

**BEFORE THE PUBLIC UTILITIES COMMISSION
OF THE STATE OF CALIFORNIA**

Application of Southern California Edison Company (U 338E) for Approval of its Energy Savings Assistance and California Alternate Rates for Energy Programs and Budgets for Program Years 2015-2017.

And Related Matters.

Application 14-11-007
(Filed November 18, 2014)

Application 14-11-009
Application 14-11-010
Application 14-11-011

**MONTHLY REPORT OF SOUTHERN CALIFORNIA GAS COMPANY (U 904 G) ON
LOW-INCOME ASSISTANCE PROGRAMS FOR DECEMBER 2020**

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Southern California Gas Company
Energy Savings Assistance Program (ESA Program)
And
California Alternate Rates for Energy (CARE)
Program Monthly Report

LOW-INCOME ASSISTANCE PROGRAMS MONTHLY REPORT

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ENERGY SAVINGS ASSISTANCE PROGRAM MONTHLY REPORT

1. ENERGY SAVINGS ASSISTANCE PROGRAM EXECUTIVE SUMMARY

1.1. Energy Savings Assistance (ESA) Program Overview

1.1.1. Provide a summary of the Energy Savings Assistance Program elements as approved in Decision (D.)16-11-022 and D.17-12-009:

SoCalGas submitted its Mid-Cycle Advice Letter No. (AL) 5325 on July 16, 2018, which was approved by Energy Division (ED) with modifications on December 19, 2018. This report reflects the approved budget, homes treated and therms saved updates per the disposition of AL 5325.

Program Summary through December 2020			
	Authorized / Planning Assumptions*	Actual to Date	%
Budget	\$231,913,662	\$104,345,431	44.99%
Homes Treated	191,186	105,685	55.28%
kWh Saved	N/A	N/A	N/A
kW Demand Reduced	N/A	N/A	N/A
Therms Saved**	6,530,000	589,230	9.02%

* Annual budget, homes treated goals and therms saved targets approved in Disposition of Advice Letter 5325.

** As of September 2019, ex-ante values from the 2015-2017 Impact Evaluation Report are being used to calculate therm savings. These updated values have resulted in a significant reduction in SoCalGas' reported therm savings.

In December 2020, SoCalGas processed and paid contractor invoices from prior months' activity for 9,465 treated homes. Additionally, SoCalGas paid for the weatherization of 9,465 homes, 369 furnace repairs and replacements, 127 water heater repairs and replacements, and 221 High Efficiency (HE) clothes washers.

1.2. Energy Savings Assistance Program Customer Outreach and Enrollment Update.

1.2.1. Provide a summary of the Energy Savings Assistance Program outreach and enrollment strategies deployed this month.

Ethnic and Mass Media Campaign

SoCalGas did not launch a media campaign during the month of December.

SoCalGas was in the planning stage of a campaign before the program was temporarily suspended due to the COVID-19 emergency. SoCalGas will consider launching a campaign in the coming months.

E- Newsletter

SoCalGas did not participate in any E-newsletter campaigns related to the ESA Program during the month of December.

Energy Savings Assistance Program - Emails

During the month of December, SoCalGas sent 266,655 emails to customer lists covering 112 specific targeted geographic areas as part of AL 5256 (Clear Plan). The Clear Plan targets customers that have not previously participated in the ESA Program and have been identified as highly eligible. The email features ESA Program information and includes the contact information of the customer's assigned contractor. The email also includes a link that allows customers to express interest in the program by either selecting a link that sends an email to their assigned contractor for follow-up or by calling their assigned contractor's contact information that is provided. Providing the contractor's contact information creates context and instills confidence for the customer as they are

more likely to be familiar with the name and have assurance of legitimacy when the contractor calls. Emails were sent based on zip codes to accurately reflect contractor assignments.

Energy Saving Assistance Program - Direct Mailings

In December, in conjunction with the email efforts above, SoCalGas sent 243,929 direct mailers to 248 targeted geographic areas as part of the Clear Plan. Much like the email campaign, the direct mailers targeted customers who have not previously participated in the ESA Program. The direct mailers featured ESA Program messaging and the contact information of their assigned contractors. Customers are directed to contact their contractor for more information and to enroll into the program. SoCalGas will continue to coordinate with contractors to schedule distribution of marketing materials for them to be prepared when customers call.

Energy Savings Assistance Program – Text Messaging

In December, SoCalGas sent 212,095 text messages to customers in 112 targeted geographic areas as part of the Clear Plan. The text messages prompt customers to visit a program landing page that allows customers to express interest in the program by either selecting a link that sends an email to their assigned contractor for follow-up or by instructing them to call their assigned contractor using the contact information that is provided.

Energy Savings Assistance Program - Bill Inserts

No bill inserts were deployed during the month of December.

Energy Savings Assistance Program - Outbound Dialing

SoCalGas did not deploy an outbound dialing campaign during the month of December.

Energy Savings Assistance Program - Web Activities

There were 101 internet-generated leads for the ESA Program during the month of December from all channel activities conducted in previous months. The leads are being pursued by SoCalGas ESA contractors.

Energy Savings Assistance Program – Social Media Activity

SoCalGas did not post about ESA to social media in the month of December.

1.2.2. Customer Assistance Events and Public Affairs/Public Relations Activities for the CARE and ESA Program.

SoCalGas provides customer program information regarding its interactions with the community that facilitates participation in its Low-Income Programs. On an ongoing basis, SoCalGas Regional Public Affairs meets with various community groups – representing both the general population and low-income customers.

CARE and ESA Program information is distributed at the events that SoCalGas or its representatives attend. In addition to the ongoing and general outreach in the community, the events listed in the table below represent specific outreach events

that SoCalGas participated in during the month of December. Please see section 2.2.1 below for additional information on the various community organizations listed.

<u>Event Date</u>	<u>Event Name</u>	<u>Event Location</u>	<u>Event Information</u>
December 1-6 (MICOP)	Phone Calls	Ventura County	Community Based Organization (CBO) staff provided information regarding SoCalGas' Customer Assistance Programs (CAP). CAP information was distributed to approximately 26 clients via phone call.
December 1 (LAC+USC Medical Center Auxiliary)	Pamphlets in CARE Shops	Los Angeles	CBO staff provided information regarding SoCalGas' Customer Assistance Programs. CAP materials were distributed to approximately 20 attendees.
December 1 (Food Share of Ventura County)	Emergency Box Distribution	Rio Mesa - Oxnard	CBO staff provided information regarding SoCalGas' Customer Assistance Programs. CAP materials were distributed to approximately 480 attendees.
December 1 (Food Share of Ventura County)	Senior Kit Distribution	Fillmore Active - Fillmore	CBO staff provided information regarding SoCalGas' Customer Assistance Programs. CAP materials were distributed to approximately 181 attendees.
December 1 (CFS- Promotores Collaborative)	One on One	Healthy Babies - Paso Robles	CBO staff provided information regarding SoCalGas' Customer Assistance Programs. CAP materials were distributed to approximately 18 attendees.

<u>Event Date</u>	<u>Event Name</u>	<u>Event Location</u>	<u>Event Information</u>
December 2 (LAC+USC Medical Center Auxiliary)	Email Outreach	Los Angeles	CBO staff provided information regarding SoCalGas' Customer Assistance Programs. CAP materials were distributed via email to approximately 100 community members.
December 2 (CFS- Promotores Collaborative)	Public Health, Test Event	Paso Study Center - Paso Robles	CBO staff provided information regarding SoCalGas' Customer Assistance Programs. CAP materials were distributed to approximately 16 attendees.
December 2 (Food Share of Ventura County)	Emergency Box Distribution	College Park - Oxnard	CBO staff provided information regarding SoCalGas' Customer Assistance Programs. CAP materials were distributed to approximately 1,541 attendees.
December 2 (Food Bank of Santa Barbara)	Brown Bag Home Delivery	Lompoc	CBO staff provided information regarding SoCalGas' Customer Assistance Programs. CAP materials were distributed to approximately 100 attendees.
December 3 (Food Share of Ventura County)	Senior Kit Distribution	St. Thomas Aquinas - Ojai	CBO staff provided information regarding SoCalGas' Customer Assistance Programs. CAP materials were distributed to approximately 61 attendees.
December 3 (Food Share of Ventura County)	Senior Kit Distribution	Grace Bible Church - Oxnard	CBO staff provided information regarding SoCalGas' Customer Assistance Programs. CAP materials were distributed to approximately 106 attendees.
December 3 (CFS- Promotores Collaborative)	Food Bank	Second Baptist Church - Paso Robles	CBO staff provided information regarding SoCalGas' Customer Assistance Programs. CAP materials were distributed to approximately 15 attendees.

<u>Event Date</u>	<u>Event Name</u>	<u>Event Location</u>	<u>Event Information</u>
December 3 (CFS- Promotores Collaborative)	Food Bank	Food Basket - Nipomo	CBO staff provided information regarding SoCalGas' Customer Assistance Programs. CAP materials were distributed to approximately 44 attendees.
December 3 (CFS- Promotores Collaborative)	Food Bank Meal That Connection	Oceano Senior Center - Oceano	CBO staff provided information regarding SoCalGas' Customer Assistance Programs. CAP materials were distributed to approximately 50 attendees.
December 4 (Food Share of Ventura County)	Senior Kit Distribution	Rodney Fernandez - Santa Paula	CBO staff provided information regarding SoCalGas' Customer Assistance Programs. CAP materials were distributed to approximately 56 attendees.
December 4 (Food Share of Ventura County)	Senior Kit Distribution	St. Francis Assissi - Fillmore	CBO staff provided information regarding SoCalGas' Customer Assistance Programs. CAP materials were distributed to approximately 61 attendees.
December 4 (Radio Campesina)	Social Media	KMYX La Campesina 92.5 Kern County	CBO shared Customer Assistance Programs infographic to their social media platforms in Spanish: Facebook Reach – 438 Instagram Reach – 128 Twitter Reach – 27
December 4 (Radio Campesina)	Social Media	KBDS Forge 103.9 Kern County	CBO shared Customer Assistance Programs infographic to their social media platforms in English: Facebook Reach – 133 Instagram Reach – 201 Twitter Reach – 60
December 5 (Food Share of Ventura County)	Emergency Box Distribution	RCC Charities - Moorpark	CBO staff provided information regarding SoCalGas' Customer Assistance Programs. CAP materials were distributed to approximately 184 attendees.

<u>Event Date</u>	<u>Event Name</u>	<u>Event Location</u>	<u>Event Information</u>
December 5 (Via Care)	507 Clinic Saturday Covid Testing	Los Angeles	CBO staff provided information regarding SoCalGas' Customer Assistance Programs. CAP materials were distributed to approximately 50 attendees.
December 7 (Food Share of Ventura County)	Emergency Box Distribution	California Works - Ventura	CBO staff provided information regarding SoCalGas' Customer Assistance Programs. CAP materials were distributed to approximately 336 attendees.
December 7 (Food Share of Ventura County)	Emergency Box Distribution	St. Thomas Aquinas - Ojai	CBO staff provided information regarding SoCalGas' Customer Assistance Programs. CAP materials were distributed to approximately 144 attendees.
December 7 (Food Share of Ventura County)	Emergency Box Distribution	SDA Church - Thousand Oaks	CBO staff provided information regarding SoCalGas' Customer Assistance Programs. CAP materials were distributed to approximately 192 attendees.
December 7 (Food Share of Ventura County)	Senior Kit Distribution	Salvation Army - Ventura	CBO staff provided information regarding SoCalGas' Customer Assistance Programs. CAP materials were distributed to approximately 78 attendees.
December 7 (Food Share of Ventura County)	Senior Kit Distribution	Centro Cristiano - Santa Paula	CBO staff provided information regarding SoCalGas' Customer Assistance Programs. CAP materials were distributed to approximately 57 attendees.
December 7- 12 (MICOP)	Phone Calls	Ventura County	CBO staff provided information regarding SoCalGas' Customer Assistance Programs. CAP information was distributed to approximately 26 clients via phone call.

<u>Event Date</u>	<u>Event Name</u>	<u>Event Location</u>	<u>Event Information</u>
December 8 (Food Share of Ventura County)	Senior Kit Distribution	Sycamore Senior - Oxnard	CBO staff provided information regarding SoCalGas' Customer Assistance Programs. CAP materials were distributed to approximately 70 attendees.
December 8 (Food Share of Ventura County)	Senior Kit Distribution	Camino Del Sol - Oxnard	CBO staff provided information regarding SoCalGas' Customer Assistance Programs. CAP materials were distributed to approximately 110 attendees.
December 8 (CFS- Promotores Collaborative)	Food Bank	Nipomo	CBO staff provided information regarding SoCalGas' Customer Assistance Programs. CAP materials were distributed to approximately 68 attendees.
December 8	Unity Shoppe Telethon	Santa Barbara County	In partnership with SoCalGas Public Affairs, Public Affairs staff provided information regarding SoCalGas' Customer Assistance Programs. CAP information is being aired throughout December on KEYT Channel 3.
December 9 (LAC+USC Medical Center Auxiliary)	Food Distribution	Los Angeles	CBO staff provided information regarding SoCalGas' Customer Assistance Programs. CAP materials were distributed to approximately 469 attendees.
December 9 (Radio Campesina)	Social Media	KBDS Forge 103.9 Kern County	CBO shared Customer Assistance Programs infographic to their social media platforms in English: Facebook Reach – 161 Instagram Reach – 305 Twitter Reach – 64

<u>Event Date</u>	<u>Event Name</u>	<u>Event Location</u>	<u>Event Information</u>
December 9 (Radio Campesina)	Social Media	KMYX La Campesina 92.5 Kern County	CBO shared Customer Assistance Programs infographic to their social media platforms in Spanish: Facebook Reach – 419 Instagram Reach – 122 Twitter Reach – 24
December 9 (Food Share of Ventura County)	Senior Kit Distribution	Pleasant Valley Senior - Camarillo	CBO staff provided information regarding SoCalGas' Customer Assistance Programs. CAP materials were distributed to approximately 228 attendees.
December 9 (Food Share of Ventura County)	Senior Kit Distribution	Salvation Army - Oxnard	CBO staff provided information regarding SoCalGas' Customer Assistance Programs. CAP materials were distributed to approximately 109 attendees.
December 9 (CFS- Promotores Collaborative)	Food Bank	Santa Rosa Elementary School Atascadero	CBO staff provided information regarding SoCalGas' Customer Assistance Programs. CAP materials were distributed to approximately 12 attendees.
December 10 (LAC+USC Medical Center Auxiliary)	Email Outreach	Los Angeles	CBO staff provided information regarding SoCalGas' Customer Assistance Programs. CAP materials were distributed via email to approximately 30 community members.
December 10 (Food Share of Ventura County)	Senior Kit Distribution	BGC - Simi Valley	CBO staff provided information regarding SoCalGas' Customer Assistance Programs. CAP materials were distributed to approximately 156 attendees.
December 10 (Food Share of Ventura County)	Senior Kit Distribution	Faith Lutheran Church - Moorpark	CBO staff provided information regarding SoCalGas' Customer Assistance Programs. CAP materials were distributed to approximately 52 attendees.

<u>Event Date</u>	<u>Event Name</u>	<u>Event Location</u>	<u>Event Information</u>
December 10 (CFS- Promotores Collaborative)	One on One	San Miguel Market and Deli - San Miguel	CBO staff provided information regarding SoCalGas' Customer Assistance Programs. CAP materials were distributed to approximately 18 attendees.
December 11 (Food Share of Ventura County)	Senior Kit Distribution	Oxnard PAL - Oxnard	CBO staff provided information regarding SoCalGas' Customer Assistance Programs. CAP materials were distributed to approximately 161 attendees.
December 11 (Food Share of Ventura County)	Senior Kit Distribution	CEDC Santa Paulan - Santa Paula	CBO staff provided information regarding SoCalGas' Customer Assistance Programs. CAP materials were distributed to approximately 33 attendees.
December 11 (MICOP)	MICOP Food Distribution	Oxnard	CBO staff provided information regarding SoCalGas' Customer Assistance Programs. CAP materials were distributed to approximately 300 attendees.
December 11 (CFS- Promotores Collaborative)	Food Distribution	Fairgrove Elementary School	CBO staff provided information regarding SoCalGas' Customer Assistance Programs. CAP materials were distributed to approximately 65 attendees.
December 11 (CFS- Promotores Collaborative)	One on One	La Barata Market, Paso Robles	CBO staff provided information regarding SoCalGas' Customer Assistance Programs. CAP materials were distributed to approximately 38 attendees.
December 12 (Food Share of Ventura County)	Senior Kit Distribution	LUCHA Pantry - Oxnard	CBO staff provided information regarding SoCalGas' Customer Assistance Programs. CAP materials were distributed to approximately 47 attendees.

<u>Event Date</u>	<u>Event Name</u>	<u>Event Location</u>	<u>Event Information</u>
December 12 (CFS- Promotores Collaborative)	One on One	Market Express Shopping Center Grover Beach	CBO staff provided information regarding SoCalGas' Customer Assistance Programs. CAP materials were distributed to approximately 29 attendees.
December 12 (CFS- Promotores Collaborative)	Toy Bank of Greater Paso Robles	Paso Robles Event Center - Paso Robles	CBO staff provided information regarding SoCalGas' Customer Assistance Programs. CAP materials were distributed to approximately 235 attendees.
December 12 (CFS- Promotores Collaborative)	One on One (after the mass)	San Miguel Mission Church San Miguel	CBO staff provided information regarding SoCalGas' Customer Assistance Programs. CAP materials were distributed to approximately 31 attendees.
December 13-19 (MICOP)	Phone Calls	Ventura County	CBO staff provided information regarding SoCalGas' Customer Assistance Programs. CAP information was distributed to approximately 20 clients via phone call.
December 13 (CFS- Promotores Collaborative)	One on One (after the mass)	San Miguel Mission Church San Miguel	CBO staff provided information regarding SoCalGas' Customer Assistance Programs. CAP materials were distributed to approximately 11 attendees.
December 13 (CFS- Promotores Collaborative)	One on One (after the mass)	Santa Rosa Church Cambria	CBO staff provided information regarding SoCalGas' Customer Assistance Programs. CAP materials were distributed to approximately 13 attendees.
December 14	Raices Cultura- Care Packages	Coachella	In partnership with SoCalGas Public Affairs, Public Affairs staff provided information regarding SoCalGas' Customer Assistance Programs. CAP materials were distributed to approximately 200 attendees.

