-flow shower heads, faucet aerators, thermostatic shower valves and tub spouts. The participating water agencies include:

- Eastern Municipal Water District
- Fontana Water Company<sup>2</sup>
- Liberty Utilities, formerly Park Water Company<sup>3</sup>
- Metropolitan Water District (MWD)
- San Gabriel Valley Water Company<sup>4</sup>
- California American Water
- Moulton Niguel Water District
- Elsinore Valley Municipal Water District
- Western Municipal Water District
- Rancho California Water District

For the purpose of helping mitigate the impact of drought in the state, SoCalGas recently entered into an agreement with MWD to provide installations of cold-water measures such as premium efficiency toilets and smart irrigation controllers through SoCalGas' ESA Program. These measures will be provided to SoCalGas' customers in MWD's territories until June 30, 2024 or budget exhaustion.

<sup>&</sup>lt;sup>2</sup> Fontana Water Company serves the following communities: Fontana, Rialto, Rancho Cucamonga, Ontario, and unincorporated areas of San Bernardino County.

<sup>&</sup>lt;sup>3</sup> Liberty Utilities, formerly Park Water Company, serves the Compton/Willowbrook, Lynwood, and Bellflower/Norwalk water systems.

<sup>&</sup>lt;sup>4</sup> San Gabriel Valley Water Company serves the following communities: Arcadia, Baldwin Park, El Monte, Industry, Irwindale, La Puente, Montebello, Monterey Park, Pico Rivera, Rosemead, San Gabriel, Santa Fe Springs, South El Monte, West Covina, Whittier and unincorporated portions of Los Angeles County, in the communities of Bassett, Hacienda Heights, Los Nietos and South San Gabriel.

In addition to the water leveraging opportunities, SoCalGas is working with municipal electric providers through the ESA Program. SoCalGas administers programs for the following municipal electric providers:

- Anaheim Public Utilities
- Colton Public Utilities
- Pasadena Water and Power
- Riverside Public Utilities

Providers have reported 2022 activity noted below. Some of the electric measures installed include LEDs, Smart Power Strips, Torchiere Lamps, A/C Tune-ups, Refrigerator Assessment, Duct Testing & Sealing and Room A/C Replacement.

Qualifying measures vary per electric provider and availability of funding.

Municipal Electric Provider	Participating Customers
Anaheim Public Utilities	153
Colton Public Utilities	0
Pasadena Water and Power	2
Riverside Public Utilities	456
Total	611

#### **Affordable Broadband**

California Emerging Technology Fund (CETF) is currently promoted on SoCalGas' website (socalgas.com/Assistance and socalgas.com/Asistencia) and via monthly CARE emails to residential customers. In addition to promoting CETF via marketing channels, SoCalGas includes CETF information in ongoing CBO training presentations. SoCalGas will continue to cross-promote affordable broadband messaging when relevant and appropriate. The ESA Program is also actively working with CETF to include CETF promotional flyers in SoCalGas Energy Education kits in the coming months.

1.3.1. Please provide a status of the leveraging effort with CSD. What new steps or programs have been implemented? What were the results in terms of new enrollments?

SoCalGas continues to explore opportunities to collaborate with various organizations and key stakeholders, including the California Department of Community Services & Development (CSD), to leverage program enrollment. On April 2, 2019, SoCalGas and CSD executed a Low-Income Weatherization Program (LIWP) cost reimbursement agreement for installation of qualifying ESA Program masures to eligible customer

#### 1.4. Workforce Education & Training

1.4.1. Please summarize efforts to improve and expand ESA Program workforce education and training. Describe steps taken to hire and train low-income workers and how such efforts differ from prior program years.

SoCalGas provides two (2) areas of training: 1) Enrollment and Assessment (E&A); and 2) ESA Program Field Operations. In response to COVID-19 restrictions, SoCalGas completed development of an online E&A curriculum in May 2020. Implementation of the curriculum as well as online testing began in June 2020. SoCalGas began presenting field operations training online in September 2020 and is continuing to address certain challenges due to the technical nature of the subject matter.

The year-to-date training results are as follows.

SoCalGas Enrollment and Assessment Training						
Q1 Q2 July Total						
Attended Class	59	63	28	150		
Tested	59	63	28	150		
Passed	40	39	18	97		
Enrollment Rate*	68%	62%	64%	65%		
*Enrollment Rate is Passed/Tested						

SoCalGas Field Operations Training								
Class Type	Q1		Q2		July		YTD Total	
	No. of Classes	No. of Students						
Wx / NGAT								
Initial	2	8	4	5	1	5	7	18
HVAC Initial	3	21	3	10	0	0	6	31
Wx / NGAT Refresher	1	12	7	51	1	9	9	72
HVAC								
Refresher	1	4	6	52	0	0	7	56
Grand Total	7	45	20	118	2	14	29	177

#### 1.5. Studies and Pilots

#### 1.5.1. ESA Program Studies

#### 2022 Low Income Needs Assessment (LINA) Study

The Low-Income Needs Assessment (LINA) is a mandated study required to be completed every three (3) years per AB 327 and PUC Sec. 382(d). The 2022 LINA is focused on understanding the energy needs of California's large low-income renter population including those living in single family homes as well as different types of multifamily properties. In particular, the study will (a) identify renter needs (or a lack of needs) addressed or not addressed by the program (b) identify needs among specific sub-groups of renters, (c) outline program, policy and market barriers and potential solutions to serving the rental market, and (d) as appropriate, recommend how ESA Program may better assist renters with the bill

savings and/or mediate Health/Comfort/Safety (HCS) Hardships. The study is expected to employ multiple methods of data collection and analysis including review of existing research, analysis of existing secondary data, collection, and analysis of survey data with rental customers and interview data with renters and landlords of different types of properties.

The California Investor-Owned Utilities (IOUs) awarded the project to Evergreen Economics in January 2021, through a competitive bidding process. Southern California Edison (SCE) is the lead utility of the study.

Evergreen Economics prepared the interim report and the study team, comprised of the four IOUs, reviewed and commented on the report. Evergreen applied the IOUs' comments. Evergreen is performing interviews with the contractors with the help of landlords and tenants. The goal of these efforts is to understand the barriers to the ESA Program. The study is on track to be completed by December of 2022 as planned.

#### **Categorical Eligibility Study**

The IOUs operate three (3) energy assistance programs for income qualified households. The three (3) programs include two (2) reduced rate programs, the CARE and FERA Programs, as well as the direct install ESA Program.

Categorical programs are means-tested low-income assistance programs<sup>5</sup> in which the customer's income is verified by the appropriate state and federal agencies.

All low-income programs allow categorical program participations to be eligibly enrolled.

The Categorical Eligibility study is to evaluate relevant categorical programs and analyze how the eligibility requirements and process of the categorical programs align with the income guidelines of the ESA Program, CARE and FERA.

The statewide Study Working Group has finalized the Scope of Work for the study. The Request for Proposal (RFP) was published in February. The IOUs and ED scored all proposals and selected a consultant for this project through a competitive bidding process. San Diego Gas and Electric (SDG&E) is the lead utility of this study. The study was kicked off in July 2022. The draft work plan and draft webinar slides prepared by Evergreen Economics are being reviewed by study team currently. Study is scheduled to be completed by December of 2022.

#### **ESA Program CAM Process Evaluation**

The process evaluation has two (2) primary interrelated objectives: (1) To assess the relative effectiveness of the IOUs' current Multifamily Common Area Measures (MF-CAM) delivery and implementation strategies, and provide

<sup>&</sup>lt;sup>5</sup> See Public Assistance Programs via: California Alternate Rates for Energy CARE | SoCalGas.

recommendations where improvements could be made and; (2) to identify what data currently exist and may be needed to assess performance and success as defined by the core objectives of the initiative. Results and recommended data collection that are later incorporated into program implementation processes will facilitate more reliable evaluations of the impacts of common area measures installed in multifamily properties. In addition, results of the process evaluation are expected to inform future program designs targeting the low-income MF sector.

The IOUs awarded the project to Resources Innovation (formerly Nexant Inc.) in July 2021, through a competitive bidding process. Pacific Gas & Electric (PG&E) is the lead utility of the study.

To date, Resources Innovation (RI) has completed a project mid-point memo. A public presentation was conducted in February. The remaining tasks for the process evaluation include participant surveys and in-depth interviews, California Public Utilities Commission (CPUC) and tenant interviews, creating customer journey maps, and identifying data collection needs to support the recommended impact evaluation approach. The IOUs finished reviewing the draft report and provided their comments to RI. RI discussed the comments with the study team and applied the comments to the report. The study is to be completed in August 2022, following a third stakeholder workshop to present overall study findings and the publication of a final report.

# 1.5.2. ESA Program Pilot

SoCalGas had no pilot activity in July.

#### 2. CARE PROGRAM EXECUTIVE SUMMARY

## 2.1. CARE Program Overview

# 2.1.1. Please provide CARE Program summary costs.

CARE Budget Categories	Authorized Budget	Actual Expenses to Date	% of Budget Spent
Outreach	\$4,216,431	\$2,237,800	53%
Processing, Certification and			
Verification	\$2,425,658	\$967,712	40%
Information Tech./Programming	\$1,063,935	\$394,733	37%
Pilots	\$80,000	\$3,370	0%
CHANGES	\$437,502	\$205,546	47%
Studies	\$62,500	\$0	0%
Regulatory Compliance	\$610,337	\$231,764	38%
General Administration	\$1,111980	\$619,697	56%
CPUC Energy Division Staff	\$77,250	\$37,656	49%
<b>Total Expenses</b>	\$10,085,593	\$4,698,276	47%
Subsidies and Benefits	\$139,583,569	\$124,929,206	90%
Total Program Costs and Discounts	\$149,669,162	\$129,627,482	87%

# 2.1.2. Provide the CARE Program enrollment rate to date.

CARE Enrollment			
Participants Enrolled	Eligible Participants	Enrollment Rate	
1,782,811	1,606,753	111%	

# **CARE My Account Activity & Enrollments**

In accordance with D.17-12-009, CARE Program enrollment was

integrated within My Account in September of 2017, where applications are now processed in real-time. Once logged into My Account, customers receive message center alerts notifying them that they can apply to the CARE Program if they are eligible, or that they are due for recertification or post-enrollment verification (PEV), depending on their CARE status. Customers may then visit a dedicated CARE Program page within My Account where application processes including enrollment, recertification and PEV are available in English and Spanish. CARE customers may also opt-out of the program if they no longer qualify.

This implementation has increased CARE enrollments, reduced manual processing of applications, and improved customer service by providing real-time status updates and application confirmation. Since its inception, there have been 295,490 successful enrollments, 123,478 recertifications, 7,041 post-enrollment verifications and 21,671 opt-outs. Activity for July is as follows:

CARE My Account Activity					
Transactions Approved % Approved					
Self-certification	5,482	4,414	80%		
Re-certification	3,959	3,794	96%		
PEV	50	41	82%		
<b>Customer opt-out</b>	1,057	N/A	N/A		

<sup>&</sup>lt;sup>6</sup> D.17-12-009 at 45-46 and OP 2.

#### **CARE CSR Enrollment Initiative**

In its PY2015-2017 Application, SoCalGas requested CARE enrollment through Customer Service Representatives (CSRs) when customers call the Customer Contact Center (CCC) to turn-on or back-on service, or to make payment arrangements. D.16-11-022 was issued in November 2016 and in January 2017, SoCalGas' CARE and IT departments began the planning, design, and creation of a CARE template adjacent to both the turn-on and payment extension templates and used specifically by the CCC. Thorough testing, and training of the CSRs took place during the fourth quarter of 2017. CSRs began taking CARE applications over the phone at midnight on February 23, 2018.

During the month of July 2022, CSRs successfully enrolled 9,092 customers in CARE. An additional 2,371 customers preferred to receive a CARE application in the mail. Through this effort, CARE enrollment from inception via the CCC is at 573,663 with an additional 200,569 mailed applications.

There have been no issues reported; however, SoCalGas' CARE department will continue to obtain feedback from the CCC regarding this process. Any issues or concerns reported by the CSRs will be reviewed, and where needed, process changes will be implemented to ensure an even greater customer experience.

#### **CARE Recertifications**

To encourage recertification onto the CARE Program, SoCalGas mails letters to customers as their recertification date approaches. If the customer does not renew their certification, SoCalGas mails a second letter. Customers are given 90 days to respond and complete the request. During the month of July, SoCalGas processed a total of 4,271 on-line renewals.

#### 2.2. Marketing & Outreach

# 2.2.1. Discuss utility marketing activities and those undertaken by third parties on the utility's behalf.

#### **CARE Emails & Enrollments**

Due to the increase in the number of customers with an available email address on file, SoCalGas prioritizes email communication whenever possible to deliver messages in a timely and cost-effective manner. During the month of July, SoCalGas sent approximately 11,438 emails to new customers with a probability of being eligible for the CARE Program. A total of 1,848 customers enrolled using the link within this email. A total of approximately 17,472 emails were sent to existing SoCalGas customers who may qualify for the CARE Program and 8,436 enrolled using the link within this email.

SoCalGas also sends monthly re-apply emails to recapture customers who have fallen off the CARE Program. SoCalGas sent approximately 10,472 emails

encouraging these customers to re-apply in July. 2,600 customers re-applied online using the link from the email they received.

#### **CARE Text Messages & Enrollments**

SoCalGas texts the CARE link to customers with valid mobile phone numbers encouraging them to apply online. In July, SoCalGas sent approximately 23,867 text messages to new customers, existing customers not on CARE, and customers needing to recertify to remain on the program. A total of 1,782 enrollments were generated from text messages sent.

#### **CARE Direct Mail Activity & Enrollments**

During the month of July, SoCalGas sent approximately 16,180 direct mail letters to new customers deemed likely to be eligible for the CARE Program. The letters encouraged customers to enroll online. SoCalGas mailed approximately 25,000 letters directing customers who are not on CARE but who have a high probability of being qualified for CARE, to also enroll online. Additionally, to reach customers who previously participated in the CARE Program but failed to recertify, SoCalGas sends direct mail letters encouraging customers to re-apply online and renew their monthly bill discount. In the month of July, SoCalGas mailed approximately 16,334 letters to customers who failed to renew their CARE eligibility.

As of April 2019, SoCalGas no longer mails paper applications with direct mail

letters. Rather, the letters direct customers to apply online and resulted in 2,031 online enrollments processed in July. These online enrollments are generated when a customer organically searched for and visits the CARE homepage.

#### **CARE Bill Inserts**

SoCalGas did not send a bill insert in the month of July. SoCalGas approved 19 bill insert applications from prior months in July.

#### CARE Social & Mass Media Campaign

SoCalGas launched a mass media campaign in the month of July. This campaign is targeting Hispanic, Chinese, Vietnamese, and Korean communities within the top zip codes/counties identified as having the lowest CARE program penetration rates. This in-language campaign provides program information across multiple channels, including streaming video and radio, out-of-home (OOH) advertising, print, digital, social media, and outreach events to customers who may not be familiar with the CARE program due to potential language barriers. Additional details and results will be shared in the coming months once the campaign is completed.

# 2.2.2. Discuss utility outreach activities and those undertaken by third parties on the utility's behalf.

#### **CARE Third-Party Enrollments & Outreach**

SoCalGas employs third-party bilingual (English and Spanish) contractors to canvass targeted neighborhoods to enroll customers on CARE. These canvassers

generated 842 approved enrollments in July.

In addition to canvassers, CBOs and FBOs constitute a key component of the grassroots tactics. These organizations serve as trusted sources of information on the CARE Program and provide the community with information on enrollment. If a customer is already on the CARE Program, these organizations remind customers to recertify when notified. During the pandemic, these partners have become even more important to help reach customers to obtain information on SoCalGas' assistance programs, and many CBOs have modified their outreach procedures to comply with COVID-19 related recommendations and mandates to continue to serve those in need. For a partial list of the organizations, their primary focus, and the counties and communities they serve, please refer to Section 1.2.2 above.

## **CARE Data Sharing**

To maximize new CARE enrollments and to retain customers already participating in CARE, SoCalGas shares customer enrollment information with other utilities such as Southern California Edison (SCE) and San Diego Gas & Electric (SDG&E). During the month of July, 6,518 customers were enrolled in SoCalGas' CARE Program as a result of inter-utility data sharing activities.

Additionally, CARE shares data with internal programs such as SoCalGas' ESA Program and the Gas Assistance Fund (GAF). Intra-utility efforts in July generated 1,291 CARE enrollments. Coordinating the CARE Program with other

related low-income programs not only results in supporting program participation rates, it also helps increase PEV activities when customer information is shared with programs such as the Low-Income Home Energy Assistance Program (LIHEAP). Since LIHEAP requires upfront proof of income and is a qualifying Categorically Eligible program, once CARE receives LIHEAP customer data, those customers are considered automatically eligible and their "pre-enrollment verification" is used by SoCalGas to meet CARE's PEV requirements. There were 299 customers enrolled through leveraging during the month of July.

#### **California Lifeline**

On April 14, 2020, SoCalGas received a request from the Energy Division (ED) to incorporate co-marketing of the California Lifeline program as part of increased CARE outreach marketing initiatives responding to COVID-19. Per directive from the ED, where feasible and appropriate, new CARE marketing and outreach materials promoted discounted phone services and referred SoCalGas customers to California Lifeline <a href="https://www.californialifeline.com/en">https://www.californialifeline.com/en</a> and the pilot program <a href="https://www.boostmobile.com/plans/cpuc-boost-mobile">https://www.boostmobile.com/plans/cpuc-boost-mobile</a> that connected CARE participants with an active Lifeline promotion. Per direction from the Commission, the CPUC/California Lifeline limited-duration pilot program ended as of June 30, 2021. Therefore, SoCalGas continued to promote California Lifeline but removed promotions of the Boost Mobile pilot program.

In July, SoCalGas continued to display the California Lifeline web link provided

by the ED to the top of its CARE webpage. SoCalGas CARE outreach and marketing initiatives direct traffic from all media, including social media and print campaigns to the CARE webpage, and is therefore an optimal placement of the California Lifeline information, allowing for broader awareness.

In July, SoCalGas also sent emails to new customers, existing customers not on CARE, and customers needing to re-apply for CARE with information about California LifeLine.

## 2.3. CARE Recertification Complaints

2.3.1. Report the number of customer complaints received (formal or informal, however and wherever received) about their CARE recertification efforts, with the nature of the complaints and resolution.

There were no recertification complaints in the month of July.

#### 2.4. Studies and Pilots

#### 2.4.1. CARE Program Studies

2022 Low Income Needs Assessment (LINA) Study

See **Section 1.5.1** above.

Categorical Eligibility Study

See Section 1.5.1 above.

#### **CHANGES** Evaluation

The Community Help and Awareness of Natural Gas and Electricity Services (CHANGES) program was established as a pilot in 2011 to provide in-language energy-related (electric and natural gas) outreach, education, and resolution of needs and disputes, to limited-English proficient (LEP) consumers residing in the four Investor-Owned Utility (IOU) territories<sup>7</sup>.

As per Commission decisions, the CHANGES program is subject to regular evaluations. The following frames the scope of the evaluation.

- "The evaluation will focus on the benefits and cost-effectiveness of CHANGES services delivered to customers, including comparisons to similar initiatives nationwide."
- "On an informational basis, the evaluation will also identify best practices
  that utilities can adopt to avoid or address the problems CHANGES
  customers face and identify ways in which customer information can be
  used to inform CPUC proceedings."
- "The evaluation of CHANGES should also consider whether in the areas served by SMJU (Small Jurisdictional Utilities), CARE funding from the SMJU CARE budget should be provided to support CHANGES activities in those areas if funding for CHANGES has not been provided "On Budget" in those areas."
- <u>D.21-06-015</u>, OP 21 requires that the evaluation, "...include a determination of the most appropriate funding source for the CHANGES program based on the beneficiaries of the program."

<sup>&</sup>lt;sup>7</sup> The Four IOUs include: Pacific Gas and Electric (PG&E), Southern California Edison (SCE), Southern California Gas (SCG) and San Diego Gas & Electric (SDG&E).

<sup>&</sup>lt;sup>8</sup> D.21-06-015, OP 21.

The IOUs and ED selected Opinion Dynamics in January 2022 as the evaluator of this study through a competitive process. PG&E is the lead of this study. The study was kicked off in March 2022 and scheduled to complete in October 2022. Opinion Dynamics presented the final Research Plan at the stakeholder workshop in July 2022. In August, Opinion Dynamics will work on SHE and CBO guides and will solicit IOU and CPUC feedback. Opinion Dynamics to begin scheduling interviews with stakeholders in August.

