

**BEFORE THE PUBLIC UTILITIES COMMISSION OF THE  
STATE OF CALIFORNIA**

Application of Pacific Gas and Electric  
Company for Approval of Energy Savings  
Assistance and California Alternate Rates  
for Energy Programs and Budgets for  
2021-2026 Program Years. (U39M).

Application 19-11-003

And Related Matters.

Application 19-11-004

Application 19-11-005

Application 19-11-006

Application 19-11-007

**MONTHLY REPORT OF SOUTHERN CALIFORNIA EDISON COMPANY (U 338-E)  
ON LOW INCOME ASSISTANCE PROGRAMS FOR APRIL 2022**

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**Dated: May 23, 2022**

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**MONTHLY REPORT OF SOUTHERN CALIFORNIA EDISON COMPANY (U 338-E)  
ON LOW INCOME ASSISTANCE PROGRAMS FOR APRIL 2022**

Pursuant to Decision (D.) 21-06-015, Southern California Edison Company (SCE) hereby submits the attached monthly status report on its Family Electric Rate Assistance (FERA) Program, Energy Savings Assistance (ESA) and California Alternate Rate for Energy (CARE) program efforts. This report represents year-to-date ESA and CARE program results and expenditures through April 2022, and includes SCE’s report on intensified ESA activity in the Aliso Canyon impacted area pursuant to D.16-04-040.

Respectfully submitted,

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**Attachment**

**FERA, ESA and CARE Program Report**



**Southern California Edison Company**  
**Energy Savings Assistance (ESA) Program,**  
**California Alternate Rates for Energy (CARE)**  
**Program,**  
**and**  
**Family Electric Rate Assistance (FERA) Program**  
**May 23, 2022**

## TABLE OF CONTENTS

<b>1.</b>	<b>ESA PROGRAM EXECUTIVE SUMMARY .....</b>	<b>1</b>
	1.1. <i>ESA Program Overview .....</i>	<i>1</i>
	1.2. <i>ESA Program Customer Outreach and Enrollment Update .....</i>	<i>5</i>
	1.3. <i>Workforce Education &amp; Training (WE&amp;T).....</i>	<i>14</i>
	1.4. <i>Studies and Pilots.....</i>	<i>15</i>
<b>2.</b>	<b>CARE EXECUTIVE SUMMARY .....</b>	<b>17</b>
	2.1. <i>CARE Program Summary .....</i>	<i>17</i>
	2.2. <i>Outreach .....</i>	<i>18</i>
	2.3. <i>CARE Recertification Complaints.....</i>	<i>23</i>
	2.4. <i>Miscellaneous .....</i>	<i>24</i>
	2.5. <i>Pilots and Studies.....</i>	<i>25</i>
<b>3.</b>	<b>FERA EXECUTIVE SUMMARY .....</b>	<b>27</b>
	3.1. <i>FERA Program Summary .....</i>	<i>27</i>
	3.2. <i>Outreach .....</i>	<i>28</i>
	3.3. <i>FERA Recertification Complaints.....</i>	<i>30</i>
	3.4. <i>Pilots and Studies.....</i>	<i>30</i>
<b>4.</b>	<b>APPENDIX A – ESA, CARE, and fera PROGRAM TABLES.....</b>	<b>31</b>

## ENERGY SAVINGS ASSISTANCE PROGRAM MONTHLY REPORT

This monthly report complies with the low-income reporting requirements established in Decisions (D.)16-11-022 and D.17-12-009, and with all reporting and program evaluation requirements established for the California Alternate Rates for Energy (CARE) and Energy Savings Assistance (ESA) Programs. For the 2022 program year, this report also complies with D.21-06-015 which authorized budgets and goals for program years 2021–2026 effective July 1, 2021.<sup>1</sup> Starting in 2022, the statewide electric investor-owned utilities (IOUs) are including monthly FERA updates regarding expenditures, penetration rates, and outreach in compliance with D.21-06-015.<sup>2</sup> It provides information on CARE and ESA Program accomplishments and expenditures in 2022 up to and including April 30, 2022.

### 1. ESA PROGRAM EXECUTIVE SUMMARY

#### 1.1. ESA Program Overview

The objective of SCE's Energy Savings Assistance (ESA) Program is to help income-qualified customers reduce their energy consumption and costs while increasing their health, comfort, and safety at no cost to them. Through the ESA Program, SCE offers several energy-efficient appliances to income-qualified customers, including energy-efficient refrigerators and air conditioners, and home-efficiency solutions like weatherization that can help customers save energy and money. The ESA Program is available to income-qualified customers living in single-family, multifamily, and mobile homes. These customers may be homeowners or renters. To be eligible for the program, customers must meet the program's income guidelines, which are established by the California Public Utilities Commission (CPUC) and updated annually. Specific measures are authorized according to criteria observed in each home for existing appliances and feasibility of installation.

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<sup>1</sup> D. 21-06-015 at 472, Ordering Paragraph (OP) 3, and at 490-491, OP 82.

<sup>2</sup> *Ibid.*

**1.1.1. Provide a summary of the ESA Program elements as approved in Decision (D.) 21-06-015.**

<b>ESA (SF, MH, MF In-Unit) Program Summary Expenses for 2022</b>			
	<b>2022 Authorized / Planning Assumptions<sup>3</sup></b>	<b>Actual to Date</b>	<b>%</b>
Budget	\$69,616,100	\$22,647,358	33%
Homes Treated	27,051	22,399	83%
kWh Saved	18,788,420	9,503,055	51%
kW Demand Reduced	7,147	1,447	20%
Therms Saved	194,965	N/A	N/A
GHG Emissions Reduced (Tons)	N/A	N/A	N/A

**Provide narrative summary of ESA Program for SF, MH, and MF in-unit:**

In 2022, SCE’s ESA Program will continue to serve single-family, mobile home and multifamily in-unit residential customers. Beginning in 2023, SCE’s ESA Core Program will only directly serve single-family and mobile homes, as the in-unit treatment will transition under the Southern Multi-Family Whole Building (MFWB) Program. The following table tracks the actual-to-date expenses for the ESA MF-CAM program compared to the annual budget assumption and the actual-to-date kWh saved.

<b>ESA MF CAM Program Summary Expenses for 2022</b>			
	<b>2022 Authorized / Planning Assumptions</b>	<b>Actual to Date</b>	<b>%</b>
Budget	\$1,800,000	\$731,252	41%
Properties Treated	N/A	17	N/A
kWh Saved	N/A	1,107,706	N/A
kW Demand Reduced	N/A	8.6	N/A
Therms Saved	N/A	N/A	N/A

<sup>3</sup> Footnotes 1 and 2 of Table 5 and 6 of Attachment 1 of (D.) 21-06-015 state: The approved “annual energy savings goals” for program years (PY) 2022 to 2026 are for the entire ESA Program portfolio, including ESA Core Program, Multifamily (MF) in-unit [2022]; Multifamily Common Area Measures (MF CAM) [2022], and Multifamily Whole Building (MFWB) [2023 to 2026], except for the ESA Pilot Plus / Pilot Deep. The “household treatment” targets for PY 2022 to 2026 are for the entire ESA Portfolio, including ESA Core Program, MF in-unit [2022], and MF CAM [2022], with the exceptions of the MFWB and ESA Pilot Plus / Pilot Deep.

**Provide narrative summary of ESA Program MF CAM:**

For 2022, SCE has been authorized to spend \$1,800,000 for MF CAM. SCE is currently working on 34 projects. The budget has been allocated for these projects, so SCE has moved to a reservation process for any new MF CAM projects. As projects are completed and if there is a budget remaining, SCE will approve new MF CAM projects to commence. SCE plans to continue running MF CAM until the Southern Multi Family Whole Building (MFWB) Program is open to participation in 2023.

See the following table for more information on SCE’s MF CAM activity:

Sign Date from 1/1/2019 to 4/30/2022

<b>Deed Restricted - In Progress</b>						
Whole Building			Common Area Only	In-Unit Only		
# Projects In Progress	# of Authorized Units		# Projects In Progress	# Projects In Progress	# of Authorized Units	
33	5268		1	8	712	
<b>Deed Restricted - Completed</b>						
Whole Building			Common Area Only	In-Unit Only		
# Projects Complete	# of Authorized Units	# of Units Served	# Projects Complete	# Projects Complete	# of Authorized Units	# of Units Served
30	2825	869	24	22	1723	463
<b>Market Rate - In Progress</b>						
Whole Building			Common Area Only	In-Unit Only		
# Projects In Progress	# of Authorized Units		# Projects In Progress	# Projects In Progress	# of Authorized Units	
0	0		0	2	84	
<b>Market Rate - Completed</b>						
Whole Building			Common Area Only	In-Unit Only		
# Projects Complete	# of Authorized Units	# of Units Served	# Projects Complete	# Projects Complete	# of Authorized Units	# of Units Served
0	0	0	0	31	1668	566



<b>ESA Pilot Plus and Pilot Deep Summary Expenses for (Year)</b>			
	<b>2022 Authorized / Planning Assumptions</b>	<b>Actual to Date</b>	<b>%</b>
Budget	\$3,884,864	0	0%
Homes Treated	0	0	0%
kWh Saved	0	0	0%
kW Demand Reduced	0	0	0%
Therms Saved	N/A	N/A	N/A
GHG Emissions Reduced (Tons)	0	0	0%

**Provide narrative summary of ESA Program Pilot Plus and Pilot Deep:**

ESA Program Pilot Plus and Pilot Deep is a joint pilot program with SCE and the Southern California Gas Company (SoCalGas), where pre-selected customers may opt in to participate. Participants in this Pilot Plus/Deep will receive measures that may help them save 5% to 50% of their energy usage. Pilot Plus/Deep is only for single family homes. SCE and SoCalGas are currently conducting competitive solicitations to select a single third-party Program Implementer to deliver PP/PD gas and electric program services. SCE and SoCalGas released the RFP on February 1, 2022, held the bid conference on February 8, 2022 and proposals were due from bidders on March 9, 2022. SCE expects to issue a contract with the successful bidder in Q3 2022 with the Pilot expected to be open to participation in November 2022.

<b>ESA Building Electrification Pilots Summary Expenses for (Year, if applicable)</b>			
	<b>2022 Authorized / Planning Assumptions</b>	<b>Actual to Date</b>	<b>%</b>
Budget	\$4,068,483	\$797	0.02%
Homes Treated	0	0	0%
kWh Saved	0	0	0%
kW Demand Reduced	0	0	0%
Therms Saved	N/A	N/A	N/A
GHG Emissions Reduced (Tons)	0	0	0%

**Provide narrative summary of ESA Building Electrification Pilots (if applicable):**

ESA Building Electrification (BE) Pilot is for ESA Program customers who may be eligible for electrification measures. BE retrofits primarily consist of space and water heating to reduce the overall energy operating costs and GHG emissions of customers currently using natural gas or propane to support some of their energy needs. This BE Pilot is only for single-family homes located in disadvantaged communities (DACs). SCE is currently conducting competitive solicitations to select a single third-party Program Implementer to deliver the BE Pilot. SCE released the RFP on November 11, 2021, held the bid conference on December 8, 2021 and proposals were due from bidders on January 28, 2022. The Pilot is expected to be open to participation in Q4 2022.

The ESA Clean Energy Homes (CEH) Pilot will provide incentives to low-income housing developers to incorporate innovative low-carbon technologies and building practices in the designs of residential new construction buildings that will reduce energy bills for tenants. The pilot supports the state’s ambitious greenhouse (GHG) reduction goals and strives to bring environmental equity to vulnerable customers. The CEH pilot is currently conducting competitive solicitations to select a single third-party Program Implementer to administer the incentives. SCE released the RFP on December 20, 2021, held the bid conference on January 10, 2022 and proposals were due from bidders on February 15, 2022. The pilot is expected to be open to participation in Q4 2022.

**1.1.2 Program Measure Changes**

D.21-06-015 allows the utilities, in consultation with the statewide ESA Program Working Group, to update the measure mix through the ESA Program monthly report.<sup>4</sup> There are no measure changes that have taken place this month.

**1.2. ESA Program Customer Outreach and Enrollment Update**

SCE’s outreach efforts in conjunction with the ESA program contractors use numerous channels and innovative approaches to inform and enroll customers. The following section describes some of the methods SCE implements monthly to enroll customers and conduct outreach activities to inform customers about the ESA program.

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<sup>4</sup> D.21-06-015 at 486, OP 69.

**1.2.1. Provide a summary of the ESA Program outreach and enrollment strategies deployed this month.**

SCE's ESA Service Providers continue to enroll customers through tablet PCs (also known as paperless enrollment) during the assessment process, which results in streamlined and expedited enrollments. The tablet PC eliminates the need for paper copies, which ensures the protection of customer data and helps protect the environment.

Continuing through the COVID-19 pandemic, in April there were 430 Program Representatives for 23 Service Providers. These representatives used the paperless enrollment process to enroll 6,683 households.

**ESA Main (SF, MH, and MF In-Unit) Program Contractor Outreach**

SCE continued to partner with CBOs, FBOs, and private-sector service providers to assess homes and deliver ESA Program services in local communities for the ESA Main program. The ESA program suspended contractor outreach (canvassing) as a way to control leads and the program budget during this transition year. ESA contractors are continuing to enroll customers through various ways including SCE generated leads, SCE marketing initiatives and leveraging efforts.

SCE continues to offer a virtual ESA enrollment option for customers. Enrollment measures are delivered or dropped off through contactless delivery. ESA contractors also continue to adhere to state guidelines regarding COVID-19 safety protocols. In April, ESA contractors enrolled approximately 560 customers via the virtual enrollment option.

Specific ESA Programs marketing, education and outreach efforts are provided in *Section 1.2.2* below.

**ESA Program Multifamily Common Area Measure (MF CAM) Initiative**

Outreach activities have been suspended since SCE is moving to a reservation process for MF CAM.

**ESA Pilot Plus and Pilot Deep**

Competitive Solicitations currently in progress. No activities to report until program is open to participation in Q4 2022.

**ESA Building Electrification Pilots (if applicable)**

Competitive Solicitations currently in progress. No activities to report until Pilot is open to participation, tentatively in Q4 2022.

**Language Line**

SCE continues using Focus International to provide real-time language translations services. These services enable Enrollment and Outreach, Installation, and Inspections field personnel to overcome language barriers while completing their relative task(s). Various languages are available for translation including American Sign Language (ASL). The following table denotes the number of calls made in the languages used in translation.

Language	Calls
Vietnamese	8
Spanish	2
Mandarin	1
Korean	1

**Tribal Outreach**

In April 2022, SCE’s approved ESA Contractor continued HVAC installations at Chemehuevi. The ESA program expects to continue to serve these customers with refrigerator replacements and HVAC replacement installations in May. The ESA program attended both Morongo and Soboba’s Earth Day events in April. The ESA team provided program collateral and information to the event attendees. An ESA Contractor was also present at the event so that they could schedule potential ESA participants for upcoming appointments.



The following table shows a current list of the thirteen (13) tribes identified in SCE’s service territory and the status of our efforts:

Tribal Nations in SCE’s Territory: Outreach Status	Treated	Refused/ Ineligible	No longer served by SCE	In progress
Timbisha Shoshone	X			
Chemehuevi	X			
San Manual Band of Mission Indians		X		
Agua Caliente Band of Cahuilla Indians		X		
Twenty-Nine Palms Band of Mission Indians		X		
Pechanga			X	
Benton Paiute				X
Bishop Paiute				X
Bridgeport Indian Colony				X
CRIT		X		
Morongo				X
Soboba				X
Tule River				X

**1.2.2. Customer Assistance Marketing, Education and Outreach for the CARE/FERA and ESA Programs.**

Refer to *Section 2.2* for CARE/FERA Marketing, Education & Outreach.

**General Awareness Marketing**

**Online Advertising**

The ESA Program did not do any online advertising in the month of April.

**Social Media**

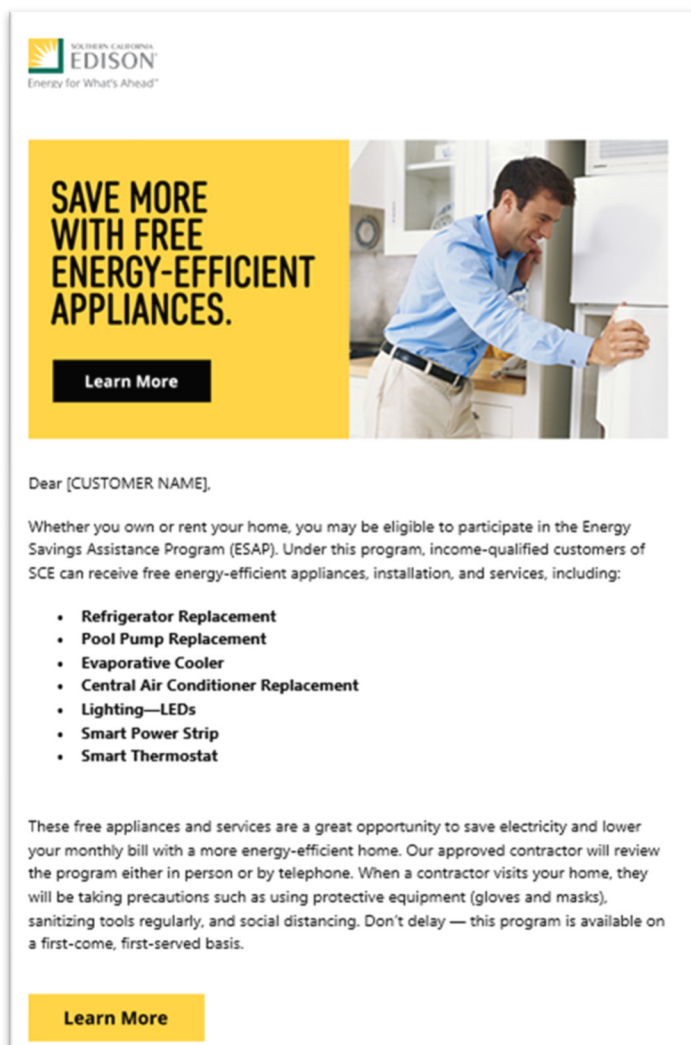
The ESA Program did not do any social media in the month of April.

**Direct Marketing**

Direct SCE marketing efforts for this reporting month included the following tactics:

- **Email** — During the month of April, approximately 30,400 emails were sent to customers having a “high probability” of being eligible for the ESA Program. These customers include newly enrolled and existing CARE and non-CARE customers who had not previously participated in the ESA Program, as well as high-usage customers with the deepest potential for energy savings.

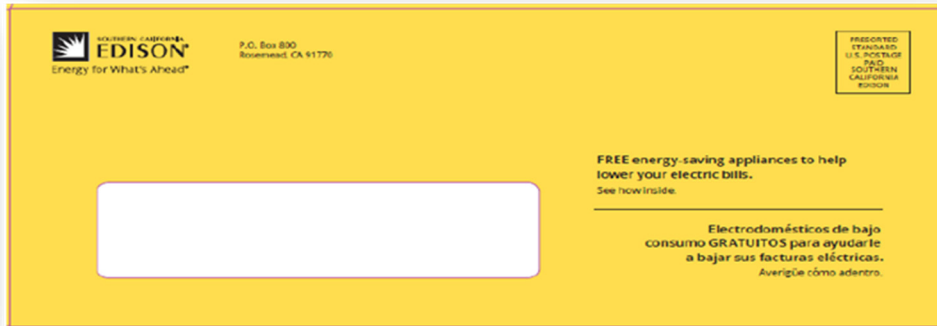
The email campaign's creative messaging for customer acquisition is shown in the illustration below.



- **Direct Mail** — In April, SCE sent approximately 67,500 direct mailers to new and existing CARE customers and non-CARE customers with a high probability of being eligible for the ESA Program. In 2022, ESA marketing campaigns are also targeting high energy usage customers, whose usage hit 300% of baseline at least once in the last Calendar Year.

The letters targeted customers who have not participated in the ESA program and included messaging about the ESA program's virtual option for enrollment. Each letter also provided customers with the name and phone number of their local SCE ESA program contractor, allowing contractors to directly receive information on interested customers and could lead to potential enrollments. This streamlined process creates efficiencies for both customer and contractor.

The campaign's messaging for customer acquisition is shown in the two illustrations shown below (the letters are double-sided English/Spanish).





