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**BEFORE THE PUBLIC UTILITIES COMMISSION**
**OF THE STATE OF CALIFORNIA**

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| Application of Pacific Gas and Electric Company for Approval of Energy Savings Assistance and California Alternate Rates for Energy Programs and Budgets for 2021-2026 Program Years. (U 39 M) | Application No. 19-11-003 (Filed November 4, 2019) |
| And Related Matters. | Application No. 19-11-004<br>Application No. 19-11-005<br>Application No. 19-11-006<br>Application No. 19-11-007 |

**MONTHLY REPORT OF PACIFIC GAS AND ELECTRIC COMPANY (U 39 M) ON LOW INCOME ASSISTANCE PROGRAMS FOR JANUARY 2022**


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Dated: February 22, 2022

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**MONTHLY REPORT OF PACIFIC GAS AND ELECTRIC COMPANY (U 39 M) ON LOW INCOME ASSISTANCE PROGRAMS FOR JANUARY 2022**

In accordance with Ordering Paragraph 17 of Decision (D.) 01-05-033, Pacific Gas and Electric Company hereby submits its attached monthly status report on the results of its Energy Savings Assistance (ESA) Program and California Alternate Rates for Energy (CARE) Program efforts, showing results through January 2022. Pursuant to D.21-06-015, the new ESA, CARE and Family Electric Rate Assistance (FERA) Program funding cycle began on July 1, 2021.

Respectfully Submitted,

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Dated: February 22, 2022

# Energy Savings Assistance (ESA), California Alternate Rates for Energy (CARE), and Family Energy Rate Assistance (FERA)

Program Monthly Report for January 2022

Pacific Gas and Electric Company
2/21/2022

**PACIFIC GAS AND ELECTRIC COMPANY**

Energy Savings Assistance Program,
California Alternate Rates for Energy Program, and
Family Electric Rate Assistance Program
Monthly Report for January 2022

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**PACIFIC GAS AND ELECTRIC COMPANY**

Energy Savings Assistance Program, California Alternate Rates for Energy Program, and Family Electric Rate Assistance
**Monthly Report for January 2022**

The Energy Savings Assistance (ESA), California Alternate Rates for Energy (CARE), and Family Electric Rate Assistance (FERA) programs are long-standing programs designed to assist income-qualified households in PG&E's service territory in reducing their energy usage and monthly utility expenses. Decision (D.) 21-06-015 authorized a new ESA, CARE, and FERA program funding cycle beginning July 1, 2021, through December 31, 2026.

This Pacific Gas and Electric (PG&E) monthly report complies with income qualified programs reporting requirements established in D.21-06-015 to include FERA, and with all reporting and program evaluation requirements previously established for the CARE and ESA Programs.[1] The investor-owned utilities (IOUs)[2] are currently working with Energy Division (ED) staff to finalize reporting tables and formats to comply with the mandates of D.21-06-015 for the 2022-2026 ESA, CARE and FERA programs, and are using the most current reporting templates beginning with this January 2022 report.

## Regulatory Update

**ESA Program**

**2022 ESA Budget Update:** PG&E's 2022 ESA Main program treatment budget is $103M. In Q4 2021, PG&E identified a need to increase 2022 ESA funding in order to provide contractors a glide path into the new ESA program contemplated in D.21-06-015, as well as provide an opportunity to retool the ESA workforce to help contractors install measures that can provide PG&E's ESA customers with deeper energy savings. In November 2021, PG&E increased the 2022 ESA Main program treatment budget from ~$103M to ~$130M, to include measures, implementer fees, and bulk purchasing related costs. The additional dollars were carried forward into 2022 from 2021 Multifamily Common Area Measure (MF CAM) uncommitted funding available at the end of 2021.[3] Fund shifting between budget categories will happen later this year when the exact amount that will need to be shifted is known.

PG&E's ESA goals for 2022 will not change from those directed in D.21-06-015.

**ESA Northern Multifamily Whole Building (MFWB) Request for Proposal (RFP):** On January 12, 2022, PG&E and SDG&E served a notice to all parties on service lists Application (A.) 19-11-003 et al., Rulemaking (R.).13-11-005, R.15-03-010 and R.18-07-006 to inform the Northern and Southern Multifamily Building (MFWB) bidder community that the Request for Proposal (RFP) release date has been postponed two weeks from January 14, 2022, to January 28, 2022. Accordingly, PG&E and SDG&E also extended the RFP submission date two weeks from March 16, 2022, to March 30, 2022.

[1] The IOUs worked with Energy Division (ED) staff to revise reporting tables and formats in compliance with the mandates of D.16-12-022 and now use the resulting ED-approved monthly reporting format for 2017-2020 ESA and CARE programs, beginning with the report for January 2018.
[2] IOUs are PG&E, Southern California Edison Company, Southern California Gas Company, and San Diego Gas and Electric Company.
[3] MF CAM carry-forward from 2021 to 2022 is permitted by D.21-06-015, Ordering Paragraph (OP) 148 and PG&E Advice Letter 4472-G-A/6279-E-A. Per D.21-06-015 OP 181, fund shifting of any amount between budget categories is allowed within the program year, allowing PG&E to fund shift from MF CAM budget to ESA measure budget categories in 2022.

**ESA Pilot Plus and Pilot Deep Program Implementation Plan:** PG&E submitted AL 4530-G/6412-E[4] on November 19, 2021, detailing its ESA Program Pilot and Pilot Deep implementation plan. The ED's non-standard disposition letter dated January 12, 2022, approved the AL effected December 19, 2021.

**ESA Working Group:** PG&E worked with ED and the other IOUs to solicit members for the ESA Working Group as directed in D.21-06-015.[5] The ESA Working Group is responsible for updating the Statewide ESA Program Policy and Procedures (P&P) Manual, and the ESA Installation Standards (IS) Manual and recommending program revisions including updates to ESA measures, cost effectiveness test considerations, changes to program goals as necessary, and development of a Universal Application System (UAS). A kick-off meeting was held on January 20, 2021. The ESA Working Groups plan to hold public monthly meetings. Sub-Working Groups of the ESA Working Group were also established, including the UAS Sub-Working Group, the Cost Effectiveness Sub-Working Group, and the Policy & Procedures and Installations Standards Manuals (PP/IS) Sub-Working Group.

**Emergency Rent Assistance Program (ERAP):** In January 2022, ESA in-home contractors continued to raise awareness of the Emergency Rental Assistance Program (ERAP) by distributing informational flyers to renters in homes that were treated. This is a part of PG&E's strategy to leverage all communications channels to increase awareness of financial services support available to customers. The State of California's Renter's Assistance Program Housing is Key Fact Sheet was included as a leave behind hard copy for households served by ESA.

**Events**

**Joint IOU Supplier Diversity Symposium:** On January 12, 2022, the supplier diversity teams from IOUs hosted the Joint IOU Supplier Diversity Symposium (Symposium). The participants joined the event as: prime contractors, subcontractors, or other participating agency. Following opening remarks from each of the four IOUs, participants had the opportunity to showcase their business and provide contact information. Prime Contractors had the opportunity to move through different 'rooms' during the virtual event. The Symposium had 70 total participants.

**Consumer Protections:** In response to Governor Newsom's declaration of a State of Emergency issued on December 30, 2021, and in compliance with D.19-07-015, PG&E filed Tier 1 AL 4553-G/ 6462-E on January 14, 2021, to add customers impacted in Monterey and Santa Cruz Counties due to the December 2021 Winter Storms to PG&E's Emergency Consumer Protection Plan through January 1, 2023.

[4] Supplemental AL 4530-G/6412-E: *Pacific Gas &Electric Company Advice Letter Pursuant to Decision 21-06-015 for the Energy Savings Assistance Program Pilot Plus and Pilot Deep Implementation Plan*
[5] D.21-06-015, OP 177 and OP 178.

# 1. Energy Savings Assistance (ESA) Program Executive Summary

The ESA Program provides free home weatherization, energy-efficient appliances, and energy education services to income qualified PG&E customers[6] throughout PG&E's service territory. ESA is a resource program emphasizing long-term and enduring energy savings, and serves all willing and eligible low-income customers by providing all feasible ESA Program measures at no cost to the customer through a direct-install approach. All housing types are eligible to participate, and the ESA Program is available to both homeowners and renters.

D.21-06-015 approved the ESA program budget for PYs 2021-2026. The total 2022 authorized ESA Program budget is $180,975,480, which covers all programs in the ESA portfolio, including the long-standing "ESA Main" program for single-family and multi-family (MF) housing, the MF-Common Area Measures (CAM) program, and pilots, such as the Pilot Plus and Pilot Deep programs that are slated for a Q3 2022 launch. During the reporting month, PG&E expended $9,933,737 in total ESA program costs. Details of ESA expenses are provided in the ESA Summary Table and ESA Table 1 in the Appendix.

As highlighted in the preceding Regulatory Update section above, January activities in ESA centered around managing multiple Request for Proposal (RFP) solicitations for third-party implementers for new ESA programs approved in D.21-06-015. In addition, PG&E shifted to focus on achieving the modified 2022 goals for the ESA program, as it moves from focusing primarily on the number of participating homes/units, to a parallel focus on driving deep energy savings for participants.

## 1.1 Energy Savings Assistance Program Overview

### 1.1.1 Provide a summary of the Energy Savings Assistance Program elements as approved in Decision (D.) 21-06-015.

**ESA Table 1: (SF, MH, MF In-Unit) Summary of Expenses for 2022**

| | 2022 Authorized/Planning Assumptions[a] | Actual to Date[b] | % |
|---|---|---|---|
| **Budget[c]** | $118,516,601 | $7,294,884 | 6% |
| **Homes Treated** | 59,340 | 3,997 | 7% |
| **kWh Saved** | 15,093,167 | 1,368,653 | 9% |
| **kW Demand Reduced** | 2,859 | 170 | 6% |
| **Therms Saved** | 629,105 | 28,845 | 5% |
| **GHG Emissions Reduced (Tons)** | N/A | 21,785 | N/A |

[a] Authorized ESA budget, energy savings goals and household treatment target per D.21-06-015.
[b] As shown in ESA Monthly Report Table 1, and Table 2.
[c] ESA Main program budget includes measures and program administrative budget categories as shown on ESA Monthly Report Table 1. 2022 authorized budget and expenditures includes Benefit Burdens as approved in (D.)20-12-005.

[6] To qualify for the ESA Program, a residential customer's household income must be at or below 200 percent of Federal Poverty Guidelines, as required in D.05-10-044.

In January 2022, PG&E's ESA Main (MF, MH, MF In-Unit) treated 3,997 homes, resulting in 1,368,653 kWh saved, 170 kW demand reduced and 28,845 therms saved. In addition, 21,785 tons of GHG emissions were reduced.

| ESA Table 2: MF CAM Summary of Expenses for 2022 | | | |
|---|---|---|---|
| | 2022 Authorized/Planning Assumptions[a] | Actual to Date | % |
| **Budget** | $47,760,413 | $1,312,090 | 3% |
| **Properties Treated** | 33 | 10 | 19% |
| **kWh Saved** | N/A | 283,034 | |
| **kW Demand Reduced** | N/A | 11 | |
| **Therms Saved** | N/A | 8,402 | |

[a] 2022 Property Treated target is from Advice Letter 4472-G/6279-E. Other planning assumptions values are based on the historical average of the completed ESA CAM projects.

In January 2022, PG&E's ESA MF CAM program treated 89 buildings and 10 properties with 283,034 kWh saved, and 8,402 therms saved. The top three measures installed in January were an LED Recessed Downlight Retrofit Kit with a $51,464 total installation cost, an exterior Linear LED tube with an $11,481 total installation cost, and an interior Linear LED tube with a $12,390 total installation cost.

| ESA Table 3: Pilot Plus and Pilot Deep Summary of Expenses for 2022 | | | |
|---|---|---|---|
| | 2022 Authorized/Planning Assumptions[a] | Actual to Date[b] | % |
| **Budget[c]** | $8,749,299 | $16,101 | 0.2% |
| **Homes Treated** | - | - | - |
| **kWh Saved** | - | - | - |
| **kW Demand Reduced** | - | - | - |
| **Therms Saved** | - | - | - |
| **GHG Emissions Reduced (Tons)** | - | - | - |

[a] Target homes treated, savings and GHG emissions reduction values will be determined in third quarter 2022 upon contract execution with third party Pilot Plus/Deep implementer.
[b] Actual homes treated, savings and GHG emissions reduction values will be determined in third quarter 2022 upon contract execution with third party Pilot Plus/Deep implementer.
[c] Pilot Plus and Pilot Deep budget and expenditures as shown on ESA Monthly Report Table 1A-1.

D.21-06-015 approved the ESA Pilot Plus and Pilot Deep Program (Pilot Plus/Deep), to begin implementation in 2022 with two treatment tiers:

- The Pilot Plus package will offer basic measures found in the main ESA program, in addition to certain equipment and appliance replacements and load shifting technologies to reduce annual energy usage by five to 15 percent;[7]
- The Pilot Deep package will offer the more advanced, and likely more expensive measures to achieve a 15 to 50 percent reduction in annual energy usage.[8]

Pilot Plus/Deep will gather data on the feasibility of strategic measures delivery, including electrification measures, the level of investment required for such deep energy retrofits, energy savings and bill impacts to the household, long-term benefits of these treatments (including non-energy benefits), and the cost-effectiveness of each treatment tier.[9] The Pilot will commence in 2022 and operate through 2026.

D. 21-06-015 allows the IOUs several options to design and implement Pilot Plus/Deep Program. PG&E has opted for a third-party solicitation process to generate innovative ideas and manage cost through competitive pricing. The successful bidder(s) are expected to be responsible for the Pilot Plus/Deep Program's overall implementation, meeting all regulatory requirements, and achieving the Pilot objectives. Pilot Plus/Deep targets in Table 3 above will be updated once the successful bidder(s) is/are selected and under contract with PG&E.

On January 13, 2022, PG&E issued a Contract Opportunity Announcement (COA) to notify participants and interested stakeholders about the upcoming third-party solicitation for ESA Pilot Plus/Deep program design and implementation. The successful bidder will be responsible for the Pilot Plus/Deep Program's overall implementation, meeting all regulatory requirements, and achieving its Pilot objectives. Interested parties were asked to submit pre-bid documentation requirements by February 7, 2022. The RFP event was released on February 11, 2022.

**ESA Table 4: Building Electrification Pilots Summary Expenses for 2022[a]**

| | 2022 Authorized/Planning Assumptions | Actual to Date | % |
|---|---|---|---|
| **Budget** | N/A | N/A | N/A |
| **Homes Treated** | N/A | N/A | N/A |
| **kWh Saved** | N/A | N/A | N/A |
| **kW Demand Reduced** | N/A | N/A | N/A |
| **Therms Saved** | N/A | N/A | N/A |
| **GHG Emissions Reduced (Tons)** | N/A | N/A | N/A |

[a] To date, PG&E does not have any Building Electrification Pilots in 2022.

[7] D.21-06-015, Attachment 2, p. 5.
[8] Ibid.
[9] Ibid, p.1.

### 1.1.2 Program Measure Changes

In January 2022, the Prescriptive Duct Sealing measure was added to the ESA Main program. There were no measure changes that have taken place in MF CAM or the ESA Pilot Plus and Pilot Deep program during this reporting month.

## 1.2 ESA Program Customer Outreach and Enrollment Update

### 1.2.1 Provide a summary of the Energy Savings Assistance Program outreach and enrollment strategies deployed this month.

**ESA Main (MF, MH, and MF In-Unit) Program Contractor Outreach:** Contractors relied on a variety of activities to conduct outreach, but primarily utilized outbound calling from assigned lead lists and canvassing in areas with a high propensity for eligible customers. Additional methods included outbound calls from contractor-generated lists of CARE or Zip-7 customers as well as responding to referrals.

**ESA Program Multifamily Common Area Measure (MF CAM) Initiative:** PG&E continued enrollment efforts for the 2022 PY. The program audited one property and one building in January. As of January 2022, PG&E's ESA CAM program has 30 active projects in the pipeline.

**ESA Pilot Plus and Pilot Deep:** PG&E's Pilot Plus and Pilot Deep program has not yet started.

**ESA Building Electrification Pilots (if applicable):** PG&E does not have any ESA Building Electrification Pilots.

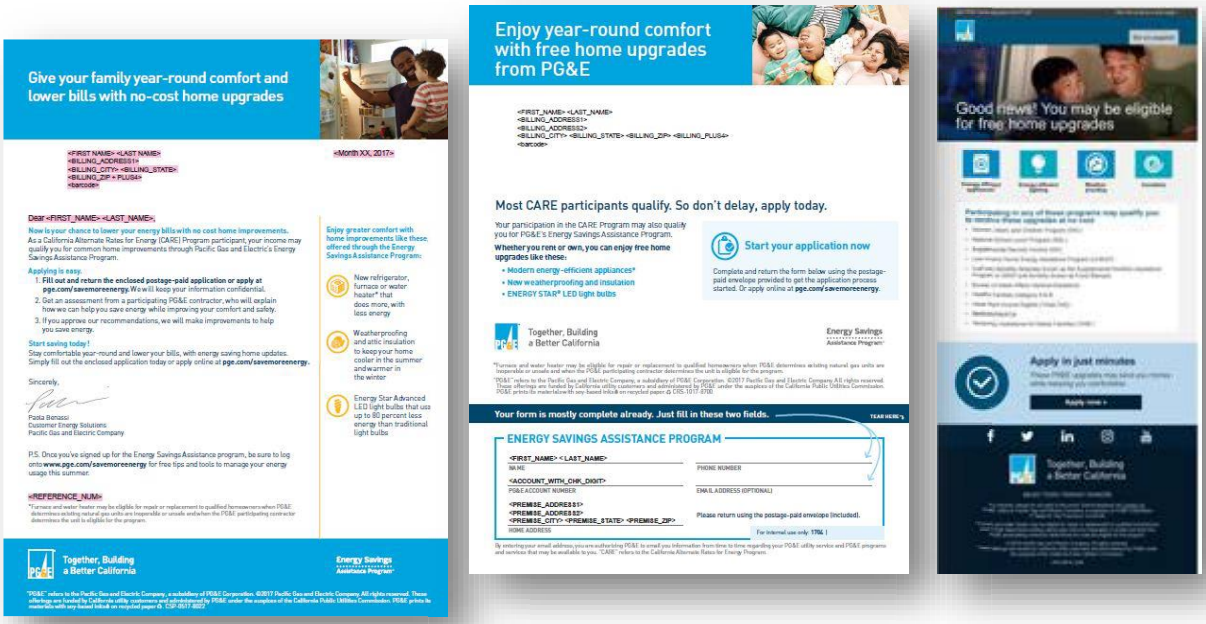
**Language Line:** PG&E is in the process of capturing this data for future reporting.

**Tribal Outreach:** PG&E plans to begin Tribal Outreach in February 2022.

### 1.2.2 Customer Assistance Marketing, Education and Outreach for the ESA Program.

In January 2022, PG&E received responses from a direct marketing campaign deployed in December 2021 to 100,000 CARE-enrolled customers whose homes had not yet been treated by the ESA Program. Through January 31, the campaign generated 5,107 qualified leads. The campaign used existing creative from Q3 2021.

**Direct Mail/Email (English/Spanish):**




In January 2022, PG&E also received 2,625 program applications from online activities via email and the ongoing digital campaign launched in early January 2022.

PG&E continued to deploy the CARE welcome kit[10] to customers who were newly enrolled in the CARE program. In January, 1,980 kits were deployed, and PG&E received 440 ESA applications from that deployment.

**PG&E Customer Contact Centers, Branch Offices, and Payment Offices:** Local Customer Service Offices: As the COVID-19 pandemic continues, PG&E also extended the temporary closure of its local offices during the reporting month. PG&E is in the process of determining next steps.

### 1.2.3 Managing Energy Use

PG&E continues to provide to customers, as part of its energy education, online resources where customers can find more information about how to manage their energy use. In January 2022, ESA contractors helped 456 customers sign up for MyAccount and 565 were enrolled in Energy Alerts. From MyAccount all customers can access and perform a Home Energy Checkup and CARE-enrolled customers can view their latest Personalized Energy Profile (PEP). PEP reports are made available to CARE-enrolled customer and ESA Contractors quarterly with 1,271,134 reports available in Q4 2021. Updated PEP reports for Q1 2022 are scheduled be made available the end of March to CARE-enrolled customers and ESA Contractors. The PEP offers customized behavioral and energy conservation tips, and rate recommendation based on the customer's energy use, load profile, and season. In addition, participants in the ESA program receive collateral "leave behinds" (printed

[10] Since January 2018, PG&E has included a personalized pre-filled response form for the ESA Program. Customers who wish to participate have completed the form and returned it to PG&E.

materials) from ESA contractors with tips for managing energy, rate plan choices, and other programs and resources that they may be qualified for, both administered by PG&E and administered by third-parties.

### 1.2.4 Services to Reduce Energy Bill

PG&E's ESA contractors provide collateral leave behinds for all ESA participants that present solutions for saving money and managing energy costs. PG&E's Universal Brochure provides comprehensive information to ESA customers about bill discount and assistance programs, rate plan choices, energy management, and payment support programs, in an easy-to-read format. ESA contractors have also been trained to discuss new opportunities for bill savings for qualified households, such as the Arrearage Management Plan (AMP), and referrals to LIHEAP program administrators. The ESA Program also has cross referral and direct enrollment processes to auto-enroll eligible income qualified customers in the CARE program. Customers who are determined to be not eligible for ESA or CARE, but who are eligible for FERA, are enrolled in the FERA program.

### 1.2.5 Additional Activities

**CARE Discounts Removed:** The ESA program systematically removes CARE customers who apply for ESA and are proven to be over income. PG&E identified and removed 29 customers from CARE in January 2022 as a result of being over income.

**New Contractors and Community-Based Organizations (CBOs)**: In January 2022, PG&E had no new Contractors or CBOs join the ESA program.

## 1.3 Leveraging Success Evaluation, Including California State Department of Community Services and Development (CSD)

### 1.3.1 Please provide a status on referrals, of the leveraging and coordination effort with CSD. Expand on activities and success rates across the list of programs from the Coordination Workshop, such as Affordable Broadband and Lifeline, as applicable to ESA, CARE and FERA. What new steps or programs have been implemented? What was the result in terms of new enrollments?

**CSD Low Income Weatherization Program (LIWP) (MF) Leveraging Projects:** PG&E continues to seek opportunities to collaborate with CSD-LIWP on potential leveraging and measure implementation. PG&E and CSD continues to explore strategies that may be most effective for leveraging the 2021-2026 ESA programs.

There was no CSD-LIWP leveraging activity in January 2022.