#### 2.4.2. CARE Program Pilot

LI Decision 21-06-015 ordered the joint IOUs to conduct a coordinated six-month PEV Outbound Call Pilot to assist customers in completing the verification process. The pilot began June 1, 2022 and will conclude on December 1, 2022.

SoCalGas' practice is to mail a letter requesting specific eligibility information to customers who return a PEV application with incomplete or insufficient documentation. For the purposes of the pilot, customers who returned the letter, but still without complete proof of eligibility, were called by the CARE representatives.

Since customers have been lax in responding to the letter at all, two months of pilot activity resulted in an insufficient number of customers to call. Therefore, as of August 1<sup>st</sup>, the call selection was changed. Rather than mailing a letter to customers upon receipt of the first incomplete or insufficient documentation, the

CARE reps began calling these customers. SoCalGas believes this change will provide sufficient data for the pilot.

Within three months post pilot, each IOU is ordered to submit a Tier 2 advice letter with all information the IOU believes is relevant to evaluation of the pilot, including:

- Number of CARE customers who submitted incorrect PEV documentation or attempted but failed to verify during the pilot.
- Number of CARE customers contacted by the Outbound Call Pilot.
- Number of CARE customers who were successfully ushered through the PEV process by the Outbound Call Pilot.
- Success rate (households successfully ushered through PEV process after attempting but failing on their own, divided by total households contacted through effort) broken down by month and for the overall pilot.
- Cost benefit analysis of pilot, including the incremental cost associated with the expansion of outbound calls and the estimated marketing, outreach, and admin. funds saved from having to avoid recapturing eligible households who failed PEV.
- Other benefits customers received by participating in the pilot, if any.
- Recommendation on whether the pilot should conclude, be continued, expanded, or turned into a permanent effort, and the reasons why (i.e., low results, not cost effective).

# 3. APPENDIX A – CUSTOMER ASSISTANCE PROGRAM OUTREACH EVENTS <u>CBO Outreach Events</u>

Event Date & Organization	Event Name	Event Location	Event Information
July 1	Mock Citizenship	Garden Grove central	Community Based
(VietSoCal)	Interview	office	Organization (CBO) staff
			provided information
			regarding SoCalGas'
			Customer Assistance
			Programs (CAP). CAP
			materials were distributed to
T 1 0	Tar 1 all 1 l	a 1 a 1	approximately 31 attendees.
July 2	ESL and Citizenship	Garden Grove central	CBO staff provided
(VietSoCal)	and Social Benefits	office	information regarding
	Workshop		SoCalGas' Customer
			Assistance Programs. CAP
			materials were distributed to
T 1 2	D	A 1'	approximately 34 attendees.
July 2	Downtown Arcadia	Arcadia	SoCalGas event staff
	Patriotic Festival		provided information
			regarding SoCalGas'
			Customer Assistance
			Programs. CAP materials
			were distributed to
			approximately 2,000 attendees
T1 4	Radio Bolsa	Radio Bolsa	
July 4	Radio Boisa		CBO staff provided
(VietSoCal)		Partnership-Weekly	information regarding SoCalGas' Customer
		on Mondays	Assistance Programs. CAP
			information was distributed
			via radio reaching thousands
			of listeners.
July 4	ESL and Citizenship	Garden Grove central	CBO staff provided
(VietSoCal)	and Social Benefits	office	information regarding
( viciocai)	Workshop	Office	SoCalGas' Customer
	WOLKSHOP		Assistance Programs. CAP
			materials were distributed to
			approximately 31 attendees.
	<u> </u>	ļ	approximately 31 attenuces.

July 4	Hope & Care	Onsite at MEND	CBO staff provided
(MEND)	Community	Pacoima	information regarding
(MEND)	Outreach	r acoillia	SoCalGas' Customer
	Outreach		
			Assistance Programs. CAP
			materials were distributed to
			approximately 2 attendees.
July 5	ESL and Citizenship	Garden Grove central	CBO staff provided
(VietSoCal)	and Social Benefits	office	information regarding
	Workshop		SoCalGas' Customer
			Assistance Programs. CAP
			materials were distributed to
			approximately 33 attendees.
July 5	Here We Thrive-	Onsite at MEND	CBO staff provided
(MEND)	Case Management	Pacoima	information regarding
			SoCalGas' Customer
			Assistance Programs. CAP
			materials were distributed to
			approximately 1 attendee.
July 5	Here We Thrive-	Onsite at MEND	CBO staff provided
(MEND)	Orientation	Pacoima	information regarding
,			SoCalGas' Customer
			Assistance Programs. CAP
			materials were distributed to
			approximately 3 attendees.
July 5	Senior Kit	Fillmore Active Adult	CBO event staff provided
(Food Share of	Distribution	Center- Fillmore	information regarding
Ventura County)	Distribution	Content 1 miniore	SoCalGas' Customer
( chicara county)			Assistance Programs. CAP
			materials were distributed to
			approximately 121 attendees.
July 5	Emergency Box	St Francis Assisi-	CBO event staff provided
(Food Share of	Distribution	Fillmore	information regarding
Ventura County)	Distribution	Tillillore	SoCalGas' Customer
ventura County)			
			Assistance Programs. CAP materials were distributed to
T-1 5	E	Die Chalant C	approximately 60 attendees.
July 5	Emergency Box	Rio Student Services-	CBO event staff provided
(Food Share of	Distribution	Oxnard	information regarding
Ventura County)			SoCalGas' Customer
			Assistance Programs. CAP
			materials were distributed to
			approximately 120 attendees.

July 5	Senior Kit	Centro Cristano-	CBO event staff provided
(Food Share of	Distribution	Santa Paula	information regarding
Ventura County)	DISHTUMHOH	Santa I auta	SoCalGas' Customer
v chiura County)			Assistance Programs. CAP
			materials were distributed to
T 1 7	0 1136 1	773 (777)	approximately 44 attendees.
July 5	Social Media	KMYX	CBO staff provided
(Radio		La Campesina 92.5	information regarding
Campesina)		Kern County	SoCalGas' Customer
			Assistance Programs in their
			social media platforms in
			Spanish.
			Facebook Reach – 371
			Instagram Reach – 89
			Twitter Reach – 25
July 5	Social Media	KBDS	CBO staff provided
(Radio		Forge 103.9	information regarding
Campesina)		Kern County	SoCalGas' Customer
1 /		j	Assistance Programs in their
			social media platforms in
			English.
			Facebook Reach – 83
			Instagram Reach – 64
			Twitter Reach – 52
July 5	Community Outreach	La Mexicana Market-	CBO event staff provided
(CFS-		Paso Robles	information regarding
Promotores)			SoCalGas' Customer
			Assistance Programs. CAP
			materials were distributed to
			approximately 54 attendees.
July 5	CommUNITY Pull-	Pomona	CBO staff provided
July J	Ups	1 Olliona	information regarding
	C PS		SoCalGas' Customer
			Assistance Programs. CAP
			materials were distributed to
Inter 6	CLOC <sub>2</sub> E <sub>1-1</sub> D <sub>1</sub>	Cata Dauly	approximately 100 attendees.
July 6	SLO Co. Food Bank	Soto Park -	CBO event Staff provided
(The Link)	Distribution	Arroyo Grande	information regarding
			SoCalGas Customer
			Assistance Programs. CAP
			materials were distributed to
			approximately 94
			participants.

July 6	4755 Vaccine Clinic	I as Amaslas	CDO assent staff massided
•	4/33 vaccine Clinic	Los Angeles	CBO event staff provided
(Via Care)			information regarding
			SoCalGas' Customer
			Assistance Programs. CAP
			materials were distributed to
			approximately 5 attendees.
July 6	Senior Kit		CBO event staff provided
(Food Share of	Distribution	Center- Camarillo	information regarding
Ventura County)			SoCalGas' Customer
			Assistance Programs. CAP
			materials were distributed to
			approximately 162 attendees.
July 6	Senior Kit	Faith Lutheran	CBO event staff provided
(Food Share of	Distribution	Church- Moorpark	information regarding
Ventura County)		1	SoCalGas' Customer
•			Assistance Programs. CAP
			materials were distributed to
			approximately 36 attendees.
July 6	Neighborhood	Virtual	CBO staff provided
(ONEgeneration)	Council Meeting		information regarding
			SoCalGas' Customer
			Assistance Programs. CAP
			materials were distributed to
			approximately 18 attendees.
July 6	ESL and Citizenship	Garden Grove central	CBO staff provided
(VietSoCal)	and Social Benefits	office	information regarding
,	Workshop		SoCalGas' Customer
	1		Assistance Programs. CAP
			materials were distributed to
			approximately 36 attendees.
July 7	ABC 30 Media	Visalia	Northern Region Public
oury /	Interviews	Vibaria	Affairs staff provided
			information regarding
			SoCalGas' Customer
			Assistance Programs. CAP
			information was distributed
			via media interview.
Index 7	ECI and Citizanahin	Garden Grove central	
July 7	ESL and Citizenship and Social Benefits	office	CBO staff provided
(VietSoCal)		onice	information regarding
	Workshop		SoCalGas' Customer
			Assistance Programs. CAP
			materials were distributed to
			approximately 41 attendees.

MEND Community	UCLA Head Start-	CBO staff provided
_		information regarding
		SoCalGas' Customer
Trogram		Assistance Programs. CAP
		materials were distributed to
		approximately 216 attendees.
Food Pantry	Whitten Community	CBO staff provided
		information regarding
	Center- i lacentia	SoCalGas' Customer
		Assistance Programs. CAP
		materials were distributed to
E - 1 D 4	C1 C . 41 1 1	approximately 200 attendees.
Food Pantry		CBO staff provided
	Orange	information regarding
		SoCalGas' Customer
		Assistance Programs. CAP
		materials were distributed to
G ' III'	G. TII	approximately 200 attendees.
		CBO event staff provided
Distribution	Ojai	information regarding
		SoCalGas' Customer
		Assistance Programs. CAP
		materials were distributed to
		approximately 62 attendees.
Community Outreach		CBO event staff provided
	Paso Robles	information regarding
		SoCalGas' Customer
		Assistance Programs. CAP
		materials were distributed to
		approximately 32 attendees.
Senior Kit	Salvation Army-	CBO event staff provided
Distribution	Ventura	information regarding
		SoCalGas' Customer
		Assistance Programs. CAP
		materials were distributed to
		approximately 55 attendees.
Senior Kit	St Francis Assisi-	CBO event staff provided
Distribution	Fillmore	information regarding
		SoCalGas' Customer
		Assistance Programs. CAP
		materials were distributed to
		approximately 62 attendees.
	Senior Kit Distribution Senior Kit	Nourishment Program  Arleta  Food Pantry  Whitten Community Center- Placentia  Christ Cathedral- Orange  Senior Kit Distribution  Senior Kit St Francis Assisi-

July 8	Mock Citizenship	Garden Grove central	CBO staff provided
(VietSoCal)	Interview	office	information regarding
, ,			SoCalGas' Customer
			Assistance Programs. CAP
			materials were distributed to
			approximately 31 attendees.
July 8	Hope & Care	Grocery Outlet-	CBO staff provided
(MEND)	Community	Sun Valley	information regarding
	Outreach		SoCalGas' Customer
			Assistance Programs. CAP
			materials were distributed to
			approximately 100 attendees.
July 8	Hope & Care	Onsite at MEND	CBO staff provided
(MEND)	Community	Pacoima	information regarding
	Outreach		SoCalGas' Customer
			Assistance Programs. CAP
			materials were distributed to
			approximately 2 attendees.
July 8	Fish of West Valley	Chatsworth	CBO staff provided
(ONEgeneration)	Community		information regarding
	Resource Center &		SoCalGas' Customer
	Food Pantry		Assistance Programs. CAP
	-		materials were distributed to
			approximately 250 attendees.
July 8	Food Pantry	La Purisima-	CBO staff provided
(Catholic	-	Orange	information regarding
Charities of			SoCalGas' Customer
Orange County)			Assistance Programs. CAP
			materials were distributed to
			approximately 100 attendees.
July 8	Food Pantry	St. Norbert's-	CBO staff provided
(Catholic	-	Orange	information regarding
Charities of			SoCalGas' Customer
Orange County)			Assistance Programs. CAP
			materials were distributed to
			approximately 350 attendees.
July 9	911 Emergencies in	Thousand Oaks	SoCalGas event staff
	the 805	Civic Arts Plaza	provided information
			regarding SoCalGas'
			Customer Assistance
			Programs. CAP materials
			were distributed to
			approximately 275 attendees.

			-
July 9 (VietSoCal)	ESL and Citizenship and Social Benefits Workshop	Garden Grove central office	CBO staff provided information regarding SoCalGas' Customer Assistance Programs. CAP materials were distributed to approximately 35 attendees.
July 9 (MEND)	Community Outreach Vaccine Clinic	Onsite at MEND Pacoima	CBO staff provided information regarding SoCalGas' Customer Assistance Programs. CAP materials were distributed to approximately 3 attendees.
July 9 (CFS- Promotores)	Community Outreach	Panaderia & Deli- Paso Robles	CBO event staff provided information regarding SoCalGas' Customer Assistance Programs. CAP materials were distributed to approximately 40 attendees.
July 9 (Food Share of Ventura County)	Emergency Box Distribution	RC Charities- Moorpark	CBO event staff provided information regarding SoCalGas' Customer Assistance Programs. CAP materials were distributed to approximately 60 attendees.
July 10 (ONEgeneration)	Encino Farmer's Market	Van Nuys	CBO staff provided information regarding SoCalGas' Customer Assistance Programs. CAP materials were distributed to approximately 1,800 attendees.
July 11 (Catholic Charities of Orange County)	Food Pantry	St. Boniface- Anaheim	CBO staff provided information regarding SoCalGas' Customer Assistance Programs. CAP materials were distributed to approximately 300 attendees.
July 11 (PARS Equality Center)	Mental Health Workshop Series: "Hoarding"	Pars Equality Center- Los Angeles	

July 11 (VietSoCal)	ESL and Citizenship and Social Benefits Workshop	Garden Grove central office	CBO staff provided information regarding SoCalGas' Customer Assistance Programs. CAP materials were distributed to
July 11 (VietSoCal)	Radio Bolsa	Radio Bolsa Partnership-Weekly on Mondays	approximately 31 attendees.  CBO staff provided information regarding SoCalGas' Customer Assistance Programs. CAP information was distributed via radio reaching thousands of listeners.
July 11 (Via Care)	4755 Vaccine Clinic	Los Angeles	CBO event staff provided information regarding SoCalGas' Customer Assistance Programs. CAP materials were distributed to approximately 5 attendees.
July 11 (Food Share of Ventura County)	Senior Kit Distribution	Palm Vista- Oxnard	CBO event staff provided information regarding SoCalGas' Customer Assistance Programs. CAP materials were distributed to approximately 43 attendees.
July 11 (Food Share of Ventura County)	Emergency Box Distribution	River Community- Ventura	CBO event staff provided information regarding SoCalGas' Customer Assistance Programs. CAP materials were distributed to approximately 120 attendees.
July 11 (Radio Campesina)	Social Media	KMYX La Campesina 92.5 Kern County	CBO staff provided information regarding SoCalGas' Customer Assistance Programs in their social media platforms in Spanish. Facebook Reach – 314 Instagram Reach – 77 Twitter Reach – 8

July 11	Social Media	KBDS	CBO staff provided
(Radio	Social Media	Forge 103.9	information regarding
Campesina)		Kern County	SoCalGas' Customer
Campesma)		Kern County	Assistance Programs in their
			social media platforms in
			English.
			Facebook Reach – 150
			Instagram Reach – 72 Twitter Reach – 37
Il., 10	CLO Co Food Doule	Darwers of Elamontary	
July 12	SLO Co. Food Bank	Baywood Elementary	CBO event staff provided
(The Link)	Distribution	School- Los Osos	information regarding
			SoCalGas Customer
			Assistance Programs. CAP
			materials were distributed to
			approximately 18
			participants.
July 12	SLO Co. Food Bank	Nipomo Elementary	CBO event staff provided
(The Link)	Distribution	School	information regarding
			SoCalGas Customer
			Assistance Programs. CAP
			materials were distributed to
			approximately 60
			participants.
July 12	Emergency Box	Nyeland Acres-	CBO event staff provided
(Food Share of	Distribution	Oxnard	information regarding
Ventura County)			SoCalGas' Customer
			Assistance Programs. CAP
			materials were distributed to
			approximately 60 attendees.
July 12	Senior Kit	Camino Del Sol-	CBO event staff provided
(Food Share of	Distribution	Oxnard	information regarding
Ventura County)			SoCalGas' Customer
			Assistance Programs. CAP
			materials were distributed to
			approximately 72 attendees.
July 12	Senior Kit	Sycamore Senior	CBO event staff provided
(Food Share of	Distribution	Village- Oxnard	information regarding
Ventura County)			SoCalGas' Customer
			Assistance Programs. CAP
			materials were distributed to
			approximately 41 attendees.
			approximately 41 attendees.

July 12	ESL and Citizenship	Garden Grove central	CBO staff provided
(VietSoCal)	and Social Benefits	office	information regarding
	Workshop		SoCalGas' Customer
	1		Assistance Programs. CAP
			materials were distributed to
			approximately 34 attendees.
July 12	Community	Onsite at MEND	CBO staff provided
(MEND)	Nourishment-Food	Pacoima	information regarding
	Pantry		SoCalGas' Customer
			Assistance Programs. CAP
			materials were distributed to
			approximately 251 attendees.
July 12	Hope & Care	Grocery Outlet-	CBO staff provided
(MEND)	Community	Sun Valley	information regarding
	Outreach		SoCalGas' Customer
			Assistance Programs. CAP
			materials were distributed to
			approximately 28 attendees.
July 12	SOVA Food Bank	Van Nuys	CBO staff provided
(ONEgeneration)			information regarding
			SoCalGas' Customer
			Assistance Programs. CAP
			materials were distributed to
			approximately 250 attendees.
July 13	Food Bank	Garden Grove central	CBO staff provided
(VietSoCal)		office	information regarding
			SoCalGas' Customer
			Assistance Programs. CAP
			materials were distributed to
			approximately 29 attendees.
July 13	Hope & Care	Onsite at MEND	CBO staff provided
(MEND)	Community	Pacoima	information regarding
	Outreach		SoCalGas' Customer
			Assistance Programs. CAP
			materials were distributed to
			approximately 2 attendees.
July 13	Hope & Care Here	Onsite at MEND	CBO staff provided
(MEND)	We Thrive- Case	Pacoima	information regarding
	Management		SoCalGas' Customer
			Assistance Programs. CAP
			materials were distributed to
			approximately 1 attendee.

July 13	Las Palmas Park	San Fernando	CBO staff provided
(ONEgeneration)		San i Cinanao	information regarding
(ONLigenciation)			SoCalGas' Customer
			Assistance Programs. CAP
			materials were distributed to
I1 12	Canian IV.	C-14: A	approximately 25 attendees.
July 13	Senior Kit	Salvation Army-	CBO event staff provided
(Food Share of	Distribution	Oxnard	information regarding
Ventura County)			SoCalGas' Customer
			Assistance Programs. CAP
			materials were distributed to
			approximately 87 attendees.
July 13	4755 Vaccine Clinic	Los Angeles	CBO event staff provided
(Via Care)			information regarding
			SoCalGas' Customer
			Assistance Programs. CAP
			materials were distributed to
			approximately 13 attendees.
July 13	Community Outreach	La Michoacana-	CBO event staff provided
(CFS-		Paso Robles	information regarding
Promotores)			SoCalGas' Customer
			Assistance Programs. CAP
			materials were distributed to
			approximately 42 attendees.
July 13	SLO Co. Food Bank	Lillian Larsen	CBO event staff provided
(The Link)	Distribution	Elementary School-	information regarding
		San Miguel	SoCalGas Customer
			Assistance Programs. CAP
			materials were distributed to
			approximately 48
			participants.
July 14	Senior Kit	Door Dash- Oxnard	CBO event staff provided
(Food Share of	Distribution		information regarding
Ventura County)			SoCalGas' Customer
			Assistance Programs. CAP
			materials were distributed to
			approximately 66 attendees.
July 14	Senior Kit	BGC- Simi Valley	CBO event staff provided
(Food Share of	Distribution	· J	information regarding
Ventura County)			SoCalGas' Customer
			Assistance Programs. CAP
			materials were distributed to
			approximately 163 attendees.
			approximately 105 attendees.