<u>Event Date</u>	<u>Event Name</u>	<u>Event Location</u>	<u>Event Information</u>
December 14 (Via Care)	507 Clinic Saturday Covid Testing	Los Angeles	CBO staff provided information regarding SoCalGas' Customer Assistance Programs. CAP materials were distributed to approximately 200 attendees.
December 14 (Radio Campesina)	Social Media	KMYX La Campesina 92.5 Kern County	CBO shared Customer Assistance Programs infographic to their social media platforms in Spanish: Facebook Reach – 275 Instagram Reach – 124 Twitter Reach – 18
December 14 (Radio Campesina)	Social Media	KBDS Forge 103.9 Kern County	CBO shared Customer Assistance Programs infographic to their social media platforms in English: Facebook Reach – 122 Instagram Reach – 256 Twitter Reach – 45
December 14 (Food Share of Ventura County)	Senior Kit Distribution	Palm Vista - Oxnard	CBO staff provided information regarding SoCalGas' Customer Assistance Programs. CAP materials were distributed to approximately 50 attendees.
December 14 (Food Share of Ventura County)	Senior Kit Distribution	Pacific Point - Oxnard	CBO staff provided information regarding SoCalGas' Customer Assistance Programs. CAP materials were distributed to approximately 74 attendees.
December 14 (CFS- Promotores Collaborative)	Food Bank	Cambria Grammar School - Cambria	CBO staff provided information regarding SoCalGas' Customer Assistance Programs. CAP materials were distributed to approximately 42 attendees.
December 14	Florence- Firestone Merchants Association Food	Los Angeles	In partnership with SoCalGas Public Affairs, staff provided information regarding SoCalGas' Customer Assistance Programs. CAP materials were distributed to approximately

<u>Event Date</u>	<u>Event Name</u>	<u>Event Location</u>	<u>Event Information</u>
	Distribution		250 attendees.
December 15 (LAC+USC Medical Center Auxiliary)	Email Outreach	Los Angeles	CBO staff provided information regarding SoCalGas' Customer Assistance Programs. CAP materials were distributed via email to approximately 25 community members.
December 15 (Food Share of Ventura County)	Senior Kit Distribution	Evangelistic - Port Hueneme	CBO staff provided information regarding SoCalGas' Customer Assistance Programs. CAP materials were distributed to approximately 104 attendees.
December 15 (Food Share of Ventura County)	Senior Kit Distribution	Casa Pacifica - Port Hueneme	CBO staff provided information regarding SoCalGas' Customer Assistance Programs. CAP materials were distributed to approximately 89 attendees.
December 15 (CFS- Promotores Collaborative)	One on One	Outreach Cerritos Musicales CHC Atascadero and 99 Cents	CBO staff provided information regarding SoCalGas' Customer Assistance Programs. CAP materials were distributed to approximately 26 attendees.
December 15 (CFS- Promotores Collaborative)	Food Bank Distribution	Nipomo Senior Center - Nipomo	CBO staff provided information regarding SoCalGas' Customer Assistance Programs. CAP materials were distributed to approximately 30 attendees.
December 15 (CFS- Promotores Collaborative)	One on One	La Tapatia Market - Grover Beach	CBO staff provided information regarding SoCalGas' Customer Assistance Programs. CAP materials were distributed to approximately 29 attendees.
December 16 (Food Share of Ventura County)	Senior Kit Distribution	San Salvador Mission - Piru	CBO staff provided information regarding SoCalGas' Customer Assistance Programs. CAP materials were distributed to approximately 57

<u>Event Date</u>	<u>Event Name</u>	<u>Event Location</u>	<u>Event Information</u>
			attendees.
December 16 (Food Share of Ventura County)	Senior Kit Distribution	Westpark - Ventura	CBO staff provided information regarding SoCalGas' Customer Assistance Programs. CAP materials were distributed to approximately 73 attendees.
December 16 (CFS- Promotores Collaborative)	Food Bank Distribution	South Bay Community Center - Los Osos	CBO staff provided information regarding SoCalGas' Customer Assistance Programs. CAP materials were distributed to approximately 29 attendees.
December 16 (CFS- Promotores Collaborative)	Food Bank	Casa Grande Apartments - Atascadero	CBO staff provided information regarding SoCalGas' Customer Assistance Programs. CAP materials were distributed to approximately 19 attendees.
December 16 (LAC+USC Medical Center Auxiliary)	Food Distribution	Los Angeles	CBO staff provided information regarding SoCalGas' Customer Assistance Programs. CAP materials were distributed to approximately 173 attendees.
December 17	Anaheim Family YMCA - Grab and Go Meal	Anaheim	In partnership with SoCalGas Public Affairs department, organization provided information regarding SoCalGas' Customer Assistance Programs. CAP materials were distributed to approximately 1,100 attendees.
December 17 (Food Share of Ventura County)	Senior Kit Distribution	Our Lady of Guadalupe - Oxnard	CBO staff provided information regarding SoCalGas' Customer Assistance Programs. CAP materials were distributed to approximately 254 attendees.

<u>Event Date</u>	<u>Event Name</u>	<u>Event Location</u>	<u>Event Information</u>
December 17 (Food Share of Ventura County)	Senior Kit Distribution	Mira Vista - Camarillo	CBO staff provided information regarding SoCalGas' Customer Assistance Programs. CAP materials were distributed to approximately 57 attendees.
December 17 (CFS- Promotores Collaborative)	Food Bank	Virginia Peterson Elementary - Paso Robles	CBO staff provided information regarding SoCalGas' Customer Assistance Programs. CAP materials were distributed to approximately 19 attendees.
December 18	Food Distribution	Cypress College	In partnership with SoCalGas Public Affairs department, organization provided information regarding SoCalGas' Customer Assistance Programs. CAP materials were distributed to approximately 250 attendees.
December 18	Family Assistance Ministries - Food Pantry	San Clemente	In partnership with SoCalGas Public Affairs department, organization provided information regarding SoCalGas' Customer Assistance Programs. CAP materials were distributed to approximately 250 attendees.
December 18 (Radio Campesina)	Social Media	KMYX La Campesina 92.5 Kern County	CBO shared Customer Assistance Programs infographic to their social media platforms in Spanish: Facebook Reach – 303 Instagram Reach – 130 Twitter Reach – 8
December 18 (Radio Campesina)	Social Media	KBDS Forge 103.9 Kern County	CBO shared Customer Assistance Programs infographic to their social media platforms in English: Facebook Reach – 120 Instagram Reach – 194 Twitter Reach – 36

<u>Event Date</u>	<u>Event Name</u>	<u>Event Location</u>	<u>Event Information</u>
December 18 (Food Share of Ventura County)	Senior Kit Distribution	Church of the Nazarene	CBO staff provided information regarding SoCalGas' Customer Assistance Programs. CAP materials were distributed to approximately 23 attendees.
December 18 (Food Share of Ventura County)	Senior Kit Distribution	South Oxnard Center - Oxnard	CBO staff provided information regarding SoCalGas' Customer Assistance Programs. CAP materials were distributed to approximately 329 attendees.
December 18 (CFS- Promotores Collaborative)	Senior Kit Distribution	Church of the Nazarene	CBO staff provided information regarding SoCalGas' Customer Assistance Programs. CAP materials were distributed to approximately 23 attendees.
December 18 (CFS- Promotores Collaborative)	One on One	La Tapatia Market - Oceano	CBO staff provided information regarding SoCalGas' Customer Assistance Programs. CAP materials were distributed to approximately 41 attendees.
December 18 (CFS- Promotores Collaborative)	Food Bank Distribution	Oceano FRC - Oceano	CBO staff provided information regarding SoCalGas' Customer Assistance Programs. CAP materials were distributed to approximately 29 attendees.
December 19 (CFS- Promotores Collaborative)	One on One (after the mass)	San Joseph Church Nipomo	CBO staff provided information regarding SoCalGas' Customer Assistance Programs. CAP materials were distributed to approximately 20 attendees.
December 19 (MICOP)	MICOP Food Distribution	Santa Paula	CBO staff provided information regarding SoCalGas' Customer Assistance Programs. CAP materials were distributed to approximately 200 attendees.

<u>Event Date</u>	<u>Event Name</u>	<u>Event Location</u>	<u>Event Information</u>
December 20	Tustin Community Foundation-Friends Feeding Seniors Program	Tustin	In partnership with SoCalGas Public Affairs department, organization provided information regarding SoCalGas' Customer Assistance Programs. CAP materials were distributed to approximately 150 attendees.
December 20 (CFS-Promotores Collaborative)	Toys Away Cambria	Veteran Hall - Cambria	CBO staff provided information regarding SoCalGas' Customer Assistance Programs. CAP materials were distributed to approximately 52 attendees.
December 20 (CFS-Promotores Collaborative)	One on One (after the mass)	San Joseph Church Nipomo	CBO staff provided information regarding SoCalGas' Customer Assistance Programs. CAP materials were distributed to approximately 17 attendees.
December 20 (CFS-Promotores Collaborative)	One on One (after the mass)	San Joseph Church Nipomo	CBO staff provided information regarding SoCalGas' Customer Assistance Programs. CAP materials were distributed to approximately 46 attendees.
December 20 (CFS-Promotores Collaborative)	One on One (after the mass)	San Joseph Church Nipomo	CBO staff provided information regarding SoCalGas' Customer Assistance Programs. CAP materials were distributed to approximately 19 attendees.
December 20 (CFS-Promotores Collaborative)	One on One (after the mass)	San Patrick Church Arroyo Grande	CBO staff provided information regarding SoCalGas' Customer Assistance Programs. CAP materials were distributed to approximately 58 attendees.
December 20 (CFS-Promotores Collaborative)	Food Bank Distribution	Dana Elementary School - Nipomo	CBO staff provided information regarding SoCalGas' Customer Assistance Programs. CAP materials were distributed to approximately 82 attendees.

<u>Event Date</u>	<u>Event Name</u>	<u>Event Location</u>	<u>Event Information</u>
December 21	Chrysalis - Food Distribution	Anaheim	In partnership with SoCalGas Public Affairs department, organization provided information regarding SoCalGas' Customer Assistance Programs. CAP materials were distributed to approximately 200 attendees.
December 21 (Food Share of Ventura County)	Senior Kit Distribution	Tafoya - Moorpark	CBO staff provided information regarding SoCalGas' Customer Assistance Programs. CAP materials were distributed to approximately 27 attendees.
December 22	Salvation Army - Rescue Christmas	Riverside	SoCalGas staff provided information regarding SoCalGas' Customer Assistance Programs. CAP materials were distributed to approximately 1,000 attendees.
December 22 (Food Share of Ventura County)	Senior Kit Distribution	Heritage - Oxnard	CBO staff provided information regarding SoCalGas' Customer Assistance Programs. CAP materials were distributed to approximately 70 attendees.
December 22 (Food Share of Ventura County)	Senior Kit Distribution	SDA Church - Thousand Oaks	CBO staff provided information regarding SoCalGas' Customer Assistance Programs. CAP materials were distributed to approximately 50 attendees.
December 22 (CFS- Promotores Collaborative)	One on One	Wal-Mart - Paso Robles	CBO staff provided information regarding SoCalGas' Customer Assistance Programs. CAP materials were distributed to approximately 87 attendees.

<u>Event Date</u>	<u>Event Name</u>	<u>Event Location</u>	<u>Event Information</u>
December 22 (Radio Campesina)	Social Media	KBDS Forge 103.9 Kern County	CBO shared Customer Assistance Programs infographic to their social media platforms in English: Facebook Reach – 125 Instagram Reach – 206 Twitter Reach – 47
December 23	El Monte/South El Emergency Resource Association-Christmas Food Basket/Toy Giveaway	El Monte	In partnership with SoCalGas Public Affairs department, organization provided information regarding SoCalGas’ Customer Assistance Programs. CAP materials were distributed to approximately 250 attendees.
December 23	Water and Energy Efficiency Kits (LADWP and SoCalGas)	Los Angeles	LADWP provided information regarding SoCalGas’ Customer Assistance Programs. CAP materials were distributed to approximately 150,000 customers.
December 23 (Radio Campesina)	Social Media	KMYX La Campesina 92.5 Kern County	CBO shared Customer Assistance Programs infographic to their social media platforms in Spanish: Facebook Reach – 449 Instagram Reach – 124 Twitter Reach – 22
December 23 (Food Share of Ventura County)	Senior Kit Distribution	Church of the Living Christ - Simi Valley	CBO staff provided information regarding SoCalGas’ Customer Assistance Programs. CAP materials were distributed to approximately 40 attendees.
December 23 (CFS- Promotores Collaborative)	Food Bank	San Miguel Mission	CBO staff provided information regarding SoCalGas’ Customer Assistance Programs. CAP materials were distributed to approximately 26 attendees.

<u>Event Date</u>	<u>Event Name</u>	<u>Event Location</u>	<u>Event Information</u>
December 23 (CFS- Promotores Collaborative)	One on One	JNJ's Liquor & Food Mart, Paso Robles, Trailer Park and Laundromat	CBO staff provided information regarding SoCalGas' Customer Assistance Programs. CAP materials were distributed to approximately 65 attendees.
December 27 (CFS- Promotores Collaborative)	One on One	La Reyna Market y Carniceria - Paso Robles	CBO staff provided information regarding SoCalGas' Customer Assistance Programs. CAP materials were distributed to approximately 65 attendees.
December 27 (CFS- Promotores Collaborative)	One on One	Delicias De Mi Tierra - Nipomo	CBO staff provided information regarding SoCalGas' Customer Assistance Programs. CAP materials were distributed to approximately 28 attendees.
December 27 (CFS- Promotores Collaborative)	One on One	Midstate Baptist Church - Paso Robles	CBO staff provided information regarding SoCalGas' Customer Assistance Programs. CAP materials were distributed to approximately 20 attendees.
December 28 (Radio Campesina)	Social Media	KMYX La Campesina 92.5 Kern County	CBO shared Customer Assistance Programs infographic to their social media platforms in Spanish: Facebook Reach – 627 Instagram Reach – 136 Twitter Reach – 19
December 28 (Radio Campesina)	Social Media	KBDS Forge 103.9 Kern County	CBO shared Customer Assistance Programs infographic to their social media platforms in English: Facebook Reach – 164 Instagram Reach – 271 Twitter Reach – 31
December 28 (Food Share of Ventura County)	Senior Kit Distribution	Nyeland Promise - Oxnard	CBO staff provided information regarding SoCalGas' Customer Assistance Programs. CAP materials were distributed to approximately 60 attendees.

<u>Event Date</u>	<u>Event Name</u>	<u>Event Location</u>	<u>Event Information</u>
December 28 (Food Share of Ventura County)	Senior Kit Distribution	Mary Star of the Sea - Oxnard	CBO staff provided information regarding SoCalGas' Customer Assistance Programs. CAP materials were distributed to approximately 130 attendees.
December 29 (Food Share of Ventura County)	Senior Kit Distribution	Mary Star of the Sea - Oxnard	CBO staff provided information regarding SoCalGas' Customer Assistance Programs. CAP materials were distributed to approximately 130 attendees.
December 29 (Food Share of Ventura County)	Foodshare	Oxnard	CBO staff provided information regarding SoCalGas' Customer Assistance Programs. CAP materials were distributed to approximately 70 attendees.
December 30 (CFS- Promotores Collaborative)	One on One	Laundromat Lucky Coin, California Grill and Panaderia Maya - all in Nipomo County	CBO staff provided information regarding SoCalGas' Customer Assistance Programs. CAP materials were distributed to approximately 41 attendees.
December 30 (CFS- Promotores Collaborative)	One on One	McDonald's - Pismo Beach	CBO staff provided information regarding SoCalGas' Customer Assistance Programs. CAP materials were distributed to approximately 16 attendees.
December 30 (CFS- Promotores Collaborative)	One on One	Brother's Café - Paso Robles	CBO staff provided information regarding SoCalGas' Customer Assistance Programs. CAP materials were distributed to approximately 28 attendees.

<u>Event Date</u>	<u>Event Name</u>	<u>Event Location</u>	<u>Event Information</u>
December 31 (Radio Campesina)	Social Media	KMYX La Campesina 92.5 Kern County	CBO shared Customer Assistance Programs infographic to their social media platforms in Spanish: Facebook Reach – 559 Instagram Reach – 172 Twitter Reach – 13
December 31 (Radio Campesina)	Social Media	KBDS Forge 103.9 Kern County	CBO shared Customer Assistance Programs infographic to their social media platforms in English: Facebook Reach – 160 Instagram Reach – 260 Twitter Reach – 24

1.3. Leveraging Success Evaluation Including CSD

1.3.1. Please provide a status of the leveraging effort with CSD. What new steps or programs have been implemented? What was the result in terms of new enrollments?

SoCalGas continues to explore opportunities to collaborate with various organizations and key stakeholders, including the California Department of Community Services & Development (CSD), to leverage program enrollment. On April 2, 2019, SoCalGas and CSD executed a Low Income Weatherization Program (LIWP) cost reimbursement agreement for installation of qualifying ESA measures to eligible customers.

