#### **BEFORE THE PUBLIC UTILITIES COMMISSION OF THE STATE OF CALIFORNIA**

Application of Pacific Gas and Electric Company for Approval of Energy Savings Assistance and California Alternate Rates for Energy Programs and Budgets for 2021-2026 Program Years.

(U 39 M)

And Related Matters.

Application No. 19-11-003 (Filed November 4, 2019)

Application No. 19-11-004 Application No. 19-11-005 Application No. 19-11-006 Application No. 19-11-007

#### MONTHLY REPORT OF PACIFIC GAS AND ELECTRIC COMPANY (U 39 M) ON INCOME QUALIFIED ASSISTANCE PROGRAMS FOR JUNE 2022

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Dated: July 21, 2022

Attorney for: PACIFIC GAS AND ELECTRIC COMPANY

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In accordance with Ordering Paragraph 17 of Decision (D.) 01-05-033, Pacific Gas and Electric

Company hereby submits its attached monthly status report on the results of its Energy Savings

Assistance (ESA) Program, California Alternate Rates for Energy (CARE) Program, and Family Electric

Rate Assistance (FERA) Program efforts, showing results through June 2022. Pursuant to D.21-06-015,

the new ESA, CARE and FERA Program funding cycle began on July 1, 2021.

Respectfully Submitted,

ERIC SEZGEN

By: <u>/s/ Eric Sezgen</u> ERIC SEZGEN

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Attorney for: PACIFIC GAS AND ELECTRIC COMPANY

Dated: July 21, 2022



Energy Savings Assistance (ESA), California Alternate Rates for Energy (CARE), and Family Energy Rate Assistance (FERA) Program Monthly Report for June 2022



# PACIFIC GAS AND ELECTRIC COMPANY

Energy Savings Assistance Program, California Alternate Rates for Energy Program, and Family Electric Rate Assistance Program Monthly Report for June 2022

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# PACIFIC GAS AND ELECTRIC COMPANY

## Energy Savings Assistance Program, California Alternate Rates for Energy Program, and Family Electric Rate Assistance Program **Monthly Report for June 2022**

The Energy Savings Assistance (ESA), California Alternate Rates for Energy (CARE), and Family Electric Rate Assistance (FERA) programs are long-standing programs designed to assist income-qualified households in Pacific Gas and Electric (PG&E)'s service territory in reducing their energy usage and monthly utility expenses. Decision (D.) 21-06-015 authorized a new ESA, CARE, and FERA program funding cycle beginning July 1, 2021, through December 31, 2026.

PG&E's monthly report for June 2022 complies with the income-qualified programs reporting requirements established in D.21-06-015 to include FERA, and with all reporting and program evaluation requirements previously established for the CARE and ESA Programs.<sup>1</sup>

# **Regulatory Update**

#### Energy Savings Assistance (ESA) Program

**ESA Working Group (WG):** While no main ESA WG meeting was held in June, members continued to stay active and engaged with ESA through the three ESA Sub-WGs (on Cost Effectiveness, Universal Application System, and Program Policies & Procedures / Installation Standards Manuals). Meeting materials for all ESA WG meetings, including presentations and meeting notes, can be found on the CPUC Public Document Area page at <a href="https://pda.energydataweb.com">https://pda.energydataweb.com</a>.

#### <u>Miscellaneous</u>

**Community Based Organization (CBO) Pilot Working Group (WG) Meetings:** In June PG&E continued coordination with the CBO Pilot WG. The CBO Pilot WG will be helping identify case management strategies to involve CBOs in supporting customers in arrearages, and will coordinate with ESA, CARE, FERA and other programs designed to benefit eligible customers. Meeting materials for all CBO Pilot WG meetings, including presentations and meeting notes, can be found on the CPUC Public Document Area page at <a href="https://pda.energydataweb.com">https://pda.energydataweb.com</a>.

**Consumer Protections:** Consumer protections for PG&E customers impacted by the 2021 Wind Events and Wildfires continued during the month of June. See CARE Section 2.5 for a table of existing consumer protections, which include exceptions to post-enrollment verification for impacted customers.

<sup>&</sup>lt;sup>1</sup> The IOUs worked with Energy Division (ED) staff to revise reporting tables and formats in compliance with the mandates of D.21-06-015. PG&E is using the most recent monthly reporting template that was approved by ED in March 2022 to provide its monthly updates of the ESA, CARE, and FERA programs beginning with its March 2022 report.

# 1. Energy Savings Assistance (ESA) Program Executive Summary

The ESA Program provides no-cost home weatherization, energy-efficient appliances, and energy education services to income-qualified PG&E customers<sup>2</sup> throughout PG&E's service territory. ESA is a resource program emphasizing long-term energy savings and serves all willing and eligible low-income customers by providing all feasible ESA Program measures at no cost to the customer through a direct-install approach. All housing types are eligible to participate, and the ESA Program is available to both homeowners and renters.

D.21-06-015 approved the ESA program budget for PYs 2021-2026. The total 2022 authorized ESA Program budget is \$180,979,812, which covers all programs in the ESA portfolio, including the long-standing "ESA Main" program for single-family (SF) and multi-family (MF) housing, the MF-Common Area Measures (CAM) program, studies, and pilots, such as the Pilot Plus and Pilot Deep programs. From January 1, 2022 to June 30, 2022, PG&E expended \$66,696,253 in total ESA program costs. Further details of ESA expenses are provided in the ESA Summary Table, ESA Table 1 and ESA Table 1A in the Appendix.

## 1.1 Energy Savings Assistance Program Overview

ESA Table 1: (SF, MH, MF In-Unit) Summary of Expenses for 2022				
	2022 Authorized/Planning Assumptions <sup>[a]</sup>	Actual YTD <sup>[b]</sup>	% YTD	
Budget <sup>[c]</sup>	\$118,591,601	\$61,826,358	52%	
Homes Treated	59,340	35,375	60%	
kWh Saved <sup>[d]</sup>	15,093,167	11,096,911	74%	
kW Demand Reduced <sup>[d]</sup>	2,859	1,926	67%	
Therms Saved <sup>[d]</sup>	629,105	555,507	88%	
GHG Emissions Reduced (Tons)	N/A	11,909		
Reduced (Tons) <sup>[a]</sup> Authorized ESA budget, end	,	,	arget per	

# Provide a summary of the Energy Savings Assistance Program elements as approved in Decision (D.) 21-06-015.

<sup>[a]</sup> Authorized ESA budget, energy savings goals and household treatment target per D.21-06-015.

<sup>[b]</sup> As shown in ESA Monthly Report Table 1, and Table 2.

<sup>[c]</sup> ESA Main program budget includes measures and program administrative budget categories as shown on ESA Monthly Report Table 1. 2022 authorized budget and expenditures includes Benefit Burdens as approved in (D.)20-12-005.

<sup>[d]</sup> Per Table 5 of Attachment 1, D. 21-06-015, the 2022 goals for kWh, kW, and Therms include ESA Main and MF CAM; however, the above table reports results only from ESA Main, and does not include results from MF CAM.

<sup>&</sup>lt;sup>2</sup> To qualify for the ESA Program, a residential customer's household income must be at or below 200 percent of Federal Poverty Guidelines, as required in D.05-10-044.

Through June 2022, PG&E's ESA Main (SF, Mobile Home (MH), MF In-Unit) treated 35,375 homes, resulting in 11,096,911 kWh saved, 1,926 kW demand reduced, and 555,507 therms saved. In addition, 11,909 tons of GHG emissions were reduced.

ESA Table 2: MF CAM Summary of Expenses for 2022			
	2022 Authorized/Planning Assumptions <sup>[a]</sup>	Actual YTD	% YTD
Budget	\$47,760,413	\$3,313,208	7%
Properties Treated	33	21	63%
kWh Saved	N/A	819,013	
kW Demand Reduced	N/A	25	
Therms Saved	N/A	59,710	
<sup>[a]</sup> 2022 Property Treated target is from Advice Letter 4472-G/6279-E. Other planning assumptions values are based on the historical average of the completed ESA CAM projects.			

In June 2022, PG&E's ESA MF CAM program did not treat any new properties.

ESA Table 3: Pilot Plus and Pilot Deep Summary of Expenses for 2022				
	2022 Authorized/Planning Assumptions <sup>[a]</sup>	Actual YTD <sup>[b]</sup>	% YTD	
Budget <sup>[c]</sup>	\$8,749,299	\$118,504	1.4%	
Homes Treated	-	-	-	
kWh Saved	-	-	-	
kW Demand Reduced	-	-	-	
Therms Saved	-	-	-	
GHG Emissions Reduced [Tons]				
<ul> <li>[a] Target homes treated, savings and GHG emissions reduction values will be determined later in 2022 in consultation with third party Pilot Plus/Deep implementer.</li> <li>[b] Actual homes treated, savings and GHG emissions reduction values will begin to be reported upon measure delivery, anticipated to begin in Q4 2022.</li> <li>[c] Pilot Plus and Pilot Deep budget and expenditures as shown on ESA Monthly Report</li> </ul>				

PG&E launched the ESA Pilot Plus and Pilot Deep Program (Pilot Plus/Deep) third-party implementation at the end of June with a fully executed third-party pilot implementation contract.<sup>3</sup>

Table 1A-1.

<sup>&</sup>lt;sup>3</sup> D.21-06-015 Ordering Paragraph 42 states "The Pilot Plus and Pilot Deep program must be launched by the beginning of the third quarter of 2022" (p. 480). PG&E in its Pilot Implementation Plan Advice letter defined program launch as beginning with an executed contract. See PG&E Advice Letter 4530-G/6412-E (November 19, 2021), p.4, fn.11.

2022 targets will be finalized during ramp-up throughout Q3 2022. PG&E will begin reporting actual homes treated, energy savings and GHG emissions reduction values once measure delivery begins in Q4 2022.

#### **Program Measure Changes**

PG&E did not implement any program measure changes during this reported period.

## 1.2 ESA Program Customer Outreach and Enrollment Update

## Provide a summary of the Energy Savings Assistance Program outreach and enrollment strategies deployed this month.

**ESA Main (SF, MH, and MF In-Unit) Program Contractor Outreach:** Contractors relied on a variety of activities to conduct outreach, but primarily utilized outbound calling from assigned lead lists and canvassing in areas with a high propensity for eligible customers. Additional methods included outbound calls from contractor-generated lists of CARE or Zip-7 customers as well as responding to referrals.

**ESA Program Multifamily Common Area Measure (MF CAM) Initiative:** PG&E's ESA CAM program has reached its enrollment goal for program year (PY) 2022 and has officially closed enrollment for PY 2022 due to limited time left in this program cycle. As of June 2022, PG&E's ESA CAM program has 43 active projects in the pipeline.

**ESA Pilot Plus and Pilot Deep:** PG&E's Pilot Plus and Pilot Deep program began implementation with an executed contract at the end of June. PG&E expects to begin outreach and enrollment activity later in 2022.

**Language Line:** PG&E continues to work with LanguageLine Solutions to provide language translation services for all of its customers. During the month of June 2022, one ESA customer was assisted by PG&E's designated language line.

**Tribal Outreach:** In June, the Quarterly Newsletter and the Guidelines for Tribal ESA Grants were sent out to all 102 Federally Recognized and Non-Federally Recognized tribes in the service territory. A meeting was scheduled to provide further information about the grants and four tribes attended this meeting.

## **Customer Assistance Marketing, Education and Outreach for the ESA Program**

In June 2022, PG&E continued to receive responses from a direct marketing campaign deployed in April 2022 to 100,000 CARE-enrolled customers whose homes had not yet been treated by the ESA Program. Through June 30, the campaign generated 11,801 qualified leads. The campaign used existing creative from Q1 2022.

#### Direct Mail/Email (English/Spanish):

Give your family year-round comfort and		Enjoy year-round comfo with free home upgrade from PG&E		
Iower bills with no-cost home upgrades	-Month XX, 2017-	<ul> <li>ALE T MARK ANT AND ALE NO. CONST. ALE NO. CONST. ALE</li></ul>	0_PU08+	Good riews! You may be eligible for free home upgrades
eBLING_ZP = FULISH     estatoore     east -RIFST_MARKS + CAST_MARKS;     law layer dunct to lawer your energy MIIs with no cost hance improvements.     a caliform Alternate States for formary (CASE) Program participant, your income may     usily you for common to min improvements through State(Is as the case).	Enjoy greater comfort with home improvements like these, offered through the Energy	Most CARE participants qualify. So ( Your participation in the CARE Program may also qualify you for POAL's Energy Savings Assistance Program. Whether you rem or own, you can enjoy free home	don't delay, apply today.	Target Raw         Target Raw         Target Raw         Target Raw         Target Raw           Participation of the optimal of the set of the optimal of the set of th
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In June 2022, PG&E also received 2,331 program applications from online activities via email and the ongoing digital campaign launched in early January 2022.

PG&E continued to deploy the CARE welcome kit<sup>4</sup> to customers who were newly enrolled in the CARE program. In June, 2,608 kits were deployed, and PG&E received 188 ESA applications from that deployment for a 7% response rate.

**PG&E Customer Contact Centers, Branch Offices, and Payment Offices:** Not applicable for this reporting period.

## **Managing Energy Use**

As part of its energy education, PG&E provides customers with online resources to assist in managing their energy use. In June 2022, ESA contractors helped 372 customers to sign up for MyAccount and enroll 685 customers in Energy Alerts. From MyAccount, all customers can access and perform a Home Energy Checkup and CARE-enrolled customers can view their latest Personalized Energy Profile (PEP) report. The PEP report, available to CARE-enrolled customers and ESA contractors quarterly, offers customized behavioral and energy conservation tips, and rate recommendations based on the customer's energy use, load profile, and season of the year. In addition, participants in the ESA program receive collateral "leave behinds" (printed materials) from ESA contractors with tips for managing energy, rate plan choices, and other programs and resources that they may be qualified for, both administered by PG&E and administered by third-parties.

<sup>&</sup>lt;sup>4</sup> Since January 2018, PG&E has included a personalized pre-filled response form for the ESA Program in the CARE welcome kit. Customers who wish to participate may complete the form and return it to PG&E.

#### Services to Reduce Energy Bill

PG&E's ESA contractors provide collateral leave behinds that present solutions for saving money and managing energy costs for all ESA participants. PG&E's Universal Brochure provides comprehensive information to ESA customers about bill discount and assistance programs, rate plan choices, energy management, and payment support programs, in an easy-to-read format. ESA contractors are trained to discuss new opportunities for bill savings, such as the Arrearage Management Plan (AMP), and referrals to LIHEAP program administrators, for qualified households. The ESA Program also has cross referral and direct enrollment processes to auto-enroll eligible income qualified customers in the CARE program. Customers who are ineligible for ESA or CARE but eligible for FERA, are enrolled in the FERA program.

#### **Additional Activities**

**CARE Discounts Removed:** The ESA program systematically removes CARE customers who apply for ESA but are proven to be over income. PG&E identified no such customers from CARE in June 2022.

**New Contractors and Community-Based Organizations (CBOs)**: In June 2022, PG&E had no new Contractors or CBOs join the ESA program.

# **1.3 Leveraging Success Evaluation, Including California State Department of Community Services and Development (CSD)**

Please provide a status on referrals, of the leveraging and coordination effort with CSD. Expand on activities and success rates across the list of programs from the Coordination Workshop, such as Affordable Broadband and Lifeline, as applicable to ESA, CARE and FERA. What new steps or programs have been implemented? What was the result in terms of new enrollments?

**CSD Low Income Weatherization Program (LIWP) (MF) Leveraging Projects:** PG&E continues to seek opportunities to collaborate with CSD on potential LIWP-MF leveraging and measure implementation, and explore strategies that may be most effective for leveraging the 2022-2026 ESA programs.

There was no CSD-LIWP leveraging activity in June 2022.

Low Income Home Energy Assistance Program (LIHEAP) Energy Star® Refrigerator Installations: There were no refrigerators installed through LIHEAP leveraging in June 2022.

**CSD Data Sharing:** PG&E continues to share data with CSD on a monthly and annual basis and as requests are made.

## 1.4 Workforce Education & Training

Please summarize efforts to improve and expand the ESA Program workforce education and training. Describe steps taken to hire and train low-income workers and how such efforts differ from prior program years.

The PG&E Energy Efficiency Workforce Education and Training Program (WE&T) supports ESA contractor training by providing on-demand and live webinar trainings for Energy Specialists (ES), Weatherization Specialists (WS), and Advanced Weatherization Specialists (AWS) with instructor-led presentations and virtual engagement activities with trainees. Due to heavy hands-on training for Natural Gas Appliance Testing (NGAT), Energy Training Centers (ETC) continue the blended model, which consists of on-demand training (self-paced) and one day of in-person practical training which follows COVID-19 safety guidelines and procedures. In addition, on the training day of live webinar sessions, support is available to help students with soft-skill trainings for webinar preparedness prior to the start of class. The support consists of assistance with navigating the webinar platforms, technology setup, and expectations of virtual class engagement activities.

ESA contractors are encouraged to hire local workers to implement the ESA Program in their areas. All contractors and subcontractors responsible for implementing the ESA Program are trained at the ETC in Stockton. Many of these ESA program ES and installation contractors are from the local communities in which they work. Below shows a summary of ESA contractor training provided for June 2022 including ESA onboarding, ES, WS, AWS, and NGAT training.

ESA Contractor Training Summary Through June 2022			
	YTD		
Students	20	165	
Student Days	24	379	
Training Sessions	11	93	

## **1.5 Studies and Pilots**

#### **ESA Program Studies**

**2022 Low Income Needs Assessment (LINA):** Work for the 2022 LINA commenced in January 2021 with Evergreen Economics as the selected consultant. To achieve the study's primary objective of identifying renter needs in the ESA program, a large-scale phone survey of the California income-qualified renter population is fielded to create different renter profiles. Combined with other data analyses, the collected information will inform program and policy recommendations to address the unique characteristics of income-qualified renter households.

In June 2022, data analysis continued for the 1,125 phone interviews and web surveys conducted with income-qualified renters across the IOU territories. Indepth interviews are being conducted with a subset of renters and rental building owners to obtain deeper understanding of income-qualified renter households in a variety of different contexts.

**ESA/CARE Study Working Group:** D.21-06-015 authorized the formation of a statewide Study Working Group for the ESA and CARE programs.<sup>5</sup> Working Group membership is comprised of IOU representatives, ED staff, and no more than two representatives from each segment of the following interest groups: contractors, CBOs, Cal Advocates, consumer protection/advocates, and other special interest groups. Assigned tasks of the Working Group include planning and designing statewide studies and related research for the ESA and CARE programs and providing feedback on study deliverables. No meeting was held in June 2022 for the ESA/CARE Study Working Group.

**ESA MF-CAM Process Evaluation:** A process evaluation for the MF-CAM Initiative commenced in July 2021 with Resource Innovations, Inc. as the selected consultant. The study has the following objectives: 1) Assess the relative effectiveness of current MF-CAM outreach, delivery, and implementation strategies; 2) Identify what data currently exists and may be needed to facilitate more reliable evaluations of program impacts; 3) Inform future program designs targeting the income-qualified MF sector.

