

**BEFORE THE PUBLIC UTILITIES COMMISSION
OF THE STATE OF CALIFORNIA**

Application of Pacific Gas and Electric
Company for Approval of Energy Savings
Assistance and California Alternate Rates for
Energy Programs and Budgets for 2021-2026
Program Years.

(U 39 M)

Application No. 19-11-003
(Filed November 4, 2019)

And Related Matters.

Application No. 19-11-004
Application No. 19-11-005
Application No. 19-11-006
Application No. 19-11-007

**MONTHLY REPORT OF PACIFIC GAS AND ELECTRIC COMPANY (U 39 M)
ON INCOME QUALIFIED ASSISTANCE PROGRAMS FOR JULY 2022**

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Dated: August 22, 2022

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In accordance with Ordering Paragraph 17 of Decision (D.) 01-05-033, Pacific Gas and Electric Company hereby submits its attached monthly status report on the results of its Energy Savings Assistance (ESA) Program, California Alternate Rates for Energy (CARE) Program, and Family Electric Rate Assistance (FERA) Program efforts, showing results through July 2022. Pursuant to D.21-06-015, the new ESA, CARE and FERA Program funding cycle began on July 1, 2021.

Respectfully Submitted,

JENNIFER C. REYES LAGUNERO

By: /s/ Jennifer C. Reyes Lagunero
JENNIFER C. REYES LAGUNERO

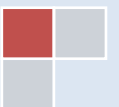
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Energy Savings Assistance (ESA),
California Alternate Rates for Energy (CARE),
and Family Energy Rate Assistance (FERA)
Program Monthly Report for July 2022



PACIFIC GAS AND ELECTRIC COMPANY
Energy Savings Assistance Program,
California Alternate Rates for Energy Program, and
Family Electric Rate Assistance Program
Monthly Report for July 2022

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PACIFIC GAS AND ELECTRIC COMPANY

Energy Savings Assistance Program, California Alternate Rates for Energy Program, and Family Electric Rate Assistance Program Monthly Report for July 2022

The Energy Savings Assistance (ESA), California Alternate Rates for Energy (CARE), and Family Electric Rate Assistance (FERA) programs are long-standing programs designed to assist income-qualified households in Pacific Gas and Electric (PG&E)'s service territory in reducing their energy usage and monthly utility expenses. Decision (D.) 21-06-015 authorized a new ESA, CARE, and FERA program funding cycle beginning July 1, 2021, through December 31, 2026.

PG&E's monthly report for July 2022 complies with the income-qualified programs reporting requirements established in D.21-06-015 to include FERA, and with all reporting and program evaluation requirements previously established for the CARE and ESA Programs.¹

Regulatory Update

Energy Savings Assistance (ESA) Program

ESA Eligibility Guidelines Update: On July 1, 2022 the ESA income eligibility guidelines increased from 200% FPL to 250% FPL. ESA's revised income guidelines were the result of Senate Bill 756, authored by San Diego Senator Ben Hueso and passed in 2021. This income eligibility change will allow more customers throughout the service territory to qualify. PG&E has launched a broad communication strategy to increase awareness about the eligibility change, and will be conducting additional targeted marketing to newly eligible customers.

ESA Working Group (WG): The July 28, 2022 ESA Working Group meeting primarily centered around the IOUs presenting an overview of their 2021 ESA, CARE and FERA results, and highlighting lessons learned applicable to the current program cycle. In addition, the ESA WG members unanimously approved PG&E's measure retirement proposal to move forward with retiring two measures – Exterior Hard-Wired Fixtures and Diagnostic Driven Air Sealing and to re-allocate those program funds to other measures. PG&E will sunset the Exterior hard wire fixtures once our bulk materials supplier is out of stock. The Diagnostic Air Sealing measure had not yet been released and will be retired immediately.

TECH ESA Pilot: Beginning in July, PG&E has partnered with the TECH program in order to increase feasibility for the high saving heat pump water heater measure. Non-feasibility is generally a result of having their existing electric resistance water heater located in a closet. The current TECH program partnership will fund remediation expenses which will allow PG&E to relocate water and gas lines to a suitable location so that more customers can receive this high saving measure.

California Alternate Rates for Energy Program

CHANGES Program Evaluation: On July 7, 2022, PG&E and Opinion Dynamics hosted a public webinar to present the draft research plan for the 2022 Community Help and Awareness with Natural Gas and Electricity Services (CHANGES) Program Evaluation. Public comments were solicited and will be

¹ The IOUs worked with Energy Division (ED) staff to revise reporting tables and formats in compliance with the mandates of D.21-06-015. PG&E is using the most recent monthly reporting template that was approved by ED in March 2022 to provide its monthly updates of the ESA, CARE, and FERA programs beginning with its March 2022 report.

incorporated in the final research plan as appropriate. The Draft Research Plan can be accessed by visiting: <https://pda.energydataweb.com/#!/documents/2644/view>

Disconnection Notices: On July 25, 2022, PG&E resumed the disconnection notices process for residential customers (both CARE and non-CARE). PG&E is using a phased approach for reimplementation over the next few billing cycles and is currently not planning on performing any disconnections until October 2022. To provide customers additional time, PG&E is allowing two full collection cycles for customers to respond and pay. Disconnection notices are expected to impact approximately 150,000 customers.

Miscellaneous

Low Income Oversight Board (LIOB): On July 8, 2022, PG&E participated in the Q2 2022 meeting of the LIOB that was held remotely. During this meeting, the IOUs provided their respective updates on the CARE, FERA, and ESA Programs, including the Summer Reliability Proceeding² related to income-qualified customers, Universal Application System (UAS) Working Group recommendations, unspent funds for the ESA program, COVID-19 Impacts, Public Safety Power Shutoff (PSPS) planning, and disconnections and arrearage management initiatives.

² R. 20-11-003, Phase 2 Decision Directing Pacific Gas and Electric Company, Southern California Edison Company, and San Diego Gas and Electric Company to Take Actions to Prepare for Potential Extreme Weather in the Summers of 2022 and 2023.

1. Energy Savings Assistance (ESA) Program Executive Summary

The ESA Program provides no-cost home weatherization, energy-efficient appliances, and energy education services to income-qualified PG&E customers³ throughout PG&E's service territory. ESA is a resource program emphasizing long-term energy savings and serves all willing and eligible low-income customers by providing all feasible ESA Program measures at no cost to the customer through a direct-install approach. All housing types are eligible to participate, and the ESA Program is available to both homeowners and renters.

D.21-06-015 approved the ESA program budget for PYs 2021-2026. The total 2022 authorized ESA Program budget is \$180,979,812, which covers all programs in the ESA portfolio, including the long-standing "ESA Main" program for single-family (SF) and multi-family (MF) housing, the MF-Common Area Measures (CAM) program, studies, and pilots, such as the Pilot Plus and Pilot Deep programs. From January 1, 2022 to July 31, 2022, PG&E expended \$75,587,779 in total ESA program costs. Further details of ESA expenses are provided in the ESA Summary Table, ESA Table 1 and ESA Table 1A in the Appendix.

1.1 Energy Savings Assistance Program Overview

Provide a summary of the Energy Savings Assistance Program elements as approved in Decision (D.) 21-06-015.

ESA Table 1: (SF, MH, MF In-Unit) Summary of Expenses for 2022			
	2022 Authorized/Planning Assumptions ^[a]	Actual YTD ^[b]	% YTD
Budget^[c]	\$118,591,601	\$70,425,996	59%
Homes Treated	59,340	41,199	70%
kWh Saved^[d]	15,093,167	14,867,914	99%
kW Demand Reduced^[d]	2,859	3,187	111%
Therms Saved^[d]	629,105	678,604	108%
GHG Emissions Reduced (Tons)	N/A	15,573	
^[a] Authorized ESA budget, energy savings goals and household treatment target per D.21-06-015.			
^[b] As shown in ESA Monthly Report Table 1, and Table 2.			
^[c] ESA Main program budget includes measures and program administrative budget categories as shown on ESA Monthly Report Table 1. 2022 authorized budget and expenditures includes Benefit Burdens as approved in (D.)20-12-005.			
^[d] Per Table 5 of Attachment 1, D. 21-06-015, the 2022 goals for kWh, kW, and Therms include ESA Main and MF CAM; however, the above table reports results only from ESA Main, and does not include results from MF CAM.			

³ To qualify for the ESA Program, a residential customer's household income must be at or below 200 percent of Federal Poverty Guidelines, as required in D.05-10-044.

Through July 2022, PG&E's ESA Main (SF, Mobile Home (MH), MF In-Unit) treated 41,199 homes, resulting in 15,093,167 kWh saved, 3,187 kW demand reduced, and 678,604 therms saved. In addition, 11,909 tons of GHG emissions were reduced.

ESA Table 2: MF CAM Summary of Expenses for 2022			
	2022 Authorized/Planning Assumptions ^[a]	Actual YTD	% YTD
Budget	\$47,760,413	\$3,526,589	7%
Properties Treated	33	23	69%
kWh Saved	N/A	988,781	
kW Demand Reduced	N/A	27	
Therms Saved	N/A	61,187	
^[a] 2022 Property Treated target is from Advice Letter 4472-G/6279-E. Other planning assumptions values are based on the historical average of the completed ESA CAM projects.			

In July 2022, PG&E's ESA MF CAM program treated 25 buildings and two properties with 169,768 kWh and 1,477 therms saved. The top three measures installed in July were LED Exterior Wall Mounted Fixtures with 249 fixtures installed, interior LED 4' Linear Fixtures with 49 fixtures installed, and LED Exterior Pole Mounted Fixtures with 28 fixtures installed.

ESA Table 3: Pilot Plus and Pilot Deep Summary of Expenses for 2022			
	2022 Authorized/Planning Assumptions ^[a]	Actual YTD ^[b]	% YTD
Budget^[c]	\$8,749,299	\$173,384	2.0%
Homes Treated	-	-	-
kWh Saved	-	-	-
kW Demand Reduced	-	-	-
Therms Saved	-	-	-
GHG Emissions Reduced (Tons)	-	-	-
^[a] Target homes treated, savings and GHG emissions reduction values will be determined later in 2022 in consultation with third party Pilot Plus/Deep implementer.			
^[b] Actual homes treated, savings and GHG emissions reduction values will begin to be reported upon measure delivery, anticipated to begin in Q4 2022.			
^[c] Pilot Plus and Pilot Deep budget and expenditures as shown on ESA Monthly Report Table 1A-1.			

As reported in the June 2022 Monthly Report, PG&E launched the ESA Pilot Plus and Pilot Deep Program (Pilot Plus/Deep) third-party implementation at the end of June with a fully executed third-party pilot implementation contract.⁴ 2022 targets will be finalized during ramp-up throughout Q3 2022. PG&E will begin reporting actual homes treated, energy savings and GHG emissions reduction values once measure delivery begins in Q4 2022.

Program Measure Changes

While PG&E did not implement any program measure changes during this reporting period, it is important to note that PG&E received approval at the July 28, 2022 ESA WG to retire two measures, Exterior Hard-Wired Fixtures and Diagnostic Driven Air Sealing. PG&E will be working with ESA implementers and contractors to phase out the installation of the Exterior Hard-Wired Fixture over the rest of the calendar year; Diagnostic Air Sealing has yet to be officially released.

1.2 ESA Program Customer Outreach and Enrollment Update

Provide a summary of the Energy Savings Assistance Program outreach and enrollment strategies deployed this month.

ESA Main (SF, MH, and MF In-Unit) Program Contractor Outreach: Contractors relied on a variety of activities to conduct outreach, but primarily utilized outbound calling from assigned lead lists and canvassing in areas with a high propensity for eligible customers. Additional methods included outbound calls from contractor-generated lists of CARE or Zip-7 customers as well as responding to referrals.

ESA Main Customer Satisfaction Score: In an effort to ensure customers are highly satisfied and have an outstanding experience in the program, PG&E conducts robust surveys of participants. YTD 2022, the ESA surveys have yielded an 86% customer satisfaction rating; meaning that 86% of respondents described their experience as excellent, or very good. PG&E conducts detailed analysis of the survey results to identify areas of success, and pinpoint opportunities for improvement, and shares the results with the ESA contractors in order to optimize the ESA offering from the customer perspective. This is also used to identify trends in contractor performance and opportunities for contractor soft skills training.

ESA Program Multifamily Common Area Measure (MF CAM) Initiative: PG&E's ESA CAM program has reached its enrollment goal for program year (PY) 2022 and has officially closed enrollment for PY 2022 due to limited time left in this program cycle. As of July 2022, PG&E's ESA CAM program has 43 active projects in the pipeline.

ESA Pilot Plus and Pilot Deep: As mentioned in the June 2022 Monthly Report, PG&E's Pilot Plus and Pilot Deep program began implementation with an executed

⁴ D.21-06-015 Ordering Paragraph 42 states "The Pilot Plus and Pilot Deep program must be launched by the beginning of the third quarter of 2022" (p. 480). PG&E in its Pilot Implementation Plan Advice letter defined program launch as beginning with an executed contract. See PG&E Advice Letter 4530-G/6412-E (November 19, 2021), p.4, fn.11.

contract at the end of June. PG&E and the pilot implementer began work on the marketing plan throughout July, with the first draft completed on July 29. PG&E expects to begin outreach and enrollment activity later in 2022.

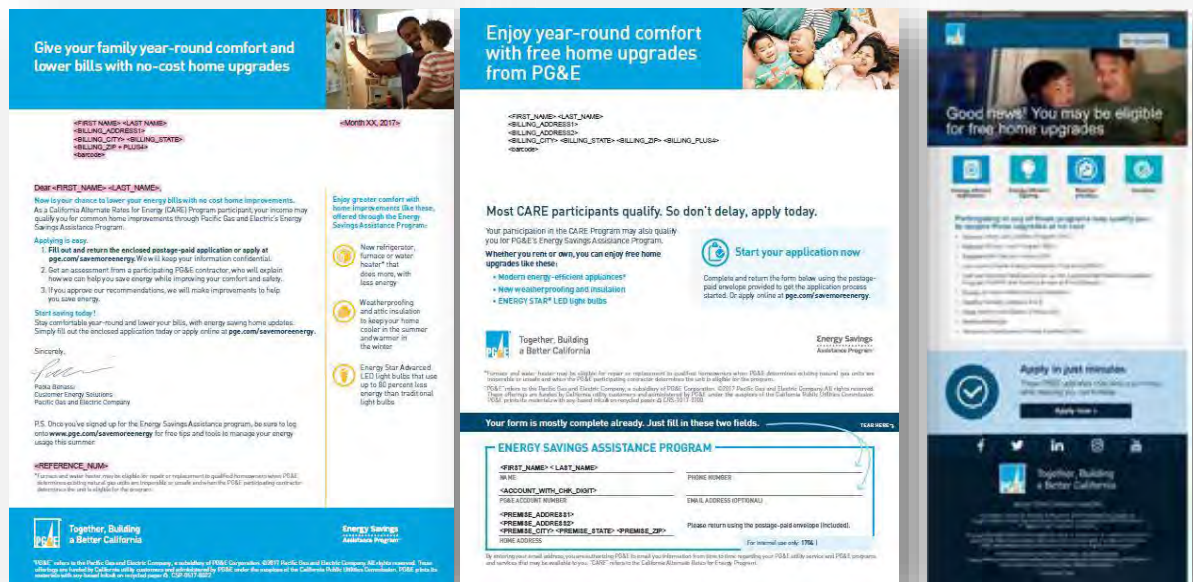
Language Line: PG&E continues to work with LanguageLine Solutions to provide language translation services for all of its customers. During the month of July 2022, seven ESA customers were assisted by PG&E's designated language line.

Tribal Outreach: In July, PG&E met with 11 tribes that requested more information about Tribal ESA Grants. Furthermore, a reminder email was sent to 13 additional tribes informing them that PG&E is inviting them to apply for grants this year.

Customer Assistance Marketing, Education and Outreach for the ESA Program

In July 2022, PG&E continued to receive responses from a direct marketing campaign deployed in April 2022 to 100,000 CARE-enrolled customers whose homes had not yet been treated by the ESA Program. Through July 31, the campaign generated 10,937 qualified leads. The campaign used existing creative from Q1 2022.

Direct Mail/Email (English/Spanish):



In July 2022, PG&E also received 3,502 program applications from online activities via email and the ongoing digital campaign launched in early January 2022.

PG&E continued to deploy the CARE welcome kit⁵ to customers who were newly enrolled in the CARE program. In July, 2,633 kits were deployed, and PG&E received 224 ESA applications from that deployment for a 9% response rate.

⁵ Since January 2018, PG&E has included a personalized pre-filled response form for the ESA Program in the CARE welcome kit. Customers who wish to participate may complete the form and return it to PG&E.

PG&E Customer Contact Centers, Branch Offices, and Payment Offices: Not applicable for this reporting period.

Managing Energy Use

As part of its energy education, PG&E provides customers with online resources to assist in managing their energy use. In July 2022, ESA contractors helped 622 customers to sign up for MyAccount and enroll 755 customers in Energy Alerts. From MyAccount, all customers can access and perform a Home Energy Checkup and CARE-enrolled customers can view their latest Personalized Energy Profile (PEP) report. The PEP report, available to CARE-enrolled customers and ESA contractors quarterly, offers customized behavioral and energy conservation tips, and rate recommendations based on the customer's energy use, load profile, and season of the year. In addition, participants in the ESA program receive collateral "leave behinds" (printed materials) from ESA contractors with tips for managing energy, rate plan choices, and other programs and resources that they may be qualified for, both administered by PG&E and administered by third-parties.

Services to Reduce Energy Bill

PG&E's ESA contractors provide collateral leave behinds that present solutions for saving money and managing energy costs for all ESA participants. PG&E's Universal Brochure provides comprehensive information to ESA customers about bill discount and assistance programs, rate plan choices, energy management, and payment support programs, in an easy-to-read format. ESA contractors are trained to discuss new opportunities for bill savings and assist in program enrollment, such as the Arrearage Management Plan (AMP), and referrals to LIHEAP program administrators, for qualified households. The ESA Program also has cross referral and direct enrollment processes to auto-enroll eligible income qualified customers in the CARE program. Customers who are ineligible for ESA or CARE but eligible for FERA, are enrolled in the FERA program.

Additional Activities

CARE Discounts Removed: The ESA program systematically removes CARE customers who apply for ESA but are proven to be over income. PG&E identified no such customers from CARE in June 2022.

New Contractors and Community-Based Organizations (CBOs): In July 2022, PG&E had no new Contractors or CBOs join the ESA program.

1.3 Leveraging Success Evaluation, Including California State Department of Community Services and Development (CSD)

Please provide a status on referrals, of the leveraging and coordination effort with CSD. Expand on activities and success rates across the list of programs from the Coordination Workshop, such as Affordable Broadband and Lifeline, as applicable to ESA, CARE and FERA. What new steps or programs have been implemented? What was the result in terms of new enrollments?

CSD Low Income Weatherization Program (LIWP) (MF) Leveraging Projects: PG&E continues to seek opportunities to collaborate with CSD on potential LIWP-MF leveraging and measure implementation, and explore strategies that may be most effective for leveraging the 2022-2026 ESA programs.

There was no CSD-LIWP leveraging activity in July 2022.

Low Income Home Energy Assistance Program (LIHEAP) Energy Star® Refrigerator Installations: There were no refrigerators installed through LIHEAP leveraging in July 2022.

CSD Data Sharing: PG&E continues to share data with CSD on a monthly and annual basis and as requests are made.

1.4 Workforce Education & Training

Please summarize efforts to improve and expand the ESA Program workforce education and training. Describe steps taken to hire and train low-income workers and how such efforts differ from prior program years.

The PG&E Energy Efficiency Workforce Education and Training Program (WE&T) supports ESA contractor training by providing on-demand and live webinar trainings for Energy Specialists (ES), Weatherization Specialists (WS), and Advanced Weatherization Specialists (AWS) with instructor-led presentations and virtual engagement activities with trainees. Due to heavy hands-on training for Natural Gas Appliance Testing (NGAT), Energy Training Centers (ETC) continue the blended model, which consists of on-demand training (self-paced) and one day of in-person practical training which follows COVID-19 safety guidelines and procedures. In addition, on the training day of live webinar sessions, support is available to help students with soft-skill trainings for webinar preparedness prior to the start of class. The support consists of assistance with navigating the webinar platforms, technology setup, and expectations of virtual class engagement activities.

ESA contractors are encouraged to hire local workers to implement the ESA Program in their areas. All contractors and subcontractors responsible for implementing the ESA Program are trained at the ETC in Stockton. Many of these ESA program ES and installation contractors are from the local communities in which they work. Below

shows a summary of ESA contractor training provided for July 2022 including ESA onboarding, ES, WS, AWS, and NGAT training.

ESA Contractor Training Summary Through July 2022		
	July 2022	YTD
Students	7	172
Student Days	7	386
Training Sessions	3	96

1.5 Studies and Pilots

ESA Program Studies

2022 Low Income Needs Assessment (LINA): Work for the 2022 LINA commenced in January 2021 with Evergreen Economics as the selected consultant. To achieve the study's primary objective of identifying renter needs in the ESA program, a large-scale phone survey of the California income-qualified renter population is fielded to create different renter profiles. Combined with other data analyses, the collected information will inform program and policy recommendations to address the unique characteristics of income-qualified renter households.

In July 2022, an interim findings report was made available for review and comments. To augment study findings, a short survey was conducted with ESA contractors to further understand the barriers and potential solutions with recruiting, enrolling, and treating renter-occupied properties. A draft report summarizing findings and recommendations will be available by October, and a public workshop is expected to be held in Q4 2022 to share study findings and solicit stakeholder feedback.

