BEFORE THE PUBLIC UTILITIES COMMISSION
OF THE STATE OF CALIFORNIA

Application of Pacific Gas and Electric Company for Approval of Energy Savings Assistance and California Alternate Rates for Energy Programs and Budgets for 2021-2026 Program Years. (U39M)	Application 19-11-003 (Filed November 22, 2019)
And Related Matters.	Application 19-11-004 Application 19-11-005 Application 19-11-006 Application 19-11-007

MONTHLY REPORT OF SAN DIEGO GAS & ELECTRIC COMPANY (U 902 M) ON LOW-INCOME ASSISTANCE PROGRAMS FOR MARCH 2022

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April 21, 2022

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The purpose of this report is to consolidate activity for the California Alternate Rates for Energy (CARE) Program, Family Electric Rate Assistance (FERA) Program, and Energy Savings Assistance (ESA) Program, and provide the California Public Utilities Commission's (Commission or CPUC) Energy Division with information to assist in analyzing the low-income programs. This is the third monthly report for program year (PY) 2022, and presents year-to-date CARE, FERA, and ESA Program results and expenditures through March 31, 2022, for San Diego Gas & Electric Company.

Respectfully Submitted,

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San Diego Gas & Electric Company

Energy Savings Assistance (ESA) Program,

California Alternate Rates for Energy (CARE)

Program,

And

Family Electric Rate Assistance (FERA) Program

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LOW INCOME ASSISTANCE PROGRAMS MONTHLY REPORT

On June 3, 2021, the Commission voted and unanimously approved, with modifications, the *Decision on Large Investor-Owned Utilities' and Marin Clean Energy's California Alternate Rates for Energy (CARE), Energy Savings Assistance (ESA), and Family Electric Rates for Energy (FERA) Program Applications for Program Years 2021-2026*, which authorized budgets and goals effective July 1, 2021.[1] For the 2022 program year, the authorized program year budgets and homes treated goals in this monthly report reflect those authorized by the Commission in D.21-06-015.[2] Starting in 2022, the statewide electric investor-owned utilities (IOUs) are including monthly FERA updates regarding expenditures, penetration rates, and outreach in compliance with D.21-06-015.[3]

1. ESA PROGRAM EXECUTIVE SUMMARY

1.1. ESA Program Overview

The ESA Program offers no-cost weatherization services, energy efficient lighting, energy efficient appliances, energy education, and other services to income-qualified customers to reduce energy consumption and costs, while improving health, comfort, and safety. To qualify for the ESA Program, a residential customer's household income must be at, or below, 200% of Federal Poverty Guidelines (FPG) as set forth by the Commission in D.05-10-044.[4] In addition, the ESA Program is available to all housing types regardless of whether they rent or own and is currently comprised of two programs/initiatives: (1) the ESA Main Program for

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[1] D.21-06-015 at 472, Ordering Paragraph (OP) 3, and at 490-491, OP 82.
[2] *Id.*
[3] Pursuant to D.21-06-015, SDG&E will file monthly FERA reports, combined with this report. *See* D.21-06-015 at 435.
[4] Pursuant to D.12-08-044, by April 1 of each year, the Energy Division issues the update to the income guidelines for the CARE, ESA, and FERA programs effective June 1 of that year through May 31 of the following year.

single family (SF) homes, mobile homes (MH), and multifamily (MF) in-unit, and (2) the ESA Common Areas Measure (CAM) initiative for common areas of multifamily properties. However, as a result of D.21-06-015, during program year 2022, the ESA Program will not only be comprised of the two programs/initiatives, it will also include the ESA Pilot Plus and Pilot Deep Program (Pilot). This monthly report reflects program updates for the current ESA Program design and will be revised in subsequent reports as the new design is implemented.

1.1.1. Provide a summary of the ESA Program elements as approved in D.21-06-015.

Energy Savings Assistance Main Program

The ESA Main Program provides no-cost energy savings measures to income qualified customers in single-family, mobile homes, and in-units for multifamily properties. The table below provides a summary of the year-to-date activity:

ESA Main Program Summary for 2022			
	Authorized / Forecasted Planning Assumptions[5]	**Actual to Date**	**%**
Budget[6]	$ 24,305,647	$3,268,652	13%
Homes Treated[7]	13,760	212	2%
kWh Saved	2,955,161	84,304	3%
kW Demand Reduced	428	11	3%
Therms Saved	127,171	3,355	3%
GHG Emissions Reduced (Tons)	N/A	66	N/A

Energy Savings Assistance Multifamily Common Area Measure Initiative

The ESA Multifamily CAM initiative offers income qualified deed-restricted multifamily property owners natural gas and electric weatherization services, energy efficient lighting, energy efficient appliances, and other services at no cost. The table below provides a summary of the year-to-date activity:

[5] *See* D.21-06-015, Attachment 1, Tables 5, 6, 7, and 11. Note, however, that footnotes 1 through 3 of Attachment 1 state that the budget, treatment goals/targets, and energy savings goals provided in the applicable tables are inclusive of the entire ESA portfolio, including Main ESA, MF in-unit, MF CAM, and MFWB. Despite these footnotes, SDG&E interprets the Decision as excluding program year 2022 ESA CAM from the budget, treatment goals, and savings goals. The Decision at page 369 states, "[the] ESA CAM carry-forward amount will supplement the IOU approved multifamily budgets for the remainder of PY 2021 and 2022 for the continuation of ESA CAM services." SDG&E interprets this as excluding ESA CAM from the ESA Main Program summary numbers. Additionally, SDG&E does not believe the Commission intended to further reduce the ESA Main Program budget. SDG&E is seeking to confer with Energy Division on this issue and will move to correct it, as necessary.

[6] The Budget figures provided herein exclude the budget for the ESA Pilot Plus and ESA Pilot Deep Program.

[7] Total homes treated reflects enrollments that have been invoiced and paid, for the ESA Program year-to-date.

ESA MF CAM Program Summary for 2022			
	Authorized / Forecasted Planning Assumptions[8]	**Actual to Date**	**%**
Budget	$ 1,600,000	$65,150	4%
Properties Treated	40	4	10%
kWh Saved	N/A	22,983	N/A
kW Demand Reduced	N/A	5	N/A
Therms Saved	N/A	(31)	N/A

Energy Savings Assistance Pilot Plus and Pilot Deep Program

The ESA Pilot Plus and Pilot Deep Program (Pilot) is the Commission's approved Energy Division Staff Proposal to yield deeper home energy savings with energy savings targets expected between 5% to 50%. The Pilot provides more advanced energy savings measures tailored to customer needs that complement and build upon the ESA Main Program measure packages. The Pilot Plus package will provide and/or replace certain equipment and appliances plus load shifting and electrification measures that should reduce annual energy usage by 5 to 15%. The Pilot Deep package will offer more advanced measures that should reduce annual energy usage by 15 to 50%.

On November 19, 2021, SDG&E filed Advice Letter 3897-E/3037-G, which provided details regarding the Pilot workshop held in September 2021 and SDG&E's Pilot implementation plan. SDG&E's Advice Letter was approved on January 12, 2022. Pursuant to Ordering Paragraph 42 of D.21-06-15, the Pilot program must be launched by the beginning of the third quarter of 2022. Accordingly, the Pilot is not currently active. SDG&E expects to launch the

[8] See Table 2 of SDG&E Advice Letter 3820-E/3004-G for 2022 MF CAM budgets and property treatment targets, which was approved by the Commission's Energy Division via disposition letter dated September 24, 2021.

Pilot with contract signatures by the beginning of Q3 2022. The contractor "go-live" will likely not occur until the end of Q3 2022 or beginning of Q4 2022. The table below provides a summary of the year-to-date activity:

ESA Pilot Plus and Pilot Deep Summary for 2022			
	Authorized / Planning Assumptions	**Actual to Date**	**%**
Budget[9]	$ 1,526,683	$ 0	0
Homes Treated[10]	N/A	0	0
kWh Saved	N/A	0	0
kW Demand Reduced	N/A	0	0
Therms Saved	N/A	0	0
GHG Emissions Reduced (Tons)	N/A	0	0

Program Measure Changes

D.21-06-015 allows the utilities, in consultation with the statewide ESA Program Working Group, to update the measure mix through the ESA Program monthly report.[11] On December 22, 2021, the Commission's Energy Division approved the Joint IOU Advice Letter for the ESA Program design and delivery of measure treatment tiers and measures for program years 2022 through 2026.[12] In the month of March, no measure changes were made to SDG&E's approved measure mix.

[9] D.21-06-015, Attachment 2, Table 1.
[10] Home treatment and energy savings goals specific to the Pilot were not provided in D.21-06-015.
[11] D.21-06-015 at 486, OP 69.
[12] See Advice Letter SDG&E 3842-E/3012-G, Southern California Edison Company 4578-E, Pacific Gas and Electric Company 4482-G/6314-E, Southern California Gas Company 5861-G, approved December 22, 2021 and effective October 1, 2021.

1.2. ESA Program Customer Outreach and Enrollment Update

1.2.1. Provide a summary of the ESA Program outreach and enrollment strategies deployed this month.

Below is a summary of ESA Program specific efforts conducted this reporting month. Joint CARE and ESA Programs marketing, education and outreach efforts are provided in Section 1.2.2 below.

ESA Main Program Contractor Outreach

SDG&E has agreements with four Outreach and Assessment (O&A) contractors enrolling customers through canvassing, SDG&E generated leads, and Low-Income Home Energy Assistance Program (LIHEAP) leveraging efforts. The largest source of enrollments is door-to-door canvassing efforts through SDG&E's primary O&A contractor. During this reporting month, 295 ESA enrollments were received through canvassing efforts, which is a 41% decrease when compared to prior month activity. The significant decrease is due to a system issue that delayed the processing of enrollments. Overall, ESA Program Marketing, Education, and Outreach (ME&O) efforts were successful in creating 4,832 leads and 659 enrollments this month.

ESA MF CAM Initiative Contractor Outreach

During this reporting month, SDG&E's ESA Program MF CAM implementer continued targeted marketing to potential ESA MF CAM properties, including re-syndication projects in SDG&E's service territory. One property was treated this month for a total of four properties in 2022. In addition, seven properties are currently receiving measure installations and three properties are pending energy assessments/audits. The ESA CAM implementor has reported supply chain issues that have delayed the receipt of some measures and materials, especially high

efficiency boilers and HVAC systems, which is hindering the implementor's ability to close out projects and complete property treatments.

ESA Pilot Plus and Pilot Deep Contractor Outreach

As detailed in SDG&E Advice Letter 3897-E/3037-G, SDG&E will outsource the Pilot design and delivery of this Pilot to a third-party. Section 3 of Attachment 2 in D.21-06-015, authorizes the IOUs to allocate minimal funds for marketing and outreach efforts specific to this Pilot. Outreach and enrollment information will be provided once available. Since the Pilot is intended to install all available ESA measures, the Pilot will leverage all relevant ESA Main program marketing, education, and outreach materials to minimize cost. The selected implementer will provide the full ME&O plan.

Language Line

Language Line® is utilized to make sure customers with limited English proficiency (LEP) have a channel in which to communicate with ESA Program contractors in the language of their preference. As detailed in the table below, seven customers were served by the Language Line this month.

Language	**Calls**
Arabic	6
Spanish	1
Total	7

Tribal Outreach

SDG&E's Outreach and Tribal Relations teams work together to effectively engage and communicate with the 17 Federally recognized tribes within its service territory. As part of an ongoing initiative to educate the tribes on available Customer Assistance programs and determine eligibility for tribal members, SDG&E is hosting a series of presentations to review relative program information and provide materials to interested and eligible tribes. To date, SDG&E Outreach has sent requests to meet with all 17 tribes and has met with nine of the tribes. SDG&E will continue to reach out to the remaining eight tribes in its territory.

In 2022, SDG&E will also be hosting quarterly meetings with each tribe to discuss additional areas of opportunity, while continuing collaboration and engagement around Customer Assistance programs and key company initiatives.

1.2.2. Customer Assistance Marketing, Education and Outreach for the CARE, FERA, and ESA Programs.

ME&O activities summarized below represent joint efforts on behalf of the CARE, FERA, and ESA Programs. SDG&E utilizes an integrated ME&O strategy by connecting with customers using general awareness marketing, direct marketing, and community outreach and engagement. The intent of the 2022 campaign is to make a connection with customers in order to drive conservation and provide monthly savings on their energy bill. The campaign will run in English, Spanish, and Asian languages and may include television, streaming radio, outdoor, print, digital (including paid search), email, direct mail, and bill inserts, as well as a robust outreach program. SDG&E will continue to monitor the status of the COVID-19 pandemic and adjust ME&O efforts accordingly.

General Awareness Marketing

General awareness marketing allows SDG&E to connect with its customers through mass media efforts reaching both mass audiences and hard-to-reach populations, including customers in rural areas, seniors, customers with special needs, and multilingual/multicultural customers. The tactics leveraged this month are summarized in the following sections:

Online Advertising

SDG&E continued a digital advertising campaign. Paid Search continued to run and garnered 72,799 impressions with a Click-Through-Rate (CTR) of 31%.

Social Media

Using e-newsletters, website posts, and social media channels, the Energy Solutions Partner Network shared over 270 customer assistance messages to an audience of more than 671,000 followers. SDG&E's social media profile also posts messaging to an audience of more than 40,000 followers. These messages are then able to be redistributed to other networks on social media.

<u>Direct Marketing</u>

Direct marketing efforts for this reporting month included the following tactics:

<u>Email</u>

For customers with an email on file, SDG&E sent an email to promote the ESA Program to potential customers, which was sent to 76,982 customers with a 39% Open Rate and 3.9% CTR.

<u>Direct Mail</u>

SDG&E sent out twelve direct mail pieces to promote the ESA Program to potential customers who do not have an email address on file.