In-depth interviews with select participants concluded in June 2022, and the evaluation consultant hosted a second workshop with IOU program staff to further identify process improvement opportunities for the MF-CAM Initiative. Data collected as part of the process evaluation is being synthesized to produce a draft findings report, which will be available in July 2022. A third public workshop will be held in August 2022 to present evaluation findings and collect stakeholder feedback.

#### **ESA Program Pilots**

**ESA Pilot Plus/Deep Program**: D.21-06-015 approved Pilot Plus/Deep to begin implementation in 2022 with two treatment tiers:

- The Pilot Plus package will offer basic measures found in the main ESA program, in addition to certain equipment and appliance replacements and load shifting technologies to reduce annual energy usage by five to 15 percent;<sup>6</sup>
- The Pilot Deep package will offer the more advanced, and likely more expensive measures to achieve a 15 to 50 percent reduction in annual energy usage.<sup>7</sup>

Pilot Plus/Deep will gather data on the feasibility of strategic measures delivery, including electrification measures, the level of investment required for such deep energy retrofits, energy savings and bill impacts to the household, long-term benefits of these treatments (including non-energy benefits), and the cost-

<sup>&</sup>lt;sup>5</sup> D.21-06-015, OP 176.

<sup>&</sup>lt;sup>6</sup> D.21-06-015, Attachment 2, p. 5.

<sup>&</sup>lt;sup>7</sup> Ibid.

effectiveness of each treatment tier.<sup>8</sup> The Pilot will commence in the second half of 2022 and operate through 2026.

D. 21-06-015 allows the IOUs several options to design and implement Pilot Plus/Deep Program. PG&E has opted for a third-party solicitation process to generate innovative ideas and manage costs through competitive pricing. The successful bidder(s) are expected to be responsible for the Pilot Plus/Deep Program's overall implementation, meeting all regulatory requirements, and achieving the Pilot objectives.

PG&E concluded the Request for Proposal (RFP) for Pilot Plus/Deep program design and implementation at the end of June-. With a fully executed contract, PG&E expects to begin ramp-up in July, leading to enrollments by Q4 2022.

#### 1.6 Miscellaneous

## Water-Energy Coordination Program

As of June 30, 2022, nine partnership programs with five water agencies were operating and serving qualified homes. Programs in operation include partnerships with Alameda County Water District, City of Santa Cruz, Solano County Water Agency, Sonoma Water, and all five districts of California American Water located in PG&E territory which are Merced, Monterey, Oakhurst, Sacramento and Santa Rosa. In June 2022, 20 homes were served through the partnership programs and 54 toilets were retrofitted.

# 2. California Alternate Rates for Energy (CARE) Program Executive Summary

The CARE Program provides a monthly discount on energy bills for qualifying households throughout PG&E's service area.<sup>9</sup>

D.21-06-015 approved the CARE Program budget for PYs 2021-2026.<sup>10</sup> PG&E's 2022 authorized CARE Program administrative budget is \$13,760,000.<sup>11</sup> Through June, PG&E expended \$5,554,209 in 2022 CARE program administration costs, of which \$2,380,084 was for supporting CARE outreach activities and \$1,039,182 was for recertification and post-enrollment verification (PEV) processes. D.21-06-015 also authorized \$687,689,000 towards CARE rate discounts for PY 2022.<sup>12</sup> Through June 2022, the CARE program provided a total of \$444,519,996 in electric and gas bill discounts to 1,472,943 households throughout PG&E's service territory.

At the end of June 2022, the CARE program enrollment rate was 105% of the estimated eligible households. During the month, PG&E, in tandem with the other IOUs, launched an outbound calling pilot program, designed to reach customers who encountered difficulties submitting the appropriate documentation to meet the post-enrollment verification (PEV) requirements. This PEV pilot is complementary to PG&E's ongoing efforts to provide case management services to customers with past due balances through its customer service representatives, who in June contacted over 17,800 customers, and successfully enrolled 85 of them in CARE and/or FERA and identified nearly \$280,000 in potential savings from rate plan changes. Eight CBOs contracted to provide marketing, education, and outreach (ME&O) services for CARE, FERA, and other income-qualified programs for 2022-2023 launched their activities, and reported reaching over 445,000 customers in June through their combined ME&O activities.

<sup>&</sup>lt;sup>9</sup> To qualify for the CARE discount, a residential customer's household income must be at or below 200 percent of Federal Poverty Guidelines, as required in D.05-10-044 and per Public Utilities Code Section 739.1(b) (1) or someone in the customer's household is an active participant in other qualifying public assistance programs.

<sup>&</sup>lt;sup>10</sup> D.21-06-015, Attachment 1, Table 2 CARE Approved Budgets.

<sup>11</sup> Ibid

<sup>&</sup>lt;sup>12</sup> Ibid

## 2.1 CARE Program Summary

CARE Budget Categories	2022 Authorized Budget <sup>[a]</sup>	Actual Expenses Year-to-Date اله]	% of Budget Spent
Outreach	\$7,780,300	\$2,380,084	31%
Processing, Certification, Recertification	\$844,100	\$383,734	45%
Post Enrollment Verification	\$1,475,900	\$655,448	44%
IT Programming	\$1,090,600	\$1,204,541	110%
CHANGES Program <sup>[c]</sup>	\$525,000	\$223,059	42%
Studies and Pilots <sup>[d]</sup>	\$0	\$29,182	0%
Measurement and Evaluation	\$200,000	\$35,387	18%
Regulatory Compliance	\$369,400	\$151,049	41%
General Administration	\$1,306,800	\$423,743	32%
CPUC ED Staff	\$167,900	\$67,982	40%
Total Expenses	\$13,760,000	\$5,554,209	40%
Subsidies and Benefits	\$687,689,000	\$444,519,996	65%
Total Program Costs and Discounts	\$701,449,000	\$450,074,205	64%

#### Please provide CARE Program summary costs.

<sup>[a]</sup> D.21-06-015 approved the CARE program budget for PYs 2021-2026. 2022 authorized budget includes \$1,107,039 for Benefit Burdens as approved in D.20-12-005.

<sup>[b]</sup> Actual expenses include employee benefits costs.

<sup>[c]</sup> The CHANGES Program provides funding to CBOs to assist Limited English Proficient (LEP) customers with energy education and billing issues.

<sup>[d]</sup> There is no authorized budget specific to Studies and Pilots in 2022. PG&E will fund shift between budget categories for the Studies and Pilots expenses incurred in 2022.

## Please provide the CARE Program enrollment rate to date.

CARE Enrollment			
Participants EnrolledEligible Participants13YTD Enrollment R			
1,472,943	1,401,702	105%	

<sup>&</sup>lt;sup>13</sup> On February 14, 2022, PG&E, on behalf of the IOUs, filed the Annual Estimates of CARE Eligible Customers and Related Information. This number reflects estimates of PG&E's CARE Eligible Participants for 2022.

## 2.2 Outreach

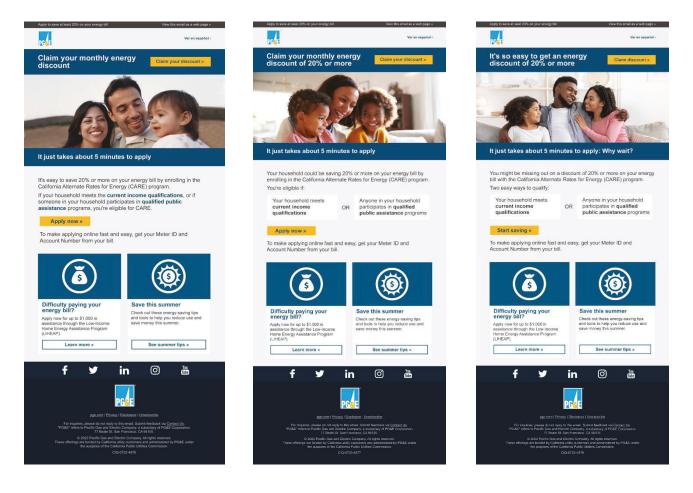
# Discuss utility outreach activities and those undertaken by third parties on the utility's behalf.

**Direct Mail:** Not applicable for this reporting period.

**Email:** During the month of June, PG&E launched a new automated acquisition campaign to promote CARE and FERA enrollment. The June deployment of the CARE email was sent to 40,513 customers.

The campaign emails will deploy monthly on the second Saturday of each month targeting customers in Deciles 1-3 of the CARE propensity who have not previously received CARE/FERA direct marketing. Customers included in the campaign will receive up to three emails, each approximately three months apart.

CARE Acquisition Email – Touch 1, Touch 2 and Touch 3 (English and Spanish)

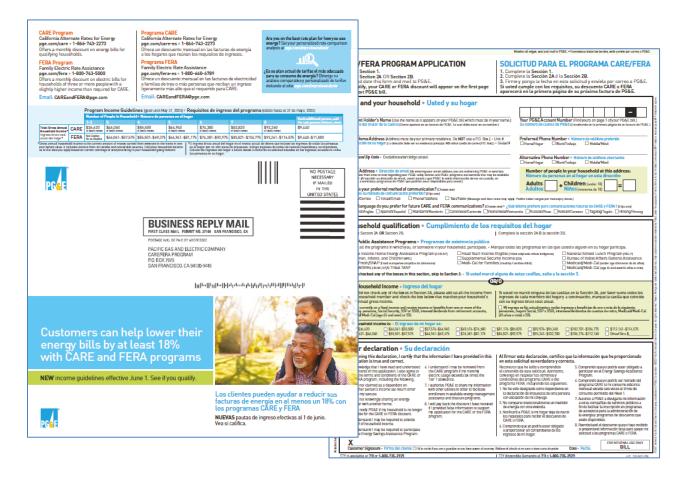


Emails also deployed to 21,126 customers who failed to recertify for the CARE discount during the months of February through April of 2022. Additionally, monthly auto-recertification email notices were deployed to 24,814 customers in Deciles 1 and 2 of the CARE propensity model to confirm that they were automatically re-enrolled in CARE.

**Tribal Outreach:** In June, the Quarterly Newsletter and the Guidelines for Tribal ESA Grants was sent out to all 102 Federally Recognized and Non-Federally Recognized tribes in the service territory. A meeting was scheduled to provide further information about the grants and four tribes attended this meeting.

**Digital Media:** In June, PG&E continued the Always On digital strategy, with CARE Google and paid search advertising targeting income-qualified customers across PG&E's service territory. The media buy includes display and native (such as sponsored ad placements on news sites and FreshEBT) advertising targeted to 227 zip codes with higher percentages of estimated eligible high-poverty and rural customers.

**Bill Insert:** A CARE/FERA application insert with the updated income guidelines was included in the June bill packages to approximately 2.2 million residential customers.



#### CARE/FERA Bill Insert Application (English/Spanish)

**Media Interviews:** PG&E continues to participate in media interviews to promote CARE, FERA and other assistance programs.

Local Customer Service Offices: Not applicable for this reporting period.

**Outbound Financial Assistance:** PG&E continued its case management efforts of past due customer accounts through its outbound calling campaign during June. The outbound calling campaign provides information on the payment options available to the customers to restore their account standing; it also offers information on other income-qualified assistance programs such as CARE, FERA, Medical Baseline, LIHEAP, and the AMP.

During the reporting month, customer service representatives (CSRs) contacted 17,816 customers directly through this campaign. The customers who could not be reached by phone but had access to voicemail received information regarding PG&E's financial assistance programs. The June campaign was successful in enrolling 85 customers in CARE and/or FERA and identifying over \$279,630 in potential savings from customers taking action to change their rate plans.

**CBO Outreach and Engagement:** The eight CBOs contracted with PG&E to provide Marketing, Education, and Outreach (ME&O) services reported being able to reach  $\sim$ 445,000<sup>14</sup> customers with information on CARE, FERA, ESA, AMP, Smart AC, Power Saver Rewards, and other complimentary offerings as part of the ME&O effort. PG&E's internal tracking indicate that 63 customers were enrolled in the CARE program, but no customers were enrolled in FERA through these CBOs. It is PG&E's goal to tap into the expertise and local knowledge CBOs have, expand and deepen its CBO partnerships, and work together to serve hard-to-reach households and communities with education and enrollment support for CARE, FERA, and ESA alongside other programs that can benefit households.

Outreach involved in-person/door-to-door outreach, webinars, social media, newsletters, direct mail, and CARE/FERA application intake assistance. CBOs in the ME&O effort also collaborated with other local partners to distribute information on the various programs, including a school in the San Joaquin County who will be uploading information to their website. One CBO reported utilizing radio interviews in their outreach. CBOs utilized PG&E marketing materials in multiple languages, including Spanish, Chinese, Vietnamese, Tagalog, Hindi and Korean to conduct the outreach.

## Describe the efforts taken to reach and coordinate the CARE Program with other related low-income programs to reach eligible customers.

PG&E automatically enrolls customers in CARE who participate in ESA or receive LIHEAP or REACH payments. The table below shows CARE automatic enrollments for June 2022 and year-to-date.

CARE Automatic Enrollment				
Source	Jun 2022	YTD		
ESA	294	3,402		
LIHEAP	199	777		
REACH	12	104		

<sup>&</sup>lt;sup>14</sup> Per survey results submitted by CBOs for the month of June 2022.

#### 2.3 CARE Recertification Complaints

Report the number of customer complaints received (formal or informal, however and wherever received) about their CARE recertification efforts, with the nature of the complaints and resolution.

PG&E received no complaints regarding CARE recertification during this reporting month.

## 2.4 Pilots and Studies

#### **CARE Program Studies**

Refer to Section 1.5.1. ESA Program Studies for updates on the 2022 Low Income Needs Assessment.

**Categorical Eligibility Study:** D.21-06-015 authorized for a Categorical Eligibility Study to be completed by December 2022, and for the IOUs to file a joint Tier 2 advice letter 60 days after study completion, proposing an updated list of categorical programs for enrollment in the ESA, CARE, and/or FERA programs.<sup>15</sup> The study will also assess whether any recommended categorical programs would be suitable candidates for CARE or FERA automatic enrollment.

The solicitation process for the Categorical Eligibility Study concluded in June 2022. A project kick-off meeting is scheduled for July 2022. Because of unexpected delays in the contracting process, the IOUs will be filing a request to extend the study completion date.

**Community Help and Awareness with Natural Gas and Electricity Services (CHANGES) Evaluation:** D.21-06-015 requires CHANGES to be evaluated by an independent third-party and the first evaluation to begin no later than 12 months after Decision approval. The evaluation began in February 2022, with Opinion Dynamics as the selected evaluation consultant, and will be conducted for the 2019-2021 program period. In June 2022, a draft research plan was developed by the evaluation consultant, and will be presented at a public workshop scheduled for July 2022.

# **CARE Program Pilot**

**CARE Post Enrollment Verification (PEV) Pilot Project**: In coordination with other IOUs,<sup>16</sup> PG&E started an outbound calling campaign in June to provide direct support to customers who submitted incomplete or incorrect CARE PEV documentation which is required to confirm their program eligibility. The outbound calling campaign also provides customers with information on other income-

<sup>&</sup>lt;sup>15</sup> D.21-06-015, OP 170.

<sup>&</sup>lt;sup>16</sup> D. 21-06-015 OP 13 directs the IOUs to "simultaneously conduct a coordinated six month to one year outbound call pilot for "attempted but failed" post-enrollment verified households…".

qualified energy savings programs that PG&E administers and/or has partnerships with.

In June, 1,413 PG&E customers responded to the PEV request but submitted incomplete PEV documentation. Customer Service Representatives (CSRs) attempted to contact each of these customers directly to explain how to submit complete PEV paperwork and answer any questions customers had about the process and the documents they needed to submit.

CSRs spoke to 160 customers via this effort, and 113 (71%) of these customers successfully submitted the required documentation to demonstrate their eligibility to remain in the CARE/FERA program within the 45-day window. The total pilot cost through June 2022 is \$19,789.

#### 2.5 Miscellaneous

**CARE Removal and Enrollment in FERA:** The CARE program systematically removes CARE customers who are proven to be over income via PEV, and if qualified, enrolls them in the FERA program. In June 2022, PG&E identified and automatically enrolled 108 of these customers in the FERA program. An additional 4,719 customers were removed from CARE via PEV in June.

**CARE Program PEV Freezes:**<sup>17</sup> In compliance with CPUC Res. M-4833 and D. 19-07-015, PG&E added the customers impacted by the 2020 Wildfires, the 2021 Winter Storms and the 2021 Wildfires to PG&E's Emergency Consumer Protection Plan, thereby making these customers eligible for the protection measures under this plan, including exemption from PEV.

The table on the following page details the CARE program PEV freezes currently in place as of June 2022.

<sup>&</sup>lt;sup>17</sup> CPUC Res. M-4833 directed IOUs to freeze CARE program post-enrollment verification (PEV) in the counties impacted by the California wildfires. PG&E expanded the CARE PEV freeze to customers in affected counties where a state of emergency proclamation was issued by the Governor of California due to a disaster that resulted in PG&E's inability to deliver utility services to customers and remains in place for one year from the date of the proclamation. D.19-07-015 extends PG&E's Emergency Consumer Protection Plan to include residential and non-residential customers in areas where a state of emergency proclamation is issued by the California Governor's Office or the President of the United States where the disaster has either resulted in the loss or disruption of the delivery or receipt of utility service, and/or resulted in the degradation of the quality of utility service.

	CARE Program Post-Enrollment Verification Freezes			
Date of Proclamation	Disaster Name	Affected Areas or ZIP Codes	Date when Protection Ends	
July 2021	Madera and Mariposa Wind Events	93644, 95338, 93643, 93604, 93637, 93601, 93614, 95311, 95306, 95389, 95345, 93623, 93669, 93645, 95325, 95318, 93610, 93638, 93626, 95329, 93653, 93636	August 1, 2022	
July 2021	Plumas, Butte, Lassen and Alpine Wildfires	95971, 96137, 96020, 95947, 95983, 95942 95923, 95956, 95934, 95984, 95915, 95980, 95747, 95965, 95973, 96061, 95023, 95966	August 1, 2022	
August 2021	Nevada, Placer, and Siskiyou Wildfires	95971, 96137, 96020, 95947, 95983, 96063, 95956, 95942, 95923, 95934, 96061, 95984, 95915, 95980, 95747, 95965, 95973, 95023, 95966, 95949, 95713, 95945, 95602, 95736, 95722	September 1, 2022	
August 2021	El Dorado, Trinity, Tehama, and Shasta Wildfires	95636, 95720, 95684, 95726, 95667, 95634, 95527, 96010, 95573, 96076	September 1, 2022	
September 2021	Lake Wildfires	95949, 95422, 95971, 96137, 95713, 96020, 95726, 95945, 95947, 95667, 95684, 95602, 95457, 95636, 95735, 95720, 95983, 96063, 95956, 95721, 95942, 95923, 95527, 95934, 96061, 96076, 95984, 95915, 95980, 95736, 96010, 95965, 95563, 95973, 95722, 95464, 95966, 95573, 95634, 96150, 96041, 96047, 95709	October 1, 2022	
September 2021	Fawn Wildfire	96003, 96019, 96002, 96001, 96051, 96008	October 1, 2022	
October 2021	Washington, Hopkins and KNP Complex Wildfires	95370, 95327, 95310, 93633, 93603, 93646, 93641, 95418	November 1, 2022	

# 3. Family Electric Rate Assistance (FERA) Program Executive Summary

The FERA Program provides a monthly 18 percent discount on electric bills for qualifying households of three or more individuals throughout PG&E's service area.<sup>18</sup>

D.21-06-015 approved the FERA Program budget for PYs 2021-2026.<sup>19</sup> PG&E's 2022 authorized FERA Program administrative budget is \$2,794,400, and \$12,898,000 for electric rate subsidies.<sup>20</sup> Through June 2022, PG&E expended \$8,757,082 in total program costs. Of the total expenditure, \$1,341,037 (or 15%) was spent on outreach and administrative activities and \$7,416,045 (or 85%) in electricity rate discounts were provided to 38,948 households (representing ~22% of the estimated FERA-eligible households) in PG&E's service territory.