«Date»

«Customer Name»  
«Mailing Address 1»  
«Mailing Address 2»  
«City, State Zip+4»  
«BARCODE»

Re: Service Account Number ending in «XXX» at «Service Account Address»

Dear «Customer Name»,

Did you know that with our Energy Savings Assistance program you may qualify to replace your older appliances that use lots of electricity with new energy-efficient models — for free? Whether you own or rent, the program covers all costs for purchasing and installing energy-efficient appliances and services that will help you save energy and money.

- Refrigerator Replacement
- Clothes Washer Replacement
- Pool Pump Replacement
- Lighting – LEDs and Torchieri
- Smart Power Strip
- Smart Thermostat
- Weatherization
- Freezer Replacement
- Evaporative Cooler
- Window or Wall AC Replacement
- Central AC Replacement

**How It works.**  
Our approved contractor will review the program and qualifying income guidelines either in person or by telephone, and will let you know the no-cost energy-saving home appliances and solutions available. When a contractor visits your home, they will be taking precautions such as using protective equipment (gloves and masks), sanitizing tools, and social distancing.

Don't miss this opportunity for free appliances that use less electricity and may help lower your bill. Call your local SCE-approved contractor below, or visit [sce.com/esap](http://sce.com/esap) for more information.

«Contractor Name»  
«1-800-999-9999»

**Funding is limited and available on a first-come, first-served basis.**  
This program is available to income-qualified customers absolutely free. So, don't delay. Call your local SCE-approved contractor today.

Sincerely,  
  
Valarie Hernandez, Principal Manager  
Segment & Retail Product Planning

**P.S. Say YES to free energy-saving appliances and enjoy the ongoing savings and comfort of an energy-efficient home. Funding is limited. Act now — call «1-800-999-9999».**

The Energy Savings Assistance Program is funded by California utility ratepayers and administered by Southern California Edison under the auspices of the California Public Utilities Commission. Program and services are available to customers who meet specific household income guidelines or who participate in certain Public Assistance Programs. Services may not be available in all areas. Certain restrictions, such as age, size, and condition of the system or appliance to be replaced, may apply. All replacement refrigerators meet ENERGY STAR® standards and are top-freezer models without extra features, such as ice makers. Services are offered on a first-come, first-served basis until funding is expended or the program is discontinued. A copayment may be required for some services. Program may be modified or terminated without prior notice.  
California consumers are not obligated to purchase any full fee service or other service not funded by this program.  
This program is available to both homeowners and renters who meet qualifications. Renters may be required to obtain the property owner's written permission before services are delivered.  
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Open the door to  
free energy-saving  
appliances and even  
lower electric bills!



**CALL YOUR LOCAL  
SCE-APPROVED  
CONTRACTOR TODAY!**

«Contractor Name»  
«1-800-999-9999»



- **SCE.com Website** — The ESA Program webpage ([www.sce.com/esap](http://www.sce.com/esap)) provides information on program eligibility and services. This messaging continues to direct customers to this page and allows them to apply for the ESA program directly online. In the month of April, SCE received about 775 ESA-related internet leads.

An illustration of the ESA webpage is shown below:



<b>Quick Services</b> ▲	<b>Energy Savings Assistance Program.</b>
<b>Your Home</b> —	<a href="#">Home</a> > <a href="#">Your Home</a> > <a href="#">Help Paying Your Bill</a> > <b>Energy Savings Assistance Program</b>
<b>Demand Response</b>	
<b>Rebates, Incentives &amp; Saving Tips</b> ▲	
<b>Help Paying Your Bill</b> —	
<b>CARE/FERA Discounted Rates</b>	
<b>One-Time Bill Assistance</b>	
<b>Energy Savings Assistance Program</b>	
<b>Medical Baseline Allowance</b>	
<b>Arrearage Management Plan (AMP) Program</b>	
<b>Home Efficiency Guide</b> ▲	
<b>Electric Vehicles</b> ▲	
<b>Generating Your Own Power</b> ▲	
<b>Energy Education Centers</b> ▲	
<b>Residential Rate Plans</b> ▲	
<b>Your Business</b> ▲	

### Are You Eligible for Free Appliances?

The Energy Savings Assistance program is designed to help you conserve energy and save money. Income-qualified customers may be eligible to receive energy-efficient appliances at no charge or a minimal charge.

- In some instances, a copayment may be required.
- If you qualify, we'll cover the costs—including installation—of new energy-efficient appliances.


Apply Now > ↗

Already applied?  
[Check Your Enrollment Status > ↗](#)

#### Does Your Household Qualify?

To be eligible for the program, you must meet the qualifications:

- Be a homeowner or renter who receives electric services through a residential meter
- Have an active SCE service account
- Meet the program eligibility requirements, including the installation requirements
- Meet either of the qualifications listed below



- **Outbound Calls** — SCE’s outbound calling campaign provides customer leads directly to the ESA Program contractors for outbound calls. SCE targets the customers who receive the direct mailers each month focusing on customers who have not previously participated in the ESA Program. For the month of April, SCE did not provide any outbound calling leads to ESA contractors.

SCE is also focused on generating leads for its contractors from recent CARE participants who have never participated in the ESA program. In April, SCE provided approximately 83,000 CARE leads to ESA contractors. The ESA Program refers these new CARE customers to SCE's contractors as leads to enroll these households into the ESA Program and provide energy-saving services.

ESA contractors can use these leads to build their pipeline for customer enrollments, whether the customers prefer to enroll through the virtual program or a face-to-face appointment.

- **Inbound Calls** — Customers who call SCE’s customer service center are informed of and referred to the ESA Program. Customers are assigned to a contractor in their service territory. The ESA contractor will then follow up on the lead and contact the customer to assess eligibility and enrollment in the ESA Program. In the month of April, SCE received approximately 1,200 ESA- related calls.

- **Live CARE Call Campaign** — Currently, the statewide IOUs are working to determine how best to launch the CARE outbound calling effort in unison. The statewide IOU’s have met to strategize the launch of the pilot and anticipate it will begin in the second quarter 2022.

### **Community Outreach & Engagement**

ESA Program contractors participate in a variety of community events to interact with customers and inform them about the ESA program and other low-income programs available to them. These events help increase ESA enrollments, and ESA contractors will also assist customers in completing the enrollment process during the events. The ESA Program and its contractors did not attend any in-person events in the month of April.

SCE’s Income Qualified Programs (IQP) and Foodservice Technology Center (FTC)<sup>5</sup> groups are continuing to partner with the West San Gabriel Valley Boys and Girls Club to which SCE provided over 1000 meals to prevent food waste and help families who are experiencing food scarcity. In addition to providing meals, IQP informational flyers were provided to potential income qualified program participants.

### **CBO Activities**

Refer to CARE *Sections 2.2.1* and *2.2.2*.

### **Multicultural Outreach**

N/A

### **Other Customer Engagement Efforts**

N/A

### **1.2.3. Managing Energy Use**

SCE’s contractor’s Program Representatives continue to review the ESA Program Customer Energy Education and Resource Guide with each program enrollee at time of in-home or virtual enrollment. This Energy Education focuses on no-cost actions these low-income customers can take to save energy and reduce their bills. Included in this education is instruction on how to sign up for My Account, which provides them with additional time and money savings tools and opportunities to participate in residential energy efficiency rebate programs. ESA Program Representatives also encourage customers to visit the Home Energy Advisor on [sce.com](http://sce.com), which is a free online survey that provides customers with customized savings recommendations.

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<sup>5</sup> FTC conducts energy-efficiency studies and demonstrations related to commercial foodservice equipment and technologies for restaurants and foodservice facilities.

#### **1.2.4. Services to Reduce Energy Bill**

Whether customers were provided with information and services to help reduce their energy bill.

The ESA program updated training and energy education materials to include information on new programs such as AMP and other assistance programs. Updated assistance program brochures have been made available to ESA contractors to utilize in their enrollment activities. ESA contractors encourage customers to visit <https://www.sce.com/residential/assistance> to learn about all the programs that SCE has available to assist them with most financial obstacles that they may be facing at the present time. ESA contractors act as a communication channel to customers, informing them of the benefits and resources available through SCE, state, and local programs.

#### **1.2.5. Please provide a status of the leveraging effort with CSD. What new steps or programs have been implemented? What were the results in terms of new enrollments?**

Currently, SCE does not have any projects to leverage with CSD. Even with changes in measure eligibility and feasibility, no projects have been identified for reimbursement.

### **1.3. Workforce Education & Training (WE&T)**

#### **1.3.1. Please summarize efforts to improve and expand ESA Program workforce education and training. Describe steps taken to hire and train low-income workers and how such efforts differ from prior program years.**

SCE contracts with various local private contractors (LPCs), community-based organizations (CBOs) and faith-based organizations (FBOs) to provide ESA program services. Many of the organization are in low-income and disadvantaged communities.

In April 2022, approximately 800 individuals from these organizations are working in support of SCE's ESA Program, including four (4) new individuals.

As of April 30, 2022, SCE has approximately 140 active Program Representatives supporting virtual (non-face-to-face) enrollment and assessment activities.

The CBT Learning System (CBT L/S) continues to remain available for ESA Program Service Providers and their respective staffs to take free online trainings. There are 65 courses currently available in both English and Spanish.

In April 2022, there were approximately 300 users of the system. A total of 63 courses were completed, accounting for approximately 51 hours of learning.

## **1.4. Studies and Pilots**

### **1.4.1. ESA Program Studies**

#### **2022 Low Income Needs Assessment (LINA) Study**

The statewide Low Income Needs Assessment is a statewide study project-managed by SCE. The contractor hired to conduct the study is Evergreen Economics. The objective of the 2022 Needs Assessment is to better understand the needs of low-income renters. The research plan was vetted with stakeholders and finalized in March 2021. A market characterization was conducted based on current data collected by the Residential Appliance Saturation Survey (RASS) and census data. Interviews with CBOs and contractors were conducted, the data collection sampling plan was finalized, and data collection instruments have been developed. This past month, the focus has been on completing surveys with 1200 income qualified renters living in both single-family and multifamily housing. The consultant is developing interview guides for in-depth interviews with customers (tenants) and plans to conduct those in the next month. The project is on track to be completed in December 2022.

#### **ESA/CARE Categorical Study**

The statewide Categorical Study will examine the relative alignment of the means-tested programs currently used as proxies for low income to enable enrollment in ESA, CARE and FERA. The study will also examine other programs and the potential of the programs to facilitate automatic enrollment in the income qualified programs. SDG&E is the contract manager for the study. During January and February of 2022, the scope of work was discussed and vetted with the study working group. During this month the work scope has been finalized and the Request for Proposals (RFP) was released to potential bidders. The proposal review process begins in mid-April. A consultant will be selected and onboarded in May after which time the study will commence. The study is expected to be completed by December 2022.

#### **ESA Multifamily CAM Process Evaluation**

The ESA Multifamily Process Evaluation (MF CAM) is a statewide evaluation contract managed by PG&E. The study commenced in July 2021 and is being conducted by Resource Innovations, Inc. The objectives of the study include: (1) assess the relative effectiveness of the IOU's MF CAM outreach and implementation strategies; (2) identify what data currently exist and may be needed to facilitate a reliable evaluation of program impacts; and (3) inform future program designs targeting the low-income MF customer segment. The research plan was finalized following input received after the public workshop conducted during September 2021. To date, program materials have been reviewed, process flow diagrams, logic models, and an interim memo have been developed. During February, a second public workshop was conducted to solicit stakeholder feedback on the interim memo. The consultant is currently developing surveys for tenants and property managers / owners associated with the treated

properties. The surveys are expected to go out to customers during late March / early April. The study is expected to be completed in June 2022.

#### **1.4.2. ESA BE Program Pilots**

##### **ESA Pilot Plus and Pilot Deep**

Competitive Solicitations currently in progress. No activities to report until program is open to participation in Q4 2022.

##### **ESA Building Electrification (BE) Pilot**

Competitive Solicitations currently in progress. No activities to report until program is open to participation in Q4 2022.

##### **ESA Clean Energy Homes (CEH) Pilot**

Competitive Solicitations currently in progress. No activities to report until program is open to participation in Q4 2022.

## 2. CARE EXECUTIVE SUMMARY

The CARE program is a low-income energy rate program that provides a monthly discount to qualifying households in SCE’s service territory. To qualify for CARE, household income must be at or below the 200% Federal Poverty Guidelines. Through CARE, customers can save 30%-35% a month on their electric bill. Income qualified customers include residential single-family households, customers in sub-metered residential facilities, nonprofit group living facilities, agricultural employee housing facilities, and migrant housing farm workers.

Regarding SCE’s current Disproportionate Stratified Random Sampling (DSRS) modeling approach, the Income Qualified Program (IQP) will continue to use the DSRS framework to capture more of those customers who are more likely to fail the CARE and FERA eligibility verification. Due to this, IQP shall sample a greater share of customers residing in “high income” areas as well as those who have been enrolled in either program for only a short period of time. More specifically, customers living in areas where the proportion of households with incomes of 200% of the Federal Poverty Level (FPL) and below is lower than the overall median level of this measure for the entire low-income population will be oversampled 1.5 times relative to customers who reside in areas where the proportion of households with incomes of 200% FPL and below is at or above the median of the same poverty measure. Additionally, customers who have been enrolled in either CARE or FERA for two years or less will also be oversampled 1.5 times relative to customers who have been with either low-income program for more than two years.

### 2.1. CARE Program Summary

#### 2.1.1. Please provide CARE Program summary costs.

CARE Budget Categories	Authorized Budget	Expenses Year-to-Date	% of 2022 Budget Spent
Outreach	\$ 3,724,630	\$ 907,747	24%
Processing / Certification Re-certification	\$ 1,530,979	\$ 255,009	17%
Post Enrollment Verification	\$ 483,467	\$ 245,371	51%
IT Programming	\$ 570,000	\$ 2,736	0%
Pilots	\$ -	\$ -	0%
CHANGES Program	\$ 525,000	\$ 101,447	19%
Studies	\$ 36,000	\$ -	0%
Regulatory Compliance	\$ 478,809	\$ 169,370	35%
General Administration	\$ 1,337,746	\$ 404,370	30%
CPUC Energy Division	\$ 135,625	\$ 44,555	33%
<b>Total Expenses</b>	<b>\$ 8,822,256</b>	<b>\$ 2,130,605</b>	<b>24%</b>
<b>Subsidies and Benefits</b>	<b>\$ 404,343,437</b>	<b>\$ 179,211,790</b>	<b>44%</b>
<b>Total Program Costs &amp; Discounts</b>	<b>\$ 413,165,693</b>	<b>\$ 181,342,395</b>	<b>44%</b>

**2.1.2. Provide the CARE Program enrollment rate to date.**

<b>CARE Enrollment</b>		
<b>Participants Enrolled</b>	<b>Eligible Participants<sup>6</sup></b>	<b>Enrollment Rate</b>
1,254,809	1,276,922	98%

**2.2. Outreach**

**2.2.1. Discuss utility outreach activities and those undertaken by third parties on the utility’s behalf.**

The CARE and Family Electric Rate Assistance (FERA) outreach efforts and communications to SCE’s in-language and underpenetrated areas continue to be a priority. SCE’s CARE/FERA programs partner with internal departments such as Local Public Affairs (LPA), Consumer Affairs, Marketing, Corporate Communications, Strategic Engagement, and Business Solutions. SCE also conducts external outreach efforts with various chambers, foundations, faith-based and community-based organizations in different activities that target SCE’s hard-to-reach customer base.

SCE continues to provide all customers who contact SCE’s Customer Contact Center (CCC) to request payment arrangements the opportunity to sign up for CARE/FERA immediately.

SCE marketing effort to distinguish CARE and FERA customers by having noticeable differences in the campaign, understanding the demographics and target audience for each program, and tailoring the marketing to the specific groups. SCE is excited about the new concept launched in April of 2022. SCE will engage customers in multitude of channels to fit the customer’s prefer way of communication from social media, text message campaigns, direct mail, email, sce.com, webinars, community-based organizations, and banner ads in applications.

**Direct Marketing**

**Email & Direct Mail**

SCE targets customers that may be eligible for and benefit from income qualified programs. CARE customers can receive an average of 30% off their bills. In April, approximately 140,000 emails were sent out for CARE and approximately 125,000 direct mail pieces were sent to

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<sup>6</sup> On February 14, 2022, PG&E, on behalf of the IOUs, filed the Annual Estimates of CARE Eligible Customers and Related Information. This number reflects estimates of SCE’s CARE Eligible Participants for 2022, as reflected in filing A. 19-11-003, et al., Annual CARE Eligibility Estimates.

potential CARE applicants. See illustrations of example marketing pieces below.



«Date»

«Customer Name»  
«Mailing Address »  
«City, State Zip+4»  
«BAR CODE»



**YOU COULD SAVE AN  
AVERAGE OF \$33 ON YOUR  
MONTHLY ENERGY BILL**

**Help for Couples and Households of Two or More**

At Southern California Edison (SCE), we understand household expenses can add up quickly. That's why, last year, we helped customers save an average of \$33 a month on their electricity bills when they enrolled in the **California Alternate Rates for Energy (CARE)** program.<sup>1</sup> That's money that can be used toward other important things in life, such as saving for the future or sharing experiences with loved ones.

**Lower your electric bill by up to 30%.**

With CARE, you'll receive up to a 30% discount on your electric bill each month. Qualifying for CARE depends on household income and household size (see chart at right). Or, you may qualify if anyone in your household participates in one of the public assistance programs shown on the enclosed application.

**Applying is fast and simple.**

It takes just two minutes to complete and return the enclosed application in the postage-paid envelope provided. Or, if you prefer, apply online at [sce.com/care](https://sce.com/care).

**Did you know?**  
SCE and the State of California offer more ways to save or receive bill assistance. The following programs may be beneficial to you.

**FERA**

Don't qualify for CARE? Our **Family Electric Rate Assistance (FERA)** program can help eligible households of three or more receive an 18% discount on electric bills. Apply for FERA at [sce.com/fera](https://sce.com/fera).

**AMP**

Customers enrolled in our CARE/FERA programs with qualifying past-due bills may be able to participate in our **Arrearage Management Plan (AMP)**. AMP will forgive **up to \$8,000** in eligible late payments. Apply for AMP at [sce.com/amp](https://sce.com/amp).

**Maximum Household Income**  
Effective June 1, 2021

Persons in Household	Total Combined Annual Income <sup>1</sup>
1 – 2	Up to \$34,840
3	Up to \$43,920
4	Up to \$53,000
5	Up to \$62,080
6	Up to \$71,160
7	Up to \$80,240
8	Up to \$89,320
Each additional person	\$9,080

<sup>1</sup> Current gross (before taxes) household income from all sources. Households of three or more persons with higher incomes that do not qualify for CARE, may qualify for the Family Electric Rate Assistance program.

**Our Commitment to Customers**

SCE offers many cost-saving programs and payment-plan options that are secure, accessible, and easy to understand. Applying for programs does not affect the immigration status of you or anyone in your household. Learn more at [sce.com/findsupport](https://sce.com/findsupport).

<sup>1</sup> Southern California Edison Companies (U338-E) Low Income Annual Report for Program Year 2020

Income qualified programs are funded by California utility ratepayers and administered by Southern California Edison under the auspices of the California Public Utilities Commission. Programs are subject to change without notice. Terms and conditions apply.

© 2022 Southern California Edison.

**California Lifeline** is a state program that provides discounted home phone and cell phone services to eligible households. To see if you qualify, visit [californialifeline.com](https://californialifeline.com).

**California Emerging Technology Fund (CETF)** provides eligible households with low-cost internet and computers. Find out how at [everyoneon.org/getconnected](https://everyoneon.org/getconnected) or call **1-866-519-8655**.



### **Internal Outreach**

SCE's CCC continues using various methods to directly enroll customers in the CARE Program during incoming calls to the center. CARE is offered on all new customer turn-on requests and/or when a customer expresses a need for help with their bill or has expressed financial hardship. CARE representatives will first offer to take the enrollment over the phone or if requested by the customer, be directly transferred to the Interactive Voice Response (IVR) system. The IVR allows customers who prefer a self-service phone option to enroll. Additionally, if requested, the Customer Service Representative may alternately send a paper Rate Discount Application to the customer. These enrollment options provide customers with choices and maximizes their opportunity to enroll in the CARE program.