ESA/CARE Study Working Group: D.21-06-015 authorized the formation of a statewide Study Working Group for the ESA and CARE programs.⁶ Working Group membership is comprised of IOU representatives, ED staff, and no more than two representatives from each segment of the following interest groups: contractors, CBOs, Cal Advocates, consumer protection/advocates, and other special interest groups. Assigned tasks of the Working Group include planning and designing statewide studies and related research for the ESA and CARE programs and providing feedback on study deliverables. No meeting was held in July 2022 for the ESA/CARE Study Working Group.

ESA MF-CAM Process Evaluation: A process evaluation for the MF-CAM Initiative commenced in July 2021 with Resource Innovations, Inc. as the selected consultant. The study has the following objectives: 1) Assess the relative effectiveness of current MF-CAM outreach, delivery, and implementation strategies; 2) Identify what data currently exists and may be needed to facilitate more reliable evaluations of

⁶ D.21-06-015, OP 176.

program impacts; 3) Inform future program designs targeting the income-qualified MF sector.

A draft report synthesizing evaluation findings was made available in July 2022. A third public workshop will be held in September 2022 to present evaluation findings and collect stakeholder feedback.

ESA Program Pilots

ESA Pilot Plus/Deep Program: D.21-06-015 approved Pilot Plus/Deep to begin implementation in 2022 with two treatment tiers:

- The Pilot Plus package will offer basic measures found in the main ESA program, in addition to certain equipment and appliance replacements and load shifting technologies to reduce annual energy usage by five to 15 percent;⁷
- The Pilot Deep package will offer the more advanced, and likely more expensive measures to achieve a 15 to 50 percent reduction in annual energy usage.⁸

Pilot Plus/Deep will gather data on the feasibility of strategic measures delivery, including electrification measures, the level of investment required for such deep energy retrofits, energy savings and bill impacts to the household, long-term benefits of these treatments (including non-energy benefits), and the cost-effectiveness of each treatment tier.⁹ The Pilot implementation commenced in the second half of 2022 with a fully executed contract between PG&E and a third-party pilot implementer, and will operate through 2026.

July was the first full month during which the third-party pilot implementer, CLEAResult, was contracted with PG&E. Throughout July, PG&E and the implementer began program ramp-up activities, including development of policies and procedures, operation plans, and marketing and outreach strategy, as well as hiring and subcontractor recruitment, and customer targeting analysis.

1.6 Miscellaneous

Water-Energy Coordination Program

As of July 1, 2022, nine partnership programs with five water agencies were operating and serving qualified homes. Programs in operation include partnerships with Alameda County Water District, City of Santa Cruz, Solano County Water Agency, Sonoma Water, and all five districts of California American Water located in PG&E territory which are Merced, Monterey, Oakhurst, Sacramento and Santa Rosa. In July 2022, 12 homes were served through the partnership programs and 4 toilets were retrofitted.

⁷ D.21-06-015, Attachment 2, p. 5.

⁸ Ibid.

⁹ Ibid, p.1.

2. California Alternate Rates for Energy (CARE) Program Executive Summary

The CARE Program provides a monthly discount on energy bills for qualifying households throughout PG&E's service area.¹⁰

D.21-06-015 approved the CARE Program budget for PYs 2021-2026.¹¹ PG&E's 2022 authorized CARE Program administrative budget is \$13,760,000.¹² Through July, PG&E expended \$6,242,567 in 2022 CARE program administration costs, of which \$2,606,071 supported CARE outreach activities and \$1,189,243 for recertification and post-enrollment verification (PEV) processes. D.21-06-015 also authorized \$687,689,000 towards CARE rate discounts for PY 2022.¹³ Through July 2022, the CARE program provided a total of \$537,893,075 in electric and gas bill discounts to 1,454,447 households throughout PG&E's service territory.

At the end of July 2022, the CARE program enrollment rate was 104% of the estimated eligible households. During the month, PG&E, in tandem with the other IOUs, continued an outbound calling pilot program, designed to reach customers who encountered difficulties submitting the appropriate documentation to meet the post-enrollment verification (PEV) requirements. This PEV pilot is complementary to PG&E's ongoing efforts to provide case management services to customers with past due balances through its customer service representatives, who in July contacted over 124 customers, and successfully enrolled 23 of them in CARE and/or FERA. Eight CBOs contracted to provide marketing, education, and outreach (ME&O) services for CARE, FERA, and other income-qualified programs for 2022-2023 launched their activities, and reported reaching over 525,000 customers through their combined ME&O activities.

¹⁰ To qualify for the CARE discount, a residential customer's household income must be at or below 200 percent of Federal Poverty Guidelines, as required in D.05-10-044 and per Public Utilities Code Section 739.1(b) (1) or someone in the customer's household is an active participant in other qualifying public assistance programs.

¹¹ D.21-06-015, Attachment 1, Table 2 CARE Approved Budgets.

¹² Ibid

¹³ Ibid

2.1 CARE Program Summary

Please provide CARE Program summary costs.

CARE Budget Categories	2022 Authorized Budget ^[a]	Actual Expenses Year-to-Date ^[b]	% of Budget Spent
Outreach	\$7,780,300	\$2,606,071	33%
Processing, Certification, Recertification	\$844,100	\$435,759	52%
Post Enrollment Verification	\$1,475,900	\$753,484	51%
IT Programming	\$1,090,600	\$1,373,527	126%
CHANGES Program ^[c]	\$525,000	\$263,521	50%
Studies and Pilots ^[d]	\$0	\$32,182	0%
Measurement and Evaluation	\$200,000	\$35,387	18%
Regulatory Compliance	\$369,400	\$176,238	48%
General Administration	\$1,306,800	\$473,783	36%
CPUC ED Staff	\$167,900	\$92,616	55%
Total Expenses	\$13,760,000	\$6,242,567	45%
Subsidies and Benefits	\$687,689,000	\$537,893,075	78%
Total Program Costs and Discounts	\$701,449,000	\$544,135,642	78%
^[a] D.21-06-015 approved the CARE program budget for PYs 2021-2026. 2022 authorized budget includes \$1,107,039 for Benefit Burdens as approved in D.20-12-005. ^[b] Actual expenses include employee benefits costs. ^[c] The CHANGES Program provides funding to CBOs to assist Limited English Proficient (LEP) customers with energy education and billing issues. ^[d] There is no authorized budget specific to Studies and Pilots in 2022. PG&E will fund shift between budget categories for the Studies and Pilots expenses incurred in 2022.			

Please provide the CARE Program enrollment rate to date.

CARE Enrollment		
Participants Enrolled	Eligible Participants ¹⁴	YTD Enrollment Rate
1,454,447	1,401,702	104%

¹⁴ On February 14, 2022, PG&E, on behalf of the IOUs, filed the Annual Estimates of CARE Eligible Customers and Related Information. This number reflects estimates of PG&E's CARE Eligible Participants for 2022.

2.2 Outreach

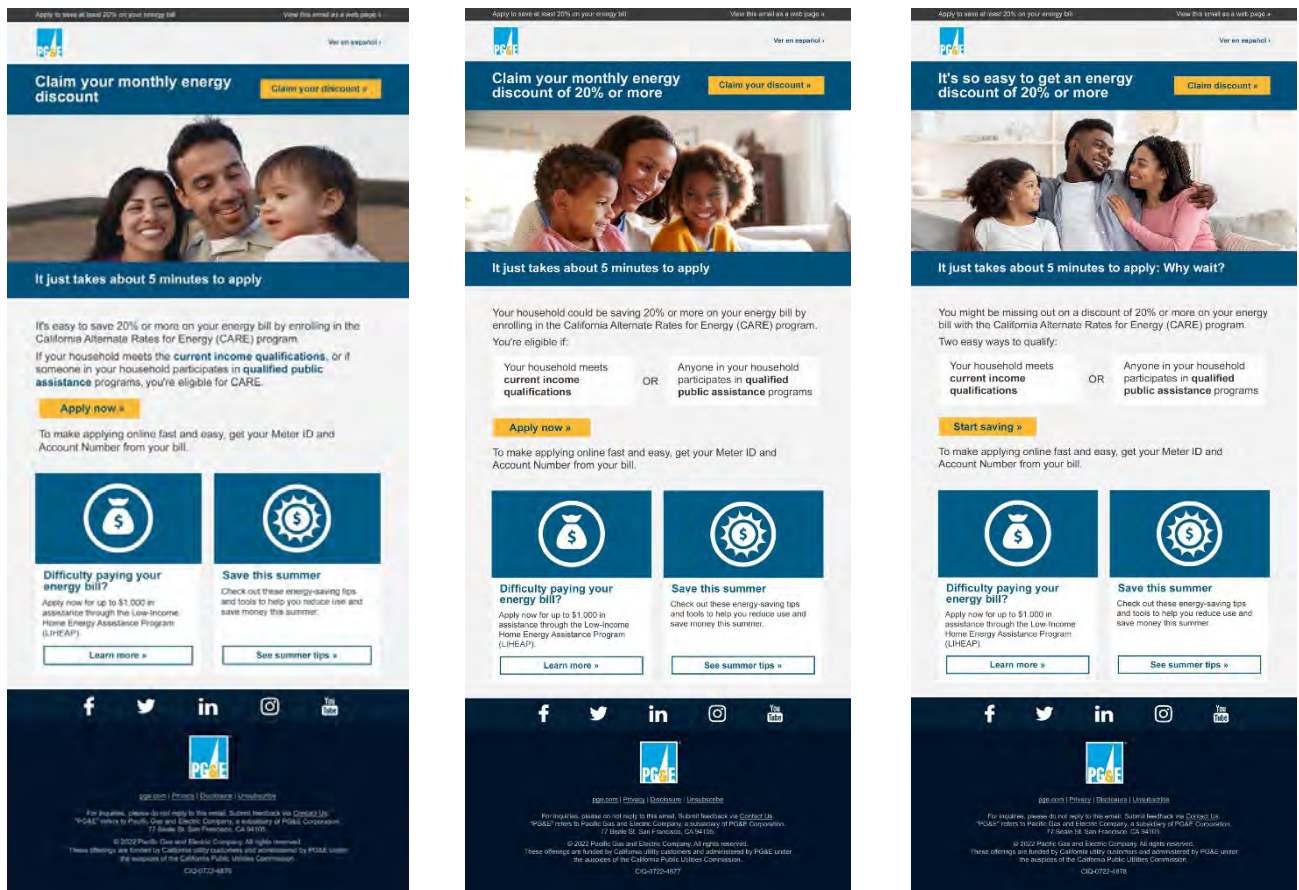
Discuss utility outreach activities and those undertaken by third parties on the utility's behalf.

Direct Mail: Not applicable for this reporting period.

Email: During the month of July, PG&E's monthly CARE acquisition email was sent to 19,784 customers.

The campaign emails deploy monthly on the second Saturday of each month targeting customers in Deciles 1-3 of the CARE propensity who have not previously received CARE/FERA direct marketing. Customers included in the campaign will receive up to three emails, each approximately three months apart.

CARE Acquisition Email – Touch 1, Touch 2 and Touch 3 (English and Spanish)



Additionally, monthly auto-recertification email notices were deployed to 16,347 customers in Deciles 1 and 2 of the CARE propensity model to confirm that they were automatically re-enrolled in CARE.

Tribal Outreach: Refer to Section 1.2.1 - ESA Program Customer Outreach and Enrollment Update - for updates on Tribal Outreach.

Digital Media: PG&E's Always On digital strategy continued through July, with CARE Google and paid search advertising targeting income-qualified customers across PG&E's service territory. The media buy includes display and native (such as sponsored ad placements on news sites and FreshEBT) advertising targeted to 227 zip codes with higher percentages of estimated eligible high-poverty and rural customers. A creative refresh of the native ads launched on July 7.

CARE Native Ad Sample (English and Spanish)



Media Interviews: PG&E continues to be open to participating in media interviews to promote CARE, FERA and other assistance programs, though no interviews occurred in July.

Local Customer Service Offices: Not applicable for this reporting period.

Outbound Financial Assistance: PG&E continued its case management efforts of past due customer accounts through its outbound calling campaign during July. The outbound calling campaign provides information on the payment options available to the customers to restore their account standing; it also offers information on other income-qualified assistance programs such as CARE, FERA, Medical Baseline, LIHEAP, and the AMP.

During the reporting month, customer service representatives (CSRs) contacted 17,684 customers directly through this campaign. The customers who could not be reached by phone but had access to voicemail received information regarding PG&E's financial assistance programs. The July campaign was successful in enrolling 48 customers in CARE and/or FERA and identifying over \$894,936 in potential savings from customers taking action to change their rate plans.

CBO Outreach and Engagement: The eight CBOs contracted with PG&E to provide Marketing, Education, and Outreach (ME&O) services reported being able to reach ~525,000¹⁵ customers with information on CARE, FERA, ESA, AMP, Smart AC, Power Saver Rewards, and other complimentary offerings as part of the ME&O effort. PG&E's internal tracking indicates that 106 customers have been enrolled in

¹⁵ Per survey results submitted by CBOs.

the CARE program since the start of the ME&O effort, but no customers have been enrolled in FERA through these CBOs. It is PG&E's intent to tap into the expertise and local knowledge CBOs have, expand and deepen its CBO partnerships, and work together to serve hard-to-reach households and communities with education and enrollment support for CARE, FERA, and ESA alongside other programs that can benefit households.

Outreach involved in-person/door-to-door outreach, webinars, social media, newsletters, direct mail, and CARE/FERA application intake assistance. CBOs in the ME&O effort also collaborated with other local partners to distribute information on the various programs. CBOs utilized PG&E marketing materials in multiple languages, including Spanish, Chinese, Vietnamese, Tagalog, Hindi and Korean to conduct the outreach.

University Outreach: In July, PG&E sent out CARE/FERA promotional materials to the University of California, Berkeley and California Polytechnic State University. Materials will be distributed to graduate students who live in non-campus housing. PG&E plans to expand these efforts to other universities in the coming months.

Describe the efforts taken to reach and coordinate the CARE Program with other related low-income programs to reach eligible customers.

PG&E automatically enrolls customers in CARE who participate in ESA or receive LIHEAP or REACH payments.¹⁶ The table below shows CARE automatic enrollments for July 2022 and year-to-date.

CARE Automatic Enrollment		
Source	July 2022	YTD
ESA	434	3,836
LIHEAP	241	1,018
REACH	16	120

2.3 CARE Recertification Complaints

Report the number of customer complaints received (formal or informal, however and wherever received) about their CARE recertification efforts, with the nature of the complaints and resolution.

PG&E received no complaints regarding CARE recertification during this reporting month.

¹⁶ Per ESA's expanded eligibility to 250% on July 1, 2022, aligning for some households with FERA eligibility, PG&E began auto enrolling customers into FERA (as well as CARE), and expects to report on FERA auto-enrollments in the August 2022 ESA/CARE/FERA monthly report.

2.4 Pilots and Studies

CARE Program Studies

Refer to Section 1.5.1 - ESA Program Studies - for updates on the 2022 Low Income Needs Assessment.

Categorical Eligibility Study: D.21-06-015 authorized for a Categorical Eligibility Study to be completed by December 2022, and for the IOUs to file a joint Tier 2 advice letter 60 days after study completion, proposing an updated list of categorical programs for enrollment in the ESA, CARE, and/or FERA programs.¹⁷ The study will also assess whether any recommended categorical programs would be suitable candidates for CARE or FERA automatic enrollment.

A project kick-off meeting for the Categorical Eligibility Study took place in July 2022, with participation from ED and IOU staff and members from the ESA Study Working Group. A public workshop is scheduled for August 2022 to share the draft research plan and collect stakeholder feedback.

Community Help and Awareness with Natural Gas and Electricity Services (CHANGES) Evaluation: D.21-06-015 requires CHANGES to be evaluated by an independent third-party and the first evaluation to begin no later than 12 months after Decision approval. The evaluation began in February 2022, with Opinion Dynamics as the selected evaluation consultant, and will be conducted for the 2019-2021 program period. In July 2022, a public workshop was held to present the draft research plan and solicit stakeholder feedback. The final research plan, with stakeholder comments incorporated, and comment responses were subsequently posted publicly¹⁸.

CARE Program Pilot

CARE Post Enrollment Verification (PEV) Pilot Project: In coordination with other IOUs,¹⁹ PG&E started an outbound calling campaign in June to provide direct support to customers who submitted incomplete or incorrect CARE PEV documentation which is required to confirm their program eligibility. The outbound calling campaign also provides customers with information on other income-qualified energy savings programs that PG&E administers and/or has partnerships with.

In July, 858 PG&E customers responded to the PEV request and submitted incomplete PEV documentation. Customer Service Representatives (CSRs) attempted to contact each of these customers directly to explain how to submit complete PEV paperwork and answer any questions customers had about the process and the documents they needed to submit.

¹⁷ D.21-06-015, OP 170.

¹⁸ 2022 CHANGES Evaluation - Final Research Plan and Comment Responses. Opinion Dynamics, July 2022. Available at: <https://pda.energydataweb.com/#!/documents/2644/view>

¹⁹ D. 21-06-015 OP 13 directs the IOUs to “simultaneously conduct a coordinated six month to one year outbound call pilot for “attempted but failed” post-enrollment verified households...”.

CSRs spoke to 124 customers via this effort, and 30 (24%) of these customers successfully re-submitted the required documentation to demonstrate their eligibility to remain in the CARE/FERA program within the 45-day window. The total pilot budget is \$80,000 and the cost through July 2022 is \$33,418. The remaining balance for this project is \$46,582.

2.5 Miscellaneous

CARE Removal and Enrollment in FERA: The CARE program systematically removes CARE customers who are proven to be over income via PEV, and if qualified, enrolls them in the FERA program. For the PEV response period ending in July 2022, of the 5,013 PEV requests mailed: PG&E identified and automatically enrolled 44 (0.9%) of these customers in the FERA program. An additional 4,261 (85.0%) customers were removed from CARE and 708 (14.1%) customers successfully completed the CARE PEV process. Additional PEV results are reported in CARE Tables 3A and 3B, and CARE Recertification results are included in CARE Table 5.

CARE Program PEV Freezes:²⁰ In compliance with CPUC Res. M-4833 and D. 19-07-015, PG&E added the customers impacted by the 2020 Wildfires, the 2021 Winter Storms and the 2021 Wildfires to PG&E's Emergency Consumer Protection Plan, thereby making these customers eligible for the protection measures under this plan, including exemption from PEV.

The table on the following page details the CARE program PEV freezes currently in place as of July 2022.

²⁰ CPUC Res. M-4833 directed IOUs to freeze CARE program post-enrollment verification (PEV) in the counties impacted by the California wildfires. PG&E expanded the CARE PEV freeze to customers in affected counties where a state of emergency proclamation was issued by the Governor of California due to a disaster that resulted in PG&E's inability to deliver utility services to customers and remains in place for one year from the date of the proclamation. D.19-07-015 extends PG&E's Emergency Consumer Protection Plan to include residential and non-residential customers in areas where a state of emergency proclamation is issued by the California Governor's Office or the President of the United States where the disaster has either resulted in the loss or disruption of the delivery or receipt of utility service, and/or resulted in the degradation of the quality of utility service.

CARE Program Post-Enrollment Verification Freezes			
Date of Proclamation	Disaster Name	Affected Areas or ZIP Codes	Date when Protection Ends
July 2021	Madera and Mariposa Wind Events	93644, 95338, 93643, 93604, 93637, 93601, 93614, 95311, 95306, 95389, 95345, 93623, 93669, 93645, 95325, 95318, 93610, 93638, 93626, 95329, 93653, 93636	August 1, 2022
July 2021	Plumas, Butte, Lassen and Alpine Wildfires	95971, 96137, 96020, 95947, 95983, 95942, 95923, 95956, 95934, 95984, 95915, 95980, 95747, 95965, 95973, 96061, 95023, 95966	August 1, 2022
August 2021	Nevada, Placer, and Siskiyou Wildfires	95971, 96137, 96020, 95947, 95983, 96063, 95956, 95942, 95923, 95934, 96061, 95984, 95915, 95980, 95747, 95965, 95973, 95023, 95966, 95949, 95713, 95945, 95602, 95736, 95722	September 1, 2022
August 2021	El Dorado, Trinity, Tehama, and Shasta Wildfires	95636, 95720, 95684, 95726, 95667, 95634, 95527, 96010, 95573, 96076	September 1, 2022
September 2021	Cache Wildfire	95949, 95422, 95971, 96137, 95713, 96020, 95726, 95945, 95947, 95667, 95684, 95602, 95457, 95636, 95735, 95720, 95983, 96063, 95956, 95721, 95942, 95923, 95527, 95934, 96061, 96076, 95984, 95915, 95980, 95736, 96010, 95965, 95563, 95973, 95722, 95464, 95966, 95573, 95634, 96150, 96041, 96047, 95709	October 1, 2022
September 2021	Fawn Wildfire	96003, 96019, 96002, 96001, 96051, 96008	October 1, 2022
October 2021	Washington, Hopkins and KNP Complex Wildfires	95370, 95327, 95310, 93633, 93603, 93646, 93641, 95418	November 1, 2022
July 2022	Alisal and Colorado Wildfires	93920, 93923, 93940	August 1, 2023

3. Family Electric Rate Assistance (FERA) Program Executive Summary

The FERA Program provides a monthly 18 percent discount on electric bills for qualifying households of three or more individuals throughout PG&E's service area.²¹

D.21-06-015 approved the FERA Program budget for PYs 2021-2026.²² PG&E's 2022 authorized FERA Program administrative budget is \$2,794,400, and \$12,898,000 for electric rate subsidies.²³ Through July 2022, PG&E expended \$10,942,299 in total program costs. Of the total expenditure, \$1,603,641 (or 15%) was spent on outreach and administrative activities and \$9,338,658 (or 85%) in electricity rate discounts were provided to 36,643 households (representing ~21% of the estimated FERA-eligible households) in PG&E's service territory.

