

**BEFORE THE PUBLIC UTILITIES COMMISSION
OF THE STATE OF CALIFORNIA**

Application of Pacific Gas and Electric Company
for Approval of Energy Savings Assistance and
California Alternate Rates for Energy Programs and
Budgets for 2021-2026 Program Years. (U39M)

And Related Matters.

Application 19-11-003
(Filed November 22, 2019)

Application 19-11-004
Application 19-11-005
Application 19-11-006
Application 19-11-007

**MONTHLY REPORT OF SAN DIEGO GAS & ELECTRIC COMPANY (U 902 M) ON
LOW-INCOME ASSISTANCE PROGRAMS FOR APRIL 2022**

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May 23, 2022

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The purpose of this report is to consolidate activity for the California Alternate Rates for Energy (CARE) Program, Family Electric Rate Assistance (FERA) Program, and Energy Savings Assistance (ESA) Program, and provide the California Public Utilities Commission's (Commission or CPUC) Energy Division with information to assist in analyzing the low-income programs. This is the fourth monthly report for program year (PY) 2022, and presents year-to-date CARE, FERA, and ESA Program results and expenditures through April 30, 2022, for San Diego Gas & Electric Company.

Respectfully Submitted,

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San Diego Gas & Electric Company

Energy Savings Assistance (ESA) Program,

California Alternate Rates for Energy (CARE)

Program,

And

Family Electric Rate Assistance (FERA) Program

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LOW INCOME ASSISTANCE PROGRAMS MONTHLY REPORT

On June 3, 2021, the Commission voted and unanimously approved, with modifications, the *Decision on Large Investor-Owned Utilities' and Marin Clean Energy's California Alternate Rates for Energy (CARE), Energy Savings Assistance (ESA), and Family Electric Rates for Energy (FERA) Program Applications for Program Years 2021-2026*, which authorized budgets and goals effective July 1, 2021.¹ For the 2022 program year, the authorized program year budgets and homes treated goals in this monthly report reflect those authorized by the Commission in D.21-06-015.² Starting in 2022, the statewide electric investor-owned utilities (IOUs) are including monthly FERA updates regarding expenditures, penetration rates, and outreach in compliance with D.21-06-015.³

1. ESA PROGRAM EXECUTIVE SUMMARY

1.1. ESA Program Overview

The ESA Program offers no-cost weatherization services, energy efficient lighting, energy efficient appliances, energy education, and other services to income-qualified customers to reduce energy consumption and costs, while improving health, comfort, and safety. To qualify for the ESA Program, a residential customer's household income must be at, or below, 200% of Federal Poverty Guidelines (FPG) as set forth by the Commission in D.05-10-044.⁴ In addition, the ESA Program is available to all housing types regardless of whether they rent or own and is currently comprised of two programs/initiatives: (1) the ESA Main Program for

¹ D.21-06-015 at 472, Ordering Paragraph (OP) 3, and at 490-491, OP 82.

² *Id.*

³ Pursuant to D.21-06-015, SDG&E will file monthly FERA reports, combined with this report. *See* D.21-06-015 at 435.

⁴ Pursuant to D.12-08-044, by April 1 of each year, the Energy Division issues the update to the income guidelines for the CARE, ESA, and FERA programs effective June 1 of that year through May 31 of the following year.

single family (SF) homes, mobile homes (MH), and multifamily (MF) in-unit, and (2) the ESA Common Areas Measure (CAM) initiative for common areas of multifamily properties.

However, as a result of D.21-06-015, during program year 2022, the ESA Program will not only be comprised of the two programs/initiatives, it will also include the ESA Pilot Plus and Pilot Deep Program (Pilot). This monthly report reflects program updates for the current ESA Program design and will be revised in subsequent reports as the new design is implemented.

1.1.1. Provide a summary of the ESA Program elements as approved in D.21-06-015.

Energy Savings Assistance Main Program

The ESA Main Program provides no-cost energy savings measures to income qualified customers in single-family, mobile homes, and in-units for multifamily properties. The table below provides a summary of the year-to-date activity:

ESA Main Program Summary for 2022			
	Authorized / Forecasted Planning Assumptions⁵	Actual to Date	%
Budget ⁶	\$ 24,305,647	\$3,590,302	15%
Homes Treated ⁷	13,760	1,581	11%
kWh Saved	2,955,161	184,207	6%
kW Demand Reduced	428	24	6%
Therms Saved	127,171	4,058	3%
GHG Emissions Reduced (Tons)	N/A	125	N/A

Energy Savings Assistance Multifamily Common Area Measure Initiative

The ESA Multifamily CAM initiative offers income qualified deed-restricted multifamily property owners natural gas and electric weatherization services, energy efficient lighting, energy efficient appliances, and other services at no cost. The table below provides a summary of the year-to-date activity:

⁵ See D.21-06-015, Attachment 1, Tables 5, 6, 7, and 11. Note, however, that footnotes 1 through 3 of Attachment 1 state that the budget, treatment goals/targets, and energy savings goals provided in the applicable tables are inclusive of the entire ESA portfolio, including Main ESA, MF in-unit, MF CAM, and MFWB. Despite these footnotes, SDG&E interprets the Decision as excluding program year 2022 ESA CAM from the budget, treatment goals, and savings goals. The Decision at page 369 states, “[the] ESA CAM carry-forward amount will supplement the IOU approved multifamily budgets for the remainder of PY 2021 and 2022 for the continuation of ESA CAM services.” SDG&E interprets this as excluding ESA CAM from the ESA Main Program summary numbers. Additionally, SDG&E does not believe the Commission intended to further reduce the ESA Main Program budget. SDG&E is seeking to confer with Energy Division on this issue and will move to correct it, as necessary.

⁶ The Budget figures provided herein exclude the budget for the ESA Pilot Plus and ESA Pilot Deep Program.

⁷ Total homes treated reflects enrollments that have been invoiced and paid, for the ESA Program year-to-date.

ESA MF CAM Program Summary for 2022			
	Authorized / Forecasted Planning Assumptions⁸	Actual to Date	%
Budget	\$ 1,600,000	\$ 207,036	13%
Properties Treated	40	6	15%
kWh Saved	N/A	26,527	N/A
kW Demand Reduced	N/A	5	N/A
Therms Saved	N/A	(37)	N/A

Energy Savings Assistance Pilot Plus and Pilot Deep Program

The ESA Pilot Plus and Pilot Deep Program (Pilot) is the Commission’s approved Energy Division Staff Proposal to yield deeper home energy savings with energy savings targets expected between 5% to 50%. The Pilot provides more advanced energy savings measures tailored to customer needs that complement and build upon the ESA Main Program measure packages. The Pilot Plus package will provide and/or replace certain equipment and appliances plus load shifting and electrification measures that should reduce annual energy usage by 5 to 15%. The Pilot Deep package will offer more advanced measures that should reduce annual energy usage by 15 to 50%.

On November 19, 2021, SDG&E filed Advice Letter 3897-E/3037-G, which provided details regarding the Pilot workshop held in September 2021 and SDG&E’s Pilot implementation plan. SDG&E’s Advice Letter was approved on January 12, 2022. Pursuant to Ordering Paragraph 42 of D.21-06-15, the Pilot program must be launched by the beginning of the third

⁸ See Table 2 of SDG&E Advice Letter 3820-E/3004-G for 2022 MF CAM budgets and property treatment targets, which was approved by the Commission’s Energy Division via disposition letter dated September 24, 2021.

quarter of 2022. Accordingly, the Pilot is not currently active. The table below provides a summary of the year-to-date activity:

ESA Pilot Plus and Pilot Deep Summary for 2022			
	Authorized / Planning Assumptions	Actual to Date	%
Budget ⁹	\$ 1,526,683	\$ 0	0
Homes Treated ¹⁰	N/A	0	0
kWh Saved	N/A	0	0
kW Demand Reduced	N/A	0	0
Therms Saved	N/A	0	0
GHG Emissions Reduced (Tons)	N/A	0	0

Program Measure Changes

D.21-06-015 allows the utilities, in consultation with the statewide ESA Program Working Group, to update the measure mix through the ESA Program monthly report.¹¹ On December 22, 2021, the Commission’s Energy Division approved the Joint IOU Advice Letter for the ESA Program design and delivery of measure treatment tiers and measures for program years 2022 through 2026.¹² In the month of March, no measure changes were made to SDG&E’s approved measure mix.

⁹ D.21-06-015, Attachment 2, Table 1.

¹⁰ Home treatment and energy savings goals specific to the Pilot were not provided in D.21-06-015.

¹¹ D.21-06-015 at 486, OP 69.

¹² See Advice Letter SDG&E 3842-E/3012-G, Southern California Edison Company 4578-E, Pacific Gas and Electric Company 4482-G/6314-E, Southern California Gas Company 5861-G, approved December 22, 2021 and effective October 1, 2021.

1.2. ESA Program Customer Outreach and Enrollment Update

1.2.1. Provide a summary of the ESA Program outreach and enrollment strategies deployed this month.

Below is a summary of ESA Program specific efforts conducted this reporting month. Joint CARE and ESA Programs marketing, education and outreach efforts are provided in Section 1.2.2 below.

ESA Main Program Contractor Outreach

SDG&E has agreements with four Outreach and Assessment (O&A) contractors enrolling customers through canvassing, SDG&E generated leads, and Low-Income Home Energy Assistance Program (LIHEAP) leveraging efforts. The largest source of enrollments is door-to-door canvassing efforts through SDG&E's primary O&A contractor. During this reporting month, 451 ESA enrollments were received through canvassing efforts, which is a 53% increase when compared to prior month activity. Overall, ESA Program Marketing, Education, and Outreach (ME&O) efforts were successful in creating 3,031 leads and 737 enrollments this month.

ESA MF CAM Initiative Contractor Outreach

During this reporting month, SDG&E's ESA Program MF CAM implementer continued targeted marketing to potential ESA MF CAM properties, including re-syndication projects in SDG&E's service territory. Two properties were treated this month for a total of six properties in 2022. In addition, five properties are currently receiving measure installations and seventeen properties are pending energy assessments/audits. The ESA CAM implementor has reported supply chain issues that have delayed the receipt of some measures and materials, especially high

efficiency boilers and HVAC systems, which is hindering the implementor’s ability to close out projects and complete property treatments.

ESA Pilot Plus and Pilot Deep Contractor Outreach

As detailed in SDG&E Advice Letter 3897-E/3037-G, SDG&E will outsource the Pilot design and delivery of this Pilot to a third-party. Section 3 of Attachment 2 in D.21-06-015, authorizes the IOUs to allocate minimal funds for marketing and outreach efforts specific to this Pilot. Outreach and enrollment information will be provided once available. Since the Pilot is intended to install all available ESA measures, the Pilot will leverage all relevant ESA Main program marketing, education, and outreach materials to minimize cost. The selected implementer will provide the full ME&O plan.

Language Line

Language Line® is utilized to make sure customers with limited English proficiency (LEP) have a channel in which to communicate with ESA Program contractors in the language of their preference. As detailed in the table below, nine customers were served by the Language Line this month.

Language	Calls
Arabic	5
Farsi	1
Russian	1
Spanish	1
Vietnamese	1

Total	9
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Tribal Outreach

SDG&E's Outreach and Tribal Relations teams work together to effectively engage and communicate with the 17 Federally recognized tribes within its service territory. As part of an ongoing initiative to educate the tribes on available Customer Assistance programs and determine eligibility for tribal members, SDG&E is hosting a series of presentations to review relative program information and provide materials to interested and eligible tribes. To date, SDG&E Outreach has sent requests to meet with all 17 tribes and has met with nine of the tribes. SDG&E will continue to reach out to the remaining eight tribes in its territory.

In 2022, SDG&E will also be hosting quarterly meetings with each tribe to discuss additional areas of opportunity, while continuing collaboration and engagement around Customer Assistance programs and key company initiatives.

1.2.2. Customer Assistance Marketing, Education and Outreach for the CARE, FERA, and ESA Programs.

ME&O activities summarized below represent joint efforts on behalf of the CARE, FERA, and ESA Programs. SDG&E utilizes an integrated ME&O strategy by connecting with customers using general awareness marketing, direct marketing, and community outreach and engagement. The intent of the 2022 campaign is to make a connection with customers in order to drive conservation and provide monthly savings on their energy bill. The campaign will run in English, Spanish, and Asian languages and may include television, streaming radio, outdoor, print, digital (including paid search), email, direct mail, and bill inserts, as well as a robust

outreach program. SDG&E will continue to monitor the status of the COVID-19 pandemic and adjust ME&O efforts accordingly.

General Awareness Marketing

General awareness marketing allows SDG&E to connect with its customers through mass media efforts reaching both mass audiences and hard-to-reach populations, including customers in rural areas, seniors, customers with special needs, and multilingual/multicultural customers.

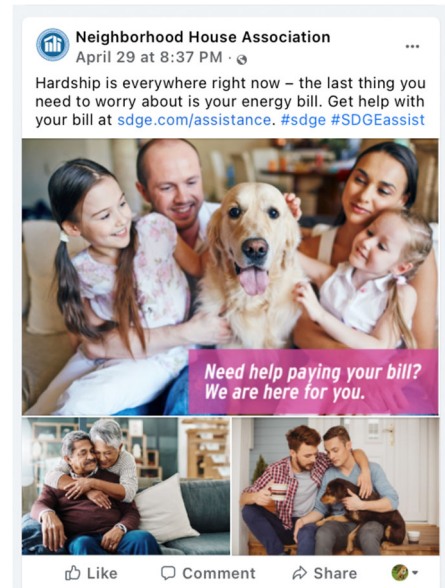
The tactics leveraged this month are summarized in the following sections:

Online Advertising

SDG&E continued a digital advertising campaign. Paid Search continued to run and garnered 73,633 impressions with a Click-Through-Rate (CTR) of 40%.

Social Media

Using e-newsletters, website posts, and social media channels, the Energy Solutions Partner Network shared over 130 customer assistance messages to an audience of more than 445,000 followers. SDG&E's social media profile also posts messaging to an audience of more than 40,000 followers. These messages are then able to be redistributed to other networks on social media.



Direct Marketing

Direct marketing efforts for this reporting month included the following tactics:

Email

For customers with an email on file, SDG&E sent an email to promote the ESA Program to potential customers, which was sent to 66,723 customers with a 38% Open Rate and 3.5% CTR.

Direct Mail

SDG&E sent out eleven direct mail pieces to promote the ESA Program to potential customers who do not have an email address on file.

