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**BEFORE THE PUBLIC UTILITIES COMMISSION**
**OF THE STATE OF CALIFORNIA**

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| Application of Pacific Gas and Electric Company for Approval of Energy Savings Assistance and California Alternate Rates for Energy Programs and Budgets for 2021-2026 Program Years. (U 39 M) | Application No. 19-11-003 (Filed November 4, 2019) |
| And Related Matters. | Application No. 19-11-004<br>Application No. 19-11-005<br>Application No. 19-11-006<br>Application No. 19-11-007 |

**MONTHLY REPORT OF PACIFIC GAS AND ELECTRIC COMPANY (U 39 M) ON LOW INCOME ASSISTANCE PROGRAMS FOR DECEMBER 2021**


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Dated: January 21, 2022

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**MONTHLY REPORT OF PACIFIC GAS AND ELECTRIC COMPANY (U 39 M) ON LOW INCOME ASSISTANCE PROGRAMS FOR DECEMBER 2021**

In accordance with Ordering Paragraph 17 of Decision (D.) 01-05-033, Pacific Gas and Electric Company hereby submits its attached monthly status report on the results of its Energy Savings Assistance (ESA) Program and California Alternate Rates for Energy (CARE) Program efforts, showing results through December 2021. Pursuant to D.21-06-015, the new ESA, CARE and Family Electric Rate Assistance (FERA) Program funding cycle began on July 1, 2021.

Respectfully Submitted,

JENNIFER C. REYES LAGUNERO

By: *_____/s/ Jennifer C. Reyes Lagunero_____*
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Dated: January 21, 2022

# Energy Savings Assistance (ESA) and California Alternate Rates for Energy (CARE)

Program Monthly Report for December 2021

Pacific Gas and Electric Company

1/21/2022

**PACIFIC GAS AND ELECTRIC COMPANY**

Energy Savings Assistance Program and
California Alternate Rates for Energy Program
Monthly Report for December 2021

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**PACIFIC GAS AND ELECTRIC COMPANY**

Energy Savings Assistance Program and
California Alternate Rates for Energy Program
**Monthly Report for December 2021**

Decision (D.) 21-06-015 (approved June 3, 2021) authorized a new Energy Savings Assistance (ESA), California Alternate Rates for Energy (CARE), and Family Electric Rate Assistance (FERA) program funding cycle beginning July 1, 2021 through December 31, 2026. Accordingly, in August 2021, PG&E began filing and serving monthly reports in the California Public Utilities Commission (CPUC or Commission) docket for A.19-11-003, et al.

This Pacific Gas and Electric (PG&E) monthly report complies with income qualified programs reporting requirements established in D.16-12-022 as modified by D.17-12-009, and with all reporting and program evaluation requirements previously established for the (CARE) and (ESA) Programs. [1] The investor owned utilities (IOUs) [2] are currently working with Energy Division (ED) staff to revise reporting tables and formats to comply with the mandates of D.21-06-015 for the 2022-2026 ESA, CARE and FERA programs, and anticipate using new reporting templates beginning in 2022. In the interim, D.16-12-022 reporting tables continue to be used for reporting the July 1-December 31, 2021 ESA and CARE programs. ESA tables report budgets and program activity beginning on July 1, 2021, and CARE tables report budgets and program activity from January 1, 2021, in compliance with the ESA and CARE budgets authorized in D.21-06-015.

## Regulatory Update

**2022 ESA Budget Update**
In Q4 2021, PG&E identified a need to increase 2022 ESA funding in order to provide contractors a glide path into the new ESA program contemplated in D.21-06-015, as well as provide an opportunity to retool the ESA workforce to help contractors install measures that can provide PG&E's ESA customers with deeper energy savings. In November 2021, PG&E first informed ED and contractors that PG&E will increase its overall 2022 ESA budget from $103M to $130M, an increase of 26% from its revised 2021 budget, and a decrease of 7% from the originally forecasted 2021 spend of $140M. In December, PG&E presented its 2022 ESA budget increase to the Low Income Oversight Board. This budget increase includes measures, implementer fees, and bulk purchasing related costs. The additional dollars will be shifted from Multifamily Common Area Measure (MF CAM) uncommitted funding unspent at the end of 2021.[3] PG&E's ESA goals for 2022 will not change from those directed in D.21-06-015.

[1] The investor owned utilities (IOUs) worked with Energy Division (ED) staff to revise reporting tables and formats in compliance with the mandates of D.16-12-022 and now use the resulting ED-approved monthly reporting format for 2017-2020 ESA and CARE programs, beginning with the report for January 2018.
[2] IOUs are PG&E, Southern California Edison Company, Southern California Gas Company, and San Diego Gas and Electric Company.
[3] MF CAM carry-forward from 2021 to 2022 is permitted by D.21-06-015, Ordering Paragraph (OP) 148 and PG&E Advice Letter 4472-G-A/6279-E-A. Per D.21-06-015 OP 181, fund shifting of any amount between budget categories is allowed within the program year, allowing PG&E to fund shift from MF CAM budget to ESA measure budget categories in 2022.

**Consumer Protections**
In response to Governor Newsom's declaration of a State of Emergency issued on November 17, 2021 and in compliance with D.19-07-015, PG&E filed Tier 1 AL 4535-G/6420-E on December 2, 2021 to add customers impacted in Madera, Mariposa, Mendocino, Napa, San Benito, San Mateo, Santa Clara, Santa Cruz, Siskiyou, Sonoma, Tehama, and Trinity Counties due to the January 2021 Winter Storms to PG&E's Emergency Consumer Protection Plan through December 1, 2022.

**Low Income Oversight Board (LIOB)**
On December 15, 2021, PG&E participated in the Q4 2021 Quarterly meeting of the LIOB that was held via WebEx. During this meeting, the IOUs gave updates on their respective Percentage of Income Payment Plan (PIPP) programs, ESA contractor budgets and plan for unspent funds for the ESA program, COVID-19 impacts (including consumer protections, customer arrearage assistance, ESA, CARE and Public Safety Power Shutoffs), and general ESA/CARE Program updates.

**Universal Application System (UAS) Working Group Kick-off**
On December 7, 2021, the Low-Income UAS Planning Team, composed of ED, PG&E, Southern California Gas Company (SoCalGas), San Diego Gas and Electric Company (SDG&E), and Southern California Edison (SCE) held the UAS Working Group Kick-off meeting that also included participants from multiple community-based organizations, and representatives from the CA Air Resources Board (CARB) and the CA Department of Community Services and Development (CSD). The meeting covered topics including the UAS Working Group Charter and Scope and UAS Monthly Timeline. The PowerPoint decks and all other UAS Working Group documents can be found at https://pda.energydataweb.com. The UAS Working Group is a sub-group of the ESA Working Group, established in D.21-06-015, to explore the feasibility of streamlining application processes for multiple IOU and non-IOU programs targeting income-qualified customers.

**ESA Working Group Establishment**
PG&E worked with Energy Division and the other IOUs to solicit members for the ESA Working Group directed in D.21-06-015. The ESA Working Group is responsible for updating ESA program Policy and Procedures and Installation Manuals, and recommending program revisions including updates to ESA measures, cost effectiveness test considerations, changes to program goals as necessary, and development of a UAS. On November 10, 2021, PG&E sent an email to the A.19-11-003 et al. service list soliciting members and selected ESA Working Members in early December. An informal orientation meeting was held on December 17, with a Kick-off Meeting scheduled for January 20, 2022.

**Community Based Organization (CBO) Network Reporting Template**
Pursuant to D.21-06-036, SoCalGas, on behalf of the Joint IOUs, filed Supplemental Advice Letter (AL) 5857-B[4] on December 10, 2021 proposing a reporting template that displays the IOUs' CBO networks. This supplemental AL replaces AL 5857-A, et al. in its entirety at the request of the CPUC and ED Commission Staff, to address their recommendations relative to a CBO map template, the timing of populating CBO information in Excel form, and information concerning the IOU's CBO relationships. PG&E also circulated an updated CBO mapping template with additional information on December 31, 2021 to the service list for R.21-02-014.[5] The approval of the Supplemental AL is pending.

**Progress to Increase FERA Program Enrollment**
On December 15, 2021, PG&E filed information-only AL 6434-E pursuant to D.18-08-013 to report on its progress to increase FERA program enrollment. In the AL, PG&E reported on its progress from December 1, 2020 through November 30, 2021. FERA statistics for the month of December 2021 were not available at the time of the AL submittal.

[4] PG&E AL 4483-G/6307-E-B.
[5] R.21-02-014: PG&E's CBO Data Submittal (served December 31, 2021)

**ESA Pilot Plus and Pilot Deep Program Implementation Plan**
On December 9, 2021, The Utility Reform Network (TURN) filed a response to the AL PG&E submitted, AL 4530-G/6412-E on November 19, 2021, noting that PG&E's high-level evaluation plan does not address bill impacts experienced by pilot participants, and recommended PG&E modify its preliminary evaluation plan objectives to include assessing bill impacts experienced by Pilot participants. On December 16, 2021, PG&E replied to TURN's response stating that it agrees that the Pilot Plus/Deep Evaluation Plan should more explicitly state that participant bill impacts will be assessed and clarified via substitution sheet the language in the Evaluation Plan to affirm that PG&E had and does intend for participant bill impacts to be included as part of the assessment.[6]

**Community Help and Awareness with Natural Gas and Electricity Services (CHANGES) – Evaluation Solicitation**
D.21-06-015 requires CHANGES to be evaluated by an independent third-party and the first evaluation to begin by no later than 12 months after Decision approval. In December 2021, the CPUC and the IOUs concluded solicitation efforts and awarded the contract for the upcoming CHANGES evaluation. The evaluation will be conducted for program cycle January 2019 to December 2021. Based on the contract, the program evaluation is expected to begin in Q1 2022, with an anticipated evaluation completion date of Q4 2022.

**Emergency Rent Assistance Program (ERAP)**
In December 2021, ESA in-home contractors continued to raise awareness of the Emergency Rental Assistance Program (ERAP) by distributing informational flyers to renters in homes that were treated. This is a part of PG&E's strategy to leverage all communications channels to increase awareness of financial services support available to customers. The State of California's Renter's Assistance Program Housing is Key Fact Sheet was included as a leave behind hard copy for households served by ESA.

[6] The ED's non-standard disposition letter dated January 12, 2022 approved PG&E AL 4530-G/6412-E effective December 19, 2021. Additional information will be provided in the January 2022 report.

# 1. Energy Savings Assistance (ESA) Program Summary

The ESA Program provides free home weatherization, energy-efficient appliances, and energy education services to income-qualified PG&E customers[7] throughout PG&E's service territory. D.21-06-015 approved the July 2021-December 2026 ESA Program on June 3, 2021. ESA continues as a resource program emphasizing long-term and enduring energy savings, serving all willing and eligible low-income customers by providing all feasible ESA Program measures at no cost to the customer through a direct-install approach. All housing types are eligible to participate, and the ESA Program is available to both homeowners and renters.

## 1.1 Energy Savings Assistance Program Overview

### 1.1.1 Provide a summary of the Energy Savings Assistance Program elements:

The ESA Program for the second half of 2021 is summarized in the three tables below. The first table provides progress and activities authorized for the 2021 ESA program in D.21-06-015. This funding budget did not include MF CAM carryover provided pursuant to D.19-06-022 and Post-Pandemic Return to Service (PPRS) funding provided pursuant to Res. E-5074, both of which were allowed to be carried over from previously authorized funding and were not included in the ESA treatment goal and administrative cap. MF CAM and PPRS expenditures and activities are shown in the second and third tables below. These ESA funding sources are combined in ESA Table 1 in the Appendix.

**ESA Table 1: Energy Savings Assistance Program Summary: July 1, 2021-November 30, 2021[*]**

| July 1 through December 31, 2021 Period | Six-Month Authorized/Planning Assumptions | July 1-to-Date Actual | % |
|---|---|---|---|
| **Budget[a]** | $76,494,722 | $74,820,937 | 98% |
| **Treatment Budget[b]** | $69,056,812 | $67,612,482 | 98% |
| **Administrative[c]** | $7,437,910 | $7,208,455 | 97% |
| **Homes Treated[d]** | 50,000 | 49,543 | 99% |
| **kWh Saved[e]** | N/A | 27,738,310 | |
| **kW Demand Reduced[e]** | N/A | 3,630 | |
| **Therms Saved[e]** | N/A | 19,860 | |

[7] To qualify for the ESA Program, a residential customer's household income must be at or below 200 percent of Federal Poverty Guidelines, as required in D.05-10-044.

| ESA Table 2: Energy Savings Assistance Program Summary: ESA PPRS Budget Reporting [f] [g] | | | |
|---|---|---|---|
| **December 1, 2020 through May 31, 2021[h]** | **PPRS Total Advanced PPRS Credit Eligible** | **PPRS Credits Applied** | **YTD %** |
| **PPRS Budget** | $10,320,048 | $10,196,654 | 99% |

| ESA Table 3: Energy Savings Assistance Program Summary: Additional ESA Budget Reporting [*] | | | |
|---|---|---|---|
| **July 1 through December 31, 2021** | **Six-Month Authorized/Planning Assumptions** | **July 1-to-Date Actual** | **%** |
| **MF CAM Budget [i]** | $33,268,679 | $9,010,317 | 27% |
| **MF CAM Properties Treated** | 81 | 91 | 112% |
| **MF CAM Buildings Treated** | 874 | 704 | 81% |

[*] D.21-06-015 authorized the ESA program from July 1, 2021 through December 31, 2026. ESA 2021 is a six-month program, beginning on July 1, 2021 through December 31, 2021.

[a] Authorized ESA budget per D.21-06-015 for July 1, 2021-December 31, 2021.
Advice Letter 4193-G/5718-E approved Joint Utilities' 2022 LINA Study for $500,000 of which PG&E's ESA program allocation is $75,000, and per Advice Letter 4349-G/6030-E to fund shift $90,000 from the MF CAM budget to Studies budget. Authorized budget includes $1,018,284 for Benefit Burdens as approved in (D.)20-12-005. This budget excludes MF CAM budget and PPRS funding (provided pursuant to D.19-06-022, D.21-06-015, and Res-E-5074), which amounts are shown in the Additional ESA Budget Table, below.

[b] ESA Treatment category includes Appliances, Domestic Hot Water, Enclosure, HVAC, Maintenance, Lighting, Miscellaneous, Customer Enrollment, In-Home Education, Pilot, Implementation, and Safety – Unexpected overhead costs as shown "above the line" on ESA Monthly and Annual Report Table 1.

[c] Administrative category includes Training Center, Inspections, Marketing and Outreach, Studies, Regulatory Compliance, General Administration, and CPUC ED, as shown "below the line" on ESA Monthly and Annual Report Table 1. The Administrative budget is 10% of the Total Budget.

[d] Adopted Number of Homes to be Treated from July 1, 2021 through December 31, 2021 per D.21-06-015.

[e] July 1-To-Date savings have been updated to reflect new ex ante savings from the 2019 Impact Evaluation.

[f] As a result of AL 4269-G-A/5865-E-A, contractors are submitting the revised templates resulting in the change to the PPRS eligible amount.

[h] PG&E is authorized to incur additional expenses for PPRS credit as authorized in Res-E-5074.

[i] The PPRS earning period ended on May 31, 2021. As of July 2021, PG&E is still paying on projects that were completed during the December 1, 2020 – May 31,2021 PPRS earning period.

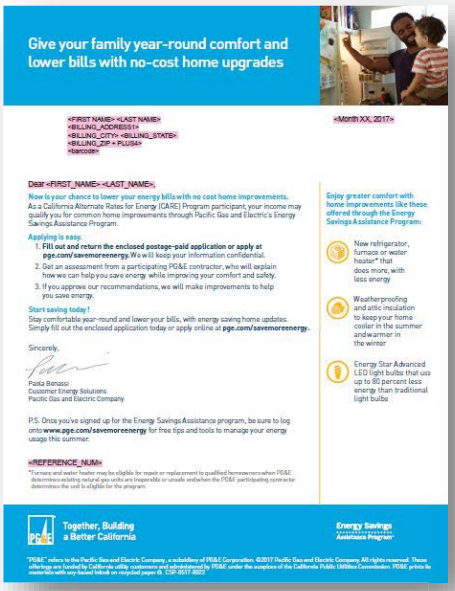
[d] Authorized MF CAM budget per D.21-06-015 and carry-over MF CAM committed budget from Bridge period ended on June 30, 2021. MF CAM budget category includes Administrator Fee, Direct Implementation and Direct Implementation (Non-Incentive).

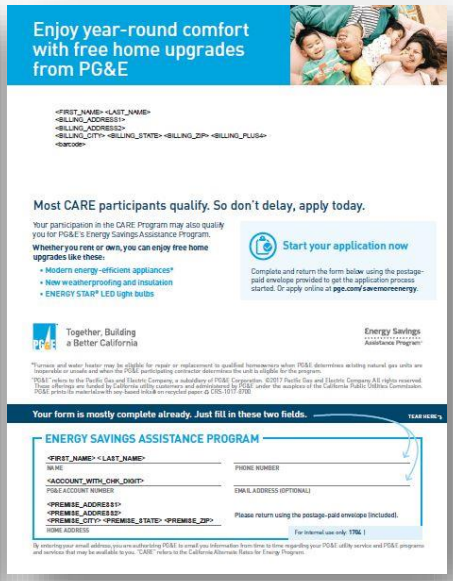
## 1.2 ESA Program Customer Outreach and Enrollment Update

### 1.2.1 Provide a summary of the Energy Savings Assistance Program outreach and enrollment strategies deployed this month.

In December 2021, PG&E received responses from a direct marketing campaign deployed in Mid-October to 100,000 CARE-enrolled customers whose homes had not yet been treated by the ESA Program. Through December 31, the campaign generated 6,544 qualified leads. The campaign used existing creative from Q3 2021.

**Direct Mail/Email**



**(English/Spanish)**

In December 2021, PG&E also received 2,255 program applications from online activities via email and the ongoing digital campaign launched in early January 2021. To date, PG&E has received 30,630 applications from these highly responsive channels.

PG&E continued to deploy the CARE welcome kit[8] to customers who were newly enrolled in the CARE program. In December, 1,980 kits were deployed, and PG&E received 440 ESA applications from that deployment.

In December, PG&E continued to host live Time-of-Use (TOU) webinars in partnership with media and community partners throughout the Bay Area. This month PG&E partnered with Self-Help for the Elderly (SHE) targeting Chinese speaking customers in the Bay Area. Attendees were able to participate in workshops via livestream on Zoom.

[8] Since January 2018, PG&E has included a personalized pre-filled response form for the ESA Program. Customers who wish to participate have completed the form and returned it to PG&E.

During these webinars, PG&E talked about CARE, FERA, and Medical Baseline (MBL) programs. PG&E discussed, in detail, each program's benefits and the qualifications needed to apply. PG&E's education covered the following:

- Rate plan options.
- The transition to TOU, including when it will happen, and how customers can learn to shift their energy use.
- Energy savings tips and shared information on the various tools and resources available, including the ESA Program, Home Energy Checkup, Budget Billing, and High Usage Alerts.
- The Chinese language web page and customer service number.
- Information that PG&E will not resume service disconnections for non-payment in 2021, even though the customer protections put in place by the CPUC in March 2020 ended on September 30, 2021.
- Scam awareness and consumer protections.

### 1.2.2 Additional Activities

**CARE Discounts Removed:** The ESA program systematically removes CARE customers who apply for ESA and are proven to be over income. PG&E identified and removed 20 customers from CARE in December as a result of being over income.

**New Contractors and Community-Based Organizations (CBOs)**: In December 2021, PG&E had no new Contractors or CBOs join the ESA program.

## 1.3 Leveraging Success Evaluation, Including California State Department of Community Services and Development (CSD)

### 1.3.1 Please provide a status of the leveraging effort with CSD. What new steps or programs have been implemented? What was the result in terms of new enrollments?

**CSD Low Income Weatherization Program (LIWP) (MF) Leveraging Projects:** PG&E continues to discuss opportunities to collaborate with CSD-LIWP on potential leveraging and measure implementation. PG&E and CSD continues to explore strategies that may be most effective for leveraging the 2021-2026 ESA programs.

There was no CSD-LIWP leveraging activity in December 2021.

**Low Income Home Energy Assistance Program (LIHEAP) Energy Star® Refrigerator Installations:** There were no refrigerators installed through LIHEAP leveraging in December 2021.

**CSD Data Sharing:** PG&E continues to share data with CSD as requests are made.

## 1.4 Workforce Education & Training

### 1.4.1 Please summarize efforts to improve and expand the ESA Program workforce education and training. Describe steps taken to hire and train low income workers and how such efforts differ from prior program years.

The PG&E Energy Efficiency Workforce Education and Training Program (WE&T) supports ESA contractor training by providing webinar trainings for Energy Specialists (ES), Weatherization Specialists (WS), Advanced Weatherization Specialists (AWS), and Duct Test & Seal (DT&S) technicians with instructor led presentations and virtual engagement activities with trainees. Due to heavy hands-on training for Natural Gas Appliance Testing (NGAT), Energy Training Centers (ETC) continue the blended model which consist of two days of webinar and one day of in-person practical training following COVID-19 safety guidelines and procedures. In addition, ESA contractor training now includes "dry-run" sessions to help students with soft-skill trainings for webinar preparedness prior to the start of class. These sessions can range between 30-45 minutes, and trainees receive one-on-one assistance with navigating the webinar platforms, technology setup, and expectations of virtual class engagement activities.

ESA contractors are encouraged to hire local workers to implement the ESA Program in their areas. All contractors and subcontractors responsible for implementing the ESA Program are trained at the ETC in Stockton. Most of these ESA program ES and installation contractors are from the local communities in which they work. Below shows a summary of ESA contractor training provided for December including ESA onboarding, ES, WS, AWS, DT&S, and NGAT training.

| ESA Contractor Training Summary<br>July 1, 2021 – December 31, 2021 | | |
|---|---|---|
| | **December 2021** | **July 1-to-Date** |
| **Students** | 3 | 194 |
| **Student Days** | 9 | 452 |
| **Training Sessions** | 1 | 14 |

## 1.5 Miscellaneous

### Energy Education-Only to ESA Qualifying Customers

Through December 2021, PG&E provided energy education-only to 1,124 households in addition to the 49,543 total number of households treated July to date.

### Water-Energy Coordination Program

As of December 31, 2021, nine partnership programs with water districts were operating and serving qualified homes. Programs in operation include partnerships with Alameda County Water District, City of Santa Cruz, Solano County Water Agency, Sonoma Water, and

all five districts of California American Water located in PG&E territory which are Merced, Monterey, Oakhurst, Sacramento and Santa Rosa. The contract for a pilot program with the City of Fresno is still under their review.

## Tribal Penetration and Consultation Plans Status

In December 2021, the dedicated ESA contractor completed work for the Hopland Reservation/Northern Circle Housing Authority and Sherwood Valley Band of Pomo Indians/Northern Circle Housing Authority. Marketing for these efforts included materials posted in their office bulletins, Facebook and website postings, and phone calls to customers from the ESA contractor.

| Hopland Reservation and Sherwood Valley Band of Pomo Indians | |
|---|---|
| **Total Number of Attempts to Reach Customers** | 114 |
| **Total Customers Reached** | 53 |
| **Assessments & Installations Completed** | 35 |

In addition, in December 2021, the Q4 2021 newsletter was sent to all Recognized, Non-Recognized tribes, TANF offices and Tribal Housing Authority Offices as shown on the following page.

PG&E's Income Qualified Programs

Tribal E-Newsletter

December 2021

**In this issue:**

- **There's No Place Like a Smart Home for the Holidays**
- **PG&E ESA Tribal Partnership**
- **Grants for Local Climate Change Resilience Planning**

## Grants

PG&E will be providing grants to tribes to promote Customer Assistance Programs with Tribe members. If your Tribe is interested and would like to be placed on the list to receive information, please send an email to Perla.Barrientos@pge.com

## Tribe Assistance

Are you interested in helping your Tribe's members to save energy and money?