<u>Live CARE Call Campaign</u>

SDG&E's third-party contractor, The Harris Group (THG), called targeted customers to enroll in the CARE Program.[13] The campaign provides SDG&E with a way to directly connect

[13] THG is a Diverse Business Enterprise (DBE) vendor and a woman-owned business.

with customers in low-income and hard-to-reach areas. THG provides education about the CARE, FERA, and ESA Programs and assists customers in completing program application forms. Outbound call activities generated the following numbers this month:

The Harris Group	
ESA Leads	2421
CARE Enrollments	1994
CARE Recertifications	24
FERA Enrollments	156
FERA Recertifications	0

Community Outreach & Engagement

Energy Solutions Partner Network

SDG&E works closely with a network of approximately 200 community-based organizations (CBOs) to connect customers with programs and solutions related to Customer Assistance, Energy Efficiency and Conservation, SDG&E's COVID-19 response, Public Safety Power Shutoff resiliency, and wildfire preparedness. These organizations represent the diversity of SDG&E's customers within its service territory. The majority of these CBOs are small, grassroots agencies serving customers with access and functional needs, including those that are multicultural, multilingual, low income, seniors, and LEP audiences in communities of concern. These partners help educate and enroll customers in low-income programs utilizing a variety of tactics, including messaging through email and social media channels such as Facebook, Twitter, and Instagram, posting information on their websites, providing booth space at events, and hosting enrollment day fairs at their locations. SDG&E's partner outreach activities resulted in the following activities this month:

Energy Solutions Partner Network	
ESA Leads	0
CARE Enrollments	2
CARE Recertifications	0
FERA Enrollments	0
FERA Recertifications	0

Partner Spotlight

SDG&E's Customer Outreach and Engagement team participated in 40 virtual events, presentations, trainings, and workshops that featured information and enrollment in energy solutions programs, services, and tools. Many of these activities were hosted by SDG&E's partner network and included drive-through events, such as food drives, where information was shared in a safe manner while following COVID-19 social distancing guidelines. Outreach activities were focused on engaging customers with programs and solutions such as CARE, FERA, and ESA and reached over 7,800 people. A few of the outreach events SDG&E participated in are highlighted below.

Love Your Family Resource Fair

On March 20, the Outreach team attended the Love Your Family Resource Fair hosted by the Energy Solutions Partner CREER. This educational family resource fair was held in San Juan Capistrano to support families with information on health care, affordable housing, COVID-19, and low-income family resources. Customer Assistance program information was distributed at this event.

Housing Eviction Workshop

On March 21, SDG&E Outreach partnered with Logan Heights Community Development Corporation (CDC) at their community workshop fair to provide COVID-19 rental assistance updates. The Logan Heights CDC works to build resilient families in the greater Logan Heights neighborhood of San Diego. At this workshop, SDG&E presented on Customer Assistance programs and hosted a table with program information for this group.

Multicultural Outreach

To continue efforts to reduce potential barriers and increase education and program enrollments for customers in the rural, multicultural/multilingual, and access and functional needs segments, SDG&E pairs multicultural contractors with employees that are fluent in various languages to help staff events and presentations. These contractors are fluent in the following languages: Spanish, Chinese, Aramaic/Arabic, and other languages as requested. During this reporting month, SDG&E participated in the following multicultural community outreach events:

Date	Event Name	Partner/Host	Location
3/18/2022	Food Distribution	Logan Heights CDC	3040 Imperial Ave, San Diego, CA 92102
3/21/2022	Housing Eviction Workshop	Logan Heights CDC	3040 Imperial Ave, San Diego, CA 92102

Other Customer Engagement Efforts

In addition to SDG&E's ME&O efforts described above in section 1.2.2, SDG&E has several other customer engagement efforts to educate, enroll, and provide direct service to its low-income customers. These efforts include direct service from SDG&E's Customer Contact

Center (CCC) and Payment Offices, as well as the distribution of materials through other SDG&E customer-facing groups/programs and field services teams. Updated information, as it relates to ongoing customer engagement and the impacts of the COVID-19 pandemic, will continue to be provided in subsequent monthly reports.

SDG&E Customer Contact Center (CCC), Branch Offices, and Payment Offices

SDG&E's CCC, Branch Offices, and Payment Offices promote and offer the CARE, FERA, and ESA Programs to potentially eligible customers. SDG&E also promotes these customer assistance solutions at its Authorized Payment Locations (APLs). Additionally, the Outreach team assists at Branch Office locations on a seasonal basis to help enroll customers. On March 20, 2020, SDG&E closed the branch offices to the public due to the COVID-19 pandemic. Branch offices are still accepting CARE/FERA applications at the building drop box but have yet to reopen in 2022. Customers were urged to contact SDG&E's CCC or go online to resolve utility issues.

In D.16-06-054, SDG&E received Commission authorization for its CCC Energy Service Specialists to enroll customers directly into the CARE Program over the telephone. During this reporting month, SDG&E's CCC and Branch Office generated the following applications and leads over the telephone:

	CCC	**Branch Office**
ESA Leads	23	0
CARE Enrollments	1	0
CARE Recertifications	1	1
FERA Enrollments	0	0
FERA Recertifications	0	0

1.2.3. Managing Energy Use

As part of SDG&E's Energy Education, O&A contractors review customers' bills and provide customers with information on how to best manage their energy use as they walk through the in-home assessment. For example, as a contractor is examining the water heater, they will educate the customer on setting the appropriate water temperature of the water heater to help reduce cost. The customer is also provided with the opportunity to enroll in My Account, if not currently participating, and educated on the resources that can be utilized for energy management through the My Account tool. Energy Savings opportunities are also included in the statewide Energy Savings Assistance Program Energy Education booklet, which is reviewed with the customer at the time of the home visit.

1.2.4. Services to Reduce Energy Bill

To help educate customers on their energy use, customers can take a free online five-minute Home Energy Checkup. By answering a few basic questions on how they use energy, the survey identifies which of our programs, tips, and tools can assist customers to save energy. The customized tips range from no-or-low-cost upgrades to long-term solutions to help reduce energy use and save money. For more info, please visit sdge.com/survey.

1.3. Leveraging Success Evaluation, Including CSD

(Comments from Energy Division: For example include efforts for Disadvantaged Communities Single-Family Affordable Solar Housing (DAC-SASH), Affordable Broadband and Lifeline, ESA, CARE, FERA, etc.)

<u>Disadvantaged Communities Single-Family Affordable Solar Housing (DAC-SASH)</u>

Pursuant to D.20-12-003, SDG&E established the DAC-SASH program and new leveraging efforts with GRID Alternatives (GRID), including annual data sharing of customer

information, which includes ESA and CARE Program information.[14] In March, SDG&E provided GRID with a data set that included both CalEnviroscreen 3.0 and 4.0 leads. After reviewing the list, GRID identified some issues with the data. SDG&E is working to resolve the issues with the data and will provide an updated list to GRID at a later date.

Additionally, GRID provides SDG&E with ESA leads received from the DAC-SASH program. As a result of discussions at the September 30, 2021 Clean Energy Workshop, SDG&E and GRID Alternatives established reoccurring monthly meetings to discuss process improvements and ways to increase leveraging opportunities. Through March, SDG&E received 18 ESA Program leads; however, no enrollments have resulted from this activity.

SDCWA Leveraging Effort

As part of SDG&E's leveraging agreement with San Diego County Water Authority (SDCWA), SDCWA reimburses SDG&E for water measures installed as part of the ESA Program in homes where customers have an active SDCWA account. SDG&E meets monthly with SDCWA to discuss leveraging opportunities. Additionally, SDG&E provided SDCWA information regarding measures installed in 2021 that are eligible for rebates. SDCWA is in the process of reviewing the information prior to submitting an invoice for payment.

1.3.1. Please provide a status of the leveraging effort with CSD. What new steps or programs have been implemented? What were the results in terms of new enrollments?

SDG&E continues to partner closely with local Low-Income Home Energy Assistance Program (LIHEAP) agencies to improve leveraging opportunities between CSD's LIHEAP and

[14] D.20-12-003, Appendix A, outlines the requirements for utility data sharing efforts for the DAC-SASH Program.

the ESA Program. Both San Diego LIHEAP contractors, MAAC and Campesinos Unidos, continued enrollment efforts. During this reporting month, LIHEAP organizations generated 255 leads and enrolled 71 customers for the ESA Program.

1.4. Workforce Education & Training (WE&T)

1.4.1. Please summarize efforts to improve and expand ESA Program workforce education and training. Describe steps taken to hire and train low-income workers and how such efforts differ from prior program years.

SDG&E did not conduct any in-person training in conjunction with Workforce Education & Training (WE&T) efforts this month. WE&T online courses are available for contractors via SDG&E's website and email distributions, of which contractors are informed.

SDG&E continues to make progress in the development of an online training platform for ESA Program contractor education which will provide consistent outreach and assessment training. SDG&E plans to develop eight courses highlighting topics from the ESA Program Policy and Procedures Manual, which are all part of a larger learning path called the SDG&E Outreach Textbook. The learning path will be a basic introduction for the ESA Program Outreach and Assessment contractors. SDG&E does not expect to release the additional learning courses and modules until after release of the newest version of the ESA Program Policy and Procedures Manual which will address programmatic changes ordered in D.21-06-015.

In addition to developing the SDG&E Outreach Textbook learning path, SDG&E created and released a new course called Updated Forms March 2022. The course explains the updated ESA Program forms in order to better assist customers. 49 employees from five different contractors completed the course by March 31, 2022.

1.5. Studies and Pilots

1.5.1. ESA Program Studies

2022 Low Income Needs Assessment (LINA) Study

Southern California Edison Company is managing the contract for the next statewide LINA study. The selected consultant for the 2022 LINA is Evergreen Economics. The project commenced in January 2021 and will be completed by December 2022. The study team is currently focused on data collection efforts involving customer surveys and in-depth interviews with key program stakeholders.

Categorical Eligibility Study

The Categorical Eligibility Study will evaluate relevant means-tested public assistance programs with the aim of assessing their applicability for CARE, ESA, and FERA categorical enrollment. A draft work scope for the 2022 Categorical Eligibility Study was finalized in February. SDG&E released the Request for Proposals (RFP) for this study on March 18th. Proposals are due on April 8th. Pursuant to D.21-06-015, the Categorical Eligibility Study must be completed and submitted to the Energy Division and relevant service lists no later than December 2022.[15]

ESA CAM Process Evaluation

Pacific Gas and Electric Company (PG&E) is leading a statewide process evaluation of the ESA CAM initiative. Resource Innovations Inc. (formerly Nexant) was selected as the consultant. The project commenced on July 29, 2021, and is expected to be completed by June

[15] D.21-06-015 at 399.

30, 2022. The study is currently in the data collection phase. An interim findings webinar was presented on February 16, 2022. Comments were solicited but none were received. During March, the study team finalized surveys for participant and tenant surveys. The participant and tenant surveys are scheduled to go out in April.

1.5.2. ESA Program Pilot(s)

ESA Pilot Plus and Pilot Deep

This reporting month, SDG&E held a Pilot Bidders Conference on March 4, 2022 where there were six potential bidders in attendance. The Bidders Conference recording was posted on PowerAdvocate on March 7, 2022. Round one bidder questions for the Pilot were due on March 24, 2022. SDG&E answered and posted round one questions on PowerAdvocate on March 28, 2022. Round two bidder questions for the Pilot were due March 31, 2022.

2. CARE EXECUTIVE SUMMARY

2.1. CARE Program Overview

The CARE Program is statutorily mandated by California Public Utilities (P.U.) Code Sections 739.1 and 739.2 to assist income-eligible households with a monthly discount on their gas and electric bills.[16] The CARE Program currently provides a 20% discount on natural gas charges and a 30-35%[17] discount on electric rates. To qualify for the CARE Program, eligible customers must have total household gross income no greater than 200% of the FPG.

On March 17, 2022, SDG&E submitted a Rule 16.6 Letter to Executive Director Rachel Peterson (March 17 Letter) for purposes of notifying the Commission that SDG&E took action to reinstate certain CARE, FERA, and Medical Baseline (MBL) customers onto their respective programs as well as to request an extension of deadlines for certain CARE, FERA, and MBL recertification deadlines. As described in detail in that letter, which was served on the service list for A.19-11-003, SDG&E experienced a backlog (Backlog) in application and recertification processing due to issues with SDG&E's recent conversion to a new Customer Information system (CIS). As a result of the Backlog and other related CIS issues, approximately 20,000 CARE and FERA customers fell off their respective low-income program.[18]

SDG&E is taking action to reinstate all affected customers, including those that may be affected by these issues in the future. To that end, in addition to requesting a recertification extension for certain customers of 90 days to up to 2 years to address these issues fully and

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[16] The CARE Program was later implemented by the Commission via D.89-07-062 and D.89-09-044.
[17] P.U. Code Section 739.1(c)(1) mandates that "the average effective CARE discount shall not be less than 30 percent or more than 35 percent of the revenues that would have been produced for the same billed usage by non-CARE customers."
[18] SDG&E does not address certain facts relevant to MBL customers only because they are not relevant to this proceeding. Those facts are addressed in the March 17 Letter.

ensure they do not happen again, SDG&E has already extended certain customer certification deadlines and plans to reinstate all customers who have fallen off CARE or FERA since April 5, 2021. Once reinstated, SDG&E will audit their CARE and FERA eligibility and will adjust bills to account for any eligible discounts back to the date the customer was dropped from their respective program.

2.1.1. Please provide CARE Program summary costs.

CARE Program Summary for 2022			
CARE Budget Categories	**Authorized Budget[19]**	**Actual Expenses to Date**	**% of Budget Spent**
Outreach	$ 3,237,393	$ 495,324	15%
Proc., Certification and Verification	$ 587,593	$ 360,974	61%
Post Enrollment Verification	$ 456,452	$ 17,539	4%
Information Tech./Programming	$ 1,080,000	$ 79,198	7%
Pilots	$ 0	$ 0	0%
CHANGES	$ 265,000	$ 54,538	21%
Studies	$ 107,719	$ 0	0%
Regulatory Compliance	$ 309,000	$ 47,219	15%
General Administration	$ 630,000	$ 136,161	22%
CPUC Energy Division Staff	$ 67,888	$ 15,971	24%
Total Expenses	**$ 6,741,045**	**$ 1,206,923**	**18%**
Subsidies and Benefits[20]	$ 165,211,754	$ 51,870,458	31%
Total Program Costs and Discounts	**$ 171,952,799**	**$ 53,077,381**	**31%**

[19] CARE administrative budget reflects what was authorized in D.21-06-015 at 472, OP 2.
[20] Reflects Subsidies and Benefits as authorized in SDG&E Advice Letters 3849-E and 3027-G-A, effective January 1, 2022.