### **SCE.com Website**

SCE provides information on programs and services for income-eligible customers and those experiencing financial hardship. Customers can utilize self-service and enroll into various programs on [sce.com](http://sce.com). Customers may also find additional resources and assistance beyond SCE/IOU programs. SCE continually updates [sce.com/billhelp](http://sce.com/billhelp) and [sce.com/findsupport](http://sce.com/findsupport) to include information for SCE and non-SCE assistance programs. Landing pages include program descriptions and direct links to external organizations' website for more information and/or enrollment. Assistance programs include, but are not limited to, the Low-Income Home Energy Assistance Program (LIHEAP); the CA COVID-19 Rental Assistance Program / Emergency Renters Assistance Program; California LifeLine; County 2-1-1; as well as low-cost solar options through GRID Alternatives. As required by the Joint Stipulation approved through the Income Qualified Programs Final Decision A.19-11-003, a web link and contact information for the California Emerging Technology Fund's (CETF) affordable broadband and computers offer has been updated on [sce.com/billhelp](http://sce.com/billhelp). To date, SCE has tracked 855 clicks on CETF's link which directs customers to [everyoneon.org/getconnected](http://everyoneon.org/getconnected)

An illustration of the Billing Assistance Programs page on [sce.com](http://sce.com) appears below.

- Quick Services ▲
- Your Home —
- Demand Response
- Rebate, Incentives & Saving Tip ▲
- Help Paying Your Bill** —
- CARE/FERA Discounted Rates
- One-Time Bill Assistance
- Energy Savings Assistance Program
- Medical Baseline Allowance
- Home Efficiency Guide ▲
- Electric Vehicles ▲
- Generating Your Own Power ▲
- Rates ▲
- Energy Education Centers ▲
- Your Business ▲
- Customer Support ▲
- Partners & Vendors ▲
- Outage Center ▲
- Safety ▲
- Wildfire Safety ▲

## Bill Assistance Programs

[Home](#) > [Your Home](#) > [Help Paying Your Bill](#)



### Need Time to Pay Your Bill?

If you are having trouble paying your bill, we encourage you to learn more about our [long-term assistance options](#).

If you have lost your job recently or your income has changed, you may also qualify for a reduced energy rate through our [CARE or FERA program](#).

### 12-month Payment Arrangements Plan

Residential customers with a past due balance may qualify for a 12-month repayment plan. Call us at [1-800-655-4555](tel:1-800-655-4555) for more information.

### On-going Bill Support

You may be eligible for a discount on your monthly bill through the California Alternate Rates for Energy (CARE) or Family Electric Rate Assistance (FERA) programs.

[Learn More >](#)

### 1-Time Assistance

Need a little extra help this month? The Energy Assistance Fund provides up to \$300 to eligible customers once a year. You can participate by applying for assistance or make a donation.

[Learn More >](#)

### Free Upgrades

We can help you save over time through the Energy Savings Assistance Program. If you're eligible, we'll cover the cost of efficient new appliances and installation.

[Learn More >](#)

### Energy Management Center

Manage your energy use with Smart products, programs and tools by visiting the Energy Management Center.

[Learn More >](#)

### Low Income Home Energy Assistance Program (LIHEAP)

LIHEAP is a federally funded program aimed to assist low-income households that pay a high portion of their income to meet their energy needs. LIHEAP is funded by the U.S. Department of Health and Human Services, Administration for Children and Families, Office of Community Services.

[Learn More >](#)

### COVID-19 Rent Relief

COVID-19 Rent Relief will help income-eligible households pay rent and utilities.

[Learn More >](#)

### Low-Cost Internet and Computers

You may be eligible for low-cost internet and computers.

Learn more at [everyoneon.org/getconnected](http://everyoneon.org/getconnected)

or call [\(866\) 519-8655](tel:866-519-8655).

### Experiencing Financial Hardship?

If you're a renter who has experienced financial hardship as a result of COVID-19 and meets income guidelines, you may be eligible for rent and utility bill assistance. Depending on where you live, you may apply to the program administered in your community.

SCE continues to improve communications with customers to increase awareness of all assistance programs. SCE will continue to revamp its website to have more customer-friendly language and visuals.

### **Leveraging Current Partnerships**

SCE continues to leverage its network of community-based organizations (CBOs) and faith-based organizations to promote the CARE / FERA Programs. SCE instructed its network of Agencies to promote the increase of customer outreach by way of email and telephone. This outreach includes educating customers on the number of ways to enroll in the CARE / FERA program, including utilizing SCE's website and the CCC whereby customers can instantly enroll in the programs and receive CARE / FERA discounts within the current bill cycle. SCE is making efforts to reach different segments of potential income qualified customers and customers in need by working more extensively with CBOs. These CBOs may focus on segments such as refugees, veterans, religions, homeless prevention, family outreach and assistance, and food banks.

### **Capitation Fee Program**

The CARE/FERA Capitation Fee Program team is continuing its efforts to engage existing Capitation agencies while strategically registering additional contractors to overcome enrollment barriers, including language, culture, and special needs, to enroll the hardest-to-reach customers. Because of these efforts, the Capitation Fee Program continues to show enrollments from agencies that were previously inactive. In 2022, SCE has begun recruiting dedicated FERA Capitation Agencies in order to bolster FERA enrollments.

SCE currently has 65 CARE/FERA Capitation Agencies who help income qualified customer gain assistance through the CARE and FERA programs. In April capitation contractors and outbound calling efforts successfully enrolled 200 new customers in the CARE/FERA Program. Current and ongoing campaign strategies and efforts include:

- Leveraging events sponsored by communities and cultural celebrations to reach populations that may be eligible to enroll in the CARE Program.
- Partnering with SCE personnel to leverage existing SCE relationships with FBOs, CBOs, and local governments.
- Utilizing existing channels to develop creative approaches for agencies to conduct CARE/FERA outreach, including community-based virtual outreach events and fairs.

#### **2.2.2. Describe the efforts taken to reach and coordinate the CARE program with other related low-income programs to reach eligible customers.**

SCE enrolls new CARE customers through the Energy Assistance Fund (EAF) program which is an income-qualified program to help residential households pay their electric bills. In April, 355 customers who received

EAF grants were enrolled in CARE. EAF is funded through voluntary donations from SCE employees, shareholders, and customers. EAF partners with the United Way of Greater Los Angeles and 80+ community-based organizations to process EAF assistance request and applications.

SCE utilizes social media such as Facebook and Instagram to promote EAF as well as inform customers on how to apply for grants.

SCE coordinates CARE enrollment with other income-qualified programs, such as ESA, LIHEAP, SoCalGas and certain water utilities. ESA participants are automatically enrolled in CARE each month. As described in this report, the CARE Program continuously makes efforts to integrate messaging with the ESA Program at outreach events, through communications, and through marketing campaigns to inform attendees about the ESA and CARE program available to qualifying customers.

### **Community Outreach & Engagement**

SCE increased its collaboration with Community Based Organizations (CBO). SCE shared information to CBOs whom in turn shared to their constituents. The resources include rates, wildfire & emergency preparedness, critical care backup battery, IQP (CARE/FERA/ESA), medical baseline, and COVID-19 assistance to low income, senior, access and functional needs, tribal, multi-cultural, hard to reach, and high fire risk communities. April, SCE was busy with outreach with the community, non-profits, and CBOs. ImagineLA promoted TOU/CARE/FERA in their newsletter to their constituents. A Community Forum was held with over 181 RSVP, around 141 organizations with 103 actual attendees. SCE also hosted a Health Screening Expo that touched on CARE/FERA programs.

#### **Tribal Outreach**

SCE provided an informational deck that included CARE, FERA, and ESA to Chemehuevi tribe who has installation currently undergoing with ESA program. The informational deck was also provided for activities for Morongo's Earth Day event.

### **2.3. CARE Recertification Complaints**

#### **2.3.1 Report the number of customer complaints received (formal or informal, however, and wherever received) about their CARE recertification efforts, with the nature of the complaints and resolution.**

In response to the COVID-19 State of Emergency and associated protections, all CARE and FERA recertifications and verifications had been halted. The protections ended on September 30, 2021, so recertifications were allowed to resume in October 2021. During the month of April, SCE received five recertification complaints of which five were resolved and closed. At the end of April, there were a total of zero recertification complaints pending to be resolved.

## 2.4 Miscellaneous

CPUC Resolution M-4835 and D.19-07-015 established a permanent set of emergency disaster customer protection measures that the utilities are mandated to implement in the event of a declared emergency. In response to the mandated customer protections, SCE has implemented a CARE post-enrollment verification (PEV) freeze to low-income customers impacted by the California emergencies / events for a period of one year commencing from the date the Governor of California issued an emergency proclamation due to a disaster.

Per Resolution M-3835 and D.19-07-015, the following table shows a list of affected counties currently under emergency protections.

Date of Proclamation	Disaster Name	Affected County
10/22/2021	French, Windy, and KNP Complex Fires	Kern and Tulare

### Recertification Extensions

SCE identified that our new SAP-based customer service system cannot initiate more than 4,500 recertification requests per day or risk potential system failures which would result in recertification requests not being mailed. To ensure all customers receive their recertification requests, the system will issue the first 4,500 requests and extend the due dates for the additional recertifications to a day that has a lower volume of requests.

### Sample of Recertification Extension Methodology

Current Recert Date	Batch Date (RECERT Date 90 days) 2021	Current Count of Records	Extra/Less than optimum (#4500)	RECERT date Move-to	Move Ahead Days	Remarks	Expected New count
1/7/2022	9-Oct	6784	-2284	1/10/2022	3	Move to 10-Jan	4500
1/8/2022	10-Oct	6475	-1975	1/11/2022	3	Move to 11-Jan	4500
1/9/2022	11-Oct	6162	-1662	1/17/2022	8	Move to 17-Jan	4500
1/10/2022	12-Oct	1464	3036	N/A	N/A	N/A	3748
1/11/2022	13-Oct	518	3982	N/A	N/A	N/A	2493

### CARE / FERA and CCAs

Western Community Energy (WCE), a Community Choice Aggregator (CCA), recently filed for bankruptcy and 113.5K customers were transitioned back to Southern California Edison (SCE) generation service. During the transition, a billing system issue resulted in accounts being incorrectly enrolled in or de-enrolled from the CARE & FERA programs. SCE has corrected these accounts and is working to ensure customers receive an accurate, updated bill.

SCE held a virtual townhall meeting to update WCE customers and answer their questions. A special Call Center phone number was implemented specifically for WCE customers which bypasses normal wait times and is staffed by trained representatives familiar with the WCE transition. Additionally, letters were mailed to all impacted customers explaining the transition. These letters included the special WCE phone number should the customers have additional questions.

In our commitment to continuous improvement, SCE has leveraged the lessons learned from the WCE transition and has developed new processes to mitigate the

issues outlined above. These processes include technical enhancements to our customer service system, updated technical analytics, and the use of robotics for timely, mass corrections. As a result, SCE has been able to transition customers better to and from CCAs.

## **2.5 Pilots and Studies**

### **2.5.1 CARE Program Studies**

#### **2022 Low Income Needs Assessment (LINA) Study**

The statewide Low Income Needs Assessment is a statewide study project-managed by SCE. The contractor hired to conduct the study is Evergreen Economics. The objective of the 2022 Needs Assessment is to better understand the needs of low-income renters. In terms of status, the research plan was finalized in March 2021. Since then, a market characterization has been conducted based on current census data, interviews with CBOs and contractors were conducted, the data collection sampling plan was finalized, and data collection instruments have been developed. This past month the focus has been on completing surveys with 1200 income qualified renters living in different types of housing. The consultant is developing interview guides for in-depth interviews with customers (tenants) and plans to conduct those in the next month. The project is on track to be completed by December 2022.

#### **ESA/CARE Categorical Study**

The statewide Categorical Study will examine the relative alignment of the means-tested programs currently used as proxies for low income to enable enrollment in ESA, CARE and FERA. The study will also examine the potential of these programs to facilitate automatic enrollment in the income qualified programs. The work scope has been finalized and distributed to potential vendors for submittal. An evaluator has not yet been selected. SDG&E is the contract manager. The proposal review process begins in mid-April. A consultant will be selected and onboarded in May after which time the study will commence. The study is expected to be completed by December 2022.

#### **CARE CHANGES Evaluation**

The CHANGES program will have 2 evaluations during the program cycle. The CPUC's Customer Affairs division is leading the evaluation with assistance from Energy Division staff. PG&E is managing the contract on behalf of the four IOUs and the CPUC. The first evaluation work scope was distributed in November and the evaluation consultant was selected in December 2021. Opinion dynamics was selected to evaluate the project. During first quarter the study team and the evaluator discussed potential adjustments to the submitted word scope prior to finalizing the full research plan.

### **2.5.2 CARE Program Pilot (Outbound PEV Pilot)**

SCE has been meeting with the other statewide IOUs to simultaneously conduct a coordinated six-month outbound call pilot for “attempted but failed” Post-Enrollment Verification (PEV) households. These meetings have allowed the IOUs to discuss operational workflows and reporting requirements. The Outbound PEV Pilot is expected to launch later this year.

### 3. FERA EXECUTIVE SUMMARY

#### 3.1. FERA Program Summary

The FERA program is a low-income energy rate program that provides a monthly discount to qualifying households in SCE’s service territory. To qualify for FERA, households of three or more must have income above 200% of the Federal Poverty Guidelines and be at or below 250% of the Federal Poverty Guidelines. Through FERA, customers can save about 18% a month on their electric bill. Income qualified customers include residential single-family households and customers in sub-metered residential facilities.

On our current DSRS modeling approach: The Income Qualified Program (IQP) will continue to use Disproportionate Stratified Random Sampling (DSRS) framework to capture more of those customers who are more likely to fail the FERA eligibility verification. In this light, IQP shall sample a greater share of customers residing in “high income” areas as well as those who have been enrolled in either program for only a short period of time. More specifically, customers living in areas where the proportion of households having incomes of 200% of the Federal Poverty Level (FPL) and below is lower than the overall median level of this measure for the entire low-income population will be oversampled 1.5 times relative to customers who reside in areas where the proportion of households with incomes of 200% FPL and below is at or above the median of the same poverty measure. Additionally, customers who have been enrolled in FERA for two years or less will also be oversampled 1.5 times relative to customers who have been with either low-income program for more than two years.

#### Please provide FERA Program summary costs.

The following table provides the FERA budget ad expenses by category.<sup>7</sup>

FERA Budget Categories	Authorized Budget	Expenses Year-to-Date	% of 2022 Budget Spent
Outreach	\$ 665,695	\$298,514	45%
Processing / Certification Re-certification	\$ 382,745	\$-	0%
Post Enrollment Verification	\$ 120,867	\$-	0%
IT Programming	\$ 30,000	\$2,010	7%
Pilot(s)	\$ -	\$-	0%
Studies	\$ 24,000	\$-	0%
Regulatory Compliance	\$ 15,445	\$-	0%
General Administration	\$ 43,153	\$9,112	21%
CPUC Energy Division	\$ 4,375	\$-	0%
<b>Total Expenses</b>	<b>\$ 1,286,280</b>	<b>\$ 309,636</b>	<b>24%</b>
<b>Subsidies and Benefits</b>	<b>\$ 28,746,536</b>	<b>\$ 3,109,638</b>	<b>11%</b>
<b>Total Program Costs &amp; Discounts</b>	<b>\$ 30,032,816</b>	<b>\$ 3,419,274</b>	<b>11%</b>

<sup>7</sup> FERA budget reflects what was authorized in D.21-06-015 at 472, OP 1.



**Provide the FERA Program enrollment rate to date.**

<b>FERA Enrollment</b>		
<b>Participants Enrolled</b>	<b>Eligible Participants</b>	<b>Enrollment Rate</b>
26,187	221,674	12%

### **3.2 Outreach**

#### **3.2.1 Discuss utility outreach activities and those undertaken by third parties on the utility's behalf.**


The CARE and Family Electric Rate Assistance (FERA) outreach efforts and communications to SCE's in-language and underpenetrated areas continue to be a priority. SCE's CARE/FERA programs partner with internal departments such as Local Public Affairs (LPA), Consumer Affairs, Marketing, Corporate Communications, Strategic Engagement, and Business Solutions. SCE also conducts external outreach efforts with various chambers, foundations, faith-based and community-based organizations in different activities that target SCE's hard-to-reach customer base.

SCE continues to provide all customers who contact SCE's Customer Contact Center (CCC) to request payment arrangements the opportunity to sign up for CARE/FERA immediately.

SCE marketing effort to distinguish CARE and FERA customers by having noticeable differences in the campaign, understanding the demographics and target audience for each program, and tailoring the marketing to the specific groups. SCE is excited about the new concept launched in April of 2022. SCE is ramping up outreach activities to FERA customers to meet the 50% penetration goal by 2023. This campaign will help target FERA customers in a different way than previous years. SCE will engage customers in multitude of channels to fit the customer's prefer way of communication from social media, text message campaigns, direct mail, email, sce.com, webinars, community-based organizations, and banner ads in applications. SCE will increase it is digital communication and email methodology for efficient and effective marketing to grow FERA participation.


## Direct Marketing

SCE targets customers that may be eligible for and benefit from income qualified programs. FERA customers can receive an average of 18% off their bill. In April, approximately 105,000 emails were sent out for FERA and approximately 74,000 direct mail pieces sent to potential FERA applicants. See illustrations of the marketing pieces below.



«Date»

«Customer Name»  
«Mailing Address»  
«City, State Zip+4»  
«BAR CODE»



**YOU COULD SAVE AN AVERAGE OF \$48 ON YOUR MONTHLY ENERGY BILL**

**Help for Families and Households of Three or More**

At Southern California Edison (SCE), we understand household expenses can add up quickly. That's why, last year, we helped customers save an average of \$48 a month on their electricity bills when they enrolled in the **Family Electric Rate Assistance (FERA)** program.<sup>1</sup> That's money that can be saved for the future or used for other household or family needs.

**Lower your electric bill by 18% every month.**

Once enrolled in FERA, you'll receive a discount of 18% on each monthly bill. Qualifying for FERA depends on household income and household size (see chart at right).

**Applying is fast and simple.**

It takes just two minutes to complete and return the enclosed application in the postage-paid envelope provided. Or, if you prefer, apply online at [sce.com/fera](https://sce.com/fera).

**Did you know?**

SCE and the State of California offer more ways to save or receive bill assistance. The following programs may be beneficial to you.

**CARE**

Our **California Alternate Rates for Energy (CARE)** program recognizes that everyday expenses affect some households more than others. CARE can help reduce energy bills for eligible customers by up to 30%. Apply for CARE at [sce.com/care](https://sce.com/care).

**AMP**

Customers enrolled in our CARE/FERA programs with qualifying past-due bills may be able to participate in our **Arrearage Management Plan (AMP)**. AMP will forgive up to **\$8,000** in eligible late payments. Apply for AMP at [sce.com/amp](https://sce.com/amp).

**Our Commitment to Customers**

SCE offers many cost-saving programs and payment-plan options that are secure, accessible, and easy to understand. Applying for programs does not affect the immigration status of you or anyone in your household. Learn more at [sce.com/findsupport](https://sce.com/findsupport).

**California Lifeline** is a state program that provides discounted home phone and cell phone services to eligible households. To see if you qualify, visit [californialifeline.com](https://californialifeline.com).

**California Emerging Technology Fund (CETF)** provides eligible households with low-cost internet and computers. Find out how at [everyoneon.org/getconnected](https://everyoneon.org/getconnected) or call **1-866-519-8655**.

<sup>1</sup> Southern California Edison Companies (US 38-E) Low Income Annual Report for Program Year 2020

Income qualified programs are funded by California utility ratepayers and administered by Southern California Edison under the auspices of the California Public Utilities Commission. Programs are subject to change without notice. Terms and conditions apply.

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## **Community Outreach & Engagement**

SCE increased its collaboration with Community Based Organizations (CBOs). SCE shared information to CBOs whom in turn shared to their constituents. The resources include rates, wildfire & emergency preparedness, critical care backup battery, IQP (CARE/FERA/ESA), medical baseline, and COVID-19 assistance to low income, senior, access and functional needs, tribal, multi-cultural, hard to reach, and high fire risk communities. April, SCE was busy with outreach with the community, non-profits, and CBOs. ImagineLA promoted TOU/CARE/FERA in their newsletter to their constituents. A Community Forum was held with over 181 RSVP, around 141 organizations with 103 actual attendees. SCE also hosted a Health Screening Expo that touched on CARE/FERA programs.