**Low Income Home Energy Assistance Program (LIHEAP) Energy Star® Refrigerator Installations:** There were no refrigerators installed through LIHEAP leveraging in January 2022.

**CSD Data Sharing:** PG&E continues to share data with CSD on a monthly and annual basis and as requests are made.

## 1.4 Workforce Education & Training

### 1.4.1 Please summarize efforts to improve and expand the ESA Program workforce education and training. Describe steps taken to hire and train low income workers and how such efforts differ from prior program years.

The PG&E Energy Efficiency Workforce Education and Training Program (WE&T) supports ESA contractor training by providing webinar trainings for Energy Specialists (ES), Weatherization Specialists (WS), and Advanced Weatherization Specialists (AWS)with instructor led presentations and virtual engagement activities with trainees. Due to heavy hands-on training for Natural Gas Appliance Testing (NGAT), Energy Training Centers (ETC) continue the blended model which consist of two days of webinar and one day of in-person practical training following COVID-19 safety guidelines and procedures. In addition, ESA contractor training includes "dry-run" sessions to help students with soft-skill trainings for webinar preparedness prior to the start of class. These sessions can range between 30-45 minutes, and trainees receive one-on-one assistance with navigating the webinar platforms, technology setup, and expectations of virtual class engagement activities.

ESA contractors are encouraged to hire local workers to implement the ESA Program in their areas. All contractors and subcontractors responsible for implementing the ESA Program are trained at the ETC in Stockton. Most of these ESA program ES and installation contractors are from the local communities in which they work. Below shows a summary of ESA contractor training provided for January including ESA onboarding, ES, WS, AWS, and NGAT training.

| ESA Contractor Training Summary Through January 2022 | | |
|---|---|---|
| | **January 2022** | **YTD** |
| **Students** | 29 | 29 |
| **Student Days** | 93 | 93 |
| **Training Sessions** | 18 | 18 |

## 1.5 Studies and Pilots

### 1.5.1 ESA Program Studies

**2022 Low Income Needs Assessment (LINA):** Work for the 2022 LINA commenced in January 2021 with Evergreen Economics as the selected consultant. To achieve the study's primary objective of identifying renter needs in the ESA program, a large-scale phone survey (n=1,200) of the California income-qualified renter population is being conducted to create different renter profiles. Combined with other data analyses, the collected information will inform program and policy recommendations to address the unique characteristics of income-qualified renter households.

Following a pause on survey activities during the holiday period, the renter phone survey resumed in late December 2021. A total of 380 phone interviews were completed across the IOU territories by the end of January 2022.

**ESA/CARE Study Working Group:** D.21-06-015 authorized the formation of a statewide Study Working Group for the ESA and CARE programs.[11] Working Group membership is comprised of IOUs' representatives, ED staff, and no more than two representatives from each segment of the following interest groups: contractors, CBOs, Cal Advocates, consumer protection/advocates, and other special interest groups. Assigned tasks of the Working Group include planning and designing statewide studies and related research for the ESA and CARE programs and providing feedback on study deliverables.

A meeting was not held in January 2022 as there were no outstanding topics to discuss. The next meeting is scheduled to be held in February 2022.

**ESA MF-CAM Process Evaluation:** A process evaluation for the MF-CAM Initiative commenced in July 2021 with Resource Innovations, Inc. as the selected consultant. The study has the following objectives: 1) Assess the relative effectiveness of current MF-CAM outreach, delivery, and implementation strategies; 2) Identify what data currently exist and may be needed to facilitate more reliable evaluations of program impacts; 3) Inform future program designs targeting the income qualified MF sector.

In January 2022, an interim findings memo[12] was drafted and posted on the Energy Division's Public Document Area (PDA) for stakeholder review and feedback. Comments are accepted from January 27 through February 18, and comment responses will be posted by February 25. A stakeholder workshop will be held on February 16 to present interim study findings and solicit stakeholder feedback. The study is expected to be completed by June 2022.

[11] D.21-06-015, OP 176.

[12] Resource Innovations Inc. MF-CAM Process Evaluation - Draft Interim Findings Memo. January 24, 2022. Available at: https://pda.energydataweb.com/#!/documents/2578/view (Last accessed February 16, 2022).

### 1.5.2 ESA Program Pilots

**ESA Pilot Plus/Deep Program**: Throughout January, PG&E prepared solicitation materials for the ESA Pilot Plus/Deep third-party pilot program implementer. The successful Bidder will be responsible for the Pilot Plus/Deep Program's overall implementation, meeting all regulatory requirements, and achieving its Pilot objectives. The ED issued a non-standard disposition letter on January 12, 2022, approving PG&E AL 4530-G/6412-E, which detailed the Pilot Plus/Deep implementation plan and proposed solicitation timeline. On January 13, 2022, PG&E issued a Contract Opportunity Announcement (COA) to notify participants and interested stakeholders about the upcoming third-party solicitation. The COA was posted to PGE.com, PEPMA, and CAEECC websites, and distributed to various service lists, including Low Income, Energy Efficiency, San Joaquin Valley and Affordability. Interested parties were asked to submit pre-bid documentation requirements by February 7, 2022. The RFP event was released on February 11, 2022.

## 1.6 Miscellaneous

### Water-Energy Coordination Program

As of January 31, 2022, nine partnership programs with water agencies were operating and serving qualified homes. Programs in operation include partnerships with Alameda County Water District, City of Santa Cruz, Solano County Water Agency, Sonoma Water, and all five districts of California American Water located in PG&E territory which are Merced, Monterey, Oakhurst, Sacramento and Santa Rosa.

## 2. California Alternate Rates for Energy (CARE) Program Executive Summary

The CARE Program provides a monthly discount on energy bills for qualifying households throughout PG&E's service area.[13]

D.21-06-015 approved the CARE Program budget for PYs 2021-2026.[14] PG&E's 2022 authorized CARE Program administrative budget is $13,760,000.[15] During the reporting month, PG&E expended $675,480 in CARE program administration costs. This included $395,479 to support CARE outreach activities as well as $145,979 for recertification and post-enrollment verification processes, and $134,022 in general administration tasks. Details of CARE expenses are provided in CARE Table 1.

D.21-06-015 also authorized $687,689,000 towards CARE rate discounts for PY 2022.[16] In January, the CARE program provided a total of $87,676,678 in energy bill discounts to 1,536,454 households throughout PG&E's service territory. Of the total energy discounts applied, electricity accounts for 66% (or $57,741,043) and gas 34% (or $29,935,635).

With the enrollment rate at 110% of the estimated eligible households, the CARE program continued to experience an enrollment rate higher than the estimated eligible population for the reporting month. PG&E continued post-enrollment verification (PEV) activities, with standard efforts for high-usage customers, as well as CARE enrollees most likely to be ineligible. In January 2022, PG&E continued the outbound calling campaign it initially launched in August 2021, in an effort to improve the CARE post-enrollment verification response rate. The outbound calling campaign provides direct assistance to CARE customers who encountered difficulties submitting the appropriate documentation to meet the verification requirements. PG&E is currently coordinating with other IOUs to formalize this calling effort through a simultaneous PEV outbound calling pilot per the direction in D.21-06-015.[17]

During the reporting month, PG&E continued to deploy marketing campaigns and engage with CBO partners to increase household awareness of income-qualified programs administered by PG&E as well as other complementary programs that provide further energy and financial savings. Details of outreach activities conducted during January are further discussed in Sections 2.2 and 2.3.

Consistent with D.21-06-015, PG&E strives to lower the barrier for eligible customers to participate and remain in its income-qualified programs. During the reporting month, PG&E automatically enrolled 652 customers in CARE who participate in ESA or receive Low Income Home Energy Assistance Program (LIHEAP) or Relief for Energy Assistance through Community Help (REACH) payments; Section 2.2.2 has a list of referral counts by program. PG&E also continued the PEV freezes for CARE and FERA customers who are impacted by disasters in January, compliant with CPUC Resolution (Res.) M-4833[18] and D. 19-07-015.[19] Section 2.5 contains the list of affected areas and/or zip codes.

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[13] To qualify for the CARE discount, a residential customer's household income must be at or below 200 percent of Federal Poverty Guidelines, as required in D.05-10-044 and per Public Utilities Code Section 739.1(b) (1) or someone in the customer's household is an active participant in other qualifying public assistance programs.

[14] D.21-06-015, Attachment 1, Table 2 CARE Approved Budgets.

[15] Ibid

[16] Ibid

[17] D.21-06-015, OP 13.

[18] Res. M-4833, *Emergency Authorization and Order Directing Utilities to Implement Emergency Consumer Protections to Support Residential Customers of the October 2017 California Wildfires*

[19] Ibid, p. 3.

## 2.1 CARE Program Summary

### 2.1.1 Please provide CARE Program summary costs.

| CARE Budget Categories | 2022 Authorized Budget [a] | Actual Expenses Year-to-Date [b] | % of Budget Spent |
|---|---|---|---|
| **Outreach** | $7,780,300 | $395,479 | 5% |
| **Processing, Certification, Recertification** | $844,100 | $57,856 | 7% |
| **Post Enrollment Verification** | $1,475,900 | $88,123 | 6% |
| **IT Programming** | $1,090,600 | $93,327 | 9% |
| **CHANGES Program [c]** | $525,000 | $(73,726) | -14% |
| **Studies and Pilots** | $0 | $7,500 | 0% |
| **Measurement and Evaluation** | $200,000 | $2,959 | 0% |
| **Regulatory Compliance** | $369,400 | $18,271 | 5% |
| **General Administration** | $1,306,800 | $75,077 | 6% |
| **CPUC ED Staff** | $167,900 | $10,614 | 6% |
| **Total Expenses** | **$13,760,000** | **$675,480** | **5%** |
| **Subsidies and Benefits** | $687,689,000 | $87,676,678 | 13% |
| **Total Program Costs and Discounts** | **$701,449,000** | **$88,352,157** | **13%** |

[a] D.21-06-015 approved the CARE program budget for PYs 2021-2026. 2022 authorized budget includes $1,107,039 for Benefit Burdens as approved in D.20-12-005.
[b] Actual expenses include employee benefits costs.
[c] The CHANGES Program provides funding to CBOs to assist Limited English Proficient (LEP) customers with energy education and billing issues

### 2.1.2 Please provide the CARE Program penetration rate to date

| CARE Enrollment | | |
|---|---|---|
| **Participants Enrolled** | **Eligible Participants[20]** | **YTD Penetration Rate** |
| 1,536,454 | 1,401,702 | 110% |

[20] On February 14, 2022, PG&E, on behalf of the IOUs, filed the Annual Estimates of CARE Eligible Customers and Related Information. This number reflects estimates of PG&E's CARE Eligible Participants for 2022.

## 2.2 Outreach

### 2.2.1 Discuss utility outreach activities and those undertaken by third parties on the utility's behalf.

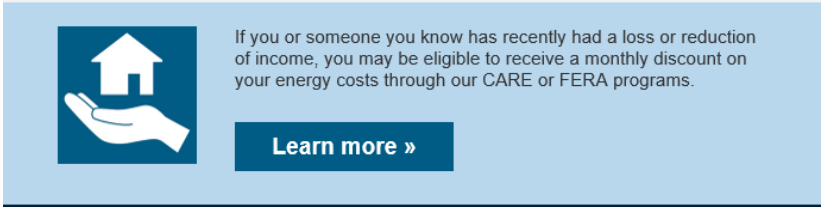
In January 2022, direct marketing efforts were focused on FERA messaging (see Section 3.2.1). The campaign lists were selected using the FERA propensity model updated in 2021. Although targeting and messaging focused on FERA, PG&E continues to see the majority of campaign enrollments in CARE. In January, over 5,797 CARE enrollments were attributed from the FERA direct mail and email.

**Direct Mail:** Not applicable for this reporting month.

**Email:** Not applicable for this reporting month.

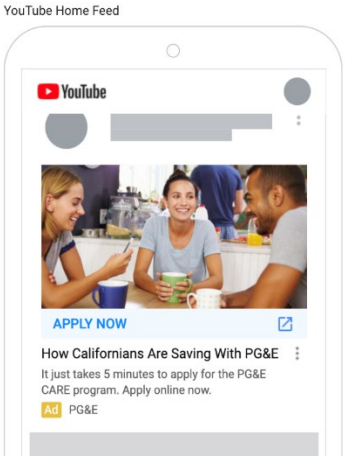
**Tribal Outreach:** PG&E plans to begin its tribal outreach efforts in February 2022.

**Integrated Marketing:** In January 2022, CARE enrollments benefitted from inclusion in an email campaign sent to approximately 298K customers who were auto-enrolled in the COVID-19 relief payment plan and received one of two creative versions highlighting other financial support and assistance programs.




**Digital Media:** In January 2022, PG&E continued the Always On digital strategy, with CARE Google and paid search advertising targeting income-qualified customers across PG&E's service territory. The media buy includes display and native (such as sponsored ad placements on news sites and FreshEBT) advertising targeted to 227 zip codes with higher percentages of estimated eligible high poverty and rural customers.

**Digital Ad Examples:**



**Home Energy Report Marketing Module:** PG&E promoted CARE and FERA to approximately 1 million recipients in the income-qualified segment of the printed Home Energy Reports (HERs) sent during the month of January.

**Local Customer Service Offices:** As noted in Section 1.2.2, PG&E extended the temporary closure of its local offices during the reporting month and will provide updates in future reporting cycles.

**Outbound Financial Assistance:** PG&E continued its case management efforts of past due customer accounts through its outbound calling campaign during January. The outbound calling campaign provides information on the payment options available to the customers to restore their account standing; it also offers information on other income-qualified assistance programs such as CARE, FERA, Medical Baseline, LIHEAP, and the Arrearage Management Program (AMP).

During the month, customer service representatives (CSRs) contacted 6,283 customers directly through this campaign. The customers who could not be reached by phone but had access to voicemail received information regarding PG&E's financial assistance programs. The January campaign was successful in identifying over $109,573 in potential savings from customers taking action to change their rate plans.

**CBO Outreach and Engagement:** PG&E aims to engage its broad network of CBO partners in CARE/FERA program marketing and outreach. One of PG&E's most well-established channels for CBO CARE enrollment is via the CARE Community Outreach Contractors (COC).[21] In January 2022, there were 24 CARE enrollments resulting from COCs.

PG&E has worked with each CARE COC on effective strategies to talk to household members about the CARE, FERA, and ESA programs, as well as present information related to the phase out of COVID-19 emergency protections, and other bill savings programs and resources, including ERAP and LIHEAP. PG&E had no new CARE COCs join the program in January 2022.

In addition to the standard capitation payments CARE COCs receive for successful enrollments, PG&E also developed a mini-grant initiative for Q3 2021 – Q1 2022 for interested CARE COCs to receive additional training and funding to amplify messaging efforts around COVID-19 protections[22] and other programs and resources, including the CA Arrearage Payment Program (CAPP), AMP and provide one-on-one case management services to help support customers' success in AMP. The CBOs receiving these additional grants have used social media, newsletters, direct mail, one-on-one meetings in offices, in-person events, and food box distributions to distribute information.

While the Omicron variant significantly impacted some CBO operations, many of PG&E's CBO partners continued to hold in-person outreach through a combination of in-office, door-to-door, and events. Audiences reached by these CBO partners in January included seniors/elderly, individuals with disabilities, non-English speakers. rural residents, income qualified households, agricultural workers, and families with children.

In January, PG&E reviewed proposals submitted by CBO partners for RFP 127674 for CBOs to apply for contracts to provide Marketing, Education, and Outreach (ME&O) services in 2022-2023 for multiple programs, including CARE, FERA, and ESA. PG&E hopes through this effort to tap into the expertise and local knowledge CBOs have, expand and deepen its CBO partnerships, and work together to serve hard-to-reach households and communities with education and enrollment support

[21] PG&E contracted with approximately 40 COCs throughout its service area. These organizations represent a variety of communities, including African Americans, Hispanics, Asian Pacific Islander Americans (Chinese, Vietnamese, and Hmong), Native Americans, seniors, rural residents, agricultural workers, sub-metered tenants, and nonprofit living facilities.

[22] The effort to engage CBOs in outreach related to the phase out of protections is further detailed in PG&E's "*COVID-19 Emergency Customer Protections Transition Plan, Pursuant to Res. M-4849, Ordering Paragraph 5,"* effective April 1, 2021, and in Attachment B to Supplemental Advice Letter (PG&E 4483-G-A/6307-E-A) *Joint Community Based Organization (CBO) Reporting Template of SoCalGas, SDG&E, SCE, and PG&E Pursuant to Decision (D.) 21-06-036 Ordering Paragraph (OP) 8*, that was filed October 6, 2021.

for CARE, FERA, and ESA alongside other programs that can benefit households including AMP, the forthcoming Percentage of Income Pilot Program (PIPP), LIHEAP, and other state and local resources.

### 2.2.2 Describe the efforts taken to reach and coordinate the CARE Program with other related low income programs to reach eligible customers.

PG&E automatically enrolls customers in CARE who participate in ESA or receive LIHEAP or REACH payments. The table on the following page shows CARE automatic enrollments for January 2022 and year-to-date.

| CARE Automatic Enrollment | | |
|---|---|---|
| **Source** | **January** | **YTD** |
| **ESA** | 531 | 531 |
| **LIHEAP** | 107 | 107 |
| **REACH** | 14 | 14 |

## 2.3 CARE Recertification Complaints

### 2.3.1 Report the number of customer complaints received (formal or informal, however and wherever received) about their CARE recertification efforts, with the nature of the complaints and resolution.

PG&E received no complaints regarding CARE recertification during this reporting month.

## 2.4 Pilots and Studies

### 2.4.1 CARE Program Studies

Refer to "Section 1.5.1. ESA Program Studies" for updates on the 2022 Low Income Needs Assessment.

**Categorical Eligibility Study:** D.21-06-015 authorized for a Categorical Eligibility Study to be completed by December 2022, and for the IOUs to file a joint Tier 2 advice letter 60 days after study completion, proposing an updated list of categorical programs for enrollment in the ESA, CARE, and FERA programs.[23] The study will also assess whether any recommended categorical programs would be suitable candidates for CARE and FERA automatic enrollment.

[23] D.21-06-015, OP 170.

From October 2021 through January 2022, the IOUs worked with ED staff and the ESA/CARE Study Working Group to finalize the scope and timing of the Categorical Eligibility Study. The solicitation process for this study will begin in February 2022, and the study will commence in Q2 2022.

### 2.4.2 CARE Program Pilot

There is no active CARE Program Pilot at this time.

## 2.5 Miscellaneous

**CARE Post Enrollment Verification (PEV) Pre-Pilot Project**: In August of 2021, PG&E started an outbound calling campaign to provide direct support to customers who have submitted incomplete or incorrect CARE PEV documentation which is required to confirm their program eligibility. The outbound calling campaign also provides customers with information on other income-qualified energy savings programs that PG&E administers and/or partners with. PG&E plans to formalize this effort by performing a simultaneous pilot with the other IOUs later this year in accordance with the directive in D.21-06-015.[24]

In January 2022, PG&E contacted 726 customers via this effort, and 90 of these customers successfully submitted the required documentation to demonstrate their eligibility to remain in the CARE/FERA program. For the month of January, the pilot has resulted in a lift of 1% increase in successful PEV completions at a cost of average $53.96 per enrollment.

**CARE Discounts Removed and Enrolled in FERA:** The CARE program systematically removes CARE customers who are proven to be over income via PEV, and if qualified, enrolls them in the FERA program. In January 2022, PG&E identified and automatically enrolled 134 of these customers in the FERA program.

**CARE Program PEV Freezes:**[25] In compliance with CPUC Res. M-4833 and D. 19-07-015, PG&E added the customers impacted by the 2020 Wildfires, the 2021 Winter Storms and the 2021 Wildfires to PG&E's Emergency Consumer Protection Plan, thereby making these customers eligible for the protection measures under this plan.

The table on the following page details the CARE program PEV freezes currently in place as of January 2022.

[24] D.21-06-015 OP 13 directs the IOUs to simultaneously conduct a coordinated six month to one year outbound call pilot for "attempted but failed" post-enrollment verified households. The IOUs will file a Tier 2 advice letter at the end of the pilot term, and within three months of the pilot's conclusion.

[25] CPUC Res. M-4833 directed IOUs to freeze CARE program post-enrollment verification (PEV) in the counties impacted by the California wildfires. PG&E expanded the CARE PEV freeze to customers in affected counties where a state of emergency proclamation was issued by the Governor of California due to a disaster that resulted in PG&E's inability to deliver utility services to customers and remains in place for one year from the date of the proclamation. D.19-07-015 extends PG&E's Emergency Consumer Protection Plan to include residential and non-residential customers in areas where a state of emergency proclamation is issued by the California Governor's Office or the President of the United States where the disaster has either resulted in the loss or disruption of the delivery or receipt of utility service, and/or resulted in the degradation of the quality of utility service.

| CARE Program Post-Enrollment Verification Freezes | | | |
|---|---|---|---|
| **Date of Proclamation** | **Disaster Name** | **Affected Areas or ZIP Codes** | **Date when Protection Ends** |
| January 2021 | Winter Storms | Monterey County ZIP Codes: 93908, 93923, 93924, 93926, 93960, 93920, 93901, 93921, 93925, 93906, 93905, and San Luis Obispo | February 1, 2022 |
| July 2021 | Madera and Mariposa Wind Events | 93644, 95338, 93643, 93604, 93637, 93601, 93614, 95311, 95306, 95389, 95345, 93623, 93669, 93645, 95325, 95318, 93610, 93638, 93626, 95329, 93653, 93636 | August 1, 2022 |
| July 2021 | Plumas, Butte, Lassen and Alpine Wildfires | 95971, 96137, 96020, 95947, 95983, 95942 95923, 95956, 95934, 95984, 95915, 95980, 95747, 95965, 95973, 96061, 95023, 95966 | August 1, 2022 |
| August 2021 | Nevada, Placer, and Siskiyou Wildfires | 95971, 96137, 96020, 95947, 95983, 96063, 95956, 95942, 95923, 95934, 96061, 95984, 95915, 95980, 95747, 95965, 95973, 95023, 95966, 95949, 95713, 95945, 95602, 95736, 95722 | September 1, 2022 |
| August 2021 | El Dorado, Trinity, Tehama, and Shasta Wildfires | 95636, 95720, 95684, 95726, 95667, 95634, 95527, 96010, 95573, 96076 | September 1, 2022 |
| September 2021 | Lake Wildfires | 95949, 95422, 95971, 96137, 95713, 96020, 95726, 95945, 95947, 95667, 95684, 95602, 95457, 95636, 95735, 95720, 95983, 96063, 95956, 95721, 95942, 95923, 95527, 95934, 96061, 96076, 95984, 95915, 95980, 95736, 96010, 95965, 95563, 95973, 95722, 95464, 95966, 95573, 95634, 96150, 96041, 96047, 95709 | October 1, 2022 |
| September 2021 | Fawn Wildfire | 96003, 96019, 96002, 96001, 96051, 96008 | October 1, 2022 |
| October 2021 | Washington, Hopkins and KNP Complex Wildfires | 95370, 95327, 95310, 93633, 93603, 93646, 93641, 95418 | November 1, 2022 |

## 3. Family Electric Rate Assistance (FERA) Program Executive Summary

PG&E is submitting the FERA monthly reports in conjunction with the CARE and ESA monthly reports as directed in D.21-06-015.[26]

The FERA Program provides a monthly 18 percent discount on electric bills for qualifying households of three or more individuals throughout PG&E's service area.[27]

D.21-06-015 approved the FERA Program budget for PYs 2021-2026.[28] PG&E's 2022 authorized FERA Program administrative budget is $2,794,400, and $12,898,000 for electric rate subsidies.[29] During the reporting period, PG&E expended $1,280,150 in total program costs. Of the total expenditure for the month, $68,378 (or 5%) was spent on outreach and administrative activities and $1,211,772 (or 95%) in electricity rate discounts were provided to 39,800 households (representing ~23% of the estimated FERA-eligible households) in PG&E's service territory. Please refer to FERA Table 1 in the Appendix for a detailed breakdown of expenditure.