July 14	SLO Co. Food Bank	Dayor Speak	CBO event staff provided
_	Distribution	Bauer Speck	-
(The Link)	Distribution	Elementary School-	information regarding
		Paso Robles	SoCalGas Customer
			Assistance Programs. CAP
			materials were distributed to
			approximately 36
			participants.
July 14	ESL and Citizenship	Garden Grove central	CBO staff provided
(VietSoCal)	and Social Benefits	office	information regarding
	Workshop		SoCalGas' Customer
			Assistance Programs. CAP
			materials were distributed to
			approximately 28 attendees.
July 14	Hope & Care	Onsite at MEND	CBO staff provided
(MEND)	Community	Pacoima	information regarding
	Outreach		SoCalGas' Customer
			Assistance Programs. CAP
			materials were distributed to
			approximately 2 attendees.
July 15	Citizenship Clinic	Pars Equality Center-	CBO staff provided
(PARS Equality	r	Los Angeles	information regarding
Center)			SoCalGas' Customer
			Assistance Programs. CAP
			materials were distributed to
			approximately 22 attendees.
July 15	Mock Citizenship	Garden Grove central	CBO staff provided
(VietSoCal)	Interview	office	information regarding
( v letbocar)	Thice view	omee	SoCalGas' Customer
			Assistance Programs. CAP
			materials were distributed to
			approximately 31 attendees.
July 15	Community	Onsite at MEND	CBO staff provided
(MEND)	Nourishment-Food	Pacoima	information regarding
(MEND)	Pantry	1 acomia	SoCalGas' Customer
	r anu y		
			Assistance Programs. CAP materials were distributed to
Il., 1.5	Community	Darra 0- C:-1 C11	approximately 251 attendees.
July 15	Community	Boys & Girls Club-	CBO staff provided
(MEND)	Outreach	Pacoima	information regarding
			SoCalGas' Customer
			Assistance Programs. CAP
			materials were distributed to
			approximately 15 attendees.

July 15	Community	El Nido Family	CBO staff provided
(MEND)	Outreach	Center- Pacoima	information regarding
(WEIVE)	Odifeden	Center 1 deomia	SoCalGas' Customer
			Assistance Programs. CAP
			materials were distributed to
			approximately 20 attendees.
July 15	Community	LA Probation Office-	
(MEND)	Outreach	Pacoima	information regarding
(MEND)	Outreach	racoilla	SoCalGas' Customer
			Assistance Programs. CAP
			materials were distributed to
T 1 15	II 0 C	O ' A MENTO	approximately 10 attendees.
July 15	Hope & Care	Onsite at MEND	CBO staff provided
(MEND)	Community	Pacoima	information regarding
	Outreach		SoCalGas' Customer
			Assistance Programs. CAP
			materials were distributed to
			approximately 2 attendees.
July 15	Hope & Care	David Gonzalez	CBO staff provided
(MEND)	Community	Park- Pacoima	information regarding
	Outreach		SoCalGas' Customer
			Assistance Programs. CAP
			materials were distributed to
			approximately 27 attendees.
July 15	Hope & Care	Grocery Outlet-	CBO staff provided
(MEND)	Community	Sun Valley	information regarding
	Outreach		SoCalGas' Customer
			Assistance Programs. CAP
			materials were distributed to
			approximately 56 attendees.
July 15	Hope & Care Here	Onsite at MEND	CBO staff provided
(MEND)	We Thrive- Case	Pacoima	information regarding
	Management		SoCalGas' Customer
			Assistance Programs. CAP
			materials were distributed to
			approximately 1 attendee.
July 15	Food Distribution	Los Angeles	SoCalGas event staff
(LAC+USC			provided information
Medical Center)			regarding SoCalGas'
			Customer Assistance
			Programs. CAP materials
			were distributed to
			approximately 138 attendees.

July 15	Senior Kit	South Oxnard Center-	CBO event staff provided
(Food Share of	Distribution	Oxnard	information regarding
Ventura County)			SoCalGas' Customer
• /			Assistance Programs. CAP
			materials were distributed to
			approximately 157 attendees.
July 15	4755 Vaccine Clinic	Los Angeles	CBO event staff provided
(Via Care)			information regarding
			SoCalGas' Customer
			Assistance Programs. CAP
			materials were distributed to
			approximately 5 attendees.
July 15	Community Outreach	Campo Ceramic-	CBO event staff provided
(CFS-		Paso Robles	information regarding
Promotores)			SoCalGas' Customer
,			Assistance Programs. CAP
			materials were distributed to
			approximately 82 attendees.
July 16	Golden Future 50+	Ontario	SoCalGas event staff
	Senior Expo		provided information
	1		regarding SoCalGas'
			Customer Assistance
			Programs. CAP materials
			were distributed to
			approximately 200 attendees.
July 16	Monthly Community	Oxnard	CBO event staff provided
(MICOP)	Meeting		information regarding
			SoCalGas' Customer
			Assistance Programs. CAP
			materials were distributed to
			approximately 250 attendees.
July 16	FSI and Citizanshin	Garden Grove central	CBO staff provided
(VietSoCal)	and Social Benefits	office	information regarding
(Vicisocal)	Workshop	Office	SoCalGas' Customer
	Workshop		Assistance Programs. CAP
			materials were distributed to
July 17	Community	Onsite at MEND	approximately 29 attendees.
July 17 (MEND)	Community Nourishment- Food	Pacoima	CBO staff provided
(MEND)		racoiiiia	information regarding SoCalGas' Customer
	Pantry		
			Assistance Programs. CAP
			materials were distributed to
			approximately 258 attendees.

July 17	Social Media	KMYX	CBO staff provided
(Radio	Social Media	La Campesina 92.5	information regarding
Campesina)		Kern County	SoCalGas' Customer
Campesma)		Kern County	Assistance Programs in their
			social media platforms in
			-
			Spanish.
			Instagram Reach – 74
T1 17	C: -1 M - 1: -	VDDC	Twitter Reach – 26
July 17	Social Media	KBDS	CBO staff provided
(Radio		Forge 103.9	information regarding
Campesina)		Kern County	SoCalGas' Customer
			Assistance Programs in their
			social media platforms in
			English.
			Facebook Reach – 120
			Instagram Reach – 94
			Twitter Reach – 31
July 18	Senior Kit	South Oxnard Center-	CBO event staff provided
(Food Share of	Distribution	Oxnard	information regarding
Ventura County)			SoCalGas' Customer
			Assistance Programs. CAP
			materials were distributed to
			approximately 136 attendees.
July 18	Senior Kit	Tafoya- Moorpark	CBO event staff provided
(Food Share of	Distribution		information regarding
Ventura County)			SoCalGas' Customer
			Assistance Programs. CAP
			materials were distributed to
			approximately 24 attendees.
July 18	Emergency Box	River Community-	CBO event staff provided
(Food Share of	Distribution	Ventura	information regarding
Ventura County)			SoCalGas' Customer
			Assistance Programs. CAP
			materials were distributed to
			approximately 120 attendees.
July 18	ONEgeneration Mid-	Virtual	CBO staff provided
(ONEgeneration)	_		information regarding
	1.1311011 110 11 0100001		SoCalGas' Customer
			Assistance Programs. CAP
			information was distributed
			via newsletter.
			Subscription Reach – 8,000
			=
			households

July 18	Olive View Medical	Sylmar	CBO staff provided
(ONEgeneration)		Symman	information regarding
(ONEgeneration)	Market		SoCalGas' Customer
	Market		
			Assistance Programs. CAP
			materials were distributed to
			approximately 200 attendees.
July 18	Radio Bolsa	Radio Bolsa	CBO staff provided
(VietSoCal)		Partnership-Weekly	information regarding
		on Mondays	SoCalGas' Customer
			Assistance Programs. CAP
			information was distributed
			via radio reaching thousands
			of listeners.
July 19	ESL and Citizenship	Garden Grove central	CBO staff provided
(VietSoCal)	and Social Benefits	office	information regarding
	Workshop		SoCalGas' Customer
	_		Assistance Programs. CAP
			materials were distributed to
			approximately 32 attendees.
July 19	Hope & Care	Onsite at MEND	CBO staff provided
(MEND)	Community	Pacoima	information regarding
,	Outreach		SoCalGas' Customer
			Assistance Programs. CAP
			materials were distributed to
			approximately 2 attendees.
July 19	Hope & Care Here	Onsite at MEND	CBO staff provided
(MEND)	We Thrive- Case	Pacoima	information regarding
	Management		SoCalGas' Customer
	Tranagement		Assistance Programs. CAP
			materials were distributed to
			approximately 1 attendee.
July 19	Community	Onsite at MEND	CBO staff provided
(MEND)	Nourishment- Food	Pacoima	information regarding
(IVILIVD)	Pantry	1 acomia	SoCalGas' Customer
	1 and y		Assistance Programs. CAP
			materials were distributed to
July 10	Emanganary Day	St Francis Assisi-	approximately 254 attendees.
July 19	Emergency Box		CBO event staff provided
(Food Share of	Distribution	Fillmore	information regarding
Ventura County)			SoCalGas' Customer
			Assistance Programs. CAP
			materials were distributed to
			approximately 120 attendees.

July 19 (Food Share of Ventura County)	Emergency Box Distribution	Rio Student Services- Oxnard	CBO event staff provided information regarding SoCalGas' Customer Assistance Programs. CAP materials were distributed to approximately 120 attendees.
July 19 (Food Share of Ventura County)	Senior Kit Distribution	Evangelistic Baptist- Port Hueneme	CBO event staff provided information regarding SoCalGas' Customer Assistance Programs. CAP materials were distributed to approximately 34 attendees.
July 19 (Food Share of Ventura County)	Senior Kit Distribution	Casa Pacifica Senior Housing- Oxnard	CBO event staff provided information regarding SoCalGas' Customer Assistance Programs. CAP materials were distributed to approximately 57 attendees.
July 19 (Food Share of Ventura County)	Senior Kit Distribution	CEDC The Santa Paulan- Santa Paula	CBO event staff provided information regarding SoCalGas' Customer Assistance Programs. CAP materials were distributed to approximately 57 attendees.
July 19 (Via Care)	4755 Vaccine Clinic	Los Angeles	CBO event staff provided information regarding SoCalGas' Customer Assistance Programs. CAP materials were distributed to approximately 5 attendees.
July 20 (The Link)	SLO Co. Food Bank Distribution	Soto Park-Arroyo Grande	CBO event staff provided information regarding SoCalGas Customer Assistance Programs. CAP materials were distributed to approximately 104 participants.
July 20 (Food Share of Ventura County)	Senior Kit Distribution	San Salvador-Piru	CBO event staff provided information regarding SoCalGas' Customer Assistance Programs. CAP materials were distributed to approximately 35 attendees.

July 20 (Food Share of Ventura County)	Emergency Box Distribution	College Park- Oxnard	CBO event staff provided information regarding SoCalGas' Customer Assistance Programs. CAP materials were distributed to approximately 1,500 attendees.
July 20 (Food Share of Ventura County)	Senior Kit Distribution	Fillmore Active Adult Center- Fillmore	CBO event staff provided information regarding SoCalGas' Customer Assistance Programs. CAP materials were distributed to approximately 7 attendees.
July 20 (Food Share of Ventura County)	Senior Kit Distribution	Westpark- Ventura	CBO event staff provided information regarding SoCalGas' Customer Assistance Programs. CAP materials were distributed to approximately 51 attendees.
July 20 (CFS- Promotores)	Community Outreach	Campo Ceramic- Paso Robles	CBO event staff provided information regarding SoCalGas' Customer Assistance Programs. CAP materials were distributed to approximately 42 attendees.
July 20 (VietSoCal)	ESL and Citizenship and Social Benefits Workshop	Garden Grove central office	CBO staff provided information regarding SoCalGas' Customer Assistance Programs. CAP materials were distributed to approximately 31 attendees.
July 20	Beverly Hills Climate Action Movie Night	Beverly Hills	CBO staff provided information regarding SoCalGas' Customer Assistance Programs. CAP materials were distributed to approximately 140 attendees.
July 20 (211 LA)	General 211: Staff Training for Dept. of Public Health	Los Angeles	CBO staff provided information regarding SoCalGas' Customer Assistance Programs. CAP materials were distributed to approximately 75 attendees.

July 20	Hope & Care	Grocery Outlet- Sun	CBO staff provided
(MEND)	Community Outreach	1	information regarding
,			SoCalGas' Customer
			Assistance Programs. CAP
			materials were distributed to
			approximately 129 attendees.
July 20	Hope & Care Here	Onsite at MEND	CBO staff provided
(MEND)	We Thrive- Case	Pacoima	information regarding
,	Management		SoCalGas' Customer
	S		Assistance Programs. CAP
			materials were distributed to
			approximately 1 attendee.
July 20	Hope & Care Diaper	Onsite at MEND	CBO staff provided
(MEND)	Assistance	Pacoima	information regarding
,			SoCalGas' Customer
			Assistance Programs. CAP
			materials were distributed to
			approximately 55 attendees.
July 20	Food Distribution	Los Angeles	SoCalGas event staff
(LAC+USC			provided information
Medical Center)			regarding SoCalGas'
			Customer Assistance
			Programs. CAP materials
			were distributed to
			approximately 312 attendees
July 20	Las Palmas Park	San Fernando	CBO staff provided
(ONEgeneration)			information regarding
			SoCalGas' Customer
			Assistance Programs. CAP
			materials were distributed to
			approximately 30 attendees.
July 20	Food Pantry	KidWorks-	CBO staff provided
(Catholic	-	Santa Ana	information regarding
Charities of			SoCalGas' Customer
Orange County)			Assistance Programs. CAP
			materials were distributed to
			approximately 160 attendees.
July 21	Food Distribution	Los Angeles	SoCalGas event staff
(LAC+USC			provided information
Medical Center)			regarding SoCalGas'
ĺ			Customer Assistance
			Programs. CAP materials
			were distributed to
			approximately 77 attendees

July 21	ESL and Citizenship	Garden Grove central	CBO staff provided
(VietSoCal)	and Social Benefits	office	information regarding
( vicisocai)	Workshop	onice	SoCalGas' Customer
	Workshop		Assistance Programs. CAP
			materials were distributed to
T 1 21	MEND C '	TICLA II. 1 Ct. 4	approximately 26 attendees.
July 21	MEND Community	UCLA Head Start,-	CBO staff provided
(MEND)	Nourishment-	Arleta	information regarding
	Outreach		SoCalGas' Customer
			Assistance Programs. CAP
			materials were distributed to
			approximately 184 attendees.
July 21	Hope & Care	Grocery Outlet- Sun	CBO staff provided
(MEND)	Community Outreach	Valley	information regarding
			SoCalGas' Customer
			Assistance Programs. CAP
			materials were distributed to
			approximately 65 attendees.
July 21	Hope & Care	Onsite at MEND	CBO staff provided
(MEND)	Community Outreach	Pacoima	information regarding
			SoCalGas' Customer
			Assistance Programs. CAP
			materials were distributed to
			approximately 2 attendees.
July 21	Community	Hubert H. Humphrey	CBO staff provided
(MEND)	Outreach-Vaccine	Park- Pacoima	information regarding
(WEIVE)	Clinic	Turk Tuconnu	SoCalGas' Customer
	Cimic		Assistance Programs. CAP
			materials were distributed to
			approximately 70 attendees.
July 21	Hope & Care Here	Onsite at MEND	
(MEND)	We Thrive- Case	Pacoima	CBO staff provided information regarding
(MEND)		racoillia	
	Management		SoCalGas' Customer
			Assistance Programs. CAP
			materials were distributed to
			approximately 2 attendees.
July 21	Senior Kit	Our Lady of	CBO event staff provided
(Food Share of	Distribution	Guadalupe- Oxnard	information regarding
Ventura County)			SoCalGas' Customer
			Assistance Programs. CAP
			materials were distributed to
			approximately 167 attendees.

July 21	SLO Co. Food Bank	Cambria Grammar	CBO event staff provided
(The Link)	Distribution	School	information regarding
()			SoCalGas Customer
			Assistance Programs. CAP
			materials were distributed to
			approximately 45
			participants.
July 21	SLO Co. Food Bank	Virginia Peterson	CBO event staff provided
(The Link)	Distribution	Elementary School-	information regarding
(The Link)	Distribution	Paso Robles	SoCalGas Customer
		1 aso Robies	Assistance Programs. CAP
			materials were distributed to
			approximately 70
			participants.
July 21	Senior Kit	Mira Vista- Camarillo	CBO event staff provided
(Food Share of	Distribution	Ivilia v ista- Califallilo	information regarding
Ventura County)	Distribution		SoCalGas' Customer
ventura County)			Assistance Programs. CAP
			materials were distributed to
Lulu 21	4755 Vaccine Clinic	T == A ===1==	approximately 72 attendees.
July 21	4/33 vaccine Clinic	Los Angeles	CBO event staff provided
(Via Care)			information regarding
			SoCalGas' Customer
			Assistance Programs. CAP
			materials were distributed to
r 1 00	G ' TZ'	0 1017 0 1	approximately 2 attendees.
July 22	Senior Kit	Oxnard PAL- Oxnard	CBO event staff provided
(Food Share of	Distribution		information regarding
Ventura County)			SoCalGas' Customer
			Assistance Programs. CAP
			materials were distributed to
			approximately 151 attendees.
July 22	Community Outreach	San Miguel Market &	CBO event staff provided
(CFS-		Deli- San Miguel	information regarding
Promotores)			SoCalGas' Customer
			Assistance Programs. CAP
			materials were distributed to
			approximately 52 attendees.
July 22	Mock Citizenship	Garden Grove central	CBO staff provided
(VietSoCal)	Interview	office	information regarding
			SoCalGas' Customer
			Assistance Programs. CAP
			materials were distributed to
			approximately 25 attendees.

July 22	Hope & Care Here	Onsite at MEND	CBO staff provided
(MEND)	We Thrive-	Pacoima	information regarding
(MEND)	Orientation	i acomia	SoCalGas' Customer
	Officiation		Assistance Programs. CAP
			materials were distributed to
T 1 22	O 11 .	0.1' 7	approximately 3 attendees.
July 22	Our Voice	Online, Zoom	CBO staff provided
(ONEgeneration)			information regarding
			SoCalGas' Customer
			Assistance Programs. CAP
			materials were distributed to
			approximately 25 attendees.
July 23	Hope & Care	Pacoima City Hall	CBO staff provided
(MEND)	Community Outreach		information regarding
			SoCalGas' Customer
			Assistance Programs. CAP
			materials were distributed to
			approximately 45 attendees.
July 23	Back to School	Pacoima	CBO staff provided
(ONEgeneration)	Outreach Event		information regarding
	Pacoima City Hall		SoCalGas' Customer
			Assistance Programs. CAP
			materials were distributed to
			approximately 300 attendees.
July 23	Food Pantry	St. Joseph's-	CBO staff provided
(Catholic		Santa Ana	information regarding
Charities of			SoCalGas' Customer
Orange County)			Assistance Programs. CAP
			materials were distributed to
			approximately 370 attendees.
July 23	Social Media	KMYX	CBO staff provided
(Radio		La Campesina 92.5	information regarding
Campesina)		Kern County	SoCalGas' Customer
		•	Assistance Programs in their
			social media platforms in
			Spanish.
			Instagram Reach – 57
			Twitter Reach – 13

July 23	Social Media	KBDS	CBO staff provided
(Radio	Social Manage	Forge 103.9	information regarding
Campesina)		Kern County	SoCalGas' Customer
Campesma)		Rem County	Assistance Programs in their
			social media platforms in
			English.
			Facebook Reach – 69
			Instagram Reach – 85 Twitter Reach – 23
Index 22	Chinatown Service	Almansor Court-	
July 23	Center- Health Care	Alhambra	CBO staff provided
		Alnamora	information regarding
	and Career Fair		SoCalGas' Customer
			Assistance Programs. CAP
			materials were distributed to
X 1 05	G ' TT'	)	approximately 150 attendees.
July 25	Senior Kit	Mary Star of the Sea-	CBO event staff provided
(Food Share of	Distribution	Oxnard	information regarding
Ventura County)			SoCalGas' Customer
			Assistance Programs. CAP
			materials were distributed to
			approximately 132 attendees.
July 25	Emergency Box	River Community-	CBO event staff provided
(Food Share of	Distribution	Ventura	information regarding
Ventura County)			SoCalGas' Customer
			Assistance Programs. CAP
			materials were distributed to
			approximately 120 attendees.
July 25	4755 Vaccine Clinic	Los Angeles	CBO event staff provided
(Via Care)			information regarding
			SoCalGas' Customer
			Assistance Programs. CAP
			materials were distributed to
			approximately 8 attendees.
July 25	Community Outreach	Tacos Jalisco-	CBO event staff provided
(CFS-	•	Paso Robles	information regarding
Promotores)			SoCalGas' Customer
,			Assistance Programs. CAP
			materials were distributed to
			approximately 56 attendees.
July 25	ESL and Citizenship	Garden Grove central	CBO staff provided
(VietSoCal)	and Social Benefits	office	information regarding
/	Workshop		SoCalGas' Customer
	l simon		Assistance Programs. CAP
			materials were distributed to
			approximately 31 attendees.
	1	<u> </u>	approximately 31 attenuees.