In 2020, leveraging opportunities with municipalities and water agencies remains a high priority in providing comprehensive energy savings to joint customers, especially for those customers not in a joint IOU service territory. SoCalGas is able to provide administrative and co-funding opportunities for electric and water providers who might otherwise not offer these energy savings measures.

Water leveraging agreements provide the ability for water agencies to capture water savings through the co-funding. Year to date, \$420,039 has been co-funded to support the installation of HE clothes washers and other related water measures. Some water agencies also co-fund low-flow shower heads, faucet aerators, thermostatic shower valves and tub spouts. The participating water agencies include:

- Eastern Municipal Water District
- Fontana Water Company¹
- Liberty Utilities, formerly Park Water Company²
- Metropolitan Water District (MWD)
- San Gabriel Valley Water Company³
- California American Water
- Moulton Niguel Water District
- Elsinore Valley Municipal Water District
- Western Municipal Water District

In addition to the water leveraging opportunities, SoCalGas is working with municipal electric providers through the ESA Program. SoCalGas administers programs for the following municipal electric providers:

- Anaheim Public Utilities
- Colton Public Utilities
- Los Angeles Department of Water and Power (LADWP)
- Pasadena Water and Power
- Riverside Public Utilities

¹ Fontana Water Company serves the communities of Fontana, Rialto, Rancho Cucamonga, Ontario, and unincorporated areas of San Bernardino County.

² Liberty Utilities, formerly Park Water Company serves the Compton/Willowbrook, Lynwood, and Bellflower/Norwalk water systems.

³ San Gabriel Valley Water Company serves the communities of: Arcadia, Baldwin Park, El Monte, Industry, Irwindale, La Puente, Montebello, Monterey Park, Pico Rivera, Rosemead, San Gabriel, Santa Fe Springs, South El Monte, West Covina, Whittier and unincorporated portions of Los Angeles County, in the communities of Bassett, Hacienda Heights, Los Nietos and South San Gabriel.

Providers have reported the activity noted below for 2020 through the month of December. Some of the electric measures installed include LEDs, Smart Power Strips, Torchiere Lamps, A/C Tune-ups, Refrigerator Assessment, Duct Testing & Sealing and Room A/C Replacement. Qualifying measures vary per electric provider and availability of funding.

Municipal Electric Provider	Participating Customers
Anaheim Public Utilities	307
Colton Public Utilities	0
LADWP	8,344
Pasadena Water and Power	34
Riverside Public Utilities	281
Total	8,966

1.4. Workforce Education & Training

1.4.1. Please summarize efforts to improve and expand Energy Savings Assistance Program workforce education and training. Describe steps taken to hire and train low-income workers and how such efforts differ from prior program years.

SoCalGas provides two areas of training: 1) Enrollment and Assessment (E&A); and 2) ESA Field Operations. In response to COVID restrictions, SoCalGas completed development of an on-line E&A curriculum in May. Implementation of the curriculum as well as on-line testing began in June. SoCalGas began presenting field operations training online in September and is continuing to address certain challenges due to the technical nature of the subject matter.

The year-to-date training results are shown in the following tables.

SoCalGas Enrollment and Assessment Training							
	Q1	Q2	Q3	October	November	December	Total
Attended Class*	71	N/A	N/A	N/A	N/A	N/A	71
Tested	62	2	207	77	18	35	401
Passed	47	2	115	44	8	27	243
Retention Rate**	76%	100%	56%	57%	44%	77%	61%

*As of June 2020, in person training has been transitioned to on-line self-directed training. SoCalGas will report tested/passed only.
**Retention Rate is Passed/Tested
Note: Due to the COVID-19 emergency, there were no classes scheduled in the month of April or May.

SoCalGas Field Operations Training *														
Class Type	Q1		Q2		Q3		October		November		December		YTD Total	
	No. of Classes	No. of Students	No. of Classes	No. of Students	No. of Classes	No. of Students	No. of Classes	No. of Students	No. of Classes	No. of Students	No. of Classes	No. of Students	No. of Classes	No. of Students
Wx / NGAT Initial	3	29	0	0	0	0	0	0	0	0	3	17	6	46
HVAC Initial	2	28	0	0	2	9	1	2	1	4	1	6	7	49
Wx / NGAT Refresher	1	11	0	0	0	0	0	0	0	0	0	0	1	11
HVAC Refresher	3	26	0	0	0	0	0	0	0	0	0	0	3	26
Grand Total	9	94	0	0	2	9	1	2	1	4	4	23	17	132

* As of September 2020, in person training has transitioned to on-line training.
Note: Due to the COVID-19 emergency, there were no classes scheduled during the months of April through August.

1.5. Emergency Efforts in Response to D.16-04-040

D.16-04-040 at Ordering Paragraph 10 orders, “Southern California Gas Company and Southern California Edison Company shall track and report on its emergency response efforts immediately on a monthly basis to the Commission’s Energy Division.” This section provides a summary of efforts undertaken in

response to D.16-04-040. The current Decision (D.16-11-022), extends this requirement into the current program cycle. Please refer to ESA Table 2.

2. CARE EXECUTIVE SUMMARY

2.1. CARE Program Summary – December

On May 22, 2020, SoCalGas filed Advice Letter (AL) 5604-B supplementing emergency disaster relief protections in SoCalGas' service territory in response to the COVID-19 emergency. The AL enacted the following customer protections identified in Res. M-4842:

- Waive all security deposit requirements for residential and small business customers.
- Assist residential and small business customers in establishing reasonable payment arrangements up to 12 months as needed.
- Suspend disconnections for nonpayment and associated fees for residential and small business customers.
- Suspension of all collection activities for active residential and small business accounts.
- Support low-income residential customers by:
 - freezing all standard and high-usage reviews for CARE Program eligibility and discontinuing removing customers from low-income programs;
 - suspension of medical base line (MBL) certifications at the time of enrollment, recertification reviews and discontinuing removing customers from the program.
 - contacting all community based organizations who assist in enrolling hard-to-reach low-income customers into CARE, to help better inform customers of these eligibility changes;
 - partnering with the program administrator of the customer funded emergency assistance program for low-income customers and increase the assistance limit amount; and
 - indicating how the ESA Program can be deployed to assist customers.

- Suspend all CARE Program removals to avoid unintentional loss of the discounted rate during the period for which the customer is protected.
- Discontinue generating all recertification and verification requests that require customers to provide their current income information.
- Include the customer protections above as part of the larger community outreach and public awareness plans.

Protections will remain in place through April 16, 2021, unless modified by the Commission.

2.1.1. Please provide CARE Program summary costs.

CARE Budget Categories	Authorized Budget*	Actual Expenses to Date	% of Budget Spent
Outreach	\$4,004,885	\$3,959,600	98.87%
Processing, Certification and Verification	\$3,121,351	\$1,481,629	47.47%
Information Tech./Programming	\$1,037,796	\$700,031	67.45%
Cooling Centers	N/A	N/A	N/A
CHANGES	\$437,502	\$487,509	111.43%
Measurement and Evaluation	\$0	\$0	0%
Regulatory Compliance	\$475,858	\$368,690	77.48%
General Administration	\$953,729	\$801,580	84.05%
CPUC Energy Division Staff	\$60,000	\$76,243	127.07%
Total Expenses	\$10,091,122	\$7,875,283	78.04%
Subsidies and Benefits	\$135,012,254	\$150,624,652	111.56%
Total Program Costs and Discounts	\$145,103,376	\$158,499,935	109.23%

* Annual budget approved in Resolution G-3532, D.16-11-022 and D.17-12-009.

CARE My Account Activity & Enrollments

In accordance with D.17-12-009, CARE Program enrollment was integrated within My Account in September of 2017, where applications are now processed in real-time. Once logged into My Account, customers receive message center alerts notifying them that they can apply to the CARE Program if they are eligible, or that they are due for recertification or post-enrollment verification

(PEV), depending on their CARE status. Customers may then visit a dedicated CARE Program page within My Account where application processes including enrollment, recertification and PEV are available in English and Spanish. CARE customers may also opt-out of the program if they no longer qualify.

This implementation has increased CARE enrollments, reduced manual processing of applications, and improved customer service by providing real-time status updates and application confirmation. Since its inception, there have been 210,079 successful enrollments, 71,576 recertifications, 6,078 post-enrollment verifications and 10,174 opt-outs. Activity for December is as follows:

CARE My Account Activity			
	Transactions	Approved	% Approved
Self-certification	6,350	5,063	80%
Re-certification	161	153	95%
PEV	11	5	45%
Customer opt-out	123	123	100%

CARE CSR Enrollment Initiative

In its PY2015-2017 Application, SoCalGas requested CARE enrollment through Customer Service Representatives (CSRs) when customers call the Customer Contact Center (CCC) to turn-on or back-on service, or to make payment arrangements. D.16-11-022 was issued on November 2016 and in January 2017, SoCalGas’ CARE and IT departments began the planning, design, and creation of a CARE template adjacent to both the turn-on and payment extension templates and used specifically by the CCC. Thorough testing, and training of the CSRs

took place during the fourth quarter of 2017. CSRs began taking CARE applications over the phone at midnight on February 23, 2018.

During the month of December 2020, CSRs successfully enrolled 8,492 customers in CARE. An additional 2,882 customers preferred to receive a CARE application in the mail. Through this effort, CARE enrollment from inception via the CCC is at 408,390 with an additional 161,170 mailed applications.

There have been no issues reported; however, SoCalGas' CARE department will continue to obtain feedback from the CCC regarding this process. Any issues or concerns reported by the CSRs will be reviewed, and where needed, process changes will be implemented to ensure an even greater customer experience.

CARE Recertifications

To encourage recertification onto the CARE Program, SoCalGas mails letters to customers as their recertification date approaches. If the customer does not renew their certification, SoCalGas mails a second letter. During the month of December, SoCalGas processed a total of 58 on-line renewals. As mentioned above, due to the COVID-19 emergency, SoCalGas has suspended recertification requirements for the CARE Program.

2.1.2. Please provide the CARE Program penetration rate to date.

CARE Penetration		
Participants Enrolled	Eligible Participants	Penetration rate
1,767,350	1,676,884	105.39%

2.2. Outreach

2.2.1. Discuss utility outreach activities and those undertaken by third parties on the utility’s behalf. (For additional CARE Outreach see section 1.2.2.).

CARE Emails & Enrollments

Due to the increase in the number of customers with an available email address on file, SoCalGas uses email communication whenever possible. SoCalGas also added source codes to each of the three types of emails it sends to customers for tracking purposes. During the month of December, SoCalGas sent 11,681 emails to new customers with a probability of being eligible for the CARE program. A total of 166 customers enrolled using the link within this email. A total of 15,838 emails were sent to existing SoCalGas customers who may qualify for the CARE Program and 369 enrolled using the link within this email. Typically, SoCalGas sends emails to recapture those customers that have fallen off CARE encouraging them to reapply. SoCalGas did not send any emails to customers who needed to reapply this month as customers are not being removed from the program for the remainder of the COVID-19 customer protection period.

CARE Text Messages & Enrollments

SoCalGas texts the CARE link to customers with valid mobile phone numbers encouraging them to apply online. In December, SoCalGas sent 16,126 text

messages to new customers and existing customers not on CARE. A total of 85 enrollments were generated from text messages sent. SoCalGas did not send text messages to customers who need to reapply this month as customers are not being dropped from the program for the remainder of the COVID-19 customer protection period.

CARE Third-Party Enrollments & Outreach

SoCalGas employs third-party bilingual (English and Spanish) contractors to canvass targeted neighborhoods to enroll customers on CARE. These canvassers generated 935 approved enrollments in December.

In addition to canvassers, CBOs and Faith-Based Organizations (FBOs) constitute a key component of the grassroots tactics. These organizations serve as trusted sources of information on the CARE Program and provide the community with information on enrollment. If a customer is already on the CARE Program, these organizations remind customers to recertify when notified. During the pandemic, these partners have become even more important to help reach customers to obtain information on SoCalGas' assistance programs, and many CBOs have modified their outreach procedures to comply with COVID-19 related recommendations and mandates to continue to serve those in need. A partial list of the organizations, their primary focus, and the counties and communities they serve follows.

211 LA County is a multilingual referral phone number for Los Angeles County. As a result of SoCalGas' close working relationship with 211, callers learn about the ESA Program and CARE when they are put on hold, and representatives are trained to follow up with callers on these programs, even if utility assistance was not the original purpose of the call. The organization provides monthly reporting on the categories of service calls and zip codes of the callers. In addition to operating a crisis-information helpline, 211 also attends community events, and through their relationship with SoCalGas, they discuss low-income programs as part of their outreach. During the month of December, 211 LA did not participate in outreach events due to the COVID-19 emergency; however, 519 callers were informed about the CARE Program, with 21 interested in the ESA Program.

In the month of December, SoCalGas Customer Assistance Programs continued its collaboration with Goodwill Industries of Southern California (Greater Los Angeles Area). Goodwill works to enhance people's dignity and quality of life by strengthening their communities, eliminating their barriers to opportunity and helping them reach their full potential through learning and the power of work. Local Goodwill organizations are innovative and sustainable social enterprises that create job training programs, employment placement and other community-based programs by selling donated clothing and household items in more than 3,300 Goodwill stores. Goodwill is assisting SoCalGas Customer Assistance Programs by displaying CAP information in their stores and resource centers as well as educating their employees on these programs. SoCalGas Customer

Assistance Programs is piloting the Goodwill collaboration for six months which is scheduled to run through February 2021. Outreach efforts continue.

SoCalGas Customer Assistance Programs recently started a new collaboration with Walking Shield. Walking Shield's mission is to improve the quality of life for families in Orange and LA Counties by coordinating programs that provide shelter, healthcare, community development support, educational assistance, employment development, and humanitarian aid. Through this partnership, Walking Shield will provide SoCalGas CAP information to the community by utilizing social media platforms and newsletters, and via phone and virtual meetings with clients. Currently events are not taking place due to the COVID-19 pandemic, but once events begin, Walking Shield will promote SoCalGas programs at community gatherings. In the month of December, Walking Shield held 10 one-on-one virtual/phone meetings where they discussed SoCalGas' Customer Assistance Programs, provided brochures, and explained details of the programs. Walking Shield also emailed a total of 15 participants from their education program with information on SoCalGas' Customer Assistance Programs, as well as a link to apply for these programs. On social media, CBO staff posted SoCalGas program information and links via Facebook, Instagram and Twitter and reached approximately 2,347 views. For the coming months, the organization is working to increase the presence of SoCalGas' programs on their website.

The mission of Catholic Charities of Orange County is to provide service to people in need, to promote their voice in society, and to call on the Church and all people to do the same. Catholic Charities of Orange County works with charitable services such as CalFresh (Food Stamps) Outreach/Applications Program, Camp Re-Creation For Adults And Children With Special Needs, Cantlay Food Distribution Center, Catholic Campaign For Human Development, Catholic Charities Auxiliary, Catholic Charities of Orange County, Inc., Immigration and Citizenship Center, L'arche Wavecrest, Natural Family Planning, New Hope Crisis Counseling Hotline, Snap-Ed (Nutrition Education and Obesity-Prevention Program), Society of St. Vincent De Paul and The Orange Catholic Foundation. Catholic Charities of Orange County promotes SoCalGas' Customer Assistance Programs through all these avenues. CalFresh Outreach Program team members assist families and individuals apply for CalFresh benefits and during this enrollment process, they are able to talk with their clients about SoCalGas' Customer Assistance Programs.

Another partnership in Orange County has been developed with Families Forward. Families Forward is an organization that has been helping families in need achieve and maintain self-sufficiency through housing, food, counseling, education, and other support services. Families Forward holds strong to its commitment to the values of dignity, empowerment, accountability, community spirit, and hope since 1984. A key factor for success is Families Forward's commitment to collaborate with many organizations to end family homelessness

in Orange County, including Orange County United Way, the Commission to End Homelessness, First 5 Orange County and many other partner agencies and foundations. In the month of December, 1,097 families received CARE Program information during their food distribution. In addition, CAP information was posted on the Families Forward community resource page under their rental and assistance section (587 total views and 485 unique views) as well as under their COVID-19 support page (1,668 total views and 1,372 unique views). For the month of December, no social media posts with SoCalGas information were shared on Facebook.

A new partnership was established in 2020 with the Center Auxiliary for Recruitment, Education and Service which is the auxiliary for the Los Angeles County + USC Medical Center. This program is also known as CARES. Los Angeles County + USC Medical Center is one of the largest public hospitals in the country ensuring that treatment is available to every member of the community. CARES is a California nonprofit corporation, providing financial support and volunteer services. Its primary mission is to benefit patients by adding comfort to their hospital stay and providing services which help the patients and their families access quality healthcare. Through this partnership, CARES provides SoCalGas CAP information in their senior food distributions, CARES Child and Family Program, Obstetrics department and information stands placed throughout the medical center. In addition, SoCalGas will be invited to

speak to staff at the medical centers who provide information to patients about the program.

To assist with grassroots outreach, SoCalGas also works with counselors from Worksite Wellness, a CBO in Los Angeles County that provides outreach to low-income working families. Counselors visit workplaces in south Los Angeles and neighboring communities to deliver wellness seminars and discuss no-cost/low-cost health care services. While informing workers of Medi-Cal eligibility, the counselors also inform the workers of the CARE Program. In December, Worksite Wellness staff provided enrollment assistance to 124 families that qualified for Customer Assistance Programs based on Medi-Cal, MyHealthLA, or Covered California participation. All enrollments were conducted over the phone. As restrictions have been lifted, health education presentations have mostly continued via phone or online, but some open air sessions were conducted. Class sizes were reduced by size to 7-10 people, with social distancing.