Live CARE Call Campaign

SDG&E’s third-party contractor, The Harris Group (THG), called targeted customers to enroll in the CARE Program.¹³ The campaign provides SDG&E with a way to directly connect with customers in low-income and hard-to-reach areas. THG provides education about the CARE, FERA, and ESA Programs and assists customers in completing program application forms. Outbound call activities generated the following numbers this month:

The Harris Group	
ESA Leads	1487
CARE Enrollments	1503
CARE Recertifications	115
FERA Enrollments	125
FERA Recertifications	1

Community Outreach & Engagement

Energy Solutions Partner Network

SDG&E works closely with a network of approximately 200 community-based organizations (CBOs) to connect customers with programs and solutions related to Customer Assistance, Energy Efficiency and Conservation, SDG&E’s COVID-19 response, Public Safety Power Shutoff resiliency, and wildfire preparedness. These organizations represent the diversity of SDG&E’s customers within its service territory. The majority of these CBOs are small, grassroots agencies serving customers with access and functional needs, including those that are multicultural, multilingual, low income, seniors, and LEP audiences in communities of concern. These partners help educate and enroll customers in low-income programs utilizing a variety of tactics, including messaging through email and social media channels such as Facebook, Twitter,

¹³ THG is a Diverse Business Enterprise (DBE) vendor and a woman-owned business.

and Instagram, posting information on their websites, providing booth space at events, and hosting enrollment day fairs at their locations. SDG&E’s partner outreach activities resulted in the following activities this month:

Energy Solutions Partner Network	
ESA Leads	0
CARE Enrollments	8
CARE Recertifications	0
FERA Enrollments	0
FERA Recertifications	0

Partner Spotlight

SDG&E's Customer Outreach and Engagement team participated in 51 events, presentations, trainings, and workshops that featured information and enrollment in energy solutions programs, services, and tools. Many of these activities were hosted by SDG&E’s partner network and included drive-through events, such as food drives, where information was shared in a safe manner while following COVID-19 social distancing guidelines. Outreach activities were focused on engaging customers with programs and solutions such as CARE, FERA, and ESA and reached over 16,000 people. A few of the outreach events SDG&E participated in are highlighted below.

Linda Vista Multicultural Fair

On April 23, Outreach supported Bayside Community Center in San Diego for their annual Linda Vista Multicultural Fair. This fair, which draws thousands of people in San Diego, is intended to promote cultural awareness and understanding within the city. SDG&E Customer Assistance materials were distributed to attendees at the event.

San Diego Earth Fair

On April 23, SDG&E participated in the annual San Diego Earth Fair hosted in Balboa Park. Each year, the earth fair draws around 50,000 visitors looking for ways to live a more sustainable life and support a clean, healthy, prosperous environment. The SDG&E booth featured information on sustainability and resiliency, and Customer Assistance programs. The Clean Transportation team also displayed an electric vehicle and customers were made aware of the savings and benefits of owning an EV.

Multicultural Outreach

To continue efforts to reduce potential barriers and increase education and program enrollments for customers in the rural, multicultural/multilingual, and access and functional needs segments, SDG&E pairs multicultural contractors with employees that are fluent in various languages to help staff events and presentations. These contractors are fluent in the following languages: Spanish, Chinese, Aramaic/Arabic, and other languages as requested. During this reporting month, SDG&E participated in the following multicultural community outreach events:

Date	Event Name	Partner/Host	Location
4/2/2022	Campo Band of Mission Indians Tribal Environmental Fair	Campo Band of Mission Indians	Campo Band Admin bldg. 36190 Church Rd Ste 1, Campo, CA 91906
4/23/2022	San Pasqual Earth Day	San Pasqual Band of Mission Indians	San Pasqual Ball Fields 27315 N. Lake Wohlford Rd, Valley Center, CA 92082
4/23/2022	Earth Day	Jamul Indian Village	Jamul Indian Community Center 14191 Campo Rd,

			Jamul, CA 91935
4/23/2022	Earth Fair 2022	San Diego Earth Works	Balboa Park San Diego
4/30/2022	Healthy Kids Day	YMCA Copley Price	MacArthur Park 4900 Memorial Dr, La Mesa, CA 91942
4/30/2022	Involved Exceptional Parents Day	State Council On Developmental Disabilities	Town & Country Hotel – Mission Valley 500 Hotel Circle North, San Diego, CA 92109

Other Customer Engagement Efforts

In addition to SDG&E’s ME&O efforts described above, SDG&E has several other customer engagement efforts to educate, enroll, and provide direct service to its low-income customers. These efforts include direct service from SDG&E’s Customer Contact Center (CCC) and Payment Offices, as well as the distribution of materials through other SDG&E customer-facing groups/programs and field services teams. Updated information, as it relates to ongoing customer engagement and the impacts of the COVID-19 pandemic, will continue to be provided in subsequent monthly reports.

SDG&E Customer Contact Center (CCC), Branch Offices, and Payment Offices

SDG&E’s CCC, Branch Offices, and Payment Offices promote and offer the CARE, FERA, and ESA Programs to potentially eligible customers. SDG&E also promotes these customer assistance solutions at its Authorized Payment Locations (APLs). Additionally, the Outreach team assists at Branch Office locations on a seasonal basis to help enroll customers. On March 20, 2020, SDG&E closed the branch offices to the public due to the COVID-19 pandemic. Branch offices are still accepting CARE/FERA applications at the building drop box.

Offices are expected to reopen in May of 2022. Customers were urged to contact SDG&E's CCC or go online to resolve utility issues.

In D.16-06-054, SDG&E received Commission authorization for its CCC Energy Service Specialists to enroll customers directly into the CARE Program over the telephone. During this reporting month, SDG&E's CCC and Branch Office generated the following applications and leads over the telephone:

	CCC	Branch Office
ESA Leads	20	0
CARE Enrollments	0	9
CARE Recertifications	0	3
FERA Enrollments	0	1
FERA Recertifications	0	0

1.2.3. Managing Energy Use

As part of SDG&E's Energy Education, O&A contractors review customers' bills and provide customers with information on how to best manage their energy use as they walk through the in-home assessment. For example, as a contractor is examining the water heater, they will educate the customer on setting the appropriate water temperature of the water heater to help reduce cost. The customer is also provided with the opportunity to enroll in My Account, if not currently participating, and educated on the resources that can be utilized for energy management through the My Account tool. Energy Savings opportunities are also included in the statewide Energy Savings Assistance Program Energy Education booklet, which is reviewed with the customer at the time of the home visit.

1.2.4. Services to Reduce Energy Bill

To help educate customers on their energy use, customers can take a free online five-minute Home Energy Checkup. By answering a few basic questions on how they use energy, the survey identifies which of our programs, tips, and tools can assist customers to save energy. The customized tips range from no-or-low-cost upgrades to long-term solutions to help reduce energy use and save money. For more info, please visit sdge.com/survey.

1.3. Leveraging Success Evaluation, Including CSD

(Comments from Energy Division: For example include efforts for Disadvantaged Communities Single-Family Affordable Solar Housing (DAC-SASH), Affordable Broadband and Lifeline, ESA, CARE, FERA, etc.)

Disadvantaged Communities Single-Family Affordable Solar Housing (DAC-SASH)

Pursuant to D.20-12-003, SDG&E established the DAC-SASH program and new leveraging efforts with GRID Alternatives (GRID), including annual data sharing of customer information, which includes ESA and CARE Program information.¹⁴ In April, GRID requested additional data parameters be provided by SDG&E. SDG&E is in the process of reviewing GRID's request.

Additionally, GRID provides SDG&E with ESA leads received from the DAC-SASH program. As a result of discussions at the September 30, 2021 Clean Energy Workshop, SDG&E and GRID Alternatives established reoccurring monthly meetings to discuss process improvements and ways to increase leveraging opportunities. Through April, SDG&E received 17 ESA Program leads; however, no enrollments have resulted from this activity.

¹⁴ D.20-12-003, Appendix A, outlines the requirements for utility data sharing efforts for the DAC-SASH Program.

SDCWA Leveraging Effort

As part of SDG&E's leveraging agreement with San Diego County Water Authority (SDCWA), SDCWA reimburses SDG&E for water measures installed as part of the ESA Program in homes where customers have an active SDCWA account. SDG&E meets monthly with SDCWA to discuss leveraging opportunities. Additionally, SDG&E provided SDCWA information regarding measures installed in 2021 that are eligible for rebates. SDCWA has reviewed and approved the list of measures provided by SDG&E and has submitted it for final approval to its partner agency. Once approved, SDG&E will submit a request for reimbursement.

California Emerging Technology Fund (CETF)

In April, SDG&E held its Quarterly Contractor All-Hands meeting with ESA Program contractors. As part of the agenda, SDG&E provided CETF the opportunity to provide contractors with information regarding the fund and its mission to provide affordable internet services to low income customers. CETF presented on the services available, how to help customers find program services, and the enrollment process. SDG&E will also be integrating CETF program materials as a leave behind as part of the ESA In-Home Energy Education process in the coming months. Additionally, SDG&E has added a link to CETF website on the SDG&E customer assistance webpage to promote low-cost home internet services.¹⁵

¹⁵ <https://www.sdge.com/residential/pay-bill/get-payment-bill-assistance>

Power Saver Rewards Program and Smart Thermostat Program

As part of the ESA Contractor All-Hands meeting held in April, contractors were informed of SDG&E's Power Saver Rewards and Smart Thermostat A/C Saver Program. Contractors were informed of the benefits of both programs, providing event details and savings potential for customers.

1.3.1. Please provide a status of the leveraging effort with CSD. What new steps or programs have been implemented? What were the results in terms of new enrollments?

SDG&E continues to partner closely with local Low-Income Home Energy Assistance Program (LIHEAP) agencies to improve leveraging opportunities between CSD's LIHEAP and the ESA Program. Both San Diego LIHEAP contractors, MAAC and Campesinos Unidos, continued enrollment efforts. During this reporting month, LIHEAP organizations generated 168 leads and enrolled 63 customers for the ESA Program.

1.4. Workforce Education & Training (WE&T)

1.4.1. Please summarize efforts to improve and expand ESA Program workforce education and training. Describe steps taken to hire and train low-income workers and how such efforts differ from prior program years.

SDG&E did not conduct any in-person training in conjunction with Workforce Education & Training (WE&T) efforts this month. WE&T online courses are available for contractors via SDG&E's website and email distributions, of which contractors are informed.

SDG&E continues to make progress in the development of an online training platform for ESA Program contractor education which will provide consistent outreach and assessment training. SDG&E plans to develop eight courses highlighting topics from the ESA Program Policy and Procedures Manual, which are all part of a larger learning path called the SDG&E Outreach Textbook. The learning path will be a basic introduction for the ESA Program

Outreach and Assessment contractors. SDG&E does not expect to release the additional learning courses and modules until after release of the newest version of the ESA Program Policy and Procedures Manual which will address programmatic changes ordered in D.21-06-015.

In addition to developing the SDG&E Outreach Textbook learning path, SDG&E focused on inviting and registering Weatherization and Heating, Ventilation, and Air Conditioning (HVAC) employees to the online training platform. The effort resulted in a total of 58 employees from six different contractors registering to the online learning platform. All registered employees have the ability to actively engage and participate in taking all courses on the online learning platform.

1.5. Studies and Pilots

1.5.1. ESA Program Studies

2022 Low Income Needs Assessment (LINA) Study

Southern California Edison Company is managing the contract for the next statewide LINA study. The selected consultant for the 2022 LINA is Evergreen Economics. The project commenced in January 2021 and will be completed by December 2022. The study team is currently focused on data collection efforts involving customer surveys and in-depth interviews with key program stakeholders.

Categorical Eligibility Study

The Categorical Eligibility Study will evaluate relevant means-tested public assistance programs with the aim of assessing their applicability for CARE, ESA, and FERA categorical enrollment. A draft work scope for the 2022 Categorical Eligibility Study was finalized in February. SDG&E released the Request for Proposals (RFP) for this study on March 18th. Two

proposals were received in April and a winning bidder was chosen to conduct the study which is expected to commence in May. Pursuant to D.21-06-015, the Categorical Eligibility Study must be completed and submitted to the Energy Division and relevant service lists no later than December 2022.¹⁶

ESA CAM Process Evaluation

Pacific Gas and Electric Company (PG&E) is leading a statewide process evaluation of the ESA CAM initiative. Resource Innovations Inc. (formerly Nexant) was selected as the consultant. The project commenced on July 29, 2021, and is expected to be completed by July 2022. The study is currently in the data collection phase. During April, online surveys were fielded for participating property managers and for a sample of tenants living in treated buildings.

1.5.2. ESA Program Pilot(s)

ESA Pilot Plus and Pilot Deep

On April 6, 2022, SDG&E answered and posted round two questions on PowerAdvocate. The Pilot Plus and Pilot Deep Request for Proposal (RFP) closed on April 20, 2022, at which time scoring began. Scoring was ongoing through the end of April.

¹⁶ D.21-06-015 at 399.

2. CARE EXECUTIVE SUMMARY

2.1. CARE Program Overview

The CARE Program is statutorily mandated by California Public Utilities (P.U.) Code Sections 739.1 and 739.2 to assist income-eligible households with a monthly discount on their gas and electric bills.¹⁷ The CARE Program currently provides a 20% discount on natural gas charges and a 30-35%¹⁸ discount on electric rates. To qualify for the CARE Program, eligible customers must have total household gross income no greater than 200% of the FPG.

On March 17, 2022, SDG&E submitted a Rule 16.6 Letter to Executive Director Rachel Peterson (March 17 Letter) for purposes of notifying the Commission that SDG&E took action to reinstate certain CARE, FERA, and Medical Baseline (MBL) customers onto their respective programs as well as to request an extension of deadlines for certain CARE, FERA, and MBL recertification deadlines. As described in detail in that letter, which was served on the service list for A.19-11-003, SDG&E experienced a backlog (Backlog) in application and recertification processing due to issues with SDG&E's recent conversion to a new Customer Information system (CIS). As a result of the Backlog and other related CIS issues, approximately 20,000 CARE and FERA customers fell off their respective low-income program.¹⁹

SDG&E is taking action to reinstate all affected customers, including those that may be affected by these issues in the future. To that end, in addition to requesting a recertification extension for certain customers of 90 days to up to 2 years to address these issues fully and

¹⁷ The CARE Program was later implemented by the Commission via D.89-07-062 and D.89-09-044.

¹⁸ P.U. Code Section 739.1(c)(1) mandates that "the average effective CARE discount shall not be less than 30 percent or more than 35 percent of the revenues that would have been produced for the same billed usage by non-CARE customers."

