

**BEFORE THE PUBLIC UTILITIES COMMISSION  
OF THE STATE OF CALIFORNIA**

Application of Pacific Gas and Electric Company  
for Approval of Energy Savings Assistance and  
California Alternate Rates for Energy Programs and  
Budgets for 2021-2026 Program Years. (U39M)

And Related Matters.

Application 19-11-003  
(Filed November 22, 2019)

Application 19-11-004  
Application 19-11-005  
Application 19-11-006  
Application 19-11-007

**MONTHLY REPORT OF SAN DIEGO GAS & ELECTRIC COMPANY (U 902 M) ON  
LOW INCOME ASSISTANCE PROGRAMS FOR JUNE 2022**

Siobhán E. Murillo

Attorney for:

**SAN DIEGO GAS & ELECTRIC COMPANY**

8330 Century Park Court, CP32D

San Diego, CA 92123-1530

Telephone: (858) 636-4721

Facsimile: (619) 699-5027

Email: smurill1@sdge.com

July 21, 2022

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The purpose of this report is to consolidate activity for the California Alternate Rates for Energy (CARE) Program, Family Electric Rate Assistance (FERA) Program, and Energy Savings Assistance (ESA) Program, and provide the California Public Utilities Commission's (Commission or CPUC) Energy Division with information to assist in analyzing the low income programs. This is the sixth monthly report for program year (PY) 2022, and presents year-to-date CARE, FERA, and ESA Program results and expenditures through June 30, 2022, for San Diego Gas & Electric Company.

Respectfully Submitted

/s/ Siobhán E. Murillo

Siobhán E. Murillo

Attorney for:

**SAN DIEGO GAS & ELECTRIC COMPANY**

8330 Century Park Court, CP32D

San Diego, CA 92123-1530

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**San Diego Gas & Electric Company**

**Energy Savings Assistance (ESA) Program,**

**California Alternate Rates for Energy (CARE)**

**Program,**

**And**

**Family Electric Rate Assistance (FERA) Program**

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## LOW INCOME ASSISTANCE PROGRAMS MONTHLY REPORT

On June 3, 2021, the California Public Utilities Commission (Commission) voted and unanimously approved, with modifications, the *Decision on Large Investor-Owned Utilities' and Marin Clean Energy's California Alternate Rates for Energy (CARE), Energy Savings Assistance (ESA), and Family Electric Rates for Energy (FERA) Program Applications for Program Years 2021-2026*, which authorized budgets and goals effective July 1, 2021.<sup>1</sup> For the 2022 program year, the authorized program year budgets and homes treated goals in this monthly report reflect those authorized by the Commission in Decision (D.) 21-06-015.<sup>2</sup> Starting in 2022, the statewide electric investor-owned utilities (IOUs) are including monthly FERA updates regarding expenditures, penetration rates, and outreach in compliance with D.21-06-015.<sup>3</sup>

### 1. ESA PROGRAM EXECUTIVE SUMMARY

#### 1.1. ESA Program Overview

The ESA Program offers no-cost weatherization services, energy efficient lighting, energy efficient appliances, energy education, and other services to income-qualified customers to reduce energy consumption and costs, while improving health, comfort, and safety. To qualify for the ESA Program, a residential customer's household income must be at, or below, 200% of Federal Poverty Guidelines (FPG) as set forth by the Commission in D.05-10-044.<sup>4</sup> In addition, the ESA Program is available to all housing types regardless of whether they rent or own and is currently comprised of two programs/initiatives: (1) the ESA Main Program for

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<sup>1</sup> D.21-06-015 at 472, Ordering Paragraph (OP) 3, and at 490 – 491, OP 82.

<sup>2</sup> *Id.*

<sup>3</sup> Pursuant to D.21-06-015, SDG&E will file monthly FERA reports, combined with this report. *See* D.21-06-015 at 435.

<sup>4</sup> Pursuant to D.12-08-044, by April 1 of each year, the Energy Division issues the update to the income guidelines for the CARE, ESA, and FERA programs effective June 1 of that year through May 31 of the following year.

single family (SF) homes, mobile homes (MH), and multifamily (MF) in-unit, and (2) the ESA Common Areas Measure (CAM) initiative for common areas of multifamily properties. In addition, as a result of D.21-06-015, SDG&E will begin efforts for the new ESA Pilot Plus and Pilot Deep Program (Pilot). This monthly report reflects program updates for the current ESA Program design and will be revised in subsequent reports as the new design is implemented.

**1.1.1. Provide a summary of the ESA Program elements as approved in D.21-06-015.**

**Energy Savings Assistance Main Program**

The ESA Main Program provides no-cost energy savings measures to income qualified customers in single-family, mobile homes, and in-units for multifamily properties. The table below provides a summary of the year-to-date activity:

<b>ESA Main Program Summary for 2022</b>			
	<b>Authorized / Forecasted Planning Assumptions<sup>5</sup></b>	<b>Actual to Date</b>	<b>%</b>
Budget <sup>6</sup>	\$ 24,305,647	\$6,285,298	26%
Homes Treated <sup>7</sup>	13,760	4,739	34%
kWh Saved	2,955,161	469,676	16%
kW Demand Reduced	428	61	14%
Therms Saved	127,171	8,426	7%
GHG Emissions Reduced (Tons)	N/A	308	N/A

### **Energy Savings Assistance Multifamily Common Area Measure Initiative**

The ESA Multifamily CAM initiative offers income qualified deed-restricted multifamily property owners natural gas and electric weatherization services, energy efficient lighting, energy efficient appliances, and other services at no cost. The table below provides a summary of the year-to-date activity:

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<sup>5</sup> See D.21-06-015, Attachment 1, Tables 5, 6, 7, and 11. Note, however, that footnotes 1 – 3 of Attachment 1 state that the budget, treatment goals/targets, and energy savings goals provided in the applicable tables are inclusive of the entire ESA portfolio, including Main ESA, MF in-unit, MF CAM, and MFWB. Despite these footnotes, SDG&E interprets the Decision as excluding program year 2022 ESA CAM from the budget, treatment goals, and savings goals. The Decision at page 369 states, “[the] ESA CAM carry-forward amount will supplement the IOU approved multifamily budgets for the remainder of PY 2021 and 2022 for the continuation of ESA CAM services.” SDG&E interprets this as excluding ESA CAM from the ESA Main Program summary numbers. Additionally, SDG&E does not believe the Commission intended to further reduce the ESA Main Program budget. See Table 2 of SDG&E Advice Letter 3820-E/3004-G for 2022 MF CAM budgets and property treatment targets, which was approved by the Commission’s Energy Division on September 24, 2021.

<sup>6</sup> The Budget figures provided herein exclude the budget for the ESA Pilot Plus and ESA Pilot Deep Program.

<sup>7</sup> Total homes treated reflects enrollments that have been invoiced and paid, for the ESA Program year-to-date.

<b>ESA MF CAM Program Summary for 2022</b>			
	<b>Authorized / Forecasted Planning Assumptions<sup>8</sup></b>	<b>Actual to Date</b>	<b>%</b>
Budget	\$ 1,600,000	\$ 347,295	22%
Properties Treated	40	5	13%
kWh Saved	N/A	16,360	N/A
kW Demand Reduced	N/A	3	N/A
Therms Saved	N/A	(37)	N/A

### **Energy Savings Assistance Pilot Plus and Pilot Deep Program**

The ESA Pilot Plus and Pilot Deep Program (Pilot) is the Commission's approved Energy Division Staff Proposal to yield deeper home energy savings with energy savings targets expected between 5% to 50%. The Pilot provides more advanced energy savings measures tailored to customer needs that complement and build upon the ESA Main Program measure packages. The Pilot Plus package will provide and/or replace certain equipment and appliances plus load shifting and electrification measures that should reduce annual energy usage by 5 to 15%. The Pilot Deep package will offer more advanced measures that should reduce annual energy usage by 15 to 50%.

On November 19, 2021, SDG&E filed Advice Letter 3897-E/3037-G, which provided details regarding the Pilot workshop held in September 2021 and SDG&E's Pilot implementation plan. SDG&E's Advice Letter was approved on January 12, 2022. Pursuant to Ordering Paragraph 42 of D.21-06-15, the Pilot program must be launched by the beginning of the third quarter of 2022.

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<sup>8</sup> See Table 2 of SDG&E Advice Letter 3820-E/3004-G for 2022 MF CAM budgets and property treatment targets, which was approved by the Commission's Energy Division via disposition letter dated September 24, 2021.



The Pilot Plus and Pilot Deep RFP closed on April 20, 2022, at which time scoring began. Scoring was ongoing from April 21 through May 20, 2022. SDG&E's solicitation did not receive a sufficient number of responsive proposals based on the qualifications, requirements, and/or scores. Based on the scoring criteria and proposal responsiveness, SDG&E evaluated the responses and determined not to advance the submitted proposals to the interview step.

On June 23, 2022, pursuant to Commission Rule 16.6, SDG&E submitted a request for extension of time to comply with Ordering Paragraph (OP) 42 and Attachment 2 of D.21-06-015 from the beginning of the third quarter of 2022, to the end of the second quarter of 2023. OP 42 and Attachment 2 of D.21-06-015 direct the IOUs to implement and launch the Staff Proposal for the Energy Savings Assistance (ESA) Program design concept on a pilot basis; the Pilot Plus and Pilot Deep by the beginning of the third quarter of 2022. Executive Director Peterson subsequently granted SDG&E's request for extension of time to comply on June 30, 2022.

As such, SDG&E plans to move forward with modifying the solicitation to align with Southern California Edison Company's and Southern California Gas Company's (SCE/SCG) program implementation plan as approved in their respective advice letters.<sup>9</sup> SDG&E selected this option because it provides the bidders with a definitive implementation plan, already approved by the Energy Division, thus effectively facilitating the proposal development process. SDG&E appreciates and understands the importance of implementing the proposed pilot, and this option allows for the most expedited process that is also open to all interested bidders, as required by D.21-06-015. SDG&E believes this option is the most beneficial to ratepayers

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<sup>9</sup> See SCG Advice Letter 5902, approved January 12, 2022, and effective December 24, 2021. *See also* SCE AL 4650-E, approved January 12, 2022 and effective December 22, 2021.

because it provides for a fair and open solicitation, while utilizing a Commission-approved program design. Additionally, SDG&E believes, based on its experience, that re-issuing the RFP for a bidder-proposed program design, as was the case in SDG&E's original RFP, would likely result in the same market-driven outcome: a solicitation response that does not meet the applicable solicitation criteria so as to result in an award, thus further delaying implementation of the Pilot.

Further, SDG&E intends to file a new Advice Letter using a Pilot approach similar to SCE and SCG's approved design, which included a utility designed Pilot. SDG&E will reissue a Pilot solicitation in 2022 and will provide updated solicitation timelines on its website by August 1, 2022.

<b>ESA Pilot Plus and Pilot Deep Summary for 2022</b>			
	<b>Authorized / Planning Assumptions</b>	<b>Actual to Date</b>	<b>%</b>
Budget <sup>10</sup>	\$ 1,526,683	\$ 0	0
Homes Treated <sup>11</sup>	N/A	0	0
kWh Saved	N/A	0	0
kW Demand Reduced	N/A	0	0
Therms Saved	N/A	0	0
GHG Emissions Reduced (Tons)	N/A	0	0

### **Program Measure Changes**

D.21-06-015 allows the utilities, in consultation with the statewide ESA Program Working Group, to update the measure mix through the ESA Program monthly report.<sup>12</sup> On

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<sup>10</sup> D.21-06-015 at Attachment 2, Table 1.

<sup>11</sup> Home treatment and energy savings goals specific to the Pilot were not provided in D.21-06-015.

<sup>12</sup> D.21-06-015 at 486, OP 69.

December 22, 2021, the Commission’s Energy Division approved the Joint IOU Advice Letter for the ESA Program design and delivery of measure treatment tiers and measures for program years 2022 through 2026.<sup>13</sup> In the month of June, no measure changes were made to SDG&E’s approved measure mix.

## **1.2. ESA Program Customer Outreach and Enrollment Update**

### **1.2.1. Provide a summary of the ESA Program outreach and enrollment strategies deployed this month.**

Below is a summary of ESA Program specific efforts conducted this reporting month. Joint CARE and ESA Programs marketing, education and outreach efforts are provided in Section 1.2.2 below.

#### **ESA Main Program Contractor Outreach**

SDG&E has agreements with four Outreach and Assessment (O&A) contractors enrolling customers through canvassing, SDG&E generated leads, and Low Income Home Energy Assistance Program (LIHEAP) leveraging efforts. The largest source of enrollments is door-to-door canvassing efforts through SDG&E’s primary O&A contractor. During this reporting month, 536 ESA enrollments were received through canvassing efforts, which is a 3% decrease when compared to prior month activity. Overall, ESA Program Marketing, Education, and Outreach (ME&O) efforts were successful in creating 5,199 leads and 898 enrollments this month.

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<sup>13</sup> See Advice Letters SDG&E 3842-E/3012-G, Southern California Edison Company 4578-E, Pacific Gas and Electric Company 4482-G/6314-E, Southern California Gas Company 5861-G, approved December 22, 2021, and effective October 1, 2021.

### **ESA MF CAM Initiative Contractor Outreach**

During this reporting month, SDG&E's ESA Program MF CAM implementer continued targeted marketing to potential ESA MF CAM properties, including re-syndication projects in SDG&E's service territory. Zero properties were treated this month for a total of five properties in 2022. In addition, nine properties are currently receiving measure installations and eighteen properties are pending energy assessments/audits. The ESA CAM implementor has reported supply chain issues that have delayed the receipt of some measures and materials, especially high efficiency boilers and HVAC systems, which hindered the implementor's ability to close out projects and complete property treatments.

### **ESA Pilot Plus and Pilot Deep Contractor Outreach**

Section 3 of Attachment 2 in D.21-06-015, authorizes the IOUs to allocate minimal funds for marketing and outreach efforts specific to this Pilot. Outreach and enrollment information will be provided once available. Since the Pilot is intended to install all available ESA measures, the Pilot will leverage all relevant ESA Main program marketing, education, and outreach materials to minimize cost.

### **Language Line**

Language Line® is utilized to make sure customers with limited English proficiency (LEP) have a channel in which to communicate with ESA Program contractors in the language of their preference. As detailed in the table below, seven customers were served by the Language Line this month.

Language	Calls
Arabic	3
Dari	1

Russian	1
Pashto	1
Somali	1
<b>Total</b>	<b>7</b>

### **Tribal Outreach**

SDG&E's Outreach and Tribal Relations teams work together to effectively engage and communicate with the 17 Federally recognized tribes within its service territory. As part of an ongoing initiative to educate the tribes on available Customer Assistance programs and determine eligibility for tribal members, SDG&E is hosting a series of presentations to review relative program information and provide materials to interested and eligible tribes. To date, SDG&E Outreach has sent requests to meet with all 17 tribes and has met with 12 of the tribes. SDG&E will continue to reach out to the remaining five tribes in its territory.