SoCalGas also collaborates with LIFT-Los Angeles. LIFT partners with community and early childcare organizations who refer parents and caregivers to SoCalGas' services (parents can also contact LIFT directly). While these community institutions are focused on helping children develop and thrive, LIFT concentrates on engaging and supporting their parents. LIFT works to build a strong, trusted relationship with each parent and/or caregiver centering around family goals that include increasing savings and reducing debt, finding high-

quality educational opportunities and securing jobs that can provide more economic stability. Members and coaches meet at least once a month to make progress towards their goals. LIFT also provides families with funds to meet emergency needs and support long-term goals, and connects parents to a broader community of local resources and partnerships such as SoCalGas' Customer Assistance Programs. This month, LIFT worked to provide over 225 members with SoCalGas' CAP information. Due to the COVID-19 emergency, as of March 16, 2020, LIFT switched its programming to virtual coaching so their services to parents could continue uninterrupted. LIFT's ability to be nimble and pivot to virtual has meant that they are able to see more members virtually than the in-person meetings. Since transitioning to virtual coaching, LIFT-LA has seen an increase in one-on-one virtual coaching sessions along with urgent wraparound supports.

In the Southeast region of Los Angeles County, SoCalGas collaborates with Human Services Association (HSA), which is a private nonprofit agency whose principal mission is to provide families with compassionate and comprehensive care to promote wellness and build strong communities. HSA was founded in Bell Gardens as an outreach effort of the Presbyterian Church USA. Today, HSA serves over 20,000 clients annually on a non-sectarian basis with a range of services that addresses the unique and shared needs of clients of all ages. During the month of December, 1,300 people were introduced to SoCalGas Customer Assistance Programs.

A partnership with St. Barnabas Foundation in Los Angeles County was formed in 2018 to assist with the growing number of older adults in SoCalGas' service territory who lack basic developmental tools. The impacts of COVID-19 have affected most events with the organization. SBSS works with vulnerable population and provides one-on-one case management phone calls where they are able to introduce SoCalGas' Customer Assistance Programs to clients directly as well as provide translations and answer common questions about their gas bill. These new modes of communication include Customer Assistance Programs information which are included in their meal delivery program; in the month of December, 957 clients were reached through their home meal deliveries. Moving forward, SBSS will also disseminate SoCalGas Customer Assistance Program information via a printed newsletter, using information provided by SoCalGas Customer Assistance outreach staff. This distribution it is expected to reach over 500 seniors per month. SBSS will also use similar messaging to communicate via web and social media accounts (Facebook and Instagram) to reach a broader audience of seniors and/or their caregivers.

In Santa Barbara County, SoCalGas continues to work with Unity Shoppe, a CBO that serves low-income families, children, seniors, and persons with disabilities. The store-front facility in downtown Santa Barbara serves approximately 17,000 families per year. Each family meets with a counselor providing an opportunity for one-on-one discussion on SoCalGas' low-income programs. This month due to the COVID-19 emergency, Unity Shoppe did not perform usual in-person

activities of introducing Customer Assistance Programs to their partner agencies that work in referrals of low-income clients or agencies representing schools, infant & children programs, medical assistance programs, and veteran outreach services. However, for the month of December, Unity Shoppe was still able to provide information on SoCalGas' Customer Assistance Programs to over 1,373 participants. Due to the COVID-19 pandemic, Unity Shoppe has seen an increase in participants, and in March started efforts to respond through home deliveries which included grocery deliveries to homebound seniors and the disabled.

Ventura County has a very large population of indigenous speakers (residents who speak neither English nor Spanish, but who speak various indigenous languages, such as Zapoteco or Mixteco). The Mixteco Indigena Community Organizing Project (MICOP) reports that 20,000 indigenous speakers reside in Ventura County. To reach out to these residents and customers - primarily farmworkers and persons with limited English proficiency – SoCalGas collaborates with MICOP to extend awareness of the CARE Program. MICOP provides ongoing awareness, and SoCalGas schedules periodic sponsored events to provide direct outreach. Due to the COVID-19 pandemic, MICOP has leveraged its radio resource and has provided information on customer assistance programs through their radio stations.

Also in Ventura County, SoCalGas works with Food Share Ventura County, an organization that provides food for over 75,000 people monthly. Food Share is a

member of Feeding America, the nation’s largest hunger-relief network of food banks, as well as the California Association of Food Banks. In the month of December, Food Share Ventura County distributed 4,881 “Emergency Box Distributions” and “Senior Kit Distributions” with SoCalGas’ Customer Assistance Programs materials at various locations throughout Ventura County, as listed individually above.

In Oxnard, SoCalGas has partnered with El Concilio, a CBO that is a service center for the rural low-income, limited or non-English speaking community. El Concilio, transitions low income families by providing services that integrate them into the community to assist them in becoming self-sufficient, engaged and greater contributors to the community. Due to the COVID-19 emergency, El Concilios’ service center has been closed and employees are working from home. El Concilio plans to share their programs on social media until they can go back to the service center. El Concilio plans to resume events and program participation activities at that time.

In San Luis Obispo County, a new partnership has been established with Center for Family Strengthening - Promotores Collaborative (CFS- Promotores Collaborative). This organization aims at developing a sustainable, diverse, and comprehensive culture that promotes equal access to community resources and services among all members of the Hispanic community in San Luis Obispo County. The Promotores are provided with the tools needed to work as

advocates, change agents, and partners with local agencies for positive change. Through this partnership, 20 Promotores located in Paso Robles, San Miguel, Shandon, Atascadero, San Luis Obispo, Los Osos, Five Cities and Nipomo have been trained on the SoCalGas CARE Program. The Promotores are actively participating in food bank distributions and will use that platform to inform customers on SoCalGas Customer Assistance Programs. In addition, CARE information will be disseminated in parenting classes and support programs as well as their social media outlets.

In our Southern Desert region, SoCalGas partners with FIND Food Bank. FIND Food Bank is the Desert's regional food bank and is the only regional food bank serving eastern Riverside and southern San Bernardino Counties. FIND distributes over 12 million pounds of food assistance annually to an average 90,000 individuals each month across the service area. FIND operates 22 FIND Mobile Market Distributions and a network of over 66 community-based partners whose programs include food pantries, soup kitchens, after-school and summer care, senior centers, Faith-Based Organizations, and homeless shelters. Through its affiliations with Feeding America and the California Association of Food Banks, FIND represents the Desert Community at regional, state, and national levels to advocate for the most vulnerable populations suffering from food insecurity. For the month of December, FIND Foodbank's partnership with SoCalGas led to 7,350 one-on-one outreach opportunities to present SoCalGas' CAP information in all 15 of the coverage areas they serve: Bermuda Dunes,

Cathedral City, Coachella, Indio, Desert Hot Springs, Indian Wells, La Quinta, Mecca, North Palm Springs, Oasis, Palm Desert, Palm Springs, Rancho Mirage, Thermal and Thousand Palms.

Second Harvest Food Bank of Orange County began its food distribution operation in 1983. They are the largest nonprofit hunger relief organization.

Second Harvest Food Bank of Orange County is a member of Feeding America, a nationwide hunger-relief network of 200 food banks. Through them, more than 446 million pounds, or the equivalent of 379 million meals have been delivered to a network of more than 300 community and program partners. They reach out to the community for donations, grants, funds, food drives, grocery rescue, and volunteers to help provide food for the hungry. Second Harvest Food Bank of Orange County's CalFresh Outreach Program team assists families and individuals apply for CalFresh benefits. During this enrollment process, they are able to talk with their clients about SoCalGas' Customer Assistance Programs.

The organization has experienced significant changes to their CalFresh Outreach Program due to the current COVID-19 pandemic. Moving forward, the organization has received approval from the County of Orange to do CalFresh applications over the phone, however, they have not set any appointments to date. The team has seen a decrease in call volume to the Food Assistance Helpline, despite the ongoing pandemic. In December, 353 calls were received, with only 56 of those leaving voicemails for follow ups and assistance. The team has been

providing callers with referrals for various types of assistance and encouraging them to apply for SoCalGas' CARE Program when team speaks directly to clients.

In the Eastern San Fernando Valley, SoCalGas has developed a collaborative effort with El Nido Family Source Centers. El Nido is regarded as a nonprofit leader in Los Angeles – an integral part of the fabric of the communities it serves – providing critical social services in the most disadvantaged and under-resourced neighborhoods of LA County. With more than 90 years of experience and with programs that serve ethnically diverse clients of all ages – from newborns to toddlers to teens and into adulthood – El Nido transforms the lives of tens of thousands of vulnerable individuals across Los Angeles each year. SoCalGas CAP information was distributed to over 256 El Nido Pacoima visitors in December. Staff distributed information regarding SoCalGas' Customer Assistance Programs to individuals that visited/received assistance at their site for the citywide Emergency Rental Assistance Subsidy Program, Temporary Rent Subsidy for tenants in the City of Los Angeles who are unable to pay rent due to circumstances related to the COVID-19 pandemic, and also Monica Rodriguez CD 7 Emergency Funds.

In the Southeast region of Los Angeles County, SoCalGas partners with Southeast Community Development Corporation (SCDC), a non-profit organization addressing the serious social and economic issues existing in the Southeast's eight

member cities of Bell, Bell Gardens, Commerce, Cudahy, Huntington Park, Maywood, South Gate, and Vernon. SCDC was created based on the belief that community problems must be solved by the community itself and is committed to utilizing resources within the community. With local funding sources, SCDC has continued to be a strong investment in the communities it serves. SCDC has a history of managing community projects and producing positive results. It has organized bus shuttles for the cities of Montebello and Huntington Park, administered a federally funded home renovation project for the city of Huntington Park, administered a 2020 Census Questionnaire Assistance Center, distributed loans through the Small Business Micro Loan Program, administered a business assistance center, formed a Southeast Health Coalition, and co-sponsored a college scholarship program and college conference fair for students in the Southeast area. The organization has since expanded to the rest of the county and works as a resource in many different areas including education and enrollment of customers into SoCalGas' Customer Assistance Programs. For the month of December, due to the COVID-19 emergency, SCDC has changed its programming and has provided one-on-one assistance to 100 customers over the phone and online, discussing the CARE Program.

Since 1980, Inner City Law Center (ICLC), a non-profit law firm, has provided free legal services to the vulnerable residents of Los Angeles. ICLC promotes access to decent, safe, and fully habitable housing for the enormous number of homeless and working-poor families and individuals residing in Los Angeles'

inner city neighborhoods. It is the only full-time provider of legal services headquartered on Skid Row, fighting for justice for low-income tenants, working poor families, immigrants, people who are living with HIV/AIDS or are disabled, and veterans. In December, through their partnership with SoCalGas, information regarding SoCalGas' Customer Assistance Programs was distributed to 45 tenants via mail, along with tenant's rights information.

For the month of December, SoCalGas Customer Assistance Programs collaborated with Los Angeles' Las Mañanitas Festival which is the home to the largest celebration of "The Feast Day for Our Lady of Guadalupe". This event was virtual and Customer Assistance Programs information was included in the program and viewed by 104,000 people.

CARE Direct Mail Activity & Enrollments

During the month of December, SoCalGas sent 16,394 direct mail letters to new customers deemed likely to be eligible for the CARE Program. The letters encouraged customers to enroll online. SoCalGas mailed 25,000 letters directing customers who are not on CARE but who have a high probability of being qualified for CARE, to also enroll online.

To reach customers who were previously participating in the CARE program, but failed to recertify, SoCalGas sends direct mail letters informing them to reapply online. SoCalGas did not send direct mail letters to customers who failed to renew

or needed to reapply since customers are not being removed from the program for the remainder of the COVID-19 customer protection period.

As of April 2019, SoCalGas no longer mails paper applications with direct mail letters. Rather, the letters direct customers to apply online and resulted in 1,470 online enrollments processed in December. These online enrollments are generated when a customer organically searches for and visits the CARE homepage.

CARE Bill Inserts

No bill inserts were deployed during the month of December, but a Customer Assistance bill message was included on customer's bills. SoCalGas approved 153 bill insert applications from prior months in December.

Outreach by Field Employees

Although field visits other than those related to health or safety concerns have been temporarily suspended, field service employees continue to distribute CAP brochures to customers when entering customer premises. Throughout the year, the CARE Outreach Team has distributed supplemental deliveries to individual bases on an as-requested basis. SoCalGas launched an automated system that allows operating bases to request CAP brochures directly which has continued through the month of December. This option is in addition to the regular system-wide semi-annual deployment of CAP brochures to operating bases.

CARE Social & Mass Media Campaign

SoCalGas launched a mixed media campaign in the month of November that ended in December. SoCalGas budgeted \$300,000 for a large campaign to reach more newly eligible customers impacted by COVID-19 throughout its service territory. The campaign's objective was to inform customers experiencing financial hardship due to COVID-19 that they may now be eligible for CARE. Campaign results will be available within the coming weeks, and results will be shared in an upcoming monthly report.

Disability

SoCalGas continues to work with organizations in the disability community such as Fiesta Educativa, an organization that focuses on helping Latino families that have family members with special needs. This organization performs disability outreach and community events in Los Angeles, Riverside, San Bernardino, and Orange Counties. In the month of December, Fiesta Educativa has held virtual workshops through Zoom due to the COVID-19 emergency. 19 clients were introduced to Customer Assistance Programs through the Zoom workshops. The areas covered are Los Angeles, Arcadia, Whittier, Monterey Park, and San Gabriel.

SoCalGas also has an ongoing partnership with Blindness Support Services Inc., an organization that has a specialized history of providing direct program services to individuals who are blind or visually impaired on a one-on-one basis. The

organization provides assistance in Riverside and San Bernardino counties and works with individuals who have visual impairments to become more independent and adapt to the challenges they face. The counselors have been trained on the CARE and ESA Programs and have a plan in place to provide outreach and enrollment in SoCalGas' programs. Due to the COVID-19 emergency, Blind Support Services has changed its programming to provide one-on-one assistance through mail and phone calls. In December, Blind Support Services provided one-on-one touchpoints to 403 seniors and individuals with disabilities, providing them with information on SoCalGas' Customer Assistance Programs.

In addition, SoCalGas works with Southern California Resource Services for Independent Living (SCRS-IL). A cross-disability, non-residential, disability rights organization, SCRS-IL empowers people with any disability to live full and independent lives by committing to building an inclusive community that recognizes the dignity, humanity and worth of all people. Through comprehensive Independent Living and Employment Services provided by well-trained staff, the unified center supports people with disabilities in transforming their lives through their own choices of how they live, work and participate in their community. SCRS-IL is committed to the founding principles of independent living, self-advocacy and personal empowerment. Due to the COVID-19 emergency, in person meetings have been cancelled. Along with virtual meetings with the aid of Zoom, SCRS-IL has held one-on-one meetings via phone and provided SoCalGas

CAP information to 484 clients during the month of December. Due to the Stay-at-Home restrictions, in person meetings have been cancelled.

Frank D Lanterman Regional Center is one of 21 regional centers in the state of California that together serve individuals with, or at risk for developmental disabilities and their families. Lanterman is a private, non-profit, that operates under contract with the State of California through the Departmental of Developmental Services. Lanterman offers lifelong services and supports for approximately 11,500 individuals with developmental disabilities. Lanterman Regional Center works together with client, families, services providers, and communities to provide quality services and supports that address an individual's unique strengths and needs. Lanterman's service area includes Hollywood-Wilshire, Central Los Angeles, Glendale, Burbank, La Cañada-Flintridge, La Crescenta and Pasadena. Lanterman holds training events for the following cultural groups throughout its service area: Korean, Filipino, Armenian and Hispanic. Most of the clients are at or below the national poverty level. Through the SoCalGas partnership, CAP information is provided to all individuals seeking assistance through the Lanterman regional center. During the month of December, Lanterman Regional Center facilitated many online support and training meetings. Approximately 500 people were introduced to SoCalGas' low income programs.

2.2.2. Describe the efforts taken to reach and coordinate the CARE program with other related programs to reach eligible customers.

To maximize new CARE enrollments and to retain customers already participating in CARE, SoCalGas shares customer enrollment information with other utilities such as Southern California Edison (SCE) and San Diego Gas & Electric (SDG&E). During the month of December, 3,343 customers were enrolled in SoCalGas' CARE Program as a result of inter-utility data sharing activities. Additionally, CARE shares data with internal programs such as SoCalGas' ESA Program and the Gas Assistance Fund (GAF). Intra-utility efforts in December generated 1,898 CARE enrollments. Coordinating the CARE Program with other related low-income programs not only results in supporting program participation rates, it also helps increase PEV activities when customer information is shared with programs such as the Low-Income Home Energy Assistance Program (LIHEAP). Since LIHEAP requires upfront proof of income and is a qualifying Categorically Eligible program, once CARE receives LIHEAP customer data, those customers are considered automatically eligible and their "pre-enrollment verification" is used by SoCalGas to meet CARE's PEV requirements. There were 110 customers enrolled through leveraging during the month of December.

California Lifeline

On April 14, 2020, SoCalGas received a request from the Energy Division (ED) to incorporate co-marketing of the California Lifeline program as part of increased CARE outreach marketing initiatives responding to COVID-19. Per

directive from the ED, where feasible and appropriate, new CARE marketing and outreach materials promoted discounted phone services and referred SoCalGas customers to California Lifeline <https://www.californialifeline.com/en> and the pilot program <https://www.boostmobile.com/plans/cpuc-boost-mobile> that connected CARE participants with an active Lifeline promotion.

In December, SoCalGas continued to display the California Lifeline and pilot program web links provided by the ED to the top of its CARE webpage.