¹⁹ SDG&E does not address certain facts relevant to MBL customers only because they are not relevant to this proceeding. Those facts are addressed in the March 17 Letter.

ensure they do not happen again, SDG&E has already extended certain customer certification deadlines and completed reinstatement of all customers who have fallen off CARE or FERA since April 5, 2021. Once reinstated, SDG&E will adjust bills to account for any eligible discounts back to the date the customer was dropped from their respective program.

2.1.1. Please provide CARE Program summary costs.

CARE Program Summary for 2022			
CARE Budget Categories	Authorized Budget²⁰	Actual Expenses to Date	% of Budget Spent
Outreach	\$ 3,237,393	\$ 656,525	20%
Proc., Certification and Verification	\$ 587,593	\$ 478,592	81%
Post Enrollment Verification	\$ 456,452	\$ 23,480	5%
Information Tech./Programming	\$ 1,080,000	\$ 114,843	11%
Pilots	\$ 0	\$ 0	0%
CHANGES	\$ 265,000	\$ 69,615	26%
Studies	\$ 107,719	\$ 0	0%
Regulatory Compliance	\$ 309,000	\$ 58,269	19%
General Administration	\$ 630,000	\$ 172,985	27%
CPUC Energy Division Staff	\$ 67,888	\$ 8,044	12%
Total Expenses	\$ 6,741,045	\$ 1,582,353	23%
Subsidies and Benefits ²¹	\$ 165,211,754	\$ 64,010,898	39%
Total Program Costs and Discounts	\$ 171,952,799	\$ 65,593,251	38%

²⁰ CARE administrative budget reflects what was authorized in D.21-06-015 at 472, OP 2.

²¹ Reflects Subsidies and Benefits as authorized in SDG&E Advice Letters 3849-E and 3027-G-A, effective January 1, 2022.

2.1.2. Provide the CARE Program enrollment rate to date.

CARE Enrollment		
Participants Enrolled²²	Eligible Participants²³	Enrollment Rate
346,193	289,316	120%

2.2. Outreach

2.2.1. Discuss utility outreach activities and those undertaken by third parties on the utility’s behalf.

Marketing and outreach efforts this month contributed to 2,583 completed CARE applications and 1,729 new enrollments/recertifications for the program. Below is a summary of CARE specific outreach efforts.

Direct Marketing

Direct Mail

In March, SDG&E paused the monthly CARE bill comparison letters to help mitigate the backlog of low-income related customer requests. Please see section 2.1 for details.

²² In April 2022, SDG&E reinstated approximately 20,000 customers onto the CARE and FERA programs who had been impacted by the issues articulated in SDG&E’s March 17, 2022 Rule 16.6 letter to CPUC Executive Director Rachel Peterson, titled “Request for an Extension of Deadlines to Comply with California Alternative Rates for Energy, Family Electric Rate Assistance, and Medical Baseline Recertification Requirements.” to Rachel Peterson, CPUC Executive Director. SDG&E’s request for extension was approved on May 13, 2022.

²³ On February 14, 2022, PG&E, on behalf of the IOUs, filed the Annual Estimates of CARE Eligible Customers and Related Information. This number reflects estimates of SDG&E’s CARE Eligible Participants for 2022, as reflected in filing A.19-11-003, et al., Annual CARE Eligibility Estimates.

Email

During this reporting month, SDG&E did not deploy any Bill Comparison emails.

Community Outreach & Engagement

Community outreach and engagement efforts allow SDG&E to educate, connect, and directly engage with customers in communities where they work and live. Outreach and engagement activities included events, presentations, workshops, trainings, partnerships with CBOs, and customized efforts.

Tribal Outreach

As discussed in Section 1.2.1, SDG&E's Outreach and Tribal Relations teams work together to engage with the 17 Federally recognized tribes within its service territory in an ongoing initiative to educate tribes on available customer assistance programs and determine eligibility for tribal members.

CARE Partners (Capitation Agencies)

SDG&E partners with 17 social service agencies such as the Women's Infant & Children Organization (WIC) program, refugee assimilation organizations, 211 San Diego and others to help enroll its hardest-to-reach customers (collectively, Capitation Agencies). These organizations serve high-risk, low-income individuals and families with enrollment in state and federally funded assistance programs, including Cal Fresh, LIHEAP, Covered California, and California Lifeline. The partnering organizations are in diverse low-income communities serving multicultural/multilingual, seniors, veterans, special needs, and LEP audiences and provide

multilingual staffing. During this month, the following numbers were generated by the Capitation Agencies:

Capitation Agencies	
ESA Leads	166
CARE Enrollments	139
CARE Recertifications	6
FERA Enrollments	1
FERA Recertifications	0

Women’s Infant & Children Organizations (WIC)

At this time, WIC offices are indefinitely closed to in-person visits. However, the WIC offices continue to field questions from their clientele via telephone, and emergency situations by appointment.

County Health and Human Service Agency Collaborative

SDG&E collaborates with the County of San Diego Health and Human Services Agency (HHSA) to connect customers to programs like CARE. All field HHSA offices include a source coded CARE application in their new client intake packets. The following applications were received this month:

HHSA	Number of Applications	YTD²⁴
ESA Leads	0	0
CARE Enrollments	84	225
CARE Recertifications	1	21
FERA Enrollments	0	1
FERA Recertifications	0	0

2.3. CARE Recertification Complaints

2.3.1. Report the number of customer complaints received (formal or informal, however and wherever received) about their CARE recertification efforts, with the nature of the complaints and resolution.

During this reporting month, SDG&E did not receive any customer complaints regarding CARE recertification.

2.4. Pilots and Studies

2.4.1. CARE Program Studies

2022 Low Income Needs Assessment (LINA) Study

See ESA Program Section 1.5.1, which is also applicable for the CARE Program.

Categorical Eligibility Study

See ESA Program Section 1.5.1, which is also applicable for the CARE Program.

²⁴ Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments. For instance, in this table, a correction in CARE recertification data occurred and YTD CARE recertifications are 13 even though only 4 recertifications are reported for February and 0 were reported for January.

CHANGES Evaluation

PG&E is managing a statewide evaluation of the CHANGES program. The evaluation commenced on February 25th with a project initiation meeting. Opinion Dynamics was chosen as the consulting firm to conduct the study; however, unexpected revisions to the work scope and project budget were required. The study team discussed various options during biweekly calls throughout March and April. A revised work scope and research plan is expected by the end of May.

2.4.2. CARE Program Pilot(s)

SDG&E did not have any CARE Program pilots in place during the month of February.

3. FERA EXECUTIVE SUMMARY

3.1. FERA Program Summary

The FERA Program is statutorily mandated by California Public Utilities (P.U.) Code Sections 739.1 and 739.12 to assist low to middle income-eligible households with a monthly average effective discount of 18% on their electric bills.²⁵ To qualify for the FERA Program, eligible customers consist of households with three or more persons with total annual household gross income between 200% (plus \$1) and 250% of the FPG.

3.1.1. Please provide FERA Program summary costs.

FERA Budget Categories	Authorized Budget²⁶	Actual Expenses to Date	% of Budget Spent
Outreach	\$ 361,080	\$ 53,343	15%
Proc., Certification and Verification	\$ 12,874	\$ 8,126	63%
Post Enrollment Verification	\$ 923	\$ 1,008	109%
Information Tech./Programming	\$ 151,500	\$ 860	1%
Pilot(s)	\$ 0	\$ 0	0%
Studies	\$ 50,000	\$ 0	0%
Regulatory Compliance	\$ 44,660	\$ 17,215	39%
General Administration	\$ 71,930	\$ 13,886	19%
CPUC Energy Division Staff	\$ 10,183	\$ 1,609	16%
Total Expenses	\$ 703,150	\$ 96,047	14%
Subsidies and Benefits ²⁷	\$3,711,343	\$ 1,270,557	34%
Total Program Costs and Discounts	\$ 4,414,493	\$ 1,366,604	31%

²⁵ The FERA Program was later implemented by the Commission via D.04-02-057.

²⁶ FERA budget reflects what was authorized in D.21-06-015 at 472, OP 1.

²⁷ Reflects FERA Subsidies and Benefits as authorized in SDG&E Advice Letter 3849-E, effective January 1, 2022.

3.1.2. Provide the FERA Program enrollment rate to date.

FERA Enrollment		
Participants Enrolled	Eligible Participants	Enrollment Rate
12,382	43,709	28%

3.2. Outreach

3.2.1. Discuss utility outreach activities and those undertaken by third parties on the utility's behalf.

Marketing and outreach efforts this month contributed to 193 completed FERA applications and 28 new enrollments/recertifications for the program. Below is a summary of FERA specific outreach efforts.

Direct Marketing

Direct Mail

This month, SDG&E did not send any FERA direct mail. However, SDG&E intends to leverage the success from the CARE bill comparison campaign by crafting a similar FERA specific comparison letter to be sent to potentially eligible FERA customers. For customers without an email on file, the letter will compare a customer's average bill to what it would have been had the customer been enrolled in FERA.

Email

This month, SDG&E did not send any FERA specific emails. However, SDG&E intends to apply the bill comparison campaign described above in Section 2.2.1 to all customers with an email on file.

Community Outreach & Engagement

SDG&E works closely with community-based organizations and other external groups to connect customers with programs and solutions related to company offerings. SDG&E works with a network of approximately 200 community-based organizations, collectively named the Energy Solutions Partner Network, as well as other external organizations on an as needed or requested basis. SDG&E's Outreach utilizes these networks, including CARE Capitation agencies, to educate and enroll customers in eligible Customer Assistance programs. The FERA program is currently promoted in all outreach activities including events, presentations, social media messaging and trainings. SDG&E is exploring additional opportunities to promote FERA solely through targeted social media campaigns utilizing its Energy Solutions Partner Network.

Tribal Outreach

Please see Section 1.2.1, which is also applicable to the FERA Program.

FERA Partners (Capitation Agencies)

Please see Section 2.2.1, which is also applicable to the FERA Program.

3.3. FERA Recertification Complaints

3.3.1. Report the number of customer complaints received (formal or informal, however and wherever received) about their FERA recertification efforts, with the nature of the complaints and resolution.

During this reporting month, SDG&E did not receive any customer complaints regarding FERA recertification.

3.4. Pilots and Studies

3.4.1. FERA Program Studies

Categorical Eligibility Study

See ESA Program Section 1.5.1, which is also applicable to the FERA Program.

3.4.2. FERA Program Pilot

SDG&E did not have any pilots for the FERA Program this month.

4. APPENDIX A – ESA, CARE, AND FERA PROGRAM TABLES

ESA Program Summary Expenses

ESA Program - Table 1 - Main Program (SF, MH, MF In-Unit) Expenses

ESA Program - Table 1A – MF In-Unit, MF CAM, MFWB, Pilot(s) and CSD

Leveraging Program Expenses

ESA Program - Table 2 - Program Expenses & Energy Savings by Measures Installed
(SF, MH, MF In-Unit)

ESA Program - Table 2A - Program Expenses & Energy Savings by Measures Installed
(CSD Leveraging)

ESA Program - Table 2B - Program Expenses & Energy Savings by Measures Installed
(Multifamily Common Area Measures)

ESA Program – Table 2B-1 – Eligible Common Area Measures List

ESA Program - Table 2C - Pilot Plus and Pilot Deep Program Expenses & Energy
Savings by Measures Installed

ESA Program - Table 2D – Pilot Program Expenses & Energy Savings by Measures
Installed

ESA Program - Table 3A, 3B, 3C, 3D, & 3F - Average Bill Savings per Treated Home

ESA Program - Table 4A, 4B, 4C, & 4D – Homes/Buildings Treated

ESA Program - Table 5A, 5B, 5C, & 5D - Program Customer Summary

ESA Program - Table 6 - Expenditures for Pilots and Studies

ESA Program – Table 7 – Customer Segment Participation/Enrollments

ESA Program – Table 8 – Clean Energy Referral, Leveraging, and Coordination

ESA Program – Table 9 – Tribal Outreach

CARE Program - Table 1 - CARE Overall Program Expenses

CARE Program - Table 2 - CARE Enrollment, Recertification, Attrition, and Penetration

CARE Program - Table 3a & 3b - CARE Post-Enrollment Verification Results (Model & High Usage)

CARE Program - Table 4 - Enrollment by County

CARE Program - Table 5 - Recertification Results

CARE Program - Table 6 - Capitation Contractors

CARE Program - Table 7 - Expenditures for Pilots and Studies

CARE Program - Table 8 - Disadvantage Communities Enrollment Rate

CARE Program - Table 8a - Top 10 Lowest Enrollment Rates

FERA Program - Table 1 - FERA Overall Program Expenses

FERA Program - Table 2 - FERA Enrollment, Recertification, Attrition, and Penetration

FERA Program - Table 3a & 3b - FERA Post-Enrollment Verification Results (Model & High Usage)

FERA Program - Table 4 - Enrollment by County

FERA Program - Table 5 - Recertification Results

FERA Program - Table 6 - Capitation Contractors

Energy Savings Assistance Program Table - Summary Expenses
San Diego Gas & Electric
April 2022

ESA Program:	Authorized Budget			Current Month Expenses			Year to Date Expenses			% of Budget Spent		
	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total
ESA Main Program (SF and MH) ¹			\$ 24,305,647	\$ 71,991	\$ 249,659	\$ 321,650	\$ 1,833,592	\$ 1,756,711	\$ 3,590,302			15%
ESA Multifamily In-Unit ²			\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -			0%
ESA Multifamily Common Area Measures			\$ 1,600,000	\$ 73,147	\$ 68,739	\$ 141,886	\$ 112,158	\$ 94,878	\$ 207,036			13%
ESA Multifamily Whole Building ³			\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -			0%
ESA Pilot Plus and Pilot Deep			\$ 1,526,683	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -			0%
Building Electrification Retrofit Pilot ⁴			\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -			0%
Clean Energy Homes New Construction Pilot ⁴			\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -			0%
CSD Leveraging			\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -			0%
ESA Program TOTAL	\$ -	\$ -	\$ 27,432,330	\$ 145,138	\$ 318,398	\$ 463,536	\$ 1,945,749	\$ 1,851,589	\$ 3,797,338			14%

1. Budget for PY 2022 for entire portfolio, excluding MF CAM and Pilot Plus and Pilot Deep.

2. SDG&E does not account for the ESA Main Program and ESA Multifamily In-Unit costs separately and cannot provide a breakout at this level of detail. As a result, the ESA Multifamily In-Unit authorized and actual costs are included in the ESA Main Program category.

