

**BEFORE THE PUBLIC UTILITIES COMMISSION
OF THE STATE OF CALIFORNIA**

Application of Southern California Edison
Company (U 338E) for Approval of its Energy
Savings Assistance and California Alternate Rates
for Energy Programs and Budgets for Program
Years 2015-2017.

Application 14-11-007
(Filed November 18, 2014)

And Related Matters.

Application 14-11-009
Application 14-11-010
Application 14-11-011

**MONTHLY REPORT OF SAN DIEGO GAS & ELECTRIC COMPANY (U 902 M) ON
LOW-INCOME ASSISTANCE PROGRAMS FOR APRIL 2021**

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May 21, 2021

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This is the fourth monthly report for program year (PY) 2021. The purpose of this report is to consolidate activity for the California Alternate Rates for Energy (CARE) Program and Energy Savings Assistance (ESA) Program and provide the California Public Utilities Commission's Energy Division with information to assist in analyzing the low-income programs.

This report presents year-to-date ESA Program and CARE Program results¹ and expenditures through April 30, 2021 for San Diego Gas & Electric Company.

Respectfully Submitted,

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¹ Pursuant to Rule 16.6 of the Commission's Rules of Practice and Procedure, on May 12, 2021, SDG&E submitted a request to Rachel Peterson, Executive Director for the California Public Utilities Commission, for an extension of time until July 21, 2021, to provide CARE program data due to unforeseen issues in relation to the cut over to SDG&E's recently implemented Customer Information System (CIS), also known as Envision. The extension was granted on May 21, 2021. Accordingly, CARE Program data for the month of April will be filed on July 21, 2021.



San Diego Gas & Electric Company

Energy Savings Assistance (ESA) Program

And

California Alternate Rates for Energy (CARE)

Program

TABLE OF CONTENTS

1. ESA PROGRAM EXECUTIVE SUMMARY 1

1.1 ESA Program Overview 1

1.1.1 Provide a summary of the ESA Program elements as approved in Decision (D.) 16-11-022. 3

1.2 ESA Program Customer Outreach and Enrollment Update..... 3

1.2.1 Provide a summary of the ESA Program outreach and enrollment strategies deployed this month..... 3

1.2.2 Customer Assistance Marketing, Education and Outreach for the CARE and ESA Programs..... 4

1.3 Leveraging Success Evaluation, Including CSD 11

1.3.1 Please provide a status of the leveraging effort with CSD. What new steps or programs have been implemented? What were the results in terms of new enrollments? 12

1.4 Workforce Education & Training (WE&T)..... 13

1.4.1 Please summarize efforts to improve and expand ESA Program workforce education and training. Describe steps taken to hire and train low-income workers and how such efforts differ from prior program years..... 13

1.5 Miscellaneous 13

1.5.1 ESA Program Studies 13

1.5.2 ESA Program Pilot..... 13

2. CARE EXECUTIVE SUMMARY 14

2.1 CARE Program Summary..... 14

3. CHANGES REPORTING 14

4. APPENDIX A – ESA AND CARE PROGRAM TABLES 15

ENERGY SAVINGS ASSISTANCE PROGRAM MONTHLY REPORT

1. ESA PROGRAM EXECUTIVE SUMMARY

1.1 ESA Program Overview

In Guidance Decision (D.) 19-06-022, the California Public Utilities Commission (CPUC or Commission) authorized CARE and ESA Program bridge funding up to 2020 program year (PY) levels for the first six months of 2021 and up to a year if the Commission had not approved applications for PY 2021 by November 16, 2020.¹ Subsequently, the Commission issued D.20-08-033 to modify certain bridge funding requirements. In compliance with D.20-08-033, SDG&E filed Advice Letter 3612-E/2905-G (ESA Bridge Funding AL) with a proposed ESA Program bridge funding budget and retreatment goal for the January 1, 2021 through June 30, 2021 bridge period.² In addition, D.19-06-022 automatically authorizes CARE Program activity for January through June 2021 without the need for prior advice letter approval. On April 15, 2021, San Diego Gas & Electric Company (SDG&E) filed the ESA Bridge Funding Advice Letter to demonstrate completion of the interim progress milestones and request funding for second half of 2021.³ In addition, the Commission issued the *Proposed Decision on Large Investor-Owned Utilities' and Marin Clean Energy's California Alternate Rates for Energy (CARE), Energy Savings Assistance (ESA), and Family Electric Rates for Energy (FERA) Program Applications for Program Years 2021-2026 on April 26, 2021*. Accordingly, the authorized program budgets and homes treated goals in this monthly report reflect the six-month

¹ D.19-06-022 at 12.

² SDG&E Advice Letter 3612-E/2905-G was approved by the Commission's Energy Division effective September 23, 2020.

³ SDG&E Advice Letter 3740-E/2970-G was suspended for up to 120 days by the Commission's Energy Division beginning May 16, 2021 for additional staff review.

bridge period and will be revised once the Commission approves the utility applications for 2021 and beyond or authorizes bridge funding for the second half of 2021,⁴ whichever occurs first.

COVID-19 Program Impacts

On October 30, 2020, SDG&E notified its ESA contractors and Energy Division that the Pandemic Return to Service (PPRS) credit earning period would begin on December 1, 2020 and end on May 31, 2021.⁵ SDG&E has five contractors who accepted advance payments and are eligible to earn PPRS credits. As of April, four ESA contractors have earned the full PPRS eligible amounts, with the remaining ESA contractor on track to earn the full PPRS credit amount by the end of the PPRS credit earning period.

In April 2021, SDG&E Outreach and Assessment (O&A) contractors continued to provide in-home enrollments and treatments plus offered virtual enrollments to customers preferring to delay in-home treatment. Contractors are primarily enrolling in person, with less than 2% of enrollments occurring via telephone enrollment efforts. All ESA Program contractors are fully operational, and no COVID-19 related issues were reported in the month of April 2021.

⁴ “If the Commission hasn’t voted on the applications by May 16, 2021, and the large IOU has met the interim progress milestone, an extension of ESA bridge funding for six-months through the end of 2021, at the same budget level and retreatment goal as for the first six-month bridge, is authorized” pending Energy Division approval of a tier 1 AL submitted by each IOU demonstrating achievement of the budget and retreatment goals for the January through June 2021 bridge period. D.19-06-022 at 13.

⁵ See Resolution E-5074 at 10 which states “[T]he IOUs should provide a 30 day advance notice to contractors of when the six-month PPRS credit-earning period begins.” The IOUs consist of Pacific Gas and Electric Company, SDG&E, Southern California Gas Company, and Southern California Edison Company.

1.1.1 Provide a summary of the ESA Program elements as approved in Decision (D.) 16-11-022.

ESA Program Summary through April 2021⁶			
	2021 Authorized / Planning Assumptions⁷	Actual to Date	%
Budget ⁸	\$ 16,460,022	\$ 5,084,101	31%
Homes Treated ⁹	5,973	3,440	58%
kWh Saved	N/A	384,675	N/A
kW Demand Reduced	N/A	51	N/A
Therms Saved	N/A	4,497	N/A
GHG Emissions Reduced (Tons)	N/A	238	N/A

1.2 ESA Program Customer Outreach and Enrollment Update

1.2.1 Provide a summary of the ESA Program outreach and enrollment strategies deployed this month.

Below is a summary of ESA Program specific efforts conducted in April. Joint CARE and ESA Programs marketing, education and outreach efforts are provided in section 1.2.2 below.

ESA Program Contractor Outreach

In April, SDG&E’s largest O&A contractor continues to report improved outreach and enrollment efforts to support ESA Program enrollments. During the aforementioned month, 906 ESA enrollments were received through canvassing efforts, which is a 42% increase over prior

⁶ The March 2021 Monthly Report erroneously included a line item for ESA CAM treatments and associated energy energy, demand, and emissions savings and deviates from historically reported information. This one-time addition has been resolved for the April 2021 Low Income Monthly Report.

⁷ ESA budget and homes treated reflect those authorized in SDG&E ESA Bridge Funding Advice Letter 3612-E/2905-G, effective September 23, 2020. The energy savings and demand reduction goals are not applicable and therefore are reflected as “N/A.”

⁸ The Budget category reflects the authorized budget and actual expenditures for both the ESA Program and ESA CAM.

⁹ Total homes treated reflects homes that have been invoiced and paid. There was no CSD leveraging.

month activity. Contractors are also continuing to leverage SDG&E marketing efforts to make initial telephone contacts with customers to both enroll and schedule in-home appointments. Overall, ESA Program marketing, education, and outreach efforts were successful in creating 3,133 leads and 1,287 enrollments.

ESA Program Multifamily Common Area Measure (MF CAM) Initiative

In April 2021, SDG&E’s ESA Program MF CAM implementer continued targeted marketing to potential ESA MF CAM properties, including re-syndication projects in SDG&E’s service territory. Three properties were treated this month for a total of 12 properties in 2021. In addition, six properties are currently receiving measure installations and there are a total of 10 properties pending energy assessments/audits.