2.1.2. Provide the CARE Program enrollment rate to date.

CARE Enrollment		
Participants Enrolled	**Eligible Participants[21]**	**Enrollment Rate**
325,146	289,316	112%

2.2. Outreach

2.2.1. Discuss utility outreach activities and those undertaken by third parties on the utility's behalf.

Marketing and outreach efforts this month contributed to 4,870 completed CARE applications and 2,770 new enrollments/recertifications for the program. Below is a summary of CARE specific outreach efforts.

Direct Marketing

Direct Mail

In March, SDG&E paused the monthly CARE bill comparison letters to help mitigate the backlog of low-income related customer requests. Please see section 2.1 for details.

Email

During this reporting month, SDG&E did not deploy any Bill Comparison emails.

[21] On February 14, 2022, PG&E, on behalf of the IOUs, filed the Annual Estimates of CARE Eligible Customers and Related Information. This number reflects estimates of SDG&E's CARE Eligible Participants for 2022, as reflected in filing A.19-11-003, et al., Annual CARE Eligibility Estimates.

Community Outreach & Engagement

Community outreach and engagement efforts allow SDG&E to educate, connect, and directly engage with customers in communities where they work and live. Outreach and engagement activities included events, presentations, workshops, trainings, partnerships with CBOs, and customized efforts.

Tribal Outreach

As discussed in Section 1.2.1, SDG&E's Outreach and Tribal Relations teams work together to engage with the 17 Federally recognized tribes within its service territory in an ongoing initiative to educate tribes on available customer assistance programs and determine eligibility for tribal members.

CARE Partners (Capitation Agencies)

SDG&E partners with 17 social service agencies such as the Women's Infant & Children Organization (WIC) program, refugee assimilation organizations, 211 San Diego and others to help enroll its hardest-to-reach customers (collectively, Capitation Agencies). These organizations serve high-risk, low-income individuals and families with enrollment in state and federally funded assistance programs, including Cal Fresh, LIHEAP, Covered California, and California Lifeline. The partnering organizations are in diverse low-income communities serving multicultural/multilingual, seniors, veterans, special needs, and LEP audiences and provide multilingual staffing. During this month, the following numbers were generated by the Capitation Agencies:

Capitation Agencies	
ESA Leads	281
CARE Enrollments	176
CARE Recertifications	26
FERA Enrollments	0
FERA Recertifications	0

Women's Infant & Children Organizations (WIC)

At this time, WIC offices are indefinitely closed to in-person visits. However, the WIC offices continue to field questions from their clientele via telephone, and emergency situations by appointment.

County Health and Human Service Agency Collaborative

SDG&E collaborates with the County of San Diego Health and Human Services Agency (HHSA) to connect customers to programs like CARE. All field HHSA offices include a source coded CARE application in their new client intake packets. The following applications were received this month:

HHSA	Number of Applications	YTD[22]
ESA Leads	0	0
CARE Enrollments	71	141
CARE Recertifications	1	20
FERA Enrollments	0	1
FERA Recertifications	0	0

[22] Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments. For instance, in this table, a correction in CARE recertification data occurred and YTD CARE recertifications are 13 even though only 4 recertifications are reported for February and 0 were reported for January.

2.3. CARE Recertification Complaints

2.3.1. Report the number of customer complaints received (formal or informal, however and wherever received) about their CARE recertification efforts, with the nature of the complaints and resolution.

During this reporting month, SDG&E did not receive any customer complaints regarding CARE recertification.

2.4. Pilots and Studies

2.4.1. CARE Program Studies

2022 Low Income Needs Assessment (LINA) Study

See ESA Program Section 1.5.1, which is also applicable for the CARE Program.

Categorical Eligibility Study

See ESA Program Section 1.5.1, which is also applicable for the CARE Program.

2.4.2. CARE Program Pilot(s)

SDG&E did not have any CARE Program pilots in place during the month of February.

3. FERA EXECUTIVE SUMMARY

3.1. FERA Program Summary

The FERA Program is statutorily mandated by California Public Utilities (P.U.) Code Sections 739.1 and 739.12 to assist low to middle income-eligible households with a monthly average effective discount of 18% on their electric bills.[23] To qualify for the FERA Program, eligible customers consist of households with three or more persons with total annual household gross income between 200% (plus $1) and 250% of the FPG.

3.1.1. Please provide FERA Program summary costs.

FERA Budget Categories	Authorized Budget[24]	Actual Expenses to Date	% of Budget Spent
Outreach	$ 361,080	$ 46,180	13%
Proc., Certification and Verification	$ 12,874	$ (1,766)	-14%
Post Enrollment Verification	$ 923	$ 403	44%
Information Tech./Programming	$ 151,500	$ 102	0%
Pilot(s)	$ 0	$ 0	0%
Studies	$ 50,000	$ 0	0%
Regulatory Compliance	$ 44,660	$ 13,315	30%
General Administration	$ 71,930	$ 10,251	14%
CPUC Energy Division Staff	$ 10,183	$ 3,194	31%
Total Expenses	**$ 703,150**	**$ 71,680**	**10%**
Subsidies and Benefits[25]	$3,711,343	$ 1,004,764	27%
Total Program Costs and Discounts	**$ 4,414,493**	**$ 1,076,444**	**24%**

[23] The FERA Program was later implemented by the Commission via D.04-02-057.
[24] FERA budget reflects what was authorized in D.21-06-015 at 472, OP 1.
[25] Reflects FERA Subsidies and Benefits as authorized in SDG&E Advice Letter 3849-E, effective January 1, 2022.

3.1.2. Provide the FERA Program enrollment rate to date.

FERA Enrollment		
Participants Enrolled	**Eligible Participants**	**Enrollment Rate**
10,995	43,709	25%

3.2. Outreach

3.2.1. Discuss utility outreach activities and those undertaken by third parties on the utility's behalf.

Marketing and outreach efforts this month contributed to 88 completed FERA applications and 80 new enrollments/recertifications for the program. Below is a summary of FERA specific outreach efforts.

Direct Marketing

Direct Mail

This month, SDG&E did not send any FERA direct mail. However, SDG&E intends to leverage the success from the CARE bill comparison campaign by crafting a similar FERA specific comparison letter to be sent to potentially eligible FERA customers. For customers without an email on file, the letter will compare a customer's average bill to what it would have been had the customer been enrolled in FERA.

Email

This month, SDG&E did not send any FERA specific emails. However, SDG&E intends to apply the bill comparison campaign described above in Section 2.2.1 to all customers with an email on file.

Community Outreach & Engagement

SDG&E works closely with community-based organizations and other external groups to connect customers with programs and solutions related to company offerings. SDG&E works with a network of approximately 200 community-based organizations, collectively named the Energy Solutions Partner Network, as well as other external organizations on an as needed or requested basis. SDG&E's Outreach utilizes these networks, including CARE Capitation agencies, to educate and enroll customers in eligible Customer Assistance programs. The FERA program is currently promoted in all outreach activities including events, presentations, social media messaging and trainings. SDG&E is exploring additional opportunities to promote FERA solely through targeted social media campaigns utilizing its Energy Solutions Partner Network.

Tribal Outreach

Please see Section 1.2.1, which is also applicable to the FERA Program.

FERA Partners (Capitation Agencies)

Please see Section 2.2.1, which is also applicable to the FERA Program.

3.3. FERA Recertification Complaints

3.3.1. Report the number of customer complaints received (formal or informal, however and wherever received) about their FERA recertification efforts, with the nature of the complaints and resolution.

During this reporting month, SDG&E did not receive any customer complaints regarding FERA recertification.

3.4. Pilots and Studies

3.4.1. FERA Program Studies

Categorical Eligibility Study

See ESA Program Section 1.5.1, which is also applicable to the FERA Program.

3.4.2. FERA Program Pilot

SDG&E did not have any pilots for the FERA Program this month.

4. APPENDIX A – ESA, CARE, AND FERA PROGRAM TABLES

ESA Program Summary Expenses

ESA Program - Table 1 - Main Program (SF, MH, MF In-Unit) Expenses

ESA Program - Table 1A – MF In-Unit, MF CAM, MFWB, Pilot(s) and CSD Leveraging Program Expenses

ESA Program - Table 2 - Program Expenses & Energy Savings by Measures Installed (SF, MH, MF In-Unit)

ESA Program - Table 2A - Program Expenses & Energy Savings by Measures Installed (CSD Leveraging)

ESA Program - Table 2B - Program Expenses & Energy Savings by Measures Installed (Multifamily Common Area Measures)

ESA Program – Table 2B-1 – Eligible Common Area Measures List

ESA Program - Table 2C - Pilot Plus and Pilot Deep Program Expenses & Energy Savings by Measures Installed

ESA Program - Table 2D – Pilot Program Expenses & Energy Savings by Measures Installed

ESA Program - Table 3A, 3B, 3C, 3D, & 3F - Average Bill Savings per Treated Home

ESA Program - Table 4A, 4B, 4C, & 4D – Homes/Buildings Treated

ESA Program - Table 5A, 5B, 5C, & 5D - Program Customer Summary

ESA Program - Table 6 - Expenditures for Pilots and Studies

ESA Program – Table 7 – Customer Segment Participation/Enrollments

ESA Program – Table 8 – Clean Energy Referral, Leveraging, and Coordination

ESA Program – Table 9 – Tribal Outreach

CARE Program - Table 1 - CARE Overall Program Expenses

CARE Program - Table 2 - CARE Enrollment, Recertification, Attrition, and Penetration

CARE Program - Table 3a & 3b - CARE Post-Enrollment Verification Results (Model & High Usage)

CARE Program - Table 4 - Enrollment by County

CARE Program - Table 5 - Recertification Results

CARE Program - Table 6 - Capitation Contractors

CARE Program - Table 7 - Expenditures for Pilots and Studies

CARE Program - Table 8 - Disadvantage Communities Enrollment Rate

CARE Program - Table 8a - Top 10 Lowest Enrollment Rates

FERA Program - Table 1 - FERA Overall Program Expenses

FERA Program - Table 2 - FERA Enrollment, Recertification, Attrition, and Penetration

FERA Program - Table 3a & 3b - FERA Post-Enrollment Verification Results (Model & High Usage)

FERA Program - Table 4 - Enrollment by County

FERA Program - Table 5 - Recertification Results

FERA Program - Table 6 - Capitation Contractors

Energy Savings Assistance Program Table - Summary Expenses
San Diego Gas & Electric
March 2022

	Authorized Budget			Current Month Expenses			Year to Date Expenses			% of Budget Spent		
ESA Program:	**Electric**	**Gas**	**Total**	**Electric**	**Gas**	**Total**	**Electric**	**Gas**	**Total**	**Electric**	**Gas**	**Total**
ESA Main Program (SF and MH)[1]			$ 24,305,647	$ 837,607	$ 706,091	$ 1,543,698	#####	##	$ 3,268,652			13%
ESA Multifamily In-Unit [2]			$ -	$ -	$ -	$ -	$ -	$ -	$ -			0%
ESA Multifamily Common Area Measures			$ 1,600,000	$ 30,968	$ 20,218	$ 51,186	#####	##	$ 65,150			4%
ESA Multifamily Whole Building [3]			$ -	$ -	$ -	$ -	$ -	$ -	$ -			0%
ESA Pilot Plus and Pilot Deep			$ 1,526,683	$ -	$ -	$ -	$ -	$ -	$ -			0%
Building Electrification Retrofit Pilot [4]			$ -	$ -	$ -	$ -	$ -	$ -	$ -			0%
Clean Energy Homes New Construction Pilot [4]			$ -	$ -	$ -	$ -	$ -	$ -	$ -			0%
CSD Leveraging			$ -	$ -	$ -	$ -	$ -	$ -	$ -			0%
ESA Program TOTAL	**$ -**	**$ -**	**$ 27,432,330**	**$ 868,576**	**$ 726,309**	**$ 1,594,885**	**#####**	**##**	**$ 3,333,802**			12%

1. Budget for PY 2022 for entire portfolio, excluding MF CAM and Pilot Plus and Pilot Deep.
2. SDG&E does not account for the ESA Main Program and ESA Multifamily In-Unit costs separately and cannot provide a breakout at this level of detail. As a result, the ESA Multifamily In-Unit authorized and actual costs are included in the ESA Main Program category.
3. Implementation to occur January 2023.
4. Pilots are applicable to SCE only.

ESA Table 1 - Main (SF, MH, MF In-Unit) Expenses
San Diego Gas & Electric
March 2022

Appliances	Authorized Budget [1]			Current Month Expenses [2]			Year to Date Expenses			% of Budget Spent YTD		
ESA Program:	**Electric**	**Gas**	**Total**	**Electric**	**Gas**	**Total**	**Electric**	**Gas**	**Total**	**Electric**	**Gas**	**Total**
Energy Efficiency			$ 16,815,503									
Appliances			$ -	$ 44,653	$ 6,873	$ 51,526	$ 72,056	$ 15,446	$ 87,502			
Domestic Hot Water			$ -	$ 2,457	$ 79,449	$ 81,906	$ 5,328	$ 172,271	$ 177,599			
Enclosure			$ -	$ 70,766	$ 93,806	$ 164,572	$ 139,368	$ 184,744	$ 324,111			
HVAC			$ -	$ 22,345	$ 182,025	$ 204,370	$ 52,714	$ 341,361	$ 394,075			
Maintenance			$ -	$ -	$ -	$ -	$ -	$ -	$ -			
Lighting			$ -	$ 265,846	$ -	$ 265,846	$ 538,998	$ -	$ 538,998			
Miscellaneous			$ -	$ 87,602	$ -	$ 87,602	$ 159,908	$ -	$ 159,908			
Customer Enrollment			$ -	$ 162,082	$ 162,082	$ 324,164	$ 363,167	$ 363,167	$ 726,334			
In Home Education			$ -	$ 33,128	$ 33,128	$ 66,255	$ 74,439	$ 74,439	$ 148,878			
ESA Pilot Plus and Pilot Deep			$ 1,526,683	$ -	$ -	$ -	$ -	$ -	$ -			0%
Energy Efficiency TOTAL [2]	**$ -**	**$ -**	**$ 18,342,186**	**$ 688,879**	**$ 557,363**	**$ 1,246,241**	**$ 1,405,978**	**$ 1,151,428**	**$ 2,557,406**			14%
Training Center			$ 337,201	$ 1,206	$ 1,206	$ 2,413	$ 3,217	$ 3,217	$ 6,434			2%
Workforce Education and Training			$ -	$ -	$ -	$ -	$ -	$ -	$ -			0%
Inspections			$ 162,981	$ 3,682	$ 3,682	$ 7,364	$ 7,010	$ 7,010	$ 14,021			9%
Marketing and Outreach			$ 1,069,140	$ 18,518	$ 18,518	$ 37,035	$ 78,125	$ 78,125	$ 156,249			15%
Studies			$ 162,500	$ -	$ -	$ -	$ -	$ -	$ -			0%
Regulatory Compliance			$ 294,680	$ 12,366	$ 12,366	$ 24,732	$ 26,621	$ 26,621	$ 53,242			18%
General Administration			$ 5,104,453	$ 105,179	$ 105,179	$ 210,359	$ 230,603	$ 230,603	$ 461,206			9%
CPUC Energy Division			$ 53,113	$ 6,388	$ 6,388	$ 12,777	$ 6,388	$ 6,388	$ 12,777			24%
SPOC			$ 306,076	$ 1,388	$ 1,388	$ 2,777	$ 3,658	$ 3,658	$ 7,317			2%
Administration Subtotal	$ -	$ -	$ 7,490,144	$ 148,729	$ 148,728	$ 297,457	$ 355,623	$ 355,623	$ 711,246			9%
TOTAL PROGRAM COSTS	**$ -**	**$ -**	**$ 25,832,330**	**$ 837,607**	**$ 706,091**	**$ 1,543,698**	**$ 1,761,601**	**$ 1,507,051**	**$ 3,268,652**			**13%**
Indirect Costs				$ 58,613	$ 57,806	$ 116,419	$ 149,897	$ 148,370	$ 298,267			
NGAT Costs		$ 200,000	$ 200,000		$ 28,632	$ 28,632		$ 40,613	$ 40,613		20%	20%

1. Budget authorized in D.21.06.015, Attachment 1 Table 11.

[2] Current Month Expenses for Energy Efficiency Total includes March accruals and/or re-accruals of $736,958 in the following reporting categories: Appliances $0; Domestic Hot Water $19,023; Enclosure $4,454; HVAC $107,240; Maintenance $0; Lighting $193.066; Miscellaneous $55,307; Customer Enrollment $296,853; In Home Energy Education $61,015.