3. Implementation to occur January 2023.

4. Pilots are applicable to SCE only.

**ESA Table 1 - Main (SF, MH, MF In-Unit) Expenses
San Diego Gas & Electric
April 2022**

Appliances ESA Program:	Authorized Budget [1]			Current Month Expenses [2]			Year to Date Expenses			% of Budget Spent YTD		
	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total
Energy Efficiency			\$ 16,815,503									
Appliances			\$ -	\$ 75,235	\$ 7,366	\$ 82,601	\$ 147,291	\$ 22,812	\$ 170,103			
Domestic Hot Water			\$ -	\$ 1,765	\$ 57,052	\$ 58,817	\$ 7,092	\$ 229,324	\$ 236,416			
Enclosure			\$ -	\$ 84,341	\$ 111,801	\$ 196,142	\$ 223,709	\$ 296,544	\$ 520,253			
HVAC			\$ -	\$ 107,840	\$ 1,561	\$ 109,401	\$ 160,554	\$ 342,922	\$ 503,476			
Maintenance			\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -			
Lighting [2]			\$ -	\$ (191,559)	\$ -	\$ (191,559)	\$ 347,439	\$ -	\$ 347,439			
Miscellaneous [2]			\$ -	\$ (77,510)	\$ -	\$ (77,510)	\$ 82,398	\$ -	\$ 82,398			
Customer Enrollment [2]			\$ -	\$ (63,344)	\$ (63,344)	\$ (126,689)	\$ 299,823	\$ 299,823	\$ 599,645			
In Home Education [2]			\$ -	\$ (18,848)	\$ (18,848)	\$ (37,697)	\$ 55,591	\$ 55,591	\$ 111,181			
ESA Pilot Plus and Pilot Deep			\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -			
Energy Efficiency TOTAL [2] [3]	\$ -	\$ -	\$ 16,815,503	\$ (82,081)	\$ 95,587	\$ 13,506	\$ 1,323,896	\$ 1,247,016	\$ 2,570,912			15%
Training Center			\$ 337,201	\$ 3,423	\$ 3,423	\$ 6,845	\$ 6,640	\$ 6,640	\$ 13,279			4%
Workforce Education and Training			\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -			0%
Inspections			\$ 162,981	\$ 8,574	\$ 8,574	\$ 17,148	\$ 15,584	\$ 15,584	\$ 31,168			19%
Marketing and Outreach			\$ 1,069,140	\$ 23,735	\$ 23,735	\$ 47,469	\$ 101,859	\$ 101,859	\$ 203,719			19%
Studies			\$ 162,500	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -			0%
Regulatory Compliance			\$ 294,680	\$ 12,970	\$ 12,970	\$ 25,940	\$ 39,591	\$ 39,591	\$ 79,183			27%
General Administration			\$ 5,104,453	\$ 106,590	\$ 106,590	\$ 213,181	\$ 337,193	\$ 337,193	\$ 674,387			13%
CPUC Energy Division [4]			\$ 53,113	\$ (3,171)	\$ (3,171)	\$ (6,342)	\$ 3,217	\$ 3,217	\$ 6,435			12%
SPOC			\$ 306,076	\$ 1,951	\$ 1,951	\$ 3,903	\$ 5,610	\$ 5,610	\$ 11,219			4%
Administration Subtotal	\$ -	\$ -	\$ 7,490,144	\$ 154,072	\$ 154,072	\$ 308,144	\$ 509,695	\$ 509,695	\$ 1,019,390			14%
TOTAL PROGRAM COSTS	\$ -	\$ -	\$ 24,305,647	\$ 71,991	\$ 249,659	\$ 321,650	\$ 1,833,592	\$ 1,756,711	\$ 3,590,302			15%
Indirect Costs				\$ 49,201	\$ 50,181	\$ 99,382	\$ 199,098	\$ 198,551	\$ 397,649			
NGAT Costs			\$ 200,000	\$ 200,000	\$ (23,076)	\$ (23,076)	\$ 17,537	\$ 17,537	\$ 17,537			9%

- Budget authorized in D.21.06.015, Attachment 1 Table 11.
- Negative amount due to accrual-reversals for related invoices that were not posted in late March due to system issues preventing final approvals.
- Current Month Expenses for Energy Efficiency Total includes April accruals and/or re-accruals of \$668,149 in the following reporting categories: Appliances \$0; Domestic Hot Water \$27,558; Enclosure \$171; HVAC \$44,507; Maintenance \$0; Lighting \$180,743; Miscellaneous \$54,343; Customer Enrollment \$299,236; In Home Energy Education \$61,591.
- Negative amount due to over accrual in March that reversed in April.

**ESA Table 1A - MF In-Unit, MF CAM, and MFWB Expenses
San Diego Gas & Electric
April 2022**

ESA Program (Multifamily):	Authorized Budget			Current Month Expenses			Year to Date Expenses			% of Budget Spent YTD		
	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total
ESA Multifamily In-Unit ¹			\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -			
ESA Multifamily Common Area Measures 2			\$ 1,600,000	\$ 73,147	\$ 68,739	\$ 141,886	\$ 112,158	\$ 94,878	\$ 207,036			13%
ESA Multifamily Whole Building ³			\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -			
ESA Program (Multifamily)TOTAL	\$ -	\$ -	\$ 1,600,000	\$ 73,147	\$ 68,739	\$ 141,886	\$ 112,158	\$ 94,878	\$ 207,036			13%

1. Budget is included in ESA Main Program.

2. See Table 2 of SDG&E Advice Letter 3820-E/3004-G for 2022 MF CAM budget, which was approved by the Commission's Energy Division via disposition letter dated September 24, 2021.

3. Implementation to occur January 2023.

ESA Table 1A-1 - Pilot Plus and Pilot Deep Expenses

	Authorized Budget [1] [2]			Current Month Expenses [4]			Year to Date Expenses			% of Budget Spent YTD		
	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total
ESA Pilot Plus and Pilot Deep Program			\$ 1,526,683	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -			0%
TOTAL	\$ -	\$ -	\$ 1,526,683	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -			0%

ESA Table 1A-2 - Building Electrification Expenses³

	Authorized Budget [1] [2]			Current Month Expenses [4]			Year to Date Expenses			% of Budget Spent YTD		
	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total
ESA Building Electrification Program			\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -			
TOTAL	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	0%	0%	0%

3. Pilots is applicable to SCE only.

ESA Table 1A-3 - Clean Energy Homes Expenses³

	Authorized Budget [1] [2]			Current Month Expenses [4]			Year to Date Expenses			% of Budget Spent YTD		
	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total
ESA Clean Energy Homes Program			\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -			
TOTAL	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	0%	0%	0%

3. Pilots is applicable to SCE only.

ESA Table 1A-4 - Leveraging - CSD Expenses

	Authorized Budget [1] [2]			Current Month Expenses [4]			Year to Date Expenses			% of Budget Spent YTD		
	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total
ESA Program Leveraging - CSD			\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -			
TOTAL	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	0%	0%	0%

NOTE: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

Energy Savings Assistance Program Table 2 (SF, MH, MF In-Unit)							
San Diego Gas & Electric							
April 2022							
ESA Program (Summary) Total							
Measures	Units	Year-To-Date Completed & Expensed Installation					
		Quantity Installed	kWh [4] (Annual)	kW [4] (Annual)	Therms [4] (Annual)	Expenses (\$) [5]	% of Expenditure
Appliances							
High Efficiency Clothes Washer	Each	40	925	0	663	25,347	1.3%
Refrigerator	Each	131	84,277	10	-	145,830	7.6%
New - Clothes Dryer	Each	-	-	-	-	-	0.0%
New - Dishwasher	Each	-	-	-	-	-	0.0%
Freezers	Each	-	-	-	-	-	0.0%
Domestic Hot Water							
Faucet Aerator	Each	-	-	-	-	-	0.0%
Other Domestic Hot Water[3]	Home	876	4,385	1	2,732	73,288	3.8%
Water Heater Tank and Pipe Insulation	Home	52	-	-	24	4,599	0.2%
Water Heater Repair/Replacement	Home	167	-	-	3,966	127,866	6.7%
Low-Flow Showerhead / Combined Showerhead/TSV	Home	20	-	-	122	1,638	0.1%
Heat Pump Water Heater	Each	-	-	-	-	-	0.0%
Thermostatic Tub Spout/Diverter	Each	-	-	-	-	-	0.0%
Thermostatic Shower Valve	Each	-	-	-	-	-	0.0%
New - Solar Water Heating	Each	-	-	-	-	-	0.0%
Enclosure[1]							
Air Sealing	Home	997	13,832	3	477	483,528	25.4%
Caulking	Home	-	-	-	-	-	0.0%
New - Diagnostic Air Sealing	Home	-	-	-	-	-	0.0%
Attic Insulation	Home	27	645	0	796	36,736	1.9%
New - Floor Insulation	Home	-	-	-	-	-	0.0%
HVAC							
Removed - FAU Standing Pilot Conversion	Each	-	-	-	-	-	0.0%
Furnace Repair/Replacement	Each	247	-	-	(4,453)	313,019	16.4%
Room A/C Replacement	Each	38	(1,116)	(0)	-	41,159	2.2%
Central A/C replacement	Each	-	-	-	-	-	0.0%
Heat Pump Replacement	Each	-	-	-	-	-	0.0%
Evaporative Cooler (Replacement)	Each	-	-	-	-	-	0.0%
Evaporative Cooler (Installation)	Each	-	-	-	-	-	0.0%
Duct Test and Seal	Home	20	-	-	72	5,374	0.3%
Energy Efficient Fan Control	Home	-	-	-	-	-	0.0%
New - Prescriptive Duct Sealing	Home	-	-	-	-	-	0.0%
High Efficiency Forced Air Unit (HE FAU)	Home	-	-	-	-	-	0.0%
Removed - A/C Time Delay	Home	-	-	-	-	-	0.0%
Smart Thermostat	Home	13	1,369	-	67	6,300	0.3%
New - Portable A/C	Each	-	-	-	-	-	0.0%
New - Central Heat Pump-FS (propane or gas space)	Each	-	-	-	-	-	0.0%
New - Wholehouse Fan	Each	-	-	-	-	-	0.0%
Maintenance							
Furnace Clean and Tune	Home	-	-	-	-	-	0.0%
Central A/C Tune up	Home	-	-	-	-	-	0.0%
New - Evaporative Cooler Maintenance	Home	-	-	-	-	-	0.0%
Lighting							
Removed - Interior Hard wired LED fixtures	Each	1,029	4,353	1	(80)	89,162	4.7%
Exterior Hard wired LED fixtures	Each	318	1,635	0	-	23,838	1.3%
Removed - LED Torchiers	Each	-	-	-	-	-	0.0%
Removed - Occupancy Sensor	Each	-	-	-	-	-	0.0%
Removed - LED Night Light	Each	-	-	-	-	-	0.0%
LED Reflector Bulbs	Each	-	-	-	-	-	0.0%
LED R/BR Lamps	Each	1,033	3,120	0	(48)	16,727	0.9%
LED A-Lamps	Each	9,140	19,377	2	(339)	134,978	7.1%
Miscellaneous							
Pool Pumps	Each	-	-	-	-	-	0.0%
Power Strip	Each	74	10,360	1	-	3,702	0.2%
Power Strip Tier II	Each	290	40,600	6	-	24,079	1.3%
NEW - Air Purifier	Home	-	-	-	-	-	0.0%
Cold Storage	Each	-	-	-	-	-	0.0%
New - Comprehensive Home Health and Safety Check-up	Home	-	-	-	-	-	0.0%
New - CO and Smoke Alarm	Each	-	-	-	-	-	0.0%
Pilots							
0.0%							
Customer Enrollment							
ESA Outreach & Assessment	Home	1,634	-	-	-	\$ 300,228	15.7%
ESA In-Home Energy Education	Home	1,634	-	-	-	\$ 49,590	2.6%
Total Savings/Expenditures			183,760	24	3,998	\$ 1,906,987	
Total Households Weatherized [2]		1,006					
Households Treated							
- Single Family Households Treated	Home	566					
- Multi-family Households Treated (In-unit)	Home	882					
- Mobile Homes Treated	Home	122					
Total Number of Households Treated	Home	1,570					
# Eligible Households to be Treated for PY [3]	Home	13,760					
% of Households Treated	%	11%					
- Master-Meter Households Treated	Home	55					
[1] Envelope and Air Sealing Measures may include outlet cover plate gaskets, attic access weatherization, weatherstripping - door, caulking and minor home							
[2] Weatherization may consist of attic insulation, attic access weatherization, weatherstripping - door, caulking, & minor home repairs.							
[3] Based on OP 79 of D.16-11-022.							
[4] All savings are calculated based on the following sources: PY2015 to 2017 ESA Impact Evaluation and Statewide Measure Packages approved in the CA eTRM.							
[5] Current Month Expenses for Energy Efficiency Total does not include January accrual and re-accrual of \$436,767 in the following reporting categories: Appliances \$60,137; Domestic Hot Water \$9,703; HVAC \$20,020; Misc. \$11,467; Lighting \$88,080; Maintenance \$5,261; Enclosure \$13,799; Customer Enrollment \$193,619; In Home Energy Education \$34,681.							
Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.							
Note: Any measures noted as 'NEW' have been added during the course of this program year.							
Note: Any measures noted as 'REMOVED', are no longer offered by the program but have been kept for tracking purposes and to allow for							