Language Line

Language Line® is utilized to make sure customers with limited English proficiency (LEP) have a channel in which to communicate with ESA Program contractors in the language of their preference. In April, zero customers were served by the Language Line.

Language	Calls
N/A	0
TOTAL	0

1.2.2 Customer Assistance Marketing, Education and Outreach for the CARE and ESA Programs.

Marketing, Education and Outreach (ME&O) activities summarized below represent joint efforts on behalf of the CARE and ESA Programs. SDG&E utilizes an integrated ME&O strategy by connecting with customers using general awareness marketing, direct marketing, and community outreach and engagement. The intent of the 2021 campaign is to make a connection with customers in order to drive conservation and provide monthly savings on their energy bill.

The campaign will run in English, Spanish, and Asian languages and may include television, streaming radio, outdoor, print, digital (including paid search), email, direct mail and bill inserts, as well as a robust outreach program. As the COVID-19 pandemic progresses, SDG&E will continue to monitor any changes that may affect ME&O efforts.

General Awareness Marketing

General awareness marketing allows SDG&E to connect with its customers through mass media efforts reaching both mass audiences and hard-to-reach populations, including customers in rural areas, seniors, customers with special needs, and multilingual/multicultural customers.

The tactics leveraged this month are summarized in the following sections:

Online Advertising

In April 2021, SDG&E continued to run paid search and re-targeted banner ads. Paid Search garnered 32,156 impressions with a click-through-rate (CTR) of 20%. Retargeting banner display ads received 733,141 impressions with a CTR of 1%. The ESA Program leverages customer leads from the CARE online enrollment process.

Social Media

Using e-newsletters, website posts, and social media channels, the Energy Solutions Partner Network shared over 110 customer assistance messages to an audience of more than 257,000 followers. SDG&E's social media profile also posts messaging to an audience of more than 40,000 followers. These messages are then able to be redistributed to other networks on social media.



NEED HELP WITH YOUR SDG&E BILL?

You may qualify for a bill discount or home improvements. SDG&E's assistance programs help lower your monthly energy bill while keeping your home comfortable.

California Alternate Rates for Energy (CARE) Program: Save 30% or more every month on your bill. Find out if you qualify at <http://www.sdge.com/CARE>.

Family Electric Rate Assistance (FERA) Program: If you don't qualify for CARE and your household has 3 or more people, you may qualify for FERA. You could receive an 18% discount on your electric bill. Visit <http://www.sdge.com/FERA> for more information.

Energy Savings Assistance (ESA) Program: You may qualify to receive no-cost, energy-saving improvements for your home, such as new appliances, furnace repair, lighting, insulation and more. Find details at <http://www.sdge.com/ESAP>.

Online applications are easy, fast, and convenient. To learn more about SDG&E's assistance programs, visit <http://www.sdge.com/assistance>.



Amigas Punto Com

April 13 at 3:42 PM · 🌐

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En este momento, las dificultades se encuentran en todas partes lo último que necesitas es preocuparte por tu factura de energía. Obtén ayuda con tu factura en sdge.com/asistencia. #sdge #EnergyTips4u

Right now, struggles are everywhere the last thing you need is to worry about your energy bill. Get help with your bill at sdge.com/asistencia. #sdge #EnergyTips4u

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Direct Marketing

In April 2021, direct marketing efforts included the following tactics:

Email

SDG&E sent an e-mail to promote the ESA Program to potential customers, which was sent to 119,987 customers with a 39% Open Rate and 3.7% CTR.

Live CARE Call Campaign

SDG&E's third-party contractor, The Harris Group (THG), called targeted customers to enroll in the CARE Program.¹⁰ The campaign provides SDG&E with a way to directly connect with customers in low-income and hard-to-reach areas. THG provides education about the CARE and ESA Programs and assists customers in completing program application forms.

Outbound call activities generated the following numbers this month:

The Harris Group¹¹	
ESA Leads	0
CARE Enrollments	N/A
CARE Recertifications ¹²	N/A

¹⁰ THG is a Diverse Business Enterprise (DBE) vendor and a woman-owned business.

¹¹ Pursuant to Rule 16.6, on May 12, 2021, SDG&E submitted a request for extension of time to comply for certain CARE data in the April 2021 and May 2021 Low Income Monthly Reports (A.14-11-007 et al) due to SDG&E's recent Customer Information System (Envision) upgrade on April 5, 2021. The request for extension was approved on May 21, 2021.

¹² Since March 4, 2020, no customers are required to recertify due to customer protections established in Resolutions M-4842 and M-4849. Accordingly, SDG&E has not removed any customers from the CARE program resulting from recertification/failure to recertify. Customers can manually request to recertify but are automatically placed in the COVID protection category.

Community Outreach & Engagement

Energy Solutions Partner Network

SDG&E works closely with a network of over 190 Community-Based Organizations (CBOs) to connect customers to the CARE and ESA Programs. These organizations represent the diversity of SDG&E's customers within its service territory. A majority of these organizations are small, grassroots agencies serving customers that are multicultural/multilingual, seniors, veterans, special needs, and LEP audiences. These partners help educate and enroll customers in low-income programs utilizing a variety of tactics including messaging through e-mail and social media channels such as Facebook, Twitter, and Instagram, posting information on their websites, providing booth space at events, and hosting enrollment day fairs at their locations. Partner outreach activities resulted in the following activities this month:

Energy Solutions Partner Network¹³	
ESA Leads	0
CARE Enrollments	N/A
CARE Recertifications ¹⁴	N/A

Partner Spotlight

In April 2021, SDG&E's Customer Outreach and Engagement team participated in 23 virtual events, presentations, trainings and workshops that featured information and enrollment in energy solutions programs, services, and tools. Many of these activities were hosted by

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SDG&E's partner network and included drive through events, such as food drives, where information was shared in a safe manner while following COVID-19 social distancing guidelines. Outreach activities were focused on engaging customers with programs and solutions such as the CARE and ESA and reached over 4,600 people.

San Diego Oasis

On April 8, SDG&E presented to San Diego Oasis, an organization that strives to prevent isolation and loneliness in older adults so they can stay healthy, engaged, and involved in the world. SDG&E provided information on customer assistance programs focusing on CARE, Family Electric Rate Assistance (FERA), ESA, Medical Baseline (MBL), and the Arrearage Management Plan (AMP).¹⁵ Detailed training on the CARE enrollment process and AMP enrollment process were also provided to this group.

Labor Council of San Diego

On April 24, SDG&E Outreach joined the San Diego and Imperial Counties Labor Council, in partnership with Feeding San Diego and Murphy's Produce, for a food distribution event. Approximately 250-300 cars with families that are food insecure received a generous supply of food to help during this difficult time. Additionally, one of SDG&E's Energy Solutions Partners, Hearts and Hands, joined the event to assist with CARE Program enrollments. SDG&E provided collateral and enrollment information on CARE, AMP, and Medical Baseline. Information regarding the County of San Diego Emergency Rental Assistance Program (ERAP) was also distributed to attendees.

¹⁵ See Resolution E-5114, establishing the AMP.

Multicultural Outreach

To continue efforts to reduce potential barriers and increase education and program enrollments for customers in the rural, multicultural/multilingual, and access and functional needs segments, SDG&E pairs multicultural contractors with employees that are fluent in various languages to help staff events and presentations. These contractors are fluent in the following languages: Spanish, Chinese, Aramaic/Arabic, and other languages as requested. During this reporting month, SDG&E did not participate in any multicultural community outreach events due to the COVID-19 pandemic.

Other Customer Engagement Efforts

Subject to SDG&E's COVID-19 pandemic response addressed above in section 1.2.2, SDG&E has several other customer engagement efforts to educate, enroll, and provide direct service to its low-income customers. These efforts include direct service from SDG&E's Customer Contact Center (CCC) and Payment Offices, as well as, the distribution of materials through other SDG&E customer-facing groups/programs and field services teams. Updated information, as it relates to ongoing customer engagement and the impacts of the COVID-19 pandemic, will continue to be provided in subsequent monthly reports.

SDG&E Customer Contact Center (CCC), Branch Offices, and Payment Offices

SDG&E's CCC, Branch Offices, and Payment Offices promote and offer the CARE and ESA Programs to potentially eligible customers. SDG&E also promotes these customer assistance solutions at its Authorized Payment Locations (APLs). Additionally, the Outreach team assists at Branch Office locations on a seasonal basis to help enroll customers. On March

20, 2020, SDG&E closed the branch offices to the public due to the COVID-19 pandemic. Branch offices are still accepting CARE applications at the building drop box but have yet to reopen in 2021. Customers were urged to contact SDG&E’s CCC or go online to resolve utility issues.