July 25	Radio Bolsa	Radio Bolsa	CBO staff provided
(VietSoCal)	Radio Doisa	Partnership-Weekly	information regarding
(Vicisocai)			SoCalGas' Customer
		on Mondays	
			Assistance Programs. CAP
			information was distributed
			via radio reaching thousands
			of listeners.
July 26	ESL and Citizenship	Garden Grove central	CBO staff provided
(VietSoCal)	and Social Benefits	office	information regarding
	Workshop		SoCalGas' Customer
			Assistance Programs. CAP
			materials were distributed to
			approximately 33 attendees.
July 26	Community	Onsite at MEND	CBO staff provided
(MEND)	Nourishment-Food	Pacoima	information regarding
,	Pantry		SoCalGas' Customer
			Assistance Programs. CAP
			materials were distributed to
			approximately 143 attendees.
July 26	Hope & Care	Grocery Outlet- Sun	CBO staff provided
(MEND)	Community Outreach	•	information regarding
(1.121 (2)		· sare j	SoCalGas' Customer
			Assistance Programs. CAP
			materials were distributed to
			approximately 120 attendees.
July 26	Hope & Care Here	Onsite at MEND	CBO staff provided
(MEND)	We Thrive- Case	Pacoima	information regarding
(IVILIND)		i acomia	SoCalGas' Customer
	Management		
			Assistance Programs. CAP materials were distributed to
T 1 26	II O C II	O ' AMEND	approximately 2 attendees.
July 26	Hope & Care Here	Onsite at MEND	CBO staff provided
(MEND)	We Thrive-	Pacoima	information regarding
	Orientation		SoCalGas' Customer
			Assistance Programs. CAP
			materials were distributed to
			approximately 3 attendees.
July 26	Emergency Box	Nyeland Acres-	CBO event staff provided
(Food Share of	Distribution	Oxnard	information regarding
Ventura County)			SoCalGas' Customer
			Assistance Programs. CAP
			materials were distributed to
			approximately 60 attendees.

July 26 (Food Share of Ventura County)  July 26 (Food Share of Ventura County)	Emergency Box Distribution  Senior Kit Distribution	Rio Student Services- Oxnard  Heritage Apartments- Oxnard	CBO event staff provided information regarding SoCalGas' Customer Assistance Programs. CAP materials were distributed to approximately 120 attendees. CBO event staff provided information regarding SoCalGas' Customer Assistance Programs. CAP materials were distributed to approximately 37 attendees.
July 26 (Food Share of Ventura County)	Senior Kit Distribution	SDA Thousand Oaks- Thousand Oaks	CBO event staff provided information regarding SoCalGas' Customer Assistance Programs. CAP materials were distributed to approximately 45 attendees.
July 26 (Food Bank of Santa Barbara)	Healthy School Pantry	Santa Barbara	CBO event staff provided information regarding SoCalGas' Customer Assistance Programs. CAP materials were distributed to approximately 16 attendees.
July 27 (Food Share of Ventura County)	Senior Kit Distribution	Our Lady of Guadalupe- Oxnard	CBO event staff provided information regarding SoCalGas' Customer Assistance Programs. CAP materials were distributed to approximately 37 attendees.
July 27 (Food Share of Ventura County)	Senior Kit Distribution	Church of Living Christ- Simi Valley	CBO event staff provided information regarding SoCalGas' Customer Assistance Programs. CAP materials were distributed to approximately 38 attendees.
July 27 (Food Share of Ventura County)	Senior Kit Distribution	Pacific Point Apartments- Oxnard	CBO event staff provided information regarding SoCalGas' Customer Assistance Programs. CAP materials were distributed to approximately 60 attendees.

July 27	Emergency Box	College Park -	CBO event staff provided
(Food Share of	Distribution	Oxnard	information regarding
Ventura County)	Distribution	Omara	SoCalGas' Customer
Ventura County)			Assistance Programs. CAP
			materials were distributed to
			approximately 120 attendees.
July 27	Emergency Box	Oxnard Alano Club-	CBO event staff provided
(Food Share of	Distribution	Oxnard Oxnard	information regarding
Ventura County)	Distribution	Oxilaru	SoCalGas' Customer
ventura County)			Assistance Programs. CAP
			materials were distributed to
I1 27	1755 Vassina Clinia	T A 1	approximately 240 attendees.
July 27	4755 Vaccine Clinic	Los Angeles	CBO event staff provided
(Via Care)			information regarding
			SoCalGas' Customer
			Assistance Programs. CAP
			materials were distributed to
X 1 25	g. : g.c.o.i:	D E 11 C	approximately 9 attendees.
July 27	Staying Safe Online	Pars Equality Center-	CBO staff provided
(PARS Equality		Los Angeles	information regarding
Center)			SoCalGas' Customer
			Assistance Programs. CAP
			materials were distributed to
			approximately 12 attendees.
July 27	Hope & Care	Sepulveda	CBO staff provided
(MEND)	Community	Recreation Center-	information regarding
	Outreach	Panorama City	SoCalGas' Customer
			Assistance Programs. CAP
			materials were distributed to
			approximately 40 attendees.
July 27	ESL and Citizenship	Garden Grove central	CBO staff provided
(VietSoCal)	and Social Benefits	office	information regarding
	Workshop		SoCalGas' Customer
			Assistance Programs. CAP
			materials were distributed to
			approximately 33 attendees.
July 27	Hope & Care Here	Onsite at MEND	CBO staff provided
(MEND)	We Thrive- Case	Pacoima	information regarding
	Management		SoCalGas' Customer
			Assistance Programs. CAP
			materials were distributed to

July 27	Food Distribution	Los Angeles	SoCalGas event staff
(LAC+USC	1 OOG DISHTUUHUH	Los Aligoics	provided information
Medical Center)			regarding SoCalGas'
ivicalcal Center)			Customer Assistance
			Programs. CAP materials
			were distributed to
			approximately 32 attendees
July 27	Equal Justice Works-	Zoom	CBO staff provided
•		ZOOIII	
(Veteran's Legal			information regarding SoCalGas' Customer
Institute)	Legal Aid		
			Assistance Programs. CAP
			materials were distributed to
I 1 20	XX7 1 1	D E 1'4 C 4	approximately 22 attendees.
July 28	Workshop on	Pars Equality Center-	
(PARS Equality	Medicare	Los Angeles	information regarding
Center)			SoCalGas' Customer
			Assistance Programs. CAP
			materials were distributed to
			approximately 17 attendees.
July 28	Food Distribution	Los Angeles	SoCalGas event staff
(LAC+USC			provided information
Medical Center)			regarding SoCalGas'
			Customer Assistance
			Programs. CAP materials
			were distributed to
			approximately 41 attendees
July 28	ESL and Citizenship	Garden Grove central	CBO staff provided
(VietSoCal)	and Social Benefits	office	information regarding
	Workshop		SoCalGas' Customer
			Assistance Programs. CAP
			materials were distributed to
			approximately 36 attendees.
July 28	Hope & Care	Hansen Dam	CBO staff provided
(MEND)	Community	Aquatic Center-	information regarding
	Outreach	Lake View Terrace	SoCalGas' Customer
			Assistance Programs. CAP
			materials were distributed to
			approximately 36 attendees.
July 28	Hope & Care	Panorama Park-	CBO staff provided
(MEND)	Community	Panorama City	information regarding
(1.121.12)	Outreach	I miorama ony	SoCalGas' Customer
			Assistance Programs. CAP
			materials were distributed to
			approximately 36 attendees.
	<u> </u>	1	approximately 30 attendees.

July 28	Hope & Care	Verdugo Recreation-	CBO staff provided
(MEND)	Community	Center, Burbank	information regarding
(MEND)		Center, Burbank	
	Outreach		SoCalGas' Customer
			Assistance Programs. CAP
			materials were distributed to
			approximately 36 attendees.
July 28	Hope & Care Here	Onsite at MEND	CBO staff provided
(MEND)	We Thrive- Case	Pacoima	information regarding
	Management		SoCalGas' Customer
			Assistance Programs. CAP
			materials were distributed to
			approximately 2 attendees.
July 28	Emergency Box	LUCHA- Santa Paula	CBO event staff provided
(Food Share of	Distribution		information regarding
Ventura County)			SoCalGas' Customer
			Assistance Programs. CAP
			materials were distributed to
			approximately 180 attendees.
July 28	Vaccination Clinic	Lemonwood	CBO event staff provided
(El Concilio)		Elementary School –	information regarding
(======================================		Oxnard	SoCalGas' Customer
		o mar a	Assistance Programs. CAP
			materials were distributed to
			approximately 105 attendees.
July 28	Senior Kit	Food Share	CBO event staff provided
(Food Share of	Distribution	Warehouse- Oxnard	information regarding
Ventura County)	Distribution	Watchouse-Oxharu	SoCalGas' Customer
ventura County)			Assistance Programs. CAP
			materials were distributed to
I 1 20	II 1/1 E 1	G	approximately 5 attendees.
July 28	Healthy Farmworker	Carpinteria	CBO event staff provided
(Food Bank of	Program		information regarding
Santa Barbara)			SoCalGas' Customer
			Assistance Programs. CAP
			materials were distributed to
			approximately 44 attendees.
July 28	Oxnard Farmers	Plaza Park- Oxnard	CBO event staff provided
(MICOP)	Market		information regarding
			SoCalGas' Customer
			Assistance Programs. CAP
			materials were distributed to
			approximately 60 attendees.

July 29	Social Media	KMYX	CBO staff provided
(Radio		La Campesina 92.5	information regarding
Campesina)		Kern County	SoCalGas' Customer
			Assistance Programs in their
			social media platforms in
			Spanish.
			Facebook Reach – 306
			Instagram Reach – 141
			Twitter Reach – 15
July 29	Social Media	KBDS	CBO staff provided
(Radio		Forge 103.9	information regarding
Campesina)		Kern County	SoCalGas' Customer
,			Assistance Programs in their
			social media platforms in
			English.
			Facebook Reach – 97
			Instagram Reach – 66
			Twitter Reach – 36
July 29	4755 Vaccine Clinic	Los Angeles	CBO event staff provided
(Via Care)			information regarding
			SoCalGas' Customer
			Assistance Programs. CAP
			materials were distributed to
			approximately 5 attendees.
July 29	Mock Citizenship	Garden Grove central	CBO staff provided
(VietSoCal)	Interview	office	information regarding
			SoCalGas' Customer
			Assistance Programs. CAP
			materials were distributed to
			approximately 21 attendees.
July 29	Community	Onsite at MEND	CBO staff provided
(MEND)	Nourishment- Food	Pacoima	information regarding
	Pantry		SoCalGas' Customer
			Assistance Programs. CAP
			materials were distributed to
			approximately 414 attendees.
July 29	Hope & Care	Onsite at MEND	CBO staff provided
(MEND)	Community	Pacoima	information regarding
	Outreach		SoCalGas' Customer
			Assistance Programs. CAP
			materials were distributed to
			approximately 2 attendees.

July 29 (MEND) July 30	Hope & Care Here We Thrive- Orientation  Hope & Care	Onsite at MEND Pacoima  Grocery Outlet- Sun	CBO staff provided information regarding SoCalGas' Customer Assistance Programs. CAP materials were distributed to approximately 1 attendee. CBO staff provided
(MEND)	Community Outreach	Valley	information regarding SoCalGas' Customer Assistance Programs. CAP materials were distributed to approximately 90 attendees.
July 30 (ONEgeneration)	West Valley Community Resource Fair	Tarzana	CBO staff provided information regarding SoCalGas' Customer Assistance Programs. CAP materials were distributed to approximately 150 attendees.
July 30 (Food Share of Ventura County)	Emergency Box Distribution	RC Charities- Moorpark	CBO event staff provided information regarding SoCalGas' Customer Assistance Programs. CAP materials were distributed to approximately 120 attendees.
July 30 (Food Bank of Santa Barbara)	Healthy School Pantry	Lompoc	CBO event staff provided information regarding SoCalGas' Customer Assistance Programs. CAP materials were distributed to approximately 250 attendees.
July 31 (Radio Campesina)	Social Media	KMYX La Campesina 92.5 Kern County	CBO staff provided information regarding SoCalGas' Customer Assistance Programs in their social media platforms in Spanish. Facebook Reach – 318 Instagram Reach – 94 Twitter Reach – 9

July 31	Social Media	KBDS	CBO staff provided
(Radio		Forge 103.9	information regarding
Campesina)		Kern County	SoCalGas' Customer
			Assistance Programs in their
			social media platforms in
			English.
			Facebook Reach – 102
			Instagram Reach – 110
			Twitter Reach – 28
July 31	Swap Meet Justice	Oxnard College	CBO event staff provided
(MICOP)			information regarding
			SoCalGas' Customer
			Assistance Programs. CAP
			materials were distributed to
			approximately 70 attendees.
July 31	Social Media	Online	CBO staff provided
(Walking Shield)			information regarding
			SoCalGas' Customer
			Assistance Programs. CAP
			information was distributed
			via social media in English:
			Twitter- 1,407 followers
			Facebook- 679 followers
			Walking Shield Scholars-
			102
			Instagram- 251 followers
			LinkedIn- 26 followers

## **Tribal Outreach Events**

Event Date & Organization	Event Name	Event Location	Event Information
July 7	SCIC Family Wellness	Pasadena and Zoom	CBO staff provided
(Southern California	Training: Family		information regarding
Indian Center)	Workshop 1: Why		SoCalGas' Customer
	Fathers Need to		Assistance Programs. CAP
	Communicate with		materials were distributed to
	Their Children		approximately 17 attendees.
July 14	SCIC Family Wellness	Pasadena and Zoom	CBO staff provided
(Southern California	Training: Family		information regarding
Indian Center)	Workshop 2: How to		SoCalGas' Customer
	Communicate with		Assistance Programs. CAP
	Your Teenager		materials were distributed to
	_		approximately 20 attendees.

Event Date & Organization	Event Name	Event Location	Event Information
July 21	Southern California	Pasadena and Zoom	CBO staff provided
(Southern California	Indian Center Family		information regarding
Indian Center)	Wellness Training:		SoCalGas' Customer
	Family Workshop 3:		Assistance Programs. CAP
	Understanding the		materials were distributed to
	Importance of Silence		approximately 12 attendees.

## **Disability Outreach Events**

Event Date & Organization:	Event Name:	Event Location:	Event Information:
July 1 (OC Autism Foundation)	Newsletter	Electronic mailing and postal mailing of monthly newsletter with SoCalGas Customer Assistance Programs information (Orange County and Southern California)	CBO staff provided information regarding SoCalGas' Customer Assistance Programs. CAP information was distributed via newsletter and postal mail:  Newsletter and postal mail reach – over 5,250 members.
July 1 (OC Autism Foundation)	Subscription	Mailing of Monthly Kids Club activities with SoCalGas CARE program and links (Orange County and Southern California)	CBO staff provided information regarding SoCalGas' Customer Assistance Programs. CAP information was distributed via newsletter. Subscription Reach — over 300 members
July 5 (OC Autism Foundation)	OC Health & Education Talkshow	Channel 56.10, YouTube, FB Live and www.littlesaigontv.com	CBO staff provided information regarding SoCalGas' Customer Assistance Programs. CAP information was distributed via weekly Talkshow reaching thousands of listeners.

Event Date & Organization:	Event Name:	Event Location:	Event Information:
July 6	Presentation –	San Bernardino	CBO event staff provided
(BSS)	Consulate of		information regarding
	Mexico		SoCalGas' Customer
			Assistance Programs.
			CAP materials were
			distributed to
			approximately 70
			attendees.
July 6	Alignment Health	Virtual	CBO event staff provided
(SCRS-IL)	Plan Presentation		information regarding
			SoCalGas' Customer
			Assistance Programs.
			CAP materials were
			distributed electronically
			to approximately 68
T 1 7	D 44	77' 4 1	attendees.
July 7	Presentation	Virtual	CBO event staff provided
(Lanterman			information regarding
Regional Center)			SoCalGas' Customer
			Assistance Programs. CAP materials were
			distributed to
			approximately 85
			attendees.
July 11	Presentation	Virtual	
(Lanterman	riesentation	v II tuai	CBO event staff provided information regarding
Regional Center)			SoCalGas' Customer
Regional Center)			Assistance Programs.
			CAP materials were
			distributed to
			approximately 35
			attendees.
July 11	Rancho Los Amigos	Downey	CBO event staff provided
(SCRS-IL)	TBI Support Group	20	information regarding
	121 Support Stoup		SoCalGas' Customer
			Assistance Programs.
			CAP materials were
			distributed to
			approximately 40
			attendees.

Event Date & Organization:	Event Name:	Event Location:	Event Information:
July 12	Rancho Los Amigos	Downey	CBO event staff provided
(SCRS-IL)	TBI Support Group		information regarding
			SoCalGas' Customer
			Assistance Programs.
			CAP materials were
			distributed to
			approximately 35
x 1 10	0011 11 0	C1 1 # C 1 0	attendees.
July 12	OC Health &	Channel 56.10,	CBO staff provided
(OC Autism	Education	YouTube, FB	information regarding
Foundation)	Talkshow	Live and	SoCalGas' Customer
		www.littlesaigontv.com	Assistance Programs.
			CAP information was
			distributed via weekly
			Talkshow reaching
July 12	East San Gabriel	El Monte	thousands of listeners.
July 12 (SCRS-IL)	Valley Health	El Monte	CBO event staff provided information regarding
(SCKS-IL)	Neighborhood		SoCalGas' Customer
	Neighborhood		Assistance Programs.
			CAP materials were
			distributed to
			approximately 15
			attendees.
July 12	Understanding	Virtual	CBO event staff provided
(Fiesta Educativa)	Alzheimer		information regarding
			SoCalGas' Customer
			Assistance Programs.
			CAP materials were
			distributed to
			approximately 244
			attendees.
July 14	LA CARE	Norwalk	CBO event staff provided
(SCRS-IL)	Community Health		information regarding
	Event		SoCalGas' Customer
			Assistance Programs.
			CAP materials were
			distributed to
			approximately 500
			attendees.

Event Date & Organization:	Event Name:	Event Location:	Event Information:
July 15 (Fiesta Educativa)  July 16	Celebrating Fatherhood  Friendship Club:	Virtual  Garden Grove	CBO event staff provided information regarding SoCalGas' Customer Assistance Programs. CAP materials were distributed to approximately 174 attendees.  CBO staff provided
(OC Autism Foundation)	Special Guest: Thuy Phan		information regarding SoCalGas' Customer Assistance Programs. CAP materials were distributed to approximately 30 attendees.
July 17 (OC Autism Foundation)	Community Event: Summer OC Toy Drive	City of Industry	CBO staff provided information regarding SoCalGas' Customer Assistance Programs. CAP materials were distributed to approximately 500 attendees.
July 17 (SCRS-IL)	SCRS Youth Leadership Summit	Los Angeles	CBO event staff provided information regarding SoCalGas' Customer Assistance Programs. CAP materials were distributed to approximately 60 attendees.
July 18 (SCRS-IL)	San Bernardino Unified School District Annual Conference	San Bernardino	CBO event staff provided information regarding SoCalGas' Customer Assistance Programs. CAP materials were distributed to approximately 150 attendees.

Event Date & Organization:	Event Name:	Event Location:	Event Information:
July 18 (BSS)	Presentation – Westmont Village Senior Center	Riverside	CBO event staff provided information regarding SoCalGas' Customer Assistance Programs. CAP materials were
L 1 10			distributed to approximately 8 attendees.
July 19 (BSS)	Fontana Senior Center Booth	Fontana	CBO event staff provided information regarding SoCalGas' Customer Assistance Programs. CAP materials were distributed to approximately 12 attendees.
July 19	OC Health & Education	Channel 56.10,	CBO staff provided
(OC Autism Foundation)	Talkshow	YouTube, FB Live and	information regarding SoCalGas' Customer
1 oundation)	Tulkono W	www.littlesaigontv.com	Assistance Programs.
		8	CAP information was
			distributed via weekly
			Talkshow reaching
			thousands of listeners.
July 19	Presentation- Chino	Chino	CBO event staff provided
(BSS)	Senior Center		information regarding
			SoCalGas' Customer
			Assistance Programs.
			CAP materials were
			distributed to
			approximately 9
July 20	East LA	Log Angeles	attendees.
July 20		Los Angeles	CBO event staff provided
(SCRS-IL)	Community Center Presentation		information regarding SoCalGas' Customer
	Tresentation		Assistance Programs.
			CAP materials were
			distributed to
			approximately 10
			attendees.

