BEFORE THE PUBLIC UTILITIES COMMISSION
OF THE STATE OF CALIFORNIA

Application of Pacific Gas and Electric Company for Approval of Energy Savings Assistance and California Alternate Rates for Energy Programs and Budgets for 2021-2026 Program Years. (U 39 M)	Application No. 19-11-003 (Filed November 4, 2019)
And Related Matters.	Application No. 19-11-004 Application No. 19-11-005 Application No. 19-11-006 Application No. 19-11-007

MONTHLY REPORT OF PACIFIC GAS AND ELECTRIC COMPANY (U 39 M) ON LOW INCOME ASSISTANCE PROGRAMS FOR MARCH 2022

CLIFF GLEICHER
JENNIFER C. REYES LAGUNERO

Pacific Gas and Electric Company
Law Department
77 Beale Street, B30A
San Francisco, CA 94105
Telephone: (415) 973-2361
Facsimile: (415) 973-5520
E-mail: Jennifer.ReyesLagunero@pge.com

Attorney for:
PACIFIC GAS AND ELECTRIC COMPANY

Dated: April 21, 2022

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MONTHLY REPORT OF PACIFIC GAS AND ELECTRIC COMPANY (U 39 M) ON LOW INCOME ASSISTANCE PROGRAMS FOR MARCH 2022

In accordance with Ordering Paragraph 17 of Decision (D.) 01-05-033, Pacific Gas and Electric Company hereby submits its attached monthly status report on the results of its Energy Savings Assistance (ESA) Program and California Alternate Rates for Energy (CARE) Program efforts, showing results through March 2022. Pursuant to D.21-06-015, the new ESA, CARE and Family Electric Rate Assistance (FERA) Program funding cycle began on July 1, 2021.

Respectfully Submitted,

JENNIFER C. REYES LAGUNERO

By: */s/ Jennifer C. Reyes Lagunero*
JENNIFER C. REYES LAGUNERO

Pacific Gas and Electric Company
77 Beale Street, B30A
San Francisco, CA 94105
Telephone: (415) 973-2361
Facsimile: (415) 973-5520
E-mail: Jennifer.ReyesLagunero@pge.com

Attorney for:
PACIFIC GAS AND ELECTRIC COMPANY

Dated: April 21, 2022

Energy Savings Assistance (ESA), California Alternate Rates for Energy (CARE), and Family Energy Rate Assistance (FERA)

Program Monthly Report for March 2022

Pacific Gas and Electric Company
4/21/2022

PACIFIC GAS AND ELECTRIC COMPANY

Energy Savings Assistance Program,
California Alternate Rates for Energy Program, and
Family Electric Rate Assistance Program
Monthly Report for March 2022

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PACIFIC GAS AND ELECTRIC COMPANY

Energy Savings Assistance Program, California Alternate Rates for Energy Program, and Family Electric Rate Assistance Program
Monthly Report for March 2022

The Energy Savings Assistance (ESA), California Alternate Rates for Energy (CARE), and Family Electric Rate Assistance (FERA) programs are long-standing programs designed to assist income-qualified households in PG&E's service territory in reducing their energy usage and monthly utility expenses. Decision (D.) 21-06-015 authorized a new ESA, CARE, and FERA program funding cycle beginning July 1, 2021, through December 31, 2026.

This Pacific Gas and Electric (PG&E) monthly report for March 2022 complies with the income-qualified programs reporting requirements established in D.21-06-015 to include FERA, and with all reporting and program evaluation requirements previously established for the CARE and ESA Programs.[1] The investor-owned utilities (IOUs)[2] are currently working with Energy Division (ED) staff to finalize reporting tables and formats to comply with the mandates of D.21-06-015 for the 2022-2026 ESA, CARE and FERA programs, and are using the most current reporting templates beginning with the January 2022 report.

Regulatory Update

ESA Program

ESA Program Design: Pursuant to D.21-06-015, Southern California Edison (SCE), on behalf of the Joint IOUs, filed Supplemental AL 4601E-A[3] on March 11, 2022, with additional details to support the original AL for the Joint Utilities Online Data Management and Visualization Dashboard Plan. This advice letter supplemented in part and did not change the substance of the original AL 4601-E[4] et al. The Supplemental AL was approved on March 29, 2022.

Miscellaneous

Low Income Oversight Board (LIOB): On March 24, 2022, PG&E participated in the Q1 2022 meeting of the LIOB that was held remotely via WebEx. During this meeting, the IOUs provided their respective updates on the CARE, FERA, and ESA Programs, including unspent funds for the ESA program, COVID-19 Impacts, Public Safety Power Shutoff (PSPS) planning, and disconnections and arrearage management initiatives. In addition to the standard updates, the IOUs also prepared a presentation on rates, including a sample customer bill to highlight how the Public Purpose Programs Surcharge is allocated to different customer groups.

[1] The IOUs worked with Energy Division (ED) staff to revise reporting tables and formats in compliance with the mandates of D.21-06-015. PG&E is using the most recent monthly reporting template that was approved by ED in March 2022 to provide its monthly updates of the ESA, CARE, and FERA programs beginning with its March 2022 report.
[2] IOUs are PG&E, Southern California Edison Company, Southern California Gas Company, and San Diego Gas and Electric Company.
[3] PG&E Advice 4501-G/6346-E
[4] AL 4601-E et al, Joint Investor-Owned Utilities Advice Letter Pursuant to Decision 21-06-015 for the Online Data Management and Visualization Dashboard Plan, filed on October 1, 2021.

Community Help and Awareness with Natural Gas and Electricity Services (CHANGES) Quarterly Partners Meeting: On March 25, 2022, CPUC staff, the IOUs, and the CHANGES contractor participated in the CHANGES Q1 2022 stakeholder meeting. The purpose of the quarterly meeting is to discuss any issues with the CHANGES program operation and improvements that can be implemented for the benefit of CHANGES' clients. Additional topics of discussion in Q1 2022 included new consumer materials and marketing opportunities that could be leveraged to benefit CHANGES' clients, the IOUs' Arrearage Management Plan (AMP) enrollments, and the timeline and status of the resumption of disconnection processes for non-payment.

Emergency Rent Assistance Program (ERAP): In March 2022, ESA in-home contractors continued to raise awareness of the Emergency Rental Assistance Program (ERAP) by distributing informational flyers to renters in homes that were treated. This is a part of PG&E's strategy to leverage all communications channels to increase awareness of financial services support available to customers. The State of California's Renter's Assistance Program Housing is Key Fact Sheet was included as a leave behind hard copy for households served by ESA. The deadline to apply for ERAP was, and the program closed on, March 31, 2022.

1. Energy Savings Assistance (ESA) Program Executive Summary

The ESA Program provides free, no-cost home weatherization, energy-efficient appliances, and energy education services to income-qualified PG&E customers[5] throughout PG&E's service territory. ESA is a resource program emphasizing long-term and enduring energy savings, and serves all willing and eligible low-income customers by providing all feasible ESA Program measures at no cost to the customer through a direct-install approach. All housing types are eligible to participate, and the ESA Program is available to both homeowners and renters.

D.21-06-015 approved the ESA program budget for PYs 2021-2026. The total 2022 authorized ESA Program budget is $180,979,812, which covers all programs in the ESA portfolio, including the long-standing "ESA Main" program for single-family (SF) and multi-family (MF) housing, the MF-Common Area Measures (CAM) program, and pilots, such as the Pilot Plus and Pilot Deep programs that are slated for a Q3 2022 launch. Through March, PG&E expended $34,847,747 in total ESA program costs. Details of ESA expenses are provided in the ESA Summary Table, ESA Table 1 and ESA Table 1A in the Appendix.

1.1 Energy Savings Assistance Program Overview

1.1.1 Provide a summary of the Energy Savings Assistance Program elements as approved in Decision (D.) 21-06-015.

ESA Table 1: (SF, MH, MF In-Unit) Summary of Expenses for 2022			
	2022 Authorized/Planning Assumptions[a]	**Actual YTD[b]**	**% YTD**
Budget[c]	$118,591,601	$31,761,497	27%
Homes Treated	59,340	18,436	31%
kWh Saved[d]	15,093,167	5,505,542	36%
kW Demand Reduced[d]	2,859	957	33%
Therms Saved[d]	629,105	230,854	37%
GHG Emissions Reduced (Tons)	N/A	5,647	

[a] Authorized ESA budget, energy savings goals and household treatment target per D.21-06-015.
[b] As shown in ESA Monthly Report Table 1, and Table 2.
[c] ESA Main program budget includes measures and program administrative budget categories as shown on ESA Monthly Report Table 1. 2022 authorized budget and expenditures includes Benefit Burdens as approved in (D.)20-12-005.
[d] Per Table 5 of Attachment 1, D. 21-06-015, the 2022 goals for kWh, kW, and Therms include ESA Main and MF CAM; however the above table reports results only from ESA Main, and does not include results from MF CAM.

[5] To qualify for the ESA Program, a residential customer's household income must be at or below 200 percent of Federal Poverty Guidelines, as required in D.05-10-044.

Through March 2022, PG&E's ESA Main (SF, Mobile Home (MH), MF In-Unit) treated 18,436 homes, resulting in 5,505,542 kWh saved, 957 kW demand reduced and 230,854 therms saved. In addition, 3,445 tons of GHG emissions were reduced.

ESA Table 2: MF CAM Summary of Expenses for 2022			
	2022 Authorized/Planning Assumptions[a]	**Actual YTD**	**% YTD**
Budget	$47,760,413	$1,671,517	3%
Properties Treated	33	20	61%
kWh Saved	N/A	718,031	
kW Demand Reduced	N/A	24	
Therms Saved	N/A	44,641	
[a] 2022 Property Treated target is from Advice Letter 4472-G/6279-E. Other planning assumptions values are based on the historical average of the completed ESA CAM projects.			

In March 2022, PG&E's ESA MF CAM program treated 26 buildings and 4 properties with 144,807 kWh and 4 kW saved. The top three measures installed in March were interior linear LED tubes C-type with 348 tubes installed, interior LED Recessed Downlight Retrofit Kits with 60 fixtures installed, and interior LED 4' Linear Fixture with 59 fixtures installed.

ESA Table 3: Pilot Plus and Pilot Deep Summary of Expenses for 2022			
	2022 Authorized/Planning Assumptions[a]	**Actual YTD[b]**	**% YTD**
Budget[c]	$8,749,299	$55,349	0.6%
Homes Treated	-	-	-
kWh Saved	-	-	-
kW Demand Reduced	-	-	-
Therms Saved	-	-	-
GHG Emissions Reduced (Tons)	-	-	-
[a] Target homes treated, savings and GHG emissions reduction values will be determined in Q3 2022 upon contract execution with third party Pilot Plus/Deep implementer(s). [b] Actual homes treated, savings and GHG emissions reduction values will be determined in Q3 2022 upon contract execution with third party Pilot Plus/Deep implementer(s). [c] Pilot Plus and Pilot Deep budget and expenditures as shown on ESA Monthly Report Table 1A-1.			

Throughout March 2022, PG&E conducted activity supporting the third-party solicitation for ESA Pilot Plus and Pilot Deep Program (Pilot Plus/Deep). PG&E

received proposals from interested bidders to implement the program on March 25, 2022, as further detailed in Section 1.5.2, ESA Program Pilots.

1.1.2 Program Measure Changes

PG&E did not implement any program measure changes during this reported period.

1.2 ESA Program Customer Outreach and Enrollment Update

1.2.1 Provide a summary of the Energy Savings Assistance Program outreach and enrollment strategies deployed this month.

ESA Main (SF, MH, and MF In-Unit) Program Contractor Outreach: Contractors relied on a variety of activities to conduct outreach, but primarily utilized outbound calling from assigned lead lists and canvassing in areas with a high propensity for eligible customers. Additional methods included outbound calls from contractor-generated lists of CARE or Zip-7 customers as well as responding to referrals.

ESA Program Multifamily Common Area Measure (MF CAM) Initiative: PG&E continued enrollment efforts for 2022. The program enrolled 12 properties and audited 16 properties in March. As of March 2022, PG&E's ESA CAM program has 38 active projects in the pipeline.

ESA Pilot Plus and Pilot Deep: PG&E's Pilot Plus and Pilot Deep program is expected to commence in Q3 2022, therefore PG&E has no enrollment data to report for March.

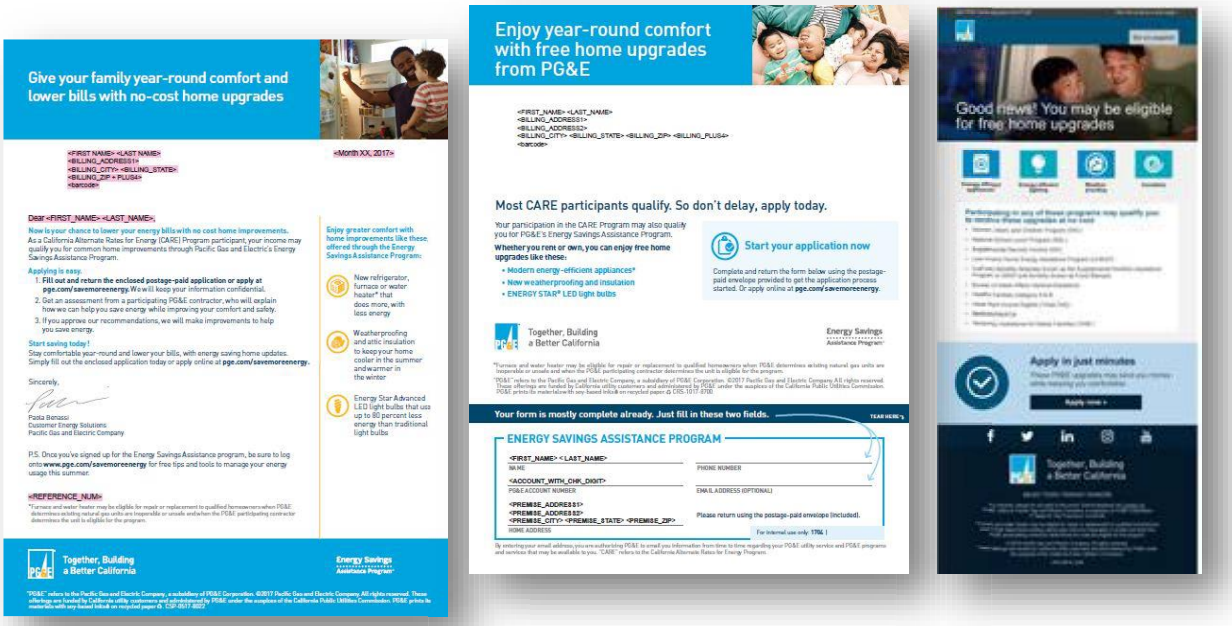
Language Line: PG&E continues to work with LanguageLine Solutions to provide language translation services for all of its customers. During the month of March 2022, a total of three ESA customers were assisted by PG&E's designated language line.

Tribal Outreach: PG&E sent out an email and newsletter to all Federal Recognized, Non-Federally recognized tribes, Housing Authority Offices and Tribal Temporary Assistance for Needy Families (TANF) offices in March 2021 to request a meeting and provide information on multiple assistance programs.

1.2.2 Customer Assistance Marketing, Education and Outreach for the ESA Program.

In March 2022, PG&E continued to receive responses from a direct marketing campaign deployed in December 2021 to 100,000 CARE-enrolled customers whose homes had not yet been treated by the ESA Program. Through March 31, the campaign generated 6,778 qualified leads. The campaign used existing creative from Q3 2021.

Direct Mail/Email (English/Spanish):



In March 2022, PG&E also received 2,610 program applications from online activities via email and the ongoing digital campaign launched in early January 2022.

PG&E continued to deploy the CARE welcome kit[6] to customers who were newly enrolled in the CARE program. In March, 3,295 kits were deployed, and PG&E received 401 ESA applications from that deployment for a 12% response rate.

In March, PG&E continued to host live Time-of-Use (TOU) webinars in partnership with media and community partners throughout the Bay Area. This month PG&E partnered with Gamaliel Network and Fuerzas Unidas in Stockton and targeted Spanish-speaking customers. A total of 20 customers joined the live webinar via Zoom and Facebook Live.

PG&E's education covered the following:

- Rate plan options.
- The transition to TOU, when it will happen, and how customers can learn to shift their energy use.
- Energy savings tips and shared information on the various tools and resources available, including the ESA Program, Home Energy Checkup, Budget Billing, and High Usage Alerts.
- The Spanish web page and customer service number.

Information on PG&E's various assistance programs, including CARE, FERA, ESA and Medical Baseline were also provided during the webinar. Details of each program's benefits and qualification criteria were discussed.

[6] Since January 2018, PG&E has included a personalized pre-filled response form for the ESA Program in the CARE welcome kit. Customers who wish to participate may complete the form and return it to PG&E.

PG&E Customer Contact Centers, Branch Offices, and Payment Offices: Due to the COVID-19 pandemic, PG&E has continued to extend the closure of its Local Customer Service Offices during the reporting month.

1.2.3 Managing Energy Use

As part of its energy education, PG&E enables customers with online resources to manage their energy use. In March ESA contractors helped 864 customers to sign up for MyAccount and 1,193 customers were enrolled in Energy Alerts. From MyAccount, all customers can access and perform a Home Energy Checkup and CARE-enrolled customers can view their latest Personalized Energy Profile (PEP) report. The PEP report offers customized behavioral and energy conservation tips, and rate recommendations based on the customer's energy use, load profile, and season. In addition, participants in the ESA program receive collateral "leave behinds" (printed materials) from ESA contractors with tips for managing energy, rate plan choices, and other programs and resources that they may be qualified for, both administered by PG&E and administered by third-parties. PEP reports are available to CARE-enrolled customer and ESA Contractors quarterly. The Q1 2022 PEP reports were made available March 31, 2022, to CARE customers and ESA contractor.