Contact us to meet and learn about the residential programs that can help tribal members. To schedule a meeting, contact Perla.Barrientos@pge.com

# There's No Place Like a Smart Home for the Holidays

*Smart Home Devices Keep Your Home Safe and Reduce Energy Use*

PG&E recommends checking out smart home devices to add a little technology to your tinsel this holiday season.

"Convenience is touted as the biggest advantage of smart homes, when in fact many of these devices also help reduce energy use and enhance safety, especially during the holidays. We encourage customers to put one or more of these devices on their holiday list this year," said PG&E's Marlene Santos, executive vice president and chief customer officer.

Here are some smart home products to enhance your holidays:

- **Install smart thermostats** to change the thermostat remotely and modify schedules to save energy. Customers can also use room sensors which connect to thermostats to set and maintain different temperatures in particular rooms.
    - For a limited time, PG&E customers are eligible for up to $120 in rebates when they purchase an eligible model and sign up for a Time-of-Use rate plan. Click here for more information.
- **Control holiday lights** with smart plugs that can be programed to turn on automatically based on the time of day or set to follow a custom schedule. The smart plugs can be connected to a smart speaker to turn the cheer on and off with a simple voice command.
- **Use a smart smoke alarm** to decrease the fire risk during the holidays. Unlike a standard smoke alarm, a smart type will alert you even when you're not home. Connected to other smart devices, some alarms can even automatically turn off the HVAC system to prevent the spread of smoke throughout the home.
- **Upgrade to smart bulbs** for the ability to control lighting from your phone or automate holiday lights.

These devices are designed to make life easier, more efficient and enhance security. PG&E offers rebates on qualified energy-efficient products and home improvements. Learn more at pge.com/rebates or call the Smarter Energy Line at 800-933-9555. Customers can also visit PG&E's Marketplace, an online resource for customers shopping for energy-saving appliances and electronics.

Please see the table below for a summary of outreach and a list of all Tribes.

| Summary of Tribal Responses as of December 2021 | | | |
|---|---|---|---|
| **OUTREACH STATUS** | **QUANTITY** | **TRIBES** | |
| **Tribes completed ESA Meet & Confer** | **23** | Bear River Band of Rohnerville Rancheria<br>Berry Creek Rancheria<br>Big Sandy Rancheria<br>Laytonville Rancheria (Cahto)<br>Cloverdale Rancheria<br>Cold Springs Rancheria of Mono Indians<br>Coyote Valley Band of Pomo Indians<br>Guidiville Rancheria<br>Hoopa Valley Tribe<br>Hopland Reservation - Ione Band of Miwok Indians | Karuk Tribe<br>Manchester Point Arena Rancheria<br>Mooretown Rancheria<br>North Fork Rancheria<br>Redwood Valley Rancheria<br>Round Valley Reservation<br>Sherwood Valley Rancheria<br>Tuolumne Rancheria<br>United Auburn Indian Community<br>Upper Lake Rancheria<br>Wiyot Tribe (Table Bluff)<br>Yurok Tribe |
| **Tribes requested outreach materials or applications** | **18** | Bear River Band of Rohnerville Rancheria<br>Berry Creek Rancheria<br>Big Valley Rancheria<br>Cloverdale Rancheria<br>Cold Springs Rancheria of Mono Indians<br>Coyote Valley Band of Pomo Indians<br>Greenville Rancheria<br>Grindstone Rancheria<br>Iona Band of Miwok Indians | Laytonville Rancheria (Cahto)<br>Manchester Point Arena Rancheria<br>Mechoopda Indian Tribe<br>North Fork Rancheria<br>Pinoleville Reservation<br>Robinson Rancheria of Pomo Indians<br>Sherwood Valley Rancheria<br>Wiyot Tribe (Table Bluff)<br>Yurok Tribe |
| **Tribes who have not accepted offer to Meet and Confer** | **28** | Big Lagoon Rancheria<br>Big Valley Rancheria<br>Blue Lake Rancheria<br>Cher-Ae Heights Indian Community of Trinidad Rancheria<br>Chicken Ranch Rancheria<br>Colusa Rancheria (Cachil Dehe Wintun)<br>Cortina Rancheria<br>Dry Creek Rancheria<br>Elem Indian Colony (Sulphur Bank)<br>Enterprise Rancheria of Maidu Indians<br>Federated Indians of Graton Rancheria<br>Greenville Rancheria<br>Grindstone Rancheria<br>Jackson Rancheria | Middletown Rancheria<br>Paskenta Rancheria<br>Picayune Rancheria<br>Pinoleville Reservation<br>Pit River Tribes<br>Redding Rancheria<br>Robinson Rancheria of Pomo Indians<br>Santa Rosa Rancheria (Tachi-Yokut)<br>Santa Ynez Band of Chumash Indians<br>Scotts Valley Band of Pomo Indians<br>Shingle Springs Rancheria<br>Stewarts Point Rancheria (Kashia Pomo)<br>Table Mountain Rancheria<br>Yocha Dehe Wintun Nation (Rumsey) |
| **Non-Federally Recognized Tribes who participated in Meet & Confer** | **2** | Dunlap Band of Mono | North Fork Mono |
| **Tribes and Housing Authority sites involved in Focused Project/ESA Partnership offer on Tribal Lands** | **18** | **Complete in 2019:**<br>Yurok Tribe<br><br>**Complete in 2020:**<br>None due to COVID-19<br><br>**Complete in 2021:**<br>Bear River Band of Rohnerville Rancheria<br>Northern Circle Housing Authority<br>• Sherwood Valley Rancheria | **On Hold until 2022:**<br>Big Sandy Rancheria Housing Authority<br>Cloverdale Rancheria<br>Hoopa Valley Tribe<br>Karuk Tribe<br>Northern Circle Housing Authority<br>• Berry Creek Rancheria<br>• Guidiville Rancheria<br>• Manchester-Pt. Arena Rancheria<br>•<br>• Redwood Valley Rancheria<br>Picayune Rancheria<br>Round Valley Reservation<br>Wiyot Tribe (Table Bluff) |
| **HA and TANF offices who received outreach (this includes email, U.S. mail, and/or phone calls)** | **38** | **Housing Authority Offices:**<br>Bear River Band of Rohnerville Rancheria<br>Berry Creek Rancheria<br>Big Sandy Rancheria<br>Big Valley Rancheria | **TANF Offices:**<br>California Department of Social Services CALWORKS and Family Resilience Branch<br>Federated Indians of Graton Rancheria<br>Hoopa Valley Tribe |

| Summary of Tribal Responses as of December 2021 | | | |
|---|---|---|---|
| **OUTREACH STATUS** | **QUANTITY** | **TRIBES** | |
| | | Cher-Ae Heights Indian Community of The Trinidad Rancheria<br>Cloverdale Rancheria<br>Dry Creek Rancheria<br>Elem Indian Colony<br>Enterprise Rancheria of Maidu Indians<br>Federated Indians of Graton Rancheria<br>Fort Independence Reservation<br>Greenville Rancheria<br>Hoopa Valley Tribe<br>Ione Band of Miwok Indians<br>Karuk Tribe<br>Laytonville Rancheria<br>North Fork Rancheria<br>Picayune Rancheria<br>Pinoleville Reservation<br>Pit River Tribes<br>Round Valley Reservation<br>Santa Rosa Rancheria, Tachi-Yokut<br>Stewarts Point Rancheria (Kashaya Pomo)<br>Susanville Indian Rancheria<br>Tejon Indian Tribe<br>Tule River Indian Tribe<br>Upper Lake Rancheria<br>Washoe Tribe<br>Wilton Rancheria<br>Yurok Tribe | Karuk Tribe<br>North Fork Rancheria<br>Susanville Indian Rancheria<br>Tuolumne Rancheria<br>Owens Valley Career Development Center |
| **HA and TANF offices who participated in Meet and Confer** | **16** | **Housing Authority Offices:**<br>Bear River Band of Rohnerville Rancheria<br>Berry Creek Rancheria<br>Big Sandy Rancheria<br>Enterprise Rancheria of Maidu Indians<br>Hoopa Valley Tribe<br>Karuk Tribe<br>North Fork Rancheria<br>Picayune Rancheria | **TANF Offices:**<br>California Department of Social Services CALWORKS and Family Resilience Branch<br>Federated Indians of Graton Rancheria<br>Hoopa Valley Tribe<br>Karuk Tribe<br>North Fork Rancheria<br>Susanville Indian Rancheria<br>Tuolumne Rancheria<br>Owens Valley Career Development Center |

## ESA Program Pilots

**ESA Pilot Plus/Deep Program**: Throughout December, PG&E prepared solicitation materials for the ESA Pilot Plus/Deep third-party pilot program implementer.[9]

## ESA Program Studies

**2022 Low Income Needs Assessment (LINA):** Work for the 2022 LINA commenced in January 2021 with Evergreen Economics as the selected consultant. To achieve the study's primary objective of identifying renter needs in the ESA program, a large-scale phone survey (n=1,200) of the California income-qualified renter population is being conducted to create different renter profiles. Combined with other data analyses, the collected

[9] The ED issued a non-standard disposition letter on January 12, 2022. More details will be in the monthly report for January 2022.

information will inform program and policy recommendations to address the unique characteristics of income-qualified renter households.
Following a pause on survey activities during the holiday period, the renter phone survey resumed in late December. A total of 89 phone interviews were completed across the IOU territories.

**ESA MF-CAM Process Evaluation:** A process evaluation for the MF-CAM Initiative commenced in July 2021 with Resource Innovations, Inc. as the selected consultant. The study has the following objectives: 1) Assess the relative effectiveness of current MF-CAM outreach, delivery, and implementation strategies; 2) Identify what data currently exist and may be needed to facilitate more reliable evaluations of program impacts; 3) Inform future program designs targeting the income qualified MF sector.

In December 2021, the study consultant produced revised process flow diagrams and created first drafts of the program logic models.

**ESA/CARE Study Working Group:** D.21-06-015 authorized the formation of a statewide Study Working Group for the ESA and CARE programs. Working Group membership is comprised of IOUs' representatives, ED staff, and no more than two representatives from each segment of the following interest groups: contractors, CBOs, Cal Advocates, consumer protection/advocates, and other special interest groups. Assigned tasks of the Working Group include planning and designing statewide studies and related research for the ESA and CARE programs, participating in study progress meetings, and providing feedback on study deliverables.

The third Study Working Group meeting was held on December 17, 2021 where members provided feedback and continued discussions on scoping requirements of the upcoming Categorical Eligibility Study. The next meeting is planned for February 2022.

## Multifamily (MF) Common Area Measures (CAM)

In December, PG&E's ESA CAM program treated 135 buildings and 10 properties, bringing total treated since the program inception in 2018 to 1264 buildings and 163 properties.

PG&E continued enrollment efforts for the 2022 program year (PY); the program enrolled 16 buildings and audited 104 buildings in December. In December 2021, PG&E approved the scope of work for 28 projects that are expected to be treated in 2022.

## 2. California Alternate Rates for Energy (CARE) Program Summary

The CARE Program provides a monthly discount on energy bills for qualifying households throughout PG&E's service area.[10]

D.21-06-015 approved the CARE Program budget for PYs 2021-2026. The 2021 authorized CARE Program administrative budget is $14,150,600. This 2021 budget includes $525,000 for the Community Help and Awareness with Natural Gas and Electricity Services (CHANGES) Program and $1,066,016 for employee benefit burdens.

The CHANGES Program provides funding to CBOs to assist Limited English Proficient (LEP) customers with energy education and billing issues.[11]

PG&E continues to implement its "COVID-19 Emergency Customer Protections Transition Plan approved April 28, Pursuant to Resolution M-4849, Ordering Paragraph 5," which details communication efforts for customers currently enrolled in the CARE program, and delineates the process for reinstating CARE Post-Enrollment Verification (PEV) reviews.

In December, PG&E was made aware of 20 customers who were identified through the ESA program as being ineligible to participate in CARE and were removed from the program.

[10] To qualify for the CARE discount, a residential customer's household income must be at or below 200 percent of Federal Poverty Guidelines, as required in D.05-10-044 and per Public Utilities Code Section 739.1(b) (1) or someone in the customer's household is an active participant in other qualifying public assistance programs.

[11] D.12-12-011 required that the utilities report CHANGES activity in the monthly reports beginning in April 2013. D.15-12-047 directed the utilities to continue to report CHANGES activity in the monthly reports until long-term funding is established from the Commission's budget.

## 2.1 CARE Program Cost Summary

| CARE Budget Categories | 2021 Authorized Budget [a] | Actual Expenses Year-to-Date [b] | % of Budget Spent |
|---|---|---|---|
| **Outreach** | $7,866,600 | $6,007,492 | 76% |
| **Processing, Certification, Recertification** | $819,500 | $741,786 | 91% |
| **PEV** | $1,439,900 | $839,811 | 58% |
| **IT Programming** | $1,656,300 | $2,041,522 | 123% |
| **Cooling Centers[c]** | $0 | $0 | 0% |
| **CHANGES Program** | $525,000 | $577,497 | 110% |
| **Studies and Pilots** | $22,500 | $28,748 | 128% |
| **Measurement and Evaluation** | $200,000 | $125,933 | 63% |
| **Regulatory Compliance** | $358,600 | $273,573 | 76% |
| **General Administration** | $1,099,200 | $649,377 | 59% |
| **CPUC ED Staff** | $163,000 | $102,549 | 63% |
| **Total Expenses** | $14,150,600 | $11,388,288 | 80% |
| **Subsidies and Benefits** | $683,539,000 | $903,608,224 | 132% |
| **Total Program Costs and Discounts** | $697,689,600 | $914,996,512 | 131% |

[a] D.21-06-015 approved the CARE program budget for PYs 2021-2026. 2021 authorized budget includes $1,066,016 for Benefit Burdens as approved in D.20-12-005.
[b] Actual expenses include employee benefits costs.
[c] As directed in D.16-11-022, as modified by D.17-02-033, the Cooling Centers program is no longer funded through CARE program starting in 2020. PG&E incorporated the cooling center budget request for 2020-2022 into the 2020 GRC Proceeding.

### 2.1.1 Please provide the CARE Program penetration rate to date

| CARE Penetration | | |
|---|---|---|
| **Participants** | **Eligible Participants[12]** | **YTD Penetration Rate** |
| 1,550,993 | 1,447,571 | 107% |

[12] On February 12, 2021, PG&E, on behalf of the IOUs, filed the Annual Estimates of CARE Eligible Customers and Related Information. This number reflects estimates of PG&E's CARE Eligible Participants for 2021.

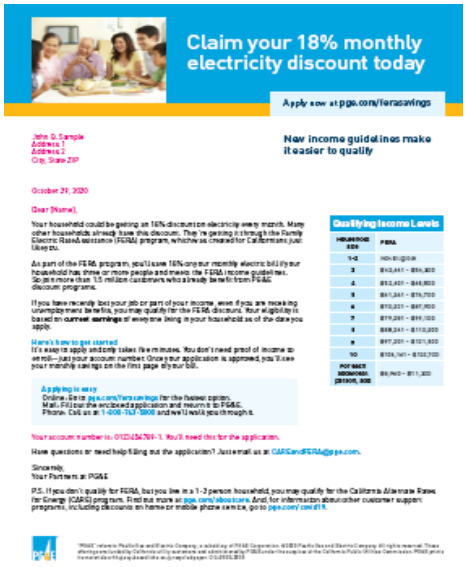
## 2.2 Outreach

### 2.2.1 Discuss utility outreach activities and those undertaken by third parties on the utility's behalf.

**Direct Mail and Email Campaigns**

December CARE and FERA enrollments benefitted from outreach efforts including the CARE and FERA email acquisition campaign sent to approximately 739,000 customers and a FERA direct mail campaign sent to 132,000 customers. These campaigns were targeted to income-qualified customers using the new CARE and FERA propensity models for list creation. The majority of customers included in the Q4 campaign received FERA messaging and were selected because they had a higher FERA propensity model score. A small number of customers with high CARE propensity model scores were selected to receive the CARE message to support ongoing message testing.

**FERA Letter**


Claim your 18% monthly electricity discount today

Apply now at pge.com/ferasavings

John Q. Sample
Address 1
Address 2
City, State ZIP

New income guidelines make it easier to qualify

October 29, 2020

Dear [Name],

Your household could be getting an 18% discount on electricity every month. Many other households already have this discount. They're getting it through the Family Electric Rate Assistance (FERA) program, which was created for Californians just like you.

As part of the FERA program, you'll save 18% on your monthly electric bill if your household has three or more people and meets the FERA income guidelines. So join more than 1.5 million customers who already benefit from PG&E discount programs.

If you have recently lost your job or part of your income, even if you are receiving unemployment benefits, you may qualify for the FERA discount. Your eligibility is based on **current earnings** of everyone living in your household as of the date you apply.

Here's how to get started

It's easy to apply and only takes five minutes. You don't need proof of income to enroll—just your account number. Once your application is approved, you'll see your monthly savings on the first page of your bill.

Applying is easy
Online: Go to pge.com/ferasavings (for the fastest option).
Mail: Fill out the enclosed application and return it to PG&E.
Phone: Call us at 1-800-717-1800 and we'll walk you through it.

Qualifying Income Levels

| HOUSEHOLD SIZE | FERA |
|---|---|
| 1-2 | [illegible] |
| 3 | [illegible] |
| 4 | [illegible] |
| 5 | [illegible] |
| 6 | [illegible] |
| 7 | [illegible] |
| 8 | [illegible] |
| 9 | [illegible] |
| 10 | [illegible] |
| FOR EACH ADDITIONAL PERSON, ADD | [illegible] |

Your account number is: 0123456789-1. You'll need this for the application.

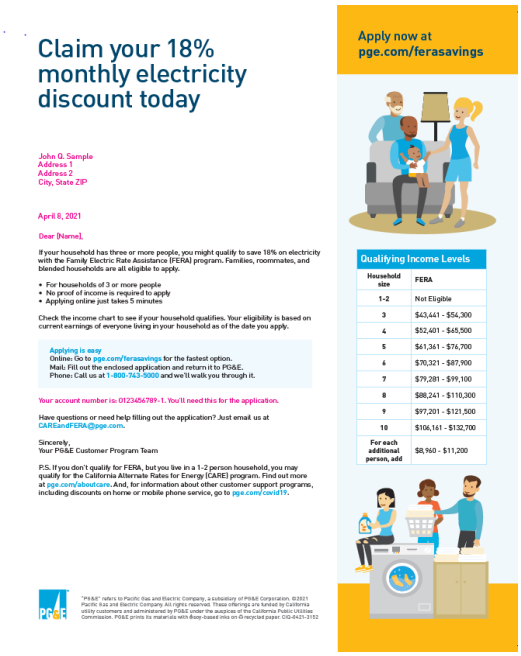
Have questions or need help filling out the application? Just email us at CAREandFERA@pge.com.

Sincerely,
Your Partners at PG&E

P.S. If you don't qualify for FERA, but you live in a 1-3 person household, you may qualify for the California Alternate Rates for Energy (CARE) program. Find out more at pge.com/discounts. And, for information about other customer support programs, including discounts on home or mobile phone service, go to pge.com/cardfit.

## FERA Email

## FERA Letter

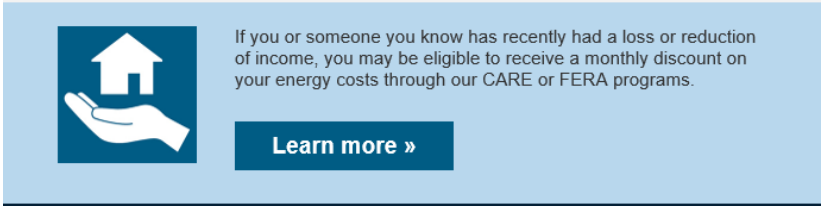



## Bill Insert

In December, CARE/FERA enrollments continued to benefit from a bill insert that was included in bill statement packages that mailed to 2,200,000 residential customers throughout the November billing cycle.

**Integrated Marketing**

In December 2021, CARE and FERA enrollments continued to benefit from inclusion in an email campaign sent to approximately 298,080 customers who were auto-enrolled in the COVID-19 relief payment plan and received one of three creative versions highlighting other financial support and assistance programs.




**Digital Media**

In December 2021, PG&E's CARE online advertising and search marketing campaigns continued to focus on income-qualified customers across PG&E's service territory. The media buy included additional targeting and increased media placements targeting Zip Codes with higher estimated potential for eligible customers. CARE digital banners continued through December.

**New CARE Digital Banners**

**Additional Care Banners**

**Multilingual Digital Media**

In December 2021, PG&E continued to run a new multilingual media campaign to promote rate assistance programs to income qualified customers featuring display ads in Spanish, Korean, Russian, and Chinese. Paid search and Gmail ads also included Vietnamese. The multilingual ads were targeted to reach PG&E's full territory and were expected to generate an estimated 86 million impressions over 12 weeks.

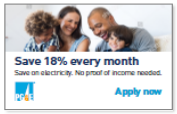
**Korean Display Ads**

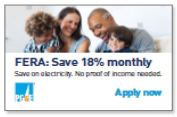
**Russian Display Ads**

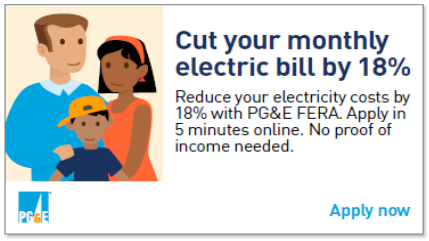
**Chinese Display Ads**

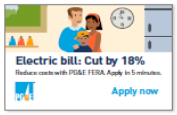
## Vietnamese CARE/FERA Banners

## Digital - Fresh EBT Application Ads

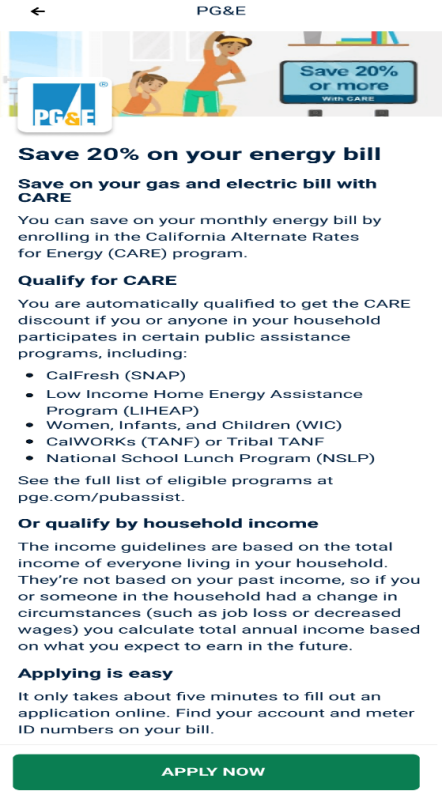


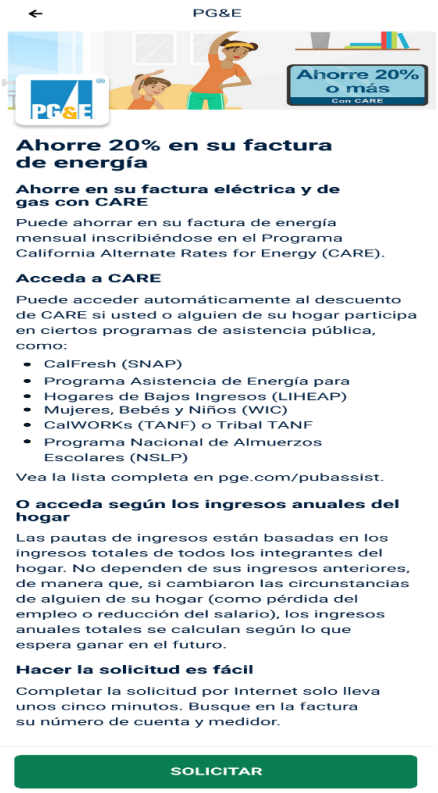




## Fresh EBT Bilingual "Explainer Ads" continued running in December



**Local Customer Service Offices:** In December 2021, PG&E continued the temporary closure of its local offices. PG&E is in the process of determining next steps, particularly with recent rising COVID-19 case levels, and will provide an update in a future report.