In 2022, SDG&E will also be hosting quarterly meetings with each tribe to discuss additional areas of opportunity, while continuing collaboration and engagement around Customer Assistance programs and key company initiatives.

#### **1.2.2. Customer Assistance Marketing, Education and Outreach for the CARE, FERA, and ESA Programs.**

ME&O activities summarized below represent joint efforts on behalf of the CARE, FERA, and ESA Programs. SDG&E utilizes an integrated ME&O strategy by connecting with customers using general awareness marketing, direct marketing, and community outreach and engagement. The intent of the 2022 campaign is to make a connection with customers in order to drive conservation and provide monthly savings on their energy bill. The campaign will run in English, Spanish, and Asian languages and may include television, streaming radio, outdoor,

print, digital (including paid search), email, direct mail, and bill inserts, as well as a robust outreach program. SDG&E will continue to monitor the status of the COVID-19 pandemic and adjust ME&O efforts accordingly.

### **General Awareness Marketing**

General awareness marketing allows SDG&E to connect with its customers through mass media efforts reaching both mass audiences and hard-to-reach populations, including customers in rural areas, seniors, customers with special needs, and multilingual/multicultural customers.

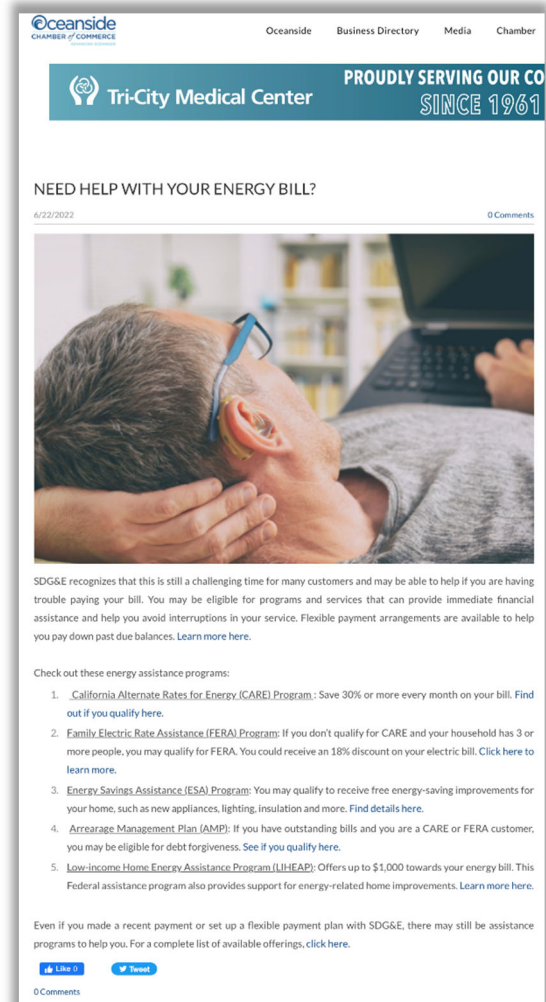
The tactics leveraged this month are summarized in the following sections:

#### **Online Advertising**

SDG&E continued a digital advertising campaign. Paid Search continued to run and garnered 78,411 impressions with a Click-Through-Rate (CTR) of 34.5%. In June, SDG&E resumed display advertising with 183,732 impressions and a 0.27% CTR. Paid social media also resumed, Facebook and Instagram gained 78,468 impressions and 2.9% CTR.

#### **Social Media**

Using e-newsletters, website posts, and social media channels, the Energy Solutions Partner Network shared over 145 customer assistance messages to an audience of more than 379,000 followers. SDG&E's social media profile also posts messaging to an audience of more than 44,000 followers. These messages are then able to be redistributed to other networks on social media.



## Direct Marketing

Direct marketing efforts for this reporting month included the following tactics:

### Email

For customers with an email on file, SDG&E sent an email to promote the ESA Program to potential customers, which was sent to 62,278 customers with a 38% Open Rate and 3.2% CTR.

### Direct Mail

SDG&E did not send out any ESA Program postcards to potential customers who do not have an email address on file.

### Live CARE Call Campaign

SDG&E's third-party contractor, The Harris Group (THG), called targeted customers to enroll in the CARE Program.<sup>14</sup> The campaign provides SDG&E with a way to directly connect with customers in low income and hard-to-reach areas. THG provides education about the CARE, FERA, and ESA Programs and assists customers in completing program application forms. Outbound call activities generated the following numbers this month:

<b>The Harris Group</b>	
ESA Leads	2,223
CARE Enrollments	1,585
CARE Recertifications	0
FERA Enrollments	118
FERA Recertifications	0

### **Community Outreach & Engagement**

#### Energy Solutions Partner Network

SDG&E works closely with a network of approximately 200 community-based organizations (CBOs) to connect customers with programs and solutions related to Customer Assistance, Energy Efficiency and Conservation, SDG&E's COVID-19 response, Public Safety Power Shutoff resiliency, and wildfire preparedness. These organizations represent the diversity of SDG&E's customers within its service territory. The majority of these CBOs are small, grassroots agencies serving customers with access and functional needs, including those that are

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<sup>14</sup> THG is a Diverse Business Enterprise (DBE) vendor and a woman-owned business.



multicultural, multilingual, low income, seniors, and LEP audiences in communities of concern. These partners help educate and enroll customers in low income programs utilizing a variety of tactics, including messaging through email and social media channels such as Facebook, Twitter, and Instagram, posting information on their websites, providing booth space at events, and hosting enrollment day fairs at their locations. SDG&E's partner outreach activities resulted in the following activities this month:

<b>Energy Solutions Partner Network</b>	
ESA Leads	0
CARE Enrollments	16
CARE Recertifications	0
FERA Enrollments	0
FERA Recertifications	0

#### Partner Spotlight

SDG&E's Customer Outreach and Engagement team participated in over 60 events, presentations, trainings, and workshops that featured information and enrollment in energy solutions programs, services, and tools. Many of these activities were hosted by SDG&E's partner network and included drive-through events, such as food drives, where information was shared in a safe manner while following COVID-19 social distancing guidelines. Outreach activities were focused on engaging customers with programs and solutions such as CARE, FERA, and ESA and reached over 5,300 people. A few of the outreach events SDG&E participated in are highlighted below.

#### *Tribal Earth Day*

On June 18, 2022, SDG&E attended the Tribal Earth Day hosted by the Iipay Nation of Santa Isabel promoting company programs including Customer Assistance. The Santa Ysabel Band of Indians is part of the Kumeyaay Nation which extends from San Diego and Imperial

Counties and continues south of the Mexican/American border. The Iipay Nation of Santa Isabel works to open educational resources to the tribal communities.

### *TANF Gathering*

On June 24, 2022, SDG&E participated in the Tribal Temporary Assistance for Needy Families (TANF) gathering with Southern California American Indian Resource Center (SCAIR). SCAIR is a tribal organization dedicated to providing career, educational, cultural, mental health, and supportive services to Native Americans and their families throughout San Diego County. This TANF annual event brings families together for educational training and activities and SDG&E was present with Customers Assistance information.

### Multicultural Outreach

To continue efforts to reduce potential barriers and increase education and program enrollments for customers in the rural, multicultural/multilingual, and access and functional needs segments, SDG&E pairs multicultural contractors with employees that are fluent in various languages to help staff events and presentations. These contractors are fluent in the following languages: Spanish, Chinese, Aramaic/Arabic, and other languages, as requested. During this reporting month, SDG&E participated in the following multicultural community outreach events:

Date	Event Name	Partner/Host	Location
06/18/2022	2022 Tribal Earth Day	Iipay Nation of Santa Ysabel	Santa Ysabel Ball Field 23013 CA-79, Santa Ysabel CA., 92070
06/24/2022	National Men's Health Week Wellness Fair	La Maestra Community Health Center	4060 Fairmount Ave. San Diego CA., 92105
06/28/2022	TANF Family Gathering	SCAIR	9310 Fanita Pkwy Santee CA., 92071

### **Other Customer Engagement Efforts**

In addition to SDG&E's ME&O efforts described above, SDG&E has several other customer engagement efforts to educate, enroll, and provide direct service to its low income customers. These efforts include direct service from SDG&E's Customer Contact Center (CCC) and Payment Offices, as well as the distribution of materials through other SDG&E customer-facing groups/programs and field services teams. Updated information, as it relates to ongoing customer engagement and the impacts of the COVID-19 pandemic, will continue to be provided in subsequent monthly reports.

### **SDG&E Customer Contact Center (CCC), Branch Offices, and Payment Offices**

SDG&E's CCC, Branch Offices, and Payment Offices promote and offer the CARE, FERA, and ESA Programs to potentially eligible customers. SDG&E also promotes CARE at its Authorized Payment Locations (APLs). Additionally, the Outreach team assists at Branch Office locations on a seasonal basis to help enroll customers. In late May 2022, SDG&E reopened four of the branch offices to the public. Branch offices are now accepting CARE/FERA applications in person and helping those who stop in.

In D.16-06-054, SDG&E received Commission authorization for its CCC Energy Service Specialists to enroll customers directly into the CARE Program over the telephone. During this reporting month, SDG&E's CCC and Branch Office generated the following applications and leads over the telephone:

	<b>CCC</b>	<b>Branch Office</b>
ESA Leads	16	1
CARE Enrollments	4	10
CARE Recertifications	1	1
FERA Enrollments	0	0
FERA Recertifications	0	0

### **1.2.3. Managing Energy Use**

As part of SDG&E's Energy Education, O&A contractors review customers' bills and provide customers with information on how to best manage their energy use as they walk through the in-home assessment. For example, as a contractor is examining the water heater, they will educate the customer on setting the appropriate water temperature of the water heater to help reduce cost. The customer is also provided with the opportunity to enroll in My Account, if not currently participating, and educated on the resources that can be utilized for energy management through the My Account tool. Energy Savings opportunities are also included in the statewide Energy Savings Assistance Program Energy Education booklet, which is reviewed with the customer at the time of the home visit. The ESA Program is also partnering with SDG&E's Power Saver Rewards Program to leverage the ESA Program In-Home Energy Education process to inform customers about the program.

### **1.2.4. Services to Reduce Energy Bill**

To help educate customers on their energy use, customers can take a free online five-minute Home Energy Checkup. By answering a few basic questions on how they use energy, the survey identifies which of our programs, tips, and tools can assist customers to save energy. The customized tips range from no-or-low-cost upgrades to long-term solutions to help reduce energy use and save money. For more info, please visit [sdge.com/survey](http://sdge.com/survey).

## **1.3. Leveraging Success Evaluation, Including California Department of Community Services and Development (CSD)**

**(Comments from Energy Division: For example, include efforts for Disadvantaged Communities Single-Family Affordable Solar Housing (DAC-SASH), Affordable Broadband and Lifeline, ESA, CARE, FERA, etc.)**

Disadvantaged Communities Single-Family Affordable Solar Housing (DAC-SASH)

Pursuant to D.20-12-003, SDG&E established the DAC-SASH program and new leveraging efforts with GRID Alternatives (GRID), including annual data sharing of customer information, which includes ESA and CARE Program information.<sup>15</sup> In May 2022, SDG&E provided GRID with the data required in the Decision.

Additionally, GRID provides SDG&E with ESA leads received from the DAC-SASH program. As a result of discussions at the September 30, 2021, Clean Energy Workshop, SDG&E and GRID Alternatives established reoccurring monthly meetings to discuss process improvements and ways to increase leveraging opportunities. During this reporting month SDG&E received a lead list from GRID for processing for this initiative. Through June 2022, SDG&E has received 32 ESA Program leads and one enrollment resulting from this activity.

#### SDCWA Leveraging Effort

As part of SDG&E's leveraging agreement with San Diego County Water Authority (SDCWA), SDCWA reimburses SDG&E for water measures installed as part of the ESA Program in homes where customers have an active SDCWA account. SDG&E meets monthly with SDCWA to discuss leveraging opportunities. Additionally, SDG&E provided SDCWA information regarding measures installed in 2021 that are eligible for rebates. SDCWA has reviewed and approved the list of measures provided by SDG&E and has submitted it for final approval to its partner agency. During this reporting month, SDCWA approved four invoices for payment for 8,464 water saving measures, which totaled \$73,443.10.

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<sup>15</sup> D.20-12-003, Appendix A, outlines the requirements for utility data sharing efforts for the DAC-SASH Program.

### California Emerging Technology Fund (CETF)

In June 2022, SDG&E held an online webinar with more than 50 Community-based Organizations in attendance. The webinar focused on Customer Assistance income guideline changes and provided an opportunity for CETF to present information regarding the broadband program and the affordable services available to low income customers.

In addition, SDG&E launched its Cool Zone program on June 1, where CETF information has been added into the Cool Zone brochures and distributed to all open locations.

### Power Saver Rewards Program and Smart Thermostat Program

As part of the ESA Contractor All-Hands meeting held in April, contractors were informed of SDG&E's Power Saver Rewards and Smart Thermostat A/C Saver Program. Contractors were informed of the benefits of both programs, providing event details and savings potential for customers. There were no new activities for this initiative in June.

#### **1.3.1. Please provide a status of the leveraging effort with CSD. What new steps or programs have been implemented? What were the results in terms of new enrollments?**

SDG&E continues to partner closely with local LIHEAP agencies to improve leveraging opportunities between CSD's LIHEAP and the ESA Program. Both San Diego LIHEAP contractors, MAAC and Campesinos Unidos, continued enrollment efforts. During this reporting month, LIHEAP organizations generated 140 leads and enrolled 55 customers for the ESA Program.

### **1.4. Workforce Education & Training (WE&T)**

#### **1.4.1. Please summarize efforts to improve and expand ESA Program workforce education and training. Describe steps taken to hire and train low-income workers and how such efforts differ from prior program years.**

During this reporting month, SDG&E did not conduct any in-person training in conjunction with Workforce Education & Training (WE&T) efforts. WE&T online courses are available for contractors via SDG&E's website and email distributions, of which contractors are informed.

In order to improve WE&T efforts, SDG&E has incorporated several questions in its ESA Program solicitation focused on contractor efforts specific to WE&T and workforce readiness. SDG&E will incorporate language and metrics in all contracts focused on improving training for low income workers. This will allow SDG&E to improve its tracking and reporting on the ESA Programs efforts to improve WE&T.