1.2.4 Services to Reduce Energy Bill

PG&E's ESA contractors provide collateral leave behinds that present solutions for saving money and managing energy costs for all ESA participants. PG&E's Universal Brochure provides comprehensive information to ESA customers about bill discount and assistance programs, rate plan choices, energy management, and payment support programs, in an easy-to-read format. ESA contractors are trained to discuss new opportunities for bill savings, such as the Arrearage Management Plan (AMP), and referrals to LIHEAP program administrators, for qualified households. The ESA Program also has cross referral and direct enrollment processes to auto-enroll eligible income qualified customers in the CARE program. Customers who are ineligible for ESA or CARE but eligible for FERA, are enrolled in the FERA program.

1.2.5 Additional Activities

CARE Discounts Removed: The ESA program systematically removes CARE customers who apply for ESA and are proven to be over income. PG&E identified and removed 17 such customers from CARE in March.

New Contractors and Community-Based Organizations (CBOs): In March 2022, PG&E had no new Contractors or CBOs join the ESA program.

1.3 Leveraging Success Evaluation, Including California State Department of Community Services and Development (CSD)

1.3.1 Please provide a status on referrals, of the leveraging and coordination effort with CSD. Expand on activities and success rates across the list of programs from the Coordination Workshop, such as Affordable Broadband and Lifeline, as applicable to ESA, CARE and FERA. What new steps or programs have been implemented? What was the result in terms of new enrollments?

CSD Low Income Weatherization Program (LIWP) (MF) Leveraging Projects: PG&E continues to seek opportunities to collaborate with CSD-LIWP on potential leveraging and measure implementation. PG&E and CSD continues to explore strategies that may be most effective for leveraging the 2022-2026 ESA programs.

There was no CSD-LIWP leveraging activity in March 2022.

Low Income Home Energy Assistance Program (LIHEAP) Energy Star® Refrigerator Installations: There were no refrigerators installed through LIHEAP leveraging in March 2022.

CSD Data Sharing: PG&E continues to share data with CSD on a monthly and annual basis and as requests are made.

1.4 Workforce Education & Training

1.4.1 Please summarize efforts to improve and expand the ESA Program workforce education and training. Describe steps taken to hire and train low income workers and how such efforts differ from prior program years.

The PG&E Energy Efficiency Workforce Education and Training Program (WE&T) supports ESA contractor training by providing webinar trainings for Energy Specialists (ES), Weatherization Specialists (WS), and Advanced Weatherization Specialists (AWS) with instructor led presentations and virtual engagement activities with trainees. Due to heavy hands-on training for Natural Gas Appliance Testing (NGAT), Energy Training Centers (ETC) continue the blended model which consist of two days of webinar and one day of in-person practical training following COVID-19 safety guidelines and procedures. In addition, ESA contractor training includes “dry-run” sessions to help students with soft-skill trainings for webinar preparedness prior to the start of class. These sessions range from 30 to 45 minutes, and trainees receive one-on-one assistance with navigating the webinar platforms, technology setup, and expectations of virtual class engagement activities.

ESA contractors are encouraged to hire local workers to implement the ESA Program in their areas. All contractors and subcontractors responsible for implementing the ESA Program are trained at the ETC in Stockton. Many of these ESA program ES and installation contractors are from the local communities in which they work. Below

shows a summary of ESA contractor training provided for March 2021 including ESA onboarding, ES, WS, AWS, and NGAT training.

ESA Contractor Training Summary Through March 2022		
	March 2022	**YTD**
Students	41	104
Student Days	100	261
Training Sessions	12	39

1.5 Studies and Pilots

1.5.1 ESA Program Studies

2022 Low Income Needs Assessment (LINA): Work for the 2022 LINA commenced in January 2021 with Evergreen Economics as the selected consultant. To achieve the study's primary objective of identifying renter needs in the ESA program, a large-scale phone survey (n=1,200) of the California income-qualified renter population is being conducted to create different renter profiles. Combined with other data analyses, the collected information will inform program and policy recommendations to address the unique characteristics of income-qualified renter households.

By the end of March 2022, approximately 1,080 phone interviews and web surveys with income-qualified renters were conducted across the IOU territories. The phone survey task will be completed once the remaining quota is met for (1) single-family renters in Climate Zone Groups 1-3[7], and (2) medium to large multi-family renters (11 to 40+ units) in Climate Zone Groups 2-3. Upcoming activities include in-depth interviews with a subset of renters and rental building owners to obtain a deeper understanding of income-qualified renter households in a variety of different contexts.

ESA/CARE Study Working Group: D.21-06-015 authorized the formation of a statewide Study Working Group for the ESA and CARE programs.[8] Working Group membership is comprised of IOUs' representatives, ED staff, and no more than two representatives from each segment of the following interest groups: contractors, CBOs, Cal Advocates, consumer protection/advocates, and other special interest groups. Assigned tasks of the Working Group include planning and designing statewide studies and related research for the ESA and CARE programs and providing feedback on study deliverables.

No meeting was held in March 2022, as there was no outstanding topics for discussion. However, Study Working Group members were invited to attend the

[7] CZ Group 1 = climate zones 1, 2, 3; CZ Group 2 = climate zones 5, 6, 7; CZ Group 3 = climate zones 4, 8, 9, 10, 11, 12, 13; CZ Group 4 = climate zones 14, 15, 16.
[8] D.21-06-015, OP 176.

March ESA Cost Effectiveness sub-group meeting to discuss the scope of the next Non-Energy Benefits Study.

ESA MF-CAM Process Evaluation: A process evaluation for the MF-CAM Initiative commenced in July 2021 with Resource Innovations, Inc. as the selected consultant. The study has the following objectives: 1) Assess the relative effectiveness of current MF-CAM outreach, delivery, and implementation strategies; 2) Identify what data currently exist and may be needed to facilitate more reliable evaluations of program impacts; 3) Inform future program designs targeting the income-qualified MF sector.

An in-depth interview was conducted with the CPUC in March 2022. A draft data needs memo was also made available to summarize the preliminary recommendations for data collection needs and measurement and verification methods.

1.5.2 ESA Program Pilots

ESA Pilot Plus/Deep Program: D.21-06-015 approved Pilot Plus/Deep to begin implementation in 2022 with two treatment tiers:

- The Pilot Plus package will offer basic measures found in the main ESA program, in addition to certain equipment and appliance replacements and load shifting technologies to reduce annual energy usage by five to 15 percent;[9]
- The Pilot Deep package will offer the more advanced, and likely more expensive measures to achieve a 15 to 50 percent reduction in annual energy usage.[10]

Pilot Plus/Deep will gather data on the feasibility of strategic measures delivery, including electrification measures, the level of investment required for such deep energy retrofits, energy savings and bill impacts to the household, long-term benefits of these treatments (including non-energy benefits), and the cost-effectiveness of each treatment tier.[11] The Pilot will commence in the second half of 2022 and operate through 2026.

D. 21-06-015 allows the IOUs several options to design and implement Pilot Plus/Deep Program. PG&E has opted for a third-party solicitation process to generate innovative ideas and manage cost through competitive pricing. The successful bidder(s) are expected to be responsible for the Pilot Plus/Deep Program's overall implementation, meeting all regulatory requirements, and achieving the Pilot objectives.

As reported in the February 2022 ESA Monthly Report, PG&E released the Request for Proposal (RFP) for Pilot Plus/Deep program design and implementation on February 11, 2022. Bidders prepared proposals throughout February and March. On March 25, 2022, PG&E received and began evaluating proposals. Evaluation is expected to conclude in April 2022.

[9] D.21-06-015, Attachment 2, p. 5.
[10] Ibid.
[11] Ibid, p.1.

1.6 Miscellaneous

Water-Energy Coordination Program

As of March 31, 2022, nine partnership programs with water agencies were operating and serving qualified homes. Programs in operation include partnerships with Alameda County Water District, City of Santa Cruz, Solano County Water Agency, Sonoma Water, and all five districts of California American Water located in PG&E territory which are Merced, Monterey, Oakhurst, Sacramento and Santa Rosa. In March, 102 homes were served through the partnership programs and 104 toilets were retrofitted.

2. California Alternate Rates for Energy (CARE) Program Executive Summary

The CARE Program provides a monthly discount on energy bills for qualifying households throughout PG&E's service area.[12]

D.21-06-015 approved the CARE Program budget for PYs 2021-2026.[13] PG&E's 2022 authorized CARE Program administrative budget is $13,760,000.[14] Through March, PG&E expended $2,978,376 in CARE program administration costs, of which $1,310,022 was for supporting CARE outreach activities and $529,667 was for recertification and post-enrollment verification processes. D.21-06-015 also authorized $687,689,000 towards CARE rate discounts for PY 2022.[15] Through March 2022, the CARE program provided a total of $241,628,201 in electric and gas bill discounts to 1,507,820 households throughout PG&E's service territory.

The CARE program enrollment rate was 108% of the estimated eligible households in March, a reduction of 1% from February 2022's 109% enrollment estimate. During the month, PG&E continued to provide direct assistance to CARE customers, via an outbound calling campaign, to those who encountered difficulties submitting the appropriate documentation to meet the post-enrollment verification (PEV) requirements. In addition, PG&E has been coordinating with other IOUs to formalize an outbound calling effort through a simultaneous PEV outbound calling pilot expected to launch in Q2 2022, and pursuant to D.21-06-015.[16]

[12] To qualify for the CARE discount, a residential customer's household income must be at or below 200 percent of Federal Poverty Guidelines, as required in D.05-10-044 and per Public Utilities Code Section 739.1(b) (1) or someone in the customer's household is an active participant in other qualifying public assistance programs.
[13] D.21-06-015, Attachment 1, Table 2 CARE Approved Budgets.
[14] Ibid
[15] Ibid
[16] D.21-06-015, OP 13.

2.1 CARE Program Summary

2.1.1 Please provide CARE Program summary costs.

CARE Budget Categories	2022 Authorized Budget [a]	Actual Expenses Year-to-Date [b]	% of Budget Spent
Outreach	$7,780,300	$1,310,022	17%
Processing, Certification, Recertification	$844,100	$207,979	25%
Post Enrollment Verification	$1,475,900	$321,689	22%
IT Programming	$1,090,600	$633,385	58%
CHANGES Program [c]	$525,000	$108,507	21%
Studies and Pilots	$0	$14,000	0%
Measurement and Evaluation	$200,000	$22,959	11%
Regulatory Compliance	$369,400	$80,838	22%
General Administration	$1,306,800	$234,442	18%
CPUC ED Staff	$167,900	$44,555	27%
Total Expenses	**$13,760,000**	**$2,978,376**	**22%**
Subsidies and Benefits	$687,689,000	$241,628,201	35%
Total Program Costs and Discounts	**$701,449,000**	**$244,606,576**	**35%**

[a] D.21-06-015 approved the CARE program budget for PYs 2021-2026. 2022 authorized budget includes $1,107,039 for Benefit Burdens as approved in D.20-12-005.
[b] Actual expenses include employee benefits costs.
[c] The CHANGES Program provides funding to CBOs to assist Limited English Proficient (LEP) customers with energy education and billing issues

2.1.2 Please provide the CARE Program penetration rate to date

CARE Enrollment		
Participants Enrolled	**Eligible Participants[17]**	**YTD Penetration Rate**
1,507,820	1,401,702	108%

[17] On February 14, 2022, PG&E, on behalf of the IOUs, filed the Annual Estimates of CARE Eligible Customers and Related Information. This number reflects estimates of PG&E's CARE Eligible Participants for 2022.

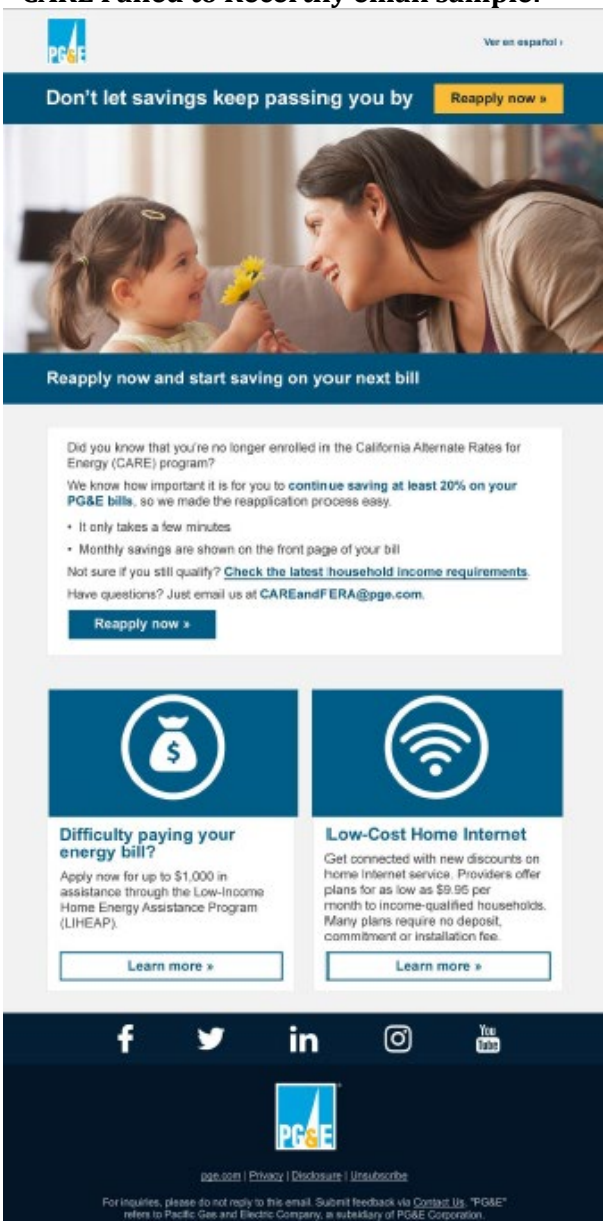
2.2 Outreach

2.2.1 Discuss utility outreach activities and those undertaken by third parties on the utility's behalf.

Direct Mail: PG&E deployed 34,833 direct mail packages to customers who failed to recertify for the CARE discount during the months of November 2021, December 2021 and January 2022.

Email: During the month of March, PG&E deployed 21,517 emails to customers who failed to recertify for the CARE discount during the months of November 2021, December 2021 and January 2022. Additionally, auto-recertification email notices deployed to 13,762 customers in Deciles 1 and 2 of the CARE propensity model to confirm that they were automatically re-enrolled in CARE.

CARE Failed to Recertify email sample:



Tribal Outreach: PG&E sent requests for meetings to all Federal Recognized Tribes, Non-Federal Recognized Tribes, Housing Authority Offices and TANF agencies in March 2022.

Integrated Marketing: Not applicable for this reporting month.

Digital Media: In March, PG&E continued the Always On digital strategy, with CARE Google and paid search advertising targeting income-qualified customers across PG&E's service territory. The media buy includes display and native (such as sponsored ad placements on news sites and FreshEBT) advertising targeted to 227 zip codes with higher percentages of estimated eligible high-poverty and rural customers.

Home Energy Report (HER) Marketing Module: The email version of the Home Energy Reports featured CARE and FERA in March.

Media Interviews: PG&E continues to participate in media interviews to promote CARE, FERA and other assistance programs. In March, coverage was included by the following outlets:

- KZSF Radio – Covers the counties of Santa Clara, San Mateo, Alameda and Contra Costa. Targets Spanish speaking adults ages 25-60.
- KIQI Radio- Serves Central and Northern California's fast-growing Latino community, covering Marin, Sonoma, Napa, Solano, Contra Costa, Alameda, San Mateo, Santa Clara, San Francisco, Sacramento, and Fresno counties.

Local Customer Service Offices: As noted in Section 1.2.2, PG&E extended the temporary closure of its local offices during the reporting month and will provide updates in future reporting cycles.

Outbound Financial Assistance: PG&E continued its case management efforts of past due customer accounts through its outbound calling campaign during March. The outbound calling campaign provides information on the payment options available to the customers to restore their account standing; it also offers information on other income-qualified assistance programs such as CARE, FERA, Medical Baseline, LIHEAP, and the AMP.

During the reporting month, customer service representatives (CSRs) contacted 12,888 customers directly through this campaign. The customers who could not be reached by phone but had access to voicemail received information regarding PG&E's financial assistance programs. The March campaign was successful in enrolling 80 customers in CARE and FERA and identifying over $337,076 in potential savings from customers taking action to change their rate plans.

CBO Outreach and Engagement: PG&E continues to engage its broad network of CBO partners in CARE/FERA program marketing and outreach to present information related to the phase out of COVID-19 emergency protections and other bill savings programs and resources, including ERAP and LIHEAP. In addition to the standard capitation payments CARE Community Outreach Contractors (COCs) receive for successful enrollments, PG&E also developed a mini-grant initiative for Q3 2021 – Q1 2022 for interested CARE COCs to receive additional training and

funding to amplify messaging efforts around COVID-19 protections[18] and other programs and resources, including the California Arrearage Payment Program (CAPP), AMP and provide one-on-one case management services to help support customers' success in AMP. The CBOs receiving these additional grants have used social media, newsletters, direct mail, one-on-one meetings in offices, in-person events, and food box distributions to distribute information.

In March, PG&E began on-boarding 8 CBO partners per RFP 127674 to provide Marketing, Education, and Outreach (ME&O) services through March 31, 2024, for multiple programs, including CARE, FERA, ESA, and complimentary offerings. PG&E hopes through this effort to tap into the expertise and local knowledge CBOs have, expand and deepen its CBO partnerships, and work together to serve hard-to-reach households and communities with education and enrollment support for CARE, FERA, and ESA alongside other programs that can benefit households, including AMP, SmartAC, and other state and local resources.

2.2.2 Describe the efforts taken to reach and coordinate the CARE Program with other related low income programs to reach eligible customers.

PG&E automatically enrolls customers in CARE who participate in ESA or receive LIHEAP or REACH payments. The table on the following page shows CARE automatic enrollments for March 2022 and year-to-date.

CARE Automatic Enrollment		
Source	**March**	**YTD**
ESA	797	2,035
LIHEAP	112	342
REACH	23	53

2.3 CARE Recertification Complaints

2.3.1 Report the number of customer complaints received (formal or informal, however and wherever received) about their CARE recertification efforts, with the nature of the complaints and resolution.

PG&E received no complaints regarding CARE recertification during this reporting month.

