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12/21/21
04:59 PM

BEFORE THE PUBLIC UTILITIES COMMISSION
OF THE STATE OF CALIFORNIA

Application of Pacific Gas and Electric Company for Approval of Energy Savings Assistance and California Alternate Rates for Energy Programs and Budgets for 2021-2026 Program Years. (U 39 M)	Application No. 19-11-003 (Filed November 4, 2019)
And Related Matters.	Application No. 19-11-004 Application No. 19-11-005 Application No. 19-11-006 Application No. 19-11-007

MONTHLY REPORT OF PACIFIC GAS AND ELECTRIC COMPANY (U 39 M) ON LOW INCOME ASSISTANCE PROGRAMS FOR NOVEMBER 2021

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Dated: December 21, 2021

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MONTHLY REPORT OF PACIFIC GAS AND ELECTRIC COMPANY (U 39 M) ON LOW INCOME ASSISTANCE PROGRAMS FOR NOVEMBER 2021

In accordance with Ordering Paragraph 17 of Decision (D.) 01-05-033, Pacific Gas and Electric Company hereby submits its attached monthly status report on the results of its Energy Savings Assistance (ESA) Program and California Alternate Rates for Energy (CARE) Program efforts, showing results through November 2021. Pursuant to D.21-06-015, the new ESA, CARE and Family Electric Rate Assistance (FERA) Program funding cycle began on July 1, 2021.

Respectfully Submitted,

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Energy Savings Assistance (ESA) and California Alternate Rates for Energy (CARE)

Program Monthly Report for November 2021

Pacific Gas and Electric Company

12/21/2021

PACIFIC GAS AND ELECTRIC COMPANY

Energy Savings Assistance Program and
California Alternate Rates for Energy Program
Monthly Report for November 2021

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PACIFIC GAS AND ELECTRIC COMPANY

Energy Savings Assistance Program and
California Alternate Rates for Energy Program
Monthly Report for November 2021

D.21-06-015 (approved June 3, 2021) authorized a new Energy Savings Assistance (ESA), California Alternate Rates for Energy (CARE), and Family Electric Rate Assistance (FERA) program funding cycle beginning July 1, 2021 through December 31, 2026. Accordingly, in August 2021, PG&E began filing and serving monthly reports in the California Public Utilities Commission (CPUC or Commission) docket for A.19-11-003, et al.

This Pacific Gas and Electric (PG&E) monthly report complies with income qualified programs reporting requirements established in Decision (D.) 16-12-022 as modified by D.17-12-009, and with all reporting and program evaluation requirements previously established for the (CARE) and (ESA) Programs. [1] The investor owned utilities (IOUs) [2] are currently working with Energy Division (ED) staff to revise reporting tables and formats to comply with the mandates of D.21-06-015 for the 2022-2026 ESA, CARE and FERA programs, and anticipate using new reporting templates beginning in 2022. In the meantime, D.16-12-022 reporting tables continue to be used for reporting the July 1-December 31, 2021 ESA and CARE programs. ESA tables report budgets and program activity beginning on July 1, 2021, and CARE tables report budgets and program activity from January 1, 2021, in compliance with the ESA and CARE budgets authorized in D.21-06-015.

Regulatory Update

2022 ESA Budget Update
In November 2021, PG&E informed ED that PG&E will increase the overall 2022 ESA budget from $103M to $130M, an increase of 26%, and a decrease of 7% based on the forecasted 2021 spend of $140M. This budget increase includes measures, implementer fees, and bulk purchasing related costs. The additional dollars will be shifted from Multifamily Common Area Measure (MF CAM) uncommitted funding unspent at the end of 2021.[3] PG&E's intention in adding additional ESA funding is to provide contractors a glide path into the new ESA program as well as provide an opportunity to retool the ESA workforce to help contractors install measures to provide PG&E ESA customers with deeper energy savings. ESA goals will not change from those directed in D.21-06-015.

Consumer Protections
In response to Governor Newsom's declaration of a State of Emergency issued on October 22, 2021 and in compliance with D.19-07-015, PG&E filed Tier 1 AL 4523-G/6393-E on November 5, 2021 to add the customers impacted by the Washington, Hopkins and KNP Complex Wildfires to PG&E's Emergency Consumer Protection Plan through November 1, 2022.

[1] The investor owned utilities (IOUs) worked with Energy Division (ED) staff to revise reporting tables and formats in compliance with the mandates of D.16-12-022 and now use the resulting ED-approved monthly reporting format for 2017-2020 ESA and CARE programs, beginning with the report for January 2018.
[2] IOUs are PG&E, Southern California Edison Company, Southern California Gas Company, and San Diego Gas and Electric Company.
[3] MF CAM carry-forward from 2021 to 2022 is permitted by D.21-06-015, Ordering Paragraph (OP) 148 and PG&E Advice Letter 4472-G-A/6279-E-A. Per D.21-06-015 OP 181, fund shifting of any amount between budget categories is allowed within the program year, allowing PG&E to fund shift from MF CAM budget to ESA measure budget categories in 2022.

ESA Northern Multifamily Whole Building (MFWB) Request for Proposal (RFP)
On November 17, 2021, PG&E held a workshop and issued a Contract Opportunity Announcement (COA) to notify participants and interested stakeholders about upcoming ESA third party solicitations. PG&E issued an RFP that will serve the Northern service territory for the Energy Savings Assistance (ESA) Northern Multifamily Whole Building (MFWB) segment. The Request for Proposal (RFP) Solicitation will consist of a single-stage RFP, followed by a two-step selection process scheduled for January 2022. The MFWB market segment will be composed of in unit, Common Area Measures (CAM) and MFWB measures for income eligible deed restricted and non-deed restricted multifamily properties. The selected bidder will be responsible for complying with PG&E's Supply Chain Responsibility policies and procedures. The RFP is scheduled to be released on January 14, 2021.

ESA Program Pilot Plus and Pilot Deep Implementation Plan
On November 19, 2021, PG&E submitted Advice Letter (AL) 4530-G/6412-E detailing its ESA Program Pilot Plus and Pilot Deep (Pilot Plus/Deep) implementation plan. This AL includes an attachment that set forth the guiding principles of the Pilot Plus/Deep that included deeper energy savings, equity, quality, customer-centric delivery, and optimization. This AL is pending approval and will determine the timeline for the start of the solicitation process for the Pilot.

Community Help and Awareness with Natural Gas and Electricity Services (CHANGES) – Evaluation Solicitation
D.21-06-015 requires CHANGES be evaluated by an independent third party and the first evaluation to begin by no later than 12 months after Decision approval. In November 2021, the CPUC and the IOUs continued solicitation efforts for the upcoming CHANGES evaluation, to be conducted for program cycle January 2019 to December 2021. Contract award is expected to take place in December 2021, with an anticipated project completion date of October 2022.

Emergency Rent Assistance Program (ERAP)
In November 2021, ESA in-home contractors continued to raise awareness of the Emergency Rental Assistance Program (ERAP) by distributing informational flyers to renters in homes that were treated. This is a part of PG&E's strategy to leverage all communications channels to increase awareness of financial services support available to customers. The State of California's Renter's Assistance Program Housing is Key Fact Sheet was included as a leave behind.

1. Energy Savings Assistance (ESA) Program Summary

The ESA Program provides free home weatherization, energy-efficient appliances, and energy education services to income-qualified PG&E customers[4] throughout PG&E's service territory. D.21-06-015 approved the July 2021-December 2026 ESA Program on June 3, 2021. ESA continues as a resource program emphasizing long-term and enduring energy savings, serving all willing and eligible low income customers by providing all feasible ESA Program measures at no cost to the customer through a direct-install approach. All housing types are eligible to participate, and the ESA Program is available to both homeowners and renters.

1.1 Energy Savings Assistance Program Overview

1.1.1 Provide a summary of the Energy Savings Assistance Program elements:

The ESA Program for the second half of 2021 to date is summarized in the three tables below. The first table provides progress and activities authorized for the 2021 ESA program in D.21-06-015. This funding budget did not include MF CAM carryover provided pursuant to D.19-06-022 and Post-Pandemic Return to Service (PPRS) funding provided pursuant to Res. E-5074, both of which were allowed to be carried over from previously authorized funding and were not included in the ESA treatment goal and administrative cap. MF CAM and PPRS expenditures and activities are shown in the second and third tables below. These ESA funding sources are combined in ESA Table 1 in the Appendix.

ESA Table 1: Energy Savings Assistance Program Summary: July 1, 2021-November 30, 2021[*]

July 1 through December 31, 2021 Period	Six-Month Authorized/Planning Assumptions	July 1-to-Date Actual	%
Budget[a]	$76,494,722	$58,664,253	77%
Treatment Budget[b]	$69,056,812	$54,250,931	79%
Administrative[c]	$7,437,910	$4,413,322	59%
Homes Treated[d]	50,000	38,841	78%
kWh Saved[e]	N/A	22,343,329	
kW Demand Reduced[e]	N/A	2,925	
Therms Saved[e]	N/A	17,731	

[4] To qualify for the ESA Program, a residential customer's household income must be at or below 200 percent of Federal Poverty Guidelines, as required in D.05-10-044.

ESA Table 2: Energy Savings Assistance Program Summary: ESA PPRS Budget Reporting [f] [g]			
December 1, 2020 through May 31, 2021[h]	**PPRS Total Advanced PPRS Credit Eligible**	**PPRS Credits Applied**	**YTD %**
PPRS Budget	$10,320,048	$10,196,654	99%

ESA Table 3: Energy Savings Assistance Program Summary: Additional ESA Budget Reporting [*]			
July 1 through December 31, 2021	**Six-Month Authorized/Planning Assumptions**	**July 1-to-Date Actual**	**%**
MF CAM Budget [i]	$33,268,679	$7,194,521	22%
MF CAM Properties Treated	81	80	99%
MF CAM Buildings Treated	874	569	65%

[*] D.21-06-015 authorized the ESA program from July 1, 2021 through December 31, 2026. ESA 2021 is a six-month program, beginning on July 1, 2021 through December 31, 2021.

[a] Authorized ESA budget per D.21-06-015 for July 1, 2021-December 31, 2021. Advice Letter 4193-G/5718-E approved Joint Utilities' 2022 LINA Study for $500,000 of which PG&E's ESA program allocation is $75,000, and per Advice Letter 4349-G/6030-E to fund shift $90,000 from the MF CAM budget to Studies budget. Authorized budget includes $1,018,284 for Benefit Burdens as approved in (D.)20-12-005. This budget excludes MF CAM budget and PPRS funding (provided pursuant to D.19-06-022, D.21-06-015, and Res-E-5074), which amounts are shown in the Additional ESA Budget Table, below.

[b] ESA Treatment category includes Appliances, Domestic Hot Water, Enclosure, HVAC, Maintenance, Lighting, Miscellaneous, Customer Enrollment, In-Home Education, Pilot, Implementation, and Safety – Unexpected overhead costs as shown "above the line" on ESA Monthly and Annual Report Table 1.

[c] Administrative category includes Training Center, Inspections, Marketing and Outreach, Studies, Regulatory Compliance, General Administration, and CPUC ED, as shown "below the line" on ESA Monthly and Annual Report Table 1. The Administrative budget is 10% of the Total Budget.

[d] Adopted Number of Homes to be Treated from July 1, 2021 through December 31, 2021 per D.21-06-015.

[e] July 1-To-Date savings have been updated to reflect new ex ante savings from the 2019 Impact Evaluation.

[f] As a result of AL 4269-G-A/5865-E-A, contractors are submitting the revised templates resulting in the change to the PPRS eligible amount.

[h] PG&E is authorized to incur additional expenses for PPRS credit as authorized in Res-E-5074.

[i] The PPRS earning period ended on May 31, 2021. As of July 2021, PG&E is still paying on projects that were completed during the December 1, 2020 – May 31,2021 PPRS earning period.

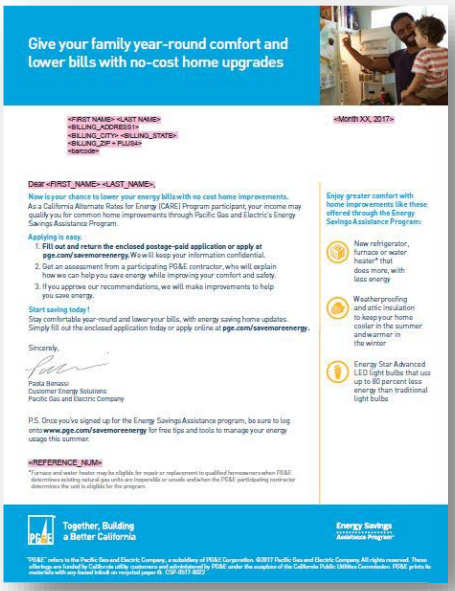
[d] Authorized MF CAM budget per D.21-06-015 and carry-over MF CAM committed budget from Bridge period ended on June 30, 2021. MF CAM budget category includes Administrator Fee, Direct Implementation and Direct Implementation (Non-Incentive).

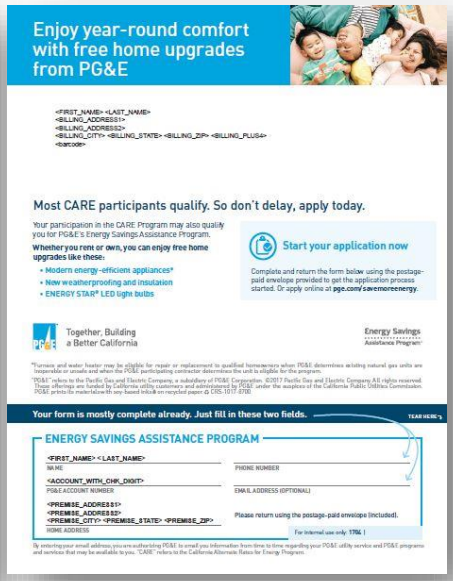
1.2 ESA Program Customer Outreach and Enrollment Update

1.2.1 Provide a summary of the Energy Savings Assistance Program outreach and enrollment strategies deployed this month.

In November, PG&E received responses from a direct marketing campaign deployed in Mid-October to 100,000 CARE-enrolled customers whose homes had not yet been treated by the ESA Program. Through November 30, the campaign generated 5,906 qualified leads. The campaign used existing creative from Q3 2021.

Direct Mail/Email





(English/Spanish)

In November, PG&E also received 1,694 program applications from online activities via email and the ongoing digital campaign launched in early January.

PG&E continued to deploy the CARE welcome kit[5] to customers who were newly enrolled in the CARE program. In November, 4,141 kits were deployed, and PG&E received 127 ESA applications from that deployment.

In November, PG&E continued to host live Time-of-Use (TOU) webinars in partnership with media and community partners throughout the Bay Area. This month PG&E partnered with Self-Help for the Elderly (SHE) targeting Chinese speaking customers in the Bay Area and the Mexican Consulate in Fresno, targeting Spanish speakers in the Central Valley. Attendees were able to participate in workshops via livestream on Zoom.

[5] Since January 2018, PG&E has included a personalized pre-filled response form for the ESA Program. Customers who wish to participate have completed the form and returned it to PG&E.

During these webinars, PG&E talked about CARE, FERA, and Medical Baseline programs. PG&E discussed, in detail, each program's benefits and the qualifications needed to apply. PG&E's education covered the following:

- Rate plan options.
- The transition to TOU, when it will happen, and how customers can learn to shift their energy use.
- Energy savings tips and shared information on the various tools and resources available, including the ESA Program, Home Energy Checkup, Budget Billing, and High Usage Alerts.
- Its Chinese language web page and customer service number was shared.
- Informed participants that although the customer protections put in place by the CPUC in March 2020 ended on September 30, 2021, PG&E will not resume service disconnections for non-payment in 2021.
- Scam awareness was shared with participants.

1.2.2 Additional Activities

CARE Discounts Removed: The ESA program systematically removes CARE customers who apply for ESA and are proven to be over income. PG&E has identified and removed eight CARE discounts in November as a result of being over income.

New Contractors and Community-Based Organizations (CBOs): In November 2021, PG&E had no new Contractors or CBOs join the ESA program.

1.3 Leveraging Success Evaluation, Including California State Department of Community Services and Development (CSD)

1.3.1 Please provide a status of the leveraging effort with CSD. What new steps or programs have been implemented? What was the result in terms of new enrollments?

CSD Low Income Weatherization Program (LIWP) (MF) Leveraging Projects: PG&E continues to discuss opportunities to collaborate with CSD-LIWP on potential leveraging and measure implementation. PG&E and CSD continues to explore more effective strategies for leveraging the 2021-2026 ESA programs.

There was no CSD-LIWP leveraging activity in November 2021.

Low Income Home Energy Assistance Program (LIHEAP) Energy Star® Refrigerator Installations: There were no refrigerators installed through LIHEAP leveraging in November 2021.

CSD Data Sharing: PG&E continues to share data with CSD as requests are made.

1.4 Workforce Education & Training

1.4.1 Please summarize efforts to improve and expand the ESA Program workforce education and training. Describe steps taken to hire and train low income workers and how such efforts differ from prior program years.

The PG&E Energy Efficiency Workforce Education and Training Program (WE&T) supports ESA contractor training by providing webinar trainings for Energy Specialists (ES), Weatherization Specialists (WS), Advanced Weatherization Specialists (AWS), and Duct Test & Seal (DT&S) technicians with instructor led presentations and provide virtual engagement activities with trainees. Due to heavy hands-on training for Natural Gas Appliance Testing (NGAT), Energy Training Centers (ETC) continue the blended model which consist of two days of webinar and one day of in-person practical training following COVID-19 safety guidelines and procedures. In addition, ESA contractor training now includes "dry-run" sessions to help students with soft-skill trainings for webinar preparedness prior to the start of class. These sessions can range between 30-45 minutes, and trainees receive one-on-one assistance with navigating the webinar platforms, technology setup, and expectations of virtual class engagement activities.

ESA contractors are encouraged to hire local workers to implement the ESA Program in their areas. All contractors and subcontractors responsible for implementing the ESA Program are trained at the ETC in Stockton. Most of these ESA program ES and installation contractors are from the local communities in which they work. Below shows a summary of ESA contractor training provided for November including ESA onboarding, ES, WS, AWS, DT&S, and NGAT training.

ESA Contractor Training Summary July 1, 2021 – December 31, 2021		
	November 2021	**July 1-to-Date**
Students	41	191
Student Days	126	443
Training Sessions	3	13

1.5 Miscellaneous

Energy Education-Only to ESA Qualifying Customers

Through November 2021, PG&E provided energy education-only to 543 households in addition to the 38,841 total number of households treated July to date.

Water-Energy Coordination Program

As of November 30, 2021, nine partnership programs were operating and serving qualified homes. Programs in operation include partnerships with Alameda County Water District, City of Santa Cruz, Solano County Water Agency, Sonoma Water, and all five districts of

California American Water located in PG&E territory which are Merced, Monterey, Oakhurst, Sacramento and Santa Rosa. The contract for a pilot program with the City of Fresno is still under review by the agency's legal team but PG&E anticipates the contract will be executed by year end. On November 30, PG&E and RHA hosted the Annual Water-Energy Coordination Forum. It was attended by representatives from sixteen different water agencies in PG&E territory. As a result of the forum, City of Merced, Contra Costa Water District and San Francisco Public Utilities Commission have expressed interest in partnering with PG&E. PG&E anticipates having 16 water agencies participate in the Water-Energy Coordination Program by the end of Q1 2022.

Tribal Penetration and Consultation Plans Status

In November 2021, the dedicated ESA contractor performed work for the Hopland Reservation/Northern Circle Housing Authority and Sherwood Valley Band of Pomo Indians/Northern Circle Housing Authority. Marketing for these efforts included materials posted in their office bulletins, Facebook and website postings, and phone calls to customers from the ESA contractor.