PG&E is working diligently to meet the 40% FERA enrollment goal established in D.21-06-015 for PY 2022.[30] In January, PG&E deployed a FERA acquisition campaign that included direct mail and email targeting income-qualified customers identified using the FERA propensity model (see Section 3.2.1 for details). In addition to the outbound calling campaigns and CBO partnerships described in Section 2.2.1 above, PG&E has also been exploring other innovative strategies to identify and engage other programs serving the same population segment as FERA. For example, in January, PG&E met with a representative from the California Mortgage Relief Program to explore opportunities for marketing our respective programs to potentially similar customer segments. Although the discussion has not resulted in definitive next steps as of the time of this reporting, efforts like this underscore PG&E's commitment to work with other program administrators to increase enrollment in PG&E's FERA program. Because the population eligible for FERA and not also eligible for CARE is relatively small, and likely hard-to-reach, PG&E will need to continue to implement novel and creative strategies in order to meet FERA's enrollment goals in 2022 and in subsequent years.

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[26] D.21-06-015, OP 184 states that the IOUs "*must file monthly Family Electric Rate Assistance reports (per the reporting template to be developed and issued by Energy Division staff)*". OP 185 further requires the IOUs to *"combine the Family Electric Rate Assistance monthly and annual report with the Energy Savings Assistance and California Alternate Rates for Energy monthly and annual reports, with the first combined annual reporting beginning with the 2022 annual report."*

[27] To qualify for the FERA discount, a residential customer's household income must be at 200 percent plus $1 to 250 percent of Federal Poverty Guidelines, as required in D.05-10-044 and per Public Utilities Code Section 739.12.

[28] D.21-06-015, Attachment 1, Table 4 FERA Approved Budgets.

[29] Ibid

[30] Ibid

## 3.1 FERA Program Summary

### 3.1.1 Please provide FERA Program summary costs.

| FERA Budget Categories | 2022 Authorized Budget[a] | Actual Expenses Year-to-Date[b] | % of Budget Spent |
|---|---|---|---|
| **Outreach** | $2,575,100 | $64,876 | 3% |
| **Processing, Certification, Recertification** | $55,400 | $0 | 0% |
| **Post Enrollment Verification** | $81,500 | $0 | 0% |
| **IT Programming** | $0 | $0 | 0% |
| **Pilots** | $0 | $0 | 0% |
| **Studies** | $0 | $0 | 0% |
| **Regulatory Compliance** | $28,700 | $0 | 0% |
| **General Administration** | $53,700 | $3,502 | 7% |
| **CPUC Energy Division Staff** | $0 | $0 | 0% |
| **Total Expenses** | $2,794,400 | $68,378 | 2% |
| **Subsidies and Benefits** | $12,898,000 | $1,211,772 | 9% |
| **Total Program Costs and Discounts** | $15,692,400 | $1,280,150 | 8% |

[a] D.21-06-015 approved the FERA program budget for PYs 2021-2026. 2022 authorized budget includes $505 for Benefit Burdens as approved in D.20-12-005.
[b] Actual expenses include employee benefits costs.

### 3.1.2 Please provide FERA Program enrollment rate to date.

| FERA Enrollment | | |
|---|---|---|
| **Participants Enrolled** | **Eligible Participants[a]** | **YTD Penetration Rate** |
| 39,800 | 174,219 | 23% |

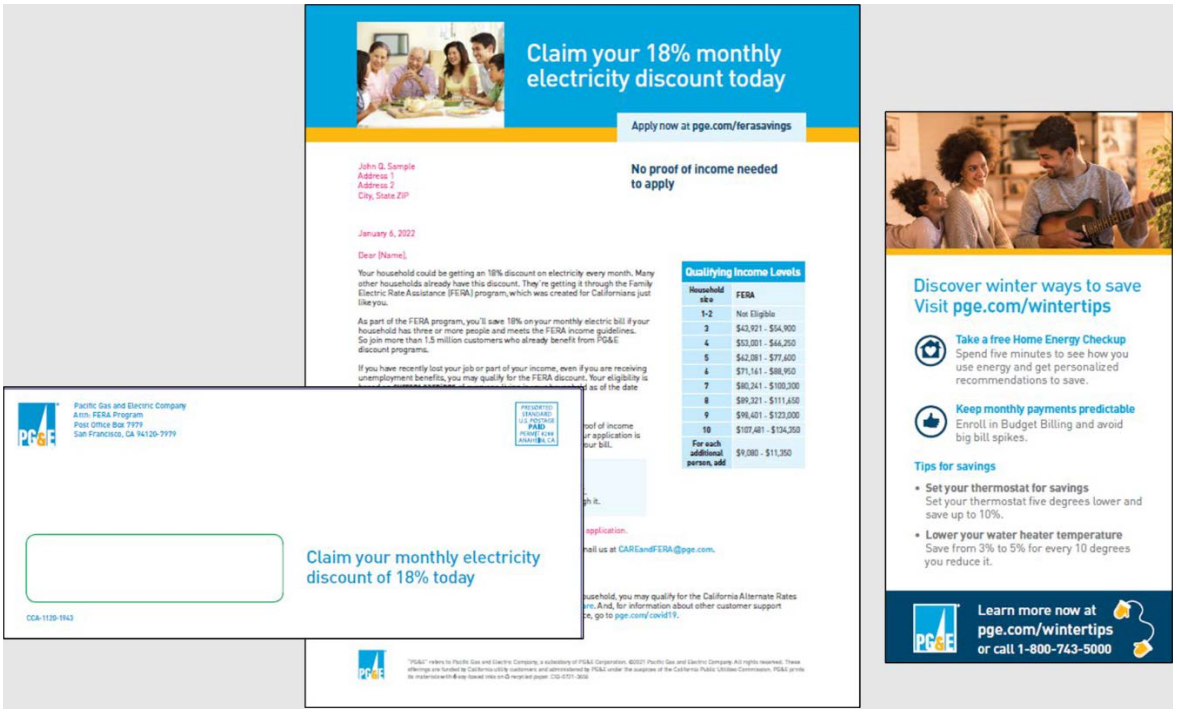
[a] On February 14, 2022, PG&E, on behalf of the IOUs, filed the Annual Estimates of CARE Eligible Customers and Related Information. This number reflects data available for estimating PG&E's CARE Eligible Participants for 2022.

## 3.2 FERA Program Outreach

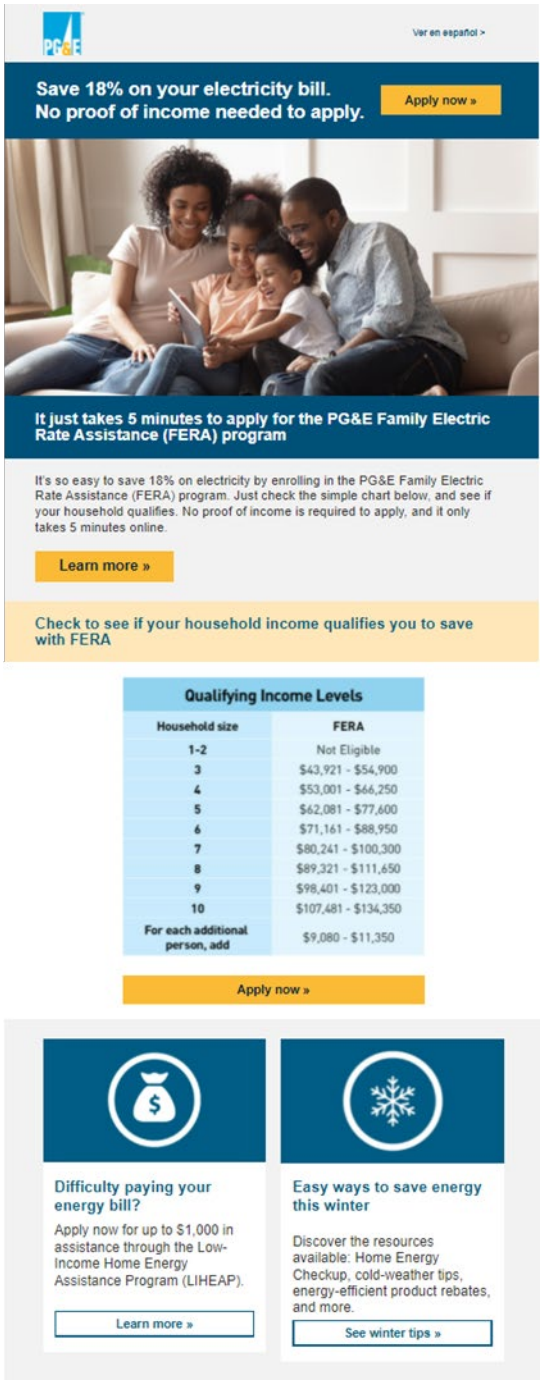
### 3.2.1 Please discuss utility outreach activities and those undertaken by third parties on the utility's behalf.

**Direct Mail:** During the reporting month, PG&E deployed a FERA acquisition campaign including direct mail to 150,000 customers. The campaign targeted income-qualified customers using the FERA propensity model for list creation. The direct mail is produced in English and Spanish. The message features the 18% FERA monthly discount and encourages customers to apply online, via the included

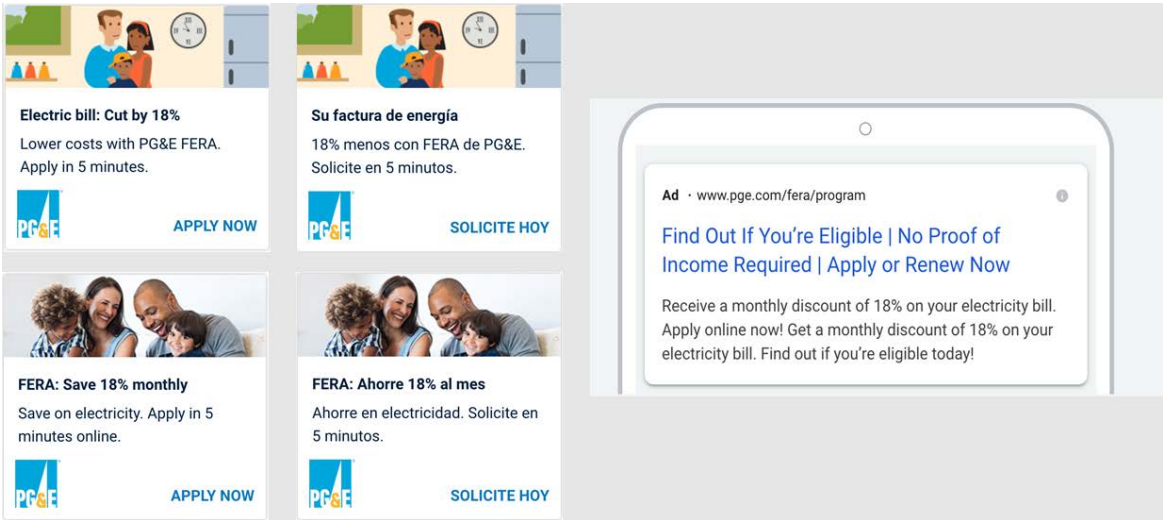
CARE/FERA application or by calling PG&E's toll-free phone number. In addition, the January 2022 direct mail package included an insert with tips to save energy during winter months. 47 new FERA enrollments were attributed to direct mail in January.




**Email:** In addition to direct mail, the January 2022 FERA acquisition campaign included email to 758,685 customers. The campaign targeted income-qualified customers using the FERA propensity model for list creation. The email message is delivered in English with an option to view in Spanish. The email features the 18% FERA monthly discount and encourages customers to apply online. The January email deployment includes secondary content cross-promoting LIHEAP and tips for winter savings. 1,081 new FERA enrollments were attributed to direct mail in January 2022.




**Digital Media:** In January 2022, PG&E continued the Always On digital strategy, with FERA advertising targeted to income-qualified customers across PG&E's service territory. The media buy includes display and native (such as sponsored ad placements on news sites and FreshEBT) advertising, paid search and Google advertising. In addition, heavier spending is planned through mid-year targeted to 165 zip codes with higher percentages of estimated eligible high poverty and rural customers.




**Home Energy Report Marketing Module:** PG&E promoted CARE and FERA to 1 million recipients in the income-qualified segment of the printed Home Energy Reports (HERs) sent during the month of January to February.

**Tribal Outreach:** PG&E plans to begin its tribal outreach efforts in February 2022.

**FERA Partners (Capitation Agencies):** In January 2022, there were no CARE enrollments via FERA Capitation Agencies (COCs).

## 3.3 FERA Recertification Complaints

### 3.3.1 Report the number of customer complaints received (formal or informal, however and wherever received) about their FERA recertification efforts, with the nature of the complaints and resolution.

PG&E received no complaints regarding FERA recertification during this reporting month.

## 3.4 Pilots and Studies

### 3.4.1 FERA Program Studies

Refer to Section "2.4.1. CARE Program Studies" for Categorical Eligibility Study updates.

### 3.4.2 FERA Program Pilots

There is no active FERA program pilot at this time.

# 4. Appendix: ESA, CARE and FERA Tables

| | |
|---|---|
| ESA Program Summary | ESA Program Summary Expenses |
| ESA Program – Table 1 | ESA Main Program (SF, MH, MF In-Unit) Expenses |
| ESA Program – Table 1A | MF In-Unit, MF CAM, MFWB, Pilot(s) and CSD Leveraging Program Expenses |
| ESA Program – Table 2 | Program Expenses & Energy Savings by Measures Installed (SF, MH, MF In-Unit) |
| ESA Program – Table 2A | CSD Leveraging |
| ESA Program – Table 2B | MF CAM YTD Completed & Expensed Installation, Properties Treated and Expenses |
| ESA Program – Table 2B-1 | Eligible Common Area Measures List |
| ESA Program – Table 2C | Pilot Plus and Pilot Deep Program Expenses & Energy Savings by Measures Installed |
| ESA Program – Table 2D | Pilot Program Expenses & Energy Savings by Measures Installed |
| ESA Program – Tables 3A, 3B, 3C, 3D, & 3F | Average Bill Savings per Treated Home/Common Area |
| ESA Program – Tables 4A, 4B, 4C, & 4D | Homes/Buildings Treated |
| ESA Program – Tables 5A, 5B, 5C, & 5D | Program Customer Summary |
| ESA Program – Table 6 | Expenditures for Pilots and Studies |
| ESA Program – Table 7 | Customer Segment Participation/Enrollments |
| ESA Program – Table 8 | Clean Energy Referral, Leveraging, and Coordination |
| ESA Program – Table 9 | Tribal Outreach |
| CARE Program – Table 1 | Overall Program Expenses |
| CARE Program – Table 2 | Enrollment, Recertification, Attrition, and Penetration |
| CARE Program – Tables 3A & 3B | Post-Enrollment Verification Results (Model & High Usage) |
| CARE Program – Table 4 | Enrollment by County |
| CARE Program – Table 5 | Recertification Results |
| CARE Program – Table 6 | Capitation Contractors |
| CARE Program – Table 7 | Expenditures for Pilots and Studies |
| CARE Program – Table 8 | Disadvantaged Communities Enrollment Rate |
| CARE Program – Table 8a | Top 10 Lowest Enrollment Rates |
| FERA Program – Table 1 | Overall Program Expenses |
| FERA Program – Table 2 | Enrollment, Recertification, Attrition, and Penetration |
| FERA Program – Table 3A & 3B | Post-Enrollment Verification Results (Model & High Usage) |
| FERA Program – Table 4 | Enrollment by County |
| FERA Program – Table 5 | Recertification Results |
| FERA Program – Table 6 | Capitation Contractors |

**Energy Savings Assistance Program Table - Summary Expenses**
**Pacific Gas and Electric Company**
**Through January 31, 2022**

| | Authorized Budget | | | Current Month Expenses | | | Year to Date Expenses | | | % of Budget Spent YTD | | |
|---|---|---|---|---|---|---|---|---|---|---|---|---|
| **ESA Program:** | **Electric** | **Gas** | **Total** | **Electric** | **Gas** | **Total** | **Electric** | **Gas** | **Total** | **Electric** | **Gas** | **Total** |
| | | | | | | | | | | | | |
| ESA Main Program (SF and MH) | $ 63,137,025 | $ 55,379,576 | $ 118,516,601 | $ 2,517,735 | $ 4,777,149 | $ 7,294,884 | $ 2,517,735 | $ 4,777,149 | $ 7,294,884 | 4% | 9% | 6% |
| ESA Multifamily In-Unit | | | | | | | | | | | | |
| ESA Multifamily Common Area Measures | $ 30,413,070 | $ 17,347,343 | $ 47,760,413 | $ 652,186 | $ 659,904 | $ 1,312,090 | $ 652,186 | $ 659,904 | $ 1,312,090 | 2% | 4% | 3% |
| ESA Multifamily Whole Building | | | | | | | | | | | | |
| ESA Pilot Plus and Pilot Deep | $ 4,637,129 | $ 4,112,170 | $ 8,749,299 | $ 8,534 | $ 7,568 | $ 16,101 | $ 8,534 | $ 7,568 | $ 16,101 | 0% | 0% | 0% |
| Building Electrification Retrofit Pilot | | | | | | | | | | | | |
| Clean Energy Homes New Construction Pilot | | | | | | | | | | | | |
| CSD Leveraging | $ 2,503,978 | $ 1,467,786 | $ 3,971,764 | $ - | $ - | $ - | $ - | $ - | $ - | 0% | 0% | 0% |
| MCE Pilot | $ 689,000 | $ 611,000 | $ 1,300,000 | $ 689,000 | $ 611,000 | $ 1,300,000 | $ 689,000 | $ 611,000 | $ 1,300,000 | 100% | 100% | 100% |
| SPOC | $ 467,599 | $ 209,804 | $ 677,403 | $ 5,651 | $ 5,011 | $ 10,662 | $ 5,651 | $ 5,011 | $ 10,662 | 1% | 2% | 2% |
| | | | | | | | | | | | | |
| **ESA Program TOTAL** | **$ 101,847,801** | **$ 79,127,679** | **$ 180,975,480** | **$ 3,873,105** | **$ 6,060,632** | **$ 9,933,737** | **$ 3,873,105** | **$ 6,060,632** | **$ 9,933,737** | **4%** | **8%** | **5%** |

**Note:** Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

**Energy Savings Assistance Program Table 1 - Main (SF, MH, MF In-Unit) Expenses**
**Pacific Gas and Electric Company**
**Through January 31, 2022**

| Appliances | Authorized Budget [1] | | | Current Month Expenses | | | Year to Date Expenses | | | % of Budget Spent YTD | | |
|---|---|---|---|---|---|---|---|---|---|---|---|---|
| **ESA Program:** | **Electric** | **Gas** | **Total** | **Electric** | **Gas** | **Total** | **Electric** | **Gas** | **Total** | **Electric** | **Gas** | **Total** |
| **Energy Efficiency** | | | | | | | | | | | | |
| Appliances | $ 10,200,968 | $ - | $ 10,200,968 | $ 376,183 | $ - | $ 376,183 | $ 376,183 | $ - | $ 376,183 | 4% | 0% | 4% |
| Domestic Hot Water | $ 1,111,675 | $ 5,794,765 | $ 6,906,440 | $ 18,676 | $ 476,359 | $ 495,035 | $ 18,676 | $ 476,359 | $ 495,035 | 2% | 8% | 7% |
| Enclosure | $ 236,147 | $ 23,378,299 | $ 23,614,446 | $ 16,919 | $ 1,674,945 | $ 1,691,864 | $ 16,919 | $ 1,674,945 | $ 1,691,864 | 7% | 7% | 7% |
| HVAC | $ 11,294,053 | $ 6,498,976 | $ 17,793,029 | $ 174,188 | $ 1,558,117 | $ 1,732,305 | $ 174,188 | $ 1,558,117 | $ 1,732,305 | 2% | 24% | 10% |
| Maintenance | $ - | $ - | $ - | $ - | $ - | $ - | $ - | $ - | $ - | 0% | 0% | 0% |
| Lighting | $ 5,542,434 | $ - | $ 5,542,434 | $ 556,398 | $ - | $ 556,398 | $ 556,398 | $ - | $ 556,398 | 10% | 0% | 10% |
| Miscellaneous | $ 12,485,358 | $ - | $ 12,485,358 | $ 171,322 | $ - | $ 171,322 | $ 171,322 | $ - | $ 171,322 | 1% | 0% | 1% |
| Customer Enrollment | $ 8,940,653 | $ 7,928,503 | $ 16,869,156 | $ 490,812 | $ 435,248 | $ 926,060 | $ 490,812 | $ 435,248 | $ 926,060 | 5% | 5% | 5% |
| In Home Education | $ 2,657,489 | $ 2,356,641 | $ 5,014,130 | $ 158,899 | $ 140,910 | $ 299,809 | $ 158,899 | $ 140,910 | $ 299,809 | 6% | 6% | 6% |
| Pilot [2] | $ 303,922 | $ 269,516 | $ 573,438 | $ - | $ - | $ - | $ - | $ - | $ - | 0% | 0% | 0% |
| Implementation | $ 2,640,174 | $ 2,341,287 | $ 4,981,461 | $ 21,138 | $ 18,745 | $ 39,882 | $ 21,138 | $ 18,745 | $ 39,882 | 1% | 1% | 1% |
| Safety - Unexpected overhead costs | $ - | $ - | $ - | $ 10,630 | $ 9,413 | $ 20,043 | $ 10,630 | $ 9,413 | $ 20,043 | **0%** | **0%** | **0%** |
| **Energy Efficiency TOTAL** | **$ 55,412,873** | **$ 48,567,987** | **$ 103,980,860** | **$ 1,995,164** | **$ 4,313,737** | **$ 6,308,902** | **$ 1,995,164** | **$ 4,313,737** | **$ 6,308,902** | **4%** | **9%** | **6%** |
| | | | | | | | | | | | | |
| Training Center | $ 301,343 | $ 267,229 | $ 568,572 | $ 55,599 | $ 49,305 | $ 104,905 | $ 55,599 | $ 49,305 | $ 104,905 | 18% | 18% | 18% |
| Workforce Education and Training | $ - | $ - | $ - | $ - | $ - | $ - | $ - | $ - | $ - | - | - | - |
| Inspections | $ 1,538,944 | $ 1,364,724 | $ 2,903,668 | $ 131,531 | $ 116,641 | $ 248,172 | $ 131,531 | $ 116,641 | $ 248,172 | 9% | 9% | 9% |
| Marketing and Outreach | $ 1,207,970 | $ 1,071,218 | $ 2,279,188 | $ 69,988 | $ 62,065 | $ 132,052 | $ 69,988 | $ 62,065 | $ 132,052 | 6% | 6% | 6% |
| Studies[3] | $ 236,084 | $ 171,226 | $ 407,310 | $ 7,763 | $ 6,884 | $ 14,648 | $ 7,763 | $ 6,884 | $ 14,648 | 3% | 4% | 4% |
| Regulatory Compliance | $ 306,957 | $ 272,208 | $ 579,165 | $ 9,885 | $ 8,766 | $ 18,651 | $ 9,885 | $ 8,766 | $ 18,651 | 3% | 3% | 3% |
| General Administration | $ 4,100,056 | $ 3,635,899 | $ 7,735,955 | $ 245,393 | $ 217,613 | $ 463,006 | $ 245,393 | $ 217,613 | $ 463,006 | 6% | 6% | 6% |
| CPUC Energy Division | $ 32,798 | $ 29,085 | $ 61,883 | $ 2,411 | $ 2,138 | $ 4,549 | $ 2,411 | $ 2,138 | $ 4,549 | 7% | 7% | 7% |
| | | | | | | | | | | | | |
| **TOTAL PROGRAM COSTS** | **$ 63,137,025** | **$ 55,379,576** | **$ 118,516,601** | **$ 2,517,735** | **$ 4,777,149** | **$ 7,294,884** | **$ 2,517,735** | **$ 4,777,149** | **$ 7,294,884** | **4%** | **9%** | **6%** |
| **Funded Outside of ESA Program Budget** | | | | | | | | | | | | |
| Indirect Costs | | | | $ - | $ - | $ - | $ - | $ - | $ - | | | |
| NGAT Costs | | | | | $ 359,409 | $ 359,409 | | $ 359,409 | $ 359,409 | | | |