ESA Table 1A - MF In-Unit, MF CAM, and MFWB Expenses
San Diego Gas & Electric
March 2022

	Authorized Budget			Current Month Expenses			Year to Date Expenses			% of Budget Spent YTD		
ESA Program (Multifamily):	**Electric**	**Gas**	**Total**	**Electric**	**Gas**	**Total**	**Electric**	**Gas**	**Total**	**Electric**	**Gas**	**Total**
ESA Multifamily In-Unit [1]			$ -	$ -	$ -	$ -	$ -	$ -	$ -			
ESA Multifamily Common Area Measures [2]			$ 1,600,000	$ 30,968	$ 20,218	$ 51,186	$ 39,011	$ 26,140	$ 65,150			4%
ESA Multifamily Whole Building [3]			$ -	$ -	$ -	$ -	$ -	$ -	$ -			
			$ -	$ -	$ -	$ -	$ -	$ -	$ -			
ESA Program (Multifamily)TOTAL	**$ -**	**$ -**	**$ 1,600,000**	**$ 30,968**	**$ 20,218**	**$ 51,186**	**$ 39,011**	**$ 26,140**	**$ 65,150**			4%

1. Budget is included in ESA Main Program.
2. See Table 2 of SDG&E Advice Letter 3820-E/3004-G for 2022 MF CAM budget, which was approved by the Commission's Energy Division via disposition letter dated September 24, 2021.
3. Implementation to occur January 2023.

ESA Table 1A-1 - Pilot Plus and Pilot Deep Expenses

	Authorized Budget [1] [2]			Current Month Expenses [4]			Year to Date Expenses			% of Budget Spent YTD		
	Electric	**Gas**	**Total**	**Electric**	**Gas**	**Total**	**Electric**	**Gas**	**Total**	**Electric**	**Gas**	**Total**
ESA Pilot Plus and Pilot Deep Program			$ 1,526,683	$ -	$ -	$ -	$ -	$ -	$ -			0%
			$ -	$ -	$ -	$ -	$ -	$ -	$ -			
TOTAL	**$ -**	**$ -**	**$ 1,526,683**	**$ -**	**$ -**	**$ -**	**$ -**	**$ -**	**$ -**			0%

ESA Table 1A-2 - Building Electrification Expenses [3]

	Authorized Budget [1] [2]			Current Month Expenses [4]			Year to Date Expenses			% of Budget Spent YTD		
	Electric	**Gas**	**Total**	**Electric**	**Gas**	**Total**	**Electric**	**Gas**	**Total**	**Electric**	**Gas**	**Total**
ESA Building Electrification Program			$ -	$ -	$ -	$ -	$ -	$ -	$ -			
			$ -	$ -	$ -	$ -	$ -	$ -	$ -			
TOTAL	**$ -**	**$ -**	**$ -**	**$ -**	**$ -**	**$ -**	**$ -**	**$ -**	**$ -**	0%	0%	0%

3. Pilots is applicable to SCE only.

ESA Table 1A-3 - Clean Energy Homes Expenses [3]

	Authorized Budget [1] [2]			Current Month Expenses [4]			Year to Date Expenses			% of Budget Spent YTD		
	Electric	**Gas**	**Total**	**Electric**	**Gas**	**Total**	**Electric**	**Gas**	**Total**	**Electric**	**Gas**	**Total**
ESA Clean Energy Homes Program			$ -	$ -	$ -	$ -	$ -	$ -	$ -			
			$ -	$ -	$ -	$ -	$ -	$ -	$ -			
TOTAL	**$ -**	**$ -**	**$ -**	**$ -**	**$ -**	**$ -**	**$ -**	**$ -**	**$ -**	0%	0%	0%

3. Pilots is applicable to SCE only.

ESA Table 1A-4 - Leveraging - CSD Expenses

	Authorized Budget [1] [2]			Current Month Expenses [4]			Year to Date Expenses			% of Budget Spent YTD		
	Electric	**Gas**	**Total**	**Electric**	**Gas**	**Total**	**Electric**	**Gas**	**Total**	**Electric**	**Gas**	**Total**
ESA Program Leveraging - CSD			$ -	$ -	$ -	$ -	$ -	$ -	$ -			
			$ -	$ -	$ -	$ -	$ -	$ -	$ -			
TOTAL	**$ -**	**$ -**	**$ -**	**$ -**	**$ -**	**$ -**	**$ -**	**$ -**	**$ -**	0%	0%	0%

NOTE: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

Energy Savings Assistance Program Table 2 (SF, MH, MF In-Unit)
San Diego Gas & Electric
March 2022

		ESA Program (Summary)Total					
		Year-To-Date Completed & Expensed Installation					
Measures	**Units**	**Quantity Installed**	**kWh [4] (Annual)**	**kW [4] (Annual)**	**Therms [4] (Annual)**	**Expenses ($) [5]**	**% of Expenditure**
Appliances							
High Efficiency Clothes Washer	Each	18	370	0	304	17,162	1.9%
Refrigerator	Each	78	50,402	6	-	70,339	7.6%
New - Clothes Dryer	Each	-	-	-	-	-	0.0%
New - Dishwasher	Each	-	-	-	-	-	0.0%
Freezers	Each	-	-	-	-	-	0.0%
Domestic Hot Water							
Faucet Aerator	Each	-	-	-	-	-	0.0%
Other Domestic Hot Water[3]	Home	490	2,353	0	1,509	46,430	5.0%
Water Heater Tank and Pipe Insulation	Home	46	-	-	24	4,029	0.4%
Water Heater Repair/Replacement	Home	64	-	-	2,149	69,848	7.6%
Low-Flow Showerhead / Combined Showerhead/TSV	Home	9	-	-	55	683	0.1%
Heat Pump Water Heater	Each	-	-	-	-	-	0.0%
Thermostatic Tub Spout/Diverter	Each	-	-	-	-	-	0.0%
Thermostatic Shower Valve	Each	-	-	-	-	-	0.0%
New - Solar Water Heating	Each	-	-	-	-	-	0.0%
Enclosure[1]							
Air Sealing	Home	616	8,320	2	302	308,787	33.5%
Caulking	Home	-	-	-	-	-	0.0%
New - Diagnostic Air Sealing	Home	-	-	-	-	-	0.0%
Attic Insulation	Home	7	215	0	210	10,646	1.2%
New - Floor Insulation	Home	-	-	-	-	-	0.0%
HVAC							
Removed - FAU Standing Pilot Conversion	Each	-	-	-	-	-	0.0%
Furnace Repair/Replacement	Each	91	-	-	(1,147)	220,962	24.0%
Room A/C Replacement	Each	-	-	-	-	-	0.0%
Central A/C replacement	Each	-	-	-	-	-	0.0%
Heat Pump Replacement	Each	-	-	-	-	-	0.0%
Evaporative Cooler (Replacement)	Each	-	-	-	-	-	0.0%
Evaporative Cooler (Installation)	Each	-	-	-	-	-	0.0%
Duct Test and Seal	Home	11	-	-	18	4,473	0.5%
Energy Efficient Fan Control	Home	-	-	-	-	-	0.0%
New - Prescriptive Duct Sealing	Home	-	-	-	-	-	0.0%
High Efficiency Forced Air Unit (HE FAU)	Home	-	-	-	-	-	0.0%
Removed - A/C Time Delay	Home	-	-	-	-	-	0.0%
Smart Thermostat	Home	13	1,369	-	67	6,300	0.7%
New - Portable A/C	Each	-	-	-	-	-	0.0%
New - Central Heat Pump-FS (propane or gas space)	Each	-	-	-	-	-	0.0%
New - Wholehouse Fan	Each	-	-	-	-	-	0.0%
Maintenance							
Furnace Clean and Tune	Home	-	-	-	-	-	0.0%
Central A/C Tune up	Home	-	-	-	-	-	0.0%
New - Evaporative Cooler Maintenance	Home	-	-	-	-	-	0.0%
Lighting							
Removed - Interior Hard wired LED fixtures	Each	682	2,885	0	(52)	59,091	6.4%
Exterior Hard wired LED fixtures	Each	256	1,316	0	-	19,200	2.1%
Removed - LED Torchiere	Each	-	-	-	-	-	0.0%
Removed - Occupancy Sensor	Each	-	-	-	-	-	0.0%
Removed - LED Night Light	Each	-	-	-	-	-	0.0%
LED Reflector Bulbs	Each	473	1,428	0	(20)	7,648	0.8%
LED A-Lamps	Each	1,701	3,606	0	(64)	25,005	2.7%
Miscellaneous							
Pool Pumps	Each	-	-	-	-	-	0.0%
Power Strip	Each	12	1,680	0	-	918	0.1%
Power Strip Tier II	Each	74	10,360	1	-	5,954	0.6%
NEW - Air Purifier	Home	-	-	-	-	-	0.0%
Cold Storage	Each	-	-	-	-	-	0.0%
New - Comprehensive Home Health and Safety Check-up	Home	-	-	-	-	-	0.0%
New - CO and Smoke Alarm	Each	-	-	-	-	-	0.0%
Pilots							
							0.0%
Customer Enrollment							
ESA Outreach & Assessment	Home	244	-	-	-	$ 37,845	4.1%
ESA In-Home Energy Education	Home	244	-	-	-	$ 7,253	0.8%
Total Savings/Expenditures			84,304	11	3,355	$ 922,574	
Total Households Weatherized [2]		617					
Households Treated	**Total**						
- Single Family Households Treated	Home	73					
- Multi-family Households Treated (In-unit)	Home	80					
- Mobile Homes Treated	Home	59					
Total Number of Households Treated	Home	212					
# Eligible Households to be Treated for PY [3]	Home	-					
% of Households Treated	%	0%					
- Master-Meter Households Treated	Home	33					

[1] Envelope and Air Sealing Measures may include outlet cover plate gaskets, attic access weatherization, weatherstripping - door, caulking and minor home
[2] Weatherization may consist of attic insulation, attic access weatherization, weatherstripping - door, caulking, & minor home repairs.
[3] Based on OP 79 of D.16-11-022.

[4] All savings are calculated based on the following sources: PY2015 to 2017 ESA Impact Evaluation and Statewide Measure Packages approved in the CA eTRM.
[5] Current Month Expenses for Energy Efficiency Total does not include January accrual and re-accrual of $436,767 in the following reporting categories: Appliances $60,137; Domestic Hot Water $9,703; HVAC $20,020; Misc. $11,467; Lighting $88,080; Maintenance $5,261; Enclosure $13,799; Customer Enrollment $193,619; In Home Energy Education $34,681.
Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.
Note: Any measures noted as 'NEW' have been added during the course of this program year.
Note: Any measures noted as 'REMOVED', are no longer offered by the program but have been kept for tracking purposes and to allow for contractor

Energy Savings Assistance Program Table 2A
San Diego Gas & Electric
March 2022

		ESA Program - CSD Leveraging					
		Year-To-Date Completed & Expensed Installation					
Measures	**Units**	**Quantity Installed**	**kWh [4] (Annual)**	**kW [4] (Annual)**	**Therms [4] (Annual)**	**Expenses ($) [5]**	**% of Expenditure**
Appliances							
High Efficiency Clothes Washer	Each						
Refrigerator	Each						
New - Clothes Dryer	Each						
New - Dishwasher	Each						
Freezers	Each						
Domestic Hot Water							
Faucet Aerator	Each						
Other Domestic Hot Water[3]	Home						
Water Heater Tank and Pipe Insulation	Home						
Water Heater Repair/Replacement	Home						
Low-Flow Showerhead / Combined Showerhead/TSV	Home						
Heat Pump Water Heater	Each						
Thermostatic Tub Spout/Diverter	Each						
Thermostatic Shower Valve	Each						
New - Solar Water Heating							
Enclosure[1]							
Air Sealing	Home						
Caulking	Home						
New - Diagnostic Air Sealing	Home						
Attic Insulation	Home						
New - Floor Insulation	Home						
HVAC							
Removed - FAU Standing Pilot Conversion	Each						
Furnace Repair/Replacement	Each						
Room A/C Replacement	Each						
Central A/C replacement	Each						
Heat Pump Replacement	Each						
Evaporative Cooler (Replacement)	Each						
Evaporative Cooler (Installation)	Each						
Duct Test and Seal	Home						
Energy Efficient Fan Control	Home						
New - Prescriptive Duct Sealing	Home						
High Efficiency Forced Air Unit (HE FAU)	Home						
Removed - A/C Time Delay	Home						
Smart Thermostat	Home						
New - Portable A/C	Each						
New - Central Heat Pump-FS (propane or gas space)							
New - Wholehouse Fan							
Maintenance							
Furnace Clean and Tune	Home						
Central A/C Tune up	Home						
New - Evaporative Cooler Maintenance	Home						
Lighting							
Removed - Interior Hard wired LED fixtures	Each						
Exterior Hard wired LED fixtures	Each						
Removed - LED Torchiere	Each						
Removed - Occupancy Sensor	Each						
Removed - LED Night Light	Each						
LED Reflector Bulbs	Each						
LED A-Lamps	Each						
Miscellaneous							
Pool Pumps	Each						
Power Strip	Each						
Power Strip Tier II	Each						
NEW - Air Purifier	Home						
Cold Storage	Each						
New - Comprehensive Home Health and Safety Check-up	Home						
New - CO and Smoke Alarm	Each						
Pilots							
Customer Enrollment							
ESA Outreach & Assessment	Home						
ESA In-Home Energy Education	Home						
Total Savings/Expenditures							
Total Households Weatherized [2]							
CSD MF Tenant Units Treated			**Total**				
			-				

