BEFORE THE PUBLIC UTILITIES COMMISSION
OF THE STATE OF CALIFORNIA

Application of Pacific Gas and Electric Company for Approval of Energy Savings Assistance and California Alternate Rates for Energy Programs and Budgets for 2021-2026 Program Years. (U 39 M)	Application No. 19-11-003 (Filed November 4, 2019)
And Related Matters.	Application No. 19-11-004 Application No. 19-11-005 Application No. 19-11-006 Application No. 19-11-007

MONTHLY REPORT OF PACIFIC GAS AND ELECTRIC COMPANY (U 39 M) ON LOW INCOME ASSISTANCE PROGRAMS FOR JULY 2021

DARREN P. ROACH
JENNIFER C. REYES LAGUNERO

Pacific Gas and Electric Company
Law Department
77 Beale Street, B30A
San Francisco, CA 94105
Telephone: (415) 973-2361
Facsimile: (415) 973-5520
E-mail: Jennifer.ReyesLagunero@pge.com

Attorney for:
PACIFIC GAS AND ELECTRIC COMPANY

Dated: August 23, 2021

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MONTHLY REPORT OF PACIFIC GAS AND ELECTRIC COMPANY (U 39 M) ON LOW INCOME ASSISTANCE PROGRAMS FOR JULY 2021

In accordance with Ordering Paragraph 17 of Decision (D.) 01-05-033, Pacific Gas and Electric Company hereby submits its attached monthly status report on the results of its Energy Savings Assistance (ESA) Program and California Alternate Rates for Energy (CARE) Program efforts, showing results through July 2021.

Pursuant to D.21-06-015, a new ESA, CARE and Family Electric Rate Assistance (FERA) Program funding cycle began on July 1, 2021. Accordingly, beginning with this July 2021 monthly status report, future monthly reports for this program cycle will be filed and served in A.19-11-003, et al.

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Respectfully Submitted,

JENNIFER C. REYES LAGUNERO

By: *_____/s/ Jennifer C. Reyes Lagunero_____*
JENNIFER C. REYES LAGUNERO

Pacific Gas and Electric Company
77 Beale Street, B30A
San Francisco, CA 94105
Telephone: (415) 973-2361
Facsimile: (415) 973-5520
E-mail: Jennifer.ReyesLagunero@pge.com

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Energy Savings Assistance (ESA) and California Alternate Rates for Energy (CARE)

Program Monthly Report for July 2021

Pacific Gas and Electric Company
8/23/2021

PACIFIC GAS AND ELECTRIC COMPANY

Energy Savings Assistance Program and
California Alternate Rates for Energy Program
Monthly Report for July 2021

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PACIFIC GAS AND ELECTRIC COMPANY

Energy Savings Assistance Program and
California Alternate Rates for Energy Program
Monthly Report for July 2021

D.21-06-015 (approved June 3, 2021) authorized a new Energy Savings Assistance (ESA), California Alternate Rates for Energy (CARE), and Family Electric Rate Assistance (FERA) program funding cycle beginning July 1, 2021. Accordingly, the monthly annual report for July 2021 is filed and served in the California Public Utilities Commission (CPUC or Commission) docket for A.19-11-003, et al.

This Pacific Gas and Electric (PG&E) monthly report complies with income qualified programs reporting requirements established in Decision (D.) 16-12-022 as modified by D.17-12-009, and with all reporting and program evaluation requirements previously established for the (CARE) and (ESA) Programs. [1] The investor owned utilities (IOUs) [2] are currently working with Energy Division staff to revise reporting tables and formats to comply with the mandates of D.21-06-015 for the 2022-2026 ESA, CARE and FERA programs, and anticipate using new reporting templates beginning in 2022. In the meantime, D.16-12-022 reporting tables continue to be used for reporting the July 1-December 31, 2021 ESA and CARE programs. ESA tables report budgets and program activity beginning on July 1, 2021, and CARE tables report budgets and program activity from January 1, 2021, in compliance with the ESA and CARE budgets authorized in D.21-06-015.

Regulatory Update

Decision (D.)21-06-015 in A.19-11-003 et al.
D.21-06-015 was voted out at the June 3, 2021 Commission meeting and issued on June 7, 2021. This Decision approves budgets for, and directs the IOUs' administration of CARE, FERA and ESA programs for the 2021-2026 program cycle. D.21-06-015 approves an overall budget of approximately $11 billion in funding for all IOUs for the CARE, ESA, and FERA programs. PG&E's overall budget is approximately $5.34 billion: $4.25 billion for CARE administrative and subsidy budgets; $118.54 million for FERA administrative and subsidy budgets; and $972.06 million for ESA (including $43.91 million for the ESA Pilot Plus/Deep). The authorized ESA budgets included a 10 percent overall reduction and a 4 percent set aside for the Energy Division Staff Pilot Plus/Deep proposal.[3] The 2021-2026 program cycle began on July 1, 2021. D.21-06-015 highlights include:

- extending the ESA program January 1-June 30, 2021 bridge funding budget and homes treated goals for the remainder of PY 2021 to allow for a transition period;
- establishing ESA energy savings goals for 2022-2026, and making homes treated a target;
- approving the Energy Division's proposed ESA program concept on a pilot basis (ESA Pilot Plus and Pilot Deep program) to commence in 2022;
- establishing a new ESA multi-family (MF) whole building (MFWB) program to commence in 2023;
- increasing the CARE capitation reimbursement rate to community organizations assisting with CARE enrollments from $20 to up to $30 per enrollment;

[1] The investor owned utilities (IOUs) worked with Energy Division (ED) staff to revise reporting tables and formats in compliance with the mandates of D.16-12-022 and now use the resulting ED-approved monthly reporting format for 2017-2020 ESA and CARE programs, beginning with the report for January 2018.
[2] IOUs are: PG&E, Southern California Edison Company, Southern California Gas Company, and San Diego Gas and Electric Company.
[3] D.21-06-015, p. 312, Section 6.15.7.1.

- aligning the enrollment, eligibility, and verification rules of the FERA program with that of the CARE program (except for income limits); and
- establishing a FERA capitation reimbursement program for community organizations assisting with FERA enrollments at a rate of up to $30 per enrollment.

Consumer Protections

Consumer protections for PG&E customers impacted by the 2020 Wildfires, the 2021 Winter Storms and the 2021 Wildfires continued during the month of July. See CARE section 2.3 for the table of existing consumer protections. The CARE PEV protections expired on June 30, 2021. The Energy Division approved PG&E's "COVID-19 Emergency Customer Protections Transition Plan, Pursuant to Resolution M-4849, Ordering Paragraph 5," on April 28, 2021 (effective April 1, 2021) which details communication efforts for customers currently enrolled in the CARE program, and delineates the process for reinstating CARE Post-Enrollment Verification (PEV) reviews effective July 1, 2021.

Emergency Rent Assistance Program (ERAP)

In July 2021, ESA in-home contractors continued partnering to raise awareness of ERAP by distributing Emergency Rental Assistance Program (ERAP) informational flyers to renters in homes that were serviced. The State of CA Renter's Assistance Program Housing is Key Fact Sheet was included as a leave behind. This action was a result of CPUC direction from April 5, 2021 to leverage federal funding available for utility arrearages by working with California's Housing and Community Development (HCD) to assist customers with accessing ERAP funding.[4]

[4] Order Instituting Rulemaking to Address Energy Utility Customer Bill Debt Accumulated During the COVID-19 Pandemic (Rulemaking 21-02-014 filed on April 5, 2021.)

1. Energy Savings Assistance (ESA) Program Summary

The ESA Program provides free home weatherization, energy-efficient appliances, and energy education services to income-qualified PG&E customers[5] throughout PG&E's service territory. D.21-06-015 approved the July 2021-December 2026 ESA Program on June 3, 2021. ESA continues as a resource program emphasizing long-term and enduring energy savings, serving all willing and eligible low income customers by providing all feasible ESA Program measures at no cost to the customer through a direct-install approach. All housing types are eligible to participate, and the ESA Program is available to both homeowners and renters.

1.1 Energy Savings Assistance Program Overview

1.1.1 Provide a summary of the Energy Savings Assistance Program elements:

The ESA Program for the second half of 2021 to date is summarized in the three tables below. The first table provides progress and activities authorized for the 2021 ESA program in D.21-06-015. This funding budget did not include MF CAM carryover provided pursuant to D.19-06-022 and Post-Pandemic Return to Service (PPRS) funding provided pursuant to Res. E-5074, both of which were allowed to be carried over from previously authorized funding and were not included in the ESA treatment goal and administrative cap. MF CAM and PPRS expenditures and activities are shown in the second and third tables below. These ESA funding sources are combined in ESA Table 1 in the Appendix.

ESA Table 1: Energy Savings Assistance Program Summary: July 1, 2021-December 31, 2021[*]

July 1 through December 31, 2021 Period	Six-Month Authorized/Planning Assumptions	Year-to-Date Actual	YTD %
Budget[a]	$76,494,722	$14,324,207	19%
Treatment Budget[b]	$69,056,812	$13,608,479	20%
Administrative[c]	$7,437,910	$715,728	10%
Homes Treated[d]	50,000	7,121	14%
kWh Saved[e]	N/A	4,601,774	
kW Demand Reduced[e]	N/A	602	
Therms Saved[e]	N/A	5,379	

[*] D.21-06-015 authorized the ESA program from July 1, 2021 through December 31, 2026. ESA 2021 is a six-month program, beginning on July 1, 2021 through December 31, 2021.

[5] To qualify for the ESA Program, a residential customer's household income must be at or below 200 percent of Federal Poverty Guidelines, as required in D.05-10-044.

ESA Table 2: Energy Savings Assistance Program Summary: ESA PPRS Budget Reporting [f] [g]			
December 1, 2020 through May 31, 2021[h]	**PPRS Total Advanced PPRS Credit Eligible**	**PPRS Credits Applied**	**YTD %**
PPRS Budget	$10,320,048	$10,194,070	99%

ESA Table 3: Energy Savings Assistance Program Summary: Additional ESA Budget Reporting			
July 1 through December 31, 2021	**Six-Month Authorized/Planning Assumptions**	**Year-to-Date Actual**	**YTD %**
MF CAM Budget [i]	$33,268,679	$795,283	2%
MF CAM Properties Treated	81	5	6%
MF CAM Buildings Treated	874	49	6%

[a] Authorized ESA budget per D.21-06-015 for July 1, 2021-December 31, 2021. Advice Letter 4193-G/5718-E approved Joint Utilities' 2022 LINA Study for $500,000 of which PG&E's ESA program allocation is $75,000, and per Advice Letter 4349-G/6030-E to fund shift $90,000 from the MF CAM budget to Studies budget. Authorized budget includes $1,018,284 for Benefit Burdens as approved in (D.)20-12-005. This budget excludes MF CAM budget and PPRS funding (provided pursuant to D.19-06-022, D.21-06-015, and Res-E-5074), which amounts are shown in the Additional ESA Budget Table, below.

[b] ESA Treatment category includes Appliances, Domestic Hot Water, Enclosure, HVAC, Maintenance, Lighting, Miscellaneous, Customer Enrollment, In-Home Education, Pilot, Implementation, and Safety – Unexpected overhead costs as shown "above the line" on ESA Monthly and Annual Report Table 1.

[c] Administrative category includes Training Center, Inspections, Marketing and Outreach, Studies, Regulatory Compliance, General Administration, and CPUC Energy Division, as shown "below the line" on ESA Monthly and Annual Report Table 1. The Administrative budget is 10% of the Total Budget.

[d] Adopted Number of Homes to be Treated from July 1, 2021 through December 31, 2021 per D.21-06-015. Total does not distinguish between First Touch and Re-Treated homes.[6]

[e] YTD savings have been updated to reflect new ex ante savings from the 2019 Impact Evaluation.

[f] As a result of AL 4269-G-A/5865-E-A, contractors are submitting the revised templates resulting in the change to the PPRS eligible amount.

[h] PG&E is authorized to incur additional expenses for PPRS credit as authorized in Res-E-5074.

[i] The PPRS earning period ended on May 31, 2021. As of July 2021, PG&E is still paying on projects that were completed during the December 1, 2020 – May 31,2021 PPRS earning period.

[d] Authorized MF CAM budget per D.21-06-015 and carry-over MF CAM committed budget from Bridge period ended on June 30, 2021. MF CAM budget category includes Administrator Fee, Direct Implementation and Direct Implementation (Non-Incentive).

[6] First Touch and Re-Treated Homes were tracked separately for purposes of meeting the 2020 Programmatic Goal. First Touch homes were homes that had not participated in the ESA Program since 2002. Retreated Homes were homes previously treated since 2002. Only First Touch Homes counted toward the programmatic goal of treating all willing and eligible customers by the end of 2020. PG&E met this programmatic goal in 2020.

1.2 ESA Program Customer Outreach and Enrollment Update

1.2.1 Provide a summary of the Energy Savings Assistance Program outreach and enrollment strategies deployed this month.

In July, PG&E continued to receive responses from a direct marketing campaign deployed in April to 100,000 CARE-enrolled customers whose homes had not yet been treated by the ESA Program. Through July 31, this highly successful campaign generated 8,894 qualified leads. The campaign used existing creative from Q4, 2020.

Q2 Creative used for test among homeowners
Direct mail/Email

(English/Spanish)

In July, PG&E also received 2,238 program applications from online activities via email and the ongoing digital campaign launched in early January.

PG&E continued to deploy the CARE welcome kit[7] to customers who were newly enrolled in the CARE program. In July, 3,542 kits were deployed, and PG&E received 332 ESA applications from that deployment.

In July, PG&E continued to host live Time-of-Use (TOU) webinars in partnership with media and community partners throughout the Bay Area; the Philippine American Press Club (PAPC) targeting Filipino American communities, and Self-Help for the Elderly (SHE) targeting Chinese speaking customers. Attendees were able to participate in workshops via livestream on Zoom and Facebook or access the recorded version on Facebook.

[7] Since January 2018, PG&E has included a personalized pre-filled response form for the ESA Program. Customers who wish to participate have completed the form and returned it to PG&E.

During these webinars, PG&E talked about CARE, FERA, and Medical Baseline programs. PG&E discussed, in detail, each program's benefits and the qualifications needed to apply. PG&E also talked about rate plan options and the transition to TOU for many customers. In addition, PG&E shared why the company is making the transition to TOU, when it will happen, and how customers can learn to shift their energy use. PG&E talked about energy savings tips and shared information on the various tools and resources available, including the ESA Program, Home Energy Checkup, Budget Billing, and High Usage Alerts. PG&E also shared its Spanish web page and customer service number. Finally, PG&E talked about its customer protections extension due to the pandemic and shared scam safety tips.

1.2.2 Additional Activities

CARE Discounts Removed: The ESA program systematically removes CARE customers who apply for ESA and are proven to be over income. PG&E has suspended these removals as directed by the CPUC since April 2020. Since the COVID-19 protections specific to recertifications and PEVs were lifted on July 1, 2021, PG&E has identified and removed 247 CARE discounts as a result of being over income.

New Contractors and Community-Based Organizations (CBOs): In July 2021, PG&E had no new Contractors or CBOs join the ESA program.

1.3 Leveraging Success Evaluation, Including California State Department of Community Services and Development (CSD)

1.3.1 Please provide a status of the leveraging effort with CSD. What new steps or programs have been implemented? What was the result in terms of new enrollments?

CSD Low Income Weatherization Program (LIWP) (MF) Leveraging Projects: PG&E continues to discuss opportunities to collaborate with CSD-LIWP on potential leveraging and measure implementation. D.21-06-015 leveraging directives are less specifically restrictive than D.17-12-009 and PG&E and CSD continues to explore more effective strategies for leveraging the 2021-2026 ESA programs.

There was no CSD-LIWP leveraging activity in July 2021.

Low Income Home Energy Assistance Program (LIHEAP) Energy Star® Refrigerator Installations: There were no refrigerators installed through LIHEAP leveraging in July 2021.

CSD Data Sharing: PG&E continues to share data with CSD as requests are made.

1.4 Workforce Education & Training

1.4.1 Please summarize efforts to improve and expand the ESA Program workforce education and training. Describe steps taken to hire and train low income workers and how such efforts differ from prior program years.

The PG&E Energy Efficiency Workforce Education and Training Program (WE&T) supports ESA contractor training by providing webinar trainings for Energy Specialists (ES), Weatherization Specialists (WS), Advanced Weatherization Specialists (AWS), and Duct Test & Seal (DT&S) technicians with instructor led presentations and provide virtual engagement activities with trainees. Due to heavy hands-on training for Natural Gas Appliance Testing (NGAT), Energy Training Centers (ETC) continue the blended model which consist of two days of webinar and one day of in-person practical training following COVID-19 safety guidelines and procedures. In addition, ESA contractor training now includes "dry-run" sessions to help students with soft-skill trainings for webinar preparedness prior to the start of class. These sessions can range between 30-45 minutes, and trainees receive one-on-one assistance with navigating the webinar platforms, technology setup, and expectations of virtual class engagement activities.

ESA contractors are encouraged to hire local workers to implement the ESA Program in their areas. All contractors and subcontractors responsible for implementing the ESA Program are trained at the ETC in Stockton. Most of these ESA program ES and installation contractors are from the local communities in which they work. Below is a summary of ESA contractor training provided for July including ESA onboarding, ES, WS, AWS, DT&S, and NGAT training.

ESA Contractor Training Summary July 1, 2021 – December 31, 2021		
	July 2021	**YTD**
Students	41	41
Student Days	80	80
Training Sessions	4	4

1.5 Miscellaneous

Energy Education-Only to ESA Qualifying Customers

In July 2021, PG&E provided energy education-only to 93 households in addition to the 7,721 households treated.

Water-Energy Coordination Program

As of July 31, 2021, PG&E had eight Water-Energy Coordination Program partnerships in place. Three partnership programs are expected to launch in August. PG&E anticipates having 15 water agencies participate in the Water-Energy Coordination Program by the end of 2021.