Despite significant investment in marketing, education, and outreach, PG&E is only at 22% program enrollment currently, and the enrollment rate has declined since the start of 2022 due to households being removed during recertification efforts. Therefore, reaching the 40% 2022 goal established in D.21-06-015 for PY 2022<sup>21</sup> will require a substantive increase in both enrollment and retention from current levels.

One structural challenge PG&E has observed relates to the presentment of CARE and FERA as one shared application. Despite ongoing FERA-specific marketing campaigns, approximately seven out of every eight customers who are targeted for FERA end up completing the CARE (not FERA) part of the shared application. Another challenge is that the population eligible for FERA is relatively small, with only  $\sim$ 174,000 customers eligible.<sup>22</sup>

PG&E continues to develop and deploy new strategies to try and meet the 40% FERA enrollment goal; yet, efforts have not proven sufficient thus far. For example, in Q1 2022, PG&E identified some potential populations that may be eligible, such as college students, farmworkers, and immigrant populations, and has implemented strategies to reach these groups. PG&E also consulted with our CBO Advisory Group members to identify new strategies that could be explored. In June 2022, PG&E continued planning for the launch of a FERA CBO Pilot, scheduled to start in July 2022, that will utilize newly contracted CBOs to begin supporting ME&O efforts. Because of the structural challenges in reaching the target population, PG&E will need to continue to implement novel and creative strategies in order to meet FERA's enrollment goals in 2022 and in subsequent years.

 <sup>&</sup>lt;sup>18</sup> To qualify for the FERA discount, a residential customer's household income must be at 200 percent plus \$1 to 250 percent of Federal Poverty Guidelines, as required in D.05-10-044 and per Public Utilities Code Section 739.12.
 <sup>19</sup> D.21-06-015, Attachment 1, Table 4 FERA Approved Budgets.

<sup>&</sup>lt;sup>20</sup> Ibid

<sup>&</sup>lt;sup>21</sup> Ibid

<sup>&</sup>lt;sup>22</sup> On February 14, 2022, PG&E, on behalf of the IOUs, filed the Annual Estimates of CARE Eligible Customers and Related Information. This number reflects estimates of PG&E's FERA Eligible Participants for 2022 that was derived from the same data set as CARE.

### 3.1 FERA Program Summary

FERA Budget Categories	2022 Authorized Budget <sup>[a]</sup>	Actual Expenses Year-to-Date <sup>[b]</sup>	% of 2022 Budget Spent	
Outreach	\$2,575,100	\$1,309,579	51%	
Processing, Certification, Recertification	\$55,400	\$2,854	5%	
Post Enrollment Verification	\$81,500	\$0	0%	
IT Programming	\$0	\$0	0%	
Pilots	\$0	\$0	0%	
Studies	\$0	\$0	0%	
Regulatory Compliance	\$28,700	\$0	0%	
General Administration	\$53,700	\$28,604	53%	
CPUC Energy Division Staff	\$0	\$0	0%	
Total Expenses	\$2,794,400	\$1,341,037	48%	
Subsidies and Benefits	\$12,898,000	\$7,416,045	57%	
Total Program Costs and Discounts	\$15,692,400	\$8,757,082	56%	
<sup>[a]</sup> D.21-06-015 approved the FERA program budget for PYs 2021-2026. 2022 authorized budget includes \$505 for Benefit Burdens as approved in D 20-12-005				

#### Please provide FERA Program summary costs.

[a] D.21-06-015 approved the FERA program budget for PYs 2021-2026. 2022 authorized budget includes \$505 for Benefit Burdens as approved in D.20-12-005.
 [b] Actual expenses include employee benefits costs.

# Please provide FERA Program enrollment rate to date.

FERA Enrollment				
Participants Enrolled	Eligible Participants <sup>[a]</sup>	YTD Enrollment Rate		
38,948	174,219	22%		
<sup>[a]</sup> On February 14, 2022, PG&E, on behalf of the IOUs, filed the Annual Estimates of CARE Eligible Customers and Related Information. This number reflects data available for estimating PG&E's CARE Eligible Participants for 2022.				

# 3.2 FERA Program Outreach

# Please discuss utility outreach activities and those undertaken by third parties on the utility's behalf.

**Direct Mail:** In June, PG&E launched a new automated acquisition campaign to promote CARE and FERA enrollment. The June deployment of the FERA direct mail went to 77,134 customers. Tests are set up within the campaign to evaluate channel performance (e.g. email with direct mail or email only), and a separate test to

measure the enrollment rate impact of direct mail packages that includes a paper application versus direct mail packages without the application, prompting the customer to go online to apply.

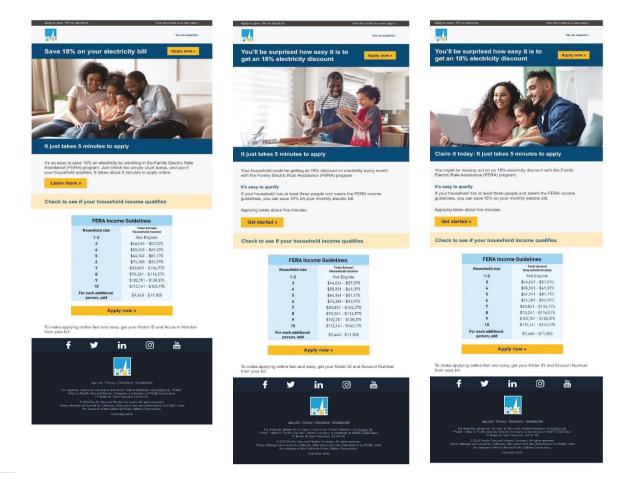
The campaign will continue to send direct mail monthly on the third Friday of the month targeting customers in Deciles 1-3 of the FERA propensity who have not previously received CARE/FERA direct marketing. Customers included in the campaign will receive up to three direct mails, each approximately three months apart. Analysis of test results is planned for Q1 2023, after enough customers have received the three touch campaign.

Additionally, direct mail targeting 1,696 customers who failed to recertify for FERA during the months of February to April 2022 was sent in June. The message encourages them to reapply if they are still eligible for FERA.

**Email:** During the month of June, PG&E launched a new automated acquisition campaign to promote CARE and FERA enrollment. The June deployment of the FERA email went to 89,464 customers.

The campaign emails will continue to deploy monthly on the second Saturday of the month targeting customers in Deciles 1-3 of the FERA propensity who have never received CARE/FERA direct marketing. Customers included in the campaign will receive up to three emails, each approximately three months apart

FERA Acquisition Email – Touch 1, Touch 2 and Touch 3 (English and Spanish)



In June 2022, email notices were deployed to 1,266 customers who failed to recertify for FERA during the months of February through April of 2022, encouraging them to reapply if still eligible.

Additionally, monthly auto-recertification email notices deployed to 1,258 customers in Deciles 1 and 2 of the FERA propensity model to confirm that they were automatically re-enrolled in FERA.

**Bill Insert:** A CARE/FERA application insert with the updated income guidelines was included in the June bill packages to approximately 2.2 million residential customers.

**Digital Media:** In June 2022, PG&E continued the Always On digital strategy, with FERA advertising targeted to income-qualified customers across PG&E's service territory. The media buy includes display and native (such as sponsored ad placements on news sites and FreshEBT) advertising, paid search and Google advertising. In addition, spending is planned through mid-year targeted to 165 zip codes with higher percentages of estimated eligible high-poverty and rural customers.

**Media Coverage:** PG&E continues to participate in media interviews and provides press releases to promote CARE, FERA and other assistance programs. In June, a media release highlighting the number of estimated eligible households and the underutilization of the FERA program encouraged customers to review the updated household income requirements for potential eligibility.

**Tribal Outreach:** In June, the Quarterly Newsletter and the Guidelines for Tribal ESA Grants were sent to all 102 Federally Recognized and Non-Federally Recognized tribes. A meeting was scheduled to provide further information about the grants and four tribes attended this meeting.

**FERA Partners (Capitation Agencies):** In June 2022, there was no FERA enrollments via FERA Capitation Agencies (COCs).

#### 3.3 FERA Recertification Complaints

Report the number of customer complaints received (formal or informal, however and wherever received) about their FERA recertification efforts, with the nature of the complaints and resolution.

PG&E received no complaints regarding FERA recertification during this reporting month.

#### 3.4 Pilots and Studies

#### **FERA Program Studies**

Refer to Section 2.4.1. CARE Program Studies for Categorical Eligibility Study updates.

## **FERA Program Pilots**

PG&E is planning to launch its CBO FERA pilot in July 2022, and finalized details with the selected CBOs in June 2022. This is a proactive approach PG&E is taking to utilize CBOs in the ME&O activities for FERA, and is not a Commission-directed pilot.

# 4. Appendix: ESA, CARE and FERA Tables

ESA Program Summary	ESA Program Summary Expenses
ESA Program – Table 1	ESA Main Program (SF, MH, MF In-Unit) Expenses
ESA Program – Table 1A	MF In-Unit, MF CAM, MFWB, Pilot(s) and CSD Leveraging Program Expenses
ESA Program – Table 2	Program Expenses & Energy Savings by Measures Installed (SF, MH, MF In-Unit)
ESA Program – Table 2A	CSD Leveraging
ESA Program – Table 2B	MF CAM YTD Completed & Expensed Installation, Properties Treated and Expenses
ESA Program – Table 2B-1	Eligible Common Area Measures List
ESA Program – Table 2C	Pilot Plus and Pilot Deep Program Expenses & Energy Savings by Measures Installed
ESA Program – Table 2D	Pilot Program Expenses & Energy Savings by Measures Installed
ESA Program – Tables 3A,	Average Bill Savings per Treated Home/Common Area
3B, 3C, 3D, & 3F	
ESA Program – Tables 4A,	Homes/Buildings Treated
4B, 4C, & 4D	
ESA Program – Tables 5A,	Program Customer Summary
5B, 5C, & 5D	
ESA Program – Table 6	Expenditures for Pilots and Studies
ESA Program – Table 7	Customer Segment Participation/Enrollments
ESA Program – Table 8	Clean Energy Referral, Leveraging, and Coordination
ESA Program – Table 9	Tribal Outreach
CARE Program – Table 1	Overall Program Expenses
CARE Program – Table 2	Enrollment, Recertification, Attrition, and Penetration
CARE Program – Tables 3A & 3B	Post-Enrollment Verification Results (Model & High Usage)
CARE Program – Table 4	Enrollment by County
CARE Program – Table 5	Recertification Results
CARE Program – Table 6	Capitation Contractors
CARE Program – Table 7	Expenditures for Pilots and Studies
CARE Program – Table 8	Disadvantaged Communities Enrollment Rate
CARE Program – Table 8a	Top 10 Lowest Enrollment Rates
FERA Program – Table 1	Overall Program Expenses
FERA Program – Table 2	Enrollment, Recertification, Attrition, and Penetration
FERA Program – Table 3A & 3B	Post-Enrollment Verification Results (Model & High Usage)
FERA Program – Table 4	Enrollment by County
FERA Program – Table 5	Recertification Results
FERA Program – Table 6	Capitation Contractors

#### Energy Savings Assistance Program Table - Summary Expenses

Pacific Gas and Electric Company

Through June 30, 2022

								-												
	Aut	horize	ed Budge	t			Cur	ren	nt Month Ex	pen	ses		Yea	r to	Date Exper	nses		% of B	udget Spe	nt YTD
ESA Program:	Electric	(	Gas		Total	I	Electric		Gas		Total	El	ectric		Gas		Total	Electric	Gas	Total
ESA Main Program (SF and MH)	\$ 63,189,150	\$ 55,4	402,451	\$1	18,591,601	\$ 3	3,837,351	\$	4,922,131	\$	8,759,482	\$ 22,	063,162	\$3	9,763,196	\$ 61	1,826,358	35%	72%	52%
ESA Multifamily In-Unit																				
ESA Multifamily Common Area Measures	\$ 30,413,070	\$ 17,	347,343	\$	47,760,413	\$	239,855	\$	212,702	\$	452,557	\$1,	176,680	\$	2,136,527	\$ 3	3,313,208	4%	12%	7%
ESA Multifamily Whole Building																				
ESA Pilot Plus and Pilot Deep	\$ 4,637,129	\$4,	112,170	\$	8,749,299	\$	10,923	\$	9,686	\$	20,609	\$	62,807	\$	55,697	\$	118,504	1%	1%	1%
Building Electrification Retrofit Pilot																				
Clean Energy Homes New Construction Pilot																				
CSD Leveraging	\$ 2,503,978	\$ 1,4	467,786	\$	3,971,764	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	0%	0%	0%
MCE Pilot	\$ 689,000	\$	611,000	\$	1,300,000	\$	-	\$	-	\$	-	\$	689,000	\$	611,000	<b>\$</b> 1	,300,000	100%	100%	100%
SPOC	\$ 418,485	\$	188,250	\$	606,735	\$	19,042	\$	16,886	\$	35,928	\$	73,237	\$	64,946	\$	138,183	18%	34%	23%
ESA Program TOTAL	\$ 101,850,812	\$ 79,	129,000	\$ 1	80,979,812	\$4	4,107,171	\$	5,161,405	\$	9,268,576	\$ 24,	064,886	\$4	2,631,367	\$ 66	6,696,253	24%	54%	37%

NOTE: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

1		lerg	y Savings A	4331		•		•		•	in-onit) Expe	:115	63					
						c Gas and E		•	par	пy								
Appliances	 A.	ther	ized Budget [	41		Through Ju		Month Expe	200			Vaa	r to Date Expe			% of Du	lget Spent	VTD
		linor	Gas	<u>.</u>	Total			Month Expe			Electric	rea	Gas	ense			Gas	
ESA Program:	Electric		Gas		Total	Curre	int	wonth Expe	ense	es	Electric		Gas		Total	Electric	Gas	Total
Energy Efficiency							-		-									
Appliances	\$ 10,200,968		-		10,200,968	\$1,276,766	\$			1,276,766	\$5,014,636	\$	-	\$	5,014,636	49%	0%	49%
Domestic Hot Water	\$ 1,111,675		5,794,765	-	6,906,440	\$30,945		1 - 7	· ·	525,359	\$191,875		\$4,093,824		4,285,699	17%	71%	62%
Enclosure	\$ 236,147	\$	23,378,299		23,614,446	\$18,720				1,871,967	\$135,956		\$13,459,688		13,595,645	58%	58%	58%
HVAC	\$ 11,294,053	\$	6,498,976	\$	17,793,029	\$368,393		\$1,178,397	\$	1,546,789	\$2,533,647		\$13,694,768	\$	16,228,416	22%	211%	91%
Maintenance	\$ -	\$	-	\$	-	\$-	\$		\$	-	\$-	\$	-	\$	-	0%	0%	0%
Lighting	\$ 5,542,434	\$	-	\$	5,542,434	\$372,614	\$	β –	\$	372,614	\$3,119,114	\$	-	\$	3,119,114	56%	0%	56%
Miscellaneous	\$ 12,485,358	\$	-	\$	12,485,358	\$194,852	\$	δ –	\$	194,852	\$1,461,762	\$	-	\$	1,461,762	12%	0%	12%
Customer Enrollment	\$ 8,940,653	\$	7,928,503	\$	16,869,156	\$319,812		\$283,607	\$	603,419	\$3,019,561		\$2,677,724	\$	5,697,285	34%	34%	34%
In Home Education	\$ 2,657,489	\$	2,356,641	\$	5,014,130	\$179,656		\$159,317	\$	338,973	\$1,253,253		\$1,111,375	\$	2,364,628	47%	47%	47%
Pilot [2]	\$ 303,922	\$	269,516	\$	573,438	\$ 40,429	\$	\$ 35,852	\$	76,281	\$80,858		\$71,704	\$	152,563	27%	27%	27%
Implementation	\$ 2,640,174	\$	2,341,287	\$	4,981,461	\$289,591		\$256,807	\$	546,398	\$1,432,205		\$1,270,069	\$	2,702,274	54%	54%	54%
Safety - Unexpected overhead costs	\$ -	\$	-	\$	-	\$11,935		\$9,903	\$	21,838	\$83,422		\$70,214	\$	153,636	0%	0%	0%
Energy Efficiency TOTAL	\$ 55,412,873	\$	48,567,987	\$ 1	03,980,860	\$ 3,103,712	\$	\$ 4,271,545	\$	7,375,257	\$ 18,326,290	\$	36,449,367	\$	54,775,657	33%	75%	53%
Training Center	\$ 301,343	\$	267,229	\$	568,572	\$24,906		\$22,086	\$	46,992	\$201,919		\$179,060	\$	380,980	67%	67%	67%
Workforce Education and Training	\$ -	\$	-	\$	-	\$-	\$	β –	\$	-	\$-	\$	-	\$	-	-	-	-
Inspections	\$ 1,538,944	\$	1,364,724	\$	2,903,668	\$123,684		\$109,682	\$	233,366	\$768,194		\$681,229	\$	1,449,422	50%	50%	50%
Marketing and Outreach	\$ 1,207,970	\$	1,071,218	\$	2,279,188	\$242,931		\$215,430	\$	458,361	\$762,572		\$676,243	\$	1,438,815	63%	63%	63%
Studies[3]	\$ 288,209	\$	194,101	\$	482,310	\$23,663		\$20,985	\$	44,648	\$37,215		\$33,002	\$	70,218	13%	17%	15%
Regulatory Compliance	\$ 306,957	\$	272,208	\$	579,165	\$21,951		\$19,466	\$	41,417	\$117,907		\$104,559	\$	222,465	38%	38%	38%
General Administration	\$ 4,100,056	\$	3,635,899	\$	7,735,955	\$296,503		\$262,937	\$	559,440	\$1,833,623		\$1,626,043	\$	3,459,667	45%	45%	45%
CPUC Energy Division	\$ 32,798	\$	29,085	\$	61,883	\$0		\$0	\$	-	\$15,442		\$13,693	\$	29,135	47%	47%	47%
TOTAL PROGRAM COSTS	\$ 63,189,150	\$	55,402,451	\$1	18,591,601	\$ 3,837,351	\$	\$ 4,922,131	\$8	8,759,482	\$ 22,063,162	\$	39,763,196	\$	61,826,358	35%	72%	52%
					Funded C	Outside of E	SA	A Program	Вι	udget								
Indirect Costs						\$ -	\$	; - i	\$	-	\$-	\$	-	\$	-			
NGAT Costs							\$	337,589	\$	337,589		\$	2,745,457	\$	2,745,457			

#### Energy Savings Assistance Program Table 1 - Main (SF, MH, MF In-Unit) Expenses

[1] Authorized Budget: Approved in D.21-06-015. NOTE: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

[2] Carry forward VEC Pilot budget from 2021 to 2022 E \$131,672 / G \$116,766 total \$248,438 [3] Carry forward Studies budget from 2021 to 2022 E \$168,959 / G \$88,351 total \$257,310

#### Energy Savings Assistance Program Table 1A - MF In-Unit, MF CAM, and MFWB Expenses Pacific Gas and Electric Company Through June 30, 2022

	Autho	rize	d Budget [1] [2	] [3]	] [4]	Curre	ent	Month Expe	nse	s	١	/eai	r to Date Expe	ense	s	% of Buo	lget Spent	t YTD
ESA Program (Multifamily):	Electric		Gas		Total	Electric		Gas		Total	Electric		Gas		Total	Electric	Gas	Total
ESA Multifamily In-Unit				\$	-	\$ -	\$	-	\$	-	\$ -	\$	-	\$	-			
ESA Multifamily Common Area Measures	\$ 30,413,070	\$	17,347,343	\$	47,760,413	\$239,855		\$212,702	\$	452,557	\$1,176,680		\$2,136,527	\$	3,313,208	4%	12%	7%
ESA Multifamily Whole Building	\$ -	\$	-	\$	-	\$ -	\$	-	\$	-	\$ -	\$	-	\$	-			
SPOC	\$ 418,485	\$	188,250	\$	606,735	\$19,042		\$16,886	\$	35,928	\$73,237		\$64,946	\$	138,183	18%	34%	23%
ESA Program (Multifamily)TOTAL	\$ 30,831,555	\$	17,535,593	\$	48,367,148	\$ 258,897	\$	229,588	\$	488,485	\$ 1,249,917	\$	2,201,474	\$	3,451,391	4%	13%	7%

[1] Expenditures for MF In-Unit by end use is shown on ESA Summary Table.

