

**Workshop #4 Agenda  
Multifamily Sector Issues  
October 21, 2011**

**Two locations linked via video conference**

California Public Utilities Commission-  
Auditorium  
505 Van Ness Avenue,  
San Francisco

California Public Utilities Commission  
Los Angeles Office-Hearing Room  
320 West 4th Street, Suite 500,  
Los Angeles

**This workshop will also be accessible via phone conference:**

Call In Number: 1-866-812-4996

Participant's Code: 6404767#

**Workshop Topic:** Multi-Family Sector Issues. Review of multi-family sector needs, proposals, and related operational and legal concerns.

**Workshop Goal:** To understand the energy retrofit needs and opportunities of the multifamily rental sector, identify barriers and discuss possible changes to the current ESA Program.

**Suggested Materials to Review Prior to Workshop:**

- 1) Decision 08-11-031. [http://docs.cpuc.ca.gov/PUBLISHED/FINAL\\_DECISION/93648.htm](http://docs.cpuc.ca.gov/PUBLISHED/FINAL_DECISION/93648.htm)
- 2) Additional material TBD

TIME	TOPIC	POSSIBLE PRESENTERS
10:00-10:15	Workshop Scope, Purpose & Format; Introductions	CHPC, NCLC, all
10:15-11:00	<b>I. Trends in the Eligible and Served Populations</b>	
	A. Eligible households. Review of data on eligible population by tenure (rental vs. owner), housing type (single family vs. multifamily vs. mobile home) and IOU region	
	1. Presentation of relevant KEMA data	KEMA (if available)
	2. IOU data and methodology	IOU Demographer
	3. Affordable multifamily rental housing definition and data	CHPC lead
	B. Trends in households served over past five years by:	
	1. Renter vs. Owner	IOUs
	2. Housing Type	IOUs
	3. IOU Region	IOUs
	C. Data and methodology used by IOUs to determine households to be served 2012-14. IOUs to address:	
	1. Methodology used for applications	IOUs
	2. Alternative methods (if any)	Open

D. Public comment/questions and wrap-up

---

11:00-Noon	<b>II. Measures: Eligible and delivered</b>	
	A. Eligible measures (complete list across zones)	
	1. Available to owners vs. renters in multifamily housing	IOUs
	2. CPUC Decision 0811031 regarding eligible measures in multifamily rental housing.	CPUC
	3. Alternatives to Decision 0811031 Section 4.1 (p. 39)	NHLP, NCLC
	B. Measures actually provided to owners vs. renters (2009-2011)	
	1. By housing type	IOUs
	2. By cost/value	IOUs
	C. Hot water, heating, cooling & building envelop	
	1. Current eligibility for these measures	IOUs
	2. Estimated cost of measures in MF rental housing	CHPC lead
	D. Defining tenant benefits the DOE/CSD Way	NCLC, CHPC lead
	E. Public Comment/Questions and Wrap-up	

---

Noon-12:30 **Lunch Break**

---

12:30-3:00	<b>III. Barriers and Solutions to Serving Low Income MF Renters</b>	
	A. Defining income in ESAP	
	1. Background	Sempra
	2. Alternatives	NHLP, NCLC
	B. Determining eligibility & permission	CHPC lead
	1. Income eligibility: unit by unit approach	
	2. Permission to do work: unit by unit	
	3. DOE/HUD/CSD alternative with WAP	
	C. Understanding split incentives	CHPC lead
	1. Impact on motivations/permission	
	2. DOE's definition of tenant benefit	
	D. Determining eligible measures	CHPC lead
	1. Prescriptive measure approach	
	2. Impact of excluding hot water, heating, cooling	
	3. Performance-based whole building approach	
	E. Coordinating ESAP with EE incentives	
	1. Lack of coordination among programs	CHPC lead

- 2. Approaches to serving MF renters with EUCA IOUs
- 3. Integration of ESAP & EE: single point of contact SCE, CHPC

- F. Controlling the quality of work CHPC lead
  - 1. Lack of confidence/trust in contractors
  - 2. Owner role in contracting and implementation

G. Public Comment/Questions and Wrap-up

3:00-3:30 **IV. Current & Proposed Pilots**

- A. SMUD approach to serving MF renters CHPC lead
- B. SF Power on leased equipment pilot SF Power
- C. Public Comment/Questions and Wrap-up

3:30-4:00 **VI. Next Steps for ESAP Proceeding** NCLC and CHPC

- A. Identify concrete suggestions or actions recommended, and by which organization(s)
- B. Identify any discussion item that may be carried over to remaining workshops