[1] Authorized Budget: Approved in D.21-06-015.
[2] Carry forward VEC Pilot budget from 2021 to 2022 E $131,672 / G $116,766 total $248,438
[3] Carry forward Studies budget from 2021 to 2022 E $116,834 / G $65,476 total $182,310

**Note:** Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

## Energy Savings Assistance Program Table 1A - MF In-Unit, MF CAM, and MFWB Expenses
## Pacific Gas and Electric Company
## Through January 31, 2022

| | Authorized Budget [1] [2] [3] [4] | | | Current Month Expenses | | | Year to Date Expenses | | | % of Budget Spent YTD | | |
|---|---|---|---|---|---|---|---|---|---|---|---|---|
| **ESA Program (Multifamily):** | **Electric** | **Gas** | **Total** | **Electric** | **Gas** | **Total** | **Electric** | **Gas** | **Total** | **Electric** | **Gas** | **Total** |
| ESA Multifamily In-Unit | | | $ - | $ - | $ - | $ - | $ - | $ - | $ - | | | |
| ESA Multifamily Common Area Measures | $ 30,413,070 | $ 17,347,343 | $ 47,760,413 | $ 652,186 | $ 659,904 | $ 1,312,090 | $ 652,186 | $ 659,904 | $ 1,312,090 | 2% | 4% | 3% |
| ESA Multifamily Whole Building | $ - | $ - | $ - | $ - | $ - | $ - | $ - | $ - | $ - | | | |
| SPOC | $ 467,599 | $ 209,804 | $ 677,403 | $ 5,651 | $ 5,011 | $ 10,662 | $ 5,651 | $ 5,011 | $ 10,662 | 1% | 2% | 2% |
| **ESA Program (Multifamily)TOTAL** | **$ 30,880,669** | **$ 17,557,147** | **$ 48,437,816** | **$ 657,837** | **$ 664,915** | **$ 1,322,752** | **$ 657,837** | **$ 664,915** | **$ 1,322,752** | **2%** | **4%** | **3%** |

[1] Expenditures for MF In-Unit by end use is shown on ESA Summary Table.
[2] Expenditures for MF Common Area Measures by end use is shown on ESA Table 2B.
[3] Remaining SPOC budget carried forward from 2021 to 2022 Electric $355,757/ Gas $110,623 total of $466,380
[4] Remaining CAM budget carried forward from 2021 to 2022 CAM Electric $18,077,670/ Gas $6,408,404 total of $24,486,074

## Energy Savings Assistance Program Table 1A-1 - Pilot Plus and Pilot Deep Expenses

| | Authorized Budget [1] [2] | | | Current Month Expenses | | | Year to Date Expenses | | | % of Budget Spent YTD | | |
|---|---|---|---|---|---|---|---|---|---|---|---|---|
| | **Electric** | **Gas** | **Total** | **Electric** | **Gas** | **Total** | **Electric** | **Gas** | **Total** | **Electric** | **Gas** | **Total** |
| ESA Pilot Plus and Pilot Deep Program | $ 4,637,129 | $ 4,112,170 | $ 8,749,299 | $ 8,534 | $ 7,568 | $ 16,101 | $ 8,534 | $ 7,568 | $ 16,101 | 0% | 0% | 0% |
| | | | $ - | $ - | $ - | $ - | $ - | $ - | $ - | | | |
| **TOTAL** | **$ 4,637,129** | **$ 4,112,170** | **$ 8,749,299** | **$ 8,534** | **$ 7,568** | **$ 16,101** | **$ 8,534** | **$ 7,568** | **$ 16,101** | **0%** | **0%** | **0%** |

[1] Expenditures for Pilot Plus and Pilot Deep by end use is shown on ESA Table 2C.
[2] Authorized budget adjusted to cover 2021 costs $33,308

## Energy Savings Assistance Program Table 1A-2 - Building Electrification Expenses

| | Authorized Budget [1] [2] | | | Current Month Expenses [4] | | | Year to Date Expenses | | | % of Budget Spent YTD | | |
|---|---|---|---|---|---|---|---|---|---|---|---|---|
| | **Electric** | **Gas** | **Total** | **Electric** | **Gas** | **Total** | **Electric** | **Gas** | **Total** | **Electric** | **Gas** | **Total** |
| ESA Building Electrification Program | $ - | $ - | $ - | $ - | $ - | $ - | $ - | $ - | $ - | | | |
| | $ - | $ - | $ - | $ - | $ - | $ - | $ - | $ - | $ - | | | |
| **TOTAL** | **$ -** | **$ -** | **$ -** | **$ -** | **$ -** | **$ -** | **$ -** | **$ -** | **$ -** | | | |

Expenditures for Building Electrification by end use is shown on ESA Table 2D.

## Energy Savings Assistance Program Table 1A-3 - Clean Energy Homes Expenses

| | Authorized Budget [1] [2] | | | Current Month Expenses [4] | | | Year to Date Expenses | | | % of Budget Spent YTD | | |
|---|---|---|---|---|---|---|---|---|---|---|---|---|
| | **Electric** | **Gas** | **Total** | **Electric** | **Gas** | **Total** | **Electric** | **Gas** | **Total** | **Electric** | **Gas** | **Total** |
| ESA Clean Energy Homes Program | | | $ - | $ - | $ - | $ - | $ - | $ - | $ - | | | |
| | | | $ - | $ - | $ - | $ - | $ - | $ - | $ - | | | |
| **TOTAL** | **$ -** | **$ -** | **$ -** | **$ -** | **$ -** | **$ -** | **$ -** | **$ -** | **$ -** | | | |

Expenditures for Clean Energy Homes by end use is shown on ESA Table 2D.

## Energy Savings Assistance Program Table 1A-4 - Leveraging - CSD Expenses

| | Authorized Budget [1] | | | Current Month Expenses | | | Year to Date Expenses | | | % of Budget Spent YTD | | |
|---|---|---|---|---|---|---|---|---|---|---|---|---|
| | **Electric** | **Gas** | **Total** | **Electric** | **Gas** | **Total** | **Electric** | **Gas** | **Total** | **Electric** | **Gas** | **Total** |
| ESA Program Leveraging - CSD | $ 2,503,978 | $ 1,467,786 | $ 3,971,764 | $ - | $ - | $ - | $ - | $ - | $ - | 0% | 0% | 0% |
| MCE Pilot | $ 689,000 | $ 611,000 | $ 1,300,000 | $ 689,000 | $ 611,000 | $ 1,300,000 | $ 689,000 | $ 611,000 | $ 1,300,000 | 100% | 100% | 100% |
| **TOTAL** | **$ 3,192,978** | **$ 2,078,786** | **$ 5,271,764** | **$ 689,000** | **$ 611,000** | **$ 1,300,000** | **$ 689,000** | **$ 611,000** | **$ 1,300,000** | **22%** | **29%** | **25%** |

[1] Expenditures for CSD Leveraging by end use is shown on ESA Table 2A.
[2] Remaining CSD budget carried forward from 2021 to 2022 CSD LIWP Electric $1,918,299/ Gas $948,410 total of $2,866,709

**Note:** Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

| Energy Savings Assistance Program Table 2 (SF, MH, MF In-Unit) | | | | | | | |
|---|---|---|---|---|---|---|---|
| Pacific Gas and Electric Company | | | | | | | |
| Through January 31, 2022 | | | | | | | |
| | ESA Program (Summary)Total | | | | | | |
| | | Year-To-Date Completed & Expensed Installation | | | | | |
| Measures | Units | Quantity Installed | kWh [2] (Annual) | kW [2] (Annual) | Therms [2] (Annual) | Expenses ($) | % of Expenditure |
| **Appliances** | | | | | | | |
| High Efficiency Clothes Washer | Each | 113 | 739 | - | 2,087 | 138,982 | 2.1% |
| Refrigerator | Each | 272 | 153,316 | 21 | - | 312,937 | 4.8% |
| New - Clothes Dryer | Each | | | | | | |
| New - Dishwasher | Each | | | | | | |
| Freezers | Each | | | | | | |
| **Domestic Hot Water** | | | | | | | |
| Faucet Aerator | Each | | | | | | |
| Other Domestic Hot Water | Home | 2,922 | 13,548 | 2 | 15,367 | 469,041 | 7.2% |
| Water Heater Tank and Pipe Insulation | Home | 280 | 405 | - | 1,136 | 1,183 | 0.0% |
| Water Heater Repair/Replacement | Home | 58 | - | - | 430 | 28,230 | 0.4% |
| Low-Flow Showerhead / Combined Showerhead/TSV | Home | | | | | | |
| Heat Pump Water Heater | Each | | | | | | |
| Thermostatic Tub Spout/Diverter | Each | 2 | - | - | 4 | 383 | 0.0% |
| Thermostatic Shower Valve | Each | | | | | | |
| New - Solar Water Heating | | | | | | | |
| **Enclosure** | | | | | | | |
| Air Sealing | Home | 2,173 | 4,406 | 1 | 2,317 | 1,410,622 | 21.7% |
| Caulking | Home | | | | | | |
| New - Diagnostic Air Sealing | Home | | | | | | |
| Attic Insulation | Home | 95 | 973 | - | 4,223 | 256,614 | 4.0% |
| New - Floor Insulation | Home | | | | | | |
| **HVAC** | | | | | | | |
| Removed - FAU Standing Pilot Conversion | Each | | | | | | |
| Furnace Repair/Replacement | Each | 87 | - | - | (2,123) | 347,080 | 5.4% |
| Room A/C Replacement | Each | 39 | (7,420) | (1) | - | 61,531 | 0.9% |
| Central A/C replacement | Each | 1 | 286 | - | - | 3,583 | 0.1% |
| Heat Pump Replacement | Each | | | | | | |
| Evaporative Cooler (Replacement) | Each | 26 | 9,778 | 2 | - | 47,087 | 0.7% |
| Evaporative Cooler (Installation) | Each | | | | | | |
| Duct Test and Seal | Home | 291 | (209) | - | 1,859 | 181,789 | 2.8% |
| Energy Efficient Fan Control | Home | | | | | | |
| New - Prescriptive Duct Sealing | Home | 349 | 54,524 | 39 | 3,849 | 601,290 | 9.3% |
| High Efficiency Forced Air Unit (HE FAU) | Home | | | | | | |
| Removed - A/C Time Delay | Home | 24 | (2,224) | - | - | 6,692 | 0.1% |
| Smart Thermostat | Home | 586 | 122,564 | 22 | 16,469 | 230,698 | 3.6% |
| New - Portable A/C | Each | | | | | | |
| New - Central Heat Pump-FS (propane or gas space) | | | | | | | |
| New - Wholehouse Fan | | | | | | | |
| **Maintenance** | | | | | | | |
| Furnace Clean and Tune | Home | | | | | | |
| Central A/C Tune up | Home | 26 | - | - | - | 12,029 | 0.2% |
| New - Evaporative Cooler Maintenance | Home | | | | | | |
| **Lighting** | | | | | | | |
| Removed - Interior Hard wired LED fixtures | Each | 7,967 | 542,063 | 65 | (12,233) | 185,631 | 2.9% |
| Exterior Hard wired LED fixtures | Each | 2,539 | 13,058 | - | - | 448,640 | 6.9% |
| Removed - LED Torchiere | Each | 410 | 28,905 | 3 | (664) | 28,026 | 0.4% |
| Removed - Occupancy Sensor | Each | 3 | 80 | - | - | 582 | 0.0% |
| Removed - LED Night Light | Each | | | | | | |
| LED Reflector Bulbs | Each | 2,466 | 28,014 | - | (636) | 27,472 | 0.4% |
| LED A-Lamps | Each | 14,861 | 142,710 | 3 | (3,240) | 155,588 | 2.4% |
| **Miscellaneous** | | | | | | | |
| Pool Pumps | Each | | | | | | |
| Power Strip | Each | 2 | - | - | - | 4,341 | 0.1% |
| Power Strip Tier II | Each | 1,630 | 263,136 | 12 | - | 166,512 | 2.6% |
| NEW - Air Purifier | Home | | | | | | |
| Cold Storage | Each | | | | | | |
| New - Comprehensive Home Health and Safety Check-up | Home | | | | | | |
| New - CO and Smoke Alarm | Each | | | | | | |
| **Pilots** | | | | | | | |
| | | | | | | | |
| **Customer Enrollment** | | | | | | | |
| ESA Outreach & Assessment | Home | 3,997 | | | | $ 1,035,220 | 16.0% |
| ESA In-Home Energy Education | Home | 3,997 | | | | $ 324,054 | 5.0% |
| | | | | | | | |
| **Total Savings/Expenditures** | | | **1,368,653** | **170** | **28,845** | **$ 6,485,839** | |
| | | | | | | | |
| Total Households Weatherized [1] | | 2,979 | | | | | |
| | | | | | | | |
| **Households Treated** | Total | | | | | | |
| - Single Family Households Treated | Home | 2,899 | | | | | |
| - Multi-family Households Treated (In-unit) | Home | 834 | | | | | |
| - Mobile Homes Treated | Home | 264 | | | | | |
| **Total Number of Households Treated** | **Home** | **3,997** | | | | | |
| **# Eligible Households to be Treated for PY** | **Home** | **59,340** | | | | | |
| **% of Households Treated** | **%** | **6.74%** | | | | | |
| - Master-Meter Households Treated | Home | 162 | | | | | |

[1] Weatherization may consist of attic insultation, attic access weatherization, weatherstripping - door, caulking, and minor home repairs.

[2] All savings are calculated based on the following sources: DNV/GL Impact Evaluation Program Years 2015-2017 Impact II, or ESA workpapers.

**Note**: Any measures noted as 'NEW' have been added during the course of this program year.

**Note:** Any measures noted as 'REMOVED', are no longer offered by the program but have been kept for tracking purposes.

**Note:** Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

| Energy Savings Assistance Program Table 2A | | | | | | | |
|---|---|---|---|---|---|---|---|
| Pacific Gas and Electric Company | | | | | | | |
| Through January 31, 2022 | | | | | | | |
| | ESA Program - CSD Leveraging | | | | | | |
| | | Year-To-Date Completed & Expensed Installation | | | | | |
| Measures | Units | Quantity Installed | kWh (Annual) | kW (Annual) | Therms (Annual) | Expenses ($) | % of Expenditure |
| **Appliances** | | | | | | | |
| High Efficiency Clothes Washer | Each | | | | | | |
| Refrigerator | Each | | | | | | |
| New - Clothes Dryer [1] | Each | | | | | | |
| New - Dishwasher [1] | Each | | | | | | |
| Freezers [1] | Each | | | | | | |
| **Domestic Hot Water** | | | | | | | |
| Faucet Aerator | Home | | | | | | |
| Water Heater Tank and Pipe Insulation | Home | | | | | | |
| Water Heater Repair/Replacement | Each | | | | | | |
| Low-Flow Showerhead / Combined Showerhead/TSV | Home | | | | | | |
| Heat Pump Water Heater | Each | | | | | | |
| Thermostatic Tub Spout/Diverter | Home | | | | | | |
| Thermostatic Shower Valve | Home | | | | | | |
| New - Solar Water Heating [1] | | | | | | | |
| **Enclosure** | | | | | | | |
| Air Sealing | Home | | | | | | |
| Caulking | Home | | | | | | |
| New - Diagnostic Air Sealing [1] | Home | | | | | | |
| Attic Insulation | Home | | | | | | |
| New - Floor Insulation [1] | Home | | | | | | |
| | | | | | | | |
| **HVAC** | | | | | | | |
| Removed - FAU Standing Pilot Conversion [1] | Each | | | | | | |
| Furnace Repair/Replacement | Each | | | | | | |
| Room A/C Replacement [1] | Each | | | | | | |
| Central A/C replacement | Each | | | | | | |
| Heat Pump A/C Replacement | Each | | | | | | |
| Evaporative Cooler (Replacement) [1] | Each | | | | | | |
| Evaporative Cooler (Installation) [1] | Each | | | | | | |
| Duct Test and Seal [1] | Home | | | | | | |
| Energy Efficient Fan Control [1] | Home | | | | | | |
| New - Prescriptive Duct Sealing | Home | | | | | | |
| High Efficiency Forced Air Unit (HE FAU) [1] | Home | | | | | | |
| Removed - A/C Time Delay [1] | Home | | | | | | |
| Smart Thermostat | Home | | | | | | |
| New - Portable A/C [1] | Each | | | | | | |
| New - Central Heat Pump-FS (propane or gas space) [1] | Each | | | | | | |
| New - Wholehouse Fan [1] | Each | | | | | | |
| | | | | | | | |
| **Maintenance** | | | | | | | |
| Furnace Clean and Tune [1] | Home | | | | | | |
| Central A/C Tune up [1] | Home | | | | | | |
| New - Evaporative Cooler Maintenance [1] | Home | | | | | | |
| **Lighting** | | | | | | | |
| Removed - Interior Hard wired LED fixtures [1] | Each | | | | | | |
| Exterior Hard wired LED fixtures | Each | | | | | | |
| Removed - LED Torchiere [1] | Each | | | | | | |
| Removed - Occupancy Sensor [1] | Each | | | | | | |
| Removed - LED Night Light [1] | Each | | | | | | |
| LED Reflector Bulbs | Each | | | | | | |
| LED A-Lamps | Each | | | | | | |
| **Miscellaneous** | | | | | | | |
| Pool Pumps [1] | Each | | | | | | |
| Power Strip [1] | Each | | | | | | |
| Power Strip Tier II | Each | | | | | | |
| NEW - Air Purifier [1] | Home | | | | | | |
| Cold Storage [1] | Each | | | | | | |
| New - Comprehensive Home Health and Safety Check-up [1] | Home | | | | | | |
| New - CO and Smoke Alarm [1] | Each | | | | | | |
| | | | | | | | |
| **Pilots** | | | | | | | |
| | | | | | | | |
| **Customer Enrollment** | | | | | | | |
| ESA Outreach & Assessment | Home | | | | | | |
| ESA In-Home Energy Education | Home | | | | | | |
| | | | | | | | |
| **Total Savings/Expenditures** | | | | | | | |
| | | | | | | | |
| Total Households Weatherized | | | | | | | |
| | | | | | | | |
| **CSD MF Tenant Units Treated** | | | **Total** | | | | |
| | | | | | | | |
| | | | - | | | | |
| | | | | | | | |
| | | | | | | | |
| [1] Measures not available to CSD for leaveraging. | | | | | | | |
| | | | | | | | |
| **Note:** Any measures noted as 'NEW' have been added during the course of this program year. | | | | | | | |
| **Note:** Any measures noted as 'REMOVED', are no longer offered by the program but have been kept for tracking purposes. | | | | | | | |
| **Note:** Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments. | | | | | | | |