SoCalGas CARE outreach and marketing initiatives direct traffic from all media, including social media and print campaigns to the CARE webpage, and is therefore an optimal placement of the California Lifeline information, allowing for broader awareness.

In December, SoCalGas also sent an e-mail to new and existing customers not on CARE, promoting the 20% discount, with Energy Savings Assistance Program, California LifeLine and Gas Assistance Fund messages included.

2.3 CARE Recertification Complaints

There were no recertification complaints in the month of December.

3. APPENDIX: ENERGY SAVINGS ASSISTANCE PROGRAM TABLES AND CARE TABLES

ESA Program - Table 1 - Program Expenses

ESA Program - Table 1A – Unspent Funds

ESA Program - Table 2 - Program Expenses & Energy Savings by Measures Installed

ESA Program - Table 2A – Program Expenses – CSD Leveraging

ESA Program – Table 2B – Program Expenses – Multifamily Common Area

ESA Program – Table 2B-1 – Eligible Multifamily Common Area Measures

ESA Program - Table 3A/3B - Average Bill Savings per Treated Home / Common Area

ESA Program - Table 4A/4B/4C – Homes / Buildings Treated

ESA Program - Table 4A-2 - Homes Unwilling/Unable to Participate

ESA Program - Table 5A/5B/5C - Program Customer Summary

ESA Program - Table 6 - Expenditures for Pilots and Studies

ESA Program – Table 7 – Refrigerators, Energy Education and My Account

ESA Program – Table 8 – Contractor Advanced Funding and Repayment

CARE - Table 1 - CARE Overall Program Expenses

CARE - Table 2 - CARE Enrollment, Recertification, Attrition, and Penetration

CARE - Table 3A - CARE Post-Enrollment Verification Results (Model)

CARE - Table 3B - CARE Post-Enrollment Verification Results (High Usage)

CARE - Table 4 - Self Certification and Re-Certification

CARE - Table 5 - Enrollment by County

CARE - Table 6 - Recertification Results

CARE - Table 7 - Capitation Contractors

CARE - Table 8 - Participants as of Month End

CARE - Table 9 - Expenditures for Pilot

CARE - Table 10 - CHANGES Individual Customer Assistance

CARE - Table 11 - CHANGES Group Customer Assistance – Reported Quarterly

	A	B	C	D	E	F	G	H	I	J	K	L	M	
Energy Savings Assistance Program Table 1 - Energy Savings Assistance Program Expenses														
Southern California Gas Company														
December 2020														
5	Authorized Budget ¹				Current Month Expenses ⁵				Year to Date Expenses ⁵				% of Budget Spent YTD	
	Electric	Gas	Total	Total	Electric	Gas	Total	Total	Electric	Gas	Total	Electric	Gas	Total
6	ESA Program:													
7	Energy Efficiency													
8	N/A	\$ 18,099,837	\$ 18,099,837	\$ 18,099,837	N/A	\$ 283,971	\$ 283,971	\$ 283,971	N/A	\$ 4,094,991	\$ 4,094,991	N/A	\$ 22,622	\$ 22,622
9	N/A	\$ 20,189,371	\$ 20,189,371	\$ 20,189,371	N/A	\$ 2,398,423	\$ 2,398,423	\$ 2,398,423	N/A	\$ 12,472,933	\$ 12,472,933	N/A	\$ 61,789	\$ 61,789
10	N/A	\$ 33,990,377	\$ 33,990,377	\$ 33,990,377	N/A	\$ 3,482,839	\$ 3,482,839	\$ 3,482,839	N/A	\$ 21,308,250	\$ 21,308,250	N/A	\$ 62,699	\$ 62,699
11	N/A	\$ 24,437,294	\$ 24,437,294	\$ 24,437,294	N/A	\$ 2,652,243	\$ 2,652,243	\$ 2,652,243	N/A	\$ 16,397,207	\$ 16,397,207	N/A	\$ 67,109	\$ 67,109
12	N/A	\$ 2,016,018	\$ 2,016,018	\$ 2,016,018	N/A	\$ 129,988	\$ 129,988	\$ 129,988	N/A	\$ 915,583	\$ 915,583	N/A	\$ 45,429	\$ 45,429
13	N/A	-	-	-	N/A	-	-	-	N/A	-	-	N/A	0.00%	0.00%
14	N/A	\$ -	\$ -	\$ -	N/A	\$ (1,288,698)	\$ (1,288,698)	\$ (1,288,698)	N/A	\$ 8,502,141	\$ 8,502,141	N/A	0.00%	0.00%
15	N/A	\$ 19,379,347	\$ 19,379,347	\$ 19,379,347	N/A	-	-	-	N/A	\$ 19,379,347	\$ 19,379,347	N/A	100.00%	100.00%
16	N/A	\$ 3,951,472	\$ 3,951,472	\$ 3,951,472	N/A	\$ 199,911	\$ 199,911	\$ 199,911	N/A	\$ 1,413,140	\$ 1,413,140	N/A	\$ 35,769	\$ 35,769
17	N/A	\$ -	\$ -	\$ -	N/A	\$ -	\$ -	\$ -	N/A	\$ 108,585	\$ 108,585	N/A	0.00%	0.00%
18	N/A	\$ 122,063,716	\$ 122,063,716	\$ 122,063,716	N/A	\$ 7,858,678	\$ 7,858,678	\$ 7,858,678	N/A	\$ 84,592,177	\$ 84,592,177	N/A	\$ 69,309	\$ 69,309
19														
20	N/A	\$ 945,010	\$ 945,010	\$ 945,010	N/A	\$ 37,917	\$ 37,917	\$ 37,917	N/A	\$ 779,026	\$ 779,026	N/A	\$ 82,449	\$ 82,449
21	N/A	\$ 2,636,480	\$ 2,636,480	\$ 2,636,480	N/A	\$ 249,356	\$ 249,356	\$ 249,356	N/A	\$ 1,335,355	\$ 1,335,355	N/A	\$ 50,659	\$ 50,659
22	N/A	\$ 1,450,000	\$ 1,450,000	\$ 1,450,000	N/A	\$ 249,401	\$ 249,401	\$ 249,401	N/A	\$ 1,450,000	\$ 1,450,000	N/A	100.00%	100.00%
23	N/A	\$ -	\$ -	\$ -	N/A	\$ -	\$ -	\$ -	N/A	\$ -	\$ -	N/A	0.00%	0.00%
24	N/A	\$ 115,625	\$ 115,625	\$ 115,625	N/A	\$ 5,464	\$ 5,464	\$ 5,464	N/A	\$ 48,178	\$ 48,178	N/A	\$ 41,679	\$ 41,679
25	N/A	\$ 358,217	\$ 358,217	\$ 358,217	N/A	\$ 1,573	\$ 1,573	\$ 1,573	N/A	\$ 358,217	\$ 358,217	N/A	100.00%	100.00%
26	N/A	\$ 6,818,403	\$ 6,818,403	\$ 6,818,403	N/A	\$ 654,906	\$ 654,906	\$ 654,906	N/A	\$ 5,946,100	\$ 5,946,100	N/A	\$ 87,219	\$ 87,219
27	N/A	\$ 86,000	\$ 86,000	\$ 86,000	N/A	\$ -	\$ -	\$ -	N/A	\$ 114,365	\$ 114,365	N/A	\$ 132,989	\$ 132,989
28														
29	N/A	\$ 134,473,450	\$ 134,473,450	\$ 134,473,450	N/A	\$ 9,057,295	\$ 9,057,295	\$ 9,057,295	N/A	\$ 94,623,418	\$ 94,623,418	N/A	\$ 70,379	\$ 70,379
30	Funded Outside of ESA Program Budget													
31	N/A	\$ -	\$ -	\$ -	N/A	\$ 276,443	\$ 276,443	\$ 276,443	N/A	\$ 3,328,289	\$ 3,328,289	N/A	\$ -	\$ -
32	N/A	\$ -	\$ -	\$ -	N/A	\$ 189,723	\$ 189,723	\$ 189,723	N/A	\$ -	\$ -	N/A	\$ 1,064,369	\$ 1,064,369
33														
34														

¹ Reflects the authorized funding in D.16-11-022. Additional funds allocated from prior-cycle unspent budgets as ordered in G-3532 dated December 14, 2017, Non-Standard Disposition of Clear Plan AL 5256, dated May 18, 2018, and Non-Standard Disposition of Midcycle AL 5325, dated December 19, 2018 are not shown on this table but appear on Table 1A.

² Pilot current year expenditures related to 2019 activity paid and posted in 2020, however total 2017-2020 cycle spend still within overall cycle budget.

³ Total current and y-t-d expenses are related to contractor payment advance and credit-back associated with COVID - 19.

⁴ Total y-t-d CPUC oversight expense over authorized budget due to delayed billing related to 2019 activity, but still within overall 2017-2020 cycle budget.

⁵ Current month and YTD expenditures include a quarterly accrual of \$4,516,189 in the following reporting categories: Appliances \$91,987, Domestic Hot Water \$822,254, Enclosure \$1,223,686, HVAC \$832,608, Maintenance \$51,693, Customer Enrollment \$1,289,811, In Home Energy Education \$68,040, Inspections \$136,110.

Note: In January 2020, a manual adjustment was made to exclude a net accrual/reversal debit amount of \$1,987,394 for contractor costs related to all ESA Program measure categories associated to December 2019 activities. This amount will be incorporated in 2019 costs as reported in the SoCalGas Annual Report filed May 2020. Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

Energy Savings Assistance Program Table 1A - Energy Savings Assistance Program Expenses Funded From 2009-2016 Unspent ESA Program Funds
Southern California Gas Company
December 2020

ESA Program:	Authorized Budget		Current Month Expenses			Year to Date Expenses ²			% of Budget Spent YTD		
	Electric	Gas	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total
Energy Efficiency											
Appliances	N/A	\$ 3,422,895	N/A	\$ -	\$ -	N/A	\$ -	\$ -	N/A	0.00%	0.00%
Domestic Hot Water	N/A	\$ 13,366,922	N/A	\$ -	\$ -	N/A	\$ -	\$ -	N/A	0.00%	0.00%
Enclosure	N/A	\$ 20,001,550	N/A	\$ -	\$ -	N/A	\$ -	\$ -	N/A	0.00%	0.00%
HVAC	N/A	\$ 14,241,745	N/A	\$ -	\$ -	N/A	\$ -	\$ -	N/A	0.00%	0.00%
Maintenance	N/A	\$ 1,392,325	N/A	\$ -	\$ -	N/A	\$ -	\$ -	N/A	0.00%	0.00%
Customer Enrollment	N/A	\$ 18,495,563	N/A	\$ 4,730,870	\$ 4,730,870	N/A	\$ 8,785,316	\$ 8,785,316	N/A	47.50%	47.50%
In Home Education	N/A	\$ 4,896,366	N/A	\$ -	\$ -	N/A	\$ -	\$ -	N/A	0.00%	0.00%
Pilot	N/A	\$ -	N/A	\$ -	\$ -	N/A	\$ -	\$ -	N/A	0.00%	0.00%
Training Center	N/A	\$ 32,049	N/A	\$ -	\$ -	N/A	\$ -	\$ -	N/A	0.00%	0.00%
Inspections	N/A	\$ 1,168,900	N/A	\$ -	\$ -	N/A	\$ -	\$ -	N/A	0.00%	0.00%
Marketing and Outreach	N/A	\$ 500,000	N/A	\$ 35,224	\$ 35,224	N/A	\$ 35,224	\$ 35,224	N/A	7.04%	7.04%
Multi-Family	N/A	\$ 4,500,000	N/A	\$ 433,770	\$ 433,770	N/A	\$ 879,268	\$ 879,268	N/A	19.54%	19.54%
Leveraging - CSD	N/A	\$ -	N/A	\$ -	\$ -	N/A	\$ -	\$ -	N/A	0.00%	0.00%
Regulatory Compliance	N/A	\$ 70,147	N/A	\$ 22,205	\$ 22,205	N/A	\$ 22,205	\$ 22,205	N/A	31.66%	31.66%
General Administration	N/A	\$ 300,000	N/A	\$ -	\$ -	N/A	\$ -	\$ -	N/A	0.00%	0.00%
TOTAL PROGRAM BUDGET/EXPENSES ¹	N/A	\$ 82,388,463	N/A	\$ 5,222,070	\$ 5,222,070	N/A	\$ 9,722,013	\$ 9,722,013	N/A	11.80%	11.80%

¹ D. 16-11-022 specifically directed funding for new initiatives to come from unspent 2009-2016 ESA Program funds and this table does not include unspent funds from the 2017-2020 cycle.

² Year to date expenses include cost from current year 2020.

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months, and may reflect YTD adjustments.

ESA Program (Summary) Total ¹							ESA Program (First Touch Homes Treated)							ESA Program (Re-Treated Homes/Go Backs)							ESA					
Quantity Installed	kWh ² (L+T)	kWh ² (M+U)	Therms ² (Annual)	Expenses (\$)	% of Expenditure	Units	Quantity Installed	kWh ² (Annual)	Therms ² (Annual)	Expenses (\$)	% of Expenditure	Units	Quantity Installed	kWh ² (Annual)	Therms ² (Annual)	Expenses (\$)	% of Expenditure	Units	Quantity Installed	Therms ² (Annual)	Expenses (\$)	% of Expenditure	Units	Quantity Installed		
5,072	(L+S)	(M+U)	100,916	\$ 4,311,177	5.6%	Home	3,163	-	63,189	\$ 2,687,543	5.2%	Home	1,909	-	-	\$ 1,623,634	6.5%	Home	1,985	-	-	-	6.5%	Home	1,985	
-	-	-	-	-	0.0%	Home	-	-	-	-	0.0%	Home	-	-	-	-	0.0%	Home	-	-	-	-	0.0%	Home	-	
-	-	-	-	-	0.0%	Each	-	-	-	-	0.0%	Each	-	-	-	-	0.0%	Each	-	-	-	-	0.0%	Each	-	
-	-	-	-	-	0.0%	Each	-	-	-	-	0.0%	Each	-	-	-	-	0.0%	Each	-	-	-	-	0.0%	Each	-	
05,927	-	-	334,624	\$ 3,743,179	4.9%	Home	70,613	-	223,067	\$ 2,379,744	4.6%	Home	35,314	-	-	111,557	\$ 1,363,435	5.5%	Home	66,070	-	-	-	5.5%	Home	66,070
1,427	-	-	9,061	\$ 60,984	0.1%	Home	872	-	5,537	\$ 37,989	0.1%	Home	555	-	-	3,524	\$ 22,995	0.1%	Home	535	-	-	-	0.1%	Home	535
2,482	-	-	5,932	\$ 4,571,343	6.0%	Home	1,596	-	3,814	\$ 2,932,754	5.7%	Home	886	-	-	2,118	\$ 1,638,589	6.6%	Home	670	-	-	-	6.6%	Home	670
47,767	-	-	77,860	\$ 2,140,385	2.8%	Each	28,652	-	46,703	\$ 1,284,269	2.5%	Each	19,115	-	-	31,157	\$ 856,116	3.4%	Each	25,550	-	-	-	3.4%	Each	25,550
-	-	-	-	-	0.0%	Each	-	-	-	-	0.0%	Each	-	-	-	-	-	0.0%	Each	-	-	-	-	0.0%	Each	-
1,737	-	-	9,762	\$ 189,840	0.2%	Each	905	-	5,086	\$ 99,266	0.2%	Each	832	-	-	4,676	\$ 90,575	0.0%	Each	-	-	-	0.0%	Each	-	
40,255	-	-	21,846	\$ 13,382,130	17.5%	Home	21,590	-	11,496	\$ 7,388,507	14.4%	Home	18,665	-	-	10,350	\$ 5,993,624	24.0%	Home	15,998	-	-	-	24.0%	Home	15,998
3,678	-	-	109,277	\$ 5,984,069	7.8%	Home	2,065	-	58,226	\$ 3,419,026	6.6%	Home	1,613	-	-	51,051	\$ 2,565,043	10.3%	Home	1,789	-	-	-	10.3%	Home	1,789
5,448	-	-	(180,419)	\$ 11,984,507	15.7%	Home	3,728	-	(123,102)	\$ 8,536,340	16.6%	Home	1,720	-	-	(57,317)	\$ 3,428,167	13.7%	Home	2,555	-	-	-	13.7%	Home	2,555
-	-	-	-	-	0.0%	Home	-	-	-	-	0.0%	Home	-	-	-	-	-	0.0%	Home	-	-	-	0.0%	Home	-	
-	-	-	-	-	0.0%	Home	-	-	-	-	0.0%	Home	-	-	-	-	-	0.0%	Home	-	-	-	0.0%	Home	-	
-	-	-	-	-	0.0%	Home	-	-	-	-	0.0%	Home	-	-	-	-	-	0.0%	Home	-	-	-	0.0%	Home	-	
-	-	-	-	-	0.0%	Home	-	-	-	-	0.0%	Home	-	-	-	-	-	0.0%	Home	-	-	-	0.0%	Home	-	
915	-	-	10,166	\$ 625,545	0.8%	Home	734	-	8,155	\$ 482,949	0.9%	Home	181	-	-	2,011	\$ 142,597	0.6%	Home	160	-	-	-	0.6%	Home	160
-	-	-	-	-	0.0%	Home	-	-	-	-	0.0%	Home	-	-	-	-	-	0.0%	Home	-	-	-	0.0%	Home	-	
8,781	-	-	97,557	\$ 919,178	1.2%	Home	5,437	-	60,405	\$ 579,656	1.1%	Home	3,344	-	-	37,152	\$ 339,522	1.4%	Home	1,710	-	-	-	1.4%	Home	1,710
-	-	-	-	-	0.0%	Home	-	-	-	-	0.0%	Home	-	-	-	-	-	0.0%	Home	-	-	-	0.0%	Home	-	
-	-	-	-	-	0.0%	Home	-	-	-	-	0.0%	Home	-	-	-	-	-	0.0%	Home	-	-	-	0.0%	Home	-	
14,424	-	-	(17,742)	\$ 840,598	1.1%	Home	8,433	-	(10,373)	\$ 505,486	1.0%	Home	5,991	-	-	(7,369)	\$ 335,111	1.3%	Home	4,856	-	-	-	1.3%	Home	4,856
-	-	-	-	-	0.0%	Home	-	-	-	-	0.0%	Home	-	-	-	-	-	0.0%	Home	-	-	-	0.0%	Home	-	
-	-	-	-	-	0.0%	Home	-	-	-	-	0.0%	Home	-	-	-	-	-	0.0%	Home	-	-	-	0.0%	Home	-	
-	-	-	-	-	0.0%	Home	-	-	-	-	0.0%	Home	-	-	-	-	-	0.0%	Home	-	-	-	0.0%	Home	-	
-	-	-	-	-	0.0%	Home	-	-	-	-	0.0%	Home	-	-	-	-	-	0.0%	Home	-	-	-	0.0%	Home	-	
-	-	-	-	-	0.0%	Home	-	-	-	-	0.0%	Home	-	-	-	-	-	0.0%	Home	-	-	-	0.0%	Home	-	
5,166	-	-	10,390	\$ 1,244,630	1.6%	Each	3,294	-	6,871	\$ 793,150	1.5%	Each	1,872	-	-	3,518	\$ 451,480	1.8%	Each	1,067	-	-	-	1.8%	Each	1,067
29,158	-	-	-	\$ 25,247,531	33.0%	Home	87,946	-	-	\$ 19,536,582	38.0%	Home	41,212	-	-	-	\$ 5,710,949	22.9%	Home	75,655	-	-	-	22.9%	Home	75,655
181,656	-	-	-	\$ 1,211,445	1.6%	Home	54,397	-	-	\$ 803,955	1.6%	Home	27,259	-	-	-	\$ 407,490	1.6%	Home	53,966	-	-	-	1.6%	Home	53,966
-	-	-	589,230	\$ 76,436,542				-	-	359,074	\$ 51,467,216			-	-	230,156	\$ 24,969,326									
05,685							69,106						36,579							64,703					64,703	
(K+S)						First Touches						Re-treated								Alliso Canyon						
49,208			28,960		Home	28,960						Home	20,248							Home	24,634				24,634	
52,483			38,289		Home	38,289						Home	14,194							Home	39,153				39,153	
3,994			1,857		Home	1,857						Home	2,137							Home	916				916	
05,685			69,106		Home	69,106						Home	36,579							Home	64,703				64,703	
91,186			159,780		Home	159,780						Home	31,406							Home	N/A				N/A	
55%			43%		%	43%						%	116%							%	0%				0%	
8,941			6,415		Home	6,415						Home	2,526							Home	6,144				6,144	