## **1.5. Studies and Pilots**

### **1.5.1. ESA Program Studies**

#### 2022 Low Income Needs Assessment (LINA) Study

Southern California Edison Company is managing the contract for the current statewide LINA study. The selected consultant for the 2022 LINA is Evergreen Economics. In June 2022, the Consultant continued with in-depth interviews of tenants. A draft interim findings report was also provided to the study team for review.

#### Categorical Eligibility Study

The Categorical Eligibility Study will evaluate relevant means-tested public assistance programs with the aim of assessing their applicability for CARE, ESA, and FERA categorical enrollment. In June 2022, a contract was executed to conduct the study. A project initiation meeting will take place in July 2022.

### ESA CAM Process Evaluation

Pacific Gas and Electric Company (PG&E) is leading a statewide process evaluation of the ESA CAM initiative. Resource Innovations Inc. (formerly Nexant) was selected as the consultant. The project commenced on July 29, 2021, and is expected to be completed in August 2022. In June 2022, a workshop was held with the IOUs to discuss the Consultant's comparative analysis of how the IOUs are delivering MF CAM and collect feedback. In addition, the Consultant worked on a draft project report which will be provided to the study team for review in July 2022.

#### **1.5.2. ESA Program Pilot(s)**

##### ESA Pilot Plus and Pilot Deep

SDG&E's update for this Pilot is shown above in Section 1.1.1.

## **2. CARE EXECUTIVE SUMMARY**

### **2.1. CARE Program Overview**

The CARE Program is statutorily mandated by California Public Utilities (P.U.) Code Sections 739.1 and 739.2 to assist income-eligible households with a monthly discount on their gas and electric bills.<sup>16</sup> The CARE Program currently provides a 20% discount on natural gas charges and a 30-35% discount on electric rates.<sup>17</sup> To qualify for the CARE Program, eligible customers must have total household gross income no greater than 200% of the FPG.

On March 17, 2022, SDG&E served a Rule 16.6 Extension of Time to Comply Letter to Executive Director Rachel Peterson (March 17 Letter) for purposes of notifying the Commission

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<sup>16</sup> The CARE Program was later implemented by the Commission in D.89-07-062 and D.89-09-044.

<sup>17</sup> P.U. Code Section 739.1(c)(1) mandates that "the average effective CARE discount shall not be less than 30 percent or more than 35 percent of the revenues that would have been produced for the same billed usage by non-CARE customers."



that SDG&E took action to reinstate certain CARE, FERA, and MBL customers onto their respective programs as well as to request an extension of deadlines for certain CARE, FERA, and MBL recertification deadlines. As described in detail in that letter, which was served on the service list for A.19-11-003, SDG&E experienced a backlog (Backlog) in application and recertification processing due to issues with SDG&E's recent conversion to a new Customer Information system (CIS). As a result of the Backlog and other related CIS issues, approximately 20,000 CARE and FERA customers fell off their respective low income program.<sup>18</sup>

SDG&E has reinstated all affected customers, including those that may be affected by these issues in the future. To that end, in addition to requesting a recertification extension for certain customers of 90 days, to up to 2 years, to address this issue fully and ensure it does not happen again, SDG&E has already extended certain customer certification deadlines and completed reinstatement of all customers who have fallen off CARE or FERA since April 5, 2021. SDG&E has adjusted the majority of customer bills to account for any eligible discounts back to the date the customer was dropped from their respective program.

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<sup>18</sup> SDG&E does not go into detail regarding certain facts relevant to MBL customers in this report because they are not relevant to this proceeding. Those facts are addressed in the March 17 Letter.

**2.1.1. Please provide CARE Program summary costs.**

<b>CARE Program Summary for 2022</b>			
<b>CARE Budget Categories</b>	<b>Authorized Budget<sup>19</sup></b>	<b>Actual Expenses to Date</b>	<b>% of Budget Spent</b>
Outreach	\$ 3,237,393	\$ 1,069,134	33%
Proc., Certification and Verification	\$ 587,593	\$ 690,537	118%
Post Enrollment Verification	\$ 456,452	\$ 38,890	9%
Information Tech./Programming	\$ 1,080,000	\$ 150,735	14%
Pilots	\$ 0	\$ 0	0%
CHANGES	\$ 265,000	\$ 109,366	41%
Studies	\$ 107,719	\$ 0	0%
Regulatory Compliance	\$ 309,000	\$ 84,374	27%
General Administration	\$ 630,000	\$ 249,460	40%
CPUC Energy Division Staff	\$ 67,888	\$ 12,338	18%
<b>Total Expenses</b>	<b>\$ 6,741,045</b>	<b>\$ 2,404,834</b>	<b>36%</b>
Subsidies and Benefits <sup>20</sup>	\$ 165,211,754	\$98,391,933	60%
<b>Total Program Costs and Discounts</b>	<b>\$ 171,952,799</b>	<b>\$100,796,767</b>	<b>59%</b>

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<sup>19</sup> CARE administrative budget reflects what was authorized in D.21-06-015 at 472, OP 2.

<sup>20</sup> Reflects Subsidies and Benefits as authorized in SDG&E Advice Letters 3849-E and 3027-G, effective January 1, 2022.

**2.1.2. Provide the CARE Program enrollment rate to date.**

<b>CARE Enrollment</b>		
<b>Participants Enrolled<sup>21</sup></b>	<b>Eligible Participants<sup>22</sup></b>	<b>Enrollment Rate</b>
348,686	289,316	121%

**2.2. Outreach**

**2.2.1. Discuss utility outreach activities and those undertaken by third parties on the utility's behalf.**

Marketing and outreach efforts this month contributed to 4,789 completed CARE applications and 3,149 new enrollments/recertifications for the program. Below is a summary of CARE-specific outreach efforts.

**Direct Marketing**

**Direct Mail**

In June 2022, SDG&E paused the monthly CARE bill comparison letters to help mitigate the backlog of low income related customer requests. Please see section 2.1 for details.

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<sup>21</sup> In April 2022, SDG&E reinstated approximately 20,000 customers onto the CARE and FERA programs who had been impacted by the issues articulated in SDG&E's March 17, 2022, Rule 16.6 Extension of Time to Comply Letter to CPUC Executive Director Rachel Peterson, titled "Request for an Extension of Deadlines to Comply with California Alternative Rates for Energy, Family Electric Rate Assistance, and Medical Baseline Recertification Requirements." to Rachel Peterson, CPUC Executive Director. SDG&E's request for extension was approved on May 13, 2022.

<sup>22</sup> On February 14, 2022, PG&E, on behalf of the IOUs, filed the Annual Estimates of CARE Eligible Customers and Related Information. This number reflects estimates of SDG&E's CARE Eligible Participants for 2022, as reflected in filing A.19-11-003, et al., Annual CARE Eligibility Estimates.

### Email

During this reporting month, SDG&E paused Bill Comparison emails to help mitigate the backlog of low income-related customer requests. Please see section 2.1 for details.

### **Community Outreach & Engagement**

Community outreach and engagement efforts allow SDG&E to educate, connect, and directly engage with customers in communities where they work and live. Outreach and engagement activities included events, presentations, workshops, trainings, partnerships with CBOs, and customized efforts.

### Tribal Outreach

As discussed in Section 1.2.1, SDG&E's Outreach and Tribal Relations teams work together to engage with the 17 Federally recognized tribes within its service territory in an ongoing initiative to educate tribes on available customer assistance programs and determine eligibility for tribal members.

### CARE Partners (Capitation Agencies)

SDG&E partners with 20 social service agencies such as the Women's Infant & Children Organization (WIC) program, refugee assimilation organizations, 211 San Diego and others to help enroll its hardest-to-reach customers (collectively, Capitation Agencies).<sup>23</sup> These organizations serve high-risk, low income individuals and families with enrollment in state and federally funded assistance programs, including Cal Fresh, LIHEAP, Covered California, and California Lifeline. The partnering organizations are in diverse low income communities serving multicultural/multilingual, seniors, veterans, special needs, and LEP audiences and provide

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<sup>23</sup> In May 2022, three additional Energy Solutions Partners – Somali Family Services, Somali Bantu Association of America, and ElderHelp of San Diego – joined on as CARE Capitation Agencies.

multilingual staffing. During this month, the following numbers were generated by the  
Capitation Agencies:

<b>Capitation Agencies</b>	
ESA Leads	267
CARE Enrollments	146
CARE Recertifications	2
FERA Enrollments	1
FERA Recertifications	0

#### Women's Infant & Children Organizations (WIC)

San Diego WIC offices are open at this time by appointment only. The WIC offices also continue to field questions from their clientele via telephone.

#### County Health and Human Service Agency Collaborative

SDG&E collaborates with the County of San Diego Health and Human Services Agency (HHSA) to connect customers to programs like CARE. All field HHSA offices include a source coded CARE application in their new client intake packets. The following applications were received this month:

<b>HHSA</b>	<b>Number of Applications</b>	<b>YTD<sup>24</sup></b>
ESA Leads	0	0
CARE Enrollments	50	336
CARE Recertifications	3	24
FERA Enrollments	0	1
FERA Recertifications	0	0

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<sup>24</sup> Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments. For instance, in this table, a correction in CARE recertification data occurred and YTD CARE recertifications are 21 even though only 4 recertifications are reported for February and 0 were reported for January.

## **2.3. CARE Recertification Complaints**

### **2.3.1. Report the number of customer complaints received (formal or informal, however and wherever received) about their CARE recertification efforts, with the nature of the complaints and resolution.**

During this reporting month, SDG&E did not receive any customer complaints regarding CARE recertification.

## **2.4. Pilots and Studies**

### **2.4.1. CARE Program Studies**

#### 2022 Low Income Needs Assessment (LINA) Study

See ESA Program Section 1.5.1, which is also applicable for the CARE Program.

#### Categorical Eligibility Study

See ESA Program Section 1.5.1, which is also applicable for the CARE Program.

#### CHANGES Evaluation

PG&E is managing a statewide evaluation of the CHANGES program. The evaluation commenced on February 25, 2022, with a project initiation meeting. Opinion Dynamics is the consulting firm to conduct the study. In June 2022, the Consultant provided a draft research plan to the study team to review. The plan will be presented in a public webinar in July for broader stakeholder comment.

### **2.4.2. CARE Program Pilot(s)**

In June 2022, SDG&E launched the CARE PEV Outbound Pilot.

### 3. FERA EXECUTIVE SUMMARY

#### 3.1. FERA Program Summary

The FERA Program is statutorily mandated by California P.U. Code Sections 739.1 and 739.12 to assist low to middle income-eligible households with a monthly average effective discount of 18% on their electric bills.<sup>25</sup> To qualify for the FERA Program, eligible customers consist of households with three or more persons with total annual household gross income between 200% (plus \$1) and 250% of the FPG.

##### 3.1.1. Please provide FERA Program summary costs.

<b>FERA Budget Categories</b>	<b>Authorized Budget<sup>26</sup></b>	<b>Actual Expenses to Date</b>	<b>% of Budget Spent</b>
Outreach	\$ 361,080	\$ 71,289	20%
Proc., Certification and Verification	\$ 12,874	\$ 13,688	106%
Post Enrollment Verification	\$ 923	\$ 1,301	141%
Information Tech./Programming	\$ 151,500	\$ 1,366	1%
Pilot(s)	\$ 0	\$ 0	0%
Studies	\$ 50,000	\$ 0	0%
Regulatory Compliance	\$ 44,660	\$ 24,524	55%
General Administration	\$ 71,930	\$ 18,907	26%
CPUC Energy Division Staff	\$ 10,183	\$ 2,468	24%
<b>Total Expenses</b>	<b>\$ 703,150</b>	<b>\$ 133,542</b>	<b>19%</b>
Subsidies and Benefits <sup>27</sup>	\$3,711,343	\$1,989,572	54%
<b>Total Program Costs and Discounts</b>	<b>\$ 4,414,493</b>	<b>\$2,123,114</b>	<b>48%</b>

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<sup>25</sup> The FERA Program was later implemented by the Commission in D.04-02-057.

<sup>26</sup> FERA budget reflects what was authorized in D.21-06-015 at 472, OP 1.

<sup>27</sup> Reflects FERA Subsidies and Benefits as authorized in SDG&E Advice Letter 3849-E, effective January 1, 2022.

**3.1.2. Provide the FERA Program enrollment rate to date.**

FERA Enrollment		
Participants Enrolled	Eligible Participants	Enrollment Rate
12,412	43,709	28%

**3.2. Outreach**

**3.2.1. Discuss utility outreach activities and those undertaken by third parties on the utility's behalf.**

Marketing and outreach efforts this month contributed to 757 completed FERA applications and 72 new enrollments/recertifications for the program. Below is a summary of FERA specific outreach efforts.

**Direct Marketing**

Direct Mail

This month, SDG&E did not send any FERA direct mail. However, SDG&E intends to leverage the success from the CARE bill comparison campaign by crafting a similar FERA specific comparison letter to be sent to potentially eligible FERA customers in Q3 2022. For customers without an email on file, the letter will compare a customer's average bill to what it would have been had the customer been enrolled in FERA.

Email

This month, SDG&E sent 6,029 FERA bill comparison emails which garnered a 60% open rate and a 7.7% click-through rate.



## **Community Outreach & Engagement**

SDG&E works closely with community-based organizations and other external groups to connect customers with programs and solutions related to company offerings. SDG&E works with a network of approximately 200 community-based organizations, collectively named the Energy Solutions Partner Network, as well as other external organizations on an as needed or requested basis. SDG&E's Outreach utilizes these networks, including CARE Capitation agencies, to educate and enroll customers in eligible Customer Assistance programs. The FERA program is currently promoted in all outreach activities including events, presentations, social media messaging and trainings. SDG&E is exploring additional opportunities to promote FERA solely through targeted social media campaigns utilizing its Energy Solutions Partner Network.

### **Tribal Outreach**

Please see Section 1.2.1, which is also applicable to the FERA Program.

### **FERA Partners (Capitation Agencies)**

Please see Section 2.2.1, which is also applicable to the FERA Program.

## **3.3. FERA Recertification Complaints**

### **3.3.1. Report the number of customer complaints received (formal or informal, however and wherever received) about their FERA recertification efforts, with the nature of the complaints and resolution.**

During this reporting month, SDG&E did not receive any customer complaints regarding FERA recertification.

### **3.4. Pilots and Studies**

#### **3.4.1. FERA Program Studies**

##### Categorical Eligibility Study

See ESA Program Section 1.5.1, which is also applicable to the FERA Program.

#### **3.4.2. FERA Program Pilot**

SDG&E did not have any pilots for the FERA Program this month.