Event Date & Organization:	Event Name:	Event Location:	Event Information:
July 21 (SCRS-IL)	San Bernardino Back to School Extravaganza	San Bernardino	CBO event staff provided information regarding SoCalGas' Customer Assistance Programs. CAP materials were distributed to approximately 250 attendees.
July 22 (SCRS-IL)	White Memorial Hospital Presentation	Los Angeles	CBO event staff provided information regarding SoCalGas' Customer Assistance Programs. CAP materials were distributed to approximately 15 attendees.
July 23 (OC Autism Foundation)	Social Media	Facebook and Instagram post- SoCalGas CARE Program	CBO staff provided information regarding SoCalGas' Customer Assistance Programs. CAP information was distributed via social media in English: Facebook Reach – 2,359 Instagram Reach- 553
July 26 (OC Autism Foundation)	OC Health & Education Talkshow	Channel 56.10, YouTube, FB Live and www.littlesaigontv.com	CBO staff provided information regarding SoCalGas' Customer Assistance Programs. CAP information was distributed via weekly Talkshow reaching thousands of listeners.
July 26 (SCRS-IL)	IEHD ADA 32 Event	Rancho Los Amigos, Downey	CBO event staff provided information regarding SoCalGas' Customer Assistance Programs. CAP materials were distributed to approximately 100 attendees.

Event Date & Organization:	Event Name:	Event Location:	Event Information:
July 26 (Fiesta Educativa)	APEP Spanish Orientation	Virtual	CBO event staff provided information regarding SoCalGas' Customer Assistance Programs. CAP materials were distributed to approximately 7 attendees.
July 28 (Fiesta Educativa)	APEP English Orientation	Virtual	CBO event staff provided information regarding SoCalGas' Customer Assistance Programs. CAP materials were distributed to approximately 7 attendees.
July 29 (SCRS-IL)	Pasadena City College Resource Presentation	Virtual	CBO event staff provided information regarding SoCalGas' Customer Assistance Programs. CAP information was shared with approximately 25 attendees.
July 31 (Lanterman Regional Center)	LA CARE Backpack Giveaway and Resource Fair	Virtual	CBO event staff provided information regarding SoCalGas' Customer Assistance Programs. CAP materials were distributed to approximately 100 attendees.

### 4. APPENDIX B – ESA PROGRAM AND CARE TABLES

**ESA Program Summary Expenses** 

**ESA Program** - Table 1 - Program Expenses ESA Main (SF, MH, MF In-Unit)

**ESA Program** - Table 2 - Program Expenses & Energy Savings by Measures Installed (SF, MH, MF In-Unit)

**ESA Program** - Table 2A - Program Expenses & Energy Savings by Measures Installed (CSD Leveraging)

**ESA Program** - Table 2B - Program Expenses & Energy Savings by Measures Installed (Multifamily Common Area Measures)

ESA Program – Table 2B-1 – Eligible Common Area Measures List

**ESA Program** - Table 2C – Program Expenses & Energy Savings by Measures Installed (Pilot Plus/Pilot Deep)

**ESA Program** - Table 2D – Program Expenses & Energy Savings by Measures Installed (Electrification and Clean Energy Pilots)

**ESA Program** - Table 3A-F – Energy Savings and Average Bill Savings per Treated Home/Common Area

**ESA Program -** Table 4A-D – Homes/Buildings Treated

**ESA Program** - Table 5A-D - Program Customer Summary by Month

**ESA Program** - Table 6 - Expenditures for Pilots and Studies

**ESA Program** – Table 7 – Customer Segments/Need State by Demographic, Financial, Location and Health Condition

**ESA Program** – Table 8 – Clean Energy Referral, Leveraging and Coordination

**ESA Program** – Table 9 – Tribal Outreach

**CARE Program** - Table 1 - CARE Overall Program Expenses

CARE Program - Table 2 - CARE Enrollment, Recertification, Attrition, and

Penetration

**CARE Program** - Table 3A - CARE Post-Enrollment Verification Results (Model)

**CARE Program** - Table 3B - CARE Post-Enrollment Verification Results (High Usage)

**CARE Program** - Table 4 - Enrollment by County

**CARE Program** - Table 5 - Recertification Results

**CARE Program** - Table 6 - Capitation Contractors

**CARE Program** - Table 7 - Expenditures for the Pilot/Studies

**CARE Program** - Table 8 – CARE and Disadvantaged Communities Enrollment Rate

for ZIP Codes

**CARE Program** - Table 8A – Top 10 Lowest Enrollment Rates in High Disconnection,

High Poverty, and DAC Communities by ZIP

## **Energy Savings Assistance Program Table - Summary Expenses** Southern California Gas Company July 2022

	Authorized Budget [1]			Curr	Current Month Expenses			ear to Date Ex	% of Budget Spent YTD			
ESA Program:	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total
ESA Main Program (SF, MH, MF In-Unit)	N/A	\$ 116,291,772	\$ 116,291,772	N/A	\$ 489,804	\$ 489,804	N/A	\$ 49,611,541	\$ 49,611,541	N/A	42.66%	42.66%
ESA Multifamily Common Area Measures [2]	N/A	\$ 10,660,000	\$ 10,660,000	N/A	\$ 452,941	\$ 452,941	N/A	\$ 1,293,883	\$ 1,293,883	N/A	12.14%	12.14%
ESA Multifamily Whole Building	N/A	\$ -	\$	N/A	\$ -	\$ -	N/A	\$ -	\$ -	N/A	0%	0%
ESA Pilot Plus and Pilot Deep	N/A	\$ 6,510,545	\$ 6,510,545	N/A	\$ -	\$ -	N/A	\$ -	\$ -	N/A	0%	0%
CSD Leveraging	N/A	\$ -	\$	N/A	\$ -	\$ -	N/A	\$ -	\$ -	N/A	0%	0%
Building Electrification Retrofit Pilot (SCE)	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Clean Energy Homes New Construction Pilot (SCE)	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
			\$		\$ -	\$ -		\$ -	\$ -			
			\$		\$ -	\$ -		\$ -	\$ -			
ESA Program TOTAL	N/A	\$ 133,462,317	\$ 133,462,317	N/A	\$ 942,745	\$ 942,745	N/A	\$ 50,905,424	\$ 50,905,424	N/A	38%	38%

<sup>[1]</sup> Reflects authorized funding per D.21-06-015 dated June 3, 2021[2] Authorized budget from unspent, uncommitted funds per AL 5865 filed September 17, 2021

#### Energy Savings Assistance Program Table 1 - Main (SF, MH, MF In-Unit) Expenses Southern California Gas Company July 2022

Appliances		Authorized	Budget [1	1]	Curre	nt N	Nonth Expen	ıses	s <sup>[4]</sup>	Year to Date Expenses				% of Budget Spent YTD			
ESA Program:	Electric	Gas		Total	Electric		Gas		Total	Electric		Gas		Total	Electric	Gas	Total
Energy Efficiency																	
Appliances	N/A	\$	- 5	\$ -	N/A	\$	(521,062)	\$	(521,062)	N/A	\$	1,531,366	\$	1,531,366	N/A	0%	0%
Domestic Hot Water	N/A	\$	- 5	\$ -	N/A	\$	(757,682)	\$	(757,682)	N/A	\$	8,795,800	\$	8,795,800	N/A	0%	0%
Enclosure	N/A	\$	- 5	\$ -	N/A	\$	(58,761)	\$	(58,761)	N/A	\$	13,028,873	\$	13,028,873	N/A	0%	0%
HVAC	N/A	\$	- 5	\$ -	N/A	\$	(62,879)	\$	(62,879)	N/A	\$	8,604,152	\$	8,604,152	N/A	0%	0%
Maintenance	N/A	\$	- 5	\$ -	N/A	\$	(9,370)	\$	(9,370)	N/A	\$	464,489	\$	464,489	N/A	0%	0%
Lighting	N/A	\$	- 5	\$ -	N/A	\$	-	\$	-	N/A	\$	-	\$	-	N/A	0%	0%
Miscellaneous	N/A	\$	- 5	7	N/A	\$	-	\$	-	N/A	\$	144,580	\$	144,580	N/A	0%	0%
Customer Enrollment	N/A	\$	- 5	7	N/A	\$	1,198,359	\$	1,198,359	N/A	\$	10,380,951	\$	10,380,951	N/A	0%	0%
In Home Education	N/A	\$		\$ -	N/A	\$	56,611	\$	56,611	N/A	\$	791,944	\$	791,944	N/A	0%	0%
Pilot	N/A	\$	- 5	\$ -	N/A	\$	-	\$	-	N/A	\$	-	\$	-	N/A	0%	0%
Energy Efficiency TOTAL	N/A	\$ 104.43	2.051	\$ 104.432.051	N/A	s	(154,784)	•	(154.784)	N/A	s	43.742.154	ŝ	43.742.154	N/A	42%	42%
Energy Emolency TOTAL	IVA	Ψ 10 <del>1</del> ,4.	2,001	Ψ 104,432,031	IVA	Ψ	(134,704)	Ψ	(134,704)	IV/A	Ψ	45,742,154	Ψ	45,742,154	IV/A	72.70	42.70
Training Center	N/A	\$ 1.06	6.865	\$ 1.066.865	N/A	\$	52.010	\$	52.010	N/A	\$	347,194	\$	347.194	N/A	33%	33%
Workforce Education and Training	N/A	\$	- 3	, ,,,,,,,,	N/A	\$	-	\$	-	N/A	\$	-	\$		N/A	0%	0%
Inspections	N/A	\$ 1.60	6.551	\$ 1.606.551	N/A	\$	(35.552)	\$	(35.552)	N/A	\$	877.277	\$	877.277	N/A	55%	55%
Marketing and Outreach	N/A	\$ 1,38	33,806	\$ 1,383,806	N/A	\$	94,045	\$	94,045	N/A	\$	392,924	\$	392,924	N/A	28%	28%
Statewide Marketing and Outreach	N/A	\$	- 5	\$ -	N/A	\$	-	\$	-	N/A	\$	-	\$	-	N/A	0%	0%
Studies [2] [3]	N/A	\$ 2	8,750	\$ 218,750	N/A	\$	(15,866)	\$	(15,866)	N/A	\$	42,164	\$	42,164	N/A	19%	19%
Regulatory Compliance	N/A	\$ 49	5,468	\$ 495,468	N/A	\$	33,405	\$	33,405	N/A	\$	260,422	\$	260,422	N/A	53%	53%
General Administration	N/A	\$ 6,99	3,078	\$ 6,993,078	N/A	\$	516,547	\$	516,547	N/A	\$	3,892,922	\$	3,892,922	N/A	56%	56%
CPUC Energy Division	N/A	\$ 9	95,203	\$ 95,203	N/A	\$	-	\$	-	N/A	\$	56,484	\$	56,484	N/A	59%	59%
Administration TOTAL	N/A	\$ 11,89	9,721	\$ 11,859,721	N/A	\$	644,589	\$	644,589	N/A	\$	5,869,387	\$	5,869,387	N/A	49%	49%
TOTAL PROGRAM COSTS	N/A	\$ 116,29	1,772	\$ 116,291,772	N/A	\$	489,804	\$	489,804	N/A	\$	49,611,541	\$	49,611,541	N/A	43%	43%
				Funded C	utside of E	SA I	Program E	Bud	lget								
Indirect Costs					N/A	\$	272,959	\$	272,959	N/A	\$	2,358,148	\$	2,358,148			
NGAT Costs						\$	(15,144)	\$	(15,144)		\$	783,430	\$	783,430			

<sup>[1]</sup> Reflects authorized funding per D.21-06-015 dated June 3, 2021, but does not include authorized budget for Pilot Plus and Deep Pilot program in the amount of \$6,510,545 shown on ESA Summary tab.

Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

<sup>[2]</sup> Current month credit amount of (\$15,866) is related to MF CAM PV study and reflects accounting reversal of June 2022 accrual, where actual invoice was delayed.

<sup>[3]</sup> Authorized budget for MF CAM PV and LINA study is not included here on Table 1, but funded out of MF CAM unspent funds from previous cycle per AL 5744 and AL 5558. However, actual costs along with all other applicable M&E funded studies costs are included here in Table 1 and also listed on Table 6.

<sup>[4]</sup> Current month and YTD expenditures include a quarterly accrual/reversal of (\$8,384,803) in the following reporting categories: Appliances (\$521,062), Domestic Hot Water (\$2,413,738), Enclosure (\$2,478,124), HVAC (\$1,622,071), Maintenance (\$94,830), Customer Enrollment (\$978,051), In Home Energy Education (\$111,480), Inspection (\$165,446).

Note 1: In January 2021, a manual adjustment was made to exclude a net accrual/reversal debit amount of \$1,995,518 for contractor costs related to all ESA Program measure categories associated to December 2021 activities. This amount will be incorporated in 2021 costs as reported in the SoCalGas' Annual Report filed May 2022.

## Energy Savings Assistance Program Table 2 (SF, MH, MF In-Unit) Southern California Gas Company

July 2022

					(Summary) <sup>-</sup>			
			Year-To	-Date Comp	leted & Exper	ised	Installation	
		Quantity	kWh [1]	kW [1]	Therms [1]	_	xpenses (\$)	% of
Measures	Units	Installed	(Annual)	(Annual)	(Annual)	_	xperises (\$)	Expenditure
Appliances								
High Efficiency Clothes Washer	Home	2,052	-	-	40,832	\$	1,806,311	4.1%
Refrigerators	Each	-	-	-	-	\$	-	0.0%
Freezers	Each	-	-	-	-	\$	-	0.0%
New - Clother Dryer New - Dishwasher	Each Each	-	-	-	=	\$	=	0.0%
Domestic Hot Water	Eacil	-	-	-	-	φ	-	0.0 /6
Other Domestic Hot Water [3]	Home	47,841	-	-	151.178	\$	2,405,648	5.5%
Water Heater Tank and Pipe Insulation [4]	Home	477	-	-	3,029	\$	19,429	0.0%
Water Heater Repair/Replacement	Home	2,090	-	-	4,995	\$	4,842,916	11.1%
Thermostatic Shower Valve	Each	25,529	-	-	41,612	\$	1,266,003	2.9%
Combined Showerhead/TSV	Each	-	-	-	-	\$	-	0.0%
Heat Pump Water Heater	Each	-	-	-	-	\$	-	0.0%
Tub Diverter/ Tub Spout	Each	1,299	-	-	7,300	\$	158,186	0.4%
New - Solar Water Heating Enclosure	Home	-	-	-	-	\$	-	0.0%
Air Sealing/Envelope [5]	Home	50,675	_	_	23,266	\$	8,654,196	19.8%
New - Diagnostic Air Sealing	Home	50,075			23,200	\$		0.0%
Attic Insulation	Home	2,052	-		59,791	\$	4,509,098	10.3%
New - Floor Insulation	Home	-	-	-	-	\$	-	0.0%
HVAC								
Furnace Repair/Replacement	Home	3,572	-	-	(120,065)	\$	4,769,589	10.9%
Room A/C Replacement	Home	-	-	-	-	\$	-	0.0%
Central A/C Replacement	Home	-	-	-	-	\$	-	0.0%
Heat Pump Replacement	Home	-	-	-	-	\$	-	0.0%
Evaporative Cooler	Home	- 700	-	-	-	\$	-	0.0%
Duct Testing and Sealing	Home	733	-	-	8,144	\$	317,036	0.7%
Energy Efficient Fan Control Removed - A/C Time Delay	Home	-	-	-	-	\$	-	0.0%
Prescriptive Duct Sealing	Home Home	- 5,573	-	-	61,916	\$	608,146	1.4%
High Efficiency Forced Air Unit (HE FAU)	Home	504	-		7,767	\$	1,811,751	4.1%
Smart Thermostat	Home	4,057	_	_	8,720	\$	1,092,732	2.5%
New - Portable A/C	Each	-	_	_	-	\$	-	0.0%
New - Central Heat Pump-FS (propane or gas space)	Home	-	-	-	-	\$	-	0.0%
New - Wholehouse Fan	Home	-	-	-	-	\$	-	0.0%
Maintenance								
Furnace Clean and Tune	Home	7,721	-	-	(9,497)	\$	462,119	1.1%
Central A/C Tune up	Home	-	-	-	-	\$	-	0.0%
New - Evaporative Cooling Maintenance	Home	-	-	-	-	\$	-	0.0%
Lighting Removed - Interior Hard wired LED fixtures	Each	_			_	\$	_	0.0%
Exterior Hard wired LED fixtures	Each	-	-	-	-	\$	<u> </u>	0.0%
Removed - LED Torchiere	Each	_		_		\$	<u>-</u>	0.0%
Removed - Occupancy Sensor	Each	_			_	\$	<u> </u>	0.0%
Removed - LED Night Light	Each	-	-	-	-	\$	_	0.0%
LED Reflector Bulbs	Each	-	-	-	-	\$	-	0.0%
LED A-Lamps	Each	-	-	-	-	\$	-	0.0%
Miscellaneous								
Pool Pumps	Home	-	-	-	-	\$	-	0.0%
Smart Strip Tier I	Home	-	-	-	-	\$	-	0.0%
Smart Strip Tier II	Each	-	-	-	-	\$	-	0.0%
New - Air Purifier	Home	-	-	-	-	\$	-	0.0%
Cold Storage New - Comprehensive Home Health and Safety Check-up	Each Home	-	-	-	-	\$	-	0.0%
New - CO and Smoke Alarm	Each	-	-	_	<u> </u>	\$		0.0%
Pilots						Ť		0.070
Customer Enrollment								
Outreach & Assessment	Home	62,590				\$	10,287,904	23.5%
In-Home Energy Education	Home	42,961				\$	688,013	1.6%
							10.555.5	
Total Savings/Expenditures			-	-	288,988	\$	43,699,074	
Total Households Westherized [6]		40.665		ļ				
Total Households Weatherized [6]		49,665		<u> </u>				
Households Treated	Total							
- Single Family Households Treated	Home	32,971						
- Multi-family Households Treated (In-unit)	Home	14,491						
- Mobile Homes Treated	Home	2,203						
Total Number of Households Treated	Home	49,665						
# Eligible Households to be Treated for PY	Home	94,600						
% of Households Treated	%	53%						
- Master-Meter Households Treated	Home	2,797						

[6] Weatherization may consist of attic insulation, attic access weatherization, weatherstripping - door, caulking, & minor home repairs

<sup>[1]</sup> As of September 2019, all savings are calculated based on the following source:

DNV-GL "Energy Savings Assistance (ESA) Program Impact Evaluation Program Years 2015-2017." April 26, 2019.
[2] Microwave savings are from ECONorthWest Studies received in December of 2011
[3] Includes Faucet Aerators and Low Flow Showerheads

<sup>[4]</sup> Includes Water Heater Blankets and Water Heater Pipe Insulation

<sup>[5]</sup> Envelope and Air Sealing Measures may include outlet cover plate gaskets, attic access weatherization, weatherstripping - door, caulking and

minor home repairs. Minor home repairs predominantly are door jamb repair / replacement, door repair, and window putty.

Note: Any measures noted as 'NEW' have been added during the course of this program year.

Note: Any measures noted as 'REMOVED', are no longer offered by the program but have been kept for tracking purposes.