In D.16-06-054, SDG&E received Commission authorization for its CCC’s Energy Service Specialists to enroll customers directly into the CARE Program over the telephone. During this reporting month, SDG&E’s CCC and Branch Office generated the following applications and leads over the telephone:¹⁶

	CCC	Branch Office
ESA Leads	28	2
CARE Enrollments	N/A	N/A
CARE	N/A	N/A

1.3 Leveraging Success Evaluation, Including CSD

Single-Family Affordable Solar Housing (SASH) Program

SDG&E works with GRID Alternatives (GRID) to enroll customers in the ESA Program based on participation in the SASH Program. Once approved, contractors install all feasible ESA Program measures in the home prior to the SASH Program’s installation of a solar system. In this reporting period, SDG&E received the first list from GRID Alternatives, which generated 11 ESA Program leads and no enrollments this month.

Additionally, SDG&E and GRID have finalized a Non-Disclosure Agreement (NDA) for annual data sharing efforts to be conducted for the DAC-SASH program in compliance with

¹⁶ Pursuant to Rule 16.6, on May 12, 2021, SDG&E submitted a request for extension of time to comply for certain CARE data in the April 2021 and May 2021 Low Income Monthly Reports (A.14-11-007 et al) due to SDG&E’s recent Customer Information System (Envision) upgrade on April 5, 2021. The request for extension was approved on May 21, 2021.

D.20-12-003. In February, SDG&E completed and submitted the initial data request to GRID in compliance with the decision directive. The next data sharing effort will be conducted in 2022.

Furthermore, D.16-11-022 required the utilities to provide GRID with information on CARE High Energy Usage (HEU) customers who have participated in the ESA Program.¹⁷ The NDA for this effort expired on December 31, 2020. To continue compliance with this directive, SDG&E has updated and finalized the NDA and has provided it to GRID for review. However, GRID has indicated that with the sunset of SASH and the new annual data sharing directive ordered in D.20-12-003, the monthly process may not be necessary. SDG&E and GRID continue to evaluate the necessity for the data ordered in D.16-11-022 and will determine if the monthly process can be replaced by the new annual process.

As part of SDG&E's leveraging agreement with San Diego County Water Authority (SDCWA), SDCWA reimburses SDG&E for water measures installed as part of the ESA Program in homes where customers have an active SDCWA account. During this reporting month, SDG&E submitted one invoice to SDCWA for 3,150 water saving measures that totaled \$14,656.

1.3.1 Please provide a status of the leveraging effort with CSD. What new steps or programs have been implemented? What were the results in terms of new enrollments?

SDG&E continues to partner closely with local Low-Income Home Energy Assistance Program (LIHEAP) agencies to improve leveraging opportunities between CSD's LIHEAP and the ESA Program. Both San Diego LIHEAP contractors, MAAC and Campesinos Unidos, continued enrollment efforts. LIHEAP agencies have also received additional payment assistance funding, which is expected to increase the leveraging opportunities between the two

¹⁷ D.16-11-022 at 471.

programs. During this reporting month, LIHEAP organizations generated 106 leads for the ESA Program and enrolled 28 customers.

1.4 Workforce Education & Training (WE&T)

1.4.1 Please summarize efforts to improve and expand ESA Program workforce education and training. Describe steps taken to hire and train low-income workers and how such efforts differ from prior program years.

SDG&E did not conduct any in-person training in conjunction with WE&T efforts in April 2021. WE&T online courses are available for contractors via SDG&E's website and email distributions, of which contractors are informed.

SDG&E is continuing efforts to develop an online training platform for ESA Program contractor education which will provide consistent Outreach and Assessment training for ESA Program contractors. SDG&E anticipates having a module in place mid-2021.

1.5 Miscellaneous

1.5.1 ESA Program Studies

2022 Low Income Needs Assessment (LINA) Study

Southern California Edison Company (SCE) is managing the contract for the next statewide LINA study. The selected consultant for the 2022 LINA is Evergreen Economics. The project commenced in January 2021 and will be completed by December 2022. A final research plan along with responses to stakeholder comments was posted to pda.energydataweb.com by the study team on April 9, 2021.

1.5.2 ESA Program Pilot

SDG&E is not currently conducting any pilots.

2. CARE EXECUTIVE SUMMARY

2.1 CARE Program Summary

Pursuant to Rule 16.6 of the Commission's Rules of Practice and Procedure, on May 12, 2021, SDG&E submitted a request to Rachel Peterson, Executive Director for the California Public Utilities Commission, for extension of time to provide CARE program data due to unforeseen issues in relation to the cut over to SDG&E's recently implemented Customer Information System (CIS), also known as Envision. SDG&E requested approval for an extension on the CARE data portion of the April and May Monthly Activity Reports to be filed July 21, 2021 (currently due May 21 and June 21 respectively). The extension was granted on May 21, 2021. Accordingly, CARE Program data for the month of April will be filed on July 21, 2021.

3. CHANGES REPORTING

In compliance with requirements outlined in D.12-12-011, SDG&E has updated CARE Table 10 information for the month of March 2021. As of June 1, 2020, CARE Table 11 reports have moved from monthly to quarterly for the 2020-2021 CHANGES Program contract year, which does not align with a traditional calendar year and starts in June of each year and ends in May. Accordingly, CARE Table 10 activity for April 2021 and CARE Table 11 activity for Q4 March-May 2021 will be sent by CHANGES and reported in a subsequent report.¹⁸

¹⁸ SDG&E provides data from the previous month due to reporting delays from CHANGES which prevents SDG&E from reporting current month activity.

4. APPENDIX A – ESA AND CARE PROGRAM TABLES

ESA Program - Table 1 - Program Expenses

ESA Program - Table 1A – Program Expenses Funded from 2009-2016 “Unspent ESA Program Funds”

ESA Program - Table 2 - Program Expenses & Energy Savings by Measures Installed

ESA Program - Table 2A - Program Expenses & Energy Savings by Measures Installed (CSD Leveraging)

ESA Program - Table 2B - Program Expenses & Energy Savings by Measures Installed (Multifamily Common Area Measures)

ESA Program – Table 2B-1 – Eligible Common Area Measures List

ESA Program - Table 3A & 3B - Average Bill Savings per Treated Home/Common Area

ESA Program - Table 4A-1, 4B & 4C– Homes/Buildings Treated

ESA Program - Table 4A-2 - Homes Unwilling/Unable to Participate

ESA Program - Table 5A, 5B & 5C - Program Customer Summary

ESA Program - Table 6 - Expenditures for Pilots and Studies

ESA Program – Table 7 - Second Refrigerator, In-Home Education,

MyEnergy/MyAccount Platform

ESA Program – Table 8 – Contractor Advanced Funding and Repayment

CARE Program - Table 9 - Expenditures for the CHANGES Pilot

CARE Program - Table 10 - CHANGES One-On-One Customer Assistance Sessions

CARE Program - Table 11 - CHANGES Group Customer Assistance Sessions

**Energy Savings Assistance Program Table 1 - Expenses
SDG&E
April 2021**

ESA Program:	Authorized Budget [1] [2]			Current Month Expenses [4]			Year to Date Expenses			% of Budget Spent YTD		
	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total
Energy Efficiency												
Appliances	\$ 591,000	\$ 143,000	\$ 734,000	\$ 18,156	\$ 5,580	\$ 23,736	\$ 156,243	\$ 22,183	\$ 178,426	26%	16%	24%
Domestic Hot Water	\$ 21,750	\$ 703,250	\$ 725,000	\$ 2,097	\$ 67,795	\$ 69,892	\$ 11,403	\$ 368,688	\$ 380,091	52%	52%	52%
Enclosure	\$ 879,780	\$ 1,166,220	\$ 2,046,000	\$ 74,697	\$ 99,016	\$ 173,713	\$ 335,492	\$ 444,722	\$ 780,213	38%	38%	38%
HVAC	\$ 256,000	\$ 1,000,000	\$ 1,256,000	\$ 30,617	\$ 168,112	\$ 198,729	\$ 78,770	\$ 823,839	\$ 902,610	31%	82%	72%
Maintenance	\$ 7,845	\$ 110,000	\$ 117,845	\$ -	\$ -	\$ -	\$ 4,911	\$ 7,888	\$ 12,799	63%	7%	11%
Lighting	\$ 1,800,000	\$ -	\$ 1,800,000	\$ 191,157	\$ -	\$ 191,157	\$ 811,231	\$ -	\$ 811,231	45%	0%	45%
Miscellaneous	\$ 259,000	\$ -	\$ 259,000	\$ 47,575	\$ -	\$ 47,575	\$ 159,307	\$ -	\$ 159,307	62%	0%	62%
Customer Enrollment	\$ 785,000	\$ 785,000	\$ 1,570,000	\$ 104,908	\$ 104,908	\$ 209,816	\$ 309,936	\$ 309,936	\$ 619,873	39%	39%	39%
In Home Education	\$ 145,000	\$ 145,000	\$ 290,000	\$ 26,287	\$ 26,287	\$ 52,575	\$ 76,761	\$ 76,761	\$ 153,523	53%	53%	53%
Contractor Advanced Funds [3]	\$ -	\$ -	\$ -	\$ (1,334)	\$ (1,334)	\$ (2,668)	\$ (187,780)	\$ (187,780)	\$ (375,560)	0%	0%	0%
Pilot	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	0%	0%	0%
Energy Efficiency TOTAL [4]	\$ 4,745,375	\$ 4,052,470	\$ 8,797,845	\$ 494,159	\$ 470,364	\$ 964,523	\$ 1,756,274	\$ 1,866,239	\$ 3,622,513	37%	46%	41%
Training Center	\$ 42,500	\$ 42,500	\$ 85,000	\$ 1,904	\$ 1,904	\$ 3,808	\$ 7,235	\$ 7,235	\$ 14,470	17%	17%	17%
Inspections	\$ 40,000	\$ 40,000	\$ 80,000	\$ 10,837	\$ 10,837	\$ 21,674	\$ 24,090	\$ 24,090	\$ 48,180	60%	60%	60%
Marketing and Outreach	\$ 235,000	\$ 235,000	\$ 470,000	\$ 21,188	\$ 21,188	\$ 42,376	\$ 21,711	\$ 21,711	\$ 43,421	9%	9%	9%
Statewide Marketing Education and Outreach	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	0%	0%	0%
Studies	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	0%	0%	0%
Regulatory Compliance [5]	\$ 77,250	\$ 77,250	\$ 154,500	\$ 3,943	\$ 3,943	\$ 7,886	\$ (1,565)	\$ (1,565)	\$ (3,131)	-2%	-2%	-2%
General Administration	\$ 558,367	\$ 558,367	\$ 1,116,734	\$ 71,873	\$ 71,872	\$ 143,745	\$ 434,985	\$ 434,985	\$ 869,970	78%	78%	78%
CPUC Energy Division	\$ 12,500	\$ 12,500	\$ 25,000	\$ 1,141	\$ 1,141	\$ 2,282	\$ 6,417	\$ 6,417	\$ 12,834	51%	51%	51%
Reallocation (ME&O budget reduced from \$1.2M)			\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	0%	0%	0%
TOTAL PROGRAM COSTS	\$ 5,710,992	\$ 5,018,087	\$ 10,729,079	\$ 605,045	\$ 581,249	\$ 1,186,294	\$ 2,249,147	\$ 2,359,111	\$ 4,608,257	39%	47%	43%
Funded Outside of ESA Program Budget												
Indirect Costs				\$ 43,372	\$ 43,249	\$ 86,621	\$ 160,710	\$ 158,664	\$ 319,373			
NGAT Costs		\$ 144,000	\$ 144,000		\$ 21,282	\$ 21,282		\$ 52,414	\$ 52,414		36%	36%

