BEFORE THE PUBLIC UTILITIES COMMISSION
OF THE STATE OF CALIFORNIA

Application of Pacific Gas and Electric Company for Approval of Energy Savings Assistance and California Alternate Rates for Energy Programs and Budgets for 2021-2026 Program Years. (U 39 M)	Application No. 19-11-003 (Filed November 4, 2019)
And Related Matters.	Application No. 19-11-004 Application No. 19-11-005 Application No. 19-11-006 Application No. 19-11-007

MONTHLY REPORT OF PACIFIC GAS AND ELECTRIC COMPANY (U 39 M) ON LOW INCOME ASSISTANCE PROGRAMS FOR FEBRUARY 2022

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Dated: March 21, 2022

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MONTHLY REPORT OF PACIFIC GAS AND ELECTRIC COMPANY (U 39 M) ON LOW INCOME ASSISTANCE PROGRAMS FOR FEBRUARY 2022

In accordance with Ordering Paragraph 17 of Decision (D.) 01-05-033, Pacific Gas and Electric Company hereby submits its attached monthly status report on the results of its Energy Savings Assistance (ESA) Program and California Alternate Rates for Energy (CARE) Program efforts, showing results through February 2022. Pursuant to D.21-06-015, the new ESA, CARE and Family Electric Rate Assistance (FERA) Program funding cycle began on July 1, 2021.

Respectfully Submitted,

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Energy Savings Assistance (ESA), California Alternate Rates for Energy (CARE), and Family Energy Rate Assistance (FERA)

Program Monthly Report for February 2022

Pacific Gas and Electric Company
3/21/2022

PACIFIC GAS AND ELECTRIC COMPANY

Energy Savings Assistance Program,
California Alternate Rates for Energy Program, and
Family Electric Rate Assistance Program
Monthly Report for February 2022

Table of Contents

Title **Page**

Regulatory Update **2**

1. Energy Savings Assistance Program Executive Summary **4**

1.1 Energy Savings Assistance Program Overview 4

1.2 ESA Program Customer Outreach and Enrollment Update 6

1.3 Leveraging Success Evaluation, Including California State Department of Community Services and Development (CSD) 9

1.4 Workforce Education & Training 9

1.5 Studies and Pilots 10

1.6 Miscellaneous 12

2. California Alternate Rates for Energy Program Executive Summary **13**

2.1 CARE Program Summary 14

2.2 Outreach 15

2.3 CARE Recertifcation Complaints 18

2.4 Pilots and Studies 18

2.5 Miscellaneous 19

3. Family Electric Rate Assistance Program Executive Summary **21**

3.1 FERA Program Summary 22

3.2 FERA Program Outreach 22

3.3 FERA Recertifcation Complaints 24

3.4 Pilots and Studies 24

4. Appendix: ESA, CARE and FERA Tables **25**

PACIFIC GAS AND ELECTRIC COMPANY

Energy Savings Assistance Program, California Alternate Rates for Energy Program, and Family Electric Rate Assistance
Monthly Report for February 2022

The Energy Savings Assistance (ESA), California Alternate Rates for Energy (CARE), and Family Electric Rate Assistance (FERA) programs are long-standing programs designed to assist income-qualified households in PG&E's service territory in reducing their energy usage and monthly utility expenses. Decision (D.) 21-06-015 authorized a new ESA, CARE, and FERA program funding cycle beginning July 1, 2021, through December 31, 2026.

This Pacific Gas and Electric (PG&E) monthly report complies with income-qualified programs reporting requirements established in D.21-06-015 to include FERA, and with all reporting and program evaluation requirements previously established for the CARE and ESA Programs.[1] The investor-owned utilities (IOUs)[2] are currently working with Energy Division (ED) staff to finalize reporting tables and formats to comply with the mandates of D.21-06-015 for the 2022-2026 ESA, CARE and FERA programs, and are using the most current reporting templates beginning with the January 2022 report.

Regulatory Update

ESA Program

2022 ESA Budget Update: PG&E's 2022 ESA Main program treatment budget is $103M. In Q4 2021, PG&E identified a need to increase 2022 ESA funding in order to provide contractors a glide path into the new ESA program contemplated in D.21-06-015, as well as provide an opportunity to retool the ESA workforce to help contractors install measures that can provide PG&E's ESA customers with deeper energy savings. In November 2021, PG&E increased the 2022 ESA Main program treatment budget from ~$103M to ~$130M, to include measures, implementer fees, and bulk purchasing related costs. The additional dollars were carried forward into 2022 from 2021 Multifamily Common Area Measure (MF CAM) uncommitted funding available at the end of 2021.[3] Fund shifting between budget categories will happen later this year when the exact amount that will need to be shifted is known.

For 2022, PG&E's ESA goals for energy savings and homes treated are delineated in D.21-06-015 and remain unchanged with the funding shift.[4]

[1] The IOUs worked with Energy Division (ED) staff to revise reporting tables and formats in compliance with the mandates of D.16-12-022 and now use the resulting ED-approved monthly reporting format for 2017-2020 ESA and CARE programs, beginning with the report for January 2018.
[2] IOUs are PG&E, Southern California Edison Company, Southern California Gas Company, and San Diego Gas and Electric Company.
[3] MF CAM carry-forward from 2021 to 2022 is permitted by D.21-06-015, Ordering Paragraph (OP) 148 and PG&E Advice Letter 4472-G-A/6279-E-A. Per D.21-06-015 OP 181, fund shifting of any amount between budget categories is allowed within the program year, allowing PG&E to fund shift from MF CAM budget to ESA measure budget categories in 2022.
[4] D.21-06-015, Attachment 1, Tables 5 and 6.

Notice of Joint IOU ESA Program Solicitation Schedule: On February 1, 2022, the IOUs served a notice to all parties on service lists Application (A.) 19-11-003 et al., Rulemaking (R.).13-11-005, R.15-03-010, R.19-01-001 and R.12-11-005 to inform stakeholders that a Joint IOU ESA program solicitation schedule was been developed and posted to California Energy Efficiency Coordinating Committee (CAEECC) website and the ESA solicitation landing pages of each IOUs. The schedule includes key milestones across all IOU ESA program solicitations.

ESA Working Group: PG&E worked with ED and the other IOUs to solicit members for the ESA Working Group as directed in D.21-06-015.[5] The ESA Working Group is responsible for updating the Statewide ESA Program Policy and Procedures (P&P) Manual, and the ESA Installation Standards (IS) Manual and recommending program revisions including updates to ESA measures, cost effectiveness test considerations, changes to program goals as necessary, and development of a Universal Application System (UAS). A sub-working group (SWG) meeting was held on February 8, 2022 to discuss remaining questions from D.21-06-015. Another SWG meeting was held on February 22, 2022 that included a recap of February accomplishments and project next steps.

Emergency Rent Assistance Program (ERAP): In February 2022, ESA in-home contractors continued to raise awareness of the Emergency Rental Assistance Program (ERAP) by distributing informational flyers to renters in homes that were treated. This is a part of PG&E's strategy to leverage all communications channels to increase awareness of financial services support available to customers. The State of California's Renter's Assistance Program Housing is Key Fact Sheet was included as a leave behind hard copy for households served by ESA.

CARE Program

On February 14, 2022, the IOUs served a notice to all parties on the service list for A. 19-11-003, et al. to inform stakeholders of a Joint IOU compliance filing regarding the 2022 annual estimates of CARE eligible customers and related information. The IOUs submitted tables showing – by county – total households, demographic eligibility rates for 2022, eligible households for 2022, participating CARE households as of December 31, 2021, and estimated penetration rates based on the 2022 eligibility estimates and December 31, 2021 participation.

[5] D.21-06-015, OP 177 and OP 178.

1. Energy Savings Assistance (ESA) Program Executive Summary

The ESA Program provides free, no-cost home weatherization, energy-efficient appliances, and energy education services to income-qualified PG&E customers[6] throughout PG&E's service territory. ESA is a resource program emphasizing long-term and enduring energy savings, and serves all willing and eligible low-income customers by providing all feasible ESA Program measures at no cost to the customer through a direct-install approach. All housing types are eligible to participate, and the ESA Program is available to both homeowners and renters.

D.21-06-015 approved the ESA program budget for PYs 2021-2026. The total 2022 authorized ESA Program budget is $180,975,480, which covers all programs in the ESA portfolio, including the long-standing "ESA Main" program for single-family (SF) and multi-family (MF) housing, the MF-Common Area Measures (CAM) program, and pilots, such as the Pilot Plus and Pilot Deep programs that are slated for a Q3 2022 launch. Through February, PG&E expended $19,352,981 in total ESA program costs. Details of ESA expenses are provided in the ESA Summary Table and ESA Table 1 in the Appendix.

1.1 Energy Savings Assistance Program Overview

1.1.1 Provide a summary of the Energy Savings Assistance Program elements as approved in Decision (D.) 21-06-015.

ESA Table 1: (SF, MH, MF In-Unit) Summary of Expenses for 2022

	2022 Authorized/Planning Assumptions[a]	Actual to Date[b]	%
Budget[c]	$118,516,601	$16,527,803	14%
Homes Treated	59,340	11,090	19%
kWh Saved	15,093,167	3,438,672	23%
kW Demand Reduced	2,859	570	20%
Therms Saved	629,105	130,106	21%
GHG Emissions Reduced (Tons)	N/A	3,445	

[a] Authorized ESA budget, energy savings goals and household treatment target per D.21-06-015.
[b] As shown in ESA Monthly Report Table 1, and Table 2.
[c] ESA Main program budget includes measures and program administrative budget categories as shown on ESA Monthly Report Table 1. 2022 authorized budget and expenditures includes Benefit Burdens as approved in (D.)20-12-005.

In February, PG&E's ESA Main (MF, Mobile Home (MH), MF In-Unit) treated 11,090 homes, resulting in 3,438,672 kWh saved, 570 kW demand reduced and 130,106 therms saved. In addition, 3,445 tons of GHG emissions were reduced.

[6] To qualify for the ESA Program, a residential customer's household income must be at or below 200 percent of Federal Poverty Guidelines, as required in D.05-10-044.

ESA Table 2: MF CAM Summary of Expenses for 2022			
	2022 Authorized/Planning Assumptions[a]	Actual to Date	%
Budget	$47,760,413	$1,454,837	3%
Properties Treated	33	16	48%
kWh Saved	N/A	573,224	
kW Demand Reduced	N/A	22	
Therms Saved	N/A	46,479	

[a] 2022 Property Treated target is from Advice Letter 4472-G/6279-E. Other planning assumptions values are based on the historical average of the completed ESA CAM projects.

In February 2022, PG&E's ESA MF CAM program treated 58 buildings on 6 properties with 290,190 kWh, 11 kW, and 38,077 therms saved. The top three measures installed in February were interior linear LED tubes with a $10,848 total installation cost, exterior LED Recessed Downlight Retrofit Kits with a $20,558 total installation cost, and interior LED A-lamps with a $3,807 total installation cost.

ESA Table 3: Pilot Plus and Pilot Deep Summary of Expenses for 2022			
	2022 Authorized/Planning Assumptions[a]	Actual to Date[b]	%
Budget[c]	$8,749,299	$35,465	0.4%
Homes Treated	-	-	-
kWh Saved	-	-	-
kW Demand Reduced	-	-	-
Therms Saved	-	-	-
GHG Emissions Reduced (Tons)	-	-	-

[a] Target homes treated, savings and GHG emissions reduction values will be determined in third quarter 2022 upon contract execution with third party Pilot Plus/Deep implementer.
[b] Actual homes treated, savings and GHG emissions reduction values will be determined in third quarter 2022 upon contract execution with third party Pilot Plus/Deep implementer.
[c] Pilot Plus and Pilot Deep budget and expenditures as shown on ESA Monthly Report Table 1A-1.

Throughout February 2022, PG&E conducted activity supporting the third-party solicitation for ESA Pilot Plus and Pilot Deep Program (Pilot Plus/Deep) design and implementation, including the release of the Request for Proposal (RFP) on February 11, 2022. Pilot Plus/Deep targets in ESA Table 3 above will be updated once the successful bidder(s) is/are selected and under contract with PG&E.

1.1.2 Program Measure Changes

PG&E did not implement any program measure changes during this reported period.

1.2 ESA Program Customer Outreach and Enrollment Update

1.2.1 Provide a summary of the Energy Savings Assistance Program outreach and enrollment strategies deployed this month.

ESA Main (MF, MH, and MF In-Unit) Program Contractor Outreach: Contractors relied on a variety of activities to conduct outreach, but primarily utilized outbound calling from assigned lead lists and canvassing in areas with a high propensity for eligible customers. Additional methods included outbound calls from contractor-generated lists of CARE or Zip-7 customers as well as responding to referrals.

ESA Program Multifamily Common Area Measure (MF CAM) Initiative: PG&E continued enrollment efforts for 2022. The program audited two properties and 130 buildings in February. As of February 2022, PG&E's ESA CAM program has 30 active projects in the pipeline.

ESA Pilot Plus and Pilot Deep: PG&E's Pilot Plus and Pilot Deep program is expected to commence in Q3 2022, therefore PG&E has no data to report for February.

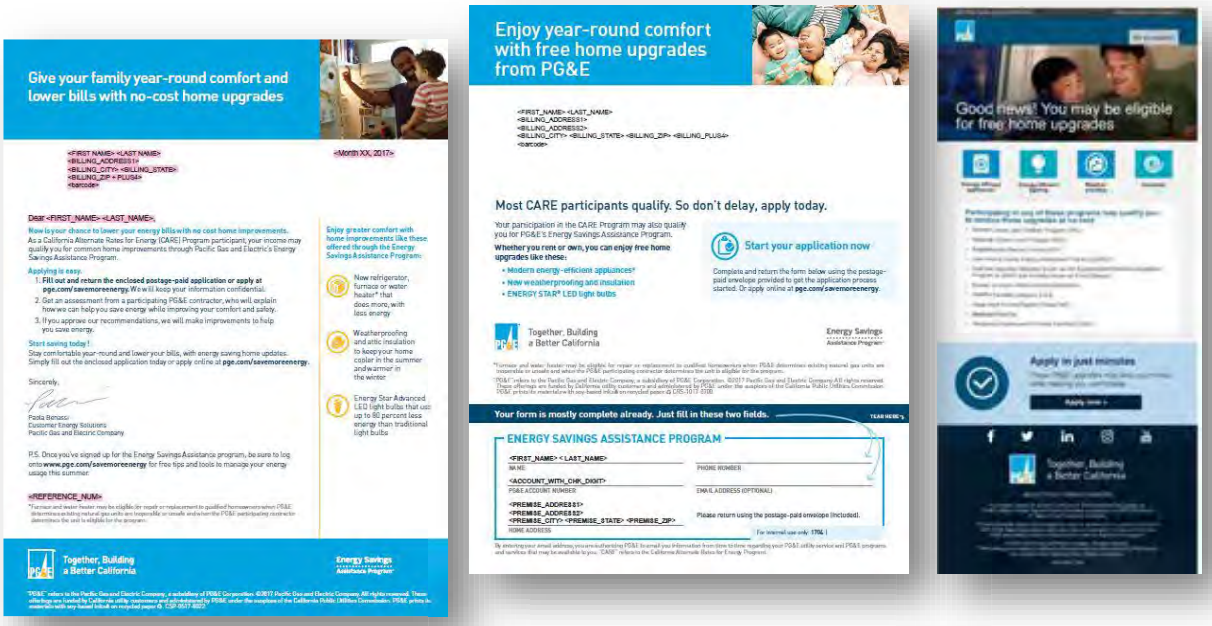
Language Line: PG&E is in the process of capturing this data for future reporting.

Tribal Outreach: PG&E sent out an email to all recognized and non-recognized tribes in February with an ask to update their contact information.

1.2.2 Customer Assistance Marketing, Education and Outreach for the ESA Program.

In February 2022, PG&E continued to receive responses from a direct marketing campaign deployed in December 2021 to 100,000 CARE-enrolled customers whose homes had not yet been treated by the ESA Program. Through February 28, the campaign generated 6,464 qualified leads. The campaign used existing creative from Q3 2021.

Direct Mail/Email (English/Spanish):



In February 2022, PG&E also received 2,621 program applications from online activities via email and the ongoing digital campaign launched in early January 2022.

PG&E continued to deploy the CARE welcome kit[7] to customers who were newly enrolled in the CARE program. In February, 3,213 kits were deployed, and PG&E received 367 ESA applications from that deployment for a 11% response rate.

In February, PG&E continued to host live Time-of-Use (TOU) webinars in partnership with media and community partners throughout the Bay Area. This month PG&E partnered with the Mexican Consulate in Fresno targeting Spanish-speaking customers in the Central Valley. A total of 10 customers joined the live webinar via Zoom and Facebook Live.

PG&E's education covered the following:

- Rate plan options.
- The transition to TOU, when it will happen, and how customers can learn to shift their energy use.
- Energy savings tips and shared information on the various tools and resources available, including the ESA Program, Home Energy Checkup, Budget Billing, and High Usage Alerts.
- The Spanish web page and customer service number.

Information on PG&E's assistance programs, including CARE, FERA, ESA and Medical Baseline were also provided during the webinar. Details of each program's benefits and qualifications criteria were discussed.

[7] Since January 2018, PG&E has included a personalized pre-filled response form for the ESA Program in the CARE welcome kit. Customers who wish to participate may complete the form and return it to PG&E.

PG&E Customer Contact Centers, Branch Offices, and Payment Offices: Local Customer Service Offices: As the COVID-19 pandemic continues, PG&E also extended the temporary closure of its local offices during the reporting month. PG&E is in the process of determining next steps.