Despite significant investment in marketing, education, and outreach, PG&E is only at 21% program enrollment currently, and the enrollment rate has declined since the start of 2022 due to households being removed during recertification efforts. Therefore, reaching the 40% 2022 goal established in D.21-06-015 for PY 2022²⁴ will require a substantive increase, not beyond what is anticipated, in both enrollment and retention from current levels.

One structural challenge PG&E has observed relates to the presentment of CARE and FERA as one shared application. Despite ongoing FERA-specific marketing campaigns, approximately seven out of every eight customers who are targeted for FERA end up completing the CARE (not FERA) part of the shared application. Another challenge is that the population eligible for FERA is relatively small, with only ~174,000 customers eligible.²⁵

PG&E continues to develop and deploy new strategies to try and meet the 40% FERA enrollment goal; yet, efforts have not proven sufficient thus far. For example, in Q1 2022, PG&E identified some potential populations that may be eligible, such as college students, farmworkers, and immigrant populations, and has implemented strategies to reach these groups. PG&E also consulted with our CBO Advisory Group members to identify new strategies that could be explored.

In July 2022, PG&E launched a FERA CBO Pilot utilizing six newly contracted CBOs to begin supporting ME&O efforts. This 18-month CBO FERA pilot, which will run through December 2023, is designed to engage CBOs in driving FERA awareness and enrollments, while also promoting other supporting programs. Because of the structural challenges in enrolling 40% of the estimate eligible population, PG&E will need to continue to implement novel and creative strategies in an attempt to meet FERA's enrollment goals in 2022 and subsequent years.

²¹ To qualify for the FERA discount, a residential customer's household income must be at 200 percent plus \$1 to 250 percent of Federal Poverty Guidelines, as required in D.05-10-044 and per Public Utilities Code Section 739.12.

²² D.21-06-015, Attachment 1, Table 4 FERA Approved Budgets.

²³ Ibid

²⁴ Ibid

²⁵ On February 14, 2022, PG&E, on behalf of the IOUs, filed the Annual Estimates of CARE Eligible Customers and Related Information. This number reflects estimates of PG&E's FERA Eligible Participants for 2022 that was derived from the same data set as CARE.

3.1 FERA Program Summary

Please provide FERA Program summary costs.

FERA Budget Categories	2022 Authorized Budget ^[a]	Actual Expenses Year-to-Date ^[b]	% of 2022 Budget Spent
Outreach	\$2,575,100	\$1,569,477	61%
Processing, Certification, Recertification	\$55,400	\$3,552	6%
Post Enrollment Verification	\$81,500	\$0	0%
IT Programming	\$0	\$0	0%
Pilots	\$0	\$0	0%
Studies	\$0	\$0	0%
Regulatory Compliance	\$28,700	\$0	0%
General Administration	\$53,700	\$30,612	57%
CPUC Energy Division Staff	\$0	\$0	0%
Total Expenses	\$2,794,400	\$1,603,641	57%
Subsidies and Benefits	\$12,898,000	\$9,338,658	72%
Total Program Costs and Discounts	\$15,692,400	\$10,942,299	70%
^[a] D.21-06-015 approved the FERA program budget for PYs 2021-2026. 2022 authorized budget includes \$505 for Benefit Burdens as approved in D.20-12-005.			
^[b] Actual expenses include employee benefits costs.			

Please provide FERA Program enrollment rate to date.

FERA Enrollment		
Participants Enrolled	Eligible Participants ^[a]	YTD Enrollment Rate
36,643	174,219	21%
^[a] On February 14, 2022, PG&E, on behalf of the IOUs, filed the Annual Estimates of CARE Eligible Customers and Related Information. This number reflects data available for estimating PG&E's CARE Eligible Participants for 2022.		

3.2 FERA Program Outreach

Please discuss utility outreach activities and those undertaken by third parties on the utility's behalf.

Direct Mail: In July, PG&E sent FERA direct mail to 17,820 customers.

The monthly campaign will continue to send direct mail on the third Friday of the month targeting customers in Deciles 1-3 of the FERA propensity who have not

previously received CARE/FERA direct marketing. Customers included in the campaign will receive up to three direct mails, each approximately three months apart. Analysis of test results is planned for Q1 2023, after enough customers have received the three touch campaign.

Email: During the month of July, PG&E deployed the monthly FERA email to 19,456 customers.


The campaign emails deploy monthly on the second Saturday of the month targeting customers in Deciles 1-3 of the FERA propensity who have never received CARE/FERA direct marketing. Customers included in the campaign will receive up to three emails, each approximately three months apart

FERA Acquisition Email – Touch 1, Touch 2 and Touch 3 (English and Spanish)

Apply to save 18% on electricity. View this email as a web page.

We are excited!

Save 18% on your electricity bill [Apply now »](#)



It just takes 5 minutes to apply

It's so easy to save 18% on electricity by enrolling in the Family Electric Rate Assistance (FERA) program. Just check the simple chart below, and see if your household qualifies. It takes about 5 minutes to apply online.

[Learn more »](#)

Check to see if your household income qualifies

FERA Income Guidelines	
Household size	Total Annual Household Income
1-2	Not Eligible
3	\$44,641 - \$57,575
4	\$55,501 - \$69,375
5	\$64,741 - \$81,175
6	\$74,381 - \$92,975
7	\$83,821 - \$104,775
8	\$93,261 - \$116,575
9	\$102,701 - \$128,375
10	\$112,141 - \$140,175
For each additional person, add	\$9,440 - \$11,800

[Apply now »](#)

To make applying online fast and easy, get your Meter ID and Account Number from your bill.

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Apply to save 18% on electricity. View this email as a web page.

We are excited!

You'll be surprised how easy it is to get an 18% electricity discount [Apply now »](#)



It just takes 5 minutes to apply

Your household could be getting an 18% discount on electricity every month with the Family Electric Rate Assistance (FERA) program.

It's easy to qualify
If your household has at least three people and meets the FERA income guidelines, you can save 18% on your monthly electric bill.

Applying takes about five minutes.

[Get started »](#)

Check to see if your household income qualifies

FERA Income Guidelines	
Household size	Total Annual Household Income
1-2	Not Eligible
3	\$44,641 - \$57,575
4	\$55,501 - \$69,375
5	\$64,741 - \$81,175
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7	\$83,821 - \$104,775
8	\$93,261 - \$116,575
9	\$102,701 - \$128,375
10	\$112,141 - \$140,175
For each additional person, add	\$9,440 - \$11,800

[Apply now »](#)

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Apply to save 18% on electricity. View this email as a web page.

We are excited!

You'll be surprised how easy it is to get an 18% electricity discount [Apply now »](#)



Claim it today: It just takes 5 minutes to apply

You might be missing out on an 18% electricity discount with the Family Electric Rate Assistance (FERA) program.

It's easy to qualify
If your household has at least three people and meets the FERA income guidelines, you can save 18% on your monthly electric bill.

Applying takes about five minutes.

[Get started »](#)

Check to see if your household income qualifies

FERA Income Guidelines	
Household size	Total Annual Household Income
1-2	Not Eligible
3	\$44,641 - \$57,575
4	\$55,501 - \$69,375
5	\$64,741 - \$81,175
6	\$74,381 - \$92,975
7	\$83,821 - \$104,775
8	\$93,261 - \$116,575
9	\$102,701 - \$128,375
10	\$112,141 - \$140,175
For each additional person, add	\$9,440 - \$11,800

[Apply now »](#)

To make applying online fast and easy, get your Meter ID and Account Number from your bill.

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Digital Media: PG&E continued the Always On digital strategy through July, with FERA advertising targeted to income-qualified customers across PG&E's service territory. The media buy includes display and native (such as sponsored ad placements on news sites and FreshEBT) advertising, paid search and Google advertising. A creative refresh of the native ads launched on July 7.

Native Ad Sample (English and Spanish)

<p>It's easy to save 18% on electricity</p> <p>Ad Pacific Gas and Electric Company</p> <p>Saving with FERA is simple. You may qualify if you have 3 or more in your household. Roommates and families are eligible. Apply in 5 mins.</p> 	<p>Es fácil ahorrar 18% en electricidad</p> <p>Ad Pacific Gas and Electric Company</p> <p>Ahorrar con FERA es sencillo. Si su hogar tiene 3 o más puede reunir los requisitos. Compañeros de casa y familias son elegibles. Solicítelo en 5 min.</p> 
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Media Coverage: PG&E continues to participate in media interviews and provides press releases to promote CARE, FERA and other assistance programs.

Tribal Outreach: Refer to Section 1.2.1 - ESA Program Customer Outreach and Enrollment Update - for updates on Tribal Outreach.

FERA Partners (Capitation Agencies): In July 2022, there was one FERA enrollment via FERA Capitation Agencies (COCs).

CBO Outreach: In July, PG&E on-boarded six CBOs for a FERA Pilot. This 18-month pilot, which will run through December 2023, is designed to help increase FERA enrollments, and to also promote other income qualified and supporting programs such as CARE, ESA, Medical Baseline, Smart AC, Power Saver Rewards, WatterSaver and AMP. CBOs engaged in this outreach effort will focus more on in-person outreach and case management. The 6 CBOs, which include faith-based organizations, farm-worker outreach, climate and environmental justice organizations, will conduct outreach to hard-to-reach and minority communities across PG&E's service territory.

University Outreach: Refer to Section 2.2 - CARE Outreach for updates on University Outreach.

Partnerships with other Program Administrators: In July, PG&E and the DAC-SASH program administrator, GRID Alternatives, finalized a new process that allows for GRID's referrals to PG&E to be directly enrolled into either CARE or FERA. GRID has verified the actual household income of the customers through their DAC-SASH application process, allowing PG&E to determine if they are CARE or FERA eligible. In July, nine customers from GRID's DAC-SASH referrals were enrolled in FERA.

3.3 FERA Recertification Complaints

Report the number of customer complaints received (formal or informal, however and wherever received) about their FERA recertification efforts, with the nature of the complaints and resolution.

PG&E received no complaints regarding FERA recertification during this reporting month.

3.4 Pilots and Studies

FERA Program Studies

Refer to Section 2.4.1 - CARE Program Studies - for Categorical Eligibility Study updates.

FERA Program Pilots

PG&E launched its CBO FERA pilot in July 2022, and finalized details with the selected CBOs in June 2022. This is a proactive approach PG&E is taking to maximize the engagement of CBOs in the ME&O activities for FERA, and is not a Commission-directed pilot.

4. Appendix: ESA, CARE and FERA Tables

ESA Program Summary	ESA Program Summary Expenses
ESA Program – Table 1	ESA Main Program (SF, MH, MF In-Unit) Expenses
ESA Program – Table 1A	MF In-Unit, MF CAM, MFWB, Pilot(s) and CSD Leveraging Program Expenses
ESA Program – Table 2	Program Expenses & Energy Savings by Measures Installed (SF, MH, MF In-Unit)
ESA Program – Table 2A	CSD Leveraging
ESA Program – Table 2B	MF CAM YTD Completed & Expensed Installation, Properties Treated and Expenses
ESA Program – Table 2B-1	Eligible Common Area Measures List
ESA Program – Table 2C	Pilot Plus and Pilot Deep Program Expenses & Energy Savings by Measures Installed
ESA Program – Table 2D	Pilot Program Expenses & Energy Savings by Measures Installed
ESA Program – Tables 3A, 3B, 3C, 3D, & 3F	Average Bill Savings per Treated Home/Common Area
ESA Program – Tables 4A, 4B, 4C, & 4D	Homes/Buildings Treated
ESA Program – Tables 5A, 5B, 5C, & 5D	Program Customer Summary
ESA Program – Table 6	Expenditures for Pilots and Studies
ESA Program – Table 7	Customer Segment Participation/Enrollments
ESA Program – Table 8	Clean Energy Referral, Leveraging, and Coordination
ESA Program – Table 9	Tribal Outreach
CARE Program – Table 1	Overall Program Expenses
CARE Program – Table 2	Enrollment, Recertification, Attrition, and Penetration
CARE Program – Tables 3A & 3B	Post-Enrollment Verification Results (Model & High Usage)
CARE Program – Table 4	Enrollment by County
CARE Program – Table 5	Recertification Results
CARE Program – Table 6	Capitation Contractors
CARE Program – Table 7	Expenditures for Pilots and Studies
CARE Program – Table 8	Disadvantaged Communities Enrollment Rate
CARE Program – Table 8a	Top 10 Lowest Enrollment Rates
FERA Program – Table 1	Overall Program Expenses
FERA Program – Table 2	Enrollment, Recertification, Attrition, and Penetration
FERA Program – Table 3A & 3B	Post-Enrollment Verification Results (Model & High Usage)
FERA Program – Table 4	Enrollment by County
FERA Program – Table 5	Recertification Results
FERA Program – Table 6	Capitation Contractors

Energy Savings Assistance Program Table - Summary Expenses
Pacific Gas and Electric Company
Through July 31, 2022

ESA Program:	Authorized Budget			Current Month Expenses			Year to Date Expenses			% of Budget Spent YTD		
	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total
ESA Main Program (SF and MH)	\$ 63,189,150	\$ 55,402,451	\$ 118,591,601	\$ 3,126,800	\$ 5,472,838	\$ 8,599,637	\$ 25,189,962	\$ 45,236,034	\$ 70,425,996	40%	82%	59%
ESA Multifamily In-Unit												
ESA Multifamily Common Area Measures	\$ 30,413,070	\$ 17,347,343	\$ 47,760,413	\$ 170,291	\$ 43,091	\$ 213,381	\$ 1,346,971	\$ 2,179,618	\$ 3,526,589	4%	13%	7%
ESA Multifamily Whole Building												
ESA Pilot Plus and Pilot Deep	\$ 4,637,129	\$ 4,112,170	\$ 8,749,299	\$ 29,086	\$ 25,794	\$ 54,880	\$ 91,893	\$ 81,490	\$ 173,384	2%	2%	2%
Building Electrification Retrofit Pilot												
Clean Energy Homes New Construction Pilot												
CSD Leveraging	\$ 2,503,978	\$ 1,467,786	\$ 3,971,764	\$ 815	\$ 723	\$ 1,538	\$ 815	\$ 723	\$ 1,538	0%	0%	0%
MCE Pilot	\$ 689,000	\$ 611,000	\$ 1,300,000	\$ -	\$ -	\$ -	\$ 689,000	\$ 611,000	\$ 1,300,000	100%	100%	100%
SPOC	\$ 418,485	\$ 188,250	\$ 606,735	\$ 11,707	\$ 10,382	\$ 22,089	\$ 84,944	\$ 75,328	\$ 160,273	20%	40%	26%
ESA Program TOTAL	\$ 101,850,812	\$ 79,129,000	\$ 180,979,812	\$ 3,338,699	\$ 5,552,826	\$ 8,891,525	\$ 27,403,585	\$ 48,184,193	\$ 75,587,779	27%	61%	42%

NOTE: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

Energy Savings Assistance Program Table 1 - Main (SF, MH, MF In-Unit) Expenses
Pacific Gas and Electric Company
Through July 31, 2022

Appliances	Authorized Budget [1]			Current Month Expenses			Year to Date Expenses			% of Budget Spent YTD		
ESA Program:	Electric	Gas	Total	Current Month Expenses			Electric	Gas	Total	Electric	Gas	Total
Energy Efficiency												
Appliances	\$ 10,200,968	\$ -	\$ 10,200,968	\$772,088	\$ -	\$ 772,088	\$5,786,724	\$ -	\$ 5,786,724	57%	0%	57%
Domestic Hot Water	\$ 1,111,675	\$ 5,794,765	\$ 6,906,440	\$16,329	\$541,031	\$ 557,361	\$208,204	\$4,634,856	\$ 4,843,059	19%	80%	70%
Enclosure	\$ 236,147	\$ 23,378,299	\$ 23,614,446	\$20,269	\$2,006,663	\$2,026,932	\$156,226	\$15,466,351	\$ 15,622,577	66%	66%	66%
HVAC	\$ 11,294,053	\$ 6,498,976	\$ 17,793,029	\$435,820	\$1,751,705	\$2,187,525	\$2,969,467	\$15,446,474	\$ 18,415,941	26%	238%	104%
Maintenance	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	0%	0%	0%
Lighting	\$ 5,542,434	\$ -	\$ 5,542,434	\$394,280	\$ -	\$ 394,280	\$3,513,394	\$ -	\$ 3,513,394	63%	0%	63%
Miscellaneous	\$ 12,485,358	\$ -	\$ 12,485,358	\$164,341	\$ -	\$ 164,341	\$1,626,103	\$ -	\$ 1,626,103	13%	0%	13%
Customer Enrollment	\$ 8,940,653	\$ 7,928,503	\$ 16,869,156	\$341,918	\$303,211	\$ 645,129	\$3,361,479	\$2,980,935	\$ 6,342,414	38%	38%	38%
In Home Education	\$ 2,657,489	\$ 2,356,641	\$ 5,014,130	\$184,552	\$163,659	\$ 348,211	\$1,437,805	\$1,275,034	\$ 2,712,839	54%	54%	54%
Pilot [2]	\$ 303,922	\$ 269,516	\$ 573,438	\$ -	\$ -	\$ -	\$80,858	\$71,704	\$ 152,563	27%	27%	27%
Implementation	\$ 2,640,174	\$ 2,341,287	\$ 4,981,461	\$153,719	\$136,317	\$ 290,035	\$1,585,924	\$1,406,385	\$ 2,992,309	60%	60%	60%
Safety - Unexpected overhead costs	\$ -	\$ -	\$ -	\$6,403	\$5,294	\$ 11,697	\$89,826	\$75,507	\$ 165,333	0%	0%	0%
Energy Efficiency TOTAL	\$ 55,412,873	\$ 48,567,987	\$ 103,980,860	\$ 2,489,719	\$ 4,907,880	\$7,397,599	\$ 20,816,010	\$ 41,357,246	\$ 62,173,256	38%	85%	60%
Training Center	\$ 301,343	\$ 267,229	\$ 568,572	\$9,915	\$8,792	\$ 18,707	\$211,834	\$187,853	\$ 399,687	70%	70%	70%
Workforce Education and Training	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	-	-	-
Inspections	\$ 1,538,944	\$ 1,364,724	\$ 2,903,668	\$114,889	\$101,883	\$ 216,772	\$883,083	\$783,111	\$ 1,666,195	57%	57%	57%
Marketing and Outreach	\$ 1,207,970	\$ 1,071,218	\$ 2,279,188	\$135,221	\$119,913	\$ 255,133	\$897,792	\$796,156	\$ 1,693,948	74%	74%	74%
Studies[3]	\$ 288,209	\$ 194,101	\$ 482,310	\$4,770	\$4,230	\$ 9,000	\$41,985	\$37,232	\$ 79,218	15%	19%	16%
Regulatory Compliance	\$ 306,957	\$ 272,208	\$ 579,165	\$26,664	\$23,646	\$ 50,310	\$144,571	\$128,204	\$ 272,775	47%	47%	47%
General Administration	\$ 4,100,056	\$ 3,635,899	\$ 7,735,955	\$340,026	\$301,533	\$ 641,559	\$2,173,649	\$1,927,576	\$ 4,101,225	53%	53%	53%
CPUC Energy Division	\$ 32,798	\$ 29,085	\$ 61,883	\$5,596	\$4,962	\$ 10,558	\$21,037	\$18,656	\$ 39,693	64%	64%	64%
TOTAL PROGRAM COSTS	\$ 63,189,150	\$ 55,402,451	\$ 118,591,601	\$ 3,126,800	\$ 5,472,838	\$8,599,637	\$ 25,189,962	\$ 45,236,034	\$ 70,425,996	40%	82%	59%
Funded Outside of ESA Program Budget												
Indirect Costs				\$ -	\$ -	\$ -	\$ -	\$ -	\$ -			
NGAT Costs					\$ 405,566	\$ 405,566		\$ 3,151,023	\$ 3,151,023			

[1] Authorized Budget: Approved in D.21-06-015.

NOTE: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

[2] Carry forward VEC Pilot budget from 2021 to 2022 E \$131,672 / G \$116,766 total \$248,438

[3] Carry forward Studies budget from 2021 to 2022 E \$168,959 / G \$88,351 total \$257,310

Energy Savings Assistance Program Table 1A - MF In-Unit, MF CAM, and MFWB Expenses
Pacific Gas and Electric Company
Through July 31, 2022

ESA Program (Multifamily):	Authorized Budget [1] [2] [3] [4]			Current Month Expenses			Year to Date Expenses			% of Budget Spent YTD		
	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total
ESA Multifamily In-Unit			\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -			
ESA Multifamily Common Area Measures	\$ 30,413,070	\$ 17,347,343	\$ 47,760,413	\$170,291	\$43,091	\$ 213,381	\$1,346,971	\$2,179,618	\$ 3,526,589	4%	13%	7%
ESA Multifamily Whole Building	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -			
SPOC	\$ 418,485	\$ 188,250	\$ 606,735	\$11,707	\$10,382	\$ 22,089	\$84,944	\$75,328	\$ 160,273	20%	40%	26%
ESA Program (Multifamily)TOTAL	\$ 30,831,555	\$ 17,535,593	\$ 48,367,148	\$ 181,998	\$ 53,472	\$ 235,470	\$ 1,431,915	\$ 2,254,946	\$ 3,686,861	5%	13%	8%

[1] Expenditures for MF In-Unit by end use is shown on ESA Summary Table.