[1] Envelope and Air Sealing Measures may include outlet cover plate gaskets, attic access weatherization, weatherstripping - door, caulking and minor home
[2] Weatherization may consist of attic insulation, attic access weatherization, weatherstripping - door, caulking, & minor home repairs.
[3] Based on OP 79 of D.16-11-022.
[4] All savings are calculated based on the following sources: PY2015 to 2017 ESA Impact Evaluation and Statewide Measure Packages approved in the CA
[5] Current Month Expenses for Energy Efficiency Total does not include January accrual and re-accrual of $436,767 in the following reporting categories: Appliances $60,137; Domestic Hot Water $9,703; HVAC $20,020; Misc. $11,467; Lighting $88,080; Maintenance $5,261; Enclosure $13,799; Customer Enrollment $193,619; In Home Energy Education $34,681.
Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.
Note: Any measures noted as 'NEW' have been added during the course of this program year.
Note: Any measures noted as 'REMOVED', are no longer offered by the program but have been kept for tracking purposes.

Energy Savings Assistance Common Area Measures Program Table 2B
San Diego Gas & Electric
March 2022

Table 2B ESA Program - Multifamily Common Area Measures[5]								
		Year-To-Date Completed & Expensed Installation						
ESA CAM Measures[1]	Units (of Measure such as "each")	Quantity Installed	Number of Units for Cap-kBTUh and Cap-Tons	kWh (Annual)	kW (Annual)	Therms (Annual)	Expenses ($)	% of Expenditure
Appliances								
Domestic Hot Water								
Central Boiler**	Cap-kBTUh	-	-	-	-	-	$ -	
Faucet Aerator	Each	-	-	-	-	-	$ -	
Pipe Insulation	Home	-	-	-	-	-	$ -	
Envelope								
HVAC								
AC Tune-up**	Cap-Tons	-	-	-	-	-	$ -	
Furnace Replacement**	Cap-kBTUh	-	-	-	-	-	$ -	
HEAT Pump Split System**	Cap-Tons	-	-	-	-	-	$ -	
HEAT Pump Split System	Each	-	-	-	-	-	$ -	
Programmable Thermostat	Each	-	-	-	-	-	$ -	
Lighting								
Exterior LED Lighting	Fixture	46		2,956	-	-	7,531	
Exterior LED Lighting - Pool	Lamp							
Interior LED Exit Sign	Fixture							
Interior LED Fixture	Fixture							
Interior LED Lighting	Lamp	63		11,907	3	(20)	$ 7,409	
Interior LED Screw-in	Lamp	130		-	-	-	$ 1,288	
Interior TLED Type A Lamps	Lamp							
Interior TLED Type C Lamps	Lamp	216		8,120	2	(10)	$ 6,016	
Miscellaneous								
Tier-2 Smart Power Strip	Each	-	-	-	-	-	$ -	
Variable Speed Pool Pump	Each	-	-	-	-	-	$ -	
Ancillary Services								
Audit[4]		-	-	-	-	-	$ -	
Total	-	455	-	22,983	5	(31)	$ 22,243	

Multifamily Properties Treated	Number
Total Number of Multifamily Properties Treated[2]	4
Subtotal of Master-metered Multifamily Properties Treated	4
Total Number of Multifamily Tenant Units w/in Properties Treated[3]	389
Total Number of buildings w/in Properties Treated	7

ESA Program - Multifamily Common Area	Year to Date Expenses			
	Electric	Gas	Total	
Administration	$ 8,952	$ 8,952	$ 17,904	
Direct Implementation (Non-Incentive)	$ 16,628	$ 16,628	$ 33,256	
Direct Implementation	$ 13,431	$ 560	$ 13,991	*<<Includes measures costs*
TOTAL MF CAM COSTS	$ 39,011	$ 26,140	$ 65,150	

[1] Envelope and Air Sealing Measures may include outlet cover plate gaskets, attic access weatherization, weatherstripping - door, caulking and minor home repairs. Minor home repairs predominantly are door jamb repair / replacement, door repair, and window putty.
[2] Weatherization may consist of attic insulation, attic access weatherization, weatherstripping - door, caulking, & minor home repairs.
[3] All savings are calculated based on the following sources: PY2015 to 2017 ESA Impact Evaluation and Statewide Measure Packages approved in the CA eTRM.
[4] Per D.16-11-022 at p.210, the CPUC imposes a cap of 10% on ESA CAM Initiative funds for administrative activities and a ceiling of 20% for direct implementation non-incentive costs.
[5] Refers to optimizing the installation of the measure installed such as retrofitting pipes, etc.
[6] Includes addition of $2.3K incorrectly reported in Direct Implementation (Non-Incentive) in February 2022.
* Note: Applicable to Deed-Restricted, government and non-profit owned multi-family buildings described in D.16-11-022 where 65% of tenants are income eligible based on CPUC income
Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.
Note: Implementation of the MF CAM Initiative AL 3196-E-A_2654-G-A was approved effective 5/30/2018.
** Note: This represents the unit of measure such as Cap Tons and Cap kBTUh. It is not a count of each measure installed or each home the measure was installed in.

Energy Savings Assistance CAM Program Table 2B-1, Eligible Common Area Measures List
San Diego Gas & Electric
March 2022

Common Area Measures Category and Eligible Measures Title [1]	Effective Date	End Date[2]	Eligible Climate Zones [3]
Appliances			
Domestic Hot Water			
Pipe Insulation	5/18/2020		6, 7, 8, 10, 14, 15
Faucet Aerator	5/18/2020		6, 7, 8, 10, 14, 15
Central Boiler	5/18/2020		6, 7, 8, 10, 14, 16
Envelope			
HVAC			
AC Tune-up	5/18/2020		6, 7, 8, 10, 14, 15
Furnace Replacement	5/18/2020		6, 7, 8, 10, 14, 15
HEAT Pump Split System	5/18/2020		6, 7, 8, 10, 14, 15
HEAT Pump Split System	5/18/2020		6, 7, 8, 10, 14, 15
Programmable Thermostat	5/18/2020		6, 7, 8, 10, 14, 15
Lighting			
Exterior LED Lighting	5/18/2020		6, 7, 8, 10, 14, 15
Interior LED Lighting	5/18/2020		6, 7, 8, 10, 14, 15
Interior TLED Type A Lamps	5/18/2020		6, 7, 8, 10, 14, 15
Interior TLED Type C Lamps	5/18/2020		6, 7, 8, 10, 14, 15
Interior LED Exit Sign	5/18/2020		6, 7, 8, 10, 14, 15
Interior LED Fixture	5/18/2020		6, 7, 8, 10, 14, 15
Interior LED Screw-in	5/18/2020		6, 7, 8, 10, 14, 15
Exterior LED Lighting - Pool	5/18/2020		6, 7, 8, 10, 14, 15
Miscellaneous			
Tier-2 Smart Power Strip	5/18/2020		6, 7, 8, 10, 14, 15
Variable Speed Pool Pump	5/18/2020		6, 7, 8, 10, 14, 15

Standard Notes (do not delete)

1. Measures list may change based on available information on both costs and benefits (including energy benefits as well as non-energy benefits) and may vary across climate zones. This is not a list of installed measures, it is a list of eligible measures.

Table 2B-1 Column A should match Table 2B Column A for eligible (not canceled) measures.

2. Only complete if measure is canceled or discontinued

3. Defined as CEC California Building Climate Zones
https://www.energy.ca.gov/maps/renewable/building_climate_zones.html

Energy Savings Assistance Program Table 2C Pilot Plus and Pilot Deep
San Diego Gas & Electric
March 2022

		ESA Program - Pilot Plus					
		Year-To-Date Completed & Expensed Installation					
Measures	Units	Quantity Installed	kWh (Annual)	kW (Annual)	Therms (Annual)	Expenses ($)	% of Expenditure
Appliances							
	Each	-	-	-	-	$ -	0.0%
	Each	-	-	-	-	$ -	0.0%
	Each	-	-	-	-	$ -	0.0%
Domestic Hot Water							
	Home	-	-	-	-	$ -	0.0%
	Each	-	-	-	-	$ -	0.0%
	Each	-	-	-	-	$ -	0.0%
	Each	-	-	-	-	$ -	0.0%
Enclosure[1]							
	Home	-	-	-	-	$ -	0.0%
	Home	-	-	-	-	$ -	0.0%
	Home	-	-	-	-	$ -	0.0%
HVAC							
	Each	-	-	-	-	$ -	0.0%
	Each	-	-	-	-	$ -	0.0%
	Home	-	-	-	-	$ -	0.0%
	Home	-	-	-	-	$ -	0.0%
	Home	-	-	-	-	$ -	0.0%
Maintenance							
	Home	-	-	-	-	$ -	0.0%
	Home	-	-	-	-	$ -	0.0%
Lighting							
	Each					$ -	0.0%
	Each					$ -	0.0%
	Each	-	-	-	-	$ -	0.0%
	Each	-	-	-	-	$ -	0.0%
	Each	-	-	-	-	$ -	0.0%
	Each	-	-	-	-	$ -	0.0%
Miscellaneous							
	Each	-	-	-	-	$ -	0.0%
	Each	-	-	-	-	$ -	0.0%
Customer Enrollment							
ESA Outreach & Assessment	Home	-				$ -	0.0%
ESA In-Home Energy Education	Home	-				$ -	0.0%
Total Savings/Expenditures			-	-	-	$ -	0.0%
Households Treated		**Total**					
- Single Family Households Treated	Home						
- Mobile Homes Treated	Home						
Total Number of Households Treated	Home						

		ESA Program - Pilot Deep					
		Year-To-Date Completed & Expensed Installation					
Measures	Units	Quantity Installed	kWh (Annual)	kW (Annual)	Therms (Annual)	Expenses ($)	% of Expenditure
Appliances							
	Each	-	-	-	-	$ -	0.0%
	Each	-	-	-	-	$ -	0.0%
	Each	-	-	-	-	$ -	0.0%
Domestic Hot Water							
	Home	-	-	-	-	$ -	0.0%
	Each	-	-	-	-	$ -	0.0%
	Each	-	-	-	-	$ -	0.0%
	Each	-	-	-	-	$ -	0.0%
Enclosure[1]							
	Home	-	-	-	-	$ -	0.0%
	Home	-	-	-	-	$ -	0.0%
	Home	-	-	-	-	$ -	0.0%
HVAC							
	Each	-	-	-	-	$ -	0.0%
	Each	-	-	-	-	$ -	0.0%
	Home	-	-	-	-	$ -	0.0%
	Home	-	-	-	-	$ -	0.0%
	Home	-	-	-	-	$ -	0.0%
Maintenance							
	Home	-	-	-	-	$ -	0.0%
	Home	-	-	-	-	$ -	0.0%
Lighting							
	Each					$ -	0.0%
	Each					$ -	0.0%
	Each	-	-	-	-	$ -	0.0%
	Each	-	-	-	-	$ -	0.0%
	Each	-	-	-	-	$ -	0.0%
	Each	-	-	-	-	$ -	0.0%
Miscellaneous							
	Each	-	-	-	-	$ -	0.0%
	Each	-	-	-	-	$ -	0.0%
Customer Enrollment							
ESA Outreach & Assessment	Home	-				$ -	0.0%
ESA In-Home Energy Education	Home	-				$ -	0.0%
Total Savings/Expenditures			-	-	-	$ -	0.0%
Households Treated		**Total**					
- Single Family Households Treated	Home						
- Mobile Homes Treated	Home						
Total Number of Households Treated	Home						

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may
Note: IOUs - If there are new measures that are approved through the ESA Working Group, mark in column A as such to indicate that it is a new measure.
Note: Program launch expected in July 2022.