**Outbound Financial Assistance:** PG&E continued its Case Management efforts of past due customer accounts through its outbound calling campaign in order to help customers understand their options and take action to get back on track. The outbound calls provided customers with flexible pay plans as well as information about CARE, FERA, Medical Baseline, LIHEAP, Arrearage Management Program (AMP) and other assistance programs. In December, the campaign enrolled 242 customers in CARE and 12 in FERA, bringing YTD 4,300 customers enrolled in CARE and 131 enrolled in FERA through this channel. This highlights the continued challenge of finding FERA customers despite new non-traditional marketing channels added since COVID-19 to connect hard to reach customers to all available financial assistance programs.

Customer Service Representatives (CSRs) were able to contact 10,664 customers directly. The customers who could not be reached, and had access to voicemail, received information regarding PG&E's financial assistance programs. The campaign was successful in identifying over $335,056 in potential savings from rate changes. Customers with a past due account balance were directed to the LIHEAP program.

**CBO Outreach and Engagement:** PG&E aims to engage its broad network of CBO partners in CARE/FERA program marketing and outreach. One of its most established channels for CBO CARE enrollment is via the CARE Community Outreach Contractors (COC),[13] who supported 42 enrollments in December 2021, totaling 578 new enrollments in CARE year-to-date.

In addition, in December 2021, as in prior months beginning in May 2021, PG&E engaged CBOs in outreach and awareness activities related to the phase out of COVID-19 emergency consumer protections. PG&E has entered into paid agreements, through either September 30, 2021, or December 31, 2021, with 16 CBOs (including four additional affiliate office locations) for marketing, education, and outreach (ME&O) work related to the phase out of COVID-19 emergency protections. In Q4 2021, PG&E extended its agreements in a "Phase 2" of the project with 14 CBOs to ensure our partners continue to amplify these important messages throughout Q1 2022.

PG&E has worked with each CBO on effective strategies to talk to household members about the phase out of COVID-19 emergency protections, and also included information about bill savings programs and resources, including CARE, FERA, and ESA, as well as state support opportunities including ERAP. PG&E conducted training and onboarding for "Phase 2" CBOs, providing updates on COVID-19 protections and new programs and resources, including the CA Arrearage Payment Program (CAPP), as well as a refresher on AMP and how CBOs can provide one-on-one case management services to help support customer's success in AMP.

[13] PG&E contracted with approximately 40 COCs throughout its service area. These organizations represent a variety of communities, including African Americans, Hispanics, Asian Pacific Islander Americans (Chinese, Vietnamese, and Hmong), Native Americans, seniors, rural residents, agricultural workers, sub-metered tenants, and nonprofit living facilities.

These CBOs have used social media, newsletters, direct mail, one-on-one meetings in offices, in-person events, and food box distributions to distribute information.

While CBO in-person events continue to be limited, some of PG&E's CBO partners distributed printed flyers directly to households in December 2021 through a combination of in-office, door-to-door, and events. For example, one CBO noted that they were able to successfully engage with customers one-on-one and provide information around the different programs PG&E offers.

An illustrative comment PG&E received in December by a CBO pointing to the importance of on-the-ground outreach noted:

---

*"In person outreach has been extremely successful with our team. Allowing the opportunity for our staff to directly communicate with residents and provide assistance for applying to programs and linking them to partnering agencies that can assist with the programs being promoted. "*

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Audiences reached by these CBO partners in December included: seniors/elderly; individuals with disabilities; non-English speakers; rural residents; income qualified households, agricultural workers, and families with children.

In December, PG&E continued to promote its contracting opportunity announcement[14] for RFP 127674 for CBOs to apply for contracts to provide ME&O services in 2022-2023 for multiple programs, including CARE, FERA, and ESA, and began the initial review of multiple proposals that were submitted. PG&E circulated the information widely throughout Q3 and Q4, including to multiple service lists, including A.19-11-003, and promoted the opportunity at multiple Disadvantaged Communities Advisory Group (DACAG) meetings and an LIOB quarterly and subcommittee meeting.

PG&E hopes through this effort to tap into the expertise and local knowledge CBOs have, expand and deepen its CBO partnerships, and work together to serve hard-to-reach households and communities with education and enrollment support for CARE, FERA, and ESA alongside other programs that can benefit households including AMP, the forthcoming Percentage of Income Pilot Program (PIPP), LIHEAP, and other state and local resources.

The effort to engage CBOs in outreach related to the phase out of protections is further detailed in PG&E's *"COVID-19 Emergency Customer Protections Transition Plan, Pursuant to Resolution M-4849, Ordering Paragraph 5,"* effective April 1, 2021, and in Attachment B to Supplemental Advice Letter (PG&E 4483-G-A/6307-E-A) *Joint Community Based Organization (CBO) Reporting Template of SoCalGas, SDG&E, SCE, and PG&E Pursuant to Decision (D.) 21-06-036 Ordering Paragraph (OP) 8*, that was filed October 6, 2021.

[14] PG&E Bid Opportunity (pge.com), RFP 127674: Community-Based Organization (CBO) Marketing, Education, and Outreach (ME&O) Services for Income-Qualified, Electric Vehicle, Workforce Education & Training, and/or Microgrid Initiatives. Proposals were due on 12/16/2021.

**New COCs:** In December 2021, PG&E had no new COCs or CBOs join the CARE program as an outreach contractor.

### 2.2.2 Describe the efforts taken to reach and coordinate the CARE Program with other related low income programs to reach eligible customers.

PG&E automatically enrolls customers in CARE who participate in ESA or receive LIHEAP or Relief for Energy Assistance through Community Help (REACH) payments. The table below shows CARE automatic enrollments for December 2021 and year-to-date.

| CARE Automatic Enrollment | | |
|---|---|---|
| **Source** | **December** | **YTD** |
| **ESA** | 618 | 14,638 |
| **LIHEAP** | 62 | 761 |
| **REACH** | 7 | 187 |

### 2.2.3 Recertification Complaints

PG&E received no complaints regarding CARE recertification in December 2021.

## 2.3 Miscellaneous

**CARE Post Enrollment Verification (PEV) Pre-Pilot Project**: In August of 2021, PG&E started an outbound calling campaign to customers who have submitted incomplete or incorrect CARE PEV documentation to help them successfully complete the process. The outbound calls provided customers with information on the correct documentation to submit and also answered questions they have might about the CARE program or other programs offered by PG&E. PG&E continued its efforts to help customers who submit incomplete PEV evidence by providing follow-up calls to them. PG&E plans to formalize this effort by performing a simultaneous pilot with the other IOUs later this year.

In December, PG&E Customer Service Representatives (CSRs) contacted 556 customers via this effort, and 48 of these customers were able to submit the required documentation and retained their CARE discount. Year to date, CSRs were able to contact 1,414 customers directly, and left voicemail messages for 689 additional customers, asking them to review the letter that was sent from PG&E and submit the required paperwork.

**CARE Discounts Removed and Enrolled in FERA:** The CARE program systematically removes CARE customers who are proven to be over income via PEV, and if qualified, enrolls them in the FERA program. In December, PG&E identified and enrolled 104 of these customers in the FERA program.

**CARE Program PEV Freezes:**[15]
In compliance with D. 19-07-015, PG&E added the customers impacted by the 2020 Wildfires, the 2021 Winter Storms and the 2021 Wildfires to PG&E's Emergency Consumer Protection Plan, thereby making these customers eligible for the measures under this plan. The inclusion of these customers to PG&E's Emergency Consumer Protection Plan is in response to Governor Newsom's statewide Proclamations of a State of Emergency due to the extensive fires and winter storms throughout California.

The table on the following page details the CARE program PEV freezes currently in place as of December 2021.

[15] CPUC Resolution M-4833 directed IOUs to freeze CARE program post-enrollment verification (PEV) in the counties impacted by the California wildfires. PG&E expanded the CARE PEV freeze to customers in affected counties where a state of emergency proclamation was issued by the Governor of California due to a disaster that resulted in PG&E's inability to deliver utility services to customers and remains in place for one year from the date of the proclamation. D.19-07-015 extends PG&E's Emergency Consumer Protection Plan to include residential and non-residential customers in areas where a state of emergency proclamation is issued by the California Governor's Office or the President of the United States where the disaster has either resulted in the loss or disruption of the delivery or receipt of utility service, and/or resulted in the degradation of the quality of utility service.

| CARE Program Post-Enrollment Verification Freezes | | | |
|---|---|---|---|
| **Date of Proclamation** | **Disaster Name** | **Affected Areas or ZIP Codes** | **Date when Protection Ends** |
| January 2021 | Winter Storms | Monterey County ZIP Codes: 93908, 93923, 93924, 93926, 93960, 93920, 93901, 93921, 93925, 93906, 93905, and San Luis Obispo | February 1, 2022 |
| July 2021 | Madera and Mariposa Wind Events | 93644, 95338, 93643, 93604, 93637, 93601, 93614, 95311, 95306, 95389, 95345, 93623, 93669, 93645, 95325, 95318, 93610, 93638, 93626, 95329, 93653, 93636 | August 1, 2022 |
| July 2021 | Plumas, Butte, Lassen and Alpine Wildfires | 95971, 96137, 96020, 95947, 95983, 95942 95923, 95956, 95934, 95984, 95915, 95980, 95747, 95965, 95973, 96061, 95023, 95966 | August 1, 2022 |
| August 2021 | Nevada, Placer, and Siskiyou Wildfires | 95971, 96137, 96020, 95947, 95983, 96063, 95956, 95942, 95923, 95934, 96061, 95984, 95915, 95980, 95747, 95965, 95973, 95023, 95966, 95949, 95713, 95945, 95602, 95736, 95722 | September 1, 2022 |
| August 2021 | El Dorado, Trinity, Tehama, and Shasta Wildfires | 95636, 95720, 95684, 95726, 95667, 95634, 95527, 96010, 95573, 96076 | September 1, 2022 |
| **September 2021** | Lake Wildfires | 95949, 95422, 95971, 96137, 95713, 96020, 95726, 95945, 95947, 95667, 95684, 95602, 95457, 95636, 95735, 95720, 95983, 96063, 95956, 95721, 95942, 95923, 95527, 95934, 96061, 96076, 95984, 95915, 95980, 95736, 96010, 95965, 95563, 95973, 95722, 95464, 95966, 95573, 95634, 96150, 96041, 96047, 95709 | October 1, 2022 |
| **September 2021** | Fawn Wildfire | 96003, 96019, 96002, 96001, 96051, 96008 | October 1, 2022 |
| **October 2021** | Washington, Hopkins and KNP Complex Wildfires | 95370, 95327, 95310, 93633, 93603, 93646, 93641, 95418 | November 1, 2022 |

## 3. Appendix: ESA Tables and CARE Tables

| | |
|---|---|
| ESA – Table 1 | ESA Program Expenses |
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| ESA – Table 6 | ESA Expenditures for Pilots and Studies |
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| CARE – Table 3A | Post-Enrollment Verification results (Model) |
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| CARE – Table 8 | Households as of Month-End |
| CARE – Table 9 | Expenditures for Pilots/CHANGES Program |
| CARE – Table 10 | CHANGES Monthly Summary of Ratepayers Provided Education, Needs Assistance and Dispute Resolution Services |
| CARE – Table 11 | CHANGES Group Customer Assistance Sessions |

| | A | B | C | D | E | F | G | H | I | J | K | L | M |
|---|---|---|---|---|---|---|---|---|---|---|---|---|---|
| 1 | **Energy Savings Assistance Program Table 1 - Expenses** | | | | | | | | | | | | |
| 2 | **Pacific Gas and Electric Company** | | | | | | | | | | | | |
| 3 | **July 1, 2021 - December 31, 2021** | | | | | | | | | | | | |
| 4 | | **Authorized Budget[*]** | | | **Current Month Expenses** | | | **Year to Date Expenses[1]** | | | **% of Budget Spent YTD** | | |
| 5 | **ESA Program:** | **Electric** | **Gas** | **Total** | **Electric** | **Gas** | **Total** | **Electric** | **Gas** | **Total** | **Electric** | **Gas** | **Total** |
| 6 | **Energy Efficiency** | | | | | | | | | | | | |
| 7 | Appliances | $ 4,917,402 | $ - | $ 4,917,402 | $ 871,936 | $ - | $ 871,936 | $ 4,076,529 | $ - | $ 4,076,529 | 82.9% | | 82.9% |
| 8 | Domestic Hot Water | $ 357,560 | $ 4,750,439 | $ 5,107,999 | $ 61,688 | $ 784,408 | $ 846,096 | $ 270,968 | $ 4,119,940 | $ 4,390,909 | 75.8% | 86.7% | 86.0% |
| 9 | Enclosure | $ 2,602,792 | $ 11,857,166 | $ 14,459,957 | $ 31,252 | $ 3,093,984 | $ 3,125,236 | $ 148,049 | $ 14,656,846 | $ 14,804,895 | 5.7% | 123.6% | 102.4% |
| 10 | HVAC | $ 4,386,670 | $ 9,302,428 | $ 13,689,099 | $ 427,047 | $ 1,466,459 | $ 1,893,506 | $ 6,114,074 | $ 7,558,071 | $ 13,672,144 | 139.4% | 81.2% | 99.9% |
| 11 | Maintenance | $ - | $ - | $ - | $ - | $ - | $ - | $ - | $ - | $ - | | | |
| 12 | Lighting | $ 13,977,112 | $ - | $ 13,977,112 | $ 2,579,771 | $ - | $ 2,579,771 | $ 12,728,705 | $ - | $ 12,728,705 | 91.1% | | 91.1% |
| 13 | Miscellaneous | $ 995,340 | $ - | $ 995,340 | $ 234,330 | $ - | $ 234,330 | $ 1,284,267 | $ - | $ 1,284,267 | 129.0% | | 129.0% |
| 14 | Customer Enrollment | $ 4,914,785 | $ 4,358,394 | $ 9,273,178 | $ 1,311,336 | $ 1,162,883 | $ 2,474,219 | $ 5,316,767 | $ 4,714,869 | $ 10,031,636 | 108.2% | 108.2% | 108.2% |
| 15 | In Home Education | $ 1,639,159 | $ 1,453,594 | $ 3,092,754 | $ 402,870 | $ 357,262 | $ 760,133 | $ 1,693,400 | $ 1,501,695 | $ 3,195,095 | 103.3% | 103.3% | 103.3% |
| 16 | Pilot | $ 172,250 | $ 152,750 | $ 325,000 | $ 40,578 | $ 35,984 | $ 76,563 | $ 40,578 | $ 35,984 | $ 76,563 | 23.6% | 23.6% | 23.6% |
| 17 | Implementation | $ 1,571,366 | $ 1,393,476 | $ 2,964,842 | $ 240,166 | $ 212,977 | $ 453,143 | $ 1,665,475 | $ 1,476,931 | $ 3,142,406 | 106.0% | 106.0% | 106.0% |
| 18 | Safety - Unexpected overhead | $ 134,689 | $ 119,441 | $ 254,129 | $ 24,754 | $ 21,863 | $ 46,617 | $ 115,188 | $ 94,146 | $ 209,334 | 85.5% | 78.8% | 82.4% |
| 19 | **Energy Efficiency Total** | **$ 35,669,124** | **$ 33,387,688** | **$ 69,056,812** | **$ 6,225,729** | **$ 7,135,822** | **$ 13,361,551** | **$ 33,454,000** | **$ 34,158,481** | **$ 67,612,482** | **93.8%** | **102.3%** | **97.9%** |
| 20 | | | | | | | | | | | | | |
| 21 | Training Center | $ 200,800 | $ 178,068 | $ 378,869 | $ 61,534 | $ 54,568 | $ 116,102 | $ 250,776 | $ 222,386 | $ 473,162 | 124.9% | 124.9% | 124.9% |
| 22 | Inspections | $ 829,886 | $ 735,937 | $ 1,565,823 | $ 177,843 | $ 157,710 | $ 335,553 | $ 868,056 | $ 769,786 | $ 1,637,842 | 104.6% | 104.6% | 104.6% |
| 23 | Marketing and Outreach | $ 637,539 | $ 565,365 | $ 1,202,904 | $ 532,166 | $ 471,921 | $ 1,004,087 | $ 755,885 | $ 670,313 | $ 1,426,199 | 118.6% | 118.6% | 118.6% |
| 24 | Studies[3] | $ 138,911 | $ 95,979 | $ 234,890 | $ 35,694 | $ 31,653 | $ 67,348 | $ 46,466 | $ 41,206 | $ 87,673 | 33.5% | 42.9% | 37.3% |
| 25 | Regulatory Compliance | $ 149,008 | $ 132,139 | $ 281,147 | $ 24,128 | $ 21,396 | $ 45,524 | $ 138,679 | $ 122,979 | $ 261,658 | 93.1% | 93.1% | 93.1% |
| 26 | General Administration | $ 1,984,446 | $ 1,759,792 | $ 3,744,238 | $ 645,259 | $ 572,210 | $ 1,217,469 | $ 1,750,842 | $ 1,552,633 | $ 3,303,475 | 88.2% | 88.2% | 88.2% |
| 27 | CPUC Energy Division | $ 15,920 | $ 14,118 | $ 30,039 | $ 4,797 | $ 4,254 | $ 9,051 | $ 9,776 | $ 8,669 | $ 18,446 | 61.4% | 61.4% | 61.4% |
| 28 | **Administrative Total** | **$ 3,956,512** | **$ 3,481,398** | **$ 7,437,910** | **$ 1,481,420** | **$ 1,313,713** | **$ 2,795,133** | **$ 3,820,481** | **$ 3,387,974** | **$ 7,208,455** | **96.6%** | **97.3%** | **96.9%** |
| 29 | | | | | | | | | | | | | |
| 30 | **TOTAL PROGRAM COSTS** | **$ 39,625,636** | **$ 36,869,086** | **$ 76,494,722** | **$ 7,707,150** | **$ 8,449,534** | **$ 16,156,684** | **$ 37,274,481** | **$ 37,546,455** | **$ 74,820,937** | **94.1%** | **101.8%** | **97.8%** |
| 31 | | | | | | | | | | | | | |
| 32 | **Multi-Family/CAM** | | | | | | | | | | | | |
| 33 | SPOC[4] | $ 368,678 | $ 144,081 | $ 512,760 | $ 25,410 | $ 22,533 | $ 47,943 | $ 62,035 | $ 55,012 | $ 117,047 | 16.8% | 38.2% | 22.8% |
| 34 | CAM[5] | $ 20,730,164 | $ 10,046,059 | $ 30,776,223 | $ 929,566 | $ 809,742 | $ 1,739,308 | $ 4,179,178 | $ 4,490,376 | $ 8,669,555 | 20.2% | 44.7% | 28.2% |
| 35 | CSD LIWP[6] | $ 1,917,006 | $ 948,092 | $ 2,865,098 | $ 442 | $ 392 | $ 834 | $ 556 | $ 493 | $ 1,049 | 0.0% | 0.1% | 0.0% |
| 36 | Administrator fee[5] | $ 1,597,435 | $ 895,022 | $ 2,492,457 | $ 40,539 | $ 35,949 | $ 76,488 | $ 180,604 | $ 160,158 | $ 340,762 | 11.3% | 17.9% | 13.7% |
| 37 | MCE-LIFT Pilot | $ 344,500 | $ 305,500 | $ 650,000 | $ - | $ - | $ - | $ 344,500 | $ 305,500 | $ 650,000 | 100.0% | 100.0% | 100.0% |
| 38 | **Multi-Family/CAM TOTAL** | **$ 24,957,783** | **$ 12,338,754** | **$ 37,296,537** | **$ 995,956** | **$ 868,616** | **$ 1,864,573** | **$ 4,766,874** | **$ 5,011,540** | **$ 9,778,414** | **19.1%** | **40.6%** | **26.2%** |
| 39 | | | | | | | | | | | | | |
| 40 | **Pilot Plus/Deep** | | | | | | | | | | | | |
| 41 | Implementation | $ - | $ - | $ - | $ - | $ - | $ - | $ - | $ - | $ - | | | |
| 42 | Administrative | $ - | $ - | $ - | $ 8,937 | $ 7,925 | $ 16,861 | $ 17,653 | $ 15,655 | $ 33,308 | | | |
| 43 | **Pilot Plus/Deep TOTAL** | **$ -** | **$ -** | **$ -** | **$ 8,937** | **$ 7,925** | **$ 16,861** | **$ 17,653** | **$ 15,655** | **$ 33,308** | | | |
| 44 | | | | | | | | | | | | | |
| 45 | **GRAND TOTAL** | **$ 64,583,419** | **$ 49,207,840** | **$ 113,791,260** | **$ 8,712,042** | **$ 9,326,075** | **$ 18,038,118** | **$ 42,059,008** | **$ 42,573,650** | **$ 84,632,658** | **65.1%** | **86.5%** | **74.4%** |
| 46 | | | | | | | | | | | | | |
| 47 | **PPRS** | | | | | | | | | | | | |
| 48 | PPRS[2] | **$ 5,166,119** | **$ 2,267,146** | **$ 7,433,265** | $ 1,796 | $ 788 | $ 2,584 | $ 5,080,361 | $ 2,229,511 | $ 7,309,871 | 98.3% | 98.3% | 98.3% |
| 49 | | | | | | | | | | | | | |
| 50 | **Funded Outside of ESA Program Budget** | | | | | | | | | | | | |
| 51 | NGAT Costs | | | | | $ 578,009 | $ 578,009 | | $ 2,974,738 | $ 2,974,738 | | | |
| 52 | | | | | | | | | | | | | |

53 [*] **Authorized Budget: Approved in D.21-06-015.** 2021 ESA budget and program is from July 1, 2021 to December 31,2026.

54 [1] ESA Year to Date Expenses start July 1, 2021 through current report month.

55 [2] Post-Pandemic Return to Service (PPRS) authorized in Resolution E-5074

56 [3] PG&E's Advice Letter 4349-G/6030-E was approved on January 21, 2021 and authorized $90,000 from the MF. Remaining budget carried forward from prior funding cycle ended June 30, 2021 Electric $60,736/ Gas $26,654 total of $87,390.

57 [4] Remaining SPOC budget carried forward from prior funding cycle ended June 30, 2021 Electric $298,778/ Gas $82,094 total of $380,873

58 [5] Remaining CAM budget carried forward from prior funding cycle ended June 30, 2021 to CAM Electric $14,838,965/ Gas $4,821,788 total of $19,660,753 and Administrator fee Electric $1,164,369/ Gas

59 $510,982 total of $1,675,351.

