BEFORE THE PUBLIC UTILITIES COMMISSION OF THE

STATE OF CALIFORNIA

Application of Pacific Gas and Electric Company for Approval of Energy Savings Assistance and California Alternate Rates for Energy Programs and Budgets for 2021-2026 Program Years. (U39M).	Application 19-11-003
And Related Matters.	Application 19-11-004 Application 19-11-005 Application 19-11-006 Application 19-11-007

AMENDED MONTHLY REPORTS OF SOUTHERN CALIFORNIA EDISON COMPANY (U 338-E) ON LOW INCOME ASSISTANCE PROGRAMS FOR JULY 2021-JANUARY 2022

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Dated: **April 6, 2022**

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AMENDED MONTHLY REPORTS OF SOUTHERN CALIFORNIA EDISON COMPANY (U 338-E) ON LOW INCOME ASSISTANCE PROGRAMS FOR JULY 2021-JANUARY 2022

Southern California Edison Company (SCE) hereby submits its Amended Monthly Reports on Low Income Assistance Programs for July 2021 through January 2022. Due to an oversight, SCE filed seven Low Income Assistance Program monthly reports for the months of July 2021 through January 2022 in proceeding A.14-11-007 rather than A.19-11-003. Although SCE timely filed those seven reports, they were filed in the incorrect docket. This amendment addresses the oversight and re-files the seven reports in the correct docket, attached here as Appendices A through G.

Respectfully submitted,

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April 6, 2022

Appendix A

July 2021 ESA and CARE Program Report

Southern California Edison Company's (SCE)

Energy Savings Assistance (ESA) Program

and

California Alternate Rates for Energy (CARE) Program

Monthly Report

July 2021

LOW INCOME ASSISTANCE PROGRAMS MONTHLY REPORT

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LOW INCOME ASSISTANCE PROGRAMS MONTHLY REPORT

This monthly report complies with the low income reporting requirements established in Decision (D.)16-11-022/D.17-12-009, and with all reporting and program evaluation requirements established for the California Alternate Rates for Energy (CARE) and Energy Savings Assistance (ESA) Programs and provides information on CARE and ESA Program accomplishments and expenditures in 2021 up to and including July 31, 2021.

1. Energy Savings Assistance (ESA) Program Executive Summary

The objective of SCE's Energy Savings Assistance (ESA) Program is to help income-qualified customers reduce their energy consumption and costs while increasing their health, comfort, and safety at no cost to them. Through the ESA Program, SCE offers several energy-efficient appliances to income-qualified customers, including energy-efficient refrigerators and air conditioners, and home efficiency solutions like weatherization that can help customers save energy and money. The ESA Program is available to income-qualified customers living in single-family, multifamily, and mobile homes, including homeowners and renters. To be eligible for the program, customers must meet the program's income guidelines, which are established by the California Public Utilities Commission (CPUC) and updated annually. Specific measures are authorized according to criteria observed in each home for existing appliances and feasibility of installation.

Coronavirus (COVID-19) Program Impacts

On March 4, 2020, California Governor Gavin Newsom declared a State of Emergency to help the state prepare for the broader spread of the COVID-19 virus. On March 19, the Governor issued a “Stay at Home” order for non-essential workers.

On March 20, 2020, SCE issued a letter regarding the Operational Changes in Response to COVID-19 Pandemic. This letter suspended all face-to-face interaction between ESA Prime Contractors and SCE customers, including but not limited to customer outreach, enrollment, installation, and inspection work. This suspension was extended to April 30, 2020 and then extended further to May 31, 2020 in SCE’s subsequent letters issued on April 7, 2020 and April 28, 2020.

On March 23, 2020, the CPUC issued a letter requesting the California Investor Owned Utilities (IOUs) to offer a 30-day advance payment option to Prime Contractors. To help provide assurance and mitigate financial impacts to the ESA workforce as a result of the COVID-19 work restrictions, SCE offered all eligible Prime Contractors 30-day advance payment offers and expedited payments on outstanding invoices outside of standard payment terms. SCE processed and released a total of $2,129,470.27 in advanced payments for all the Prime Contractors that accepted the first 30-day advance payment offers and signed a binding Letter Agreement contract.

On April 7, 2020, the CPUC issued a second letter directing the IOUs to offer additional measures to ESA Prime Contractors to help sustain their workforce. The letter required the IOUs offer an additional 30-day advance payment to the ESA Prime Contractors that accepted the first 30-day advance payment offer and to offer a new 60-day advance payment

to the eligible ESA Prime Contractors that did not accept the initial 30-day offer. SCE offered all eligible Prime Contractors additional 30-day or new 60-day advance payment offers and continued to expedite payments on outstanding invoices outside of standard payment terms. SCE processed and released a total of $4,549,331.70 in advanced payments for all the Prime Contractors that accepted an additional 30-day or new 60-day advance payment offer and signed a binding Letter Agreement contract. As of April 30, 2020, SCE has released a total of $6,678,801.97 in advance payments.

On May 21, 2020, the CPUC provided guidance on the ESA Program suspensions. The notice confirmed that ESA Program Administrators should follow the applicable state and local health orders whichever is more restrictive. Effective June 1, SCE removed the previous restrictions on face-to-face interactions between ESA contractors and SCE customers. SCE requested ESA contractors to follow SCE's safe work practices guidance at minimum as well as the most restrictive state, county, or local orders for all relevant work activities.

On May 28, 2020, the CPUC issued Resolution E-5074 that ratified the Executive Director's letters to direct IOUs to offer a 60-day advance payment to ESA Contractors. The Resolution asked SCE to provide new, updated terms for offers already accepted by Contractors if necessary, to comport with the Resolution, and new updated offers for those Contractors that did not already accept a 60-day advance payment. The Resolution also modifies the calculation of a Post-Pandemic Return to Service (PPRS) credit that will be calculated as a percent of the Prime Contractor's monthly invoice and applied as a dollar credit towards the Contractor's advance payment. The PPRS credit is only earned through actual work performed in ESA eligible households for a six-month period after the suspension of in-person program activity is lifted and may only be applied to paying back advance funds that went towards labor costs and other employee costs critical to sustaining the workforce. SCE offered all eligible Prime Contractors new or updated terms to comply with the Resolution. As of June 2020, SCE has released a total of $6,867,426.71 in advance payments.

On June 12, 2020, pursuant to Ordering Paragraph (OP) 8 of Resolution E-5074, SCE provided notice to the Prime Contractors of the proposed percentage for the PPRS Credit calculation. On June 15, 2020, SCE provided 30-day advance notice to Prime Contractors signifying July 15, 2020 as the start of the six-month PPRS credit-earning period in accordance with OP 7 of Resolution E-5074. A Joint Tier 1 Advice Letter Proposing a Reporting Template for ESA Prime Contractors and a Joint Tier 2 Advice Letter to Propose a PPRS Percentage, both in Compliance with Resolution E-5074 were filed on June 29, 2020.

On July 15, 2020, the ESA Prime Contractors were notified by email that SCE is re-evaluating the start of the six-month PPRS credit-earning period in response to Governor Gavin Newsom's July 13th ordering of several sectors to once again shut down amid an increasingly concerning COVID–19 surge. On July 21, 2020, SCE sent a formal notice to ESA Prime Contractors stating that SCE is delaying the start of the six-month credit-earning period and has not yet decided on a date as to when the credit-earning period will begin. Additional communication will be sent to Prime Contractors regarding the timing of PPRS credit-earning period.

On September 25, 2020, a Supplemental Joint Tier 1 Advice Letter proposing a reporting template for ESA Prime Contractors in compliance with Resolution E-5074 was filed. The

purpose of this joint supplemental advice letter was to provide an updated reporting template for Prime Contractors to use in their reporting of advance funds usage to the IOUs.

On October 30, 2020, SCE provided 30-day advance notice to Prime Contractors signifying December 1, 2020 as the start of the six-month PPRS credit-earning period in accordance with OP 7 of Resolution E-5074. The PPRS credit is only earned through actual work performed in ESA eligible households during the period of December 1, 2020 to May 31, 2021 and may only be applied to paying back advance funds that went towards labor costs and other employee costs critical to sustaining the workforce.

SCE continues to work with its ESA contractors throughout the COVID-19 emergency. Below are specific activities SCE has conducted:

January 2021

- Continue offering virtual ESA program enrollment option to customers. Enrollment measures are delivered or dropped off through contactless delivery.
- In January, SCE ESA contractors enrolled over 960 customers via the virtual enrollment method.

February 2021

- Continue offering virtual ESA program enrollment option to customers. Enrollment measures are delivered or dropped off through contactless delivery.
- In February, SCE ESA contractors enrolled over 1,100 customers via the virtual enrollment method.

March 2021

- Continue offering virtual ESA program enrollment option to customers. Enrollment measures are delivered or dropped off through contactless delivery.
- In March, SCE ESA contractors enrolled over 1,723 customers via the virtual enrollment method.

April 2021

- Continue offering virtual ESA program enrollment option to customers. Enrollment measures are delivered or dropped off through contactless delivery.
- In April, SCE ESA contractors enrolled over 1,320 customers via the virtual enrollment method.

May 2021

- Continue offering virtual ESA program enrollment option to customers. Enrollment measures are delivered or dropped off through contactless delivery.
- In May, SCE ESA contractors enrolled over 1,200 customers via the virtual enrollment method.
- The PPRS credit earning period ended May 31, 2021. Twenty-two (22) ESA contractors were eligible to earn PPRS credits through actual work performed in ESA eligible households from December 1, 2020 through May 31, 2021. Enrollment rates have increased each month and since February, have surpassed SCE's post-COVID impact enrollment forecasts. PPRS credits have contributed to program ramp up as contractors continue to ramp up their operations in 2021.

June 2021

- Continue offering virtual ESA program enrollment option to customers. Enrollment measures are delivered or dropped off through contactless delivery.

- In June, SCE ESA contractors enrolled over 1,200 customers via the virtual enrollment method.
- Through June, ESA contractors earned over $2.6 million PPRS credits for work performed during the credit earning period of December 1, 2020 to May 31, 2021. The total maximum PPRS credits eligible for the 22 ESA contractors eligible to earn credits during the earning period is approximately $2.8 million. The steady ramp up of ESA operations has allowed many of the ESA contractors to fully offset the portion of their Advance Payment that went towards labor related costs during the time the ESA program was suspended.

July 2021

- Continue offering virtual ESA program enrollment option to customers and in July, SCE ESA contractors enrolled over 1,000 customers via the virtual enrollment method.
- Through July, ESA contractors earned over $2.62 million PPRS credits for work performed during the credit earning period of December 1, 2020 to May 31, 2021. The total maximum PPRS credits eligible for the 22 ESA contractors eligible to earn credits during the earning period is approximately $2.8 million. The continued ramp up of ESA operations has allowed many of the ESA contractors to fully offset the PPRS eligible portion of their Advance Payment.

Energy Savings Program Overview

1.1.1. Provide a summary of the Energy Savings Assistance Program elements

Program Summary for July			
2021	Authorized / Planning Assumptions[1]	Year-to-Date Actual	%
Budget	$40,926,751	$7,972,778	19%
Homes Treated	43,562	9,662	22%
kWh Saved	N/A	4,439,850	N/A
kW Demand Reduced	N/A	680	N/A
Therms Saved	N/A	N/A	N/A

[1]Saving authorized in CPUC January 4, 2019 letter, "Disposition partially approving Southern California Edison (SCE) Company's Energy Savings Assistance (ESA) and California Alternate Rates for Energy (CARE) Mid-Cycle Update Advice Letter (AL) 3824-E, as supplemented, pursuant to Decisions (D.) 16-11-022 and D. 17- 12-009 and SCE advice letter 3743-E, as supplemented, pursuant to Resolution E-4885."

1.2. Customer Enrollment and Outreach Update

SCE's outreach efforts in conjunction with the ESA program contractors utilize numerous channels and innovative approaches to inform and enroll customers. The following section describes some of the methods SCE implements monthly to enroll customers and conduct outreach activities to inform customers about the ESA program.

1.2.1 Provide a summary of the Energy Savings Assistance program enrollment and outreach strategies deployed this month.

SCE's ESA Service Providers continue to enroll customers through tablet PCs (aka paperless enrollment) during the assessment process resulting in streamlined and expedited enrollments. The tablet PC eliminates the need for paper copies ensuring protection of customer data and helping protect the environment.

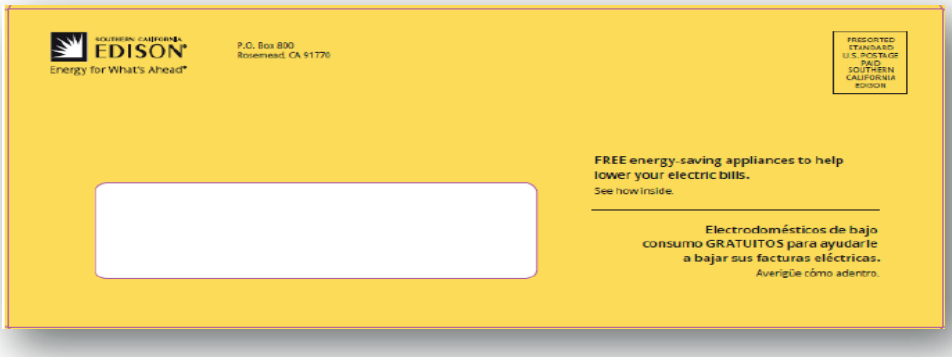
Continuing through the COVID-19 pandemic, in July there were 435 Program Representatives (262 face-to-face, 128 combo (face-to-face/virtual), and 45 virtual only) representing 23 Service Providers utilizing the paperless enrollment process, enrolling 9,420 households.

Direct Mailers

In July, SCE sent approximately 234,000 direct mailers to new and existing CARE customers and non-CARE customers with a high probability of being eligible for the ESA Program. The letters targeted customers who have not participated in the ESA program and included messaging about the ESA program's virtual option for enrollment. Each letter also provides customers with the name and phone number for their local SCE ESA program contractor, allowing contractors to directly receive information for interested customers which could lead to potential enrollments. This streamlined process also creates efficiencies for both customer and contractor.

The campaign's creative for first touch acquisition is shown below.

(double-sided English/Spanish)



SOUTHERN CALIFORNIA EDISON
Energy for What's Ahead®

«Date»

Open the door to free energy-saving appliances and even lower electric bills!

«Customer Name»
«Mailing Address 1»
«Mailing Address 2»
«City, State Zip+4»
«BARCODE»

CALL YOUR LOCAL SCE-APPROVED CONTRACTOR TODAY!

«Contractor Name»
«1-800-999-9999»

Re: Service Account Number ending in «XXX» at «Service Account Address»

Dear «Customer Name»,

Did you know that with our Energy Savings Assistance program you may qualify to replace your older appliances that use lots of electricity with new energy-efficient models — for free? Whether you own or rent, the **program covers all costs** for purchasing and installing energy-efficient appliances and services that will help you save energy and money.

- Refrigerator Replacement
- Clothes Washer Replacement
- Pool Pump Replacement
- Lighting – LEDs and Torchiere
- Smart Power Strip
- Smart Thermostat
- Weatherization
- Freezer Replacement
- Evaporative Cooler
- Window or Wall AC Replacement
- Central AC Replacement

How it works.
Our approved contractor will review the program and qualifying income guidelines either in person or by telephone, and will let you know the no-cost energy-saving home appliances and solutions available. When a contractor visits your home, they will be taking precautions such as using protective equipment (gloves and masks), sanitizing tools, and social distancing.

Don't miss this opportunity for free appliances that use less electricity and may help lower your bill. Call your local SCE-approved contractor below, or visit **sce.com/esap** for more information.

«Contractor Name»
«1-800-999-9999»

Funding is limited and available on a first-come, first-served basis.
This program is available to income-qualified customers **absolutely free**.
So, don't delay. Call your local SCE-approved contractor today.

Sincerely,

Valarie Hernandez

Valarie Hernandez, Principal Manager
Segment & Retail Product Planning

Energy Savings Assistance Program®

P.S. Say **YES** to free energy-saving appliances and enjoy the ongoing savings and comfort of an energy-efficient home. Funding is limited. **Act now** — call «1-800-999-9999».

The Energy Savings Assistance Program is funded by California utility ratepayers and administered by Southern California Edison under the auspices of the California Public Utilities Commission. Program and services are available to customers who meet specific household income guidelines or who participate in certain Public Assistance Programs. Services may not be available in all areas. Certain restrictions, such as age, size, and condition of the system or appliance to be replaced, may apply. All replacement refrigerators meet ENERGY STAR® standards and are top-freezer models without extra features, such as ice makers. Services are offered on a first-come, first-served basis until funding is expended or the program is discontinued. A copayment may be required for some services. Program may be modified or terminated without prior notice.

California consumers are not obligated to purchase any full fee service or other service not funded by this program.

This program is available to both homeowners and renters who meet qualifications. Renters may be required to obtain the property owner's written permission before services are delivered.

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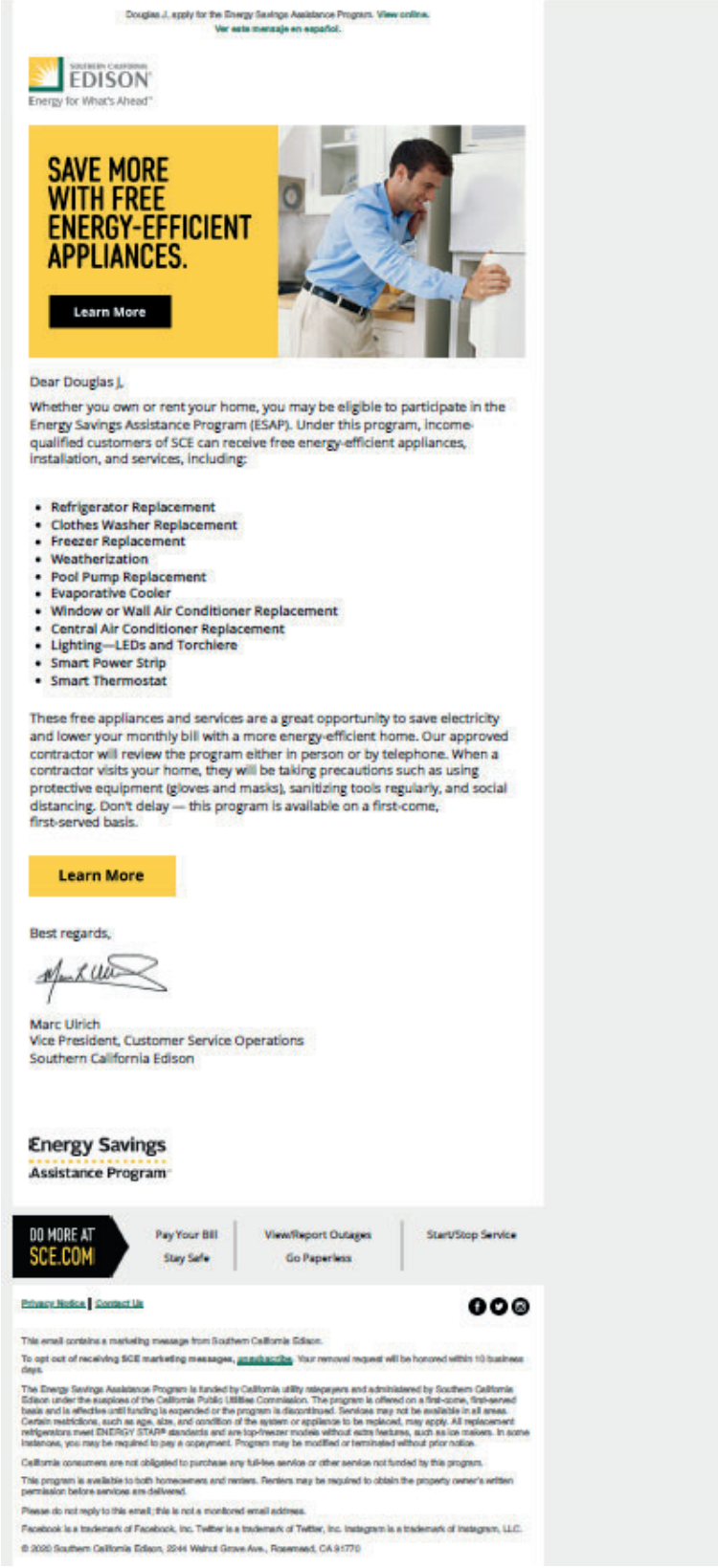
Emails

During the month of July, approximately 102,000 emails were deployed to customers with a "high probability" of being eligible for the ESA Program, which includes newly enrolled and existing CARE and non-CARE customers that had not previously participated in the ESA Program.

The email campaign's creative for first touch acquisition is shown below.



Douglas J., apply for the Energy Savings Assistance Program. View online.
Ver este mensaje en español.

EDISON
Energy for What's Ahead™

SAVE MORE WITH FREE ENERGY-EFFICIENT APPLIANCES.

Learn More

Dear Douglas J.,

Whether you own or rent your home, you may be eligible to participate in the Energy Savings Assistance Program (ESAP). Under this program, income-qualified customers of SCE can receive free energy-efficient appliances, installation, and services, including:

- Refrigerator Replacement
- Clothes Washer Replacement
- Freezer Replacement
- Weatherization
- Pool Pump Replacement
- Evaporative Cooler
- Window or Wall Air Conditioner Replacement
- Central Air Conditioner Replacement
- Lighting—LEDs and Torchiere
- Smart Power Strip
- Smart Thermostat

These free appliances and services are a great opportunity to save electricity and lower your monthly bill with a more energy-efficient home. Our approved contractor will review the program either in person or by telephone. When a contractor visits your home, they will be taking precautions such as using protective equipment (gloves and masks), sanitizing tools regularly, and social distancing. Don't delay — this program is available on a first-come, first-served basis.

Learn More

Best regards,

Marc Ulrich
Vice President, Customer Service Operations
Southern California Edison

Energy Savings Assistance Program

DO MORE AT SCE.COM | Pay Your Bill | Stay Safe | View/Report Outages | Go Paperless | Start/Stop Service

Privacy Notice | Contact Us

This email contains a marketing message from Southern California Edison.

To opt out of receiving SCE marketing messages, unsubscribe. Your removal request will be honored within 10 business days.

The Energy Savings Assistance Program is funded by California utility ratepayers and administered by Southern California Edison under the auspices of the California Public Utilities Commission. The program is offered on a first-come, first-served basis and is effective until funding is expended or the program is discontinued. Services may not be available in all areas. Certain restrictions, such as age, size, and condition of the system or appliance to be replaced, may apply. All replacement refrigerators meet ENERGY STAR® standards and are top-freezer models without extra features, such as ice makers. In some instances, you may be required to pay a copayment. Program may be modified or terminated without prior notice.

California consumers are not obligated to purchase any full-fee service or other service not funded by this program.

This program is available to both homeowners and renters. Renters may be required to obtain the property owner's written permission before services are delivered.

Please do not reply to this email; this is not a monitored email address.

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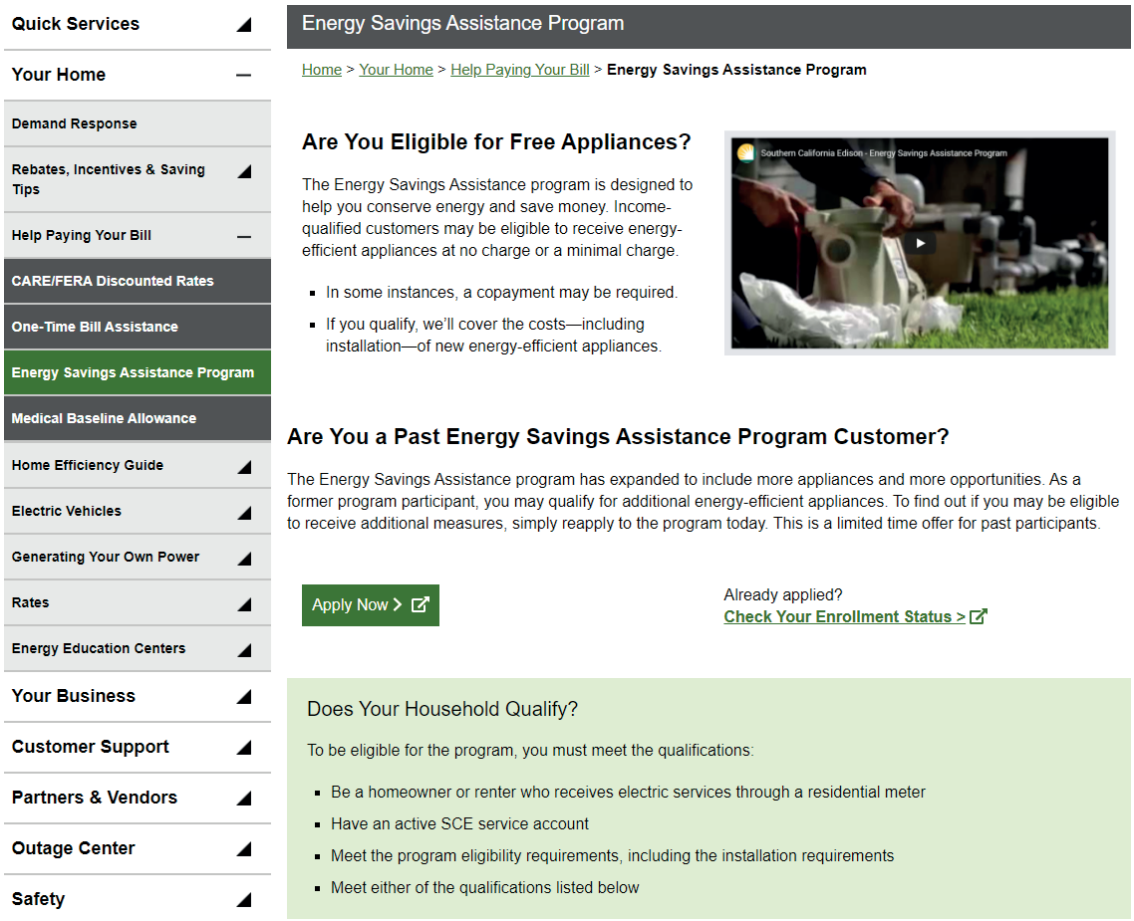
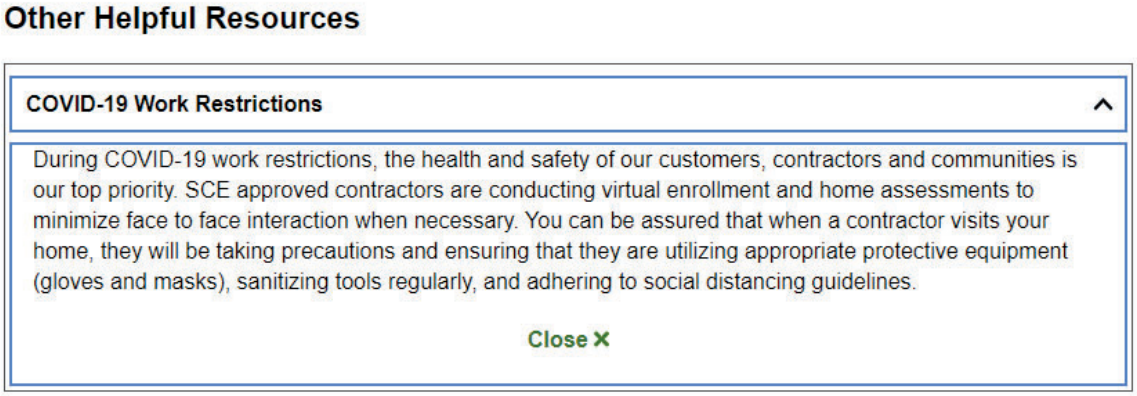
SCE.com Website

The ESA Program webpage (www.sce.com/esap) provides information on program eligibility and services. This messaging continues to direct customers to this page and allows customers to apply for the ESA program directly online. In the month of July, SCE received about 3,400 ESA related internet leads.

This messaging also provides customers with information regarding the various options to enroll in the ESA program during COVID-19. SCE contractors are conducting virtual enrollment and home assessments to minimize face to face interaction when necessary. The messaging also provides customers with assurances that when a contractor visits their homes, they will be taking precautions and ensuing they are using appropriate protective equipment, sanitizing tools regularly, and adhering to social distancing guidelines.





Outbound Calls

SCE's outbound calling campaign provides customer leads directly to the ESA Program contractors for outbound calls. SCE targets the customers that receive the direct mailers each month focusing on customers who have not previously participated in the ESA Program. For the month of July, SCE did not provide any outbound calling leads to ESA contractors.

SCE is also focused on generating leads for its contractors from recent CARE participants that have never participated in the ESA program. In July, SCE provided approximately 70,000 CARE leads to ESA contractors. The ESA Program refers these new CARE customers to SCE's contractors as leads to enroll these households into the ESA Program and provide energy-saving services.

ESA contractors can use these leads to build its pipeline for customer enrollments, whether the customers prefer to enroll through the virtual program or a face to face appointment.

Inbound Calls

Customers who call SCE's customer service center are informed and referred to the ESA Program. Customers are assigned to a contractor in their service territory. The ESA contractor will then follow up on the lead and contact the customer to assess eligibility and enrollment in the ESA Program. In the month of July, SCE received around 2,000 ESA related calls.

Community Events

ESA Program contractors participate in a variety of community events to interact with customers and provide them with information about the ESA program and other Low-Income programs available to them. These types of events help increase ESA enrollments and ESA contractors will also assist the customer in completing the enrollment process. The ESA Program and its contractors did not attend any in person events in the month of July.

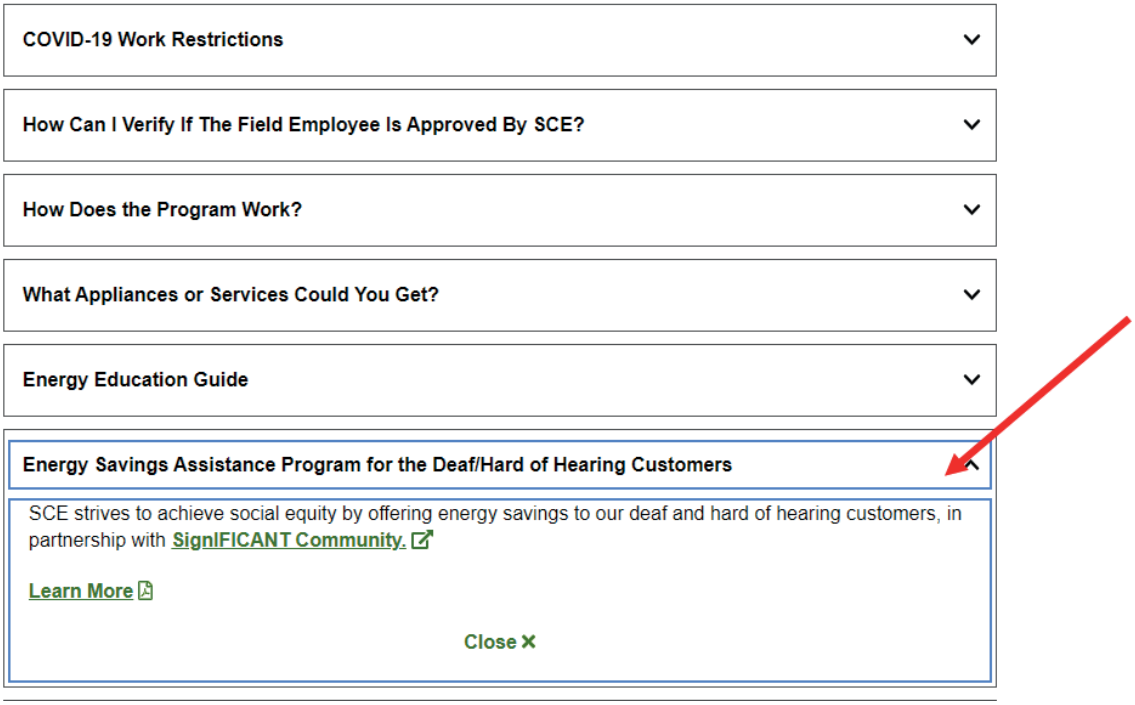
SCE internal groups Income Qualified Programs (IQP) and Foodservice Technology Center (FTC) partnered externally with the West San Gabriel Valley Boys and Girls Club in which SCE provided 500+ meals to prevent food waste and help families experiencing food

scarcity. FTC conducts studies on industrial food equipment for energy efficiency with food. In addition to providing meals, informational flyers were marketed to potentially income qualified recipients.

Specialized Efforts to Increase Participation

SCE is currently implementing and enhancing the below on-going efforts to reach first touch homes that have not participated in the ESA program. SCE has resumed some activity in these areas.

- The ESA program is eager to build from the success of completing the 74 HVAC replacements systems at Marine Corps. Logistics Base – Barstow in November 2020. Due to the recent surge in COVID-19 cases SCE is on hold and not yet commencing the other Military Base projects that are in the pipeline until it is safe to do so.
- Deaf and Hard of Hearing Community – Through our partner, signIFICANT, the ESA marketing flyer has received more than 130 reactions by customers through various social media campaigns that signIFICANT ran for the month of July.
- SignIFICANT's information continues to be posted on SCE.com as an additional resource for our Deaf/Hard of Hearing Customers. This can be found on sce.com/esap under "Other Helpful Resources":



1.3. Leveraging Success Evaluation, Including CSD

1.3.1. Please provide a status of the leveraging effort with CSD. What new steps or programs have been implemented? What was the result in terms of new enrollments?

SCE has reached out to CSD's implementer of Low-Income Weatherization Program (LIWP) to inquire if there were any potential projects that could be reimbursed by SCE. With changes in eligible measure and feasibility, particularly for smart thermostats, there may be potential projects that could be reimbursed by SCE.

1.4. Workforce Education & Training

1.4.1. Please summarize efforts to improve and expand Energy Savings Assistance Program workforce education and training. Describe steps taken to hire and train low income workers and how such efforts differ from prior program years.

As part of the COVID-19 face-to-face work stoppage, Service Providers were encouraged to have their employees utilize the CBT Learning System; a licensed third-party application sponsored by SCE in partnership with SoCalGas, in which individuals take self-paced online learning courses on a variety computer-related topics and software programs.
As of July 31, 2021 there were 304 active users in the system. During the month of May CBT Learning System users successfully completed 33 courses accounting for 18.38 hours of learning instruction.

SCE contracts with a mixture of local private contractors (LPCs), community-based organizations (CBOs) and faith-based organizations (FBOs) to provide ESA program services. The organizations, many of which are in low-income and disadvantaged communities.

In July 2021, SCE's had 824 individuals that are working in support SCE's ESA Program, and 22 new individuals were added to our roles.

As of July 31, 2021, SCE had 173 active Program Representatives supporting Virtual (non-face-to-face) Enrollment and Assessment activities.

1.5. Miscellaneous

1.5.1. Tribal Penetration and Outreach Efforts

The ESA Program did not conduct its on-going outreach efforts to offer the ESA program to the tribal Communities in the month of July. However, the ESA program has engaged with SCE Local Public Affairs to discuss a revised outreach strategy aimed at contacting the remaining tribes.

Below is a current list of the thirteen (13) tribes identified in SCE's service territory and the current status of our efforts:

Tribal Nations in SCE's Territory: Outreach Status	Treated	Refused/ Ineligible	No longer served by SCE	In progress
Timbisha Shoshone	X			
Chemehuevi	X			
San Manual Band of Mission Indians		X		
Agua Caliente Band of Cahuilla Indians		X		
Twenty-Nine Palms Band of Mission Indians		X		
Pechanga			X	
Benton Paiute				X
Bishop Paiute				X
Bridgeport Indian Colony				X
CRIT		X		
Morongo				X
Soboba				X
Tule River				X

1.5.2. Multifamily Common Area Measures (CAM)

SCE continued looking for opportunities in August 2021, working to ensure that work resumption was performed in phases to ensure that safety and COVID-19 prevention is adhered to. The chart below details CAM efforts for all activity that began in 2019 and is year-to-date:

Master Agreement Report
Southern California Edison
Sign Date from 1/1/2019 to 7/31/2021

Deed Restricted - In Progress				
Whole Building		Common Area Only	In-Unit Only	
# Projects In Progress	# of Authorized Units	# Projects In Progress	# Projects In Progress	# of Authorized Units
24	1886	19	6	615

Deed Restricted - Completed						
Whole Building			Common Area Only	In-Unit Only		
# Projects Complete	# of Authorized Units	# of Units Served	# Projects Complete	# Projects Complete	# of Authorized Units	# of Units Served
12	965	328	5	12	831	400

Market Rate - In Progress				
Whole Building		Common Area Only	In-Unit Only	
# Projects In Progress	# of Authorized Units	# Projects In Progress	# Projects In Progress	# of Authorized Units
0	0	0	17	855

Market Rate - Completed						
Whole Building			Common Area Only	In-Unit Only		
# Projects Complete	# of Authorized Units	# of Units Served	# Projects Complete	# Projects Complete	# of Authorized Units	# of Units Served
0	0	0	0	31	1668	566

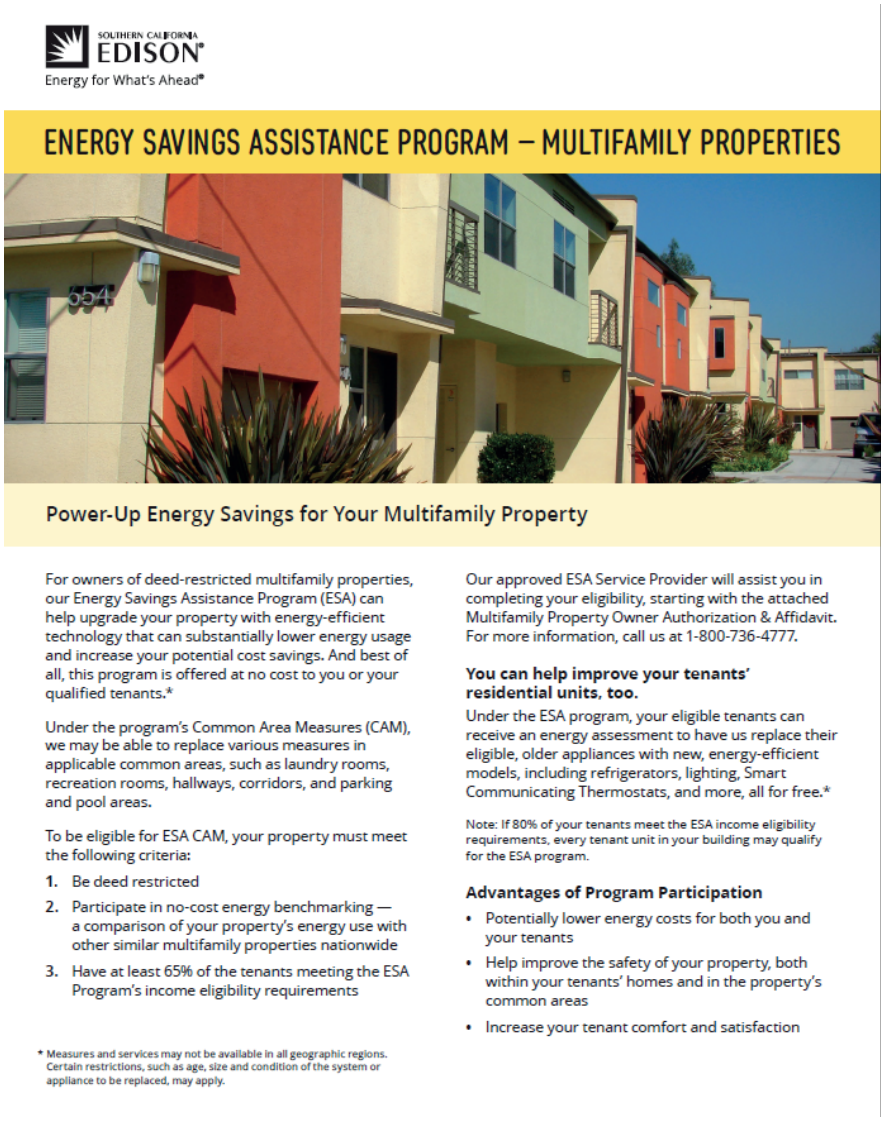
At present we have several projects in our pipeline. We are continuing to work with existing service providers to inform potential customers about CAM program through US mail in addition to current methods of phone and email contacts. This will ensure that the information on the program can get to more customers. SCE has completed the process of adding and onboarding two additional CAM Service Providers as we continue to expand our CAM activities.

In January, the CAM brochure was revised with the customer in mind. SCE updated the brochure with measures that were recently added to the program. These measures include parking lot lamps and smart communicating thermostats. A sample energy and cost savings calculation for hallway lighting replacement and parking lot lamps replacement was also included in the brochure. The intent of providing this information is to give customers some

ideas on how much savings they can achieve when implementing these measures. The Property Owner Authorization & Affidavit (POAA) was added to the brochure for customer convenience. To sign up for the program, customers can now fill in their information, sign the form, and send it directly to SCE. The CAM service providers received hard copies and PDF copies of the brochure that will be used when mailing and emailing potential customers.

In August, SCE will continue the mailer campaign. The service providers will be contacting customers that received the brochure to follow up. SCE will be tracking the result of the campaign and will report the result at a later date.

The revised brochure cover page is shown below.



SOUTHERN CALIFORNIA EDISON®
Energy for What's Ahead®

ENERGY SAVINGS ASSISTANCE PROGRAM – MULTIFAMILY PROPERTIES

Power-Up Energy Savings for Your Multifamily Property

For owners of deed-restricted multifamily properties, our Energy Savings Assistance Program (ESA) can help upgrade your property with energy-efficient technology that can substantially lower energy usage and increase your potential cost savings. And best of all, this program is offered at no cost to you or your qualified tenants.*

Under the program's Common Area Measures (CAM), we may be able to replace various measures in applicable common areas, such as laundry rooms, recreation rooms, hallways, corridors, and parking and pool areas.

To be eligible for ESA CAM, your property must meet the following criteria:

1. Be deed restricted
2. Participate in no-cost energy benchmarking — a comparison of your property's energy use with other similar multifamily properties nationwide
3. Have at least 65% of the tenants meeting the ESA Program's income eligibility requirements

* Measures and services may not be available in all geographic regions. Certain restrictions, such as age, size and condition of the system or appliance to be replaced, may apply.

Our approved ESA Service Provider will assist you in completing your eligibility, starting with the attached Multifamily Property Owner Authorization & Affidavit. For more information, call us at 1-800-736-4777.

You can help improve your tenants' residential units, too.

Under the ESA program, your eligible tenants can receive an energy assessment to have us replace their eligible, older appliances with new, energy-efficient models, including refrigerators, lighting, Smart Communicating Thermostats, and more, all for free.*

Note: If 80% of your tenants meet the ESA income eligibility requirements, every tenant unit in your building may qualify for the ESA program.

Advantages of Program Participation

- Potentially lower energy costs for both you and your tenants
- Help improve the safety of your property, both within your tenants' homes and in the property's common areas
- Increase your tenant comfort and satisfaction

1.5.3. Programmable Communication Thermostat Pilot

The PCT TOU Pilot concluded in 2020.

2. California Alternate Rates for Energy (CARE) Program Executive Summary

The CARE program is a low-income energy rate program that provides a monthly discount to qualifying households in SCE's service territory. To qualify for CARE household income must be at or below the 200% Federal Poverty Guidelines. Through CARE customers can save 30-35% a month on their electric bill. Income qualified customers include residential single-family households and customers in sub-metered residential facilities, nonprofit group living facilities, agricultural employee housing facilities, and migrant housing farm workers.

On our current DSRS modeling approach:
The Income Qualified Program (IQP) will continue to use Disproportionate Stratified Random Sampling (DSRS) framework to capture more of those customers who are more likely to fail the CARE and FERA eligibility verification. In this light, IQP shall sample a greater share of customers residing in "high income" areas as well as those who have been enrolled in either program for only a short period of time. More specifically, customers living in areas where the proportion of households having incomes of 200% of the Federal Poverty Level (FPL) and below is lower than the overall median level of this measure for the entire low-income population will be oversampled 1.5 times relative to customers who reside in areas where the proportion of households with incomes of 200% FPL and below is at or above the median of the same poverty measure. Additionally, customers who have been enrolled in either CARE or FERA for two years or less will also be oversampled 1.5 times relative to customers who have been with either low-income program for more than two years.

2.1. CARE Program Summary

2.1.1. Please provide CARE program summary costs

CARE Budget Categories	Authorized Budget	Expenses Year-to-Date	% of 2021 Budget Spent
Outreach	$4,070,988	$947,784	23%
Processing / Certification Re-certification	$1,556,178	$253,406	16%
Post Enrollment Verification (PEV)	$491,425	$280,996	57%
IT Programming	$570,000	($298,669)	-52%
Cooling Centers	-	-	0%
Pilot (CHANGES)	$525,000	$286,327	55%
Studies	$49,500	$0	0%
Regulatory Compliance	$568,876	$118,890	21%
General Administration	$1,289,453	$650,746	50%
CPUC Energy Division Staff	$135,625	$123,511	91%
Total Expenses	**$9,257,045**	**$2,362,991**	**26%**
Subsidies and Benefits	**$399,664,922**	**$321,825,825**	**81%**
Total Program Costs & Discounts	**$408,921,967**	**$324,188,815**	**79%**

2.1.2. Please provide the CARE program penetration rate to date

CARE Penetration		
Participants	Estimated Eligible Participants	Year-to-Date Penetration Rate
1,482,474	1,349,716	109.8%

2.2. Outreach

2.2.1. Discuss utility outreach activities and those undertaken by third parties on the utility's behalf.

The CARE and Family Electric Rate Assistance (FERA) outreach efforts and communications to SCE's in-language and underpenetrated areas continue to be a priority. SCE's CARE/FERA programs partner with internal departments such as Local Public Affairs (LPA), Consumer Affairs, Marketing, Corporate Communications, Strategic Engagement, and Business Solutions. SCE also conducts external outreach efforts with various chambers, foundations, faith-based and community-based organizations in different activities that target SCE's hard-to-reach customer base.

Emergency consumer protection expired on June 30th so the CARE and FERA automatic recertification has also stopped on June 30th. SCE is still committed to help customers and

undertook many efforts to increase target outreach and leverage its existing programs to inform and enroll eligible customers into applicable programs.

SCE continues to provide all customers who contact SCE's Customer Contact Center (CCC) to request payment arrangements the opportunity to sign up for CARE/FERA immediately.

Internal Outreach

SCE's CCC continues using various enrollment methods to directly enroll customers in the CARE Program during incoming calls to the center. CARE is offered on all new customer turn-on requests and/or when a customer expresses a need for help with their bill or has expressed financial hardship. CARE representatives will first offer to take the enrollment over the phone or if requested by the customer, be directly transferred to the Information Voice Response (IVR) system. The IVR allows customers who prefer a self-service option to enroll via sce.com. Additionally, if requested, the Customer Service Representative may alternately send a paper Rate Discount Application to the customer. These enrollment options provide customers with choices and maximizes their opportunity to enroll in CARE program. During the month of July, SCE continued to enroll eligible customers through CCC outreach efforts.

SCE.com Website

SCE provides information on programs and services for income eligible customers and those impacted by COVID-19. SCE directs customers to sce.com landing pages for self-service and enrollment in various programs. Due to impacts related to the COVID-19 pandemic, customers may need additional resources and assistance beyond SCE/IOU programs. SCE updated sce.com/billhelp to include additional non-SCE assistance programs. The update includes program descriptions and direct links to the organizations' website for more information and/or enrollment. Assistance Programs include, but are not limited to, the Low-Income Home Energy Assistance Program (LIHEAP); the CA COVID-19 Rental Assistance Program / Emergency Renters Assistance Program; California LifeLine; County 2-1-1 information; as well as low-cost solar options through GRID Alternatives. As required by the Joint Stipulation approved through the Income Qualified Programs Final Decision A.19-11-003, CETF's website and phone number has been updated on sce.com/billhelp. To date, SCE has tracked 730 clicks on CETF's link which directs customers to www.everyoneon.org/getconnected site. In addition to update on sce.com. the Community Resource Guide has been updated and translated into several languages. The Community Resource Guide has been distributed to California Emerging Technology Fund, community-based organizations, and ESA contractors to further inform customers in need.

SOUTHERN CALIFORNIA EDISON
Energy for What's Ahead

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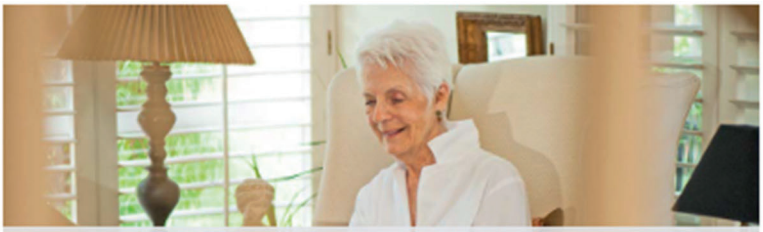
- Quick Services
- Your Home
  - Demand Response
  - Rebates, Incentives & Saving Tips
  - Help Paying Your Bill
  - CARE/FERA Discounted Rates
  - One-Time Bill Assistance
  - Energy Savings Assistance Program
  - Medical Baseline Allowance
  - Home Efficiency Guide
  - Electric Vehicles
  - Generating Your Own Power
  - Rates
  - Energy Education Centers
- Your Business
- Customer Support
- Partners & Vendors
- Outage Center
- Safety
- Wildfire Safety

Bill Assistance Programs

Home > Your Home > Help Paying Your Bill



Need Time to Pay Your Bill?

If you are having trouble paying your bill, we encourage you to learn more about our long-term assistance options.

If you have lost your job recently or your income has changed, you may also qualify for a reduced energy rate through our CARE or FERA programs.

12-month Payment Arrangements Plan

Residential customers with a past due balance may qualify for a 12-month repayment plan. Call us at 1-800-655-4555 for more information.

On-going Bill Support

You may be eligible for a discount on your monthly bill through the California Alternate Rates for Energy (CARE) or Family Electric Rate Assistance (FERA) programs.

Learn More >

1-Time Assistance

Need a little extra help this month? The Energy Assistance Fund provides up to $300 to eligible customers once a year. You can participate by applying for assistance or make a donation.

Learn More >

Free Upgrades

We can help you save over time through the Energy Savings Assistance Program. If you're eligible, we'll cover the cost of efficient new appliances and installation.

Learn More >

Energy Management Center

Manage your energy use with Smart products, programs and tools by visiting the Energy Management Center.

Learn More >

Low Income Home Energy Assistance Program (LIHEAP)

LIHEAP is a federally funded program aimed to assist low-income households that pay a high portion of their income to meet their energy needs. LIHEAP is funded by the U.S. Department of Health and Human Services, Administration for Children and Families, Office of Community Services.

Learn More >

COVID-19 Rent Relief

COVID-19 Rent Relief will help income-eligible households pay rent and utilities.

Learn More >

Low-Cost Internet and Computers

You may be eligible for low-cost internet and computers.

Learn more at everyoneon.org/getconnected

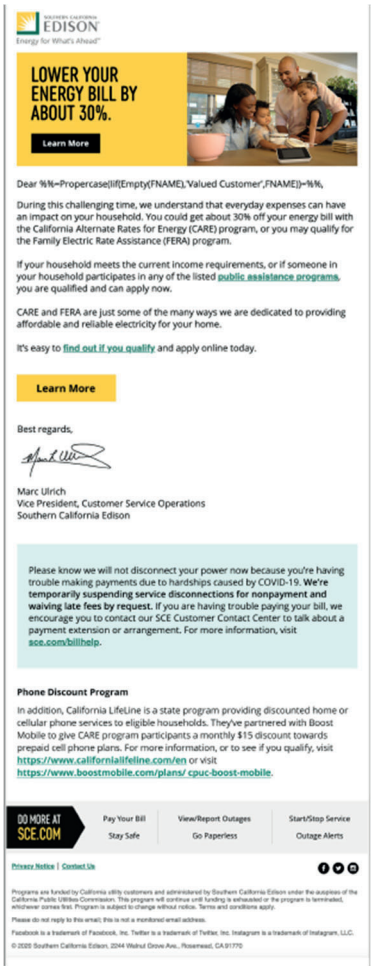
or call (866) 519-8655.

Experiencing Financial Hardship?

If you're a renter who has experienced financial hardship as a result of COVID-19 and meets income guidelines, you may be eligible for rent and utility bill assistance. Depending on where you live, you may apply to the program administered in your community.

Email & Direct Mail

SCE target's customers that may be eligible for and benefit from income qualified programs. CARE customers can receive an average of 30% off their bills, while FERA customers can receive an average of 18% off their bill. In July, approximately 201,000 emails were sent out for CARE and 101,000 emails were sent out for FERA. There were approximately 187,000 direct mail sent to potential CARE applicants and approximately 97,000 direct mail sent to potential FERA applicants.



EDISON
Energy for What's Ahead™

LOWER YOUR ENERGY BILL BY ABOUT 30%.

Learn More

Dear %%=Propercase(Iif(Empty(FNAME),'Valued Customer',FNAME))=%%,

During this challenging time, we understand that everyday expenses can have an impact on your household. You could get about 30% off your energy bill with the California Alternate Rates for Energy (CARE) program, or you may qualify for the Family Electric Rate Assistance (FERA) program.

If your household meets the current income requirements, or if someone in your household participates in any of the listed public assistance programs, you are qualified and can apply now.

CARE and FERA are just some of the many ways we are dedicated to providing affordable and reliable electricity for your home.

It's easy to find out if you qualify and apply online today.

Learn More

Best regards,

Marc Ulrich
Vice President, Customer Service Operations
Southern California Edison

Please know we will not disconnect your power now because you're having trouble making payments due to hardships caused by COVID-19. **We're temporarily suspending service disconnections for nonpayment and waiving late fees by request.** If you are having trouble paying your bill, we encourage you to contact our SCE Customer Contact Center to talk about a payment extension or arrangement. For more information, visit sce.com/billhelp.

Phone Discount Program

In addition, California LifeLine is a state program providing discounted home or cellular phone services to eligible households. They've partnered with Boost Mobile to give CARE program participants a monthly $15 discount towards prepaid cell phone plans. For more information, or to see if you qualify, visit https://www.californialifeline.com/en or visit https://www.boostmobile.com/plans/ cpuc-boost-mobile.

DO MORE AT SCE.COM | Pay Your Bill | Stay Safe | View/Report Outages | Go Paperless | Start/Stop Service | Outage Alerts

Privacy Notice | Contact Us

Programs are funded by California utility customers and administered by Southern California Edison under the auspices of the California Public Utilities Commission. This program will continue until funding is exhausted or the program is terminated, whichever comes first. Program is subject to change without notice. Terms and conditions apply.

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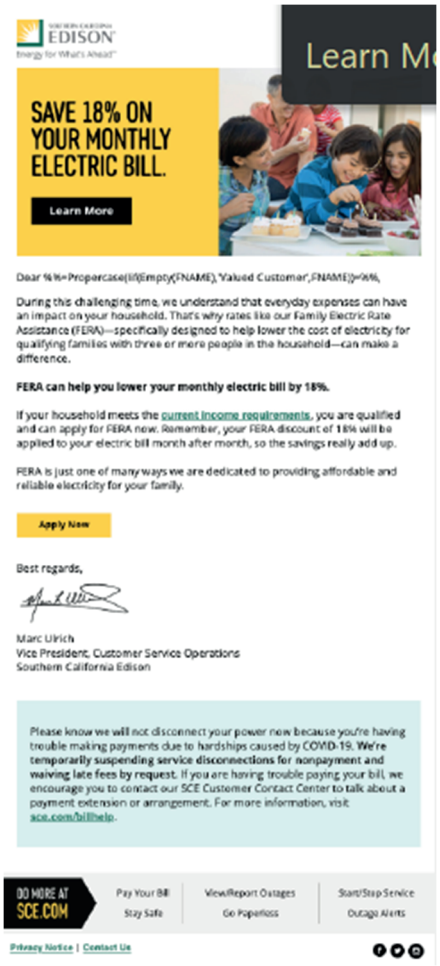

Leveraging Current Partnerships

SCE continues to leverage its network of community-based organizations (CBOs) and faith-based organizations to promote the CARE/FERA Programs. SCE instructed its network of Agencies to promote the increase of customer outreach by way of email and telephone. This outreach includes educating customers on the number of ways to enroll in the CARE/FERA program, including utilizing SCE's website and the CCC whereby customers can instantly enroll in the programs and receive CARE/FERA discounts within the current bill cycle. SCE has also partnered with establishments such as food banks that will provide program information including SCE's CARE/FERA application to impacted individuals as part of their services.

Capitation Fee Program

The CARE/FERA Capitation Fee Program team is continuing its efforts to engage existing Capitation agencies while strategically registering additional contractors to overcome enrollment barriers, including language, culture, and special needs, to enroll the hardest-to-reach customers. Because of these efforts, the Capitation Fee Program continues to show enrollments from agencies previously inactive.

SCE currently has 63 CARE Capitation Agencies who help income qualified customer gain assistance through the CARE and FERA programs. In July capitation contractors and outbound calling efforts successfully enrolled 58 new customers in the CARE Program. Current and ongoing campaign strategies and efforts include:

- Leveraging events sponsored by communities and cultural celebrations to reach populations that may be eligible to enroll in the CARE Program.
- Partnering with SCE personnel to leverage existing SCE relationships with FBOs, CBOs, and local governments.
- Utilizing existing channels to develop creative approaches for agencies to conduct CARE/FERA outreach, including community-based virtual outreach events and fairs.

2.2.2. Describe the efforts taken to reach and coordinate the CARE program with other related low-income programs to reach eligible customers.

SCE enrolls new CARE customers through the Energy Assistance Fund (EAF) program which is an income-qualified program to help residential households pay their electric bills. In July, 366 customers who received EAF grants were enrolled in CARE. EAF is funded through voluntary donations from SCE employees, shareholders, and customers. EAF partners with the United Way of Greater Los Angeles and 80+ community-based organizations to process EAF assistance request and applications.

SCE utilizes social media such as Facebook and Instagram to promote EAF as well as inform customers on how to apply for grants.
SCE coordinates CARE enrollment with other income-qualified programs, such as ESA, LIHEAP, SoCalGas and certain water utilities. ESA participants are automatically enrolled in CARE each month. As described in this report, the CARE Program continuously makes efforts to integrate messaging with the ESA Program at outreach events, communications, and marketing campaigns to inform attendees about the ESA and CARE program available to qualifying customers.

2.3. Recertification Complaints

In response to the COVID-19 State of Emergency and associated protections, all CARE and FERA recertifications and verifications were halted. As such, SCE did not receive recertification complaints in the month of June. Currently these protections end on September 30, 2021, and recertifications will resume in October.

2.4 Miscellaneous

CPUC Resolution M-4835 and D.19-07-015[2] established a permanent set of emergency disaster customer protection measures that the utilities are mandated to implement in the event of a declared emergency. In response to the mandated customer protections, SCE has implemented a CARE post-enrollment verification (PEV) freeze to low-income customers impacted by the California emergencies/events for a period of one year commencing from the date the Governor of California issued an emergency proclamation due to a disaster.

Per Resolution M-3835 and D.19-07-015 below is a list of affected counties currently under emergency protections.

Date of Proclamation	Disaster Name	Affected County
08/18/2020	Lake and Apple Wildfires	Los Angeles and Riverside
09/06/2020	Creek, El Dorado, Castle, & Bobcat Fires	Fresno, Madera, San Bernardino, Tulare, and Los Angeles

[2] Decision Adopting an Emergency Disaster Relief Program for Electric, Natural Gas, Water and Sewer Utility Customers

Appendix A: Energy Savings Assistance Program and CARE Tables

Program	Table	Title
ESA – Intensified Efforts in Response to the Aliso Canyon Natural Gas Leak Emergency	Table 1	Intensified ESA Activity in the Impacted Area Pursuant to D.16-04-040
ESA	Table 1	ESA Program Expenses
ESA	Table 1A	Expenses Funded From 2009-2016 Unspent ESA Program Funds
ESA	Table 2, 2A & 2B	Expenses and Energy Savings by Measures Installed
ESA	Table 3	Average Bill Savings per Treated Home
ESA	Table 4A	Homes Treated
ESA	Table 4B	Homes Unwilling/Unable to Participate
ESA	Table 5	Customer Summary
ESA	Table 6	Expenditures for Pilots and Studies
ESA	Table 7	Measures (Refrigerators and In Home Energy Education)
CARE	Table 1	CARE Program Expenses
CARE	Table 2	CARE Enrollment, Recertification, Attrition, and Penetration
CARE	Table 3A&B	CARE Post-Enrollment Verification Results
CARE	Table 4	CARE Self-Certification and Re-Certification Applications
CARE	Table 5	Enrollment by County
CARE	Table 6	Recertification Results
CARE	Table 7	Capitation Contractors
CARE	Table 8	Participants as of Month End
CARE	Table 9	CHANGES Expenditures
CARE	Table 10	CHANGES One-On-One Assistance
CARE	Table 11	CHANGES Group Assistance Sessions

Table 1: Intensified ESA Activity in the Impacted Area Pursuant to D.16-04-040

Reporting Month/Year – July 2021 [1]			
1. Total Homes Eligible:			**1,322,388**
2. Total Homes Visited in Aliso Canyon Territory:			**388,588**
2a. "Go-Back" Homes:			**246,142**
2b. First Touch Homes:			**142,446**
3. Percent of treated homes prioritized due to "High Usage":			**1.32%**
4. Percent of treated "Multi-Family" units prioritized:			**37.83%**
5. Percent of homes jointly treated by SCE and SoCalGas:			**52.30%**
6. Average Per Home Savings for Homes Treated as a result of suspended program rules:			**473.52kWh / 0.069 kW**
7. Number of homes in the pipeline:			**2,134**
8. Installed Measures by SoCalGas		9. **Installed Measures by SCE**	
HE Clothes Washers:	**N/A**	CFLs [2]:	**431,811**
Water Heater Blankets:	**N/A**	Fluorescent Torchiere Lamps:	**11,969**
Low Flow Showerheads	**N/A**	LED A-Lamps:	**1,760,048**
Water Heater Pipe Insulation:	**N/A**	LED Torchiere and LED Reflector Lamps:	**117,325**
Faucet Aerator:		Exterior Fixture	**1,030**
Thermostatic Shower Valve:	**N/A**	Tier 1 and Tier 2 Smart Power Strips:	**309,723**
Air Sealing/Envelope:	**N/A**	Energy Education	**307,321**
Attic Insulation:	**N/A**	Refrigerator Replacement:	**54,975**
Duct Testing & Sealing:	**N/A**	Freezer Replacement	**232**
Furnace Clean & Tune:	**N/A**	Room A/C Replacement:	**1,651**
		Evaporative Cooler Installation:	**36,418**
		Pool Pump Replacement:	**7,746**
		Central A/C & Heat Pump Replacement:	**10,705**
		Duct Test and Sealing	**9,925**
		Smart Thermostats	**290**
		Efficient Fan Control	**206**
		High Efficiency Clothes Washer	**19**
		Envelope Air Sealing	**2,770**
		Attic Insulation	**9**
		Tank and Pipe Insulation	**214**
		Other Hot Water	**1,469**
		Thermostatic Shower Valves Combined	**1**
		Thermostatic Shower Valve	**21**
Therms Saved:	**N/A**	kWh Saved:	**184,002,387**
		kW Saved:	**26,661**

Total Expenses:	**N/A**	Total Expenses:	**$206,458,301**

Footnotes:

1. Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect Program-To-Date adjustments.
2. Includes exterior hard wired CFL fixtures.

10. **SCE and SoCalGas are to prioritize near-term electric and natural gas savings respectively.**

    a. **Which measures have been identified as providing the highest near-term savings, and how are they being prioritized?**

    SCE has identified refrigerator replacements and pool pump replacements as “Go Back” targets due to their large near term, and enduring long term, energy savings. SCE analyzed data from assessed homes that did not previously qualify for replacement of these measures to identify homes most likely to qualify for replacement of these two high impact and cost-effective measures.

11. **SCE and SoCalGas should target a minimum average energy savings increase of 10 percent in the affected region as compared to pre-emergency savings for the duration of the emergency time period.**

    a. **Please provide your methodology for establishing pre-emergency baselines and comparing average energy savings achieved in the affected regions indicate and whether any automated measurement and verification tools are being utilized or considered.**

    A pre-emergency baseline was established from the 2015 program year. The 2015 total kWh and kW savings in the affected region was divided by 12 to obtain an average monthly savings number of 704,000 kWh and 97kW. From this baseline, the monthly savings goal in the Aliso Canyon area will be approximately 774,000 kWh and 107 kW. The estimated monthly targets are based on previous metered consumption analysis of an average treated home.

    SCE may validate the achieved savings using a bill comparison methodology as is consistently used for the ESA program for all IOUs. The pre- and post-treatment comparison of AMI consumption data for treated homes is based on the standard metered data-based measurement and verification protocols for measuring savings for ESA treated homes. The validation of achieved savings may use a combination of automated metered consumption and/or planned impact evaluation depending on the timing of data needs. The needed lag in metered consumption data analysis necessitates use of existing estimates for the required monthly reporting of program accomplishments.

    b. **Please also discuss your progress in achieving the 10 percent savings increase.**

Since April 28, 2016, 76,881,005 kWh and 10,310 kW have been saved in the Aliso Canyon area, for an average of 20,078,872 kWh and 273 kW per month, which continues to exceed the 10 percent savings.

12. **SCE's and SoCalGas' suspension of the "3MM" and "Go-Back" rules should help capture significant savings of at least 4 and 3 percent respectively on average.**

    a. **Please provide your methodology for calculating average kWh saved for homes made eligible through the aforementioned rule-suspensions and indicate whether any automated measurement and verification tools are being utilized or considered.**

    SCE has determined 501 kWh per month baseline kWh usage of homes in the impacted area by averaging a sample of homes on CARE in Los Angeles, Orange, Riverside, San Bernardino, and Ventura counties, an area which approximates the impacted area. SCE will strive to attain 4% savings over this baseline, while still providing *all* eligible and feasible measures to qualified homes in the identified impacted area.

    See response to #11a above regarding automated measurement and verification tools.

13. **SCE and SoCalGas should provide the treatment of the most energy-intensive single- and multi-family properties and target high energy using households first.**

    a. **Please explain your strategy and progress identifying and targeting multi-family and high-usage homes.**

    SCE continues to leverage information determined via the CARE High Usage Verification process to identify and target energy intensive single-family, multi-family and mobile home households in the impacted area. Letters are sent to customers with the name and contact phone number for their local-area ESA program contractor, allowing interested customers to receive program information and a more direct ESA enrollment. Approximately 2% of the homes treated in Aliso Canyon area are CARE high usage customers.

14. **SCE and SoCalGas are to leverage program offerings outside of the ESA Program portfolio that could also achieve energy savings (such as demand response or deployment of solar thermal water heaters).**

    a. **Please discuss your strategy for encouraging customer participation in other demand response programs.**

    The CSI Thermal program had low participation rates and no longer has funding. SCE has ceased marketing the program.

    In addition, SCE's contractor's Program Representatives continue to review the ESA Program Customer Energy Education and Resource Guide with each program enrollee at time of in-home enrollment. This Energy Education focuses on no-cost actions these

low income customers can take to save energy and reduce their bills. Included in this education is instruction on how to sign up for My Account, which provides them with additional time and money savings tools and opportunities to participate in residential energy efficiency rebate programs.

Energy Savings Assistance Program Table 1 - Expenses
Southern California Edison
Through July 2021

	Authorized Budget [1]			Current Month Expenses			Year to Date Expenses			% of Budget Spent YTD		
ESA Program:	**Electric**	**Gas**	**Total**	**Electric**	**Gas**	**Total**	**Electric**	**Gas**	**Total**	**Electric**	**Gas**	**Total**
Energy Efficiency												
EE Subtotal (A+B)	$ 36,098,517		$ 36,098,517	$ 7,371,993		$ 7,371,993	$ 7,371,993		$ 7,371,993	20%		20%
EE (A) [2]				$ 7,371,993		$ 7,371,993	$ 7,371,993		$ 7,371,993			
EE-MF (B)						$ -			$ -			
Training Center	$ 300,325		$ 300,325	$ 5,194		$ 5,194	$ 5,194		$ 5,194	2%		2%
Workforce Education and Training	$ -		$ -	$ -		$ -	$ -		$ -	0%		0%
Inspections	$ 838,704		$ 838,704	$ 57,660		$ 57,660	$ 57,660		$ 57,660	7%		7%
Marketing and Outreach	$ 516,906		$ 516,906	$ 198,457		$ 198,457	$ 198,457		$ 198,457	38%		38%
Statewide Marketing andOutreach	$ -		$ -	$ -		$ -	$ -		$ -	0%		0%
Studies	$ 147,500		$ 147,500	$ 2,409		$ 2,409	$ 2,409		$ 2,409	2%		2%
Regulatory Compliance	$ 381,941		$ 381,941	$ 36,287		$ 36,287	$ 36,287		$ 36,287	10%		10%
General Administration	$ 2,617,069		$ 2,617,069	$ 291,575		$ 291,575	$ 291,575		$ 291,575	11%		11%
SPOC	$ 85,965		$ 85,965	$ 12,195		$ 12,195	$ 12,195		$ 12,195	14%		14%
CPUC Energy Division	$ 25,789		$ 25,789	$ 9,203		$ 9,203	$ 9,203		$ 9,203	36%		36%
Subtotal - Admin	$ 4,828,234		$ 4,828,234	$ 600,784		$ 600,784	$ 600,784		$ 600,784	12%		12%
Program Total	$ 40,926,750		$ 40,926,750	$ 7,972,778		$ 7,972,778	$ 7,972,778		$ 7,972,778	19%		19%
Staff Proposal Pilot Total	$ -		$ -	$ -		$ -	$ -		$ -	0%		0%
Portfolio Total	**$ 40,926,750**		**$ 40,926,750**	**$ 7,972,778**		**$ 7,972,778**	**$ 7,972,778**		**$ 7,972,778**	**19%**		**19%**
Funded Outside of ESA Program Budget												
Indirect Costs				$ 83,499		$ 83,499	$ 83,499		$ 83,499			
NGAT Costs												

[1] Reflects the authorized 2021 Program Year budget approved in CPUC Decision 21-06-015, June 13, 2021.

[2] Includes applicable Contractor Advanced Payments.

[3] Financial data for Energy Efficiency total monthly and year-to-date expenses are obtainted from EMAPS; financial data for Training Center, Inspections, Marketing & Outreach, Measurement & Evaluation Studies, Regulatory Compliance, General Administration, and CPUC Energy Division monthly and year-to-date expenses are obtained from SAP. Expenses for categories authorized to utilize unspent funds are not included in the table, refer to ESA Table 1A.

[X] Please indicate whether authorized budget includes shifted funds from previous years and/or prior program cycles. (Yes or No) If yes, please specify amount, date fund-shifting activity occurred, date of fund-shifting request and related approval is applicable.

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

Energy Savings Assistance Program Table 1A - Expenses Funded From 2009-2016 "Unspent ESA Program Funds"
Southern California Edison
Through July 2021

	Proposed Budget [1]			Current Month Expenses			Year to Date Expenses			% of Budget Spent YTD		
ESA Program:	**Electric**	**Gas**	**Total**	**Electric**	**Gas**	**Total**	**Electric**	**Gas**	**Total**	**Electric**	**Gas**	**Total**
Energy Efficiency												
Multi-Family Common Area Measures	$ 1,100,000		$ 1,100,000	$ 104,058		$ 104,058	$ 104,058		$ 104,058	9%		9%
TOTAL PROGRAM BUDGET/EXPENSES	**$ 1,100,000**		**$ 1,100,000**	**$ 104,058**		**$ 104,058**	**$ 104,058**		**$ 104,058**	**9%**		**9%**

NOTE: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjust

[1] Proposed budget based on SCE's Advice Letter 4552-E, submitted on August 2, 2021. Column will be re-labelled "Authorized Budget" once the budget is approved.

[2] Financial data for monthly and year-to-date expenses for Additional Regulatory Compliance Costs category are obtained from SAP; financial data for monthly and year-to-date expenses for remaining categories are obtainted from EMAPS.

Energy Savings Assistance Program Table 2
Southern California Edison
Through July 2021

	ESA Program (Summary)Total							ESA Program (First Touch Homes Treated)							ESA Program (Re-Treated Homes/Go Backs)							ESA Program (Aliso Canyon - SCG & SCE) [5]						
		Year-To-Date Completed & Expensed Installation							Year-To-Date Completed & Expensed Installation								Year-To-Date Completed & Expensed Installation							Year-To-Date Completed & Expensed Installation					
Measures	**Units**	**Quantity Installed**	**kWh [4] (Annual)**	**kW [4] (Annual)**	**Therms [4] (Annual)**	**Expenses ($)**	**% of Expenditure**	**Units**	**Quantity Installed**	**kWh[4] (Annual)**	**kW[4] (Annual)**	**Therms[4] (Annual)**	**Expenses ($)**	**% of Expenditure**	**Units**	**Quantity Installed**	**kWh[4] (Annual)**	**kW[4] (Annual)**	**Therms[4] (Annual)**	**Expenses ($)**	**% of Expenditure**	**Units**	**Quantity Installed**	**kWh[4] (Annual)**	**kW[4] (Annual)**	**Therms[4] (Annual)**	**Expenses ($)**	**% of Expenditure**
Appliances		(K+S)	(L+T)	(M+U)	(N+V)	(O+W)																						
High Efficiency Clothes Washer	Home	9	841	0		$ 10,003	0.1%	Home	7	660	0		$ 7,002	0.1%	Home	2	181	0		$ 3,000	0.1%	Home	9	841	0		$ 10,003	0.2%
Refrigerators	Home	1,085	632,320	76		$ 1,222,070	17.5%	Home	681	397,128	48		$ 768,100	16.1%	Home	404	235,192	28		$ 453,970	20.5%	Home	936	546,086	66		$ 1,055,397	23.6%
Freezers	Each	19	16,112	2		$ 16,316	0.2%	Each	11	9,328	1		$ 8,676	0.2%	Each	8	6,784	1		$ 7,640	0.3%	Each	14	11,872	1		$ 12,187	0.3%
Domestic Hot Water																												
Other Hot Water	Home	26	3,498	0		$ 1,310	0.0%	Home	22	2,862	0		$ 1,080	0.0%	Home	4	636	0		$ 230	0.0%	Home	18	3,180	0		$ 901	0.0%
Tank and Pipe Insulation	Home	-	-	-		$ -	0.0%	Home	-	-	-		$ -	0.0%	Home	-	-	-		$ -	0.0%	Home	-	-	-		$ -	0.0%
Thermostatic Shower Valves Combined	Each	-	-	-		$ -	0.0%	Each	-	-	-		$ -	0.0%	Each	-	-	-		$ -	0.0%	Each	-	-	-		$ -	0.0%
Water Heater Repair/Replacement	Each	-	-	-		$ -	0.0%	Each	-	-	-		$ -	0.0%	Each	-	-	-		$ -	0.0%	Each	-	-	-		$ -	0.0%
Thermostatic Shower Valve	Each	7	353	0		$ 602	0.0%	Each	6	306	0		$ 516	0.0%	Each	1	48	0		$ 86	0.0%	Each	6	305	0		$ 516	0.0%
Enclosure																												
Air Sealing / Envelope [1]	Home	57	2,107	0		$ 7,728	0.1%	Home	52	1,519	0		$ 6,573	0.1%	Home	5	588	0		$ 1,155	0.1%	Home	49	1,568	0		$ 6,715	0.2%
Attic Insulation	Home	-	-	-		$ -	0.0%	Home	-	-	-		$ -	0.0%	Home	-	-	-		$ -	0.0%	Home	-	-	-		$ -	
HVAC																												
Smart Thermostat	Each	544	167,112	0		$ 172,089	2.5%	Each	274	88,932	0		$ 86,895	1.8%	Each	270	78,179	0		$ 85,194	3.8%	Each	366	107,273	0		$ 116,348	2.6%
FAU Standing Pilot Conversion	Each	0	0	0		$ -	0.0%	Each	0	0	0		$ -	0.0%	Each	0	0	0		$ -	0.0%	Each	0	0	0		$ -	0.0%
Furnace Repair/Replacement	Home	0	0	0		$ -	0.0%	Home	0	0	0		$ -	0.0%	Home	0	0	0		$ -	0.0%	Home	0	0	0		$ -	0.0%
Room A/C Replacement	Home	45	(7,565)	(1)		$ 50,455	0.7%	Home	21	(3,570)	(1)		$ 23,730	0.5%	Home	24	(3,995)	(1)		$ 26,725	1.2%	Home	35	(5,865)	(1)		$ 38,656	0.9%
Central A/C Replacement	Home	450	153,234	23		$ 2,257,083	32.3%	Home	330	113,630	17		$ 1,631,199	34.1%	Home	120	39,604	6		$ 625,884	28.3%	Home	124	41,634	6		$ 570,036	12.7%
Heat Pump Replacement	Home	11	14,516	7		$ 54,398	0.8%	Home	8	10,043	5		$ 41,309	0.9%	Home	3	4,473	2		$ 13,089	0.6%	Home	8	10,913	5		$ 37,797	0.8%
Evaporative Cooler (Replacement)	Each	0	0	0		$ -	0.0%	Each	0	0	0		$ -	0.0%	Each	0	0	0		$ -	0.0%	Each	0	0	0		$ -	0.0%
Evaporative Cooler (Installation)	Home	479	268,719	40		$ 520,886	7.4%	Home	350	196,350	29		$ 379,904	7.9%	Home	129	72,369	11		$ 140,982	6.4%	Home	332	186,252	28		$ 364,137	8.1%
Duct Testing and Sealing	Home	452	0	0		$ 91,730	1.3%	Home	331	0	0		$ 69,380	1.5%	Home	121	0	0		$ 22,350	1.0%	Home	127	0	0		$ 28,000	0.6%
Efficient Fan Control	Home	21	1,447	1		$ 7,345	0.1%	Home	8	709	0		$ 2,734	0.1%	Home	13	738	0		$ 4,611	0.2%	Home	20	1,324	1		$ 6,998	0.2%
Maintenance																												
Furnace Clean and Tune[6]	Home	-	-	-		$ -	0.0%	Home	-	-	-		$ -	0.0%	Home	-	-	-		$ -	0.0%	Home	-	-	-		$ -	0.0%
Central A/C Tune up	Home	-	-	-		$ -	0.0%	Home	-	-	-		$ -	0.0%	Home	-	-	-		$ -	0.0%	Home	-	-	-		$ -	0.0%
Lighting																												
Compact Fluorescent Lights (CFL)	Each	0	0	0		$ -	0.0%	Each	0	0	0		$ -	0.0%	Each	0	0	0		$ -	0.0%	Each	0	0	0		$ -	0.0%
Exterior Hard wired CFL fixture	Each	0	0	0		$ -	0.0%	Each	0	0	0		$ -	0.0%	Each	0	0	0		$ -	0.0%	Each	0	0	0		$ -	0.0%
Exterior Hard wired LED fixture	Each	72	1,052	0		$ 6,702	0.1%	Each	26	380	0		$ 2,416	0.1%	Each	46	672	0		$ 4,286	0.2%	Each	13	190	0		$ 1,128	0.0%
LED A-lamp	Each	37,486	1,457,379	176		$ 339,544	4.9%	Each	25,089	975,829	118		$ 227,341	4.8%	Each	12,397	481,550	58		$ 112,203	5.1%	Each	34,419	1,332,987	160		$ 311,037	7.0%
LED Reflector Lamp	Each	579	12,502	2		$ 4,812	0.1%	Each	418	9,032	1		$ 3,468	0.1%	Each	161	3,470	0		$ 1,344	0.1%	Each	540	11,643	1		$ 4,489	0.1%
LED Torchiere Lamp	Each	2,841	203,857	24		$ 200,333	2.9%	Each	1,872	134,012	16		$ 132,024	2.8%	Each	969	69,845	8		$ 68,309	3.1%	Each	2,670	190,802	22		$ 188,255	4.2%
Torchiere	Each	0	0	0		$ -	0.0%	Each	0	0	0		$ -	0.0%	Each	0	0	0		$ -	0.0%	Each	0	0	0		$ -	0.0%
Miscellaneous																												
Pool Pumps	Home	239	239,239	74		$ 316,525	4.5%	Home	197	197,197	61		$ 263,440	5.5%	Home	42	42,042	13		$ 53,085	2.4%	Home	175	175,175	54		$ 226,332	5.1%
Smart Power Strips - Tier 1	Home	48	0	0		$ 4,605	0.1%	Home	39	0	0		$ 3,657	0.1%	Home	9	0	0		$ 948	0.0%	Home	38	0	0		$ 3,614	0.1%
Smart Power Strips - Tier 2	Each	9,099	1,273,128	256		$ 580,821	8.3%	Each	6,108	855,837	172		$ 389,823	8.2%	Each	2,991	417,291	84		$ 190,998	8.6%	Each	8,214	1,143,615	228		$ 524,336	11.7%
Pilots																												
Customer Enrollment																												
Outreach & Assessment	Home	11,802				$ 872,140	12.5%	Home	7,710				$ 565,551	11.8%	Home	4,092				$ 306,589	13.9%	Home	10,366				$ 738,502	16.5%
In-Home Education	Home	10,302				$ 257,550	3.7%	Home	6,690				$ 167,250	3.5%	Home	3,612				$ 90,300	4.1%	Home	9,066				$ 226,650	5.1%
Total Savings/Expenditures			**4,439,850**	**680**		**$ 6,995,045**				**2,990,183**	**468**		**$ 4,782,065**				**1,449,667**	**211**		**$ 2,212,980**				**3,759,795**	**572**		**$ 4,472,032**	
Total Households Weatherized [2]		66							66														57					

Households Treated	Total (K+S)	First Touches	**Re-treated Homes/Go-Backs**	**Aliso Canyon**
- Single Family Households Treated	Home 6,847	Home 4,408	Home 2,439	Home 5,920
- Multi-family Households Treated	Home 2,211	Home 1,575	Home 636	Home 2,166
- Mobile Homes Treated	Home 604	Home 414	Home 190	Home 523
Total Number of Households Treated	Home 9,662	Home 6,397	Home 3,265	Home 8,609
# Eligible Households to be Treated for PY [3]	Home 43,562	Home -	Home -	Home
% of Households Treated	% 22%	% #DIV/0!	% #DIV/0!	%
- Master-Meter Households Treated	Home 1,334	Home 941	Home 393	Home 1,281

[1] Envelope and Air Sealing Measures may include outlet cover plate gaskets, attic access weatherization, weatherstripping - door, caulking and minor home repairs. Minor home repairs predominantly are door jamb repair / replacement, door repair, and window putty.
[2] Weatherization may consist of attic insulation, attic access weatherization, weatherstripping - door, caulking, & minor home repairs
[3] Based on authorized 2021 Program Year budget approved in CPUC decision 21-06-015, June 13, 2021.
[4] Savings are based on DNV/GL Impact Evaluation Program Years 2015-2017 for measures studied by that evaluation. Savings for all other measures are based on SCE or Statewide Work Papers.

ISI Data for Aliso Canyon includes "First Touches and Re-Treatments".

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

Energy Savings Assistance Program Table 2A
Southern California Edison
Through July 2021

		ESA Program - CSD Leveraging					
		Year-To-Date Completed & Expensed Installation					
Measures	**Units**	**Quantity Installed**	**kWh[3] (Annual)**	**kW[3] (Annual)**	**Therms[3] (Annual)**	**Expenses ($)**	**% of Expenditure**
Appliances							
Appliances		-	-	-	-	$ -	0.0%
High Efficiency Clothes Washer	Each	-	-	-	-	$ -	0.0%
Refrigerators	Each	-	-	-	-	$ -	0.0%
Microwaves [4]	Each	-	-	-	-	$ -	0.0%
Domestic Hot Water							
Other Hot Water	Home	-	-	-	-	$ -	0.0%
Tank and Pipe Insulation	Home	-	-	-	-	$ -	0.0%
Water Heater Repair/Replacement	Each	-	-	-	-	$ -	0.0%
Thermostatic Shower Valve	Each	-	-	-	-	$ -	0.0%
Combined Showerhead/TSV	Each	-	-	-	-	$ -	0.0%
Heat Pump Water Heater	Each	-	-	-	-	$ -	0.0%
Enclosure							
Air Sealing / Envelope [1]	Home	-	-	-	-	$ -	0.0%
Attic Insulation	Home	-	-	-	-	$ -	0.0%
HVAC							
Room A/C Replacement	Home	-	-	-	-	$ -	0.0%
Central A/C replacement	Home	-	-	-	-	$ -	0.0%
Central A/C Replacement	Home	-	-	-	-	$ -	0.0%
Central Heat Pump Replacement	Home	-	-	-	-	$ -	0.0%
Evaporative Cooler (Installation)	Home	-	-	-	-	$ -	0.0%
Energy Efficient Fan Control/Time Delay	Home	-	-	-	-	$ -	0.0%
Maintenance							
Central A/C Tune up	Home	-	-	-	-	$ -	0.0%
Lighting							
Interior Hard wired LED fixtures	Each	-	-	-	-	$ -	0.0%
Exterior Hard wired LED fixtures	Each	-	-	-	-	$ -	0.0%
Torchiere LED	Each	-	-	-	-	$ -	0.0%
LED Night Lights	Each	-	-	-	-	$ -	0.0%
LED Reflector Bulb	Each	-	-	-	-	$ -	0.0%
LED Diffuse A-Lamps	Each	-	-	-	-	$ -	0.0%
Miscellaneous							
Pool Pumps	Each	-	-	-	-	$ -	0.0%
Smart Power Strips - Tier 1	Each	-	-	-	-	$ -	0.0%
Smart Power Strips - Tier 2	Each	-	-	-	-	$ -	0.0%
Pilots							
Customer Enrollment							
Outreach & Assessment	Home	-				$ -	0.0%
In-Home Education	Home	-				$ -	0.0%
Total Savings/Expenditures			-	-	-	$ -	0.0%
Total Households Weatherized [2]							

CSD MF Tenant Units Treated			**Total**
			-
			-

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.
[1] Envelope and Air Sealing Measures may include outlet cover plate gaskets, attic access weatherization, weatherstripping - door, caulking and minor home
[2] Weatherization may consist of attic insulation, attic access weatherization, weatherstripping - door, caulking, & minor home repairs.
[3] All savings are calculated based on the following sources:

Energy Savings Assistance Common Area Measures Program Table 2B
Southern California Edison
Through July 2021

		Table 2B ESA Program - Multifamily Common Area Measures[5]					
		Year-To-Date Completed & Expensed Installation					
ESA CAM Measures[1,6]	Units (of Measure such as "each")	Quantity Installed	kWh (Annual)	kW (Annual)	Therms (Annual)	Expenses ($)	% of Expenditure
MF Appliances							
MF Freezer	Each	-	-	-	-	$ -	0.0%
MF High Efficiency Clothes Washer	Home	-	-	-	-	$ -	0.0%
MF Refrigerators	Each	-	-	-	-	$ -	0.0%
MF Domestic Hot Water							
MF Faucet Aerator	Home	-	-	-	-	$ -	0.0%
MF Low Flow Shower Head	Home	-	-	-	-	$ -	0.0%
MF Other Hot Water	Home	-	-	-	-	$ -	0.0%
MF Water Heater Blanket	Home	-	-	-	-	$ -	0.0%
MF Water Heater Pipe Insulation	Home	-	-	-	-	$ -	0.0%
MF Enclosure							
Air Sealing / Envelope [1]	Home	-	-	-	-	$ -	0.0%
Attic Insulation	Home	-	-	-	-	$ -	0.0%
MF HVAC							
MF Central A/C Replacement	Home	-	-	-	-	$ -	0.0%
MF Duct Test Inspection	Each	-	-	-	-	$ -	0.0%
MF Duct Testing and Sealing	Home	-	-	-	-	$ -	0.0%
MF Evaporative Cooler (installation)	Home	-	-	-	-	$ -	0.0%
MF FAU Standing Pilot Conversion	Each	-	-	-	-	$ -	0.0%
MF Furnace Repair/Replacement	Each	-	-	-	-	$ -	0.0%
MF Heat Pump Replacement	Home	-	-	-	-	$ -	0.0%
MF Inspection	Each	-	-	-	-	$ -	0.0%
MF Programmable Thermostat	Each	-	-	-	-	$ -	0.0%
MF Room A/C Replacement	Home	-	-	-	-	$ -	0.0%
MF Smart Thermostat	Each	-	-	-	-	$ -	0.0%
MF Lighting							
MF Ext Parking Lot	Each	110	-	-	-	$ 23,100	22.2%
MF Landscape Lighting	Each	-	-	-	-	$ -	0.0%
MF LED A-Lamp	Each	8	1,829	0	-	$ 97	0.1%
MF LED Exit Sign	Each	-	-	-	-	$ -	0.0%
MF LED Exterior Fixture	Each	482	25,311	-	-	$ 57,847	55.6%
MF LED Interior Fixture	Each	55	1,258	0	-	$ 5,443	5.2%
MF LED PL-Lamps	Each	214	16,362	0	-	$ 3,638	3.5%
MF LED Pool and Spa Lighting	Each	5	4,380	-	-	$ 3,695	3.6%
MF LED Reflector Lamp	Each	-	-	-	-	$ -	0.0%
MF LED T-Lamp	Each	518	25,671	0	-	$ 5,051	4.9%
MF LED Torchiere Lamp	Each	-	-	-	-	$ -	0.0%
MF Miscellaneous							
MF New - Smart Power Strips - Tier 2	Each	-	-	-		$ -	0.0%
MF Pool Pumps	Home	2	-	-	-	$ 3,015	2.9%
MF Smart Power Strips - Tier 1	Home	-	-	-		$ -	0.0%
MF CAM Enrollment Fees							
MF Enrollment Fees	Home	7	-	-	-	$ 2,172	2.1%
Total		1,401	74,811	1	-	$ 104,058	

Multifamily Properties Treated	Number
Total Number of Multifamily Properties Treated[2]	7
Subtotal of Master-metered Multifamily Properties Treated	1
Total Number of Multifamily Tenant Units w/in Properties Treated[3]	7

	Year to Date Expenses		
ESA Program - Multifamily Common Area	Electric	Gas	Total
Administration			
Direct Implementation (Non-Incentive)			
Direct Implementation	$ 104,058		$ 104,058
TOTAL MF CAM COSTS	$ 104,058	$ -	$ 104,058

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.
Standard Notes 1 - 6 (do not delete)
1. Measures are customized by each IOU, see 'Table 2B-1, Eligible Measures List'. Measures list may change based on available information on both costs and benefits and may vary across climate zones. Each
2. Multifamily properties are sites with at least five (5) or more dwelling units. The properties may have multiple buildings.
3. Multifamily tenant units are the number of dwelling units located within properties treated. This number does not represent the same number of dwellings treated as captured in table 2A.
4. Audit costs may be covered by other programs or projects may utilize previous audits. Not all participants will have an audit cost associated with their project.
5. Applicable to Deed-Restricted, government and non-profit owned multi-family buildings described in D.16-11-022, modified by D.17-12-009, where 65% of tenants are income eligible based (at or below 200% of the Federal Poverty Guidelines).
6. Commissioning costs, as allowable per the Decision, are included in measures total cost unless otherwise noted.
7 All savings are calculated based on the following sources:

Energy Savings Assistance CAM Program Table 2B-1, Eligible Common Area Measures List
Southern California Edison
Through July 2021

Common Area Measures Category and Eligible Measures Title [1]	Effective Date	End Date[2]	Eligible Climate Zones [3]
Appliances			
Pool Pumps	10/1/2018	6/30/2021	All
Domestic Hot Water			
Envelope			
Enclosure			
Air Sealing / Envelope [1]	10/1/2018	6/30/2021	All
Attic Insulation	10/1/2018	6/30/2021	All
HVAC			
Room A/C Replacement	10/1/2018	6/30/2021	10, 13, 14, 15, 16
Central A/C replacement	10/1/2018	6/30/2021	13, 14, 15
Heat Pump Replacement	10/1/2018	6/30/2021	13, 14, 15
Evaporative Cooler (Installation)	10/1/2018	6/30/2021	10, 13, 14, 15, 16
MF Smart Thermostat	10/1/2018	6/30/2021	10, 13, 14, 15, 16
Lighting			
MF Ext Parking Lot	1/1/2021	6/30/2021	All
MF Landscape Lighting	10/1/2018	6/30/2021	All
MF LED A-Lamp	10/1/2018	6/30/2021	All
MF LED Exit Sign	10/1/2018	6/30/2021	All
MF LED Exterior Fixture	10/1/2018	6/30/2021	All
MF LED Interior Fixture	10/1/2018	6/30/2021	All
MF LED PL-Lamps	10/1/2018	6/30/2021	All
MF LED Pool and Spa Lighting	10/1/2018	6/30/2021	All
MF LED Reflector Lamp	10/1/2018	6/30/2021	All
MF LED Torchiere Lamp	10/1/2018	6/30/2021	All
MF LED T5 UL Type A	8/17/2019	6/30/2021	All
MF LED T8 UL Type A	8/17/2019	6/30/2021	All
Miscellaneous			
Smart Power Strips - Tier 1	10/1/2018	6/30/2021	All
New - Smart Power Strips - Tier 2	10/1/2018	6/30/2021	All

Standard Notes (do not delete)

1. Measures list may change based on available information on both costs and benefits (including energy benefits as well as non-energy benefits) and may vary across climate zones. This is not a list of installed measures, it is a list of eligible measures.
Table 2B-1 Column A should match Table 2B Column A for eligible (not canceled) measures.

2. Only complete if measure is canceled or discontinued
3. Defined as CEC California Building Climate Zones
https://www.energy.ca.gov/maps/renewable/building_climate_zones.html

Energy Savings Assistance Program Tables 3A-C - Energy Savings and Average Bill Savings per Treated Home/Common Area
Southern California Edison
Through July 2021

Table 3A-1, ESA Program	
Annual kWh Savings	4,439,850
Annual Therm Savings	
Lifecycle kWh Savings	29,906,180
Lifecycle Therm Savings	
Current kWh Rate	0.139
Current Therm Rate	
Number of Treated Households	9,662
Average 1st Year Bill Savings / Treated households	$63.87
Average Lifecycle Bill Savings / Treated Household	$430.24

Table 3A-2, ESA Program - CSD Leveraging		
Annual kWh Savings		-
Annual Therm Savings		-
Lifecycle kWh Savings		-
Lifecycle Therm Savings		-
Current kWh Rate	$	-
Current Therm Rate	$	-
Average 1st Year Bill Savings / Treated Households	$	-
Average Lifecycle Bill Savings / Treated Household	$	-

Table 3A-3, Summary - ESA Program/CSD Leveraging		
Annual kWh Savings		4,439,850
Annual Therm Savings		
Lifecycle kWh Savings		29,906,180
Lifecycle Therm Savings		
Current kWh Rate	$	0.14
Current Therm Rate		
Average 1st Year Bill Savings / Treated Households	$	63.87
Average Lifecycle Bill Savings / Treated Households	$	430.24

[1] Summary is the sum of ESA Program + CSD Leveraging

Table 3B, ESA Program - Multifamily Common Area		
Annual kWh Savings		93,288
Annual Therm Savings		
Lifecycle kWh Savings		695,209
Lifecycle Therm Savings		
Current kWh Rate	$	0.14
Current Therm Rate		
Number of Treated Households		7
Average 1st Year Bill Savings / Treated Property	$	1,852.44
Average Lifecycle Bill Savings / Treated Property	$	13,804.86

Energy Savings Assistance Program Table 4 - Homes/Buildings Treated
Southern California Edison
Through July 2021

Table 4A-1, ESA Program						
	Eligible Households			Households Treated YTD		
County	Rural [1]	Urban	Total	Rural	Urban	Total
FRESNO	-	485	485	0	0	0
IMPERIAL	186	-	186	0	0	0
INYO	1,445	6	1,450	4	0	4
KERN	19,496	18,019	37,515	227	0	227
KINGS	9,181	-	9,181	64	0	64
LOS ANGELES	7,324	588,589	595,913	44	4,498	4,542
MADERA	-	3	3	0	0	0
MONO	2,190	0	2,191	0	0	0
ORANGE	1	217,702	217,703	0	868	868
RIVERSIDE	76,418	79,107	155,525	173	956	1,129
SAN BERNARDINO	26,586	163,583	190,170	396	1,692	2,088
SANDIEGO	1	-	1	0	0	0
SANTA BARBARA	-	17,635	17,635	0	6	6
TULARE	50,187	15,342	65,529	335	150	485
TUOLUMNE	-	-	0	0	0	0
VENTURA	3,340	63,015	66,355	14	235	249
Total	**196,355**	**1,163,485**	**1,359,840**	**1,257**	**8,405**	**9,662**

Table 4B, ESA Program - CSD Leveraging						
				Households Treated YTD		
County				Rural	Urban	Total
						0
						0
Total				**0**	**0**	**0**

Table 4C, ESA Program - Multifamily Common Area						
				Properties Treated YTD		
County				Rural	Urban	Total
FRESNO				0	0	0
IMPERIAL				0	0	0
INYO				0	0	0
KERN				0	0	0
KINGS				0	0	0
LOS ANGELES				0	2	2
MADERA				0	0	0
MONO				0	0	0
ORANGE				0	1	1
RIVERSIDE				0	0	0
SAN BERNARDINO				3	1	4
SANDIEGO				0	0	0
SANTA BARBARA				0	0	0
TULARE				0	0	0
TUOLUMNE				0	0	0
VENTURA				0	0	0
Total				**3**	**4**	**7**

[1] For IOU low income-related and Energy Efficiency reporting and analysis, the Goldsmith definition is applied.
Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

Energy Savings Assistance Program Table 4A-2, Homes Unwilling / Unable to Participate
Southern California Edison
Through July 2021

ESA Program

	Reason Provided [1]						
County	**Customer Unwilling/Declined Program Measures**	**Customer Unavailable - Scheduling Conflicts**	**Hazardous Environment (unsafe/unclean)**	**Landlord Refused to Authorize Participation**	**Household Exceeds Allowable Limits**	**Unable to Provide Required Documentation**	**Other Infeasible/ Ineligible**
Fresno	0	0	0	0	1	0	1
Imperial	0	0	0	0	0	1	2
Inyo	0	0	0	0	0	0	2
Kern	0	0	0	0	11	1	137
Kings	0	0	0	0	6	2	82
Los Angeles	0	5	0	59	91	82	3,047
Madera	0	0	0	0	0	0	0
Mono	0	0	0	0	0	0	0
Orange	0	1	0	24	29	68	604
Riverside	0	1	0	8	56	694	3,257
San Bernardino	0	4	0	8	68	423	1,790
San Diego	0	0	0	0	0	0	0
Santa Barbara	0	0	0	0	3	0	2
Tulare	0	0	0	1	19	20	389
Tuolumne	0	0	0	0	0	0	0
Ventura	0	0	0	0	10	0	87
Total	**0**	**11**	**0**	**100**	**294**	**1,291**	**9,400**

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.
[1] The YTD data in this table is effective from July, 2021 due to the start of the new 2021 Program Cycle.

Energy Savings Assistance Program Table 5 - Energy Savings Assistance Program Customer Summary [1]
Southern California Edison
Through July 2021

Table 5A, ESA Program

	Gas & Electric				Gas Only				Electric Only				Total					
	# of Household Treated by Month	(Annual)			# of Household Treated by Month	(Annual)			# of Household Treated by Month	(Annual)			# of Household Treated by Month	(Household Count)		(Annual)		
Month		Therm	kWh	kW		Therm	kWh	kW		Therm	kWh	kW		# of First-Tourch	# of Re-treatment	Therm	kWh	kW
January																		
February																		
March																		
April																		
May																		
June																		
July									9,662		4,439,850	680	9,662	6,397	3,265		4,439,850	680
August																		
September																		
October																		
November																		
December																		
YTD	**-**	**-**	**-**	**-**	**-**	**-**	**-**	**-**	**9,662**		**4,439,850**	**680**	**9,662**	**6,397**	**3,265**		**4,439,850**	**680**

YTD Total Energy Impacts for all fuel types should equal YTD energy impacts that are reported every month Table 2.
Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

Table 5B, ESA Program - CSD Leveraging

	Gas & Electric				Gas Only				Electric Only				Total			
	# of Household Treated by Month	(Annual)			# of Household Treated by Month	(Annual)			# of Household Treated by Month	(Annual)			# of Household Treated by Month	(Annual)		
Month		Therm	kWh	kW		Therm	kWh	kW		Therm	kWh	kW		Therm	kWh	kW
January																
February																
March																
April																
May																
June																
July																
August																
September																
October																
November																
December																
YTD	**-**	**-**	**-**	**-**	**-**	**-**	**-**	**-**	**-**		**-**	**-**	**-**		**-**	**-**

YTD Total Energy Impacts for all fuel types should equal YTD energy impacts that are reported every month Table 2A.
Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

Table 5C, ESA Program - Multifamily Common Area

	Gas & Electric				Gas Only				Electric Only				Total			
	# of Properties Treated by Month	(Annual)			# of Properties Treated by Month	(Annual)			# of Properties Treated by Month	(Annual)			# of Properties Treated by Month	(Annual)		
Month		Therm	kWh	kW		Therm	kWh	kW		Therm	kWh	kW		Therm	kWh	kW
January																
February																
March																
April																
May																
June																
July									7		93,288	2	7		93,288	2
August																
September																
October																
November																
December																
YTD	**-**	**-**	**-**	**-**	**-**	**-**	**-**	**-**	**7**		**93,288**	**2**	**7**		**93,288**	**2**

[1] The YTD data in these tables is effective from July, 2021 due to the start of the new 2021 Program Cycle.

YTD Total Energy Impacts for all fuel types should equal YTD energy impacts that are reported every month Table 2B.
Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

Energy Savings Assistance Program Table 6 - Expenditures for Pilots and Studies [1]
Southern California Edison
Through July 2021

	Authorized Funding [2]			Current Month Expenses			Expenses To Date [3]			% of Budget Expensed		
	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total
Pilots												
Total Pilots	**$0**	**$0**	**$0**	**$0**	**$0**	**$0**	**$0**	**$0**	**$0**	**#DIV/0!**		**#DIV/0!**
Studies												
Rapid Feedback Research and Analysis 2021-2026 Funding	$155,000	$0	$155,000	0	0	0		0			0%	
2022 Low Income Needs Assessment Study [4,5,6]	$150,000	$0	$150,000	$31,141	$0	$31,141	$112,938	$0	$112,938	75%	0%	75%
Multi Family CAM Evaluation [7]	$90,000	$0	$90,000	$0	$0	$0		$0			0%	
Categorical Eligibility Study [8]	$45,000	$0	$45,000	$0	$0	$0		$0			0%	
Total Studies	**$440,000**	**$0**	**$440,000**	**$31,141**	**$0**	**$31,141**	**$112,938**	**$0**	**$112,938**	**26%**		**26%**

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

Footnotes:

1. Study funding and expenses are not solely supported via the ESA program budget. Some studies are jointly supported via the CARE budget.

2. Since studies span multiple years, the authorized funding reflects the total study budget, as opposed to an annual budget.
3. Expenses to date reflect the total spent on a project since its inception.
4. The 2022 Low Income Needs Assessment started in January 2021. Funding for this study was authorized via an Advice Letter and uses bridge funding from prior cycle.

Energy Savings Assistance Program Table 7 (Second Refrigerators, In-Home Education, MyEnergy/My Account Platform)

Southern California Edison
Through July 2021

7A - Households Receiving Second Refrigerators			
Measures	**Units**	**Received Refrigerator**	**Not eligible for Refrigerator due to Less than Six Occupants**
Second Refrigerators	Each	11	418

7B - Households Receiving In- Home Energy Education Only		
Measures	**Units**	**Households that Only Received Energy Education**
In-Home Education	Home	2,213

7C - Households for My Energy/My Account Platform		
Opt-Out	**Already Enrolled**	**Opt-In**
64,958	1,878	825

Energy Savings Assistance Program Table 8 - Contractor Advanced Funding and Repayment
Southern California Edison
Through July 2021

		B-C			E x F				(B)-(cumulative H + cumulative I)
	Total Advanced Amount	Total Advance PPRS Credit Eligible [1]	Total Advance Not Eligible for PPRS Credit	Percentage for PPRS Credit Calculation [2]	Total Contractor Invoices each month[3]	Total PPRS Credit Earned each month[4]	PPRS Credits Applied each month [5]	Non PPRS Payments Applied each month [6]	Total Advances Outstanding
Jan-20									
Feb-20									
Mar-20	$ 229,816.30								$ 229,816.30
Apr-20	$ 6,207,683.17								$ 6,437,499.47
May-20	$ 288,985.84							$ 47,683.34	$ 6,678,801.97
Jun-20	$ 16,734.82							$ 720,240.20	$ 5,975,296.59
Jul-20	$ 124,206.58							$ -	$ 6,099,503.17
Aug-20	$ -							$ 66,435.68	$ 6,033,067.49
Sep-20	$ -							$ -	$ 6,033,067.49
Oct-20	$ -							$ -	$ 6,033,067.49
Nov-20	$ -							$ -	$ 6,033,067.49
Dec-20	$ -	$ 2,937,642.99	$ 3,929,783.72	40%	$ 903,039.33	$ 361,215.73	$ -	$ -	$ 6,033,067.49
Jan-21	$ -	$ -	$ -	40%	$ 1,029,235.14	$ 411,694.06	$ -	$ -	$ 6,033,067.49
Feb-21	$ -	$ 2,791,529.86	$ 4,075,896.85	40%	$ 2,475,688.05	$ 990,278.22	$ -	$ -	$ 6,033,067.49
Mar-21	$ -	$ -	$ -	40%	$ 1,161,293.89	$ 464,517.56	$ 260,110.57	$ 2,241.58	$ 5,770,715.34
Apr-21	$ -	$ -	$ -	40%	$ 451,816.78	$ 180,726.71	$ 294,772.55	$ -	$ 5,475,942.79
May-21	$ -	$ -	$ -	40%	$ 317,630.62	$ 127,052.25	$ 417,830.52	$ -	$ 5,058,112.27
Jun-21	$ -	$ -	$ -	40%	$ 178,763.05	$ 71,505.22	$ 725,051.98	$ 32,064.19	$ 4,300,996.10
Jul-21	$ -	$ -	$ -	40%	$ 52,011.50	$ 20,804.60	$ 374,998.18	$ 373,318.20	$ 3,552,679.72
Aug-21									
Sep-21									
Oct-21									
Nov-21									
Dec-21									
Total	$ 6,867,426.71	$ 2,791,529.86	$ 4,075,896.85		$ 6,569,478.36	$ 2,627,794.35	$ 2,072,763.80	$ 1,241,983.19	$ 3,552,679.72

IOUs - Do not delete footnotes 1-5 below.

[1] Contractor labor and labor-related costs. Post-Pandemic Return to Service (PPRS) credit eligible. Based on number of contractors eligible for PPRS credit as of last calendar day of a given month.

[2] 40% for PPRS credit calculation from Joint Tier 2 Advice Letter 5654-G filed on June 29, 2020

[3] For work performed during PPRS credit-earning period, for contractors receiving advances. SCE's PPRS credit-earning period is from December 1, 2020 to May 31, 2021. (Dates will vary by IOU based on start of PPRS credit earnings period.) Only includes contractors eligible for PPRS credit as of the reporting month.

[4] Based on total monthly contractor invoices, up to maximum allowable for each contractor. Contractors who are not eligible for PPRS credit as of reporting month have a maximum allowable amount of 0.

[5] Credits may be applied at a later date than earned depending on the contractor repayment schedule.

[6] Includes repayments processed for which PPRS credits were not applied, including contractor payments returned unused or duplicate payments received from other funding sources.

Note: This table created pursuant to section 1.2.3 in Commission Resolution E-5074. This report covers the period from the issuance of advances until the last day of the month reported. Any required corrections/adjustments are reported herein and supersede results reported in prior months.

CARE Table 1 - CARE Program Expenses
Southern California Edison
Through July 2021

	2021 Authorized Budget			Current Month Expenses			Year to Date Expenses			% of Budget Spent YTD		
CARE Program:	**Electric**	**Gas**	**Total**	**Electric**	**Gas**	**Total**	**Electric**	**Gas**	**Total**	**Electric**	**Gas**	**Total**
Outreach	$4,070,988.00		$ 4,070,988.00	$109,580.82		$ 109,580.82	$947,783.62		$ 947,783.62	23%		23%
Processing / Certification Re-certification	$1,556,178.00		$ 1,556,178.00	$46,980.33		$ 46,980.33	$253,405.75		$ 253,405.75	16%		16%
Post Enrollment Verification	$491,425.00		$ 491,425.00	$43,699.72		$ 43,699.72	$280,995.52		$ 280,995.52	57%		57%
IT Programming	$570,000.00		$ 570,000.00	$5,820.74		$ 5,820.74	($298,668.76)		$ (298,668.76)	-52%		-52%
Cooling Centers			$ -			$ -			$ -	0%		0%
Pilots/CHANGES Program	$525,000.00		$ 525,000.00	$39,363.78		$ 39,363.78	$286,327.42		$ 286,327.42	55%		55%
Studies	$49,500.00		$ 49,500.00			$ -	$0.00		$0.00	0%		0%
Regulatory Compliance	$568,876.00		$ 568,876.00	$11,609.32		$ 11,609.32	$118,889.63		$ 118,889.63	21%		21%
General Administration	$1,289,453.00		$ 1,289,453.00	$84,919.53		$ 84,919.53	$650,746.21		$ 650,746.21	50%		50%
CPUC Energy Division	$135,625.00		$ 135,625.00	$21,473.70		$ 21,473.70	$123,511.31		$ 123,511.31	91%		91%
SUBTOTAL MANAGEMENT COSTS	**$9,257,045.00**		**$ 9,257,045.00**	**$ 363,447.94**		**$ 363,447.94**	**$ 2,362,990.70**		**$ 2,362,990.70**	**26%**		**26%**
CARE Rate Discount	$399,664,922.00		$ 399,664,922.00	$ 69,839,952.88		$ 69,839,952.88	$ 321,825,824.75		$ 321,825,824.75	81%		81%
TOTAL PROGRAM COSTS & CUSTOMER DISCOUNTS	**$ 408,921,967**		**$ 408,921,967**	**$ 70,203,400.82**		**$ 70,203,400.82**	**$ 324,188,815.45**		**$ 324,188,815.45**	**79%**		**79%**
Other CARE Rate Benefits												
- DWR Bond Charge Exemption				$ 3,874,163.76		$ 3,874,163.76	$ 17,405,810.00		$ 17,405,810.00			
- CARE Surcharge Exemption				$ 7,721,609.15		$ 7,721,609.15	$ 32,597,768.44		$ 32,597,768.44			
- California Solar Initiative Exemption				$ -		$ -	$ -		$ -			
- kWh Surcharge Exemption				$ -		$ -	$ -		$ -			
- Vehicle Grid Integration Exemption				$ -		$ -	$ -		$ -			
Total Other CARE Rate Benefits				**$ 11,595,772.91**		**$ 11,595,772.91**	**$ 50,003,578.44**		**$ 50,003,578.44**			
Indirect Costs				$81,604.00		$ 81,604.00	$548,292.00		$ 548,292.00			

[1] Decision 15-12-047 transitioned from CHANGES pilot to CHANGES program and funding for the effort is captured herein.
[2] Reflects the authorized 2021 H1 bridge funding amounts.
[3] Monthly and year-to-date expenses data was obtained from SAP database.
[4] Total costs settled to prior cycle CARE accounting are not addressed in CARE Table 1.
[5] Negative amounts reflect reversal of December 2020 accruals
NOTE: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

CARE Table 2 - Enrollment, Recertification, Attrition, & Penetration
Southern California Edison
Through July 2021

2021	New Enrollment										Recertification				Attrition (Drop Offs)					Enrollment		Total CARE Participants	Estimated CARE Eligible	Penetration Rate % (W/X)
	Automatic Enrollment				Self-Certification (Income or Categorical)					Total New Enrollment (E+J)														
	Inter-Utility[1]	Intra-Utility[2]	Leveraging[3]	Combined (B+C+D)	Online	Paper	Phone	Capitation	Combined (F+G+H+I)		Scheduled[5]	Non-Scheduled (Duplicates)[5]	Automatic	Total Recertification (L+M+N)	No Response[4]	Failed PEV	Failed Recertification	Other	Total Attrition (P+Q+R+S)	Gross (K+O)	Net Adjusted (K-T)			
January	1,852	171	0	2,023	6,679	1,492	2,896	41	11,108	13,131	29,527	34,858	0	64,385	2	0	1	7,637	7,640	77,516	5,491	1,429,550	1,349,716	105.9%
February	1,596	503	0	2,099	6,454	3,364	2,960	64	12,842	14,941	27,441	32,610	0	60,051	0	0	0	11,087	11,087	74,992	3,854	1,433,404	1,349,716	106.2%
March	1,694	1,941	0	3,635	6,862	6,600	3,302	87	16,851	20,486	0	0	0	0	0	0	0	8,135	8,135	20,486	12,351	1,445,755	1,349,716	107.1%
April	328	22	0	350	2,959	1,574	2,685	52	7,270	7,620	0	0	0	0	0	0	0	7,180	7,180	7,620	440	1,446,195	1,349,716	107.1%
May	1,950	7	0	1,957	3,908	754	3,543	55	8,260	10,217	0	0	0	0	0	0	0	6,461	6,461	10,217	3,756	1,449,951	1,349,716	107.4%
June	7,557	10	0	7,567	5,358	7,089	9,163	61	21,671	29,238	0	0	0	0	0	0	0	22,444	22,444	29,238	6,794	1,456,745	1,349,716	107.9%
July	1,955	11	0	1,966	6,891	2,554	6,049	58	15,552	17,518	1,119	21,261	0	22,380	0	0	8	-8,219	-8,211	39,898	25,729	1,482,474	1,349,716	109.8%
August				0					0	0				0				0		0	0		1,349,716	0.0%
September				0					0	0				0				0		0	0		1,349,716	0.0%
October				0					0	0				0				0		0	0		1,349,716	0.0%
November				0					0	0				0				0		0	0		1,349,716	0.0%
December				0					0	0				0				0		0	0		1,349,716	0.0%
YTD Total	**16,932**	**2,665**	**0**	**19,597**	**39,111**	**23,427**	**30,598**	**418**	**93,554**	**113,151**	**58,087**	**88,729**	**0**	**146,816**	**2**	**0**	**9**	**54,725**	**54,736**	**259,967**	**58,415**	**1,482,474**	**1,349,716**	**109.8%**

[1] Enrollments via data sharing between the IOUs.

[2] Enrollments via data sharing between departments and/or programs within the utility.

[3] Enrollments via data sharing with programs outside the IOU that serve low-income customers.

[4] Recertification results are tied to the month initiated. Therefore, recertification results may be pending due to the time permitted for a participant to respond.

5 Recertificaiton results include volumes for COVID-19 protections and reinstatements.

CARE Table 3A - Post-Enrollment Verification Results (Model)
Southern California Edison
Through July 2021

Month	Total CARE Households Enrolled	Households Requested to Verify[1]	% of CARE Enrolled Requested to Verify Total	CARE Households De-enrolled (Due to no response)	CARE Households De-enrolled (Verified as Ineligible)[2]	Total Households De-enrolled[3]	% De-enrolled through Post Enrollment Verification[4]	% of Total CARE Households De-enrolled
January	1,429,550	0	0.0%	0	0	0	0.0%	0.0%
February	1,433,404	0	0.0%	0	0	0	0.0%	0.0%
March	1,445,755	0	0.0%	0	0	0	0.0%	0.0%
April	1,446,195	0	0.0%	0	0	0	0.0%	0.0%
May	1,449,951	0	0.0%	0	0	0	0.0%	0.0%
June	1,456,745	0	0.0%	0	0	0	0.0%	0.0%
July	1,482,474	0	0.0%	0	0	0	0.0%	0.0%
August			0.0%			0	0.0%	0.0%
September			0.0%			0	0.0%	0.0%
October			0.0%			0	0.0%	0.0%
November			0.0%			0	0.0%	0.0%
December			0.0%			0	0.0%	0.0%
YTD Total	**1,482,474**	**0**	**0.0%**	**0**	**0**	**0**	**0.0%**	**0.0%**

[1] Includes all customers who failed SCE's CARE eligibility probability model.
[2] Includes customers verified as over income or who requested to be de-enrolled.

[3] Verification results are tied to the month initiated and the verification process allows customers 90 days to respond to the verification request. Results may be pending due to the time permitted for a participant to respond.
[4] Percentage of customers dropped compared to the total participants requested to provide verification in that month.
Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

CARE Table 3B Post-Enrollment Verification Results (Electric only High Usage)
Southern California Edison
Through July 2021

Month	Total CARE Households Enrolled	Households Requested to Verify1	% of CARE Enrolled Requested to Verify Total	CARE Households De-enrolled (Due to no response)	CARE Households De-enrolled (Verified as Ineligible)[2]	Total Households De-enrolled[3]	% De-enrolled through Post Enrollment Verification[4]	% of Total CARE Households De-enrolled
January	1,429,550	0	0.0%	0	0	0	0.0%	0.0%
February	1,433,404	0	0.0%	0	0	0	0.0%	0.0%
March	1,445,755	0	0.0%	0	0	0	0.0%	0.0%
April	1,446,195	0	0.0%	0	0	0	0.0%	0.0%
May	1,449,951	0	0.0%	0	0	0	0.0%	0.0%
June	1,456,745	0	0.0%	0	0	0	0.0%	0.0%
July	1,482,474	0	0.0%	0	0	0	0.0%	0.0%
August			0.0%			0	0.0%	0.0%
September			0.0%			0	0.0%	0.0%
October			0.0%			0	0.0%	0.0%
November			0.0%			0	0.0%	0.0%
December			0.0%			0	0.0%	0.0%
YTD Total	**1,482,474**	**0**	**0.0%**	**0**	**0**	**0**	**0.0%**	**0.0%**

[1] Includes all participants who were selected for high usage verification process.
[2] Includes customers verified as over income, who requested to be de-enrolled, did not reduce usage, or did not agree to be weatherized.

[3] Medium (400%) and high usage (600%) customers are dropped at 60 days (2 or 3 bill cycles) for non-response to HUV (high usage income verification request). Additionally, 600% + users that have not reduced usage within the 60 day window (2 or 3 bill cycles) are removed from the program. Results may be pending due to the time permitted for a participant to respond.

4 Percentage of customers dropped compared to the total participants requested to provide verification in that month.

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

CARE Table 4 - CARE Self-Certification and Self-Recertification Applications[1]
Southern California Edison
Through July 2021

	Provided	Received	Approved	Denied	Pending/Never Completed	Duplicates
Total (Y-T-D)	240,527	169,849	150,509	6,429	56,979	3,743
Percentage	N/A	100%	89%	4%	N/A	2%

[1] Includes sub-metered customers.

[2] Includes number of applications SCE provided for all direct mailing campaigns, customer calls made to the call center, and other outreach methods. Because there are other means by which customers obtain applications which are not counted, this number is only an approximation.

[3] Percent of received applications.

[4] Includes all applications received and not approved.

[5] Includes pending recertification responses.

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

CARE Table 5 - Enrollment by County
Southern California Edison
Through July 2021

County	Estimated Eligible Households			Total Households Enrolled			Penetration Rate		
	Urban	Rural	Total	Urban	Rural	Total	Urban	Rural	Total
Fresno	485	0	**485**	51	0	**51**	11%	0%	**11%**
Imperial	0	184	**184**	24	57	**81**	0%	31%	**44%**
Inyo	8	1,440	**1,448**	22	1,083	**1,105**	275%	75%	**76%**
Kern	16,740	20,661	**37,401**	10,947	16,009	**26,956**	65%	77%	**72%**
Kings	0	9,168	**9,168**	53	10,368	**10,421**	0%	113%	**114%**
Los Angeles	585,553	3,402	**588,955**	607,401	2,379	**609,780**	104%	70%	**104%**
Madera	3	0	**3**	0	0	**0**	0%	0%	**0%**
Mono	0	2,186	**2,186**	7	990	**997**	0%	45%	**46%**
Orange	216,341	0	**216,341**	194,424	0	**194,424**	90%	0%	**90%**
Riverside	81,602	73,578	**155,180**	111,912	117,367	**229,279**	137%	160%	**148%**
San Bernardino	155,641	34,142	**189,783**	224,962	43,488	**268,450**	145%	127%	**141%**
San Diego	0	1	**1**	0	1	**1**	0%	100%	**100%**
Santa Barbara	17,177	0	**17,177**	11,012	0	**11,012**	64%	0%	**64%**
Tulare	14,894	50,496	**65,390**	14,569	50,505	**65,074**	98%	100%	**100%**
Ventura	63,643	2,371	**66,014**	62,716	2,127	**64,843**	99%	90%	**98%**
Total	**1,152,087**	**197,629**	**1,349,716**	**1,238,100**	**244,374**	**1,482,474**	**107%**	**124%**	**110%**

* Estimated eligible households is updated using the Athens Research dataset provided in Februrary 2021.

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

CARE Table 6 - Recertification Results
Southern California Edison
Through July 2021

Month	Total CARE Households	Households Requested to Recertify[1]	% of Households Total (C/B)	Households Recertified[2,5]	Households De-enrolled[3]	Recertification Rate % [4] (E/C)	% of Total Households De-enrolled (F/B)
January	1,429,550	1	0.0%	29,524	1	2952400.0%	0.0%
February	1,433,404	0	0.0%	27,441	0	#DIV/0!	0.0%
March	1,445,755	0	0.0%	0	0	#DIV/0!	0.0%
April	1,446,195	0	0.0%	0	0	#DIV/0!	0.0%
May	1,449,951	0	0.0%	0	0	#DIV/0!	0.0%
June	1,456,745	0	0.0%	0	0	#DIV/0!	0.0%
July	1,482,474	22,380	1.5%	21,727	77	97.1%	0.0%
August						0.0%	
September						0.0%	
October						0.0%	
November						0.0%	
December						0.0%	
YTD	**1,482,474**	**22,381**	**1.5%**	**78,692**	**78**	**0.0%**	**0.0%**

[1] Excludes count of customers recertified through the probability model.

[2] Recertification results are tied to the month initiated and the recertification process allows customers 90 days to respond to the recertification request. Results may be pending due to the time permitted for a participant to respond.

[3] Includes customers who did not respond or who requested to be de-enrolled.
[4] Percentage of customers recertified compared to the total participants requested to recertify in that month.
5 Recertification results include volumes for COVID-19 protections and reinstatements.
Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

CARE Table 7 - Capitation Contractors[1]
Southern California Edison
Through July 2021

Contractor	Contractor Type (Check one or more if applicable)				Total Enrollments	
	Private	CBO	WMDVBE	LIHEAP	Current Month	Year-to-Date
2-1-1 ORANGE COUNTY		x			13	15
ALPHA ENTERPRISES		x			-	-
APAC SERVICE CENTER	x				2	14
ARMENIAN RELIEF SOCIETY	x				-	-
ASIAN AMERICAN DRUG ABUSE PROG	x				-	6
ASIAN AMERICAN RESOURCE CENTER	x		x		-	-
ASIAN YOUTH CENTER	x				-	-
BEST PARTNERS	x				43	307
BETHEL BAPTIST CHURCH	x				-	-
DELHI CENTER	x				-	-
BETHEL BAPTIST CHURCH	x				-	-
BISHOP PAIUTE TRIBE	x				-	-
C.O.R. COMM DEVELOPMENT CORP	x				-	-
CAREGIVERS VOLUNTEERS ELDERLY		x			-	-
CHINESE CHRISTIAN HERALD CRUS.	x				-	1
CHINO NEIGHBORHOOD HOUSE		x			-	-
CITIHOUSING REAL ESTATE SERVIC		x			-	1
CITY IMPACT	x				-	-
CITY OF BEAUMONT SENIOR CENTER		x	x		-	-
COMMUNITY HEALTH INITIATIVE of OC (AKA: Volunteer Center of Greater Orange County dba OneOC)		x			-	-
DESERT COMMUNITY ENERGY		x			-	-
DESERT MANNA MINISTRIES INC	x				-	-
DISABLED RESOURCES CTR, INC		x	x		-	1
EL CONCILIO DEL CONDADO DE	x		x		-	-
FAMILY SVC ASSOC OF REDLANDS	x				-	-
FOOD SHARE	x				-	-
GO THE CALENDAR		x			-	-
HELP OF OJAI, INC.	x				-	-
HOUSING AUTHORITY OF KINGS CO	x		x		-	-
KERNVILLE UNION SCHOOL DISTRIC	x				-	-
KINGS COMMUNTITY ACTION ORG	x				-	-
KINGS CTY COMMISSION ON AGING	x				-	-
LA COUNTY HOUSING AUTHORITY		x			-	-
LEAGUE OF CALIF HOMEOWNERS	x				-	-
LIFT TO RISE	x				-	-
LTSC COMM. DEVEL. CORP	x				-	3
MENIFEE VALLEY CHAMBER OF COMMERCE		x			-	1
MEXICAN AMERICAN OPPORTUNITY		x	x		-	-
MTN COMM FAM RESOURCE CNTR	x				-	2
NEW GREATER CIR. MISSION, INC	x				-	-
NEW HOPE VILLAGE, INC	x				-	-
NEW HORIZONS CAREGIVERS GROUP		x			-	-
OCCC	x				-	-
OPERATION GRACE	x				-	-
OUR COMMUNITY WORKS	x				-	6
PACIFIC ISLANDER HLTH (PIHP)	x				-	-
PACIFIC PRIDE FOUNDATION	x				-	-
RIVERSIDE DEPT COMM ACTION		x	x	x	-	1
SALVATION ARMY SANTA FE SPGS	x				-	-
SALVATION ARMY VISALIA CORPS	x				-	-
SANTA ANITA FAMILY SERVICE	x				-	-
SENIOR ADVOCATES OF THE DESERT	x				-	-
SHARE OUR SELVES	x				-	-
SMILES FOR SENIORS FOUND.	x				-	-
SOUTHEAST CITIES SERVICE CTR.		x			-	-
SOUTHEAST COMMUNITY DEVELOPMEN	x				-	-
ST VINCENT DE PAUL		x			-	-
THE CAMBODIAN FAMILY	x				-	-
UNITED CAMBODIAN COMMUNITY INC		x			-	-
VICTOR VALLEY COMM SVC COUNCIL	x				-	-
VIETNAMESE COMMUNITY OF OC INC	x				-	-
VOLUTNEERS OF EAST LOS ANGELES	x		x		-	-
XFINITI SOLUTIONS, LLC		x			-	-
Total Enrollments					**58**	**358**

[1] All capitation contractors with current contracts are listed regardless of whether they have signed up customers or submitted invoices this year.

[2] Numbers reflect customers that have been placed on the rate YTD. Capitation payments may lag by a month or more depending on when SCE is invoiced by the contractors.