## Energy Savings Assistance Program Table 2A Southern California Gas Company July 2022

		ESA Program - CSD Leveraging Year-To-Date Completed & Expensed Installation						
		Quantity Installed	kWh[1]	kW[1] (Annual)	Therms[1]	Expenses (\$)	% of Expenditure	
Measures	Units	ilistalieu	(Allifual)	(Allifual)	(Allifual)	(Ψ)	Experialitate	
Appliances	Llamas					Φ.	0.00/	
High Efficiency Clothes Washer Refrigerators	Home Each	-	-	-	-	\$ - \$ -	0.0% 0.0%	
Freezers	Each				_	\$ -	0.0%	
New - Clother Dryer	Each	_	-	-	-	\$ -	0.0%	
New - Dishwasher	Each	_	_	_	_	\$ -	0.0%	
Domestic Hot Water						<b>—</b>	0.070	
Other Domestic Hot Water [3]	Home	-	-	-	-	\$ -	0.0%	
Water Heater Tank and Pipe Insulation [4]	Home	-	-	-	-	\$ -	0.0%	
Water Heater Repair/Replacement	Home	-	-	-	-	\$ -	0.0%	
Thermostatic Shower Valve	Each	-	-	-	-	\$ -	0.0%	
Combined Showerhead/TSV	Each	-	-	-	-	\$ -	0.0%	
Heat Pump Water Heater	Each	-	-	-	-	\$ -	0.0%	
Tub Diverter/ Tub Spout	Each	-	-	-	-	\$ -	0.0%	
New - Solar Water Heating	Home	-	-	-	-	\$ -	0.0%	
Enclosure						<u> </u>		
Air Sealing/Envelope [5]	Home	-	-	-	-	\$ -	0.0%	
New - Diagnostic Air Sealing	Home	-	-	-	-	\$ -	0.0%	
Attic Insulation	Home	-	-	-	-	\$ -	0.0%	
New - Floor Insulation  HVAC	Home	-	-	-	-	\$ -	0.0%	
	Llamas					Φ.	0.00/	
Furnace Repair/Replacement Room A/C Replacement	Home Home	-	-	-	-	\$ - \$ -	0.0% 0.0%	
Central A/C Replacement		-	-	-		•	0.0%	
Heat Pump Replacement	Home Home	-	-	-	-	\$ -	0.0%	
Evaporative Cooler	Home	-	-	-	-	\$ -	0.0%	
Duct Testing and Sealing	Home	-	-	-		\$ -	0.0%	
Energy Efficient Fan Control	Home				_	\$ -	0.0%	
Removed - A/C Time Delay	Home	_			_	\$ -	0.0%	
Prescriptive Duct Sealing	Home	_	_	_	_	\$ -	0.0%	
High Efficiency Forced Air Unit (HE FAU)	Home	_	_	_	_	\$ -	0.0%	
Smart Thermostat	Each	-	-	-	-	\$ -	0.0%	
New - Portable A/C	Each	-	-	-	-	\$ -	0.0%	
New - Central Heat Pump-FS (propane or gas space)	Home	-	-	-	-	\$ -	0.0%	
New - Wholehouse Fan	Home	-	-	-	-	\$ -	0.0%	
Maintenance								
Furnace Clean and Tune	Home	-	-	-	-	\$ -	0.0%	
Central A/C Tune up	Home	-	-	-	-	\$ -	0.0%	
New - Evaporative Cooling Maintenance	Home	-	-	-	-	\$ -	0.0%	
Lighting								
Removed - Interior Hard wired LED fixtures	Each	-	-	-	-	\$ -	0.0%	
Exterior Hard wired LED fixtures	Each	-	-	-	-	\$ -	0.0%	
Removed - LED Torchiere	Each	-	-	-	-	\$ -	0.0%	
Removed - Occupancy Sensor	Each	-	-	-	-	\$ -	0.0%	
Removed - LED Night Light LED Reflector Bulbs	Each Each	-	-	-	-	\$ - \$ -	0.0% 0.0%	
LED A-Lamps	Each	-	-	-	-	•	0.0%	
Miscellaneous	Lauli	-	-	-	-	\$ -	0.0%	
Pool Pumps	Home	-	-	-	-	\$ -	0.0%	
Smart Strip Tier I	Home			-		\$ -	0.0%	
Smart Strip Tier II	Each	-		-	-	\$ -	0.0%	
New - Air Purifier	Home	-			_	\$ -	0.0%	
Cold Storage	Each	-	-	-	_	\$ -	0.0%	
New - Comprehensive Home Health and Safety Check		1	-	-	-	\$ -	0.0%	
New - CO and Smoke Alarm	Each	-	-	-	-	\$ -	0.0%	
Pilots								
Customer Enrollment								
Outreach & Assessment	Home	-				\$ -	0.0%	
In-Home Education	Home	-				\$ -	0.0%	
Total Savings/Expenditures			-	-	-	\$ -	0.0%	
							2.570	
Total Households Weatherized [6]								
CSD MF Tenant Units Treated			Total					
JOD WILL TOTALITY OF THE STREET			· Otal					
	<u> </u>	1	_					

<sup>[1]</sup> All savings are calculated based on the following sources:

[6] Weatherization may consist of attic insulation, attic access weatherization, weatherstripping - door, caulking, & minor home repairs.

DNV-GL "Energy Savings Assistance (ESA) Program Impact Evaluation Program Years 2015-2017." April 26, 2019.

<sup>[2]</sup> Microwave savings are from ECONorthWest Studies received in December of 2011.

<sup>[3]</sup> Includes Faucet Aerators and Low Flow Showerheads

<sup>[4]</sup> Includes Water Heater Blankets and Water Heater Pipe Insulation

<sup>[5]</sup> Envelope and Air Sealing Measures may include outlet cover plate gaskets, attic access weatherization, weatherstripping - door, minor home repairs. Minor home repairs predominantly are door jamb repair / replacement, door repair, and window putty.

### **Energy Savings Assistance Common Area Measures Program Table 2B** Southern California Gas Company July 2022

	Tab	le 2B ESA	Program - Μι	ıltifamily C	ommon A	rea Measures	[1]				
		Year-To-Date Completed & Expensed Installation									
ESA CAM Measures [2][3]	Units (of Measure such as "each")	Quantity Installed	Number of Units for Cap- kBTUh and Cap-Tons		kW [4] (Annual)	Therms [4][12] (Annual)	Expenses [13] (\$)				
Appliances											
High Efficiency Clothers Washer	Home	-	-	-	-	-	\$	-			
Domestic Hot Water											
Other Hot Water	Home	-	-	-	-	-	\$	-			
Tank and Pipe Insulation	Home	-	_	_	_	_	\$	_			
Water Heater Replace**	Cap-kBTUh	-	-	-	-	-	\$	_			
Central Boiler Replace**	Cap-kBTUh	21	-	-	-	73,547	\$	1,293,883			
Envelope											
Air Sealing/Envelope [6]	Home	-	-	-	-	-	\$	-			
Attic Insulation	Home	-	-	-	-	-	\$	-			
HVAC											
A/C Tune-up**	Cap-Tons	-	-	-	-	-	\$	-			
Furnace Replacement**	Cap-kBTUh	-	-	-	-	-	\$	-			
Heat Pump Split System**	Cap-Tons	-	-	-	-	-	\$	-			
Programmable Thermostat	Each	-	-	-	-	-	\$	-			
		-	-	-	-	-	\$	-			
Lighting											
Exterior LED Lighting	Fixture	-	-	-	-	-	\$	-			
Exterior LED Lighting - Pool	Lamp	-	-	-	-	-	\$	-			
Interior LED Exit Sign	Fixture	-	-	-	-	-	\$	-			
Interior LED Fixture	Fixture	-	-	-	-	-	\$	-			
Interior LED Lighting	KiloLumen	-	-	-	-	-	\$	-			
Interior LED Screw-in	Lamp	-	-	-	-	-	\$	-			
Interior TLED Type A Lamps	Lamp	-	-	-	-	-	\$	-			
Interior TLED Type C Lamps	Lamp	_	_	_	_	_	\$	_			
Miscellaneous							_				
Tier-2 Smart Power Strip	Each	-	-	-	-	-	\$	-			
Variable Speed Pool Pump	Each	_	_	-	-	_	\$	-			
Ancillary Services							T				
Commissioning [7]	Home	-	-	-	-	-	\$	-			
Audit [8]	Home	-	_	_	_	_	\$	_			
Administration [9]	Home	-	-	-	-	-	\$	-			
Total		24	-			72.547	ć	1 202 002			
Total	-	21	-	-	_	73,547	\$	1,293,883			

Multifamily Properties Treated	Number
Total Number of Multifamily Properties Treated [10]	14
Subtotal of Master-metered Multifamily Properties	
Treated	14
Total Number of Multifamily Tenant Units w/in	
Properties Treated [11]	1,212
Total Number of buildings w/in Properties Treated	14

		Year to Date Expenses									
ESA Program - Multifamily Common Area	EI	ectric	Gas		Total						
Administration				\$	-						
Direct Implementation (Non-Incentive)			\$ -	\$	-						
Direct Implementation			\$ 1,293,883	\$	1,293,883						
TOTAL MF CAM COSTS	\$	-	\$ 1,293,883	\$	1,293,883						

<<Includes measures costs

- [1] Applicable to Deed-Restricted, government and non-profit owned multi-family buildings described in D.16-11-022 where 65% of tenants are income eligible based on
- CPUC income requirements of at or below 200% of the Federal Poverty Guidelines.
  [2] Measures are customized by each IOU, see 'Table 2B-1, Eligible Measures List'. Measures list may change based on available information on both costs and benefits and may vary across climate zones. Each IOU should fill out Table 2B as it pertains to their program. Table 2B-1 Column A should match Table 2B Column A for eligible (not canceled) measures.
- [3] Commissioning costs, as allowable per the Decision, are included in measures total cost unless otherwise noted. Savings estimates are sourced from the PY2015 to 2017 ESA Impact Evaluation; Energy Division instructed the IOUs to use these results for 2019 and 2020 savings estimates.
- [4] All savings are calculated based on the following sources:
  - DNV-GL "Energy Savings Assistance (ESA) Program Impact Evaluation Program Years 2015-2017." April 26, 2019.
- [5] Microwave savings are from ECONorthWest Studies received in December of 2011.
- [6] Envelope and Air Sealing Measures may include outlet cover plate gaskets, attic access weatherization, weatherstripping door, caulking and minor home repairs. Minor home repairs predominantly are door jamb repair / replacement, door repair, and window putty.
- $\label{eq:continuity} \ensuremath{\text{[7]}} \ensuremath{\,\text{Refers to optimizing the installation of the measure installed such as retrofitting pipes, etc.}$
- [8] Audit costs may be covered by other programs or projects may utilize previous audits. Not all participants will have an audit cost associated with their project.
- [9] Per D.17-12-009 at p.213, the CPUC imposes a cap of 10% of ESA Program funds for administrative activities and a ceiling of 20% for direct implementation nonincentive costs.
- [10] Multifamily properties are sites with at least five (5) or more dwelling units. The properties may have multiple buildings.
- [11] Multifamily tenant units are the number of dwelling units located within properties treated. This number does not represent the same number of dwellings treated as
- [12] NMEC calculations require 12 months prior and 12 months post implementation data.
- [13] Includes expenditures for projects from 2022; partial payment for projects completed in 2022 may have been included in 2021.

Note: Applicable to Deed-Restricted, government and non-profit owned multi-family buildings described in D.16-11-022 where 65% of tenants are income eligible based on CPUC income requirements of at or below 200% of the Federal Poverty Guidelines.

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

- Note: Implementation of the MF CAM Initiative AL 3196-E-A\_2654-G-A was approved effective 5/30/2018.
- \*\* Note: This represents the unit of measure such as Cap Tons and Cap kBTUh. It is not a count of each measure installed or each home the measure was installed in.

# Energy Savings Assistance CAM Program Table 2B-1, Eligible Common Area Measures List Southern California Gas Company July 2022

Common Area Measures Category and Eligible Measures Title [1]	Effective Date	End Date[2]	Eligible Climate Zones [3]
Appliances High Efficiency Clothes Washer	11/10/2016	NI/A	All Climate Zones
High Efficiency Clothes washer	11/10/2016	N/A	All Climate Zones
Domestic Hot Water			
Water Heater Blanket	11/10/2016	N/A	All Climate Zones
Low Flow Shower Head	11/10/2016	N/A	All Climate Zones
Water Heater Pipe Insulation	11/10/2016	N/A	All Climate Zones
Faucet Aerator	11/10/2016	N/A	All Climate Zones
Water Heater Repair/Replacement	11/10/2016	N/A	All Climate Zones
Thermostatic Shower Valve	11/10/2016	N/A	All Climate Zones
New - Tub Diverter/ Tub Spout	12/14/2017	N/A	All Climate Zones
Large Water Heater Replace	11/10/2016	N/A	All Climate Zones
Central Boiler Replace	11/10/2016	N/A	All Climate Zones
Envelope	4.4.4.0.10.0.4.0		All Oli 1 7
Air Sealing / Envelope	11/10/2016	N/A	All Climate Zones
Caulking	11/10/2016	N/A	All Climate Zones
Attic Insulation	11/10/2016	N/A	All Climate Zones
HVAC FAU Standing Pilot Conversion	11/10/2016	N/A	All Climate Zones
Furnace Repair/Replacement	11/10/2016	N/A N/A	All Climate Zones
New - High Efficiency Forced Air Unit (HE FAU)	11/10/2016	N/A	All Climate Zones
Smart Thermostat	12/19/2018	N/A	All Climate Zones
A/C Tune-up	N/A	IN/A	All Climate Zones
Heat Pump Split System	N/A		
Troat i unip opiit dystom	14// (		
Lighting  Exterior LED Lighting	NI/A		
Exterior LED Lighting	N/A		
Exterior LED Lighting - Pool Interior LED Exit Sign	N/A N/A		
Interior LED Exit Sign Interior LED Fixture	N/A N/A		
Interior LED Fixture  Interior LED Lighting	N/A N/A		+
Interior LED Screw-in	N/A N/A		+
Interior TLED Type A Lamps	N/A N/A		
Interior TLED Type C Lamps	N/A N/A		
ппопот тель туре о сапрэ	IN//A		
Miscellaneous			
Tier-2 Smart Power Strip	N/A		
Variable Speed Pool Pump	N/A		

#### Standard Notes (do not delete)

1. Measures list may change based on available information on both costs and benefits (including energy benefits as well as non-energy benefits) and may vary across climate zones. This is not a list of installed measures, it is a list of eligible measures.

### Table 2B-1 Column A should match Table 2B Column A for eligible (not canceled) measures.

- 2. Only complete if measure is canceled or discontinued
- 3. Defined as CEC California Building Climate Zones

https://www.energy.ca.gov/maps/renewable/building climate zones.html

#### Energy Savings Assistance Program Table 2C Pilot Plus and Pilot Deep Southern California Gas Company July 2022\*

				ESA Prog	gram - Pilo	t Plus					E	SA Pro	gram - Pilo	ot Deep	
			Year-To-D	ate Compl	eted & Expe	nsed Installa	ation				Year-To-D	ate Comp	leted & Expe	ensed Install	ation
			kWh[3]		Therms[3]	Expenses	% of			Quantity	kWh[3]	kW[3]	Therms[3]	Expenses	% of
Measures	Units	Installed	(Annual)	(Annual)	(Annual)	(\$)	Expenditure	Measures	Inits	Installed	(Annual)	(Annual)	(Annual)	(\$)	Expenditure
Appliances								Appliances							
	Each	-	-	-	-	\$ -	0.0%	Ea	ach	-	-	-	-	\$ -	0.0%
	Each	-	-	-	-	\$ -	0.0%	Ea	ach	-	-	-	-	\$ -	0.0%
	Each	-	-	-	-	\$ -	0.0%	Ea	ach	-	-	-	-	\$ -	0.0%
Domestic Hot Water								Domestic Hot Water							
	Home	-	-	-	-	\$ -	0.0%	Ho	ome	-	-	-	-	\$ -	0.0%
	Each	-	-	-	-	\$ -	0.0%	Ea	ach	-	-	-	-	\$ -	0.0%
	Each	-	-	-	-	\$ -	0.0%	Ea	ach	-	-	-	-	\$ -	0.0%
	Each	-	-	-	-	\$ -	0.0%	Ea	ach	-	-	-	-	\$ -	0.0%
Enclosure[1]								Enclosure[1]							
	Home	-	-	-	-	\$ -	0.0%	Ho	ome	-	-	-	-	\$ -	0.0%
	Home	-	-	-	-	\$ -	0.0%	Ho	ome	-	-	-	-	\$ -	0.0%
	Home	-	-	-	-	\$ -	0.0%	Ho	ome	-	-	-	-	\$ -	0.0%
HVAC								HVAC							
	Each	-	-	-	-	\$ -	0.0%	Ea	ach	-	-	-	-	\$ -	0.0%
	Each	-	-	-	-	\$ -	0.0%	Ea	ach	-	-	-	-	\$ -	0.0%
	Home	-	-	-	-	\$ -	0.0%	Ho	ome	-	-	-	-	\$ -	0.0%
	Home	-	-	-	-	\$ -	0.0%	Ho	ome	-	-	-	-	\$ -	0.0%
	Home	-	-	-	-	\$ -	0.0%	Ho	ome	-	-	-	-	\$ -	0.0%
Maintenance								Maintenance							
	Home	-	-	-	-	\$ -	0.0%	Ho	ome	-	-	-	-	\$ -	0.0%
	Home	-	-	-	-	\$ -	0.0%	Ho	ome	-	-	-	-	\$ -	0.0%
Lighting								Lighting							
	Each	-	-	-	-	\$ -	0.0%	Ea	ach	-	-	-	-	\$ -	0.0%
	Each	-	-	-	-	\$ -	0.0%	Ea	ach	-	-	-	-	\$ -	0.0%
	Each	-	-	-	-	\$ -	0.0%	Ea	ach	-	-	-	-	\$ -	0.0%
	Each	-	-	-	-	\$ -	0.0%	Ea	ach	-	-	-	-	\$ -	0.0%
	Each	-	-	-	-	\$ -	0.0%	Ea	ach	-	-	-	-	\$ -	0.0%
	Each	-	-	-	-	\$ -	0.0%	Ea	ach	-	-	-	-	\$ -	0.0%
Miscellaneous								Miscellaneous							
	Each	-	-	-	-	\$ -	0.0%	Ea	ach	-	-	=	-	\$ -	0.0%
	Each	-	-	-	-	\$ -	0.0%	Ea	ach	-	-		-	\$ -	0.0%
Customer Enrollment								Customer Enrollment							
ESA Outreach & Assessment	Home	-				\$ -	0.0%		ome	-				\$ -	0.0%
ESA In-Home Energy Education	Home	-				\$ -	0.0%	ESA In-Home Energy Education Ho	ome	-				\$ -	0.0%
T-t-1 O-day (France dittage)						•	0.00/	Total Occional/Forest distance						Φ.	0.00/
Total Savings/Expenditures			-	-	-	\$ -	0.0%	Total Savings/Expenditures			-		-	\$ -	0.0%
Households Treated		Total						Households Treated		Total					
- Single Family Households Treated	Home	IJIAI	4						ome	ı Olai					
- Mobile Homes Treated	Home	1	1						ome						
	Home		1						ome						
Total Number of Households Treated	nome		1					Total Number of Households (reated Ho	orne						
			_												

<sup>\*</sup> Data will be reported once Pilots commence.

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

Note: IOUs - If there are new measures that are approved through the ESA Working Group, mark in column A as such to indicate that it is a new measure.