60 [6] Remaining CSD budget carried forward from prior funding cycle ended June 30, 2021to CSD LIWP Electric $1,789,263/ Gas $834,810 total of $2,624,073.

| Energy Savings Assistance Program Table 1A - Expenses Funded From 2009-2016 "Unspent ESA Program Funds" [*] | | | | | | | | | | | | |
|---|---|---|---|---|---|---|---|---|---|---|---|---|
| Pacific Gas and Electric Company | | | | | | | | | | | | |
| July 1, 2021 Through December 31, 2021 | | | | | | | | | | | | |
| | Authorized Budget[4] | | | Current Month Expenses | | | Year to Date Expenses | | | % of Budget Spent YTD | | |
| ESA Program [1]: | Electric | Gas | Total | Electric | Gas | Total | Electric | Gas | Total | Electric | Gas | Total |
| **Energy Efficiency** | | | | | | | | | | | | |
| Appliances [2] | | | | | | | | | | | | |
| Domestic Hot Water [2] | | | | | | | | | | | | |
| HVAC [2] | | | | | | | | | | | | |
| In-Home Education [2] | | | | | | | | | | | | |
| Implementation[3] | | | | | | | | | | | | |
| Multi-Family Common Area Measures | | | | | | | | | | | | |
| Leveraging - CSD | | | | | | | | | | | | |
| Pilot | | | | | | | | | | | | |
| Studies | | | | | | | | | | | | |
| Regulatory Compliance | | | | | | | | | | | | |
| General Administration | | | | | | | | | | | | |
| | | | | | | | | | | | | |
| **TOTAL PROGRAM BUDGET/EXPENSES** | | | | | | | | | | | | |
| | | | | | | | | ` | | | | |
| [*] D. 21-06-015 authorized a new ESA Program cycle for PYs 2021-2026, beginning on July 1, 2021. This table has been retired as PG&E is no longer required to report these initiatives from 2009-2016 ESA Program unspent funds, | | | | | | | | | | | | |
| thus this table will be removed entirely from future reports. | | | | | | | | | | | | |
| NOTE: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments. | | | | | | | | | | | | |
| 1: Add additional categories if relevant to your utility | | | | | | | | | | | | |
| 2: Refers to budget spent supporting CSD's LIWP program | | | | | | | | | | | | |

**Energy Savings Assistance Program Table 2 - Program Summary**
**Pacific Gas and Electric Company**
**July 1, 2021 Through December 31, 2021**

| | ESA Program (Summary)Total | | | | | | | ESA Program (First Touch Homes Treated) | | | | | | | ESA Program (Re-Treated Homes/Go Backs) | | | | | | | ESA Program (Aliso Canyon - SCG & SCE) [9] | | | | | | |
|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|
| | | July 1, 2021-To-Date Completed & Expensed Installation [*] | | | | | | | July 1, 2021-To-Date Completed & Expensed Installation | | | | | | | July 1, 2021-To-Date Completed & Expensed Installation | | | | | | | Year-To-Date Completed & Expensed Installation | | | | | |
| **Measures** | **Units** | **Quantity Installed** | **kWh [4] (Annual)** | **kW [4] (Annual)** | **Therms [4] (Annual)** | **Expenses ($)** | **% of Expenditure** | **Units** | **Quantity Installed** | **kWh [4] (Annual)** | **kW [4] (Annual)** | **Therms [4] (Annual)** | **Expenses ($)** | **% of Expenditure** | **Units** | **Quantity Installed** | **kWh [4] (Annual)** | **kW [4] (Annual)** | **Therms [4] (Annual)** | **Expenses ($)** | **% of Expenditure** | **Units** | **Quantity Installed** | **kWh [4] (Annual)** | **kW [4] (Annual)** | **Therms [4] (Annual)** | **Expenses ($)** | **% of Expenditure** |
| **Appliances** | | (K+S) | (L+T) | (M+U) | (N+V) | (O+W) | | | (K+S) | (L+T) | (M+U) | (N+V) | (O+W) | | | | | | | | | | | | | | | |
| High Efficiency Clothes Washer | Each | 1,754 | 5,914 | 1 | 33,026 | 1,501,545 | 2.5% | Each | 498 | 2,217 | 0 | 9,358 | 426,322 | 2.0% | Each | 1,256 | 3,697 | 1 | 23,668 | $ 1,075,223 | 2.7% | Each | | | | | | 0.0% |
| Refrigerators | Each | 2,885 | 1,603,257 | 224 | - | 2,243,892 | 3.7% | Each | 1,019 | 563,379 | 79 | - | 792,557 | 3.8% | Each | 1,866 | 1,039,878 | 146 | - | $ 1,451,336 | 3.7% | Each | | | | | | 0.0% |
| Microwaves [6] | Home | | | | | | | Home | | | | | | | Home | | | | | | | Home | | | | | | 0.0% |
| Freezers [6] | Each | | | | | | | Each | | | | | | | Each | | | | | | | Each | | | | | | 0.0% |
| | | | | | | | | | | | | | | | | | | | | | | | | | | | | 0.0% |
| **Domestic Hot Water** | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Other Hot Water | Home | 33,448 | 245,714 | 34 | 169,855 | 3,863,010 | 6.4% | Home | 11,165 | 92,302 | 13 | 56,695 | 1,289,479 | 6.2% | Home | 22,283 | 153,412 | 21 | 113,160 | $ 2,573,531 | 6.5% | Home | | | | | | 0.0% |
| Tank and Pipe Insulation | Home | 3,496 | 14,013 | 2 | 13,949 | 9,456 | 0.0% | Home | 1,287 | 4,617 | 1 | 5,111 | 3,481 | 0.0% | Home | 2,209 | 9,396 | 2 | 8,838 | $ 5,975 | 0.0% | Home | | | | | | 0.0% |
| Water Heater Repair/Replacement | Home | 675 | - | - | 5,043 | 251,933 | 0.4% | Home | 243 | - | - | 1,812 | 90,696 | 0.4% | Home | 432 | - | - | 3,231 | $ 161,237 | 0.4% | Home | | | | | | 0.0% |
| Thermostat-controlled Shower Valves (SCE) [6] | Each | | | | | | | Each | | | | | | | Each | | | | | | | Each | | | | | | 0.0% |
| | | | | | | | | | | | | | | | | | | | | | | | | | | | | 0.0% |
| | | | | | | | | | | | | | | | | | | | | | | | | | | | | 0.0% |
| New - Combined Showerhead/TSV [11] | Each | | | | | | | Each | | | | | | | Each | | | | | | | Each | | | | | | 0.0% |
| New - Heat Pump Water Heater [7] | Each | | | | | | | Each | | | | | | | Each | | | | | | | Each | | | | | | 0.0% |
| New - Tub Diverter/ Tub Spout | Each | 80 | - | - | 151 | $ 6,963 | 0.0% | Each | 17 | - | - | 33 | 1,480 | 0.0% | Each | 63 | - | - | 118 | $ 5,483 | 0.0% | | | | | | | 0.0% |
| | | | | | | | | | - | - | - | - | - | | | | | | | | | | | | | | | 0.0% |
| **Enclosure** | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Air Sealing / Envelope [1] | Home | 25,966 | 75,495 | 14 | 27,228 | $ 11,927,608 | 19.8% | Home | 8,958 | 28,044 | 5 | 9,231 | 4,114,901 | 19.8% | Home | 17,008 | 47,451 | 9 | 17,997 | $ 7,812,707 | 19.8% | Home | | | | | | 0.0% |
| Attic Insulation | Home | 1,209 | 19,255 | 3 | 52,577 | $ 1,844,431 | 3.1% | Home | 550 | 5,684 | 1 | 24,414 | 839,071 | 4.0% | Home | 659 | 13,571 | 2 | 28,163 | $ 1,005,360 | 2.5% | Home | | | | | | 0.0% |
| | | | | | | | | | - | - | - | - | - | | | | | | | | | | | | | | | 0.0% |
| **HVAC** | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Furnace Repair/Replacement | Home | 820 | - | - | (20,023) | $ 2,537,297 | 4.2% | Home | 261 | - | - | (6,367) | 807,603 | 3.9% | Home | 559 | - | - | (13,656) | $ 1,729,694 | 4.4% | Home | | | | | | 0.0% |
| Room A/C Replacement [13] | Home | 1,236 | (234,939) | (42) | - | $ 977,659 | 1.6% | Home | 337 | (63,618) | (11) | - | 266,562 | 1.3% | Home | 899 | (171,321) | (31) | - | $ 711,097 | 1.8% | Home | | | | | | 0.0% |
| Central A/C replacement [12] [13] | Home | 1 | 286 | 0 | - | $ 3,542 | 0.0% | Home | - | - | - | - | - | 0.0% | Home | 1 | 286 | 0 | - | $ 3,542 | 0.0% | Home | | | | | | 0.0% |
| Heat Pump Replacement [12] | Home | | | | | | | Home | | | | | | | Home | | | | | | | Home | | | | | | 0.0% |
| Evaporative Coolers | Home | 599 | 225,348 | 36 | - | $ 491,906 | 0.8% | Home | 199 | 74,768 | 12 | - | 163,421 | 0.8% | Home | 400 | 150,581 | 24 | - | $ 328,485 | 0.8% | Home | | | | | | 0.0% |
| Duct Testing and Sealing | Home | 3,685 | (5,118) | (1) | 23,556 | $ 2,973,307 | 4.9% | Home | 1,549 | (1,671) | (0) | 9,961 | 1,249,838 | 6.0% | Home | 2,136 | (3,447) | (0) | 13,594 | $ 1,723,469 | 4.4% | Home | | | | | | 0.0% |
| New - Energy Efficient Fan Control [8] | Home | - | - | - | - | $ - | | Home | - | - | - | - | - | | Home | | | | | | | Home | | | | | | 0.0% |
| New - Prescriptive Duct Sealing [6] | Home | | | | | | | Home | | | | | | | Home | | | | | | | Home | | | | | | 0.0% |
| Central A/C Tune up | Home | 7,206 | (133,995) | (27) | - | $ 2,646,236 | 4.4% | Home | 2,290 | (65,301) | (13) | - | 840,949 | 4.0% | Home | 4,916 | (68,694) | (14) | - | $ 1,805,286 | 4.6% | | | | | | | 0.0% |
| New- Smart Thermostat | Each | 7,553 | 1,577,501 | 284 | 208,157 | $ 2,071,233 | 3.4% | Each | 2,745 | 575,817 | 104 | 73,382 | 752,752 | 3.6% | Each | 4,808 | 1,001,685 | 180 | 134,776 | $ 1,318,481 | 3.3% | | | | | | | 0.0% |
| New - A/C Time Delay | Home | 4,676 | (432,123) | (78) | - | $ 1,061,519 | 1.8% | Home | 1,485 | (137,018) | (25) | - | 337,116 | 1.6% | Home | 3,191 | (295,104) | (53) | - | $ 724,402 | 1.8% | | | | | | | |
| New - High Efficiency Forced Air Unit (HE FAU) [12] | Home | | | | | | | Home | | | | | | | Home | | | | | | | Home | | | | | | 0.0% |
| Blower Motor Retrofit [13] | Each | 5 | 1,907 | 2 | (29) | $ 232 | 0.0% | Each | 1 | 715 | 1 | (11) | 46 | 0.0% | Each | 4 | 1,192 | 1 | (18) | $ 185 | 0.0% | Home | | | | | | 0.0% |
| **Maintenance** | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Furnace Clean and Tune [6] | Home | | | | | | | Home | | | | | | | Home | | | | | | | Home | | | | | | 0.0% |
| | | | | | | | | | | | | | | | | | | | | | | Home | | | | | | 0.0% |
| **Lighting** | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Lighting (Occupancy Sensor) | Home | 36 | 1,196 | 2 | - | $ 2,950 | 0.0% | Home | 7 | 214 | 0 | - | 574 | 0.0% | Home | 29 | 982 | 2 | - | $ 2,376 | 0.0% | Home | | | | | | 0.0% |
| | | | | | | | | | | | | | | | | | | | | | | | | | | | | 0.0% |
| | | | | | | | | | | | | | | | | | | | | | | | | | | | | 0.0% |
| New - LED Reflector Downlight Retrofit Kits [6] | Each | | | | | | | Each | | | | | | | Each | | | | | | | Each | | | | | | 0.0% |
| LED Diffuse A-Lamps [5] | Each | 272,949 | 8,441,030 | 1,026 | (194,084) | $ 2,075,240 | 3.4% | Each | 93,431 | 2,869,181 | 349 | (65,304) | 710,359 | 3.4% | Each | 179,518 | 5,571,849 | 677 | (128,780) | $ 1,364,881 | 3.5% | Each | | | | | | 0.0% |
| LED Reflector Bulbs (BR) [5] | Each | 36,524 | 1,695,991 | 207 | (39,987) | $ 288,576 | 0.5% | Each | 13,623 | 632,722 | 77 | (14,864) | 107,635 | 0.5% | Each | 22,901 | 1,063,268 | 130 | (25,122) | $ 180,941 | 0.5% | Each | | | | | | 0.0% |
| LED Torchieres [5] | Each | 13,292 | 938,958 | 114 | (21,545) | $ 659,477 | 1.1% | Each | 3,992 | 282,066 | 34 | (6,387) | 198,061 | 1.0% | Each | 9,300 | 656,892 | 80 | (15,158) | $ 461,416 | 1.2% | Each | | | | | | 0.0% |
| LED Exterior Hardwired Fixtures [5] | Each | 33,446 | 2,595,577 | 250 | - | $ 1,716,330 | 2.8% | Each | 10,788 | 837,203 | 81 | - | 553,602 | 2.7% | Each | 22,658 | 1,758,374 | 169 | - | $ 1,162,728 | 2.9% | Each | | | | | | 0.0% |
| LED Interior Hardwired Fixtures [5] | Each | 151,988 | 10,555,311 | 1,272 | (238,015) | $ 7,124,852 | 11.8% | Each | 50,423 | 3,512,027 | 423 | (78,342) | 2,363,716 | 11.4% | Each | 101,565 | 7,043,284 | 849 | (159,673) | $ 4,761,137 | 12.1% | Each | | | | | | |
| **Miscellaneous** | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Pool Pumps [6] | Home | | | | | | | Home | | | | | | | Home | | | | | | | Home | | | | | | 0.0% |
| Smart Power Strips - Tier 1 [14] | Home | 862 | - | - | - | $ 52,211 | 0.1% | Home | 292 | - | - | - | 17,686 | 0.1% | Home | 570 | - | - | - | $ 34,525 | 0.1% | Home | | | | | | 0.0% |
| New - Smart Power Strips - Tier 2 | Home | 7,207 | 547,732 | 305 | - | $ 1,179,776 | 2.0% | Home | 2,782 | 211,432 | 118 | - | 455,409 | 2.2% | Home | 4,425 | 336,300 | 187 | - | $ 724,366 | 1.8% | Home | | | | | | 0.0% |
| **Pilots [10]** | | | | | | | | | | | | | | | | | | | | | | | | | | | | 0.0% |
| **Customer Enrollment** | **Total (K+S)** | | | | | | | Total (K+S) | | | | | | | Total (K+S) | | | | | | | Total (K+S) | | | | | | |
| Outreach & Assessment | Home | 49,543 | | | | $ 9,651,431 | 16.0% | Home | 17,257 | | | | $ 3,361,822 | 16.1% | Home | 32,286 | | | | $ 6,289,609 | 16.0% | Home | | | | | | 0.0% |
| In-Home Education | Home | 49,543 | | | | $ 3,085,607 | 5.1% | Home | 17,257 | | | | $ 1,074,790 | 5.2% | Home | 32,286 | | | | $ 2,010,817 | 5.1% | Home | | | | | | 0.0% |
| **Total Savings/Expenditures** | | | 27,738,310 | 3,630 | 19,860 | $ 60,248,216.58 | | | | 9,424,778 | 1,248 | 18,723 | $ 20,819,928.93 | | | | 18,313,532 | 2,382 | 1,137 | $ 39,428,287.65 | | | | | | | | |
| Total Households Weatherized [2] | | 35,819 | | | | | | | 12,404 | | | | | | | 23,415 | | | | | | | - | | | | | |

| **Households Treated** | **Total (K+S)** | | **First Touches** | | **Re-treated Homes/Go-Backs** | | | |
|---|---|---|---|---|---|---|---|---|
| - Single Family Households Treated | Home | 36,435 | Home | 12,228 | Home | 24,207 | Home | |
| - Multi-family Households Treated | Home | 10,100 | Home | 3,651 | Home | 6,449 | Home | |
| - Mobile Homes Treated | Home | 3,008 | Home | 1,378 | Home | 1,630 | Home | |
| **Total Number of Households Treated** | Home | 49,543 | Home | 17,257 | Home | 32,286 | Home | |
| **# Eligible Households to be Treated for PY [3]** | Home | 50,000 | Home | 22,500 | Home | 27,500 | Home | |
| **% of Households Treated** | % | 99% | % | 76.70% | % | 117.40% | % | |
| - Master-Meter Households Treated | Home | 2,509 | Home | 1,151 | Home | 1,358 | Home | |

[*] Authorized Budget: Approved in D.21-06-015. 2021 ESA budget and program is from July 1, 2021 to December 31,2026. ESA 2021 Year to Date Expenses start July 1, 2021 through current report month.
[1] Envelope and Air Sealing Measures may include outlet cover plate gaskets, attic access weatherization, weatherstripping - door, caulking and minor home repairs.
Minor home repairs predominantly are door jamb repair / replacement, door repair, and window putty.
[2] Weatherization may consist of attic insulation, attic access weatherization, weatherstripping - door, caulking, & minor home repairs
[3] Homes treated goal for July 1, 2021-December 31, 2021 was authorized in D.21-06-015. There are no First Touch or Re-Treated Home goals for 2021.
[4] All savings are calculated based on the following sources:
DNV/GL Impact Evaluation Program Years 2015-2017 Impact II, or ESA workpapers.
[5] LED savings from PGECOLTG175-R1
[6] Measure not currently part of PG&E's ESA portfolio.
[7] PG&E added more HPWH sizes to increase feasibility but has experienced no update through Dec 2021.
[8] 2021 installations impacted by COVID.
[9] This table is non-applicable for PG&E.
[10] There are currently no PG&E ESA pilots.
[11] Combined Showerhead/TSV is offered as part of Other Hot Water (line 14) at PG&E.
[12] PG&E has experienced no uptake through Dec 2021 and is investigating reasons.
[13] PG&E corrected errors to Room A/C replacement , Central A/C replacement and Blower motor retrofit that occurred in previous months
[14] Smart Power Strip - Tier 1 have no savings and have been retired.

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

**Energy Savings Assistance Program Table 2A - CSD Leveraging**
**Pacific Gas and Electric Company**
**June 1, 2021 Through December 31, 2021**

| | | ESA Program - CSD Leveraging | | | | | |
|---|---|---|---|---|---|---|---|
| | | Year-To-Date Completed & Expensed Installation [*] [4] | | | | | |
| **Measures** | **Units** | **Quantity Installed** | **kWh[3] (Annual)** | **kW[3] (Annual)** | **Therms[3] (Annual)** | **Expenses ($)** | **% of Expenditure** |
| **Appliances** | | | | | | | |
| High Efficiency Clothes Washer | Each | n/a | n/a | n/a | n/a | $ - | 0.0% |
| Refrigerators | Each | n/a | n/a | n/a | n/a | $ - | 0.0% |
| Microwaves [4] | Each | n/a | n/a | n/a | n/a | $ - | 0.0% |
| **Domestic Hot Water** | | | | | | | |
| Water Heater Blanket | Home | n/a | n/a | n/a | n/a | $ - | 0.0% |
| Low Flow Shower Head | Home | n/a | n/a | n/a | n/a | $ - | 0.0% |
| Water Heater Pipe Insulation | Home | n/a | n/a | n/a | n/a | $ - | 0.0% |
| Faucet Aerator | Home | n/a | n/a | n/a | n/a | $ - | 0.0% |
| Water Heater Repair/Replacement | Each | n/a | n/a | n/a | n/a | $ - | 0.0% |
| Thermostatic Shower Valve | Each | n/a | n/a | n/a | n/a | $ - | 0.0% |
| Combined Showerhead/TSV | Each | n/a | n/a | n/a | n/a | $ - | 0.0% |
| Heat Pump Water Heater | Each | n/a | n/a | n/a | n/a | $ - | 0.0% |
| Tub Diverter/ Tub Spout | Each | n/a | n/a | n/a | n/a | $ - | 0.0% |
| Thermostat-controlled Shower Valve | Each | n/a | n/a | n/a | n/a | $ - | 0.0% |
| **Enclosure** | | | | | | | |
| Air Sealing / Envelope [1] | Home | n/a | n/a | n/a | n/a | $ - | 0.0% |
| Caulking | Home | n/a | n/a | n/a | n/a | - | 0.0% |
| Attic Insulation | Home | n/a | n/a | n/a | n/a | $ - | 0.0% |
| **HVAC** | | | | | | | |
| FAU Standing Pilot Conversion | Each | n/a | n/a | n/a | n/a | $ - | 0.0% |
| Furnace Repair/Replacement | Each | n/a | n/a | n/a | n/a | $ - | 0.0% |
| Room A/C Replacement | Each | n/a | n/a | n/a | n/a | $ - | 0.0% |
| Central A/C replacement | Each | n/a | n/a | n/a | n/a | $ - | 0.0% |
| Heat Pump Replacement | Each | n/a | n/a | n/a | n/a | $ - | 0.0% |
| Evaporative Cooler (Replacement) | Each | n/a | n/a | n/a | n/a | $ - | 0.0% |
| Evaporative Cooler (Installation) | Each | n/a | n/a | n/a | n/a | $ - | 0.0% |
| Duct Testing and Sealing | Home | n/a | n/a | n/a | n/a | $ - | 0.0% |
| Energy Efficient Fan Control | Home | n/a | n/a | n/a | n/a | $ - | 0.0% |
| Prescriptive Duct Sealing | Home | n/a | n/a | n/a | n/a | $ - | 0.0% |
| High Efficiency Forced Air Unit (HE FAU) | Home | n/a | n/a | n/a | n/a | $ - | 0.0% |
| A/C Time Delay | Home | n/a | n/a | n/a | n/a | $ - | 0.0% |
| **Maintenance** | | | | | | | |
| Furnace Clean and Tune | Home | n/a | n/a | n/a | n/a | $ - | 0.0% |
| Central A/C Tune up | Home | n/a | n/a | n/a | n/a | $ - | 0.0% |
| **Lighting** | | | | | | | |
| Interior Hard wired LED fixtures | Each | n/a | n/a | n/a | n/a | $ - | 0.0% |
| Exterior Hard wired LED fixtures | Each | n/a | n/a | n/a | n/a | $ - | 0.0% |
| Torchiere LED | Each | n/a | n/a | n/a | n/a | $ - | 0.0% |
| Occupancy Sensor | Each | n/a | n/a | n/a | n/a | $ - | 0.0% |
| LED Night Lights | Each | n/a | n/a | n/a | n/a | $ - | 0.0% |
| LED Diffuse Bulb (60W Replacement) | Each | n/a | n/a | n/a | n/a | $ - | 0.0% |
| LED Reflector Bulb | Each | n/a | n/a | n/a | n/a | $ - | 0.0% |
| LED Reflector Downlight Retrofit Kits | Each | n/a | n/a | n/a | n/a | $ - | 0.0% |
| LED A-Lamps | Each | n/a | n/a | n/a | n/a | $ - | 0.0% |
| **Miscellaneous** | | | | | | | |
| Pool Pumps | Each | n/a | n/a | n/a | n/a | $ - | 0.0% |
| Smart Power Strips - Tier 1 | Each | n/a | n/a | n/a | n/a | $ - | 0.0% |
| Smart Power Strips - Tier 2 | Each | n/a | n/a | n/a | n/a | $ - | 0.0% |
| **Pilots** | | | | | | | |
| | | | | | | | |
| **Customer Enrollment** | | | | | | | |
| Outreach & Assessment | Home | n/a | | | | $ - | 0.0% |
| In-Home Education | Home | n/a | | | | $ - | 0.0% |
| | | | | | | | |
| **Total Savings/Expenditures** | | n/a | n/a | n/a | n/a | $ - | 0.0% |
| | | | | | | | |
| Total Households Weatherized [2] | | n/a | n/a | n/a | n/a | | |
| | | | | | | | |
| **CSD MF Tenant Units Treated** | | | **Total** | | | | |
| | | | - | | | | |
| | | | - | | | | |

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

[*] Authorized Budget and goals: Approved in D.21-06-015 from July 1, 2021 to December 31,2026. 2021 ESA budget and program is July 1 through December 31, 2021, thus 2021 Year to Date starts July 1, 2021.

[1] Envelope and Air Sealing Measures may include outlet cover plate gaskets, attic access weatherization, weatherstripping - door, caulking and minor home repairs. Minor home repairs predominantly are door jamb repair / replacement, door repair, and window putty.

[2] Weatherization may consist of attic insulation, attic access weatherization, weatherstripping - door, caulking, & minor home repairs.

[3] All savings are calculated based on the following sources:

DNV/GL Impact Evaluation Program Years 2015-2017 Impact II or ESA approved workpapers

[4] There was no CSD ESA leverage activity for PG&E to report in December 2021.