1.2.3 Managing Energy Use

As part of its energy education, PG&E enables its customers with online resources to manage their energy use. In February ESA contractors helped 903 customers to sign up for MyAccount and 1,033 customers were enrolled in Energy Alerts. From MyAccount, all customers can access and perform a Home Energy Checkup and CARE-enrolled customers can view their latest Personalized Energy Profile (PEP). The PEP offers customized behavioral and energy conservation tips, and rate recommendation based on the customer's energy use, load profile, and season. In addition, participants in the ESA program receive collateral "leave behinds" (printed materials) from ESA contractors with tips for managing energy, rate plan choices, and other programs and resources that they may be qualified for, both administered by PG&E and administered by third-parties. PEP reports are available to CARE-enrolled customer and ESA Contractors quarterly. The Q1 2022 PEP reports will be available at the end of March.

1.2.4 Services to Reduce Energy Bill

PG&E's ESA contractors provide collateral leave behinds that present solutions for saving money and managing energy costs for all ESA participants. PG&E's Universal Brochure provides comprehensive information to ESA customers about bill discount and assistance programs, rate plan choices, energy management, and payment support programs, in an easy-to-read format. ESA contractors are trained to discuss new opportunities for bill savings, such as the Arrearage Management Plan (AMP), and referrals to LIHEAP program administrators, for qualified households. The ESA Program also has cross referral and direct enrollment processes to auto-enroll eligible income qualified customers in the CARE program. Customers who are ineligible for ESA or CARE but eligible for FERA, are enrolled in the FERA program.

1.2.5 Additional Activities

CARE Discounts Removed: The ESA program systematically removes CARE customers who apply for ESA and are proven to be over income. PG&E identified and removed 21 such customers from CARE in February.

New Contractors and Community-Based Organizations (CBOs): In February 2022, PG&E had no new Contractors or CBOs join the ESA program.

1.3 Leveraging Success Evaluation, Including California State Department of Community Services and Development (CSD)

1.3.1 Please provide a status on referrals, of the leveraging and coordination effort with CSD. Expand on activities and success rates across the list of programs from the Coordination Workshop, such as Affordable Broadband and Lifeline, as applicable to ESA, CARE and FERA. What new steps or programs have been implemented? What was the result in terms of new enrollments?

CSD Low Income Weatherization Program (LIWP) (MF) Leveraging Projects: PG&E continues to seek opportunities to collaborate with CSD-LIWP on potential leveraging and measure implementation. PG&E and CSD continues to explore strategies that may be most effective for leveraging the 2021-2026 ESA programs.

There was no CSD-LIWP leveraging activity in February 2022.

Low Income Home Energy Assistance Program (LIHEAP) Energy Star® Refrigerator Installations: There were no refrigerators installed through LIHEAP leveraging in February 2022.

CSD Data Sharing: PG&E continues to share data with CSD on a monthly and annual basis and as requests are made.

1.4 Workforce Education & Training

1.4.1 Please summarize efforts to improve and expand the ESA Program workforce education and training. Describe steps taken to hire and train low income workers and how such efforts differ from prior program years.

The PG&E Energy Efficiency Workforce Education and Training Program (WE&T) supports ESA contractor training by providing webinar trainings for Energy Specialists (ES), Weatherization Specialists (WS), and Advanced Weatherization Specialists (AWS) with instructor led presentations and virtual engagement activities with trainees. Due to heavy hands-on training for Natural Gas Appliance Testing (NGAT), Energy Training Centers (ETC) continue the blended model which consist of two days of webinar and one day of in-person practical training following COVID-19 safety guidelines and procedures. In addition, ESA contractor training includes "dry-run" sessions to help students with soft-skill trainings for webinar preparedness prior to the start of class. These sessions range from 30 to45 minutes, and trainees receive one-on-one assistance with navigating the webinar platforms, technology setup, and expectations of virtual class engagement activities.

ESA contractors are encouraged to hire local workers to implement the ESA Program in their areas. All contractors and subcontractors responsible for implementing the ESA Program are trained at the ETC in Stockton. Most of these ESA program ES and installation contractors are from the local communities in which they work. Below

shows a summary of ESA contractor training provided for February including ESA onboarding, ES, WS, AWS, and NGAT training.

ESA Contractor Training Summary Through February 2022		
	February 2022	**YTD**
Students	34	63
Student Days	68	161
Training Sessions	9	27

1.5 Studies and Pilots

1.5.1 ESA Program Studies

2022 Low Income Needs Assessment (LINA): Work for the 2022 LINA commenced in January 2021 with Evergreen Economics as the selected consultant. To achieve the study's primary objective of identifying renter needs in the ESA program, a large-scale phone survey (n=1,200) of the California income-qualified renter population is being conducted to create different renter profiles. Combined with other data analyses, the collected information will inform program and policy recommendations to address the unique characteristics of income-qualified renter households.

By the end of February 2022, approximately 1,000 phone interviews with income qualified renters were conducted across the IOU territories. The phone survey is scheduled to be completed in March 2022, followed by in-depth interviews with a subset of renters and rental building owners to inform program and policy recommendations.

ESA/CARE Study Working Group: D.21-06-015 authorized the formation of a statewide Study Working Group for the ESA and CARE programs.[8] Working Group membership is comprised of IOUs' representatives, ED staff, and no more than two representatives from each segment of the following interest groups: contractors, CBOs, Cal Advocates, consumer protection/advocates, and other special interest groups. Assigned tasks of the Working Group include planning and designing statewide studies and related research for the ESA and CARE programs and providing feedback on study deliverables.

Two meetings were held in February 2022. Discussion items for the first meeting included approaches to address non-consensus issues, status update of the Categorical Eligibility Study, and cross collaboration between the Study Working Group and Cost Effectiveness Sub-Group on the upcoming Non-Energy Benefits Study. For the second meeting, the evaluation approaches and work scopes for SCE's Building Electrification and Clean Energy Homes Pilots were reviewed and discussed.

[8] D.21-06-015, OP 176.

ESA MF-CAM Process Evaluation: A process evaluation for the MF-CAM Initiative commenced in July 2021 with Resource Innovations, Inc. as the selected consultant. The study has the following objectives: 1) Assess the relative effectiveness of current MF-CAM outreach, delivery, and implementation strategies; 2) Identify what data currently exist and may be needed to facilitate more reliable evaluations of program impacts; 3) Inform future program designs targeting the income qualified MF sector.

A stakeholder workshop was held on February 16 to present interim evaluation findings and solicit stakeholder feedback. Workshop materials and responses to stakeholder comments were subsequently posted on the Energy Division's Public Document Area (PDA). Upcoming evaluation activities include participant surveys and in-depth interviews, tenant surveys, and in-depth interview with the CPUC.

1.5.2 ESA Program Pilots

ESA Pilot Plus/Deep Program: D.21-06-015 approved Pilot Plus/Deep to begin implementation in 2022 with two treatment tiers:

- The Pilot Plus package will offer basic measures found in the main ESA program, in addition to certain equipment and appliance replacements and load shifting technologies to reduce annual energy usage by five to 15 percent;[9]
- The Pilot Deep package will offer the more advanced, and likely more expensive measures to achieve a 15 to 50 percent reduction in annual energy usage.[10]

Pilot Plus/Deep will gather data on the feasibility of strategic measures delivery, including electrification measures, the level of investment required for such deep energy retrofits, energy savings and bill impacts to the household, long-term benefits of these treatments (including non-energy benefits), and the cost-effectiveness of each treatment tier.[11] The Pilot will commence in the second half of 2022 and operate through 2026.

D. 21-06-015 allows the IOUs several options to design and implement Pilot Plus/Deep Program. PG&E has opted for a third-party solicitation process to generate innovative ideas and manage cost through competitive pricing. The successful bidder(s) are expected to be responsible for the Pilot Plus/Deep Program's overall implementation, meeting all regulatory requirements, and achieving the Pilot objectives.

On February 11, 2022, PG&E released an RFP for Pilot Plus/Deep program design and implementation. The RFP was released to interested parties who had completed self-registration and pre-bid documentation requirements on the PowerAdvocate solicitations platform on or before February 7, 2022. On February 15, 2022, PG&E held a Bidder's Conference, providing an overview of the RFP scope, timeline and process. The presentation included information

[9] D.21-06-015, Attachment 2, p. 5.
[10] Ibid.
[11] Ibid, p.1.

about RFP documents, response requirements, modifiable and nonmodifiable contract terms, and other contract requirements, such as the PG&E Contractor Safety Program. Bidders were provided the opportunity to ask questions about the RFP both during the presentation and through February 28, 2022,[12] via PowerAdvocate.

1.6 Miscellaneous

Water-Energy Coordination Program

As of February 28, 2022, nine partnership programs with water agencies were operating and serving qualified homes. Programs in operation include partnerships with Alameda County Water District, City of Santa Cruz, Solano County Water Agency, Sonoma Water, and all five districts of California American Water located in PG&E territory which are Merced, Monterey, Oakhurst, Sacramento and Santa Rosa. In February, 70 homes were served through the partnership programs and 54 toilets were retrofitted.

[12] Additional time was allotted for written question submissions. The original due date was February 22, 2022. Bidders were notified of the extended question submission period via PowerAdvocate.

2. California Alternate Rates for Energy (CARE) Program Executive Summary

The CARE Program provides a monthly discount on energy bills for qualifying households throughout PG&E's service area.[13]

D.21-06-015 approved the CARE Program budget for PYs 2021-2026.[14] PG&E's 2022 authorized CARE Program administrative budget is $13,760,000.[15] Through February, PG&E expended $1,806,113 in CARE program administration costs, of which $863,565 was for supporting CARE outreach activities and $313,043 was for recertification and post-enrollment verification processes. D.21-06-015 also authorized $687,689,000 towards CARE rate discounts for PY 2022.[16] Through February 2022, the CARE program provided a total of $161,495,149 in electric and gas bill discounts to 1,527,890 households throughout PG&E's service territory.

The CARE program enrollment rate was maintained at 109% of the estimated eligible households in February. During the month, PG&E continued to provide direct assistance to CARE customers who encountered difficulties submitting the appropriate documentation to meet the verification requirements through PG&E's outbound calling campaign. Separately, PG&E has been coordinating with other IOUs to formalize this calling effort through a simultaneous PEV outbound calling pilot pursuant to D.21-06-015.[17]

[13] To qualify for the CARE discount, a residential customer's household income must be at or below 200 percent of Federal Poverty Guidelines, as required in D.05-10-044 and per Public Utilities Code Section 739.1(b) (1) or someone in the customer's household is an active participant in other qualifying public assistance programs.
[14] D.21-06-015, Attachment 1, Table 2 CARE Approved Budgets.
[15] Ibid
[16] Ibid
[17] D.21-06-015, OP 13.

2.1 CARE Program Summary

2.1.1 Please provide CARE Program summary costs.

CARE Budget Categories	2022 Authorized Budget [a]	Actual Expenses Year-to-Date [b]	% of Budget Spent
Outreach	$7,780,300	$863,565	11%
Processing, Certification, Recertification	$844,100	$123,296	15%
Post Enrollment Verification	$1,475,900	$189,747	13%
IT Programming	$1,090,600	$364,144	33%
CHANGES Program [c]	$525,000	$68,876	13%
Studies and Pilots	$0	$12,500	0%
Measurement and Evaluation	$200,000	$12,959	6%
Regulatory Compliance	$369,400	$42,820	12%
General Administration	$1,306,800	$106,173	8%
CPUC ED Staff	$167,900	$22,033	13%
Total Expenses	**$13,760,000**	**$1,806,113**	**13%**
Subsidies and Benefits	$687,689,000	$161,495,149	23%
Total Program Costs and Discounts	**$701,449,000**	**$163,301,263**	**23%**

[a] D.21-06-015 approved the CARE program budget for PYs 2021-2026. 2022 authorized budget includes $1,107,039 for Benefit Burdens as approved in D.20-12-005.
[b] Actual expenses include employee benefits costs.
[c] The CHANGES Program provides funding to CBOs to assist Limited English Proficient (LEP) customers with energy education and billing issues

2.1.2 Please provide the CARE Program penetration rate to date

CARE Enrollment		
Participants Enrolled	**Eligible Participants[18]**	**YTD Penetration Rate**
1,527,890	1,401,702	109%

[18] On February 14, 2022, PG&E, on behalf of the IOUs, filed the Annual Estimates of CARE Eligible Customers and Related Information. This number reflects estimates of PG&E's CARE Eligible Participants for 2022.

2.2 Outreach

2.2.1 Discuss utility outreach activities and those undertaken by third parties on the utility's behalf.

Direct Mail: Not applicable for this reporting month.

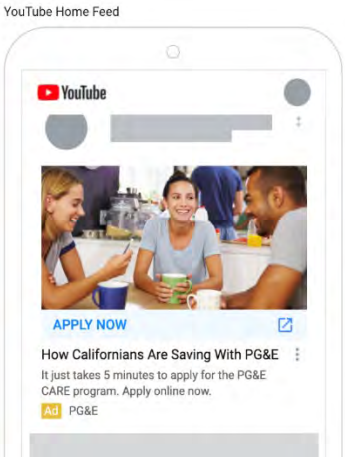
Email: Not applicable for this reporting month.

Tribal Outreach: PG&E plans to begin its tribal outreach efforts in March 2022.

Integrated Marketing: Not applicable for this reporting month.

Digital Media: In February, PG&E continued the Always On digital strategy, with CARE Google and paid search advertising targeting income-qualified customers across PG&E's service territory. The media buy includes display and native (such as sponsored ad placements on news sites and FreshEBT) advertising targeted to 227 zip codes with higher percentages of estimated eligible high poverty and rural customers.

Digital Ad Examples:



Home Energy Report Marketing Module: The CARE and FERA marketing module in the print version of the Home Energy Reports continued into the month of February.

PG&E Newsletter: An article promoting CARE and FERA ran in the February issue of the PG&E newsletter targeting approximately 1.6 million income-qualified customers.

Media Interviews: PG&E continues to participate in media interviews to promote CARE, FERA and other assistance programs. On February 24, PG&E co-hosted a live Time-of-Use webinar in partnership with the Mexican Consulate in Fresno targeting Spanish-speaking customers in the Central Valley. A total of 10 customers joined the live webinar via Zoom and FB Live. Information was provided on CARE, FERA, ESA and Medical Baseline and PG&E answered questions from customers.

A number of media outlets aired radio and TV interview segments in February to discuss PG&E's winter energy savings tips and financial assistance programs, such as KUVS Univision (Sacramento), KFTV Univision (Central Valley), KDTV Univision (Bay Area), Skylink TV (Bay Area), KLBN Radio (Central Valley) and KEST – News for Chines Radio (Bay Area).

Local Customer Service Offices: As noted in Section 1.2.2, PG&E extended the temporary closure of its local offices during the reporting month and will provide updates in future reporting cycles.

Outbound Financial Assistance: PG&E continued its **case management efforts** of past due customer accounts through its outbound calling campaign during February. The outbound calling campaign provides information on the payment options available to the customers to restore their account standing; it also offers information on other income-qualified assistance programs such as CARE, FERA, Medical Baseline, LIHEAP, and the AMP.

During the reporting month, customer service representatives (CSRs) contacted 10,014 customers directly through this campaign. The customers who could not be reached by phone but had access to voicemail received information regarding PG&E's financial assistance programs. The February campaign was successful in enrolling 62 customers in CARE and FERA and identifying over $162,565 in potential savings from customers taking action to change their rate plans.

CBO Outreach and Engagement: PG&E continues to engage its broad network of CBO partners in CARE/FERA program marketing and outreach to present information related to the phase out of COVID-19 emergency protections and other bill savings programs and resources, including ERAP and LIHEAP. In addition to the standard capitation payments CARE Community Outreach Contractors (COCs) receive for successful enrollments, PG&E also developed a mini-grant initiative for Q3 2021 – Q1 2022 for interested CARE COCs to receive additional training and funding to amplify messaging efforts around COVID-19 protections[19] and other programs and resources, including the California Arrearage Payment Program (CAPP), AMP and provide one-on-one case management services to help support customers' success in AMP. The CBOs receiving these additional grants have used social media, newsletters, direct mail, one-on-one meetings in offices, in-person events, and food box distributions to distribute information.

In February, PG&E also selected 8 CBO partners per RFP 127674 to provide Marketing, Education, and Outreach (ME&O) services through March 31, 2024, for multiple programs, including CARE, FERA, ESA, and complimentary offerings. PG&E hopes through this effort to tap into the expertise and local knowledge CBOs have, expand and deepen its CBO partnerships, and work together to serve hard-to-reach households and communities with education and enrollment support for CARE, FERA, and ESA alongside other programs that can benefit households including AMP, the forthcoming Percentage of Income Pilot Program (PIPP), LIHEAP, and other state and local resources.

2.2.2 Describe the efforts taken to reach and coordinate the CARE Program with other related low income programs to reach eligible customers.

PG&E automatically enrolls customers in CARE who participate in ESA or receive LIHEAP or REACH payments. The table on the following page shows CARE automatic enrollments for February 2022 and year-to-date.

[19] The effort to engage CBOs in outreach related to the phase out of protections is further detailed in PG&E's "*COVID-19 Emergency Customer Protections Transition Plan, Pursuant to Res. M-4849, Ordering Paragraph 5,"* effective April 1, 2021, and in Attachment B to Supplemental Advice Letter (PG&E 4483-G-A/6307-E-A) *Joint Community Based Organization (CBO) Reporting Template of SoCalGas, SDG&E, SCE, and PG&E Pursuant to Decision (D.) 21-06-036 Ordering Paragraph (OP) 8*, that was filed October 6, 2021.

CARE Automatic Enrollment		
Source	**February**	**YTD**
ESA	707	1,238
LIHEAP	123	230
REACH	16	30

2.3 CARE Recertification Complaints

2.3.1 Report the number of customer complaints received (formal or informal, however and wherever received) about their CARE recertification efforts, with the nature of the complaints and resolution.

PG&E received no complaints regarding CARE recertification during this reporting month.

2.4 Pilots and Studies

2.4.1 CARE Program Studies

Refer to "Section 1.5.1. ESA Program Studies" for updates on the 2022 Low Income Needs Assessment.