Tribal Penetration and Consultation Plans Status

In July 2021, PG&E continued to reach out via email and phone calls to Pinoleville Reservation, Pit River Tribes, Round Valley Reservation, Santa Rosa Rancheria (Tachi-Yokut), Stewarts Point Rancheria (Kashaya Pomo), Susanville Indian Rancheria, Tejon Indian Tribe, Tule River Indian Tribe, Upper Lake Rancheria, Washoe Tribe, Wilton Rancheria, and Yurok Tribe Housing Authority offices that have not responded to PG&E's requests for meetings. PG&E also contacted via email and phone calls the Big Lagoon Rancheria, Indian Community of the Trinidad, Colusa Rancheria (Cachil Dehe Wintun), Cortina Rancheria, Dry Creek Rancheria, Elem Indian Colony, Enterprise Rancheria of Maidu Indians, Middletown Rancheria, Pit River Tribes, Scotts Valley Band of Pomo Indians, Shingle Springs Rancheria, and Stewarts Point Rancheria (Kashaya Pomo) tribes that have not responded to our request for meetings.

PG&E also started the process of getting the tenant and housing information needed from the Bear River Band of Rohnerville and the Northern Circle tribes in order to start assigning ESA contractors.

Information was sent to Big Sandy Rancheria, Cloverdale Rancheria, Hoopa Valley Tribe, Karuk Tribe, Picayune Rancheria, Round Valley Reservation, Sherwood Valley Rancheria, and Wiyot Tribe (Table Bluff) tribes that requested ESA contractor information. For these tribes we provided two options either to send us a list of residents who were interested in setting up appointments with ESA contractors or to provide residents with information on how to sign up for an appointment with an ESA contractor.

Please see the table starting below for a summary of outreach and a list of all Tribes.

Summary of Tribal Responses as of July 2021			
OUTREACH STATUS	**QUANTITY**	**TRIBES**	
Tribes completed ESA Meet & Confer	**23**	Bear River Band of Rohnerville Rancheria Berry Creek Rancheria Big Sandy Rancheria Laytonville Rancheria (Cahto) Cloverdale Rancheria Cold Springs Rancheria of Mono Indians Coyote Valley Band of Pomo Indians Guidiville Rancheria Hoopa Valley Tribe Hopland Reservation - Ione Band of Miwok Indians	Karuk Tribe Manchester Point Arena Rancheria Mooretown Rancheria North Fork Rancheria Redwood Valley Rancheria Round Valley Reservation Sherwood Valley Rancheria Tuolumne Rancheria United Auburn Indian Community Upper Lake Rancheria Wiyot Tribe (Table Bluff) Yurok Tribe
Tribes requested outreach materials or applications	**18**	Bear River Band of Rohnerville Rancheria Berry Creek Rancheria Big Valley Rancheria Cloverdale Rancheria Cold Springs Rancheria of Mono Indians Coyote Valley Band of Pomo Indians Greenville Rancheria Grindstone Rancheria Iona Band of Miwok Indians	Laytonville Rancheria (Cahto) Manchester Point Arena Rancheria Mechoopda Indian Tribe North Fork Rancheria Pinoleville Reservation Robinson Rancheria of Pomo Indians Sherwood Valley Rancheria Wiyot Tribe (Table Bluff) Yurok Tribe
Tribes who have not accepted offer to Meet and Confer	**28**	Big Lagoon Rancheria Big Valley Rancheria Blue Lake Rancheria Cher-Ae Heights Indian Community of Trinidad Rancheria Chicken Ranch Rancheria	Middletown Rancheria Paskenta Rancheria Picayune Rancheria Pinoleville Reservation Pit River Tribes Redding Rancheria

		Colusa Rancheria (Cachil Dehe Wintun) Cortina Rancheria Dry Creek Rancheria Elem Indian Colony (Sulphur Bank) Enterprise Rancheria of Maidu Indians Federated Indians of Graton Rancheria Greenville Rancheria Grindstone Rancheria Jackson Rancheria	Robinson Rancheria of Pomo Indians Santa Rosa Rancheria (Tachi-Yokut) Santa Ynez Band of Chumash Indians Scotts Valley Band of Pomo Indians Shingle Springs Rancheria Stewarts Point Rancheria (Kashia Pomo) Table Mountain Rancheria Yocha Dehe Wintun Nation (Rumsey)
Non-Federally Recognized Tribes who participated in Meet & Confer	**2**	Dunlap Band of Mono	North Fork Mono
Tribes and Housing Authority sites involved in Focused Project/ESA Partnership offer on Tribal Lands	**18**	**Complete in 2019:** Yurok Tribe **Complete in 2020:** None due to COVID-19 **Contact in 2021:** Karuk Tribe Round Valley Reservation Wiyot Tribe (Table Bluff)	**In Process for 2021:** Bear River Band of Rohnerville Rancheria Big Sandy Rancheria Housing Authority Cloverdale Rancheria Hoopa Valley Tribe Karuk Tribe Northern Circle Housing Authority • Berry Creek Rancheria • Guidiville Rancheria • Manchester-Pt. Arena Rancheria • • Redwood Valley Rancheria • Sherwood Valley Rancheria Picayune Rancheria Round Valley Reservation
HA and Tribal Temporary Assistance for Needy Families (TANF) offices who received outreach (this includes email, U.S. mail, and/or phone calls)	**38**	**Housing Authority Offices:** Bear River Band of Rohnerville Rancheria Berry Creek Rancheria Big Sandy Rancheria Big Valley Rancheria Cher-Ae Heights Indian Community of The Trinidad Rancheria Cloverdale Rancheria Dry Creek Rancheria Elem Indian Colony Enterprise Rancheria of Maidu Indians Federated Indians of Graton Rancheria Fort Independence Reservation Greenville Rancheria Hoopa Valley Tribe Ione Band of Miwok Indians Karuk Tribe Laytonville Rancheria North Fork Rancheria Picayune Rancheria Pinoleville Reservation Pit River Tribes Round Valley Reservation Santa Rosa Rancheria, Tachi-Yokut Stewarts Point Rancheria (Kashaya Pomo) Susanville Indian Rancheria Tejon Indian Tribe Tule River Indian Tribe Upper Lake Rancheria Washoe Tribe Wilton Rancheria Yurok Tribe	**TANF Offices:** California Department of Social Services CALWORKS and Family Resilience Branch Federated Indians of Graton Rancheria Hoopa Valley Tribe Karuk Tribe North Fork Rancheria Susanville Indian Rancheria Tuolumne Rancheria Owens Valley Career Development Center
HA and TANF offices who participated in Meet and Confer	**16**	**Housing Authority Offices:** Bear River Band of Rohnerville Rancheria Berry Creek Rancheria	**TANF Offices:** California Department of Social Services CALWORKS and Family Resilience Branch

		Big Sandy Rancheria Enterprise Rancheria of Maidu Indians Hoopa Valley Tribe Karuk Tribe North Fork Rancheria Picayune Rancheria	Federated Indians of Graton Rancheria Hoopa Valley Tribe Karuk Tribe North Fork Rancheria Susanville Indian Rancheria Tuolumne Rancheria Owens Valley Career Development Center

ESA Program Studies

Work for the 2022 Low Income Needs Assessment (LINA) commenced in January 2021 with Evergreen as the selected vendor. The study's primary objective is to identify unmet renter needs in the ESA program. To guide the phone survey design, a data analysis plan was developed in July 2021 to map planned survey responses to study objectives documented in the research plan. The study is expected to be completed by December 2022.

For the ESA MF CAM Process Evaluation, the solicitation process concluded in early July 2021, followed by a study kickoff meeting on July 29 between ED, the IOUs, and the project consultant, Nexant Inc. Topics discussed included study objectives and methodology, program data availability, and planning for the first stakeholder workshop to take place in September 2021. The study is expected to be completed by Q2 2022.

A study with the primary objective of developing a program theory and logic model for the ESA program commenced in Q3 2020. A public workshop to present study findings took place in June 2021, where stakeholders discussed historic program goals as part of the ESA program logic model, past impact evaluation methodologies, and energy savings and non-energy-benefits associated with program measures offered in the last program cycle. Project activities were subsequently completed in July 2021, and final project deliverables will be posted publicly in August 2021.

Multi-family Common Area Measures (CAM)

PG&E is enrolling and auditing properties for the 2022 program year. In July, the ESA CAM program enrolled two properties and audited 49 buildings for the 2022 program year. Since January 2021, the ESA CAM program has enrolled a total of 174 buildings and audited 173 buildings.

A total of 49 buildings and five properties were treated through the ESA CAM program in July, bringing the total treated since January 2021 to 446 buildings and 59 properties.

Through July 2021, a total of 382 tenant units from ESA CAM referrals have been treated by the ESA in-unit program.

2. California Alternate Rates for Energy (CARE) Program Summary

The CARE Program provides a monthly discount on energy bills for qualifying households throughout PG&E's service area.[8]

D.21-06-015 approved the CARE Program budget for PYs 2021-2026. The 2021 authorized CARE Program administrative budget is $14,150,600. This 2021 budget includes $525,000 for the Community Help and Awareness with Natural Gas and Electricity Services (CHANGES) Program and $1,066,016 for employee benefit burdens.

The CHANGES Program provides funding to Community Based Organizations (CBOs) to assist Limited English Proficient (LEP) customers with energy education and billing issues.[9]

Beginning July 1, PG&E has been implementing its "COVID-19 Emergency Customer Protections Transition Plan approved April 28, Pursuant to Resolution M-4849, Ordering Paragraph 5," which details communication efforts for customers currently enrolled in the CARE program, and delineates the process for reinstating CARE PEV reviews.

As of July 31, PG&E is aware of 247 customers who have been identified through the ESA program as being ineligible to participate in CARE and have been removed from the program.

[8] To qualify for the CARE discount, a residential customer's household income must be at or below 200 percent of Federal Poverty Guidelines, as required in D.05-10-044 and per Public Utilities Code Section 739.1(b) (1) or someone in the customer's household is an active participant in other qualifying public assistance programs.
[9] D.12-12-011 required that the utilities report CHANGES activity in the monthly reports beginning in April 2013. D.15-12-047 directed the utilities to continue to report CHANGES activity in the monthly reports until long-term funding is established from the Commission's budget.

2.1 CARE Program Cost Summary

CARE Budget Categories	2021 Authorized Budget [a]	Actual Expenses Year-to-Date [b]	% of Budget Spent
Outreach	$7,866,600	$4,222,122	54%
Processing, Certification, Recertification	$819,500	$426,996	52%
Post Enrollment Verification	$1,439,900	$329,186	23%
IT Programming	$1,656,300	$1,401,634	85%
Cooling Centers[c]	$0	$0	0%
CHANGES Program	$525,000	$279,818	53%
Studies and Pilots	$22,500	$15,072	67%
Measurement and Evaluation	$200,000	$62,473	31%
Regulatory Compliance	$358,600	$175,038	49%
General Administration	$1,099,200	$398,201	36%
CPUC ED Staff	$163,000	$59,509	37%
Total Expenses	$14,150,600	$7,370,049	52%
Subsidies and Benefits	$683,539,000	$513,749,673	75%
Total Program Costs and Discounts	$697,689,600	$521,119,722	75%

[a] D.21-06-015 approved the CARE program budget for PYs 2021-2026. 2021 authorized budget includes $1,066,016 for Benefit Burdens as approved in D.20-12-005.
[b] Actual expenses include employee benefits costs.
[c] As directed in D.16-11-022, as modified by D.17-02-033, the Cooling Centers program is no longer funded through CARE program starting in 2020. PG&E incorporated the cooling center budget request for 2020-2022 into the 2020 GRC Proceeding.

2.1.1 Please provide the CARE Program penetration rate to date

CARE Penetration		
Participants	**Eligible Participants[10]**	**YTD Penetration Rate**
1,609,223	1,447,571	111%

[10] On February 12, 2021, PG&E, on behalf of the IOUs, filed the Annual Estimates of CARE Eligible Customers and Related Information. This number reflects estimates of PG&E's CARE Eligible Participants for 2021.

2.2 Outreach

2.2.1 Discuss utility outreach activities and those undertaken by third parties on the utility's behalf.

Targeted Marketing Predictive Models

In July 2021, PG&E began using both of the new CARE and FERA predictive models that were rebuilt to identify PG&E customers most likely to enroll in each program. Several factors drove the decision to begin rebuilding the models in March 2021, including economic changes from the COVID-19 pandemic and subsequent enrollment increases, indicators of model degradation and the desire to include additional predictive variables. PG&E leveraged the customer database, website activity on pge.com, and other external sources (such as unemployment data) to create the modeling datasets that included data from 2020 and 2021. For both CARE and FERA, seven predictive models were constructed and then evaluated on performance and their intuitiveness. These models included the same underlying data but used different modeling techniques from Logistic Regression to machine learning techniques. After this evaluation, a 'Champion' model was selected for both CARE and FERA. Compared to the previous model, the new CARE model showed a 42% improvement in the top 2 deciles. Likewise, the new FERA model showed a drastic improvement (76% in the top 2 deciles). Variables such as tenure, payment types, eligibility rates from Athens, and ethnicity were among those with the highest predictive power for CARE and FERA enrollments.

Direct Mail and Email Campaigns

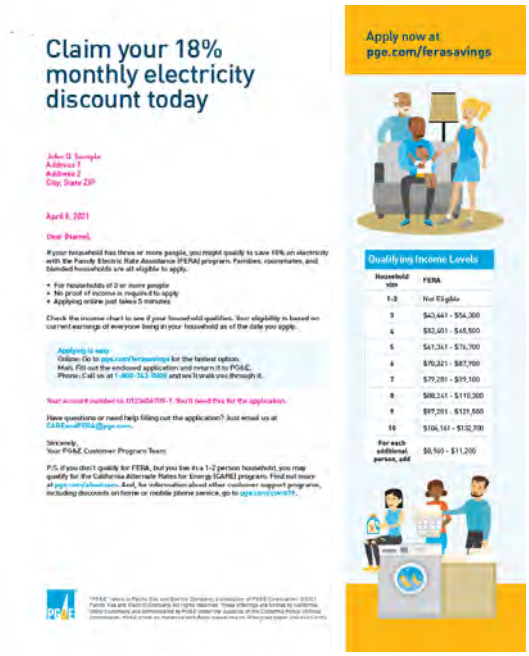
In July 2021, a CARE and FERA direct mail campaign was sent to approximately 268,000 customers and an email acquisition campaign was sent to nearly 309,000 customers. Campaigns were targeted to customers using the new CARE and FERA propensity models. Customers within the top deciles are more likely to be eligible and enroll.

CARE Letter

FERA Letter

FERA Email

FERA Letter



Digital Media

In July 2021, PG&E's CARE online advertising and search marketing campaigns continued to focus on income qualified customers across PG&E's service territory (see https://www.youtube.com/watch?v=8U80-nN2XYc&feature=emb_rel_end). The media buy includes additional targeting and increased media placements targeting ZIP Codes with higher estimated potential for eligible customers. New CARE digital banners began rotating in July.

New CARE Digital Banners on www.pge.com

Additional Care Banners

Multilingual Digital Media

In July 2021, PG&E continued to run a new multilingual media campaign to promote rate assistance programs to income qualified customers featuring display ads in Spanish, Korean, Russian, and Chinese. Paid search and Gmail ads also included Vietnamese. The multilingual ads were targeted to reach PG&E's full territory and was expected to generate an estimated 86 million impressions over 12 weeks.

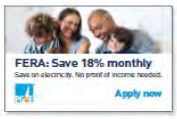
Korean Display Ads

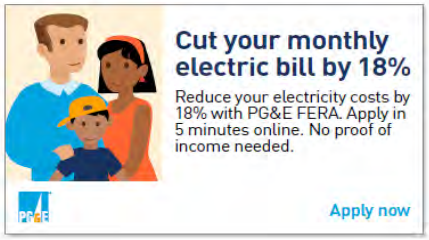
Russian Display Ads

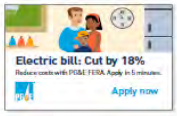
Chinese Display Ads

New Vietnamese CARE/FERA Banners

Digital - Fresh EBT Application Ads







New Fresh EBT Bilingual "Explainer Ads" began running in July

In July 2021, PG&E continued running Pandora digital radio using 30-second spots targeting 227 ZIP Codes with HHI <$50K (reflecting CARE media targets).

PG&E also continued new multi-cultural print advertising targeting Chinese, Vietnamese, Korean and Russian.

PG&E continued to participate in media interviews to promote CARE, FERA and other programs with the following outlets:

- KEST-News for Chinese Radio (Bay Area), July 20, 2021
  - **PG&E Provides Updates on TOU and COVID Customer Protections (segment in Chinese)**
- KFTV Univision (Central Valley), July 20, 2021
  - **PG&E Extends Pause Disconnections and Financial Assistance (segment in Spanish)**

In addition, PG&E continued the temporary closure of its local offices in July after shelter-in-place orders were lifted. PG&E is in the process of determining next steps, particularly with recent rising COVID case levels, and will provide an update in a

future report. PG&E's COCs[11] supported 36 enrollments in July, totaling 363 new enrollments in CARE year-to-date.

Outbound Financial Assistance: PG&E continued the outbound calling campaign in order to reach customers with past due accounts. The outbound calls provided customers with flexible pay plans as well as information about CARE, FERA, Medical Baseline, LIHEAP, AMP and other assistance programs. The campaign enrolled 1,057 customers in CARE and 27 in FERA, bringing YTD 2,130 customers enrolled in CARE and 56 enrolled in FERA through this channel. This highlights the continued challenge of finding FERA customers despite new non-traditional marketing channels added since COVID-19 to connect hard to reach customers to all available financial assistance programs.

Customer Service Representatives (CSRs) were able to contact 7,174 customers directly. The customers who could not be reached, and had access to voicemail, received information regarding PG&E's financial assistance programs. The campaign was also successful in identifying over $1,748,836 in potential savings from rate changes. Customers with a past due account balance were directed to the LIHEAP program where they received pledges totaling approximately $4,029.