Energy Savings Assistance Program Table 2A							
San Diego Gas & Electric							
April 2022							
ESA Program - CSD Leveraging							
Measures	Units	Year-To-Date Completed & Expensed Installation					
		Quantity Installed	kWh [4] (Annual)	kW [4] (Annual)	Therms [4] (Annual)	Expenses (\$) [5]	% of Expenditure
Appliances							
High Efficiency Clothes Washer	Each						
Refrigerator	Each						
New - Clothes Dryer	Each						
New - Dishwasher	Each						
Freezers	Each						
Domestic Hot Water							
Faucet Aerator	Each						
Other Domestic Hot Water[3]	Home						
Water Heater Tank and Pipe Insulation	Home						
Water Heater Repair/Replacement	Home						
Low-Flow Showerhead / Combined Showerhead/TSV	Home						
Heat Pump Water Heater	Each						
Thermostatic Tub Spout/Diverter	Each						
Thermostatic Shower Valve	Each						
New - Solar Water Heating							
Enclosure[1]							
Air Sealing	Home						
Caulking	Home						
New - Diagnostic Air Sealing	Home						
Attic Insulation	Home						
New - Floor Insulation	Home						
HVAC							
Removed - FAU Standing Pilot Conversion	Each						
Furnace Repair/Replacement	Each						
Room A/C Replacement	Each						
Central A/C replacement	Each						
Heat Pump Replacement	Each						
Evaporative Cooler (Replacement)	Each						
Evaporative Cooler (Installation)	Each						
Duct Test and Seal	Home						
Energy Efficient Fan Control	Home						
New - Prescriptive Duct Sealing	Home						
High Efficiency Forced Air Unit (HE FAU)	Home						
Removed - A/C Time Delay	Home						
Smart Thermostat	Home						
New - Portable A/C	Each						
New - Central Heat Pump-FS (propane or gas space)							
New - Wholehouse Fan							
Maintenance							
Furnace Clean and Tune	Home						
Central A/C Tune up	Home						
New - Evaporative Cooler Maintenance	Home						
Lighting							
Removed - Interior Hard wired LED fixtures	Each						
Exterior Hard wired LED fixtures	Each						
Removed - LED Torchiere	Each						
Removed - Occupancy Sensor	Each						
Removed - LED Night Light	Each						
LED Reflector Bulbs	Each						
LED A-Lamps	Each						
Miscellaneous							
Pool Pumps	Each						
Power Strip	Each						
Power Strip Tier II	Each						
NEW - Air Purifier	Home						
Cold Storage	Each						
New - Comprehensive Home Health and Safety Check-up	Home						
New - CO and Smoke Alarm	Each						
Pilots							
Customer Enrollment							
ESA Outreach & Assessment	Home						
ESA In-Home Energy Education	Home						
Total Savings/Expenditures							
Total Households Weatherized [2]							
CSD MF Tenant Units Treated			Total				
			-				
<p>[1] Envelope and Air Sealing Measures may include outlet cover plate gaskets, attic access weatherization, weatherstripping - door, caulking and minor home</p> <p>[2] Weatherization may consist of attic insulation, attic access weatherization, weatherstripping - door, caulking, & minor home repairs.</p> <p>[3] Based on OP 79 of D.16-11-022.</p> <p>[4] All savings are calculated based on the following sources: PY2015 to 2017 ESA Impact Evaluation and Statewide Measure Packages approved in the CA</p> <p>[5] Current Month Expenses for Energy Efficiency Total does not include January accrual and re-accrual of \$436,767 in the following reporting categories: Appliances \$60,137; Domestic Hot Water \$9,703; HVAC \$20,020; Misc. \$11,467; Lighting \$88,080; Maintenance \$5,261; Enclosure \$13,799; Customer Enrollment \$193,619; In Home Energy Education \$34,681.</p> <p>Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.</p> <p>Note: Any measures noted as 'NEW' have been added during the course of this program year.</p> <p>Note: Any measures noted as 'REMOVED', are no longer offered by the program but have been kept for tracking purposes.</p>							

**Energy Savings Assistance Common Area Measures Program Table 2B
San Diego Gas & Electric
April 2022**

Table 2B ESA Program - Multifamily Common Area Measures ⁵								
	Units (of Measure such as "each")	Year-To-Date Completed & Expensed Installation						% of Expenditure
		Quantity Installed	Number of Units for Cap-kBTU/h and Cap-Tons	kWh (Annual)	kW (Annual)	Therms (Annual)	Expenses (\$)	
ESA CAM Measures[1]								
Appliances								
Domestic Hot Water								
Central Boiler**	Cap-kBTU/h	-	-	-	-	-	\$ -	-
Faucet Aerator	Each	-	-	-	-	-	\$ -	-
Pipe Insulation	Home	-	-	-	-	-	\$ -	-
Envelope								
HVAC								
AC Tune-up**	Cap-Tons	-	-	-	-	-	\$ -	-
Furnace Replacement**	Cap-kBTU/h	-	-	-	-	-	\$ -	-
HEAT Pump Split System**	Cap-Tons	-	-	-	-	-	\$ -	-
HEAT Pump Split System	Each	-	-	-	-	-	\$ -	-
Programmable Thermostat	Each	-	-	-	-	-	\$ -	-
Lighting								
Exterior LED Lighting	Fixture	32		3,870	-	-		10,231
Exterior LED Lighting - Pool	Lamp							
Interior LED Exit Sign	Fixture							
Interior LED Fixture	Fixture	46		8,730	2	(20)	\$ 5,410	
Interior LED Lighting	Lamp							
Interior LED Screw-in	Lamp	36		-	-	-	\$ 357	
Interior TLED Type A Lamps	Lamp							
Interior TLED Type C Lamps	Lamp	100		3,759	1	(17)	\$ 2,785	
Miscellaneous								
Tier-2 Smart Power Strip	Each	-	-	-	-	-	\$ -	-
Variable Speed Pool Pump	Each	-	-	-	-	-	\$ -	-
Ancillary Services								
Audit ⁴		3					\$ 4,290	
Total		217	-	16,359	3	(37)	\$ 23,072	

Multifamily Properties Treated	Number
Total Number of Multifamily Properties Treated ²	5
Subtotal of Master-metered Multifamily Properties Treated	5
Total Number of Multifamily Tenant Units w/in Properties Treated ³	542
Total Number of Buildings w/in Properties Treated	19

ESA Program - Multifamily Common Area	Year to Date Expenses		
	Electric	Gas	Total
Administration	\$ 11,513	\$ 11,513	\$ 23,026
Direct Implementation (Non-Incentive)	\$ 82,614	\$ 82,614	\$ 165,229
Direct Implementation	\$ 18,031	\$ 751	\$ 18,782
TOTAL MF CAM COSTS	\$ 112,158	\$ 94,878	\$ 207,036

<<Includes measures costs

[1] Envelope and Air Sealing Measures may include outlet cover plate gaskets, attic access weatherization, weatherstripping - door, caulking and minor home repairs. Minor home repairs predominantly are door jamb repair / replacement, door repair, and window putty.
[2] Weatherization may consist of attic insulation, attic access weatherization, weatherstripping - door, caulking, & minor home repairs.
[3] All savings are calculated based on the following sources: PY2015 to 2017 ESA Impact Evaluation and Statewide Measure Packages approved in the CA eTRM.
[4] Per D.16-11-022 at p.210, the CPUC imposes a cap of 10% on ESA CAM Initiative funds for administrative activities and a ceiling of 20% for direct implementation non-incentive costs.
[5] Refers to optimizing the installation of the measure installed such as retrofitting pipes, etc.
[6] Includes addition of \$2.3K incorrectly reported in Direct Implementation (Non-Incentive) in February 2022.
* Note: Applicable to Deed-Restricted, government and non-profit owned multi-family buildings described in D.16-11-022 where 65% of tenants are income eligible based on CPUC income.
Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.
Note: Implementation of the MF CAM Initiative AL 3196-E-A, 2654-G-A was approved effective 5/30/2018.
** Note: This represents the unit of measure such as Cap Tons and Cap kBTU/h. It is not a count of each measure installed or each home the measure was installed in.

**Energy Savings Assistance CAM Program Table 2B-1, Eligible Common Area Measures List
San Diego Gas & Electric
April 2022**

Common Area Measures Category and Eligible Measures Title [1]	Effective Date	End Date[2]	Eligible Climate Zones [3]
Appliances			
Domestic Hot Water			
Pipe Insulation	5/18/2020		6, 7, 8, 10, 14, 15
Faucet Aerator	5/18/2020		6, 7, 8, 10, 14, 15
Central Boiler	5/18/2020		6, 7, 8, 10, 14, 16
Envelope			
HVAC			
AC Tune-up	5/18/2020		6, 7, 8, 10, 14, 15
Furnace Replacement	5/18/2020		6, 7, 8, 10, 14, 15
HEAT Pump Split System	5/18/2020		6, 7, 8, 10, 14, 15
HEAT Pump Split System	5/18/2020		6, 7, 8, 10, 14, 15
Programmable Thermostat	5/18/2020		6, 7, 8, 10, 14, 15
Lighting			
Exterior LED Lighting	5/18/2020		6, 7, 8, 10, 14, 15
Interior LED Lighting	5/18/2020		6, 7, 8, 10, 14, 15
Interior TLED Type A Lamps	5/18/2020		6, 7, 8, 10, 14, 15
Interior TLED Type C Lamps	5/18/2020		6, 7, 8, 10, 14, 15
Interior LED Exit Sign	5/18/2020		6, 7, 8, 10, 14, 15
Interior LED Fixture	5/18/2020		6, 7, 8, 10, 14, 15
Interior LED Screw-in	5/18/2020		6, 7, 8, 10, 14, 15
Exterior LED Lighting - Pool	5/18/2020		6, 7, 8, 10, 14, 15
Miscellaneous			
Tier-2 Smart Power Strip	5/18/2020		6, 7, 8, 10, 14, 15
Variable Speed Pool Pump	5/18/2020		6, 7, 8, 10, 14, 15

Standard Notes (do not delete)

1. Measures list may change based on available information on both costs and benefits (including energy benefits as well as non-energy benefits) and may vary across climate zones. This is not a list of installed measures, it is a list of eligible measures.

Table 2B-1 Column A should match Table 2B Column A for eligible (not canceled) measures.

2. Only complete if measure is canceled or discontinued

3. Defined as CEC California Building Climate Zones

https://www.energy.ca.gov/maps/renewable/building_climate_zones.html

**Energy Savings Assistance Program Table 2C Pilot Plus and Pilot Deep
San Diego Gas & Electric
April 2022**

Measures	Units	ESA Program - Pilot Plus						Measures	Units	ESA Program - Pilot Deep					
		Year-To-Date Completed & Expensed Installation								Year-To-Date Completed & Expensed Installation					
		Quantity Installed	kWh (Annual)	kW (Annual)	Therms (Annual)	Expenses (\$)	% of Expenditure			Quantity Installed	kWh (Annual)	kW (Annual)	Therms (Annual)	Expenses (\$)	% of Expenditure
Appliances	Each	-	-	-	-	\$ -	0.0%	Appliances	Each	-	-	-	-	\$ -	0.0%
	Each	-	-	-	-	\$ -	0.0%		Each	-	-	-	-	\$ -	0.0%
	Each	-	-	-	-	\$ -	0.0%		Each	-	-	-	-	\$ -	0.0%
Domestic Hot Water	Home	-	-	-	-	\$ -	0.0%	Domestic Hot Water	Home	-	-	-	-	\$ -	0.0%
	Each	-	-	-	-	\$ -	0.0%		Each	-	-	-	-	\$ -	0.0%
	Each	-	-	-	-	\$ -	0.0%		Each	-	-	-	-	\$ -	0.0%
	Each	-	-	-	-	\$ -	0.0%		Each	-	-	-	-	\$ -	0.0%
Enclosure[1]	Home	-	-	-	-	\$ -	0.0%	Enclosure[1]	Home	-	-	-	-	\$ -	0.0%
	Home	-	-	-	-	\$ -	0.0%		Home	-	-	-	-	\$ -	0.0%
	Home	-	-	-	-	\$ -	0.0%		Home	-	-	-	-	\$ -	0.0%
HVAC	Each	-	-	-	-	\$ -	0.0%	HVAC	Each	-	-	-	-	\$ -	0.0%
	Each	-	-	-	-	\$ -	0.0%		Each	-	-	-	-	\$ -	0.0%
	Home	-	-	-	-	\$ -	0.0%		Home	-	-	-	-	\$ -	0.0%
	Home	-	-	-	-	\$ -	0.0%		Home	-	-	-	-	\$ -	0.0%
	Home	-	-	-	-	\$ -	0.0%		Home	-	-	-	-	\$ -	0.0%
Maintenance	Home	-	-	-	-	\$ -	0.0%	Maintenance	Home	-	-	-	-	\$ -	0.0%
	Home	-	-	-	-	\$ -	0.0%		Home	-	-	-	-	\$ -	0.0%
Lighting	Each	-	-	-	-	\$ -	0.0%	Lighting	Each	-	-	-	-	\$ -	0.0%
	Each	-	-	-	-	\$ -	0.0%		Each	-	-	-	-	\$ -	0.0%
	Each	-	-	-	-	\$ -	0.0%		Each	-	-	-	-	\$ -	0.0%
	Each	-	-	-	-	\$ -	0.0%		Each	-	-	-	-	\$ -	0.0%
	Each	-	-	-	-	\$ -	0.0%		Each	-	-	-	-	\$ -	0.0%
	Each	-	-	-	-	\$ -	0.0%		Each	-	-	-	-	\$ -	0.0%
Miscellaneous	Each	-	-	-	-	\$ -	0.0%	Miscellaneous	Each	-	-	-	-	\$ -	0.0%
	Each	-	-	-	-	\$ -	0.0%		Each	-	-	-	-	\$ -	0.0%
Customer Enrollment								Customer Enrollment							
ESA Outreach & Assessment	Home	-	-	-	-	\$ -	0.0%	ESA Outreach & Assessment	Home	-	-	-	-	\$ -	0.0%
ESA In-Home Energy Education	Home	-	-	-	-	\$ -	0.0%	ESA In-Home Energy Education	Home	-	-	-	-	\$ -	0.0%
Total Savings/Expenditures						\$ -	0.0%	Total Savings/Expenditures					\$ -	0.0%	
Households Treated	Total							Households Treated	Total						
- Single Family Households Treated	Home							- Single Family Households Treated	Home						
- Mobile Homes Treated	Home							- Mobile Homes Treated	Home						
Total Number of Households Treated	Home							Total Number of Households Treated	Home						

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect IOUs - If there are new measures that are approved through the ESA Working Group, mark in column A as such to indicate that it is a new measure.
Note: Program launch expected in July 2022.