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

CARE Table 8 - Households as of Month-End
Southern California Edison
Through July 2021

Month	Gas and Electric	Gas Only	Electric Only	Total	Eligible Households[1]	Penetration	% Change	Total Residential Accounts
January	N/A	N/A	1,429,550	1,429,550	1,349,716	106%	0.0%	4,489,218
February	N/A	N/A	1,433,404	1,433,404	1,349,716	106%	0.3%	4,489,173
March	N/A	N/A	1,445,755	1,445,755	1,349,716	107%	0.9%	4,496,151
April	N/A	N/A	1,446,195	1,446,195	1,349,716	107%	0.0%	4,497,228
May	N/A	N/A	1,449,951	1,449,951	1,349,716	107%	0.3%	4,503,285
June	N/A	N/A	1,456,745	1,456,745	1,349,716	108%	0.0%	4,509,673
July	N/A	N/A	1,482,474	1,482,474	1,349,716	110%	0.0%	4,501,086
August	N/A	N/A						
September	N/A	N/A						
October	N/A	N/A						
November	N/A	N/A						
December	N/A	N/A						
YTD			**1,482,474**	**1,482,474**	**1,349,716**	**110%**	**0.0%**	**4,501,086**

[1] Data represents total residential electric and gas households. This includes submetered households.

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

CARE Program Table 9 - Expenditures for Pilots/CHANGES Program [1]
Southern California Edison
Through July 2021

2020	Authorized 2021 Budget	Current Month Expenses	Expenses Since Jan. 1, 2021	% of 2021 Budget Expensed
	Total	Total	Total	Total
Pilots				
CHANGES Program	$ 525,000	$ 39,364	$ 286,327	55%
Total	**$ 525,000**	**$ 39,364**	**$ 286,327**	**55%**

[1] Decision 15-12-047 transitioned from CHANGES pilot to CHANGES program and funding for the effort is captured herein.

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

Per Ravinder Mangat from the CPUC, table 10 is temporarily suspended.

Southern California Edison

Date[3]	CHANGES Participants' self-identified language of preference	Description of the session content identifying service provided (e.g. utility bill assistance, utility bill dispute resolution, and other energy related issues)[2]	Description of each contact made with that customer's utility until a solution is reached.	If on CARE, Enter How Initially Enrolled		Number of Enrollment through CHANGES CBOs' Assistance Confirmed by IOU			Customer Receiving Assistance with Bill Payment Plans (initiated or modified) by the CHANGES CBOs.			Customer Receiving Assistance with Utility Bill Disputes, including bill modification, by the CHANGES CBOs.			Calls to Dedicated 800 # Recorded by IOU [1]
				#	How Enrolled	CARE	FERA	Medical Baseline	#	Dedicated Toll-Free Number: 1 = Yes 0 = No	Dedicated Toll-Free Number: Reason 800 # Not Used	#	Dedicated Toll-Free Number: 1 = Yes 0 = No	Dedicated Toll-Free Number: Reason 800 # Not Used	
2018-05-02	Chinese/Cantonese	Energy Assistance Fund Application Educated on Energy Efficiency/ Conservation Educated on Energy Assistance Programs	Not applicable	1	Recertification and Verification Processing	0	0	1	1	0	Not Applicable	1	0	Not Applicable	
2018-05-23	Vietnamese	HEAP/LIHeap Application Assistance Educated on Energy Assistance Programs	Not applicable	1	Data Sharing	0	0	0	0	0	Meeting with client.	0	0	Not Applicable	
2018-05-22	Korean	HEAP/LIHeap Application Assistance	Not applicable	1	Data Sharing	0	0	0	0	0	Meeting with client.	0	0	Not Applicable	
2018-05-23	Korean	HEAP/LIHeap Application Assistance	Not applicable	1	Recertification and Verification Processing	0	0	0	1	0	Meeting with client.	0	1	Not Applicable	
2018-05-23	Spanish	HEAP/LIHeap Application Assistance Set Up/Change Payment Plan	Not applicable	1	Internet Enrollments	0	0	0	0	0	Meeting with client.	0	0	Not Applicable	
2018-05-16	Chinese/Cantonese	Energy Assistance Fund Application Educated on Energy Efficiency/ Conservation	Not applicable	1	VRU Enrollments	0	0	0	0	0	Meeting with client.	0	0	Not Applicable	
2018-05-11	Spanish	Medical Baseline Application Assistance Educated on Medical Baseline	Not applicable	1	Internet Enrollments	0	0	0	0	0	Meeting with client.	0	0	Not Applicable	
2018-05-03	Spanish	Educated on CARE/FERA Changes to Account	Not applicable	1	Capitation Agency	0	0	0	0	0	Meeting with client.	1	1	Not Applicable	
2018-05-15	Vietnamese	HEAP/LIHeap Application Assistance Bill Education Educated on Energy Assistance Programs	Not applicable	1	Capitation Agency	0	0	0	0	0	Meeting with client.	0	0	Not Applicable	
2018-05-02	Spanish	Educated on CARE/FERA Changes to Account	Not applicable	1	Capitation Agency	0	0	0	1	0	Meeting with client.	0	0	Not Applicable	
2018-05-07	Vietnamese	HEAP/LIHeap Application Assistance Bill Education Educated on Energy Assistance Programs	Not applicable	1	Special Projects	0	0	0	0	0	Meeting with client.	0	0	Not Applicable	
2018-05-22	Vietnamese	HEAP/LIHeap Application Assistance Bill Education Educated on Energy Assistance Programs	Not applicable	1	Capitation Agency	0	0	0	0	0	Meeting with client.	0	0	Not Applicable	
2018-05-04	Spanish	ESAP Application Assistance	Not applicable	1	Internet Enrollments	0	0	0	0	0	Meeting with client.	0	0	Not Applicable	
2018-05-03	English	Set Up/Change Payment Plan	Not applicable	1	Capitation Agency	0	0	0	0	0	Meeting with client.	0	0	Not Applicable	
2018-05-18	Chinese/Cantonese	HEAP/LIHeap Application Assistance Educated on Energy Efficiency/ Conservation	Not applicable	1	Call Center	0	0	0	1	0	Meeting with client.	0	0	Not Applicable	
2018-05-10	Samoan	Set Up/Change Payment Plan	Not applicable	0	Not Applicable	0	0	0	1	1	Not Applicable	0	0	Not Applicable	
2018-05-08	English	Set Up/Change Payment Extension	Not applicable	0	Not Applicable	0	0	0	1	1	Not Applicable	0	0	Not Applicable	
2018-05-14	Vietnamese	HEAP/LIHeap Application Assistance	Not applicable	1	Capitation Agency	0	0	0	0	0	Meeting with client.	0	0	Not Applicable	
Southern California Edison	English	Energy Assistance Fund Application Educated on Energy Efficiency/ Conservation	Not applicable	1	Capitation Agency	0	0	0	1	0	Meeting with client.	1	0	Not Applicable	
1/0/1900	0		Not applicable	1	Call Center	0	0	0	0	0	Meeting with client.	0	0	Not Applicable	
2018-05-14	Spanish	Set Up/Change Payment Extension Set Up/Change Payment Plan	Not applicable	1	Call Center	0	0	0	0	0	Meeting with client.	0	0	Not Applicable	
2018-05-16	Spanish	Changes to Account	Not applicable	1	Call Center	0	0	0	1	1	Not Applicable	0	0	Not Applicable	
2018-05-30	Spanish	Set Up/Change Payment Extension	Not applicable	1	Capitation Agency	0	0	0	0	1	Not Applicable	0	0	Not Applicable	
2018-05-02	Chinese/Cantonese	HEAP/LIHeap Application Assistance Educated on Energy Efficiency/ Conservation	Not applicable	1	Call Center	0	0	0	1	0	Meeting with client.	1	0	Not Applicable	
2018-05-14	Korean	HEAP/LIHeap Application Assistance	Not applicable	0	Not Applicable	0	0	0	1	0	Meeting with client.	0	0	Not Applicable	
1/0/1900	0		Not applicable	1	Special Projects	0	0	0	0	0	Meeting with client.	0	0	Not Applicable	
2018-05-22	Korean	HEAP/LIHeap Application Assistance	Not applicable	1	Special Projects	0	0	0	0	0	Meeting with client.	0	0	Not Applicable	
2018-05-30	Vietnamese	HEAP/LIHeap Application Assistance	Not applicable	1	Call Center	0	0	0	1	0	Meeting with client.	1	0	Not Applicable	
2018-05-14	Spanish	ESAP Application Assistance	Not applicable	1	Call Center	0	0	0	1	0	Meeting with client.	0	0	Not Applicable	
2018-05-14	Spanish	Medical Baseline Application Assistance Educated on Medical Baseline	Not applicable	1	Call Center	0	0	0	1	0	Meeting with client.	0	0	Not Applicable	
2018-05-15	Chinese/Cantonese	Energy Assistance Fund Application Educated on Energy Efficiency/ Conservation	Not applicable	1	Capitation Agency	0	0	0	0	0	Meeting with client.	1	0	Not Applicable	
2018-05-18	Spanish	ESAP Application Assistance Educated on CARE/FERA	Not applicable	1	Internet Enrollments	0	0	0	0	1	Not Applicable	0	0	Not Applicable	
2018-05-23	Spanish	ESAP Application Assistance Set Up/Change Payment Extension Set Up/Change Payment Plan	Not applicable	1	Internet Enrollments	0	0	0	0	1	Not Applicable	0	0	Not Applicable	
2018-05-09	Spanish	HEAP/LIHeap Application Assistance	Not applicable	1	Call Center	0	0	0	0	0	Meeting with client.	0	0	Not Applicable	
2018-05-15	Spanish	Set Up/Change Payment Extension Set Up/Change Payment Plan	Not applicable	1	Call Center	0	0	0	0	0	Meeting with client.	0	0	Not Applicable	
2018-05-21	Vietnamese	HEAP/LIHeap Application Assistance	Not applicable	0	Not Applicable	0	0	0	0	0	Meeting with client.	0	0	Not Applicable	
2018-05-25	Spanish	Set Up/Change Payment Plan	Not applicable	1	Call Center	0	0	0	0	1	Not Applicable	0	0	Not Applicable	
2018-05-25	Spanish	ESAP Application Assistance	Not applicable	1	Capitation Agency	0	0	0	0	1	Not Applicable	0	0	Not Applicable	
2018-05-16	Spanish	Changes to Account	Not applicable	1	Call Center	0	0	0	0	0	Meeting with client.	0	0	Not Applicable	
2018-05-09	Spanish	ESAP Application Assistance	Not applicable	1	Call Center	0	0	1	0	0	Meeting with client.	1	0	Not Applicable	
2018-05-10	Vietnamese	HEAP/LIHeap Application Assistance Educated on Avoiding Disconnection Educated on Energy Assistance Programs	Not applicable	1	Data sharing	0	0	0	0	0	Meeting with client.	0	0	Not Applicable	
2018-04-30	English	Set Up/Change Payment Plan	Not applicable	1	VRU Enrollments	0	0	0	1	0	Meeting with client.	0	0	Not Applicable	
2018-05-01	Chinese/Cantonese	Energy Assistance Fund Application Educated on Energy Efficiency/ Conservation Educated on Energy Assistance Programs	Not applicable	0	Not Applicable	0	0	0	1		Not Applicable	0	1	Not Applicable	
2018-05-01	English	HEAP/LIHeap Application Assistance	Not applicable	0	Not Applicable	0	0	0	1	0	Meeting with client.	0	0	Not Applicable	
2018-05-08	English	Changes to Account	Not applicable	1	Special Projects	0	0	0	1			0	1	Not Applicable	
2018-04-17	English	Energy Assistance Fund Application	Not applicable	0	Not Applicable	0	0	0	0	0	Meeting with client.	0	0	Not Applicable	
2018-05-03	Chinese/Cantonese	HEAP/LIHeap Application Assistance Educated on Energy Efficiency/ Conservation	Not applicable	1	Call Center	0	0	0	1	0	Meeting with client.	0	0	Not Applicable	
2018-05-25	English	Medical Baseline Application Assistance Educated on Medical Baseline	Not applicable	0	Not Applicable	0	0	0	0	0	Meeting with client.	0	0	Not Applicable	
2018-05-04	Vietnamese	HEAP/LIHeap Application Assistance	Not applicable	1	Capitation Agency	0	0	0	0	0	Meeting with client.	0	0	Not Applicable	
2018-05-10	Chinese/Cantonese	HEAP/LIHeap Application Assistance Educated on Energy Efficiency/ Conservation	Not applicable	0	Not Applicable	0	0	0	0	0	Meeting with client.	1	0	Not Applicable	
2018-05-25	Chinese/Cantonese	HEAP/LIHeap Application Assistance Educated on Energy Efficiency/ Conservation	Not applicable	1	VRU Enrollments	0	0	0	0	0	Meeting with client.	0	0	Not Applicable	
2018-05-04	Chinese/Cantonese	HEAP/LIHeap Application Assistance Educated on Energy Efficiency/ Conservation	Not applicable	1	Call Center	0	0	0	0	0	Meeting with client.	0	0	Not Applicable	
2018-05-03	Vietnamese	HEAP/LIHeap Application Assistance	Not applicable	1	Call Center	0	0	0	0	0	Meeting with client.	0	0	Not Applicable	
2018-04-25	English	HEAP/LIHeap Application Assistance	Not applicable	1	Other Source	0	0	0	1	0	Meeting with client.	0	0	Not applicable	
2018-04-02	Mandarin	Energy Assistance Fund Application	Not applicable	1	Special Projects	0	0	0	1	0	Meeting with client.	1	0	Not applicable	
2018-04-10	Spanish	Medical Baseline Application Assistance	Not applicable	1	Internet Enrollments	0	0	0	0	0	Meeting with client.	0	0	Not applicable	
2018-04-27	Spanish	Changes to Account	Not applicable	1	Internet Enrollments	0	0	0	0	1	Not Applicable	0	0	Not applicable	
Current Month Total				**48**		**0**	**0**	**2**	**20**	**9**		**9**	**4**		**26**
Year-to-Date Total				**578**		**9**	**0**	**21**	**257**	**40**		**88**	**22**		**73**

[1] Total calls placed to 800# recorded by SCE from May 1, 2018, through May 31, 2018, is 26. Data on calls per each one-on-one session not available.

[2] For column C, this data was provided by CHANGES contractor, Self Help for the Elderly, via CSID. This table was edited and reformatted from its original version in order to have a more consistent appearance and format with existing SCE tables.

[3] Dates listed are one-on-one case open dates as provided by CHANGES contractor. Dates do not necessarily coincide with the date of the session.

CARE Table 11 CHANGES Group Customer Assistance Sessions Southern California Edison						
Date[3]	Session Language	Description of Service Provided (e.g. utility bill assistance, utility bill dispute resolution, and other energy related issues)	Session Logistics			
			# of Sessions	Length (Hours)[4]	Number of Attendees	Description of Information / Literature Provided
N/A	Armenian	Avoiding Disconnection	6	0.5	42	N/A
N/A	Cantonese	Avoiding Disconnection	1	0.5	17	N/A
N/A	English	Avoiding Disconnection	2	0.5	8	N/A
N/A	Japanese	Avoiding Disconnection	1	0.5	1	N/A
N/A	Korean	Avoiding Disconnection	1	0.5	16	N/A
N/A	Mandarin	Avoiding Disconnection	1	0.5	4	N/A
N/A	Spanish	Avoiding Disconnection	1	0.5	2	N/A
N/A	Vietnamese	Avoiding Disconnection	2	0.5	31	N/A
N/A	Cantonese	CARE/FERA and Other Assistance Programs	1	0.5	1	N/A
N/A	English	CARE/FERA and Other Assistance Programs	8	0.5	29	N/A
N/A	Japanese	CARE/FERA and Other Assistance Program	1	0.5	1	N/A
N/A	Korean	CARE/FERA and Other Assistance Programs	4	0.5	157	N/A
N/A	Mandarin	CARE/FERA and Other Assistance Programs	3	0.5	6	N/A
N/A	Spanish	CARE/FERA and Other Assistance Programs	8	0.5	64	N/A
N/A	Vietnamese	CARE/FERA and Other Assistance Program	2	0.5	31	N/A
N/A	Armenian	Electric and Natural Gas Safety	6	0.5	46	N/A
N/A	Cantonese	Electric and Natural Gas Safety	2	0.5	24	N/A
N/A	English	Electric and Natural Gas Safety	5	0.5	18	N/A
N/A	Korean	Electric and Natural Gas Safety	1	0.5	8	N/A
N/A	Mandarin	Electric and Natural Gas Safety	3	0.5	7	N/A
Edison	Spanish	Electric and Natural Gas Safety	6	0.5	46	N/A
0-Jan	Tagalog	Electric and Natural Gas Safety	3	0.5	26	N/A
N/A	Vietnamese	Electric and Natural Gas Safety	1	0.5	8	N/A
N/A	Armenian	Energy Conservation	6	0.5	37	N/A
N/A	Cantonese	Energy Conservation	2	0.5	23	N/A
N/A	English	Energy Conservation	2	0.5	7	N/A
N/A	Mandarin	Energy Conservation	3	0.5	10	N/A
N/A	Spanish	Energy Conservation	3	0.5	15	N/A
N/A	Cambodian	Gas Aggregation	1	0.5	8	Gas Aggregation Handout
N/A	English	Gas Aggregation	1	0.5	2	Gas Aggregation Handout
N/A	Mandarin	Gas Aggregation	1	0.5	1	Gas Aggregation Handout
N/A	Spanish	Gas Aggregation	3	0.5	32	Gas Aggregation Handout
N/A	Spanish	High Energy Use	1	0.5	18	High Use Handout
N/A	Cantonese	Level Pay Plan	1	0.5	14	N/A
N/A	English	Level Pay Plan	1	0.5	7	N/A
N/A	Mandarin	Level Pay Plan	1	0.5	3	N/A
N/A	Tagalog	Level Pay Plan	1	0.5	8	N/A
N/A	Vietnamese	Level Pay Plan	1	0.5	17	N/A
N/A	Arabic	Understanding Your Bill	1	0.5	5	N/A
N/A	Armenian	Understanding Your Bill	2	0.5	7	N/A
N/A	Cantonese	Understanding Your Bill	1	0.5	15	N/A
N/A	English	Understanding Your Bill	3	0.5	10	N/A
N/A	Japanese	Understanding Your Bill	2	0.5	17	N/A
N/A	Korean	Understanding Your Bill	3	0.5	25	N/A
N/A	Mandarin	Understanding Your Bill	2	0.5	4	N/A
N/A	Spanish	Understanding Your Bill	5	0.5	55	N/A
N/A	Tagalog	Understanding Your Bill	2	0.5	26	N/A
N/A	Vietnamese	Understanding Your Bill	2	0.5	35	N/A
Current Month Total						
Year-to-Date						

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

[1] Contractor states all sessions at least 30 minutes

[2] This table was provided by CHANGES contractor, Self Help for the Elderly, via CSID. This table was edited and reformatted from its original versions in order to have a more consistent appearance and format with existing SCE tables.

[3] The numbers provided by the CHANGES contractor are for SCE and SoCal Gas **combined**, due to the combined service territory.

[4] On the Consumer Education Topic addendum of the Quarterly CHANGES Data Report of August 2018-October 2018, the number of attendees for: the Avoiding Disconnection course add up to 121, not the 119 shown on the report; CARE / FERA & Other Assistance Programs classes add up to 289, not 287 as shown on the report; Electric and Natural Gas Safety classes add up to 183, not 182 as shown on the report; Energy Conservation classes add up to 92, not 91 as shown on the report; Understanding Your Bill classes add up to 199, not 197 as shown on the report.
Thus, the total shown on this table does not match the total on the Quarterly CHANGES Data Report of August 2018-October 2018.

Appendix B

August 2021 ESA and CARE Program Report

Southern California Edison Company's (SCE)

Energy Savings Assistance (ESA) Program

and

California Alternate Rates for Energy (CARE) Program

Monthly Report

August 2021

LOW INCOME ASSISTANCE PROGRAMS MONTHLY REPORT

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LOW INCOME ASSISTANCE PROGRAMS MONTHLY REPORT

This monthly report complies with the low income reporting requirements established in Decision (D.)16-11-022/D.17-12-009, and with all reporting and program evaluation requirements established for the California Alternate Rates for Energy (CARE) and Energy Savings Assistance (ESA) Programs and provides information on CARE and ESA Program accomplishments and expenditures in 2021 up to and including August 31, 2021.

1. Energy Savings Assistance (ESA) Program Executive Summary

The objective of SCE's Energy Savings Assistance (ESA) Program is to help income-qualified customers reduce their energy consumption and costs while increasing their health, comfort, and safety at no cost to them. Through the ESA Program, SCE offers several energy-efficient appliances to income-qualified customers, including energy-efficient refrigerators and air conditioners, and home efficiency solutions like weatherization that can help customers save energy and money. The ESA Program is available to income-qualified customers living in single-family, multifamily, and mobile homes, including homeowners and renters. To be eligible for the program, customers must meet the program's income guidelines, which are established by the California Public Utilities Commission (CPUC) and updated annually. Specific measures are authorized according to criteria observed in each home for existing appliances and feasibility of installation.

Coronavirus (COVID-19) Program Impacts

On March 4, 2020, California Governor Gavin Newsom declared a State of Emergency to help the state prepare for the broader spread of the COVID-19 virus. On March 19, the Governor issued a “Stay at Home” order for non-essential workers.

On March 20, 2020, SCE issued a letter regarding the Operational Changes in Response to COVID-19 Pandemic. This letter suspended all face-to-face interaction between ESA Prime Contractors and SCE customers, including but not limited to customer outreach, enrollment, installation, and inspection work. This suspension was extended to April 30, 2020 and then extended further to May 31, 2020 in SCE’s subsequent letters issued on April 7, 2020 and April 28, 2020.

On March 23, 2020, the CPUC issued a letter requesting the California Investor Owned Utilities (IOUs) to offer a 30-day advance payment option to Prime Contractors. To help provide assurance and mitigate financial impacts to the ESA workforce as a result of the COVID-19 work restrictions, SCE offered all eligible Prime Contractors 30-day advance payment offers and expedited payments on outstanding invoices outside of standard payment terms. SCE processed and released a total of $2,129,470.27 in advanced payments for all the Prime Contractors that accepted the first 30-day advance payment offers and signed a binding Letter Agreement contract.

On April 7, 2020, the CPUC issued a second letter directing the IOUs to offer additional measures to ESA Prime Contractors to help sustain their workforce. The letter required the IOUs offer an additional 30-day advance payment to the ESA Prime Contractors that accepted the first 30-day advance payment offer and to offer a new 60-day advance payment to the eligible ESA Prime Contractors that did not accept the initial 30-day offer. SCE offered all eligible Prime Contractors additional 30-day or new 60-day advance payment offers and continued to expedite payments on outstanding invoices outside of standard payment terms. SCE processed and released a total of $4,549,331.70 in advanced payments for all the Prime Contractors that accepted an additional 30-day or new 60-day advance payment offer and signed a binding Letter Agreement contract. As of April 30, 2020, SCE has released a total of $6,678,801.97 in advance payments.

On May 21, 2020, the CPUC provided guidance on the ESA Program suspensions. The notice confirmed that ESA Program Administrators should follow the applicable state and local health orders whichever is more restrictive. Effective June 1, SCE removed the previous restrictions on face-to-face interactions between ESA contractors and SCE customers. SCE requested ESA contractors to follow SCE's safe work practices guidance at minimum as well as the most restrictive state, county, or local orders for all relevant work activities.

On May 28, 2020, the CPUC issued Resolution E-5074 that ratified the Executive Director's letters to direct IOUs to offer a 60-day advance payment to ESA Contractors. The Resolution asked SCE to provide new, updated terms for offers already accepted by Contractors if necessary, to comport with the Resolution, and new updated offers for those Contractors that did not already accept a 60-day advance payment. The Resolution also modifies the calculation of a Post-Pandemic Return to Service (PPRS) credit that will be calculated as a percent of the Prime Contractor's monthly invoice and applied as a dollar credit towards the Contractor's advance payment. The PPRS credit is only earned through actual work performed in ESA eligible households for a six-month period after the suspension of in-person program activity is lifted and may only be applied to paying back advance funds that went towards labor costs and other employee costs critical to sustaining the workforce. SCE offered all eligible Prime Contractors new or updated terms to comply with the Resolution. As of June 2020, SCE has released a total of $6,867,426.71 in advance payments.

On June 12, 2020, pursuant to Ordering Paragraph (OP) 8 of Resolution E-5074, SCE provided notice to the Prime Contractors of the proposed percentage for the PPRS Credit calculation. On June 15, 2020, SCE provided 30-day advance notice to Prime Contractors signifying July 15, 2020 as the start of the six-month PPRS credit-earning period in accordance with OP 7 of Resolution E-5074. A Joint Tier 1 Advice Letter Proposing a Reporting Template for ESA Prime Contractors and a Joint Tier 2 Advice Letter to Propose a PPRS Percentage, both in Compliance with Resolution E-5074 were filed on June 29, 2020.

On July 15, 2020, the ESA Prime Contractors were notified by email that SCE is re-evaluating the start of the six-month PPRS credit-earning period in response to Governor Gavin Newsom's July 13th ordering of several sectors to once again shut down amid an increasingly concerning COVID–19 surge. On July 21, 2020, SCE sent a formal notice to ESA Prime Contractors stating that SCE is delaying the start of the six-month credit-earning period and has not yet decided on a date as to when the credit-earning period will begin.

Additional communication will be sent to Prime Contractors regarding the timing of PPRS credit-earning period.

On September 25, 2020, a Supplemental Joint Tier 1 Advice Letter proposing a reporting template for ESA Prime Contractors in compliance with Resolution E-5074 was filed. The purpose of this joint supplemental advice letter was to provide an updated reporting template for Prime Contractors to use in their reporting of advance funds usage to the IOUs.

On October 30, 2020, SCE provided 30-day advance notice to Prime Contractors signifying December 1, 2020 as the start of the six-month PPRS credit-earning period in accordance with OP 7 of Resolution E-5074. The PPRS credit is only earned through actual work performed in ESA eligible households during the period of December 1, 2020 to May 31, 2021 and may only be applied to paying back advance funds that went towards labor costs and other employee costs critical to sustaining the workforce.

SCE continues to work with its ESA contractors throughout the COVID-19 emergency. Below are specific activities SCE has conducted:

January 2021

- Continue offering virtual ESA program enrollment option to customers. Enrollment measures are delivered or dropped off through contactless delivery.
- In January, SCE ESA contractors enrolled over 960 customers via the virtual enrollment method.

February 2021

- Continue offering virtual ESA program enrollment option to customers. Enrollment measures are delivered or dropped off through contactless delivery.
- In February, SCE ESA contractors enrolled over 1,100 customers via the virtual enrollment method.

March 2021

- Continue offering virtual ESA program enrollment option to customers. Enrollment measures are delivered or dropped off through contactless delivery.
- In March, SCE ESA contractors enrolled over 1,723 customers via the virtual enrollment method.

April 2021

- Continue offering virtual ESA program enrollment option to customers. Enrollment measures are delivered or dropped off through contactless delivery.
- In April, SCE ESA contractors enrolled over 1,320 customers via the virtual enrollment method.

May 2021

- Continue offering virtual ESA program enrollment option to customers. Enrollment measures are delivered or dropped off through contactless delivery.
- In May, SCE ESA contractors enrolled over 1,200 customers via the virtual enrollment method.
- The PPRS credit earning period ended May 31, 2021. Twenty-two (22) ESA contractors were eligible to earn PPRS credits through actual work performed in ESA eligible households from December 1, 2020 through May 31, 2021. Enrollment rates have increased each month and since February, have surpassed SCE's post-COVID impact enrollment forecasts. PPRS credits have contributed to program ramp up as contractors continue to ramp up their operations in 2021.

June 2021

- Continue offering virtual ESA program enrollment option to customers. Enrollment measures are delivered or dropped off through contactless delivery.
- In June, SCE ESA contractors enrolled over 1,200 customers via the virtual enrollment method.
- Through June, ESA contractors earned over $2.6 million PPRS credits for work performed during the credit earning period of December 1, 2020 to May 31, 2021. The total maximum PPRS credits eligible for the 22 ESA contractors eligible to earn credits during the earning period is approximately $2.8 million. The steady ramp up of ESA operations has allowed many of the ESA contractors to fully offset the portion of their Advance Payment that went towards labor related costs during the time the ESA program was suspended.

July 2021

- Continue offering virtual ESA program enrollment option to customers and in July, SCE ESA contractors enrolled over 1,000 customers via the virtual enrollment method.
- Through July, ESA contractors earned over $2.62 million PPRS credits for work performed during the credit earning period of December 1, 2020 to May 31, 2021. The total maximum PPRS credits eligible for the 22 ESA contractors eligible to earn credits during the earning period is approximately $2.8 million. The continued ramp up of ESA operations has allowed many of the ESA contractors to fully offset the PPRS eligible portion of their Advance Payment.

August 2021

- Continued offering the virtual ESA program enrollment option to customers and in August, SCE ESA contractors enrolled over 1,100 customers via the virtual enrollment method.

Energy Savings Program Overview

1.1.1. Provide a summary of the Energy Savings Assistance Program elements

Program Summary for August			
2021	Authorized / Planning Assumptions[1]	Year-to-Date Actual	%
Budget	$40,926,750	$15,063,052	37%
Homes Treated	43,562	16,073	37%
kWh Saved	N/A	7,646,794	N/A
kW Demand Reduced	N/A	1,162	N/A
Therms Saved	N/A	N/A	N/A

[1]Saving authorized in CPUC January 4, 2019 letter, "Disposition partially approving Southern California Edison (SCE) Company's Energy Savings Assistance (ESA) and California Alternate Rates for Energy (CARE) Mid-Cycle Update Advice Letter (AL) 3824-E, as supplemented, pursuant to Decisions (D.) 16-11-022 and (D.) 17- 12-009 and SCE advice letter 3743-E, as supplemented, pursuant to Resolution E-4885."

1.2. Customer Enrollment and Outreach Update

SCE's outreach efforts in conjunction with the ESA program contractors utilize numerous channels and innovative approaches to inform and enroll customers. The following section describes some of the methods SCE implements monthly to enroll customers and conduct outreach activities to inform customers about the ESA program.

1.2.1 Provide a summary of the Energy Savings Assistance program enrollment and outreach strategies deployed this month.

SCE's ESA Service Providers continue to enroll customers through tablet PCs (aka paperless enrollment) during the assessment process resulting in streamlined and expedited enrollments. The tablet PC eliminates the need for paper copies ensuring protection of customer data and helping protect the environment.

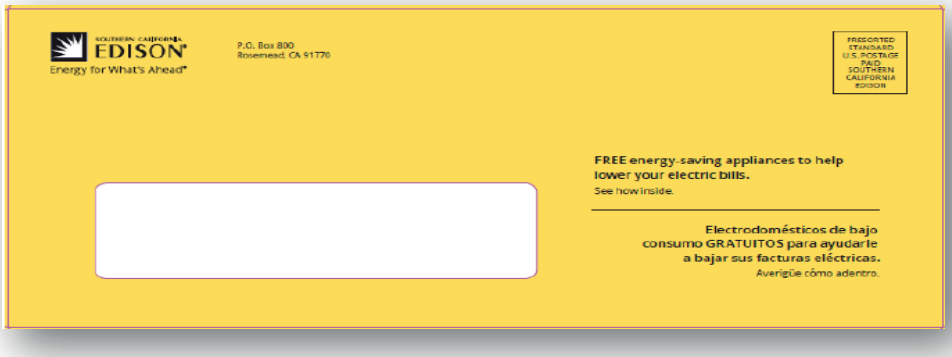
Continuing through the COVID-19 pandemic, in August there were 442 Program Representatives representing 23 Service Providers utilizing the paperless enrollment process, enrolling 9,582 households.

Direct Mailers

In August, SCE sent approximately 226,000 direct mailers to new and existing CARE customers and non-CARE customers with a high probability of being eligible for the ESA Program. The letters targeted customers who have not participated in the ESA program and included messaging about the ESA program's virtual option for enrollment. Each letter also provides customers with the name and phone number for their local SCE ESA program contractor, allowing contractors to directly receive information for interested customers which could lead to potential enrollments. This streamlined process also creates efficiencies for both customer and contractor.

The campaign's creative for first touch acquisition is shown below.

(double-sided English/Spanish)



SOUTHERN CALIFORNIA EDISON
Energy for What's Ahead®

«Date»

«Customer Name»
«Mailing Address 1»
«Mailing Address 2»
«City, State Zip+4»
«BARCODE»

Open the door to free energy-saving appliances and even lower electric bills!

CALL YOUR LOCAL SCE-APPROVED CONTRACTOR TODAY!

«Contractor Name»
«1-800-999-9999»

Re: Service Account Number ending in «XXX» at «Service Account Address»

Dear «Customer Name»,

Did you know that with our Energy Savings Assistance program you may qualify to replace your older appliances that use lots of electricity with new energy-efficient models — for free? Whether you own or rent, the **program covers all costs** for purchasing and installing energy-efficient appliances and services that will help you save energy and money.

- Refrigerator Replacement
- Clothes Washer Replacement
- Pool Pump Replacement
- Lighting – LEDs and Torchiere
- Smart Power Strip
- Smart Thermostat
- Weatherization
- Freezer Replacement
- Evaporative Cooler
- Window or Wall AC Replacement
- Central AC Replacement

How it works.

Our approved contractor will review the program and qualifying income guidelines either in person or by telephone, and will let you know the no-cost energy-saving home appliances and solutions available. When a contractor visits your home, they will be taking precautions such as using protective equipment (gloves and masks), sanitizing tools, and social distancing.

Don't miss this opportunity for free appliances that use less electricity and may help lower your bill. Call your local SCE-approved contractor below, or visit **sce.com/esap** for more information.

«Contractor Name»
«1-800-999-9999»

Funding is limited and available on a first-come, first-served basis.
This program is available to income-qualified customers **absolutely free**.
So, don't delay. Call your local SCE-approved contractor today.

Sincerely,

Valarie Hernandez

Valarie Hernandez, Principal Manager
Segment & Retail Product Planning

Energy Savings Assistance Program®

P.S. Say **YES** to free energy-saving appliances and enjoy the ongoing savings and comfort of an energy-efficient home. Funding is limited. **Act now** — call «1-800-999-9999».

The Energy Savings Assistance Program is funded by California utility ratepayers and administered by Southern California Edison under the auspices of the California Public Utilities Commission. Program and services are available to customers who meet specific household income guidelines or who participate in certain Public Assistance Programs. Services may not be available in all areas. Certain restrictions, such as age, size, and condition of the system or appliance to be replaced, may apply. All replacement refrigerators meet ENERGY STAR® standards and are top-freezer models without extra features, such as ice makers. Services are offered on a first-come, first-served basis until funding is expended or the program is discontinued. A copayment may be required for some services. Program may be modified or terminated without prior notice.

California consumers are not obligated to purchase any full fee service or other service not funded by this program.

This program is available to both homeowners and renters who meet qualifications. Renters may be required to obtain the property owner's written permission before services are delivered.

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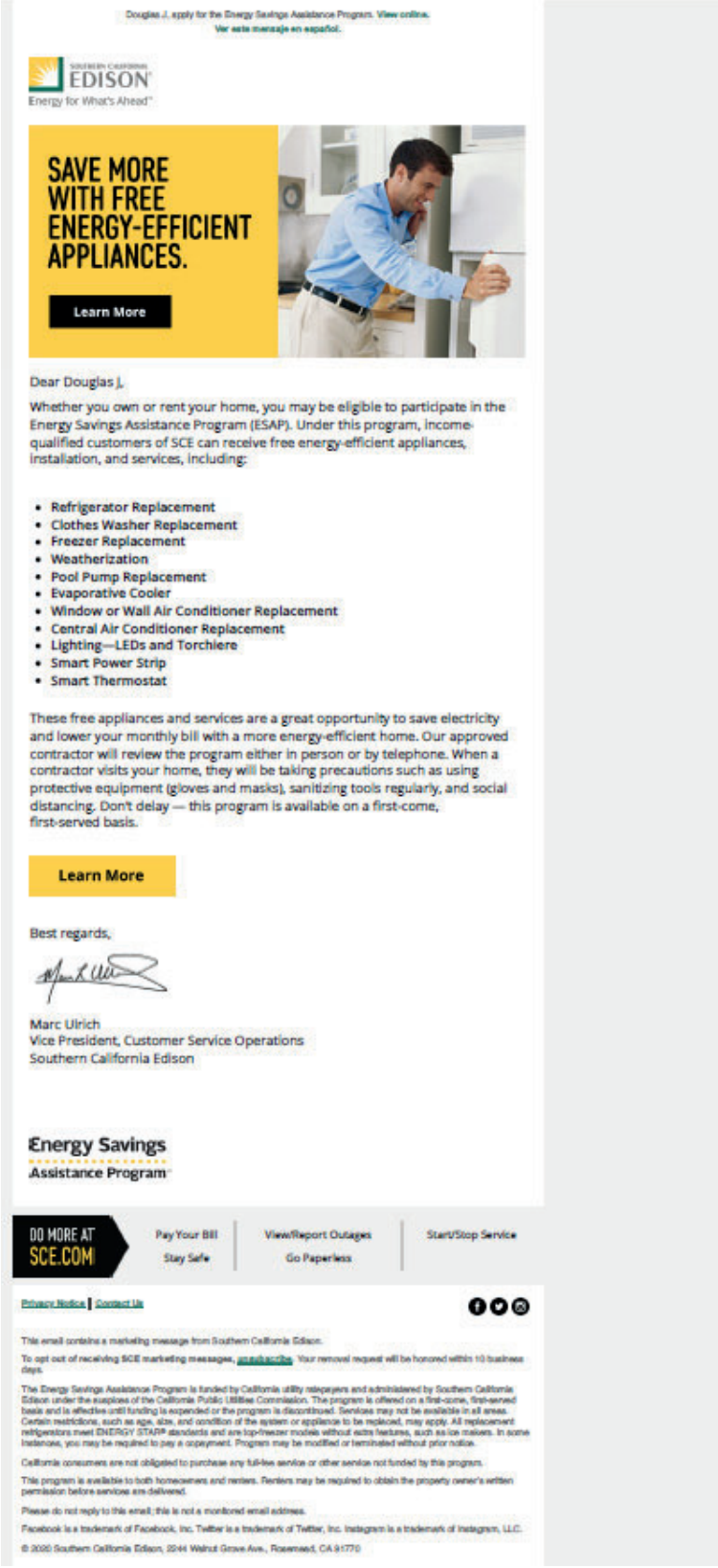
Emails

During the month of August, approximately 99,000 emails were deployed to customers with a "high probability" of being eligible for the ESA Program, which includes newly enrolled and existing CARE and non-CARE customers that had not previously participated in the ESA Program.

The email campaign's creative for first touch acquisition is shown below.



Douglas J, apply for the Energy Savings Assistance Program. View online.
Ver este mensaje en español.

SOUTHERN CALIFORNIA EDISON®
Energy for What's Ahead™

SAVE MORE WITH FREE ENERGY-EFFICIENT APPLIANCES.

Learn More

Dear Douglas J,

Whether you own or rent your home, you may be eligible to participate in the Energy Savings Assistance Program (ESAP). Under this program, income-qualified customers of SCE can receive free energy-efficient appliances, installation, and services, including:

- Refrigerator Replacement
- Clothes Washer Replacement
- Freezer Replacement
- Weatherization
- Pool Pump Replacement
- Evaporative Cooler
- Window or Wall Air Conditioner Replacement
- Central Air Conditioner Replacement
- Lighting—LEDs and Torchiere
- Smart Power Strip
- Smart Thermostat

These free appliances and services are a great opportunity to save electricity and lower your monthly bill with a more energy-efficient home. Our approved contractor will review the program either in person or by telephone. When a contractor visits your home, they will be taking precautions such as using protective equipment (gloves and masks), sanitizing tools regularly, and social distancing. Don't delay — this program is available on a first-come, first-served basis.

Learn More

Best regards,

Marc Ulrich
Vice President, Customer Service Operations
Southern California Edison

Energy Savings Assistance Program

DO MORE AT SCE.COM | Pay Your Bill | Stay Safe | View/Report Outages | Go Paperless | Start/Stop Service

Privacy Notice | Contact Us

This email contains a marketing message from Southern California Edison.

To opt out of receiving SCE marketing messages, unsubscribe. Your removal request will be honored within 10 business days.

The Energy Savings Assistance Program is funded by California utility ratepayers and administered by Southern California Edison under the auspices of the California Public Utilities Commission. The program is offered on a first-come, first-served basis and is effective until funding is expended or the program is discontinued. Services may not be available in all areas. Certain restrictions, such as age, size, and condition of the system or appliance to be replaced, may apply. All replacement refrigerators meet ENERGY STAR® standards and are top-freezer models without extra features, such as ice makers. In some instances, you may be required to pay a copayment. Program may be modified or terminated without prior notice.

California consumers are not obligated to purchase any full-fee service or other service not funded by this program.

This program is available to both homeowners and renters. Renters may be required to obtain the property owner's written permission before services are delivered.

Please do not reply to this email; this is not a monitored email address.

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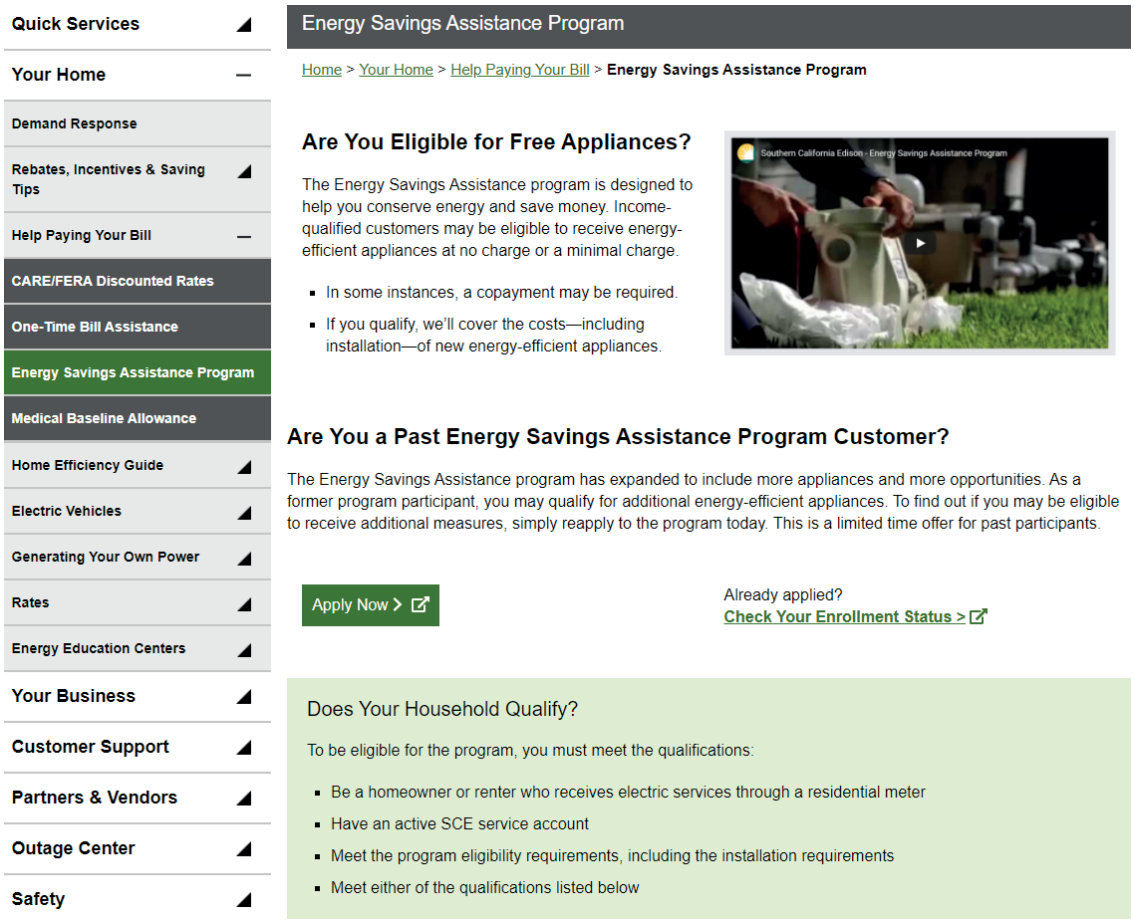
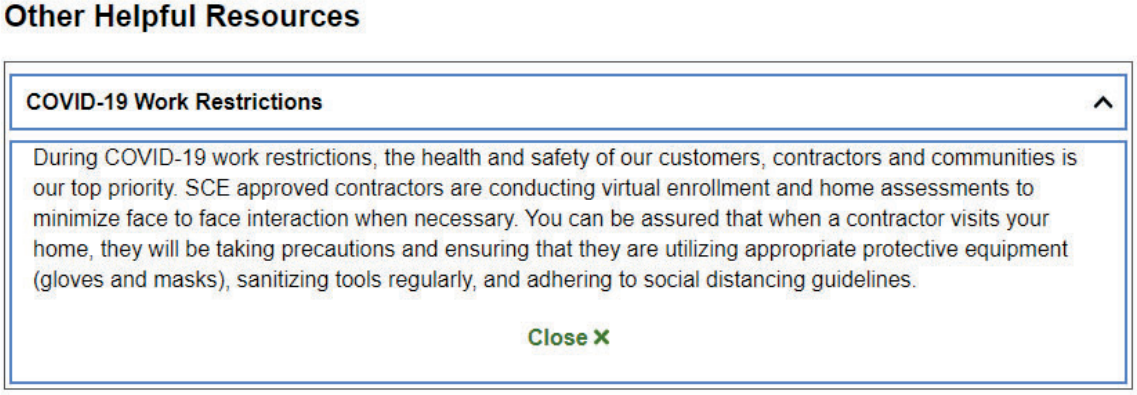
SCE.com Website

The ESA Program webpage (www.sce.com/esap) provides information on program eligibility and services. This messaging continues to direct customers to this page and allows customers to apply for the ESA program directly online. In the month of August, SCE received about 2,600 ESA related internet leads.

This messaging also provides customers with information regarding the various options to enroll in the ESA program during COVID-19. SCE contractors are conducting virtual enrollment and home assessments to minimize face to face interaction when necessary. The messaging also provides customers with assurances that when a contractor visits their homes, they will be taking precautions and ensuing they are using appropriate protective equipment, sanitizing tools regularly, and adhering to social distancing guidelines.





Outbound Calls

SCE's outbound calling campaign provides customer leads directly to the ESA Program contractors for outbound calls. SCE targets the customers that receive the direct mailers each month focusing on customers who have not previously participated in the ESA Program. For the month of August, SCE did not provide any outbound calling leads to ESA contractors.

SCE is also focused on generating leads for its contractors from recent CARE participants that have never participated in the ESA program. In August, SCE provided approximately 76,000 CARE leads to ESA contractors. The ESA Program refers these new CARE customers to SCE's contractors as leads to enroll these households into the ESA Program and provide energy-saving services.

ESA contractors can use these leads to build its pipeline for customer enrollments, whether the customers prefer to enroll through the virtual program or a face to face appointment.

Inbound Calls

Customers who call SCE's customer service center are informed and referred to the ESA Program. Customers are assigned to a contractor in their service territory. The ESA contractor will then follow up on the lead and contact the customer to assess eligibility and enrollment in the ESA Program. In the month of August, SCE received around 1,400 ESA related calls.

Community Events

ESA Program contractors participate in a variety of community events to interact with customers and provide them with information about the ESA program and other Low-Income programs available to them. These types of events help increase ESA enrollments and ESA contractors will also assist the customer in completing the enrollment process. The ESA Program and its contractors did not attend any in person events in the month of August.

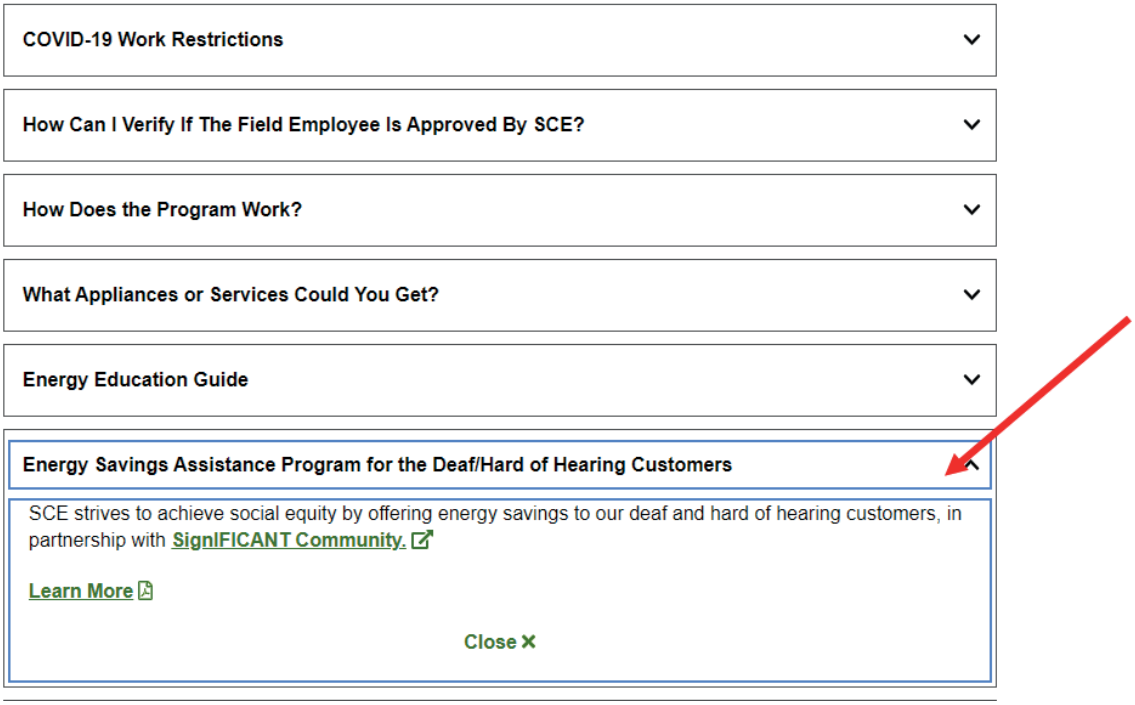
SCE internal groups Income Qualified Programs (IQP) and Foodservice Technology Center (FTC) are continuing to partner with the West San Gabriel Valley Boys and Girls Club in which SCE provided 500+ meals to prevent food waste and help families experiencing food

scarcity. FTC conducts studies on industrial food equipment for energy efficiency with food. In addition to providing meals, informational flyers were marketed to potentially income qualified recipients.

Specialized Efforts to Increase Participation

SCE is currently implementing and enhancing the below on-going efforts to reach first touch homes that have not participated in the ESA program. SCE has resumed some activity in these areas.

- The ESA program is eager to build from the success of completing the 74 HVAC replacements systems at Marine Corps. Logistics Base – Barstow in November 2020. Due to the recent surge in COVID-19 cases SCE is on hold and not yet commencing the other Military Base projects that are in the pipeline until it is safe to do so.
- Deaf and Hard of Hearing Community – Through our partner, signIFICANT, the ESA marketing flyer has received more than 130 reactions by customers through various social media campaigns that signIFICANT ran for the month of August.
- SignIFICANT's information continues to be posted on SCE.com as an additional resource for our Deaf/Hard of Hearing Customers. This can be found on sce.com/esap under "Other Helpful Resources":



1.3. Leveraging Success Evaluation, Including CSD

1.3.1. Please provide a status of the leveraging effort with CSD. What new steps or programs have been implemented? What was the result in terms of new enrollments?

SCE has reached out to CSD's implementer of Low-Income Weatherization Program (LIWP) to inquire if there were any potential projects that could be reimbursed by SCE. With changes in eligible measure and feasibility, particularly for smart thermostats, there may be potential projects that could be reimbursed by SCE.

1.4. Workforce Education & Training

1.4.1. Please summarize efforts to improve and expand Energy Savings Assistance Program workforce education and training. Describe steps taken to hire and train low income workers and how such efforts differ from prior program years.

As part of the COVID-19 face-to-face work stoppage, Service Providers were encouraged to have their employees utilize the CBT Learning System; a licensed third-party application sponsored by SCE in partnership with SoCalGas, in which individuals take self-paced online learning courses on a variety computer-related topics and software programs.
As of August 31, 2021, there were 308 active users in the system. During the month of May CBT Learning System users successfully completed 38 courses accounting for 20.63 hours of learning instruction.

SCE contracts with a mixture of local private contractors (LPCs), community-based organizations (CBOs) and faith-based organizations (FBOs) to provide ESA program services. The organizations, many of which are in low-income and disadvantaged communities.

In August 2021, SCE's had 843 individuals that are working in support SCE's ESA Program, and 22 new individuals were added to our roles.

As of August 31, 2021, SCE had 164 active Program Representatives supporting Virtual (non-face-to-face) Enrollment and Assessment activities.

1.5. Miscellaneous

1.5.1. Tribal Penetration and Outreach Efforts

The ESA Program did not conduct its on-going outreach efforts to offer the ESA program to the tribal Communities in the month of August. However, the ESA program has engaged with SCE Local Public Affairs to discuss a revised outreach strategy aimed at contacting the remaining tribes.

Below is a current list of the thirteen (13) tribes identified in SCE's service territory and the current status of our efforts:

Tribal Nations in SCE's Territory: Outreach Status	Treated	Refused/ Ineligible	No longer served by SCE	In progress
Timbisha Shoshone	X			
Chemehuevi	X			
San Manual Band of Mission Indians		X		
Agua Caliente Band of Cahuilla Indians		X		
Twenty-Nine Palms Band of Mission Indians		X		
Pechanga			X	
Benton Paiute				X
Bishop Paiute				X
Bridgeport Indian Colony				X
CRIT		X		
Morongo				X
Soboba				X
Tule River				X

1.5.2. Multifamily Common Area Measures (CAM)

SCE continued looking for opportunities in August 2021, working to ensure that work resumption was performed in phases to ensure that safety and COVID-19 prevention is adhered to. The chart below details CAM efforts for all activity that began in 2019 and is year-to-date:

Master Agreement Report
Southern California Edison
Sign Date from 1/1/2019 to 8/31/2021

Deed Restricted - In Progress				
Whole Building		Common Area Only	In-Unit Only	
# Projects In Progress	# of Authorized Units	# Projects In Progress	# Projects In Progress	# of Authorized Units
28	2335	19	6	615

Deed Restricted - Completed						
Whole Building			Common Area Only	In-Unit Only		
# Projects Complete	# of Authorized Units	# of Units Served	# Projects Complete	# Projects Complete	# of Authorized Units	# of Units Served
12	965	328	5	12	831	400

Market Rate - In Progress				
Whole Building		Common Area Only	In-Unit Only	
# Projects In Progress	# of Authorized Units	# Projects In Progress	# Projects In Progress	# of Authorized Units
0	0	0	14	808

Market Rate - Completed						
Whole Building			Common Area Only	In-Unit Only		
# Projects Complete	# of Authorized Units	# of Units Served	# Projects Complete	# Projects Complete	# of Authorized Units	# of Units Served
0	0	0	0	31	1668	566

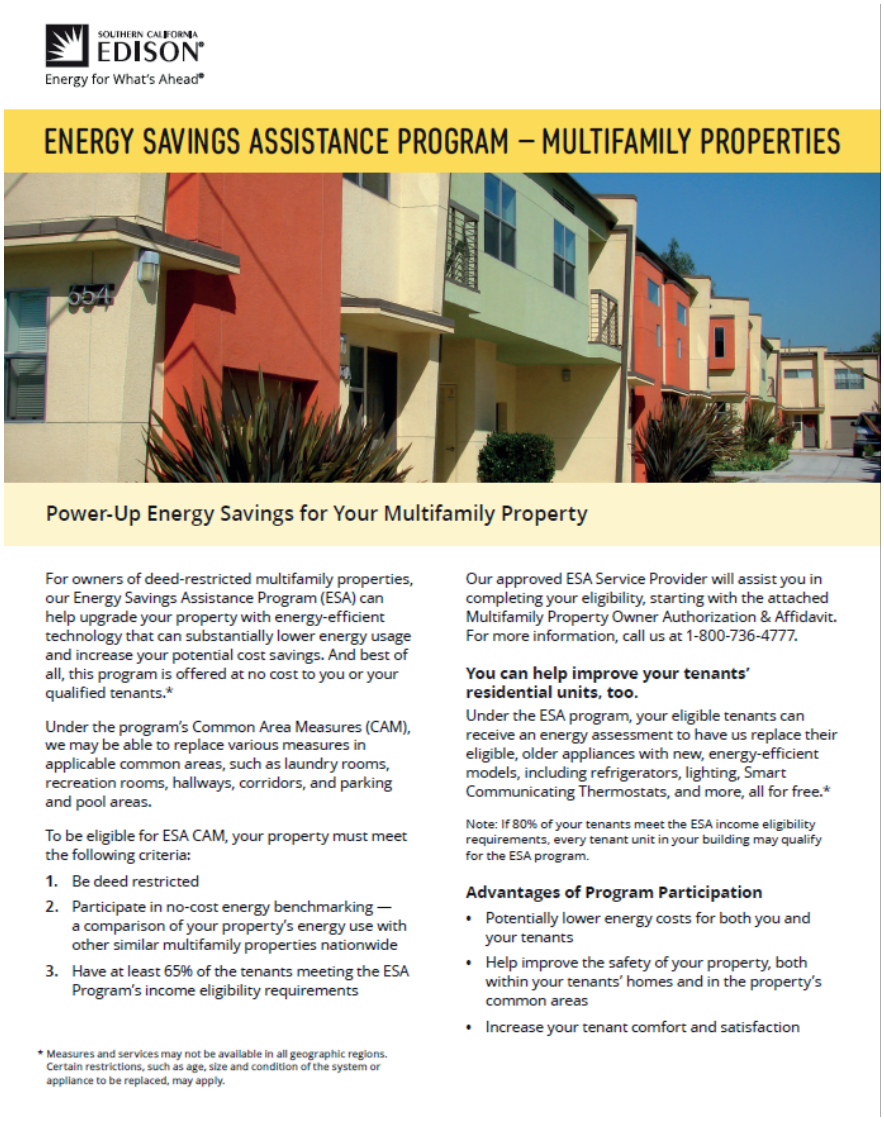
At present we have several projects in our pipeline. We are continuing to work with existing service providers to inform potential customers about CAM program through US mail in addition to current methods of phone and email contacts. This will ensure that the information on the program can get to more customers. SCE has completed the process of adding and onboarding two additional CAM Service Providers as we continue to expand our CAM activities.

In January, the CAM brochure was revised with the customer in mind. SCE updated the brochure with measures that were recently added to the program. These measures include

parking lot lamps and smart communicating thermostats. A sample energy and cost savings calculation for hallway lighting replacement and parking lot lamps replacement was also included in the brochure. The intent of providing this information is to give customers some ideas on how much savings they can achieve when implementing these measures. The Property Owner Authorization & Affidavit (POAA) was added to the brochure for customer convenience. To sign up for the program, customers can now fill in their information, sign the form, and send it directly to SCE. The CAM service providers received hard copies and PDF copies of the brochure that will be used when mailing and emailing potential customers.

In September SCE will continue the mailer campaign. The service providers will be contacting customers that received the brochure to follow up. SCE will be tracking the result of the campaign and will report the result at a later date.

The revised brochure cover page is shown below.



SOUTHERN CALIFORNIA EDISON®
Energy for What's Ahead®

ENERGY SAVINGS ASSISTANCE PROGRAM – MULTIFAMILY PROPERTIES

Power-Up Energy Savings for Your Multifamily Property

For owners of deed-restricted multifamily properties, our Energy Savings Assistance Program (ESA) can help upgrade your property with energy-efficient technology that can substantially lower energy usage and increase your potential cost savings. And best of all, this program is offered at no cost to you or your qualified tenants.*

Under the program's Common Area Measures (CAM), we may be able to replace various measures in applicable common areas, such as laundry rooms, recreation rooms, hallways, corridors, and parking and pool areas.

To be eligible for ESA CAM, your property must meet the following criteria:

1. Be deed restricted
2. Participate in no-cost energy benchmarking — a comparison of your property's energy use with other similar multifamily properties nationwide
3. Have at least 65% of the tenants meeting the ESA Program's income eligibility requirements

* Measures and services may not be available in all geographic regions. Certain restrictions, such as age, size and condition of the system or appliance to be replaced, may apply.

Our approved ESA Service Provider will assist you in completing your eligibility, starting with the attached Multifamily Property Owner Authorization & Affidavit. For more information, call us at 1-800-736-4777.

You can help improve your tenants' residential units, too.

Under the ESA program, your eligible tenants can receive an energy assessment to have us replace their eligible, older appliances with new, energy-efficient models, including refrigerators, lighting, Smart Communicating Thermostats, and more, all for free.*

Note: If 80% of your tenants meet the ESA income eligibility requirements, every tenant unit in your building may qualify for the ESA program.

Advantages of Program Participation

- Potentially lower energy costs for both you and your tenants
- Help improve the safety of your property, both within your tenants' homes and in the property's common areas
- Increase your tenant comfort and satisfaction

1.5.3. Programmable Communication Thermostat Pilot

The PCT TOU Pilot concluded in 2020.

2. California Alternate Rates for Energy (CARE) Program Executive Summary

The CARE program is a low-income energy rate program that provides a monthly discount to qualifying households in SCE's service territory. To qualify for CARE household income must be at or below the 200% Federal Poverty Guidelines. Through CARE customers can save 30-35% a month on their electric bill. Income qualified customers include residential single-family households and customers in sub-metered residential facilities, nonprofit group living facilities, agricultural employee housing facilities, and migrant housing farm workers.

On our current DSRS modeling approach:
The Income Qualified Program (IQP) will continue to use Disproportionate Stratified Random Sampling (DSRS) framework to capture more of those customers who are more likely to fail the CARE and FERA eligibility verification. In this light, IQP shall sample a greater share of customers residing in "high income" areas as well as those who have been enrolled in either program for only a short period of time. More specifically, customers living in areas where the proportion of households having incomes of 200% of the Federal Poverty Level (FPL) and below is lower than the overall median level of this measure for the entire low-income population will be oversampled 1.5 times relative to customers who reside in areas where the proportion of households with incomes of 200% FPL and below is at or above the median of the same poverty measure. Additionally, customers who have been enrolled in either CARE or FERA for two years or less will also be oversampled 1.5 times relative to customers who have been with either low-income program for more than two years.

2.1. CARE Program Summary

2.1.1. Please provide CARE program summary costs

CARE Budget Categories	Authorized Budget	Expenses Year-to-Date	% of 2021 Budget Spent
Outreach	$4,070,988	$1,314,997	32%
Processing / Certification Re-certification	$1,556,178	$330,478	21%
Post Enrollment Verification (PEV)	$491,425	$340,408	69%
IT Programming	$570,000	($297,664)	-52%
Cooling Centers	-	-	0%
Pilot (CHANGES)	$525,000	$377,846	72%
Studies	$49,500	$0	0%
Regulatory Compliance	$568,876	$200,477	35%
General Administration	$1,289,453	$754,825	59%
CPUC Energy Division Staff	$135,625	$123,511	91%
Total Expenses	**$9,257,045**	**$3,144,879**	**34%**
Subsidies and Benefits	**$399,664,922**	**$403,920,565**	**101%**
Total Program Costs & Discounts	**$408,921,967**	**$407,065,444**	**100%**

2.1.2. Please provide the CARE program penetration rate to date

CARE Penetration		
Participants	Estimated Eligible Participants	Year-to-Date Penetration Rate
1,482,236	1,349,716	109.8%

2.2. Outreach

2.2.1. Discuss utility outreach activities and those undertaken by third parties on the utility's behalf.

The CARE and Family Electric Rate Assistance (FERA) outreach efforts and communications to SCE's in-language and underpenetrated areas continue to be a priority. SCE's CARE/FERA programs partner with internal departments such as Local Public Affairs (LPA), Consumer Affairs, Marketing, Corporate Communications, Strategic Engagement, and Business Solutions. SCE also conducts external outreach efforts with various chambers, foundations, faith-based and community-based organizations in different activities that target SCE's hard-to-reach customer base.

Emergency consumer protection expired on June 30th so the CARE and FERA automatic recertification has also stopped on June 30th. SCE is still committed to help customers and undertook many efforts to increase target outreach and leverage its existing programs to inform and enroll eligible customers into applicable programs.

SCE continues to provide all customers who contact SCE's Customer Contact Center (CCC) to request payment arrangements the opportunity to sign up for CARE/FERA immediately.

Internal Outreach

SCE's CCC continues using various enrollment methods to directly enroll customers in the CARE Program during incoming calls to the center. CARE is offered on all new customer turn-on requests and/or when a customer expresses a need for help with their bill or has expressed financial hardship. CARE representatives will first offer to take the enrollment over the phone or if requested by the customer, be directly transferred to the Information Voice Response (IVR) system. The IVR allows customers who prefer a self-service option to enroll via sce.com. Additionally, if requested, the Customer Service Representative may alternately send a paper Rate Discount Application to the customer. These enrollment options provide customers with choices and maximizes their opportunity to enroll in CARE program. During the month of August, SCE continued to enroll eligible customers through CCC outreach efforts.

SCE.com Website

SCE provides information on programs and services for income eligible customers and those impacted by COVID-19. SCE directs customers to sce.com landing pages for self-service and enrollment in various programs. Due to impacts related to the COVID-19 pandemic, customers may need additional resources and assistance beyond SCE/IOU programs. SCE updated sce.com/billhelp to include additional non-SCE assistance programs. The update includes program descriptions and direct links to the organizations' website for more information and/or enrollment. Assistance Programs include, but are not limited to, the Low-Income Home Energy Assistance Program (LIHEAP); the CA COVID-19 Rental Assistance Program / Emergency Renters Assistance Program; California LifeLine; County 2-1-1 information; as well as low-cost solar options through GRID Alternatives. As required by the Joint Stipulation approved through the Income Qualified Programs Final Decision A.19-11-003, California Emerging Technology Fund's (CETF) website and phone number has been updated on sce.com/billhelp. To date, SCE has tracked 826 clicks on CETF's link which directs customers to www.everyoneon.org/getconnected site.

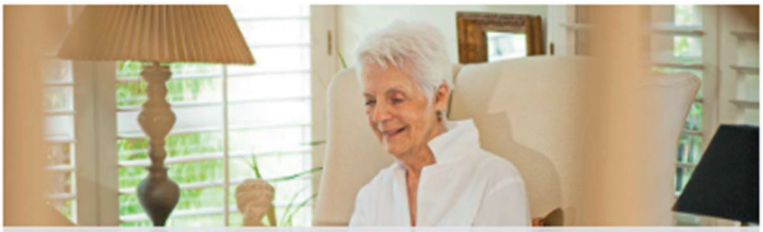
SOUTHERN CALIFORNIA EDISON
Energy for What's Ahead

Search | Log In / Register

- Quick Services
- Your Home
  - Demand Response
  - Rebates, Incentives & Saving Tips
  - Help Paying Your Bill
  - CARE/FERA Discounted Rates
  - One-Time Bill Assistance
  - Energy Savings Assistance Program
  - Medical Baseline Allowance
  - Home Efficiency Guide
  - Electric Vehicles
  - Generating Your Own Power
  - Rates
  - Energy Education Centers
- Your Business
- Customer Support
- Partners & Vendors
- Outage Center
- Safety
- Wildfire Safety

Bill Assistance Programs

Home > Your Home > Help Paying Your Bill



Need Time to Pay Your Bill?

If you are having trouble paying your bill, we encourage you to learn more about our long-term assistance options.

If you have lost your job recently or your income has changed, you may also qualify for a reduced energy rate through our CARE or FERA programs.

12-month Payment Arrangements Plan

Residential customers with a past due balance may qualify for a 12-month repayment plan. Call us at 1-800-655-4555 for more information.

On-going Bill Support

You may be eligible for a discount on your monthly bill through the California Alternate Rates for Energy (CARE) or Family Electric Rate Assistance (FERA) programs.

Learn More >

1-Time Assistance

Need a little extra help this month? The Energy Assistance Fund provides up to $300 to eligible customers once a year. You can participate by applying for assistance or make a donation.

Learn More >

Free Upgrades

We can help you save over time through the Energy Savings Assistance Program. If you're eligible, we'll cover the cost of efficient new appliances and installation.

Learn More >

Energy Management Center

Manage your energy use with Smart products, programs and tools by visiting the Energy Management Center.

Learn More >

Low Income Home Energy Assistance Program (LIHEAP)

LIHEAP is a federally funded program aimed to assist low-income households that pay a high portion of their income to meet their energy needs. LIHEAP is funded by the U.S. Department of Health and Human Services, Administration for Children and Families, Office of Community Services.

Learn More >

COVID-19 Rent Relief

COVID-19 Rent Relief will help income-eligible households pay rent and utilities.

Learn More >

Low-Cost Internet and Computers

You may be eligible for low-cost internet and computers.

Learn more at everyoneon.org/getconnected

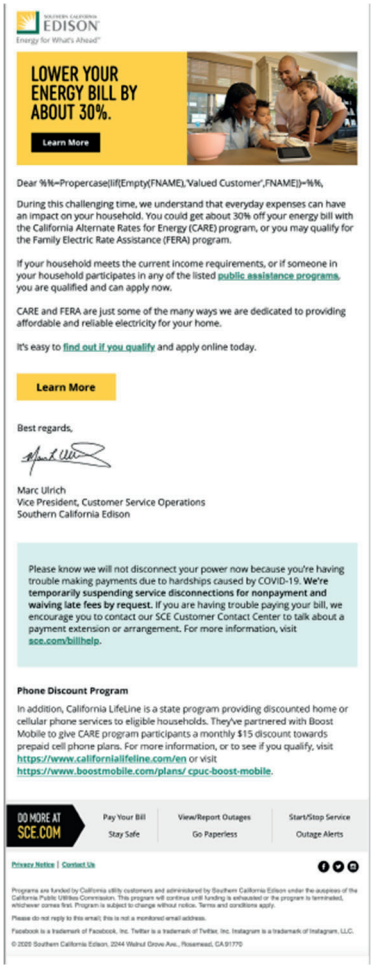
or call (866) 519-8655.

Experiencing Financial Hardship?

If you're a renter who has experienced financial hardship as a result of COVID-19 and meets income guidelines, you may be eligible for rent and utility bill assistance. Depending on where you live, you may apply to the program administered in your community.

Email & Direct Mail

SCE target's customers that may be eligible for and benefit from income qualified programs. CARE customers can receive an average of 30% off their bills, while FERA customers can receive an average of 18% off their bill. In August, approximately 202,000 emails were sent out for CARE and 102,000 emails were sent out for FERA. There were approximately 230,000 direct mail sent to potential CARE applicants and approximately 130,000 direct mail sent to potential FERA applicants.



EDISON
Energy for What's Ahead™

LOWER YOUR ENERGY BILL BY ABOUT 30%.

Learn More

Dear %%=Propercase(Iif(Empty(FNAME),'Valued Customer',FNAME))=%%,

During this challenging time, we understand that everyday expenses can have an impact on your household. You could get about 30% off your energy bill with the California Alternate Rates for Energy (CARE) program, or you may qualify for the Family Electric Rate Assistance (FERA) program.

If your household meets the current income requirements, or if someone in your household participates in any of the listed public assistance programs, you are qualified and can apply now.

CARE and FERA are just some of the many ways we are dedicated to providing affordable and reliable electricity for your home.

It's easy to find out if you qualify and apply online today.

Learn More

Best regards,

Marc Ulrich
Vice President, Customer Service Operations
Southern California Edison

Please know we will not disconnect your power now because you're having trouble making payments due to hardships caused by COVID-19. **We're temporarily suspending service disconnections for nonpayment and waiving late fees by request.** If you are having trouble paying your bill, we encourage you to contact our SCE Customer Contact Center to talk about a payment extension or arrangement. For more information, visit sce.com/billhelp.

Phone Discount Program

In addition, California LifeLine is a state program providing discounted home or cellular phone services to eligible households. They've partnered with Boost Mobile to give CARE program participants a monthly $15 discount towards prepaid cell phone plans. For more information, or to see if you qualify, visit https://www.californialifeline.com/en or visit https://www.boostmobile.com/plans/ cpuc-boost-mobile.

DO MORE AT SCE.COM | Pay Your Bill | Stay Safe | View/Report Outages | Go Paperless | Start/Stop Service | Outage Alerts

Privacy Notice | Contact Us

Programs are funded by California utility customers and administered by Southern California Edison under the auspices of the California Public Utilities Commission. This program will continue until funding is exhausted or the program is terminated, whichever comes first. Program is subject to change without notice. Terms and conditions apply.

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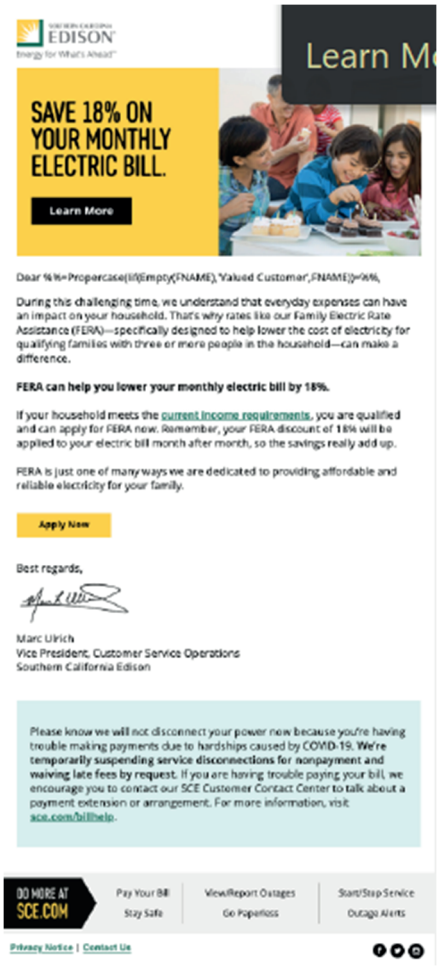

Leveraging Current Partnerships

SCE continues to leverage its network of community-based organizations (CBOs) and faith-based organizations to promote the CARE/FERA Programs. SCE instructed its network of Agencies to promote the increase of customer outreach by way of email and telephone. This outreach includes educating customers on the number of ways to enroll in the CARE/FERA program, including utilizing SCE's website and the CCC whereby customers can instantly enroll in the programs and receive CARE/FERA discounts within the current bill cycle. SCE has also partnered with establishments such as food banks that will provide program information including SCE's CARE/FERA application to impacted individuals as part of their services.

As required by the Joint Stipulation approved through the Income Qualified Programs Final Decision A.19-11-003, SCE hosted a Webinar in which CETF was able to present their information to approximately 30 CBOs in attendance. SCE also hosted a webinar for Energy Savings Assistant program contractors to learn more about CETF's offerings, and to continue working together to assist customers with affordable broadband and computers.

Capitation Fee Program

The CARE/FERA Capitation Fee Program team is continuing its efforts to engage existing Capitation agencies while strategically registering additional contractors to overcome enrollment barriers, including language, culture, and special needs, to enroll the hardest-to-reach customers. Because of these efforts, the Capitation Fee Program continues to show enrollments from agencies previously inactive.

SCE currently has 63 CARE Capitation Agencies who help income qualified customer gain assistance through the CARE and FERA programs. In August capitation contractors and outbound calling efforts successfully enrolled 58 new customers in the CARE Program. Current and ongoing campaign strategies and efforts include:

- Leveraging events sponsored by communities and cultural celebrations to reach populations that may be eligible to enroll in the CARE Program.
- Partnering with SCE personnel to leverage existing SCE relationships with FBOs, CBOs, and local governments.
- Utilizing existing channels to develop creative approaches for agencies to conduct CARE/FERA outreach, including community-based virtual outreach events and fairs.

2.2.2. Describe the efforts taken to reach and coordinate the CARE program with other related low-income programs to reach eligible customers.

SCE enrolls new CARE customers through the Energy Assistance Fund (EAF) program which is an income-qualified program to help residential households pay their electric bills. In August, 415 customers who received EAF grants were enrolled in CARE. EAF is funded through voluntary donations from SCE employees, shareholders, and customers. EAF partners with the United Way of Greater Los Angeles and 80+ community-based organizations to process EAF assistance request and applications.

SCE utilizes social media such as Facebook and Instagram to promote EAF as well as inform customers on how to apply for grants.
SCE coordinates CARE enrollment with other income-qualified programs, such as ESA, LIHEAP, SoCalGas and certain water utilities. ESA participants are automatically enrolled in CARE each month. As described in this report, the CARE Program continuously makes efforts to integrate messaging with the ESA Program at outreach events, communications, and marketing campaigns to inform attendees about the ESA and CARE program available to qualifying customers.

2.3. Recertification Complaints

In response to the COVID-19 State of Emergency and associated protections, all CARE and FERA recertifications and verifications were halted. As such, SCE did not receive recertification complaints in the month of August. Currently these protections end on September 30, 2021, and recertifications may resume in October.

2.4 Miscellaneous

CPUC Resolution M-4835 and D.19-07-015[2] established a permanent set of emergency disaster customer protection measures that the utilities are mandated to implement in the event of a declared emergency. In response to the mandated customer protections, SCE has implemented a CARE post-enrollment verification (PEV) freeze to low-income customers impacted by the California emergencies/events for a period of one year commencing from the date the Governor of California issued an emergency proclamation due to a disaster.

Per Resolution M-3835 and D.19-07-015 below is a list of affected counties currently under emergency protections.

Date of Proclamation	Disaster Name	Affected County
08/18/2020	Lake and Apple Wildfires	Los Angeles and Riverside
09/06/2020	Creek, El Dorado, Castle, & Bobcat Fires	Fresno, Madera, San Bernardino, Tulare, and Los Angeles

[2] Decision Adopting an Emergency Disaster Relief Program for Electric, Natural Gas, Water and Sewer Utility Customers

Appendix A: Energy Savings Assistance Program and CARE Tables

Program	Table	Title
ESA – Intensified Efforts in Response to the Aliso Canyon Natural Gas Leak Emergency	Table 1	Intensified ESA Activity in the Impacted Area Pursuant to D.16-04-040
ESA	Table 1	ESA Program Expenses
ESA	Table 1A	Expenses Funded From 2009-2016 Unspent ESA Program Funds
ESA	Table 2, 2A & 2B	Expenses and Energy Savings by Measures Installed
ESA	Table 3	Average Bill Savings per Treated Home
ESA	Table 4A	Homes Treated
ESA	Table 4B	Homes Unwilling/Unable to Participate
ESA	Table 5	Customer Summary
ESA	Table 6	Expenditures for Pilots and Studies
ESA	Table 7	Measures (Refrigerators and In Home Energy Education)
CARE	Table 1	CARE Program Expenses
CARE	Table 2	CARE Enrollment, Recertification, Attrition, and Penetration
CARE	Table 3A&B	CARE Post-Enrollment Verification Results
CARE	Table 4	CARE Self-Certification and Re-Certification Applications
CARE	Table 5	Enrollment by County
CARE	Table 6	Recertification Results
CARE	Table 7	Capitation Contractors
CARE	Table 8	Participants as of Month End
CARE	Table 9	CHANGES Expenditures
CARE	Table 10	CHANGES One-On-One Assistance
CARE	Table 11	CHANGES Group Assistance Sessions

Table 1: Intensified ESA Activity in the Impacted Area Pursuant to D.16-04-040

Reporting Month/Year – August 2021 [1]			
1. Total Homes Eligible:			**1,322,388**
2. Total Homes Visited in Aliso Canyon Territory:			**394,272**
2a. "Go-Back" Homes:			**249,444**
2b. First Touch Homes:			**144,828**
3. Percent of treated homes prioritized due to "High Usage":			**1.31%**
4. Percent of treated "Multi-Family" units prioritized:			**37.78%**
5. Percent of homes jointly treated by SCE and SoCalGas:			**52.47%**
6. Average Per Home Savings for Homes Treated as a result of suspended program rules:			**471.66kWh / 0.068 kW**
7. Number of homes in the pipeline:			**1,972**
8. Installed Measures by SoCalGas		9. **Installed Measures by SCE**	
HE Clothes Washers:	**N/A**	CFLs [2]:	**431,811**
Water Heater Blankets:	**N/A**	Fluorescent Torchiere Lamps:	**11,969**
Low Flow Showerheads	**N/A**	LED A-Lamps:	**1,782,869**
Water Heater Pipe Insulation:	**N/A**	LED Torchiere and LED Reflector Lamps:	**119,236**
Faucet Aerator:		Exterior Fixture	**1,030**
Thermostatic Shower Valve:	**N/A**	Tier 1 and Tier 2 Smart Power Strips:	**315,498**
Air Sealing/Envelope:	**N/A**	Energy Education	**311,885**
Attic Insulation:	**N/A**	Refrigerator Replacement:	**55,080**
Duct Testing & Sealing:	**N/A**	Freezer Replacement	**232**
Furnace Clean & Tune:	**N/A**	Room A/C Replacement:	**1,663**
		Evaporative Cooler Installation:	**36,507**
		Pool Pump Replacement:	**7,759**
		Central A/C & Heat Pump Replacement:	**10,728**
		Duct Test and Sealing	**9,947**
		Smart Thermostats	**354**
		Efficient Fan Control	**206**
		High Efficiency Clothes Washer	**19**
		Envelope Air Sealing	**2,782**
		Attic Insulation	**9**
		Tank and Pipe Insulation	**214**
		Other Hot Water	**1,473**
		Thermostatic Shower Valves Combined	**1**
		Thermostatic Shower Valve	**21**
Therms Saved:	**N/A**	kWh Saved:	**185,962,441**
		kW Saved:	**26,963**

Total Expenses:	**N/A**	Total Expenses:	**$208,266,643**

Footnotes:

1. Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect Program-To-Date adjustments.
2. Includes exterior hard wired CFL fixtures.

10. **SCE and SoCalGas are to prioritize near-term electric and natural gas savings respectively.**

    a. **Which measures have been identified as providing the highest near-term savings, and how are they being prioritized?**

    SCE has identified refrigerator replacements and pool pump replacements as “Go Back” targets due to their large near term, and enduring long term, energy savings. SCE analyzed data from assessed homes that did not previously qualify for replacement of these measures to identify homes most likely to qualify for replacement of these two high impact and cost-effective measures.

11. **SCE and SoCalGas should target a minimum average energy savings increase of 10 percent in the affected region as compared to pre-emergency savings for the duration of the emergency time period.**

    a. **Please provide your methodology for establishing pre-emergency baselines and comparing average energy savings achieved in the affected regions indicate and whether any automated measurement and verification tools are being utilized or considered.**

    A pre-emergency baseline was established from the 2015 program year. The 2015 total kWh and kW savings in the affected region was divided by 12 to obtain an average monthly savings number of 704,000 kWh and 97kW. From this baseline, the monthly savings goal in the Aliso Canyon area will be approximately 774,000 kWh and 107 kW. The estimated monthly targets are based on previous metered consumption analysis of an average treated home.

    SCE may validate the achieved savings using a bill comparison methodology as is consistently used for the ESA program for all IOUs. The pre- and post-treatment comparison of AMI consumption data for treated homes is based on the standard metered data-based measurement and verification protocols for measuring savings for ESA treated homes. The validation of achieved savings may use a combination of automated metered consumption and/or planned impact evaluation depending on the timing of data needs. The needed lag in metered consumption data analysis necessitates use of existing estimates for the required monthly reporting of program accomplishments.

    b. **Please also discuss your progress in achieving the 10 percent savings increase.**

Since April 28, 2016, 76,881,005 kWh and 10,310 kW have been saved in the Aliso Canyon area, for an average of 20,078,872 kWh and 273 kW per month, which continues to exceed the 10 percent savings.

12. **SCE's and SoCalGas' suspension of the "3MM" and "Go-Back" rules should help capture significant savings of at least 4 and 3 percent respectively on average.**

    a. **Please provide your methodology for calculating average kWh saved for homes made eligible through the aforementioned rule-suspensions and indicate whether any automated measurement and verification tools are being utilized or considered.**

    SCE has determined 501 kWh per month baseline kWh usage of homes in the impacted area by averaging a sample of homes on CARE in Los Angeles, Orange, Riverside, San Bernardino, and Ventura counties, an area which approximates the impacted area. SCE will strive to attain 4% savings over this baseline, while still providing *all* eligible and feasible measures to qualified homes in the identified impacted area.

    See response to #11a above regarding automated measurement and verification tools.

13. **SCE and SoCalGas should provide the treatment of the most energy-intensive single- and multi-family properties and target high energy using households first.**

    a. **Please explain your strategy and progress identifying and targeting multi-family and high-usage homes.**

    SCE continues to leverage information determined via the CARE High Usage Verification process to identify and target energy intensive single-family, multi-family and mobile home households in the impacted area. Letters are sent to customers with the name and contact phone number for their local-area ESA program contractor, allowing interested customers to receive program information and a more direct ESA enrollment. Approximately 2% of the homes treated in Aliso Canyon area are CARE high usage customers.

14. **SCE and SoCalGas are to leverage program offerings outside of the ESA Program portfolio that could also achieve energy savings (such as demand response or deployment of solar thermal water heaters).**

    a. **Please discuss your strategy for encouraging customer participation in other demand response programs.**

    The CSI Thermal program had low participation rates and no longer has funding. SCE has ceased marketing the program.

    In addition, SCE's contractor's Program Representatives continue to review the ESA Program Customer Energy Education and Resource Guide with each program enrollee at time of in-home enrollment. This Energy Education focuses on no-cost actions these

low income customers can take to save energy and reduce their bills. Included in this education is instruction on how to sign up for My Account, which provides them with additional time and money savings tools and opportunities to participate in residential energy efficiency rebate programs.

Energy Savings Assistance Program Table 1 - Expenses
Southern California Edison
Through August 2021

	Authorized Budget [1]			Current Month Expenses			Year to Date Expenses			% of Budget Spent YTD		
ESA Program:	**Electric**	**Gas**	**Total**	**Electric**	**Gas**	**Total**	**Electric**	**Gas**	**Total**	**Electric**	**Gas**	**Total**
Energy Efficiency												
EE Subtotal (A+B)	$ 36,098,517		$ 36,098,517	$ 6,374,942		$ 6,374,942	$ 13,746,935		$ 13,746,935	38%		38%
EE (A) [2]				$ 6,374,942		$ 6,374,942	$ 13,746,935		$ 13,746,935			
EE-MF (B)						$ -			$ -			
Training Center	$ 300,325		$ 300,325	$ 6,798		$ 6,798	$ 11,991		$ 11,991	4%		4%
Workforce Education and Training	$ -		$ -			$ -	$ -		$ -	0%		0%
Inspections	$ 838,704		$ 838,704	$ 128,672		$ 128,672	$ 186,331		$ 186,331	22%		22%
Marketing and Outreach	$ 516,906		$ 516,906	$ 140,232		$ 140,232	$ 338,689		$ 338,689	66%		66%
Statewide Marketing andOutreach	$ -		$ -			$ -	$ -		$ -	0%		0%
Studies	$ 147,500		$ 147,500	$ 9,391		$ 9,391	$ 11,800		$ 11,800	8%		8%
Regulatory Compliance	$ 381,941		$ 381,941	$ 110,979		$ 110,979	$ 147,266		$ 147,266	39%		39%
General Administration	$ 2,617,069		$ 2,617,069	$ 319,261		$ 319,261	$ 610,837		$ 610,837	23%		23%
SPOC	$ 85,965		$ 85,965	$ 15,967		$ 15,967	$ 28,162		$ 28,162	33%		33%
CPUC Energy Division	$ 25,789		$ 25,789	$ -		$ -	$ 9,203		$ 9,203	36%		36%
Subtotal - Admin	$ 4,828,234		$ 4,828,234	$ 715,332		$ 715,332	$ 1,316,117		$ 1,316,117	27%		27%
Program Total	$ 40,926,750		$ 40,926,750	$ 7,090,274		$ 7,090,274	$ 15,063,052		$ 15,063,052	37%		37%
Staff Proposal Pilot Total	$ -		$ -	$ -		$ -	$ -		$ -	0%		0%
Portfolio Total	**$ 40,926,750**		**$ 40,926,750**	**$ 7,090,274**		**$ 7,090,274**	**$ 15,063,052**		**$ 15,063,052**	**37%**		**37%**
Funded Outside of ESA Program Budget												
Indirect Costs				$ 87,140		$ 87,140	$ 170,639		$ 170,639			
NGAT Costs												

[1] Reflects the authorized 2021 Program Year budget approved in CPUC Decision 21-06-015, June 13, 2021.
[2] Includes applicable Contractor Advanced Payments.
[3] Financial data for Energy Efficiency total monthly and year-to-date expenses are obtainted from EMAPS; financial data for Training Center, Inspections, Marketing & Outreach, Measurement & Evaluation Studies, Regulatory Compliance, General Administration, and CPUC Energy Division monthly and year-to-date expenses are obtained from SAP. Expenses for categories authorized to utilize unspent funds are not included in the table, refer to ESA Table 1A.

[X] Please indicate whether authorized budget includes shifted funds from previous years and/or prior program cycles. (Yes or No) If yes, please specify amount, date fund-shifting activity occurred, date of fund-shifting request and related approval is applicable.

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

Energy Savings Assistance Program Table 1A - Expenses Funded From 2009-2016 "Unspent ESA Program Funds"
Southern California Edison
Through August 2021

	Proposed Budget [1]			Current Month Expenses			Year to Date Expenses			% of Budget Spent YTD		
ESA Program:	**Electric**	**Gas**	**Total**	**Electric**	**Gas**	**Total**	**Electric**	**Gas**	**Total**	**Electric**	**Gas**	**Total**
Energy Efficiency												
Multi-Family Common Area Measures	$ 1,100,000		$ 1,100,000	$ 54,922		$ 54,922	$ 158,980		$ 158,980	14%		14%
TOTAL PROGRAM BUDGET/EXPENSES	**$ 1,100,000**		**$ 1,100,000**	**$ 54,922**		**$ 54,922**	**$ 158,980**		**$ 158,980**	**14%**		**14%**

NOTE: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjust

[1] Proposed budget based on SCE's Advice Letter 4552-E, submitted on August 2, 2021. Column will be re-labelled "Authorized Budget" once the budget is approved.

[2] Financial data for monthly and year-to-date expenses for Additional Regulatory Compliance Costs category are obtained from SAP; financial data for monthly and year-to-date expenses for remaining categories are obtainted from EMAPS.

Energy Savings Assistance Program Table 2
Southern California Edison
Through August 2021

	ESA Program (Summary)Total							ESA Program (First Touch Homes Treated)							ESA Program (Re-Treated Homes/Go Backs)							ESA Program (Aliso Canyon - SCG & SCE) [5]						
		Year-To-Date Completed & Expensed Installation							Year-To-Date Completed & Expensed Installation							Year-To-Date Completed & Expensed Installation							Year-To-Date Completed & Expensed Installation						
Measures	**Units**	**Quantity Installed**	**kWh [4] (Annual)**	**kW [4] (Annual)**	**Therms [4] (Annual)**	**Expenses ($)**	**% of Expenditure**	**Units**	**Quantity Installed**	**kWh[4] (Annual)**	**kW[4] (Annual)**	**Therms[4] (Annual)**	**Expenses ($)**	**% of Expenditure**	**Units**	**Quantity Installed**	**kWh[4] (Annual)**	**kW[4] (Annual)**	**Therms[4] (Annual)**	**Expenses ($)**	**% of Expenditure**	**Units**	**Quantity Installed**	**kWh[4] (Annual)**	**kW[4] (Annual)**	**Therms[4] (Annual)**	**Expenses ($)**	**% of Expenditure**
Appliances		(K+S)	(L+T)	(M+U)	(N+V)	(O+W)																						
High Efficiency Clothes Washer	Home	16	1,501	0		$ 18,004	0.1%	Home	13	1,226	0		$ 14,004	0.2%	Home	3	275	0		$ 4,001	0.1%	Home	14	1,312	0		$ 15,964	0.2%
Refrigerators	Home	1,683	978,517	117		$ 1,890,521	14.9%	Home	1,066	620,462	74		$ 1,199,102	13.9%	Home	617	358,055	43		$ 691,419	17.1%	Home	1,446	841,913	101		$ 1,626,600	21.1%
Freezers	Each	31	26,288	3		$ 26,785	0.2%	Each	14	11,872	1		$ 11,154	0.1%	Each	17	14,416	2		$ 15,630	0.4%	Each	24	20,352	2		$ 20,665	0.3%
Domestic Hot Water																												
Other Hot Water	Home	39	4,293	1		$ 1,923	0.0%	Home	33	3,657	0		$ 1,627	0.0%	Home	6	636	0		$ 297	0.0%	Home	26	3,657	0		$ 1,289	0.0%
Tank and Pipe Insulation	Home	-	-	-		$ -	0.0%	Home	-	-	-		$ -	0.0%	Home	-	-	-		$ -	0.0%	Home	-	-	-		$ -	0.0%
Thermostatic Shower Valves Combined	Each	-	-	-		$ -	0.0%	Each	-	-	-		$ -	0.0%	Each	-	-	-		$ -	0.0%	Each	-	-	-		$ -	0.0%
Water Heater Repair/Replacement	Each	-	-	-		$ -	0.0%	Each	-	-	-		$ -	0.0%	Each	-	-	-		$ -	0.0%	Each	-	-	-		$ -	0.0%
Thermostatic Shower Valve	Each	7	353	0		$ 602	0.0%	Each	6	306	0		$ 516	0.0%	Each	1	48	0		$ 86	0.0%	Each	6	305	0		$ 516	0.0%
Enclosure																												
Air Sealing / Envelope [1]	Home	108	3,577	0		$ 14,576	0.1%	Home	100	2,695	0		$ 12,805	0.1%	Home	8	882	0		$ 1,771	0.0%	Home	92	2,156	0		$ 11,649	0.2%
Attic Insulation	Home	1	215	0		$ 2,165	0.0%	Home	1	215	0		$ 2,165	0.0%	Home	-	-	-		$ -	0.0%	Home	1	215	0		$ 2,165	
HVAC																												
Smart Thermostat	Each	1,127	325,389	0		$ 355,747	2.8%	Each	567	172,627	0		$ 179,078	2.1%	Each	560	152,762	0		$ 176,669	4.4%	Each	776	208,282	0		$ 245,067	3.2%
FAU Standing Pilot Conversion	Each	0	0	0		$ -	0.0%	Each	0	0	0		$ -	0.0%	Each	0	0	0		$ -	0.0%	Each	0	0	0		$ -	0.0%
Furnace Repair/Replacement	Home	0	0	0		$ -	0.0%	Home	0	0	0		$ -	0.0%	Home	0	0	0		$ -	0.0%	Home	0	0	0		$ -	0.0%
Room A/C Replacement	Home	88	(14,875)	(2)		$ 100,648	0.8%	Home	45	(7,650)	(1)		$ 52,345	0.6%	Home	43	(7,225)	(1)		$ 48,303	1.2%	Home	59	(9,945)	(1)		$ 66,379	0.9%
Central A/C Replacement	Home	905	304,794	46		$ 4,584,970	36.1%	Home	651	220,538	33		$ 3,269,280	37.8%	Home	254	84,256	13		$ 1,315,690	32.5%	Home	232	77,084	12		$ 1,077,762	14.0%
Heat Pump Replacement	Home	16	20,956	9		$ 84,573	0.7%	Home	12	15,282	7		$ 65,976	0.8%	Home	4	5,674	3		$ 18,597	0.5%	Home	12	16,152	7		$ 62,464	0.8%
Evaporative Cooler (Replacement)	Each	0	0	0		$ -	0.0%	Each	0	0	0		$ -	0.0%	Each	0	0	0		$ -	0.0%	Each	0	0	0		$ -	0.0%
Evaporative Cooler (Installation)	Home	864	484.143	73		$ 944,061	7.4%	Home	614	343,893	52		$ 669,789	7.7%	Home	250	140,250	21		$ 274,272	6.8%	Home	610	341,649	51		$ 670,467	8.7%
Duct Testing and Sealing	Home	905	0	0		$ 182,120	1.4%	Home	650	0	0		$ 134,530	1.6%	Home	255	0	0		$ 47,590	1.2%	Home	235	0	0		$ 51,230	0.7%
Efficient Fan Control	Home	22	1,570	1		$ 7,692	0.1%	Home	8	709	0		$ 2,734	0.0%	Home	14	861	0		$ 4,958	0.1%	Home	21	1,447	1		$ 7,345	0.1%
Maintenance																												
Furnace Clean and Tune[6]	Home	-	-	-		$ -	0.0%	Home	-	-	-		$ -	0.0%	Home	-	-	-		$ -	0.0%	Home	-	-	-		$ -	0.0%
Central A/C Tune up	Home	-	-	-		$ -	0.0%	Home	-	-	-		$ -	0.0%	Home	-	-	-		$ -	0.0%	Home	-	-	-		$ -	0.0%
Lighting																												
Compact Fluorescent Lights (CFL)	Each	0	0	0		$ -	0.0%	Each	0	0	0		$ -	0.0%	Each	0	0	0		$ -	0.0%	Each	0	0	0		$ -	0.0%
Exterior Hard wired CFL fixture	Each	0	0	0		$ -	0.0%	Each	0	0	0		$ -	0.0%	Each	0	0	0		$ -	0.0%	Each	0	0	0		$ -	0.0%
Exterior Hard wired LED fixture	Each	98	1,431	0		$ 9,136	0.1%	Each	41	599	0		$ 3,820	0.0%	Each	57	832	0		$ 5,316	0.1%	Each	24	351	0		$ 2,122	0.0%
LED A-lamp	Each	65,142	2,531,201	306		$ 586,958	4.6%	Each	43,381	1,686,105	203		$ 389,882	4.5%	Each	21,761	845,096	102		$ 197,075	4.9%	Each	60,144	2,328,292	280		$ 540,638	7.0%
LED Reflector Lamp	Each	1,005	21,614	3		$ 8,352	0.1%	Each	699	15,046	2		$ 5,804	0.1%	Each	306	6,568	1		$ 2,547	0.1%	Each	962	20,664	3		$ 7,995	0.1%
LED Torchiere Lamp	Each	4,796	344,040	40		$ 338,422	2.7%	Each	3,053	218,207	25		$ 215,457	2.5%	Each	1,743	125,833	15		$ 122,966	3.0%	Each	4,430	316,110	37		$ 312,560	4.0%
Torchiere	Each	0	0	0		$ -	0.0%	Each	0	0	0		$ -	0.0%	Each	0	0	0		$ -	0.0%	Each	0	0	0		$ -	0.0%
Miscellaneous																												
Pool Pumps	Home	363	363,363	113		$ 483,891	3.8%	Home	284	284,284	88		$ 381,901	4.4%	Home	79	79,079	25		$ 101,989	2.5%	Home	253	253,253	79		$ 328,768	4.3%
Smart Power Strips - Tier 1	Home	81	0	0		$ 6,931	0.1%	Home	63	0	0		$ 5,387	0.1%	Home	18	0	0		$ 1,544	0.0%	Home	62	0	0		$ 5,298	0.1%
Smart Power Strips - Tier 2	Each	16,049	2,248,423	453		$ 1,024,246	8.1%	Each	10,929	1,533,366	309		$ 697,374	8.1%	Each	5,120	715,057	144		$ 326,872	8.1%	Each	14,682	2,048,266	409		$ 936,973	12.1%
Pilots																												
Customer Enrollment																												
Outreach & Assessment	Home	20,832				$ 1,576,528	12.4%	Home	13,680				$ 1,039,034	12.0%	Home	7,152				$ 537,495	13.3%	Home	18,188				$ 1,329,029	17.2%
In-Home Education	Home	18,087				$ 452,175	3.6%	Home	11,829				$ 295,725	3.4%	Home	6,258				$ 156,450	3.9%	Home	15,805				$ 395,125	5.1%
Total Savings/Expenditures			**7,646,794**	**1,162**		**$ 12,701,024**				**5,123,439**	**795**		**$ 8,649,487**				**2,523,355**	**367**		**$ 4,051,537**				**6,471,515**	**980**		**$ 7,718,069**	
Total Households Weatherized [2]		121							121														103					

Households Treated	Total (K+S)	First Touches	**Re-treated Homes/Go-Backs**	**Aliso Canyon**
- Single Family Households Treated	Home 11,681	Home 7,541	Home 4,140	Home 10,114
- Multi-family Households Treated	Home 3,385	Home 2,457	Home 928	Home 3,302
- Mobile Homes Treated	Home 1,007	Home 682	Home 325	Home 887
Total Number of Households Treated	Home 16,073	Home 10,680	Home 5,393	Home 14,303
# Eligible Households to be Treated for PY [3]	Home 43,562	Home -	Home -	Home
% of Households Treated	% 37%	% #DIV/0!	% #DIV/0!	%
- Master-Meter Households Treated	Home 2,069	Home 1,453	Home 616	Home 1,979

[1] Envelope and Air Sealing Measures may include outlet cover plate gaskets, attic access weatherization, weatherstripping - door, caulking and minor home repairs. Minor home repairs predominantly are door jamb repair / replacement, door repair, and window putty.
[2] Weatherization may consist of attic insulation, attic access weatherization, weatherstripping - door, caulking, & minor home repairs
[3] Based on authorized 2021 Program Year budget approved in CPUC decision 21-06-015, June 13, 2021.
[4] Savings are based on DNV/GL Impact Evaluation Program Years 2015-2017 for measures studied by that evaluation. Savings for all other measures are based on SCE or Statewide Work Papers.

ISI Data for Aliso Canyon includes "First Touches and Re-Treatments".

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

Energy Savings Assistance Program Table 2A
Southern California Edison
Through August 2021

		ESA Program - CSD Leveraging					
		Year-To-Date Completed & Expensed Installation					
Measures	**Units**	**Quantity Installed**	**kWh[3] (Annual)**	**kW[3] (Annual)**	**Therms[3] (Annual)**	**Expenses ($)**	**% of Expenditure**
Appliances							
Appliances		-	-	-	-	$ -	0.0%
High Efficiency Clothes Washer	Each	-	-	-	-	$ -	0.0%
Refrigerators	Each	-	-	-	-	$ -	0.0%
Microwaves [4]	Each	-	-	-	-	$ -	0.0%
Domestic Hot Water							
Other Hot Water	Home	-	-	-	-	$ -	0.0%
Tank and Pipe Insulation	Home	-	-	-	-	$ -	0.0%
Water Heater Repair/Replacement	Each	-	-	-	-	$ -	0.0%
Thermostatic Shower Valve	Each	-	-	-	-	$ -	0.0%
Combined Showerhead/TSV	Each	-	-	-	-	$ -	0.0%
Heat Pump Water Heater	Each	-	-	-	-	$ -	0.0%
Enclosure							
Air Sealing / Envelope [1]	Home	-	-	-	-	$ -	0.0%
Attic Insulation	Home	-	-	-	-	$ -	0.0%
HVAC							
Room A/C Replacement	Home	-	-	-	-	$ -	0.0%
Central A/C replacement	Home	-	-	-	-	$ -	0.0%
Central A/C Replacement	Home	-	-	-	-	$ -	0.0%
Central Heat Pump Replacement	Home	-	-	-	-	$ -	0.0%
Evaporative Cooler (Installation)	Home	-	-	-	-	$ -	0.0%
Energy Efficient Fan Control/Time Delay	Home	-	-	-	-	$ -	0.0%
Maintenance							
Central A/C Tune up	Home	-	-	-	-	$ -	0.0%
Lighting							
Interior Hard wired LED fixtures	Each	-	-	-	-	$ -	0.0%
Exterior Hard wired LED fixtures	Each	-	-	-	-	$ -	0.0%
Torchiere LED	Each	-	-	-	-	$ -	0.0%
LED Night Lights	Each	-	-	-	-	$ -	0.0%
LED Reflector Bulb	Each	-	-	-	-	$ -	0.0%
LED Diffuse A-Lamps	Each	-	-	-	-	$ -	0.0%
Miscellaneous							
Pool Pumps	Each	-	-	-	-	$ -	0.0%
Smart Power Strips - Tier 1	Each	-	-	-	-	$ -	0.0%
Smart Power Strips - Tier 2	Each	-	-	-	-	$ -	0.0%
Pilots							
Customer Enrollment							
Outreach & Assessment	Home	-				$ -	0.0%
In-Home Education	Home	-				$ -	0.0%
Total Savings/Expenditures			-	-	-	$ -	0.0%
Total Households Weatherized [2]							

CSD MF Tenant Units Treated			**Total**
			-
			-

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.
[1] Envelope and Air Sealing Measures may include outlet cover plate gaskets, attic access weatherization, weatherstripping - door, caulking and minor home
[2] Weatherization may consist of attic insulation, attic access weatherization, weatherstripping - door, caulking, & minor home repairs.
[3] All savings are calculated based on the following sources:

Energy Savings Assistance Common Area Measures Program Table 2B
Southern California Edison
Through August 2021

	Table 2B ESA Program - Multifamily Common Area Measures[5]						
		Year-To-Date Completed & Expensed Installation					
ESA CAM Measures[1,6]	Units (of Measure such as "each")	Quantity Installed	kWh (Annual)	kW (Annual)	Therms (Annual)	Expenses ($)	% of Expenditure
MF Appliances							
MF Freezer	Each	-	-	-	-	$ -	0.0%
MF High Efficiency Clothes Washer	Home	-	-	-	-	$ -	0.0%
MF Refrigerators	Each	-	-	-	-	$ -	0.0%
MF Domestic Hot Water							
MF Faucet Aerator	Home	-	-	-	-	$ -	0.0%
MF Low Flow Shower Head	Home	-	-	-	-	$ -	0.0%
MF Other Hot Water	Home	-	-	-	-	$ -	0.0%
MF Water Heater Blanket	Home	-	-	-	-	$ -	0.0%
MF Water Heater Pipe Insulation	Home	-	-	-	-	$ -	0.0%
MF Enclosure							
Air Sealing / Envelope [1]	Home	-	-	-	-	$ -	0.0%
Attic Insulation	Home	-	-	-	-	$ -	0.0%
MF HVAC							
MF Central A/C Replacement	Home	-	-	-	-	$ -	0.0%
MF Duct Test Inspection	Each	-	-	-	-	$ -	0.0%
MF Duct Testing and Sealing	Home	-	-	-	-	$ -	0.0%
MF Evaporative Cooler (installation)	Home	-	-	-	-	$ -	0.0%
MF FAU Standing Pilot Conversion	Each	-	-	-	-	$ -	0.0%
MF Furnace Repair/Replacement	Each	-	-	-	-	$ -	0.0%
MF Heat Pump Replacement	Home	-	-	-	-	$ -	0.0%
MF Inspection	Each	-	-	-	-	$ -	0.0%
MF Programmable Thermostat	Each	-	-	-	-	$ -	0.0%
MF Room A/C Replacement	Home	-	-	-	-	$ -	0.0%
MF Smart Thermostat	Each	-	-	-	-	$ -	0.0%
MF Lighting							
MF Ext Parking Lot	Each	144	-	-	-	$ 32,722	20.6%
MF Landscape Lighting	Each	-	-	-	-	$ -	0.0%
MF LED A-Lamp	Each	10	2,286	0	-	$ 113	0.1%
MF LED Exit Sign	Each	-	-	-	-	$ -	0.0%
MF LED Exterior Fixture	Each	715	37,649	-	-	$ 95,859	60.3%
MF LED Interior Fixture	Each	89	2,035	0	-	$ 8,742	5.5%
MF LED PL-Lamps	Each	214	16,362	0	-	$ 3,638	2.3%
MF LED Pool and Spa Lighting	Each	5	4,380	-	-	$ 3,695	2.3%
MF LED Reflector Lamp	Each	-	-	-	-	$ -	0.0%
MF LED T-Lamp	Each	850	41,537	1	-	$ 8,233	5.2%
MF LED Torchiere Lamp	Each	-	-	-	-	$ -	0.0%
MF Miscellaneous							
MF New - Smart Power Strips - Tier 2	Each	-	-	-	-	$ -	
MF Pool Pumps	Home	2	18,478	1	-	$ 3,015	
MF Smart Power Strips - Tier 1	Home	-	-	-	-	$ -	
MF CAM Enrollment Fees							
MF Enrollment Fees	Home	9	-	-	-	$ 2,962	1.9%
Total		2,038	122,727	2	-	$ 158,980	

Multifamily Properties Treated	Number
Total Number of Multifamily Properties Treated[2]	**9**
Subtotal of Master-metered Multifamily Properties Treated	**2**
Total Number of Multifamily Tenant Units w/in Properties Treated[3]	**9**

	Year to Date Expenses		
ESA Program - Multifamily Common Area	Electric	Gas	Total
Administration			
Direct Implementation (Non-Incentive)			
Direct Implementation	$ 158,980		$ 158,980
TOTAL MF CAM COSTS	$ 158,980	$ -	$ 158,980

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.
Standard Notes 1 - 6 (do not delete)
1. Measures are customized by each IOU, see 'Table 2B-1, Eligible Measures List'. Measures list may change based on available information on both costs and benefits and may vary across climate zones. Each
2. Multifamily properties are sites with at least five (5) or more dwelling units. The properties may have multiple buildings.
3. Multifamily tenant units are the number of dwelling units located within properties treated. This number does not represent the same number of dwellings treated as captured in table 2A.
4. Audit costs may be covered by other programs or projects may utilize previous audits. Not all participants will have an audit cost associated with their project.
5. Applicable to Deed-Restricted, government and non-profit owned multi-family buildings described in D.16-11-022, modified by D.17-12-009, where 65% of tenants are income eligible based (at or below 200% of the Federal Poverty Guidelines).
6. Commissioning costs, as allowable per the Decision, are included in measures total cost unless otherwise noted.
7 All savings are calculated based on the following sources:

Energy Savings Assistance CAM Program Table 2B-1, Eligible Common Area Measures List
Southern California Edison
Through August 2021

Common Area Measures Category and Eligible Measures Title [1]	Effective Date	End Date[2]	Eligible Climate Zones [3]
Appliances			
Pool Pumps	10/1/2018	6/30/2021	All
Domestic Hot Water			
Envelope			
Enclosure			
Air Sealing / Envelope [1]	10/1/2018	6/30/2021	All
Attic Insulation	10/1/2018	6/30/2021	All
HVAC			
Room A/C Replacement	10/1/2018	6/30/2021	10, 13, 14, 15, 16
Central A/C replacement	10/1/2018	6/30/2021	13, 14, 15
Heat Pump Replacement	10/1/2018	6/30/2021	13, 14, 15
Evaporative Cooler (Installation)	10/1/2018	6/30/2021	10, 13, 14, 15, 16
MF Smart Thermostat	10/1/2018	6/30/2021	10, 13, 14, 15, 16
Lighting			
MF Ext Parking Lot	1/1/2021	6/30/2021	All
MF Landscape Lighting	10/1/2018	6/30/2021	All
MF LED A-Lamp	10/1/2018	6/30/2021	All
MF LED Exit Sign	10/1/2018	6/30/2021	All
MF LED Exterior Fixture	10/1/2018	6/30/2021	All
MF LED Interior Fixture	10/1/2018	6/30/2021	All
MF LED PL-Lamps	10/1/2018	6/30/2021	All
MF LED Pool and Spa Lighting	10/1/2018	6/30/2021	All
MF LED Reflector Lamp	10/1/2018	6/30/2021	All
MF LED Torchiere Lamp	10/1/2018	6/30/2021	All
MF LED T5 UL Type A	8/17/2019	6/30/2021	All
MF LED T8 UL Type A	8/17/2019	6/30/2021	All
Miscellaneous			
Smart Power Strips - Tier 1	10/1/2018	6/30/2021	All
New - Smart Power Strips - Tier 2	10/1/2018	6/30/2021	All

Standard Notes (do not delete)

1. Measures list may change based on available information on both costs and benefits (including energy benefits as well as non-energy benefits) and may vary across climate zones. This is not a list of installed measures, it is a list of eligible measures.
Table 2B-1 Column A should match Table 2B Column A for eligible (not canceled) measures.

2. Only complete if measure is canceled or discontinued
3. Defined as CEC California Building Climate Zones
https://www.energy.ca.gov/maps/renewable/building_climate_zones.html

Energy Savings Assistance Program Tables 3A-C - Energy Savings and Average Bill Savings per Treated Home/Common Area
Southern California Edison
Through August 2021

Table 3A-1, ESA Program	
Annual kWh Savings	7,646,794
Annual Therm Savings	
Lifecycle kWh Savings	51,381,192
Lifecycle Therm Savings	
Current kWh Rate	0.139
Current Therm Rate	
Number of Treated Households	16,073
Average 1st Year Bill Savings / Treated households	$66.13
Average Lifecycle Bill Savings / Treated Household	$444.35

Table 3A-2, ESA Program - CSD Leveraging		
Annual kWh Savings		-
Annual Therm Savings		-
Lifecycle kWh Savings		-
Lifecycle Therm Savings		-
Current kWh Rate	$	-
Current Therm Rate	$	-
Average 1st Year Bill Savings / Treated Households	$	-
Average Lifecycle Bill Savings / Treated Household	$	-

Table 3A-3, Summary - ESA Program/CSD Leveraging		
Annual kWh Savings		7,646,794
Annual Therm Savings		
Lifecycle kWh Savings		51,381,192
Lifecycle Therm Savings		
Current kWh Rate	$	0.14
Current Therm Rate		
Average 1st Year Bill Savings / Treated Households	$	66.13
Average Lifecycle Bill Savings / Treated Households	$	444.35

[1] Summary is the sum of ESA Program + CSD Leveraging

Table 3B, ESA Program - Multifamily Common Area		
Annual kWh Savings		122,727
Annual Therm Savings		
Lifecycle kWh Savings		929,908
Lifecycle Therm Savings		
Current kWh Rate	$	0.14
Current Therm Rate		
Number of Treated Households		9
Average 1st Year Bill Savings / Treated Property	$	1,895.45
Average Lifecycle Bill Savings / Treated Property	$	14,361.92

Energy Savings Assistance Program Table 4 - Homes/Buildings Treated
Southern California Edison
Through August 2021

Table 4A-1, ESA Program						
	Eligible Households			Households Treated YTD		
County	Rural [1]	Urban	Total	Rural	Urban	Total
FRESNO	-	485	485	0	0	0
IMPERIAL	186	-	186	0	1	1
INYO	1,445	6	1,450	4	0	4
KERN	19,496	18,019	37,515	292	0	292
KINGS	9,181	-	9,181	136	0	136
LOS ANGELES	7,324	588,589	595,913	95	7,182	7,277
MADERA	-	3	3	0	0	0
MONO	2,190	0	2,191	0	0	0
ORANGE	1	217,702	217,703	0	1,538	1,538
RIVERSIDE	76,418	79,107	155,525	288	1,695	1,983
SAN BERNARDINO	26,586	163,583	190,170	711	2,874	3,585
SANDIEGO	1	-	1	0	0	0
SANTA BARBARA	-	17,635	17,635	0	7	7
TULARE	50,187	15,342	65,529	563	244	807
TUOLUMNE	-	-	0	0	0	0
VENTURA	3,340	63,015	66,355	27	416	443
Total	**196,355**	**1,163,485**	**1,359,840**	**2,116**	**13,957**	**16,073**

Table 4B, ESA Program - CSD Leveraging						
				Households Treated YTD		
County				Rural	Urban	Total
						0
						0
Total				**0**	**0**	**0**

Table 4C, ESA Program - Multifamily Common Area						
				Properties Treated YTD		
County				Rural	Urban	Total
FRESNO				0	0	0
IMPERIAL				0	0	0
INYO				0	0	0
KERN				0	0	0
KINGS				0	0	0
LOS ANGELES				0	3	3
MADERA				0	0	0
MONO				0	0	0
ORANGE				0	1	1
RIVERSIDE				0	1	1
SAN BERNARDINO				3	1	4
SANDIEGO				0	0	0
SANTA BARBARA				0	0	0
TULARE				0	0	0
TUOLUMNE				0	0	0
VENTURA				0	0	0
Total				**3**	**6**	**9**

[1] For IOU low income-related and Energy Efficiency reporting and analysis, the Goldsmith definition is applied.
Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

Energy Savings Assistance Program Table 4A-2, Homes Unwilling / Unable to Participate
Southern California Edison
Through August 2021

ESA Program

	Reason Provided [1]						
County	**Customer Unwilling/Declined Program Measures**	**Customer Unavailable - Scheduling Conflicts**	**Hazardous Environment (unsafe/unclean)**	**Landlord Refused to Authorize Participation**	**Household Exceeds Allowable Limits**	**Unable to Provide Required Documentation**	**Other Infeasible/ Ineligible**
Fresno	0	0	0	0	1	0	1
Imperial	0	0	0	0	0	2	3
Inyo	0	0	0	0	0	0	9
Kern	1	2	0	1	22	15	345
Kings	0	0	0	3	8	15	215
Los Angeles	1	9	0	120	184	212	7,086
Madera	0	0	0	0	0	0	0
Mono	0	0	0	0	0	0	0
Orange	0	1	0	49	74	83	1,367
Riverside	8	4	0	27	127	1,006	6,322
San Bernardino	2	11	0	40	134	754	4,760
San Diego	0	0	0	0	0	0	0
Santa Barbara	0	0	0	0	5	0	10
Tulare	0	1	0	6	33	41	1,205
Tuolumne	0	0	0	0	0	0	0
Ventura	0	1	0	0	23	5	272
Total	**12**	**29**	**0**	**246**	**611**	**2,133**	**21,595**

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.
[1] The YTD data in this table is effective from July, 2021 due to the start of the new 2021 Program Cycle.

Energy Savings Assistance Program Table 5 - Energy Savings Assistance Program Customer Summary [1]
Southern California Edison
Through August 2021

Table 5A, ESA Program

Month	Gas & Electric				Gas Only				Electric Only				Total					
	# of Household Treated by Month	(Annual)			# of Household Treated by Month	(Annual)			# of Household Treated by Month	(Annual)			# of Household Treated by Month	(Household Count)		(Annual)		
		Therm	kWh	kW		Therm	kWh	kW		Therm	kWh	kW		# of First-Tourch	# of Re-treatment	Therm	kWh	kW
January																		
February																		
March																		
April																		
May																		
June																		
July									9,673		4,439,561	680	9,673	6,403	3,270		4,439,561	680
August									16,073		7,646,794	1,162	16,073	10,680	5,393		7,646,794	1,162
September																		
October																		
November																		
December																		
YTD	**-**	**-**	**-**	**-**	**-**	**-**	**-**	**-**	**16,073**		**7,646,794**	**1,162**	**16,073**	**10,680**	**5,393**		**7,646,794**	**1,162**

YTD Total Energy Impacts for all fuel types should equal YTD energy impacts that are reported every month Table 2.
Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

Table 5B, ESA Program - CSD Leveraging

Month	Gas & Electric				Gas Only				Electric Only				Total			
	# of Household Treated by Month	(Annual)			# of Household Treated by Month	(Annual)			# of Household Treated by Month	(Annual)			# of Household Treated by Month	(Annual)		
		Therm	kWh	kW		Therm	kWh	kW		Therm	kWh	kW		Therm	kWh	kW
January																
February																
March																
April																
May																
June																
July																
August																
September																
October																
November																
December																
YTD	**-**	**-**	**-**	**-**	**-**	**-**	**-**	**-**	**-**		**-**	**-**	**-**		**-**	**-**

YTD Total Energy Impacts for all fuel types should equal YTD energy impacts that are reported every month Table 2A.
Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

Table 5C, ESA Program - Multifamily Common Area

Month	Gas & Electric				Gas Only				Electric Only				Total			
	# of Properties Treated by Month	(Annual)			# of Properties Treated by Month	(Annual)			# of Properties Treated by Month	(Annual)			# of Properties Treated by Month	(Annual)		
		Therm	kWh	kW		Therm	kWh	kW		Therm	kWh	kW		Therm	kWh	kW
January																
February																
March																
April																
May																
June																
July									7		93,288	2	7		93,288	2
August									9		122,727	2	9		122,727	2
September																
October																
November																
December																
YTD	**-**	**-**	**-**	**-**	**-**	**-**	**-**	**-**	**9**		**122,727**	**2**	**9**		**122,727**	**2**

[1] The YTD data in these tables is effective from July, 2021 due to the start of the new 2021 Program Cycle.

YTD Total Energy Impacts for all fuel types should equal YTD energy impacts that are reported every month Table 2B.
Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

Energy Savings Assistance Program Table 6 - Expenditures for Pilots and Studies [1]
Southern California Edison
Through August 2021

	Authorized Funding [2]			Current Month Expenses			Expenses To Date [3]			% of Budget Expensed		
	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total
Pilots												
Total Pilots	**$0**	**$0**	**$0**	**$0**	**$0**	**$0**	**$0**	**$0**	**$0**	**#DIV/0!**		**#DIV/0!**
Studies												
Rapid Feedback Research and Analysis 2021-2026 Funding	$155,000	$0	$155,000	0	0	0		0			0%	
2022 Low Income Needs Assessment Study [4,5,6]	$150,000	$0	$150,000	$12,746	$0	$12,746	$125,694	$0	$125,694	84%	0%	84%
Multi Family CAM Evaluation [7]	$90,000	$0	$90,000	$0	$0	$0		$0			0%	
Categorical Eligibility Study [8]	$45,000	$0	$45,000	$0	$0	$0		$0			0%	
Total Studies	**$440,000**	**$0**	**$440,000**	**$12,746**	**$0**	**$12,746**	**$125,694**	**$0**	**$125,694**	**29%**		**29%**

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

Footnotes:
1. Study funding and expenses are not solely supported via the ESA program budget. Some studies are jointly supported via the CARE budget.

2. Since studies span multiple years, the authorized funding reflects the total study budget, as opposed to an annual budget.
3. Expenses to date reflect the total spent on a project since its inception.
4. The 2022 Low Income Needs Assessment started in January 2021. Funding for this study was authorized via an Advice Letter and uses bridge funding from prior cycle.

Energy Savings Assistance Program Table 7 (Second Refrigerators, In-Home Education, MyEnergy/My Account Platform)

Southern California Edison
Through August 2021

7A - Households Receiving Second Refrigerators			
Measures	**Units**	**Received Refrigerator**	**Not eligible for Refrigerator due to Less than Six Occupants**
Second Refrigerators	Each	15	953

7B - Households Receiving In- Home Energy Education Only		
Measures	**Units**	**Households that Only Received Energy Education**
In-Home Education	Home	4,269

7C - Households for My Energy/My Account Platform		
Opt-Out	**Already Enrolled**	**Opt-In**
64,770	1,878	1,013

Energy Savings Assistance Program Table 8 - Contractor Advanced Funding and Repayment
Southern California Edison
Through August 2021

		B-C			E x F				(B)-(cumulative H + cumulative I)
	Total Advanced Amount	Total Advance PPRS Credit Eligible [1]	Total Advance Not Eligible for PPRS Credit	Percentage for PPRS Credit Calculation [2]	Total Contractor Invoices each month[3]	Total PPRS Credit Earned each month[4]	PPRS Credits Applied each month [5]	Non PPRS Payments Applied each month [6]	Total Advances Outstanding
Jan-20									
Feb-20									
Mar-20	$ 229,816.30								$ 229,816.30
Apr-20	$ 6,207,683.17								$ 6,437,499.47
May-20	$ 288,985.84							$ 47,683.34	$ 6,678,801.97
Jun-20	$ 16,734.82							$ 720,240.20	$ 5,975,296.59
Jul-20	$ 124,206.58							$ -	$ 6,099,503.17
Aug-20	$ -							$ 66,435.68	$ 6,033,067.49
Sep-20	$ -							$ -	$ 6,033,067.49
Oct-20	$ -							$ -	$ 6,033,067.49
Nov-20	$ -							$ -	$ 6,033,067.49
Dec-20	$ -	$ 2,937,642.99	$ 3,929,783.72	40%	$ 903,039.33	$ 361,215.73	$ -	$ -	$ 6,033,067.49
Jan-21	$ -	$ -	$ -	40%	$ 1,029,235.14	$ 411,694.06	$ -	$ -	$ 6,033,067.49
Feb-21	$ -	$ 2,791,529.86	$ 4,075,896.85	40%	$ 2,475,688.05	$ 990,275.22	$ -	$ -	$ 6,033,067.49
Mar-21	$ -	$ -	$ -	40%	$ 1,161,293.89	$ 464,517.56	$ 260,110.57	$ 2,241.58	$ 5,770,715.34
Apr-21	$ -	$ -	$ -	40%	$ 451,816.78	$ 180,726.71	$ 294,772.55	$ -	$ 5,475,942.79
May-21	$ -	$ -	$ -	40%	$ 381,572.62	$ 152,629.05	$ 417,830.52	$ -	$ 5,058,112.27
Jun-21	$ -	$ -	$ -	40%	$ 242,705.05	$ 97,082.02	$ 725,051.98	$ 32,064.19	$ 4,300,996.10
Jul-21	$ -	$ -	$ -	40%	$ 115,953.72	$ 46,381.49	$ 374,998.18	$ 373,318.20	$ 3,552,679.72
Aug-21	$ -	$ -	$ -	40%	$ 84,360.00	$ 33,744.00	$ 665,502.03	$ 170,168.94	$ 2,717,008.75
Sep-21									
Oct-21									
Nov-21									
Dec-21									
Total	$ 6,867,426.71	$ 2,791,529.86	$ 4,075,896.85		$ 6,845,664.58	$ 2,738,265.83	$ 2,738,265.83	$ 1,412,152.13	$ 2,717,008.75

IOUs - Do not delete footnotes 1-5 below.

[1] Contractor labor and labor-related costs. Post-Pandemic Return to Service (PPRS) credit eligible. Based on number of contractors eligible for PPRS credit as of last calendar day of a given month.

[2] 40% for PPRS credit calculation from Joint Tier 2 Advice Letter 5654-G filed on June 29, 2020

[3] For work performed during PPRS credit-earning period, for contractors receiving advances. SCE's PPRS credit-earning period is from December 1, 2020 to May 31, 2021. (Dates will vary by IOU based on start of PPRS credit earnings period.) Only includes contractors eligible for PPRS credit as of the reporting month.

[4] Based on total monthly contractor invoices, up to maximum allowable for each contractor. Contractors who are not eligible for PPRS credit as of reporting month have a maximum allowable amount of 0.

[5] Credits may be applied at a later date than earned depending on the contractor repayment schedule.

[6] Includes repayments processed for which PPRS credits were not applied, including contractor payments returned unused or duplicate payments received from other funding sources.

Note: This table created pursuant to section 1.2.3 in Commission Resolution E-5074. This report covers the period from the issuance of advances until the last day of the month reported. Any required corrections/adjustments are reported herein and supersede results reported in prior months.