CBO Outreach and Engagement: PG&E aims to engage its broad network of CBO partners into CARE program marketing and outreach. In July, PG&E continued to focus heavily on engaging CBOs in outreach and awareness activities related to the phase out of COVID-19 emergency consumer protections. To date, PG&E has entered into paid agreements with 16 CBOs (including 4 additional affiliate office locations) for marketing, education, and outreach (ME&O) work through September 30, 2021.

PG&E has trained each CBO to be proficient talking to household members about both the phase out of COVID-19 emergency protections, and the bill savings programs and resources available, including CARE, FERA, and ESA, as well as state support opportunities including the Emergency Rental Assistance Program (ERAP). PG&E also leveraged existing relationships with 10 additional Food Bank partners who included PG&E's printed materials highlighting bill savings and energy load reduction programs, including CARE, FERA, and ESA, into their food box distributions. In July, one CBO also included materials in nearly 1,000 energy efficiency materials boxes going to Bay Area and Stockton residents.

While CBO in-person events continue to be limited due to COVID-19 health precautions, PG&E's CBO partners were able to distribute over 10,000 flyers in person in July 2021, through a combination of in-office, door-to-door, and events including an open house and United Way Conference. Audiences reached by these CBOs in July included: Seniors/Elderly; Individuals with disabilities; Non-English speakers; Rural residents; and Low-income households.

This effort to engage community-based organizations (CBOs) in outreach related to the phase out of protections is further detailed in PG&E's "COVID-19 Emergency Customer Protections Transition Plan, Pursuant to Resolution M-4849, Ordering Paragraph 5," effective April 1, 2021.

[11] PG&E contracted with 44 COCs throughout its service area. These organizations represent a variety of communities, including African Americans, Hispanics, Asian Pacific Islander Americans (Chinese, Vietnamese, and Hmong), Native Americans, seniors, rural residents, agricultural workers, sub-metered tenants, and nonprofit living facilities.

New COCs: In July 2021, PG&E had no new COCs or CBOs join the CARE program as outreach contractors.

2.2.2 Describe the efforts taken to reach and coordinate the CARE Program with other related low income programs to reach eligible customers.

PG&E automatically enrolls customers in CARE who participate in ESA or receive LIHEAP and Relief for Energy Assistance through Community Help (REACH) payments. The table below shows CARE automatic enrollments for July 2021 and year-to-date.

CARE Automatic Enrollment		
Source	**July**	**YTD**
ESA	1,496	10,064
LIHEAP	86	443
REACH	15	142

2.2.3 Recertification Complaints

PG&E received no complaints regarding CARE recertification in July 2021.

PG&E continued preparations to begin notifying eligible CARE customers in October about the CARE enrollment recertification process. Auto-recertification messaging will also begin deployment to customers in high propensity deciles who will be automatically re-enrolled.

2.3 Miscellaneous

CARE Discounts Removed and Enrolled in FERA: The CARE program systematically removes CARE customers who are proven to be over income via post-enrollment verification, and if qualified, enrolls them in the FERA program. In July, PG&E identified and enrolled 18 of these customers in the FERA program.

CARE Program Post-Enrollment Verification Freezes:[12] Due to the COVID-19 pandemic, PG&E suspended all standard and high usage post-enrollment verification (PEV) requests in affected counties, as well as the removal of customers with pending requests, through September 30, 2021.[13] In compliance with D. 19-07-015, PG&E added the customers impacted by the 2020 Wildfires, the 2021 Winter Storms and the 2021 Wildfires to PG&E's Emergency Consumer Protection Plan, thereby making these customers eligible for the measures under this plan. The

[12] CPUC Resolution M-4833 directed IOUs to freeze CARE program post-enrollment verification (PEV) in the counties impacted by the California wildfires. PG&E expanded the CARE PEV freeze to customers in affected counties where a state of emergency proclamation was issued by the Governor of California due to a disaster that resulted in PG&E's inability to deliver utility services to customers and remains in place for one year from the date of the proclamation. D.19-07-015 extends PG&E's Emergency Consumer Protection Plan to include residential and non-residential customers in areas where a state of emergency proclamation is issued by the California Governor's Office or the President of the United States where the disaster has either resulted in the loss or disruption of the delivery or receipt of utility service, and/or resulted in the degradation of the quality of utility service.

[13] The Commission approved Resolution M-4849 on February 11, 2021, to extend the freeze through June 30, 2021.

inclusion of these customers to PG&E's Emergency Consumer Protection Plan is in response to Governor Newsom's statewide Proclamations of a State of Emergency due to the extensive fires and winter storms throughout California.

The table on the following page details the CARE program PEV freezes currently in place as of July 2021.

CARE Program Post-Enrollment Verification Freezes			
Date of Proclamation	**Disaster Name**	**Affected Areas or ZIP Codes**	**Date when Protection Ends**
August 2020	CZU, LNU, SCU, and Lightning Complex Fires	93210, 93635, 93657, 93667, 93901, 93905, 93906, 93908, 93920, 93921, 93923, 93924, 93925, 93926, 93930, 93933, 93940, 93953, 93960, 93962, 94020, 94021, 94028, 94060, 94062, 94074, 94305, 94508, 94509, 94513, 94514, 94515, 94517, 94527, 94531, 94533, 94534, 94535, 94536, 94538, 94539, 94546, 94550, 94551, 94552, 94558, 94559, 94562, 94566, 94567, 94571, 94574, 94585, 94586, 94588, 94937, 94940, 94950, 94956, 94971, 95005, 95006, 95007, 95013, 95017, 95018, 95020, 95021, 95023, 95030, 95035, 95041, 95060, 95062, 95066, 95073, 95103, 95112, 95113, 95118, 95122, 95123, 95125, 95126, 95127, 95129, 95131, 95132, 95133, 95136, 95138, 95140, 95148, 95150, 95202, 95219, 95304, 95305, 95311, 95321, 95322, 95347, 95356, 95360, 95361, 95363, 95366, 95376, 95387, 95391, 95412, 95421, 95422, 95425, 95426, 95428, 95436, 95441, 95446, 95448, 95450, 95457, 95461, 95467, 95471, 95546, 95573, 95606, 95607, 95616, 95627, 95637, 95679, 95687, 95688, 95694, 95696, 95833, 95912, 95919, 95926, 95927, 95928, 95934, 95939, 95941, 95942, 95947, 95954, 95956, 95959, 95963, 95965, 95966, 95969, 95971, 95973, 95978, 95979, 95983, 95988 and 96074	September 1, 2021
September 2020	Creek Wildfire	93643, 93664, 93602, 93667, 93644, 93634 and 95338	October 1, 2021
September 2020	Oak Wildfire	95490	October 1, 2021
September 2020	Glass and Zogg Wildfires	94508, 94515, 94562, 94567, 94573, 94574, 94576, 95401, 95402, 95404, 95405, 95406, 95407, 95409, 96001, 96007, 96022, 96047 and 96049	October 1, 2021
January 2021	Winter Storms	Monterey County ZIP Codes (93908, 93923, 93924, 93926, 93960, 93920, 93901, 93921, 93925, 93906, 93905) and San Luis Obispo	February 1, 2022
July 2021	Madera and Mariposa Wind Events	93644, 95338, 93643, 93604, 93637, 93601, 93614, 95311, 95306, 95389, 95345, 93623, 93669, 93645, 95325, 95318, 93610, 93638, 93626, 95329, 93653, 93636	August 1, 2022
July 2021	Plumas, Butte, Lassen and Alpine Wildfires	95971, 96137, 96020, 95947, 95983, 95942 95923, 95956, 95934, 95984, 95915, 95980, 95747, 95965, 95973, 96061, 95023, 95966	August 1, 2022

3. Appendix: ESA Tables and CARE Tables

ESA – Table 1	ESA Program Expenses
ESA – Table 1A	Expenses Funded From 2009-2016 Unspent ESA Program Funds
ESA – Table 2	ESA Measure Installations and Savings: Total, First Touch, and Retreated Homes
ESA – Table 2A	ESA Measure Installations and Savings: CSD Leveraging
ESA – Table 2B	ESA Measure Installations and Savings: CAM Multi-family
ESA – Table 3	Energy Savings and Average Bill Savings Per Treated Home/Common Area
ESA – Table 4A	ESA Homes/Buildings Treated
ESA – Table 4B	ESA Homes Unwilling/Unable to Participate
ESA – Table 5	ESA Customer Summary
ESA – Table 6	ESA Expenditures for Pilots and Studies
ESA – Table 7	Homes Receiving Second Refrigerators and In-Home Energy Education Only
ESA – Table 8	Contractor Advanced Funding and Repayment
CARE – Table 1	CARE Program Expenses
CARE – Table 2	Enrollment, Recertification, Attrition, and Penetration
CARE – Table 3A	Post-Enrollment Verification results (Model)
CARE – Table 3B	Post-Enrollment Verification Results (Electric-Only High-Usage)
CARE – Table 4	CARE Self-Certification and Self-Recertification Applications
CARE – Table 5	Enrollment by County
CARE – Table 6	Recertification Results
CARE – Table 7	Capitation Contractors
CARE – Table 8	Households as of Month-End
CARE – Table 9	Expenditures for Pilots/CHANGES Program
CARE – Table 10	CHANGES Monthly Summary of Ratepayers Provided Education, Needs Assistance and Dispute Resolution Services
CARE – Table 11	CHANGES Group Customer Assistance Sessions

	A	B	C	D	E	F	G	H	I	J	K	L	M
1	**Energy Savings Assistance Program Table 1 - Expenses**												
2	**Pacific Gas and Electric Company**												
3	**July 1, 2021 Through July 31, 2021[*]**												
4		**Authorized Budget[*]**			**Current Month Expenses**			**Year to Date Expenses[1]**			**% of Budget Spent YTD**		
5	**ESA Program:**	**Electric**	**Gas**	**Total**	**Electric**	**Gas**	**Total**	**Electric**	**Gas**	**Total**	**Electric**	**Gas**	**Total**
6	**Energy Efficiency**												
7	Appliances	$ 4,917,402	$ -	$ 4,917,402	$ 1,057,958	$ -	$ 1,057,958	$ 1,057,958	$ -	$ 1,057,958	21.5%		21.5%
8	Domestic Hot Water	$ 357,560	$ 4,750,439	$ 5,107,999	$ 44,454	$ 774,643	$ 819,098	$ 44,454	$ 774,643	$ 819,098	12.4%	16.3%	16.0%
9	Enclosure	$ 2,602,792	$ 11,857,166	$ 14,459,957	$ 29,415	$ 2,912,114	$ 2,941,529	$ 29,415	$ 2,912,114	$ 2,941,529	1.1%	24.6%	20.3%
10	HVAC	$ 4,386,670	$ 9,302,428	$ 13,689,099	$ 1,619,357	$ 1,452,683	$ 3,072,040	$ 1,619,357	$ 1,452,683	$ 3,072,040	36.9%	15.6%	22.4%
11	Maintenance	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -			
12	Lighting	$ 13,977,112	$ -	$ 13,977,112	$ 2,455,742	$ -	$ 2,455,742	$ 2,455,742	$ -	$ 2,455,742	17.6%		17.6%
13	Miscellaneous	$ 995,340	$ -	$ 995,340	$ 278,312	$ -	$ 278,312	$ 278,312	$ -	$ 278,312	28.0%		28.0%
14	Customer Enrollment	$ 4,914,785	$ 4,358,394	$ 9,273,178	$ 949,040	$ 841,602	$ 1,790,642	$ 949,040	$ 841,602	$ 1,790,642	19.3%	19.3%	19.3%
15	In Home Education	$ 1,639,159	$ 1,453,594	$ 3,092,754	$ 299,585	$ 265,670	$ 565,255	$ 299,585	$ 265,670	$ 565,255	18.3%	18.3%	18.3%
16	Pilot	$ 172,250	$ 152,750	$ 325,000	$ -	$ -	$ -	$ -	$ -	$ -	0.0%	0.0%	0.0%
17	Implementation	$ 1,571,366	$ 1,393,476	$ 2,964,842	$ 312,769	$ 277,361	$ 590,130	$ 312,769	$ 277,361	$ 590,130	19.9%	19.9%	19.9%
18	Safety - Unexpected overhead	$ 134,689	$ 119,441	$ 254,129	$ 21,297	$ 16,476	$ 37,773	$ 21,297	$ 16,476	$ 37,773	15.8%	13.8%	14.9%
19	**Energy Efficiency Total**	**$ 35,669,124**	**$ 33,387,688**	**$ 69,056,812**	**$ 7,067,930**	**$ 6,540,550**	**$ 13,608,479**	**$ 7,067,930**	**$ 6,540,550**	**$ 13,608,479**	**19.8%**	**19.6%**	**19.7%**
20													
21	Training Center	$ 200,800	$ 178,068	$ 378,869	$ 20,237	$ 17,946	$ 38,183	$ 20,237	$ 17,946	$ 38,183	10.1%	10.1%	10.1%
22	Inspections	$ 829,886	$ 735,937	$ 1,565,823	$ 127,567	$ 113,126	$ 240,693	$ 127,567	$ 113,126	$ 240,693	15.4%	15.4%	15.4%
23	Marketing and Outreach	$ 637,539	$ 565,365	$ 1,202,904	$ 35,640	$ 31,606	$ 67,246	$ 35,640	$ 31,606	$ 67,246	5.6%	5.6%	5.6%
24	Studies[3]	$ 138,911	$ 95,979	$ 234,890	$ 1,060	$ 940	$ 2,000	$ 1,060	$ 940	$ 2,000	0.8%	1.0%	0.9%
25	Regulatory Compliance	$ 149,008	$ 132,139	$ 281,147	$ 16,474	$ 14,609	$ 31,084	$ 16,474	$ 14,609	$ 31,084	11.1%	11.1%	11.1%
26	General Administration	$ 1,984,446	$ 1,759,792	$ 3,744,238	$ 178,357	$ 158,166	$ 336,523	$ 178,357	$ 158,166	$ 336,523	9.0%	9.0%	9.0%
27	CPUC Energy Division	$ 15,920	$ 14,118	$ 30,039	$ -	$ -	$ -	$ -	$ -	$ -	0.0%	0.0%	0.0%
28	**Administrative Total**	**$ 3,956,512**	**$ 3,481,398**	**$ 7,437,910**	**$ 379,336**	**$ 336,392**	**$ 715,728**	**$ 379,336**	**$ 336,392**	**$ 715,728**	**9.6%**	**9.7%**	**9.6%**
29													
30	**TOTAL PROGRAM COSTS**	**$ 39,625,636**	**$ 36,869,086**	**$ 76,494,722**	**$ 7,447,266**	**$ 6,876,942**	**$ 14,324,207**	**$ 7,447,266**	**$ 6,876,942**	**$ 14,324,207**	**18.8%**	**18.7%**	**18.7%**
31													
32	**Multi-Family/CAM**												
33	SPOC[4]	$ 368,678	$ 144,081	$ 512,760	$ 5,830	$ 5,170	$ 11,000	$ 5,830	$ 5,170	$ 11,000	1.6%	3.6%	2.1%
34	CAM[5]	$ 20,730,164	$ 10,046,059	$ 30,776,223	$ 408,147	$ 337,135	$ 745,283	$ 408,147	$ 337,135	$ 745,283	2.0%	3.4%	2.4%
35	CSD LIWP[6]	$ 1,917,006	$ 948,092	$ 2,865,098	$ -	$ -	$ -	$ -	$ -	$ -	0.0%	0.0%	0.0%
36	Administrator fee[5]	$ 1,597,435	$ 895,022	$ 2,492,457	$ 26,500	$ 23,500	$ 50,000	$ 26,500	$ 23,500	$ 50,000	1.7%	2.6%	2.0%
37	MCE-LIFT Pilot	$ 344,500	$ 305,500	$ 650,000	$ -	$ -	$ -	$ -	$ -	$ -	0.0%	0.0%	0.0%
38	**Multi-Family/CAM TOTAL**	**$ 24,957,783**	**$ 12,338,754**	**$ 37,296,537**	**$ 440,477**	**$ 365,805**	**$ 806,283**	**$ 440,477**	**$ 365,805**	**$ 806,283**	**1.8%**	**3.0%**	**2.2%**
39													
40	**GRAND TOTAL**	**$ 64,583,419**	**$ 49,207,840**	**$ 113,791,260**	**$ 7,887,743**	**$ 7,242,747**	**$ 15,130,490**	**$ 7,887,743**	**$ 7,242,747**	**$ 15,130,490**	**12.2%**	**14.7%**	**13.3%**
41													
42	**PPRS**												
43	PPRS[2]	**$ 5,166,119**	**$ 2,267,146**	**$ 7,433,265**	$ 28,608	$ 12,555	$ 41,163	$ 5,079,656	$ 2,229,202	$ 7,308,858	98.3%	98.3%	98.3%
44													
45	**Funded Outside of ESA Program Budget**												
46	NGAT Costs					$ 548,768	$ 548,768		$ 548,768	$ 548,768			
47													

48 [*] **Authorized Budget: Approved in D.21-06-015.** 2021 ESA budget and program is from July 1, 2021 to December 31,2026.

49 [1] ESA Year to Date Expenses start July 1, 2021 through current report month.