Energy Savings Assistance Program Table 2D Pilots (SCE ONLY)
San Diego Gas & Electric
April 2022

		ESA Program - Building Electrification Retrofit Pilot								ESA Program - Clean Energy Homes New Construction Pilot					
		Year-To-Date Completed & Expensed Installation								Year-To-Date Completed & Expensed Installation					
Measures	Units	Quantity Installed	kWh (Annual)	kW (Annual)	Therms (Annual)	Expenses (\$)	% of Expenditure	Measures	Units	Quantity Installed	kWh (Annual)	kW (Annual)	Therms (Annual)	Expenses (\$)	% of Expenditure
Appliances								Appliances							
	Each	-	-	-	-	\$ -	0.0%		Each	-	-	-	-	\$ -	0.0%
	Each	-	-	-	-	\$ -	0.0%		Each	-	-	-	-	\$ -	0.0%
	Each	-	-	-	-	\$ -	0.0%		Each	-	-	-	-	\$ -	0.0%
Domestic Hot Water								Domestic Hot Water							
	Home	-	-	-	-	\$ -	0.0%		Home	-	-	-	-	\$ -	0.0%
	Each	-	-	-	-	\$ -	0.0%		Each	-	-	-	-	\$ -	0.0%
	Each	-	-	-	-	\$ -	0.0%		Each	-	-	-	-	\$ -	0.0%
	Each	-	-	-	-	\$ -	0.0%		Each	-	-	-	-	\$ -	0.0%
Enclosure[1]								Enclosure[1]							
	Home	-	-	-	-	\$ -	0.0%		Home	-	-	-	-	\$ -	0.0%
	Home	-	-	-	-	\$ -	0.0%		Home	-	-	-	-	\$ -	0.0%
	Home	-	-	-	-	\$ -	0.0%		Home	-	-	-	-	\$ -	0.0%
HVAC								HVAC							
	Each	-	-	-	-	\$ -	0.0%		Each	-	-	-	-	\$ -	0.0%
	Each	-	-	-	-	\$ -	0.0%		Each	-	-	-	-	\$ -	0.0%
	Home	-	-	-	-	\$ -	0.0%		Home	-	-	-	-	\$ -	0.0%
	Home	-	-	-	-	\$ -	0.0%		Home	-	-	-	-	\$ -	0.0%
	Home	-	-	-	-	\$ -	0.0%		Home	-	-	-	-	\$ -	0.0%
Maintenance								Maintenance							
	Home	-	-	-	-	\$ -	0.0%		Home	-	-	-	-	\$ -	0.0%
	Home	-	-	-	-	\$ -	0.0%		Home	-	-	-	-	\$ -	0.0%
Lighting								Lighting							
	Each					\$ -	0.0%		Each					\$ -	0.0%
	Each					\$ -	0.0%		Each					\$ -	0.0%
	Each	-	-	-	-	\$ -	0.0%		Each	-	-	-	-	\$ -	0.0%
	Each	-	-	-	-	\$ -	0.0%		Each	-	-	-	-	\$ -	0.0%
	Each	-	-	-	-	\$ -	0.0%		Each	-	-	-	-	\$ -	0.0%
	Each	-	-	-	-	\$ -	0.0%		Each	-	-	-	-	\$ -	0.0%
Miscellaneous								Miscellaneous							
	Each	-	-	-	-	\$ -	0.0%		Each	-	-	-	-	\$ -	0.0%
	Each	-	-	-	-	\$ -	0.0%		Each	-	-	-	-	\$ -	0.0%
Customer Enrollment								Customer Enrollment							
ESA Outreach & Assessment	Home	-				\$ -	0.0%	ESA Outreach & Assessment	Home	-				\$ -	0.0%
ESA In-Home Energy Education	Home	-				\$ -	0.0%	ESA In-Home Energy Education	Home	-				\$ -	0.0%
Total Savings/Expenditures						\$ -	0.0%	Total Savings/Expenditures						\$ -	0.0%
Households Treated		Total						Households Treated		Total					
- Single Family Households Treated	Home							- Single Family Households Treated	Home						
- Mobile Homes Treated	Home							- Mobile Homes Treated	Home						
Total Number of Households Treated	Home							Total Number of Households Treated	Home						

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

Energy Savings Assistance Program Tables 3A-F - Energy Savings and Average Bill Savings per Treated Home/Common Area
San Diego Gas & Electric
April 2022

Table 3A, ESA Program (SF, MH, MF In-Unit)	
Annual kWh Savings	183,760
Annual Therm Savings	3,998
Lifecycle kWh Savings	2,001,110
Lifecycle Therm Savings	1,303
Current kWh Rate	\$ 0.19
Current Therm Rate	\$ 1.12
Average 1st Year Bill Savings / Treated households	\$ 23.67
Average Lifecycle Bill Savings / Treated Household	\$ 228.95

Table 3B, ESA Program - CSD Leveraging	
Annual kWh Savings	-
Annual Therm Savings	-
Lifecycle kWh Savings	-
Lifecycle Therm Savings	-
Current kWh Rate	\$ -
Current Therm Rate	\$ -
Average 1st Year Bill Savings / Treated Households	\$ -
Average Lifecycle Bill Savings / Treated Household	\$ -

Table 3C, ESA Program - Multifamily Common Area	
Annual kWh Savings	16,360
Annual Therm Savings	(37)
Lifecycle kWh Savings	161,327
Lifecycle Therm Savings	(390)
Current kWh Rate	\$ 0.19
Current Therm Rate	\$ 1.12
Average 1st Year Bill Savings / Treated Property	\$ 601.00
Average Lifecycle Bill Savings / Treated Property	\$ 5,921.36

Table 3D, ESA Program - Pilot Plus ²	
Annual kWh Savings	-
Annual Therm Savings	-
Lifecycle kWh Savings	-
Lifecycle Therm Savings	-
Current kWh Rate	\$ -
Current Therm Rate	\$ -
Average 1st Year Bill Savings / Treated Property	\$ -
Average Lifecycle Bill Savings / Treated Property	\$ -

Table 3E, ESA Program - Pilot Deep ²	
Annual kWh Savings	-
Annual Therm Savings	-
Lifecycle kWh Savings	-
Lifecycle Therm Savings	-
Current kWh Rate	\$ -
Current Therm Rate	\$ -
Average 1st Year Bill Savings / Treated Property	\$ -
Average Lifecycle Bill Savings / Treated Property	\$ -

Table 3F, Summary - ESA Program (SF, MH, MF In-Unit)/CSD Leveraging/MF CAM/Pilot Plus and Pilot Deep ¹	
Annual kWh Savings	183,760
Annual Therm Savings	3,998
Lifecycle kWh Savings	2,001,110
Lifecycle Therm Savings	1,303
Current kWh Rate	\$ 0.19
Current Therm Rate	\$ 1.12
Average 1st Year Bill Savings / Treated Households	\$ 23.67
Average Lifecycle Bill Savings / Treated Households	\$ 228.95

1. Summary is the sum of ESA Program + CSD Leveraging + MF CAM + Pilot Plus + Pilot Deep
2. Program launch expected in July 2022.

**Energy Savings Assistance Program Table 4 - Homes/Buildings Treated
San Diego Gas & Electric
April 2022**

Table 4A, ESA Program (SF, MH, MF In-Unit)						
	Eligible Households			Households Treated YTD		
County	Rural [1]	Urban	Total	Rural	Urban	Total
Orange	0	16,682	16,682	0	0	0
San Diego	6,549	267,896	274,445	29	1,541	1,570
Total	6,549	284,578	291,127	29	1,541	1,570

Table 4B, ESA Program - CSD Leveraging						
				Households Treated YTD		
County				Rural	Urban	Total
Orange				0	0	0
San Diego				0	0	0
Total				0	0	0

Table 4C, ESA Program - Multifamily Common Area						
	Eligible Properties [2]			Properties Treated YTD		
				Rural	Urban	Total
Orange	-	-	-	-	-	-
San Diego	-	-	-	-	5	5
Total					5	5

Table 4D, ESA Program - Pilot Plus and Pilot Deep						
	Eligible Households			Households Treated YTD		
	Rural [1]	Urban	Total	Rural	Urban	Total
Orange	-	-	-	-	-	-
San Diego	-	-	-	-	-	-
Total					0	0

[1] For IOU low income-related and Energy Efficiency reporting and analysis, the Goldsmith definition is applied.

[2] Do not currently have Eligible Properties for ESA CAM.

**Energy Savings Assistance Program Table 5 - Energy Savings Assistance Program Customer Summary
San Diego Gas & Electric
April 2022**

Table 5A, ESA Program (SF, MH, MF In-Unit)																
Month	Gas & Electric				Gas Only				Electric Only				Total			
	# of Household Treated by Month	(Annual)			# of Household Treated by Month	(Annual)			# of Household Treated by Month	(Annual)			# of Household Treated by Month	(Annual)		
		Therm	kWh	kW		Therm	kWh	kW		Therm	kWh	kW		Therm	kWh	kW
January	-	440	6,726	1	-	-	-	-	-	1,411	0	-	440	8,137	1	
February	65	1,800	21,388	3	-	-	-	-	-	1,572	0	65	1,800	22,961	3	
March	154	1,115	48,941	6	-	-	-	-	7	4,265	1	161	1,115	53,206	7	
April	1,267	644	90,489	12	-	-	-	-	77	8,967	1	1,344	644	99,456	13	
May	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
June	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
July	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
August	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
September	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
October	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
November	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
December	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
YTD	1,486	3,998	167,544	22	-	-	-	-	84	16,216	2	1,570	3,998	183,760	24	

YTD Total Energy Impacts for all fuel types should equal YTD energy impacts that are reported every month Table 2.
Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.
Note: SDG&E tracks the measure savings based on the month and year of install. Households treated can have a value of zero, meaning the treated date is from a previous year but the measure install and savings were tracked in a new Program Year.

Table 5B, ESA Program - CSD Leveraging																
Month	Gas & Electric				Gas Only				Electric Only				Total			
	# of Household Treated by Month	(Annual)			# of Household Treated by Month	(Annual)			# of Household Treated by Month	(Annual)			# of Household Treated by Month	(Annual)		
		Therm	kWh	kW		Therm	kWh	kW		Therm	kWh	kW		Therm	kWh	kW
January																
February																
March																
April																
May																
June																
July																
August																
September																
October																
November																
December																
YTD	-	-	-	-	-	-	-	-	-	-	-	-	-	-	0	

YTD Total Energy Impacts for all fuel types should equal YTD energy impacts that are reported every month Table 2A.
Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

Table 5C, ESA Program - Multifamily Common Area																
Month	Gas & Electric				Gas Only				Electric Only				Total			
	# of Properties Treated by Month	(Annual)			# of Properties Treated by Month	(Annual)			# of Properties Treated by Month	(Annual)			# of Properties Treated by Month	(Annual)		
		Therm	kWh	kW		Therm	kWh	kW		Therm	kWh	kW		Therm	kWh	kW
January	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
February	-	-	-	-	-	-	-	-	2	2,208	0	2	-	2,208	0	
March	1	(31)	10,608	2	-	-	-	-	-	0	0	1	(31)	10,608	2	
April	1	(7)	677	0	-	-	-	-	1	2,867.28	0.42	2	(7)	3,544	1	
May																
June																
July																
August																
September																
October																
November																
December																
YTD	2	(37)	11,285	2	-	-	-	-	3	5,075	1	5	(37)	16,360	3	

Table 5D, ESA Program - Pilot Plus and Pilot Deep																
Month	Gas & Electric				Gas Only				Electric Only				Total			
	# of Household Treated by Month	(Annual)			# of Household Treated by Month	(Annual)			# of Household Treated by Month	(Annual)			# of Household Treated by Month	(Annual)		
		Therm	kWh	kW		Therm	kWh	kW		Therm	kWh	kW		Therm	kWh	kW
January																
February																
March																
April																
May																
June																
July																
August																
September																
October																
November																
December																
YTD	-	-	-	-	-	-	-	-	-	-	-	-	-	-	0	

YTD Total Energy Impacts for all fuel types should equal YTD energy impacts that are reported every month Table 2B.
Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

**Energy Savings Assistance Program Table 6 - Expenditures for Pilots and Studies
San Diego Gas & Electric
April 2022**

	Authorized 2021-26 Funding			Current Month Expenses			Year to Date Expenses			Cycle to Date Expenses			% of Budget Expended		
	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total
Pilots															
	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -				0%	0%	0%
Total Pilots	\$ -	\$ -	\$ -			\$ -			\$ -				0%	0%	0%
Studies															
Joint IOU - 2022 Low Income Needs Assessment (LINA) Study	\$ -	\$ -	\$ 37,500	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -				0%	0%	0%
Joint IOU - 2025 Low Income Needs Assessment (LINA) Study	\$ -	\$ -	\$ 37,500	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -				0%	0%	0%
Joint IOU - 2028 Low Income Needs Assessment (LINA) Study	\$ -	\$ -	\$ 37,500	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -				0%	0%	0%
Joint IOU - Statewide CARE-ESA Categorical Study	\$ -	\$ -	\$ 11,250	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -				0%	0%	0%
Load Impact Evaluation Study	\$ -	\$ -	\$ 225,000	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -				0%	0%	0%
Equity Criteria and Non Energy Benefits Evaluation (NEB's)	\$ -	\$ -	\$ 75,000	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -				0%	0%	0%
Rapid Feedback Research and Analysis	\$ -	\$ -	\$ 300,000	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -				0%	0%	0%
Joint IOU - Multifamily CAM Process Evaluation	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -				0%	0%	0%
Joint IOU - Process Evaluation Studies (1-4 Studies)	\$ -	\$ -	\$ 75,000												
Total Studies	\$ -	\$ -	\$ 798,750	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -				0%	0%	0%

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

Energy Savings Assistance Program Table - 7 Customer Segments/Needs State by Demographic, Financial, Location, and Health Conditions

**San Diego Gas & Electric
April 2022**

ESA Main (SF, MH, MF in-unit)

Customer Segments	# of Households Eligible	# of Households Treated	Enrollment Rate = (C/B)	# of Households Contacted	Rate of Uptake = (C/E)	Avg. Energy Savings (kWh) Per Treated Households	Avg. Energy Savings (kW) Per Treated Households	Avg. Peak Demand Savings (kWh) Per Treated Household	Avg. Peak Demand Savings (kW) Per Treated Household	Avg. Energy Savings (Therms) Per Treated Households	Avg. Cost Per Treated Households
Demographic											
Housing Type			0%		0%						
SF			0%		0%						
MH			0%		0%						
MF In-Unit			0%		0%						
Rent vs. Own			0%		0%						
Own			0%		0%						
Rent			0%		0%						
Previous vs. New Participant			0%		0%						
Seniors			0%		0%						
Veterans			0%		0%						
Hard-to-Reach			0%		0%						
Vulnerable			0%		0%						
Location											
DAC			0%		0%						
Rural			0%		0%						
Tribal			0%		0%						
PSPS Zone			0%		0%						
Wildfire Zone			0%		0%						
Climate Zone 7 (example)			0%		0%						
Climate Zone 10 (example)			0%		0%						
Climate Zone 14 (example)			0%		0%						
Climate Zone 15 (example)			0%		0%						
CARB Communities			0%		0%						
Financial											
CARE			0%		0%						
Disconnected			0%		0%						
Arrearages			0%		0%						
High Usage			0%		0%						
High Energy Burden			0%		0%						
SEVI			0%		0%						
Affordability Ratio			0%		0%						
Health Condition											
Medical Baseline			0%		0%						
Respiratory			0%		0%						
Disabled			0%		0%						

Pilot Plus and Pilot Deep

Customer Segments	# of Households Eligible	# of Households Treated	Enrollment Rate = (C/B)	# of Households Contacted	Enrollment Rate = (C/E)	Avg. Energy Savings (kWh) Per Treated Households	Avg. Energy Savings (kW) Per Treated Households	Avg. Peak Demand Savings (kWh) Per Treated Household	Avg. Peak Demand Savings (kW) Per Treated Household	Avg. Energy Savings (Therms) Per Treated Households	Avg. Cost Per Treated Households
Demographic											
Housing Type			0%		0%						
SF			0%		0%						
MH			0%		0%						
MF In-Unit			0%		0%						
Rent vs. Own			0%		0%						
Own			0%		0%						
Rent			0%		0%						
Previous vs. New Participant			0%		0%						
Seniors			0%		0%						
Veterans			0%		0%						
Hard-to-Reach			0%		0%						
Vulnerable			0%		0%						
Location											
DAC			0%		0%						
Rural			0%		0%						
Tribal			0%		0%						
PSPS Zone			0%		0%						
Wildfire Zone			0%		0%						
Climate Zone 7 (example)			0%		0%						
Climate Zone 10 (example)			0%		0%						
Climate Zone 14 (example)			0%		0%						
Climate Zone 15 (example)			0%		0%						
CARB Communities			0%		0%						
Financial											
CARE			0%		0%						
Disconnected			0%		0%						
Arrearages			0%		0%						
High Usage			0%		0%						
High Energy Burden			0%		0%						
SEVI			0%		0%						
Affordability Ratio			0%		0%						
Health Condition											
Medical Baseline			0%		0%						
Respiratory			0%		0%						
Disabled			0%		0%						

Note: No data available at this time.