CARE Table 1 - CARE Program Expenses
Southern California Edison
Through August 2021

	2021 Authorized Budget			Current Month Expenses			Year to Date Expenses			% of Budget Spent YTD		
CARE Program:	**Electric**	**Gas**	**Total**	**Electric**	**Gas**	**Total**	**Electric**	**Gas**	**Total**	**Electric**	**Gas**	**Total**
Outreach	$4,070,988.00		$ 4,070,988.00	$367,213.53		$ 367,213.53	$1,314,997.15		$ 1,314,997.15	32%		32%
Processing / Certification Re-certification	$1,556,178.00		$ 1,556,178.00	$77,072.18		$ 77,072.18	$330,477.93		$ 330,477.93	21%		21%
Post Enrollment Verification	$491,425.00		$ 491,425.00	$59,412.33		$ 59,412.33	$340,407.85		$ 340,407.85	69%		69%
IT Programming	$570,000.00		$ 570,000.00	$1,005.20		$ 1,005.20	($297,663.56)		$ (297,663.56)	-52%		-52%
Cooling Centers			$ -	$ -		$ -	$0.00		$ -	0%		0%
Pilots/CHANGES Program	$525,000.00		$ 525,000.00	$91,518.91		$ 91,518.91	$377,846.33		$ 377,846.33	72%		72%
Studies	$49,500.00		$ 49,500.00	$ -		$ -	$0.00		$0.00	0%		0%
Regulatory Compliance	$568,876.00		$ 568,876.00	$81,587.15		$ 81,587.15	$200,476.78		$ 200,476.78	35%		35%
General Administration	$1,289,453.00		$ 1,289,453.00	$104,078.73		$ 104,078.73	$754,824.94		$ 754,824.94	59%		59%
CPUC Energy Division	$135,625.00		$ 135,625.00	$ -		$ -	$123,511.31		$ 123,511.31	91%		91%
SUBTOTAL MANAGEMENT COSTS	**$9,257,045.00**		**$ 9,257,045.00**	**$ 781,888.03**		**$ 781,888.03**	**$ 3,144,878.73**		**$ 3,144,878.73**	**34%**		**34%**
CARE Rate Discount	$399,664,922.00		$ 399,664,922.00	$ 82,094,740.49		$ 82,094,740.49	$ 403,920,565.24		$ 403,920,565.24	101%		101%
TOTAL PROGRAM COSTS & CUSTOMER DISCOUNTS	**$ 408,921,967**		**$ 408,921,967**	**$ 82,876,628.52**		**$ 82,876,628.52**	**$ 407,065,443.97**		**$ 407,065,443.97**	**100%**		**100%**
Other CARE Rate Benefits												
- DWR Bond Charge Exemption				$ 4,413,722.00		$ 4,413,722.00	$ 21,819,532.00		$ 21,819,532.00			
- CARE Surcharge Exemption				$ 8,797,005.00		$ 8,797,005.00	$ 41,394,773.44		$ 41,394,773.44			
- California Solar Initiative Exemption						$ -	$ -		$ -			
- kWh Surcharge Exemption						$ -	$ -		$ -			
- Vehicle Grid Integration Exemption						$ -	$ -		$ -			
Total Other CARE Rate Benefits				**$ 13,210,727.00**		**$ 13,210,727.00**	**$ 63,214,305.44**		**$ 63,214,305.44**			
Indirect Costs				$103,218.00		$ 103,218.00	$651,510.00		$ 651,510.00			

[1] Decision 15-12-047 transitioned from CHANGES pilot to CHANGES program and funding for the effort is captured herein.
[2] Reflects the authorized 2021 H1 bridge funding amounts.
[3] Monthly and year-to-date expenses data was obtained from SAP database.
[4] Total costs settled to prior cycle CARE accounting are not addressed in CARE Table 1.
[5] Negative amounts reflect reversal of December 2020 accruals
NOTE: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

CARE Table 2 - Enrollment, Recertification, Attrition, & Penetration
Southern California Edison
Through August 2021

2021	New Enrollment										Recertification				Attrition (Drop Offs)					Enrollment		Total CARE Participants	Estimated CARE Eligible	Penetration Rate % (W/X)
	Automatic Enrollment				Self-Certification (Income or Categorical)					Total New Enrollment (E+J)														
	Inter-Utility[1]	Intra-Utility[2]	Leveraging[3]	Combined (B+C+D)	Online	Paper	Phone	Capitation	Combined (F+G+H+I)		Scheduled[5]	Non-Scheduled (Duplicates)[5]	Automatic	Total Recertification (L+M+N)	No Response[4]	Failed PEV	Failed Recertification	Other	Total Attrition (P+Q+R+S)	Gross (K+O)	Net Adjusted (K-T)			
January	1,852	171	0	2,023	6,679	1,492	2,896	41	11,108	13,131	29,527	34,858	0	64,385	2	0	1	7,637	7,640	77,516	5,491	1,429,550	1,349,716	105.9%
February	1,596	503	0	2,099	6,454	3,364	2,960	64	12,842	14,941	27,441	32,610	0	60,051	0	0	0	11,087	11,087	74,992	3,854	1,433,404	1,349,716	106.2%
March	1,694	1,941	0	3,635	6,862	6,600	3,302	87	16,851	20,486	0	0	0	0	0	0	0	8,135	8,135	20,486	12,351	1,445,755	1,349,716	107.1%
April	328	22	0	350	2,959	1,574	2,685	52	7,270	7,620	0	0	0	0	0	0	0	7,180	7,180	7,620	440	1,446,195	1,349,716	107.1%
May	1,950	7	0	1,957	3,908	754	3,543	55	8,260	10,217	0	0	0	0	0	0	0	6,461	6,461	10,217	3,756	1,449,951	1,349,716	107.4%
June	7,557	10	0	7,567	5,358	7,089	9,163	61	21,671	29,238	0	0	0	0	0	0	0	22,444	22,444	29,238	6,794	1,456,745	1,349,716	107.9%
July	1,955	11	0	1,966	6,891	2,554	6,049	58	15,552	17,518	2,939	23,289	0	26,228	0	0	8	-8,219	-8,211	43,746	25,729	1,482,474	1,349,716	109.8%
August	2,323	4	0	2,327	7,230	4,980	6,089	94	18,393	20,720	6,973	37,495	0	44,468	0	2	1,482	20,958	22,442	65,188	-1,722	1,482,236	1,349,716	109.8%
September				0					0	0				0				0		0	0		1,349,716	0.0%
October				0					0	0				0				0		0	0		1,349,716	0.0%
November				0					0	0				0				0		0	0		1,349,716	0.0%
December				0					0	0				0				0		0	0		1,349,716	0.0%
YTD Total	**19,255**	**2,669**	**0**	**21,924**	**46,341**	**28,407**	**36,687**	**512**	**111,947**	**133,871**	**66,880**	**128,252**	**0**	**195,132**	**2**	**2**	**1,491**	**75,683**	**77,178**	**329,003**	**56,693**	**1,482,236**	**1,349,716**	**109.8%**

[1] Enrollments via data sharing between the IOUs.

[2] Enrollments via data sharing between departments and/or programs within the utility.

[3] Enrollments via data sharing with programs outside the IOU that serve low-income customers.

[4] Recertification results are tied to the month initiated. Therefore, recertification results may be pending due to the time permitted for a participant to respond.

5 Recertifcaiton results include volumes for COVID-19 protections and reinstatements.

CARE Table 3A - Post-Enrollment Verification Results (Model)
Southern California Edison
Through August 2021

Month	Total CARE Households Enrolled	Households Requested to Verify[1]	% of CARE Enrolled Requested to Verify Total	CARE Households De-enrolled (Due to no response)	CARE Households De-enrolled (Verified as Ineligible)[2]	Total Households De-enrolled[3]	% De-enrolled through Post Enrollment Verification[4]	% of Total CARE Households De-enrolled
January	1,429,550	0	0.0%	0	0	0	0.0%	0.0%
February	1,433,404	0	0.0%	0	0	0	0.0%	0.0%
March	1,445,755	0	0.0%	0	0	0	0.0%	0.0%
April	1,446,195	0	0.0%	0	0	0	0.0%	0.0%
May	1,449,951	0	0.0%	0	0	0	0.0%	0.0%
June	1,456,745	0	0.0%	0	0	0	0.0%	0.0%
July	1,482,474	0	0.0%	0	0	0	0.0%	0.0%
August	1,482,236	0	0.0%	0	0	0	0.0%	0.0%
September			0.0%			0	0.0%	0.0%
October			0.0%			0	0.0%	0.0%
November			0.0%			0	0.0%	0.0%
December			0.0%			0	0.0%	0.0%
YTD Total	**1,482,236**	**0**	**0.0%**	**0**	**0**	**0**	**0.0%**	**0.0%**

[1] Includes all customers who failed SCE's CARE eligibility probability model.
[2] Includes customers verified as over income or who requested to be de-enrolled.

[3] Verification results are tied to the month initiated and the verification process allows customers 90 days to respond to the verification request. Results may be pending due to the time permitted for a participant to respond.
[4] Percentage of customers dropped compared to the total participants requested to provide verification in that month.
Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

CARE Table 3B Post-Enrollment Verification Results (Electric only High Usage)
Southern California Edison
Through August 2021

Month	Total CARE Households Enrolled	Households Requested to Verify1	% of CARE Enrolled Requested to Verify Total	CARE Households De-enrolled (Due to no response)	CARE Households De-enrolled (Verified as Ineligible)[2]	Total Households De-enrolled[3]	% De-enrolled through Post Enrollment Verification[4]	% of Total CARE Households De-enrolled
January	1,429,550	0	0.0%	0	0	0	0.0%	0.0%
February	1,433,404	0	0.0%	0	0	0	0.0%	0.0%
March	1,445,755	0	0.0%	0	0	0	0.0%	0.0%
April	1,446,195	0	0.0%	0	0	0	0.0%	0.0%
May	1,449,951	0	0.0%	0	0	0	0.0%	0.0%
June	1,456,745	0	0.0%	0	0	0	0.0%	0.0%
July	1,482,474	0	0.0%	0	0	0	0.0%	0.0%
August	1,482,236	191	0.0%	0	2	2	1.0%	0.0%
September			0.0%			0	0.0%	0.0%
October			0.0%			0	0.0%	0.0%
November			0.0%			0	0.0%	0.0%
December			0.0%			0	0.0%	0.0%
YTD Total	**1,482,236**	**191**	**0.0%**	**0**	**2**	**2**	**1.0%**	**0.0%**

[1] Includes all participants who were selected for high usage verification process.
[2] Includes customers verified as over income, who requested to be de-enrolled, did not reduce usage, or did not agree to be weatherized.

[3] Medium (400%) and high usage (600%) customers are dropped at 60 days (2 or 3 bill cycles) for non-response to HUV (high usage income verification request). Additionally, 600% + users that have not reduced usage within the 60 day window (2 or 3 bill cycles) are removed from the program. Results may be pending due to the time permitted for a participant to respond.

4 Percentage of customers dropped compared to the total participants requested to provide verification in that month.

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

CARE Table 4 - CARE Self-Certification and Self-Recertification Applications[1]
Southern California Edison
Through August 2021

	Provided	Received	Approved	Denied	Pending/Never Completed	Duplicates
Total (Y-T-D)	318,416	202,690	181,431	6,871	99,339	3,743
Percentage	N/A	100%	90%	3%	N/A	2%

[1] Includes sub-metered customers.

[2] Includes number of applications SCE provided for all direct mailing campaigns, customer calls made to the call center, and other outreach methods. Because there are other means by which customers obtain applications which are not counted, this number is only an approximation.

[3] Percent of received applications.

[4] Includes all applications received and not approved.

[5] Includes pending recertification responses.

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

CARE Table 5 - Enrollment by County
Southern California Edison
Through August 2021

County	Estimated Eligible Households			Total Households Enrolled			Penetration Rate		
	Urban	Rural	Total	Urban	Rural	Total	Urban	Rural	Total
Fresno	485	0	**485**	52	0	**52**	11%	0%	**11%**
Imperial	0	184	**184**	24	58	**82**	0%	32%	**45%**
Inyo	8	1,440	**1,448**	22	1,084	**1,106**	275%	75%	**76%**
Kern	16,740	20,661	**37,401**	10,976	16,035	**27,011**	66%	78%	**72%**
Kings	0	9,168	**9,168**	53	10,321	**10,374**	0%	113%	**113%**
Los Angeles	585,553	3,402	**588,955**	608,225	2,386	**610,611**	104%	70%	**104%**
Madera	3	0	**3**	0	0	**0**	0%	0%	**0%**
Mono	0	2,186	**2,186**	7	989	**996**	0%	45%	**46%**
Orange	216,341	0	**216,341**	194,463	0	**194,463**	90%	0%	**90%**
Riverside	81,602	73,578	**155,180**	111,349	116,761	**228,110**	136%	159%	**147%**
San Bernardino	155,641	34,142	**189,783**	225,043	43,384	**268,427**	145%	127%	**141%**
San Diego	0	1	**1**	0	1	**1**	0%	100%	**100%**
Santa Barbara	17,177	0	**17,177**	11,018	0	**11,018**	64%	0%	**64%**
Tulare	14,894	50,496	**65,390**	14,579	50,445	**65,024**	98%	100%	**99%**
Ventura	63,643	2,371	**66,014**	62,841	2,120	**64,961**	99%	89%	**98%**
Total	**1,152,087**	**197,629**	**1,349,716**	**1,238,652**	**243,584**	**1,482,236**	**108%**	**123%**	**110%**

* Estimated eligible households is updated using the Athens Research dataset provided in Februrary 2021.

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

CARE Table 6 - Recertification Results
Southern California Edison
Through August 2021

Month	Total CARE Households	Households Requested to Recertify[1]	% of Households Total (C/B)	Households Recertified[2,5]	Households De-enrolled[3]	Recertification Rate % [4] (E/C)	% of Total Households De-enrolled (F/B)
January	1,429,550	1	0.0%	29,524	1	2952400.0%	0.0%
February	1,433,404	0	0.0%	27,441	0	#DIV/0!	0.0%
March	1,445,755	0	0.0%	0	0	#DIV/0!	0.0%
April	1,446,195	0	0.0%	0	0	#DIV/0!	0.0%
May	1,449,951	0	0.0%	0	0	#DIV/0!	0.0%
June	1,456,745	0	0.0%	0	0	#DIV/0!	0.0%
July	1,482,474	26,228	1.8%	25,882	201	98.7%	0.014%
August	1,482,236	44,468	3.0%	39,611	123	0.0%	0.008%
September						0.0%	
October						0.0%	
November						0.0%	
December						0.0%	
YTD	**1,482,236**	**70,697**	**4.8%**	**122,458**	**325**	**0.0%**	**0.0%**

[1] Excludes count of customers recertified through the probability model.

[2] Recertification results are tied to the month initiated and the recertification process allows customers 90 days to respond to the recertification request. Results may be pending due to the time permitted for a participant to respond.

[3] Includes customers who did not respond or who requested to be de-enrolled.
[4] Percentage of customers recertified compared to the total participants requested to recertify in that month.
5 Recertification results include volumes for COVID-19 protections and reinstatements.
Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

CARE Table 7 - Capitation Contractors[1]
Southern California Edison
Through August 2021

Contractor	Contractor Type (Check one or more if applicable)				Total Enrollments	
	Private	CBO	WMDVBE	LIHEAP	Current Month	Year-to-Date
2-1-1 ORANGE COUNTY		x			15	30
ALPHA ENTERPRISES		x			-	-
APAC SERVICE CENTER	x				1	15
ARMENIAN RELIEF SOCIETY	x				-	-
ASIAN AMERICAN DRUG ABUSE PROG	x				-	6
ASIAN AMERICAN RESOURCE CENTER	x		x		-	-
ASIAN YOUTH CENTER	x				-	-
BEST PARTNERS	x				71	378
BETHEL BAPTIST CHURCH	x				-	-
DELHI CENTER	x				-	-
BETHEL BAPTIST CHURCH	x				-	-
BISHOP PAIUTE TRIBE	x				-	-
C.O.R. COMM DEVELOPMENT CORP	x				-	-
CAREGIVERS VOLUNTEERS ELDERLY		x			-	-
CHINESE CHRISTIAN HERALD CRUS.	x				-	1
CHINO NEIGHBORHOOD HOUSE		x			-	-
CITIHOUSING REAL ESTATE SERVIC		x			-	1
CITY IMPACT	x				-	-
CITY OF BEAUMONT SENIOR CENTER		x	x		-	-
COMMUNITY HEALTH INITIATIVE of OC (AKA: Volunteer Center of Greater Orange County dba OneOC)		x			-	-
DESERT COMMUNITY ENERGY		x			-	-
DESERT MANNA MINISTRIES INC	x				-	-
DISABLED RESOURCES CTR, INC		x	x		4	5
EL CONCILIO DEL CONDADO DE	x		x		-	-
FAMILY SVC ASSOC OF REDLANDS	x				-	-
FOOD SHARE	x				-	-
GO THE CALENDAR		x			-	-
HELP OF OJAI, INC.	x				-	-
HOUSING AUTHORITY OF KINGS CO	x		x		-	-
KERNVILLE UNION SCHOOL DISTRIC	x				-	-
KINGS COMMUNTITY ACTION ORG	x				-	-
KINGS CTY COMMISSION ON AGING	x				-	-
LA COUNTY HOUSING AUTHORITY		x			-	-
LEAGUE OF CALIF HOMEOWNERS	x				-	-
LIFT TO RISE	x				-	-
LTSC COMM. DEVEL. CORP	x				-	3
MENIFEE VALLEY CHAMBER OF COMMERCE		x			-	1
MEXICAN AMERICAN OPPORTUNITY		x	x		-	-
MTN COMM FAM RESOURCE CNTR	x				1	3
NEW GREATER CIR. MISSION, INC	x				-	-
NEW HOPE VILLAGE, INC	x				-	-
NEW HORIZONS CAREGIVERS GROUP		x			-	-
OCCC	x				-	-
OPERATION GRACE	x				-	-
OUR COMMUNITY WORKS	x				1	7
PACIFIC ISLANDER HLTH (PIHP)	x				-	-
PACIFIC PRIDE FOUNDATION	x				-	-
RIVERSIDE DEPT COMM ACTION		x	x	x	1	2
SALVATION ARMY SANTA FE SPGS	x				-	-
SALVATION ARMY VISALIA CORPS	x				-	-
SANTA ANITA FAMILY SERVICE	x				-	-
SENIOR ADVOCATES OF THE DESERT	x				-	-
SHARE OUR SELVES	x				-	-
SMILES FOR SENIORS FOUND.	x				-	-
SOUTHEAST CITIES SERVICE CTR.		x			-	-
SOUTHEAST COMMUNITY DEVELOPMEN	x				-	-
ST VINCENT DE PAUL		x			-	-
THE CAMBODIAN FAMILY	x				-	-
UNITED CAMBODIAN COMMUNITY INC		x			-	-
VICTOR VALLEY COMM SVC COUNCIL	x				-	-
VIETNAMESE COMMUNITY OF OC INC	x				-	-
VOLUTNEERS OF EAST LOS ANGELES	x		x		-	-
XFINITI SOLUTIONS, LLC		x			-	-
Total Enrollments					**94**	**452**

[1] All capitation contractors with current contracts are listed regardless of whether they have signed up customers or submitted invoices this year.

[2] Numbers reflect customers that have been placed on the rate YTD. Capitation payments may lag by a month or more depending on when SCE is invoiced by the contractors.

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

CARE Table 8 - Households as of Month-End
Southern California Edison
Through August 2021

Month	Gas and Electric	Gas Only	Electric Only	Total	Eligible Households[1]	Penetration	% Change	Total Residential Accounts
January	N/A	N/A	1,429,550	1,429,550	1,349,716	106%	0.0%	4,489,218
February	N/A	N/A	1,433,404	1,433,404	1,349,716	106%	0.3%	4,489,173
March	N/A	N/A	1,445,755	1,445,755	1,349,716	107%	0.9%	4,496,151
April	N/A	N/A	1,446,195	1,446,195	1,349,716	107%	0.0%	4,497,228
May	N/A	N/A	1,449,951	1,449,951	1,349,716	107%	0.3%	4,503,285
June	N/A	N/A	1,456,745	1,456,745	1,349,716	108%	0.0%	4,509,673
July	N/A	N/A	1,482,474	1,482,474	1,349,716	110%	0.0%	4,501,086
August	N/A	N/A	1,482,236	1,482,236	1,349,716	110%	0.0%	4,497,048
September	N/A	N/A						
October	N/A	N/A						
November	N/A	N/A						
December	N/A	N/A						
YTD			**1,482,236**	**1,482,236**	**1,349,716**	**110%**	**0.0%**	**4,497,048**

[1] Data represents total residential electric and gas households. This includes submetered households.

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

CARE Program Table 9 - Expenditures for Pilots/CHANGES Program [1]
Southern California Edison
Through August 2021

2020	Authorized 2021 Budget	Current Month Expenses	Expenses Since Jan. 1, 2021	% of 2021 Budget Expensed
	Total	Total	Total	Total
Pilots				
CHANGES Program	$ 525,000	$ 91,519	$ 377,846	72%
Total	**$ 525,000**	**$ 91,519**	**$ 377,846**	**72%**

[1] Decision 15-12-047 transitioned from CHANGES pilot to CHANGES program and funding for the effort is captured herein.

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

Per Ravinder Mangat from the CPUC, table 10 is temporarily suspended.

Southern California Edison

Date[3]	CHANGES Participants' self-identified language of preference	Description of the session content identifying service provided (e.g. utility bill assistance, utility bill dispute resolution, and other energy related issues)[2]	Description of each contact made with that customer's utility until a solution is reached.	If on CARE, Enter How Initially Enrolled		Number of Enrollment through CHANGES CBOs' Assistance Confirmed by IOU			Customer Receiving Assistance with Bill Payment Plans (initiated or modified) by the CHANGES CBOs.			Customer Receiving Assistance with Utility Bill Disputes, including bill modification, by the CHANGES CBOs.			Calls to Dedicated 800 # Recorded by IOU [1]
				#	How Enrolled	CARE	FERA	Medical Baseline	#	Dedicated Toll-Free Number: 1 = Yes 0 = No	Dedicated Toll-Free Number: Reason 800 # Not Used	#	Dedicated Toll-Free Number: 1 = Yes 0 = No	Dedicated Toll-Free Number: Reason 800 # Not Used	
2018-05-02	Chinese/Cantonese	Energy Assistance Fund Application Educated on Energy Efficiency/ Conservation Educated on Energy Assistance Programs	Not applicable	1	Recertification and Verification Processing	0	0	1	1	0	Not Applicable	1	0	Not Applicable	
2018-05-23	Vietnamese	HEAP/LIHeap Application Assistance Educated on Energy Assistance Programs	Not applicable	1	Data Sharing	0	0	0	0	0	Meeting with client.	0	0	Not Applicable	
2018-05-22	Korean	HEAP/LIHeap Application Assistance	Not applicable	1	Data Sharing	0	0	0	0	0	Meeting with client.	0	0	Not Applicable	
2018-05-23	Korean	HEAP/LIHeap Application Assistance	Not applicable	1	Recertification and Verification Processing	0	0	0	1	0	Meeting with client.	0	1	Not Applicable	
2018-05-23	Spanish	HEAP/LIHeap Application Assistance Set Up/Change Payment Plan	Not applicable	1	Internet Enrollments	0	0	0	0	0	Meeting with client.	0	0	Not Applicable	
2018-05-16	Chinese/Cantonese	Energy Assistance Fund Application Educated on Energy Efficiency/ Conservation	Not applicable	1	VRU Enrollments	0	0	0	0	0	Meeting with client.	0	0	Not Applicable	
2018-05-11	Spanish	Medical Baseline Application Assistance Educated on Medical Baseline	Not applicable	1	Internet Enrollments	0	0	0	0	0	Meeting with client.	0	0	Not Applicable	
2018-05-03	Spanish	Educated on CARE/FERA Changes to Account	Not applicable	1	Capitation Agency	0	0	0	0	0	Meeting with client.	1	1	Not Applicable	
2018-05-15	Vietnamese	HEAP/LIHeap Application Assistance Bill Education Educated on Energy Assistance Programs	Not applicable	1	Capitation Agency	0	0	0	0	0	Meeting with client.	0	0	Not Applicable	
2018-05-02	Spanish	Educated on CARE/FERA Changes to Account	Not applicable	1	Capitation Agency	0	0	0	1	0	Meeting with client.	0	0	Not Applicable	
2018-05-07	Vietnamese	HEAP/LIHeap Application Assistance Bill Education Educated on Energy Assistance Programs	Not applicable	1	Special Projects	0	0	0	0	0	Meeting with client.	0	0	Not Applicable	
2018-05-22	Vietnamese	HEAP/LIHeap Application Assistance Bill Education Educated on Energy Assistance Programs	Not applicable	1	Capitation Agency	0	0	0	0	0	Meeting with client.	0	0	Not Applicable	
2018-05-04	Spanish	ESAP Application Assistance	Not applicable	1	Internet Enrollments	0	0	0	0	0	Meeting with client.	0	0	Not Applicable	
2018-05-03	English	Set Up/Change Payment Plan	Not applicable	1	Capitation Agency	0	0	0	0	0	Meeting with client.	0	0	Not Applicable	
2018-05-18	Chinese/Cantonese	HEAP/LIHeap Application Assistance Educated on Energy Efficiency/ Conservation	Not applicable	1	Call Center	0	0	0	1	0	Meeting with client.	0	0	Not Applicable	
2018-05-10	Samoan	Set Up/Change Payment Plan	Not applicable	0	Not Applicable	0	0	0	1	1	Not Applicable	0	0	Not Applicable	
2018-05-08	English	Set Up/Change Payment Extension	Not applicable	0	Not Applicable	0	0	0	1	1	Not Applicable	0	0	Not Applicable	
2018-05-14	Vietnamese	HEAP/LIHeap Application Assistance	Not applicable	1	Capitation Agency	0	0	0	0	0	Meeting with client.	0	0	Not Applicable	
Southern California Edison	English	Energy Assistance Fund Application Educated on Energy Efficiency/ Conservation	Not applicable	1	Capitation Agency	0	0	0	1	0	Meeting with client.	1	0	Not Applicable	
1/0/1900	0		Not applicable	1	Call Center	0	0	0	0	0	Meeting with client.	0	0	Not Applicable	
2018-05-14	Spanish	Set Up/Change Payment Extension Set Up/Change Payment Plan	Not applicable	1	Call Center	0	0	0	0	0	Meeting with client.	0	0	Not Applicable	
2018-05-16	Spanish	Changes to Account	Not applicable	1	Call Center	0	0	0	1	1	Not Applicable	0	0	Not Applicable	
2018-05-30	Spanish	Set Up/Change Payment Extension	Not applicable	1	Capitation Agency	0	0	0	0	1	Not Applicable	0	0	Not Applicable	
2018-05-02	Chinese/Cantonese	HEAP/LIHeap Application Assistance Educated on Energy Efficiency/ Conservation	Not applicable	1	Call Center	0	0	0	1	0	Meeting with client.	1	0	Not Applicable	
2018-05-14	Korean	HEAP/LIHeap Application Assistance	Not applicable	0	Not Applicable	0	0	0	1	0	Meeting with client.	0	0	Not Applicable	
1/0/1900	0		Not applicable	1	Special Projects	0	0	0	0	0	Meeting with client.	0	0	Not Applicable	
2018-05-22	Korean	HEAP/LIHeap Application Assistance	Not applicable	1	Special Projects	0	0	0	0	0	Meeting with client.	0	0	Not Applicable	
2018-05-30	Vietnamese	HEAP/LIHeap Application Assistance	Not applicable	1	Call Center	0	0	0	1	0	Meeting with client.	1	0	Not Applicable	
2018-05-14	Spanish	ESAP Application Assistance	Not applicable	1	Call Center	0	0	0	1	0	Meeting with client.	0	0	Not Applicable	
2018-05-14	Spanish	Medical Baseline Application Assistance Educated on Medical Baseline	Not applicable	1	Call Center	0	0	0	1	0	Meeting with client.	0	0	Not Applicable	
2018-05-15	Chinese/Cantonese	Energy Assistance Fund Application Educated on Energy Efficiency/ Conservation	Not applicable	1	Capitation Agency	0	0	0	0	0	Meeting with client.	1	0	Not Applicable	
2018-05-18	Spanish	ESAP Application Assistance Educated on CARE/FERA	Not applicable	1	Internet Enrollments	0	0	0	0	1	Not Applicable	0	0	Not Applicable	
2018-05-23	Spanish	ESAP Application Assistance Set Up/Change Payment Extension Set Up/Change Payment Plan	Not applicable	1	Internet Enrollments	0	0	0	0	1	Not Applicable	0	0	Not Applicable	
2018-05-09	Spanish	HEAP/LIHeap Application Assistance	Not applicable	1	Call Center	0	0	0	0	0	Meeting with client.	0	0	Not Applicable	
2018-05-15	Spanish	Set Up/Change Payment Extension Set Up/Change Payment Plan	Not applicable	1	Call Center	0	0	0	0	0	Meeting with client.	0	0	Not Applicable	
2018-05-21	Vietnamese	HEAP/LIHeap Application Assistance	Not applicable	0	Not Applicable	0	0	0	0	0	Meeting with client.	0	0	Not Applicable	
2018-05-25	Spanish	Set Up/Change Payment Plan	Not applicable	1	Call Center	0	0	0	0	1	Not Applicable	0	0	Not Applicable	
2018-05-25	Spanish	ESAP Application Assistance	Not applicable	1	Capitation Agency	0	0	0	0	1	Not Applicable	0	0	Not Applicable	
2018-05-16	Spanish	Changes to Account	Not applicable	1	Call Center	0	0	0	0	0	Meeting with client.	0	0	Not Applicable	
2018-05-09	Spanish	ESAP Application Assistance	Not applicable	1	Call Center	0	0	1	0	0	Meeting with client.	1	0	Not Applicable	
2018-05-10	Vietnamese	HEAP/LIHeap Application Assistance Educated on Avoiding Disconnection Educated on Energy Assistance Programs	Not applicable	1	Data sharing	0	0	0	0	0	Meeting with client.	0	0	Not Applicable	
2018-04-30	English	Set Up/Change Payment Plan	Not applicable	1	VRU Enrollments	0	0	0	1	0	Meeting with client.	0	0	Not Applicable	
2018-05-01	Chinese/Cantonese	Energy Assistance Fund Application Educated on Energy Efficiency/ Conservation Educated on Energy Assistance Programs	Not applicable	0	Not Applicable	0	0	0	1		Not Applicable	0	1	Not Applicable	
2018-05-01	English	HEAP/LIHeap Application Assistance	Not applicable	0	Not Applicable	0	0	0	1	0	Meeting with client.	0	0	Not Applicable	
2018-05-08	English	Changes to Account	Not applicable	1	Special Projects	0	0	0	1			0	1	Not Applicable	
2018-04-17	English	Energy Assistance Fund Application	Not applicable	0	Not Applicable	0	0	0	0	0	Meeting with client.	0	0	Not Applicable	
2018-05-03	Chinese/Cantonese	HEAP/LIHeap Application Assistance Educated on Energy Efficiency/ Conservation	Not applicable	1	Call Center	0	0	0	1	0	Meeting with client.	0	0	Not Applicable	
2018-05-25	English	Medical Baseline Application Assistance Educated on Medical Baseline	Not applicable	0	Not Applicable	0	0	0	0	0	Meeting with client.	0	0	Not Applicable	
2018-05-04	Vietnamese	HEAP/LIHeap Application Assistance	Not applicable	1	Capitation Agency	0	0	0	0	0	Meeting with client.	0	0	Not Applicable	
2018-05-10	Chinese/Cantonese	HEAP/LIHeap Application Assistance Educated on Energy Efficiency/ Conservation	Not applicable	0	Not Applicable	0	0	0	0	0	Meeting with client.	1	0	Not Applicable	
2018-05-25	Chinese/Cantonese	HEAP/LIHeap Application Assistance Educated on Energy Efficiency/ Conservation	Not applicable	1	VRU Enrollments	0	0	0	0	0	Meeting with client.	0	0	Not Applicable	
2018-05-04	Chinese/Cantonese	HEAP/LIHeap Application Assistance Educated on Energy Efficiency/ Conservation	Not applicable	1	Call Center	0	0	0	0	0	Meeting with client.	0	0	Not Applicable	
2018-05-03	Vietnamese	HEAP/LIHeap Application Assistance	Not applicable	1	Call Center	0	0	0	0	0	Meeting with client.	0	0	Not Applicable	
2018-04-25	English	HEAP/LIHeap Application Assistance	Not applicable	1	Other Source	0	0	0	1	0	Meeting with client.	0	0	Not applicable	
2018-04-02	Mandarin	Energy Assistance Fund Application	Not applicable	1	Special Projects	0	0	0	1	0	Meeting with client.	1	0	Not applicable	
2018-04-10	Spanish	Medical Baseline Application Assistance	Not applicable	1	Internet Enrollments	0	0	0	0	0	Meeting with client.	0	0	Not applicable	
2018-04-27	Spanish	Changes to Account	Not applicable	1	Internet Enrollments	0	0	0	0	1	Not Applicable	0	0	Not applicable	
Current Month Total				**48**		**0**	**0**	**2**	**20**	**9**		**9**	**4**		**26**
Year-to-Date Total				**578**		**9**	**0**	**21**	**257**	**40**		**88**	**22**		**73**

[1] Total calls placed to 800# recorded by SCE from May 1, 2018, through May 31, 2018, is 26. Data on calls per each one-on-one session not available.

[2] For column C, this data was provided by CHANGES contractor, Self Help for the Elderly, via CSID. This table was edited and reformatted from its original version in order to have a more consistent appearance and format with existing SCE tables.

[3] Dates listed are one-on-one case open dates as provided by CHANGES contractor. Dates do not necessarily coincide with the date of the session.

CARE Table 11 CHANGES Group Customer Assistance Sessions						
Southern California Edison						
Date[3]	Session Language	Description of Service Provided (e.g. utility bill assistance, utility bill dispute resolution, and other energy related issues)	Session Logistics			
			# of Sessions	Length (Hours)[4]	Number of Attendees	Description of Information / Literature Provided
N/A	Armenian	Avoiding Disconnection	6	0.5	42	N/A
N/A	Cantonese	Avoiding Disconnection	1	0.5	17	N/A
N/A	English	Avoiding Disconnection	2	0.5	8	N/A
N/A	Japanese	Avoiding Disconnection	1	0.5	1	N/A
N/A	Korean	Avoiding Disconnection	1	0.5	16	N/A
N/A	Mandarin	Avoiding Disconnection	1	0.5	4	N/A
N/A	Spanish	Avoiding Disconnection	1	0.5	2	N/A
N/A	Vietnamese	Avoiding Disconnection	2	0.5	31	N/A
N/A	Cantonese	CARE/FERA and Other Assistance Programs	1	0.5	1	N/A
N/A	English	CARE/FERA and Other Assistance Programs	8	0.5	29	N/A
N/A	Japanese	CARE/FERA and Other Assistance Program	1	0.5	1	N/A
N/A	Korean	CARE/FERA and Other Assistance Programs	4	0.5	157	N/A
N/A	Mandarin	CARE/FERA and Other Assistance Programs	3	0.5	6	N/A
N/A	Spanish	CARE/FERA and Other Assistance Programs	8	0.5	64	N/A
N/A	Vietnamese	CARE/FERA and Other Assistance Program	2	0.5	31	N/A
N/A	Armenian	Electric and Natural Gas Safety	6	0.5	46	N/A
N/A	Cantonese	Electric and Natural Gas Safety	2	0.5	24	N/A
N/A	English	Electric and Natural Gas Safety	5	0.5	18	N/A
N/A	Korean	Electric and Natural Gas Safety	1	0.5	8	N/A
N/A	Mandarin	Electric and Natural Gas Safety	3	0.5	7	N/A
Edison	Spanish	Electric and Natural Gas Safety	6	0.5	46	N/A
0-Jan	Tagalog	Electric and Natural Gas Safety	3	0.5	26	N/A
N/A	Vietnamese	Electric and Natural Gas Safety	1	0.5	8	N/A
N/A	Armenian	Energy Conservation	6	0.5	37	N/A
N/A	Cantonese	Energy Conservation	2	0.5	23	N/A
N/A	English	Energy Conservation	2	0.5	7	N/A
N/A	Mandarin	Energy Conservation	3	0.5	10	N/A
N/A	Spanish	Energy Conservation	3	0.5	15	N/A
N/A	Cambodian	Gas Aggregation	1	0.5	8	Gas Aggregation Handout
N/A	English	Gas Aggregation	1	0.5	2	Gas Aggregation Handout
N/A	Mandarin	Gas Aggregation	1	0.5	1	Gas Aggregation Handout
N/A	Spanish	Gas Aggregation	3	0.5	32	Gas Aggregation Handout
N/A	Spanish	High Energy Use	1	0.5	18	High Use Handout
N/A	Cantonese	Level Pay Plan	1	0.5	14	N/A
N/A	English	Level Pay Plan	1	0.5	7	N/A
N/A	Mandarin	Level Pay Plan	1	0.5	3	N/A
N/A	Tagalog	Level Pay Plan	1	0.5	8	N/A
N/A	Vietnamese	Level Pay Plan	1	0.5	17	N/A
N/A	Arabic	Understanding Your Bill	1	0.5	5	N/A
N/A	Armenian	Understanding Your Bill	2	0.5	7	N/A
N/A	Cantonese	Understanding Your Bill	1	0.5	15	N/A
N/A	English	Understanding Your Bill	3	0.5	10	N/A
N/A	Japanese	Understanding Your Bill	2	0.5	17	N/A
N/A	Korean	Understanding Your Bill	3	0.5	25	N/A
N/A	Mandarin	Understanding Your Bill	2	0.5	4	N/A
N/A	Spanish	Understanding Your Bill	5	0.5	55	N/A
N/A	Tagalog	Understanding Your Bill	2	0.5	26	N/A
N/A	Vietnamese	Understanding Your Bill	2	0.5	35	N/A
Current Month Total						
Year-to-Date						

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

[1] Contractor states all sessions at least 30 minutes

[2] This table was provided by CHANGES contractor, Self Help for the Elderly, via CSID. This table was edited and reformatted from its original versions in order to have a more consistent appearance and format with existing SCE tables.

[3] The numbers provided by the CHANGES contractor are for SCE and SoCal Gas **combined**, due to the combined service territory.

[4] On the Consumer Education Topic addendum of the Quarterly CHANGES Data Report of August 2018-October 2018, the number of attendees for: the Avoiding Disconnection course add up to 121, not the 119 shown on the report; CARE / FERA & Other Assistance Programs classes add up to 289, not 287 as shown on the report; Electric and Natural Gas Safety classes add up to 183, not 182 as shown on the report; Energy Conservation classes add up to 92, not 91 as shown on the report; Understanding Your Bill classes add up to 199, not 197 as shown on the report.
Thus, the total shown on this table does not match the total on the Quarterly CHANGES Data Report of August 2018-October 2018.

Appendix C

September 2021 ESA and CARE Program Report

Southern California Edison Company's (SCE)

Energy Savings Assistance (ESA) Program

and

California Alternate Rates for Energy (CARE) Program

Monthly Report

September 2021

LOW INCOME ASSISTANCE PROGRAMS MONTHLY REPORT

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LOW INCOME ASSISTANCE PROGRAMS MONTHLY REPORT

This monthly report complies with the low income reporting requirements established in Decision (D.)16-11-022/D.17-12-009, and with all reporting and program evaluation requirements established for the California Alternate Rates for Energy (CARE) and Energy Savings Assistance (ESA) Programs and provides information on CARE and ESA Program accomplishments and expenditures in 2021 up to and including September 30, 2021.

1. Energy Savings Assistance (ESA) Program Executive Summary

The objective of SCE's Energy Savings Assistance (ESA) Program is to help income-qualified customers reduce their energy consumption and costs while increasing their health, comfort, and safety at no cost to them. Through the ESA Program, SCE offers several energy-efficient appliances to income-qualified customers, including energy-efficient refrigerators and air conditioners, and home efficiency solutions like weatherization that can help customers save energy and money. The ESA Program is available to income-qualified customers living in single-family, multifamily, and mobile homes, including homeowners and renters. To be eligible for the program, customers must meet the program's income guidelines, which are established by the California Public Utilities Commission (CPUC) and updated annually. Specific measures are authorized according to criteria observed in each home for existing appliances and feasibility of installation.

Coronavirus (COVID-19) Program Impacts

On March 4, 2020, California Governor Gavin Newsom declared a State of Emergency to help the state prepare for the broader spread of the COVID-19 virus. On March 19, the Governor issued a “Stay at Home” order for non-essential workers.

On March 20, 2020, SCE issued a letter regarding the Operational Changes in Response to COVID-19 Pandemic. This letter suspended all face-to-face interaction between ESA Prime Contractors and SCE customers, including but not limited to customer outreach, enrollment, installation, and inspection work. This suspension was extended to April 30, 2020 and then extended further to May 31, 2020 in SCE’s subsequent letters issued on April 7, 2020 and April 28, 2020.

On March 23, 2020, the CPUC issued a letter requesting the California Investor-Owned Utilities (IOUs) to offer a 30-day advance payment option to Prime Contractors. To help provide assurance and mitigate financial impacts to the ESA workforce as a result of the COVID-19 work restrictions, SCE offered all eligible Prime Contractors 30-day advance payment offers and expedited payments on outstanding invoices outside of standard payment terms. SCE processed and released a total of $2,129,470.27 in advanced payments for all the Prime Contractors that accepted the first 30-day advance payment offers and signed a binding Letter Agreement contract.

On April 7, 2020, the CPUC issued a second letter directing the IOUs to offer additional measures to ESA Prime Contractors to help sustain their workforce. The letter required the IOUs offer an additional 30-day advance payment to the ESA Prime Contractors that accepted the first 30-day advance payment offer and to offer a new 60-day advance payment to the eligible ESA Prime Contractors that did not accept the initial 30-day offer. SCE offered all eligible Prime Contractors additional 30-day or new 60-day advance payment offers and continued to expedite payments on outstanding invoices outside of standard payment terms. SCE processed and released a total of $4,549,331.70 in advanced payments for all the Prime Contractors that accepted an additional 30-day or new 60-day advance payment offer and signed a binding Letter Agreement contract. As of April 30, 2020, SCE has released a total of $6,678,801.97 in advance payments.

On May 21, 2020, the CPUC provided guidance on the ESA Program suspensions. The notice confirmed that ESA Program Administrators should follow the applicable state and local health orders whichever is more restrictive. Effective June 1, SCE removed the previous restrictions on face-to-face interactions between ESA contractors and SCE customers. SCE requested ESA contractors to follow SCE's safe work practices guidance at minimum as well as the most restrictive state, county, or local orders for all relevant work activities.

On May 28, 2020, the CPUC issued Resolution E-5074 that ratified the Executive Director's letters to direct IOUs to offer a 60-day advance payment to ESA Contractors. The Resolution asked SCE to provide new, updated terms for offers already accepted by Contractors if necessary, to comport with the Resolution, and new updated offers for those Contractors that did not already accept a 60-day advance payment. The Resolution also modifies the calculation of a Post-Pandemic Return to Service (PPRS) credit that will be calculated as a percent of the Prime Contractor's monthly invoice and applied as a dollar credit towards the Contractor's advance payment. The PPRS credit is only earned through actual work performed in ESA eligible households for a six-month period after the suspension of in-person program activity is lifted and may only be applied to paying back advance funds that went towards labor costs and other employee costs critical to sustaining the workforce. SCE offered all eligible Prime Contractors new or updated terms to comply with the Resolution. As of June 2020, SCE has released a total of $6,867,426.71 in advance payments.

On June 12, 2020, pursuant to Ordering Paragraph (OP) 8 of Resolution E-5074, SCE provided notice to the Prime Contractors of the proposed percentage for the PPRS Credit calculation. On June 15, 2020, SCE provided 30-day advance notice to Prime Contractors signifying July 15, 2020 as the start of the six-month PPRS credit-earning period in accordance with OP 7 of Resolution E-5074. A Joint Tier 1 Advice Letter Proposing a Reporting Template for ESA Prime Contractors and a Joint Tier 2 Advice Letter to Propose a PPRS Percentage, both in Compliance with Resolution E-5074 were filed on June 29, 2020.

On July 15, 2020, the ESA Prime Contractors were notified by email that SCE is re-evaluating the start of the six-month PPRS credit-earning period in response to Governor Gavin Newsom's July 13th ordering of several sectors to once again shut down amid an increasingly concerning COVID–19 surge. On July 21, 2020, SCE sent a formal notice to ESA Prime Contractors stating that SCE is delaying the start of the six-month credit-earning period and has not yet decided on a date as to when the credit-earning period will begin.

Additional communication will be sent to Prime Contractors regarding the timing of PPRS credit-earning period.

On September 25, 2020, a Supplemental Joint Tier 1 Advice Letter proposing a reporting template for ESA Prime Contractors in compliance with Resolution E-5074 was filed. The purpose of this joint supplemental advice letter was to provide an updated reporting template for Prime Contractors to use in their reporting of advance funds usage to the IOUs.

On October 30, 2020, SCE provided 30-day advance notice to Prime Contractors signifying December 1, 2020 as the start of the six-month PPRS credit-earning period in accordance with OP 7 of Resolution E-5074. The PPRS credit is only earned through actual work performed in ESA eligible households during the period of December 1, 2020 to May 31, 2021 and may only be applied to paying back advance funds that went towards labor costs and other employee costs critical to sustaining the workforce.

SCE continues to work with its ESA contractors throughout the COVID-19 emergency. Below are specific activities SCE has conducted:

January 2021

- Continue offering virtual ESA program enrollment option to customers. Enrollment measures are delivered or dropped off through contactless delivery.
- In January, SCE ESA contractors enrolled over 960 customers via the virtual enrollment method.

February 2021

- Continue offering virtual ESA program enrollment option to customers. Enrollment measures are delivered or dropped off through contactless delivery.
- In February, SCE ESA contractors enrolled over 1,100 customers via the virtual enrollment method.

March 2021

- Continue offering virtual ESA program enrollment option to customers. Enrollment measures are delivered or dropped off through contactless delivery.
- In March, SCE ESA contractors enrolled over 1,723 customers via the virtual enrollment method.

April 2021

- Continue offering virtual ESA program enrollment option to customers. Enrollment measures are delivered or dropped off through contactless delivery.
- In April, SCE ESA contractors enrolled over 1,320 customers via the virtual enrollment method.

May 2021

- Continue offering virtual ESA program enrollment option to customers. Enrollment measures are delivered or dropped off through contactless delivery.
- In May, SCE ESA contractors enrolled over 1,200 customers via the virtual enrollment method.
- The PPRS credit earning period ended May 31, 2021. Twenty-two (22) ESA contractors were eligible to earn PPRS credits through actual work performed in ESA eligible households from December 1, 2020 through May 31, 2021. Enrollment rates have increased each month and since February, have surpassed SCE's post-COVID impact enrollment forecasts. PPRS credits have contributed to program ramp up as contractors continue to ramp up their operations in 2021.

June 2021

- Continue offering virtual ESA program enrollment option to customers. Enrollment measures are delivered or dropped off through contactless delivery.
- In June, SCE ESA contractors enrolled over 1,200 customers via the virtual enrollment method.
- Through June, ESA contractors earned over $2.6 million PPRS credits for work performed during the credit earning period of December 1, 2020 to May 31, 2021. The total maximum PPRS credits eligible for the 22 ESA contractors eligible to earn credits during the earning period is approximately $2.8 million. The steady ramp up of ESA operations has allowed many of the ESA contractors to fully offset the portion of their Advance Payment that went towards labor related costs during the time the ESA program was suspended.

July 2021

- Continue offering virtual ESA program enrollment option to customers and in July, SCE ESA contractors enrolled over 1,000 customers via the virtual enrollment method.
- Through July, ESA contractors earned over $2.62 million PPRS credits for work performed during the credit earning period of December 1, 2020 to May 31, 2021. The total maximum PPRS credits eligible for the 22 ESA contractors eligible to earn credits during the earning period is approximately $2.8 million. The continued ramp up of ESA operations has allowed many of the ESA contractors to fully offset the PPRS eligible portion of their Advance Payment.

August 2021

- Continued offering the virtual ESA program enrollment option to customers and in August, SCE ESA contractors enrolled over 1,100 customers via the virtual enrollment method.

September 2021

- Continued offering the virtual ESA program enrollment option to customers and in September, SCE ESA contractors enrolled over 1,050 customers via the virtual enrollment method.

Energy Savings Program Overview

1.1.1. Provide a summary of the Energy Savings Assistance Program elements

Program Summary for September			
2021	Authorized / Planning Assumptions[1]	Year-to-Date Actual	%
Budget	$40,926,750	$20,803,747	51%
Homes Treated	43,562	23,635	54%
kWh Saved	N/A	11,204,241	N/A
kW Demand Reduced	N/A	1,721	N/A
Therms Saved	N/A	N/A	N/A

[1]Saving authorized in CPUC January 4, 2019 letter, "Disposition partially approving Southern California Edison (SCE) Company's Energy Savings Assistance (ESA) and California Alternate Rates for Energy (CARE) Mid-Cycle Update Advice Letter (AL) 3824-E, as supplemented, pursuant to Decisions (D.) 16-11-022 and (D.) 17- 12-009 and SCE advice letter 3743-E, as supplemented, pursuant to Resolution E-4885."

1.2. Customer Enrollment and Outreach Update

SCE's outreach efforts in conjunction with the ESA program contractors utilize numerous channels and innovative approaches to inform and enroll customers. The following section describes some of the methods SCE implements monthly to enroll customers and conduct outreach activities to inform customers about the ESA program.

1.2.1 Provide a summary of the Energy Savings Assistance program enrollment and outreach strategies deployed this month.

SCE's ESA Service Providers continue to enroll customers through tablet PCs (aka paperless enrollment) during the assessment process resulting in streamlined and expedited enrollments. The tablet PC eliminates the need for paper copies ensuring protection of customer data and helping protect the environment.

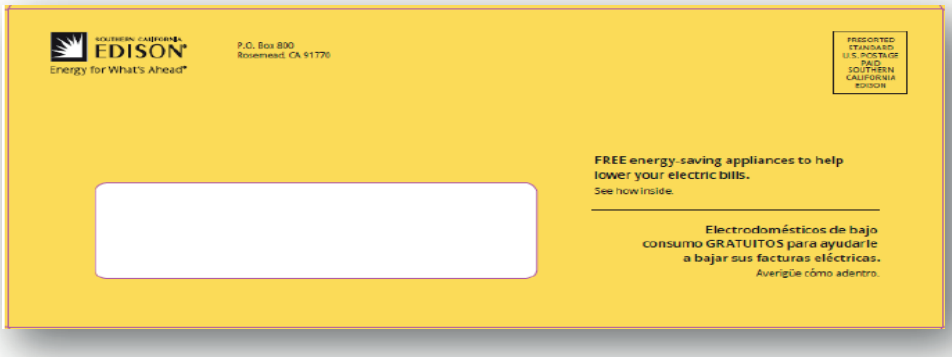
Continuing through the COVID-19 pandemic, in September there were 280 Program Representatives representing 23 Service Providers utilizing the paperless enrollment process, enrolling 10,120 households.

Direct Mailers

In September, SCE sent approximately 159,000 direct mailers to new and existing CARE customers and non-CARE customers with a high probability of being eligible for the ESA Program. The letters targeted customers who have not participated in the ESA program and included messaging about the ESA program's virtual option for enrollment. Each letter also provides customers with the name and phone number for their local SCE ESA program contractor, allowing contractors to directly receive information for interested customers which could lead to potential enrollments. This streamlined process also creates efficiencies for both customer and contractor.

The campaign's creative for first touch acquisition is shown below.

(double-sided English/Spanish)



SOUTHERN CALIFORNIA EDISON
Energy for What's Ahead®

«Date»

Open the door to free energy-saving appliances and even lower electric bills!

«Customer Name»
«Mailing Address 1»
«Mailing Address 2»
«City, State Zip+4»
«BARCODE»

CALL YOUR LOCAL SCE-APPROVED CONTRACTOR TODAY!

«Contractor Name»
«1-800-999-9999»

Re: Service Account Number ending in «XXX» at «Service Account Address»

Dear «Customer Name»,

Did you know that with our Energy Savings Assistance program you may qualify to replace your older appliances that use lots of electricity with new energy-efficient models — for free? Whether you own or rent, the **program covers all costs** for purchasing and installing energy-efficient appliances and services that will help you save energy and money.

- Refrigerator Replacement
- Clothes Washer Replacement
- Pool Pump Replacement
- Lighting – LEDs and Torchiere
- Smart Power Strip
- Smart Thermostat
- Weatherization
- Freezer Replacement
- Evaporative Cooler
- Window or Wall AC Replacement
- Central AC Replacement

How it works.
Our approved contractor will review the program and qualifying income guidelines either in person or by telephone, and will let you know the no-cost energy-saving home appliances and solutions available. When a contractor visits your home, they will be taking precautions such as using protective equipment (gloves and masks), sanitizing tools, and social distancing.

Don't miss this opportunity for free appliances that use less electricity and may help lower your bill. Call your local SCE-approved contractor below, or visit **sce.com/esap** for more information.

«Contractor Name»
«1-800-999-9999»

Funding is limited and available on a first-come, first-served basis.
This program is available to income-qualified customers **absolutely free**.
So, don't delay. Call your local SCE-approved contractor today.

Sincerely,

Valarie Hernandez

Valarie Hernandez, Principal Manager
Segment & Retail Product Planning

Energy Savings Assistance Program®

P.S. Say **YES** to free energy-saving appliances and enjoy the ongoing savings and comfort of an energy-efficient home. Funding is limited. **Act now** — call «1-800-999-9999».

The Energy Savings Assistance Program is funded by California utility ratepayers and administered by Southern California Edison under the auspices of the California Public Utilities Commission. Program and services are available to customers who meet specific household income guidelines or who participate in certain Public Assistance Programs. Services may not be available in all areas. Certain restrictions, such as age, size, and condition of the system or appliance to be replaced, may apply. All replacement refrigerators meet ENERGY STAR® standards and are top-freezer models without extra features, such as ice makers. Services are offered on a first-come, first-served basis until funding is expended or the program is discontinued. A copayment may be required for some services. Program may be modified or terminated without prior notice.

California consumers are not obligated to purchase any full fee service or other service not funded by this program.

This program is available to both homeowners and renters who meet qualifications. Renters may be required to obtain the property owner's written permission before services are delivered.

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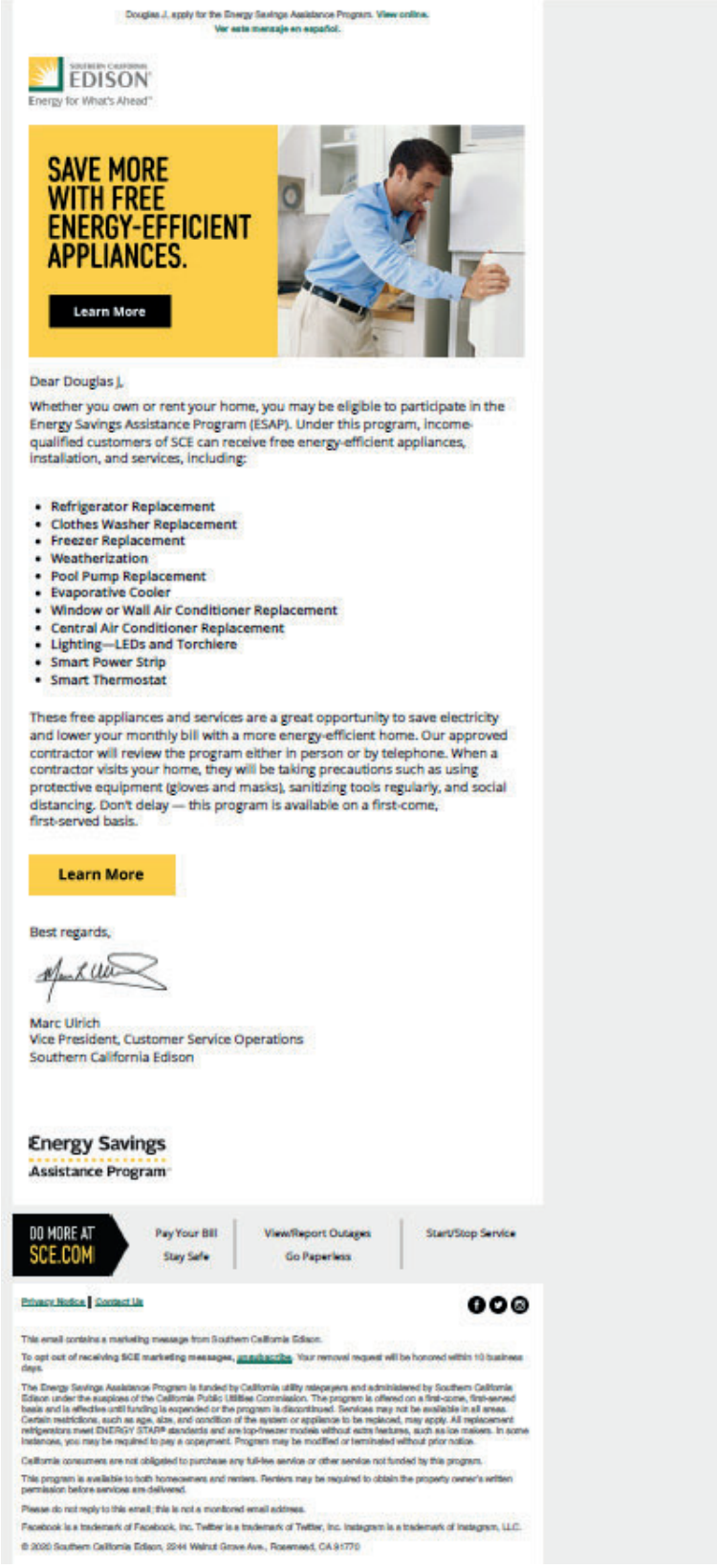
Emails

During the month of September, approximately 70,000 emails were deployed to customers with a "high probability" of being eligible for the ESA Program, which includes newly enrolled and existing CARE and non-CARE customers that had not previously participated in the ESA Program.

The email campaign's creative for first touch acquisition is shown below.



Douglas J, apply for the Energy Savings Assistance Program. View online.
Ver este mensaje en español.

EDISON
Energy for What's Ahead™

SAVE MORE WITH FREE ENERGY-EFFICIENT APPLIANCES.

Learn More

Dear Douglas J,

Whether you own or rent your home, you may be eligible to participate in the Energy Savings Assistance Program (ESAP). Under this program, income-qualified customers of SCE can receive free energy-efficient appliances, installation, and services, including:

- Refrigerator Replacement
- Clothes Washer Replacement
- Freezer Replacement
- Weatherization
- Pool Pump Replacement
- Evaporative Cooler
- Window or Wall Air Conditioner Replacement
- Central Air Conditioner Replacement
- Lighting—LEDs and Torchiere
- Smart Power Strip
- Smart Thermostat

These free appliances and services are a great opportunity to save electricity and lower your monthly bill with a more energy-efficient home. Our approved contractor will review the program either in person or by telephone. When a contractor visits your home, they will be taking precautions such as using protective equipment (gloves and masks), sanitizing tools regularly, and social distancing. Don't delay — this program is available on a first-come, first-served basis.

Learn More

Best regards,

Marc Ulrich
Vice President, Customer Service Operations
Southern California Edison

Energy Savings Assistance Program

DO MORE AT SCE.COM | Pay Your Bill | Stay Safe | View/Report Outages | Go Paperless | Start/Stop Service

Privacy Notice | Contact Us

This email contains a marketing message from Southern California Edison.

To opt out of receiving SCE marketing messages, unsubscribe. Your removal request will be honored within 10 business days.

The Energy Savings Assistance Program is funded by California utility ratepayers and administered by Southern California Edison under the auspices of the California Public Utilities Commission. The program is offered on a first-come, first-served basis and is effective until funding is expended or the program is discontinued. Services may not be available in all areas. Certain restrictions, such as age, size, and condition of the system or appliance to be replaced, may apply. All replacement refrigerators meet ENERGY STAR® standards and are top-freezer models without extra features, such as ice makers. In some instances, you may be required to pay a copayment. Program may be modified or terminated without prior notice.

California consumers are not obligated to purchase any full-fee service or other service not funded by this program.

This program is available to both homeowners and renters. Renters may be required to obtain the property owner's written permission before services are delivered.

Please do not reply to this email; this is not a monitored email address.

Facebook is a trademark of Facebook, Inc. Twitter is a trademark of Twitter, Inc. Instagram is a trademark of Instagram, LLC.

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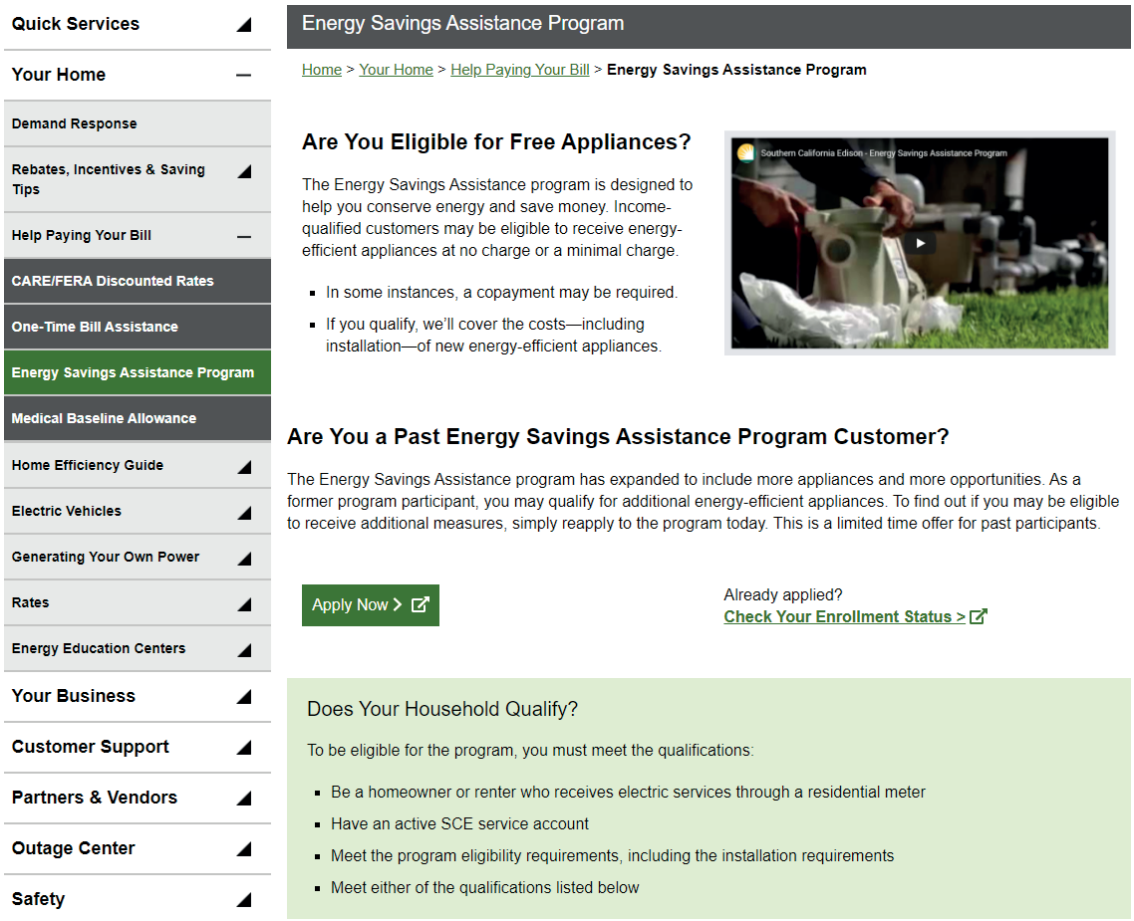
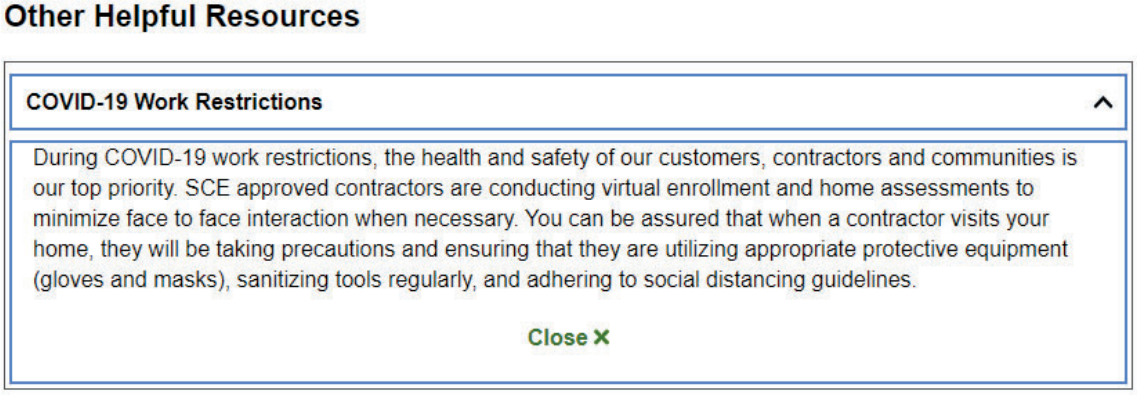
SCE.com Website

The ESA Program webpage (www.sce.com/esap) provides information on program eligibility and services. This messaging continues to direct customers to this page and allows customers to apply for the ESA program directly online. In the month of September, SCE received about 1,600 ESA related internet leads.

This messaging also provides customers with information regarding the various options to enroll in the ESA program during COVID-19. SCE contractors are conducting virtual enrollment and home assessments to minimize face to face interaction when necessary. The messaging also provides customers with assurances that when a contractor visits their homes, they will be taking precautions and ensuing they are using appropriate protective equipment, sanitizing tools regularly, and adhering to social distancing guidelines.





Outbound Calls

SCE's outbound calling campaign provides customer leads directly to the ESA Program contractors for outbound calls. SCE targets the customers that receive the direct mailers each month focusing on customers who have not previously participated in the ESA Program. For the month of September, SCE did not provide any outbound calling leads to ESA contractors.

SCE is also focused on generating leads for its contractors from recent CARE participants that have never participated in the ESA program. In September, SCE provided approximately 68,000CARE leads to ESA contractors. The ESA Program refers these new CARE customers to SCE's contractors as leads to enroll these households into the ESA Program and provide energy-saving services.

ESA contractors can use these leads to build its pipeline for customer enrollments, whether the customers prefer to enroll through the virtual program or a face to face appointment.

Inbound Calls

Customers who call SCE's customer service center are informed and referred to the ESA Program. Customers are assigned to a contractor in their service territory. The ESA contractor will then follow up on the lead and contact the customer to assess eligibility and enrollment in the ESA Program. In the month of September, SCE received around 1,000 ESA related calls.

Community Events

ESA Program contractors participate in a variety of community events to interact with customers and provide them with information about the ESA program and other Low-Income programs available to them. These types of events help increase ESA enrollments and ESA contractors will also assist the customer in completing the enrollment process. The ESA Program and its contractors did not attend any in person events in the month of September.

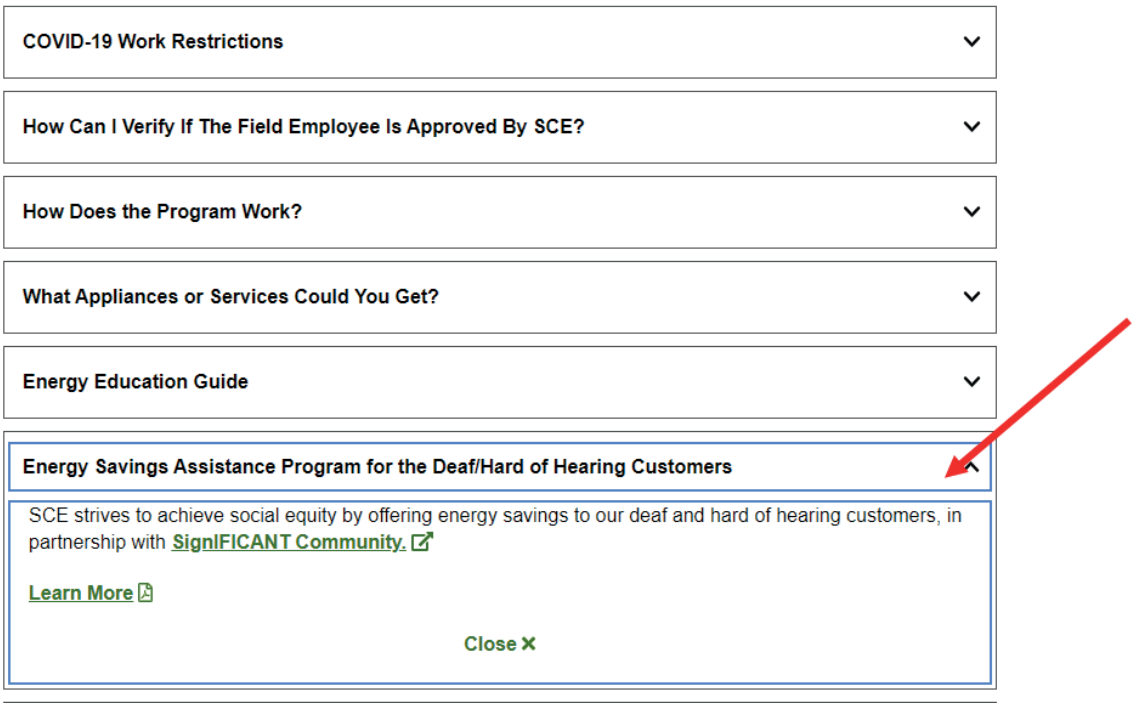
SCE internal groups Income Qualified Programs (IQP) and Foodservice Technology Center (FTC) are continuing to partner with the West San Gabriel Valley Boys and Girls Club in which SCE provided 500+ meals to prevent food waste and help families experiencing food

scarcity. FTC conducts studies on industrial food equipment for energy efficiency with food. In addition to providing meals, informational flyers were marketed to potentially income qualified recipients.

Specialized Efforts to Increase Participation

SCE is currently implementing and enhancing the below on-going efforts to reach first touch homes that have not participated in the ESA program. SCE has resumed some activity in these areas.

- The ESA program is eager to build from the success of completing the 74 HVAC replacements systems at Marine Corps. Logistics Base – Barstow in November 2020. Due to the recent surge in COVID-19 cases SCE is on hold and not yet commencing the other Military Base projects that are in the pipeline until it is safe to do so.
- Deaf and Hard of Hearing Community – SCE continues to work with our partner signIFICANT, to promote ESA services and provide sign language (ASL) interpreting to the deaf and hard of hearing community. In the month of September, SCE started promoting signIFICANT's services during a webinar to our network of CBO's, so that they can inform their communities of the ASL resources available to help with ESA program enrollment.
- SignIFICANT's information continues to be posted on SCE.com as an additional resource for our Deaf/Hard of Hearing Customers. This can be found on sce.com/esap under "Other Helpful Resources":



1.3. Leveraging Success Evaluation, Including CSD

1.3.1. Please provide a status of the leveraging effort with CSD. What new steps or programs have been implemented? What was the result in terms of new enrollments?

SCE has reached out to CSD's implementer of Low-Income Weatherization Program (LIWP) to inquire if there were any potential projects that could be reimbursed by SCE. With changes in eligible measure and feasibility, particularly for smart thermostats, there may be potential projects that could be reimbursed by SCE.

1.4. Workforce Education & Training

1.4.1. Please summarize efforts to improve and expand Energy Savings Assistance Program workforce education and training. Describe steps taken to hire and train low income workers and how such efforts differ from prior program years.

As part of the COVID-19 face-to-face work stoppage, Service Providers were encouraged to have their employees utilize the CBT Learning System; a licensed third-party application sponsored by SCE in partnership with SoCalGas, in which individuals take self-paced online learning courses on a variety computer-related topics and software programs.
As of September 30, 2021, there were 308 active users in the system. During the month of September, CBT Learning System users successfully completed 8 courses accounting for 8.92 hours of learning instruction.

SCE contracts with a mixture of local private contractors (LPCs), community-based organizations (CBOs) and faith-based organizations (FBOs) to provide ESA program services. The organizations, many of which are in low-income and disadvantaged communities.

In September 2021, SCE had 833 individuals that are working in support SCE's ESA Program, and 13 new individuals were added to our roles.

As of September 30, 2021, SCE had 161 active Program Representatives supporting Virtual (non-face-to-face) Enrollment and Assessment activities.

1.5. Miscellaneous

1.5.1. Tribal Penetration and Outreach Efforts

In the month of September, the ESA Program presented to the Chemehuevi Tribe during a council meeting on September 25, 2021. The purpose of the meeting was to present the ESA services and get tribal approval to treat approximately 77 homes owned by the tribe. The ESA Program treated some of these properties in 2017 with HVAC replacements, however, SCE saw an opportunity to potentially provide new measures that were not available in 2017 to these residences (e.g., Smart Thermostats). SCE received the Property Owners Authorization from the tribal council on September 29, 2021 to approve the work and expects the project to be completed in November 2021.

Below is a current list of the thirteen (13) tribes identified in SCE's service territory and the current status of our efforts:

Tribal Nations in SCE's Territory: Outreach Status	Treated	Refused/ Ineligible	No longer served by SCE	In progress
Timbisha Shoshone	X			
Chemehuevi	X			
San Manual Band of Mission Indians		X		
Agua Caliente Band of Cahuilla Indians		X		
Twenty-Nine Palms Band of Mission Indians		X		
Pechanga			X	
Benton Paiute				X
Bishop Paiute				X
Bridgeport Indian Colony				X
CRIT		X		
Morongo				X
Soboba				X
Tule River				X

1.5.2. Multifamily Common Area Measures (CAM)

SCE continued looking for opportunities in September 2021, working to ensure that work resumption was performed in phases to ensure that safety and COVID-19 prevention is adhered to. The chart below details CAM efforts for all activity that began in 2019 and is year-to-date:

Master Agreement Report
Southern California Edison
Sign Date from 1/1/2019 to 9/30/2021

Deed Restricted - In Progress				
Whole Building		Common Area Only	In-Unit Only	
# Projects In Progress	# of Authorized Units	# Projects In Progress	# Projects In Progress	# of Authorized Units
25	2344	21	8	848

Deed Restricted - Completed						
Whole Building			Common Area Only	In-Unit Only		
# Projects Complete	# of Authorized Units	# of Units Served	# Projects Complete	# Projects Complete	# of Authorized Units	# of Units Served
13	1045	328	5	12	831	400

Market Rate - In Progress				
Whole Building		Common Area Only	In-Unit Only	
# Projects In Progress	# of Authorized Units	# Projects In Progress	# Projects In Progress	# of Authorized Units
0	0	0	11	680

Market Rate - Completed						
Whole Building			Common Area Only	In-Unit Only		
# Projects Complete	# of Authorized Units	# of Units Served	# Projects Complete	# Projects Complete	# of Authorized Units	# of Units Served
0	0	0	0	31	1668	566

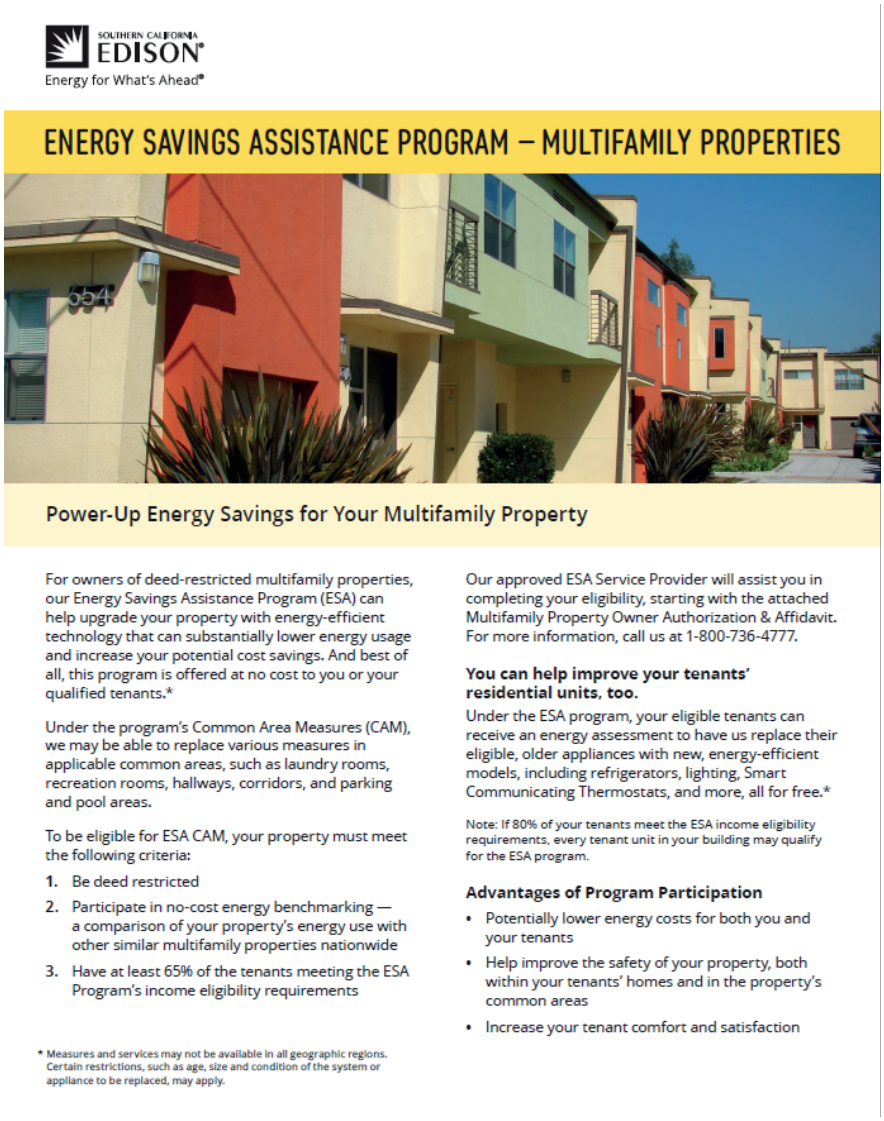
At present we have several projects in our pipeline. We are continuing to work with existing service providers to inform potential customers about CAM program through US mail in addition to current methods of phone and email contacts. This will ensure that the information on the program can get to more customers. SCE has completed the process of adding and onboarding two additional CAM Service Providers as we continue to expand our CAM activities.

In January, the CAM brochure was revised with the customer in mind. SCE updated the brochure with measures that were recently added to the program. These measures include parking lot lamps and smart communicating thermostats. A sample energy and cost savings calculation for hallway lighting replacement and parking lot lamps replacement was also included in the brochure. The intent of providing this information is to give customers some

ideas on how much savings they can achieve when implementing these measures. The Property Owner Authorization & Affidavit (POAA) was added to the brochure for customer convenience. To sign up for the program, customers can now fill in their information, sign the form, and send it directly to SCE. The CAM service providers received hard copies and PDF copies of the brochure that will be used when mailing and emailing potential customers.

In September SCE will continue the mailer campaign. The service providers will be contacting customers that received the brochure to follow up. SCE will be tracking the result of the campaign and will report the result at a later date.

The revised brochure cover page is shown below.



SOUTHERN CALIFORNIA EDISON®
Energy for What's Ahead®

ENERGY SAVINGS ASSISTANCE PROGRAM – MULTIFAMILY PROPERTIES

Power-Up Energy Savings for Your Multifamily Property

For owners of deed-restricted multifamily properties, our Energy Savings Assistance Program (ESA) can help upgrade your property with energy-efficient technology that can substantially lower energy usage and increase your potential cost savings. And best of all, this program is offered at no cost to you or your qualified tenants.*

Under the program's Common Area Measures (CAM), we may be able to replace various measures in applicable common areas, such as laundry rooms, recreation rooms, hallways, corridors, and parking and pool areas.

To be eligible for ESA CAM, your property must meet the following criteria:

1. Be deed restricted
2. Participate in no-cost energy benchmarking — a comparison of your property's energy use with other similar multifamily properties nationwide
3. Have at least 65% of the tenants meeting the ESA Program's income eligibility requirements

* Measures and services may not be available in all geographic regions. Certain restrictions, such as age, size and condition of the system or appliance to be replaced, may apply.

Our approved ESA Service Provider will assist you in completing your eligibility, starting with the attached Multifamily Property Owner Authorization & Affidavit. For more information, call us at 1-800-736-4777.

You can help improve your tenants' residential units, too.

Under the ESA program, your eligible tenants can receive an energy assessment to have us replace their eligible, older appliances with new, energy-efficient models, including refrigerators, lighting, Smart Communicating Thermostats, and more, all for free.*

Note: If 80% of your tenants meet the ESA income eligibility requirements, every tenant unit in your building may qualify for the ESA program.

Advantages of Program Participation

- Potentially lower energy costs for both you and your tenants
- Help improve the safety of your property, both within your tenants' homes and in the property's common areas
- Increase your tenant comfort and satisfaction

1.5.3. Programmable Communication Thermostat Pilot

The PCT TOU Pilot concluded in 2020.

2. California Alternate Rates for Energy (CARE) Program Executive Summary

The CARE program is a low-income energy rate program that provides a monthly discount to qualifying households in SCE's service territory. To qualify for CARE household income must be at or below the 200% Federal Poverty Guidelines. Through CARE customers can save 30-35% a month on their electric bill. Income qualified customers include residential single-family households and customers in sub-metered residential facilities, nonprofit group living facilities, agricultural employee housing facilities, and migrant housing farm workers.

On our current DSRS modeling approach:
The Income Qualified Program (IQP) will continue to use Disproportionate Stratified Random Sampling (DSRS) framework to capture more of those customers who are more likely to fail the CARE and FERA eligibility verification. In this light, IQP shall sample a greater share of customers residing in "high income" areas as well as those who have been enrolled in either program for only a short period of time. More specifically, customers living in areas where the proportion of households having incomes of 200% of the Federal Poverty Level (FPL) and below is lower than the overall median level of this measure for the entire low-income population will be oversampled 1.5 times relative to customers who reside in areas where the proportion of households with incomes of 200% FPL and below is at or above the median of the same poverty measure. Additionally, customers who have been enrolled in either CARE or FERA for two years or less will also be oversampled 1.5 times relative to customers who have been with either low-income program for more than two years.

2.1. CARE Program Summary

2.1.1. Please provide CARE program summary costs

CARE Budget Categories	Authorized Budget	Expenses Year-to-Date	% of 2021 Budget Spent
Outreach	$4,070,988	$1,603,859	39%
Processing / Certification Re-certification	$1,556,178	$392,152	25%
Post Enrollment Verification (PEV)	$491,425	$420,812	86%
IT Programming	$570,000	($295,075)	-52%
Cooling Centers[2]	-	$21,970	0%
Pilot (CHANGES)	$525,000	$377,846	72%
Studies	$49,500	$0	0%
Regulatory Compliance	$568,876	$214,126	38%
General Administration	$1,289,453	$853,977	66%
CPUC Energy Division Staff	$135,625	$123,511	91%
Total Expenses	**$9,257,045**	**$3,713,179**	**40%**
Subsidies and Benefits	**$399,664,922**	**$475,764,262**	**119%**
Total Program Costs & Discounts	**$408,921,967**	**$479,477,441**	**117%**

2.1.2. Please provide the CARE program penetration rate to date

CARE Penetration		
Participants	Estimated Eligible Participants	Year-to-Date Penetration Rate
1,470,434	1,349,716	108.9%

2.2. Outreach

2.2.1. Discuss utility outreach activities and those undertaken by third parties on the utility's behalf.

The CARE and Family Electric Rate Assistance (FERA) outreach efforts and communications to SCE's in-language and underpenetrated areas continue to be a priority. SCE's CARE/FERA programs partner with internal departments such as Local Public Affairs (LPA), Consumer Affairs, Marketing, Corporate Communications, Strategic Engagement,

[2] Per Section 39.2.8 of the PD, SCE has included the costs associated with cooling center activities in its O&M expense forecasts and no longer record the cooling center in the CARE balancing account.

and Business Solutions. SCE also conducts external outreach efforts with various chambers, foundations, faith-based and community-based organizations in different activities that target SCE's hard-to-reach customer base.

Emergency consumer protection expired on June 30th so the CARE and FERA automatic recertification has also stopped on June 30th. SCE is still committed to help customers and undertook many efforts to increase target outreach and leverage its existing programs to inform and enroll eligible customers into applicable programs.

SCE continues to provide all customers who contact SCE's Customer Contact Center (CCC) to request payment arrangements the opportunity to sign up for CARE/FERA immediately.

Internal Outreach

SCE's CCC continues using various enrollment methods to directly enroll customers in the CARE Program during incoming calls to the center. CARE is offered on all new customer turn-on requests and/or when a customer expresses a need for help with their bill or has expressed financial hardship. CARE representatives will first offer to take the enrollment over the phone or if requested by the customer, be directly transferred to the Information Voice Response (IVR) system. The IVR allows customers who prefer a self-service option to enroll via sce.com. Additionally, if requested, the Customer Service Representative may alternately send a paper Rate Discount Application to the customer. These enrollment options provide customers with choices and maximizes their opportunity to enroll in CARE program. During the month of September, SCE continued to enroll eligible customers through CCC outreach efforts.

SCE.com Website

SCE provides information on programs and services for income eligible customers and those impacted by COVID-19. SCE directs customers to sce.com landing pages for self-service and enrollment in various programs. Due to impacts related to the COVID-19 pandemic, customers may need additional resources and assistance beyond SCE/IOU programs. SCE updated sce.com/billhelp to include additional non-SCE assistance programs. The update includes program descriptions and direct links to the organizations' website for more information and/or enrollment. Assistance Programs include, but are not limited to, the Low-Income Home Energy Assistance Program (LIHEAP); the CA COVID-19 Rental Assistance Program / Emergency Renters Assistance Program; California LifeLine; County 2-1-1 information; as well as low-cost solar options through GRID Alternatives. As required by the Joint Stipulation approved through the Income Qualified Programs Final Decision A.19-11-003, California Emerging Technology Fund's (CETF) website and phone number has been updated on sce.com/billhelp. To date, SCE has tracked 833 clicks on CETF's link which directs customers to www.everyoneon.org/getconnected site.

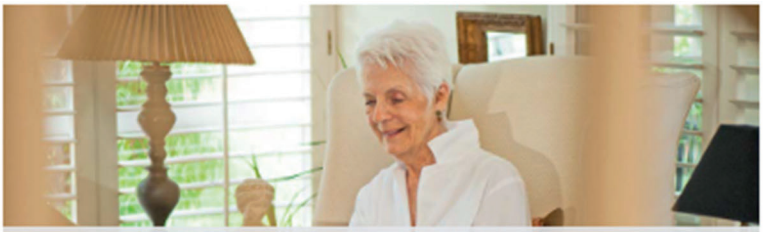
SOUTHERN CALIFORNIA EDISON
Energy for What's Ahead

Search | Log In / Register

- Quick Services
- Your Home
  - Demand Response
  - Rebates, Incentives & Saving Tips
  - Help Paying Your Bill
  - CARE/FERA Discounted Rates
  - One-Time Bill Assistance
  - Energy Savings Assistance Program
  - Medical Baseline Allowance
  - Home Efficiency Guide
  - Electric Vehicles
  - Generating Your Own Power
  - Rates
  - Energy Education Centers
- Your Business
- Customer Support
- Partners & Vendors
- Outage Center
- Safety
- Wildfire Safety

Bill Assistance Programs

Home > Your Home > Help Paying Your Bill



Need Time to Pay Your Bill?

If you are having trouble paying your bill, we encourage you to learn more about our long-term assistance options.

If you have lost your job recently or your income has changed, you may also qualify for a reduced energy rate through our CARE or FERA programs.

12-month Payment Arrangements Plan

Residential customers with a past due balance may qualify for a 12-month repayment plan. Call us at 1-800-655-4555 for more information.

On-going Bill Support

You may be eligible for a discount on your monthly bill through the California Alternate Rates for Energy (CARE) or Family Electric Rate Assistance (FERA) programs.

Learn More >

1-Time Assistance

Need a little extra help this month? The Energy Assistance Fund provides up to $300 to eligible customers once a year. You can participate by applying for assistance or make a donation.

Learn More >

Free Upgrades

We can help you save over time through the Energy Savings Assistance Program. If you're eligible, we'll cover the cost of efficient new appliances and installation.

Learn More >

Energy Management Center

Manage your energy use with Smart products, programs and tools by visiting the Energy Management Center.

Learn More >

Low Income Home Energy Assistance Program (LIHEAP)

LIHEAP is a federally funded program aimed to assist low-income households that pay a high portion of their income to meet their energy needs. LIHEAP is funded by the U.S. Department of Health and Human Services, Administration for Children and Families, Office of Community Services.

Learn More >

COVID-19 Rent Relief

COVID-19 Rent Relief will help income-eligible households pay rent and utilities.

Learn More >

Low-Cost Internet and Computers

You may be eligible for low-cost internet and computers.

Learn more at everyoneon.org/getconnected

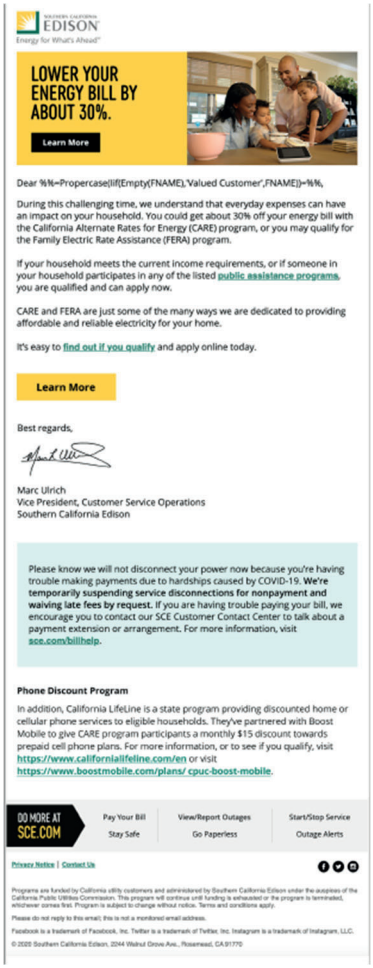
or call (866) 519-8655.

Experiencing Financial Hardship?

If you're a renter who has experienced financial hardship as a result of COVID-19 and meets income guidelines, you may be eligible for rent and utility bill assistance. Depending on where you live, you may apply to the program administered in your community.

Email & Direct Mail

SCE target's customers that may be eligible for and benefit from income qualified programs. CARE customers can receive an average of 30% off their bills, while FERA customers can receive an average of 18% off their bill. In September, approximately 200,000 emails were sent out for CARE and 100,000 emails were sent out for FERA. There were approximately 200,000 direct mail sent to potential CARE applicants and approximately 100,000 direct mail sent to potential FERA applicants.



EDISON
Energy for What's Ahead™

LOWER YOUR ENERGY BILL BY ABOUT 30%.

Learn More

Dear %%=Propercase(iif(Empty(FNAME),'Valued Customer',FNAME))=%%,

During this challenging time, we understand that everyday expenses can have an impact on your household. You could get about 30% off your energy bill with the California Alternate Rates for Energy (CARE) program, or you may qualify for the Family Electric Rate Assistance (FERA) program.

If your household meets the current income requirements, or if someone in your household participates in any of the listed public assistance programs, you are qualified and can apply now.

CARE and FERA are just some of the many ways we are dedicated to providing affordable and reliable electricity for your home.

It's easy to find out if you qualify and apply online today.

Learn More

Best regards,

Marc Ulrich
Vice President, Customer Service Operations
Southern California Edison

Please know we will not disconnect your power now because you're having trouble making payments due to hardships caused by COVID-19. **We're temporarily suspending service disconnections for nonpayment and waiving late fees by request.** If you are having trouble paying your bill, we encourage you to contact our SCE Customer Contact Center to talk about a payment extension or arrangement. For more information, visit sce.com/billhelp.

Phone Discount Program

In addition, California LifeLine is a state program providing discounted home or cellular phone services to eligible households. They've partnered with Boost Mobile to give CARE program participants a monthly $15 discount towards prepaid cell phone plans. For more information, or to see if you qualify, visit https://www.californialifeline.com/en or visit https://www.boostmobile.com/plans/ cpuc-boost-mobile.

DO MORE AT SCE.COM | Pay Your Bill | Stay Safe | View/Report Outages | Go Paperless | Start/Stop Service | Outage Alerts

Privacy Notice | Contact Us

Programs are funded by California utility customers and administered by Southern California Edison under the auspices of the California Public Utilities Commission. This program will continue until funding is exhausted or the program is terminated, whichever comes first. Program is subject to change without notice. Terms and conditions apply.

Please do not reply to this email; this is not a monitored email address.

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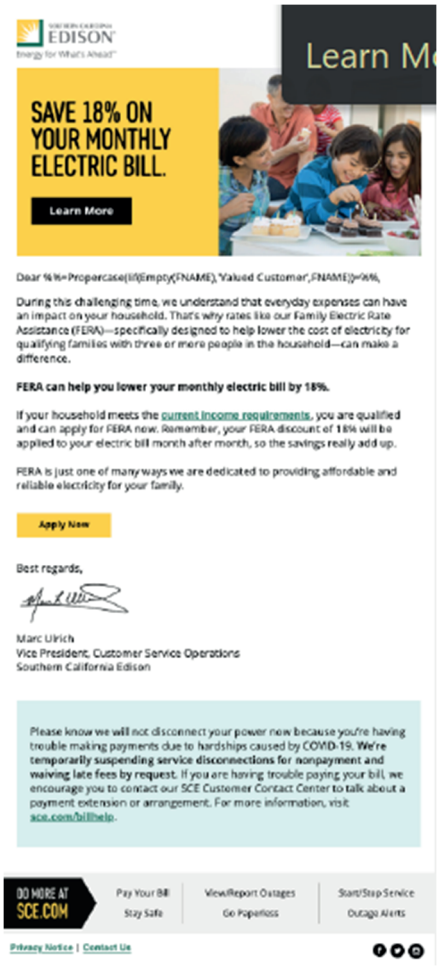

Leveraging Current Partnerships

SCE continues to leverage its network of community-based organizations (CBOs) and faith-based organizations to promote the CARE/FERA Programs. SCE instructed its network of Agencies to promote the increase of customer outreach by way of email and telephone. This outreach includes educating customers on the number of ways to enroll in the CARE/FERA program, including utilizing SCE's website and the CCC whereby customers can instantly enroll in the programs and receive CARE/FERA discounts within the current bill cycle. SCE is making efforts to reach different segments of potential income qualified customers and customers in need by working more extensively with CBOs. These CBOs may focus on segments such as refugees, veterans, religions, homeless prevention, family outreach and assistance, and food banks. For the month of September, SCE has partnered with 7 new CBOs. These CBOs include World Relief Community Coalition, New Beginnings Incorporation, Society of St. Vincent De Paul, Imagine LA, American Legion Post 397 Monterey Park, and SHIELDS for Families. SCE has also partnered with public assistances and/or services like Women Infants & Children (WIC) El Monte branch office and San Bernardino County Desert Mountain Children's Center.

Capitation Fee Program

The CARE/FERA Capitation Fee Program team is continuing its efforts to engage existing Capitation agencies while strategically registering additional contractors to overcome enrollment barriers, including language, culture, and special needs, to enroll the hardest-to-reach customers. Because of these efforts, the Capitation Fee Program continues to show enrollments from agencies previously inactive.

SCE currently has 63 CARE Capitation Agencies who help income qualified customer gain assistance through the CARE and FERA programs. In September capitation contractors and outbound calling efforts successfully enrolled 228 new customers in the CARE Program. Current and ongoing campaign strategies and efforts include:

- Leveraging events sponsored by communities and cultural celebrations to reach populations that may be eligible to enroll in the CARE Program.
- Partnering with SCE personnel to leverage existing SCE relationships with FBOs, CBOs, and local governments.
- Utilizing existing channels to develop creative approaches for agencies to conduct CARE/FERA outreach, including community-based virtual outreach events and fairs.

2.2.2. Describe the efforts taken to reach and coordinate the CARE program with other related low-income programs to reach eligible customers.

SCE enrolls new CARE customers through the Energy Assistance Fund (EAF) program which is an income-qualified program to help residential households pay their electric bills. In September, 475 customers who received EAF grants were enrolled in CARE. EAF is funded through voluntary donations from SCE employees, shareholders, and customers. EAF partners with the United Way of Greater Los Angeles and 80+ community-based organizations to process EAF assistance request and applications.

SCE utilizes social media such as Facebook and Instagram to promote EAF as well as inform customers on how to apply for grants.
SCE coordinates CARE enrollment with other income-qualified programs, such as ESA, LIHEAP, SoCalGas and certain water utilities. ESA participants are automatically enrolled in CARE each month. As described in this report, the CARE Program continuously makes efforts to integrate messaging with the ESA Program at outreach events, communications, and marketing campaigns to inform attendees about the ESA and CARE program available to qualifying customers.

2.3 Recertification Complaints

In response to the COVID-19 State of Emergency and associated protections, all CARE and FERA recertifications and verifications were halted. As such, SCE did not receive recertification complaints in the month of September. Currently these protections end on September 30, 2021, and recertifications may resume in October.

2.4 Miscellaneous

CPUC Resolution M-4835 and D.19-07-015[3] established a permanent set of emergency disaster customer protection measures that the utilities are mandated to implement in the event of a declared emergency. In response to the mandated customer protections, SCE has implemented a CARE post-enrollment verification (PEV) freeze to low-income customers impacted by the California emergencies/events for a period of one year commencing from the date the Governor of California issued an emergency proclamation due to a disaster.

Per Resolution M-3835 and D.19-07-015 below is a list of affected counties currently under emergency protections.

Date of Proclamation	Disaster Name	Affected County
09/06/2020	Creek, El Dorado, Castle, & Bobcat Fires	Fresno, Madera, San Bernardino, Tulare, and Los Angeles

SCE identified that our new SAP based customers service system cannot initiate more than 4,500 recertification requests per day or risk potential system failures which would result in recertification requests not being mailed. In order to ensure all customers receive their recertification request, the system will issue the first 4,500 requests and extend the additional recertifications' due dates to a lower volume day.

Sample of Recertification Extension Methodology:

Current Recert Date	Batch Date (RECERT Date - 90 days) 2021	Current Count of Records	Extra/Less than optimum (#4500)	RECERT date Move-to	Move Ahead Days	Remarks	Expected New count
1/7/2022	9-Oct	6784	-2284	1/10/2022	3	Move to 10-Jan	4500
1/8/2022	10-Oct	6475	-1975	1/11/2022	3	Move to 11-Jan	4500
1/9/2022	11-Oct	6162	-1662	1/17/2022	8	Move to 17-Jan	4500
1/10/2022	12-Oct	1464	3036	N/A	N/A	N/A	3748
1/11/2022	13-Oct	518	3982	N/A	N/A	N/A	2493

Western Community Energy (WCE), a Community Choice Aggregator (CCA), recently filed for bankruptcy and 113.5K customers were transitioned back to Southern California Edison (SCE) generation service. During the transition, a billing system issue resulted in your accounts being incorrectly enrolled in or de-enrolled from the CARE & FERA programs. SCE has corrected these accounts and is working to ensure the customer receives an accurate, updated bill.

[3] Decision Adopting an Emergency Disaster Relief Program for Electric, Natural Gas, Water and Sewer Utility Customers

SCE held a virtual town hall on September 22nd to update WCE customers and answer their questions. A special Call Center phone number was implemented specifically for WCE customers which bypasses normal wait times and is staffed by trained representatives familiar with the WCE transition. Additionally, letters were mailed to all impacted customers explaining the transition which included the special WCE phone number should the customers have additional questions.

Appendix A: Energy Savings Assistance Program and CARE Tables

Program	Table	Title
ESA – Intensified Efforts in Response to the Aliso Canyon Natural Gas Leak Emergency	Table 1	Intensified ESA Activity in the Impacted Area Pursuant to D.16-04-040
ESA	Table 1	ESA Program Expenses
ESA	Table 1A	Expenses Funded From 2009-2016 Unspent ESA Program Funds
ESA	Table 2, 2A & 2B	Expenses and Energy Savings by Measures Installed
ESA	Table 3	Average Bill Savings per Treated Home
ESA	Table 4A	Homes Treated
ESA	Table 4B	Homes Unwilling/Unable to Participate
ESA	Table 5	Customer Summary
ESA	Table 6	Expenditures for Pilots and Studies
ESA	Table 7	Measures (Refrigerators and In Home Energy Education)
CARE	Table 1	CARE Program Expenses
CARE	Table 2	CARE Enrollment, Recertification, Attrition, and Penetration
CARE	Table 3A&B	CARE Post-Enrollment Verification Results
CARE	Table 4	CARE Self-Certification and Re-Certification Applications
CARE	Table 5	Enrollment by County
CARE	Table 6	Recertification Results
CARE	Table 7	Capitation Contractors
CARE	Table 8	Participants as of Month End
CARE	Table 9	CHANGES Expenditures
CARE	Table 10	CHANGES One-On-One Assistance
CARE	Table 11	CHANGES Group Assistance Sessions

Table 1: Intensified ESA Activity in the Impacted Area Pursuant to D.16-04-040

Reporting Month/Year – September 2021 [1]			
1. Total Homes Eligible:			**1,322,388**
2. Total Homes Visited in Aliso Canyon Territory:			**400,946**
2a. "Go-Back" Homes:			**253,528**
2b. First Touch Homes:			**147,418**
3. Percent of treated homes prioritized due to "High Usage":			**1.29%**
4. Percent of treated "Multi-Family" units prioritized:			**37.77%**
5. Percent of homes jointly treated by SCE and SoCalGas:			**52.80%**
6. Average Per Home Savings for Homes Treated as a result of suspended program rules:			**470.19kWh / 0.068 kW**
7. Number of homes in the pipeline:			**1,993**
8. Installed Measures by SoCalGas		9. **Installed Measures by SCE**	
HE Clothes Washers:	**N/A**	CFLs [2]:	**431,811**
Water Heater Blankets:	**N/A**	Fluorescent Torchiere Lamps:	**11,969**
Low Flow Showerheads	**N/A**	LED A-Lamps:	**1,810,074**
Water Heater Pipe Insulation:	**N/A**	LED Torchiere and LED Reflector Lamps:	**121,660**
Faucet Aerator:		Exterior Fixture	**1,032**
Thermostatic Shower Valve:	**N/A**	Tier 1 and Tier 2 Smart Power Strips:	**323,824**
Air Sealing/Envelope:	**N/A**	Energy Education	**317,419**
Attic Insulation:	**N/A**	Refrigerator Replacement:	**55,213**
Duct Testing & Sealing:	**N/A**	Freezer Replacement	**232**
Furnace Clean & Tune:	**N/A**	Room A/C Replacement:	**1,673**
		Evaporative Cooler Installation:	**36,602**
		Pool Pump Replacement:	**7,795**
		Central A/C & Heat Pump Replacement:	**10,764**
		Duct Test and Sealing	**9,983**
		Smart Thermostats	**400**
		Efficient Fan Control	**206**
		High Efficiency Clothes Washer	**19**
		Envelope Air Sealing	**2,786**
		Attic Insulation	**9**
		Tank and Pipe Insulation	**214**
		Other Hot Water	**1,476**
		Thermostatic Shower Valves Combined	**1**
		Thermostatic Shower Valve	**23**
Therms Saved:	**N/A**	kWh Saved:	**188,518,885**
		kW Saved:	**27,372**

Total Expenses:	**N/A**	Total Expenses:	**$210,899,637**

Footnotes:
1. Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect Program-To-Date adjustments.
2. Includes exterior hard wired CFL fixtures.

10. **SCE and SoCalGas are to prioritize near-term electric and natural gas savings respectively.**

    a. **Which measures have been identified as providing the highest near-term savings, and how are they being prioritized?**

    SCE has identified refrigerator replacements and pool pump replacements as “Go Back” targets due to their large near term, and enduring long term, energy savings. SCE analyzed data from assessed homes that did not previously qualify for replacement of these measures to identify homes most likely to qualify for replacement of these two high impact and cost-effective measures.

11. **SCE and SoCalGas should target a minimum average energy savings increase of 10 percent in the affected region as compared to pre-emergency savings for the duration of the emergency time period.**

    a. **Please provide your methodology for establishing pre-emergency baselines and comparing average energy savings achieved in the affected regions indicate and whether any automated measurement and verification tools are being utilized or considered.**

    A pre-emergency baseline was established from the 2015 program year. The 2015 total kWh and kW savings in the affected region was divided by 12 to obtain an average monthly savings number of 704,000 kWh and 97kW. From this baseline, the monthly savings goal in the Aliso Canyon area will be approximately 774,000 kWh and 107 kW. The estimated monthly targets are based on previous metered consumption analysis of an average treated home.

    SCE may validate the achieved savings using a bill comparison methodology as is consistently used for the ESA program for all IOUs. The pre- and post-treatment comparison of AMI consumption data for treated homes is based on the standard metered data-based measurement and verification protocols for measuring savings for ESA treated homes. The validation of achieved savings may use a combination of automated metered consumption and/or planned impact evaluation depending on the timing of data needs. The needed lag in metered consumption data analysis necessitates use of existing estimates for the required monthly reporting of program accomplishments.

    b. **Please also discuss your progress in achieving the 10 percent savings increase.**

Since April 28, 2016, 76,881,005 kWh and 10,310 kW have been saved in the Aliso Canyon area, for an average of 20,078,872 kWh and 273 kW per month, which continues to exceed the 10 percent savings.

12. **SCE's and SoCalGas' suspension of the "3MM" and "Go-Back" rules should help capture significant savings of at least 4 and 3 percent respectively on average.**

    a. **Please provide your methodology for calculating average kWh saved for homes made eligible through the aforementioned rule-suspensions and indicate whether any automated measurement and verification tools are being utilized or considered.**

    SCE has determined 501 kWh per month baseline kWh usage of homes in the impacted area by averaging a sample of homes on CARE in Los Angeles, Orange, Riverside, San Bernardino, and Ventura counties, an area which approximates the impacted area. SCE will strive to attain 4% savings over this baseline, while still providing *all* eligible and feasible measures to qualified homes in the identified impacted area.

    See response to #11a above regarding automated measurement and verification tools.

13. **SCE and SoCalGas should provide the treatment of the most energy-intensive single- and multi-family properties and target high energy using households first.**

    a. **Please explain your strategy and progress identifying and targeting multi-family and high-usage homes.**

    SCE continues to leverage information determined via the CARE High Usage Verification process to identify and target energy intensive single-family, multi-family and mobile home households in the impacted area. Letters are sent to customers with the name and contact phone number for their local-area ESA program contractor, allowing interested customers to receive program information and a more direct ESA enrollment. Approximately 2% of the homes treated in Aliso Canyon area are CARE high usage customers.

14. **SCE and SoCalGas are to leverage program offerings outside of the ESA Program portfolio that could also achieve energy savings (such as demand response or deployment of solar thermal water heaters).**

    a. **Please discuss your strategy for encouraging customer participation in other demand response programs.**

    The CSI Thermal program had low participation rates and no longer has funding. SCE has ceased marketing the program.

    In addition, SCE's contractor's Program Representatives continue to review the ESA Program Customer Energy Education and Resource Guide with each program enrollee at time of in-home enrollment. This Energy Education focuses on no-cost actions these

low income customers can take to save energy and reduce their bills. Included in this education is instruction on how to sign up for My Account, which provides them with additional time and money savings tools and opportunities to participate in residential energy efficiency rebate programs.

Energy Savings Assistance Program Table 1 - Expenses
Southern California Edison
Through September 2021

	Authorized Budget [1]			Current Month Expenses			Year to Date Expenses			% of Budget Spent YTD		
ESA Program:	**Electric**	**Gas**	**Total**	**Electric**	**Gas**	**Total**	**Electric**	**Gas**	**Total**	**Electric**	**Gas**	**Total**
Energy Efficiency												
EE Subtotal (A+B)	$ 36,098,517		$ 36,098,517	$ 5,255,736		$ 5,255,736	$ 19,002,671		$ 19,002,671	53%		53%
EE (A) [2]				$ 5,255,736		$ 5,255,736	$ 19,002,671		$ 19,002,671			
EE-MF (B)						$ -			$ -			
Training Center	$ 300,325		$ 300,325	$ 4,440		$ 4,440	$ 16,431		$ 16,431	5%		5%
Workforce Education and Training	$ -		$ -	$ -		$ -	$ -		$ -	0%		0%
Inspections	$ 838,704		$ 838,704	$ 76,867		$ 76,867	$ 263,199		$ 263,199	31%		31%
Marketing and Outreach	$ 516,906		$ 516,906	$ 59,578		$ 59,578	$ 398,267		$ 398,267	77%		77%
Statewide Marketing andOutreach	$ -		$ -	$ -		$ -	$ -		$ -	0%		0%
Studies	$ 147,500		$ 147,500	$ 3,844		$ 3,844	$ 15,643		$ 15,643	11%		11%
Regulatory Compliance	$ 381,941		$ 381,941	$ 38,910		$ 38,910	$ 186,176		$ 186,176	49%		49%
General Administration	$ 2,617,069		$ 2,617,069	$ 301,321		$ 301,321	$ 912,158		$ 912,158	35%		35%
SPOC	$ 85,965		$ 85,965	$ 13,721		$ 13,721	$ 41,883		$ 41,883	49%		49%
CPUC Energy Division	$ 25,789		$ 25,789	$ -		$ -	$ 9,203		$ 9,203	36%		36%
Subtotal - Admin	$ 4,828,234		$ 4,828,234	$ 484,960		$ 484,960	$ 1,801,077		$ 1,801,077	37%		37%
Program Total	$ 40,926,750		$ 40,926,750	$ 5,740,696		$ 5,740,696	$ 20,803,747		$ 20,803,747	51%		51%
Staff Proposal Pilot Total	$ -		$ -	$ -		$ -	$ -		$ -	0%		0%
Portfolio Total	**$ 40,926,750**		**$ 40,926,750**	**$ 5,740,696**		**$ 5,740,696**	**$ 20,803,747**		**$ 20,803,747**	**51%**		**51%**
Funded Outside of ESA Program Budget												
Indirect Costs				$ 86,526		$ 86,526	$ 257,165		$ 257,165			
NGAT Costs												

[1] Reflects the authorized 2021 Program Year budget approved in CPUC Decision 21-06-015, June 13, 2021.

[2] Includes applicable Contractor Advanced Payments.

[3] Financial data for Energy Efficiency total monthly and year-to-date expenses are obtainted from EMAPS; financial data for Training Center, Inspections, Marketing & Outreach, Measurement & Evaluation Studies, Regulatory Compliance, General Administration, and CPUC Energy Division monthly and year-to-date expenses are obtained from SAP. Expenses for categories authorized to utilize unspent funds are not included in the table, refer to ESA Table 1A.

[X] Please indicate whether authorized budget includes shifted funds from previous years and/or prior program cycles. (Yes or No) If yes, please specify amount, date fund-shifting activity occurred, date of fund-shifting request and related approval is applicable.

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

Energy Savings Assistance Program Table 1A - Expenses Funded From 2009-2016 "Unspent ESA Program Funds"
Southern California Edison
Through September 2021

	Proposed Budget [1]			Current Month Expenses			Year to Date Expenses			% of Budget Spent YTD		
ESA Program:	**Electric**	**Gas**	**Total**	**Electric**	**Gas**	**Total**	**Electric**	**Gas**	**Total**	**Electric**	**Gas**	**Total**
Energy Efficiency												
Multi-Family Common Area Measures	$ 1,100,000		$ 1,100,000	$ 44,654		$ 44,654	$ 203,633		$ 203,633	19%		19%
TOTAL PROGRAM BUDGET/EXPENSES	**$ 1,100,000**		**$ 1,100,000**	**$ 44,654**		**$ 44,654**	**$ 203,633**		**$ 203,633**	**19%**		**19%**

NOTE: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjust

[1] Proposed budget based on SCE's Advice Letter 4552-E, submitted on August 2, 2021. Column will be re-labelled "Authorized Budget" once the budget is approved.

[2] Financial data for monthly and year-to-date expenses for Additional Regulatory Compliance Costs category are obtained from SAP; financial data for monthly and year-to-date expenses for remaining categories are obtainted from EMAPS.

Energy Savings Assistance Program Table 2
Southern California Edison
Through September 2021

	ESA Program (Summary)Total							ESA Program (First Touch Homes Treated)							ESA Program (Re-Treated Homes/Go Backs)							ESA Program (Aliso Canyon - SCG & SCE) [5]						
		Year-To-Date Completed & Expensed Installation							Year-To-Date Completed & Expensed Installation							Year-To-Date Completed & Expensed Installation							Year-To-Date Completed & Expensed Installation					
Measures	**Units**	**Quantity Installed**	**kWh [4] (Annual)**	**kW [4] (Annual)**	**Therms [4] (Annual)**	**Expenses ($)**	**% of Expenditure**	**Units**	**Quantity Installed**	**kWh[4] (Annual)**	**kW[4] (Annual)**	**Therms[4] (Annual)**	**Expenses ($)**	**% of Expenditure**	**Units**	**Quantity Installed**	**kWh[4] (Annual)**	**kW[4] (Annual)**	**Therms[4] (Annual)**	**Expenses ($)**	**% of Expenditure**	**Units**	**Quantity Installed**	**kWh[4] (Annual)**	**kW[4] (Annual)**	**Therms[4] (Annual)**	**Expenses ($)**	**% of Expenditure**
Appliances		(K+S)	(L+T)	(M+U)	(N+V)	(O+W)																						
High Efficiency Clothes Washer	Home	16	1,501	0		$ 18,004	0.1%	Home	13	1,226	0		$ 14,004	0.1%	Home	3	275	0		$ 4,001	0.1%	Home	14	1,312	0		$ 15,964	0.1%
Refrigerators	Home	2,377	1,384,250	166		$ 2,676,261	14.9%	Home	1,535	895,016	107		$ 1,729,934	14.3%	Home	842	489,234	59		$ 946,327	16.1%	Home	2,078	1,211,698	145		$ 2,340,267	20.7%
Freezers	Each	43	36,464	4		$ 37,414	0.2%	Each	19	16,112	2		$ 15,821	0.1%	Each	24	20,352	2		$ 21,593	0.4%	Each	32	27,136	3		$ 27,449	0.2%
Domestic Hot Water																												
Other Hot Water	Home	53	6,042	1		$ 2,604	0.0%	Home	45	5,247	1		$ 2,216	0.0%	Home	8	795	0		$ 388	0.0%	Home	40	5,406	1		$ 1,970	0.0%
Tank and Pipe Insulation	Home	-	-	-		$ -	0.0%	Home	-	-	-		$ -	0.0%	Home	-	-	-		$ -	0.0%	Home	-	-	-		$ -	0.0%
Thermostatic Shower Valves Combined	Each	-	-	-		$ -	0.0%	Each	-	-	-		$ -	0.0%	Each	-	-	-		$ -	0.0%	Each	-	-	-		$ -	0.0%
Water Heater Repair/Replacement	Each	-	-	-		$ -	0.0%	Each	-	-	-		$ -	0.0%	Each	-	-	-		$ -	0.0%	Each	-	-	-		$ -	0.0%
Thermostatic Shower Valve	Each	9	423	0		$ 774	0.0%	Each	8	376	0		$ 688	0.0%	Each	1	48	0		$ 86	0.0%	Each	8	375	0		$ 688	0.0%
Enclosure																												
Air Sealing / Envelope [1]	Home	123	4,508	1		$ 16,640	0.1%	Home	113	3,479	0		$ 14,656	0.1%	Home	10	1,029	0		$ 1,984	0.0%	Home	106	2,891	0		$ 12,986	0.1%
Attic Insulation	Home	1	215	0		$ 2,165	0.0%	Home	1	215	0		$ 2,165	0.0%	Home	-	-	-		$ -	0.0%	Home	1	215	0		$ 2,165	
HVAC																												
Smart Thermostat	Each	1,489	419,439	0		$ 469,369	2.6%	Each	746	222,242	0		$ 235,300	1.9%	Each	743	197,197	0		$ 234,069	4.0%	Each	1,047	271,818	0		$ 329,897	2.9%
FAU Standing Pilot Conversion	Each	0	0	0		$ -	0.0%	Each	0	0	0		$ -	0.0%	Each	0	0	0		$ -	0.0%	Each	0	0	0		$ -	0.0%
Furnace Repair/Replacement	Home	0	0	0		$ -	0.0%	Home	0	0	0		$ -	0.0%	Home	0	0	0		$ -	0.0%	Home	0	0	0		$ -	0.0%
Room A/C Replacement	Home	133	(22,525)	(3)		$ 149,272	0.8%	Home	58	(9,860)	(1)		$ 67,061	0.6%	Home	75	(12,665)	(2)		$ 82,211	1.4%	Home	94	(15,895)	(2)		$ 104,736	0.9%
Central A/C Replacement	Home	1,238	414,399	62		$ 6,276,684	35.0%	Home	862	290,534	44		$ 4,322,155	35.8%	Home	376	123,865	19		$ 1,954,528	33.4%	Home	349	115,789	17		$ 1,648,193	14.6%
Heat Pump Replacement	Home	21	26,961	12		$ 117,924	0.7%	Home	16	20,086	9		$ 92,889	0.8%	Home	5	6,875	3		$ 25,035	0.4%	Home	14	18,554	8		$ 72,166	0.6%
Evaporative Cooler (Replacement)	Each	0	0	0		$ -	0.0%	Each	0	0	0		$ -	0.0%	Each	0	0	0		$ -	0.0%	Each	0	0	0		$ -	0.0%
Evaporative Cooler (Installation)	Home	1,231	690,030	104		$ 1,352,682	7.5%	Home	876	490,875	74		$ 961,930	8.0%	Home	355	199,155	30		$ 390,752	6.7%	Home	916	513,315	77		$ 1,011,742	8.9%
Duct Testing and Sealing	Home	1,226	0	0		$ 249,860	1.4%	Home	852	0	0		$ 178,010	1.5%	Home	374	0	0		$ 71,850	1.2%	Home	355	0	0		$ 79,480	0.7%
Efficient Fan Control	Home	29	1,570	1		$ 10,121	0.1%	Home	11	709	0		$ 3,775	0.0%	Home	18	861	0		$ 6,346	0.1%	Home	28	1,447	1		$ 9,774	0.1%
Maintenance																												
Furnace Clean and Tune[6]	Home	-	-	-		$ -	0.0%	Home	-	-	-		$ -	0.0%	Home	-	-	-		$ -	0.0%	Home	-	-	-		$ -	0.0%
Central A/C Tune up	Home	-	-	-		$ -	0.0%	Home	-	-	-		$ -	0.0%	Home	-	-	-		$ -	0.0%	Home	-	-	-		$ -	0.0%
Lighting																												
Compact Fluorescent Lights (CFL)	Each	0	0	0		$ -	0.0%	Each	0	0	0		$ -	0.0%	Each	0	0	0		$ -	0.0%	Each	0	0	0		$ -	0.0%
Exterior Hard wired CFL fixture	Each	0	0	0		$ -	0.0%	Each	0	0	0		$ -	0.0%	Each	0	0	0		$ -	0.0%	Each	0	0	0		$ -	0.0%
Exterior Hard wired LED fixture	Each	141	2,059	0		$ 13,144	0.1%	Each	72	1,052	0		$ 6,691	0.1%	Each	69	1,008	0		$ 6,453	0.1%	Each	48	701	0		$ 4,314	0.0%
LED A-lamp	Each	95,120	3,690,987	447		$ 855,932	4.8%	Each	63,518	2,463,540	297		$ 569,975	4.7%	Each	31,602	1,227,447	149		$ 285,957	4.9%	Each	87,401	3,378,084	406		$ 784,677	6.9%
LED Reflector Lamp	Each	1,366	29,329	4		$ 11,350	0.1%	Each	996	21,384	3		$ 8,271	0.1%	Each	370	7,946	1		$ 3,079	0.1%	Each	1,323	28,379	3		$ 10,993	0.1%
LED Torchiere Lamp	Each	7,027	503,082	59		$ 495,995	2.8%	Each	4,537	323,648	38		$ 320,282	2.7%	Each	2,490	179,434	21		$ 175,713	3.0%	Each	6,498	462,741	54		$ 458,624	4.1%
Torchiere	Each	0	0	0		$ -	0.0%	Each	0	0	0		$ -	0.0%	Each	0	0	0		$ -	0.0%	Each	0	0	0		$ -	0.0%
Miscellaneous																												
Pool Pumps	Home	497	497,497	154		$ 661,420	3.7%	Home	374	374,374	116		$ 503,031	4.2%	Home	123	123,123	38		$ 158,389	2.7%	Home	357	357,357	111		$ 464,546	4.1%
Smart Power Strips - Tier 1	Home	90	0	0		$ 7,359	0.0%	Home	69	0	0		$ 5,687	0.0%	Home	21	0	0		$ 1,673	0.0%	Home	68	0	0		$ 5,597	0.0%
Smart Power Strips - Tier 2	Each	25,140	3,518,009	711		$ 1,604,477	8.9%	Each	17,171	2,404,050	485		$ 1,095,755	9.1%	Each	7,969	1,113,960	226		$ 508,722	8.7%	Each	23,015	3,207,008	643		$ 1,468,764	13.0%
Pilots																												
Customer Enrollment																												
Outreach & Assessment	Home	29,927				$ 2,260,165	12.6%	Home	19,739				$ 1,501,623	12.4%	Home	10,188				$ 758,543	12.9%	Home	25,957				$ 1,889,324	16.7%
In-Home Education	Home	25,959				$ 648,975	3.6%	Home	17,080				$ 427,000	3.5%	Home	8,879				$ 221,975	3.8%	Home	22,523				$ 563,075	5.0%
Total Savings/Expenditures			**11,204,241**	**1,721**		**$ 17,938,589**				**7,524,303**	**1,175**		**$ 12,078,916**				**3,679,938**	**547**		**$ 5,859,674**				**9,588,332**	**1,468**		**$ 11,307,391**	
Total Households Weatherized [2]		141							141														122					

Households Treated	Total (K+S)	First Touches	Re-treated Homes/Go-Backs	Aliso Canyon
- Single Family Households Treated	Home 17,066	Home 11,072	Home 5,994	Home 14,853
- Multi-family Households Treated	Home 5,266	Home 3,854	Home 1,412	Home 5,081
- Mobile Homes Treated	Home 1,303	Home 862	Home 441	Home 1,139
Total Number of Households Treated	Home 23,635	Home 15,788	Home 7,847	Home 21,073
# Eligible Households to be Treated for PY [3]	Home 43,562	Home -	Home -	Home
% of Households Treated	% 54%	% #DIV/0!	% #DIV/0!	%
- Master-Meter Households Treated	Home 2,936	Home 2,093	Home 843	Home 2,813

[1] Envelope and Air Sealing Measures may include outlet cover plate gaskets, attic access weatherization, weatherstripping - door, caulking and minor home repairs. Minor home repairs predominantly are door jamb repair / replacement, door repair, and window putty.
[2] Weatherization may consist of attic insulation, attic access weatherization, weatherstripping - door, caulking, & minor home repairs
[3] Based on authorized 2021 Program Year budget approved in CPUC decision 21-06-015, June 13, 2021.
[4] Savings are based on DNV/GL Impact Evaluation Program Years 2015-2017 for measures studied by that evaluation. Savings for all other measures are based on SCE or Statewide Work Papers.

ISI Data for Aliso Canyon includes "First Touches and Re-Treatments".

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

Energy Savings Assistance Program Table 2A
Southern California Edison
Through September 2021

		ESA Program - CSD Leveraging					
		Year-To-Date Completed & Expensed Installation					
Measures	**Units**	**Quantity Installed**	**kWh[3] (Annual)**	**kW[3] (Annual)**	**Therms[3] (Annual)**	**Expenses ($)**	**% of Expenditure**
Appliances							
Appliances		-	-	-	-	$ -	0.0%
High Efficiency Clothes Washer	Each	-	-	-	-	$ -	0.0%
Refrigerators	Each	-	-	-	-	$ -	0.0%
Microwaves [4]	Each	-	-	-	-	$ -	0.0%
Domestic Hot Water							
Other Hot Water	Home	-	-	-	-	$ -	0.0%
Tank and Pipe Insulation	Home	-	-	-	-	$ -	0.0%
Water Heater Repair/Replacement	Each	-	-	-	-	$ -	0.0%
Thermostatic Shower Valve	Each	-	-	-	-	$ -	0.0%
Combined Showerhead/TSV	Each	-	-	-	-	$ -	0.0%
Heat Pump Water Heater	Each	-	-	-	-	$ -	0.0%
Enclosure							
Air Sealing / Envelope [1]	Home	-	-	-	-	$ -	0.0%
Attic Insulation	Home	-	-	-	-	$ -	0.0%
HVAC							
Room A/C Replacement	Home	-	-	-	-	$ -	0.0%
Central A/C replacement	Home	-	-	-	-	$ -	0.0%
Central A/C Replacement	Home	-	-	-	-	$ -	0.0%
Central Heat Pump Replacement	Home	-	-	-	-	$ -	0.0%
Evaporative Cooler (Installation)	Home	-	-	-	-	$ -	0.0%
Energy Efficient Fan Control/Time Delay	Home	-	-	-	-	$ -	0.0%
Maintenance							
Central A/C Tune up	Home	-	-	-	-	$ -	0.0%
Lighting							
Interior Hard wired LED fixtures	Each	-	-	-	-	$ -	0.0%
Exterior Hard wired LED fixtures	Each	-	-	-	-	$ -	0.0%
Torchiere LED	Each	-	-	-	-	$ -	0.0%
LED Night Lights	Each	-	-	-	-	$ -	0.0%
LED Reflector Bulb	Each	-	-	-	-	$ -	0.0%
LED Diffuse A-Lamps	Each	-	-	-	-	$ -	0.0%
Miscellaneous							
Pool Pumps	Each	-	-	-	-	$ -	0.0%
Smart Power Strips - Tier 1	Each	-	-	-	-	$ -	0.0%
Smart Power Strips - Tier 2	Each	-	-	-	-	$ -	0.0%
Pilots							
Customer Enrollment							
Outreach & Assessment	Home	-				$ -	0.0%
In-Home Education	Home	-				$ -	0.0%
Total Savings/Expenditures			-	-	-	$ -	0.0%
Total Households Weatherized [2]							

CSD MF Tenant Units Treated			**Total**
			-
			-

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

[1] Envelope and Air Sealing Measures may include outlet cover plate gaskets, attic access weatherization, weatherstripping - door, caulking and minor home

[2] Weatherization may consist of attic insulation, attic access weatherization, weatherstripping - door, caulking, & minor home repairs.