[18] The effort to engage CBOs in outreach related to the phase out of protections is further detailed in PG&E's "*COVID-19 Emergency Customer Protections Transition Plan, Pursuant to Res. M-4849, Ordering Paragraph 5,"* effective April 1, 2021, and in Attachment B to Supplemental Advice Letter (PG&E 4483-G-A/6307-E-A) *Joint Community Based Organization (CBO) Reporting Template of SoCalGas, SDG&E, SCE, and PG&E Pursuant to Decision (D.) 21-06-036 Ordering Paragraph (OP) 8*, that was filed October 6, 2021.

2.4 Pilots and Studies

2.4.1 CARE Program Studies

Refer to "Section 1.5.1. ESA Program Studies" for updates on the 2022 Low Income Needs Assessment.

Categorical Eligibility Study: D.21-06-015 authorized for a Categorical Eligibility Study to be completed by December 2022, and for the IOUs to file a joint Tier 2 advice letter 60 days after study completion, proposing an updated list of categorical programs for enrollment in the ESA, CARE, and FERA programs.[19] The study will also assess whether any recommended categorical programs would be suitable candidates for CARE and FERA automatic enrollment.

Solicitation process for the Categorical Eligibility Study continued in March 2022, and proposal scoring is scheduled to take place in April 2022.

Community Help and Awareness with Natural Gas and Electricity Services (CHANGES) Evaluation: D.21-06-015 requires CHANGES to be evaluated by an independent third-party and the first evaluation to begin no later than 12 months after Decision approval. The evaluation began in February 2022, with Opinion Dynamics as the selected evaluation consultant, and will be conducted for the 2019-2021 program period. During March 2022, the CPUC and IOUs continued to refine the participant survey scope with the study consultant. Once the research scope is finalized, a research plan will be developed and presented at a public workshop to be scheduled for Q2 2022.

2.4.2 CARE Program Pilot

CARE Post Enrollment Verification (PEV) Pre-Pilot Project: In August 2021, PG&E started an outbound calling campaign to provide direct support to customers who submitted incomplete or incorrect CARE PEV documentation which is required to confirm their program eligibility. The outbound calling campaign also provides customers with information on other income-qualified energy savings programs that PG&E administers and/or partners with.

Since the beginning of this year, PG&E had a total of 2,701 customers who had responded to the PEV request but submitted incomplete PEV documentation. Customer Service Representatives (CSRs) called and spoke to 519 of these customers to explain how to submit complete PEV paperwork and answer any questions customers had about the process and the documents they needed to submit. Of those CSRs were able to speak to, a total of 241 (46%) customers submitted documents and completed the process within the 45-day window**.** Comparing this population to the 2019 PEV customers {pre-pilot} who submitted incomplete PEV documentation, the pilot impact accounts for an increase in the overall completion rate within 45-days, with ~7% in 2019 compared to ~9% in 2022.

[19] D.21-06-015, OP 170.

In March, PG&E contacted 145 customers via this effort, and 34 of these customers successfully submitted the required documentation to demonstrate their eligibility to remain in the CARE/FERA program.

In accordance with the directive in D.21-06-015,[22] PG&E is coordinating with other IOUs to begin a simultaneous pilot beginning in Q2 2022.

2.5 Miscellaneous

CARE Discounts Removed and Enrolled in FERA: The CARE program systematically removes CARE customers who are proven to be over income via PEV, and if qualified, enrolls them in the FERA program. In March, PG&E identified and automatically enrolled 129 of these customers in the FERA program.

CARE Program PEV Freezes:[20] In compliance with CPUC Res. M-4833 and D. 19-07-015, PG&E added the customers impacted by the 2020 Wildfires, the 2021 Winter Storms and the 2021 Wildfires to PG&E's Emergency Consumer Protection Plan, thereby making these customers eligible for the protection measures under this plan.

The table on the following page details the CARE program PEV freezes currently in place as of March 2022.

[20] CPUC Res. M-4833 directed IOUs to freeze CARE program post-enrollment verification (PEV) in the counties impacted by the California wildfires. PG&E expanded the CARE PEV freeze to customers in affected counties where a state of emergency proclamation was issued by the Governor of California due to a disaster that resulted in PG&E's inability to deliver utility services to customers and remains in place for one year from the date of the proclamation. D.19-07-015 extends PG&E's Emergency Consumer Protection Plan to include residential and non-residential customers in areas where a state of emergency proclamation is issued by the California Governor's Office or the President of the United States where the disaster has either resulted in the loss or disruption of the delivery or receipt of utility service, and/or resulted in the degradation of the quality of utility service.

CARE Program Post-Enrollment Verification Freezes			
Date of Proclamation	**Disaster Name**	**Affected Areas or ZIP Codes**	**Date when Protection Ends**
July 2021	Madera and Mariposa Wind Events	93644, 95338, 93643, 93604, 93637, 93601, 93614, 95311, 95306, 95389, 95345, 93623, 93669, 93645, 95325, 95318, 93610, 93638, 93626, 95329, 93653, 93636	August 1, 2022
July 2021	Plumas, Butte, Lassen and Alpine Wildfires	95971, 96137, 96020, 95947, 95983, 95942 95923, 95956, 95934, 95984, 95915, 95980, 95747, 95965, 95973, 96061, 95023, 95966	August 1, 2022
August 2021	Nevada, Placer, and Siskiyou Wildfires	95971, 96137, 96020, 95947, 95983, 96063, 95956, 95942, 95923, 95934, 96061, 95984, 95915, 95980, 95747, 95965, 95973, 95023, 95966, 95949, 95713, 95945, 95602, 95736, 95722	September 1, 2022
August 2021	El Dorado, Trinity, Tehama, and Shasta Wildfires	95636, 95720, 95684, 95726, 95667, 95634, 95527, 96010, 95573, 96076	September 1, 2022
September 2021	Lake Wildfires	95949, 95422, 95971, 96137, 95713, 96020, 95726, 95945, 95947, 95667, 95684, 95602, 95457, 95636, 95735, 95720, 95983, 96063, 95956, 95721, 95942, 95923, 95527, 95934, 96061, 96076, 95984, 95915, 95980, 95736, 96010, 95965, 95563, 95973, 95722, 95464, 95966, 95573, 95634, 96150, 96041, 96047, 95709	October 1, 2022
September 2021	Fawn Wildfire	96003, 96019, 96002, 96001, 96051, 96008	October 1, 2022
October 2021	Washington, Hopkins and KNP Complex Wildfires	95370, 95327, 95310, 93633, 93603, 93646, 93641, 95418	November 1, 2022

3. Family Electric Rate Assistance (FERA) Program Executive Summary

The FERA Program provides a monthly 18 percent discount on electric bills for qualifying households of three or more individuals throughout PG&E's service area.[21]

D.21-06-015 approved the FERA Program budget for PYs 2021-2026.[22] PG&E's 2022 authorized FERA Program administrative budget is $2,794,400, and $12,898,000 for electric rate subsidies.[23] Through March, PG&E expended $4,149,213 in total program costs. Of the total expenditure, $540,277 (or 13%) was spent on outreach and administrative activities and $3,594,645 (or 87%) in electricity rate discounts were provided to 39,907 households (representing ~23% of the estimated FERA-eligible households) in PG&E's service territory.

PG&E continues to develop strategies to meet the 40% FERA enrollment goal established in D.21-06-015 for PY 2022.[24] Because PG&E is only at 23% program enrollment currently, despite significant spend in marketing and outreach, reaching 40% will require a substantive increase in enrollment from current levels. In February 2022, PG&E identified some potential populations that may be eligible, such as college students, farmworkers, and immigrant populations, and is implementing strategies to reach these groups. Because the population eligible for FERA is relatively small, (with only ~174,000 customers eligible)[25], and likely hard-to-reach, PG&E will need to continue to implement novel and creative strategies in order to meet FERA's enrollment goals in 2022 and in subsequent years. PG&E is also consulting with our CBO Advisory Group members to identify new strategies that could be explored.

[21] To qualify for the FERA discount, a residential customer's household income must be at 200 percent plus $1 to 250 percent of Federal Poverty Guidelines, as required in D.05-10-044 and per Public Utilities Code Section 739.12.
[22] D.21-06-015, Attachment 1, Table 4 FERA Approved Budgets.
[23] Ibid
[24] Ibid
[25] On February 14, 2022, PG&E, on behalf of the IOUs, filed the Annual Estimates of CARE Eligible Customers and Related Information. This number reflects estimates of PG&E's FERA Eligible Participants for 2022 that was derived from the same data set as CARE.

3.1 FERA Program Summary

3.1.1 Please provide FERA Program summary costs.

FERA Budget Categories	2022 Authorized Budget[a]	Actual Expenses Year-to-Date[b]	% of 2022 Budget Spent
Outreach	$2,575,100	$540,277	21%
Processing, Certification, Recertification	$55,400	$0	0%
Post Enrollment Verification	$81,500	$0	0%
IT Programming	$0	$0	0%
Pilots	$0	$0	0%
Studies	$0	$0	0%
Regulatory Compliance	$28,700	$0	0%
General Administration	$53,700	$14,291	27%
CPUC Energy Division Staff	$0	$0	0%
Total Expenses	$2,794,400	$554,568	20%
Subsidies and Benefits	$12,898,000	$3,594,645	28%
Total Program Costs and Discounts	$15,692,400	$4,149,213	26%

[a] D.21-06-015 approved the FERA program budget for PYs 2021-2026. 2022 authorized budget includes $505 for Benefit Burdens as approved in D.20-12-005.
[b] Actual expenses include employee benefits costs.

3.1.2 Please provide FERA Program enrollment rate to date.

FERA Enrollment		
Participants Enrolled	**Eligible Participants[a]**	**YTD Penetration Rate**
39,907	174,219	23%

[a] On February 14, 2022, PG&E, on behalf of the IOUs, filed the Annual Estimates of CARE Eligible Customers and Related Information. This number reflects data available for estimating PG&E's CARE Eligible Participants for 2022.

3.2 FERA Program Outreach

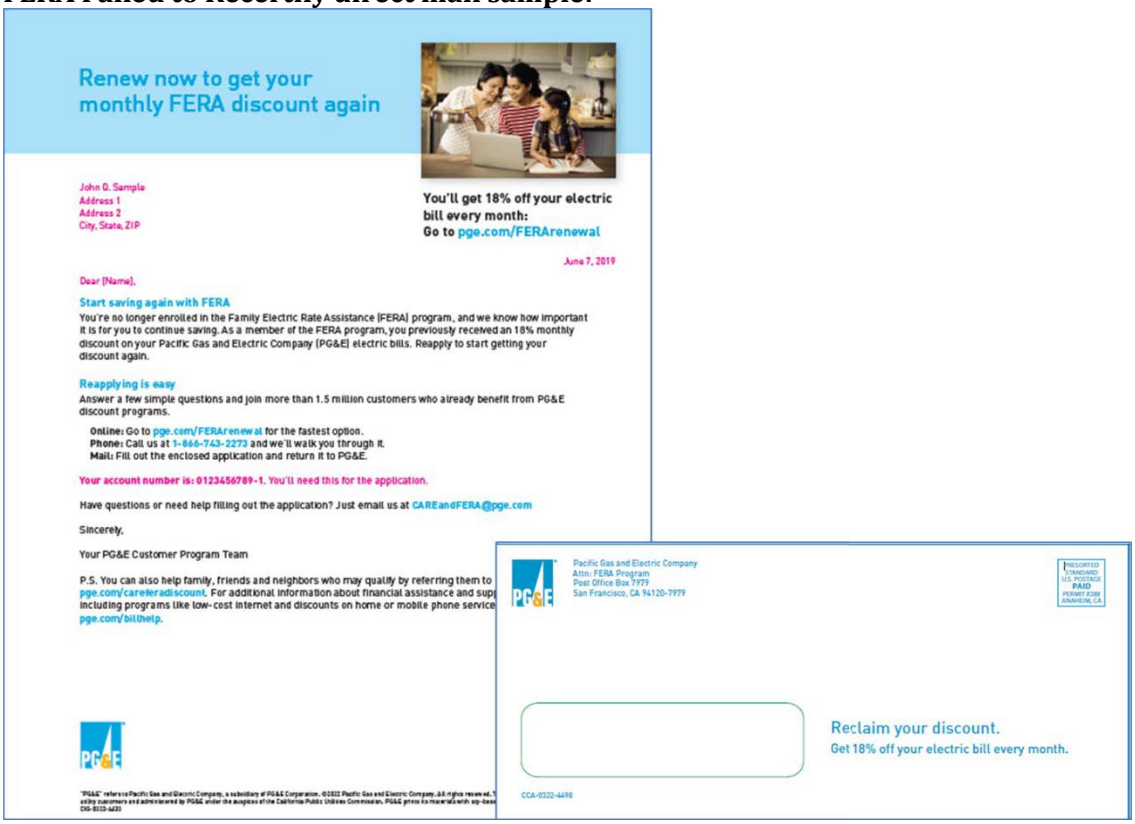
3.2.1 Please discuss utility outreach activities and those undertaken by third parties on the utility's behalf.

Direct Mail: PG&E deployed FERA acquisition direct mail targeted to 141,776 customers in March. Additionally, 2,281 direct mail packages were sent to customers who failed to recertify for the FERA discount during the months of November 2021, December 2021 and January 2022.

Email: During the month of March 2022, PG&E deployed 710,251 acquisition emails, as well as 1,635 emails to customers who failed to recertify for the FERA discount during the months of November 2021, December 2021 and January 2022.

Auto-recertification email notices deployed to 886 customers in Deciles 1 and 2 of the FERA propensity model to inform them that they were automatically re-enrolled in FERA, and provide an opportunity to unenroll if they no longer qualified.

FERA Failed to Recertify direct mail sample:



Digital Media: In March 2022, PG&E continued the Always On digital strategy, with FERA advertising targeted to income-qualified customers across PG&E's service territory. The media buy includes display and native (such as sponsored ad placements on news sites and FreshEBT) advertising, paid search and Google advertising. In addition, spending is planned through mid-year targeted to 165 zip codes with higher percentages of estimated eligible high-poverty and rural customers.

Home Energy Report Marketing Module: The March email version of the Home Energy Reports (HERs) featured a CARE/FERA marketing module.

PG&E Newsletter: An article promoting FERA ran in the March issue of the PG&E newsletter targeting approximately 1.6 million income-qualified customers.

Media Interviews:
PG&E continues to participate in media interviews to promote CARE, FERA and other assistance programs. In March, coverage was included by the following outlets:

- KZSF Radio – Covers the counties of Santa Clara, San Mateo, Alameda and Contra Costa. Targets Spanish speaking adults ages 25-60.

- KIQI Radio- Serves Central and Northern California's fast-growing Latino community, covering Marin, Sonoma, Napa, Solano, Contra Costa, Alameda, San Mateo, Santa Clara, San Francisco, Sacramento, and Fresno counties.

Tribal Outreach: PG&E sent information on how to become a FERA Community Outreach Contractor in the Tribal Newsletter to all Federal Recognized Tribes, Non-Federally Recognized Tribes, Housing Authority Offices and TANF agencies in March 2022.

FERA Partners (Capitation Agencies): In March 2022, there were no FERA enrollments via FERA Capitation Agencies (COCs).

3.3 FERA Recertification Complaints

3.3.1 Report the number of customer complaints received (formal or informal, however and wherever received) about their FERA recertification efforts, with the nature of the complaints and resolution.

PG&E received no complaints regarding FERA recertification during this reporting month.

3.4 Pilots and Studies

3.4.1 FERA Program Studies

Refer to Section "2.4.1. CARE Program Studies" for Categorical Eligibility Study updates.

3.4.2 FERA Program Pilots

There is no active FERA program pilot at this time.