Energy Savings Assistance Program Table - 8 Clean Energy Referral, Leveraging, and Coordination
San Diego Gas & Electric
April 2022

Partner	Brief Description of Effort	# of Referral	# of Leveraging	# of Coordination Efforts	# of Leads	# of Enrollments
LHEAP	LHEAP agencies in SDG&E service territory leverage LHEAP payment leads to provide ESA Program services to customers.			N/A		
CSD						
SASH						
SDCWA						
CARE/Medical Baseline						
CARE High Usage	Leads generated through CARE HEU income verifications completed			N/A		0
Energy Solutions Partner Network	SDG&E works closely with a network of approximately 200 community-based organizations (CBOs) to connect customers with Customer Assistance programs.	N/A*	33	134**	0	0
CARE Capitation Agencies	SDG&E partners with 17 social service agencies to help enroll its hardest-to-reach customers in Customer Assistance programs.	N/A*	1	6**	175	3

Note to IOUs:
Leveraging activities would include when programs share resources to jointly support program delivery or administration.
While coordination refers more generally to program communication, collaboration, and alignment of activities to support individual program delivery.

*SDG&E considers referrals and leads the same, therefore, this data is captured under column "I"
**SDG&E does not track these ESA efforts individually, but as a whole "Customer Assistance" effort.

Energy Savings Assistance Program Table - 9 Tribal Outreach

**San Diego Gas & Electric
April 2022**

OUTREACH STATUS	Quantity (Includes CARE, FERA, and ESA)***	List of Participating Tribes
Tribes completed ESA Meet & Confer	9	Barona, Jamul Indian Village, Pauma Band, Rincon, Ewiiapaayap, Sycuan Band of Kumeyaay Nation, Viejas Band of Kumeyaay Indians, La Posta, Mesa Grande
Tribes requested outreach materials or applications	4	Pauma Band, La Posta, Mesa Grande, Santa Ysabel
Tribes who have not accepted offer to Meet and Confer	9	San Pasqual, Campo Kumeyaay Nation, Inaja & Cosmit, La Jolla, Pala Band, Santa Ysabel, Manzanita, Los Coyotes
Non-Federally Recognized Tribes who participated in Meet & Confer	N/A	N/A
Tribes and Housing Authority sites involved in Focused Project/ESA	N/A	N/A
Partnership offer on Tribal Lands	N/A	N/A
Housing Authority and Tribal Temporary Assistance for Needy Families (TANF) office who received outreach (this includes email, U.S. mail, and/or phone calls)	2	Southern California American Indian Resource Center (SCAIR); Southern California Tribal Chairmen's Association (SCTCA)
Housing Authority and TANF offices who participated in Meet and Confer	N/A	N/A

*SDG&E has invited all 17 tribes to meet and confer and will continue to engage throughout 2022.
 **SDG&E provides TANF related messaging through periodic presentations to SCAIR and SCTCA
 ***Numbers are a rolling count of Tribal Outreach efforts

**CARE Table 1 - CARE Program Expenses
San Diego Gas & Electric
April 2022**

CARE Program:	Authorized Budget [1]			Current Month Expenses			Year to Date Expenses			% of Budget Spent YTD		
	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total
Outreach	\$ 2,848,906	\$ 388,487	\$ 3,237,393	\$ 143,432	\$ 17,735	\$ 161,167	\$ 583,315	\$ 73,210	\$ 656,525	20%	19%	20%
Processing / Certification Re-certification	\$ 517,082	\$ 70,511	\$ 587,593	\$ 104,676	\$ 12,943	\$ 117,618	\$ 425,257	\$ 53,335	\$ 478,592	82%	76%	81%
Post Enrollment Verification	\$ 401,678	\$ 54,774	\$ 456,452	\$ 5,288	\$ 654	\$ 5,942	\$ 20,867	\$ 2,613	\$ 23,480	5%	5%	5%
IT Programming	\$ 950,400	\$ 129,600	\$ 1,080,000	\$ 31,723	\$ 3,922	\$ 35,645	\$ 102,118	\$ 12,725	\$ 114,843	11%	10%	11%
Pilots	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	0%	0%	0%
CHANGES Program	\$ 233,200	\$ 31,800	\$ 265,000	\$ 13,417	\$ 1,659	\$ 15,076	\$ 61,770	\$ 7,845	\$ 69,615	26%	25%	26%
Studies	\$ 94,793	\$ 12,926	\$ 107,719	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	0%	0%	0%
Regulatory Compliance	\$ 271,920	\$ 37,080	\$ 309,000	\$ 9,834	\$ 1,216	\$ 11,050	\$ 51,728	\$ 6,541	\$ 58,269	19%	18%	19%
General Administration	\$ 554,400	\$ 75,600	\$ 630,000	\$ 32,772	\$ 4,052	\$ 36,824	\$ 153,599	\$ 19,386	\$ 172,985	28%	26%	27%
CPUC Energy Division [2]	\$ 59,741	\$ 8,147	\$ 67,888	\$ (7,055)	\$ (872)	\$ (7,927)	\$ 7,158	\$ 885	\$ 8,044	12%	11%	12%
SUBTOTAL MANAGEMENT COSTS	\$ 5,932,120	\$ 808,925	\$ 6,741,045	\$ 334,087	\$ 41,309	\$ 375,396	\$ 1,405,813	\$ 176,540	\$ 1,582,353	24%	22%	23%
CARE Rate Discount [3]	\$ 139,598,682	\$ 25,613,072	\$ 165,211,754	\$ 10,783,900	\$ 1,356,541	\$ 12,140,440	\$ 54,845,348	\$ 9,165,550	\$ 64,010,898	39%	36%	39%
TOTAL PROGRAM COSTS & CUSTOMER DISCOUNTS	\$ 145,530,802	\$ 26,421,997	\$ 171,952,799	\$ 11,117,987	\$ 1,397,849	\$ 12,515,836	\$ 56,251,161	\$ 9,342,091	\$ 65,593,251	39%	35%	38%
Other CARE Rate Benefits												
- Wildfire Non-Bypassable Charge Exemption [4]				\$ 651,633		\$ 651,633	\$ 2,888,552		\$ 2,888,552			
- CARE Surcharge Exemption				\$ 1,054,484	\$ 243,013	\$ 1,297,497	\$ 4,751,144	\$ 1,344,124	\$ 6,095,268			
- California Solar Initiative Exemption				\$ -		\$ -	\$ -		\$ -			
- kWh Surcharge Exemption				\$ 99,646		\$ 99,646	\$ 345,769		\$ 345,769			
- Vehicle Grid Integration Exemption				\$ 67,635		\$ 67,635	\$ 305,290		\$ 305,290			
Total Other CARE Rate Benefits				\$ 1,873,398	\$ 243,013	\$ 2,116,411	\$ 8,290,756	\$ 1,344,124	\$ 9,634,880			
Indirect Costs				\$ 73,858	\$ 9,129	\$ 82,987	\$ 333,044	\$ 41,990	\$ 375,034			

1. Budget authorized in D.21.06.015, Attachment 1 Table 2.
2. Negative amount due to over accrual in March that reversed in April.
3. CARE Rate Discount amounts reflected in Advice Letters 3849-E and 3027-G-A, effective January 1st, 2022.
4. SDG&E Advice Letter 3619-E authorizes Wildfire Non-Bypassable Charge Exemption, effective October 1, 2020.

NOTE: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

**CARE Table 2 - Enrollment, Recertification, Attrition, & Penetration
San Diego Gas & Electric
April 2022**

	New Enrollment				Self-Certification (Income or Categorical)				Total New Enrollment (E+J)	Recertification ⁷				Attrition (Drop Offs) ^{7, 8}				Enrollment		Total CARE Participants	Estimated CARE Eligible	Enrollment ⁵ Rate % (W/X)	Total Residential Accounts ⁶	Gas Only	Electric Only		
	Automatic Enrollment				Online	Paper	Phone	Capitation		Combined (F+G+H+I)	Scheduled	Non-Scheduled (Duplicates)	Automatic	Total Recertification (L+M+N)	No Response ⁴	Failed PEV	Failed Recertification	Other	Total Attrition (P+Q+R+S)							Gross (K+O)	Net Adjusted (K-T)
	Inter-Utility ¹	Intra-Utility ²	Leveraging ³	Combined (B+C+D)																							
January	-	13	-	13	6,424	1,775	502	207	8,908	8,921	2,338	4,058	397	6,793	3,236	1	149	1,066	4,452	15,714	4,469	325,142	289,316	112%	1,385,809	-	135,963
February	-	2	-	2	6,744	589	742	206	8,281	8,283	2,379	3,936	121	6,436	3,378	-	103	2,743	6,224	14,719	2,059	327,201	289,316	113%	1,386,718	-	136,442
March	-	1	-	1	6,618	614	641	190	8,063	8,064	1,236	3,561	4	4,801	4,354	1	34	2,946	7,335	12,865	729	327,930	289,316	113%	1,387,507	-	136,451
April	-	30	-	30	4,337	479	257	173	5,246	5,276	171	3,080	5	3,256	356	-	2	(13,345)	(12,987)	8,532	18,263	346,193	289,316	120%	1,387,899	-	143,115
May																							289,316				
June																							289,316				
July																							289,316				
August																							289,316				
September																							289,316				
October																							289,316				
November																							289,316				
December																							289,316				
YTD Total	-	46	-	46	24,123	3,457	2,142	776	30,498	30,544	6,124	14,635	527	21,286	11,324	2	288	(6,590)	5,024	51,830	25,520	346,193	289,316	120%	1,387,899	-	143,115

¹ Enrollments via data sharing between the IOUs.

² Enrollments via data sharing between departments and/or programs within the utility.

³ Enrollments via data sharing with programs outside the IOU that serve low-income customers.

⁴ No response includes no response to both Recertification and Verification.

⁵ Penetration Rate and Enrollment Rate are the same value.

⁶ Data represents total residential electric customers.

⁷ SDG&E continues to analyze its data for changes to customer totals due to a processing backlog and potential data discrepancies currently under review.

⁸ In April 2022, SDG&E reinstated approximately 20,000 customers onto the CARE and FERA programs who had been impacted by the issues articulated SDG&E's March 17, 2022 "Request for an Extension of Deadlines to Comply with California Alternative Rates for Energy, Family Electric Rate Assistance, and Medical Baseline Recertification Requirements.

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

CARE Table 3A - Post-Enrollment Verification Results (Model)
San Diego Gas & Electric
April 2022

Month	Total CARE Households Enrolled	Households Requested to Verify	% of CARE Enrolled Requested to Verify Total	CARE Households De-enrolled (Due to no response)	CARE Households De-enrolled (Verified as Ineligible)	Total Households De-enrolled	% De-enrolled through Post Enrollment Verification	% of Total CARE Households De-enrolled
January	325,142	7	0.0%	2	-	2	0.0%	0.0%
February	327,201	12	0.0%	1	-	1	0.0%	0.0%
March	327,930	5	0.0%	-	-	-	0.0%	0.0%
April	346,193	4	0.0%	-	-	-	0.0%	0.0%
May								
June								
July								
August								
September								
October								
November								
December								
YTD Total	346,193	28	0.0%	3	-	3	10.7%	0.0%

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

CARE Table 3B Post-Enrollment Verification Results (Electric only High Usage)
San Diego Gas & Electric
April 2022

Month	Total CARE Households Enrolled	Households Requested to Verify	% of CARE Enrolled Requested to Verify Total	CARE Households De-enrolled (Due to no response)	CARE Households De-enrolled (Verified as Ineligible)	Total Households De-enrolled	% De-enrolled through Post Enrollment Verification	% of Total CARE Households De-enrolled
January	325,142	1,959	0.6%	1,734	15	1,749	89.3%	0.5%
February	327,201	384	0.1%	258	5	263	68.5%	0.1%
March	327,930	384	0.1%	57	2	59	15.4%	0.0%
April	346,193	224	0.1%	-	1	1	0.4%	0.0%
May								
June								
July								
August								
September								
October								
November								
December								
YTD Total	346,193	2,951	0.9%	2,049	23	2,072	70.2%	0.6%

1 SDG&E continues to analyze its data for changes to customer totals due to a processing backlog and potential data discrepancies currently under review.

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

**CARE Table 4 - Enrollment by County
San Diego Gas & Electric
April 2022**

County	Estimated Eligible Households ¹			Total Households Enrolled ²			Enrollment Rate ³		
	Urban	Rural	Total	Urban	Rural	Total	Urban	Rural	Total
Orange	16,607	0	16,607	14,789	0	14,789	89%	0%	89%
San Diego	266,215	6,494	272,709	323,967	7,437	331,404	122%	115%	122%
Total	282,822	6,494	289,316	338,756	7,437	346,193	120%	115%	120%

¹ As reflected in filing A.19-11-005, et al., Annual CARE Eligibility Estimates filed February 14, 2022. However, SDG&E noticed a rounding difference when calculating the Estimated Eligible Households by Urban and Rural breakdown, this resulted in a difference of (3) less Eligible Households.