[3] All savings are calculated based on the following sources:

Energy Savings Assistance Common Area Measures Program Table 2B
Southern California Edison
Through September 2021

	Table 2B ESA Program - Multifamily Common Area Measures[5]						
		Year-To-Date Completed & Expensed Installation					
ESA CAM Measures[1,6]	Units (of Measure such as "each")	Quantity Installed	kWh (Annual)	kW (Annual)	Therms (Annual)	Expenses ($)	% of Expenditure
MF Appliances							
MF Freezer	Each	-	-	-	-	$ -	0.0%
MF High Efficiency Clothes Washer	Home	-	-	-	-	$ -	0.0%
MF Refrigerators	Each	-	-	-	-	$ -	0.0%
MF Domestic Hot Water							
MF Faucet Aerator	Home	-	-	-	-	$ -	0.0%
MF Low Flow Shower Head	Home	-	-	-	-	$ -	0.0%
MF Other Hot Water	Home	-	-	-	-	$ -	0.0%
MF Water Heater Blanket	Home	-	-	-	-	$ -	0.0%
MF Water Heater Pipe Insulation	Home	-	-	-	-	$ -	0.0%
MF Enclosure							
Air Sealing / Envelope [1]	Home	-	-	-	-	$ -	0.0%
Attic Insulation	Home	-	-	-	-	$ -	0.0%
MF HVAC							
MF Central A/C Replacement	Home	-	-	-	-	$ -	0.0%
MF Duct Test Inspection	Each	-	-	-	-	$ -	0.0%
MF Duct Testing and Sealing	Home	-	-	-	-	$ -	0.0%
MF Evaporative Cooler (installation)	Home	-	-	-	-	$ -	0.0%
MF FAU Standing Pilot Conversion	Each	-	-	-	-	$ -	0.0%
MF Furnace Repair/Replacement	Each	-	-	-	-	$ -	0.0%
MF Heat Pump Replacement	Home	-	-	-	-	$ -	0.0%
MF Inspection	Each	13	-	-	-	$ 2,730	1.3%
MF Programmable Thermostat	Each	-	-	-	-	$ -	0.0%
MF Room A/C Replacement	Home	-	-	-	-	$ -	0.0%
MF Smart Thermostat	Each	-	-	-	-	$ -	0.0%
MF Lighting							
MF Ext Parking Lot	Each	178	-	-	-	$ 42,476	20.9%
MF Landscape Lighting	Each	-	-	-	-	$ -	0.0%
MF LED A-Lamp	Each	82	18,744	0	-	$ 804	0.4%
MF LED Exit Sign	Each	-	-	-	-	$ -	0.0%
MF LED Exterior Fixture	Each	854	45,009	-	-	$ 115,879	56.9%
MF LED Interior Fixture	Each	181	4,139	0	-	$ 18,535	9.1%
MF LED PL-Lamps	Each	214	16,362	0	-	$ 3,638	1.8%
MF LED Pool and Spa Lighting	Each	5	4,380	-	-	$ 3,695	1.8%
MF LED Reflector Lamp	Each	-	-	-	-	$ -	0.0%
MF LED T-Lamp	Each	942	46,129	1	-	$ 9,384	4.6%
MF LED Torchiere Lamp	Each	-	-	-	-	$ -	0.0%
MF Miscellaneous							
MF New - Smart Power Strips - Tier 2	Each	-	-	-	-	$ -	
MF Pool Pumps	Home	2	18,478	1	-	$ 3,015	
MF Smart Power Strips - Tier 1	Home	-	-	-	-	$ -	
MF CAM Enrollment Fees							
MF Enrollment Fees	Home	10	-	-	-	$ 3,477	1.7%
Total		2,481	153,241	2	-	$ 203,633	

Multifamily Properties Treated	Number
Total Number of Multifamily Properties Treated[2]	**15**
Subtotal of Master-metered Multifamily Properties Treated	**4**
Total Number of Multifamily Tenant Units w/in Properties Treated[3]	**15**

	Year to Date Expenses		
ESA Program - Multifamily Common Area	Electric	Gas	Total
Administration			
Direct Implementation (Non-Incentive)			
Direct Implementation	$ 203,633		$ 203,633
TOTAL MF CAM COSTS	$ 203,633	$ -	$ 203,633

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.
Standard Notes 1 - 6 (do not delete)
1. Measures are customized by each IOU, see 'Table 2B-1, Eligible Measures List'. Measures list may change based on available information on both costs and benefits and may vary across climate zones. Each
2. Multifamily properties are sites with at least five (5) or more dwelling units. The properties may have multiple buildings.
3. Multifamily tenant units are the number of dwelling units located within properties treated. This number does not represent the same number of dwellings treated as captured in table 2A.
4. Audit costs may be covered by other programs or projects may utilize previous audits. Not all participants will have an audit cost associated with their project.
5. Applicable to Deed-Restricted, government and non-profit owned multi-family buildings described in D.16-11-022, modified by D.17-12-009, where 65% of tenants are income eligible based (at or below 200% of the Federal Poverty Guidelines).
6. Commissioning costs, as allowable per the Decision, are included in measures total cost unless otherwise noted.
7 All savings are calculated based on the following sources:

Energy Savings Assistance CAM Program Table 2B-1, Eligible Common Area Measures List
Southern California Edison
Through September 2021

Common Area Measures Category and Eligible Measures Title [1]	Effective Date	End Date[2]	Eligible Climate Zones [3]
Appliances			
Pool Pumps	10/1/2018	6/30/2021	All
Domestic Hot Water			
Envelope			
Enclosure			
Air Sealing / Envelope [1]	10/1/2018	6/30/2021	All
Attic Insulation	10/1/2018	6/30/2021	All
HVAC			
Room A/C Replacement	10/1/2018	6/30/2021	10, 13, 14, 15, 16
Central A/C replacement	10/1/2018	6/30/2021	13, 14, 15
Heat Pump Replacement	10/1/2018	6/30/2021	13, 14, 15
Evaporative Cooler (Installation)	10/1/2018	6/30/2021	10, 13, 14, 15, 16
MF Smart Thermostat	10/1/2018	6/30/2021	10, 13, 14, 15, 16
Lighting			
MF Ext Parking Lot	1/1/2021	6/30/2021	All
MF Landscape Lighting	10/1/2018	6/30/2021	All
MF LED A-Lamp	10/1/2018	6/30/2021	All
MF LED Exit Sign	10/1/2018	6/30/2021	All
MF LED Exterior Fixture	10/1/2018	6/30/2021	All
MF LED Interior Fixture	10/1/2018	6/30/2021	All
MF LED PL-Lamps	10/1/2018	6/30/2021	All
MF LED Pool and Spa Lighting	10/1/2018	6/30/2021	All
MF LED Reflector Lamp	10/1/2018	6/30/2021	All
MF LED Torchiere Lamp	10/1/2018	6/30/2021	All
MF LED T5 UL Type A	8/17/2019	6/30/2021	All
MF LED T8 UL Type A	8/17/2019	6/30/2021	All
Miscellaneous			
Smart Power Strips - Tier 1	10/1/2018	6/30/2021	All
New - Smart Power Strips - Tier 2	10/1/2018	6/30/2021	All

Standard Notes (do not delete)

1. Measures list may change based on available information on both costs and benefits (including energy benefits as well as non-energy benefits) and may vary across climate zones. This is not a list of installed measures, it is a list of eligible measures.
Table 2B-1 Column A should match Table 2B Column A for eligible (not canceled) measures.

2. Only complete if measure is canceled or discontinued
3. Defined as CEC California Building Climate Zones
https://www.energy.ca.gov/maps/renewable/building_climate_zones.html

Energy Savings Assistance Program Tables 3A-C - Energy Savings and Average Bill Savings per Treated Home/Common Area
Southern California Edison
Through September 2021

Table 3A-1, ESA Program	
Annual kWh Savings	11,204,241
Annual Therm Savings	
Lifecycle kWh Savings	74,243,519
Lifecycle Therm Savings	
Current kWh Rate	0.139
Current Therm Rate	
Number of Treated Households	23,635
Average 1st Year Bill Savings / Treated households	$65.89
Average Lifecycle Bill Savings / Treated Household	$436.63

Table 3A-2, ESA Program - CSD Leveraging		
Annual kWh Savings		-
Annual Therm Savings		-
Lifecycle kWh Savings		-
Lifecycle Therm Savings		-
Current kWh Rate	$	-
Current Therm Rate	$	-
Average 1st Year Bill Savings / Treated Households	$	-
Average Lifecycle Bill Savings / Treated Household	$	-

Table 3A-3, Summary - ESA Program/CSD Leveraging		
Annual kWh Savings		11,204,241
Annual Therm Savings		
Lifecycle kWh Savings		74,243,519
Lifecycle Therm Savings		
Current kWh Rate	$	0.14
Current Therm Rate		
Average 1st Year Bill Savings / Treated Households	$	65.89
Average Lifecycle Bill Savings / Treated Households	$	436.63

[1] Summary is the sum of ESA Program + CSD Leveraging

Table 3B, ESA Program - Multifamily Common Area		
Annual kWh Savings		153,241
Annual Therm Savings		
Lifecycle kWh Savings		1,304,517
Lifecycle Therm Savings		
Current kWh Rate	$	0.14
Current Therm Rate		
Number of Treated Households		15
Average 1st Year Bill Savings / Treated Property	$	1,420.03
Average Lifecycle Bill Savings / Treated Property	$	12,088.53

Energy Savings Assistance Program Table 4 - Homes/Buildings Treated
Southern California Edison
Through September 2021

Table 4A-1, ESA Program						
	Eligible Households			Households Treated YTD		
County	Rural [1]	Urban	Total	Rural	Urban	Total
FRESNO	-	485	485	0	1	1
IMPERIAL	186	-	186	0	1	1
INYO	1,445	6	1,450	4	0	4
KERN	19,496	18,019	37,515	474	0	474
KINGS	9,181	-	9,181	206	0	206
LOS ANGELES	7,324	588,589	595,913	123	10,719	10,842
MADERA	-	3	3	0	0	0
MONO	2,190	0	2,191	0	0	0
ORANGE	1	217,702	217,703	0	2,188	2,188
RIVERSIDE	76,418	79,107	155,525	533	2,526	3,059
SAN BERNARDINO	26,586	163,583	190,170	927	4,209	5,136
SANDIEGO	1	-	1	0	0	0
SANTA BARBARA	-	17,635	17,635	0	9	9
TULARE	50,187	15,342	65,529	739	323	1,062
TUOLUMNE	-	-	0	0	0	0
VENTURA	3,340	63,015	66,355	35	618	653
Total	**196,355**	**1,163,485**	**1,359,840**	**3,041**	**20,594**	**23,635**

Table 4B, ESA Program - CSD Leveraging						
				Households Treated YTD		
County				Rural	Urban	Total
						0
						0
Total				**0**	**0**	**0**

Table 4C, ESA Program - Multifamily Common Area						
				Properties Treated YTD		
County				Rural	Urban	Total
FRESNO				0	0	0
IMPERIAL				0	0	0
INYO				0	0	0
KERN				0	0	0
KINGS				0	0	0
LOS ANGELES				0	3	3
MADERA				0	0	0
MONO				0	0	0
ORANGE				0	1	1
RIVERSIDE				0	1	1
SAN BERNARDINO				5	5	10
SANDIEGO				0	0	0
SANTA BARBARA				0	0	0
TULARE				0	0	0
TUOLUMNE				0	0	0
VENTURA				0	0	0
Total				**5**	**10**	**15**

[1] For IOU low income-related and Energy Efficiency reporting and analysis, the Goldsmith definition is applied.
Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

Energy Savings Assistance Program Table 4A-2, Homes Unwilling / Unable to Participate
Southern California Edison
Through September 2021

ESA Program

	Reason Provided [1]						
County	**Customer Unwilling/Declined Program Measures**	**Customer Unavailable - Scheduling Conflicts**	**Hazardous Environment (unsafe/unclean)**	**Landlord Refused to Authorize Participation**	**Household Exceeds Allowable Limits**	**Unable to Provide Required Documentation**	**Other Infeasible/ Ineligible**
Fresno	0	0	0	0	1	0	0
Imperial	0	0	0	0	0	2	4
Inyo	0	0	0	0	0	0	11
Kern	0	2	0	5	30	22	472
Kings	0	1	0	5	10	15	305
Los Angeles	4	21	0	174	229	350	9,966
Madera	0	0	0	0	0	0	0
Mono	0	0	0	0	0	0	0
Orange	0	1	0	74	92	117	1,943
Riverside	26	21	1	56	166	1,152	8,351
San Bernardino	15	34	0	72	172	931	7,579
San Diego	0	0	0	0	0	0	0
Santa Barbara	0	0	0	0	5	0	22
Tulare	2	4	0	14	36	46	1,860
Tuolumne	0	0	0	0	0	0	0
Ventura	0	1	0	1	32	13	380
Total	**47**	**85**	**1**	**401**	**773**	**2,648**	**30,893**

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.
[1] The YTD data in this table is effective from July, 2021 due to the start of the new 2021 Program Cycle.

Energy Savings Assistance Program Table 5 - Energy Savings Assistance Program Customer Summary [1]
Southern California Edison
Through September 2021

Table 5A, ESA Program

Month	Gas & Electric				Gas Only				Electric Only				Total					
	# of Household Treated by Month	(Annual)			# of Household Treated by Month	(Annual)			# of Household Treated by Month	(Annual)			# of Household Treated by Month	(Household Count)		(Annual)		
		Therm	kWh	kW		Therm	kWh	kW		Therm	kWh	kW		# of First-Tourch	# of Re-treatment	Therm	kWh	kW
January																		
February																		
March																		
April																		
May																		
June																		
July									9,684		4,439,404	679	9,684	6,343	3,341		4,439,404	679
August									16,174		7,646,723	1,162	16,174	10,610	5,564		7,646,723	1,162
September									23,635		11,204,241	1,721	23,635	15,788	7,847		11,204,241	1,721
October																		
November																		
December																		
YTD	**-**	**-**	**-**	**-**	**-**	**-**	**-**	**-**	**23,635**		**11,204,241**	**1,721**	**23,635**	**15,788**	**7,847**		**11,204,241**	**1,721**

YTD Total Energy Impacts for all fuel types should equal YTD energy impacts that are reported every month Table 2.
Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

Table 5B, ESA Program - CSD Leveraging

Month	Gas & Electric				Gas Only				Electric Only				Total			
	# of Household Treated by Month	(Annual)			# of Household Treated by Month	(Annual)			# of Household Treated by Month	(Annual)			# of Household Treated by Month	(Annual)		
		Therm	kWh	kW		Therm	kWh	kW		Therm	kWh	kW		Therm	kWh	kW
January																
February																
March																
April																
May																
June																
July																
August																
September																
October																
November																
December																
YTD	**-**	**-**	**-**	**-**	**-**	**-**	**-**	**-**	**-**		**-**	**-**	**-**		**-**	**-**

YTD Total Energy Impacts for all fuel types should equal YTD energy impacts that are reported every month Table 2A.
Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

Table 5C, ESA Program - Multifamily Common Area

Month	Gas & Electric				Gas Only				Electric Only				Total			
	# of Properties Treated by Month	(Annual)			# of Properties Treated by Month	(Annual)			# of Properties Treated by Month	(Annual)			# of Properties Treated by Month	(Annual)		
		Therm	kWh	kW		Therm	kWh	kW		Therm	kWh	kW		Therm	kWh	kW
January																
February																
March																
April																
May																
June																
July									7		93,288	2	7		93,288	2
August									9		122,727	2	9		122,727	2
September									15		153,241	2	15		153,241	2
October																
November																
December																
YTD	**-**	**-**	**-**	**-**	**-**	**-**	**-**	**-**	**15**		**153,241**	**2**	**15**		**153,241**	**2**

[1] The YTD data in these tables is effective from July, 2021 due to the start of the new 2021 Program Cycle.

YTD Total Energy Impacts for all fuel types should equal YTD energy impacts that are reported every month Table 2B.
Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

Energy Savings Assistance Program Table 6 - Expenditures for Pilots and Studies [1]
Southern California Edison
Through September 2021

	Authorized Funding [2]			Current Month Expenses			Total Expenses			% of Budget Expensed		
	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total
Pilots												
Building Electrification Retrofit Pilot	$ 40,832,693	$ -	$ 40,832,693	$ -	$ -	$ -	$ -	$ -	$ -	0%	#DIV/0!	0%
Clean Energy Homes New Construction Pilot	$ 10,460,729	$ -	$ 10,460,729	$ -	$ -	$ -	$ -	$ -	$ -	0%	#DIV/0!	0%
Plus/Deep Pilot	$ 19,424,318	$ -	$ 19,424,318	$ -	$ -	$ -	$ -	$ -	$ -	0%	#DIV/0!	0%
Total Pilots	**$ 70,717,740**	**$ -**	**$ 70,717,740**	**$ -**	**$ -**	**$ -**	**$ -**	**$ -**	**$ -**	**0%**	**#DIV/0!**	**0%**
Studies												
2022 Low Income Needs Assessment (LINA) Study [3]	$ 150,000	$ -	$ 150,000	$ -	$ -	$ -	$ 125,694	$ -	$ 125,694	84%	#DIV/0!	84%
2022 LINA - ESA Allocation	$ 75,000	$ -	$ 75,000	$ -	$ -	$ -	$ 62,847		$ 62,847	84%	#DIV/0!	84%
2022 LINA - CARE Allocation	$ 75,000	$ -	$ 75,000	$ -	$ -	$ -	$ 62,847		$ 62,847	84%	#DIV/0!	84%
Rapid Feedback Research and Analysis - (2021-2026 Funding)	$ 155,000	$ -	$ 155,000	$ -	$ -	$ -	$ -	$ -	$ -	0%	#DIV/0!	0%
Multifamily CAM Process Evaluation [4]	$ 90,000	$ -	$ 90,000	$ 1,060	$ 940	$ 2,000	$ 1,060	$ 940	$ 2,000	1%	#DIV/0!	2%
Impact Evaluation Studies (2-4 Studies)	$ 450,000	$ -	$ 450,000									
Process Evaluation Studies (1-4 Studies)	$ 150,000	$ -	$ 150,000									
2025 Low Income Needs Assessment (LINA) Study	$ 150,000	$ -	$ 150,000	$ -	$ -	$ -	$ -	$ -	$ -	0%	#DIV/0!	0%
2025 LINA - ESA Allocation	$ 75,000	$ -	$ 75,000	$ -	$ -	$ -	$ -	$ -	$ -	0%	#DIV/0!	0%
2025 LINA - CARE Allocation	$ 75,000	$ -	$ 75,000	$ -	$ -	$ -	$ -	$ -	$ -	0%	#DIV/0!	0%
2028 Low Income Needs Assessment (LINA) Study	$ 150,000	$ -	$ 150,000	$ -	$ -	$ -	$ -	$ -	$ -	0%	#DIV/0!	0%
2028 LINA - ESA Allocation	$ 75,000	$ -	$ 75,000	$ -	$ -	$ -	$ -	$ -	$ -	0%	#DIV/0!	0%
2028 LINA - CARE Allocation	$ 75,000	$ -	$ 75,000	$ -	$ -	$ -	$ -	$ -	$ -	0%	#DIV/0!	0%
Non Energy Benefits Study	$ 150,000	$ -	$ 150,000	$ -	$ -	$ -	$ -	$ -	$ -	0%	#DIV/0!	0%

Energy Savings Assistance Program Table 7 (Second Refrigerators, In-Home Education, MyEnergy/My Account Platform)

Southern California Edison
Through September 2021

7A - Households Receiving Second Refrigerators			
Measures	**Units**	**Received Refrigerator**	**Not eligible for Refrigerator due to Less than Six Occupants**
Second Refrigerators	Each	22	1,385

7B - Households Receiving In- Home Energy Education Only		
Measures	**Units**	**Households that Only Received Energy Education**
In-Home Education	Home	5,805

7C - Households for My Energy/My Account Platform		
Opt-Out	**Already Enrolled**	**Opt-In**
64,580	1,878	1,203

Energy Savings Assistance Program Table 8 - Contractor Advanced Funding and Repayment
Southern California Edison
Through September 2021

		B-C			E x F				(B)-(cumulative H + cumulative I)
	Total Advanced Amount	Total Advance PPRS Credit Eligible [1]	Total Advance Not Eligible for PPRS Credit	Percentage for PPRS Credit Calculation [2]	Total Contractor Invoices each month[3]	Total PPRS Credit Earned each month[4]	PPRS Credits Applied each month [5]	Non PPRS Payments Applied each month [6]	Total Advances Outstanding
Jan-20									
Feb-20									
Mar-20	$ 229,816.30								$ 229,816.30
Apr-20	$ 6,207,683.17								$ 6,437,499.47
May-20	$ 288,985.84							$ 47,683.34	$ 6,678,801.97
Jun-20	$ 16,734.82							$ 720,240.20	$ 5,975,296.59
Jul-20	$ 124,206.58							$ -	$ 6,099,503.17
Aug-20	$ -							$ 66,435.68	$ 6,033,067.49
Sep-20	$ -							$ -	$ 6,033,067.49
Oct-20	$ -							$ -	$ 6,033,067.49
Nov-20	$ -							$ -	$ 6,033,067.49
Dec-20	$ -	$ 2,937,642.99	$ 3,929,783.72	40%	$ 903,039.33	$ 361,215.73	$ -	$ -	$ 6,033,067.49
Jan-21	$ -	$ -	$ -	40%	$ 1,029,235.14	$ 411,694.06	$ -	$ -	$ 6,033,067.49
Feb-21	$ -	$ 2,791,529.86	$ 4,075,896.85	40%	$ 2,475,688.05	$ 990,275.22	$ -	$ -	$ 6,033,067.49
Mar-21	$ -	$ -	$ -	40%	$ 1,161,293.89	$ 464,517.56	$ 260,110.57	$ 2,241.58	$ 5,770,715.34
Apr-21	$ -	$ -	$ -	40%	$ 451,816.78	$ 180,726.71	$ 294,772.55	$ -	$ 5,475,942.79
May-21	$ -	$ -	$ -	40%	$ 381,572.62	$ 152,629.05	$ 417,830.52	$ -	$ 5,058,112.27
Jun-21	$ -	$ -	$ -	40%	$ 242,705.05	$ 97,082.02	$ 725,051.98	$ 32,064.19	$ 4,300,996.10
Jul-21	$ -	$ -	$ -	40%	$ 115,953.72	$ 46,381.49	$ 374,998.18	$ 373,318.20	$ 3,552,679.72
Aug-21	$ -	$ -	$ -	40%	$ 84,360.00	$ 33,744.00	$ 665,502.03	$ 170,168.94	$ 2,717,008.75
Sep-21	$ -	$ -	$ -	40%	$ 45,396.50	$ 18,158.60	$ 18,076.40	$ 475,978.57	$ 2,222,953.78
Oct-21									
Nov-21									
Dec-21									
Total	$ 6,867,426.71	$ 2,791,529.86	$ 4,075,896.85		$ 6,891,061.08	$ 2,756,424.43	$ 2,756,342.23	$ 1,888,130.70	$ 2,222,953.78

IOUs - Do not delete footnotes 1-5 below.

[1] Contractor labor and labor-related costs. Post-Pandemic Return to Service (PPRS) credit eligible. Based on number of contractors eligible for PPRS credit as of last calendar day of a given month.

[2] 40% for PPRS credit calculation from Joint Tier 2 Advice Letter 5654-G filed on June 29, 2020

[3] For work performed during PPRS credit-earning period, for contractors receiving advances. SCE's PPRS credit-earning period is from December 1, 2020 to May 31, 2021. (Dates will vary by IOU based on start of PPRS credit earnings period.) Only includes contractors eligible for PPRS credit as of the reporting month.

[4] Based on total monthly contractor invoices, up to maximum allowable for each contractor. Contractors who are not eligible for PPRS credit as of reporting month have a maximum allowable amount of 0.

[5] Credits may be applied at a later date than earned depending on the contractor repayment schedule.

[6] Includes repayments processed for which PPRS credits were not applied, including contractor payments returned unused or duplicate payments received from other funding sources.

Note: This table created pursuant to section 1.2.3 in Commission Resolution E-5074. This report covers the period from the issuance of advances until the last day of the month reported. Any required corrections/adjustments are reported herein and supersede results reported in prior months.

CARE Table 1 - CARE Program Expenses
Southern California Edison
Through September 2021

	2021 Authorized Budget			Current Month Expenses			Year to Date Expenses			% of Budget Spent YTD		
CARE Program:	**Electric**	**Gas**	**Total**	**Electric**	**Gas**	**Total**	**Electric**	**Gas**	**Total**	**Electric**	**Gas**	**Total**
Outreach	$4,070,988.00		$ 4,070,988.00	$288,862.14		$ 288,862.14	$1,603,859.29		$ 1,603,859.29	39%		39%
Processing / Certification Re-certification	$1,556,178.00		$ 1,556,178.00	$61,674.06		$ 61,674.06	$392,151.99		$ 392,151.99	25%		25%
Post Enrollment Verification	$491,425.00		$ 491,425.00	$80,404.04		$ 80,404.04	$420,811.89		$ 420,811.89	86%		86%
IT Programming	$570,000.00		$ 570,000.00	$2,588.39		$ 2,588.39	($295,075.17)		$ (295,075.17)	-52%		-52%
Cooling Centers			$ -	$21,970.28		$ 21,970.28	$21,970.28		$ 21,970.28	0%		0%
Pilots/CHANGES Program	$525,000.00		$ 525,000.00	$ -		$ -	$377,846.33		$ 377,846.33	72%		72%
Studies	$49,500.00		$ 49,500.00	$ -		$ -	$ -		$0.00	0%		0%
Regulatory Compliance	$568,876.00		$ 568,876.00	$13,649.31		$ 13,649.31	$214,126.09		$ 214,126.09	38%		38%
General Administration	$1,289,453.00		$ 1,289,453.00	$99,151.67		$ 99,151.67	$853,976.61		$ 853,976.61	66%		66%
CPUC Energy Division	$135,625.00		$ 135,625.00	$ -		$ -	$123,511.31		$ 123,511.31	91%		91%
SUBTOTAL MANAGEMENT COSTS	**$9,257,045.00**		**$ 9,257,045.00**	**$ 568,299.89**		**$ 568,299.89**	**$3,713,178.62**		**$ 3,713,178.62**	**40%**		**40%**
CARE Rate Discount	$399,664,922.00		$ 399,664,922.00	$ 71,843,697.10		$ 71,843,697.10	$ 475,764,262.34		$ 475,764,262.34	119%		119%
TOTAL PROGRAM COSTS & CUSTOMER DISCOUNTS	**$ 408,921,967**		**$ 408,921,967**	**$ 72,411,996.99**		**$ 72,411,996.99**	**$ 479,477,440.96**		**$ 479,477,440.96**	**117%**		**117%**
Other CARE Rate Benefits												
- DWR Bond Charge Exemption				$ 3,891,420.94		$ 3,891,420.94	$ 25,710,952.94		$ 25,710,952.94			
- CARE Surcharge Exemption				$ 7,756,004.48		$ 7,756,004.48	$ 41,394,773.44		$ 41,394,773.44			
- California Solar Initiative Exemption						$ -	$ -		$ -			
- kWh Surcharge Exemption						$ -	$ -		$ -			
- Vehicle Grid Integration Exemption						$ -	$ -		$ -			
Total Other CARE Rate Benefits				**$ 11,647,425.42**		**$ 11,647,425.42**	**$ 67,105,726.38**		**$ 67,105,726.38**			
Indirect Costs				$101,024.00		$ 101,024.00	$752,534.00		$ 752,534.00			

[1] Decision 15-12-047 transitioned from CHANGES pilot to CHANGES program and funding for the effort is captured herein.
[2] Reflects the authorized 2021 H1 bridge funding amounts.
[3] Monthly and year-to-date expenses data was obtained from SAP database.
[4] Total costs settled to prior cycle CARE accounting are not addressed in CARE Table 1.
[5] Negative amounts reflect reversal of December 2020 accruals
NOTE: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

CARE Table 2 - Enrollment, Recertification, Attrition, & Penetration
Southern California Edison
Through September 2021

2021	New Enrollment										Recertification				Attrition (Drop Offs)					Enrollment		Total CARE Participants	Estimated CARE Eligible	Penetration Rate % (W/X)
	Automatic Enrollment				Self-Certification (Income or Categorical)					Total New Enrollment (E+J)														
	Inter-Utility[1]	Intra-Utility[2]	Leveraging[3]	Combined (B+C+D)	Online	Paper	Phone	Capitation	Combined (F+G+H+I)		Scheduled[5]	Non-Scheduled (Duplicates)[5]	Automatic	Total Recertification (L+M+N)	No Response[4]	Failed PEV	Failed Recertification	Other	Total Attrition (P+Q+R+S)	Gross (K+O)	Net Adjusted (K-T)			
January	1,852	171	0	2,023	6,679	1,492	2,896	41	11,108	13,131	29,527	34,858	0	64,385	2	0	1	7,637	7,640	77,516	5,491	1,429,550	1,349,716	105.9%
February	1,596	503	0	2,099	6,454	3,364	2,960	64	12,842	14,941	27,441	32,610	0	60,051	0	0	0	11,087	11,087	74,992	3,854	1,433,404	1,349,716	106.2%
March	1,694	1,941	0	3,635	6,862	6,600	3,302	87	16,851	20,486	0	0	0	0	0	0	0	8,135	8,135	20,486	12,351	1,445,755	1,349,716	107.1%
April	328	22	0	350	2,959	1,574	2,685	52	7,270	7,620	0	0	0	0	0	0	0	7,180	7,180	7,620	440	1,446,195	1,349,716	107.1%
May	1,950	7	0	1,957	3,908	754	3,543	55	8,260	10,217	0	0	0	0	0	0	0	6,461	6,461	10,217	3,756	1,449,951	1,349,716	107.4%
June	7,557	10	0	7,567	5,358	7,089	9,163	61	21,671	29,238	0	0	0	0	0	0	0	22,444	22,444	29,238	6,794	1,456,745	1,349,716	107.9%
July	1,955	11	0	1,966	6,891	2,554	6,049	58	15,552	17,518	2,939	23,289	0	26,228	0	0	8	-8,219	-8,211	43,746	25,729	1,482,474	1,349,716	109.8%
August	2,323	4	0	2,327	7,230	4,980	6,089	94	18,393	20,720	6,973	37,495	0	44,468	0	2	1,482	20,958	22,442	65,188	-1,722	1,482,236	1,349,716	109.8%
September	1,500	8	0	1,508	7,840	7,893	7,072	228	23,033	24,541				0	0	1		36,343	36,344	24,541	-11,803	1,470,434	1,349,716	108.9%
October				0					0	0				0				0		0	0		1,349,716	0.0%
November				0					0	0				0				0		0	0		1,349,716	0.0%
December				0					0	0				0				0		0	0		1,349,716	0.0%
YTD Total	**20,755**	**2,677**	**0**	**23,432**	**54,181**	**36,300**	**43,759**	**740**	**134,980**	**158,412**	**66,880**	**128,252**	**0**	**195,132**	**2**	**3**	**1,491**	**112,026**	**113,522**	**353,544**	**44,890**	**1,470,434**	**1,349,716**	**108.9%**

[1] Enrollments via data sharing between the IOUs.

[2] Enrollments via data sharing between departments and/or programs within the utility.

[3] Enrollments via data sharing with programs outside the IOU that serve low-income customers.

[4] Recertification results are tied to the month initiated. Therefore, recertification results may be pending due to the time permitted for a participant to respond.

5 Recertificaiton results include volumes for COVID-19 protections and reinstatements.

CARE Table 3A - Post-Enrollment Verification Results (Model)
Southern California Edison
Through September 2021

Month	Total CARE Households Enrolled	Households Requested to Verify[1]	% of CARE Enrolled Requested to Verify Total	CARE Households De-enrolled (Due to no response)	CARE Households De-enrolled (Verified as Ineligible)[2]	Total Households De-enrolled[3]	% De-enrolled through Post Enrollment Verification[4]	% of Total CARE Households De-enrolled
January	1,429,550	0	0.0%	0	0	0	0.0%	0.0%
February	1,433,404	0	0.0%	0	0	0	0.0%	0.0%
March	1,445,755	0	0.0%	0	0	0	0.0%	0.0%
April	1,446,195	0	0.0%	0	0	0	0.0%	0.0%
May	1,449,951	0	0.0%	0	0	0	0.0%	0.0%
June	1,456,745	0	0.0%	0	0	0	0.0%	0.0%
July	1,482,474	0	0.0%	0	0	0	0.0%	0.0%
August	1,482,236	0	0.0%	0	0	0	0.0%	0.0%
September	1,470,434	0	0.0%	0	0	0	0.0%	0.0%
October			0.0%			0	0.0%	0.0%
November			0.0%			0	0.0%	0.0%
December			0.0%			0	0.0%	0.0%
YTD Total	**1,470,434**	**0**	**0.0%**	**0**	**0**	**0**	**0.0%**	**0.0%**

[1] Includes all customers who failed SCE's CARE eligibility probability model.
[2] Includes customers verified as over income or who requested to be de-enrolled.

[3] Verification results are tied to the month initiated and the verification process allows customers 90 days to respond to the verification request. Results may be pending due to the time permitted for a participant to respond.
[4] Percentage of customers dropped compared to the total participants requested to provide verification in that month.
Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

CARE Table 3B Post-Enrollment Verification Results (Electric only High Usage)
Southern California Edison
Through September 2021

Month	Total CARE Households Enrolled	Households Requested to Verify1	% of CARE Enrolled Requested to Verify Total	CARE Households De-enrolled (Due to no response)	CARE Households De-enrolled (Verified as Ineligible)[2]	Total Households De-enrolled[3]	% De-enrolled through Post Enrollment Verification[4]	% of Total CARE Households De-enrolled
January	1,429,550	0	0.0%	0	0	0	0.0%	0.0%
February	1,433,404	0	0.0%	0	0	0	0.0%	0.0%
March	1,445,755	0	0.0%	0	0	0	0.0%	0.0%
April	1,446,195	0	0.0%	0	0	0	0.0%	0.0%
May	1,449,951	0	0.0%	0	0	0	0.0%	0.0%
June	1,456,745	0	0.0%	0	0	0	0.0%	0.0%
July	1,482,474	0	0.0%	0	0	0	0.0%	0.0%
August	1,482,236	191	0.0%	0	2	17	8.9%	0.0%
September	1,470,434	192	0.0%	0	0	2	1.0%	0.0%
October			0.0%			0	0.0%	0.0%
November			0.0%			0	0.0%	0.0%
December			0.0%			0	0.0%	0.0%
YTD Total	**1,470,434**	**383**	**0.0%**	**0**	**2**	**19**	**5.0%**	**0.0%**

[1] Includes all participants who were selected for high usage verification process.
[2] Includes customers verified as over income, who requested to be de-enrolled, did not reduce usage, or did not agree to be weatherized.

[3] Medium (400%) and high usage (600%) customers are dropped at 60 days (2 or 3 bill cycles) for non-response to HUV (high usage income verification request). Additionally, 600% + users that have not reduced usage within the 60 day window (2 or 3 bill cycles) are removed from the program. Results may be pending due to the time permitted for a participant to respond.

4 Percentage of customers dropped compared to the total participants requested to provide verification in that month.

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

CARE Table 4 - CARE Self-Certification and Self-Recertification Applications[1]
Southern California Edison
Through September 2021

	Provided	Received	Approved	Denied	Pending/Never Completed	Duplicates
Total (Y-T-D)	318,416	202,690	181,431	6,871	99,339	3,743
Percentage	N/A	100%	90%	3%	N/A	2%

[1] Includes sub-metered customers.

[2] Includes number of applications SCE provided for all direct mailing campaigns, customer calls made to the call center, and other outreach methods. Because there are other means by which customers obtain applications which are not counted, this number is only an approximation.

[3] Percent of received applications.

[4] Includes all applications received and not approved.

[5] Includes pending recertification responses.

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

CARE Table 5 - Enrollment by County
Southern California Edison
Through September 2021

County	Estimated Eligible Households			Total Households Enrolled			Penetration Rate		
	Urban	Rural	Total	Urban	Rural	Total	Urban	Rural	Total
Fresno	485	0	**485**	51	0	**51**	11%	0%	**11%**
Imperial	0	184	**184**	24	61	**85**	0%	33%	**46%**
Inyo	8	1,440	**1,448**	22	1,088	**1,110**	275%	76%	**77%**
Kern	16,740	20,661	**37,401**	11,024	16,155	**27,179**	66%	78%	**73%**
Kings	0	9,168	**9,168**	55	10,385	**10,440**	0%	113%	**114%**
Los Angeles	585,553	3,402	**588,955**	611,288	2,397	**613,685**	104%	70%	**104%**
Madera	3	0	**3**	0	0	**0**	0%	0%	**0%**
Mono	0	2,186	**2,186**	7	986	**993**	0%	45%	**45%**
Orange	216,341	0	**216,341**	195,807	0	**195,807**	91%	0%	**91%**
Riverside	81,602	73,578	**155,180**	100,507	108,564	**209,071**	123%	148%	**135%**
San Bernardino	155,641	34,142	**189,783**	226,192	43,662	**269,854**	145%	128%	**142%**
San Diego	0	1	**1**	0	1	**1**	0%	100%	**100%**
Santa Barbara	17,177	0	**17,177**	11,340	0	**11,340**	66%	0%	**66%**
Tulare	14,894	50,496	**65,390**	14,657	50,633	**65,290**	98%	100%	**100%**
Ventura	63,643	2,371	**66,014**	63,387	2,141	**65,528**	100%	90%	**99%**
Total	**1,152,087**	**197,629**	**1,349,716**	**1,234,361**	**236,073**	**1,470,434**	**107%**	**119%**	**109%**

* Estimated eligible households is updated using the Athens Research dataset provided in Februrary 2021.

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

CARE Table 6 - Recertification Results
Southern California Edison
Through September 2021

Month	Total CARE Households	Households Requested to Recertify[1]	% of Households Total (C/B)	Households Recertified[2,5]	Households De-enrolled[3]	Recertification Rate % [4] (E/C)	% of Total Households De-enrolled (F/B)
January	1,429,550	1	0.0%	29,524	1	2952400.0%	0.0%
February	1,433,404	0	0.0%	27,441	0	#DIV/0!	0.0%
March	1,445,755	0	0.0%	0	0	#DIV/0!	0.0%
April	1,446,195	0	0.0%	0	0	#DIV/0!	0.0%
May	1,449,951	0	0.0%	0	0	#DIV/0!	0.0%
June	1,456,745	0	0.0%	0	0	#DIV/0!	0.0%
July	1,482,474	26,228	1.8%	25,882	201	98.7%	0.014%
August	1,482,236	44,468	3.0%	39,611	123	0.0%	0.008%
September	1,470,434					0.0%	
October						0.0%	
November						0.0%	
December						0.0%	
YTD	**1,470,434**	**70,697**	**4.8%**	**122,458**	**325**	**0.0%**	**0.0%**

[1] Excludes count of customers recertified through the probability model.

[2] Recertification results are tied to the month initiated and the recertification process allows customers 90 days to respond to the recertification request. Results may be pending due to the time permitted for a participant to respond.

[3] Includes customers who did not respond or who requested to be de-enrolled.
[4] Percentage of customers recertified compared to the total participants requested to recertify in that month.
5 Recertification results include volumes for COVID-19 protections and reinstatements.
Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

CARE Table 7 - Capitation Contractors[1]
Southern California Edison
Through September 2021

Contractor	Contractor Type (Check one or more if applicable)				Total Enrollments	
	Private	CBO	WMDVBE	LIHEAP	Current Month	Year-to-Date
2-1-1 ORANGE COUNTY		x			2	32
ALPHA ENTERPRISES		x			-	-
APAC SERVICE CENTER	x				6	21
ARMENIAN RELIEF SOCIETY	x				-	-
ASIAN AMERICAN DRUG ABUSE PROG	x				-	6
ASIAN AMERICAN RESOURCE CENTER	x		x		-	-
ASIAN YOUTH CENTER	x				-	-
BEST PARTNERS	x				218	596
BETHEL BAPTIST CHURCH	x				-	-
DELHI CENTER	x				-	-
BETHEL BAPTIST CHURCH	x				-	-
BISHOP PAIUTE TRIBE	x				-	-
C.O.R. COMM DEVELOPMENT CORP	x				-	-
CAREGIVERS VOLUNTEERS ELDERLY		x			-	-
CHINESE CHRISTIAN HERALD CRUS.	x				-	1
CHINO NEIGHBORHOOD HOUSE		x			-	-
CITIHOUSING REAL ESTATE SERVIC		x			-	1
CITY IMPACT	x				-	-
CITY OF BEAUMONT SENIOR CENTER		x	x		-	-
COMMUNITY HEALTH INITIATIVE of OC (AKA: Volunteer Center of Greater Orange County dba OneOC)		x			-	-
DESERT COMMUNITY ENERGY		x			-	-
DESERT MANNA MINISTRIES INC	x				-	-
DISABLED RESOURCES CTR, INC		x	x		1	6
EL CONCILIO DEL CONDADO DE	x		x		-	-
FAMILY SVC ASSOC OF REDLANDS	x				-	-
FOOD SHARE	x				-	-
GO THE CALENDAR		x			-	-
HELP OF OJAI, INC.	x				-	-
HOUSING AUTHORITY OF KINGS CO	x		x		-	-
KERNVILLE UNION SCHOOL DISTRIC	x				-	-
KINGS COMMUNTITY ACTION ORG	x				-	-
KINGS CTY COMMISSION ON AGING	x				-	-
LA COUNTY HOUSING AUTHORITY		x			-	-
LEAGUE OF CALIF HOMEOWNERS	x				-	-
LIFT TO RISE	x				-	-
LTSC COMM. DEVEL. CORP	x				1	4
MENIFEE VALLEY CHAMBER OF COMMERCE		x			-	1
MEXICAN AMERICAN OPPORTUNITY		x	x		-	-
MTN COMM FAM RESOURCE CNTR	x				-	3
NEW GREATER CIR. MISSION, INC	x				-	-
NEW HOPE VILLAGE, INC	x				-	-
NEW HORIZONS CAREGIVERS GROUP		x			-	-
OCCC	x				-	-
OPERATION GRACE	x				-	-
OUR COMMUNITY WORKS	x				-	7
PACIFIC ISLANDER HLTH (PIHP)	x				-	-
PACIFIC PRIDE FOUNDATION	x				-	-
RIVERSIDE DEPT COMM ACTION		x	x	x	-	2
SALVATION ARMY SANTA FE SPGS	x				-	-
SALVATION ARMY VISALIA CORPS	x				-	-
SANTA ANITA FAMILY SERVICE	x				-	-
SENIOR ADVOCATES OF THE DESERT	x				-	-
SHARE OUR SELVES	x				-	-
SMILES FOR SENIORS FOUND.	x				-	-
SOUTHEAST CITIES SERVICE CTR.		x			-	-
SOUTHEAST COMMUNITY DEVELOPMEN	x				-	-
ST VINCENT DE PAUL		x			-	-
THE CAMBODIAN FAMILY	x				-	-
UNITED CAMBODIAN COMMUNITY INC		x			-	-
VICTOR VALLEY COMM SVC COUNCIL	x				-	-
VIETNAMESE COMMUNITY OF OC INC	x				-	-
VOLUTNEERS OF EAST LOS ANGELES	x		x		-	-
XFINITI SOLUTIONS, LLC		x			-	-
Total Enrollments					**228**	**680**

[1] All capitation contractors with current contracts are listed regardless of whether they have signed up customers or submitted invoices this year.

[2] Numbers reflect customers that have been placed on the rate YTD. Capitation payments may lag by a month or more depending on when SCE is invoiced by the contractors.

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

CARE Table 8 - Households as of Month-End
Southern California Edison
Through September 2021

Month	Gas and Electric	Gas Only	Electric Only	Total	Eligible Households[1]	Penetration	% Change	Total Residential Accounts
January	N/A	N/A	1,429,550	1,429,550	1,349,716	106%	0.0%	4,489,218
February	N/A	N/A	1,433,404	1,433,404	1,349,716	106%	0.3%	4,489,173
March	N/A	N/A	1,445,755	1,445,755	1,349,716	107%	0.9%	4,496,151
April	N/A	N/A	1,446,195	1,446,195	1,349,716	107%	0.0%	4,497,228
May	N/A	N/A	1,449,951	1,449,951	1,349,716	107%	0.3%	4,503,285
June	N/A	N/A	1,456,745	1,456,745	1,349,716	108%	0.0%	4,509,673
July	N/A	N/A	1,482,474	1,482,474	1,349,716	110%	0.0%	4,501,086
August	N/A	N/A	1,482,236	1,482,236	1,349,716	110%	0.0%	4,497,048
September	N/A	N/A	1,470,434	1,470,434	1,349,716	109%	-0.9%	4,498,046
October	N/A	N/A						
November	N/A	N/A						
December	N/A	N/A						
YTD			**1,470,434**	**1,470,434**	**1,349,716**	**109%**	**0.0%**	**4,497,048**

[1] Data represents total residential electric and gas households. This includes submetered households.

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

CARE Program Table 9 - Expenditures for Pilots/CHANGES Program [1]
Southern California Edison
Through September 2021

2020	Authorized 2021 Budget	Current Month Expenses	Expenses Since Jan. 1, 2021	% of 2021 Budget Expensed
	Total	Total	Total	Total
Pilots				
CHANGES Program	$ 525,000	$ -	$ 377,846	72%
Total	**$ 525,000**	**$ -**	**$ 377,846**	**72%**

[1] Decision 15-12-047 transitioned from CHANGES pilot to CHANGES program and funding for the effort is captured herein.

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

Per Ravinder Mangat from the CPUC, table 10 is temporarily suspended.

Southern California Edison

Date[3]	CHANGES Participants' self-identified language of preference	Description of the session content identifying service provided (e.g. utility bill assistance, utility bill dispute resolution, and other energy related issues)[2]	Description of each contact made with that customer's utility until a solution is reached.	If on CARE, Enter How Initially Enrolled		Number of Enrollment through CHANGES CBOs' Assistance Confirmed by IOU			Customer Receiving Assistance with Bill Payment Plans (initiated or modified) by the CHANGES CBOs.			Customer Receiving Assistance with Utility Bill Disputes, including bill modification, by the CHANGES CBOs.			Calls to Dedicated 800 # Recorded by IOU [1]
				#	How Enrolled	CARE	FERA	Medical Baseline	#	Dedicated Toll-Free Number: 1 = Yes 0 = No	Dedicated Toll-Free Number: Reason 800 # Not Used	#	Dedicated Toll-Free Number: 1 = Yes 0 = No	Dedicated Toll-Free Number: Reason 800 # Not Used	
2018-05-02	Chinese/Cantonese	Energy Assistance Fund Application Educated on Energy Efficiency/ Conservation Educated on Energy Assistance Programs	Not applicable	1	Recertification and Verification Processing	0	0	1	1	0	Not Applicable	1	0	Not Applicable	
2018-05-23	Vietnamese	HEAP/LIHeap Application Assistance Educated on Energy Assistance Programs	Not applicable	1	Data Sharing	0	0	0	0	0	Meeting with client.	0	0	Not Applicable	
2018-05-22	Korean	HEAP/LIHeap Application Assistance	Not applicable	1	Data Sharing	0	0	0	0	0	Meeting with client.	0	0	Not Applicable	
2018-05-23	Korean	HEAP/LIHeap Application Assistance	Not applicable	1	Recertification and Verification Processing	0	0	0	1	0	Meeting with client.	0	1	Not Applicable	
2018-05-23	Spanish	HEAP/LIHeap Application Assistance Set Up/Change Payment Plan	Not applicable	1	Internet Enrollments	0	0	0	0	0	Meeting with client.	0	0	Not Applicable	
2018-05-16	Chinese/Cantonese	Energy Assistance Fund Application Educated on Energy Efficiency/ Conservation	Not applicable	1	VRU Enrollments	0	0	0	0	0	Meeting with client.	0	0	Not Applicable	
2018-05-11	Spanish	Medical Baseline Application Assistance Educated on Medical Baseline	Not applicable	1	Internet Enrollments	0	0	0	0	0	Meeting with client.	0	0	Not Applicable	
2018-05-03	Spanish	Educated on CARE/FERA Changes to Account	Not applicable	1	Capitation Agency	0	0	0	0	0	Meeting with client.	1	1	Not Applicable	
2018-05-15	Vietnamese	HEAP/LIHeap Application Assistance Bill Education Educated on Energy Assistance Programs	Not applicable	1	Capitation Agency	0	0	0	0	0	Meeting with client.	0	0	Not Applicable	
2018-05-02	Spanish	Educated on CARE/FERA Changes to Account	Not applicable	1	Capitation Agency	0	0	0	1	0	Meeting with client.	0	0	Not Applicable	
2018-05-07	Vietnamese	HEAP/LIHeap Application Assistance Bill Education Educated on Energy Assistance Programs	Not applicable	1	Special Projects	0	0	0	0	0	Meeting with client.	0	0	Not Applicable	
2018-05-22	Vietnamese	HEAP/LIHeap Application Assistance Bill Education Educated on Energy Assistance Programs	Not applicable	1	Capitation Agency	0	0	0	0	0	Meeting with client.	0	0	Not Applicable	
2018-05-04	Spanish	ESAP Application Assistance	Not applicable	1	Internet Enrollments	0	0	0	0	0	Meeting with client.	0	0	Not Applicable	
2018-05-03	English	Set Up/Change Payment Plan	Not applicable	1	Capitation Agency	0	0	0	0	0	Meeting with client.	0	0	Not Applicable	
2018-05-18	Chinese/Cantonese	HEAP/LIHeap Application Assistance Educated on Energy Efficiency/ Conservation	Not applicable	1	Call Center	0	0	0	1	0	Meeting with client.	0	0	Not Applicable	
2018-05-10	Samoan	Set Up/Change Payment Plan	Not applicable	0	Not Applicable	0	0	0	1	1	Not Applicable	0	0	Not Applicable	
2018-05-08	English	Set Up/Change Payment Extension	Not applicable	0	Not Applicable	0	0	0	1	1	Not Applicable	0	0	Not Applicable	
2018-05-14	Vietnamese	HEAP/LIHeap Application Assistance	Not applicable	1	Capitation Agency	0	0	0	0	0	Meeting with client.	0	0	Not Applicable	
Southern California Edison	English	Energy Assistance Fund Application Educated on Energy Efficiency/ Conservation	Not applicable	1	Capitation Agency	0	0	0	1	0	Meeting with client.	1	0	Not Applicable	
1/0/1900	0		Not applicable	1	Call Center	0	0	0	0	0	Meeting with client.	0	0	Not Applicable	
2018-05-14	Spanish	Set Up/Change Payment Extension Set Up/Change Payment Plan	Not applicable	1	Call Center	0	0	0	0	0	Meeting with client.	0	0	Not Applicable	
2018-05-16	Spanish	Changes to Account	Not applicable	1	Call Center	0	0	0	1	1	Not Applicable	0	0	Not Applicable	
2018-05-30	Spanish	Set Up/Change Payment Extension	Not applicable	1	Capitation Agency	0	0	0	0	1	Not Applicable	0	0	Not Applicable	
2018-05-02	Chinese/Cantonese	HEAP/LIHeap Application Assistance Educated on Energy Efficiency/ Conservation	Not applicable	1	Call Center	0	0	0	1	0	Meeting with client.	1	0	Not Applicable	
2018-05-14	Korean	HEAP/LIHeap Application Assistance	Not applicable	0	Not Applicable	0	0	0	1	0	Meeting with client.	0	0	Not Applicable	
1/0/1900	0		Not applicable	1	Special Projects	0	0	0	0	0	Meeting with client.	0	0	Not Applicable	
2018-05-22	Korean	HEAP/LIHeap Application Assistance	Not applicable	1	Special Projects	0	0	0	0	0	Meeting with client.	0	0	Not Applicable	
2018-05-30	Vietnamese	HEAP/LIHeap Application Assistance	Not applicable	1	Call Center	0	0	0	1	0	Meeting with client.	1	0	Not Applicable	
2018-05-14	Spanish	ESAP Application Assistance	Not applicable	1	Call Center	0	0	0	1	0	Meeting with client.	0	0	Not Applicable	
2018-05-14	Spanish	Medical Baseline Application Assistance Educated on Medical Baseline	Not applicable	1	Call Center	0	0	0	1	0	Meeting with client.	0	0	Not Applicable	
2018-05-15	Chinese/Cantonese	Energy Assistance Fund Application Educated on Energy Efficiency/ Conservation	Not applicable	1	Capitation Agency	0	0	0	0	0	Meeting with client.	1	0	Not Applicable	
2018-05-18	Spanish	ESAP Application Assistance Educated on CARE/FERA	Not applicable	1	Internet Enrollments	0	0	0	0	1	Not Applicable	0	0	Not Applicable	
2018-05-23	Spanish	ESAP Application Assistance Set Up/Change Payment Extension Set Up/Change Payment Plan	Not applicable	1	Internet Enrollments	0	0	0	0	1	Not Applicable	0	0	Not Applicable	
2018-05-09	Spanish	HEAP/LIHeap Application Assistance	Not applicable	1	Call Center	0	0	0	0	0	Meeting with client.	0	0	Not Applicable	
2018-05-15	Spanish	Set Up/Change Payment Extension Set Up/Change Payment Plan	Not applicable	1	Call Center	0	0	0	0	0	Meeting with client.	0	0	Not Applicable	
2018-05-21	Vietnamese	HEAP/LIHeap Application Assistance	Not applicable	0	Not Applicable	0	0	0	0	0	Meeting with client.	0	0	Not Applicable	
2018-05-25	Spanish	Set Up/Change Payment Plan	Not applicable	1	Call Center	0	0	0	0	1	Not Applicable	0	0	Not Applicable	
2018-05-25	Spanish	ESAP Application Assistance	Not applicable	1	Capitation Agency	0	0	0	0	1	Not Applicable	0	0	Not Applicable	
2018-05-16	Spanish	Changes to Account	Not applicable	1	Call Center	0	0	0	0	0	Meeting with client.	0	0	Not Applicable	
2018-05-09	Spanish	ESAP Application Assistance	Not applicable	1	Call Center	0	0	1	0	0	Meeting with client.	1	0	Not Applicable	
2018-05-10	Vietnamese	HEAP/LIHeap Application Assistance Educated on Avoiding Disconnection Educated on Energy Assistance Programs	Not applicable	1	Data sharing	0	0	0	0	0	Meeting with client.	0	0	Not Applicable	
2018-04-30	English	Set Up/Change Payment Plan	Not applicable	1	VRU Enrollments	0	0	0	1	0	Meeting with client.	0	0	Not Applicable	
2018-05-01	Chinese/Cantonese	Energy Assistance Fund Application Educated on Energy Efficiency/ Conservation Educated on Energy Assistance Programs	Not applicable	0	Not Applicable	0	0	0	1		Not Applicable	0	1	Not Applicable	
2018-05-01	English	HEAP/LIHeap Application Assistance	Not applicable	0	Not Applicable	0	0	0	1	0	Meeting with client.	0	0	Not Applicable	
2018-05-08	English	Changes to Account	Not applicable	1	Special Projects	0	0	0	1			0	1	Not Applicable	
2018-04-17	English	Energy Assistance Fund Application	Not applicable	0	Not Applicable	0	0	0	0	0	Meeting with client.	0	0	Not Applicable	
2018-05-03	Chinese/Cantonese	HEAP/LIHeap Application Assistance Educated on Energy Efficiency/ Conservation	Not applicable	1	Call Center	0	0	0	1	0	Meeting with client.	0	0	Not Applicable	
2018-05-25	English	Medical Baseline Application Assistance Educated on Medical Baseline	Not applicable	0	Not Applicable	0	0	0	0	0	Meeting with client.	0	0	Not Applicable	
2018-05-04	Vietnamese	HEAP/LIHeap Application Assistance	Not applicable	1	Capitation Agency	0	0	0	0	0	Meeting with client.	0	0	Not Applicable	
2018-05-10	Chinese/Cantonese	HEAP/LIHeap Application Assistance Educated on Energy Efficiency/ Conservation	Not applicable	0	Not Applicable	0	0	0	0	0	Meeting with client.	1	0	Not Applicable	
2018-05-25	Chinese/Cantonese	HEAP/LIHeap Application Assistance Educated on Energy Efficiency/ Conservation	Not applicable	1	VRU Enrollments	0	0	0	0	0	Meeting with client.	0	0	Not Applicable	
2018-05-04	Chinese/Cantonese	HEAP/LIHeap Application Assistance Educated on Energy Efficiency/ Conservation	Not applicable	1	Call Center	0	0	0	0	0	Meeting with client.	0	0	Not Applicable	
2018-05-03	Vietnamese	HEAP/LIHeap Application Assistance	Not applicable	1	Call Center	0	0	0	0	0	Meeting with client.	0	0	Not Applicable	
2018-04-25	English	HEAP/LIHeap Application Assistance	Not applicable	1	Other Source	0	0	0	1	0	Meeting with client.	0	0	Not applicable	
2018-04-02	Mandarin	Energy Assistance Fund Application	Not applicable	1	Special Projects	0	0	0	1	0	Meeting with client.	1	0	Not applicable	
2018-04-10	Spanish	Medical Baseline Application Assistance	Not applicable	1	Internet Enrollments	0	0	0	0	0	Meeting with client.	0	0	Not applicable	
2018-04-27	Spanish	Changes to Account	Not applicable	1	Internet Enrollments	0	0	0	0	1	Not Applicable	0	0	Not applicable	
Current Month Total				**48**		**0**	**0**	**2**	**20**	**9**		**9**	**4**		**26**
Year-to-Date Total				**578**		**9**	**0**	**21**	**257**	**40**		**88**	**22**		**73**

[1] Total calls placed to 800# recorded by SCE from May 1, 2018, through May 31, 2018, is 26. Data on calls per each one-on-one session not available.

[2] For column C, this data was provided by CHANGES contractor, Self Help for the Elderly, via CSID. This table was edited and reformatted from its original version in order to have a more consistent appearance and format with existing SCE tables.

[3] Dates listed are one-on-one case open dates as provided by CHANGES contractor. Dates do not necessarily coincide with the date of the session.

CARE Table 11 CHANGES Group Customer Assistance Sessions						
Southern California Edison						
Date[3]	Session Language	Description of Service Provided (e.g. utility bill assistance, utility bill dispute resolution, and other energy related issues)	Session Logistics			
			# of Sessions	Length (Hours)[4]	Number of Attendees	Description of Information / Literature Provided
N/A	Armenian	Avoiding Disconnection	6	0.5	42	N/A
N/A	Cantonese	Avoiding Disconnection	1	0.5	17	N/A
N/A	English	Avoiding Disconnection	2	0.5	8	N/A
N/A	Japanese	Avoiding Disconnection	1	0.5	1	N/A
N/A	Korean	Avoiding Disconnection	1	0.5	16	N/A
N/A	Mandarin	Avoiding Disconnection	1	0.5	4	N/A
N/A	Spanish	Avoiding Disconnection	1	0.5	2	N/A
N/A	Vietnamese	Avoiding Disconnection	2	0.5	31	N/A
N/A	Cantonese	CARE/FERA and Other Assistance Programs	1	0.5	1	N/A
N/A	English	CARE/FERA and Other Assistance Programs	8	0.5	29	N/A
N/A	Japanese	CARE/FERA and Other Assistance Program	1	0.5	1	N/A
N/A	Korean	CARE/FERA and Other Assistance Programs	4	0.5	157	N/A
N/A	Mandarin	CARE/FERA and Other Assistance Programs	3	0.5	6	N/A
N/A	Spanish	CARE/FERA and Other Assistance Programs	8	0.5	64	N/A
N/A	Vietnamese	CARE/FERA and Other Assistance Program	2	0.5	31	N/A
N/A	Armenian	Electric and Natural Gas Safety	6	0.5	46	N/A
N/A	Cantonese	Electric and Natural Gas Safety	2	0.5	24	N/A
N/A	English	Electric and Natural Gas Safety	5	0.5	18	N/A
N/A	Korean	Electric and Natural Gas Safety	1	0.5	8	N/A
N/A	Mandarin	Electric and Natural Gas Safety	3	0.5	7	N/A
Edison	Spanish	Electric and Natural Gas Safety	6	0.5	46	N/A
0-Jan	Tagalog	Electric and Natural Gas Safety	3	0.5	26	N/A
N/A	Vietnamese	Electric and Natural Gas Safety	1	0.5	8	N/A
N/A	Armenian	Energy Conservation	6	0.5	37	N/A
N/A	Cantonese	Energy Conservation	2	0.5	23	N/A
N/A	English	Energy Conservation	2	0.5	7	N/A
N/A	Mandarin	Energy Conservation	3	0.5	10	N/A
N/A	Spanish	Energy Conservation	3	0.5	15	N/A
N/A	Cambodian	Gas Aggregation	1	0.5	8	Gas Aggregation Handout
N/A	English	Gas Aggregation	1	0.5	2	Gas Aggregation Handout
N/A	Mandarin	Gas Aggregation	1	0.5	1	Gas Aggregation Handout
N/A	Spanish	Gas Aggregation	3	0.5	32	Gas Aggregation Handout
N/A	Spanish	High Energy Use	1	0.5	18	High Use Handout
N/A	Cantonese	Level Pay Plan	1	0.5	14	N/A
N/A	English	Level Pay Plan	1	0.5	7	N/A
N/A	Mandarin	Level Pay Plan	1	0.5	3	N/A
N/A	Tagalog	Level Pay Plan	1	0.5	8	N/A
N/A	Vietnamese	Level Pay Plan	1	0.5	17	N/A
N/A	Arabic	Understanding Your Bill	1	0.5	5	N/A
N/A	Armenian	Understanding Your Bill	2	0.5	7	N/A
N/A	Cantonese	Understanding Your Bill	1	0.5	15	N/A
N/A	English	Understanding Your Bill	3	0.5	10	N/A
N/A	Japanese	Understanding Your Bill	2	0.5	17	N/A
N/A	Korean	Understanding Your Bill	3	0.5	25	N/A
N/A	Mandarin	Understanding Your Bill	2	0.5	4	N/A
N/A	Spanish	Understanding Your Bill	5	0.5	55	N/A
N/A	Tagalog	Understanding Your Bill	2	0.5	26	N/A
N/A	Vietnamese	Understanding Your Bill	2	0.5	35	N/A
Current Month Total						
Year-to-Date						

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

[1] Contractor states all sessions at least 30 minutes

[2] This table was provided by CHANGES contractor, Self Help for the Elderly, via CSID. This table was edited and reformatted from its original versions in order to have a more consistent appearance and format with existing SCE tables.

[3] The numbers provided by the CHANGES contractor are for SCE and SoCal Gas **combined**, due to the combined service territory.

[4] On the Consumer Education Topic addendum of the Quarterly CHANGES Data Report of August 2018-October 2018, the number of attendees for: the Avoiding Disconnection course add up to 121, not the 119 shown on the report; CARE / FERA & Other Assistance Programs classes add up to 289, not 287 as shown on the report; Electric and Natural Gas Safety classes add up to 183, not 182 as shown on the report; Energy Conservation classes add up to 92, not 91 as shown on the report; Understanding Your Bill classes add up to 199, not 197 as shown on the report.
Thus, the total shown on this table does not match the total on the Quarterly CHANGES Data Report of August 2018-October 2018.

Appendix D

October 2021 ESA and CARE Program Report

Southern California Edison Company's (SCE)

Energy Savings Assistance (ESA) Program

and

California Alternate Rates for Energy (CARE) Program

Monthly Report

October 2021

LOW INCOME ASSISTANCE PROGRAMS MONTHLY REPORT

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LOW INCOME ASSISTANCE PROGRAMS MONTHLY REPORT

This monthly report complies with the low income reporting requirements established in Decision (D.)16-11-022/D.17-12-009, and with all reporting and program evaluation requirements established for the California Alternate Rates for Energy (CARE) and Energy Savings Assistance (ESA) Programs and provides information on CARE and ESA Program accomplishments and expenditures in 2021 up to and including October 31, 2021.

1. Energy Savings Assistance (ESA) Program Executive Summary

The objective of SCE's Energy Savings Assistance (ESA) Program is to help income-qualified customers reduce their energy consumption and costs while increasing their health, comfort, and safety at no cost to them. Through the ESA Program, SCE offers several energy-efficient appliances to income-qualified customers, including energy-efficient refrigerators and air conditioners, and home efficiency solutions like weatherization that can help customers save energy and money. The ESA Program is available to income-qualified customers living in single-family, multifamily, and mobile homes, including homeowners and renters. To be eligible for the program, customers must meet the program's income guidelines, which are established by the California Public Utilities Commission (CPUC) and updated annually. Specific measures are authorized according to criteria observed in each home for existing appliances and feasibility of installation.

Coronavirus (COVID-19) Program Impacts

On March 4, 2020, California Governor Gavin Newsom declared a State of Emergency to help the state prepare for the broader spread of the COVID-19 virus. On March 19, the Governor issued a “Stay at Home” order for non-essential workers.

On March 20, 2020, SCE issued a letter regarding the Operational Changes in Response to COVID-19 Pandemic. This letter suspended all face-to-face interaction between ESA Prime Contractors and SCE customers, including but not limited to customer outreach, enrollment, installation, and inspection work. This suspension was extended to April 30, 2020 and then extended further to May 31, 2020 in SCE’s subsequent letters issued on April 7, 2020 and April 28, 2020.

On March 23, 2020, the CPUC issued a letter requesting the California Investor-Owned Utilities (IOUs) to offer a 30-day advance payment option to Prime Contractors. To help provide assurance and mitigate financial impacts to the ESA workforce as a result of the COVID-19 work restrictions, SCE offered all eligible Prime Contractors 30-day advance payment offers and expedited payments on outstanding invoices outside of standard payment terms. SCE processed and released a total of $2,129,470.27 in advanced payments for all the Prime Contractors that accepted the first 30-day advance payment offers and signed a binding Letter Agreement contract.

On April 7, 2020, the CPUC issued a second letter directing the IOUs to offer additional measures to ESA Prime Contractors to help sustain their workforce. The letter required the IOUs offer an additional 30-day advance payment to the ESA Prime Contractors that accepted the first 30-day advance payment offer and to offer a new 60-day advance payment to the eligible ESA Prime Contractors that did not accept the initial 30-day offer. SCE offered all eligible Prime Contractors additional 30-day or new 60-day advance payment offers and continued to expedite payments on outstanding invoices outside of standard payment terms. SCE processed and released a total of $4,549,331.70 in advanced payments for all the Prime Contractors that accepted an additional 30-day or new 60-day advance payment offer and signed a binding Letter Agreement contract. As of April 30, 2020, SCE has released a total of $6,678,801.97 in advance payments.

On May 21, 2020, the CPUC provided guidance on the ESA Program suspensions. The notice confirmed that ESA Program Administrators should follow the applicable state and local health orders whichever is more restrictive. Effective June 1, SCE removed the previous restrictions on face-to-face interactions between ESA contractors and SCE customers. SCE requested ESA contractors to follow SCE's safe work practices guidance at minimum as well as the most restrictive state, county, or local orders for all relevant work activities.

On May 28, 2020, the CPUC issued Resolution E-5074 that ratified the Executive Director's letters to direct IOUs to offer a 60-day advance payment to ESA Contractors. The Resolution asked SCE to provide new, updated terms for offers already accepted by Contractors if necessary, to comport with the Resolution, and new updated offers for those Contractors that did not already accept a 60-day advance payment. The Resolution also modifies the calculation of a Post-Pandemic Return to Service (PPRS) credit that will be calculated as a percent of the Prime Contractor's monthly invoice and applied as a dollar credit towards the Contractor's advance payment. The PPRS credit is only earned through actual work performed in ESA eligible households for a six-month period after the suspension of in-person program activity is lifted and may only be applied to paying back advance funds that went towards labor costs and other employee costs critical to sustaining the workforce. SCE offered all eligible Prime Contractors new or updated terms to comply with the Resolution. As of June 2020, SCE has released a total of $6,867,426.71 in advance payments.

On June 12, 2020, pursuant to Ordering Paragraph (OP) 8 of Resolution E-5074, SCE provided notice to the Prime Contractors of the proposed percentage for the PPRS Credit calculation. On June 15, 2020, SCE provided 30-day advance notice to Prime Contractors signifying July 15, 2020 as the start of the six-month PPRS credit-earning period in accordance with OP 7 of Resolution E-5074. A Joint Tier 1 Advice Letter Proposing a Reporting Template for ESA Prime Contractors and a Joint Tier 2 Advice Letter to Propose a PPRS Percentage, both in Compliance with Resolution E-5074 were filed on June 29, 2020.

On July 15, 2020, the ESA Prime Contractors were notified by email that SCE is re-evaluating the start of the six-month PPRS credit-earning period in response to Governor Gavin Newsom's July 13th ordering of several sectors to once again shut down amid an increasingly concerning COVID–19 surge. On July 21, 2020, SCE sent a formal notice to ESA Prime Contractors stating that SCE is delaying the start of the six-month credit-earning period and has not yet decided on a date as to when the credit-earning period will begin.

Additional communication will be sent to Prime Contractors regarding the timing of PPRS credit-earning period.

On September 25, 2020, a Supplemental Joint Tier 1 Advice Letter proposing a reporting template for ESA Prime Contractors in compliance with Resolution E-5074 was filed. The purpose of this joint supplemental advice letter was to provide an updated reporting template for Prime Contractors to use in their reporting of advance funds usage to the IOUs.

On October 30, 2020, SCE provided 30-day advance notice to Prime Contractors signifying December 1, 2020 as the start of the six-month PPRS credit-earning period in accordance with OP 7 of Resolution E-5074. The PPRS credit is only earned through actual work performed in ESA eligible households during the period of December 1, 2020 to May 31, 2021 and may only be applied to paying back advance funds that went towards labor costs and other employee costs critical to sustaining the workforce.

SCE continues to work with its ESA contractors throughout the COVID-19 emergency. Below are specific activities SCE has conducted:

January 2021

- Continue offering virtual ESA program enrollment option to customers. Enrollment measures are delivered or dropped off through contactless delivery.
- In January, SCE ESA contractors enrolled over 960 customers via the virtual enrollment method.

February 2021

- Continue offering virtual ESA program enrollment option to customers. Enrollment measures are delivered or dropped off through contactless delivery.
- In February, SCE ESA contractors enrolled over 1,100 customers via the virtual enrollment method.

March 2021

- Continue offering virtual ESA program enrollment option to customers. Enrollment measures are delivered or dropped off through contactless delivery.
- In March, SCE ESA contractors enrolled over 1,723 customers via the virtual enrollment method.

April 2021

- Continue offering virtual ESA program enrollment option to customers. Enrollment measures are delivered or dropped off through contactless delivery.
- In April, SCE ESA contractors enrolled over 1,320 customers via the virtual enrollment method.

May 2021

- Continue offering virtual ESA program enrollment option to customers. Enrollment measures are delivered or dropped off through contactless delivery.
- In May, SCE ESA contractors enrolled over 1,200 customers via the virtual enrollment method.
- The PPRS credit earning period ended May 31, 2021. Twenty-two (22) ESA contractors were eligible to earn PPRS credits through actual work performed in ESA eligible households from December 1, 2020 through May 31, 2021. Enrollment rates have increased each month and since February, have surpassed SCE's post-COVID impact enrollment forecasts. PPRS credits have contributed to program ramp up as contractors continue to ramp up their operations in 2021.

June 2021

- Continue offering virtual ESA program enrollment option to customers. Enrollment measures are delivered or dropped off through contactless delivery.
- In June, SCE ESA contractors enrolled over 1,200 customers via the virtual enrollment method.
- Through June, ESA contractors earned over $2.6 million PPRS credits for work performed during the credit earning period of December 1, 2020 to May 31, 2021. The total maximum PPRS credits eligible for the 22 ESA contractors eligible to earn credits during the earning period is approximately $2.8 million. The steady ramp up of ESA operations has allowed many of the ESA contractors to fully offset the portion of their Advance Payment that went towards labor related costs during the time the ESA program was suspended.

July 2021

- Continue offering virtual ESA program enrollment option to customers and in July, SCE ESA contractors enrolled over 1,000 customers via the virtual enrollment method.
- Through July, ESA contractors earned over $2.62 million PPRS credits for work performed during the credit earning period of December 1, 2020 to May 31, 2021. The total maximum PPRS credits eligible for the 22 ESA contractors eligible to earn credits during the earning period is approximately $2.8 million. The continued ramp up of ESA operations has allowed many of the ESA contractors to fully offset the PPRS eligible portion of their Advance Payment.

August 2021

- Continued offering the virtual ESA program enrollment option to customers and in August, SCE ESA contractors enrolled over 1,100 customers via the virtual enrollment method.

September 2021

- Continued offering the virtual ESA program enrollment option to customers and in September, SCE ESA contractors enrolled over 1,050 customers via the virtual enrollment method.

October 2021

- Continued offering the virtual ESA program enrollment option to customers and in October, SCE ESA contractors enrolled over 940 customers via the virtual enrollment method.
- Through October, ESA contractors earned over $2.75 million PPRS credits for work performed during the credit earning period of December 1, 2020 to May 31, 2021. The total maximum PPRS credits eligible is approximately $2.8 million. The continued ramp up of ESA operations has allowed many of the ESA contractors to fully offset the PPRS eligible portion of their Advance Payment.

Energy Savings Program Overview

1.1.1. Provide a summary of the Energy Savings Assistance Program elements

Program Summary for October			
2021	Authorized / Planning Assumptions[1]	Year-to-Date Actual	%
Budget	$40,926,750	$28,544,667	70%
Homes Treated	43,562	31,577	72%
kWh Saved	N/A	15,180,527	N/A
kW Demand Reduced	N/A	2,345	N/A
Therms Saved	N/A	N/A	N/A

[1]Saving authorized in CPUC January 4, 2019 letter, "Disposition partially approving Southern California Edison (SCE) Company's Energy Savings Assistance (ESA) and California Alternate Rates for Energy (CARE) Mid-Cycle Update Advice Letter (AL) 3824-E, as supplemented, pursuant to Decisions (D.) 16-11-022 and (D.) 17- 12-009 and SCE advice letter 3743-E, as supplemented, pursuant to Resolution E-4885."

1.2. Customer Enrollment and Outreach Update

SCE's outreach efforts in conjunction with the ESA program contractors utilize numerous channels and innovative approaches to inform and enroll customers. The following section describes some of the methods SCE implements monthly to enroll customers and conduct outreach activities to inform customers about the ESA program.

1.2.1 Provide a summary of the Energy Savings Assistance program enrollment and outreach strategies deployed this month.

SCE's ESA Service Providers continue to enroll customers through tablet PCs (aka paperless enrollment) during the assessment process resulting in streamlined and expedited enrollments. The tablet PC eliminates the need for paper copies ensuring protection of customer data and helping protect the environment.

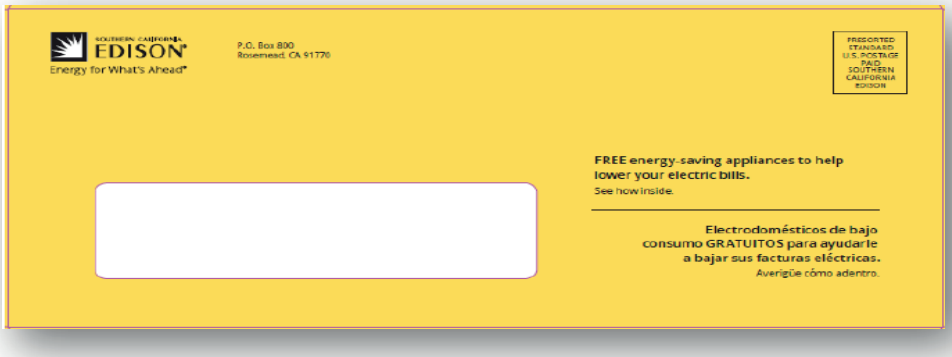
Continuing through the COVID-19 pandemic, in October there were 285 Program Representatives representing 23 Service Providers utilizing the paperless enrollment process, enrolling 9,624 households.

Direct Mailers

In October, SCE sent approximately 159,100 direct mailers to new and existing CARE customers and non-CARE customers with a high probability of being eligible for the ESA Program. The letters targeted customers who have not participated in the ESA program and included messaging about the ESA program's virtual option for enrollment. Each letter also provides customers with the name and phone number for their local SCE ESA program contractor, allowing contractors to directly receive information for interested customers which could lead to potential enrollments. This streamlined process also creates efficiencies for both customer and contractor.

The campaign's creative for first touch acquisition is shown below.

(double-sided English/Spanish)



SOUTHERN CALIFORNIA EDISON
Energy for What's Ahead®

«Date»

Open the door to free energy-saving appliances and even lower electric bills!

«Customer Name»
«Mailing Address 1»
«Mailing Address 2»
«City, State Zip+4»
«BARCODE»

CALL YOUR LOCAL SCE-APPROVED CONTRACTOR TODAY!

«Contractor Name»
«1-800-999-9999»

Re: Service Account Number ending in «XXX» at «Service Account Address»

Dear «Customer Name»,

Did you know that with our Energy Savings Assistance program you may qualify to replace your older appliances that use lots of electricity with new energy-efficient models — for free? Whether you own or rent, the **program covers all costs** for purchasing and installing energy-efficient appliances and services that will help you save energy and money.

- Refrigerator Replacement
- Clothes Washer Replacement
- Pool Pump Replacement
- Lighting – LEDs and Torchiere
- Smart Power Strip
- Smart Thermostat
- Weatherization
- Freezer Replacement
- Evaporative Cooler
- Window or Wall AC Replacement
- Central AC Replacement

How it works.
Our approved contractor will review the program and qualifying income guidelines either in person or by telephone, and will let you know the no-cost energy-saving home appliances and solutions available. When a contractor visits your home, they will be taking precautions such as using protective equipment (gloves and masks), sanitizing tools, and social distancing.

Don't miss this opportunity for free appliances that use less electricity and may help lower your bill. Call your local SCE-approved contractor below, or visit **sce.com/esap** for more information.

«Contractor Name»
«1-800-999-9999»

Funding is limited and available on a first-come, first-served basis.
This program is available to income-qualified customers **absolutely free**.
So, don't delay. Call your local SCE-approved contractor today.

Sincerely,

Valarie Hernandez

Valarie Hernandez, Principal Manager
Segment & Retail Product Planning

Energy Savings Assistance Program®

P.S. Say **YES** to free energy-saving appliances and enjoy the ongoing savings and comfort of an energy-efficient home. Funding is limited. **Act now** — call «1-800-999-9999».

The Energy Savings Assistance Program is funded by California utility ratepayers and administered by Southern California Edison under the auspices of the California Public Utilities Commission. Program and services are available to customers who meet specific household income guidelines or who participate in certain Public Assistance Programs. Services may not be available in all areas. Certain restrictions, such as age, size, and condition of the system or appliance to be replaced, may apply. All replacement refrigerators meet ENERGY STAR® standards and are top-freezer models without extra features, such as ice makers. Services are offered on a first-come, first-served basis until funding is expended or the program is discontinued. A copayment may be required for some services. Program may be modified or terminated without prior notice.

California consumers are not obligated to purchase any full fee service or other service not funded by this program.

This program is available to both homeowners and renters who meet qualifications. Renters may be required to obtain the property owner's written permission before services are delivered.

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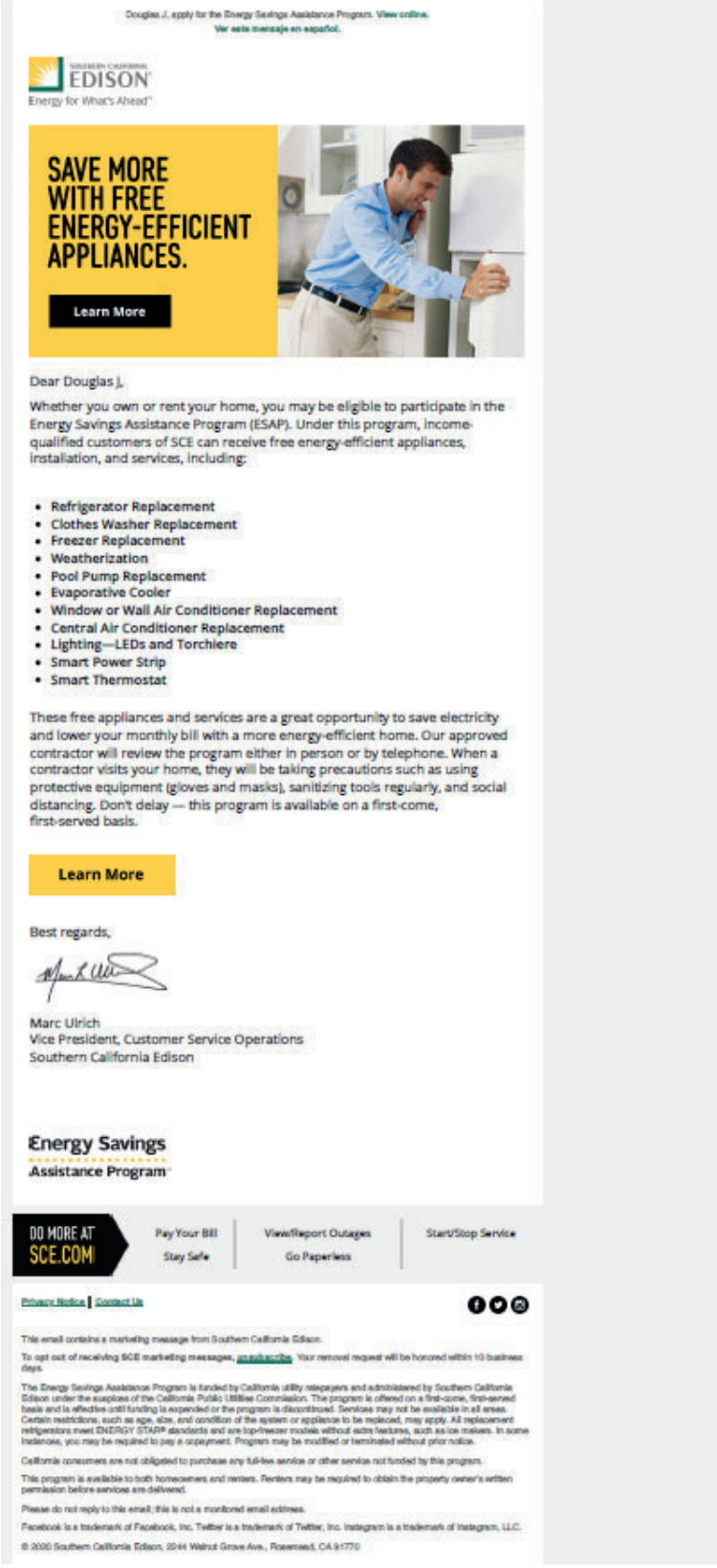
Emails

During the month of October, approximately 87,000 emails were deployed to customers with a "high probability" of being eligible for the ESA Program, which includes newly enrolled and existing CARE and non-CARE customers that had not previously participated in the ESA Program.

The email campaign's creative for first touch acquisition is shown below.



Douglas J, apply for the Energy Savings Assistance Program. View online.
Ver este mensaje en español.

EDISON
Energy for What's Ahead™

SAVE MORE WITH FREE ENERGY-EFFICIENT APPLIANCES.

Learn More

Dear Douglas J,

Whether you own or rent your home, you may be eligible to participate in the Energy Savings Assistance Program (ESAP). Under this program, income-qualified customers of SCE can receive free energy-efficient appliances, installation, and services, including:

- Refrigerator Replacement
- Clothes Washer Replacement
- Freezer Replacement
- Weatherization
- Pool Pump Replacement
- Evaporative Cooler
- Window or Wall Air Conditioner Replacement
- Central Air Conditioner Replacement
- Lighting—LEDs and Torchiere
- Smart Power Strip
- Smart Thermostat

These free appliances and services are a great opportunity to save electricity and lower your monthly bill with a more energy-efficient home. Our approved contractor will review the program either in person or by telephone. When a contractor visits your home, they will be taking precautions such as using protective equipment (gloves and masks), sanitizing tools regularly, and social distancing. Don't delay — this program is available on a first-come, first-served basis.

Learn More

Best regards,

Marc Ulrich
Vice President, Customer Service Operations
Southern California Edison

Energy Savings Assistance Program

DO MORE AT SCE.COM | Pay Your Bill | Stay Safe | View/Report Outages | Go Paperless | Start/Stop Service

Privacy Notice | Contact Us

This email contains a marketing message from Southern California Edison.

To opt out of receiving SCE marketing messages, unsubscribe. Your removal request will be honored within 10 business days.

The Energy Savings Assistance Program is funded by California utility ratepayers and administered by Southern California Edison under the auspices of the California Public Utilities Commission. The program is offered on a first-come, first-served basis and is effective until funding is expended or the program is discontinued. Services may not be available in all areas. Certain restrictions, such as age, size, and condition of the system or appliance to be replaced, may apply. All replacement refrigerators meet ENERGY STAR® standards and are top-freezer models without extra features, such as ice makers. In some instances, you may be required to pay a copayment. Program may be modified or terminated without prior notice.

California consumers are not obligated to purchase any full-fee service or other service not funded by this program.

This program is available to both homeowners and renters. Renters may be required to obtain the property owner's written permission before services are delivered.

Please do not reply to this email; this is not a monitored email address.

Facebook is a trademark of Facebook, Inc. Twitter is a trademark of Twitter, Inc. Instagram is a trademark of Instagram, LLC.

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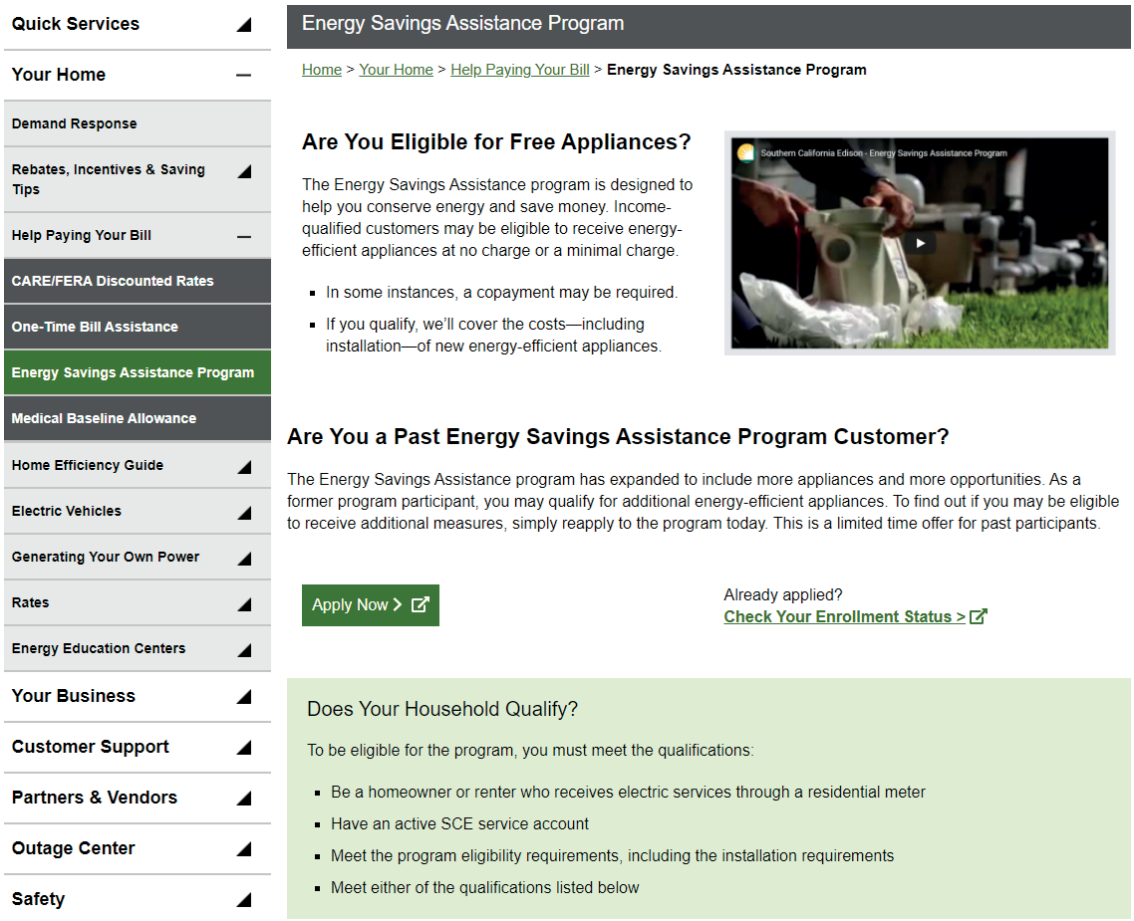
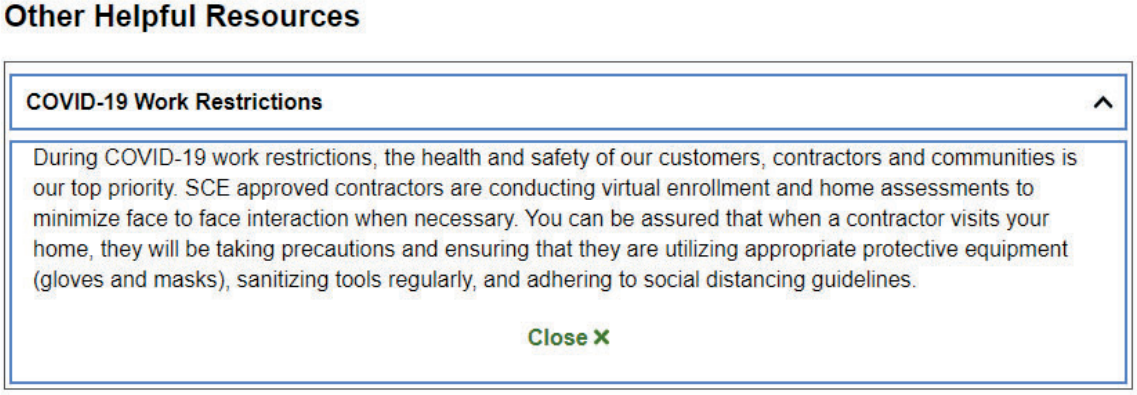
SCE.com Website

The ESA Program webpage (www.sce.com/esap) provides information on program eligibility and services. This messaging continues to direct customers to this page and allows customers to apply for the ESA program directly online. In the month of October, SCE received about 1,100 ESA related internet leads.

This messaging also provides customers with information regarding the various options to enroll in the ESA program during COVID-19. SCE contractors are conducting virtual enrollment and home assessments to minimize face to face interaction when necessary. The messaging also provides customers with assurances that when a contractor visits their homes, they will be taking precautions and ensuing they are using appropriate protective equipment, sanitizing tools regularly, and adhering to social distancing guidelines.





Outbound Calls

SCE's outbound calling campaign provides customer leads directly to the ESA Program contractors for outbound calls. SCE targets the customers that receive the direct mailers each month focusing on customers who have not previously participated in the ESA Program. For the month of October, SCE did not provide any outbound calling leads to ESA contractors.

SCE is also focused on generating leads for its contractors from recent CARE participants that have never participated in the ESA program. In October, SCE provided approximately 67,000 CARE leads to ESA contractors. The ESA Program refers these new CARE customers to SCE's contractors as leads to enroll these households into the ESA Program and provide energy-saving services.

ESA contractors can use these leads to build its pipeline for customer enrollments, whether the customers prefer to enroll through the virtual program or a face-to-face appointment.

Inbound Calls

Customers who call SCE's customer service center are informed and referred to the ESA Program. Customers are assigned to a contractor in their service territory. The ESA contractor will then follow up on the lead and contact the customer to assess eligibility and enrollment in the ESA Program. In the month of October, SCE received around 730 ESA related calls.

Community Events

ESA Program contractors participate in a variety of community events to interact with customers and provide them with information about the ESA program and other Low-Income programs available to them. These types of events help increase ESA enrollments and ESA contractors will also assist the customer in completing the enrollment process. The ESA Program and its contractors did not attend any in person events in the month of October.

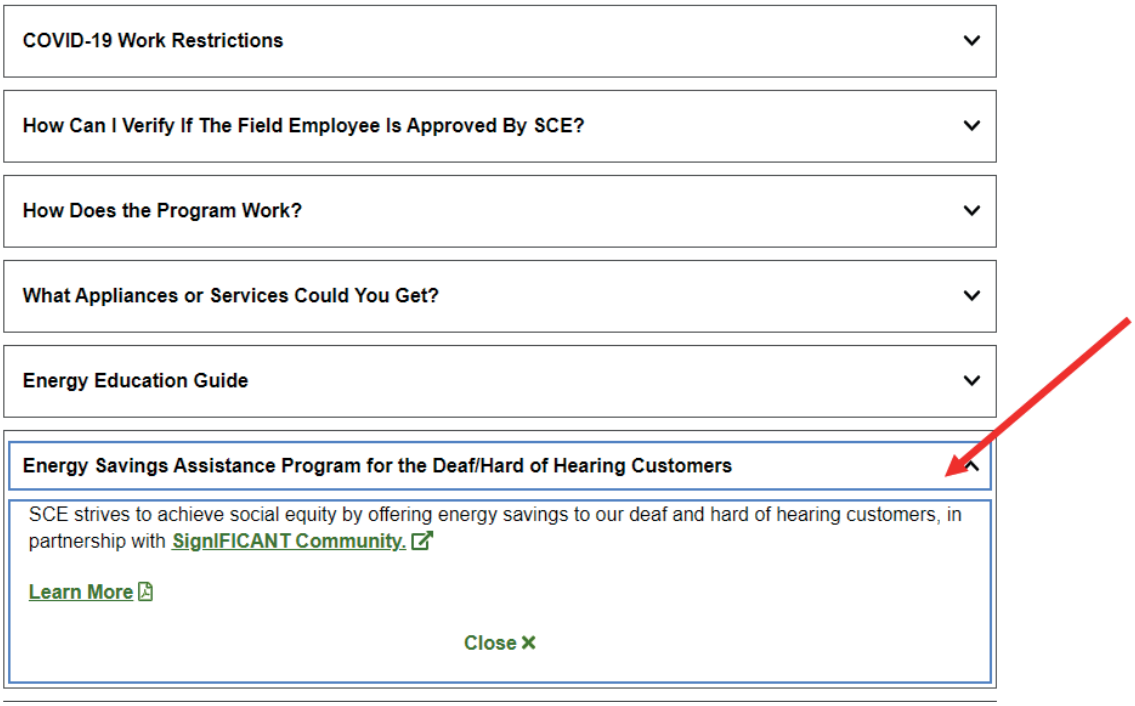
SCE internal groups Income Qualified Programs (IQP) and Foodservice Technology Center (FTC) are continuing to partner with the West San Gabriel Valley Boys and Girls Club in which SCE provided 500+ meals to prevent food waste and help families experiencing food

scarcity. FTC conducts studies on industrial food equipment for energy efficiency with food. In addition to providing meals, informational flyers were marketed to potentially income qualified recipients.

Specialized Efforts to Increase Participation

SCE is currently implementing and enhancing the below on-going efforts to reach first touch homes that have not participated in the ESA program. SCE has resumed some activity in these areas.

- The ESA program is eager to build from the success of completing the 74 HVAC replacements systems at Marine Corps. Logistics Base – Barstow in November 2020. Due to the recent surge in COVID-19 cases SCE is on hold and not yet commencing the other Military Base projects that are in the pipeline until it is safe to do so.
- Deaf and Hard of Hearing Community – Through our partner, signIFICANT, the ESA marketing flyer has received more than 117 reactions by customers through various social media campaigns that signIFICANT ran for the month of October.
-
- SignIFICANT's information continues to be posted on SCE.com as an additional resource for our Deaf/Hard of Hearing Customers. This can be found on sce.com/esap under "Other Helpful Resources":



1.3. Leveraging Success Evaluation, Including CSD

1.3.1. Please provide a status of the leveraging effort with CSD. What new steps or programs have been implemented? What was the result in terms of new enrollments?

SCE has reached out to CSD's implementer of Low-Income Weatherization Program (LIWP) to inquire if there were any potential projects that could be reimbursed by SCE. With changes in eligible measure and feasibility, particularly for smart thermostats, there may be potential projects that could be reimbursed by SCE.

1.4. Workforce Education & Training

1.4.1. Please summarize efforts to improve and expand Energy Savings Assistance Program workforce education and training. Describe steps taken to hire and train low income workers and how such efforts differ from prior program years.

As part of the COVID-19 face-to-face work stoppage, Service Providers were encouraged to have their employees utilize the CBT Learning System; a licensed third-party application sponsored by SCE in partnership with SoCalGas, in which individuals take self-paced online learning courses on a variety computer-related topics and software programs.
As of October 31, 2021, there were 308 active users in the system. During the month of October, CBT Learning System users successfully completed 3 courses accounting for 3 hours of learning instruction. SCE has seen a significant drop in usage of the system and in November 2021 will start a user awareness campaign in the effort to increase usage.

SCE contracts with a mixture of local private contractors (LPCs), community-based organizations (CBOs) and faith-based organizations (FBOs) to provide ESA program services. The organizations, many of which are in low-income and disadvantaged communities.

In October 2021, SCE had 828 individuals that are working in support SCE's ESA Program, and 21 new individuals were added to our roles.

As of October 31, 2021, SCE had 158 active Program Representatives supporting Virtual (non-face-to-face) Enrollment and Assessment activities.

1.5. Miscellaneous

1.5.1. Tribal Penetration and Outreach Efforts

In the month of October, the ESA Program continued to build from the momentum following the presentation to the Chemehuevi Tribe in September. The purpose of the September meeting was to present the ESA services and get tribal approval to treat approximately 77 homes owned by the tribe. The ESA Program treated some of these properties in 2017 with HVAC replacements, however, SCE saw an opportunity to potentially provide new measures that were not available in 2017 to these residences (e.g., Smart Thermostats). SCE received the Property Owners Authorization from the tribal council at the end of September. SCE's approved ESA contractor met with Chemehuevi's housing coordinator in October and discussed the treatment timeline planning to commence in November.

Below is a current list of the thirteen (13) tribes identified in SCE's service territory and the current status of our efforts:

Tribal Nations in SCE's Territory: Outreach Status	Treated	Refused/ Ineligible	No longer served by SCE	In progress
Timbisha Shoshone	X			
Chemehuevi	X			
San Manual Band of Mission Indians		X		
Agua Caliente Band of Cahuilla Indians		X		
Twenty-Nine Palms Band of Mission Indians		X		
Pechanga			X	
Benton Paiute				X
Bishop Paiute				X
Bridgeport Indian Colony				X
CRIT		X		
Morongo				X
Soboba				X
Tule River				X

1.5.2. Multifamily Common Area Measures (CAM)

SCE continued looking for opportunities in November 2021, working to ensure that work resumption was performed in phases to ensure that safety and COVID-19 prevention is adhered to. The chart below details CAM efforts for all activity that began in 2019 and is year-to-date:

Master Agreement Report
Southern California Edison
Sign Date from 1/1/2019 to 10/31/2021

Deed Restricted - In Progress					
Whole Building		Common Area Only	In-Unit Only		
# Projects In Progress	# of Authorized Units	# Projects In Progress	# Projects In Progress	# of Authorized Units	
21	2111	21	11	1159	

Deed Restricted - Completed						
Whole Building			Common Area Only	In-Unit Only		
# Projects Complete	# of Authorized Units	# of Units Served	# Projects Complete	# Projects Complete	# of Authorized Units	# of Units Served
14	1129	350	5	13	892	402

Market Rate - In Progress				
Whole Building		Common Area Only	In-Unit Only	
# Projects In Progress	# of Authorized Units	# Projects In Progress	# Projects In Progress	# of Authorized Units
0	0	0	12	722

Market Rate - Completed						
Whole Building			Common Area Only	In-Unit Only		
# Projects Complete	# of Authorized Units	# of Units Served	# Projects Complete	# Projects Complete	# of Authorized Units	# of Units Served
0	0	0	0	31	1668	566

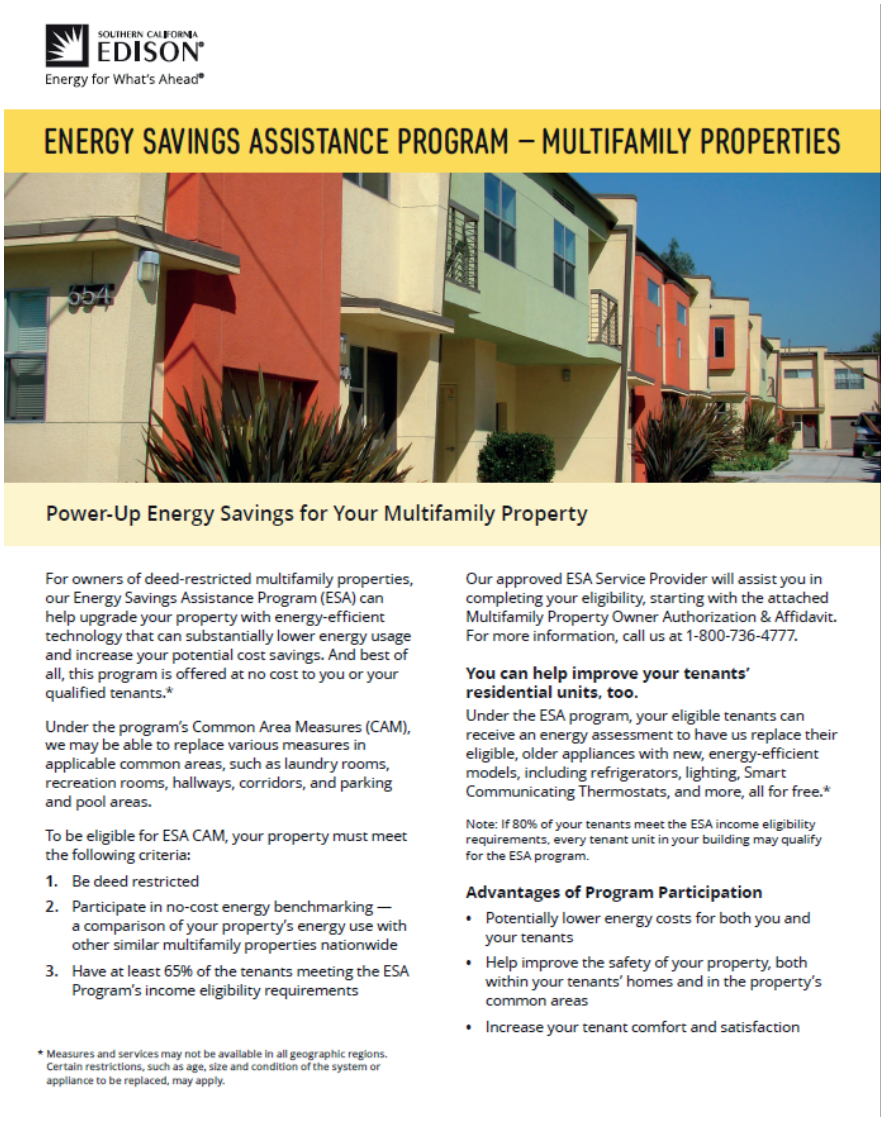
At present we have several projects in our pipeline. We are continuing to work with existing service providers to inform potential customers about CAM program through US mail in addition to current methods of phone and email contacts. This will ensure that the information on the program can get to more customers. SCE has completed the process of adding and onboarding two additional CAM Service Providers as we continue to expand our CAM activities.

In January, the CAM brochure was revised with the customer in mind. SCE updated the brochure with measures that were recently added to the program. These measures include

parking lot lamps and smart communicating thermostats. A sample energy and cost savings calculation for hallway lighting replacement and parking lot lamps replacement was also included in the brochure. The intent of providing this information is to give customers some ideas on how much savings they can achieve when implementing these measures. The Property Owner Authorization & Affidavit (POAA) was added to the brochure for customer convenience. To sign up for the program, customers can now fill in their information, sign the form, and send it directly to SCE. The CAM service providers received hard copies and PDF copies of the brochure that will be used when mailing and emailing potential customers.

In November SCE will continue the mailer campaign. The service providers will be contacting customers that received the brochure to follow up. SCE will be tracking the result of the campaign and will report the result at a later date.

The revised brochure cover page is shown below.



SOUTHERN CALIFORNIA EDISON®
Energy for What's Ahead®

ENERGY SAVINGS ASSISTANCE PROGRAM – MULTIFAMILY PROPERTIES

Power-Up Energy Savings for Your Multifamily Property

For owners of deed-restricted multifamily properties, our Energy Savings Assistance Program (ESA) can help upgrade your property with energy-efficient technology that can substantially lower energy usage and increase your potential cost savings. And best of all, this program is offered at no cost to you or your qualified tenants.*

Under the program's Common Area Measures (CAM), we may be able to replace various measures in applicable common areas, such as laundry rooms, recreation rooms, hallways, corridors, and parking and pool areas.

To be eligible for ESA CAM, your property must meet the following criteria:

1. Be deed restricted
2. Participate in no-cost energy benchmarking — a comparison of your property's energy use with other similar multifamily properties nationwide
3. Have at least 65% of the tenants meeting the ESA Program's income eligibility requirements

* Measures and services may not be available in all geographic regions. Certain restrictions, such as age, size and condition of the system or appliance to be replaced, may apply.

Our approved ESA Service Provider will assist you in completing your eligibility, starting with the attached Multifamily Property Owner Authorization & Affidavit. For more information, call us at 1-800-736-4777.

You can help improve your tenants' residential units, too.

Under the ESA program, your eligible tenants can receive an energy assessment to have us replace their eligible, older appliances with new, energy-efficient models, including refrigerators, lighting, Smart Communicating Thermostats, and more, all for free.*

Note: If 80% of your tenants meet the ESA income eligibility requirements, every tenant unit in your building may qualify for the ESA program.

Advantages of Program Participation

- Potentially lower energy costs for both you and your tenants
- Help improve the safety of your property, both within your tenants' homes and in the property's common areas
- Increase your tenant comfort and satisfaction

1.5.3. Programmable Communication Thermostat Pilot

The PCT TOU Pilot concluded in 2020.

2. California Alternate Rates for Energy (CARE) Program Executive Summary

The CARE program is a low-income energy rate program that provides a monthly discount to qualifying households in SCE's service territory. To qualify for CARE household income must be at or below the 200% Federal Poverty Guidelines. Through CARE customers can save 30-35% a month on their electric bill. Income qualified customers include residential single-family households and customers in sub-metered residential facilities, nonprofit group living facilities, agricultural employee housing facilities, and migrant housing farm workers.

On our current DSRS modeling approach:
The Income Qualified Program (IQP) will continue to use Disproportionate Stratified Random Sampling (DSRS) framework to capture more of those customers who are more likely to fail the CARE and FERA eligibility verification. In this light, IQP shall sample a greater share of customers residing in "high income" areas as well as those who have been enrolled in either program for only a short period of time. More specifically, customers living in areas where the proportion of households having incomes of 200% of the Federal Poverty Level (FPL) and below is lower than the overall median level of this measure for the entire low-income population will be oversampled 1.5 times relative to customers who reside in areas where the proportion of households with incomes of 200% FPL and below is at or above the median of the same poverty measure. Additionally, customers who have been enrolled in either CARE or FERA for two years or less will also be oversampled 1.5 times relative to customers who have been with either low-income program for more than two years.

2.1. CARE Program Summary

2.1.1. Please provide CARE program summary costs

CARE Budget Categories	Authorized Budget	Expenses Year-to-Date	% of 2021 Budget Spent
Outreach	$4,070,988	$1,922,034	47%
Processing / Certification Re-certification	$1,556,178	$463,635	30%
Post Enrollment Verification (PEV)	$491,425	$468,625	95%
IT Programming	$570,000	($292,898)	-51%
Cooling Centers[2]	-	$23,080	0%
Pilot (CHANGES)	$525,000	$443,618	84%
Studies	$49,500	$0	0%
Regulatory Compliance	$568,876	$182,297	32%
General Administration	$1,289,453	$967,069	75%
CPUC Energy Division Staff	$135,625	$134,658	99%
Total Expenses	**$9,257,045**	**$4,312,118**	**47%**
Subsidies and Benefits	**$399,664,922**	**$528,937,534**	**132%**
Total Program Costs & Discounts	**$408,921,967**	**$533,249,652**	**130%**

2.1.2. Please provide the CARE program penetration rate to date

CARE Penetration		
Participants	Estimated Eligible Participants	Year-to-Date Penetration Rate
1,450,925	1,349,716	107.5%

2.2. Outreach

2.2.1. Discuss utility outreach activities and those undertaken by third parties on the utility's behalf.

The CARE and Family Electric Rate Assistance (FERA) outreach efforts and communications to SCE's in-language and underpenetrated areas continue to be a priority. SCE's CARE/FERA programs partner with internal departments such as Local Public Affairs (LPA), Consumer Affairs, Marketing, Corporate Communications, Strategic Engagement,

[2] Per Section 39.2.8 of the PD, SCE has included the costs associated with cooling center activities in its O&M expense forecasts and no longer record the cooling center in the CARE balancing account.

and Business Solutions. SCE also conducts external outreach efforts with various chambers, foundations, faith-based and community-based organizations in different activities that target SCE's hard-to-reach customer base.

Emergency consumer protection expired on June 30th so the CARE and FERA automatic recertification has also stopped on June 30th. SCE is still committed to help customers and undertook many efforts to increase target outreach and leverage its existing programs to inform and enroll eligible customers into applicable programs.

SCE continues to provide all customers who contact SCE's Customer Contact Center (CCC) to request payment arrangements the opportunity to sign up for CARE/FERA immediately.

Internal Outreach

SCE's CCC continues using various enrollment methods to directly enroll customers in the CARE Program during incoming calls to the center. CARE is offered on all new customer turn-on requests and/or when a customer expresses a need for help with their bill or has expressed financial hardship. CARE representatives will first offer to take the enrollment over the phone or if requested by the customer, be directly transferred to the Information Voice Response (IVR) system. The IVR allows customers who prefer a self-service option to enroll via sce.com. Additionally, if requested, the Customer Service Representative may alternately send a paper Rate Discount Application to the customer. These enrollment options provide customers with choices and maximizes their opportunity to enroll in CARE program. During the month of October, SCE continued to enroll eligible customers through CCC outreach efforts.

SCE.com Website

SCE provides information on programs and services for income eligible customers and those impacted by COVID-19. SCE directs customers to sce.com landing pages for self-service and enrollment in various programs. Due to impacts related to the COVID-19 pandemic, customers may need additional resources and assistance beyond SCE/IOU programs. SCE updated sce.com/billhelp to include additional non-SCE assistance programs. The update includes program descriptions and direct links to the organizations' website for more information and/or enrollment. Assistance Programs include, but are not limited to, the Low-Income Home Energy Assistance Program (LIHEAP); the CA COVID-19 Rental Assistance Program / Emergency Renters Assistance Program; California LifeLine; County 2-1-1 information; as well as low-cost solar options through GRID Alternatives. As required by the Joint Stipulation approved through the Income Qualified Programs Final Decision A.19-11-003, California Emerging Technology Fund's (CETF) website and phone number has been updated on sce.com/billhelp. To date, SCE has tracked 845 clicks on CETF's link which directs customers to www.everyoneon.org/getconnected site.

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Energy for What's Ahead

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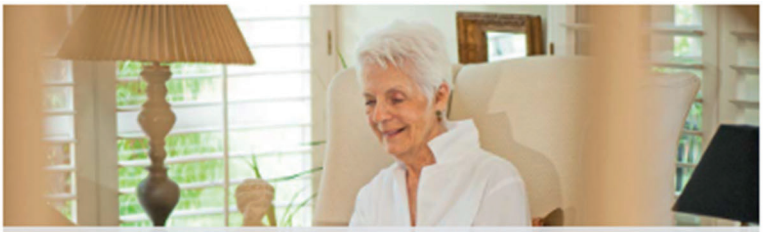
  - Energy Savings Assistance Program
  - Medical Baseline Allowance
  - Home Efficiency Guide
  - Electric Vehicles
  - Generating Your Own Power
  - Rates
  - Energy Education Centers
- Your Business
- Customer Support
- Partners & Vendors
- Outage Center
- Safety
- Wildfire Safety

Bill Assistance Programs

Home > Your Home > Help Paying Your Bill



Need Time to Pay Your Bill?

If you are having trouble paying your bill, we encourage you to learn more about our long-term assistance options.

If you have lost your job recently or your income has changed, you may also qualify for a reduced energy rate through our CARE or FERA programs.

12-month Payment Arrangements Plan

Residential customers with a past due balance may qualify for a 12-month repayment plan. Call us at 1-800-655-4555 for more information.

On-going Bill Support

You may be eligible for a discount on your monthly bill through the California Alternate Rates for Energy (CARE) or Family Electric Rate Assistance (FERA) programs.

Learn More >

1-Time Assistance

Need a little extra help this month? The Energy Assistance Fund provides up to $300 to eligible customers once a year. You can participate by applying for assistance or make a donation.

Learn More >

Free Upgrades

We can help you save over time through the Energy Savings Assistance Program. If you're eligible, we'll cover the cost of efficient new appliances and installation.

Learn More >

Energy Management Center

Manage your energy use with Smart products, programs and tools by visiting the Energy Management Center.

Learn More >

Low Income Home Energy Assistance Program (LIHEAP)

LIHEAP is a federally funded program aimed to assist low-income households that pay a high portion of their income to meet their energy needs. LIHEAP is funded by the U.S. Department of Health and Human Services, Administration for Children and Families, Office of Community Services.

Learn More >

COVID-19 Rent Relief

COVID-19 Rent Relief will help income-eligible households pay rent and utilities.

Learn More >

Low-Cost Internet and Computers

You may be eligible for low-cost internet and computers.

Learn more at everyoneon.org/getconnected

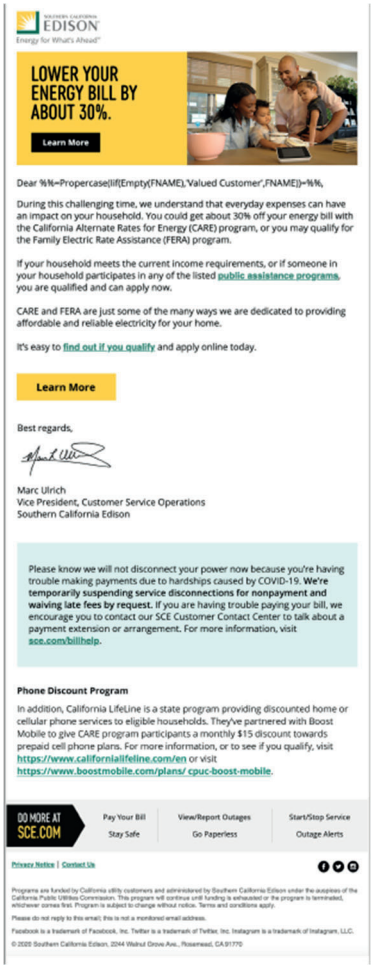
or call (866) 519-8655.

Experiencing Financial Hardship?

If you're a renter who has experienced financial hardship as a result of COVID-19 and meets income guidelines, you may be eligible for rent and utility bill assistance. Depending on where you live, you may apply to the program administered in your community.

Email & Direct Mail

SCE target's customers that may be eligible for and benefit from income qualified programs. CARE customers can receive an average of 30% off their bills, while FERA customers can receive an average of 18% off their bill. . In October, all email and direct mail were temporarily paused to help mitigate impacts to the call center due to system upgrades that caused long wait times for customers. Marketing activities for CARE and FERA direct mail and email will resume in November.



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Energy for What's Ahead™

LOWER YOUR ENERGY BILL BY ABOUT 30%.

Learn More

Dear %%=Propercase(iif(Empty(FNAME),'Valued Customer',FNAME))=%%,

During this challenging time, we understand that everyday expenses can have an impact on your household. You could get about 30% off your energy bill with the California Alternate Rates for Energy (CARE) program, or you may qualify for the Family Electric Rate Assistance (FERA) program.

If your household meets the current income requirements, or if someone in your household participates in any of the listed public assistance programs, you are qualified and can apply now.

CARE and FERA are just some of the many ways we are dedicated to providing affordable and reliable electricity for your home.

It's easy to find out if you qualify and apply online today.

Learn More

Best regards,

Marc Ulrich
Vice President, Customer Service Operations
Southern California Edison

Please know we will not disconnect your power now because you're having trouble making payments due to hardships caused by COVID-19. **We're temporarily suspending service disconnections for nonpayment and waiving late fees by request.** If you are having trouble paying your bill, we encourage you to contact our SCE Customer Contact Center to talk about a payment extension or arrangement. For more information, visit sce.com/billhelp.

Phone Discount Program

In addition, California LifeLine is a state program providing discounted home or cellular phone services to eligible households. They've partnered with Boost Mobile to give CARE program participants a monthly $15 discount towards prepaid cell phone plans. For more information, or to see if you qualify, visit https://www.californialifeline.com/en or visit https://www.boostmobile.com/plans/ cpuc-boost-mobile.

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Programs are funded by California utility customers and administered by Southern California Edison under the auspices of the California Public Utilities Commission. This program will continue until funding is exhausted or the program is terminated, whichever comes first. Program is subject to change without notice. Terms and conditions apply.

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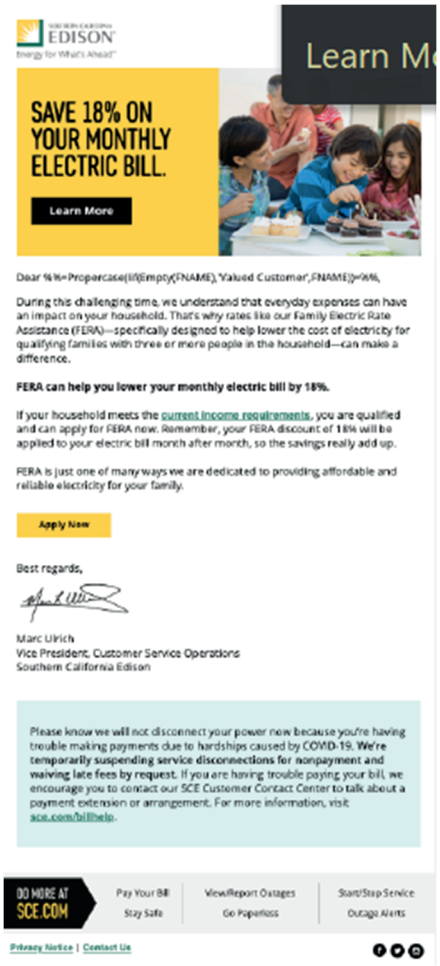

Leveraging Current Partnerships

SCE continues to leverage its network of community-based organizations (CBOs) and faith-based organizations to promote the CARE/FERA Programs. SCE instructed its network of Agencies to promote the increase of customer outreach by way of email and telephone. This outreach includes educating customers on the number of ways to enroll in the CARE/FERA program, including utilizing SCE's website and the CCC whereby customers can instantly enroll in the programs and receive CARE/FERA discounts within the current bill cycle. SCE is making efforts to reach different segments of potential income qualified customers and customers in need by working more extensively with CBOs. These CBOs may focus on segments such as refugees, veterans, religions, homeless prevention, family outreach and assistance, and food banks. For the month of October, SCE has partnered with 2 new CBOs.

Capitation Fee Program

The CARE/FERA Capitation Fee Program team is continuing its efforts to engage existing Capitation agencies while strategically registering additional contractors to overcome enrollment barriers, including language, culture, and special needs, to enroll the hardest-to-reach customers. Because of these efforts, the Capitation Fee Program continues to show enrollments from agencies previously inactive.

SCE currently has 63 CARE Capitation Agencies who help income qualified customer gain assistance through the CARE and FERA programs. In October capitation contractors and outbound calling efforts successfully enrolled 116 new customers in the CARE Program. Current and ongoing campaign strategies and efforts include:

- Leveraging events sponsored by communities and cultural celebrations to reach populations that may be eligible to enroll in the CARE Program.
- Partnering with SCE personnel to leverage existing SCE relationships with FBOs, CBOs, and local governments.
- Utilizing existing channels to develop creative approaches for agencies to conduct CARE/FERA outreach, including community-based virtual outreach events and fairs.

2.2.2. Describe the efforts taken to reach and coordinate the CARE program with other related low-income programs to reach eligible customers.

SCE enrolls new CARE customers through the Energy Assistance Fund (EAF) program which is an income-qualified program to help residential households pay their electric bills. In October, 469 customers who received EAF grants were enrolled in CARE. EAF is funded through voluntary donations from SCE employees, shareholders, and customers. EAF partners with the United Way of Greater Los Angeles and 80+ community-based organizations to process EAF assistance request and applications.

SCE utilizes social media such as Facebook and Instagram to promote EAF as well as inform customers on how to apply for grants.

SCE coordinates CARE enrollment with other income-qualified programs, such as ESA, LIHEAP, SoCalGas and certain water utilities. ESA participants are automatically enrolled in CARE each month. As described in this report, the CARE Program continuously makes

efforts to integrate messaging with the ESA Program at outreach events, communications, and marketing campaigns to inform attendees about the ESA and CARE program available to qualifying customers.

2.3.Recertification Complaints

In response to the COVID-19 State of Emergency and associated protections, all CARE and FERA recertifications and verifications were halted. As such, SCE did not receive recertification complaints in the month of October. The protections ended on September 30, 2021, and recertifications could resume in October.

2.4 Miscellaneous

CPUC Resolution M-4835 and D.19-07-015[3] established a permanent set of emergency disaster customer protection measures that the utilities are mandated to implement in the event of a declared emergency. In response to the mandated customer protections, SCE has implemented a CARE post-enrollment verification (PEV) freeze to low-income customers impacted by the California emergencies/events for a period of one year commencing from the date the Governor of California issued an emergency proclamation due to a disaster.

Per Resolution M-3835 and D.19-07-015 below is a list of affected counties currently under emergency protections.

Date of Proclamation	Disaster Name	Affected County
09/06/2020	Creek, El Dorado, Castle, & Bobcat Fires	Fresno, Madera, San Bernardino, Tulare, and Los Angeles

SCE identified that our new SAP based customers service system cannot initiate more than 4,500 recertification requests per day or risk potential system failures which would result in recertification requests not being mailed. In order to ensure all customers receive their recertification request, the system will issue the first 4,500 requests and extend the additional recertifications' due dates to a lower volume day.

Sample of Recertification Extension Methodology:

Current Recert Date	Batch Date (RECERT Date - 90 days) 2021	Current Count of Records	Extra/Less than optimum (#4500)	RECERT date Move-to	Move Ahead Days	Remarks	Expected New count
1/7/2022	9-Oct	6784	-2284	1/10/2022	3	Move to 10-Jan	4500
1/8/2022	10-Oct	6475	-1975	1/11/2022	3	Move to 11-Jan	4500
1/9/2022	11-Oct	6162	-1662	1/17/2022	8	Move to 17-Jan	4500
1/10/2022	12-Oct	1464	3036	N/A	N/A	N/A	3748
1/11/2022	13-Oct	518	3982	N/A	N/A	N/A	2493

Western Community Energy (WCE), a Community Choice Aggregator (CCA), recently filed for bankruptcy and 113.5K customers were transitioned back to Southern California Edison (SCE) generation service. During the transition, a billing system issue resulted in your accounts being incorrectly enrolled in or de-enrolled from the CARE & FERA programs. SCE has corrected these accounts and is working to ensure the customer receives an accurate, updated bill.

[3] Decision Adopting an Emergency Disaster Relief Program for Electric, Natural Gas, Water and Sewer Utility Customers

SCE held a virtual town hall on September 22nd to update WCE customers and answer their questions. A special Call Center phone number was implemented specifically for WCE customers which bypasses normal wait times and is staffed by trained representatives familiar with the WCE transition. Additionally, letters were mailed to all impacted customers explaining the transition which included the special WCE phone number should the customers have additional questions.

Appendix A: Energy Savings Assistance Program and CARE Tables

Program	Table	Title
ESA – Intensified Efforts in Response to the Aliso Canyon Natural Gas Leak Emergency	Table 1	Intensified ESA Activity in the Impacted Area Pursuant to D.16-04-040
ESA	Table 1	ESA Program Expenses
ESA	Table 1A	Expenses Funded From 2009-2016 Unspent ESA Program Funds
ESA	Table 2, 2A & 2B	Expenses and Energy Savings by Measures Installed
ESA	Table 3	Average Bill Savings per Treated Home
ESA	Table 4A	Homes Treated
ESA	Table 4B	Homes Unwilling/Unable to Participate
ESA	Table 5	Customer Summary
ESA	Table 6	Expenditures for Pilots and Studies
ESA	Table 7	Measures (Refrigerators and In Home Energy Education)
CARE	Table 1	CARE Program Expenses
CARE	Table 2	CARE Enrollment, Recertification, Attrition, and Penetration
CARE	Table 3A&B	CARE Post-Enrollment Verification Results
CARE	Table 4	CARE Self-Certification and Re-Certification Applications
CARE	Table 5	Enrollment by County
CARE	Table 6	Recertification Results
CARE	Table 7	Capitation Contractors
CARE	Table 8	Participants as of Month End
CARE	Table 9	CHANGES Expenditures
CARE	Table 10	CHANGES One-On-One Assistance
CARE	Table 11	CHANGES Group Assistance Sessions

Table 1: Intensified ESA Activity in the Impacted Area Pursuant to D.16-04-040

Reporting Month/Year – October 2021 [1]			
1. Total Homes Eligible:			**1,322,388**
2. Total Homes Visited in Aliso Canyon Territory:			**408,120**
2a. "Go-Back" Homes:			**257,890**
2b. First Touch Homes:			**150,230**
3. Percent of treated homes prioritized due to "High Usage":			**1.27%**
4. Percent of treated "Multi-Family" units prioritized:			**37.83%**
5. Percent of homes jointly treated by SCE and SoCalGas:			**53.12%**
6. Average Per Home Savings for Homes Treated as a result of suspended program rules:			**468.95kWh / 0.068 kW**
7. Number of homes in the pipeline:			**1,681**
8. Installed Measures by SoCalGas		9. **Installed Measures by SCE**	
HE Clothes Washers:	**N/A**	CFLs [2]:	**431,811**
Water Heater Blankets:	**N/A**	Fluorescent Torchiere Lamps:	**11,969**
Low Flow Showerheads	**N/A**	LED A-Lamps:	**1,839,237**
Water Heater Pipe Insulation:	**N/A**	LED Torchiere and LED Reflector Lamps:	**124,375**
Faucet Aerator:		Exterior Fixture	**1,034**
Thermostatic Shower Valve:	**N/A**	Tier 1 and Tier 2 Smart Power Strips:	**333,064**
Air Sealing/Envelope:	**N/A**	Energy Education	**323,130**
Attic Insulation:	**N/A**	Refrigerator Replacement:	**55,396**
Duct Testing & Sealing:	**N/A**	Freezer Replacement	**232**
Furnace Clean & Tune:	**N/A**	Room A/C Replacement:	**1,675**
		Evaporative Cooler Installation:	**36,709**
		Pool Pump Replacement:	**7,840**
		Central A/C & Heat Pump Replacement:	**10,818**
		Duct Test and Sealing	**10,036**
		Smart Thermostats	**472**
		Efficient Fan Control	**206**
		High Efficiency Clothes Washer	**19**
		Envelope Air Sealing	**2,900**
		Attic Insulation	**9**
		Tank and Pipe Insulation	**214**
		Other Hot Water	**1,486**
		Thermostatic Shower Valves Combined	**1**
		Thermostatic Shower Valve	**24**
Therms Saved:	**N/A**	kWh Saved:	**191,389,069**
		kW Saved:	**27,832**

Total Expenses:	**N/A**	Total Expenses:	**$214,167,360**

Footnotes:
1. Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect Program-To-Date adjustments.
2. Includes exterior hard wired CFL fixtures.