**Energy Savings Assistance Common Area Measures Program Table 2B**
**Pacific Gas and Electric Company**
**Through January 31, 2022**

| | Table 2B ESA Program - Multifamily Common Area Measures[5] | | | | | | | |
|---|---|---|---|---|---|---|---|---|
| | | Year-To-Date Completed & Expensed Installation | | | | | | |
| ESA CAM Measures[1] | Units (of Measure such as "each") | Quantity Installed | Number of Units for Cap-kBTUh and Cap-Tons | kWh (Annual) | kW (Annual) | Therms (Annual) | Expenses ($) | % of Expenditure |
| **Appliances** | | | | | | | | |
| High Efficiency Clothes Washer | Each | - | | - | - | - | $- | |
| Refrigerator | Each | 2 | | 98 | - | (3) | $ 2,323 | 0.3% |
| **Domestic Hot Water** | | | | | | | | |
| New: Non-Condensing Domestic Hot Water Boiler | Cap-kBtuh | - | - | - | - | - | $- | |
| New: Condensing Domestic Hot Water Boiler | Cap-kBtuh | 1 | 399 | - | - | 1,345 | 70,069 | 0.08 |
| Storage Water Heater | Cap-kBtuh | 13 | 2,100 | - | - | 8,493 | $ 173,649 | 0.2 |
| Tankless Water Heater | Cap-kBtuh | 17 | 3,394 | (51) | - | 801 | $ 115,617 | 13.0% |
| Heat Pump Water Heater | kW | - | - | - | - | - | $- | |
| Demand Control DHW Recirculation Pump | Each | 15 | | 701 | - | 320 | $ 45,570 | 5.0% |
| Low flow Showerhead | Each | 12 | | - | - | 89 | $ 94 | 0.0% |
| Faucet Aerator | Each | - | | - | - | - | $- | |
| **Envelope** | | | | | | | | |
| Attic Insulation | Sq Ft | 1,800 | | 128 | - | - | $ 3,832 | 0.4% |
| Wall Insulation Blow-in | Sq Ft | - | - | - | - | - | $- | |
| Windows | Sq Ft | 1,384 | | 4,540 | 5 | - | $ 124,981 | 14.6% |
| Window Film | Sq Ft | - | - | - | - | - | $- | |
| **HVAC** | | | | | | | | |
| Air Conditioners Split System | Cap-Tons | 5 | 28 | 1,320 | 2 | (29) | $ 84,097 | 9.8% |
| Heat Pump Split System | Cap-Tons | 6 | 16 | 2,811 | 2 | - | $ 60,592 | 7.1% |
| New: Packaged Air Conditioner | Cap-Tons | | | | | | | |
| Package Terminal A/C | Cap-Tons | | | | | | | |
| Package Terminal Heat Pump | Cap-Tons | | | | | | | |
| Furnace Replacement | Cap-kBtuh | | | | | | | |
| Space Heating Boiler | Cap-kBtuh | 4 | 338 | 54 | - | 168 | $ 31,510 | 3.7% |
| Smart Thermostat | Each | 14 | | 1,014 | - | 71 | $ 3,360 | 0.4% |
| | | | | | | | | |
| **Lighting** | | | | | | | | |
| Interior LED Lighting | Each | 554 | | 77,584 | 1 | (964) | $ 51,464 | 6.0% |
| Interior TLED Type A Lamps | Each | | | | | | | |
| Interior TLED Type C Lamps | Each | | | | | | | |
| New: LED T8 Lamp - Interior | Each | 129 | | 42,309 | - | (732) | $ 12,390 | 1.4% |
| New: LED T8 Lamp - Exterior | Each | 119 | | 21,698 | - | - | $ 11,481 | 1.3% |
| Interior LED Fixture | Each | 125 | - | 48,746 | - | (702) | $ 25,175 | 2.9% |
| Interior LED Screw-in | Each | 139 | - | 26,512 | - | (436) | $ 3,214 | 0.4% |
| Interior LED Exit Sign | Each | | | | | | | |
| Exterior LED Lighting | Each | | | | | | | |
| New: LED Parking Garage Fixtures | Each | | | | | | | |
| LED Exterior Wall or Pole Mounted Fixture | Each | 101 | | 54,501 | - | - | $ 36,588 | 4.3% |
| LED Corn Lamp for Exterior Wall or Pole Mounted | Each | | | | | | | |
| Exterior LED Lighting - Pool | Each | | | | | | | |
| Wall or Ceiling Mounted Occupancy Sensor | Each | 15 | | 1,070 | - | (19) | $ 1,639 | 0.2% |
| | | | | | | | | |
| **Miscellaneous** | | | | | | | | |
| Tier-2 Smart Power Strip | Each | 1 | | - | - | - | $ 63 | 0.0% |
| Variable Speed Pool Pump | Each | | | | | | | |
| | | | | | | | | |
| **Ancillary Services** | | | | | | | | |
| Audit[4] | | | | | | | | |
| | | | | | | | | |
| **Total** | - | 4,456 | 6,275 | 283,035 | 10 | 8,402 | $ 857,708 | |

| Multifamily Properties Treated | Number |
|---|---|
| **Total Number of Multifamily Properties Treated2** | 10 |
| **Subtotal of Master-metered Multifamily Properties Treated** | 1 |
| **Total Number of Multifamily Tenant Units w/in Properties Treated[3]** | 920 |
| **Total Number of buildings w/in Properties Treated** | 89 |

| | Year to Date Expenses[6] | | | | |
|---|---|---|---|---|---|
| ESA Program - Multifamily Common Area | Electric | Gas | Total | | |
| **Administration** | $ 86,404 | $ 80,306 | $ 166,710 | | |
| **Direct Implementation (Non-Incentive)** | $ (44,500) | $ (41,077) | $ (85,578) | | |
| **Direct Implementation** | $ 686,565 | $ 544,393 | $ 1,230,958 | *<<Includes measures costs* | |
| | | | | | |
| **TOTAL MF CAM COSTS** | $ 728,469 | $ 583,622 | $ 1,312,090 | | |

1. Measures are customized by each IOU, see 'Table 2B-1, Eligible Measures List'. Measures list may change based on available information on both costs and benefits and may vary across climate zones. Each IOU should fill out Table 2B as it pertains to their program. Table 2B-1 Column A should match Table 2B Column A for eligible (not canceled) measures. PG&E inadvertently misreported the number of DHW, Furnace, and Window installations in August that the quantities were reported in system output (kBtu) for DHW and Furance, and in sqft sizes for Windows. These totals have been corrected in this month's report.

2. Multifamily properties are sites with at least five (5) or more dwelling units. The properties may have multiple buildings. 2021.

3. Multifamily tenant units are the number of dwelling units located within properties treated. This number does not represent the same number of dwellings treated as captured in table 2A.

4. Commissioning costs, as allowable per the Decision, are included in measures total cost unless otherwise noted.

5. Applicable to Deed-Restricted, government and non-profit owned multi-family buildings described in D.16-11-022, modified by D.17-12-009, where 65% of tenants are income eligible based (at or below 200% of the Federal Poverty Guidelines).

6. Year to Date Expenses table includes accrual amounts.

**Note:** Audit costs may be covered by other programs or projects may utilize previous audits. Not all participants will have an audit cost associated with their project.

**Note:** Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

**Energy Savings Assistance CAM Program Table 2B-1, Eligible Common Area Measures List**
**Pacific Gas and Electric Company**
**Through January 31, 2022**

| Common Area Measures Category and Eligible Measures Title [1] | Effective Date | End Date[2] | Eligible Climate Zones [3] |
|---|---|---|---|
| **Appliances** | | | |
| High Efficiency Clothes Washer | 1/1/2022 | | All CZ |
| Refrigerator | 1/1/2022 | | All CZ |
| | | | |
| **Domestic Hot Water** | | | |
| New: Non-Condensing Domestic Hot Water Boiler | 1/1/2022 | | All CZ |
| New: Condensing Domestic Hot Water Boiler | 1/1/2022 | | All CZ |
| Storage Water Heater | 1/1/2022 | | All CZ |
| Tankless Water Heater | 1/1/2022 | | All CZ |
| Heat Pump Water Heater | 1/1/2022 | | All CZ |
| Demand Control DHW Recirculation Pump | 1/1/2022 | | All CZ |
| Low flow Showerhead | 1/1/2022 | | All CZ |
| Faucet Aerator | 1/1/2022 | | All CZ |
| | | | |
| **Envelope** | | | |
| Attic Insulation | 1/1/2022 | | All CZ |
| Wall Insulation Blow-in | 1/1/2022 | | All CZ |
| Windows | 1/1/2022 | | All CZ |
| Window Film | 1/1/2022 | | All CZ |
| | | | |
| **HVAC** | | | |
| Air Conditioners Split System | 1/1/2022 | | CZ-11/12/13/14 |
| Heat Pump Split System | 1/1/2022 | | CZ-11/12/13/14 |
| NEW: Packaged Air Conditioner | 1/1/2022 | | CZ-11/12/13/14 |
| Package Terminal A/C | 1/1/2022 | | CZ-11/12/13/14 |
| Package Terminal Heat Pump | 1/1/2022 | | CZ-11/12/13/14 |
| Furnace Replacement | 1/1/2022 | | All CZ |
| Space Heating Boiler | 1/1/2022 | | All CZ |
| Smart Thermostat | 1/1/2022 | | All CZ |
| | | | |
| **Lighting** | | | |
| Interior LED Lighting | 1/1/2022 | | All CZ |
| Interior TLED Type A Lamps | 1/1/2022 | | All CZ |
| Interior TLED Type C Lamps | 1/1/2022 | | All CZ |
| New: LED T8 Lamp - Interior | 1/1/2022 | | All CZ |
| New: LED T8 Lamp - Exterior | 1/1/2022 | | All CZ |
| Interior LED Fixture | 1/1/2022 | | All CZ |
| Interior LED Screw-in | 1/1/2022 | | All CZ |
| Interior LED Exit Sign | 1/1/2022 | | All CZ |
| Exterior LED Lighting | 1/1/2022 | | All CZ |
| New: LED Parking Garage Fixtures | 1/1/2022 | | All CZ |
| LED Exterior Wall or Pole Mounted Fixture | 1/1/2022 | | All CZ |
| LED Corn Lamp for Exterior Wall or Pole Mounted | 1/1/2022 | | All CZ |
| Exterior LED Lighting - Pool | 1/1/2022 | | All CZ |
| Wall or Ceiling Mounted Occupancy Sensor | 1/1/2022 | | All CZ |
| | | | |
| **Miscellaneous** | | | |
| Tier-2 Smart Power Strip | 1/1/2022 | | All CZ |
| Variable Speed Pool Pump | 1/1/2022 | | All CZ |
| | | | |

Standard Notes (do not delete)

[1] Measures list may change based on available information on both costs and benefits (including energy benefits as well as non-energy benefits) and may vary across climate zones. This is not a list of installed measures, it is a list of eligible measures.

Table 2B-1 Column A should match Table 2B Column A for eligible (not canceled) measures.

[2] Only complete if measure is canceled or discontinued.

[3] Defined as CEC California Building Climate Zones
https://www.energy.ca.gov/maps/renewable/building_climate_zones.html

**Energy Savings Assistance Program Table 2C Pilot Plus and Pilot Deep**
**Pacific Gas and Electric Company**
**Through January 31, 2022**

| | | ESA Program - Pilot Plus | | | | | |
|---|---|---|---|---|---|---|---|
| | | Year-To-Date Completed & Expensed Installation [1] | | | | | |
| **Measures** | **Units** | **Quantity Installed** | **kWh[3] (Annual)** | **kW[3] (Annual)** | **Therms[3] (Annual)** | **Expenses ($)** | **% of Expenditure** |
| **Appliances** | | | | | | | |
| | Each | - | - | - | - | $ - | 0.0% |
| | Each | - | - | - | - | $ - | 0.0% |
| | Each | - | - | - | - | $ - | 0.0% |
| **Domestic Hot Water** | | | | | | | |
| | Home | - | - | - | - | $ - | 0.0% |
| | Each | - | - | - | - | $ - | 0.0% |
| | Each | - | - | - | - | $ - | 0.0% |
| | Each | - | - | - | - | $ - | 0.0% |
| **Enclosure[1]** | | | | | | | |
| | Home | - | - | - | - | $ - | 0.0% |
| | Home | - | - | - | - | $ - | 0.0% |
| | Home | - | - | - | - | $ - | 0.0% |
| **HVAC** | | | | | | | |
| | Each | - | - | - | - | $ - | 0.0% |
| | Each | - | - | - | - | $ - | 0.0% |
| | Home | - | - | - | - | $ - | 0.0% |
| | Home | - | - | - | - | $ - | 0.0% |
| | Home | - | - | - | - | $ - | 0.0% |
| **Maintenance** | | | | | | | |
| | Home | - | - | - | - | $ - | 0.0% |
| | Home | - | - | - | - | $ - | 0.0% |
| **Lighting** | | | | | | | |
| | Each | | | | | $ - | 0.0% |
| | Each | | | | | $ - | 0.0% |
| | Each | - | - | - | - | $ - | 0.0% |
| | Each | - | - | - | - | $ - | 0.0% |
| | Each | - | - | - | - | $ - | 0.0% |
| | Each | - | - | - | - | $ - | 0.0% |
| **Miscellaneous** | | | | | | | |
| | Each | - | - | - | - | $ - | 0.0% |
| | Each | - | - | - | - | $ - | 0.0% |
| **Customer Enrollment** | | | | | | | |
| ESA Outreach & Assessment | Home | - | | | | $ - | 0.0% |
| ESA In-Home Energy Education | Home | - | | | | $ - | 0.0% |
| | | | | | | | |
| **Total Savings/Expenditures** | | | - | - | - | $ - | 0.0% |
| | | | | | | | |
| | | | | | | | |
| **Households Treated** | | **Total** | | | | | |
| - Single Family Households Treated | Home | | | | | | |
| - Mobile Homes Treated | Home | | | | | | |
| **Total Number of Households Treated** | | | | | | | |

| | | ESA Program - Pilot Deep | | | | | |
|---|---|---|---|---|---|---|---|
| | | Year-To-Date Completed & Expensed Installation [2] | | | | | |
| **Measures** | **Units** | **Quantity Installed** | **kWh[3] (Annual)** | **kW[3] (Annual)** | **Therms[3] (Annual)** | **Expenses ($)** | **% of Expenditure** |
| **Appliances** | | | | | | | |
| | Each | - | - | - | - | $ - | 0.0% |
| | Each | - | - | - | - | $ - | 0.0% |
| | Each | - | - | - | - | $ - | 0.0% |
| **Domestic Hot Water** | | | | | | | |
| | Home | - | - | - | - | $ - | 0.0% |
| | Each | - | - | - | - | $ - | 0.0% |
| | Each | - | - | - | - | $ - | 0.0% |
| | Each | - | - | - | - | $ - | 0.0% |
| **Enclosure[1]** | | | | | | | |
| | Home | - | - | - | - | $ - | 0.0% |
| | Home | - | - | - | - | $ - | 0.0% |
| | Home | - | - | - | - | $ - | 0.0% |
| **HVAC** | | | | | | | |
| | Each | - | - | - | - | $ - | 0.0% |
| | Each | - | - | - | - | $ - | 0.0% |
| | Home | - | - | - | - | $ - | 0.0% |
| | Home | - | - | - | - | $ - | 0.0% |
| | Home | - | - | - | - | $ - | 0.0% |
| **Maintenance** | | | | | | | |
| | Home | - | - | - | - | $ - | 0.0% |
| | Home | - | - | - | - | $ - | 0.0% |
| **Lighting** | | | | | | | |
| | Each | | | | | $ - | 0.0% |
| | Each | | | | | $ - | 0.0% |
| | Each | - | - | - | - | $ - | 0.0% |
| | Each | - | - | - | - | $ - | 0.0% |
| | Each | - | - | - | - | $ - | 0.0% |
| | Each | - | - | - | - | $ - | 0.0% |
| **Miscellaneous** | | | | | | | |
| | Each | - | - | - | - | $ - | 0.0% |
| | Each | - | - | - | - | $ - | 0.0% |
| **Customer Enrollment** | | | | | | | |
| ESA Outreach & Assessment | Home | - | | | | $ - | 0.0% |
| ESA In-Home Energy Education | Home | - | | | | $ - | 0.0% |
| | | | | | | | |
| **Total Savings/Expenditures** | | | - | - | - | $ - | 0.0% |
| | | | | | | | |
| | | | | | | | |
| **Households Treated** | | **Total** | | | | | |
| - Single Family Households Treated | Home | | | | | | |
| - Mobile Homes Treated | Home | | | | | | |
| **Total Number of Households Treated** | **Home** | | | | | | |

[1] As of January 2022, ESA Pilot Plus/Deep program has not begun implementation.
[2] As of January 2022, ESA Pilot Plus/Deep program has not begun implementation.

**Note:** Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

**Energy Savings Assistance Program Table 2D Pilots [1]**
**Pacific Gas and Electric Company**
**Through January 31, 2022**

| | | ESA Program - Building Electrification Retrofit Pilot | | | | | |
|---|---|---|---|---|---|---|---|
| | | Year-To-Date Completed & Expensed Installation | | | | | |
| **Measures** | **Units** | **Quantity Installed** | **kWh (Annual)** | **kW[3] (Annual)** | **Therms[3] (Annual)** | **Expenses ($)** | **% of Expenditure** |
| **Appliances** | | | | | | | |
| | Each | - | - | - | - | $ - | 0.0% |
| | Each | - | - | - | - | $ - | 0.0% |
| | Each | - | - | - | - | $ - | 0.0% |
| **Domestic Hot Water** | | | | | | | |
| | Home | - | - | - | - | $ - | 0.0% |
| | Each | - | - | - | - | $ - | 0.0% |
| | Each | - | - | - | - | $ - | 0.0% |
| | Each | - | - | - | - | $ - | 0.0% |
| **Enclosure[1]** | | | | | | | |
| | Home | - | - | - | - | $ - | 0.0% |
| | Home | - | - | - | - | $ - | 0.0% |
| | Home | - | - | - | - | $ - | 0.0% |
| **HVAC** | | | | | | | |
| | Each | - | - | - | - | $ - | 0.0% |
| | Each | - | - | - | - | $ - | 0.0% |
| | Home | - | - | - | - | $ - | 0.0% |
| | Home | - | - | - | - | $ - | 0.0% |
| | Home | - | - | - | - | $ - | 0.0% |
| **Maintenance** | | | | | | | |
| | Home | - | - | - | - | $ - | 0.0% |
| | Home | - | - | - | - | $ - | 0.0% |
| **Lighting** | | | | | | | |
| | Each | | | | | $ - | 0.0% |
| | Each | | | | | $ - | 0.0% |
| | Each | - | - | - | - | $ - | 0.0% |
| | Each | - | - | - | - | $ - | 0.0% |
| | Each | - | - | - | - | $ - | 0.0% |
| | Each | - | - | - | - | $ - | 0.0% |
| **Miscellaneous** | | | | | | | |
| | Each | - | - | - | - | $ - | 0.0% |
| | Each | - | - | - | - | $ - | 0.0% |
| **Customer Enrollment** | | | | | | | |
| ESA Outreach & Assessment | Home | - | | | | $ - | 0.0% |
| ESA In-Home Energy Education | Home | - | | | | $ - | 0.0% |
| | | | | | | | |
| **Total Savings/Expenditures** | | | - | - | - | $ - | 0.0% |
| | | | | | | | |
| | | | | | | | |
| **Households Treated** | | **Total** | | | | | |
| - Single Family Households Treated | Home | | | | | | |
| - Mobile Homes Treated | Home | | | | | | |
| **Total Number of Households Treated** | Home | | | | | | |

| | | ESA Program - Clean Energy Homes New Construction Pilot | | | | | |
|---|---|---|---|---|---|---|---|
| | | Year-To-Date Completed & Expensed Installation | | | | | |
| **Measures** | **Units** | **Quantity Installed** | **kWh[3] (Annual)** | **kW[3] (Annual)** | **Therms[3] (Annual)** | **Expenses ($)** | **% of Expenditure** |
| **Appliances** | | | | | | | |
| | Each | - | - | - | - | $ - | 0.0% |
| | Each | - | - | - | - | $ - | 0.0% |
| | Each | - | - | - | - | $ - | 0.0% |
| **Domestic Hot Water** | | | | | | | |
| | Home | - | - | - | - | $ - | 0.0% |
| | Each | - | - | - | - | $ - | 0.0% |
| | Each | - | - | - | - | $ - | 0.0% |
| | Each | - | - | - | - | $ - | 0.0% |
| **Enclosure[1]** | | | | | | | |
| | Home | - | - | - | - | $ - | 0.0% |
| | Home | - | - | - | - | $ - | 0.0% |
| | Home | - | - | - | - | $ - | 0.0% |
| **HVAC** | | | | | | | |
| | Each | - | - | - | - | $ - | 0.0% |
| | Each | - | - | - | - | $ - | 0.0% |
| | Home | - | - | - | - | $ - | 0.0% |
| | Home | - | - | - | - | $ - | 0.0% |
| | Home | - | - | - | - | $ - | 0.0% |
| **Maintenance** | | | | | | | |
| | Home | - | - | - | - | $ - | 0.0% |
| | Home | - | - | - | - | $ - | 0.0% |
| **Lighting** | | | | | | | |
| | Each | | | | | $ - | 0.0% |
| | Each | | | | | $ - | 0.0% |
| | Each | - | - | - | - | $ - | 0.0% |
| | Each | - | - | - | - | $ - | 0.0% |
| | Each | - | - | - | - | $ - | 0.0% |
| | Each | - | - | - | - | $ - | 0.0% |
| **Miscellaneous** | | | | | | | |
| | Each | - | - | - | - | $ - | 0.0% |
| | Each | - | - | - | - | $ - | 0.0% |
| **Customer Enrollment** | | | | | | | |
| ESA Outreach & Assessment | Home | - | | | | $ - | 0.0% |
| ESA In-Home Energy Education | Home | - | | | | $ - | 0.0% |
| | | | | | | | |
| **Total Savings/Expenditures** | | | - | - | - | $ - | 0.0% |
| | | | | | | | |
| | | | | | | | |
| **Households Treated** | | **Total** | | | | | |
| - Single Family Households Treated | Home | | | | | | |
| - Mobile Homes Treated | Home | | | | | | |
| **Total Number of Households Treated** | Home | | | | | | |

[1] Pilots on Table 2D are specific to Southern California Edison as approved in D.21-06-015. PG&E does not currently have an electrification pilot but is utilizing the common reporting template as other IOUs per ED's direction.