[2] Expenditures for MF Common Area Measures by end use is shown on ESA Table 2B.

[3] Remaining SPOC budget carried forward from 2021 to 2022 Electric \$306,643/ Gas \$89,069 total of \$395,712

[4] Remaining CAM budget carried forward from 2021 to 2022 CAM Electric \$18,077,670/ Gas \$6,408,404 total of \$24,486,074

#### Energy Savings Assistance Program Table 1A-1 - Pilot Plus and Pilot Deep Expenses

	Au	thoriz	ed Budget [1	] [2]			Curre	nt Month Exp	ense	es		,	Year to Date Exp	ense	s	% of Bu	dget Spen	t YTD
	Electric		Gas		Total	Electri	ic	Gas		Total	Elec	ctric	Gas		Total	Electric	Gas	Total
ESA Pilot Plus and Pilot Deep Program	\$ 4,637,129	\$	4,112,170	\$	8,749,299	\$10,	923	\$9,686	\$	20,609	9	\$62,807	\$55,697	\$	118,504	1%	1%	1%
				\$	-	\$	-	\$ -	\$	-	\$	-	\$-	\$	-			
TOTAL	\$ 4,637,129	\$	4,112,170	\$	8,749,299	\$ 10,	923	\$ 9,686	\$	20,609	\$	62,807	\$ 55,697	\$	118,504	1%	1%	1%

[1] Expenditures for Pilot Plus and Pilot Deep by end use is shown on ESA Table 2C.

[2] Authorized budget adjusted to cover 2021 costs \$33,308

#### Energy Savings Assistance Program Table 1A-2 - Building Electrification Expenses

		Au	thorize	d Budget [1]	] [2]	Current	nt N	lonth Expen	ses	s [4]	١	⁄ear	to Date Expe	enses	6	% of Bu	dget Spen	t YTD
	Ele	ctric		Gas	Total	Electric		Gas		Total	Electric		Gas		Total	Electric	Gas	Total
ESA Building Electrification Program	\$	-	\$	-	\$-	\$ -	\$	-	\$	-	\$ -	\$	-	\$	-			
	\$	-	\$	-	\$ -	\$ -	\$	-	\$	-	\$ -	\$	-	\$	-			
TOTAL	\$	-	\$	-	\$ -	\$ -	\$	-	\$	-	\$ -	\$	-	\$	-			

Expenditures for Building Electrification by end use is shown on ESA Table 2D.

#### Energy Savings Assistance Program Table 1A-3 - Clean Energy Homes Expenses

	Au	thorized Budget [1	] [2]	Curre	nt Month Exper	nses [4]		Year to Date Exp	enses	% of Bu	dget Spen	t YTD
	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total
ESA Clean Energy Homes Program			\$-	\$-	\$-	\$-	\$-	\$-	\$-			
			\$-	\$-	\$-	\$-	\$-	\$-	\$ -			
TOTAL	\$ -	\$ -	\$ -	\$-	\$-	\$ -	\$ -	\$ -	\$ -			ſ

Expenditures for Clean Energy Homes by end use is shown on ESA Table 2D.

#### Energy Savings Assistance Program Table 1A-4 - Leveraging - CSD Expenses

		A	Autho	orized Budget	[1]			Curre	nt N	Month Expe	ens	es	١	Year	to Date Expe	enses	6	% of Bu	dget Spen	t YTD
	I	Electric		Gas		Total	E	lectric		Gas		Total	Electric		Gas		Total	Electric	Gas	Total
ESA Program Leveraging - CSD	\$	2,503,978	\$	1,467,786	\$	3,971,764	\$	-	\$	-	\$	-	\$ -	\$	-	\$	-	0%	0%	0%
MCE Pilot	\$	689,000	\$	611,000	\$	1,300,000	\$	-	\$	-	\$	-	\$ 689,000	\$	611,000	\$	1,300,000	100%	100%	100%
TOTAL	\$	3,192,978	\$	2,078,786	\$	5,271,764	\$	-	\$	-	\$	-	\$ 689,000	\$	611,000	\$	1,300,000	22%	29%	25%

[1] Expenditures for CSD Leveraging by end use is shown on ESA Table 2A.

[2] Remaining CSD budget carried forward from 2021 to 2022 CSD LIWP Electric \$1,918,299/ Gas \$948,410 total of \$2,866,709

NOTE: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

	Pacific Ga Thro	s and Elec ugh June 3					
	1110	ugn June (	50, 2022				
			ESA P	rogram (S	Summary)T	otal	
						sed Installation	
leasures	Units	Quantity Installed	kWh [2] (Annual)	kW [2] (Annual)	Therms [2] (Annual)	Expenses (\$)	% of Expenditu
ppliances							
ligh Efficiency Clothes Washer	Each	1,282	237,170	43	24,638	1,158,258	2.2
tefrigerator lew - Clothes Dryer	Each Each	3,604	2,005,137	281	-	3,613,792	7.0
lew - Dishwasher	Each			-		-	0.0
reezers	Each	-		-	-	-	0.0
Iomestic Hot Water	Each						
aucet Aerator Ither Domestic Hot Water	Home	26,265	159.472	22	132.621	2 459 306	4.8
Vater Heater Tank and Pipe Insulation	Home	3,434	14,580	-	13,601	18,405	0.0
Vater Heater Repair/Replacement	Home	765	-	-	5,979	1,728,774	3.4
ow-Flow Showerhead / Combined Showerhead/TSV	Home	13	20,878	3		27.096	0
leat Pump Water Heater hermostatic Tub Spout/Diverter	Each	13	20,878		- 159	27,096	0.
hermostatic Shower Valve	Each						
lew - Solar Water Heating		-	-		-	-	0.0
inclosure	Home	21,801	1.002.846	92	87.204	11.866.225	23.
Caulking	Home	21,001	1,002,040	32	07,204	11,000,223	
lew - Diagnostic Air Sealing	Home	-	-	-	-	-	0.0
ttic Insulation	Home	903	9,487	2	39,681	1,711,076	3.
lew - Floor Insulation	Home	-	-	-		-	0.0
IVAC							
emoved - FAU Standing Pilot Conversion	Each	944			(07.77		
urnace Repair/Replacement toom A/C Replacement	Each Each	944 281	- (53,062)	- (10)	(23,052)	3,491,113 233,684	6.
Central A/C replacement	Each	1	(33,002)	(10)		3.583	0.
leat Pump Replacement	Each						
vaporative Cooler (Replacement)	Each	242	95,686	15	-	232,047	0.5
vaporative Cooler (Installation) Juct Test and Seal	Home	575	(836)	(0)	-	272,081	0.5
nergy Efficient Fan Control	Home						
lew - Prescriptive Duct Sealing	Home	10,676	1,667,911	1,206	117,756	8,586,365	16.
ligh Efficiency Forced Air Unit (HE FAU) temoved - A/C Time Delay	Home Home	26	(2,410)	(0)		7,207	0.0
imart Thermostat	Home	6,501	1,365,004	246	182,616	1,756,183	3.4
lew - Portable A/C	Each	-		-	-	-	0.0
lew - Central Heat Pump-FS (propane or gas space) lew - Wholehouse Fan							0.0
lew - Wholehouse Fan		-	-	-	-		0.0
laintenance							
urnace Clean and Tune	Home						
Central A/C Tune up	Home	3,285	(928,633)	(186)	-	1,305,723	2.5
lew - Evaporative Cooler Maintenance ighting	Home						
temoved - Interior Hard wired LED fixtures	Each	10,226	699,139	84	(15,742)	544,815	1.1
xterior Hard wired LED fixtures	Each	26,153	134,505		-	1,533,222	3.0
temoved - LED Torchiere temoved - Occupancy Sensor	Each Each	566	39,894 187	5	(910)	37,874	0.1
temoved - LED Night Light	Each	0	107	0	-	044	0.0
ED Reflector Bulbs	Each	28,131	319,596	8	(6,695)	245,947	0.6
ED A-Lamps liscellaneous	Each	103,452	993,450	24	(2,348)	884,593	1.5
vool Pumps	Each						0.0
ower Strip	Each	9	-	-		5,114	0.0
ower Strip Tier II	Each	19,275	3,316,620	91	-	1,479,213	2.9
lew - Air Purifier Cold Storage	Home	· ·	-	-	-	-	0.0
lew - Comprehensive Home Health and Safety Check-up		-	-		-		0.0
lew - CO and Smoke Alarm	Each						
** - 4							
ilots							
ustomer Enrollment							
SA Outreach & Assessment	Home	35,375				\$ 5,881,577	11.
SA In-Home Energy Education	Home	35,375				\$ 2,390,930	4.
otal Savings/Expenditures			11,096,911	1,926	555,507	\$ 51,483,034	
				.,		,	
otal Households Weatherized [1]		28,331					
louseholds Treated	Total						
Single Family Households Treated	Home	27,266					
Multi-family Households Treated (In-unit)	Home	5,417					
Mobile Homes Treated	Home	2,692		-			
otal Number of Households Treated Eligible Households to be Treated for PY	Home	35,375 59,340					
6 of Households Treated	Home %	59,340					
Master-Meter Households Treated	Home	1,559					
] Weatherization may consist of attic insultation, attic ac	cess weatheriz	ation, weathe	erstripping - door,	, caulking, a	nd minor hom	e repairs.	
2] All savings are calculated based on the following source	ces: DNV/GL Ir	npact Evalua	tion Program Yea	ars 2015-20	17 Impact II, c	r ESA workpapers	

P			ctric Compar	iy			
	Inro	ugh June	30, 2022				1
	-		ECA	Jeagerom	CSD Leve	roging	<u> </u>
	_					ensed Installation	
		Quantity		kW	Therms		
leasures	Units	Installed	kWh (Annual)	(Annual)	(Annual)	Expenses (\$)	% of Expendit
ppliances				(• = • • • • • • • • •	(* = : : : = = : )		
ligh Efficiency Clothes Washer	Each	-					
Refrigerator	Each	-					
lew - Clothes Dryer [1]	Each						
lew - Dishwasher [1]	Each						
reezers [1] Domestic Hot Water	Each	•					
aucet Aerator	Home	-			-		
Vater Heater Tank and Pipe Insulation	Home						
Vater Heater Repair/Replacement	Each						
ow-Flow Showerhead / Combined Showerhead/TSV	Home						
leat Pump Water Heater	Each	-					
hermostatic Tub Spout/Diverter	Home	-					
hermostatic Shower Valve	Home	-					
lew - Solar Water Heating [1]							
nclosure							
ir Sealing	Home						L
Caulking	Home	-	L				1
lew - Diagnostic Air Sealing [1]	Home	<u> </u>		L			ł
ttic Insulation	Home	-					I
lew - Floor Insulation [1]	Home		l				1
IVAC	-						<u> </u>
Removed - FAU Standing Pilot Conversion [1]	Each						1
urnace Repair/Replacement	Each						1
Room A/C Replacement [1]	Each	-					1
Central A/C replacement	Each	-					
leat Pump A/C Replacement	Each	-					
vaporative Cooler (Replacement) [1]	Each	-					
vaporative Cooler (Installation) [1]	Each	-					
Ouct Test and Seal [1]	Home	-					
nergy Efficient Fan Control [1]	Home	-					
lew - Prescriptive Duct Sealing	Home	-					
ligh Efficiency Forced Air Unit (HE FAU) [1] temoved - A/C Time Delay [1]	Home	-			-		-
mart Thermostat	Home						-
lew - Portable A/C [1]	Each						
lew - Central Heat Pump-FS (propane or gas space) [1]	Each						
lew - Wholehouse Fan [1]	Each	-					
faintenance							
urnace Clean and Tune [1]	Home	-					
Central A/C Tune up [1]	Home	-					
lew - Evaporative Cooler Maintenance [1]	Home	· ·					
ighting	_	-					
Removed - Interior Hard wired LED fixtures [1]	Each						
Exterior Hard wired LED fixtures	Each						
temoved - LED Torchiere [1] temoved - Occupancy Sensor [1]	Each Each				-		-
Removed - LED Night Light [1]	Each	-			-		
ED Reflector Bulbs	Each						
ED A-Lamps	Each	-			-		
liscellaneous							
Pool Pumps [1]	Each	-					1
Power Strip [1]	Each	-					
Power Strip Tier II	Each	-					
IEW - Air Purifier [1]	Home	-					
Cold Storage [1]	Each						
lew - Comprehensive Home Health and Safety Check-up [1]	Home						
lew - CO and Smoke Alarm [1]	Each						
liots	-	_					L
11010		-					1
customer Enrollment							
SA Outreach & Assessment	Home						1
SA In-Home Energy Education	Home						1
<u></u>	-						1
otal Savings/Expenditures							1
otal Households Weatherized							1
SD MF Tenant Units Treated			Total				
			-				-
	_				L		+
<ol> <li>Measures not available to CSD for leaveraging.</li> </ol>	-		I				+
				1	1	1	11

#### Energy Savings Assistance Program Table 2B - Multifamily Common Area Measures Pacific Gas and Electric Company Through June 30, 2022

		Table 2	B ESA Program	- Multifamily Co	ommon Area Me	asures⁵		
				To-Date Completed				
ESA CAM Measures <sup>1</sup>	Units (of Measure such as "each")	Quantity Installed	Number of Units for Cap-kBTUh and Cap-Tons	kWh (Annual)	kW (Annual)	Therms (Annual)	Expenses	(\$) % of Expenditure
Appliances								
High Efficiency Clothes Washer	Each	-		-		-	\$	-
Refrigerator	Each	3		146	0	(4)	\$ 3	3,147 0.
Domestic Hot Water								
New: Non-Condensing Domestic Hot Water Boiler	Cap-kBtuh	-	-	-		-		-
New: Condensing Domestic Hot Water Boiler	Cap-kBtuh	17	5,599	-		18,874	574	4,500 24.
Storage Water Heater	Cap-kBtuh	53	9,266	-		37,479		9,567 22.
Tankless Water Heater	Cap-kBtuh	21	4,986	(60)		9,311		4,314 7.
Heat Pump Water Heater	kW	-	-	-		-	\$	-
Demand Control DHW Recirculation Pump	Each	39		6,109	1	508		5,874 4.
Low flow Showerhead	Each	13		-	-	93		108 0.
Faucet Aerator	Each			-		-	\$	
Envelope								
Attic Insulation	Sa Ft	6.012		464	0		S 8	3.072 0.
Wall Insulation Blow-in	Sq Ft	0,012		404	-	-	s	- 0.
Wall insulation blow-in Windows	Sq Ft	1.384		4.540	- 5	-		4.981 5.
Windows Window Film		1,304		4,540	-	-	\$ 129	- 301 5.
Window Film	Sq Ft	-		-			\$	-
HVAC								
Air Conditioners Split System	Cap-Tons	13	56	3.999	5	(73)	S 146	3.553 6.
Heat Pump Split System	Cap-Tons	6	21	2.811	2	-		0.592 2.
New: Packaged Air Conditioner	Cap-Tons	5	15	6.645	4	170		9,799
Package Terminal A/C	Cap-Tons					-	s	-
Package Terminal Heat Pump	Cap-Tons				-		s	-
Furnace Replacement	Cap-kBtuh	19	1.718	909	1	830		3.233 6.
Space Heating Boiler	Cap-kBtuh	2	1,200	(4,896)	(0)	1,010		3,030 3.
Smart Thermostat	Each	21	.,	1.260	-	133		5,813 0.
				.,				
Lighting								
Interior LED Lighting	Each	1.066		135.902	1	(1.633)	S 112	2.465 3.
Interior TLED Type A Lamps	Each	NA						
Interior TLED Type C Lamps	Each	NA						
New: LED T8 Lamp - Interior	Each	810		177,124	2	(3,064)	\$ 58	3,558 2.
New: LED T8 Lamp - Exterior	Each	182		21,698	0	-	\$ 12	2,265 0.
Interior LED Fixture	Each	619		202,337	2	(2,730)	\$ 101	1,229 3.
Interior LED Screw-in	Each	356		65,296	1	(922)	\$ \$	9,650 0
Interior LED Exit Sign	Each	58		11,940	2	(207)	\$	-
Exterior LED Lighting	Each	24		6,327	-	-	\$ 4	4,981 0.
New: LED Parking Garage Fixtures	Each	-		-		-	\$	-
LED Exterior Wall or Pole Mounted Fixture	Each	315		169,968	-	-		5,146 4.
LED Corn Lamp for Exterior Wall or Pole Mounted	Each	5		2,695	-	-	\$	1,043 0.
Exterior LED Lighting - Pool	Each	NA		-	-	-	\$	-
Wall or Ceiling Mounted Occupancy Sensor	Each	60		3,669	0	(63)	\$ 6	5,748 0.
Miscellaneous								
Miscellaneous Tier-2 Smart Power Strip	Each	1		130	0	(2)	s	119 0.
Variable Speed Pool Pump	Each			130	-	(2)	s	- 0.
variable opera i obri anp	Lawr						•	- 0,
Ancillary Services								
Audit <sup>4</sup>								
Total	-	11,104	22,860	819,013	25	59,710	\$ 2,758	3,791

Multifamily Properties Treated Total Number of Multifamily Properties Treated<sup>2</sup> Subtotal of Master-metered Multifamily Propertie Treated Total Number of Multifamily Tenant Units w/in Number 21

3

Properties Treated<sup>3</sup> Total Number of buildings w/in Properties Treated 2057 193

	Ye	ar	to Date Expens	es <sup>6</sup>		
ESA Program - Multifamily Common Area	Electric		Gas		Total	
Administration	\$ 254,052	\$	235,963	\$	490,015	
Direct Implementation (Non-Incentive)	\$ 578,301	\$	533,816	\$	1,112,117	
Direct Implementation	\$ 1,370,845	\$	340,231	\$	1,711,076	< <includes co:<="" measures="" td=""></includes>
TOTAL MF CAM COSTS	\$ 2,203,197	\$	1,110,010	\$	3,313,208	

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

There may require control and parameters are reported internance and parameter results reported in the matching result. The advance matching result is a sub-parameter in the matching result is a sub-parameter in the matching result is a sub-parameter in the matching result. The advance matching result is a sub-parameter in the matching result. The advance matching result is a sub-parameter in the matching result is a sub-parameter in the matching result is a sub-parameter in the matching result. The matching result is a sub-parameter in the matching result is a sub-parameter in the matching result is a sub-parameter in the matching result. The matching result is a sub-parameter in the matching result is a sub-parameter in the matching result is a sub-parameter in the matching result. The matching result is a sub-parameter in the matching result is a sub-parameter in the matching result. The matching result is a sub-parameter in the matching result is a sub-parameter in the matching result. The matching result is a sub-parameter in the matching result in the matching result is a sub-parameter in the matching result in the matching result. The matching result is a sub-parameter in the matching result in the matching result is a sub-parameter in the matching result. The matching result is a sub-parameter in the matching result in the matching result is a sub-parameter in the matching result in the matching result is a sub-parameter in the matching result in the matching result is a sub-parameter in the matching result in the matching result is a sub-parameter in the matching result is a sub-parameter in the matching result in the matching result is a sub-parameter in the matching result in the matching result in the matching result in the matching respectration in the matching result in the matching

Deen corrected in this monitor is report.
 Autifiamity properties are alse with at least five (5) or more dwelling units. The properties may have multiple buildings. 2021.
 Multifamity properties are alse with at least five (5) or more dwelling units. The properties treated. This number does not represent the same number of dwellings treated as captured in table 2A.
 Commissionity costs. as allowable per the Decision, are included in messare total cost unless otherwise noted.
 Applicable to Deed-Restricted, government and non-profit owned multi-family buildings desoribed in D.16-11-022, modified by D.17-12-009, where 65% of tenants are income eligible based (are below 20%) of the Proferal Poverty (buildines).
 Yes to Date Expenses table includes accrual amounts.