**Energy Savings Assistance Program Table 2B - Common Area Measures**
**Pacific Gas and Electric Company**
**July 1, 2021 Through December 31, 2021**

| | | Table 2B ESA Program - Multifamily Common Area Measures[5] | | | | | |
|---|---|---|---|---|---|---|---|
| | | Year-To-Date Completed & Expensed Installation [*] | | | | | |
| ESA CAM Measure [1] | Units (of Measure such as "each") | Quantity Installed | kWh (Annual) | kW (Annual) | Therms (Annual) | Expenses ($) [4] | % of Expenditure |
| **Appliances** | | | | | | | |
| CAM - Commercial Clothes Washer | Each | 8 | 2,929.84 | 0.70 | 61.35 | $13,228.03 | 0.20% |
| CAM - Refrigerators | Each | 24 | 791.10 | 0.13 | (21.72) | $12,217.85 | 0.19% |
| | - | | | | | | |
| **Domestic Hot Water** | | | | | | | |
| CAM - Non-Condensing Domestic Hot Water Boiler | Each | - | - | - | - | $ - | |
| CAM - Condensing Domestic Hot Water Boiler | Each | 7 | - | - | 4,753.11 | $171,251.77 | 2.65% |
| CAM - Storage Water Heater | Each | 90 | - | - | 50,621.28 | $1,299,474.72 | 20.11% |
| CAM - Instantaneous Tankless Water Heater | Each | 24 | (67.53) | - | 1,131.89 | $204,978.09 | 3.17% |
| CAM - Heat Pump Water Heater | Each | 4 | 7,173.32 | 2.03 | - | $24,270.29 | 0.38% |
| CAM - Demand Control DHW Recirculation Pump | Each | 60 | 15,941.82 | 1.84 | 305.38 | $250,552.86 | 3.88% |
| CAM - Low-flow Faucet Aerator | Each | 48 | 181.65 | 0.04 | 208.67 | $543.31 | 0.01% |
| CAM - Low-flow Showerhead - Electric | Each | 0 | - | - | - | $ - | |
| CAM - Low-flow Showerhead - Gas | Each | 1 | - | - | 8.48 | $27.11 | 0.000% |
| | - | | | | | | 0.00% |
| **Envelope** | | | | | | | $0.00 |
| CAM - Windows - Electric | Sq Ft | 1,305 | 4,278.96 | 4.44 | - | $234,241.27 | 3.62% |
| CAM - Windows - Gas | Sq Ft | 1021.34 | - | - | 123.58 | $58,516.39 | 0.91% |
| CAM - Reflective Window Film - Electric | Sq Ft | 0 | - | - | - | $ - | |
| CAM - Reflective Window Film - Gas | Sq Ft | 0 | - | - | - | $ - | |
| CAM - Attic Insulation - Electric | Sq Ft | 4556 | 302.24 | 0.65 | - | $8,669.80 | 0.13% |
| CAM - Attic Insulation - Gas | Sq Ft | 5,586 | - | - | 125.70 | $18,081.54 | 0.28% |
| CAM - Blow-In Wall Insulation - Electric | Sq Ft | 0 | - | - | - | $ - | |
| CAM - Blow-In Wall Insulation - Gas | Sq Ft | 0 | - | - | - | $ - | |
| | | | | | | | 0.00% |
| **HVAC** | | | | | | | $0.00 |
| CAM - PTAC - Gas | Each | - | - | - | - | $ - | |
| CAM - PTAC - Electric | Each | 0 | - | - | - | $ - | |
| CAM - PTHP | Each | 0 | - | - | - | $ - | |
| CAM - Air Conditioners Split System | Each | 25 | 6,106.90 | 8.30 | (88.28) | $376,377.18 | 5.82% |
| CAM - Heat Pump Split System | Each | 17 | 5,590.50 | 4.18 | - | $313,528.50 | 4.85% |
| CAM - Packaged Air Conditioner | Each | 9 | 10,154.00 | 5.25 | 80.25 | $155,938.61 | 2.41% |
| CAM - Non-Condensing Space Heating Boiler | Each | 0 | - | - | - | $ - | |
| CAM - Condensing Space Heating Boiler | Each | 16 | (50,983.68) | (5.00) | 33,954.68 | $1,089,881.72 | 16.86% |
| CAM - Central Natural Gas Furnace | Each | 52 | 2,739.99 | 2.38 | 2,118.20 | $363,680.58 | 5.63% |
| CAM - Smart Thermostat | Each | 96 | 7,758.27 | 1.31 | 596.13 | $47,703.33 | 0.74% |
| | | | | | | | 0.00% |
| **Lighting** | | | | | | | $0.00 |
| CAM - Wall or Ceiling Mounted Occupancy Sensor | Each | 223 | 11,097.46 | 0.84 | (192.02) | $26,054.34 | 0.40% |
| CAM - LED PAR Lamps | Each | 306 | 145,773.68 | 0.04 | (64.25) | $59,646.26 | 0.92% |
| CAM - LED Candelabra Lamps | Each | 21 | 4,597.32 | 0.05 | (76.73) | $1,069.39 | 0.02% |
| CAM - LED Globe Lamps | Each | 15 | 1,342.05 | 0.02 | (23.22) | $429.63 | 0.01% |
| CAM - LED A Lamps | Each | 1417 | 282,322.75 | 2.13 | (3,265.67) | $127,200.90 | 1.97% |
| CAM - LED BR-R Lamps | Each | 88 | 17,822.86 | 0.16 | (248.00) | $2,631.71 | 0.04% |
| CAM - Plug-in LED lamps | Each | 994 | 41,680.74 | 0.15 | (233.01) | $36,859.74 | 0.57% |
| CAM - LED T8 Lamp - Interior | Each | 2107 | 880,850.87 | 9.85 | (15,238.96) | $315,672.76 | 4.88% |
| CAM - LED T8 Lamp - Exterior | Each | 183 | 28,291.69 | 0.53 | - | $21,696.72 | 0.34% |
| CAM - LED Recessed Troffers and Retrofit Kits | Each | 162 | 30,981.72 | 0.35 | (535.97) | $25,344.63 | 0.39% |
| CAM - LED Linear Ambient Fixtures | Each | 870 | 283,343.33 | 3.11 | (4,694.83) | $210,339.71 | 3.25% |
| CAM - LED Ceiling, Vanity, or Sconce Fixtures | Each | 1338 | 567,062.05 | 5.10 | (7,849.01) | $217,266.72 | 3.36% |
| CAM - LED Recessed Downlight Retrofit Kits | Each | 2092 | 539,221.85 | 4.90 | (7,465.16) | $307,013.20 | 4.75% |
| CAM - LED Pendant, Track or Accent Fixtures | Each | 8 | 1,690.56 | 0.02 | (29.25) | $962.54 | 0.01% |
| CAM - LED Parking Garage Fixtures | Each | 51 | 4,613.46 | 1.76 | - | $16,787.77 | 0.26% |
| CAM - LED Exterior Wall or Pole Mounted Fixture | Each | 1138 | 603,479.73 | - | - | $424,462.39 | 6.57% |
| CAM - LED Exit Sign | | 0 | - | - | - | $ - | |
| | | | | | | | 0.00% |
| **Miscellaneous** | | | | | | | $0.00 |
| CAM - Smart Power Strip | Each | 30 | 3,900.00 | 0.64 | (67.47) | $6,721.49 | 0.10% |
| CAM - Variable Speed Swimming Pool Pump | Each | 6 | 30,154.58 | 2.87 | - | $19,911.98 | 0.31% |
| | | | | | | | |
| **Ancillary Services** | | | | | | | |
| Audit4 | | 0 | 0 | 0 | 0 | $0.00 | |
| | | | | | | | |
| **Total** | | - | 3,491,124 | 59 | 53,995 | $ 6,463,234.83 | |
| | | | | | | | - |

| Multifamily Properties Treated | Number |
|---|---|
| **Total Number of Multifamily Properties Treated[2]** | 90 |
| **Subtotal of Master-metered Multifamily Properties Treated** | 34 |
| **Total Number of Multifamily Tenant Units w/in Properties Treated[3]** | 7789 |

| | Year to Date Expenses[6] | | | |
|---|---|---|---|---|
| ESA Program - Multifamily Common Area | Electric | Gas | Total | |
| **Administration** | $ 177,196 | $ 163,566 | $ 340,762 | |
| **Direct Implementation (Non-Incentive)** | $ 691,009 | $ 637,855 | $ 1,328,864 | |
| **Direct Implementation** | $ 4,270,847 | $ 3,069,844 | $ 7,340,691 | *<<Includes measures costs* |
| | | | | |
| **TOTAL MF CAM COSTS** | $ 5,139,053 | $ 3,871,264 | $ 9,010,317 | |

**[*] Authorized Budget and goals: Approved in D.21-06-015 from July 1, 2021 to December 31, 2026. 2021 ESA budget and program is July 1 through December 31, 2021, thus 2021 Year to Date begins July 1, 2021.**

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

Standard Notes 1 - 6 (do not delete)

1. Measures are customized by each IOU, see 'Table 2B-1, Eligible Measures List'. Measures list may change based on available information on both costs and benefits and may vary across climate zones. Each IOU should fill out Table 2B as it pertains to their program. Table 2B-1 Column A should match Table 2B Column A for eligible (not canceled) measures. PG&E inadvertently misreported the number of DHW, Furnace, and Window installations in August that the quantities were reported in system output (kBtu) for DHW and Furance, and in sqft sizes for Windows. These totals have been corrected in this month's report.

2. Multifamily properties are sites with at least five (5) or more dwelling units. The properties may have multiple buildings. 2021.

3. Multifamily tenant units are the number of dwelling units located within properties treated. This number does not represent the same number of dwellings treated as captured in table 2A.

4. Commissioning costs, as allowable per the Decision, are included in measures total cost unless otherwise noted.

5. Applicable to Deed-Restricted, government and non-profit owned multi-family buildings described in D.16-11-022, modified by D.17-12-009, where 65% of tenants are income eligible based (at or below 200% of the Federal Poverty Guidelines).

6. Year to Date Expenses table includes accrual amounts.

Note: Audit costs may be covered by other programs or projects may utilize previous audits. Not all participants will have an audit cost associated with their project.

**Energy Savings Assistance CAM Program Table 2B-1 - Eligible Common Area Measures List**
**Pacific Gas and Electric Company**
**July 1, 2021 Through December 31, 2021 [*]**

| Common Area Measures Category and Eligible Measures Title [1] | Effective Date | End Date[2] | Eligible Climate Zones [3] |
|---|---|---|---|
| **Appliances** | | | |
| CAM - Commercial Clothes Washer | 1/1/2020 | | All |
| CAM - Refrigerators | 1/1/2020 | | All |
| **Domestic Hot Water** | | | |
| CAM - Non-Condensing Domestic Hot Water Boiler | 1/1/2020 | | All |
| CAM - Condensing Domestic Hot Water Boiler | 1/1/2020 | | All |
| CAM - Storage Water Heater | 1/1/2020 | | All |
| CAM - Instantaneous Tankless Water Heater | 1/1/2020 | | All |
| CAM - Heat Pump Water Heater | 1/1/2020 | | All |
| CAM - Demand Control DHW Recirculation Pump | 1/1/2020 | | All |
| CAM - Low-flow Faucet Aerator | 1/1/2020 | | All |
| CAM - Low-flow Showerhead - Electric | 1/1/2020 | | All |
| CAM - Low-flow Showerhead - Gas | 1/1/2020 | | All |
| **Envelope** | | | |
| CAM - Windows - Electric | 1/1/2020 | | All |
| CAM - Windows - Gas | 1/1/2020 | | All |
| CAM - Reflective Window Film - Electric | 1/1/2020 | | All |
| CAM - Reflective Window Film - Gas | 1/1/2020 | | All |
| CAM - Attic Insulation - Electric | 1/1/2020 | | All |
| CAM - Attic Insulation - Gas | 1/1/2020 | | All |
| CAM - Blow-In Wall Insulation - Electric | 1/1/2020 | | All |
| CAM - Blow-In Wall Insulation - Gas | 1/1/2020 | | All |
| **HVAC** | | | |
| CAM - PTAC - Gas | 1/1/2020 | | CZ-11/12/13/14. |
| CAM - PTAC - Electric | 1/1/2020 | | CZ-11/12/13/14. |
| CAM - PTHP | 1/1/2020 | | CZ-11/12/13/14. |
| CAM - Air Conditioners Split System | 1/1/2020 | | CZ-11/12/13/14. |
| CAM - Heat Pump Split System | 1/1/2020 | | CZ-11/12/13/14. |
| CAM - Packaged Air Conditioner | 1/1/2020 | | CZ-11/12/13/14. |
| CAM - Non-Condensing Space Heating Boiler | 1/1/2020 | | All |
| CAM - Condensing Space Heating Boiler | 1/1/2020 | | All |
| CAM - Central Natural Gas Furnace | 1/1/2020 | | All |
| CAM - Smart Thermostat - Electric | 1/1/2020 | | All |
| **Lighting** | | | |
| CAM - Wall or Ceiling Mounted Occupancy Sensor | 1/1/2020 | | All |
| CAM - LED PAR Lamps | 1/1/2020 | | All |
| CAM - LED Candelabra Lamps | 1/1/2020 | | All |
| CAM - LED Globe Lamps | 1/1/2020 | | All |
| CAM - LED A Lamps | 1/1/2020 | | All |
| CAM - LED BR-R Lamps | 1/1/2020 | | All |
| CAM - Plug-in LED lamps | 1/1/2020 | | All |
| CAM - LED T8 Lamp - Interior | 1/1/2020 | | All |
| CAM - LED T8 Lamp - Exterior | 1/1/2020 | | All |
| CAM - LED Recessed Troffers and Retrofit Kits | 1/1/2020 | | All |
| CAM - LED Linear Ambient Fixtures | 1/1/2020 | | All |
| CAM - LED Ceiling, Vanity, or Sconce Fixtures | 1/1/2020 | | All |
| CAM - LED Recessed Downlight Retrofit Kits | 1/1/2020 | | All |
| CAM - LED Pendant, Track or Accent Fixtures | 1/1/2020 | | All |
| CAM - LED Parking Garage Fixtures | 1/1/2020 | | All |
| CAM - LED Exterior Wall or Pole Mounted Fixture | 1/1/2020 | | All |
| CAM - LED Exit Sign | 1/1/2020 | | All |
| **Miscellaneous** | | | |
| CAM - Smart Power Strip | 1/1/2020 | | All |
| CAM - Variable Speed Pump | 1/1/2020 | | All |

[*] Authorized Budget and goals: Approved in D.21-06-015 from July 1, 2021 to December 31, 2026. 2021 ESA budget and program is July 1 through December 31, 2021, thus 2021 Year to Date begins July 1, 2021.
Standard Notes (do not delete)

1. Measures list may change based on available information on both costs and benefits (including energy benefits as well as non-energy benefits) and may vary across climate zones. This is not a list of installed measures, it is a list of eligible measures.
**Table 2B-1 Column A should match Table 2B Column A for eligible (not canceled) measures.**

2. Only complete if measure is canceled or discontinued
3. Defined as CEC California Building Climate Zones:
https://www.energy.ca.gov/programs-and-topics/programs/building-energy-efficiency-standards/climate-zone-tool-maps-and

| | A | B |
|---|---|---|
| 1 | **Energy Savings Assistance Program Tables 3A-B - Energy Savings and Average Bill Savings per Treated Home/Common Area** | |
| 2 | **Pacific Gas and Electric Company** | |
| 3 | **July 1, 2021 Through December 31, 2021 [*]** | |
| 4 | | |
| 5 | **Table 3A-1, ESA Program** | |
| 6 | Annual kWh Savings | 27,738,310 |
| 7 | Annual Therm Savings | 19,860 |
| 8 | Lifecycle kWh Savings | 425,238,449 |
| 9 | Lifecycle Therm Savings | (2,549,124) |
| 10 | Current kWh Rate [1] | $ 0.1579 |
| 11 | Current Therm Rate [1] | $ 1.4257 |
| 12 | Average 1st Year Bill Savings / Treated households | $ 88.95 |
| 13 | Average Lifecycle Bill Savings / Treated Household | $ 955.82 |
| 14 | | |
| 15 | | |
| 16 | **Table 3A-2, ESA Program - CSD Leveraging [2]** | |
| 17 | Annual kWh Savings | - |
| 18 | Annual Therm Savings | - |
| 19 | Lifecycle kWh Savings | - |
| 20 | Lifecycle Therm Savings | - |
| 21 | Current kWh Rate | $ - |
| 22 | Current Therm Rate | $ - |
| 23 | Average 1st Year Bill Savings / Treated Households | $ - |
| 24 | Average Lifecycle Bill Savings / Treated Household | $ - |
| 25 | | |
| 26 | | |
| 27 | **Table 3A-3, Summary - ESA Program/CSD Leveraging** | |
| 28 | Annual kWh Savings | 27,738,310 |
| 29 | Annual Therm Savings | 19,860 |
| 30 | Lifecycle kWh Savings | 425,238,449 |
| 31 | Lifecycle Therm Savings | (2,549,124) |
| 32 | Current kWh Rate [1] | $ 0.16 |
| 33 | Current Therm Rate [1] | $ 1.43 |
| 34 | Average 1st Year Bill Savings / Treated Households | $ 88.95 |
| 35 | Average Lifecycle Bill Savings / Treated Households | $ 955.82 |
| 36 | [1] Summary is the sum of ESA Program + CSD Leveraging | |
| 37 | | |
| 38 | | |
| 39 | **Table 3B, ESA Program - Multifamily Common Area [3]** | |
| 40 | Annual kWh Savings | 7,945,163 |
| 41 | Annual Therm Savings | 91,805 |
| 42 | Lifecycle kWh Savings | 41,346,473 |
| 43 | Lifecycle Therm Savings | 3,046,160 |
| 44 | Current kWh Rate | $ 0.18 |
| 45 | Current Therm Rate | $ 1.19 |
| 46 | Average 1st Year Bill Savings / Treated Projects | $ 9,305.64 |
| 47 | Average Lifecycle Bill Savings / Treated Projects | $ 43,660.20 |
| 48 | | |
| 49 | [*] Authorized Budget and goals: Approved in D.21-06-015 from July 1, 2021 to December 31, 2026. 2021 ESA budget and program is July 1 through December 31, 2021, thus 2021 Year to Date begins July 1, 2021. | |
| 50 | Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments. | |
| 51 | | |
| 52 | [1] This is blend of standard residential and CARE rates proportional to the ESA-treated customer rate. | |
| 53 | [2] There was no CSD ESA leverage activity for PG&E to report in December 2021. | |
| 54 | [3] ESA CAM annual and lifecycle savings data are cumulative data from program inception to date. | |

**Energy Savings Assistance Program Table 4 - Homes/Buildings Treated**
**Pacific Gas and Electric Company**
**July 1, 2021 Through December 31, 2021 [*]**

**Table 4A-1, ESA Program**

| | Eligible Households | | | Households Treated YTD [*] | | |
|---|---|---|---|---|---|---|
| **County** | **Rural [1]** | **Urban** | **Total** | **Rural** | **Urban** | **Total** |
| ALAMEDA | 3 | 138,908 | 138,911 | - | 4,547 | 4,547 |
| ALPINE | 177 | - | 177 | - | - | - |
| AMADOR | 5,423 | 1 | 5,424 | 156 | - | 156 |
| BUTTE | 12,577 | 21,307 | 33,884 | 347 | 319 | 666 |
| CALAVERAS | 8,282 | 24 | 8,306 | 251 | 1 | 252 |
| COLUSA | 2,764 | 11 | 2,775 | 136 | - | 136 |
| CONTRA COSTA | 10 | 87,965 | 87,975 | - | 3,773 | 3,773 |
| EL DORADO | 6,005 | 6,890 | 12,895 | 230 | 143 | 373 |
| FRESNO | 277 | 139,325 | 139,602 | 17 | 6,361 | 6,378 |
| GLENN | 4,935 | - | 4,935 | 80 | - | 80 |
| HUMBOLDT | 23,394 | - | 23,394 | 109 | - | 109 |
| KERN | 58,779 | 42,032 | 100,811 | 4,725 | 2,514 | 7,239 |
| KINGS | 7,242 | 81 | 7,323 | 298 | 2 | 300 |
| LAKE | 14,122 | 1 | 14,123 | 268 | - | 268 |
| LASSEN | 266 | - | 266 | - | - | - |
| MADERA | 5,496 | 13,468 | 18,964 | 208 | 487 | 695 |
| MARIN | - | 18,382 | 18,382 | 9 | 193 | 202 |
| MARIPOSA | 3,464 | 25 | 3,489 | 36 | - | 36 |
| MENDOCINO | 14,094 | 24 | 14,118 | 104 | - | 104 |
| MERCED | 19,580 | 17,227 | 36,807 | 966 | 993 | 1,959 |
| MONTEREY | 5,292 | 38,990 | 44,282 | 225 | 1,731 | 1,956 |
| NAPA | - | 12,661 | 12,661 | - | 343 | 343 |
| NEVADA | 11,806 | 12 | 11,818 | 257 | - | 257 |
| PLACER | 10,742 | 19,166 | 29,908 | 205 | 264 | 469 |
| PLUMAS | 2,523 | 43 | 2,566 | 21 | - | 21 |
| SACRAMENTO | - | 151,534 | 151,534 | 6 | 1,349 | 1,355 |
| SAN BENITO | 4,121 | 145 | 4,266 | 98 | - | 98 |
| SAN BERNARDINO | 335 | 48 | 383 | - | - | - |
| SAN FRANCISCO | - | 100,494 | 100,494 | - | 2,625 | 2,625 |
| SAN JOAQUIN | 8,849 | 78,750 | 87,599 | 242 | 2,273 | 2,515 |
| SAN LUIS OBISPO | 18,092 | 11,682 | 29,774 | 417 | 123 | 540 |
| SAN MATEO | - | 48,668 | 48,668 | 1 | 100 | 101 |
| SANTA BARBARA | 1,386 | 14,479 | 15,865 | 11 | 896 | 907 |
| SANTA CLARA | 2,768 | 115,680 | 118,448 | 15 | 3,929 | 3,944 |
| SANTA CRUZ | 5 | 26,022 | 26,027 | - | 543 | 543 |
| SHASTA | 11,328 | 12,330 | 23,658 | 194 | 332 | 526 |
| SIERRA | 452 | 3 | 455 | - | - | - |
| SISKIYOU | 15 | - | 15 | - | - | - |
| SOLANO | - | 33,042 | 33,042 | - | 1,717 | 1,717 |
| SONOMA | 2,533 | 47,239 | 49,772 | 72 | 1,125 | 1,197 |
| STANISLAUS | 27,983 | 33,543 | 61,526 | 603 | 589 | 1,192 |
| SUTTER | - | 13,404 | 13,404 | - | 335 | 335 |
| TEHAMA | 11,837 | 11 | 11,848 | 389 | - | 389 |
| TRINITY | 713 | - | 713 | - | - | - |
| TULARE | 8,369 | 785 | 9,154 | 353 | 7 | 360 |
| TUOLUMNE | 9,569 | - | 9,569 | 257 | - | 257 |
| YOLO | 1 | 28,164 | 28,165 | 1 | 346 | 347 |
| YUBA | 124 | 10,898 | 11,022 | - | 276 | 276 |
| **Total** | **325,733** | **1,283,464** | **1,609,197** | **11,307** | **38,236** | **49,543** |

**Table 4B, ESA Program - CSD Leveraging**

| | Households Treated YTD [*] | | |
|---|---|---|---|
| **County** | **Rural** | **Urban** | **Total** |
| | 0 | 0 | **0** |
| **Total** | **0** | **0** | **0** |

**Table 4C, ESA Program - Multifamily Common Area**

| | Properties Treated YTD [*] | | |
|---|---|---|---|
| **County** | **Rural** | **Urban** | **Total** |
| Alameda | 1 | 19 | **20** |
| Butte | | 4 | **4** |
| Colusa | 1 | | **1** |
| Contra Costa | | 3 | **3** |
| Fresno | | 2 | **2** |
| Humbolt | | | **0** |
| Kern | | | **0** |
| Kings | 3 | | **3** |
| Lake | | | **0** |
| Marin | 1 | | **1** |
| Madera | 1 | | **1** |
| Merced | | 5 | **5** |
| Monterey | 6 | 2 | **8** |
| Placer | | 2 | **2** |
| Sacramento | | 3 | **3** |
| San Francisco | | 12 | **12** |
| San Joaquin | | 4 | **4** |
| San Luis Obispo | | | **0** |
| San Mateo | 1 | | **1** |
| Santa Clara | | 3 | **3** |
| Santa Cruz | 1 | 1 | **2** |
| Shasta | 1 | | **1** |
| Solano | | 5 | **5** |
| Sonoma | | 4 | **4** |
| Sutter | | 1 | **1** |
| Stanislaus | 1 | 1 | **2** |
| Tehama | 1 | 0 | **1** |
| Yolo | | | **0** |
| Yuba | 1 | | **1** |
| **Total** | **19** | **71** | **90** |

[1] For IOU low income-related and Energy Efficiency reporting and analysis, the Goldsmith definition of rural/urban is applied.