#### Energy Savings Assistance Program Table 2D Pilots Southern California Gas Company July 2022

#### NOT APPLICABLE TO SOCALGAS

NOT APPLICABLE TO SOC	ALGAG		D !! . !!	El 6161	-4' D. 1	- 514 "	NII - 4 1	205)			01-					U-4 (00E)
					ation Retr											ilot (SCE)
					eted & Expe			ation I		ŀ				eted & Expe		
		Quantity		kW[3]	Therms[3]	Exp	enses	% of			Quantity		kW[3]	Therms[3]	Expenses	% of
Measures	Units	Installed	(Annual)	(Annual)	(Annual)	-	(\$)	Expenditure	Measures U	Jnits	Installed	(Annual)	(Annual)	(Annual)	(\$)	Expenditure
Appliances									Appliances							
	Each	-	-	-	-	\$	-	0.0%	Ea	ach	-	-	-	-	\$ -	0.0%
	Each		-	-	-	\$	-	0.0%	Ea	ach	-	-		-	\$ -	0.0%
	Each	-	-	-	-	\$	-	0.0%		ach	-	-	-	-	\$ -	0.0%
Domestic Hot Water									Domestic Hot Water							
	Home	-	-	-	-	\$	-	0.0%		ome	-	-	-	-	\$ -	0.0%
	Each	-	-	-	-	\$	-	0.0%		ach	-	-	-	-	\$ -	0.0%
	Each	-	-	-	-	\$	-	0.0%		ach	-	-	-	-	\$ -	0.0%
	Each	-	-	-	-	\$		0.0%		ach	-	-	-	-	\$ -	0.0%
Enclosure[1]									Enclosure[1]							
	Home	-	-	-	-	\$	-	0.0%		ome	-	-	-	-	\$ -	0.0%
	Home	-	-	-	-	\$	-	0.0%		ome	-	-	-	-	\$ -	0.0%
In/AO	Home	-	-	-	-	\$	-	0.0%		ome	-	-	-	-	\$ -	0.0%
HVAC						•		0.00/	HVAC						•	0.00/
	Each	-	-	-	-	\$	-	0.0%		ach	-	-	-	-	\$ -	0.0%
	Each Home	-	-	-	-	\$	-	0.0%		ach ome	-	-	-	-	\$ - \$ -	0.0%
	Home		-			\$	-	0.0%		ome				-	-	0.0%
	Home	-	-	-	-	\$	-	0.0%		ome	-	-	-		\$ - \$ -	0.0%
Maintenance	nome	-	-	-	-	Ф		0.0%	Maintenance	ome	-	-	-	-	<b>Ф</b> -	0.0%
Maintenance	Home	-	-	-	-	\$	-	0.0%		ome		-	-	_	\$ -	0.0%
	Home	-	_	_	-	\$		0.0%		ome	-	-	-	_	\$ -	0.0%
Lighting	rionic					Ψ		0.070	Lighting	onic					Ψ	0.070
	Each	-	-	-	-	\$	-	0.0%		ach	-	-	-	-	\$ -	0.0%
	Each	_	-	_	_	\$		0.0%		ach	_	_	-	_	\$ -	0.0%
	Each	-	-	-	-	\$	-	0.0%		ach	-	-	-	_	\$ -	0.0%
	Each	_	_	_	-	\$	_	0.0%		ach	-	_		-	\$ -	0.0%
	Each	-	-	-	-	\$	-	0.0%		ach	-	-	-	-	\$ -	0.0%
	Each	-	-	-	-	\$	-	0.0%	Ea	ach	-	-		-	\$ -	0.0%
Miscellaneous									Miscellaneous							
	Each	-	-	-	-	\$	-	0.0%	Ea	ach	-	-	-	-	\$ -	0.0%
	Each	-	-	-	-	\$	-	0.0%	Ea	ach	-	-	-	-	\$ -	0.0%
Customer Enrollment									Customer Enrollment							
ESA Outreach & Assessment	Home	-				\$	-	0.0%		ome					\$	0.0%
ESA In-Home Energy Education	Home					\$	-	0.0%	ESA In-Home Energy Education Ho	ome	-				\$ -	0.0%
Total Savings/Expenditures			-	-	-	\$	-	0.0%	Total Savings/Expenditures			-	-	-	\$ -	0.0%
Households Treated		Total	ļ						Households Treated		Total					
- Single Family Households Treated	Home		4							ome						
- Mobile Homes Treated	Home		4							ome						
Total Number of Households Treated	Home		4						Total Number of Households Treated Ho	ome						
			]									l				

# Energy Savings Assistance Program Tables 3A-F - Energy Savings and Average Bill Savings per Treated Home/Common Area Southern California Gas Company July 2022

Table 3A, ESA Program (SF, MH,	MF In-Unit)	
Annual kWh Savings		N/A
Annual Therm Savings		288,988
Lifecycle kWh Savings		N/A
Lifecycle Therm Savings		1,836,764
Current kWh Rate		N/A
Current Therm Rate	\$	0.88
Average 1st Year Bill Savings / Treated households	\$	5.12
Average Lifecycle Bill Savings / Treated Household	\$	32.55

Table 3B, ESA Program - CSD Le	veraging	
Annual kWh Savings		-
Annual Therm Savings		-
Lifecycle kWh Savings		-
Lifecycle Therm Savings		-
Current kWh Rate	\$	-
Current Therm Rate	\$	-
Average 1st Year Bill Savings / Treated Households	\$	-
Average Lifecycle Bill Savings / Treated Household	\$	-

Table 3C, ESA Program - Multifamily Co	ommon Area [1]	
Annual kWh Savings		N/A
Annual Therm Savings		73,547
Lifecycle kWh Savings		N/A
Lifecycle Therm Savings		1,470,940
Current kWh Rate		N/A
Current Therm Rate	\$	0.87
Average 1st Year Bill Savings / Treated Property	\$	4,922
Average Lifecycle Bill Savings / Treated Property	\$	98,440

## Energy Savings Assistance Program Table 4 - Homes/Buildings Treated Southern California Gas Company July 2022

	Table 4A, ESA Program (SF, MH, MF In-Unit)												
	Elig	gible Househo	lds*	Households Treated YTD									
County	Rural [1]	Urban	Total	Rural	Urban	Total							
Fresno	10	13,398	13,408	74	1,399	1,473							
Imperial	23906	0	23,906	189	24,612	24,801							
Kern	38075	18,835	56,910	1,022	267	1,289							
Kings	16336	13	16,349	2	151	153							
Los Angeles	3268	1,206,568	1,209,836	1,505	135	1,640							
Orange	15	297,484	297,499	233	1	234							
Riverside	157644	126,193	283,837	232	0	232							
San Bernardino	1081	214,725	215,806	415	0	415							
San Luis Obispo	18047	11,350	29,397	573	212	785							
Santa Barbara	1301	45,163	46,464	67	7,977	8,044							
Tulare	49504	13,290	62,794	0	3,944	3,944							
Ventura	3,358	77,124	80,482	1,029	5,626	6,655							
Total	312,545	2,024,143	2,336,688	5,341	44,324	49,665							

	Table 4B, ES	A Program - CSI	D Leveraging		
			Но	useholds Treate	d YTD
County			Rural	Urban	Total
Fresno			0	0	0
Imperial					
Kern					
Kings					
Los Angeles					
Orange					
Riverside					
San Bernardino					
San Luis Obispo					
Santa Barbara					
Tulare					
Ventura			0	0	0
Total			0	0	0

	Ta	able 4C, ESA Pr	ogram - Multifai	mily Common A	rea					
	E	ligible Properti	ies [2]	Pi	Properties Treated YTD					
-					Urban	Total				
Fresno	-	-	-	-	-	-				
Imperial										
Kern										
Kings										
Los Angeles										
Orange										
Riverside										
San Bernardino										
San Luis Obispo										
Santa Barbara										
Tulare										
Ventura	-	-	-	-	14	14				
Total					14	14				

	Table 4D, ESA Program - Pilot Plus and Pilot Deep												
		Eligible Housel	nolds	Households Treated YTD									
	Rural [1]	Urban	Total	Rural	Urban	Total							
Fresno	-	-	-	-	1	-							
Imperial													
Kern													
Kings													
Los Angeles													
Orange													
Riverside													
San Bernardino													
San Luis Obispo													
Santa Barbara													
Tulare													
Ventura	-	-	-	-	ı	-							
Total					0	0							

<sup>\*</sup> Beginning July 1, 2022, Senate Bill 756 updated P.U. Code Section 2790 by changing the income limits of ESA Program eligibility from referencing P.U. Code 739.1 (which defined low-income as households with income no greater than 200% FPL) to now establishing the ESA Program's income limits to at or below 250% of FPL.

<sup>[1]</sup> For IOU low income-related and Energy Efficiency reporting and analysis, the Goldsmith definition is applied.

<sup>[2]</sup> Do not currently have Eligible Properties for ESA CAM.

## Energy Savings Assistance Program Table 5 - Energy Savings Assistance Program Customer Summary Southern California Gas Company July 2022

	Table 5A, ESA Program (SF,MH, MF In-Unit)															
	Gas	& Elect	ric		G	as Only [1]			Electric Only				Total			
	# of Household	(A	nnual)	)	# of Household (Annual)		# of Household (Annual)				# of Household (Annual)					
Month	Treated by Month	Therm	kWh	kW	Treated by Month	Therm	kWh	kW	Treated by Month	Therm	kWh	kW	Treated by Month	Therm	kWh	kW
January	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
February	-	-	-	-	7,278	42,421	-	-	-	-	-	-	7,278	42,421	-	-
March	-	-	-	-	8,011	61,209	-	-	-	-	-	-	8,011	61,209	-	-
April	ı	-	-		8,167	43,580	-		-	-	ı		8,167	43,580	-	-
May	ı	-	-		9,881	57,787	-		-	-	ı		9,881	57,787	-	-
June	ı	-	-		7,419	36,750	-		-	-	ı		7,419	36,750	-	-
July	1	-	-	ı	8,909	47,241	-	ī	-	-	ı	ı	8,909	47,241	-	-
August		-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
September	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
October	1	-	-		-	•		-	-	-			-	-		-
November	1	-	-						-	-			-	-		•
December		-	-			-			-	-			-	-		•
YTD	-	-	-		49,665	288,988		-	-	-	•	•	49,665	288,988		-

YTD Total Energy Impacts for all fuel types should equal YTD energy impacts that are reported every month Table 2.

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

	Table 5	B, ESA	Prog	ram ·	- CSD Leve	raging										
	Gas	& Elect	ric		G	as Only [1]	1		Ele	ctric Or	ıly			Total		
	# of Household	(A	nnual	)	# of Household	(An	nual)		# of Household	(A	nnual	)	# of Household	(An	nual)	
Month	Treated by Month	Therm	kWh	kW	Treated by Month	Therm	kWh	kW	Treated by Month	Therm	kWh	kW	Treated by Month	Therm	kWh	kW
January																
February																
March																
April																
May																
June																
July																
August																
September																
October																
November																
December																
YTD	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-

YTD Total Energy Impacts for all fuel types should equal YTD energy impacts that are reported every month Table 2A. **Note:** Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

Т	able 5C, ES	A Prog	gram	- Mul	tifamily Cor	nmon Ar	ea									
	Gas	& Elect	ric		G	as Only [1]	]		Ele	ctric Or	ıly			Total		
	# of	(A	nnual		# of	(An	nual)		# of	(A	nnual	)	# of	(Anı	nual)	
Month	Properties Treated by Month	Therm	kWh	kW	Properties Treated by Month	Therm	kWh	kW	Properties Treated by Month	Therm	kWh	kW	Properties Treated by Month	Therm	kWh	kW
January					-	-							-	-		
February					1	2,987							1	2,987		
March					2	5,974							2	5,974		
April					5	42,159							5	42,159		
May					3	10,479							3	10,479		
June					1	8,961							1	8,961		i
July					1	2,987							1	2,987		
August																
September																
October																
November																
December																
YTD	-	-	-	-	13	73,547	-	-	-	-	-	-	13	73,547	-	-

-	Table 5D, E	SA Pro	gram	- Pilo	ot Plus and	Pilot Dee	p									
	Gas	& Elect	ric		G	as Only [1	i		Ele	ctric Or	ıly			Total		
	# of				# of				# of				# of			
	Household	(A	nnual)	)	Household	(Ar	nual)		Household	( <i>A</i>	Annual	)	Household	(An	nual)	
Month	Treated by	Therm	kWh	kW	Treated by	Therm	kWh	kW	Treated by	Therm	kWh	kW	Treated by	Therm	kWh	kW
January																
February																
March																
April																
May																
June																
July																
August																
September																
October																
November																
December																
YTD	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-

<sup>[1]</sup> As of September 2019, all savings are calculated based on the following source: DNV-GL "Energy Savings Assistance (ESA) Program Impact Evaluation

#### Energy Savings Assistance Program Table 6 - Expenditures for Pilots and Studies Southern California Gas Company July 2022

	Aut	horized 2021-20	6 Fundina	Curre	nt Month Ex	xpenses	Year	to Date Ex	penses	Cvcle	to Date E	kpenses	% of B	udget Exp	ensed
	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total	Electric		Total	Electric	Gas	Total
Pilots											•				
ESA Pilot Plus and Pilot Deep Program	N/A	\$ 32,552,726	\$ 32,552,726	N/A	\$ -	\$ -	N/A	\$ -	\$ -	N/A	\$ -	\$ -	N/A	0%	0%
Total Pilots	N/A	\$ 32,552,726	\$ 32,552,726	N/A		\$ -	N/A		\$ -	N/A	\$ -	\$ -	N/A	0%	0%
Studies															
Needs Assessment (LINA) [1]	N/A	\$ 62,500	\$ 62,500	N/A	\$ 11,934	\$ 11,934	N/A	\$ 42,804	\$ 42,804	N/A	\$ 78,216	\$ 78,216	N/A	125%	125%
Joint IOU - Multifamily CAM Process Evaluation [2]	N/A	\$ 75,000	\$ 75,000	N/A	\$ (27,800)	\$ (27,800)	N/A	\$ (639)	\$ (639)	N/A	\$ 23,761	\$ 23,761	N/A	0%	0%
2020 Non Energy Benefits Evaluation (NEB's) [3]	N/A		\$ -	N/A	\$ -	\$ -	N/A	\$ -	\$ -	N/A	\$ 1,338	\$ 1,338	N/A	0%	0%
Joint IOU - 2022 Low Income Needs Assessment (LINA) Study	N/A	\$ 62,500	\$ 62,500	N/A	\$ -	\$ -	N/A	\$ -	\$ -	N/A		\$ -	N/A	0%	0%
Joint IOU - 2025 Low Income Needs Assessment (LINA) Study	N/A	\$ 62,500	\$ 62,500	N/A	\$ -	\$ -	N/A	\$ -	\$ -	N/A	\$ -	\$ -	N/A	0%	0%
Joint IOU - 2028 Low Income Needs Assessment (LINA) Study	N/A	\$ -	\$ -	N/A	\$ -	\$ -	N/A	\$ -	\$ -	N/A	\$ -	\$ -	N/A	0%	0%
Joint IOU - Statewide CARE-ESA Categorical Study	N/A	\$ 18,750	\$ 18,750	N/A	\$ -	\$ -	N/A	\$ -	\$ -	N/A	\$ -	\$ -	N/A	0%	0%
Load Impact Evaluation Study	N/A	\$ 375,000	\$ 375,000	N/A	\$ -	\$ -	N/A	\$ -	\$ -	N/A	\$ -	\$ -	N/A	0%	0%
Equity Criteria and Non Energy Benefits Evaluation (NEB's)	N/A	\$ 125,000	\$ 125,000	N/A	\$ -	\$ -	N/A	\$ -	\$ -	N/A	\$ -	\$ -	N/A	0%	0%
Rapid Feedback Research and Analysis	N/A	\$ -	\$ -	N/A	\$ -	\$ -	N/A	\$ -	\$ -	N/A	\$ -	\$ -	N/A	0%	0%
Joint IOU - Process Evaluation Studies (1-4 Studies)	N/A	\$ 125,000	\$ 125,000	N/A	\$ -	\$ -	N/A	\$ -	\$ -	N/A	\$ -	\$ -	N/A	0%	0%
Potential Ad Hoc Tasks	N/A	\$ 300,000	\$ 300,000	N/A	\$ -	\$ -	N/A	\$ -	\$ -	N/A	\$ -	\$ -	N/A	0%	0%
Total Studies [4]	N/A	\$ 1,068,750	\$ 1,068,750	N/A	\$ -	\$ -	N/A	\$ -	\$ -	N/A	\$ -	\$ -	N/A	0%	0%

<sup>[1]</sup> LINA study funded out of prior cycle unspent funds per AL 5558.

<sup>[2]</sup> MF CAM study funded out of MF CAM prior cycle unspent funds per AL 5744. Current month credit due to accounting reversal of June 2022 accrual, where billing has been delayed.

<sup>[3]</sup> Cycle-to-date amount related to 2020 activity posted in 2021.

<sup>[4]</sup> Total studies amount includes 2021-2026 authorized budget in D.21-06-015 only as well as associated spending.

## Energy Savings Assistance Program Table - 7 Customer Segments/Needs State by Demographic, Financial, Location, and Health Conditions

Southern California Gas Company July 2022

ESA Main (SF, MH, MF in-unit)

ESA Main (SF, Min, MF in-	-unit)										
Customer Segments	# of Households Eligible*	# of Households Treated	Enrollment Rate = (C/B)	# of Households Contacted	Rate of Uptake = (C/E)	Avg. Energy Savings (kWh) Per Treated Household (Energy Saving and HCS Measures)	Avg. Energy Savings (kWh) Per Treated Household (Energy Saving Measures Only)	Avg. Peak Demand Energy Savings (kW) Per Treated Household	Avg. Energy Savings (Therms) Per Treated Household (Energy Saving and HCS Measures)	Avg. Energy Savings (Therms) Per Treated Household (Energy Saving Measures Only)	Avg. Cost Per Treated Household
Demographic											
Housing Type											
SF	1,144,281	32,971	3%						6.81		
MH	127,608	2,203	2%						24.26		
MF In-Unit	802,673	14,491	2%						0.77		
Rent vs. Own	002,073	14,431	270						0.77		
Own	868,032	24,253	3%						6.47		
Rent	1,452,048	25,407	2%						5.20		
Vacant	1,432,040	23,407	2.70						5.74		
Previous vs. New		3							5.74		
Participant		00.000							0.07		
New participant		23,696							6.27		
Previous Participant	056 (55	25,969							5.40		
Seniors [3]	956,433	1,559	0%						5.29		
Veterans	148,977	45	0%						6.68		
Hard-to-Reach [1]											
Vulnerable [1]											
Location											
DAC [4]		43,886							5.48		
Rural	312,545	5,341	2%						9.82		
Tribal [6]		8							6.44		
PSPS Zone											
Wildfire Zone		20,873							6.90		
Climate Zone											
4		119							6.39		
5		885							7.90		
6		3,055							4.09		
8		15,600							2.98		
9		10,396							6.13		
10		12,178							7.28		
13		3,424							11.31		
14		1,159							12.62		
15		1,599							6.71		
16		1,250							4.63		
CARB Communities [5]	ł	49,665							5.82		
		49,000							5.62		
Financial CARE	4 COE 400	22.000							0.44		
	1,605,166	33,000	1						6.14		
Disconnected [2]	1	-	<del>                                     </del>						0.00		
Arrearages [1]	1	1	1						2.22		
High Usage [1]	1	-							0.00		
High Energy Burden [1]		-							0.00		
SEVI											
<25%	<u> </u>	-							0.00		
25%-50%		-							0.00		
50%-75%		20,455							6.55		
>75%		20,698							4.70		
Affordability Ratio											
<25%		36,495							5.95		
25%-50%		1,073							3.39		
50%-75%		40							7.50		
>75%		3,545							2.91		
Health Condition											
Medical Baseline [1]											
Respiratory [1]											
Disabled	684,790	4,026	1%						6.26		
	221,100	.,020	179						0:20		

- \*Beginning July 1, 2022, Senate Bill 756 updated P.U. Code Section 2790 by changing the income limits of ESA Program eligibility from referencing P.U. Code 739.1 (which defined low-income as households with income no greater than 200% of FPL) to now establishing the ESA Program's income limits to at or below 250% of FPL.

  [1] Methodology for collecting data is currently being developed and will be reported as it becomes available.
  [2] Due to the COVID customer protections, no customers have been disconnected since March 4, 2020.
  [3] Senior defined as age 65 and older
  [4] As defined by CalEnviroScreen
  [5] Neighborhoods identified by CARB Air Protection Program that overlap withDAC ZIP codes per CalEnviroScreen
  [6] SoCalGas uses geographic boundary information to identify federally recognized tribal areas in conjunction with an augment to the ESA application to allow for customer to self-identify as a member of a tribal community.

Pilot Plus and Pilot Deep

Customer Segments	# of Households Eligible	# of Households Treated	Enrollment Rate = (C/B)	# of Households Contacted	Rate of Uptake = (C/E)	Avg. Energy Savings (kWh) Per Treated Household (Energy Saving and HCS Measures)	Avg. Energy Savings (kWh) Per Treated Household (Energy Saving Measures Only)	Avg. Peak Demand Savings (kW) Per Treated Household	Avg. Energy Savings (Therms) Per Treated Household (Energy Saving and HCS Measures)	Avg. Energy Savings (Therms) Per Treated Household (Energy Saving Measures Only)	Avg. Cost Per
Demographic											
Housing Type											
SF											
MH											
MF In-Unit											
Rent vs. Own											
Own											
Rent											
Previous vs. New											
Participant											
Seniors											
Veterans											
Hard-to-Reach											
Vulnerable											
Location											
DAC											
Rural											
Tribal											
PSPS Zone											
Wildfire Zone											
Climate Zone 7 (example)											
Climate Zone 10 (example)											
Climate Zone 14 (example)											
Climate Zone 15 (example)											
CARB Communities											
Financial											
CARE											
Disconnected											
Arrearages											
High Usage											
High Energy Burden											
SEVI											
Affordability Ratio											
Health Condition											
Medical Baseline											
Respiratory											
Disabled											

## Energy Savings Assistance Program Table - 8 Clean Energy Referral, Leveraging, and Coordination Southern California Gas Company July 2022\*

Partner	Brief Description of Effort	# of Referral	# of Leveraging	# of Coordination Efforts	# of Leads	# of Enrollments
LIHEAP						
CSD						
SASH						
SDCWA						
CARE/Medical Baseline						
CARE High Usage						
Etc.						