Note: Audit costs may be covered by other programs or projects may utilize previous audits. Not all participants will have an audit cost associated with their project.

#### Energy Savings Assistance CAM Program Table 2B-1 - Eligible Common Area Measures List Pacific Gas and Electric Company Through June 30, 2022

Common Area Measures Category and Eligible			
Measures Title [1]	Effective Date	End Date[2]	Eligible Climate Zones [3]
Appliances			
High Efficiency Clothes Washer	1/1/2022		All CZ
Refrigerator	1/1/2022		All CZ
Domestic Hot Water			
New: Non-Condensing Domestic Hot Water Boiler	1/1/2022		All CZ
New: Condensing Domestic Hot Water Boiler	1/1/2022		All CZ
Storage Water Heater	1/1/2022		All CZ
Tankless Water Heater	1/1/2022		All CZ
Heat Pump Water Heater	1/1/2022		All CZ
Demand Control DHW Recirculation Pump	1/1/2022		All CZ
Low flow Showerhead	1/1/2022		All CZ
Faucet Aerator	1/1/2022		All CZ
Envelope			
Attic Insulation	1/1/2022		All CZ
Wall Insulation Blow-in	1/1/2022		All CZ
Windows	1/1/2022		All CZ
Window Film	1/1/2022		All CZ
HVAC			
Air Conditioners Split System	1/1/2022		CZ-11/12/13/14
Heat Pump Split System	1/1/2022		CZ-11/12/13/14
NEW: Packaged Air Conditioner	1/1/2022		CZ-11/12/13/14
Package Terminal A/C	1/1/2022		CZ-11/12/13/14
Package Terminal Heat Pump	1/1/2022		CZ-11/12/13/14
Furnace Replacement	1/1/2022		All CZ
Space Heating Boiler	1/1/2022		All CZ
Smart Thermostat	1/1/2022		All CZ
Lighting			
Interior LED Lighting	1/1/2022		All CZ
Interior TLED Type A Lamps	1/1/2022		All CZ
Interior TLED Type C Lamps	1/1/2022		All CZ
New: LED T8 Lamp - Interior	1/1/2022		All CZ
New: LED T8 Lamp - Exterior	1/1/2022		All CZ
Interior LED Fixture	1/1/2022		All CZ
Interior LED Screw-in	1/1/2022		All CZ
Interior LED Exit Sign	1/1/2022		All CZ
Exterior LED Lighting	1/1/2022		All CZ
New: LED Parking Garage Fixtures	1/1/2022		All CZ
LED Exterior Wall or Pole Mounted Fixture	1/1/2022		All CZ
LED Corn Lamp for Exterior Wall or Pole Mounted	1/1/2022		All CZ
Exterior LED Lighting - Pool	1/1/2022		All CZ
Wall or Ceiling Mounted Occupancy Sensor	1/1/2022		All CZ
;;;;			-
Miscellaneous			
Tier-2 Smart Power Strip	1/1/2022		All CZ
Variable Speed Pool Pump	1/1/2022		All CZ

Standard Notes (do not delete)

[1] Measures list may change based on available information on both costs and benefits (including energy benefits as well as non-energy benefits) and may vary across climate zones. This is not a list of installed measures, it is a list of eligible measures.

Table 2B-1 Column A should match Table 2B Column A for eligible (not canceled) measures.

[2] Only complete if measure is canceled or discontinued.

[3] Defined as CEC California Building Climate Zones

https://www.energy.ca.gov/maps/renewable/building\_climate\_zones.html

# Energy Savings Assistance Program Table 2C - Pilot Plus and Pilot Deep Pacific Gas and Electric Company Through June 30, 2022

Т	ESA Program - Pilot Plus										ESA Program - Pilot Deep								
	Ye	ar-To-Dat	e Comple	ted & E	xpens	sed Ir	nstalla	tion [1]				Year-T	o-Date Co	mpleted & E	Expens	ed Instal	lation [2]		
	Quantity		kW[3]	Thern	1s[3]	Expe	enses	% of				kWh[3]	kW[3]	Therms[3] (Annual)	Expo	ncoc (\$)	% of Expenditure		
ts I	Installed	(Annual)	(Annual)	(Ann	ual)	(	\$)	Expenditure	Measures	Units	Installed	(Annual)	(Annual)	(Annual)	Expe	lises (#)	% of Experiature		
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As of June 2022, ESA Pilot Plus/Deep program has not begun measure installation.
 As of June 2022, ESA Pilot Plus/Deep program has not begun measure installation.

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

#### Energy Savings Assistance Program Table 2D Pilots - SCE ONLY[1] Pacific Gas and Electric Company Through June 30, 2022

Measures		ESA	Program	- Buildir	ng Electrifi			ESA Program - Clean Energy Homes New Construction Pilot								
					leted & Expe							To-Date C	completed &	Expens	sed Insta	allation
		Quantity		kW[3]	Therms[3]		% of			Quantity		kW[3]				0/ of Franciski
	Units	Installed	(Annual)			(\$)	Expenditure	Measures	Units	Installed	(Annual)	(Annual)	(Annual)	Exper	15es (\$)	% of Expenditure
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Customer Enrollment	Ularra					¢	0.00/		Lines.					ĉ		0.00/
ESA Outreach & Assessment	Home	-				\$ -	0.0%	ESA Outreach & Assessment	Home	-				\$	-	0.0%
ESA In-Home Energy Education	Home	-				\$ -	0.0%	ESA In-Home Energy Education	Home	-				\$	•	0.0%
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- Mobile Homes Treated	Home	1	1					- Mobile Homes Treated	Home	1						
Total Number of Households Treated	Home	1	1					Total Number of Households Treated	Home	1						
			-													

[1] Pilots on Table 2D are specific to Southern California Edison as approved in D.21-06-015. PG&E does not currently have an electrification pilot but is utilizing the common reporting template as other IOUs per ED's direction. Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

#### Energy Savings Assistance Program Tables 3A-F - Energy Savings and Average Bill Savings per Treated Home/Common Area Pacific Gas and Electric Company Through June 30, 2022

Table 3A, ESA Program (SF, MH, MF In-Unit)									
Annual kWh Savings	11,096,911								
Annual Therm Savings	555,507								
Lifecycle kWh Savings	133,528,599								
Lifecycle Therm Savings	6,051,531								
Current kWh Rate	\$0.17								
Current Therm Rate	\$1.44								
Average 1st Year Bill Savings / Treated households	\$74.49								
Average Lifecycle Bill Savings / Treated Household	\$675.87								

Table 3B, ESA Program - CSD Leveraging										
Annual kWh Savings		-								
Annual Therm Savings		-								
Lifecycle kWh Savings		-								
Lifecycle Therm Savings		-								
Current kWh Rate	\$	-								
Current Therm Rate	\$	-								
Average 1st Year Bill Savings / Treated Households	\$	-								
Average Lifecycle Bill Savings / Treated Household	\$	-								

Table 3C, ESA Program - Multifamily Common Area [5]	
Annual kWh Savings	9,047,103
Annual Therm Savings	131,351
Lifecycle kWh Savings	46,989,423
Lifecycle Therm Savings	4,068,497
Current kWh Rate	\$0.18
Current Therm Rate	\$1.20
Average 1st Year Bill Savings / Treated Property	\$9,781.54
Average Lifecycle Bill Savings / Treated Property	\$47,072.45

Table 3D, ESA Program - Pilot Plus [1]									
Annual kWh Savings		-							
Annual Therm Savings		-							
Lifecycle kWh Savings		-							
Lifecycle Therm Savings		-							
Current kWh Rate	\$	-							
Current Therm Rate	\$	-							
Average 1st Year Bill Savings / Treated Property	\$	-							
Average Lifecycle Bill Savings / Treated Property	\$	-							

Table 3E, ESA Program - Pilot Deep [2]									
Annual kWh Savings		-							
Annual Therm Savings		-							
Lifecycle kWh Savings		-							
Lifecycle Therm Savings		-							
Current kWh Rate	\$	-							
Current Therm Rate	\$	-							
Average 1st Year Bill Savings / Treated Property	\$	-							
Average Lifecycle Bill Savings / Treated Property	\$	-							

Table 3F, Summary - ESA Program (SF, MH, MF In-Unit)/CSD Leveraging/Pilot Plus and Pilot Deep [3] [4]										
Annual kWh Savings		11,096,911								
Annual Therm Savings		555,507								
Lifecycle kWh Savings		133,528,599								
Lifecycle Therm Savings		6,051,531								
Current kWh Rate	\$	0.17								
Current Therm Rate	\$	1.44								
Average 1st Year Bill Savings / Treated Households	\$	74.49								
Average Lifecycle Bill Savings / Treated Households	\$	675.87								

[1] As of June 2022, ESA Pilot Plus/Deep program has not begun measure installation.

[1] As of June 2022, ESA Pilot Plus/Deep program has not begun measure installation.
 [2] As of June 2022, ESA Pilot Plus/Deep program has not begun measure installation.
 [3] Summary is the sum of ESA Program + CSD Leveraging + Pilot Plus + Pilot Deep.
 [4] As of June 2022, ESA Pilot Plus/Deep program has not begun measure installation.
 [5] Data reported in this table is cumulative since program inception.

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### Energy Savings Assistance Program Table 4 - Homes/Buildings Treated Pacific Gas and Electric Company Through June 30, 2022

	13	ible 4A, ESA Pro ible Households	gram (SF, MH, I	AF In-Unit) Households Treated YTD						
County	Rural [1]	Urban	Total	Rural	Urban	Total				
	Kurai [1]	154.887	154.887		3.692					
ALAMEDA		154,887		0	3,092	3,6				
AMADOR	6004		6,004	88	202	3				
BUTTE CALAVERAS	14249	25,652	39,901	1/5	202					
	8911	0								
COLUSA CONTRA COSTA	2983	0	2,983	56	0	3.5				
EL DORADO	0	99,488			3,379	3,				
	7312	8,876	16,188	86						
FRESNO	0	150,170	150,170	1	4,569	4,0				
GLENN	4613	0	4,613	70	0					
HUMBOLDT	23768	0	23,768	29	0					
NYO	2	0	2	0	0					
KERN	70676	47,310	117,986	2,955	1,791	4,7				
KINGS	9515	0	9,515	212	0	2				
LAKE	16084	0	16,084	152	0	1				
LASSEN	1230	0	1,230	0	0					
MADERA	5989	15,459	21,448	80	469					
MARIN	0	21.371	21,371	11	1,124	1,1				
MARIPOSA	3837	0	3,837	0	0					
MENDOCINO	16803	0	16.803	49	0					
MERCED	22869	21.826	44,695	686	774	1.4				
MONTEREY	6093	45.812	51,905	250	963	1.3				
NAPA	0	14,895	14,895	0	223	1				
NEVADA	11828	0	11.828	154	0	-				
PLACER	11038	23 106	34,144	117	276					
PLUMAS	2171	20,100	2,171	4	0	· ``				
SACRAMENTO	0	172.676	172,676	3	783	1				
SAN RENITO	5785	112,010	5,765	54	0					
SAN BERNARDINO	293	5	298	0	0					
SAN FRANCISCO	253	101.956	101,956	0	2.230	2.2				
SAN JOAQUIN	10244	95 221	105 465	178	1.621	1.3				
SAN LUIS ORISPO	10244		32,500	236	1,021					
SAN LUIS OBISPO		12,989	53,554	230	133					
SAN MATEO SANTA BARBARA	0	53,554 19.866	21.278	7	781	1				
SANTA EARBARA	1412	133,864	21,278	9	1 692	17				
SANTA CLARA SANTA CRUZ						1,7				
	0	27,710	27,710	0	266					
SHASTA	13713	12,948	26,661	214	289					
SIERRA	339	0	339	0	0					
SISKIYOU	18	0	18	0	0					
SOLANO	0	48,495	48,495	0	1,179	1,1				
SONOMA	3264	53,267	56,531	24	606					
STANISLAUS	33706	37,960	71,666	591	440	1,0				
SUTTER	0	15,139	15,139	0	209					
TEHAMA	10144	0	10,144	200	0	:				
TRINITY	505	0	505	0	0	-				
TULARE	8208	245	8,453	169	3					
TUOLUMNE	10030	0	10,030	26	0	-				
YOLO	0	27,550	27,550	1	272	2				
YUBA	0	12 242	12,242	0	229	2				
Total	367.782	1,454,539	1.822.321	6,995	28.380	35.3				

Table 4B, ESA Program - CSD Leveraging olds Treated YTD County Alameda Butte Colusa Contra Costa Fresno Humbolt Kem Kings Lake Marin Medera Rura Marin Madera Merced Monterey Nevada Piacer Sacramento San Francisco San Joaquin San Luis Obispo Santa Clara Santa Clara Santa Cruz Shasta Solano Solano Sonoma Sutter Stanislaus Placer Sutter Stanislaus Tehama Yolo Yuba Total

Table 4C, ESA Program - Multifamily Common Area Eligible Properties [2] Properties Treated YTD Rural [1] Urban Total Rural Urban Total County Alameda Butte Colusa Contra Costa Fresno Humbolt Kern Kings Lake Marin Madera Merced erey Monterey Nevada Placer Sararmento San Francisco San Luis Obispo Santa Clara Santa Clara Solano Solano Solano Sutter Stanialus Tehama Yolo Yolo Yuba Total

Table 4D, ESA Program - Pilot Plus and Pilot Deep [3]													
		Eligible Househo	lds	Households Treated YTD									
	Rural [1]	Urban	Total	Rural	Urban	Total							
		-			-								
					-								
Total					0								

4

(1) For IOU low income-related and Energy Efficiency reporting and analysis, the Goldsmith definition is applied. (2) Do not currently have Eligible Properties for ESA/CMA. [3] As of June 2022, ESA PIA PlauSceep argum has not Repain home treatment. Note: Any required correctomatiguitaments are reported herein and superside results reported in prior months and may reflect YTD adjustments.

#### Energy Savings Assistance Program Table 5 - Energy Savings Assistance Program Customer Summary Pacific Gas and Electric Company

Through	June	30,	2022
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	Table 5A, ESA Program (SF, MH, MF In-Unit)															
		Gas & E	lectric			Gas Or	nly			Electric	Only		Total			
	# of Household					# of Household					# of Household (Annual)					
Month	Treated by Month	Therm	kWh	kW	Treated by Month	Therm	kWh	kW	Treated by Month	Therm	kWh	kW	Treated by Month	Therm	kWh	kW
	3.278	27.744	1.177.862	144	213	3.523	14.584	5	506		176.207	21	3.997	28.845	1.368.653	170
January										(2,421)						
February	5,608	89,590	1,679,887	333	529	13,191	93,660	45	956	(1,519)	296,472	21	7,093	101,261	2,070,019	400
March	5,965	93,584	1,745,808	338	357	7,800	53,027	28	1,024	(637)	268,034	20	7,346	100,747	2,066,870	387
April	5,348	83,502	1,468,791	304	443	10,147	72,814	37	1,022	(712)	297,020	23	6,813	92,937	1,838,626	363
May	4,684	139,916	1,996,568	329	413	14,044	151,263	44	651	5,307	242,226	17	5,748	159,266	2,390,058	390
June	3,476	64,893	1,090,045	173	282	6,530	59,717	28	620	1,027	212,923	16	4,378	72,450	1,362,685	216
July																
August																
September																
October																
November																
December																
YTD	28,359	499,229	9,158,962	1,621	2,237	55,234	445,066	187	4,779	1,044	1,492,883	118	35,375	555,507	11,096,911	1,926

YTD Total Energy Impacts for all fuel types should equal YTD energy impacts that are reported every month Table 2.