Energy Savings Assistance Program Table 2D Pilots (SCE ONLY)
San Diego Gas & Electric
March 2022

		ESA Program - Building Electrification Retrofit Pilot					
		Year-To-Date Completed & Expensed Installation					
Measures	Units	Quantity Installed	kWh (Annual)	kW (Annual)	Therms (Annual)	Expenses ($)	% of Expenditure
Appliances							
	Each	-	-	-	-	$ -	0.0%
	Each	-	-	-	-	$ -	0.0%
	Each	-	-	-	-	$ -	0.0%
Domestic Hot Water							
	Home	-	-	-	-	$ -	0.0%
	Each	-	-	-	-	$ -	0.0%
	Each	-	-	-	-	$ -	0.0%
	Each	-	-	-	-	$ -	0.0%
Enclosure[1]							
	Home	-	-	-	-	$ -	0.0%
	Home	-	-	-	-	$ -	0.0%
	Home	-	-	-	-	$ -	0.0%
HVAC							
	Each	-	-	-	-	$ -	0.0%
	Each	-	-	-	-	$ -	0.0%
	Home	-	-	-	-	$ -	0.0%
	Home	-	-	-	-	$ -	0.0%
	Home	-	-	-	-	$ -	0.0%
Maintenance							
	Home	-	-	-	-	$ -	0.0%
	Home	-	-	-	-	$ -	0.0%
Lighting							
	Each					$ -	0.0%
	Each					$ -	0.0%
	Each	-	-	-	-	$ -	0.0%
	Each	-	-	-	-	$ -	0.0%
	Each	-	-	-	-	$ -	0.0%
	Each	-	-	-	-	$ -	0.0%
Miscellaneous							
	Each	-	-	-	-	$ -	0.0%
	Each	-	-	-	-	$ -	0.0%
Customer Enrollment							
ESA Outreach & Assessment	Home	-				$ -	0.0%
ESA In-Home Energy Education	Home	-				$ -	0.0%
Total Savings/Expenditures			-	-	-	$ -	0.0%
Households Treated		**Total**					
- Single Family Households Treated	Home						
- Mobile Homes Treated	Home						
Total Number of Households Treated	Home						

		ESA Program - Clean Energy Homes New Construction Pilot					
		Year-To-Date Completed & Expensed Installation					
Measures	Units	Quantity Installed	kWh (Annual)	kW (Annual)	Therms (Annual)	Expenses ($)	% of Expenditure
Appliances							
	Each	-	-	-	-	$ -	0.0%
	Each	-	-	-	-	$ -	0.0%
	Each	-	-	-	-	$ -	0.0%
Domestic Hot Water							
	Home	-	-	-	-	$ -	0.0%
	Each	-	-	-	-	$ -	0.0%
	Each	-	-	-	-	$ -	0.0%
	Each	-	-	-	-	$ -	0.0%
Enclosure[1]							
	Home	-	-	-	-	$ -	0.0%
	Home	-	-	-	-	$ -	0.0%
	Home	-	-	-	-	$ -	0.0%
HVAC							
	Each	-	-	-	-	$ -	0.0%
	Each	-	-	-	-	$ -	0.0%
	Home	-	-	-	-	$ -	0.0%
	Home	-	-	-	-	$ -	0.0%
	Home	-	-	-	-	$ -	0.0%
Maintenance							
	Home	-	-	-	-	$ -	0.0%
	Home	-	-	-	-	$ -	0.0%
Lighting							
	Each					$ -	0.0%
	Each					$ -	0.0%
	Each	-	-	-	-	$ -	0.0%
	Each	-	-	-	-	$ -	0.0%
	Each	-	-	-	-	$ -	0.0%
	Each	-	-	-	-	$ -	0.0%
Miscellaneous							
	Each	-	-	-	-	$ -	0.0%
	Each	-	-	-	-	$ -	0.0%
Customer Enrollment							
ESA Outreach & Assessment	Home	-				$ -	0.0%
ESA In-Home Energy Education	Home	-				$ -	0.0%
Total Savings/Expenditures			-	-	-	$ -	0.0%
Households Treated		**Total**					
- Single Family Households Treated	Home						
- Mobile Homes Treated	Home						
Total Number of Households Treated	Home						

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

Energy Savings Assistance Program Tables 3A-F - Energy Savings and Average Bill Savings per Treated Home/Common Area
San Diego Gas & Electric
March 2022

Table 3A, ESA Program (SF, MH, MF In-Unit)		
Annual kWh Savings		84,304
Annual Therm Savings		3,355
Lifecycle kWh Savings		982,769
Lifecycle Therm Savings		23,481
Current kWh Rate	$	0.19
Current Therm Rate	$	1.12
Average 1st Year Bill Savings / Treated households	$	79.69
Average Lifecycle Bill Savings / Treated Household	$	857.46

Table 3B, ESA Program - CSD Leveraging		
Annual kWh Savings		-
Annual Therm Savings		-
Lifecycle kWh Savings		-
Lifecycle Therm Savings		-
Current kWh Rate	$	-
Current Therm Rate	$	-
Average 1st Year Bill Savings / Treated Households	$	-
Average Lifecycle Bill Savings / Treated Household	$	-

Table 3C, ESA Program - Multifamily Common Area		
Annual kWh Savings		22,983
Annual Therm Savings		(31)
Lifecycle kWh Savings		237,055
Lifecycle Therm Savings		(291)
Current kWh Rate	$	0.19
Current Therm Rate	$	1.12
Average 1st Year Bill Savings / Treated Property	$	1,061.46
Average Lifecycle Bill Savings / Treated Property	$	10,955.04

Table 3D, ESA Program - Pilot Plus [2]		
Annual kWh Savings		-
Annual Therm Savings		-
Lifecycle kWh Savings		-
Lifecycle Therm Savings		-
Current kWh Rate	$	-
Current Therm Rate	$	-
Average 1st Year Bill Savings / Treated Property	$	-
Average Lifecycle Bill Savings / Treated Property	$	-

Table 3E, ESA Program - Pilot Deep [2]		
Annual kWh Savings		-
Annual Therm Savings		-
Lifecycle kWh Savings		-
Lifecycle Therm Savings		-
Current kWh Rate	$	-
Current Therm Rate	$	-
Average 1st Year Bill Savings / Treated Property	$	-
Average Lifecycle Bill Savings / Treated Property	$	-

Table 3F, Summary - ESA Program (SF, MH, MF In-Unit)/CSD Leveraging/MF CAM/Pilot Plus and Pilot Deep [1]		
Annual kWh Savings		84,304
Annual Therm Savings		3,355
Lifecycle kWh Savings		982,769
Lifecycle Therm Savings		23,481
Current kWh Rate	$	0.19
Current Therm Rate	$	1.12
Average 1st Year Bill Savings / Treated Households	$	79.69
Average Lifecycle Bill Savings / Treated Households	$	857.46

1. Summary is the sum of ESA Program + CSD Leveraging + MF CAM + Pilot Plus + Pilot Deep
2. Program launch expected in July 2022.

Energy Savings Assistance Program Table 4 - Homes/Buildings Treated
San Diego Gas & Electric
March 2022

Table 4A, ESA Program (SF, MH, MF In-Unit)						
	Eligible Households			Households Treated YTD		
County	**Rural [1]**	**Urban**	**Total**	**Rural**	**Urban**	**Total**
Orange	0	16,682	**16,682**	0	0	**0**
San Diego	6,549	267,896	**274,445**	3	209	**212**
Total	**6,549**	**284,578**	**291,127**	**3**	**209**	**212**

Table 4B, ESA Program - CSD Leveraging						
				Households Treated YTD		
County				**Rural**	**Urban**	**Total**
Orange				0	0	**0**
San Diego				0	0	**0**
Total				**0**	**0**	**0**

Table 4C, ESA Program - Multifamily Common Area						
	Eligible Properties [2]			Properties Treated YTD		
				Rural	**Urban**	**Total**
Orange	-	-	-	-	-	-
San Diego	-	-	-	-	4	**4**
Total					**4**	**4**

Table 4D, ESA Program - Pilot Plus and Pilot Deep						
	Eligible Households			Households Treated YTD		
	Rural [1]	**Urban**	**Total**	**Rural**	**Urban**	**Total**
Orange	-	-	-	-	-	-
San Diego	-	-	-	-	-	-
Total					**0**	**0**

[1] For IOU low income-related and Energy Efficiency reporting and analysis, the Goldsmith definition is applied.

[2] Do not currently have Eligible Properties for ESA CAM.

Energy Savings Assistance Program Table 5 - Energy Savings Assistance Program Customer Summary
San Diego Gas & Electric
March 2022

Table 5A, ESA Program (SF,MH, MF In-Unit)

	Gas & Electric				Gas Only				Electric Only				Total			
	# of Household Treated by	(Annual)			# of Household Treated by	(Annual)			# of Household Treated by	(Annual)			# of Household Treated by	(Annual)		
Month	Month	Therm	kWh	kW	Month	Therm	kWh	kW	Month	Therm	kWh	kW	Month	Therm	kWh	kW
January	-	440	6,726	1	-	-	-	-	-	-	1,411	0	-	440	8,137	1
February	62	1,800	21,388	3	-	-	-	-	-	-	1,572	0	62	1,800	22,961	3
March	143	1,115	48,941	6	-	-	-	-	7	-	4,265	1	150	1,115	53,206	7
April					-	-	-	-					-			-
May					-	-	-	-					-			-
June	-	-	-	-	-	-	-	-	-	-	-	-	-			-
July	-	-	-	-	-	-	-	-	-	-	-	-	-			-
August	-	-	-	-	-	-	-	-	-	-	-	-	-			-
September	-	-	-	-	-	-	-	-	-	-	-	-	-			-
October	-	-	-	-	-	-	-	-	-	-	-	-	-			-
November													-			-
December													-			-
YTD	**205**	**3,355**	**77,055**	**10**	**-**	**-**	**-**	**-**	**7**	**-**	**7,248**	**1**	**212**	**3,355**	**84,304**	**11**

YTD Total Energy Impacts for all fuel types should equal YTD energy impacts that are reported every month Table 2.
Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

Note: SDG&E tracks the measure savings based on the month and year of install. Households treated can have a value of zero, meaning the treated date is from a previous year but the measure install and savings were tracked in a new Program Year.

Table 5B, ESA Program - CSD Leveraging

	Gas & Electric				Gas Only				Electric Only				Total			
	# of Household	(Annual)			# of Household	(Annual)			# of Household	(Annual)			# of Household	(Annual)		
Month	Treated by	Therm	kWh	kW	Treated by	Therm	kWh	kW	Treated by	Therm	kWh	kW	Treated by	Therm	kWh	kW
January																
February																
March																
April																
May																
June																
July																
August																
September																
October																
November																
December																
YTD	**-**	**-**	**-**	**-**	**-**	**-**	**-**	**-**	**-**	**-**	**-**	**-**	**-**	**-**	**-**	**0**

YTD Total Energy Impacts for all fuel types should equal YTD energy impacts that are reported every month Table 2A.
Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

Table 5C, ESA Program - Multifamily Common Area

	Gas & Electric				Gas Only				Electric Only				Total			
	# of Properties	(Annual)			# of Properties	(Annual)			# of Properties	(Annual)			# of Properties	(Annual)		
Month	Treated by Month	Therm	kWh	kW	Treated by Month	Therm	kWh	kW	Treated by Month	Therm	kWh	kW	Treated by Month	Therm	kWh	kW
January	-	-	-	-	-	-	-	-	1	-	10,168	2	1	-	10,168	2
February	-	-	-	-	-	-	-	-	2	-	2,208	0	2	-	2,208	0
March	1	(31)	10,608	2					-	-	0	0	1	(31)	10,608	2
April													-	-	-	-
May													-	-	-	-
June													-	-	-	-
July													-	-	-	-
August													-	-	-	-
September													-	-	-	-
October													-	-	-	-
November													-	-	-	-
December													-	-	-	-
YTD	**1**	**(31)**	**10,608**	**2**	**-**	**-**	**-**	**-**	**3**	**-**	**12,375**	**3**	**4**	**(31)**	**22,983**	**5**

Table 5D, ESA Program - Pilot Plus and Pilot Deep

	Gas & Electric				Gas Only				Electric Only				Total			
	# of Household	(Annual)			# of Household	(Annual)			# of Household	(Annual)			# of Household	(Annual)		
Month	Treated by	Therm	kWh	kW	Treated by	Therm	kWh	kW	Treated by	Therm	kWh	kW	Treated by	Therm	kWh	kW
January																
February																
March																
April																
May																
June																
July																
August																
September																
October																
November																
December																
YTD	**-**	**-**	**-**	**-**	**-**	**-**	**-**	**-**	**-**	**-**	**-**	**-**	**-**	**-**	**-**	**0**

YTD Total Energy Impacts for all fuel types should equal YTD energy impacts that are reported every month Table 2B.
Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

Energy Savings Assistance Program Table 6 - Expenditures for Pilots and Studies
San Diego Gas & Electric
March 2022

	Authorized 2021-26 Funding			Current Month Expenses			Year to Date Expenses			Cycle to Date Expenses			% of Budget Expensed		
	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total
Pilots															
	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -				0%	0%	0%
Total Pilots	**$ -**	**$ -**	**$ -**			**$ -**			**$ -**				**0%**	**0%**	**0%**
Studies															
Joint IOU - 2022 Low Income Needs Assessment (LINA) Study	$ -	$ -	$ 37,500	$ -	$ -	$ -	$ -	$ -	$ -				0%	0%	0%
Joint IOU - 2025 Low Income Needs Assessment (LINA) Study	$ -	$ -	$ 37,500	$ -	$ -	$ -	$ -	$ -	$ -				0%	0%	0%
Joint IOU - 2028 Low Income Needs Assessment (LINA) Study	$ -	$ -	$ 37,500	$ -	$ -	$ -	$ -	$ -	$ -				0%	0%	0%
Joint IOU - Statewide CARE-ESA Categorical Study	$ -	$ -	$ 11,250	$ -	$ -	$ -	$ -	$ -	$ -				0%	0%	0%
Load Impact Evaluation Study	$ -	$ -	$ 225,000	$ -	$ -	$ -	$ -	$ -	$ -				0%	0%	0%
Equity Criteria and Non Energy Benefits Evaluation (NEB's)	$ -	$ -	$ 75,000	$ -	$ -	$ -	$ -	$ -	$ -				0%	0%	0%
Rapid Feedback Research and Analysis	$ -	$ -	$ 300,000	$ -	$ -	$ -	$ -	$ -	$ -				0%	0%	0%
Joint IOU - Multifamily CAM Process Evaluation	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -				0%	0%	0%
Joint IOU - Process Evaluation Studies (1-4 Studies)	$ -	$ -	$ 75,000												
Total Studies	**$ -**	**$ -**	**$ 798,750**	**$ -**	**$ -**	**$ -**	**$ -**	**$ -**	**$ -**				**0%**	**0%**	**0%**

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

Energy Savings Assistance Program Table - 7 Customer Segments/Needs State by Demographic, Financial, Location, and Health Conditions

San Diego Gas & Electric
March 2022

ESA Main (SF, MH, MF in-unit)