Hopland Reservation and Sherwood Valley Band of Pomo Indians	
Total Number of Attempts to Reach Customers	90
Total Customers Reached	76
Assessments & Installations Completed	14

Please see the table on the following page for a summary of outreach and a list of all Tribes.

Summary of Tribal Responses as of October 2021			
OUTREACH STATUS	**QUANTITY**	**TRIBES**	
Tribes completed ESA Meet & Confer	**23**	Bear River Band of Rohnerville Rancheria Berry Creek Rancheria Big Sandy Rancheria Laytonville Rancheria (Cahto) Cloverdale Rancheria Cold Springs Rancheria of Mono Indians Coyote Valley Band of Pomo Indians Guidiville Rancheria Hoopa Valley Tribe Hopland Reservation - Ione Band of Miwok Indians	Karuk Tribe Manchester Point Arena Rancheria Mooretown Rancheria North Fork Rancheria Redwood Valley Rancheria Round Valley Reservation Sherwood Valley Rancheria Tuolumne Rancheria United Auburn Indian Community Upper Lake Rancheria Wiyot Tribe (Table Bluff) Yurok Tribe
Tribes requested outreach materials or applications	**18**	Bear River Band of Rohnerville Rancheria Berry Creek Rancheria Big Valley Rancheria Cloverdale Rancheria Cold Springs Rancheria of Mono Indians Coyote Valley Band of Pomo Indians Greenville Rancheria Grindstone Rancheria Iona Band of Miwok Indians	Laytonville Rancheria (Cahto) Manchester Point Arena Rancheria Mechoopda Indian Tribe North Fork Rancheria Pinoleville Reservation Robinson Rancheria of Pomo Indians Sherwood Valley Rancheria Wiyot Tribe (Table Bluff) Yurok Tribe
Tribes who have not accepted offer to Meet and Confer	**28**	Big Lagoon Rancheria Big Valley Rancheria Blue Lake Rancheria Cher-Ae Heights Indian Community of Trinidad Rancheria Chicken Ranch Rancheria Colusa Rancheria (Cachil Dehe Wintun) Cortina Rancheria Dry Creek Rancheria Elem Indian Colony (Sulphur Bank) Enterprise Rancheria of Maidu Indians Federated Indians of Graton Rancheria Greenville Rancheria Grindstone Rancheria Jackson Rancheria	Middletown Rancheria Paskenta Rancheria Picayune Rancheria Pinoleville Reservation Pit River Tribes Redding Rancheria Robinson Rancheria of Pomo Indians Santa Rosa Rancheria (Tachi-Yokut) Santa Ynez Band of Chumash Indians Scotts Valley Band of Pomo Indians Shingle Springs Rancheria Stewarts Point Rancheria (Kashia Pomo) Table Mountain Rancheria Yocha Dehe Wintun Nation (Rumsey)
Non-Federally Recognized Tribes who participated in Meet & Confer	**2**	Dunlap Band of Mono	North Fork Mono
Tribes and Housing Authority sites involved in Focused Project/ESA Partnership offer on Tribal Lands	**18**	**Complete in 2019:** Yurok Tribe **Complete in 2020:** None due to COVID-19 **Complete in 2021:** Bear River Band of Rohnerville Rancheria Northern Circle Housing Authority • Sherwood Valley Rancheria	**On Hold until 2022:** Big Sandy Rancheria Housing Authority Cloverdale Rancheria Hoopa Valley Tribe Karuk Tribe Northern Circle Housing Authority • Berry Creek Rancheria • Guidiville Rancheria • Manchester-Pt. Arena Rancheria • • Redwood Valley Rancheria Picayune Rancheria Round Valley Reservation Wiyot Tribe (Table Bluff)
HA and TANF offices who received outreach (this includes email, U.S. mail, and/or phone calls)	**38**	**Housing Authority Offices:** Bear River Band of Rohnerville Rancheria Berry Creek Rancheria Big Sandy Rancheria Big Valley Rancheria Cher-Ae Heights Indian Community of	**TANF Offices:** California Department of Social Services CALWORKS and Family Resilience Branch Federated Indians of Graton Rancheria Hoopa Valley Tribe Karuk Tribe

Summary of Tribal Responses as of October 2021			
OUTREACH STATUS	**QUANTITY**	**TRIBES**	
		The Trinidad Rancheria Cloverdale Rancheria Dry Creek Rancheria Elem Indian Colony Enterprise Rancheria of Maidu Indians Federated Indians of Graton Rancheria Fort Independence Reservation Greenville Rancheria Hoopa Valley Tribe Ione Band of Miwok Indians Karuk Tribe Laytonville Rancheria North Fork Rancheria Picayune Rancheria Pinoleville Reservation Pit River Tribes Round Valley Reservation Santa Rosa Rancheria, Tachi-Yokut Stewarts Point Rancheria (Kashaya Pomo) Susanville Indian Rancheria Tejon Indian Tribe Tule River Indian Tribe Upper Lake Rancheria Washoe Tribe Wilton Rancheria Yurok Tribe	North Fork Rancheria Susanville Indian Rancheria Tuolumne Rancheria Owens Valley Career Development Center
HA and TANF offices who participated in Meet and Confer	**16**	**Housing Authority Offices:** Bear River Band of Rohnerville Rancheria Berry Creek Rancheria Big Sandy Rancheria Enterprise Rancheria of Maidu Indians Hoopa Valley Tribe Karuk Tribe North Fork Rancheria Picayune Rancheria	**TANF Offices:** California Department of Social Services CALWORKS and Family Resilience Branch Federated Indians of Graton Rancheria Hoopa Valley Tribe Karuk Tribe North Fork Rancheria Susanville Indian Rancheria Tuolumne Rancheria Owens Valley Career Development Center

ESA Program Studies

2022 Low Income Needs Assessment (LINA): Work for the 2022 LINA commenced in January 2021 with Evergreen Economics as the selected consultant. To achieve the study's primary objective of identifying unmet renter needs in the ESA program, a large-scale phone survey (n=1,200) of the California income-qualified renter population will be conducted to create different renter profiles. Combined with other data analyses, the collected information will inform program and policy recommendations that address the unique characteristics of income-qualified renter households.

The phone survey was launched in November 2021 across the IOU territories, but participation rates were lower than expected. To mitigate this issue, the study consultant will send out an advanced letter to pre-selected survey participations and provide customers with a $25 gift card after survey completion. Survey activities are currently on pause and will resume in late December and continue through Spring 2022. The overall timeline of the study is not expected to be impacted; the final report is scheduled to be available by December 2022.

ESA MF-CAM Process Evaluation: A process evaluation for the MF-CAM Initiative commenced in July 2021 with Resource Innovations, Inc. as the selected consultant. The study has the following objectives: 1) Assess the relative effectiveness of current MF-CAM outreach, delivery, and implementation strategies; 2) Identify what data currently exist and may be needed to facilitate more reliable evaluations of program impacts; 3) Inform future program designs targeting the income-qualified MF sector. In November 2021, the study consultant conducted interviews with IOU program administrators, implementers, and the Single Point of Contact (SPOC) representatives to inform evaluation findings and program process improvements. An interim findings memo is scheduled to be published and a public workshop is expected to occur in January 2022 to gather inputs and feedback from stakeholders midway through the project. The study is expected to be completed by Q2 2022.

ESA/CARE Study Working Group: D.21-06-015 authorized the formation of a statewide Study Working Group for the ESA and CARE programs. Working Group membership is comprised of IOUs' representatives, ED staff, and no more than two representatives from each segment of the following interest groups: contractors, CBOs, Cal Advocates, consumer protection/advocates, and other special interest groups. Assigned tasks of the Working Group include planning and designing statewide studies and related research for the ESA and CARE programs, participating in study progress meetings, and providing feedback on study deliverables.

The second Study Working Group meeting was held on November 17, 2021 where members reviewed and provided feedback on the scopes of the upcoming Categorical Eligibility Study and SCE's Clean Energy Homes Pilot. A focused discussion on the Categorical Study took place on November 22 for members of the Working Group who opted to provide additional inputs. The next meeting is scheduled for December 17, 2021.

Multifamily (MF) Common Area Measures (CAM)

In November, PG&E's ESA CAM program treated 133 buildings and 20 properties, bringing the year to date total treated since January 2021 to 966 buildings and 134 properties. PG&E expects to treat 5 additional properties by the end of the year.

ESA CAM program continued the bid review and scope development support for properties enrolled for the 2022 program year. PG&E has reviewed and approved the work scope for 13 projects that are expected to be treated in 2022.

2. California Alternate Rates for Energy (CARE) Program Summary

The CARE Program provides a monthly discount on energy bills for qualifying households throughout PG&E's service area.[6]

D.21-06-015 approved the CARE Program budget for PYs 2021-2026. The 2021 authorized CARE Program administrative budget is $14,150,600. This 2021 budget includes $525,000 for the Community Help and Awareness with Natural Gas and Electricity Services (CHANGES) Program and $1,066,016 for employee benefit burdens.

The CHANGES Program provides funding to Community Based Organizations (CBOs) to assist Limited English Proficient (LEP) customers with energy education and billing issues.[7]

PG&E continues to implement its "COVID-19 Emergency Customer Protections Transition Plan approved April 28, Pursuant to Resolution M-4849, Ordering Paragraph 5," which details communication efforts for customers currently enrolled in the CARE program, and delineates the process for reinstating CARE PEV reviews.

In November, PG&E was made aware of eight customers who were identified through the ESA program as being ineligible to participate in CARE and were removed from the program.

[6] To qualify for the CARE discount, a residential customer's household income must be at or below 200 percent of Federal Poverty Guidelines, as required in D.05-10-044 and per Public Utilities Code Section 739.1(b) (1) or someone in the customer's household is an active participant in other qualifying public assistance programs.
[7] D.12-12-011 required that the utilities report CHANGES activity in the monthly reports beginning in April 2013. D.15-12-047 directed the utilities to continue to report CHANGES activity in the monthly reports until long-term funding is established from the Commission's budget.

2.1 CARE Program Cost Summary

CARE Budget Categories	2021 Authorized Budget [a]	Actual Expenses Year-to-Date [b]	% of Budget Spent
Outreach	$7,866,600	$6,001,412	76%
Processing, Certification, Recertification	$819,500	$667,871	81%
Post Enrollment Verification	$1,439,900	$711,083	49%
IT Programming	$1,656,300	$1,884,025	114%
Cooling Centers[c]	$0	$0	0%
CHANGES Program	$525,000	$547,590	104%
Studies and Pilots	$22,500	$46,072	205%
Measurement and Evaluation	$200,000	$87,933	44%
Regulatory Compliance	$358,600	$256,975	72%
General Administration	$1,099,200	$606,868	55%
CPUC ED Staff	$163,000	$81,431	50%
Total Expenses	$14,150,600	$10,891,259	77%
Subsidies and Benefits	$683,539,000	$817,547,977	120%
Total Program Costs and Discounts	$697,689,600	$828,439,236	119%

[a] D.21-06-015 approved the CARE program budget for PYs 2021-2026. 2021 authorized budget includes $1,066,016 for Benefit Burdens as approved in D.20-12-005.
[b] Actual expenses include employee benefits costs.
[c] As directed in D.16-11-022, as modified by D.17-02-033, the Cooling Centers program is no longer funded through CARE program starting in 2020. PG&E incorporated the cooling center budget request for 2020-2022 into the 2020 GRC Proceeding.

2.1.1 Please provide the CARE Program penetration rate to date

CARE Penetration		
Participants	**Eligible Participants[8]**	**YTD Penetration Rate**
1,577,788	1,447,571	109%

[8] On February 12, 2021, PG&E, on behalf of the IOUs, filed the Annual Estimates of CARE Eligible Customers and Related Information. This number reflects estimates of PG&E's CARE Eligible Participants for 2021.

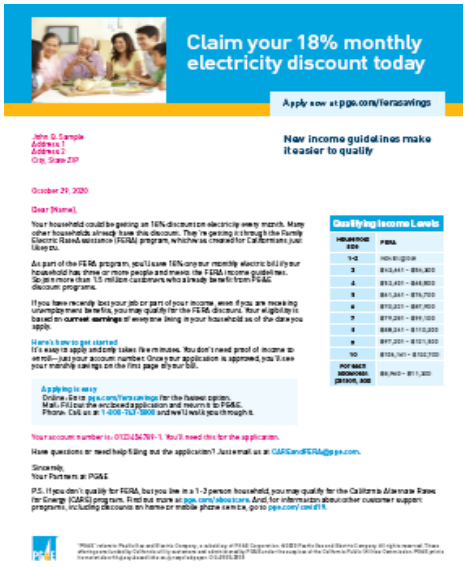
2.2 Outreach

2.2.1 Discuss utility outreach activities and those undertaken by third parties on the utility's behalf.

Direct Mail and Email Campaigns

November CARE and FERA enrollments continued to benefit from the previous month's outreach efforts including the CARE and FERA email acquisition campaign sent to approximately 770,000 customers and a FERA direct mail campaign sent to 139,000 customers. These campaigns were targeted to income qualified customers using the new CARE and FERA propensity models for list creation. The majority of customers included in the Q4 campaign were selected as customers with a higher FERA propensity model score to receive FERA messaging. A small number of customers with high CARE model scores were selected to receive the CARE message to support ongoing message testing.

FERA Letter


Claim your 18% monthly electricity discount today

Apply now at pge.com/ferasavings

John Q. Sample
Address 1
Address 2
City, State ZIP

New income guidelines make it easier to qualify

October 29, 2020

Dear [Name],

Your household could be getting an 18% discount on electricity every month. Many other households already have this discount. They're getting it through the Family Electric Rate Assistance (FERA) program, which was created for Californians just like you.

As part of the FERA program, you'll save 18% on your monthly electric bill if your household has three or more people and meets the FERA income guidelines. So join more than 1.5 million customers who already benefit from PG&E discount programs.

If you have recently lost your job or part of your income, even if you are receiving unemployment benefits, you may qualify for the FERA discount. Your eligibility is based on **current earnings** of everyone living in your household as of the date you apply.

Here's how to get started

It's easy to apply and only takes few minutes. You don't need proof of income to enroll—just your account number. Once your application is approved, you'll see your monthly savings on the first page of your bill.

Applying is easy
Online: Go to pge.com/ferasavings (for the fastest option).
Mail: Fill out the enclosed application and return it to PG&E.
Phone: Call us at 1-800-717-1800 and we'll walk you through it.

Your account number is: 0123456789-1. You'll need this for the application.

Have questions or need help filling out the application? Just email us at CAREandFERA@pge.com.

Sincerely,
Your Partners at PG&E

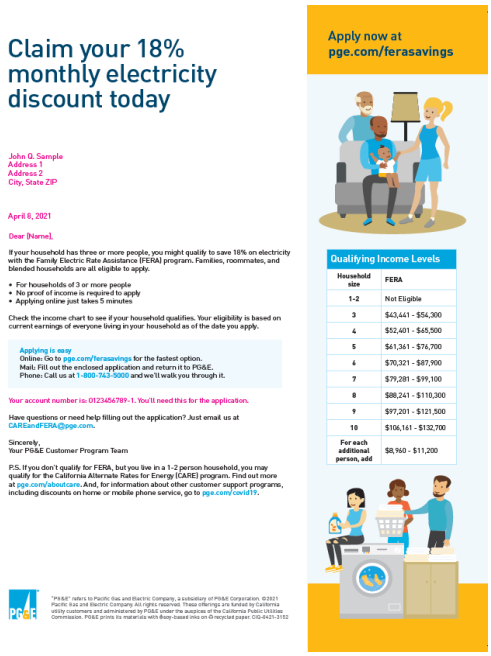
P.S. If you don't qualify for FERA, but you live in a 1-3 person household, you may qualify for the California Alternate Rates for Energy (CARE) program. Find out more at pge.com/discounts. And, for information about other customer support programs, including discounts on home or mobile phone service, go to pge.com/cares.

Qualifying Income Levels

HOUSEHOLD SIZE	FERA
1-2	[illegible]
3	[illegible]
4	[illegible]
5	[illegible]
6	[illegible]
7	[illegible]
8	[illegible]
9	[illegible]
10	[illegible]
FOR EACH ADDITIONAL PERSON, ADD	[illegible]

FERA Email

FERA Letter



Claim your 18% monthly electricity discount today

John Q. Sample
Address 1
Address 2
City, State ZIP

April 6, 2021

Dear [Name],

If your household has three or more people, you might qualify to save 18% on electricity with the Family Electric Rate Assistance (FERA) program. Families, roommates, and blended households are all eligible to apply.

- For households of 3 or more people
- No proof of income is required to apply
- Applying online just takes 5 minutes

Check the income chart to see if your household qualifies. Your eligibility is based on current earnings of everyone living in your household as of the date you apply.

Applying is easy
Online: Go to pge.com/ferasavings for the fastest option.
Mail: Fill out the enclosed application and return it to PG&E.
Phone: Call us at 1-800-743-5000 and we'll walk you through it.

Your account number is: 0123456789-1. You'll need this for the application.

Have questions or need help filling out the application? Just email us at CAREandFERA@pge.com.

Sincerely,
Your PG&E Customer Program Team

P.S. If you don't qualify for FERA, but you live in a 1-2 person household, you may qualify for the California Alternate Rates for Energy (CARE) program. Find out more at pge.com/aboutcare. And, for information about other customer support programs, including discounts on home or mobile phone service, go to pge.com/covid19.

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Apply now at pge.com/ferasavings

Qualifying Income Levels

Household size	FERA
1-2	Not Eligible
3	$43,441 - $54,300
4	$52,401 - $65,500
5	$61,361 - $76,700
6	$70,321 - $87,900
7	$79,281 - $99,100
8	$88,241 - $110,300
9	$97,201 - $121,500
10	$106,161 - $132,700
For each additional person, add	$8,960 - $11,200

Bill Insert

In November, a CARE/FERA bill insert was included in bill statement packages that began mailing to 2,200,000 residential customers.

Discover winter ways to save
Visit pge.com/wintertips

Take a free Home Energy Checkup
Spend five minutes to see how you use energy and get personalized recommendations to save.

Keep monthly payments predictable
Enroll in Budget Billing and avoid big bill spikes.

Tips for savings

- Set your thermostat for savings
  Set your thermostat five degrees lower and save up to 10%.
- Lower your water heater temperature
  Save from 3% to 5% for every 10 degrees you reduce it.

Learn more now at pge.com/wintertips or call 1-800-743-5000

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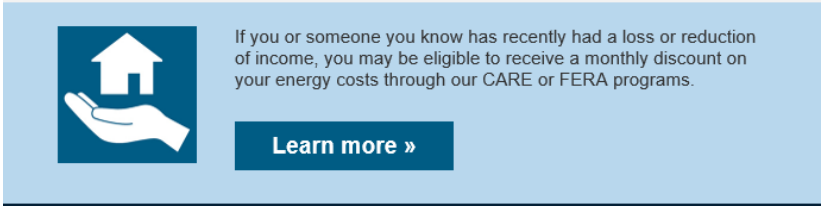
Integrated Marketing
In November, CARE and FERA enrollments benefitted from inclusion in an email campaign sent to approximately 298,080 customers who were auto-enrolled in the COVID relief payment plan and received one of three creative versions highlighting other financial support and assistance programs.



Digital Media
In November 2021, PG&E's CARE online advertising and search marketing campaigns continued to focus on income qualified customers across PG&E's service territory. The media buy includes additional targeting and increased media placements targeting ZIP Codes with higher estimated potential for eligible customers. New CARE digital banners continued through October.

New CARE Digital Banners

Additional Care Banners

Multilingual Digital Media

In November 2021, PG&E continued to run a new multilingual media campaign to promote rate assistance programs to income qualified customers featuring display ads in Spanish, Korean, Russian, and Chinese. Paid search and Gmail ads also included Vietnamese. The multilingual ads were targeted to reach PG&E's full territory and were expected to generate an estimated 86 million impressions over 12 weeks.