4. Appendix: ESA, CARE and FERA Tables

ESA Program Summary	ESA Program Summary Expenses
ESA Program – Table 1	ESA Main Program (SF, MH, MF In-Unit) Expenses
ESA Program – Table 1A	MF In-Unit, MF CAM, MFWB, Pilot(s) and CSD Leveraging Program Expenses
ESA Program – Table 2	Program Expenses & Energy Savings by Measures Installed (SF, MH, MF In-Unit)
ESA Program – Table 2A	CSD Leveraging
ESA Program – Table 2B	MF CAM YTD Completed & Expensed Installation, Properties Treated and Expenses
ESA Program – Table 2B-1	Eligible Common Area Measures List
ESA Program – Table 2C	Pilot Plus and Pilot Deep Program Expenses & Energy Savings by Measures Installed
ESA Program – Table 2D	Pilot Program Expenses & Energy Savings by Measures Installed
ESA Program – Tables 3A, 3B, 3C, 3D, & 3F	Average Bill Savings per Treated Home/Common Area
ESA Program – Tables 4A, 4B, 4C, & 4D	Homes/Buildings Treated
ESA Program – Tables 5A, 5B, 5C, & 5D	Program Customer Summary
ESA Program – Table 6	Expenditures for Pilots and Studies
ESA Program – Table 7	Customer Segment Participation/Enrollments
ESA Program – Table 8	Clean Energy Referral, Leveraging, and Coordination
ESA Program – Table 9	Tribal Outreach
CARE Program – Table 1	Overall Program Expenses
CARE Program – Table 2	Enrollment, Recertification, Attrition, and Penetration
CARE Program – Tables 3A & 3B	Post-Enrollment Verification Results (Model & High Usage)
CARE Program – Table 4	Enrollment by County
CARE Program – Table 5	Recertification Results
CARE Program – Table 6	Capitation Contractors
CARE Program – Table 7	Expenditures for Pilots and Studies
CARE Program – Table 8	Disadvantaged Communities Enrollment Rate
CARE Program – Table 8a	Top 10 Lowest Enrollment Rates
FERA Program – Table 1	Overall Program Expenses
FERA Program – Table 2	Enrollment, Recertification, Attrition, and Penetration
FERA Program – Table 3A & 3B	Post-Enrollment Verification Results (Model & High Usage)
FERA Program – Table 4	Enrollment by County
FERA Program – Table 5	Recertification Results
FERA Program – Table 6	Capitation Contractors

Energy Savings Assistance Program Table - Summary Expenses
Pacific Gas and Electric Company
Through March 31, 2022

	Authorized Budget			Current Month Expenses			Year to Date Expenses			% of Budget Spent YTD		
ESA Program:	**Electric**	**Gas**	**Total**	**Electric**	**Gas**	**Total**	**Electric**	**Gas**	**Total**	**Electric**	**Gas**	**Total**
ESA Main Program (SF and MH)	$ 63,189,150	$ 55,402,451	$ 118,591,601	$ 4,411,320	$ 10,822,377	$ 15,233,697	$ 9,728,833	$ 22,032,664	$ 31,761,497	15%	40%	27%
ESA Multifamily In-Unit												
ESA Multifamily Common Area Measures	$ 30,413,070	$ 17,347,343	$ 47,760,413	$ 137,848	$ 78,831	$ 216,679	$ 415,111	$ 1,256,407	$ 1,671,518	1%	7%	3%
ESA Multifamily Whole Building												
ESA Pilot Plus and Pilot Deep	$ 4,637,129	$ 4,112,170	$ 8,749,299	$ 10,539	$ 9,345	$ 19,884	$ 29,335	$ 26,014	$ 55,349	1%	1%	1%
Building Electrification Retrofit Pilot												
Clean Energy Homes New Construction Pilot												
CSD Leveraging	$ 2,503,978	$ 1,467,786	$ 3,971,764	$ -	$ -	$ -	$ -	$ -	$ -	0%	0%	0%
MCE Pilot	$ 689,000	$ 611,000	$ 1,300,000	$ -	$ -	$ -	$ 689,000	$ 611,000	$ 1,300,000	100%	100%	100%
SPOC	$ 418,485	$ 188,250	$ 606,735	$ 12,989	$ 11,518	$ 24,507	$ 31,473	$ 27,910	$ 59,383	8%	15%	10%
ESA Program TOTAL	**$ 101,850,812**	**$ 79,129,000**	**$ 180,979,812**	**$ 4,572,696**	**$ 10,922,071**	**$ 15,494,767**	**$ 10,893,752**	**$ 23,953,995**	**$ 34,847,747**	11%	30%	19%

NOTE: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

Energy Savings Assistance Program Table 1 - Main (SF, MH, MF In-Unit) Expenses
Pacific Gas and Electric Company
Through March 31, 2022

Appliances	Authorized Budget [1]			Current Month Expenses			Year to Date Expenses			% of Budget Spent YTD		
ESA Program:	**Electric**	**Gas**	**Total**	**Electric**	**Gas**	**Total**	**Electric**	**Gas**	**Total**	**Electric**	**Gas**	**Total**
Energy Efficiency												
Appliances	$ 10,200,968	$ -	$ 10,200,968	$623,736	$ -	$ 623,736	$1,171,403	$ -	$ 1,171,403	11%	0%	11%
Domestic Hot Water	$ 1,111,675	$ 5,794,765	$ 6,906,440	$53,057	$1,017,023	$ 1,070,080	$101,843	$2,081,532	$ 2,183,375	9%	36%	32%
Enclosure	$ 236,147	$ 23,378,299	$ 23,614,446	$36,782	$3,641,434	$ 3,678,216	$72,661	$7,193,459	$ 7,266,120	31%	31%	31%
HVAC	$ 11,294,053	$ 6,498,976	$ 17,793,029	$380,844	$4,233,913	$ 4,614,757	$744,541	$8,268,755	$ 9,013,296	7%	127%	51%
Maintenance	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	0%	0%	0%
Lighting	$ 5,542,434	$ -	$ 5,542,434	$738,144	$ -	$ 738,144	$1,750,190	$ -	$ 1,750,190	32%	0%	32%
Miscellaneous	$ 12,485,358	$ -	$ 12,485,358	$402,367	$ -	$ 402,367	$826,220	$ -	$ 826,220	7%	0%	7%
Customer Enrollment	$ 8,940,653	$ 7,928,503	$ 16,869,156	$755,893	$670,320	$ 1,426,213	$1,763,707	$1,564,042	$ 3,327,749	20%	20%	20%
In Home Education	$ 2,657,489	$ 2,356,641	$ 5,014,130	$312,860	$277,442	$ 590,302	$659,291	$584,654	$ 1,243,945	25%	25%	25%
Pilot [2]	$ 303,922	$ 269,516	$ 573,438	$40,578	$35,984	$ 76,562	$40,578	$35,984	$ 76,562	13%	13%	13%
Implementation	$ 2,640,174	$ 2,341,287	$ 4,981,461	$342,800	$303,992	$ 646,792	$744,721	$660,413	$ 1,405,134	28%	28%	28%
Safety - Unexpected overhead costs	$ -	$ -	$ -	$19,342	$17,153	$ 36,495	$41,574	$36,865	$ 78,439	0%	0%	0%
Energy Efficiency TOTAL	**$ 55,412,873**	**$ 48,567,987**	**$ 103,980,860**	**$ 3,706,403**	**$ 10,197,261**	**$ 13,903,664**	**$ 7,916,729**	**$ 20,425,704**	**$ 28,342,433**	14%	42%	27%
Training Center	$ 301,343	$ 267,229	$ 568,572	$42,632	$37,806	$ 80,438	$124,001	$109,963	$ 233,964	41%	41%	41%
Workforce Education and Training	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	-	-	-
Inspections	$ 1,538,944	$ 1,364,724	$ 2,903,668	$137,554	$121,982	$ 259,536	$388,566	$344,577	$ 733,143	25%	25%	25%
Marketing and Outreach	$ 1,207,970	$ 1,071,218	$ 2,279,188	$144,307	$127,971	$ 272,278	$316,135	$280,346	$ 596,481	26%	26%	26%
Studies[3]	$ 288,209	$ 194,101	$ 482,310	$1,222	$1,083	$ 2,305	$16,625	$14,743	$ 31,368	6%	8%	7%
Regulatory Compliance	$ 306,957	$ 272,208	$ 579,165	$20,625	$18,290	$ 38,915	$55,617	$49,321	$ 104,938	18%	18%	18%
General Administration	$ 4,100,056	$ 3,635,899	$ 7,735,955	$353,461	$313,447	$ 666,908	$901,040	$799,035	$ 1,700,075	22%	22%	22%
CPUC Energy Division	$ 32,798	$ 29,085	$ 61,883	$5,116	$4,537	$ 9,653	$10,120	$8,975	$ 19,095	31%	31%	31%
TOTAL PROGRAM COSTS	**$ 63,189,150**	**$ 55,402,451**	**$ 118,591,601**	**$ 4,411,320**	**$ 10,822,377**	**$ 15,233,697**	**$ 9,728,833**	**$ 22,032,664**	**$ 31,761,497**	**15%**	**40%**	**27%**
Funded Outside of ESA Program Budget												
Indirect Costs				$ -	$ -	$ -	$ -	$ -	$ -			
NGAT Costs					$ 726,369	$ 726,369		$ 1,559,747	$ 1,559,747			

[1] Authorized Budget: Approved in D.21-06-015.
NOTE: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.
[2] Carry forward VEC Pilot budget from 2021 to 2022 E $131,672 / G $116,766 total $248,438
[3] Carry forward Studies budget from 2021 to 2022 E $168,959 / G $88,351 total $257,310

Energy Savings Assistance Program Table 1A - MF In-Unit, MF CAM, and MFWB Expenses
Pacific Gas and Electric Company
Through March 31, 2022

ESA Program (Multifamily):	Authorized Budget [1] [2] [3] [4]			Current Month Expenses			Year to Date Expenses			% of Budget Spent YTD		
	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total
ESA Multifamily In-Unit			$ -	$ -	$ -	$ -	$ -	$ -	$ -			
ESA Multifamily Common Area Measures	$ 30,413,070	$ 17,347,343	$ 47,760,413	$137,848	$78,831	$ 216,679	$415,111	$1,256,407	$ 1,671,518	1%	7%	3%
ESA Multifamily Whole Building	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -			
SPOC	$ 418,485	$ 188,250	$ 606,735	$12,989	$11,518	$ 24,507	$31,473	$27,910	$ 59,383	8%	15%	10%
ESA Program (Multifamily)TOTAL	**$ 30,831,555**	**$ 17,535,593**	**$ 48,367,148**	**$ 150,837**	**$ 90,349**	**$ 241,186**	**$ 446,584**	**$ 1,284,317**	**$ 1,730,901**	1%	7%	4%

[1] Expenditures for MF In-Unit by end use is shown on ESA Summary Table.
[2] Expenditures for MF Common Area Measures by end use is shown on ESA Table 2B.
[3] Remaining SPOC budget carried forward from 2021 to 2022 Electric $306,643/ Gas $89,069 total of $395,712
[4] Remaining CAM budget carried forward from 2021 to 2022 CAM Electric $18,077,670/ Gas $6,408,404 total of $24,486,074

Energy Savings Assistance Program Table 1A-1 - Pilot Plus and Pilot Deep Expenses

	Authorized Budget [1] [2]			Current Month Expenses			Year to Date Expenses			% of Budget Spent YTD		
	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total
ESA Pilot Plus and Pilot Deep Program	$ 4,637,129	$ 4,112,170	$ 8,749,299	$10,539	$9,345	$ 19,884	$29,335	$26,014	$ 55,349	1%	1%	1%
			$ -	$ -	$ -	$ -	$ -	$ -	$ -			
TOTAL	**$ 4,637,129**	**$ 4,112,170**	**$ 8,749,299**	**$ 10,539**	**$ 9,345**	**$ 19,884**	**$ 29,335**	**$ 26,014**	**$ 55,349**	1%	1%	1%

[1] Expenditures for Pilot Plus and Pilot Deep by end use is shown on ESA Table 2C.
[2] Authorized budget adjusted to cover 2021 costs $33,308

Energy Savings Assistance Program Table 1A-2 - Building Electrification Expenses

	Authorized Budget [1] [2]			Current Month Expenses [4]			Year to Date Expenses			% of Budget Spent YTD		
	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total
ESA Building Electrification Program	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -			
	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -			
TOTAL	**$ -**	**$ -**	**$ -**	**$ -**	**$ -**	**$ -**	**$ -**	**$ -**	**$ -**			

Expenditures for Building Electrification by end use is shown on ESA Table 2D.

Energy Savings Assistance Program Table 1A-3 - Clean Energy Homes Expenses

	Authorized Budget [1] [2]			Current Month Expenses [4]			Year to Date Expenses			% of Budget Spent YTD		
	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total
ESA Clean Energy Homes Program			$ -	$ -	$ -	$ -	$ -	$ -	$ -			
			$ -	$ -	$ -	$ -	$ -	$ -	$ -			
TOTAL	**$ -**	**$ -**	**$ -**	**$ -**	**$ -**	**$ -**	**$ -**	**$ -**	**$ -**			

Expenditures for Clean Energy Homes by end use is shown on ESA Table 2D.

Energy Savings Assistance Program Table 1A-4 - Leveraging - CSD Expenses

	Authorized Budget [1]			Current Month Expenses			Year to Date Expenses			% of Budget Spent YTD		
	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total
ESA Program Leveraging - CSD	$ 2,503,978	$ 1,467,786	$ 3,971,764	$ -	$ -	$ -	$ -	$ -	$ -	0%	0%	0%
MCE Pilot	$ 689,000	$ 611,000	$ 1,300,000	$ -	$ -	$ -	$ 689,000	$ 611,000	$ 1,300,000	100%	100%	100%
TOTAL	**$ 3,192,978**	**$ 2,078,786**	**$ 5,271,764**	**$ -**	**$ -**	**$ -**	**$ 689,000**	**$ 611,000**	**$ 1,300,000**	22%	29%	25%

[1] Expenditures for CSD Leveraging by end use is shown on ESA Table 2A.
[2] Remaining CSD budget carried forward from 2021 to 2022 CSD LIWP Electric $1,918,299/ Gas $948,410 total of $2,866,709

NOTE: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

Energy Savings Assistance Program Table 2 - SF, MH, MF In-Unit
Pacific Gas and Electric Company
Through March 31, 2022

		ESA Program (Summary)Total					
		Year-To-Date Completed & Expensed Installation					
Measures	Units	Quantity Installed	kWh [2] (Annual)	kW [2] (Annual)	Therms [2] (Annual)	Expenses ($)	% of Expenditure
Appliances							
High Efficiency Clothes Washer	Each	464	3,512	1	8,547	454,146	1.7%
Refrigerator	Each	934	522,980	73	-	811,654	3.1%
New - Clothes Dryer	Each						
New - Dishwasher	Each						
Freezers	Each						
Domestic Hot Water							
Faucet Aerator	Each						
Other Domestic Hot Water	Home	13,462	85,737	12	67,664	1,986,100	7.5%
Water Heater Tank and Pipe Insulation	Home	1,760	6,561	1	7,015	9,179	0.0%
Water Heater Repair/Replacement	Home	344	-	-	2,537	141,030	0.5%
Low-Flow Showerhead / Combined Showerhead/TSV	Home						
Heat Pump Water Heater	Each	2	3,212	-	-	16,626	0.1%
Thermostatic Tub Spout/Diverter	Each	36	2	-	68	3,500	0.0%
Thermostatic Shower Valve	Each						
New - Solar Water Heating							
Enclosure							
Air Sealing	Home	11,107	20,838	4	12,117	6,290,534	23.7%
Caulking	Home						
New - Diagnostic Air Sealing	Home						
Attic Insulation	Home	450	4,150	1	20,027	846,321	3.2%
New - Floor Insulation	Home						
HVAC							
Removed - FAU Standing Pilot Conversion	Each						
Furnace Repair/Replacement	Each	459	-	-	(11,199)	1,716,020	6.5%
Room A/C Replacement	Each	190	(36,197)	(7)	-	178,074	0.7%
Central A/C replacement	Each	1	286	-	-	3,583	0.0%
Heat Pump Replacement	Each						
Evaporative Cooler (Replacement)	Each	178	66,952	11	-	189,119	0.7%
Evaporative Cooler (Installation)	Each						
Duct Test and Seal	Home	431	(731)	-	2,727	211,279	0.8%
Energy Efficient Fan Control	Home						
New - Prescriptive Duct Sealing	Home	5,296	827,394	598	58,415	5,179,587	19.5%
High Efficiency Forced Air Unit (HE FAU)	Home						
Removed - A/C Time Delay	Home	24	(2,224)	-	-	6,692	0.0%
Smart Thermostat	Home	3,393	713,088	128	95,233	965,032	3.6%
New - Portable A/C	Each						
New - Central Heat Pump-FS (propane or gas space)							
New - Wholehouse Fan							
Maintenance							
Furnace Clean and Tune	Home						
Central A/C Tune up	Home	26	-	-	-	10,023	0.0%
New - Evaporative Cooler Maintenance	Home						
Lighting							
Removed - Interior Hard wired LED fixtures	Each	9,890	675,990	81	(15,234)	812,618	3.1%
Exterior Hard wired LED fixtures	Each	13,213	67,954	-	-	517,184	1.9%
Removed - LED Torchiere	Each	557	39,257	5	(899)	29,975	0.1%
Removed - Occupancy Sensor	Each	3	80	-	-	202	0.0%
Removed - LED Night Light	Each						
LED Reflector Bulbs	Each	14,296	162,403	3	(3,688)	128,749	0.5%
LED A-Lamps	Each	57,223	549,512	11	(12,475)	487,112	1.8%
Miscellaneous							
Pool Pumps	Each						
Power Strip	Each	5	-	-	-	596	0.0%
Power Strip Tier II	Each	10,435	1,794,788	34	-	823,555	3.1%
NEW - Air Purifier	Home						
Cold Storage	Each						
New - Comprehensive Home Health and Safety Check-up	Home						
New - CO and Smoke Alarm	Each						
Pilots							
Customer Enrollment							
ESA Outreach & Assessment	Home	18,436				$ 3,472,134	13.1%
ESA In-Home Energy Education	Home	18,436				$ 1,261,941	4.8%
Total Savings/Expenditures			5,505,542	957	230,854	$ 26,552,565	
Total Households Weatherized [1]		14,221					
Households Treated	Total						
- Single Family Households Treated	Home	14,393					
- Multi-family Households Treated (In-unit)	Home	2,558					
- Mobile Homes Treated	Home	1,485					
Total Number of Households Treated	Home	18,436					
# Eligible Households to be Treated for PY	Home	59,340					
% of Households Treated	%	31.07%					
- Master-Meter Households Treated	Home	597					

[1] Weatherization may consist of attic insultation, attic access weatherization, weatherstripping - door, caulking, and minor home repairs.
[2] All savings are calculated based on the following sources: DNV/GL Impact Evaluation Program Years 2015-2017 Impact II, or ESA workpapers.