**Note:** Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

**Energy Savings Assistance Program Table 4A-2 - Homes Unwilling / Unable to Participate**
**Pacific Gas and Electric Company**
**July 1, 2021 Through December 31, 2021 [*]**

| ESA Program | | | | | | | |
|---|---|---|---|---|---|---|---|
| | Reason Provided | | | | | | |
| County | Customer Unwilling/Declined Program Measures | Customer Unavailable - Scheduling Conflicts | Hazardous Environment (unsafe/unclean) | Landlord Refused to Authorize Participation | Household Exceeds Allowable Limits | Unable to Provide Required Documentation | Other Infeasible/ Ineligible |
| Alameda | 78 | 500 | 1 | 373 | 46 | 88 | 117 |
| Alpine | - | - | - | - | - | - | - |
| Amador | 3 | 33 | - | 5 | - | 1 | 6 |
| Butte | 98 | 463 | 3 | 90 | 30 | 12 | 36 |
| Calaveras | 5 | 29 | - | 2 | - | 5 | 2 |
| Colusa | 13 | 172 | - | 16 | 21 | 18 | 5 |
| Contra Costa | 158 | 574 | - | 333 | 55 | 191 | 129 |
| El Dorado | 19 | 30 | - | 2 | 1 | 7 | 17 |
| Fresno | 107 | 308 | 44 | 30 | 69 | 12 | 95 |
| Glenn | 17 | 63 | - | 17 | 16 | 10 | 10 |
| Humboldt | 8 | 22 | - | 14 | 3 | 1 | 2 |
| Kern | 57 | 528 | - | 53 | 38 | 189 | 104 |
| Kings | 2 | 5 | - | - | - | - | 5 |
| Lake | 20 | 340 | - | 11 | 24 | 43 | 6 |
| Lassen | - | 3 | - | - | - | - | - |
| Madera | 16 | 60 | - | 2 | 7 | - | 9 |
| Marin | 1 | 66 | - | 37 | 5 | - | 7 |
| Mariposa | 1 | - | - | - | - | - | 1 |
| Mendocino | 14 | 125 | - | 3 | 4 | 2 | 3 |
| Merced | 50 | 208 | 4 | 15 | 35 | 2 | 29 |
| Monterey | 17 | 317 | - | 7 | 3 | 44 | 22 |
| Napa | 5 | 188 | 1 | 27 | 10 | 17 | 8 |
| Nevada | 5 | 87 | - | 2 | 4 | 7 | - |
| Placer | 7 | 69 | - | 10 | 13 | 20 | 2 |
| Plumas | - | 20 | - | - | 2 | - | - |
| Sacramento | 124 | 127 | - | 15 | 35 | 65 | 10 |
| San Benito | 6 | 32 | - | 1 | - | 5 | 2 |
| San Bernardino | - | - | - | - | - | - | - |
| San Francisco | 47 | 136 | - | 165 | 13 | 22 | 28 |
| San Joaquin | 67 | 609 | 31 | 69 | 32 | 20 | 35 |
| San Luis Obispo | - | 53 | - | 5 | 6 | - | 2 |
| San Mateo | - | 5 | - | - | - | - | 1 |
| Santa Barbara | 3 | 95 | - | 20 | 33 | 2 | 7 |
| Santa Clara | 9 | 76 | - | 3 | 18 | - | 36 |
| Santa Cruz | 6 | 117 | - | 5 | 7 | 13 | 4 |
| Shasta | 45 | 144 | 15 | 19 | 55 | 35 | 31 |
| Sierra | - | 1 | - | - | - | - | - |
| Siskiyou | - | - | - | - | - | - | - |
| Solano | 40 | 95 | - | 55 | 15 | 37 | 25 |
| Sonoma | 38 | 12 | - | 8 | 8 | 14 | 15 |
| Stanislaus | 15 | 436 | 2 | 4 | 10 | 2 | 10 |
| Sutter | 48 | 165 | 1 | 56 | 25 | 25 | 20 |
| Tehama | 31 | 186 | 6 | 20 | 48 | 20 | 32 |
| Trinity | - | - | - | - | - | - | - |
| Tulare | 2 | 5 | - | 6 | 4 | 1 | 9 |
| Tuolumne | 4 | 14 | - | - | - | - | 6 |
| Yolo | 31 | 269 | - | 66 | 28 | 19 | 20 |
| Yuba | 35 | 266 | - | 18 | 25 | 34 | 20 |
| **Total** | **1,252** | **7,053** | **108** | **1,584** | **748** | **983** | **928** |

**[*] Note:** Authorized Budget and goals were approved in D.21-06-015 for July 1, 2021 to December 31, 2026. ESA 2021 YTD reporting reflects the six months period of July-December 2021 ESA program, as authorized by D.21-06-015. Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

**Energy Savings Assistance Program Table 5 - Energy Savings Assistance Program Customer Summary**
**Pacific Gas and Electric Company**
**July 1, 2021 Through December 31, 2021 [*]**

**Table 5A, ESA Program**

| | Gas & Electric | | | | Gas Only | | | | Electric Only | | | | Total | | | | | |
|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|
| | # of Household Treated by Month | (Annual) | | | # of Household Treated by Month | (Annual) | | | # of Household Treated by Month | (Annual) | | | # of Household Treated by Month | (Household Count) | | (Annual) | | |
| Month [1] | | Therm | kWh | kW | | Therm | kWh | kW | | Therm | kWh | kW | | # of First-Tourch | # of Re-treatment | Therm | kWh | kW |
| *January* | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - |
| *February* | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - |
| *March* | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - |
| *April* | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - |
| *May* | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - |
| *June* | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - |
| July | 5,968 | 10,984 | 3,697,445 | 483 | 519 | 9,312 | 35,395 | 6 | 1,234 | (14,917) | 868,934 | 113 | 7,721 | 2,606 | 5,115 | 5,379 | 4,601,774 | 602 |
| August | 5,861 | 14,047 | 3,691,001 | 492 | 457 | 9,653 | 39,970 | 7 | 1,295 | (15,546) | 923,847 | 120 | 7,613 | 2,524 | 5,089 | 8,154 | 4,654,818 | 619 |
| September | 6,129 | 6,743 | 3,317,095 | 436 | 427 | 7,824 | 29,328 | 5 | 1,476 | (18,164) | 976,133 | 123 | 8,032 | 2,572 | 5,460 | (3,596) | 4,322,556 | 565 |
| October | 6,324 | 11,988 | 3,631,132 | 474 | 521 | 10,272 | 39,219 | 7 | 1,598 | (19,697) | 1,030,731 | 129 | 8,443 | 2,926 | 5,517 | 2,563 | 4,701,082 | 610 |
| November | 5,111 | 14,091 | 3,079,294 | 403 | 483 | 8,758 | 36,886 | 7 | 1,438 | (17,618) | 946,920 | 119 | 7,032 | 2,544 | 4,488 | 5,231 | 4,063,099 | 529 |
| December | 7,683 | 13,878 | 4,057,097 | 532 | 809 | 11,609 | 39,118 | 7 | 2,210 | (23,358) | 1,298,767 | 166 | 10,702 | 4,085 | 6,617 | 2,129 | 5,394,981 | 705 |
| **YTD [2]** | **37,076** | **71,731** | **21,473,063** | **2,821** | **3,216** | **57,429** | **219,915** | **40** | **9,251** | **(109,299)** | **6,045,331** | **769** | **49,543** | **17,257** | **32,286** | **19,860** | **27,738,310** | **3,630** |

[*] Authorized Budget and goals were approved in D.21-06-015 from July 1, 2021 to December 31, 2026.
[1] The 2021--2026 Main ESA (Basic/Plus) Program was authorized in D.21-06-015. 2021 YTD starts in July and includes July-December only.
[2] YTD Total Energy Impacts for all fuel types should equal YTD energy impacts that are reported every month in ESA Table 2. 2021 YTD starts in July and includes July-December only.
**Note:** Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

**Table 5B, ESA Program - CSD Leveraging**

| | Gas & Electric | | | | Gas Only | | | | Electric Only | | | | Total | | | |
|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|
| | # of Household Treated by Month | (Annual) | | | # of Household Treated by Month | (Annual) | | | # of Household Treated by Month | (Annual) | | | # of Household Treated by Month | (Annual) | | |
| Month | | Therm | kWh | kW | | Therm | kWh | kW | | Therm | kWh | kW | | Therm | kWh | kW |
| *January* | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - |
| *February* | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - |
| *March* | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - |
| *April* | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - |
| *May* | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - |
| *June* | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - |
| July | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - |
| August | | | | | | | | | | | | | | | | |
| September | | | | | | | | | | | | | | | | |
| October | | | | | | | | | | | | | | | | |
| November | | | | | | | | | | | | | | | | |
| December | | | | | | | | | | | | | | | | |
| **YTD** | **-** | **-** | **-** | **-** | **-** | **-** | **-** | **-** | **-** | **-** | **-** | **-** | **-** | **-** | **-** | **-** |

[*] Authorized Budget and goals were approved in D.21-06-015 from July 1, 2021 to December 31, 2026.
[1] The 2021--2026 Main ESA (Basic/Plus) Program was authorized in D.21-06-015. 2021 YTD starts in July and includes July-December only.
[2] YTD Total Energy Impacts for all fuel types should equal YTD energy impacts that are reported every month ESA Table 2A. 2021 YTD starts in July and includes July-December only.
**Note:** Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

**Table 5C, ESA Program - Multifamily Common Area**

| | Gas & Electric | | | | Gas Only | | | | Electric Only | | | | Total | | | |
|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|
| | # of Properties Treated by Month | (Annual) | | | # of Properties Treated by Month | (Annual) | | | # of Properties Treated by Month | (Annual) | | | # of Properties Treated by Month | (Annual) | | |
| Month [1] | | Therm | kWh | kW | | Therm | kWh | kW | | Therm | kWh | kW | | Therm | kWh | kW |
| *January* | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - |
| *February* | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - |
| *March* | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - |
| *April* | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - |
| *May* | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - |
| *June* | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - |
| July | 3 | (771) | 172,715 | 2.3 | 2 | 233 | 138 | 0.1 | - | - | - | - | 5 | (537) | 172,853 | 2.4 |
| August | 11 | 5,697 | 299,068 | 8.6 | 1 | 703 | 207 | 0.2 | - | - | - | - | 12 | 6,400 | 299,275 | 8.8 |
| September | 19 | (6,259) | 842,270 | 15.5 | 2 | 3,058 | 247 | 0.2 | 1 | (43) | 36,874 | 1 | 22 | (3,244) | 879,391 | 16.7 |
| October | 20 | 17,644 | 991,223 | 15.9 | - | - | - | - | 1 | (115) | 29,630 | 1 | 21 | 17,529 | 1,020,853 | 17.3 |
| November | 18 | 28,573 | 791,769 | 3.8268 | 2 | 2,406 | 276 | - | - | - | - | - | 20 | 30,979 | 792,045 | 3.8 |
| December | 9 | 2,490 | 326,404 | 9 | 1 | 379 | 304 | 0.3 | - | - | - | - | 10 | 2,868 | 326,707 | 9.5 |
| **YTD [2]** | **80** | **47,375** | **3,423,448** | **55.4** | **8** | **6,779** | **1,172** | **0.8** | **2** | **(158)** | **66,504** | **2** | **90** | **53,996** | **3,491,124** | **59** |

[*] Authorized Budget and goals were approved in D.21-06-015 from July 1, 2021 to December 31, 2026.
[1] The 2021--2026 Main ESA (Basic/Plus) Program was authorized in D.21-06-015. 2021 YTD starts in July and includes July-December only.
[2] YTD Total Energy Impacts for all fuel types should equal YTD energy impacts that are reported every month Table 2B. 2021 YTD starts in July and includes July-December only.
**Note:** Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

| | A | B | C | D | E | F | G | H | I | J | K | L | M |
|---|---|---|---|---|---|---|---|---|---|---|---|---|---|
| 1 | **Energy Savings Assistance Program Table 6 - Expenditures for Pilots and Studies [1]** | | | | | | | | | | | | |
| 2 | **Pacific Gas and Electric Company** | | | | | | | | | | | | |
| 3 | **Through December 31, 2021** | | | | | | | | | | | | |
| 4 | | **Authorized Funding [2]** | | | **Current Month Expenses** | | | **Total Expenses** | | | **% of Budget Expensed** | | |
| 5 | | **Electric** | **Gas** | **Total** | **Electric** | **Gas** | **Total** | **Electric** | **Gas** | **Total** | **Electric** | **Gas** | **Total** |
| 6 | **Pilots** | | | | | | | | | | | | |
| 7 | Virtual Energy Coach | $ 689,000 | $ 611,000 | $ 1,300,000 | $ 40,578 | $ 35,984 | $ 76,563 | $ 40,578 | $ 35,984 | $ 76,563 | 6% | 6% | 6% |
| 8 | | | | | | | | | | | | | |
| 9 | **Total Pilots** | **$ 689,000** | **$ 611,000** | **$ 1,300,000** | **$ 40,578** | **$ 35,984** | **$ 76,563** | **$ 40,578** | **$ 35,984** | **$ 76,563** | **6%** | **6%** | **6%** |
| 10 | | | | | | | | | | | | | |
| 11 | **Studies** | | | | | | | | | | | | |
| 12 | 2022 Low Income Needs Assessment (LINA) Study [3] | $ 112,125 | $ 37,875 | $ 150,000 | $ (4,491) | $ 4,843 | $ 352 | $ 36,947 | $ 24,494 | $ 61,441 | 33% | 65% | 41% |
| 13 | 2022 LINA - ESA Allocation | $ 52,125 | $ 22,875 | $ 75,000 | $ 9,368 | $ 8,308 | $ 17,676 | $ 13,949 | $ 18,745 | $ 32,693 | 27% | 82% | 44% |
| 14 | 2022 LINA - CARE Allocation | $ 60,000 | $ 15,000 | $ 75,000 | $ (13,859) | $ (3,465) | $ (17,324) | $ 22,998 | $ 5,750 | $ 28,748 | 38% | 38% | 38% |
| 15 | Rapid Feedback Research and Analysis - Program Logic Model [4] | $ 33,013 | $ 14,488 | $ 47,500 | $ 21,254 | $ 18,848 | $ 40,101 | $ 21,254 | $ 18,848 | $ 40,101 | 64% | 130% | 84% |
| 16 | Multifamily CAM Process Evaluation [5] | $ 62,550 | $ 27,450 | $ 90,000 | $ 5,072 | $ 4,498 | $ 9,570 | $ 15,844 | $ 14,051 | $ 29,895 | 25% | 51% | 33% |
| 17 | Impact Evaluation Studies (2-4 Studies) | $ 238,500 | $ 211,500 | $ 450,000 | | | | | | | | | |
| 18 | Process Evaluation Studies (1-4 Studies) | $ 79,500 | $ 70,500 | $ 150,000 | $ - | $ - | $ - | $ - | $ - | $ - | 0% | 0% | 0% |
| 19 | 2025 Low Income Needs Assessment (LINA) Study | $ 112,125 | $ 37,875 | $ 150,000 | $ - | $ - | $ - | $ - | $ - | $ - | 0% | 0% | 0% |
| 20 | 2025 LINA - ESA Allocation | $ 52,125 | $ 22,875 | $ 75,000 | $ - | $ - | $ - | $ - | $ - | $ - | 0% | 0% | 0% |
| 21 | 2025 LINA - CARE Allocation | $ 60,000 | $ 15,000 | $ 75,000 | $ - | $ - | $ - | $ - | $ - | $ - | 0% | 0% | 0% |
| 22 | 2028 Low Income Needs Assessment (LINA) Study | $ 112,125 | $ 37,875 | $ 150,000 | $ - | $ - | $ - | $ - | $ - | $ - | 0% | 0% | 0% |
| 23 | 2028 LINA - ESA Allocation | $ 52,125 | $ 22,875 | $ 75,000 | $ - | $ - | $ - | $ - | $ - | $ - | 0% | 0% | 0% |
| 24 | 2028 LINA - CARE Allocation | $ 60,000 | $ 15,000 | $ 75,000 | $ - | $ - | $ - | $ - | $ - | $ - | 0% | 0% | 0% |
| 25 | Non Energy Benefits Study | $ 79,500 | $ 70,500 | $ 150,000 | $ - | $ - | $ - | $ - | $ - | $ - | 0% | 0% | 0% |
| 26 | Statewide CARE-ESA Categorical Study [6] | $ 29,925 | $ 15,075 | $ 45,000 | $ - | $ - | $ - | $ - | $ - | $ - | 0% | 0% | 0% |
| 27 | Categorical Study - ESA Allocation | $ 11,925 | $ 10,575 | $ 22,500 | $ - | $ - | $ - | $ - | $ - | $ - | 0% | 0% | 0% |
| 28 | Categorical Study - CARE Allocation | $ 18,000 | $ 4,500 | $ 22,500 | $ - | $ - | $ - | $ - | $ - | $ - | 0% | 0% | 0% |
| 29 | Discretionary [7] | $ 159,000 | $ 141,000 | $ 300,000 | $ - | $ - | $ - | $ - | $ - | $ - | 0% | 0% | 0% |
| 30 | **Total Studies** | **$ 1,018,363** | **$ 664,138** | **$ 1,682,500** | **$ 21,835** | **$ 28,189** | **$ 50,024** | **$ 74,045** | **$ 57,393** | **$ 131,437** | **7%** | **9%** | **8%** |
| 31 | | | | | | | | | | | | | |
| 32 | [1] Funding for studies is not solely supported via the ESA program budget; some studies are jointly supported via the CARE budget. Year to Date Expenses is from January 1, 2021. | | | | | | | | | | | | |
| 33 | [2] Authorized per D.21-06-015. Funds for pilots and studies may be rolled over to the next program year or borrowed from a future program year within the cycle, to allow for flexibility in scheduling changes with these efforts. Funding amounts listed reflect PG&E's 30% allocation among the IOUs. Final authorized budgets may be adjusted by the ESA/CARE Studies Working Group per D.21-06-015. | | | | | | | | | | | | |
| 34 | [3] PG&E's Advice Letter 4193-G/5718-E approved Joint Utilities' 2022 LINA Study for $500,000. SCE holds the statewide contract for this co-funded study. PG&E's 30% allocation is $150,000, funded 50/50 via the ESA and CARE budgets. The 2022 LINA commenced in January 2021. The Joint Utilities would carry over committed, unspent 2021 LINA funding forward to 2022 and until the study is completed. | | | | | | | | | | | | |
| 35 | [4] This is a PG&E-only study. Authorized Budget: Approved in Advice Letter 4351-G-B/6035-E-B from January 1, 2021 to June 30, 2021. Funding source is 100% ESA. | | | | | | | | | | | | |
| 36 | [5] PG&E's Advice Letter 4349-G/6030-E was approved on January 21, 2021, and authorized $90,000 shift from the MF Adminstration to Studies for the MF CAM Process Evaluation; funding source is 100% ESA. PG&E holds the statewide contract for this co-funded study. The study commenced in July 2021. The Joint Utilities will carry over committed, unspent 2021 funding forward to 2022 and until the study is completed. | | | | | | | | | | | | |
| 37 | [6] Authorized per D.21-06-015, the Categorical Study will be funded 50/50 via the ESA and CARE budgets. | | | | | | | | | | | | |
| 38 | [7] Authorized per D.21-06-015, for each IOU to use for IOU-specific studies as needed. Unused annual budget may be carried forward until the end of the cycle. | | | | | | | | | | | | |
| 39 | **Note:** Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments. | | | | | | | | | | | | |

**Energy Savings Assistance Program Table 7 - (Second Refrigerators, In-Home Education, MyEnergy/My Account Platform)**
**Pacific Gas and Electric Company**
**July 1, 2021 Through December 31, 2021** [*]

| 7A - Households Receiving Second Refrigerators | | | |
|---|---|---|---|
| **Measures** | **Units** | **Received Refrigerator** | **Not eligible for Refrigerator due to Less than Six Occupants** |
| Second Refrigerators | Each | 237 | 117 |

| 7B - Households Receiving In- Home Energy Education Only | | |
|---|---|---|
| **Measures** | **Units** | **Households that Only Received Energy Education** |
| In-Home Education | Home | 1,124 |

| 7C - Households for My Energy/My Account Platform | | |
|---|---|---|
| **Opt-Out** | **Already Enrolled** | **Opt-In** |
| 2,070 | | 9,907 |

[*] Authorized Budget and goals: Approved in D.21-06-015 from July 1, 2021 to December 31, 2026. 2021 ESA budget and program is July 1 through December 31, 2021, thus 2021 Year to Date begins July 1, 2021.

**Energy Savings Assistance Program Table 8 - Contractor Advanced Funding and Repayment**
**Pacific Gas and Electric Company**
**Through May 31, 2021**

| | | B-C | | | E x F | | | | (B)-(cumulative H + cumulative I) |
|---|---|---|---|---|---|---|---|---|---|
| | Total Advanced Amount | Total Advance PPRS Credit Eligible [1] [7] | Total Advance Not Eligible for PPRS Credit [7] | Percentage for PPRS Credit Calculation [2] | Total Contractor Invoices each month [3] | Total PPRS Credit Earned each month [4] | PPRS Credits Applied each month [5] | Non PPRS Payments Applied each month [6] | Total Advances Outstanding |
| **Jan-20** | $ - | $ - | $ - | 0% | $ - | $ - | $ - | $ - | $ - |
| **Feb-20** | $ - | $ - | $ - | 0% | $ - | $ - | $ - | $ - | $ - |
| **Mar-20** | $ - | $ - | $ - | 0% | $ - | $ - | $ - | $ - | $ - |
| **Apr-20** | $ 12,875,555 | $ - | $ - | 0% | $ - | $ - | $ - | $ - | $ 12,875,555 |
| **May-20** | $ - | $ - | $ - | 0% | $ - | $ - | $ - | $ - | $ - |
| **Jun-20** | $ 8,730,817 | $ - | $ - | 0% | $ - | $ - | $ - | $ - | $ 21,606,372 |
| **Jul-20** | $ 398,099 | $ - | $ - | 0% | $ - | $ - | $ - | $ - | $ 22,004,471 |
| **Aug-20** | $ - | $ - | $ - | 0% | $ - | $ - | $ - | $ - | $ - |
| **Sep-20** | $ - | $ - | $ - | 0% | $ - | $ - | $ - | $ - | $ - |
| **Oct-20** | $ - | $ - | $ - | 0% | $ - | $ - | $ - | $ - | $ - |
| **Nov-20** | $ - | $ - | $ - | 0% | $ - | $ - | $ - | $ - | $ - |
| **Dec-20** | $ - | $ 10,054,343 | $ 11,950,128 | 40% | $ 7,627,505 | $ 3,051,002 | $ (2,886,782) | $ (869,659) | $ 18,248,030 |
| **Jan-21** | $ - | $ 10,054,343 | $ 11,950,128 | 40% | $ 7,721,620 | $ 3,088,648 | $ (2,291,152) | $ (1,017,957) | $ 14,938,921 |
| **Feb-21** | $ - | $ 10,320,048 | $ 11,684,423 | 40% | $ 9,893,005 | $ 3,957,202 | $ (2,169,647) | $ (4,013,473) | $ 8,755,801 |
| **Mar-21** | $ - | $ 10,320,048 | $ 11,684,423 | 40% | $ 11,894,435 | $ 4,757,774 | $ (1,245,170) | $ (1,833,925) | $ 5,676,705 |
| **Apr-21** | $ - | $ 10,320,048 | $ 11,684,423 | 40% | $ 8,664,714 | $ 3,465,886 | $ (774,922) | $ (681,313) | $ 4,220,471 |
| **May-21** | $ - | $ 10,320,048 | $ 11,684,423 | 40% | $ 12,421,173 | $ 4,968,469 | $ (629,698) | $ (623,220) | $ 2,967,553 |
| **Jun-21** | $ - | $ 10,320,048 | $ 11,684,423 | 40% | $ 4,114,308 | $ 1,645,723 | $ (169,927) | $ (312,143) | $ 2,485,483 |
| **Jul-21** | $ - | $ 10,320,048 | $ 11,684,423 | 40% | $ 116,037 | $ 46,415 | $ (26,772) | $ (249,581) | $ 2,209,130 |
| **Aug-21** | $ - | $ 10,320,048 | $ 11,684,423 | 40% | $ 30,607 | $ 12,243 | $ (2,584) | $ (314,390) | $ 1,892,156 |
| **Sep-21** | $ - | $ 10,320,048 | $ 11,684,423 | 40% | $ - | $ - | $ - | $ (354,597) | $ 1,537,559 |
| **Oct-21** | $ - | $ 10,320,048 | $ 11,684,423 | 40% | $ - | $ - | $ - | $ (440,247) | $ 1,097,312 |
| **Nov-21** | $ - | $ 10,320,048 | $ 11,684,423 | 40% | $ - | $ - | $ - | $ (174,996) | $ 922,316 |
| **Dec-21** | $ - | $ 10,320,048 | $ 11,684,423 | 40% | $ - | $ - | $ - | $ (922,316) | $ - |
| **Total** | $ 22,004,471 | $ 10,320,048 | $ 11,684,423 | 40% | $ 62,483,404 | $ 24,993,362 | $ (10,196,654) | $ (11,807,817) | $ - |

IOUs - Do not delete footnotes 1-5 below.
[1] Contractor labor and labor-related costs. Post-Pandemic Return to Service (PPRS) credit eligible. Based on number of contractors eligible for PPRS credit as of last calendar day of a given month.
[2] 40% for PPRS credit calculation from Joint Tier 2 Advice Letter 5654-G filed on June 29, 2020
[3] For work performed during PPRS credit-earning period, for contractors receiving advances. PG&E's PPRS credit-earning period is from December 1, 2020 to May 31, 2021. (Dates will vary by IOU based on start of PPRS credit earnings period.) Only includes contractors eligible for PPRS credit as of the reporting month.
[4] Based on total monthly contractor invoices, up to maximum allowable for each contractor. Contractors who are not eligible for PPRS credit as of reporting month have a maximum allowable amount of 0.
[5] Credits may be applied at a later date than earned depending on the contractor repayment schedule.
[6] Includes repayments processed for which PPRS credits were not applied, including contractor payments returned unused or duplicate payments received from other funding sources.
[7] As a result of AL4269-G-A/5865-E-A, contractors are submitting the revised templates resulting in the change to the PPRS eligible amount. As of Feb 2021 all of the templates have been received and the PPRS eligible numbers will remain static through out the rest of the year.