**Note:** Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

**Energy Savings Assistance Program Tables 3A-F - Energy Savings and Average Bill Savings per Treated Home/Common Area**
**Pacific Gas and Electric Company**
**Through January 31, 2022**

| Table 3A, ESA Program (SF, MH, MF In-Unit) | |
|---|---|
| Annual kWh Savings | 1,368,653 |
| Annual Therm Savings | 28,845 |
| Lifecycle kWh Savings | 17,875,889 |
| Lifecycle Therm Savings | 212,403 |
| Current kWh Rate | $0.17 |
| Current Therm Rate | $1.69 |
| Average 1st Year Bill Savings / Treated households | $69.21 |
| Average Lifecycle Bill Savings / Treated Household | $641.41 |

| Table 3B, ESA Program - CSD Leveraging | |
|---|---|
| Annual kWh Savings | - |
| Annual Therm Savings | - |
| Lifecycle kWh Savings | - |
| Lifecycle Therm Savings | - |
| Current kWh Rate | $ - |
| Current Therm Rate | $ - |
| Average 1st Year Bill Savings / Treated Households | $ - |
| Average Lifecycle Bill Savings / Treated Household | $ - |

| Table 3C, ESA Program - Multifamily Common Area [5] | |
|---|---|
| Annual kWh Savings | 8,511,124 |
| Annual Therm Savings | 80,043 |
| Lifecycle kWh Savings | 43,008,741 |
| Lifecycle Therm Savings | 3,195,250 |
| Current kWh Rate | $0.18 |
| Current Therm Rate | $1.19 |
| Average 1st Year Bill Savings / Treated Property | $9,348.91 |
| Average Lifecycle Bill Savings / Treated Property | $43,035.92 |

| Table 3D, ESA Program - Pilot Plus [1] | |
|---|---|
| Annual kWh Savings | - |
| Annual Therm Savings | - |
| Lifecycle kWh Savings | - |
| Lifecycle Therm Savings | - |
| Current kWh Rate | $ - |
| Current Therm Rate | $ - |
| Average 1st Year Bill Savings / Treated Property | $ - |
| Average Lifecycle Bill Savings / Treated Property | $ - |

| Table 3E, ESA Program - Pilot Deep [2] | |
|---|---|
| Annual kWh Savings | - |
| Annual Therm Savings | - |
| Lifecycle kWh Savings | - |
| Lifecycle Therm Savings | - |
| Current kWh Rate | $ - |
| Current Therm Rate | $ - |
| Average 1st Year Bill Savings / Treated Property | $ - |
| Average Lifecycle Bill Savings / Treated Property | $ - |

| Table 3F, Summary - ESA Program (SF, MH, MF In-Unit)/CSD Leveraging/MF CAM/Pilot Plus and Pilot Deep [3] [4] | |
|---|---|
| Annual kWh Savings | 1,368,653 |
| Annual Therm Savings | 28,845 |
| Lifecycle kWh Savings | 17,875,889 |
| Lifecycle Therm Savings | 212,403 |
| Current kWh Rate | $ 0.17 |
| Current Therm Rate | $ 1.69 |
| Average 1st Year Bill Savings / Treated Households | $ 69.21 |
| Average Lifecycle Bill Savings / Treated Households | $ 641.41 |

[1] As of January 2022, ESA Pilot Plus/Deep program has not begun implementation.
[2] As of January 2022, ESA Pilot Plus/Deep program has not begun implementation.
[3] Summary is the sum of ESA Program + CSD Leveraging + MF CAM + Pilot Plus + Pilot Deep.
[4] As of January 2022, ESA Pilot Plus/Deep program has not begun implementation.
[5] Data reported in this table is cumulative since program inception.

**Energy Savings Assistance Program Table 4 - Homes/Buildings Treated**
**Pacific Gas and Electric Company**
**Through January 31, 2022**

| Table 4A, ESA Program (SF, MH, MF In-Unit) | | | | | | |
|---|---|---|---|---|---|---|
| | Eligible Households | | | Households Treated YTD | | |
| **County** | **Rural [1]** | **Urban** | **Total** | **Rural** | **Urban** | **Total** |
| Orange [4] | 0 | 0 | **0** | 0 | 0 | **0** |
| San Diego [4] | 0 | 0 | **0** | 0 | 0 | **0** |
| **Total** | **0** | **0** | **0** | **0** | **0** | **0** |

| Table 4B, ESA Program - CSD Leveraging | | | | | | |
|---|---|---|---|---|---|---|
| | Eligible Households | | | Households Treated YTD | | |
| **County** | | | | **Rural** | **Urban** | **Total** |
| Alameda | | | | | | |
| Butte | | | | | | |
| Colusa | | | | | | |
| Contra Costa | | | | | | |
| Fresno | | | | | | |
| Humbolt | | | | | | |
| Kern | | | | | | |
| Kings | | | | | | |
| Lake | | | | | | |
| Marin | | | | | | |
| Madera | | | | | | |
| Merced | | | | | | |
| Monterey | | | | | | |
| Nevada | | | | | | |
| Placer | | | | | | |
| Sacramento | | | | | | |
| San Francisco | | | | | | |
| San Joaquin | | | | | | |
| San Luis Obispo | | | | | | |
| San Mateo | | | | | | |
| Santa Clara | | | | | | |
| Santa Cruz | | | | | | |
| Shasta | | | | | | |
| Solano | | | | | | |
| Sonoma | | | | | | |
| Sutter | | | | | | |
| Stanislaus | | | | | | |
| Tehama | | | | | | |
| Yolo | | | | | | |
| Yuba | | | | | | |
| **Total** | | | | **0** | **0** | **0** |

| Table 4C, ESA Program - Multifamily Common Area | | | | | | |
|---|---|---|---|---|---|---|
| | Eligible Properties [2] | | | Properties Treated YTD | | |
| **County** | **Rural [1]** | **Urban** | **Total** | **Rural** | **Urban** | **Total** |
| Alameda | | | | | | **0** |
| Butte | | | | | | **0** |
| Colusa | | | | | | **0** |
| Contra Costa | | | | | | **0** |
| Fresno | | | | 1 | 1 | **2** |
| Humbolt | | | | | | **0** |
| Kern | | | | | | **0** |
| Kings | | | | | | **0** |
| Lake | | | | | | **0** |
| Marin | | | | | | **0** |
| Madera | | | | | | **0** |
| Merced | | | | | | **0** |
| Monterey | | | | | 2 | **2** |
| Nevada | | | | 1 | | **1** |
| Placer | | | | | | **0** |
| Sacramento | | | | | 1 | **1** |
| San Francisco | | | | | | **0** |
| San Joaquin | | | | | | **0** |
| San Luis Obispo | | | | | | **0** |
| San Mateo | | | | | | **0** |
| Santa Clara | | | | | | **0** |
| Santa Cruz | | | | | | **0** |
| Shasta | | | | | | **0** |
| Solano | | | | | 2 | **2** |
| Sonoma | | | | | | **0** |
| Sutter | | | | | | **0** |
| Stanislaus | | | | | | **0** |
| Tehama | | | | | 1 | **1** |
| Yolo | | | | | 1 | **1** |
| Yuba | | | | | | **0** |
| **Total** | | | | **2** | **8** | **10** |

| Table 4D, ESA Program - Pilot Plus and Pilot Deep [3] | | | | | | |
|---|---|---|---|---|---|---|
| | Eligible Households | | | Households Treated YTD | | |
| | **Rural [1]** | **Urban** | **Total** | **Rural** | **Urban** | **Total** |
| | - | - | - | - | - | - |
| | - | - | - | - | - | - |
| **Total** | | | | | **0** | **0** |

[1] For IOU low income-related and Energy Efficiency reporting and analysis, the Goldsmith definition is applied.
[2] Do not currently have Eligible Properties for ESA CAM.
[3] As of January 2022, ESA Pilot Plus/Deep program has not begun implementation.
[4] PG&E does not provide services in these counties.

**Note:** Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

**Energy Savings Assistance Program Table 5 - Energy Savings Assistance Program Customer Summary**
**Pacific Gas and Electric Company**
**Through January 31, 2022**

**Table 5A, ESA Program (SF, MH, MF In-Unit)**

| | Gas & Electric | | | | Gas Only | | | | Electric Only | | | | Total | | | |
|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|
| | # of Household Treated by Month | (Annual) | | | # of Household Treated by Month | (Annual) | | | # of Household Treated by Month | (Annual) | | | # of Household Treated by Month | (Annual) | | |
| Month | | Therm | kWh | kW | | Therm | kWh | kW | | Therm | kWh | kW | | Therm | kWh | kW |
| January | 3,278 | 27,744 | 1,177,862 | 144 | 213 | 3,523 | 14,584 | 5 | 506 | (2,421) | 176,207 | 21 | 3,997 | 28,845 | 1,368,653 | 170 |
| February | | | | | | | | | | | | | | | | |
| March | | | | | | | | | | | | | | | | |
| April | | | | | | | | | | | | | | | | |
| May | | | | | | | | | | | | | | | | |
| June | | | | | | | | | | | | | | | | |
| July | | | | | | | | | | | | | | | | |
| August | | | | | | | | | | | | | | | | |
| September | | | | | | | | | | | | | | | | |
| October | | | | | | | | | | | | | | | | |
| November | | | | | | | | | | | | | | | | |
| December | | | | | | | | | | | | | | | | |
| **YTD** | **3,278** | **27,744** | **1,177,862** | **144** | **213** | **3,523** | **14,584** | **5** | **506** | **(2,421)** | **176,207** | **21** | **3,997** | **28,845** | **1,368,653** | **170** |

YTD Total Energy Impacts for all fuel types should equal YTD energy impacts that are reported every month Table 2.

**Note:** Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

**Table 5B, ESA Program - CSD Leveraging**

| | Gas & Electric | | | | Gas Only | | | | Electric Only | | | | Total | | | |
|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|
| | # of Household Treated by Month | (Annual) | | | # of Household Treated by Month | (Annual) | | | # of Household Treated by Month | (Annual) | | | # of Household Treated by Month | (Annual) | | |
| Month | | Therm | kWh | kW | | Therm | kWh | kW | | Therm | kWh | kW | | Therm | kWh | kW |
| January | | | | | | | | | | | | | | | | |
| February | | | | | | | | | | | | | | | | |
| March | | | | | | | | | | | | | | | | |
| April | | | | | | | | | | | | | | | | |
| May | | | | | | | | | | | | | | | | |
| June | | | | | | | | | | | | | | | | |
| July | | | | | | | | | | | | | | | | |
| August | | | | | | | | | | | | | | | | |
| September | | | | | | | | | | | | | | | | |
| October | | | | | | | | | | | | | | | | |
| November | | | | | | | | | | | | | | | | |
| December | | | | | | | | | | | | | | | | |
| **YTD** | **-** | **-** | **-** | **-** | **-** | **-** | **-** | **-** | **-** | **-** | **-** | **-** | **-** | **-** | **-** | **0** |

YTD Total Energy Impacts for all fuel types should equal YTD energy impacts that are reported every month in Table 2A.

**Note:** Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

**Table 5C, ESA Program - Multifamily Common Area**

| | Gas & Electric | | | | Gas Only | | | | Electric Only | | | | Total | | | |
|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|
| | # of Properties Treated by Month | (Annual) | | | # of Properties Treated by Month | (Annual) | | | # of Properties Treated by Month | (Annual) | | | # of Properties Treated by Month | (Annual) | | |
| Month | | Therm | kWh | kW | | Therm | kWh | kW | | Therm | kWh | kW | | Therm | kWh | kW |
| January | 10 | 8,402 | 283,034 | 11 | - | - | - | - | - | - | - | - | 10 | 8,402 | 283,034 | 11 |
| February | | | | | - | - | - | - | | | | | - | - | - | - |
| March | | | | | - | - | - | - | | | | | - | - | - | - |
| April | | | | | - | - | - | - | | | | | - | - | - | - |
| May | | | | | | | | | | | | | - | - | - | - |
| June | | | | | | | | | | | | | - | - | - | - |
| July | | | | | | | | | | | | | - | - | - | - |
| August | | | | | | | | | | | | | - | - | - | - |
| September | | | | | | | | | | | | | - | - | - | - |
| October | | | | | | | | | | | | | - | - | - | - |
| November | | | | | | | | | | | | | - | - | - | - |
| December | | | | | | | | | | | | | - | - | - | - |
| **YTD** | **10** | **8,402** | **283,034** | **11** | **-** | **-** | **-** | **-** | **-** | **-** | **-** | **-** | **10** | **8,402** | **283,034** | **11** |

**Table 5D, ESA Program - Pilot Plus and Pilot Deep [1]**

| | Gas & Electric | | | | Gas Only | | | | Electric Only | | | | Total | | | |
|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|
| | # of Household Treated by | (Annual) | | | # of Household Treated by | (Annual) | | | # of Household Treated by | (Annual) | | | # of Household Treated by | (Annual) | | |
| Month | | Therm | kWh | kW | | Therm | kWh | kW | | Therm | kWh | kW | | Therm | kWh | kW |
| January | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - |
| February | | | | | | | | | | | | | | | | |
| March | | | | | | | | | | | | | | | | |
| April | | | | | | | | | | | | | | | | |
| May | | | | | | | | | | | | | | | | |
| June | | | | | | | | | | | | | | | | |
| July | | | | | | | | | | | | | | | | |
| August | | | | | | | | | | | | | | | | |
| September | | | | | | | | | | | | | | | | |
| October | | | | | | | | | | | | | | | | |
| November | | | | | | | | | | | | | | | | |
| December | | | | | | | | | | | | | | | | |
| **YTD** | **-** | **-** | **-** | **-** | **-** | **-** | **-** | **-** | **-** | **-** | **-** | **-** | **-** | **-** | **-** | **0** |

[1] As of January 2022, ESA Pilot Plus/Deep program has not begun implementation.

**Note:** YTD Total Energy Impacts for all fuel types should equal YTD energy impacts that are reported every month Table 2B.
**Note:** Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

**Energy Savings Assistance Program Table 6 - Expenditures for Pilots and Studies**
**Pacific Gas and Electric Company**
**Through January 31, 2022**

| | Authorized 2021-26 Funding | | | Current Month Expenses | | | Year to Date Expenses | | | Cycle to Date Expenses | | | % of Budget Expensed | | |
|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|
| | Electric | Gas | Total | Electric | Gas | Total | Electric | Gas | Total | Electric | Gas | Total | Electric | Gas | Total |
| **Pilots** | | | | | | | | | | | | | | | |
| Virtual Energy Coach | $689,000 | $611,000 | $1,300,000 | $0 | $0 | $0 | $0 | $0 | $0 | $40,578 | $35,984 | $76,562 | 6% | 6% | 6% |
| | | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | | |
| **Total Pilots** | **$689,000** | **$611,000** | **$1,300,000** | **$0** | **$0** | **$0** | **$0** | **$0** | **$0** | **$40,578** | **$35,984** | **$76,562** | **6%** | **6%** | **6%** |
| | | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | | |
| **Studies** | | | | | | | | | | | | | | | |
| Joint IOU - 2022 Low Income Needs Assessment (LINA) Study | $52,125 | $22,875 | $75,000 | $3,975 | $3,525 | $7,500 | $3,975 | $3,525 | $7,500 | $23,780 | $16,413 | $40,193 | 46% | 72% | 54% |
| Joint IOU - 2025 Low Income Needs Assessment (LINA) Study | $52,125 | $22,875 | $75,000 | $0 | $0 | $0 | $0 | $0 | $0 | $0 | $0 | $0 | 0% | 0% | 0% |
| Joint IOU - 2028 Low Income Needs Assessment (LINA) Study | $52,125 | $22,875 | $75,000 | $0 | $0 | $0 | $0 | $0 | $0 | $0 | $0 | $0 | 0% | 0% | 0% |
| Joint IOU - Statewide CARE-ESA Categorical Study | $11,925 | $10,575 | $22,500 | $0 | $0 | $0 | $0 | $0 | $0 | $0 | $0 | $0 | 0% | 0% | 0% |
| Load Impact Evaluation Study | $238,500 | $211,500 | $450,000 | $0 | $0 | $0 | $0 | $0 | $0 | $0 | $0 | $0 | 0% | 0% | 0% |
| Equity Criteria and Non Energy Benefits Evaluation (NEB's) | $79,500 | $70,500 | $150,000 | $0 | $0 | $0 | $0 | $0 | $0 | $0 | $0 | $0 | 0% | 0% | 0% |
| Rapid Feedback Research and Analysis | $159,000 | $141,000 | $300,000 | $8,534 | $7,568 | $16,101 | $8,534 | $7,568 | $16,101 | $29,788 | $26,416 | $56,203 | 19% | 19% | 19% |
| Joint IOU - Multifamily CAM Process Evaluation | $62,550 | $27,450 | $90,000 | $3,788 | $3,359 | $7,148 | $3,788 | $3,359 | $7,148 | $19,203 | $17,410 | $36,614 | 31% | 63% | 41% |
| Joint IOU - Process Evaluation Studies (1-4 Studies) | $79,500 | $70,500 | $150,000 | $0 | $0 | $0 | $0 | $0 | $0 | $0 | $0 | | 0% | 0% | 0% |
| | | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | | |
| **Total Studies** | **$787,350** | **$600,150** | **$1,387,500** | **$16,297** | **$14,452** | **$30,749** | **$16,297** | **$14,452** | **$30,749** | **$72,771** | **$60,239** | **$133,010** | **9%** | **10%** | **10%** |

**Note:** Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

**Energy Savings Assistance Program Table - 7 Customer Segments/Needs State by Demographic, Financial, Location, and Health Conditions [1]**
**Pacific Gas and Electric Company**
**Through January 31, 2022**

**ESA Main (SF, MH, MF in-unit)**

| Customer Segments | # of Households Eligible | # of Households Treated | Enrollment Rate = (C/B) | # of Households Contacted | Rate of Uptake = (C/E) | Avg. Energy Savings (kWh) Per Treated Households | Avg. Energy Savings (kW) Per Treated Households | Avg. Peak Demand Savings (kWh) Per Treated Household | Avg. Peak Demand Savings (kW) Per Treated Household | Avg. Energy Savings (Therms) Per Treated Households | Avg. Cost Per Treated Households |
|---|---|---|---|---|---|---|---|---|---|---|---|
| **Demographic** | | | | | | | | | | | |
| Housing Type | | | | | | | | | | | |
| SF | | | | | | | | | | | |
| MH | | | | | | | | | | | |
| MF In-Unit | | | | | | | | | | | |
| Rent vs. Own | | | | | | | | | | | |
| Own | | | | | | | | | | | |
| Rent | | | | | | | | | | | |
| Previous vs. New Participant | | | | | | | | | | | |
| Seniors | | | | | | | | | | | |
| Veterans | | | | | | | | | | | |
| Hard-to-Reach | | | | | | | | | | | |
| Vulnerable | | | | | | | | | | | |
| **Location** | | | | | | | | | | | |
| DAC | | | | | | | | | | | |
| Rural | | | | | | | | | | | |
| Tribal | | | | | | | | | | | |
| PSPS Zone | | | | | | | | | | | |
| Wildfire Zone | | | | | | | | | | | |
| Climate Zone 7 (example) | | | | | | | | | | | |
| Climate Zone 10 (example) | | | | | | | | | | | |
| Climate Zone 14 (example) | | | | | | | | | | | |
| Climate Zone 15 (example) | | | | | | | | | | | |
| CARB Communities | | | | | | | | | | | |
| **Financial** | | | | | | | | | | | |
| CARE | | | | | | | | | | | |
| Disconnected | | | | | | | | | | | |
| Arrearages | | | | | | | | | | | |
| High Usage | | | | | | | | | | | |
| High Energy Burden | | | | | | | | | | | |
| SEVI | | | | | | | | | | | |
| Affordability Ratio | | | | | | | | | | | |
| **Health Condition** | | | | | | | | | | | |
| Medical Baseline | | | | | | | | | | | |
| Respiratory | | | | | | | | | | | |
| Disabled | | | | | | | | | | | |

**Pilot Plus and Pilot Deep [2]**

| Customer Segments | # of Households Eligible | # of Households Treated | Enrollment Rate = (C/B) | # of Households Contacted | Enrollment Rate = (C/E) | Avg. Energy Savings (kWh) Per Treated Households | Avg. Energy Savings (kW) Per Treated Households | Avg. Peak Demand Savings (kWh) Per Treated Household | Avg. Peak Demand Savings (kW) Per Treated Household | Avg. Energy Savings (Therms) Per Treated Households | Avg. Cost Per Treated Households |
|---|---|---|---|---|---|---|---|---|---|---|---|
| **Demographic** | | | | | | | | | | | |
| Housing Type | | | | | | | | | | | |
| SF | | | | | | | | | | | |
| MH | | | | | | | | | | | |
| MF In-Unit | | | | | | | | | | | |
| Rent vs. Own | | | | | | | | | | | |
| Own | | | | | | | | | | | |
| Rent | | | | | | | | | | | |
| Previous vs. New Participant | | | | | | | | | | | |
| Seniors | | | | | | | | | | | |
| Veterans | | | | | | | | | | | |
| Hard-to-Reach | | | | | | | | | | | |
| Vulnerable | | | | | | | | | | | |
| **Location** | | | | | | | | | | | |
| DAC | | | | | | | | | | | |
| Rural | | | | | | | | | | | |
| Tribal | | | | | | | | | | | |
| PSPS Zone | | | | | | | | | | | |
| Wildfire Zone | | | | | | | | | | | |
| Climate Zone 7 (example) | | | | | | | | | | | |
| Climate Zone 10 (example) | | | | | | | | | | | |
| Climate Zone 14 (example) | | | | | | | | | | | |
| Climate Zone 15 (example) | | | | | | | | | | | |
| CARB Communities | | | | | | | | | | | |
| **Financial** | | | | | | | | | | | |
| CARE | | | | | | | | | | | |
| Disconnected | | | | | | | | | | | |
| Arrearages | | | | | | | | | | | |
| High Usage | | | | | | | | | | | |
| High Energy Burden | | | | | | | | | | | |
| SEVI | | | | | | | | | | | |
| Affordability Ratio | | | | | | | | | | | |
| **Health Condition** | | | | | | | | | | | |
| Medical Baseline | | | | | | | | | | | |
| Respiratory | | | | | | | | | | | |
| Disabled | | | | | | | | | | | |

[1] PG&E has been working to identify data sources and collection methods for reporting cusotmer segmentation metrics. PG&E will begin reporting on the metrics later in 2022.
[2] As of January 2022, ESA Pilot Plus/Deep program has not begun implementation.

**Energy Savings Assistance Program Table - 8 Clean Energy Referral, Leveraging, and Coordination [1]**
**Pacific Gas and Electric Company**
**Through January 31, 2022**

| Partner | Brief Description of Effort | # of Referrals | # of Leveraging | # of Coordination Efforts | # of Leads | # of Enrollments |
|---|---|---|---|---|---|---|
| LIHEAP | | | | | | |
| CSD | | | | | | |
| SASH | | | | | | |
| SDCWA | | | | | | |
| CARE/Medical Baseline | | | | | | |
| CARE High Usage | | | | | | |
| Etc. | | | | | | |

[1] PG&E is currently working with other IOUs and ED to identify common methodologies for tracking and reporting clean energy coordination metrics. PG&E expects to begin reporting on these metrics later in 2022.