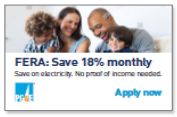
Korean Display Ads

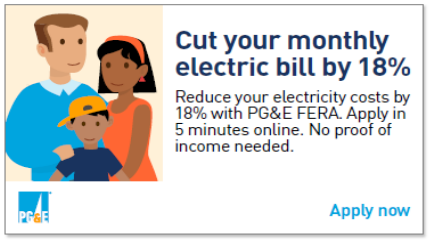
Russian Display Ads

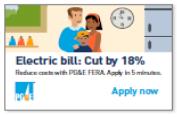
Chinese Display Ads

Vietnamese CARE/FERA Banners

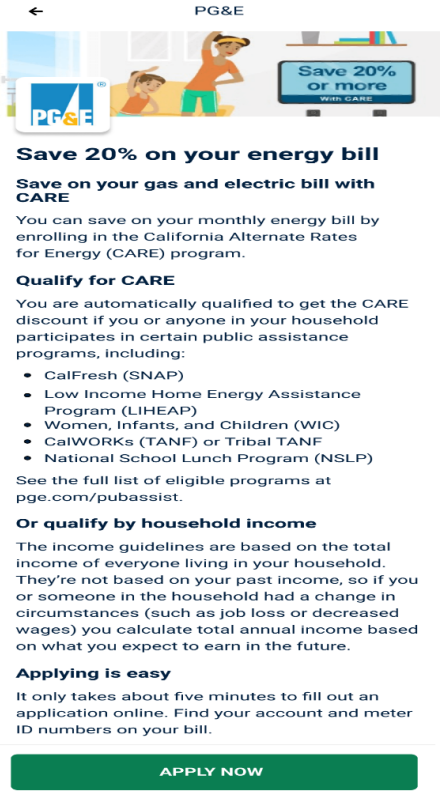
Digital - Fresh EBT Application Ads

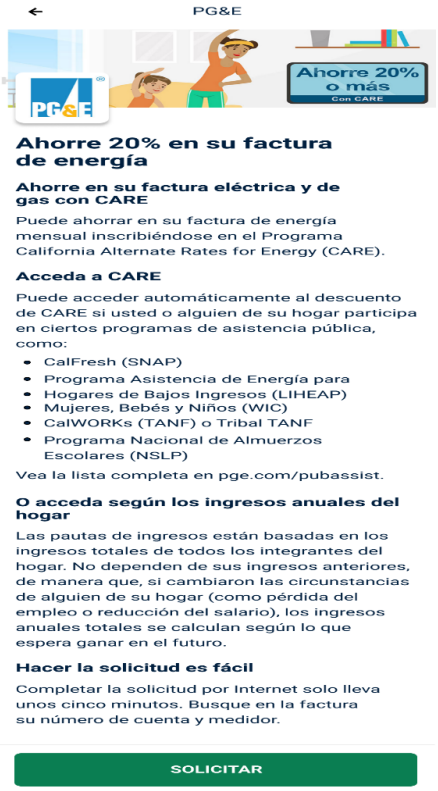






New Fresh EBT Bilingual "Explainer Ads" continued running in November





In November 2021, PG&E continued running Pandora digital radio using 30-second spots targeting 227 ZIP Codes with HHI <$50K (reflecting CARE media targets).

PG&E also continued new multi-cultural print advertising targeting Chinese, Vietnamese, Korean and Russian.

In addition, PG&E continued the temporary closure of its local offices in November after shelter-in-place orders were lifted. PG&E is in the process of determining next steps, particularly with recent rising COVID case levels, and will provide an update in a future report. PG&E's COCs[9] supported 40enrollments in November, totaling 531 new enrollments in CARE year-to-date.

Outbound Financial Assistance: PG&E continued its Case Management efforts of past due customer accounts through its outbound calling campaign in order to help customers understand their options and take action to get back on track. The outbound calls provided customers with flexible pay plans as well as information about CARE, FERA, Medical Baseline, LIHEAP, AMP and other assistance programs. In November, the campaign enrolled 277 customers in CARE and 14 in FERA, bringing YTD 4,058 customers enrolled in CARE and 119 enrolled in FERA through this channel. This highlights the continued challenge of finding FERA customers despite new non-traditional marketing channels added since COVID-19 to connect hard to reach customers to all available financial assistance programs.

Customer Service Representatives (CSRs) were able to contact 8,618 customers directly. The customers who could not be reached, and had access to voicemail, received information regarding PG&E's financial assistance programs. The campaign was successful in identifying over $284,794 in potential savings from rate changes. Customers with a past due account balance were directed to the LIHEAP program.

CBO Outreach and Engagement: PG&E aims to engage its broad network of CBO partners in CARE/FERA program marketing and outreach. In November 2021, as in prior months beginning in May 2021, PG&E engaged CBOs in outreach and awareness activities related to the phase out of COVID-19 emergency consumer protections. PG&E has entered into paid agreements, through either September 30, 2021, or December 31, 2021, with 16 CBOs (including four additional affiliate office locations) for marketing, education, and outreach (ME&O) work related to the phase out of COVID-19 emergency protections. In November, PG&E extended its agreements in a "Phase 2" of the project with 14 CBOs to ensure our partners continue to amplify these important messages throughout Q1 2022.

PG&E has worked with each CBO on effective strategies to talk to household members about the phase out of COVID-19 emergency protections, and also include information about bill savings programs and resources, including CARE, FERA, and ESA, as well as state support opportunities including the Emergency Rental Assistance Program (ERAP). PG&E conducted training and onboarding for "Phase 2" CBOs, providing updates on COVID protections and new programs and resources, including the CA Arrearage Payment Program (CAPP), as well as a refresher on AMP

[9] PG&E contracted with approximately 40 COCs throughout its service area. These organizations represent a variety of communities, including African Americans, Hispanics, Asian Pacific Islander Americans (Chinese, Vietnamese, and Hmong), Native Americans, seniors, rural residents, agricultural workers, sub-metered tenants, and nonprofit living facilities.

and how CBOs can provide one-on-one case management services to help support customer's success in AMP.

These CBOs have used social media, newsletters, direct mail, one-on-one meetings in offices, in-person events, and food box distributions to distribute information.

While CBO in-person events continue to be limited, some of PG&E's CBO partners distributed printed flyers directly to households in November 2021 through a combination of in-office, door-to-door, and events. For example, one CBO that has multiple locations throughout the Central Valley indicated in a monthly survey of activities that outreach through their food pantries was going well.

An illustrative comment PG&E received in November by a CBO pointing to the importance of on-the-ground outreach noted:

"For the city and county of San Francisco, in-person outreach works best. "

Audiences reached by PG&E's CBO partners in November included: seniors/elderly; individuals with disabilities; non-English speakers; rural residents; income qualified households, agricultural workers, and families with children.

In November, PG&E continued to promote its contracting opportunity announcement[10] for RFP 127674 for CBOs to apply for contracts to provide marketing, education, and outreach (ME&O) services in 2022-2023 for multiple programs, including CARE, FERA, and ESA. PG&E circulated the information to multiple service lists, including A.19-11-003, and promoted the opportunity at the October DAC-AG meeting and LIOB subcommittee meeting. PG&E hopes through this effort to tap into the expertise and local knowledge CBOs have, expand and deepen its CBO partnerships, and work together to serve hard-to-reach households and communities with education and enrollment support for CARE, FERA, and ESA alongside other programs that can benefit households including AMP, the forthcoming Percentage of Income Pilot Program (PIPP), LIHEAP, and other state and local resources. PG&E is currently exploring how to integrate case management services for AMP and PIPP into the contracts that will result from RFP 127674.

This effort to engage community-based organizations (CBOs) in outreach related to the phase out of protections is further detailed in PG&E's *"COVID-19 Emergency Customer Protections Transition Plan, Pursuant to Resolution M-4849, Ordering Paragraph 5,"* effective April 1, 2021, and in Attachment B to Supplemental Advice Letter (PG&E 4483-G-A/6307-E-A) *Joint Community Based Organization (CBO) Reporting Template of SoCalGas, SDG&E, SCE, and PG&E Pursuant to Decision (D.) 21-06-036 Ordering Paragraph (OP) 8*, that was filed October 6, 2021.

New COCs: In November 2021, PG&E had one new COC or CBO join the CARE program as an outreach contractor.

[10] PG&E Bid Opportunity (pge.com), RFP 127674: Community-Based Organization (CBO) Marketing, Education, and Outreach (ME&O) Services for Income-Qualified, Electric Vehicle, Workforce Education & Training, and/or Microgrid Initiatives. Proposals are due on 12/16/2021.

2.2.2 Describe the efforts taken to reach and coordinate the CARE Program with other related low income programs to reach eligible customers.

PG&E automatically enrolls customers in CARE who participate in ESA or receive LIHEAP and Relief for Energy Assistance through Community Help (REACH) payments. The table below shows CARE automatic enrollments for November 2021 and year-to-date.

CARE Automatic Enrollment		
Source	**November**	**YTD**
ESA	652	14,020
LIHEAP	56	699
REACH	10	180

2.2.3 Recertification Complaints

PG&E received no complaints regarding CARE recertification in November 2021.

2.3 Miscellaneous

CARE Discounts Removed and Enrolled in FERA: The CARE program systematically removes CARE customers who are proven to be over income via post-enrollment verification, and if qualified, enrolls them in the FERA program. In November, PG&E identified and enrolled 101 of these customers in the FERA program.

CARE Program Post-Enrollment Verification Freezes:[11]
In compliance with D. 19-07-015, PG&E added the customers impacted by the 2020 Wildfires, the 2021 Winter Storms and the 2021 Wildfires to PG&E's Emergency Consumer Protection Plan, thereby making these customers eligible for the measures under this plan. The inclusion of these customers to PG&E's Emergency Consumer Protection Plan is in response to Governor Newsom's statewide Proclamations of a State of Emergency due to the extensive fires and winter storms throughout California.

The table on the following page details the CARE program PEV freezes currently in place as of November 2021.

[11] CPUC Resolution M-4833 directed IOUs to freeze CARE program post-enrollment verification (PEV) in the counties impacted by the California wildfires. PG&E expanded the CARE PEV freeze to customers in affected counties where a state of emergency proclamation was issued by the Governor of California due to a disaster that resulted in PG&E's inability to deliver utility services to customers and remains in place for one year from the date of the proclamation. D.19-07-015 extends PG&E's Emergency Consumer Protection Plan to include residential and non-residential customers in areas where a state of emergency proclamation is issued by the California Governor's Office or the President of the United States where the disaster has either resulted in the loss or disruption of the delivery or receipt of utility service, and/or resulted in the degradation of the quality of utility service.

CARE Program Post-Enrollment Verification Freezes			
Date of Proclamation	**Disaster Name**	**Affected Areas or ZIP Codes**	**Date when Protection Ends**
January 2021	Winter Storms	Monterey County ZIP Codes: 93908, 93923, 93924, 93926, 93960, 93920, 93901, 93921, 93925, 93906, 93905, and San Luis Obispo	February 1, 2022
July 2021	Madera and Mariposa Wind Events	93644, 95338, 93643, 93604, 93637, 93601, 93614, 95311, 95306, 95389, 95345, 93623, 93669, 93645, 95325, 95318, 93610, 93638, 93626, 95329, 93653, 93636	August 1, 2022
July 2021	Plumas, Butte, Lassen and Alpine Wildfires	95971, 96137, 96020, 95947, 95983, 95942 95923, 95956, 95934, 95984, 95915, 95980, 95747, 95965, 95973, 96061, 95023, 95966	August 1, 2022
August 2021	Nevada, Placer, and Siskiyou Wildfires	95971, 96137, 96020, 95947, 95983, 96063, 95956, 95942, 95923, 95934, 96061, 95984, 95915, 95980, 95747, 95965, 95973, 95023, 95966, 95949, 95713, 95945, 95602, 95736, 95722	September 1, 2022
August 2021	El Dorado, Trinity, Tehama, and Shasta Wildfires	95636, 95720, 95684, 95726, 95667, 95634, 95527, 96010, 95573, 96076	September 1, 2022
September 2021	Lake Wildfires	95949, 95422, 95971, 96137, 95713, 96020, 95726, 95945, 95947, 95667, 95684, 95602, 95457, 95636, 95735, 95720, 95983, 96063, 95956, 95721, 95942, 95923, 95527, 95934, 96061, 96076, 95984, 95915, 95980, 95736, 96010, 95965, 95563, 95973, 95722, 95464, 95966, 95573, 95634, 96150, 96041, 96047, 95709	October 1, 2022
September 2021	Fawn Wildfire	96003, 96019, 96002, 96001, 96051, 96008	October 1, 2022
October 2021	Washington, Hopkins and KNP Complex Wildfires	95370, 95327, 95310, 93633, 93603, 93646, 93641, 95418	November 1, 2022

3. Appendix: ESA Tables and CARE Tables

ESA – Table 1	ESA Program Expenses
ESA – Table 1A	Expenses Funded From 2009-2016 Unspent ESA Program Funds
ESA – Table 2	ESA Measure Installations and Savings: Total, First Touch, and Retreated Homes
ESA – Table 2A	ESA Measure Installations and Savings: CSD Leveraging
ESA – Table 2B	ESA Measure Installations and Savings: CAM Multi-family
ESA – Table 3	Energy Savings and Average Bill Savings Per Treated Home/Common Area
ESA – Table 4A	ESA Homes/Buildings Treated
ESA – Table 4B	ESA Homes Unwilling/Unable to Participate
ESA – Table 5	ESA Customer Summary
ESA – Table 6	ESA Expenditures for Pilots and Studies
ESA – Table 7	Homes Receiving Second Refrigerators and In-Home Energy Education Only
ESA – Table 8	Contractor Advanced Funding and Repayment
CARE – Table 1	CARE Program Expenses
CARE – Table 2	Enrollment, Recertification, Attrition, and Penetration
CARE – Table 3A	Post-Enrollment Verification results (Model)
CARE – Table 3B	Post-Enrollment Verification Results (Electric-Only High-Usage)
CARE – Table 4	CARE Self-Certification and Self-Recertification Applications
CARE – Table 5	Enrollment by County
CARE – Table 6	Recertification Results
CARE – Table 7	Capitation Contractors
CARE – Table 8	Households as of Month-End
CARE – Table 9	Expenditures for Pilots/CHANGES Program
CARE – Table 10	CHANGES Monthly Summary of Ratepayers Provided Education, Needs Assistance and Dispute Resolution Services
CARE – Table 11	CHANGES Group Customer Assistance Sessions

	A	B	C	D	E	F	G	H	I	J	K	L	M
1	**Energy Savings Assistance Program Table 1 - Expenses**												
2	**Pacific Gas and Electric Company**												
3	**YTD From July 1, 2021 - November 30, 2021**												
4		**Authorized Budget[*]**			**Current Month Expenses**			**Year to Date Expenses[1]**			**% of Budget Spent YTD**		
5	**ESA Program:**	**Electric**	**Gas**	**Total**	**Electric**	**Gas**	**Total**	**Electric**	**Gas**	**Total**	**Electric**	**Gas**	**Total**
6	**Energy Efficiency**												
7	Appliances	$ 4,917,402	$ -	$ 4,917,402	$ 580,937	$ -	$ 580,937	$ 3,204,593	$ -	$ 3,204,593	65.2%		65.2%
8	Domestic Hot Water	$ 357,560	$ 4,750,439	$ 5,107,999	$ 30,828	$ 593,899	$ 624,727	$ 209,280	$ 3,335,532	$ 3,544,812	58.5%	70.2%	69.4%
9	Enclosure	$ 2,602,792	$ 11,857,166	$ 14,459,957	$ 19,298	$ 1,910,510	$ 1,929,808	$ 116,797	$ 11,562,862	$ 11,679,659	4.5%	97.5%	80.8%
10	HVAC	$ 4,386,670	$ 9,302,428	$ 13,689,099	$ 432,756	$ 1,233,107	$ 1,665,864	$ 5,687,027	$ 6,091,611	$ 11,778,638	129.6%	65.5%	86.0%
11	Maintenance	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -			
12	Lighting	$ 13,977,112	$ -	$ 13,977,112	$ 1,550,194	$ -	$ 1,550,194	$ 10,148,934	$ -	$ 10,148,934	72.6%		72.6%
13	Miscellaneous	$ 995,340	$ -	$ 995,340	$ 172,398	$ -	$ 172,398	$ 1,049,937	$ -	$ 1,049,937	105.5%		105.5%
14	Customer Enrollment	$ 4,914,785	$ 4,358,394	$ 9,273,178	$ 651,037	$ 577,334	$ 1,228,371	$ 4,005,431	$ 3,551,986	$ 7,557,417	81.5%	81.5%	81.5%
15	In Home Education	$ 1,639,159	$ 1,453,594	$ 3,092,754	$ 210,829	$ 186,962	$ 397,791	$ 1,290,530	$ 1,144,432	$ 2,434,962	78.7%	78.7%	78.7%
16	Pilot	$ 172,250	$ 152,750	$ 325,000	$ -	$ -	$ -	$ -	$ -	$ -	0.0%	0.0%	0.0%
17	Implementation	$ 1,571,366	$ 1,393,476	$ 2,964,842	$ 381,865	$ 338,635	$ 720,499	$ 1,425,309	$ 1,263,953	$ 2,689,263	90.7%	90.7%	90.7%
18	Safety - Unexpected overhead	$ 134,689	$ 119,441	$ 254,129	$ 13,792	$ 11,854	$ 25,646	$ 90,434	$ 72,282	$ 162,716	67.1%	60.5%	64.0%
19	**Energy Efficiency Total**	**$ 35,669,124**	**$ 33,387,688**	**$ 69,056,812**	**$ 4,043,934**	**$ 4,852,301**	**$ 8,896,235**	**$ 27,228,271**	**$ 27,022,660**	**$ 54,250,931**	**76.3%**	**80.9%**	**78.6%**
20													
21	Training Center	$ 200,800	$ 178,068	$ 378,869	$ 72,585	$ 64,367	$ 136,952	$ 189,242	$ 167,819	$ 357,061	94.2%	94.2%	94.2%
22	Inspections	$ 829,886	$ 735,937	$ 1,565,823	$ 132,190	$ 117,225	$ 249,416	$ 690,213	$ 612,076	$ 1,302,289	83.2%	83.2%	83.2%
23	Marketing and Outreach	$ 637,539	$ 565,365	$ 1,202,904	$ 69,328	$ 61,480	$ 130,808	$ 223,719	$ 198,392	$ 422,112	35.1%	35.1%	35.1%
24	Studies[3]	$ 138,911	$ 95,979	$ 234,890	$ 2,878	$ 2,552	$ 5,430	$ 10,772	$ 9,553	$ 20,325	7.8%	10.0%	8.7%
25	Regulatory Compliance	$ 149,008	$ 132,139	$ 281,147	$ 29,410	$ 26,081	$ 55,491	$ 114,551	$ 101,583	$ 216,135	76.9%	76.9%	76.9%
26	General Administration	$ 1,984,446	$ 1,759,792	$ 3,744,238	$ 210,495	$ 186,666	$ 397,161	$ 1,105,583	$ 980,423	$ 2,086,006	55.7%	55.7%	55.7%
27	CPUC Energy Division	$ 15,920	$ 14,118	$ 30,039	$ 2,448	$ 2,170	$ 4,618	$ 4,979	$ 4,416	$ 9,395	31.3%	31.3%	31.3%
28	**Administrative Total**	**$ 3,956,512**	**$ 3,481,398**	**$ 7,437,910**	**$ 519,334**	**$ 460,542**	**$ 979,876**	**$ 2,339,061**	**$ 2,074,261**	**$ 4,413,322**	**59.1%**	**59.6%**	**59.3%**
29													
30	**TOTAL PROGRAM COSTS**	**$ 39,625,636**	**$ 36,869,086**	**$ 76,494,722**	**$ 4,563,268**	**$ 5,312,842**	**$ 9,876,110**	**$ 29,567,332**	**$ 29,096,921**	**$ 58,664,253**	**74.6%**	**78.9%**	**76.7%**
31													
32	**Multi-Family/CAM**												
33	SPOC[4]	$ 368,678	$ 144,081	$ 512,760	$ 5,686	$ 5,042	$ 10,728	$ 36,625	$ 32,479	$ 69,105	9.9%	22.5%	13.5%
34	CAM[5]	$ 20,730,164	$ 10,046,059	$ 30,776,223	$ (44,982)	$ 950,697	$ 905,715	$ 3,249,612	$ 3,680,634	$ 6,930,247	15.7%	36.6%	22.5%
35	CSD LIWP[6]	$ 1,917,006	$ 948,092	$ 2,865,098	$ -	$ -	$ -	$ 114	$ 101	$ 215	0.0%	0.0%	0.0%
36	Administrator fee[5]	$ 1,597,435	$ 895,022	$ 2,492,457	$ 34,030	$ 30,178	$ 64,208	$ 140,066	$ 124,209	$ 264,275	8.8%	13.9%	10.6%
37	MCE-LIFT Pilot	$ 344,500	$ 305,500	$ 650,000	$ -	$ -	$ -	$ 344,500	$ 305,500	$ 650,000	100.0%	100.0%	100.0%
38	**Multi-Family/CAM TOTAL**	**$ 24,957,783**	**$ 12,338,754**	**$ 37,296,537**	**$ (5,266)**	**$ 985,917**	**$ 980,651**	**$ 3,770,917**	**$ 4,142,924**	**$ 7,913,841**	**15.1%**	**33.6%**	**21.2%**
39													
40	**Pilot Plus/Deep**												
41	Implementation	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -			
42	Administrative	$ -	$ -	$ -	$ 8,316	$ 7,374	$ 756	$ 8,716	$ 7,730	$ 756			
43	**Pilot Plus/Deep TOTAL**	**$ -**	**$ -**	**$ -**	**$ 8,316**	**$ 7,374**	**$ 15,690**	**$ 8,716**	**$ 7,730**	**$ 16,446**			
44													
45	**GRAND TOTAL**	**$ 64,583,419**	**$ 49,207,840**	**$ 113,791,260**	**$ 4,566,318**	**$ 6,306,133**	**$ 10,872,451**	**$ 33,346,966**	**$ 33,247,574**	**$ 66,594,540**	**51.6%**	**67.6%**	**58.5%**
46													
47	**PPRS**												
48	PPRS[2]	**$ 5,166,119**	**$ 2,267,146**	**$ 7,433,265**	$ 1,796	$ 788	$ 2,584	$ 5,080,361	$ 2,229,511	$ 7,309,871	98.3%	98.3%	98.3%
49													
50	**Funded Outside of ESA Program Budget**												
51	NGAT Costs					$ 342,863	$ 342,863		$ 2,396,729	$ 2,396,729			
52													