[1] Authorized budget does not include shifted funds from previous years and/or program cycles. Shifted funds, referred to as "2009-2016 Unspent ESA Program Funds", are reflected in ESA Table 1A.

[2] Reflects authorized funding approved in the CPUC Energy Division Disposition Letter dated 12/27/2018 approving SDG&E Advice Letter 3250-E/2688-G, and updated for bridge funding under Advice Letter 3620-E/2323-G.

[3] Negative amounts is a result of Advanced Funds returned to SDG&E in the month of April.

[4] Current Month Expenses for Energy Efficiency Total includes April accruals and/or re-accruals of \$462,176 in the following reporting categories: Appliances \$0; Domestic Hot Water \$33,390; Enclosure \$19,953; HVAC \$45,449; Maintenance \$0; Lighting \$127,637; Miscellaneous \$37,764; Customer Enrollment \$157,064; In Home Energy Education \$40,919.

[5] Negative YTD amounts result of labor corrections related to PY2020, posted in Feb 2021.

NOTE: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

Energy Savings Assistance Program Table 1A - Expenses Funded From 2009-2016 "Unspent ESA Program Funds"
SDG&E
April 2021

ESA Program [1]:	Authorized Budget [2]			Current Month Expenses			Year to Date Expenses			% of Budget Spent YTD		
	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total
Energy Efficiency												
Multi-Family Common Area Measures	\$ 2,811,132	\$ 2,811,132	\$ 5,622,263	\$ 43,252	\$ 43,252	\$ 86,505	\$ 368,490	\$ 103,289	\$ 471,779	13%	4%	8%
In-Home Education	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	0%	0%	0%
Leveraging - CSD [3]	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	0%	0%	0%
Pilot [4]	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	0%	0%	0%
Studies [5]	\$ 54,340	\$ 54,340	\$ 108,680	\$ 1,155	\$ 1,155	\$ 2,310	\$ 2,032	\$ 2,032	\$ 4,065	4%	4%	4%
Regulatory Compliance	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	0%	0%	0%
General Administration	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	0%	0%	0%
TOTAL PROGRAM BUDGET/EXPENSES	\$ 2,865,472	\$ 2,865,472	\$ 5,730,943	\$ 44,407	\$ 44,407	\$ 88,815	\$ 370,522	\$ 105,321	\$ 475,844	13%	4%	8%

[1] Add additional categories if relevant to your utility

[2] Reflects unspent funds remaining from 2017-2020 cycle.

[3] Refers to budget supporting CSD's LIWP program.

[4] Funding authorized for Programmable Communicating Thermostat (PCT) Pilot.

[5] Funding authorized for Rapid Feedback Research and Analysis and Potential and Goals Study. Current Month negative amount due to reimbursements received from other IOU's related to Non-Energy Benefits Impact