**Energy Savings Assistance Program Table - 9 Tribal Outreach**
**Pacific Gas and Electric Company**
**Through January 31, 2022**

| OUTREACH STATUS | Quantity (Includes CARE, FERA, and ESA) | List of Participating Tribes |
|---|---|---|
| Tribes completed ESA Meet & Confer | 0 | |
| Tribes requested outreach materials or applications | 0 | |
| Tribes who have not accepted offer to Meet and Confer | 0 | |
| Non-Federally Recognized Tribes who participated in Meet & Confer | 0 | |
| Tribes and Housing Authority sites involved in Focused Project/ESA | 0 | |
| Partnership offer on Tribal Lands | 0 | |
| Housing Authority and Tribal Temporary Assistance for Needy Families (TANF) office who received outreach (this includes email, U.S. mail, and/or phone calls) | 0 | |
| Housing Authority and TANF offices who participated in Meet and Confer | 0 | |

**CARE Table 1 - CARE Program Expenses**
**Pacific Gas and Electric Company**
**Through January 31, 2022**

| | Authorized Budget [1][2] | | | Current Month Expenses [2] | | | Year to Date Expenses [2] | | | % of Budget Spent YTD | | |
|---|---|---|---|---|---|---|---|---|---|---|---|---|
| **CARE Program:** | **Electric** | **Gas** | **Total** | **Electric** | **Gas** | **Total** | **Electric** | **Gas** | **Total** | **Electric** | **Gas** | **Total** |
| Outreach | $ 6,224,240 | $ 1,556,060 | $ 7,780,300 | $ 316,383 | $ 79,096 | $ 395,479 | $ 316,383 | $ 79,096 | $ 395,479 | 5% | 5% | 5% |
| Processing / Certification Re-certification | $ 675,280 | $ 168,820 | $ 844,100 | $ 46,285 | $ 11,571 | $ 57,856 | $ 46,285 | $ 11,571 | $ 57,856 | 7% | 7% | 7% |
| Post Enrollment Verification | $ 1,180,720 | $ 295,180 | $ 1,475,900 | $ 70,498 | $ 17,625 | $ 88,123 | $ 70,498 | $ 17,625 | $ 88,123 | 6% | 6% | 6% |
| IT Programming | $ 872,480 | $ 218,120 | $ 1,090,600 | $ 74,661 | $ 18,665 | $ 93,327 | $ 74,661 | $ 18,665 | $ 93,327 | 9% | 9% | 9% |
| CHANGES Program [3] | $ 420,000 | $ 105,000 | $ 525,000 | $ (58,981) | $ (14,745) | $ (73,726) | $ (58,981) | $ (14,745) | $ (73,726) | -14% | -14% | -14% |
| Studies and Pilots [4] | $ - | $ - | $ - | $ 6,000 | $ 1,500 | $ 7,500 | $ 6,000 | $ 1,500 | $ 7,500 | 0% | 0% | 0% |
| Measurement and Evaluation [5] | $ 160,000 | $ 40,000 | $ 200,000 | $ 2,367 | $ 592 | $ 2,959 | $ 2,367 | $ 592 | $ 2,959 | 0% | 0% | 0% |
| Regulatory Compliance | $ 295,520 | $ 73,880 | $ 369,400 | $ 14,617 | $ 3,654 | $ 18,271 | $ 14,617 | $ 3,654 | $ 18,271 | 5% | 5% | 5% |
| General Administration | $ 1,045,440 | $ 261,360 | $ 1,306,800 | $ 60,062 | $ 15,015 | $ 75,077 | $ 60,062 | $ 15,015 | $ 75,077 | 6% | 6% | 6% |
| CPUC Energy Division | $ 134,320 | $ 33,580 | $ 167,900 | $ 8,491 | $ 2,123 | $ 10,614 | $ 8,491 | $ 2,123 | $ 10,614 | 6% | 6% | 6% |
| | | | | | | | | | | | | |
| **SUBTOTAL MANAGEMENT COSTS** | **$ 11,008,000** | **$ 2,752,000** | **$ 13,760,000** | **$ 540,384** | **$ 135,096** | **$ 675,480** | **$ 540,384** | **$ 135,096** | **$ 675,480** | **5%** | **5%** | **5%** |
| | | | | | | | | | | | | |
| CARE Rate Discount [6] | $ 550,151,200 | $ 137,537,800 | $ 687,689,000 | $57,741,043 | $29,935,635 | $ 87,676,678 | $57,741,043 | $29,935,635 | $ 87,676,678 | 10% | 22% | 13% |
| | | | | | | | | | | | | |
| **TOTAL PROGRAM COSTS & CUSTOMER DISCOUNTS** | **$ 561,159,200** | **$ 140,289,800** | **$ 701,449,000** | **$ 58,281,427** | **$ 30,070,731** | **$ 88,352,158** | **$ 58,281,427** | **$ 30,070,731** | **$ 88,352,158** | **10%** | **21%** | **13%** |
| | | | | | | | | | | | | |
| Other CARE Rate Benefits | | | | | | | | | | | | |
| - DWR Bond Charge Exemption | | | | $2,509,492 | | $ 2,509,492 | $2,509,492 | | $ 2,509,492 | | | |
| - CARE Surcharge Exemption [7] | | | | $7,702,726 | $3,091,444 | $ 10,794,170 | $7,702,726 | $3,091,444 | $ 10,794,170 | | | |
| - California Solar Initiative Exemption | | | | ($170,517) | | $ (170,517) | ($170,517) | | $ (170,517) | | | |
| - kWh Surcharge Exemption | | | | | | | | | | | | |
| - Vehicle Grid Integration Exemption | | | | | | | | | | | | |
| Total Other CARE Rate Benefits | | | | **$ 10,041,701** | **$ 3,091,444** | **$ 13,133,145** | **$ 10,041,701** | **$ 3,091,444** | **$ 13,133,145** | | | |
| | | | | | | | | | | | | |
| Indirect Costs | $ 885,631 | $ 221,408 | $ 1,107,039 | | | | | | | | | |

[1] Authorized Budget: Approved in D.21-06-015 from January 1, 2021 to December 31, 2026.
[2] 2022 authorized budget includes $1,107,039 for Benefit Burdens as approved in (D.)20-12-005. Actual employee benefit burden costs have been included in the program monthly and YTD expenses.
[3] Decision 15-12-047 transitioned from CHANGES pilot to CHANGES program and funding for the effort is captured herein. D.21-06-015 approved funding for the CHANGES program through CARE program for PYs 2021-2026.
[4] Reflects the budget and expenses for LINA study.
[5] Reflects the budget and expenses for Annual Eligibility Estimates prepared by Athens Research on behalf of the utilities.
[6] Per D.02-09-021, PG&E is authorized to recover the full value of the discount through the CARE two-way balancing account on an automatic pass-through basis.
[7] PPP Exemption - CARE customers are exempt from paying CARE program costs including PPP costs for CARE admin and the CARE surcharge.

**NOTE: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.**

**CARE Table 2 - Enrollment, Recertification, Attrition, & Penetration**
**Pacific Gas and Electric Company**
**Through January 31, 2022**

| | New Enrollment | | | | | | | | | | Recertification | | | | Attrition (Drop Offs) | | | | | Enrollment | | | | | | | | |
|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|
| | Automatic Enrollment | | | | Self-Certification (Income or Categorical) | | | | | | | | | | | | | | | | | | | | | | | |
| | Inter-Utility[1] | Intra-Utility[2] | Leveraging[3] | Combined (B+C+D) | Online | Paper | Phone | Capitation | Combined (F+G+H+I) | Total New Enrollment (E+J) | Scheduled | Non-Scheduled (Duplicates) | Automatic | Total Recertification (L+M+N) | No Response[4] | Failed PEV | Failed Recertification | Other[5] | Total Attrition (P+Q+R+S) | Gross (K+O) | Net Adjusted (K-T) | Total CARE Participants | Estimated CARE Eligible | Enrollment[7] Rate % (W/X) | Total Residential Accounts[6] | Gas and Electric | Electric Only | Gas Only |
| January | 0 | 652 | 0 | 652 | 14,600 | 3,239 | 455 | 24 | 18,318 | 18,970 | 55,136 | 16,906 | 5,439 | 77,481 | n/a | 8,699 | 18,721 | 6,089 | 33,509 | 96,451 | -14,539 | 1,536,454 | 1,401,702 | 110% | 5,641,365 | 946,420 | 385,740 | 204,294 |
| February | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| March | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| April | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| May | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| June | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| July | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| August | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| September | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| October | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| November | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| December | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| **YTD Total** | **0** | **652** | **0** | **652** | **14,600** | **3,239** | **455** | **24** | **18,318** | **18,970** | **55,136** | **16,906** | **5,439** | **77,481** | **0** | **8,699** | **18,721** | **6,089** | **33,509** | **96,451** | **-14,539** | **1,536,454** | **1,401,702** | **110%** | **5,641,365** | **946,420** | **385,740** | **204,294** |

[1] Enrollments via data sharing between the IOUs.
[2] Enrollments via data sharing between departments and/or programs within the utility.
[3] Enrollments via data sharing with programs outside the IOU that serve low-income customers.
[4] PG&E counts attrition due to no response in the Failed PEV and Failed Recertification columns, respectively.
[5] Includes customers who closed their accounts, requested to be removed, or were otherwise ineligible for the program.
[6] Data represents total residential households.
[7] Penetration Rate and Enrollment Rate are the same value.

**Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.**

## CARE Table 3A - Post-Enrollment Verification Results (Model)
## Pacific Gas and Electric Company
## Through January 31, 2022

| Month | Total CARE Households Enrolled | Households Requested to Verify | % of CARE Enrolled Requested to Verify Total | CARE Households De-enrolled (Due to no response) | CARE Households De-enrolled (Verified as Ineligible)[1] | Total Households De-enrolled[2] | % De-enrolled through Post Enrollment Verification | % of Total CARE Households De-enrolled |
|---|---|---|---|---|---|---|---|---|
| January | 1,536,454 | 4,411 | 0.3% | | | | | |
| February | | | | | | | | |
| March | | | | | | | | |
| April | | | | | | | | |
| May | | | | | | | | |
| June | | | | | | | | |
| July | | | | | | | | |
| August | | | | | | | | |
| September | | | | | | | | |
| October | | | | | | | | |
| November | | | | | | | | |
| December | | | | | | | | |
| **YTD Total** | **1,536,454** | **4,411** | **0.3%** | **0** | **0** | **0** | **0.0%** | **0.0%** |

[1] Includes customers verified as over income or who requested to be de-enrolled.
[2] Verification results are tied to the month initiated. Therefore, verification results may be pending due to the time permitted for a participant to respond.

**Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.**

## CARE Table 3B Post-Enrollment Verification Results (Electric only High Usage)
## Pacific Gas and Electric Company
## Through January 31, 2022

| Month | Total CARE Households Enrolled | Households Requested to Verify[1] | % of CARE Enrolled Requested to Verify Total | CARE Households De-enrolled (Due to no response) | CARE Households De-enrolled (Verified as Ineligible)[2] | Total Households De-enrolled[3] | % De-enrolled through Post Enrollment Verification | % of Total CARE Households De-enrolled |
|---|---|---|---|---|---|---|---|---|
| January | 1,536,454 | 1,004 | 0.1% | | | | | |
| February | | | | | | | | |
| March | | | | | | | | |
| April | | | | | | | | |
| May | | | | | | | | |
| June | | | | | | | | |
| July | | | | | | | | |
| August | | | | | | | | |
| September | | | | | | | | |
| October | | | | | | | | |
| November | | | | | | | | |
| December | | | | | | | | |
| **YTD Total** | **1,536,454** | **1,004** | **0.1%** | **0** | **0** | **0** | **0.0%** | **0.0%** |

[1] Includes all participants who were selected for high usage verification process.

[2] Includes customers verified as over income, who requested to be de-enrolled, did not reduce usage, or did not agree to be weatherized.

[3] Verification results are tied to the month initiated and the high usage verification process allows customers 90 days to respond to the verification process. Each utility may have a different de-enrollment date due to billing cycle or other contributing factors.

**Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.**

## CARE Table 4 - Enrollment by County
## Pacific Gas and Electric Company
## Through January 31, 2022

| County | Estimated Eligible Households[1] | | | Total Households Enrolled[2] | | | Enrollment Rate[3] | | |
|---|---|---|---|---|---|---|---|---|---|
| | Urban | Rural | Total | Urban | Rural | Total | Urban | Rural | Total |
| ALAMEDA | 114,857 | 3 | 114,860 | 128,949 | 1 | 128,950 | 112% | 34% | 112% |
| ALPINE | 0 | 114 | 114 | 0 | 14 | 14 | n/a | 12% | 12% |
| AMADOR | 1 | 5,226 | 5,227 | 0 | 4,668 | 4,668 | 0% | 89% | 89% |
| BUTTE | 21,373 | 11,976 | 33,349 | 20,817 | 12,286 | 33,103 | 97% | 103% | 99% |
| CALAVERAS | 9 | 7,655 | 7,664 | 17 | 5,607 | 5,624 | 190% | 73% | 73% |
| COLUSA | 12 | 2,183 | 2,195 | 5 | 3,577 | 3,582 | 41% | 164% | 163% |
| CONTRA COSTA | 76,638 | 1 | 76,639 | 100,909 | 0 | 100,909 | 132% | 0% | 132% |
| EL DORADO | 7,609 | 6,489 | 14,098 | 6,231 | 6,026 | 12,257 | 82% | 93% | 87% |
| FRESNO | 123,228 | 170 | 123,398 | 161,688 | 94 | 161,782 | 131% | 55% | 131% |
| GLENN | 0 | 3,508 | 3,508 | 0 | 4,944 | 4,944 | 0% | 141% | 141% |
| HUMBOLDT | 0 | 19,759 | 19,759 | 0 | 18,649 | 18,649 | n/a | 94% | 94% |
| KERN | 37,923 | 59,404 | 97,327 | 51,589 | 71,808 | 123,397 | 136% | 121% | 127% |
| KINGS | 87 | 7,582 | 7,669 | 133 | 10,309 | 10,442 | 153% | 136% | 136% |
| LAKE | 0 | 14,205 | 14,205 | 0 | 12,982 | 12,982 | n/a | 91% | 91% |
| LASSEN | 0 | 250 | 250 | 0 | 162 | 162 | n/a | 65% | 65% |
| MADERA | 11,899 | 4,688 | 16,587 | 18,670 | 6,018 | 24,688 | 157% | 128% | 149% |
| MARIN | 16,239 | 0 | 16,239 | 14,913 | 0 | 14,913 | 92% | n/a | 92% |
| MARIPOSA | 29 | 3,627 | 3,656 | 19 | 2,415 | 2,434 | 66% | 67% | 67% |
| MENDOCINO | 22 | 14,654 | 14,676 | 2 | 10,543 | 10,545 | 9% | 72% | 72% |
| MERCED | 17,940 | 17,721 | 35,661 | 21,148 | 22,777 | 43,925 | 118% | 129% | 123% |
| MONTEREY | 34,633 | 4,633 | 39,265 | 42,057 | 6,808 | 48,865 | 121% | 147% | 124% |
| NAPA | 11,198 | 0 | 11,198 | 12,330 | 0 | 12,330 | 110% | 0% | 110% |
| NEVADA | 6 | 10,447 | 10,453 | 0 | 9,850 | 9,850 | 0% | 94% | 94% |
| PLACER | 19,435 | 8,860 | 28,295 | 14,596 | 8,484 | 23,080 | 75% | 96% | 82% |
| PLUMAS | 104 | 2,498 | 2,602 | 9 | 1,574 | 1,583 | 9% | 63% | 61% |
| SACRAMENTO | 123,014 | 0 | 123,014 | 99,415 | 0 | 99,415 | 81% | n/a | 81% |
| SAN BENITO | 85 | 4,536 | 4,620 | 95 | 5,983 | 6,078 | 112% | 132% | 132% |
| SAN BERNARDINO | 40 | 256 | 295 | 19 | 245 | 264 | 48% | 96% | 89% |
| SAN FRANCISCO | 64,494 | 0 | 64,494 | 54,203 | 0 | 54,203 | 84% | n/a | 84% |
| SAN JOAQUIN | 75,102 | 8,030 | 83,133 | 86,245 | 10,002 | 96,247 | 115% | 125% | 116% |
| SAN LUIS OBISPO | 11,139 | 16,125 | 27,264 | 6,529 | 16,533 | 23,062 | 59% | 103% | 85% |
| SAN MATEO | 40,074 | 0 | 40,074 | 39,963 | 0 | 39,963 | 100% | n/a | 100% |
| SANTA BARBARA | 14,604 | 1,182 | 15,786 | 21,412 | 956 | 22,368 | 147% | 81% | 142% |
| SANTA CLARA | 91,994 | 3,684 | 95,677 | 115,018 | 3,391 | 118,409 | 125% | 92% | 124% |
| SANTA CRUZ | 20,863 | 7 | 20,869 | 21,297 | 2 | 21,299 | 102% | 30% | 102% |
| SHASTA | 10,225 | 10,661 | 20,886 | 10,194 | 8,920 | 19,114 | 100% | 84% | 92% |
| SIERRA | 8 | 360 | 368 | 1 | 117 | 118 | 12% | 32% | 32% |
| SISKIYOU | 0 | 16 | 16 | 0 | 9 | 9 | n/a | 58% | 58% |
| SOLANO | 36,064 | 0 | 36,064 | 49,738 | 0 | 49,738 | 138% | n/a | 138% |
| SONOMA | 43,522 | 2,641 | 46,163 | 42,601 | 2,920 | 45,521 | 98% | 111% | 99% |
| STANISLAUS | 29,585 | 25,973 | 55,558 | 24,790 | 23,825 | 48,615 | 84% | 92% | 88% |
| SUTTER | 11,554 | 0 | 11,555 | 13,790 | 0 | 13,790 | 119% | 0% | 119% |
| TEHAMA | 11 | 9,258 | 9,269 | 4 | 11,746 | 11,750 | 38% | 127% | 127% |
| TRINITY | 0 | 556 | 556 | 0 | 266 | 266 | n/a | 48% | 48% |
| TULARE | 536 | 6,648 | 7,184 | 367 | 10,148 | 10,515 | 69% | 153% | 146% |
| TUOLUMNE | 0 | 8,977 | 8,977 | 0 | 7,336 | 7,336 | n/a | 82% | 82% |
| YOLO | 21,107 | 1 | 21,108 | 22,582 | 1 | 22,583 | 107% | 185% | 107% |
| YUBA | 9,765 | 113 | 9,878 | 12,004 | 109 | 12,113 | 123% | 97% | 123% |
| **Total** | **1,097,025** | **304,677** | **1,401,702** | **1,214,349** | **322,105** | **1,536,454** | **111%** | **106%** | **110%** |

[1] As reflected in filing A.19-11-003, et al., Annual CARE Eligibility Estimates filed February 14, 2022.
[2] Total Households Enrolled includes submeter tenants.
[3] Penetration Rate and Enrollment Rate are the same value.

**Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.**

## CARE Table 5 - Recertification Results
## Pacific Gas and Electric Company
## Through January 31, 2022

| Month | Total CARE Households | Households Requested to Recertify | % of Households Total (C/B) | Households Recertified[1] | Households De-enrolled[2] | Recertification Rate % (E/C) | % of Total Households De-enrolled (F/B) |
|---|---|---|---|---|---|---|---|
| January | 1,536,454 | 85,399 | 5.6% | | | | |
| February | | | | | | | |
| March | | | | | | | |
| April | | | | | | | |
| May | | | | | | | |
| June | | | | | | | |
| July | | | | | | | |
| August | | | | | | | |
| September | | | | | | | |
| October | | | | | | | |
| November | | | | | | | |
| December | | | | | | | |
| **YTD** | **1,536,454** | **85,399** | **5.6%** | **0** | **0** | **0.0%** | **0.00%** |

[1] Recertification results are tied to the month initiated and the recertification process allows customers 90 days to respond to the recertification request. Results may be pending due to the time permitted for a participant to respond.
[2] Includes customers who did not respond or who requested to be de-enrolled.

**Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.**

## CARE Table 6 - Capitation Contractors[1]
## Pacific Gas and Electric Company
## Through January 31, 2022

| Contractor | Contractor Type (Check one or more if applicable) | | | | Total Enrollments | |
|---|---|---|---|---|---|---|
| | Private | CBO | WMDVBE | LIHEAP | Current Month | Year-to-Date |
| Amador-Tuolumne Community Action Agency | | x | | x | 0 | 0 |
| Arriba Juntos | | x | | | 0 | 0 |
| Catholic Charities Diocese of Fresno | | x | | | 1 | 1 |
| Central Coast Energy Services Inc | | x | | x | 14 | 14 |
| Cesar A Moncada DBA Moncada Outreach | | x | | | 0 | 0 |
| Child Abuse Prevention Council of San Joaquin County | | x | | | 0 | 0 |
| Community Action Marin | | x | | x | 0 | 0 |
| Community Action Partnership of Madera County | | x | | x | 3 | 3 |
| Community Health for Asian Americans | | x | | | 0 | 0 |
| Community Resource Project Inc | | x | | x | 3 | 3 |
| Dignity Health | | x | | | 0 | 0 |
| Disability Resource Agency for Independent Living | | x | | | 0 | 0 |
| El Puente Comunitario | | x | | | 1 | 1 |
| Filipino American Development Foundation | | x | | | 0 | 0 |
| Heritage Institute for Family Advocacy | | x | | | 0 | 0 |
| Hip Housing Human Investment Project Inc | | x | | | 0 | 0 |
| Housing Authority of the City of Fresno | | x | | | 0 | 0 |
| Housing Authority of the County of Kern | | x | | | 0 | 0 |
| Independent Living Center of Kern County Inc | | x | | | 0 | 0 |
| KidsFirst | | x | | | 0 | 0 |
| Kings Community Action Organization Inc | | x | | x | 0 | 0 |
| Marin Center for Independent Living | | x | | | 0 | 0 |
| Merced County Community Action Agency | | x | | x | 2 | 2 |
| Monument Crisis Center | | x | | | 0 | 0 |
| National Asian American Coalition | | x | | | 0 | 0 |
| OCCUR | | x | | | 0 | 0 |
| Project Access Inc | | x | | | 0 | 0 |
| Redwood Community Action Agency | | x | | x | 0 | 0 |
| Resources for Independence Central Valley | | x | | | 0 | 0 |
| Rising Sun Energy Center | | x | | | 0 | 0 |
| Sacred Heart Community Service | | x | | x | 0 | 0 |
| Tri-County Independent Living | | x | | | 0 | 0 |
| UpValley Family Centers | | x | | | 0 | 0 |
| West Valley Community Services | | x | | | 0 | 0 |
| Yolo County Housing Authority | | x | | | 0 | 0 |
| Yolo Family Resource Center (Empower Yolo) | | x | | | 0 | 0 |
| **Total Enrollments** | | | | | **24** | **24** |

[1] All capitation contractors with current contracts are listed regardless of whether they have signed up customers or submitted invoices this year.

**Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.**

**CARE Program Table 7 - Expenditures for Pilots and Studies**
**Pacific Gas and Electric Company**
**Through January 31, 2022**

| 2022 | Authorized 2021-2026 Budget | | | Current Month Expenses | | | Year to Date Expenses | | | Cycle to Date Expenses | | | % of Budget Expensed | | |
|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|
| | Electric | Gas | Total | Electric | Gas | Total | Electric | Gas | Total | Electric | Gas | Total | Electric | Gas | Total |
| | | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | | |
| **Pilots** | | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | | |
| CARE Outbound Calling Pilot | $ 64,000 | $ 16,000 | $ 80,000 | $ - | $ - | $ - | $ - | $ - | $ - | $ - | $ - | $ - | 0% | 0% | 0% |
| | | | | | | | | | | | | | | | |
| **Total Pilots** | **$64,000** | **$16,000** | **$80,000** | **$0** | **$0** | **$0** | **$0** | **$0** | **$0** | **$0** | **$0** | **$0** | **0%** | **0%** | **0%** |
| | | | | | | | | | | | | | | | |
| **Studies** | | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | | |
| Joint IOU - 2022 Low Income Needs Assessment (LINA) Study | $60,000 | $15,000 | $ 75,000 | $ 6,000 | $ 1,500 | $ 7,500 | $ 6,000 | $ 1,500 | $ 7,500 | $ 28,998 | $ 7,250 | $ 36,248 | 48% | 48% | 48% |
| Joint IOU - 2025 Low Income Needs Assessment (LINA) Study | $60,000 | $15,000 | $ 75,000 | | | $ - | | | $ - | | | $ - | 0% | 0% | 0% |
| Joint IOU - 2028 Low Income Needs Assessment (LINA) Study | $60,000 | $15,000 | $ 75,000 | | | $ - | | | $ - | | | **$ -** | 0% | 0% | 0% |
| Joint IOU - Statewide CARE-ESA Categorical Study | $18,000 | $4,500 | $ 22,500 | | | $ - | | | $ - | | | $ - | 0% | 0% | 0% |
| | | | | | | | | | | | | | | | |
| **Total Studies** | **$198,000** | **$49,500** | **$247,500** | **$6,000** | **$1,500** | **$7,500** | **$6,000** | **$1,500** | **$7,500** | **$28,998** | **$7,250** | **$36,248** | **15%** | **15%** | **15%** |

**NOTE: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.**

**CARE Table 8**
**CARE and Disadvantaged Communities Enrollment Rate for Zip Codes**
**Pacific Gas and Electric Company**
**Through January 31, 2022**

| Total CARE Households Enrolled | | | | |
|---|---|---|---|---|
| **Month** | **CARE Enrollment Rate for Zip Codes that have 10% or more disconnections** | **CARE Enrollment Rate for Zip Codes in High Poverty (Income Less than 100% FPG)** | **CARE Enrollment Rate for Zip Codes in High Poverty (with 70% or Less CARE Penetration)** | **CARE Enrollment Rate for DAC (Zip/Census Track) Codes in High Poverty (with 70% or Less CARE Enrollment Rate)** |
| January | | | | |
| February | | | | |
| March | | | | |
| April | | | | |
| May | | | | |
| June | | | | |
| July | | | | |
| August | | | | |
| September | | | | |
| October | | | | |
| November | | | | |
| December | | | | |
| **YTD** | | | | |

**Note:**
Data is not available at this time. PG&E is assessing the viability of being able to produce the data
Penetration Rate and Enrollment Rate are the same value.
DACs are defined at the census tract level. Corresponding zip codes are provided for the purpose of this table; however, the entire zip code listed may not be considered a DAC.

**Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.**

## CARE Table 8A
## CARE Top 10 Lowest Enrollment Rates in High Disconnection, High Poverty, and DAC Communities by Zip
## Pacific Gas and Electric Company
## Through January 31, 2022

| ZIP | Top 10 Lowest CARE Enrollment Rate for Zip Codes that have 10% or more Disconnections |
|---|---|
| ZIP00001 | |
| ZIP00002 | |
| ZIP00003 | |
| ZIP00004 | |
| ZIP00005 | |
| ZIP00006 | |
| ZIP00007 | |
| ZIP00008 | |
| ZIP00009 | |
| ZIP00010 | |

| ZIP | Top 10 Lowest CARE Enrollment Rate for Zip Codes in High Poverty (Income Less than 100% FPG) |
|---|---|
| ZIP00001 | |
| ZIP00002 | |
| ZIP00003 | |
| ZIP00004 | |
| ZIP00005 | |
| ZIP00006 | |
| ZIP00007 | |
| ZIP00008 | |
| ZIP00009 | |
| ZIP00010 | |

| ZIP | Top 10 Lowest CARE Enrollment Rate for Zip Codes in DAC |
|---|---|
| ZIP00001 | |
| ZIP00002 | |
| ZIP00003 | |
| ZIP00004 | |
| ZIP00005 | |
| ZIP00006 | |
| ZIP00007 | |
| ZIP00008 | |
| ZIP00009 | |
| ZIP00010 | |

Note:
Data is not available at this time. PG&E is assessing the viability of being able to produce the data
Some zip codes rolled up to the nearest zip code for privacy reasons due to the number of people residing in that zip code.

DACs are defined at the census tract level. Corresponding zip codes are provided for the purpose of this table; however, the entire zip code listed may not be considered a DAC.

## FERA Table 1 - FERA Program Expenses
## Pacific Gas and Electric Company
## Through January 31, 2022

| | Authorized Budget [1][2] | Current Month Expenses [2] | Year to Date Expenses [2] | % of Budget Spent YTD |
|---|---|---|---|---|
| **FERA Program:** | **Electric** | **Electric** | **Electric** | **Electric** |
| Outreach | $ 2,575,100 | $ 64,876 | $ 64,876 | 3% |
| Processing / Certification Re-certification | $ 55,400 | $ - | $ - | 0% |
| Post Enrollment Verification | $ 81,500 | $ - | $ - | 0% |
| IT Programming | $ - | $ - | $ - | 0% |
| Pilot(s) | $ - | $ - | $ - | 0% |
| Studies | $ - | $ - | $ - | 0% |
| Regulatory Compliance | $ 28,700 | $ - | $ - | 0% |
| General Administration | $ 53,700 | $ 3,502 | $ 3,502 | 7% |
| CPUC Energy Division | $ - | $ - | $ - | 0% |
| | | | | |
| **SUBTOTAL MANAGEMENT COSTS** | **$ 2,794,400** | **$ 68,378** | **$ 68,378** | **2%** |
| | | | | |
| FERA Rate Discount | $ 12,898,000 | $ 1,211,772 | $ 1,211,772 | 9% |
| | | | | |
| **TOTAL PROGRAM COSTS & CUSTOMER DISCOUNTS** | **$ 15,692,400** | **$ 1,280,150** | **$ 1,280,150** | **8%** |
| | | | | |
| Indirect Costs | | $ - | $ - | |

[1] Authorized Budget: Approved in D.21-06-015 from January 1, 2021 to December 31, 2026.
[2] 2022 authorized budget includes $505 for Benefit Burdens as approved in (D.) 20-12-005. Actual employee benefit burden costs have been included in the program monthly and YTD expenses.

**Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.**

**FERA Table 2 - Enrollment, Recertification, Attrition, & Penetration**
**Pacific Gas and Electric Company**
**Through January 31, 2022**

| | New Enrollment | | | | | | | | | | Recertification | | | | Attrition (Drop Offs) | | | | | Enrollment | | | | |
|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|
| | Automatic Enrollment | | | | Self-Certification (Income or Categorical) | | | | | | | | | | | | | | | | | | | |
| | Inter-Utility[1] | Intra-Utility[2] | Leveraging[3] | Combined (B+C+D) | Online | Paper | Phone | Capitation | Combined (F+G+H+I) | Total New Enrollment (E+J) | Scheduled | Non-Scheduled (Duplicates) | Automatic | Total Recertification (L+M+N) | No Response[4] | Failed PEV | Failed Recertification | Other | Total Attrition (P+Q+R+S) | Gross (K+O) | Net Adjusted (K-T) | Total FERA Participants | Estimated FERA Eligible | Enrollment[5] Rate % (W/X) |
| **January** | 0 | 0 | 0 | 0 | 1,680 | 348 | 19 | 0 | 2,047 | 2,047 | 773 | 177 | 0 | 950 | n/a | 0 | 740 | 369 | 1,109 | 2,997 | 938 | 39,800 | 174,219 | 23% |
| **February** | | | | | | | | | | | | | | | | | | | | | | | | |
| **March** | | | | | | | | | | | | | | | | | | | | | | | | |
| **April** | | | | | | | | | | | | | | | | | | | | | | | | |
| **May** | | | | | | | | | | | | | | | | | | | | | | | | |
| **June** | | | | | | | | | | | | | | | | | | | | | | | | |
| **July** | | | | | | | | | | | | | | | | | | | | | | | | |
| **August** | | | | | | | | | | | | | | | | | | | | | | | | |
| **September** | | | | | | | | | | | | | | | | | | | | | | | | |
| **October** | | | | | | | | | | | | | | | | | | | | | | | | |
| **November** | | | | | | | | | | | | | | | | | | | | | | | | |
| **December** | | | | | | | | | | | | | | | | | | | | | | | | |
| **YTD Total** | **0** | **0** | **0** | **0** | **1,680** | **348** | **19** | **0** | **2,047** | **2,047** | **773** | **177** | **0** | **950** | **0** | **0** | **740** | **369** | **1,109** | **2,997** | **938** | **39,800** | **174,219** | **23%** |

[1] Enrollments via data sharing between the IOUs.
[2] Enrollments via data sharing between departments and/or programs within the utility.
[3] Enrollments via data sharing with programs outside the IOU that serve low-income customers.
[4] PG&E counts attrition due to no response in the Failed PEV and Failed Recertification columns, respectively.
[5] Penetration Rate and Enrollment Rate are the same value.

**Note:** Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

| FERA Table 3A - Post-Enrollment Verification Results (Model)<br>Pacific Gas and Electric Company<br>Through January 31, 2022 | | | | | | | | |
|---|---|---|---|---|---|---|---|---|
| **Month** | **Total FERA Households Enrolled** | **Households Requested to Verify** | **% of FERA Enrolled Requested to Verify Total** | **FERA Households De-enrolled (Due to no response)** | **FERA Households De-enrolled (Verified as Ineligible)** | **Total Households De-enrolled** | **% De-enrolled through Post Enrollment Verification** | **% of Total FERA Households De-enrolled** |
| **January** | 39,800 | | | | | | | |
| **February** | | | | | | | | |
| **March** | | | | | | | | |
| **April** | | | | | | | | |
| **May** | | | | | | | | |
| **June** | | | | | | | | |
| **July** | | | | | | | | |
| **August** | | | | | | | | |
| **September** | | | | | | | | |
| **October** | | | | | | | | |
| **November** | | | | | | | | |
| **December** | | | | | | | | |
| **YTD Total** | **39,800** | **0** | **0.0%** | **0** | **0** | **0** | **0.0%** | **0.0%** |

**Note:** PG&E will begin FERA PEV in 2022.

**Note:** Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

| FERA Table 3B Post-Enrollment Verification Results (Electric only High Usage)<br>Pacific Gas and Electric Company<br>Through January 31, 2022 | | | | | | | | |
|---|---|---|---|---|---|---|---|---|
| **Month** | **Total FERA Households Enrolled** | **Households Requested to Verify** | **% of FERA Enrolled Requested to Verify Total** | **FERA Households De-enrolled (Due to no response)** | **FERA Households De-enrolled (Verified as Ineligible)** | **Total Households De-enrolled** | **% De-enrolled through Post Enrollment Verification** | **% of Total FERA Households De-enrolled** |
| **January** | 39,800 | 0 | n/a | 0 | 0 | 0 | n/a | n/a |
| **February** | | | | | | | | |
| **March** | | | | | | | | |
| **April** | | | | | | | | |
| **May** | | | | | | | | |
| **June** | | | | | | | | |
| **July** | | | | | | | | |
| **August** | | | | | | | | |
| **September** | | | | | | | | |
| **October** | | | | | | | | |
| **November** | | | | | | | | |
| **December** | | | | | | | | |
| **YTD Total** | **39,800** | **0** | **0.0%** | **0** | **0** | **0** | **0.0%** | **0.0%** |

**Note:** PG&E will begin FERA PEV in 2022.
**Note:** Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

**FERA Table 4 - Enrollment by County**
**Pacific Gas and Electric Company**
**Through January 31, 2022**

| County | Estimated Eligible Households[1] | | | Total Households Enrolled[2] | | | Enrollment Rate [3] | | |
|---|---|---|---|---|---|---|---|---|---|
| | Urban | Rural | Total | Urban | Rural | Total | Urban | Rural | Total |
| ALAMEDA | 14,249 | 0 | 14,249 | 4,040 | 0 | 4,040 | 28% | 0% | 28% |
| ALPINE | 0 | 6 | 6 | 0 | 0 | 0 | n/a | 0% | 0% |
| AMADOR | 0 | 453 | 453 | 0 | 140 | 140 | 0% | 31% | 31% |
| BUTTE | 2,228 | 1,139 | 3,366 | 456 | 196 | 652 | 20% | 17% | 19% |
| CALAVERAS | 1 | 752 | 753 | 0 | 182 | 182 | 0% | 24% | 24% |
| COLUSA | 3 | 638 | 640 | 0 | 71 | 71 | 0% | 11% | 11% |
| CONTRA COSTA | 13,437 | 0 | 13,437 | 3,971 | 0 | 3,971 | 30% | 0% | 30% |
| EL DORADO | 854 | 677 | 1,531 | 346 | 230 | 576 | 41% | 34% | 38% |
| FRESNO | 16,482 | 21 | 16,504 | 3,442 | 4 | 3,446 | 21% | 19% | 21% |
| GLENN | 0 | 803 | 804 | 0 | 91 | 91 | 0% | 11% | 11% |
| HUMBOLDT | 0 | 1,693 | 1,693 | 0 | 448 | 448 | n/a | 26% | 26% |
| KERN | 5,243 | 9,173 | 14,416 | 1,286 | 797 | 2,083 | 25% | 9% | 14% |
| KINGS | 18 | 1,592 | 1,610 | 2 | 216 | 218 | 11% | 14% | 14% |
| LAKE | 0 | 1,168 | 1,168 | 0 | 220 | 220 | n/a | 19% | 19% |
| LASSEN | 0 | 15 | 15 | 0 | 2 | 2 | n/a | 14% | 14% |
| MADERA | 2,530 | 999 | 3,529 | 362 | 137 | 499 | 14% | 14% | 14% |
| MARIN | 1,641 | 0 | 1,641 | 495 | 0 | 495 | 30% | n/a | 30% |
| MARIPOSA | 2 | 261 | 263 | 1 | 60 | 61 | 48% | 23% | 23% |
| MENDOCINO | 2 | 1,226 | 1,228 | 0 | 219 | 219 | 0% | 18% | 18% |
| MERCED | 2,798 | 2,613 | 5,412 | 345 | 485 | 830 | 12% | 19% | 15% |
| MONTEREY | 6,949 | 925 | 7,874 | 997 | 114 | 1,111 | 14% | 12% | 14% |
| NAPA | 2,241 | 0 | 2,241 | 421 | 0 | 421 | 19% | 0% | 19% |
| NEVADA | 0 | 767 | 768 | 0 | 295 | 295 | 0% | 38% | 38% |
| PLACER | 1,155 | 1,049 | 2,204 | 542 | 381 | 923 | 47% | 36% | 42% |
| PLUMAS | 6 | 136 | 141 | 0 | 42 | 42 | 0% | 31% | 30% |
| SACRAMENTO | 58 | 0 | 58 | 10 | 0 | 10 | 17% | n/a | 17% |
| SAN BENITO | 17 | 977 | 993 | 8 | 302 | 310 | 48% | 31% | 31% |
| SAN BERNARDINO | 0 | 0 | 0 | 0 | 0 | 0 | n/a | n/a | n/a |
| SAN FRANCISCO | 6,041 | 0 | 6,041 | 1,459 | 0 | 1,459 | 24% | n/a | 24% |
| SAN JOAQUIN | 11,168 | 1,010 | 12,179 | 2,603 | 419 | 3,022 | 23% | 41% | 25% |
| SAN LUIS OBISPO | 1,556 | 2,250 | 3,806 | 209 | 523 | 732 | 13% | 23% | 19% |
| SAN MATEO | 6,534 | 0 | 6,534 | 1,792 | 0 | 1,792 | 27% | n/a | 27% |
| SANTA BARBARA | 4,191 | 339 | 4,530 | 412 | 36 | 448 | 10% | 11% | 10% |
| SANTA CLARA | 15,033 | 638 | 15,671 | 3,996 | 186 | 4,182 | 27% | 29% | 27% |
| SANTA CRUZ | 2,783 | 1 | 2,784 | 542 | 0 | 542 | 19% | 0% | 19% |
| SHASTA | 550 | 672 | 1,221 | 128 | 166 | 294 | 23% | 25% | 24% |
| SIERRA | 0 | 12 | 12 | 0 | 2 | 2 | 0% | 17% | 17% |
| SISKIYOU | 0 | 1 | 1 | 0 | 0 | 0 | n/a | 0% | 0% |
| SOLANO | 6,974 | 0 | 6,974 | 1,887 | 0 | 1,887 | 27% | n/a | 27% |
| SONOMA | 5,380 | 364 | 5,743 | 1,511 | 141 | 1,652 | 28% | 39% | 29% |
| STANISLAUS | 6 | 1,304 | 1,310 | 1 | 305 | 306 | 16% | 23% | 23% |
| SUTTER | 2,060 | 0 | 2,060 | 431 | 0 | 431 | 21% | 0% | 21% |
| TEHAMA | 2 | 1,587 | 1,588 | 1 | 248 | 249 | 65% | 16% | 16% |
| TRINITY | 0 | 64 | 64 | 0 | 0 | 0 | n/a | 0% | 0% |
| TULARE | 104 | 1,288 | 1,391 | 7 | 111 | 118 | 7% | 9% | 8% |
| TUOLUMNE | 0 | 740 | 740 | 0 | 229 | 229 | n/a | 31% | 31% |
| YOLO | 2,964 | 0 | 2,964 | 726 | 0 | 726 | 24% | 0% | 24% |
| YUBA | 1,591 | 15 | 1,606 | 367 | 6 | 373 | 23% | 40% | 23% |
| **Total** | **136,852** | **37,367** | **174,219** | **32,796** | **7,004** | **39,800** | **24%** | **19%** | **23%** |

1 Updated February 2022 based on information from U.S. Department of Health and Human Services, and as reflected for CARE in filing A.19-11-003, et al., Annual CARE Eligibility Estimates filed February 14, 2022.

[2] Total Households Enrolled does not include submeter tenants.

[3] Penetration Rate and Enrollment Rate are the same value.

**Note:** Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

**FERA Table 5 - Recertification Results**
**Pacific Gas and Electric Company**
**Through January 31, 2022**

| Month | Total FERA Households | Households Requested to Recertify | % of Households Total (C/B) | Households Recertified[1] | Households De-enrolled | Recertification Rate % (E/C) | % of Total Households De-enrolled (F/B) |
|---|---|---|---|---|---|---|---|
| January | 39,800 | 1,343 | 3.4% | | | | |
| February | | | | | | | |
| March | | | | | | | |
| April | | | | | | | |
| May | | | | | | | |
| June | | | | | | | |
| July | | | | | | | |
| August | | | | | | | |
| September | | | | | | | |
| October | | | | | | | |
| November | | | | | | | |
| December | | | | | | | |
| **YTD** | **39,800** | **1,343** | **3.4%** | **0** | **0** | **0.0%** | **0.00%** |

[1] Recertification results are tied to the month initiated and the recertification process allows customers 90 days to respond to the recertification request. Results may be pending due to the time permitted for a participant to respond.

**Note:** Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

**FERA Table 6 - Capitation Contractors[1]**
**Pacific Gas and Electric Company**
**Through January 31, 2022**

| Contractor | Contractor Type (Check one or more if applicable) | | | | Total Enrollments | |
|---|---|---|---|---|---|---|
| | Private | CBO | WMDVBE | LIHEAP | Current Month | Year-to-Date |
| Amador-Tuolumne Community Action Agency | | x | | x | 0 | 0 |
| Arriba Juntos | | x | | | 0 | 0 |
| Catholic Charities Diocese of Fresno | | x | | | 0 | 0 |
| Central Coast Energy Services Inc | | x | | x | 0 | 0 |
| Cesar A Moncada DBA Moncada Outreach | | x | | | 0 | 0 |
| Child Abuse Prevention Council of San Joaquin County | | x | | | 0 | 0 |
| Community Action Marin | | x | | x | 0 | 0 |
| Community Action Partnership of Madera County | | x | | x | 0 | 0 |
| Community Health for Asian Americans | | x | | | 0 | 0 |
| Community Resource Project Inc | | x | | x | 0 | 0 |
| Dignity Health | | x | | | 0 | 0 |
| Disability Resource Agency for Independent Living | | x | | | 0 | 0 |
| El Puente Comunitario | | x | | | 0 | 0 |
| Filipino American Development Foundation | | x | | | 0 | 0 |
| Heritage Institute for Family Advocacy | | x | | | 0 | 0 |
| Hip Housing Human Investment Project Inc | | x | | | 0 | 0 |
| Housing Authority of the City of Fresno | | x | | | 0 | 0 |
| Housing Authority of the County of Kern | | x | | | 0 | 0 |
| Independent Living Center of Kern County Inc | | x | | | 0 | 0 |
| KidsFirst | | x | | | 0 | 0 |
| Kings Community Action Organization Inc | | x | | x | 0 | 0 |
| Marin Center for Independent Living | | x | | | 0 | 0 |
| Merced County Community Action Agency | | x | | x | 0 | 0 |
| Monument Crisis Center | | x | | | 0 | 0 |
| National Asian American Coalition | | x | | | 0 | 0 |
| OCCUR | | x | | | 0 | 0 |
| Project Access Inc | | x | | | 0 | 0 |
| Redwood Community Action Agency | | x | | x | 0 | 0 |
| Resources for Independence Central Valley | | x | | | 0 | 0 |
| Rising Sun Energy Center | | x | | | 0 | 0 |
| Sacred Heart Community Service | | x | | x | 0 | 0 |
| Tri-County Independent Living | | x | | | 0 | 0 |
| UpValley Family Centers | | x | | | 0 | 0 |
| West Valley Community Services | | x | | | 0 | 0 |
| Yolo County Housing Authority | | x | | | 0 | 0 |
| Yolo Family Resource Center (Empower Yolo) | | x | | | 0 | 0 |
| **Total Enrollments** | | | | | **0** | **0** |

[1] All capitation contractors with current contracts are listed regardless of whether they have signed up customers or submitted invoices this year.

**Note:** Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.