[2] Expenditures for MF Common Area Measures by end use is shown on ESA Table 2B.

[3] Remaining SPOC budget carried forward from 2021 to 2022 Electric \$306,643/ Gas \$89,069 total of \$395,712

[4] Remaining CAM budget carried forward from 2021 to 2022 CAM Electric \$18,077,670/ Gas \$6,408,404 total of \$24,486,074

Energy Savings Assistance Program Table 1A-1 - Pilot Plus and Pilot Deep Expenses

	Authorized Budget [1] [2]			Current Month Expenses			Year to Date Expenses			% of Budget Spent YTD		
	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total
ESA Pilot Plus and Pilot Deep Program	\$ 4,637,129	\$ 4,112,170	\$ 8,749,299	\$29,086	\$25,794	\$ 54,880	\$91,893	\$81,490	\$ 173,384	2%	2%	2%
			\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -			
TOTAL	\$ 4,637,129	\$ 4,112,170	\$ 8,749,299	\$ 29,086	\$ 25,794	\$ 54,880	\$ 91,893	\$ 81,490	\$ 173,384	2%	2%	2%

[1] Expenditures for Pilot Plus and Pilot Deep by end use is shown on ESA Table 2C.

[2] Authorized budget adjusted to cover 2021 costs \$33,308

Energy Savings Assistance Program Table 1A-2 - Building Electrification Expenses

	Authorized Budget [1] [2]			Current Month Expenses [4]			Year to Date Expenses			% of Budget Spent YTD		
	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total
ESA Building Electrification Program	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -			
	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -			
TOTAL	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -			

Expenditures for Building Electrification by end use is shown on ESA Table 2D.

Energy Savings Assistance Program Table 1A-3 - Clean Energy Homes Expenses

	Authorized Budget [1] [2]			Current Month Expenses [4]			Year to Date Expenses			% of Budget Spent YTD		
	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total
ESA Clean Energy Homes Program			\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -			
			\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -			
TOTAL	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -			

Expenditures for Clean Energy Homes by end use is shown on ESA Table 2D.

Energy Savings Assistance Program Table 1A-4 - Leveraging - CSD Expenses

	Authorized Budget [1]			Current Month Expenses			Year to Date Expenses			% of Budget Spent YTD		
	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total
ESA Program Leveraging - CSD	\$ 2,503,978	\$ 1,467,786	\$ 3,971,764	\$ 815	\$ 723	\$ 1,538	\$ 815	\$ 723	\$ 1,538	0%	0%	0%
MCE Pilot	\$ 689,000	\$ 611,000	\$ 1,300,000	\$ -	\$ -	\$ -	\$ 689,000	\$ 611,000	\$ 1,300,000	100%	100%	100%
TOTAL	\$ 3,192,978	\$ 2,078,786	\$ 5,271,764	\$ 815	\$ 723	\$ 1,538	\$ 689,815	\$ 611,723	\$ 1,301,538	22%	29%	25%

[1] Expenditures for CSD Leveraging by end use is shown on ESA Table 2A.

[2] Remaining CSD budget carried forward from 2021 to 2022 CSD LIWP Electric \$1,918,299/ Gas \$948,410 total of \$2,866,709

NOTE: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

Energy Savings Assistance Program Table 2 - SF, MH, MF In-Unit							
Pacific Gas and Electric Company							
Through July 31, 2022							
	ESA Program (Summary)Total						
	Year-To-Date Completed & Expensed Installation						
Measures	Units	Quantity Installed	kWh [2] (Annual)	kW [2] (Annual)	Therms [2] (Annual)	Expenses (\$)	% of Expenditure
Appliances							
High Efficiency Clothes Washer	Each	1,473	272,505	49	28,303	1,278,067	2.2%
Refrigerator	Each	4,593	2,553,267	357	-	4,583,037	7.8%
New - Clothes Dryer	Each	-	-	-	-	-	0.0%
New - Dishwasher	Each	-	-	-	-	-	0.0%
Freezers	Each	-	-	-	-	-	0.0%
Domestic Hot Water							
Faucet Aerator	Each	-	-	-	-	-	-
Other Domestic Hot Water	Home	31,771	178,905	25	161,394	2,814,294	4.8%
Water Heater Tank and Pipe Insulation	Home	4,101	16,281	-	16,251	20,413	0.0%
Water Heater Repair/Replacement	Home	910	-	-	7,112	1,995,301	3.4%
Low-Flow Showerhead / Combined Showerhead/TSV	Home	-	-	-	-	-	0.0%
Heat Pump Water Heater [3]	Each	21	34,876	11	-	33,441	0.1%
Thermostatic Tub Spout/Diverter	Each	114	4	-	219	10,313	0.0%
Thermostatic Shower Valve	Each	-	-	-	-	-	0.0%
New - Solar Water Heating	Home	-	-	-	-	-	0.0%
Enclosure							
Air Sealing	Home	26,763	1,231,098	112	107,052	13,648,015	23.3%
Caulking	Home	-	-	-	-	-	0.0%
New - Diagnostic Air Sealing	Home	-	-	-	-	-	0.0%
Attic Insulation	Home	1,090	12,163	2	47,799	1,915,192	3.3%
New - Floor Insulation	Home	-	-	-	-	-	0.0%
HVAC							
Removed - FAU Standing Pilot Conversion	Each	-	-	-	-	-	-
Furnace Repair/Replacement	Each	1,124	-	-	(27,443)	4,075,877	7.0%
Room A/C Replacement	Each	305	(57,470)	(10)	-	234,362	0.4%
Central A/C replacement	Each	1	286	0	-	3,583	0.0%
Heat Pump Replacement	Each	-	-	-	-	-	0.0%
Evaporative Cooler (Replacement)	Each	260	102,789	16	-	232,047	0.4%
Evaporative Cooler (Installation)	Each	-	-	-	-	-	0.0%
Duct Test and Seal	Home	605	(836)	(0)	-	275,329	0.5%
Energy Efficient Fan Control	Home	-	-	-	-	-	0.0%
New - Prescriptive Duct Sealing	Home	13,109	2,048,019	1,481	144,592	9,310,425	15.9%
High Efficiency Forced Air Unit (HE FAU)	Home	-	-	-	-	-	0.0%
Removed - A/C Time Delay [3]	Home	27	2,621	4	875	7,464	0.0%
Smart Thermostat	Home	7,845	1,646,058	296	220,767	1,987,314	3.4%
New - Portable A/C	Each	-	-	-	-	-	0.0%
New - Central Heat Pump-FS (propane or gas space)	Home	-	-	-	-	-	0.0%
New - Wholehouse Fan	Each	-	-	-	-	-	0.0%
Maintenance							
Furnace Clean and Tune	Home	-	-	-	-	-	0.0%
Central A/C Tune up [3]	Home	3,932	535,553	606	(65)	1,512,551	2.6%
New - Evaporative Cooler Maintenance	Home	-	-	-	-	-	0.0%
Lighting							
Removed - Interior Hard wired LED fixtures	Each	10,917	746,487	89	(16,790)	558,098	1.0%
Exterior Hard wired LED fixtures	Each	31,576	162,395	-	-	1,745,665	3.0%
Removed - LED Torchiere	Each	577	40,667	5	(928)	38,099	0.1%
Removed - Occupancy Sensor	Each	7	214	0	-	704	0.0%
Removed - LED Night Light	Each	-	-	-	-	-	0.0%
LED Reflector Bulbs	Each	32,662	371,073	9	(7,774)	275,075	0.5%
LED A-Lamps	Each	121,563	1,167,369	29	(2,759)	997,039	1.7%
Miscellaneous							
Pool Pumps	Each	-	-	-	-	-	0.0%
Power Strip	Each	9	-	-	-	5,114	0.0%
Power Strip Tier II	Each	22,063	3,803,588	103	-	1,639,838	2.8%
New - Air Purifier	Home	-	-	-	-	-	0.0%
Cold Storage	Each	-	-	-	-	-	0.0%
New - Comprehensive Home Health and Safety Check-up	Home	-	-	-	-	-	0.0%
New - CO and Smoke Alarm	Each	-	-	-	-	-	0.0%
Pilots							
Customer Enrollment							
ESA Outreach & Assessment	Home	41,199				\$ 6,556,497	11.2%
ESA In-Home Energy Education	Home	41,199				\$ 2,752,648	4.7%
Total Savings/Expenditures							
			14,867,914	3,187	678,604	\$ 58,505,801	
Total Households Weatherized [1]		30,755					
Households Treated							
- Single Family Households Treated	Home	31,559					
- Multi-family Households Treated (In-unit)	Home	6,364					
- Mobile Homes Treated	Home	3,276					
Total Number of Households Treated	Home	41,199					
# Eligible Households to be Treated for PY	Home	59,340					
% of Households Treated	%	69.43%					
- Master-Meter Households Treated	Home	1,893					
[1] Weatherization may consist of attic insulation, attic access weatherization, weatherstripping - door, caulking, and minor home repairs. [2] All savings are calculated based on the following sources: DNV/GL Impact Evaluation Program Years 2015-2017 Impact II, or ESA workpapers. [3] Savings values updated in July 2022 based on workpaper updates							
Note: Any measures noted as 'New' have been added during the course of this program year. Note: Any measures noted as 'Removed', are no longer offered by the program but have been kept for tracking purposes. Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.							

Energy Savings Assistance Program Table 2A - CSD Leveraging							
Pacific Gas and Electric Company							
Through June 30, 2022							
	ESA Program - CSD Leveraging						
	Year-To-Date Completed & Expensed Installation						
Measures	Units	Quantity Installed	kWh (Annual)	kW (Annual)	Therms (Annual)	Expenses (\$)	% of Expenditure
Appliances							
High Efficiency Clothes Washer	Each	-					
Refrigerator	Each	-					
New - Clothes Dryer [1]	Each	-					
New - Dishwasher [1]	Each	-					
Freezers [1]	Each	-					
Domestic Hot Water							
Faucet Aerator	Home	-					
Water Heater Tank and Pipe Insulation	Home	-					
Water Heater Repair/Replacement	Each	-					
Low-Flow Showerhead / Combined Showerhead/TSV	Home	-					
Heat Pump Water Heater	Each	-					
Thermostatic Tub Spout/Diverter	Home	-					
Thermostatic Shower Valve	Home	-					
New - Solar Water Heating [1]							
Enclosure							
Air Sealing	Home	-					
Caulking	Home	-					
New - Diagnostic Air Sealing [1]	Home	-					
Attic Insulation	Home	-					
New - Floor Insulation [1]	Home	-					
HVAC							
Removed - FAU Standing Pilot Conversion [1]	Each	-					
Furnace Repair/Replacement	Each	-					
Room A/C Replacement [1]	Each	-					
Central A/C replacement	Each	-					
Heat Pump A/C Replacement	Each	-					
Evaporative Cooler (Replacement) [1]	Each	-					
Evaporative Cooler (Installation) [1]	Each	-					
Duct Test and Seal [1]	Home	-					
Energy Efficient Fan Control [1]	Home	-					
New - Prescriptive Duct Sealing	Home	-					
High Efficiency Forced Air Unit (HE FAU) [1]	Home	-					
Removed - A/C Time Delay [1]	Home	-					
Smart Thermostat	Home	-					
New - Portable A/C [1]	Each	-					
New - Central Heat Pump-FS (propane or gas space) [1]	Each	-					
New - Wholehouse Fan [1]	Each	-					
Maintenance							
Furnace Clean and Tune [1]	Home	-					
Central A/C Tune up [1]	Home	-					
New - Evaporative Cooler Maintenance [1]	Home	-					
Lighting							
Removed - Interior Hard wired LED fixtures [1]	Each	-					
Exterior Hard wired LED fixtures	Each	-					
Removed - LED Torchiere [1]	Each	-					
Removed - Occupancy Sensor [1]	Each	-					
Removed - LED Night Light [1]	Each	-					
LED Reflector Bulbs	Each	-					
LED A-Lamps	Each	-					
Miscellaneous							
Pool Pumps [1]	Each	-					
Power Strip [1]	Each	-					
Power Strip Tier II	Each	-					
NEW - Air Purifier [1]	Home	-					
Cold Storage [1]	Each	-					
New - Comprehensive Home Health and Safety Check-up [1]	Home	-					
New - CO and Smoke Alarm [1]	Each	-					
Pilots							
Customer Enrollment							
ESA Outreach & Assessment	Home						
ESA In-Home Energy Education	Home						
Total Savings/Expenditures							
Total Households Weatherized							
CSD MF Tenant Units Treated			Total				
			-				
[1] Measures not available to CSD for leaveraging.							
NOTE: Any measures noted as 'NEW' have been added during the course of this program year.							
NOTE: Any measures noted as 'REMOVED', are no longer offered by the program but have been kept for tracking purposes.							
NOTE: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.							

Energy Savings Assistance Program Table 2B - Multifamily Common Area Measures
Pacific Gas and Electric Company
Through July 31, 2022

	Table 2B ESA Program - Multifamily Common Area Measures ⁵							
		Year-To-Date Completed & Expensed Installation						
	Units (of Measure such as "each")	Quantity Installed	Number of Units for Cap-kBTUh and Cap-Tons	kWh (Annual)	kW (Annual)	Therms (Annual)	Expenses (\$)	% of Expenditure
ESA CAM Measures ¹								
Appliances								
High Efficiency Clothes Washer	Each	-		-	-	-	\$ -	
Refrigerator	Each	5		258	0	(7)	\$ 5,804	0.10%
Domestic Hot Water								
New: Non-Condensing Domestic Hot Water Boiler	Cap-kBtuh	-	-	-	-	-	-	
New: Condensing Domestic Hot Water Boiler	Cap-kBtuh	17	5,599	-	-	18,874	\$ 574,500	24.19%
Storage Water Heater	Cap-kBtuh	55	9,666	-	-	39,097	\$ 852,706	22.93%
Tankless Water Heater	Cap-kBtuh	21	4,986	(60)	-	9,311	\$ 174,314	7.34%
Heat Pump Water Heater	kW	-	-	-	-	-	\$ -	
Demand Control DHW Recirculation Pump	Each	39	-	6,109	1	508	\$ 106,874	4.50%
Low flow Showerhead	Each	13	-	-	-	93	\$ 108	0.00%
Faucet Aerator	Each	-	-	-	-	-	\$ -	
Envelope								
Attic Insulation	Sq Ft	6,012		464	0	-	\$ 8,072	0.34%
Wall Insulation Blow-in	Sq Ft	-	-	-	-	-	\$ -	
Windows	Sq Ft	1,384		4,540	5	-	\$ 124,981	5.26%
Window Film	Sq Ft	-	-	-	-	-	\$ -	
HVAC								
Air Conditioners Split System	Cap-Tons	12	56	3,999	5	(73)	\$ 146,553	6.17%
Heat Pump Split System	Cap-Tons	10	35	4,365	3	-	\$ 100,027	2.55%
New: Packaged Air Conditioner	Cap-Tons	7	21	9,093	5	237	\$ 65,079	1.68%
Package Terminal A/C	Cap-Tons	-	-	-	-	-	\$ -	
Package Terminal Heat Pump	Cap-Tons	-	-	-	-	-	\$ -	
Furnace Replacement	Cap-kBtuh	19	1,718	909	1	830	\$ 168,233	6.50%
Space Heating Boiler	Cap-kBtuh	2	1,200	(4,896)	(0)	1,010	\$ 73,030	3.07%
Smart Thermostat	Each	31		2,368	-	187	\$ 9,057	0.26%
Lighting								
Interior LED Lighting	Each	1,076		137,550	1	(1,662)	\$ 113,265	3.99%
Interior TLED Type A Lamps	Each	NA						
Interior TLED Type C Lamps	Each	NA						
New: LED T8 Lamp - Interior	Each	810		177,124	2	(3,064)	\$ 59,343	2.47%
New: LED T8 Lamp - Exterior	Each	182		21,698	0	-	\$ 11,481	0.52%
Interior LED Fixture	Each	669		215,678	2	(2,960)	\$ 119,259	3.02%
Interior LED Screw-in	Each	356		65,296	1	(922)	\$ 9,650	0.41%
Interior LED Exit Sign	Each	58		11,940	2	(207)	\$ -	
Exterior LED Lighting	Each	24		6,327	-	-	\$ 1,970	0.21%
New: LED Parking Garage Fixtures	Each	-	-	-	-	-	\$ -	
LED Exterior Wall or Pole Mounted Fixture	Each	592		319,525	-	-	\$ 220,785	4.16%
LED Corn Lamp for Exterior Wall or Pole Mounted	Each	5		2,695	-	-	\$ 1,043	0.04%
Exterior LED Lighting - Pool	Each	NA		-	-	-	\$ -	
Wall or Ceiling Mounted Occupancy Sensor	Each	60		3,669	0	(63)	\$ 6,748	0.28%
Miscellaneous								
Tier-2 Smart Power Strip	Each	1		130	0	(2)	\$ 119	0.01%
Variable Speed Pool Pump	Each	-	-	-	-	-	\$ -	0.00%
Ancillary Services								
Audit ⁴								
Total	-	11,460	23,280	988,781	27	61,187	\$ 2,953,002	

Multifamily Properties Treated	Number
Total Number of Multifamily Properties Treated ²	23
Subtotal of Master-metered Multifamily Properties Treated	3
Total Number of Multifamily Tenant Units w/in Properties Treated ³	2243
Total Number of buildings w/in Properties Treated	218

ESA Program - Multifamily Common Area	Year to Date Expenses ⁶		
	Electric	Gas	Total
Administration	\$ 254,732	\$ 285,642	\$ 540,374
Direct Implementation (Non-Incentive)	\$ 647,867	\$ 598,031	\$ 1,245,898
Direct Implementation	\$ 1,538,085	\$ 202,232	\$ 1,740,316
TOTAL MF CAM COSTS	\$ 2,440,684	\$ 1,085,905	\$ 3,526,589

<<Includes measures costs

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

1. Measures are customized by each IOU, see "Table 2B-1, Eligible Measures List". Measures list may change based on available information on both costs and benefits and may vary across climate zones. Each IOU should fill out Table 2B as it pertains to their program. Table 2B-1 Column A should match Table 2B Column A for eligible (not canceled) measures. PG&E inadvertently misreported the number of DHW, Furnace, and Window installations in August that the quantities were reported in system output (kBtu) for DHW and Furance, and in sqft sizes for Windows. These totals have been corrected in this month's report.

2. Multifamily properties are sites with at least five (5) or more dwelling units. The properties may have multiple buildings. 2021.

3. Multifamily tenant units are the number of dwelling units located within properties treated. This number does not represent the same number of dwellings treated as captured in table 2A.

4. Commissioning costs, as allowable per the Decision, are included in measures total cost unless otherwise noted.

5. Applicable to Deed-Restricted, government and non-profit owned multi-family buildings described in D.16-11-022, modified by D.17-12-009, where 65% of tenants are income eligible based (at or below 200% of the Federal Poverty Guidelines).

6. Year to Date Expenses table includes accrual amounts.

Note: Audit costs may be covered by other programs or projects may utilize previous audits. Not all participants will have an audit cost associated with their project.

Energy Savings Assistance CAM Program Table 2B-1 - Eligible Common Area Measures List
Pacific Gas and Electric Company
Through July 31, 2022

Common Area Measures Category and Eligible Measures Title [1]	Effective Date	End Date[2]	Eligible Climate Zones [3]
Appliances			
High Efficiency Clothes Washer	1/1/2022		All CZ
Refrigerator	1/1/2022		All CZ
Domestic Hot Water			
New: Non-Condensing Domestic Hot Water Boiler	1/1/2022		All CZ
New: Condensing Domestic Hot Water Boiler	1/1/2022		All CZ
Storage Water Heater	1/1/2022		All CZ
Tankless Water Heater	1/1/2022		All CZ
Heat Pump Water Heater	1/1/2022		All CZ
Demand Control DHW Recirculation Pump	1/1/2022		All CZ
Low flow Showerhead	1/1/2022		All CZ
Faucet Aerator	1/1/2022		All CZ
Envelope			
Attic Insulation	1/1/2022		All CZ
Wall Insulation Blow-in	1/1/2022		All CZ
Windows	1/1/2022		All CZ
Window Film	1/1/2022		All CZ
HVAC			
Air Conditioners Split System	1/1/2022		CZ-11/12/13/14
Heat Pump Split System	1/1/2022		CZ-11/12/13/14
NEW: Packaged Air Conditioner	1/1/2022		CZ-11/12/13/14
Package Terminal A/C	1/1/2022		CZ-11/12/13/14
Package Terminal Heat Pump	1/1/2022		CZ-11/12/13/14
Furnace Replacement	1/1/2022		All CZ
Space Heating Boiler	1/1/2022		All CZ
Smart Thermostat	1/1/2022		All CZ
Lighting			
Interior LED Lighting	1/1/2022		All CZ
Interior TLED Type A Lamps	1/1/2022		All CZ
Interior TLED Type C Lamps	1/1/2022		All CZ
New: LED T8 Lamp - Interior	1/1/2022		All CZ
New: LED T8 Lamp - Exterior	1/1/2022		All CZ
Interior LED Fixture	1/1/2022		All CZ
Interior LED Screw-in	1/1/2022		All CZ
Interior LED Exit Sign	1/1/2022		All CZ
Exterior LED Lighting	1/1/2022		All CZ
New: LED Parking Garage Fixtures	1/1/2022		All CZ
LED Exterior Wall or Pole Mounted Fixture	1/1/2022		All CZ
LED Corn Lamp for Exterior Wall or Pole Mounted	1/1/2022		All CZ
Exterior LED Lighting - Pool	1/1/2022		All CZ
Wall or Ceiling Mounted Occupancy Sensor	1/1/2022		All CZ
Miscellaneous			
Tier-2 Smart Power Strip	1/1/2022		All CZ
Variable Speed Pool Pump	1/1/2022		All CZ

Standard Notes (do not delete)

[1] Measures list may change based on available information on both costs and benefits (including energy benefits as well as non-energy benefits) and may vary across climate zones. This is not a list of installed measures, it is a list of eligible measures.