#### **4. APPENDIX A – ESA, CARE, AND FERA PROGRAM TABLES**

##### **ESA Program Summary Expenses**

**ESA Program** - Table 1 - Main Program (SF, MH, MF In-Unit) Expenses

**ESA Program** - Table 1A – MF In-Unit, MF CAM, MFWB, Pilot(s) and CSD

Leveraging Program Expenses

**ESA Program** - Table 2 - Program Expenses & Energy Savings by Measures Installed  
(SF, MH, MF In-Unit)

**ESA Program** - Table 2A - Program Expenses & Energy Savings by Measures Installed  
(CSD Leveraging)

**ESA Program** - Table 2B - Program Expenses & Energy Savings by Measures Installed  
(Multifamily Common Area Measures)

**ESA Program** – Table 2B-1 – Eligible Common Area Measures List

**ESA Program** - Table 2C - Pilot Plus and Pilot Deep Program Expenses & Energy  
Savings by Measures Installed

**ESA Program** - Table 2D – Pilot Program Expenses & Energy Savings by Measures  
Installed

**ESA Program** - Table 3A, 3B, 3C, 3D, & 3F - Average Bill Savings per Treated Home

**ESA Program** - Table 4A, 4B, 4C, & 4D – Homes/Buildings Treated

**ESA Program** - Table 5A, 5B, 5C, & 5D - Program Customer Summary

**ESA Program** - Table 6 - Expenditures for Pilots and Studies

**ESA Program** – Table 7 – Customer Segment Participation/Enrollments

**ESA Program** – Table 8 – Clean Energy Referral, Leveraging, and Coordination

**ESA Program** – Table 9 – Tribal Outreach

**CARE Program - Table 1 - CARE Overall Program Expenses**

**CARE Program - Table 2 - CARE Enrollment, Recertification, Attrition, and Penetration**

**CARE Program - Table 3a & 3b - CARE Post-Enrollment Verification Results (Model & High Usage)**

**CARE Program - Table 4 - Enrollment by County**

**CARE Program - Table 5 - Recertification Results**

**CARE Program - Table 6 - Capitation Contractors**

**CARE Program - Table 7 - Expenditures for Pilots and Studies**

**CARE Program - Table 8 - Disadvantaged Communities Enrollment Rate**

**CARE Program - Table 8a - Top 10 Lowest Enrollment Rates**

**FERA Program - Table 1 - FERA Overall Program Expenses**

**FERA Program - Table 2 - FERA Enrollment, Recertification, Attrition, and Penetration**

**FERA Program - Table 3a & 3b - FERA Post-Enrollment Verification Results (Model & High Usage)**

**FERA Program - Table 4 - Enrollment by County**

**FERA Program - Table 5 - Recertification Results**

**FERA Program - Table 6 - Capitation Contractors**

**Energy Savings Assistance Program Table - Summary Expenses**  
**San Diego Gas & Electric**  
**June 2022**

ESA Program:	Authorized Budget			Current Month Expenses			Year to Date Expenses			% of Budget Spent		
	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total
ESA Main Program (SF and MH) <sup>1</sup>			\$ 24,305,647	\$ 562,947	\$ 669,523	\$ 1,232,470	\$ 3,119,610	\$ 3,165,688	\$ 6,285,298			26%
ESA Multifamily In-Unit <sup>2</sup>			\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -			0%
ESA Multifamily Common Area Measures			\$ 1,600,000	\$ 66,618	\$ 66,618	\$ 133,236	\$ 182,287	\$ 165,008	\$ 347,295			22%
ESA Multifamily Whole Building <sup>3</sup>			\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -			0%
ESA Pilot Plus and Pilot Deep			\$ 1,526,683	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -			0%
Building Electrification Retrofit Pilot <sup>4</sup>			\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -			0%
Clean Energy Homes New Construction Pilot <sup>4</sup>			\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -			0%
CSD Leveraging			\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -			0%
<b>ESA Program TOTAL</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ 27,432,330</b>	<b>\$ 629,565</b>	<b>\$ 736,141</b>	<b>\$ 1,365,705</b>	<b>\$ 3,301,897</b>	<b>\$ 3,330,696</b>	<b>\$ 6,632,593</b>			<b>24%</b>

1. Budget for PY 2022 for entire portfolio, excluding MF CAM and Pilot Plus and Pilot Deep.

2. SDG&E does not account for the ESA Main Program and ESA Multifamily In-Unit costs separately and cannot provide a breakout at this level of detail. As a result, the ESA Multifamily In-Unit authorized and actual costs are included in the ESA Main Program category.

3. Implementation to occur January 2023.

4. Pilots are applicable to SCE only.

**ESA Table 1 - Main (SF, MH, MF In-Unit) Expenses  
San Diego Gas & Electric  
June 2022**

Appliances ESA Program:	Authorized Budget [1]			Current Month Expenses [2]			Year to Date Expenses			% of Budget Spent YTD		
	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total
<b>Energy Efficiency</b>			\$16,815,503									
Appliances [2]			\$ -	\$ 44,443	\$ (7,777)	\$ 36,666	\$ 257,058	\$ 19,768	\$ 276,825			
Domestic Hot Water			\$ -	\$ 2,615	\$ 84,537	\$ 87,151	\$ 13,919	\$ 450,032	\$ 463,950			
Enclosure			\$ -	\$ 118,603	\$ 157,218	\$ 275,822	\$ 452,432	\$ 599,735	\$ 1,052,167			
HVAC			\$ -	\$ 108,358	\$ 172,507	\$ 280,865	\$ 464,191	\$ 628,653	\$ 1,092,844			
Maintenance			\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -			
Lighting			\$ -	\$ 14,040	\$ -	\$ 14,040	\$ 346,267	\$ -	\$ 346,267			
Miscellaneous			\$ -	\$ 11,848	\$ -	\$ 11,848	\$ 118,243	\$ -	\$ 118,243			
Customer Enrollment			\$ -	\$ 77,236	\$ 77,236	\$ 154,471	\$ 540,691	\$ 540,691	\$ 1,081,382			
In Home Education			\$ -	\$ 11,017	\$ 11,017	\$ 22,033	\$ 90,240	\$ 90,240	\$ 180,480			
ESA Pilot Plus and Pilot Deep			\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -			
<b>Energy Efficiency TOTAL</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ 16,815,503</b>	<b>\$ 388,160</b>	<b>\$ 494,737</b>	<b>\$ 882,897</b>	<b>\$ 2,283,040</b>	<b>\$ 2,329,119</b>	<b>\$ 4,612,159</b>			<b>27%</b>
Training Center			\$ 337,201	\$ -	\$ -	\$ -	\$ 6,640	\$ 6,640	\$ 13,279			4%
Workforce Education and Training			\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -			0%
Inspections			\$ 162,981	\$ 6,736	\$ 6,736	\$ 13,473	\$ 32,540	\$ 32,539	\$ 65,079			40%
Marketing and Outreach			\$ 1,069,140	\$ 55,879	\$ 55,879	\$ 111,758	\$ 175,195	\$ 175,195	\$ 350,391			33%
Studies			\$ 162,500	\$ 8,350	\$ 8,350	\$ 16,700	\$ 28,957	\$ 28,957	\$ 57,914			36%
Regulatory Compliance			\$ 294,680	\$ 10,927	\$ 10,927	\$ 21,854	\$ 63,042	\$ 63,042	\$ 126,084			43%
General Administration			\$ 5,104,453	\$ 91,875	\$ 91,875	\$ 183,749	\$ 516,664	\$ 516,663	\$ 1,033,327			20%
CPUC Energy Division			\$ 53,113	\$ -	\$ -	\$ -	\$ 4,935	\$ 4,935	\$ 9,870			19%
SPOC			\$ 306,076	\$ 1,019	\$ 1,019	\$ 2,038	\$ 8,598	\$ 8,598	\$ 17,195			6%
<b>Administration Subtotal</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ 7,490,144</b>	<b>\$ 174,786</b>	<b>\$ 174,786</b>	<b>\$ 349,572</b>	<b>\$ 836,570</b>	<b>\$ 836,569</b>	<b>\$ 1,673,139</b>			<b>22%</b>
<b>TOTAL PROGRAM COSTS</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ 24,305,647</b>	<b>\$ 562,947</b>	<b>\$ 669,523</b>	<b>\$ 1,232,470</b>	<b>\$ 3,119,610</b>	<b>\$ 3,165,688</b>	<b>\$ 6,285,298</b>			<b>26%</b>
Indirect Costs				\$ 39,164	\$ 39,766	\$ 78,929	\$ 325,733	\$ 325,370	\$ 651,104			
NGAT Costs		\$200,000	\$ 200,000		\$ 10,444	\$ 10,444		\$ 42,105	\$ 42,105		21%	21%

1. Budget authorized in D.21.06.015, Attachment 1 Table 11.

2. Negative Current Month Gas amount due to reimbursements received from San Diego County Water Authority (SDCWA).

**NOTE: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.**

**ESA Table 1A - MF In-Unit, MF CAM, and MFWB Expenses  
San Diego Gas & Electric  
June 2022**

ESA Program (Multifamily):	Authorized Budget			Current Month Expenses			Year to Date Expenses			% of Budget Spent YTD		
	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total
ESA Multifamily In-Unit <sup>1</sup>			\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -			
ESA Multifamily Common Area Measures 2			\$ 1,600,000	\$ 66,618	\$ 66,618	\$ 133,236	\$ 182,287	\$ 165,008	\$ 347,295			22%
ESA Multifamily Whole Building <sup>3</sup>			\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -			
			\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -			
<b>ESA Program (Multifamily) TOTAL</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ 1,600,000</b>	<b>\$ 66,618</b>	<b>\$ 66,618</b>	<b>\$ 133,236</b>	<b>\$ 182,287</b>	<b>\$ 165,008</b>	<b>\$ 347,295</b>			22%

<sup>1</sup> Budget is included in ESA Main Program.

<sup>2</sup> See Table 2 of SDG&E Advice Letter 3820-E/3004-G for 2022 MF CAM budget, which was approved by the Commission's Energy Division via disposition letter dated September 24, 2021.

<sup>3</sup> Implementation to occur January 2023.

**ESA Table 1A-1 - Pilot Plus and Pilot Deep Expenses**

	Authorized Budget [1] [2]			Current Month Expenses [4]			Year to Date Expenses			% of Budget Spent YTD		
	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total
ESA Pilot Plus and Pilot Deep Program			\$ 1,526,683	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -			0%
			\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -			
<b>TOTAL</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ 1,526,683</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>			0%

**ESA Table 1A-2 - Building Electrification Expenses <sup>3</sup>**

	Authorized Budget [1] [2]			Current Month Expenses [4]			Year to Date Expenses			% of Budget Spent YTD		
	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total
ESA Building Electrification Program			\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -			
			\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -			
<b>TOTAL</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>0%</b>	<b>0%</b>	<b>0%</b>

<sup>3</sup> Pilots is applicable to SCE only.

**ESA Table 1A-3 - Clean Energy Homes Expenses <sup>3</sup>**

	Authorized Budget [1] [2]			Current Month Expenses [4]			Year to Date Expenses			% of Budget Spent YTD		
	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total
ESA Clean Energy Homes Program			\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -			
			\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -			
<b>TOTAL</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>0%</b>	<b>0%</b>	<b>0%</b>

<sup>3</sup> Pilots is applicable to SCE only.

**ESA Table 1A-4 - Leveraging - CSD Expenses**

	Authorized Budget [1] [2]			Current Month Expenses [4]			Year to Date Expenses			% of Budget Spent YTD		
	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total
ESA Program Leveraging - CSD			\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -			
			\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -			
<b>TOTAL</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>0%</b>	<b>0%</b>	<b>0%</b>

**NOTE: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.**







Energy Savings Assistance Common Area Measures Program Table 2B  
San Diego Gas & Electric  
June 2022

Table 2B ESA Program - Multifamily Common Area Measures <sup>5</sup>								
		Year-To-Date Completed & Expensed Installation						
	Units (of Measure such as "each")	Quantity Installed	Number of Units for Cap-kBTUh and Cap-Tons	kWh (Annual)	kW (Annual)	Therms (Annual)	Expenses (\$)	% of Expenditure
ESA CAM Measures[1]								
Appliances								
Domestic Hot Water								
Central Boiler**	Cap-kBTUh	-	-	-	-	-	\$ -	
Faucet Aerator	Each	-	-	-	-	-	\$ -	
Pipe Insulation	Home	-	-	-	-	-	\$ -	
Envelope								
HVAC								
AC Tune-up**	Cap-Tons	-	-	-	-	-	\$ -	
Furnace Replacement**	Cap-kBTUh	-	-	-	-	-	\$ -	
HEAT Pump Split System**	Cap-Tons	-	-	-	-	-	\$ -	
HEAT Pump Split System	Each	-	-	-	-	-	\$ -	
Programmable Thermostat	Each	-	-	-	-	-	\$ -	
Lighting								
Exterior LED Lighting	Fixture	62		3,870	-	-	10,230	
Exterior LED Lighting - Pool	Lamp							
Interior LED Exit Sign	Fixture							
Interior LED Fixture	Fixture	46		8,730	2	(20)	\$ 5,410	
Interior LED Lighting	Lamp							
Interior LED Screw-in	Lamp	36		-	-	-	\$ 357	
Interior TLED Type A Lamps	Lamp							
Interior TLED Type C Lamps	Lamp	100		3,759	1	(17)	\$ 2,785	
Miscellaneous								
Tier-2 Smart Power Strip	Each	-	-	-	-	-	\$ -	
Variable Speed Pool Pump	Each	-	-	-	-	-	\$ -	
Ancillary Services								
Audit <sup>4</sup>		8	-	-	-	-	\$ 14,179	
Total	-	252	-	16,360	3	(37)	\$ 32,961	

Multifamily Properties Treated	Number
Total Number of Multifamily Properties Treated <sup>4</sup>	5
Subtotal of Master-metered Multifamily Properties Treated	5
Total Number of Multifamily Tenant Units w/in Properties Treated <sup>5</sup>	542
Total Number of buildings w/in Properties Treated	19

ESA Program - Multifamily Common Area	Year to Date Expenses			<<Includes measures costs
	Electric	Gas	Total	
Administration	\$ 16,834	\$ 16,834	\$ 33,668	
Direct Implementation (Non-Incentive)	\$ 147,423	\$ 147,423	\$ 294,846	
Direct Implementation	\$ 18,031	\$ 751	\$ 18,782	
TOTAL MF CAM COSTS	\$ 182,287	\$ 165,008	\$ 347,295	

[1] Envelope and Air Sealing Measures may include outlet cover plate gaskets, attic access weatherization, weatherstripping - door, caulking and minor home repairs. Minor home repairs predominantly are door jamb repair / replacement, door repair, and window putty.

[2] Weatherization may consist of attic insulation, attic access weatherization, weatherstripping - door, caulking, & minor home repairs.