10. **SCE and SoCalGas are to prioritize near-term electric and natural gas savings respectively.**

    a. **Which measures have been identified as providing the highest near-term savings, and how are they being prioritized?**

    SCE has identified refrigerator replacements and pool pump replacements as “Go Back” targets due to their large near term, and enduring long term, energy savings. SCE analyzed data from assessed homes that did not previously qualify for replacement of these measures to identify homes most likely to qualify for replacement of these two high impact and cost-effective measures.

11. **SCE and SoCalGas should target a minimum average energy savings increase of 10 percent in the affected region as compared to pre-emergency savings for the duration of the emergency time period.**

    a. **Please provide your methodology for establishing pre-emergency baselines and comparing average energy savings achieved in the affected regions indicate and whether any automated measurement and verification tools are being utilized or considered.**

    A pre-emergency baseline was established from the 2015 program year. The 2015 total kWh and kW savings in the affected region was divided by 12 to obtain an average monthly savings number of 704,000 kWh and 97kW. From this baseline, the monthly savings goal in the Aliso Canyon area will be approximately 774,000 kWh and 107 kW. The estimated monthly targets are based on previous metered consumption analysis of an average treated home.

    SCE may validate the achieved savings using a bill comparison methodology as is consistently used for the ESA program for all IOUs. The pre- and post-treatment comparison of AMI consumption data for treated homes is based on the standard metered data-based measurement and verification protocols for measuring savings for ESA treated homes. The validation of achieved savings may use a combination of automated metered consumption and/or planned impact evaluation depending on the timing of data needs. The needed lag in metered consumption data analysis necessitates use of existing estimates for the required monthly reporting of program accomplishments.

    b. **Please also discuss your progress in achieving the 10 percent savings increase.**

Since April 28, 2016, 76,881,005 kWh and 10,310 kW have been saved in the Aliso Canyon area, for an average of 20,078,872 kWh and 273 kW per month, which continues to exceed the 10 percent savings.

12. **SCE's and SoCalGas' suspension of the "3MM" and "Go-Back" rules should help capture significant savings of at least 4 and 3 percent respectively on average.**

    a. **Please provide your methodology for calculating average kWh saved for homes made eligible through the aforementioned rule-suspensions and indicate whether any automated measurement and verification tools are being utilized or considered.**

    SCE has determined 501 kWh per month baseline kWh usage of homes in the impacted area by averaging a sample of homes on CARE in Los Angeles, Orange, Riverside, San Bernardino, and Ventura counties, an area which approximates the impacted area. SCE will strive to attain 4% savings over this baseline, while still providing *all* eligible and feasible measures to qualified homes in the identified impacted area.

    See response to #11a above regarding automated measurement and verification tools.

13. **SCE and SoCalGas should provide the treatment of the most energy-intensive single- and multi-family properties and target high energy using households first.**

    a. **Please explain your strategy and progress identifying and targeting multi-family and high-usage homes.**

    SCE continues to leverage information determined via the CARE High Usage Verification process to identify and target energy intensive single-family, multi-family and mobile home households in the impacted area. Letters are sent to customers with the name and contact phone number for their local-area ESA program contractor, allowing interested customers to receive program information and a more direct ESA enrollment. Approximately 2% of the homes treated in Aliso Canyon area are CARE high usage customers.

14. **SCE and SoCalGas are to leverage program offerings outside of the ESA Program portfolio that could also achieve energy savings (such as demand response or deployment of solar thermal water heaters).**

    a. **Please discuss your strategy for encouraging customer participation in other demand response programs.**

    The CSI Thermal program had low participation rates and no longer has funding. SCE has ceased marketing the program.

    In addition, SCE's contractor's Program Representatives continue to review the ESA Program Customer Energy Education and Resource Guide with each program enrollee at time of in-home enrollment. This Energy Education focuses on no-cost actions these low income customers can take to save energy and reduce their bills. Included in this

education is instruction on how to sign up for My Account, which provides them with additional time and money savings tools and opportunities to participate in residential energy efficiency rebate programs.

Energy Savings Assistance Program Table 1 - Expenses
Southern California Edison
Through October 2021

	Authorized Budget [1]			Current Month Expenses			Year to Date Expenses			% of Budget Spent YTD		
ESA Program:	**Electric**	**Gas**	**Total**	**Electric**	**Gas**	**Total**	**Electric**	**Gas**	**Total**	**Electric**	**Gas**	**Total**
Energy Efficiency												
EE Subtotal (A+B)	$ 36,098,517		$ 36,098,517	$ 7,220,456		$ 7,220,456	$ 26,223,127		$ 26,223,127	73%		73%
EE (A) [2]				$ 7,220,456		$ 7,220,456	$ 26,223,127		$ 26,223,127			
EE-MF (B)						$ -			$ -			
Training Center	$ 300,325		$ 300,325	$ 7,071		$ 7,071	$ 23,502		$ 23,502	8%		8%
Workforce Education and Training	$ -		$ -	$ -		$ -	$ -		$ -	0%		0%
Inspections	$ 838,704		$ 838,704	$ 112,341		$ 112,341	$ 375,539		$ 375,539	45%		45%
Marketing and Outreach	$ 516,906		$ 516,906	$ 84,261		$ 84,261	$ 482,528		$ 482,528	93%		93%
Statewide Marketing and Outreach	$ -		$ -	$ -		$ -	$ -		$ -	0%		0%
Studies	$ 147,500		$ 147,500	$ (741)		$ (741)	$ 14,902		$ 14,902	10%		10%
Regulatory Compliance	$ 381,941		$ 381,941	$ 128,612		$ 128,612	$ 314,788		$ 314,788	82%		82%
General Administration	$ 2,617,069		$ 2,617,069	$ 184,144		$ 184,144	$ 1,096,302		$ 1,096,302	42%		42%
SPOC	$ 85,965		$ 85,965	$ 13,966		$ 13,966	$ 55,849		$ 55,849	65%		65%
CPUC Energy Division	$ 25,789		$ 25,789	$ 4,777		$ 4,777	$ 13,980		$ 13,980	54%		54%
Subtotal - Admin	$ 4,828,234		$ 4,828,234	$ 520,464		$ 520,464	$ 2,321,541		$ 2,321,541	48%		48%
Program Total	$ 40,926,750		$ 40,926,750	$ 7,740,920		$ 7,740,920	$ 28,544,667		$ 28,544,667	70%		70%
Staff Proposal Pilot Total	$ -		$ -	$ -		$ -	$ -		$ -	0%		0%
Portfolio Total	**$ 40,926,750**		**$ 40,926,750**	**$ 7,740,920**		**$ 7,740,920**	**$ 28,544,667**		**$ 28,544,667**	**70%**		**70%**
Funded Outside of ESA Program Budget												
Indirect Costs				$ 90,273		$ 90,273	$ 347,438		$ 347,438			
NGAT Costs												

[1] Reflects the authorized 2021 Program Year budget approved in CPUC Decision 21-06-015, June 13, 2021.

[2] Includes applicable Contractor Advanced Payments.

[3] Financial data for Energy Efficiency total monthly and year-to-date expenses are obtained from EMAPS; financial data for Training Center, Inspections, Marketing & Outreach, Measurement & Evaluation Studies, Regulatory Compliance, General Administration, and CPUC Energy Division monthly and year-to-date expenses are obtained from SAP. Expenses for categories authorized to utilize unspent funds are not included in the table, refer to ESA Table 1A.

[X] Please indicate whether authorized budget includes shifted funds from previous years and/or prior program cycles. (Yes or No) If yes, please specify amount, date fund-shifting activity occurred, date of fund-shifting request and related approval is applicable.

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

Energy Savings Assistance Program Table 1A - Expenses Funded From 2009-2016 "Unspent ESA Program Funds"
Southern California Edison
Through October 2021

	Proposed Budget [1]			Current Month Expenses			Year to Date Expenses			% of Budget Spent YTD		
ESA Program:	**Electric**	**Gas**	**Total**	**Electric**	**Gas**	**Total**	**Electric**	**Gas**	**Total**	**Electric**	**Gas**	**Total**
Energy Efficiency												
Multi-Family Common Area Measures	$ 1,100,000		$ 1,100,000	$ 133,423		$ 133,423	$ 337,057		$ 337,057	31%		31%
TOTAL PROGRAM BUDGET/EXPENSES	**$ 1,100,000**		**$ 1,100,000**	**$ 133,423**		**$ 133,423**	**$ 337,057**		**$ 337,057**	**31%**		**31%**

NOTE: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjust

[1] Proposed budget based on SCE's Advice Letter 4552-E, submitted on August 2, 2021. Column will be re-labelled "Authorized Budget" once the budget is approved.

[2] Financial data for monthly and year-to-date expenses for Additional Regulatory Compliance Costs category are obtained from SAP; financial data for monthly and year-to-date expenses for remaining categories are obtainted from EMAPS.

Energy Savings Assistance Program Table 2
Southern California Edison
Through October 2021

	ESA Program (Summary)Total							ESA Program (First Touch Homes Treated)							ESA Program (Re-Treated Homes/Go Backs)							ESA Program (Aliso Canyon - SCG & SCE) [5]						
		Year-To-Date Completed & Expensed Installation							Year-To-Date Completed & Expensed Installation							Year-To-Date Completed & Expensed Installation							Year-To-Date Completed & Expensed Installation						
Measures	**Units**	**Quantity Installed**	**kWh [4] (Annual)**	**kW [4] (Annual)**	**Therms [4] (Annual)**	**Expenses ($)**	**% of Expenditure**	**Units**	**Quantity Installed**	**kWh[4] (Annual)**	**kW[4] (Annual)**	**Therms[4] (Annual)**	**Expenses ($)**	**% of Expenditure**	**Units**	**Quantity Installed**	**kWh[4] (Annual)**	**kW[4] (Annual)**	**Therms[4] (Annual)**	**Expenses ($)**	**% of Expenditure**	**Units**	**Quantity Installed**	**kWh[4] (Annual)**	**kW[4] (Annual)**	**Therms[4] (Annual)**	**Expenses ($)**	**% of Expenditure**
Appliances		(K+S)	(L+T)	(M+U)	(N+V)	(O+W)																						
High Efficiency Clothes Washer	Home	18	1.690	0		$ 20,024	0.1%	Home	13	1,226	0		$ 14,004	0.1%	Home	5	464	0		$ 6,021	0.1%	Home	15	1,407	0		$ 16,964	0.1%
Refrigerators	Home	3,221	1,875,974	225		$ 3,630,076	14.4%	Home	2,140	1,247,982	150		$ 2,412,443	14.2%	Home	1,081	627,992	75		$ 1,217,633	14.9%	Home	2,805	1,635,656	196		$ 3,164,345	19.9%
Freezers	Each	52	44,096	5		$ 44,479	0.2%	Each	24	20,352	2		$ 19,383	0.1%	Each	28	23,744	3		$ 26,096	0.3%	Each	38	30,528	4		$ 30,368	0.2%
Domestic Hot Water																												
Other Hot Water	Home	76	7,473	1		$ 3,665	0.0%	Home	62	6,201	1		$ 3,048	0.0%	Home	14	1,272	0		$ 618	0.0%	Home	62	6,678	1		$ 2,997	0.0%
Tank and Pipe Insulation	Home	-	-	-		$ -	0.0%	Home	-	-	-		$ -	0.0%	Home	-	-	-		$ -	0.0%	Home	-	-	-		$ -	0.0%
Thermostatic Shower Valves Combined	Each	-	-	-		$ -	0.0%	Each	-	-	-		$ -	0.0%	Each	-	-	-		$ -	0.0%	Each	-	-	-		$ -	0.0%
Water Heater Repair/Replacement	Each	-	-	-		$ -	0.0%	Each	-	-	-		$ -	0.0%	Each	-	-	-		$ -	0.0%	Each	-	-	-		$ -	0.0%
Thermostatic Shower Valve	Each	10	473	0		$ 860	0.0%	Each	9	425	0		$ 774	0.0%	Each	1	48	0		$ 86	0.0%	Each	9	425	0		$ 774	0.0%
Enclosure																												
Air Sealing / Envelope [1]	Home	309	6,517	1		$ 38,008	0.2%	Home	294	5,243	1		$ 35,387	0.2%	Home	15	1,274	0		$ 2,621	0.0%	Home	289	4,753	1		$ 34,088	0.2%
Attic Insulation	Home	1	215	0		$ 2,165	0.0%	Home	1	215	0		$ 2,165	0.0%	Home	-	-	-		$ -	0.0%	Home	1	215	0		$ 2,165	
HVAC																												
Smart Thermostat	Each	2,029	564,475	0		$ 639,585	2.5%	Each	1,030	303,349	0		$ 324,885	1.9%	Each	999	261,127	0		$ 314,700	3.9%	Each	1,434	365,693	0		$ 451,800	2.8%
FAU Standing Pilot Conversion	Each	0	0	0		$ -	0.0%	Each	0	0	0		$ -	0.0%	Each	0	0	0		$ -	0.0%	Each	0	0	0		$ -	0.0%
Furnace Repair/Replacement	Home	0	0	0		$ -	0.0%	Home	0	0	0		$ -	0.0%	Home	0	0	0		$ -	0.0%	Home	0	0	0		$ -	0.0%
Room A/C Replacement	Home	154	(26,095)	(4)		$ 169,586	0.7%	Home	65	(11,050)	(2)		$ 73,755	0.4%	Home	89	(15,045)	(2)		$ 95,831	1.2%	Home	103	(17,425)	(3)		$ 113,266	0.7%
Central A/C Replacement	Home	1,871	629,069	94		$ 9,559,793	38.0%	Home	1,289	437,885	66		$ 6,496,337	38.2%	Home	582	191,184	29		$ 3,063,456	37.6%	Home	614	209,439	31		$ 2,906,119	18.3%
Heat Pump Replacement	Home	33	42,574	19		$ 196,405	0.8%	Home	27	34,498	16		$ 165,076	1.0%	Home	6	8,076	4		$ 31,329	0.4%	Home	22	29,363	13		$ 118,618	0.7%
Evaporative Cooler (Replacement)	Each	0	0	0		$ -	0.0%	Each	0	0	0		$ -	0.0%	Each	0	0	0		$ -	0.0%	Each	0	0	0		$ -	0.0%
Evaporative Cooler (Installation)	Home	1,565	877,404	132		$ 1,740,762	6.9%	Home	1,118	626,637	94		$ 1,243,390	7.3%	Home	447	250,767	38		$ 497,372	6.1%	Home	1,181	661,980	99		$ 1,319,915	8.3%
Duct Testing and Sealing	Home	1,865	0	0		$ 378,890	1.5%	Home	1,285	0	0		$ 266,410	1.6%	Home	580	0	0		$ 112,480	1.4%	Home	628	0	0		$ 133,430	0.8%
Efficient Fan Control	Home	36	1,693	1		$ 12,550	0.0%	Home	13	832	0		$ 4,469	0.0%	Home	23	861	0		$ 8,081	0.1%	Home	34	1,447	1		$ 11,856	0.1%
Maintenance																												
Furnace Clean and Tune[6]	Home	-	-	-		$ -	0.0%	Home	-	-	-		$ -	0.0%	Home	-	-	-		$ -	0.0%	Home	-	-	-		$ -	0.0%
Central A/C Tune up	Home	-	-	-		$ -	0.0%	Home	-	-	-		$ -	0.0%	Home	-	-	-		$ -	0.0%	Home	-	-	-		$ -	0.0%
Lighting																												
Compact Fluorescent Lights (CFL)	Each	0	0	0		$ -	0.0%	Each	0	0	0		$ -	0.0%	Each	0	0	0		$ -	0.0%	Each	0	0	0		$ -	0.0%
Exterior Hard wired CFL fixture	Each	0	0	0		$ -	0.0%	Each	0	0	0		$ -	0.0%	Each	0	0	0		$ -	0.0%	Each	0	0	0		$ -	0.0%
Exterior Hard wired LED fixture	Each	173	2,527	0		$ 16,129	0.1%	Each	89	1,266	0		$ 8,058	0.0%	Each	87	1,271	0		$ 8,071	0.1%	Each	56	818	0		$ 5,042	0.0%
LED A-lamp	Each	126,293	4,895,033	593		$ 1,133,473	4.5%	Each	84,557	3,274,856	396		$ 756,652	4.4%	Each	41,736	1,620,177	197		$ 376,822	4.6%	Each	116,656	4,504,628	543		$ 1,044,505	6.6%
LED Reflector Lamp	Each	1,855	39,677	5		$ 15,439	0.1%	Each	1,394	29,777	4		$ 11,598	0.1%	Each	461	9,900	1		$ 3,841	0.0%	Each	1,806	38,601	5		$ 15,033	0.1%
LED Torchiere Lamp	Each	9,450	676,090	79		$ 666,953	2.7%	Each	6,062	431,986	50		$ 427,850	2.5%	Each	3,388	244,104	29		$ 239,103	2.9%	Each	8,741	622,032	72		$ 616,869	3.9%
Torchiere	Each	0	0	0		$ -	0.0%	Each	0	0	0		$ -	0.0%	Each	0	0	0		$ -	0.0%	Each	0	0	0		$ -	0.0%
Miscellaneous																												
Pool Pumps	Home	657	657,657	204		$ 875,730	3.5%	Home	493	493,493	153		$ 664,153	3.9%	Home	164	164,164	51		$ 211,577	2.6%	Home	478	478,478	148		$ 624,029	3.9%
Smart Power Strips - Tier 1	Home	118	0	0		$ 9,441	0.0%	Home	91	0	0		$ 7,466	0.0%	Home	27	0	0		$ 1,976	0.0%	Home	92	0	0		$ 7,506	0.0%
Smart Power Strips - Tier 2	Each	34,945	4,883,986	990		$ 2,230,423	8.9%	Each	24,049	3,361,223	681		$ 1,534,769	9.0%	Each	10,896	1,522,763	309		$ 695,653	8.5%	Each	32,262	4,491,309	904		$ 2,059,050	13.0%
Pilots																												
Customer Enrollment																												
Outreach & Assessment	Home	38,914				$ 2,934,759	11.7%	Home	25,903				$ 1,973,557	11.6%	Home	13,011				$ 961,202	11.8%	Home	33,959				$ 2,470,793	15.6%
In-Home Education	Home	33,594				$ 839,850	3.3%	Home	22,327				$ 558,175	3.3%	Home	11,267				$ 281,675	3.5%	Home	29,313				$ 732,825	4.6%
Total Savings/Expenditures			**15,180,527**	**2,345**		**$ 25,159,046**				**10,266,386**	**1,611**		**$ 17,003,802**				**4,914,142**	**734**		**$ 8,155,244**				**13,066,025**	**2,015**		**$ 15,882,356**	
Total Households Weatherized [2]		336							336														314					

Households Treated	Total (K+S)	First Touches	Re-treated Homes/Go-Backs	Aliso Canyon
- Single Family Households Treated	Home 22,467	Home 14,721	Home 7,746	Home 19,682
- Multi-family Households Treated	Home 7,402	Home 5,408	Home 1,994	Home 7,172
- Mobile Homes Treated	Home 1,708	Home 1,092	Home 616	Home 1,497
Total Number of Households Treated	Home 31,577	Home 21,221	Home 10,356	Home 28,351
# Eligible Households to be Treated for PY [3]	Home 43,562	Home -	Home -	Home
% of Households Treated	% 72%	% #DIV/0!	% #DIV/0!	%
- Master-Meter Households Treated	Home 3,591	Home 2,566	Home 1,025	Home 3,423

[1] Envelope and Air Sealing Measures may include outlet cover plate gaskets, attic access weatherization, weatherstripping - door, caulking and minor home repairs. Minor home repairs predominantly are door jamb repair / replacement, door repair, and window putty.
[2] Weatherization may consist of attic insulation, attic access weatherization, weatherstripping - door, caulking, & minor home repairs
[3] Based on authorized 2021 Program Year budget approved in CPUC decision 21-06-015, June 13, 2021.
[4] Savings are based on DNV/GL Impact Evaluation Program Years 2015-2017 for measures studied by that evaluation. Savings for all other measures are based on SCE or Statewide Work Papers.

[5] Data for Aliso Canvon includes "First Touches and Re-Treatments".

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

Energy Savings Assistance Program Table 2A
Southern California Edison
Through October 2021

		ESA Program - CSD Leveraging					
		Year-To-Date Completed & Expensed Installation					
Measures	**Units**	**Quantity Installed**	**kWh[3] (Annual)**	**kW[3] (Annual)**	**Therms[3] (Annual)**	**Expenses ($)**	**% of Expenditure**
Appliances							
Appliances		-	-	-	-	$ -	0.0%
High Efficiency Clothes Washer	Each	-	-	-	-	$ -	0.0%
Refrigerators	Each	-	-	-	-	$ -	0.0%
Microwaves [4]	Each	-	-	-	-	$ -	0.0%
Domestic Hot Water							
Other Hot Water	Home	-	-	-	-	$ -	0.0%
Tank and Pipe Insulation	Home	-	-	-	-	$ -	0.0%
Water Heater Repair/Replacement	Each	-	-	-	-	$ -	0.0%
Thermostatic Shower Valve	Each	-	-	-	-	$ -	0.0%
Combined Showerhead/TSV	Each	-	-	-	-	$ -	0.0%
Heat Pump Water Heater	Each	-	-	-	-	$ -	0.0%
Enclosure							
Air Sealing / Envelope [1]	Home	-	-	-	-	$ -	0.0%
Attic Insulation	Home	-	-	-	-	$ -	0.0%
HVAC							
Room A/C Replacement	Home	-	-	-	-	$ -	0.0%
Central A/C replacement	Home	-	-	-	-	$ -	0.0%
Central A/C Replacement	Home	-	-	-	-	$ -	0.0%
Central Heat Pump Replacement	Home	-	-	-	-	$ -	0.0%
Evaporative Cooler (Installation)	Home	-	-	-	-	$ -	0.0%
Energy Efficient Fan Control/Time Delay	Home	-	-	-	-	$ -	0.0%
Maintenance							
Central A/C Tune up	Home	-	-	-	-	$ -	0.0%
Lighting							
Interior Hard wired LED fixtures	Each	-	-	-	-	$ -	0.0%
Exterior Hard wired LED fixtures	Each	-	-	-	-	$ -	0.0%
Torchiere LED	Each	-	-	-	-	$ -	0.0%
LED Night Lights	Each	-	-	-	-	$ -	0.0%
LED Reflector Bulb	Each	-	-	-	-	$ -	0.0%
LED Diffuse A-Lamps	Each	-	-	-	-	$ -	0.0%
Miscellaneous							
Pool Pumps	Each	-	-	-	-	$ -	0.0%
Smart Power Strips - Tier 1	Each	-	-	-	-	$ -	0.0%
Smart Power Strips - Tier 2	Each	-	-	-	-	$ -	0.0%
Pilots							
Customer Enrollment							
Outreach & Assessment	Home	-				$ -	0.0%
In-Home Education	Home	-				$ -	0.0%
Total Savings/Expenditures			-	-	-	$ -	0.0%
Total Households Weatherized [2]							

CSD MF Tenant Units Treated			**Total**
			-
			-

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.
[1] Envelope and Air Sealing Measures may include outlet cover plate gaskets, attic access weatherization, weatherstripping - door, caulking and minor home
[2] Weatherization may consist of attic insulation, attic access weatherization, weatherstripping - door, caulking, & minor home repairs.
[3] All savings are calculated based on the following sources:

Energy Savings Assistance Common Area Measures Program Table 2B
Southern California Edison
Through October 2021

	Table 2B ESA Program - Multifamily Common Area Measures[5]						
		Year-To-Date Completed & Expensed Installation					
ESA CAM Measures[1,6]	Units (of Measure such as "each")	Quantity Installed	kWh (Annual)	kW (Annual)	Therms (Annual)	Expenses ($)	% of Expenditure
MF Appliances							
MF Freezer	Each	-	-	-	-	$ -	0.0%
MF High Efficiency Clothes Washer	Home	-	-	-	-	$ -	0.0%
MF Refrigerators	Each	-	-	-	-	$ -	0.0%
MF Domestic Hot Water							
MF Faucet Aerator	Home	-	-	-	-	$ -	0.0%
MF Low Flow Shower Head	Home	-	-	-	-	$ -	0.0%
MF Other Hot Water	Home	-	-	-	-	$ -	0.0%
MF Water Heater Blanket	Home	-	-	-	-	$ -	0.0%
MF Water Heater Pipe Insulation	Home	-	-	-	-	$ -	0.0%
MF Enclosure							
Air Sealing / Envelope [1]	Home	-	-	-	-	$ -	0.0%
Attic Insulation	Home	-	-	-	-	$ -	0.0%
MF HVAC							
MF Central A/C Replacement	Home	-	-	-	-	$ -	0.0%
MF Duct Test Inspection	Each	-	-	-	-	$ -	0.0%
MF Duct Testing and Sealing	Home	-	-	-	-	$ -	0.0%
MF Evaporative Cooler (installation)	Home	-	-	-	-	$ -	0.0%
MF FAU Standing Pilot Conversion	Each	-	-	-	-	$ -	0.0%
MF Furnace Repair/Replacement	Each	-	-	-	-	$ -	0.0%
MF Heat Pump Replacement	Home	-	-	-	-	$ -	0.0%
MF Inspection	Each	13	-	-	-	$ 2,730	0.8%
MF Programmable Thermostat	Each	-	-	-	-	$ -	0.0%
MF Room A/C Replacement	Home	-	-	-	-	$ -	0.0%
MF Smart Thermostat	Each	-	-	-	-	$ -	0.0%
MF Lighting							
MF Ext Parking Lot	Each	420	-	-	-	$ 65,416	19.4%
MF Landscape Lighting	Each	-	-	-	-	$ -	0.0%
MF LED A-Lamp	Each	106	24,230	0	-	$ 1,107	0.3%
MF LED Exit Sign	Each	89	32,070	5	-	$ 5,375	1.6%
MF LED Exterior Fixture	Each	1,908	100,185	-	-	$ 184,096	54.6%
MF LED Interior Fixture	Each	569	10,177	1	-	$ 38,666	11.5%
MF LED PL-Lamps	Each	226	17,280	0	-	$ 3,746	1.1%
MF LED Pool and Spa Lighting	Each	11	9,636	-	-	$ 6,592	2.0%
MF LED Reflector Lamp	Each	35	5,608	0	-	$ 290	0.1%
MF LED T-Lamp	Each	1,512	74,064	1	-	$ 13,777	4.1%
MF LED Torchiere Lamp	Each	-	-	-	-	$ -	0.0%
MF Miscellaneous							
MF New - Smart Power Strips - Tier 2	Each	-	-	-	-	$ -	0.0%
MF Pool Pumps	Home	6	55,433	2	-	$ 10,119	3.0%
MF Smart Power Strips - Tier 1	Home	-	-	-	-	$ -	0.0%
MF CAM Enrollment Fees							
MF Enrollment Fees	Home	15	-	-	-	$ 5,142	1.5%
Total		4,910	328,683	11	-	$ 337,057	

Multifamily Properties Treated	Number
Total Number of Multifamily Properties Treated[2]	21
Subtotal of Master-metered Multifamily Properties Treated	4
Total Number of Multifamily Tenant Units w/in Properties Treated[3]	21

	Year to Date Expenses		
ESA Program - Multifamily Common Area	Electric	Gas	Total
Administration			
Direct Implementation (Non-Incentive)			
Direct Implementation	$ 337,057		$ 337,057
TOTAL MF CAM COSTS	$ 337,057	$ -	$ 337,057

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.
Standard Notes 1 - 6 (do not delete)
1. Measures are customized by each IOU, see 'Table 2B-1, Eligible Measures List'. Measures list may change based on available information on both costs and benefits and may vary across climate zones. Each
2. Multifamily properties are sites with at least five (5) or more dwelling units. The properties may have multiple buildings.
3. Multifamily tenant units are the number of dwelling units located within properties treated. This number does not represent the same number of dwellings treated as captured in table 2A.
4. Audit costs may be covered by other programs or projects may utilize previous audits. Not all participants will have an audit cost associated with their project.
5. Applicable to Deed-Restricted, government and non-profit owned multi-family buildings described in D.16-11-022, modified by D.17-12-009, where 65% of tenants are income eligible based (at or below 200% of the Federal Poverty Guidelines).
6. Commissioning costs, as allowable per the Decision, are included in measures total cost unless otherwise noted.
7 All savings are calculated based on the following sources:

Energy Savings Assistance CAM Program Table 2B-1, Eligible Common Area Measures List
Southern California Edison
Through October 2021

Common Area Measures Category and Eligible Measures Title [1]	Effective Date	End Date[2]	Eligible Climate Zones [3]
Appliances			
Pool Pumps	10/1/2018	6/30/2021	All
Domestic Hot Water			
Envelope			
Enclosure			
Air Sealing / Envelope [1]	10/1/2018	6/30/2021	All
Attic Insulation	10/1/2018	6/30/2021	All
HVAC			
Room A/C Replacement	10/1/2018	6/30/2021	10, 13, 14, 15, 16
Central A/C replacement	10/1/2018	6/30/2021	13, 14, 15
Heat Pump Replacement	10/1/2018	6/30/2021	13, 14, 15
Evaporative Cooler (Installation)	10/1/2018	6/30/2021	10, 13, 14, 15, 16
MF Smart Thermostat	10/1/2018	6/30/2021	10, 13, 14, 15, 16
Lighting			
MF Ext Parking Lot	1/1/2021	6/30/2021	All
MF Landscape Lighting	10/1/2018	6/30/2021	All
MF LED A-Lamp	10/1/2018	6/30/2021	All
MF LED Exit Sign	10/1/2018	6/30/2021	All
MF LED Exterior Fixture	10/1/2018	6/30/2021	All
MF LED Interior Fixture	10/1/2018	6/30/2021	All
MF LED PL-Lamps	10/1/2018	6/30/2021	All
MF LED Pool and Spa Lighting	10/1/2018	6/30/2021	All
MF LED Reflector Lamp	10/1/2018	6/30/2021	All
MF LED Torchiere Lamp	10/1/2018	6/30/2021	All
MF LED T5 UL Type A	8/17/2019	6/30/2021	All
MF LED T8 UL Type A	8/17/2019	6/30/2021	All
Miscellaneous			
Smart Power Strips - Tier 1	10/1/2018	6/30/2021	All
New - Smart Power Strips - Tier 2	10/1/2018	6/30/2021	All

Standard Notes (do not delete)

1. Measures list may change based on available information on both costs and benefits (including energy benefits as well as non-energy benefits) and may vary across climate zones. This is not a list of installed measures, it is a list of eligible measures.
Table 2B-1 Column A should match Table 2B Column A for eligible (not canceled) measures.

2. Only complete if measure is canceled or discontinued
3. Defined as CEC California Building Climate Zones
https://www.energy.ca.gov/maps/renewable/building_climate_zones.html

Energy Savings Assistance Program Tables 3A-C - Energy Savings and Average Bill Savings per Treated Home/Common Area
Southern California Edison
Through October 2021

Table 3A-1, ESA Program	
Annual kWh Savings	15,180,527
Annual Therm Savings	
Lifecycle kWh Savings	100,981,695
Lifecycle Therm Savings	
Current kWh Rate	0.139
Current Therm Rate	
Number of Treated Households	31,578
Average 1st Year Bill Savings / Treated households	$66.82
Average Lifecycle Bill Savings / Treated Household	$444.50

Table 3A-2, ESA Program - CSD Leveraging		
Annual kWh Savings		-
Annual Therm Savings		-
Lifecycle kWh Savings		-
Lifecycle Therm Savings		-
Current kWh Rate	$	-
Current Therm Rate	$	-
Average 1st Year Bill Savings / Treated Households	$	-
Average Lifecycle Bill Savings / Treated Household	$	-

Table 3A-3, Summary - ESA Program/CSD Leveraging		
Annual kWh Savings		15,180,527
Annual Therm Savings		
Lifecycle kWh Savings		100,981,695
Lifecycle Therm Savings		
Current kWh Rate	$	0.14
Current Therm Rate		
Average 1st Year Bill Savings / Treated Households	$	66.82
Average Lifecycle Bill Savings / Treated Households	$	444.50

[1] Summary is the sum of ESA Program + CSD Leveraging

Table 3B, ESA Program - Multifamily Common Area		
Annual kWh Savings		328,683
Annual Therm Savings		
Lifecycle kWh Savings		3,096,337
Lifecycle Therm Savings		
Current kWh Rate	$	0.14
Current Therm Rate		
Number of Treated Households		21
Average 1st Year Bill Savings / Treated Property	$	2,175.57
Average Lifecycle Bill Savings / Treated Property	$	20,494.80

Energy Savings Assistance Program Table 4 - Homes/Buildings Treated
Southern California Edison
Through October 2021

Table 4A-1, ESA Program						
	Eligible Households			Households Treated YTD		
County	Rural [1]	Urban	Total	Rural	Urban	Total
FRESNO	-	485	485	0	1	1
IMPERIAL	186	-	186	0	2	2
INYO	1,445	6	1,450	4	0	4
KERN	19,496	18,019	37,515	629	1	630
KINGS	9,181	-	9,181	239	0	239
LOS ANGELES	7,324	588,589	595,913	168	14,537	14,705
MADERA	-	3	3	0	0	0
MONO	2,190	0	2,191	0	0	0
ORANGE	1	217,702	217,703	0	2,814	2,814
RIVERSIDE	76,418	79,107	155,525	766	3,523	4,289
SAN BERNARDINO	26,586	163,583	190,170	1,122	5,655	6,777
SANDIEGO	1	-	1	0	0	0
SANTA BARBARA	-	17,635	17,635	0	15	15
TULARE	50,187	15,342	65,529	890	369	1,259
TUOLUMNE	-	-	0	0	0	0
VENTURA	3,340	63,015	66,355	38	805	843
Total	**196,355**	**1,163,485**	**1,359,840**	**3,856**	**27,722**	**31,578**

Table 4B, ESA Program - CSD Leveraging						
				Households Treated YTD		
County				Rural	Urban	Total
						0
						0
Total				**0**	**0**	**0**

Table 4C, ESA Program - Multifamily Common Area						
				Properties Treated YTD		
County				Rural	Urban	Total
FRESNO				0	0	0
IMPERIAL				0	0	0
INYO				0	0	0
KERN				0	0	0
KINGS				0	0	0
LOS ANGELES				0	4	4
MADERA				0	0	0
MONO				0	0	0
ORANGE				0	2	2
RIVERSIDE				0	2	2
SAN BERNARDINO				5	8	13
SANDIEGO				0	0	0
SANTA BARBARA				0	0	0
TULARE				0	0	0
TUOLUMNE				0	0	0
VENTURA				0	0	0
Total				**5**	**16**	**21**

[1] For IOU low income-related and Energy Efficiency reporting and analysis, the Goldsmith definition is applied.
Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

Energy Savings Assistance Program Table 4A-2, Homes Unwilling / Unable to Participate
Southern California Edison
Through October 2021

ESA Program

	Reason Provided [1]						
County	**Customer Unwilling/Declined Program Measures**	**Customer Unavailable - Scheduling Conflicts**	**Hazardous Environment (unsafe/unclean)**	**Landlord Refused to Authorize Participation**	**Household Exceeds Allowable Limits**	**Unable to Provide Required Documentation**	**Other Infeasible/ Ineligible**
Fresno	0	0	0	0	1	0	0
Imperial	0	0	0	0	0	2	3
Inyo	0	0	0	0	0	0	14
Kern	0	6	0	15	32	24	643
Kings	0	1	0	6	12	18	417
Los Angeles	6	31	0	256	271	751	13,125
Madera	0	0	0	0	0	0	0
Mono	0	0	0	0	0	0	0
Orange	0	5	0	99	102	131	2,549
Riverside	54	52	0	108	180	1,376	9,911
San Bernardino	53	84	2	181	203	1,444	9,948
San Diego	0	0	0	0	0	0	0
Santa Barbara	0	0	0	0	6	0	48
Tulare	2	12	0	23	38	67	2,680
Tuolumne	0	0	0	0	0	0	0
Ventura	1	3	0	1	38	25	523
Total	**116**	**194**	**2**	**689**	**883**	**3,838**	**39,861**

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.
[1] The YTD data in this table is effective from July, 2021 due to the start of the new 2021 Program Cycle.

Energy Savings Assistance Program Table 5 - Energy Savings Assistance Program Customer Summary [1]
Southern California Edison
Through October 2021

Table 5A, ESA Program

Month	Gas & Electric				Gas Only				Electric Only				Total					
	# of Household Treated by Month	(Annual)			# of Household Treated by Month	(Annual)			# of Household Treated by Month	(Annual)			# of Household Treated by Month	(Household Count)		(Annual)		
		Therm	kWh	kW		Therm	kWh	kW		Therm	kWh	kW		# of First-Tourch	# of Re-treatment	Therm	kWh	kW
January																		
February																		
March																		
April																		
May																		
June																		
July									9,697		4,439,359	679	9,697	6,337	3,360		4,439,359	679
August									16,287		7,646,678	1,162	16,287	10,668	5,619		7,646,678	1,162
September									23,758		11,204,196	1,721	23,758	15,852	7,906		11,204,196	1,721
October									31,577		15,180,527	2,345	31,577	21,221	10,356		15,180,527	2,345
November																		
December																		
YTD	-	-	-	-	-	-	-	-	**31,577**		**15,180,527**	**2,345**	**31,577**	**21,221**	**10,356**		**15,180,527**	**2,345**

YTD Total Energy Impacts for all fuel types should equal YTD energy impacts that are reported every month Table 2.
Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

Table 5B, ESA Program - CSD Leveraging

Month	Gas & Electric				Gas Only				Electric Only				Total			
	# of Household Treated by Month	(Annual)			# of Household Treated by Month	(Annual)			# of Household Treated by Month	(Annual)			# of Household Treated by Month	(Annual)		
		Therm	kWh	kW		Therm	kWh	kW		Therm	kWh	kW		Therm	kWh	kW
January																
February																
March																
April																
May																
June																
July																
August																
September																
October																
November																
December																
YTD	-	-	-	-	-	-	-	-	-		-	-	-		-	-

YTD Total Energy Impacts for all fuel types should equal YTD energy impacts that are reported every month Table 2A.
Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

Table 5C, ESA Program - Multifamily Common Area

Month	Gas & Electric				Gas Only				Electric Only				Total			
	# of Properties Treated by Month	(Annual)			# of Properties Treated by Month	(Annual)			# of Properties Treated by Month	(Annual)			# of Properties Treated by Month	(Annual)		
		Therm	kWh	kW		Therm	kWh	kW		Therm	kWh	kW		Therm	kWh	kW
January																
February																
March																
April																
May																
June																
July									7		93,288	2	7		93,288	2
August									9		122,727	2	9		122,727	2
September									15		153,241	2	15		153,241	2
October									21		328,683	11	21		328,683	11
November																
December																
YTD	-	-	-	-	-	-	-	-	**21**		**328,683**	**11**	**21**		**328,683**	**11**

[1] The YTD data in these tables is effective from July, 2021 due to the start of the new 2021 Program Cycle.

YTD Total Energy Impacts for all fuel types should equal YTD energy impacts that are reported every month Table 2B.
Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

Energy Savings Assistance Program Table 6 - Expenditures for Pilots and Studies [1]
Southern California Edison
Through October 2021

	Authorized Funding [2]			Current Month Expenses			Total Expenses			% of Budget Expensed		
	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total
Pilots												
Building Electrification Retrofit Pilot	$ 40,832,693	$ -	$ 40,832,693	$ -	$ -	$ -	$ -	$ -	$ -	0%	#DIV/0!	0%
Clean Energy Homes New Construction Pilot	$ 10,460,729	$ -	$ 10,460,729	$ -	$ -	$ -	$ -	$ -	$ -	0%	#DIV/0!	0%
Plus/Deep Pilot	$ 19,424,318	$ -	$ 19,424,318	$ -	$ -	$ -	$ -	$ -	$ -	0%	#DIV/0!	0%
Total Pilots	**$ 70,717,740**	**$ -**	**$ 70,717,740**	**$ -**	**$ -**	**$ -**	**$ -**	**$ -**	**$ -**	**0%**	**#DIV/0!**	**0%**
Studies												
2022 Low Income Needs Assessment (LINA) Study [3]	$ 150,000	$ -	$ 150,000	$ 15,966		$ -	$ 141,651	$ -	$ 141,651	94%	#DIV/0!	94%
2022 LINA - ESA Allocation	$ 75,000	$ -	$ 75,000	$ -	$ -	$ -	$ 62,847		$ 62,847	84%	#DIV/0!	84%
2022 LINA - CARE Allocation	$ 75,000	$ -	$ 75,000	$ -	$ -	$ -	$ 62,847		$ 62,847	84%	#DIV/0!	84%
Rapid Feedback Research and Analysis - (2021-2026 Funding)	$ 155,000	$ -	$ 155,000	$ -	$ -	$ -	$ -	$ -	$ -	0%	#DIV/0!	0%
Multifamily CAM Process Evaluation [4]	$ 90,000	$ -	$ 90,000							0%	#DIV/0!	0%
Impact Evaluation Studies (2-4 Studies)	$ 450,000	$ -	$ 450,000									
Process Evaluation Studies (1-4 Studies)	$ 150,000	$ -	$ 150,000									
2025 Low Income Needs Assessment (LINA) Study	$ 150,000	$ -	$ 150,000	$ -	$ -	$ -	$ -	$ -	$ -	0%	#DIV/0!	0%
2025 LINA - ESA Allocation	$ 75,000	$ -	$ 75,000	$ -	$ -	$ -	$ -	$ -	$ -	0%	#DIV/0!	0%
2025 LINA - CARE Allocation	$ 75,000	$ -	$ 75,000	$ -	$ -	$ -	$ -	$ -	$ -	0%	#DIV/0!	0%
2028 Low Income Needs Assessment (LINA) Study	$ 150,000	$ -	$ 150,000	$ -	$ -	$ -	$ -	$ -	$ -	0%	#DIV/0!	0%
2028 LINA - ESA Allocation	$ 75,000	$ -	$ 75,000	$ -	$ -	$ -	$ -	$ -	$ -	0%	#DIV/0!	0%
2028 LINA - CARE Allocation	$ 75,000	$ -	$ 75,000	$ -	$ -	$ -	$ -	$ -	$ -	0%	#DIV/0!	0%
Non Energy Benefits Study	$ 150,000	$ -	$ 150,000	$ -	$ -	$ -	$ -	$ -	$ -	0%	#DIV/0!	0%

Energy Savings Assistance Program Table 7 (Second Refrigerators, In-Home Education, MyEnergy/My Account Platform)

Southern California Edison
Through October 2021

7A - Households Receiving Second Refrigerators			
Measures	**Units**	**Received Refrigerator**	**Not eligible for Refrigerator due to Less than Six Occupants**
Second Refrigerators	Each	35	1,841

7B - Households Receiving In- Home Energy Education Only		
Measures	**Units**	**Households that Only Received Energy Education**
In-Home Education	Home	6,894

7C - Households for My Energy/My Account Platform		
Opt-Out	**Already Enrolled**	**Opt-In**
90,343	3,536	1,489

Energy Savings Assistance Program Table 8 - Contractor Advanced Funding and Repayment
Southern California Edison
Through October 2021

		B-C			E x F				(B)-(cumulative H + cumulative I)
	Total Advanced Amount	Total Advance PPRS Credit Eligible [1]	Total Advance Not Eligible for PPRS Credit	Percentage for PPRS Credit Calculation [2]	Total Contractor Invoices each month[3]	Total PPRS Credit Earned each month[4]	PPRS Credits Applied each month [5]	Non PPRS Payments Applied each month [6]	Total Advances Outstanding
Jan-20									
Feb-20									
Mar-20	$ 229,816.30								$ 229,816.30
Apr-20	$ 6,207,683.17								$ 6,437,499.47
May-20	$ 288,985.84							$ 47,683.34	$ 6,678,801.97
Jun-20	$ 16,734.82							$ 720,240.20	$ 5,975,296.59
Jul-20	$ 124,206.58							$ -	$ 6,099,503.17
Aug-20	$ -							$ 66,435.68	$ 6,033,067.49
Sep-20	$ -							$ -	$ 6,033,067.49
Oct-20	$ -							$ -	$ 6,033,067.49
Nov-20	$ -							$ -	$ 6,033,067.49
Dec-20	$ -	$ 2,937,642.99	$ 3,929,783.72	40%	$ 903,039.33	$ 361,215.73	$ -	$ -	$ 6,033,067.49
Jan-21	$ -	$ -	$ -	40%	$ 1,029,235.14	$ 411,694.06	$ -	$ -	$ 6,033,067.49
Feb-21	$ -	$ 2,791,529.86	$ 4,075,896.85	40%	$ 2,475,688.05	$ 990,275.22	$ -	$ -	$ 6,033,067.49
Mar-21	$ -	$ -	$ -	40%	$ 1,161,293.89	$ 464,517.56	$ 260,110.57	$ 2,241.58	$ 5,770,715.34
Apr-21	$ -	$ -	$ -	40%	$ 451,816.78	$ 180,726.71	$ 294,772.55	$ -	$ 5,475,942.79
May-21	$ -	$ -	$ -	40%	$ 381,572.62	$ 152,629.05	$ 417,830.52	$ -	$ 5,058,112.27
Jun-21	$ -	$ -	$ -	40%	$ 242,705.05	$ 97,082.02	$ 725,051.98	$ 32,064.19	$ 4,300,996.10
Jul-21	$ -	$ -	$ -	40%	$ 115,953.72	$ 46,381.49	$ 374,998.18	$ 373,318.20	$ 3,552,679.72
Aug-21	$ -	$ -	$ -	40%	$ 84,360.00	$ 33,744.00	$ 665,502.03	$ 170,168.94	$ 2,717,008.75
Sep-21	$ -	$ -	$ -	40%	$ 45,408.50	$ 18,163.40	$ 18,076.40	$ 475,978.57	$ 2,222,953.78
Oct-21	$ -	$ -	$ -	40%	$ -	$ -	$ -	$ 141,829.53	$ 2,081,124.25
Nov-21									
Dec-21									
Total	$ 6,867,426.71	$ 2,791,529.86	$ 4,075,896.85		$ 6,891,073.08	$ 2,756,429.23	$ 2,756,342.23	$ 2,029,960.23	$ 2,081,124.25

IOUs - Do not delete footnotes 1-5 below.

[1] Contractor labor and labor-related costs. Post-Pandemic Return to Service (PPRS) credit eligible. Based on number of contractors eligible for PPRS credit as of last calendar day of a given month.

[2] 40% for PPRS credit calculation from Joint Tier 2 Advice Letter 5654-G filed on June 29, 2020

[3] For work performed during PPRS credit-earning period, for contractors receiving advances. SCE's PPRS credit-earning period is from December 1, 2020 to May 31, 2021. (Dates will vary by IOU based on start of PPRS credit earnings period.) Only includes contractors eligible for PPRS credit as of the reporting month.

[4] Based on total monthly contractor invoices, up to maximum allowable for each contractor. Contractors who are not eligible for PPRS credit as of reporting month have a maximum allowable amount of 0.

[5] Credits may be applied at a later date than earned depending on the contractor repayment schedule.

[6] Includes repayments processed for which PPRS credits were not applied, including contractor payments returned unused or duplicate payments received from other funding sources.

Note: This table created pursuant to section 1.2.3 in Commission Resolution E-5074. This report covers the period from the issuance of advances until the last day of the month reported. Any required corrections/adjustments are reported herein and supersede results reported in prior months.

CARE Table 1 - CARE Program Expenses
Southern California Edison
Through October 2021

	2021 Authorized Budget			Current Month Expenses			Year to Date Expenses			% of Budget Spent YTD		
CARE Program:	**Electric**	**Gas**	**Total**	**Electric**	**Gas**	**Total**	**Electric**	**Gas**	**Total**	**Electric**	**Gas**	**Total**
Outreach	$4,070,988.00		$ 4,070,988.00	$ 318,174.87		$ 318,174.87	$1,922,034.16		$ 1,922,034.16	47%		47%
Processing / Certification Re-certification	$1,556,178.00		$ 1,556,178.00	$ 71,482.92		$ 71,482.92	$463,634.91		$ 463,634.91	30%		30%
Post Enrollment Verification	$491,425.00		$ 491,425.00	$ 47,813.56		$ 47,813.56	$468,625.45		$ 468,625.45	95%		95%
IT Programming	$570,000.00		$ 570,000.00	$ 2,176.89		$ 2,176.89	($292,898.28)		$ (292,898.28)	-51%		-51%
Cooling Centers			$ -	$ 1,109.27		$ 1,109.27	$23,079.55		$ 23,079.55	0%		0%
Pilots/CHANGES Program	$525,000.00		$ 525,000.00	$ 65,772.08		$ 65,772.08	$443,618.41		$ 443,618.41	84%		84%
Studies	$49,500.00		$ 49,500.00	$ -		$ -	$ -		$ -	0%		0%
Regulatory Compliance	$568,876.00		$ 568,876.00	$ (31,828.87)		$ (31,828.87)	$182,297.22		$ 182,297.22	32%		32%
General Administration	$1,289,453.00		$ 1,289,453.00	$ 113,091.91		$ 113,091.91	$967,068.52		$ 967,068.52	75%		75%
CPUC Energy Division	$135,625.00		$ 135,625.00	$ 11,146.27		$ 11,146.27	$134,657.58		$ 134,657.58	99%		99%
SUBTOTAL MANAGEMENT COSTS	**$9,257,045.00**		**$ 9,257,045.00**	**$ 598,938.90**		**$ 598,938.90**	**$4,312,117.52**		**$ 4,312,117.52**	**47%**		**47%**
CARE Rate Discount	$399,664,922.00		$ 399,664,922.00	$ 53,173,271.95		$ 53,173,271.95	$ 528,937,534.29		$ 528,937,534.29	132%		132%
TOTAL PROGRAM COSTS & CUSTOMER DISCOUNTS	**$ 408,921,967**		**$ 408,921,967**	**$ 53,772,210.85**		**$ 53,772,210.85**	**$ 533,249,651.81**		**$ 533,249,651.81**	**130%**		**130%**
Other CARE Rate Benefits												
- DWR Bond Charge Exemption				$ 2,835,436.78		$ 2,835,436.78	$ 28,546,389.72		$ 28,546,389.72			
- CARE Surcharge Exemption				$ 6,140,185.07		$ 6,140,185.07	$ 55,290,962.99		$ 55,290,963			
- California Solar Initiative Exemption						$ -	$ -		$ -			
- kWh Surcharge Exemption						$ -	$ -		$ -			
- Vehicle Grid Integration Exemption						$ -	$ -		$ -			
Total Other CARE Rate Benefits				**$ 8,975,621.85**		**$ 8,975,621.85**	**$ 83,837,353**		**$ 83,837,353**			
Indirect Costs				$101,981.00		$ 101,981.00	$854,515.00		$ 854,515.00			

[1] Decision 15-12-047 transitioned from CHANGES pilot to CHANGES program and funding for the effort is captured herein.
[2] Reflects the authorized 2021 H1 bridge funding amounts.
[3] Monthly and year-to-date expenses data was obtained from SAP database.
[4] Total costs settled to prior cycle CARE accounting are not addressed in CARE Table 1.
[5] Negative amounts reflect reversal of December 2020 accruals
[6] This table incorporates a correction from the September report where the CARE Surcharge Exemption in cell H24 was reported as $41,394,773.44 but the correct figure is $49,150,777.92.
NOTE: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

CARE Table 2 - Enrollment, Recertification, Attrition, & Penetration
Southern California Edison
Through October 2021

2021	New Enrollment										Recertification				Attrition (Drop Offs)					Enrollment		Total CARE Participants	Estimated CARE Eligible	Penetration Rate % (W/X)
	Automatic Enrollment				Self-Certification (Income or Categorical)					Total New Enrollment (E+J)														
	Inter-Utility[1]	Intra-Utility[2]	Leveraging[3]	Combined (B+C+D)	Online	Paper	Phone	Capitation	Combined (F+G+H+I)		Scheduled[5]	Non-Scheduled (Duplicates)[5]	Automatic	Total Recertification (L+M+N)	No Response[4]	Failed PEV	Failed Recertification	Other	Total Attrition (P+Q+R+S)	Gross (K+O)	Net Adjusted (K-T)			
January	1,852	171	0	2,023	6,679	1,492	2,896	41	11,108	13,131	29,527	34,858	0	64,385	2	0	1	7,637	7,640	77,516	5,491	1,429,550	1,349,716	105.9%
February	1,596	503	0	2,099	6,454	3,364	2,960	64	12,842	14,941	27,441	32,610	0	60,051	0	0	0	11,087	11,087	74,992	3,854	1,433,404	1,349,716	106.2%
March	1,694	1,941	0	3,635	6,862	6,600	3,302	87	16,851	20,486	0	0	0	0	0	0	0	8,135	8,135	20,486	12,351	1,445,755	1,349,716	107.1%
April	328	22	0	350	2,959	1,574	2,685	52	7,270	7,620	0	0	0	0	0	0	0	7,180	7,180	7,620	440	1,446,195	1,349,716	107.1%
May	1,950	7	0	1,957	3,908	754	3,543	55	8,260	10,217	0	0	0	0	0	0	0	6,461	6,461	10,217	3,756	1,449,951	1,349,716	107.4%
June	7,557	10	0	7,567	5,358	7,089	9,163	61	21,671	29,238	0	0	0	0	0	0	0	22,444	22,444	29,238	6,794	1,456,745	1,349,716	107.9%
July	1,955	11	0	1,966	6,891	2,554	6,049	58	15,552	17,518	5,419	28,059	0	33,478	1	0	8	-8,220	-8,211	50,996	25,729	1,482,474	1,349,716	109.8%
August	2,323	4	0	2,327	7,230	4,980	6,089	94	18,393	20,720	14,839	52,953	0	67,792	109	2	10	20,958	21,079	88,512	-359	1,482,236	1,349,716	109.8%
September	1,500	8	0	1,508	7,840	7,893	7,072	228	23,033	24,541	9,977	10,008	0	19,985	188	1	106	36,343	36,638	44,526	-12,097	1,470,434	1,349,716	108.9%
October	1,700	38	0	1,738	6,393	9,135	7,789	116	23,433	25,171	6,978	4,710	0	11,688	1	0	31	44,648	44,680	36,859	-19,509	1,450,925	1,349,716	107.5%
November				0					0	0				0				0		0	0		1,349,716	0.0%
December				0					0	0				0				0		0	0		1,349,716	0.0%
YTD Total	**22,455**	**2,715**	**0**	**25,170**	**60,574**	**45,435**	**51,548**	**856**	**158,413**	**183,583**	**94,181**	**163,198**	**0**	**257,379**	**301**	**3**	**156**	**156,673**	**157,133**	**440,962**	**26,450**	**1,450,925**	**1,349,716**	**107.5%**

[1] Enrollments via data sharing between the IOUs.

[2] Enrollments via data sharing between departments and/or programs within the utility.

[3] Enrollments via data sharing with programs outside the IOU that serve low-income customers.

[4] Recertification results are tied to the month initiated. Therefore, recertification results may be pending due to the time permitted for a participant to respond.

[5] Recertification results include volumes for COVID-19 protections and reinstatements.

CARE Table 3A - Post-Enrollment Verification Results (Model)
Southern California Edison
Through October 2021

Month	Total CARE Households Enrolled	Households Requested to Verify[1]	% of CARE Enrolled Requested to Verify Total	CARE Households De-enrolled (Due to no response)	CARE Households De-enrolled (Verified as Ineligible)[2]	Total Households De-enrolled[3]	% De-enrolled through Post Enrollment Verification[4]	% of Total CARE Households De-enrolled
January	1,429,550	0	0.0%	0	0	0	0.0%	0.0%
February	1,433,404	0	0.0%	0	0	0	0.0%	0.0%
March	1,445,755	0	0.0%	0	0	0	0.0%	0.0%
April	1,446,195	0	0.0%	0	0	0	0.0%	0.0%
May	1,449,951	0	0.0%	0	0	0	0.0%	0.0%
June	1,456,745	0	0.0%	0	0	0	0.0%	0.0%
July	1,482,474	0	0.0%	0	0	0	0.0%	0.0%
August	1,482,236	0	0.0%	0	0	0	0.0%	0.0%
September	1,470,434	0	0.0%	0	0	0	0.0%	0.0%
October	1,450,925	0	0.0%	0	0	0	0.0%	0.0%
November			0.0%			0	0.0%	0.0%
December			0.0%			0	0.0%	0.0%
YTD Total	**1,450,925**	**0**	**0.0%**	**0**	**0**	**0**	**0.0%**	**0.0%**

[1] Includes all customers who failed SCE's CARE eligibility probability model.
[2] Includes customers verified as over income or who requested to be de-enrolled.

[3] Verification results are tied to the month initiated and the verification process allows customers 90 days to respond to the verification request. Results may be pending due to the time permitted for a participant to respond.
[4] Percentage of customers dropped compared to the total participants requested to provide verification in that month.
Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

CARE Table 3B Post-Enrollment Verification Results (Electric only High Usage)
Southern California Edison
Through October 2021

Month	Total CARE Households Enrolled	Households Requested to Verify1	% of CARE Enrolled Requested to Verify Total	CARE Households De-enrolled (Due to no response)	CARE Households De-enrolled (Verified as Ineligible)[2]	Total Households De-enrolled[3]	% De-enrolled through Post Enrollment Verification[4]	% of Total CARE Households De-enrolled
January	1,429,550	0	0.0%	0	0	0	0.0%	0.0%
February	1,433,404	0	0.0%	0	0	0	0.0%	0.0%
March	1,445,755	0	0.0%	0	0	0	0.0%	0.0%
April	1,446,195	0	0.0%	0	0	0	0.0%	0.0%
May	1,449,951	0	0.0%	0	0	0	0.0%	0.0%
June	1,456,745	0	0.0%	0	0	0	0.0%	0.0%
July	1,482,474	0	0.0%	0	0	0	0.0%	0.0%
August	1,482,236	191	0.0%	172	9	181	94.8%	0.0%
September	1,470,434	189	0.0%	1	1	2	1.1%	0.0%
October	1,450,925	170	0.0%	2	0	2	1.2%	0.0%
November			0.0%			0	0.0%	0.0%
December			0.0%			0	0.0%	0.0%
YTD Total	**1,450,925**	**550**	**0.0%**	**175**	**10**	**185**	**33.6%**	**0.0%**

[1] Includes all participants who were selected for high usage verification process.
[2] Includes customers verified as over income, who requested to be de-enrolled, did not reduce usage, or did not agree to be weatherized.

[3] Medium (400%) and high usage (600%) customers are dropped at 60 days (2 or 3 bill cycles) for non-response to HUV (high usage income verification request). Additionally, 600% + users that have not reduced usage within the 60 day window (2 or 3 bill cycles) are removed from the program. Results may be pending due to the time permitted for a participant to respond.

4 Percentage of customers dropped compared to the total participants requested to provide verification in that month.

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

CARE Table 4 - CARE Self-Certification and Self-Recertification Applications[1]
Southern California Edison
Through October 2021

	Provided	Received	Approved	Denied	Pending/Never Completed	Duplicates
Total (Y-T-D)	429,816	336,461	310,107	7,652	72,546	3,743
Percentage	N/A	100%	92%	2%	N/A	1%

[1] Includes sub-metered customers.

[2] Includes number of applications SCE provided for all direct mailing campaigns, customer calls made to the call center, and other outreach methods. Because there are other means by which customers obtain applications which are not counted, this number is only an approximation.

[3] Percent of received applications.

[4] Includes all applications received and not approved.

[5] Includes pending recertification responses.

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

CARE Table 5 - Enrollment by County
Southern California Edison
Through October 2021

County	Estimated Eligible Households			Total Households Enrolled			Penetration Rate		
	Urban	Rural	Total	Urban	Rural	Total	Urban	Rural	Total
Fresno	485	0	**485**	51	0	**51**	11%	0%	**11%**
Imperial	0	184	**184**	26	60	**86**	0%	33%	**47%**
Inyo	8	1,440	**1,448**	23	1,066	**1,089**	288%	74%	**75%**
Kern	16,740	20,661	**37,401**	10,849	15,899	**26,748**	65%	77%	**72%**
Kings	0	9,168	**9,168**	55	10,210	**10,265**	0%	111%	**112%**
Los Angeles	585,553	3,402	**588,955**	602,928	2,382	**605,310**	103%	70%	**103%**
Madera	3	0	**3**	0	0	**0**	0%	0%	**0%**
Mono	0	2,186	**2,186**	7	961	**968**	0%	44%	**44%**
Orange	216,341	0	**216,341**	193,079	0	**193,079**	89%	0%	**89%**
Riverside	81,602	73,578	**155,180**	100,120	107,541	**207,661**	123%	146%	**134%**
San Bernardino	155,641	34,142	**189,783**	222,930	42,898	**265,828**	143%	126%	**140%**
San Diego	0	1	**1**	0	1	**1**	0%	100%	**100%**
Santa Barbara	17,177	0	**17,177**	11,082	0	**11,082**	65%	0%	**65%**
Tulare	14,894	50,496	**65,390**	14,378	49,773	**64,151**	97%	99%	**98%**
Ventura	63,643	2,371	**66,014**	62,490	2,116	**64,606**	98%	89%	**98%**
Total	**1,152,087**	**197,629**	**1,349,716**	**1,218,018**	**232,907**	**1,450,925**	**106%**	**118%**	**107%**

* Estimated eligible households is updated using the Athens Research dataset provided in Februrary 2021.

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

CARE Table 6 - Recertification Results
Southern California Edison
Through October 2021

Month	Total CARE Households	Households Requested to Recertify[1]	% of Households Total (C/B)	Households Recertified[2,5]	Households De-enrolled[3]	Recertification Rate % [4] (E/C)	% of Total Households De-enrolled (F/B)
January	1,429,550	1	0.0%	29,524	1	2952400.0%	0.0%
February	1,433,404	0	0.0%	27,441	0	#DIV/0!	0.0%
March	1,445,755	0	0.0%	0	0	#DIV/0!	0.0%
April	1,446,195	0	0.0%	0	0	#DIV/0!	0.0%
May	1,449,951	0	0.0%	0	0	#DIV/0!	0.0%
June	1,456,745	0	0.0%	0	0	#DIV/0!	0.0%
July	1,482,474	33,531	2.3%	32,624	717	97.3%	0.048%
August	1,482,236	67,977	4.6%	56,328	1,216	82.9%	0.082%
September	1,470,434	20,223	1.4%	17,189	284	85.0%	0.019%
October	1,450,925	11,722	1.0%	11,221	95	95.7%	0.010%
November						0.0%	
December						0.0%	
YTD	**1,450,925**	**133,454**	**9.2%**	**174,327**	**2,313**	**76.6%**	**0.16%**

[1] Excludes count of customers recertified through the probability model.

[2] Recertification results are tied to the month initiated and the recertification process allows customers 90 days to respond to the recertification request. Results may be pending due to the time permitted for a participant to respond.

[3] Includes customers who did not respond or who requested to be de-enrolled.
[4] Percentage of customers recertified compared to the total participants requested to recertify in that month.
5 Recertification results include volumes for COVID-19 protections and reinstatements.
Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

CARE Table 7 - Capitation Contractors[1]
Southern California Edison
Through October 2021

Contractor	Contractor Type (Check one or more if applicable)				Total Enrollments	
	Private	CBO	WMDVBE	LIHEAP	Current Month	Year-to-Date
2-1-1 ORANGE COUNTY		x			1	33
ALPHA ENTERPRISES		x			-	-
APAC SERVICE CENTER	x				9	30
ARMENIAN RELIEF SOCIETY	x				-	-
ASIAN AMERICAN DRUG ABUSE PROG	x				-	6
ASIAN AMERICAN RESOURCE CENTER	x		x		-	-
ASIAN YOUTH CENTER	x				-	-
BEST PARTNERS	x				100	696
BETHEL BAPTIST CHURCH	x				-	-
DELHI CENTER	x				-	-
BETHEL BAPTIST CHURCH	x				-	-
BISHOP PAIUTE TRIBE	x				-	-
C.O.R. COMM DEVELOPMENT CORP	x				-	-
CAREGIVERS VOLUNTEERS ELDERLY		x			-	-
CHINESE CHRISTIAN HERALD CRUS.	x				-	1
CHINO NEIGHBORHOOD HOUSE		x			-	-
CITIHOUSING REAL ESTATE SERVIC		x			-	1
CITY IMPACT	x				-	-
CITY OF BEAUMONT SENIOR CENTER		x	x		-	-
COMMUNITY HEALTH INITIATIVE of OC (AKA: Volunteer Center of Greater Orange County dba OneOC)		x			-	-
DESERT COMMUNITY ENERGY		x			-	-
DESERT MANNA MINISTRIES INC	x				-	-
DISABLED RESOURCES CTR, INC		x	x		2	8
EL CONCILIO DEL CONDADO DE	x		x		-	-
FAMILY SVC ASSOC OF REDLANDS	x				-	-
FOOD SHARE	x				-	-
GO THE CALENDAR		x			-	-
HELP OF OJAI, INC.	x				-	-
HOUSING AUTHORITY OF KINGS CO	x		x		-	-
KERNVILLE UNION SCHOOL DISTRIC	x				-	-
KINGS COMMUNTITY ACTION ORG	x				-	-
KINGS CTY COMMISSION ON AGING	x				-	-
LA COUNTY HOUSING AUTHORITY		x			-	-
LEAGUE OF CALIF HOMEOWNERS	x				-	-
LIFT TO RISE	x				-	-
LTSC COMM. DEVEL. CORP	x				-	4
MENIFEE VALLEY CHAMBER OF COMMERCE		x			-	1
MEXICAN AMERICAN OPPORTUNITY		x	x		-	-
MTN COMM FAM RESOURCE CNTR	x				1	4
NEW GREATER CIR. MISSION, INC	x				-	-
NEW HOPE VILLAGE, INC	x				-	-
NEW HORIZONS CAREGIVERS GROUP		x			-	-
OCCC	x				-	-
OPERATION GRACE	x				-	-
OUR COMMUNITY WORKS	x				3	10
PACIFIC ISLANDER HLTH (PIHP)	x				-	-
PACIFIC PRIDE FOUNDATION	x				-	-
RIVERSIDE DEPT COMM ACTION		x	x	x	-	2
SALVATION ARMY SANTA FE SPGS	x				-	-
SALVATION ARMY VISALIA CORPS	x				-	-
SANTA ANITA FAMILY SERVICE	x				-	-
SENIOR ADVOCATES OF THE DESERT	x				-	-
SHARE OUR SELVES	x				-	-
SMILES FOR SENIORS FOUND.	x				-	-
SOUTHEAST CITIES SERVICE CTR.		x			-	-
SOUTHEAST COMMUNITY DEVELOPMEN	x				-	-
ST VINCENT DE PAUL		x			-	-
THE CAMBODIAN FAMILY	x				-	-
UNITED CAMBODIAN COMMUNITY INC		x			-	-
VICTOR VALLEY COMM SVC COUNCIL	x				-	-
VIETNAMESE COMMUNITY OF OC INC	x				-	-
VOLUTNEERS OF EAST LOS ANGELES	x		x		-	-
XFINITI SOLUTIONS, LLC		x			-	-
Total Enrollments					**116**	**796**

[1] All capitation contractors with current contracts are listed regardless of whether they have signed up customers or submitted invoices this year.

[2] Numbers reflect customers that have been placed on the rate YTD. Capitation payments may lag by a month or more depending on when SCE is invoiced by the contractors.

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

CARE Table 8 - Households as of Month-End
Southern California Edison
Through October 2021

Month	Gas and Electric	Gas Only	Electric Only	Total	Eligible Households[1]	Penetration	% Change	Total Residential Accounts
January	N/A	N/A	1,429,550	1,429,550	1,349,716	106%	0.0%	4,489,218
February	N/A	N/A	1,433,404	1,433,404	1,349,716	106%	0.3%	4,489,173
March	N/A	N/A	1,445,755	1,445,755	1,349,716	107%	0.9%	4,496,151
April	N/A	N/A	1,446,195	1,446,195	1,349,716	107%	0.0%	4,497,228
May	N/A	N/A	1,449,951	1,449,951	1,349,716	107%	0.3%	4,503,285
June	N/A	N/A	1,456,745	1,456,745	1,349,716	108%	0.0%	4,509,673
July	N/A	N/A	1,482,474	1,482,474	1,349,716	110%	0.0%	4,501,086
August	N/A	N/A	1,482,236	1,482,236	1,349,716	110%	0.0%	4,497,048
September	N/A	N/A	1,470,434	1,470,434	1,349,716	109%	-0.9%	4,498,046
October	N/A	N/A	1,450,925	1,450,925	1,349,716	107%	0.0%	4,505,454
November	N/A	N/A						
December	N/A	N/A						
YTD			**1,450,925**	**1,450,925**	**1,349,716**	**107%**	**0.0%**	**4,505,454**

[1] Data represents total residential electric and gas households. This includes submetered households.

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

CARE Program Table 9 - Expenditures for Pilots/CHANGES Program [1]
Southern California Edison
Through October 2021

2020	Authorized 2021 Budget	Current Month Expenses	Expenses Since Jan. 1, 2021	% of 2021 Budget Expensed
	Total	Total	Total	Total
Pilots				
CHANGES Program	$ 525,000	$ 65,772	$ 443,618	84%
Total	**$ 525,000**	**$ 65,772**	**$ 443,618**	**84%**

[1] Decision 15-12-047 transitioned from CHANGES pilot to CHANGES program and funding for the effort is captured herein.

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

Per Ravinder Mangat from the CPUC, table 10 is temporarily suspended.

Southern California Edison

Date[3]	CHANGES Participants' self-identified language of preference	Description of the session content identifying service provided (e.g. utility bill assistance, utility bill dispute resolution, and other energy related issues)[2]	Description of each contact made with that customer's utility until a solution is reached.	If on CARE, Enter How Initially Enrolled		Number of Enrollment through CHANGES CBOs' Assistance Confirmed by IOU			Customer Receiving Assistance with Bill Payment Plans (initiated or modified) by the CHANGES CBOs.			Customer Receiving Assistance with Utility Bill Disputes, including bill modification, by the CHANGES CBOs.			Calls to Dedicated 800 # Recorded by IOU [1]
				#	How Enrolled	CARE	FERA	Medical Baseline	#	Dedicated Toll-Free Number: 1 = Yes 0 = No	Dedicated Toll-Free Number: Reason 800 # Not Used	#	Dedicated Toll-Free Number: 1 = Yes 0 = No	Dedicated Toll-Free Number: Reason 800 # Not Used	
2018-05-02	Chinese/Cantonese	Energy Assistance Fund Application Educated on Energy Efficiency/ Conservation Educated on Energy Assistance Programs	Not applicable	1	Recertification and Verification Processing	0	0	1	1	0	Not Applicable	1	0	Not Applicable	
2018-05-23	Vietnamese	HEAP/LIHeap Application Assistance Educated on Energy Assistance Programs	Not applicable	1	Data Sharing	0	0	0	0	0	Meeting with client.	0	0	Not Applicable	
2018-05-22	Korean	HEAP/LIHeap Application Assistance	Not applicable	1	Data Sharing	0	0	0	0	0	Meeting with client.	0	0	Not Applicable	
2018-05-23	Korean	HEAP/LIHeap Application Assistance	Not applicable	1	Recertification and Verification Processing	0	0	0	1	0	Meeting with client.	0	1	Not Applicable	
2018-05-23	Spanish	HEAP/LIHeap Application Assistance Set Up/Change Payment Plan	Not applicable	1	Internet Enrollments	0	0	0	0	0	Meeting with client.	0	0	Not Applicable	
2018-05-16	Chinese/Cantonese	Energy Assistance Fund Application Educated on Energy Efficiency/ Conservation	Not applicable	1	VRU Enrollments	0	0	0	0	0	Meeting with client.	0	0	Not Applicable	
2018-05-11	Spanish	Medical Baseline Application Assistance Educated on Medical Baseline	Not applicable	1	Internet Enrollments	0	0	0	0	0	Meeting with client.	0	0	Not Applicable	
2018-05-03	Spanish	Educated on CARE/FERA Changes to Account	Not applicable	1	Capitation Agency	0	0	0	0	0	Meeting with client.	1	1	Not Applicable	
2018-05-15	Vietnamese	HEAP/LIHeap Application Assistance Bill Education Educated on Energy Assistance Programs	Not applicable	1	Capitation Agency	0	0	0	0	0	Meeting with client.	0	0	Not Applicable	
2018-05-02	Spanish	Educated on CARE/FERA Changes to Account	Not applicable	1	Capitation Agency	0	0	0	1	0	Meeting with client.	0	0	Not Applicable	
2018-05-07	Vietnamese	HEAP/LIHeap Application Assistance Bill Education Educated on Energy Assistance Programs	Not applicable	1	Special Projects	0	0	0	0	0	Meeting with client.	0	0	Not Applicable	
2018-05-22	Vietnamese	HEAP/LIHeap Application Assistance Bill Education Educated on Energy Assistance Programs	Not applicable	1	Capitation Agency	0	0	0	0	0	Meeting with client.	0	0	Not Applicable	
2018-05-04	Spanish	ESAP Application Assistance	Not applicable	1	Internet Enrollments	0	0	0	0	0	Meeting with client.	0	0	Not Applicable	
2018-05-03	English	Set Up/Change Payment Plan	Not applicable	1	Capitation Agency	0	0	0	0	0	Meeting with client.	0	0	Not Applicable	
2018-05-18	Chinese/Cantonese	HEAP/LIHeap Application Assistance Educated on Energy Efficiency/ Conservation	Not applicable	1	Call Center	0	0	0	1	0	Meeting with client.	0	0	Not Applicable	
2018-05-10	Samoan	Set Up/Change Payment Plan	Not applicable	0	Not Applicable	0	0	0	1	1	Not Applicable	0	0	Not Applicable	
2018-05-08	English	Set Up/Change Payment Extension	Not applicable	0	Not Applicable	0	0	0	1	1	Not Applicable	0	0	Not Applicable	
2018-05-14	Vietnamese	HEAP/LIHeap Application Assistance	Not applicable	1	Capitation Agency	0	0	0	0	0	Meeting with client.	0	0	Not Applicable	
Southern California Edison	English	Energy Assistance Fund Application Educated on Energy Efficiency/ Conservation	Not applicable	1	Capitation Agency	0	0	0	1	0	Meeting with client.	1	0	Not Applicable	
1/0/1900	0		Not applicable	1	Call Center	0	0	0	0	0	Meeting with client.	0	0	Not Applicable	
2018-05-14	Spanish	Set Up/Change Payment Extension Set Up/Change Payment Plan	Not applicable	1	Call Center	0	0	0	0	0	Meeting with client.	0	0	Not Applicable	
2018-05-16	Spanish	Changes to Account	Not applicable	1	Call Center	0	0	0	1	1	Not Applicable	0	0	Not Applicable	
2018-05-30	Spanish	Set Up/Change Payment Extension	Not applicable	1	Capitation Agency	0	0	0	0	1	Not Applicable	0	0	Not Applicable	
2018-05-02	Chinese/Cantonese	HEAP/LIHeap Application Assistance Educated on Energy Efficiency/ Conservation	Not applicable	1	Call Center	0	0	0	1	0	Meeting with client.	1	0	Not Applicable	
2018-05-14	Korean	HEAP/LIHeap Application Assistance	Not applicable	0	Not Applicable	0	0	0	1	0	Meeting with client.	0	0	Not Applicable	
1/0/1900	0		Not applicable	1	Special Projects	0	0	0	0	0	Meeting with client.	0	0	Not Applicable	
2018-05-22	Korean	HEAP/LIHeap Application Assistance	Not applicable	1	Special Projects	0	0	0	0	0	Meeting with client.	0	0	Not Applicable	
2018-05-30	Vietnamese	HEAP/LIHeap Application Assistance	Not applicable	1	Call Center	0	0	0	1	0	Meeting with client.	1	0	Not Applicable	
2018-05-14	Spanish	ESAP Application Assistance	Not applicable	1	Call Center	0	0	0	1	0	Meeting with client.	0	0	Not Applicable	
2018-05-14	Spanish	Medical Baseline Application Assistance Educated on Medical Baseline	Not applicable	1	Call Center	0	0	0	1	0	Meeting with client.	0	0	Not Applicable	
2018-05-15	Chinese/Cantonese	Energy Assistance Fund Application Educated on Energy Efficiency/ Conservation	Not applicable	1	Capitation Agency	0	0	0	0	0	Meeting with client.	1	0	Not Applicable	
2018-05-18	Spanish	ESAP Application Assistance Educated on CARE/FERA	Not applicable	1	Internet Enrollments	0	0	0	0	1	Not Applicable	0	0	Not Applicable	
2018-05-23	Spanish	ESAP Application Assistance Set Up/Change Payment Extension Set Up/Change Payment Plan	Not applicable	1	Internet Enrollments	0	0	0	0	1	Not Applicable	0	0	Not Applicable	
2018-05-09	Spanish	HEAP/LIHeap Application Assistance	Not applicable	1	Call Center	0	0	0	0	0	Meeting with client.	0	0	Not Applicable	
2018-05-15	Spanish	Set Up/Change Payment Extension Set Up/Change Payment Plan	Not applicable	1	Call Center	0	0	0	0	0	Meeting with client.	0	0	Not Applicable	
2018-05-21	Vietnamese	HEAP/LIHeap Application Assistance	Not applicable	0	Not Applicable	0	0	0	0	0	Meeting with client.	0	0	Not Applicable	
2018-05-25	Spanish	Set Up/Change Payment Plan	Not applicable	1	Call Center	0	0	0	0	1	Not Applicable	0	0	Not Applicable	
2018-05-25	Spanish	ESAP Application Assistance	Not applicable	1	Capitation Agency	0	0	0	0	1	Not Applicable	0	0	Not Applicable	
2018-05-16	Spanish	Changes to Account	Not applicable	1	Call Center	0	0	0	0	0	Meeting with client.	0	0	Not Applicable	
2018-05-09	Spanish	ESAP Application Assistance	Not applicable	1	Call Center	0	0	1	0	0	Meeting with client.	1	0	Not Applicable	
2018-05-10	Vietnamese	HEAP/LIHeap Application Assistance Educated on Avoiding Disconnection Educated on Energy Assistance Programs	Not applicable	1	Data sharing	0	0	0	0	0	Meeting with client.	0	0	Not Applicable	
2018-04-30	English	Set Up/Change Payment Plan	Not applicable	1	VRU Enrollments	0	0	0	1	0	Meeting with client.	0	0	Not Applicable	
2018-05-01	Chinese/Cantonese	Energy Assistance Fund Application Educated on Energy Efficiency/ Conservation Educated on Energy Assistance Programs	Not applicable	0	Not Applicable	0	0	0	1		Not Applicable	0	1	Not Applicable	
2018-05-01	English	HEAP/LIHeap Application Assistance	Not applicable	0	Not Applicable	0	0	0	1	0	Meeting with client.	0	0	Not Applicable	
2018-05-08	English	Changes to Account	Not applicable	1	Special Projects	0	0	0	1			0	1	Not Applicable	
2018-04-17	English	Energy Assistance Fund Application	Not applicable	0	Not Applicable	0	0	0	0	0	Meeting with client.	0	0	Not Applicable	
2018-05-03	Chinese/Cantonese	HEAP/LIHeap Application Assistance Educated on Energy Efficiency/ Conservation	Not applicable	1	Call Center	0	0	0	1	0	Meeting with client.	0	0	Not Applicable	
2018-05-25	English	Medical Baseline Application Assistance Educated on Medical Baseline	Not applicable	0	Not Applicable	0	0	0	0	0	Meeting with client.	0	0	Not Applicable	
2018-05-04	Vietnamese	HEAP/LIHeap Application Assistance	Not applicable	1	Capitation Agency	0	0	0	0	0	Meeting with client.	0	0	Not Applicable	
2018-05-10	Chinese/Cantonese	HEAP/LIHeap Application Assistance Educated on Energy Efficiency/ Conservation	Not applicable	0	Not Applicable	0	0	0	0	0	Meeting with client.	1	0	Not Applicable	
2018-05-25	Chinese/Cantonese	HEAP/LIHeap Application Assistance Educated on Energy Efficiency/ Conservation	Not applicable	1	VRU Enrollments	0	0	0	0	0	Meeting with client.	0	0	Not Applicable	
2018-05-04	Chinese/Cantonese	HEAP/LIHeap Application Assistance Educated on Energy Efficiency/ Conservation	Not applicable	1	Call Center	0	0	0	0	0	Meeting with client.	0	0	Not Applicable	
2018-05-03	Vietnamese	HEAP/LIHeap Application Assistance	Not applicable	1	Call Center	0	0	0	0	0	Meeting with client.	0	0	Not Applicable	
2018-04-25	English	HEAP/LIHeap Application Assistance	Not applicable	1	Other Source	0	0	0	1	0	Meeting with client.	0	0	Not applicable	
2018-04-02	Mandarin	Energy Assistance Fund Application	Not applicable	1	Special Projects	0	0	0	1	0	Meeting with client.	1	0	Not applicable	
2018-04-10	Spanish	Medical Baseline Application Assistance	Not applicable	1	Internet Enrollments	0	0	0	0	0	Meeting with client.	0	0	Not applicable	
2018-04-27	Spanish	Changes to Account	Not applicable	1	Internet Enrollments	0	0	0	0	1	Not Applicable	0	0	Not applicable	
Current Month Total				**48**		**0**	**0**	**2**	**20**	**9**		**9**	**4**		**26**
Year-to-Date Total				**578**		**9**	**0**	**21**	**257**	**40**		**88**	**22**		**73**

[1] Total calls placed to 800# recorded by SCE from May 1, 2018, through May 31, 2018, is 26. Data on calls per each one-on-one session not available.

[2] For column C, this data was provided by CHANGES contractor, Self Help for the Elderly, via CSID. This table was edited and reformatted from its original version in order to have a more consistent appearance and format with existing SCE tables.

[3] Dates listed are one-on-one case open dates as provided by CHANGES contractor. Dates do not necessarily coincide with the date of the session.

CARE Table 11 CHANGES Group Customer Assistance Sessions Southern California Edison						
Date[3]	Session Language	Description of Service Provided (e.g. utility bill assistance, utility bill dispute resolution, and other energy related issues)	Session Logistics			
			# of Sessions	Length (Hours)[4]	Number of Attendees	Description of Information / Literature Provided
N/A	Armenian	Avoiding Disconnection	6	0.5	42	N/A
N/A	Cantonese	Avoiding Disconnection	1	0.5	17	N/A
N/A	English	Avoiding Disconnection	2	0.5	8	N/A
N/A	Japanese	Avoiding Disconnection	1	0.5	1	N/A
N/A	Korean	Avoiding Disconnection	1	0.5	16	N/A
N/A	Mandarin	Avoiding Disconnection	1	0.5	4	N/A
N/A	Spanish	Avoiding Disconnection	1	0.5	2	N/A
N/A	Vietnamese	Avoiding Disconnection	2	0.5	31	N/A
N/A	Cantonese	CARE/FERA and Other Assistance Programs	1	0.5	1	N/A
N/A	English	CARE/FERA and Other Assistance Programs	8	0.5	29	N/A
N/A	Japanese	CARE/FERA and Other Assistance Program	1	0.5	1	N/A
N/A	Korean	CARE/FERA and Other Assistance Programs	4	0.5	157	N/A
N/A	Mandarin	CARE/FERA and Other Assistance Programs	3	0.5	6	N/A
N/A	Spanish	CARE/FERA and Other Assistance Programs	8	0.5	64	N/A
N/A	Vietnamese	CARE/FERA and Other Assistance Program	2	0.5	31	N/A
N/A	Armenian	Electric and Natural Gas Safety	6	0.5	46	N/A
N/A	Cantonese	Electric and Natural Gas Safety	2	0.5	24	N/A
N/A	English	Electric and Natural Gas Safety	5	0.5	18	N/A
N/A	Korean	Electric and Natural Gas Safety	1	0.5	8	N/A
N/A	Mandarin	Electric and Natural Gas Safety	3	0.5	7	N/A
Edison	Spanish	Electric and Natural Gas Safety	6	0.5	46	N/A
0-Jan	Tagalog	Electric and Natural Gas Safety	3	0.5	26	N/A
N/A	Vietnamese	Electric and Natural Gas Safety	1	0.5	8	N/A
N/A	Armenian	Energy Conservation	6	0.5	37	N/A
N/A	Cantonese	Energy Conservation	2	0.5	23	N/A
N/A	English	Energy Conservation	2	0.5	7	N/A
N/A	Mandarin	Energy Conservation	3	0.5	10	N/A
N/A	Spanish	Energy Conservation	3	0.5	15	N/A
N/A	Cambodian	Gas Aggregation	1	0.5	8	Gas Aggregation Handout
N/A	English	Gas Aggregation	1	0.5	2	Gas Aggregation Handout
N/A	Mandarin	Gas Aggregation	1	0.5	1	Gas Aggregation Handout
N/A	Spanish	Gas Aggregation	3	0.5	32	Gas Aggregation Handout
N/A	Spanish	High Energy Use	1	0.5	18	High Use Handout
N/A	Cantonese	Level Pay Plan	1	0.5	14	N/A
N/A	English	Level Pay Plan	1	0.5	7	N/A
N/A	Mandarin	Level Pay Plan	1	0.5	3	N/A
N/A	Tagalog	Level Pay Plan	1	0.5	8	N/A
N/A	Vietnamese	Level Pay Plan	1	0.5	17	N/A
N/A	Arabic	Understanding Your Bill	1	0.5	5	N/A
N/A	Armenian	Understanding Your Bill	2	0.5	7	N/A
N/A	Cantonese	Understanding Your Bill	1	0.5	15	N/A
N/A	English	Understanding Your Bill	3	0.5	10	N/A
N/A	Japanese	Understanding Your Bill	2	0.5	17	N/A
N/A	Korean	Understanding Your Bill	3	0.5	25	N/A
N/A	Mandarin	Understanding Your Bill	2	0.5	4	N/A
N/A	Spanish	Understanding Your Bill	5	0.5	55	N/A
N/A	Tagalog	Understanding Your Bill	2	0.5	26	N/A
N/A	Vietnamese	Understanding Your Bill	2	0.5	35	N/A
Current Month Total						
Year-to-Date						

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

[1] Contractor states all sessions at least 30 minutes

[2] This table was provided by CHANGES contractor, Self Help for the Elderly, via CSID. This table was edited and reformatted from its original versions in order to have a more consistent appearance and format with existing SCE tables.

[3] The numbers provided by the CHANGES contractor are for SCE and SoCal Gas **combined**, due to the combined service territory.

[4] On the Consumer Education Topic addendum of the Quarterly CHANGES Data Report of August 2018-October 2018, the number of attendees for: the Avoiding Disconnection course add up to 121, not the 119 shown on the report; CARE / FERA & Other Assistance Programs classes add up to 289, not 287 as shown on the report; Electric and Natural Gas Safety classes add up to 183, not 182 as shown on the report; Energy Conservation classes add up to 92, not 91 as shown on the report; Understanding Your Bill classes add up to 199, not 197 as shown on the report.
Thus, the total shown on this table does not match the total on the Quarterly CHANGES Data Report of August 2018-October 2018.

Appendix E

November 2021 ESA and CARE Program Report

Southern California Edison Company's (SCE)

Energy Savings Assistance (ESA) Program

and

California Alternate Rates for Energy (CARE) Program

Monthly Report

November 2021

LOW INCOME ASSISTANCE PROGRAMS MONTHLY REPORT

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LOW INCOME ASSISTANCE PROGRAMS MONTHLY REPORT

This monthly report complies with the low income reporting requirements established in Decision (D.)16-11-022/D.17-12-009, and with all reporting and program evaluation requirements established for the California Alternate Rates for Energy (CARE) and Energy Savings Assistance (ESA) Programs and provides information on CARE and ESA Program accomplishments and expenditures in 2021 up to and including November 30, 2021.

1. Energy Savings Assistance (ESA) Program Executive Summary

The objective of SCE's Energy Savings Assistance (ESA) Program is to help income-qualified customers reduce their energy consumption and costs while increasing their health, comfort, and safety at no cost to them. Through the ESA Program, SCE offers several energy-efficient appliances to income-qualified customers, including energy-efficient refrigerators and air conditioners, and home efficiency solutions like weatherization that can help customers save energy and money. The ESA Program is available to income-qualified customers living in single-family, multifamily, and mobile homes, including homeowners and renters. To be eligible for the program, customers must meet the program's income guidelines, which are established by the California Public Utilities Commission (CPUC) and updated annually. Specific measures are authorized according to criteria observed in each home for existing appliances and feasibility of installation.

Coronavirus (COVID-19) Program Impacts

On March 4, 2020, California Governor Gavin Newsom declared a State of Emergency to help the state prepare for the broader spread of the COVID-19 virus. On March 19, the Governor issued a “Stay at Home” order for non-essential workers.

On March 20, 2020, SCE issued a letter regarding the Operational Changes in Response to COVID-19 Pandemic. This letter suspended all face-to-face interaction between ESA Prime Contractors and SCE customers, including but not limited to customer outreach, enrollment, installation, and inspection work. This suspension was extended to April 30, 2020 and then extended further to May 31, 2020 in SCE’s subsequent letters issued on April 7, 2020 and April 28, 2020.

On March 23, 2020, the CPUC issued a letter requesting the California Investor-Owned Utilities (IOUs) to offer a 30-day advance payment option to Prime Contractors. To help provide assurance and mitigate financial impacts to the ESA workforce as a result of the COVID-19 work restrictions, SCE offered all eligible Prime Contractors 30-day advance payment offers and expedited payments on outstanding invoices outside of standard payment terms. SCE processed and released a total of $2,129,470.27 in advanced payments for all the Prime Contractors that accepted the first 30-day advance payment offers and signed a binding Letter Agreement contract.

On April 7, 2020, the CPUC issued a second letter directing the IOUs to offer additional measures to ESA Prime Contractors to help sustain their workforce. The letter required the IOUs offer an additional 30-day advance payment to the ESA Prime Contractors that accepted the first 30-day advance payment offer and to offer a new 60-day advance payment to the eligible ESA Prime Contractors that did not accept the initial 30-day offer. SCE offered all eligible Prime Contractors additional 30-day or new 60-day advance payment offers and continued to expedite payments on outstanding invoices outside of standard payment terms. SCE processed and released a total of $4,549,331.70 in advanced payments for all the Prime Contractors that accepted an additional 30-day or new 60-day advance payment offer and signed a binding Letter Agreement contract. As of April 30, 2020, SCE has released a total of $6,678,801.97 in advance payments.

On May 21, 2020, the CPUC provided guidance on the ESA Program suspensions. The notice confirmed that ESA Program Administrators should follow the applicable state and local health orders whichever is more restrictive. Effective June 1, SCE removed the previous restrictions on face-to-face interactions between ESA contractors and SCE customers. SCE requested ESA contractors to follow SCE's safe work practices guidance at minimum as well as the most restrictive state, county, or local orders for all relevant work activities.

On May 28, 2020, the CPUC issued Resolution E-5074 that ratified the Executive Director's letters to direct IOUs to offer a 60-day advance payment to ESA Contractors. The Resolution asked SCE to provide new, updated terms for offers already accepted by Contractors if necessary, to comport with the Resolution, and new updated offers for those Contractors that did not already accept a 60-day advance payment. The Resolution also modifies the calculation of a Post-Pandemic Return to Service (PPRS) credit that will be calculated as a percent of the Prime Contractor's monthly invoice and applied as a dollar credit towards the Contractor's advance payment. The PPRS credit is only earned through actual work performed in ESA eligible households for a six-month period after the suspension of in-person program activity is lifted and may only be applied to paying back advance funds that went towards labor costs and other employee costs critical to sustaining the workforce. SCE offered all eligible Prime Contractors new or updated terms to comply with the Resolution. As of June 2020, SCE has released a total of $6,867,426.71 in advance payments.

On June 12, 2020, pursuant to Ordering Paragraph (OP) 8 of Resolution E-5074, SCE provided notice to the Prime Contractors of the proposed percentage for the PPRS Credit calculation. On June 15, 2020, SCE provided 30-day advance notice to Prime Contractors signifying July 15, 2020 as the start of the six-month PPRS credit-earning period in accordance with OP 7 of Resolution E-5074. A Joint Tier 1 Advice Letter Proposing a Reporting Template for ESA Prime Contractors and a Joint Tier 2 Advice Letter to Propose a PPRS Percentage, both in Compliance with Resolution E-5074 were filed on June 29, 2020.

On July 15, 2020, the ESA Prime Contractors were notified by email that SCE is re-evaluating the start of the six-month PPRS credit-earning period in response to Governor Gavin Newsom's July 13th ordering of several sectors to once again shut down amid an increasingly concerning COVID–19 surge. On July 21, 2020, SCE sent a formal notice to ESA Prime Contractors stating that SCE is delaying the start of the six-month credit-earning period and has not yet decided on a date as to when the credit-earning period will begin.

Additional communication will be sent to Prime Contractors regarding the timing of PPRS credit-earning period.

On September 25, 2020, a Supplemental Joint Tier 1 Advice Letter proposing a reporting template for ESA Prime Contractors in compliance with Resolution E-5074 was filed. The purpose of this joint supplemental advice letter was to provide an updated reporting template for Prime Contractors to use in their reporting of advance funds usage to the IOUs.

On October 30, 2020, SCE provided 30-day advance notice to Prime Contractors signifying December 1, 2020 as the start of the six-month PPRS credit-earning period in accordance with OP 7 of Resolution E-5074. The PPRS credit is only earned through actual work performed in ESA eligible households during the period of December 1, 2020 to May 31, 2021 and may only be applied to paying back advance funds that went towards labor costs and other employee costs critical to sustaining the workforce.

SCE continues to work with its ESA contractors throughout the COVID-19 emergency. Below are specific activities SCE has conducted:

January 2021

- Continue offering virtual ESA program enrollment option to customers. Enrollment measures are delivered or dropped off through contactless delivery.
- In January, SCE ESA contractors enrolled over 960 customers via the virtual enrollment method.

February 2021

- Continue offering virtual ESA program enrollment option to customers. Enrollment measures are delivered or dropped off through contactless delivery.
- In February, SCE ESA contractors enrolled over 1,100 customers via the virtual enrollment method.

March 2021

- Continue offering virtual ESA program enrollment option to customers. Enrollment measures are delivered or dropped off through contactless delivery.
- In March, SCE ESA contractors enrolled over 1,723 customers via the virtual enrollment method.

April 2021

- Continue offering virtual ESA program enrollment option to customers. Enrollment measures are delivered or dropped off through contactless delivery.
- In April, SCE ESA contractors enrolled over 1,320 customers via the virtual enrollment method.

May 2021

- Continue offering virtual ESA program enrollment option to customers. Enrollment measures are delivered or dropped off through contactless delivery.
- In May, SCE ESA contractors enrolled over 1,200 customers via the virtual enrollment method.
- The PPRS credit earning period ended May 31, 2021. Twenty-two (22) ESA contractors were eligible to earn PPRS credits through actual work performed in ESA eligible households from December 1, 2020 through May 31, 2021. Enrollment rates have increased each month and since February, have surpassed SCE's post-COVID impact enrollment forecasts. PPRS credits have contributed to program ramp up as contractors continue to ramp up their operations in 2021.

June 2021

- Continue offering virtual ESA program enrollment option to customers. Enrollment measures are delivered or dropped off through contactless delivery.
- In June, SCE ESA contractors enrolled over 1,200 customers via the virtual enrollment method.
- Through June, ESA contractors earned over $2.6 million PPRS credits for work performed during the credit earning period of December 1, 2020 to May 31, 2021. The total maximum PPRS credits eligible for the 22 ESA contractors eligible to earn credits during the earning period is approximately $2.8 million. The steady ramp up of ESA operations has allowed many of the ESA contractors to fully offset the portion of their Advance Payment that went towards labor related costs during the time the ESA program was suspended.

July 2021

- Continue offering virtual ESA program enrollment option to customers and in July, SCE ESA contractors enrolled over 1,000 customers via the virtual enrollment method.
- Through July, ESA contractors earned over $2.62 million PPRS credits for work performed during the credit earning period of December 1, 2020 to May 31, 2021. The total maximum PPRS credits eligible for the 22 ESA contractors eligible to earn credits during the earning period is approximately $2.8 million. The continued ramp up of ESA operations has allowed many of the ESA contractors to fully offset the PPRS eligible portion of their Advance Payment.

August 2021

- Continued offering the virtual ESA program enrollment option to customers and in August, SCE ESA contractors enrolled over 1,100 customers via the virtual enrollment method.

September 2021

- Continued offering the virtual ESA program enrollment option to customers and in September, SCE ESA contractors enrolled over 1,050 customers via the virtual enrollment method.

October 2021

- Continued offering the virtual ESA program enrollment option to customers and in October, SCE ESA contractors enrolled over 940 customers via the virtual enrollment method.
- Through October, ESA contractors earned over $2.75 million PPRS credits for work performed during the credit earning period of December 1, 2020 to May 31, 2021. The total maximum PPRS credits eligible is approximately $2.8 million. The continued ramp up of ESA operations has allowed many of the ESA contractors to fully offset the PPRS eligible portion of their Advance Payment.

November 2021

- Continued offering the virtual ESA program enrollment option to customers and in November, SCE ESA contractors enrolled over 870 customers via the virtual enrollment method.

All Prime Contractors who accepted an advance payment are scheduled to zero out their balances no later than December 31, 2021.

Energy Savings Program Overview

1.1.1. Provide a summary of the Energy Savings Assistance Program elements

Program Summary for November			
2021	Authorized / Planning Assumptions[1]	Year-to-Date Actual	%
Budget	$40,926,750	$34,903,736	85%
Homes Treated	43,562	38,333	88%
kWh Saved	N/A	18,234,001	N/A
kW Demand Reduced	N/A	2,809	N/A
Therms Saved	N/A	N/A	N/A

[1]Saving authorized in CPUC January 4, 2019 letter, "Disposition partially approving Southern California Edison (SCE) Company's Energy Savings Assistance (ESA) and California Alternate Rates for Energy (CARE) Mid-Cycle Update Advice Letter (AL) 3824-E, as supplemented, pursuant to Decisions (D.) 16-11-022 and (D.) 17- 12-009 and SCE advice letter 3743-E, as supplemented, pursuant to Resolution E-4885."

1.2. Customer Enrollment and Outreach Update

SCE's outreach efforts in conjunction with the ESA program contractors utilize numerous channels and innovative approaches to inform and enroll customers. The following section describes some of the methods SCE implements monthly to enroll customers and conduct outreach activities to inform customers about the ESA program.

1.2.1 Provide a summary of the Energy Savings Assistance program enrollment and outreach strategies deployed this month.

SCE's ESA Service Providers continue to enroll customers through tablet PCs (aka paperless enrollment) during the assessment process resulting in streamlined and expedited enrollments. The tablet PC eliminates the need for paper copies ensuring protection of customer data and helping protect the environment.

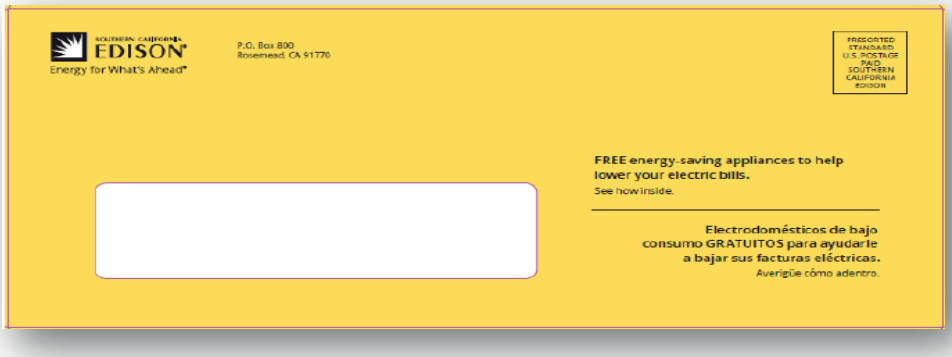
Continuing through the COVID-19 pandemic, in November there were 431 Program Representatives representing 23 Service Providers utilizing the paperless enrollment process, enrolling 9,749 households.

Direct Mailers

In November, SCE sent approximately 110,000 direct mailers to new and existing CARE customers and non-CARE customers with a high probability of being eligible for the ESA Program. The letters targeted customers who have not participated in the ESA program and included messaging about the ESA program's virtual option for enrollment. Each letter also provides customers with the name and phone number for their local SCE ESA program contractor, allowing contractors to directly receive information for interested customers which could lead to potential enrollments. This streamlined process also creates efficiencies for both customer and contractor.

The campaign's creative for first touch acquisition is shown below.

(double-sided English/Spanish)



SOUTHERN CALIFORNIA EDISON
Energy for What's Ahead®

«Date»

Open the door to free energy-saving appliances and even lower electric bills!

«Customer Name»
«Mailing Address 1»
«Mailing Address 2»
«City, State Zip+4»
«BARCODE»

CALL YOUR LOCAL SCE-APPROVED CONTRACTOR TODAY!

«Contractor Name»
«1-800-999-9999»

Re: Service Account Number ending in «XXX» at «Service Account Address»

Dear «Customer Name»,

Did you know that with our Energy Savings Assistance program you may qualify to replace your older appliances that use lots of electricity with new energy-efficient models — for free? Whether you own or rent, the **program covers all costs** for purchasing and installing energy-efficient appliances and services that will help you save energy and money.

- Refrigerator Replacement
- Clothes Washer Replacement
- Pool Pump Replacement
- Lighting – LEDs and Torchiere
- Smart Power Strip
- Smart Thermostat
- Weatherization
- Freezer Replacement
- Evaporative Cooler
- Window or Wall AC Replacement
- Central AC Replacement

How it works.
Our approved contractor will review the program and qualifying income guidelines either in person or by telephone, and will let you know the no-cost energy-saving home appliances and solutions available. When a contractor visits your home, they will be taking precautions such as using protective equipment (gloves and masks), sanitizing tools, and social distancing.

Don't miss this opportunity for free appliances that use less electricity and may help lower your bill. Call your local SCE-approved contractor below, or visit **sce.com/esap** for more information.

«Contractor Name»
«1-800-999-9999»

Funding is limited and available on a first-come, first-served basis.
This program is available to income-qualified customers **absolutely free**.
So, don't delay. Call your local SCE-approved contractor today.

Sincerely,

Valarie Hernandez

Valarie Hernandez, Principal Manager
Segment & Retail Product Planning

Energy Savings Assistance Program®

P.S. Say **YES** to free energy-saving appliances and enjoy the ongoing savings and comfort of an energy-efficient home. Funding is limited. **Act now** — call «1-800-999-9999».

The Energy Savings Assistance Program is funded by California utility ratepayers and administered by Southern California Edison under the auspices of the California Public Utilities Commission. Program and services are available to customers who meet specific household income guidelines or who participate in certain Public Assistance Programs. Services may not be available in all areas. Certain restrictions, such as age, size, and condition of the system or appliance to be replaced, may apply. All replacement refrigerators meet ENERGY STAR® standards and are top-freezer models without extra features, such as ice makers. Services are offered on a first-come, first-served basis until funding is expended or the program is discontinued. A copayment may be required for some services. Program may be modified or terminated without prior notice.

California consumers are not obligated to purchase any full fee service or other service not funded by this program.

This program is available to both homeowners and renters who meet qualifications. Renters may be required to obtain the property owner's written permission before services are delivered.

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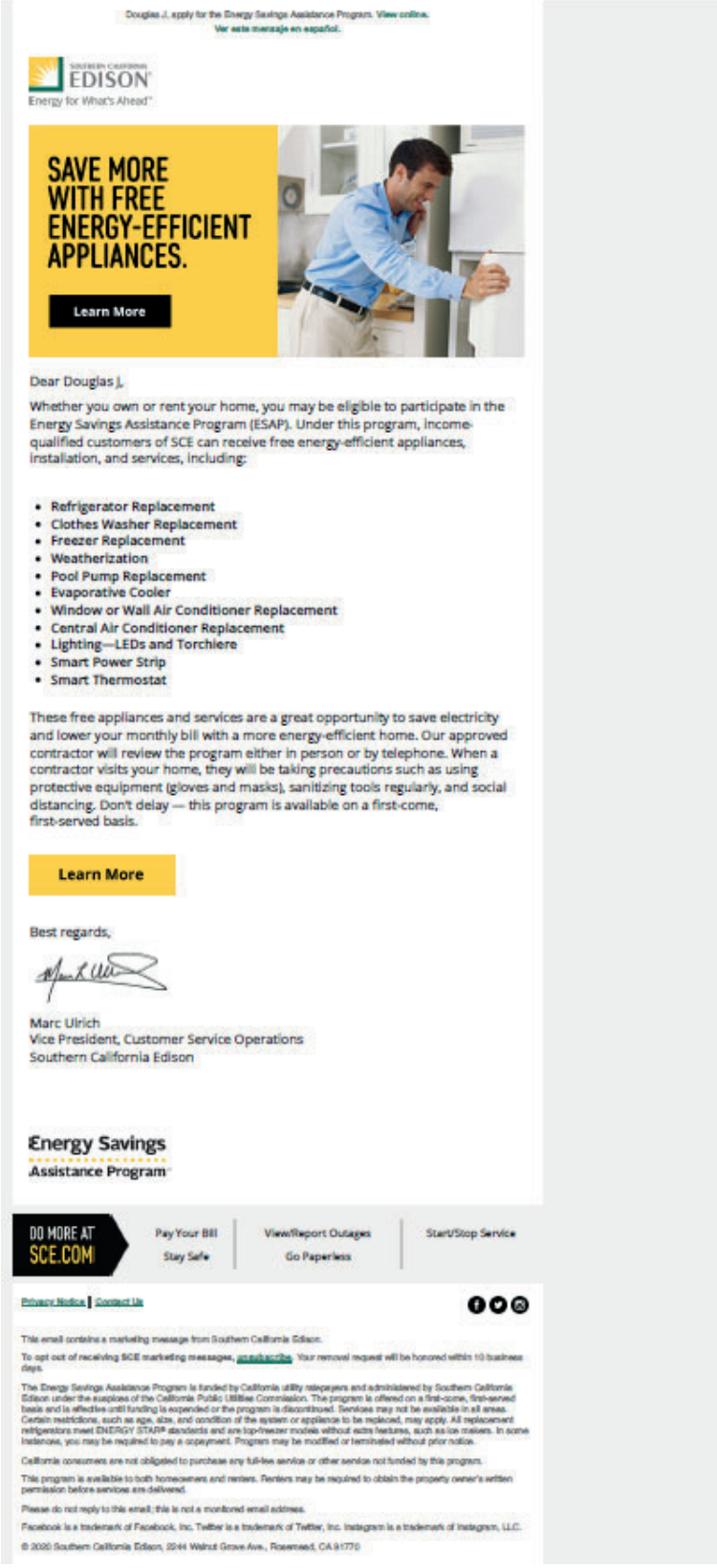
Emails

During the month of November, approximately 50,000 emails were deployed to customers with a "high probability" of being eligible for the ESA Program, which includes newly enrolled and existing CARE and non-CARE customers that had not previously participated in the ESA Program.

The email campaign's creative for first touch acquisition is shown below.



Douglas J, apply for the Energy Savings Assistance Program. View online.
Ver este mensaje en español.

EDISON
Energy for What's Ahead™

SAVE MORE WITH FREE ENERGY-EFFICIENT APPLIANCES.

Learn More

Dear Douglas J,

Whether you own or rent your home, you may be eligible to participate in the Energy Savings Assistance Program (ESAP). Under this program, income-qualified customers of SCE can receive free energy-efficient appliances, installation, and services, including:

- Refrigerator Replacement
- Clothes Washer Replacement
- Freezer Replacement
- Weatherization
- Pool Pump Replacement
- Evaporative Cooler
- Window or Wall Air Conditioner Replacement
- Central Air Conditioner Replacement
- Lighting—LEDs and Torchiere
- Smart Power Strip
- Smart Thermostat

These free appliances and services are a great opportunity to save electricity and lower your monthly bill with a more energy-efficient home. Our approved contractor will review the program either in person or by telephone. When a contractor visits your home, they will be taking precautions such as using protective equipment (gloves and masks), sanitizing tools regularly, and social distancing. Don't delay — this program is available on a first-come, first-served basis.

Learn More

Best regards,

Marc Ulrich
Vice President, Customer Service Operations
Southern California Edison

Energy Savings Assistance Program

DO MORE AT SCE.COM | Pay Your Bill | Stay Safe | View/Report Outages | Go Paperless | Start/Stop Service

Privacy Notice | Contact Us

This email contains a marketing message from Southern California Edison.

To opt out of receiving SCE marketing messages, unsubscribe. Your removal request will be honored within 10 business days.

The Energy Savings Assistance Program is funded by California utility ratepayers and administered by Southern California Edison under the auspices of the California Public Utilities Commission. The program is offered on a first-come, first-served basis and is effective until funding is expended or the program is discontinued. Services may not be available in all areas. Certain restrictions, such as age, size, and condition of the system or appliance to be replaced, may apply. All replacement refrigerators meet ENERGY STAR® standards and are top-freezer models without extra features, such as ice makers. In some instances, you may be required to pay a copayment. Program may be modified or terminated without prior notice.

California consumers are not obligated to purchase any full-fee service or other service not funded by this program.

This program is available to both homeowners and renters. Renters may be required to obtain the property owner's written permission before services are delivered.

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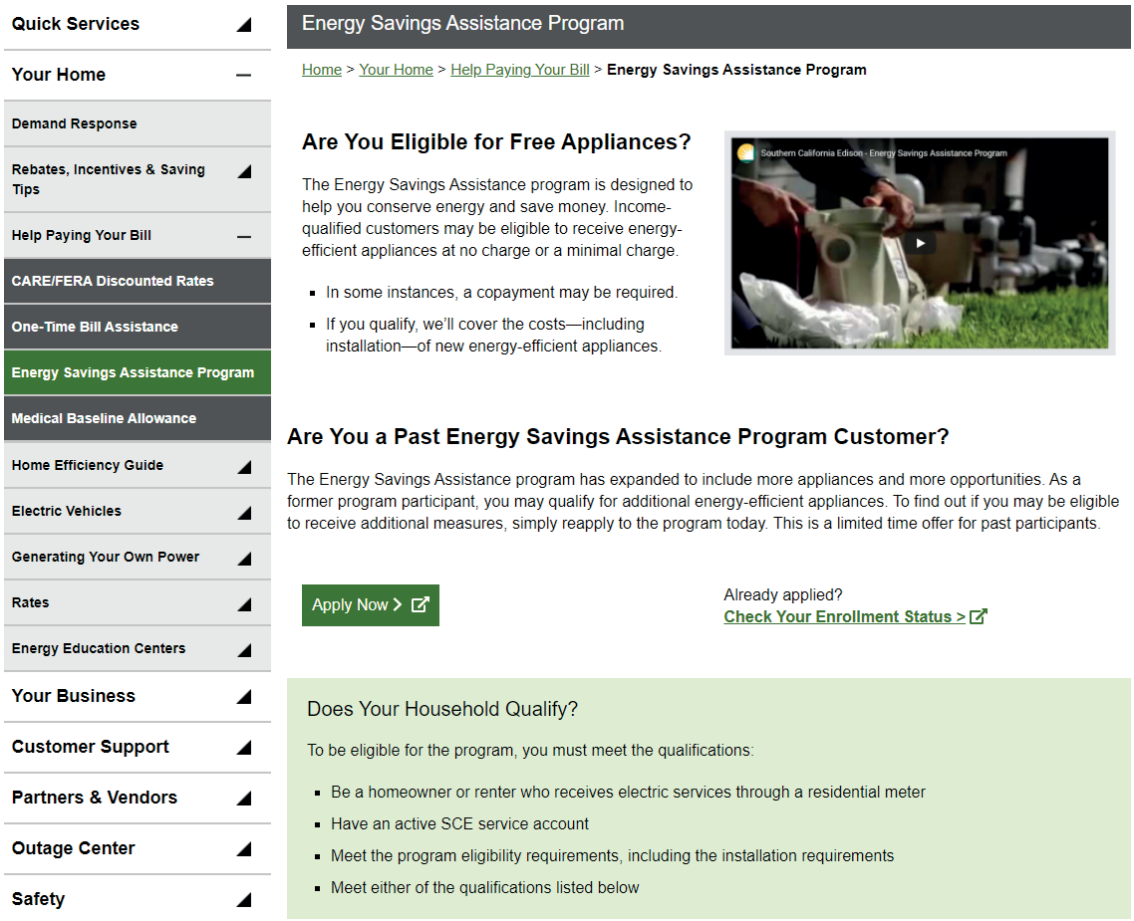
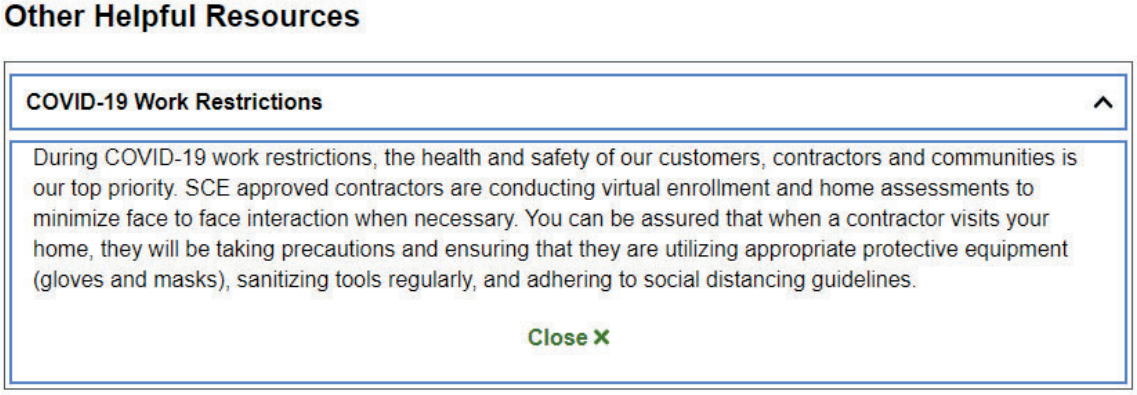
SCE.com Website

The ESA Program webpage (www.sce.com/esap) provides information on program eligibility and services. This messaging continues to direct customers to this page and allows customers to apply for the ESA program directly online. In the month of November, SCE received about 850 ESA related internet leads.

This messaging also provides customers with information regarding the various options to enroll in the ESA program during COVID-19. SCE contractors are conducting virtual enrollment and home assessments to minimize face to face interaction when necessary. The messaging also provides customers with assurances that when a contractor visits their homes, they will be taking precautions and ensuing they are using appropriate protective equipment, sanitizing tools regularly, and adhering to social distancing guidelines.





Outbound Calls

SCE's outbound calling campaign provides customer leads directly to the ESA Program contractors for outbound calls. SCE targets the customers that receive the direct mailers each month focusing on customers who have not previously participated in the ESA Program. For the month of November, SCE did not provide any outbound calling leads to ESA contractors.

SCE is also focused on generating leads for its contractors from recent CARE participants that have never participated in the ESA program. In November, SCE provided approximately 75,000 CARE leads to ESA contractors. The ESA Program refers these new CARE customers to SCE's contractors as leads to enroll these households into the ESA Program and provide energy-saving services.

ESA contractors can use these leads to build its pipeline for customer enrollments, whether the customers prefer to enroll through the virtual program or a face-to-face appointment.

Inbound Calls

Customers who call SCE's customer service center are informed and referred to the ESA Program. Customers are assigned to a contractor in their service territory. The ESA contractor will then follow up on the lead and contact the customer to assess eligibility and enrollment in the ESA Program. In the month of November, SCE received around 575 ESA related calls.

Community Events

ESA Program contractors participate in a variety of community events to interact with customers and provide them with information about the ESA program and other Low-Income programs available to them. These types of events help increase ESA enrollments and ESA contractors will also assist the customer in completing the enrollment process. The ESA Program and its contractors did not attend any in person events in the month of November.

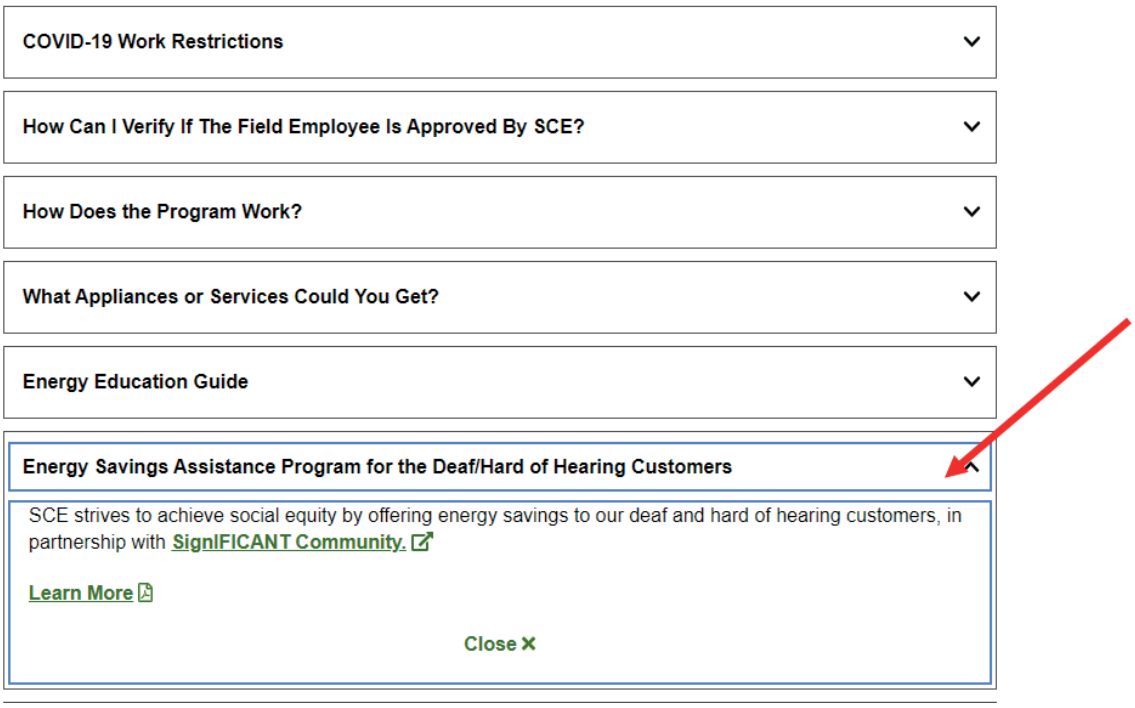
SCE internal groups Income Qualified Programs (IQP) and Foodservice Technology Center (FTC) are continuing to partner with the West San Gabriel Valley Boys and Girls Club in which SCE provided 500+ meals to prevent food waste and help families experiencing food

scarcity. FTC conducts studies on industrial food equipment for energy efficiency with food. In addition to providing meals, informational flyers were marketed to potentially income qualified recipients.

Specialized Efforts to Increase Participation

SCE is currently implementing and enhancing the below on-going efforts to reach first touch homes that have not participated in the ESA program. SCE has resumed some activity in these areas.

- The ESA program is eager to build from the success of completing the 74 HVAC replacements systems at Marine Corps. Logistics Base – Barstow in November 2020. Due to concerns with COVID-19 cases, SCE is on hold and not yet commencing the other Military Base projects that are in the pipeline until bases are ready to resume these efforts.
- Deaf and Hard of Hearing Community – Through our partner, signIFICANT, the ESA marketing flyer has received more than 139 reactions by customers through various social media campaigns that signIFICANT ran for the month of November. They also have 7 potential leads.
-
- SignIFICANT's information continues to be posted on SCE.com as an additional resource for our Deaf/Hard of Hearing Customers. This can be found on sce.com/esap under "Other Helpful Resources":



1.3. Leveraging Success Evaluation, Including CSD

1.3.1. Please provide a status of the leveraging effort with CSD. What new steps or programs have been implemented? What was the result in terms of new enrollments?

SCE has reached out to CSD's implementer of Low-Income Weatherization Program (LIWP) to inquire if there were any potential projects that could be reimbursed by SCE. With changes in eligible measure and feasibility, particularly for smart thermostats, there may be potential projects that could be reimbursed by SCE.

1.4. Workforce Education & Training

1.4.1. Please summarize efforts to improve and expand Energy Savings Assistance Program workforce education and training. Describe steps taken to hire and train low income workers and how such efforts differ from prior program years.

As part of the COVID-19 face-to-face work stoppage, Service Providers were encouraged to have their employees utilize the CBT Learning System; a licensed third-party application sponsored by SCE in partnership with SoCalGas, in which individuals take self-paced online learning courses on a variety computer-related topics and software programs.
As of November 30, 2021, there were 308 active users in the system. During the month of November, CBT Learning System users successfully completed 53 courses accounting for 28.48 hours of learning instruction.
SCE contracts with a mixture of local private contractors (LPCs), community-based organizations (CBOs) and faith-based organizations (FBOs) to provide ESA program services. The organizations, many of which are in low-income and disadvantaged communities.

In November 2021, SCE had 832 individuals that are working in support SCE's ESA Program, and 23 new individuals were added to our roles.

As of November 30, 2021, SCE had 151 active Program Representatives supporting Virtual (non-face-to-face) Enrollment and Assessment activities.

1.5. Miscellaneous

1.5.1. Tribal Penetration and Outreach Efforts

In the month of November, the ESA Program continued to build from the momentum following the presentation to the Chemehuevi Tribe and the meeting with the housing coordinator. SCE's approved ESA contractor continued to meet with Chemehuevi's housing coordinator in November to discuss logistics for the treatment for all residents. The ESA program also pretend at the SCE Tribal Nation Elected Leaders Summit in the month of November. All tribes were invited to the summit to hear a presentation about the ESA Program and the available services that could potentially be offered to their communities.

Below is a current list of the thirteen (13) tribes identified in SCE's service territory and the current status of our efforts:

Tribal Nations in SCE's Territory: Outreach Status	Treated	Refused/ Ineligible	No longer served by SCE	In progress
Timbisha Shoshone	X			
Chemehuevi	X			
San Manual Band of Mission Indians		X		
Agua Caliente Band of Cahuilla Indians		X		
Twenty-Nine Palms Band of Mission Indians		X		
Pechanga			X	
Benton Paiute				X
Bishop Paiute				X
Bridgeport Indian Colony				X
CRIT		X		
Morongo				X
Soboba				X
Tule River				X

1.5.2. Multifamily Common Area Measures (CAM)

SCE continued looking for opportunities in December 2021, working to ensure that work resumption was performed in phases to ensure that safety and COVID-19 prevention is adhered to. The chart below details CAM efforts for all activity that began in 2019 and is year-to-date:

Deed Restricted - In Progress				
Whole Building		Common Area Only	In-Unit Only	
# Projects In Progress	# of Authorized Units	# Projects In Progress	# Projects In Progress	# of Authorized Units
26	2733	21	11	1174

Deed Restricted - Completed						
Whole Building			Common Area Only	In-Unit Only		
# Projects Complete	# of Authorized Units	# of Units Served	# Projects Complete	# Projects Complete	# of Authorized Units	# of Units Served
14	1129	350	5	13	892	402

Market Rate - In Progress				
Whole Building		Common Area Only	In-Unit Only	
# Projects In Progress	# of Authorized Units	# Projects In Progress	# Projects In Progress	# of Authorized Units
0	0	0	11	487

Market Rate - Completed						
Whole Building			Common Area Only	In-Unit Only		
# Projects Complete	# of Authorized Units	# of Units Served	# Projects Complete	# Projects Complete	# of Authorized Units	# of Units Served
0	0	0	0	31	1668	566

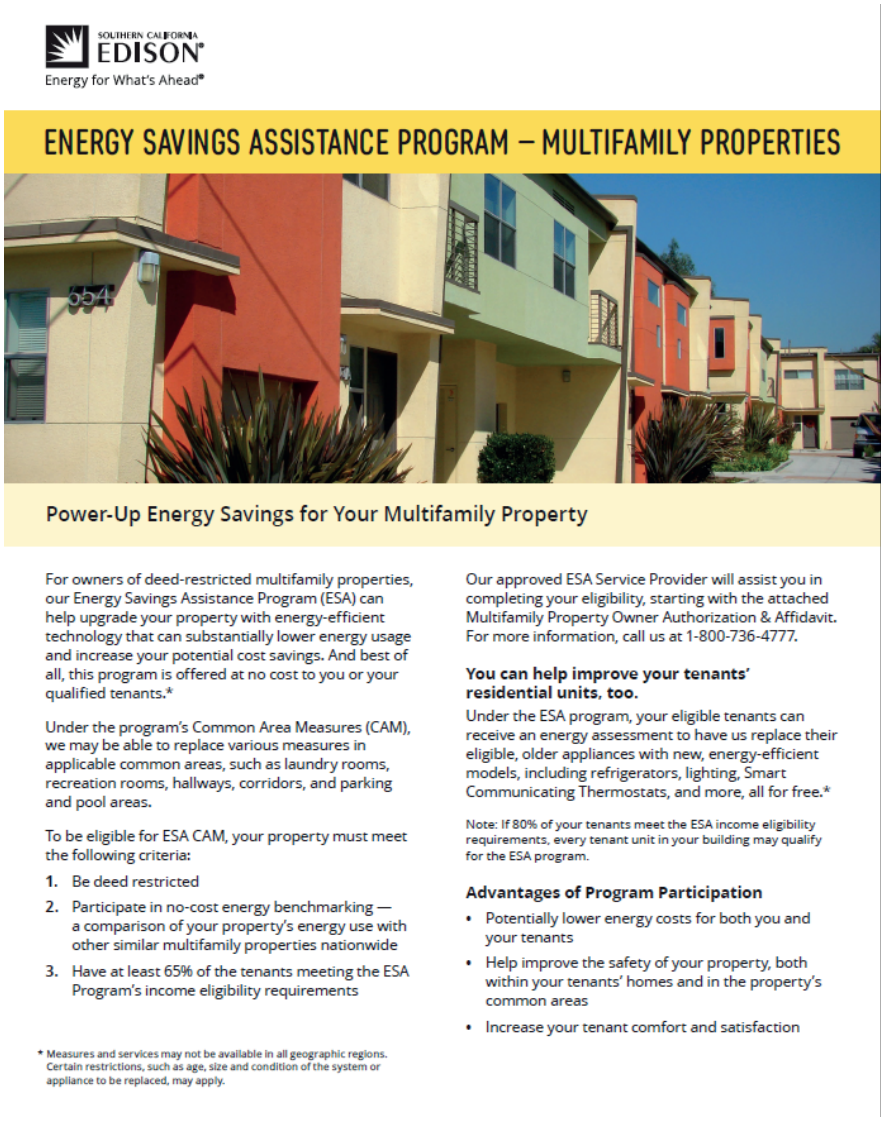
At present we have several projects in our pipeline. We are continuing to work with existing service providers to inform potential customers about CAM program through US mail in addition to current methods of phone and email contacts. This will ensure that the information on the program can get to more customers. SCE has completed the process of adding and onboarding two additional CAM Service Providers as we continue to expand our CAM activities.