Table 2B-1 Column A should match Table 2B Column A for eligible (not canceled) measures.

[2] Only complete if measure is canceled or discontinued.

[3] Defined as CEC California Building Climate Zones

https://www.energy.ca.gov/maps/renewable/building_climate_zones.html

Energy Savings Assistance Program Table 2C - Pilot Plus and Pilot Deep
Pacific Gas and Electric Company
Through July 31, 2022

Measures	Units	ESA Program - Pilot Plus							Measures	Units	ESA Program - Pilot Deep					
		Year-To-Date Completed & Expensed Installation [1]									Year-To-Date Completed & Expensed Installation [2]					
		Quantity Installed	kWh[3] (Annual)	kW[3] (Annual)	Therms[3] (Annual)	Expenses (\$)	% of Expenditure				Quantity Installed	kWh[3] (Annual)	kW[3] (Annual)	Therms[3] (Annual)	Expenses (\$)	% of Expenditure
Appliances									Appliances							
	Each	-	-	-	-	\$ -	0.0%			Each	-	-	-	-	\$ -	0.0%
	Each	-	-	-	-	\$ -	0.0%			Each	-	-	-	-	\$ -	0.0%
	Each	-	-	-	-	\$ -	0.0%			Each	-	-	-	-	\$ -	0.0%
Domestic Hot Water									Domestic Hot Water							
	Home	-	-	-	-	\$ -	0.0%			Home	-	-	-	-	\$ -	0.0%
	Each	-	-	-	-	\$ -	0.0%			Each	-	-	-	-	\$ -	0.0%
	Each	-	-	-	-	\$ -	0.0%			Each	-	-	-	-	\$ -	0.0%
	Each	-	-	-	-	\$ -	0.0%			Each	-	-	-	-	\$ -	0.0%
Enclosure[1]									Enclosure[1]							
	Home	-	-	-	-	\$ -	0.0%			Home	-	-	-	-	\$ -	0.0%
	Home	-	-	-	-	\$ -	0.0%			Home	-	-	-	-	\$ -	0.0%
	Home	-	-	-	-	\$ -	0.0%			Home	-	-	-	-	\$ -	0.0%
HVAC									HVAC							
	Each	-	-	-	-	\$ -	0.0%			Each	-	-	-	-	\$ -	0.0%
	Each	-	-	-	-	\$ -	0.0%			Each	-	-	-	-	\$ -	0.0%
	Home	-	-	-	-	\$ -	0.0%			Home	-	-	-	-	\$ -	0.0%
	Home	-	-	-	-	\$ -	0.0%			Home	-	-	-	-	\$ -	0.0%
	Home	-	-	-	-	\$ -	0.0%			Home	-	-	-	-	\$ -	0.0%
Maintenance									Maintenance							
	Home	-	-	-	-	\$ -	0.0%			Home	-	-	-	-	\$ -	0.0%
	Home	-	-	-	-	\$ -	0.0%			Home	-	-	-	-	\$ -	0.0%
Lighting									Lighting							
	Each					\$ -	0.0%			Each					\$ -	0.0%
	Each					\$ -	0.0%			Each					\$ -	0.0%
	Each	-	-	-	-	\$ -	0.0%			Each	-	-	-	-	\$ -	0.0%
	Each	-	-	-	-	\$ -	0.0%			Each	-	-	-	-	\$ -	0.0%
	Each	-	-	-	-	\$ -	0.0%			Each	-	-	-	-	\$ -	0.0%
	Each	-	-	-	-	\$ -	0.0%			Each	-	-	-	-	\$ -	0.0%
Miscellaneous									Miscellaneous							
	Each	-	-	-	-	\$ -	0.0%			Each	-	-	-	-	\$ -	0.0%
	Each	-	-	-	-	\$ -	0.0%			Each	-	-	-	-	\$ -	0.0%
Customer Enrollment									Customer Enrollment							
ESA Outreach & Assessment	Home	-				\$ -	0.0%		ESA Outreach & Assessment	Home	-				\$ -	0.0%
ESA In-Home Energy Education	Home	-				\$ -	0.0%		ESA In-Home Energy Education	Home	-				\$ -	0.0%
Total Savings/Expenditures			-	-	-	\$ -	0.0%		Total Savings/Expenditures			-	-	-	\$ -	0.0%
Households Treated		Total							Households Treated		Total					
- Single Family Households Treated	Home								- Single Family Households Treated	Home						
- Mobile Homes Treated	Home								- Mobile Homes Treated	Home						
Total Number of Households Treated	Home								Total Number of Households Treated	Home						

[1] As of July 2022, ESA Pilot Plus/Deep program has not begun measure installation.

[2] As of July 2022, ESA Pilot Plus/Deep program has not begun measure installation.

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

Energy Savings Assistance Program Table 2D Pilots - SCE ONLY[1]
Pacific Gas and Electric Company
Through July 31, 2022

Measures	Units	ESA Program - Building Electrification Retrofit Pilot					
		Year-To-Date Completed & Expensed Installation					
		Quantity Installed	kWh (Annual)	kW[3] (Annual)	Therms[3] (Annual)	Expenses (\$)	% of Expenditure
Appliances							
	Each	-	-	-	-	\$ -	0.0%
	Each	-	-	-	-	\$ -	0.0%
	Each	-	-	-	-	\$ -	0.0%
Domestic Hot Water							
	Home	-	-	-	-	\$ -	0.0%
	Each	-	-	-	-	\$ -	0.0%
	Each	-	-	-	-	\$ -	0.0%
	Each	-	-	-	-	\$ -	0.0%
Enclosure[1]							
	Home	-	-	-	-	\$ -	0.0%
	Home	-	-	-	-	\$ -	0.0%
	Home	-	-	-	-	\$ -	0.0%
HVAC							
	Each	-	-	-	-	\$ -	0.0%
	Each	-	-	-	-	\$ -	0.0%
	Home	-	-	-	-	\$ -	0.0%
	Home	-	-	-	-	\$ -	0.0%
	Home	-	-	-	-	\$ -	0.0%
Maintenance							
	Home	-	-	-	-	\$ -	0.0%
	Home	-	-	-	-	\$ -	0.0%
Lighting							
	Each					\$ -	0.0%
	Each					\$ -	0.0%
	Each	-	-	-	-	\$ -	0.0%
	Each	-	-	-	-	\$ -	0.0%
	Each	-	-	-	-	\$ -	0.0%
	Each	-	-	-	-	\$ -	0.0%
Miscellaneous							
	Each	-	-	-	-	\$ -	0.0%
	Each	-	-	-	-	\$ -	0.0%
Customer Enrollment							
ESA Outreach & Assessment	Home	-				\$ -	0.0%
ESA In-Home Energy Education	Home	-				\$ -	0.0%
Total Savings/Expenditures			-	-	-	\$ -	0.0%
Households Treated		Total					
- Single Family Households Treated	Home						
- Mobile Homes Treated	Home						
Total Number of Households Treated	Home						

Measures	Units	ESA Program - Clean Energy Homes New Construction Pilot					
		Year-To-Date Completed & Expensed Installation					
		Quantity Installed	kWh[3] (Annual)	kW[3] (Annual)	Therms[3] (Annual)	Expenses (\$)	% of Expenditure
Appliances							
	Each	-	-	-	-	\$ -	0.0%
	Each	-	-	-	-	\$ -	0.0%
	Each	-	-	-	-	\$ -	0.0%
Domestic Hot Water							
	Home	-	-	-	-	\$ -	0.0%
	Each	-	-	-	-	\$ -	0.0%
	Each	-	-	-	-	\$ -	0.0%
	Each	-	-	-	-	\$ -	0.0%
Enclosure[1]							
	Home	-	-	-	-	\$ -	0.0%
	Home	-	-	-	-	\$ -	0.0%
	Home	-	-	-	-	\$ -	0.0%
HVAC							
	Each	-	-	-	-	\$ -	0.0%
	Each	-	-	-	-	\$ -	0.0%
	Home	-	-	-	-	\$ -	0.0%
	Home	-	-	-	-	\$ -	0.0%
	Home	-	-	-	-	\$ -	0.0%
Maintenance							
	Home	-	-	-	-	\$ -	0.0%
	Home	-	-	-	-	\$ -	0.0%
Lighting							
	Each					\$ -	0.0%
	Each					\$ -	0.0%
	Each	-	-	-	-	\$ -	0.0%
	Each	-	-	-	-	\$ -	0.0%
	Each	-	-	-	-	\$ -	0.0%
	Each	-	-	-	-	\$ -	0.0%
	Each	-	-	-	-	\$ -	0.0%
Miscellaneous							
	Each	-	-	-	-	\$ -	0.0%
	Each	-	-	-	-	\$ -	0.0%
Customer Enrollment							
ESA Outreach & Assessment	Home	-				\$ -	0.0%
ESA In-Home Energy Education	Home	-				\$ -	0.0%
Total Savings/Expenditures			-	-	-	\$ -	0.0%
Households Treated		Total					
- Single Family Households Treated	Home						
- Mobile Homes Treated	Home						
Total Number of Households Treated	Home						

[1] Pilots on Table 2D are specific to Southern California Edison as approved in D.21-06-015. PG&E does not currently have an electrification pilot but is utilizing the common reporting template as other IOUs per ED's direction.
Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

Energy Savings Assistance Program Tables 3A-F - Energy Savings and Average Bill Savings per Treated Home/Common Area
Pacific Gas and Electric Company
Through July 31, 2022

Table 3A, ESA Program (SF, MH, MF In-Unit)	
Annual kWh Savings	14,867,914
Annual Therm Savings	678,604
Lifecycle kWh Savings	165,111,498
Lifecycle Therm Savings	7,411,470
Current kWh Rate	\$0.17
Current Therm Rate	\$1.45
Average 1st Year Bill Savings / Treated households	\$86.23
Average Lifecycle Bill Savings / Treated Household	\$743.11

Table 3B, ESA Program - CSD Leveraging	
Annual kWh Savings	-
Annual Therm Savings	-
Lifecycle kWh Savings	-
Lifecycle Therm Savings	-
Current kWh Rate	\$ -
Current Therm Rate	\$ -
Average 1st Year Bill Savings / Treated Households	\$ -
Average Lifecycle Bill Savings / Treated Household	\$ -

Table 3C, ESA Program - Multifamily Common Area [5]	
Annual kWh Savings	9,216,871
Annual Therm Savings	132,827
Lifecycle kWh Savings	48,986,901
Lifecycle Therm Savings	4,084,996
Current kWh Rate	\$0.18
Current Therm Rate	\$1.20
Average 1st Year Bill Savings / Treated Property	\$9,850.53
Average Lifecycle Bill Savings / Treated Property	\$47,872.52

Table 3D, ESA Program - Pilot Plus [1]	
Annual kWh Savings	-
Annual Therm Savings	-
Lifecycle kWh Savings	-
Lifecycle Therm Savings	-
Current kWh Rate	\$ -
Current Therm Rate	\$ -
Average 1st Year Bill Savings / Treated Property	\$ -
Average Lifecycle Bill Savings / Treated Property	\$ -

Table 3E, ESA Program - Pilot Deep [2]	
Annual kWh Savings	-
Annual Therm Savings	-
Lifecycle kWh Savings	-
Lifecycle Therm Savings	-
Current kWh Rate	\$ -
Current Therm Rate	\$ -
Average 1st Year Bill Savings / Treated Property	\$ -
Average Lifecycle Bill Savings / Treated Property	\$ -

Table 3F, Summary - ESA Program (SF, MH, MF In-Unit)/CSD Leveraging/Pilot Plus and Pilot Deep [3] [4]	
Annual kWh Savings	14,867,914
Annual Therm Savings	678,604
Lifecycle kWh Savings	165,111,498
Lifecycle Therm Savings	7,411,470
Current kWh Rate	\$ 0.17
Current Therm Rate	\$ 1.45
Average 1st Year Bill Savings / Treated Households	\$ 86.23
Average Lifecycle Bill Savings / Treated Households	\$ 743.11

- [1] As of July 2022, ESA Pilot Plus/Deep program has not begun measure installation.
[2] As of July 2022, ESA Pilot Plus/Deep program has not begun measure installation.
[3] Summary is the sum of ESA Program + CSD Leveraging + Pilot Plus + Pilot Deep.
[4] As of July 2022, ESA Pilot Plus/Deep program has not begun measure installation.
[5] Data reported in this table is cumulative since program inception.

Energy Savings Assistance Program Table 4 - Homes/Buildings Treated
Pacific Gas and Electric Company
Through July 31, 2022

Table 4A, ESA Program (SF, MH, MF In-Unit)						
County	Eligible Households			Households Treated YTD		
	Rural [1]	Urban	Total	Rural	Urban	Total
ALAMEDA	0	154,887	154,887	0	4,267	4,267
AMADOR	8944	0	8,944	95	0	95
BUTTE	14249	25,852	39,901	217	324	541
CALAVERAS	8911	0	8,911	110	0	110
COLUSA	2983	0	2,983	59	0	59
CONTRA COSTA	0	99,488	99,488	0	3,885	3,885
EL DORADO	7312	8,876	16,188	87	98	185
FRESNO	0	150,170	150,170	2	5,316	5,318
GLENN	4613	0	4,613	72	0	72
HUMBOLDT	23768	0	23,768	29	0	29
INYO	2	0	2	0	0	0
KERN	70676	47,310	117,986	3,416	2,046	5,462
KINGS	9515	0	9,515	273	0	273
LAKE	16084	0	16,084	152	0	152
LASSEN	1230	0	1,230	0	0	0
MADERA	5989	15,459	21,448	113	581	694
MARIN	0	21,371	21,371	13	1,269	1,282
MARIPOSA	3837	0	3,837	1	0	1
MENDOCINO	16803	0	16,803	49	0	49
MERCED	22869	21,826	44,695	798	901	1,699
MONTEREY	6093	45,812	51,905	282	1,108	1,390
NAPA	0	14,895	14,895	0	280	280
NEVADA	11828	0	11,828	163	0	163
PLACER	11038	23,106	34,144	123	283	406
PLUMAS	2171	0	2,171	4	0	4
SACRAMENTO	0	172,676	172,676	3	931	934
SAN BENITO	5765	0	5,765	60	0	60
SAN BERNARDINO	293	5	298	0	0	0
SAN FRANCISCO	0	101,956	101,956	0	2,872	2,872
SAN JOAQUIN	10244	95,221	105,465	200	1,858	2,058
SAN LUIS OBISPO	19511	12,389	32,500	286	106	392
SAN MATEO	0	53,554	53,554	0	143	143
SANTA BARBARA	1412	19,866	21,278	8	926	934
SANTA CLARA	4655	133,864	138,519	9	1,992	2,001
SANTA CRUZ	0	27,710	27,710	0	333	333
SHASTA	13713	12,948	26,661	260	293	553
SIERRA	339	0	339	0	0	0
SISKIYOU	18	0	18	0	0	0
SOLANO	0	48,495	48,495	0	1,338	1,338
SONOMA	3264	53,267	56,531	31	679	710
STANISLAUS	33706	37,960	71,666	711	551	1,262
SUTTER	0	15,139	15,139	0	222	222
TEHAMA	10144	0	10,144	210	0	210
TRINITY	505	0	505	0	0	0
TULARE	8208	245	8,453	177	3	180
TUOLUMNE	10030	0	10,030	26	0	26
YOLO	0	27,550	27,550	1	322	323
YUBA	0	12,242	12,242	0	232	232
Total	367,782	1,454,539	1,822,321	8,040	33,159	41,199

Table 4B, ESA Program - CSD Leveraging						
County	Households Treated YTD					
	Rural	Urban	Total			
Alameda						0
Butte						0
Colusa						0
Contra Costa						0
Fresno						0
Humbolt						0
Kern						0
Kings						0
Lake						0
Marin						0
Madera						0
Merced						0
Monterey						0
Nevada						0
Placer						0
Sacramento						0
San Francisco						0
San Joaquin						0
San Luis Obispo						0
San Mateo						0
Santa Clara						0
Santa Cruz						0
Shasta						0
Solano						0
Sonoma						0
Sutter						0
Stanislaus						0
Tehama						0
Yolo						0
Yuba						0
Total				0	0	0

Table 4C, ESA Program - Multifamily Common Area						
County	Eligible Properties [2]			Properties Treated YTD		
	Rural [1]	Urban	Total	Rural	Urban	Total
Alameda					1	1
Butte						0
Colusa						0
Contra Costa						0
Fresno				2	2	4
Humbolt						0
Kern					2	2
Kings						0
Lake						0
Marin						0
Madera						0
Merced						0
Monterey				1	2	3
Nevada				1		1
Placer						0
Sacramento					2	2
San Francisco						0
San Joaquin						0
San Luis Obispo						0
San Mateo						0
Santa Clara					1	1
Santa Cruz						0
Shasta						0
Solano					3	3
Sonoma					2	2
Sutter						0
Stanislaus					1	1
Tehama					1	1
Yolo					1	1
Yuba					1	1
Total				4	19	23

Table 4D, ESA Program - Pilot Plus and Pilot Deep [3]						
	Eligible Households			Households Treated YTD		
	Rural [1]	Urban	Total	Rural	Urban	Total
	-	-	-	-	-	-
	-	-	-	-	-	-
Total					0	0

[1] For IOU low income-related and Energy Efficiency reporting and analysis, the Goldsmith definition is applied.

[2] Do not currently have the Eligible Properties for ESA C&M.

[3] As of July 2022, ESA Pilot Plus/Deep program has not begun home treatment.

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

**Energy Savings Assistance Program Table 5 - Energy Savings Assistance Program Customer Summary
Pacific Gas and Electric Company
Through July 31, 2022**

Table 5A, ESA Program (SF, MH, MF In-Unit)																
Month	Gas & Electric				Gas Only				Electric Only				Total			
	# of Household Treated by Month	(Annual)			# of Household Treated by Month	(Annual)			# of Household Treated by Month	(Annual)			# of Household Treated by Month	(Annual)		
		Therm	kWh	kW		Therm	kWh	kW		Therm	kWh	kW		Therm	kWh	kW
January	3,278	27,744	1,177,862	144	213	3,523	14,584	5	506	(2,421)	176,207	21	3,997	28,845	1,368,653	170
February	5,608	89,590	1,679,887	333	529	13,191	93,660	45	956	(1,519)	296,472	21	7,093	101,261	2,070,019	400
March	5,965	93,584	1,745,808	338	357	7,800	53,027	28	1,024	(637)	268,034	20	7,346	100,747	2,066,870	387
April	5,348	83,502	1,468,791	304	443	10,147	72,814	37	1,022	(712)	297,020	23	6,813	92,937	1,838,626	363
May	4,684	139,916	1,996,568	329	413	14,044	151,263	44	651	5,307	242,226	17	5,748	159,266	2,390,058	390
June	3,476	64,893	1,090,045	173	282	6,530	59,717	28	620	1,027	212,923	16	4,378	72,450	1,362,685	216
July	4,817	111,599	3,265,310	1,107	450	11,001	92,347	42	557	496	413,346	113	5,824	123,097	3,771,003	1,261
August																
September																
October																
November																
December																
YTD	33,176	610,828	12,424,272	2,728	2,687	66,235	537,413	229	5,336	1,540	1,906,229	230	41,199	678,604	14,867,914	3,187

YTD Total Energy Impacts for all fuel types should equal YTD energy impacts that are reported every month Table 2.
Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

Table 5B, ESA Program - CSD Leveraging																
Month	Gas & Electric				Gas Only				Electric Only				Total			
	# of Household Treated by Month	(Annual)			# of Household Treated by Month	(Annual)			# of Household Treated by Month	(Annual)			# of Household Treated by Month	(Annual)		
		Therm	kWh	kW		Therm	kWh	kW		Therm	kWh	kW		Therm	kWh	kW
January	0				0				0				0			
February	0				0				0				0			
March	0				0				0				0			
April	0				0				0				0			
May	0				0				0				0			
June	0				0				0				0			
July																
August																
September																
October																
November																
December																
YTD	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	0

YTD Total Energy Impacts for all fuel types should equal YTD energy impacts that are reported every month in Table 2A.
Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

Table 5C, ESA Program - Multifamily Common Area																
Month	Gas & Electric				Gas Only				Electric Only				Total			
	# of Properties Treated by Month	(Annual)			# of Properties Treated by Month	(Annual)			# of Properties Treated by Month	(Annual)			# of Properties Treated by Month	(Annual)		
		Therm	kWh	kW		Therm	kWh	kW		Therm	kWh	kW		Therm	kWh	kW
January	10	8,402	283,034	11	-	-	-	-	-	-	-	-	10	8,402	283,034	11
February	6	38,077	290,190	11	-	-	-	-	-	-	-	-	6	38,077	290,190	11
March	4	(1,838)	144,807	2	-	-	-	-	-	-	-	-	4	(1,838)	144,807	2
April	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
May	1	15,069	100,981	0	-	-	-	-	-	-	-	-	1	15,069	100,981	0
June	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
July	2	1,477	169,768	3	-	-	-	-	-	-	-	-	2	1,477	169,768	3
August													-	-	-	-
September													-	-	-	-
October													-	-	-	-
November													-	-	-	-
December													-	-	-	-
YTD	23	61,186	988,781	27	-	-	-	-	-	-	-	-	23	61,186	988,781	27