² Total Households Enrolled includes submeter tenants.

³ Penetration Rate and Enrollment Rate are the same value.

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

**CARE Table 5 - Recertification Results
San Diego Gas & Electric
April 2022**

Month	Total CARE Households	Households Requested to Recertify	% of Households Total (C/B)	Households Recertified ¹	Households De-enrolled ²	Recertification Rate % (E/C)	% of Total Households De-enrolled (F/B)
January	325,142	5,507	1.7%	2,111	182	3.3%	0.1%
February	327,201	2,666	0.8%	1,159	94	3.5%	0.0%
March	327,930	124	0.0%	1	5	4.0%	0.0%
April	346,193	152	0.0%	3	0	0.0%	0.0%
May							
June							
July							
August							
September							
October							
November							
December							
YTD	346,193	8,449	2.4%	3,274	281	38.8%	0.1%

¹ SDG&E continues to analyze its data for changes to customer totals due to a processing backlog and potential data discrepancies currently under review.

²Includes customers who did not respond or who requested to be de-enrolled.

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

CARE Table 6 - Capitation Contractors¹
SDG&E
April 2022

Contractor	Contractor Type (Check one or more if applicable)				Total Enrollments	
	Private	CBO	WMDVBE	LIHEAP	Current Month	Year-to-Date
211 SAN DIEGO		X			122	684
ALPHA MINI MART	X				7	13
AMERICAN RED CROSS WIC OFFICES		X	X		1	1
CHULA VISTA COMMUNITY COLLABORATIVE		X			1	1
COMMUNITY RESOURCE CENTER		X				
HEARTS AND HANDS WORKING TOGETHER		X				
HOME START		X				
HORN OF AFRICA		X				
INTERFAITH COMMUNITY SERVICES		X				
LA MAESTRA FAMILY CLINIC		X			6	9
MAAC PROJECT		X		X		1
NEIGHBORHOOD HEALTH CARE		X			1	3
NORTH COUNTY HEALTH SERVICES	X					
SAN DIEGO STATE UNIVERSITY WIC OFFICES		X				
SAN YSIDRO HEALTH CENTERS		X				1
SCRIPPS HEALTH WIC		X			1	1
VISTA COMMUNITY CLINIC		X			-	4
Total Enrollments					139	718

¹ All capitation contractors with current contracts are listed regardless of whether they have signed up customers or submitted invoices this year.

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

**CARE Program Table 7 - Expenditures for Pilots and Studies
San Diego Gas & Electric
April 2022**

2021	Authorized 2021-2026 Budget			Current Month Expenses			Year to Date Expenses			Cycle to Date Expenses		
	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total
Pilots												
CARE Outbound Calling Pilot			\$ 80,000	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -			\$ -
Studies												
Joint IOU - 2022 Low Income Needs Assessment (LINA) Study			\$ 37,500	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -			\$ -
Joint IOU - 2025 Low Income Needs Assessment (LINA) Study			\$ 37,500	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -			\$ -
Joint IOU - 2028 Low Income Needs Assessment (LINA) Study			\$ 37,500	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -			\$ -
Joint IOU - Statewide CARE-ESA Categorical Study			\$ 11,250	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -			\$ -
Total	\$ -	\$ -	\$ 203,750	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -			\$ -

NOTE: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

CARE Table 8
CARE and Disadvantage Communities Enrollment Rate for Zip Codes
San Diego Gas & Electric
April 2022

Total CARE Households Enrolled				
Month	CARE Enrollment Rate for Zip Codes that have 10% or more disconnections	CARE Enrollment Rate for Zip Codes in High Poverty (Income Less than 100% FPG)	CARE Enrollment Rate for Zip Codes in High Poverty (with 70% or Less CARE Penetration)	CARE Enrollment Rate for DAC (Zip/Census Tract) Codes in High Poverty (with 70% or Less CARE Enrollment Rate)
January				
February				
March				
April				
May				
June				
July				
August				
September				
October				
November				
December				
YTD				

Note:

Data is not available at this time.

Penetration Rate and Enrollment Rate are the same value.

DACs are defined at the census tract level. Corresponding zip codes are provided for the purpose of this table; however, the entire zip code listed may not be considered a DAC.

Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

CARE Table 8A
CARE Top 10 Lowest Enrollment Rates in High Disconnection, High Poverty, and DAC Communities by Zip Code
San Diego Gas & Electric
April 2022

ZIP	Top 10 Lowest CARE Enrollment Rate for Zip Codes that have 10% or more Disconnections
ZIP00001	
ZIP00002	
ZIP00003	
ZIP00004	
ZIP00005	
ZIP00006	
ZIP00007	
ZIP00008	
ZIP00009	
ZIP00010	

ZIP	Top 10 Lowest CARE Enrollment Rate for Zip Codes in High Poverty (Income Less than 100% FPG)
ZIP00001	
ZIP00002	
ZIP00003	
ZIP00004	
ZIP00005	
ZIP00006	
ZIP00007	
ZIP00008	
ZIP00009	
ZIP00010	

ZIP	Top 10 Lowest CARE Enrollment Rate for Zip Codes in DAC
ZIP00001	
ZIP00002	
ZIP00003	
ZIP00004	
ZIP00005	
ZIP00006	
ZIP00007	
ZIP00008	
ZIP00009	
ZIP00010	

Note:

Data is not available at this time.

Some zip codes rolled up to the nearest zip code for privacy reasons due to the number of people residing in that zip code.

Data not available at this time.

DACs are defined at the census tract level. Corresponding zip codes are provided for the purpose of this table; however, the entire zip code listed may not be considered a DAC.

**FERA Table 1 - FERA Program Expenses
San Diego Gas & Electric
April 2022**

	Authorized Budget [1]	Current Month Expenses	Year to Date Expenses	% of Budget Spent YTD
FERA Program:	Electric	Electric	Electric	Electric
Outreach	\$ 361,080	\$ 7,163	\$ 53,343	15%
Processing / Certification Re-certification	\$ 12,874	\$ 9,892	\$ 8,126	63%
Post Enrollment Verification	\$ 923	\$ 605	\$ 1,008	109%
IT Programming	\$ 151,500	\$ 758	\$ 860	1%
Pilot(s)	\$ -	\$ -	\$ -	0%
Studies	\$ 50,000	\$ -	\$ -	0%
Regulatory Compliance	\$ 44,660	\$ 3,900	\$ 17,215	39%
General Administration	\$ 71,930	\$ 3,635	\$ 13,886	19%
CPUC Energy Division [2]	\$ 10,183	\$ (1,585)	\$ 1,609	16%
SUBTOTAL MANAGEMENT COSTS	\$ 703,150	\$ 24,367	\$ 96,047	14%
FERA Rate Discount [3]	\$ 3,711,343	\$ 265,793	\$ 1,270,557	34%
TOTAL PROGRAM COSTS & CUSTOMER DISCOUNTS	\$ 4,414,493	\$ 290,160	\$ 1,366,604	31%
Indirect Costs		\$ 10,501	\$ 24,190	

1. Budget approved in D.21-06-015, Attachment 1, Table 4.
2. Negative amount due to over accrual in March that reversed in April.
3. FERA Discount amount reflected in Advice Letter 3849-E, effective January 1st, 2022.

*NOTE: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

FERA Table 2 - Enrollment, Recertification, Attrition, & Penetration
San Diego Gas & Electric
April 2022

	New Enrollment									Recertification ⁵				Attrition (Drop Offs) ^{6, 7}				Enrollment		Total FERA Participants	Estimated FERA Eligible	Enrollment ⁵ Rate % (W/X)		
	Automatic Enrollment			Self-Certification (Income or Categorical)						Total New Enrollment (E+J)	Scheduled	Non-Scheduled (Duplicates)	Automatic	Total Recertification (L+M+N)	No Response ⁴	Failed PEV	Failed Recertification	Other	Total Attrition (P+Q+R+S)				Gross (K+O)	Net Adjusted (K-T)
	Inter-Utility ¹	Intra-Utility ²	Leveraging ³	Combined (B+C+D)	Online	Paper	Phone	Capitation	Combined (F+G+H+I)															
January	-	-	-	-	174	41	15	5	235	235	6	40	-	46	208	-	53	(170)	91	281	144	11,627	43,709	27%
February	-	-	-	-	245	14	28	5	292	292	4	47	-	51	174	-	36	238	448	343	(156)	11,471	43,709	26%
March	-	-	-	-	256	7	27	-	290	290	2	44	-	46	64	-	16	201	281	336	9	11,480	43,709	26%
April	-	-	-	-	161	19	7	3	190	190	-	32	-	32	4	-	16	(732)	(712)	222	902	12,382	43,709	28%
May																								
June																								
July																								
August																								
September																								
October																								
November																								
December																								
YTD Total	-	-	-	-	836	81	77	13	1,007	1,007	12	163	-	175	450	-	121	(463)	108	1,182	899	12,382	43,709	28%

¹ Enrollments via data sharing between the IOUs.

² Enrollments via data sharing between departments and/or programs within the utility.

³ Enrollments via data sharing with programs outside the IOU that serve low-income customers.

⁴ No response includes no response to both Recertification and Verification.

⁵ Penetration Rate and Enrollment Rate are the same value.

⁶ SDG&E continues to analyze its data for changes to customer totals due to a processing backlog and potential data discrepancies currently under review.

⁷ In April 2022, SDG&E reinstated approximately 20,000 customers onto the CARE and FERA programs who had been impacted by the issues articulated SDG&E's March 17, 2022 "Request for an Extension of Deadlines to Comply with California Alternative Rates for Energy, Family Electric Rate Assistance, and Medical Baseline Recertification Requirements" to Rachel Peterson, CPUC Executive Director, which was subsequently approved on May 13, 2022.

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

FERA Table 3A - Post-Enrollment Verification Results (Model)
San Diego Gas & Electric
April 2022

Month	Total FERA Households Enrolled	Households Requested to Verify	% of FERA Enrolled Requested to Verify Total	FERA Households De-enrolled (Due to no response)	FERA Households De-enrolled (Verified as Ineligible)	Total Households De-enrolled	% De-enrolled through Post Enrollment Verification	% of Total FERA Households De-enrolled
January	11,627	-	0.0%	-	-	-	0.0%	0.0%
February	11,471	1	0.0%	-	-	-	0.0%	0.0%
March	11,480	-	0.0%	-	-	-	0.0%	0.0%
April	12,382	-	0.0%	-	-	-	0.0%	0.0%
May								
June								
July								
August								
September								
October								
November								
December								
YTD Total	12,382	1	0.0%	-	-	-	0.0%	0.0%

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

FERA Table 3B Post-Enrollment Verification Results (Electric only High Usage) ¹
San Diego Gas & Electric
April 2022

Month	Total FERA Households Enrolled	Households Requested to Verify	% of FERA Enrolled Requested to Verify Total	FERA Households De-enrolled (Due to no response)	FERA Households De-enrolled (Verified as Ineligible)	Total Households De-enrolled	% De-enrolled through Post Enrollment Verification	% of Total FERA Households De-enrolled
January	11,627	-	0.0%	-	-	-	0.0%	0.0%
February	11,471	-	0.0%	-	-	-	0.0%	0.0%
March	11,480	-	0.0%	-	-	-	0.0%	0.0%
April	12,382	-	0.0%	-	-	-	0.0%	0.0%
May								
June								
July								
August								
September								
October								
November								
December								
YTD Total	12,382	-	0.0%	-	-	-	0.0%	0.0%

¹ SDG&E continues to analyze its data for changes to customer totals due to a processing backlog and potential data discrepancies currently under review.

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

**FERA Table 4 - Enrollment by County
San Diego Gas & Electric
April 2022**

County	Estimated Eligible Households			Total Households Enrolled ¹			Enrollment Rate ²		
	Urban	Rural	Total	Urban	Rural ³	Total	Urban	Rural	Total
Orange	2,102	0	2,102	453	0	453	22%	0%	22%
San Diego	40,415	1,192	41,607	11,635	294	11,929	29%	25%	29%
Total	42,517	1,192	43,709	12,088	294	12,382	28%	25%	28%

¹ Total Households Enrolled includes submeter tenants.

² Penetration Rate and Enrollment Rate are the same value.

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

FERA Table 5 - Recertification Results ¹
San Diego Gas & Electric
April 2022

Month	Total FERA Households	Households Requested to Recertify	% of Households Total (C/B)	Households Recertified	Households De-enrolled	Recertification Rate % (E/C)	% of Total Households De-enrolled (F/B)
January	11,627	141	1.2%	0	38	27%	0.31%
February	11,471	81	0.7%	1	9	11.1%	0.1%
March	11,480	26	0.2%	-	1	3.8%	0.0%
April	12,382	57	0.5%	-	-	0.0%	0.0%
May							
June							
July							
August							
September							
October							
November							
December							
YTD	12,382	305	2.5%	1	48	0.3%	0.39%

¹ SDG&E continues to analyze its data for changes to customer totals due to a processing backlog and potential data discrepancies currently under review.

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

FERA Table 6 - Capitation Contractors¹
San Diego Gas & Electric
April 2022

Contractor	Contractor Type (Check one or more if applicable)				Total Enrollments	
	Private	CBO	WMDVBE	LIHEAP	Current Month	Year-to-Date
211 SAN DIEGO		X			1	11
ALPHA MINI MART	X				-	-
AMERICAN RED CROSS WIC OFFICES		X	X		-	-
CHULA VISTA COMMUNITY COLLABORATIVE		X			-	-
COMMUNITY RESOURCE CENTER		X			-	-
HEARTS AND HANDS WORKING TOGETHER		X			-	-
HOME START		X			-	-
HORN OF AFRICA		X			-	-
INTERFAITH COMMUNITY SERVICES		X			-	-
LA MAESTRA FAMILY CLINIC		X			-	-
MAAC PROJECT		X		X	-	-
NEIGHBORHOOD HEALTH CARE		X			-	-
NORTH COUNTY HEALTH SERVICES	X				-	-
SAN DIEGO STATE UNIVERSITY WIC OFFICES		X			-	-
SAN YSIDRO HEALTH CENTERS		X			-	-
SCRIPPS HEALTH WIC		X			-	-
VISTA COMMUNITY CLINIC		X			-	-
Total Enrollments					1	11

¹ All capitation contractors with current contracts are listed regardless of whether they have signed up customers or submitted invoices this year.

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.