Categorical Eligibility Study: D.21-06-015 authorized for a Categorical Eligibility Study to be completed by December 2022, and for the IOUs to file a joint Tier 2 advice letter 60 days after study completion, proposing an updated list of categorical programs for enrollment in the ESA, CARE, and FERA programs.[20] The study will also assess whether any recommended categorical programs would be suitable candidates for CARE and FERA automatic enrollment.

From October 2021 through January 2022, the IOUs worked with ED staff and the ESA/CARE Study Working Group to finalize the scope and timing of the Categorical Eligibility Study. The Solicitation process for the study continued in February 2022.

Community Help and Awareness with Natural Gas and Electricity Services (CHANGES) Evaluation: D.21-06-015 requires CHANGES to be evaluated by an independent third-party and the first evaluation to begin no later than 12 months after Decision approval. The evaluation began in February 2022, with Opinion Dynamics as the selected evaluation consultant, and will be conducted for the 2019-2021 program period. A kick-off meeting was held on February 25 to review the project scope and objectives. A research plan will be developed and presented at a public workshop to be scheduled for Q2 2022. The evaluation is expected to complete by Q4 2022.

[20] D.21-06-015, OP 170.

2.4.2 CARE Program Pilot

CARE Post Enrollment Verification (PEV) Pre-Pilot Project: In August of 2021, PG&E started an outbound calling campaign to provide direct support to customers who have submitted incomplete or incorrect CARE PEV documentation which is required to confirm their program eligibility. The outbound calling campaign also provides customers with information on other income-qualified energy savings programs that PG&E administers and/or partners with. In February, PG&E contacted 1,017 customers via this effort, and 86 of these customers successfully submitted the required documentation to demonstrate their eligibility to remain in the CARE/FERA program.

In accordance with the directive in D.21-06-015,[21] PG&E is coordinating with other IOUs to begin a simultaneous pilot beginning in the second quarter of 2022.

2.5 Miscellaneous

CARE Discounts Removed and Enrolled in FERA: The CARE program systematically removes CARE customers who are proven to be over income via PEV, and if qualified, enrolls them in the FERA program. In February, PG&E identified and automatically enrolled 113 of these customers in the FERA program.

CARE Program PEV Freezes:[22] In compliance with CPUC Res. M-4833 and D. 19-07-015, PG&E added the customers impacted by the 2020 Wildfires, the 2021 Winter Storms and the 2021 Wildfires to PG&E's Emergency Consumer Protection Plan, thereby making these customers eligible for the protection measures under this plan.

The table on the following page details the CARE program PEV freezes currently in place as of February 2022.

[21] D.21-06-015 OP 13 directs the IOUs to simultaneously conduct a coordinated six month to one year outbound call pilot for "attempted but failed" post-enrollment verified households. The IOUs will file a Tier 2 advice letter at the end of the pilot term, and within three months of the pilot's conclusion.

[22] CPUC Res. M-4833 directed IOUs to freeze CARE program post-enrollment verification (PEV) in the counties impacted by the California wildfires. PG&E expanded the CARE PEV freeze to customers in affected counties where a state of emergency proclamation was issued by the Governor of California due to a disaster that resulted in PG&E's inability to deliver utility services to customers and remains in place for one year from the date of the proclamation. D.19-07-015 extends PG&E's Emergency Consumer Protection Plan to include residential and non-residential customers in areas where a state of emergency proclamation is issued by the California Governor's Office or the President of the United States where the disaster has either resulted in the loss or disruption of the delivery or receipt of utility service, and/or resulted in the degradation of the quality of utility service.

CARE Program Post-Enrollment Verification Freezes			
Date of Proclamation	**Disaster Name**	**Affected Areas or ZIP Codes**	**Date when Protection Ends**
July 2021	Madera and Mariposa Wind Events	93644, 95338, 93643, 93604, 93637, 93601, 93614, 95311, 95306, 95389, 95345, 93623, 93669, 93645, 95325, 95318, 93610, 93638, 93626, 95329, 93653, 93636	August 1, 2022
July 2021	Plumas, Butte, Lassen and Alpine Wildfires	95971, 96137, 96020, 95947, 95983, 95942 95923, 95956, 95934, 95984, 95915, 95980, 95747, 95965, 95973, 96061, 95023, 95966	August 1, 2022
August 2021	Nevada, Placer, and Siskiyou Wildfires	95971, 96137, 96020, 95947, 95983, 96063, 95956, 95942, 95923, 95934, 96061, 95984, 95915, 95980, 95747, 95965, 95973, 95023, 95966, 95949, 95713, 95945, 95602, 95736, 95722	September 1, 2022
August 2021	El Dorado, Trinity, Tehama, and Shasta Wildfires	95636, 95720, 95684, 95726, 95667, 95634, 95527, 96010, 95573, 96076	September 1, 2022
September 2021	Lake Wildfires	95949, 95422, 95971, 96137, 95713, 96020, 95726, 95945, 95947, 95667, 95684, 95602, 95457, 95636, 95735, 95720, 95983, 96063, 95956, 95721, 95942, 95923, 95527, 95934, 96061, 96076, 95984, 95915, 95980, 95736, 96010, 95965, 95563, 95973, 95722, 95464, 95966, 95573, 95634, 96150, 96041, 96047, 95709	October 1, 2022
September 2021	Fawn Wildfire	96003, 96019, 96002, 96001, 96051, 96008	October 1, 2022
October 2021	Washington, Hopkins and KNP Complex Wildfires	95370, 95327, 95310, 93633, 93603, 93646, 93641, 95418	November 1, 2022

3. Family Electric Rate Assistance (FERA) Program Executive Summary

The FERA Program provides a monthly 18 percent discount on electric bills for qualifying households of three or more individuals throughout PG&E's service area.[23]

D.21-06-015 approved the FERA Program budget for PYs 2021-2026.[24] PG&E's 2022 authorized FERA Program administrative budget is $2,794,400, and $12,898,000 for electric rate subsidies.[25] Through February, PG&E expended $2,620,194 in total program costs. Of the total expenditure, $321,699 (or 12%) was spent on outreach and administrative activities and $2,298,494 (or 88%) in electricity rate discounts were provided to 39,689 households (representing ~23% of the estimated FERA-eligible households) in PG&E's service territory.

PG&E continues to develop strategies to meet the 40% FERA enrollment goal established in D.21-06-015 for PY 2022.[26] Because PG&E is only at 23% program penetration currently, despite significant spend in marketing and outreach, reaching 40% will require a substantive increase in enrollment from current levels. In February 2022, PG&E identified some potential populations that may be eligible, such as college students, farmworkers, and immigrant populations, and is implementing strategies to reach these groups. Because the population eligible for FERA is relatively small, (with only ~174,000 customers eligible)[27], and likely hard-to-reach, PG&E will need to continue to implement novel and creative strategies in order to meet FERA's enrollment goals in 2022 and in subsequent years. PG&E is also consulting with our CBO Advisory Group members to identify new strategies that should be explored.

[23] To qualify for the FERA discount, a residential customer's household income must be at 200 percent plus $1 to 250 percent of Federal Poverty Guidelines, as required in D.05-10-044 and per Public Utilities Code Section 739.12.
[24] D.21-06-015, Attachment 1, Table 4 FERA Approved Budgets.
[25] Ibid
[26] Ibid
[27] On February 14, 2022, PG&E, on behalf of the IOUs, filed the Annual Estimates of CARE Eligible Customers and Related Information. This number reflects estimates of PG&E's FERA Eligible Participants for 2022 that was derived from the same data set as CARE.

3.1 FERA Program Summary

3.1.1 Please provide FERA Program summary costs.

FERA Budget Categories	2022 Authorized Budget[a]	Actual Expenses Year-to-Date[b]	% of Budget Spent
Outreach	$2,575,100	$316,458	12%
Processing, Certification, Recertification	$55,400	$0	0%
Post Enrollment Verification	$81,500	$0	0%
IT Programming	$0	$0	0%
Pilots	$0	$0	0%
Studies	$0	$0	0%
Regulatory Compliance	$28,700	$0	0%
General Administration	$53,700	$5,241	10%
CPUC Energy Division Staff	$0	$0	0%
Total Expenses	$2,794,400	$321,699	12%
Subsidies and Benefits	$12,898,000	$2,298,494	18%
Total Program Costs and Discounts	$15,692,400	$2,620,194	17%

[a] D.21-06-015 approved the FERA program budget for PYs 2021-2026. 2022 authorized budget includes $505 for Benefit Burdens as approved in D.20-12-005.
[b] Actual expenses include employee benefits costs.

3.1.2 Please provide FERA Program enrollment rate to date.

FERA Enrollment		
Participants Enrolled	**Eligible Participants[a]**	**YTD Penetration Rate**
39,689	174,219	23%

[a] On February 14, 2022, PG&E, on behalf of the IOUs, filed the Annual Estimates of CARE Eligible Customers and Related Information. This number reflects data available for estimating PG&E's CARE Eligible Participants for 2022.

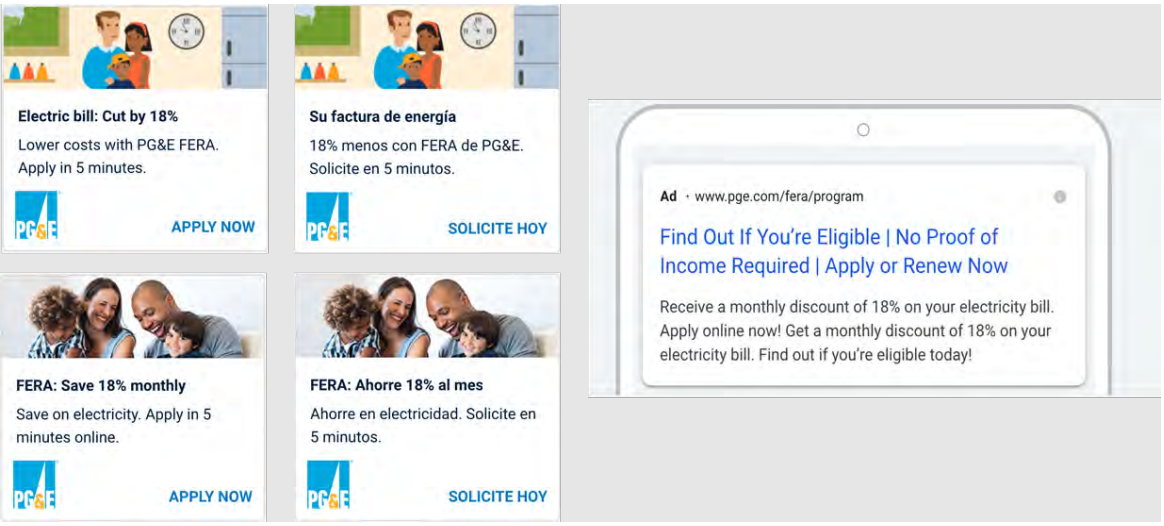
3.2 FERA Program Outreach

3.2.1 Please discuss utility outreach activities and those undertaken by third parties on the utility's behalf.

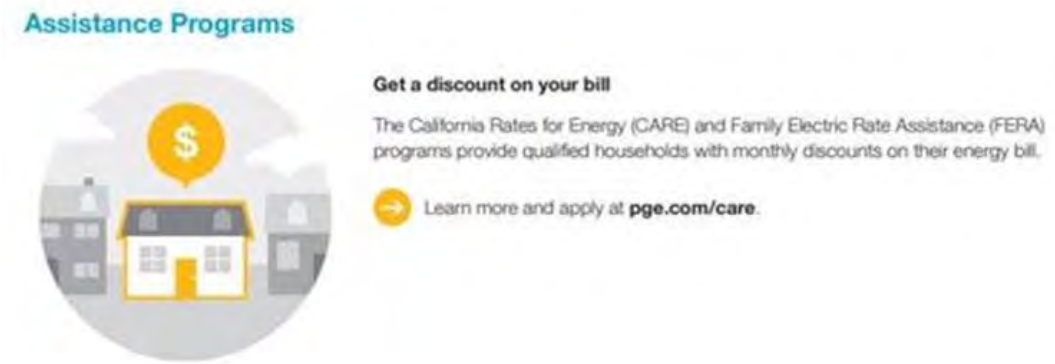
Direct Mail: Not applicable for this reporting month.

Email: Not applicable for this reporting month.

Digital Media: In February 2022, PG&E continued the Always On digital strategy, with FERA advertising targeted to income-qualified customers across PG&E's service territory. The media buy includes display and native (such as sponsored ad placements on news sites and FreshEBT) advertising, paid search and Google advertising. In addition, heavier spending is planned through mid-year targeted to 165 zip codes with higher percentages of estimated eligible high poverty and rural customers.



Home Energy Report Marketing Module: PG&E continued promotion of CARE and FERA to 1 million recipients in the income-qualified segment of the printed Home Energy Reports (HERs) sent during the month of February.



PG&E Newsletter: An article promoting CARE and FERA ran in the February issue of the PG&E newsletter targeting approximately 1.6 million income-qualified customers.

Media Interviews: PG&E continues to participate in media interviews to promote CARE, FERA and other assistance programs.

On February 24, PG&E co-hosted a live Time-of-Use webinar in partnership with the Mexican Consulate in Fresno targeting Spanish-speaking customers in the Central Valley. A total of 10 customers joined the live webinar via Zoom and FB Live. Information was provided on CARE, FERA, ESA and Medical Baseline and PG&E answered questions from customers.

A number of media outlets aired radio and TV interview segments in February to discuss PG&E's winter energy savings tips and financial assistance programs, such as KUVS Univision (Sacramento), KFTV Univision (Central Valley), KDTV Univision (Bay Area), Skylink TV (Bay Area), KLBN Radio (Central Valley) and KEST – News for Chines Radio (Bay Area).

Tribal Outreach: PG&E plans to begin its tribal outreach efforts in March 2022.

FERA Partners (Capitation Agencies): In February 2022, there were no FERA enrollments via FERA Capitation Agencies (COCs).

3.3 FERA Recertification Complaints

3.3.1 Report the number of customer complaints received (formal or informal, however and wherever received) about their FERA recertification efforts, with the nature of the complaints and resolution.

PG&E received no complaints regarding FERA recertification during this reporting month.

3.4 Pilots and Studies

3.4.1 FERA Program Studies

Refer to Section "2.4.1. CARE Program Studies" for Categorical Eligibility Study updates.

3.4.2 FERA Program Pilots

There is no active FERA program pilot at this time.

4. Appendix: ESA, CARE and FERA Tables

ESA Program Summary	ESA Program Summary Expenses
ESA Program – Table 1	ESA Main Program (SF, MH, MF In-Unit) Expenses
ESA Program – Table 1A	MF In-Unit, MF CAM, MFWB, Pilot(s) and CSD Leveraging Program Expenses
ESA Program – Table 2	Program Expenses & Energy Savings by Measures Installed (SF, MH, MF In-Unit)
ESA Program – Table 2A	CSD Leveraging
ESA Program – Table 2B	MF CAM YTD Completed & Expensed Installation, Properties Treated and Expenses
ESA Program – Table 2B-1	Eligible Common Area Measures List
ESA Program – Table 2C	Pilot Plus and Pilot Deep Program Expenses & Energy Savings by Measures Installed
ESA Program – Table 2D	Pilot Program Expenses & Energy Savings by Measures Installed
ESA Program – Tables 3A, 3B, 3C, 3D, & 3F	Average Bill Savings per Treated Home/Common Area
ESA Program – Tables 4A, 4B, 4C, & 4D	Homes/Buildings Treated
ESA Program – Tables 5A, 5B, 5C, & 5D	Program Customer Summary
ESA Program – Table 6	Expenditures for Pilots and Studies
ESA Program – Table 7	Customer Segment Participation/Enrollments
ESA Program – Table 8	Clean Energy Referral, Leveraging, and Coordination
ESA Program – Table 9	Tribal Outreach
CARE Program – Table 1	Overall Program Expenses
CARE Program – Table 2	Enrollment, Recertification, Attrition, and Penetration
CARE Program – Tables 3A & 3B	Post-Enrollment Verification Results (Model & High Usage)
CARE Program – Table 4	Enrollment by County
CARE Program – Table 5	Recertification Results
CARE Program – Table 6	Capitation Contractors
CARE Program – Table 7	Expenditures for Pilots and Studies
CARE Program – Table 8	Disadvantaged Communities Enrollment Rate
CARE Program – Table 8a	Top 10 Lowest Enrollment Rates
FERA Program – Table 1	Overall Program Expenses
FERA Program – Table 2	Enrollment, Recertification, Attrition, and Penetration
FERA Program – Table 3A & 3B	Post-Enrollment Verification Results (Model & High Usage)
FERA Program – Table 4	Enrollment by County
FERA Program – Table 5	Recertification Results
FERA Program – Table 6	Capitation Contractors

Energy Savings Assistance Program Table - Summary Expenses
Pacific Gas and Electric Company
Through February 28, 2022

	Authorized Budget			Current Month Expenses			Year to Date Expenses			% of Budget Spent YTD		
ESA Program:	**Electric**	**Gas**	**Total**	**Electric**	**Gas**	**Total**	**Electric**	**Gas**	**Total**	**Electric**	**Gas**	**Total**
ESA Main Program (SF and MH)	$ 63,137,025	$ 55,379,576	$ 118,516,601	$ 2,799,780	$ 6,433,141	$ 9,232,921	$ 5,317,513	$ 11,210,290	$ 16,527,803	8%	20%	14%
ESA Multifamily In-Unit												
ESA Multifamily Common Area Measures	$ 30,413,070	$ 17,347,343	$ 47,760,413	$ (374,924)	$ 517,671	$ 142,747	$ 277,262	$ 1,177,575	$ 1,454,837	1%	7%	3%
ESA Multifamily Whole Building												
ESA Pilot Plus and Pilot Deep	$ 4,637,129	$ 4,112,170	$ 8,749,299	$ 10,263	$ 9,101	$ 19,364	$ 18,796	$ 16,668	$ 35,464	0%	0%	0%
Building Electrification Retrofit Pilot												
Clean Energy Homes New Construction Pilot												
CSD Leveraging	$ 2,503,978	$ 1,467,786	$ 3,971,764	$ -	$ -	$ -	$ -	$ -	$ -	0%	0%	0%
MCE Pilot	$ 689,000	$ 611,000	$ 1,300,000	$ -	$ -	$ -	$ 689,000	$ 611,000	$ 1,300,000	100%	100%	100%
SPOC	$ 467,599	$ 209,804	$ 677,403	$ 12,834	$ 11,381	$ 24,215	$ 18,485	$ 16,392	$ 34,877	4%	8%	5%
ESA Program TOTAL	**$ 101,847,801**	**$ 79,127,679**	**$ 180,975,480**	**$ 2,447,953**	**$ 6,971,294**	**$ 9,419,247**	**$ 6,321,056**	**$ 13,031,925**	**$ 19,352,981**	6%	16%	11%