53 [*] **Authorized Budget: Approved in D.21-06-015.** 2021 ESA budget and program is from July 1, 2021 to December 31,2026.

54 [1] ESA Year to Date Expenses start July 1, 2021 through current report month.

55 [2] Post-Pandemic Return to Service (PPRS) authorized in Resolution E-5074

56 [3] PG&E's Advice Letter 4349-G/6030-E was approved on January 21, 2021 and authorized $90,000 from the MF. Remaining budget carried forward from prior funding cycle ended June 30, 2021 Electric $60,736/

57 [4] Remaining SPOC budget carried forward from prior funding cycle ended June 30, 2021 Electric $298,778/ Gas $82,094 total of $380,873

58 [5] Remaining CAM budget carried forward from prior funding cycle ended June 30, 2021 to CAM Electric $14,838,965/ Gas $4,821,788 total of $19,660,753 and Administrator fee Electric $1,164,369/ Gas

59 $510,982 total of $1,675,351

60 [6] Remaining CSD budget carried forward from prior funding cycle ended June 30, 2021to CSD LIWP Electric $1,789,263/ Gas $834,810 total of $2,624,073

Energy Savings Assistance Program Table 1A - Expenses Funded From 2009-2016 "Unspent ESA Program Funds" [*]												
Pacific Gas and Electric Company												
July 1, 2021 Through November 30, 2021												
	Authorized Budget[4]			Current Month Expenses			Year to Date Expenses			% of Budget Spent YTD		
ESA Program [1]:	**Electric**	**Gas**	**Total**	**Electric**	**Gas**	**Total**	**Electric**	**Gas**	**Total**	**Electric**	**Gas**	**Total**
Energy Efficiency												
Appliances [2]												
Domestic Hot Water [2]												
HVAC [2]												
In-Home Education [2]												
Implementation[3]												
Multi-Family Common Area Measures												
Leveraging - CSD												
Pilot												
Studies												
Regulatory Compliance												
General Administration												
TOTAL PROGRAM BUDGET/EXPENSES												
								`				
[*] D. 21-06-015 authorized a new ESA Program cycle for PYs 2021-2026, beginning on July 1, 2021. This table has been retired as PG&E is no longer required to report these initiatives from 2009-2016 ESA Program unspent funds.												
NOTE: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.												
1: Add additional categories if relevant to your utility												
2: Refers to budget spent supporting CSD's LIWP program												

Energy Savings Assistance Program Table 2 - Program Summary
Pacific Gas and Electric Company
July 1, 2021 Through November 30, 2021

	ESA Program (Summary)Total							ESA Program (First Touch Homes Treated)							ESA Program (Re-Treated Homes/Go Backs)							ESA Program (Aliso Canyon - SCG & SCE) [9]						
		July 1, 2021-To-Date Completed & Expensed Installation [*]							July 1, 2021-To-Date Completed & Expensed Installation							July 1, 2021-To-Date Completed & Expensed Installation							Year-To-Date Completed & Expensed Installation					
Measures	**Units**	**Quantity Installed**	**kWh [4] (Annual)**	**kW [4] (Annual)**	**Therms [4] (Annual)**	**Expenses ($)**	**% of Expenditure**	**Units**	**Quantity Installed**	**kWh [4] (Annual)**	**kW [4] (Annual)**	**Therms [4] (Annual)**	**Expenses ($)**	**% of Expenditure**	**Units**	**Quantity Installed**	**kWh [4] (Annual)**	**kW [4] (Annual)**	**Therms [4] (Annual)**	**Expenses ($)**	**% of Expenditure**	**Units**	**Quantity Installed**	**kWh [4] (Annual)**	**kW [4] (Annual)**	**Therms [4] (Annual)**	**Expenses ($)**	**% of Expenditure**
Appliances		(K+S)	(L+T)	(M+U)	(N+V)	(O+W)			(K+S)	(L+T)	(M+U)	(N+V)	(O+W)															
High Efficiency Clothes Washer	Each	1,392	5,175	1	26,148	1,176,824	2.4%	Each	405	2,032	0	7,578	342,395	2.1%	Each	987	3,142	1	18,570	$ 834,429	2.6%	Each						0.0%
Refrigerators	Each	2,441	1,354,021	190	-	1,886,217	3.9%	Each	876	482,679	68	-	676,905	4.2%	Each	1,565	871,342	122	-	$ 1,209,312	3.8%	Each						0.0%
Microwaves [6]	Home							Home							Home							Home						0.0%
Freezers [6]	Each							Each							Each							Each						0.0%
																												0.0%
Domestic Hot Water																												
Other Hot Water	Home	26,732	194,982	27	135,626	3,080,531	6.4%	Home	8,587	72,334	10	43,380	989,545	6.2%	Home	18,145	122,648	17	92,246	$ 2,090,986	6.5%	Home						0.0%
Tank and Pipe Insulation	Home	2,816	11,502	2	11,233	7,671		Home	1,033	4,050	1	4,080	2,814	0.0%	Home	1,783	7,452	1	7,153	$ 4,857		Home						0.0%
Water Heater Repair/Replacement	Home	561	-	-	4,187	198,553	0.4%	Home	204	-	-	1,525	72,201	0.5%	Home	357	-	-	2,662	$ 126,352	0.4%	Home						0.0%
Thermostat-controlled Shower Valves (SCE) [6]	Each							Each							Each							Each						0.0%
																												0.0%
																												0.0%
New - Combined Showerhead/TSV [11]	Each							Each							Each							Each						0.0%
New - Heat Pump Water Heater [7]	Each						0.0%	Each							Each							Each						0.0%
New - Tub Diverter/ Tub Spout	Each	55	-	-	104	$ 4,377	0.0%	Each	11	-	-	21	875	0.0%	Each	44	-	-	82	$ 3,501	0.0%							0.0%
									-	-	-	-	-															0.0%
Enclosure																												
Air Sealing / Envelope [1]	Home	20,967	55,623	11	22,185	$ 9,444,493	19.6%	Home	6,978	19,085	4	7,291	3,143,209	19.6%	Home	13,989	36,538	7	14,894	$ 6,301,283	19.6%	Home						0.0%
Attic Insulation	Home	980	16,336	3	42,529	$ 1,459,234	3.0%	Home	453	4,710	1	20,160	674,523	4.2%	Home	527	11,625	2	22,370	$ 784,710	2.4%	Home						0.0%
									-	-	-	-	-															0.0%
HVAC																												
Furnace Repair/Replacement	Home	661	-	-	(16,130)	$ 1,997,900	4.1%	Home	207	-	-	(5,047)	625,666	3.9%	Home	454	-	-	(11,082)	$ 1,372,234	4.3%	Home						0.0%
Room A/C Replacement	Home	1,082	(205,962)	(37)	-	$ -	0.0%	Home	284	(53,729)	(10)	-	-	0.0%	Home	798	(152,233)	(27)	-	$ -	0.0%	Home						0.0%
Central A/C replacement [12]	Home	1	286	0	-	$ 844,319	1.8%	Home	-	-	-	-	-	0.0%	Home	1	286	0	-	$ 844,319	2.6%	Home						0.0%
Heat Pump Replacement [12]	Home							Home							Home							Home						0.0%
Evaporative Coolers	Home	524	197,136	32	-	$ 417,381	0.9%	Home	171	64,286	10	-	136,206	0.8%	Home	353	132,850	21	-	$ 281,174	0.9%	Home						0.0%
Duct Testing and Sealing	Home	3,061	(4,074)	(1)	19,580	$ 2,435,938	5.1%	Home	1,248	(1,567)	(0)	8,018	993,156	6.2%	Home	1,813	(2,507)	(0)	11,562	$ 1,442,782	4.5%	Home						0.0%
New - Energy Efficient Fan Control [8]	Home	-	-	-	-	$ -		Home	-	-	-	-	-		Home							Home						0.0%
New - Prescriptive Duct Sealing [6]	Home							Home							Home							Home						0.0%
Central A/C Tune up	Home	7,112	(133,712)	(27)	-	$ 2,602,841	5.4%	Home	2,236	(65,019)	(13)	-	818,329	5.1%	Home	4,876	(68,694)	(14)	-	$ 1,784,513	5.5%							0.0%
New- Smart Thermostat	Each	6,164	1,286,667	232	169,763	$ 1,621,869	3.4%	Each	2,217	465,483	84	58,817	583,336	3.6%	Each	3,947	821,183	148	110,947	$ 1,038,533	3.2%							0.0%
New - A/C Time Delay	Home	4,593	(424,430)	(76)	-	$ 1,040,333	2.2%	Home	1,436	(132,477)	(24)	-	325,260	2.0%	Home	3,157	(291,953)	(53)	-	$ 715,073	2.2%							
New - High Efficiency Forced Air Unit (HE FAU) [12]	Home							Home							Home							Home						0.0%
Blower Motor Retrofit	Each	5	-	-	-	$ -	0.0%	Each	1	-	-	-	-	0.0%	Each	4	-	-	-	$ -	0.0%	Home						0.0%
Maintenance																												
Furnace Clean and Tune [6]	Home							Home							Home							Home						0.0%
																						Home						0.0%
Lighting																												
Lighting (Occupancy Sensor)	Home	30	935	2	-	$ 2,199	0.0%	Home	5	160	0	-	367	0.0%	Home	25	775	1	-	$ 1,833	0.0%	Home						0.0%
																												0.0%
																												0.0%
New - LED Reflector Downlight Retrofit Kits [6]	Each							Each							Each							Each						0.0%
LED Diffuse A-Lamps [5]	Each	219,776	6,787,937	826	(156,228)	$ 1,639,104	3.4%	Each	73,936	2,267,323	276	(51,664)	551,420	3.4%	Each	145,840	4,520,613	550	(104,565)	$ 1,087,684	3.4%	Each						0.0%
LED Reflector Bulbs (BR) [5]	Each	30,159	1,400,395	171	(33,020)	$ 233,628	0.5%	Each	10,876	505,183	62	(11,856)	84,252	0.5%	Each	19,283	895,212	109	(21,164)	$ 149,377	0.5%	Each						0.0%
LED Torchieres [5]	Each	10,904	770,395	93	(17,704)	$ 522,243	1.1%	Each	3,243	229,176	28	(5,192)	155,322	1.0%	Each	7,661	541,219	66	(12,512)	$ 366,921	1.1%	Each						0.0%
LED Exterior Hardwired Fixtures [5]	Each	27,595	2,141,510	206	-	$ 1,376,605	2.9%	Each	8,835	685,640	66	-	440,743	2.7%	Each	18,760	1,455,870	140	-	$ 935,862	2.9%	Each						0.0%
LED Interior Hardwired Fixtures [5]	Each	121,296	8,432,609	1,018	(190,542)	$ 5,554,612	11.5%	Each	38,638	2,696,845	326	(60,495)	1,769,383	11.0%	Each	82,658	5,735,764	691	(130,046)	$ 3,785,229	11.8%	Each						
Miscellaneous																												
Pool Pumps [6]	Home							Home							Home							Home						0.0%
Smart Power Strips - Tier 1	Home	783	-	-	-	$ 41,987	0.1%	Home	262	-	-	-	14,049	0.1%	Home	521	-	-	-	$ 27,938	0.1%	Home						0.0%
New - Smart Power Strips - Tier 2	Home	6,000	456,000	254	-	$ 931,979	1.9%	Home	2,233	169,708	94	-	346,852	2.2%	Home	3,767	286,292	159	-	$ 585,127	1.8%	Home						0.0%
Pilots [10]																												
																												0.0%
Customer Enrollment	**Total (K+S)**							Total (K+S)							Total (K+S)							Total (K+S)						
Outreach & Assessment	Home	38,841				$ 7,339,285	15.2%	Home	13,172				$ 2,488,944	15.5%	Home	25,669				$ 4,850,341	15.1%	Home						0.0%
In-Home Education	Home	38,841				$ 2,359,928	4.9%	Home	13,172				$ 800,313	5.0%	Home	25,669				$ 1,559,615	4.8%	Home						0.0%
Total Savings/Expenditures			22,343,329	2,925	17,731	$ 48,220,049.47				7,415,904	983	16,615	$ 16,036,065.06				14,927,425	1,942	1,116	$ 32,183,984.41								
Total Households Weatherized [2]		28,599							9,480							19,119							-					
Households Treated	**Total (K+S)**							**First Touches**							**Re-treated Homes/Go-Backs**													
- Single Family Households Treated	Home	28,848						Home	9,636						Home	19,212						Home						
- Multi-family Households Treated	Home	7,519						Home	2,372						Home	5,147						Home						
- Mobile Homes Treated	Home	2,474						Home	1,164						Home	1,310						Home						
Total Number of Households Treated	Home	38,841						Home	13,172						Home	25,669						Home						
# Eligible Households to be Treated for PY [3]	Home	50,000						Home	22,500						Home	27,500						Home						
% of Households Treated	%	78%						%	58.54%						%	93.34%						%						
- Master-Meter Households Treated	Home	1,946						Home	748						Home	1,198						Home						

[*] Authorized Budget: Approved in D.21-06-015. 2021 ESA budget and program is from July 1, 2021 to December 31,2026. ESA 2021 Year to Date Expenses start July 1, 2021 through current report month.
[1] Envelope and Air Sealing Measures may include outlet cover plate gaskets, attic access weatherization, weatherstripping - door, caulking and minor home repairs.
Minor home repairs predominantly are door jamb repair / replacement, door repair, and window putty.
[2] Weatherization may consist of attic insulation, attic access weatherization, weatherstripping - door, caulking, & minor home repairs
[3] Homes treated goal for July 1, 2021-December 31, 2021 was authorized in D.21-06-015. There are no First Touch or Re-Treated Home goals for 2021.
[4] All savings are calculated based on the following sources:
DNV/GL Impact Evaluation Program Years 2015-2017 Impact II, or ESA workpapers.
[5] LED savings from PGECOLTG175-R1
[6] Measure not currently part of PG&E's ESA portfolio.
[7] PG&E added more HPWH sizes to increase feasibility but has experienced no update through June 2021.
[8] 2021 installations impacted by COVID.
[9] This table is non-applicable for PG&E.
[10] There are currently no PG&E ESA pilots.
[11] Combined Showerhead/TSV is offered as part of Other Hot Water (line 14) at PG&E.
[12] PG&E has experienced no uptake through July 2021 and is investigating reasons.