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

		Table 5E	B, ESA Prog	ram - CS	D Leveragin	g			T								
		Gas & E	Electric			Gas Or	nly			Electric	Only		Total				
	# of Household		(Annual)		# of Household				# of Household	(Annual)		# of Household		(Annual)			
	Treated by	<b>T</b> 1	1.140	1.347	Treated by	<b>T</b> 1	1.340.	1.347	Treated by	<b>T</b> 1	1.140		Treated by	<b>T</b> 1	1.340	1.347	
Month	Month	Therm	kWh	kW	Month	Therm	kWh	kW	Month	Therm	kWh	kW	Month	Therm	kWh	kW	
January	0				0				0				0				
February	0				0				0				0				
March	0				0				0				0				
April	0				0				0				0				
May	0				0				0				0				
June	0				0				0				0				
July																	
August																	
September																	
October																	
November																	
December																	
YTD	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	0	

YTD Total Energy Impacts for all fuel types should equal YTD energy impacts that are reported every month in Table 2A. Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

	Tab	le 5C, ES	A Program -	Multifan	nily Commo	n Area			I								
		Gas & E	lectric			Gas Only				Electric	Only		Total				
	# of		(Annual)		# of (Annual)			# of		(Annual)		# of		(Annual)			
	Properties Treated by				Properties Treated by				Properties Treated by				Properties Treated by				
Month	Month	Therm	kWh	kW	Month	Therm	kWh	kW	Month	Therm	kWh	kW	Month	Therm	kWh	kW	
January	10	8,402	283,034	11	-	-	-	-	-	-	-	-	10	8,402	283,034	11	
February	6	38,077	290,190	11	-	-	-	-					6	38,077	290,190	11	
March	4	(1,838)	144,807	2	-	-	-	-					4	(1,838)	144,807	2	
April	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
May	1	15,069	100,981	0	-	-	-	-	-	-	-	-	1	15,069	100,981	0	
June	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
July													-	-	-	-	
August													-	-	-	-	
September													-	-	-	-	
October													-	-	-	-	
November													-	-	-	-	
December													-	-	-	-	
YTD	21	59,710	819,012	24	-		•	-		-	-	-	21	59,710	819,012	24	

	Tabl	e 5D, ESA	Program -	Pilot Plu:	s and Pilot D	Deep [1]			Ī							
		Gas & E	lectric			Gas Or	nly			Electric	Only			Tot	al	
	# of				# of				# of				# of			
	Household		(Annual)		Household		(Annual)		Household		(Annual)		Household		(Annual)	
Month	Treated by	Therm	kWh	kW	Treated by	Therm	kWh	kW	Treated by	Therm	kWh	kW	Treated by	Therm	kWh	kW
January	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
February	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
March	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
April	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
May	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
June	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
July																
August																(
September																
October																
November																
December																
YTD	-		-	-	-	-	-	-	-	-	-	-	-	-	-	0

[1] As of June 2022, ESA Pilot Plus/Deep program has not begun customer enrollment.

Note: YTD Total: Energy Impacts for all fuel types should equal YTD energy impacts that are reported every month Table 2B. Note: XTD Total: Constraints and the should equal YTD energy impacts that are reported every month Table 2B.

#### Energy Savings Assistance Program Table 6 - Expenditures for Pilots and Studies Pacific Gas and Electric Company Through June 30, 2022

	Author	ized 2021-26 Fun	ding	Current	Month Expe	enses	Year t	o Date Expe	nses	Cycle t	o Date Expe	enses	%	of Budget Expe	nsed
	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total
Pilots															
Virtual Energy Coach	\$689,000	\$611,000	\$1,300,000	\$0	\$0	\$0	\$40,429	\$35,852	\$76,281	\$81,007	\$71,836	\$152,843	12%	12%	12%
ESA Pilot Plus and Pilot Deep	\$23,273,909	\$20,639,127	\$43,913,036	\$10,923	\$9,686	\$20,609	\$62,807	\$55,697	\$118,504	\$80,460	\$71,352	\$151,812	0%	0%	0%
Total Pilots	\$23,962,909	\$21,250,127	\$45,213,036	\$10,923	\$9,686	\$20,609	\$103,236	\$91,549	\$194,785	\$161,467	\$143,188	\$304,655	1%	1%	1%
Studies															
Joint IOU - 2022 Low Income Needs Assessment (LINA) Study	\$52,125	\$22,875	\$75,000	\$4,337	\$3,846	\$8,182	\$13,375	\$11,861	\$25,236	\$33,181	\$24,749	\$57,930	64%	108%	77%
Joint IOU - 2025 Low Income Needs Assessment (LINA) Study	\$39,750	\$35,250	\$75,000	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0%	0%	0%
Joint IOU - 2028 Low Income Needs Assessment (LINA) Study	\$39,750	\$35,250	\$75,000	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0%	0%	0%
Joint IOU - Statewide CARE-ESA Categorical Study	\$11,925	\$10,575	\$22,500	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0%	0%	0%
Load Impact Evaluation Study	\$238,500	\$211,500	\$450,000	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0%	0%	0%
Equity Criteria and Non Energy Benefits Evaluation (NEB's)	\$79,500	\$70,500	\$150,000	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0%	0%	0%
Rapid Feedback Research and Analysis	\$159,000	\$141,000	\$300,000	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0%	0%	0%
Joint IOU - Multifamily CAM Process Evaluation	\$62,550	\$27,450	\$90,000	\$19,327	\$17,139	\$36,466	\$23,840	\$21,141	\$44,981	\$39,684	\$35,192	\$74,876	63%	128%	83%
Joint IOU - Process Evaluation Studies (1-4 Studies)	\$79,500	\$70,500	\$150,000	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0%	0%	0%
Total Studies	\$762,600	\$624,900	\$1,387,500	\$23,663	\$20,985	\$44,648	\$37,215	\$33,002	\$70,218	\$72,865	\$59,941	\$132,806	10%	10%	10%

#### Energy Savings Assistance Program Table 7 - Customer Segments/Needs State by Demographic, Financial, Location, and Health Conditions Pacific Gas and Electric Company Through June 30, 2022

ESA Main (SF. MH. MF in-un					Thr	ough June 30, 202	2				
Customer Segments	# of Households Eligible [1]	# of Households Treated [2]	Enrollment Rate = (C/B)	# of Households Contacted [3]	Rate of Uptake = (C/E) [19]	Avg. Energy Savings (kWh) Per Treated Households (Energy Saving and HCS Measures) [4]	Avg. Energy Savings (kWh) Per Treated Households (Energy Saving Measures only) [5]	Avg. Peak Demand Savings (kW) Per Treated Household	Avg. Energy Savings (Therms) Per Treated Households (Energy Saving and HCS Measures) [4]	Avg. Energy Savings (Therms) Per Treated Households (Energy Saving Measures only) [5]	Avg. Cost Per Treated Households
Demographic											
Housing Type											
SF	1,213,009	27,266	29		74%	343.94	377.87	0.07	16.74	17.51	\$ 1,339
MH	117,468	2,692	29	3,538	76%	279.96	302.01	0.07	12.51	13.22	\$ 1,184
MF In-Unit Rent vs. Own	491,864	5,417	19	7,917	68%	200.68	200.84	0.02	8.78	8.79	\$ 650
Own	722.005	19.765	39	26.133	76%	355.58	393.90	0.07	18.37	19.53	\$ 1.543
Rent	1.100.330	19,765	39	20,133	76%	268.50	393.90	0.07	18.3/	19.53	\$ 1,543 \$ 814
Previous vs. New Participant	1,100,330	15,696	12	21,941	/ 129	200.00	203.11	0.05	11.19	11.13	ə 014
First Touch	0/2	27.381	0%	28.451	96%	304.10	325.83	0.06	15.36	15.82	\$ 1.148
Go Back	0/2	27,381	05		98%	361.80	410.62	0.06	15.30	15.97	\$ 1,140 \$ 1,475
Seniors 161	756.944	14.624	23	15.204	96%	361.80	340.69	0.08	14.00	16.21	\$ 1,287
Veterans [18]	148.890										• .,•••
Hard-to-Reach (7)		1.981		12.087	16%	158.14	158.14	0.11	11.11	11.11	803.12
Vulnerable (8)											
Location											
DAC	562.067	8.950	23	9.281	96%	277.71	308.60	0.08	15.69	16.58	\$ 1.330
Rural	367.782	7,177	29	11.074	65%	309.87	337.74	0.09	14.09	14.67	\$ 1,197
Tribal	1,967	2	03	2	100%	545.13	545.13	0.07	3.82	3.82	\$ 2.165
PSPS Zone	0/4	2.958	05	3.082	96%	323.72	332.29	0.05	10.81	11.00	\$ 881
Wildfire Zone [9]	82,444	242	03	249	97%	298.03	303.87	0.03	3.32	3.43	\$ 566
Climate Zone 1 (PG&E)	28.937	30	03	259	12%	353.84	353.84	0.06	4.92	8.99	\$ 1.398
Climate Zone 2 (PG&E)	115.486	2.149	29	3.419	63%	256.76	261.36	0.04	10.33	10.57	\$ 835
Climate Zone 3 (PG&E)	425.730	8,704	29	12.330	71%	274.50	274.53	0.03	10.50	10.92	\$ 770
Climate Zone 4 (PG&E)	157,752	2,101	19	3,423	61%	307.85	315.42	0.05	13.07	13.57	\$ 1,074
Climate Zone 5 (PG&E)	43,176	1,034	29		66%	482.25	482.25	0.03	-1.39	-1.39	\$ 495
Climate Zone 11 (PG&E)	153,226	2,168	19		55%	270.42	312.15	0.07	15.86	16.27	\$ 1,260
Climate Zone 12 (PG&E)	573,718	8,793	29		59%	395.68	451.16	0.08	22.70	23.40	\$ 1,613
Climate Zone 13 (PG&E)	299,175	10,217	39		68%	295.02	332.01	0.08	15.80	16.83	\$ 1,448
Climate Zone 14 (PG&E)	5,991	2	09	61	3%	180.81	180.81	0.03	5.24	17.47	\$ 2,611
Climate Zone 16 (PG&E)	19,146	80	09	179	45%	470.67	486.11	0.04	2.17	2.48	\$ 831
CARB Communities (10)	174,113	5005	3%	5,052	99%	265.00	277.47	0.04	11.22	11.61	\$ 853
Financial											
CARE	1,401,702	31,630	29		100%	321.44	349.53	0.06	15.25	15.90	\$ 1,228
Disconnected [11]	nia	ារង	n\s		n/a	nia	n/a	n/a	n/a	nla	n/a
Arrearages [12] High Usage [13]	nia nia	7,797	0%		97%	310.72	343.12	0.05	15.28	16.07	\$ 1,252
High Energy Burden [14]	nw	19.830	15	20.303	97%	310.72	343.12	0.05	15.20	16.98	\$ 1,202
SEVI (15)		19,630		20,303	90%	303.23	330.15	0.07	10.00	10.90	\$ 1,207
H		16.934		17.250	98%	273.92	291.56	0.05	13.79	14.18	\$ 1.036
M	-	13,789		14.131	98%	315.06	335.08	0.08	15.29	15.56	\$ 1.078
	-	4,209		4.285	98%	319.45	339.39	0.06	15.28	15.46	\$ 1.068
Affordability Ratio [16]	n/a	6,915	n\s		98%	247.81	268.80	0.05	14.19	14.70	\$ 1,117
Health Condition											•
Medical Baseline	n/a	4.280	n\s	4.457	96%	335.07	375.70	0.07	16.05	16.78	\$ 1.372
Respiratory (Asthma) [17]											
н	1	21,911		22,288	98%	306.18	327.70	0.06	15.67	16.07	\$ 1,128
м	1	9,303		9,621	97%	289.15	304.93	0.08	13.08	13.29	\$ 977
L	1	3,707		3,757	99%	250.43	261.47	0.04	11.74	11.89	\$ 840
Disabled	630,364	9,010	19	9,328	97%	325.81	357.64	0.06	16.00	16.68	\$ 1,327
NOTE: PG&E is currently in th	te process of identif	ving data for many	customer seament	s, which are left blar	ik here.						

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[14] POAE utilizes the Low-Income Energy Attoriability Data (LEAD) Tool developed DOE's Office of Energy Efficiency & Renewable Energy to identify census tracts with high energy burden for households at below 200 % Federal Poventy Level (FPL) that are in POAE's service tenthory. The 2016 Needs Assessment for the Energy Savings Assistance and the California Atternate Rates for Energy Programs describes households that sport more 6.3% of their annual income on energy bills as having high energy burden (x47).

PREE service lambory the 2011 back becaused to the Emergy Savey's backbox addres for data frame Alexande Reute & Back De Emergy Program decretarios households in the grint messar the service service y back a houring back per advectory and per adv

Pilot Plus and Pilot Deep [4]

Customer Segments	# of Households Eligible	# of Households Treated	Enrollment Rate = (C/B)	# of Households Contacted	Enrollment Rate = (C/E)	Avg. Energy Savings (kWh) Per Treated Households (Energy Saving and HCS Measures)	Avg. Energy Savings (kWh) Per Treated Households (Energy Saving Measures only)	Avg. Peak Demand Savings (kW) Per Treated Household	Avg. Energy Savings (Therms) Per Treated Households (Energy Saving and HCS Measures)	Avg. Energy Savings (Therms) Per Treated Households (Energy Saving Measures only)	Avg. Cost Per Treated Households
Demographic											
Housing Type			0%		0%						
SP-			0%		0%						
MH			0%		0%						
MF IN-UNI			0%		0%						
Rent vs. Own			0%		0%						
Own			0%		0%						
Rent			0%		0%						
Previous vs. New Participant			0%		0%						
Seniors			0%		0%						
Veterans			0%		0%						
Hard-to-Reach			0%		0%						
Vulnerable			0%		0%						
Location											
DAC			0%		0%						
Rural			0%		0%						
Tribal			0%		0%						
PSPS Zone			0%		0%						
Wildfire Zone			0%		0%						
Climate Zone 7 (example)			0%		0%						
Climate Zone 10 (example)			0%		0%						
Climate Zone 14 (example)			0%		0%						
Climate Zone 15 (example)			0%		0%						
CARB Communities			0%		0%						
Financial											
CARE			0%		0%						
Disconnected			0%		0%						
Arrearages			0%		0%						
High Usage			0%		0%						
High Energy Burden			0%		0%						
SEVI			0%		0%						
Affordability Ratio			0%		0%						
Health Condition											
Medical Baseline			0%		0%						
Respiratory			0%		0%						
Disabled			0%		0%						

[] ESA Table 7 is part of the new ESA reporting structure contemplated in D. 21-08-015. POBE received this reporting template in Q1 2022 and, at the time of this filing, is working to define terms. POBE is concurrently implementing processes to be able to report data for this table in the tarue. [2] POAE has considered the energy savings associated with all ESA measures installed for this entry, regardless of whether the savings have a negative or positive value for VM, kWh, and/or Therms. Many measures offened in ESA provide Non-Energy Benefits (including Health, Controlt, and Saking (HCS)) in addition to energy savings, and some of these measures may be associated with a negative savings value.

(3) PGAE has considered only the energy savings associated with the ESA measures installed for this entry that have a positive value for WMh and/or Thems. Installed ESA measures with a negative savings value for both WMh and Thems were evoluted.
(4) As of June 2022, ESA Plice Plas/Deep program has not begun costomer enrolment.

### Energy Savings Assistance Program Table - 8 Clean Energy Referral, Leveraging, and Coordination [1] Pacific Gas and Electric Company Through June 30, 2022

Partner	Brief Description of Effort	# of Referral	# of Leveraging	# of Coordination Efforts	# of Leads	# of Enrollments
LIHEAP						
CSD			0			
SASH						
SDCWA						
CARE/Medical Baseline						
CARE High Usage						
Etc.						

[1] PG&E s currently updating its system to capture the data necessary for this reporiting. PG&E expects to begin reporting on these metrics starting in Q4 2022.

#### Energy Savings Assistance Program Table 9 - Tribal Outreach Pacific Gas and Electric Company Through June 30, 2022

OUTREACH STATUS	Quantity (Includes CARE, FERA, and ESA)	List of Participating Tribes
Tribes completed ESA Meet & Confer	4	Sherwood Valley Rancheria of Pomo Indians, Hoopa Valley Tribe, Ione Band of Miwok Indians, Scotts Valley Band of Pomo
Tribes requested outreach materials or applications	1	Sherwood Valley Rancheria of Pomo Indians
Tribes who have not accepted offer to Meet and Confer	0	
Non-Federally Recognized Tribes who participated in Meet & Confer	0	
Tribes and Housing Authority sites involved in Focused Project/ESA	0	
Partnership offer on Tribal Lands	102	(Federally-Recognized Tribes) Bear River Band of the Rohnerville Rancheria, Big Lagoon Rancheria, Big Sandy Rancheria, Big Valley Band Rancheria, Blue Lake Rancheria, Suena Vista Rancheria of Mi-Wuk Indians, Cachil DeHe Band of Wintun Indians of the Colusa Indian Community, Cahto Tribe (Laytonville), California Valley Miwok Tribe, Chicken Rancheria, Cloverdale Rancheria of Pomo Indians, Cold Springs Rancheria, Cortina Rancheria, Coyote Valley Band of Pomo Indians, Dry Creek Rancheria of Pomo Indians, Guidiville Indian Rancheria, Federated Indians of Graton Rancheria, Greneville Rancheria, Grindstone Indian Rancheria, Guidiville Indian Rancheria, Habematolel Pomo of Upper Lake, Hoopa Valley Tribe, Hopland Band of Pomo Indians, Ione Band of Miwok Indians of California, Jackson band of Mi-Wuk Indians, Kashia Band of Pomo Indians, Mechoopda Indian Tribe, Middletown Rancheria of Pomo Indians, Mooretown Rancheria, North Fork Rancheria, Paskenta Band of Nomalki Indians, Pioayune Rancheria of Pomo Indians, Nooretown Rancheria, North Fork Rancheria, Paskenta Band of Chumash Mission Indians, Scotts Valley Band of Rancheria of Pomo, Robinson Rancheria, Shingle Springs Band of Miwok Indians, Susanville Indian Rancheria, Table Mountain Rancheria, Tachi-Yokut Tribe (Santa Rosa Rancheria, Leemore, CA), Tejon Indian Tribe, Trinidad Rancheria, Tule River Indian Reservation, Tuolumne Band of Me-Wuk Indians, Tyme Maidu Tribe-Berry Creek Reservation, United Auburn Indian Community, Wilton Rancheria, Tibe Mashow Tribe of CA and NV, Yocha Dehe Wintun Nation, Yurok Tribe. ( <b>Kon-Federally Recognized Tribes</b> ): Amah Mutsun Tribal Band, American Indian Council of Mariposa County (Southern Sierra Miwuk Nation), Butte Tribal Council, Calaveras Band of Mi-Wuk Indians, California Council (Southern Sierra Miwuk Nation), Butte Tribal Council, Calaveras Band of Mi-Wuk Indians, Tyme Maidu Triba Project, Chaushila Yokuts, Coastal Band of Mono Indians Mation, Tube Yoyot Tribe, Vusten Tribe, Otmaw Mo-Wah Tribal Government, Dunlap Band of Mono India
Housing Authority and Tribal Temporary Assistance for Needy Families (TANF) office who received outreach (this includes email, U.S. mail, and/or phone calls)	38	Housing Authority Offices: Bear River Band of Rohnerville Rancheria, Berry Creek Rancheria, Big Sandy Rancheria, Big Valley Rancheria, Cher-Ae Heights Indian Community of The Trinidad Rancheria, Cloverdale Rancheria, Dry Creek Rancheria, Elem Indian Colony, Enterprise Rancheria of Maidu Indians, Federated Indians of Graton Rancheria, Fort Independence Reservation, Greenville Rancheria, Hoopa Valley Tribe, Ione Band of Miwok Indians, Karuk Tribe, Laytonville Rancheria, North Fork Rancheria, Picayune Rancheria, Pinoleville Reservation, Pit River Tribes, Round Valley Reservation, Santa Rosa Rancheria Tachi-Yokut, Stewarts Point Rancheria (Kashaya Pomo), Susanville Indian Rancheria, Tejon Indian Tribe, Tule River Indian Tribe, Upper Lake Rancheria, Washoe Tribe, Wilton Rancheria, and Yurok Tribe. <b>TANF Offices:</b> California Department of Social Services CALWORKS and Family Resilience Branch, Federated Indians of Graton Rancheria, Hoopa Valley Tribe, Karuk Tribe, North Fork Rancheria, Susanville Indian Rancheria, Tuolumne Rancheria, and Owens Valley Career Development Center.
Housing Authority and TANF offices who participated in Meet and Confer	0	