Note: Any measures noted as 'NEW' have been added during the course of this program year.
Note: Any measures noted as 'REMOVED', are no longer offered by the program but have been kept for tracking purposes.
Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

Energy Savings Assistance Program Table 2A - CSD Leveraging
Pacific Gas and Electric Company
Through March 31, 2022

		ESA Program - CSD Leveraging					
		Year-To-Date Completed & Expensed Installation					
Measures	Units	Quantity Installed	kWh (Annual)	kW (Annual)	Therms (Annual)	Expenses ($)	% of Expenditure
Appliances							
High Efficiency Clothes Washer	Each						
Refrigerator	Each						
New - Clothes Dryer [1]	Each						
New - Dishwasher [1]	Each						
Freezers [1]	Each						
Domestic Hot Water							
Faucet Aerator	Home						
Water Heater Tank and Pipe Insulation	Home						
Water Heater Repair/Replacement	Each						
Low-Flow Showerhead / Combined Showerhead/TSV	Home						
Heat Pump Water Heater	Each						
Thermostatic Tub Spout/Diverter	Home						
Thermostatic Shower Valve	Home						
New - Solar Water Heating [1]							
Enclosure							
Air Sealing	Home						
Caulking	Home						
New - Diagnostic Air Sealing [1]	Home						
Attic Insulation	Home						
New - Floor Insulation [1]	Home						
HVAC							
Removed - FAU Standing Pilot Conversion [1]	Each						
Furnace Repair/Replacement	Each						
Room A/C Replacement [1]	Each						
Central A/C replacement	Each						
Heat Pump A/C Replacement	Each						
Evaporative Cooler (Replacement) [1]	Each						
Evaporative Cooler (Installation) [1]	Each						
Duct Test and Seal [1]	Home						
Energy Efficient Fan Control [1]	Home						
New - Prescriptive Duct Sealing	Home						
High Efficiency Forced Air Unit (HE FAU) [1]	Home						
Removed - A/C Time Delay [1]	Home						
Smart Thermostat	Home						
New - Portable A/C [1]	Each						
New - Central Heat Pump-FS (propane or gas space) [1]	Each						
New - Wholehouse Fan [1]	Each						
Maintenance							
Furnace Clean and Tune [1]	Home						
Central A/C Tune up [1]	Home						
New - Evaporative Cooler Maintenance [1]	Home						
Lighting							
Removed - Interior Hard wired LED fixtures [1]	Each						
Exterior Hard wired LED fixtures	Each						
Removed - LED Torchiere [1]	Each						
Removed - Occupancy Sensor [1]	Each						
Removed - LED Night Light [1]	Each						
LED Reflector Bulbs	Each						
LED A-Lamps	Each						
Miscellaneous							
Pool Pumps [1]	Each						
Power Strip [1]	Each						
Power Strip Tier II	Each						
NEW - Air Purifier [1]	Home						
Cold Storage [1]	Each						
New - Comprehensive Home Health and Safety Check-up [1]	Home						
New - CO and Smoke Alarm [1]	Each						
Pilots							
Customer Enrollment							
ESA Outreach & Assessment	Home						
ESA In-Home Energy Education	Home						
Total Savings/Expenditures							
Total Households Weatherized							

CSD MF Tenant Units Treated			**Total**
			-

[1] Measures not available to CSD for leaveraging.
NOTE: Any measures noted as 'NEW' have been added during the course of this program year.
NOTE: Any measures noted as 'REMOVED', are no longer offered by the program but have been kept for tracking purposes.
NOTE: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

Energy Savings Assistance Program Table 2B - Multifamily Common Area Measures
Pacific Gas and Electric Company
Through March 31, 2022

	Table 2B ESA Program - Multifamily Common Area Measures[5]							
		Year-To-Date Completed & Expensed Installation						
ESA CAM Measures[1]	Units (of Measure such as "each")	Quantity Installed	Number of Units for Cap-kBTUh and Cap-Tons	kWh (Annual)	kW (Annual)	Therms (Annual)	Expenses ($)	% of Expenditure
Appliances								
High Efficiency Clothes Washer	Each	-		-	-	-	$ -	
Refrigerator	Each	2		98	0	(3)	$ 2,323	0.10%
Domestic Hot Water								
New: Non-Condensing Domestic Hot Water Boiler	Cap-kBtuh	-	-	-	-	-	-	
New: Condensing Domestic Hot Water Boiler	Cap-kBtuh	17	5,599	-	-	18,874	574,500	24.19%
Storage Water Heater	Cap-kBtuh	37	5,516	-	-	22,311	$ 544,615	22.93%
Tankless Water Heater	Cap-kBtuh	20	4,986	(60)	-	9,311	$ 174,314	7.34%
Heat Pump Water Heater	kW	-	-	-	-	-	$ -	
Demand Control DHW Recirculation Pump	Each	39		6,109	1	508	$ 106,874	4.50%
Low flow Showerhead	Each	13		-	-	93	$ 108	0.00%
Faucet Aerator	Each	-		-	-	-	$ -	
Envelope								
Attic Insulation	Sq Ft	6,012		464	0	-	$ 8,072	0.34%
Wall Insulation Blow-in	Sq Ft	-		-	-	-	$ -	
Windows	Sq Ft	1,384		4,540	5	-	$ 124,981	5.26%
Window Film	Sq Ft	-		-	-	-	$ -	
HVAC								
Air Conditioners Split System	Cap-Tons	13	56	3,999	5	(73)	$ 146,553	6.17%
Heat Pump Split System	Cap-Tons	6	21	2,811	2	-	$ 60,592	2.55%
New: Packaged Air Conditioner	Cap-Tons	5	15	6,645	4	170	$ 39,799	1.68%
Package Terminal A/C	Cap-Tons	-	-	-	-	-	$ -	
Package Terminal Heat Pump	Cap-Tons	-	-	-	-	-	$ -	
Furnace Replacement	Cap-kBtuh	17	1,518	771	1	730	$ 154,276	6.50%
Space Heating Boiler	Cap-kBtuh	2	1,200	(4,896)	(0)	1,010	$ 73,030	3.07%
Smart Thermostat	Each	19		1,243	-	115	$ 6,134	0.26%
Lighting								
Interior LED Lighting	Each	952		126,134	1	(1,622)	$ 94,774	3.99%
Interior TLED Type A Lamps	Each	NA						
Interior TLED Type C Lamps	Each	NA						
New: LED T8 Lamp - Interior	Each	810		177,124	2	(3,064)	$ 58,558	2.47%
New: LED T8 Lamp - Exterior	Each	182		21,698	0	-	$ 12,265	0.52%
Interior LED Fixture	Each	460		160,508	2	(2,535)	$ 71,827	3.02%
Interior LED Screw-in	Each	356		65,296	1	(922)	$ 9,650	0.41%
Interior LED Exit Sign	Each	55		11,322	2	(196)	$ -	
Exterior LED Lighting	Each	24		6,327	-	-	$ 4,981	0.21%
New: LED Parking Garage Fixtures	Each	-		-	-	-	$ -	
LED Exterior Wall or Pole Mounted Fixture	Each	225		121,404	-	-	$ 98,859	4.16%
LED Corn Lamp for Exterior Wall or Pole Mounted	Each	5		2,695	-	-	$ 1,043	0.04%
Exterior LED Lighting - Pool	Each	NA		-	-	-	$ -	
Wall or Ceiling Mounted Occupancy Sensor	Each	60		3,669	0	(63)	$ 6,748	0.28%
Miscellaneous								
Tier-2 Smart Power Strip	Each	1		130	0	(2)	$ 119	0.01%
Variable Speed Pool Pump	Each	-		-	-	-	$ -	0.00%
Ancillary Services								
Audit[4]								
Total	-	10,716	18,910	718,031	24	44,641	$ 2,374,998	

Multifamily Properties Treated	Number
Total Number of Multifamily Properties Treated2	20
Subtotal of Master-metered Multifamily Properties Treated	3
Total Number of Multifamily Tenant Units w/in Properties Treated[3]	1821
Total Number of buildings w/in Properties Treated	173

	Year to Date Expenses[6]		
ESA Program - Multifamily Common Area	Electric	Gas	Total
Administration	$ 112,211	$ 105,197	$ 217,408
Direct Implementation (Non-Incentive)	$ 166,940	$ 154,098	$ 321,038
Direct Implementation	$ 980,744	$ 152,327	$ 1,133,072
TOTAL MF CAM COSTS	$ 1,259,895	$ 411,622	$ 1,671,517

<<Includes measures costs

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

1. Measures are customized by each IOU, see 'Table 2B-1, Eligible Measures List'. Measures list may change based on available information on both costs and benefits and may vary across climate zones. Each IOU should fill out Table 2B as it pertains to their program. Table 2B-1 Column A should match Table 2B Column A for eligible (not canceled) measures. PG&E inadvertently misreported the number of DHW, Furnace, and Window installations in August that the quantities were reported in system output (kBtu) for DHW and Furance, and in sqft sizes for Windows. These totals have been corrected in this month's report.
2. Multifamily properties are sites with at least five (5) or more dwelling units. The properties may have multiple buildings. 2021.
3. Multifamily tenant units are the number of dwelling units located within properties treated. This number does not represent the same number of dwellings treated as captured in table 2A.
4. Commissioning costs, as allowable per the Decision, are included in measures total cost unless otherwise noted.
5. Applicable to Deed-Restricted, government and non-profit owned multi-family buildings described in D.16-11-022, modified by D.17-12-009, where 65% of tenants are income eligible based (at or below 200% of the Federal Poverty Guidelines).
6. Year to Date Expenses table includes accrual amounts.

Note: Audit costs may be covered by other programs or projects may utilize previous audits. Not all participants will have an audit cost associated with their project.

Energy Savings Assistance CAM Program Table 2B-1 - Eligible Common Area Measures List
Pacific Gas and Electric Company
Through March 31, 2022

Common Area Measures Category and Eligible Measures Title [1]	Effective Date	End Date[2]	Eligible Climate Zones [3]
Appliances			
High Efficiency Clothes Washer	1/1/2022		All CZ
Refrigerator	1/1/2022		All CZ
Domestic Hot Water			
New: Non-Condensing Domestic Hot Water Boiler	1/1/2022		All CZ
New: Condensing Domestic Hot Water Boiler	1/1/2022		All CZ
Storage Water Heater	1/1/2022		All CZ
Tankless Water Heater	1/1/2022		All CZ
Heat Pump Water Heater	1/1/2022		All CZ
Demand Control DHW Recirculation Pump	1/1/2022		All CZ
Low flow Showerhead	1/1/2022		All CZ
Faucet Aerator	1/1/2022		All CZ
Envelope			
Attic Insulation	1/1/2022		All CZ
Wall Insulation Blow-in	1/1/2022		All CZ
Windows	1/1/2022		All CZ
Window Film	1/1/2022		All CZ
HVAC			
Air Conditioners Split System	1/1/2022		CZ-11/12/13/14
Heat Pump Split System	1/1/2022		CZ-11/12/13/14
NEW: Packaged Air Conditioner	1/1/2022		CZ-11/12/13/14
Package Terminal A/C	1/1/2022		CZ-11/12/13/14
Package Terminal Heat Pump	1/1/2022		CZ-11/12/13/14
Furnace Replacement	1/1/2022		All CZ
Space Heating Boiler	1/1/2022		All CZ
Smart Thermostat	1/1/2022		All CZ
Lighting			
Interior LED Lighting	1/1/2022		All CZ
Interior TLED Type A Lamps	1/1/2022		All CZ
Interior TLED Type C Lamps	1/1/2022		All CZ
New: LED T8 Lamp - Interior	1/1/2022		All CZ
New: LED T8 Lamp - Exterior	1/1/2022		All CZ
Interior LED Fixture	1/1/2022		All CZ
Interior LED Screw-in	1/1/2022		All CZ
Interior LED Exit Sign	1/1/2022		All CZ
Exterior LED Lighting	1/1/2022		All CZ
New: LED Parking Garage Fixtures	1/1/2022		All CZ
LED Exterior Wall or Pole Mounted Fixture	1/1/2022		All CZ
LED Corn Lamp for Exterior Wall or Pole Mounted	1/1/2022		All CZ
Exterior LED Lighting - Pool	1/1/2022		All CZ
Wall or Ceiling Mounted Occupancy Sensor	1/1/2022		All CZ
Miscellaneous			
Tier-2 Smart Power Strip	1/1/2022		All CZ
Variable Speed Pool Pump	1/1/2022		All CZ

Standard Notes (do not delete)

[1] Measures list may change based on available information on both costs and benefits (including energy benefits as well as non-energy benefits) and may vary across climate zones. This is not a list of installed measures, it is a list of eligible measures.

Table 2B-1 Column A should match Table 2B Column A for eligible (not canceled) measures.

[2] Only complete if measure is canceled or discontinued.

[3] Defined as CEC California Building Climate Zones
https://www.energy.ca.gov/maps/renewable/building_climate_zones.html

Energy Savings Assistance Program Table 2C - Pilot Plus and Pilot Deep
Pacific Gas and Electric Company
Through March 31, 2022

Measures	Units	ESA Program - Pilot Plus Year-To-Date Completed & Expensed Installation [1] Quantity Installed	kWh[3] (Annual)	kW[3] (Annual)	Therms[3] (Annual)	Expenses ($)	% of Expenditure
Appliances							
	Each	-	-	-	-	$ -	0.0%
	Each	-	-	-	-	$ -	0.0%
	Each	-	-	-	-	$ -	0.0%
Domestic Hot Water							
	Home	-	-	-	-	$ -	0.0%
	Each	-	-	-	-	$ -	0.0%
	Each	-	-	-	-	$ -	0.0%
	Each	-	-	-	-	$ -	0.0%
Enclosure[1]							
	Home	-	-	-	-	$ -	0.0%
	Home	-	-	-	-	$ -	0.0%
	Home	-	-	-	-	$ -	0.0%
HVAC							
	Each	-	-	-	-	$ -	0.0%
	Each	-	-	-	-	$ -	0.0%
	Home	-	-	-	-	$ -	0.0%
	Home	-	-	-	-	$ -	0.0%
	Home	-	-	-	-	$ -	0.0%
Maintenance							
	Home	-	-	-	-	$ -	0.0%
	Home	-	-	-	-	$ -	0.0%
Lighting							
	Each					$ -	0.0%
	Each					$ -	0.0%
	Each	-	-	-	-	$ -	0.0%
	Each	-	-	-	-	$ -	0.0%
	Each	-	-	-	-	$ -	0.0%
	Each	-	-	-	-	$ -	0.0%
Miscellaneous							
	Each	-	-	-	-	$ -	0.0%
	Each	-	-	-	-	$ -	0.0%
Customer Enrollment							
ESA Outreach & Assessment	Home	-				$ -	0.0%
ESA In-Home Energy Education	Home	-				$ -	0.0%
Total Savings/Expenditures			-	-	-	$ -	0.0%

Households Treated		Total
- Single Family Households Treated	Home	
- Mobile Homes Treated	Home	
Total Number of Households Treated	Home	

Measures	Units	ESA Program - Pilot Deep Year-To-Date Completed & Expensed Installation [2] Quantity Installed	kWh[3] (Annual)	kW[3] (Annual)	Therms[3] (Annual)	Expenses ($)	% of Expenditure
Appliances							
	Each	-	-	-	-	$ -	0.0%
	Each	-	-	-	-	$ -	0.0%
	Each	-	-	-	-	$ -	0.0%
Domestic Hot Water							
	Home	-	-	-	-	$ -	0.0%
	Each	-	-	-	-	$ -	0.0%
	Each	-	-	-	-	$ -	0.0%
	Each	-	-	-	-	$ -	0.0%
Enclosure[1]							
	Home	-	-	-	-	$ -	0.0%
	Home	-	-	-	-	$ -	0.0%
	Home	-	-	-	-	$ -	0.0%
HVAC							
	Each	-	-	-	-	$ -	0.0%
	Each	-	-	-	-	$ -	0.0%
	Home	-	-	-	-	$ -	0.0%
	Home	-	-	-	-	$ -	0.0%
	Home	-	-	-	-	$ -	0.0%
Maintenance							
	Home	-	-	-	-	$ -	0.0%
	Home	-	-	-	-	$ -	0.0%
Lighting							
	Each					$ -	0.0%
	Each					$ -	0.0%
	Each	-	-	-	-	$ -	0.0%
	Each	-	-	-	-	$ -	0.0%
	Each	-	-	-	-	$ -	0.0%
	Each	-	-	-	-	$ -	0.0%
Miscellaneous							
	Each	-	-	-	-	$ -	0.0%
	Each	-	-	-	-	$ -	0.0%
Customer Enrollment							
ESA Outreach & Assessment	Home	-				$ -	0.0%
ESA In-Home Energy Education	Home	-				$ -	0.0%
Total Savings/Expenditures			-	-	-	$ -	0.0%

Households Treated		Total
- Single Family Households Treated	Home	
- Mobile Homes Treated	Home	
Total Number of Households Treated	Home	

[1] As of March 2022, ESA Pilot Plus/Deep program has not begun implementation.
[2] As of March 2022, ESA Pilot Plus/Deep program has not begun implementation.
Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

Energy Savings Assistance Program Table 2D Pilots - SCE ONLY[1]
Pacific Gas and Electric Company
Through March 31, 2022

Measures	Units	ESA Program - Building Electrification Retrofit Pilot Year-To-Date Completed & Expensed Installation Quantity Installed	kWh (Annual)	kW[3] (Annual)	Therms[3] (Annual)	Expenses ($)	% of Expenditure
Appliances							
	Each	-	-	-	-	$ -	0.0%
	Each	-	-	-	-	$ -	0.0%
	Each	-	-	-	-	$ -	0.0%
Domestic Hot Water							
	Home	-	-	-	-	$ -	0.0%
	Each	-	-	-	-	$ -	0.0%
	Each	-	-	-	-	$ -	0.0%
	Each	-	-	-	-	$ -	0.0%
Enclosure[1]							
	Home	-	-	-	-	$ -	0.0%
	Home	-	-	-	-	$ -	0.0%
	Home	-	-	-	-	$ -	0.0%
HVAC							
	Each	-	-	-	-	$ -	0.0%
	Each	-	-	-	-	$ -	0.0%
	Home	-	-	-	-	$ -	0.0%
	Home	-	-	-	-	$ -	0.0%
	Home	-	-	-	-	$ -	0.0%
Maintenance							
	Home	-	-	-	-	$ -	0.0%
	Home	-	-	-	-	$ -	0.0%
Lighting							
	Each					$ -	0.0%
	Each					$ -	0.0%
	Each	-	-	-	-	$ -	0.0%
	Each	-	-	-	-	$ -	0.0%
	Each	-	-	-	-	$ -	0.0%
	Each	-	-	-	-	$ -	0.0%
Miscellaneous							
	Each	-	-	-	-	$ -	0.0%
	Each	-	-	-	-	$ -	0.0%
Customer Enrollment							
ESA Outreach & Assessment	Home	-				$ -	0.0%
ESA In-Home Energy Education	Home	-				$ -	0.0%
Total Savings/Expenditures			-	-	-	$ -	0.0%

Households Treated		Total
- Single Family Households Treated	Home	
- Mobile Homes Treated	Home	
Total Number of Households Treated	Home	