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

Energy Savings Assistance Program Table 2A - CSD Leveraging
Pacific Gas and Electric Company
June 1, 2021 Through November 31, 2021

		ESA Program - CSD Leveraging					
		Year-To-Date Completed & Expensed Installation [*] [4]					
Measures	**Units**	**Quantity Installed**	**kWh[3] (Annual)**	**kW[3] (Annual)**	**Therms[3] (Annual)**	**Expenses ($)**	**% of Expenditure**
Appliances							
High Efficiency Clothes Washer	Each	n/a	n/a	n/a	n/a	$ -	0.0%
Refrigerators	Each	n/a	n/a	n/a	n/a	$ -	0.0%
Microwaves [4]	Each	n/a	n/a	n/a	n/a	$ -	0.0%
Domestic Hot Water							
Water Heater Blanket	Home	n/a	n/a	n/a	n/a	$ -	0.0%
Low Flow Shower Head	Home	n/a	n/a	n/a	n/a	$ -	0.0%
Water Heater Pipe Insulation	Home	n/a	n/a	n/a	n/a	$ -	0.0%
Faucet Aerator	Home	n/a	n/a	n/a	n/a	$ -	0.0%
Water Heater Repair/Replacement	Each	n/a	n/a	n/a	n/a	$ -	0.0%
Thermostatic Shower Valve	Each	n/a	n/a	n/a	n/a	$ -	0.0%
Combined Showerhead/TSV	Each	n/a	n/a	n/a	n/a	$ -	0.0%
Heat Pump Water Heater	Each	n/a	n/a	n/a	n/a	$ -	0.0%
Tub Diverter/ Tub Spout	Each	n/a	n/a	n/a	n/a	$ -	0.0%
Thermostat-controlled Shower Valve	Each	n/a	n/a	n/a	n/a	$ -	0.0%
Enclosure							
Air Sealing / Envelope [1]	Home	n/a	n/a	n/a	n/a	$ -	0.0%
Caulking	Home	n/a	n/a	n/a	n/a	-	0.0%
Attic Insulation	Home	n/a	n/a	n/a	n/a	$ -	0.0%
HVAC							
FAU Standing Pilot Conversion	Each	n/a	n/a	n/a	n/a	$ -	0.0%
Furnace Repair/Replacement	Each	n/a	n/a	n/a	n/a	$ -	0.0%
Room A/C Replacement	Each	n/a	n/a	n/a	n/a	$ -	0.0%
Central A/C replacement	Each	n/a	n/a	n/a	n/a	$ -	0.0%
Heat Pump Replacement	Each	n/a	n/a	n/a	n/a	$ -	0.0%
Evaporative Cooler (Replacement)	Each	n/a	n/a	n/a	n/a	$ -	0.0%
Evaporative Cooler (Installation)	Each	n/a	n/a	n/a	n/a	$ -	0.0%
Duct Testing and Sealing	Home	n/a	n/a	n/a	n/a	$ -	0.0%
Energy Efficient Fan Control	Home	n/a	n/a	n/a	n/a	$ -	0.0%
Prescriptive Duct Sealing	Home	n/a	n/a	n/a	n/a	$ -	0.0%
High Efficiency Forced Air Unit (HE FAU)	Home	n/a	n/a	n/a	n/a	$ -	0.0%
A/C Time Delay	Home	n/a	n/a	n/a	n/a	$ -	0.0%
Maintenance							
Furnace Clean and Tune	Home	n/a	n/a	n/a	n/a	$ -	0.0%
Central A/C Tune up	Home	n/a	n/a	n/a	n/a	$ -	0.0%
Lighting							
Interior Hard wired LED fixtures	Each	n/a	n/a	n/a	n/a	$ -	0.0%
Exterior Hard wired LED fixtures	Each	n/a	n/a	n/a	n/a	$ -	0.0%
Torchiere LED	Each	n/a	n/a	n/a	n/a	$ -	0.0%
Occupancy Sensor	Each	n/a	n/a	n/a	n/a	$ -	0.0%
LED Night Lights	Each	n/a	n/a	n/a	n/a	$ -	0.0%
LED Diffuse Bulb (60W Replacement)	Each	n/a	n/a	n/a	n/a	$ -	0.0%
LED Reflector Bulb	Each	n/a	n/a	n/a	n/a	$ -	0.0%
LED Reflector Downlight Retrofit Kits	Each	n/a	n/a	n/a	n/a	$ -	0.0%
LED A-Lamps	Each	n/a	n/a	n/a	n/a	$ -	0.0%
Miscellaneous							
Pool Pumps	Each	n/a	n/a	n/a	n/a	$ -	0.0%
Smart Power Strips - Tier 1	Each	n/a	n/a	n/a	n/a	$ -	0.0%
Smart Power Strips - Tier 2	Each	n/a	n/a	n/a	n/a	$ -	0.0%
Pilots							
Customer Enrollment							
Outreach & Assessment	Home	n/a				$ -	0.0%
In-Home Education	Home	n/a				$ -	0.0%
Total Savings/Expenditures		n/a	n/a	n/a	n/a	$ -	0.0%
Total Households Weatherized [2]		n/a	n/a	n/a	n/a		
CSD MF Tenant Units Treated			**Total**				
			-				
			-				

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

[*] Authorized Budget and goals: Approved in D.21-06-015 from July 1, 2021 to December 31,2026. 2021 ESA budget and program is July 1 through December 31, 2021, thus 2021 Year to Date starts July 1, 2021.

[1] Envelope and Air Sealing Measures may include outlet cover plate gaskets, attic access weatherization, weatherstripping - door, caulking and minor home repairs. Minor home repairs predominantly are door jamb repair / replacement, door repair, and window putty.

[2] Weatherization may consist of attic insulation, attic access weatherization, weatherstripping - door, caulking, & minor home repairs.

[3] All savings are calculated based on the following sources:

DNV/GL Impact Evaluation Program Years 2015-2017 Impact II or ESA approved workpapers

[4] There was no CSD ESA leverage activity for PG&E to report in November 2021.

Energy Savings Assistance Program Table 2B - Common Area Measures
Pacific Gas and Electric Company
July 1, 2021 Through November 30, 2021

		Table 2B ESA Program - Multifamily Common Area Measures[5]					
		Year-To-Date Completed & Expensed Installation [*]					
ESA CAM Measure [1]	Units (of Measure such as "each")	Quantity Installed	kWh (Annual)	kW (Annual)	Therms (Annual)	Expenses ($) [4]	% of Expenditure
Appliances							
CAM - Commercial Clothes Washer	Each	8	2,929.84	0.70	61.35	$13,228.03	0.23%
CAM - Refrigerators	Each	23	706.84	0.12	(19.41)	$10,357.62	0.18%
	-						
Domestic Hot Water							
CAM - Non-Condensing Domestic Hot Water Boiler	Each	-	-	-	-	$0.00	
CAM - Condensing Domestic Hot Water Boiler	Each	7	-	-	4,753.11	$171,251.77	2.97%
CAM - Storage Water Heater	Each	82	-	-	46,542.32	$1,213,757.64	21.07%
CAM - Instantaneous Tankless Water Heater	Each	11	(28.73)	-	472.21	$83,888.60	1.46%
CAM - Heat Pump Water Heater	Each	4	7,173.32	2.03	-	$24,270.29	0.42%
CAM - Demand Control DHW Recirculation Pump	Each	57	14,927.82	1.72	305.38	$228,126.14	3.96%
CAM - Low-flow Faucet Aerator	Each	34	181.65	0.04	149.36	$380.38	0.01%
CAM - Low-flow Showerhead - Electric	Each	0	-	-	-	$0.00	
CAM - Low-flow Showerhead - Gas	Each	1	-	-	8.48	$27.11	0.000%
	-						
Envelope							
CAM - Windows - Electric	Sq Ft	1,305	4,278.96	4.44	-	$234,241.27	4.07%
CAM - Windows - Gas	Sq Ft	878.01	-	-	106.24	$37,710.82	0.65%
CAM - Reflective Window Film - Electric	Sq Ft	0	-	-	-	$0.00	
CAM - Reflective Window Film - Gas	Sq Ft	0	-	-	-	$0.00	
CAM - Attic Insulation - Electric	Sq Ft	4556	302.24	0.65	-	$8,669.80	0.15%
CAM - Attic Insulation - Gas	Sq Ft	836	-	-	11.70	$2,374.24	0.04%
CAM - Blow-In Wall Insulation - Electric	Sq Ft	0	-	-	-	$0.00	
CAM - Blow-In Wall Insulation - Gas	Sq Ft	0	-	-	-	$0.00	
HVAC							
CAM - PTAC - Gas	Each	-	-	-	-	$0.00	
CAM - PTAC - Electric	Each	0	-	-	-	$0.00	
CAM - PTHP	Each	0	-	-	-	$0.00	
CAM - Air Conditioners Split System	Each	24	5,658.90	7.69	(81.63)	$362,629.35	6.29%
CAM - Heat Pump Split System	Each	14	4,647.00	3.47	-	$253,892.56	4.41%
CAM - Packaged Air Conditioner	Each	7	3,365.40	1.76	93.81	$70,233.54	1.22%
CAM - Non-Condensing Space Heating Boiler	Each	0	-	-	-	$0.00	
CAM - Condensing Space Heating Boiler	Each	16	(50,983.68)	(5.00)	33,954.68	$1,089,881.72	18.92%
CAM - Central Natural Gas Furnace	Each	41	2,082.42	1.81	1,649.64	$278,561.20	4.84%
CAM - Smart Thermostat	Each	61	1,716.68	-	471.78	$15,029.91	0.26%
Lighting							
CAM - Wall or Ceiling Mounted Occupancy Sensor	Each	203	10,180.31	0.77	(176.15)	$24,201.86	0.42%
CAM - LED PAR Lamps	Each	223	102,428.26	0.03	(51.40)	$47,639.21	0.83%
CAM - LED Candelabra Lamps	Each	21	4,597.32	0.05	(76.73)	$1,069.39	0.02%
CAM - LED Globe Lamps	Each	15	1,342.05	0.02	(23.22)	$429.63	0.01%
CAM - LED A Lamps	Each	1125	248,216.75	2.03	(3,116.67)	$101,365.58	1.76%
CAM - LED BR-R Lamps	Each	85	17,129.17	0.15	(236.00)	$2,582.15	0.04%
CAM - Plug-in LED lamps	Each	944	39,738.12	0.15	(229.93)	$36,057.31	0.63%
CAM - LED T8 Lamp - Interior	Each	2091	775,542.09	8.67	(13,417.09)	$303,080.82	5.26%
CAM - LED T8 Lamp - Exterior	Each	160	22,807.57	0.41	-	$17,943.27	0.31%
CAM - LED Recessed Troffers and Retrofit Kits	Each	151	24,827.88	0.28	(429.51)	$23,751.94	0.41%
CAM - LED Linear Ambient Fixtures	Each	737	283,343.33	3.11	(4,694.83)	$192,224.92	3.34%
CAM - LED Ceiling, Vanity, or Sconce Fixtures	Each	1289	552,831.53	5.09	(7,830.86)	$208,254.06	3.61%
CAM - LED Recessed Downlight Retrofit Kits	Each	1784	473,069.06	4.58	(6,975.95)	$264,323.35	4.59%
CAM - LED Pendant, Track or Accent Fixtures	Each	8	1,690.56	0.02	(29.25)	$962.54	0.02%
CAM - LED Parking Garage Fixtures	Each	51	4,613.46	1.76	-	$16,787.77	0.29%
CAM - LED Exterior Wall or Pole Mounted Fixture	Each	1101	580,296.63	-	-	$403,205.23	7.00%
CAM - LED Exit Sign		0	-	-	-	$0.00	
Miscellaneous							
CAM - Smart Power Strip	Each	29	3,770.00	0.62	(65.22)	$6,643.49	0.12%
CAM - Variable Speed Swimming Pool Pump	Each	4	21,034.08	2.08	-	$12,035.78	0.21%
Ancillary Services							
Audit4		0	0	0	0	$0.00	
Total		-	3,164,417	49	51,126	$ 5,761,070.29	
						-	

Multifamily Properties Treated	Number
Total Number of Multifamily Properties Treated[2]	80
Subtotal of Master-metered Multifamily Properties Treated	31
Total Number of Multifamily Tenant Units w/in Properties Treated[3]	6735

ESA Program - Multifamily Common Area	Year to Date Expenses[6]			
	Electric	Gas	Total	
Administration	$ 137,423	$ 126,852	$ 264,275	
Direct Implementation (Non-Incentive)	$ 546,099	$ 504,091	$ 1,050,190	
Direct Implementation	$ 3,536,872	$ 2,343,185	$ 5,880,057	*<<Includes measures costs*
TOTAL MF CAM COSTS	$ 4,220,393	$ 2,974,128	$ 7,194,521	

[*] Authorized Budget and goals: Approved in D.21-06-015 from July 1, 2021 to December 31, 2026. 2021 ESA budget and program is July 1 through December 31, 2021, thus 2021 Year to Date begins July 1, 2021.

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

Standard Notes 1 - 6 (do not delete)

1. Measures are customized by each IOU, see 'Table 2B-1, Eligible Measures List'. Measures list may change based on available information on both costs and benefits and may vary across climate zones. Each IOU should fill out Table 2B as it pertains to their program. Table 2B-1 Column A should match Table 2B Column A for eligible (not canceled) measures. PG&E inadvertently misreported the number of DHW, Furnace, and Window installations in August that the quantities were reported in system output (kBtu) for DHW and Furance, and in sqft sizes for Windows. These totals have been corrected in this month's report.

2. Multifamily properties are sites with at least five (5) or more dwelling units. The properties may have multiple buildings. 2021.

3. Multifamily tenant units are the number of dwelling units located within properties treated. This number does not represent the same number of dwellings treated as captured in table 2A.

4. Commissioning costs, as allowable per the Decision, are included in measures total cost unless otherwise noted.

5. Applicable to Deed-Restricted, government and non-profit owned multi-family buildings described in D.16-11-022, modified by D.17-12-009, where 65% of tenants are income eligible based (at or below 200% of the Federal Poverty Guidelines).

6. Year to Date Expenses table includes accrual amounts.

Note: Audit costs may be covered by other programs or projects may utilize previous audits. Not all participants will have an audit cost associated with their project.

Energy Savings Assistance CAM Program Table 2B-1 - Eligible Common Area Measures List
Pacific Gas and Electric Company
July 1, 2021 Through November 30, 2021 [*]

Common Area Measures Category and Eligible Measures Title [1]	Effective Date	End Date[2]	Eligible Climate Zones [3]
Appliances			
CAM - Commercial Clothes Washer	1/1/2020		All
CAM - Refrigerators	1/1/2020		All
Domestic Hot Water			
CAM - Non-Condensing Domestic Hot Water Boiler	1/1/2020		All
CAM - Condensing Domestic Hot Water Boiler	1/1/2020		All
CAM - Storage Water Heater	1/1/2020		All
CAM - Instantaneous Tankless Water Heater	1/1/2020		All
CAM - Heat Pump Water Heater	1/1/2020		All
CAM - Demand Control DHW Recirculation Pump	1/1/2020		All
CAM - Low-flow Faucet Aerator	1/1/2020		All
CAM - Low-flow Showerhead - Electric	1/1/2020		All
CAM - Low-flow Showerhead - Gas	1/1/2020		All
Envelope			
CAM - Windows - Electric	1/1/2020		All
CAM - Windows - Gas	1/1/2020		All
CAM - Reflective Window Film - Electric	1/1/2020		All
CAM - Reflective Window Film - Gas	1/1/2020		All
CAM - Attic Insulation - Electric	1/1/2020		All
CAM - Attic Insulation - Gas	1/1/2020		All
CAM - Blow-In Wall Insulation - Electric	1/1/2020		All
CAM - Blow-In Wall Insulation - Gas	1/1/2020		All
HVAC			
CAM - PTAC - Gas	1/1/2020		CZ-11/12/13/14.
CAM - PTAC - Electric	1/1/2020		CZ-11/12/13/14.
CAM - PTHP	1/1/2020		CZ-11/12/13/14.
CAM - Air Conditioners Split System	1/1/2020		CZ-11/12/13/14.
CAM - Heat Pump Split System	1/1/2020		CZ-11/12/13/14.
CAM - Packaged Air Conditioner	1/1/2020		CZ-11/12/13/14.
CAM - Non-Condensing Space Heating Boiler	1/1/2020		All
CAM - Condensing Space Heating Boiler	1/1/2020		All
CAM - Central Natural Gas Furnace	1/1/2020		All
CAM - Smart Thermostat - Electric	1/1/2020		All
Lighting			
CAM - Wall or Ceiling Mounted Occupancy Sensor	1/1/2020		All
CAM - LED PAR Lamps	1/1/2020		All
CAM - LED Candelabra Lamps	1/1/2020		All
CAM - LED Globe Lamps	1/1/2020		All
CAM - LED A Lamps	1/1/2020		All
CAM - LED BR-R Lamps	1/1/2020		All
CAM - Plug-in LED lamps	1/1/2020		All
CAM - LED T8 Lamp - Interior	1/1/2020		All
CAM - LED T8 Lamp - Exterior	1/1/2020		All
CAM - LED Recessed Troffers and Retrofit Kits	1/1/2020		All
CAM - LED Linear Ambient Fixtures	1/1/2020		All
CAM - LED Ceiling, Vanity, or Sconce Fixtures	1/1/2020		All
CAM - LED Recessed Downlight Retrofit Kits	1/1/2020		All
CAM - LED Pendant, Track or Accent Fixtures	1/1/2020		All
CAM - LED Parking Garage Fixtures	1/1/2020		All
CAM - LED Exterior Wall or Pole Mounted Fixture	1/1/2020		All
CAM - LED Exit Sign	1/1/2020		All
Miscellaneous			
CAM - Smart Power Strip	1/1/2020		All
CAM - Variable Speed Pump	1/1/2020		All

[*] Authorized Budget and goals: Approved in D.21-06-015 from July 1, 2021 to December 31, 2026. 2021 ESA budget and program is July 1 through December 31, 2021, thus 2021 Year to Date begins July 1, 2021.
Standard Notes (do not delete)

1. Measures list may change based on available information on both costs and benefits (including energy benefits as well as non-energy benefits) and may vary across climate zones. This is not a list of installed measures, it is a list of eligible measures.
Table 2B-1 Column A should match Table 2B Column A for eligible (not canceled) measures.

2. Only complete if measure is canceled or discontinued
3. Defined as CEC California Building Climate Zones:
https://www.energy.ca.gov/programs-and-topics/programs/building-energy-efficiency-standards/climate-zone-tool-maps-and

	A	B
1	**Energy Savings Assistance Program Tables 3A-B - Energy Savings and Average Bill Savings per Treated Home/Common Area**	
2	**Pacific Gas and Electric Company**	
3	**July 1, 2021 Through November 30, 2021 [*]**	
4		
5	**Table 3A-1, ESA Program**	
6	Annual kWh Savings	22,343,329
7	Annual Therm Savings	17,731
8	Lifecycle kWh Savings	342,755,214
9	Lifecycle Therm Savings	(2,024,231)
10	Current kWh Rate [1]	$ 0.1592
11	Current Therm Rate [1]	$ 1.3439
12	Average 1st Year Bill Savings / Treated households	$ 92.20
13	Average Lifecycle Bill Savings / Treated Household	$ 994.65
14		
15		
16	**Table 3A-2, ESA Program - CSD Leveraging [2]**	
17	Annual kWh Savings	-
18	Annual Therm Savings	-
19	Lifecycle kWh Savings	-
20	Lifecycle Therm Savings	-
21	Current kWh Rate	$ -
22	Current Therm Rate	$ -
23	Average 1st Year Bill Savings / Treated Households	$ -
24	Average Lifecycle Bill Savings / Treated Household	$ -
25		
26		
27	**Table 3A-3, Summary - ESA Program/CSD Leveraging**	
28	Annual kWh Savings	22,343,329
29	Annual Therm Savings	17,731
30	Lifecycle kWh Savings	342,755,214
31	Lifecycle Therm Savings	(2,024,231)
32	Current kWh Rate [1]	$ 0.16
33	Current Therm Rate [1]	$ 1.34
34	Average 1st Year Bill Savings / Treated Households	$ 92.20
35	Average Lifecycle Bill Savings / Treated Households	$ 994.65
36	[1] Summary is the sum of ESA Program + CSD Leveraging	
37		
38		
39	**Table 3B, ESA Program - Multifamily Common Area [3]**	
40	Annual kWh Savings	7,568,209
41	Annual Therm Savings	89,127
42	Lifecycle kWh Savings	39,560,058
43	Lifecycle Therm Savings	2,958,365
44	Current kWh Rate	$ 0.18
45	Current Therm Rate	$ 1.19
46	Average 1st Year Bill Savings / Treated Projects	$ 9,230.72
47	Average Lifecycle Bill Savings / Treated Projects	$ 44,702.25
48		
49	[*] Authorized Budget and goals: Approved in D.21-06-015 from July 1, 2021 to December 31, 2026. 2021 ESA budget and program is July 1 through December 31, 2021, thus 2021 Year to Date begins July 1, 2021.	
50	Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.	
51		
52	[1] This is blend of standard residential and CARE rates proportional to the ESA-treated customer rate.	
53	[2] There was no CSD ESA leverage activity for PG&E to report in November 2021.	
54	[3] ESA CAM annual and lifecycle savings data are cumulative data from program inception to date.	