#### CARE Program Table 1 - Program Expenses Pacific Gas and Electric Company Through June 30, 2022

						0		ie 30, 2022										
	Aut	hor	ized Budget [	1][2	]	Curre	nt N	Month Expense	ses	[2]	Year	to	Date Expense	s [/	2]	% of Bi	udget Spe	nt YTD
CARE Program:	Electric		Gas		Total	Electric		Gas		Total	Electric		Gas		Total	Electric	Gas	Total
Outreach	\$ 6,224,240	\$	1,556,060	\$	7,780,300	\$ 200,457	\$	50,114	\$	250,572	\$ 1,904,067	\$	476,017	\$	2,380,084	31%	31%	31%
Processing / Certification Re-certification	\$ 675,280	\$	168,820	\$	844,100	\$ 44,789	\$	11,197	\$	55,986	\$ 306,987	\$	76,747	\$	383,734	45%	45%	45%
Post Enrollment Verification	\$ 1,180,720	\$	295,180	\$	1,475,900	\$ 95,884	\$	23,971	\$	119,855	\$ 524,359	\$	131,090	\$	655,448	44%	44%	44%
IT Programming	\$ 872,480	\$	218,120	\$	1,090,600	\$		34,198	\$	170,992	\$ 963,633		240,908	\$	1,204,541	110%	110%	110%
CHANGES Program [3]	\$ 420,000	\$	105,000	\$	525,000	\$ 27,956	\$	6,989	\$	34,945	\$ 178,447	\$	44,612	\$	223,059	42%	42%	42%
Studies and Pilots [4]	\$ -	\$	-	\$	-	\$ 6,546	\$	1,636	\$	8,182	\$ 23,346	\$	5,836	\$	29,182	0%	0%	0%
Measurement and Evaluation [5]	\$ 160,000	\$	40,000	\$	200,000	\$ (978)	\$	(244)	\$	(1,222)	\$ 28,310	\$	7,077	\$	35,387	18%	18%	18%
Regulatory Compliance	\$ 295,520	\$	73,880	\$	369,400	\$ 14,589	\$	3,647	\$	18,236	\$ 120,839	\$	30,210	\$	151,049	41%	41%	41%
General Administration	\$ 1,045,440	\$	261,360	\$	1,306,800	\$ 52,077	\$	13,019	\$	65,097	\$ 338,995	\$	84,749	\$	423,743	32%	32%	32%
CPUC Energy Division	\$ 134,320	\$	33,580	\$	167,900	\$ -	\$	-	\$	-	\$ 54,385	\$	13,596	\$	67,982	40%	40%	40%
SUBTOTAL MANAGEMENT COSTS	\$ 11,008,000	\$	2,752,000	\$	13,760,000	\$ 578,114	\$	144,528	\$	722,642	\$ 4,443,367	\$	1,110,842	\$	5,554,209	40%	40%	40%
CARE Rate Discount [6]	\$ 550,151,200	\$	137,537,800	\$	687,689,000	\$70,843,613		\$8,731,743	\$	79,575,356	\$336,259,709	ç	\$108,260,287	\$	444,519,996	61%	79%	65%
TOTAL PROGRAM COSTS & CUSTOMER DISCOUNTS	\$ 561,159,200	\$	140,289,800	\$	701,449,000	\$ 71,421,727	\$	8,876,271	\$	80,297,998	\$ 340,703,076	\$	109,371,129	\$	450,074,205	61%	78%	64%
Other CARE Rate Benefits				$\vdash$														
- DWR Bond Charge Exemption						\$2,143,893				\$2,143,893	\$11,937,004				\$11,937,004			
- CARE Surcharge Exemption [7]				1		\$8,366,288		\$862,238		\$9,228,526	\$43,285,641		\$9,675,030		\$52,960,671			
- California Solar Initiative Exemption				1		\$0				\$0	\$0				\$0			
- kWh Surcharge Exemption																		
- Vehicle Grid Integration Exemption																		
Total Other CARE Rate Benefits						\$ 10,510,181	\$	862,238	\$	11,372,420	\$ 55,222,645	\$	9,675,030	\$	64,897,675			
Indirect Costs	\$ 885.631	\$	221,408	\$	1,107,039						 							

[1] Authorized Budget: Approved in D.21-06-015 from January 1, 2021 to December 31, 2026.

[2] 2022 authorized budget includes \$1,107,039 for Benefit Burdens as approved in (D.)20-12-005. Actual employee benefit burden costs have been included in the program monthly and YTD expenses.

[3] D.15-12-047 transitioned from CHANGES pilot to CHANGES program and funding for the effort is captured herein. D.21-06-015 approved funding for the CHANGES program through CARE program for PYs 2021-2026. [4] Reflects the budget and expenses for LINA study.

[5] Reflects the budget and expenses for Annual Eligibility Estimates prepared by Athens Research on behalf of the utilities.

[6] Per D.02-09-021, PG&E is authorized to recover the full value of the discount through the CARE two-way balancing account on an automatic pass-through basis.

[7] PPP Exemption - CARE customers are exempt from paying CARE program costs including PPP costs for CARE admin and the CARE surcharge.

#### CARE Program Table 2 - Enrollment, Recertification, Attrition, & Penetration Pacific Gas and Electric Company Through June 30, 2022

-						1110431 0410 00, 2022																						
					New	Enrollme	nt					Recerti	fication				Attrition (Drop Of	ffs)		Enro	ollment	Tetal		7	Total			
		Au	tomatic Enrollmen	t		Self-Certi	fication (In	come or Categ	orical)	Total New		Non-Scheduled		Total	No	Failed	Failed		Total	Gross	Net	Total CARE	Estimated	Enrollment 7 Rate %	Residential	Gas and	Electric	Gas Only
	Inter- Utility <sup>1</sup>	Intra- Utility <sup>2</sup>	Leveraging <sup>3</sup>	Combined (B+C+D)	Online	Paper	Phone	Capitation	Combined (F+G+H+I)	Enrollment (E+J)	Scheduled	(Duplicates)	Automatic	Recertification (L+M+N)	Response <sup>4</sup>	PEV	Recertification	Other <sup>5</sup>	Attrition (P+Q+R+S)	(K+O)	Adjusted (K-T)	Participants	CARE Eligible	(W/X)	Accounts <sup>6</sup>	Electric	Only	Jub only
January	0	652	0	652	14,600	3,237	455	26	18,318	18,970	55,136	16,906	5,439	77,481	n/a	8,699	18,721	6,089	33,509	96,451	-14,539	1,536,454	1,401,702	110%	5,641,365		385,740	204,294
February	0	846	0	846	11,407	3,742	510	85	15,744	16,590	59,591	13,921	5,777	79,289	n/a	4,368	13,530	7,256	25,154	95,879	-8,564	1,527,890	1,401,702	109%	5,641,365	940,672	384,037	203,181
March	2,665	932	0	3,597	13,985	3,356	517	104	17,962	21,559	43,459	15,979	70,297	129,735	n/a	3,948	23,597	14,084	41,629	151,294	-20,070	1,507,820	1,401,702	108%	5,641,365	927,477	380,792	199,551
April	0	867	0	867	9,444	2,218	451	109	12,222	13,089	24,902	10,830	4,516	40,248	n/a	4,809	16,550	-3,559	17,800	53,337	-4,711	1,503,109	1,401,702	107%	5,641,365	922,356	381,423	199,330
May	0	481	0	481	8,979	2,677	331	84	12,071	12,552	30,608	15,891	3,367	49,866	n/a	6,531	13,980	17,942	38,453	62,418	-25,901	1,477,208	1,401,702	105%	5,641,365	905,627	375,633	195,948
June	0	505	0	505	12,729	3,054	486	63	16,332	16,837	18,613	9,037	3,807	31,457	n/a	4,827	17,302	-1,027	21,102	48,294	-4,265	1,472,943	1,401,702	105%	5,641,365	902,063	375,309	195,571
July																												
August																												-
September																												-
October																												-
November																												-
December																												
YTD Total	2,665	4,283	0	6,948	71,144	18,284	2,750	471	92,649	99,597	232,309	82,564	93,203	408,076	0	33,182	103,680	40,785	177,647	507,673	-78,050	1,472,943	1,401,702	105%	5,641,365	902,063	375,309	195,571

<sup>1</sup> Enrollments via data sharing between the IOUs.

<sup>2</sup> Enrollments via data sharing between departments and/or programs within the utility.

<sup>3</sup> Enrollments via data sharing with programs outside the IOU that serve low-income customers.

<sup>4</sup> PG&E counts attrition due to no response in the Failed PEV and Failed Recertification columns, respectively.

<sup>5</sup> Includes customers who closed their accounts, requested to be removed, or were otherwise ineligible for the program.

<sup>6</sup> Data represents total residential households.

<sup>7</sup> Penetration Rate and Enrollment Rate are the same value.

### CARE Program Table 3A - Post-Enrollment Verification Results (Model) Pacific Gas and Electric Company Through June 30, 2022

				5	-, -			
Month	Total CARE Households Enrolled	Households Requested to Verify	% of CARE Enrolled Requested to Verify Total	CARE Households De-enrolled (Due to no response)	CARE Households De-enrolled (Verified as Ineligible) <sup>1</sup>	Total Households De-enrolled <sup>2</sup>	% De-enrolled through Post Enrollment Verification	% of Total CARE Households De-enrolled
January	1,536,454	4,411	0.3%	3,387	234	3,621	82.1%	0.2%
February	1,527,890	5,264	0.3%	4,222	236	4,458	84.7%	0.3%
March	1,507,820	4,998	0.3%	3,839	309	4,148	83.0%	0.3%
April	1,503,109	3,833	0.3%	3,079	157	3,236	84.4%	0.2%
Мау	1,477,208	4,162	0.3%					
June	1,472,943	4,355	0.3%					
July								
August								
September								
October								
November								
December								
YTD Total	1,472,943	27,023	1.8%	14,527	936	15,463	83.6%	1.0%

<sup>1</sup> Includes customers verified as over income or who requested to be de-enrolled.

<sup>2</sup> Verification results are tied to the month initiated. Therefore, verification results may be pending due to the time permitted for a participant to respond.

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

	CARE	Table 3B Po	Pacific G	nt Verification Sas and Elect rough June 3		ctric only Hig	gh Usage)	
Month	Total CARE Households Enrolled	Households Requested to Verify <sup>1</sup>	% of CARE Enrolled Requested to Verify Total	CARE Households De-enrolled (Due to no response)	CARE Households De-enrolled (Verified as Ineligible) <sup>2</sup>	Total Households De-enrolled <sup>3</sup>	% De-enrolled through Post Enrollment Verification	% of Total CARE Households De-enrolled
January	1,536,454	1,004	0.1%	857	34	891	88.7%	0.1%
February	1,527,890	1,292	0.1%	1,149	51	1,200	92.9%	0.1%
March	1,507,820	3,236	0.2%	2,822	119	2,941	90.9%	0.2%
April	1,503,109	2,491	0.2%	2,185	79	2,264	90.9%	0.2%
Мау	1,477,208	852	0.1%					
June	1,472,943	813	0.1%					
July								
August								
September								
October								
November								
December								
YTD Total	1,472,943	9,688	0.7%	7,013	283	7,296	90.9%	0.5%

<sup>1</sup> Includes all participants who were selected for high usage verification process.

<sup>2</sup> Includes customers verified as over income, who requested to be de-enrolled, did not reduce usage, or did not agree to be weatherized.

<sup>3</sup> Verification results are tied to the month initiated and the high usage verification process allows customers 90 days to respond to the verification process. Each utility may have a different de-enrollment date due to billing cycle or other contributing factors.

#### CARE Program Table 4 - Enrollment by County Pacific Gas and Electric Company Through June 30, 2022

County	Estimated	l Eligible Ho		Total He	ouseholds E	nrolled <sup>2</sup>	Er	rollment Rat	e <sup>3</sup>
County	Urban	Rural	Total	Urban	Rural	Total	Urban	Rural	Total
ALAMEDA	114,857	3	114,860	124,368	1	124,369	108%	34%	108%
ALPINE	0	114	114	0	12	12	n/a	11%	11%
AMADOR	1	5,226	5,227	0	4,375	4,375	0%	84%	84%
BUTTE	21,373	11,976	33,349	19,843	11,757	31,600	93%	98%	95%
CALAVERAS	9	7,655	7,664	14	5,315	5,329	157%	69%	70%
COLUSA	12	2,183	2,195	5	3,457	3,462	41%	158%	158%
CONTRA COSTA	76,638	1	76,639	95,848	0	95,848	125%	0%	125%
EL DORADO	7,609	6,489	14,098	5,935	5,769	11,704	78%	89%	83%
FRESNO	123,228	170	123,398	156,310	88	156,398	127%	52%	127%
GLENN	0	3,508	3,508	0	4,720	4,720	n/a	135%	135%
HUMBOLDT	0	19,759	19,759	0	17,930	17,930	n/a	91%	91%
KERN	37,923	59,404	97,327	50,750	70,514	121,264	134%	119%	125%
KINGS	87	7,582	7,669	127	10,167	10,294	134 %	134%	134%
LAKE	0	14,205	14,205	0	12,477	12,477	n/a	88%	88%
LASSEN	0	250	250	0	155	155	n/a	62%	62%
MADERA	11,899	4.688	16,587	18,386	5.848	24.234	155%	125%	146%
MARIN	16,239	0	16,239	14,452	0	14,452	89%	n/a	89%
MARIPOSA	29	3,627	3,656	19	2.277	2,296	66%	63%	63%
MENDOCINO	22	14,654	14,676	1	10,230	10,231	5%	70%	70%
MERCED	17,940	17,721	35,661	20,342	21,768	42,110	113%	123%	118%
MONTEREY	34,633	4,633	39,265	39,636	6,287	45,923	114%	136%	117%
NAPA	11,198	-4,000	11,198	11,698	0,207	11,698	104%	0%	104%
NEVADA	6	10,447	10,453	0	9,473	9,473	0%	91%	91%
PLACER	19,435	8,860	28,295	14,065	9,473 8,155	22,220	72%	92%	79%
PLUMAS	19,435	2,498	2,602	8	1,532	1,540	8%	61%	59%
SACRAMENTO	123,014	0	123,014	93,404	0	93,404	76%	n/a	76%
SAN BENITO	85	4,536	4,620	84	5,613	5,697	99%	124%	123%
SAN BERNARDINO	40	256	295	21	248	269	53%	97%	91%
SAN FRANCISCO	64,494	0	64,494	51,944	0	51,944	81%	n/a	81%
SAN JOAQUIN	75,102	8,030	83,133	82,543	9,491	92,034	110%	118%	111%
SAN LUIS OBISPO	11,139	16,125	27,264	6,349	15,883	22,232	57%	98%	82%
SAN MATEO	40.074	0	40.074	37,993	0	37,993	95%	n/a	95%
SANTA BARBARA	14,604	1,182	15,786	21,338	943	22,281	146%	80%	141%
SANTA CLARA	91,994	3.684	95,677	110,703	3,264	113,967	120%	89%	119%
SANTA CRUZ	20,863	7	20.869	20.077	2	20.079	96%	30%	96%
SHASTA	10,225	10,661	20,886	9,759	8,513	18,272	95%	80%	87%
SIERRA	8	360	368	1	117	118	12%	32%	32%
SISKIYOU	0	16	16	0	9	9	n/a	58%	58%
SOLANO	36,064	0	36,064	46,496	0	46,496	129%	n/a	129%
SONOMA	43,522	2,641	46,163	40,490	2,820	43,581	94%	107%	94%
STANISLAUS	29,585	25,973	55,558	22,986	22,403	45,389	78%	86%	82%
SUTTER	11,554	0	11,555	13,248	0	13,248	115%	0%	115%
TEHAMA	11	9,258	9,269	4	11,165	11,169	38%	121%	121%
TRINITY	0	556	556	0	264	264	n/a	47%	47%
TULARE	536	6,648	7.184	351	9.962	10.313	66%	150%	144%
TUOLUMNE	0	8,977	8,977	0	6,892	6,892	n/a	77%	77%
YOLO	21.107	1	21.108	21.633	1	21,634	102%	185%	102%
YUBA	9,765	113	9,878	11,438	106	11,544	117%	94%	117%
Total	1,097,025	304,677	1,401,702	1,162,940	310,003	1,472,943	106%	102%	105%

<sup>1</sup> As reflected in filing A.19-11-003, et al., Annual CARE Eligibility Estimates filed February 14, 2022.

<sup>2</sup> Total Households Enrolled includes submeter tenants.

<sup>3</sup> Penetration Rate and Enrollment Rate are the same value.

### CARE Program Table 5 - Recertification Results Pacific Gas and Electric Company Through June 30, 2022

Month	Total CARE Households	Households Requested to Recertify	% of Households Total (C/B)	Households Recertified <sup>1</sup>	Households De-enrolled <sup>2</sup>	Recertification Rate % (E/C)	% of Total Households De-enrolled (F/B)
January	1,536,454	38,218	2.5%	21,668	16,550	56.7%	1.1%
February	1,527,890	33,516	2.2%	19,536	13,980	58.3%	0.9%
March	1,507,820	39,919	2.6%	22,617	17,302	56.7%	1.1%
April	1,503,109	31,018	2.1%				
May	1,477,208	9,934	0.7%				
June	1,472,943	10,337	0.7%				
July							
August							
September							
October							
November							
December							
YTD	1,472,943	162,942	11.1%	63,821	47,832	57.2%	3.25%

<sup>1</sup> Recertification results are tied to the month initiated and the recertification process allows customers 90 days to respond to the recertification request. Results may be pending due to the time permitted for a participant to respond.

<sup>2</sup> Includes customers who did not respond or who requested to be de-enrolled.