50 [2] Post-Pandemic Return to Service (PPRS) authorized in Resolution E-5074

51 [3] PG&E's Advice Letter 4349-G/6030-E was approved on January 21, 2021 and authorized $90,000 from the MF. Remaining budget carried forward from prior funding cycle ended June 30, 2021 Electric

52 [4] Remaining SPOC budget carried forward from prior funding cycle ended June 30, 2021 Electric $298,778/ Gas $82,094 total of $380,873

53 [5] Remaining CAM budget carried forward from prior funding cycle ended June 30, 2021 to CAM Electric $14,838,965/ Gas $4,821,788 total of $19,660,753 and Administrator fee Electric $1,164,369/ Gas

54 $510,982 total of $1,675,351

55 [6] Remaining CSD budget carried forward from prior funding cycle ended June 30, 2021to CSD LIWP Electric $1,789,263/ Gas $834,810 total of $2,624,073

Energy Savings Assistance Program Table 2 - Program Summary
Pacific Gas and Electric Company
July 1, 2021 Through July 31, 2021[*]

	ESA Program (Summary)Total							ESA Program (First Touch Homes Treated)							ESA Program (Re-Treated Homes/Go Backs)							ESA Program (Aliso Canyon - SCG & SCE) [9]						
		July 1, 2021-To-Date Completed & Expensed Installation [*]							July 1, 2021-To-Date Completed & Expensed Installation							July 1, 2021-To-Date Completed & Expensed Installation							Year-To-Date Completed & Expensed Installation					
Measures	**Units**	**Quantity Installed**	**kWh [4] (Annual)**	**kW [4] (Annual)**	**Therms [4] (Annual)**	**Expenses ($)**	**% of Expenditure**	**Units**	**Quantity Installed**	**kWh [4] (Annual)**	**kW [4] (Annual)**	**Therms [4] (Annual)**	**Expenses ($)**	**% of Expenditure**	**Units**	**Quantity Installed**	**kWh [4] (Annual)**	**kW [4] (Annual)**	**Therms [4] (Annual)**	**Expenses ($)**	**% of Expenditure**	**Units**	**Quantity Installed**	**kWh [4] (Annual)**	**kW [4] (Annual)**	**Therms [4] (Annual)**	**Expenses ($)**	**% of Expenditure**
Appliances		(K+S)	(L+T)	(M+U)	(N+V)	(O+W)			(K+S)	(L+T)	(M+U)	(N+V)	(O+W)															
High Efficiency Clothes Washer	Each	356	1,479	0	6,660	$ 292,216	3.1%	Each	100	370	0	1,886	82,083	2.7%	Each	256	1,109	0	4,774	$ 210,133	3.3%	Each						0.0%
Refrigerators	Each	610	338,419	47	-	$ 477,102	5.0%	Each	218	121,299	17	-	$ 170,505	5.6%	Each	392	217,121	30	-	$ 306,597	4.8%	Each						0.0%
Microwaves [6]	Home	-	-	-	-			Home							Home							Home						0.0%
Freezers [6]	Each							Each							Each							Each						0.0%
																												0.0%
Domestic Hot Water																												
Other Hot Water	Home	5,476	38,163	5	27,685	$ 439,328	4.6%	Home	1,736	14,367	2	8,786	$ 139,276	4.5%	Home	3,740	23,796	3	18,899	$ 300,052	4.7%	Home						0.0%
Tank and Pipe Insulation	Home	652	2,511	0	2,638	$ 1,601		Home	245	1,215	0	974	$ 602	0.0%	Home	407	1,296	0	1,664	$ 1,000		Home						0.0%
Water Heater Repair/Replacement	Home	97	-	-	723	$ 180,987	1.9%	Home	32	-	-	238	$ 59,707	1.9%	Home	65	-	-	485	$ 121,280	1.9%	Home						0.0%
Thermostat-controlled Shower Valves (SCE) [6]	Each	-	-	-	-			Each							Each							Each						0.0%
																												0.0%
																												0.0%
New - Combined Showerhead/TSV [11]	Each	-	-	-	-			Each							Each							Each						0.0%
New - Heat Pump Water Heater [7]	Each	-	-	-	-		0.0%	Each							Each							Each						0.0%
New - Tub Diverter/ Tub Spout	Each	8	-	-	15	$ 711	0.0%	Each	2	-	-	4	$ 178	0.0%	Each	6	-	-	11	$ 533	0.0%							0.0%
									-	-	-	-	$ -															0.0%
Enclosure																												
Air Sealing / Envelope [1]	Home	4,526	13,347	3	4,749	$ 1,820,237	19.1%	Home	1,465	4,765	1	1,479	$ 589,184	19.2%	Home	3,061	8,581	2	3,270	$ 1,231,053	19.1%	Home						0.0%
Attic Insulation	Home	168	1,703	0	7,661	$ 268,458	2.8%	Home	75	(0)	(0)	3,569	$ 119,848	3.9%	Home	93	1,703	0	4,092	$ 148,611	2.3%	Home						0.0%
									-	-	-	-	$ -															0.0%
HVAC																												
Furnace Repair/Replacement	Home	105	-	-	(2,561)	$ 323,698	3.4%	Home	32	-	-	(780)	$ 98,651	3.2%	Home	73	-	-	(1,781)	$ 225,047	3.5%	Home						0.0%
Room A/C Replacement	Home	215	(41,203)	(7)	-	$ 166,577	1.8%	Home	53	(10,157)	(2)	-	$ 41,063	1.3%	Home	162	(31,046)	(6)	-	$ 125,514	2.0%	Home						0.0%
Central A/C replacement [12]	Home	-	-	-	-			Home							Home							Home						0.0%
Heat Pump Replacement [12]	Home	-	-	-	-			Home							Home							Home						0.0%
Evaporative Coolers	Home	114	42,926	7	-	$ 87,687	0.92%	Home	37	13,988	2	-	$ 28,460	0.9%	Home	77	28,938	5	-	$ 59,227	0.9%	Home						0.0%
Duct Testing and Sealing	Home	648	(940)	(0)	4,128	$ 522,602	5.50%	Home	237	(209)	(0)	1,527	$ 191,137	6.2%	Home	411	(731)	(0)	2,601	$ 331,465	5.1%	Home						0.0%
New - Energy Efficient Fan Control [8]	Home	-	-	-	-	$ -		Home	-	-	-	-	$ -		Home							Home						0.0%
New - Prescriptive Duct Sealing [6]	Home	-	-	-	-			Home							Home							Home						0.0%
Central A/C Tune up	Home	1,519	(28,552)	(6)	-	$ 535,840	5.6%	Home	407	(11,873)	(2)	-	$ 143,573	4.7%	Home	1,112	(16,679)	(3)	-	$ 392,267	6.1%							0.0%
New- Smart Thermostat	Each	1,270	263,868	48	34,115	$ 313,420	3.3%	Each	436	90,951	16	10,724	$ 107,599	3.5%	Each	834	172,917	31	23,391	$ 205,820	3.2%							0.0%
New - A/C Time Delay	Home	913	(84,393)	(15)	-	$ 202,585	2.1%	Home	250	(23,091)	(4)	-	$ 55,472	1.8%	Home	663	(61,302)	(11)	-	$ 147,112	2.3%							
New - High Efficiency Forced Air Unit (HE FAU) [12]	Home	-	-	-	-			Home							Home							Home						0.0%
Blower Motor Retrofit	Each	-	-	-	-	$ -	0.0%	Each	-	-	-	-	-	-	Each	-	-	-	-	-	-	Home						0.0%
Maintenance																												
Furnace Clean and Tune [6]	Home	-	-	-	-			Home							Home							Home						0.0%
																						Home						0.0%
Lighting																												
Lighting (Occupancy Sensor)	Home	5	187	0	-	$ 295	0.0%	Home	-	-	-	-	$ -	0.0%	Home	5	187	0	-	$ 295	0.0%	Home						0.0%
																												0.0%
																												0.0%
New - LED Reflector Downlight Retrofit Kits [6]	Each	-	-	-	-			Each							Each							Each						0.0%
LED Diffuse A-Lamps [5]	Each	45,963	1,411,916	172	(32,462)	$ 335,319	3.5%	Each	14,696	451,966	55	(10,207)	$ 107,213	3.5%	Each	31,267	959,951	117	(22,255)	$ 228,106	3.5%	Each						0.0%
LED Reflector Bulbs (BR) [5]	Each	6,052	281,088	34	(6,633)	$ 45,649	0.5%	Each	2,002	93,061	11	(2,174)	$ 15,101	0.5%	Each	4,050	188,027	23	(4,459)	$ 30,548	0.5%	Each						0.0%
LED Torchieres [5]	Each	2,603	183,797	22	(4,225)	$ 126,776	1.3%	Each	799	56,452	7	(1,281)	$ 38,914	1.3%	Each	1,804	127,345	15	(2,945)	$ 87,862	1.4%	Each						0.0%
LED Exterior Hardwired Fixtures [5]	Each	5,749	446,151	43	-	$ 288,006	3.0%	Each	1,714	133,015	13	-	$ 85,866	2.8%	Each	4,035	313,136	30	-	$ 202,140	3.1%	Each						0.0%
LED Interior Hardwired Fixtures [5]	Each	23,535	1,641,399	198	(37,114)	$ 1,034,439	10.9%	Each	6,966	492,611	60	(10,996)	$ 306,178	10.0%	Each	16,569	1,148,788	139	(26,118)	$ 728,261	11.3%	Each						
Miscellaneous																												
Pool Pumps [6]	Home	-	-	-	-			Home							Home							Home						0.0%
Smart Power Strips - Tier 1	Home	646	-	-	-	$ 57,356	0.6%	Home	212	-	-	-	$ 18,823	0.6%	Home	434	-	-	-	$ 38,533	0.6%	Home						0.0%
New - Smart Power Strips - Tier 2	Home	1,183	89,908	50	-	$ 155,363	1.6%	Home	410	31,160	17	-	$ 53,845	1.8%	Home	773	58,748	33	-	$ 101,518	1.6%	Home						0.0%
Pilots [10]																												
																												0.0%
Customer Enrollment	**Total (K+S)**							Total (K+S)							Total (K+S)							Total (K+S)						
Outreach & Assessment	Home	7,721				$ 1,389,159	14.6%	Home	2,606				$ 468,870	15.3%	Home	5,115				$ 920,289	14.3%	Home						0.0%
In-Home Education	Home	7,721				$ 442,566	4.7%	Home	2,606				$ 149,375	4.9%	Home	5,115				$ 293,190	4.6%	Home						0.0%
Total Savings/Expenditures			4,601,774	602	5,379	$ 9,507,977.66				1,459,889	194	3,750	$ 3,071,523.04				3,141,886	409	1,629	$ 6,436,454.62								
Total Households Weatherized [2]		6,588							2,690							3,898							-					

Households Treated	**Total (K+S)**		**First Touches**		**Re-treated Homes/Go-Backs**			
- Single Family Households Treated	Home	5,767	Home	1,847	Home	3,920	Home	
- Multi-family Households Treated	Home	1,449	Home	494	Home	955	Home	
- Mobile Homes Treated	Home	505	Home	265	Home	240	Home	
Total Number of Households Treated	Home	7,721	Home	2,606	Home	5,115	Home	
# Eligible Households to be Treated for PY [3]	Home	50,000	Home	22,500	Home	27,500	Home	
% of Households Treated	%	15%	%	12%	%	19%	%	
- Master-Meter Households Treated	Home	239	Home	132	Home	107	Home	

[*] Authorized Budget: Approved in D.21-06-015. 2021 ESA budget and program is from July 1, 2021 to December 31,2026. ESA 2021 Year to Date Expenses start July 1, 2021 through current report month.
[1] Envelope and Air Sealing Measures may include outlet cover plate gaskets, attic access weatherization, weatherstripping - door, caulking and minor home repairs.
Minor home repairs predominantly are door jamb repair / replacement, door repair, and window putty.
[2] Weatherization may consist of attic insulation, attic access weatherization, weatherstripping - door, caulking, & minor home repairs
[3] Homes treated goal for July 1, 2021-December 31, 2021 was authorized in D.21-06-015. There are no First Touch or Re-Treated Home goals for 2021.
[4] All savings are calculated based on the following sources:
DNV/GL Impact Evaluation Program Years 2015-2017 Impact II, or ESA workpapers.
[5] LED savings from PGECOLTG175-R1
[6] Measure not currently part of PG&E's ESA portfolio.
[7] PG&E added more HPWH sizes to increase feasibility but has experienced no update through June 2021.
[8] 2021 installations impacted by COVID.
[9] This table is non-applicable for PG&E.
[10] There are currently no PG&E ESA pilots.
[11] Combined Showerhead/TSV is offered as part of Other Hot Water (line 14) at PG&E.
[12] PG&E has experienced no uptake through July 2021 and is investigating reasons.

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

Energy Savings Assistance Program Table 2A - CSD Leveraging
Pacific Gas and Electric Company
July 1, 2021 Through July 31, 2021[*]

		ESA Program - CSD Leveraging					
		Year-To-Date Completed & Expensed Installation [*] [4]					
Measures	Units	Quantity Installed	kWh[3] (Annual)	kW[3] (Annual)	Therms[3] (Annual)	Expenses ($)	% of Expenditure
Appliances							
High Efficiency Clothes Washer	Each	n/a	n/a	n/a	n/a	$ -	0.0%
Refrigerators	Each	n/a	n/a	n/a	n/a	$ -	0.0%
Microwaves [4]	Each	n/a	n/a	n/a	n/a	$ -	0.0%
Domestic Hot Water							
Water Heater Blanket	Home	n/a	n/a	n/a	n/a	$ -	0.0%
Low Flow Shower Head	Home	n/a	n/a	n/a	n/a	$ -	0.0%
Water Heater Pipe Insulation	Home	n/a	n/a	n/a	n/a	$ -	0.0%
Faucet Aerator	Home	n/a	n/a	n/a	n/a	$ -	0.0%
Water Heater Repair/Replacement	Each	n/a	n/a	n/a	n/a	$ -	0.0%
Thermostatic Shower Valve	Each	n/a	n/a	n/a	n/a	$ -	0.0%
Combined Showerhead/TSV	Each	n/a	n/a	n/a	n/a	$ -	0.0%
Heat Pump Water Heater	Each	n/a	n/a	n/a	n/a	$ -	0.0%
Tub Diverter/ Tub Spout	Each	n/a	n/a	n/a	n/a	$ -	0.0%
Thermostat-controlled Shower Valve	Each	n/a	n/a	n/a	n/a	$ -	0.0%
Enclosure							
Air Sealing / Envelope [1]	Home	n/a	n/a	n/a	n/a	$ -	0.0%
Caulking	Home	n/a	n/a	n/a	n/a	-	0.0%
Attic Insulation	Home	n/a	n/a	n/a	n/a	$ -	0.0%
HVAC							
FAU Standing Pilot Conversion	Each	n/a	n/a	n/a	n/a	$ -	0.0%
Furnace Repair/Replacement	Each	n/a	n/a	n/a	n/a	$ -	0.0%
Room A/C Replacement	Each	n/a	n/a	n/a	n/a	$ -	0.0%
Central A/C replacement	Each	n/a	n/a	n/a	n/a	$ -	0.0%
Heat Pump Replacement	Each	n/a	n/a	n/a	n/a	$ -	0.0%
Evaporative Cooler (Replacement)	Each	n/a	n/a	n/a	n/a	$ -	0.0%
Evaporative Cooler (Installation)	Each	n/a	n/a	n/a	n/a	$ -	0.0%
Duct Testing and Sealing	Home	n/a	n/a	n/a	n/a	$ -	0.0%
Energy Efficient Fan Control	Home	n/a	n/a	n/a	n/a	$ -	0.0%
Prescriptive Duct Sealing	Home	n/a	n/a	n/a	n/a	$ -	0.0%
High Efficiency Forced Air Unit (HE FAU)	Home	n/a	n/a	n/a	n/a	$ -	0.0%
A/C Time Delay	Home	n/a	n/a	n/a	n/a	$ -	0.0%
Maintenance							
Furnace Clean and Tune	Home	n/a	n/a	n/a	n/a	$ -	0.0%
Central A/C Tune up	Home	n/a	n/a	n/a	n/a	$ -	0.0%
Lighting							
Interior Hard wired LED fixtures	Each	n/a	n/a	n/a	n/a	$ -	0.0%
Exterior Hard wired LED fixtures	Each	n/a	n/a	n/a	n/a	$ -	0.0%
Torchiere LED	Each	n/a	n/a	n/a	n/a	$ -	0.0%
Occupancy Sensor	Each	n/a	n/a	n/a	n/a	$ -	0.0%
LED Night Lights	Each	n/a	n/a	n/a	n/a	$ -	0.0%
LED Diffuse Bulb (60W Replacement)	Each	n/a	n/a	n/a	n/a	$ -	0.0%
LED Reflector Bulb	Each	n/a	n/a	n/a	n/a	$ -	0.0%
LED Reflector Downlight Retrofit Kits	Each	n/a	n/a	n/a	n/a	$ -	0.0%
LED A-Lamps	Each	n/a	n/a	n/a	n/a	$ -	0.0%
Miscellaneous							
Pool Pumps	Each	n/a	n/a	n/a	n/a	$ -	0.0%
Smart Power Strips - Tier 1	Each	n/a	n/a	n/a	n/a	$ -	0.0%
Smart Power Strips - Tier 2	Each	n/a	n/a	n/a	n/a	$ -	0.0%
Pilots							
Customer Enrollment							
Outreach & Assessment	Home	n/a				$ -	0.0%
In-Home Education	Home	n/a				$ -	0.0%
Total Savings/Expenditures		n/a	n/a	n/a	n/a	$ -	0.0%
Total Households Weatherized [2]		n/a	n/a	n/a	n/a		
CSD MF Tenant Units Treated			**Total**				
			-				
			-				

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

[*] Authorized Budget and goals: Approved in D.21-06-015 from July 1, 2021 to December 31,2026. 2021 ESA budget and program is July 1 through December 31, 2021, thus 2021 Year to Date starts July 1, 2021.

[1] Envelope and Air Sealing Measures may include outlet cover plate gaskets, attic access weatherization, weatherstripping - door, caulking and minor home repairs. Minor home repairs predominantly are door jamb repair / replacement, door repair, and window putty.

[2] Weatherization may consist of attic insulation, attic access weatherization, weatherstripping - door, caulking, & minor home repairs.

[3] All savings are calculated based on the following sources:

DNV/GL Impact Evaluation Program Years 2015-2017 Impact II or ESA approved workpapers

[4] There was no CSD ESA leverage activity for PG&E to report in July 2021.