Energy Savings Assistance Program Table 4 - Homes/Buildings Treated
Pacific Gas and Electric Company
July 1, 2021 Through November 30, 2021 [*]

Table 4A-1, ESA Program

	Eligible Households			Households Treated YTD [*]		
County	**Rural [1]**	**Urban**	**Total**	**Rural**	**Urban**	**Total**
ALAMEDA	3	138,908	138,911	-	3,437	3,437
ALPINE	177	-	177	-	-	-
AMADOR	5,423	1	5,424	95	-	95
BUTTE	12,577	21,307	33,884	285	240	525
CALAVERAS	8,282	24	8,306	185	1	186
COLUSA	2,764	11	2,775	126	-	126
CONTRA COSTA	10	87,965	87,975	-	3,134	3,134
EL DORADO	6,005	6,890	12,895	166	86	252
FRESNO	277	139,325	139,602	11	5,205	5,216
GLENN	4,935	-	4,935	71	-	71
HUMBOLDT	23,394	-	23,394	97	-	97
KERN	58,779	42,032	100,811	3,627	1,866	5,493
KINGS	7,242	81	7,323	261	-	261
LAKE	14,122	1	14,123	216	-	216
LASSEN	266	-	266	-	-	-
MADERA	5,496	13,468	18,964	177	379	556
MARIN	-	18,382	18,382	9	110	119
MARIPOSA	3,464	25	3,489	23	-	23
MENDOCINO	14,094	24	14,118	98	-	98
MERCED	19,580	17,227	36,807	690	802	1,492
MONTEREY	5,292	38,990	44,282	146	1,273	1,419
NAPA	-	12,661	12,661	-	294	294
NEVADA	11,806	12	11,818	143	-	143
PLACER	10,742	19,166	29,908	123	192	315
PLUMAS	2,523	43	2,566	21	-	21
SACRAMENTO	-	151,534	151,534	5	1,087	1,092
SAN BENITO	4,121	145	4,266	73	-	73
SAN BERNARDINO	335	48	383	-	-	-
SAN FRANCISCO	-	100,494	100,494	-	2,128	2,128
SAN JOAQUIN	8,849	78,750	87,599	201	1,834	2,035
SAN LUIS OBISPO	18,092	11,682	29,774	355	91	446
SAN MATEO	-	48,668	48,668	1	61	62
SANTA BARBARA	1,386	14,479	15,865	7	686	693
SANTA CLARA	2,768	115,680	118,448	11	2,905	2,916
SANTA CRUZ	5	26,022	26,027	-	439	439
SHASTA	11,328	12,330	23,658	152	257	409
SIERRA	452	3	455	-	-	-
SISKIYOU	15	-	15	-	-	-
SOLANO	-	33,042	33,042	-	1,389	1,389
SONOMA	2,533	47,239	49,772	59	832	891
STANISLAUS	27,983	33,543	61,526	472	502	974
SUTTER	-	13,404	13,404	-	295	295
TEHAMA	11,837	11	11,848	348	-	348
TRINITY	713	-	713	-	-	-
TULARE	8,369	785	9,154	298	6	304
TUOLUMNE	9,569	-	9,569	211	-	211
YOLO	1	28,164	28,165	1	297	298
YUBA	124	10,898	11,022	-	249	249
Total	**325,733**	**1,283,464**	**1,609,197**	**8,764**	**30,077**	**38,841**

Table 4B, ESA Program - CSD Leveraging

	Households Treated YTD [*]		
County	**Rural**	**Urban**	**Total**
	0	0	**0**
Total	**0**	**0**	**0**

Table 4C, ESA Program - Multifamily Common Area

	Properties Treated YTD [*]		
County	**Rural**	**Urban**	**Total**
Alameda	1	18	**19**
Butte		3	**3**
Colusa	1		**1**
Contra Costa		3	**3**
Fresno		1	**1**
Humbolt			**0**
Kern			**0**
Kings	3		**3**
Lake			**0**
Marin	1		**1**
Madera	1		**1**
Merced		5	**5**
Monterey	5	1	**6**
Placer		2	**2**
Sacramento		2	**2**
San Francisco		12	**12**
San Joaquin		4	**4**
San Luis Obispo			**0**
San Mateo	1		**1**
Santa Clara		2	**2**
Shasta	1		**1**
Solano		5	**5**
Sonoma		4	**4**
Sutter		1	**1**
Stanislaus	1	1	**2**
Yolo			**0**
Yuba	1		**1**
Total	**16**	**64**	**80**

[*] Authorized Budget and goals: Approved in D.21-06-015 from July 1, 2021 to December 31, 2026. 2021 ESA budget and program is July 1 through December 31, 2021, thus 2021 Year to Date begins July 1, 2021.

[1] For IOU low income-related and Energy Efficiency reporting and analysis, the Goldsmith definition of rural/urban is applied.

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

Energy Savings Assistance Program Table 4A-2 - Homes Unwilling / Unable to Participate
Pacific Gas and Electric Company
July 1, 2021 Through November 30, 2021 [*]

ESA Program							
	Reason Provided						
County	Customer Unwilling/Declined Program Measures	Customer Unavailable - Scheduling Conflicts	Hazardous Environment (unsafe/unclean)	Landlord Refused to Authorize Participation	Household Exceeds Allowable Limits	Unable to Provide Required Documentation	Other Infeasible/ Ineligible
Alameda	65	167	1	349	42	29	109
Alpine	-	-	-	-	-	-	-
Amador	3	29	-	3	-	-	4
Butte	89	319	3	90	27	12	34
Calaveras	5	21	-	2	-	3	2
Colusa	12	154	-	13	20	16	5
Contra Costa	151	255	-	294	47	63	123
El Dorado	19	29	-	2	1	4	17
Fresno	94	250	42	28	56	10	84
Glenn	14	43	-	16	13	8	8
Humboldt	6	12	-	12	3	1	1
Kern	43	117	-	40	31	123	101
Kings	-	4	-	-	-	-	3
Lake	13	307	-	8	19	36	4
Lassen	-	3	-	-	-	-	-
Madera	6	50	-	2	6	-	4
Marin	1	15	-	37	5	-	5
Mariposa	1	-	-	-	-	-	1
Mendocino	14	120	-	2	4	2	1
Merced	33	157	2	10	27	2	26
Monterey	16	294	-	7	3	44	15
Napa	5	52	1	15	9	14	8
Nevada	1	15	-	-	4	2	-
Placer	5	49	-	6	13	8	1
Plumas	-	19	-	-	2	-	-
Sacramento	114	111	-	14	28	33	8
San Benito	2	2	-	-	-	5	-
San Bernardino	-	-	-	-	-	-	-
San Francisco	46	62	-	155	10	13	27
San Joaquin	44	459	4	64	18	18	14
San Luis Obispo	-	25	-	2	-	-	1
San Mateo	-	4	-	-	-	-	1
Santa Barbara	-	12	-	-	1	2	1
Santa Clara	9	58	-	3	17	-	36
Santa Cruz	2	18	-	1	-	13	-
Shasta	21	96	6	10	43	26	10
Sierra	-	-	-	-	-	-	-
Siskiyou	-	-	-	-	-	-	-
Solano	32	35	-	15	12	26	12
Sonoma	30	4	-	3	5	13	3
Stanislaus	15	366	1	3	9	2	8
Sutter	14	78	-	16	19	22	5
Tehama	26	160	4	15	45	20	30
Trinity	-	-	-	-	-	-	-
Tulare	-	-	-	1	2	1	5
Tuolumne	3	12	1	-	-	-	6
Yolo	25	261	-	56	28	17	13
Yuba	27	215	-	13	20	28	13
Total	**1,006**	**4,459**	**65**	**1,307**	**589**	**616**	**749**

[*] Note: Authorized Budget and goals were approved in D.21-06-015 for July 1, 2021 to December 31, 2026. ESA 2021 YTD reporting reflects the six months period of July-December 2021 ESA program, as authorized by D.21-06-015. Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

Energy Savings Assistance Program Table 5 - Energy Savings Assistance Program Customer Summary
Pacific Gas and Electric Company
July 1, 2021 Through November 30, 2021 [*]

Table 5A, ESA Program

	Gas & Electric				Gas Only				Electric Only				Total					
	# of Household Treated by Month	(Annual)			# of Household Treated by Month	(Annual)			# of Household Treated by Month	(Annual)			# of Household Treated by Month	(Household Count)		(Annual)		
Month [1]		Therm	kWh	kW		Therm	kWh	kW		Therm	kWh	kW		# of First-Tourch	# of Re-treatment	Therm	kWh	kW
January	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
February	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
March	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
April	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
May	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
June	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
July	5,968	10,984	3,697,445	483	519	9,312	35,395	6	1,234	(14,917)	868,934	113	7,721	2,606	5,115	5,379	4,601,774	602
August	5,861	14,047	3,691,001	492	457	9,653	39,970	7	1,295	(15,546)	923,847	120	7,613	2,524	5,089	8,154	4,654,818	619
September	6,129	6,743	3,317,095	436	427	7,824	29,328	5	1,476	(18,164)	976,133	123	8,032	2,572	5,460	(3,596)	4,322,556	565
October	6,324	11,988	3,631,132	474	521	10,272	39,219	7	1,598	(19,697)	1,030,731	129	8,443	2,926	5,517	2,563	4,701,082	610
November	5,111	14,091	3,079,294	403	483	8,758	36,886	7	1,438	(17,618)	946,920	119	7,032	2,544	4,488	5,231	4,063,099	529
December																		
YTD [2]	**29,393**	**57,853**	**17,415,966**	**2,289**	**2,407**	**45,819**	**180,798**	**33**	**7,041**	**(85,941)**	**4,746,565**	**604**	**38,841**	**13,172**	**25,669**	**17,731**	**22,343,329**	**2,925**

[*] Authorized Budget and goals were approved in D.21-06-015 from July 1, 2021 to December 31, 2026.
[1] The 2021--2026 Main ESA (Basic/Plus) Program was authorized in D.21-06-015. 2021 YTD starts in July and includes July-December only.
[2] YTD Total Energy Impacts for all fuel types should equal YTD energy impacts that are reported every month in ESA Table 2. 2021 YTD starts in July and includes July-December only.
Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

Table 5B, ESA Program - CSD Leveraging

	Gas & Electric				Gas Only				Electric Only				Total			
	# of Household Treated by Month	(Annual)			# of Household Treated by Month	(Annual)			# of Household Treated by Month	(Annual)			# of Household Treated by Month	(Annual)		
Month		Therm	kWh	kW		Therm	kWh	kW		Therm	kWh	kW		Therm	kWh	kW
January	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
February	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
March	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
April	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
May	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
June	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
July	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
August																
September																
October																
November																
December																
YTD	**-**	**-**	**-**	**-**	**-**	**-**	**-**	**-**	**-**	**-**	**-**	**-**	**-**	**-**	**-**	**-**

[*] Authorized Budget and goals were approved in D.21-06-015 from July 1, 2021 to December 31, 2026.
[1] The 2021--2026 Main ESA (Basic/Plus) Program was authorized in D.21-06-015. 2021 YTD starts in July and includes July-December only.
[2] YTD Total Energy Impacts for all fuel types should equal YTD energy impacts that are reported every month ESA Table 2A. 2021 YTD starts in July and includes July-December only.
Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

Table 5C, ESA Program - Multifamily Common Area

	Gas & Electric				Gas Only				Electric Only				Total			
	# of Properties Treated by Month	(Annual)			# of Properties Treated by Month	(Annual)			# of Properties Treated by Month	(Annual)			# of Properties Treated by Month	(Annual)		
Month [1]		Therm	kWh	kW		Therm	kWh	kW		Therm	kWh	kW		Therm	kWh	kW
January	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
February	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
March	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
April	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
May	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
June	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
July	3	(771)	172,715	2.3	2	233	138	0.1	-	-	-	-	5	(537)	172,853	2.4
August	11	5,697	299,068	8.6	1	703	207	0.2	-	-	-	-	12	6,400	299,275	8.8
September	19	(6,259)	842,270	15.5	2	3,058	247	0.2	1	(43)	36,874	1	22	(3,244)	879,391	16.7
October	20	17,644	991,223	15.9	-	-	-	-	1	(115)	29,630	1	21	17,529	1,020,853	17.3
November	18	28,573	791,769	3.8268	2	2,406	276	-	-	-	-	-	20	30979.102	792045.13	3.8268
December																
YTD [2]	**71**	**44,885**	**3,097,045**	**46.1**	**7**	**6,400**	**868**	**0.5**	**2**	**(158)**	**66,504**	**2**	**80**	**51,127**	**3,164,416**	**49.0**

[*] Authorized Budget and goals were approved in D.21-06-015 from July 1, 2021 to December 31, 2026.
[1] The 2021--2026 Main ESA (Basic/Plus) Program was authorized in D.21-06-015. 2021 YTD starts in July and includes July-December only.
[2] YTD Total Energy Impacts for all fuel types should equal YTD energy impacts that are reported every month Table 2B. 2021 YTD starts in July and includes July-December only.
Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

	A	B	C	D	E	F	G	H	I	J	K	L	M
1	**Energy Savings Assistance Program Table 6 - Expenditures for Pilots and Studies [1]**												
2	**Pacific Gas and Electric Company**												
3	**Through November 30, 2021**												
4		**Authorized Funding [2]**			**Current Month Expenses**			**Total Expenses**			**% of Budget Expensed**		
5		**Electric**	**Gas**	**Total**	**Electric**	**Gas**	**Total**	**Electric**	**Gas**	**Total**	**Electric**	**Gas**	**Total**
6	**Pilots**												
7	Virtual Energy Coach	$ 689,000	$ 611,000	$ 1,300,000	$ -	$ -	$ -	$ -	$ -	$ -	0%	0%	0%
8													
9	**Total Pilots**	**$ 689,000**	**$ 611,000**	**$ 1,300,000**	**$ -**	**$ -**	**$ -**	**$ -**	**$ -**	**$ -**	**0%**	**0%**	**0%**
10													
11	**Studies**												
12	2022 Low Income Needs Assessment (LINA) Study [3]	$ 112,125	$ 37,875	$ 150,000	$ 20,000	$ 5,000	$ 25,000	$ 55,714	$ 13,929	$ 69,643	50%	37%	46%
13	2022 LINA - ESA Allocation	$ 52,125	$ 22,875	$ 75,000	$ 2,000	$ 500	$ 2,500	$ 18,857	$ 4,714	$ 23,572	36%	21%	31%
14	2022 LINA - CARE Allocation	$ 60,000	$ 15,000	$ 75,000	$ 18,000	$ 4,500	$ 22,500	$ 36,857	$ 9,214	$ 46,072	61%	61%	61%
15	Rapid Feedback Research and Analysis - Program Logic Model [4]	$ 33,013	$ 14,488	$ 47,500	$ -	$ -	$ -	$ 24,389	$ 10,703	$ 35,092	74%	74%	74%
16	Multifamily CAM Process Evaluation [5]	$ 62,550	$ 27,450	$ 90,000	$ 2,878	$ 2,552	$ 5,430	$ 10,772	$ 9,553	$ 20,325	17%	35%	23%
17	Impact Evaluation Studies (2-4 Studies)	$ 238,500	$ 211,500	$ 450,000									
18	Process Evaluation Studies (1-4 Studies)	$ 79,500	$ 70,500	$ 150,000									
19	2025 Low Income Needs Assessment (LINA) Study	$ 112,125	$ 37,875	$ 150,000	$ -	$ -	$ -	$ -	$ -	$ -	0%	0%	0%
20	2025 LINA - ESA Allocation	$ 52,125	$ 22,875	$ 75,000	$ -	$ -	$ -	$ -	$ -	$ -	0%	0%	0%
21	2025 LINA - CARE Allocation	$ 60,000	$ 15,000	$ 75,000	$ -	$ -	$ -	$ -	$ -	$ -	0%	0%	0%
22	2028 Low Income Needs Assessment (LINA) Study	$ 112,125	$ 37,875	$ 150,000	$ -	$ -	$ -	$ -	$ -	$ -	0%	0%	0%
23	2028 LINA - ESA Allocation	$ 52,125	$ 22,875	$ 75,000	$ -	$ -	$ -	$ -	$ -	$ -	0%	0%	0%
24	2028 LINA - CARE Allocation	$ 60,000	$ 15,000	$ 75,000	$ -	$ -	$ -	$ -	$ -	$ -	0%	0%	0%
25	Non Energy Benefits Study	$ 79,500	$ 70,500	$ 150,000	$ -	$ -	$ -	$ -	$ -	$ -	0%	0%	0%
26	Statewide CARE-ESA Categorical Study [6]	$ 29,925	$ 15,075	$ 45,000	$ -	$ -	$ -	$ -	$ -	$ -	0%	0%	0%
27	Categorical Study - ESA Allocation	$ 11,925	$ 10,575	$ 22,500	$ -	$ -	$ -	$ -	$ -	$ -	0%	0%	0%
28	Categorical Study - CARE Allocation	$ 18,000	$ 4,500	$ 22,500	$ -	$ -	$ -	$ -	$ -	$ -	0%	0%	0%
29	Discretionary [7]	$ 159,000	$ 141,000	$ 300,000	$ -	$ -	$ -	$ -	$ -	$ -	0%	0%	0%
30	**Total Studies**	**$ 1,018,363**	**$ 664,138**	**$ 1,682,500**	**$ 22,878**	**$ 7,552**	**$ 30,430**	**$ 90,876**	**$ 34,185**	**$ 125,060**	**9%**	**5%**	**7%**
31													
32	[1] Funding for studies is not solely supported via the ESA program budget; some studies are jointly supported via the CARE budget. Year to Date Expenses is from January 1, 2021.												
33	[2] Authorized per D.21-06-015. Funds for pilots and studies may be rolled over to the next program year or borrowed from a future program year within the cycle, to allow for flexibility in scheduling changes with these efforts. Funding amounts listed reflect PG&E's 30% allocation among the IOUs. Final authorized budgets may be adjusted by the ESA/CARE Studies Working Group per D.21-06-015.												
34	[3] PG&E's Advice Letter 4193-G/5718-E approved Joint Utilities' 2022 LINA Study for $500,000. SCE holds the statewide contract for this co-funded study. PG&E's 30% allocation is $150,000, funded 50/50 via the ESA and CARE budgets. The 2022 LINA commenced in January 2021. The Joint Utilities would carry over committed, unspent 2021 LINA funding forward to 2022 and until the study is completed.												
35	[4] This is a PG&E-only study. Authorized Budget: Approved in Advice Letter 4351-G-B/6035-E-B from January 1, 2021 to June 30, 2021. Funding source is 100% ESA.												
36	[5] PG&E's Advice Letter 4349-G/6030-E was approved on January 21, 2021, and authorized $90,000 shift from the MF Adminstration to Studies for the MF CAM Process Evaluation; funding source is 100% ESA. PG&E holds the statewide contract for this co-funded study. The study commenced in July 2021. The Joint Utilities will carry over committed, unspent 2021 funding forward to 2022 and until the study is completed.												
37	[6] Authorized per D.21-06-015, the Categorical Study will be funded 50/50 via the ESA and CARE budgets.												
38	[7] Authorized per D.21-06-015, for each IOU to use for IOU-specific studies as needed. Unused annual budget may be carried forward until the end of the cycle.												
39	**Note:** Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.												

Energy Savings Assistance Program Table 7 - (Second Refrigerators, In-Home Education, MyEnergy/My Account Platform)
Pacific Gas and Electric Company
July 1, 2021 Through November 30, 2021 [*]

7A - Households Receiving Second Refrigerators			
Measures	**Units**	**Received Refrigerator**	**Not eligible for Refrigerator due to Less than Six Occupants**
Second Refrigerators	Each	195	106

7B - Households Receiving In- Home Energy Education Only		
Measures	**Units**	**Households that Only Received Energy Education**
In-Home Education	Home	543

7C - Households for My Energy/My Account Platform		
Opt-Out	**Already Enrolled**	**Opt-In**
1,711		7,456

[*] Authorized Budget and goals: Approved in D.21-06-015 from July 1, 2021 to December 31, 2026. 2021 ESA budget and program is July 1 through December 31, 2021, thus 2021 Year to Date begins July 1, 2021.