The following source:

Act Evaluation Program Years 2015-2017: April 26, 2019.

ed in December of 2011

ation
plate gaskets, attic access weatherization, weatherstripping - door, caulking an
door jamb repair / replacement, door repair, and window putty.
eatherization, weatherstripping - door, caulking, & minor home repairs

Appliances							
High Efficiency Clothes Washer	Home						0.0%
Microwaves ²	Home						0.0%
Refrigerators	Each						0.0%
Freezers	Each						0.0%
Domestic Hot Water							
Other Hot Water ³	Home						0.0%
Tank and Pipe Insulation ⁴	Home						0.0%
Water Heater Repair/Replace	Home						0.0%
Thermostatic Shower Valve	Each						0.0%
New - Combined Showerhead/TSV	Each						0.0%
New - Heat Pump Water Heater	Each						0.0%
Tub Diverter/Spout	Each						0.0%
Enclosure							
Air Sealing / Envelope ⁵	Home						0.0%
Attic Insulation	Home						0.0%
HVAC							
Furnace Repair/Replacement	Home						0.0%
Room A/C Replacement	Home						0.0%
Central A/C replacement	Home						0.0%
Heat Pump Replacement	Home						0.0%
Evaporative Cooler	Home						0.0%
Duct Testing and Sealing	Home						0.0%
Energy Efficient Fan Control A/C Time Delay	Home						0.0%
Prescriptive Duct Sealing	Home						0.0%
High Efficiency Forced Air Unit (HE FAU)	Home						0.0%
New - Blower Motor Retrofit	Home						0.0%
Maintenance							
Furnace Clean and Tune	Home						0.0%
Central A/C Tune up	Home						0.0%
Lighting							
Lighting	Home						0.0%
New - LED Diffuse A-Lamps	Each						0.0%
New - LED Reflector Bulbs (PAR/BR)	Each						0.0%
New - LED Torchieres	Each						0.0%
New - LED Exterior Hardwired Fixtures	Each						0.0%
New - LED Internal Hardwire	Each						0.0%
Miscellaneous							
Pool Pumps	Home						0.0%
Smart Power Strips - Tier 1	Home						0.0%
New - Smart Power Strips - Tier 2	Each						0.0%
Pilots							
Customer Enrollment							
Outreach & Assessment	Home					\$ -	0.0%
In-Home Education	Home					\$ -	0.0%
Total Savings/Expenditures				-	-	-	\$ - 0.0%
Total Households Weatherized ⁶							
CSD MF Tenant Units Treated							
				Total			
- Multi-family							

¹ All savings are calculated based on the following sources:

DNV-GL "Energy Savings Assistance (ESA) Program Impact Evaluation Program Years 2015-2017." April 26, 2019.

² Microwave savings are from ECONorthWest Studies received in December of 2011.

³ Includes Faucet Aerators and Low Flow Showerheads

⁴ Includes Water Heater Blankets and Water Heater Pipe Insulation

⁵ Energy Savings Assistance Manual includes that "the savings from the installation of the thermostat will be based on the savings from the thermostat." The savings from the thermostat will be based on the savings from the thermostat.

ESA CAM Measures ^{2,3}	Units	Year-to-Date Completed & Expensed Installation					Expenses (\$)	% of Expenditure
		Quantity Installed	kWh ⁴ (Annual)	kW ⁴ (Annual)	Therms ^{4,12} (Annual)			
Appliances								
High Efficiency Clothes Washer	Home	-	-	-	-	\$ -	0.0%	
Microwaves ⁵	Home	-	-	-	-	\$ -	0.0%	
Domestic Hot Water								
Other Hot Water	Home	-	-	-	-	\$ -	0.0%	
Tank and Pipe Insulation	Home	-	-	-	-	\$ -	0.0%	
Water Heater Repair/Replacement	Home	-	-	-	-	\$ -	0.0%	
Thermostatic Shower Valves	Each	-	-	-	-	\$ -	0.0%	
New - Combined Showerhead/TSV	Each	-	-	-	-	\$ -	0.0%	
New - Heat Pump Water Heater	Each	-	-	-	-	\$ -	0.0%	
Tub Diverter/Spout	Each	-	-	-	-	\$ -	0.0%	
Water Heater Replace	Each	5	-	-	TBD	\$ -	0.0%	
Boiler Replace	Each	-	-	-	-	\$ -	0.0%	
Enclosure								
Air Sealing / Envelope ⁶	Home	-	-	-	-	\$ -	0.0%	
Attic Insulation	Home	-	-	-	-	\$ -	0.0%	
HVAC								
Furnace Repair/Replacement	Home	-	-	-	-	\$ -	0.0%	
High Efficiency Forced Air Unit (HE FAU)	Home	-	-	-	-	\$ -	0.0%	
Maintenance								
Lighting								
Miscellaneous								
Smart Thermostat	Home	-	-	-	-	\$ -	0.0%	
Ancillary Services								
Commissioning ⁷	Home	-	-	-	-	\$ -	0.0%	
Audit ⁸	Home	-	-	-	-	\$ -	0.0%	
Administration ⁹	Home	-	-	-	-	\$ 17,356	72.8%	
Pilots								
Customer Enrollment								
Outreach & Assessment	Home	-	-	-	-	\$ 6,489	27.2%	
In-Home Education	Home	-	-	-	-	\$ -	0.0%	
Total Savings/Expenditures						\$ 23,845	100.0%	

Multifamily Properties Treated	Number
Total number of Multifamily Properties Treated ¹⁰	-
Subtotal of Master-metered Multifamily Properties Treated	-
Properties Treated ¹¹	-

ESA Program - Multifamily Common Area	Year to Date Expenses		
	Electric	Gas	Total
Administration	\$ -	\$ 17,356	\$ 17,356
Direct Implementation (Non-Incentive)	\$ -	\$ 6,489	\$ 6,489
Direct Implementation	\$ -	\$ 855,423	\$ 855,423
TOTAL MF CAM COSTS	\$ -	\$ 879,268	\$ 879,268

<<Includes measures costs

¹ Applicable to Deed-Restricted, government and non-profit owned multi-family buildings described in D.16-11-022 where 65% of tenants are income eligible based on CPUC income requirements of at or below 200% of the Federal Poverty Guidelines.

² Measures are customized by each IOU, see 'Table 2B-1, Eligible Measures List'. Measures list may change based on available information on both costs and benefits and may vary across climate zones. Each IOU should fill out Table 2B as it pertains to their program. Table 2B-1 Column A should match Table 2B Column A for eligible (not canceled) measures.

³ Commissioning costs, as allowable per the Decision, are included in measures total cost unless otherwise noted.

⁴ All savings are calculated based on the following sources:
DNV-GL "Energy Savings Assistance (ESA) Program Impact Evaluation Program Years 2015-2017." April 26, 2019.

⁵ Microwave savings are from ECONorthWest Studies received in December of 2011.

⁶ Envelope and Air Sealing Measures may include outlet cover plate gaskets, attic access weatherization, weatherstripping - door, caulking and minor home repairs. Minor home repairs predominantly are door jamb repair / replacement, door repair, and window putty.

⁷ Refers to optimizing the installation of the measure installed such as retrofitting pipes, etc.

⁸ Audit costs may be covered by other programs or projects may utilize previous audits. Not all participants will have an audit cost associated with their project.

⁹ Per D.17-12-009 at p.213, the CPUC imposes a cap of 10% of ESA Program funds for administrative activities and a ceiling of 20% for direct implementation non-incentive costs

Energy Savings Assistance CAM Program Table 2B-1, Eligible Common Area Measures List
Southern California Gas Company
December 2020

Common Area Measures Category and Eligible Measures Title ¹	Effective Date	End Date ²	Eligible Climate Zones ³
Appliances			
High Efficiency Clothes Washer	11/10/2016	N/A	All Climate Zones
Domestic Hot Water			
Water Heater Blanket	11/10/2016	N/A	All Climate Zones
Low Flow Shower Head	11/10/2016	N/A	All Climate Zones
Water Heater Pipe Insulation	11/10/2016	N/A	All Climate Zones
Faucet Aerator	11/10/2016	N/A	All Climate Zones
Water Heater Repair/Replacement	11/10/2016	N/A	All Climate Zones
Thermostatic Shower Valve	11/10/2016	N/A	All Climate Zones
New - Tub Diverter/ Tub Spout	12/14/2017	N/A	All Climate Zones
Large Water Heater Replace	11/10/2016	N/A	All Climate Zones
Boiler Replace	11/10/2016	N/A	All Climate Zones
Envelope			
Air Sealing / Envelope	11/10/2016	N/A	All Climate Zones
Caulking	11/10/2016	N/A	All Climate Zones
Attic Insulation	11/10/2016	N/A	All Climate Zones
HVAC			
FAU Standing Pilot Conversion	11/10/2016	N/A	All Climate Zones
Furnace Repair/Replacement	11/10/2016	N/A	All Climate Zones
New - High Efficiency Forced Air Unit (HE FAU)	11/10/2016	N/A	All Climate Zones
Lighting			
Miscellaneous			
Smart Thermostat	12/19/2018	N/A	All Climate Zones

¹ Measures list may change based on available information on both costs and benefits (including energy benefits as well as non-energy benefits) and may vary across climate zones. This is not a list of installed measures, it is a list of eligible measures.

Table 2B-1 Column A should match Table 2B Column A for eligible (not canceled) measures.

² Only complete if measure is canceled or discontinued

³ Defined as CEC California Building Climate Zones

https://www.energy.ca.gov/maps/renewable/building_climate_zones.html

	A	B
1	Energy Savings Assistance Program Tables 3A-B	
2	Southern California Gas Company	
3	December 2020	
4		
5	Table 3A-1, ESA Program	
6	Annual kWh Savings	N/A
7	Annual Therm Savings	589,230
8	Lifecycle kWh Savings	N/A
9	Lifecycle Therm Savings	4,358,657
10	Current kWh Rate	N/A
11	Current Therm Rate	\$ 0.68
12	Average 1st Year Bill Savings / Treated Households	\$ 5.58
13	Average Lifecycle Bill Savings / Treated Households	\$ 41.24
14		
15		
16	Table 3A-2, ESA Program - CSD Leveraging	
17	Annual kWh Savings	N/A
18	Annual Therm Savings	-
19	Lifecycle kWh Savings	N/A
20	Lifecycle Therm Savings	-
21	Current kWh Rate	N/A
22	Current Therm Rate	\$ -
23	Average 1st Year Bill Savings / Treated Households	\$ -
24	Average Lifecycle Bill Savings / Treated Households	\$ -
25		
26	Table 3A-3, Summary - ESA Program/CSD Leveraging	
27	Annual kWh Savings	N/A
28	Annual Therm Savings	589,230
29	Lifecycle kWh Savings	N/A
30	Lifecycle Therm Savings	4,358,657
31	Current kWh Rate	N/A
32	Current Therm Rate	\$ 0.68
33	Average 1st Year Bill Savings / Treated Households	\$ 5.58
34	Average Lifecycle Bill Savings / Treated Household	\$ 41.24
35		
36		
37	Table 3B, ESA Program - Multifamily Common Area	
38	Annual kWh Savings	N/A
39	Annual Therm Savings	-
40	Lifecycle kWh Savings	N/A
41	Lifecycle Therm Savings	-
42	Current kWh Rate	N/A
43	Current Therm Rate	\$ -
44	Average 1st Year Bill Savings / Treated Properties	\$ -
45	Average Lifecycle Bill Savings / Treated Properties	\$ -
46		
47	Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months, and may reflect YTD adjustments.	

	A	B	C	D	E	F	G
1	Energy Savings Assistance Program Table 4 - Homes / Buildings Treated						
2	Southern California Gas Company						
3	December 2020						
4	Table 4A-1, ESA Program						
5		Eligible Households			Households Treated YTD		
6	County	Rural	Urban	Total	Rural	Urban	Total
7	Fresno	18	12,348	12,366	36	301	337
8	Imperial	18,441	0	18,441	334	0	334
9	Kern	30,156	15,968	46,124	1,817	326	2,143
10	Kings	12,227	8	12,235	574	0	574
11	Los Angeles	2,850	998,655	1,001,505	592	59,001	59,593
12	Orange	11	231,301	231,312	0	9,516	9,516
13	Riverside	130,490	107,039	237,529	1,575	10,162	11,737
14	San Bernardino	999	159,955	160,954	146	16,725	16,871
15	San Luis Obispo	14,901	8,870	23,771	389	0	389
16	Santa Barbara	1,174	35,601	36,775	472	335	807
17	Tulare	46,280	11,535	57,815	1,831	747	2,578
18	Ventura	2,506	58,358	60,864	45	761	806
19	Total	260,053	1,639,638	1,899,691	7,811	97,874	105,685
20							
21							
22	Table 4B, ESA Program - CSD Leveraging						
23					Households Treated YTD		
24	County				Rural	Urban	Total
25	Fresno			0			0
26	Imperial			0			0
27	Kern			0			0
28	Kings			0			0
29	Los Angeles			0			0
30	Orange			0			0
31	Riverside			0			0
32	San Bernardino			0			0
33	San Luis Obispo			0			0
34	Santa Barbara			0			0
35	Tulare			0			0
36	Ventura			0			0
37	Total	0	0	0	0	0	0
38							
39							
40	Table 4C, ESA Program - Multi-Family Common Area						
41					Properties Treated YTD		
42	County				Rural	Urban	Total
43	Fresno			0			0
44	Imperial			0			0
45	Kern			0			0
46	Kings			0			0
47	Los Angeles			0			0
48	Orange			0			0
49	Riverside			0			0
50	San Bernardino			0			0
51	San Luis Obispo			0			0
52	Santa Barbara			0			0
53	Tulare			0			0
54	Ventura			0			0
55	Total	0	0	0	0	0	0
56							
57	[1] For IOU low income-related and Energy Efficiency reporting and analysis, the Goldsmith definition is applied.						
58	Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months, and may reflect YTD adjustments.						

Energy Savings Assistance Program Table 4A-2 - Homes Unwilling / Unable to Participate
Southern California Gas Company
December 2020

ESA Program	Reason Provided							
	Customer Unwilling/Declined Program Measures	Customer Unavailable - Scheduling Conflicts	Hazardous Environment (unsafe/unclean)	Landlord Refused to Authorize Participation	Household Exceeds Allowable Limits	Unable to Provide Required Documentation	Other Infeasible/ Ineligible	
Fresno	844	1	0	1	18	0	2	
Imperial	777	8	0	26	8	1	11	
Kern	125	0	0	8	12	4	5	
Kings	230	0	0	4	2	0	0	
Los Angeles	82,658	64	16	250	511	112	254	
Orange	42,730	8	1	27	719	138	669	
Riverside	42,229	326	1	350	455	77	256	
San Bernardino	32,936	43	0	196	480	36	69	
San Luis Obispo	545	0	0	59	19	2	177	
Santa Barbara	17	0	0	0	5	0	8	
Tulare	7,331	10	0	184	50	12	18	
Ventura	7,576	1	0	1	103	6	1	
Total	217,998	461	18	1,106	2,382	390	1,470	

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months, and may reflect YTD adjustments.