[3] All savings are calculated based on the following sources: PY2015 to 2017 ESA Impact Evaluation and Statewide Measure Packages approved in the CA eTRM.

[4] Per D.16-11-022 at p.210, the CPUC imposes a cap of 10% on ESA CAM Initiative funds for administrative activities and a ceiling of 20% for direct implementation non-incentive costs.

[5] Refers to optimizing the installation of the measure installed such as retrofitting pipes, etc.

[6] Includes addition of \$2.3K incorrectly reported in Direct Implementation (Non-Incentive) in February 2022.

\* Note: Applicable to Deed-Restricted, government and non-profit owned multi-family buildings described in D.16-11-022 where 65% of tenants are income eligible based on CPUC income

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

Note: Implementation of the MF CAM Initiative AL 3196-E-A\_2654-G-A was approved effective 5/30/2018.

\*\* Note: This represents the unit of measure such as Cap Tons and Cap kBTUh. It is not a count of each measure installed or each home the measure was installed in.

**Energy Savings Assistance CAM Program Table 2B-1, Eligible Common Area Measures  
List  
San Diego Gas & Electric  
June 2022**

Common Area Measures Category and Eligible Measures Title [1]	Effective Date	End Date[2]	Eligible Climate Zones [3]
<b>Appliances</b>			
<b>Domestic Hot Water</b>			
Pipe Insulation	5/18/2020		6, 7, 8, 10, 14, 15
Faucet Aerator	5/18/2020		6, 7, 8, 10, 14, 15
Central Boiler	5/18/2020		6, 7, 8, 10, 14, 16
<b>Envelope</b>			
<b>HVAC</b>			
AC Tune-up	5/18/2020		6, 7, 8, 10, 14, 15
Furnace Replacement	5/18/2020		6, 7, 8, 10, 14, 15
HEAT Pump Split System	5/18/2020		6, 7, 8, 10, 14, 15
HEAT Pump Split System	5/18/2020		6, 7, 8, 10, 14, 15
Programmable Thermostat	5/18/2020		6, 7, 8, 10, 14, 15
<b>Lighting</b>			
Exterior LED Lighting	5/18/2020		6, 7, 8, 10, 14, 15
Interior LED Lighting	5/18/2020		6, 7, 8, 10, 14, 15
Interior TLED Type A Lamps	5/18/2020		6, 7, 8, 10, 14, 15
Interior TLED Type C Lamps	5/18/2020		6, 7, 8, 10, 14, 15
Interior LED Exit Sign	5/18/2020		6, 7, 8, 10, 14, 15
Interior LED Fixture	5/18/2020		6, 7, 8, 10, 14, 15
Interior LED Screw-in	5/18/2020		6, 7, 8, 10, 14, 15
Exterior LED Lighting - Pool	5/18/2020		6, 7, 8, 10, 14, 15
<b>Miscellaneous</b>			
Tier-2 Smart Power Strip	5/18/2020		6, 7, 8, 10, 14, 15
Variable Speed Pool Pump	5/18/2020		6, 7, 8, 10, 14, 15

Standard Notes (do not delete)

1. Measures list may change based on available information on both costs and benefits (including energy benefits as well as non-energy benefits) and may vary across climate zones. This is not a list of installed measures, it is a list of eligible measures.

**Table 2B-1 Column A should match Table 2B Column A for eligible (not canceled) measures.**

2. Only complete if measure is canceled or discontinued

3. Defined as CEC California Building Climate Zones

[https://www.energy.ca.gov/maps/renewable/building\\_climate\\_zones.html](https://www.energy.ca.gov/maps/renewable/building_climate_zones.html)

**Energy Savings Assistance Program Table 2C Pilot Plus and Pilot Deep**  
**San Diego Gas & Electric**  
**June 2022**

Measures	Units	ESA Program - Pilot Plus							Measures	Units	ESA Program - Pilot Deep					
		Year-To-Date Completed & Expensed Installation									Year-To-Date Completed & Expensed Installation					
		Quantity Installed	kWh (Annual)	kW (Annual)	Therms (Annual)	Expenses (\$)	% of Expenditure				Quantity Installed	kWh (Annual)	kW (Annual)	Therms (Annual)	Expenses (\$)	% of Expenditure
Appliances								Appliances								
	Each	-	-	-	-	\$ -	0.0%		Each	-	-	-	-	\$ -	0.0%	
	Each	-	-	-	-	\$ -	0.0%		Each	-	-	-	-	\$ -	0.0%	
	Each	-	-	-	-	\$ -	0.0%		Each	-	-	-	-	\$ -	0.0%	
Domestic Hot Water								Domestic Hot Water								
	Home	-	-	-	-	\$ -	0.0%		Home	-	-	-	-	\$ -	0.0%	
	Each	-	-	-	-	\$ -	0.0%		Each	-	-	-	-	\$ -	0.0%	
	Each	-	-	-	-	\$ -	0.0%		Each	-	-	-	-	\$ -	0.0%	
	Each	-	-	-	-	\$ -	0.0%		Each	-	-	-	-	\$ -	0.0%	
Enclosure[1]								Enclosure[1]								
	Home	-	-	-	-	\$ -	0.0%		Home	-	-	-	-	\$ -	0.0%	
	Home	-	-	-	-	\$ -	0.0%		Home	-	-	-	-	\$ -	0.0%	
	Home	-	-	-	-	\$ -	0.0%		Home	-	-	-	-	\$ -	0.0%	
HVAC								HVAC								
	Each	-	-	-	-	\$ -	0.0%		Each	-	-	-	-	\$ -	0.0%	
	Each	-	-	-	-	\$ -	0.0%		Each	-	-	-	-	\$ -	0.0%	
	Home	-	-	-	-	\$ -	0.0%		Home	-	-	-	-	\$ -	0.0%	
	Home	-	-	-	-	\$ -	0.0%		Home	-	-	-	-	\$ -	0.0%	
	Home	-	-	-	-	\$ -	0.0%		Home	-	-	-	-	\$ -	0.0%	
Maintenance								Maintenance								
	Home	-	-	-	-	\$ -	0.0%		Home	-	-	-	-	\$ -	0.0%	
	Home	-	-	-	-	\$ -	0.0%		Home	-	-	-	-	\$ -	0.0%	
Lighting								Lighting								
	Each					\$ -	0.0%		Each					\$ -	0.0%	
	Each					\$ -	0.0%		Each					\$ -	0.0%	
	Each	-	-	-	-	\$ -	0.0%		Each	-	-	-	-	\$ -	0.0%	
	Each	-	-	-	-	\$ -	0.0%		Each	-	-	-	-	\$ -	0.0%	
	Each	-	-	-	-	\$ -	0.0%		Each	-	-	-	-	\$ -	0.0%	
	Each	-	-	-	-	\$ -	0.0%		Each	-	-	-	-	\$ -	0.0%	
Miscellaneous								Miscellaneous								
	Each	-	-	-	-	\$ -	0.0%		Each	-	-	-	-	\$ -	0.0%	
	Each	-	-	-	-	\$ -	0.0%		Each	-	-	-	-	\$ -	0.0%	
Customer Enrollment								Customer Enrollment								
ESA Outreach & Assessment	Home	-				\$ -	0.0%		ESA Outreach & Assessment	Home	-			\$ -	0.0%	
ESA In-Home Energy Education	Home	-				\$ -	0.0%		ESA In-Home Energy Education	Home	-			\$ -	0.0%	
Total Savings/Expenditures			-	-	-	\$ -	0.0%		Total Savings/Expenditures			-	-	-	\$ -	0.0%
Households Treated		Total						Households Treated		Total						
- Single Family Households Treated	Home							- Single Family Households Treated	Home							
- Mobile Homes Treated	Home							- Mobile Homes Treated	Home							
Total Number of Households Treated	Home							Total Number of Households Treated	Home							

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may indicate that it is a new measure.

Note: IOUs - If there are new measures that are approved through the ESA Working Group, mark in column A as such to indicate that it is a new measure.

Note: Program launch expected in July 2022.

**Energy Savings Assistance Program Table 2D Pilots (SCE ONLY)**  
**San Diego Gas & Electric**  
**June 2022**

Measures	Units	ESA Program - Building Electrification Retrofit Pilot					
		Year-To-Date Completed & Expensed Installation					
		Quantity Installed	kWh (Annual)	kW (Annual)	Therms (Annual)	Expenses (\$)	% of Expenditure
<b>Appliances</b>							
	Each	-	-	-	-	\$ -	0.0%
	Each	-	-	-	-	\$ -	0.0%
	Each	-	-	-	-	\$ -	0.0%
<b>Domestic Hot Water</b>							
	Home	-	-	-	-	\$ -	0.0%
	Each	-	-	-	-	\$ -	0.0%
	Each	-	-	-	-	\$ -	0.0%
	Each	-	-	-	-	\$ -	0.0%
<b>Enclosure[1]</b>							
	Home	-	-	-	-	\$ -	0.0%
	Home	-	-	-	-	\$ -	0.0%
	Home	-	-	-	-	\$ -	0.0%
<b>HVAC</b>							
	Each	-	-	-	-	\$ -	0.0%
	Each	-	-	-	-	\$ -	0.0%
	Home	-	-	-	-	\$ -	0.0%
	Home	-	-	-	-	\$ -	0.0%
	Home	-	-	-	-	\$ -	0.0%
<b>Maintenance</b>							
	Home	-	-	-	-	\$ -	0.0%
	Home	-	-	-	-	\$ -	0.0%
<b>Lighting</b>							
	Each					\$ -	0.0%
	Each					\$ -	0.0%
	Each	-	-	-	-	\$ -	0.0%
	Each	-	-	-	-	\$ -	0.0%
	Each	-	-	-	-	\$ -	0.0%
	Each	-	-	-	-	\$ -	0.0%
<b>Miscellaneous</b>							
	Each	-	-	-	-	\$ -	0.0%
	Each	-	-	-	-	\$ -	0.0%
<b>Customer Enrollment</b>							
ESA Outreach & Assessment	Home	-				\$ -	0.0%
ESA In-Home Energy Education	Home	-				\$ -	0.0%
<b>Total Savings/Expenditures</b>			-	-	-	\$ -	0.0%
<b>Households Treated</b>	<b>Total</b>						
- Single Family Households Treated	Home						
- Mobile Homes Treated	Home						
<b>Total Number of Households Treated</b>	Home						

Measures	Units	ESA Program - Clean Energy Homes New Construction Pilot					
		Year-To-Date Completed & Expensed Installation					
		Quantity Installed	kWh (Annual)	kW (Annual)	Therms (Annual)	Expenses (\$)	% of Expenditure
<b>Appliances</b>							
	Each	-	-	-	-	\$ -	0.0%
	Each	-	-	-	-	\$ -	0.0%
	Each	-	-	-	-	\$ -	0.0%
<b>Domestic Hot Water</b>							
	Home	-	-	-	-	\$ -	0.0%
	Each	-	-	-	-	\$ -	0.0%
	Each	-	-	-	-	\$ -	0.0%
	Each	-	-	-	-	\$ -	0.0%
<b>Enclosure[1]</b>							
	Home	-	-	-	-	\$ -	0.0%
	Home	-	-	-	-	\$ -	0.0%
	Home	-	-	-	-	\$ -	0.0%
<b>HVAC</b>							
	Each	-	-	-	-	\$ -	0.0%
	Each	-	-	-	-	\$ -	0.0%
	Home	-	-	-	-	\$ -	0.0%
	Home	-	-	-	-	\$ -	0.0%
	Home	-	-	-	-	\$ -	0.0%
<b>Maintenance</b>							
	Home	-	-	-	-	\$ -	0.0%
	Home	-	-	-	-	\$ -	0.0%
<b>Lighting</b>							
	Each					\$ -	0.0%
	Each					\$ -	0.0%
	Each	-	-	-	-	\$ -	0.0%
	Each	-	-	-	-	\$ -	0.0%
	Each	-	-	-	-	\$ -	0.0%
	Each	-	-	-	-	\$ -	0.0%
<b>Miscellaneous</b>							
	Each	-	-	-	-	\$ -	0.0%
	Each	-	-	-	-	\$ -	0.0%
<b>Customer Enrollment</b>							
ESA Outreach & Assessment	Home	-				\$ -	0.0%
ESA In-Home Energy Education	Home	-				\$ -	0.0%
<b>Total Savings/Expenditures</b>			-	-	-	\$ -	0.0%
<b>Households Treated</b>	<b>Total</b>						
- Single Family Households Treated	Home						
- Mobile Homes Treated	Home						
<b>Total Number of Households Treated</b>	Home						

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

**Energy Savings Assistance Program Tables 3A-F - Energy Savings and Average Bill Savings per Treated Home/Common Area**  
**San Diego Gas & Electric**  
**June 2022**

<b>Table 3A, ESA Program (SF, MH, MF In-Unit)</b>	
Annual kWh Savings	469,676
Annual Therm Savings	8,426
Lifecycle kWh Savings	5,038,761
Lifecycle Therm Savings	(21,118)
Current kWh Rate	\$ 0.19
Current Therm Rate	\$ 1.12
Average 1st Year Bill Savings / Treated households	\$ 19.93
Average Lifecycle Bill Savings / Treated Household	\$ 188.22

<b>Table 3B, ESA Program - CSD Leveraging</b>	
Annual kWh Savings	-
Annual Therm Savings	-
Lifecycle kWh Savings	-
Lifecycle Therm Savings	-
Current kWh Rate	\$ -
Current Therm Rate	\$ -
Average 1st Year Bill Savings / Treated Households	\$ -
Average Lifecycle Bill Savings / Treated Household	\$ -

<b>Table 3C, ESA Program - Multifamily Common Area</b>	
Annual kWh Savings	16,360
Annual Therm Savings	(37)
Lifecycle kWh Savings	161,327
Lifecycle Therm Savings	(390)
Current kWh Rate	\$ 0.19
Current Therm Rate	\$ 1.12
Average 1st Year Bill Savings / Treated Property	\$ 601.00
Average Lifecycle Bill Savings / Treated Property	\$ 5,921.36

<b>Table 3D, ESA Program - Pilot Plus <sup>2</sup></b>	
Annual kWh Savings	-
Annual Therm Savings	-
Lifecycle kWh Savings	-
Lifecycle Therm Savings	-
Current kWh Rate	\$ -
Current Therm Rate	\$ -
Average 1st Year Bill Savings / Treated Property	\$ -
Average Lifecycle Bill Savings / Treated Property	\$ -

<b>Table 3E, ESA Program - Pilot Deep <sup>2</sup></b>	
Annual kWh Savings	-
Annual Therm Savings	-
Lifecycle kWh Savings	-
Lifecycle Therm Savings	-
Current kWh Rate	\$ -
Current Therm Rate	\$ -
Average 1st Year Bill Savings / Treated Property	\$ -
Average Lifecycle Bill Savings / Treated Property	\$ -

<b>Table 3F, Summary - ESA Program (SF, MH, MF In-Unit)/CSD Leveraging/MF CAM/Pilot Plus and Pilot Deep</b>	
<b>1</b>	
Annual kWh Savings	486,036
Annual Therm Savings	8,389
Lifecycle kWh Savings	5,200,087
Lifecycle Therm Savings	(21,508)
Current kWh Rate	\$ 0.37
Current Therm Rate	\$ 2.23
Average 1st Year Bill Savings / Treated Households	\$ 620.93
Average Lifecycle Bill Savings / Treated Households	\$ 6,109.58

1. Summary is the sum of ESA Program + CSD Leveraging + MF CAM + Pilot Plus + Pilot Deep  
2. Program launch expected in July 2022.