Energy Savings Assistance Program Table 2B - Common Area Measures
Pacific Gas and Electric Company
July 1, 2021 Through July 31, 2021[*]

	Table 2B ESA Program - Multifamily Common Area Measures[5]						
		Year-To-Date Completed & Expensed Installation [*]					
ESA CAM Measure [1]	**Units (of Measure such as "each")**	**Quantity Installed**	**kWh (Annual)**	**kW (Annual)**	**Therms (Annual)**	**Expenses ($) [4]**	**% of Expenditure**
Appliances							
CAM - Commercial Clothes Washer	Each	0	0.00	0.00	0.00	$0.00	
CAM - Refrigerators	Each	1	48.77	0.01	-1.34	$1,080.31	0.14%
	-						
Domestic Hot Water							
CAM - Non-Condensing Domestic Hot Water Boiler	Each	-	0.00	0.00	0.00	$0.00	
CAM - Condensing Domestic Hot Water Boiler	Each	125	0.00	0.00	421.38	$26,359.59	3.31%
CAM - Storage Water Heater	Each	165	0.00	0.00	530.87	$19,526.21	2.46%
CAM - Instantaneous Tankless Water Heater	Each	0	0.00	0.00	0.00	$0.00	
CAM - Heat Pump Water Heater	Each	0	0.00	0.00	0.00	$0.00	
CAM - Demand Control DHW Recirculation Pump	Each	1	338.00	0.04	0.00	$6,581.77	0.83%
CAM - Low-flow Faucet Aerator	Each	8	0.00	0.00	41.08	$81.01	0.01%
CAM - Low-flow Showerhead - Electric	Each	0	0.00	0.00	0.00	$0.00	
CAM - Low-flow Showerhead - Gas	Each	0	0.00	0.00	0.00	$0.00	
	-						
Envelope							
CAM - Windows - Electric	Sq Ft	-	0.00	0.00	0.00	$0.00	
CAM - Windows - Gas	Sq Ft	574.24	0.00	0.00	69.48	$37,710.82	4.74%
CAM - Reflective Window Film - Electric	Sq Ft	0	0.00	0.00	0.00	$0.00	
CAM - Reflective Window Film - Gas	Sq Ft	0	0.00	0.00	0.00	$0.00	
CAM - Attic Insulation - Electric	Sq Ft	0	0.00	0.00	0.00	$0.00	
CAM - Attic Insulation - Gas	Sq Ft	0	0.00	0.00	0.00	$0.00	
CAM - Blow-In Wall Insulation - Electric	Sq Ft	0	0.00	0.00	0.00	$0.00	
CAM - Blow-In Wall Insulation - Gas	Sq Ft	0	0.00	0.00	0.00	$0.00	
HVAC							
CAM - PTAC - Gas	Each	-	0.00	0.00	0.00	$0.00	
CAM - PTAC - Electric	Each	0	0.00	0.00	0.00	$0.00	
CAM - PTHP	Each	0	0.00	0.00	0.00	$0.00	
CAM - Air Conditioners Split System	Each	13	755.70	1.00	-12.81	$65,264.91	8.21%
CAM - Heat Pump Split System	Each	0	0.00	0.00	0.00	$0.00	
CAM - Packaged Air Conditioner	Each	0	0.00	0.00	0.00	$0.00	
CAM - Non-Condensing Space Heating Boiler	Each	0	0.00	0.00	0.00	$0.00	
CAM - Condensing Space Heating Boiler	Each	0	0.00	0.00	0.00	$0.00	
CAM - Central Natural Gas Furnace	Each	435	248.40	0.22	193.97	$23,057.53	2.90%
CAM - Smart Thermostat	Each	3	0.00	0.00	26.65	$492.05	0.06%
Lighting							
CAM - Wall or Ceiling Mounted Occupancy Sensor	Each	3	214.01	0.02	-3.70	$221.11	0.03%
CAM - LED PAR Lamps	Each	-	0.00	0.00	0.00	$0.00	
CAM - LED Candelabra Lamps	Each	0	0.00	0.00	0.00	$0.00	
CAM - LED Globe Lamps	Each	0	0.00	0.00	0.00	$0.00	
CAM - LED A Lamps	Each	88	19150.00	0.19	-298.01	$2,323.94	0.29%
CAM - LED BR-R Lamps	Each	0	0.00	0.00	0.00	$0.00	
CAM - Plug-in LED lamps	Each	0	0.00	0.00	0.00	$0.00	0.00%
CAM - LED T8 Lamp - Interior	Each	119	29811.88	0.33	-515.75	$9,925.97	1.25%
CAM - LED T8 Lamp - Exterior	Each	0	0.00	0.00	0.00	$0.00	
CAM - LED Recessed Troffers and Retrofit Kits	Each	0	0.00	0.00	0.00	$0.00	
CAM - LED Linear Ambient Fixtures	Each	0	0.00	0.00	0.00	$0.00	0.00%
CAM - LED Ceiling, Vanity, or Sconce Fixtures	Each	159	64613.73	0.51	-789.44	$15,769.93	1.98%
CAM - LED Recessed Downlight Retrofit Kits	Each	317	31987.27	0.13	-199.50	$58,019.29	7.30%
CAM - LED Pendant, Track or Accent Fixtures	Each	0	0.00	0.00	0.00	$0.00	
CAM - LED Parking Garage Fixtures	Each	0	0.00	0.00	0.00	$0.00	0.00%
CAM - LED Exterior Wall or Pole Mounted Fixture	Each	49	25685.09	0.00	0.00	$37,504.15	4.72%
CAM - LED Exit Sign		0	0.00	0.00	0.00	$0.00	
Miscellaneous							
CAM - Smart Power Strip	Each		0.00	0.00	0.00	$0.00	
CAM - Variable Speed Swimming Pool Pump	Each		0.00	0.00	0.00	$0.00	
Ancillary Services		-	-	-	-		
Audit4		0	0	0	0	$0.00	
Total		2060	172853	2.45	-537	$303,918.57	
						-	

Multifamily Properties Treated	**Number**
Total Number of Multifamily Properties Treated[2]	5
Subtotal of Master-metered Multifamily Properties Treated	3
Total Number of Multifamily Tenant Units w/in Properties Treated[3]	542

	Year to Date Expenses[6]			
ESA Program - Multifamily Common Area	**Electric**	**Gas**	**Total**	
Administration	$ 26,000	$ 24,000	$ 50,000	
Direct Implementation (Non-Incentive)	$ 78,000	$ 72,000	$ 150,000	
Direct Implementation	$ 287,228	$ 308,055	$ 595,283	*<<Includes measures costs*
TOTAL MF CAM COSTS	$ 391,228	$ 404,055	$ 795,283	

[*] Authorized Budget and goals: Approved in D.21-06-015 from July 1, 2021 to December 31, 2026. 2021 ESA budget and program is July 1 through December 31, 2021, thus 2021 Year to Date begins July 1, 2021.
Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

Standard Notes 1 - 6 (do not delete)

1. Measures are customized by each IOU, see 'Table 2B-1, Eligible Measures List'. Measures list may change based on available information on both costs and benefits and may vary across climate zones. Each IOU should fill out Table 2B as it pertains to their program. Table 2B-1 Column A should match Table 2B Column A for eligible (not canceled) measures.

2. Multifamily properties are sites with at least five (5) or more dwelling units. The properties may have multiple buildings. 2021.

3. Multifamily tenant units are the number of dwelling units located within properties treated. This number does not represent the same number of dwellings treated as captured in table 2A.

4. Commissioning costs, as allowable per the Decision, are included in measures total cost unless otherwise noted.

5. Applicable to Deed-Restricted, government and non-profit owned multi-family buildings described in D.16-11-022, modified by D.17-12-009, where 65% of tenants are income eligible based (at or below 200% of the Federal Poverty Guidelines).

6. Year to Date Expenses table includes accrual amounts.

Note: Audit costs may be covered by other programs or projects may utilize previous audits. Not all participants will have an audit cost associated with their project.

Energy Savings Assistance CAM Program Table 2B-1 - Eligible Common Area Measures List
Pacific Gas and Electric Company
July 1, 2021 Through July 31, 2021 [*]

Common Area Measures Category and Eligible Measures Title [1]	Effective Date	End Date[2]	Eligible Climate Zones [3]
Appliances			
CAM - Commercial Clothes Washer	1/1/2020		All
CAM - Refrigerators	1/1/2020		All
Domestic Hot Water			
CAM - Non-Condensing Domestic Hot Water Boiler	1/1/2020		All
CAM - Condensing Domestic Hot Water Boiler	1/1/2020		All
CAM - Storage Water Heater	1/1/2020		All
CAM - Instantaneous Tankless Water Heater	1/1/2020		All
CAM - Heat Pump Water Heater	1/1/2020		All
CAM - Demand Control DHW Recirculation Pump	1/1/2020		All
CAM - Low-flow Faucet Aerator	1/1/2020		All
CAM - Low-flow Showerhead - Electric	1/1/2020		All
CAM - Low-flow Showerhead - Gas	1/1/2020		All
Envelope			
CAM - Windows - Electric	1/1/2020		All
CAM - Windows - Gas	1/1/2020		All
CAM - Reflective Window Film - Electric	1/1/2020		All
CAM - Reflective Window Film - Gas	1/1/2020		All
CAM - Attic Insulation - Electric	1/1/2020		All
CAM - Attic Insulation - Gas	1/1/2020		All
CAM - Blow-In Wall Insulation - Electric	1/1/2020		All
CAM - Blow-In Wall Insulation - Gas	1/1/2020		All
HVAC			
CAM - PTAC - Gas	1/1/2020		CZ-11/12/13/14.
CAM - PTAC - Electric	1/1/2020		CZ-11/12/13/14.
CAM - PTHP	1/1/2020		CZ-11/12/13/14.
CAM - Air Conditioners Split System	1/1/2020		CZ-11/12/13/14.
CAM - Heat Pump Split System	1/1/2020		CZ-11/12/13/14.
CAM - Packaged Air Conditioner	1/1/2020		CZ-11/12/13/14.
CAM - Non-Condensing Space Heating Boiler	1/1/2020		All
CAM - Condensing Space Heating Boiler	1/1/2020		All
CAM - Central Natural Gas Furnace	1/1/2020		All
CAM - Smart Thermostat - Electric	1/1/2020		All
Lighting			
CAM - Wall or Ceiling Mounted Occupancy Sensor	1/1/2020		All
CAM - LED PAR Lamps	1/1/2020		All
CAM - LED Candelabra Lamps	1/1/2020		All
CAM - LED Globe Lamps	1/1/2020		All
CAM - LED A Lamps	1/1/2020		All
CAM - LED BR-R Lamps	1/1/2020		All
CAM - Plug-in LED lamps	1/1/2020		All
CAM - LED T8 Lamp - Interior	1/1/2020		All
CAM - LED T8 Lamp - Exterior	1/1/2020		All
CAM - LED Recessed Troffers and Retrofit Kits	1/1/2020		All
CAM - LED Linear Ambient Fixtures	1/1/2020		All
CAM - LED Ceiling, Vanity, or Sconce Fixtures	1/1/2020		All
CAM - LED Recessed Downlight Retrofit Kits	1/1/2020		All
CAM - LED Pendant, Track or Accent Fixtures	1/1/2020		All
CAM - LED Parking Garage Fixtures	1/1/2020		All
CAM - LED Exterior Wall or Pole Mounted Fixture	1/1/2020		All
CAM - LED Exit Sign	1/1/2020		All
Miscellaneous			
CAM - Smart Power Strip	1/1/2020		All
CAM - Variable Speed Pump	1/1/2020		All

[*] Authorized Budget and goals: Approved in D.21-06-015 from July 1, 2021 to December 31, 2026. 2021 ESA budget and program is July 1 through December 31, 2021, thus 2021 Year to Date begins July 1, 2021.
Standard Notes (do not delete)

1. Measures list may change based on available information on both costs and benefits (including energy benefits as well as non-energy benefits) and may vary across climate zones. This is not a list of installed measures, it is a list of eligible measures.
Table 2B-1 Column A should match Table 2B Column A for eligible (not canceled) measures.

2. Only complete if measure is canceled or discontinued
3. Defined as CEC California Building Climate Zones:
https://www.energy.ca.gov/programs-and-topics/programs/building-energy-efficiency-standards/climate-zone-tool-maps-and

	A	B
1	**Energy Savings Assistance Program Tables 3A-B - Energy Savings and Average Bill Savings per Treated Home/Common Area**	
2	**Pacific Gas and Electric Company**	
3	**July 1, 2021 Through July 31, 2021 [*]**	
4		
5	**Table 3A-1, ESA Program**	
6	Annual kWh Savings	4,601,774
7	Annual Therm Savings	5,379
8	Lifecycle kWh Savings	70,557,730
9	Lifecycle Therm Savings	(394,915)
10	Current kWh Rate [1]	$ 0.1699
11	Current Therm Rate [1]	$ 1.1826
12	Average 1st Year Bill Savings / Treated households	$ 102.09
13	Average Lifecycle Bill Savings / Treated Household	$ 1,110.32
14		
15		
16	**Table 3A-2, ESA Program - CSD Leveraging [2]**	
17	Annual kWh Savings	-
18	Annual Therm Savings	-
19	Lifecycle kWh Savings	-
20	Lifecycle Therm Savings	-
21	Current kWh Rate	$ -
22	Current Therm Rate	$ -
23	Average 1st Year Bill Savings / Treated Households	$ -
24	Average Lifecycle Bill Savings / Treated Household	$ -
25		
26		
27	**Table 3A-3, Summary - ESA Program/CSD Leveraging**	
28	Annual kWh Savings	4,601,774
29	Annual Therm Savings	5,379
30	Lifecycle kWh Savings	70,557,730
31	Lifecycle Therm Savings	(394,915)
32	Current kWh Rate [1]	$ 0.17
33	Current Therm Rate [1]	$ 1.18
34	Average 1st Year Bill Savings / Treated Households	$ 102.09
35	Average Lifecycle Bill Savings / Treated Households	$ 1,110.32
36	[1] Summary is the sum of ESA Program + CSD Leveraging	
37		
38		
39	**Table 3B, ESA Program - Multifamily Common Area [3]**	
40	Annual kWh Savings	4,626,892
41	Annual Therm Savings	37,273
42	Lifecycle kWh Savings	25,821,493
43	Lifecycle Therm Savings	1,317,423
44	Current kWh Rate	$ 0.18
45	Current Therm Rate	$ 1.20
46	Average 1st Year Bill Savings / Treated Projects	$ 10,373.23
47	Average Lifecycle Bill Savings / Treated Projects	$ 51,594.55
48		
49	[*] Authorized Budget and goals: Approved in D.21-06-015 from July 1, 2021 to December 31, 2026. 2021 ESA budget and program is July 1 through December 31, 2021, thus 2021 Year to Date begins July 1, 2021.	
50	Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.	
51		
52	[1] This is blend of standard residential and CARE rates proportional to the ESA-treated customer rate.	
53	[2] There was no CSD ESA leverage activity for PG&E to report in July 2021.	
54	[3] ESA CAM annual and lifecycle savings data are cumulative data from program inception to date.	

	A	B	C	D	E	F	G
1	**Energy Savings Assistance Program Table 4 - Homes/Buildings Treated**						
2	**Pacific Gas and Electric Company**						
3	**July 1, 2021 Through July 31, 2021** [*]						
4							
5	**Table 4A-1, ESA Program**						
6		**Eligible Households**			**Households Treated YTD [*]**		
7	**County**	**Rural [1]**	**Urban**	**Total**	**Rural**	**Urban**	**Total**
8	ALAMEDA	3	138,908	138,911	-	590	590
9	ALPINE	177	-	177	-	-	-
10	AMADOR	5,423	1	5,424	26	-	26
11	BUTTE	12,577	21,307	33,884	30	98	128
12	CALAVERAS	8,282	24	8,306	62	-	62
13	COLUSA	2,764	11	2,775	43	-	43
14	CONTRA COSTA	10	87,965	87,975	-	695	695
15	EL DORADO	6,005	6,890	12,895	23	31	54
16	FRESNO	277	139,325	139,602	-	1,159	1,159
17	GLENN	4,935	-	4,935	3	-	3
18	HUMBOLDT	23,394	-	23,394	18	-	18
19	KERN	58,779	42,032	100,811	445	309	754
20	KINGS	7,242	81	7,323	80	-	80
21	LAKE	14,122	1	14,123	58	-	58
22	LASSEN	266	-	266	-	-	-
23	MADERA	5,496	13,468	18,964	71	47	118
24	MARIN	-	18,382	18,382	1	15	16
25	MARIPOSA	3,464	25	3,489	2	-	2
26	MENDOCINO	14,094	24	14,118	22	-	22
27	MERCED	19,580	17,227	36,807	131	154	285
28	MONTEREY	5,292	38,990	44,282	21	193	214
29	NAPA	-	12,661	12,661	-	47	47
30	NEVADA	11,806	12	11,818	38	-	38
31	PLACER	10,742	19,166	29,908	22	27	49
32	PLUMAS	2,523	43	2,566	10	-	10
33	SACRAMENTO	-	151,534	151,534	-	214	214
34	SAN BENITO	4,121	145	4,266	19	-	19
35	SAN BERNARDINO	335	48	383	-	-	-
36	SAN FRANCISCO	-	100,494	100,494	-	354	354
37	SAN JOAQUIN	8,849	78,750	87,599	68	353	421
38	SAN LUIS OBISPO	18,092	11,682	29,774	90	21	111
39	SAN MATEO	-	48,668	48,668	-	17	17
40	SANTA BARBARA	1,386	14,479	15,865	-	118	118
41	SANTA CLARA	2,768	115,680	118,448	6	716	722
42	SANTA CRUZ	5	26,022	26,027	-	88	88
43	SHASTA	11,328	12,330	23,658	26	36	62
44	SIERRA	452	3	455	-	-	-
45	SISKIYOU	15	-	15	-	-	-
46	SOLANO	-	33,042	33,042	-	339	339
47	SONOMA	2,533	47,239	49,772	4	184	188
48	STANISLAUS	27,983	33,543	61,526	97	121	218
49	SUTTER	-	13,404	13,404	-	92	92
50	TEHAMA	11,837	11	11,848	81	-	81
51	TRINITY	713	-	713	-	-	-
52	TULARE	8,369	785	9,154	48	1	49
53	TUOLUMNE	9,569	-	9,569	45	-	45
54	YOLO	1	28,164	28,165	-	70	70
55	YUBA	124	10,898	11,022	-	42	42
56	**Total**	**325,733**	**1,283,464**	**1,609,197**	**1,590**	**6,131**	**7,721**
57							
58							
59	**Table 4B, ESA Program - CSD Leveraging**						
60					**Households Treated YTD [*]**		
61	**County**				**Rural**	**Urban**	**Total**
62					0	0	**0**
63							
64	**Total**				**0**	**0**	**0**
65							
66							
67	**Table 4C, ESA Program - Multifamily Common Area**						
68					**Properties Treated YTD [*]**		
69	**County**				**Rural**	**Urban**	**Total**
70	Madera						
71	Merced					1	**1**
72	Contra Costa						
73	Sacramento						
74	Alameda						
75	Yolo						
76	Kern						
77	Butte						
78	Lake						
79	Humbolt						
80	Fresno						
81	Monterey						
82	San Francisco					1	**1**
83	San Joaquin					1	**1**
84	Stanislaus						
85	San Luis Obispo						
86	Santa Clara						
87	Shasta						
88	Solano						
89	Sonoma						
90	Yuba				1		**1**
91	Colusa				1		**1**
92	**Total**				**2**	**3**	**5**
93							
94	[*] Authorized Budget and goals: Approved in D.21-06-015 from July 1, 2021 to December 31, 2026. 2021 ESA budget and program is July 1 through December 31, 2021, thus 2021 Year to Date begins July 1, 2021.						
95	[1] For IOU low income-related and Energy Efficiency reporting and analysis, the Goldsmith definition of rural/urban is applied.						
96	**Note:** Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.						