Energy Savings Assistance Program Table 5 - Energy Savings Assistance Program Customer Summary
Southern California Gas Company
December 2020

Table 5A, ESA Program													
Gas & Electric				Gas Only ¹				Electric Only				Total	
Month	# of Household Treated by Month	(Annual)		# of Household Treated by Month	(Annual)		# of Household Treated by Month	(Annual)		# of Household Treated by Month	(Annual)		
		Therm	kWh		Therm	kWh		Therm	kWh		Therm	kWh	
8 January	-	-	-	13,616	85,799	-	-	-	-	13,616	85,799	-	-
9 February	-	-	-	9,405	57,571	-	-	-	-	9,405	57,571	-	-
10 March	-	-	-	13,506	62,907	-	-	-	-	13,506	62,907	-	-
11 April	-	-	-	2,696	9,436	-	-	-	-	2,696	9,436	-	-
12 May	-	-	-	1,274	4,333	-	-	-	-	1,274	4,333	-	-
13 June	-	-	-	7,530	39,502	-	-	-	-	7,530	39,502	-	-
14 July	-	-	-	8,081	58,762	-	-	-	-	8,081	58,762	-	-
15 August	-	-	-	10,271	57,795	-	-	-	-	10,271	57,795	-	-
16 September	-	-	-	12,826	71,614	-	-	-	-	12,826	71,614	-	-
17 October	-	-	-	17,015	93,925	-	-	-	-	17,015	93,925	-	-
18 November	-	-	-	9,465	47,586	-	-	-	-	9,465	47,586	-	-
19 December	-	-	-	-	-	-	-	-	-	-	-	-	-
20 YTD Total	-	-	-	105,685	589,230	-	-	-	-	105,685	589,230	-	-

21
22¹ As of September 2019, all savings are calculated based on the following source:
23 DNV-GI, "Energy Savings Assistance (ESA) Program Impact Evaluation Program Years 2015-2017," April 26, 2019.
24 YTD Total Energy Impacts for all fuel types should equal YTD energy impacts that are reported every month in Table 2.
25 Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months, and may reflect YTD adjustments.
26

Table 5B, ESA Program - CSD Leveraging													
Gas & Electric				Gas Only				Electric Only				Total	
Month	# of Buildings Treated by Month	(Annual)		# of Household Treated by Month	(Annual)		# of Household Treated by Month	(Annual)		# of Household Treated by Month	(Annual)		
		Therm	kWh		Therm	kWh		Therm	kWh		Therm	kWh	
32 January	-	-	-	-	-	-	-	-	-	-	-	-	-
33 February	-	-	-	-	-	-	-	-	-	-	-	-	-
34 March	-	-	-	-	-	-	-	-	-	-	-	-	-
35 April	-	-	-	-	-	-	-	-	-	-	-	-	-
36 May	-	-	-	-	-	-	-	-	-	-	-	-	-
37 June	-	-	-	-	-	-	-	-	-	-	-	-	-
38 July	-	-	-	-	-	-	-	-	-	-	-	-	-
39 August	-	-	-	-	-	-	-	-	-	-	-	-	-
40 September	-	-	-	-	-	-	-	-	-	-	-	-	-
41 October	-	-	-	-	-	-	-	-	-	-	-	-	-
42 November	-	-	-	-	-	-	-	-	-	-	-	-	-
43 December	-	-	-	-	-	-	-	-	-	-	-	-	-
44 YTD Total	-	-	-	-	-	-	-	-	-	-	-	-	-

46 YTD Total Energy Impacts for all fuel types should equal YTD energy impacts that are reported every month in Table 2A.
47 Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months, and may reflect YTD adjustments.
48
49
50

Table 5C, ESA Program - Multi-Family Common Area													
Gas & Electric				Gas Only				Electric Only				Total	
Month	# of Properties Treated by Month	(Annual)		# of Properties Treated by Month	(Annual)		# of Properties Treated by Month	(Annual)		# of Properties Treated by Month	(Annual)		
		Therm	kWh		Therm ¹	kWh		Therm	kWh		Therm	kWh	
55 January	-	-	-	-	-	-	-	-	-	-	-	-	-
56 February	-	-	-	-	-	-	-	-	-	-	-	-	-
57 March	-	-	-	-	-	-	-	-	-	-	-	-	-
58 April	-	-	-	-	-	-	-	-	-	-	-	-	-
59 May	-	-	-	-	-	-	-	-	-	-	-	-	-
60 June	-	-	-	-	-	-	-	-	-	-	-	-	-
61 July	-	-	-	-	-	-	-	-	-	-	-	-	-
62 August	-	-	-	-	-	-	-	-	-	-	-	-	-
63 September	-	-	-	-	-	-	-	-	-	-	-	-	-
64 October	-	-	-	-	-	-	-	-	-	-	-	-	-
65 November	-	-	-	-	-	-	-	-	-	-	-	-	-
66 December	-	-	-	-	-	-	-	-	-	-	-	-	-
67 YTD Total	-	-	-	-	-	-	-	-	-	-	-	-	-

68
69 YTD Total Energy Impacts for all fuel types should equal YTD energy impacts that are reported every month in Table 2B.
70 Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months, and may reflect YTD adjustments.
71 11 - Savings calculated via deemed savings. NMEC methodology continues to be reviewed and evaluated with the Energy Division

	A	B	C	D	E	F	G	H	I	J	K	L	M
1	Energy Savings Assistance Program Table 6 - Expenditures for Pilots and Studies												
2	Southern California Gas Company												
3	December 2020												
4													
5			Authorized 4-Year Budget			Current Month Expenses			Expenses Since Jan. 1, 2017			% of 4-Year Budget Expensed	
6		Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total
7	Pilots												
8	Smart Thermostat Pilot ¹	N/A	\$ 1,000,000	\$ 1,000,000	N/A	\$ -	\$ -	N/A	\$ 264,207	\$ 264,207	N/A	26.42%	26.42%
9	Total Pilots	N/A	\$ 1,000,000	\$ 1,000,000	N/A	\$ -	\$ -	N/A	\$ 264,207	\$ 264,207	N/A	26.42%	26.42%
10	Studies												
11	Low Income Impact Evaluation ²	N/A	\$ 137,500	\$ 137,500	N/A	\$ -	\$ -	N/A	\$ 139,547	\$ 139,547	N/A	101.49%	101.49%
12	Low Income Needs Assessment ^{2,3}	N/A	\$ 125,000	\$ 125,000	N/A	\$ 5,464	\$ 5,464	N/A	\$ 295,352	\$ 295,352	N/A	236.28%	236.28%
13	Cost-Effectiveness/NEBs ²	N/A	\$ 37,500	\$ 37,500	N/A	\$ -	\$ -	N/A	\$ 37,500	\$ 37,500	N/A	100.00%	100.00%
14	Rapid Feedback Research / Analysis ⁴	N/A	\$ 200,000	\$ 200,000	N/A	\$ -	\$ -	N/A	\$ 26,908	\$ 26,908	N/A	13.45%	13.45%
15	Total Studies	N/A	\$ 500,000	\$ 500,000	N/A	\$ 5,464	\$ 5,464	N/A	\$ 499,307	\$ 499,307	N/A	99.86%	99.86%

¹ Reflects the authorized funding per Clear Plan pursuant to Resolution G-3532 .

² Statewide Low-Income EM&V study budgets are allocated at 25% to SoCalGas. This percentage is based on a cost allocation approved in D.17-12-009.

³ Overspent related to 4-year Impact Evaluation study budget due to timing of billing from Lead IOU for cost related to 2016.

⁴ These funds are proposed to be used to conduct smaller-scale research projects and data analyses that may arise over the course of the program cycle.

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months, and may reflect YTD adjustments.

**Energy Savings Assistance Program Table 7 (Second Refrigerators, In-Home Education, MyEnergy/My Account Platform)
Southern California Gas Company
December 2020**

7A - Households Receiving Second Refrigerators			
Measures	Units	Received Refrigerator	Not eligible for Refrigerator due to less than 6 occupants
Second Refrigerators	Each	N/A	N/A

7B - Households Receiving In- Home Energy Education Only		
Measures	Units	Households that Only Received Energy Education
In-Home Energy Education	Home	150

7C - Households for My Energy/My Account Platform		
Opt-Out	Already Enrolled	Opt-In
23,258	18,655	123

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months, and may reflect YTD adjustments.

**Energy Savings Assistance Program Table 8 - Contractor Advanced Funding and Repayment
Southern California Gas Company
December 2020**

	B-C				E x F				(B)-(cumulative H + cumulative I)
	Total Advance PPRS Credit Eligible [1]	Total Advance Not Eligible for PPRS Credit	Percentage for PPRS Credit Calculation	Total Contractor Invoices Eligible for PPRS Credit [2]	Total PPRS Credit Earned [3]	PPRS Credits Applied [4]	Non PPRS Payments Applied [5]	Total Advances Outstanding	
Jan-20									
Feb-20									
Mar-20									
Apr-20	\$ 3,385,695.00								
May-20	\$ 9,855,019.62								
Jun-20	\$ 201,864.00								
Jul-20	\$ 949,446.00								
Aug-20	\$ 5,363,051.67	\$ 9,028,972.95	40%	\$ 4,457,143.11	\$ 1,782,857.24	\$ -	\$ 1,024,292.78	\$ 13,367,731.84	
Sep-20	\$ 444,798.27	\$ (444,798.27)	40%	\$ 54,175.61	\$ 21,670.24	\$ 11,132.55	\$ 490,909.45	\$ (502,042.00)	
Oct-20	\$ -	\$ -	40%	\$ 7,845,963.70	\$ 3,138,385.48	\$ 101,428.16	\$ 2,908,660.45	\$ (3,010,088.61)	
Nov-20	\$ 1,042,349.88	\$ (1,042,349.88)	40%	\$ 10,440,868.87	\$ 4,176,347.55	\$ 621,273.54	\$ 88,699.30	\$ (709,972.84)	
Dec-20			40%	\$ 4,593,628.25	\$ 1,837,451.30	\$ 515,945.92	\$ 1,288,698.00	\$ (1,804,643.92)	
Total	\$ 14,392,024.62	\$ 6,850,199.82		\$ 27,391,779.54	\$ 10,956,711.82	\$ 1,249,780.17	\$ 5,801,259.98	\$ 7,340,984.47	

IOUs - Do not delete footnotes 1-5 below.

[1] Contractor labor and labor-related costs. Post-Pandemic Return to Service (PPRS) credit eligible for PPRS credit as of last calendar day of a given month.

[2] For work performed during PPRS credit-earning period July 15, 2020 through January 14, 2021, for contractors receiving advances. (Dates will vary by IOU based on start of PPRS credit earnings period.) Only includes contractors eligible for PPRS credit as of the reporting month.

[3] Based on total monthly contractor invoices, up to maximum allowable for each contractor. Contractors who are not eligible for PPRS credit as of reporting month have a maximum allowable amount of 0.

[4] Credits may be applied at a later date than earned depending on the contractor repayment schedule. This value should not exceed column

[5] Includes repayments processed for which PPRS credits were not applied.

Note: This table created pursuant to section 1.2.3 in Commission Resolution E-5074. This report covers the period from the issuance of advances until the last day of the month reported. Any required corrections/adjustments are reported herein and supersede results reported in prior months.

A	B	C	D	E	F	G	H	I	J	K	L	M	
CARE Table 1 - CARE Program Expenses Southern California Gas Company December 2020													
5	CARE Program:	Authorized Budget ¹			Current Month Expenses			Year to Date Expenses			% of Budget Spent YTD		
		Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total
6	Outreach	N/A	\$ 4,004,885	\$ 4,004,885	N/A	\$ 464,030	\$ 464,030	\$ 3,959,600	\$ 3,959,600	N/A	98.87%	98.87%	
7	Processing / Certification Re-certification	N/A	\$ 2,966,518	\$ 2,966,518	N/A	\$ 81,157	\$ 81,157	\$ 1,386,610	\$ 1,386,610	N/A	46.74%	46.74%	
8	Post Enrollment Verification	N/A	\$ 154,833	\$ 154,833	N/A	\$ 5,512	\$ 5,512	\$ 95,019	\$ 95,019	N/A	61.37%	61.37%	
9	IT Programming	N/A	\$ 1,037,796	\$ 1,037,796	N/A	\$ 86,864	\$ 86,864	\$ 700,031	\$ 700,031	N/A	67.45%	67.45%	
10	Cooling Centers	N/A	\$ -	\$ -	N/A	\$ -	\$ -	\$ -	\$ -	N/A	0.00%	0.00%	
11	Pilots/CHANGES ²	N/A	\$ 437,502	\$ 437,502	N/A	\$ 139,609	\$ 139,609	\$ 487,509	\$ 487,509	N/A	111.43%	111.43%	
12	Measurement and Evaluation	N/A	\$ -	\$ -	N/A	\$ -	\$ -	\$ -	\$ -	N/A	0.00%	0.00%	
13	Regulatory Compliance	N/A	\$ 475,858	\$ 475,858	N/A	\$ 21,492	\$ 21,492	\$ 368,690	\$ 368,690	N/A	77.48%	77.48%	
14	General Administration	N/A	\$ 953,729	\$ 953,729	N/A	\$ 77,052	\$ 77,052	\$ 801,580	\$ 801,580	N/A	84.05%	84.05%	
15	CPUC Energy Division ³	N/A	\$ 60,000	\$ 60,000	N/A	\$ -	\$ -	\$ 76,243	\$ 76,243	N/A	127.07%	127.07%	
16	SUBTOTAL MANAGEMENT COSTS	N/A	\$ 10,091,122	\$ 10,091,122	N/A	\$ 875,716	\$ 875,716	\$ 7,875,263	\$ 7,875,263	N/A	78.04%	78.04%	
17	CARE Rate Discount ⁴	N/A	\$ 135,012,254	\$ 135,012,254	N/A	\$ 21,310,637	\$ 21,310,637	\$ 150,624,652	\$ 150,624,652	N/A	111.56%	111.56%	
18	TOTAL PROGRAM COSTS & CUSTOMER DISCOUNTS	N/A	\$ 145,103,376	\$ 145,103,376	N/A	\$ 22,186,353	\$ 22,186,353	\$ 158,499,935	\$ 158,499,935	N/A	109.23%	109.23%	
19	Other CARE Rate Benefits												
20	- DWR Bond Charge												
21	Exemption												
22	- CARE PPP Exemption				N/A	\$ 1,938,703	\$ 1,938,703	\$ 15,876,869	\$ 15,876,869	N/A			
23	- California Solar Initiative												
24	Exemption												
25	- kWh Surcharge Exemption												
26	Total Other CARE Rate Benefits				N/A	\$ 1,938,703	\$ 1,938,703	\$ 15,876,869	\$ 15,876,869	N/A			
27	Indirect Costs				N/A	\$ 106,765	\$ 106,765	\$ 1,582,340	\$ 1,582,340	N/A			
28													
29													
30													
31													
32													
33													
34													
35													
36													
37													
38													

¹ Reflects the authorized funding per year in D.16-11-022 and updated via Resolution G-3532 addressing conforming Advice Letters 5111-A and 5111-B.
² Total y-t-d CHANGES expense over authorized budget related to 2019 activity, but still within overall 2017-2020 cycle budget.
³ Total y-t-d CPUC oversight expense over authorized budget due to delayed billing related to 2019 activity, but still within overall 2017-2020 cycle budget.
⁴ Total y-t-d subsidies and benefits over authorized budget due to COVID impact, but still within overall 2017-2020 cycle budget.
Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

CARE Table 2 - Enrollment, Recertification, Attrition, & Penetration
Southern California Gas Company
December 2020

Utility	New Enrollment																Recertification					Attrition (Drop Offs)					Enrollment		Total CARE Participants
	Automatic Enrollment				Self-Certification (Income or Categorical)								Total New Enrollment (E+J)			Total Recertification (L+M+N)			Failed PEV			Failed Recertification		Total Attrition (P+Q+R+S)	Gross (K+O)	Net Adjusted (K-T)			
	Intra-Utility ¹	Intra-Utility ²	Leveraging ³	Combined (B+C+D)	Online	Paper	Phone	Capitation	Combined (F+G+H+I)	Scheduled	Scheduled (Duplicates)	Non-Scheduled (Duplicates)	Automatic	Total Recertification (L+M+N)	No Response	Failed PEV	Failed Recertification	Other											
2124	1,524	3,818	5,635	5,465	10,500	0	21,600	25,418	4,786	12,476	18,833	36,095	14,204	65	200	11,889	26,358	61,513	-940	1,608,798									
155	1,933	4,175	7,786	6,111	10,201	0	24,098	28,273	4,811	13,645	19,247	37,703	13,520	80	238	12,225	26,063	65,976	2,210	1,611,008									
946	2,017	4,120	7,268	9,472	11,790	0	28,530	32,650	8,284	18,001	28,128	54,413	10,683	165	305	11,895	23,048	87,063	9,602	1,620,610									
751	1,719	4,658	13,065	10,363	9,940	0	33,368	38,026	9,978	17,034	0	27,012	2,325	108	562	9,907	12,902	65,038	25,124	1,645,734									
895	1,722	7,709	13,520	5,045	8,219	0	26,784	34,493	1,936	10,792	0	12,728	0	104	280	9,469	9,853	47,221	24,640	1,670,374									
388	1,460	6,904	8,284	3,115	9,106	2	20,507	27,411	585	7,594	0	8,179	0	32	90	11,759	11,881	35,590	15,530	1,685,904									
268	1,667	22	5,957	2,884	9,964	4	18,662	24,619	290	13,533	0	13,823	0	12	41	10,729	10,782	38,442	13,837	1,699,741									
745	1,692	6,505	5,566	2,853	10,424	0	18,843	25,348	212	11,345	0	11,557	0	4	24	11,898	11,926	36,905	13,422	1,713,163									
043	1,744	85	7,872	5,569	3,689	10,007	19,265	27,137	123	11,919	0	12,042	0	1	13	11,927	11,941	39,179	15,196	1,728,359									
336	1,940	73	8,349	4,859	6,486	10,031	21,377	29,726	120	10,472	0	10,592	0	2	20	11,911	11,213	40,318	18,513	1,746,872									
717	1,954	113	6,784	4,681	2,726	8,877	16,285	23,069	101	7,360	0	7,461	0	1	9	11,855	11,865	30,530	11,204	1,758,076									
343	1,898	110	5,351	5,526	2,457	9,121	16,804	22,155	152	7,224	0	7,376	0	1	20	12,860	12,881	29,531	9,274	1,767,350									
801	21,270	1,131	87,569	60,366	118,180	8	266,123	338,325	31,378	141,395	66,208	238,981	40,732	575	1,802	137,604	180,713	577,306	157,612	1,767,350									

sharing between the IOUs.

sharing between departments and/or programs within the utility.

sharing with programs outside the IOU that serve low-income customers.

rections/adjustments are reported herein and supersede results reported in prior months, and may reflect YTD adjustments.