<sup>\*</sup> Data not yet available

Note: Leveraging activities would include when programs share resources to jointly support program delivery or administration.

While coordination refers more generally to program communication, collaboration, and alignment of activities to support individual program delivery.

## **Energy Savings Assistance Program Table - 9 Tribal Outreach**

## Southern California Gas Company July 2022\*

Outreach Status	Quantity (Includes CARE, FERA, and ESA)	List of Participating Tribes
Tribes completed ESA Meet & Confer		No tribes have responded to SoCalGas' outreach efforts
Tribes requested outreach materials or applications Tribes who have not accepted offer to Meet and Confer		No tribes have responded to SoCalGas' outreach efforts  No tribes have responded to SoCalGas' outreach efforts
Non-Federally Recognized Tribes who participated in Meet & Confer  Tribes and Housing Authority sites involved in Focused Project/ESA Partnership		No tribes have responded to SoCalGas' outreach efforts  No specific Focused Projects or ESA Partnerships in effect.
offer on Tribal Lands Housing Authority and Tribal Temporary Assistance for Needy Families (TANF) office who received outreach (this includes email, U.S. mail, and/or phone calls)	0	Pechanga Band of Luiseno Indians, Morongo Band of Mission Indians, Soboba Band of Luiseno Indians, Torres Martinez Band of Desert Cahuilla Indians, Cahuilla Band of Indians, Tejon Indian Tribe, Agua Caliente Band of Cahuilla Indians, Cabazon Band of Mission Indians, Chemhuevi Indian Tribe, Santa Ynez Band of Chumash Indians, Augustine Band of Cahuilla Indians, Tule River Tribe
Housing Authority and TANF offices who participated in Meet and Confer	0	No tribes have responded to SoCalGas' outreach efforts

<sup>\*</sup> Data not yet available

## **CARE Table 1 - CARE Program Expenses** Southern California Gas Company July 2022

		Α	uthorized Bud	lge	t [1]		urr	ent Month Ex	хре	enses		Y	ear to Date Ex	per	ises	% of Bu	dget Spe	ent YTD
CARE Program:	Electric		Gas		Total	Electric		Gas		Total	Electric		Gas		Total	Electric	Gas	Total
Outreach	N/A	\$	4,216,431	\$	4,216,431	N/A	\$	752,902	\$	752,902	N/A	\$	2,237,800	\$	2,237,800	N/A	53%	53%
Processing / Certification Re-certification	N/A	\$	2,184,615	\$	2,184,615	N/A	\$	108,221	\$	108,221	N/A	\$	856,832	\$	856,832	N/A	39%	39%
Post Enrollment Verification	N/A	\$	241,043	\$	241,043	N/A	\$	9,587	\$	9,587	N/A	\$	110,881	\$	110,881	N/A	46%	46%
IT Programming	N/A	\$	1,063,935	\$	1,063,935	N/A	\$	32,408	\$	32,408	N/A	\$	394,733	\$	394,733	N/A	37%	37%
Pilots	N/A	\$	80,000	\$	80,000	N/A	\$	3,370	\$	3,370	N/A	\$	3,370	\$	3,370	N/A	4%	4%
CHANGES Program	N/A	\$	437,502	\$	437,502	N/A	\$	58,121	\$	58,121	N/A	\$	205,546	\$	205,546	N/A	47%	47%
Studies	N/A	\$	62,500	\$	62,500	N/A	\$	-	\$	-	N/A	\$	-	\$	-	N/A	0%	0%
Regulatory Compliance	N/A	\$	610,337	\$	610,337	N/A	\$	30,548	\$	30,548	N/A	\$	231,764	\$	231,764	N/A	38%	38%
General Administration	N/A	\$	1,111,980	\$	1,111,980	N/A	\$	105,834	\$	105,834	N/A	\$	619,697	\$	619,697	N/A	56%	56%
CPUC Energy Division	N/A	\$	77,250	\$	77,250	N/A	\$	-	\$	-	N/A	\$	37,656	\$	37,656	N/A	49%	49%
SUBTOTAL MANAGEMENT COSTS	N/A	\$	10,085,592	\$	10,085,592	N/A	\$	1,100,989	\$	1,100,989	N/A	\$	4,698,276	\$	4,698,276	N/A	47%	47%
																		1
CARE Rate Discount	N/A	\$	139,583,569	\$	139,583,569	N/A	\$	11,128,058	\$	11,128,058	N/A	\$	124,929,206	\$	124,929,206	N/A	90%	90%
TOTAL PROGRAM COSTS & CUSTOMER																		1
DISCOUNTS	N/A	\$	149,669,161	\$	149,669,161	N/A	\$	12,229,047	\$	12,229,047	N/A	\$	129,627,482	\$	129,627,482	N/A	87%	87%
Other CARE Rate Benefits																		
- DWR Bond Charge Exemption																		
- CARE Surcharge Exemption						N/A	\$	1,518,298	\$	1,518,298	N/A	\$	19,750,247	\$	19,750,247			
- California Solar Initiative Exemption																		
- kWh Surcharge Exemption																		
- Vehicle Grid Integration Exemption																		
Total Other CARE Rate Benefits						N/A	\$	1,518,298	\$	1,518,298	N/A	\$	19,750,247	\$	19,750,247			
Indirect Costs						N/A	\$	176,696	\$	176,696	N/A	\$	1,147,489	\$	1,147,489			

[1] Reflects authorized funding per D.21-06-015 dated June 3, 2021 NOTE: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

CARE Table 2 - Enrollment, Recertification, Attrition, & Penetration Southern California Gas Company July 2022

				Ne	w Enrolli	ment						Recerti	fication			-	Attrition (Drop Of	ffs)		Enro	llment						
		Automatic I	Enrollment		Self	-Certific	ation (Inc	ome or Cate	egorical)													Total	Estimated	Enrollment	Total		Fleetsie
2022	Inter-Utility <sup>1</sup>	Intra-Utility <sup>2</sup>	Leveraging <sup>3</sup>	Combined (B+C+D)	Online	Paper	Phone	(:anitation	Combined (F+G+H+I)	Total New Enrollment (E+J)	Scheduled	Non-Scheduled (Duplicates)	Automatic	Total Recertification (L+M+N)	No Response	Failed PEV	Failed Recertification	Other	Total Attrition (P+Q+R+S)	Gross (K+O)	Net Adjusted (K-T)	CARE Participants	CARE Eligible	Rate % (W/X)	Residential Accounts	Gas Only	Electric Only
January	7,552	1,363	185	9,100	6,845	5,150	6,986	2	18,983	28,083	10,309	46,228	37,599	94,136	19,044	94	805	10,142	30,085	122,219	-2,002	1,813,709	1,601,758	113%	5,694,444	1,813,709	N/A
February	5,886	1,275	160	7,321	11,073	6,116	8,082	8	25,279	32,600	9,225	42,820	34,563	86,608	19,501	93	906	12,073	32,573	119,208	27	1,813,736	1,601,758	113%	5,699,822	1,813,736	N/A
March	5,731	1,601	153	7,485	7,798	6,111	8,457	4	22,370	29,855	9,664	36,992	46,587	93,243	18,084	108	760	12,722	31,674	123,098	-1,819	1,811,917	1,601,758	113%	5,703,786	1,811,917	7 N/A
April	4,992	1,582	224	6,798	7,038	5,101	7,625	6	19,770	26,568	10,975	39,791	44,619	95,385	17168	75	748	12,704	30,695	121,953	-4,127	1,807,790	1,605,166	113%	5,706,000	1,807,790	N/A
May	3,570	1,405	235	5,210	4,937	4,881	7,038	2	16,858	22,068	12,341	20,231	37,261	69,833	17,254	108	961	10,879	29,202	91,901	-7,134	1,800,656	1,605,166	112%	5,708,988	1,800,656	N/A
June	5,111	1,486	268	6,865	4,616	4,014	6,891	1	15,522	22,387	14,687	33,861	30,294	78,842	20,177	60	773	11,625	32,635	101,229	-10,248	1,790,408	1,605,166	112%	5,710,421	1,790,408	N/A
July	6,518	1,291	299	8,108	5,710	4,721	7,424	5	17,860	25,968	12,356	48,457	15,926	76,739	20,023	33	881	12,628	33,565	102,707	-7,597	1,782,811	1,606,753	111%	5,711,246	1,782,811	I N/A
August																											N/A
September																											N/A
October																											N/A
November																											N/A
December																											N/A
YTD Total	39,360	10,003	1,524	50,887	48,017	36,094	52,503	28	136,642	187,529	79,557	268,380	246,849	594,786	131,251	571	5,834	82,773	220,429	782,315	-32,900	1,782,811	1,606,753	111%	5,711,246	1,782,811	I N/A

<sup>&</sup>lt;sup>1</sup> Enrollments via data sharing between the IOUs.

<sup>&</sup>lt;sup>2</sup> Enrollments via data sharing between departments and/or programs within the utility.

<sup>&</sup>lt;sup>3</sup> Enrollments via data sharing with programs outside the IOU that serve low-income customers.

## CARE Table 3A - Post-Enrollment Verification Results (Model) Southern California Gas Company July 2022

Month	Total CARE Households Enrolled	Households Requested to Verify [1]	% of CARE Enrolled Requested to Verify Total	CARE Households De-enrolled (Due to no response)	CARE Households De-enrolled (Verified as Ineligible)	Total Households De-enrolled [2]	% De-enrolled through Post Enrollment Verification [3]	% of Total CARE Households De-enrolled
January	1,813,709	1,781	0.1%	1,057	106	1,163	65.3%	0.1%
February	1,813,736	2,894	0.2%	1,827	130	1,957	67.6%	0.1%
March	1,811,917	3,264	0.2%	2,017	158	2,175	66.6%	0.1%
April	1,807,790	1,085	0.1%	389	40	429	39.5%	0.0%
May	1,800,656	1,049	0.1%	0	22	22	2.1%	0.0%
June	1,790,408	1,147	0.1%	2	18	20	1.7%	0.0%
July	1,782,811	1,025	0.1%	1	4	5	0.5%	0.0%
August								
September								
October								
November								
December					_			
YTD Total	1,782,811	12,245	0.7%	5,293	478	5,771	47.1%	0.3%

- [1] Includes all participants who were selected for high usage verification process. Closed accounts will not be tracked in Ineligible or De-enrolled
- [2] Includes customers verified as over income, who requested to be de-enrolled, did not reduce usage, or did not agree to be weatherized.
- [3] Verification results are tied to the month initiated and the high usage verification process allows customers90 days to respond to the verification process. Results may be pending due to the time permitted for a participant to respond.

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD

	CARE	Table 3B Po	st-Enrollmer	nt Verification	Results (Ele	ctric only Hig	gh Usage)	
					as Company			
			NOT A	pplicable to	SocalGas			
Month	Total CARE Households Enrolled		% of CARE Enrolled Requested to Verify Total	CARE Households De-enrolled (Due to no response)	CARE Households De-enrolled (Verified as Ineligible)	Total Households De-enrolled	% De-enrolled through Post Enrollment Verification	% of Total CARE Households De-enrolled
January								
February								
March								
April								
May								
June								
July								
August								
September								
October								
November								
December								
YTD Total	#N/A	0	#N/A	0	0	0	0.0%	#N/A

## **CARE Table 4 - Enrollment by County Southern California Gas Company July 2022**

Estimated Eligible County Households <sup>1</sup>				Total Hou	ıseholds E	nrolled <sup>2</sup>	Enrollment Rate <sup>3</sup>				
	Urban	Rural	Total	Urban	Rural	Total	Urban	Rural	Total		
Fresno	11,208	8	11,216	13,389	21	13,410	119%	278%	119.56%		
Imperial	0	17,855	17,855	0	15,341	15,341	n/a	86%	85.92%		
Kern	13,486	30,294	43,780	17,909	34,551	52,460	133%	114%	119.83%		
Kings	10	12,390	12,400	11	17,092	17,103	108%	138%	137.93%		
Los Angeles	810,411	2,361	812,773	886,951	1,805	888,756	109%	76%	109.35%		
Orange	191,391	12	191,403	185,371	23	185,394	97%	189%	96.86%		
Riverside	91,574	114,994	206,568	107,912	137,291	245,203	118%	119%	118.70%		
San Bernardino	154,557	841	155,398	189,510	757	190,267	123%	90%	122.44%		
San Luis Obispo	7,676	12,822	20,499	4,096	12,841	16,937	53%	100%	82.62%		
Santa Barbara	29,665	976	30,641	33,414	751	34,165	113%	77%	111.50%		
Tulare	10,274	38,682	48,956	13,005	54,652	67,657	127%	141%	138.20%		
Ventura	53,103	2,159	55,263	54,159	1,959	56,118	102%	91%	101.55%		
Total	1,373,358	233,395	1,606,753	1,505,727	277,084	1,782,811	110%	119%	111%		

<sup>&</sup>lt;sup>1</sup> As reflected in filing A.14-11-007, et al., Annual CARE Eligibility Estimates filed February 12, 2021. <sup>2</sup> Total Households Enrolled includes submeter tenants.

<sup>&</sup>lt;sup>3</sup> Penetration Rate and Enrollment Rate are the same value.

## CARE Table 5 - Recertification Results Southern California Gas Company July 2022

Month	Total CARE Households	Households Requested to Recertify [1]	% of Households Total (C/B)	Households Recertified [2]	Households De-enrolled [3]	Recertification Rate % [4] (E/C)	% of Total Households De-enrolled (F/B)
January	1,813,709	21,916	1.2%	15,280	8,723	69.7%	0.5%
February	1,813,736	22,293	1.2%	15,794	9,559	70.8%	0.5%
March	1,811,917	28,360	1.6%	17,789	12,865	62.7%	0.7%
April	1,807,790	17,566	1.0%	11,294	5,588	64.3%	0.3%
May	1,800,656	17,997	1.0%	10,330	466	57.4%	0.0%
June	1,790,408	18,289	1.0%	7,724	269	42.2%	0.0%
July	1,782,811	40,273	2.3%	5,153	348	12.8%	0.02%
August							
September							
October							
November							
December							
YTD	1,782,811	166,694	9.4%	83,364	37,818	50.0%	2.12%

- [1] Excludes count of customers recertified through the probability model.
- [2] Recertification results are tied to the month initiated and the recertification process allows customers 90 days to respond to the
- [3] Includes customers who did not respond or who requested to be de-enrolled.
- [4] Percentage of customers recertified compared to the total participants requested to recertify in that month.

## CARE Table 6 - Capitation Contractors<sup>1</sup> Southern California Gas Company July 2022

Contractor	(Chec	Contrack one or n	Total Enrollments			
Contractor	Private	СВО	WMDVBE	LIHEAP	Current Month	Year-to-Date
Community Action Partnership of Orange County		Χ	X	Χ		
Sigma Beta Xi Youth and Community Services		Χ				
PACE – Pacific Asian Consortium in Employment		Χ	X	Χ		
Community Pantry of Hemet		Χ				
Community Action Partnership of San Bernardino		Χ		Χ		
LA Works		Χ				
Children's Hospital of Orange County		Χ				
LACDA		Χ				
YMCA Montebello-Commerce		Х				
Sr. Citizens Emergency Fund I.V., Inc.		Х				
Coachella Valley Housing Coalition		Χ				
Southeast Community Development Corp.		Χ				
Latino Resource Organization		Χ				
Community Action Partnership - Kern County		Х				
Ventura Cty Comm Human		Х				
Blessed Sacrament Church		Χ				
Hermandad Mexicana		Χ				
CSET		Х				
Crest Forest Family and Community Service		Х				
CUI – Campesinos Unidos, Inc.		Х	Х	Χ		
Veterans in Community Service		Χ	Х	Χ		
MEND		Х				
Catholic Charities of LA – Brownson House		Х				
OCCC, Inc. (Orange County Community Center)		Х				
APAC Service Center		Χ			5	28
Visalia Emergency Aid Council		Х				
Total Enrollments					5	28

<sup>&</sup>lt;sup>1</sup> All capitation contractors with current contracts are listed regardless of whether they have signed up customers or submitted invoices this year.

#### **CARE Program Table 7 - Expenditures for Pilots and Studies** Southern California Gas Company July 2022

2021	Authori	orized 2021-2026 Budget Current Month Expenses Year to Date Expenses							s	Cycle to Date Expenses										
<del></del> -	Electric	Gas		Total		Electric	Gas		Total		Electric	Electric Gas		Total		Electric	Gas		Total	
Pilots																				
CARE Outbound Calling Pilot	N/A	\$	80,000	\$	80,000	N/A	\$	3,370	\$	3,370	N/A	\$	3,370	\$	3,370	N/A	\$	-	\$	-
Total Pilots		\$	80,000	\$	80,000	N/A	\$	3,370	\$	3,370	N/A	\$	3,370	\$	3,370	N/A	\$	-	\$	-
Studies																				
Joint IOU - 2022 Low Income Needs Assessment (LINA) Study	N/A	\$	62,500	\$	62,500	N/A	\$	-	\$	-	N/A	\$		\$	-	N/A	\$	-	\$	-
Joint IOU - 2025 Low Income Needs Assessment (LINA) Study	N/A	\$	62,500	\$	62,500	N/A	\$	-	\$	-	N/A	\$		\$	-	N/A	\$	-	\$	-
Joint IOU - 2028 Low Income Needs Assessment (LINA) Study	N/A			\$		N/A	\$	-	\$	-	N/A	\$	-	\$	-	N/A	\$	-	\$	-
Joint IOU - Statewide CARE-ESA Categorical Study	N/A	\$	18,750	\$	18,750	N/A	\$	-	\$	-	N/A	\$		\$	-	N/A	\$	-	\$	-
Total Studies	N/A	\$	143,750	\$	143,750	N/A	\$		\$	•	N/A	\$	-	\$	-	N/A	\$	-	\$	-

Reflects authorized funding per D.21-06-015 dated June 3, 2021

NOTE: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

### **CARE Table 8**

## CARE and Disadvantage Communities Enrollment Rate for Zip Codes Southern California Gas Company July 2022\*

## **Total CARE Households Enrolled**

Month	CARE Enrollment Rate for Zip Codes that have 10% or more disconnections	CARE Enrollment Rate for Zip Codes in High Poverty (Income Less than 100% FPG)	CARE Enrollment Rate for Zip Codes in High Poverty (with 70% or Less CARE Penetration)	Codes in High Poverty (with 70% or Less CARE Enrollment Rate)
January	N/A	N/A	N/A	N/A
February	N/A	N/A	N/A	N/A
March	N/A	N/A	N/A	N/A
April	N/A	N/A	N/A	N/A
May	N/A	N/A	N/A	N/A
June	N/A	N/A	N/A	N/A
July	N/A	94.50%	50.60%	65.20%
August				
September				
October				
November				
December				
YTD				

<sup>\*</sup> Data available beginning in July

#### Notes:

Penetration Rate and Enrollment Rate are the same value.

DACs are defined at the census tract level. Corresponding zip codes are provided for the purpose of this table; however, the entire zip code listed may not be considered a DAC.

CARE Table 8A

CARE Top 10 Lowest Enrollment Rates in High Disconnection, High Poverty, and DAC Communities by ZIP Code
Southern California Gas Company
July 2022

ZIP	Top 10 Lowest CARE Enrollment Rate for ZIP Codes that have 10% or more Disconnections
ZIP00001	N/A
ZIP00002	N/A
ZIP00003	N/A
ZIP00004	N/A
ZIP00005	N/A
ZIP00006	N/A
ZIP00007	N/A
ZIP00008	N/A
ZIP00009	N/A
ZIP00010	N/A

ZIP	FPG)
92617	2.80%
92341	14.80%
92321	43.10%
93265	44.20%
93243	62.40%
90007	62.60%
92274	62.70%
93225	63.00%
92257	64.70%
92254	67.90%

ZIP	Top 10 Lowest CARE Enrollment Rate for ZIP Codes in DAC
90007	62.60%
92254	67.90%
90017	75.60%
90015	78.50%
92281	78.90%
92227	88.90%
93249	95.00%
93267	96.30%
90057	96.50%
93307	97.70%

#### Notes:

Zip codes with fewer than 100 customers are excluded for privacy reasons.

DACs are defined at the census tract level. Corresponding zip codes are provided for the purpose of this table; however, the entire zip code listed may not be considered a DAC.