Table 5D, ESA Program - Pilot Plus and Pilot Deep [1]																
Month	Gas & Electric				Gas Only				Electric Only				Total			
	# of Household Treated by	(Annual)			# of Household Treated by	(Annual)			# of Household Treated by	(Annual)			# of Household Treated by	(Annual)		
		Therm	kWh	kW		Therm	kWh	kW		Therm	kWh	kW		Therm	kWh	kW
January	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
February	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
March	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
April	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
May	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
June	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
July	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
August																
September																
October																
November																
December																
YTD	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	0

[1] As of July 2022, ESA Pilot Plus/Deep program has not begun customer enrollment.
Note: YTD Total Energy Impacts for all fuel types should equal YTD energy impacts that are reported every month Table 2B.
Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

Energy Savings Assistance Program Table 6 - Expenditures for Pilots and Studies [1]
Pacific Gas and Electric Company
Through July 31, 2022

	Authorized 2021-26 Funding			Current Month Expenses			Year to Date Expenses			Cycle to Date Expenses			% of Budget Expensed		
	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total
Pilots															
Virtual Energy Coach	\$689,000	\$611,000	\$1,300,000	\$0	\$0	\$0	\$80,858	\$71,704	\$152,563	\$121,436	\$107,688	\$229,125	18%	18%	18%
ESA Pilot Plus and Pilot Deep	\$23,273,909	\$20,639,127	\$43,913,036	\$29,086	\$25,794	\$54,880	\$91,893	\$81,490	\$173,384	\$109,546	\$97,145	\$206,692	0%	0%	0%
Total Pilots	\$23,962,909	\$21,250,127	\$45,213,036	\$29,086	\$25,794	\$54,880	\$172,752	\$153,195	\$325,946	\$230,983	\$204,834	\$435,816	1%	1%	1%
Studies [2]															
Joint IOU - 2022 Low Income Needs Assessment (LINA) Study [3]	\$52,125	\$22,875	\$75,000	\$1,590	\$1,410	\$3,000	\$14,965	\$13,271	\$28,236	\$34,771	\$26,159	\$60,930	67%	114%	81%
Joint IOU - 2025 Low Income Needs Assessment (LINA) Study [4]	\$39,750	\$35,250	\$75,000	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0%	0%	0%
Joint IOU - 2028 Low Income Needs Assessment (LINA) Study [4]	\$39,750	\$35,250	\$75,000	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0%	0%	0%
Joint IOU - Statewide CARE-ESA Categorical Study [5]	\$11,925	\$10,575	\$22,500	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0%	0%	0%
Load Impact Evaluation Study [6]	\$238,500	\$211,500	\$450,000	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0%	0%	0%
Equity Criteria and Non Energy Benefits Evaluation (NEB's) [6]	\$79,500	\$70,500	\$150,000	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0%	0%	0%
Rapid Feedback Research and Analysis [7]	\$159,000	\$141,000	\$300,000	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0%	0%	0%
Joint IOU - Multifamily CAM Process Evaluation [8]	\$62,550	\$27,450	\$90,000	\$3,180	\$2,820	\$6,000	\$27,020	\$23,961	\$50,981	\$42,864	\$38,012	\$80,876	69%	138%	90%
Joint IOU - Process Evaluation Studies (1-4 Studies) [6]	\$79,500	\$70,500	\$150,000	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0%	0%	0%
Total Studies	\$762,600	\$624,900	\$1,387,500	\$4,770	\$4,230	\$9,000	\$41,985	\$37,232	\$79,218	\$77,635	\$64,171	\$141,806	10%	10%	10%

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

[1] Funding for studies is not solely supported via the ESA program budget; some studies are jointly supported via the CARE budget.

[2] Authorized per D.21-06-015. Funds for pilots and studies may be rolled over to the next program year or borrowed from a future program year within the cycle, to allow for flexibility in scheduling changes with these efforts. Funding amounts listed reflect PG&E's 30% allocation among the IOUs, except for PG&E-only studies including the "Rapid Feedback Research and Analysis". Final authorized budgets may be adjusted by the ESA/CARE Studies Working Group per D.21-06-015.

[3] PG&E's Advice Letter 4193-G/5718-E approved Joint Utilities' 2022 LINA Study for \$500,000. SCE holds the statewide contract for this co-funded study. PG&E's 30% allocation is \$150,000, funded 50/50 via the ESA and CARE budgets. The 2022 LINA commenced in January 2021. The Joint Utilities would carry over committed, unspent 2021 LINA funding forward to 2022 and until the study is completed.

[4] Authorized per D.21-06-015, the 2025 and 2028 Low Income Needs Assessment (LINA) are required to be completed by Dec 2025 and Dec 2028, respectively.

[5] Authorized per D.21-06-015, the Categorical Study will be funded 50/50 via the ESA and CARE budgets.

[6] Authorized per D.21-06-015, to be conducted during PY 2023-26.

[7] Authorized per D.21-06-015, for each IOU to use for IOU-specific studies as needed. Unused annual budget may be carried forward until the end of the cycle.

[8] PG&E's Advice Letter 4349-G/6030-E was approved on January 21, 2021, and authorized \$90,000 shift from MF-CAM Administration to Studies for the MF CAM Process Evaluation; funding source is 100% ESA. PG&E holds the statewide contract for this co-funded study. The study commenced in July 2021. The Joint Utilities will carry over committed, unspent 2021 funding forward to 2022 and until the study is completed.

Energy Savings Assistance Program Table 7 - Customer Segments/Needs State by Demographic, Financial, Location, and Health Conditions

Pacific Gas and Electric Company
Through July 31, 2022

ESA Main (SF, MH, MF in-unit)

Customer Segments	# of Households Eligible [1]	# of Households Treated [2]	Enrollment Rate = (C/B) [3]	# of Households Contacted [3]	Rate of Uptake = (C/E) [19]	Avg. Energy Savings (kWh) Per Treated Households (Energy Saving and HCS Measures) [4]	Avg. Energy Savings (kWh) Per Treated Households (Energy Saving Measures only) [5]	Avg. Peak Demand Savings (kW) Per Treated Household	Avg. Energy Savings (Therms) Per Treated Households (Energy Saving and HCS Measures) [4]	Avg. Energy Savings (Therms) Per Treated Households (Energy Saving Measures only) [5]	Avg. Cost Per Treated Households
Demographic											
Housing Type											
SF	1,213,009	31,559	3%	57,551	74%	404.67	406.51	0.09	18.53	19.32	\$ 1,310
MH	117,468	3,276	3%	5,169	76%	313.94	314.11	0.09	13.13	13.86	\$ 1,138
MF In-Unit	491,864	8,564	1%	13,299	68%	206.10	206.10	0.02	9.43	9.44	\$ 649
Rent vs. Own											
Own	722,005	22,956	3%	41,257	76%	421.71	423.50	0.11	20.18	21.37	\$ 1,499
Rent	1,100,330	18,245	2%	35,277	71%	297.63	298.59	0.05	12.31	12.32	\$ 810
Previous vs. New Participant											
First Touch	n/a	33,032	n/a	37,080	96%	348.08	349.31	0.08	17.06	17.55	\$ 1,137
Go Back	n/a	8,167	n/a	9,435	89%	442.43	444.63	0.09	15.21	16.61	\$ 1,427
Seniors [6]	756,944	17,353	2%	17,719	96%	359.96	360.96	0.08	16.75	17.52	\$ 1,238
Veterans [18]	148,890	-	-	-	-	-	-	-	-	-	-
Hard-to-Reach [7]	n/a	4,205	n/a	19,514	16%	360.19	361.27	0.08	17.40	17.95	\$ 1,137
Vulnerable [8]	687,369	-	-	-	-	-	-	-	-	-	-
Location											
DAC	562,067	10,277	2%	9,281	96%	335.98	338.66	0.08	17.25	18.18	\$ 1,319
Rural	367,782	8,244	2%	21,415	85%	357.56	359.63	0.08	14.84	15.44	\$ 1,160
Tribal	1,367	2	0%	3	100%	545.13	545.13	0.07	3.82	3.83	\$ 2,165
PSPS Zone	n/a	3,353	n/a	3,721	96%	359.73	359.79	0.07	11.90	12.16	\$ 889
Wildfire Zone [9]	82,444	256	0%	270	97%	320.27	320.27	0.04	3.92	4.02	\$ 545
Climate Zone 1 (PG&E)	28,937	31	0%	718	12%	453.46	453.46	0.08	5.27	9.19	\$ 1,526
Climate Zone 2 (PG&E)	115,468	2,428	2%	5,941	63%	274.41	274.41	0.05	11.08	11.28	\$ 795
Climate Zone 3 (PG&E)	425,730	10,290	2%	20,963	71%	271.10	271.10	0.03	10.98	11.39	\$ 730
Climate Zone 4 (PG&E)	157,752	2,451	2%	6,609	61%	336.48	336.48	0.06	15.62	16.18	\$ 1,100
Climate Zone 5 (PG&E)	43,176	1,232	3%	2,803	66%	480.43	480.43	0.03	-1.23	-1.23	\$ 486
Climate Zone 11 (PG&E)	153,226	2,435	2%	6,995	55%	343.39	343.39	0.11	16.98	17.39	\$ 1,212
Climate Zone 12 (PG&E)	573,718	10,242	2%	28,715	59%	480.36	481.20	0.13	24.49	25.18	\$ 1,531
Climate Zone 13 (PG&E)	299,175	11,892	4%	24,659	68%	372.86	377.01	0.09	18.15	19.25	\$ 1,478
Climate Zone 14 (PG&E)	5,981	2	0%	161	6%	180.81	180.81	0.03	5.24	5.27	\$ 2,528
Climate Zone 16 (PG&E)	19,146	82	0%	441	45%	544.44	545.72	0.07	2.47	2.77	\$ 859
CARB Communities [10]	174,113	5,794	3%	5,962	99%	289.35	291.70	0.05	12.48	12.92	\$ 857
Financial											
CARE	1,401,702	37,907	3%	37,196	100%	372.97	374.71	0.08	16.77	17.45	\$ 1,204
FERA	174,219	184	0%	426	43%	399.90	401.98	0.09	19.21	20.14	\$ 1,391
Disconnected [11]	0	0	0%	0	0	0	0	0	0	0	0
Arrearages [12]	n/a	15,840	n/a	15,800	-	-	-	-	-	-	-
High Usage [13]	n/a	9,128	n/a	9,338	97%	363.91	366.73	0.08	16.62	17.43	\$ 1,215
High Energy Burden [14]	1,075,439	23,003	2%	24,412	98%	357.13	359.12	0.09	18.54	18.99	\$ 1,203
SEVI [15]											
H	602,765	19,754	3%	20,824	98%	309.90	311.80	0.06	15.28	16.79	\$ 1,043
M	830,254	16,131	2%	17,170	98%	354.88	355.72	0.08	16.95	17.27	\$ 1,057
L	388,211	4,760	1%	5,027	98%	363.97	364.45	0.08	16.75	16.98	\$ 1,040
Affordability Ratio [16]	233,227	8,251	4%	8,732	98%	290.10	293.68	0.07	16.51	17.11	\$ 1,142
Health Condition											
Medical Baseline	n/a	5,117	n/a	5,224	96%	400.85	402.02	0.10	17.57	18.32	\$ 1,328
Respiratory (Asthma) [17]											
H	928,252	25,500	3%	26,819	98%	347.17	348.89	0.08	17.42	17.87	\$ 1,119
M	543,596	10,523	2%	11,835	97%	327.03	327.78	0.07	14.36	14.63	\$ 975
L	350,522	4,222	1%	4,367	99%	273.30	273.60	0.05	12.74	12.89	\$ 809
Disabled	630,364	0,714	2%	10,938	97%	378.19	379.42	0.09	17.46	18.13	\$ 1,276

[1] PG&E is currently in the process of identifying method and updating its system/process to report on this customer segment.

[2] The estimates for eligible households will be provided based on the 250% Federal Poverty Guidelines where applicable.

[3] Households treated data is not additive because customers may be represented in multiple categories. Data is compiled based on ESA measures received YTD, and may include enrollments from prior years.

[4] The number of household contacted includes YTD leads and enrollments.

[5] PG&E has considered the energy savings associated with all ESA measures installed for this entry, regardless of whether the savings have a negative or positive value for kW, kWh, and/or Therms. Many measures offered in ESA provide Non-Energy Benefits

[6] PG&E has considered only the energy savings associated with the ESA measures installed for this entry that have a positive value for kWh and/or Therms. Installed ESA measures with a negative savings value for both kWh and Therms were excluded.

[7] This represents the number of households with at least one member who is at least 60 years old at the time of data collection.

[8] "Hard-to-reach" residential customers include those customers who do not have easy access to program information or generally do not participate in energy efficiency programs due to a language, income, housing type, geographic, or home ownership (split incentives) barrier (Advice Letter 4482-G/6314-E dated September 1, 2021). For the purpose of this reporting, PG&E is defining "hard-to-reach" as those residential customer self-identified as not preferring or speaking English as the primary language because income, housing type, geographic, and homeownership information is reported elsewhere on this table.

[9] Vulnerable refers to Disadvantaged Vulnerable Communities (DVC) which consist consists of communities in the 25% highest scoring census tracts according to the most current versions of the California Communities Environmental Health Screening Tool (CalEnviroScreen), as well as all California tribal lands, census tracts that score in the highest 5% of Pollution Burden within CalEnviroScreen, but do not receive an overall CalEnviroScreen score due to unreliable public health and socioeconomic data, and census tracts with median household incomes less than 60% of state median income.

[10] Includes Zone 3 (Tier 3) of the CPUC Fire-Threat Map

[11] This reflects communities within PG&E's service territory that are identified by the California Air Resources Board (CARB) Community Air Protection Program as communities continue to experience environmental and health inequities from air pollution.

[12] Rates are based on the previous year. PG&E did not perform any disconnections in 2021 and as of June 2022.

[13] PG&E defines arrearages as overdue balance greater than 30 days.

[14] PG&E defines high usage as at least 400% of baseline at least three times in 12-month period.

[15] PG&E utilizes the Low-Income Energy Affordability Data (LEAD) Tool developed DOE's Office of Energy Efficiency & Renewable Energy to identify census tracts with high energy burden for households at below 200 % Federal Poverty Level (FPL) that are in PG&E's service territory. The 2016 Needs Assessment for the Energy Savings Assistance and the California Alternate Rates for Energy Programs describes households that spent more 6.3% of their annual income on energy bills as having high energy burden (p.47).

[16] The Socioeconomic Vulnerability Index (SEVI) metric represents the relative socioeconomic standing of census tracts, referred to as communities, in terms of poverty, unemployment, educational attainment, linguistic isolation, and percentage of income spent on housing. PG&E utilizes the SEVI data provided by the CPUC to map its service territory by SEVI scores (L: 0 to 33; M: >33 to 66; H: >66).

[17] The Affordability Ratio (AR) metric quantifies the percentage of a representative household's income that would be used to pay for an essential utility service after non-discretionary expenses such as housing and other essential utility service charges are deducted from the household's income. Using Gas AR20 and Electric AR20 data for 2022 (using 2019 base year) provided by the CPUC, PG&E selects census tracts with Electric AR20 at above 15% or Gas AR20 above 10% to identify areas within its service territory as having high affordability ratio (CPUC 2019 Annual Affordability Report, pp 34, 44).

[18] PG&E utilizes the 'Asthmas' indicator in CalEnviroScreen 4.0 (published by the California Office of Environmental Health Hazard Assessment) as a proxy to identify locations with varying levels of respiratory conditions within its service territory. L: 0-33 percentile; M: >33-66 percentile; H: >66-100 percentile.

[19] PG&E is currently updating its form/system to begin data collection for this segment.

[20] Rate of Uptake may be slighter greater than 100% as homes that have received treatment this year may have been enrolled/contacted in the prior year.

Pilot Plus and Pilot Deep [4]

Customer Segments	# of Households Eligible	# of Households Treated	Enrollment Rate = (C/B)	# of Households Contacted	Enrollment Rate = (C/E)	Avg. Energy Savings (kWh) Per Treated Households (Energy Saving and HCS Measures)	Avg. Energy Savings (kWh) Per Treated Households (Energy Saving Measures only)	Avg. Peak Demand Savings (kW) Per Treated Household	Avg. Energy Savings (Therms) Per Treated Households (Energy Saving and HCS Measures)	Avg. Energy Savings (Therms) Per Treated Households (Energy Saving Measures only)	Avg. Cost Per Treated Households
Demographic											
Housing Type			0%		0%						
SF			0%		0%						
MH			0%		0%						
MF In-Unit			0%		0%						
Rent vs. Own			0%		0%						
Own			0%		0%						
Rent			0%		0%						
Previous vs. New Participant			0%		0%						
Seniors			0%		0%						
Veterans			0%		0%						
Hard-to-Reach			0%		0%						
Vulnerable			0%		0%						
Location											
DAC			0%		0%						
Rural			0%		0%						
Tribal			0%		0%						
PSPS Zone			0%		0%						
Wildfire Zone			0%		0%						
Climate Zone 7 (example)			0%		0%						
Climate Zone 10 (example)			0%		0%						
Climate Zone 14 (example)			0%		0%						
Climate Zone 15 (example)			0%		0%						
CARB Communities			0%		0%						
Financial											
CARE			0%		0%						
Disconnected			0%		0%						
Arrearages			0%		0%						
High Usage			0%		0%						
High Energy Burden			0%		0%						
SEVI			0%		0%						
Affordability Ratio			0%		0%						
Health Condition											
Medical Baseline			0%		0%						
Respiratory			0%		0%						
Disabled			0%		0%						

[1] ESA Table 7 is part of the new ESA reporting structure contemplated in D. 21-06-015. PG&E received this reporting template in Q1 2022 and, at the time of this filing, is working to define terms. PG&E is concurrently implementing processes to be able to report data for this table in the future.

[2] PG&E has considered the energy savings associated with all ESA measures installed for this entry, regardless of whether the savings have a negative or positive value for kW, kWh, and/or Therms. Many measures offered in ESA provide Non-Energy Benefits (including Health, Comfort, and Safety (HCS)) in addition to energy savings, and some of these measures may be associated with a negative savings value.

[3] PG&E has considered only the energy savings associated with the ESA measures installed for this entry that have a positive value for kWh and/or Therms. Installed ESA measures with a negative savings value for both kWh and Therms were excluded.

[4] As of July 2022, ESA Pilot Plus/Deep program has not begun customer enrollment.

Energy Savings Assistance Program Table - 8 Clean Energy Referral, Leveraging, and Coordination
Pacific Gas and Electric Company
Through July 31, 2022

Partner	Brief Description of Effort	# of Referral [1]	# of Leveraging [2]	# of Coordination Efforts [3]	# of Leads [4]	# of Enrollments [5]
LIHEAP	When a home does not qualify for R&R measures in ESA, contractors connect the customer to LIHEAP contractors.	291	0	0	0	0
CSD	Coordination and collaboration with SPOC to support multifamily customers to learn about program opportunities applicable to multifamily properties.	*	0	*	*	*
DAC-SASH	Coordination with the DAC Single-family Affordable Solar Homes Program Administrator, GRID Alternatives, on referrals and homes treated.	N/A	N/A	N/A	318	46
ESA Water-Energy Coordination Program	Allows ESA contractors to offer water conservation measures while they treat ESA customers. Water Agencies select from a standardized menu of options that can include replacing toilets, leak detection, meter checks, etc. Water offerings are paid by each participating Water Agency.	*	*	*	*	*
SmartAC Program	SmartAC is a voluntary program that helps prevent power interruptions. It encourages customer participation by providing incentives and instant rebates for purchasing an eligible smart thermostat.	7,766	N/A	1,431	N/A	N/A
SoCal Gas ESA	When a home is has PGE Electric Only and gas service is through SoCal Gas, contractors connect the customer to SoCal Gas ESA for additional assistance w/ ESA measures.	46	0	67	21	12
SJV DAC	Residential Electrification in three communities in the San Joaquin Valley: Allensworth, Cantua Creek, and Seville. Customer's eligible for this service, ESA contractor will enroll customer in SJV DAC and once home is fully converted will also enroll through PGE ESA to receive additional ESA measures not offered through this program.	37	14	0	170	38
SMUD	ESA Subcontractor provides customer with contact information for SMUD for possible assistance.	1	0	0	0	0

[*] PG&E is currently updating its system to capture information required for this reporting. PG&E expects to begin reporting on these metrics in full starting in Q4 2022.

[1] # of referral includes leads provided to a Partner Program by ESA.

[2] # of leveraging accounts for households that have received treatments by both ESA and the Partner Program where there were shared resources/cost, such as Direct Tech, CSD, Water Energy, Refrigerator, etc..

[3] # of coordination efforts include joint marketing activities by ESA and its Partner Program. These joint marketing activities may include social media, leave behinds, customer outreach events and activities..

[4] # of leads include customer leads provided to ESA by Partner Program.

[5] # of enrollment accounts for completed ESA treatment YTD. This includes customer leads that result in actual ESA enrollments/treatment. It does not include leads that are in the intake process or have been treated in prior years.