NOTE: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

Energy Savings Assistance Program Table 1 - Main (SF, MH, MF In-Unit) Expenses
Pacific Gas and Electric Company
Through February 28, 2022

Appliances	Authorized Budget [1]			Current Month Expenses			Year to Date Expenses			% of Budget Spent YTD		
ESA Program:	**Electric**	**Gas**	**Total**	**Electric**	**Gas**	**Total**	**Electric**	**Gas**	**Total**	**Electric**	**Gas**	**Total**
Energy Efficiency												
Appliances	$ 10,200,968	$ -	$ 10,200,968	$171,484	$ -	$ 171,484	$547,667	$ -	$ 547,667	5%	0%	5%
Domestic Hot Water	$ 1,111,675	$ 5,794,765	$ 6,906,440	$30,111	$588,150	$ 618,261	$48,786	$1,064,509	$ 1,113,295	4%	18%	16%
Enclosure	$ 236,147	$ 23,378,299	$ 23,614,446	$18,960	$1,877,081	$ 1,896,041	$35,879	$3,552,026	$ 3,587,905	15%	15%	15%
HVAC	$ 11,294,053	$ 6,498,976	$ 17,793,029	$189,509	$2,476,725	$ 2,666,234	$363,697	$4,034,842	$ 4,398,539	3%	62%	25%
Maintenance	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	0%	0%	0%
Lighting	$ 5,542,434	$ -	$ 5,542,434	$455,648	$ -	$ 455,648	$1,012,046	$ -	$ 1,012,046	18%	0%	18%
Miscellaneous	$ 12,485,358	$ -	$ 12,485,358	$252,531	$ -	$ 252,531	$423,853	$ -	$ 423,853	3%	0%	3%
Customer Enrollment	$ 8,940,653	$ 7,928,503	$ 16,869,156	$517,003	$458,474	$ 975,477	$1,007,814	$893,722	$ 1,901,536	11%	11%	11%
In Home Education	$ 2,657,489	$ 2,356,641	$ 5,014,130	$187,532	$166,302	$ 353,834	$346,431	$307,213	$ 653,644	13%	13%	13%
Pilot [2]	$ 303,922	$ 269,516	$ 573,438	$ -	$ -	$ -	$ -	$ -	$ -	0%	0%	0%
Implementation	$ 2,640,174	$ 2,341,287	$ 4,981,461	$380,784	$337,676	$ 718,460	$401,922	$356,421	$ 758,343	15%	15%	15%
Safety - Unexpected overhead costs	$ -	$ -	$ -	$11,602	$10,300	$ 21,902	$22,232	$19,713	$ 41,945	0%	0%	0%
Energy Efficiency TOTAL	**$ 55,412,873**	**$ 48,567,987**	**$ 103,980,860**	**$ 2,215,164**	**$ 5,914,708**	**$ 8,129,872**	**$ 4,210,327**	**$ 10,228,446**	**$ 14,438,773**	8%	21%	14%
Training Center	$ 301,343	$ 267,229	$ 568,572	$25,770	$22,852	$ 48,622	$81,369	$72,158	$ 153,527	27%	27%	27%
Workforce Education and Training	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	-	-	-
Inspections	$ 1,538,944	$ 1,364,724	$ 2,903,668	$119,481	$105,955	$ 225,436	$251,012	$222,595	$ 473,607	16%	16%	16%
Marketing and Outreach	$ 1,207,970	$ 1,071,218	$ 2,279,188	$101,839	$90,310	$ 192,149	$171,827	$152,375	$ 324,202	14%	14%	14%
Studies[3]	$ 236,084	$ 171,226	$ 407,310	$7,640	$6,775	$ 14,415	$15,403	$13,659	$ 29,062	7%	8%	7%
Regulatory Compliance	$ 306,957	$ 272,208	$ 579,165	$25,107	$22,265	$ 47,372	$34,992	$31,031	$ 66,023	11%	11%	11%
General Administration	$ 4,100,056	$ 3,635,899	$ 7,735,955	$302,185	$267,976	$ 570,161	$547,578	$485,588	$ 1,033,166	13%	13%	13%
CPUC Energy Division	$ 32,798	$ 29,085	$ 61,883	$2,594	$2,300	$ 4,894	$5,005	$4,438	$ 9,443	15%	15%	15%
TOTAL PROGRAM COSTS	**$ 63,137,025**	**$ 55,379,576**	**$ 118,516,601**	**$ 2,799,780**	**$ 6,433,141**	**$ 9,232,921**	**$ 5,317,513**	**$ 11,210,290**	**$ 16,527,803**	**8%**	**20%**	**14%**
Funded Outside of ESA Program Budget												
Indirect Costs				$ -	$ -	$ -	$ -	$ -	$ -			
NGAT Costs					$ 473,970	$ 473,970		$ 833,378	$ 833,378			

[1] Authorized Budget: Approved in D.21-06-015.
NOTE: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.
[2] Carry forward VEC Pilot budget from 2021 to 2022 E $131,672 / G $116,766 total $248,438
[3] Carry forward Studies budget from 2021 to 2022 E $116,834 / G $65,476 total $182,310

Energy Savings Assistance Program Table 1A - MF In-Unit, MF CAM, and MFWB Expenses
Pacific Gas and Electric Company
Through February 28, 2022

	Authorized Budget [1] [2] [3] [4]			Current Month Expenses			Year to Date Expenses			% of Budget Spent YTD		
ESA Program (Multifamily):	**Electric**	**Gas**	**Total**	**Electric**	**Gas**	**Total**	**Electric**	**Gas**	**Total**	**Electric**	**Gas**	**Total**
ESA Multifamily In-Unit			$ -	$ -	$ -	$ -	$ -	$ -	$ -			
ESA Multifamily Common Area Measures	$ 30,413,070	$ 17,347,343	$ 47,760,413	($374,924)	$517,671	$ 142,747	$277,262	$1,177,575	$ 1,454,837	1%	7%	3%
ESA Multifamily Whole Building	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -			
SPOC	$ 467,599	$ 209,804	$ 677,403	$12,834	$11,381	$ 24,215	$18,485	$16,392	$ 34,877	4%	8%	5%
ESA Program (Multifamily)TOTAL	**$ 30,880,669**	**$ 17,557,147**	**$ 48,437,816**	**$ (362,090)**	**$ 529,052**	**$ 166,962**	**$ 295,747**	**$ 1,193,967**	**$ 1,489,714**	1%	7%	3%

[1] Expenditures for MF In-Unit by end use is shown on ESA Summary Table.
[2] Expenditures for MF Common Area Measures by end use is shown on ESA Table 2B.
[3] Remaining SPOC budget carried forward from 2021 to 2022 Electric $355,757/ Gas $110,623 total of $466,380
[4] Remaining CAM budget carried forward from 2021 to 2022 CAM Electric $18,077,670/ Gas $6,408,404 total of $24,486,074

Energy Savings Assistance Program Table 1A-1 - Pilot Plus and Pilot Deep Expenses

	Authorized Budget [1] [2]			Current Month Expenses			Year to Date Expenses			% of Budget Spent YTD		
	Electric	**Gas**	**Total**	**Electric**	**Gas**	**Total**	**Electric**	**Gas**	**Total**	**Electric**	**Gas**	**Total**
ESA Pilot Plus and Pilot Deep Program	$ 4,637,129	$ 4,112,170	$ 8,749,299	$10,263	$9,101	$ 19,364	$18,796	$16,668	$ 35,464	0%	0%	0%
			$ -	$ -	$ -	$ -	$ -	$ -	$ -			
TOTAL	**$ 4,637,129**	**$ 4,112,170**	**$ 8,749,299**	**$ 10,263**	**$ 9,101**	**$ 19,364**	**$ 18,796**	**$ 16,668**	**$ 35,464**	0%	0%	0%

[1] Expenditures for Pilot Plus and Pilot Deep by end use is shown on ESA Table 2C.
[2] Authorized budget adjusted to cover 2021 costs $33,308

Energy Savings Assistance Program Table 1A-2 - Building Electrification Expenses

	Authorized Budget [1] [2]			Current Month Expenses [4]			Year to Date Expenses			% of Budget Spent YTD		
	Electric	**Gas**	**Total**	**Electric**	**Gas**	**Total**	**Electric**	**Gas**	**Total**	**Electric**	**Gas**	**Total**
ESA Building Electrification Program	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -			
	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -			
TOTAL	**$ -**	**$ -**	**$ -**	**$ -**	**$ -**	**$ -**	**$ -**	**$ -**	**$ -**			

Expenditures for Building Electrification by end use is shown on ESA Table 2D.

Energy Savings Assistance Program Table 1A-3 - Clean Energy Homes Expenses

	Authorized Budget [1] [2]			Current Month Expenses [4]			Year to Date Expenses			% of Budget Spent YTD		
	Electric	**Gas**	**Total**	**Electric**	**Gas**	**Total**	**Electric**	**Gas**	**Total**	**Electric**	**Gas**	**Total**
ESA Clean Energy Homes Program			$ -	$ -	$ -	$ -	$ -	$ -	$ -			
			$ -	$ -	$ -	$ -	$ -	$ -	$ -			
TOTAL	**$ -**	**$ -**	**$ -**	**$ -**	**$ -**	**$ -**	**$ -**	**$ -**	**$ -**			

Expenditures for Clean Energy Homes by end use is shown on ESA Table 2D.

Energy Savings Assistance Program Table 1A-4 - Leveraging - CSD Expenses

	Authorized Budget [1]			Current Month Expenses			Year to Date Expenses			% of Budget Spent YTD		
	Electric	**Gas**	**Total**	**Electric**	**Gas**	**Total**	**Electric**	**Gas**	**Total**	**Electric**	**Gas**	**Total**
ESA Program Leveraging - CSD	$ 2,503,978	$ 1,467,786	$ 3,971,764	$ -	$ -	$ -	$ -	$ -	$ -	0%	0%	0%
MCE Pilot	$ 689,000	$ 611,000	$ 1,300,000	$ -	$ -	$ -	$ 689,000	$ 611,000	$ 1,300,000	100%	100%	100%
TOTAL	**$ 3,192,978**	**$ 2,078,786**	**$ 5,271,764**	**$ -**	**$ -**	**$ -**	**$ 689,000**	**$ 611,000**	**$ 1,300,000**	22%	29%	25%

[1] Expenditures for CSD Leveraging by end use is shown on ESA Table 2A.
[2] Remaining CSD budget carried forward from 2021 to 2022 CSD LIWP Electric $1,918,299/ Gas $948,410 total of $2,866,709

NOTE: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

Energy Savings Assistance Program Table 2 - SF, MH, MF In-Unit
Pacific Gas and Electric Company
Through February 28, 2022

		ESA Program (Summary)Total					
		Year-To-Date Completed & Expensed Installation					
Measures	**Units**	**Quantity Installed**	**kWh [2] (Annual)**	**kW [2] (Annual)**	**Therms [2] (Annual)**	**Expenses ($)**	**% of Expenditure**
Appliances							
High Efficiency Clothes Washer	Each	309	2,403	-	5,688	276,030	1.8%
Refrigerator	Each	551	309,640	43	-	463,438	3.1%
New - Clothes Dryer	Each						
New - Dishwasher	Each						
Freezers	Each						
Domestic Hot Water							
Faucet Aerator	Each						
Other Domestic Hot Water	Home	8,039	51,038	7	40,598	1,115,101	7.4%
Water Heater Tank and Pipe Insulation	Home	994	4,212	1	3,881	4,595	0.0%
Water Heater Repair/Replacement	Home	201	-	-	1,472	77,253	0.5%
Low-Flow Showerhead / Combined Showerhead/TSV	Home						
Heat Pump Water Heater	Each						
Thermostatic Tub Spout/Diverter	Each	22	1	-	42	1,976	0.0%
Thermostatic Shower Valve	Each						
New - Solar Water Heating							
Enclosure							
Air Sealing	Home	6,724	10,152	2	7,440	3,494,019	23.2%
Caulking	Home						
New - Diagnostic Air Sealing	Home						
Attic Insulation	Home	265	2,691	-	11,915	511,070	3.4%
New - Floor Insulation	Home						
HVAC							
Removed - FAU Standing Pilot Conversion	Each						
Furnace Repair/Replacement	Each	265	-	-	(6,466)	875,752	5.8%
Room A/C Replacement	Each	116	(22,070)	(4)	-	107,855	0.7%
Central A/C replacement	Each	1	286	-	-	3,583	0.0%
Heat Pump Replacement	Each						
Evaporative Cooler (Replacement)	Each	95	35,722	6	-	101,253	0.7%
Evaporative Cooler (Installation)	Each						
Duct Test and Seal	Home	380	(627)	-	2,406	222,713	1.5%
Energy Efficient Fan Control	Home						
New - Prescriptive Duct Sealing	Home	2,878	449,630	325	31,744	2,603,563	17.3%
High Efficiency Forced Air Unit (HE FAU)	Home						
Removed - A/C Time Delay	Home	24	(2,224)	-	-	6,692	0.0%
Smart Thermostat	Home	2,043	429,662	77	57,203	554,011	3.7%
New - Portable A/C	Each						
New - Central Heat Pump-FS (propane or gas space)							
New - Wholehouse Fan							
Maintenance							
Furnace Clean and Tune	Home						
Central A/C Tune up	Home	26	-	-	-	12,029	0.1%
New - Evaporative Cooler Maintenance	Home						
Lighting							
Removed - Interior Hard wired LED fixtures	Each	9,632	657,933	79	(14,811)	439,457	2.9%
Exterior Hard wired LED fixtures	Each	7,620	39,190	-	-	509,196	3.4%
Removed - LED Torchiere	Each	548	38,622	5	(885)	34,412	0.2%
Removed - Occupancy Sensor	Each	3	80	-	-	582	0.0%
Removed - LED Night Light	Each						
LED Reflector Bulbs	Each	8,344	94,788	2	(2,153)	72,097	0.5%
LED A-Lamps	Each	36,544	350,932	7	(7,967)	304,185	2.0%
Miscellaneous							
Pool Pumps	Each						
Power Strip	Each	2	-	-	-	4,343	0.0%
Power Strip Tier II	Each	5,751	986,612	20	-	433,375	2.9%
NEW - Air Purifier	Home						
Cold Storage	Each						
New - Comprehensive Home Health and Safety Check-up	Home						
New - CO and Smoke Alarm	Each						
Pilots							
Customer Enrollment							
ESA Outreach & Assessment	Home	11,090				$ 2,141,963	14.2%
ESA In-Home Energy Education	Home	11,090				$ 707,699	4.7%
Total Savings/Expenditures			3,438,672	570	130,106	$ 15,078,245	
Total Households Weatherized [1]		8,439					
Households Treated	Total						
- Single Family Households Treated	Home	8,553					
- Multi-family Households Treated (In-unit)	Home	1,578					
- Mobile Homes Treated	Home	959					
Total Number of Households Treated	Home	11,090					
# Eligible Households to be Treated for PY	Home	59,340					
% of Households Treated	%	18.69%					
- Master-Meter Households Treated	Home	386					

[1] Weatherization may consist of attic insultation, attic access weatherization, weatherstripping - door, caulking, and minor home repairs.
[2] All savings are calculated based on the following sources: DNV/GL Impact Evaluation Program Years 2015-2017 Impact II, or ESA workpapers.

Note: Any measures noted as 'NEW' have been added during the course of this program year.
Note: Any measures noted as 'REMOVED', are no longer offered by the program but have been kept for tracking purposes.
Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

Energy Savings Assistance Program Table 2A - CSD Leveraging
Pacific Gas and Electric Company
Through February 28, 2022

		ESA Program - CSD Leveraging					
		Year-To-Date Completed & Expensed Installation					
Measures	**Units**	**Quantity Installed**	**kWh (Annual)**	**kW (Annual)**	**Therms (Annual)**	**Expenses ($)**	**% of Expenditure**
Appliances							
High Efficiency Clothes Washer	Each						
Refrigerator	Each						
New - Clothes Dryer [1]	Each						
New - Dishwasher [1]	Each						
Freezers [1]	Each						
Domestic Hot Water							
Faucet Aerator	Home						
Water Heater Tank and Pipe Insulation	Home						
Water Heater Repair/Replacement	Each						
Low-Flow Showerhead / Combined Showerhead/TSV	Home						
Heat Pump Water Heater	Each						
Thermostatic Tub Spout/Diverter	Home						
Thermostatic Shower Valve	Home						
New - Solar Water Heating [1]							
Enclosure							
Air Sealing	Home						
Caulking	Home						
New - Diagnostic Air Sealing [1]	Home						
Attic Insulation	Home						
New - Floor Insulation [1]	Home						
HVAC							
Removed - FAU Standing Pilot Conversion [1]	Each						
Furnace Repair/Replacement	Each						
Room A/C Replacement [1]	Each						
Central A/C replacement	Each						
Heat Pump A/C Replacement	Each						
Evaporative Cooler (Replacement) [1]	Each						
Evaporative Cooler (Installation) [1]	Each						
Duct Test and Seal [1]	Home						
Energy Efficient Fan Control [1]	Home						
New - Prescriptive Duct Sealing	Home						
High Efficiency Forced Air Unit (HE FAU) [1]	Home						
Removed - A/C Time Delay [1]	Home						
Smart Thermostat	Home						
New - Portable A/C [1]	Each						
New - Central Heat Pump-FS (propane or gas space) [1]	Each						
New - Wholehouse Fan [1]	Each						
Maintenance							
Furnace Clean and Tune [1]	Home						
Central A/C Tune up [1]	Home						
New - Evaporative Cooler Maintenance [1]	Home						
Lighting							
Removed - Interior Hard wired LED fixtures [1]	Each						
Exterior Hard wired LED fixtures	Each						
Removed - LED Torchiere [1]	Each						
Removed - Occupancy Sensor [1]	Each						
Removed - LED Night Light [1]	Each						
LED Reflector Bulbs	Each						
LED A-Lamps	Each						
Miscellaneous							
Pool Pumps [1]	Each						
Power Strip [1]	Each						
Power Strip Tier II	Each						
NEW - Air Purifier [1]	Home						
Cold Storage [1]	Each						
New - Comprehensive Home Health and Safety Check-up [1]	Home						
New - CO and Smoke Alarm [1]	Each						
Pilots							
Customer Enrollment							
ESA Outreach & Assessment	Home						
ESA In-Home Energy Education	Home						
Total Savings/Expenditures							
Total Households Weatherized							
CSD MF Tenant Units Treated			**Total**				
			-				
[1] Measures not available to CSD for leaveraging.							