Customer Segments	# of Households Eligible	# of Households Treated	Enrollment Rate = (C/B)	# of Households Contacted	Rate of Uptake = (C/E)	Avg. Energy Savings (kWh) Per Treated Households	Avg. Energy Savings (kW) Per Treated Households	Avg. Peak Demand Savings (kWh) Per Treated Household	Avg. Peak Demand Savings (kW) Per Treated Household	Avg. Energy Savings (Therms) Per Treated Households	Avg. Cost Per Treated Households
Demographic											
Housing Type			0%		0%						
SF			0%		0%						
MH			0%		0%						
MF In-Unit			0%		0%						
Rent vs. Own			0%		0%						
Own			0%		0%						
Rent			0%		0%						
Previous vs. New Participant			0%		0%						
Seniors			0%		0%						
Veterans			0%		0%						
Hard-to-Reach			0%		0%						
Vulnerable			0%		0%						
Location											
DAC			0%		0%						
Rural			0%		0%						
Tribal			0%		0%						
PSPS Zone			0%		0%						
Wildfire Zone			0%		0%						
Climate Zone 7 (example)			0%		0%						
Climate Zone 10 (example)			0%		0%						
Climate Zone 14 (example)			0%		0%						
Climate Zone 15 (example)			0%		0%						
CARB Communities			0%		0%						
Financial											
CARE			0%		0%						
Disconnected			0%		0%						
Arrearages			0%		0%						
High Usage			0%		0%						
High Energy Burden			0%		0%						
SEVI			0%		0%						
Affordability Ratio			0%		0%						
Health Condition											
Medical Baseline			0%		0%						
Respiratory			0%		0%						
Disabled			0%		0%						

Pilot Plus and Pilot Deep

Customer Segments	# of Households Eligible	# of Households Treated	Enrollment Rate = (C/B)	# of Households Contacted	Enrollment Rate = (C/E)	Avg. Energy Savings (kWh) Per Treated Households	Avg. Energy Savings (kW) Per Treated Households	Avg. Peak Demand Savings (kWh) Per Treated Household	Avg. Peak Demand Savings (kW) Per Treated Household	Avg. Energy Savings (Therms) Per Treated Households	Avg. Cost Per Treated Households
Demographic											
Housing Type			0%		0%						
SF			0%	4	0%						
MH			0%		0%						
MF In-Unit			0%		0%						
Rent vs. Own			0%		0%						
Own			0%		0%						
Rent			0%		0%						
Previous vs. New Participant			0%		0%						
Seniors			0%		0%						
Veterans			0%		0%						
Hard-to-Reach			0%		0%						
Vulnerable			0%		0%						
Location											
DAC			0%		0%						
Rural			0%		0%						
Tribal			0%		0%						
PSPS Zone			0%		0%						
Wildfire Zone			0%		0%						
Climate Zone 7 (example)			0%		0%						
Climate Zone 10 (example)			0%		0%						
Climate Zone 14 (example)			0%		0%						
Climate Zone 15 (example)			0%		0%						
CARB Communities			0%		0%						
Financial											
CARE			0%		0%						
Disconnected			0%		0%						
Arrearages			0%		0%						
High Usage			0%		0%						
High Energy Burden			0%		0%						
SEVI			0%		0%						
Affordability Ratio			0%		0%						
Health Condition											
Medical Baseline			0%		0%						
Respiratory			0%		0%						
Disabled			0%		0%						

Note: No data available at this time.

Energy Savings Assistance Program Table - 8 Clean Energy Referral, Leveraging, and Coordination

San Diego Gas & Electric

March 2022

Partner	Brief Description of Effort	# of Referral	# of Leveraging	# of Coordination Efforts	# of Leads	# of Enrollments
LIHEAP	LIHEAP agencies in SDG&E service territory leverage LIHEAP payment leads to provide ESA Program services to customers.			N/A		
CSD						
SASH						
SDCWA						
CARE/Medical Baseline						
CARE High Usage	Leads generted through CARE HEU income verifications completed			N/A		0
Energy Solutions Partner Network	SDG&E works closely with a network of approximately 200 community-based organizations (CBOs) to connect customers with Customer Assistance programs.	N/A*	40	312**	0	0
CARE Capitation Agencies	SDG&E partners with 17 social service agencies to help enroll its hardest-to-reach customers in Customer Assistance programs.	N/A*	0	20**	281	2

Note to IOUs:
Leveraging activities would include when programs share resources to jointly support program delivery or administration.
While coordination refers more generally to program communication, collaboration, and alignment of activities to support individual program delivery.

*SDG&E considers referrals and leads the same, therefore, this data is captured under column "F"
** SDG&E does not track these ESA efforts individually, but as a whole "Customer Assistance" effort.

Energy Savings Assistance Program Table - 9 Tribal Outreach

San Diego Gas & Electric
March 2022

OUTREACH STATUS	Quantity (Includes CARE, FERA, and ESA)***	List of Participating Tribes
Tribes completed ESA Meet & Confer	9	Barona, Jamul Indian Village, Pauma Band, Rincon, Ewiiaapaayap, Sycuan Band of Kumeyaay Nation, Viejas Band of Kumeyaay Indians, La Posta, Mesa Grande
Tribes requested outreach materials or applications	4	Pauma Band, La Posta, Mesa Grande, Santa Ysabel
Tribes who have not accepted offer to Meet and Confer	8	San Pasqual, Campo Kumeyaay Nation, Inaja & Cosmit, La Jolla, Pala Band, Santa Ysabel, Manzanita, Los Coyotes
Non-Federally Recognized Tribes who participated in Meet & Confer	N/A	N/A
Tribes and Housing Authority sites involved in Focused Project/ESA	N/A	N/A
Partnership offer on Tribal Lands	N/A	N/A
Housing Authority and Tribal Temporary Assistance for Needy Families (TANF) office who received outreach (this includes email, U.S. mail, and/or phone calls)	2	Southern California American Indian Resource Center (SCAIR); Southern California Tribal Chairmen's Association (SCTCA)
Housing Authority and TANF offices who participated in Meet and Confer	N/A	N/A

*SDG&E has invited all 17 tribes to meet and confer and will continue to engage throughout 2022.
**SDG&E provides TANF related messaging through periodic presentations to SCAIR and SCTCA
***Numbers are a rolling count of Tribal Outreach efforts

CARE Table 1 - CARE Program Expenses
San Diego Gas & Electric
March 2022

	Authorized Budget [1] [2]			Current Month Expenses			Year to Date Expenses			% of Budget Spent YTD		
CARE Program:	**Electric**	**Gas**	**Total**	**Electric**	**Gas**	**Total**	**Electric**	**Gas**	**Total**	**Electric**	**Gas**	**Total**
Outreach	$ 2,848,906	$ 388,487	$ 3,237,393	$ 182,438	$ 22,559	$ 204,997	$ 439,833	$ 55,491	$ 495,324	15%	14%	15%
Processing / Certification Re-certification	$ 517,082	$ 70,511	$ 587,593	$ 158,097	$ 19,549	$ 177,646	$ 320,582	$ 40,392	$ 360,974	62%	57%	61%
Post Enrollment Verification	$ 401,678	$ 54,774	$ 456,452	$ 6,623	$ 819	$ 7,442	$ 15,579	$ 1,959	$ 17,539	4%	4%	4%
IT Programming	$ 950,400	$ 129,600	$ 1,080,000	$ 42,653	$ 5,274	$ 47,927	$ 70,395	$ 8,802	$ 79,198	7%	7%	7%
Pilots	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	0%	0%	0%
CHANGES Program	$ 233,200	$ 31,800	$ 265,000	$ 16,001	$ 1,978	$ 17,979	$ 48,353	$ 6,186	$ 54,538	21%	19%	21%
Studies	$ 94,793	$ 12,926	$ 107,719	$ -	$ -	$ -	$ -	$ -	$ -	0%	0%	0%
Regulatory Compliance	$ 271,920	$ 37,080	$ 309,000	$ 18,410	$ 2,276	$ 20,687	$ 41,894	$ 5,325	$ 47,219	15%	14%	15%
General Administration	$ 554,400	$ 75,600	$ 630,000	$ 42,219	$ 5,220	$ 47,440	$ 120,827	$ 15,334	$ 136,161	22%	20%	22%
CPUC Energy Division	$ 59,741	$ 8,147	$ 67,888	$ 14,213	$ 1,758	$ 15,971	$ 14,213	$ 1,758	$ 15,971	24%	22%	24%
SUBTOTAL MANAGEMENT COSTS	**$ 5,932,120**	**$ 808,925**	**$ 6,741,045**	**$ 480,654**	**$ 59,434**	**$ 540,088**	**$ 1,071,676**	**$ 135,247**	**$ 1,206,923**	**18%**	**17%**	**18%**
CARE Rate Discount [2]	$ 139,598,682	$ 25,613,072	$ 165,211,754	$ 15,817,551	$ 2,610,802	$ 18,428,353	$ 44,061,448	$ 7,809,010	$ 51,870,458	32%	30%	31%
TOTAL PROGRAM COSTS & CUSTOMER DISCOUNTS	**$ 145,530,802**	**$ 26,421,997**	**$ 171,952,799**	**$ 16,298,205**	**$ 2,670,236**	**$ 18,968,441**	**$ 45,133,124**	**$ 7,944,256**	**$ 53,077,381**	**31%**	**30%**	**31%**
Other CARE Rate Benefits												
- Wildfire Non-Bypassable Charge Exemption [3]				$ 683,826		$ 683,826	$ 2,236,919		$ 2,236,919			
- CARE Surcharge Exemption				$ 1,106,577	$ 326,393	$ 1,432,970	$ 3,696,661	$ 1,101,111	$ 4,797,772			
- California Solar Initiative Exemption				$ -		$ -	$ -		$ -			
- kWh Surcharge Exemption				$ 94,386		$ 94,386	$ 246,124		$ 246,124			
- Vehicle Grid Integration Exemption				$ 71,023		$ 71,023	$ 237,654		$ 237,654			
Total Other CARE Rate Benefits				**$ 1,955,811**	**$ 326,393**	**$ 2,282,204**	**$ 6,417,358**	**$ 1,101,111**	**$ 7,518,469**			
Indirect Costs				$ 108,007	$ 13,355	**$ 121,362**	$ 259,185	$ 32,862	**$ 292,047**			

1. Administrative budget authorized in D.21-06-015, Attachment 1, Table 2.
2. CARE Rate Discount amounts reflected in Advice Letters 3849-E and 3027-G-A, effective January 1, 2022.
3. SDG&E Advice Letter 3619-E authorizes Wildfire Non-Bypassable Charge Exemption, effective October 1, 2020.

NOTE: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

CARE Table 2 - Enrollment, Recertification, Attrition, & Penetration
San Diego Gas & Electric

	New Enrollment										Recertification [7]				Attrition (Drop Offs) [7]					Enrollment				
	Automatic Enrollment				Self-Certification (Income or Categorical)																			
	Inter-Utility[1]	Intra-Utility[2]	Leveraging[3]	Combined (B+C+D)	Online	Paper	Phone	Capitation	Combined (F+G+H+I)	Total New Enrollment (E+J)	Scheduled	Non-Scheduled (Duplicates)	Automatic	Total Recertification (L+M+N)	No Response[4]	Failed PEV	Failed Recertification	Other	Total Attrition (P+Q+R+S)	Gross (K+O)	Net Adjusted (K-T)	Total CARE Participants	Estimated CARE Eligible	Enrollment [5] Rate % (W/X)
January	-	13	-	13	6,431	1,762	507	208	8,908	8,921	2,131	4,058	397	6,586	3,236	1	149	5,316	8,702	15,507	219	320,892	289,316	111%
February	-	2	-	2	6,757	573	742	207	8,279	8,281	2,143	3,939	121	6,203	3,378	-	103	2,477	5,958	14,484	2,323	323,215	289,316	112%
March	-	1	-	1	6,636	581	646	197	8,060	8,061	1,139	3,564	4	4,707	4,354	1	34	1,741	6,130	12,768	1,931	325,146	289,316	112%
April																							289,316	
May																							289,316	
June																							289,316	
July																							289,316	
August																							289,316	
September																							289,316	
October																							289,316	
November																							289,316	
December																							289,316	
YTD Total	**-**	**16**	**-**	**16**	**19,824**	**2,916**	**1,895**	**612**	**25,247**	**25,263**	**5,413**	**11,561**	**522**	**17,496**	**10,968**	**2**	**286**	**9,534**	**20,790**	**42,759**	**4,473**	**325,146**	**289,316**	**112%**

[1] Enrollments via data sharing between the IOUs.
[2] Enrollments via data sharing between departments and/or programs within the utility.
[3] Enrollments via data sharing with programs outside the IOU that serve low-income customers.
[4] No response includes no response to both Recertification and Verification.
[5] Penetration Rate and Enrollment Rate are the same value.

CARE Table 3A - Post-Enrollment Verification Results (Model)
San Diego Gas & Electric
March 2022

Month	Total CARE Households Enrolled	Households Requested to Verify	% of CARE Enrolled Requested to Verify Total	CARE Households De-enrolled (Due to no response)	CARE Households De-enrolled (Verified as Ineligible)	Total Households De-enrolled	% De-enrolled through Post Enrollment Verification	% of Total CARE Households De-enrolled
January	320,892	7	0.0%	0	-	-	0.0%	0.0%
February	323,215	12	0.0%	0	-	-	0.0%	0.0%
March	325,146	5	0.0%	0	-	-	0.0%	0.0%
April								
May								
June								
July								
August								
September								
October								
November								
December								
YTD Total	**325,146**	**24**	**0.0%**	**-**	**-**	**-**	**0.0%**	**0.0%**

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

CARE Table 3B Post-Enrollment Verification Results (Electric only High Usage)
San Diego Gas & Electric
March 2022 [1]

Month	Total CARE Households Enrolled	Households Requested to Verify	% of CARE Enrolled Requested to Verify Total	CARE Households De-enrolled (Due to no response)	CARE Households De-enrolled (Verified as Ineligible)	Total Households De-enrolled	% De-enrolled through Post Enrollment Verification	% of Total CARE Households De-enrolled
January	320,892	1,959	0.6%	0	9	9	0.5%	0.0%
February	323,215	384	0.1%	0	3	3	0.8%	0.0%
March	325,146	387	0.1%	0	1	1	0.3%	0.0%
April								
May								
June								
July								
August								
September								
October								
November								
December								
YTD Total	**325,146**	**2,730**	**0.8%**	**-**	**13**	**13**	**0.5%**	**0.0%**

1 SDG&E continues to analyze its data for changes to customer totals due to a processing backlog and potential data discrepancies currently under review.