**Energy Savings Assistance Program Table 9 - Tribal Outreach
Pacific Gas and Electric Company
Through July 31, 2022**

OUTREACH STATUS	Quantity (Includes CARE, FERA, and ESA)	List of Participating Tribes
Tribes completed ESA Meet & Confer	9	Blue Lake Rancheria, Cloverdale Rancheria, Hoopa Valley Rancheria, Lone Band of Miwok Indians, Karuk Tribe, Robinson Rancheria, Scotts Valley Band of Pomo, Sherwood Valley Rancheria of Pomo Indians, and Tejon Indian Tribe.
Tribes requested outreach materials or applications	1	Sherwood Valley Rancheria of Pomo Indians
Tribes who have not accepted offer to Meet and Confer	0	
Non-Federally Recognized Tribes who participated in Meet & Confer	0	
Tribes and Housing Authority sites involved in Focused Project/ESA	0	
Partnership offer on Tribal Lands	102	<p>(Federally-Recognized Tribes) Bear River Band of the Rohnerville Rancheria, Big Lagoon Rancheria, Big Sandy Rancheria, Big Valley Band Rancheria, Blue Lake Rancheria, Buena Vista Rancheria of Mi-Wuk Indians, Cachil DeHe Band of Wintun Indians of the Colusa Indian Community, Cahto Tribe (Laytonville), California Valley Miwok Tribe, Chicken Ranch Rancheria, Cloverdale Rancheria of Pomo Indians of California, Cold Springs Rancheria, Cortina Rancheria, Coyote Valley Band of Pomo Indians, Dry Creek Rancheria of Pomo Indians, Elem Indian Colony, Enterprise Rancheria, Federated Indians of Graton Rancheria, Greenville Rancheria, Grindstone Indian Rancheria, Guidiville Indian Rancheria, Habematolet Pomo of Upper Lake, Hoopa Valley Tribe, Hopland Band of Pomo Indians, Lone Band of Miwok Indians of California, Jackson band of Mi-Wuk Indians, Kashia Band of Pomo Indians of the Stewart's Point Rancheria, Karuk Tribe, Lower Lake (Koi Tribe), Lytton Rancheria of California, Manchester Band of Pomo Indians, Mechoopda Indian Tribe, Middletown Rancheria of Pomo Indians, Mooretown Rancheria, North Fork Rancheria, Paskenta Band of Nomlaki Indians, Picayune Rancheria of Chukchansi Indians, Pinoleville Pomo Nation, Pit River Tribe, Potter Valley Tribe, Redding Rancheria, Redwood Valley, Little River Band of Rancheria of Pomo, Robinson Rancheria, Round Valley Reservation, Santa Ynez Band of Chumash Mission Indians, Scotts Valley Band of Pomo Indians, Sherwood Valley Rancheria, Shingle Springs Band of Miwok Indians, Susanville Indian Rancheria, Table Mountain Rancheria, Tachi-Yokut Tribe (Santa Rosa Rancheria, Leemore, CA), Tejon Indian Tribe, Trinidad Rancheria, Tule River Indian Reservation, Tuolumne Band of Me-Wuk Indians, Tyme Maidu Tribe-Berry Creek Reservation, United Auburn Indian Community, Wilton Rancheria, Wiyot Tribe, Washoe Tribe of CA and NV, Yocha Dehe Wintun Nation, Yurok Tribe.</p> <p>(Non-Federally Recognized Tribes): Amah Mutsun Tribal Band, American Indian Council of Mariposa County (Southern Sierra Miwuk Nation), Butte Tribal Council, Calaveras Band of Mi-Wuk Indians, California Choinumni Tribal Project, Chaushila Yokuts, Coastal Band of the Chumash Nation, Coastanoan Ohlone Rumsen-Mutsen Tribe, Dumna Wo-Wah Tribal Government, Dunlap Band of Mono Indians, Dunlap Band of Mono Indians Historical Preservation Society, Haslett Basin Traditional Committee, Honey Lake Maidu, Indian Canyon Mutsun Band of Costanoan, Kern Valley Indian Council, Kawaiisu Tribe, Kings River Choinumni Farm Tribe, Mishewal-Wappo Tribe of Alexander Valley, Muwekma Ohlone Indian Tribe, Nor-Rel-Muk Nation, North Fork Mono Tribe, Northern Band of Mono Yokuts, Noyo River Indian Community, Ohlone Indian Tribe, Salinan Tribe of Monterey San Luis Obispo and San Benito Counties, San Luis Obispo County Chumash Council, Shelbelna Band of Mendocino Coast Pomo Indians, Sierra Mono Museum, Strawberry Valley Rancheria, The Mono Nation, Traditional Choinumni Tribe (East of Kings River), Trina Marine Ruano Family, Tsungwe Council, Tubatulabal Tribe, Wailaki Tribe, Winnemem Wintu Tribe, Wintu Tribe of Northern California, Wukchumni Tribal Council, Wuksachi Indian Tribe, Xolon Salinan Tribe.</p>
Housing Authority and Tribal Temporary Assistance for Needy Families (TANF) office who received outreach (this includes email, U.S. mail, and/or phone calls)	38	<p>Housing Authority Offices: Bear River Band of Rohnerville Rancheria, Berry Creek Rancheria, Big Sandy Rancheria, Big Valley Rancheria, Cher-Ae Heights Indian Community of The Trinidad Rancheria, Cloverdale Rancheria, Dry Creek Rancheria, Elem Indian Colony, Enterprise Rancheria of Maidu Indians, Federated Indians of Graton Rancheria, Fort Independence Reservation, Greenville Rancheria, Hoopa Valley Tribe, Lone Band of Miwok Indians, Karuk Tribe, Laytonville Rancheria, North Fork Rancheria, Picayune Rancheria, Pinoleville Reservation, Pit River Tribes, Round Valley Reservation, Santa Rosa Rancheria Tachi-Yokut, Stewarts Point Rancheria (Kashaya Pomo), Susanville Indian Rancheria, Tejon Indian Tribe, Tule River Indian Tribe, Upper Lake Rancheria, Washoe Tribe, Wilton Rancheria, and Yurok Tribe.</p> <p>TANF Offices: California Department of Social Services CALWORKS and Family Resilience Branch, Federated Indians of Graton Rancheria, Hoopa Valley Tribe, Karuk Tribe, North Fork Rancheria, Susanville Indian Rancheria, Tuolumne Rancheria, and Owens Valley Career Development Center.</p>
Housing Authority and TANF offices who participated in Meet and Confer	4	Hoopa Valley Housing Authority, Hoopa Valley TANF Office, North Fork Rancheria Housing Authority, and Wilton Rancheria Housing Authority

CARE Program Table 1 - Program Expenses
Pacific Gas and Electric Company
Through July 31, 2022

CARE Program:	Authorized Budget [1][2]			Current Month Expenses [2]			Year to Date Expenses [2]			% of Budget Spent YTD		
	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total
Outreach	\$ 6,224,240	\$ 1,556,060	\$ 7,780,300	\$ 180,790	\$ 45,197	\$ 225,987	\$ 2,084,857	\$ 521,214	\$ 2,606,071	33%	33%	33%
Processing / Certification Re-certification	\$ 675,280	\$ 168,820	\$ 844,100	\$ 41,620	\$ 10,405	\$ 52,025	\$ 348,607	\$ 87,152	\$ 435,759	52%	52%	52%
Post Enrollment Verification	\$ 1,180,720	\$ 295,180	\$ 1,475,900	\$ 78,429	\$ 19,607	\$ 98,036	\$ 602,787	\$ 150,697	\$ 753,484	51%	51%	51%
IT Programming	\$ 872,480	\$ 218,120	\$ 1,090,600	\$ 135,188	\$ 33,797	\$ 168,985	\$ 1,098,821	\$ 274,705	\$ 1,373,527	126%	126%	126%
CHANGES Program [3]	\$ 420,000	\$ 105,000	\$ 525,000	\$ 32,369	\$ 8,092	\$ 40,462	\$ 210,817	\$ 52,704	\$ 263,521	50%	50%	50%
Studies and Pilots [4]	\$ -	\$ -	\$ -	\$ 2,400	\$ 600	\$ 3,000	\$ 25,746	\$ 6,436	\$ 32,182	0%	0%	0%
Measurement and Evaluation [5]	\$ 160,000	\$ 40,000	\$ 200,000			\$ -	\$ 28,310	\$ 7,077	\$ 35,387	18%	18%	18%
Regulatory Compliance	\$ 295,520	\$ 73,880	\$ 369,400	\$ 20,151	\$ 5,038	\$ 25,189	\$ 140,990	\$ 35,248	\$ 176,238	48%	48%	48%
General Administration	\$ 1,045,440	\$ 261,360	\$ 1,306,800	\$ 40,032	\$ 10,008	\$ 50,039	\$ 379,026	\$ 94,757	\$ 473,783	36%	36%	36%
CPUC Energy Division	\$ 134,320	\$ 33,580	\$ 167,900	\$ 19,708	\$ 4,927	\$ 24,634	\$ 74,093	\$ 18,523	\$ 92,616	55%	55%	55%
SUBTOTAL MANAGEMENT COSTS	\$ 11,008,000	\$ 2,752,000	\$ 13,760,000	\$ 550,686	\$ 137,671	\$ 688,357	\$ 4,994,053	\$ 1,248,513	\$ 6,242,567	45%	45%	45%
CARE Rate Discount [6]	\$ 550,151,200	\$ 137,537,800	\$ 687,689,000	\$85,925,190	\$7,447,889	\$ 93,373,079	\$422,184,899	\$115,708,176	\$ 537,893,075	77%	84%	78%
TOTAL PROGRAM COSTS & CUSTOMER DISCOUNTS	\$ 561,159,200	\$ 140,289,800	\$ 701,449,000	\$ 86,475,876	\$ 7,585,561	\$ 94,061,436	\$ 427,178,952	\$ 116,956,690	\$ 544,135,642	76%	83%	78%
Other CARE Rate Benefits												
- DWR Bond Charge Exemption				\$2,624,846		\$2,624,846	\$14,561,850		\$14,561,850			
- CARE Surcharge Exemption [7]				\$9,828,485	\$760,275	\$10,588,760	\$53,114,126	\$10,303,423	\$63,417,549			
- California Solar Initiative Exemption				\$0		\$0	\$0		\$0			
- kWh Surcharge Exemption												
- Vehicle Grid Integration Exemption												
Total Other CARE Rate Benefits				\$ 12,453,330	\$ 760,275	\$ 13,213,606	\$ 67,675,976	\$ 10,303,423	\$ 77,979,399			
Indirect Costs	\$ 885,631	\$ 221,408	\$ 1,107,039									

[1] Authorized Budget: Approved in D.21-06-015 from January 1, 2021 to December 31, 2026.

[2] 2022 authorized budget includes \$1,107,039 for Benefit Burdens as approved in (D.)20-12-005. Actual employee benefit burden costs have been included in the program monthly and YTD expenses.

[3] D.15-12-047 transitioned from CHANGES pilot to CHANGES program and funding for the effort is captured herein. D.21-06-015 approved funding for the CHANGES program through CARE program for PYs 2021-2026.

[4] Reflects the budget and expenses for LINA study.

[5] Reflects the budget and expenses for Annual Eligibility Estimates prepared by Athens Research on behalf of the utilities.

[6] Per D.02-09-021, PG&E is authorized to recover the full value of the discount through the CARE two-way balancing account on an automatic pass-through basis.

[7] PPP Exemption - CARE customers are exempt from paying CARE program costs including PPP costs for CARE admin and the CARE surcharge.

NOTE: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

CARE Program Table 2 - Enrollment, Recertification, Attrition, & Penetration Pacific Gas and Electric Company Through July 31, 2022																												
	New Enrollment										Recertification				Attrition (Drop Offs)					Enrollment		Total CARE Participants	Estimated CARE Eligible	Enrollment ⁷ Rate % (W/X)	Total Residential Accounts ⁸	Gas and Electric	Electric Only	Gas Only
	Automatic Enrollment				Self-Certification (Income or Categorical)					Total New Enrollment (E+J)	Scheduled	Non-Scheduled (Duplicates)	Automatic	Total Recertification (L+M+N)	No Response ⁴	Failed PEV	Failed Recertification	Other ⁵	Total Attrition (P+Q+R+S)	Gross (K+O)	Net Adjusted (K-T)							
	Inter-Utility ¹	Intra-Utility ²	Leveraging ³	Combined (B+C+D)	Online	Paper	Phone	Capitation	Combined (F+G+H+I)																			
January	0	652	0	652	14,600	3,237	455	26	18,318	18,970	55,136	16,906	5,439	77,481	n/a	8,699	18,721	6,089	33,509	96,451	-14,539	1,536,454	1,401,702	110%	5,641,365	946,420	385,740	204,294
February	0	846	0	846	11,407	3,742	510	85	15,744	16,590	59,591	13,921	5,777	79,289	n/a	4,368	13,530	7,256	25,154	95,879	-8,564	1,527,890	1,401,702	109%	5,641,365	940,672	384,037	203,181
March	2,665	932	0	3,597	13,985	3,356	517	104	17,962	21,559	43,459	15,979	70,297	129,735	n/a	3,948	23,597	14,084	41,629	151,294	-20,070	1,507,820	1,401,702	108%	5,641,365	927,477	380,792	199,551
April	0	867	0	867	9,444	2,218	451	109	12,222	13,089	24,902	10,830	4,516	40,248	n/a	4,809	16,550	-3,559	17,800	53,337	-4,711	1,503,109	1,401,702	107%	5,641,365	922,356	381,423	199,330
May	0	481	0	481	8,979	2,677	331	84	12,071	12,552	30,608	15,891	3,367	49,866	n/a	6,531	13,980	17,942	38,453	62,418	-25,901	1,477,208	1,401,702	105%	5,641,365	905,627	375,633	195,948
June	0	505	0	505	12,729	3,053	486	64	16,332	16,837	18,613	9,037	3,807	31,457	n/a	4,827	17,302	-1,027	21,102	48,294	-4,265	1,472,943	1,401,702	105%	5,641,365	902,063	375,309	195,571
July	0	691	0	691	12,884	4,024	492	59	17,459	18,150	19,861	7,307	2,793	29,961	n/a	3,938	14,384	18,324	36,646	48,111	-18,496	1,454,447	1,401,702	104%	5,641,365	890,789	371,386	192,272
August																												
September																												
October																												
November																												
December																												
YTD Total	2,665	4,974	0	7,639	84,028	22,307	3,242	531	110,108	117,747	252,170	89,871	95,996	438,037	0	37,120	118,064	59,109	214,293	555,784	-96,546	1,454,447	1,401,702	104%	5,641,365	890,789	371,386	192,272

¹ Enrollments via data sharing between the IOUs.

² Enrollments via data sharing between departments and/or programs within the utility.

³ Enrollments via data sharing with programs outside the IOU that serve low-income customers.

⁴ PG&E counts attrition due to no response in the Failed PEV and Failed Recertification columns, respectively.

⁵ Includes customers who closed their accounts, requested to be removed, or were otherwise ineligible for the program.

⁶ Data represents total residential households.

⁷ Penetration Rate and Enrollment Rate are the same value.

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

CARE Program Table 3A - Post-Enrollment Verification Results (Model)

Pacific Gas and Electric Company

Through July 31, 2022

Month	Total CARE Households Enrolled	Households Requested to Verify	% of CARE Enrolled Requested to Verify Total	CARE Households De-enrolled (Due to no response)	CARE Households De-enrolled (Verified as Ineligible) ¹	Total Households De-enrolled ²	% De-enrolled through Post Enrollment Verification	% of Total CARE Households De-enrolled
January	1,536,454	4,411	0.3%	3,387	234	3,621	82.1%	0.2%
February	1,527,890	5,264	0.3%	4,222	236	4,458	84.7%	0.3%
March	1,507,820	4,998	0.3%	3,839	309	4,148	83.0%	0.3%
April	1,503,109	3,833	0.3%	3,079	157	3,236	84.4%	0.2%
May	1,477,208	4,162	0.3%	3,376	165	3,541	85.1%	0.2%
June	1,472,943	4,355	0.3%					
July	1,454,447	4,306	0.3%					
August								
September								
October								
November								
December								
YTD Total	1,454,447	31,329	2.2%	17,903	1,101	19,004	83.8%	1.3%

¹ Includes customers verified as over income or who requested to be de-enrolled.

² Verification results are tied to the month initiated. Therefore, verification results may be pending due to the time permitted for a participant to respond.

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

CARE Table 3B Post-Enrollment Verification Results (Electric only High Usage)

Pacific Gas and Electric Company

Through July 31, 2022

Month	Total CARE Households Enrolled	Households Requested to Verify ¹	% of CARE Enrolled Requested to Verify Total	CARE Households De-enrolled (Due to no response)	CARE Households De-enrolled (Verified as Ineligible) ²	Total Households De-enrolled ³	% De-enrolled through Post Enrollment Verification	% of Total CARE Households De-enrolled
January	1,536,454	1,004	0.1%	857	34	891	88.7%	0.1%
February	1,527,890	1,292	0.1%	1,149	51	1,200	92.9%	0.1%
March	1,507,820	3,236	0.2%	2,822	119	2,941	90.9%	0.2%
April	1,503,109	2,491	0.2%	2,185	79	2,264	90.9%	0.2%
May	1,477,208	852	0.1%	728	36	764	89.7%	0.1%
June	1,472,943	813	0.1%					
July	1,454,447	1,882	0.1%					
August								
September								
October								
November								
December								
YTD Total	1,454,447	11,570	0.8%	7,741	319	8,060	90.8%	0.6%

¹ Includes all participants who were selected for high usage verification process.

² Includes customers verified as over income, who requested to be de-enrolled, did not reduce usage, or did not agree to be weatherized.

³ Verification results are tied to the month initiated and the high usage verification process allows customers 90 days to respond to the verification process. Each utility may have a different de-enrollment date due to billing cycle or other contributing factors.

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

CARE Program Table 4 - Enrollment by County
Pacific Gas and Electric Company
Through July 31, 2022

County	Estimated Eligible Households ¹			Total Households Enrolled ²			Enrollment Rate ³		
	Urban	Rural	Total	Urban	Rural	Total	Urban	Rural	Total
ALAMEDA	114,857	3	114,860	122,270	1	122,271	106%	34%	106%
ALPINE	0	114	114	0	12	12	n/a	11%	11%
AMADOR	1	5,226	5,227	0	4,314	4,314	0%	83%	83%
BUTTE	21,373	11,976	33,349	19,512	11,768	31,280	91%	98%	94%
CALAVERAS	9	7,655	7,664	14	5,259	5,273	157%	69%	69%
COLUSA	12	2,183	2,195	5	3,440	3,445	41%	158%	157%
CONTRA COSTA	76,638	1	76,639	94,208	0	94,208	123%	0%	123%
EL DORADO	7,609	6,489	14,098	5,873	5,723	11,596	77%	88%	82%
FRESNO	123,228	170	123,398	155,535	87	155,622	126%	51%	126%
GLENN	0	3,508	3,508	0	4,691	4,691	n/a	134%	134%
HUMBOLDT	0	19,759	19,759	0	17,564	17,564	n/a	89%	89%
KERN	37,923	59,404	97,327	50,410	70,140	120,550	133%	118%	124%
KINGS	87	7,582	7,669	131	10,130	10,261	150%	134%	134%
LAKE	0	14,205	14,205	0	12,379	12,379	n/a	87%	87%
LASSEN	0	250	250	0	156	156	n/a	62%	62%
MADERA	11,899	4,688	16,587	18,356	5,820	24,176	154%	124%	146%
MARIN	16,239	0	16,239	14,055	0	14,055	87%	n/a	87%
MARIPOSA	29	3,627	3,656	19	2,259	2,278	66%	62%	62%
MENDOCINO	22	14,654	14,676	1	10,133	10,134	5%	69%	69%
MERCED	17,940	17,721	35,661	20,139	21,648	41,787	112%	122%	117%
MONTEREY	34,633	4,633	39,265	39,125	6,221	45,346	113%	134%	115%
NAPA	11,198	0	11,198	11,482	0	11,482	103%	0%	103%
NEVADA	6	10,447	10,453	0	9,388	9,388	0%	90%	90%
PLACER	19,435	8,860	28,295	13,846	8,068	21,914	71%	91%	77%
PLUMAS	104	2,498	2,602	8	1,515	1,523	8%	61%	59%
SACRAMENTO	123,014	0	123,014	91,176	0	91,176	74%	n/a	74%
SAN BENITO	85	4,536	4,620	81	5,677	5,758	96%	125%	125%
SAN BERNARDINO	40	256	295	21	240	261	53%	94%	88%
SAN FRANCISCO	64,494	0	64,494	51,235	0	51,235	79%	n/a	79%
SAN JOAQUIN	75,102	8,030	83,133	81,683	9,415	91,098	109%	117%	110%
SAN LUIS OBISPO	11,139	16,125	27,264	6,128	15,675	21,803	55%	97%	80%
SAN MATEO	40,074	0	40,074	37,271	0	37,271	93%	n/a	93%
SANTA BARBARA	14,604	1,182	15,786	21,126	923	22,049	145%	78%	140%
SANTA CLARA	91,994	3,684	95,677	109,459	3,211	112,670	119%	87%	118%
SANTA CRUZ	20,863	7	20,869	19,675	1	19,676	94%	15%	94%
SHASTA	10,225	10,661	20,886	9,584	8,421	18,005	94%	79%	86%
SIERRA	8	360	368	1	114	115	12%	32%	31%
SISKIYOU	0	16	16	0	9	9	n/a	58%	58%
SOLANO	36,064	0	36,064	45,735	0	45,735	127%	n/a	127%
SONOMA	43,522	2,641	46,163	40,123	2,793	42,916	92%	106%	93%
STANISLAUS	29,585	25,973	55,558	22,598	22,114	44,712	76%	85%	80%
SUTTER	11,554	0	11,555	13,157	0	13,157	114%	0%	114%
TEHAMA	11	9,258	9,269	4	11,016	11,020	38%	119%	119%
TRINITY	0	556	556	0	268	268	n/a	48%	48%
TULARE	536	6,648	7,184	358	9,946	10,304	67%	150%	143%
TUOLUMNE	0	8,977	8,977	0	6,823	6,823	n/a	76%	76%
YOLO	21,107	1	21,108	21,234	1	21,235	101%	185%	101%
YUBA	9,765	113	9,878	11,341	105	11,446	116%	93%	116%
Total	1,097,025	304,677	1,401,702	1,146,979	307,468	1,454,447	105%	101%	104%

¹ As reflected in filing A.19-11-003, et al., Annual CARE Eligibility Estimates filed February 14, 2022.