NOTE: Any measures noted as 'NEW' have been added during the course of this program year.
NOTE: Any measures noted as 'REMOVED', are no longer offered by the program but have been kept for tracking purposes.
NOTE: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

Energy Savings Assistance Program Table 2B - Multifamily Common Area Measures
Pacific Gas and Electric Company
Through February 28, 2022

	Table 2B ESA Program - Multifamily Common Area Measures[5]							
		Year-To-Date Completed & Expensed Installation						
ESA CAM Measures[1]	**Units (of Measure such as "each")**	**Quantity Installed**	**Number of Units for Cap-kBTUh and Cap-Tons**	**kWh (Annual)**	**kW (Annual)**	**Therms (Annual)**	**Expenses ($)**	**% of Expenditure**
Appliances								
High Efficiency Clothes Washer	Each	-		-	-	-	$ -	0.00%
Refrigerator	Each	2		98	0	(3)	$ 2,323	0.11%
								0.00%
Domestic Hot Water								0.00%
New: Non-Condensing Domestic Hot Water Boiler	Cap-kBtuh	-	-	-	-	-	-	0.00%
New: Condensing Domestic Hot Water Boiler	Cap-kBtuh	17	5,599	-	-	18,874	574,500	26.29%
Storage Water Heater	Cap-kBtuh	36	5,516	-	-	22,311	$ 533,891	24.43%
Tankless Water Heater	Cap-kBtuh	19	4,787	(57)	-	9,264	$ 163,639	7.49%
Heat Pump Water Heater	kW	-	-	-	-	-	$ -	0.00%
Demand Control DHW Recirculation Pump	Each	39		6,109	1	508	$ 106,874	4.89%
Low flow Showerhead	Each	13		-	-	93	$ 108	0.00%
Faucet Aerator	Each	-		-	-	-	$ -	0.00%
								0.00%
Envelope								0.00%
Attic Insulation	Sq Ft	6,012		464	0	-	$ 8,072	0.37%
Wall Insulation Blow-in	Sq Ft	-		-	-	-	$ -	0.00%
Windows	Sq Ft	1,384		4,540	5	-	$ 124,981	5.72%
Window Film	Sq Ft	-	-	-	-	-	$ -	0.00%
								0.00%
HVAC								0.00%
Air Conditioners Split System	Cap-Tons	10	47	3,471	5	(61)	$ 122,602	5.61%
Heat Pump Split System	Cap-Tons	6	21	2,811	2	-	$ 60,592	2.77%
New: Packaged Air Conditioner	Cap-Tons	5	15	6,645	4	170	$ 39,799	1.82%
Package Terminal A/C	Cap-Tons	-	-	-	-	-	$ -	0.00%
Package Terminal Heat Pump	Cap-Tons	-	-	-	-	-	$ -	0.00%
Furnace Replacement	Cap-kBtuh	12	1,338	647	1	650	$ 109,079	4.99%
Space Heating Boiler	Cap-kBtuh	2	1,200	(4,896)	(0)	1,010	$ 73,030	3.34%
Smart Thermostat	Each	17		1,022	-	98	$ 3,896	0.18%
								0.00%
Lighting								0.00%
Interior LED Lighting	Each	852		112,936	1	(1,451)	$ 85,372	3.91%
Interior TLED Type A Lamps	Each							0.00%
Interior TLED Type C Lamps	Each							0.00%
New: LED T8 Lamp - Interior	Each	462		89,943	1	(1,556)	$ 22,462	1.03%
New: LED T8 Lamp - Exterior	Each	182		21,698	0	-	$ 12,265	0.56%
Interior LED Fixture	Each	392		142,704	1	(2,268)	$ 64,367	2.95%
Interior LED Screw-in	Each	313		60,037	1	(916)	$ 8,384	0.38%
Interior LED Exit Sign	Each	55		11,322	2	(196)	$ -	0.00%
Exterior LED Lighting	Each	20		5,273	-	-	$ 4,737	0.22%
New: LED Parking Garage Fixtures	Each	-		-	-	-	$ -	0.00%
LED Exterior Wall or Pole Mounted Fixture	Each	195		105,220	-	-	$ 60,960	2.79%
LED Corn Lamp for Exterior Wall or Pole Mounted	Each	1		540	-	-	$ 208	0.01%
Exterior LED Lighting - Pool	Each	NA		-	-	-	$ -	0.00%
Wall or Ceiling Mounted Occupancy Sensor	Each	40		2,568	0	(44)	$ 3,471	0.16%
								0.00%
Miscellaneous								0.00%
Tier-2 Smart Power Strip	Each	1		130	0	(2)	$ -	0.00%
Variable Speed Pool Pump	Each	-		-	-	-	$ -	0.00%
Ancillary Services								
Audit[4]								
Total	-	10,087	18,522	573,224	22	46,479	$ 2,185,612	

Multifamily Properties Treated	**Number**
Total Number of Multifamily Properties Treated2	16
Subtotal of Master-metered Multifamily Properties Treated	3
Total Number of Multifamily Tenant Units w/in Properties Treated[3]	1495
Total Number of buildings w/in Properties Treated	147

	Year to Date Expenses[6]		
ESA Program - Multifamily Common Area	**Electric**	**Gas**	**Total**
Administration	$ 145,375	$ 135,726	$ 281,101
Direct Implementation (Non-Incentive)	$ 19,170	$ 17,695	$ 36,865
Direct Implementation	$ 1,026,314	$ 110,558	$ 1,136,872
TOTAL MF CAM COSTS	$ 1,190,859	$ 263,979	$ 1,454,838

<<Includes measures costs

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

1. Measures are customized by each IOU, see 'Table 2B-1, Eligible Measures List'. Measures list may change based on available information on both costs and benefits and may vary across climate zones. Each IOU should fill out Table 2B as it pertains to their program. Table 2B-1 Column A should match Table 2B Column A for eligible (not canceled) measures. PG&E inadvertently misreported the number of DHW, Furnace, and Window installations in August that the quantities were reported in system output (kBtu) for DHW and Furance, and in sqft sizes for Windows. These totals have been corrected in this month's report.

2. Multifamily properties are sites with at least five (5) or more dwelling units. The properties may have multiple buildings. 2021.

3. Multifamily tenant units are the number of dwelling units located within properties treated. This number does not represent the same number of dwellings treated as captured in table 2A.

4. Commissioning costs, as allowable per the Decision, are included in measures total cost unless otherwise noted.

5. Applicable to Deed-Restricted, government and non-profit owned multi-family buildings described in D.16-11-022, modified by D.17-12-009, where 65% of tenants are income eligible based (at or below 200% of the Federal Poverty Guidelines).

6. Year to Date Expenses table includes accrual amounts.

Note: Audit costs may be covered by other programs or projects may utilize previous audits. Not all participants will have an audit cost associated with their project.

Energy Savings Assistance CAM Program Table 2B-1 - Eligible Common Area Measures List
Pacific Gas and Electric Company
Through February 28, 2022

Common Area Measures Category and Eligible Measures Title [1]	Effective Date	End Date[2]	Eligible Climate Zones [3]
Appliances			
High Efficiency Clothes Washer	1/1/2022		All CZ
Refrigerator	1/1/2022		All CZ
Domestic Hot Water			
New: Non-Condensing Domestic Hot Water Boiler	1/1/2022		All CZ
New: Condensing Domestic Hot Water Boiler	1/1/2022		All CZ
Storage Water Heater	1/1/2022		All CZ
Tankless Water Heater	1/1/2022		All CZ
Heat Pump Water Heater	1/1/2022		All CZ
Demand Control DHW Recirculation Pump	1/1/2022		All CZ
Low flow Showerhead	1/1/2022		All CZ
Faucet Aerator	1/1/2022		All CZ
Envelope			
Attic Insulation	1/1/2022		All CZ
Wall Insulation Blow-in	1/1/2022		All CZ
Windows	1/1/2022		All CZ
Window Film	1/1/2022		All CZ
HVAC			
Air Conditioners Split System	1/1/2022		CZ-11/12/13/14
Heat Pump Split System	1/1/2022		CZ-11/12/13/14
NEW: Packaged Air Conditioner	1/1/2022		CZ-11/12/13/14
Package Terminal A/C	1/1/2022		CZ-11/12/13/14
Package Terminal Heat Pump	1/1/2022		CZ-11/12/13/14
Furnace Replacement	1/1/2022		All CZ
Space Heating Boiler	1/1/2022		All CZ
Smart Thermostat	1/1/2022		All CZ
Lighting			
Interior LED Lighting	1/1/2022		All CZ
Interior TLED Type A Lamps	1/1/2022		All CZ
Interior TLED Type C Lamps	1/1/2022		All CZ
New: LED T8 Lamp - Interior	1/1/2022		All CZ
New: LED T8 Lamp - Exterior	1/1/2022		All CZ
Interior LED Fixture	1/1/2022		All CZ
Interior LED Screw-in	1/1/2022		All CZ
Interior LED Exit Sign	1/1/2022		All CZ
Exterior LED Lighting	1/1/2022		All CZ
New: LED Parking Garage Fixtures	1/1/2022		All CZ
LED Exterior Wall or Pole Mounted Fixture	1/1/2022		All CZ
LED Corn Lamp for Exterior Wall or Pole Mounted	1/1/2022		All CZ
Exterior LED Lighting - Pool	1/1/2022		All CZ
Wall or Ceiling Mounted Occupancy Sensor	1/1/2022		All CZ
Miscellaneous			
Tier-2 Smart Power Strip	1/1/2022		All CZ
Variable Speed Pool Pump	1/1/2022		All CZ

Standard Notes (do not delete)
[1] Measures list may change based on available information on both costs and benefits (including energy benefits as well as non-energy benefits) and may vary across climate zones. This is not a list of installed measures, it is a list of eligible measures.
Table 2B-1 Column A should match Table 2B Column A for eligible (not canceled) measures.
[2] Only complete if measure is canceled or discontinued.
[3] Defined as CEC California Building Climate Zones
https://www.energy.ca.gov/maps/renewable/building_climate_zones.html

Energy Savings Assistance Program Table 2C - Pilot Plus and Pilot Deep
Pacific Gas and Electric Company
Through February 28, 2022

		ESA Program - Pilot Plus					
		Year-To-Date Completed & Expensed Installation [1]					
Measures	**Units**	**Quantity Installed**	**kWh[3] (Annual)**	**kW[3] (Annual)**	**Therms[3] (Annual)**	**Expenses ($)**	**% of Expenditure**
Appliances							
	Each	-	-	-	-	$ -	0.0%
	Each	-	-	-	-	$ -	0.0%
	Each	-	-	-	-	$ -	0.0%
Domestic Hot Water							
	Home	-	-	-	-	$ -	0.0%
	Each	-	-	-	-	$ -	0.0%
	Each	-	-	-	-	$ -	0.0%
	Each	-	-	-	-	$ -	0.0%
Enclosure[1]							
	Home	-	-	-	-	$ -	0.0%
	Home	-	-	-	-	$ -	0.0%
	Home	-	-	-	-	$ -	0.0%
HVAC							
	Each	-	-	-	-	$ -	0.0%
	Each	-	-	-	-	$ -	0.0%
	Home	-	-	-	-	$ -	0.0%
	Home	-	-	-	-	$ -	0.0%
	Home	-	-	-	-	$ -	0.0%
Maintenance							
	Home	-	-	-	-	$ -	0.0%
	Home	-	-	-	-	$ -	0.0%
Lighting							
	Each					$ -	0.0%
	Each					$ -	0.0%
	Each	-	-	-	-	$ -	0.0%
	Each	-	-	-	-	$ -	0.0%
	Each	-	-	-	-	$ -	0.0%
	Each	-	-	-	-	$ -	0.0%
Miscellaneous							
	Each	-	-	-	-	$ -	0.0%
	Each	-	-	-	-	$ -	0.0%
Customer Enrollment							
ESA Outreach & Assessment	Home	-				$ -	0.0%
ESA In-Home Energy Education	Home	-				$ -	0.0%
Total Savings/Expenditures			-	-	-	$ -	0.0%
Households Treated		**Total**					
- Single Family Households Treated	Home						
- Mobile Homes Treated	Home						
Total Number of Households Treated	Home						

		ESA Program - Pilot Deep					
		Year-To-Date Completed & Expensed Installation [2]					
Measures	**Units**	**Quantity Installed**	**kWh[3] (Annual)**	**kW[3] (Annual)**	**Therms[3] (Annual)**	**Expenses ($)**	**% of Expenditure**
Appliances							
	Each	-	-	-	-	$ -	0.0%
	Each	-	-	-	-	$ -	0.0%
	Each	-	-	-	-	$ -	0.0%
Domestic Hot Water							
	Home	-	-	-	-	$ -	0.0%
	Each	-	-	-	-	$ -	0.0%
	Each	-	-	-	-	$ -	0.0%
	Each	-	-	-	-	$ -	0.0%
Enclosure[1]							
	Home	-	-	-	-	$ -	0.0%
	Home	-	-	-	-	$ -	0.0%
	Home	-	-	-	-	$ -	0.0%
HVAC							
	Each	-	-	-	-	$ -	0.0%
	Each	-	-	-	-	$ -	0.0%
	Home	-	-	-	-	$ -	0.0%
	Home	-	-	-	-	$ -	0.0%
	Home	-	-	-	-	$ -	0.0%
Maintenance							
	Home	-	-	-	-	$ -	0.0%
	Home	-	-	-	-	$ -	0.0%
Lighting							
	Each					$ -	0.0%
	Each					$ -	0.0%
	Each	-	-	-	-	$ -	0.0%
	Each	-	-	-	-	$ -	0.0%
	Each	-	-	-	-	$ -	0.0%
	Each	-	-	-	-	$ -	0.0%
Miscellaneous							
	Each	-	-	-	-	$ -	0.0%
	Each	-	-	-	-	$ -	0.0%
Customer Enrollment							
ESA Outreach & Assessment	Home	-				$ -	0.0%
ESA In-Home Energy Education	Home	-				$ -	0.0%
Total Savings/Expenditures			-	-	-	$ -	0.0%
Households Treated		**Total**					
- Single Family Households Treated	Home						
- Mobile Homes Treated	Home						
Total Number of Households Treated	Home						

[1] As of February 2022, ESA Pilot Plus/Deep program has not begun implementation.
[2] As of February 2022, ESA Pilot Plus/Deep program has not begun implementation.