Energy Savings Assistance Program Table 4A-2 - Homes Unwilling / Unable to Participate
Pacific Gas and Electric Company
July 1, 2021 Through July 31, 2021 [*]

ESA Program							
	Reason Provided						
County	Customer Unwilling/Declined Program Measures	Customer Unavailable - Scheduling Conflicts	Hazardous Environment (unsafe/unclean)	Landlord Refused to Authorize Participation	Household Exceeds Allowable Limits	Unable to Provide Required Documentation	Other Infeasible/ Ineligible
Alameda	19	89	-	13	8	3	19
Alpine	-	-	-	-	-	-	-
Amador	-	-	-	-	-	-	-
Butte	3	11	-	2	8	1	-
Calaveras	-	-	-	-	-	-	-
Colusa	-	8	-	-	-	3	1
Contra Costa	32	88	-	12	6	5	15
El Dorado	-	-	-	-	-	-	-
Fresno	19	29	1	3	12	-	26
Glenn	-	-	-	-	-	-	-
Humboldt	-	-	-	-	-	-	-
Kern	-	12	-	-	-	1	5
Kings	-	1	-	-	-	-	2
Lake	4	15	-	2	9	5	1
Lassen	-	-	-	-	-	-	-
Madera	3	13	-	1	2	-	-
Marin	-	14	-	4	2	-	-
Mariposa	-	-	-	-	-	-	-
Mendocino	1	6	-	-	-	1	-
Merced	4	23	-	2	4	-	1
Monterey	2	12	-	-	-	-	-
Napa	1	-	-	-	-	2	-
Nevada	1	5	-	-	-	-	-
Placer	-	9	-	1	1	-	-
Plumas	-	1	-	-	-	-	-
Sacramento	16	19	-	-	4	-	-
San Benito	-	-	-	-	-	-	-
San Bernardino	-	-	-	-	-	-	-
San Francisco	4	36	-	16	2	1	4
San Joaquin	3	31	-	1	5	2	-
San Luis Obispo	-	2	-	-	-	-	-
San Mateo	-	1	-	-	-	-	1
Santa Barbara	-	2	-	-	-	1	-
Santa Clara	-	9	-	-	2	-	-
Santa Cruz	1	1	-	-	-	-	-
Shasta	1	8	1	-	9	1	-
Sierra	-	-	-	-	-	-	-
Siskiyou	-	-	-	-	-	-	-
Solano	4	7	-	2	3	5	1
Sonoma	-	-	-	-	1	-	2
Stanislaus	2	51	-	-	3	-	3
Sutter	6	22	-	6	6	4	1
Tehama	3	30	1	1	22	-	2
Trinity	-	-	-	-	-	-	-
Tulare	-	-	-	-	1	1	-
Tuolumne	-	-	-	-	-	-	-
Yolo	-	2	-	-	1	-	-
Yuba	8	12	-	3	1	6	-
Total	**137**	**569**	**3**	**69**	**112**	**42**	**84**

[*] Note: Authorized Budget and goals were approved in D.21-06-015 for July 1, 2021 to December 31, 2026. ESA 2021 YTD reporting reflects the six months period of July-December 2021 ESA program, as authorized by D.21-06-015. Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

Energy Savings Assistance Program Table 5 - Energy Savings Assistance Program Customer Summary
Pacific Gas and Electric Company
July 1, 2021 Through July 31, 2021 [*]

Table 5A, ESA Program

	Gas & Electric				Gas Only				Electric Only				Total					
	# of Household Treated by Month	(Annual)			# of Household Treated by Month	(Annual)			# of Household Treated by Month	(Annual)			# of Household Treated by Month	(Household Count)		(Annual)		
Month [1]		Therm	kWh	kW		Therm	kWh	kW		Therm	kWh	kW		# of First-Tourch	# of Re-treatment	Therm	kWh	kW
January	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
February	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
March	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
April	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
May	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
June	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
July	5,968	10,984	3,697,445	483	519	9,312	35,395	6	1,234	(14,917)	868,934	113	7,721	2,606	5,115	5,379	4,601,774	602
August																		
September																		
October																		
November																		
December																		
YTD [2]	**5,968**	**10,984**	**3,697,445**	**483**	**519**	**9,312**	**35,395**	**6**	**1,234**	**(14,917)**	**868,934**	**113**	**7,721**	**2,606**	**5,115**	**5,379**	**4,601,774**	**602**

[*] Authorized Budget and goals were approved in D.21-06-015 from July 1, 2021 to December 31, 2026.
[1] The 2021--2026 Main ESA (Basic/Plus) Program was authorized in D.21-06-015. 2021 YTD starts in July and includes July-December only.
[2] YTD Total Energy Impacts for all fuel types should equal YTD energy impacts that are reported every month in ESA Table 2. 2021 YTD starts in July and includes July-December only.
Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

Table 5B, ESA Program - CSD Leveraging

	Gas & Electric				Gas Only				Electric Only				Total			
	# of Household Treated by Month	(Annual)			# of Household Treated by Month	(Annual)			# of Household Treated by Month	(Annual)			# of Household Treated by Month	(Annual)		
Month		Therm	kWh	kW		Therm	kWh	kW		Therm	kWh	kW		Therm	kWh	kW
January	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
February	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
March	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
April	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
May	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
June	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
July	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
August																
September																
October																
November																
December																
YTD	**-**	**-**	**-**	**-**	**-**	**-**	**-**	**-**	**-**	**-**	**-**	**-**	**-**	**-**	**-**	**-**

[*] Authorized Budget and goals were approved in D.21-06-015 from July 1, 2021 to December 31, 2026.
[1] The 2021--2026 Main ESA (Basic/Plus) Program was authorized in D.21-06-015. 2021 YTD starts in July and includes July-December only.
[2] YTD Total Energy Impacts for all fuel types should equal YTD energy impacts that are reported every month ESA Table 2A. 2021 YTD starts in July and includes July-December only.
Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

Table 5C, ESA Program - Multifamily Common Area

	Gas & Electric				Gas Only				Electric Only				Total			
	# of Properties Treated by Month	(Annual)			# of Properties Treated by Month	(Annual)			# of Properties Treated by Month	(Annual)			# of Properties Treated by Month	(Annual)		
Month [1]		Therm	kWh	kW		Therm	kWh	kW		Therm	kWh	kW		Therm	kWh	kW
January	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
February	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
March	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
April	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
May	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
June	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
July	3	(771)	172,715	2	2	233	138	0	-	-	-	-	5	(537)	172,853	2
August																
September																
October																
November																
December																
YTD [2]	**3**	**(771)**	**172,715**	**2**	**2**	**233**	**138**	**0**	**-**	**-**	**-**	**-**	**5**	**(537)**	**172,853**	**2**

[*] Authorized Budget and goals were approved in D.21-06-015 from July 1, 2021 to December 31, 2026.
[1] The 2021--2026 Main ESA (Basic/Plus) Program was authorized in D.21-06-015. 2021 YTD starts in July and includes July-December only.
[2] YTD Total Energy Impacts for all fuel types should equal YTD energy impacts that are reported every month Table 2B. 2021 YTD starts in July and includes July-December only.
Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

	A	B	C	D	E	F	G	H	I	J	K	L	M
1	**Energy Savings Assistance Program Table 6 - Expenditures for Pilots and Studies [1]**												
2	**Pacific Gas and Electric Company**												
3	**Through July 31, 2021**												
4		**Authorized Funding [2]**			**Current Month Expenses**			**Total Expenses**			**% of Budget Expensed**		
5		**Electric**	**Gas**	**Total**	**Electric**	**Gas**	**Total**	**Electric**	**Gas**	**Total**	**Electric**	**Gas**	**Total**
6	**Pilots**												
7	Virtual Energy Coach	$ 689,000	$ 611,000	$ 1,300,000	$ -	$ -	$ -	$ -	$ -	$ -	0%	0%	0%
8													
9	**Total Pilots**	**$ 689,000**	**$ 611,000**	**$ 1,300,000**	**$ -**	**$ -**	**$ -**	**$ -**	**$ -**	**$ -**	**0%**	**0%**	**0%**
10													
11	**Studies**												
12	2022 Low Income Needs Assessment (LINA) Study [3]	$ 112,125	$ 37,875	$ 150,000	$ 5,980	$ 2,020	$ 8,000	$ 25,274	$ 8,815	$ 34,089	23%	23%	23%
13	2022 LINA - ESA Allocation	$ 52,125	$ 22,875	$ 75,000	$ 2,780	$ 1,220	$ 4,000	$ 13,217	$ 5,800	$ 19,017	25%	25%	25%
14	2022 LINA - CARE Allocation	$ 60,000	$ 15,000	$ 75,000	$ 3,200	$ 800	$ 4,000	$ 12,057	$ 3,014	$ 15,072	20%	20%	20%
15	Rapid Feedback Research and Analysis - Program Logic Model [4]	$ 33,013	$ 14,488	$ 47,500	$ -	$ -	$ -	$ 24,389	$ 10,703	$ 35,092	74%	74%	74%
16	Multifamily CAM Process Evaluation [5]	$ 62,550	$ 27,450	$ 90,000	$ 1,060	$ 940	$ 2,000	$ 1,060	$ 940	$ 2,000	2%	3%	2%
17	Impact Evaluation Studies (2-4 Studies)	$ 238,500	$ 211,500	$ 450,000									
18	Process Evaluation Studies (1-4 Studies)	$ 79,500	$ 70,500	$ 150,000									
19	2025 Low Income Needs Assessment (LINA) Study	$ 112,125	$ 37,875	$ 150,000	$ -	$ -	$ -	$ -	$ -	$ -	0%	0%	0%
20	2025 LINA - ESA Allocation	$ 52,125	$ 22,875	$ 75,000	$ -	$ -	$ -	$ -	$ -	$ -	0%	0%	0%
21	2025 LINA - CARE Allocation	$ 60,000	$ 15,000	$ 75,000	$ -	$ -	$ -	$ -	$ -	$ -	0%	0%	0%
22	2028 Low Income Needs Assessment (LINA) Study	$ 112,125	$ 37,875	$ 150,000	$ -	$ -	$ -	$ -	$ -	$ -	0%	0%	0%
23	2028 LINA - ESA Allocation	$ 52,125	$ 22,875	$ 75,000	$ -	$ -	$ -	$ -	$ -	$ -	0%	0%	0%
24	2028 LINA - CARE Allocation	$ 60,000	$ 15,000	$ 75,000	$ -	$ -	$ -	$ -	$ -	$ -	0%	0%	0%
25	Non Energy Benefits Study	$ 79,500	$ 70,500	$ 150,000	$ -	$ -	$ -	$ -	$ -	$ -	0%	0%	0%
26	Statewide CARE-ESA Categorical Study [6]	$ 29,925	$ 15,075	$ 45,000	$ -	$ -	$ -	$ -	$ -	$ -	0%	0%	0%
27	Categorical Study - ESA Allocation	$ 11,925	$ 10,575	$ 22,500	$ -	$ -	$ -	$ -	$ -	$ -	0%	0%	0%
28	Categorical Study - CARE Allocation	$ 18,000	$ 4,500	$ 22,500	$ -	$ -	$ -	$ -	$ -	$ -	0%	0%	0%
29	Discretionary [7]	$ 159,000	$ 141,000	$ 300,000	$ -	$ -	$ -	$ -	$ -	$ -	0%	0%	0%
30	**Total Studies**	**$ 1,018,363**	**$ 664,138**	**$ 1,682,500**	**$ 7,040**	**$ 2,960**	**$ 10,000**	**$ 50,723**	**$ 20,458**	**$ 71,181**	**5%**	**3%**	**4%**
31													
32	[1] Funding for studies is not solely supported via the ESA program budget; some studies are jointly supported via the CARE budget.												
33	[2] Authorized per D.21-06-015. Funds for pilots and studies may be rolled over to the next program year or borrowed from a future program year within the cycle, to allow for flexibility in scheduling changes with these efforts. Funding amounts listed reflect PG&E's 30% allocation among the IOUs. Final authorized budgets may be adjusted by the ESA/CARE Studies Working Group per D.21-06-015.												
34	[3] PG&E's Advice Letter 4193-G/5718-E approved Joint Utilities' 2022 LINA Study for $500,000. SCE holds the statewide contract for this co-funded study. PG&E's 30% allocation is $150,000, funded 50/50 via the ESA and CARE budgets. The 2022 LINA commenced in January 2021. The Joint Utilities would carry over committed, unspent 2021 LINA funding forward to 2022 and until the study is completed.												
35	[4] This is a PG&E-only study. Authorized Budget: Approved in Advice Letter 4351-G-B/6035-E-B from January 1, 2021 to June 30, 2021. Funding source is 100% ESA.												
36	[5] PG&E's Advice Letter 4349-G/6030-E was approved on January 21, 2021, and authorized $90,000 shift from the MF Adminstration to Studies for the MF CAM Process Evaluation; funding source is 100% ESA. PG&E holds the statewide contract for this co-funded study. The study commenced in July 2021. The Joint Utilities will carry over committed, unspent 2021 funding forward to 2022 and until the study is completed.												
37	[6] Authorized per D.21-06-015, the Categorical Study will be funded 50/50 via the ESA and CARE budgets.												
38	[7] Authorized per D.21-06-015, for each IOU to use for IOU-specific studies as needed. Unused annual budget may be carried forward until the end of the cycle.												
39	**Note:** Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.												

Energy Savings Assistance Program Table 7 - (Second Refrigerators, In-Home Education, MyEnergy/My Account Platform)
Pacific Gas and Electric Company
July 1, 2021 Through July 31, 2021 [*]

7A - Households Receiving Second Refrigerators			
Measures	**Units**	**Received Refrigerator**	**Not eligible for Refrigerator due to Less than Six Occupants**
Second Refrigerators	Each	39	16

7B - Households Receiving In- Home Energy Education Only		
Measures	**Units**	**Households that Only Received Energy Education**
In-Home Education	Home	93

7C - Households for My Energy/My Account Platform		
Opt-Out	**Already Enrolled**	**Opt-In**
350		1,424

[*] Authorized Budget and goals: Approved in D.21-06-015 from July 1, 2021 to December 31, 2026. 2021 ESA budget and program is July 1 through December 31, 2021, thus 2021 Year to Date begins July 1, 2021.