### **Tribal Outreach**

SCE provided an informational deck that included CARE, FERA, and ESA to Chemehuevi tribe who has installation currently undergoing with ESA program. The informational deck was also provided for activities for Morongo's Earth Day event.

### **FERA Partners (Capitation Agencies)**

<b>Capitation Agencies</b>	
ESA Leads	N/A
FERA Enrollments	3
FERA Recertifications	N/A

### **3.3 FERA Recertification Complaints**

**3.3.1 Report the number of customer complaints received (formal or informal, however and wherever received) about their FERA recertification efforts, with the nature of the complaints and resolution.**

There were no FERA recertification complaints for the month of April.

### **3.4 Pilots and Studies**

#### **3.4.1 FERA Program Studies**

**Categorical Study**

#### **3.4.2 FERA Program Pilot**

FERA currently has no program pilot underway.

#### **4. APPENDIX A – ESA, CARE, AND FERA PROGRAM TABLES**

##### **4.1 ESA Program Summary Expenses**

**ESA Program** - Table 1 - Main Program (SF, MH, MF In-Unit) Expenses

**ESA Program** - Table 1A – MF In-Unit, MF CAM, MFWB, Pilot(s) and CSD Leveraging Program Expenses

**ESA Program** - Table 2 - Program Expenses & Energy Savings by Measures Installed (SF, MH, MF In-Unit)

**ESA Program** - Table 2A - Program Expenses & Energy Savings by Measures Installed (CSD Leveraging)

**ESA Program** - Table 2B - Program Expenses & Energy Savings by Measures Installed (Multifamily Common Area Measures)

**ESA Program** – Table 2B-1 – Eligible Common Area Measures List

**ESA Program** - Table 2C - Pilot Plus and Pilot Deep Program Expenses & Energy Savings by Measures Installed

**ESA Program** - Table 2D – Pilot Program Expenses & Energy Savings by Measures Installed

**ESA Program** - Table 3A, 3B, 3C, 3D, & 3F - Average Bill Savings per Treated Home

**ESA Program** - Table 4A, 4B, 4C, & 4D – Homes/Buildings Treated

**ESA Program** - Table 5A, 5B, 5C, & 5D - Program Customer Summary

**ESA Program** - Table 6 - Expenditures for Pilots and Studies

**ESA Program** – Table 7 – Customer Segment Participation/Enrollments

**ESA Program** – Table 8 – Clean Energy Referral, Leveraging, and Coordination

**ESA Program** – Table 9 – Tribal Outreach

##### **4.2 CARE Program Tables**

**CARE Program** - Table 1 - CARE Overall Program Expenses

**CARE Program** - Table 2 - CARE Enrollment, Recertification, Attrition, and Penetration

**CARE Program** - Table 3a & 3b - CARE Post-Enrollment Verification Results (Model & High Usage)

**CARE Program - Table 4 - Enrollment by County**

**CARE Program - Table 5 - Recertification Results**

**CARE Program - Table 6 - Capitation Contractors**

**CARE Program - Table 7 - Expenditures for Pilots and Studies**

**CARE Program - Table 8 - Disadvantage Communities Enrollment Rate**

**CARE Program - Table 8a - Top 10 Lowest Enrollment Rates**

#### **4.3 FERA Program Tables**

**FERA Program - Table 1 - FERA Overall Program Expenses**

**FERA Program - Table 2 - FERA Enrollment, Recertification, Attrition, and Penetration**

**FERA Program - Table 3a & 3b - FERA Post-Enrollment Verification Results (Model & High Usage)**

**FERA Program - Table 4 - Enrollment by County**

**FERA Program - Table 5 - Recertification Results**

**FERA Program - Table 6 - Capitation Contractors**

**Table 1: Intensified ESA Activity in the Impacted Area Pursuant to D.16-04-040 <sup>1</sup>**

<b>Reporting Month/Year – April 2022 [1]</b>			
1. Total Homes Eligible:		<b>1,322,388</b>	
2. Total Homes Visited in Aliso Canyon Territory:		<b>442,197</b>	
2a. “Go-Back” Homes:		<b>278,675</b>	
2b. First Touch Homes:		<b>163,522</b>	
3. Percent of treated homes prioritized due to “High Usage”:		<b>1.20%</b>	
4. Percent of treated “Multi-Family” units prioritized:		<b>37.94%</b>	
5. Percent of homes jointly treated by SCE and SoCalGas:		<b>54.67%</b>	
6. Average Per Home Savings for Homes Treated as a result of suspended program rules:		<b>456.67 kWh / 0.067 kW</b>	
7. Number of homes in the pipeline:		<b>1,879</b>	
<b>8. Installed Measures by SoCalGas</b>		<b>9. Installed Measures by SCE</b>	
HE Clothes Washers:	<b>N/A</b>	CFLs [2]:	<b>431,811</b>
Water Heater Blankets:	<b>N/A</b>	Fluorescent Torchiere Lamps:	<b>11,969</b>
Low Flow Showerheads	<b>N/A</b>	LED A-Lamps:	<b>1,929,227</b>
Water Heater Pipe Insulation:	<b>N/A</b>	LED Torchiere and LED Reflector Lamps:	<b>130,924</b>
Faucet Aerator:		Exterior Fixture	<b>1,050</b>
Thermostatic Shower Valve:	<b>N/A</b>	Tier 1 and Tier 2 Smart Power Strips:	<b>350,924</b>
Air Sealing/Envelope:	<b>N/A</b>	Energy Education	<b>350,428</b>
Attic Insulation:	<b>N/A</b>	Refrigerator Replacement:	<b>57,224</b>
Duct Testing & Sealing:	<b>N/A</b>	Freezer Replacement	<b>246</b>
Furnace Clean & Tune:	<b>N/A</b>	Room A/C Replacement:	<b>1,710</b>
		Evaporative Cooler Installation:	<b>37,436</b>
		Pool Pump Replacement:	<b>8,006</b>
		Central A/C & Heat Pump Replacement:	<b>11,112</b>
		Duct Test and Sealing	<b>10,319</b>
		Smart Thermostats	<b>812</b>
		Efficient Fan Control	<b>207</b>
		High Efficiency Clothes Washer	<b>22</b>
		Envelope Air Sealing	<b>3,007</b>
		Attic Insulation	<b>9</b>
		Tank and Pipe Insulation	<b>214</b>
		Other Hot Water	<b>1,514</b>
		Thermostatic Shower Valves Combined	<b>1</b>
		Thermostatic Shower Valve	<b>30</b>

<sup>1</sup> Table 1: Intensified ESA Activity in the Impacted Area Pursuant to D.16-04-040

Therms Saved:	<b>N/A</b>	kWh Saved:	<b>201,937,518</b>
		kW Saved:	<b>29,521</b>
Total Expenses:	<b>N/A</b>	Total Expenses:	<b>\$233,280,071</b>

Footnotes:

1. Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect Program-To-Date adjustments.
2. Includes exterior hard wired CFL fixtures.

**10. SCE and SoCalGas are to prioritize near-term electric and natural gas savings respectively.**

**a. Which measures have been identified as providing the highest near-term savings, and how are they being prioritized?**

SCE has identified refrigerator replacements and pool pump replacements as “Go Back” targets due to their large near term, and enduring long term, energy savings. SCE analyzed data from assessed homes that did not previously qualify for replacement of these measures to identify homes most likely to qualify for replacement of these two high impact and cost-effective measures.

**11. SCE and SoCalGas should target a minimum average energy savings increase of 10 percent in the affected region as compared to pre-emergency savings for the duration of the emergency time period.**

**a. Please provide your methodology for establishing pre-emergency baselines and comparing average energy savings achieved in the affected regions indicate and whether any automated measurement and verification tools are being utilized or considered.**

A pre-emergency baseline was established from the 2015 program year. The 2015 total kWh and kW savings in the affected region was divided by 12 to obtain an average monthly savings number of 704,000 kWh and 97kW. From this baseline, the monthly savings goal in the Aliso Canyon area will be approximately 774,000 kWh and 107 kW. The estimated monthly targets are based on previous metered consumption analysis of an average treated home.

SCE may validate the achieved savings using a bill comparison methodology as is consistently used for the ESA program for all IOUs. The pre- and post-treatment comparison of AMI consumption data for treated homes is based on the standard metered data-based measurement and verification protocols for measuring savings for ESA treated homes. The validation of achieved savings may use a combination of automated metered consumption and/or planned impact evaluation depending on the timing of data needs. The needed lag in metered consumption data analysis necessitates use of existing estimates for the required monthly reporting of program accomplishments.

- b. Please also discuss your progress in achieving the 10 percent savings increase.**  
Since April 28, 2016, 76,881,005 kWh and 10,310 kW have been saved in the Aliso Canyon area, for an average of 20,078,872 kWh and 273 kW per month, which continues to exceed the 10 percent savings.

**12. SCE's and SoCalGas' suspension of the "3MM" and "Go-Back" rules should help capture significant savings of at least 4 and 3 percent respectively on average.**

- a. Please provide your methodology for calculating average kWh saved for homes made eligible through the aforementioned rule-suspensions and indicate whether any automated measurement and verification tools are being utilized or considered.**

SCE has determined 501 kWh per month baseline kWh usage of homes in the impacted area by averaging a sample of homes on CARE in Los Angeles, Orange, Riverside, San Bernardino, and Ventura counties, an area which approximates the impacted area. SCE will strive to attain 4% savings over this baseline, while still providing *all* eligible and feasible measures to qualified homes in the identified impacted area.

See response to #11a above regarding automated measurement and verification tools.

**13. SCE and SoCalGas should provide the treatment of the most energy-intensive single- and multi-family properties and target high energy using households first.**

- a. Please explain your strategy and progress identifying and targeting multi-family and high-usage homes.**

SCE continues to leverage information determined via the CARE High Usage Verification process to identify and target energy intensive single-family, multi-family and mobile home households in the impacted area. Letters are sent to customers with the name and contact phone number for their local-area ESA program contractor, allowing interested customers to receive program information and a more direct ESA enrollment. Approximately 2% of the homes treated in Aliso Canyon area are CARE high usage customers.

**14. SCE and SoCalGas are to leverage program offerings outside of the ESA Program portfolio that could also achieve energy savings (such as demand response or deployment of solar thermal water heaters).**

- a. Please discuss your strategy for encouraging customer participation in other demand response programs.**

The CSI Thermal program had low participation rates and no longer has funding. SCE has ceased marketing the program.



In addition, SCE's contractor's Program Representatives continue to review the ESA Program Customer Energy Education and Resource Guide with each program enrollee at time of in-home enrollment. This Energy Education focuses on no-cost actions these low income customers can take to save energy and reduce their bills. Included in this education is instruction on how to sign up for My Account, which provides them with additional time and money savings tools and opportunities to participate in residential energy efficiency rebate programs.

**Energy Savings Assistance Program Table - Summary Expenses  
Southern California Edison  
Through April 2022**

ESA Program:	Authorized Budget			Current Month Expenses			Year to Date Expenses			% of Budget Spent YTD		
	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total
ESA Main Program (SF and MH)	\$ 63,665,148		\$ 63,665,148	\$ 5,514,844		\$ 5,514,844	\$ 22,647,358		\$ 22,647,358	36%		36%
ESA Multifamily In-Unit	\$ -		\$ -	\$ -		\$ -	\$ -		\$ -	0%		0%
ESA Multifamily Common Area Measures	\$ 1,800,000		\$ 1,800,000	\$ 57,933		\$ 57,933	\$ 731,252		\$ 731,252	41%		41%
ESA Multifamily Whole Building	\$ -		\$ -	\$ -		\$ -	\$ -		\$ -	0%		0%
ESA Pilot Plus and Pilot Deep	\$ 3,884,864		\$ 3,884,864	\$ -		\$ -	\$ -		\$ -	0%		0%
Building Electrification Retrofit Pilot	\$ 4,068,483		\$ 4,068,483	\$ 61		\$ 61	\$ 797		\$ 797	0%		0%
Clean Energy Homes New Construction Pilot	\$ 1,882,469		\$ 1,882,469	\$ -		\$ -	\$ -		\$ -	0%		0%
CSD Leveraging	\$ -		\$ -	\$ -		\$ -	\$ -		\$ -	0%		0%
<b>ESA Program TOTAL</b>	<b>\$ 75,300,964</b>		<b>\$ 75,300,964</b>	<b>\$ 5,572,839</b>		<b>\$ 5,572,839</b>	<b>\$ 23,379,407</b>		<b>\$ 23,379,407</b>	<b>31%</b>		<b>31%</b>

**Energy Savings Assistance Program Table 1 - Main (SF, MH, MF In-Unit) Expenses  
Southern California Edison  
Through April 2022**

Appliances ESA Program:	Authorized Budget			Current Month Expenses [3]			Year to Date Expenses			% of Budget Spent YTD		
	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total
Energy Efficiency [1]	\$ 44,048,684		\$44,048,684									
AL 4702-E Approved Budget [2]	\$ 14,727,388		\$14,727,388									
Appliances			\$ 1,745,463			\$ 1,745,463	\$ 5,568,638		\$ 5,568,638			
Customer Enrollment			\$ 431,108			\$ 431,108	\$ 1,945,355		\$ 1,945,355			
Domestic Hot Water			\$ 1,365			\$ 1,365	\$ 4,573		\$ 4,573			
Enclosure			\$ 2,297			\$ 2,297	\$ 9,123		\$ 9,123			
HVAC			\$ 2,268,916			\$ 2,268,916	\$ 10,453,031		\$ 10,453,031			
In Home Education			\$ 128,500			\$ 128,500	\$ 563,500		\$ 563,500			
Lighting			\$ 148,126			\$ 148,126	\$ 679,295		\$ 679,295			
Miscellaneous [5]			\$ 418,708			\$ 418,708	\$ 1,917,329		\$ 1,917,329			
Pilot			\$ -			\$ -	\$ -		\$ -			
<b>Energy Efficiency TOTAL</b>	<b>\$ 58,776,072</b>		<b>\$58,776,072</b>	<b>\$ 5,144,483</b>		<b>\$ 5,144,483</b>	<b>\$ 21,140,843</b>		<b>\$ 21,140,843</b>	<b>36%</b>		<b>36%</b>
Training Center	\$ 600,650		\$ 600,650	\$ -		\$ -	\$ 5,150		\$ 5,150	1%		1%
Workforce Education and Training	\$ -		\$ -	\$ -		\$ -	\$ -		\$ -	0%		0%
Inspections	\$ 1,677,406		\$ 1,677,406	\$ 75,649		\$ 75,649	\$ 401,706		\$ 401,706	24%		24%
Marketing and Outreach [4]	\$ 1,374,878		\$ 1,374,878	\$ 5,861		\$ 5,861	\$ (170,860)		\$ (170,860)	-12%		-12%
Studies	\$ 225,000		\$ 225,000	\$ 18,167		\$ 18,167	\$ 59,059		\$ 59,059	26%		26%
Regulatory Compliance	\$ 691,730		\$ 691,730	\$ 95,855		\$ 95,855	\$ 246,600		\$ 246,600	36%		36%
General Administration	\$ 6,218,785		\$ 6,218,785	\$ 174,830		\$ 174,830	\$ 945,764		\$ 945,764	15%		15%
CPUC Energy Division	\$ 51,579		\$ 51,579	\$ -		\$ -	\$ 19,095		\$ 19,095	37%		37%
SPOC	\$ 171,929		\$ 171,929	\$ 3,173		\$ 3,173	\$ 10,981		\$ 10,981	6%		6%
<b>TOTAL PROGRAM COSTS</b>	<b>\$ 69,616,100</b>		<b>\$69,616,100</b>	<b>\$ 5,514,844</b>		<b>\$ 5,514,844</b>	<b>\$ 22,647,358</b>		<b>\$ 22,647,358</b>	<b>33%</b>		<b>33%</b>
<b>Funded Outside of ESA Program Budget</b>												
Indirect Costs			\$ 88,165			\$ 88,165	\$ 349,199		\$ 349,199			
NGAT Costs												

[1] Reflects the authorized 2022 Program Year budget approved in CPUC Decision 21-06-015, June 13, 2021. Includes budget for two BE Pilots.

[2] Reflects the budget approved in AL 4702-E, June 13, 2021.

[3] Financial data for Energy Efficiency total monthly and year-to-date expenses are obtained from EMAPS; financial data for Training Center, Inspections, Marketing & Outreach, Measurement & Evaluation Studies, Regulatory Compliance, General Administration, and CPUC Energy Division monthly and year-to-date expenses are obtained from SAP. Expenses for categories authorized to utilize unspent funds are not included in the table, refer to ESA Table 1A.

[4] Negative amounts reflect reversal of December 2021 accruals

[5] Includes contractor advance payments

[X] Please indicate whether authorized budget includes shifted funds from previous years and/or prior program cycles. (Yes or No ) If yes, please specify amount, date fund-shifting activity

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

**Energy Savings Assistance Program Table 1A - MF In-Unit, MF CAM, and MFWB Expenses  
Southern California Edison  
Through April 2022**

ESA Program (Multifamily):	Authorized Budget [1] [2]			Current Month Expenses			Year to Date Expenses [3]			% of Budget Spent YTD		
	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total
ESA Multifamily In-Unit	\$ -		\$ -	\$ -		\$ -	\$ -		\$ -	0%		0%
ESA Multifamily Common Area Measures	\$ 1,800,000		\$ 1,800,000	\$ 57,933		\$ 57,933	\$ 731,252		\$ 731,252	41%		41%
ESA Multifamily Whole Building	\$ -		\$ -	\$ -		\$ -	\$ -		\$ -	0%		0%
<b>ESA Program (Multifamily)TOTAL</b>	<b>\$ 1,800,000</b>		<b>\$ 1,800,000</b>	<b>\$ 57,933</b>		<b>\$ 57,933</b>	<b>\$ 731,252</b>		<b>\$ 731,252</b>	<b>41%</b>		<b>41%</b>

[1] Expenditures for MF In-Unit by end use is shown on ESA Summary Table.

[2] Expenditures for MF Common Area Measures by end use is shown on ESA Table 2B.

[3] YTD decrease from Jan 2022 reporting due to moving MF In Unit to ESA Program

**Energy Savings Assistance Program Table 1A-1 - Pilot Plus and Pilot Deep Expenses**

	Authorized Budget [1]			Current Month Expenses [2]			Year to Date Expenses [2]			% of Budget Spent YTD		
	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total
ESA Pilot Plus and Pilot Deep Program	\$ 3,884,864		\$ 3,884,864	\$ -		\$ -	\$ -		\$ -	0%		0%
<b>TOTAL</b>	<b>\$ 3,884,864</b>		<b>\$ 3,884,864</b>	<b>\$ -</b>		<b>\$ -</b>	<b>\$ -</b>		<b>\$ -</b>	<b>0%</b>		<b>0%</b>

[1] Expenditures for Pilot Plus and Pilot Deep by end use is shown on ESA Table 2C.

[2] Data will be reported once program is launched. Timing TBD.

**Energy Savings Assistance Program Table 1A-2 - Building Electrification Expenses**

	Authorized Budget [1]			Current Month Expenses [2]			Year to Date Expenses [2]			% of Budget Spent YTD		
	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total
ESA Building Electrification Program	\$ 4,068,483		\$ 4,068,483	\$ 61	\$ -	\$ 61	\$ 797		\$ 797	0%		0%
<b>TOTAL</b>	<b>\$ 4,068,483</b>		<b>\$ 4,068,483</b>	<b>\$ 61</b>	<b>\$ -</b>	<b>\$ 61</b>	<b>\$ 797</b>		<b>\$ 797</b>	<b>0%</b>		<b>0%</b>

[1] Expenditures for Building Electrification by end use is shown on ESA Table 2D.

[2] Data will be reported once program is launched. Timing TBD.