NOTE: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

Energy Savings Assistance Program Table 2

SDG&E

April 2021

		ESA Program (Summary) Total					ESA Program (First Touch Homes Treated)					ESA Program (Re-Treated Homes/Go Backs)					ESA Program (Aliso Canyon - SCG & SCE) [6]									
		Year-To-Date Completed & Expensed Installation					Year-To-Date Completed & Expensed Installation					Year-To-Date Completed & Expensed Installation					Year-To-Date Completed & Expensed Installation									
Measures	Units	Quantity Installed	kWh [4] (Annual)	kW [4] (Annual)	Therms [4] (Annual)	Expenses (\$) [7]	% of Expenditure	Quantity Installed	kWh[4] (Annual)	kW[4] (Annual)	Therms[4] (Annual)	Expenses (\$)	% of Expenditure	Quantity Installed	kWh[4] (Annual)	kW[4] (Annual)	Therms[4] (Annual)	Expenses (\$)	% of Expenditure	Quantity Installed	kWh[4] (Annual)	kW[4] (Annual)	Therms[4] (Annual)	Expenses (\$)	% of Expenditure	
		(K+S)	(L+T)	(M+U)	(N+V)	(O+W)																				
Appliances																										
High Efficiency Clothes Washer	Each	41	489	0	725	39,306	1.2%	Each	8	185	0	134	\$ 7,804	0.6%	Each	33	304	0	591	\$ 31,502	1.7%	Each				
Refrigerator	Each	143	88,391	11	-	128,836	4.0%	Each	44	30,108	4	-	\$ 40,372	3.1%	Each	99	58,283	7	-	\$ 88,464	4.8%	Each				
Microwaves [5]	Each	-	-	-	-	-	0.0%	Each	-	-	-	-	\$ -	0.0%	Each	-	-	-	-	\$ -	0.0%	Each				
Domestic Hot Water																										
Other Domestic Hot Water[3]	Home	1,343	7,742	1	4,151	106,149	3.3%	Home	548	3,077	0	1,695	\$ 43,099	3.3%	Home	795	4,665	1	2,456	\$ 63,050	3.4%	Home				
Water Heater Tank and Pipe Insulation	Home	177	-	-	168	11,231	0.4%	Home	98	-	-	84	\$ 6,663	0.5%	Home	79	-	-	84	\$ 4,568	0.2%	Home				
Water Heater Repair/Replacement	Home	417	-	-	9,189	226,674	7.1%	Home	219	-	-	4,544	\$ 86,081	6.5%	Home	198	-	-	4,645	\$ 140,593	7.6%	Home				
Combined Showerhead/TSV	Home	-	-	-	-	-	0.0%	Home	-	-	-	-	\$ -	0.0%	Home	-	-	-	-	\$ -	0.0%	Home				
New - Heat Pump Water Heater	Each	-	-	-	-	-	0.0%	Each	-	-	-	-	\$ -	0.0%	Each	-	-	-	-	\$ -	0.0%	Each				
New - Tub Diverter/ Tub Spout	Each	1	-	-	2	105	0.0%	Each	1	-	-	2	\$ 105	0.0%	Each	-	-	-	-	\$ -	0.0%	Each				
New - Thermostat-controlled Shower Valve	Each	-	-	-	-	-	0.0%	Each	-	-	-	-	\$ -	0.0%	Each	-	-	-	-	\$ -	0.0%	Each				
Envelope[1]																										
Air Sealing	Home	1,503	30,160	6	775	601,599	18.9%	Home	681	17,784	4	412	\$ 274,313	20.7%	Home	842	12,376	3	363	\$ 327,286	17.6%	Home				
CaULKing	Home	-	-	-	-	-	0.0%	Home	-	-	-	-	\$ -	0.0%	Home	-	-	-	-	\$ -	0.0%	Home				
Attic Insulation	Home	33	1,505	0	1,015	46,692	1.5%	Home	17	645	0	525	\$ 24,433	1.8%	Home	16	860	0	490	\$ 22,259	1.2%	Home				
HVAC																										
FAU Standing Pilot Conversion	Each	-	-	-	-	-	0.0%	Each	-	-	-	-	\$ -	0.0%	Each	-	-	-	-	\$ -	0.0%	Each				
Furnace Repair/Replacement	Each	507	-	-	(10,130)	645,144	20.3%	Each	238	-	-	(5,189)	\$ 206,972	15.7%	Each	269	-	-	(4,941)	\$ 438,172	23.6%	Each				
Room A/C Replacement	Each	45	(2,418)	(0)	-	47,334	1.5%	Each	8	(744)	(0)	-	\$ 7,785	0.6%	Each	37	(1,674)	(0)	-	\$ 39,549	2.1%	Each				
Central A/C replacement	Each	-	-	-	-	-	0.0%	Each	-	-	-	-	\$ -	0.0%	Each	-	-	-	-	\$ -	0.0%	Each				
Heat Pump Replacement	Each	-	-	-	-	-	0.0%	Each	-	-	-	-	\$ -	0.0%	Each	-	-	-	-	\$ -	0.0%	Each				
Evaporative Cooler (Replacement)	Each	-	-	-	-	-	0.0%	Each	-	-	-	-	\$ -	0.0%	Each	-	-	-	-	\$ -	0.0%	Each				
Evaporative Cooler (Installation)	Each	-	-	-	-	-	0.0%	Each	-	-	-	-	\$ -	0.0%	Each	-	-	-	-	\$ -	0.0%	Each				
Duct Test and Seal	Home	45	-	-	228	6,273	0.2%	Home	24	-	-	126	\$ 3,287	0.2%	Home	21	-	-	102	\$ 2,987	0.2%	Home				
New - Energy Efficient Fan Control	Home	-	-	-	-	-	0.0%	Home	-	-	-	-	\$ -	0.0%	Home	-	-	-	-	\$ -	0.0%	Home				
New - Prescriptive Duct Sealing	Home	-	-	-	-	-	0.0%	Home	-	-	-	-	\$ -	0.0%	Home	-	-	-	-	\$ -	0.0%	Home				
New - High Efficiency Forced Air Unit (HE FAU)	Home	-	-	-	-	-	0.0%	Home	-	-	-	-	\$ -	0.0%	Home	-	-	-	-	\$ -	0.0%	Home				
New - A/C Time Delay	Home	-	-	-	-	-	0.0%	Home	-	-	-	-	\$ -	0.0%	Home	-	-	-	-	\$ -	0.0%	Home				
New - Smart Thermostat	Home	71	10,334	-	446	29,660	0.9%	Home	41	6,194	-	272	\$ 17,080	1.3%	Home	30	4,140	-	173	\$ 12,580	0.7%	Home				
Maintenance																										
Furnace Clean and Tune	Home	537	-	-	(1,080)	44,136	1.4%	Home	253	-	-	(561)	\$ 21,322	1.6%	Home	284	-	-	(519)	\$ 22,814	1.2%	Home				
Central A/C Tune up	Home	-	-	-	-	-	0.0%	Home	-	-	-	-	\$ -	0.0%	Home	-	-	-	-	\$ -	0.0%	Home				
Lighting																										
Interior Hard wired LED fixtures	Each	1,359	5,749	1	(103)	114,102	3.6%	Each	552	2,335	0	(43)	\$ 46,346	3.5%	Each	807	3,414	0	(60)	\$ 67,756	3.6%	Each				
Exterior Hard wired LED fixtures	Each	736	3,783	0	-	53,323	1.7%	Each	359	1,845	0	-	\$ 26,010	2.0%	Each	377	1,938	0	-	\$ 27,314	1.5%	Each				
LED Torchiers	Each	1,508	6,379	1	(115)	138,754	4.4%	Each	626	2,648	0	(48)	\$ 57,316	4.3%	Each	882	3,731	0	(67)	\$ 81,438	4.4%	Each				
Occupancy Sensor	Each	-	-	-	-	-	0.0%	Each	-	-	-	-	\$ -	0.0%	Each	-	-	-	-	\$ -	0.0%	Each				
LED Night Light	Each	-	-	-	-	-	0.0%	Each	-	-	-	-	\$ -	0.0%	Each	-	-	-	-	\$ -	0.0%	Each				
New - LED R/BR Lamps	Each	1,796	5,424	1	(92)	29,099	0.9%	Each	1,246	3,763	0	(63)	\$ 20,188	1.5%	Each	550	1,661	0	(30)	\$ 8,911	0.5%	Each				
New - LED A-Lamps	Each	18,518	39,258	5	(681)	273,387	8.6%	Each	9,655	20,469	2	(343)	\$ 142,513	10.8%	Each	8,863	18,790	2	(338)	\$ 130,874	7.0%	Each				
Miscellaneous																										
Pool Pumps	Each	1	-	-	-	1,937	0.1%	Each	-	-	-	-	\$ -	0.0%	Each	1	-	-	-	\$ 1,937	0.1%	Each				
Smart Strip	Each	322	45,080	6	-	15,947	0.5%	Each	172	24,080	3	-	\$ 8,673	0.7%	Each	150	21,000	3	-	\$ 7,275	0.4%	Each				
Smart Strip Tier II	Each	1,020	142,800	20	-	89,136	2.8%	Each	496	69,440	10	-	\$ 44,622	3.4%	Each	524	73,960	10	-	\$ 44,514	2.4%	Each				
Pilots																										
Customer Enrollment																										
ESA Outreach & Assessment	Home	3,592	-	-	-	\$ 424,132	13.3%	Home	1,645	-	-	-	\$ 187,548	14.2%	Home	1,947	-	-	-	\$ 236,584	12.7%	Home				
ESA In-Home Energy Education	Home	3,597	-	-	-	\$ 109,041	3.4%	Home	1,645	-	-	-	\$ 49,834	3.8%	Home	1,952	-	-	-	\$ 59,207	3.2%	Home				
Total Savings/Expenditures			384,675	51	4,497	\$ 3,181,998			181,828	25	1,548	\$ 1,322,365.08			202,847	27	2,950	\$ 1,859,633								
Total Households Weatherized [2]		1,516						666						850												
Households Treated	Total (K+S)							First Touches						Re-treated Homes/Go-Backs												
- Single Family Households Treated	Home	1,391						Home	801					Home	590											
- Multi-family Households Treated	Home	1,682						Home	590					Home	1,092											
- Mobile Homes Treated	Home	367						Home	199					Home	168											
Total Number of Households Treated	Home	3,440						Home	1,590					Home	1,850											
# Eligible Households to be Treated for PY [3]	Home	5,973						Home	N/A					Home	-											
% of Households Treated	%	58%						%	N/A					%	#DIV/0!											
- Master-Meter Households Treated	Home	168						Home	56					Home	112											

[1] Envelope and Air Sealing Measures may include outlet cover plate gaskets, attic access weatherization, weatherstripping - door, caulking and minor home repairs. Minor home repairs predominantly are door jamb repair / replacement, door repair, and window putty.