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

Energy Savings Assistance Program Table 2D Pilots - SCE ONLY[1]
Pacific Gas and Electric Company
Through February 28, 2022

		ESA Program - Building Electrification Retrofit Pilot					
		Year-To-Date Completed & Expensed Installation					
Measures	**Units**	**Quantity Installed**	**kWh (Annual)**	**kW[3] (Annual)**	**Therms[3] (Annual)**	**Expenses ($)**	**% of Expenditure**
Appliances							
	Each	-	-	-	-	$ -	0.0%
	Each	-	-	-	-	$ -	0.0%
	Each	-	-	-	-	$ -	0.0%
Domestic Hot Water							
	Home	-	-	-	-	$ -	0.0%
	Each	-	-	-	-	$ -	0.0%
	Each	-	-	-	-	$ -	0.0%
	Each	-	-	-	-	$ -	0.0%
Enclosure[1]							
	Home	-	-	-	-	$ -	0.0%
	Home	-	-	-	-	$ -	0.0%
	Home	-	-	-	-	$ -	0.0%
HVAC							
	Each	-	-	-	-	$ -	0.0%
	Each	-	-	-	-	$ -	0.0%
	Home	-	-	-	-	$ -	0.0%
	Home	-	-	-	-	$ -	0.0%
	Home	-	-	-	-	$ -	0.0%
Maintenance							
	Home	-	-	-	-	$ -	0.0%
	Home	-	-	-	-	$ -	0.0%
Lighting							
	Each					$ -	0.0%
	Each					$ -	0.0%
	Each	-	-	-	-	$ -	0.0%
	Each	-	-	-	-	$ -	0.0%
	Each	-	-	-	-	$ -	0.0%
	Each	-	-	-	-	$ -	0.0%
Miscellaneous							
	Each	-	-	-	-	$ -	0.0%
	Each	-	-	-	-	$ -	0.0%
Customer Enrollment							
ESA Outreach & Assessment	Home	-				$ -	0.0%
ESA In-Home Energy Education	Home	-				$ -	0.0%
Total Savings/Expenditures			-	-	-	$ -	0.0%
Households Treated		**Total**					
- Single Family Households Treated	Home						
- Mobile Homes Treated	Home						
Total Number of Households Treated	Home						

		ESA Program - Clean Energy Homes New Construction Pilot					
		Year-To-Date Completed & Expensed Installation					
Measures	**Units**	**Quantity Installed**	**kWh[3] (Annual)**	**kW[3] (Annual)**	**Therms[3] (Annual)**	**Expenses ($)**	**% of Expenditure**
Appliances							
	Each	-	-	-	-	$ -	0.0%
	Each	-	-	-	-	$ -	0.0%
	Each	-	-	-	-	$ -	0.0%
Domestic Hot Water							
	Home	-	-	-	-	$ -	0.0%
	Each	-	-	-	-	$ -	0.0%
	Each	-	-	-	-	$ -	0.0%
	Each	-	-	-	-	$ -	0.0%
Enclosure[1]							
	Home	-	-	-	-	$ -	0.0%
	Home	-	-	-	-	$ -	0.0%
	Home	-	-	-	-	$ -	0.0%
HVAC							
	Each	-	-	-	-	$ -	0.0%
	Each	-	-	-	-	$ -	0.0%
	Home	-	-	-	-	$ -	0.0%
	Home	-	-	-	-	$ -	0.0%
	Home	-	-	-	-	$ -	0.0%
Maintenance							
	Home	-	-	-	-	$ -	0.0%
	Home	-	-	-	-	$ -	0.0%
Lighting							
	Each					$ -	0.0%
	Each					$ -	0.0%
	Each	-	-	-	-	$ -	0.0%
	Each	-	-	-	-	$ -	0.0%
	Each	-	-	-	-	$ -	0.0%
	Each	-	-	-	-	$ -	0.0%
Miscellaneous							
	Each	-	-	-	-	$ -	0.0%
	Each	-	-	-	-	$ -	0.0%
Customer Enrollment							
ESA Outreach & Assessment	Home	-				$ -	0.0%
ESA In-Home Energy Education	Home	-				$ -	0.0%
Total Savings/Expenditures			-	-	-	$ -	0.0%
Households Treated		**Total**					
- Single Family Households Treated	Home						
- Mobile Homes Treated	Home						
Total Number of Households Treated	Home						

[1] Pilots on Table 2D are specific to Southern California Edison as approved in D.21-06-015. PG&E does not currently have an electrification pilot but is utilizing the common reporting template as other IOUs per ED's direction.
Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

Energy Savings Assistance Program Tables 3A-F - Energy Savings and Average Bill Savings per Treated Home/Common Area
Pacific Gas and Electric Company
Through February 28, 2022

Table 3A, ESA Program (SF, MH, MF In-Unit)	
Annual kWh Savings	3,438,672
Annual Therm Savings	130,106
Lifecycle kWh Savings	41,069,551
Lifecycle Therm Savings	1,348,788
Current kWh Rate	$0.17
Current Therm Rate	$1.68
Average 1st Year Bill Savings / Treated households	$71.82
Average Lifecycle Bill Savings / Treated Household	$638.38

Table 3B, ESA Program - CSD Leveraging	
Annual kWh Savings	-
Annual Therm Savings	-
Lifecycle kWh Savings	-
Lifecycle Therm Savings	-
Current kWh Rate	$ -
Current Therm Rate	$ -
Average 1st Year Bill Savings / Treated Households	$ -
Average Lifecycle Bill Savings / Treated Household	$ -

Table 3C, ESA Program - Multifamily Common Area [5]	
Annual kWh Savings	8,801,314
Annual Therm Savings	118,120
Lifecycle kWh Savings	44,811,224
Lifecycle Therm Savings	3,885,319
Current kWh Rate	$0.18
Current Therm Rate	$1.19
Average 1st Year Bill Savings / Treated Property	$9,618.27
Average Lifecycle Bill Savings / Treated Property	$45,645.51

Table 3D, ESA Program - Pilot Plus [1]	
Annual kWh Savings	-
Annual Therm Savings	-
Lifecycle kWh Savings	-
Lifecycle Therm Savings	-
Current kWh Rate	$ -
Current Therm Rate	$ -
Average 1st Year Bill Savings / Treated Property	$ -
Average Lifecycle Bill Savings / Treated Property	$ -

Table 3E, ESA Program - Pilot Deep [2]	
Annual kWh Savings	-
Annual Therm Savings	-
Lifecycle kWh Savings	-
Lifecycle Therm Savings	-
Current kWh Rate	$ -
Current Therm Rate	$ -
Average 1st Year Bill Savings / Treated Property	$ -
Average Lifecycle Bill Savings / Treated Property	$ -

Table 3F, Summary - ESA Program (SF, MH, MF In-Unit)/CSD Leveraging/MF CAM/Pilot Plus and Pilot Deep [3] [4]	
Annual kWh Savings	3,438,672
Annual Therm Savings	130,106
Lifecycle kWh Savings	41,069,551
Lifecycle Therm Savings	1,348,788
Current kWh Rate	$ 0.17
Current Therm Rate	$ 1.68
Average 1st Year Bill Savings / Treated Households	$ 71.82
Average Lifecycle Bill Savings / Treated Households	$ 638.38

[1] As of February 2022, ESA Pilot Plus/Deep program has not begun implementation.
[2] As of February 2022, ESA Pilot Plus/Deep program has not begun implementation.
[3] Summary is the sum of ESA Program + CSD Leveraging + MF CAM + Pilot Plus + Pilot Deep.
[4] As of January 2022, ESA Pilot Plus/Deep program has not begun implementation.
[5] Data reported in this table is cumulative since program inception.

Energy Savings Assistance Program Table 4 - Homes/Buildings Treated
Pacific Gas and Electric Company
Through February 28, 2022

Table 4A, ESA Program (SF, MH, MF In-Unit)						
	Eligible Households			Households Treated YTD		
County	**Rural [1]**	**Urban**	**Total**	**Rural**	**Urban**	**Total**
Orange [4]	0	0	**0**	0	0	**0**
San Diego [4]	0	0	**0**	0	0	**0**
Total	**0**	**0**	**0**	**0**	**0**	**0**

Table 4B, ESA Program - CSD Leveraging						
				Households Treated YTD		
County				**Rural**	**Urban**	**Total**
Alameda						**0**
Butte						**0**
Colusa						**0**
Contra Costa						**0**
Fresno						**0**
Humbolt						**0**
Kern						**0**
Kings						**0**
Lake						**0**
Marin						**0**
Madera						**0**
Merced						**0**
Monterey						**0**
Nevada						**0**
Placer						**0**
Sacramento						**0**
San Francisco						**0**
San Joaquin						**0**
San Luis Obispo						**0**
San Mateo						**0**
Santa Clara						**0**
Santa Cruz						**0**
Shasta						**0**
Solano						**0**
Sonoma						**0**
Sutter						**0**
Stanislaus						**0**
Tehama						**0**
Yolo						**0**
Yuba						**0**
Total				**0**	**0**	**0**

Table 4C, ESA Program - Multifamily Common Area						
	Eligible Properties [2]			Properties Treated YTD		
County	**Rural [1]**	**Urban**	**Total**	**Rural**	**Urban**	**Total**
Alameda					1	**0**
Butte						**0**
Colusa						**0**
Contra Costa						**0**
Fresno				2	2	**2**
Humbolt						**0**
Kern						**0**
Kings						**0**
Lake						**0**
Marin						**0**
Madera						**0**
Merced						**0**
Monterey					2	**2**
Nevada				1		**1**
Placer						**0**
Sacramento					2	**1**
San Francisco						**0**
San Joaquin						**0**
San Luis Obispo						**0**
San Mateo						**0**
Santa Clara					1	**0**
Santa Cruz						**0**
Shasta						**0**
Solano					2	**2**
Sonoma					1	**0**
Sutter						**0**
Stanislaus						**0**
Tehama					1	**1**
Yolo					1	**1**
Yuba						**0**
Total				**3**	**13**	**16**

Table 4D, ESA Program - Pilot Plus and Pilot Deep [3]						
	Eligible Households			Households Treated YTD		
	Rural [1]	**Urban**	**Total**	**Rural**	**Urban**	**Total**
	-	-	-	-	-	-
	-	-	-	-	-	-
Total					**0**	**0**

[1] For IOU low income-related and Energy Efficiency reporting and analysis, the Goldsmith definition is applied.
[2] Do not currently have Eligible Properties for ESA CAM.
[3] As of February 2022, ESA Pilot Plus/Deep program has not begun implementation.
[4] PG&E does not provide services in these counties.
Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and

Energy Savings Assistance Program Table 5 - Energy Savings Assistance Program Customer Summary
Pacific Gas and Electric Company
Through February 28, 2022

Table 5A, ESA Program (SF, MH, MF In-Unit)

	Gas & Electric				Gas Only				Electric Only				Total			
	# of Household Treated by Month	(Annual)			# of Household Treated by Month	(Annual)			# of Household Treated by Month	(Annual)			# of Household Treated by Month	(Annual)		
Month		Therm	kWh	kW		Therm	kWh	kW		Therm	kWh	kW		Therm	kWh	kW
January	3,278	27,744	1,177,862	144	213	3,523	14,584	5	506	(2,421)	176,207	21	3,997	28,845	1,368,653	170
February	5,608	89,590	1,679,887	333	529	13,191	93,660	45	956	(1,519)	296,472	21	7,093	101,261	2,070,019	400
March																
April																
May																
June																
July																
August																
September																
October																
November																
December																
YTD	**8,886**	**117,334**	**2,857,749**	**477**	**742**	**16,714**	**108,244**	**50**	**1,462**	**(3,940)**	**472,679**	**42**	**11,090**	**130,106**	**3,438,672**	**570**

YTD Total Energy Impacts for all fuel types should equal YTD energy impacts that are reported every month Table 2.
Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

Table 5B, ESA Program - CSD Leveraging

	Gas & Electric				Gas Only				Electric Only				Total			
	# of Household Treated by Month	(Annual)			# of Household Treated by Month	(Annual)			# of Household Treated by Month	(Annual)			# of Household Treated by Month	(Annual)		
Month		Therm	kWh	kW		Therm	kWh	kW		Therm	kWh	kW		Therm	kWh	kW
January	0															
February	0															
March																
April																
May																
June																
July																
August																
September																
October																
November																
December																
YTD	**-**	**-**	**-**	**-**	**-**	**-**	**-**	**-**	**-**	**-**	**-**	**-**	**-**	**-**	**-**	**0**

YTD Total Energy Impacts for all fuel types should equal YTD energy impacts that are reported every month in Table 2A.
Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

Table 5C, ESA Program - Multifamily Common Area

	Gas & Electric				Gas Only				Electric Only				Total			
	# of Properties Treated by Month	(Annual)			# of Properties Treated by Month	(Annual)			# of Properties Treated by Month	(Annual)			# of Properties Treated by Month	(Annual)		
Month		Therm	kWh	kW		Therm	kWh	kW		Therm	kWh	kW		Therm	kWh	kW
January	10	8,402	283,034	11	-	-	-	-	-	-	-	-	10	8,402	283,034	11
February	6	38,077	290,190	11	-	-	-	-					6	38,077	290,190	11
March					-	-	-	-					-	-	-	-
April					-	-	-	-					-	-	-	-
May													-	-	-	-
June													-	-	-	-
July													-	-	-	-
August													-	-	-	-
September													-	-	-	-
October													-	-	-	-
November													-	-	-	-
December													-	-	-	-
YTD	**16**	**46,479**	**573,224**	**22**	**-**	**-**	**-**	**-**	**-**	**-**	**-**	**-**	**16**	**46,479**	**573,224**	**22**

Table 5D, ESA Program - Pilot Plus and Pilot Deep [1]

	Gas & Electric				Gas Only				Electric Only				Total			
	# of Household Treated by	(Annual)			# of Household Treated by	(Annual)			# of Household Treated by	(Annual)			# of Household Treated by	(Annual)		
Month		Therm	kWh	kW		Therm	kWh	kW		Therm	kWh	kW		Therm	kWh	kW
January	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
February	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
March																
April																
May																
June																
July																
August																
September																
October																
November																
December																
YTD	**-**	**-**	**-**	**-**	**-**	**-**	**-**	**-**	**-**	**-**	**-**	**-**	**-**	**-**	**-**	**0**

[1] As of February 2022, ESA Pilot Plus/Deep program has not begun implementation.
Note: YTD Total Energy Impacts for all fuel types should equal YTD energy impacts that are reported every month Table 2B.
Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

Energy Savings Assistance Program Table 6 - Expenditures for Pilots and Studies
Pacific Gas and Electric Company
Through February 28, 2022

	Authorized 2021-26 Funding			Current Month Expenses			Year to Date Expenses			Cycle to Date Expenses			% of Budget Expensed		
	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total
Pilots															
Virtual Energy Coach	$689,000	$611,000	$1,300,000	$0	$0	$0	$0	$0	$0	$40,578	$35,984	$76,562	6%	6%	6%
ESA Pilot Plusand Pilot Deep	$4,637,129	$4,112,170	$8,749,299	$10,263	$9,101	$19,364	$18,796	$16,668	$35,464	$36,449	$32,323	$68,772	1%	1%	1%
Total Pilots	**$5,326,129**	**$4,723,170**	**$10,049,299**	**$10,263**	**$9,101**	**$19,364**	**$18,796**	**$16,668**	**$35,464**	**$77,027**	**$68,307**	**$145,334**	**1%**	**1%**	**1%**
Studies															
Joint IOU - 2022 Low Income Needs Assessment (LINA) Study	$52,125	$22,875	$75,000	$2,650	$2,350	$5,000	$6,625	$5,875	$12,500	$26,430	$18,763	$45,193	51%	82%	60%
Joint IOU - 2025 Low Income Needs Assessment (LINA) Study	$52,125	$22,875	$75,000	$0	$0	$0	$0	$0	$0	$0	$0	$0	0%	0%	0%
Joint IOU - 2028 Low Income Needs Assessment (LINA) Study	$52,125	$22,875	$75,000	$0	$0	$0	$0	$0	$0	$0	$0	$0	0%	0%	0%
Joint IOU - Statewide CARE-ESA Categorical Study	$11,925	$10,575	$22,500	$0	$0	$0	$0	$0	$0	$0	$0	$0	0%	0%	0%
Load Impact Evaluation Study	$238,500	$211,500	$450,000	$0	$0	$0	$0	$0	$0	$0	$0	$0	0%	0%	0%
Equity Criteria and Non Energy Benefits Evaluation (NEB's)	$79,500	$70,500	$150,000	$0	$0	$0	$0	$0	$0	$0	$0	$0	0%	0%	0%
Rapid Feedback Research and Analysis	$159,000	$141,000	$300,000	$8,534	$7,568	$16,101	$8,534	$7,568	$16,101	$29,788	$26,416	$56,203	19%	19%	19%
Joint IOU - Multifamily CAM Process Evaluation	$62,550	$27,450	$90,000	$4,990	$4,425	$9,415	$8,778	$7,784	$16,562	$23,628	$21,835	$45,463	38%	80%	51%
Joint IOU - Process Evaluation Studies (1-4 Studies)	$79,500	$70,500	$150,000	$0	$0	$0	$0	$0	$0	$0	$0		0%	0%	0%
Total Studies	**$787,350**	**$600,150**	**$1,387,500**	**$16,174**	**$14,343**	**$30,516**	**$23,937**	**$21,227**	**$45,163**	**$79,846**	**$67,014**	**$146,860**	**10%**	**11%**	**11%**

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

Energy Savings Assistance Program Table 7 - Customer Segments/Needs State by Demographic, Financial, Location, and Health Conditions [1]
Pacific Gas and Electric Company
Through February 28, 2022

ESA Main (SF, MH, MF in-unit)

Customer Segments	# of Households Eligible	# of Households Treated	Enrollment Rate = (C/B)	# of Households Contacted	Rate of Uptake = (C/E)	Avg. Energy Savings (kWh) Per Treated Households	Avg. Energy Savings (kW) Per Treated Households	Avg. Peak Demand Savings (kWh) Per Treated Household	Avg. Peak Demand Savings (kW) Per Treated Household	Avg. Energy Savings (Therms) Per Treated Households	Avg. Cost Per Treated Households
Demographic											
Housing Type											
SF											
MH											
MF In-Unit											
Rent vs. Own											
Own											
Rent											
Previous vs. New Participant											
Seniors											
Veterans											
Hard-to-Reach											
Vulnerable											
Location											
DAC											
Rural											
Tribal											
PSPS Zone											
Wildfire Zone											
Climate Zone 7 (example)											
Climate Zone 10 (example)											
Climate Zone 14 (example)											
Climate Zone 15 (example)											
CARB Communities											
Financial											
CARE											
Disconnected											
Arrearages											
High Usage											
High Energy Burden											
SEVI											
Affordability Ratio											
Health Condition											
Medical Baseline											
Respiratory											
Disabled											

Pilot Plus and Pilot Deep [2]

Customer Segments	# of Households Eligible	# of Households Treated	Enrollment Rate = (C/B)	# of Households Contacted	Enrollment Rate = (C/E)	Avg. Energy Savings (kWh) Per Treated Households	Avg. Energy Savings (kW) Per Treated Households	Avg. Peak Demand Savings (kWh) Per Treated Household	Avg. Peak Demand Savings (kW) Per Treated Household	Avg. Energy Savings (Therms) Per Treated Households	Avg. Cost Per Treated Households
Demographic											
Housing Type											
SF											
MH											
MF In-Unit											
Rent vs. Own											
Own											
Rent											
Previous vs. New Participant											
Seniors											
Veterans											
Hard-to-Reach											
Vulnerable											
Location											
DAC											
Rural											
Tribal											
PSPS Zone											
Wildfire Zone											
Climate Zone 7 (example)											
Climate Zone 10 (example)											
Climate Zone 14 (example)											
Climate Zone 15 (example)											
CARB Communities											
Financial											
CARE											
Disconnected											
Arrearages											
High Usage											
High Energy Burden											
SEVI											
Affordability Ratio											
Health Condition											
Medical Baseline											
Respiratory											
Disabled											

[1] PG&E has been working to identify data sources and collection methods for reporting cusotmer segmentation metrics. PG&E will begin reporting on the metrics later in 2022.
[2] As of February 2022, ESA Pilot Plus/Deep program has not begun implementation.