**Energy Savings Assistance Program Table 4 - Homes/Buildings Treated**  
**San Diego Gas & Electric**  
**June 2022**

Table 4A, ESA Program (SF, MH, MF In-Unit)						
	Eligible Households			Households Treated YTD		
County	Rural [1]	Urban	Total	Rural	Urban	Total
Orange			0			0
San Diego			0			0
<b>Total</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>

Table 4B, ESA Program - CSD Leveraging						
	Eligible Households			Households Treated YTD		
County	Rural [1]	Urban	Total	Rural	Urban	Total
Orange	0	16,682	16,682	0	19	19
San Diego	6,549	267,896	274,445	72	4,648	4,720
<b>Total</b>	<b>6,549</b>	<b>284,578</b>	<b>291,127</b>	<b>72</b>	<b>4,667</b>	<b>4,739</b>

Table 4C, ESA Program - Multifamily Common Area						
	Eligible Properties [2]			Properties Treated YTD		
				Rural	Urban	Total
Orange	-	-	-	-	-	-
San Diego	-	-	-	-	5	5
<b>Total</b>					<b>5</b>	<b>5</b>

Table 4D, ESA Program - Pilot Plus and Pilot Deep						
	Eligible Households			Households Treated YTD		
	Rural [1]	Urban	Total	Rural	Urban	Total
Orange	-	-	-	-	-	-
San Diego	-	-	-	-	-	-
<b>Total</b>					<b>0</b>	<b>0</b>

[1] For IOU low income-related and Energy Efficiency reporting and analysis, the Goldsmith definition is applied.

[2] Do not currently have Eligible Properties for ESA CAM.

**Energy Savings Assistance Program Table 5 - Energy Savings Assistance Program Customer Summary**  
**San Diego Gas & Electric**  
**June 2022**

Table 5A, ESA Program (SF,MH, MF In-Unit)																
Month	Gas & Electric				Gas Only				Electric Only			Total				
	# of Household Treated by Month	(Annual)			# of Household Treated by Month	(Annual)			# of Household Treated by Month	(Annual)		# of Household Treated by Month	(Annual)			
		Therm	kWh	kW		Therm	kWh	kW		Therm	kWh		kW	Therm	kWh	kW
January	-	440	6,726	1	-	-	-	-	-	1,411	0	-	440	8,137	-	
February	65	1,800	21,388	3	-	-	-	-	-	1,572	0	65	1,800	22,961	-	
March	164	1,115	48,941	6	-	-	-	-	7	4,265	1	171	1,115	53,206	-	
April	1,287	399	103,455	14	-	-	-	-	78	9,800	1	1,365	399	113,255	14	
May	1,849	2,875	152,365	20	-	-	-	-	188	20,098	3	2,037	2,875	172,463	20	
June	1,012	1,797	89,686	12	-	-	-	-	89	9,969	1	1,101	1,797	99,654	12	
July	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
August	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
September	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
October	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
November	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
December	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
YTD	4,377	8,426	422,561	55	-	-	-	-	362	-	47,116	6	4,739	8,426	469,676	61

YTD Total Energy Impacts for all fuel types should equal YTD energy impacts that are reported every month Table 2.

**Note:** Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

**Note:** SDG&E tracks the measure savings based on the month and year of install. Households treated can have a value of zero, meaning the treated date is from a previous year but the measure install and savings were tracked in a new Program Year.

Table 5B, ESA Program - CSD Leveraging																	
Month	Gas & Electric					Gas Only				Electric Only				Total			
	# of Household Treated by	(Annual)			# of Household Treated by	(Annual)			# of Household Treated by	(Annual)			# of Household Treated by	(Annual)			
		Therm	kWh	kW		Therm	kWh	kW		Therm	kWh	kW		Therm	kWh	kW	
January																	
February																	
March																	
April																	
May																	
June																	
July																	
August																	
September																	
October																	
November																	
December																	
YTD	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	

YTD Total Energy Impacts for all fuel types should equal YTD energy impacts that are reported every month Table 2A.

**Note:** Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

Table 5C, ESA Program - Multifamily Common Area																	
Month	Gas & Electric				Gas Only				Electric Only				Total				
	# of Properties Treated by Month	(Annual)			# of Properties Treated by Month	(Annual)			# of Properties Treated by Month	(Annual)			# of Properties Treated by Month	(Annual)			
		Therm	kWh	kW		Therm	kWh	kW		Therm	kWh	kW		Therm	kWh	kW	
January	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
February	-	-	-	-	-	-	-	-	2	-	2,208	0	2	-	2,208	0	
March	1	(31)	10,608	2	-	-	-	-	-	-	0	0	1	(31)	10,608	2	
April	1	(7)	677	0	-	-	-	-	1	-	2,867.28	0.42	2	(7)	3,544	1	
May	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
June	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
July	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
August	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
September	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
October	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
November	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
December	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
YTD	2	(37)	11,285	2	-	-	-	-	3	-	5,075	1	5	(37)	16,360	3	

Table 5D, ESA Program - Pilot Plus and Pilot Deep																	
Month	Gas & Electric				Gas Only				Electric Only				Total				
	# of Household Treated by	(Annual)			# of Household Treated by	(Annual)			# of Household Treated by	(Annual)			# of Household Treated by	(Annual)			
		Therm	kWh	kW		Therm	kWh	kW		Therm	kWh	kW		Therm	kWh	kW	
January																	
February																	
March																	
April																	
May																	
June																	
July																	
August																	
September																	
October																	
November																	
December																	
YTD	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	

YTD Total Energy Impacts for all fuel types should equal YTD energy impacts that are reported every month Table 2B.

**Note:** Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.



**Energy Savings Assistance Program Table 6 - Expenditures for Pilots and Studies**  
**San Diego Gas & Electric**  
**June 2022**

	Authorized 2021-26 Funding			Current Month Expenses			Year to Date Expenses			Cycle to Date Expenses			% of Budget Expended		
	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total
<b>Pilots</b>															
	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -				0%	0%	0%
<b>Total Pilots</b>	\$ -	\$ -	\$ -			\$ -			\$ -				0%	0%	0%
<b>Studies</b>															
Joint IOU - 2022 Low Income Needs Assessment (LINA) Study	\$ -	\$ -	\$ 37,500	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -				0%	0%	0%
Joint IOU - 2025 Low Income Needs Assessment (LINA) Study	\$ -	\$ -	\$ 37,500	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -				0%	0%	0%
Joint IOU - 2028 Low Income Needs Assessment (LINA) Study	\$ -	\$ -	\$ 37,500	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -				0%	0%	0%
Joint IOU - Statewide CARE-ESA Categorical Study	\$ -	\$ -	\$ 11,250	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -				0%	0%	0%
Load Impact Evaluation Study	\$ -	\$ -	\$ 225,000	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -				0%	0%	0%
Equity Criteria and Non Energy Benefits Evaluation (NEB's)	\$ -	\$ -	\$ 75,000	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -				0%	0%	0%
Rapid Feedback Research and Analysis	\$ -	\$ -	\$ 300,000	\$ 8,350	\$ 8,350	\$ 16,700	\$ 28,957	\$ 28,957	\$ 57,914						19%
Joint IOU - Multifamily CAM Process Evaluation	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -				0%	0%	0%
Joint IOU - Process Evaluation Studies (1-4 Studies)	\$ -	\$ -	\$ 75,000												
<b>Total Studies</b>	\$ -	\$ -	\$ 798,750	\$ 8,350	\$ 8,350	\$ 16,700	\$ 28,957	\$ 28,957	\$ 57,914				0%	0%	7%

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

Energy Savings Assistance Program Table - 7 Customer Segments/Needs State by Demographic, Financial, Location, and Health Conditions

San Diego Gas & Electric  
June 2022

ESA Main (SF, MH, MF in-unit)

Customer Segments	# of Households Eligible	# of Households Treated	Enrollment Rate = (C/B)	# of Households Contacted	Rate of Uptake = (C/E)	Avg. Energy Savings (kWh) Per Treated Households	Avg. Energy Savings (kW) Per Treated Households	Avg. Peak Demand Savings (kWh) Per Treated Household	Avg. Peak Demand Savings (kW) Per Treated Household	Avg. Energy Savings (Therms) Per Treated Households	Avg. Cost Per Treated Households
<b>Demographic</b>											
Housing Type			0%		0%						
SF			0%		0%						
MH			0%		0%						
MF In-Unit			0%		0%						
Rent vs. Own			0%		0%						
Own			0%		0%						
Rent			0%		0%						
Previous vs. New Participant			0%		0%						
Seniors			0%		0%						
Veterans			0%		0%						
Hard-to-Reach			0%		0%						
Vulnerable			0%		0%						
<b>Location</b>											
DAC			0%		0%						
Rural			0%		0%						
Tribal			0%		0%						
PSPS Zone			0%		0%						
Wildfire Zone			0%		0%						
Climate Zone 7 (example)			0%		0%						
Climate Zone 10 (example)			0%		0%						
Climate Zone 14 (example)			0%		0%						
Climate Zone 15 (example)			0%		0%						
CARB Communities			0%		0%						
<b>Financial</b>											
CARE			0%		0%						
Disconnected			0%		0%						
Arrearages			0%		0%						
High Usage			0%		0%						
High Energy Burden			0%		0%						
SEVI			0%		0%						
Affordability Ratio			0%		0%						
<b>Health Condition</b>											
Medical Baseline			0%		0%						
Respiratory			0%		0%						
Disabled			0%		0%						

Pilot Plus and Pilot Deep

Customer Segments	# of Households Eligible	# of Households Treated	Enrollment Rate = (C/B)	# of Households Contacted	Enrollment Rate = (C/E)	Avg. Energy Savings (kWh) Per Treated Households	Avg. Energy Savings (kW) Per Treated Households	Avg. Peak Demand Savings (kWh) Per Treated Household	Avg. Peak Demand Savings (kW) Per Treated Household	Avg. Energy Savings (Therms) Per Treated Households	Avg. Cost Per Treated Households
<b>Demographic</b>											
Housing Type			0%		0%						
SF			0%		0%						
MH			0%		0%						
MF In-Unit			0%		0%						
Rent vs. Own			0%		0%						
Own			0%		0%						
Rent			0%		0%						
Previous vs. New Participant			0%		0%						
Seniors			0%		0%						
Veterans			0%		0%						
Hard-to-Reach			0%		0%						
Vulnerable			0%		0%						
<b>Location</b>											
DAC			0%		0%						
Rural			0%		0%						
Tribal			0%		0%						
PSPS Zone			0%		0%						
Wildfire Zone			0%		0%						
Climate Zone 7 (example)			0%		0%						
Climate Zone 10 (example)			0%		0%						
Climate Zone 14 (example)			0%		0%						
Climate Zone 15 (example)			0%		0%						
CARB Communities			0%		0%						
<b>Financial</b>											
CARE			0%		0%						
Disconnected			0%		0%						
Arrearages			0%		0%						
High Usage			0%		0%						
High Energy Burden			0%		0%						
SEVI			0%		0%						
Affordability Ratio			0%		0%						
<b>Health Condition</b>											
Medical Baseline			0%		0%						
Respiratory			0%		0%						
Disabled			0%		0%						

Note: No data available at this time.

**Energy Savings Assistance Program Table - 8 Clean Energy Referral, Leveraging, and Coordination**

**San Diego Gas & Electric**

**June 2022**

Partner	Brief Description of Effort	# of Referral	# of Leveraging	# of Coordination Efforts	# of Leads	# of Enrollments
LIHEAP	LIHEAP agencies in SDG&E service territory leverage LIHEAP payment leads to provide ESA Program services to customers.			N/A		
CSD						
SASH						
SDCWA						
CARE/Medical Baseline						
CARE High Usage	Leads generated through CARE HEU income verifications completed			N/A		
Energy Solutions Partner Network	SDG&E works closely with a network of approximately 200 community-based organizations (CBOs) to connect customers with Customer Assistance programs.	N/A*	64	147	0	0
CARE Capitation Agencies	SDG&E partners with 20 social service agencies to help enroll its hardest-to-reach customers in Customer Assistance programs.	N/A*	11	23	267	4

Note to IOUs:

Leveraging activities would include when programs share resources to jointly support program delivery or administration.

While coordination refers more generally to program communication, collaboration, and alignment of activities to support individual program delivery.

\*SDG&E considers referrals and leads the same, therefore, this data is captured under column "F"

\*\* SDG&E does not track these ESA efforts individually, but as a whole "Customer Assistance" effort.

**Energy Savings Assistance Program Table - 9 Tribal Outreach**

**San Diego Gas & Electric  
June 2022**

OUTREACH STATUS	Quantity (Includes CARE, FERA, and ESA)***	List of Participating Tribes
Tribes completed ESA Meet & Confer	12	Barona, Jamul Indian Village, Pauma Band, Rincon, Ewilaapaayap, Sycuan Band of Kumeyaay Nation, Viejas Band of Kumeyaay Indians, La Posta, Mesa Grande, Manzanita, Campo Kumeyaay Nation, Santa Ysabel
Tribes requested outreach materials or applications	4	Pauma Band, La Posta, Mesa Grande, Santa Ysabel
Tribes who have not accepted offer to Meet and Confer	5	San Pasqual, Inaja & Cosmit, La Jolla, Pala Band, Los Coyotes
Non-Federally Recognized Tribes who participated in Meet & Confer	N/A	N/A
Tribes and Housing Authority sites involved in Focused Project/ESA	N/A	N/A
Partnership offer on Tribal Lands	N/A	N/A
Housing Authority and Tribal Temporary Assistance for Needy Families (TANF) office who received outreach (this includes email, U.S. mail, and/or phone calls)	2	Southern California American Indian Resource Center (SCAIR); Southern California Tribal Chairmen's Association (SCTCA)
Housing Authority and TANF offices who participated in Meet and Confer	N/A	N/A

\*SDG&E has invited all 17 tribes to meet and confer and will continue to engage throughout 2022.