## CARE Program Table 6 - Capitation Contractors<sup>1</sup> Pacific Gas and Electric Company Through June 30, 2022

Contractor	(Chec		tor Type ore if applic	able)	Total En	ollments
Contractor	Private	СВО	WMDVBE	LIHEAP	Current Month	Year-to- Date
Amador-Tuolumne Community Action Agency		Х		Х	1	10
Arriba Juntos		Х			0	0
Breathe California		Х			0	0
Catholic Daisies of Fresno		Х			0	1
Central Coast Energy Services Inc		Х		х	3	127
Cesar A Moncada DBA Moncada Outreach		х			0	142
Child Abuse Prevention Council of San Joaquin County		Х			0	0
Community Action Marin		Х		Х	0	0
Community Action Partnership of Madera County		Х		Х	7	17
Community Resource Project Inc		Х		Х	32	97
El Puente Comunitario		Х			0	1
Human Investment Project Housing Inc (HIP)		Х			0	0
Independent Living Center of Kern County Inc		Х			0	2
Interfaith Food Bank & Thrift Store of Amador County		Х			0	0
KidsFirst		Х			0	0
Kings Community Action Organization Inc		Х		Х	0	0
Merced County Community Action Agency		Х		х	2	11
National Asian American Coalition		х			0	0
North Coast Energy Services, Inc		х			16	54
Resources for Independence Central Valley		х			0	0
Sacred Heart Community Service		Х		Х	2	9
UpValley Family Centers		Х			0	0
Valley Clean Air		Х			0	0
West Valley Community Services		Х			0	0
Total Enrollments					63	471

<sup>1</sup> All capitation contractors with current contracts are listed regardless of whether they have signed up customers or submitted invoices this year.

### CARE Program Table 7 - Expenditures for Pilots and Studies Pacific Gas and Electric Company Through June 30, 2022

2022	Authori	zed 2021-2026	Budget	Curr	ent Month Ex	penses	Ye	ear to Date Exp	enses	Сус	le to Date Ex	penses	% of E	Budget Expe	ensed
	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total
Pilots															
CARE Outbound Calling Pilot	\$ 64,000	\$ 16,000	\$ 80,000	\$-	\$-	\$ -	\$-	\$-	\$ -	\$-	\$-	\$ -	0%	0%	0%
Total Pilots	\$64,000	\$16,000	\$80,000	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0%	0%	0%
-															
Studies															
Laint IOLL 2022 Law Income Nacida Accessment (LINA) Study	¢c0.000	¢15.000	\$ 75.000	\$ 6.546	\$ 1.636	\$ 8.182	¢ 00.040	¢ 5.000	\$ 29.182	¢ 46.044	\$ 11.586	\$ 57.930	77%	77%	77%
Joint IOU - 2022 Low Income Needs Assessment (LINA) Study	\$60,000	\$15,000		۵,540 ¢	\$ 1,030	\$ 0,10Z	\$ 23,346	\$ 5,836	\$ 29,162	\$ 46,344	\$ 11,586	\$ 57,930			
Joint IOU - 2025 Low Income Needs Assessment (LINA) Study	\$60,000	\$15,000				\$ -			\$ -			\$ -	0%	0%	0%
Joint IOU - 2028 Low Income Needs Assessment (LINA) Study	\$60,000	\$15,000				\$-			\$-			\$ -	0%	0%	0%
Joint IOU - Statewide CARE-ESA Categorical Study	\$18,000	\$4,500	\$ 22,500			\$-			\$-			\$-	0%	0%	0%
Total Studies	\$198,000	\$49.500	\$247,500	\$6,546	\$1,636	\$8,182	\$23,346	\$5,836	\$29,182	\$46,344	\$11.586	\$57,930	23%	23%	23%

### CARE Program Table 8 - CARE and Disadvantaged Communities Enrollment Rate for Zip Codes Pacific Gas and Electric Company Through June 30, 2022

		Total CARE House	holds Enrolled	
Month	CARE Enrollment Rate for Zip Codes that have 10% or more disconnections [1]		CARE Enrollment Rate for Zip Codes in High Poverty (with 70% or Less CARE Penetration)	CARE Enrollment Rate for DAC (Zip/Census Track) Codes in High Poverty (with 70% or Less CARE Enrollment Rate) [3]
January	n/a	n/a	n/a	n/a
February	n/a	n/a	n/a	n/a
March	n/a	n/a	n/a	n/a
April	n/a	n/a	n/a	n/a
Мау	n/a	n/a	n/a	n/a
June	n/a	105%	35%	39%
July				
August				
September				
October				
November				
December				

Note:

Data was not available prior to June 2022

Penetration Rate and Enrollment Rate are the same value.

[1] Disconnection Rates are based on the previous year. PG&E did not perform any disconnections in 2021.

[2] Includes zip codes with >25% of customers with incomes less than 100% FPG.

[3] DACs are defined at the census tract level. Corresponding zip codes are provided for the purpose of this table; however, the entire zip code listed may not be considered a DAC.

### CARE Program Table 8A - CARE Top 10 Lowest Enrollment Rates in High Disconnection, High Poverty, and DAC Communities by Zip Code Pacific Gas and Electric Company Through June 30, 2022

Top 10 Lowest CARE **Enrollment Rate for Zip** Codes that have 10% or more Disconnections [1] ZIP ZIP00001 n/a ZIP00002 n/a ZIP00003 n/a ZIP00004 n/a ZIP00005 n/a ZIP00006 n/a ZIP00007 n/a ZIP00008 n/a ZIP00009 n/a ZIP00010 n/a

ZIP	Fop 10 Lowest CARE Enrollment Rate for Zip Codes in High Poverty (Income Less than 100% FPG) [2]
95211	0%
93628	3%
95981	12%
94720	13%
96125	15%
95486	19%
95452	21%
94704	25%
95552	26%
93405	32%

ZIP	Top 10 Lowest CARE Enrollment Rate for Zip Codes in DAC [3]
95814	39%
95824	74%
95815	74%
95652	83%
95202	83%
95422	85%
93206	86%
93701	88%
95965	90%
93268	93%

Notes:

Zip codes with fewer than 100 customers are excluded for privacy reasons.

[1] Disconnection Rates are based on the previous year. PG&E did not perform any disconnections in 2021.

[2] Includes zip codes with >25% of customers with incomes less than 100% FPG.

[3] DACs are defined at the census tract level. Corresponding zip codes are provided for the purpose of this table; however, the entire zip code listed may not be considered a DAC.

## FERA Program Table 1 - Program Expenses Pacific Gas and Electric Company Through June 30, 2022

	Authorized Budget [1][2]	Current Month Expenses [2]	Year to Date Expenses [2]	% of Budget Spent YTD
FERA Program:	Electric	Electric	Electric	Electric
Outreach	\$ 2,575,100	\$ 313,841	\$ 1,309,579	51%
Processing / Certification Re-certification	\$ 55,400	\$ 1,097	\$ 2,854	5%
Post Enrollment Verification	\$ 81,500	\$ -	\$-	0%
IT Programming	\$-	\$ -	\$ -	0%
Pilot(s)	\$ -	\$ -	\$-	0%
Studies	\$ -	\$ -	\$-	0%
Regulatory Compliance	\$ 28,700	\$ -	\$-	0%
General Administration	\$ 53,700	\$ 3,340	\$ 28,604	53%
CPUC Energy Division	\$ -	\$ -	\$-	0%
SUBTOTAL MANAGEMENT COSTS	\$ 2,794,400	\$ 318,278	\$ 1,341,037	48%
FERA Rate Discount	\$ 12,898,000	\$ 1,560,762	\$ 7,416,045	57%
TOTAL PROGRAM COSTS & CUSTOMER DISCOUNTS	\$ 15,692,400	\$ 1,879,040	\$ 8,757,082	56%
Indirect Costs		\$ -	\$ -	

[1] Authorized Budget: Approved in D.21-06-015 from January 1, 2021 to December 31, 2026.

[2] 2022 authorized budget includes \$505 for Benefit Burdens as approved in D.20-12-005. Actual employee benefit burden costs have been included in the program monthly and YTD expenses.

# FERA Program Table 2 - Enrollment, Recertification, Attrition, & Penetration Pacific Gas and Electric Company Through June 30, 2022

					Nev	v Enrollme	ent					Recert	ification				Attrition (Drop Offs	s)		Enro	ollment			
		Auto	matic Enrollmer	nt		Self-Certi	fication (In	come or Categ	orical)					<b>T</b> . ( . )					Tatal			Total	Estimated	Enrollment <sup>5</sup>
	Inter- Utility <sup>1</sup>		Leveraging <sup>3</sup>	Combined (B+C+D)	Online	Paper	Phone	Capitation	Combined (F+G+H+I)	Total New Enrollment (E+J)	Scheduled	Non-Scheduled (Duplicates)	Automatic	Total Recertification (L+M+N)	No Response <sup>4</sup>	Failed PEV	Failed Recertification	Other	Total Attrition (P+Q+R+S)	Gross (K+O)	Net Adjusted (K-T)	FERA Participants	FERA Eligible	Rate % (W/X)
January	0	0	0	0	1,680	348	19	0	2,047	2,047	773	177	0	950	n/a	0	740	369	1,109	2,997	938	39,800	174,219	23%
February	0	0	0	0	658	290	12	1	961	961	1,636	161	0	1,797	n/a	0	846	226	1,072	2,758	-111	39,689	174,219	23%
March	0	0	0	0	1,092	246	13	0	1,351	1,351	1,252	148	0	1,400	n/a	0	1,096	37	1,133	2,751	218	39,907	174,219	23%
April	0	0	0	0	456	217	15	0	688	688	783	148	0	931	n/a	0	858	7	865	1,619	-177	39,730	174,219	23%
Мау	0	0	0	0	421	285	17	1	724	724	907	215	0	1,122	0	0	957	219	1,176	1,846	-452	39,278	174,219	23%
June	0	0	0	0	720	185	21	0	926	926	801	178	0	979	0	0	2,455	-1,199	1,256	1,905	-330	38,948	174,219	22%
July																								
August																								
September																								
October																								
November																								
December																								
YTD Total	0	0	0	0	5,027	1,571	97	2	6,697	6,697	6,152	1,027	0	7,179	0	0	6.952	-341	6.611	13,876	86	38,948	174,219	22%

<sup>1</sup> Enrollments via data sharing between the IOUs.
 <sup>2</sup> Enrollments via data sharing between departments and/or programs within the utility.
 <sup>3</sup> Enrollments via data sharing with programs outside the IOU that serve low-income customers.

<sup>4</sup> PG&E counts attrition due to no response in the Failed PEV and Failed Recertification columns, respectively.

<sup>5</sup> Penetration Rate and Enrollment Rate are the same value.

#### FERA Program Table 3A - Post-Enrollment Verification Results (Model) Pacific Gas and Electric Company Through June 30, 2022 **FERA FERA** % of FERA % De-enrolled % of Total **Total FERA** Households Households Households Total Enrolled through Post FERA Month Households Requested to **De-enrolled De-enrolled** Households Requested to Enrollment Households Enrolled Verify (Due to no (Verified as **De-enrolled** Verify Total Verification **De-enrolled** response) Ineligible) January 39,800 0 n/a 0 0 0 n/a n/a February 39,689 0 n/a 0 0 0 n/a n/a March 39,907 0 0 0 0 n/a n/a n/a April 39,730 0 0 0 0 n/a n/a n/a May 39,278 0 0 0 0 n/a n/a n/a June 38,948 0 0 0 0 n/a n/a n/a July August September October November December YTD Total 38,948 0 0.0% 0 0 0 0.0% 0.0%

Note: PG&E will begin FERA PEV in 2022.

**Note:** Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

	FERA Table 3B Post-Enrollment Verification Results (Electric only High Usage) Pacific Gas and Electric Company Through June 30, 2022													
Month	Total FERA Households Enrolled	Households Requested to Verify	% of FERA Enrolled Requested to Verify Total	FERA Households De-enrolled (Due to no response)	FERA Households De-enrolled (Verified as Ineligible)	Total Households De-enrolled	% De-enrolled through Post Enrollment Verification	% of Total FERA Households De-enrolled						
January	39,800	0	n/a	0	0	0	n/a	n/a						
February	39,689	0	n/a	0	0	0	n/a	n/a						
March	39,907	0	n/a	0	0	0	n/a	n/a						
April	39,730	0	n/a	0	0	0	n/a	n/a						
Мау	39,278	0	n/a	0	0	0	n/a	n/a						
June	38,948	0	n/a	0	0	0	n/a	n/a						
July														
August														
September														
October														
November														
December														
YTD Total	38,948	0	0.0%	0	0	0	0.0%	0.0%						

Note: PG&E will begin FERA PEV in 2022.

#### FERA Program Table 4 - Enrollment by County Pacific Gas and Electric Company Through June 30, 2022

	Estimator	l Eligible Ho		Total H	ouseholds E	malled <sup>2</sup>	E	nrollment Ra	to
County	Estimated	a Eligible Ho	usenolas	Total H	ousenoias E	nrolled		II OIIIII EIIL Ka	le
	Urban	Rural	Total	Urban	Rural	Total	Urban	Rural	Total
ALAMEDA	14,249	0	14,249	3,795	0	3,795	27%	0%	27%
ALPINE	0	6	6	0	0	0	n/a	0%	0%
AMADOR	0	453	453	0	147	147	0%	32%	32%
BUTTE	2,228	1,139	3,366	441	189	630	20%	17%	19%
CALAVERAS	1	752	753	1	165	166	112%	22%	22%
COLUSA	3	638	640	0	78	78	0%	12%	12%
CONTRA COSTA	13,437	0	13,437	3,825	0	3,825	28%	0%	28%
EL DORADO	854	677	1,531	346	221	567	41%	33%	37%
FRESNO	16,482	21	16,504	3,577	4	3,581	22%	19%	22%
GLENN	0	803	804	0	95	95	0%	12%	12%
HUMBOLDT	0	1,693	1,693	0	418	418	n/a	25%	25%
KERN	5,243	9,173	14,416	1,326	804	2,130	25%	9%	15%
KINGS	18	1,592	1,610	2	224	226	11%	14%	14%
LAKE	0	1,168	1,168	0	236	236	n/a	20%	20%
LASSEN	0	15	15	0	1	1	n/a	7%	7%
MADERA	2,530	999	3,529	380	127	507	15%	13%	14%
MARIN	1,641	0	1,641	481	0	481	29%	n/a	29%
MARIPOSA	2	261	263	1	56	57	48%	21%	22%
MENDOCINO	2	1,226	1,228	0	206	206	0%	17%	17%
MERCED	2,798	2,613	5,412	375	510	885	13%	20%	16%
MONTEREY	6.949	925	7,874	921	122	1,043	13%	13%	13%
NAPA	2,241	0	2,241	399	0	399	18%	0%	18%
NEVADA	0	767	768	0	278	278	0%	36%	36%
PLACER	1.155	1.049	2.204	547	337	884	47%	32%	40%
PLUMAS	6	136	141	0	44	44	0%	32%	31%
SACRAMENTO	58	0	58	35	0	35	60%	n/a	60%
SAN BENITO	17	977	993	6	289	295	36%	30%	30%
SAN BERNARDINO	0	0	993	0	0	295	n/a	n/a	n/a
SAN FRANCISCO	6,041	0	6,041	1,364	0	1,364	23%	n/a	23%
SAN JOAQUIN	11,168	1,010	12,179		418		23%	41%	23%
SAN LUIS OBISPO	1,556	2,250	3,806	2,711 171	418	3,129	24% 11%	20%	16%
SAN MATEO	6.534	2,250	3,806 6,534	1.630	446	617 1.630	25%		25%
SANTA BARBARA	- /	-		1	-	1	-	n/a 8%	-
SANTA DARDARA	4,191	339	4,530	330	27 171	357	8%		8% 26%
-	15,033	638	15,671	3,967		4,138	26%	27%	-
SANTA CRUZ	2,783	1	2,784	498	0	498	18%	0%	18%
SHASTA	550	672	1,221	144	167	311	26%	25%	25%
SIERRA	0	12	12	0	4	4	0%	34%	34%
SISKIYOU	0	1	1	0	0	0	n/a	0%	0%
SOLANO	6,974	0	6,974	1,879	0	1,879	27%	n/a	27%
SONOMA	5,380	364	5,743	1,396	110	1,506	26%	30%	26%
STANISLAUS	6	1,304	1,310	7	322	329	115%	25%	25%
SUTTER	2,060	0	2,060	439	0	439	21%	0%	21%
TEHAMA	2	1,587	1,588	2	258	260	130%	16%	16%
TRINITY	0	64	64	0	0	0	n/a	0%	0%
TULARE	104	1,288	1,391	7	117	124	7%	9%	9%
TUOLUMNE	0	740	740	0	212	212	n/a	29%	29%
YOLO	2,964	0	2,964	748	0	748	25%	0%	25%
YUBA	1,591	15	1,606	390	4	394	25%	27%	25%
Total	136,852	37,367	174,219	32,141	6,807	38,948	23%	18%	22%

1 Updated February 2022 based on information from U.S. Department of Health and Human Services, and as reflected for CARE in filing A.19-11-003, et al., Annual CARE Eligibility Estimates filed February 14, 2022.

<sup>2</sup> Total Households Enrolled does not include submeter tenants.

## FERA Program Table 5 - Recertification Results Pacific Gas and Electric Company Through June 30, 2022

Month	Total FERA Households	Households Requested to Recertify	% of Households Total (C/B)	Households Recertified <sup>1</sup>	Households De- enrolled	Recertification Rate % (E/C)	% of Total Households De- enrolled (F/B)
January	39,800	1,343	3.4%	485	858	36.1%	2.2%
February	39,689	1,471	3.7%	514	957	34.9%	2.4%
March	39,907	3,669	9.2%	1,214	2,455	33.1%	6.2%
April	39,730	2,860	7.2%				
May	39,278	1,485	3.8%				
June	38,948	1,413	3.6%				
July							
August							
September							
October							
November							
December							
YTD	38,948	12,241	31.4%	2,213	4,270	34.1%	10.96%

<sup>1</sup> Recertification results are tied to the month initiated and the recertification process allows customers 90 days to respond to the recertification request. Results may be pending due to the time permitted for a participant to respond.

## FERA Program Table 6 - Capitation Contractors<sup>1</sup> Pacific Gas and Electric Company Through June 30, 2022

Contractor	(Chec		tor Type ore if applic	able)	Total E	nrollments
Contractor	Private	СВО	WMDVBE	LIHEAP	Current Month	Year-to-Date
Amador-Tuolumne Community Action Agency		Х		Х	0	0
Arriba Juntos		х			0	0
Breathe California		х			0	0
Catholic Daisies of Fresno		х			0	0
Central Coast Energy Services Inc		х		Х	0	0
Cesar A Moncada DBA Moncada Outreach		х			0	2
Child Abuse Prevention Council of San Joaquin County		х			0	0
Community Action Marin		х		х	0	0
Community Action Partnership of Madera County		х		Х	0	0
Community Resource Project Inc		х		Х	0	0
El Puente Comunitario		х			0	0
Human Investment Project Housing Inc (HIP)		х			0	0
Independent Living Center of Kern County Inc		х			0	0
Interfaith Food Bank & Thrift Store of Amador County		х			0	0
KidsFirst		х			0	0
Kings Community Action Organization Inc		х		Х	0	0
Merced County Community Action Agency		х		Х	0	0
National Asian American Coalition		х			0	0
North Coast Energy Services, Inc		х			0	0
Resources for Independence Central Valley		Х			0	0
Sacred Heart Community Service		Х		Х	0	0
UpValley Family Centers		Х			0	0
Valley Clean Air		Х			0	0
West Valley Community Services		Х			0	0
Total Enrollments					1	2

<sup>1</sup> All capitation contractors with current contracts are listed regardless of whether they have signed up customers or submitted invoices this year.