Energy Savings Assistance Program Table - 8 Clean Energy Referral, Leveraging, and Coordination [1]
Pacific Gas and Electric Company
Through February 28, 2022

Partner	Brief Description of Effort	# of Referral	# of Leveraging	# of Coordination Efforts	# of Leads	# of Enrollments
LIHEAP						
CSD						
SASH						
SDCWA						
CARE/Medical Baseline						
CARE High Usage						
Etc.						

[1] PG&E is currently working with other IOUs and ED to identify common methodologies for tracking and reporting clean energy coordination metrics. PG&E expects to begin reporting on these metrics later in 2022.

Energy Savings Assistance Program Table 9 - Tribal Outreach
Pacific Gas and Electric Company
Through February 28, 2022

OUTREACH STATUS	Quantity (Includes CARE, FERA, and ESA)	List of Participating Tribes
Tribes completed ESA Meet & Confer	0	
Tribes requested outreach materials or applications	0	
Tribes who have not accepted offer to Meet and Confer	0	
Non-Federally Recognized Tribes who participated in Meet & Confer	0	
Tribes and Housing Authority sites involved in Focused Project/ESA	0	
Partnership offer on Tribal Lands	0	
Housing Authority and Tribal Temporary Assistance for Needy Families (TANF) office who received outreach (this includes email, U.S. mail, and/or phone calls)	0	
Housing Authority and TANF offices who participated in Meet and Confer	0	

CARE Program Table 1 - Program Expenses
Pacific Gas and Electric Company
Through February 28, 2022

	Authorized Budget [1][2]			Current Month Expenses [2]			Year to Date Expenses [2]			% of Budget Spent YTD		
CARE Program:	**Electric**	**Gas**	**Total**	**Electric**	**Gas**	**Total**	**Electric**	**Gas**	**Total**	**Electric**	**Gas**	**Total**
Outreach	$ 6,224,240	$ 1,556,060	$ 7,780,300	$ 374,469	$ 93,617	$ 468,086	$ 690,852	$ 172,713	$ 863,565	11%	11%	11%
Processing / Certification Re-certification	$ 675,280	$ 168,820	$ 844,100	$ 52,352	$ 13,088	$ 65,440	$ 98,637	$ 24,659	$ 123,296	15%	15%	15%
Post Enrollment Verification	$ 1,180,720	$ 295,180	$ 1,475,900	$ 81,299	$ 20,325	$ 101,624	$ 151,798	$ 37,949	$ 189,747	13%	13%	13%
IT Programming	$ 872,480	$ 218,120	$ 1,090,600	$ 216,653	$ 54,163	$ 270,817	$ 291,315	$ 72,829	$ 364,144	33%	33%	33%
CHANGES Program [3]	$ 420,000	$ 105,000	$ 525,000	$ 114,081	$ 28,520	$ 142,602	$ 55,101	$ 13,775	$ 68,876	13%	13%	13%
Studies and Pilots [4]	$ -	$ -	$ -	$ 4,000	$ 1,000	$ 5,000	$ 10,000	$ 2,500	$ 12,500	0%	0%	0%
Measurement and Evaluation [5]	$ 160,000	$ 40,000	$ 200,000	$ 8,000	$ 2,000	$ 10,000	$ 10,367	$ 2,592	$ 12,959	6%	6%	6%
Regulatory Compliance	$ 295,520	$ 73,880	$ 369,400	$ 19,639	$ 4,910	$ 24,549	$ 34,256	$ 8,564	$ 42,820	12%	12%	12%
General Administration	$ 1,045,440	$ 261,360	$ 1,306,800	$ 24,877	$ 6,219	$ 31,096	$ 84,938	$ 21,235	$ 106,173	8%	8%	8%
CPUC Energy Division	$ 134,320	$ 33,580	$ 167,900	$ 9,135	$ 2,284	$ 11,418	$ 17,626	$ 4,407	$ 22,033	13%	13%	13%
SUBTOTAL MANAGEMENT COSTS	**$ 11,008,000**	**$ 2,752,000**	**$ 13,760,000**	**$ 904,506**	**$ 226,127**	**$ 1,130,633**	**$ 1,444,891**	**$ 361,223**	**$ 1,806,113**	**13%**	**13%**	**13%**
CARE Rate Discount [6]	$ 550,151,200	$ 137,537,800	$ 687,689,000	$49,623,415	$24,195,056	$ 73,818,471	$107,364,458	$54,130,691	$ 161,495,149	20%	39%	23%
TOTAL PROGRAM COSTS & CUSTOMER DISCOUNTS	**$ 561,159,200**	**$ 140,289,800**	**$ 701,449,000**	**$ 50,527,921**	**$ 24,421,183**	**$ 74,949,104**	**$ 108,809,349**	**$ 54,491,914**	**$ 163,301,263**	**19%**	**39%**	**23%**
Other CARE Rate Benefits												
- DWR Bond Charge Exemption				$2,212,318		$ 2,212,318	$4,721,810		$ 4,721,810			
- CARE Surcharge Exemption [7]				$6,918,341	$2,526,820	$ 9,445,161	$14,621,066	$5,562,641	$ 20,183,707			
- California Solar Initiative Exemption				($149,530)		$ (149,530)	($320,047)		$ (320,047)			
- kWh Surcharge Exemption												
- Vehicle Grid Integration Exemption												
Total Other CARE Rate Benefits				**$ 8,981,128**	**$ 2,526,820**	**$ 11,507,948**	**$ 19,022,829**	**$ 5,562,641**	**$ 24,585,471**			
Indirect Costs	$ 885,631	$ 221,408	$ 1,107,039									

[1] Authorized Budget: Approved in D.21-06-015 from January 1, 2021 to December 31, 2026.
[2] 2022 authorized budget includes $1,107,039 for Benefit Burdens as approved in (D.)20-12-005. Actual employee benefit burden costs have been included in the program monthly and YTD expenses.
[3] D.15-12-047 transitioned from CHANGES pilot to CHANGES program and funding for the effort is captured herein. D.21-06-015 approved funding for the CHANGES program through CARE program for PYs 2021-2026.
[4] Reflects the budget and expenses for LINA study.
[5] Reflects the budget and expenses for Annual Eligibility Estimates prepared by Athens Research on behalf of the utilities.
[6] Per D.02-09-021, PG&E is authorized to recover the full value of the discount through the CARE two-way balancing account on an automatic pass-through basis.
[7] PPP Exemption - CARE customers are exempt from paying CARE program costs including PPP costs for CARE admin and the CARE surcharge.

NOTE: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

CARE Program Table 2 - Enrollment, Recertification, Attrition, & Penetration
Pacific Gas and Electric Company
Through February 28, 2022

	New Enrollment										Recertification				Attrition (Drop Offs)					Enrollment								
	Automatic Enrollment				Self-Certification (Income or Categorical)																							
	Inter-Utility[1]	Intra-Utility[2]	Leveraging[3]	Combined (B+C+D)	Online	Paper	Phone	Capitation	Combined (F+G+H+I)	Total New Enrollment (E+J)	Scheduled	Non-Scheduled (Duplicates)	Automatic	Total Recertification (L+M+N)	No Response[4]	Failed PEV	Failed Recertification	Other[5]	Total Attrition (P+Q+R+S)	Gross (K+O)	Net Adjusted (K-T)	Total CARE Participants	Estimated CARE Eligible	Enrollment[7] Rate % (W/X)	Total Residential Accounts[6]	Gas and Electric	Electric Only	Gas Only
January	0	652	0	652	14,600	3,239	455	24	18,318	18,970	55,136	16,906	5,439	77,481	n/a	8,699	18,721	6,089	33,509	96,451	-14,539	1,536,454	1,401,702	110%	5,641,365	946,420	385,740	204,294
February	0	846	0	846	11,407	3,755	510	72	15,744	16,590	59,591	13,921	5,777	79,289	n/a	4,368	13,530	7,256	25,154	95,879	-8,564	1,527,890	1,401,702	109%	5,641,365	940,672	384,037	203,181
March																												
April																												
May																												
June																												
July																												
August																												
September																												
October																												
November																												
December																												
YTD Total	**0**	**1,498**	**0**	**1,498**	**26,007**	**6,994**	**965**	**96**	**34,062**	**35,560**	**114,727**	**30,827**	**11,216**	**156,770**	**0**	**13,067**	**32,251**	**13,345**	**58,663**	**192,330**	**-23,103**	**1,527,890**	**1,401,702**	**109%**	**5,641,365**	**940,672**	**384,037**	**203,181**

[1] Enrollments via data sharing between the IOUs.
[2] Enrollments via data sharing between departments and/or programs within the utility.
[3] Enrollments via data sharing with programs outside the IOU that serve low-income customers.
[4] PG&E counts attrition due to no response in the Failed PEV and Failed Recertification columns, respectively.
[5] Includes customers who closed their accounts, requested to be removed, or were otherwise ineligible for the program.
[6] Data represents total residential households.
[7] Penetration Rate and Enrollment Rate are the same value.

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

CARE Program Table 3A - Post-Enrollment Verification Results (Model)
Pacific Gas and Electric Company
Through February 28, 2022

Month	Total CARE Households Enrolled	Households Requested to Verify	% of CARE Enrolled Requested to Verify Total	CARE Households De-enrolled (Due to no response)	CARE Households De-enrolled (Verified as Ineligible)[1]	Total Households De-enrolled[2]	% De-enrolled through Post Enrollment Verification	% of Total CARE Households De-enrolled
January	1,536,454	4,411	0.3%			0	0.0%	0.0%
February	1,527,890	5,264	0.3%			0	0.0%	0.0%
March								
April								
May								
June								
July								
August								
September								
October								
November								
December								
YTD Total	**1,527,890**	**9,675**	**0.6%**	**0**	**0**	**0**	**#DIV/0!**	**0.0%**

[1] Includes customers verified as over income or who requested to be de-enrolled.
[2] Verification results are tied to the month initiated. Therefore, verification results may be pending due to the time permitted for a participant to respond.

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

CARE Table 3B Post-Enrollment Verification Results (Electric only High Usage)
Pacific Gas and Electric Company
Through February 28, 2022

Month	Total CARE Households Enrolled	Households Requested to Verify[1]	% of CARE Enrolled Requested to Verify Total	CARE Households De-enrolled (Due to no response)	CARE Households De-enrolled (Verified as Ineligible)[2]	Total Households De-enrolled[3]	% De-enrolled through Post Enrollment Verification	% of Total CARE Households De-enrolled
January	1,536,454	1,004	0.1%			0	0.0%	0.0%
February	1,527,890	1,294	0.1%			0	0.0%	0.0%
March								
April								
May								
June								
July								
August								
September								
October								
November								
December								
YTD Total	**1,527,890**	**2,298**	**0.2%**	**0**	**0**	**0**	**#DIV/0!**	**0.0%**

[1] Includes all participants who were selected for high usage verification process.

[2] Includes customers verified as over income, who requested to be de-enrolled, did not reduce usage, or did not agree to be weatherized.

[3] Verification results are tied to the month initiated and the high usage verification process allows customers 90 days to respond to the verification process. Each utility may have a different de-enrollment date due to billing cycle or other contributing factors.

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

CARE Program Table 4 - Enrollment by County
Pacific Gas and Electric Company
Through February 28, 2022

County	Estimated Eligible Households[1]			Total Households Enrolled[2]			Enrollment Rate[3]		
	Urban	Rural	Total	Urban	Rural	Total	Urban	Rural	Total
ALAMEDA	114,857	3	114,860	128,505	1	128,506	112%	34%	112%
ALPINE	0	114	114	0	14	14	n/a	12%	12%
AMADOR	1	5,226	5,227	0	4,613	4,613	0%	88%	88%
BUTTE	21,373	11,976	33,349	20,705	12,196	32,901	97%	102%	99%
CALAVERAS	9	7,655	7,664	15	5,565	5,580	168%	73%	73%
COLUSA	12	2,183	2,195	5	3,554	3,559	41%	163%	162%
CONTRA COSTA	76,638	1	76,639	100,542	0	100,542	131%	0%	131%
EL DORADO	7,609	6,489	14,098	6,135	5,973	12,108	81%	92%	86%
FRESNO	123,228	170	123,398	160,613	92	160,705	130%	54%	130%
GLENN	0	3,508	3,508	0	4,892	4,892	n/a	139%	139%
HUMBOLDT	0	19,759	19,759	0	18,555	18,555	n/a	94%	94%
KERN	37,923	59,404	97,327	51,270	71,500	122,770	135%	120%	126%
KINGS	87	7,582	7,669	133	10,230	10,363	153%	135%	135%
LAKE	0	14,205	14,205	0	12,878	12,878	n/a	91%	91%
LASSEN	0	250	250	0	158	158	n/a	63%	63%
MADERA	11,899	4,688	16,587	18,665	5,997	24,662	157%	128%	149%
MARIN	16,239	0	16,239	14,977	0	14,977	92%	n/a	92%
MARIPOSA	29	3,627	3,656	17	2,398	2,415	59%	66%	66%
MENDOCINO	22	14,654	14,676	2	10,500	10,502	9%	72%	72%
MERCED	17,940	17,721	35,661	21,038	22,615	43,653	117%	128%	122%
MONTEREY	34,633	4,633	39,265	41,967	6,787	48,754	121%	147%	124%
NAPA	11,198	0	11,198	12,264	0	12,264	110%	0%	110%
NEVADA	6	10,447	10,453	0	9,764	9,764	0%	93%	93%
PLACER	19,435	8,860	28,295	14,565	8,442	23,007	75%	95%	81%
PLUMAS	104	2,498	2,602	8	1,564	1,572	8%	63%	60%
SACRAMENTO	123,014	0	123,014	98,717	0	98,717	80%	n/a	80%
SAN BENITO	85	4,536	4,620	91	5,954	6,045	108%	131%	131%
SAN BERNARDINO	40	256	295	19	244	263	48%	95%	89%
SAN FRANCISCO	64,494	0	64,494	53,841	0	53,841	83%	n/a	83%
SAN JOAQUIN	75,102	8,030	83,133	85,667	9,908	95,575	114%	123%	115%
SAN LUIS OBISPO	11,139	16,125	27,264	6,535	16,527	23,062	59%	102%	85%
SAN MATEO	40,074	0	40,074	39,796	0	39,796	99%	n/a	99%
SANTA BARBARA	14,604	1,182	15,786	21,377	950	22,327	146%	80%	141%
SANTA CLARA	91,994	3,684	95,677	114,231	3,377	117,608	124%	92%	123%
SANTA CRUZ	20,863	7	20,869	21,171	2	21,173	101%	30%	101%
SHASTA	10,225	10,661	20,886	10,159	8,834	18,993	99%	83%	91%
SIERRA	8	360	368	1	118	119	12%	33%	32%
SISKIYOU	0	16	16	0	9	9	n/a	58%	58%
SOLANO	36,064	0	36,064	49,222	0	49,222	136%	n/a	136%
SONOMA	43,522	2,641	46,163	42,451	2,919	45,370	98%	111%	98%
STANISLAUS	29,585	25,973	55,558	24,639	23,624	48,263	83%	91%	87%
SUTTER	11,554	0	11,555	13,723	0	13,723	119%	0%	119%
TEHAMA	11	9,258	9,269	4	11,598	11,602	38%	125%	125%
TRINITY	0	556	556	0	269	269	n/a	48%	48%
TULARE	536	6,648	7,184	372	10,097	10,469	69%	152%	146%
TUOLUMNE	0	8,977	8,977	0	7,261	7,261	n/a	81%	81%
YOLO	21,107	1	21,108	22,456	1	22,457	106%	185%	106%
YUBA	9,765	113	9,878	11,901	111	12,012	122%	98%	122%
Total	**1,097,025**	**304,677**	**1,401,702**	**1,207,799**	**320,091**	**1,527,890**	**110%**	**105%**	**109%**

[1] As reflected in filing A.19-11-003, et al., Annual CARE Eligibility Estimates filed February 14, 2022.
[2] Total Households Enrolled includes submeter tenants.
[3] Penetration Rate and Enrollment Rate are the same value.

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

CARE Program Table 5 - Recertification Results
Pacific Gas and Electric Company
Through February 28, 2022

Month	Total CARE Households	Households Requested to Recertify	% of Households Total (C/B)	Households Recertified[1]	Households De-enrolled[2]	Recertification Rate % (E/C)	% of Total Households De-enrolled (F/B)
January	1,536,454	39,916	2.6%				
February	1,527,890	35,880	2.3%				
March							
April							
May							
June							
July							
August							
September							
October							
November							
December							
YTD	**1,527,890**	**75,796**	**5.0%**	**0**	**0**	**0.0%**	**0.00%**

[1] Recertification results are tied to the month initiated and the recertification process allows customers 90 days to respond to the recertification request. Results may be pending due to the time permitted for a participant to respond.
[2] Includes customers who did not respond or who requested to be de-enrolled.