[2] Weatherization

Energy Savings Assistance Program Table 2A
SDG&E
April 2021

Measures	Units	ESA Program - CSD Leveraging					% of Expenditure
		Year-To-Date Completed & Expensed Installation					
		Quantity Installed	kWh[3] (Annual)	kW[3] (Annual)	Therms[3] (Annual)	Expenses (\$)	
Appliances							
High Efficiency Clothes Washer	Each	-	-	-	-	\$ -	0.0%
Refrigerators	Each	-	-	-	-	\$ -	0.0%
Microwaves [4]	Each	-	-	-	-	\$ -	0.0%
Domestic Hot Water							
Water Heater Blanket	Home	-	-	-	-	\$ -	0.0%
Low Flow Shower Head	Home	-	-	-	-	\$ -	0.0%
Water Heater Pipe Insulation	Home	-	-	-	-	\$ -	0.0%
Faucet Aerator	Home	-	-	-	-	\$ -	0.0%
Water Heater Repair/Replacement	Each	-	-	-	-	\$ -	0.0%
Thermostatic Shower Valve	Each	-	-	-	-	\$ -	0.0%
Combined Showerhead/TSV	Each	-	-	-	-	\$ -	0.0%
Heat Pump Water Heater	Each	-	-	-	-	\$ -	0.0%
Tub Diverter/ Tub Spout	Each	-	-	-	-	\$ -	0.0%
Thermostat-controlled Shower Valve	Each	-	-	-	-	\$ -	0.0%
Enclosure							
Air Sealing / Envelope [1]	Home	-	-	-	-	\$ -	0.0%
Caulking	Home	-	-	-	-	\$ -	0.0%
Attic Insulation	Home	-	-	-	-	\$ -	0.0%
HVAC							
FAU Standing Pilot Conversion	Each	-	-	-	-	\$ -	0.0%
Furnace Repair/Replacement	Each	-	-	-	-	\$ -	0.0%
Room A/C Replacement	Each	-	-	-	-	\$ -	0.0%
Central A/C replacement	Each	-	-	-	-	\$ -	0.0%
Heat Pump Replacement	Each	-	-	-	-	\$ -	0.0%
Evaporative Cooler (Replacement)	Each	-	-	-	-	\$ -	0.0%
Evaporative Cooler (Installation)	Each	-	-	-	-	\$ -	0.0%
Duct Testing and Sealing	Home	-	-	-	-	\$ -	0.0%
Energy Efficient Fan Control	Home	-	-	-	-	\$ -	0.0%
Prescriptive Duct Sealing	Home	-	-	-	-	\$ -	0.0%
High Efficiency Forced Air Unit (HE FAU)	Home	-	-	-	-	\$ -	0.0%
A/C Time Delay	Home	-	-	-	-	\$ -	0.0%
Maintenance							
Furnace Clean and Tune	Home	-	-	-	-	\$ -	0.0%
Central A/C Tune up	Home	-	-	-	-	\$ -	0.0%
Lighting							
Interior Hard wired LED fixtures	Each	-	-	-	-	\$ -	0.0%
Exterior Hard wired LED fixtures	Each	-	-	-	-	\$ -	0.0%
Torchiere LED	Each	-	-	-	-	\$ -	0.0%
Occupancy Sensor	Each	-	-	-	-	\$ -	0.0%
LED Night Lights	Each	-	-	-	-	\$ -	0.0%
LED Diffuse Bulb (60W Replacement)	Each	-	-	-	-	\$ -	0.0%
LED Reflector Bulb	Each	-	-	-	-	\$ -	0.0%
LED Reflector Downlight Retrofit Kits	Each	-	-	-	-	\$ -	0.0%
LED A-Lamps	Each	-	-	-	-	\$ -	0.0%
Miscellaneous							
Pool Pumps	Each	-	-	-	-	\$ -	0.0%
Smart Power Strips - Tier 1	Each	-	-	-	-	\$ -	0.0%
Smart Power Strips - Tier 2	Each	-	-	-	-	\$ -	0.0%
Pilots							
Customer Enrollment							
Outreach & Assessment	Home	-	-	-	-	\$ -	0.0%
In-Home Education	Home	-	-	-	-	\$ -	0.0%
Total Savings/Expenditures							
Total Households Weatherized [2]							
CSD MF Tenant Units Treated			Total				
			-				

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect [1] Envelope and Air Sealing Measures may include outlet cover plate gaskets, attic access weatherization, weatherstripping - door, caulking and minor home repairs. Minor home repairs predominantly are door jamb repair / replacement, door repair, and window putty.

[2] Weatherization may consist of attic insulation, attic access weatherization, weatherstripping - door, caulking, & minor home repairs.

[3] All savings are calculated based on the following sources:

Savings estimates are sourced from the PY2015 to 2017 ESA Impact Evaluation; Energy Division instructed the IOUs to use these results for 2019 and 2020 savings estimates.

[4] Microwaves are no longer part of SDG&E's program measure offerings.

Energy Savings Assistance Common Area Measures Program Table 2B
SDG&E
April 2021

Table 2B ESA Program - Multifamily Common Area Measures ⁵								
Year-To-Date Completed & Expensed Installation								
	Units (of Measure such as "each")	Quantity Installed	Number of Units for Cap-kBTU and Cap-Tons	kWh (Annual)	kW (Annual)	Therms (Annual)	Expenses (\$)	% of Expenditure
ESA CAM Measures[1]								
Appliances								
Domestic Hot Water								
Central Boiler**	Cap-kBTU	1,100	2	-	-	3,408	\$ 54,581	
Faucet Aerator	Each	10		232	0	19	\$ 78	
Pipe Insulation	Home	1		-	-	8	\$ 286	
Envelope								
HVAC								
AC Tune-up**	Cap-Tons	5		72	0	-	\$ 619	
Furnace Replacement**	Cap-kBTU	-	-	-	-	-	\$ -	
HEAT Pump Split System**	Cap-Tons	-	-	-	-	-	\$ -	
HEAT Pump Split System	Each	-	-	-	-	-	\$ -	
Programmable Thermostat	Each	-	-	-	-	-	\$ -	
Lighting								
Exterior LED Lighting	Fixture	662		44,415	-	-	\$ 122,497	
Exterior LED Lighting - Pool	Lamp	-	-	-	-	-	\$ -	
Interior LED Exit Sign	Fixture	-	-	-	-	-	\$ -	
Interior LED Fixture	Fixture	639		120,939	29	(258)	\$ 75,146	
Interior LED Lighting	Lamp	68		1,585	0	(1)	\$ 6,818	
Interior LED Screw-in	Lamp	211		3,953	1	(14)	\$ 2,393	
Interior TLED Type A Lamps	Lamp	264		9,925	2	(36)	\$ 3,432	
Interior TLED Type C Lamps	Lamp	533		20,038	5	(143)	\$ 14,844	
Miscellaneous								
Tier-2 Smart Power Strip	Each							
Variable Speed Pool Pump	Each							
Ancillary Services								
Audit ⁴		9					\$ 13,080	
Total	-	-		201,158	38	2,984	\$ 293,775	

Multifamily Properties Treated	Number
Total Number of Multifamily Properties Treated ²	12
Subtotal of Master-metered Multifamily Properties Treated	3
Total Number of Multifamily Tenant Units w/in Properties Treated ³	940

[1] Envelope and Air Sealing Measures may include outlet cover plate gaskets, attic access weatherization, weatherstripping - door, caulking and minor home repairs. Minor home repairs predominantly are door jamb repair / replacement, door repair, and window putty.

[2] Weatherization may consist of attic insulation, attic access weatherization, weatherstripping - door, caulking, & minor home repairs.

[3] All savings are calculated based on the following sources:

Savings estimates are sourced from the PY2015 to 2017 ESA Impact Evaluation; Energy Division instructed the IOUs to use these results for 2019 and 2020 savings estimates.

[4] Per D.16-11-022 at p.210, the CPUC imposes a cap of 10% of ESA Program funds for administrative activities and a ceiling of 20% for direct implementation non-incentive costs.

[5] Refers to optimizing the installation of the measure installed such as retrofitting pipes, etc.

* Note: Applicable to Deed-Restricted, government and non-profit owned multi-family buildings described in D.16-11-022 where 65% of tenants are income eligible based on CPUC income.

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

Note: Implementation of the MF CAM Initiative AL 3196-E-A_2654-G-A was approved effective 5/30/2018.

** Note: This represents the unit of measure such as Cap Tons and Cap kBTU. It is not a count of each measure installed or each home the measure was installed in.

**Energy Savings Assistance CAM Program Table 2B-1, Eligible Common Area Measures List
SDG&E
April 2021**

Common Area Measures Category and Eligible Measures Title [1]	Effective Date	End Date[2]	Eligible Climate Zones [3]
Appliances			
Domestic Hot Water			
Pipe Insulation	18-May		6, 7, 8, 10, 14, 15
Faucet Aerator	18-May		6, 7, 8, 10, 14, 15
Central Boiler	18-May		6, 7, 8, 10, 14, 16
Envelope			
HVAC			
AC Tune-up	18-May		6, 7, 8, 10, 14, 15
Furnace Replacement	18-May		6, 7, 8, 10, 14, 15
HEAT Pump Split System	18-May		6, 7, 8, 10, 14, 15
HEAT Pump Split System	18-May		6, 7, 8, 10, 14, 15
Programmable Thermostat	18-May		6, 7, 8, 10, 14, 15
Lighting			
Exterior LED Lighting	18-May		6, 7, 8, 10, 14, 15
Interior LED Lighting	18-May		6, 7, 8, 10, 14, 15
Interior TLED Type A Lamps	18-May		6, 7, 8, 10, 14, 15
Interior TLED Type C Lamps	18-May		6, 7, 8, 10, 14, 15
Interior LED Exit Sign	18-May		6, 7, 8, 10, 14, 15
Interior LED Fixture	18-May		6, 7, 8, 10, 14, 15
Interior LED Screw-in	18-May		6, 7, 8, 10, 14, 15
Exterior LED Lighting - Pool	18-May		6, 7, 8, 10, 14, 15
Miscellaneous			
Tier-2 Smart Power Strip	18-May		6, 7, 8, 10, 14, 15
Variable Speed Pool Pump	18-May		6, 7, 8, 10, 14, 15

Standard Notes (do not delete)

1. Measures list may change based on available information on both costs and benefits (including energy benefits as well as non-energy benefits) and may vary across climate zones. This is not a list of installed measures, it is a list of eligible measures.

Table 2B-1 Column A should match Table 2B Column A for eligible (not canceled) measures.