Energy Savings Assistance Program Table 8 - Contractor Advanced Funding and Repayment
Pacific Gas and Electric Company
Through May 31, 2021

		B-C			E x F				(B)-(cumulative H + cumulative I)
	Total Advanced Amount	Total Advance PPRS Credit Eligible [1] [7]	Total Advance Not Eligible for PPRS Credit [7]	Percentage for PPRS Credit Calculation [2]	Total Contractor Invoices each month [3]	Total PPRS Credit Earned each month [4]	PPRS Credits Applied each month [5]	Non PPRS Payments Applied each month [6]	Total Advances Outstanding
Jan-20	$ -	$ -	$ -	0%	$ -	$ -	$ -	$ -	$ -
Feb-20	$ -	$ -	$ -	0%	$ -	$ -	$ -	$ -	$ -
Mar-20	$ -	$ -	$ -	0%	$ -	$ -	$ -	$ -	$ -
Apr-20	$ 12,875,555	$ -	$ -	0%	$ -	$ -	$ -	$ -	$ 12,875,555
May-20	$ -	$ -	$ -	0%	$ -	$ -	$ -	$ -	$ -
Jun-20	$ 8,730,817	$ -	$ -	0%	$ -	$ -	$ -	$ -	$ 21,606,372
Jul-20	$ 398,099	$ -	$ -	0%	$ -	$ -	$ -	$ -	$ 22,004,471
Aug-20	$ -	$ -	$ -	0%	$ -	$ -	$ -	$ -	$ -
Sep-20	$ -	$ -	$ -	0%	$ -	$ -	$ -	$ -	$ -
Oct-20	$ -	$ -	$ -	0%	$ -	$ -	$ -	$ -	$ -
Nov-20	$ -	$ -	$ -	0%	$ -	$ -	$ -	$ -	$ -
Dec-20	$ -	$ 10,054,343	$ 11,950,128	40%	$ 7,627,505	$ 3,051,002	$ (2,886,782)	$ (869,659)	$ 18,248,030
Jan-21	$ -	$ 10,054,343	$ 11,950,128	40%	$ 7,721,620	$ 3,088,648	$ (2,291,152)	$ (1,017,957)	$ 14,938,921
Feb-21	$ -	$ 10,320,048	$ 11,684,423	40%	$ 9,893,005	$ 3,957,202	$ (2,169,647)	$ (4,013,473)	$ 8,755,801
Mar-21	$ -	$ 10,320,048	$ 11,684,423	40%	$ 11,894,435	$ 4,757,774	$ (1,245,170)	$ (1,833,925)	$ 5,676,705
Apr-21	$ -	$ 10,320,048	$ 11,684,423	40%	$ 8,664,714	$ 3,465,886	$ (774,922)	$ (681,313)	$ 4,220,471
May-21	$ -	$ 10,320,048	$ 11,684,423	40%	$ 12,421,173	$ 4,968,469	$ (629,698)	$ (623,220)	$ 2,967,553
Jun-21	$ -	$ 10,320,048	$ 11,684,423	40%	$ 4,114,308	$ 1,645,723	$ (169,927)	$ (312,143)	$ 2,485,483
Jul-21	$ -	$ 10,320,048	$ 11,684,423	40%	$ 116,037	$ 46,415	$ (26,772)	$ (249,581)	$ 2,209,130
Aug-21	$ -	$ 10,320,048	$ 11,684,423	40%	$ 30,607	$ 12,243	$ (2,584)	$ (314,390)	$ 1,892,156
Sep-21	$ -	$ 10,320,048	$ 11,684,423	40%	$ -	$ -	$ -	$ (354,597)	$ 1,537,559
Oct-21	$ -	$ 10,320,048	$ 11,684,423	40%	$ -	$ -	$ -	$ (440,247)	$ 1,097,312
Nov-21	$ -	$ 10,320,048	$ 11,684,423	40%	$ -	$ -	$ -	$ (174,996)	$ 922,316
Dec-21	$ -	$ -	$ -	40%	$ -	$ -	$ -	$ -	$ -
Total	$ 22,004,471	$ 10,320,048	$ 11,684,423	40%	$ 62,483,404	$ 24,993,362	$ (10,196,654)	$ (10,885,501)	$ 922,316

IOUs - Do not delete footnotes 1-5 below.
[1] Contractor labor and labor-related costs. Post-Pandemic Return to Service (PPRS) credit eligible. Based on number of contractors eligible for PPRS credit as of last calendar day of a given month.
[2] 40% for PPRS credit calculation from Joint Tier 2 Advice Letter 5654-G filed on June 29, 2020
[3] For work performed during PPRS credit-earning period, for contractors receiving advances. PG&E's PPRS credit-earning period is from December 1, 2020 to May 31, 2021. (Dates will vary by IOU based on start of PPRS credit earnings period.) Only includes contractors eligible for PPRS credit as of the reporting month.
[4] Based on total monthly contractor invoices, up to maximum allowable for each contractor. Contractors who are not eligible for PPRS credit as of reporting month have a maximum allowable amount of 0.
[5] Credits may be applied at a later date than earned depending on the contractor repayment schedule.
[6] Includes repayments processed for which PPRS credits were not applied, including contractor payments returned unused or duplicate payments received from other funding sources.
[7] As a result of AL4269-G-A/5865-E-A, contractors are submitting the revised templates resulting in the change to the PPRS eligible amount. As of Feb 2021 all of the templates have been received and the PPRS eligible numbers will remain static through out the rest of the year.

Note: This table created pursuant to section 1.2.3 in Commission Resolution E-5074. This report covers the period from the issuance of advances until the last day of the month reported. Any required corrections/adjustments are reported herein and supersede results reported in prior months.

CARE Table 1 - CARE Program Expenses
Pacific Gas and Electric Company
Through November 30, 2021

	Authorized Budget [1][2]			Current Month Expenses [2]			Year to Date Expenses [2]			% of Budget Spent YTD		
CARE Program:	**Electric**	**Gas**	**Total**	**Electric**	**Gas**	**Total**	**Electric**	**Gas**	**Total**	**Electric**	**Gas**	**Total**
Outreach	$ 6,293,280	$ 1,573,320	**$ 7,866,600**	$ 352,215	$ 88,054	**$ 440,269**	$ 4,801,130	$ 1,200,282	**$ 6,001,412**	76%	76%	76%
Processing / Certification Re-certification	$ 655,600	$ 163,900	**$ 819,500**	$ 40,694	$ 10,174	**$ 50,868**	$ 534,297	$ 133,574	**$ 667,871**	81%	81%	81%
Post Enrollment Verification	$ 1,151,920	$ 287,980	**$ 1,439,900**	$ 72,460	$ 18,115	**$ 90,574**	$ 568,867	$ 142,217	**$ 711,083**	49%	49%	49%
IT Programming	$ 1,325,040	$ 331,260	**$ 1,656,300**	$ 147,294	$ 36,824	**$ 184,118**	$ 1,507,220	$ 376,805	**$ 1,884,025**	114%	114%	114%
Cooling Centers [8]	$ -	$ -	**$ -**	$ -	$ -	**$ -**	$ -	$ -	**$ -**	0%	0%	0%
CHANGES Program [3]	$ 420,000	$ 105,000	**$ 525,000**	$ 52,316	$ 13,079	**$ 65,395**	$ 438,072	$ 109,518	**$ 547,590**	104%	104%	104%
Studies and Pilots [4]	$ 18,000	$ 4,500	**$ 22,500**	$ 18,000	$ 4,500	**$ 22,500**	$ 36,857	$ 9,214	**$ 46,072**	205%	205%	205%
Measurement and Evaluation [5]	$ 160,000	$ 40,000	**$ 200,000**	$ 8,000	$ 2,000	**$ 10,000**	$ 70,346	$ 17,587	**$ 87,933**	44%	44%	44%
Regulatory Compliance	$ 286,880	$ 71,720	**$ 358,600**	$ 12,269	$ 3,067	**$ 15,336**	$ 205,580	$ 51,395	**$ 256,975**	72%	72%	72%
General Administration	$ 879,360	$ 219,840	**$ 1,099,200**	$ 37,407	$ 9,352	**$ 46,759**	$ 485,494	$ 121,374	**$ 606,868**	55%	55%	55%
CPUC Energy Division	$ 130,400	$ 32,600	**$ 163,000**	$ 8,620	$ 2,155	**$ 10,775**	$ 65,145	$ 16,286	**$ 81,431**	50%	50%	50%
SUBTOTAL MANAGEMENT COSTS [1][2]	**$ 11,320,480**	**$ 2,830,120**	**$ 14,150,600**	**$ 749,275**	**$ 187,319**	**$ 936,594**	**$ 8,713,007**	**$ 2,178,252**	**$ 10,891,259**	**77%**	**77%**	**77%**
CARE Rate Discount [6]	$ 546,831,200	$ 136,707,800	**$ 683,539,000**	$ 42,276,522	$ 11,509,458	**$ 53,785,980**	$ 687,452,957	$ 130,095,020	**$ 817,547,977**	126%	95%	120%
TOTAL PROGRAM COSTS & CUSTOMER DISCOUNTS	**$ 558,151,680**	**$ 139,537,920**	**$ 697,689,600**	**$ 43,025,797**	**$ 11,696,777**	**$ 54,722,574**	**$ 696,165,964**	**$ 132,273,272**	**$ 828,439,236**	**125%**	**95%**	**119%**
Other CARE Rate Benefits												
- DWR Bond Charge Exemption				$ 1,883,154		$ 1,883,154	$ 32,224,852		$ 32,224,852			
- CARE PPP Exemption [7]				$ 5,638,662	$ 1,897,666	$ 7,536,329	$ 85,586,909	$ 15,296,982	$ 100,883,891			
- California Solar Initiative Exemption				$ (127,117)		$ (127,117)	$ (2,080,492)		$ (2,080,492)			
- kWh Surcharge Exemption												
- Vehicle Grid Integration Exemption												
Total Other CARE Rate Benefits				**$ 7,394,699**	**$ 1,897,666**	**$ 9,292,366**	**$ 115,731,270**	**$ 15,296,982**	**$ 131,028,252**			
Indirect Costs	$ 852,825	$ 213,206	**$ 1,066,031**									

[1] Authorized Budget: Approved in D.21-06-015 from January 1, 2021 to December 31, 2026.
[2] 2021 authorized budget includes $1,066,016 for Benefit Burdens as approved in (D.)20-12-005. Actual employee benefit burden costs have been included in the program monthly and YTD expenses.
[3] Decision 15-12-047 transitioned from CHANGES pilot to CHANGES program and funding for the effort is captured herein. D.21-06-015 approved funding for the CHANGES program through CARE program for PYs 2021-2026.
[4] Reflects the budget and expenses for LINA study.
[5] Reflects the budget and expenses for Annual Eligibility Estimates prepared by Athens Research on behalf of the utilities.
[6] Per D.02-09-021, PG&E is authorized to recover the full value of the discount through the CARE two-way balancing account on an automatic pass-through basis.
[7] PPP Exemption - CARE customers are exempt from paying CARE program costs including PPP costs for CARE admin and the CARE surcharge.
[8] As directed in D.16-11-022, as modified by D.17-02-033, Cooling Centers program is no longer funded through CARE program starting in 2020. PG&E incorporated the cooling center budget request for 2020-2022 into the 2020 GRC Proceeding.

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

CARE Table 2 - Enrollment, Recertification, Attrition, & Penetration
Pacific Gas and Electric Company
Through November 30, 2021

	New Enrollment										Recertification				Attrition (Drop Offs)					Enrollment				
	Automatic Enrollment				Self-Certification (Income or Categorical)																			
	Inter-Utility [1]	Intra-Utility [2]	Leveraging [3]	Combined (B+C+D)	Online	Paper	Phone	Capitation	Combined (F+G+H+I)	Total New Enrollment (E+J)	Scheduled	Non-Scheduled (Duplicates)	Automatic	Total Recertification (L+M+N)	No Response[4]	Failed PEV	Failed Recertification	Other[5]	Total Attrition (P+Q+R+S)	Gross (K+O)	Net Adjusted (K-T)	Total CARE Participants	Estimated CARE Eligible	Penetration Rate % (W/X)
January	0	1,255	0	1,255	17,645	7,877	409	16	25,947	27,202	98	13,784	6,023	19,905	n/a	0	0	16,681	16,681	47,107	10,521	1,583,094	1,447,571	109.4%
February	0	1,514	0	1,514	13,635	2,909	540	20	17,104	18,618	10,167	7,977	7,284	25,428	n/a	0	0	14,067	14,067	44,046	4,551	1,587,645	1,447,571	109.7%
March	0	1,551	0	1,551	11,797	1,844	395	57	14,093	15,644	3,847	5,408	7,390	16,645	n/a	0	0	21,156	21,156	32,289	-5,512	1,582,133	1,447,571	109.3%
April	0	1,681	0	1,681	10,460	3,766	192	101	14,519	16,200	78,746	4,399	7,095	90,240	n/a	0	0	8,102	8,102	106,440	8,098	1,590,231	1,447,571	109.9%
May	0	1,451	0	1,451	9,527	2,327	553	73	12,480	13,931	13,080	4,801	7,208	25,089	n/a	0	0	17,444	17,444	39,020	-3,513	1,586,718	1,447,571	109.6%
June	7,271	1,600	3,031	11,902	14,537	2,501	677	60	17,775	29,677	9,674	5,629	131,983	147,286	n/a	0	0	10,807	10,807	176,963	18,870	1,605,588	1,447,571	110.9%
July	0	1,597	87	1,684	13,206	2,566	396	37	16,205	17,889	49,690	7,831	10,202	67,723	n/a	0	0	14,254	14,254	85,612	3,635	1,609,223	1,447,571	111.2%
August	0	1,449	0	1,449	12,048	2,358	349	43	14,798	16,247	90,948	9,959	7,067	107,974	n/a	405	0	8,742	9,147	124,221	7,100	1,616,323	1,447,571	111.7%
September	0	1,349	0	1,349	10,303	1,084	239	50	11,676	13,025	47,062	8,247	6,731	62,040	n/a	9,860	0	10,710	20,570	75,065	-7,545	1,608,778	1,447,571	111.1%
October	0	734	0	734	9,543	2,896	1,120	34	13,593	14,327	50,443	12,214	4,899	67,556	n/a	10,698	0	8,367	19,065	81,883	-4,738	1,604,040	1,447,571	110.8%
November	0	718	0	718	7,906	2,011	256	40	10,213	10,931	74,590	12,129	4,504	91,223	n/a	15,013	14,099	8,071	37,183	102,154	-26,252	1,577,788	1,447,571	109.0%
December																								
YTD Total	**7,271**	**14,899**	**3,118**	**25,288**	**130,607**	**32,139**	**5,126**	**531**	**168,403**	**193,691**	**428,345**	**92,378**	**200,386**	**721,109**	**0**	**35,976**	**14,099**	**138,401**	**188,476**	**914,800**	**5,215**	**1,577,788**	**1,447,571**	**109.0%**

[1] Enrollments via data sharing between the IOUs.
[2] Enrollments via data sharing between departments and/or programs within the utility.
[3] Enrollments via data sharing with programs outside the IOU that serve low-income customers.
[4] PG&E counts attrition due to no response in the Failed PEV and Failed Recertification columns, respectively.
[5] Includes customers who closed their accounts, requested to be removed, or were otherwise ineligible for the program.

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

CARE Table 3A - Post-Enrollment Verification Results (Model)
Pacific Gas and Electric Company
Through November 30, 2021

Month	Total CARE Households Enrolled	Households Requested to Verify	% of CARE Enrolled Requested to Verify Total	CARE Households De-enrolled (Due to no response)	CARE Households De-enrolled (Verified as Ineligible)[1]	Total Households De-enrolled[2]	% De-enrolled through Post Enrollment Verification	% of Total CARE Households De-enrolled
January	1,583,094	0	0.00%					
February	1,587,645	0	0.00%					
March	1,582,133	0	0.00%					
April	1,590,231	0	0.00%					
May	1,586,718	0	0.00%					
June	1,605,588	0	0.00%					
July	1,609,223	5,354	0.33%	4,391	285	4,676	87.34%	0.29%
August	1,616,323	5,550	0.34%	4,614	236	4,850	87.39%	0.30%
September	1,608,778	10,586	0.66%	7,756	635	8,391	79.27%	0.52%
October	1,604,040	8,230	0.51%					
November	1,577,788	4,999	0.32%					
December								
YTD Total	**1,577,788**	**34,719**	**2.20%**	**16,761**	**1,156**	**17,917**	**83.37%**	**1.14%**

[1] Includes customers verified as over income or who requested to be de-enrolled.

[2] Verification results are tied to the month initiated. Therefore, verification results may be pending due to the time permitted for a participant to respond.

Note: CARE PEV was on hold through June 30, 2021, due to the Emergency Consumer Protection Plan related to COVID-19.

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

CARE Table 3B Post-Enrollment Verification Results (Electric-Only High Usage)
Pacific Gas and Electric Company
Through November 30, 2021

Month	Total CARE Households Enrolled	Households Requested to Verify [1]	% of CARE Enrolled Requested to Verify Total	CARE Households De-enrolled (Due to no response)	CARE Households De-enrolled (Verified as Ineligible) [2]	Total Households De-enrolled [3]	% De-enrolled through HUV Post Enrollment Verification	% of Total CARE Households De-enrolled
January	1,583,094	0	0.00%					
February	1,587,645	0	0.00%					
March	1,582,133	0	0.00%					
April	1,590,231	0	0.00%					
May	1,586,718	0	0.00%					
June	1,605,588	0	0.00%					
July	1,609,223	6,668	0.41%	5,801	238	6,039	90.57%	0.38%
August	1,616,323	6,983	0.43%	6,218	231	6,449	92.35%	0.40%
September	1,608,778	9,929	0.62%	8,726	241	8,967	90.31%	0.56%
October	1,604,040	4,641	0.29%					
November	1,577,788	5,792	0.37%					
December								
YTD Total	**1,577,788**	**34,013**	**2.16%**	**20,745**	**710**	**21,455**	**90.99%**	**1.36%**

[1] Includes all participants who were selected for high usage verification process.

[2] Includes customers verified as over income, who requested to be de-enrolled, did not reduce usage, or did not agree to be weatherized.

[3] Verification results are tied to the month initiated and the high usage verification process allows customers 90 days to respond to the verification process. Each utility may have a different de-enrollment date due to billing cycle or other contributing factors.

Note: CARE PEV was on hold through June 30, 2021, due to the Emergency Consumer Protection Plan related to COVID-19.

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

	A	B	C	D	E	F	G
1	**CARE Table 4 - CARE Self-Certification and Self-Recertification Applications [1]**						
2	**Pacific Gas and Electric Company**						
3	**Through November 30, 2021**						
4		**Provided [2]**	**Received**	**Approved**	**Denied**	**Pending/Never Completed**	**Duplicates**
5	**Total (Y-T-D)**	8,683,835	362,281	307,134	36,303	18,844	92,378
6	**Percentage[3]**		100%	85%	10%	5%	25%
7							
8	[1] Includes sub-metered customers.						
9	[2] Includes number of applications provided via direct mail campaigns, call centers, bill inserts and other outreach methods. Because there are other means by which customers obtain applications which are not counted, this number is only an approximation.						
10	[3] Percentage of Received. Duplicates are also counted as Approved, so the total will not add up to 100%.						
11							
12	**Note:** Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD						
13	adjustments.						