Measures	Units	ESA Program - Clean Energy Homes New Construction Pilot Year-To-Date Completed & Expensed Installation Quantity Installed	kWh[3] (Annual)	kW[3] (Annual)	Therms[3] (Annual)	Expenses ($)	% of Expenditure
Appliances							
	Each	-	-	-	-	$ -	0.0%
	Each	-	-	-	-	$ -	0.0%
	Each	-	-	-	-	$ -	0.0%
Domestic Hot Water							
	Home	-	-	-	-	$ -	0.0%
	Each	-	-	-	-	$ -	0.0%
	Each	-	-	-	-	$ -	0.0%
	Each	-	-	-	-	$ -	0.0%
Enclosure[1]							
	Home	-	-	-	-	$ -	0.0%
	Home	-	-	-	-	$ -	0.0%
	Home	-	-	-	-	$ -	0.0%
HVAC							
	Each	-	-	-	-	$ -	0.0%
	Each	-	-	-	-	$ -	0.0%
	Home	-	-	-	-	$ -	0.0%
	Home	-	-	-	-	$ -	0.0%
	Home	-	-	-	-	$ -	0.0%
Maintenance							
	Home	-	-	-	-	$ -	0.0%
	Home	-	-	-	-	$ -	0.0%
Lighting							
	Each					$ -	0.0%
	Each					$ -	0.0%
	Each	-	-	-	-	$ -	0.0%
	Each	-	-	-	-	$ -	0.0%
	Each	-	-	-	-	$ -	0.0%
	Each	-	-	-	-	$ -	0.0%
Miscellaneous							
	Each	-	-	-	-	$ -	0.0%
	Each	-	-	-	-	$ -	0.0%
Customer Enrollment							
ESA Outreach & Assessment	Home	-				$ -	0.0%
ESA In-Home Energy Education	Home	-				$ -	0.0%
Total Savings/Expenditures			-	-	-	$ -	0.0%

Households Treated		Total
- Single Family Households Treated	Home	
- Mobile Homes Treated	Home	
Total Number of Households Treated	Home	

[1] Pilots on Table 2D are specific to Southern California Edison as approved in D.21-06-015. PG&E does not currently have an electrification pilot but is utilizing the common reporting template as other IOUs per ED's direction.
Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

Energy Savings Assistance Program Tables 3A-F - Energy Savings and Average Bill Savings per Treated Home/Common Area
Pacific Gas and Electric Company
Through March 31, 2022

Table 3A, ESA Program (SF, MH, MF In-Unit)	
Annual kWh Savings	5,505,542
Annual Therm Savings	230,854
Lifecycle kWh Savings	63,271,688
Lifecycle Therm Savings	2,483,592
Current kWh Rate	$0.17
Current Therm Rate	$1.65
Average 1st Year Bill Savings / Treated households	$71.66
Average Lifecycle Bill Savings / Treated Household	$625.75

Table 3B, ESA Program - CSD Leveraging	
Annual kWh Savings	-
Annual Therm Savings	-
Lifecycle kWh Savings	-
Lifecycle Therm Savings	-
Current kWh Rate	$ -
Current Therm Rate	$ -
Average 1st Year Bill Savings / Treated Households	$ -
Average Lifecycle Bill Savings / Treated Household	$ -

Table 3C, ESA Program - Multifamily Common Area [5]	
Annual kWh Savings	8,946,121
Annual Therm Savings	116,282
Lifecycle kWh Savings	45,981,891
Lifecycle Therm Savings	3,902,210
Current kWh Rate	$0.18
Current Therm Rate	$1.19
Average 1st Year Bill Savings / Treated Property	$9,609.94
Average Lifecycle Bill Savings / Treated Property	$45,781.59

Table 3D, ESA Program - Pilot Plus [1]	
Annual kWh Savings	-
Annual Therm Savings	-
Lifecycle kWh Savings	-
Lifecycle Therm Savings	-
Current kWh Rate	$ -
Current Therm Rate	$ -
Average 1st Year Bill Savings / Treated Property	$ -
Average Lifecycle Bill Savings / Treated Property	$ -

Table 3E, ESA Program - Pilot Deep [2]	
Annual kWh Savings	-
Annual Therm Savings	-
Lifecycle kWh Savings	-
Lifecycle Therm Savings	-
Current kWh Rate	$ -
Current Therm Rate	$ -
Average 1st Year Bill Savings / Treated Property	$ -
Average Lifecycle Bill Savings / Treated Property	$ -

Table 3F, Summary - ESA Program (SF, MH, MF In-Unit)/CSD Leveraging/MF CAM/Pilot Plus and Pilot Deep [3] [4]	
Annual kWh Savings	5,505,542
Annual Therm Savings	230,854
Lifecycle kWh Savings	63,271,688
Lifecycle Therm Savings	2,483,592
Current kWh Rate	$ 0.17
Current Therm Rate	$ 1.65
Average 1st Year Bill Savings / Treated Households	$ 71.66
Average Lifecycle Bill Savings / Treated Households	$ 625.75

[1] As of March 2022, ESA Pilot Plus/Deep program has not begun implementation.
[2] As of March 2022, ESA Pilot Plus/Deep program has not begun implementation.
[3] Summary is the sum of ESA Program + CSD Leveraging + MF CAM + Pilot Plus + Pilot Deep.
[4] As of January 2022, ESA Pilot Plus/Deep program has not begun implementation.
[5] Data reported in this table is cumulative since program inception.

Energy Savings Assistance Program Table 4 - Homes/Buildings Treated
Pacific Gas and Electric Company
Through March 31, 2022

Table 4A, ESA Program (SF, MH, MF In-Unit)						
	Eligible Households			Households Treated YTD		
County	Rural [1]	Urban	Total	Rural	Urban	Total
Orange [4]	0	0	**0**	0	0	**0**
San Diego [4]	0	0	**0**	0	0	**0**
Total	**0**	**0**	**0**	**0**	**0**	**0**

Table 4B, ESA Program - CSD Leveraging						
				Households Treated YTD		
County				Rural	Urban	Total
Alameda						**0**
Butte						**0**
Colusa						**0**
Contra Costa						**0**
Fresno						**0**
Humbolt						**0**
Kern						**0**
Kings						**0**
Lake						**0**
Marin						**0**
Madera						**0**
Merced						**0**
Monterey						**0**
Nevada						**0**
Placer						**0**
Sacramento						**0**
San Joaquin						**0**
San Luis Obispo						**0**
San Mateo						**0**
Santa Clara						**0**
Santa Cruz						**0**
Shasta						**0**
Solano						**0**
Sonoma						**0**
Sutter						**0**
Stanislaus						**0**
Tehama						**0**
Yolo						**0**
Yuba						**0**
Total				**0**	**0**	**0**

Table 4C, ESA Program - Multifamily Common Area						
	Eligible Properties [2]			Properties Treated YTD		
County	Rural [1]	Urban	Total	Rural	Urban	Total
Alameda					1	**0**
Butte						**0**
Colusa						**0**
Contra Costa						**0**
Fresno				2	2	**2**
Humbolt						**0**
Kern						**0**
Kings						**0**
Lake						**0**
Marin						**0**
Madera						**0**
Merced						**0**
Monterey				1	2	**2**
Nevada				1		**1**
Placer						**0**
Sacramento					2	**1**
San Francisco						**0**
San Joaquin						**0**
San Luis Obispo						**0**
San Mateo						**0**
Santa Clara					1	**0**
Santa Cruz						**0**
Shasta						**0**
Solano					2	**2**
Sonoma					2	**0**
Sutter						**0**
Stanislaus					1	**0**
Tehama					1	**1**
Yolo					1	**1**
Yuba					1	**0**
Total				**4**	**16**	**20**

Table 4D, ESA Program - Pilot Plus and Pilot Deep [3]						
	Eligible Households			Households Treated YTD		
	Rural [1]	Urban	Total	Rural	Urban	Total
	-	-	-	-	-	-
	-	-	-	-	-	-
Total					**0**	**0**

[1] For IOU low income-related and Energy Efficiency reporting and analysis, the Goldsmith definition is applied.
[2] Do not currently have Eligible Properties for ESA CAM.
[3] As of March 2022, ESA Pilot Plus/Deep program has not begun implementation.
[4] PG&E does not provide services in these counties.
Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and

Energy Savings Assistance Program Table 5 - Energy Savings Assistance Program Customer Summary
Pacific Gas and Electric Company
Through March 31, 2022

Table 5A, ESA Program (SF, MH, MF In-Unit)

Month	Gas & Electric				Gas Only				Electric Only				Total			
	# of Household Treated by Month	(Annual)			# of Household Treated by Month	(Annual)			# of Household Treated by Month	(Annual)			# of Household Treated by Month	(Annual)		
		Therm	kWh	kW		Therm	kWh	kW		Therm	kWh	kW		Therm	kWh	kW
January	3,278	27,744	1,177,862	144	213	3,523	14,584	5	506	(2,421)	176,207	21	3,997	28,845	1,368,653	170
February	5,608	89,590	1,679,887	333	529	13,191	93,660	45	956	(1,519)	296,472	21	7,093	101,261	2,070,019	400
March	5,965	93,584	1,745,808	338	357	7,800	53,027	28	1,024	(637)	268,034	20	7,346	100,747	2,066,870	387
April																
May																
June																
July																
August																
September																
October																
November																
December																
YTD	**14,851**	**210,918**	**4,603,557**	**815**	**1,099**	**24,514**	**161,271**	**78**	**2,486**	**(4,577)**	**740,713**	**62**	**18,436**	**230,853**	**5,505,542**	**957**

YTD Total Energy Impacts for all fuel types should equal YTD energy impacts that are reported every month Table 2.
Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

Table 5B, ESA Program - CSD Leveraging

Month	Gas & Electric				Gas Only				Electric Only				Total			
	# of Household Treated by Month	(Annual)			# of Household Treated by Month	(Annual)			# of Household Treated by Month	(Annual)			# of Household Treated by Month	(Annual)		
		Therm	kWh	kW		Therm	kWh	kW		Therm	kWh	kW		Therm	kWh	kW
January	0															
February	0															
March	0															
April																
May																
June																
July																
August																
September																
October																
November																
December																
YTD	**-**	**-**	**-**	**-**	**-**	**-**	**-**	**-**	**-**	**-**	**-**	**-**	**-**	**-**	**-**	**0**

YTD Total Energy Impacts for all fuel types should equal YTD energy impacts that are reported every month in Table 2A.
Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

Table 5C, ESA Program - Multifamily Common Area

Month	Gas & Electric				Gas Only				Electric Only				Total			
	# of Properties Treated by Month	(Annual)			# of Properties Treated by Month	(Annual)			# of Properties Treated by Month	(Annual)			# of Properties Treated by Month	(Annual)		
		Therm	kWh	kW		Therm	kWh	kW		Therm	kWh	kW		Therm	kWh	kW
January	10	8,402	283,034	11	-	-	-	-	-	-	-	-	10	8,402	283,034	11
February	6	38,077	290,190	11	-	-	-	-					6	38,077	290,190	11
March	4	(1,838)	144,807	2	-	-	-	-					4	(1,838)	144,807	2
April					-	-	-	-					-	-	-	-
May													-	-	-	-
June													-	-	-	-
July													-	-	-	-
August													-	-	-	-
September													-	-	-	-
October													-	-	-	-
November													-	-	-	-
December													-	-	-	-
YTD	**20**	**44,641**	**718,031**	**24**	**-**	**-**	**-**	**-**	**-**	**-**	**-**	**-**	**20**	**44,641**	**718,031**	**24**

Table 5D, ESA Program - Pilot Plus and Pilot Deep [1]

Month	Gas & Electric				Gas Only				Electric Only				Total			
	# of Household Treated by	(Annual)			# of Household Treated by	(Annual)			# of Household Treated by	(Annual)			# of Household Treated by	(Annual)		
		Therm	kWh	kW		Therm	kWh	kW		Therm	kWh	kW		Therm	kWh	kW
January	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
February	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
March	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
April																
May																
June																
July																
August																
September																
October																
November																
December																
YTD	**-**	**-**	**-**	**-**	**-**	**-**	**-**	**-**	**-**	**-**	**-**	**-**	**-**	**-**	**-**	**0**

[1] As of March 2022, ESA Pilot Plus/Deep program has not begun implementation.
Note: YTD Total Energy Impacts for all fuel types should equal YTD energy impacts that are reported every month Table 2B.
Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

Energy Savings Assistance Program Table 6 - Expenditures for Pilots and Studies
Pacific Gas and Electric Company
Through March 31, 2022

	Authorized 2021-26 Funding			Current Month Expenses			Year to Date Expenses			Cycle to Date Expenses			% of Budget Expensed		
	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total
Pilots															
Virtual Energy Coach	$689,000	$611,000	$1,300,000	$40,578	$35,984	$76,562	$40,578	$35,984	$76,562	$81,156	$71,968	$153,124	12%	12%	12%
ESA Pilot Plus and Pilot Deep	$23,273,909	$20,639,127	$43,913,036	$10,539	$9,345	$19,884	$29,335	$26,014	$55,349	$46,988	$41,669	$88,657	0%	0%	0%
Total Pilots	**$23,962,909**	**$21,250,127**	**$45,213,036**	**$51,117**	**$45,329**	**$96,446**	**$69,913**	**$61,998**	**$131,911**	**$128,144**	**$113,637**	**$241,781**	**1%**	**1%**	**1%**
Studies															
Joint IOU - 2022 Low Income Needs Assessment (LINA) Study	$52,125	$22,875	$75,000	$795	$705	$1,500	$7,420	$6,580	$14,000	$27,225	$19,468	$46,693	52%	85%	62%
Joint IOU - 2025 Low Income Needs Assessment (LINA) Study	$52,125	$22,875	$75,000	$0	$0	$0	$0	$0	$0	$0	$0	$0	0%	0%	0%
Joint IOU - 2028 Low Income Needs Assessment (LINA) Study	$52,125	$22,875	$75,000	$0	$0	$0	$0	$0	$0	$0	$0	$0	0%	0%	0%
Joint IOU - Statewide CARE-ESA Categorical Study	$11,925	$10,575	$22,500	$0	$0	$0	$0	$0	$0	$0	$0	$0	0%	0%	0%
Load Impact Evaluation Study	$238,500	$211,500	$450,000	$0	$0	$0	$0	$0	$0	$0	$0	$0	0%	0%	0%
Equity Criteria and Non Energy Benefits Evaluation (NEB's)	$79,500	$70,500	$150,000	$0	$0	$0	$0	$0	$0	$0	$0	$0	0%	0%	0%
Rapid Feedback Research and Analysis	$159,000	$141,000	$300,000	$0	$0	$0	$0	$0	$0	$0	$0	$0	0%	0%	0%
Joint IOU - Multifamily CAM Process Evaluation	$62,550	$27,450	$90,000	$427	$378	$805	$9,205	$8,163	$17,368	$25,049	$22,214	$47,263	40%	81%	53%
Joint IOU - Process Evaluation Studies (1-4 Studies)	$79,500	$70,500	$150,000	$0	$0	$0	$0	$0	$0	$0	$0	$0	0%	0%	0%
Total Studies	**$787,350**	**$600,150**	**$1,387,500**	**$1,222**	**$1,083**	**$2,305**	**$16,625**	**$14,743**	**$31,368**	**$52,274**	**$41,682**	**$93,956**	**7%**	**7%**	**7%**

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

Energy Savings Assistance Program Table 7 - Customer Segments/Needs State by Demographic, Financial, Location, and Health Conditions [1]
Pacific Gas and Electric Company
Through March 31, 2022

ESA Main (SF, MH, MF in-unit)

Customer Segments	# of Households Eligible	# of Households Treated	Enrollment Rate = (C/B)	# of Households Contacted	Rate of Uptake = (C/E)	Avg. Energy Savings (kWh) Per Treated Households (Energy Saving and HCS Measures)	Avg. Energy Savings (kWh) Per Treated Households (Energy Saving Measures only)	Avg. Peak Demand Savings (kW) Per Treated Household	Avg. Energy Savings (Therms) Per Treated Households (Energy Saving and HCS Measures)	Avg. Energy Savings (Therms) Per Treated Households (Energy Saving Measures only)	Avg. Cost Per Treated Households	Avg. HH Energy Savings (kWh) / Total Annual Energy Use (kWh)	Avg. HH Energy Savings (Therms) / Total Annual Energy Use (Therms)
Demographic													
Housing Type			0%		0%								
SF			0%		0%								
MH			0%		0%								
MF In-Unit			0%		0%								
Rent vs. Own			0%		0%								
Own			0%		0%								
Rent			0%		0%								
Previous vs. New Participant			0%		0%								
Seniors			0%		0%								
Veterans			0%		0%								
Hard-to-Reach			0%		0%								
Vulnerable			0%		0%								
Location													
DAC			0%		0%								
Rural			0%		0%								
Tribal			0%		0%								
PSPS Zone			0%		0%								
Wildfire Zone			0%		0%								
Climate Zone 7 (example)			0%		0%								
Climate Zone 10 (example)			0%		0%								
Climate Zone 14 (example)			0%		0%								
Climate Zone 15 (example)			0%		0%								
CARB Communities			0%		0%								
Financial													
CARE			0%		0%								
Disconnected			0%		0%								
Arrearages			0%		0%								
High Usage			0%		0%								
High Energy Burden			0%		0%								
SEVI			0%		0%								
Affordability Ratio			0%		0%								
Health Condition													
Medical Baseline			0%		0%								
Respiratory			0%		0%								
Disabled			0%		0%								

Pilot Plus and Pilot Deep [2]

Customer Segments	# of Households Eligible	# of Households Treated	Enrollment Rate = (C/B)	# of Households Contacted	Enrollment Rate = (C/E)	Avg. Energy Savings (kWh) Per Treated Households (Energy Saving and HCS Measures)	Avg. Energy Savings (kWh) Per Treated Households (Energy Saving Measures only)	Avg. Peak Demand Savings (kW) Per Treated Household	Avg. Energy Savings (Therms) Per Treated Households (Energy Saving and HCS Measures)	Avg. Energy Savings (Therms) Per Treated Households (Energy Saving Measures only)	Avg. Cost Per Treated Households	Avg. HH Energy Savings (kWh) / Total Annual Energy Use (kWh)	Avg. HH Energy Savings (Therms) / Total Annual Energy Use (Therms)
Demographic													
Housing Type			0%		0%								
SF			0%		0%								
MH			0%		0%								
MF In-Unit			0%		0%								
Rent vs. Own			0%		0%								
Own			0%		0%								
Rent			0%		0%								
Previous vs. New Participant			0%		0%								
Seniors			0%		0%								
Veterans			0%		0%								
Hard-to-Reach			0%		0%								
Vulnerable			0%		0%								
Location													
DAC			0%		0%								
Rural			0%		0%								
Tribal			0%		0%								
PSPS Zone			0%		0%								
Wildfire Zone			0%		0%								
Climate Zone 7 (example)			0%		0%								
Climate Zone 10 (example)			0%		0%								
Climate Zone 14 (example)			0%		0%								
Climate Zone 15 (example)			0%		0%								
CARB Communities			0%		0%								
Financial													
CARE			0%		0%								
Disconnected			0%		0%								
Arrearages			0%		0%								
High Usage			0%		0%								
High Energy Burden			0%		0%								
SEVI			0%		0%								
Affordability Ratio			0%		0%								
Health Condition													
Medical Baseline			0%		0%								
Respiratory			0%		0%								
Disabled			0%		0%								

[1]
[2] As of March 2022, ESA Pilot Plus/Deep program has not begun implementation.