In January, the CAM brochure was revised with the customer in mind. SCE updated the brochure with measures that were recently added to the program. These measures include parking lot lamps and smart communicating thermostats. A sample energy and cost savings calculation for hallway lighting replacement and parking lot lamps replacement was also included in the brochure. The intent of providing this information is to give customers some ideas on how much savings they can achieve when implementing these measures. The Property Owner Authorization & Affidavit (POAA) was added to the brochure for customer convenience. To sign up for the program, customers can now fill in their information, sign

the form, and send it directly to SCE. The CAM service providers received hard copies and PDF copies of the brochure that will be used when mailing and emailing potential customers.

In November SCE will continue the mailer campaign. The service providers will be contacting customers that received the brochure to follow up. SCE will be tracking the result of the campaign and will report the result at a later date.

The revised brochure cover page is shown below.



SOUTHERN CALIFORNIA EDISON®
Energy for What's Ahead®

ENERGY SAVINGS ASSISTANCE PROGRAM – MULTIFAMILY PROPERTIES

Power-Up Energy Savings for Your Multifamily Property

For owners of deed-restricted multifamily properties, our Energy Savings Assistance Program (ESA) can help upgrade your property with energy-efficient technology that can substantially lower energy usage and increase your potential cost savings. And best of all, this program is offered at no cost to you or your qualified tenants.*

Under the program's Common Area Measures (CAM), we may be able to replace various measures in applicable common areas, such as laundry rooms, recreation rooms, hallways, corridors, and parking and pool areas.

To be eligible for ESA CAM, your property must meet the following criteria:

1. Be deed restricted
2. Participate in no-cost energy benchmarking — a comparison of your property's energy use with other similar multifamily properties nationwide
3. Have at least 65% of the tenants meeting the ESA Program's income eligibility requirements

* Measures and services may not be available in all geographic regions. Certain restrictions, such as age, size and condition of the system or appliance to be replaced, may apply.

Our approved ESA Service Provider will assist you in completing your eligibility, starting with the attached Multifamily Property Owner Authorization & Affidavit. For more information, call us at 1-800-736-4777.

You can help improve your tenants' residential units, too.

Under the ESA program, your eligible tenants can receive an energy assessment to have us replace their eligible, older appliances with new, energy-efficient models, including refrigerators, lighting, Smart Communicating Thermostats, and more, all for free.*

Note: If 80% of your tenants meet the ESA income eligibility requirements, every tenant unit in your building may qualify for the ESA program.

Advantages of Program Participation

- Potentially lower energy costs for both you and your tenants
- Help improve the safety of your property, both within your tenants' homes and in the property's common areas
- Increase your tenant comfort and satisfaction

1.5.3. Programmable Communication Thermostat Pilot

The PCT TOU Pilot concluded in 2020.

2. California Alternate Rates for Energy (CARE) Program Executive Summary

The CARE program is a low-income energy rate program that provides a monthly discount to qualifying households in SCE's service territory. To qualify for CARE household income must be at or below the 200% Federal Poverty Guidelines. Through CARE customers can save 30-35% a month on their electric bill. Income qualified customers include residential single-family households and customers in sub-metered residential facilities, nonprofit group living facilities, agricultural employee housing facilities, and migrant housing farm workers.

On our current DSRS modeling approach:
The Income Qualified Program (IQP) will continue to use Disproportionate Stratified Random Sampling (DSRS) framework to capture more of those customers who are more likely to fail the CARE and FERA eligibility verification. In this light, IQP shall sample a greater share of customers residing in "high income" areas as well as those who have been enrolled in either program for only a short period of time. More specifically, customers living in areas where the proportion of households having incomes of 200% of the Federal Poverty Level (FPL) and below is lower than the overall median level of this measure for the entire low-income population will be oversampled 1.5 times relative to customers who reside in areas where the proportion of households with incomes of 200% FPL and below is at or above the median of the same poverty measure. Additionally, customers who have been enrolled in either CARE or FERA for two years or less will also be oversampled 1.5 times relative to customers who have been with either low-income program for more than two years.

2.1. CARE Program Summary

2.1.1. Please provide CARE program summary costs

CARE Budget Categories	Authorized Budget	Expenses Year-to-Date	% of 2021 Budget Spent
Outreach	$4,070,988	$2,022,721	50%
Processing / Certification Re-certification	$1,556,178	$579,237	37%
Post Enrollment Verification (PEV)	$491,425	$492,042	100%
IT Programming	$570,000	($285,494)	-50%
Cooling Centers[2]	-	$23,080	0%
Pilot (CHANGES)	$525,000	$443,618	84%
Studies	$49,500	$0	0%
Regulatory Compliance	$568,876	$195,323	34%
General Administration	$1,289,453	$1,074,271	83%
CPUC Energy Division Staff	$135,625	$145,433	107%
Total Expenses	**$9,257,045**	**$4,690,230**	**51%**
Subsidies and Benefits	**$399,664,922**	**$569,342,904**	**142%**
Total Program Costs & Discounts	**$408,921,967**	**$574,033,134**	**140%**

2.1.2. Please provide the CARE program penetration rate to date

CARE Penetration		
Participants	Estimated Eligible Participants	Year-to-Date Penetration Rate
1,427,272	1,349,716	105.7%

2.2. Outreach

2.2.1. Discuss utility outreach activities and those undertaken by third parties on the utility's behalf.

The CARE and Family Electric Rate Assistance (FERA) outreach efforts and communications to SCE's in-language and underpenetrated areas continue to be a priority. SCE's CARE/FERA programs partner with internal departments such as Local Public Affairs (LPA), Consumer Affairs, Marketing, Corporate Communications, Strategic Engagement,

[2] Per Section 39.2.8 of the PD, SCE has included the costs associated with cooling center activities in its O&M expense forecasts and no longer record the cooling center in the CARE balancing account.

and Business Solutions. SCE also conducts external outreach efforts with various chambers, foundations, faith-based and community-based organizations in different activities that target SCE's hard-to-reach customer base.

SCE continues to provide all customers who contact SCE's Customer Contact Center (CCC) to request payment arrangements the opportunity to sign up for CARE/FERA immediately.

Internal Outreach

SCE's CCC continues using various enrollment methods to directly enroll customers in the CARE Program during incoming calls to the center. CARE is offered on all new customer turn-on requests and/or when a customer expresses a need for help with their bill or has expressed financial hardship. CARE representatives will first offer to take the enrollment over the phone or if requested by the customer, be directly transferred to the Information Voice Response (IVR) system. The IVR allows customers who prefer a self-service option to enroll via sce.com. Additionally, if requested, the Customer Service Representative may alternately send a paper Rate Discount Application to the customer. These enrollment options provide customers with choices and maximizes their opportunity to enroll in CARE program. During the month of November, SCE continued to enroll eligible customers through CCC outreach efforts.

SCE.com Website

SCE provides information on programs and services for income eligible customers and those experiencing financial hardship. Customer can utilize self-service and can enroll into various programs on sce.com. Customers may also find additional resources and assistance beyond SCE/IOU programs. SCE continually updates sce.com/billhelp and sce.com/findsupport to include information for SCE and non-SCE assistance programs. Landing pages include program descriptions and direct links to external organizations' website for more information and/or enrollment. Assistance programs include, but are not limited to, the Low-Income Home Energy Assistance Program (LIHEAP); the CA COVID-19 Rental Assistance Program / Emergency Renters Assistance Program; California LifeLine; County 2-1-1; as well as low-cost solar options through GRID Alternatives. As required by the Joint Stipulation approved through the Income Qualified Programs Final Decision A.19-11-003, a web link and contact information for the California Emerging Technology Fund's (CETF) affordable broadband and computers offer has been updated on sce.com/billhelp. To date, SCE has tracked 847 clicks on CETF's link which directs customers to everyoneon.org/getconnected.

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Energy for What's Ahead

Search | Log In / Register

- Quick Services
- Your Home
  - Demand Response
  - Rebates, Incentives & Saving Tips
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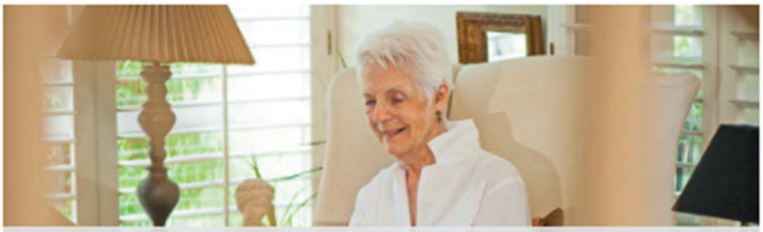
  - One-Time Bill Assistance
  - Energy Savings Assistance Program
  - Medical Baseline Allowance
  - Home Efficiency Guide
  - Electric Vehicles
  - Generating Your Own Power
  - Rates
  - Energy Education Centers
- Your Business
- Customer Support
- Partners & Vendors
- Outage Center
- Safety
- Wildfire Safety

Bill Assistance Programs

Home > Your Home > Help Paying Your Bill



Need Time to Pay Your Bill?

If you are having trouble paying your bill, we encourage you to learn more about our long-term assistance options.

If you have lost your job recently or your income has changed, you may also qualify for a reduced energy rate through our CARE or FERA programs.

12-month Payment Arrangements Plan

Residential customers with a past due balance may qualify for a 12-month repayment plan. Call us at 1-800-655-4555 for more information.

On-going Bill Support

You may be eligible for a discount on your monthly bill through the California Alternate Rates for Energy (CARE) or Family Electric Rate Assistance (FERA) programs.

Learn More >

1-Time Assistance

Need a little extra help this month? The Energy Assistance Fund provides up to $300 to eligible customers once a year. You can participate by applying for assistance or make a donation.

Learn More >

Free Upgrades

We can help you save over time through the Energy Savings Assistance Program. If you're eligible, we'll cover the cost of efficient new appliances and installation.

Learn More >

Energy Management Center

Manage your energy use with Smart products, programs and tools by visiting the Energy Management Center.

Learn More >

Low Income Home Energy Assistance Program (LIHEAP)

LIHEAP is a federally funded program aimed to assist low-income households that pay a high portion of their income to meet their energy needs. LIHEAP is funded by the U.S. Department of Health and Human Services, Administration for Children and Families, Office of Community Services.

Learn More >

COVID-19 Rent Relief

COVID-19 Rent Relief will help income-eligible households pay rent and utilities.

Learn More >

Low-Cost Internet and Computers

You may be eligible for low-cost internet and computers.

Learn more at everyoneon.org/getconnected

or call (866) 519-8655.

Experiencing Financial Hardship?

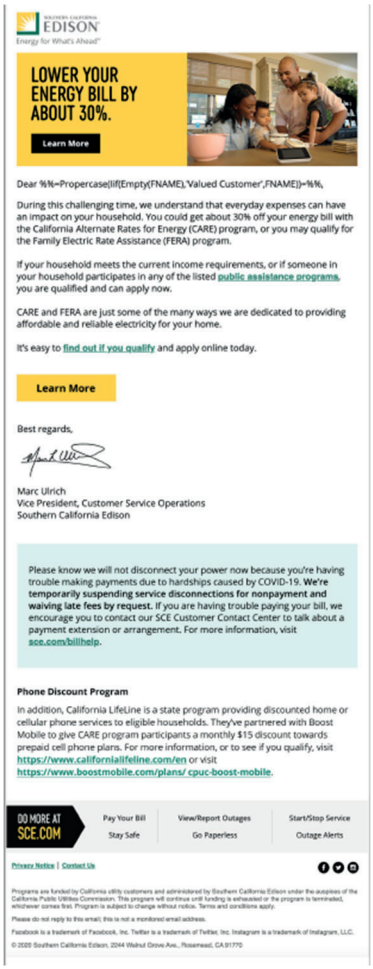
If you're a renter who has experienced financial hardship as a result of COVID-19 and meets income guidelines, you may be eligible for rent and utility bill assistance. Depending on where you live, you may apply to the program administered in your community.

SCE continues to improve communications with customers to increase awareness of all assistance programs. SCE will continue to revamp its website to have more customer friendly language and visuals.
On November 9th, 2021, SCE held a forum for Tribal Nation Elected Leaders to educate them about safety, Power Safety Power Shutoff and outage activity, financial assistance, and income qualified programs such as CARE, FERA, ESA, medical baseline, the Energy Assistance Fund, LIHEAP, and 211. SCE will conduct a forum for Tribal Nation community members in December 2021.

In addition to direct mail and email, SCE conducted a text message campaign to increase awareness of programs available to help income qualified customers. The campaign targeted 500,000 customers as a two-touch marketing strategy where customers first received information by email or direct mail, and then a text message to increase the frequency of communication using a different communication channel to increase their likelihood of enrolling in, or taking advantage of an assistance program. The text message directed the customer to sce.com/billhelp to view the multitude of SCE's offerings, including CARE and FERA programs.

Email & Direct Mail

SCE target's customers that may be eligible for and benefit from income qualified programs. CARE customers can receive an average of 30% off their bills, while FERA customers can receive an average of 18% off their bill. In November, approximately 230,000 emails were sent out for CARE and 84,600 emails were sent out for FERA. There were approximately 150,000 direct mail sent to potential CARE applicants and approximately 85,000 direct mail sent to potential FERA applicants.



EDISON
Energy for What's Ahead™

LOWER YOUR ENERGY BILL BY ABOUT 30%.

Learn More

Dear %%=Propercase(Iif(Empty(FNAME),'Valued Customer',FNAME))=%%,

During this challenging time, we understand that everyday expenses can have an impact on your household. You could get about 30% off your energy bill with the California Alternate Rates for Energy (CARE) program, or you may qualify for the Family Electric Rate Assistance (FERA) program.

If your household meets the current income requirements, or if someone in your household participates in any of the listed public assistance programs, you are qualified and can apply now.

CARE and FERA are just some of the many ways we are dedicated to providing affordable and reliable electricity for your home.

It's easy to find out if you qualify and apply online today.

Learn More

Best regards,

Marc Ulrich
Vice President, Customer Service Operations
Southern California Edison

Please know we will not disconnect your power now because you're having trouble making payments due to hardships caused by COVID-19. **We're temporarily suspending service disconnections for nonpayment and waiving late fees by request.** If you are having trouble paying your bill, we encourage you to contact our SCE Customer Contact Center to talk about a payment extension or arrangement. For more information, visit sce.com/billhelp.

Phone Discount Program

In addition, California LifeLine is a state program providing discounted home or cellular phone services to eligible households. They've partnered with Boost Mobile to give CARE program participants a monthly $15 discount towards prepaid cell phone plans. For more information, or to see if you qualify, visit https://www.californialifeline.com/en or visit https://www.boostmobile.com/plans/ cpuc-boost-mobile.

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Stay Safe | Go Paperless | Outage Alerts

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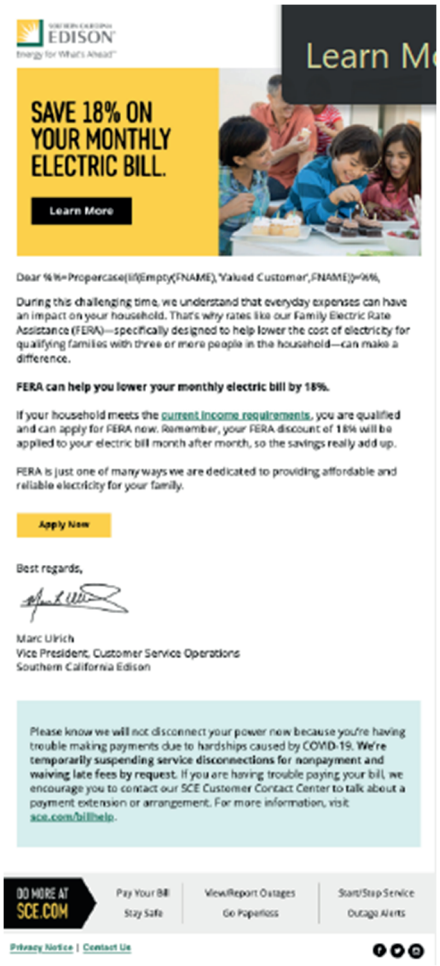

Leveraging Current Partnerships

SCE continues to leverage its network of community-based organizations (CBOs) and faith-based organizations to promote the CARE/FERA Programs. SCE instructed its network of Agencies to promote the increase of customer outreach by way of email and telephone. This outreach includes educating customers on the number of ways to enroll in the CARE/FERA program, including utilizing SCE's website and the CCC whereby customers can instantly enroll in the programs and receive CARE/FERA discounts within the current bill cycle. SCE is making efforts to reach different segments of potential income qualified customers and customers in need by working more extensively with CBOs. These CBOs may focus on segments such as refugees, veterans, religions, homeless prevention, family outreach and assistance, and food banks.

Capitation Fee Program

The CARE/FERA Capitation Fee Program team is continuing its efforts to engage existing Capitation agencies while strategically registering additional contractors to overcome enrollment barriers, including language, culture, and special needs, to enroll the hardest-to-

reach customers. Because of these efforts, the Capitation Fee Program continues to show enrollments from agencies previously inactive.

SCE currently has 63 CARE Capitation Agencies who help income qualified customer gain assistance through the CARE and FERA programs. In November capitation contractors and outbound calling efforts successfully enrolled 126 new customers in the CARE Program. Current and ongoing campaign strategies and efforts include:

- Leveraging events sponsored by communities and cultural celebrations to reach populations that may be eligible to enroll in the CARE Program.
- Partnering with SCE personnel to leverage existing SCE relationships with FBOs, CBOs, and local governments.
- Utilizing existing channels to develop creative approaches for agencies to conduct CARE/FERA outreach, including community-based virtual outreach events and fairs.

2.2.2. Describe the efforts taken to reach and coordinate the CARE program with other related low-income programs to reach eligible customers.

SCE enrolls new CARE customers through the Energy Assistance Fund (EAF) program which is an income-qualified program to help residential households pay their electric bills. In November,249 customers who received EAF grants were enrolled in CARE. EAF is funded through voluntary donations from SCE employees, shareholders, and customers. EAF partners with the United Way of Greater Los Angeles and 80+ community-based organizations to process EAF assistance request and applications.

SCE utilizes social media such as Facebook and Instagram to promote EAF as well as inform customers on how to apply for grants.
SCE coordinates CARE enrollment with other income-qualified programs, such as ESA, LIHEAP, SoCalGas and certain water utilities. ESA participants are automatically enrolled in CARE each month. As described in this report, the CARE Program continuously makes efforts to integrate messaging with the ESA Program at outreach events, communications, and marketing campaigns to inform attendees about the ESA and CARE program available to qualifying customers.

2.3. Recertification Complaints

In response to the COVID-19 State of Emergency and associated protections, all CARE and FERA recertifications and verifications were halted. As such, SCE did not receive recertification complaints in the month of November. The protections ended on September 30, 2021, and recertifications were allowed to resume in October.

2.4 Miscellaneous

CPUC Resolution M-4835 and D.19-07-015[3] established a permanent set of emergency disaster customer protection measures that the utilities are mandated to implement in the event of a declared emergency. In response to the mandated customer protections, SCE has implemented a CARE post-enrollment verification (PEV) freeze to low-income customers impacted by the California emergencies/events for a period of one year commencing from the date the Governor of California issued an emergency proclamation due to a disaster.

Per Resolution M-3835 and D.19-07-015 below is a list of affected counties currently under emergency protections.

Date of Proclamation	Disaster Name	Affected County
10/22/2021	French, Windy, and KNP Complex Fires	Kern and Tulare

Recertification Extensions

SCE identified that our new SAP based customers service system cannot initiate more than 4,500 recertification requests per day or risk potential system failures which would result in recertification requests not being mailed. In order to ensure all customers receive their recertification request, the system will issue the first 4,500 requests and extend the additional recertifications' due dates to a lower volume day.

Sample of Recertification Extension Methodology:

Current Recert Date	Batch Date (RECERT Date - 90 days) 2021	Current Count of Records	Extra/Less than optimum (#4500)	RECERT date Move-to	Move Ahead Days	Remarks	Expected New count
1/7/2022	9-Oct	6784	-2284	1/10/2022	3	Move to 10-Jan	4500
1/8/2022	10-Oct	6475	-1975	1/11/2022	3	Move to 11-Jan	4500
1/9/2022	11-Oct	6162	-1662	1/17/2022	8	Move to 17-Jan	4500
1/10/2022	12-Oct	1464	3036	N/A	N/A	N/A	3748
1/11/2022	13-Oct	518	3982	N/A	N/A	N/A	2493

CARE/FERA and CCA's

Western Community Energy (WCE), a Community Choice Aggregator (CCA), recently filed for bankruptcy and 113.5K customers were transitioned back to Southern California Edison (SCE) generation service. During the transition, a billing system issue resulted in accounts being incorrectly enrolled in or de-enrolled from the CARE & FERA programs. SCE has corrected these accounts and is working to ensure customers receive an accurate, updated bill.

[3] Decision Adopting an Emergency Disaster Relief Program for Electric, Natural Gas, Water and Sewer Utility Customers

SCE held a virtual town hall to update WCE customers and answer their questions. A special Call Center phone number was implemented specifically for WCE customers which bypasses normal wait times and is staffed by trained representatives familiar with the WCE transition. Additionally, letters were mailed to all impacted customers explaining the transition which included the special WCE phone number should the customers have additional questions.

SCE, in our commitment to continuous improvement, has leveraged the lessons learned from the WCE transition and has developed new processes to mitigate the issues outlined above. These processes include technical enhancements to our customer service system, updated technical analytics, and the use of robotics for timely, mass corrections. As a result, SCE has been able to better transition customers to and from CCAs.

Appendix A: Energy Savings Assistance Program and CARE Tables

Program	Table	Title
ESA – Intensified Efforts in Response to the Aliso Canyon Natural Gas Leak Emergency	Table 1	Intensified ESA Activity in the Impacted Area Pursuant to D.16-04-040
ESA	Table 1	ESA Program Expenses
ESA	Table 1A	Expenses Funded From 2009-2016 Unspent ESA Program Funds
ESA	Table 2, 2A & 2B	Expenses and Energy Savings by Measures Installed
ESA	Table 3	Average Bill Savings per Treated Home
ESA	Table 4A	Homes Treated
ESA	Table 4B	Homes Unwilling/Unable to Participate
ESA	Table 5	Customer Summary
ESA	Table 6	Expenditures for Pilots and Studies
ESA	Table 7	Measures (Refrigerators and In Home Energy Education)
CARE	Table 1	CARE Program Expenses
CARE	Table 2	CARE Enrollment, Recertification, Attrition, and Penetration
CARE	Table 3A&B	CARE Post-Enrollment Verification Results
CARE	Table 4	CARE Self-Certification and Re-Certification Applications
CARE	Table 5	Enrollment by County
CARE	Table 6	Recertification Results
CARE	Table 7	Capitation Contractors
CARE	Table 8	Participants as of Month End
CARE	Table 9	CHANGES Expenditures
CARE	Table 10	CHANGES One-On-One Assistance
CARE	Table 11	CHANGES Group Assistance Sessions

Table 1: Intensified ESA Activity in the Impacted Area Pursuant to D.16-04-040 [1]

Reporting Month/Year – November 2021 [1]			
1. Total Homes Eligible:			**1,322,388**
2. Total Homes Visited in Aliso Canyon Territory:			**414,095**
2a. "Go-Back" Homes:			**261,780**
2b. First Touch Homes:			**152,315**
3. Percent of treated homes prioritized due to "High Usage":			**1.26%**
4. Percent of treated "Multi-Family" units prioritized:			**37.91%**
5. Percent of homes jointly treated by SCE and SoCalGas:			**53.33%**
6. Average Per Home Savings for Homes Treated as a result of suspended program rules:			**466.93 kWh / 0.068 kW**
7. Number of homes in the pipeline:			**1,916**
8. Installed Measures by SoCalGas		9. **Installed Measures by SCE**	
HE Clothes Washers:	**N/A**	CFLs [2]:	**431,811**
Water Heater Blankets:	**N/A**	Fluorescent Torchiere Lamps:	**11,969**
Low Flow Showerheads	**N/A**	LED A-Lamps:	**1,856,945**
Water Heater Pipe Insulation:	**N/A**	LED Torchiere and LED Reflector Lamps:	**124,871**
Faucet Aerator:		Exterior Fixture	**1,036**
Thermostatic Shower Valve:	**N/A**	Tier 1 and Tier 2 Smart Power Strips:	**333,088**
Air Sealing/Envelope:	**N/A**	Energy Education	**327,888**
Attic Insulation:	**N/A**	Refrigerator Replacement:	**55,602**
Duct Testing & Sealing:	**N/A**	Freezer Replacement	**232**
Furnace Clean & Tune:	**N/A**	Room A/C Replacement:	**1,680**
		Evaporative Cooler Installation:	**36,834**
		Pool Pump Replacement:	**7,871**
		Central A/C & Heat Pump Replacement:	**10,865**
		Duct Test and Sealing	**10,077**
		Smart Thermostats	**564**
		Efficient Fan Control	**206**
		High Efficiency Clothes Washer	**20**
		Envelope Air Sealing	**2,970**
		Attic Insulation	**9**
		Tank and Pipe Insulation	**214**
		Other Hot Water	**1,487**
		Thermostatic Shower Valves Combined	**1**
		Thermostatic Shower Valve	**24**

[1] Table 1: Intensified ESA Activity in the Impacted Area Pursuant to D.16-04-040

November 2021.

Therms Saved:	**N/A**	kWh Saved:	**193,354,498**
		kW Saved:	**28,146**
Total Expenses:	**N/A**	Total Expenses:	**$217,076,188**

Footnotes:

1. Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect Program-To-Date adjustments.
2. Includes exterior hard wired CFL fixtures.

10. **SCE and SoCalGas are to prioritize near-term electric and natural gas savings respectively.**

    a. **Which measures have been identified as providing the highest near-term savings, and how are they being prioritized?**

    SCE has identified refrigerator replacements and pool pump replacements as "Go Back" targets due to their large near term, and enduring long term, energy savings. SCE analyzed data from assessed homes that did not previously qualify for replacement of these measures to identify homes most likely to qualify for replacement of these two high impact and cost-effective measures.

11. **SCE and SoCalGas should target a minimum average energy savings increase of 10 percent in the affected region as compared to pre-emergency savings for the duration of the emergency time period.**

    a. **Please provide your methodology for establishing pre-emergency baselines and comparing average energy savings achieved in the affected regions indicate and whether any automated measurement and verification tools are being utilized or considered.**

    A pre-emergency baseline was established from the 2015 program year. The 2015 total kWh and kW savings in the affected region was divided by 12 to obtain an average monthly savings number of 704,000 kWh and 97kW. From this baseline, the monthly savings goal in the Aliso Canyon area will be approximately 774,000 kWh and 107 kW. The estimated monthly targets are based on previous metered consumption analysis of an average treated home.

    SCE may validate the achieved savings using a bill comparison methodology as is consistently used for the ESA program for all IOUs. The pre- and post-treatment comparison of AMI consumption data for treated homes is based on the standard metered data-based measurement and verification protocols for measuring savings for ESA treated homes. The validation of achieved savings may use a combination of automated metered consumption and/or planned impact evaluation depending on the timing of data needs. The needed lag in metered consumption data analysis necessitates use of existing estimates for the required monthly reporting of program accomplishments.

b. Please also discuss your progress in achieving the 10 percent savings increase. Since April 28, 2016, 76,881,005 kWh and 10,310 kW have been saved in the Aliso Canyon area, for an average of 20,078,872 kWh and 273 kW per month, which continues to exceed the 10 percent savings.

12. **SCE's and SoCalGas' suspension of the "3MM" and "Go-Back" rules should help capture significant savings of at least 4 and 3 percent respectively on average.**

    a. Please provide your methodology for calculating average kWh saved for homes made eligible through the aforementioned rule-suspensions and indicate whether any automated measurement and verification tools are being utilized or considered.

    SCE has determined 501 kWh per month baseline kWh usage of homes in the impacted area by averaging a sample of homes on CARE in Los Angeles, Orange, Riverside, San Bernardino, and Ventura counties, an area which approximates the impacted area. SCE will strive to attain 4% savings over this baseline, while still providing *all* eligible and feasible measures to qualified homes in the identified impacted area.

    See response to #11a above regarding automated measurement and verification tools.

13. **SCE and SoCalGas should provide the treatment of the most energy-intensive single- and multi-family properties and target high energy using households first.**

    a. **Please explain your strategy and progress identifying and targeting multi-family and high-usage homes.**

    SCE continues to leverage information determined via the CARE High Usage Verification process to identify and target energy intensive single-family, multi-family and mobile home households in the impacted area. Letters are sent to customers with the name and contact phone number for their local-area ESA program contractor, allowing interested customers to receive program information and a more direct ESA enrollment. Approximately 2% of the homes treated in Aliso Canyon area are CARE high usage customers.

14. **SCE and SoCalGas are to leverage program offerings outside of the ESA Program portfolio that could also achieve energy savings (such as demand response or deployment of solar thermal water heaters).**

    a. **Please discuss your strategy for encouraging customer participation in other demand response programs.**

    The CSI Thermal program had low participation rates and no longer has funding. SCE has ceased marketing the program.

In addition, SCE's contractor's Program Representatives continue to review the ESA Program Customer Energy Education and Resource Guide with each program enrollee at time of in-home enrollment. This Energy Education focuses on no-cost actions these low income customers can take to save energy and reduce their bills. Included in this education is instruction on how to sign up for My Account, which provides them with additional time and money savings tools and opportunities to participate in residential energy efficiency rebate programs.

November 2021.

Energy Savings Assistance Program Table 1 - Expenses
Southern California Edison
Through November 2021

	Authorized Budget [1]			Current Month Expenses			Year to Date Expenses			% of Budget Spent YTD		
ESA Program:	**Electric**	**Gas**	**Total**	**Electric**	**Gas**	**Total**	**Electric**	**Gas**	**Total**	**Electric**	**Gas**	**Total**
Energy Efficiency												
EE Subtotal (A+B)	$ 36,098,517		$ 36,098,517	$ 5,859,131		$ 5,859,131	$ 32,082,258		$ 32,082,258	89%		89%
EE (A) [2]				$ 5,859,131		$ 5,859,131	$ 32,082,258		$ 32,082,258			
EE-MF (B)						$ -			$ -			
Training Center	$ 300,325		$ 300,325	$ 3,855		$ 3,855	$ 27,356		$ 27,356	9%		9%
Workforce Education and Training	$ -		$ -	$ -		$ -	$ -		$ -	0%		0%
Inspections	$ 838,704		$ 838,704	$ 90,425		$ 90,425	$ 465,965		$ 465,965	56%		56%
Marketing and Outreach	$ 516,906		$ 516,906	$ 45,863		$ 45,863	$ 528,391		$ 528,391	102%		102%
Statewide Marketing and Outreach	$ -		$ -	$ -		$ -	$ -		$ -	0%		0%
Studies	$ 147,500		$ 147,500	$ 15,613		$ 15,613	$ 30,515		$ 30,515	21%		21%
Regulatory Compliance	$ 381,941		$ 381,941	$ 39,021		$ 39,021	$ 353,809		$ 353,809	93%		93%
General Administration	$ 2,617,069		$ 2,617,069	$ 300,542		$ 300,542	$ 1,396,845		$ 1,396,845	53%		53%
SPOC	$ 85,965		$ 85,965	$ 10,532		$ 10,532	$ 66,381		$ 66,381	77%		77%
CPUC Energy Division	$ 25,789		$ 25,789	$ 4,618		$ 4,618	$ 18,598		$ 18,598	72%		72%
Subtotal - Admin	$ 4,828,234		$ 4,828,234	$ 499,937		$ 499,937	$ 2,821,478		$ 2,821,478	58%		58%
Program Total	$ 40,926,750		$ 40,926,750	$ 6,359,069		$ 6,359,069	$ 34,903,736		$ 34,903,736	85%		85%
Staff Proposal Pilot Total	$ -		$ -	$ -		$ -	$ -		$ -	0%		0%
Portfolio Total	**$ 40,926,750**		**$ 40,926,750**	**$ 6,359,069**		**$ 6,359,069**	**$ 34,903,736**		**$ 34,903,736**	**85%**		**85%**
Funded Outside of ESA Program Budget												
Indirect Costs				$ 76,355		$ 76,355	$ 423,793		$ 423,793			
NGAT Costs												

[1] Reflects the authorized 2021 Program Year budget approved in CPUC Decision 21-06-015, June 13, 2021.
[2] Includes applicable Contractor Advanced Payments.
[3] Financial data for Energy Efficiency total monthly and year-to-date expenses are obtained from EMAPS; financial data for Training Center, Inspections, Marketing & Outreach, Measurement & Evaluation Studies, Regulatory Compliance, General Administration, and CPUC Energy Division monthly and year-to-date expenses are obtained from SAP. Expenses for categories authorized to utilize unspent funds are not included in the table, refer to ESA Table 1A.

[X] Please indicate whether authorized budget includes shifted funds from previous years and/or prior program cycles. (Yes or No) If yes, please specify amount, date fund-shifting activity occurred, date of fund-shifting request and related approval is applicable.

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

Energy Savings Assistance Program Table 1A - Expenses Funded From 2009-2016 "Unspent ESA Program Funds"
Southern California Edison
Through November 2021

	Proposed Budget [1]			Current Month Expenses			Year to Date Expenses			% of Budget Spent YTD		
ESA Program:	**Electric**	**Gas**	**Total**	**Electric**	**Gas**	**Total**	**Electric**	**Gas**	**Total**	**Electric**	**Gas**	**Total**
Energy Efficiency												
Multi-Family Common Area Measures	$ 1,100,000		$ 1,100,000	$ 237,864		$ 237,864	$ 574,921		$ 574,921	52%		52%
TOTAL PROGRAM BUDGET/EXPENSES	**$ 1,100,000**		**$ 1,100,000**	**$ 237,864**		**$ 237,864**	**$ 574,921**		**$ 574,921**	**52%**		**52%**

NOTE: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjust

[1] Proposed budget based on SCE's Advice Letter 4552-E, submitted on August 2, 2021. Column will be re-labelled "Authorized Budget" once the budget is approved.

[2] Financial data for monthly and year-to-date expenses for Additional Regulatory Compliance Costs category are obtained from SAP; financial data for monthly and year-to-date expenses for remaining categories are obtainted from EMAPS.

Energy Savings Assistance Program Table 2
Southern California Edison
Through November 2021

	ESA Program (Summary)Total							ESA Program (First Touch Homes Treated)							ESA Program (Re-Treated Homes/Go Backs)							ESA Program (Aliso Canyon - SCG & SCE) [5]						
		Year-To-Date Completed & Expensed Installation							Year-To-Date Completed & Expensed Installation							Year-To-Date Completed & Expensed Installation							Year-To-Date Completed & Expensed Installation					
Measures	**Units**	**Quantity Installed**	**kWh [4] (Annual)**	**kW [4] (Annual)**	**Therms [4] (Annual)**	**Expenses ($)**	**% of Expenditure**	**Units**	**Quantity Installed**	**kWh[4] (Annual)**	**kW[4] (Annual)**	**Therms[4] (Annual)**	**Expenses ($)**	**% of Expenditure**	**Units**	**Quantity Installed**	**kWh[4] (Annual)**	**kW[4] (Annual)**	**Therms[4] (Annual)**	**Expenses ($)**	**% of Expenditure**	**Units**	**Quantity Installed**	**kWh[4] (Annual)**	**kW[4] (Annual)**	**Therms[4] (Annual)**	**Expenses ($)**	**% of Expenditure**
Appliances		(K+S)	(L+T)	(M+U)	(N+V)	(O+W)																						
High Efficiency Clothes Washer	Home	23	2,180	0		$ 24,988	0.1%	Home	14	1,312	0		$ 14,991	0.1%	Home	9	868	0		$ 9,997	0.1%	Home	18	1,690	0		$ 19,940	0.1%
Refrigerators	Home	4,169	2,425,834	291		$ 4,703,632	15.2%	Home	2,826	1,645,482	197		$ 3,191,061	15.1%	Home	1,343	780,352	94		$ 1,512,571	15.4%	Home	3,612	2,104,400	253		$ 4,080,079	20.6%
Freezers	Each	77	65,296	8		$ 64,464	0.2%	Each	34	28,832	3		$ 27,295	0.1%	Each	43	36,464	4		$ 37,169	0.4%	Each	55	46,640	6		$ 45,491	0.2%
Domestic Hot Water																												
Other Hot Water	Home	91	8,904	1		$ 4,390	0.0%	Home	75	7,632	1		$ 3,675	0.0%	Home	16	1,272	0		$ 716	0.0%	Home	74	8,109	1		$ 3,549	0.0%
Tank and Pipe Insulation	Home	-	-	-		$ -	0.0%	Home	-	-	-		$ -	0.0%	Home	-	-	-		$ -	0.0%	Home	-	-	-		$ -	0.0%
Thermostatic Shower Valves Combined	Each	-	-	-		$ -	0.0%	Each	-	-	-		$ -	0.0%	Each	-	-	-		$ -	0.0%	Each	-	-	-		$ -	0.0%
Water Heater Repair/Replacement	Each	-	-	-		$ -	0.0%	Each	-	-	-		$ -	0.0%	Each	-	-	-		$ -	0.0%	Each	-	-	-		$ -	0.0%
Thermostatic Shower Valve	Each	11	521	0		$ 946	0.0%	Each	10	473	0		$ 860	0.0%	Each	1	48	0		$ 86	0.0%	Each	10	473	0		$ 860	0.0%
Enclosure																												
Air Sealing / Envelope [1]	Home	416	7,497	1		$ 47,450	0.2%	Home	393	5,880	1		$ 44,264	0.2%	Home	23	1,617	0		$ 3,185	0.0%	Home	376	5,439	1		$ 42,658	0.2%
Attic Insulation	Home	1	215	0		$ 2,165	0.0%	Home	1	215	0		$ 2,165	0.0%	Home	-	-	-		$ -	0.0%	Home	1	215	0		$ 2,165	
HVAC																												
Smart Thermostat	Each	2,641	725,396	0		$ 832,645	2.7%	Each	1,348	390,217	0		$ 424,921	2.0%	Each	1,293	335,179	0		$ 407,724	4.1%	Each	1,917	483,799	0		$ 604,002	3.1%
FAU Standing Pilot Conversion	Each	0	0	0		$ -	0.0%	Each	0	0	0		$ -	0.0%	Each	0	0	0		$ -	0.0%	Each	0	0	0		$ -	0.0%
Furnace Repair/Replacement	Home	0	0	0		$ -	0.0%	Home	0	0	0		$ -	0.0%	Home	0	0	0		$ -	0.0%	Home	0	0	0		$ -	0.0%
Room A/C Replacement	Home	195	(33,065)	(5)		$ 219,482	0.7%	Home	87	(14,790)	(2)		$ 98,958	0.5%	Home	108	(18,275)	(3)		$ 120,525	1.2%	Home	128	(21,675)	(3)		$ 142,120	0.7%
Central A/C Replacement	Home	2,278	766,186	115		$ 11,732,077	37.8%	Home	1,577	535,724	80		$ 8,011,971	37.8%	Home	701	230,462	35		$ 3,720,106	37.8%	Home	789	270,845	41		$ 3,801,181	19.2%
Heat Pump Replacement	Home	42	53,383	24		$ 250,888	0.8%	Home	33	41,704	19		$ 200,808	0.9%	Home	9	11,679	5		$ 50,080	0.5%	Home	25	32,966	15		$ 137,209	0.7%
Evaporative Cooler (Replacement)	Each	0	0	0		$ -	0.0%	Each	0	0	0		$ -	0.0%	Each	0	0	0		$ -	0.0%	Each	0	0	0		$ -	0.0%
Evaporative Cooler (Installation)	Home	2,037	1,139,952	171		$ 2,289,729	7.4%	Home	1,485	830,280	125		$ 1,669,305	7.9%	Home	552	309,672	46		$ 620,424	6.3%	Home	1,517	849,354	127		$ 1,711,891	8.7%
Duct Testing and Sealing	Home	2,263	0	0		$ 463,270	1.5%	Home	1,564	0	0		$ 325,580	1.5%	Home	699	0	0		$ 137,690	1.4%	Home	798	0	0		$ 169,990	0.9%
Efficient Fan Control	Home	39	1,939	1		$ 13,591	0.0%	Home	16	1,078	0		$ 5,510	0.0%	Home	23	861	0		$ 8,081	0.1%	Home	37	1,693	1		$ 12,897	0.1%
Maintenance																												
Furnace Clean and Tune[6]	Home	-	-	-		$ -	0.0%	Home	-	-	-		$ -	0.0%	Home	-	-	-		$ -	0.0%	Home	-	-	-		$ -	0.0%
Central A/C Tune up	Home	-	-	-		$ -	0.0%	Home	-	-	-		$ -	0.0%	Home	-	-	-		$ -	0.0%	Home	-	-	-		$ -	0.0%
Lighting																												
Compact Fluorescent Lights (CFL)	Each	0	0	0		$ -	0.0%	Each	0	0	0		$ -	0.0%	Each	0	0	0		$ -	0.0%	Each	0	0	0		$ -	0.0%
Exterior Hard wired CFL fixture	Each	0	0	0		$ -	0.0%	Each	0	0	0		$ -	0.0%	Each	0	0	0		$ -	0.0%	Each	0	0	0		$ -	0.0%
Exterior Hard wired LED fixture	Each	193	2,819	0		$ 18,168	0.1%	Each	105	1,533	0		$ 9,811	0.0%	Each	88	1,285	0		$ 8,357	0.1%	Each	74	1,081	0		$ 6,893	0.0%
LED A-lamp	Each	145,199	5,626,829	682		$ 1,304,306	4.2%	Each	98,382	3,809,220	460		$ 881,511	4.2%	Each	46,817	1,817,610	221		$ 422,795	4.3%	Each	134,005	5,173,419	623		$ 1,200,675	6.1%
LED Reflector Lamp	Each	2,349	50,134	6		$ 19,541	0.1%	Each	1,744	37,148	4		$ 14,515	0.1%	Each	605	12,986	2		$ 5,026	0.1%	Each	2,300	49,058	6		$ 19,135	0.1%
LED Torchiere Lamp	Each	10,947	782,855	91		$ 772,630	2.5%	Each	7,117	506,995	59		$ 502,319	2.4%	Each	3,830	275,859	32		$ 270,310	2.7%	Each	10,153	722,312	84		$ 716,549	3.6%
Torchiere	Each	0	0	0		$ -	0.0%	Each	0	0	0		$ -	0.0%	Each	0	0	0		$ -	0.0%	Each	0	0	0		$ -	0.0%
Miscellaneous																												
Pool Pumps	Home	772	772,772	240		$ 1,029,131	3.3%	Home	587	587,587	182		$ 789,910	3.7%	Home	185	185,185	57		$ 239,222	2.4%	Home	572	572,572	177		$ 748,411	3.8%
Smart Power Strips - Tier 1	Home	141	0	0		$ 11,116	0.0%	Home	105	0	0		$ 8,621	0.0%	Home	36	0	0		$ 2,495	0.0%	Home	115	0	0		$ 9,180	0.0%
Smart Power Strips - Tier 2	Each	41,747	5,834,355	1,183		$ 2,664,764	8.6%	Each	29,076	4,063,038	823		$ 1,855,747	8.8%	Each	12,671	1,771,316	360		$ 809,017	8.2%	Each	38,559	5,367,759	1,081		$ 2,461,132	12.4%
Pilots																												
Customer Enrollment																												
Outreach & Assessment	Home	46,841				$ 3,536,456	11.4%	Home	31,651				$ 2,415,216	11.4%	Home	15,190				$ 1,121,240	11.4%	Home	40,773	-	-		$ 2,964,570	15.0%
In-Home Education	Home	40,494				$ 1,012,350	3.3%	Home	27,396				$ 684,900	3.2%	Home	13,098				$ 327,450	3.3%	Home	35,195	-	-		$ 879,875	4.4%
Total Savings/Expenditures			**18,234,001**	**2,809**		**$ 31,018,177**				**12,479,561**	**1,954**		**$ 21,183,913**				**5,754,441**	**855**		**$ 9,834,264**				**15,670,147**	**2,412**		**$ 19,780,449**	
Total Households Weatherized [2]		449							449														407					

Households Treated	Total (K+S)	First Touches	Re-treated Homes/Go-Backs	Aliso Canyon
- Single Family Households Treated	Home 26,908	Home 17,822	Home 9,086	Home 23,518
- Multi-family Households Treated	Home 9,367	Home 7,028	Home 2,339	Home 9,078
- Mobile Homes Treated	Home 2,058	Home 1,339	Home 719	Home 1,784
Total Number of Households Treated	Home 38,333	Home 26,189	Home 12,144	Home 34,380
# Eligible Households to be Treated for PY [3]	Home 43,562	Home -	Home -	Home
% of Households Treated	% 88%	% #DIV/0!	% #DIV/0!	%
- Master-Meter Households Treated	Home 4,079	Home 2,946	Home 1,133	Home 3,875

[1] Envelope and Air Sealing Measures may include outlet cover plate gaskets, attic access weatherization, weatherstripping - door, caulking and minor home repairs. Minor home repairs predominantly are door jamb repair / replacement, door repair, and window putty.
[2] Weatherization may consist of attic insulation, attic access weatherization, weatherstripping - door, caulking, & minor home repairs
[3] Based on authorized 2021 Program Year budget approved in CPUC decision 21-06-015, June 13, 2021.
[4] Savings are based on DNV/GL Impact Evaluation Program Years 2015-2017 for measures studied by that evaluation. Savings for all other measures are based on SCE or Statewide Work Papers.

ISI Data for Aliso Canyon includes "First Touches and Re-Treatments".

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

Energy Savings Assistance Program Table 2A
Southern California Edison
Through November 2021

		ESA Program - CSD Leveraging					
		Year-To-Date Completed & Expensed Installation					
Measures	**Units**	**Quantity Installed**	**kWh[3] (Annual)**	**kW[3] (Annual)**	**Therms[3] (Annual)**	**Expenses ($)**	**% of Expenditure**
Appliances							
Appliances		-	-	-	-	$ -	0.0%
High Efficiency Clothes Washer	Each	-	-	-	-	$ -	0.0%
Refrigerators	Each	-	-	-	-	$ -	0.0%
Microwaves [4]	Each	-	-	-	-	$ -	0.0%
Domestic Hot Water							
Other Hot Water	Home	-	-	-	-	$ -	0.0%
Tank and Pipe Insulation	Home	-	-	-	-	$ -	0.0%
Water Heater Repair/Replacement	Each	-	-	-	-	$ -	0.0%
Thermostatic Shower Valve	Each	-	-	-	-	$ -	0.0%
Combined Showerhead/TSV	Each	-	-	-	-	$ -	0.0%
Heat Pump Water Heater	Each	-	-	-	-	$ -	0.0%
Enclosure							
Air Sealing / Envelope [1]	Home	-	-	-	-	$ -	0.0%
Attic Insulation	Home	-	-	-	-	$ -	0.0%
HVAC							
Room A/C Replacement	Home	-	-	-	-	$ -	0.0%
Central A/C replacement	Home	-	-	-	-	$ -	0.0%
Central A/C Replacement	Home	-	-	-	-	$ -	0.0%
Central Heat Pump Replacement	Home	-	-	-	-	$ -	0.0%
Evaporative Cooler (Installation)	Home	-	-	-	-	$ -	0.0%
Energy Efficient Fan Control/Time Delay	Home	-	-	-	-	$ -	0.0%
Maintenance							
Central A/C Tune up	Home	-	-	-	-	$ -	0.0%
Lighting							
Interior Hard wired LED fixtures	Each	-	-	-	-	$ -	0.0%
Exterior Hard wired LED fixtures	Each	-	-	-	-	$ -	0.0%
Torchiere LED	Each	-	-	-	-	$ -	0.0%
LED Night Lights	Each	-	-	-	-	$ -	0.0%
LED Reflector Bulb	Each	-	-	-	-	$ -	0.0%
LED Diffuse A-Lamps	Each	-	-	-	-	$ -	0.0%
Miscellaneous							
Pool Pumps	Each	-	-	-	-	$ -	0.0%
Smart Power Strips - Tier 1	Each	-	-	-	-	$ -	0.0%
Smart Power Strips - Tier 2	Each	-	-	-	-	$ -	0.0%
Pilots							
Customer Enrollment							
Outreach & Assessment	Home	-				$ -	0.0%
In-Home Education	Home	-				$ -	0.0%
Total Savings/Expenditures			-	-	-	$ -	0.0%
Total Households Weatherized [2]							

CSD MF Tenant Units Treated			**Total**
			-
			-

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

[1] Envelope and Air Sealing Measures may include outlet cover plate gaskets, attic access weatherization, weatherstripping - door, caulking and minor home repairs. Minor home repairs predominantly are door jamb repair / replacement, door repair, and window putty.

[2] Weatherization may consist of attic insulation, attic access weatherization, weatherstripping - door, caulking, & minor home repairs.

[3] Savings are based on DNV/GL Impact Evaluation Program Years 2015-2017 for measures studied by that evaluation. Savings for all other measures are based on SCE or Statewide Work Papers

Energy Savings Assistance Common Area Measures Program Table 2B
Southern California Edison
Through November 2021

	Table 2B ESA Program - Multifamily Common Area Measures[5]						
		Year-To-Date Completed & Expensed Installation					
ESA CAM Measures[1,6]	Units (of Measure such as "each")	Quantity Installed	kWh (Annual)	kW (Annual)	Therms (Annual)	Expenses ($)	% of Expenditure
MF Appliances							
MF Freezer	Each	-	-	-	-	$ -	0.0%
MF High Efficiency Clothes Washer	Home	-	-	-	-	$ -	0.0%
MF Refrigerators	Each	-	-	-	-	$ -	0.0%
MF Domestic Hot Water							
MF Faucet Aerator	Home	-	-	-	-	$ -	0.0%
MF Low Flow Shower Head	Home	-	-	-	-	$ -	0.0%
MF Other Hot Water	Home	-	-	-	-	$ -	0.0%
MF Water Heater Blanket	Home	-	-	-	-	$ -	0.0%
MF Water Heater Pipe Insulation	Home	-	-	-	-	$ -	0.0%
MF Enclosure							
Air Sealing / Envelope [1]	Home	-	-	-	-	$ -	0.0%
Attic Insulation	Home	-	-	-	-	$ -	0.0%
MF HVAC							
MF Central A/C Replacement	Home	-	-	-	-	$ -	0.0%
MF Duct Test Inspection	Each	2	-	-	-	$ 240	0.0%
MF Duct Testing and Sealing	Home	-	-	-	-	$ -	0.0%
MF Evaporative Cooler (installation)	Home	-	-	-	-	$ -	0.0%
MF FAU Standing Pilot Conversion	Each	-	-	-	-	$ -	0.0%
MF Furnace Repair/Replacement	Each	-	-	-	-	$ -	0.0%
MF Heat Pump Replacement	Home	-	-	-	-	$ -	0.0%
MF Inspection	Each	21	-	-	-	$ 4,410	0.8%
MF Programmable Thermostat	Each	-	-	-	-	$ -	0.0%
MF Room A/C Replacement	Home	-	-	-	-	$ -	0.0%
MF Smart Thermostat	Each	-	-	-	-	$ -	0.0%
MF Lighting							
MF Ext Parking Lot	Each	600	-	-	-	$ 97,276	16.9%
MF Landscape Lighting	Each	-	-	-	-	$ -	0.0%
MF LED A-Lamp	Each	263	60,117	1	-	$ 2,675	0.5%
MF LED Exit Sign	Each	89	32,070	5	-	$ 5,375	0.9%
MF LED Exterior Fixture	Each	2,820	148,477	-	-	$ 312,090	54.3%
MF LED Interior Fixture	Each	1,138	23,189	3	-	$ 98,186	17.1%
MF LED PL-Lamps	Each	226	17,280	0	-	$ 3,746	0.7%
MF LED Pool and Spa Lighting	Each	14	12,264	-	-	$ 8,041	1.4%
MF LED Reflector Lamp	Each	35	5,608	0	-	$ 290	0.1%
MF LED T-Lamp	Each	2,034	99,780	2	-	$ 19,507	3.4%
MF LED Torchiere Lamp	Each	-	-	-	-	$ -	0.0%
MF Miscellaneous							
MF New - Smart Power Strips - Tier 2	Each	-	-	-	-	$ -	0.0%
MF Pool Pumps	Home	9	83,150	3	-	$ 15,068	2.6%
MF Smart Power Strips - Tier 1	Home	-	-	-	-	$ -	0.0%
MF CAM Enrollment Fees							
MF Enrollment Fees	Home	22	-	-	-	$ 8,017	1.4%
Total		7,273	481,935	14	-	$ 574,921	

Multifamily Properties Treated	Number
Total Number of Multifamily Properties Treated[2]	32
Subtotal of Master-metered Multifamily Properties Treated	6
Total Number of Multifamily Tenant Units w/in Properties Treated[3]	134

	Year to Date Expenses		
ESA Program - Multifamily Common Area	Electric	Gas	Total
Administration			
Direct Implementation (Non-Incentive)			
Direct Implementation	$ 574,921		$ 574,921
TOTAL MF CAM COSTS	$ 574,921	$ -	$ 574,921

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.
Standard Notes 1 - 6 (do not delete)
1. Measures are customized by each IOU, see 'Table 2B-1, Eligible Measures List'. Measures list may change based on available information on both costs and benefits and may vary across climate zones. Each
2. Multifamily properties are sites with at least five (5) or more dwelling units. The properties may have multiple buildings.
3. Multifamily tenant units are the number of dwelling units located within properties treated. This number does not represent the same number of dwellings treated as captured in table 2A.
4. Audit costs may be covered by other programs or projects may utilize previous audits. Not all participants will have an audit cost associated with their project.
5. Applicable to Deed-Restricted, government and non-profit owned multi-family buildings described in D.16-11-022, modified by D.17-12-009, where 65% of tenants are income eligible based (at or below 200% of the Federal Poverty Guidelines).
6. Commissioning costs, as allowable per the Decision, are included in measures total cost unless otherwise noted.
7. All savings are calculated based on SCE or Statewide Work Papers, or proxy values from most recent ESA Program Impact Evaluation for limited instances where no workpapers exist pending results from next impact evaluation including MF CAM measures

Energy Savings Assistance CAM Program Table 2B-1, Eligible Common Area Measures List
Southern California Edison
Through November 2021

Common Area Measures Category and Eligible Measures Title [1]	Effective Date	End Date[2]	Eligible Climate Zones [3]
Appliances			
Pool Pumps	10/1/2018	6/30/2021	All
Domestic Hot Water			
Envelope			
Enclosure			
Air Sealing / Envelope [1]	10/1/2018	6/30/2021	All
Attic Insulation	10/1/2018	6/30/2021	All
HVAC			
Room A/C Replacement	10/1/2018	6/30/2021	10, 13, 14, 15, 16
Central A/C replacement	10/1/2018	6/30/2021	13, 14, 15
Heat Pump Replacement	10/1/2018	6/30/2021	13, 14, 15
Evaporative Cooler (Installation)	10/1/2018	6/30/2021	10, 13, 14, 15, 16
MF Smart Thermostat	10/1/2018	6/30/2021	10, 13, 14, 15, 16
Lighting			
MF Ext Parking Lot	1/1/2021	6/30/2021	All
MF Landscape Lighting	10/1/2018	6/30/2021	All
MF LED A-Lamp	10/1/2018	6/30/2021	All
MF LED Exit Sign	10/1/2018	6/30/2021	All
MF LED Exterior Fixture	10/1/2018	6/30/2021	All
MF LED Interior Fixture	10/1/2018	6/30/2021	All
MF LED PL-Lamps	10/1/2018	6/30/2021	All
MF LED Pool and Spa Lighting	10/1/2018	6/30/2021	All
MF LED Reflector Lamp	10/1/2018	6/30/2021	All
MF LED Torchiere Lamp	10/1/2018	6/30/2021	All
MF LED T5 UL Type A	8/17/2019	6/30/2021	All
MF LED T8 UL Type A	8/17/2019	6/30/2021	All
Miscellaneous			
Smart Power Strips - Tier 1	10/1/2018	6/30/2021	All
New - Smart Power Strips - Tier 2	10/1/2018	6/30/2021	All

Standard Notes (do not delete)

1. Measures list may change based on available information on both costs and benefits (including energy benefits as well as non-energy benefits) and may vary across climate zones. This is not a list of installed measures, it is a list of eligible measures.
Table 2B-1 Column A should match Table 2B Column A for eligible (not canceled) measures.

2. Only complete if measure is canceled or discontinued
3. Defined as CEC California Building Climate Zones
https://www.energy.ca.gov/maps/renewable/building_climate_zones.html

Energy Savings Assistance Program Tables 3A-C - Energy Savings and Average Bill Savings per Treated Home/Common Area
Southern California Edison
Through November 2021

Table 3A-1, ESA Program	
Annual kWh Savings	18,234,001
Annual Therm Savings	
Lifecycle kWh Savings	124,529,901
Lifecycle Therm Savings	
Current kWh Rate	0.139
Current Therm Rate	
Number of Treated Households	38,334
Average 1st Year Bill Savings / Treated households	$66.12
Average Lifecycle Bill Savings / Treated Household	$451.55

Table 3A-2, ESA Program - CSD Leveraging		
Annual kWh Savings		-
Annual Therm Savings		-
Lifecycle kWh Savings		-
Lifecycle Therm Savings		-
Current kWh Rate	$	-
Current Therm Rate	$	-
Average 1st Year Bill Savings / Treated Households	$	-
Average Lifecycle Bill Savings / Treated Household	$	-

Table 3A-3, Summary - ESA Program/CSD Leveraging		
Annual kWh Savings		18,234,001
Annual Therm Savings		
Lifecycle kWh Savings		124,529,901
Lifecycle Therm Savings		
Current kWh Rate	$	0.14
Current Therm Rate		
Average 1st Year Bill Savings / Treated Households	$	66.12
Average Lifecycle Bill Savings / Treated Households	$	451.55

[1] Summary is the sum of ESA Program + CSD Leveraging

Table 3B, ESA Program - Multifamily Common Area		
Annual kWh Savings		481,935
Annual Therm Savings		
Lifecycle kWh Savings		4,655,786
Lifecycle Therm Savings		
Current kWh Rate	$	0.14
Current Therm Rate		
Number of Treated Households		32
Average 1st Year Bill Savings / Treated Property	$	2,093.41
Average Lifecycle Bill Savings / Treated Property	$	20,223.57

Energy Savings Assistance Program Table 4 - Homes/Buildings Treated
Southern California Edison
Through November 2021

Table 4A-1, ESA Program						
	Eligible Households			Households Treated YTD		
County	**Rural [1]**	**Urban**	**Total**	**Rural**	**Urban**	**Total**
FRESNO	-	485	485	0	1	1
IMPERIAL	186	-	186	0	2	2
INYO	1,445	6	1,450	5	0	5
KERN	19,496	18,019	37,515	765	3	768
KINGS	9,181	-	9,181	291	0	291
LOS ANGELES	7,324	588,589	595,913	197	17,574	17,771
MADERA	-	3	3	0	0	0
MONO	2,190	0	2,191	0	0	0
ORANGE	1	217,702	217,703	0	3,472	3,472
RIVERSIDE	76,418	79,107	155,525	942	4,302	5,244
SAN BERNARDINO	26,586	163,583	190,170	1,350	6,833	8,183
SAN DIEGO	1	-	1	0	0	0
SANTA BARBARA	-	17,635	17,635	0	16	16
TULARE	50,187	15,342	65,529	1,178	425	1,603
TUOLUMNE	-	-	0	0	0	0
VENTURA	3,340	63,015	66,355	43	935	978
Total	**196,355**	**1,163,485**	**1,359,840**	**4,771**	**33,563**	**38,334**

Table 4B, ESA Program - CSD Leveraging						
				Households Treated YTD		
County				**Rural**	**Urban**	**Total**
						0
						0
Total				**0**	**0**	**0**

Table 4C, ESA Program - Multifamily Common Area						
				Properties Treated YTD		
County				**Rural**	**Urban**	**Total**
FRESNO				0	0	0
IMPERIAL				0	0	0
INYO				0	0	0
KERN				2	0	2
KINGS				0	0	0
LOS ANGELES				0	4	4
MADERA				0	0	0
MONO				0	0	0
ORANGE				0	5	5
RIVERSIDE				0	3	3
SAN BERNARDINO				7	10	17
SAN DIEGO				0	0	0
SANTA BARBARA				0	0	0
TULARE				1	0	1
TUOLUMNE				0	0	0
VENTURA				0	0	0
Total				**10**	**22**	**32**

[1] For IOU low income-related and Energy Efficiency reporting and analysis, the Goldsmith definition is applied.
Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect

Energy Savings Assistance Program Table 4A-2, Homes Unwilling / Unable to Participate
Southern California Edison
Through November 2021

ESA Program

	Reason Provided [1]						
County	**Customer Unwilling/Declined Program Measures**	**Customer Unavailable - Scheduling Conflicts**	**Hazardous Environment (unsafe/unclean)**	**Landlord Refused to Authorize Participation**	**Household Exceeds Allowable Limits**	**Unable to Provide Required Documentation**	**Other Infeasible/ Ineligible**
Fresno	0	0	0	0	1	0	0
Imperial	0	0	0	0	0	2	3
Inyo	0	0	0	0	0	0	19
Kern	2	9	0	22	34	31	889
Kings	0	4	0	16	13	20	569
Los Angeles	15	51	0	283	309	953	17,631
Madera	0	0	0	0	0	0	0
Mono	0	0	0	0	0	0	1
Orange	1	6	0	171	111	161	3,372
Riverside	73	92	0	241	211	1,631	11,952
San Bernardino	78	135	0	326	219	1,785	12,622
San Diego	0	0	0	0	0	0	0
Santa Barbara	0	0	0	0	6	0	58
Tulare	10	24	0	28	41	87	3,549
Tuolumne	0	0	0	0	0	0	0
Ventura	0	5	0	2	46	40	759
Total	**179**	**326**	**0**	**1,089**	**991**	**4,710**	**51,424**

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.
[1] The YTD data in this table is effective from July, 2021 due to the start of the new 2021 Program Cycle.

Energy Savings Assistance Program Table 5 - Energy Savings Assistance Program Customer Summary [1]
Southern California Edison
Through November 2021

Table 5A, ESA Program

Month	Gas & Electric				Gas Only				Electric Only				Total					
	# of Household Treated by Month	(Annual)			# of Household Treated by Month	(Annual)			# of Household Treated by Month	(Annual)			# of Household Treated by Month	(Household Count)		(Annual)		
		Therm	kWh	kW		Therm	kWh	kW		Therm	kWh	kW		# of First-Tourch	# of Re-treatment	Therm	kWh	kW
January																		
February																		
March																		
April																		
May																		
June																		
July									9,704		4,439,518	680	9,704	6,338	3,366		4,439,518	680
August									16,333		7,646,837	1,162	16,333	10,695	5,638		7,646,837	1,162
September									23,811		11,204,355	1,722	23,811	15,884	7,927		11,204,355	1,722
October									31,637		15,180,686	2,345	31,637	21,258	10,379		15,180,686	2,345
November									38,334		18,234,001	2,809	38,334	26,190	12,144		18,234,001	2,809
December																		
YTD	-	-	-	-	-	-	-	-	**38,334**		**18,234,001**	**2,809**	**38,334**	**26,190**	**12,144**		**18,234,001**	**2,809**

YTD Total Energy Impacts for all fuel types should equal YTD energy impacts that are reported every month Table 2.
Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

Table 5B, ESA Program - CSD Leveraging

Month	Gas & Electric				Gas Only				Electric Only				Total			
	# of Household Treated by Month	(Annual)			# of Household Treated by Month	(Annual)			# of Household Treated by Month	(Annual)			# of Household Treated by Month	(Annual)		
		Therm	kWh	kW		Therm	kWh	kW		Therm	kWh	kW		Therm	kWh	kW
January																
February																
March																
April																
May																
June																
July																
August																
September																
October																
November																
December																
YTD	-	-	-	-	-	-	-	-	-		-	-	-		-	-

YTD Total Energy Impacts for all fuel types should equal YTD energy impacts that are reported every month Table 2A.
Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

Table 5C, ESA Program - Multifamily Common Area

Month	Gas & Electric				Gas Only				Electric Only				Total			
	# of Properties Treated by Month	(Annual)			# of Properties Treated by Month	(Annual)			# of Properties Treated by Month	(Annual)			# of Properties Treated by Month	(Annual)		
		Therm	kWh	kW		Therm	kWh	kW		Therm	kWh	kW		Therm	kWh	kW
January																
February																
March																
April																
May																
June																
July									7		93,288	2	7		93,288	2
August									9		122,727	2	9		122,727	2
September									15		153,241	2	15		153,241	2
October									21		328,683	11	21		328,683	11
November									32		481,935	14	32		481,935	14
December																
YTD	-	-	-	-	-	-	-	-	**32**		**481,935**	**14**	**32**		**481,935**	**14**

[1] The YTD data in these tables is effective from July, 2021 due to the start of the new 2021 Program Cycle.

YTD Total Energy Impacts for all fuel types should equal YTD energy impacts that are reported every month Table 2B.
Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

Energy Savings Assistance Program Table 6 - Expenditures for Pilots and Studies [1]
Southern California Edison
Through November 2021

	Authorized Funding [2]			Current Month Expenses			Total Expenses			% of Budget Expensed		
	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total
Pilots												
Building Electrification Retrofit Pilot	$ 40,832,693	$ -	$ 40,832,693	$ -	$ -	$ -	$ -	$ -	$ -	0%	#DIV/0!	0%
Clean Energy Homes New Construction Pilot	$ 10,460,729	$ -	$ 10,460,729	$ -	$ -	$ -	$ -	$ -	$ -	0%	#DIV/0!	0%
Plus/Deep Pilot	$ 19,424,318	$ -	$ 19,424,318	$ -	$ -	$ -	$ -	$ -	$ -	0%	#DIV/0!	0%
Total Pilots	**$ 70,717,740**	**$ -**	**$ 70,717,740**	**$ -**	**$ -**	**$ -**	**$ -**	**$ -**	**$ -**	**0%**	**#DIV/0!**	**0%**
Studies												
2022 Low Income Needs Assessment (LINA) Study [3]	$ 150,000	$ -	$ 150,000	$ 13,696		$ 13,696	$ 155,347	$ -	$ 155,347	104%	#DIV/0!	104%
2022 LINA - ESA Allocation	$ 75,000	$ -	$ 75,000	$ -	$ -	$ -	$ 62,847		$ 62,847	84%	#DIV/0!	84%
2022 LINA - CARE Allocation	$ 75,000	$ -	$ 75,000	$ -	$ -	$ -	$ 62,847		$ 62,847	84%	#DIV/0!	84%
Rapid Feedback Research and Analysis - (2021-2026 Funding)	$ 155,000	$ -	$ 155,000	$ -	$ -	$ -	$ -	$ -	$ -	0%	#DIV/0!	0%
Multifamily CAM Process Evaluation [4]	$ 90,000	$ -	$ 90,000							0%	#DIV/0!	0%
Impact Evaluation Studies (2-4 Studies)	$ 450,000	$ -	$ 450,000									
Process Evaluation Studies (1-4 Studies)	$ 150,000	$ -	$ 150,000									
2025 Low Income Needs Assessment (LINA) Study	$ 150,000	$ -	$ 150,000	$ -	$ -	$ -	$ -	$ -	$ -	0%	#DIV/0!	0%
2025 LINA - ESA Allocation	$ 75,000	$ -	$ 75,000	$ -	$ -	$ -	$ -	$ -	$ -	0%	#DIV/0!	0%
2025 LINA - CARE Allocation	$ 75,000	$ -	$ 75,000	$ -	$ -	$ -	$ -	$ -	$ -	0%	#DIV/0!	0%
2028 Low Income Needs Assessment (LINA) Study	$ 150,000	$ -	$ 150,000	$ -	$ -	$ -	$ -	$ -	$ -	0%	#DIV/0!	0%
2028 LINA - ESA Allocation	$ 75,000	$ -	$ 75,000	$ -	$ -	$ -	$ -	$ -	$ -	0%	#DIV/0!	0%
2028 LINA - CARE Allocation	$ 75,000	$ -	$ 75,000	$ -	$ -	$ -	$ -	$ -	$ -	0%	#DIV/0!	0%
Non Energy Benefits Study	$ 150,000	$ -	$ 150,000	$ -	$ -	$ -	$ -	$ -	$ -	0%	#DIV/0!	0%

Energy Savings Assistance Program Table 7 (Second Refrigerators, In-Home Education, MyEnergy/My Account Platform)

Southern California Edison
Through November 2021

7A - Households Receiving Second Refrigerators			
Measures	**Units**	**Received Refrigerator**	**Not eligible for Refrigerator due to Less than Six Occupants**
Second Refrigerators	Each	48	2,513

7B - Households Receiving In- Home Energy Education Only		
Measures	**Units**	**Households that Only Received Energy Education**
In-Home Education	Home	8,153

7C - Households for My Energy/My Account Platform		
Opt-Out	**Already Enrolled**	**Opt-In**
98,877	4,155	1,709

Energy Savings Assistance Program Table 8 - Contractor Advanced Funding and Repayment
Southern California Edison
Through November 2021

		B-C			E x F				(B)-(cumulative H + cumulative I)
	Total Advanced Amount	Total Advance PPRS Credit Eligible [1]	Total Advance Not Eligible for PPRS Credit	Percentage for PPRS Credit Calculation [2]	Total Contractor Invoices each month[3]	Total PPRS Credit Earned each month[4]	PPRS Credits Applied each month [5]	Non PPRS Payments Applied each month [6]	Total Advances Outstanding
Jan-20									
Feb-20									
Mar-20	$ 229,816.30								$ 229,816.30
Apr-20	$ 6,207,683.17								$ 6,437,499.47
May-20	$ 288,985.84							$ 47,683.34	$ 6,678,801.97
Jun-20	$ 16,734.82							$ 720,240.20	$ 5,975,296.59
Jul-20	$ 124,206.58							$ -	$ 6,099,503.17
Aug-20	$ -							$ 66,435.68	$ 6,033,067.49
Sep-20	$ -							$ -	$ 6,033,067.49
Oct-20	$ -							$ -	$ 6,033,067.49
Nov-20	$ -							$ -	$ 6,033,067.49
Dec-20	$ -	$ 2,937,642.99	$ 3,929,783.72	40%	$ 903,039.33	$ 361,215.73	$ -	$ -	$ 6,033,067.49
Jan-21	$ -	$ -	$ -	40%	$ 1,029,235.14	$ 411,694.06	$ -	$ -	$ 6,033,067.49
Feb-21	$ -	$ 2,791,529.86	$ 4,075,896.85	40%	$ 2,475,688.05	$ 990,275.22	$ -	$ -	$ 6,033,067.49
Mar-21	$ -	$ -	$ -	40%	$ 1,161,293.89	$ 464,517.56	$ 260,110.57	$ 2,241.58	$ 5,770,715.34
Apr-21	$ -	$ -	$ -	40%	$ 451,816.78	$ 180,726.71	$ 294,772.55	$ -	$ 5,475,942.79
May-21	$ -	$ -	$ -	40%	$ 381,572.62	$ 152,629.05	$ 417,830.52	$ -	$ 5,058,112.27
Jun-21	$ -	$ -	$ -	40%	$ 242,705.05	$ 97,082.02	$ 725,051.98	$ 32,064.19	$ 4,300,996.10
Jul-21	$ -	$ -	$ -	40%	$ 115,953.72	$ 46,381.49	$ 374,998.18	$ 373,318.20	$ 3,552,679.72
Aug-21	$ -	$ -	$ -	40%	$ 84,360.00	$ 33,744.00	$ 665,502.03	$ 170,168.94	$ 2,717,008.75
Sep-21	$ -	$ -	$ -	40%	$ 45,408.50	$ 18,163.40	$ 18,076.40	$ 475,978.57	$ 2,222,953.78
Oct-21	$ -	$ -	$ -	40%	$ -	$ -	$ -	$ 294,391.71	$ 1,928,562.07
Nov-21	$ -	$ -	$ -	40%	$ 571.00	$ 228.40	$ -	$ 505,100.36	$ 1,423,461.71
Dec-21									
Total	$ 6,867,426.71	$ 2,791,529.86	$ 4,075,896.85		$ 6,891,644.08	$ 2,756,657.63	$ 2,756,342.23	$ 2,687,622.77	$ 1,423,461.71

IOUs - Do not delete footnotes 1-5 below.

[1] Contractor labor and labor-related costs. Post-Pandemic Return to Service (PPRS) credit eligible. Based on number of contractors eligible for PPRS credit as of last calendar day of a given month.

[2] 40% for PPRS credit calculation from Joint Tier 2 Advice Letter 5654-G filed on June 29, 2020

[3] For work performed during PPRS credit-earning period, for contractors receiving advances. SCE's PPRS credit-earning period is from December 1, 2020 to May 31, 2021. (Dates will vary by IOU based on start of PPRS credit earnings period.) Only includes contractors eligible for PPRS credit as of the reporting month.

[4] Based on total monthly contractor invoices, up to maximum allowable for each contractor. Contractors who are not eligible for PPRS credit as of reporting month have a maximum allowable amount of 0.

[5] Credits may be applied at a later date than earned depending on the contractor repayment schedule.

[6] Includes repayments processed for which PPRS credits were not applied, including contractor payments returned unused or duplicate payments received from other funding sources.

Note: This table created pursuant to section 1.2.3 in Commission Resolution E-5074. This report covers the period from the issuance of advances until the last day of the month reported. Any required corrections/adjustments are reported herein and supersede results reported in prior months.

CARE Table 1 - CARE Program Expenses
Southern California Edison
Through November 2021

A	2021 Authorized Budget			Current Month Expenses			Year to Date Expenses			% of Budget Spent YTD		
CARE Program:	**Electric**	**Gas**	**Total**	**Electric**	**Gas**	**Total**	**Electric**	**Gas**	**Total**	**Electric**	**Gas**	**Total**
Outreach	$4,070,988.00		$ 4,070,988.00	$ 100,686.61		$ 100,686.61	$ 2,022,720.77		$ 2,022,720.77	50%		50%
Processing / Certification Re-certification	$1,556,178.00		$ 1,556,178.00	$ 115,601.66		$ 115,601.66	$ 579,236.57		$ 579,236.57	37%		37%
Post Enrollment Verification	$491,425.00		$ 491,425.00	$ 23,416.05		$ 23,416.05	$ 492,041.50		$ 492,041.50	100%		100%
IT Programming	$570,000.00		$ 570,000.00	$ 7,403.93		$ 7,403.93	$ (285,494.35)		$ (285,494.35)	-50%		-50%
Cooling Centers			$ -	$ -		$ -	$ 23,079.55		$ 23,079.55	0%		0%
Pilots/CHANGES Program	$525,000.00		$ 525,000.00	$ -		$ -	$ 443,618.41		$ 443,618.41	84%		84%
Studies	$49,500.00		$ 49,500.00	$ -		$ -	$ -		$ -	0%		0%
Regulatory Compliance	$568,876.00		$ 568,876.00	$ 13,026.13		$ 13,026.13	$ 195,323.35		$ 195,323.35	34%		34%
General Administration	$1,289,453.00		$ 1,289,453.00	$ 107,202.72		$ 107,202.72	$ 1,074,271.24		$ 1,074,271.24	83%		83%
CPUC Energy Division	$135,625.00		$ 135,625.00	$ 10,775.44		$ 10,775.44	$ 145,433.02		$ 145,433.02	107%		107%
SUBTOTAL MANAGEMENT COSTS	**$9,257,045.00**		**$ 9,257,045.00**	**$ 378,112.54**		**$ 378,112.54**	**$4,690,230.06**		**$ 4,690,230.06**	**51%**		**51%**
CARE Rate Discount	$399,664,922.00		$ 399,664,922.00	$ 40,405,369.62		$ 40,405,369.62	$ 569,342,903.91		$ 569,342,903.91	142%		142%
TOTAL PROGRAM COSTS & CUSTOMER DISCOUNTS	**$ 408,921,967**		**$ 408,921,967**	**$ 40,783,482.16**		**$ 40,783,482.16**	**$ 574,033,133.97**		**$ 574,033,133.97**	**140%**		**140%**
Other CARE Rate Benefits												
- DWR Bond Charge Exemption				$ 1,923,722.25		$ 1,923,722.25	$ 30,470,111.97		$ 30,470,111.97			
- CARE Surcharge Exemption				$ 4,165,853.70		$ 4,165,853.70	$ 59,456,816.69		$ 59,456,817			
- California Solar Initiative Exemption						$ -	$ -		$ -			
- kWh Surcharge Exemption						$ -	$ -		$ -			
- Vehicle Grid Integration Exemption						$ -	$ -		$ -			
Total Other CARE Rate Benefits				**$ 6,089,575.95**		**$ 6,089,575.95**	**$ 89,926,928.66**		**$ 89,926,928.66**			
Indirect Costs				$103,481.00		$ 103,481.00	$957,996.00		$ 957,996.00			

[1] Decision 15-12-047 transitioned from CHANGES pilot to CHANGES program and funding for the effort is captured herein.
[2] Reflects the authorized 2021 H1 bridge funding amounts.
[3] Monthly and year-to-date expenses data was obtained from SAP database.
[4] Total costs settled to prior cycle CARE accounting are not addressed in CARE Table 1.
[5] Negative amounts reflect reversal of December 2020 accruals
NOTE: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

CARE Table 2 - Enrollment, Recertification, Attrition, & Penetration
Southern California Edison
Through November 2021

2021	New Enrollment										Recertification				Attrition (Drop Offs)					Enrollment		Total CARE Participants	Estimated CARE Eligible	Penetration Rate % (W/X)
	Automatic Enrollment				Self-Certification (Income or Categorical)					Total New Enrollment (E+J)														
	Inter-Utility[1]	Intra-Utility[2]	Leveraging[3]	Combined (B+C+D)	Online	Paper	Phone	Capitation	Combined (F+G+H+I)		Scheduled[5]	Non-Scheduled (Duplicates)[5]	Automatic	Total Recertification (L+M+N)	No Response[4]	Failed PEV	Failed Recertification	Other	Total Attrition (P+Q+R+S)	Gross (K+O)	Net Adjusted (K-T)			
January	1,852	171	0	2,023	6,679	1,492	2,896	41	11,108	13,131	29,527	34,858	0	64,385	2	0	1	7,637	7,640	77,516	5,491	1,429,550	1,349,716	105.9%
February	1,596	503	0	2,099	6,454	3,364	2,960	64	12,842	14,941	27,441	32,610	0	60,051	0	0	0	11,087	11,087	74,992	3,854	1,433,404	1,349,716	106.2%
March	1,694	1,941	0	3,635	6,862	6,600	3,302	87	16,851	20,486	0	0	0	0	0	0	0	8,135	8,135	20,486	12,351	1,445,755	1,349,716	107.1%
April	328	22	0	350	2,959	1,574	2,685	52	7,270	7,620	0	0	0	0	0	0	0	7,180	7,180	7,620	440	1,446,195	1,349,716	107.1%
May	1,950	7	0	1,957	3,908	754	3,543	55	8,260	10,217	0	0	0	0	0	0	0	6,461	6,461	10,217	3,756	1,449,951	1,349,716	107.4%
June	7,557	10	0	7,567	5,358	7,089	9,163	61	21,671	29,238	0	0	0	0	0	0	0	22,444	22,444	29,238	6,794	1,456,745	1,349,716	107.9%
July	1,955	11	0	1,966	6,891	2,554	6,049	58	15,552	17,518	5,441	28,141	0	33,582	1	0	8	-8,220	-8,211	51,100	25,729	1,482,474	1,349,716	109.8%
August	2,323	4	0	2,327	7,230	4,980	6,089	94	18,393	20,720	14,996	53,898	0	68,894	109	2	10	20,958	21,079	89,614	-359	1,482,236	1,349,716	109.8%
September	1,500	8	0	1,508	7,840	7,893	7,072	228	23,033	24,541	11,642	13,671	0	25,313	188	1	106	36,343	36,638	49,854	-12,097	1,470,434	1,349,716	108.9%
October	1,700	38	0	1,738	6,393	9,135	7,789	116	23,433	25,171	14,440	6,093	0	20,533	1	0	31	44,648	44,680	45,704	-19,509	1,450,925	1,349,716	107.5%
November	420	7	0	427	4,464	6,655	4,815	126	16,060	16,487	6,655	6,168	0	12,823	195	175	63	39,707	40,140	29,310	-23,653	1,427,272	1,349,716	105.7%
December				0					0	0				0				0		0	0		1,349,716	0.0%
YTD Total	**22,875**	**2,722**	**0**	**25,597**	**65,038**	**52,090**	**56,363**	**982**	**174,473**	**200,070**	**110,142**	**175,439**	**0**	**285,581**	**496**	**178**	**219**	**196,380**	**197,273**	**485,651**	**2,797**	**1,427,272**	**1,349,716**	**105.7%**

[1] Enrollments via data sharing between the IOUs.

[2] Enrollments via data sharing between departments and/or programs within the utility.

[3] Enrollments via data sharing with programs outside the IOU that serve low-income customers.

[4] Recertification results are tied to the month initiated. Therefore, recertification results may be pending due to the time permitted for a participant to respond.

5 Recertificaiton results include volumes for COVID-19 protections and reinstatements.

CARE Table 3A - Post-Enrollment Verification Results (Model)
Southern California Edison
Through November 2021

Month	Total CARE Households Enrolled	Households Requested to Verify[1]	% of CARE Enrolled Requested to Verify Total	CARE Households De-enrolled (Due to no response)	CARE Households De-enrolled (Verified as Ineligible)[2]	Total Households De-enrolled[3]	% De-enrolled through Post Enrollment Verification[4]	% of Total CARE Households De-enrolled
January	1,429,550	0	0.0%	0	0	0	0.0%	0.0%
February	1,433,404	0	0.0%	0	0	0	0.0%	0.0%
March	1,445,755	0	0.0%	0	0	0	0.0%	0.0%
April	1,446,195	0	0.0%	0	0	0	0.0%	0.0%
May	1,449,951	0	0.0%	0	0	0	0.0%	0.0%
June	1,456,745	0	0.0%	0	0	0	0.0%	0.0%
July	1,482,474	0	0.0%	0	0	0	0.0%	0.0%
August	1,482,236	0	0.0%	0	0	0	0.0%	0.0%
September	1,470,434	0	0.0%	0	0	0	0.0%	0.0%
October	1,450,925	0	0.0%	0	0	0	0.0%	0.0%
November	1,427,272	0	0.0%	0	0	0	0.0%	0.0%
December			0.0%			0	0.0%	0.0%
YTD Total	**1,427,272**	**0**	**0.0%**	**0**	**0**	**0**	**0.0%**	**0.0%**

[1] Includes all customers who failed SCE's CARE eligibility probability model.
[2] Includes customers verified as over income or who requested to be de-enrolled.

[3] Verification results are tied to the month initiated and the verification process allows customers 90 days to respond to the verification request. Results may be pending due to the time permitted for a participant to respond.
[4] Percentage of customers dropped compared to the total participants requested to provide verification in that month.
Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

CARE Table 3B Post-Enrollment Verification Results (Electric only High Usage)
Southern California Edison
Through November 2021

Month	Total CARE Households Enrolled	Households Requested to Verify1	% of CARE Enrolled Requested to Verify Total	CARE Households De-enrolled (Due to no response)	CARE Households De-enrolled (Verified as Ineligible)[2]	Total Households De-enrolled[3]	% De-enrolled through Post Enrollment Verification[4]	% of Total CARE Households De-enrolled
January	1,429,550	0	0.0%	0	0	0	0.0%	0.0%
February	1,433,404	0	0.0%	0	0	0	0.0%	0.0%
March	1,445,755	0	0.0%	0	0	0	0.0%	0.0%
April	1,446,195	0	0.0%	0	0	0	0.0%	0.0%
May	1,449,951	0	0.0%	0	0	0	0.0%	0.0%
June	1,456,745	0	0.0%	0	0	0	0.0%	0.0%
July	1,482,474	0	0.0%	0	0	0	0.0%	0.0%
August	1,482,236	197	0.00%	172	1	173	87.8%	0.0%
September	1,470,434	192	0.00%	175	3	178	92.7%	0.0%
October	1,450,925	173	0.00%	0	2	2	1.2%	0.0%
November	1,427,272	165	0.00%	0	0	0	0.0%	0.0%
December			0.0%			0	0.0%	0.0%
YTD Total	**1,427,272**	**727**	**0.1%**	**347**	**6**	**353**	**48.6%**	**0.0%**

[1] Includes all participants who were selected for high usage verification process.
[2] Includes customers verified as over income, who requested to be de-enrolled, did not reduce usage, or did not agree to be weatherized.

[3] Medium (400%) and high usage (600%) customers are dropped at 60 days (2 or 3 bill cycles) for non-response to HUV (high usage income verification request). Additionally, 600% + users that have not reduced usage within the 60 day window (2 or 3 bill cycles) are removed from the program. Results may be pending due to the time permitted for a participant to respond.

4 Percentage of customers dropped compared to the total participants requested to provide verification in that month.

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

CARE Table 4 - CARE Self-Certification and Self-Recertification Applications[1]
Southern California Edison
Through November 2021

	Provided	Received	Approved	Denied	Pending/Never Completed	Duplicates
Total (Y-T-D)	480,543	384,367	354,401	8,183	73,273	3,743
Percentage	N/A	100%	92%	2%	N/A	1%

[1] Includes sub-metered customers.

[2] Includes number of applications SCE provided for all direct mailing campaigns, customer calls made to the call center, and other outreach methods. Because there are other means by which customers obtain applications which are not counted, this number is only an approximation.

[3] Percent of received applications.

[4] Includes all applications received and not approved.

[5] Includes pending recertification responses.

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

CARE Table 5 - Enrollment by County
Southern California Edison
Through November 2021

County	Estimated Eligible Households			Total Households Enrolled			Penetration Rate		
	Urban	Rural	Total	Urban	Rural	Total	Urban	Rural	Total
Fresno	485	0	**485**	54	0	**54**	11%	0%	**11%**
Imperial	0	184	**184**	26	57	**83**	0%	31%	**45%**
Inyo	8	1,440	**1,448**	23	1,050	**1,073**	288%	73%	**74%**
Kern	16,740	20,661	**37,401**	10,659	15,633	**26,292**	64%	76%	**70%**
Kings	0	9,168	**9,168**	56	10,006	**10,062**	0%	109%	**110%**
Los Angeles	585,553	3,402	**588,955**	592,753	2,363	**595,116**	101%	69%	**101%**
Madera	3	0	**3**	0	0	**0**	0%	0%	**0%**
Mono	0	2,186	**2,186**	24	922	**946**	0%	42%	**43%**
Orange	216,341	0	**216,341**	190,109	0	**190,109**	88%	0%	**88%**
Riverside	81,602	73,578	**155,180**	98,982	106,151	**205,133**	121%	144%	**132%**
San Bernardino	155,641	34,142	**189,783**	218,962	41,968	**260,930**	141%	123%	**137%**
San Diego	0	1	**1**	0	1	**1**	0%	100%	**100%**
Santa Barbara	17,177	0	**17,177**	11,158	0	**11,158**	65%	0%	**65%**
Tulare	14,894	50,496	**65,390**	14,027	48,753	**62,780**	94%	97%	**96%**
Ventura	63,643	2,371	**66,014**	61,454	2,081	**63,535**	97%	88%	**96%**
Total	**1,152,087**	**197,629**	**1,349,716**	**1,198,287**	**228,985**	**1,427,272**	**104%**	**116%**	**106%**

* Estimated eligible households is updated using the Athens Research dataset provided in Februrary 2021.

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

CARE Table 6 - Recertification Results
Southern California Edison
Through November 2021

Month	Total CARE Households	Households Requested to Recertify[1]	% of Households Total (C/B)	Households Recertified[2,5]	Households De-enrolled[3]	Recertification Rate % [4] (E/C)	% of Total Households De-enrolled (F/B)
January	1,429,550	1	0.0%	29,524	1	2952400.0%	0.0%
February	1,433,404	0	0.0%	27,441	0	#DIV/0!	0.0%
March	1,445,755	0	0.0%	0	0	#DIV/0!	0.0%
April	1,446,195	0	0.0%	0	0	#DIV/0!	0.0%
May	1,449,951	0	0.0%	0	0	#DIV/0!	0.0%
June	1,456,745	0	0.0%	0	0	#DIV/0!	0.0%
July	1,482,474	33,582	2.3%	32,511	874	96.8%	0.059%
August	1,482,236	68,894	4.6%	56,968	1,519	82.7%	0.102%
September	1,470,434	25,313	1.7%	22,240	388	87.9%	0.026%
October	1,450,925	20,533	1.4%	19,960	215	97.2%	0.015%
November	1,427,272	12,823	0.9%	12,361	40	96.4%	0.003%
December							
YTD	**1,427,272**	**161,146**	**11.3%**	**201,005**	**3,037**	**124.7%**	**0.21%**

[1] Excludes count of customers recertified through the probability model.

[2] Recertification results are tied to the month initiated and the recertification process allows customers 90 days to respond to the recertification request. Results may be pending due to the time permitted for a participant to respond.

[3] Includes customers who did not respond or who requested to be de-enrolled.
[4] Percentage of customers recertified compared to the total participants requested to recertify in that month.
5 Recertification results include volumes for COVID-19 protections and reinstatements.
Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

CARE Table 7 - Capitation Contractors[1]
Southern California Edison
Through November 2021

Contractor	Contractor Type (Check one or more if applicable)				Total Enrollments	
	Private	CBO	WMDVBE	LIHEAP	Current Month	Year-to-Date
2-1-1 ORANGE COUNTY		x			3	36
ALPHA ENTERPRISES		x			1	1
APAC SERVICE CENTER	x				12	42
ARMENIAN RELIEF SOCIETY	x				-	-
ASIAN AMERICAN DRUG ABUSE PROG	x				-	6
ASIAN AMERICAN RESOURCE CENTER	x		x		-	-
ASIAN YOUTH CENTER	x				-	-
BEST PARTNERS	x				106	802
BETHEL BAPTIST CHURCH	x				-	-
DELHI CENTER	x				-	-
BETHEL BAPTIST CHURCH	x				-	-
BISHOP PAIUTE TRIBE	x				1	1
C.O.R. COMM DEVELOPMENT CORP	x				-	-
CAREGIVERS VOLUNTEERS ELDERLY		x			-	-
CHINESE CHRISTIAN HERALD CRUS.	x				-	1
CHINO NEIGHBORHOOD HOUSE		x			-	-
CITIHOUSING REAL ESTATE SERVIC		x			-	1
CITY IMPACT	x				-	-
CITY OF BEAUMONT SENIOR CENTER		x	x		-	-
COMMUNITY HEALTH INITIATIVE of OC (AKA: Volunteer Center of Greater Orange County dba OneOC)		x			-	-
DESERT COMMUNITY ENERGY		x			-	-
DESERT MANNA MINISTRIES INC	x				-	-
DISABLED RESOURCES CTR, INC		x	x		-	8
EL CONCILIO DEL CONDADO DE	x		x		-	-
FAMILY SVC ASSOC OF REDLANDS	x				-	-
FOOD SHARE	x				-	-
GO THE CALENDAR		x			-	-
HELP OF OJAI, INC.	x				-	-
HOUSING AUTHORITY OF KINGS CO	x		x		-	-
KERNVILLE UNION SCHOOL DISTRIC	x				-	-
KINGS COMMUNTITY ACTION ORG	x				-	-
KINGS CTY COMMISSION ON AGING	x				-	-
LA COUNTY HOUSING AUTHORITY		x			-	-
LEAGUE OF CALIF HOMEOWNERS	x				-	-
LIFT TO RISE	x				-	-
LTSC COMM. DEVEL. CORP	x				2	6
MENIFEE VALLEY CHAMBER OF COMMERCE		x			-	1
MEXICAN AMERICAN OPPORTUNITY		x	x		-	-
MTN COMM FAM RESOURCE CNTR	x				-	4
NEW GREATER CIR. MISSION, INC	x				-	-
NEW HOPE VILLAGE, INC	x				-	-
NEW HORIZONS CAREGIVERS GROUP		x			-	-
OCCC	x				-	-
OPERATION GRACE	x				-	-
OUR COMMUNITY WORKS	x				1	11
PACIFIC ISLANDER HLTH (PIHP)	x				-	-
PACIFIC PRIDE FOUNDATION	x				-	-
RIVERSIDE DEPT COMM ACTION		x	x	x	-	2
SALVATION ARMY SANTA FE SPGS	x				-	-
SALVATION ARMY VISALIA CORPS	x				-	-
SANTA ANITA FAMILY SERVICE	x				-	-
SENIOR ADVOCATES OF THE DESERT	x				-	-
SHARE OUR SELVES	x				-	-
SMILES FOR SENIORS FOUND.	x				-	-
SOUTHEAST CITIES SERVICE CTR.		x			-	-
SOUTHEAST COMMUNITY DEVELOPMEN	x				-	-
ST VINCENT DE PAUL		x			-	-
THE CAMBODIAN FAMILY	x				-	-
UNITED CAMBODIAN COMMUNITY INC		x			-	-
VICTOR VALLEY COMM SVC COUNCIL	x				-	-
VIETNAMESE COMMUNITY OF OC INC	x				-	-
VOLUTNEERS OF EAST LOS ANGELES	x		x		-	-
XFINITI SOLUTIONS, LLC		x			-	-
Total Enrollments					**126**	**922**

[1] All capitation contractors with current contracts are listed regardless of whether they have signed up customers or submitted invoices this year.

[2] Numbers reflect customers that have been placed on the rate YTD. Capitation payments may lag by a month or more depending on when SCE is invoiced by the contractors.

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

CARE Table 8 - Households as of Month-End
Southern California Edison
Through November 2021

Month	Gas and Electric	Gas Only	Electric Only	Total	Eligible Households[1]	Penetration	% Change	Total Residential Accounts
January	N/A	N/A	1,429,550	1,429,550	1,349,716	106%	0.0%	4,489,218
February	N/A	N/A	1,433,404	1,433,404	1,349,716	106%	0.3%	4,489,173
March	N/A	N/A	1,445,755	1,445,755	1,349,716	107%	0.9%	4,496,151
April	N/A	N/A	1,446,195	1,446,195	1,349,716	107%	0.0%	4,497,228
May	N/A	N/A	1,449,951	1,449,951	1,349,716	107%	0.3%	4,503,285
June	N/A	N/A	1,456,745	1,456,745	1,349,716	108%	0.5%	4,509,673
July	N/A	N/A	1,482,474	1,482,474	1,349,716	110%	1.9%	4,501,086
August	N/A	N/A	1,482,236	1,482,236	1,349,716	110%	0.0%	4,497,048
September	N/A	N/A	1,470,434	1,470,434	1,349,716	109%	0.9%	4,498,046
October	N/A	N/A	1,450,925	1,450,925	1,349,716	107%	1.4%	4,505,454
November	N/A	N/A	1,427,272	1,427,272	1,349,716	106%	1.8%	4,506,805
December	N/A	N/A						
YTD			**1,427,272**	**1,427,272**	**1,349,716**	**106%**	**1.8%**	**4,506,805**

[1] Data represents total residential electric and gas households. This includes submetered households.

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

CARE Program Table 9 - Expenditures for Pilots/CHANGES Program [1]
Southern California Edison
Through November 2021

2020	Authorized 2021 Budget	Current Month Expenses	Expenses Since Jan. 1, 2021	% of 2021 Budget Expensed
	Total	Total	Total	Total
Pilots				
CHANGES Program	$ 525,000	$ -	$ 443,618	84%
Total	**$ 525,000**	**$ -**	**$ 443,618**	**84%**

[1] Decision 15-12-047 transitioned from CHANGES pilot to CHANGES program and funding for the effort is captured herein.

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

Per Ravinder Mangat from the CPUC, table 10 is temporarily suspended.

Southern California Edison

Date[3]	CHANGES Participants' self-identified language of preference	Description of the session content identifying service provided (e.g. utility bill assistance, utility bill dispute resolution, and other energy related issues)[2]	Description of each contact made with that customer's utility until a solution is reached.	If on CARE, Enter How Initially Enrolled		Number of Enrollment through CHANGES CBOs' Assistance Confirmed by IOU			Customer Receiving Assistance with Bill Payment Plans (initiated or modified) by the CHANGES CBOs.			Customer Receiving Assistance with Utility Bill Disputes, including bill modification, by the CHANGES CBOs.			Calls to Dedicated 800 # Recorded by IOU [1]
				#	How Enrolled	CARE	FERA	Medical Baseline	#	Dedicated Toll-Free Number Used		#	Dedicated Toll-Free Number Used		
										1 = Yes 0 = No	Reason 800 # Not Used		1 = Yes 0 = No	Reason 800 # Not Used	
2018-05-02	Chinese/Cantonese	Energy Assistance Fund Application Educated on Energy Efficiency/ Conservation Educated on Energy Assistance Programs	Not applicable	1	Recertification and Verification Processing	0	0	1	1	0	Not Applicable	1	0	Not Applicable	
2018-05-23	Vietnamese	HEAP/LIHeap Application Assistance Educated on Energy Assistance Programs	Not applicable	1	Data Sharing	0	0	0	0	0	Meeting with client.	0	0	Not Applicable	
2018-05-22	Korean	HEAP/LIHeap Application Assistance	Not applicable	1	Data Sharing	0	0	0	0	0	Meeting with client.	0	0	Not Applicable	
2018-05-23	Korean	HEAP/LIHeap Application Assistance	Not applicable	1	Recertification and Verification Processing	0	0	0	1	0	Meeting with client.	0	1	Not Applicable	
2018-05-23	Spanish	HEAP/LIHeap Application Assistance Set Up/Change Payment Plan	Not applicable	1	Internet Enrollments	0	0	0	0	0	Meeting with client.	0	0	Not Applicable	
2018-05-16	Chinese/Cantonese	Energy Assistance Fund Application Educated on Energy Efficiency/ Conservation	Not applicable	1	VRU Enrollments	0	0	0	0	0	Meeting with client.	0	0	Not Applicable	
2018-05-11	Spanish	Medical Baseline Application Assistance Educated on Medical Baseline	Not applicable	1	Internet Enrollments	0	0	0	0	0	Meeting with client.	0	0	Not Applicable	
2018-05-03	Spanish	Educated on CARE/FERA Changes to Account	Not applicable	1	Capitation Agency	0	0	0	0	0	Meeting with client.	1	1	Not Applicable	
2018-05-15	Vietnamese	HEAP/LIHeap Application Assistance Bill Education Educated on Energy Assistance Programs	Not applicable	1	Capitation Agency	0	0	0	0	0	Meeting with client.	0	0	Not Applicable	
2018-05-02	Spanish	Educated on CARE/FERA Changes to Account	Not applicable	1	Capitation Agency	0	0	0	1	0	Meeting with client.	0	0	Not Applicable	
2018-05-07	Vietnamese	HEAP/LIHeap Application Assistance Bill Education Educated on Energy Assistance Programs	Not applicable	1	Special Projects	0	0	0	0	0	Meeting with client.	0	0	Not Applicable	
2018-05-22	Vietnamese	HEAP/LIHeap Application Assistance Bill Education Educated on Energy Assistance Programs	Not applicable	1	Capitation Agency	0	0	0	0	0	Meeting with client.	0	0	Not Applicable	
2018-05-04	Spanish	ESAP Application Assistance	Not applicable	1	Internet Enrollments	0	0	0	0	0	Meeting with client.	0	0	Not Applicable	
2018-05-03	English	Set Up/Change Payment Plan	Not applicable	1	Capitation Agency	0	0	0	0	0	Meeting with client.	0	0	Not Applicable	
2018-05-18	Chinese/Cantonese	HEAP/LIHeap Application Assistance Educated on Energy Efficiency/ Conservation	Not applicable	1	Call Center	0	0	0	1	0	Meeting with client.	0	0	Not Applicable	
2018-05-10	Samoan	Set Up/Change Payment Plan	Not applicable	0	Not Applicable	0	0	0	1	1	Not Applicable	0	0	Not Applicable	
2018-05-08	English	Set Up/Change Payment Extension	Not applicable	0	Not Applicable	0	0	0	1	1	Not Applicable	0	0	Not Applicable	
2018-05-14	Vietnamese	HEAP/LIHeap Application Assistance	Not applicable	1	Capitation Agency	0	0	0	0	0	Meeting with client.	0	0	Not Applicable	
Southern California Edison	English	Energy Assistance Fund Application Educated on Energy Efficiency/ Conservation	Not applicable	1	Capitation Agency	0	0	0	1	0	Meeting with client.	1	0	Not Applicable	
1/0/1900	0		Not applicable	1	Call Center	0	0	0	0	0	Meeting with client.	0	0	Not Applicable	
2018-05-14	Spanish	Set Up/Change Payment Extension Set Up/Change Payment Plan	Not applicable	1	Call Center	0	0	0	0	0	Meeting with client.	0	0	Not Applicable	
2018-05-16	Spanish	Changes to Account	Not applicable	1	Call Center	0	0	0	1	1	Not Applicable	0	0	Not Applicable	
2018-05-30	Spanish	Set Up/Change Payment Extension	Not applicable	1	Capitation Agency	0	0	0	0	1	Not Applicable	0	0	Not Applicable	
2018-05-02	Chinese/Cantonese	HEAP/LIHeap Application Assistance Educated on Energy Efficiency/ Conservation	Not applicable	1	Call Center	0	0	0	1	0	Meeting with client.	1	0	Not Applicable	
2018-05-14	Korean	HEAP/LIHeap Application Assistance	Not applicable	0	Not Applicable	0	0	0	1	0	Meeting with client.	0	0	Not Applicable	
1/0/1900	0		Not applicable	1	Special Projects	0	0	0	0	0	Meeting with client.	0	0	Not Applicable	
2018-05-22	Korean	HEAP/LIHeap Application Assistance	Not applicable	1	Special Projects	0	0	0	0	0	Meeting with client.	0	0	Not Applicable	
2018-05-30	Vietnamese	HEAP/LIHeap Application Assistance	Not applicable	1	Call Center	0	0	0	1	0	Meeting with client.	1	0	Not Applicable	
2018-05-14	Spanish	ESAP Application Assistance	Not applicable	1	Call Center	0	0	0	1	0	Meeting with client.	0	0	Not Applicable	
2018-05-14	Spanish	Medical Baseline Application Assistance Educated on Medical Baseline	Not applicable	1	Call Center	0	0	0	1	0	Meeting with client.	0	0	Not Applicable	
2018-05-15	Chinese/Cantonese	Energy Assistance Fund Application Educated on Energy Efficiency/ Conservation	Not applicable	1	Capitation Agency	0	0	0	0	0	Meeting with client.	1	0	Not Applicable	
2018-05-18	Spanish	ESAP Application Assistance Educated on CARE/FERA	Not applicable	1	Internet Enrollments	0	0	0	0	1	Not Applicable	0	0	Not Applicable	
2018-05-23	Spanish	ESAP Application Assistance Set Up/Change Payment Extension Set Up/Change Payment Plan	Not applicable	1	Internet Enrollments	0	0	0	0	1	Not Applicable	0	0	Not Applicable	
2018-05-09	Spanish	HEAP/LIHeap Application Assistance	Not applicable	1	Call Center	0	0	0	0	0	Meeting with client.	0	0	Not Applicable	
2018-05-15	Spanish	Set Up/Change Payment Extension Set Up/Change Payment Plan	Not applicable	1	Call Center	0	0	0	0	0	Meeting with client.	0	0	Not Applicable	
2018-05-21	Vietnamese	HEAP/LIHeap Application Assistance	Not applicable	0	Not Applicable	0	0	0	0	0	Meeting with client.	0	0	Not Applicable	
2018-05-25	Spanish	Set Up/Change Payment Plan	Not applicable	1	Call Center	0	0	0	0	1	Not Applicable	0	0	Not Applicable	
2018-05-25	Spanish	ESAP Application Assistance	Not applicable	1	Capitation Agency	0	0	0	0	1	Not Applicable	0	0	Not Applicable	
2018-05-16	Spanish	Changes to Account	Not applicable	1	Call Center	0	0	0	0	0	Meeting with client.	0	0	Not Applicable	
2018-05-09	Spanish	ESAP Application Assistance	Not applicable	1	Call Center	0	0	1	0	0	Meeting with client.	1	0	Not Applicable	
2018-05-10	Vietnamese	HEAP/LIHeap Application Assistance Educated on Avoiding Disconnection Educated on Energy Assistance Programs	Not applicable	1	Data sharing	0	0	0	0	0	Meeting with client.	0	0	Not Applicable	
2018-04-30	English	Set Up/Change Payment Plan	Not applicable	1	VRU Enrollments	0	0	0	1	0	Meeting with client.	0	0	Not Applicable	
2018-05-01	Chinese/Cantonese	Energy Assistance Fund Application Educated on Energy Efficiency/ Conservation Educated on Energy Assistance Programs	Not applicable	0	Not Applicable	0	0	0	1		Not Applicable	0	1	Not Applicable	
2018-05-01	English	HEAP/LIHeap Application Assistance	Not applicable	0	Not Applicable	0	0	0	1	0	Meeting with client.	0	0	Not Applicable	
2018-05-08	English	Changes to Account	Not applicable	1	Special Projects	0	0	0	1			0	1	Not Applicable	
2018-04-17	English	Energy Assistance Fund Application	Not applicable	0	Not Applicable	0	0	0	0	0	Meeting with client.	0	0	Not Applicable	
2018-05-03	Chinese/Cantonese	HEAP/LIHeap Application Assistance Educated on Energy Efficiency/ Conservation	Not applicable	1	Call Center	0	0	0	1	0	Meeting with client.	0	0	Not Applicable	
2018-05-25	English	Medical Baseline Application Assistance Educated on Medical Baseline	Not applicable	0	Not Applicable	0	0	0	0	0	Meeting with client.	0	0	Not Applicable	
2018-05-04	Vietnamese	HEAP/LIHeap Application Assistance	Not applicable	1	Capitation Agency	0	0	0	0	0	Meeting with client.	0	0	Not Applicable	
2018-05-10	Chinese/Cantonese	HEAP/LIHeap Application Assistance Educated on Energy Efficiency/ Conservation	Not applicable	0	Not Applicable	0	0	0	0	0	Meeting with client.	1	0	Not Applicable	
2018-05-25	Chinese/Cantonese	HEAP/LIHeap Application Assistance Educated on Energy Efficiency/ Conservation	Not applicable	1	VRU Enrollments	0	0	0	0	0	Meeting with client.	0	0	Not Applicable	
2018-05-04	Chinese/Cantonese	HEAP/LIHeap Application Assistance Educated on Energy Efficiency/ Conservation	Not applicable	1	Call Center	0	0	0	0	0	Meeting with client.	0	0	Not Applicable	
2018-05-03	Vietnamese	HEAP/LIHeap Application Assistance	Not applicable	1	Call Center	0	0	0	0	0	Meeting with client.	0	0	Not Applicable	
2018-04-25	English	HEAP/LIHeap Application Assistance	Not applicable	1	Other Source	0	0	0	1	0	Meeting with client.	0	0	Not applicable	
2018-04-02	Mandarin	Energy Assistance Fund Application	Not applicable	1	Special Projects	0	0	0	1	0	Meeting with client.	1	0	Not applicable	
2018-04-10	Spanish	Medical Baseline Application Assistance	Not applicable	1	Internet Enrollments	0	0	0	0	0	Meeting with client.	0	0	Not applicable	
2018-04-27	Spanish	Changes to Account	Not applicable	1	Internet Enrollments	0	0	0	0	1	Not Applicable	0	0	Not applicable	
Current Month Total				**48**		**0**	**0**	**2**	**20**	**9**		**9**	**4**		**26**
Year-to-Date Total				**578**		**9**	**0**	**21**	**257**	**40**		**88**	**22**		**73**

[1] Total calls placed to 800# recorded by SCE from May 1, 2018, through May 31, 2018, is 26. Data on calls per each one-on-one session not available.

[2] For column C, this data was provided by CHANGES contractor, Self Help for the Elderly, via CSID. This table was edited and reformatted from its original version in order to have a more consistent appearance and format with existing SCE tables.

[3] Dates listed are one-on-one case open dates as provided by CHANGES contractor. Dates do not necessarily coincide with the date of the session.

CARE Table 11 CHANGES Group Customer Assistance Sessions						
Southern California Edison						
Date[3]	Session Language	Description of Service Provided (e.g. utility bill assistance, utility bill dispute resolution, and other energy related issues)	Session Logistics			
			# of Sessions	Length (Hours)[4]	Number of Attendees	Description of Information / Literature Provided
N/A	Armenian	Avoiding Disconnection	6	0.5	42	N/A
N/A	Cantonese	Avoiding Disconnection	1	0.5	17	N/A
N/A	English	Avoiding Disconnection	2	0.5	8	N/A
N/A	Japanese	Avoiding Disconnection	1	0.5	1	N/A
N/A	Korean	Avoiding Disconnection	1	0.5	16	N/A
N/A	Mandarin	Avoiding Disconnection	1	0.5	4	N/A
N/A	Spanish	Avoiding Disconnection	1	0.5	2	N/A
N/A	Vietnamese	Avoiding Disconnection	2	0.5	31	N/A
N/A	Cantonese	CARE/FERA and Other Assistance Programs	1	0.5	1	N/A
N/A	English	CARE/FERA and Other Assistance Programs	8	0.5	29	N/A
N/A	Japanese	CARE/FERA and Other Assistance Program	1	0.5	1	N/A
N/A	Korean	CARE/FERA and Other Assistance Programs	4	0.5	157	N/A
N/A	Mandarin	CARE/FERA and Other Assistance Programs	3	0.5	6	N/A
N/A	Spanish	CARE/FERA and Other Assistance Programs	8	0.5	64	N/A
N/A	Vietnamese	CARE/FERA and Other Assistance Program	2	0.5	31	N/A
N/A	Armenian	Electric and Natural Gas Safety	6	0.5	46	N/A
N/A	Cantonese	Electric and Natural Gas Safety	2	0.5	24	N/A
N/A	English	Electric and Natural Gas Safety	5	0.5	18	N/A
N/A	Korean	Electric and Natural Gas Safety	1	0.5	8	N/A
N/A	Mandarin	Electric and Natural Gas Safety	3	0.5	7	N/A
Edison	Spanish	Electric and Natural Gas Safety	6	0.5	46	N/A
0-Jan	Tagalog	Electric and Natural Gas Safety	3	0.5	26	N/A
N/A	Vietnamese	Electric and Natural Gas Safety	1	0.5	8	N/A
N/A	Armenian	Energy Conservation	6	0.5	37	N/A
N/A	Cantonese	Energy Conservation	2	0.5	23	N/A
N/A	English	Energy Conservation	2	0.5	7	N/A
N/A	Mandarin	Energy Conservation	3	0.5	10	N/A
N/A	Spanish	Energy Conservation	3	0.5	15	N/A
N/A	Cambodian	Gas Aggregation	1	0.5	8	Gas Aggregation Handout
N/A	English	Gas Aggregation	1	0.5	2	Gas Aggregation Handout
N/A	Mandarin	Gas Aggregation	1	0.5	1	Gas Aggregation Handout
N/A	Spanish	Gas Aggregation	3	0.5	32	Gas Aggregation Handout
N/A	Spanish	High Energy Use	1	0.5	18	High Use Handout
N/A	Cantonese	Level Pay Plan	1	0.5	14	N/A
N/A	English	Level Pay Plan	1	0.5	7	N/A
N/A	Mandarin	Level Pay Plan	1	0.5	3	N/A
N/A	Tagalog	Level Pay Plan	1	0.5	8	N/A
N/A	Vietnamese	Level Pay Plan	1	0.5	17	N/A
N/A	Arabic	Understanding Your Bill	1	0.5	5	N/A
N/A	Armenian	Understanding Your Bill	2	0.5	7	N/A
N/A	Cantonese	Understanding Your Bill	1	0.5	15	N/A
N/A	English	Understanding Your Bill	3	0.5	10	N/A
N/A	Japanese	Understanding Your Bill	2	0.5	17	N/A
N/A	Korean	Understanding Your Bill	3	0.5	25	N/A
N/A	Mandarin	Understanding Your Bill	2	0.5	4	N/A
N/A	Spanish	Understanding Your Bill	5	0.5	55	N/A
N/A	Tagalog	Understanding Your Bill	2	0.5	26	N/A
N/A	Vietnamese	Understanding Your Bill	2	0.5	35	N/A
Current Month Total						
Year-to-Date						

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

[1] Contractor states all sessions at least 30 minutes

[2] This table was provided by CHANGES contractor, Self Help for the Elderly, via CSID. This table was edited and reformatted from its original versions in order to have a more consistent appearance and format with existing SCE tables.

[3] The numbers provided by the CHANGES contractor are for SCE and SoCal Gas **combined**, due to the combined service territory.

[4] On the Consumer Education Topic addendum of the Quarterly CHANGES Data Report of August 2018-October 2018, the number of attendees for: the Avoiding Disconnection course add up to 121, not the 119 shown on the report; CARE / FERA & Other Assistance Programs classes add up to 289, not 287 as shown on the report; Electric and Natural Gas Safety classes add up to 183, not 182 as shown on the report; Energy Conservation classes add up to 92, not 91 as shown on the report; Understanding Your Bill classes add up to 199, not 197 as shown on the report.
Thus, the total shown on this table does not match the total on the Quarterly CHANGES Data Report of August 2018-October 2018.

Appendix F

December 2021 ESA and CARE Program Report

Southern California Edison Company's (SCE)

Energy Savings Assistance (ESA) Program

and

California Alternate Rates for Energy (CARE) Program

Monthly Report

December 2021

LOW INCOME ASSISTANCE PROGRAMS MONTHLY REPORT

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LOW INCOME ASSISTANCE PROGRAMS MONTHLY REPORT

This monthly report complies with the low income reporting requirements established in Decision (D.)16-11-022/D.17-12-009, and with all reporting and program evaluation requirements established for the California Alternate Rates for Energy (CARE) and Energy Savings Assistance (ESA) Programs and provides information on CARE and ESA Program accomplishments and expenditures in 2021 up to and including December 31, 2021.

1. Energy Savings Assistance (ESA) Program Executive Summary

The objective of SCE's Energy Savings Assistance (ESA) Program is to help income-qualified customers reduce their energy consumption and costs while increasing their health, comfort, and safety at no cost to them. Through the ESA Program, SCE offers several energy-efficient appliances to income-qualified customers, including energy-efficient refrigerators and air conditioners, and home efficiency solutions like weatherization that can help customers save energy and money. The ESA Program is available to income-qualified customers living in single-family, multifamily, and mobile homes, including homeowners and renters. To be eligible for the program, customers must meet the program's income guidelines, which are established by the California Public Utilities Commission (CPUC) and updated annually. Specific measures are authorized according to criteria observed in each home for existing appliances and feasibility of installation.

Coronavirus (COVID-19) Program Impacts

On March 4, 2020, California Governor Gavin Newsom declared a State of Emergency to help the state prepare for the broader spread of the COVID-19 virus. On March 19, the Governor issued a “Stay at Home” order for non-essential workers.

On March 20, 2020, SCE issued a letter regarding the Operational Changes in Response to COVID-19 Pandemic. This letter suspended all face-to-face interaction between ESA Prime Contractors and SCE customers, including but not limited to customer outreach, enrollment, installation, and inspection work. This suspension was extended to April 30, 2020 and then extended further to May 31, 2020 in SCE’s subsequent letters issued on April 7, 2020 and April 28, 2020.

On March 23, 2020, the CPUC issued a letter requesting the California Investor-Owned Utilities (IOUs) to offer a 30-day advance payment option to Prime Contractors. To help provide assurance and mitigate financial impacts to the ESA workforce as a result of the COVID-19 work restrictions, SCE offered all eligible Prime Contractors 30-day advance payment offers and expedited payments on outstanding invoices outside of standard payment terms. SCE processed and released a total of $2,129,470.27 in advanced payments for all the Prime Contractors that accepted the first 30-day advance payment offers and signed a binding Letter Agreement contract.

On April 7, 2020, the CPUC issued a second letter directing the IOUs to offer additional measures to ESA Prime Contractors to help sustain their workforce. The letter required the IOUs offer an additional 30-day advance payment to the ESA Prime Contractors that accepted the first 30-day advance payment offer and to offer a new 60-day advance payment to the eligible ESA Prime Contractors that did not accept the initial 30-day offer. SCE offered all eligible Prime Contractors additional 30-day or new 60-day advance payment offers and continued to expedite payments on outstanding invoices outside of standard payment terms. SCE processed and released a total of $4,549,331.70 in advanced payments for all the Prime Contractors that accepted an additional 30-day or new 60-day advance payment offer and signed a binding Letter Agreement contract. As of April 30, 2020, SCE has released a total of $6,678,801.97 in advance payments.

On May 21, 2020, the CPUC provided guidance on the ESA Program suspensions. The notice confirmed that ESA Program Administrators should follow the applicable state and local health orders whichever is more restrictive. Effective June 1, SCE removed the previous restrictions on face-to-face interactions between ESA contractors and SCE customers. SCE requested ESA contractors to follow SCE's safe work practices guidance at minimum as well as the most restrictive state, county, or local orders for all relevant work activities.

On May 28, 2020, the CPUC issued Resolution E-5074 that ratified the Executive Director's letters to direct IOUs to offer a 60-day advance payment to ESA Contractors. The Resolution asked SCE to provide new, updated terms for offers already accepted by Contractors if necessary, to comport with the Resolution, and new updated offers for those Contractors that did not already accept a 60-day advance payment. The Resolution also modifies the calculation of a Post-Pandemic Return to Service (PPRS) credit that will be calculated as a percent of the Prime Contractor's monthly invoice and applied as a dollar credit towards the Contractor's advance payment. The PPRS credit is only earned through actual work performed in ESA eligible households for a six-month period after the suspension of in-person program activity is lifted and may only be applied to paying back advance funds that went towards labor costs and other employee costs critical to sustaining the workforce. SCE offered all eligible Prime Contractors new or updated terms to comply with the Resolution. As of June 2020, SCE has released a total of $6,867,426.71 in advance payments.

On June 12, 2020, pursuant to Ordering Paragraph (OP) 8 of Resolution E-5074, SCE provided notice to the Prime Contractors of the proposed percentage for the PPRS Credit calculation. On June 15, 2020, SCE provided 30-day advance notice to Prime Contractors signifying July 15, 2020 as the start of the six-month PPRS credit-earning period in accordance with OP 7 of Resolution E-5074. A Joint Tier 1 Advice Letter Proposing a Reporting Template for ESA Prime Contractors and a Joint Tier 2 Advice Letter to Propose a PPRS Percentage, both in Compliance with Resolution E-5074 were filed on June 29, 2020.

On July 15, 2020, the ESA Prime Contractors were notified by email that SCE is re-evaluating the start of the six-month PPRS credit-earning period in response to Governor Gavin Newsom's July 13th ordering of several sectors to once again shut down amid an increasingly concerning COVID–19 surge. On July 21, 2020, SCE sent a formal notice to ESA Prime Contractors stating that SCE is delaying the start of the six-month credit-earning period and has not yet decided on a date as to when the credit-earning period will begin.

Additional communication will be sent to Prime Contractors regarding the timing of PPRS credit-earning period.

On September 25, 2020, a Supplemental Joint Tier 1 Advice Letter proposing a reporting template for ESA Prime Contractors in compliance with Resolution E-5074 was filed. The purpose of this joint supplemental advice letter was to provide an updated reporting template for Prime Contractors to use in their reporting of advance funds usage to the IOUs.

On October 30, 2020, SCE provided 30-day advance notice to Prime Contractors signifying December 1, 2020 as the start of the six-month PPRS credit-earning period in accordance with OP 7 of Resolution E-5074. The PPRS credit is only earned through actual work performed in ESA eligible households during the period of December 1, 2020 to May 31, 2021 and may only be applied to paying back advance funds that went towards labor costs and other employee costs critical to sustaining the workforce.

SCE continues to work with its ESA contractors throughout the COVID-19 emergency. Below are specific activities SCE has conducted:

January 2021

- Continue offering virtual ESA program enrollment option to customers. Enrollment measures are delivered or dropped off through contactless delivery.
- In January, SCE ESA contractors enrolled over 960 customers via the virtual enrollment method.

February 2021

- Continue offering virtual ESA program enrollment option to customers. Enrollment measures are delivered or dropped off through contactless delivery.
- In February, SCE ESA contractors enrolled over 1,100 customers via the virtual enrollment method.

March 2021

- Continue offering virtual ESA program enrollment option to customers. Enrollment measures are delivered or dropped off through contactless delivery.
- In March, SCE ESA contractors enrolled over 1,723 customers via the virtual enrollment method.

April 2021

- Continue offering virtual ESA program enrollment option to customers. Enrollment measures are delivered or dropped off through contactless delivery.
- In April, SCE ESA contractors enrolled over 1,320 customers via the virtual enrollment method.

May 2021

- Continue offering virtual ESA program enrollment option to customers. Enrollment measures are delivered or dropped off through contactless delivery.
- In May, SCE ESA contractors enrolled over 1,200 customers via the virtual enrollment method.
- The PPRS credit earning period ended May 31, 2021. Twenty-two (22) ESA contractors were eligible to earn PPRS credits through actual work performed in ESA eligible households from December 1, 2020 through May 31, 2021. Enrollment rates have increased each month and since February, have surpassed SCE's post-COVID impact enrollment forecasts. PPRS credits have contributed to program ramp up as contractors continue to ramp up their operations in 2021.

June 2021

- Continue offering virtual ESA program enrollment option to customers. Enrollment measures are delivered or dropped off through contactless delivery.
- In June, SCE ESA contractors enrolled over 1,200 customers via the virtual enrollment method.
- Through June, ESA contractors earned over $2.6 million PPRS credits for work performed during the credit earning period of December 1, 2020 to May 31, 2021. The total maximum PPRS credits eligible for the 22 ESA contractors eligible to earn credits during the earning period is approximately $2.8 million. The steady ramp up of ESA operations has allowed many of the ESA contractors to fully offset the portion of their Advance Payment that went towards labor related costs during the time the ESA program was suspended.

July 2021

- Continue offering virtual ESA program enrollment option to customers and in July, SCE ESA contractors enrolled over 1,000 customers via the virtual enrollment method.
- Through July, ESA contractors earned over $2.62 million PPRS credits for work performed during the credit earning period of December 1, 2020 to May 31, 2021. The total maximum PPRS credits eligible for the 22 ESA contractors eligible to earn credits during the earning period is approximately $2.8 million. The continued ramp up of ESA operations has allowed many of the ESA contractors to fully offset the PPRS eligible portion of their Advance Payment.

August 2021

- Continued offering the virtual ESA program enrollment option to customers and in August, SCE ESA contractors enrolled over 1,100 customers via the virtual enrollment method.

September 2021

- Continued offering the virtual ESA program enrollment option to customers and in September, SCE ESA contractors enrolled over 1,050 customers via the virtual enrollment method.

October 2021

- Continued offering the virtual ESA program enrollment option to customers and in October, SCE ESA contractors enrolled over 940 customers via the virtual enrollment method.
- Through October, ESA contractors earned over $2.75 million PPRS credits for work performed during the credit earning period of December 1, 2020 to May 31, 2021. The total maximum PPRS credits eligible is approximately $2.8 million. The continued ramp up of ESA operations has allowed many of the ESA contractors to fully offset the PPRS eligible portion of their Advance Payment.

November 2021

- Continued offering the virtual ESA program enrollment option to customers and in November, SCE ESA contractors enrolled over 870 customers via the virtual enrollment method. All Prime Contractors who accepted an advance payment are scheduled to zero out their balances no later than December 31, 2021.

December 2021

- Continued offering the virtual ESA program enrollment option to customers and in November, SCE ESA contractors enrolled over 690 customers via the virtual enrollment method.
- All Prime Contractors that accepted an advance payment zeroed out their balances by December 31, 2021.
- ESA contractors earned over $2.75 million PPRS credits for work performed during the credit earning period of December 1, 2020 to May 31, 2021. Refer to ESA Table 8 for more information regarding the Advance Payments made, PPRS Credits Earned and Non PPRS Repayments made in 2021.

Energy Savings Program Overview

1.1.1. Provide a summary of the Energy Savings Assistance Program elements

Program Summary for December			
2021	Authorized / Planning Assumptions[1]	Year-to-Date Actual	%
Budget	$40,926,750	$42,381,670	104%
Homes Treated	43,562	47,139	108%
kWh Saved	N/A	21,871,792	N/A
kW Demand Reduced	N/A	3,363	N/A
Therms Saved	N/A	N/A	N/A

The ESA Program went over budget by approximately $1.45M as indicated in Table 1.1.1. The continued ramp up of ESA operations in the second half of 2021 resulted in SCE surpassing the Authorized Home Treated goal by 3,577. Due to the lasting supply chain issues, the ESA Program had numerous price increases for many of the measures offered in 2021. Serving more customers than expected coupled with the increasing costs for procuring ESA program measures impacted the budget for the July through December 2021 period. The year-to-date actual expenses may be adjusted after reconciliation for SCE's Annual Report and will supersede the results reported in prior months.

[1]Saving authorized in CPUC January 4, 2019 letter, "Disposition partially approving Southern California Edison (SCE) Company's Energy Savings Assistance (ESA) and California Alternate Rates for Energy (CARE) Mid-Cycle Update Advice Letter (AL) 3824-E, as supplemented, pursuant to Decisions (D.) 16-11-022 and (D.) 17- 12-009 and SCE advice letter 3743-E, as supplemented, pursuant to Resolution E-4885."

1.2. Customer Enrollment and Outreach Update

SCE's outreach efforts in conjunction with the ESA program contractors utilize numerous channels and innovative approaches to inform and enroll customers. The following section describes some of the methods SCE implements monthly to enroll customers and conduct outreach activities to inform customers about the ESA program.

1.2.1 Provide a summary of the Energy Savings Assistance program enrollment and outreach strategies deployed this month.

SCE's ESA Service Providers continue to enroll customers through tablet PCs (aka paperless enrollment) during the assessment process resulting in streamlined and expedited enrollments. The tablet PC eliminates the need for paper copies ensuring protection of customer data and helping protect the environment.

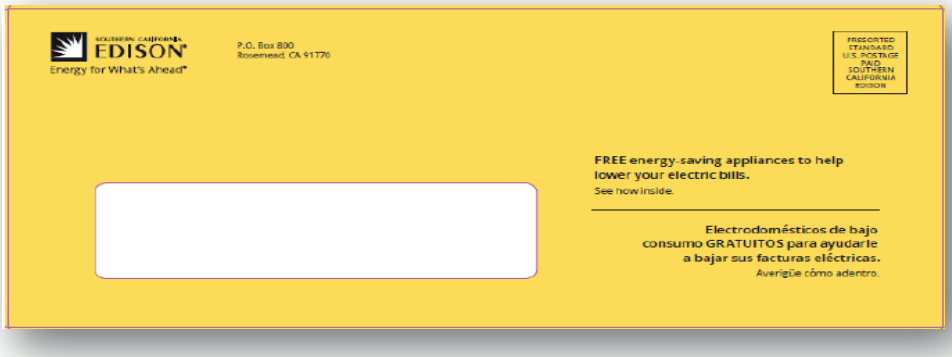
Continuing through the COVID-19 pandemic, in December there were 433 Program Representatives representing 23 Service Providers utilizing the paperless enrollment process, enrolling 7,703 households.