	A	B	C	D	E	F	G	H	I	J
1	**CARE Table 5 - Enrollment by County**									
2	**Pacific Gas and Electric Company**									
3	**Through November 30, 2021**									
4	**County**	**Estimated Eligible Households**			**Total Households Enrolled**			**Penetration Rate**		
5		**Urban**	**Rural [1]**	**Total**	**Urban**	**Rural [1]**	**Total**	**Urban**	**Rural [1]**	**Total**
6	ALAMEDA	114,386	4	114,390	132,069	1	132,070	115.5%	27.9%	115.5%
7	ALPINE	0	170	170	0	15	15	n/a	8.8%	8.8%
8	AMADOR	1	5,164	5,165	0	4,857	4,857	0.0%	94.0%	94.0%
9	BUTTE	20,179	11,870	32,049	21,521	12,676	34,197	106.6%	106.8%	106.7%
10	CALAVERAS	14	7,762	7,776	16	5,773	5,789	113.2%	74.4%	74.4%
11	COLUSA	12	2,950	2,962	5	3,700	3,705	41.2%	125.4%	125.1%
12	CONTRA COSTA	72,793	1	72,793	104,425	0	104,425	143.5%	0.0%	143.5%
13	EL DORADO	8,261	6,561	14,821	6,418	6,241	12,659	77.7%	95.1%	85.4%
14	FRESNO	134,851	206	135,057	165,132	92	165,224	122.5%	44.7%	122.3%
15	GLENN	0	4,785	4,785	0	5,170	5,170	n/a	108.0%	108.0%
16	HUMBOLDT	0	23,013	23,013	0	19,136	19,136	n/a	83.2%	83.2%
17	KERN	49,839	69,214	119,053	52,452	72,767	125,219	105.2%	105.1%	105.2%
18	KINGS	142	9,027	9,169	129	10,494	10,623	91.0%	116.2%	115.9%
19	LAKE	0	14,405	14,405	0	13,601	13,601	n/a	94.4%	94.4%
20	LASSEN	0	239	239	0	163	163	n/a	68.3%	68.3%
21	MADERA	13,946	5,534	19,481	18,901	6,153	25,054	135.5%	111.2%	128.6%
22	MARIN	16,818	1	16,819	15,267	0	15,267	90.8%	n/a	90.8%
23	MARIPOSA	26	3,395	3,421	16	2,481	2,497	62.1%	73.1%	73.0%
24	MENDOCINO	14	14,523	14,536	2	10,961	10,963	14.8%	75.5%	75.4%
25	MERCED	16,154	16,384	32,538	21,592	23,501	45,093	133.7%	143.4%	138.6%
26	MONTEREY	33,577	6,340	39,917	42,380	6,829	49,209	126.2%	107.7%	123.3%
27	NAPA	9,089	0	9,089	12,702	0	12,702	139.8%	0.0%	139.7%
28	NEVADA	9	12,149	12,158	0	10,338	10,338	0.0%	85.1%	85.0%
29	PLACER	17,841	9,287	27,128	14,973	8,729	23,702	83.9%	94.0%	87.4%
30	PLUMAS	47	2,714	2,761	9	1,647	1,656	19.2%	60.7%	60.0%
31	SACRAMENTO	133,667	0	133,667	103,201	0	103,201	77.2%	n/a	77.2%
32	SAN BENITO	172	5,671	5,844	95	6,117	6,212	55.1%	107.9%	106.3%
33	SAN BERNARDINO	53	318	371	19	251	270	35.6%	79.0%	72.8%
34	SAN FRANCISCO	60,749	0	60,749	55,451	0	55,451	91.3%	n/a	91.3%
35	SAN JOAQUIN	64,311	7,083	71,394	88,399	10,457	98,856	137.5%	147.6%	138.5%
36	SAN LUIS OBISPO	11,638	17,223	28,861	6,571	16,655	23,226	56.5%	96.7%	80.5%
37	SAN MATEO	37,865	0	37,865	40,956	0	40,956	108.2%	n/a	108.2%
38	SANTA BARBARA	14,626	1,164	15,790	21,558	964	22,522	147.4%	82.8%	142.6%
39	SANTA CLARA	111,306	3,464	114,770	118,883	3,504	122,387	106.8%	101.2%	106.6%
40	SANTA CRUZ	20,415	6	20,421	22,022	3	22,025	107.9%	51.1%	107.9%
41	SHASTA	11,150	10,907	22,057	10,641	9,272	19,913	95.4%	85.0%	90.3%
42	SIERRA	5	406	411	1	126	127	19.6%	31.0%	30.9%
43	SISKIYOU	0	16	16	0	9	9	n/a	56.6%	56.6%
44	SOLANO	38,631	0	38,631	51,359	0	51,359	132.9%	n/a	132.9%
45	SONOMA	32,495	2,133	34,628	43,610	2,952	46,562	134.2%	138.4%	134.5%
46	STANISLAUS	27,152	23,204	50,356	25,848	24,938	50,786	95.2%	107.5%	100.9%
47	SUTTER	11,228	0	11,229	14,165	0	14,165	126.2%	0.0%	126.1%
48	TEHAMA	12	11,944	11,956	5	12,276	12,281	41.4%	102.8%	102.7%
49	TRINITY	0	647	647	0	263	263	n/a	40.7%	40.7%
50	TULARE	612	8,327	8,939	378	10,313	10,691	61.8%	123.9%	119.6%
51	TUOLUMNE	0	9,270	9,270	0	7,569	7,569	n/a	81.6%	81.6%
52	YOLO	26,168	1	26,169	23,146	1	23,147	88.5%	141.8%	88.5%
53	YUBA	9,732	105	9,837	12,362	114	12,476	127.0%	108.6%	126.8%
54	**Total**	**1,119,988**	**327,584**	**1,447,571**	**1,246,679**	**331,109**	**1,577,788**	**111.3%**	**101.1%**	**109.0%**
55										
56	[1] "Rural" includes ZIP Codes classified as such by the Goldsmith modification that was developed to identify small									
57	towns and rural areas within large metropolitan counties. ZIP Codes not defined as rural are classified as urban.									
58										
59	Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD									
60	adjustments.									

	A	B	C	D	E	F	G	H
1	**CARE Table 6 - Recertification Results**							
2	**Pacific Gas and Electric Company**							
3	**Through November 30, 2021**							
4	**Month**	**Total CARE Households**	**Households Requested to Recertify [1]**	**% of Households Total (C/B)**	**Households Recertified [2]**	**Households De-enrolled [3]**	**Recertification Rate % [4] (E/C)**	**% of Total Households De-enrolled (F/B)**
5	January	1,583,094	0	0.0%				
6	February	1,587,645	0	0.0%				
7	March	1,582,133	0	0.0%				
8	April	1,590,231	0	0.0%				
9	May	1,586,718	0	0.0%				
10	June	1,605,588	0	0.0%				
11	July	1,609,223	0	0.0%				
12	August	1,616,323	28,736	1.8%	14,637	14,099	50.94%	0.87%
13	September	1,608,778	55,873	3.5%				
14	October	1,604,040	46,719	2.9%				
15	November	1,577,788	31,857	2.0%				
16	December							
17	**YTD**	**1,577,788**	**163,185**	**10.34%**	**14,637**	**14,099**	**50.94%**	**0.89%**
18								
19	[1] Excludes count of customers recertified through the probability model.							
20	[2] Recertification results are tied to the month initiated and the recertification process allows customers 90 days to respond to the recertification							
21	request. Results may be pending due to the time permitted for a participant to respond.							
22	[3] Includes customers who did not respond or who requested to be de-enrolled.							
23	[4] Percentage of customers recertified compared to the total participants requested to recertify in that month.							
24	**Note:** CARE Recertification was on hold through June 30, 2021, due to the Emergency Consumer Protection Plan related to COVID-19. First recertification requests to be mailed in August 2021.							
25	**Note:** Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.							

	A	B	C	D	E	F	G
1	**CARE Table 7 - Capitation Contractors[1]**						
2	**Pacific Gas and Electric Company**						
3	**Through November 30, 2021**						
4	**Contractor**	**Contractor Type (Check one or more if applicable)**				**Total Enrollments**	
5							
6		**Private**	**CBO**	**WMDVBE**	**LIHEAP**	**Current Month**	**Year-to-Date**
7	Amador-Tuolumne Community Action Agency		x		x	0	5
8	Arriba Juntos		x			0	0
9	Catholic Charities Diocese of Fresno		x			1	13
10	Central Coast Energy Services Inc		x		x	17	300
11	Cesar A Moncada DBA Moncada Outreach		x			4	6
12	Child Abuse Prevention Council of San Joaquin County		x			0	0
13	Community Action Marin		x		x	0	0
14	Community Action Partnership of Madera County		x		x	1	17
15	Community Health for Asian Americans		x			0	0
16	Community Resource Project Inc		x		x	10	79
17	County of San Joaquin		x		x	3	29
18	Dignity Health		x			0	2
19	Disability Resource Agency for Independent Living		x			0	0
20	El Dorado County Health and Human Services Agency		x			0	8
21	Filipino American Development Foundation		x			0	0
22	Food For People		x			0	0
23	Heritage Institute for Family Advocacy		x			0	0
24	Hip Housing Human Investment Project Inc		x			0	0
25	Housing Authority of the City of Fresno		x			0	0
26	Housing Authority of the County of Kern		x			0	0
27	Independent Living Center of Kern County Inc		x			1	6
28	Interfaith Council of Amador		x			0	0
29	KidsFirst		x			0	0
30	Kings Community Action Organization Inc		x		x	0	0
31	LifeLong Medical Care		x			0	0
32	Marin Center for Independent Living		x			0	0
33	Merced County Community Action Agency		x		x	0	4
34	Monument Crisis Center		x			0	0
35	National Asian American Coalition		x			0	0
36	North Coast Energy Services Inc		x			1	37
37	OCCUR		x			0	0
38	Project Access Inc		x			0	0
39	Redwood Community Action Agency		x		x	0	1
40	Resources for Independence Central Valley		x			0	0
41	Rising Sun Energy Center		x			0	1
42	Sacred Heart Community Service		x		x	1	22
43	Sia Vue DBA Hmong Inc		x			0	0
44	Spectrum Community Services		x			0	0
45	Tri-County Independent Living		x			0	0
46	UpValley Family Centers		x			1	1
47	Valley Clean Air Now		x			0	0
48	West Valley Community Services		x			0	0
49	Yolo County Housing Authority		x			0	0
50	Yolo Family Resource Center (Empower Yolo)		x			0	0
51	**Total Enrollments**					**40**	**531**
52							
53	[1] All capitation contractors with current contracts are listed regardless of whether they have signed up customers or submitted invoices this year.						
54							
55	Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.						

	A	B	C	D	E	F	G	H	I
1	**CARE Table 8 - Households as of Month-End**								
2	**Pacific Gas and Electric Company**								
3	**Through November 30, 2021**								
4	**Month**	**Gas and Electric**	**Gas Only**	**Electric Only**	**Total**	**Eligible Households**	**Penetration**	**% Change**	**Total Residential Accounts [1]**
5	January	969,470	230,045	383,579	1,583,094	1,447,571	109.4%	0.67%	5,583,279
6	February	970,964	236,021	380,660	1,587,645	1,447,571	109.7%	0.29%	5,583,279
7	March	983,142	215,259	383,732	1,582,133	1,447,571	109.3%	-0.35%	5,583,279
8	April	987,363	218,948	383,920	1,590,231	1,447,571	109.9%	0.51%	5,583,279
9	May	988,601	213,716	384,401	1,586,718	1,447,571	109.6%	-0.22%	5,583,279
10	June	997,226	214,262	394,100	1,605,588	1,447,571	110.9%	1.19%	5,583,279
11	July	1,000,100	213,806	395,317	1,609,223	1,447,571	111.2%	0.23%	5,583,279
12	August	1,004,747	213,942	397,634	1,616,323	1,447,571	111.7%	0.44%	5,583,279
13	September	999,172	213,278	396,328	1,608,778	1,447,571	111.1%	-0.47%	5,583,279
14	October	994,792	213,081	396,167	1,604,040	1,447,571	110.8%	-0.29%	5,583,279
15	November	975,205	209,693	392,890	1,577,788	1,447,571	109.0%	-1.64%	5,583,279
16	December								
17									
18	[1] Data represents total residential electric and/or gas households. This includes sub-metered households.								
19									
20	**Note**: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD								
21	adjustments.								

	A	B	C	D	E
1	**CARE Program Table 9 - Expenditures for Pilots/CHANGES Program**				
2	**Pacific Gas and Electric Company**				
3	**Through November 30, 2021**				
4	**2021**	**Authorized 2021 Budget**	**Current Month Expenses**	**Expenses Since Jan. 1, 2021**	**% of 2021 Budget Expensed**
5		**Total**	**Total**	**Total**	**Total**
6					
7	CHANGES Program	$ 525,000	$ 65,395	$ 547,590	104%
8					
9					
10	**Total**	**$ 525,000**	**$ 65,395**	**$ 547,590**	**104%**
11					
12					
13	Decision 15-12-047 transitioned from CHANGES pilot to CHANGES program and funding for the effort is captured herein.				
14	D.21-06-015 approved funding for the CHANGES program through CARE program for PYs 2021-2026.				
15					
16					
17	**Note**: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.				

CARE Table 10 - CHANGES One-On-One Customer Assistance
Pacific Gas and Electric Company
October 2021[1]

No. of attendees at education sessions	865
Disputes Resolved	
Bill Adjustment	1
CARE/FERA	1
Gas Aggregation	24
Electricity Aggregation	11
Energy Audit	1
ESA Program	1
HEAP	13
Medical Baseline	3
Solar	1
Total disputes	**56**

Needs Assistance	
Add/Remove Automatic Payments	2
Add/Remove Paperless Billing	1
Arrearage Management Plan (AMP) Enrollment	60
Arrearage Management Plan Follow-Up	1
Assisted Client with Making a Payment	4
Assisted with Closing Account	2
Billing Language Changed	12
Cancelled 24-month Payment Plan	1
Changed Consumer Information on Account	10
CARE/FERA	34
COVID-19 Emergency Utility Assistance	6
Electricity Aggregation	2
ESA Program	7
Gas Aggregation	4
HEAP	196
Medical Baseline	33
Other Payment Assistance (private, faith based, etc.)	18
Rate Plan Selection Assistance	1
REACH	27
Scheduled Customer Service Visit	1
Set Up Energy Alerts	1
Set Up New Account	3
Set Up Online Account Access	3
Third Party Notification	1
Payment Extension	1
Payment Plan	13
Total Needs Assistance	**444**

Education: Education sessions were held in a mix of one on one, and group sessions. Education materials are available as fact sheets on the CPUC Website: http://consumers.cpuc.ca.gov/team_and_changes/

Disputes & Needs Assistance - Support was provided in the following languages: Camodian, Cantonese, Dari, English, Farsi, Japanese, Korean, Mandarin, Pashto, Portuguese, Samoan, Spanish and Vietnamese.

[1]There is a one-month lag behind the current reporting month. This data was provided by CHANGES contractor, Self Help for the Elderly, via CSID.

*Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

CARE Table 11 - CHANGES Group Customer Assistance Sessions [1] [4]
Pacific Gas and Electric Company
June 1, 2021 through August 31, 2021 [2]

Date[2]	Session Language	Description of Service Provided (e.g. utility bill assistance, utility bill dispute resolution, and other energy related issues)	Session Logistics			
			# of Sessions	Length (Hours)[3]	Number of Attendees	Description of Information / Literature Provided
N/A	Cantonese	Avoiding Disconnection	8	N/A	152	CHANGES Ed Handout
N/A	Dari	Avoiding Disconnection	1	N/A	10	CHANGES Ed Handout
N/A	Spanish	Avoiding Disconnection	8	N/A	90	CHANGES Ed Handout
N/A	Vietnamese	Avoiding Disconnection	8	N/A	107	CHANGES Ed Handout
		Total	**25**		**359**	
N/A	Cantonese	CARE/FERA and Other Assistance Programs	4	N/A	56	CHANGES Ed Handout
N/A	Dari	CARE/FERA and Other Assistance Programs	1	N/A	10	CHANGES Ed Handout
N/A	Korean	CARE/FERA and Other Assistance Programs	1	N/A	40	CHANGES Ed Handout
N/A	Spanish	CARE/FERA and Other Assistance Programs	3	N/A	98	CHANGES Ed Handout
N/A	Vietnamese	CARE/FERA and Other Assistance Programs	7	N/A	106	CHANGES Ed Handout
		Total	**16**		**310**	
N/A	Cantonese	Electric and Natural Gas Safety	8	N/A	58	CHANGES Ed Handout
N/A	Dari	Electric and Natural Gas Safety	1	N/A	20	CHANGES Ed Handout
N/A	Korean	Electric and Natural Gas Safety	3	N/A	124	CHANGES Ed Handout
N/A	Spanish	Electric and Natural Gas Safety	6	N/A	100	CHANGES Ed Handout
N/A	Vietnamese	Electric and Natural Gas Safety	9	N/A	70	CHANGES Ed Handout
		Total	**27**		**372**	
N/A	Cantonese	Energy Conservation	5	N/A	25	CHANGES Ed Handout
N/A	Dari	Energy Conservation	2	N/A	30	CHANGES Ed Handout
N/A	English	Energy Conservation	1	N/A	2	CHANGES Ed Handout
N/A	Korean	Energy Conservation	3	N/A	43	CHANGES Ed Handout
N/A	Spanish	Energy Conservation	4	N/A	54	CHANGES Ed Handout
N/A	Vietnamese	Energy Conservation	8	N/A	85	CHANGES Ed Handout
		Total	**23**		**239**	
N/A	Cantonese	Gas Aggregation	7	N/A	96	CHANGES Ed Handout
N/A	Dari	Gas Aggregation	2	N/A	70	CHANGES Ed Handout
N/A	English	Gas Aggregation	1	N/A	1	CHANGES Ed Handout
N/A	Spanish	Gas Aggregation	4	N/A	44	CHANGES Ed Handout
N/A	Vietnamese	Gas Aggregation	7	N/A	164	CHANGES Ed Handout
		Total	**21**		**375**	
N/A	Cantonese	High Energy Use	9	N/A	150	CHANGES Ed Handout
N/A	Dari	High Energy Use	1	N/A	10	CHANGES Ed Handout
N/A	English	High Energy Use	1	N/A	1	CHANGES Ed Handout
N/A	English – Native American	High Energy Use	14	N/A	469	CHANGES Ed Handout
N/A	Laotian	High Energy Use	1	N/A	1	CHANGES Ed Handout
N/A	Spanish	High Energy Use	5	N/A	71	CHANGES Ed Handout
N/A	Vietnamese	High Energy Use	8	N/A	67	CHANGES Ed Handout
		Total	**39**		**769**	
N/A	Cantonese	Level Pay Plan	7	N/A	59	CHANGES Ed Handout
N/A	Dari	Level Pay Plan	1	N/A	20	CHANGES Ed Handout
N/A	English	Level Pay Plan	1	N/A	1	CHANGES Ed Handout
N/A	English – Native American	Level Pay Plan	7	N/A	193	CHANGES Ed Handout
N/A	Spanish	Level Pay Plan	5	N/A	81	CHANGES Ed Handout
N/A	Vietnamese	Level Pay Plan	8	N/A	118	CHANGES Ed Handout
		Total	**29**		**472**	
N/A	Cantonese	Understanding Your Bill	6	N/A	91	CHANGES Ed Handout
N/A	Dari	Understanding Your Bill	2	N/A	38	CHANGES Ed Handout
N/A	English	Understanding Your Bill	2	N/A	3	CHANGES Ed Handout
N/A	Laotian	Understanding Your Bill	1	N/A	1	CHANGES Ed Handout
N/A	Spanish	Understanding Your Bill	6	N/A	123	CHANGES Ed Handout
N/A	Vietnamese	Understanding Your Bill	8	N/A	144	CHANGES Ed Handout
		Total	**25**		**400**	
		June 1, 2021 through August 31, 2021	**205**		**3,296**	

[1] This table was provided by CHANGES contractor, Self Help for the Elderly, via CSID. This table was edited and reformatted from its original version in order to have a more consistent appearance and format with existing PG&E tables.
[2] Data is reported quarterly. The next report will be in the December 2021 report.
[3] Date of the workshops not available.
[4] Contractor states all sessions last at least 30 minutes.

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.
Note: Information not provided by contractor.