\*\*SDG&E provides TANF related messaging through periodic presentations to SCAIR and SCTCA

\*\*\*Numbers are a rolling count of Tribal Outreach efforts

**CARE Table 1 - CARE Program Expenses  
San Diego Gas & Electric  
June 2022**

CARE Program:	Authorized Budget [1]			Current Month Expenses			Year to Date Expenses			% of Budget Spent YTD		
	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total
Outreach	\$ 2,848,906	\$ 388,487	\$ 3,237,393	\$ 239,867	\$ 29,651	\$ 269,518	\$ 950,530	\$ 118,604	\$ 1,069,134	33%	31%	33%
Processing / Certification Re-certification	\$ 517,082	\$ 70,511	\$ 587,593	\$ 93,759	\$ 11,590	\$ 105,349	\$ 613,885	\$ 76,652	\$ 690,537	119%	109%	118%
Post Enrollment Verification	\$ 401,678	\$ 54,774	\$ 456,452	\$ 7,722	\$ 955	\$ 8,676	\$ 34,582	\$ 4,309	\$ 38,890	9%	8%	9%
IT Programming	\$ 950,400	\$ 129,600	\$ 1,080,000	\$ 11,252	\$ 1,391	\$ 12,643	\$ 134,062	\$ 16,673	\$ 150,735	14%	13%	14%
Pilots	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	0%	0%	0%
CHANGES Program	\$ 233,200	\$ 31,800	\$ 265,000	\$ 15,880	\$ 1,963	\$ 17,843	\$ 97,148	\$ 12,218	\$ 109,366	42%	38%	41%
Studies	\$ 94,793	\$ 12,926	\$ 107,719	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	0%	0%	0%
Regulatory Compliance	\$ 271,920	\$ 37,080	\$ 309,000	\$ 10,706	\$ 1,323	\$ 12,029	\$ 74,961	\$ 9,413	\$ 84,374	28%	25%	27%
General Administration	\$ 554,400	\$ 75,600	\$ 630,000	\$ 31,998	\$ 3,955	\$ 35,953	\$ 221,661	\$ 27,799	\$ 249,460	40%	37%	40%
CPUC Energy Division	\$ 59,741	\$ 8,147	\$ 67,888	\$ -	\$ -	\$ -	\$ 10,980	\$ 1,358	\$ 12,338	18%	17%	18%
<b>SUBTOTAL MANAGEMENT COSTS</b>	<b>\$ 5,932,120</b>	<b>\$ 808,925</b>	<b>\$ 6,741,045</b>	<b>\$ 411,182</b>	<b>\$ 50,828</b>	<b>\$ 462,011</b>	<b>\$ 2,137,808</b>	<b>\$ 267,026</b>	<b>\$ 2,404,834</b>	<b>36%</b>	<b>33%</b>	<b>36%</b>
CARE Rate Discount [2]	\$ 139,598,682	\$ 25,613,072	\$ 165,211,754	\$ 14,733,850	\$ 1,640,599	\$ 16,374,449	\$ 85,390,725	\$ 13,001,208	\$ 98,391,933	61%	51%	60%
<b>TOTAL PROGRAM COSTS &amp; CUSTOMER DISCOUNTS</b>	<b>\$ 145,530,802</b>	<b>\$ 26,421,997</b>	<b>\$ 171,952,799</b>	<b>\$ 15,145,032</b>	<b>\$ 1,691,427</b>	<b>\$ 16,836,460</b>	<b>\$ 87,528,533</b>	<b>\$ 13,268,234</b>	<b>\$ 100,796,767</b>	<b>60%</b>	<b>50%</b>	<b>59%</b>
Other CARE Rate Benefits												
- Wildfire Non-Bypassable Charge Exemption [3]				\$ 727,490		\$ 727,490	\$ 4,223,392		\$ 4,223,392			
- CARE Surcharge Exemption				\$ 1,177,236	\$ 196,771	\$ 1,374,007	\$ 6,911,203	\$ 1,761,061	\$ 8,672,264			
- California Solar Initiative Exemption				\$ -		\$ -	\$ -		\$ -			
- kWh Surcharge Exemption				\$ 100,327		\$ 100,327	\$ 542,720		\$ 542,720			
- Vehicle Grid Integration Exemption				\$ 81,769		\$ 81,769	\$ 450,073		\$ 450,073			
Total Other CARE Rate Benefits				<b>\$ 2,086,822</b>	<b>\$ 196,771</b>	<b>\$ 2,283,593</b>	<b>\$ 12,127,388</b>	<b>\$ 1,761,061</b>	<b>\$ 13,888,449</b>			
Indirect Costs				\$ 99,094	\$ 12,249	\$ 111,343	\$ 516,977	\$ 64,725	\$ 581,702			

1. Budget authorized in D.21.06.015, Attachment 1 Table 2.

2. CARE Rate Discount amounts reflected in Advice Letters 3849-E and 3027-G-A, effective January 1st, 2022.

3. SDG&E Advice Letter 3619-E authorizes Wildfire Non-Bypassable Charge Exemption, effective October 1, 2020

**NOTE: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.**

CARE Table 2 - Enrollment, Recertification, Attrition, & Penetration  
San Diego Gas & Electric  
June 2022

	New Enrollment										Recertification <sup>7</sup>				Attrition (Drop Offs) <sup>7, 8</sup>					Enrollment		Total CARE Participants	Estimated CARE Eligible	Enrollment <sup>5</sup> Rate % (W/X)	Total Residential Accounts <sup>6</sup>	Gas Only	Electric Only
	Automatic Enrollment				Self-Certification (Income or Categorical)					Total New Enrollment (E+J)	Scheduled	Non-Scheduled (Duplicates)	Automatic	Total Recertification (L+M+N)	No Response <sup>4</sup>	Failed PEV	Failed Recertification	Other	Total Attrition (P+Q+R+S)	Gross (K+O)	Net Adjusted (K-T)						
	Inter-Utility <sup>1</sup>	Intra-Utility <sup>2</sup>	Leveraging <sup>3</sup>	Combined (B+C+D)	Online	Paper	Phone	Capitation	Combined (F+G+H+I)																		
January	-	13	-	13	6,421	1,777	501	207	8,906	8,919	2,339	4,059	397	6,795	3,236	1	149	1,074	4,460	15,714	4,459	325,132	289,316	112%	1,359,140	-	135,952
February	-	2	-	2	6,736	600	738	210	8,284	8,286	2,380	3,929	121	6,430	3,378	-	103	2,751	6,232	14,716	2,054	327,186	289,316	113%	1,364,850	-	136,428
March	-	2	-	2	6,609	623	638	192	8,062	8,064	1,236	3,560	4	4,800	4,354	1	34	2,953	7,342	12,864	722	327,908	289,316	113%	1,369,893	-	136,433
April	-	29	-	29	4,315	493	257	180	5,245	5,274	170	3,076	5	3,251	356	-	2	(13,337)	(12,979)	8,525	18,253	346,161	289,316	120%	1,375,620	-	143,091
May	-	49	-	49	4,786	588	336	121	5,831	5,880	53	3,486	5	3,544	289	-	4	4,940	5,233	9,424	647	346,808	289,316	120%	1,380,909	-	143,381
June	1	26	-	27	4,708	435	308	146	5,597	5,624	56	3,074	7	3,137	251	-	1	3,494	3,746	8,761	1,878	348,686	289,316	121%	1,385,805	-	144,067
July																							289,316				
August																							289,316				
September																							289,316				
October																							289,316				
November																							289,316				
December																							289,316				
YTD Total	1	121	-	122	33,575	4,516	2,778	1,056	41,925	42,047	6,234	21,184	539	27,957	11,864	2	293	1,875	14,034	70,004	28,013	348,686	289,316	121%	1,385,805	-	144,067

<sup>1</sup> Enrollments via data sharing between the IOUs.

<sup>2</sup> Enrollments via data sharing between departments and/or programs within the utility.

<sup>3</sup> Enrollments via data sharing with programs outside the IOU that serve low-income customers.

<sup>4</sup> No response includes no response to both Recertification and Verification.

<sup>5</sup> Penetration Rate and Enrollment Rate are the same value.

<sup>6</sup> Data represents total residential electric customers.

<sup>7</sup> SDG&E continues to analyze its data for changes to customer totals due to a processing backlog and potential data discrepancies currently under review.

<sup>8</sup> In April 2022, SDG&E reinstated approximately 20,000 customers onto the CARE and FERA programs who had been impacted by the issues articulated SDG&E's March 17, 2022 "Request for an Extension of Deadlines to Comply with California Alternative Rates for Energy, Family Electric Rate Assistance, and Medical Baseline Recertification Requirements.

**Note:** Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

**CARE Table 3A - Post-Enrollment Verification Results (Model)**  
**San Diego Gas & Electric**  
**June 2022**

Month	Total CARE Households Enrolled	Households Requested to Verify	% of CARE Enrolled Requested to Verify Total	CARE Households De-enrolled (Due to no response)	CARE Households De-enrolled (Verified as Ineligible)	Total Households De-enrolled	% De-enrolled through Post Enrollment Verification	% of Total CARE Households De-enrolled
January	325,132	7	0%	2	-	2	29%	0%
February	327,186	12	0%	4	-	4	33%	0%
March	327,908	5	0%	4	-	4	80%	0%
April	346,161	4	0%	0	-	-	0%	0%
May	346,808	2	0%	0	-	-	0%	0%
June	348,686	804	0%	0	1	1	0%	0%
July								
August								
September								
October								
November								
December								
<b>YTD Total</b>	<b>348,686</b>	<b>834</b>	<b>0.2%</b>	<b>10</b>	<b>1</b>	<b>11</b>	<b>1.3%</b>	<b>0.0%</b>

**Note:** Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

**CARE Table 3B Post-Enrollment Verification Results (Electric only High Usage)**  
**San Diego Gas & Electric**  
**June 2022**

Month	Total CARE Households Enrolled	Households Requested to Verify	% of CARE Enrolled Requested to Verify Total	CARE Households De-enrolled (Due to no response)	CARE Households De-enrolled (Verified as Ineligible)	Total Households De-enrolled	% De-enrolled through Post Enrollment Verification	% of Total CARE Households De-enrolled
January	325,132	1,961	0.6%	1,734	15	1,749	89.2%	0.5%
February	327,186	384	0.1%	272	5	277	72.1%	0.1%
March	327,908	381	0.1%	231	3	234	61.4%	0.1%
April	346,161	221	0.1%	149	4	153	69.2%	0.0%
May	346,808	400	0.1%	61	1	62	15.5%	0.0%
June	348,686	302	0.1%	0	0	0	0.0%	0.0%
July								
August								
September								
October								
November								
December								
<b>YTD Total</b>	<b>348,686</b>	<b>3,649</b>	<b>1.0%</b>	<b>2,447</b>	<b>28</b>	<b>2,475</b>	<b>67.8%</b>	<b>0.7%</b>

1 SDG&E continues to analyze its data for changes to customer totals due to a processing backlog and potential data discrepancies currently under review.

**Note:** Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

**CARE Table 4 - Enrollment by County**  
**San Diego Gas & Electric**  
**June 2022**

County	Estimated Eligible Households <sup>1</sup>			Total Households Enrolled <sup>2</sup>			Enrollment Rate <sup>3</sup>		
	Urban	Rural	Total	Urban	Rural	Total	Urban	Rural	Total
Orange	16,607	-	16,607	14,988	-	14,988	90%	0%	90%
San Diego	266,215	6,494	272,709	326,095	7,603	333,698	122%	117%	122%
<b>Total</b>	<b>282,822</b>	<b>6,494</b>	<b>289,316</b>	<b>341,083</b>	<b>7,603</b>	<b>348,686</b>	<b>121%</b>	<b>117%</b>	<b>121%</b>

<sup>1</sup> As reflected in filing A.19-11-005, et al., Annual CARE Eligibility Estimates filed February 14, 2022. However, SDG&E noticed a rounding difference when calculating the Estimated Eligible Householdss by Urban and Rural breakdown, this resulted in a difference of (3) less Eligible Households.

<sup>2</sup> Total Households Enrolled includes submeter tenants.

<sup>3</sup> Penetration Rate and Enrollment Rate are the same value.

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.



**CARE Table 5 - Recertification Results  
San Diego Gas & Electric  
June 2022**

Month	Total CARE Households	Households Requested to Recertify	% of Households Total (C/B)	Households Recertified <sup>1</sup>	Households De-enrolled <sup>2</sup>	Recertification Rate % (E/C)	% of Total Households De-enrolled (F/B)
January	325,132	5,508	1.7%	2,145	185	3.4%	0.1%
February	327,186	2,667	0.8%	1,198	155	5.8%	0.0%
March	327,908	124	0.0%	4	81	65.3%	0.0%
April	346,161	152	0.0%	7	34	22.4%	0.0%
May	346,808	58	0.0%	1	5	8.6%	0.0%
June	348,686	163	0.0%	4	2	1.2%	0.0%
July							
August							
September							
October							
November							
December							
<b>YTD</b>	<b>348,686</b>	<b>8,672</b>	<b>2.5%</b>	<b>3,359</b>	<b>462</b>	<b>38.7%</b>	<b>0.1%</b>

<sup>1</sup> SDG&E continues to analyze its data for changes to customer totals due to a processing backlog and potential data discrepancies currently under review.

<sup>2</sup>Includes customers who did not respond or who requested to be de-enrolled.

**Note:** Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

**CARE Table 6 - Capitation Contractors<sup>1</sup>**  
**SDG&E**  
**June 2022**

Contractor	Contractor Type (Check one or more if applicable)				Total Enrollments	
	Private	CBO	WMDVBE	LIHEAP	Current Month	Year-to-Date
211 SAN DIEGO		X			124	987
ALPHA MINI MART	X				19	33
AMERICAN RED CROSS WIC OFFICES		X	X		-	2
CHULA VISTA COMMUNITY COLLABORATIVE		X			-	1
COMMUNITY RESOURCE CENTER		X			-	1
ELDERHELP OF SAN DIEGO		X			-	-
HEARTS AND HANDS WORKING TOGETHER		X			-	-
HOME START		X			1	1
HORN OF AFRICA		X			-	-
INTERFAITH COMMUNITY SERVICES		X			-	-
LA MAESTRA FAMILY CLINIC		X			2	16
MAAC PROJECT		X		X	-	1
NEIGHBORHOOD HEALTH CARE		X			-	5
NORTH COUNTY HEALTH PROJECT, INC.	X				-	1
SAN DIEGO STATE UNIVERSITY WIC OFFICES		X			-	-
SAN YSIDRO HEALTH CENTERS		X			-	3
SCRIPPS HEALTH WIC		X			-	1
SOMALI BANTU ASSOCIATION OF AMERICA		X			-	-
SOMALI FAMILY SERVICES		X			-	-
VISTA COMMUNITY CLINIC		X			-	4
<b>Total Enrollments</b>					<b>146</b>	<b>1,056</b>

<sup>1</sup> All capitation contractors with current contracts are listed regardless of whether they have signed up customers or submitted invoices this year.