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

CARE Table 4 - Enrollment by County
San Diego Gas & Electric
March 2022

County	Estimated Eligible Households[1]			Total Households Enrolled[2]			Enrollment Rate[3]		
	Urban	Rural	Total	Urban	Rural	Total	Urban	Rural	Total
Orange	16,607	0	16,607	13,874	0	13,874	84%	0%	84%
San Diego	266,215	6,494	272,709	304,221	7,051	311,272	114%	109%	114%
Total	**282,822**	**6,494**	**289,316**	**318,095**	**7,051**	**325,146**	**112%**	**109%**	**112%**

[1] As reflected in filing A.19-11-005, et al., Annual CARE Eligibility Estimates filed February 14, 2022. However, SDG&E noticed a rounding difference when calculating the Estimated Eligible Householdss by Urban and Rural breakdown, this resulted in a difference of (3) less Eligible Households.

[2] Total Households Enrolled includes submeter tenants.

[3] Penetration Rate and Enrollment Rate are the same value.

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

CARE Table 5 - Recertification Results
San Diego Gas & Electric
March 2022

Month	Total CARE Households	Households Requested to Recertify	% of Households Total (C/B)	Households Recertified[1]	Households De-enrolled	Recertification Rate % (E/C)	% of Total Households De-enrolled (F/B)
January	320,892	5,507	1.7%	1,863	125	2%	0.04%
February	323,215	2,666	0.8%	982	64	2.4%	0.0%
March	325,146	124	0.0%	0	0	0.0%	0.0%
April							
May							
June							
July							
August							
September							
October							
November							
December							
YTD	**325,146**	**8,297**	**2.6%**	**2,845**	**189**	**34.3%**	**0.06%**

[1] SDG&E continues to analyze its data for changes to customer totals due to a processing backlog and potential data discrepancies currently under review.

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

CARE Table 6 - Capitation Contractors[1]
SDG&E
March 2022

Contractor	Contractor Type (Check one or more if applicable)				Total Enrollments	
	Private	CBO	WMDVBE	LIHEAP	Current Month	Year-to-Date
211 SAN DIEGO		X			166	572
ALPHA MINI MART	X				2	6
AMERICAN RED CROSS WIC OFFICES		X	X			
CHULA VISTA COMMUNITY COLLABORATIVE		X				
COMMUNITY RESOURCE CENTER		X				
HEARTS AND HANDS WORKING TOGETHER		X				
HOME START		X				
HORN OF AFRICA		X				
INTERFAITH COMMUNITY SERVICES		X				
LA MAESTRA FAMILY CLINIC		X			3	3
MAAC PROJECT		X		X		1
NEIGHBORHOOD HEALTH CARE		X			1	2
NORTH COUNTY HEALTH SERVICES	X					
SAN DIEGO STATE UNIVERSITY WIC OFFICES		X				
SAN YSIDRO HEALTH CENTERS		X				1
SCRIPPS HEALTH WIC		X				
VISTA COMMUNITY CLINIC		X			4	4
Total Enrollments					**176**	**589**

[1] All capitation contractors with current contracts are listed regardless of whether they have signed up customers or submitted invoices this year.
Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

CARE Program Table 7 - Expenditures for Pilots and Studies
San Diego Gas & Electric
March 2022

2021	Authorized 2021-2026 Budget			Current Month Expenses			Year to Date Expenses			Cycle to Date Expenses		
	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total
Pilots												
CARE Outbound Calling Pilot			$ 80,000	$ -	$ -	$ -	$ -	$ -	$ -			$ -
Studies												
Joint IOU - 2022 Low Income Needs Assessment (LINA) Study			$ 37,500	$ -	$ -	$ -	$ -	$ -	$ -			$ -
Joint IOU - 2025 Low Income Needs Assessment (LINA) Study			$ 37,500	$ -	$ -	$ -	$ -	$ -	$ -			$ -
Joint IOU - 2028 Low Income Needs Assessment (LINA) Study			$ 37,500	$ -	$ -	$ -	$ -	$ -	$ -			$ -
Joint IOU - Statewide CARE-ESA Categorical Study			$ 11,250	$ -	$ -	$ -	$ -	$ -	$ -			$ -
Total	**$ -**	**$ -**	**$ 203,750**	**$ -**	**$ -**	**$ -**	**$ -**	**$ -**	**$ -**			**$ -**

NOTE: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

CARE Table 8
CARE and Disadvantage Communities Enrollment Rate for Zip Codes
San Diego Gas & Electric
March 2022

Total CARE Households Enrolled				
Month	**CARE Enrollment Rate for Zip Codes that have 10% or more disconnections**	**CARE Enrollment Rate for Zip Codes in High Poverty (Income Less than 100% FPG)**	**CARE Enrollment Rate for Zip Codes in High Poverty (with 70% or Less CARE Penetration)**	**CARE Enrollment Rate for DAC (Zip/Census Track) Codes in High Poverty (with 70% or Less CARE Enrollment Rate)**
January				
February				
March				
April				
May				
June				
July				
August				
September				
October				
November				
December				
YTD				

Note:
Data is not available at this time.
Penetration Rate and Enrollment Rate are the same value.

DACs are defined at the census tract level. Corresponding zip codes are provided for the purpose of this table; however, the entire zip code listed may not be considered a DAC.

Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

CARE Table 8A
CARE Top 10 Lowest Enrollment Rates in High Disconnection, High Poverty, and DAC Communities by Zip Code
San Diego Gas & Electric
March 2022

ZIP	Top 10 Lowest CARE Enrollment Rate for Zip Codes that have 10% or more Disconnections
ZIP00001	
ZIP00002	
ZIP00003	
ZIP00004	
ZIP00005	
ZIP00006	
ZIP00007	
ZIP00008	
ZIP00009	
ZIP00010	

ZIP	Top 10 Lowest CARE Enrollment Rate for Zip Codes in High Poverty (Income Less than 100% FPG)
ZIP00001	
ZIP00002	
ZIP00003	
ZIP00004	
ZIP00005	
ZIP00006	
ZIP00007	
ZIP00008	
ZIP00009	
ZIP00010	

ZIP	Top 10 Lowest CARE Enrollment Rate for Zip Codes in DAC
ZIP00001	
ZIP00002	
ZIP00003	
ZIP00004	
ZIP00005	
ZIP00006	
ZIP00007	
ZIP00008	
ZIP00009	
ZIP00010	

Note:
Data is not available at this time.
Some zip codes rolled up to the nearest zip code for privacy reasons due to the number of people residing in that zip code.
Data not available at this time.

DACs are defined at the census tract level. Corresponding zip codes are provided for the purpose of this table; however, the entire zip code listed may not be considered a DAC.

FERA Table 1 - FERA Program Expenses
San Diego Gas & Electric
March 2022

FERA Program:	Authorized Budget [1] Electric	Current Month Expenses Electric	Year to Date Expenses Electric	% of Budget Spent YTD Electric
Outreach	$ 361,080	$ 13,667	$ 46,180	13%
Processing / Certification Re-certification	$ 12,874	$ (17,717)	$ (1,766)	-14%
Post Enrollment Verification	$ 923	$ (588)	$ 403	44%
IT Programming	$ 151,500	$ 102	$ 102	0%
Pilot(s)	$ -		$ -	0%
Studies	$ 50,000		$ -	0%
Regulatory Compliance	$ 44,660	$ 4,857	$ 13,315	30%
General Administration	$ 71,930	$ 3,819	$ 10,251	14%
CPUC Energy Division	$ 10,183	$ 3,194	$ 3,194	31%
SUBTOTAL MANAGEMENT COSTS	**$ 703,150**	**$ 7,334**	**$ 71,680**	**10%**
FERA Rate Discount	$ 3,711,343	$ 337,295	$ 1,004,764	27%
TOTAL PROGRAM COSTS & CUSTOMER DISCOUNTS	**$ 4,414,493**	**$ 344,629**	**$ 1,076,444**	**24%**
Indirect Costs [3]		$ (4,016)	$ 13,689	

1. Budget approved in D.21-06-015, Attachment 1, Table 4.
2. FERA Discount amount reflected in Advice Letter 3849-E, effective January 1st, 2022.
3. Negative amount is a result of corrections and updates to labor allocations.

'NOTE: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

FERA Table 2 - Enrollment, Recertification, Attrition, & Penetration
San Diego Gas & Electric
March 2022

	New Enrollment										Recertification [6]				Attrition (Drop Offs) [6]					Enrollment				
	Automatic Enrollment				Self-Certification (Income or Categorical)																			
	Inter-Utility[1]	Intra-Utility[2]	Leveraging[3]	Combined (B+C+D)	Online	Paper	Phone	Capitation	Combined (F+G+H+I)	Total New Enrollment (E+J)	Scheduled	Non-Scheduled (Duplicates)	Automatic	Total Recertification (L+M+N)	No Response[4]	Failed PEV	Failed Recertification	Other	Total Attrition (P+Q+R+S)	Gross (K+O)	Net Adjusted (K-T)	Total FERA Participants	Estimated FERA Eligible	Enrollment Rate % (W/X)[5]
January	-	-	-	-	174	42	15	5	236	236	6	40	-	46	208	-	53	405	666	282	(430)	11,053	43,709	25%
February	-	-	-	-	245	13	28	4	290	290	4	47	-	51	174	-	37	190	401	341	(111)	10,942	43,709	25%
March	-	-	-	-	256	7	27	-	290	290	2	44	-	46	64	-	16	157	237	336	53	10,995	43,709	25%
April																								
May																								
June																								
July																								
August																								
September																								
October																								
November																								
December																								
YTD Total	**-**	**-**	**-**	**-**	**675**	**62**	**70**	**9**	**816**	**816**	**12**	**131**	**-**	**143**	**446**	**-**	**106**	**752**	**1,304**	**959**	**(488)**	**10,995**	**43,709**	**25%**

[1] Enrollments via data sharing between the IOUs.
[2] Enrollments via data sharing between departments and/or programs within the utility.
[3] Enrollments via data sharing with programs outside the IOU that serve low-income customers.
[4] No response includes no response to both Recertification and Verification.
[5] Penetration Rate and Enrollment Rate are the same value.

FERA Table 3A - Post-Enrollment Verification Results (Model)
San Diego Gas & Electric
March 2022

Month	Total FERA Households Enrolled	Households Requested to Verify	% of FERA Enrolled Requested to Verify Total	FERA Households De-enrolled (Due to no response)	FERA Households De-enrolled (Verified as Ineligible)	Total Households De-enrolled	% De-enrolled through Post Enrollment Verification	% of Total FERA Households De-enrolled
January	11,053	-	0.0%	0	-	-	0.0%	0.0%
February	10,942	1	0.0%	0	-	-	0.0%	0.0%
March	10,995	-	0.0%	0	-	-	0.0%	0.0%
April								
May								
June								
July								
August								
September								
October								
November								
December								
YTD Total	**10,995**	**1**	**0.0%**	**-**	**-**	**-**	**0.0%**	**0.0%**

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

FERA Table 3B Post-Enrollment Verification Results (Electric only High Usage) [1]
San Diego Gas & Electric
March 2022

Month	Total FERA Households Enrolled	Households Requested to Verify	% of FERA Enrolled Requested to Verify Total	FERA Households De-enrolled (Due to no response)	FERA Households De-enrolled (Verified as Ineligible)	Total Households De-enrolled	% De-enrolled through Post Enrollment Verification	% of Total FERA Households De-enrolled
January	11,053	5	0.0%	0	-	-	0.0%	0.0%
February	10,942	2	0.0%	0	-	-	0.0%	0.0%
March	10,995	-	0.0%	0	-	-	0.0%	0.0%
April								
May								
June								
July								
August								
September								
October								
November								
December								
YTD Total	**10,995**	**7**	**0.1%**	**-**	**-**	**-**	**0.0%**	**0.0%**

1 SDG&E continues to analyze its data for changes to customer totals due to a processing backlog and potential data discrepancies currently under review.

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

FERA Table 4 - Enrollment by County
San Diego Gas & Electric
March 2022

County	Estimated Eligible Households			Total Households Enrolled[1]			Enrollment Rate [2]		
	Urban	Rural	Total	Urban	Rural[3]	Total	Urban	Rural	Total
Orange	2,102	0	2,102	398	0	398	19%	0%	19%
San Diego	40,415	1,192	41,607	10,336	261	10,597	26%	22%	25%
Total	**42,517**	**1,192**	**43,709**	**10,734**	**261**	**10,995**	**25%**	**22%**	**25%**

[1] Total Households Enrolled includes submeter tenants.
[2] Penetration Rate and Enrollment Rate are the same value.

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

FERA Table 5 - Recertification Results [1]
San Diego Gas & Electric
March 2022

Month	Total FERA Households	Households Requested to Recertify	% of Households Total (C/B)	Households Recertified	Households De-enrolled	Recertification Rate % (E/C)	% of Total Households De-enrolled (F/B)
January	11,053	141	1.3%	0	30	21%	0.27%
February	10,942	84	0.8%	1	9	10.7%	0.1%
March	10,995	27	0.2%	-	-	0.0%	0.0%
April							
May							
June							
July							
August							
September							
October							
November							
December							
YTD	**10,995**	**252**	**2.3%**	**1**	**39**	**0.4%**	**0.35%**

[1] SDG&E continues to analyze its data for changes to customer totals due to a processing backlog and potential data discrepancies currently under review.

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

FERA Table 6 - Capitation Contractors[1]
San Diego Gas & Electric
March 2022

Contractor	Contractor Type (Check one or more if applicable)				Total Enrollments	
	Private	CBO	WMDVBE	LIHEAP	Current Month	Year-to-Date
211 SAN DIEGO		X				9
ALPHA MINI MART	X				-	-
AMERICAN RED CROSS WIC OFFICES		X	X		-	-
CHULA VISTA COMMUNITY COLLABORATIVE		X			-	-
COMMUNITY RESOURCE CENTER		X			-	-
HEARTS AND HANDS WORKING TOGETHER		X			-	-
HOME START		X			-	-
HORN OF AFRICA		X			-	-
INTERFAITH COMMUNITY SERVICES		X			-	-
LA MAESTRA FAMILY CLINIC		X			-	-
MAAC PROJECT		X		X	-	-
NEIGHBORHOOD HEALTH CARE		X			-	-
NORTH COUNTY HEALTH SERVICES	X				-	-
SAN DIEGO STATE UNIVERSITY WIC OFFICES		X			-	-
SAN YSIDRO HEALTH CENTERS		X			-	-
SCRIPPS HEALTH WIC		X			-	-
VISTA COMMUNITY CLINIC		X			-	-
Total Enrollments					**-**	**9**

[1] All capitation contractors with current contracts are listed regardless of whether they have signed up customers or submitted invoices this year.

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.