Energy Savings Assistance Program Table - 8 Clean Energy Referral, Leveraging, and Coordination [1]
Pacific Gas and Electric Company
Through March 31, 2022

Partner	Brief Description of Effort	# of Referral	# of Leveraging	# of Coordination Efforts	# of Leads	# of Enrollments
LIHEAP						
CSD						
SASH						
SDCWA						
CARE/Medical Baseline						
CARE High Usage						
Etc.						

[1] PG&E is currently working with other IOUs and ED to identify common methodologies for tracking and reporting clean energy coordination metrics. PG&E expects to begin reporting on these metrics later in 2022.

Energy Savings Assistance Program Table 9 - Tribal Outreach
Pacific Gas and Electric Company
Through March 31, 2021

OUTREACH STATUS	Quantity (Includes CARE, FERA, and ESA)	List of Participating Tribes
Tribes completed ESA Meet & Confer	0	
Tribes requested outreach materials or applications	0	
Tribes who have not accepted offer to Meet and Confer	0	
Non-Federally Recognized Tribes who participated in Meet & Confer	0	
Tribes and Housing Authority sites involved in Focused Project/ESA	0	
Partnership offer on Tribal Lands	105	
Housing Authority and Tribal Temporary Assistance for Needy Families (TANF) office who received outreach (this includes email, U.S. mail, and/or phone calls)	35	
Housing Authority and TANF offices who participated in Meet and Confer	0	

CARE Program Table 1 - Program Expenses
Pacific Gas and Electric Company
Through March 31, 2022

	Authorized Budget [1][2]			Current Month Expenses [2]			Year to Date Expenses [2]			% of Budget Spent YTD		
CARE Program:	**Electric**	**Gas**	**Total**	**Electric**	**Gas**	**Total**	**Electric**	**Gas**	**Total**	**Electric**	**Gas**	**Total**
Outreach	$ 6,224,240	$ 1,556,060	$ 7,780,300	$ 357,166	$ 89,291	$ 446,457	$ 1,048,018	$ 262,004	$ 1,310,022	17%	17%	17%
Processing / Certification Re-certification	$ 675,280	$ 168,820	$ 844,100	$ 67,746	$ 16,936	$ 84,682	$ 166,383	$ 41,596	$ 207,979	25%	25%	25%
Post Enrollment Verification	$ 1,180,720	$ 295,180	$ 1,475,900	$ 105,553	$ 26,388	$ 131,941	$ 257,351	$ 64,338	$ 321,689	22%	22%	22%
IT Programming	$ 872,480	$ 218,120	$ 1,090,600	$ 215,393	$ 53,848	$ 269,242	$ 506,708	$ 126,677	$ 633,385	58%	58%	58%
CHANGES Program [3]	$ 420,000	$ 105,000	$ 525,000	$ 31,705	$ 7,926	$ 39,632	$ 86,806	$ 21,701	$ 108,507	21%	21%	21%
Studies and Pilots [4]	$ -	$ -	$ -	$ 1,200	$ 300	$ 1,500	$ 11,200	$ 2,800	$ 14,000	0%	0%	0%
Measurement and Evaluation [5]	$ 160,000	$ 40,000	$ 200,000	$ 8,000	$ 2,000	$ 10,000	$ 18,367	$ 4,592	$ 22,959	11%	11%	11%
Regulatory Compliance	$ 295,520	$ 73,880	$ 369,400	$ 30,414	$ 7,603	$ 38,017	$ 64,670	$ 16,168	$ 80,838	22%	22%	22%
General Administration	$ 1,045,440	$ 261,360	$ 1,306,800	$ 102,615	$ 25,654	$ 128,269	$ 187,553	$ 46,888	$ 234,442	18%	18%	18%
CPUC Energy Division	$ 134,320	$ 33,580	$ 167,900	$ 18,018	$ 4,504	$ 22,522	$ 35,644	$ 8,911	$ 44,555	27%	27%	27%
SUBTOTAL MANAGEMENT COSTS	**$ 11,008,000**	**$ 2,752,000**	**$ 13,760,000**	**$ 937,810**	**$ 234,452**	**$ 1,172,262**	**$ 2,382,700**	**$ 595,675**	**$ 2,978,376**	**22%**	**22%**	**22%**
CARE Rate Discount [6]	$ 550,151,200	$ 137,537,800	$ 687,689,000	$57,779,509	$22,353,543	$ 80,133,052	$165,143,967	$76,484,234	$ 241,628,201	30%	56%	35%
TOTAL PROGRAM COSTS & CUSTOMER DISCOUNTS	**$ 561,159,200**	**$ 140,289,800**	**$ 701,449,000**	**$ 58,717,319**	**$ 22,587,995**	**$ 81,305,314**	**$ 167,526,667**	**$ 77,079,909**	**$ 244,606,577**	**30%**	**55%**	**35%**
Other CARE Rate Benefits												
- DWR Bond Charge Exemption				$2,146,096		$2,146,096	$6,867,906		$6,867,906			
- CARE Surcharge Exemption [7]				$7,648,111	$1,908,134	$9,556,245	$22,269,177	$7,193,905	$29,463,082			
- California Solar Initiative Exemption				($168,805)		($168,805)	($488,852)		($488,852)			
- kWh Surcharge Exemption												
- Vehicle Grid Integration Exemption												
Total Other CARE Rate Benefits				**$ 9,625,402**	**$ 1,908,134**	**$ 11,533,536**	**$ 28,648,231**	**$ 7,193,905**	**$ 35,842,136**			
Indirect Costs	$ 885,631	$ 221,408	$ 1,107,039									

[1] Authorized Budget: Approved in D.21-06-015 from January 1, 2021 to December 31, 2026.
[2] 2022 authorized budget includes $1,107,039 for Benefit Burdens as approved in (D.)20-12-005. Actual employee benefit burden costs have been included in the program monthly and YTD expenses.
[3] D.15-12-047 transitioned from CHANGES pilot to CHANGES program and funding for the effort is captured herein. D.21-06-015 approved funding for the CHANGES program through CARE program for PYs 2021-2026.
[4] Reflects the budget and expenses for LINA study.
[5] Reflects the budget and expenses for Annual Eligibility Estimates prepared by Athens Research on behalf of the utilities.
[6] Per D.02-09-021, PG&E is authorized to recover the full value of the discount through the CARE two-way balancing account on an automatic pass-through basis.
[7] PPP Exemption - CARE customers are exempt from paying CARE program costs including PPP costs for CARE admin and the CARE surcharge.

NOTE: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

CARE Program Table 2 - Enrollment, Recertification, Attrition, & Penetration
Pacific Gas and Electric Company
Through March 31, 2022

	New Enrollment										Recertification				Attrition (Drop Offs)					Enrollment		Total CARE Participants	Estimated CARE Eligible	Enrollment [7] Rate % (W/X)	Total Residential Accounts[6]	Gas and Electric	Electric Only	Gas Only
	Automatic Enrollment				Self-Certification (Income or Categorical)					Total New Enrollment (E+J)	Scheduled	Non-Scheduled (Duplicates)	Automatic	Total Recertification (L+M+N)	No Response[4]	Failed PEV	Failed Recertification	Other[5]	Total Attrition (P+Q+R+S)	Gross (K+O)	Net Adjusted (K-T)							
	Inter-Utility[1]	Intra-Utility[2]	Leveraging[3]	Combined (B+C+D)	Online	Paper	Phone	Capitation	Combined (F+G+H+I)																			
January	0	652	0	652	14,600	3,237	455	26	18,318	18,970	55,136	16,906	5,439	77,481	n/a	8,699	18,721	6,089	33,509	96,451	-14,539	1,536,454	1,401,702	110%	5,641,365	946,420	385,740	204,294
February	0	846	0	846	11,407	3,742	510	85	15,744	16,590	59,591	13,921	5,777	79,289	n/a	4,368	13,530	7,256	25,154	95,879	-8,564	1,527,890	1,401,702	109%	5,641,365	940,672	384,037	203,181
March	2,665	932	0	3,597	13,985	3,360	517	100	17,962	21,559	43,459	15,979	70,297	129,735	n/a	3,948	23,597	14,084	41,629	151,294	-20,070	1,507,820	1,401,702	108%	5,641,365	927,477	380,792	199,551
April																												
May																												
June																												
July																												
August																												
September																												
October																												
November																												
December																												
YTD Total	**2,665**	**2,430**	**0**	**5,095**	**39,992**	**10,339**	**1,482**	**211**	**52,024**	**57,119**	**158,186**	**46,806**	**81,513**	**286,505**	**0**	**17,015**	**55,848**	**27,429**	**100,292**	**343,624**	**-43,173**	**1,507,820**	**1,401,702**	**108%**	**5,641,365**	**940,672**	**384,037**	**203,181**

[1] Enrollments via data sharing between the IOUs.
[2] Enrollments via data sharing between departments and/or programs within the utility.
[3] Enrollments via data sharing with programs outside the IOU that serve low-income customers.
[4] PG&E counts attrition due to no response in the Failed PEV and Failed Recertification columns, respectively.
[5] Includes customers who closed their accounts, requested to be removed, or were otherwise ineligible for the program.
[6] Data represents total residential households.
[7] Penetration Rate and Enrollment Rate are the same value.

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

CARE Program Table 3A - Post-Enrollment Verification Results (Model)
Pacific Gas and Electric Company
Through March 31, 2022

Month	Total CARE Households Enrolled	Households Requested to Verify	% of CARE Enrolled Requested to Verify Total	CARE Households De-enrolled (Due to no response)	CARE Households De-enrolled (Verified as Ineligible)[1]	Total Households De-enrolled[2]	% De-enrolled through Post Enrollment Verification	% of Total CARE Households De-enrolled
January	1,536,454	4,411	0.3%	3,387	234	3,621	82.1%	0.2%
February	1,527,890	5,264	0.3%					
March	1,507,820	4,998	0.3%					
April								
May								
June								
July								
August								
September								
October								
November								
December								
YTD Total	**1,507,820**	**14,673**	**1.0%**	**3,387**	**234**	**3,621**	**82.1%**	**0.2%**

[1] Includes customers verified as over income or who requested to be de-enrolled.
[2] Verification results are tied to the month initiated. Therefore, verification results may be pending due to the time permitted for a participant to respond.

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

CARE Table 3B Post-Enrollment Verification Results (Electric only High Usage)
Pacific Gas and Electric Company
Through March 31, 2022

Month	Total CARE Households Enrolled	Households Requested to Verify[1]	% of CARE Enrolled Requested to Verify Total	CARE Households De-enrolled (Due to no response)	CARE Households De-enrolled (Verified as Ineligible)[2]	Total Households De-enrolled[3]	% De-enrolled through Post Enrollment Verification	% of Total CARE Households De-enrolled
January	1,536,454	1,004	0.1%	857	34	891	88.7%	0.1%
February	1,527,890	1,294	0.1%					
March	1,507,820	3,236	0.2%					
April								
May								
June								
July								
August								
September								
October								
November								
December								
YTD Total	**1,507,820**	**5,534**	**0.4%**	**857**	**34**	**891**	**88.7%**	**0.1%**

[1] Includes all participants who were selected for high usage verification process.

[2] Includes customers verified as over income, who requested to be de-enrolled, did not reduce usage, or did not agree to be weatherized.

[3] Verification results are tied to the month initiated and the high usage verification process allows customers 90 days to respond to the verification process. Each utility may have a different de-enrollment date due to billing cycle or other contributing factors.

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

CARE Program Table 4 - Enrollment by County
Pacific Gas and Electric Company
Through March 31, 2022

County	Estimated Eligible Households[1]			Total Households Enrolled[2]			Enrollment Rate[3]		
	Urban	Rural	Total	Urban	Rural	Total	Urban	Rural	Total
ALAMEDA	114,857	3	114,860	126,969	1	126,970	111%	34%	111%
ALPINE	0	114	114	0	14	14	n/a	12%	12%
AMADOR	1	5,226	5,227	0	4,517	4,517	0%	86%	86%
BUTTE	21,373	11,976	33,349	20,282	11,971	32,253	95%	100%	97%
CALAVERAS	9	7,655	7,664	14	5,463	5,477	157%	71%	71%
COLUSA	12	2,183	2,195	5	3,536	3,541	41%	162%	161%
CONTRA COSTA	76,638	1	76,639	98,755	0	98,755	129%	0%	129%
EL DORADO	7,609	6,489	14,098	6,071	5,891	11,962	80%	91%	85%
FRESNO	123,228	170	123,398	159,100	89	159,189	129%	52%	129%
GLENN	0	3,508	3,508	0	4,836	4,836	n/a	138%	138%
HUMBOLDT	0	19,759	19,759	0	18,375	18,375	n/a	93%	93%
KERN	37,923	59,404	97,327	51,341	71,221	122,562	135%	120%	126%
KINGS	87	7,582	7,669	131	10,289	10,420	150%	136%	136%
LAKE	0	14,205	14,205	0	12,734	12,734	n/a	90%	90%
LASSEN	0	250	250	0	156	156	n/a	62%	62%
MADERA	11,899	4,688	16,587	18,531	5,958	24,489	156%	127%	148%
MARIN	16,239	0	16,239	14,824	0	14,824	91%	n/a	91%
MARIPOSA	29	3,627	3,656	18	2,343	2,361	62%	65%	65%
MENDOCINO	22	14,654	14,676	2	10,422	10,424	9%	71%	71%
MERCED	17,940	17,721	35,661	20,835	22,307	43,142	116%	126%	121%
MONTEREY	34,633	4,633	39,265	40,886	6,514	47,400	118%	141%	121%
NAPA	11,198	0	11,198	11,983	0	11,983	107%	0%	107%
NEVADA	6	10,447	10,453	0	9,638	9,638	0%	92%	92%
PLACER	19,435	8,860	28,295	14,329	8,247	22,576	74%	93%	80%
PLUMAS	104	2,498	2,602	8	1,559	1,567	8%	62%	60%
SACRAMENTO	123,014	0	123,014	96,860	0	96,860	79%	n/a	79%
SAN BENITO	85	4,536	4,620	88	5,842	5,930	104%	129%	128%
SAN BERNARDINO	40	256	295	20	257	277	51%	100%	94%
SAN FRANCISCO	64,494	0	64,494	53,048	0	53,048	82%	n/a	82%
SAN JOAQUIN	75,102	8,030	83,133	84,490	9,747	94,237	113%	121%	113%
SAN LUIS OBISPO	11,139	16,125	27,264	6,602	16,664	23,266	59%	103%	85%
SAN MATEO	40,074	0	40,074	39,237	0	39,237	98%	n/a	98%
SANTA BARBARA	14,604	1,182	15,786	21,582	959	22,541	148%	81%	143%
SANTA CLARA	91,994	3,684	95,677	112,988	3,316	116,304	123%	90%	122%
SANTA CRUZ	20,863	7	20,869	20,720	2	20,722	99%	30%	99%
SHASTA	10,225	10,661	20,886	9,954	8,726	18,680	97%	82%	89%
SIERRA	8	360	368	1	116	117	12%	32%	32%
SISKIYOU	0	16	16	0	8	8	n/a	51%	51%
SOLANO	36,064	0	36,064	48,131	0	48,131	133%	n/a	133%
SONOMA	43,522	2,641	46,163	41,378	2,854	44,232	95%	108%	96%
STANISLAUS	29,585	25,973	55,558	24,071	23,179	47,250	81%	89%	85%
SUTTER	11,554	0	11,555	13,505	0	13,505	117%	0%	117%
TEHAMA	11	9,258	9,269	4	11,393	11,397	38%	123%	123%
TRINITY	0	556	556	0	271	271	n/a	49%	49%
TULARE	536	6,648	7,184	363	10,083	10,446	68%	152%	145%
TUOLUMNE	0	8,977	8,977	0	7,094	7,094	n/a	79%	79%
YOLO	21,107	1	21,108	22,200	1	22,201	105%	185%	105%
YUBA	9,765	113	9,878	11,791	110	11,901	121%	98%	120%
Total	**1,097,025**	**304,677**	**1,401,702**	**1,191,117**	**316,703**	**1,507,820**	**109%**	**104%**	**108%**

[1] As reflected in filing A.19-11-003, et al., Annual CARE Eligibility Estimates filed February 14, 2022.
[2] Total Households Enrolled includes submeter tenants.
[3] Penetration Rate and Enrollment Rate are the same value.

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

CARE Program Table 5 - Recertification Results
Pacific Gas and Electric Company
Through March 31, 2022

Month	Total CARE Households	Households Requested to Recertify	% of Households Total (C/B)	Households Recertified[1]	Households De-enrolled[2]	Recertification Rate % (E/C)	% of Total Households De-enrolled (F/B)
January	1,536,454	39,916	2.6%				
February	1,527,890	35,880	2.3%				
March	1,507,820	42,303	2.8%				
April							
May							
June							
July							
August							
September							
October							
November							
December							
YTD	**1,507,820**	**118,099**	**7.8%**	**0**	**0**	**0.0%**	**0.00%**

[1] Recertification results are tied to the month initiated and the recertification process allows customers 90 days to respond to the recertification request. Results may be pending due to the time permitted for a participant to respond.
[2] Includes customers who did not respond or who requested to be de-enrolled.