Direct Mailers

In December, SCE sent approximately 98,000 direct mailers to new and existing CARE customers and non-CARE customers with a high probability of being eligible for the ESA Program. The letters targeted customers who have not participated in the ESA program and included messaging about the ESA program's virtual option for enrollment. Each letter also provides customers with the name and phone number for their local SCE ESA program contractor, allowing contractors to directly receive information for interested customers which could lead to potential enrollments. This streamlined process also creates efficiencies for both customer and contractor.

The campaign's creative for first touch acquisition is shown below.

(double-sided English/Spanish)



SOUTHERN CALIFORNIA EDISON
Energy for What's Ahead®

«Date»

Open the door to free energy-saving appliances and even lower electric bills!

«Customer Name»
«Mailing Address 1»
«Mailing Address 2»
«City, State Zip+4»
«BARCODE»

CALL YOUR LOCAL SCE-APPROVED CONTRACTOR TODAY!

«Contractor Name»
«1-800-999-9999»

Re: Service Account Number ending in «XXX» at «Service Account Address»

Dear «Customer Name»,

Did you know that with our Energy Savings Assistance program you may qualify to replace your older appliances that use lots of electricity with new energy-efficient models — for free? Whether you own or rent, the **program covers all costs** for purchasing and installing energy-efficient appliances and services that will help you save energy and money.

- Refrigerator Replacement
- Clothes Washer Replacement
- Pool Pump Replacement
- Lighting – LEDs and Torchiere
- Smart Power Strip
- Smart Thermostat
- Weatherization
- Freezer Replacement
- Evaporative Cooler
- Window or Wall AC Replacement
- Central AC Replacement

How it works.
Our approved contractor will review the program and qualifying income guidelines either in person or by telephone, and will let you know the no-cost energy-saving home appliances and solutions available. When a contractor visits your home, they will be taking precautions such as using protective equipment (gloves and masks), sanitizing tools, and social distancing.

Don't miss this opportunity for free appliances that use less electricity and may help lower your bill. Call your local SCE-approved contractor below, or visit **sce.com/esap** for more information.

«Contractor Name»
«1-800-999-9999»

Funding is limited and available on a first-come, first-served basis.
This program is available to income-qualified customers **absolutely free**.
So, don't delay. Call your local SCE-approved contractor today.

Sincerely,

Valarie Hernandez

Valarie Hernandez, Principal Manager
Segment & Retail Product Planning

Energy Savings Assistance Program®

P.S. Say **YES** to free energy-saving appliances and enjoy the ongoing savings and comfort of an energy-efficient home. Funding is limited. **Act now** — call «1-800-999-9999».

The Energy Savings Assistance Program is funded by California utility ratepayers and administered by Southern California Edison under the auspices of the California Public Utilities Commission. Program and services are available to customers who meet specific household income guidelines or who participate in certain Public Assistance Programs. Services may not be available in all areas. Certain restrictions, such as age, size, and condition of the system or appliance to be replaced, may apply. All replacement refrigerators meet ENERGY STAR® standards and are top-freezer models without extra features, such as ice makers. Services are offered on a first-come, first-served basis until funding is expended or the program is discontinued. A copayment may be required for some services. Program may be modified or terminated without prior notice.

California consumers are not obligated to purchase any full fee service or other service not funded by this program.

This program is available to both homeowners and renters who meet qualifications. Renters may be required to obtain the property owner's written permission before services are delivered.

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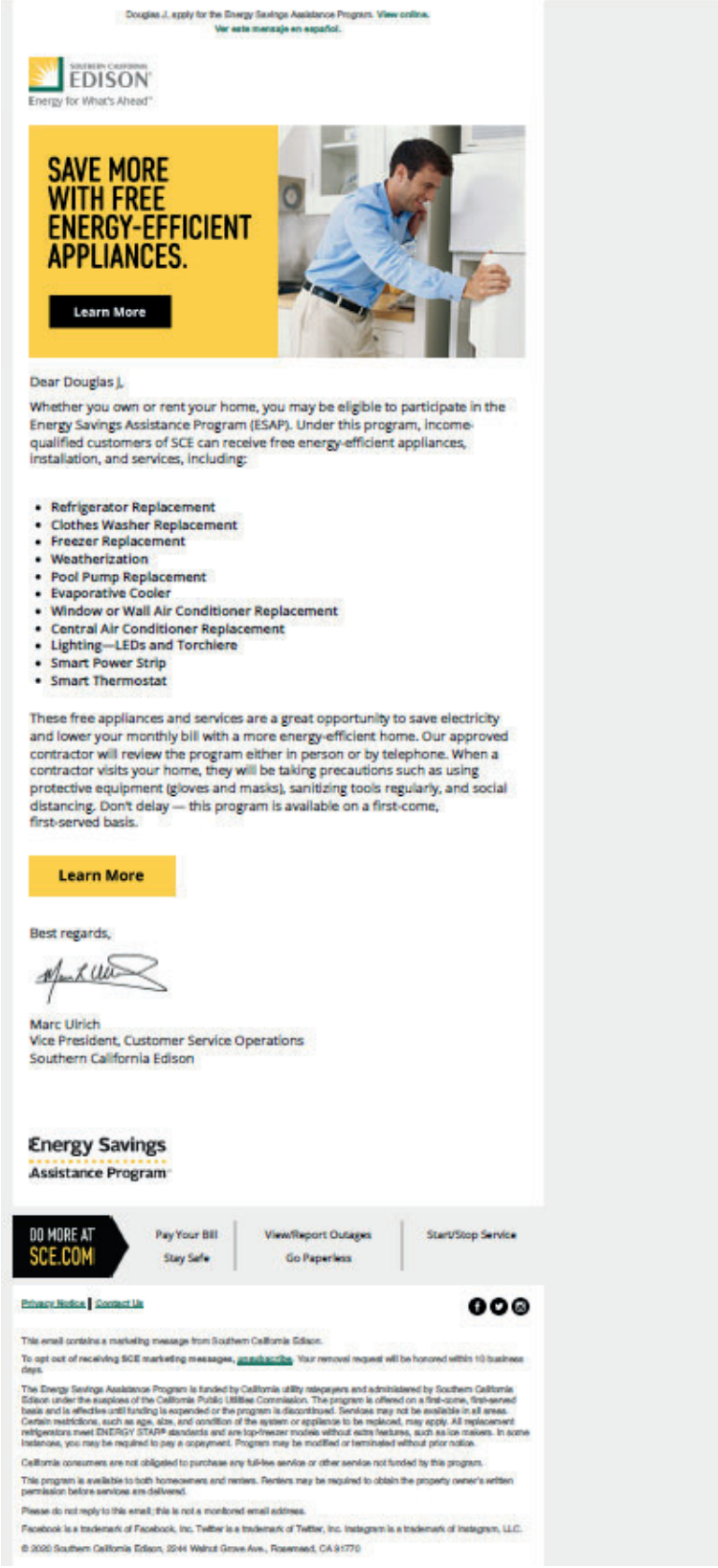
Emails

During the month of December, approximately 50,000 emails were deployed to customers with a "high probability" of being eligible for the ESA Program, which includes newly enrolled and existing CARE and non-CARE customers that had not previously participated in the ESA Program.

The email campaign's creative for first touch acquisition is shown below.



Douglas J, apply for the Energy Savings Assistance Program. View online.
Ver este mensaje en español.

EDISON
Energy for What's Ahead™

SAVE MORE WITH FREE ENERGY-EFFICIENT APPLIANCES.

Learn More

Dear Douglas J,

Whether you own or rent your home, you may be eligible to participate in the Energy Savings Assistance Program (ESAP). Under this program, income-qualified customers of SCE can receive free energy-efficient appliances, installation, and services, including:

- Refrigerator Replacement
- Clothes Washer Replacement
- Freezer Replacement
- Weatherization
- Pool Pump Replacement
- Evaporative Cooler
- Window or Wall Air Conditioner Replacement
- Central Air Conditioner Replacement
- Lighting—LEDs and Torchiere
- Smart Power Strip
- Smart Thermostat

These free appliances and services are a great opportunity to save electricity and lower your monthly bill with a more energy-efficient home. Our approved contractor will review the program either in person or by telephone. When a contractor visits your home, they will be taking precautions such as using protective equipment (gloves and masks), sanitizing tools regularly, and social distancing. Don't delay — this program is available on a first-come, first-served basis.

Learn More

Best regards,

Marc Ulrich
Vice President, Customer Service Operations
Southern California Edison

Energy Savings Assistance Program

DO MORE AT SCE.COM | Pay Your Bill | Stay Safe | View/Report Outages | Go Paperless | Start/Stop Service

Privacy Notice | Contact Us

This email contains a marketing message from Southern California Edison.

To opt out of receiving SCE marketing messages, unsubscribe. Your removal request will be honored within 10 business days.

The Energy Savings Assistance Program is funded by California utility ratepayers and administered by Southern California Edison under the auspices of the California Public Utilities Commission. The program is offered on a first-come, first-served basis and is effective until funding is expended or the program is discontinued. Services may not be available in all areas. Certain restrictions, such as age, size, and condition of the system or appliance to be replaced, may apply. All replacement refrigerators meet ENERGY STAR® standards and are top-freezer models without extra features, such as ice makers. In some instances, you may be required to pay a copayment. Program may be modified or terminated without prior notice.

California consumers are not obligated to purchase any full-fee service or other service not funded by this program.

This program is available to both homeowners and renters. Renters may be required to obtain the property owner's written permission before services are delivered.

Please do not reply to this email; this is not a monitored email address.

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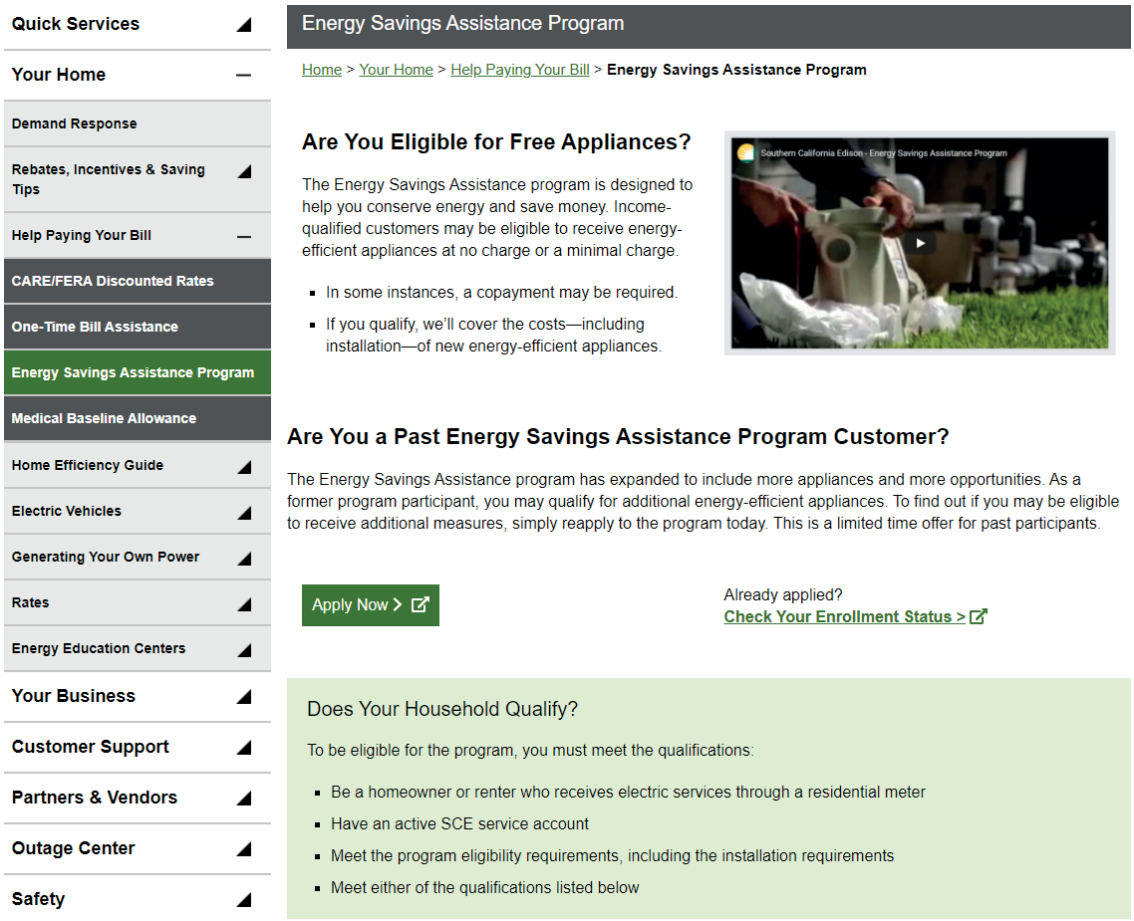
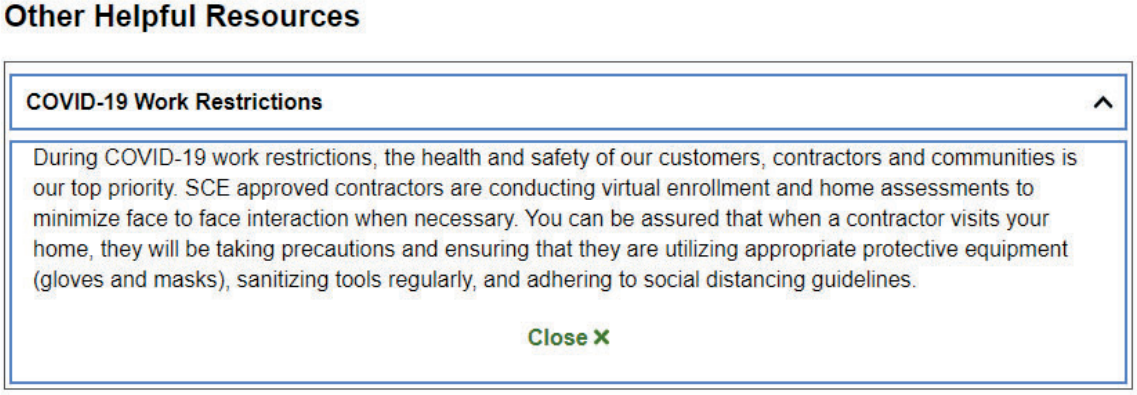
SCE.com Website

The ESA Program webpage (www.sce.com/esap) provides information on program eligibility and services. This messaging continues to direct customers to this page and allows customers to apply for the ESA program directly online. In the month of December, SCE received about 750 ESA related internet leads.

This messaging also provides customers with information regarding the various options to enroll in the ESA program during COVID-19. SCE contractors are conducting virtual enrollment and home assessments to minimize face to face interaction when necessary. The messaging also provides customers with assurances that when a contractor visits their homes, they will be taking precautions and ensuing they are using appropriate protective equipment, sanitizing tools regularly, and adhering to social distancing guidelines.





Outbound Calls

SCE's outbound calling campaign provides customer leads directly to the ESA Program contractors for outbound calls. SCE targets the customers that receive the direct mailers each month focusing on customers who have not previously participated in the ESA Program. For the month of December, SCE did not provide any outbound calling leads to ESA contractors.

SCE is also focused on generating leads for its contractors from recent CARE participants that have never participated in the ESA program. In December, SCE provided approximately 66,000 CARE leads to ESA contractors. The ESA Program refers these new CARE customers to SCE's contractors as leads to enroll these households into the ESA Program and provide energy-saving services.

ESA contractors can use these leads to build its pipeline for customer enrollments, whether the customers prefer to enroll through the virtual program or a face-to-face appointment.

Inbound Calls

Customers who call SCE's customer service center are informed and referred to the ESA Program. Customers are assigned to a contractor in their service territory. The ESA contractor will then follow up on the lead and contact the customer to assess eligibility and enrollment in the ESA Program. In the month of December, SCE received around 600 ESA related calls.

Community Events

ESA Program contractors participate in a variety of community events to interact with customers and provide them with information about the ESA program and other Low-Income programs available to them. These types of events help increase ESA enrollments and ESA contractors will also assist the customer in completing the enrollment process. The ESA Program and its contractors did not attend any in person events in the month of December.

SCE internal groups Income Qualified Programs (IQP) and Foodservice Technology Center (FTC) are continuing to partner with the West San Gabriel Valley Boys and Girls Club in which SCE provided 1000+ meals to prevent food waste and help families experiencing food

scarcity. FTC conducts studies on industrial food equipment for energy efficiency with food. In addition to providing meals, informational flyers were marketed to potentially income qualified recipients.

1.3. Leveraging Success Evaluation, Including CSD

1.3.1. Please provide a status of the leveraging effort with CSD. What new steps or programs have been implemented? What was the result in terms of new enrollments?

SCE has reached out to CSD's implementer of Low-Income Weatherization Program (LIWP) to inquire if there were any potential projects that could be reimbursed by SCE. With changes in eligible measure and feasibility, particularly for smart thermostats, there may be potential projects that could be reimbursed by SCE.

1.4. Workforce Education & Training

1.4.1. Please summarize efforts to improve and expand Energy Savings Assistance Program workforce education and training. Describe steps taken to hire and train low-income workers and how such efforts differ from prior program years.

SCE contracts with a mixture of local private contractors (LPCs), community-based organizations (CBOs) and faith-based organizations (FBOs) to provide ESA program services. The organizations, many of which are in low-income and disadvantaged communities.

In December 2021, SCE had 836 individuals that are working in support SCE's ESA Program, and 16 new individuals were added to our roles.

As of December 31, 2021, SCE had 148 active Program Representatives supporting Virtual (non-face-to-face) Enrollment and Assessment activities.

1.5. Miscellaneous

1.5.1. Tribal Penetration and Outreach Efforts

In the month of December, the ESA Program continued to build from the momentum following the presentation to the Chemehuevi Tribe Leaders and the meeting with the housing coordinator in the previous months. SCE's approved ESA contractor continued to meet with Chemehuevi's housing coordinator in December to discuss logistics for the treatment for all residents. The ESA program also presented to the residents of the Chemehuevi Tribe in the month of December to provide them updates on the project.

Below is a current list of the thirteen (13) tribes identified in SCE's service territory and the current status of our efforts:

Tribal Nations in SCE's Territory: Outreach Status	Treated	Refused/ Ineligible	No longer served by SCE	In progress
Timbisha Shoshone	X			
Chemehuevi	X			
San Manual Band of Mission Indians		X		
Agua Caliente Band of Cahuilla Indians		X		
Twenty-Nine Palms Band of Mission Indians		X		
Pechanga			X	
Benton Paiute				X
Bishop Paiute				X
Bridgeport Indian Colony				X
CRIT		X		
Morongo				X
Soboba				X
Tule River				X

1.5.2. Multifamily Common Area Measures (CAM)

SCE continued looking for opportunities in January 2022, working to ensure that work resumption was performed in phases to ensure that safety and COVID-19 prevention is adhered to. The chart below details CAM efforts for all activity that began in 2019 and is year-to-date:

Master Agreement Report
Southern California Edison
Sign Date from 1/1/2019 to 12/31/2021

Deed Restricted - In Progress				
Whole Building		Common Area Only	In-Unit Only	
# Projects In Progress	# of Authorized Units	# Projects In Progress	# Projects In Progress	# of Authorized Units
36	3627	20	12	1265

Deed Restricted - Completed						
Whole Building			Common Area Only	In-Unit Only		
# Projects Complete	# of Authorized Units	# of Units Served	# Projects Complete	# Projects Complete	# of Authorized Units	# of Units Served
14	1129	350	5	13	892	401

Market Rate - In Progress				
Whole Building		Common Area Only	In-Unit Only	
# Projects In Progress	# of Authorized Units	# Projects In Progress	# Projects In Progress	# of Authorized Units
0	0	0	10	396

Market Rate - Completed						
Whole Building			Common Area Only	In-Unit Only		
# Projects Complete	# of Authorized Units	# of Units Served	# Projects Complete	# Projects Complete	# of Authorized Units	# of Units Served
0	0	0	0	31	1668	566

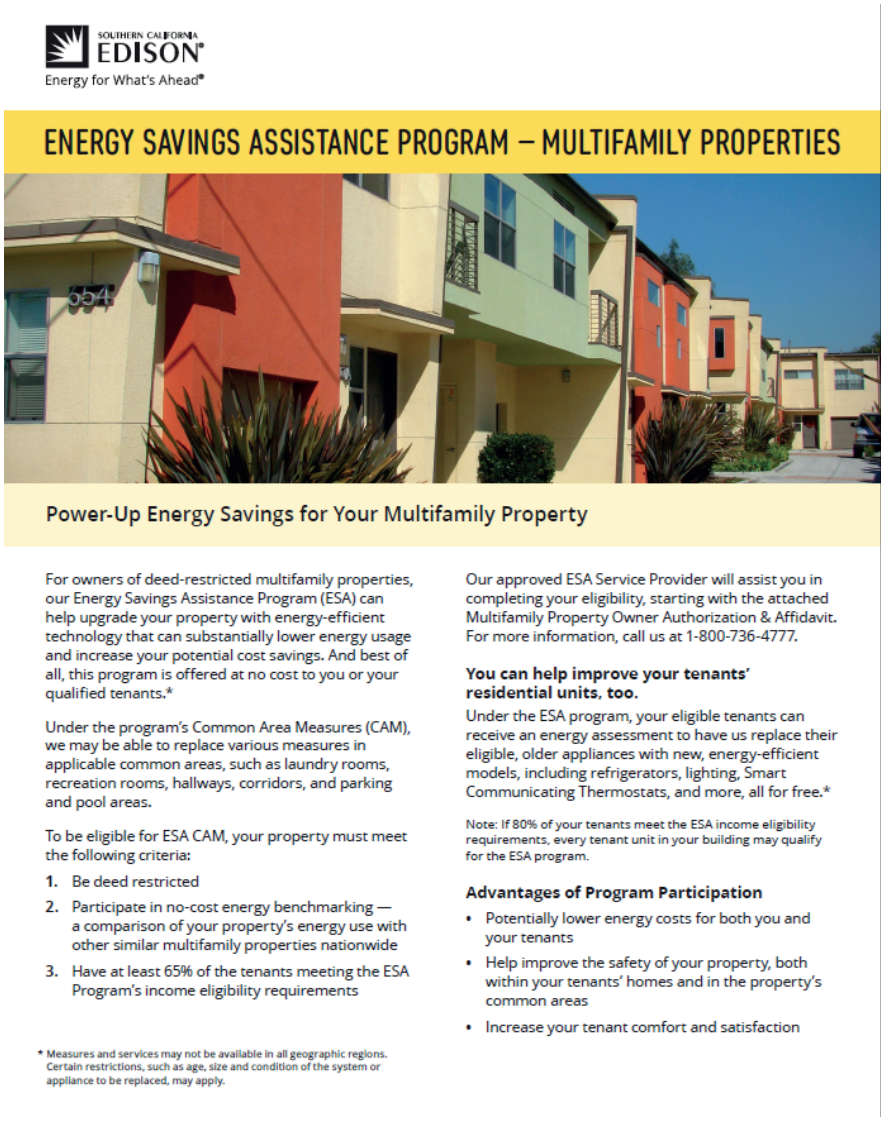
At present we have several projects in our pipeline. We are continuing to work with existing service providers to inform potential customers about CAM program through US mail in addition to current methods of phone and email contacts. This will ensure that the information on the program can get to more customers. SCE has completed the process of adding and onboarding two additional CAM Service Providers as we continue to expand our CAM activities.

In January, the CAM brochure was revised with the customer in mind. SCE updated the brochure with measures that were recently added to the program. These measures include parking lot lamps and smart communicating thermostats. A sample energy and cost savings calculation for hallway lighting replacement and parking lot lamps replacement was also included in the brochure. The intent of providing this information is to give customers some

ideas on how much savings they can achieve when implementing these measures. The Property Owner Authorization & Affidavit (POAA) was added to the brochure for customer convenience. To sign up for the program, customers can now fill in their information, sign the form, and send it directly to SCE. The CAM service providers received hard copies and PDF copies of the brochure that will be used when mailing and emailing potential customers.

In December SCE will continue the mailer campaign. The service providers will be contacting customers that received the brochure to follow up. SCE will be tracking the result of the campaign and will report the result at a later date.

The revised brochure cover page is shown below.



SOUTHERN CALIFORNIA EDISON®
Energy for What's Ahead®

ENERGY SAVINGS ASSISTANCE PROGRAM – MULTIFAMILY PROPERTIES

Power-Up Energy Savings for Your Multifamily Property

For owners of deed-restricted multifamily properties, our Energy Savings Assistance Program (ESA) can help upgrade your property with energy-efficient technology that can substantially lower energy usage and increase your potential cost savings. And best of all, this program is offered at no cost to you or your qualified tenants.*

Under the program's Common Area Measures (CAM), we may be able to replace various measures in applicable common areas, such as laundry rooms, recreation rooms, hallways, corridors, and parking and pool areas.

To be eligible for ESA CAM, your property must meet the following criteria:

1. Be deed restricted
2. Participate in no-cost energy benchmarking — a comparison of your property's energy use with other similar multifamily properties nationwide
3. Have at least 65% of the tenants meeting the ESA Program's income eligibility requirements

* Measures and services may not be available in all geographic regions. Certain restrictions, such as age, size and condition of the system or appliance to be replaced, may apply.

Our approved ESA Service Provider will assist you in completing your eligibility, starting with the attached Multifamily Property Owner Authorization & Affidavit. For more information, call us at 1-800-736-4777.

You can help improve your tenants' residential units, too.

Under the ESA program, your eligible tenants can receive an energy assessment to have us replace their eligible, older appliances with new, energy-efficient models, including refrigerators, lighting, Smart Communicating Thermostats, and more, all for free.*

Note: If 80% of your tenants meet the ESA income eligibility requirements, every tenant unit in your building may qualify for the ESA program.

Advantages of Program Participation

- Potentially lower energy costs for both you and your tenants
- Help improve the safety of your property, both within your tenants' homes and in the property's common areas
- Increase your tenant comfort and satisfaction

1.5.3. Programmable Communication Thermostat Pilot

The PCT TOU Pilot concluded in 2020.

2. California Alternate Rates for Energy (CARE) Program Executive Summary

The CARE program is a low-income energy rate program that provides a monthly discount to qualifying households in SCE's service territory. To qualify for CARE household income must be at or below the 200% Federal Poverty Guidelines. Through CARE customers can save 30-35% a month on their electric bill. Income qualified customers include residential single-family households and customers in sub-metered residential facilities, nonprofit group living facilities, agricultural employee housing facilities, and migrant housing farm workers.

On our current DSRS modeling approach:
The Income Qualified Program (IQP) will continue to use Disproportionate Stratified Random Sampling (DSRS) framework to capture more of those customers who are more likely to fail the CARE and FERA eligibility verification. In this light, IQP shall sample a greater share of customers residing in "high income" areas as well as those who have been enrolled in either program for only a short period of time. More specifically, customers living in areas where the proportion of households having incomes of 200% of the Federal Poverty Level (FPL) and below is lower than the overall median level of this measure for the entire low-income population will be oversampled 1.5 times relative to customers who reside in areas where the proportion of households with incomes of 200% FPL and below is at or above the median of the same poverty measure. Additionally, customers who have been enrolled in either CARE or FERA for two years or less will also be oversampled 1.5 times relative to customers who have been with either low-income program for more than two years.

2.1. CARE Program Summary

2.1.1. Please provide CARE program summary costs

CARE Budget Categories	Authorized Budget	Expenses Year-to-Date	% of 2021 Budget Spent
Outreach	$4,070,988	$2,574,563	63%
Processing / Certification Re-certification	$1,556,178	$691,026	44%
Post Enrollment Verification (PEV)	$491,425	$516,980	105%
IT Programming	$570,000	($284,489)	-50%
Cooling Centers[2]	-	$23,080	0%
Pilot (CHANGES)	$525,000	$527,909	101%
Studies	$49,500	-	0%
Regulatory Compliance	$568,876	$277,505	49%
General Administration	$1,289,453	$1,176,169	91%
CPUC Energy Division Staff	$135,625	$166,551	123%
Total Expenses	**$9,257,045**	**$5,669,293**	**61%**
Subsidies and Benefits	**$399,664,922**	**$617,958,047**	**155%**
Total Program Costs & Discounts	**$408,921,967**	**$623,627,340**	**153%**

2.1.2. Please provide the CARE program penetration rate to date

CARE Penetration		
Participants	Estimated Eligible Participants	Year-to-Date Penetration Rate
1,401,864	1,349,716	103.9%

2.2. Outreach

2.2.1. Discuss utility outreach activities and those undertaken by third parties on the utility's behalf.

The CARE and Family Electric Rate Assistance (FERA) outreach efforts and communications to SCE's in-language and underpenetrated areas continue to be a priority. SCE's CARE/FERA programs partner with internal departments such as Local Public Affairs

[2] Per Section 39.2.8 of the Proposed Decision On Test Year 2021 General Rate Case
For Southern California Edison company, SCE has included the costs associated with cooling center activities in its O&M expense forecasts and no longer record the cooling center in the CARE balancing account.

(LPA), Consumer Affairs, Marketing, Corporate Communications, Strategic Engagement, and Business Solutions. SCE also conducts external outreach efforts with various chambers, foundations, faith-based and community-based organizations in different activities that target SCE's hard-to-reach customer base.

SCE continues to provide all customers who contact SCE's Customer Contact Center (CCC) to request payment arrangements the opportunity to sign up for CARE/FERA immediately.

Internal Outreach

SCE's CCC continues using various enrollment methods to directly enroll customers in the CARE Program during incoming calls to the center. CARE is offered on all new customer turn-on requests and/or when a customer expresses a need for help with their bill or has expressed financial hardship. CARE representatives will first offer to take the enrollment over the phone or if requested by the customer, be directly transferred to the Information Voice Response (IVR) system. The IVR allows customers who prefer a self-service option to enroll via sce.com. Additionally, if requested, the Customer Service Representative may alternately send a paper Rate Discount Application to the customer. These enrollment options provide customers with choices and maximizes their opportunity to enroll in CARE program. During the month of November, SCE continued to enroll eligible customers through CCC outreach efforts.

SCE.com Website

SCE provides information on programs and services for income eligible customers and those experiencing financial hardship. Customer can utilize self-service and can enroll into various programs on sce.com. Customers may also find additional resources and assistance beyond SCE/IOU programs. SCE continually updates sce.com/billhelp and sce.com/findsupport to include information for SCE and non-SCE assistance programs. Landing pages include program descriptions and direct links to external organizations' website for more information and/or enrollment. Assistance programs include, but are not limited to, the Low-Income Home Energy Assistance Program (LIHEAP); the CA COVID-19 Rental Assistance Program / Emergency Renters Assistance Program; California LifeLine; County 2-1-1; as well as low-cost solar options through GRID Alternatives. As required by the Joint Stipulation approved through the Income Qualified Programs Final Decision A.19-11-003, a web link and contact information for the California Emerging Technology Fund's (CETF) affordable broadband and computers offer has been updated on sce.com/billhelp. To date, SCE has tracked 849 clicks on CETF's link which directs customers to everyoneon.org/getconnected.

SOUTHERN CALIFORNIA EDISON
Energy for What's Ahead

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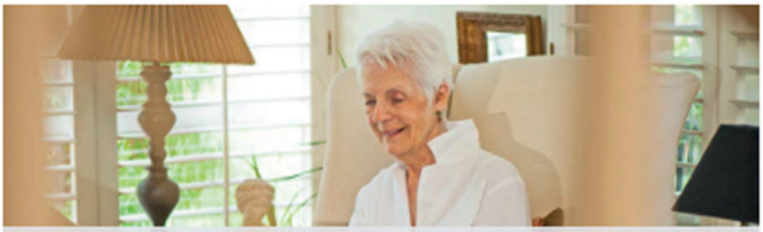
- Your Home
  - Demand Response
  - Rebates, Incentives & Saving Tips
  - Help Paying Your Bill
  - CARE/FERA Discounted Rates
  - One-Time Bill Assistance
  - Energy Savings Assistance Program
  - Medical Baseline Allowance
  - Home Efficiency Guide
  - Electric Vehicles
  - Generating Your Own Power
  - Rates
  - Energy Education Centers
- Your Business
- Customer Support
- Partners & Vendors
- Outage Center
- Safety
- Wildfire Safety

Bill Assistance Programs

Home > Your Home > Help Paying Your Bill



Need Time to Pay Your Bill?

If you are having trouble paying your bill, we encourage you to learn more about our long-term assistance options.

If you have lost your job recently or your income has changed, you may also qualify for a reduced energy rate through our CARE or FERA programs.

12-month Payment Arrangements Plan

Residential customers with a past due balance may qualify for a 12-month repayment plan. Call us at 1-800-655-4555 for more information.

On-going Bill Support

You may be eligible for a discount on your monthly bill through the California Alternate Rates for Energy (CARE) or Family Electric Rate Assistance (FERA) programs.

Learn More >

1-Time Assistance

Need a little extra help this month? The Energy Assistance Fund provides up to $300 to eligible customers once a year. You can participate by applying for assistance or make a donation.

Learn More >

Free Upgrades

We can help you save over time through the Energy Savings Assistance Program. If you're eligible, we'll cover the cost of efficient new appliances and installation.

Learn More >

Energy Management Center

Manage your energy use with Smart products, programs and tools by visiting the Energy Management Center.

Learn More >

Low Income Home Energy Assistance Program (LIHEAP)

LIHEAP is a federally funded program aimed to assist low-income households that pay a high portion of their income to meet their energy needs. LIHEAP is funded by the U.S. Department of Health and Human Services, Administration for Children and Families, Office of Community Services.

Learn More >

COVID-19 Rent Relief

COVID-19 Rent Relief will help income-eligible households pay rent and utilities.

Learn More >

Low-Cost Internet and Computers

You may be eligible for low-cost internet and computers.

Learn more at everyoneon.org/getconnected

or call (866) 519-8655.

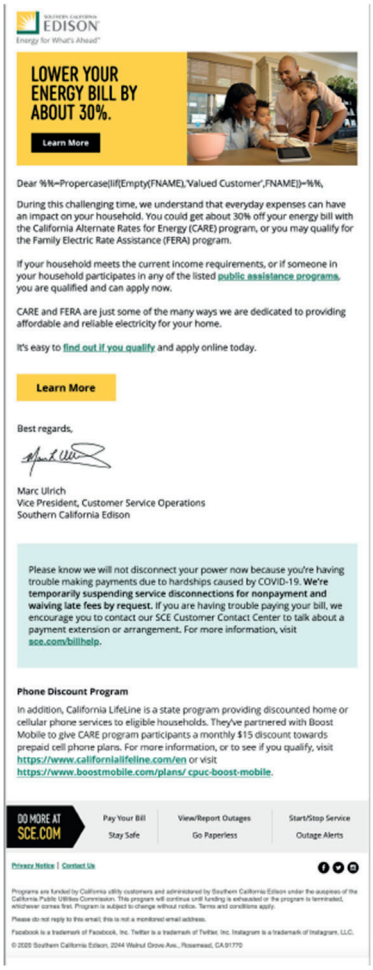
Experiencing Financial Hardship?

If you're a renter who has experienced financial hardship as a result of COVID-19 and meets income guidelines, you may be eligible for rent and utility bill assistance. Depending on where you live, you may apply to the program administered in your community.

SCE continues to improve communications with customers to increase awareness of all assistance programs. SCE will continue to revamp its website to have more customer friendly language and visuals.

Email & Direct Mail

SCE target's customers that may be eligible for and benefit from income qualified programs. CARE customers can receive an average of 30% off their bills, while FERA customers can receive an average of 18% off their bill. In December, approximately 200,000 emails were sent out for CARE and 75,000 emails were sent out for FERA. There were approximately 100,000 direct mail sent to potential CARE applicants and approximately 75,000 direct mail sent to potential FERA applicants.



EDISON
Energy for What's Ahead™

LOWER YOUR ENERGY BILL BY ABOUT 30%.

Learn More

Dear %%=Propercase(Iif(Empty(FNAME),'Valued Customer',FNAME))=%%,

During this challenging time, we understand that everyday expenses can have an impact on your household. You could get about 30% off your energy bill with the California Alternate Rates for Energy (CARE) program, or you may qualify for the Family Electric Rate Assistance (FERA) program.

If your household meets the current income requirements, or if someone in your household participates in any of the listed public assistance programs, you are qualified and can apply now.

CARE and FERA are just some of the many ways we are dedicated to providing affordable and reliable electricity for your home.

It's easy to find out if you qualify and apply online today.

Learn More

Best regards,

Marc Ulrich
Vice President, Customer Service Operations
Southern California Edison

Please know we will not disconnect your power now because you're having trouble making payments due to hardships caused by COVID-19. **We're temporarily suspending service disconnections for nonpayment and waiving late fees by request.** If you are having trouble paying your bill, we encourage you to contact our SCE Customer Contact Center to talk about a payment extension or arrangement. For more information, visit sce.com/billhelp.

Phone Discount Program

In addition, California LifeLine is a state program providing discounted home or cellular phone services to eligible households. They've partnered with Boost Mobile to give CARE program participants a monthly $15 discount towards prepaid cell phone plans. For more information, or to see if you qualify, visit https://www.californialifeline.com/en or visit https://www.boostmobile.com/plans/ cpuc-boost-mobile.

DO MORE AT SCE.COM | Pay Your Bill · Stay Safe | View/Report Outages · Go Paperless | Start/Stop Service · Outage Alerts

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Programs are funded by California utility customers and administered by Southern California Edison under the auspices of the California Public Utilities Commission. This program will continue until funding is exhausted or the program is terminated, whichever comes first. Program is subject to change without notice. Terms and conditions apply.

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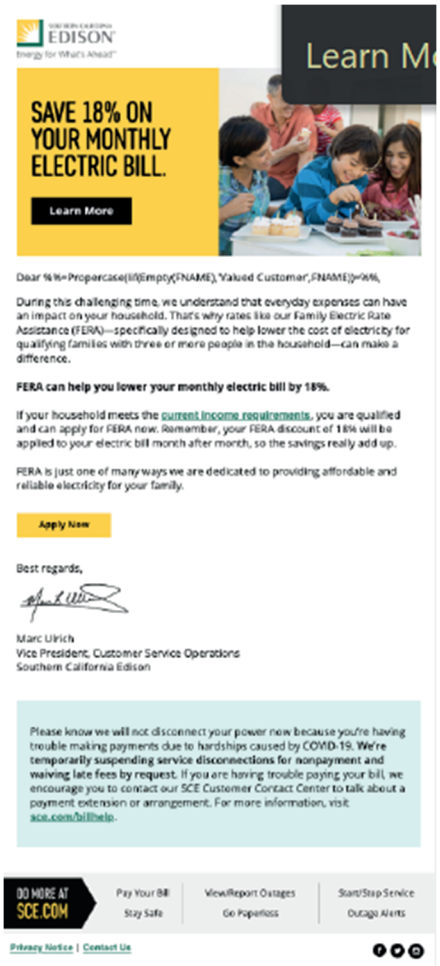

Social Media

SCE understand customers have different preferred methods of communications, and therefore, SCE tries to market to different segments of the population through their preferred channel of communication. As there is an increase in the use of social media, SCE promotes Income Qualified Programs to spread awareness through these different avenues. In December, SCE ran a social media campaign in English and Spanish through Facebook that received 1,196,647 impressions and Twitter received 128,961.

Leveraging Current Partnerships

SCE continues to leverage its network of community-based organizations (CBOs) and faith-based organizations to promote the CARE/FERA Programs. SCE instructed its network of Agencies to promote the increase of customer outreach by way of email and telephone. This outreach includes educating customers on the number of ways to enroll in the CARE/FERA program, including utilizing SCE's website and the CCC whereby customers can instantly enroll in the programs and receive CARE/FERA discounts within the current bill cycle. SCE

is making efforts to reach different segments of potential income qualified customers and customers in need by working more extensively with CBOs. These CBOs may focus on segments such as refugees, veterans, religions, homeless prevention, family outreach and assistance, and food banks.

Capitation Fee Program

The CARE/FERA Capitation Fee Program team is continuing its efforts to engage existing Capitation agencies while strategically registering additional contractors to overcome enrollment barriers, including language, culture, and special needs, to enroll the hardest-to-reach customers. Because of these efforts, the Capitation Fee Program continues to show enrollments from agencies previously inactive.

SCE currently has 61 CARE Capitation Agencies who help income qualified customer gain assistance through the CARE and FERA programs. In December capitation contractors and outbound calling efforts successfully enrolled 54 new customers in the CARE Program. Current and ongoing campaign strategies and efforts include:

- Leveraging events sponsored by communities and cultural celebrations to reach populations that may be eligible to enroll in the CARE Program.
- Partnering with SCE personnel to leverage existing SCE relationships with FBOs, CBOs, and local governments.
- Utilizing existing channels to develop creative approaches for agencies to conduct CARE/FERA outreach, including community-based virtual outreach events and fairs.

2.2.2. Describe the efforts taken to reach and coordinate the CARE program with other related low-income programs to reach eligible customers.

SCE enrolls new CARE customers through the Energy Assistance Fund (EAF) program which is an income-qualified program to help residential households pay their electric bills. In December, 203 customers who received EAF grants were enrolled in CARE. EAF is funded through voluntary donations from SCE employees, shareholders, and customers. EAF partners with the United Way of Greater Los Angeles and 80+ community-based organizations to process EAF assistance request and applications.

SCE utilizes social media such as Facebook and Instagram to promote EAF as well as inform customers on how to apply for grants.
SCE coordinates CARE enrollment with other income-qualified programs, such as ESA, LIHEAP, SoCalGas and certain water utilities. ESA participants are automatically enrolled in CARE each month. As described in this report, the CARE Program continuously makes efforts to integrate messaging with the ESA Program at outreach events, communications, and marketing campaigns to inform attendees about the ESA and CARE program available to qualifying customers.

2.3. Recertification Complaints

In response to the COVID-19 State of Emergency and associated protections, all CARE and FERA recertifications and verifications were halted. As such, SCE received two recertification complaints in the month of December. These two complaints were resolved and the two customers were recertified. The protections had ended on September 30, 2021, so any recertifications could resume in October.

2.4 Miscellaneous

CPUC Resolution M-4835 and D.19-07-015[3] established a permanent set of emergency disaster customer protection measures that the utilities are mandated to implement in the event of a declared emergency. In response to the mandated customer protections, SCE has implemented a CARE post-enrollment verification (PEV) freeze to low-income customers impacted by the California emergencies/events for a period of one year commencing from the date the Governor of California issued an emergency proclamation due to a disaster.

Per Resolution M-3835 and D.19-07-015 below is a list of affected counties currently under emergency protections.

Date of Proclamation	Disaster Name	Affected County
10/22/2021	French, Windy, and KNP Complex Fires	Kern and Tulare

Recertification Extensions

SCE identified that our new SAP based customers service system cannot initiate more than 4,500 recertification requests per day or risk potential system failures which would result in recertification requests not being mailed. In order to ensure all customers receive their recertification request, the system will issue the first 4,500 requests and extend the additional recertifications' due dates to a lower volume day.

Sample of Recertification Extension Methodology:

Current Recert Date	Batch Date (RECERT Date - 90 days) 2021	Current Count of Records	Extra/Less than optimum (#4500)	RECERT date Move-to	Move Ahead Days	Remarks	Expected New count
1/7/2022	9-Oct	6784	-2284	1/10/2022	3	Move to 10-Jan	4500
1/8/2022	10-Oct	6475	-1975	1/11/2022	3	Move to 11-Jan	4500
1/9/2022	11-Oct	6162	-1662	1/17/2022	8	Move to 17-Jan	4500
1/10/2022	12-Oct	1464	3036	N/A	N/A	N/A	3748
1/11/2022	13-Oct	518	3982	N/A	N/A	N/A	2493

CARE/FERA and CCA's

Western Community Energy (WCE), a Community Choice Aggregator (CCA), recently filed for bankruptcy and 113.5K customers were transitioned back to Southern California Edison (SCE) generation service. During the transition, a billing system issue resulted in accounts being incorrectly enrolled in or de-enrolled from the CARE & FERA programs. SCE has corrected these accounts and is working to ensure customers receive an accurate, updated bill.

[3] Decision Adopting an Emergency Disaster Relief Program for Electric, Natural Gas, Water and Sewer Utility Customers

SCE held a virtual town hall to update WCE customers and answer their questions. A special Call Center phone number was implemented specifically for WCE customers which bypasses normal wait times and is staffed by trained representatives familiar with the WCE transition. Additionally, letters were mailed to all impacted customers explaining the transition which included the special WCE phone number should the customers have additional questions.

SCE, in our commitment to continuous improvement, has leveraged the lessons learned from the WCE transition and has developed new processes to mitigate the issues outlined above. These processes include technical enhancements to our customer service system, updated technical analytics, and the use of robotics for timely, mass corrections. As a result, SCE has been able to better transition customers to and from CCAs.

Appendix A: Energy Savings Assistance Program and CARE Tables

Program	Table	Title
ESA – Intensified Efforts in Response to the Aliso Canyon Natural Gas Leak Emergency	Table 1	Intensified ESA Activity in the Impacted Area Pursuant to D.16-04-040
ESA	Table 1	ESA Program Expenses
ESA	Table 1A	Expenses Funded From 2009-2016 Unspent ESA Program Funds
ESA	Table 2, 2A & 2B	Expenses and Energy Savings by Measures Installed
ESA	Table 3	Average Bill Savings per Treated Home
ESA	Table 4A	Homes Treated
ESA	Table 4B	Homes Unwilling/Unable to Participate
ESA	Table 5	Customer Summary
ESA	Table 6	Expenditures for Pilots and Studies
ESA	Table 7	Measures (Refrigerators and In Home Energy Education)
CARE	Table 1	CARE Program Expenses
CARE	Table 2	CARE Enrollment, Recertification, Attrition, and Penetration
CARE	Table 3A&B	CARE Post-Enrollment Verification Results
CARE	Table 4	CARE Self-Certification and Re-Certification Applications
CARE	Table 5	Enrollment by County
CARE	Table 6	Recertification Results
CARE	Table 7	Capitation Contractors
CARE	Table 8	Participants as of Month End
CARE	Table 9	CHANGES Expenditures
CARE	Table 10	CHANGES One-On-One Assistance
CARE	Table 11	CHANGES Group Assistance Sessions

Table 1: Intensified ESA Activity in the Impacted Area Pursuant to D.16-04-040 [1]

Reporting Month/Year – December 2021 [1]			
1. Total Homes Eligible:			**1,322,388**
2. Total Homes Visited in Aliso Canyon Territory:			**422,053**
2a. "Go-Back" Homes:			**266,738**
2b. First Touch Homes:			**155,315**
3. Percent of treated homes prioritized due to "High Usage":			**1.24%**
4. Percent of treated "Multi-Family" units prioritized:			**38.10%**
5. Percent of homes jointly treated by SCE and SoCalGas:			**53.73%**
6. Average Per Home Savings for Homes Treated as a result of suspended program rules:			**464.08 kWh / 0.068 kW**
7. Number of homes in the pipeline:			**1,780**
8. Installed Measures by SoCalGas		9. **Installed Measures by SCE**	
HE Clothes Washers:	**N/A**	CFLs [2]:	**431,811**
Water Heater Blankets:	**N/A**	Fluorescent Torchiere Lamps:	**11,969**
Low Flow Showerheads	**N/A**	LED A-Lamps:	**1,877,435**
Water Heater Pipe Insulation:	**N/A**	LED Torchiere and LED Reflector Lamps:	**125,198**
Faucet Aerator:		Exterior Fixture	**1,040**
Thermostatic Shower Valve:	**N/A**	Tier 1 and Tier 2 Smart Power Strips:	**333,121**
Air Sealing/Envelope:	**N/A**	Energy Education	**334,671**
Attic Insulation:	**N/A**	Refrigerator Replacement:	**56,007**
Duct Testing & Sealing:	**N/A**	Freezer Replacement	**234**
Furnace Clean & Tune:	**N/A**	Room A/C Replacement:	**1,694**
		Evaporative Cooler Installation:	**36,955**
		Pool Pump Replacement:	**7,896**
		Central A/C & Heat Pump Replacement:	**10,930**
		Duct Test and Sealing	**10,141**
		Smart Thermostats	**642**
		Efficient Fan Control	**206**
		High Efficiency Clothes Washer	**20**
		Envelope Air Sealing	**2,977**
		Attic Insulation	**9**
		Tank and Pipe Insulation	**214**
		Other Hot Water	**1,491**
		Thermostatic Shower Valves Combined	**1**
		Thermostatic Shower Valve	**25**

[1] Table 1: Intensified ESA Activity in the Impacted Area Pursuant to D.16-04-040.

December 2021.

Therms Saved:	**N/A**	kWh Saved:	**195,866,591**
		kW Saved:	**28,551**
Total Expenses:	**N/A**	Total Expenses:	**$220,949,571**

Footnotes:

1. Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect Program-To-Date adjustments.
2. Includes exterior hard wired CFL fixtures.

10. **SCE and SoCalGas are to prioritize near-term electric and natural gas savings respectively.**

    a. **Which measures have been identified as providing the highest near-term savings, and how are they being prioritized?**

    SCE has identified refrigerator replacements and pool pump replacements as "Go Back" targets due to their large near term, and enduring long term, energy savings. SCE analyzed data from assessed homes that did not previously qualify for replacement of these measures to identify homes most likely to qualify for replacement of these two high impact and cost-effective measures.

11. **SCE and SoCalGas should target a minimum average energy savings increase of 10 percent in the affected region as compared to pre-emergency savings for the duration of the emergency time period.**

    a. **Please provide your methodology for establishing pre-emergency baselines and comparing average energy savings achieved in the affected regions indicate and whether any automated measurement and verification tools are being utilized or considered.**

    A pre-emergency baseline was established from the 2015 program year. The 2015 total kWh and kW savings in the affected region was divided by 12 to obtain an average monthly savings number of 704,000 kWh and 97kW. From this baseline, the monthly savings goal in the Aliso Canyon area will be approximately 774,000 kWh and 107 kW. The estimated monthly targets are based on previous metered consumption analysis of an average treated home.

    SCE may validate the achieved savings using a bill comparison methodology as is consistently used for the ESA program for all IOUs. The pre- and post-treatment comparison of AMI consumption data for treated homes is based on the standard metered data-based measurement and verification protocols for measuring savings for ESA treated homes. The validation of achieved savings may use a combination of automated metered consumption and/or planned impact evaluation depending on the timing of data needs. The needed lag in metered consumption data analysis necessitates use of existing estimates for the required monthly reporting of program accomplishments.

b. Please also discuss your progress in achieving the 10 percent savings increase. Since April 28, 2016, 76,881,005 kWh and 10,310 kW have been saved in the Aliso Canyon area, for an average of 20,078,872 kWh and 273 kW per month, which continues to exceed the 10 percent savings.

12. **SCE's and SoCalGas' suspension of the "3MM" and "Go-Back" rules should help capture significant savings of at least 4 and 3 percent respectively on average.**

    a. Please provide your methodology for calculating average kWh saved for homes made eligible through the aforementioned rule-suspensions and indicate whether any automated measurement and verification tools are being utilized or considered.

    SCE has determined 501 kWh per month baseline kWh usage of homes in the impacted area by averaging a sample of homes on CARE in Los Angeles, Orange, Riverside, San Bernardino, and Ventura counties, an area which approximates the impacted area. SCE will strive to attain 4% savings over this baseline, while still providing *all* eligible and feasible measures to qualified homes in the identified impacted area.

    See response to #11a above regarding automated measurement and verification tools.

13. **SCE and SoCalGas should provide the treatment of the most energy-intensive single- and multi-family properties and target high energy using households first.**

    a. **Please explain your strategy and progress identifying and targeting multi-family and high-usage homes.**

    SCE continues to leverage information determined via the CARE High Usage Verification process to identify and target energy intensive single-family, multi-family and mobile home households in the impacted area. Letters are sent to customers with the name and contact phone number for their local-area ESA program contractor, allowing interested customers to receive program information and a more direct ESA enrollment. Approximately 2% of the homes treated in Aliso Canyon area are CARE high usage customers.

14. **SCE and SoCalGas are to leverage program offerings outside of the ESA Program portfolio that could also achieve energy savings (such as demand response or deployment of solar thermal water heaters).**

    a. **Please discuss your strategy for encouraging customer participation in other demand response programs.**

    The CSI Thermal program had low participation rates and no longer has funding. SCE has ceased marketing the program.

In addition, SCE's contractor's Program Representatives continue to review the ESA Program Customer Energy Education and Resource Guide with each program enrollee at time of in-home enrollment. This Energy Education focuses on no-cost actions these low income customers can take to save energy and reduce their bills. Included in this education is instruction on how to sign up for My Account, which provides them with additional time and money savings tools and opportunities to participate in residential energy efficiency rebate programs.

December 2021.

Energy Savings Assistance Program Table 1 - Expenses
Southern California Edison
Through December 2021

	Authorized Budget [1]			Current Month Expenses			Year to Date Expenses			% of Budget Spent YTD		
ESA Program:	**Electric**	**Gas**	**Total**	**Electric**	**Gas**	**Total**	**Electric**	**Gas**	**Total**	**Electric**	**Gas**	**Total**
Energy Efficiency												
EE Subtotal (A+B)	$ 36,098,517		$ 36,098,517	$ 6,602,933		$ 6,602,933	$ 38,685,191		$ 38,685,191	107%		107%
EE (A) [2]				$ 6,602,933		$ 6,602,933	$ 38,685,191		$ 38,685,191			
EE-MF (B)						$ -			$ -			
Training Center	$ 300,325		$ 300,325	$ 8,059		$ 8,059	$ 35,415		$ 35,415	12%		12%
Workforce Education and Training	$ -		$ -	$ -		$ -	$ -		$ -	0%		0%
Inspections	$ 838,704		$ 838,704	$ 134,875		$ 134,875	$ 600,839		$ 600,839	72%		72%
Marketing and Outreach	$ 516,906		$ 516,906	$ 360,889		$ 360,889	$ 889,280		$ 889,280	172%		172%
Statewide Marketing and Outreach	$ -		$ -	$ -		$ -	$ -		$ -	0%		0%
Studies	$ 147,500		$ 147,500	$ (238)		$ (238)	$ 30,277		$ 30,277	21%		21%
Regulatory Compliance	$ 381,941		$ 381,941	$ (26,337)		$ (26,337)	$ 327,471		$ 327,471	86%		86%
General Administration	$ 2,617,069		$ 2,617,069	$ 388,702		$ 388,702	$ 1,785,547		$ 1,785,547	68%		68%
SPOC	$ 85,965		$ 85,965	$ 9,479		$ 9,479	$ 75,860		$ 75,860	88%		88%
CPUC Energy Division	$ 25,789		$ 25,789	$ 9,051		$ 9,051	$ 27,649		$ 27,649	107%		107%
Subtotal - Admin	$ 4,828,234		$ 4,828,234	$ 875,001		$ 875,001	$ 3,696,479		$ 3,696,479	77%		77%
Program Total	$ 40,926,750		$ 40,926,750	$ 7,477,934		$ 7,477,934	$ 42,381,670		$ 42,381,670	104%		104%
Staff Proposal Pilot Total	$ -		$ -	$ -		$ -	$ -		$ -	0%		0%
Portfolio Total	**$ 40,926,750**		**$ 40,926,750**	**$ 7,477,934**		**$ 7,477,934**	**$ 42,381,670**		**$ 42,381,670**	**104%**		**104%**
Funded Outside of ESA Program Budget												
Indirect Costs				$ 83,987		$ 83,987	$ 507,780		$ 507,780			
NGAT Costs												

[1] Reflects the authorized 2021 Program Year budget approved in CPUC Decision 21-06-015, June 13, 2021.
[2] Includes applicable Contractor Advanced Payments.
[3] Financial data for Energy Efficiency total monthly and year-to-date expenses are obtained from EMAPS; financial data for Training Center, Inspections, Marketing & Outreach, Measurement & Evaluation Studies, Regulatory Compliance, General Administration, and CPUC Energy Division monthly and year-to-date expenses are obtained from SAP. Expenses for categories authorized to utilize unspent funds are not included in the table, refer to ESA Table 1A.

[X] Please indicate whether authorized budget includes shifted funds from previous years and/or prior program cycles. (Yes or No) If yes, please specify amount, date fund-shifting activity occurred, date of fund-shifting request and related approval is applicable.

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

Energy Savings Assistance Program Table 1A - Expenses Funded From 2009-2016 "Unspent ESA Program Funds"
Southern California Edison
Through December 2021

	Proposed Budget [1]			Current Month Expenses			Year to Date Expenses			% of Budget Spent YTD		
ESA Program:	**Electric**	**Gas**	**Total**	**Electric**	**Gas**	**Total**	**Electric**	**Gas**	**Total**	**Electric**	**Gas**	**Total**
Energy Efficiency												
Multi-Family Common Area Measures	$ 1,100,000		$ 1,100,000	$ 128,270		$ 128,270	$ 703,191		$ 703,191	64%		64%
TOTAL PROGRAM BUDGET/EXPENSES	**$ 1,100,000**		**$ 1,100,000**	**$ 128,270**		**$ 128,270**	**$ 703,191**		**$ 703,191**	**64%**		**64%**

NOTE: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjust

[1] Proposed budget based on SCE's Advice Letter 4552-E, submitted on August 2, 2021. Column will be re-labelled "Authorized Budget" once the budget is approved.

[2] Financial data for monthly and year-to-date expenses for Additional Regulatory Compliance Costs category are obtained from SAP; financial data for monthly and year-to-date expenses for remaining categories are obtainted from EMAPS.

Energy Savings Assistance Program Table 2
Southern California Edison
Through December 2021

	ESA Program (Summary)Total							ESA Program (First Touch Homes Treated)							ESA Program (Re-Treated Homes/Go Backs)							ESA Program (Aliso Canyon - SCG & SCE) [5]						
		Year-To-Date Completed & Expensed Installation							Year-To-Date Completed & Expensed Installation							Year-To-Date Completed & Expensed Installation							Year-To-Date Completed & Expensed Installation						
Measures	**Units**	**Quantity Installed**	**kWh [4] (Annual)**	**kW [4] (Annual)**	**Therms [4] (Annual)**	**Expenses ($)**	**% of Expenditure**	**Units**	**Quantity Installed**	**kWh[4] (Annual)**	**kW[4] (Annual)**	**Therms[4] (Annual)**	**Expenses ($)**	**% of Expenditure**	**Units**	**Quantity Installed**	**kWh[4] (Annual)**	**kW[4] (Annual)**	**Therms[4] (Annual)**	**Expenses ($)**	**% of Expenditure**	**Units**	**Quantity Installed**	**kWh[4] (Annual)**	**kW[4] (Annual)**	**Therms[4] (Annual)**	**Expenses ($)**	**% of Expenditure**
Appliances		(K+S)	(L+T)	(M+U)	(N+V)	(O+W)																						
High Efficiency Clothes Washer	Home	24	2,274	0		$ 26,358	0.1%	Home	15	1,407	0		$ 16,361	0.1%	Home	9	868	0		$ 9,997	0.1%	Home	19	1,784	0		$ 21,310	0.1%
Refrigerators	Home	5,432	3,163,130	380		$ 6,117,683	16.3%	Home	3,771	2,197,900	264		$ 4,248,300	16.4%	Home	1,661	965,230	116		$ 1,869,384	15.9%	Home	4,747	2,767,460	332		$ 5,350,460	21.9%
Freezers	Each	105	89,040	11		$ 87,819	0.2%	Each	54	45,792	6		$ 44,426	0.2%	Each	51	43,248	5		$ 43,494	0.4%	Each	75	63,600	8		$ 61,374	0.3%
Domestic Hot Water																												
Other Hot Water	Home	105	9,858	1		$ 4,979	0.0%	Home	85	8,268	1		$ 4,095	0.0%	Home	20	1,590	0		$ 884	0.0%	Home	86	9,063	1		$ 4,081	0.0%
Tank and Pipe Insulation	Home	-	-	-		$ -	0.0%	Home	-	-	-		$ -	0.0%	Home	-	-	-		$ -	0.0%	Home	-	-	-		$ -	0.0%
Thermostatic Shower Valves Combined	Each	-	-	-		$ -	0.0%	Each	-	-	-		$ -	0.0%	Each	-	-	-		$ -	0.0%	Each	-	-	-		$ -	0.0%
Water Heater Repair/Replacement	Each	-	-	-		$ -	0.0%	Each	-	-	-		$ -	0.0%	Each	-	-	-		$ -	0.0%	Each	-	-	-		$ -	0.0%
Thermostatic Shower Valve	Each	16	729	0		$ 1,376	0.0%	Each	15	681	0		$ 1,290	0.0%	Each	1	48	0		$ 86	0.0%	Each	15	681	0		$ 1,290	0.0%
Enclosure																												
Air Sealing / Envelope [1]	Home	432	8,134	1		$ 49,181	0.1%	Home	407	6,468	1		$ 45,764	0.2%	Home	25	1,666	0		$ 3,417	0.0%	Home	390	5,831	1		$ 43,909	0.2%
Attic Insulation	Home	1	215	0		$ 2,165	0.0%	Home	1	215	0		$ 2,165	0.0%	Home	-	-	-		$ -	0.0%	Home	1	215	0		$ 2,165	
HVAC																												
Smart Thermostat	Each	3,322	896,736	0		$ 1,047,334	2.8%	Each	1,712	482,268	0		$ 539,491	2.1%	Each	1,610	414,468	0		$ 507,842	4.3%	Each	2,476	614,567	0		$ 780,101	3.2%
FAU Standing Pilot Conversion	Each	0	0	0		$ -	0.0%	Each	0	0	0		$ -	0.0%	Each	0	0	0		$ -	0.0%	Each	0	0	0		$ -	0.0%
Furnace Repair/Replacement	Home	0	0	0		$ -	0.0%	Home	0	0	0		$ -	0.0%	Home	0	0	0		$ -	0.0%	Home	0	0	0		$ -	0.0%
Room A/C Replacement	Home	238	(40,205)	(6)		$ 265,740	0.7%	Home	111	(18,870)	(3)		$ 125,679	0.5%	Home	127	(21,335)	(3)		$ 140,061	1.2%	Home	166	(27,965)	(4)		$ 183,721	0.8%
Central A/C Replacement	Home	2,701	910,208	137		$ 14,030,856	37.3%	Home	1,869	636,798	96		$ 9,593,784	37.1%	Home	832	273,410	41		$ 4,437,072	37.7%	Home	978	337,857	51		$ 4,776,602	19.5%
Heat Pump Replacement	Home	44	55,785	25		$ 260,567	0.7%	Home	35	44,106	20		$ 209,414	0.8%	Home	9	11,679	5		$ 51,153	0.4%	Home	27	35,368	16		$ 146,889	0.6%
Evaporative Cooler (Replacement)	Each	0	0	0		$ -	0.0%	Each	0	0	0		$ -	0.0%	Each	0	0	0		$ -	0.0%	Each	0	0	0		$ -	0.0%
Evaporative Cooler (Installation)	Home	2,398	1,341,415	201		$ 2,715,809	7.2%	Home	1,770	989,107	148		$ 2,005,881	7.8%	Home	628	352,308	53		$ 709,928	6.0%	Home	1,781	996,400	149		$ 2,022,644	8.3%
Duct Testing and Sealing	Home	2,671	0	0		$ 550,350	1.5%	Home	1,844	0	0		$ 386,360	1.5%	Home	827	0	0		$ 163,990	1.4%	Home	983	0	0		$ 213,950	0.9%
Efficient Fan Control	Home	42	2,062	1		$ 14,510	0.0%	Home	17	1,201	1		$ 5,815	0.0%	Home	25	861	0		$ 8,695	0.1%	Home	40	1,816	1		$ 13,816	0.1%
Maintenance																												
Furnace Clean and Tune[6]	Home	-	-	-		$ -	0.0%	Home	-	-	-		$ -	0.0%	Home	-	-	-		$ -	0.0%	Home	-	-	-		$ -	0.0%
Central A/C Tune up	Home	-	-	-		$ -	0.0%	Home	-	-	-		$ -	0.0%	Home	-	-	-		$ -	0.0%	Home	-	-	-		$ -	0.0%
Lighting																												
Compact Fluorescent Lights (CFL)	Each	0	0	0		$ -	0.0%	Each	0	0	0		$ -	0.0%	Each	0	0	0		$ -	0.0%	Each	0	0	0		$ -	0.0%
Exterior Hard wired CFL fixture	Each	0	0	0		$ -	0.0%	Each	0	0	0		$ -	0.0%	Each	0	0	0		$ -	0.0%	Each	0	0	0		$ -	0.0%
Exterior Hard wired LED fixture	Each	243	3,549	0		$ 22,901	0.1%	Each	129	1,884	0		$ 12,065	0.0%	Each	114	1,665	0		$ 10,836	0.1%	Each	85	1,241	0		$ 7,910	0.0%
LED A-lamp	Each	167,206	6,481,773	786		$ 1,499,611	4.0%	Each	113,373	4,391,635	531		$ 1,015,198	3.9%	Each	53,833	2,090,138	254		$ 484,413	4.1%	Each	154,392	5,962,534	718		$ 1,380,411	5.6%
LED Reflector Lamp	Each	2,676	57,144	7		$ 22,128	0.1%	Each	1,991	42,432	5		$ 16,470	0.1%	Each	685	14,711	2		$ 5,658	0.0%	Each	2,627	56,068	7		$ 21,721	0.1%
LED Torchiere Lamp	Each	12,413	887,720	103		$ 876,202	2.3%	Each	8,019	571,475	66		$ 566,053	2.2%	Each	4,394	316,245	37		$ 310,149	2.6%	Each	11,528	820,233	95		$ 813,697	3.3%
Torchiere	Each	0	0	0		$ -	0.0%	Each	0	0	0		$ -	0.0%	Each	0	0	0		$ -	0.0%	Each	0	0	0		$ -	0.0%
Miscellaneous																												
Pool Pumps	Home	874	874,874	271		$ 1,161,938	3.1%	Home	668	668,668	207		$ 896,103	3.5%	Home	206	206,206	64		$ 265,835	2.3%	Home	659	659,659	204		$ 860,140	3.5%
Smart Power Strips - Tier 1	Home	175	0	0		$ 13,839	0.0%	Home	128	0	0		$ 10,477	0.0%	Home	47	0	0		$ 3,362	0.0%	Home	148	0	0		$ 11,863	0.0%
Smart Power Strips - Tier 2	Each	50,978	7,127,353	1,446		$ 3,254,143	8.6%	Each	35,348	4,942,141	1,002		$ 2,256,067	8.7%	Each	15,630	2,185,212	443		$ 998,076	8.5%	Each	47,172	6,570,036	1,323		$ 3,010,980	12.3%
Pilots																												
Customer Enrollment																												
Outreach & Assessment	Home	57,488	-	-		$ 4,347,600	11.6%	Home	39,092	-	-		$ 2,987,359	11.6%	Home	18,396	-	-		$ 1,360,241	11.5%	Home	50,120	-	-		$ 3,645,208	14.9%
In-Home Education	Home	49,899	-	-		$ 1,247,475	3.3%	Home	33,972	-	-		$ 849,300	3.3%	Home	15,927	-	-		$ 398,175	3.4%	Home	43,439	-	-		$ 1,085,975	4.4%
Total Savings/Expenditures			**21,871,792**	**3,363**		**$ 37,620,664**				**15,013,575**	**2,345**		**$ 25,837,918**				**6,858,217**	**1,018**		**$ 11,782,746**				**18,876,447**	**2,902**		**$ 24,460,217**	
Total Households Weatherized [2]		470							470														426					
Households Treated	Total (K+S)							First Touches							**Re-treated Homes/Go-Backs**							**Aliso Canyon**						
- Single Family Households Treated	Home	32,344						Home	21,478						Home	10,866						Home	28,247					
- Multi-family Households Treated	Home	12,305						Home	9,236						Home	3,069						Home	11,952					
- Mobile Homes Treated	Home	2,490						Home	1,607						Home	883						Home	2,171					
Total Number of Households Treated	Home	47,139						Home	32,321						Home	14,818						Home	42,370					
# Eligible Households to be Treated for PY [3]	Home	43,562						Home	-						Home	-						Home						
% of Households Treated	%	108%						%	#DIV/0!						%	#DIV/0!						%						
- Master-Meter Households Treated	Home	4,849						Home	3,517						Home	1,332						Home	4,619					

[1] Envelope and Air Sealing Measures may include outlet cover plate gaskets, attic access weatherization, weatherstripping - door, caulking and minor home repairs. Minor home repairs predominantly are door jamb repair / replacement, door repair, and window putty.
[2] Weatherization may consist of attic insulation, attic access weatherization, weatherstripping - door, caulking, & minor home repairs
[3] Based on authorized 2021 Program Year budget approved in CPUC decision 21-06-015, June 13, 2021.
[4] Savings are based on DNV\GL Impact Evaluation Program Years 2015-2017 for measures studied by that evaluation. Savings for all other measures are based on SCE or Statewide Work Papers.
[5] Data for Aliso Canyon includes "First Touches and Re-Treatments".

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

Energy Savings Assistance Program Table 2A
Southern California Edison
Through December 2021

		ESA Program - CSD Leveraging					
		Year-To-Date Completed & Expensed Installation					
Measures	**Units**	**Quantity Installed**	**kWh[3] (Annual)**	**kW[3] (Annual)**	**Therms[3] (Annual)**	**Expenses ($)**	**% of Expenditure**
Appliances							
Appliances		-	-	-	-	$ -	0.0%
High Efficiency Clothes Washer	Each	-	-	-	-	$ -	0.0%
Refrigerators	Each	-	-	-	-	$ -	0.0%
Microwaves [4]	Each	-	-	-	-	$ -	0.0%
Domestic Hot Water							
Other Hot Water	Home	-	-	-	-	$ -	0.0%
Tank and Pipe Insulation	Home	-	-	-	-	$ -	0.0%
Water Heater Repair/Replacement	Each	-	-	-	-	$ -	0.0%
Thermostatic Shower Valve	Each	-	-	-	-	$ -	0.0%
Combined Showerhead/TSV	Each	-	-	-	-	$ -	0.0%
Heat Pump Water Heater	Each	-	-	-	-	$ -	0.0%
Enclosure							
Air Sealing / Envelope [1]	Home	-	-	-	-	$ -	0.0%
Attic Insulation	Home	-	-	-	-	$ -	0.0%
HVAC							
Room A/C Replacement	Home	-	-	-	-	$ -	0.0%
Central A/C replacement	Home	-	-	-	-	$ -	0.0%
Central A/C Replacement	Home	-	-	-	-	$ -	0.0%
Central Heat Pump Replacement	Home	-	-	-	-	$ -	0.0%
Evaporative Cooler (Installation)	Home	-	-	-	-	$ -	0.0%
Energy Efficient Fan Control/Time Delay	Home	-	-	-	-	$ -	0.0%
Maintenance							
Central A/C Tune up	Home	-	-	-	-	$ -	0.0%
Lighting							
Interior Hard wired LED fixtures	Each	-	-	-	-	$ -	0.0%
Exterior Hard wired LED fixtures	Each	-	-	-	-	$ -	0.0%
Torchiere LED	Each	-	-	-	-	$ -	0.0%
LED Night Lights	Each	-	-	-	-	$ -	0.0%
LED Reflector Bulb	Each	-	-	-	-	$ -	0.0%
LED Diffuse A-Lamps	Each	-	-	-	-	$ -	0.0%
Miscellaneous							
Pool Pumps	Each	-	-	-	-	$ -	0.0%
Smart Power Strips - Tier 1	Each	-	-	-	-	$ -	0.0%
Smart Power Strips - Tier 2	Each	-	-	-	-	$ -	0.0%
Pilots							
Customer Enrollment							
Outreach & Assessment	Home	-				$ -	0.0%
In-Home Education	Home	-				$ -	0.0%
Total Savings/Expenditures			-	-	-	$ -	0.0%
Total Households Weatherized [2]							

CSD MF Tenant Units Treated			**Total**
			-
			-

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

[1] Envelope and Air Sealing Measures may include outlet cover plate gaskets, attic access weatherization, weatherstripping - door, caulking and minor home repairs. Minor home repairs predominantly are door jamb repair / replacement, door repair, and window putty.

[2] Weatherization may consist of attic insulation, attic access weatherization, weatherstripping - door, caulking, & minor home repairs.

[3] Savings are based on DNV/GL Impact Evaluation Program Years 2015-2017 for measures studied by that evaluation. Savings for all other measures are based on SCE or Statewide Work Papers

Energy Savings Assistance Common Area Measures Program Table 2B
Southern California Edison
Through December 2021

	Table 2B ESA Program - Multifamily Common Area Measures[5]						
		Year-To-Date Completed & Expensed Installation					
ESA CAM Measures[1,6]	Units (of Measure such as "each")	Quantity Installed	kWh (Annual)	kW (Annual)	Therms (Annual)	Expenses ($)	% of Expenditure
MF Appliances							
MF Freezer	Each	-	-	-	-	$ -	0.0%
MF High Efficiency Clothes Washer	Home	-	-	-	-	$ -	0.0%
MF Refrigerators	Each	-	-	-	-	$ -	0.0%
MF Domestic Hot Water							
MF Faucet Aerator	Home	-	-	-	-	$ -	0.0%
MF Low Flow Shower Head	Home	-	-	-	-	$ -	0.0%
MF Other Hot Water	Home	-	-	-	-	$ -	0.0%
MF Water Heater Blanket	Home	-	-	-	-	$ -	0.0%
MF Water Heater Pipe Insulation	Home	-	-	-	-	$ -	0.0%
MF Enclosure							
Air Sealing / Envelope [1]	Home	-	-	-	-	$ -	0.0%
Attic Insulation	Home	-	-	-	-	$ -	0.0%
MF HVAC							
MF Central A/C Replacement	Home	2	568	0		$ 5,476	0.8%
MF Duct Test Inspection	Each	2	-	-		$ 240	0.0%
MF Duct Testing and Sealing	Home	2	-	-		$ 920	0.1%
MF Evaporative Cooler (installation)	Home	-	-	-		$ -	0.0%
MF FAU Standing Pilot Conversion	Each	-	-	-		$ -	0.0%
MF Furnace Repair/Replacement	Each	-	-	-		$ -	0.0%
MF Heat Pump Replacement	Home	1	1,636	1		$ 12,711	1.8%
MF Inspection	Each	21	-	-		$ 4,410	0.6%
MF Programmable Thermostat	Each	-	-	-	-	$ -	0.0%
MF Room A/C Replacement	Home	-	-	-	-	$ -	0.0%
MF Smart Thermostat	Each	-	-	-	-	$ -	0.0%
MF Lighting							
MF Ext Parking Lot	Each	742	-	-	-	$ 117,715	16.7%
MF Landscape Lighting	Each	-	-	-	-	$ -	0.0%
MF LED A-Lamp	Each	504	115,206	2	-	$ 5,254	0.7%
MF LED Exit Sign	Each	124	44,682	7	-	$ 7,736	1.1%
MF LED Exterior Fixture	Each	3,220	169,658	-	-	$ 368,394	52.4%
MF LED Interior Fixture	Each	1,756	35,859	4	-	$ 117,934	16.8%
MF LED PL-Lamps	Each	235	17,968	0	-	$ 3,861	0.5%
MF LED Pool and Spa Lighting	Each	18	15,768	-	-	$ 10,081	1.4%
MF LED Reflector Lamp	Each	82	13,139	0	-	$ 906	0.1%
MF LED T-Lamp	Each	2,134	104,456	2	-	$ 20,713	2.9%
MF LED Torchiere Lamp	Each	-	-	-	-	$ -	0.0%
MF Miscellaneous							
MF New - Smart Power Strips - Tier 2	Each	-	-	-	-	$ -	0.0%
MF Pool Pumps	Home	10	92,389	4	-	$ 16,954	2.4%
MF Smart Power Strips - Tier 1	Home	-	-	-	-	$ -	0.0%
MF CAM Enrollment Fees							
MF Enrollment Fees	Home	26	-	-	-	$ 9,887	1.4%
Total		8,879	611,328	20	-	$ 703,191	

Multifamily Properties Treated	Number
Total Number of Multifamily Properties Treated[2]	35
Subtotal of Master-metered Multifamily Properties Treated	7
Total Number of Multifamily Tenant Units w/in Properties Treated[3]	138

	Year to Date Expenses		
ESA Program - Multifamily Common Area	Electric	Gas	Total
Administration			
Direct Implementation (Non-Incentive)			
Direct Implementation	$ 703,191		$ 703,191
TOTAL MF CAM COSTS	$ 703,191	$ -	$ 703,191

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.
Standard Notes 1 - 6 (do not delete)
1. Measures are customized by each IOU, see 'Table 2B-1, Eligible Measures List'. Measures list may change based on available information on both costs and benefits and may vary across climate zones. Each
2. Multifamily properties are sites with at least five (5) or more dwelling units. The properties may have multiple buildings.
3. Multifamily tenant units are the number of dwelling units located within properties treated. This number does not represent the same number of dwellings treated as captured in table 2A.
4. Audit costs may be covered by other programs or projects may utilize previous audits. Not all participants will have an audit cost associated with their project.
5. Applicable to Deed-Restricted, government and non-profit owned multi-family buildings described in D.16-11-022, modified by D.17-12-009, where 65% of tenants are income eligible based (at or below 200% of the Federal Poverty Guidelines).
6. Commissioning costs, as allowable per the Decision, are included in measures total cost unless otherwise noted.
7. All savings are calculated based on SCE or Statewide Work Papers, or proxy values from most recent ESA Program Impact Evaluation for limited instances where no workpapers exist pending results from next impact evaluation including MF CAM measures

Energy Savings Assistance CAM Program Table 2B-1, Eligible Common Area Measures List
Southern California Edison
Through December 2021

Common Area Measures Category and Eligible Measures Title [1]	Effective Date	End Date[2]	Eligible Climate Zones [3]
Appliances			
Pool Pumps	10/1/2018	6/30/2021	All
Domestic Hot Water			
Envelope			
Enclosure			
Air Sealing / Envelope [1]	10/1/2018	6/30/2021	All
Attic Insulation	10/1/2018	6/30/2021	All
HVAC			
Room A/C Replacement	10/1/2018	6/30/2021	10, 13, 14, 15, 16
Central A/C replacement	10/1/2018	6/30/2021	13, 14, 15
Heat Pump Replacement	10/1/2018	6/30/2021	13, 14, 15
Evaporative Cooler (Installation)	10/1/2018	6/30/2021	10, 13, 14, 15, 16
MF Smart Thermostat	10/1/2018	6/30/2021	10, 13, 14, 15, 16
Lighting			
MF Ext Parking Lot	1/1/2021	6/30/2021	All
MF Landscape Lighting	10/1/2018	6/30/2021	All
MF LED A-Lamp	10/1/2018	6/30/2021	All
MF LED Exit Sign	10/1/2018	6/30/2021	All
MF LED Exterior Fixture	10/1/2018	6/30/2021	All
MF LED Interior Fixture	10/1/2018	6/30/2021	All
MF LED PL-Lamps	10/1/2018	6/30/2021	All
MF LED Pool and Spa Lighting	10/1/2018	6/30/2021	All
MF LED Reflector Lamp	10/1/2018	6/30/2021	All
MF LED Torchiere Lamp	10/1/2018	6/30/2021	All
MF LED T5 UL Type A	8/17/2019	6/30/2021	All
MF LED T8 UL Type A	8/17/2019	6/30/2021	All
Miscellaneous			
Smart Power Strips - Tier 1	10/1/2018	6/30/2021	All
New - Smart Power Strips - Tier 2	10/1/2018	6/30/2021	All

Standard Notes (do not delete)

1. Measures list may change based on available information on both costs and benefits (including energy benefits as well as non-energy benefits) and may vary across climate zones. This is not a list of installed measures, it is a list of eligible measures.
Table 2B-1 Column A should match Table 2B Column A for eligible (not canceled) measures.

2. Only complete if measure is canceled or discontinued
3. Defined as CEC California Building Climate Zones
https://www.energy.ca.gov/maps/renewable/building_climate_zones.html

Energy Savings Assistance Program Tables 3A-C - Energy Savings and Average Bill Savings per Treated Home/Common Area
Southern California Edison
Through December 2021

Table 3A-1, ESA Program		
Annual kWh Savings		21,871,792
Annual Therm Savings		
Lifecycle kWh Savings		151,935,743
Lifecycle Therm Savings		
Current kWh Rate	$	0.14
Current Therm Rate		
Number of Treated Households		47,139
Average 1st Year Bill Savings / Treated households	$	64.49
Average Lifecycle Bill Savings / Treated Household	$	448.02

Table 3A-2, ESA Program - CSD Leveraging		
Annual kWh Savings		-
Annual Therm Savings		-
Lifecycle kWh Savings		-
Lifecycle Therm Savings		-
Current kWh Rate	$	-
Current Therm Rate	$	-
Average 1st Year Bill Savings / Treated Households	$	-
Average Lifecycle Bill Savings / Treated Household	$	-

Table 3A-3, Summary - ESA Program/CSD Leveraging		
Annual kWh Savings		21,871,792
Annual Therm Savings		
Lifecycle kWh Savings		151,935,743
Lifecycle Therm Savings		
Current kWh Rate	$	0.14
Current Therm Rate		
Average 1st Year Bill Savings / Treated Households	$	64.49
Average Lifecycle Bill Savings / Treated Households	$	448.02

[1] Summary is the sum of ESA Program + CSD Leveraging

Table 3B, ESA Program - Multifamily Common Area		
Annual kWh Savings		611,328
Annual Therm Savings		
Lifecycle kWh Savings		6,166,648
Lifecycle Therm Savings		
Current kWh Rate	$	0.14
Current Therm Rate		
Number of Treated Households		35
Average 1st Year Bill Savings / Treated Property	$	2,427.85
Average Lifecycle Bill Savings / Treated Property	$	24,490.40

Energy Savings Assistance Program Table 4 - Homes/Buildings Treated
Southern California Edison
Through December 2021

Table 4A-1, ESA Program						
	Eligible Households			Households Treated YTD		
County	**Rural [1]**	**Urban**	**Total**	**Rural**	**Urban**	**Total**
FRESNO	-	485	485	0	1	1
IMPERIAL	186	-	186	0	2	2
INYO	1,445	6	1,450	5	0	5
KERN	19,496	18,019	37,515	944	4	948
KINGS	9,181	-	9,181	432	0	432
LOS ANGELES	7,324	588,589	595,913	235	21,513	21,748
MADERA	-	3	3	0	0	0
MONO	2,190	0	2,191	0	0	0
ORANGE	1	217,702	217,703	0	4,269	4,269
RIVERSIDE	76,418	79,107	155,525	1167	5,382	6,549
SAN BERNARDINO	26,586	163,583	190,170	1,548	8,557	10,105
SAN DIEGO	1	-	1	0	0	0
SANTA BARBARA	-	17,635	17,635	0	16	16
TULARE	50,187	15,342	65,529	1,383	480	1,863
TUOLUMNE	-	-	0	0	0	0
VENTURA	3,340	63,015	66,355	57	1,144	1,201
Total	**196,355**	**1,163,485**	**1,359,840**	**5,771**	**41,368**	**47,139**

Table 4B, ESA Program - CSD Leveraging						
				Households Treated YTD		
County				**Rural**	**Urban**	**Total**
						0
						0
Total				**0**	**0**	**0**

Table 4C, ESA Program - Multifamily Common Area						
				Properties Treated YTD		
County				**Rural**	**Urban**	**Total**
FRESNO				0	0	0
IMPERIAL				0	0	0
INYO				0	0	0
KERN				2	0	2
KINGS				0	0	0
LOS ANGELES				0	5	5
MADERA				0	0	0
MONO				0	0	0
ORANGE				0	6	6
RIVERSIDE				0	4	4
SAN BERNARDINO				7	10	17
SAN DIEGO				0	0	0
SANTA BARBARA				0	0	0
TULARE				1	0	1
TUOLUMNE				0	0	0
VENTURA				0	0	0
Total				**10**	**25**	**35**

[1] For IOU low income-related and Energy Efficiency reporting and analysis, the Goldsmith definition is applied.
Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD

Energy Savings Assistance Program Table 4A-2, Homes Unwilling / Unable to Participate
Southern California Edison
Through December 2021

ESA Program

	Reason Provided [1]						
County	**Customer Unwilling/Declined Program Measures**	**Customer Unavailable - Scheduling Conflicts**	**Hazardous Environment (unsafe/unclean)**	**Landlord Refused to Authorize Participation**	**Household Exceeds Allowable Limits**	**Unable to Provide Required Documentation**	**Other Infeasible/ Ineligible**
Fresno	0	0	0	0	1	0	0
Imperial	0	0	0	0	0	2	3
Inyo	0	0	0	0	0	0	21
Kern	2	10	0	23	38	70	1,037
Kings	0	8	0	19	15	22	681
Los Angeles	16	71	1	342	354	1,323	21,692
Madera	0	0	0	0	0	0	0
Mono	0	0	0	0	0	0	1
Orange	2	6	0	183	120	186	4,021
Riverside	99	131	0	316	220	1,801	13,396
San Bernardino	111	154	2	411	237	2,022	15,138
San Diego	0	0	0	0	0	0	0
Santa Barbara	0	0	0	0	7	0	59
Tulare	11	41	0	39	41	149	4,339
Tuolumne	0	0	0	0	0	0	0
Ventura	1	7	0	3	55	55	893
Total	**242**	**428**	**3**	**1,336**	**1,088**	**5,630**	**61,281**

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.
[1] The YTD data in this table is effective from July, 2021 due to the start of the new 2021 Program Cycle.

Energy Savings Assistance Program Table 5 - Energy Savings Assistance Program Customer Summary [1]
Southern California Edison
Through December 2021

Table 5A, ESA Program

Month	Gas & Electric				Gas Only				Electric Only				Total					
	# of Household Treated by Month	(Annual)			# of Household Treated by Month	(Annual)			# of Household Treated by Month	(Annual)			# of Household Treated by Month	(Household Count)		(Annual)		
		Therm	kWh	kW		Therm	kWh	kW		Therm	kWh	kW		# of First-Tourch	# of Re-treatment	Therm	kWh	kW
January																		
February																		
March																		
April																		
May																		
June																		
July									9,707		4,439,424	680	9,707	6,339	3,368		4,439,424	680
August									16,353		7,646,743	1,162	16,353	10,707	5,646		7,646,743	1,162
September									23,837		11,204,261	1,722	23,837	15,900	7,937		11,204,261	1,722
October									31,669		15,180,592	2,345	31,669	21,277	10,392		15,180,592	2,345
November									38,377		18,233,903	2,809	38,377	26,216	12,161		18,233,903	2,809
December									47,139		21,871,792	3,363	47,139	32,321	14,818		21,871,792	3,363
YTD	-	-	-	-	-	-	-	-	**47,139**		**21,871,792**	**3,363**	**47,139**	**32,321**	**14,818**		**21,871,792**	**3,363**

YTD Total Energy Impacts for all fuel types should equal YTD energy impacts that are reported every month Table 2.
Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

Table 5B, ESA Program - CSD Leveraging

Month	Gas & Electric				Gas Only				Electric Only				Total				
	# of Household Treated by Month	(Annual)			# of Household Treated by Month	(Annual)			# of Household Treated by Month	(Annual)			# of Household Treated by Month	(Annual)			
		Therm	kWh	kW		Therm	kWh	kW		Therm	kWh	kW		Therm	kWh	kW	
January																	
February																	
March																	
April																	
May																	
June																	
July																	
August																	
September																	
October																	
November																	
December																	
YTD	-	-	-	-	-	-	-	-	-		-	-	-		-	-	

YTD Total Energy Impacts for all fuel types should equal YTD energy impacts that are reported every month Table 2A.
Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

Table 5C, ESA Program - Multifamily Common Area

Month	Gas & Electric				Gas Only				Electric Only				Total			
	# of Properties Treated by Month	(Annual)			# of Properties Treated by Month	(Annual)			# of Properties Treated by Month	(Annual)			# of Properties Treated by Month	(Annual)		
		Therm	kWh	kW		Therm	kWh	kW		Therm	kWh	kW		Therm	kWh	kW
January																
February																
March																
April																
May																
June																
July									7		93,288	2	7		93,288	2
August									9		122,727	2	9		122,727	2
September									15		153,241	2	15		153,241	2
October									21		328,683	11	21		328,683	11
November									32		481,935	14	32		481,935	14
December									35		611,328	20	35		611,328	20
YTD	-	-	-	-	-	-	-	-	**35**		**611,328**	**20**	**35**		**611,328**	**20**

[1] The YTD data in these tables is effective from July, 2021 due to the start of the new 2021 Program Cycle.

YTD Total Energy Impacts for all fuel types should equal YTD energy impacts that are reported every month Table 2B.
Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

Energy Savings Assistance Program Table 6 - Expenditures for Pilots and Studies [1]
Southern California Edison
Through December 2021

	Authorized Funding [2]			Current Month Expenses			Total Expenses			% of Budget Expensed		
	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total
Pilots												
Building Electrification Retrofit Pilot	$ 40,832,693	$ -	$ 40,832,693	$ -	$ -	$ -	$ -	$ -	$ -	0%	#DIV/0!	0%
Clean Energy Homes New Construction Pilot	$ 10,460,729	$ -	$ 10,460,729	$ -	$ -	$ -	$ -	$ -	$ -	0%	#DIV/0!	0%
Plus/Deep Pilot	$ 19,424,318	$ -	$ 19,424,318	$ -	$ -	$ -	$ -	$ -	$ -	0%	#DIV/0!	0%
Total Pilots	**$ 70,717,740**	**$ -**	**$ 70,717,740**	**$ -**	**$ -**	**$ -**	**$ -**	**$ -**	**$ -**	**0%**	**#DIV/0!**	**0%**
Studies												
2022 Low Income Needs Assessment (LINA) Study [3]	$ 150,000	$ -	$ 150,000	$ 21,861		$ 21,861	$ 188,007	$ -	$ 188,007	125%	#DIV/0!	125%
2022 LINA - ESA Allocation	$ 75,000	$ -	$ 75,000	$ 10,931	$ -	$ 10,931	$ 94,004		$ 94,004	125%	#DIV/0!	125%
2022 LINA - CARE Allocation	$ 75,000	$ -	$ 75,000	$ 10,931	$ -	$ 10,931	$ 94,004		$ 94,004	125%	#DIV/0!	125%
Rapid Feedback Research and Analysis - (2021-2026 Funding)	$ 155,000	$ -	$ 155,000	$ -	$ -	$ -	$ -	$ -	$ -	0%	#DIV/0!	0%
Multifamily CAM Process Evaluation [4]	$ 90,000	$ -	$ 90,000							0%	#DIV/0!	0%
Impact Evaluation Studies (2-4 Studies)	$ 450,000	$ -	$ 450,000									
Process Evaluation Studies (1-4 Studies)	$ 150,000	$ -	$ 150,000									
2025 Low Income Needs Assessment (LINA) Study	$ 150,000	$ -	$ 150,000	$ -	$ -	$ -	$ -	$ -	$ -	0%	#DIV/0!	0%
2025 LINA - ESA Allocation	$ 75,000	$ -	$ 75,000	$ -	$ -	$ -	$ -	$ -	$ -	0%	#DIV/0!	0%
2025 LINA - CARE Allocation	$ 75,000	$ -	$ 75,000	$ -	$ -	$ -	$ -	$ -	$ -	0%	#DIV/0!	0%
2028 Low Income Needs Assessment (LINA) Study	$ 150,000	$ -	$ 150,000	$ -	$ -	$ -	$ -	$ -	$ -	0%	#DIV/0!	0%
2028 LINA - ESA Allocation	$ 75,000	$ -	$ 75,000	$ -	$ -	$ -	$ -	$ -	$ -	0%	#DIV/0!	0%
2028 LINA - CARE Allocation	$ 75,000	$ -	$ 75,000	$ -	$ -	$ -	$ -	$ -	$ -	0%	#DIV/0!	0%
Non Energy Benefits Study	$ 150,000	$ -	$ 150,000	$ -	$ -	$ -	$ -	$ -	$ -	0%	#DIV/0!	0%

Energy Savings Assistance Program Table 7 (Second Refrigerators, In-Home Education, MyEnergy/My Account Platform)

Southern California Edison
Through December 2021

7A - Households Receiving Second Refrigerators			
Measures	**Units**	**Received Refrigerator**	**Not eligible for Refrigerator due to Less than Six Occupants**
Second Refrigerators	Each	58	3,114

7B - Households Receiving In- Home Energy Education Only		
Measures	**Units**	**Households that Only Received Energy Education**
In-Home Education	Home	9,846

7C - Households for My Energy/My Account Platform		
Opt-Out	**Already Enrolled**	**Opt-In**
59,852	3,691	695

Energy Savings Assistance Program Table 8 - Contractor Advanced Funding and Repayment
Southern California Edison
Through December 2021

			B-C		E x F				(B)-(cumulative H + cumulative I)
	Total Advanced Amount	Total Advance PPRS Credit Eligible [1]	Total Advance Not Eligible for PPRS Credit	Percentage for PPRS Credit Calculation [2]	Total Contractor Invoices each month[3]	Total PPRS Credit Earned each month[4]	PPRS Credits Applied each month [5]	Non PPRS Payments Applied each month [6]	Total Advances Outstanding
Jan-20									
Feb-20									
Mar-20	$ 229,816.30								$ 229,816.30
Apr-20	$ 6,207,683.17								$ 6,437,499.47
May-20	$ 288,985.84							$ 47,683.34	$ 6,678,801.97
Jun-20	$ 16,734.82							$ 720,240.20	$ 5,975,296.59
Jul-20	$ 124,206.58							$ -	$ 6,099,503.17
Aug-20	$ -							$ 66,435.68	$ 6,033,067.49
Sep-20	$ -							$ -	$ 6,033,067.49
Oct-20	$ -							$ -	$ 6,033,067.49
Nov-20	$ -							$ -	$ 6,033,067.49
Dec-20	$ -	$ 2,937,642.99	$ 3,929,783.72	40%	$ 903,039.33	$ 361,215.73	$ -	$ -	$ 6,033,067.49
Jan-21	$ -	$ -	$ -	40%	$ 1,029,235.14	$ 411,694.06	$ -	$ -	$ 6,033,067.49
Feb-21	$ -	$ 2,791,529.86	$ 4,075,896.85	40%	$ 2,475,688.05	$ 990,275.22	$ -	$ -	$ 6,033,067.49
Mar-21	$ -	$ -	$ -	40%	$ 1,161,293.89	$ 464,517.56	$ 260,110.57	$ 2,241.58	$ 5,770,715.34
Apr-21	$ -	$ -	$ -	40%	$ 451,816.78	$ 180,726.71	$ 294,772.55	$ -	$ 5,475,942.79
May-21	$ -	$ -	$ -	40%	$ 381,572.62	$ 152,629.05	$ 417,830.52	$ -	$ 5,058,112.27
Jun-21	$ -	$ -	$ -	40%	$ 242,705.05	$ 97,082.02	$ 725,051.98	$ 32,064.19	$ 4,300,996.10
Jul-21	$ -	$ -	$ -	40%	$ 115,953.72	$ 46,381.49	$ 374,998.18	$ 373,318.20	$ 3,552,679.72
Aug-21	$ -	$ -	$ -	40%	$ 84,360.00	$ 33,744.00	$ 665,502.03	$ 170,168.94	$ 2,717,008.75
Sep-21	$ -	$ -	$ -	40%	$ 45,408.50	$ 18,163.40	$ 18,076.40	$ 475,978.57	$ 2,222,953.78
Oct-21	$ -	$ -	$ -	40%	$ -	$ -	$ -	$ 294,391.71	$ 1,928,562.07
Nov-21	$ -	$ -	$ -	40%	$ 571.00	$ 228.40	$ -	$ 505,100.36	$ 1,423,461.71
Dec-21	$ -	$ -	$ -	40%	$ 7,092.18	$ 2,836.87	$ 3,152.27	$ 1,420,309.44	$ -
Total	$ 6,867,426.71	$ 2,791,529.86	$ 4,075,896.85		$ 6,898,736.26	$ 2,759,494.50	$ 2,759,494.50	$ 4,107,932.21	$ -

IOUs - Do not delete footnotes 1-5 below.

[1] Contractor labor and labor-related costs. Post-Pandemic Return to Service (PPRS) credit eligible. Based on number of contractors eligible for PPRS credit as of last calendar day of a given month.

[2] 40% for PPRS credit calculation from Joint Tier 2 Advice Letter 5654-G filed on June 29, 2020

[3] For work performed during PPRS credit-earning period, for contractors receiving advances. SCE's PPRS credit-earning period is from December 1, 2020 to May 31, 2021. (Dates will vary by IOU based on start of PPRS credit earnings period.) Only includes contractors eligible for PPRS credit as of the reporting month.

[4] Based on total monthly contractor invoices, up to maximum allowable for each contractor. Contractors who are not eligible for PPRS credit as of reporting month have a maximum allowable amount of 0.

[5] Credits may be applied at a later date than earned depending on the contractor repayment schedule.

[6] Includes repayments processed for which PPRS credits were not applied, including contractor payments returned unused or duplicate payments received from other funding sources.

Note: This table created pursuant to section 1.2.3 in Commission Resolution E-5074. This report covers the period from the issuance of advances until the last day of the month reported. Any required corrections/adjustments are reported herein and supersede results reported in prior months.

CARE Table 1 - CARE Program Expenses
Southern California Edison
Through December 2021

A	2021 Authorized Budget			Current Month Expenses			Year to Date Expenses			% of Budget Spent YTD		
CARE Program:	**Electric**	**Gas**	**Total**	**Electric**	**Gas**	**Total**	**Electric**	**Gas**	**Total**	**Electric**	**Gas**	**Total**
Outreach	$4,070,988.00		$ 4,070,988.00	$ 551,841.83		$ 551,841.83	$ 2,574,562.60		$ 2,574,562.60	63%		63%
Processing / Certification Re-certification	$1,556,178.00		$ 1,556,178.00	$ 111,789.31		$ 111,789.31	$ 691,025.88		$ 691,025.88	44%		44%
Post Enrollment Verification	$491,425.00		$ 491,425.00	$ 24,938.48		$ 24,938.48	$ 516,979.98		$ 516,979.98	105%		105%
IT Programming	$570,000.00		$ 570,000.00	$ 1,005.20		$ 1,005.20	$ (284,489.15)		$ (284,489.15)	-50%		-50%
Cooling Centers			$ -	$ -		$ -	$ 23,079.55		$ 23,079.55	0%		0%
Pilots/CHANGES Program	$525,000.00		$ 525,000.00	$ 84,290.86		$ 84,290.86	$ 527,909.27		$ 527,909.27	101%		101%
Studies	$49,500.00		$ 49,500.00	$ -		$ -	$ -		$ -	0%		0%
Regulatory Compliance	$568,876.00		$ 568,876.00	$ 82,181.90		$ 82,181.90	$ 277,505.25		$ 277,505.25	49%		49%
General Administration	$1,289,453.00		$ 1,289,453.00	$ 101,897.53		$ 101,897.53	$ 1,176,168.77		$ 1,176,168.77	91%		91%
CPUC Energy Division	$135,625.00		$ 135,625.00	$ 21,118.30		$ 21,118.30	$ 166,551.32		$ 166,551.32	123%		123%
SUBTOTAL MANAGEMENT COSTS	**$9,257,045.00**		**$ 9,257,045.00**	**$ 979,063.41**		**$ 979,063.41**	**$5,669,293.47**		**$ 5,669,293.47**	**61%**		**61%**
CARE Rate Discount	$399,664,922.00		$ 399,664,922.00	$ 48,615,142.84		$ 48,615,142.84	$ 617,958,046.75		$ 617,958,046.75	155%		155%
TOTAL PROGRAM COSTS & CUSTOMER DISCOUNTS	**$ 408,921,967**		**$ 408,921,967**	**$ 49,594,206.25**		**$ 49,594,206.25**	**$ 623,627,340.22**		**$ 623,627,340.22**	**153%**		**153%**
Other CARE Rate Benefits												
- DWR Bond Charge Exemption				$ 2,364,343.07		$ 2,364,343.07	$ 32,834,455.04		$ 32,834,455.04			
- CARE Surcharge Exemption				$ 5,120,025.68		$ 5,120,025.68	$ 64,576,842.37		$ 64,576,842.37			
- California Solar Initiative Exemption						$ -	$ -		$ -			
- kWh Surcharge Exemption						$ -	$ -		$ -			
- Vehicle Grid Integration Exemption						$ -	$ -		$ -			
Total Other CARE Rate Benefits				**$ 7,484,368.75**		**$ 7,484,368.75**	**$ 97,411,297.41**		**$ 97,411,297.41**			
Indirect Costs				$100,091.00		$ 100,091.00	$1,058,087.00		$ 1,058,087.00			

[1] Decision 15-12-047 transitioned from CHANGES pilot to CHANGES program and funding for the effort is captured herein.
[2] Reflects the authorized 2021 H1 bridge funding amounts.
[3] Monthly and year-to-date expenses data was obtained from SAP database.
[4] Total costs settled to prior cycle CARE accounting are not addressed in CARE Table 1.
[5] Negative amounts reflect reversal of December 2020 accruals
Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

CARE Table 2 - Enrollment, Recertification, Attrition, & Penetration
Southern California Edison
Through December 2021

2021	New Enrollment										Recertification				Attrition (Drop Offs)					Enrollment		Total CARE Participants	Estimated CARE Eligible	Penetration Rate % (W/X)
	Automatic Enrollment				Self-Certification (Income or Categorical)					Total New Enrollment (E+J)														
	Inter-Utility[1]	Intra-Utility[2]	Leveraging[3]	Combined (B+C+D)	Online	Paper	Phone	Capitation	Combined (F+G+H+I)		Scheduled[5]	Non-Scheduled (Duplicates)[5]	Automatic	Total Recertification (L+M+N)	No Response[4]	Failed PEV	Failed Recertification	Other	Total Attrition (P+Q+R+S)	Gross (K+O)	Net Adjusted (K-T)			
January	1,852	171	0	2,023	6,679	1,492	2,896	41	11,108	13,131	29,527	34,858	0	64,385	2	0	1	7,637	7,640	77,516	5,491	1,429,550	1,349,716	105.9%
February	1,596	503	0	2,099	6,454	3,364	2,960	64	12,842	14,941	27,441	32,610	0	60,051	0	0	0	11,087	11,087	74,992	3,854	1,433,404	1,349,716	106.2%
March	1,694	1,941	0	3,635	6,862	6,600	3,302	87	16,851	20,486	0	0	0	0	0	0	0	8,135	8,135	20,486	12,351	1,445,755	1,349,716	107.1%
April	328	22	0	350	2,959	1,574	2,685	52	7,270	7,620	0	0	0	0	0	0	0	7,180	7,180	7,620	440	1,446,195	1,349,716	107.1%
May	1,950	7	0	1,957	3,908	754	3,543	55	8,260	10,217	0	0	0	0	0	0	0	6,461	6,461	10,217	3,756	1,449,951	1,349,716	107.4%
June	7,557	10	0	7,567	5,358	7,089	9,163	61	21,671	29,238	0	0	0	0	0	0	0	22,444	22,444	29,238	6,794	1,456,745	1,349,716	107.9%
July	1,955	11	0	1,966	6,891	2,554	6,049	58	15,552	17,518	5,470	28,168	0	33,638	1	0	8	-8,220	-8,211	51,156	25,729	1,482,474	1,349,716	109.8%
August	2,323	4	0	2,327	7,230	4,980	6,089	94	18,393	20,720	15,703	54,360	0	70,063	109	2	10	20,958	21,079	90,783	-359	1,482,236	1,349,716	109.8%
September	1,500	8	0	1,508	7,840	7,893	7,072	228	23,033	24,541	14,223	16,315	0	30,538	188	1	106	36,343	36,638	55,079	-12,097	1,470,434	1,349,716	108.9%
October	1,700	38	0	1,738	6,393	9,135	7,789	127	23,444	25,182	18,810	10,305	0	29,115	1	0	31	44,648	44,680	54,297	-19,498	1,450,925	1,349,716	107.5%
November	420	7	0	427	4,464	6,655	4,815	126	16,060	16,487	16,418	8,401	0	24,819	195	175	63	39,707	40,140	41,306	-23,653	1,427,272	1,349,716	105.7%
December	956	1	0	957	5,810	3,775	6,701	54	16,340	17,297	11,070	3,205	0	14,275	6	161	18	42,520	42,705	31,572	-25,408	1,401,864	1,349,716	103.9%
YTD Total	**23,831**	**2,723**	**0**	**26,554**	**70,848**	**55,865**	**63,064**	**1,047**	**190,824**	**217,378**	**138,662**	**188,222**	**0**	**326,884**	**502**	**339**	**237**	**238,900**	**239,978**	**544,262**	**-22,600**	**1,401,864**	**1,349,716**	**103.9%**

[1] Enrollments via data sharing between the IOUs.
[2] Enrollments via data sharing between departments and/or programs within the utility.
[3] Enrollments via data sharing with programs outside the IOU that serve low-income customers.
[4] Recertification results are tied to the month initiated. Therefore, recertification results may be pending due to the time permitted for a participant to respond.
[5] Recertification results include volumes for COVID-19 protections and reinstatements.

CARE Table 3A - Post-Enrollment Verification Results (Model)
Southern California Edison
Through December 2021

Month	Total CARE Households Enrolled	Households Requested to Verify[1]	% of CARE Enrolled Requested to Verify Total	CARE Households De-enrolled (Due to no response)	CARE Households De-enrolled (Verified as Ineligible)[2]	Total Households De-enrolled[3]	% De-enrolled through Post Enrollment Verification[4]	% of Total CARE Households De-enrolled
January	1,429,550	0	0.0%	0	0	0	0.0%	0.0%
February	1,433,404	0	0.0%	0	0	0	0.0%	0.0%
March	1,445,755	0	0.0%	0	0	0	0.0%	0.0%
April	1,446,195	0	0.0%	0	0	0	0.0%	0.0%
May	1,449,951	0	0.0%	0	0	0	0.0%	0.0%
June	1,456,745	0	0.0%	0	0	0	0.0%	0.0%
July	1,482,474	0	0.0%	0	0	0	0.0%	0.0%
August	1,482,236	0	0.0%	0	0	0	0.0%	0.0%
September	1,470,434	0	0.0%	0	0	0	0.0%	0.0%
October	1,450,925	0	0.0%	0	0	0	0.0%	0.0%
November	1,427,272	0	0.0%	0	0	0	0.0%	0.0%
December	1,401,864	0	0.0%	0	0	0	0.0%	0.0%
YTD Total	**1,401,864**	**0**	**0.0%**	**0**	**0**	**0**	**0.0%**	**0.0%**

[1] Includes all customers who failed SCE's CARE eligibility probability model.
[2] Includes customers verified as over income or who requested to be de-enrolled.
[3] Verification results are tied to the month initiated and the verification process allows customers 90 days to respond to the verification request. Results may be pending due to the time permitted for a participant to respond.
[4] Percentage of customers dropped compared to the total participants requested to provide verification in that month.
Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

CARE Table 3B Post-Enrollment Verification Results (Electric only High Usage)
Southern California Edison
Through December 2021

Month	Total CARE Households Enrolled	Households Requested to Verify1	% of CARE Enrolled Requested to Verify Total	CARE Households De-enrolled (Due to no response)	CARE Households De-enrolled (Verified as Ineligible)[2]	Total Households De-enrolled[3]	% De-enrolled through Post Enrollment Verification[4]	% of Total CARE Households De-enrolled
January	1,429,550	0	0.0%	0	0	0	0.0%	0.0%
February	1,433,404	0	0.0%	0	0	0	0.0%	0.0%
March	1,445,755	0	0.0%	0	0	0	0.0%	0.0%
April	1,446,195	0	0.0%	0	0	0	0.0%	0.0%
May	1,449,951	0	0.0%	0	0	0	0.0%	0.0%
June	1,456,745	0	0.0%	0	0	0	0.0%	0.0%
July	1,482,474	0	0.0%	0	0	0	0.0%	0.0%
August	1,482,236	195	0.0%	176	0	176	90.3%	0.0%
September	1,470,434	189	0.0%	177	1	178	94.2%	0.0%
October	1,450,925	173	0.0%	166	3	169	97.7%	0.0%
November	1,427,272	165	0.0%	5	4	9	5.5%	0.0%
December	1,401,864	166	0.0%	0	0	0	0.0%	0.0%
YTD Total	**1,401,864**	**888**	**0.1%**	**524**	**8**	**532**	**59.9%**	**0.0%**

[1] Includes all participants who were selected for high usage verification process.
[2] Includes customers verified as over income, who requested to be de-enrolled, did not reduce usage, or did not agree to be weatherized.
[3] Medium (400%) and high usage (600%) customers are dropped at 60 days (2 or 3 bill cycles) for non-response to HUV (high usage income verification request). Additionally, 600% + users that have not reduced usage within the 60 day window (2 or 3 bill cycles) are removed from the program. Results may be pending due to the time permitted for a participant to respond.
4 Percentage of customers dropped compared to the total participants requested to provide verification in that month.

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

CARE Table 4 - CARE Self-Certification and Self-Recertification Applications[1]
Southern California Edison
Through December 2021

	Provided	Received	Approved	Denied	Pending/Never Completed	Duplicates
Total (Y-T-D)	546,245	439,779	405,984	8,582	81,345	3,743
Percentage	N/A	100%	92%	2%	N/A	1%

[1] Includes sub-metered customers.

[2] Includes number of applications SCE provided for all direct mailing campaigns, customer calls made to the call center, and other outreach methods. Because there are other means by which customers obtain applications which are not counted, this number is only an

[3] Percent of received applications.

[4] Includes all applications received and not approved.

[5] Includes pending recertification responses.

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD

CARE Table 5 - Enrollment by County
Southern California Edison
Through December 2021

County	Estimated Eligible Households			Total Households Enrolled			Penetration Rate		
	Urban	Rural	Total	Urban	Rural	Total	Urban	Rural	Total
Fresno	485	0	**485**	53	0	**53**	11%	0%	**11%**
Imperial	0	184	**184**	26	58	**84**	0%	32%	**46%**
Inyo	8	1,440	**1,448**	23	1,030	**1,053**	288%	72%	**73%**
Kern	16,740	20,661	**37,401**	10,481	15,342	**25,823**	63%	74%	**69%**
Kings	0	9,168	**9,168**	56	9,749	**9,805**	0%	106%	**107%**
Los Angeles	585,553	3,402	**588,955**	581,619	2,318	**583,937**	99%	68%	**99%**
Madera	3	0	**3**	0	0	**0**	0%	0%	**0%**
Mono	0	2,186	**2,186**	25	915	**940**	0%	42%	**43%**
Orange	216,341	0	**216,341**	187,316	0	**187,316**	87%	0%	**87%**
Riverside	81,602	73,578	**155,180**	97,351	104,326	**201,677**	119%	142%	**130%**
San Bernardino	155,641	34,142	**189,783**	215,198	41,142	**256,340**	138%	121%	**135%**
San Diego	0	1	**1**	0	1	**1**	0%	100%	**100%**
Santa Barbara	17,177	0	**17,177**	11,199	0	**11,199**	65%	0%	**65%**
Tulare	14,894	50,496	**65,390**	13,667	47,530	**61,197**	92%	94%	**94%**
Ventura	63,643	2,371	**66,014**	60,372	2,067	**62,439**	95%	87%	**95%**
Total	**1,152,087**	**197,629**	**1,349,716**	**1,177,386**	**224,478**	**1,401,864**	**102%**	**114%**	**104%**

* Estimated eligible households is updated using the Athens Research dataset provided in Februrary 2021.

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

CARE Table 6 - Recertification Results
Southern California Edison
Through December 2021

Month	Total CARE Households	Households Requested to Recertify[1]	% of Households Total (C/B)	Households Recertified[2,5]	Households De-enrolled[3]	Recertification Rate % [4] (E/C)	% of Total Households De-enrolled (F/B)
January	1,429,550	1	0.0%	29,524	1	2952400.0%	0.0%
February	1,433,404	0	0.0%	27,441	0	#DIV/0!	0.0%
March	1,445,755	0	0.0%	0	0	#DIV/0!	0.0%
April	1,446,195	0	0.0%	0	0	#DIV/0!	0.0%
May	1,449,951	0	0.0%	0	0	#DIV/0!	0.0%
June	1,456,745	0	0.0%	0	0	#DIV/0!	0.0%
July	1,482,474	33,638	2.3%	32,369	1,055	96.2%	0.071%
August	1,482,236	70,063	4.7%	57,186	1,887	81.6%	0.127%
September	1,470,434	30,538	2.1%	25,056	574	82.0%	0.039%
October	1,450,925	29,115	2.0%	26,149	363	89.8%	0.025%
November	1,427,272	24,819	1.7%	22,510	188	90.7%	0.013%
December	1,401,864	14,275	1.0%	13,724	57	96.1%	0.004%
YTD	**1,401,864**	**202,449**	**14.4%**	**233,959**	**4,125**	**115.6%**	**0.29%**

[1] Excludes count of customers recertified through the probability model.

[2] Recertification results are tied to the month initiated and the recertification process allows customers 90 days to respond to the recertification request. Results may be pending due to the time permitted for a participant to respond.

[3] Includes customers who did not respond or who requested to be de-enrolled.
[4] Percentage of customers recertified compared to the total participants requested to recertify in that month.
5 Recertification results include volumes for COVID-19 protections and reinstatements.
Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

CARE Table 7 - Capitation Contractors[1]
Southern California Edison
Through December 2021

Contractor	Contractor Type (Check one or more if applicable)				Total Enrollments	
	Private	CBO	WMDVBE	LIHEAP	Current Month	Year-to-Date
2-1-1 ORANGE COUNTY		x			1	37
ALPHA ENTERPRISES		x			-	1
APAC SERVICE CENTER	x				5	47
ARMENIAN RELIEF SOCIETY	x				-	-
ASIAN AMERICAN DRUG ABUSE PROG	x				-	6
ASIAN AMERICAN RESOURCE CENTER	x		x		-	-
ASIAN YOUTH CENTER	x				-	-
BEST PARTNERS	x				43	845
BETHEL BAPTIST CHURCH	x				-	-
DELHI CENTER	x				-	-
BETHEL BAPTIST CHURCH	x				-	-
BISHOP PAIUTE TRIBE	x				-	1
C.O.R. COMM DEVELOPMENT CORP	x				-	-
CAREGIVERS VOLUNTEERS ELDERLY		x			-	-
CHINESE CHRISTIAN HERALD CRUS.	x				-	1
CHINO NEIGHBORHOOD HOUSE		x			-	-
CITIHOUSING REAL ESTATE SERVIC		x			-	1
CITY IMPACT	x				-	-
CITY OF BEAUMONT SENIOR CENTER		x	x		-	-
COMMUNITY HEALTH INITIATIVE of OC (AKA: Volunteer Center of Greater Orange County dba OneOC)		x			-	-
DESERT COMMUNITY ENERGY		x			-	-
DESERT MANNA MINISTRIES INC	x				-	-
DISABLED RESOURCES CTR, INC		x	x		2	10
EL CONCILIO DEL CONDADO DE	x		x		-	-
FAMILY SVC ASSOC OF REDLANDS	x				-	-
FOOD SHARE	x				-	-
GO THE CALENDAR		x			-	-
HELP OF OJAI, INC.	x				-	-
HOUSING AUTHORITY OF KINGS CO	x		x		-	-
KERNVILLE UNION SCHOOL DISTRIC	x				-	-
KINGS COMMUNTITY ACTION ORG	x				-	-
KINGS CTY COMMISSION ON AGING	x				-	-
LA COUNTY HOUSING AUTHORITY		x			-	-
LEAGUE OF CALIF HOMEOWNERS	x				-	-
LIFT TO RISE	x				-	-
LTSC COMM. DEVEL. CORP	x				-	6
MENIFEE VALLEY CHAMBER OF COMMERCE		x			-	1
MEXICAN AMERICAN OPPORTUNITY		x	x		-	-
MTN COMM FAM RESOURCE CNTR	x				-	4
NEW GREATER CIR. MISSION, INC	x				-	-
NEW HOPE VILLAGE, INC	x				-	-
NEW HORIZONS CAREGIVERS GROUP		x			-	-
OCCC	x				-	-
OPERATION GRACE	x				-	-
OUR COMMUNITY WORKS	x				3	14
PACIFIC ISLANDER HLTH (PIHP)	x				-	-
PACIFIC PRIDE FOUNDATION	x				-	-
RIVERSIDE DEPT COMM ACTION		x	x	x	-	2
SALVATION ARMY SANTA FE SPGS	x				-	-
SALVATION ARMY VISALIA CORPS	x				-	-
SANTA ANITA FAMILY SERVICE	x				-	-
SENIOR ADVOCATES OF THE DESERT	x				-	-
SHARE OUR SELVES	x				-	-
SMILES FOR SENIORS FOUND.	x				-	-
SOUTHEAST CITIES SERVICE CTR.		x			-	-
SOUTHEAST COMMUNITY DEVELOPMEN	x				-	-
ST VINCENT DE PAUL		x			-	-
THE CAMBODIAN FAMILY	x				-	-
UNITED CAMBODIAN COMMUNITY INC		x			-	-
VICTOR VALLEY COMM SVC COUNCIL	x				-	-
VIETNAMESE COMMUNITY OF OC INC	x				-	-
VOLUTNEERS OF EAST LOS ANGELES	x		x		-	-
XFINITI SOLUTIONS, LLC		x			-	-
Total Enrollments					**54**	**976**

[1] All capitation contractors with current contracts are listed regardless of whether they have signed up customers or submitted invoices this year.

[2] Numbers reflect customers that have been placed on the rate YTD. Capitation payments may lag by a month or more depending on when SCE is invoiced by the contractors.

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

CARE Table 8 - Households as of Month-End
Southern California Edison
Through December 2021

Month	Gas and Electric	Gas Only	Electric Only	Total	Eligible Households[1]	Penetration	% Change	Total Residential Accounts
January	N/A	N/A	1,429,550	1,429,550	1,349,716	106%	0.0%	4,489,218
February	N/A	N/A	1,433,404	1,433,404	1,349,716	106%	0.3%	4,489,173
March	N/A	N/A	1,445,755	1,445,755	1,349,716	107%	0.9%	4,496,151
April	N/A	N/A	1,446,195	1,446,195	1,349,716	107%	0.0%	4,497,228
May	N/A	N/A	1,449,951	1,449,951	1,349,716	107%	0.3%	4,503,285
June	N/A	N/A	1,456,745	1,456,745	1,349,716	108%	0.5%	4,509,673
July	N/A	N/A	1,482,474	1,482,474	1,349,716	110%	1.9%	4,501,086
August	N/A	N/A	1,482,236	1,482,236	1,349,716	110%	0.0%	4,497,048
September	N/A	N/A	1,470,434	1,470,434	1,349,716	109%	0.9%	4,498,046
October	N/A	N/A	1,450,925	1,450,925	1,349,716	107%	1.4%	4,505,454
November	N/A	N/A	1,427,272	1,427,272	1,349,716	106%	1.8%	4,506,805
December	N/A	N/A	1,401,864	1,401,864	1,349,716	104%	1.9%	4,513,316
YTD			**1,401,864**	**1,401,864**	**1,349,716**	**104%**	**1.8%**	**4,513,316**

[1] Data represents total residential electric and gas households. This includes submetered households.

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

CARE Program Table 9 - Expenditures for Pilots/CHANGES Program [1]
Southern California Edison
Through December 2021

2020	Authorized 2021 Budget	Current Month Expenses	Expenses Since Jan. 1, 2021	% of 2021 Budget Expensed
	Total	Total	Total	Total
Pilots				
CHANGES Program	$ 525,000	$ 84,291	$ 527,909	101%
Total	**$ 525,000**	**$ 84,291**	**$ 527,909**	**101%**

[1] Decision 15-12-047 transitioned from CHANGES pilot to CHANGES program and funding for the effort is captured herein.
Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

Per Ravinder Mangat from the CPUC, table 10 is temporarily suspended.

Southern California Edison

Date[3]	CHANGES Participants' self-identified language of preference	Description of the session content identifying service provided (e.g. utility bill assistance, utility bill dispute resolution, and other energy related issues)[2]	Description of each contact made with that customer's utility until a solution is reached.	If on CARE, Enter How Initially Enrolled		Number of Enrollment through CHANGES CBOs' Assistance Confirmed by IOU			Customer Receiving Assistance with Bill Payment Plans (initiated or modified) by the CHANGES CBOs.			Customer Receiving Assistance with Utility Bill Disputes, including bill modification, by the CHANGES CBOs.			Calls to Dedicated 800 # Recorded by IOU [1]
				#	How Enrolled	CARE	FERA	Medical Baseline	#	Dedicated Toll-Free Number Used		#	Dedicated Toll-Free Number Used		
										1 = Yes 0 = No	Reason 800 # Not Used		1 = Yes 0 = No	Reason 800 # Not Used	
2018-05-02	Chinese/Cantonese	Energy Assistance Fund Application Educated on Energy Efficiency/ Conservation Educated on Energy Assistance Programs	Not applicable	1	Recertification and Verification Processing	0	0	1	1	0	Not Applicable	1	0	Not Applicable	
2018-05-23	Vietnamese	HEAP/LIHeap Application Assistance Educated on Energy Assistance Programs	Not applicable	1	Data Sharing	0	0	0	0	0	Meeting with client.	0	0	Not Applicable	
2018-05-22	Korean	HEAP/LIHeap Application Assistance	Not applicable	1	Data Sharing	0	0	0	0	0	Meeting with client.	0	0	Not Applicable	
2018-05-23	Korean	HEAP/LIHeap Application Assistance	Not applicable	1	Recertification and Verification Processing	0	0	0	1	0	Meeting with client.	0	1	Not Applicable	
2018-05-23	Spanish	HEAP/LIHeap Application Assistance Set Up/Change Payment Plan	Not applicable	1	Internet Enrollments	0	0	0	0	0	Meeting with client.	0	0	Not Applicable	
2018-05-16	Chinese/Cantonese	Energy Assistance Fund Application Educated on Energy Efficiency/ Conservation	Not applicable	1	VRU Enrollments	0	0	0	0	0	Meeting with client.	0	0	Not Applicable	
2018-05-11	Spanish	Medical Baseline Application Assistance Educated on Medical Baseline	Not applicable	1	Internet Enrollments	0	0	0	0	0	Meeting with client.	0	0	Not Applicable	
2018-05-03	Spanish	Educated on CARE/FERA Changes to Account	Not applicable	1	Capitation Agency	0	0	0	0	0	Meeting with client.	1	1	Not Applicable	
2018-05-15	Vietnamese	HEAP/LIHeap Application Assistance Bill Education Educated on Energy Assistance Programs	Not applicable	1	Capitation Agency	0	0	0	0	0	Meeting with client.	0	0	Not Applicable	
2018-05-02	Spanish	Educated on CARE/FERA Changes to Account	Not applicable	1	Capitation Agency	0	0	0	1	0	Meeting with client.	0	0	Not Applicable	
2018-05-07	Vietnamese	HEAP/LIHeap Application Assistance Bill Education Educated on Energy Assistance Programs	Not applicable	1	Special Projects	0	0	0	0	0	Meeting with client.	0	0	Not Applicable	
2018-05-22	Vietnamese	HEAP/LIHeap Application Assistance Bill Education Educated on Energy Assistance Programs	Not applicable	1	Capitation Agency	0	0	0	0	0	Meeting with client.	0	0	Not Applicable	
2018-05-04	Spanish	ESAP Application Assistance	Not applicable	1	Internet Enrollments	0	0	0	0	0	Meeting with client.	0	0	Not Applicable	
2018-05-03	English	Set Up/Change Payment Plan	Not applicable	1	Capitation Agency	0	0	0	0	0	Meeting with client.	0	0	Not Applicable	
2018-05-18	Chinese/Cantonese	HEAP/LIHeap Application Assistance Educated on Energy Efficiency/ Conservation	Not applicable	1	Call Center	0	0	0	1	0	Meeting with client.	0	0	Not Applicable	
2018-05-10	Samoan	Set Up/Change Payment Plan	Not applicable	0	Not Applicable	0	0	0	1	1	Not Applicable	0	0	Not Applicable	
2018-05-08	English	Set Up/Change Payment Extension	Not applicable	0	Not Applicable	0	0	0	1	1	Not Applicable	0	0	Not Applicable	
2018-05-14	Vietnamese	HEAP/LIHeap Application Assistance	Not applicable	1	Capitation Agency	0	0	0	0	0	Meeting with client.	0	0	Not Applicable	
Southern California Edison	English	Energy Assistance Fund Application Educated on Energy Efficiency/ Conservation	Not applicable	1	Capitation Agency	0	0	0	1	0	Meeting with client.	1	0	Not Applicable	
1/0/1900	0		Not applicable	1	Call Center	0	0	0	0	0	Meeting with client.	0	0	Not Applicable	
2018-05-14	Spanish	Set Up/Change Payment Extension Set Up/Change Payment Plan	Not applicable	1	Call Center	0	0	0	0	0	Meeting with client.	0	0	Not Applicable	
2018-05-16	Spanish	Changes to Account	Not applicable	1	Call Center	0	0	0	1	1	Not Applicable	0	0	Not Applicable	
2018-05-30	Spanish	Set Up/Change Payment Extension	Not applicable	1	Capitation Agency	0	0	0	0	1	Not Applicable	0	0	Not Applicable	
2018-05-02	Chinese/Cantonese	HEAP/LIHeap Application Assistance Educated on Energy Efficiency/ Conservation	Not applicable	1	Call Center	0	0	0	1	0	Meeting with client.	1	0	Not Applicable	
2018-05-14	Korean	HEAP/LIHeap Application Assistance	Not applicable	0	Not Applicable	0	0	0	1	0	Meeting with client.	0	0	Not Applicable	
1/0/1900	0		Not applicable	1	Special Projects	0	0	0	0	0	Meeting with client.	0	0	Not Applicable	
2018-05-22	Korean	HEAP/LIHeap Application Assistance	Not applicable	1	Special Projects	0	0	0	0	0	Meeting with client.	0	0	Not Applicable	
2018-05-30	Vietnamese	HEAP/LIHeap Application Assistance	Not applicable	1	Call Center	0	0	0	1	0	Meeting with client.	1	0	Not Applicable	
2018-05-14	Spanish	ESAP Application Assistance	Not applicable	1	Call Center	0	0	0	1	0	Meeting with client.	0	0	Not Applicable	
2018-05-14	Spanish	Medical Baseline Application Assistance Educated on Medical Baseline	Not applicable	1	Call Center	0	0	0	1	0	Meeting with client.	0	0	Not Applicable	
2018-05-15	Chinese/Cantonese	Energy Assistance Fund Application Educated on Energy Efficiency/ Conservation	Not applicable	1	Capitation Agency	0	0	0	0	0	Meeting with client.	1	0	Not Applicable	
2018-05-18	Spanish	ESAP Application Assistance Educated on CARE/FERA	Not applicable	1	Internet Enrollments	0	0	0	0	1	Not Applicable	0	0	Not Applicable	
2018-05-23	Spanish	ESAP Application Assistance Set Up/Change Payment Extension Set Up/Change Payment Plan	Not applicable	1	Internet Enrollments	0	0	0	0	1	Not Applicable	0	0	Not Applicable	
2018-05-09	Spanish	HEAP/LIHeap Application Assistance	Not applicable	1	Call Center	0	0	0	0	0	Meeting with client.	0	0	Not Applicable	
2018-05-15	Spanish	Set Up/Change Payment Extension Set Up/Change Payment Plan	Not applicable	1	Call Center	0	0	0	0	0	Meeting with client.	0	0	Not Applicable	
2018-05-21	Vietnamese	HEAP/LIHeap Application Assistance	Not applicable	0	Not Applicable	0	0	0	0	0	Meeting with client.	0	0	Not Applicable	
2018-05-25	Spanish	Set Up/Change Payment Plan	Not applicable	1	Call Center	0	0	0	0	1	Not Applicable	0	0	Not Applicable	
2018-05-25	Spanish	ESAP Application Assistance	Not applicable	1	Capitation Agency	0	0	0	0	1	Not Applicable	0	0	Not Applicable	
2018-05-16	Spanish	Changes to Account	Not applicable	1	Call Center	0	0	0	0	0	Meeting with client.	0	0	Not Applicable	
2018-05-09	Spanish	ESAP Application Assistance	Not applicable	1	Call Center	0	0	1	0	0	Meeting with client.	1	0	Not Applicable	
2018-05-10	Vietnamese	HEAP/LIHeap Application Assistance Educated on Avoiding Disconnection Educated on Energy Assistance Programs	Not applicable	1	Data sharing	0	0	0	0	0	Meeting with client.	0	0	Not Applicable	
2018-04-30	English	Set Up/Change Payment Plan	Not applicable	1	VRU Enrollments	0	0	0	1	0	Meeting with client.	0	0	Not Applicable	
2018-05-01	Chinese/Cantonese	Energy Assistance Fund Application Educated on Energy Efficiency/ Conservation Educated on Energy Assistance Programs	Not applicable	0	Not Applicable	0	0	0	1		Not Applicable	0	1	Not Applicable	
2018-05-01	English	HEAP/LIHeap Application Assistance	Not applicable	0	Not Applicable	0	0	0	1	0	Meeting with client.	0	0	Not Applicable	
2018-05-08	English	Changes to Account	Not applicable	1	Special Projects	0	0	0	1			0	1	Not Applicable	
2018-04-17	English	Energy Assistance Fund Application	Not applicable	0	Not Applicable	0	0	0	0	0	Meeting with client.	0	0	Not Applicable	
2018-05-03	Chinese/Cantonese	HEAP/LIHeap Application Assistance Educated on Energy Efficiency/ Conservation	Not applicable	1	Call Center	0	0	0	1	0	Meeting with client.	0	0	Not Applicable	
2018-05-25	English	Medical Baseline Application Assistance Educated on Medical Baseline	Not applicable	0	Not Applicable	0	0	0	0	0	Meeting with client.	0	0	Not Applicable	
2018-05-04	Vietnamese	HEAP/LIHeap Application Assistance	Not applicable	1	Capitation Agency	0	0	0	0	0	Meeting with client.	0	0	Not Applicable	
2018-05-10	Chinese/Cantonese	HEAP/LIHeap Application Assistance Educated on Energy Efficiency/ Conservation	Not applicable	0	Not Applicable	0	0	0	0	0	Meeting with client.	1	0	Not Applicable	
2018-05-25	Chinese/Cantonese	HEAP/LIHeap Application Assistance Educated on Energy Efficiency/ Conservation	Not applicable	1	VRU Enrollments	0	0	0	0	0	Meeting with client.	0	0	Not Applicable	
2018-05-04	Chinese/Cantonese	HEAP/LIHeap Application Assistance Educated on Energy Efficiency/ Conservation	Not applicable	1	Call Center	0	0	0	0	0	Meeting with client.	0	0	Not Applicable	
2018-05-03	Vietnamese	HEAP/LIHeap Application Assistance	Not applicable	1	Call Center	0	0	0	0	0	Meeting with client.	0	0	Not Applicable	
2018-04-25	English	HEAP/LIHeap Application Assistance	Not applicable	1	Other Source	0	0	0	1	0	Meeting with client.	0	0	Not applicable	
2018-04-02	Mandarin	Energy Assistance Fund Application	Not applicable	1	Special Projects	0	0	0	1	0	Meeting with client.	1	0	Not applicable	
2018-04-10	Spanish	Medical Baseline Application Assistance	Not applicable	1	Internet Enrollments	0	0	0	0	0	Meeting with client.	0	0	Not applicable	
2018-04-27	Spanish	Changes to Account	Not applicable	1	Internet Enrollments	0	0	0	0	1	Not Applicable	0	0	Not applicable	
Current Month Total				**48**		**0**	**0**	**2**	**20**	**9**		**9**	**4**		**26**
Year-to-Date Total				**578**		**9**	**0**	**21**	**257**	**40**		**88**	**22**		**73**

[1] Total calls placed to 800# recorded by SCE from May 1, 2018, through May 31, 2018, is 26. Data on calls per each one-on-one session not available.