**Energy Savings Assistance Program Table 1A-3 - Clean Energy Homes Expenses**

	Authorized Budget [1] [2]			Current Month Expenses [2]			Year to Date Expenses [2]			% of Budget Spent YTD		
	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total
ESA Clean Energy Homes Program	\$ 1,882,469		\$ 1,882,469	\$ -	\$ -	\$ -	\$ -		\$ -	0%		0%
<b>TOTAL</b>	<b>\$ 1,882,469</b>		<b>\$ 1,882,469</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>		<b>\$ -</b>	<b>0%</b>		<b>0%</b>

[1] Expenditures for Clean Energy Homes by end use is shown on ESA Table 2D.

[2] Data will be reported once program is launched. Timing TBD.

**Energy Savings Assistance Program Table 1A-4 - Leveraging - CSD Expenses**

	Authorized Budget [1]			Current Month Expenses			Year to Date Expenses			% of Budget Spent YTD		
	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total
ESA Program Leveraging - CSD	\$ -		\$ -	\$ -		\$ -	\$ -		\$ -	0%		0%
<b>TOTAL</b>	<b>\$ -</b>		<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>		<b>\$ -</b>	<b>0%</b>		<b>0%</b>

[1] Expenditures for CSD Leveraging by end use is shown on ESA Table 2A.

**NOTE: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.**

Energy Savings Assistance Program Table 2 (SF, MH, MF In-Unit)							
Southern California Edison							
Through April 2022							
ESA Program (Summary) Total							
Measures	Units	Year-To-Date Completed & Expensed Installation					
		Quantity Installed	kWh [4] (Annual)	kW [4] (Annual)	Therms (Annual)	Expenses (\$)	% of Expenditure
<b>Appliances</b>							
High Efficiency Clothes Washer	Home	18	1,754	0		\$ 17,530	0.1%
Refrigerators	Home	4,086	2,389,195	287		\$ 5,448,806	25.8%
Clothes Dryer	Each	-	-	-		\$ -	0.0%
Dishwasher	Each	-	-	-		\$ -	0.0%
Freezer	Each	121	102,608	12		\$ 102,302	0.5%
<b>Domestic Hot Water</b>							
Faucet Aerator	Each	-	-	-		\$ -	0.0%
Other Domestic Hot Water	Home	75	3,657	0		\$ 3,077	0.0%
Water Heater Tank and Pipe Insulation	Home	1	47	0		\$ 34	0.0%
Low-Flow Showerhead / Combined Showerhead/TSV	Home	-	-	-		\$ -	0.0%
Water Heater Repair/Replacement	Home	-	-	-		\$ -	0.0%
Heat Pump Water Heater	Each	-	-	-		\$ -	0.0%
Thermostatic Tub Spout/Diverter	Each	-	-	-		\$ -	0.0%
Thermostatic Shower Valve	Each	17	763	0		\$ 1,462	0.0%
New - Solar Water Heating	Each	-	-	-		\$ -	0.0%
<b>Enclosure[1]</b>							
Air Sealing / Envelope [1]	Home	72	5,145	1		\$ 9,123	0.0%
Caulking	Home	-	-	-		\$ -	0.0%
Diagnostic Air Sealing	Home	-	-	-		\$ -	0.0%
Attic Insulation	Home	-	-	-		\$ -	0.0%
Floor Insulation	Home	-	-	-		\$ -	0.0%
<b>HVAC</b>							
Furnace Repair/Replacement	Home	-	-	-		\$ -	0.0%
Room A/C Replacement	Home	95	(13,657)	(2)		\$ 100,769	0.5%
Central A/C Replacement	Home	1,371	467,852	70		\$ 7,872,061	37.2%
Heat Pump Replacement	Home	32	40,607	18		\$ 183,473	0.9%
Evaporative Cooler (Replacement)	Each	-	-	-		\$ -	0.0%
Evaporative Cooler (Installation)	Home	1,211	679,371	102		\$ 1,547,327	7.3%
Duct Testing and Sealing	Home	1,364	-	-		\$ 290,290	1.4%
Efficient Fan Control	Home	45	3,206	2		\$ 14,191	0.1%
Prescriptive Duct Sealing	Home	-	-	-		\$ -	0.0%
Smart Thermostat	Each	1,414	399,325	-		\$ 444,919	2.1%
Portable A/C	Each	-	-	-		\$ -	0.0%
Central Heat Pump-FS (propane or gas space)	Each	-	-	-		\$ -	0.0%
Wholehouse Fan	Each	-	-	-		\$ -	0.0%
<b>Maintenance</b>							
Furnace Clean and Tune	Home	-	-	-		\$ -	0.0%
Central A/C Tune up	Home	-	-	-		\$ -	0.0%
Evaporative Cooler Maintenance	Home	-	-	-		\$ -	0.0%
Cold Storage	Each	-	-	-		\$ -	0.0%
<b>Lighting</b>							
Compact Fluorescent Lights (CFL)	Each	-	-	-		\$ -	0.0%
Exterior Hard wired CFL fixture	Each	-	-	-		\$ -	0.0%
Exterior Hard wired LED fixture	Each	66	964	-		\$ 6,215	0.0%
LED A-lamp	Each	55,869	2,163,566	264		\$ 496,928	2.4%
LED Torchiere Lamp	Each	2,409	172,060	20		\$ 169,979	0.8%
Torchiere	Each	-	-	-		\$ -	0.0%
LED Reflector Lamp	Each	763	16,287	2		\$ 6,173	0.0%
<b>Miscellaneous</b>							
Pool Pumps	Home	378	378,378	117		\$ 482,139	2.3%
Smart Power Strip - Tier 1	Home	13	-	-		\$ 772	0.0%
Smart Power Strip - Tier 2	Each	19,260	2,691,927	553		\$ 1,431,695	6.8%
Air Purifier	Home	-	-	-		\$ -	0.0%
Comprehensive Home Health and Safety Check-up	Home	-	-	-		\$ -	0.0%
CO and Smoke Alarm	Each	-	-	-		\$ -	0.0%
<b>Pilots</b>							
<b>Customer Enrollment</b>							
ESA Outreach & Assessment	Home	26,690	-	-		\$ 1,945,355	9.2%
ESA In-Home Energy Education	Home	22,539	-	-		\$ 563,500	2.7%
<b>Total Savings/Expenditures</b>			<b>9,503,055</b>	<b>1,447</b>		<b>\$ 21,138,120</b>	
Total Households Weatherized [2]		101					
<b>Households Treated</b>							
- Single Family Households Treated		Home	16,155				
- Multi-family Households Treated (In-unit)		Home	4,970				
- Mobile Homes Treated		Home	1,274				
<b>Total Number of Households Treated</b>		Home	22,399				
# Eligible Households to be Treated for PY [3]		Home	27,051				
% of Households Treated		%	83%				
- Master-Meter Households Treated		Home	1,289				
<p>[1] Envelope and Air Sealing Measures may include outlet cover plate gaskets, attic access weatherization, weatherstripping - door, caulking and minor home repairs. Minor home repairs predominantly are door jamb repair / replacement, door repair, and window putty.</p> <p>[2] Weatherization may consist of attic insulation, attic access weatherization, weatherstripping - door, caulking, &amp; minor home repairs</p> <p>[3] Based on authorized 2022 Program Year budget approved in CPUC decision 21-06-015, June 13, 2021.</p> <p>[4] Savings are based on DNV/GL Impact Evaluation Program Years 2015-2017 for measures studied by that evaluation. Savings for all other measures are Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.</p> <p>Note: Any measures noted as 'NEW' have been added during the course of this program year.</p> <p>Note: Any measures noted as 'REMOVED', are no longer offered by the program but have been kept for tracking purposes.</p>							

**Energy Savings Assistance Program Table 2A**

**Southern California Edison**

**Through April 2022**

ESA Program - CSD Leveraging						
Year-To-Date Completed & Expensed Installation						
Measures	Units	Quantity Installed	kWh [4] (Annual)	kW [4] (Annual)	Therms [4] (Annual)	Expenses (\$) % of Expenditure
<b>Appliances</b>						
High Efficiency Clothes Washer	Each					
Refrigerator	Each					
New - Clothes Dryer	Each					
New - Dishwasher	Each					
Freezers	Each					
<b>Domestic Hot Water</b>						
Faucet Aerator	Each					
Other Domestic Hot Water[3]	Home					
Water Heater Tank and Pipe Insulation	Home					
Water Heater Repair/Replacement	Home					
Low-Flow Showerhead / Combined Showerhead/TSV	Home					
Heat Pump Water Heater	Each					
Thermostatic Tub Spout/Diverter	Each					
Thermostatic Shower Valve	Each					
New - Solar Water Heating						
<b>Enclosure[1]</b>						
Air Sealing	Home					
Caulking	Home					
New - Diagnostic Air Sealing	Home					
Attic Insulation	Home					
New - Floor Insulation	Home					
<b>HVAC</b>						
Removed - FAU Standing Pilot Conversion	Each					
Furnace Repair/Replacement	Each					
Room A/C Replacement	Each					
Central A/C replacement	Each					
Heat Pump Replacement	Each					
Evaporative Cooler (Replacement)	Each					
Evaporative Cooler (Installation)	Each					
Duct Test and Seal	Home					
Energy Efficient Fan Control	Home					
New - Prescriptive Duct Sealing	Home					
High Efficiency Forced Air Unit (HE FAU)	Home					
Removed - A/C Time Delay	Home					
Smart Thermostat	Home					
New - Portable A/C	Each					
New - Central Heat Pump-FS (propane or gas space)						
New - Wholehouse Fan						
<b>Maintenance</b>						
Furnace Clean and Tune	Home					
Central A/C Tune up	Home					
New - Evaporative Cooler Maintenance	Home					
<b>Lighting</b>						
Removed - Interior Hard wired LED fixtures	Each					
Exterior Hard wired LED fixtures	Each					
Removed - LED Torchiere	Each					
Removed - Occupancy Sensor	Each					
Removed - LED Night Light	Each					
LED Reflector Bulbs	Each					
LED A-Lamps	Each					
<b>Miscellaneous</b>						
Pool Pumps	Each					
Power Strip	Each					
Power Strip Tier II	Each					
NEW - Air Purifier	Home					
Cold Storage	Each					
New - Comprehensive Home Health and Safety Check-up	Home					
New - CO and Smoke Alarm	Each					
<b>Pilots</b>						
<b>Customer Enrollment</b>						
ESA Outreach & Assessment	Home					
ESA In-Home Energy Education	Home					
<b>Total Savings/Expenditures</b>						
Total Households Weatherized [2]						
<b>CSD MF Tenant Units Treated</b>		<b>Total</b>				
		-				

[1] Envelope and Air Sealing Measures may include outlet cover plate gaskets, attic access weatherization, weatherstripping - door, caulking and minor  
 [2] Weatherization may consist of attic insulation, attic access weatherization, weatherstripping - door, caulking, & minor home repairs.  
 [3] Savings are based on DNV/GL Impact Evaluation Program Years 2015-2017 for measures studied by that evaluation. Savings for all other measures

**Energy Savings Assistance Common Area Measures Program Table 2B**  
**Southern California Edison**  
**Through April 2022**

<b>Table 2B ESA Program - Multifamily Common Area Measures<sup>5</sup></b>								
<b>Year-To-Date Completed &amp; Expensed Installation</b>								
<b>ESA CAM Measures[1][6]</b>	<b>Units (of Measure such as "each")</b>	<b>Quantity Installed</b>	<b>Number of Units for Cap-kBTU/h and Cap-Tons</b>	<b>kWh (Annual)</b>	<b>kW (Annual)</b>	<b>Therms (Annual)</b>	<b>Expenses (\$)</b>	<b>% of Expenditure</b>
<b>Appliances</b>								
MF Freezer	Each	-	-	-	-	-	\$ -	0.0%
MF High Efficiency Clothes Washer	Home	-	-	-	-	-	\$ -	0.0%
MF Refrigerators	Each	-	-	-	-	-	\$ -	0.0%
<b>Domestic Hot Water</b>								
Central Boiler	Cap-kBTU/h	-	-	-	-	-	\$ -	0.0%
Faucet Aerator	Each	-	-	-	-	-	\$ -	0.0%
Pipe Insulation	Home	-	-	-	-	-	\$ -	0.0%
<b>Envelope</b>								
								0.0%
								0.0%
<b>HVAC</b>								
AC Tune-up	Cap-Tons	-	-	-	-	-	\$ -	0.0%
MF Central A/C Replacement	Home	1	-	568	0.09	-	\$ 13,626	1.9%
MF Duct Testing and Sealing	Home	1	-	-	-	-	\$ 690	0.1%
Furnace Replacement	Cap-kBTU/h	-	-	-	-	-	\$ -	0.0%
HEAT Pump Split System	Cap-Tons	-	-	-	-	-	\$ -	0.0%
HEAT Pump Split System	Each	-	-	-	-	-	\$ -	0.0%
MF Inspection	Each	1	-	-	-	-	\$ 210	0.0%
Programmable Thermostat	Each	27	-	7,183	-	-	\$ 6,360	0.9%
<b>Lighting</b>								
Exterior Parking Lot	Each	648	-	733,277	-	-	\$ 75,287	10.3%
LED A-Lamp	Each	467	-	106,748	2.12	-	\$ 4,928	0.7%
MF LED Exit Sign	Each	2	-	721	0.12	-	\$ 121	0.0%
Exterior LED Fixture	Each	2,582	-	136,722	-	-	\$ 351,574	48.1%
Interior LED Fixture	Fixture	1,915	-	43,794	5.09	-	\$ 254,556	34.8%
Exterior LED Lighting	Fixture	-	-	-	-	-	\$ -	0.0%
Exterior LED Lighting - Pool	Lamp	-	-	-	-	-	\$ -	0.0%
Interior LED Exit Sign	Fixture	-	-	-	-	-	\$ -	0.0%
Interior LED Lighting	KiloLumen	-	-	-	-	-	\$ -	0.0%
Interior LED Screw-in	Lamp	-	-	-	-	-	\$ -	0.0%
Interior TLED Type A Lamps	Lamp	-	-	-	-	-	\$ -	0.0%
Interior TLED Type C Lamps	Lamp	-	-	-	-	-	\$ -	0.0%
LED PL-Lamps	Each	520	-	39,759	0.41	-	\$ 5,950	0.8%
LED Pool and Spa Lighting	Each	3	-	2,628	-	-	\$ 1,449	0.2%
LED Reflector Lamp	Each	3	-	481	0.00	-	\$ 48	0.0%
MF LED T-Lamp	Each	542	-	26,587	0.44	-	\$ 5,037	0.7%
<b>Miscellaneous</b>								
Tier-2 Smart Power Strip	Each	-	-	-	-	-	\$ -	0.0%
Pool Pumps	Home	1	-	9,239	0.39	-	\$ 4,949	0.7%
Variable Speed Pool Pump	Each	-	-	-	-	-	\$ -	0.0%
<b>MF CAM Enrollment Fees</b>								
Enrollment Fees	Homes	14	-	-	-	-	\$ 6,468	0.9%
<b>Ancillary Services</b>								
Audit		-	-	-	-	-	\$ -	0.0%
<b>Total</b>		<b>6,727</b>		<b>1,107,706</b>	<b>8.64</b>		<b>\$ 731,252</b>	

<b>Multifamily Properties Treated</b>	<b>Number</b>
<b>Total Number of Multifamily Properties Treated<sup>2</sup></b>	17
<b>Subtotal of Master-metered Multifamily Properties</b>	2
<b>Total Number of Multifamily Tenant Units w/in Properties Treated<sup>3</sup></b>	18
<b>Total Number of buildings w/in Properties Treated</b>	17

<b>ESA Program - Multifamily Common Area Measures</b>	<b>Year to Date Expenses</b>		
	<b>Electric</b>	<b>Gas</b>	<b>Total</b>
<b>Administration</b>			\$ -
<b>Direct Implementation (Non-Incentive)</b>			\$ -
<b>Direct Implementation</b>	\$ 731,252		\$ 731,252
<b>TOTAL MF CAM COSTS</b>	\$ 731,252	\$ -	\$ 731,252

<<Includes measures costs

1. Measures are customized by each IOU, see "Table 2B-1, Eligible Measures List". Measures list may change based on available information on both costs and benefits and may vary across climate zones. Each IOU should fill out Table 2B as it pertains to their program. Table 2B-1 Column A should match Table 2B Column A for eligible (not canceled) measures.

2. Multifamily properties are sites with at least five (5) or more dwelling units. The properties may have multiple buildings.

3. Multifamily tenant units are the number of dwelling units located within properties treated. This number does not represent the same number of units as reported in the audit.

4. Audit costs may be covered by other programs or projects may utilize previous audits. Not all participants will have an audit cost associated with their project.

5. Applicable to Deed-Restricted, government and non-profit owned multi-family buildings described in D.16-11-022, modified by D.17-12-009.

6. Commissioning costs, as allowable per the Decision, are included in measures total cost unless otherwise noted.

7. All savings are calculated based on SCE or Statewide Work Papers, or proxy values from most recent ESA Program Impact Evaluation for the IOU.

8. MF lighting also includes occupancy sensors.

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD



**Energy Savings Assistance CAM Program Table 2B-1, Eligible Common Area Measures List  
Southern California Edison  
Through April 2022**

<b>Common Area Measures Category and Eligible Measures Title [1]</b>	<b>Effective Date</b>	<b>End Date[2]</b>	<b>Eligible Climate Zones [3]</b>
<b>Appliances</b>			
Pool Pumps	10/1/2018	6/30/2021	All
<b>Domestic Hot Water</b>			
<b>Envelope</b>			
<b>Enclosure</b>			
Air Sealing / Envelope [1]	10/1/2018	6/30/2021	All
Attic Insulation	10/1/2018	6/30/2021	All
<b>HVAC</b>			
Room A/C Replacement	10/1/2018	6/30/2021	10, 13, 14, 15, 16
Central A/C replacement	10/1/2018	6/30/2021	13, 14, 15
Heat Pump Replacement	10/1/2018	6/30/2021	13, 14, 15
Evaporative Cooler (Installation)	10/1/2018	6/30/2021	10, 13, 14, 15, 16
MF Smart Thermostat	10/1/2018	6/30/2021	10, 13, 14, 15, 16
<b>Lighting</b>			
MF Ext Parking Lot	1/1/2021	6/30/2021	All
MF Landscape Lighting	10/1/2018	6/30/2021	All
MF LED A-Lamp	10/1/2018	6/30/2021	All
MF LED Exit Sign	10/1/2018	6/30/2021	All
MF LED Exterior Fixture	10/1/2018	6/30/2021	All
MF LED Interior Fixture	10/1/2018	6/30/2021	All
MF LED PL-Lamps	10/1/2018	6/30/2021	All
MF LED Pool and Spa Lighting	10/1/2018	6/30/2021	All
MF LED Reflector Lamp	10/1/2018	6/30/2021	All
MF LED Torchiere Lamp	10/1/2018	6/30/2021	All
MF LED T5 UL Type A	8/17/2019	6/30/2021	All
MF LED T8 UL Type A	8/17/2019	6/30/2021	All
<b>Miscellaneous</b>			
Smart Power Strips - Tier 1	10/1/2018	6/30/2021	All
New - Smart Power Strips - Tier 2	10/1/2018	6/30/2021	All

Standard Notes (do not delete)

1. Measures list may change based on available information on both costs and benefits (including energy benefits as well as non-energy benefits) and may vary across climate zones. This is not a list of installed measures, it is a list of eligible measures.