2. Only complete if measure is canceled or discontinued

3. Defined as CEC California Building Climate Zones

https://www.energy.ca.gov/maps/renewable/building_climate_zones.html

**Energy Savings Assistance Program Tables 3A-B - Energy Savings and
Average Bill Savings per Treated Home/Common Area
SDG&E
April 2021**

Table 3A-1, ESA Program	
Annual kWh Savings	384,675
Annual Therm Savings	4,497
Lifecycle kWh Savings	3,420,975
Lifecycle Therm Savings	(42,284)
Current kWh Rate	\$ 0.19
Current Therm Rate	\$ 1.12
Average 1st Year Bill Savings / Treated households	\$ 21.31
Average Lifecycle Bill Savings / Treated Household	\$ 163.99

Table 3A-2, ESA Program - CSD Leveraging	
Annual kWh Savings	-
Annual Therm Savings	-
Lifecycle kWh Savings	-
Lifecycle Therm Savings	-
Current kWh Rate	\$ -
Current Therm Rate	\$ -
Average 1st Year Bill Savings / Treated Households	\$ -
Average Lifecycle Bill Savings / Treated Household	\$ -

Table 3A-3, Summary - ESA Program/CSD Leveraging	
Annual kWh Savings	384,675
Annual Therm Savings	4,497
Lifecycle kWh Savings	3,420,975
Lifecycle Therm Savings	(42,284)
Current kWh Rate	\$ 0.19
Current Therm Rate	\$ 1.12
Average 1st Year Bill Savings / Treated Households	\$ 21.31
Average Lifecycle Bill Savings / Treated Households	\$ 163.99

[1] Summary is the sum of ESA Program + CSD Leveraging

Table 3B, ESA Program - Multifamily Common Area	
Annual kWh Savings	201,158
Annual Therm Savings	2,984
Lifecycle kWh Savings	1,847,080
Lifecycle Therm Savings	63,921
Current kWh Rate	\$0.19
Current Therm Rate	\$1.12
Average 1st Year Bill Savings / Treated Property	\$ 3,399.20
Average Lifecycle Bill Savings / Treated Property	\$ 34,609.12

**Energy Savings Assistance Program Table 4 - Homes/Buildings Treated
SDG&E
April 2021**

Table 4A-1, ESA Program						
County	Eligible Households			Households Treated YTD		
	Rural [1]	Urban	Total	Rural	Urban	Total
Orange	0	7	7	0	0	0
San Diego	177	3,256	3,433	0	0	0
Total	177	3,263	3,440	0	0	0

Table 4B, ESA Program - CSD Leveraging						
County				Households Treated YTD		
				Rural	Urban	Total
Orange						0
San Diego					0	0
Total				0	0	0

Table 4C, ESA Program - Multifamily Common Area						
County	*			Properties Treated YTD		
						Total
-				-	-	-
Orange	-	-	-	-	-	-
San Diego	-	-	-	-	12	12
Total					12	12

[1] For IOU low income-related and Energy Efficiency reporting and analysis, the Goldsmith definition is applied.

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

*Do not currently have Eligible Properties for ESA CAM.

**Energy Savings Assistance Program Table 4A-2, Homes Unwilling / Unable to Participate
SDG&E
April 2021**

ESA Program		Reason Provided					
County	Customer Unwilling/Declined Program Measures	Customer Unavailable - Scheduling Conflicts	Hazardous Environment (unsafe/unclean)	Landlord Refused to Authorize Participation	Household Exceeds Allowable Limits	Unable to Provide Required Documentation	Other Infeasible/ Ineligible
Orange	32	20	1	0	61	0	6
San Diego	2,439	2,911	6	0	1,766	116	207
Total	2,471	2,931	7	0	1,827	116	213

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

Energy Savings Assistance Program Table 5 - Energy Savings Assistance Program Customer Summary
SDG&E
April 2021

Table 5A, ESA Program																		
Month	Gas & Electric				Gas Only			Electric Only			Total							
	# of Household Treated by Month	(Annual)			# of Household Treated by Month	(Annual)			# of Household Treated by Month	(Annual)			# of Household Treated by Month	(Household Count)		(Annual)		
		Therm	kWh	kW		Therm	kWh	kW		Therm	kWh	kW		# of First-Touch	# of Re-treatment	Therm	kWh	kW
January	57	244	21,476	3	-	-	-	-	1	-	1,734	0	58	30	28	244	23,209	3
February	515	1,781	81,842	11	-	-	-	-	28	-	8,279	1	543	242	301	1,781	90,121	12
March	1,609	1,795	153,035	20	-	-	-	-	109	-	15,530	2	1,718	850	868	1,795	168,565	22
April	1,045	678	94,752	13	-	-	-	-	76	-	8,028	1	1,121	468	653	678	102,780	14
May					-	-	-	-					-			-	-	-
June					-	-	-	-					-			-	-	-
July					-	-	-	-					-			-	-	-
August					-	-	-	-					-			-	-	-
September					-	-	-	-					-			-	-	-
October					-	-	-	-					-			-	-	-
November					-	-	-	-					-			-	-	-
December					-	-	-	-					-			-	-	-
YTD	3,226	4,497	351,104	47	-	-	-	-	214	-	33,571	4	3,440	1,590	1,850	4,497	384,675	51

YTD Total Energy Impacts for all fuel types should equal YTD energy impacts that are reported every month Table 2.

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

Note: SDG&E tracks the measure savings based on the month and year of install. Households treated can have a value of zero, meaning the treated date is from a previous year but the measure install and savings were tracked in a new Program Year.

Table 5B, ESA Program - CSD Leveraging																		
Month	Gas & Electric				Gas Only			Electric Only			Total							
	# of Household Treated by Month	(Annual)			# of Household Treated by Month	(Annual)			# of Household Treated by Month	(Annual)			# of Household Treated by Month	(Annual)				
		Therm	kWh	kW		Therm	kWh	kW		Therm	kWh	kW		Therm	kWh	kW		
January																		
February																		
March																		
April																		
May																		
June																		
July																		
August																		
September																		
October																		
November																		
December																		
YTD	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	0

YTD Total Energy Impacts for all fuel types should equal YTD energy impacts that are reported every month Table 2A.

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

Table 5C, ESA Program - Multifamily Common Area																	
Month	Gas & Electric				Gas Only			Electric Only			Total						
	# of Properties Treated by Month	(Annual)			# of Properties Treated by Month	(Annual)			# of Properties Treated by Month	(Annual)			# of Properties Treated by Month	(Annual)			
		Therm	kWh	kW		Therm	kWh	kW		Therm	kWh	kW		Therm	kWh	kW	
January	1	(130)	13,195	3	-	-	-	-	3	-	55,395	9	4	(130)	68,590	12	
February																	
March	5	3,113.48	111,305.54	23.99	-	-	-	-	-	-	0	0	5	3,113	111,306	24	
April[1]			221.40						3		21,040.51	2.22	3		21,262	2	
May																	
June																	
July																	
August																	
September																	
October																	
November																	
December																	
YTD	6	2,984	124,722	27	-	-	-	-	6	-	76,435	11	12	2,984	201,158	38	

YTD Total Energy Impacts for all fuel types should equal YTD energy impacts that are reported every month Table 2B.

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

[1] April expenses for Gas & Electric CAM participant(s) are for a March treated property

Energy Savings Assistance Program Table 6 - Expenditures for Pilots and Studies
SDG&E
April 2021

	Authorized 2021 Funding [1]			Current Month Expenses			Year to Date Expenses			% of Budget Expended		
	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total
Pilots												
Programmable Communicating Thermostat (PCT) [2]	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	0%	0%	0%
Total Pilots	\$ -	\$ -	\$ -			\$ -			\$ -	0%	0%	0%
Studies												
Low Income Needs Assessment Study	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	0%	0%	0%
Load Impact Evaluation Study	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	0%	0%	0%
Equity Criteria and Non Energy Benefits Evaluation (NEB's)	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	0%	0%	0%
Unallocated Funds [3]	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	0%	0%	0%
2017 Potential and Goals Study	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	0%	0%	0%
Rapid Feedback Research and Analysis [4]	\$ 54,340	\$ 54,340	\$ 108,680	\$ 1,155	\$ 1,155	\$ 2,310	\$ 2,032	\$ 2,032	\$ 4,065	4%	4%	4%
Total Studies	\$ 54,340	\$ 54,340	\$ 108,680	\$ 1,155	\$ 1,155	\$ 2,310	\$ 2,032	\$ 2,032	\$ 4,065	4%	4%	4%

[1] Reflects unspent funds remaining from 2017-2020 cycle. [Table 1A].

[2] Programmable Communicating Thermostat (PCT) Pilot budget approved via al 3250-E/2688-G. [Table 1A].

[3] Unallocated funds represent the amount of funds originally requested for the Energy Education Phase II Study which was subsequently not authorized in D.16-11-022. However the budget was authorized and is not unallocated to a specific study [Table 1].

[4] Current Month negative amount due to reimbursements received from other IOU's related to Non-Energy Benefits Impact Assessment.