Energy Savings Assistance Program Table 8 - Contractor Advanced Funding and Repayment
Pacific Gas and Electric Company
Through May 31, 2021

		B-C			E x F				(B)-(cumulative H + cumulative I)
	Total Advanced Amount	Total Advance PPRS Credit Eligible [1] [7]	Total Advance Not Eligible for PPRS Credit [7]	Percentage for PPRS Credit Calculation [2]	Total Contractor Invoices each month [3]	Total PPRS Credit Earned each month [4]	PPRS Credits Applied each month [5]	Non PPRS Payments Applied each month [6]	Total Advances Outstanding
Jan-20	$ -	$ -	$ -	0%	$ -	$ -	$ -	$ -	$ -
Feb-20	$ -	$ -	$ -	0%	$ -	$ -	$ -	$ -	$ -
Mar-20	$ -	$ -	$ -	0%	$ -	$ -	$ -	$ -	$ -
Apr-20	$ 12,875,555	$ -	$ -	0%	$ -	$ -	$ -	$ -	$ 12,875,555
May-20	$ -	$ -	$ -	0%	$ -	$ -	$ -	$ -	$ -
Jun-20	$ 8,730,817	$ -	$ -	0%	$ -	$ -	$ -	$ -	$ 21,606,372
Jul-20	$ 398,099	$ -	$ -	0%	$ -	$ -	$ -	$ -	$ 22,004,471
Aug-20	$ -	$ -	$ -	0%	$ -	$ -	$ -	$ -	$ -
Sep-20	$ -	$ -	$ -	0%	$ -	$ -	$ -	$ -	$ -
Oct-20	$ -	$ -	$ -	0%	$ -	$ -	$ -	$ -	$ -
Nov-20	$ -	$ -	$ -	0%	$ -	$ -	$ -	$ -	$ -
Dec-20	$ -	$ 10,054,343	$ 11,950,128	40%	$ 7,627,505	$ 3,051,002	$ (2,886,782)	$ (869,659)	$ 18,248,030
Jan-21	$ -	$ 10,054,343	$ 11,950,128	40%	$ 7,721,620	$ 3,088,648	$ (2,291,152)	$ (1,017,957)	$ 14,938,921
Feb-21	$ -	$ 10,320,048	$ 11,684,423	40%	$ 9,893,005	$ 3,957,202	$ (2,169,647)	$ (4,013,473)	$ 8,755,801
Mar-21	$ -	$ 10,320,048	$ 11,684,423	40%	$ 11,894,435	$ 4,757,774	$ (1,245,170)	$ (1,833,925)	$ 5,676,705
Apr-21	$ -	$ 10,320,048	$ 11,684,423	40%	$ 8,664,714	$ 3,465,886	$ (774,922)	$ (681,313)	$ 4,220,471
May-21	$ -	$ 10,320,048	$ 11,684,423	40%	$ 12,421,173	$ 4,968,469	$ (629,698)	$ (623,220)	$ 2,967,553
Jun-21	$ -	$ 10,320,048	$ 11,684,423	40%	$ 4,114,308	$ 1,645,723	$ (169,927)	$ (312,143)	$ 2,485,483
Jul-21	$ -	$ 10,320,048	$ 11,684,423	40%	$ 116,037	$ 46,415	$ (26,772)	$ (249,581)	$ 2,209,130
Aug-21	$ -	$ -	$ -	40%	$ -	$ -	$ -	$ -	$ -
Sep-21	$ -	$ -	$ -	40%	$ -	$ -	$ -	$ -	$ -
Oct-21	$ -	$ -	$ -	40%	$ -	$ -	$ -	$ -	$ -
Nov-21	$ -	$ -	$ -	40%	$ -	$ -	$ -	$ -	$ -
Dec-21	$ -	$ -	$ -	40%	$ -	$ -	$ -	$ -	$ -
Total	$ 22,004,471	$ 10,320,048	$ 11,684,423	40%	$ 62,452,797	$ 24,981,119	$ (10,194,070)	$ (9,601,271)	$ 2,209,130

IOUs - Do not delete footnotes 1-5 below.
[1] Contractor labor and labor-related costs. Post-Pandemic Return to Service (PPRS) credit eligible. Based on number of contractors eligible for PPRS credit as of last calendar day of a given month.
[2] 40% for PPRS credit calculation from Joint Tier 2 Advice Letter 5654-G filed on June 29, 2020
[3] For work performed during PPRS credit-earning period, for contractors receiving advances. PG&E's PPRS credit-earning period is from December 1, 2020 to May 31, 2021. (Dates will vary by IOU based on start of PPRS credit earnings period.) Only includes contractors eligible for PPRS credit as of the reporting month.
[4] Based on total monthly contractor invoices, up to maximum allowable for each contractor. Contractors who are not eligible for PPRS credit as of reporting month have a maximum allowable amount of 0.
[5] Credits may be applied at a later date than earned depending on the contractor repayment schedule.
[6] Includes repayments processed for which PPRS credits were not applied, including contractor payments returned unused or duplicate payments received from other funding sources.
[7] As a result of AL4269-G-A/5865-E-A, contractors are submitting the revised templates resulting in the change to the PPRS eligible amount. As of Feb 2021 all of the templates have been received and the PPRS eligible numbers will remain static through out the rest of the year.

Note: This table created pursuant to section 1.2.3 in Commission Resolution E-5074. This report covers the period from the issuance of advances until the last day of the month reported. Any required corrections/adjustments are reported herein and supersede results reported in prior months.

	A	B	C	D	E	F	G	H	I	J	K	L	M
1	**CARE Table 1 - CARE Program Expenses**												
2	**Pacific Gas and Electric Company**												
3	**Through July 31, 2021**												
4		**Authorized Budget [1][2]**			**Current Month Expenses [2]**			**Year to Date Expenses [2]**			**% of Budget Spent YTD**		
5	**CARE Program:**	**Electric**	**Gas**	**Total**	**Electric**	**Gas**	**Total**	**Electric**	**Gas**	**Total**	**Electric**	**Gas**	**Total**
6	Outreach	$ 6,293,280	$ 1,573,320	**$ 7,866,600**	$ (657,628)	$ (164,407)	**$ (822,035)**	$ 3,377,698	$ 844,424	**$ 4,222,122**	54%	54%	54%
7	Processing / Certification Re-certification	$ 655,600	$ 163,900	**$ 819,500**	$ 51,389	$ 12,847	**$ 64,237**	$ 341,597	$ 85,399	**$ 426,996**	52%	52%	52%
8	Post Enrollment Verification	$ 1,151,920	$ 287,980	**$ 1,439,900**	$ 56,743	$ 14,186	**$ 70,929**	$ 263,349	$ 65,837	**$ 329,186**	23%	23%	23%
9	IT Programming	$ 1,325,040	$ 331,260	**$ 1,656,300**	$ 148,962	$ 37,240	**$ 186,202**	$ 1,121,307	$ 280,327	**$ 1,401,634**	85%	85%	85%
10	Cooling Centers [8]	$ -	$ -	**$ -**	$ -	$ -	**$ -**	$ -	$ -	**$ -**	0%	0%	0%
11	CHANGES Program [3]	$ 420,000	$ 105,000	**$ 525,000**	$ 18,392	$ 4,598	**$ 22,991**	$ 223,854	$ 55,964	**$ 279,818**	53%	53%	53%
12	Studies and Pilots [4]	$ 18,000	$ 4,500	**$ 22,500**	$ 3,200	$ 800	**$ 4,000**	$ 12,057	$ 3,014	**$ 15,072**	67%	67%	67%
13	Measurement and Evaluation [5]	$ 160,000	$ 40,000	**$ 200,000**	$ 8,000	$ 2,000	**$ 10,000**	$ 49,979	$ 12,495	**$ 62,473**	31%	31%	31%
14	Regulatory Compliance	$ 286,880	$ 71,720	**$ 358,600**	$ 17,341	$ 4,335	**$ 21,677**	$ 140,030	$ 35,008	**$ 175,038**	49%	49%	49%
15	General Administration	$ 879,360	$ 219,840	**$ 1,099,200**	$ 32,442	$ 8,111	**$ 40,553**	$ 318,561	$ 79,640	**$ 398,201**	36%	36%	36%
16	CPUC Energy Division	$ 130,400	$ 32,600	**$ 163,000**	$ 7,921	$ 1,980	**$ 9,901**	$ 47,607	$ 11,902	**$ 59,509**	37%	37%	37%
17													
18	**SUBTOTAL MANAGEMENT COSTS [1][2]**	**$ 11,320,480**	**$ 2,830,120**	**$ 14,150,600**	**$ (313,236)**	**$ (78,309)**	**$ (391,545)**	**$ 5,896,039**	**$ 1,474,010**	**$ 7,370,049**	**52%**	**52%**	**52%**
19													
20	CARE Rate Discount [6]	$ 546,831,200	$ 136,707,800	**$ 683,539,000**	$ 87,586,929	$ 5,854,190	**$ 93,441,119**	$ 415,689,815	$ 98,059,858	**$ 513,749,673**	76%	72%	75%
21													
22	**TOTAL PROGRAM COSTS & CUSTOMER DISCOUNTS**	**$ 558,151,680**	**$ 139,537,920**	**$ 697,689,600**	**$ 87,273,693**	**$ 5,775,881**	**$ 93,049,574**	**$ 421,585,855**	**$ 99,533,868**	**$ 521,119,722**	**76%**	**71%**	**75%**
23													
24	Other CARE Rate Benefits												
25	- DWR Bond Charge Exemption				$ 3,216,969		$ 3,216,969	$ 19,311,646		$ 19,311,646			
26	- CARE PPP Exemption [7]				$ 8,421,723	$ 816,452	$ 9,238,175	$ 52,045,806	$ 10,956,719	$ 63,002,524			
27	- California Solar Initiative Exemption				$ (214,603)		$ (214,603)	$ (1,252,069)		$ (1,252,069)			
28	- kWh Surcharge Exemption												
29	- Vehicle Grid Integration Exemption												
30	Total Other CARE Rate Benefits				**$ 11,424,089**	**$ 816,452**	**$ 12,240,541**	**$ 70,105,382**	**$ 10,956,719**	**$ 81,062,101**			
31													
32	Indirect Costs	$ 852,825	$ 213,206	**$ 1,066,031**									
33													
34													
35	[1] Authorized Budget: Approved in D.21-06-015 from January 1, 2021 to December 31, 2026.												
36	[2] 2021 authorized budget includes $1,066,016 for Benefit Burdens as approved in (D.)20-12-005. Actual employee benefit burden costs have been included in the program monthly and YTD expenses.												
37	[3] Decision 15-12-047 transitioned from CHANGES pilot to CHANGES program and funding for the effort is captured herein. D.21-06-015 approved funding for the CHANGES program through CARE program for PYs 2021-2026.												
38	[4] Reflects the budget and expenses for LINA study.												
39	[5] Reflects the budget and expenses for Annual Eligibility Estimates prepared by Athens Research on behalf of the utilities.												
40	[6] Per D.02-09-021, PG&E is authorized to recover the full value of the discount through the CARE two-way balancing account on an automatic pass-through basis.												
41	[7] PPP Exemption - CARE customers are exempt from paying CARE program costs including PPP costs for CARE admin and the CARE surcharge.												
42	[8] As directed in D.16-11-022, as modified by D.17-02-033, Cooling Centers program is no longer funded through CARE program starting in 2020. PG&E incorporated the cooling center budget request for 2020-2022 into the 2020 GRC Proceeding.												
43													
44	**Note:** Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.												

CARE Table 2 - Enrollment, Recertification, Attrition, & Penetration
Pacific Gas and Electric Company
Through July 31, 2021

		New Enrollment										Recertification				Attrition (Drop Offs)					Enrollment				
		Automatic Enrollment				Self-Certification (Income or Categorical)																			
		Inter-Utility [1]	Intra-Utility [2]	Leveraging [3]	Combined (B+C+D)	Online	Paper	Phone	Capitation	Combined (F+G+H+I)	Total New Enrollment (E+J)	Scheduled	Non-Scheduled (Duplicates)	Automatic	Total Recertification (L+M+N)	No Response[4]	Failed PEV	Failed Recertification	Other[5]	Total Attrition (P+Q+R+S)	Gross (K+O)	Net Adjusted (K-T)	Total CARE Participants	Estimated CARE Eligible	Penetration Rate % (W/X)
7	**January**	0	1,255	0	1,255	17,645	7,877	409	16	25,947	27,202	98	13,784	6,023	19,905	n/a	0	0	16,681	16,681	47,107	10,521	1,583,094	1,447,571	109.4%
8	**February**	0	1,514	0	1,514	13,635	2,909	540	20	17,104	18,618	10,167	7,977	7,284	25,428	n/a	0	0	14,067	14,067	44,046	4,551	1,587,645	1,447,571	109.7%
9	**March**	0	1,551	0	1,551	11,797	1,844	395	57	14,093	15,644	3,847	5,408	7,390	16,645	n/a	0	0	21,156	21,156	32,289	-5,512	1,582,133	1,447,571	109.3%
10	**April**	0	1,681	0	1,681	10,460	3,766	192	101	14,519	16,200	78,746	4,399	7,095	90,240	n/a	0	0	8,102	8,102	106,440	8,098	1,590,231	1,447,571	109.9%
11	**May**	0	1,451	0	1,451	9,527	2,327	553	73	12,480	13,931	13,080	4,801	7,208	25,089	n/a	0	0	17,444	17,444	39,020	-3,513	1,586,718	1,447,571	109.6%
12	**June**	7,271	1,600	3,031	11,902	14,537	2,501	677	60	17,775	29,677	9,674	5,629	131,983	147,286	n/a	0	0	10,807	10,807	176,963	18,870	1,605,588	1,447,571	110.9%
13	**July**	0	1,597	87	1,684	13,206	2,567	396	36	16,205	17,889	49,690	7,831	10,202	67,723	n/a	0	0	14,254	14,254	85,612	3,635	1,609,223	1,447,571	111.2%
14	**August**																								
15	**September**																								
16	**October**																								
17	**November**																								
18	**December**																								
19	**YTD Total**	**7,271**	**10,649**	**3,118**	**21,038**	**90,807**	**23,791**	**3,162**	**363**	**118,123**	**139,161**	**165,302**	**49,829**	**177,185**	**392,316**	**0**	**0**	**0**	**102,511**	**102,511**	**531,477**	**36,650**	**1,609,223**	**1,447,571**	**111.2%**

[1] Enrollments via data sharing between the IOUs.
[2] Enrollments via data sharing between departments and/or programs within the utility.
[3] Enrollments via data sharing with programs outside the IOU that serve low-income customers.
[4] PG&E counts attrition due to no response in the Failed PEV and Failed Recertification columns, respectively.
[5] Includes customers who closed their accounts, requested to be removed, or were otherwise ineligible for the program.

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

CARE Table 3A - Post-Enrollment Verification Results (Model)
Pacific Gas and Electric Company
Through July 31, 2021

Month	Total CARE Households Enrolled	Households Requested to Verify	% of CARE Enrolled Requested to Verify Total	CARE Households De-enrolled (Due to no response)	CARE Households De-enrolled (Verified as Ineligible)[1]	Total Households De-enrolled[2]	% De-enrolled through Post Enrollment Verification	% of Total CARE Households De-enrolled
January	1,583,094	0	0.00%					
February	1,587,645	0	0.00%					
March	1,582,133	0	0.00%					
April	1,590,231	0	0.00%					
May	1,586,718	0	0.00%					
June	1,605,588	0	0.00%					
July	1,609,223	5,354	0.33%					
August								
September								
October								
November								
December								
YTD Total	**1,609,223**	**5,354**	**0.33%**	**0**	**0**	**0**	**0.00%**	**0.00%**

[1] Includes customers verified as over income or who requested to be de-enrolled.

[2] Verification results are tied to the month initiated. Therefore, verification results may be pending due to the time permitted for a participant to respond.
Note: CARE PEV was on hold through June 30, 2021, due to the Emergency Consumer Protection Plan related to COVID-19.
Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

CARE Table 3B Post-Enrollment Verification Results (Electric-Only High Usage)
Pacific Gas and Electric Company
Through July 31, 2021

Month	Total CARE Households Enrolled	Households Requested to Verify [1]	% of CARE Enrolled Requested to Verify Total	CARE Households De-enrolled (Due to no response)	CARE Households De-enrolled (Verified as Ineligible) [2]	Total Households De-enrolled [3]	% De-enrolled through HUV Post Enrollment Verification	% of Total CARE Households De-enrolled
January	1,583,094	0	0.00%					
February	1,587,645	0	0.00%					
March	1,582,133	0	0.00%					
April	1,590,231	0	0.00%					
May	1,586,718	0	0.00%					
June	1,605,588	0	0.00%					
July	1,609,223	6,668	0.41%					
August								
September								
October								
November								
December								
YTD Total	**1,609,223**	**6,668**	**0.41%**	**0**	**0**	**0**	**0.00%**	**0.00%**

[1] Includes all participants who were selected for high usage verification process.
[2] Includes customers verified as over income, who requested to be de-enrolled, did not reduce usage, or did not agree to be weatherized.
[3] Verification results are tied to the month initiated and the high usage verification process allows customers 90 days to respond to the verification process. Each utility may have a different de-enrollment date due to billing cycle or other contributing factors.
Note: CARE PEV was on hold through June 30, 2021, due to the Emergency Consumer Protection Plan related to COVID-19.
Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

	A	B	C	D	E	F	G
1	**CARE Table 4 - CARE Self-Certification and Self-Recertification Applications [1]**						
2	**Pacific Gas and Electric Company**						
3	**Through July 31, 2021**						
4		**Provided [2]**	**Received**	**Approved**	**Denied**	**Pending/Never Completed**	**Duplicates**
5	**Total (Y-T-D)**	5,549,012	200,914	176,303	21,764	2,847	49,829
6	**Percentage[3]**		100%	88%	11%	1%	25%
7							
8	[1] Includes sub-metered customers.						
9	[2] Includes number of applications provided via direct mail campaigns, call centers, bill inserts and other outreach methods. Because there are other means by which customers obtain applications which are not counted, this number is only an approximation.						
10	[3] Percentage of Received. Duplicates are also counted as Approved, so the total will not add up to 100%.						
11							
12	**Note:** Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD						
13	adjustments.						