	A	B	C	D	E	F	G	H	I
1	CARE Table 3A - Post-Enrollment Verification Results (Model)								
2	Southern California Gas Company								
3	December 2020								
4									

5	Month	Total CARE Households Enrolled	Households Requested to Verify ¹	% of CARE Enrolled Requested to Verify Total	CARE Households De-enrolled (Due to no response)	CARE Households De-enrolled (Verified as Ineligible)	Total Households De-enrolled ²	% De-enrolled through Post Enrollment Verification ³	% of Total CARE Households De-enrolled
6	January	1,608,798	4,848	0.30%	13	349	362	7.47%	0.02%
7	February	1,611,008	5,081	0.32%	16	276	292	5.75%	0.02%
8	March	1,620,610	4,830	0.30%	11	218	229	4.74%	0.01%
9	April	1,645,734	687	0.04%	2	1	3	0.44%	0.00%
10	May	1,670,374	334	0.02%	0	1	1	0.30%	0.00%
11	June	1,685,904	174	0.01%	0	1	1	0.57%	0.00%
12	July	1,699,741	136	0.01%	0	0	0	0.00%	0.00%
13	August	1,713,163	80	0.00%	0	0	0	0.00%	0.00%
14	September	1,728,359	128	0.01%	0	0	0	0.00%	0.00%
15	October	1,746,872	55	0.00%	0	0	1	1.82%	0.00%
16	November	1,758,076	25	0.00%	0	0	0	0.00%	0.00%
17	December	1,767,350	17	0.00%	0	0	0	0.00%	0.00%
18	YTD Total	1,767,350	16,395	0.93%	42	846	889	5.42%	0.05%

19

20 ¹ Includes all participants who were selected for high usage verification process. Closed accounts will not be tracked in Ineligible or De-enrolled data.

21 ² Includes customers verified as over income, who requested to be de-enrolled, did not reduce usage, or did not agree to be weatherized.

22 ³ Verification results are tied to the month initiated and the high usage verification process allows customers 90 days to respond to the verification process. Results may be pending due to the time permitted for a participant to respond.

23 **Note:** Any required corrections/adjustments are reported herein and supersede results reported in prior months, and may reflect YTD adjustments.

24

25	CARE Table 3B Post-Enrollment Verification Results (High Usage)								
26	Southern California Gas Company								
27	Not Applicable to SoCalGas								

28	Month	Total CARE Households Enrolled	Households Requested to Verify ¹	% of CARE Enrolled Requested to Verify Total	CARE Households De-enrolled (Due to no response)	CARE Households De-enrolled (Verified as Ineligible)	Total Households De-enrolled ²	% De-enrolled through HUV Post Enrollment Verification ³	% of Total CARE Households De-enrolled
29	January								
30	February								
31	March								
32	April								
33	May								
34	June								
35	July								
36	August								
37	September								
38	October								
39	November								
40	December								
41	YTD Total	0	0	0.00%	0	0	0	0.00%	0.00%

42

43 ¹ Includes all participants who were selected for high usage verification process. Closed accounts will not be tracked in Ineligible or De-enrolled data.

44 ² Includes customers verified as over income, who requested to be de-enrolled, did not reduce usage, or did not agree to be weatherized.

45 ³ Verification results are tied to the month initiated and the high usage verification process allows customers 90 days to respond to the verification process. Results may be pending due to the time permitted for a participant to respond.

46 **Note:** Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

	A	B	C	D	E	F	G
1	CARE Table 4 - CARE Self-Certification and Self-Recertification Applications¹						
2	Southern California Gas Company						
3	December 2020						
4							
5		Provided²	Received	Approved³	Denied⁴	Pending/Never Completed⁵	Duplicates⁶
6	Total (Y-T-D)	3,122,050	408,867	309,426	71,673	15,557	12,211
7	Percentage		100.00%	75.68%	17.53%	3.80%	2.99%
8							
9	¹ Includes sub-metered customers.						
10	² An estimated number that includes customers who were provided with CARE self-certification and self-recertification application via direct mail, email, phone, bill insert, door-to-door delivery, utility personnel, and through outreach events.						
11	³ Approved includes customers who are approved through mail-in, via web, by phone, and through duplicated application.						
12	⁴ Customers are denied due to not being CARE eligible, not customer of record, or not the customer's primary residence.						
13	⁵ Pending/Never Completed includes closed accounts, incomplete applications, and customers of other utilities who are not SoCalGas customers.						
14	⁶ Duplicates are customers who are already enrolled in CARE and mail in another CARE application. SoCalGas treats them as recertification applications.						
15	Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months, and may reflect YTD adjustments.						

	A	B	C	D	E	F	G	H	I	J
1	CARE Table 5 - Enrollment by County									
2	Southern California Gas Company									
3	December 2020									
4										
5	County	Estimated Eligible Households			Total Households Enrolled			Penetration Rate		
		Urban	Rural	Total	Urban	Rural	Total	Urban	Rural	Total
6	Fresno	12,019	19	12,038	11,669	20	11,689	97.09%	105.14%	97.10%
7	Imperial	0	16,953	16,953	0	16,229	N/A	N/A	95.73%	95.73%
8	Kern	15,076	29,417	44,493	14,150	31,249	45,399	93.85%	106.23%	102.04%
9	Kings	8	12,147	12,155	11	16,010	16,021	133.20%	131.80%	131.80%
10	Los Angeles	850,704	2,836	853,540	896,531	1,584	898,115	105.39%	55.86%	105.22%
11	Orange	192,727	11	192,738	180,745	24	180,769	93.78%	223.65%	93.79%
12	Riverside	101,839	124,695	226,534	105,484	133,481	238,965	103.58%	107.05%	105.49%
13	San Bernardino	148,474	994	149,468	191,790	902	192,692	129.17%	90.71%	128.92%
14	San Luis Obispo	7,773	14,375	22,148	3,735	11,662	15,397	48.05%	81.12%	69.52%
15	Santa Barbara	32,036	1,115	33,152	30,668	669	31,337	95.73%	59.98%	94.53%
16	Tulare	11,456	45,509	56,965	12,971	52,210	65,181	113.22%	114.73%	114.42%
17	Ventura	54,491	2,209	56,699	53,715	1,841	55,556	98.58%	83.35%	97.98%
18	Total	1,426,604	250,280	1,676,884	1,501,469	265,881	1,767,350	105.25%	106.23%	105.39%
19										
20										
21	Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months, and may reflect YTD adjustments.									

A	B	C	D	E	F	G	H	
1	CARE Table 6 - Recertification Results							
2	Southern California Gas Company							
3	December 2020							
4								
5	Month	Total CARE Households	Households Requested to Recertify ¹	% of Households Total (C/B)	Households Recertified ²	Households De-enrolled ³	Recertification Rate % ⁴ (E/C)	% of Total Households De-enrolled (F/B)
6	January	1,608,798	21,210	1.32%	15,412	661	72.66%	0.04%
7	February	1,611,008	24,571	1.53%	15,325	692	62.37%	0.04%
8	March	1,620,610	34,595	2.13%	19,954	965	57.68%	0.06%
9	April	1,645,734	267	0.02%	214	7	80.15%	0.00%
10	May	1,670,374	250	0.01%	175	10	70.00%	0.00%
11	June	1,685,904	262	0.02%	189	8	72.14%	0.00%
12	July	1,699,741	267	0.02%	200	11	74.91%	0.00%
13	August	1,713,163	220	0.01%	148	5	67.27%	0.00%
14	September	1,728,359	249	0.01%	168	4	67.47%	0.00%
15	October	1,746,872	275	0.02%	183	8	66.55%	0.00%
16	November	1,758,076	237	0.01%	98	2	41.35%	0.00%
17	December	1,767,350	301	0.02%	58	1	19.27%	0.00%
18	YTD Total	1,767,350	82,704	4.68%	52,124	2,374	63.02%	0.13%
19								
20								
21								
22								
23								
24								

¹ Excludes count of customers recertified through the probability model.

² Recertification results are tied to the month initiated and the recertification process allows customers 90 days to respond to the recertification request. Results may be pending due to the time permitted for a participant to respond.

³ Includes customers who did not respond or who requested to be de-enrolled.

⁴ Percentage of customers recertified compared to the total participants requested to recertify in that month.

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months, and may reflect YTD adjustments.

	A	B	C	D	E	F	G
1	CARE Table 7 - Capitation Contractors ¹						
2	Southern California Gas Company						
3	December 2020						
4							
5	Contractor	Contractor Type				Total Enrollments	
6		(Check one or more if applicable)				Current	Year-to-Date
7		Private	CBO	WMDVBE	LIHEAP	Month	
8	Community Action Partnership of Orange County		X	X	X	0	0
9	Sigma Beta Xi Youth and Community Services		X			0	8
10	PACE – Pacific Asian Consortium in Employment		X	X	X	0	0
11	Community Pantry of Hemet		X			0	0
12	Community Action Partnership of San Bernardino		X		X	0	0
13	LA Works		X			0	0
14	Children's Hospital of Orange County		X			0	0
15	LACDA		X			0	0
16	YMCA Montebello-Commerce		X			0	0
17	Sr. Citizens Emergency Fund I.V., Inc.		X			0	0
18	Coachella Valley Housing Coalition		X			0	0
19	Southeast Community Development Corp.		X			0	0
20	Latino Resource Organization		X			0	0
21	Community Action Partnership - Kern County		X			0	0
22	Ventura Cty Comm Human		X			0	0
23	Blessed Sacrament Church		X			0	0
24	Hermanidad Mexicana		X			0	0
25	CSET		X			0	0
26	Crest Forest Family and Community Service		X			0	0
27	CUI – Campesinos Unidos, Inc.		X	X	X	0	0
28	Veterans in Community Service		X	X	X	0	0
29	MEND		X			0	0
30	Catholic Charities of LA – Brownson House		X			0	0
31	OCCC, Inc. (Orange County Community Center)		X			0	0
32	APAC Service Center		X			0	0
33	Visalia Emergency Aid Council		X			0	0
34	Total Enrollments					0	8
35							
36	¹ All capitation contractors with contracts are listed regardless of whether they have signed up customers or submitted invoices this year.						
37	Note: agencies marked with an asterisk (*) are also CHANGES CBOs. At the 9/27/19 CHANGES Quarterly Meeting, the IOUs were informed that these organizations' CARE capitation contracts will be terminated. They will, however, remain CHANGES CBOs.						
38	Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.						

	A	B	C	D	E	F	G	H	I
1	CARE Table 8 - Participants as of Month-End								
2	Southern California Gas Company								
3	December 2020								
4									
5	Month	Gas and Electric	Gas Only	Electric Only	Total	Eligible Households	Penetration	% Change ¹	Total Residential Accounts ²
6	January	N/A	1,608,798	N/A	1,608,798	1,671,785	96.23%	-0.06%	5,636,985
7	February	N/A	1,611,008	N/A	1,611,008	1,671,785	96.36%	0.14%	5,639,639
8	March	N/A	1,620,610	N/A	1,620,610	1,671,785	96.94%	0.60%	5,642,789
9	April	N/A	1,645,734	N/A	1,645,734	1,674,331	98.29%	1.55%	5,645,179
10	May	N/A	1,670,374	N/A	1,670,374	1,674,331	99.76%	1.50%	5,647,079
11	June	N/A	1,685,904	N/A	1,685,904	1,674,331	100.69%	0.93%	5,648,752
12	July	N/A	1,699,741	N/A	1,699,741	1,675,718	101.43%	0.82%	5,649,640
13	August	N/A	1,713,163	N/A	1,713,163	1,675,718	102.23%	0.79%	5,651,070
14	September	N/A	1,728,359	N/A	1,728,359	1,675,718	103.14%	0.89%	5,652,500
15	October	N/A	1,746,872	N/A	1,746,872	1,676,884	104.17%	1.07%	5,653,600
16	November	N/A	1,758,076	N/A	1,758,076	1,676,884	104.84%	0.64%	5,655,726
17	December	N/A	1,767,350	N/A	1,767,350	1,676,884	105.39%	0.53%	5,657,892
18	YTD Total	N/A	1,767,350	N/A	1,767,350	1,676,884	105.39%	9.39%	5,657,892
19									
20	¹ The YTD amount represents a sum of all the total CARE participant changes each month.								
21	² Data represents total residential gas households. This includes submetered households.								
22	Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months, and may reflect YTD adjustments.								

	A	B	C	D	E
1	CARE Program Table 9 - Expenditures for Pilots				
2	Southern California Gas Company				
3	December 2020				
4					
5	2020	Authorized Budget¹	Current Month Expenses	Expenses Since Jan. 1, 2020	% of 2020 Budget Expensed
6		Total	Total	Total	Total
7	Pilots				
8	CHANGES	\$ 437,502	\$ 139,609	\$ 487,509	111.43%
9	PCT	\$ -	\$ -	\$ -	0.00%
10	Total Pilots	\$ 437,502	\$ 139,609	\$ 487,509	111.43%
11					
12	¹ Authorized funding per year in D.16-11-022 and updated via Resolution G-3532 addressing conforming Advice Letters 5111-A and 5111-B.				
13	Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months, and may reflect YTD adjustments.				

CARE Table 10

CHANGES: Monthly summary of ratepayers provided education, needs assistance and dispute resolution services¹
Southern California Gas Company
Reporting Period: November 2020

No. of attendees at Consumer Education sessions

146

SCG -- Disputes Resolved	
Enroll in Energy Assistance Programs	1
TOTAL	1

Note: The total number of services may exceed the total number of cases because some cases will include more than one service provided.

SCG -- Disputes Resolved by Language	
Spanish	1
TOTAL	1

SCG - Needs Assistance	
Assisted with Changes to Account	3
Gas Assistance Fund	38
HEAP/LIHEAP	5
Payment Extension	2
TOTAL	48

SCG - Needs Assistance by Language	
Cantonese	5
English	16
Korean	2
Spanish	24
Vietnamese	1
TOTAL	48

¹ Information provided by CHANGES contractor.

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months, and may reflect YTD adjustments.

CARE Table 11 - CHANGES Group Customer Assistance Sessions ¹
Southern California Gas Company

June 1 - August 31, 2020³

Date	Session Language	Consumer Education Topic	Session Logistics				Description of Information / Literature Provided
			# of Sessions	Length ² (Hours)	Number of Attendees		
N/A	Vietnamese	Avoiding Disconnection	2	N/A	17	CHANGES Ed Handout	
		Total	2		17		
N/A	English	CARE/FERA and Other Assistance Programs	1	N/A	3	CHANGES Ed Handout	
N/A	Mandarin	CARE/FERA and Other Assistance Programs	3	N/A	26	CHANGES Ed Handout	
N/A	Vietnamese	CARE/FERA and Other Assistance Programs	2	N/A	19	CHANGES Ed Handout	
		Total	6		48		
N/A	Mandarin	Electric and Natural Gas Safety	4	N/A	32	CHANGES Ed Handout	
N/A	Vietnamese	Electric and Natural Gas Safety	2	N/A	13	CHANGES Ed Handout	
		Total	6		45		
N/A	Vietnamese	Energy Conservation	1	N/A	10	CHANGES Ed Handout	
		Total	1		10		
N/A	Vietnamese	Gas Aggregation	1	N/A	6	CHANGES Ed Handout	
		Total	1		6		
N/A	Vietnamese	High Energy Use	1	N/A	4	CHANGES Ed Handout	
		Total	1		4		
N/A	Vietnamese	Level Pay Plan	1	N/A	10	CHANGES Ed Handout	
		Total	1		10		
N/A	Cantonese	Understanding Your Bill	4	N/A	39	CHANGES Ed Handout	
N/A	Mandarin	Understanding Your Bill	4	N/A	32	CHANGES Ed Handout	
N/A	Vietnamese	Understanding Your Bill	2	N/A	13	CHANGES Ed Handout	
		Total	10		84		
		Monthly Total	28		224		

¹ This table was provided by CHANGES contractor, Self Help for the Elderly, via CSID for SoCalGas and Southern California Edison combined.

² Contractor states all sessions at least 30 minutes.

³ Beginning July 2020, totals will be reported on a quarterly basis.

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months, and may reflect YTD adjustments.