[2] For column C, this data was provided by CHANGES contractor, Self Help for the Elderly, via CSID. This table was edited and reformatted from its original version in order to have a more consistent appearance and format with existing SCE tables.

[3] Dates listed are one-on-one case open dates as provided by CHANGES contractor. Dates do not necessarily coincide with the date of the session.

CARE Table 11 CHANGES Group Customer Assistance Sessions Southern California Edison						
Date[3]	Session Language	Description of Service Provided (e.g. utility bill assistance, utility bill dispute resolution, and other energy related issues)	Session Logistics			
			# of Sessions	Length (Hours)[4]	Number of Attendees	Description of Information / Literature Provided
N/A	Armenian	Avoiding Disconnection	6	0.5	42	N/A
N/A	Cantonese	Avoiding Disconnection	1	0.5	17	N/A
N/A	English	Avoiding Disconnection	2	0.5	8	N/A
N/A	Japanese	Avoiding Disconnection	1	0.5	1	N/A
N/A	Korean	Avoiding Disconnection	1	0.5	16	N/A
N/A	Mandarin	Avoiding Disconnection	1	0.5	4	N/A
N/A	Spanish	Avoiding Disconnection	1	0.5	2	N/A
N/A	Vietnamese	Avoiding Disconnection	2	0.5	31	N/A
N/A	Cantonese	CARE/FERA and Other Assistance Programs	1	0.5	1	N/A
N/A	English	CARE/FERA and Other Assistance Programs	8	0.5	29	N/A
N/A	Japanese	CARE/FERA and Other Assistance Program	1	0.5	1	N/A
N/A	Korean	CARE/FERA and Other Assistance Programs	4	0.5	157	N/A
N/A	Mandarin	CARE/FERA and Other Assistance Programs	3	0.5	6	N/A
N/A	Spanish	CARE/FERA and Other Assistance Programs	8	0.5	64	N/A
N/A	Vietnamese	CARE/FERA and Other Assistance Program	2	0.5	31	N/A
N/A	Armenian	Electric and Natural Gas Safety	6	0.5	46	N/A
N/A	Cantonese	Electric and Natural Gas Safety	2	0.5	24	N/A
N/A	English	Electric and Natural Gas Safety	5	0.5	18	N/A
N/A	Korean	Electric and Natural Gas Safety	1	0.5	8	N/A
N/A	Mandarin	Electric and Natural Gas Safety	3	0.5	7	N/A
Edison	Spanish	Electric and Natural Gas Safety	6	0.5	46	N/A
0-Jan	Tagalog	Electric and Natural Gas Safety	3	0.5	26	N/A
N/A	Vietnamese	Electric and Natural Gas Safety	1	0.5	8	N/A
N/A	Armenian	Energy Conservation	6	0.5	37	N/A
N/A	Cantonese	Energy Conservation	2	0.5	23	N/A
N/A	English	Energy Conservation	2	0.5	7	N/A
N/A	Mandarin	Energy Conservation	3	0.5	10	N/A
N/A	Spanish	Energy Conservation	3	0.5	15	N/A
N/A	Cambodian	Gas Aggregation	1	0.5	8	Gas Aggregation Handout
N/A	English	Gas Aggregation	1	0.5	2	Gas Aggregation Handout
N/A	Mandarin	Gas Aggregation	1	0.5	1	Gas Aggregation Handout
N/A	Spanish	Gas Aggregation	3	0.5	32	Gas Aggregation Handout
N/A	Spanish	High Energy Use	1	0.5	18	High Use Handout
N/A	Cantonese	Level Pay Plan	1	0.5	14	N/A
N/A	English	Level Pay Plan	1	0.5	7	N/A
N/A	Mandarin	Level Pay Plan	1	0.5	3	N/A
N/A	Tagalog	Level Pay Plan	1	0.5	8	N/A
N/A	Vietnamese	Level Pay Plan	1	0.5	17	N/A
N/A	Arabic	Understanding Your Bill	1	0.5	5	N/A
N/A	Armenian	Understanding Your Bill	2	0.5	7	N/A
N/A	Cantonese	Understanding Your Bill	1	0.5	15	N/A
N/A	English	Understanding Your Bill	3	0.5	10	N/A
N/A	Japanese	Understanding Your Bill	2	0.5	17	N/A
N/A	Korean	Understanding Your Bill	3	0.5	25	N/A
N/A	Mandarin	Understanding Your Bill	2	0.5	4	N/A
N/A	Spanish	Understanding Your Bill	5	0.5	55	N/A
N/A	Tagalog	Understanding Your Bill	2	0.5	26	N/A
N/A	Vietnamese	Understanding Your Bill	2	0.5	35	N/A
Current Month Total						
Year-to-Date						

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

[1] Contractor states all sessions at least 30 minutes

[2] This table was provided by CHANGES contractor, Self Help for the Elderly, via CSID. This table was edited and reformatted from its original versions in order to have a more consistent appearance and format with existing SCE tables.

[3] The numbers provided by the CHANGES contractor are for SCE and SoCal Gas **combined**, due to the combined service territory.

[4] On the Consumer Education Topic addendum of the Quarterly CHANGES Data Report of August 2018-October 2018, the number of attendees for: the Avoiding Disconnection course add up to 121, not the 119 shown on the report; CARE / FERA & Other Assistance Programs classes add up to 289, not 287 as shown on the report; Electric and Natural Gas Safety classes add up to 183, not 182 as shown on the report; Energy Conservation classes add up to 92, not 91 as shown on the report; Understanding Your Bill classes add up to 199, not 197 as shown on the report.
Thus, the total shown on this table does not match the total on the Quarterly CHANGES Data Report of August 2018-October 2018.

Appendix G

January 2022 ESA and CARE Program Report

Southern California Edison Company's (SCE)

Energy Savings Assistance (ESA) Program

and

California Alternate Rates for Energy (CARE) Program

Monthly Report

January 2022

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LOW INCOME ASSISTANCE PROGRAMS MONTHLY REPORT

This monthly report complies with the low income reporting requirements established in Decision (D.)16-11-022/D.17-12-009, and with all reporting and program evaluation requirements established for the California Alternate Rates for Energy (CARE) and Energy Savings Assistance (ESA) Programs and provides information on CARE and ESA Program accomplishments and expenditures in 2022 up to and including January 31, 2022.

Due to system enhancements needed to implement new reporting requirements per D.21-06-015, SCE will be phasing in the new reports for the ESA Program starting March 2022.

1. Energy Savings Assistance (ESA) Program Executive Summary

The objective of SCE's Energy Savings Assistance (ESA) Program is to help income-qualified customers reduce their energy consumption and costs while increasing their health, comfort, and safety at no cost to them. Through the ESA Program, SCE offers several energy-efficient appliances to income-qualified customers, including energy-efficient refrigerators and air conditioners, and home efficiency solutions like weatherization that can help customers save energy and money. The ESA Program is available to income-qualified customers living in single-family, multifamily, and mobile homes, including homeowners and renters. To be eligible for the program, customers must meet the program's income guidelines, which are established by the California Public Utilities Commission (CPUC) and updated annually. Specific measures are authorized according to criteria observed in each home for existing appliances and feasibility of installation.

Coronavirus (COVID-19) Program Impacts

SCE continues to offer a virtual ESA enrollment option for customers. Enrollment measures are delivered or dropped off through contactless delivery. ESA contractors also continue to adhere to state guidelines regarding Covid-19 safety protocols. In the month of January, ESA contractors enrolled approximately 565 customers via the virtual enrollment option.

1.1. Energy Savings Program Overview

1.1.1. Provide a summary of the Energy Savings Assistance Program elements

Program Summary for January			
2022	Authorized / Planning Assumptions[1]	Year-to-Date Actual	%
Budget	$58,773,576	$3,073,460	5%
Homes Treated	27,051	4,060	15%
kWh Saved	N/A	1,614,847	N/A
kW Demand Reduced	N/A	250	N/A
Therms Saved	N/A	N/A	N/A

The ESA Program went over budget by approximately $1.45M as indicated in Table 1.1.1. The continued ramp up of ESA operations in the second half of 2021 resulted in SCE surpassing the Authorized Home Treated goal by 3,577. Due to the lasting supply chain issues, the ESA Program had numerous price increases for many of the measures offered in 2021. Serving more customers than expected coupled with the increasing costs for procuring ESA program measures impacted the budget for the July through December 2021 period. The year-to-date actual expenses may be adjusted after reconciliation for SCE's Annual Report and will supersede the results reported in prior months.

[1]Saving authorized in CPUC January 4, 2019 letter, "Disposition partially approving Southern California Edison (SCE) Company's Energy Savings Assistance (ESA) and California Alternate Rates for Energy (CARE) Mid-Cycle Update Advice Letter (AL) 3824-E, as supplemented, pursuant to Decisions (D.) 16-11-022 and (D.) 17- 12-009 and SCE advice letter 3743-E, as supplemented, pursuant to Resolution E-4885."

1.2. Customer Enrollment and Outreach Update

SCE's outreach efforts in conjunction with the ESA program contractors utilize numerous channels and innovative approaches to inform and enroll customers. The following section describes some of the methods SCE implements monthly to enroll customers and conduct outreach activities to inform customers about the ESA program.

1.2.1 Provide a summary of the Energy Savings Assistance program enrollment and outreach strategies deployed this month.

SCE's ESA Service Providers continue to enroll customers through tablet PCs (aka paperless enrollment) during the assessment process resulting in streamlined and expedited enrollments. The tablet PC eliminates the need for paper copies ensuring protection of customer data and helping protect the environment.

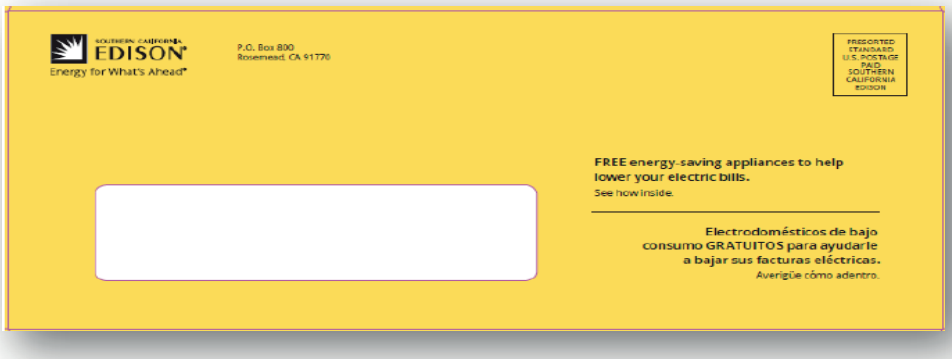
Continuing through the COVID-19 pandemic, in January there were 253 Program Representatives representing 23 Service Providers utilizing the paperless enrollment process, enrolling 7,131 households.

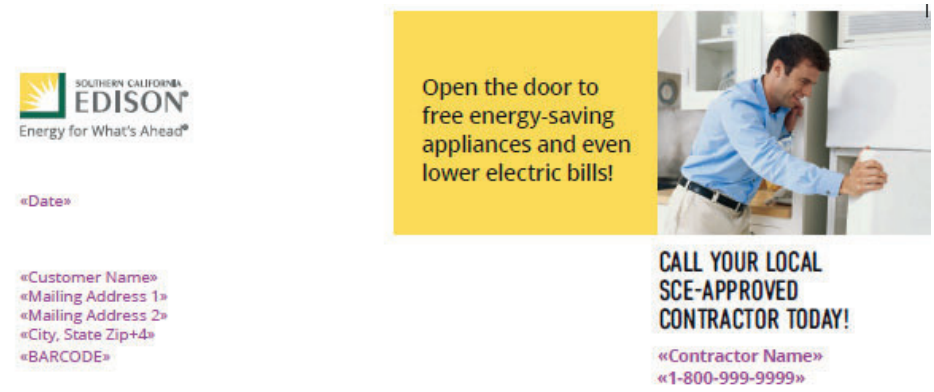
Direct Mailers

In January, SCE sent approximately 57,000 direct mailers to new and existing CARE customers and non-CARE customers with a high probability of being eligible for the ESA Program. In 2022, ESA marketing campaigns are also targeting high energy usage customers, those are customers whose usage hit 300% of baseline at least once in the last Calendar Year The letters targeted customers who have not participated in the ESA program and included messaging about the ESA program's virtual option for enrollment. Each letter also provides customers with the name and phone number for their local SCE ESA program contractor, allowing contractors to directly receive information for interested customers which could lead to potential enrollments. This streamlined process also creates efficiencies for both customer and contractor.

The campaign's creative for customer acquisition is shown below.

(double-sided English/Spanish)





SOUTHERN CALIFORNIA EDISON®
Energy for What's Ahead®

Open the door to free energy-saving appliances and even lower electric bills!

«Date»

«Customer Name»
«Mailing Address 1»
«Mailing Address 2»
«City, State Zip+4»
«BARCODE»

CALL YOUR LOCAL SCE-APPROVED CONTRACTOR TODAY!

«Contractor Name»
«1-800-999-9999»

Re: Service Account Number ending in «XXX» at «Service Account Address»

Dear «Customer Name»,

Did you know that with our Energy Savings Assistance program you may qualify to replace your older appliances that use lots of electricity with new energy-efficient models — for free? Whether you own or rent, the **program covers all costs** for purchasing and installing energy-efficient appliances and services that will help you save energy and money.

- Refrigerator Replacement
- Clothes Washer Replacement
- Pool Pump Replacement
- Lighting – LEDs and Torchiere
- Smart Power Strip
- Smart Thermostat
- Weatherization
- Freezer Replacement
- Evaporative Cooler
- Window or Wall AC Replacement
- Central AC Replacement

How it works.

Our approved contractor will review the program and qualifying income guidelines either in person or by telephone, and will let you know the no-cost energy-saving home appliances and solutions available. When a contractor visits your home, they will be taking precautions such as using protective equipment (gloves and masks), sanitizing tools, and social distancing.

Don't miss this opportunity for free appliances that use less electricity and may help lower your bill. Call your local SCE-approved contractor below, or visit **sce.com/esap** for more information.

«Contractor Name»
«1-800-999-9999»

Funding is limited and available on a first-come, first-served basis.
This program is available to income-qualified customers **absolutely free**.
So, don't delay. Call your local SCE-approved contractor today.

Sincerely,

Valarie Hernandez

Valarie Hernandez, Principal Manager
Segment & Retail Product Planning

Energy Savings Assistance Program™

P.S. Say **YES** to free energy-saving appliances and enjoy the ongoing savings and comfort of an energy-efficient home. Funding is limited. **Act now** — call «1-800-999-9999».

The Energy Savings Assistance Program is funded by California utility ratepayers and administered by Southern California Edison under the auspices of the California Public Utilities Commission. Program and services are available to customers who meet specific household income guidelines or who participate in certain Public Assistance Programs. Services may not be available in all areas. Certain restrictions, such as age, size, and condition of the system or appliance to be replaced, may apply. All replacement refrigerators meet ENERGY STAR® standards and are top-freezer models without extra features, such as ice makers. Services are offered on a first-come, first-served basis until funding is expended or the program is discontinued. A copayment may be required for some services. Program may be modified or terminated without prior notice.

California consumers are not obligated to purchase any full fee service or other service not funded by this program.

This program is available to both homeowners and renters who meet qualifications. Renters may be required to obtain the property owner's written permission before services are delivered.

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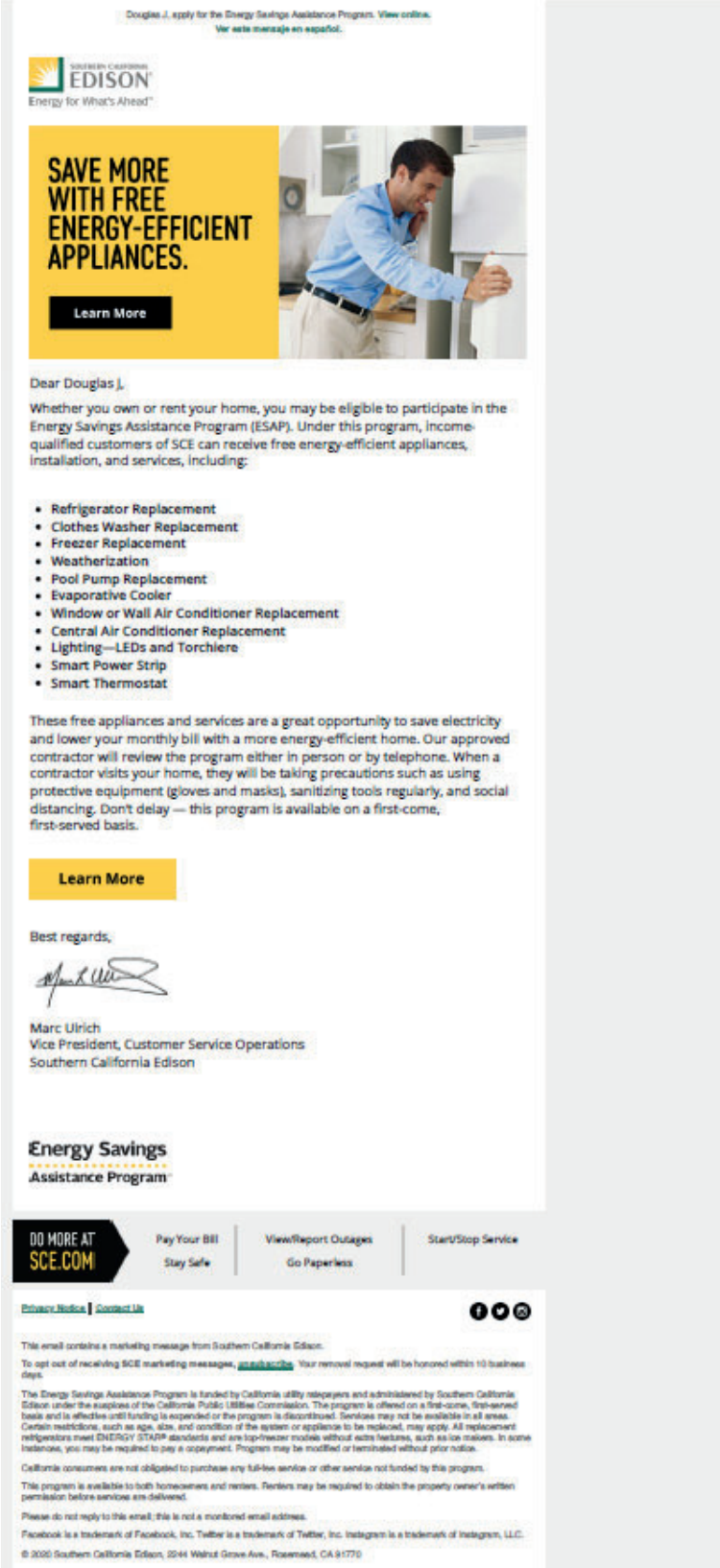
Emails

During the month of January, approximately 60,000 emails were deployed to customers with a "high probability" of being eligible for the ESA Program, which includes newly enrolled and existing CARE and non-CARE customers who had not previously participated in the ESA Program, as well as high usage customers with the deepest potential for energy savings.

The email campaign's creative for customer acquisition is shown below.



Douglas J, apply for the Energy Savings Assistance Program. View online.
Ver este mensaje en español.

EDISON
Energy for What's Ahead™

SAVE MORE WITH FREE ENERGY-EFFICIENT APPLIANCES.

Learn More

Dear Douglas J,

Whether you own or rent your home, you may be eligible to participate in the Energy Savings Assistance Program (ESAP). Under this program, income-qualified customers of SCE can receive free energy-efficient appliances, installation, and services, including:

- Refrigerator Replacement
- Clothes Washer Replacement
- Freezer Replacement
- Weatherization
- Pool Pump Replacement
- Evaporative Cooler
- Window or Wall Air Conditioner Replacement
- Central Air Conditioner Replacement
- Lighting—LEDs and Torchiere
- Smart Power Strip
- Smart Thermostat

These free appliances and services are a great opportunity to save electricity and lower your monthly bill with a more energy-efficient home. Our approved contractor will review the program either in person or by telephone. When a contractor visits your home, they will be taking precautions such as using protective equipment (gloves and masks), sanitizing tools regularly, and social distancing. Don't delay — this program is available on a first-come, first-served basis.

Learn More

Best regards,

Marc Ulrich
Vice President, Customer Service Operations
Southern California Edison

Energy Savings Assistance Program

DO MORE AT SCE.COM | Pay Your Bill | Stay Safe | View/Report Outages | Go Paperless | Start/Stop Service

Privacy Notice | Contact Us

This email contains a marketing message from Southern California Edison.

To opt out of receiving SCE marketing messages, unsubscribe. Your removal request will be honored within 10 business days.

The Energy Savings Assistance Program is funded by California utility ratepayers and administered by Southern California Edison under the auspices of the California Public Utilities Commission. The program is offered on a first-come, first-served basis and is effective until funding is expended or the program is discontinued. Services may not be available in all areas. Certain restrictions, such as age, size, and condition of the system or appliance to be replaced, may apply. All replacement refrigerators meet ENERGY STAR® standards and are top-freezer models without extra features, such as ice makers. In some instances, you may be required to pay a copayment. Program may be modified or terminated without prior notice.

California consumers are not obligated to purchase any full-line service or other service not funded by this program.

This program is available to both homeowners and renters. Renters may be required to obtain the property owner's written permission before services are delivered.

Please do not reply to this email; this is not a monitored email address.

Facebook is a trademark of Facebook, Inc. Twitter is a trademark of Twitter, Inc. Instagram is a trademark of Instagram, LLC.

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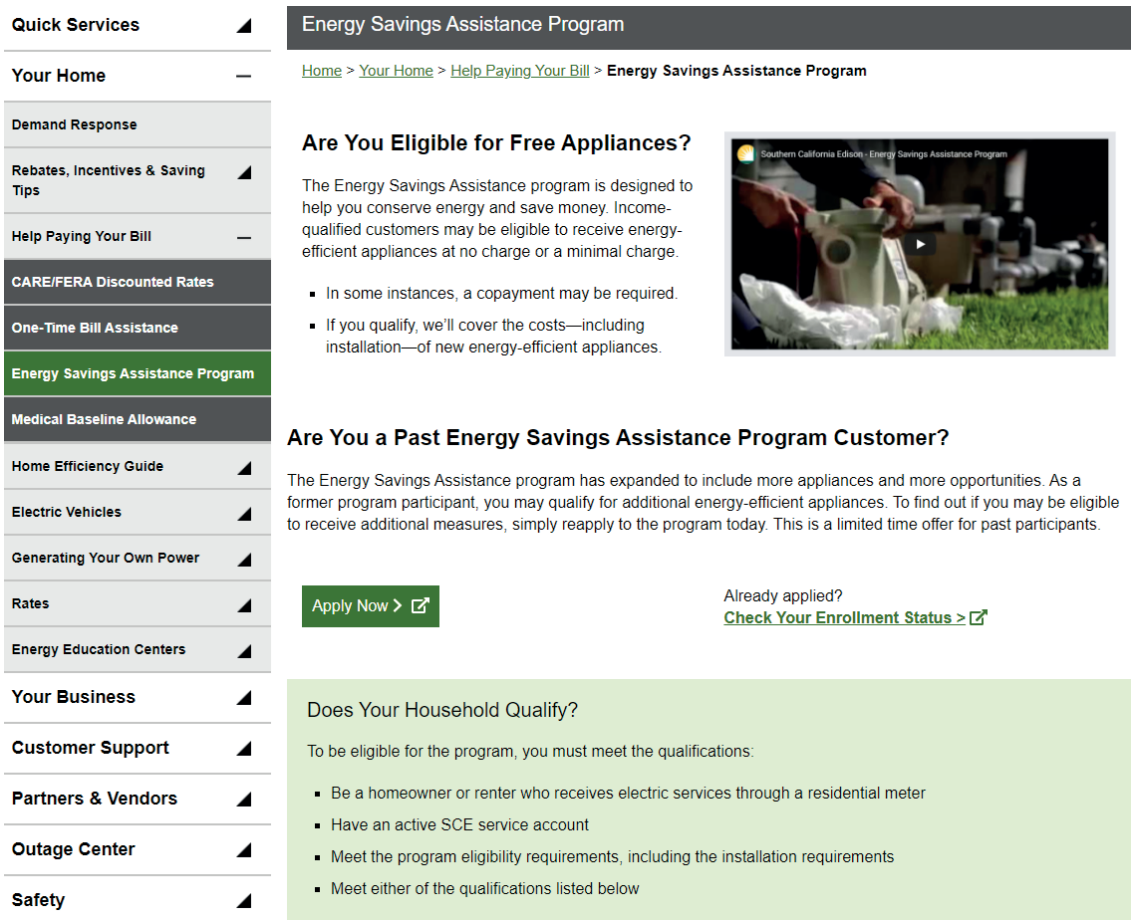
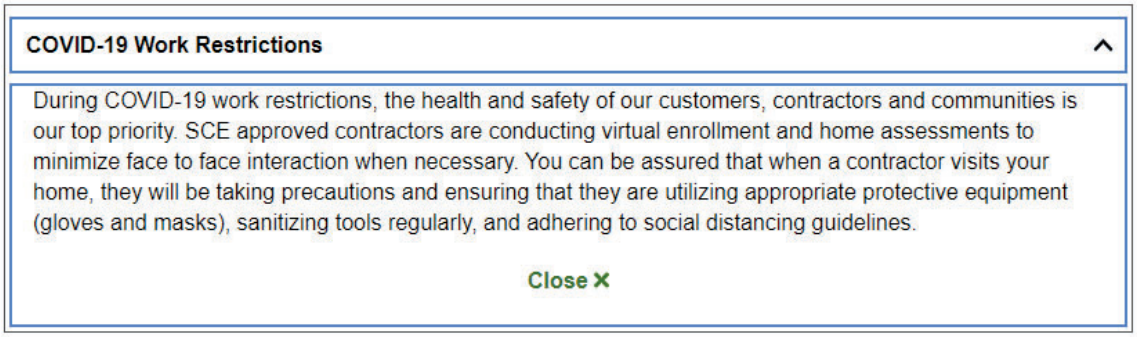
SCE.com Website

The ESA Program webpage (www.sce.com/esap) provides information on program eligibility and services. This messaging continues to direct customers to this page and allows customers to apply for the ESA program directly online. In the month of January, SCE received about 825 ESA related internet leads.

This messaging also provides customers with information regarding the various options to enroll in the ESA program during COVID-19. SCE contractors are conducting virtual enrollment and home assessments to minimize face-to-face interaction when necessary. The messaging also provides customers with assurances that when a contractor visits their homes, they will be taking precautions and ensuing they are using appropriate protective equipment, sanitizing tools regularly, and adhering to social distancing guidelines.



Other Helpful Resources



Outbound Calls

SCE's outbound calling campaign provides customer leads directly to the ESA Program contractors for outbound calls. SCE targets the customers who receive the direct mailers each month focusing on customers who have not previously participated in the ESA Program. For the month of January, SCE did not provide any outbound calling leads to ESA contractors.

SCE is also focused on generating leads for its contractors from recent CARE participants who have never participated in the ESA program. In January, SCE provided approximately 87,000 CARE leads to ESA contractors. The ESA Program refers these new CARE customers to SCE's contractors as leads to enroll these households into the ESA Program and provide energy-saving services.

ESA contractors can use these leads to build their pipeline for customer enrollments, whether the customers prefer to enroll through the virtual program or a face-to-face appointment.

Inbound Calls

Customers who call SCE's customer service center are informed of and referred to the ESA Program. Customers are assigned to a contractor in their service territory. The ESA contractor will then follow up on the lead and contact the customer to assess eligibility and enrollment in the ESA Program. In the month of January, SCE received around 830 ESA related calls.

Community Events

ESA Program contractors participate in a variety of community events to interact with customers and provide them with information about the ESA program and other Low-Income programs available to them. These events help increase ESA enrollments, and ESA contractors will also assist the customer in completing the enrollment process during the events. The ESA Program and its contractors did not attend any in-person events in the month of January.

SCE's Income Qualified Programs (IQP) and Foodservice Technology Center (FTC)[2] groups are continuing to partner with the West San Gabriel Valley Boys and Girls Club in which SCE provided over 1000 meals to prevent food waste and help families who are experiencing food scarcity. In addition to providing meals, IQP informational flyers were provided to potential income qualified program participants.

[2] FTC conducts energy-efficiency studies and demonstrations related to commercial foodservice equipment and technologies for restaurants and foodservice facilities.

1.3. Leveraging Success Evaluation, Including CSD

1.3.1. Please provide a status of the leveraging effort with CSD. What new steps or programs have been implemented? What was the result in terms of new enrollments?

SCE contacted CSD's implementer of the Low-Income Weatherization Program (LIWP) to inquire if there are any potential projects that could be reimbursed by SCE. With changes in measure eligibility and feasibility, particularly for smart thermostats, there may be potential projects that could be reimbursed by SCE.

1.4. Workforce Education & Training

1.4.1. Please summarize efforts to improve and expand Energy Savings Assistance Program workforce education and training. Describe steps taken to hire and train low-income workers and how such efforts differ from prior program years.

SCE contracts with various local private contractors (LPCs), community-based organizations (CBOs) and faith-based organizations (FBOs) to provide ESA program services. Many of the organization are in low-income and disadvantaged communities.

In January 2022, 828 individuals from these organizations are working in support SCE's ESA Program, which includes 112 new individuals..

As of January 31, 2022, SCE has 146 active Program Representatives supporting virtual (non-face-to-face) enrollment and assessment activities.

The CBT Learning System (CBT L/S) continues to remain available for ESA Program Service Providers and their respective staffs to take free online trainings. There are 65 courses currently available in both English and Spanish.

In January 2022, there were 310 users of the system. A total of 49 courses were completed, accounting for approximately 57 hours of learning.

1.4.2. Tribal Penetration and Outreach Efforts

In January 2022, the ESA Program continued to build upon the momentum following the presentation to the Chemehuevi Tribe Leaders, the housing coordinator, and the residents of the Chemehuevi Tribe in the previous months. SCE's approved ESA contractor completed approximately thirty (30) customer tribal enrollments in January. The installations of eligible measures will take place in the coming months. The ESA program is expecting to serve these customers with refrigerator replacements, weatherization, HVAC replacements, and smart thermostat installations.

Below is a current list of the thirteen (13) tribes identified in SCE's service territory and the status of our efforts:

Tribal Nations in SCE's Territory: Outreach Status	Treated	Refused/ Ineligible	No longer served by SCE	In progress
Timbisha Shoshone	X			
Chemehuevi	X			
San Manual Band of Mission Indians		X		
Agua Caliente Band of Cahuilla Indians		X		
Twenty-Nine Palms Band of Mission Indians		X		
Pechanga			X	
Benton Paiute				X
Bishop Paiute				X
Bridgeport Indian Colony				X
CRIT		X		
Morongo				X
Soboba				X
Tule River				X

1.4.3. Multifamily Common Area Measures (CAM)

SCE continued to explore opportunities in February 2022, working to ensure that work resumption was performed in phases to ensure that safety and COVID-19 prevention is adhered to. The chart below details CAM efforts for all activity that began in 2019 and is year-to-date:

Master Agreement Report
Southern California Edison
Sign Date from 1/1/2019 to 1/31/2022

Deed Restricted - In Progress				
Whole Building		Common Area Only	In-Unit Only	
# Projects In Progress	# of Authorized Units	# Projects In Progress	# Projects In Progress	# of Authorized Units
27	2704	3	9	819

Deed Restricted - Completed						
Whole Building			Common Area Only	In-Unit Only		
# Projects Complete	# of Authorized Units	# of Units Served	# Projects Complete	# Projects Complete	# of Authorized Units	# of Units Served
22	1968	450	17	19	1599	441

Market Rate - In Progress				
Whole Building		Common Area Only	In-Unit Only	
# Projects In Progress	# of Authorized Units	# Projects In Progress	# Projects In Progress	# of Authorized Units
0	0	0	10	397

Market Rate - Completed						
Whole Building			Common Area Only	In-Unit Only		
# Projects Complete	# of Authorized Units	# of Units Served	# Projects Complete	# Projects Complete	# of Authorized Units	# of Units Served
0	0	0	0	31	1668	566

We have several projects currently in our pipeline, and we are continuing to work with existing service providers to inform potential customers about the CAM program through US mail in addition to the current methods of contacting customers via phone and email. The additional outreach will ensure that the information regarding the program will reach more customers. SCE has completed the process of adding and onboarding two additional CAM Service Providers as we continue to expand our CAM activities.

In February SCE will continue the mailer campaign. The service providers will be contacting customers that received the brochure to follow up. SCE will be tracking the result of the campaign and will report the result at a later date.

The revised brochure cover page is shown below.

SOUTHERN CALIFORNIA EDISON®
Energy for What's Ahead®

ENERGY SAVINGS ASSISTANCE PROGRAM – MULTIFAMILY PROPERTIES

Power-Up Energy Savings for Your Multifamily Property

For owners of deed-restricted multifamily properties, our Energy Savings Assistance Program (ESA) can help upgrade your property with energy-efficient technology that can substantially lower energy usage and increase your potential cost savings. And best of all, this program is offered at no cost to you or your qualified tenants.*

Under the program's Common Area Measures (CAM), we may be able to replace various measures in applicable common areas, such as laundry rooms, recreation rooms, hallways, corridors, and parking and pool areas.

To be eligible for ESA CAM, your property must meet the following criteria:

1. Be deed restricted
2. Participate in no-cost energy benchmarking — a comparison of your property's energy use with other similar multifamily properties nationwide
3. Have at least 65% of the tenants meeting the ESA Program's income eligibility requirements

* Measures and services may not be available in all geographic regions. Certain restrictions, such as age, size and condition of the system or appliance to be replaced, may apply.

Our approved ESA Service Provider will assist you in completing your eligibility, starting with the attached Multifamily Property Owner Authorization & Affidavit. For more information, call us at 1-800-736-4777.

You can help improve your tenants' residential units, too.

Under the ESA program, your eligible tenants can receive an energy assessment to have us replace their eligible, older appliances with new, energy-efficient models, including refrigerators, lighting, Smart Communicating Thermostats, and more, all for free.*

Note: If 80% of your tenants meet the ESA income eligibility requirements, every tenant unit in your building may qualify for the ESA program.

Advantages of Program Participation

- Potentially lower energy costs for both you and your tenants
- Help improve the safety of your property, both within your tenants' homes and in the property's common areas
- Increase your tenant comfort and satisfaction

1.4.4. Programmable Communication Thermostat Pilot

The PCT TOU Pilot concluded in 2020.

2. California Alternate Rates for Energy (CARE) Program Executive Summary

The CARE program is a low-income energy rate program that provides a monthly discount to qualifying households in SCE's service territory. To qualify for CARE household income must be at or below the 200% Federal Poverty Guidelines. Through CARE customers can save 30-35% a month on their electric bill. Income qualified customers include residential single-family households and customers in sub-metered residential facilities, nonprofit group living facilities, agricultural employee housing facilities, and migrant housing farm workers.

On our current DSRS modeling approach: The Income Qualified Program (IQP) will continue to use Disproportionate Stratified Random Sampling (DSRS) framework to capture more of those customers who are more likely to fail the CARE and FERA eligibility verification. In this light, IQP shall sample a greater share of customers residing in "high income" areas as well as those who have been enrolled in either program for only a short period of time. More specifically, customers living in areas where the proportion of households having incomes of 200% of the Federal Poverty Level (FPL) and below is lower than the overall median level of this measure for the entire low-income population will be oversampled 1.5 times relative to customers who reside in areas where the proportion of households with incomes of 200% FPL and below is at or above the median of the same poverty measure. Additionally, customers who have been enrolled in either CARE or FERA for two years or less will also be oversampled 1.5 times relative to customers who have been with either low-income program for more than two years.

2.1. CARE Program Summary

2.1.1. Please provide CARE program summary costs

CARE Budget Categories	Authorized Budget	Expenses Year-to-Date	% of 2022 Budget Spent
Outreach	$3,724,630	$335,142	9%
Processing / Certification Re-certification	$1,530,979	$86,504	6%
Post Enrollment Verification (PEV)	$483,467	$23,421	5%
IT Programming	$570,000	$766	0%
Cooling Centers[3]	-	-	0%
Pilot (CHANGES)	$525,000	-	0%
Studies	$36,000	-	0%
Regulatory Compliance	$478,809	$8,480	2%
General Administration	$1,337,746	$101,499	8%
CPUC Energy Division Staff	$135,625	$10,614	8%
Total Expenses	**$8,822,256**	**$566,427**	**6%**
Subsidies and Benefits	**$404,343,437**	**$55,131,084**	**14%**
Total Program Costs & Discounts	**$413,165,693**	**$55,697,511**	**13%**

2.1.2. Please provide the CARE program penetration rate to date

CARE Penetration		
Participants	Estimated Eligible Participants	Year-to-Date Penetration Rate
1,348,032	1,276,922	105.6%

2.2. Outreach

2.2.1. Discuss utility outreach activities and those undertaken by third parties on the utility's behalf.

The CARE and Family Electric Rate Assistance (FERA) outreach efforts and communications to SCE's in-language and underpenetrated areas continue to be a priority. SCE's CARE/FERA programs partner with internal departments such as Local Public Affairs (LPA), Consumer Affairs, Marketing, Corporate Communications, Strategic Engagement, and Business Solutions. SCE also conducts external outreach efforts with various chambers,

[3] Per Section 39.2.8 of the PD, SCE has included the costs associated with cooling center activities in its O&M expense forecasts and no longer record the cooling center in the CARE balancing account.

foundations, faith-based and community-based organizations in different activities that target SCE's hard-to-reach customer base.

SCE continues to provide all customers who contact SCE's Customer Contact Center (CCC) to request payment arrangements the opportunity to sign up for CARE/FERA immediately.

Internal Outreach

SCE's CCC continues using various enrollment methods to directly enroll customers in the CARE Program during incoming calls to the center. CARE is offered on all new customer turn-on requests and/or when a customer expresses a need for help with their bill or has expressed financial hardship. CARE representatives will first offer to take the enrollment over the phone or if requested by the customer, be directly transferred to the Information Voice Response (IVR) system. The IVR allows customers who prefer a self-service option to enroll via sce.com. Additionally, if requested, the Customer Service Representative may alternately send a paper Rate Discount Application to the customer. These enrollment options provide customers with choices and maximizes their opportunity to enroll in CARE program. During the month of November, SCE continued to enroll eligible customers through CCC outreach efforts.

SCE.com Website

SCE provides information on programs and services for income eligible customers and those experiencing financial hardship. Customer can utilize self-service and can enroll into various programs on sce.com. Customers may also find additional resources and assistance beyond SCE/IOU programs. SCE continually updates sce.com/billhelp and sce.com/findsupport to include information for SCE and non-SCE assistance programs. Landing pages include program descriptions and direct links to external organizations' website for more information and/or enrollment. Assistance programs include, but are not limited to, the Low-Income Home Energy Assistance Program (LIHEAP); the CA COVID-19 Rental Assistance Program / Emergency Renters Assistance Program; California LifeLine; County 2-1-1; as well as low-cost solar options through GRID Alternatives. As required by the Joint Stipulation approved through the Income Qualified Programs Final Decision A.19-11-003, a web link and contact information for the California Emerging Technology Fund's (CETF) affordable broadband and computers offer has been updated on sce.com/billhelp. To date, SCE has tracked 850 clicks on CETF's link which directs customers to everyoneon.org/getconnected.

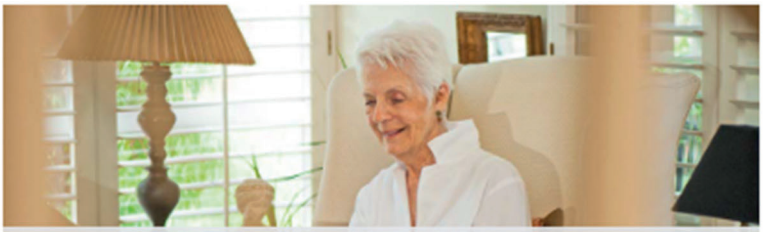
SOUTHERN CALIFORNIA EDISON
Energy for What's Ahead®

Search | Log In / Register

- Quick Services
- Your Home
  - Demand Response
  - Rebates, Incentives & Saving Tips
  - Help Paying Your Bill
  - CARE/FERA Discounted Rates
  - One-Time Bill Assistance
  - Energy Savings Assistance Program
  - Medical Baseline Allowance
  - Home Efficiency Guide
  - Electric Vehicles
  - Generating Your Own Power
  - Rates
  - Energy Education Centers
- Your Business
- Customer Support
- Partners & Vendors
- Outage Center
- Safety
- Wildfire Safety

Bill Assistance Programs

Home > Your Home > Help Paying Your Bill



Need Time to Pay Your Bill?

If you are having trouble paying your bill, we encourage you to learn more about our long-term assistance options.

If you have lost your job recently or your income has changed, you may also qualify for a reduced energy rate through our CARE or FERA programs.

12-month Payment Arrangements Plan

Residential customers with a past due balance may qualify for a 12-month repayment plan. Call us at 1-800-655-4555 for more information.

On-going Bill Support

You may be eligible for a discount on your monthly bill through the California Alternate Rates for Energy (CARE) or Family Electric Rate Assistance (FERA) programs.

Learn More >

1-Time Assistance

Need a little extra help this month? The Energy Assistance Fund provides up to $300 to eligible customers once a year. You can participate by applying for assistance or make a donation.

Learn More >

Free Upgrades

We can help you save over time through the Energy Savings Assistance Program. If you're eligible, we'll cover the cost of efficient new appliances and installation.

Learn More >

Energy Management Center

Manage your energy use with Smart products, programs and tools by visiting the Energy Management Center.

Learn More >

Low Income Home Energy Assistance Program (LIHEAP)

LIHEAP is a federally funded program aimed to assist low-income households that pay a high portion of their income to meet their energy needs. LIHEAP is funded by the U.S. Department of Health and Human Services, Administration for Children and Families, Office of Community Services.

Learn More >

COVID-19 Rent Relief

COVID-19 Rent Relief will help income-eligible households pay rent and utilities.

Learn More >

Low-Cost Internet and Computers

You may be eligible for low-cost internet and computers.

Learn more at everyoneon.org/getconnected

or call (866) 519-8655.

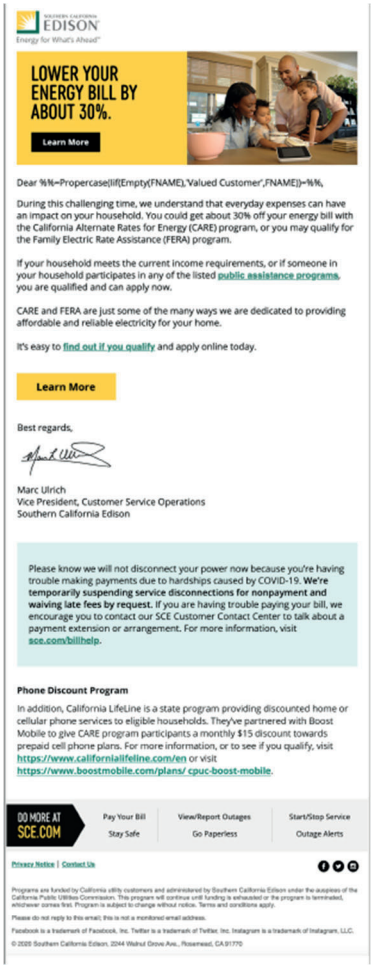
Experiencing Financial Hardship?

If you're a renter who has experienced financial hardship as a result of COVID-19 and meets income guidelines, you may be eligible for rent and utility bill assistance. Depending on where you live, you may apply to the program administered in your community.

SCE continues to improve communications with customers to increase awareness of all assistance programs. SCE will continue to revamp its website to have more customer friendly language and visuals.

Email & Direct Mail

SCE target's customers that may be eligible for and benefit from income qualified programs. CARE customers can receive an average of 30% off their bills, while FERA customers can receive an average of 18% off their bill. In January, approximately 200,000 emails were sent out for CARE and 150,000 emails were sent out for FERA. There were approximately 200,000 direct mail sent to potential CARE applicants and approximately 85,000 direct mail sent to potential FERA applicants.



EDISON
Energy for What's Ahead™

LOWER YOUR ENERGY BILL BY ABOUT 30%.

Learn More

Dear %%=Propercase(iif(Empty(FNAME),'Valued Customer',FNAME))=%%,

During this challenging time, we understand that everyday expenses can have an impact on your household. You could get about 30% off your energy bill with the California Alternate Rates for Energy (CARE) program, or you may qualify for the Family Electric Rate Assistance (FERA) program.

If your household meets the current income requirements, or if someone in your household participates in any of the listed public assistance programs, you are qualified and can apply now.

CARE and FERA are just some of the many ways we are dedicated to providing affordable and reliable electricity for your home.

It's easy to find out if you qualify and apply online today.

Learn More

Best regards,

Marc Ulrich
Vice President, Customer Service Operations
Southern California Edison

Please know we will not disconnect your power now because you're having trouble making payments due to hardships caused by COVID-19. **We're temporarily suspending service disconnections for nonpayment and waiving late fees by request.** If you are having trouble paying your bill, we encourage you to contact our SCE Customer Contact Center to talk about a payment extension or arrangement. For more information, visit sce.com/billhelp.

Phone Discount Program

In addition, California LifeLine is a state program providing discounted home or cellular phone services to eligible households. They've partnered with Boost Mobile to give CARE program participants a monthly $15 discount towards prepaid cell phone plans. For more information, or to see if you qualify, visit https://www.californialifeline.com/en or visit https://www.boostmobile.com/plans/ cpuc-boost-mobile.

DO MORE AT SCE.COM | Pay Your Bill | Stay Safe | View/Report Outages | Go Paperless | Start/Stop Service | Outage Alerts

Privacy Notice | Contact Us

Programs are funded by California utility customers and administered by Southern California Edison under the auspices of the California Public Utilities Commission. This program will continue until funding is exhausted or the program is terminated, whichever comes first. Program is subject to change without notice. Terms and conditions apply.

Please do not reply to this email; this is not a monitored email address.

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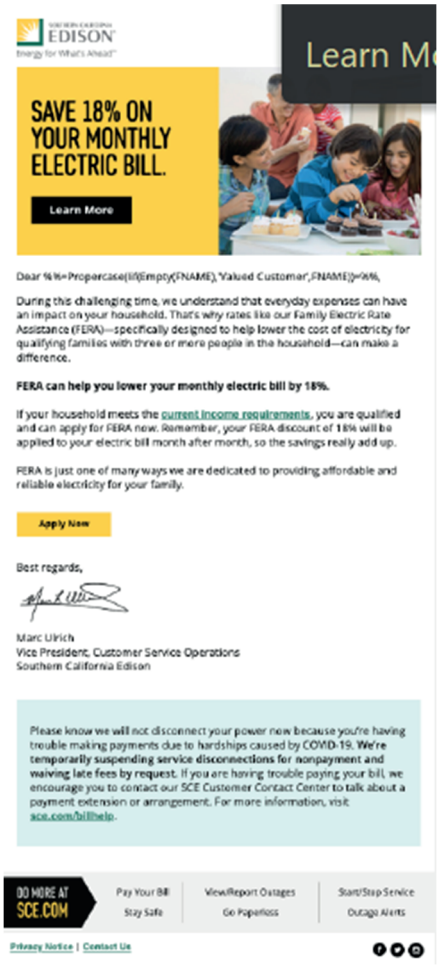

Leveraging Current Partnerships

SCE continues to leverage its network of community-based organizations (CBOs) and faith-based organizations to promote the CARE/FERA Programs. SCE instructed its network of Agencies to promote the increase of customer outreach by way of email and telephone. This outreach includes educating customers on the number of ways to enroll in the CARE/FERA program, including utilizing SCE's website and the CCC whereby customers can instantly enroll in the programs and receive CARE/FERA discounts within the current bill cycle. SCE is making efforts to reach different segments of potential income qualified customers and customers in need by working more extensively with CBOs. These CBOs may focus on segments such as refugees, veterans, religions, homeless prevention, family outreach and assistance, and food banks.

Capitation Fee Program

The CARE/FERA Capitation Fee Program team is continuing its efforts to engage existing Capitation agencies while strategically registering additional contractors to overcome enrollment barriers, including language, culture, and special needs, to enroll the hardest-to-reach customers. Because of these efforts, the Capitation Fee Program continues to show enrollments from agencies previously inactive.

SCE currently has 59 CARE Capitation Agencies who help income qualified customer gain assistance through the CARE and FERA programs. In January capitation contractors and outbound calling efforts successfully enrolled 186 new customers in the CARE Program. Current and ongoing campaign strategies and efforts include:

- Leveraging events sponsored by communities and cultural celebrations to reach populations that may be eligible to enroll in the CARE Program.
- Partnering with SCE personnel to leverage existing SCE relationships with FBOs, CBOs, and local governments.
- Utilizing existing channels to develop creative approaches for agencies to conduct CARE/FERA outreach, including community-based virtual outreach events and fairs.

2.2.2. Describe the efforts taken to reach and coordinate the CARE program with other related low-income programs to reach eligible customers.

SCE enrolls new CARE customers through the Energy Assistance Fund (EAF) program which is an income-qualified program to help residential households pay their electric bills. In January, 325 customers who received EAF grants were enrolled in CARE. EAF is funded through voluntary donations from SCE employees, shareholders, and customers. EAF partners with the United Way of Greater Los Angeles and 80+ community-based organizations to process EAF assistance request and applications.

SCE utilizes social media such as Facebook and Instagram to promote EAF as well as inform customers on how to apply for grants.
SCE coordinates CARE enrollment with other income-qualified programs, such as ESA, LIHEAP, SoCalGas and certain water utilities. ESA participants are automatically enrolled in CARE each month. As described in this report, the CARE Program continuously makes efforts to integrate messaging with the ESA Program at outreach events, communications, and marketing campaigns to inform attendees about the ESA and CARE program available to qualifying customers.

2.3. Recertification Complaints

In response to the COVID-19 State of Emergency and associated protections, all CARE and FERA recertifications and verifications had been halted but the protections ended on September 30, 2021, so recertifications were allowed to resume in October 2021. However, SCE did not receive any recertification complaints in the month of January.

2.4 Miscellaneous

CPUC Resolution M-4835 and D.19-07-015[4] established a permanent set of emergency disaster customer protection measures that the utilities are mandated to implement in the event of a declared emergency. In response to the mandated customer protections, SCE has implemented a CARE post-enrollment verification (PEV) freeze to low-income customers impacted by the California emergencies/events for a period of one year commencing from the date the Governor of California issued an emergency proclamation due to a disaster.

Per Resolution M-3835 and D.19-07-015 below is a list of affected counties currently under emergency protections.

Date of Proclamation	Disaster Name	Affected County
10/22/2021	French, Windy, and KNP Complex Fires	Kern and Tulare

Recertification Extensions

SCE identified that our new SAP based customers service system cannot initiate more than 4,500 recertification requests per day or risk potential system failures which would result in recertification requests not being mailed. In order to ensure all customers receive their recertification request, the system will issue the first 4,500 requests and extend the additional recertifications' due dates to a lower volume day.

Sample of Recertification Extension Methodology:

Current Recert Date	Batch Date (RECERT Date - 90 days) 2021	Current Count of Records	Extra/Less than optimum (#4500)	RECERT date Move-to	Move Ahead Days	Remarks	Expected New count
1/7/2022	9-Oct	6784	-2284	1/10/2022	3	Move to 10-Jan	4500
1/8/2022	10-Oct	6475	-1975	1/11/2022	3	Move to 11-Jan	4500
1/9/2022	11-Oct	6162	-1662	1/17/2022	8	Move to 17-Jan	4500
1/10/2022	12-Oct	1464	3036	N/A	N/A	N/A	3748
1/11/2022	13-Oct	518	3982	N/A	N/A	N/A	2493

CARE/FERA and CCA's

Western Community Energy (WCE), a Community Choice Aggregator (CCA), recently filed for bankruptcy and 113.5K customers were transitioned back to Southern California Edison (SCE) generation service. During the transition, a billing system issue resulted in accounts being incorrectly enrolled in or de-enrolled from the CARE & FERA programs. SCE has corrected these accounts and is working to ensure customers receive an accurate, updated bill.

SCE held a virtual town hall to update WCE customers and answer their questions. A special Call Center phone number was implemented specifically for WCE customers which bypasses normal wait times and is staffed by trained representatives familiar with the WCE transition. Additionally, letters were mailed to all impacted customers explaining the transition which included the special WCE phone number should the customers have additional questions.

SCE, in our commitment to continuous improvement, has leveraged the lessons learned from the WCE transition and has developed new processes to mitigate the issues outlined above.

[4] Decision Adopting an Emergency Disaster Relief Program for Electric, Natural Gas, Water and Sewer Utility Customers

These processes include technical enhancements to our customer service system, updated technical analytics, and the use of robotics for timely, mass corrections. As a result, SCE has been able to better transition customers to and from CCAs.

Appendix A: Energy Savings Assistance Program and CARE Tables

Program	Table	Title
ESA – Intensified Efforts in Response to the Aliso Canyon Natural Gas Leak Emergency	Table 1	Intensified ESA Activity in the Impacted Area Pursuant to D.16-04-040
ESA	Table 1	ESA Program Expenses
ESA	Table 1A	Expenses Funded From 2009-2016 Unspent ESA Program Funds
ESA	Table 2, 2A & 2B	Expenses and Energy Savings by Measures Installed
ESA	Table 3	Average Bill Savings per Treated Home
ESA	Table 4A	Homes Treated
ESA	Table 5	Customer Summary
ESA	Table 6	Expenditures for Pilots and Studies
CARE	Table 1	CARE Program Expenses
CARE	Table 2	CARE Enrollment, Recertification, Attrition, and Penetration
CARE	Table 3A&B	CARE Post-Enrollment Verification Results
CARE	Table 4	Enrollment by County
CARE	Table 5	Recertification Results
CARE	Table 6	Capitation Contractors
CARE	Table 7	Expenditures for Pilots and Studies
CARE	Table 8	CARE and DAC Enrollment Rate for Zip Codes
CARE	Table 8A	CARE Top 10 Lowest Enrollment Rates
FERA	Table 1	FERA Program Expenses
FERA	Table 2	FERA Enrollment, Recertification, Attrition, and Penetration
FERA	Table 3A&B	FERA Post-Enrollment Verification Results
FERA	Table 4	Enrollment by County
FERA	Table 5	Recertification Results
FERA	Table 6	Capitation Contractors

Table 1: Intensified ESA Activity in the Impacted Area Pursuant to D.16-04-040 [1]

Reporting Month/Year – January 2022 [1]			
1. Total Homes Eligible:			**1,322,388**
2. Total Homes Visited in Aliso Canyon Territory:			**425,705**
2a. "Go-Back" Homes:			**268,969**
2b. First Touch Homes:			**156,736**
3. Percent of treated homes prioritized due to "High Usage":			**1.23%**
4. Percent of treated "Multi-Family" units prioritized:			**38.10%**
5. Percent of homes jointly treated by SCE and SoCalGas:			**53.92%**
6. Average Per Home Savings for Homes Treated as a result of suspended program rules:			**462.68 kWh / 0.067 kW**
7. Number of homes in the pipeline:			**1,780**
8. Installed Measures by SoCalGas		9. **Installed Measures by SCE**	
HE Clothes Washers:	**N/A**	CFLs [2]:	**431,811**
Water Heater Blankets:	**N/A**	Fluorescent Torchiere Lamps:	**11,969**
Low Flow Showerheads	**N/A**	LED A-Lamps:	**1,886,829**
Water Heater Pipe Insulation:	**N/A**	LED Torchiere and LED Reflector Lamps:	**128,587**
Faucet Aerator:		Exterior Fixture	**1,042**
Thermostatic Shower Valve:	**N/A**	Tier 1 and Tier 2 Smart Power Strips:	**336,424**
Air Sealing/Envelope:	**N/A**	Energy Education	**337,563**
Attic Insulation:	**N/A**	Refrigerator Replacement:	**56,247**
Duct Testing & Sealing:	**N/A**	Freezer Replacement	**236**
Furnace Clean & Tune:	**N/A**	Room A/C Replacement:	**1,694**
		Evaporative Cooler Installation:	**37,009**
		Pool Pump Replacement:	**7,910**
		Central A/C & Heat Pump Replacement:	**10,966**
		Duct Test and Sealing	**10,172**
		Smart Thermostats	**664**
		Efficient Fan Control	**206**
		High Efficiency Clothes Washer	**20**
		Envelope Air Sealing	**2,979**
		Attic Insulation	**9**
		Tank and Pipe Insulation	**214**
		Other Hot Water	**1,493**
		Thermostatic Shower Valves Combined	**1**
		Thermostatic Shower Valve	**25**

[1] Table 1: Intensified ESA Activity in the Impacted Area Pursuant to D.16-04-040

January 2022.

Therms Saved:	**N/A**	kWh Saved:	**196,965,449**
		kW Saved:	**28,728**
Total Expenses:	**N/A**	Total Expenses:	**$222,737,755**

Footnotes:

1. Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect Program-To-Date adjustments.
2. Includes exterior hard wired CFL fixtures.

10. **SCE and SoCalGas are to prioritize near-term electric and natural gas savings respectively.**

    a. **Which measures have been identified as providing the highest near-term savings, and how are they being prioritized?**

    SCE has identified refrigerator replacements and pool pump replacements as "Go Back" targets due to their large near term, and enduring long term, energy savings. SCE analyzed data from assessed homes that did not previously qualify for replacement of these measures to identify homes most likely to qualify for replacement of these two high impact and cost-effective measures.

11. **SCE and SoCalGas should target a minimum average energy savings increase of 10 percent in the affected region as compared to pre-emergency savings for the duration of the emergency time period.**

    a. **Please provide your methodology for establishing pre-emergency baselines and comparing average energy savings achieved in the affected regions indicate and whether any automated measurement and verification tools are being utilized or considered.**

    A pre-emergency baseline was established from the 2015 program year. The 2015 total kWh and kW savings in the affected region was divided by 12 to obtain an average monthly savings number of 704,000 kWh and 97kW. From this baseline, the monthly savings goal in the Aliso Canyon area will be approximately 774,000 kWh and 107 kW. The estimated monthly targets are based on previous metered consumption analysis of an average treated home.

    SCE may validate the achieved savings using a bill comparison methodology as is consistently used for the ESA program for all IOUs. The pre- and post-treatment comparison of AMI consumption data for treated homes is based on the standard metered data-based measurement and verification protocols for measuring savings for ESA treated homes. The validation of achieved savings may use a combination of automated metered consumption and/or planned impact evaluation depending on the timing of data needs. The needed lag in metered consumption data analysis necessitates use of existing estimates for the required monthly reporting of program accomplishments.

b. Please also discuss your progress in achieving the 10 percent savings increase. Since April 28, 2016, 76,881,005 kWh and 10,310 kW have been saved in the Aliso Canyon area, for an average of 20,078,872 kWh and 273 kW per month, which continues to exceed the 10 percent savings.

12. **SCE's and SoCalGas' suspension of the "3MM" and "Go-Back" rules should help capture significant savings of at least 4 and 3 percent respectively on average.**

    a. Please provide your methodology for calculating average kWh saved for homes made eligible through the aforementioned rule-suspensions and indicate whether any automated measurement and verification tools are being utilized or considered.

    SCE has determined 501 kWh per month baseline kWh usage of homes in the impacted area by averaging a sample of homes on CARE in Los Angeles, Orange, Riverside, San Bernardino, and Ventura counties, an area which approximates the impacted area. SCE will strive to attain 4% savings over this baseline, while still providing *all* eligible and feasible measures to qualified homes in the identified impacted area.

    See response to #11a above regarding automated measurement and verification tools.

13. **SCE and SoCalGas should provide the treatment of the most energy-intensive single- and multi-family properties and target high energy using households first.**

    a. **Please explain your strategy and progress identifying and targeting multi-family and high-usage homes.**

    SCE continues to leverage information determined via the CARE High Usage Verification process to identify and target energy intensive single-family, multi-family and mobile home households in the impacted area. Letters are sent to customers with the name and contact phone number for their local-area ESA program contractor, allowing interested customers to receive program information and a more direct ESA enrollment. Approximately 2% of the homes treated in Aliso Canyon area are CARE high usage customers.

14. **SCE and SoCalGas are to leverage program offerings outside of the ESA Program portfolio that could also achieve energy savings (such as demand response or deployment of solar thermal water heaters).**

    a. **Please discuss your strategy for encouraging customer participation in other demand response programs.**

    The CSI Thermal program had low participation rates and no longer has funding. SCE has ceased marketing the program.

In addition, SCE's contractor's Program Representatives continue to review the ESA Program Customer Energy Education and Resource Guide with each program enrollee at time of in-home enrollment. This Energy Education focuses on no-cost actions these low income customers can take to save energy and reduce their bills. Included in this education is instruction on how to sign up for My Account, which provides them with additional time and money savings tools and opportunities to participate in residential energy efficiency rebate programs.

January 2022.

Energy Savings Assistance Program Table 1 - Expenses [4]
Southern California Edison
Through January 2022

	Authorized Budget [1]			Current Month Expenses [2]			Year to Date Expenses			% of Budget Spent YTD		
ESA Program:	**Electric**	**Gas**	**Total**	**Electric**	**Gas**	**Total**	**Electric**	**Gas**	**Total**	**Electric**	**Gas**	**Total**
Energy Efficiency												
EE Subtotal (A+B)	$ 44,048,684		$ 44,048,684	$ 3,059,776		$ 3,059,776	$ 3,059,776		$ 3,059,776	7%		7%
EE (A)				$ 3,059,776		$ 3,059,776	$ 3,059,776		$ 3,059,776			
EE-MF (B)						$ -			$ -			
Training Center	$ 600,650		$ 600,650	$ (0)		$ (0)	$ (0)		$ (0)	0%		0%
Workforce Education and Training	$ -		$ -	$ -		$ -	$ -		$ -	0%		0%
Inspections	$ 1,677,406		$ 1,677,406	$ 65,355		$ 65,355	$ 65,355		$ 65,355	4%		4%
Marketing and Outreach [3]	$ 1,374,878		$ 1,374,878	$ (401,243)		$ (401,243)	$ (401,243)		$ (401,243)	-29%		-29%
Statewide Marketing and Outreach	$ -		$ -	$ -		$ -	$ -		$ -	0%		0%
Studies	$ 225,000		$ 225,000	$ 3,240		$ 3,240	$ 3,240		$ 3,240	1%		1%
Regulatory Compliance	$ 691,730		$ 691,730	$ 160,950		$ 160,950	$ 160,950		$ 160,950	23%		23%
General Administration	$ 6,218,785		$ 6,218,785	$ 180,833		$ 180,833	$ 180,833		$ 180,833	3%		3%
SPOC	$ 171,929		$ 171,929	$ 3,019		$ 3,019	$ 3,019		$ 3,019	2%		2%
CPUC Energy Division	$ 51,579		$ 51,579	$ 4,549		$ 4,549	$ 4,549		$ 4,549	9%		9%
Subtotal - Admin	$ 10,840,028		$ 10,840,028	$ 13,684		$ 13,684	$ 13,684		$ 13,684	0%		0%
Program Total	$ 54,888,712		$ 54,888,712	$ 3,073,460		$ 3,073,460	$ 3,073,460		$ 3,073,460	6%		6%
Staff Proposal Pilot Total	$ 3,884,864		$ 3,884,864	$ -		$ -	$ -		$ -	0%		0%
Portfolio Total	**$ 58,773,576**		**$ 58,773,576**	**$ 3,073,460**		**$ 3,073,460**	**$ 3,073,460**		**$ 3,073,460**	**5%**		**5%**
Funded Outside of ESA Program Budget												
Indirect Costs				$ 78,373		$ 78,373	$ 78,373		$ 78,373			
NGAT Costs												

[1] Reflects the authorized 2022 Program Year budget approved in CPUC Decision 21-06-015, June 13, 2021.
[2] Financial data for Energy Efficiency total monthly and year-to-date expenses are obtainted from EMAPS; financial data for Training Center, Inspections, Marketing & Outreach, Measurement & Evaluation Studies, Regulatory Compliance, General Administration, and CPUC Energy Division monthly and year-to-date expenses are obtained from SAP. Expenses for categories authorized to utilize unspent funds are not included in the table, refer to ESA Table 1A.

[3] Negative amounts reflect reversal of December 2021 accruals
[4] Due to system enhancements needed to implement new reporting requirements per D.21-06-015, SCE will be phasing in the new reports for the ESA Program starting March 2022.
[X] Please indicate whether authorized budget includes shifted funds from previous years and/or prior program cycles. (Yes or No) If yes, please specify amount, date fund-shifting activity occurred, date of fund-shifting request and related approval is applicable.

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

Energy Savings Assistance Program Table 1A - Expenses Funded From 2009-2016 "Unspent ESA Program Funds" [3]
Southern California Edison
Through January 2022

	Authorized Budget [1]			Current Month Expenses			Year to Date Expenses			% of Budget Spent YTD		
ESA Program:	**Electric**	**Gas**	**Total**	**Electric**	**Gas**	**Total**	**Electric**	**Gas**	**Total**	**Electric**	**Gas**	**Total**
Energy Efficiency												
Multi-Family Common Area Measures	$ 1,800,000		$ 1,800,000	$ 14,526		$ 14,526	$ 14,526		$ 14,526	1%		1%
TOTAL PROGRAM BUDGET/EXPENSES	**$ 1,800,000**		**$ 1,800,000**	**$ 14,526**		**$ 14,526**	**$ 14,526**		**$ 14,526**	**1%**		**1%**

[1] Reflects the authorized 2022 Program Year budget approved in AL 4553-E-A, effective September 10, 2021.
[2] Financial data for monthly and year-to-date expenses for Additional Regulatory Compliance Costs category are obtained from SAP; financial data for monthly and year-to-date expenses for remaining categories are obtainted from EMAPS.

[3] Due to system enhancements needed to implement new reporting requirements per D.21-06-015, SCE will be phasing in the new reports for the ESA Program starting March 2022.
NOTE: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjust

Energy Savings Assistance Program Table 2 [5]
Southern California Edison
Through January 2022

		ESA Program (Summary)Total					
		Year-To-Date Completed & Expensed Installation					
Measures	**Units**	**Quantity Installed**	**kWh [4] (Annual)**	**kW [4] (Annual)**	**Therms [4] (Annual)**	**Expenses ($)**	**% of Expenditure**
Appliances		(K+S)	(L+T)	(M+U)	(N+V)	(O+W)	
High Efficiency Clothes Washer	Home	-	-	-		$ -	0.0%
Refrigerators	Home	693	405,072	49		$ 797,657	26.1%
Freezers	Each	23	19,504	2		$ 19,025	0.6%
Domestic Hot Water							
Other Hot Water	Home	7	318	0		$ 368	0.0%
Tank and Pipe Insulation	Home	-	-	-		$ -	0.0%
Thermostatic Shower Valves Combined	Each	-	-	-		$ -	0.0%
Water Heater Repair/Replacement	Each	-	-	-		$ -	0.0%
Thermostatic Shower Valve	Each	-	-	-		$ -	0.0%
Enclosure							
Air Sealing / Envelope [1]	Home	10	784	0		$ 1,154	0.0%
Attic Insulation	Home	-	-	-		$ -	0.0%
HVAC							
Smart Thermostat	Each	187	55,870	0		$ 58,431	1.9%
FAU Standing Pilot Conversion	Each	0	0	0		$ -	0.0%
Furnace Repair/Replacement	Home	0	0	0		$ -	0.0%
Room A/C Replacement	Home	6	(907)	(0)		$ 6,106	0.2%
Central A/C Replacement	Home	173	57,692	9		$ 987,764	32.3%
Heat Pump Replacement	Home	11	14,081	6		$ 59,784	2.0%
Evaporative Cooler (Replacement)	Each	0	0	0		$ -	0.0%
Evaporative Cooler (Installation)	Home	140	78,540	12		$ 171,295	5.6%
Duct Testing and Sealing	Home	177	0	0		$ 39,380	1.3%
Efficient Fan Control	Home	2	926	0		$ 694	0.0%
Maintenance							
Furnace Clean and Tune	Home	-	-	-		$ -	0.0%
Central A/C Tune up	Home	-	-	-		$ -	0.0%
Lighting							
Compact Fluorescent Lights (CFL)	Each	0	0	0		$ -	0.0%
Exterior Hard wired CFL fixture	Each	0	0	0		$ -	0.0%
Exterior Hard wired LED fixture	Each	9	131	0		$ 856	0.0%
LED A-lamp	Each	10,213	395,874	48		$ 91,734	3.0%
LED Reflector Lamp	Each	181	3,822	0		$ 1,432	0.0%
LED Torchiere Lamp	Each	428	30,570	4		$ 30,194	1.0%
Torchiere	Each	0	0	0		$ -	0.0%
Miscellaneous							
Pool Pumps	Home	50	50,050	16		$ 61,451	2.0%
Smart Power Strips - Tier 1	Home	1	0	0		$ 172	0.0%
Smart Power Strips - Tier 2	Each	3,589	502,520	104		$ 238,419	7.8%
Pilots							
Customer Enrollment							
Outreach & Assessment	Home	5,109	-	-		$ 383,360	12.5%
In-Home Education	Home	4,419	-	-		$ 110,500	3.6%
Total Savings/Expenditures			**1,614,847**	**250**		**$ 3,059,776**	
Total Households Weatherized [2]		13					

Households Treated	Total (K+S)
- Single Family Households Treated	Home 2,787
- Multi-family Households Treated	Home 1,102
- Mobile Homes Treated	Home 171
Total Number of Households Treated	Home 4,060
# Eligible Households to be Treated for PY [3]	Home 27,051
% of Households Treated	% 15%
- Master-Meter Households Treated	Home 301

[1] Envelope and Air Sealing Measures may include outlet cover plate gaskets, attic access weatherization, weatherstripping - door, caulking and minor home repairs. Minor home repairs predominantly are door jamb repair / replacement, door repair, and window putty.

[2] Weatherization may consist of attic insulation, attic access weatherization, weatherstripping - door, caulking, & minor home repairs

[3] Based on authorized 2022 Program Year budget approved in CPUC decision 21-06-015, June 13, 2021.

[4] Savings are based on DNV/GL Impact Evaluation Program Years 2015-2017 for measures studied by that evaluation. Savings for all other measures are based on SCE or Statewide Work Papers.

[5] Due to system enhancements needed to implement new reporting requirements per D.21-06-015, SCE will be phasing in the new reports for the ESA Program starting March 2
Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

Energy Savings Assistance Program Table 2A [4]
Southern California Edison
Through January 2022

		ESA Program - CSD Leveraging					
		Year-To-Date Completed & Expensed Installation					
Measures	**Units**	**Quantity Installed**	**kWh[3] (Annual)**	**kW[3] (Annual)**	**Therms[3] (Annual)**	**Expenses ($)**	**% of Expenditure**
Appliances							
Appliances		-	-	-	-	$ -	0.0%
High Efficiency Clothes Washer	Each	-	-	-	-	$ -	0.0%
Refrigerators	Each	-	-	-	-	$ -	0.0%
Microwaves [4]	Each	-	-	-	-	$ -	0.0%
Domestic Hot Water							
Other Hot Water	Home	-	-	-	-	$ -	0.0%
Tank and Pipe Insulation	Home	-	-	-	-	$ -	0.0%
Water Heater Repair/Replacement	Each	-	-	-	-	$ -	0.0%
Thermostatic Shower Valve	Each	-	-	-	-	$ -	0.0%
Combined Showerhead/TSV	Each	-	-	-	-	$ -	0.0%
Heat Pump Water Heater	Each	-	-	-	-	$ -	0.0%
Enclosure							
Air Sealing / Envelope [1]	Home	-	-	-	-	$ -	0.0%
Attic Insulation	Home	-	-	-	-	$ -	0.0%
HVAC							
Room A/C Replacement	Home	-	-	-	-	$ -	0.0%
Central A/C replacement	Home	-	-	-	-	$ -	0.0%
Central A/C Replacement	Home	-	-	-	-	$ -	0.0%
Central Heat Pump Replacement	Home	-	-	-	-	$ -	0.0%
Evaporative Cooler (Installation)	Home	-	-	-	-	$ -	0.0%
Energy Efficient Fan Control/Time Delay	Home	-	-	-	-	$ -	0.0%
Maintenance							
Central A/C Tune up	Home	-	-	-	-	$ -	0.0%
Lighting							
Interior Hard wired LED fixtures	Each	-	-	-	-	$ -	0.0%
Exterior Hard wired LED fixtures	Each	-	-	-	-	$ -	0.0%
Torchiere LED	Each	-	-	-	-	$ -	0.0%
LED Night Lights	Each	-	-	-	-	$ -	0.0%
LED Reflector Bulb	Each	-	-	-	-	$ -	0.0%
LED Diffuse A-Lamps	Each	-	-	-	-	$ -	0.0%
Miscellaneous							
Pool Pumps	Each	-	-	-	-	$ -	0.0%
Smart Power Strips - Tier 1	Each	-	-	-	-	$ -	0.0%
Smart Power Strips - Tier 2	Each	-	-	-	-	$ -	0.0%
Pilots							
Customer Enrollment							
Outreach & Assessment	Home	-				$ -	0.0%
In-Home Education	Home	-				$ -	0.0%
Total Savings/Expenditures			-	-	-	$ -	0.0%
Total Households Weatherized [2]							

CSD MF Tenant Units Treated			**Total**
			-
			-

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

[1] Envelope and Air Sealing Measures may include outlet cover plate gaskets, attic access weatherization, weatherstripping - door, caulking and minor home repairs. Minor home repairs predominantly are door jamb repair / replacement, door repair, and window putty.

[2] Weatherization may consist of attic insulation, attic access weatherization, weatherstripping - door, caulking, & minor home repairs.

[3] Savings are based on DNV/GL Impact Evaluation Program Years 2015-2017 for measures studied by that evaluation. Savings for all other measures are based on SCE or Statewide Work Papers

[4] Due to system enhancements needed to implement new reporting requirements per D.21-06-015, SCE will be phasing in the new reports for the ESA Program starting March 2022.

Energy Savings Assistance Common Area Measures Program Table 2B [9]
Southern California Edison
Through January 2022

	Table 2B ESA Program - Multifamily Common Area Measures[5]						
		Year-To-Date Completed & Expensed Installation					
ESA CAM Measures[1,6]	Units (of Measure such as "each")	Quantity Installed	kWh (Annual)	kW (Annual)	Therms (Annual)	Expenses ($)	% of Expenditure
MF Appliances							
MF Freezer	Each	-	-	-	-	$ -	0.0%
MF High Efficiency Clothes Washer	Home	-	-	-	-	$ -	0.0%
MF Refrigerators	Each	-	-	-	-	$ -	0.0%
MF Domestic Hot Water							
MF Faucet Aerator	Home	-	-	-	-	$ -	0.0%
MF Low Flow Shower Head	Home	-	-	-	-	$ -	0.0%
MF Other Hot Water	Home	-	-	-	-	$ -	0.0%
MF Water Heater Blanket	Home	-	-	-	-	$ -	0.0%
MF Water Heater Pipe Insulation	Home	-	-	-	-	$ -	0.0%
MF Enclosure							
Air Sealing / Envelope [1]	Home	-	-	-	-	$ -	0.0%
Attic Insulation	Home	-	-	-	-	$ -	0.0%
MF HVAC							
MF Central A/C Replacement	Home	1	568	0.0852		$ 13,626	93.8%
MF Duct Test Inspection	Each	-	-	-		$ -	0.0%
MF Duct Testing and Sealing	Home	1	-	-		$ 690	4.8%
MF Evaporative Cooler (installation)	Home	-	-	-		$ -	0.0%
MF FAU Standing Pilot Conversion	Each	-	-	-		$ -	0.0%
MF Furnace Repair/Replacement	Each	-	-	-		$ -	0.0%
MF Heat Pump Replacement	Home	-	-	-		$ -	0.0%
MF Inspection	Each	1	-	-		$ 210	1.4%
MF Programmable Thermostat	Each	-	-	-	-	$ -	0.0%
MF Room A/C Replacement	Home	-	-	-	-	$ -	0.0%
MF Smart Thermostat	Each	-	-	-	-	$ -	0.0%
MF Lighting							
MF Ext Parking Lot	Each	-	-	-	-	$ -	0.0%
MF Landscape Lighting	Each	-	-	-	-	$ -	0.0%
MF LED A-Lamp	Each	-	-	-	-	$ -	0.0%
MF LED Exit Sign	Each	-	-	-	-	$ -	0.0%
MF LED Exterior Fixture	Each	-	-	-	-	$ -	0.0%
MF LED Interior Fixture	Each	-	-	-	-	$ -	0.0%
MF LED PL-Lamps	Each	-	-	-	-	$ -	0.0%
MF LED Pool and Spa Lighting	Each	-	-	-	-	$ -	0.0%
MF LED Reflector Lamp	Each	-	-	-	-	$ -	0.0%
MF LED T-Lamp	Each	-	-	-	-	$ -	0.0%
MF LED Torchiere Lamp	Each	-	-	-	-	$ -	0.0%
MF Miscellaneous							
MF New - Smart Power Strips - Tier 2	Each	-	-	-	-	$ -	0.0%
MF Pool Pumps	Home	-	-	-	-	$ -	0.0%
MF Smart Power Strips - Tier 1	Home	-	-	-	-	$ -	0.0%
MF CAM Enrollment Fees							
MF Enrollment Fees	Home	-	-	-	-	$ -	0.0%
Total		3	568	0.0852	-	$ 14,526	

Multifamily Properties Treated	Number
Total Number of Multifamily Properties Treated[2]	**2**
Subtotal of Master-metered Multifamily Properties Treated	**2**
Total Number of Multifamily Tenant Units w/in Properties Treated[3]	**2**

	Year to Date Expenses		
ESA Program - Multifamily Common Area	**Electric**	**Gas**	**Total**
Administration			
Direct Implementation (Non-Incentive)			
Direct Implementation	$ 14,526		$ 14,526
TOTAL MF CAM COSTS	$ 14,526	$ -	$ 14,526

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.
Standard Notes 1 - 6 (do not delete)
1. Measures are customized by each IOU, see 'Table 2B-1, Eligible Measures List'. Measures list may change based on available information on both costs and benefits and may vary across climate zones. Each
2. Multifamily properties are sites with at least five (5) or more dwelling units. The properties may have multiple buildings.
3. Multifamily tenant units are the number of dwelling units located within properties treated. This number does not represent the same number of dwellings treated as captured in table 2A.
4. Audit costs may be covered by other programs or projects may utilize previous audits. Not all participants will have an audit cost associated with their project.
5. Applicable to Deed-Restricted, government and non-profit owned multi-family buildings described in D.16-11-022, modified by D.17-12-009, where 65% of tenants are income eligible based (at or below 200% of the Federal Poverty Guidelines).
6. Commissioning costs, as allowable per the Decision, are included in measures total cost unless otherwise noted.
7. All savings are calculated based on SCE or Statewide Work Papers, or proxy values from most recent ESA Program Impact Evaluation for limited instances where no workpapers exist pending results from next impact evaluation including MF CAM measures

Energy Savings Assistance CAM Program Table 2B-1, Eligible Common Area Measures List
Southern California Edison
Through January 2022

Common Area Measures Category and Eligible Measures Title [1]	Effective Date	End Date[2]	Eligible Climate Zones [3]
Appliances			
Pool Pumps	10/1/2018	6/30/2021	All
Domestic Hot Water			
Envelope			
Enclosure			
Air Sealing / Envelope [1]	10/1/2018	6/30/2021	All
Attic Insulation	10/1/2018	6/30/2021	All
HVAC			
Room A/C Replacement	10/1/2018	6/30/2021	10, 13, 14, 15, 16
Central A/C replacement	10/1/2018	6/30/2021	13, 14, 15
Heat Pump Replacement	10/1/2018	6/30/2021	13, 14, 15
Evaporative Cooler (Installation)	10/1/2018	6/30/2021	10, 13, 14, 15, 16
MF Smart Thermostat	10/1/2018	6/30/2021	10, 13, 14, 15, 16
Lighting			
MF Ext Parking Lot	1/1/2021	6/30/2021	All
MF Landscape Lighting	10/1/2018	6/30/2021	All
MF LED A-Lamp	10/1/2018	6/30/2021	All
MF LED Exit Sign	10/1/2018	6/30/2021	All
MF LED Exterior Fixture	10/1/2018	6/30/2021	All
MF LED Interior Fixture	10/1/2018	6/30/2021	All
MF LED PL-Lamps	10/1/2018	6/30/2021	All
MF LED Pool and Spa Lighting	10/1/2018	6/30/2021	All
MF LED Reflector Lamp	10/1/2018	6/30/2021	All
MF LED Torchiere Lamp	10/1/2018	6/30/2021	All
MF LED T5 UL Type A	8/17/2019	6/30/2021	All
MF LED T8 UL Type A	8/17/2019	6/30/2021	All
Miscellaneous			
Smart Power Strips - Tier 1	10/1/2018	6/30/2021	All
New - Smart Power Strips - Tier 2	10/1/2018	6/30/2021	All

Standard Notes (do not delete)

1. Measures list may change based on available information on both costs and benefits (including energy benefits as well as non-energy benefits) and may vary across climate zones. This is not a list of installed measures, it is a list of eligible measures.
Table 2B-1 Column A should match Table 2B Column A for eligible (not canceled) measures.

2. Only complete if measure is canceled or discontinued
3. Defined as CEC California Building Climate Zones
https://www.energy.ca.gov/maps/renewable/building_climate_zones.html

Energy Savings Assistance Program Tables 3A-C - Energy Savings and Average Bill Savings per Treated Home/Common Area [1]
Southern California Edison
Through January 2022

Table 3A-1, ESA Program		
Annual kWh Savings		1,614,847
Annual Therm Savings		
Lifecycle kWh Savings		12,666,134
Lifecycle Therm Savings		
Current kWh Rate	$	0.14
Current Therm Rate		
Number of Treated Households		4,060
Average 1st Year Bill Savings / Treated households	$	55.29
Average Lifecycle Bill Savings / Treated Household	$	433.64

Table 3A-2, ESA Program - CSD Leveraging		
Annual kWh Savings		-
Annual Therm Savings		-
Lifecycle kWh Savings		-
Lifecycle Therm Savings		-
Current kWh Rate	$	-
Current Therm Rate	$	-
Average 1st Year Bill Savings / Treated Households	$	-
Average Lifecycle Bill Savings / Treated Household	$	-

Table 3A-3, Summary - ESA Program/CSD Leveraging		
Annual kWh Savings		1,614,847
Annual Therm Savings		
Lifecycle kWh Savings		12,666,134
Lifecycle Therm Savings		
Current kWh Rate	$	0.14
Current Therm Rate		
Average 1st Year Bill Savings / Treated Households	$	55.29
Average Lifecycle Bill Savings / Treated Households	$	433.64

[1] Summary is the sum of ESA Program + CSD Leveraging

Table 3B, ESA Program - Multifamily Common Area		
Annual kWh Savings		568
Annual Therm Savings		
Lifecycle kWh Savings		8,520
Lifecycle Therm Savings		
Current kWh Rate	$	0.14
Current Therm Rate		
Number of Treated Households		14
Average 1st Year Bill Savings / Treated Property	$	5.64
Average Lifecycle Bill Savings / Treated Property	$	84.59

[1] Due to system enhancements needed to implement new reporting requirements per D.21-06-015, SCE will be phasing in the new reports for the ESA Program starting March 2022.

Energy Savings Assistance Program Table 4 - Homes/Buildings Treated [3]
Southern California Edison
Through January 2022

Table 4A-1, ESA Program						
	Eligible Households			Households Treated YTD		
County	Rural [1][2]	Urban[2]	Total	Rural	Urban	Total
FRESNO	-	485	485	0	0	0
IMPERIAL	186	-	186	0	0	0
INYO	1,445	6	1,450	0	0	0
KERN	19,496	18,019	37,515	121	0	121
KINGS	9,181	-	9,181	43	0	43
LOS ANGELES	7,324	588,589	595,913	10	1,884	1,894
MADERA	-	3	3	0	0	0
MONO	2,190	0	2,191	0	0	0
ORANGE	1	217,702	217,703	0	396	396
RIVERSIDE	76,418	79,107	155,525	56	445	501
SAN BERNARDINO	26,586	163,583	190,170	104	825	929
SAN DIEGO	1	-	1	0	0	0
SANTA BARBARA	-	17,635	17,635	0	2	2
TULARE	50,187	15,342	65,529	95	39	134
TUOLUMNE	-	-	0	0	0	0
VENTURA	3,340	63,015	66,355	2	38	40
Total	**196,355**	**1,163,485**	**1,359,840**	**431**	**3,629**	**4,060**

Table 4B, ESA Program - CSD Leveraging						
				Households Treated YTD		
County				Rural	Urban	Total
						0
						0
Total				**0**	**0**	**0**

Table 4C, ESA Program - Multifamily Common Area						
				Properties Treated YTD		
County				Rural	Urban	Total
FRESNO				0	0	0
IMPERIAL				0	0	0
INYO				0	0	0
KERN				0	0	0
KINGS				0	0	0
LOS ANGELES				0	0	0
MADERA				0	0	0
MONO				0	0	0
ORANGE				0	1	1
RIVERSIDE				0	1	1
SAN BERNARDINO				0	0	0
SAN DIEGO				0	0	0
SANTA BARBARA				0	0	0
TULARE				0	0	0
TUOLUMNE				0	0	0
VENTURA				0	0	0
Total				**0**	**2**	**2**

[1] For IOU low income-related and Energy Efficiency reporting and analysis, the Goldsmith definition is applied.
[2] This report utilizes an underlying existing zipcode file which will be replaced with an updated zipcode file starting with May 2022
[3] Due to system enhancements needed to implement new reporting requirements per D.21-06-015, SCE will be phasing in the new reports fo
Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect

Energy Savings Assistance Program Table 5 - Energy Savings Assistance Program Customer Summary [1][2]
Southern California Edison
Through January 2022

Table 5A, ESA Program

	Gas & Electric				Gas Only				Electric Only				Total			
	# of Household Treated by Month	(Annual)			# of Household Treated by Month	(Annual)			# of Household Treated by Month	(Annual)			# of Household Treated by Month	(Annual)		
Month		Therm	kWh	kW		Therm	kWh	kW		Therm	kWh	kW		Therm	kWh	kW
January									4,060		1,614,847	250	4,060		1,614,847	250
February																
March																
April																
May																
June																
July																
August																
September																
October																
November																
December																
YTD	**-**	**-**	**-**	**-**	**-**	**-**	**-**	**-**	**4,060**		**1,614,847**	**250**	**4,060**		**1,614,847**	**250**

[1] YTD Total Energy Impacts for all fuel types should equal YTD energy impacts that are reported every month Table 2B .
[2] Due to system updates enhancements needed to implement new reporting requirements per D.21-06-015, the SCE will be phasing in the new reports for the ESA Program starting March 2022.
Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

Table 5B, ESA Program - CSD Leveraging

	Gas & Electric				Gas Only				Electric Only				Total			
	# of Household Treated by Month	(Annual)			# of Household Treated by Month	(Annual)			# of Household Treated by Month	(Annual)			# of Household Treated by Month	(Annual)		
Month		Therm	kWh	kW		Therm	kWh	kW		Therm	kWh	kW		Therm	kWh	kW
January																
February																
March																
April																
May																
June																
July																
August																
September																
October																
November																
December																
YTD	**-**	**-**	**-**	**-**	**-**	**-**	**-**	**-**	**-**		**-**	**-**	**-**		**-**	**-**

[1] YTD Total Energy Impacts for all fuel types should equal YTD energy impacts that are reported every month Table 2B .
[2] Due to system updates enhancements needed to implement new reporting requirements per D.21-06-015, the SCE will be phasing in the new reports for the ESA Program starting March 2022.
Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

Table 5C, ESA Program - Multifamily Common Area

	Gas & Electric				Gas Only				Electric Only				Total			
	# of Properties Treated by Month	(Annual)			# of Properties Treated by Month	(Annual)			# of Properties Treated by Month	(Annual)			# of Properties Treated by Month	(Annual)		
Month		Therm	kWh	kW		Therm	kWh	kW		Therm	kWh	kW		Therm	kWh	kW
January									2		568	0.1	2		568	0.1
February																
March																
April																
May																
June																
July																
August																
September																
October																
November																
December																
YTD	**-**	**-**	**-**	**-**	**-**	**-**	**-**	**-**	**2**		**568**	**0**	**2**		**568**	**0**

[1] YTD Total Energy Impacts for all fuel types should equal YTD energy impacts that are reported every month Table 2B .
[2] Due to system enhancements needed to implement new reporting requirements per D.21-06-015, SCE will be phasing in the new reports for the ESA Program starting March 2022.
Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

Energy Savings Assistance Program Table 6 - Expenditures for Pilots and Studies [1][7]
Southern California Edison
Through January 2022

	Authorized Funding [2]			Current Month Expenses			Total Expenses			% of Budget Expensed		
	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total
Pilots												
Building Electrification Retrofit Pilot	$ 40,832,693	$ -	$ 40,832,693	$ -	$ -	$ -	$ -	$ -	$ -	0%		0%
Clean Energy Homes New Construction Pilot	$ 10,460,729	$ -	$ 10,460,729	$ -	$ -	$ -	$ -	$ -	$ -	0%		0%
Plus/Deep Pilot	$ 19,424,318	$ -	$ 19,424,318	$ -	$ -	$ -	$ -	$ -	$ -	0%		0%
Total Pilots	**$ 70,717,740**	**$ -**	**$ 70,717,740**	**$ -**	**$ -**	**$ -**	**$ -**	**$ -**	**$ -**	**0%**		**0%**
Studies												
2022 Low Income Needs Assessment (LINA) Study [3]	$ 150,000	$ -	$ 150,000	$ 46,948		$ 46,948	$ 188,007	$ -	$ 188,007	125%		125%
2022 LINA - ESA Allocation	$ 75,000	$ -	$ 75,000	$ 23,474	$ -	$ 23,474	$ 117,477		$ 117,477	157%		157%
2022 LINA - CARE Allocation	$ 75,000	$ -	$ 75,000	$ 23,474	$ -	$ 23,474	$ 117,477		$ 117,477	157%		157%
Rapid Feedback Research and Analysis - (2021-2026 Funding)	$ 155,000	$ -	$ 155,000	$ -	$ -	$ -	$ -	$ -	$ -	0%		0%
Multifamily CAM Process Evaluation [4]	$ 90,000	$ -	$ 90,000							0%		0%
Impact Evaluation Studies (2-4 Studies)	$ 450,000	$ -	$ 450,000									
Process Evaluation Studies (1-4 Studies)	$ 150,000	$ -	$ 150,000									
2025 Low Income Needs Assessment (LINA) Study	$ 150,000	$ -	$ 150,000	$ -	$ -	$ -	$ -	$ -	$ -	0%		0%
2025 LINA - ESA Allocation	$ 75,000	$ -	$ 75,000	$ -	$ -	$ -	$ -	$ -	$ -	0%		0%
2025 LINA - CARE Allocation	$ 75,000	$ -	$ 75,000	$ -	$ -	$ -	$ -	$ -	$ -	0%		0%
2028 Low Income Needs Assessment (LINA) Study	$ 150,000	$ -	$ 150,000	$ -	$ -	$ -	$ -	$ -	$ -	0%		0%
2028 LINA - ESA Allocation	$ 75,000	$ -	$ 75,000	$ -	$ -	$ -	$ -	$ -	$ -	0%		0%
2028 LINA - CARE Allocation	$ 75,000	$ -	$ 75,000	$ -	$ -	$ -	$ -	$ -	$ -	0%		0%
Non Energy Benefits Study	$ 150,000	$ -	$ 150,000	$ -	$ -	$ -	$ -	$ -	$ -	0%		0%
Statewide CARE-ESA Categorical Study [5]	$ 45,000	$ -	$ 45,000	$ -	$ -	$ -	$ -	$ -	$ -	0%		0%
Categorical Study - ESA Allocation	$ 22,500	$ -	$ 22,500	$ -	$ -	$ -	$ -	$ -	$ -	0%		0%
Categorical Study - CARE Allocation	$ 22,500	$ -	$ 22,500	$ -	$ -	$ -	$ -	$ -	$ -	0%		0%
Discretionary [6]	$ 300,000	$ -	$ 300,000	$ -	$ -	$ -	$ -	$ -	$ -	0%		0%
Total Studies	**$ 1,790,000**	**$ -**	**$ 1,790,000**	**$ 46,948**	**$ -**	**$ 46,948**	**$ 188,007**	**$ -**	**$ 188,007**	**11%**		**11%**

[1] Funding for studies is not solely supported via the ESA program budget; some studies are jointly supported via the CARE budget.
[2] Authorized per D.21-06-015. Funds for pilots and studies may be rolled over to the next program year or borrowed from a future program year within the cycle, to allow for flexibility in scheduling changes with these efforts. Funding amounts listed reflect SCE's 30% allocation among the IOUs. Final authorized budgets may be adjusted by the ESA/CARE Studies Working Group per D.21-06-015.

[3] Advice letter approved Joint Utilities' 2022 LINA Study for $500,000. SCE holds the statewide contract for this co-funded study. NOTE: Year to date expenses and budget expensed reflects project total (not SCE only). The other IOUs have not been fully cross-billed. SCE's 30% allocation is $150,000, funded 50/50 via the ESA and CARE budgets. The 2022 LINA commenced in January 2021. The Joint Utilities would carry over committed, unspent 2021 LINA funding forward to 2022 and until the study is completed.

[4] Advice letter approved on January 21, 2021, and authorized $90,000 shift from the MF Adminstration to Studies for the MF CAM Process Evaluation; funding source is 100% ESA. PG&E holds the statewide contract for this co-funded study. The study commenced in July 2021. The Joint Utilities will carry over committed, unspent 2021 funding forward to 2022 and until the study is completed.

[5] Authorized per D.21-06-015, the Categorical Study will be funded 50/50 via the ESA and CARE budgets.
[6] Authorized per D.21-06-015, for each IOU to use for IOU-specific studies as needed. Unused annual budget may be carried forward until the end of the cycle.
[7] Due to system enhancements needed to implement new reporting requirements per D.21-06-015, SCE will be phasing in the new reports for the ESA Program starting March 2022.
Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

CARE Table 1 - CARE Program Expenses
Southern California Edison
Through January 2022

	Authorized Budget			Current Month Expenses			Year to Date Expenses			% of Budget Spent YTD		
CARE Program:	**Electric**	**Gas**	**Total**	**Electric**	**Gas**	**Total**	**Electric**	**Gas**	**Total**	**Electric**	**Gas**	**Total**
Outreach	$ 3,724,630	$ -	$ 3,724,630	$ 335,142	$ -	$ 335,142	$ 335,142	$ -	$ 335,142	9%	0%	9%
Processing / Certification Re-certification	$ 1,530,979	$ -	$ 1,530,979	$ 86,504	$ -	$ 86,504	$ 86,504	$ -	$ 86,504	6%	0%	6%
Post Enrollment Verification	$ 483,467	$ -	$ 483,467	$ 23,421	$ -	$ 23,421	$ 23,421	$ -	$ 23,421	5%	0%	5%
IT Programming	$ 570,000	$ -	$ 570,000	$ 766	$ -	$ 766	$ 766	$ -	$ 766	0%	0%	0%
Pilots	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	0%	0%	0%
CHANGES Program	$ 525,000	$ -	$ 525,000	$ -	$ -	$ -	$ -	$ -	$ -	0%	0%	0%
Studies	$ 36,000	$ -	$ 36,000	$ -	$ -	$ -	$ -	$ -	$ -	0%	0%	0%
Regulatory Compliance	$ 478,809	$ -	$ 478,809	$ 8,480	$ -	$ 8,480	$ 8,480	$ -	$ 8,480	2%	0%	2%
General Administration	$ 1,337,746	$ -	$ 1,337,746	$ 101,499	$ -	$ 101,499	$ 101,499	$ -	$ 101,499	8%	0%	8%
CPUC Energy Division	$ 135,625	$ -	$ 135,625	$ 10,614	$ -	$ 10,614	$ 10,614	$ -	$ 10,614	8%	0%	8%
SUBTOTAL MANAGEMENT COSTS	**$ 8,822,256**	**$ -**	**$ 8,822,256**	**$ 566,427**	**$ -**	**$ 566,427**	**$ 566,427**	**$ -**	**$ 566,427**	**6%**	**0%**	**6%**
CARE Rate Discount	$ 404,343,437	$ -	$ 404,343,437	$ 55,131,084	$ -	$ 55,131,084	$ 55,131,084	$ -	$ 55,131,084	14%	0%	14%
TOTAL PROGRAM COSTS & CUSTOMER DISCOUNTS	**$ 413,165,693**	**$ -**	**$ 413,165,693**	**$ 55,697,511**	**$ -**	**$ 55,697,511**	**$ 55,697,511**	**$ -**	**$ 55,697,511**	**13%**	**0%**	**13%**
Other CARE Rate Benefits												
- DWR Bond Charge Exemption				$ 2,605,807		$ 2,605,807	$ 2,605,807		$ 2,605,807			
- CARE Surcharge Exemption				$ 4,552,169		$ 4,552,169	$ 4,552,169		$ 4,552,169			
- California Solar Initiative Exemption				$ -		$ -	$ -		$ -			
- kWh Surcharge Exemption				$ -		$ -	$ -		$ -			
- Vehicle Grid Integration Exemption				$ -		$ -	$ -		$ -			
Total Other CARE Rate Benefits				**$ 7,157,977**	$ -	**$ 7,157,977**	**$ 7,157,977**	$ -	**$ 7,157,977**			
Indirect Costs				$ 87,462	$ -	**$ 87,462**	$ 87,462	$ -	**$ 87,462**			

[1] Decision 15-12-047 transitioned from CHANGES pilot to CHANGES program and funding for the effort is captured herein.
[2] Reflects the authorized 2021 H1 bridge funding amounts.
[3] Monthly and year-to-date expenses data was obtained from SAP database.
[4] Total costs settled to prior cycle CARE accounting are not addressed in CARE Table 1.

NOTE: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

CARE Table 2 - Enrollment, Recertification, Attrition, & Penetration
Southern California Edison
Through January 2022

	New Enrollment										Recertification				Attrition (Drop Offs)					Enrollment				
	Automatic Enrollment				Self-Certification (Income or Categorical)					Total New Enrollment (E+J)	Scheduled[5]	Non-Scheduled (Duplicates)[5]	Automatic	Total Recertification (L+M+N)	No Response[4]	Failed PEV	Failed Recertification	Other	Total Attrition (P+Q+R+S)	Gross (K+O)	Net Adjusted (K-T)	Total CARE Participants	Estimated CARE Eligible	Enrollment[7] Rate % (W/X)
	Inter-Utility[1]	Intra-Utility[2]	Leveraging[3]	Combined (B+C+D)	Online	Paper	Phone	Capitation	Combined (F+G+H+I)															
January	687	2	0	689	8,158	5,225	10,172	186	23,741	24,430	6,156	3,115	0	9,271	9	301	20	77,573	77,903	33,701	-53,473	1,348,032	1,276,922	106%
February																								
March																								
April																								
May																								
June																								
July																								
August																								
September																								
October																								
November																								
December																								
YTD Total	**687**	**2**	**0**	**689**	**8,158**	**5,225**	**10,172**	**186**	**23,741**	**24,430**	**6,156**	**3,115**	**0**	**9,271**	**9**	**301**	**20**	**77,573**	**77,903**	**33,701**	**-53,473**	**1,348,032**	**1,276,922**	**106%**

[1] Enrollments via data sharing between the IOUs.
[2] Enrollments via data sharing between departments and/or programs within the utility.
[3] Enrollments via data sharing with programs outside the IOU that serve low-income customers.
[4] Recertification results are tied to the month initiated. Therefore, recertification results may be pending due to the time permitted for a participant to respond.
[5] Recertification results include volumes for COVID-19 protections and reinstatements.
[6] Penetration Rate and Enrollment Rate are the same value.

CARE Table 3A - Post-Enrollment Verification Results (Model)
Southern California Edison
Through January 2022

Month	Total CARE Households Enrolled	Households Requested to Verify	% of CARE Enrolled Requested to Verify Total	CARE Households De-enrolled (Due to no response)	CARE Households De-enrolled (Verified as Ineligible)	Total Households De-enrolled	% De-enrolled through Post Enrollment Verification	% of Total CARE Households De-enrolled
January	1,348,032	0	0.0%	0	0	0	0.0%	0.0%
February			0.0%			0	0.0%	0.0%
March			0.0%			0	0.0%	0.0%
April			0.0%			0	0.0%	0.0%
May			0.0%			0	0.0%	0.0%
June			0.0%			0	0.0%	0.0%
July			0.0%			0	0.0%	0.0%
August			0.0%			0	0.0%	0.0%
September			0.0%			0	0.0%	0.0%
October			0.0%			0	0.0%	0.0%
November			0.0%			0	0.0%	0.0%
December			0.0%			0	0.0%	0.0%
YTD Total	**1,348,032**	**0**	**0.0%**	**0**	**0**	**0**	**0.0%**	**0.0%**

[1] Includes all customers who failed SCE's CARE eligibility probability model.
[2] Includes customers verified as over income or who requested to be de-enrolled.
[3] Verification results are tied to the month initiated and the verification process allows customers 90 days to respond to the verification request.
[4] Percentage of customers dropped compared to the total participants requested to provide verification in that month.
Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD

CARE Table 3B Post-Enrollment Verification Results (Electric only High Usage)
Southern California Edison
Through January 2022

Month	Total CARE Households Enrolled	Households Requested to Verify	% of CARE Enrolled Requested to Verify Total	CARE Households De-enrolled (Due to no response)	CARE Households De-enrolled (Verified as Ineligible)	Total Households De-enrolled	% De-enrolled through Post Enrollment Verification	% of Total CARE Households De-enrolled
January	1,348,032	8,622	0.6%	9	70	79	0.9%	0.0%
February								
March								
April								
May								
June								
July								
August								
September								
October								
November								
December								
YTD Total	**1,348,032**	**8,622**	**0.6%**	**9**	**70**	**79**	**0.9%**	**0.0%**

[1] Includes all participants who were selected for high usage verification process.
[2] Includes customers verified as over income, who requested to be de-enrolled, did not reduce usage, or did not agree to be weatherized.
[3] Medium (400%) and high usage (600%) customers are dropped at 60 days (2 or 3 bill cycles) for non-response to HUV (high usage income verification request). Additionally, 600% + users that have not reduced usage within the 60 day window (2 or 3 bill cycles) are removed from the program. Results may be pending due to the time permitted for a participant to respond.
[4] Percentage of customers dropped compared to the total participants requested to provide verification in that month.

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

CARE Table 4 - Enrollment by County
Southern California Edison
Through January 2022

County	Estimated Eligible Households[1,4]			Total Households Enrolled[2]			Enrollment Rate[3]		
	Urban	Rural	Total	Urban	Rural	Total	Urban	Rural	Total
Fresno	633	0	633	52	0	52	8%	0%	**8%**
Imperial	0	282	282	26	55	81	0%	20%	**29%**
Inyo	9	1,362	1,371	23	1,008	1,031	256%	74%	**75%**
Kern	13,428	17,886	31,314	9,746	14,657	24,403	73%	82%	**78%**
Kings	0	7,611	7,611	58	9,224	9,282	0%	121%	**122%**
Los Angeles	501,121	2,884	504,005	562,343	2,254	564,597	112%	78%	**112%**
Madera	2	0	2	0	0	0	0%	0%	**0%**
Mono	0	2,292	2,292	26	896	922	0%	39%	**40%**
Orange	200,645	0	200,645	179,735	0	179,735	90%	0%	**90%**
Riverside	83,702	79,988	163,690	93,783	100,751	194,534	112%	126%	**119%**
San Bernardino	193,062	43,828	236,890	205,173	39,134	244,307	106%	89%	**103%**
San Diego	0	1	1	0	1	1	0%	100%	**100%**
Santa Barbara	14,824	0	14,824	11,030	0	11,030	74%	0%	**74%**
Tulare	12,323	37,874	50,197	12,954	45,049	58,003	105%	119%	**116%**
Ventura	60,710	2,452	63,162	58,067	1,987	60,054	96%	81%	**95%**
Total	**1,080,459**	**196,460**	**1,276,919**	**1,133,016**	**215,016**	**1,348,032**	**105%**	**109%**	**106%**

[1] As reflected in filing A.14-11-007, et al., Annual CARE Eligibility Estimates filed February 14, 2022.

[2] Total Households Enrolled includes submeter tenants.

[3] Penetration Rate and Enrollment Rate are the same value.

[4] Does not tie to Hi Level estimate (~3) due to rounding.

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

CARE Table 5 - Recertification Results
Southern California Edison
Through January 2022

Month	Total CARE Households	Households Requested to Recertify	% of Households Total (C/B)	Households Recertified	Households De-enrolled	Recertification Rate % (E/C)	% of Total Households De-enrolled (F/B)
January	1,348,032	9,280	0.7%	8,998	29	97.0%	0.0%
February							
March							
April							
May							
June							
July							
August							
September							
October							
November							
December							
YTD	**1,348,032**	**9,280**	**0.7%**	**8,998**	**29**	**97.0%**	**0.00%**

[1] Excludes count of customers recertified through the probability model.
[2] Recertification results are tied to the month initiated and the recertification process allows customers 90 days to respond to the recertification request.
[3] Includes customers who did not respond or who requested to be de-enrolled.
[4] Percentage of customers recertified compared to the total participants requested to recertify in that month.
[5] Recertification results include volumes for COVID-19 protections and reinstatements.

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

CARE Table 6 - Capitation Contractors[1]
Southern California Edison
Through January 2022

Contractor	Contractor Type (Check one or more if applicable)				Total Enrollments	
	Private	CBO	WMDVBE	LIHEAP	Current Month	Year-to-Date
2-1-1 ORANGE COUNTY		x			31	31
ALPHA ENTERPRISES		x			-	-
APAC SERVICE CENTER	x				4	4
ARMENIAN RELIEF SOCIETY	x				-	-
ASIAN AMERICAN DRUG ABUSE PROG	x				-	-
ASIAN AMERICAN RESOURCE CENTER	x		x		-	-
ASIAN YOUTH CENTER	x				-	-
BEST PARTNERS	x				147	147
BETHEL BAPTIST CHURCH	x				-	-
DELHI CENTER	x				-	-
BETHEL BAPTIST CHURCH	x				-	-
BISHOP PAIUTE TRIBE	x				-	-
C.O.R. COMM DEVELOPMENT CORP	x				-	-
CAREGIVERS VOLUNTEERS ELDERLY		x			-	-
CHINESE CHRISTIAN HERALD CRUS.	x				-	-
CHINO NEIGHBORHOOD HOUSE		x			-	-
CITIHOUSING REAL ESTATE SERVIC		x			-	-
CITY IMPACT	x				-	-
CITY OF BEAUMONT SENIOR CENTER		x	x		-	-
COMMUNITY HEALTH INITIATIVE of OC (AKA: Volunteer Center of Greater Orange County dba OneOC)		x			-	-
DESERT COMMUNITY ENERGY		x			-	-
DESERT MANNA MINISTRIES INC	x				-	-
DISABLED RESOURCES CTR, INC		x	x		2	2
EL CONCILIO DEL CONDADO DE	x		x		-	-
FAMILY SVC ASSOC OF REDLANDS	x				-	-
FOOD SHARE	x				-	-
GO THE CALENDAR		x			-	-
HELP OF OJAI, INC.	x				-	-
HOUSING AUTHORITY OF KINGS CO	x		x		-	-
KERNVILLE UNION SCHOOL DISTRIC	x				-	-
KINGS COMMUNTITY ACTION ORG	x				-	-
KINGS CTY COMMISSION ON AGING	x				-	-
LA COUNTY HOUSING AUTHORITY		x			-	-
LEAGUE OF CALIF HOMEOWNERS	x				-	-

LIFT TO RISE	x				-	-
LTSC COMM. DEVEL. CORP	x				-	-
MENIFEE VALLEY CHAMBER OF COMMERCE		x			-	-
MEXICAN AMERICAN OPPORTUNITY		x	x		-	-
MTN COMM FAM RESOURCE CNTR	x				-	-
NEW GREATER CIR. MISSION, INC	x				-	-
NEW HOPE VILLAGE, INC	x				-	-
NEW HORIZONS CAREGIVERS GROUP		x			-	-
OCCC	x				-	-
OPERATION GRACE	x				-	-
OUR COMMUNITY WORKS	x				2	2
PACIFIC ISLANDER HLTH (PIHP)	x				-	-
PACIFIC PRIDE FOUNDATION	x				-	-
RIVERSIDE DEPT COMM ACTION		x	x	x	-	-
SALVATION ARMY SANTA FE SPGS	x				-	-
SALVATION ARMY VISALIA CORPS	x				-	-
SANTA ANITA FAMILY SERVICE	x				-	-
SENIOR ADVOCATES OF THE DESERT	x				-	-
SHARE OUR SELVES	x				-	-
SMILES FOR SENIORS FOUND.	x				-	-
SOUTHEAST CITIES SERVICE CTR.		x			-	-
SOUTHEAST COMMUNITY DEVELOPMEN	x				-	-
ST VINCENT DE PAUL		x			-	-
THE CAMBODIAN FAMILY	x				-	-
UNITED CAMBODIAN COMMUNITY INC		x			-	-
VICTOR VALLEY COMM SVC COUNCIL	x				-	-
VIETNAMESE COMMUNITY OF OC INC	x				-	-
VOLUTNEERS OF EAST LOS ANGELES	x		x		-	-
XFINITI SOLUTIONS, LLC		x			-	-
Total Enrollments					**186**	**186**

[1] All capitation contractors with current contracts are listed regardless of whether they have signed up customers or submitted invoices th

[2] Numbers reflect customers that have been placed on the rate YTD. Capitation payments may lag by a month or more depending on when SCE is invoiced by the contractors.

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

CARE Program Table 7 - Expenditures for Pilots and Studies
Southern California Edison
Through January 2022

2022	Authorized 2021-2026 Budget			Current Month Expenses			Year to Date Expenses			Cycle to Date Expenses		
	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total
Pilots												
CARE Outbound Calling Pilot	$ 80,000	$ -	$ 80,000	$ -		$ -	$ -	$ -	$ -	$ -	$ -	$ -
Studies												
Joint IOU - 2022 Low Income Needs Assessment (LINA) Study	$ 75,000	$ -	$ 75,000	$ 23,474	$ -	$ 23,474	$ 23,474	$ -	$ 23,474	$ 117,477	$ -	$ 117,477
Joint IOU - 2025 Low Income Needs Assessment (LINA) Study	$ 75,000	$ -	$ 75,000	$ -	$ -	$ -	$ -	$ -	$ -	$ -		$ -
Joint IOU - 2028 Low Income Needs Assessment (LINA) Study	$ 75,000	$ -	$ 75,000	$ -	$ -	$ -	$ -	$ -	$ -	$ -		$ -
Joint IOU - Statewide CARE-ESA Categorical Study	$ 22,500	$ -	$ 22,500	$ -	$ -	$ -	$ -	$ -	$ -	$ -		$ -
Total Studies	**$ 247,500**	**$ -**	**$ 247,500**	**$ 23,474**	**$ -**	**$ 23,474**	**$ 23,474**	**$ -**	**$ 23,474**	**$ 117,477**	**$ -**	**$ 117,477**

NOTE: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

CARE Table 8
CARE and Disadvantage Communities Enrollment Rate for Zip Codes
Southern California Edison
Through January 2022

Total CARE Households Enrolled				
Month	CARE Enrollment Rate for Zip Codes that have 10% or more disconnections	CARE Enrollment Rate for Zip Codes in High Poverty (Income Less than 100% FPG)	CARE Enrollment Rate for Zip Codes in High Poverty (with 70% or Less CARE Penetration)	CARE Enrollment Rate for DAC (Zip/Census Track) Codes in High Poverty (with 70% or Less CARE Enrollment Rate)
January				
February				
March				
April				
May				
June				
July				
August				
September				
October				
November				
December				
YTD				

Note:
Data is not available and table will be populated at a later time
Penetration Rate and Enrollment Rate are the same value.

DACs are defined at the census tract level. Corresponding zip codes are provided for the purpose of this table; however, the entire zip code listed may not be considered a DAC.

Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

CARE Table 8A
CARE Top 10 Lowest Enrollment Rates in High Disconnection, High Poverty, and DAC Code
Southern California Edison
Through January 2022

ZIP	Top 10 Lowest CARE Enrollment Rate for Zip Codes that have 10% or more Disconnections
ZIP00001	
ZIP00002	
ZIP00003	
ZIP00004	
ZIP00005	
ZIP00006	
ZIP00007	
ZIP00008	
ZIP00009	
ZIP00010	

ZIP	Top 10 Lowest CARE Enrollment Rate for Zip Codes in High Poverty (Income Less than 100% FPG)
ZIP00001	
ZIP00002	
ZIP00003	
ZIP00004	
ZIP00005	
ZIP00006	
ZIP00007	
ZIP00008	
ZIP00009	
ZIP00010	

ZIP
ZIP00001
ZIP00002
ZIP00003
ZIP00004
ZIP00005
ZIP00006
ZIP00007
ZIP00008
ZIP00009
ZIP00010

Note:
Data is not available and table will be populated at a later time
Some zip codes rolled up to the nearest zip code for privacy reasons due to the number of people residing in that zi

DACs are defined at the census tract level. Corresponding zip codes are provided for the purpose of this table; how
listed may not be considered a DAC.

Communities by Zip

Top 10 Lowest CARE Enrollment Rate for Zip Codes in DAC

ip code.

/ever, the entire zip code

FERA Table 1 - FERA Program Expenses
Southern California Edison
Through January 2022

	Authorized Budget	Current Month Expenses	Year to Date Expenses	% of Budget Spent YTD
FERA Program:	**Electric**	**Electric**	**Electric**	**Electric**
Outreach	$ 665,695	$ 35,623	$ 35,623	5%
Processing / Certification Re-certification	$ 382,745	$ -	$ -	0%
Post Enrollment Verification	$ 120,867	$ -	$ -	0%
IT Programming	$ 30,000	$ 503	$ 503	2%
Pilot(s)	$ -	$ -	$ -	0%
Studies	$ 24,000	$ -	$ -	0%
Regulatory Compliance	$ 15,445	$ -	$ -	0%
General Administration	$ 43,153	$ 1,641	$ 1,641	4%
CPUC Energy Division	$ 4,375	$ -	$ -	0%
SUBTOTAL MANAGEMENT COSTS	**$ 1,286,280**	**$ 37,767**	**$ 37,767**	**3%**
FERA Rate Discount	$28,746,536	$ 934,421	$ 934,421	3%
TOTAL PROGRAM COSTS & CUSTOMER DISCOUNTS	**$ 30,032,816**	**$ 972,188**	**$ 972,188**	**3%**
Indirect Costs		$ 609	$ 609	

NOTE: Any required corrections/adjustments are reported herein and supersede results reported in prior months and ma

FERA Table 2 - Enrollment, Recertification, Attrition, & Penetration
Southern California Edison
Through January 2022

	New Enrollment										Recertification				Attrition (Drop Offs)					Enrollment		Total FERA Participants	Estimated FERA Eligible	Enrollment [5] Rate % (W/X)
	Automatic Enrollment				Self-Certification (Income or Categorical)					Total New Enrollment (E+J)	Scheduled	Non-Scheduled (Duplicates)	Automatic	Total Recertification (L+M+N)	No Response[4]	Failed PEV	Failed Recertification	Other	Total Attrition (P+Q+R+S)	Gross (K+O)	Net Adjusted (K-T)			
	Inter-Utility[1]	Intra-Utility[2]	Leveraging[3]	Combined (B+C+D)	Online	Paper	Phone	Capitation	Combined (F+G+H+I)															
January	0	0	0	0	353	88	185	16	642	642	59	38	0	97	0	0	1	1,555	1,556	739	-914	28,380	221,674	13%
February																								
March																								
April																								
May																								
June																								
July																								
August																								
September																								
October																								
November																								
December																								
YTD Total	**0**	**0**	**0**	**0**	**353**	**88**	**185**	**16**	**642**	**642**	**59**	**38**	**0**	**97**	**0**	**0**	**1**	**1,555**	**1,556**	**739**	**-914**	**28,380**	**221,674**	**13%**

[1] Enrollments via data sharing between the IOUs.
[2] Enrollments via data sharing between departments and/or programs within the utility.
[3] Enrollments via data sharing with programs outside the IOU that serve low-income customers.
[4] No response includes no response to both Recertification and Verification.
[5] Penetration Rate and Enrollment Rate are the same value.

FERA Table 3A - Post-Enrollment Verification Results (Model)
Southern California Edison
Through January 2022

Month	Total FERA Households Enrolled	Households Requested to Verify	% of FERA Enrolled Requested to Verify Total	FERA Households De-enrolled (Due to no response)	FERA Households De-enrolled (Verified as Ineligible)	Total Households De-enrolled	% De-enrolled through Post Enrollment Verification	% of Total FERA Households De-enrolled
January	28,380	0	0.0%	0	0	0	0.0%	0.0%
February								
March								
April								
May								
June								
July								
August								
September								
October								
November								
December								
YTD Total	**28,380**	**0**	**0.0%**	**0**	**0**	**0**	**0.0%**	**0.0%**

[1] Includes all customers who failed SCE's CARE eligibility probability model.

[2] Includes customers verified as over income or who requested to be de-enrolled.

[3] Verification results are tied to the month initiated and the verification process allows customers 90 days to respond to the verification request.

[4] Percentage of customers dropped compared to the total participants requested to provide verification in that month.

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

FERA Table 3B Post-Enrollment Verification Results (Electric only High Usage)
Southern California Edison
Through January 2022

Month	Total FERA Households Enrolled	Households Requested to Verify	% of FERA Enrolled Requested to Verify Total	FERA Households De-enrolled (Due to no response)	FERA Households De-enrolled (Verified as Ineligible)	Total Households De-enrolled	% De-enrolled through Post Enrollment Verification	% of Total FERA Households De-enrolled
January	28,380	0	0.00%	0	0	0	0.0%	0.0%
February								
March								
April								
May								
June								
July								
August								
September								
October								
November								
December								
YTD Total	**28,380**	**0**	**0.0%**	**0**	**0**	**0**	**0.0%**	**0.0%**

[1] Includes all participants who were selected for high usage verification process.

[2] Includes customers verified as over income, who requested to be de-enrolled, did not reduce usage, or did not agree to be weatherized.

[3] Medium (400%) and high usage (600%) customers are dropped at 60 days (2 or 3 bill cycles) for non-response to HUV (high usage income

[4] Percentage of customers dropped compared to the total participants requested to provide verification in that month.

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

FERA Table 4 - Enrollment by County
Southern California Edison
Through January 2022

County	Estimated Eligible Households[1,4]			Total Households Enrolled[2]			Enrollment Rate[3]		
	Urban	Rural	Total	Urban	Rural	Total	Urban	Rural	Total
Fresno	54	0	54	2	0	2	4%	0%	**4%**
Imperial	0	2	2	0	0	0	0%	0%	**0%**
Inyo	1	155	156	0	22	22	0%	14%	**14%**
Kern	1,665	2,217	3,882	179	219	398	11%	10%	**10%**
Kings	0	1,690	1,690	0	180	180	0%	11%	**11%**
Los Angeles	87,868	506	88,374	10,689	114	10,803	12%	23%	**12%**
Madera	0	0	0	0	0	0	0%	0%	**0%**
Mono	0	456	456	0	26	26	0%	6%	**6%**
Orange	30,801	0	30,801	4,574	0	4,574	15%	0%	**15%**
Riverside	16,418	15,689	32,107	2,041	2,636	4,677	12%	17%	**15%**

FERA Table 5 - Recertification Results
Southern California Edison
Through January 2022

Month	Total FERA Households	Households Requested to Recertify	% of Households Total (C/B)	Households Recertified	Households De-enrolled	Recertification Rate % (E/C)	% of Total Households De-enrolled (F/B)
January	28,380	97	0.3%	89	1	91.8%	0.0%
February							
March							
April							
May							
June							
July							
August							
September							
October							
November							
December							
YTD	**28,380**	**97**	**0.3%**	**89**	**1**	**91.8%**	**0.00%**

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

FERA Table 6 - Capitation Contractors[1]
Southern California Edison
Through January 2022

Contractor	Contractor Type (Check one or more if applicable)				Total Enrollments	
	Private	CBO	WMDVBE	LIHEAP	Current Month	Year-to-Date
2-1-1 ORANGE COUNTY		x			-	-
ALPHA ENTERPRISES		x			-	-
APAC SERVICE CENTER	x				-	-
ARMENIAN RELIEF SOCIETY	x				-	-
ASIAN AMERICAN DRUG ABUSE PROG	x				-	-
ASIAN AMERICAN RESOURCE CENTER	x		x		-	-
ASIAN YOUTH CENTER	x				-	-
BEST PARTNERS	x				-	-
BETHEL BAPTIST CHURCH	x				-	-
DELHI CENTER	x				-	-
BETHEL BAPTIST CHURCH	x				-	-
BISHOP PAIUTE TRIBE	x				-	-
C.O.R. COMM DEVELOPMENT CORP	x				-	-
CAREGIVERS VOLUNTEERS ELDERLY		x			-	-
CHINESE CHRISTIAN HERALD CRUS.	x				-	-
CHINO NEIGHBORHOOD HOUSE		x			-	-
CITIHOUSING REAL ESTATE SERVIC		x			-	-
CITY IMPACT	x				-	-
CITY OF BEAUMONT SENIOR CENTER		x	x		-	-
COMMUNITY HEALTH INITIATIVE of OC (AKA: Volunteer Center of Greater Orange County dba OneOC)		x			-	-
DESERT COMMUNITY ENERGY		x			-	-
DESERT MANNA MINISTRIES INC	x				-	-
DISABLED RESOURCES CTR, INC		x	x		-	-
EL CONCILIO DEL CONDADO DE	x		x		-	-
FAMILY SVC ASSOC OF REDLANDS	x				-	-
FOOD SHARE	x				-	-