	A	B	C	D	E	F	G	H	I	J
1	**CARE Table 5 - Enrollment by County**									
2	**Pacific Gas and Electric Company**									
3	**Through July 31, 2021**									
4	**County**	**Estimated Eligible Households**			**Total Households Enrolled**			**Penetration Rate**		
5		**Urban**	**Rural [1]**	**Total**	**Urban**	**Rural [1]**	**Total**	**Urban**	**Rural [1]**	**Total**
6	ALAMEDA	114,386	4	114,390	134,946	0	134,946	118.0%	0.0%	118.0%
7	ALPINE	0	170	170	0	14	14	n/a	8.2%	8.2%
8	AMADOR	1	5,164	5,165	0	5,026	5,026	0.0%	97.3%	97.3%
9	BUTTE	20,179	11,870	32,049	20,994	12,835	33,829	104.0%	108.1%	105.6%
10	CALAVERAS	14	7,762	7,776	14	6,030	6,044	99.0%	77.7%	77.7%
11	COLUSA	12	2,950	2,962	0	3,790	3,790	0.0%	128.5%	128.0%
12	CONTRA COSTA	72,793	1	72,793	105,768	0	105,768	145.3%	0.0%	145.3%
13	EL DORADO	8,261	6,561	14,821	6,874	6,425	13,299	83.2%	97.9%	89.7%
14	FRESNO	134,851	206	135,057	168,492	68	168,560	124.9%	33.0%	124.8%
15	GLENN	0	4,785	4,785	0	5,253	5,253	n/a	109.8%	109.8%
16	HUMBOLDT	0	23,013	23,013	0	20,177	20,177	n/a	87.7%	87.7%
17	KERN	49,839	69,214	119,053	53,712	74,012	127,724	107.8%	106.9%	107.3%
18	KINGS	142	9,027	9,169	105	10,744	10,849	74.0%	119.0%	118.3%
19	LAKE	0	14,405	14,405	0	13,983	13,983	n/a	97.1%	97.1%
20	LASSEN	0	239	239	0	153	153	n/a	64.1%	64.1%
21	MADERA	13,946	5,534	19,481	18,764	6,144	24,908	134.5%	111.0%	127.9%
22	MARIN	16,818	1	16,819	15,649	0	15,649	93.0%	n/a	93.0%
23	MARIPOSA	26	3,395	3,421	15	2,456	2,471	58.2%	72.3%	72.2%
24	MENDOCINO	14	14,523	14,536	0	11,707	11,707	0.0%	80.6%	80.5%
25	MERCED	16,154	16,384	32,538	22,054	23,694	45,748	136.5%	144.6%	140.6%
26	MONTEREY	33,577	6,340	39,917	42,428	6,756	49,184	126.4%	106.6%	123.2%
27	NAPA	9,089	0	9,089	12,740	0	12,740	140.2%	0.0%	140.2%
28	NEVADA	9	12,149	12,158	0	10,390	10,390	0.0%	85.5%	85.5%
29	PLACER	17,841	9,287	27,128	15,401	9,108	24,509	86.3%	98.1%	90.3%
30	PLUMAS	47	2,714	2,761	10	1,853	1,863	21.3%	68.3%	67.5%
31	SACRAMENTO	133,667	0	133,667	106,074	0	106,074	79.4%	n/a	79.4%
32	SAN BENITO	172	5,671	5,844	91	6,042	6,133	52.8%	106.5%	105.0%
33	SAN BERNARDINO	53	318	371	18	259	277	33.7%	81.6%	74.7%
34	SAN FRANCISCO	60,749	0	60,749	57,622	0	57,622	94.9%	n/a	94.9%
35	SAN JOAQUIN	64,311	7,083	71,394	91,056	10,413	101,469	141.6%	147.0%	142.1%
36	SAN LUIS OBISPO	11,638	17,223	28,861	6,524	16,654	23,178	56.1%	96.7%	80.3%
37	SAN MATEO	37,865	0	37,865	41,719	0	41,719	110.2%	n/a	110.2%
38	SANTA BARBARA	14,626	1,164	15,790	21,749	1,003	22,752	148.7%	86.2%	144.1%
39	SANTA CLARA	111,306	3,464	114,770	120,560	3,699	124,259	108.3%	106.8%	108.3%
40	SANTA CRUZ	20,415	6	20,421	22,182	0	22,182	108.7%	0.0%	108.6%
41	SHASTA	11,150	10,907	22,057	10,930	9,681	20,611	98.0%	88.8%	93.4%
42	SIERRA	5	406	411	1	125	126	19.6%	30.8%	30.6%
43	SISKIYOU	0	16	16	0	7	7	n/a	44.0%	44.0%
44	SOLANO	38,631	0	38,631	51,745	0	51,745	133.9%	n/a	133.9%
45	SONOMA	32,495	2,133	34,628	44,285	3,066	47,351	136.3%	143.8%	136.7%
46	STANISLAUS	27,152	23,204	50,356	26,477	25,600	52,077	97.5%	110.3%	103.4%
47	SUTTER	11,228	0	11,229	14,690	0	14,690	130.8%	0.0%	130.8%
48	TEHAMA	12	11,944	11,956	3	12,612	12,615	24.8%	105.6%	105.5%
49	TRINITY	0	647	647	0	275	275	n/a	42.5%	42.5%
50	TULARE	612	8,327	8,939	326	10,485	10,811	53.3%	125.9%	120.9%
51	TUOLUMNE	0	9,270	9,270	0	7,846	7,846	n/a	84.6%	84.6%
52	YOLO	26,168	1	26,169	23,627	1	23,628	90.3%	141.8%	90.3%
53	YUBA	9,732	105	9,837	12,943	249	13,192	133.0%	237.3%	134.1%
54	**Total**	**1,119,988**	**327,584**	**1,447,571**	**1,270,588**	**338,635**	**1,609,223**	**113.4%**	**103.4%**	**111.2%**
55										
56	[1] "Rural" includes ZIP Codes classified as such by the Goldsmith modification that was developed to identify small									
57	towns and rural areas within large metropolitan counties. ZIP Codes not defined as rural are classified as urban.									
58										
59	Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD									
60	adjustments.									

	A	B	C	D	E	F	G	H
1	**CARE Table 6 - Recertification Results**							
2	**Pacific Gas and Electric Company**							
3	**Through July 31, 2021**							
4	**Month**	**Total CARE Households**	**Households Requested to Recertify [1]**	**% of Households Total (C/B)**	**Households Recertified [2]**	**Households De-enrolled [3]**	**Recertification Rate % [4] (E/C)**	**% of Total Households De-enrolled (F/B)**
5	January	1,583,094	0	0.0%				
6	February	1,587,645	0	0.0%				
7	March	1,582,133	0	0.0%				
8	April	1,590,231	0	0.0%				
9	May	1,586,718	0	0.0%				
10	June	1,605,588	0	0.0%				
11	July	1,609,223	0	0.0%				
12	August							
13	September							
14	October							
15	November							
16	December							
17	**YTD**	**1,609,223**	**0**	**0.00%**	**0**	**0**	**0.00%**	**0.00%**
18								
19	[1] Excludes count of customers recertified through the probability model.							
20	[2] Recertification results are tied to the month initiated and the recertification process allows customers 90 days to respond to the recertification							
21	request. Results may be pending due to the time permitted for a participant to respond.							
22	[3] Includes customers who did not respond or who requested to be de-enrolled.							
23	[4] Percentage of customers recertified compared to the total participants requested to recertify in that month.							
24	**Note:** CARE Recertification was on hold through June 30, 2021, due to the Emergency Consumer Protection Plan related to COVID-19. First recertification requests to be mailed in August 2021.							
25	**Note:** Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.							

	A	B	C	D	E	F	G
1	**CARE Table 7 - Capitation Contractors[1]**						
2	**Pacific Gas and Electric Company**						
3	**Through July 31, 2021**						
4	**Contractor**	**Contractor Type (Check one or more if applicable)**				**Total Enrollments**	
5							
6		**Private**	**CBO**	**WMDVBE**	**LIHEAP**	**Current Month**	**Year-to-Date**
7	Amador-Tuolumne Community Action Agency		x		x	1	4
8	Arriba Juntos		x			0	0
9	Catholic Charities Diocese of Fresno		x			0	8
10	Central Coast Energy Services Inc		x		x	22	224
11	Cesar A Moncada DBA Moncada Outreach		x			0	0
12	Child Abuse Prevention Council of San Joaquin County		x			0	0
13	Community Action Marin		x		x	0	0
14	Community Action Partnership of Madera County		x		x	1	15
15	Community Health for Asian Americans		x			0	0
16	Community Resource Project Inc		x		x	4	35
17	County of San Joaquin		x		x	7	23
18	Dignity Health		x			0	2
19	Disability Resource Agency for Independent Living		x			0	0
20	El Dorado County Health and Human Services Agency		x			0	8
21	Filipino American Development Foundation		x			0	0
22	Food For People		x			0	0
23	Heritage Institute for Family Advocacy		x			0	0
24	Hip Housing Human Investment Project Inc		x			0	0
25	Housing Authority of the City of Fresno		x			0	0
26	Housing Authority of the County of Kern		x			0	0
27	Independent Living Center of Kern County Inc		x			0	2
28	Interfaith Council of Amador		x			0	0
29	KidsFirst		x			0	0
30	Kings Community Action Organization Inc		x		x	0	0
31	LifeLong Medical Care		x			0	0
32	Marin Center for Independent Living		x			0	0
33	Merced County Community Action Agency		x		x	0	4
34	Monument Crisis Center		x			0	0
35	National Asian American Coalition		x			0	0
36	North Coast Energy Services Inc		x			1	23
37	OCCUR		x			0	0
38	Project Access Inc		x			0	0
39	Redwood Community Action Agency		x		x	0	1
40	Resources for Independence Central Valley		x			0	0
41	Rising Sun Energy Center		x			0	1
42	Sacred Heart Community Service		x		x	0	13
43	Sia Vue DBA Hmong Inc		x			0	0
44	Spectrum Community Services		x			0	0
45	Tri-County Independent Living		x			0	0
46	UpValley Family Centers		x			0	0
47	Valley Clean Air Now		x			0	0
48	West Valley Community Services		x			0	0
49	Yolo County Housing Authority		x			0	0
50	Yolo Family Resource Center (Empower Yolo)		x			0	0
51	**Total Enrollments**					**36**	**363**
52							
53	[1] All capitation contractors with current contracts are listed regardless of whether they have signed up customers or submitted invoices this year.						
54							
55	Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.						

	A	B	C	D	E	F	G	H	I
1	**CARE Table 8 - Households as of Month-End**								
2	**Pacific Gas and Electric Company**								
3	**Through July 31, 2021**								
4	**Month**	**Gas and Electric**	**Gas Only**	**Electric Only**	**Total**	**Eligible Households**	**Penetration**	**% Change**	**Total Residential Accounts [1]**
5	January	969,470	230,045	383,579	1,583,094	1,447,571	109.4%	0.67%	5,583,279
6	February	970,964	236,021	380,660	1,587,645	1,447,571	109.7%	0.29%	5,583,279
7	March	983,142	215,259	383,732	1,582,133	1,447,571	109.3%	-0.35%	5,583,279
8	April	987,363	218,948	383,920	1,590,231	1,447,571	109.9%	0.51%	5,583,279
9	May	988,601	213,716	384,401	1,586,718	1,447,571	109.6%	-0.22%	5,583,279
10	June	997,226	214,262	394,100	1,605,588	1,447,571	110.9%	1.19%	5,583,279
11	July	1,000,100	213,806	395,317	1,609,223	1,447,571	111.2%	0.23%	5,583,279
12	August								
13	September								
14	October								
15	November								
16	December								
17									
18	[1] Data represents total residential electric and gas households. This includes sub-metered households.								
19									
20	**Note**: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD								
21	adjustments.								

	A	B	C	D	E
1	**CARE Program Table 9 - Expenditures for Pilots/CHANGES Program**				
2	**Pacific Gas and Electric Company**				
3	**Through July 31, 2021**				
4	**2021**	**Authorized 2021 Budget**	**Current Month Expenses**	**Expenses Since Jan. 1, 2021**	**% of 2021 Budget Expensed**
5		**Total**	**Total**	**Total**	**Total**
6					
7	CHANGES Program	$ 525,000	$ 22,991	$ 279,818	53%
8					
9					
10	**Total**	**$ 525,000**	**$ 22,991**	**$ 279,818**	**53%**
11					
12					
13	Decision 15-12-047 transitioned from CHANGES pilot to CHANGES program and funding for the effort is captured herein.				
14	D.21-06-015 approved funding for the CHANGES program through CARE program for PYs 2021-2026.				
15					
16					
17	**Note**: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.				

CARE Table 10 - CHANGES One-On-One Customer Assistance
Pacific Gas and Electric Company
Through June 30, 2021[1]

No. of attendees at education sessions	**1,204**
Disputes Resolved	
Changed 3rd party Company/Gas Aggregation	7
Changed 3rd Party Electricity Aggregation	9
Energy Audit	1
Total disputes	**17**

Needs Assistance	
Arrerage Management Plan (AMP)	34
Assisted Client with Making a Payment	1
Billing Language Changed	10
Changed Consumer Information on Account	10
CARE Enrollment	4
ESAP	6
HEAP	64
Medical Baseline	21
Rate Plan Selection Assistance	8
REACH	17
Scheduled Customer Service Visit	1
Set Up New Account	1
Payment Extension	1
Payment Plan	2
Total Needs Assistance	**180**

Education: Education sessions were held in a mix of one on one, and group sessions. Education materials are available as fact sheets on the CPUC Website: http://consumers.cpuc.ca.gov/team_and_changes/

Disputes & Needs Assistance - Support was provided in the following languages: Cantonese, Dari, English, Hmong, Korean, Laotian, Pashto, Portuguese, Spanish, Urdu and Vietnamese.

[1]There is a one-month lag behind the current reporting month. This data was provided by CHANGES contractor, Self Help for the Elderly, via CSID.

*Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

CARE Table 11 - CHANGES Group Customer Assistance Sessions [1] [4]
Pacific Gas and Electric Company
March 1, 2021 through May 31, 2021 [2]

Date[2]	Session Language	Description of Service Provided (e.g. utility bill assistance, utility bill dispute resolution, and other energy related issues)	Session Logistics			
			# of Sessions	Length (Hours)[3]	Number of Attendees	Description of Information / Literature Provided
N/A	Cantonese	Avoiding Disconnection	10	N/A	170	CHANGES Ed Handout
N/A	English – Native American	Avoiding Disconnection	16	N/A	291	CHANGES Ed Handout
N/A	Korean	Avoiding Disconnection	4	N/A	49	CHANGES Ed Handout
N/A	Portuguese	Avoiding Disconnection	1	N/A	4	CHANGES Ed Handout
N/A	Spanish	Avoiding Disconnection	8	N/A	134	CHANGES Ed Handout
N/A	Vietnamese	Avoiding Disconnection	10	N/A	230	CHANGES Ed Handout
		Total	**49**		**878**	
N/A	Cantonese	CARE/FERA and Other Assistance Programs	10	N/A	220	CHANGES Ed Handout
N/A	English	CARE/FERA and Other Assistance Programs	2	N/A	7	CHANGES Ed Handout
N/A	Dari	CARE/FERA and Other Assistance Programs	3	N/A	59	CHANGES Ed Handout
N/A	Hmong	CARE/FERA and Other Assistance Programs	1	N/A	1	CHANGES Ed Handout
N/A	Korean	CARE/FERA and Other Assistance Programs	2	N/A	92	CHANGES Ed Handout
N/A	Spanish	CARE/FERA and Other Assistance Programs	19	N/A	202	CHANGES Ed Handout
N/A	Vietnamese	CARE/FERA and Other Assistance Programs	8	N/A	79	CHANGES Ed Handout
		Total	**45**		**660**	
N/A	Cantonese	Electric and Natural Gas Safety	7	N/A	145	CHANGES Ed Handout
N/A	English – Native American	Electric and Natural Gas Safety	8	N/A	347	CHANGES Ed Handout
N/A	Spanish	Electric and Natural Gas Safety	20	N/A	95	CHANGES Ed Handout
N/A	Vietnamese	Electric and Natural Gas Safety	9	N/A	173	CHANGES Ed Handout
		Total	**44**		**760**	
N/A	Cantonese	Energy Conservation	10	N/A	155	CHANGES Ed Handout
N/A	English	Energy Conservation	1	N/A	3	CHANGES Ed Handout
N/A	Dari	Energy Conservation	1	N/A	19	CHANGES Ed Handout
N/A	Spanish	Energy Conservation	9	N/A	134	CHANGES Ed Handout
N/A	Vietnamese	Energy Conservation	8	N/A	86	CHANGES Ed Handout
		Total	**29**		**397**	
N/A	Cantonese	Gas Aggregation	4	N/A	37	CHANGES Ed Handout
N/A	English	Gas Aggregation	1	N/A	3	CHANGES Ed Handout
N/A	Dari	Gas Aggregation	2	N/A	69	CHANGES Ed Handout
N/A	Spanish	Gas Aggregation	6	N/A	68	CHANGES Ed Handout
N/A	Vietnamese	Gas Aggregation	7	N/A	109	CHANGES Ed Handout
		Total	**20**		**286**	
N/A	Cantonese	High Energy Use	6	N/A	177	CHANGES Ed Handout
N/A	Dari	High Energy Use	1	N/A	10	CHANGES Ed Handout
N/A	Spanish	High Energy Use	5	N/A	44	CHANGES Ed Handout
N/A	Vietnamese	High Energy Use	6	N/A	54	CHANGES Ed Handout
		Total	**18**		**285**	
N/A	Cantonese	Level Pay Plan	6	N/A	46	CHANGES Ed Handout
N/A	Dari	Level Pay Plan	1	N/A	10	CHANGES Ed Handout
N/A	Spanish	Level Pay Plan	3	N/A	28	CHANGES Ed Handout
N/A	Vietnamese	Level Pay Plan	8	N/A	77	CHANGES Ed Handout
		Total	**18**		**161**	
N/A	Cantonese	Understanding Your Bill	10	N/A	208	CHANGES Ed Handout
N/A	Dari	Understanding Your Bill	2	N/A	57	CHANGES Ed Handout
N/A	English – Native American	Understanding Your Bill	7	N/A	181	CHANGES Ed Handout
N/A	Korean	Understanding Your Bill	9	N/A	314	CHANGES Ed Handout
N/A	Spanish	Understanding Your Bill	6	N/A	53	CHANGES Ed Handout
N/A	Vietnamese	Understanding Your Bill	8	N/A	127	CHANGES Ed Handout
		Total	**42**		**940**	
		March 1, 2020 Through May 31, 2021	**265**		**4,367**	

[1] This table was provided by CHANGES contractor, Self Help for the Elderly, via CSID. This table was edited and reformatted from its original version in order to have a more consistent appearance and format with existing PG&E tables.
[2] Data is reported quarterly. The next report will be in the September 2021 report.
[3] Date of the workshops not available.
[4] Contractor states all sessions last at least 30 minutes.

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.
Note: Information not provided by contractor.