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

CARE Program Table 6 - Capitation Contractors[1]
Pacific Gas and Electric Company
Through March 31, 2022

Contractor	Contractor Type (Check one or more if applicable)				Total Enrollments	
	Private	CBO	WMDVBE	LIHEAP	Current Month	Year-to-Date
Amador-Tuolumne Community Action Agency		x		x	0	4
Arriba Juntos		x			0	0
Breathe California		x			0	0
Catholic Daisies of Fresno		x			0	1
Central Coast Energy Services Inc		x		x	34	63
Cesar A Moncada DBA Moncada Outreach		x			39	74
Child Abuse Prevention Council of San Joaquin County		x			0	0
Community Action Marin		x		x	0	0
Community Action Partnership of Madera County		x		x	3	6
Community Resource Project Inc		x		x	18	40
El Puente Comunitario		x			0	1
Human Investment Project Housing Inc (HIP)		x			0	0
Independent Living Center of Kern County Inc		x			1	1
Interfaith Food Bank & Thrift Store of Amador County		x			0	0
KidsFirst		x			0	0
Kings Community Action Organization Inc		x		x	0	0
Merced County Community Action Agency		x		x	1	7
National Asian American Coalition		x			0	0
North Coast Energy Services, Inc		x			4	14
Resources for Independence Central Valley		x			0	0
Sacred Heart Community Service		x		x	0	0
UpValley Family Centers		x			0	0
Valley Clean Air		x			0	0
West Valley Community Services		x			0	0
Total Enrollments					**100**	**211**

[1] All capitation contractors with current contracts are listed regardless of whether they have signed up customers or submitted invoices this year.

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

CARE Program Table 7 - Expenditures for Pilots and Studies
Pacific Gas and Electric Company
Through March 31, 2022

2022	Authorized 2021-2026 Budget			Current Month Expenses			Year to Date Expenses			Cycle to Date Expenses			% of Budget Expensed		
	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total
Pilots															
CARE Outbound Calling Pilot	$ 64,000	$ 16,000	$ 80,000	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	0%	0%	0%
Total Pilots	**$64,000**	**$16,000**	**$80,000**	**$0**	**$0**	**$0**	**$0**	**$0**	**$0**	**$0**	**$0**	**$0**	**0%**	**0%**	**0%**
Studies															
Joint IOU - 2022 Low Income Needs Assessment (LINA) Study	$60,000	$15,000	$ 75,000	$ 1,200	$ 300	$ 1,500	$ 11,200	$ 2,800	$ 14,000	$ 34,198	$ 8,550	$ 42,748	57%	57%	57%
Joint IOU - 2025 Low Income Needs Assessment (LINA) Study	$60,000	$15,000	$ 75,000			$ -			$ -			$ -	0%	0%	0%
Joint IOU - 2028 Low Income Needs Assessment (LINA) Study	$60,000	$15,000	$ 75,000			$ -			$ -			$ -	0%	0%	0%
Joint IOU - Statewide CARE-ESA Categorical Study	$18,000	$4,500	$ 22,500			$ -			$ -			$ -	0%	0%	0%
Total Studies	**$198,000**	**$49,500**	**$247,500**	**$1,200**	**$300**	**$1,500**	**$11,200**	**$2,800**	**$14,000**	**$34,198**	**$8,550**	**$42,748**	**17%**	**17%**	**17%**

NOTE: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

CARE Program Table 8 - CARE and Disadvantaged Communities Enrollment Rate for Zip Codes
Pacific Gas and Electric Company
Through March 31, 2022

Total CARE Households Enrolled				
Month	CARE Enrollment Rate for Zip Codes that have 10% or more disconnections	CARE Enrollment Rate for Zip Codes in High Poverty (Income Less than 100% FPG)	CARE Enrollment Rate for Zip Codes in High Poverty (with 70% or Less CARE Penetration)	CARE Enrollment Rate for DAC (Zip/Census Track) Codes in High Poverty (with 70% or Less CARE Enrollment Rate)
January				
February				
March				
April				
May				
June				
July				
August				
September				
October				
November				
December				
YTD				

Note:
Data is not available at this time. PG&E is assessing the viability of being able to produce the data
Penetration Rate and Enrollment Rate are the same value.
DACs are defined at the census tract level. Corresponding zip codes are provided for the purpose of this table; however, the entire zip code listed may not be considered a DAC.

Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

CARE Program Table 8A - CARE Top 10 Lowest Enrollment Rates in High Disconnection, High Poverty, and DAC Communities by Zip Code
Pacific Gas and Electric Company
Through March 31, 2022

ZIP	Top 10 Lowest CARE Enrollment Rate for Zip Codes that have 10% or more Disconnections
ZIP00001	
ZIP00002	
ZIP00003	
ZIP00004	
ZIP00005	
ZIP00006	
ZIP00007	
ZIP00008	
ZIP00009	
ZIP00010	

ZIP	Top 10 Lowest CARE Enrollment Rate for Zip Codes in High Poverty (Income Less than 100% FPG)
ZIP00001	
ZIP00002	
ZIP00003	
ZIP00004	
ZIP00005	
ZIP00006	
ZIP00007	
ZIP00008	
ZIP00009	
ZIP00010	

ZIP	Top 10 Lowest CARE Enrollment Rate for Zip Codes in DAC
ZIP00001	
ZIP00002	
ZIP00003	
ZIP00004	
ZIP00005	
ZIP00006	
ZIP00007	
ZIP00008	
ZIP00009	
ZIP00010	

Note:
Data is not available at this time. PG&E is assessing the viability of being able to produce the data
Some zip codes rolled up to the nearest zip code for privacy reasons due to the number of people residing in that zip code.

DACs are defined at the census tract level. Corresponding zip codes are provided for the purpose of this table; however, the entire zip code listed may not be considered a DAC.

FERA Program Table 1 - Program Expenses
Pacific Gas and Electric Company
Through March 31, 2022

	Authorized Budget [1][2]	Current Month Expenses [2]	Year to Date Expenses [2]	% of Budget Spent YTD
FERA Program:	**Electric**	**Electric**	**Electric**	**Electric**
Outreach	$ 2,575,100	$ 223,819	$ 540,277	21%
Processing / Certification Re-certification	$ 55,400	$ -	$ -	0%
Post Enrollment Verification	$ 81,500	$ -	$ -	0%
IT Programming	$ -	$ -	$ -	0%
Pilot(s)	$ -	$ -	$ -	0%
Studies	$ -	$ -	$ -	0%
Regulatory Compliance	$ 28,700	$ -	$ -	0%
General Administration	$ 53,700	$ 9,050	$ 14,291	27%
CPUC Energy Division	$ -	$ -	$ -	0%
SUBTOTAL MANAGEMENT COSTS	**$ 2,794,400**	**$ 232,869**	**$ 554,568**	**20%**
FERA Rate Discount	$ 12,898,000	$ 1,296,151	$ 3,594,645	28%
TOTAL PROGRAM COSTS & CUSTOMER DISCOUNTS	**$ 15,692,400**	**$ 1,529,020**	**$ 4,149,213**	**26%**
Indirect Costs		$ -	$ -	

[1] Authorized Budget: Approved in D.21-06-015 from January 1, 2021 to December 31, 2026.
[2] 2022 authorized budget includes $505 for Benefit Burdens as approved in D.20-12-005. Actual employee benefit burden costs have been included in the program monthly and YTD expenses.

NOTE: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

FERA Program Table 2 - Enrollment, Recertification, Attrition, & Penetration
Pacific Gas and Electric Company
Through March 31, 2022

	New Enrollment										Recertification				Attrition (Drop Offs)					Enrollment		Total FERA Participants	Estimated FERA Eligible	Enrollment[5] Rate % (W/X)
	Automatic Enrollment				Self-Certification (Income or Categorical)					Total New Enrollment (E+J)	Scheduled	Non-Scheduled (Duplicates)	Automatic	Total Recertification (L+M+N)	No Response[4]	Failed PEV	Failed Recertification	Other	Total Attrition (P+Q+R+S)	Gross (K+O)	Net Adjusted (K-T)			
	Inter-Utility[1]	Intra-Utility[2]	Leveraging[3]	Combined (B+C+D)	Online	Paper	Phone	Capitation	Combined (F+G+H+I)															
January	0	0	0	0	1,680	348	19	0	2,047	2,047	773	177	0	950	n/a	0	740	369	1,109	2,997	938	39,800	174,219	23%
February	0	0	0	0	658	290	12	1	961	961	1,636	161	0	1,797	n/a	0	846	226	1,072	2,758	-111	39,689	174,219	23%
March	0	0	0	0	1,092	246	13	0	1,351	1,351	1,252	148	0	1,400	n/a	0	1,096	37	1,133	2,751	218	39,907	174,219	23%
April																								
May																								
June																								
July																								
August																								
September																								
October																								
November																								
December																								
YTD Total	0	0	0	0	3,430	884	44	1	4,359	4,359	3,661	486	0	4,147	0	0	2,682	632	3,314	8,506	1,045	39,907	174,219	23%

[1] Enrollments via data sharing between the IOUs.
[2] Enrollments via data sharing between departments and/or programs within the utility.
[3] Enrollments via data sharing with programs outside the IOU that serve low-income customers.
[4] PG&E counts attrition due to no response in the Failed PEV and Failed Recertification columns, respectively.
[5] Penetration Rate and Enrollment Rate are the same value.

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

FERA Program Table 3A - Post-Enrollment Verification Results (Model) Pacific Gas and Electric Company Through March 31, 2022								
Month	**Total FERA Households Enrolled**	**Households Requested to Verify**	**% of FERA Enrolled Requested to Verify Total**	**FERA Households De-enrolled (Due to no response)**	**FERA Households De-enrolled (Verified as Ineligible)**	**Total Households De-enrolled**	**% De-enrolled through Post Enrollment Verification**	**% of Total FERA Households De-enrolled**
January	39,800	0	n/a	0	0	0	n/a	n/a
February	39,689	0	n/a	0	0	0	n/a	n/a
March	39,907	0	n/a	0	0	0	n/a	n/a
April								
May								
June								
July								
August								
September								
October								
November								
December								
YTD Total	**39,907**	**0**	**0.0%**	**0**	**0**	**0**	**0.0%**	**0.0%**

Note: PG&E will begin FERA PEV in 2022.

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

FERA Table 3B Post-Enrollment Verification Results (Electric only High Usage) Pacific Gas and Electric Company Through March 31, 2022								
Month	**Total FERA Households Enrolled**	**Households Requested to Verify**	**% of FERA Enrolled Requested to Verify Total**	**FERA Households De-enrolled (Due to no response)**	**FERA Households De-enrolled (Verified as Ineligible)**	**Total Households De-enrolled**	**% De-enrolled through Post Enrollment Verification**	**% of Total FERA Households De-enrolled**
January	39,800	0	n/a	0	0	0	n/a	n/a
February	39,689	0	n/a	0	0	0	n/a	n/a
March	39,907	0	n/a	0	0	0	n/a	n/a
April								
May								
June								
July								
August								
September								
October								
November								
December								
YTD Total	**39,907**	**0**	**0.0%**	**0**	**0**	**0**	**0.0%**	**0.0%**

Note: PG&E will begin FERA PEV in 2022.
Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

FERA Program Table 4 - Enrollment by County
Pacific Gas and Electric Company
Through March 31, 2022

County	Estimated Eligible Households[1]			Total Households Enrolled[2]			Enrollment Rate [3]		
	Urban	Rural	Total	Urban	Rural	Total	Urban	Rural	Total
ALAMEDA	14,249	0	14,249	3,998	0	3,998	28%	0%	28%
ALPINE	0	6	6	0	0	0	n/a	0%	0%
AMADOR	0	453	453	0	150	150	0%	33%	33%
BUTTE	2,228	1,139	3,366	449	193	642	20%	17%	19%
CALAVERAS	1	752	753	1	178	179	112%	24%	24%
COLUSA	3	638	640	0	71	71	0%	11%	11%
CONTRA COSTA	13,437	0	13,437	3,927	0	3,927	29%	0%	29%
EL DORADO	854	677	1,531	361	232	593	42%	34%	39%
FRESNO	16,482	21	16,504	3,519	4	3,523	21%	19%	21%
GLENN	0	803	804	0	91	91	0%	11%	11%
HUMBOLDT	0	1,693	1,693	0	443	443	n/a	26%	26%
KERN	5,243	9,173	14,416	1,300	802	2,102	25%	9%	15%
KINGS	18	1,592	1,610	2	219	221	11%	14%	14%
LAKE	0	1,168	1,168	0	229	229	n/a	20%	20%
LASSEN	0	15	15	0	2	2	n/a	14%	14%
MADERA	2,530	999	3,529	364	132	496	14%	13%	14%
MARIN	1,641	0	1,641	509	0	509	31%	n/a	31%
MARIPOSA	2	261	263	1	59	60	48%	23%	23%
MENDOCINO	2	1,226	1,228	0	219	219	0%	18%	18%
MERCED	2,798	2,613	5,412	349	501	850	12%	19%	16%
MONTEREY	6,949	925	7,874	984	122	1,106	14%	13%	14%
NAPA	2,241	0	2,241	434	0	434	19%	0%	19%
NEVADA	0	767	768	0	293	293	0%	38%	38%
PLACER	1,155	1,049	2,204	555	367	922	48%	35%	42%
PLUMAS	6	136	141	0	43	43	0%	32%	30%
SACRAMENTO	58	0	58	10	0	10	17%	n/a	17%
SAN BENITO	17	977	993	8	300	308	48%	31%	31%
SAN BERNARDINO	0	0	0	0	0	0	n/a	n/a	n/a
SAN FRANCISCO	6,041	0	6,041	1,425	0	1,425	24%	n/a	24%
SAN JOAQUIN	11,168	1,010	12,179	2,640	417	3,057	24%	41%	25%
SAN LUIS OBISPO	1,556	2,250	3,806	202	511	713	13%	23%	19%
SAN MATEO	6,534	0	6,534	1,769	0	1,769	27%	n/a	27%
SANTA BARBARA	4,191	339	4,530	396	35	431	9%	10%	10%
SANTA CLARA	15,033	638	15,671	4,074	184	4,258	27%	29%	27%
SANTA CRUZ	2,783	1	2,784	549	0	549	20%	0%	20%
SHASTA	550	672	1,221	134	166	300	24%	25%	25%
SIERRA	0	12	12	0	3	3	0%	26%	25%
SISKIYOU	0	1	1	0	0	0	n/a	0%	0%
SOLANO	6,974	0	6,974	1,924	0	1,924	28%	n/a	28%
SONOMA	5,380	364	5,743	1,477	116	1,593	27%	32%	28%
STANISLAUS	6	1,304	1,310	1	314	315	16%	24%	24%
SUTTER	2,060	0	2,060	424	0	424	21%	0%	21%
TEHAMA	2	1,587	1,588	1	249	250	65%	16%	16%
TRINITY	0	64	64	0	0	0	n/a	0%	0%
TULARE	104	1,288	1,391	7	113	120	7%	9%	9%
TUOLUMNE	0	740	740	0	227	227	n/a	31%	31%
YOLO	2,964	0	2,964	757	0	757	26%	0%	26%
YUBA	1,591	15	1,606	367	4	371	23%	27%	23%
Total	**136,852**	**37,367**	**174,219**	**32,918**	**6,989**	**39,907**	**24%**	**19%**	**23%**

1 Updated February 2022 based on information from U.S. Department of Health and Human Services, and as reflected for CARE in filing A.19-11-003, et al., Annual CARE Eligibility Estimates filed February 14, 2022.

[2] Total Households Enrolled does not include submeter tenants.

[3] Penetration Rate and Enrollment Rate are the same value.

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

FERA Program Table 5 - Recertification Results
Pacific Gas and Electric Company
Through March 31, 2022

Month	Total FERA Households	Households Requested to Recertify	% of Households Total (C/B)	Households Recertified[1]	Households De-enrolled	Recertification Rate % (E/C)	% of Total Households De-enrolled (F/B)
January	39,800	1,343	3.4%				
February	39,689	1,471	3.7%				
March	39,907	3,669	9.2%				
April							
May							
June							
July							
August							
September							
October							
November							
December							
YTD	**39,907**	**6,483**	**16.2%**	**0**	**0**	**0.0%**	**0.00%**

[1] Recertification results are tied to the month initiated and the recertification process allows customers 90 days to respond to the recertification request. Results may be pending due to the time permitted for a participant to respond.

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

FERA Program Table 6 - Capitation Contractors[1]
Pacific Gas and Electric Company
Through March 31, 2022

Contractor	Contractor Type (Check one or more if applicable)				Total Enrollments	
	Private	CBO	WMDVBE	LIHEAP	Current Month	Year-to-Date
Amador-Tuolumne Community Action Agency		x		x	0	0
Arriba Juntos		x			0	0
Breathe California		x			0	0
Catholic Daisies of Fresno		x			0	0
Central Coast Energy Services Inc		x		x	0	0
Cesar A Moncada DBA Moncada Outreach		x			0	1
Child Abuse Prevention Council of San Joaquin County		x			0	0
Community Action Marin		x		x	0	0
Community Action Partnership of Madera County		x		x	0	0
Community Resource Project Inc		x		x	0	0
El Puente Comunitario		x			0	0
Human Investment Project Housing Inc (HIP)		x			0	0
Independent Living Center of Kern County Inc		x			0	0
Interfaith Food Bank & Thrift Store of Amador County		x			0	0
KidsFirst		x			0	0
Kings Community Action Organization Inc		x		x	0	0
Merced County Community Action Agency		x		x	0	0
National Asian American Coalition		x			0	0
North Coast Energy Services, Inc		x			0	0
Resources for Independence Central Valley		x			0	0
Sacred Heart Community Service		x		x	0	0
UpValley Family Centers		x			0	0
Valley Clean Air		x			0	0
West Valley Community Services		x			0	0
Total Enrollments					**0**	**1**

[1] All capitation contractors with current contracts are listed regardless of whether they have signed up customers or submitted invoices this year.

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.