**Table 2B-1 Column A should match Table 2B Column A for eligible (not canceled) measures.**

2. Only complete if measure is canceled or discontinued

3. Defined as CEC California Building Climate Zones

[https://www.energy.ca.gov/maps/renewable/building\\_climate\\_zones.html](https://www.energy.ca.gov/maps/renewable/building_climate_zones.html)

**Energy Savings Assistance Program Table 2C Pilot Plus and Pilot Deep  
Southern California Edison  
Through April 2022**

Measures	Units	ESA Program - Pilot Plus [1]						Measures	Units	ESA Program - Pilot Deep [1]										
		Year-To-Date Completed & Expensed Installation								Year-To-Date Completed & Expensed Installation										
		Quantity Installed	kWh (Annual)	kW (Annual)	Therms (Annual)	Expenses (\$)	% of Expenditure			Quantity Installed	kWh (Annual)	kW (Annual)	Therms (Annual)	Expenses (\$)	% of Expenditure					
<b>Appliances</b>								<b>Appliances</b>												
	Each	-	-	-		\$ -	0.0%		Each	-	-	-		\$ -	0.0%					
	Each	-	-	-		\$ -	0.0%		Each	-	-	-		\$ -	0.0%					
	Each	-	-	-		\$ -	0.0%		Each	-	-	-		\$ -	0.0%					
<b>Domestic Hot Water</b>								<b>Domestic Hot Water</b>												
	Home	-	-	-		\$ -	0.0%		Home	-	-	-		\$ -	0.0%					
	Each	-	-	-		\$ -	0.0%		Each	-	-	-		\$ -	0.0%					
	Each	-	-	-		\$ -	0.0%		Each	-	-	-		\$ -	0.0%					
	Each	-	-	-		\$ -	0.0%		Each	-	-	-		\$ -	0.0%					
<b>Enclosure</b>								<b>Enclosure</b>												
	Home	-	-	-		\$ -	0.0%		Home	-	-	-		\$ -	0.0%					
	Home	-	-	-		\$ -	0.0%		Home	-	-	-		\$ -	0.0%					
	Home	-	-	-		\$ -	0.0%		Home	-	-	-		\$ -	0.0%					
<b>HVAC</b>								<b>HVAC</b>												
	Each	-	-	-		\$ -	0.0%		Each	-	-	-		\$ -	0.0%					
	Each	-	-	-		\$ -	0.0%		Each	-	-	-		\$ -	0.0%					
	Home	-	-	-		\$ -	0.0%		Home	-	-	-		\$ -	0.0%					
	Home	-	-	-		\$ -	0.0%		Home	-	-	-		\$ -	0.0%					
	Home	-	-	-		\$ -	0.0%		Home	-	-	-		\$ -	0.0%					
<b>Maintenance</b>								<b>Maintenance</b>												
	Home	-	-	-		\$ -	0.0%		Home	-	-	-		\$ -	0.0%					
	Home	-	-	-		\$ -	0.0%		Home	-	-	-		\$ -	0.0%					
<b>Lighting</b>								<b>Lighting</b>												
	Each	-	-	-		\$ -	0.0%		Each	-	-	-		\$ -	0.0%					
	Each	-	-	-		\$ -	0.0%		Each	-	-	-		\$ -	0.0%					
	Each	-	-	-		\$ -	0.0%		Each	-	-	-		\$ -	0.0%					
	Each	-	-	-		\$ -	0.0%		Each	-	-	-		\$ -	0.0%					
	Each	-	-	-		\$ -	0.0%		Each	-	-	-		\$ -	0.0%					
	Each	-	-	-		\$ -	0.0%		Each	-	-	-		\$ -	0.0%					
<b>Miscellaneous</b>								<b>Miscellaneous</b>												
	Each	-	-	-		\$ -	0.0%		Each	-	-	-		\$ -	0.0%					
	Each	-	-	-		\$ -	0.0%		Each	-	-	-		\$ -	0.0%					
<b>Customer Enrollment</b>								<b>Customer Enrollment</b>												
ESA Outreach & Assessment	Home	-	-	-		\$ -	0.0%	ESA Outreach & Assessment	Home	-	-	-		\$ -	0.0%					
ESA In-Home Energy Education	Home	-	-	-		\$ -	0.0%	ESA In-Home Energy Education	Home	-	-	-		\$ -	0.0%					
<b>Total Savings/Expenditures</b>								<b>Total Savings/Expenditures</b>												
						\$ -	0.0%							\$ -	0.0%					
<b>Households Treated</b>		<b>Total</b>						<b>Households Treated</b>		<b>Total</b>										
- Single Family Households Treated	Home							- Single Family Households Treated	Home											
- Mobile Homes Treated	Home							- Mobile Homes Treated	Home											
<b>Total Number of Households Treated</b>	Home							<b>Total Number of Households Treated</b>	Home											

[1] Data will be reported once program is launched. Timing TBD.  
 Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may  
 Note: IOUs - If there are new measures that are approved through the ESA Working Group, mark in column A as such to indicate that it is a new measure.

**Energy Savings Assistance Program Table 2D Pilots  
Southern California Edison  
Through April 2022**

ESA Program - Building Electrification Retrofit Pilot [1]								ESA Program - Clean Energy Homes New Construction Pilot							
Measures	Units	Year-To-Date Completed & Expensed Installation						Measures	Units	Year-To-Date Completed & Expensed Installation					
		Quantity Installed	kWh (Annual)	kW (Annual)	Therms (Annual)	Expenses (\$)	% of Expenditure			Quantity Installed	kWh (Annual)	kW (Annual)	Therms (Annual)	Expenses (\$)	% of Expenditure
<b>Appliances</b>								<b>Appliances</b>							
	Each	-	-	-	-	\$ -	0.0%		Each	-	-	-	-	\$ -	0.0%
	Each	-	-	-	-	\$ -	0.0%		Each	-	-	-	-	\$ -	0.0%
	Each	-	-	-	-	\$ -	0.0%		Each	-	-	-	-	\$ -	0.0%
<b>Domestic Hot Water</b>								<b>Domestic Hot Water</b>							
	Home	-	-	-	-	\$ -	0.0%		Home	-	-	-	-	\$ -	0.0%
	Each	-	-	-	-	\$ -	0.0%		Each	-	-	-	-	\$ -	0.0%
	Each	-	-	-	-	\$ -	0.0%		Each	-	-	-	-	\$ -	0.0%
	Each	-	-	-	-	\$ -	0.0%		Each	-	-	-	-	\$ -	0.0%
<b>Enclosure</b>								<b>Enclosure</b>							
	Home	-	-	-	-	\$ -	0.0%		Home	-	-	-	-	\$ -	0.0%
	Home	-	-	-	-	\$ -	0.0%		Home	-	-	-	-	\$ -	0.0%
	Home	-	-	-	-	\$ -	0.0%		Home	-	-	-	-	\$ -	0.0%
<b>HVAC</b>								<b>HVAC</b>							
	Each	-	-	-	-	\$ -	0.0%		Each	-	-	-	-	\$ -	0.0%
	Each	-	-	-	-	\$ -	0.0%		Each	-	-	-	-	\$ -	0.0%
	Home	-	-	-	-	\$ -	0.0%		Home	-	-	-	-	\$ -	0.0%
	Home	-	-	-	-	\$ -	0.0%		Home	-	-	-	-	\$ -	0.0%
	Home	-	-	-	-	\$ -	0.0%		Home	-	-	-	-	\$ -	0.0%
<b>Maintenance</b>								<b>Maintenance</b>							
	Home	-	-	-	-	\$ -	0.0%		Home	-	-	-	-	\$ -	0.0%
	Home	-	-	-	-	\$ -	0.0%		Home	-	-	-	-	\$ -	0.0%
<b>Lighting</b>								<b>Lighting</b>							
	Each	-	-	-	-	\$ -	0.0%		Each	-	-	-	-	\$ -	0.0%
	Each	-	-	-	-	\$ -	0.0%		Each	-	-	-	-	\$ -	0.0%
	Each	-	-	-	-	\$ -	0.0%		Each	-	-	-	-	\$ -	0.0%
	Each	-	-	-	-	\$ -	0.0%		Each	-	-	-	-	\$ -	0.0%
	Each	-	-	-	-	\$ -	0.0%		Each	-	-	-	-	\$ -	0.0%
	Each	-	-	-	-	\$ -	0.0%		Each	-	-	-	-	\$ -	0.0%
<b>Miscellaneous</b>								<b>Miscellaneous</b>							
	Each	-	-	-	-	\$ -	0.0%		Each	-	-	-	-	\$ -	0.0%
	Each	-	-	-	-	\$ -	0.0%		Each	-	-	-	-	\$ -	0.0%
<b>Customer Enrollment</b>								<b>Customer Enrollment</b>							
ESA Outreach & Assessment	Home	-	-	-	-	\$ -	0.0%	ESA Outreach & Assessment	Home	-	-	-	-	\$ -	0.0%
ESA In-Home Energy Education	Home	-	-	-	-	\$ -	0.0%	ESA In-Home Energy Education	Home	-	-	-	-	\$ -	0.0%
<b>Total Savings/Expenditures</b>								<b>Total Savings/Expenditures</b>							
<b>Households Treated</b>		<b>Total</b>						<b>Households Treated</b>		<b>Total</b>					
- Single Family Households Treated	Home							- Single Family Households Treated	Home						
- Mobile Homes Treated	Home							- Mobile Homes Treated	Home						
<b>Total Number of Households Treated</b>	Home							<b>Total Number of Households Treated</b>	Home						

[1] Data will be reported once program is launched. Timing TBD.  
Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

**Energy Savings Assistance Program Tables 3A-F - Energy Savings and Average Bill Savings per Treated Home/Common Area  
Southern California Edison  
Through April 2022**

<b>Table 3A, ESA Program (SF, MH, MF In-Unit)</b>	
Annual kWh Savings	9,503,055
Annual Therm Savings	
Lifecycle kWh Savings	77,701,529
Lifecycle Therm Savings	
Current kWh Rate	\$ 0.14
Current Therm Rate	\$ -
Average 1st Year Bill Savings / Treated households	\$ 59
Average Lifecycle Bill Savings / Treated Household	\$ 482

<b>Table 3B, ESA Program - CSD Leveraging</b>	
Annual kWh Savings	-
Annual Therm Savings	
Lifecycle kWh Savings	-
Lifecycle Therm Savings	
Current kWh Rate	\$ -
Current Therm Rate	\$ -
Average 1st Year Bill Savings / Treated Households	\$ -
Average Lifecycle Bill Savings / Treated Household	\$ -

<b>Table 3C, ESA Program - Multifamily Common Area</b>	
Annual kWh Savings	1,107,706
Annual Therm Savings	
Lifecycle kWh Savings	3,779,372
Lifecycle Therm Savings	
Current kWh Rate	\$ 0.14
Current Therm Rate	\$ -
Average 1st Year Bill Savings / Treated Property	\$ 5,132
Average Lifecycle Bill Savings / Treated Property	\$ 17,511

**Energy Savings Assistance Program Table 4 - Homes/Buildings Treated  
Southern California Edison  
Through April 2022**

Table 4A, ESA Program (SF, MH, MF In-Unit)						
County	Eligible Households			Households Treated YTD		
	Rural [1]	Urban	Total	Rural	Urban	Total
Fresno	633	0	633	0	0	0
Imperial	0	282	282	0	0	0
Inyo	9	1,362	1,371	0	0	0
Kern	13,428	17,886	31,314	667	1	668
Kings	0	7,611	7,611	218	0	218
Los Angeles	501,121	2,884	504,005	91	9,469	9,560
Madera	2	0	2	0	0	0
Mono	0	2,292	2,292	0	0	0
Orange	200,645	0	200,645	0	2,393	2,393
Riverside	83,702	79,988	163,690	533	2,665	3,198
San Bernardino	193,062	43,828	236,890	608	4,288	4,896
San Diego	0	1	1	0	0	0
Santa Barbara	14,824	0	14,824	0	4	4
Tulare	12,323	37,874	50,197	577	181	758
Ventura	60,710	2,452	63,162	44	660	704
<b>Total</b>	<b>1,080,459</b>	<b>196,460</b>	<b>1,276,919</b>	<b>2,738</b>	<b>19,661</b>	<b>22,399</b>

Table 4B, ESA Program - CSD Leveraging						
County				Households Treated YTD		
				Rural	Urban	Total
						0
						0
<b>Total</b>				<b>0</b>	<b>0</b>	<b>0</b>

Table 4C, ESA Program - Multifamily Common Area						
County	Eligible Properties [2]			Properties Treated YTD		
				Rural [1]	Urban	Total
Fresno				0	0	0
Imperial				0	0	0
Inyo				0	0	0
Kern				0	0	0
Kings				0	0	0
Los Angeles				0	2	2
Madera				0	0	0
Mono				0	0	0
Orange				0	1	1
Riverside				2	3	5
San Bernardino				5	3	8
San Diego				0	0	0
Santa Barbara				0	0	0
Tulare				1	0	1
Ventura				0	0	0
<b>Total</b>				<b>8</b>	<b>9</b>	<b>17</b>

Table 4D, ESA Program - Pilot Plus and Pilot Deep [3]						
County	Eligible Households			Households Treated YTD		
	Rural [1]	Urban	Total	Rural	Urban	Total
<b>Total</b>					<b>0</b>	<b>0</b>

[1] For IOU low income-related and Energy Efficiency reporting and analysis, the Goldsmith definition is  
[2] Do not currently have Eligible Properties for ESA CAM.  
[3] Data will be reported once program is launched. Timing TBD.

**Energy Savings Assistance Program Table 5 - Energy Savings Assistance Program Customer Summary**  
**Southern California Edison**  
**Through April 2022**

Table 5A, ESA Program (SF,MH, MF In-Unit)																
Month	Gas & Electric					Gas Only				Electric Only				Total		
	# of Household Treated by	(Annual)			# of Household Treated by	(Annual)			# of Household Treated by	(Annual)			# of Household Treated by	(Annual)		
		Therm	kWh	kW		Therm	kWh	kW		Therm	kWh	kW		Therm	kWh	kW
January									4,046	1,607,903	249		4,046	1,607,903	249	
February									10,669	4,631,939	709		10,669	4,631,939	709	
March									17,001	7,265,164	####		17,001	7,265,164	1,113	
April									22,399	9,503,055	####		22,399	9,503,055	1,447	
May																
June																
July																
August																
September																
October																
November																
December																
YTD	-	-	-	-	-	-	-	-	22,399	9,503,055	####		22,399	9,503,055	1,447	

YTD Total Energy Impacts for all fuel types should equal YTD energy impacts that are reported every month Table 2.  
**Note:** Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

Table 5B, ESA Program - CSD Leveraging																
Month	Gas & Electric					Gas Only				Electric Only				Total		
	# of Household Treated by Month	(Annual)			# of Household Treated by Month	(Annual)			# of Household Treated by Month	(Annual)			# of Household Treated by Month	(Annual)		
		Therm	kWh	kW		Therm	kWh	kW		Therm	kWh	kW		Therm	kWh	kW
January																
February																
March																
April																
May																
June																
July																
August																
September																
October																
November																
December																
YTD	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	

YTD Total Energy Impacts for all fuel types should equal YTD energy impacts that are reported every month Table 2A.  
**Note:** Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

Table 5C, ESA Program - Multifamily Common Area																
Month	Gas & Electric					Gas Only				Electric Only				Total		
	# of Properties Treated by Month	(Annual)			# of Properties Treated by Month	(Annual)			# of Properties Treated by Month	(Annual)			# of Properties Treated by Month	(Annual)		
		Therm	kWh	kW		Therm	kWh	kW		Therm	kWh	kW		Therm	kWh	kW
January	2								2	3,368	0.1		2	3,368	0.1	
February	3								3	7,228	0.3		3	7,228	0.3	
March	14								14	863,370	6.8		14	863,370	6.8	
April	17								17	1,107,706	8.6		17	1,107,706	8.6	
May																
June																
July																
August																
September																
October																
November																
December																
YTD	-	-	-	-	-	-	-	-	17	1,107,706	8.6		17	1,107,706	8.6	

Table 5D, ESA Program - Pilot Plus and Pilot Deep [1]																
Month	Gas & Electric					Gas Only				Electric Only				Total		
	# of Household Treated by	(Annual)			# of Household Treated by	(Annual)			# of Household Treated by	(Annual)			# of Household Treated by	(Annual)		
		Therm	kWh	kW		Therm	kWh	kW		Therm	kWh	kW		Therm	kWh	kW
January																
February																
March																
April																
May																
June																
July																
August																
September																
October																
November																
December																
YTD	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	

[1] Data will be reported once program is launched. Timing TBD.  
YTD Total Energy Impacts for all fuel types should equal YTD energy impacts that are reported every month Table 2B.  
**Note:** Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

**Energy Savings Assistance Program Table 6 - Expenditures for Pilots and Studies  
Southern California Edison  
Through April 2022**

	Authorized 2021-26 Funding [1]			Current Month Expenses			Year to Date Expenses			Cycle to Date Expenses [2]			% of Budget Expended		
	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total
<b>Pilots</b>															
	\$ -		\$ -	\$ -		\$ -	\$ -		\$ -	\$ -		\$ -			0%
<b>Total Pilots</b>	<b>\$ -</b>		<b>\$ -</b>			<b>\$ -</b>			<b>\$ -</b>			<b>\$ -</b>			<b>0%</b>
<b>Studies</b>															
Joint IOU - 2022 Low Income Needs Assessment (LINA) Study [3]	\$ 75,000		\$ 75,000	\$ 4,553		\$ 4,553	\$ 32,318		\$ 32,318	\$ 58,419		\$ 58,419			78%
Joint IOU - 2025 Low Income Needs Assessment (LINA) Study	\$ 75,000		\$ 75,000	\$ -		\$ -	\$ -		\$ -	\$ -		\$ -			0%
Joint IOU - 2028 Low Income Needs Assessment (LINA) Study	\$ 75,000		\$ 75,000	\$ -		\$ -	\$ -		\$ -	\$ -		\$ -			0%
Joint IOU - Statewide CARE-ESA Categorical Study [4]	\$ 22,500		\$ 22,500	\$ -		\$ -	\$ -		\$ -	\$ -		\$ -			0%
Load Impact Evaluation Study	\$ 450,000		\$ 450,000	\$ -		\$ -	\$ -		\$ -	\$ -		\$ -			0%
Equity Criteria and Non Energy Benefits Evaluation (NEB's)	\$ 150,000		\$ 150,000	\$ -		\$ -	\$ -		\$ -	\$ -		\$ -			0%
Rapid Feedback Research and Analysis [5]	\$ 155,000		\$ 155,000	\$ -		\$ -	\$ -		\$ -	\$ -		\$ -			0%
Joint IOU - Multifamily CAM Process Evaluation [6]	\$ 90,000		\$ 90,000	\$ -		\$ -	\$ -		\$ -	\$ -		\$ -			0%
Joint IOU - Process Evaluation Studies (1-4 Studies)			\$ -	\$ -		\$ -	\$ -		\$ -	\$ -		\$ -			0%
Process Evaluation Studies (1-4 Studies)	\$ 150,000		\$ 150,000	\$ -		\$ -	\$ -		\$ -	\$ -		\$ -			0%
Discretionary [5]	\$ 300,000		\$ 300,000	\$ -		\$ -	\$ -		\$ -	\$ -		\$ -			0%
<b>Total Studies</b>	<b>\$1,542,500</b>		<b>\$ 1,542,500</b>	<b>\$ 4,553</b>		<b>\$ 4,553</b>	<b>\$ 32,318</b>		<b>\$ 32,318</b>	<b>\$ 58,419</b>		<b>\$ 58,419</b>			<b>4%</b>

[1] Authorized per D.21-06-015. Funds for pilots and studies may be rolled over to the next program year or borrowed from a future program year within the cycle, to allow for flexibility in scheduling changes with these efforts. Funding amounts listed reflect SCE's 30% allocation among the IOUs. Final authorized budgets may be adjusted by the ESA/CARE Studies Working Group per D.21-06-015.

[2] Some studies cover multiple cycles. Hence this column total reflects the total study spending (as opposed to cycle spending)

[3] Advice letter approved Joint Utilities' 2022 LINA Study for \$500,000. SCE holds the statewide contract for this co-funded study. This report includes ONLY SCE portion of the totals. SCE is cross-billing the other IOUs, but may currently hold more of the total project expense until bills are reconciled. SCE's 30% allocation is \$150,000, funded 50/50 via the ESA and CARE budgets. The 2022 LINA commenced in January 2021. The Joint Utilities would carry over committed, unspent 2021 LINA funding forward to 2022 and until the study is completed.

[4] Authorized per D.21-06-015, the Categorical Study will be funded 50/50 via the ESA and CARE budgets.

[5] Authorized per D.21-06-015, for each IOU to use for IOU-specific studies as needed. Unused annual budget may be carried forward until the end of the cycle. SCE is using unspent funds from the "Rapid Feedback Research and Analysis" to fund the MF CAM Process Evaluation

[6] SCE is using unspent funds from the "Rapid Feedback Research and Analysis" to fund the MF CAM Process Evaluation. PG&E holds the statewide contract for this co-funded study. The study commenced in July 2021.

**Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.**

**Energy Savings Assistance Program Table - 7 Customer Segments/Needs State by Demographic, Financial, Location, and Health Conditions  
Southern California Edison  
Through April 2022**

ESA Main (SF, MH, MF in-unit)

Customer Segments	# of Households Eligible	# of Households Treated	Enrollment Rate = (C/B)	# of Households Contacted	Rate of Uptake = (C/E)	Avg. Energy Savings (kWh) Per Treated Households	Avg. Energy Savings (kW) Per Treated Households	Avg. Peak Demand Savings (kWh) Per Treated Household	Avg. Peak Demand Savings (kW) Per Treated Household	Avg. Energy Savings (Therms) Per Treated Households	Avg. Cost Per Treated Households
<b>Demographic</b>											
Housing Type											
SF		23,677				319	0.05				\$ 719
MH		2,163				285	0.04				\$ 633
MF In-Unit		6,092				300	0.04				\$ 445
Rent vs. Own											
Own		18,329				321	0.05				\$ 808
Rent		13,603				303	0.04				\$ 464
Previous		10,250				302	0.04				\$ 624
New Participant		21,682				319	0.05				\$ 679
Seniors		10,360				316	0.05				\$ 716
Veterans											
Hard-to-Reach											
Vulnerable											
<b>Location</b>											
DAC		5				619	0.07				\$ 541
Rural		5,476				341	0.04				\$ 1,285
Tribal											
PSPS Zone											
Wildfire Zone											
Climate Zone 06		1,725				289	0.04				\$ 402
Climate Zone 08		7,023				284	0.04				\$ 360
Climate Zone 09		5,738				336	0.05				\$ 402
Climate Zone 10		9,350				302	0.05				\$ 423
Climate Zone 13		3,138				304	0.04				\$ 1,513
Climate Zone 14		3,088				369	0.05				\$ 1,470
Climate Zone 15		1,160				399	0.05				\$ 1,780
Climate Zone 16		710				274	0.04				\$ 392
<b>CARB Communities</b>											
<b>Financial</b>											
CARE		8,074				323	0.05				\$ 854
Disconnected											
Arrearages											
High Usage		122				389	0.05				\$ 1,001
High Energy Burden											
SEVI											
Affordability Ratio											
<b>Health Condition</b>											
Medical Baseline		23,906				319	0.05				\$ 686
Respiratory											
Disabled		8,026				295	0.04				\$ 587



Pilot Plus and Pilot Deep [1]

Customer Segments	# of Households Eligible	# of Households Treated	Enrollment Rate = (C/B)	# of Households Contacted	Rate of Uptake = (C/E)	Avg. Energy Savings (kWh) Per Treated Households	Avg. Energy Savings (kW) Per Treated Households	Avg. Peak Demand Savings (kWh) Per Treated Household	Avg. Peak Demand Savings (kW) Per Treated Household	Avg. Energy Savings (Therms) Per Treated Households	Avg. Cost Per Treated Households
<b>Demographic</b>											
Housing Type											
SF											
MH											
MF In-Unit											
Rent vs. Own											
Own											
Rent											
Previous vs. New Participant											
Seniors											
Veterans											
Hard-to-Reach											
Vulnerable											
<b>Location</b>											
DAC											
Rural											
Tribal											
PSPS Zone											
Wildfire Zone											
Climate Zone 06											
Climate Zone 08											
Climate Zone 09											
Climate Zone 10											
Climate Zone 13											
Climate Zone 14											
Climate Zone 15											
Climate Zone 16											
CARB Communities											
<b>Financial</b>											
CARE											
Disconnected											
Arrearages											
High Usage											
High Energy Burden											
SEVI											
Affordability Ratio											
<b>Health Condition</b>											
Medical Baseline											
Respiratory											
Disabled											

[1] Data will be reported once program is launched. Timing TBD.

**Energy Savings Assistance Program Table - 8 Clean Energy Referral, Leveraging, and Coordination [1]  
Southern California Edison  
Through April 2022**

<b>Partner</b>	<b>Brief Description of Effort</b>	<b># of Referral</b>	<b># of Leveraging</b>	<b># of Coordination Efforts</b>	<b># of Leads</b>	<b># of Enrollments</b>
LIHEAP						
CSD						
SASH						
SDCWA						
CARE/Medical Baseline						
CARE High Usage						
Etc.						

Note to IOUs:  
 Leveraging activities would include when programs share resources to jointly support program delivery or administration.  
 While coordination refers more generally to program communication, collaboration, and alignment of activities to support individual program delivery.  
 [1] Table will be populated in Q2

**Energy Savings Assistance Program Table - 9 Tribal Outreach  
Southern California Edison  
Through April 2022**

OUTREACH STATUS	Quantity (Includes CARE, FERA, and ESA)	List of Participating Tribes
Tribes completed ESA Meet & Confer	6	Benton Paiute, Bishop Paiute, Timbisha Shoshone, Chemehuevi, CRIT, Morongo
Tribes requested outreach materials or applications	2	Soboba, Agua Caliente
Tribes who have not accepted offer to Meet and Confer	4	Bridgeport Indian colony, Tule River, San Manuel, 29 Palms
Non-Federally Recognized Tribes who participated in Meet & Confer	N/A	
Tribes and Housing Authority sites involved in Focused Project/ESA	1	
Partnership offer on Tribal Lands	0	
Housing Authority and Tribal Temporary Assistance for Needy Families (TANF) office who received outreach (this includes email, U.S. mail, and/or phone calls)	0	
Housing Authority and TANF offices who participated in Meet and Confer	0	

**CARE Table 1 - CARE Program Expenses  
Southern California Edison  
Through April 2022**

CARE Program:	Authorized Budget			Current Month Expenses			Year to Date Expenses			% of Budget Spent YTD		
	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total
Outreach	\$ 3,724,630	\$ -	\$ 3,724,630	\$ 120,019	\$ -	\$ 120,019	\$ 907,748	\$ -	\$ 907,748	24%	0%	24%
Processing / Certification Re-certification	\$ 1,530,979	\$ -	\$ 1,530,979	\$ 59,076	\$ -	\$ 59,076	\$ 255,009	\$ -	\$ 255,009	17%	0%	17%
Post Enrollment Verification	\$ 483,467	\$ -	\$ 483,467	\$ 71,912	\$ -	\$ 71,912	\$ 245,371	\$ -	\$ 245,371	51%	0%	51%
IT Programming	\$ 570,000	\$ -	\$ 570,000	\$ 503	\$ -	\$ 503	\$ 2,736	\$ -	\$ 2,736	0%	0%	0%
Pilots	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	0%	0%	0%
CHANGES Program	\$ 525,000	\$ -	\$ 525,000	\$ 34,223	\$ -	\$ 34,223	\$ 101,447	\$ -	\$ 101,447	19%	0%	19%
Studies	\$ 36,000	\$ -	\$ 36,000	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	0%	0%	0%
Regulatory Compliance	\$ 478,809	\$ -	\$ 478,809	\$ 75,815	\$ -	\$ 75,815	\$ 169,370	\$ -	\$ 169,370	35%	0%	35%
General Administration	\$ 1,337,746	\$ -	\$ 1,337,746	\$ 108,798	\$ -	\$ 108,798	\$ 404,370	\$ -	\$ 404,370	30%	0%	30%
CPUC Energy Division	\$ 135,625	\$ -	\$ 135,625	\$ -	\$ -	\$ -	\$ 44,555	\$ -	\$ 44,555	33%	0%	33%
<b>SUBTOTAL MANAGEMENT COSTS</b>	<b>\$ 8,822,256</b>	<b>\$ -</b>	<b>\$ 8,822,256</b>	<b>\$ 470,345</b>	<b>\$ -</b>	<b>\$ 470,345</b>	<b>\$ 2,130,605</b>	<b>\$ -</b>	<b>\$ 2,130,605</b>	<b>24%</b>	<b>0%</b>	<b>24%</b>
CARE Rate Discount	\$ 404,343,437	\$ -	\$ 404,343,437	\$ 38,425,349	\$ -	\$ 38,425,349	\$ 179,211,790	\$ -	\$ 179,211,790	44%	0%	44%
<b>TOTAL PROGRAM COSTS &amp; CUSTOMER DISCOUNTS</b>	<b>\$ 413,165,693</b>	<b>\$ -</b>	<b>\$ 413,165,693</b>	<b>\$ 38,895,694</b>	<b>\$ -</b>	<b>\$ 38,895,694</b>	<b>\$ 181,342,395</b>	<b>\$ -</b>	<b>\$ 181,342,395</b>	<b>44%</b>	<b>0%</b>	<b>44%</b>
Other CARE Rate Benefits												
- DWR Bond Charge Exemption				\$ 1,443,689		\$ 1,443,689	\$ 7,427,366		\$ 7,427,366			
- CARE Surcharge Exemption				\$ 2,484,384		\$ 2,484,384	\$ 12,906,213		\$ 12,906,213			
- California Solar Initiative Exemption				\$ -		\$ -	\$ -		\$ -			
- kWh Surcharge Exemption				\$ -		\$ -	\$ -		\$ -			
- Vehicle Grid Integration Exemption				\$ -		\$ -	\$ -		\$ -			
<b>Total Other CARE Rate Benefits</b>				<b>\$ 3,928,073</b>	<b>\$ -</b>	<b>\$ 3,928,073</b>	<b>\$ 20,333,579</b>	<b>\$ -</b>	<b>\$ 20,333,579</b>			
Indirect Costs				\$ 100,725	\$ -	\$ 100,725	\$ 379,913	\$ -	\$ 379,913			

[1] Decision 15-12-047 transitioned from CHANGES pilot to CHANGES program and funding for the effort is captured herein.

[2] Reflects the authorized 2021 H1 bridge funding amounts.

[3] Monthly and year-to-date expenses data was obtained from SAP database.

**NOTE: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.**

**CARE Table 2 - Enrollment, Recertification, Attrition, & Penetration  
Southern California Edison  
Through April 2022**

	New Enrollment										Recertification <sup>7,8</sup>				Attrition (Drop Offs)				Enrollment		Total CARE Participants	Estimated CARE Eligible	Enrollment <sup>7</sup> Rate % (W/X)		
	Automatic Enrollment				Self-Certification (Income or Categorical)						Total New Enrollment (E+J)	Scheduled <sup>5</sup>	Non-Scheduled (Duplicates) <sup>5</sup>	Automatic	Total Recertification (L+M+N)	No Response <sup>4,7</sup>	Failed PEV	Failed Recertification <sup>7,8</sup>	Other	Total Attrition (P+Q+R+S)				Gross (K+O)	Net Adjusted (K-T)
	Inter-Utility <sup>1</sup>	Intra-Utility <sup>2</sup>	Leveragings	Combined (B+C+D)	Online	Paper	Phone	Capitation	Combined (F+G+H+I)																
January	687	2	0	689	8,158	5,225	10,172	186	23,741	24,430	14,305	1,051	0	15,356	51	2	19	78,262	78,334	39,786	-53,904	1,348,032	1,276,922	106%	
February	734	26	0	760	8,212	12,214	10,119	195	30,740	31,500	10,545	794	0	11,339	36	4	10	68,407	68,457	42,839	-36,957	1,311,125	1,276,922	103%	
March	222	6	0	228	7,804	9,205	12,373	226	29,608	29,836	7,326	655	0	7,981	13	0	5	69,674	69,692	37,817	-39,856	1,271,287	1,276,922	100%	
April	239	6	0	245	7,680	3,768	8,525	199	20,172	20,417	4,556	416	0	4,972	1	0	1	36,895	36,897	25,389	-16,480	1,254,809	1,276,922	98%	
May																									
June																									
July																									
August																									
September																									
October																									
November																									
December																									
<b>YTD Total</b>	<b>1,882</b>	<b>40</b>	<b>0</b>	<b>1,922</b>	<b>31,854</b>	<b>30,412</b>	<b>41,189</b>	<b>806</b>	<b>104,261</b>	<b>106,183</b>	<b>36,732</b>	<b>2,916</b>	<b>0</b>	<b>39,648</b>	<b>101</b>	<b>6</b>	<b>35</b>	<b>253,238</b>	<b>253,380</b>	<b>145,831</b>	<b>-147,197</b>	<b>1,254,809</b>	<b>1,276,922</b>	<b>98%</b>	

<sup>1</sup> Enrollments via data sharing between the IOUs.

<sup>2</sup> Enrollments via data sharing between departments and/or programs within the utility.

<sup>3</sup> Enrollments via data sharing with programs outside the IOU that serve low-income customers.

<sup>4</sup> Recertification results are tied to the month initiated. Therefore, recertification results may be pending due to the time permitted for a participant to respond.

<sup>5</sup> Recertification results include volumes for COVID-19 protections and reinstatements.

<sup>6</sup> Penetration Rate and Enrollment Rate are the same value.

**CARE Table 3A - Post-Enrollment Verification Results (Model)**

**Southern California Edison  
Through April 2022**

Month	Total CARE Households Enrolled	Households Requested to Verify	% of CARE Enrolled Requested to Verify Total	CARE Households De-enrolled (Due to no response)	CARE Households De-enrolled (Verified as Ineligible)	Total Households De-enrolled	% De-enrolled through Post Enrollment Verification	% of Total CARE Households De-enrolled
January	1,348,032	0	0.0%	0	0	0	0.0%	0.0%
February	1,311,125	0	0.0%	0	0	0	0.0%	0.0%
March	1,271,287	206	0.0%	14	0	14	6.8%	0.0%
April	1,254,809	0	0.0%	0	0	0	0.0%	0.0%
May			0.0%			0	0.0%	0.0%
June			0.0%			0	0.0%	0.0%
July			0.0%			0	0.0%	0.0%
August			0.0%			0	0.0%	0.0%
September			0.0%			0	0.0%	0.0%
October			0.0%			0	0.0%	0.0%
November			0.0%			0	0.0%	0.0%
December			0.0%			0	0.0%	0.0%
<b>YTD Total</b>	<b>1,254,809</b>	<b>206</b>	<b>0.0%</b>	<b>14</b>	<b>0</b>	<b>14</b>	<b>6.8%</b>	<b>0.0%</b>

<sup>1</sup> Includes all customers who failed SCE's CARE eligibility probability model.

<sup>2</sup> Includes customers verified as over income or who requested to be de-enrolled.

<sup>3</sup> Verification results are tied to the month initiated and the verification process allows customers 90 days to respond to the verification request.

<sup>4</sup> Percentage of customers dropped compared to the total participants requested to provide verification in that month.

**Note:** Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD

**CARE Table 3B Post-Enrollment Verification Results (Electric only High Usage)**

**Southern California Edison  
Through April 2022**

Month	Total CARE Households Enrolled	Households Requested to Verify	% of CARE Enrolled Requested to Verify Total	CARE Households De-enrolled (Due to no response)	CARE Households De-enrolled (Verified as Ineligible)	Total Households De-enrolled	% De-enrolled through Post Enrollment Verification	% of Total CARE Households De-enrolled
January	1,348,032	7,306	0.5%	6,104	2	6,106	83.6%	0.5%
February	1,311,125	7,217	0.6%	5,937	6	5,943	82.3%	0.5%
March	1,271,287	1,529	0.1%	0	1	1	0.1%	0.0%
April	1,254,809	1,530	0.1%	0	0	0	0.0%	0.0%
May								
June								
July								
August								
September								
October								
November								
December								
<b>YTD Total</b>	<b>1,254,809</b>	<b>17,582</b>	<b>1.4%</b>	<b>12,041</b>	<b>9</b>	<b>12,050</b>	<b>68.5%</b>	<b>1.0%</b>

<sup>1</sup> Includes all participants who were selected for high usage verification process.

<sup>2</sup> Includes customers verified as over income, who requested to be de-enrolled, did not reduce usage, or did not agree to be weatherized.

<sup>3</sup> Medium (400%) and high usage (600%) customers are dropped at 60 days (2 or 3 bill cycles) for non-response to HUV (high usage income verification request). Additionally, 600% + users that have not reduced usage within the 60 day window (2 or 3 bill cycles) are removed from the program. Results may be pending due to the time permitted for a participant to respond.

<sup>4</sup> Percentage of customers dropped compared to the total participants requested to provide verification in that month.

**Note:** Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

**CARE Table 4 - Enrollment by County  
Southern California Edison  
Through April 2022**

County	Estimated Eligible Households <sup>1,4</sup>			Total Households Enrolled <sup>2</sup>			Enrollment Rate <sup>3</sup>		
	Urban	Rural	Total	Urban	Rural	Total	Urban	Rural	Total
Fresno	633	0	633	53	0	53	8%	0%	8%
Imperial	0	282	282	25	54	79	0%	19%	28%
Inyo	9	1,362	1,371	23	974	997	256%	72%	73%
Kern	13,428	17,886	31,314	9,454	13,738	23,192	70%	77%	74%
Kings	0	7,611	7,611	63	8,520	8,583	0%	112%	113%
Los Angeles	501,121	2,884	504,005	523,137	2,071	525,208	104%	72%	104%
Madera	2	0	2	0	0	0	0%	0%	0%
Mono	0	2,292	2,292	8	846	854	0%	37%	37%
Orange	200,645	0	200,645	167,414	0	167,414	83%	0%	83%
Riverside	83,702	79,988	163,690	88,907	93,378	182,285	106%	117%	111%
San Bernardino	193,062	43,828	236,890	189,959	36,223	226,182	98%	83%	95%
San Diego	0	1	1	0	1	1	0%	100%	100%
Santa Barbara	14,824	0	14,824	10,333	0	10,333	70%	0%	70%
Tulare	12,323	37,874	50,197	12,043	41,826	53,869	98%	110%	107%
Ventura	60,710	2,452	63,162	53,876	1,883	55,759	89%	77%	88%
<b>Total</b>	<b>1,080,459</b>	<b>196,460</b>	<b>1,276,919</b>	<b>1,055,295</b>	<b>199,514</b>	<b>1,254,809</b>	<b>98%</b>	<b>102%</b>	<b>98%</b>

<sup>1</sup> As reflected in filing A.14-11-007, et al., Annual CARE Eligibility Estimates filed February 14, 2022.

<sup>2</sup> Total Households Enrolled includes submeter tenants.

<sup>3</sup> Penetration Rate and Enrollment Rate are the same value.

<sup>4</sup> Does not tie to Hi Level estimate (~3) due to rounding.

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

**CARE Table 5 - Recertification Results  
Southern California Edison  
Through April 2022**

Month	Total CARE Households	Households Requested to Recertify <sup>1,6</sup>	% of Households Total (C/B)	Households Recertified <sub>2,5,6,7</sub>	Households De-enrolled <sup>3,6,7</sup>	Recertification Rate % <sup>4</sup> (E/C)	% of Total Households De-enrolled (F/B)
January	1,348,032	15,356	1.1%	14,795	70	96.3%	0.0%
February	1,311,125	11,339	0.9%	10,967	46	96.7%	0.0%
March	1,271,287	7,981	0.6%	7,804	18	97.8%	0.0%
April	1,254,809	4,972	0.4%	4,871	2	98.0%	0.0%
May							
June							
July							
August							
September							
October							
November							
December							
<b>YTD</b>	<b>1,254,809</b>	<b>39,648</b>	<b>3.2%</b>	<b>38,437</b>	<b>136</b>	<b>96.9%</b>	<b>0.01%</b>

<sup>1</sup> Excludes count of customers recertified through the probability model.

<sup>2</sup> Recertification results are tied to the month initiated and the recertification process allows customers 90 days to respond to the recertification

<sup>3</sup> Includes customers who did not respond or who requested to be de-enrolled.

<sup>4</sup> Percentage of customers recertified compared to the total participants requested to recertify in that month.

<sup>5</sup> Recertification results include volumes for COVID-19 protections and reinstatements.

<sup>6</sup> Due to CSRP conversion, some CARE/FERA customers had their recertification date reset during data migration.

<sup>7</sup> Volumes based on imputed available data. Additional reporting data has been requested for accuracy.