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

**CARE Program Table 7 - Expenditures for Pilots and Studies  
San Diego Gas & Electric  
June 2022**

2021	Authorized 2021-2026 Budget			Current Month Expenses			Year to Date Expenses			Cycle to Date Expenses		
	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total
<b>Pilots</b>												
CARE Outbound Calling Pilot			\$ 80,000	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -			\$ -
<b>Studies</b>												
Joint IOU - 2022 Low Income Needs Assessment (LINA) Study			\$ 37,500	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -			\$ -
Joint IOU - 2025 Low Income Needs Assessment (LINA) Study			\$ 37,500	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -			\$ -
Joint IOU - 2028 Low Income Needs Assessment (LINA) Study			\$ 37,500	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -			\$ -
Joint IOU - Statewide CARE-ESA Categorical Study			\$ 11,250	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -			\$ -
<b>Total</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ 203,750</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>			<b>\$ -</b>

**NOTE:** Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

**CARE Table 8**  
**CARE and Disadvantaged Communities Enrollment Rate for Zip**  
**Codes San Diego Gas & Electric**  
**June 2022**

<b>Total CARE Households Enrolled</b>				
<b>Month</b>	<b>CARE Enrollment Rate for Zip Codes that have 10% or more disconnections</b>	<b>CARE Enrollment Rate for Zip Codes in High Poverty (Income Less than 100% FPG)</b>	<b>CARE Enrollment Rate for Zip Codes in High Poverty (with 70% or Less CARE Penetration)</b>	<b>CARE Enrollment Rate for DAC (Zip/Census Tract) Codes in High Poverty (with 70% or Less CARE Enrollment Rate)</b>
January				
February				
March				
April				
May				
June				
July				
August				
September				
October				
November				
December				
<b>YTD</b>				

**Note:**

Data is not available at this time.

Penetration Rate and Enrollment Rate are the same value.

DACs are defined at the census tract level. Corresponding zip codes are provided for the purpose of this table; however, the entire zip code listed may not be considered a DAC.

Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

**CARE Table 8A**  
**CARE Top 10 Lowest Enrollment Rates in High Disconnection, High Poverty, and DAC Communities by Zip Code**  
**San Diego Gas & Electric**  
**June 2022**

ZIP	Top 10 Lowest CARE Enrollment Rate for Zip Codes that have 10% or more Disconnections
ZIP00001	
ZIP00002	
ZIP00003	
ZIP00004	
ZIP00005	
ZIP00006	
ZIP00007	
ZIP00008	
ZIP00009	
ZIP00010	

ZIP	Top 10 Lowest CARE Enrollment Rate for Zip Codes in High Poverty (Income Less than 100% FPG)
ZIP00001	
ZIP00002	
ZIP00003	
ZIP00004	
ZIP00005	
ZIP00006	
ZIP00007	
ZIP00008	
ZIP00009	
ZIP00010	

ZIP	Top 10 Lowest CARE Enrollment Rate for Zip Codes in DAC
ZIP00001	
ZIP00002	
ZIP00003	
ZIP00004	
ZIP00005	
ZIP00006	
ZIP00007	
ZIP00008	
ZIP00009	
ZIP00010	

**Note:**

Data is not available at this time.

Some zip codes rolled up to the nearest zip code for privacy reasons due to the number of people residing in that zip code.

Data not available at this time.

DACs are defined at the census tract level. Corresponding zip codes are provided for the purpose of this table; however, the entire zip code listed may not be considered a DAC.

**FERA Table 1 - FERA Program Expenses**  
**San Diego Gas & Electric**  
**June 2022**

	Authorized Budget [1]	Current Month Expenses	Year to Date Expenses	% of Budget Spent YTD
<b>FERA Program:</b>	<b>Electric</b>	<b>Electric</b>	<b>Electric</b>	<b>Electric</b>
Outreach	\$ 361,080	\$ 13,959	\$ 71,289	20%
Processing / Certification Re-certification	\$ 12,874	\$ 2,596	\$ 13,688	106%
Post Enrollment Verification	\$ 923	\$ -	\$ 1,301	141%
IT Programming	\$ 151,500	\$ -	\$ 1,366	1%
Pilot(s)	\$ -	\$ -	\$ -	0%
Studies	\$ 50,000	\$ -	\$ -	0%
Regulatory Compliance	\$ 44,660	\$ 3,446	\$ 24,524	55%
General Administration	\$ 71,930	\$ 2,499	\$ 18,907	26%
CPUC Energy Division	\$ 10,183	\$ -	\$ 2,468	24%
<b>SUBTOTAL MANAGEMENT COSTS</b>	<b>\$ 703,150</b>	<b>\$ 22,500</b>	<b>\$ 133,542</b>	<b>19%</b>
FERA Rate Discount [2]	\$ 3,711,343	\$ 343,071	\$ 1,989,572	54%
<b>TOTAL PROGRAM COSTS &amp; CUSTOMER DISCOUNTS</b>	<b>\$ 4,414,493</b>	<b>\$ 365,571</b>	<b>\$ 2,123,114</b>	<b>48%</b>
Indirect Costs		\$ 5,434	\$ 29,624	

1. Budget approved in D.21-06-015, Attachment 1, Table 4.

2. FERA Discount amount reflected in Advice Letter 3849-E, effective January 1st, 2022.

'NOTE: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

**FERA Table 2 - Enrollment, Recertification, Attrition, & Penetration**  
**San Diego Gas & Electric**  
**June 2022**

	New Enrollment										Recertification <sup>6</sup>				Attrition (Drop Offs) <sup>6, 7</sup>					Enrollment		Total FERA Participants	Estimated FERA Eligible	Enrollment <sup>5</sup> Rate % (W/X)
	Automatic Enrollment				Self-Certification (Income or Categorical)					Total New Enrollment (E+J)	Scheduled	Non-Scheduled (Duplicates)	Automatic	Total Recertification (L+M+N)	No Response <sup>4</sup>	Failed PEV	Failed Recertification	Other	Total Attrition (P+Q+R+S)	Gross (K+O)	Net Adjusted (K-T)			
	Inter-Utility <sup>1</sup>	Intra-Utility <sup>2</sup>	Leveraging <sup>3</sup>	Combined (B+C+D)	Online	Paper	Phone	Capitation	Combined (F+G+H+I)															
January	-	-	-	-	175	42	15	5	237	237	6	39	-	45	208	-	53	(214)	47	282	190	11,673	43,709	27%
February	-	-	-	-	245	16	28	5	294	294	4	48	-	52	174	-	36	237	447	346	(153)	11,520	43,709	26%
March	-	-	-	-	256	9	27	-	292	292	2	45	-	47	64	-	16	198	278	339	14	11,534	43,709	26%
April	-	-	-	-	163	21	7	3	194	194	-	32	-	32	4	-	14	(733)	(715)	226	909	12,443	43,709	28%
May	-	-	-	-	240	20	7	1	268	268	1	44	-	45	2	-	6	265	273	313	(5)	12,438	43,709	28%
June	-	-	-	-	202	12	6	1	221	221	-	24	-	24	2	-	-	245	247	245	(26)	12,412	43,709	28%
July																								
August																								
September																								
October																								
November																								
December																								
YTD Total	-	-	-	-	1,281	120	90	15	1,506	1,506	13	232	-	245	454	-	125	(2)	577	1,751	929	12,412	43,709	28%

<sup>1</sup> Enrollments via data sharing between the IOUs.  
<sup>2</sup> Enrollments via data sharing between departments and/or programs within the utility.  
<sup>3</sup> Enrollments via data sharing with programs outside the IOU that serve low-income customers.  
<sup>4</sup> No response includes no response to both Recertification and Verification.  
<sup>5</sup> Penetration Rate and Enrollment Rate are the same value.  
<sup>6</sup> SDG&E continues to analyze its data for changes to customer totals due to a processing backlog and potential data discrepancies currently under review.  
<sup>7</sup> In April 2022, SDG&E reinstated approximately 20,000 customers onto the CARE and FERA programs who had been impacted by the issues articulated SDG&E’s March 17, 2022 “Request for an Extension of Deadlines to Comply with California Alternative Rates for Energy, Family Electric Rate Assistance, and Medical Baseline Recertification Requirements” to Rachel Peterson, CPUC Executive Director, which was subsequently approved on May 13, 2022.

**Note:** Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

**FERA Table 3A - Post-Enrollment Verification Results (Model)**  
**San Diego Gas & Electric**  
**June 2022**

Month	Total FERA Households Enrolled	Households Requested to Verify	% of FERA Enrolled Requested to Verify Total	FERA Households De-enrolled (Due to no response)	FERA Households De-enrolled (Verified as Ineligible)	Total Households De-enrolled	% De-enrolled through Post Enrollment Verification	% of Total FERA Households De-enrolled
January	11,673	-	0.0%	-	-	-	0.0%	0.0%
February	11,520	1	0.0%	-	-	-	0.0%	0.0%
March	11,534	-	0.0%	-	-	-	0.0%	0.0%
April	12,443	-	0.0%	-	-	-	0.0%	0.0%
May	12,438	-	0.0%	-	-	-	0.0%	0.0%
June	12,412	45	0.4%	-	-	-	0.0%	0.0%
July								
August								
September								
October								
November								
December								
<b>YTD Total</b>	<b>12,412</b>	<b>46</b>	<b>0.4%</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>0.0%</b>	<b>0.0%</b>

**Note:** Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

**FERA Table 3B Post-Enrollment Verification Results (Electric only High Usage) <sup>1</sup>**  
**San Diego Gas & Electric**  
**June 2022**

Month	Total FERA Households Enrolled	Households Requested to Verify	% of FERA Enrolled Requested to Verify Total	FERA Households De-enrolled (Due to no response)	FERA Households De-enrolled (Verified as Ineligible)	Total Households De-enrolled	% De-enrolled through Post Enrollment Verification	% of Total FERA Households De-enrolled
January	11,673	-	0.0%	-	-	-	0.0%	0.0%
February	11,520	-	0.0%	-	-	-	0.0%	0.0%
March	11,534	-	0.0%	-	-	-	0.0%	0.0%
April	12,443	-	0.0%	-	-	-	0.0%	0.0%
May	12,438	-	0.0%	-	-	-	0.0%	0.0%
June	12,412	-	0.0%	-	-	-	0.0%	0.0%
July								
August								
September								
October								
November								
December								
<b>YTD Total</b>	<b>12,412</b>	<b>-</b>	<b>0.0%</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>0.0%</b>	<b>0.0%</b>

<sup>1</sup> SDG&E continues to analyze its data for changes to customer totals due to a processing backlog and potential data discrepancies currently under review.

**Note:** Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.



**FERA Table 4 - Enrollment by County**  
**San Diego Gas & Electric**  
**June 2022**

County	Estimated Eligible Households			Total Households Enrolled <sup>1</sup>			Enrollment Rate <sup>2</sup>		
	Urban	Rural	Total	Urban	Rural <sup>3</sup>	Total	Urban	Rural	Total
Orange	2,102	-	2,102	448	-	448	21%	0%	21%
San Diego	40,415	1,192	41,607	11,678	286	11,964	29%	24%	29%
<b>Total</b>	<b>42,517</b>	<b>1,192</b>	<b>43,709</b>	<b>12,126</b>	<b>286</b>	<b>12,412</b>	<b>29%</b>	<b>24%</b>	<b>28%</b>

<sup>1</sup> Total Households Enrolled includes submeter tenants.

<sup>2</sup> Penetration Rate and Enrollment Rate are the same value.

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

**FERA Table 5 - Recertification Results <sup>1</sup>**  
**San Diego Gas & Electric**  
**June 2022**

Month	Total FERA Households	Households Requested to Recertify	% of Households Total (C/B)	Households Recertified	Households De-enrolled	Recertification Rate % (E/C)	% of Total Households De-enrolled (F/B)
January	11,673	140	1.2%	-	40	0%	0.3%
February	11,520	80	0.7%	2	11	3%	0.1%
March	11,534	26	0.2%	-	2	0%	0.0%
April	12,443	52	0.4%	-	1	0%	0.0%
May	12,438	8	0.1%	-	-	0%	0.0%
June	12,412	4	0.0%	-	1	0%	0.0%
July							
August							
September							
October							
November							
December							
<b>YTD</b>	<b>12,412</b>	<b>310</b>	<b>2.5%</b>	<b>2</b>	<b>55</b>	<b>0.6%</b>	<b>0.4%</b>

<sup>1</sup> SDG&E continues to analyze its data for changes to customer totals due to a processing backlog and potential data discrepancies currently under review.

**Note:** Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

**FERA Table 6 - Capitation Contractors<sup>1</sup>**  
**San Diego Gas & Electric**  
**June 2022**

Contractor	Contractor Type (Check one or more if applicable)				Total Enrollments	
	Private	CBO	WMDVBE	LIHEAP	Current Month	Year-to-Date
211 SAN DIEGO		X			1	15
ALPHA MINI MART	X				-	-
AMERICAN RED CROSS WIC OFFICES		X	X		-	-
CHULA VISTA COMMUNITY COLLABORATIVE		X			-	-
COMMUNITY RESOURCE CENTER		X			-	-
ELDERHELP OF SAN DIEGO		X			-	-
HEARTS AND HANDS WORKING TOGETHER		X			-	-
HOME START		X			-	-
HORN OF AFRICA		X			-	-
INTERFAITH COMMUNITY SERVICES		X			-	-
LA MAESTRA FAMILY CLINIC		X			-	-
MAAC PROJECT		X		X	-	-
NEIGHBORHOOD HEALTH CARE		X			-	-
NORTH COUNTY HEALTH PROJECT, INC.	X				-	-
SAN DIEGO STATE UNIVERSITY WIC OFFICES		X			-	-
SAN YSIDRO HEALTH CENTERS		X			-	-
SCRIPPS HEALTH WIC		X			-	-
SOMALI BANTU ASSOCIATION OF AMERICA		X				
SOMALI FAMILY SERVICES						
VISTA COMMUNITY CLINIC		X			-	-
<b>Total Enrollments</b>					<b>1</b>	<b>15</b>

<sup>1</sup> All capitation contractors with current contracts are listed regardless of whether they have signed up customers or submitted invoices this year.

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.