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

Energy Savings Assistance Program Table 7 (Second Refrigerators, In-Home Education, MyEnergy/My Account Platform)

**SDG&E
April 2021**

7A - Households Receiving Second Refrigerators - YTD			
Measures	Units	Received Refrigerator	Not eligible for Refrigerator due to Less than Six Occupants
Second Refrigerators	Each	0	0

7B - Households Receiving In- Home Energy Education Only		
Measures	Units	Households that Only Received Energy Education
In-Home Education	Home	157

7C - Households for My Energy/My Account Platform - YTD		
Opt-Out	Already Enrolled	Opt-In
3,681	1,920	107

Energy Savings Assistance Program Table 8 - Contractor Advanced Funding and Repayment
SDG&E
April 2021

		B-C			E x F			(B)-(cumulative H + cumulative I)	
	Total Advanced Amount[7]	Total Advance Eligible for PPRS Credit [1]	Total Advance Not Eligible for PPRS Credit	Percentage for PPRS Credit Calculation [2]	Total Contractor Invoices each month[3,8]	Total PPRS Credit Earned each month[4]	PPRS Credits Applied each month [5]	Non PPRS Payments Applied each month[6]	Total Advances Outstanding
Jan-20	\$0				\$ -	\$ -	\$ -	\$ -	\$ -
Feb-20	\$0				\$ -	\$ -	\$ -	\$ -	\$ -
Mar-20	\$0				\$ -	\$ -	\$ -	\$ -	\$ -
Apr-20	\$ 552,731				\$ -	\$ -	\$ -	\$ -	\$ 552,731
May-20	\$ 411,190				\$ -	\$ -	\$ -	\$ 87,672	\$ 876,249
Jun-20	\$ 205,120				\$ -	\$ -	\$ -	\$ 53,278	\$ 1,028,091
Jul-20	\$ -				\$ -	\$ -	\$ -	\$ 33,550	\$ 994,541
Aug-20	\$ -				\$ -	\$ -	\$ -	\$ 86,720	\$ 907,821
Sep-20	\$ -				\$ -	\$ -	\$ -	\$ -	\$ 907,821
Oct-20	\$ -				\$ -	\$ -	\$ -	\$ -	\$ 907,821
Nov-20	\$ -				\$ -	\$ -	\$ -	\$ -	\$ 907,821
Dec-20	\$ -				\$ 116,756	\$ 44,731	\$ -	\$ -	\$ 907,821
Jan-21	\$ -				\$ 268,150	\$ 107,260	\$ -	\$ 20,001	\$ 887,820
Feb-21	\$ -				\$ 657,155	\$ 204,811	\$ -	\$ 345,244	\$ 542,577
Mar-21	\$ -				\$ 420,113	\$ 110,655	\$ -	\$ 7,647.01	\$ 534,930
Apr-21	\$ -				\$ 97,454	\$ 38,982	\$ -	\$ 2,668.48	\$ 532,261
May-21	\$ -				\$ -	\$ -	\$ -	\$ -	\$ -
Jun-21	\$ -				\$ -	\$ -	\$ -	\$ -	\$ -
Jul-21	\$ -				\$ -	\$ -	\$ -	\$ -	\$ -
Aug-21	\$ -				\$ -	\$ -	\$ -	\$ -	\$ -
Sep-21	\$ -				\$ -	\$ -	\$ -	\$ -	\$ -
Oct-21	\$ -				\$ -	\$ -	\$ -	\$ -	\$ -
Nov-21	\$ -				\$ -	\$ -	\$ -	\$ -	\$ -
Dec-21	\$ -	\$528,535	\$640,506	40%	\$ -	\$ -	\$ -	\$ -	\$ -
Total	\$1,169,041	\$528,535	\$640,506	40%	\$ 1,559,628	\$ 506,439	\$ -	\$ 636,780	\$ 532,261

IOUs - Do not delete footnotes 1-6 below.

- [1] Contractor labor and labor-related costs. Post-Pandemic Return to Service (PPRS) credit eligible.
- [2] 40% for PPRS credit calculation from Joint Tier 2 Advice Letter 5654-G filed on June 29, 2020
- [3] For work performed during PPRS credit-earning period for contractors receiving advances. SDG&E PPRS earning period began December 1, 2020.
- [4] Based on total monthly contractor invoices, up to maximum allowable for each contractor. Results may be less than 40% of invoiced due to contractors reaching maximum credit earned
- [5] Credits may be applied at a later date than earned depending on the contractor repayment schedule. This value should not exceed column G
- [6] Includes repayments processed for which PPRS credits were not applied, including contractor payments returned unused due to agreement termination or duplicate payments received from other funding sources.
- [7] Advance funding provided to contractors in month occurred
- [8] Excludes invoices for contractors previously earning full PPRS Credit Eligible amount.

Note: This table created pursuant to section 1.2.3 in Commission Resolution E-5074. This report covers the period from the issuance of advances until the last day of the month reported. Any required corrections/adjustments are reported herein and supersede results reported in prior months.

CARE Program Table 9 - Expenditures for Pilots/CHANGES Program¹
SDG&E
April 2021

2021	Authorized 2021 Budget ²	Current Month Expenses	Expenses Since Jan. 1, 2021	% of 2021 Budget Expended
	Total	Total	Total	Total
CHANGES Program	\$ 133,866	\$ 16,869	\$ 83,598	62%
Total	\$ 133,866	\$ 16,869	\$ 83,598	62%

1. Decision 15-12-047 transitioned CHANGES pilot to CHANGES program and funding for the effort is captured herein.
2. Budget authorized by the Commission in Decision 19-06-022.

NOTE: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

CARE Table 10 CHANGES One-On-One Customer Assistance Sessions San Diego Gas & Electric	
Reporting Period March 2021[1]	
No. of attendees at education sessions	350
Disputes	
Add Level Pay Plan	0
Assisted with CARE Re-Certification/Audit	1
Changed 3rd party Company/Gas Aggregation	0
Changed 3rd Party Electricity Aggregation	0
Enroll in Energy Assistance Programs	0
High Energy CARE User	0
Medical Baseline Application	0
Payment Extension	0
Payment Plan	2
Request Bill Adjustment	0
Request Customer Service Visit	0
Request Meter Service or Testing	0
Schedule Energy Audit	0
Solar	0
Stop Disconnection	0
Time of Use	0
Wildfire Related Issue	0
Total disputes [3]	3

Needs Assistance	
Add/Remove Level Pay Plan	0
Arrearage Management Plan (AMP)	3
Assisted with CARE Re-Certification/Audit	0
Assisted with Changes to Account	1
Assisted High Energy User with CARE Doc Submission	0
Assisted with Reconnection	1
Billing Language Changed	0
CARE Enrollment	0
Consumer Education Only	0
Electricity Aggregation	0
Energy Alerts	0
Energy Efficiency Tool	0
Enrolled in Demand Response Programs	0
ESAP	0
HEAP/LIHEAP	0
Medical Baseline	0
Neighbor to Neighbor	12
Payment Extension	4
Payment Plan	3
REACH	0
Reported Safety Problem	0
Reported Scam	0
Set Up 3rd Party Notification	0
Set Up New Account	0
Wildfire Related Issue	0
Total Needs Assistance [2]	24

Education: Education sessions were held in a mix of one on one, and group sessions. Education materials are available as fact sheets on the CPUC Website: http://consumers.cpuc.ca.gov/team_and_changes/

Disputes & Needs Assistance -Support was provided in the following languages: Arabic, English, Spanish

[1] There is a one-month lag behind the current reporting month. The data for March 2021 will be reported once received.

[2] Contractor is in the process of validating the total. If there is a discrepancy in the numbers reported, the numbers will be corrected in the April 2021 report.

[3] Per CHANGES Vendor: The total number of services may exceed the total number of cases because some cases will include more than one service provided.

* Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

CARE Table 11 CHANGES Group Customer Assistance Sessions

SDG&E

2021 [1,2]

Date ³	Session Language	Description of Service Provided (e.g. utility bill assistance, utility bill dispute resolution, and other energy related issues)	Session Logistics			
			# of Sessions	Length (Hours) ⁴	Number of Attendees	Description of Information / Literature Provided
N/A		Avoiding Disconnection	0	N/A	0	CHANGES Ed Handout
N/A		CARE/FERA and Other Assistance Programs	0	N/A	0	CHANGES Ed Handout
N/A		Electric and Natural Gas Safety	0	N/A	0	CHANGES Ed Handout
N/A		Energy Conservation	0	N/A	0	CHANGES Ed Handout
N/A		Gas Aggregation	0	N/A	0	CHANGES Ed Handout
N/A		High Energy Use	0	N/A	0	CHANGES Ed Handout
N/A		Level Pay Plan	0	N/A	0	CHANGES Ed Handout
N/A		Understanding Your Bill	0	N/A	0	CHANGES Ed Handout
Current Month			0		0	
Year-to-Date			33		348	

[1] This table was provided by CHANGES contractor, Self Help for the Elderly, via CSID. This table was edited and reformatted from its original version in order to have a more consistent appearance and format with existing SDG&E tables.

[2] As of June 1st, 2020, CHANGES one-on-one data reports have moved from monthly to quarterly for the 2020-2021 program contract year. The data for Q4 March 1, 2021 through May 31, 2021 will be reported once received.

[3] Date of the workshops not available.

[4] Contractor states all sessions last at least 30 minutes.

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.