² Total Households Enrolled includes submeter tenants.

³ Penetration Rate and Enrollment Rate are the same value.

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

**CARE Program Table 5 - Recertification Results
Pacific Gas and Electric Company
Through July 31, 2022**

Month	Total CARE Households	Households Requested to Recertify	% of Households Total (C/B)	Households Recertified ¹	Households De-enrolled ²	Recertification Rate % (E/C)	% of Total Households De-enrolled (F/B)
January	1,536,454	38,218	2.5%	21,668	16,550	56.7%	1.1%
February	1,527,890	33,516	2.2%	19,536	13,980	58.3%	0.9%
March	1,507,820	39,919	2.6%	22,617	17,302	56.7%	1.1%
April	1,503,109	27,881	1.9%	13,497	14,384	48.4%	1.0%
May	1,477,208	9,934	0.7%				
June	1,472,943	10,337	0.7%				
July	1,454,447	10,049	0.7%				
August							
September							
October							
November							
December							
YTD	1,454,447	169,854	11.7%	77,318	62,216	55.4%	4.28%

¹ Recertification results are tied to the month initiated and the recertification process allows customers 90 days to respond to the recertification request. Results may be pending due to the time permitted for a participant to respond.

² Includes customers who did not respond or who requested to be de-enrolled.

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

CARE Program Table 6 - Capitation Contractors¹
Pacific Gas and Electric Company
Through July 31, 2022

Contractor	Contractor Type (Check one or more if applicable)				Total Enrollments	
	Private	CBO	WMDVBE	LIHEAP	Current Month	Year-to-Date
Amador-Tuolumne Community Action Agency		x		x	2	12
Arriba Juntos		x			0	0
Breathe California		x			0	0
Catholic Daisies of Fresno		x			0	1
Central Coast Energy Services Inc		x		x	9	136
Cesar A Moncada DBA Moncada Outreach		x			12	154
Child Abuse Prevention Council of San Joaquin County		x			0	0
Community Action Marin		x		x	0	0
Community Action Partnership of Madera County		x		x	3	20
Community Resource Project Inc		x		x	30	127
El Puente Comunitario		x			0	1
Human Investment Project Housing Inc (HIP)		x			0	0
Independent Living Center of Kern County Inc		x			0	2
Interfaith Food Bank & Thrift Store of Amador County		x			0	0
KidsFirst		x			0	0
Kings Community Action Organization Inc		x		x	0	0
Merced County Community Action Agency		x		x	0	11
National Asian American Coalition		x			0	0
North Coast Energy Services, Inc		x			2	57
Resources for Independence Central Valley		x			0	0
Sacred Heart Community Service		x		x	1	10
UpValley Family Centers		x			0	0
Valley Clean Air		x			0	0
West Valley Community Services		x			0	0
Total Enrollments					59	531

¹ All capitation contractors with current contracts are listed regardless of whether they have signed up customers or submitted invoices this year.

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

CARE Program Table 7 - Expenditures for Pilots and Studies
Pacific Gas and Electric Company
Through July 31, 2022

2022	Authorized 2021-2026 Budget			Current Month Expenses			Year to Date Expenses			Cycle to Date Expenses			% of Budget Expended		
	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total
Pilots															
CARE Outbound Calling Pilot	\$ 64,000	\$ 16,000	\$ 80,000	\$ 10,903	\$ 2,726	\$ 13,629	\$ 26,734	\$ 6,684	\$ 33,418	\$ 26,734	\$ 6,684	\$ 33,418	42%	42%	42%
Total Pilots	\$64,000	\$16,000	\$80,000	\$10,903	\$2,726	\$13,629	\$26,734	\$6,684	\$33,418	\$26,734	\$6,684	\$33,418	42%	42%	42%
Studies															
Joint IOU - 2022 Low Income Needs Assessment (LINA) Study	\$60,000	\$15,000	\$ 75,000	\$ 2,400	\$ 600	\$ 3,000	\$ 25,746	\$ 6,436	\$ 32,182	\$ 48,744	\$ 12,186	\$ 60,930	81%	81%	81%
Joint IOU - 2025 Low Income Needs Assessment (LINA) Study	\$60,000	\$15,000	\$ 75,000			\$ -			\$ -			\$ -	0%	0%	0%
Joint IOU - 2028 Low Income Needs Assessment (LINA) Study	\$60,000	\$15,000	\$ 75,000			\$ -			\$ -			\$ -	0%	0%	0%
Joint IOU - Statewide CARE-ESA Categorical Study	\$18,000	\$4,500	\$ 22,500			\$ -			\$ -			\$ -	0%	0%	0%
Total Studies	\$198,000	\$49,500	\$247,500	\$2,400	\$600	\$3,000	\$25,746	\$6,436	\$32,182	\$48,744	\$12,186	\$60,930	25%	25%	25%

NOTE: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

**CARE Program Table 8 - CARE and Disadvantaged Communities Enrollment Rate for Zip Codes
Pacific Gas and Electric Company
Through July 31, 2022**

Total CARE Households Enrolled				
Month	CARE Enrollment Rate for Zip Codes that have 10% or more disconnections [1]	CARE Enrollment Rate for Zip Codes in High Poverty (Income Less than 100% FPG) [2]	CARE Enrollment Rate for Zip Codes in High Poverty (with 70% or Less CARE Penetration)	CARE Enrollment Rate for DAC (Zip/Census Tract) Codes in High Poverty (with 70% or Less CARE Enrollment Rate) [3]
January	n/a	n/a	n/a	n/a
February	n/a	n/a	n/a	n/a
March	n/a	n/a	n/a	n/a
April	n/a	n/a	n/a	n/a
May	n/a	n/a	n/a	n/a
June	n/a	105%	35%	39%
July	n/a	104%	34%	38%
August				
September				
October				
November				
December				

Note:

Data was not available prior to June 2022

Penetration Rate and Enrollment Rate are the same value.

[1] Disconnection Rates are based on the previous year. PG&E did not perform any disconnections in 2021.

[2] Includes zip codes with >25% of customers with incomes less than 100% FPG.

[3] DACs are defined at the census tract level. Corresponding zip codes are provided for the purpose of this table; however, the entire zip code listed may not be considered a DAC.

Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

**CARE Program Table 8A - CARE Top 10 Lowest Enrollment Rates in High Disconnection, High Poverty,
and DAC Communities by Zip Code
Pacific Gas and Electric Company
Through July 31, 2022**

ZIP	Top 10 Lowest CARE Enrollment Rate for Zip Codes that have 10% or more Disconnections [1]
ZIP00001	n/a
ZIP00002	n/a
ZIP00003	n/a
ZIP00004	n/a
ZIP00005	n/a
ZIP00006	n/a
ZIP00007	n/a
ZIP00008	n/a
ZIP00009	n/a
ZIP00010	n/a

ZIP	Top 10 Lowest CARE Enrollment Rate for Zip Codes in High Poverty (Income Less than 100% FPG) [2]
95211	0%
93628	5%
95981	12%
94720	13%
96125	15%
95486	19%
95452	21%
94704	24%
95552	25%
93405	29%

ZIP	Top 10 Lowest CARE Enrollment Rate for Zip Codes in DAC [3]
95814	38%
95824	72%
95815	73%
95652	82%
95202	83%
95422	85%
93206	86%
93701	87%
95965	91%
93721	91%

Notes:

Zip codes with fewer than 100 customers are excluded for privacy reasons.

[1] Disconnection Rates are based on the previous year. PG&E did not perform any disconnections in 2021.

[2] Includes zip codes with >25% of customers with incomes less than 100% FPG.

[3] DACs are defined at the census tract level. Corresponding zip codes are provided for the purpose of this table; however, the entire zip code listed may not be considered a DAC.

**FERA Program Table 1 - Program Expenses
Pacific Gas and Electric Company
Through July 31, 2022**

	Authorized Budget [1][2]	Current Month Expenses [2]	Year to Date Expenses [2]	% of Budget Spent YTD
FERA Program:	Electric	Electric	Electric	Electric
Outreach	\$ 2,575,100	\$ 259,898	\$ 1,569,477	61%
Processing / Certification Re-certification	\$ 55,400	\$ 699	\$ 3,552	6%
Post Enrollment Verification	\$ 81,500	\$ -	\$ -	0%
IT Programming	\$ -	\$ -	\$ -	0%
Pilot(s)	\$ -	\$ -	\$ -	0%
Studies	\$ -	\$ -	\$ -	0%
Regulatory Compliance	\$ 28,700	\$ -	\$ -	0%
General Administration	\$ 53,700	\$ 2,008	\$ 30,612	57%
CPUC Energy Division	\$ -	\$ -	\$ -	0%
SUBTOTAL MANAGEMENT COSTS	\$ 2,794,400	\$ 262,604	\$ 1,603,641	57%
FERA Rate Discount	\$ 12,898,000	\$ 1,922,613	\$ 9,338,658	72%
TOTAL PROGRAM COSTS & CUSTOMER DISCOUNTS	\$ 15,692,400	\$ 2,185,217	\$ 10,942,299	70%
Indirect Costs		\$ -	\$ -	

[1] Authorized Budget: Approved in D.21-06-015 from January 1, 2021 to December 31, 2026.

[2] 2022 authorized budget includes \$505 for Benefit Burdens as approved in D.20-12-005. Actual employee benefit burden costs have been included in the program monthly and YTD expenses.

NOTE: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

FERA Program Table 2 - Enrollment, Recertification, Attrition, & Penetration
Pacific Gas and Electric Company
Through July 31, 2022

	New Enrollment										Recertification				Attrition (Drop Offs)					Enrollment		Total FERA Participants	Estimated FERA Eligible	Enrollment ⁵ Rate % (W/X)
	Automatic Enrollment				Self-Certification (Income or Categorical)					Total New Enrollment (E+J)	Scheduled	Non-Scheduled (Duplicates)	Automatic	Total Recertification (L+M+N)	No Response ⁴	Failed PEV	Failed Recertification	Other	Total Attrition (P+Q+R+S)	Gross (K+O)	Net Adjusted (K-T)			
	Inter-Utility ¹	Intra-Utility ²	Leveraging ³	Combined (B+C+D)	Online	Paper	Phone	Capitation	Combined (F+G+H+I)															
January	0	0	0	0	1,680	348	19	0	2,047	2,047	773	177	0	950	n/a	0	740	369	1,109	2,997	938	39,800	174,219	23%
February	0	0	0	0	658	290	12	1	961	961	1,636	161	0	1,797	n/a	0	846	226	1,072	2,758	-111	39,689	174,219	23%
March	0	0	0	0	1,092	246	13	0	1,351	1,351	1,252	148	0	1,400	n/a	0	1,096	37	1,133	2,751	218	39,907	174,219	23%
April	0	0	0	0	456	217	15	0	688	688	783	148	0	931	n/a	0	858	7	865	1,619	-177	39,730	174,219	23%
May	0	0	0	0	421	285	17	1	724	724	907	215	0	1,122	n/a	0	957	219	1,176	1,846	-452	39,278	174,219	23%
June	0	0	0	0	720	185	21	0	926	926	801	178	0	979	n/a	0	2,455	-1,199	1,256	1,905	-330	38,948	174,219	22%
July	0	0	0	0	723	240	25	1	989	989	510	140	0	650	n/a	0	2,007	1,287	3,294	1,639	-2,305	36,643	174,219	21%
August																								
September																								
October																								
November																								
December																								
YTD Total	0	0	0	0	5,750	1,811	122	3	7,686	7,686	6,662	1,167	0	7,829	0	0	8,959	946	9,905	15,515	-2,219	36,643	174,219	21%

¹ Enrollments via data sharing between the IOUs.
² Enrollments via data sharing between departments and/or programs within the utility.
³ Enrollments via data sharing with programs outside the IOU that serve low-income customers.
⁴ PG&E counts attrition due to no response in the Failed PEV and Failed Recertification columns, respectively.
⁵ Penetration Rate and Enrollment Rate are the same value.

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

FERA Program Table 3A - Post-Enrollment Verification Results (Model)
Pacific Gas and Electric Company
Through July 31, 2022

Month	Total FERA Households Enrolled	Households Requested to Verify	% of FERA Enrolled Requested to Verify Total	FERA Households De-enrolled (Due to no response)	FERA Households De-enrolled (Verified as Ineligible)	Total Households De-enrolled	% De-enrolled through Post Enrollment Verification	% of Total FERA Households De-enrolled
January	39,800	0	n/a	0	0	0	n/a	n/a
February	39,689	0	n/a	0	0	0	n/a	n/a
March	39,907	0	n/a	0	0	0	n/a	n/a
April	39,730	0	n/a	0	0	0	n/a	n/a
May	39,278	0	n/a	0	0	0	n/a	n/a
June	38,948	0	n/a	0	0	0	n/a	n/a
July	36,643	0	n/a	0	0	0	n/a	n/a
August								
September								
October								
November								
December								
YTD Total	36,643	0	0.0%	0	0	0	0.0%	0.0%

Note: PG&E will begin FERA PEV in 2022.

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

FERA Table 3B Post-Enrollment Verification Results (Electric only High Usage)
Pacific Gas and Electric Company
Through July 31, 2022

Month	Total FERA Households Enrolled	Households Requested to Verify	% of FERA Enrolled Requested to Verify Total	FERA Households De-enrolled (Due to no response)	FERA Households De-enrolled (Verified as Ineligible)	Total Households De-enrolled	% De-enrolled through Post Enrollment Verification	% of Total FERA Households De-enrolled
January	39,800	0	n/a	0	0	0	n/a	n/a
February	39,689	0	n/a	0	0	0	n/a	n/a
March	39,907	0	n/a	0	0	0	n/a	n/a
April	39,730	0	n/a	0	0	0	n/a	n/a
May	39,278	0	n/a	0	0	0	n/a	n/a
June	38,948	0	n/a	0	0	0	n/a	n/a
July	36,643	0	n/a	0	0	0	n/a	n/a
August								
September								
October								
November								
December								
YTD Total	36,643	0	0.0%	0	0	0	0.0%	0.0%

Note: PG&E will begin FERA PEV in 2022.

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

FERA Program Table 4 - Enrollment by County
Pacific Gas and Electric Company
Through July 31, 2022

County	Estimated Eligible Households ¹			Total Households Enrolled ²			Enrollment Rate		
	Urban	Rural	Total	Urban	Rural	Total	Urban	Rural	Total
ALAMEDA	14,249	0	14,249	3,499	0	3,499	25%	0%	25%
ALPINE	0	6	6	0	0	0	n/a	0%	0%
AMADOR	0	453	453	0	139	139	0%	31%	31%
BUTTE	2,228	1,139	3,366	416	184	600	19%	16%	18%
CALAVERAS	1	752	753	1	157	158	112%	21%	21%
COLUSA	3	638	640	0	79	79	0%	12%	12%
CONTRA COSTA	13,437	0	13,437	3,442	0	3,442	26%	0%	26%
EL DORADO	854	677	1,531	328	215	543	38%	32%	35%
FRESNO	16,482	21	16,504	3,472	4	3,476	21%	19%	21%
GLENN	0	803	804	0	93	93	0%	12%	12%
HUMBOLDT	0	1,693	1,693	0	400	400	n/a	24%	24%
KERN	5,243	9,173	14,416	1,319	799	2,118	25%	9%	15%
KINGS	18	1,592	1,610	2	229	231	11%	14%	14%
LAKE	0	1,168	1,168	0	241	241	n/a	21%	21%
LASSEN	0	15	15	0	1	1	n/a	7%	7%
MADERA	2,530	999	3,529	378	123	501	15%	12%	14%
MARIN	1,641	0	1,641	428	0	428	26%	n/a	26%
MARIPOSA	2	261	263	1	52	53	48%	20%	20%
MENDOCINO	2	1,226	1,228	0	205	205	0%	17%	17%
MERCED	2,798	2,613	5,412	374	502	876	13%	19%	16%
MONTEREY	6,949	925	7,874	836	116	952	12%	13%	12%
NAPA	2,241	0	2,241	332	0	332	15%	0%	15%
NEVADA	0	767	768	0	273	273	0%	36%	36%
PLACER	1,155	1,049	2,204	493	314	807	43%	30%	37%
PLUMAS	6	136	141	0	42	42	0%	31%	30%
SACRAMENTO	58	0	58	10	0	10	17%	n/a	17%
SAN BENITO	17	977	993	6	278	284	36%	28%	29%
SAN BERNARDINO	0	0	0	0	0	0	n/a	n/a	n/a
SAN FRANCISCO	6,041	0	6,041	1,285	0	1,285	21%	n/a	21%
SAN JOAQUIN	11,168	1,010	12,179	2,594	392	2,986	23%	39%	25%
SAN LUIS OBISPO	1,556	2,250	3,806	165	422	587	11%	19%	15%
SAN MATEO	6,534	0	6,534	1,472	0	1,472	23%	n/a	23%
SANTA BARBARA	4,191	339	4,530	318	25	343	8%	7%	8%
SANTA CLARA	15,033	638	15,671	3,709	158	3,867	25%	25%	25%
SANTA CRUZ	2,783	1	2,784	468	0	468	17%	0%	17%
SHASTA	550	672	1,221	145	160	305	26%	24%	25%
SIERRA	0	12	12	0	4	4	0%	34%	34%
SISKIYOU	0	1	1	0	0	0	n/a	0%	0%
SOLANO	6,974	0	6,974	1,775	0	1,775	25%	n/a	25%
SONOMA	5,380	364	5,743	1,269	98	1,367	24%	27%	24%
STANISLAUS	6	1,304	1,310	1	307	308	16%	24%	24%
SUTTER	2,060	0	2,060	427	0	427	21%	0%	21%
TEHAMA	2	1,587	1,588	2	254	256	130%	16%	16%
TRINITY	0	64	64	0	0	0	n/a	0%	0%
TULARE	104	1,288	1,391	7	117	124	7%	9%	9%
TUOLUMNE	0	740	740	0	198	198	n/a	27%	27%
YOLO	2,964	0	2,964	718	0	718	24%	0%	24%
YUBA	1,591	15	1,606	365	5	370	23%	33%	23%
Total	136,852	37,367	174,219	30,057	6,586	36,643	22%	18%	21%

¹ Updated February 2022 based on information from U.S. Department of Health and Human Services, and as reflected for CARE in filing A.19-11-003, et al., Annual CARE Eligibility Estimates filed February 14, 2022.

² Total Households Enrolled does not include submeter tenants.

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

**FERA Program Table 5 - Recertification Results
Pacific Gas and Electric Company
Through July 31, 2022**

Month	Total FERA Households	Households Requested to Recertify	% of Households Total (C/B)	Households Recertified ¹	Households De-enrolled	Recertification Rate % (E/C)	% of Total Households De-enrolled (F/B)
January	39,800	1,343	3.4%	485	858	36.1%	2.2%
February	39,689	1,471	3.7%	514	957	34.9%	2.4%
March	39,907	3,669	9.2%	1,214	2,455	33.1%	6.2%
April	39,730	2,860	7.2%	853	2,007	29.8%	5.1%
May	39,278	1,485	3.8%				
June	38,948	1,413	3.6%				
July	36,643	1,545	4.2%				
August							
September							
October							
November							
December							
YTD	36,643	13,786	37.6%	3,066	6,277	32.8%	17.1%

¹ Recertification results are tied to the month initiated and the recertification process allows customers 90 days to respond to the recertification request. Results may be pending due to the time permitted for a participant to respond.

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

FERA Program Table 6 - Capitation Contractors¹
Pacific Gas and Electric Company
Through July 31, 2022

Contractor	Contractor Type (Check one or more if applicable)				Total Enrollments	
	Private	CBO	WMDVBE	LIHEAP	Current Month	Year-to-Date
Amador-Tuolumne Community Action Agency		x		x	0	0
Arriba Juntos		x			0	0
Breathe California		x			0	0
Catholic Daisies of Fresno		x			0	0
Central Coast Energy Services Inc		x		x	0	0
Cesar A Moncada DBA Moncada Outreach		x			1	3
Child Abuse Prevention Council of San Joaquin County		x			0	0
Community Action Marin		x		x	0	0
Community Action Partnership of Madera County		x		x	0	0
Community Resource Project Inc		x		x	0	0
El Puente Comunitario		x			0	0
Human Investment Project Housing Inc (HIP)		x			0	0
Independent Living Center of Kern County Inc		x			0	0
Interfaith Food Bank & Thrift Store of Amador County		x			0	0
KidsFirst		x			0	0
Kings Community Action Organization Inc		x		x	0	0
Merced County Community Action Agency		x		x	0	0
National Asian American Coalition		x			0	0
North Coast Energy Services, Inc		x			0	0
Resources for Independence Central Valley		x			0	0
Sacred Heart Community Service		x		x	0	0
UpValley Family Centers		x			0	0
Valley Clean Air		x			0	0
West Valley Community Services		x			0	0
Total Enrollments					1	2

¹ All capitation contractors with current contracts are listed regardless of whether they have signed up customers or submitted invoices this year.

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.