**Note:** Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.



**CARE Table 6 - Capitation Contractors<sup>1</sup>**  
**Southern California Edison**  
**Through April 2022**

Contractor	Contractor Type (Check one or more if applicable)				Total Enrollments	
	Private	CBO	WMDVBE	LIHEAP	Current Month	Year-to-Date <sup>2</sup>
2-1-1 ORANGE COUNTY		x			1	93
ALPHA ENTERPRISES		x			-	-
APAC SERVICE CENTER	x				4	19
ARMENIAN RELIEF SOCIETY	x				-	-
ASIAN AMERICAN DRUG ABUSE PROG	x				-	-
ASIAN AMERICAN RESOURCE CENTER	x		x		-	3
ASIAN YOUTH CENTER	x				-	-
BEST PARTNERS	x				175	645
BETHEL BAPTIST CHURCH	x				-	-
DELHI CENTER	x				-	-
BETHEL BAPTIST CHURCH	x				-	-
BISHOP PAIUTE TRIBE	x				-	-
C.O.R. COMM DEVELOPMENT CORP	x				-	-
CAREGIVERS VOLUNTEERS ELDERLY		x			-	-
CHINESE CHRISTIAN HERALD CRUS.	x				-	-
CHINO NEIGHBORHOOD HOUSE		x			-	-
CITIHOUSING REAL ESTATE SERVIC		x			-	-
CITY IMPACT	x				-	-
CITY OF BEAUMONT SENIOR CENTER		x	x		-	-
COMMUNITY HEALTH INITIATIVE of OC		x			-	-
DESERT COMMUNITY ENERGY		x			-	-
DESERT MANNA MINISTRIES INC	x				-	-
DISABLED RESOURCES CTR, INC		x	x		-	3
EL CONCILIO DEL CONDADO DE	x		x		-	-
FAMILY SVC ASSOC OF REDLANDS	x				-	-
FOOD SHARE	x				-	-
GO THE CALENDAR		x			-	-
HELP OF OJAI, INC.	x				-	-
HOUSING AUTHORITY OF KINGS CO	x		x		-	-
INLAND SOUTHERN CALIFORNIA 211+	x	x			13	26
KERNVILLE UNION SCHOOL DISTRIC	x				-	-
KINGS COMMUNITY ACTION ORG	x				-	-
KINGS CTY COMMISSION ON AGING	x				-	-
LA COUNTY HOUSING AUTHORITY		x			-	-
LEAGUE OF CALIF HOMEOWNERS	x				-	-

LIFT TO RISE	X				-	-
LTSC COMM. DEVEL. CORP	X				1	1
MENIFEE VALLEY CHAMBER OF COMMERCE		X			-	-
MEXICAN AMERICAN OPPORTUNITY		X	X		-	-
MTN COMM FAM RESOURCE CNTR	X				-	-
NEW GREATER CIR. MISSION, INC	X				-	-
NEW HOPE VILLAGE, INC	X				-	-
NEW HORIZONS CAREGIVERS GROUP		X			-	-
OCCC	X				-	-
OPERATION GRACE	X				-	-
OUR COMMUNITY WORKS	X				5	15
PACIFIC ISLANDER HLTH (PIHP)	X				-	-
PACIFIC PRIDE FOUNDATION	X				-	-
RIVERSIDE DEPT COMM ACTION		X	X	X	-	-
SALVATION ARMY SANTA FE SPGS	X				-	-
SALVATION ARMY VISALIA CORPS	X				-	-
SANTA ANITA FAMILY SERVICE	X				-	-
SENIOR ADVOCATES OF THE DESERT	X				-	-
SHARE OUR SELVES	X				-	-
SHIELDS FOR FAMILIES	X	X			-	1
SMILES FOR SENIORS FOUND.	X				-	-
SOUTHEAST CITIES SERVICE CTR.		X			-	-
SOUTHEAST COMMUNITY DEVELOPMEN	X				-	-
ST VINCENT DE PAUL		X			-	-
THE CAMBODIAN FAMILY	X				-	-
UNITED CAMBODIAN COMMUNITY INC		X			-	-
VICTOR VALLEY COMM SVC COUNCIL	X				-	-
VIETNAMESE COMMUNITY OF OC INC	X				-	-
VOLUTNEERS OF EAST LOS ANGELES	X		X		-	-
XFINITI SOLUTIONS, LLC		X			-	-
<b>Total Enrollments</b>					<b>199</b>	<b>806</b>

<sup>1</sup> All capitation contractors with current contracts are listed regardless of whether they have signed up customers or submitted invoices

<sup>2</sup> Numbers reflect customers that have been placed on the rate YTD. Capitation payments may lag by a month or more depending on when SCE is invoiced by the contractors.

**Note:** Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

**CARE Program Table 7 - Expenditures for Pilots and Studies  
Southern California Edison  
Through April 2022**

2022	Authorized 2021-2026 Budget			Current Month Expenses			Year to Date Expenses			Cycle to Date Expenses [1]		
	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total
<b>Pilots</b>												
CARE Outbound Calling Pilot	\$ 80,000	\$ -	\$ 80,000	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
<b>Studies</b>												
Joint IOU - 2022 Low Income Needs Assessment (LINA) Study [2]	\$ 75,000	\$ -	\$ 75,000	\$ 4,553	\$ -	\$ 4,553	\$ 32,318	\$ -	\$ 32,318	\$ 58,419	\$ -	\$ 58,419
Joint IOU - 2025 Low Income Needs Assessment (LINA) Study	\$ 75,000	\$ -	\$ 75,000	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Joint IOU - 2028 Low Income Needs Assessment (LINA) Study	\$ 75,000	\$ -	\$ 75,000	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Joint IOU - Statewide CARE-ESA Categorical Study	\$ 22,500	\$ -	\$ 22,500	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Joint IOU - CHANGES Evaluation [3]	\$ 120,000	\$ -	\$ 120,000	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
<b>Total Studies</b>	<b>\$ 367,500</b>	<b>\$ -</b>	<b>\$ 367,500</b>	<b>\$ 4,553</b>	<b>\$ -</b>	<b>\$ 4,553</b>	<b>\$ 32,318</b>	<b>\$ -</b>	<b>\$ 32,318</b>	<b>\$ 58,419</b>	<b>\$ -</b>	<b>\$ 58,419</b>

[1] Some studies cover multiple cycles. Hence this column total reflects the total study spending (as opposed to cycle spending)

[2] Advice letter approved Joint Utilities' 2022 LINA Study for \$500,000. SCE holds the statewide contract for this co-funded study. This report includes ONLY SCE portion of the totals. SCE is cross-billing the other IOUs, but may currently hold more of the total project expense until bills are reconciled. SCE's 30% allocation is \$150,000, funded 50/50 via the ESA and CARE budgets. The 2022 LINA commenced in January 2021. The Joint Utilities would carry over committed, unspent 2021 LINA funding forward to 2022 and until the study is completed.

[3] CHANGES Evaluation is not part of EM&V budget, but funded out of CARE budget as part of the CHANGES program. The evaluation commenced in February 2022. Opinion Dynamics is the evaluation consultant. PG&E holds the contract. SCE pays 30% if the study cost. SCE has not yet been cross-billed by PG&E.

**NOTE:** Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

**CARE Table 8**  
**CARE and Disadvantage Communities Enrollment Rate for Zip Codes**  
**Southern California Edison**  
**Through April 2022**

<b>Total CARE Households Enrolled</b>				
<b>Month</b>	<b>CARE Enrollment Rate for Zip Codes that have 10% or more disconnections</b>	<b>CARE Enrollment Rate for Zip Codes in High Poverty (Income Less than 100% FPG)</b>	<b>CARE Enrollment Rate for Zip Codes in High Poverty (with 70% or Less CARE Penetration)</b>	<b>CARE Enrollment Rate for DAC (Zip/Census Tract) Codes in High Poverty (with 70% or Less CARE Enrollment Rate)</b>
January				
February				
March				
April				
May				
June				
July				
August				
September				
October				
November				
December				
<b>YTD</b>				

**Note:**

Data is not available and table will be populated at a later time  
Penetration Rate and Enrollment Rate are the same value.

DACs are defined at the census tract level. Corresponding zip codes are provided for the purpose of this table; however, the entire zip code listed may not be considered a DAC.

Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

**CARE Table 8A**  
**CARE Top 10 Lowest Enrollment Rates in High Disconnection, High Poverty, and DAC Communities by Zip Code**  
**Southern California Edison**  
**Through April 2022**

ZIP	Top 10 Lowest CARE Enrollment Rate for Zip Codes that have 10% or more Disconnections
ZIP00001	
ZIP00002	
ZIP00003	
ZIP00004	
ZIP00005	
ZIP00006	
ZIP00007	
ZIP00008	
ZIP00009	
ZIP00010	

ZIP	Top 10 Lowest CARE Enrollment Rate for Zip Codes in High Poverty (Income Less than 100% FPG)
ZIP00001	
ZIP00002	
ZIP00003	
ZIP00004	
ZIP00005	
ZIP00006	
ZIP00007	
ZIP00008	
ZIP00009	
ZIP00010	

ZIP	Top 10 Lowest CARE Enrollment Rate for Zip Codes in DAC
ZIP00001	
ZIP00002	
ZIP00003	
ZIP00004	
ZIP00005	
ZIP00006	
ZIP00007	
ZIP00008	
ZIP00009	
ZIP00010	

**Note:**

Data is not available and table will be populated at a later time

Some zip codes rolled up to the nearest zip code for privacy reasons due to the number of people residing in that zip code.

DACs are defined at the census tract level. Corresponding zip codes are provided for the purpose of this table; however, the entire zip code listed may not be considered a DAC.

**FERA Table 1 - FERA Program Expenses  
Southern California Edison  
Through April 2022**

	<b>Authorized Budget</b>	<b>Current Month Expenses</b>	<b>Year to Date Expenses</b>	<b>% of Budget Spent YTD</b>
<b>FERA Program:</b>	<b>Electric</b>	<b>Electric</b>	<b>Electric</b>	<b>Electric</b>
Outreach	\$ 665,695	\$ 108,624	\$ 298,513	45%
Processing / Certification Re-certification	\$ 382,745	\$ -	\$ -	0%
Post Enrollment Verification	\$ 120,867	\$ -	\$ -	0%
IT Programming	\$ 30,000	\$ 503	\$ 2,010	7%
Pilot(s)	\$ -	\$ -	\$ -	0%
Studies	\$ 24,000	\$ -	\$ -	0%
Regulatory Compliance	\$ 15,445	\$ -	\$ -	0%
General Administration	\$ 43,153	\$ 2,651	\$ 9,112	21%
CPUC Energy Division	\$ 4,375	\$ -	\$ -	0%
<b>SUBTOTAL MANAGEMENT COSTS</b>	<b>\$ 1,286,280</b>	<b>\$ 111,778</b>	<b>\$ 309,636</b>	<b>24%</b>
FERA Rate Discount	\$28,746,536	\$ 659,896	\$ 3,109,638	11%
<b>TOTAL PROGRAM COSTS &amp; CUSTOMER DISCOUNTS</b>	<b>\$ 30,032,816</b>	<b>\$ 771,674</b>	<b>\$ 3,419,274</b>	<b>11%</b>
Indirect Costs		\$ 655	\$ 2,588	

NOTE: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

**FERA Table 2 - Enrollment, Recertification, Attrition, & Penetration  
Southern California Edison  
Through April 2022**

	New Enrollment										Recertification				Attrition (Drop Offs)					Enrollment		Total FERA Participants	Estimated FERA Eligible	Enrollment Rate % <sup>5</sup> (W/X)	
	Automatic Enrollment				Self-Certification (Income or Categorical)						Total New Enrollment (E+J)	Scheduled	Non-Scheduled (Duplicates)	Automatic	Total Recertification (L+M+N)	No Response <sup>4</sup>	Failed PEV	Failed Recertification	Other	Total Attrition (P+Q+R+S)	Gross (K+O)				Net Adjusted (K-T)
	Inter-Utility <sup>1</sup>	Intra-Utility <sup>2</sup>	Leveraging <sup>3</sup>	Combined (B+C+D)	Online	Paper	Phone	Capitation	Combined (F+G+H+I)																
January	0	0	0	0	353	88	185	0	626	626	123	12	0	135	0	0	1	1,539	1,540	761	-914	28,380	221,674	13%	
February	0	0	0	0	341	225	127	0	693	693	115	10	0	125	0	0	3	1,392	1,395	818	-702	27,681	221,674	12%	
March	0	0	0	0	319	159	213	3	694	694	96	9	0	105	0	0	0	1,934	1,934	799	-1,240	26,441	221,674	12%	
April	0	0	0	0	310	79	169	1	559	559	90	11	0	101	0	0	0	813	813	660	-254	26,187	221,674	12%	
May																									
June																									
July																									
August																									
September																									
October																									
November																									
December																									
<b>YTD Total</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>1,323</b>	<b>551</b>	<b>694</b>	<b>4</b>	<b>2,572</b>	<b>2,572</b>	<b>424</b>	<b>42</b>	<b>0</b>	<b>466</b>	<b>0</b>	<b>0</b>	<b>4</b>	<b>5,678</b>	<b>5,682</b>	<b>3,038</b>	<b>-3,110</b>	<b>26,187</b>	<b>221,674</b>	<b>12%</b>	

<sup>1</sup> Enrollments via data sharing between the IOUs.

<sup>2</sup> Enrollments via data sharing between departments and/or programs within the utility.

<sup>3</sup> Enrollments via data sharing with programs outside the IOU that serve low-income customers.

<sup>4</sup> No response includes no response to both Recertification and Verification.

<sup>5</sup> Penetration Rate and Enrollment Rate are the same value.

<sup>7</sup> Due to CSR conversion, some CARE/FERA customers had their recertification date reset during data migration.

**FERA Table 3A - Post-Enrollment Verification Results (Model)**

**Southern California Edison  
Through April 2022**

Month	Total FERA Households Enrolled	Households Requested to Verify	% of FERA Enrolled Requested to Verify Total	FERA Households De-enrolled (Due to no response)	FERA Households De-enrolled (Verified as Ineligible)	Total Households De-enrolled	% De-enrolled through Post Enrollment Verification	% of Total FERA Households De-enrolled
January	28,380	0	0.0%	0	0	0	0.0%	0.0%
February	27,681	0	0.0%	0	0	0	0.0%	0.0%
March	26,441	3	0.0%	1	0	1	33.3%	0.0%
April	26,187	0	0.0%	0	0	0	0.0%	0.0%
May								
June								
July								
August								
September								
October								
November								
December								
<b>YTD Total</b>	<b>26,187</b>	<b>3</b>	<b>0.0%</b>	<b>1</b>	<b>0</b>	<b>1</b>	<b>33.3%</b>	<b>0.0%</b>

<sup>1</sup> Includes all customers who failed SCE's CARE eligibility probability model.

<sup>2</sup> Includes customers verified as over income or who requested to be de-enrolled.

<sup>3</sup> Verification results are tied to the month initiated and the verification process allows customers 90 days to respond to the verification request.

<sup>4</sup> Percentage of customers dropped compared to the total participants requested to provide verification in that month.

**Note:** Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD

**FERA Table 3B Post-Enrollment Verification Results (Electric only High Usage)**

**Southern California Edison  
Through April 2022**

Month	Total FERA Households Enrolled	Households Requested to Verify	% of FERA Enrolled Requested to Verify Total	FERA Households De-enrolled (Due to no response)	FERA Households De-enrolled (Verified as Ineligible)	Total Households De-enrolled	% De-enrolled through Post Enrollment Verification	% of Total FERA Households De-enrolled
January	28,380	14	0.05%	0	12	12	85.7%	0.0%
February	27,681	9	0.03%	0	7	7	77.8%	0.0%
March	26,441	53	0.20%	0	0	0	0.0%	0.0%
April	26,187	2	0.01%	0	0	0	0.0%	0.0%
May								
June								
July								
August								
September								
October								
November								
December								
<b>YTD Total</b>	<b>26,187</b>	<b>78</b>	<b>0.3%</b>	<b>0</b>	<b>19</b>	<b>19</b>	<b>24.4%</b>	<b>0.1%</b>

<sup>1</sup> Includes all participants who were selected for high usage verification process.

<sup>2</sup> Includes customers verified as over income, who requested to be de-enrolled, did not reduce usage, or did not agree to be weatherized.

<sup>3</sup> Medium (400%) and high usage (600%) customers are dropped at 60 days (2 or 3 bill cycles) for non-response to HUV (high usage income)

<sup>4</sup> Percentage of customers dropped compared to the total participants requested to provide verification in that month.

**Note:** Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD



**FERA Table 4 - Enrollment by County  
Southern California Edison  
Through April 2022**

County	Estimated Eligible Households <sup>1,4</sup>			Total Households Enrolled <sup>2</sup>			Enrollment Rate <sup>3</sup>		
	Urban	Rural	Total	Urban	Rural	Total	Urban	Rural	Total
Fresno	54	0	54	2	0	2	4%	0%	4%
Imperial	0	2	2	0	0	0	0%	0%	0%
Inyo	1	155	156	0	20	20	0%	13%	13%
Kern	1,665	2,217	3,882	173	201	374	10%	9%	10%
Kings	0	1,690	1,690	0	163	163	0%	10%	10%
Los Angeles	87,868	506	88,374	9,837	106	9,943	11%	21%	11%
Madera	0	0	0	0	0	0	0%	0%	0%
Mono	0	456	456	0	26	26	0%	6%	6%
Orange	30,801	0	30,801	4,163	0	4,163	14%	0%	14%
Riverside	16,418	15,689	32,107	1,953	2,458	4,411	12%	16%	14%

**FERA Table 5 - Recertification Results  
Southern California Edison  
Through April 2022**

Month	Total FERA Households	Households Requested to Recertify <sup>1,6</sup>	% of Households Total (C/B)	Households Recertified <sup>2,5,6,7</sup>	Households De-enrolled <sup>3,6,7</sup>	Recertification Rate % <sup>4</sup> (E/C)	% of Total Households De-enrolled (F/B)
January	28,380	135	0.5%	131	1	97.0%	0.0%
February	27,681	125	0.5%	118	3	94.4%	0.0%
March	26,441	105	0.4%	104	0	99.0%	0.0%
April	26,187	101	0.4%	100	0	99.0%	0.0%
May							
June							
July							
August							
September							
October							
November							
December							
<b>YTD</b>	<b>26,187</b>	<b>466</b>	<b>1.8%</b>	<b>453</b>	<b>4</b>	<b>97.2%</b>	<b>0.02%</b>

<sup>1</sup> Excludes count of customers recertified through the probability model.

<sup>2</sup> Recertification results are tied to the month initiated and the recertification process allows customers 90 days to respond to the recertification request.

<sup>3</sup> Includes customers who did not respond or who requested to be de-enrolled.

<sup>4</sup> Percentage of customers recertified compared to the total participants requested to recertify in that month.

<sup>5</sup> Recertification results include volumes for COVID-19 protections and reinstatements.

**FERA Table 6 - Capitation Contractors<sup>1</sup>**  
**Southern California Edison**  
**Through April 2022**

Contractor	Contractor Type (Check one or more if applicable)				Total Enrollments	
	Private	CBO	WMDVBE	LIHEAP	Current Month	Year-to-Date <sup>2</sup>
2-1-1 ORANGE COUNTY		X			-	-
ALPHA ENTERPRISES		X			-	-
APAC SERVICE CENTER	X				-	-
ARMENIAN RELIEF SOCIETY	X				-	-
ASIAN AMERICAN DRUG ABUSE PROG	X				-	-
ASIAN AMERICAN RESOURCE CENTER	X		X		-	-
ASIAN YOUTH CENTER	X				-	-
BEST PARTNERS	X				-	1
BETHEL BAPTIST CHURCH	X				-	-
DELHI CENTER	X				-	-
BETHEL BAPTIST CHURCH	X				-	-
BISHOP PAIUTE TRIBE	X				-	-
C.O.R. COMM DEVELOPMENT CORP	X				-	-
CAREGIVERS VOLUNTEERS ELDERLY		X			-	-
CHINESE CHRISTIAN HERALD CRUS.	X				-	-
CHINO NEIGHBORHOOD HOUSE		X			-	-
CITIHOUSING REAL ESTATE SERVIC		X			-	-
CITY IMPACT	X				-	-
CITY OF BEAUMONT SENIOR CENTER		X	X		-	-
COMMUNITY HEALTH INITIATIVE of OC		X			-	-
DESERT COMMUNITY ENERGY		X			-	-
DESERT MANNA MINISTRIES INC	X				-	-
DISABLED RESOURCES CTR, INC		X	X		-	-
EL CONCILIO DEL CONDADO DE	X		X		-	-
FAMILY SVC ASSOC OF REDLANDS	X				-	-
FOOD SHARE	X				-	-