Note: This table created pursuant to section 1.2.3 in Commission Resolution E-5074. This report covers the period from the issuance of advances until the last day of the month reported. Any required corrections/adjustments are reported herein and supersede results reported in prior months.

| | A | B | C | D | E | F | G | H | I | J | K | L | M |
|---|---|---|---|---|---|---|---|---|---|---|---|---|---|
| 1 | **CARE Table 1 - CARE Program Expenses** | | | | | | | | | | | | |
| 2 | **Pacific Gas and Electric Company** | | | | | | | | | | | | |
| 3 | **Through December 31, 2021** | | | | | | | | | | | | |
| 4 | | **Authorized Budget [1][2]** | | | **Current Month Expenses [2]** | | | **Year to Date Expenses [2]** | | | **% of Budget Spent YTD** | | |
| 5 | **CARE Program:** | **Electric** | **Gas** | **Total** | **Electric** | **Gas** | **Total** | **Electric** | **Gas** | **Total** | **Electric** | **Gas** | **Total** |
| 6 | Outreach | $ 6,293,280 | $ 1,573,320 | **$ 7,866,600** | $ 4,864 | $ 1,216 | **$ 6,080** | $ 4,805,994 | $ 1,201,498 | **$ 6,007,492** | 76% | 76% | 76% |
| 7 | Processing / Certification Re-certification | $ 655,600 | $ 163,900 | **$ 819,500** | $ 59,132 | $ 14,783 | **$ 73,915** | $ 593,429 | $ 148,357 | **$ 741,786** | 91% | 91% | 91% |
| 8 | Post Enrollment Verification | $ 1,151,920 | $ 287,980 | **$ 1,439,900** | $ 102,983 | $ 25,746 | **$ 128,728** | $ 671,849 | $ 167,962 | **$ 839,811** | 58% | 58% | 58% |
| 9 | IT Programming | $ 1,325,040 | $ 331,260 | **$ 1,656,300** | $ 125,997 | $ 31,499 | **$ 157,497** | $ 1,633,218 | $ 408,304 | **$ 2,041,522** | 123% | 123% | 123% |
| 10 | Cooling Centers [8] | $ - | $ - | **$ -** | $ - | $ - | **$ -** | $ - | $ - | **$ -** | 0% | 0% | 0% |
| 11 | CHANGES Program [3] | $ 420,000 | $ 105,000 | **$ 525,000** | $ 73,655 | $ 18,414 | **$ 92,069** | $ 444,603 | $ 111,151 | **$ 555,754** | 106% | 106% | 106% |
| 12 | Studies and Pilots [4] | $ 18,000 | $ 4,500 | **$ 22,500** | $ (13,859) | $ (3,465) | **$ (17,324)** | $ 22,998 | $ 5,750 | **$ 28,748** | 128% | 128% | 128% |
| 13 | Measurement and Evaluation [5] | $ 160,000 | $ 40,000 | **$ 200,000** | $ 30,400 | $ 7,600 | **$ 38,000** | $ 100,746 | $ 25,187 | **$ 125,933** | 63% | 63% | 63% |
| 14 | Regulatory Compliance | $ 286,880 | $ 71,720 | **$ 358,600** | $ 13,278 | $ 3,320 | **$ 16,598** | $ 218,858 | $ 54,715 | **$ 273,573** | 76% | 76% | 76% |
| 15 | General Administration | $ 879,360 | $ 219,840 | **$ 1,099,200** | $ (15,722) | $ (3,931) | **$ (19,653)** | $ 536,896 | $ 134,224 | **$ 671,120** | 61% | 61% | 61% |
| 16 | CPUC Energy Division | $ 130,400 | $ 32,600 | **$ 163,000** | $ 16,895 | $ 4,224 | **$ 21,118** | $ 82,039 | $ 20,510 | **$ 102,549** | 63% | 63% | 63% |
| 17 | | | | | | | | | | | | | |
| 18 | **SUBTOTAL MANAGEMENT COSTS [1][2]** | **$ 11,320,480** | **$ 2,830,120** | **$ 14,150,600** | **$ 397,623** | **$ 99,406** | **$ 497,029** | **$ 9,110,630** | **$ 2,277,658** | **$ 11,388,288** | **80%** | **80%** | **80%** |
| 19 | | | | | | | | | | | | | |
| 20 | CARE Rate Discount [6] | $ 546,831,200 | $ 136,707,800 | **$ 683,539,000** | $ 60,131,549 | $ 25,928,697 | **$ 86,060,246** | $ 747,584,506 | $ 156,023,717 | **$ 903,608,224** | 137% | 114% | 132% |
| 21 | | | | | | | | | | | | | |
| 22 | **TOTAL PROGRAM COSTS & CUSTOMER DISCOUNTS** | **$ 558,151,680** | **$ 139,537,920** | **$ 697,689,600** | **$ 60,529,172** | **$ 26,028,103** | **$ 86,557,276** | **$ 756,695,137** | **$ 158,301,375** | **$ 914,996,512** | **136%** | **113%** | **131%** |
| 23 | | | | | | | | | | | | | |
| 24 | Other CARE Rate Benefits | | | | | | | | | | | | |
| 25 | - DWR Bond Charge Exemption | | | | $ 2,652,323 | | $ 2,652,323 | $ 34,877,175 | | $ 34,877,175 | | | |
| 26 | - CARE PPP Exemption [7] | | | | $ 7,876,493 | $ 2,909,477 | $ 10,785,970 | $ 93,463,402 | $ 18,217,072 | $ 111,680,475 | | | |
| 27 | - California Solar Initiative Exemption | | | | $ (178,957) | | $ (178,957) | $ (2,259,448) | | $ (2,259,448) | | | |
| 28 | - kWh Surcharge Exemption | | | | | | | | | | | | |
| 29 | - Vehicle Grid Integration Exemption | | | | | | | | | | | | |
| 30 | Total Other CARE Rate Benefits | | | | **$ 10,349,859** | **$ 2,909,477** | **$ 13,259,336** | **$ 126,081,129** | **$ 18,217,072** | **$ 144,298,201** | | | |
| 31 | | | | | | | | | | | | | |
| 32 | Indirect Costs | $ 852,825 | $ 213,206 | **$ 1,066,031** | | | | | | | | | |
| 33 | | | | | | | | | | | | | |
| 34 | | | | | | | | | | | | | |
| 35 | [1] Authorized Budget: Approved in D.21-06-015 from January 1, 2021 to December 31, 2026. | | | | | | | | | | | | |
| 36 | [2] 2021 authorized budget includes $1,066,016 for Benefit Burdens as approved in (D.)20-12-005. Actual employee benefit burden costs have been included in the program monthly and YTD expenses. | | | | | | | | | | | | |
| 37 | [3] Decision 15-12-047 transitioned from CHANGES pilot to CHANGES program and funding for the effort is captured herein. D.21-06-015 approved funding for the CHANGES program through CARE program for PYs 2021-2026. | | | | | | | | | | | | |
| 38 | [4] Reflects the budget and expenses for LINA study. | | | | | | | | | | | | |
| 39 | [5] Reflects the budget and expenses for Annual Eligibility Estimates prepared by Athens Research on behalf of the utilities. | | | | | | | | | | | | |
| 40 | [6] Per D.02-09-021, PG&E is authorized to recover the full value of the discount through the CARE two-way balancing account on an automatic pass-through basis. | | | | | | | | | | | | |
| 41 | [7] PPP Exemption - CARE customers are exempt from paying CARE program costs including PPP costs for CARE admin and the CARE surcharge. | | | | | | | | | | | | |
| 42 | [8] As directed in D.16-11-022, as modified by D.17-02-033, Cooling Centers program is no longer funded through CARE program starting in 2020. PG&E incorporated the cooling center budget request for 2020-2022 into the 2020 GRC Proceeding. | | | | | | | | | | | | |
| 43 | | | | | | | | | | | | | |
| 44 | **Note:** Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments. | | | | | | | | | | | | |

## CARE Table 2 - Enrollment, Recertification, Attrition, & Penetration
## Pacific Gas and Electric Company
## Through December 31, 2021

| | New Enrollment | | | | | | | | | | Recertification | | | | Attrition (Drop Offs) | | | | | Enrollment | | | | |
|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|
| | Automatic Enrollment | | | | Self-Certification (Income or Categorical) | | | | | | | | | | | | | | | | | | | |
| | Inter-Utility [1] | Intra-Utility [2] | Leveraging [3] | Combined (B+C+D) | Online | Paper | Phone | Capitation | Combined (F+G+H+I) | Total New Enrollment (E+J) | Scheduled | Non-Scheduled (Duplicates) | Automatic | Total Recertification (L+M+N) | No Response[4] | Failed PEV | Failed Recertification | Other[5] | Total Attrition (P+Q+R+S) | Gross (K+O) | Net Adjusted (K-T) | Total CARE Participants | Estimated CARE Eligible | Penetration Rate % (W/X) |
| **January** | 0 | 1,255 | 0 | 1,255 | 17,645 | 7,877 | 409 | 16 | 25,947 | 27,202 | 98 | 13,784 | 6,023 | 19,905 | n/a | 0 | 0 | 16,681 | 16,681 | 47,107 | 10,521 | 1,583,094 | 1,447,571 | 109.4% |
| **February** | 0 | 1,514 | 0 | 1,514 | 13,635 | 2,909 | 540 | 20 | 17,104 | 18,618 | 10,167 | 7,977 | 7,284 | 25,428 | n/a | 0 | 0 | 14,067 | 14,067 | 44,046 | 4,551 | 1,587,645 | 1,447,571 | 109.7% |
| **March** | 0 | 1,551 | 0 | 1,551 | 11,797 | 1,844 | 395 | 57 | 14,093 | 15,644 | 3,847 | 5,408 | 7,390 | 16,645 | n/a | 0 | 0 | 21,156 | 21,156 | 32,289 | -5,512 | 1,582,133 | 1,447,571 | 109.3% |
| **April** | 0 | 1,681 | 0 | 1,681 | 10,460 | 3,766 | 192 | 101 | 14,519 | 16,200 | 78,746 | 4,399 | 7,095 | 90,240 | n/a | 0 | 0 | 8,102 | 8,102 | 106,440 | 8,098 | 1,590,231 | 1,447,571 | 109.9% |
| **May** | 0 | 1,451 | 0 | 1,451 | 9,527 | 2,327 | 553 | 73 | 12,480 | 13,931 | 13,080 | 4,801 | 7,208 | 25,089 | n/a | 0 | 0 | 17,444 | 17,444 | 39,020 | -3,513 | 1,586,718 | 1,447,571 | 109.6% |
| **June** | 7,271 | 1,600 | 3,031 | 11,902 | 14,537 | 2,501 | 677 | 60 | 17,775 | 29,677 | 9,674 | 5,629 | 131,983 | 147,286 | n/a | 0 | 0 | 10,807 | 10,807 | 176,963 | 18,870 | 1,605,588 | 1,447,571 | 110.9% |
| **July** | 0 | 1,597 | 87 | 1,684 | 13,206 | 2,566 | 396 | 37 | 16,205 | 17,889 | 49,690 | 7,831 | 10,202 | 67,723 | n/a | 0 | 0 | 14,254 | 14,254 | 85,612 | 3,635 | 1,609,223 | 1,447,571 | 111.2% |
| **August** | 0 | 1,449 | 0 | 1,449 | 12,048 | 2,358 | 349 | 43 | 14,798 | 16,247 | 90,948 | 9,959 | 7,067 | 107,974 | n/a | 405 | 0 | 8,742 | 9,147 | 124,221 | 7,100 | 1,616,323 | 1,447,571 | 111.7% |
| **September** | 0 | 1,349 | 0 | 1,349 | 10,303 | 1,084 | 239 | 50 | 11,676 | 13,025 | 47,062 | 8,247 | 6,731 | 62,040 | n/a | 9,860 | 0 | 10,710 | 20,570 | 75,065 | -7,545 | 1,608,778 | 1,447,571 | 111.1% |
| **October** | 0 | 734 | 0 | 734 | 9,543 | 2,896 | 1,120 | 34 | 13,593 | 14,327 | 50,443 | 12,214 | 4,899 | 67,556 | n/a | 10,698 | 0 | 8,367 | 19,065 | 81,883 | -4,738 | 1,604,040 | 1,447,571 | 110.8% |
| **November** | 0 | 718 | 0 | 718 | 7,906 | 2,006 | 256 | 45 | 10,213 | 10,931 | 74,590 | 12,129 | 4,504 | 91,223 | n/a | 15,013 | 14,099 | 8,071 | 37,183 | 102,154 | -26,252 | 1,577,788 | 1,447,571 | 109.0% |
| **December** | 0 | 687 | 0 | 687 | 10,746 | 1,618 | 278 | 42 | 12,684 | 13,371 | 76,705 | 15,639 | 4,338 | 96,682 | n/a | 10,704 | 22,577 | 6,885 | 40,166 | 110,053 | -26,795 | 1,550,993 | 1,447,571 | 107.1% |
| **YTD Total** | **7,271** | **15,586** | **3,118** | **25,975** | **141,353** | **33,752** | **5,404** | **578** | **181,087** | **207,062** | **505,050** | **108,017** | **204,724** | **817,791** | **0** | **46,680** | **36,676** | **145,286** | **228,642** | **1,024,853** | **-21,580** | **1,550,993** | **1,447,571** | **107.1%** |

[1] Enrollments via data sharing between the IOUs.
[2] Enrollments via data sharing between departments and/or programs within the utility.
[3] Enrollments via data sharing with programs outside the IOU that serve low-income customers.
[4] PG&E counts attrition due to no response in the Failed PEV and Failed Recertification columns, respectively.
[5] Includes customers who closed their accounts, requested to be removed, or were otherwise ineligible for the program.

**Note:** Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

## CARE Table 3A - Post-Enrollment Verification Results (Model)
## Pacific Gas and Electric Company
## Through December 31, 2021

| Month | Total CARE Households Enrolled | Households Requested to Verify | % of CARE Enrolled Requested to Verify Total | CARE Households De-enrolled (Due to no response) | CARE Households De-enrolled (Verified as Ineligible)[1] | Total Households De-enrolled[2] | % De-enrolled through Post Enrollment Verification | % of Total CARE Households De-enrolled |
|---|---|---|---|---|---|---|---|---|
| **January** | 1,583,094 | 0 | 0.00% | | | | | |
| **February** | 1,587,645 | 0 | 0.00% | | | | | |
| **March** | 1,582,133 | 0 | 0.00% | | | | | |
| **April** | 1,590,231 | 0 | 0.00% | | | | | |
| **May** | 1,586,718 | 0 | 0.00% | | | | | |
| **June** | 1,605,588 | 0 | 0.00% | | | | | |
| **July** | 1,609,223 | 5,354 | 0.33% | 4,391 | 285 | 4,676 | 87.34% | 0.29% |
| **August** | 1,616,323 | 5,550 | 0.34% | 4,614 | 236 | 4,850 | 87.39% | 0.30% |
| **September** | 1,608,778 | 10,586 | 0.66% | 7,756 | 635 | 8,391 | 79.27% | 0.52% |
| **October** | 1,604,040 | 8,229 | 0.51% | 6,839 | 373 | 7,212 | 87.64% | 0.45% |
| **November** | 1,577,788 | 4,999 | 0.32% | | | | | |
| **December** | 1,550,993 | 4,847 | 0.31% | | | | | |
| **YTD Total** | **1,550,993** | **39,565** | **2.55%** | **23,600** | **1,529** | **25,129** | **84.56%** | **1.62%** |

[1] Includes customers verified as over income or who requested to be de-enrolled.

[2] Verification results are tied to the month initiated. Therefore, verification results may be pending due to the time permitted for a participant to respond.

**Note:** CARE PEV was on hold through June 30, 2021, due to the Emergency Consumer Protection Plan related to COVID-19.

**Note:** Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

## CARE Table 3B Post-Enrollment Verification Results (Electric-Only High Usage)
## Pacific Gas and Electric Company
## Through December 31, 2021

| Month | Total CARE Households Enrolled | Households Requested to Verify [1] | % of CARE Enrolled Requested to Verify Total | CARE Households De-enrolled (Due to no response) | CARE Households De-enrolled (Verified as Ineligible) [2] | Total Households De-enrolled [3] | % De-enrolled through HUV Post Enrollment Verification | % of Total CARE Households De-enrolled |
|---|---|---|---|---|---|---|---|---|
| **January** | 1,583,094 | 0 | 0.00% | | | | | |
| **February** | 1,587,645 | 0 | 0.00% | | | | | |
| **March** | 1,582,133 | 0 | 0.00% | | | | | |
| **April** | 1,590,231 | 0 | 0.00% | | | | | |
| **May** | 1,586,718 | 0 | 0.00% | | | | | |
| **June** | 1,605,588 | 0 | 0.00% | | | | | |
| **July** | 1,609,223 | 6,668 | 0.41% | 5,801 | 238 | 6,039 | 90.57% | 0.38% |
| **August** | 1,616,323 | 6,983 | 0.43% | 6,218 | 231 | 6,449 | 92.35% | 0.40% |
| **September** | 1,608,778 | 9,929 | 0.62% | 8,726 | 241 | 8,967 | 90.31% | 0.56% |
| **October** | 1,604,040 | 4,641 | 0.29% | 4,153 | 119 | 4,272 | 92.05% | 0.27% |
| **November** | 1,577,788 | 5,792 | 0.37% | | | | | |
| **December** | 1,550,993 | 1,041 | 0.07% | | | | | |
| **YTD Total** | **1,550,993** | **35,054** | **2.26%** | **24,898** | **829** | **25,727** | **91.16%** | **1.66%** |

[1] Includes all participants who were selected for high usage verification process.

[2] Includes customers verified as over income, who requested to be de-enrolled, did not reduce usage, or did not agree to be weatherized.

[3] Verification results are tied to the month initiated and the high usage verification process allows customers 90 days to respond to the verification process. Each utility may have a different de-enrollment date due to billing cycle or other contributing factors.

**Note:** CARE PEV was on hold through June 30, 2021, due to the Emergency Consumer Protection Plan related to COVID-19.

**Note:** Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

| | A | B | C | D | E | F | G |
|---|---|---|---|---|---|---|---|
| 1 | **CARE Table 4 - CARE Self-Certification and Self-Recertification Applications [1]** | | | | | | |
| 2 | **Pacific Gas and Electric Company** | | | | | | |
| 3 | **Through December 31, 2021** | | | | | | |
| 4 | | **Provided [2]** | **Received** | **Approved** | **Denied** | **Pending/Never Completed** | **Duplicates** |
| 5 | **Total (Y-T-D)** | 10,951,599 | 431,485 | 365,869 | 40,715 | 24,901 | 108,017 |
| 6 | **Percentage[3]** | | 100% | 85% | 9% | 6% | 25% |
| 7 | | | | | | | |
| 8 | [1] Includes sub-metered customers. | | | | | | |
| 9 | [2] Includes number of applications provided via direct mail campaigns, call centers, bill inserts and other outreach methods. Because there are other means by which customers obtain applications which are not counted, this number is only an approximation. | | | | | | |
| 10 | [3] Percentage of Received. Duplicates are also counted as Approved, so the total will not add up to 100%. | | | | | | |
| 11 | | | | | | | |
| 12 | **Note:** Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD | | | | | | |
| 13 | adjustments. | | | | | | |