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

CARE Program Table 6 - Capitation Contractors[1]
Pacific Gas and Electric Company
Through February 28, 2022

Contractor	Contractor Type (Check one or more if applicable)				Total Enrollments	
	Private	CBO	WMDVBE	LIHEAP	Current Month	Year-to-Date
Amador-Tuolumne Community Action Agency		x		x	0	0
Arriba Juntos		x			0	0
Catholic Charities Diocese of Fresno		x			0	1
Central Coast Energy Services Inc		x		x	15	29
Cesar A Moncada DBA Moncada Outreach		x			34	34
Child Abuse Prevention Council of San Joaquin County		x			0	0
Community Action Marin		x		x	0	0
Community Action Partnership of Madera County		x		x	0	3
Community Health for Asian Americans		x			0	0
Community Resource Project Inc		x		x	19	22
Dignity Health		x			0	0
Disability Resource Agency for Independent Living		x			0	0
El Puente Comunitario		x			0	1
Filipino American Development Foundation		x			0	0
Heritage Institute for Family Advocacy		x			0	0
Hip Housing Human Investment Project Inc		x			0	0
Housing Authority of the City of Fresno		x			0	0
Housing Authority of the County of Kern		x			0	0
Independent Living Center of Kern County Inc		x			0	0
KidsFirst		x			0	0
Kings Community Action Organization Inc		x		x	0	0
Marin Center for Independent Living		x			0	0
Merced County Community Action Agency		x		x	4	6
Monument Crisis Center		x			0	0
National Asian American Coalition		x			0	0
OCCUR		x			0	0
Project Access Inc		x			0	0
Redwood Community Action Agency		x		x	0	0
Resources for Independence Central Valley		x			0	0
Rising Sun Energy Center		x			0	0
Sacred Heart Community Service		x		x	0	0
Tri-County Independent Living		x			0	0
UpValley Family Centers		x			0	0
West Valley Community Services		x			0	0
Yolo County Housing Authority		x			0	0
Yolo Family Resource Center (Empower Yolo)		x			0	0
Total Enrollments					**72**	**96**

[1] All capitation contractors with current contracts are listed regardless of whether they have signed up customers or submitted invoices this year.

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

CARE Program Table 7 - Expenditures for Pilots and Studies
Pacific Gas and Electric Company
Through February 28, 2022

2022	Authorized 2021-2026 Budget			Current Month Expenses			Year to Date Expenses			Cycle to Date Expenses			% of Budget Expensed		
	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total
Pilots															
CARE Outbound Calling Pilot	$ 64,000	$ 16,000	$ 80,000	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	0%	0%	0%
Total Pilots	**$64,000**	**$16,000**	**$80,000**	**$0**	**$0**	**$0**	**$0**	**$0**	**$0**	**$0**	**$0**	**$0**	**0%**	**0%**	**0%**
Studies															
Joint IOU - 2022 Low Income Needs Assessment (LINA) Study	$60,000	$15,000	$ 75,000	$ 4,000	$ 1,000	$ 5,000	$ 10,000	$ 2,500	$ 12,500	$ 32,998	$ 8,250	$ 41,248	55%	55%	55%
Joint IOU - 2025 Low Income Needs Assessment (LINA) Study	$60,000	$15,000	$ 75,000			$ -			$ -			$ -	0%	0%	0%
Joint IOU - 2028 Low Income Needs Assessment (LINA) Study	$60,000	$15,000	$ 75,000			$ -			$ -			$ -	0%	0%	0%
Joint IOU - Statewide CARE-ESA Categorical Study	$18,000	$4,500	$ 22,500			$ -			$ -			$ -	0%	0%	0%
Total Studies	**$198,000**	**$49,500**	**$247,500**	**$4,000**	**$1,000**	**$5,000**	**$10,000**	**$2,500**	**$12,500**	**$32,998**	**$8,250**	**$41,248**	**17%**	**17%**	**17%**

NOTE: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

CARE Program Table 8 - CARE and Disadvantaged Communities Enrollment Rate for Zip Codes
Pacific Gas and Electric Company
Through February 28, 2022

Total CARE Households Enrolled				
Month	**CARE Enrollment Rate for Zip Codes that have 10% or more disconnections**	**CARE Enrollment Rate for Zip Codes in High Poverty (Income Less than 100% FPG)**	**CARE Enrollment Rate for Zip Codes in High Poverty (with 70% or Less CARE Penetration)**	**CARE Enrollment Rate for DAC (Zip/Census Track) Codes in High Poverty (with 70% or Less CARE Enrollment Rate)**
January				
February				
March				
April				
May				
June				
July				
August				
September				
October				
November				
December				
YTD				

Note:
Data is not available at this time. PG&E is assessing the viability of being able to produce the data
Penetration Rate and Enrollment Rate are the same value.
DACs are defined at the census tract level. Corresponding zip codes are provided for the purpose of this table; however, the entire zip code listed may not be considered a DAC.

Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

CARE Program Table 8A - CARE Top 10 Lowest Enrollment Rates in High Disconnection, High Poverty, and DAC Communities by Zip Code
Pacific Gas and Electric Company
Through February 28, 2022

ZIP	Top 10 Lowest CARE Enrollment Rate for Zip Codes that have 10% or more Disconnections
ZIP00001	
ZIP00002	
ZIP00003	
ZIP00004	
ZIP00005	
ZIP00006	
ZIP00007	
ZIP00008	
ZIP00009	
ZIP00010	

ZIP	Top 10 Lowest CARE Enrollment Rate for Zip Codes in High Poverty (Income Less than 100% FPG)
ZIP00001	
ZIP00002	
ZIP00003	
ZIP00004	
ZIP00005	
ZIP00006	
ZIP00007	
ZIP00008	
ZIP00009	
ZIP00010	

ZIP	Top 10 Lowest CARE Enrollment Rate for Zip Codes in DAC
ZIP00001	
ZIP00002	
ZIP00003	
ZIP00004	
ZIP00005	
ZIP00006	
ZIP00007	
ZIP00008	
ZIP00009	
ZIP00010	

Note:
Data is not available at this time. PG&E is assessing the viability of being able to produce the data
Some zip codes rolled up to the nearest zip code for privacy reasons due to the number of people residing in that zip code.

DACs are defined at the census tract level. Corresponding zip codes are provided for the purpose of this table; however, the entire zip code listed may not be considered a DAC.

FERA Program Table 1 - Program Expenses
Pacific Gas and Electric Company
Through February 28, 2022

	Authorized Budget [1][2]	Current Month Expenses [2]	Year to Date Expenses [2]	% of Budget Spent YTD
FERA Program:	**Electric**	**Electric**	**Electric**	**Electric**
Outreach	$ 2,575,100	$ 251,582	$ 316,458	12%
Processing / Certification Re-certification	$ 55,400	$ -	$ -	0%
Post Enrollment Verification	$ 81,500	$ -	$ -	0%
IT Programming	$ -	$ -	$ -	0%
Pilot(s)	$ -	$ -	$ -	0%
Studies	$ -	$ -	$ -	0%
Regulatory Compliance	$ 28,700	$ -	$ -	0%
General Administration	$ 53,700	$ 1,739	$ 5,241	10%
CPUC Energy Division	$ -	$ -	$ -	0%
SUBTOTAL MANAGEMENT COSTS	**$ 2,794,400**	**$ 253,321**	**$ 321,699**	**12%**
FERA Rate Discount	$ 12,898,000	$ 1,086,722	$ 2,298,494	18%
TOTAL PROGRAM COSTS & CUSTOMER DISCOUNTS	**$ 15,692,400**	**$ 1,340,043**	**$ 2,620,194**	**17%**
Indirect Costs		$ -	$ -	

[1] Authorized Budget: Approved in D.21-06-015 from January 1, 2021 to December 31, 2026.
[2] 2022 authorized budget includes $505 for Benefit Burdens as approved in D.20-12-005. Actual employee benefit burden costs have been included in the program monthly and YTD expenses.

NOTE: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

FERA Program Table 2 - Enrollment, Recertification, Attrition, & Penetration
Pacific Gas and Electric Company
Through February 28, 2022

	New Enrollment										Recertification				Attrition (Drop Offs)					Enrollment				
	Automatic Enrollment				Self-Certification (Income or Categorical)																			
	Inter-Utility[1]	Intra-Utility[2]	Leveraging[3]	Combined (B+C+D)	Online	Paper	Phone	Capitation	Combined (F+G+H+I)	Total New Enrollment (E+J)	Scheduled	Non-Scheduled (Duplicates)	Automatic	Total Recertification (L+M+N)	No Response[4]	Failed PEV	Failed Recertification	Other	Total Attrition (P+Q+R+S)	Gross (K+O)	Net Adjusted (K-T)	Total FERA Participants	Estimated FERA Eligible	Enrollment[5] Rate % (W/X)
January	0	0	0	0	1,680	348	19	0	2,047	2,047	773	177	0	950	n/a	0	740	369	1,109	2,997	938	39,800	174,219	23%
February	0	0	0	0	658	290	12	1	961	961	1,636	161	0	1,797	n/a	0	846	226	1,072	2,758	-111	39,689	174,219	23%
March																								
April																								
May																								
June																								
July																								
August																								
September																								
October																								
November																								
December																								
YTD Total	**0**	**0**	**0**	**0**	**2,338**	**638**	**31**	**1**	**3,008**	**3,008**	**2,409**	**338**	**0**	**2,747**	**0**	**0**	**1,586**	**595**	**2,181**	**5,755**	**827**	**39,689**	**174,219**	**23%**

[1] Enrollments via data sharing between the IOUs.
[2] Enrollments via data sharing between departments and/or programs within the utility.
[3] Enrollments via data sharing with programs outside the IOU that serve low-income customers.
[4] PG&E counts attrition due to no response in the Failed PEV and Failed Recertification columns, respectively.
[5] Penetration Rate and Enrollment Rate are the same value.

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

FERA Program Table 3A - Post-Enrollment Verification Results (Model) Pacific Gas and Electric Company Through February 28, 2022								
Month	**Total FERA Households Enrolled**	**Households Requested to Verify**	**% of FERA Enrolled Requested to Verify Total**	**FERA Households De-enrolled (Due to no response)**	**FERA Households De-enrolled (Verified as Ineligible)**	**Total Households De-enrolled**	**% De-enrolled through Post Enrollment Verification**	**% of Total FERA Households De-enrolled**
January	39,800	0	n/a	0	0	0	n/a	n/a
February	39,689	0	n/a	0	0	0	n/a	n/a
March								
April								
May								
June								
July								
August								
September								
October								
November								
December								
YTD Total	**39,689**	**0**	**0.0%**	**0**	**0**	**0**	**0.0%**	**0.0%**

Note: PG&E will begin FERA PEV in 2022.

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

FERA Table 3B Post-Enrollment Verification Results (Electric only High Usage) Pacific Gas and Electric Company Through February 28, 2022								
Month	**Total FERA Households Enrolled**	**Households Requested to Verify**	**% of FERA Enrolled Requested to Verify Total**	**FERA Households De-enrolled (Due to no response)**	**FERA Households De-enrolled (Verified as Ineligible)**	**Total Households De-enrolled**	**% De-enrolled through Post Enrollment Verification**	**% of Total FERA Households De-enrolled**
January	39,800	0	n/a	0	0	0	n/a	n/a
February	39,689	0	n/a	0	0	0	n/a	n/a
March								
April								
May								
June								
July								
August								
September								
October								
November								
December								
YTD Total	**39,689**	**0**	**0.0%**	**0**	**0**	**0**	**0.0%**	**0.0%**

Note: PG&E will begin FERA PEV in 2022.
Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

FERA Program Table 4 - Enrollment by County
Pacific Gas and Electric Company
Through February 28, 2022

County	Estimated Eligible Households[1]			Total Households Enrolled[2]			Enrollment Rate [3]		
	Urban	Rural	Total	Urban	Rural	Total	Urban	Rural	Total
ALAMEDA	14,249	0	14,249	4,011	0	4,011	28%	0%	28%
ALPINE	0	6	6	0	0	0	n/a	0%	0%
AMADOR	0	453	453	0	142	142	0%	31%	31%
BUTTE	2,228	1,139	3,366	455	192	647	20%	17%	19%
CALAVERAS	1	752	753	0	179	179	0%	24%	24%
COLUSA	3	638	640	0	69	69	0%	11%	11%
CONTRA COSTA	13,437	0	13,437	3,933	0	3,933	29%	0%	29%
EL DORADO	854	677	1,531	351	229	580	41%	34%	38%
FRESNO	16,482	21	16,504	3,461	4	3,465	21%	19%	21%
GLENN	0	803	804	0	89	89	0%	11%	11%
HUMBOLDT	0	1,693	1,693	0	442	442	n/a	26%	26%
KERN	5,243	9,173	14,416	1,284	802	2,086	24%	9%	14%
KINGS	18	1,592	1,610	2	217	219	11%	14%	14%
LAKE	0	1,168	1,168	0	222	222	n/a	19%	19%
LASSEN	0	15	15	0	2	2	n/a	14%	14%
MADERA	2,530	999	3,529	362	136	498	14%	14%	14%
MARIN	1,641	0	1,641	499	0	499	30%	n/a	30%
MARIPOSA	2	261	263	1	56	57	48%	21%	22%
MENDOCINO	2	1,226	1,228	0	217	217	0%	18%	18%
MERCED	2,798	2,613	5,412	344	492	836	12%	19%	15%
MONTEREY	6,949	925	7,874	988	119	1,107	14%	13%	14%
NAPA	2,241	0	2,241	425	0	425	19%	0%	19%
NEVADA	0	767	768	0	287	287	0%	37%	37%
PLACER	1,155	1,049	2,204	546	378	924	47%	36%	42%
PLUMAS	6	136	141	0	43	43	0%	32%	30%
SACRAMENTO	58	0	58	9	0	9	15%	n/a	15%
SAN BENITO	17	977	993	8	295	303	48%	30%	31%
SAN BERNARDINO	0	0	0	0	0	0	n/a	n/a	n/a
SAN FRANCISCO	6,041	0	6,041	1,438	0	1,438	24%	n/a	24%
SAN JOAQUIN	11,168	1,010	12,179	2,606	411	3,017	23%	41%	25%
SAN LUIS OBISPO	1,556	2,250	3,806	204	519	723	13%	23%	19%
SAN MATEO	6,534	0	6,534	1,758	0	1,758	27%	n/a	27%
SANTA BARBARA	4,191	339	4,530	401	34	435	10%	10%	10%
SANTA CLARA	15,033	638	15,671	4,011	183	4,194	27%	29%	27%
SANTA CRUZ	2,783	1	2,784	538	0	538	19%	0%	19%
SHASTA	550	672	1,221	130	163	293	24%	24%	24%
SIERRA	0	12	12	0	3	3	0%	26%	25%
SISKIYOU	0	1	1	0	0	0	n/a	0%	0%
SOLANO	6,974	0	6,974	1,898	0	1,898	27%	n/a	27%
SONOMA	5,380	364	5,743	1,540	136	1,676	29%	37%	29%
STANISLAUS	6	1,304	1,310	1	311	312	16%	24%	24%
SUTTER	2,060	0	2,060	416	0	416	20%	0%	20%
TEHAMA	2	1,587	1,588	1	247	248	65%	16%	16%
TRINITY	0	64	64	0	0	0	n/a	0%	0%
TULARE	104	1,288	1,391	7	111	118	7%	9%	8%
TUOLUMNE	0	740	740	0	224	224	n/a	30%	30%
YOLO	2,964	0	2,964	736	0	736	25%	0%	25%
YUBA	1,591	15	1,606	365	6	371	23%	40%	23%
Total	**136,852**	**37,367**	**174,219**	**32,729**	**6,960**	**39,689**	**24%**	**19%**	**23%**

1 Updated February 2022 based on information from U.S. Department of Health and Human Services, and as reflected for CARE in filing A.19-11-003, et al., Annual CARE Eligibility Estimates filed February 14, 2022.

[2] Total Households Enrolled does not include submeter tenants.

[3] Penetration Rate and Enrollment Rate are the same value.

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

FERA Program Table 5 - Recertification Results
Pacific Gas and Electric Company
Through February 28, 2022

Month	Total FERA Households	Households Requested to Recertify	% of Households Total (C/B)	Households Recertified[1]	Households De-enrolled	Recertification Rate % (E/C)	% of Total Households De-enrolled (F/B)
January	39,800	1,343	3.4%				
February	39,689	1,471	3.7%				
March							
April							
May							
June							
July							
August							
September							
October							
November							
December							
YTD	**39,800**	**2,814**	**7.1%**	**0**	**0**	**0.0%**	**0.00%**

[1] Recertification results are tied to the month initiated and the recertification process allows customers 90 days to respond to the recertification request. Results may be pending due to the time permitted for a participant to respond.
Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

FERA Program Table 6 - Capitation Contractors[1]
Pacific Gas and Electric Company
Through February 28, 2022

Contractor	Contractor Type (Check one or more if applicable)				Total Enrollments	
	Private	CBO	WMDVBE	LIHEAP	Current Month	Year-to-Date
Amador-Tuolumne Community Action Agency		x		x	0	0
Arriba Juntos		x			0	0
Catholic Charities Diocese of Fresno		x			0	0
Central Coast Energy Services Inc		x		x	0	0
Cesar A Moncada DBA Moncada Outreach		x			0	0
Child Abuse Prevention Council of San Joaquin County		x			0	0
Community Action Marin		x		x	0	0
Community Action Partnership of Madera County		x		x	0	0
Community Health for Asian Americans		x			0	0
Community Resource Project Inc		x		x	0	0
Dignity Health		x			0	0
Disability Resource Agency for Independent Living		x			0	0
El Puente Comunitario		x			0	0
Filipino American Development Foundation		x			0	0
Heritage Institute for Family Advocacy		x			0	0
Hip Housing Human Investment Project Inc		x			0	0
Housing Authority of the City of Fresno		x			0	0
Housing Authority of the County of Kern		x			0	0
Independent Living Center of Kern County Inc		x			0	0
KidsFirst		x			0	0
Kings Community Action Organization Inc		x		x	0	0
Marin Center for Independent Living		x			0	0
Merced County Community Action Agency		x		x	0	0
Monument Crisis Center		x			0	0
National Asian American Coalition		x			0	0
OCCUR		x			0	0
Project Access Inc		x			0	0
Redwood Community Action Agency		x		x	0	0
Resources for Independence Central Valley		x			0	0
Rising Sun Energy Center		x			0	0
Sacred Heart Community Service		x		x	0	0
Tri-County Independent Living		x			0	0
UpValley Family Centers		x			0	0
West Valley Community Services		x			0	0
Yolo County Housing Authority		x			0	0
Yolo Family Resource Center (Empower Yolo)		x			0	0
Total Enrollments					**0**	**0**

[1] All capitation contractors with current contracts are listed regardless of whether they have signed up customers or submitted invoices this year.

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.