| | A | B | C | D | E | F | G | H | I | J |
|---|---|---|---|---|---|---|---|---|---|---|
| 1 | **CARE Table 5 - Enrollment by County** | | | | | | | | | |
| 2 | **Pacific Gas and Electric Company** | | | | | | | | | |
| 3 | **Through December 31, 2021** | | | | | | | | | |
| 4 | **County** | **Estimated Eligible Households** | | | **Total Households Enrolled** | | | **Penetration Rate** | | |
| 5 | | **Urban** | **Rural [1]** | **Total** | **Urban** | **Rural [1]** | **Total** | **Urban** | **Rural [1]** | **Total** |
| 6 | ALAMEDA | 114,386 | 4 | 114,390 | 130,020 | 1 | 130,021 | 113.7% | 27.9% | 113.7% |
| 7 | ALPINE | 0 | 170 | 170 | 0 | 15 | 15 | n/a | 8.8% | 8.8% |
| 8 | AMADOR | 1 | 5,164 | 5,165 | 0 | 4,746 | 4,746 | 0.0% | 91.9% | 91.9% |
| 9 | BUTTE | 20,179 | 11,870 | 32,049 | 21,095 | 12,517 | 33,612 | 104.5% | 105.5% | 104.9% |
| 10 | CALAVERAS | 14 | 7,762 | 7,776 | 16 | 5,677 | 5,693 | 113.2% | 73.1% | 73.2% |
| 11 | COLUSA | 12 | 2,950 | 2,962 | 5 | 3,614 | 3,619 | 41.2% | 122.5% | 122.2% |
| 12 | CONTRA COSTA | 72,793 | 1 | 72,793 | 102,012 | 0 | 102,012 | 140.1% | 0.0% | 140.1% |
| 13 | EL DORADO | 8,261 | 6,561 | 14,821 | 6,321 | 6,138 | 12,459 | 76.5% | 93.6% | 84.1% |
| 14 | FRESNO | 134,851 | 206 | 135,057 | 163,190 | 94 | 163,284 | 121.0% | 45.7% | 120.9% |
| 15 | GLENN | 0 | 4,785 | 4,785 | 0 | 5,050 | 5,050 | n/a | 105.5% | 105.5% |
| 16 | HUMBOLDT | 0 | 23,013 | 23,013 | 0 | 18,840 | 18,840 | n/a | 81.9% | 81.9% |
| 17 | KERN | 49,839 | 69,214 | 119,053 | 51,924 | 72,203 | 124,127 | 104.2% | 104.3% | 104.3% |
| 18 | KINGS | 142 | 9,027 | 9,169 | 131 | 10,388 | 10,519 | 92.4% | 115.1% | 114.7% |
| 19 | LAKE | 0 | 14,405 | 14,405 | 0 | 13,318 | 13,318 | n/a | 92.5% | 92.5% |
| 20 | LASSEN | 0 | 239 | 239 | 0 | 162 | 162 | n/a | 67.9% | 67.9% |
| 21 | MADERA | 13,946 | 5,534 | 19,481 | 18,725 | 6,076 | 24,801 | 134.3% | 109.8% | 127.3% |
| 22 | MARIN | 16,818 | 1 | 16,819 | 15,015 | 0 | 15,015 | 89.3% | n/a | 89.3% |
| 23 | MARIPOSA | 26 | 3,395 | 3,421 | 20 | 2,437 | 2,457 | 77.6% | 71.8% | 71.8% |
| 24 | MENDOCINO | 14 | 14,523 | 14,536 | 2 | 10,734 | 10,736 | 14.8% | 73.9% | 73.9% |
| 25 | MERCED | 16,154 | 16,384 | 32,538 | 21,290 | 23,087 | 44,377 | 131.8% | 140.9% | 136.4% |
| 26 | MONTEREY | 33,577 | 6,340 | 39,917 | 42,115 | 6,806 | 48,921 | 125.4% | 107.4% | 122.6% |
| 27 | NAPA | 9,089 | 0 | 9,089 | 12,498 | 0 | 12,498 | 137.5% | 0.0% | 137.5% |
| 28 | NEVADA | 9 | 12,149 | 12,158 | 0 | 10,080 | 10,080 | 0.0% | 83.0% | 82.9% |
| 29 | PLACER | 17,841 | 9,287 | 27,128 | 14,635 | 8,594 | 23,229 | 82.0% | 92.5% | 85.6% |
| 30 | PLUMAS | 47 | 2,714 | 2,761 | 9 | 1,605 | 1,614 | 19.2% | 59.1% | 58.4% |
| 31 | SACRAMENTO | 133,667 | 0 | 133,667 | 100,425 | 0 | 100,425 | 75.1% | n/a | 75.1% |
| 32 | SAN BENITO | 172 | 5,671 | 5,844 | 94 | 6,037 | 6,131 | 54.5% | 106.4% | 104.9% |
| 33 | SAN BERNARDINO | 53 | 318 | 371 | 19 | 245 | 264 | 35.6% | 77.2% | 71.2% |
| 34 | SAN FRANCISCO | 60,749 | 0 | 60,749 | 54,626 | 0 | 54,626 | 89.9% | n/a | 89.9% |
| 35 | SAN JOAQUIN | 64,311 | 7,083 | 71,394 | 87,068 | 10,108 | 97,176 | 135.4% | 142.7% | 136.1% |
| 36 | SAN LUIS OBISPO | 11,638 | 17,223 | 28,861 | 6,503 | 16,518 | 23,021 | 55.9% | 95.9% | 79.8% |
| 37 | SAN MATEO | 37,865 | 0 | 37,865 | 40,278 | 0 | 40,278 | 106.4% | n/a | 106.4% |
| 38 | SANTA BARBARA | 14,626 | 1,164 | 15,790 | 21,489 | 956 | 22,445 | 146.9% | 82.1% | 142.1% |
| 39 | SANTA CLARA | 111,306 | 3,464 | 114,770 | 116,256 | 3,420 | 119,676 | 104.4% | 98.7% | 104.3% |
| 40 | SANTA CRUZ | 20,415 | 6 | 20,421 | 21,566 | 2 | 21,568 | 105.6% | 34.1% | 105.6% |
| 41 | SHASTA | 11,150 | 10,907 | 22,057 | 10,300 | 9,024 | 19,324 | 92.4% | 82.7% | 87.6% |
| 42 | SIERRA | 5 | 406 | 411 | 1 | 117 | 118 | 19.6% | 28.8% | 28.7% |
| 43 | SISKIYOU | 0 | 16 | 16 | 0 | 9 | 9 | n/a | 56.6% | 56.6% |
| 44 | SOLANO | 38,631 | 0 | 38,631 | 50,362 | 0 | 50,362 | 130.4% | n/a | 130.4% |
| 45 | SONOMA | 32,495 | 2,133 | 34,628 | 42,905 | 2,892 | 45,797 | 132.0% | 135.6% | 132.3% |
| 46 | STANISLAUS | 27,152 | 23,204 | 50,356 | 25,110 | 24,194 | 49,304 | 92.5% | 104.3% | 97.9% |
| 47 | SUTTER | 11,228 | 0 | 11,229 | 13,961 | 0 | 13,961 | 124.3% | 0.0% | 124.3% |
| 48 | TEHAMA | 12 | 11,944 | 11,956 | 4 | 11,993 | 11,997 | 33.1% | 100.4% | 100.3% |
| 49 | TRINITY | 0 | 647 | 647 | 0 | 264 | 264 | n/a | 40.8% | 40.8% |
| 50 | TULARE | 612 | 8,327 | 8,939 | 365 | 10,217 | 10,582 | 59.6% | 122.7% | 118.4% |
| 51 | TUOLUMNE | 0 | 9,270 | 9,270 | 0 | 7,402 | 7,402 | n/a | 79.8% | 79.8% |
| 52 | YOLO | 26,168 | 1 | 26,169 | 22,766 | 1 | 22,767 | 87.0% | 141.8% | 87.0% |
| 53 | YUBA | 9,732 | 105 | 9,837 | 12,177 | 114 | 12,291 | 125.1% | 108.6% | 124.9% |
| 54 | **Total** | **1,119,988** | **327,584** | **1,447,571** | **1,225,298** | **325,695** | **1,550,993** | **109.4%** | **99.4%** | **107.1%** |
| 55 | | | | | | | | | | |
| 56 | [1] "Rural" includes ZIP Codes classified as such by the Goldsmith modification that was developed to identify small | | | | | | | | | |
| 57 | towns and rural areas within large metropolitan counties. ZIP Codes not defined as rural are classified as urban. | | | | | | | | | |
| 58 | | | | | | | | | | |
| 59 | Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD | | | | | | | | | |
| 60 | adjustments. | | | | | | | | | |

| | A | B | C | D | E | F | G | H |
|---|---|---|---|---|---|---|---|---|
| 1 | **CARE Table 6 - Recertification Results** | | | | | | | |
| 2 | **Pacific Gas and Electric Company** | | | | | | | |
| 3 | **Through December 31, 2021** | | | | | | | |
| 4 | **Month** | **Total CARE Households** | **Households Requested to Recertify [1]** | **% of Households Total (C/B)** | **Households Recertified [2]** | **Households De-enrolled [3]** | **Recertification Rate % [4] (E/C)** | **% of Total Households De-enrolled (F/B)** |
| 5 | January | 1,583,094 | 0 | 0.0% | | | | |
| 6 | February | 1,587,645 | 0 | 0.0% | | | | |
| 7 | March | 1,582,133 | 0 | 0.0% | | | | |
| 8 | April | 1,590,231 | 0 | 0.0% | | | | |
| 9 | May | 1,586,718 | 0 | 0.0% | | | | |
| 10 | June | 1,605,588 | 0 | 0.0% | | | | |
| 11 | July | 1,609,223 | 0 | 0.0% | | | | |
| 12 | August | 1,616,323 | 28,736 | 1.8% | 14,637 | 14,099 | 50.94% | 0.87% |
| 13 | September | 1,608,778 | 52,546 | 3.3% | 29,969 | 22,577 | 57.03% | 1.40% |
| 14 | October | 1,604,040 | 46,719 | 2.9% | | | | |
| 15 | November | 1,577,788 | 31,857 | 2.0% | | | | |
| 16 | December | 1,550,993 | 53,508 | 3.4% | | | | |
| 17 | **YTD** | **1,550,993** | **213,366** | **13.76%** | **44,606** | **36,676** | **54.88%** | **2.36%** |
| 18 | | | | | | | | |
| 19 | [1] Excludes count of customers recertified through the probability model. | | | | | | | |
| 20 | [2] Recertification results are tied to the month initiated and the recertification process allows customers 90 days to respond to the recertification | | | | | | | |
| 21 | request. Results may be pending due to the time permitted for a participant to respond. | | | | | | | |
| 22 | [3] Includes customers who did not respond or who requested to be de-enrolled. | | | | | | | |
| 23 | [4] Percentage of customers recertified compared to the total participants requested to recertify in that month. | | | | | | | |
| 24 | **Note:** CARE Recertification was on hold through June 30, 2021, due to the Emergency Consumer Protection Plan related to COVID-19. First recertification requests to be mailed in August 2021. | | | | | | | |
| 25 | **Note:** Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments. | | | | | | | |

| | A | B | C | D | E | F | G |
|---|---|---|---|---|---|---|---|
| 1 | **CARE Table 7 - Capitation Contractors[1]** | | | | | | |
| 2 | **Pacific Gas and Electric Company** | | | | | | |
| 3 | **Through December 31, 2021** | | | | | | |
| 4 | **Contractor** | **Contractor Type (Check one or more if applicable)** | | | | **Total Enrollments** | |
| 5 | | | | | | | |
| 6 | | **Private** | **CBO** | **WMDVBE** | **LIHEAP** | **Current Month** | **Year-to-Date** |
| 7 | Amador-Tuolumne Community Action Agency | | x | | x | 1 | 7 |
| 8 | Arriba Juntos | | x | | | 0 | 0 |
| 9 | Catholic Charities Diocese of Fresno | | x | | | 0 | 13 |
| 10 | Central Coast Energy Services Inc | | x | | x | 16 | 317 |
| 11 | Cesar A Moncada DBA Moncada Outreach | | x | | | 17 | 23 |
| 12 | Child Abuse Prevention Council of San Joaquin County | | x | | | 0 | 0 |
| 13 | Community Action Marin | | x | | x | 0 | 0 |
| 14 | Community Action Partnership of Madera County | | x | | x | 0 | 17 |
| 15 | Community Health for Asian Americans | | x | | | 0 | 0 |
| 16 | Community Resource Project Inc | | x | | x | 1 | 80 |
| 17 | County of San Joaquin | | x | | x | 3 | 32 |
| 18 | Dignity Health | | x | | | 0 | 2 |
| 19 | Disability Resource Agency for Independent Living | | x | | | 0 | 0 |
| 20 | El Dorado County Health and Human Services Agency | | x | | | 1 | 9 |
| 21 | Filipino American Development Foundation | | x | | | 0 | 0 |
| 22 | Food For People | | x | | | 0 | 0 |
| 23 | Heritage Institute for Family Advocacy | | x | | | 0 | 0 |
| 24 | Hip Housing Human Investment Project Inc | | x | | | 0 | 0 |
| 25 | Housing Authority of the City of Fresno | | x | | | 0 | 0 |
| 26 | Housing Authority of the County of Kern | | x | | | 0 | 0 |
| 27 | Independent Living Center of Kern County Inc | | x | | | 0 | 6 |
| 28 | Interfaith Council of Amador | | x | | | 0 | 0 |
| 29 | KidsFirst | | x | | | 0 | 0 |
| 30 | Kings Community Action Organization Inc | | x | | x | 0 | 0 |
| 31 | LifeLong Medical Care | | x | | | 0 | 0 |
| 32 | Marin Center for Independent Living | | x | | | 0 | 0 |
| 33 | Merced County Community Action Agency | | x | | x | 0 | 4 |
| 34 | Monument Crisis Center | | x | | | 0 | 0 |
| 35 | National Asian American Coalition | | x | | | 0 | 0 |
| 36 | North Coast Energy Services Inc | | x | | | 0 | 40 |
| 37 | OCCUR | | x | | | 0 | 0 |
| 38 | Project Access Inc | | x | | | 0 | 0 |
| 39 | Redwood Community Action Agency | | x | | x | 0 | 1 |
| 40 | Resources for Independence Central Valley | | x | | | 0 | 0 |
| 41 | Rising Sun Energy Center | | x | | | 0 | 1 |
| 42 | Sacred Heart Community Service | | x | | x | 1 | 23 |
| 43 | Sia Vue DBA Hmong Inc | | x | | | 0 | 0 |
| 44 | Spectrum Community Services | | x | | | 0 | 0 |
| 45 | Tri-County Independent Living | | x | | | 0 | 0 |
| 46 | UpValley Family Centers | | x | | | 0 | 1 |
| 47 | Valley Clean Air Now | | x | | | 2 | 2 |
| 48 | West Valley Community Services | | x | | | 0 | 0 |
| 49 | Yolo County Housing Authority | | x | | | 0 | 0 |
| 50 | Yolo Family Resource Center (Empower Yolo) | | x | | | 0 | 0 |
| 51 | **Total Enrollments** | | | | | **42** | **578** |
| 52 | | | | | | | |
| 53 | [1] All capitation contractors with current contracts are listed regardless of whether they have signed up customers or submitted invoices this year. | | | | | | |
| 54 | | | | | | | |
| 55 | Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments. | | | | | | |

| | A | B | C | D | E | F | G | H | I |
|---|---|---|---|---|---|---|---|---|---|
| 1 | **CARE Table 8 - Households as of Month-End** | | | | | | | | |
| 2 | **Pacific Gas and Electric Company** | | | | | | | | |
| 3 | **Through December 31, 2021** | | | | | | | | |
| 4 | **Month** | **Gas and Electric** | **Gas Only** | **Electric Only** | **Total** | **Eligible Households** | **Penetration** | **% Change** | **Total Residential Accounts [1]** |
| 5 | January | 969,470 | 230,045 | 383,579 | 1,583,094 | 1,447,571 | 109.4% | 0.67% | 5,583,279 |
| 6 | February | 970,964 | 236,021 | 380,660 | 1,587,645 | 1,447,571 | 109.7% | 0.29% | 5,583,279 |
| 7 | March | 983,142 | 215,259 | 383,732 | 1,582,133 | 1,447,571 | 109.3% | -0.35% | 5,583,279 |
| 8 | April | 987,363 | 218,948 | 383,920 | 1,590,231 | 1,447,571 | 109.9% | 0.51% | 5,583,279 |
| 9 | May | 988,601 | 213,716 | 384,401 | 1,586,718 | 1,447,571 | 109.6% | -0.22% | 5,583,279 |
| 10 | June | 997,226 | 214,262 | 394,100 | 1,605,588 | 1,447,571 | 110.9% | 1.19% | 5,583,279 |
| 11 | July | 1,000,100 | 213,806 | 395,317 | 1,609,223 | 1,447,571 | 111.2% | 0.23% | 5,583,279 |
| 12 | August | 1,004,747 | 213,942 | 397,634 | 1,616,323 | 1,447,571 | 111.7% | 0.44% | 5,583,279 |
| 13 | September | 999,172 | 213,278 | 396,328 | 1,608,778 | 1,447,571 | 111.1% | -0.47% | 5,583,279 |
| 14 | October | 994,792 | 213,081 | 396,167 | 1,604,040 | 1,447,571 | 110.8% | -0.29% | 5,583,279 |
| 15 | November | 975,205 | 209,693 | 392,890 | 1,577,788 | 1,447,571 | 109.0% | -1.64% | 5,583,279 |
| 16 | December | 956,902 | 205,461 | 388,630 | 1,550,993 | 1,447,571 | 107.1% | -1.70% | 5,583,279 |
| 17 | | | | | | | | | |
| 18 | [1] Data represents total residential electric and/or gas households. This includes sub-metered households. | | | | | | | | |
| 19 | | | | | | | | | |
| 20 | **Note**: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD | | | | | | | | |
| 21 | adjustments. | | | | | | | | |

| | A | B | C | D | E |
|---|---|---|---|---|---|
| 1 | **CARE Program Table 9 - Expenditures for Pilots/CHANGES Program** | | | | |
| 2 | **Pacific Gas and Electric Company** | | | | |
| 3 | **Through December 31, 2021** | | | | |
| 4 | **2021** | **Authorized 2021 Budget** | **Current Month Expenses** | **Expenses Since Jan. 1, 2021** | **% of 2021 Budget Expensed** |
| 5 | | **Total** | **Total** | **Total** | **Total** |
| 6 | | | | | |
| 7 | CHANGES Program | $ 525,000 | $ 92,069 | $ 555,754 | 106% |
| 8 | | | | | |
| 9 | | | | | |
| 10 | **Total** | **$ 525,000** | **$ 92,069** | **$ 555,754** | **106%** |
| 11 | | | | | |
| 12 | | | | | |
| 13 | Decision 15-12-047 transitioned from CHANGES pilot to CHANGES program and funding for the effort is captured herein. | | | | |
| 14 | D.21-06-015 approved funding for the CHANGES program through CARE program for PYs 2021-2026. | | | | |
| 15 | | | | | |
| 16 | | | | | |
| 17 | **Note**: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments. | | | | |

## CARE Table 10 - CHANGES One-On-One Customer[1]
## Pacific Gas and Electric Company

| **No. of attendees at education sessions** | |
|---|---|
| **Disputes Resolved** | |
| 3rd Party Notification | |
| CARE High Energy User Document Submission | |
| Changed Consumer Information on Account | |
| Gas Aggregation | |
| Electricity Aggregation | |
| Energy Audit | |
| HEAP | |
| Set Up New Account | |
| Set Up Online Account Access | |
| Solar | |
| **Total disputes** | |

| **Needs Assistance** | |
|---|---|
| Add/Remove paperless Billing | |
| Arrearage Management Plan (AMP) Enrollment | |
| Arrearage Management Plan Follow-Up | |
| Assisted Client with Making a Payment | |
| Assisted with Closing Account | |
| Bill Amount Adjusted | |
| Billing Language Changed | |
| Changed Consumer Information on Account | |
| CARE/FERA | |
| COVID-19 Emergency Utility Assistance | |
| Electricity Aggregation | |
| ESA Program | |
| Gas Aggregation | |
| HEAP | |
| Medical Baseline | |
| Other Payment Assistance (private, faith based, etc.) | |
| Rate Plan Selection Assistance | |
| REACH | |
| Scheduled Customer Service Visit | |
| Set Up New Account | |
| Set Up Online Account Access | |
| Solar | |
| Payment Plan | |
| **Total Needs Assistance** | |

[1] As of the December 2021 ESA/CARE Monthly Report, this table has been suspended and will not be reported on in future reports.

## CARE Table 11 - CHANGES Group Customer Assistance Sessions [1]
## Pacific Gas and Electric Company

| Date | Session Language | Description of Service Provided (e.g. utility bill assistance, utility bill dispute resolution, and other energy related issues) | Session Logistics | | | |
|---|---|---|---|---|---|---|
| | | | # of Sessions | Length (Hours) | Number of Attendees | Description of Information / Literature Provided |
| N/A | Cantonese | Avoiding Disconnection | 8 | N/A | 152 | CHANGES Ed Handout |
| N/A | Dari | Avoiding Disconnection | 1 | N/A | 10 | CHANGES Ed Handout |
| N/A | Spanish | Avoiding Disconnection | 8 | N/A | 90 | CHANGES Ed Handout |
| N/A | Vietnamese | Avoiding Disconnection | 8 | N/A | 107 | CHANGES Ed Handout |
| | | **Total** | **25** | | **359** | |
| N/A | Cantonese | CARE/FERA and Other Assistance Programs | 4 | N/A | 56 | CHANGES Ed Handout |
| N/A | Dari | CARE/FERA and Other Assistance Programs | 1 | N/A | 10 | CHANGES Ed Handout |
| N/A | Korean | CARE/FERA and Other Assistance Programs | 1 | N/A | 40 | CHANGES Ed Handout |
| N/A | Spanish | CARE/FERA and Other Assistance Programs | 3 | N/A | 98 | CHANGES Ed Handout |
| N/A | Vietnamese | CARE/FERA and Other Assistance Programs | 7 | N/A | 106 | CHANGES Ed Handout |
| | | **Total** | **16** | | **310** | |
| N/A | Cantonese | Electric and Natural Gas Safety | 8 | N/A | 58 | CHANGES Ed Handout |
| N/A | Dari | Electric and Natural Gas Safety | 1 | N/A | 20 | CHANGES Ed Handout |
| N/A | Korean | Electric and Natural Gas Safety | 3 | N/A | 124 | CHANGES Ed Handout |
| N/A | Spanish | Electric and Natural Gas Safety | 6 | N/A | 100 | CHANGES Ed Handout |
| N/A | Vietnamese | Electric and Natural Gas Safety | 9 | N/A | 70 | CHANGES Ed Handout |
| | | **Total** | **27** | | **372** | |
| N/A | Cantonese | Energy Conservation | 5 | N/A | 25 | CHANGES Ed Handout |
| N/A | Dari | Energy Conservation | 2 | N/A | 30 | CHANGES Ed Handout |
| N/A | English | Energy Conservation | 1 | N/A | 2 | CHANGES Ed Handout |
| N/A | Korean | Energy Conservation | 3 | N/A | 43 | CHANGES Ed Handout |
| N/A | Spanish | Energy Conservation | 4 | N/A | 54 | CHANGES Ed Handout |
| N/A | Vietnamese | Energy Conservation | 8 | N/A | 85 | CHANGES Ed Handout |
| | | **Total** | **23** | | **239** | |
| N/A | Cantonese | Gas Aggregation | 7 | N/A | 96 | CHANGES Ed Handout |
| N/A | Dari | Gas Aggregation | 2 | N/A | 70 | CHANGES Ed Handout |
| N/A | English | Gas Aggregation | 1 | N/A | 1 | CHANGES Ed Handout |
| N/A | Spanish | Gas Aggregation | 4 | N/A | 44 | CHANGES Ed Handout |
| N/A | Vietnamese | Gas Aggregation | 7 | N/A | 164 | CHANGES Ed Handout |
| | | **Total** | **21** | | **375** | |
| N/A | Cantonese | High Energy Use | 9 | N/A | 150 | CHANGES Ed Handout |
| N/A | Dari | High Energy Use | 1 | N/A | 10 | CHANGES Ed Handout |
| N/A | English | High Energy Use | 1 | N/A | 1 | CHANGES Ed Handout |
| N/A | English – Native American | High Energy Use | 14 | N/A | 469 | CHANGES Ed Handout |
| N/A | Laotian | High Energy Use | 1 | N/A | 1 | CHANGES Ed Handout |
| N/A | Spanish | High Energy Use | 5 | N/A | 71 | CHANGES Ed Handout |
| N/A | Vietnamese | High Energy Use | 8 | N/A | 67 | CHANGES Ed Handout |
| | | **Total** | **39** | | **769** | |
| N/A | Cantonese | Level Pay Plan | 7 | N/A | 59 | CHANGES Ed Handout |
| N/A | Dari | Level Pay Plan | 1 | N/A | 20 | CHANGES Ed Handout |
| N/A | English | Level Pay Plan | 1 | N/A | 1 | CHANGES Ed Handout |
| N/A | English – Native American | Level Pay Plan | 7 | N/A | 193 | CHANGES Ed Handout |
| N/A | Spanish | Level Pay Plan | 5 | N/A | 81 | CHANGES Ed Handout |
| N/A | Vietnamese | Level Pay Plan | 8 | N/A | 118 | CHANGES Ed Handout |
| | | **Total** | **29** | | **472** | |
| N/A | Cantonese | Understanding Your Bill | 6 | N/A | 91 | CHANGES Ed Handout |
| N/A | Dari | Understanding Your Bill | 2 | N/A | 38 | CHANGES Ed Handout |
| N/A | English | Understanding Your Bill | 2 | N/A | 3 | CHANGES Ed Handout |
| N/A | Laotian | Understanding Your Bill | 1 | N/A | 1 | CHANGES Ed Handout |
| N/A | Spanish | Understanding Your Bill | 6 | N/A | 123 | CHANGES Ed Handout |
| N/A | Vietnamese | Understanding Your Bill | 8 | N/A | 144 | CHANGES Ed Handout |
| | | **Total** | **25** | | **400** | |
| | | **June 1, 2021 through August 31, 2021** | **205** | | **3,296** | |

[1] As of the December 2021 ESA/CARE Monthly Report, this table has been suspended and will not be reported on in future reports.