# BEFORE THE PUBLIC UTILITIES COMMISSION OF THE STATE OF CALIFORNIA

Applications of Pacific Gas and Electric Company for Approval of the 2009-2011 Low-Income Energy Efficiency and California Alternate Rates for Energy Programs and Budget (U39M)

Application 08-05-022 (Filed May 15, 2008)

Application of San Diego Gas & Electric Company (U 902 M) for Approval of Low-Income Assistance Programs and Budgets for Program Years 2009 – 2011.

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Application of Southern California Gas Company (U 904 G) for Approval of Low-Income Assistance Programs and Budgets for Program Years 2009 – 2011.

Application 08-05-025 (Filed May 15, 2008)

Application of Southern California Edison Company (U 338-E) for Approval of Low-Income Assistance Programs and Budgets for Program Years 2009, 2010 and 2011.

Application 08-05-026 (Filed May 15, 2008)

# MONTHLY REPORT OF SOUTHERN CALIFORNIA GAS COMPANY (U 904 G) ON LOW-INCOME ASSISTANCE PROGRAMS FOR DECEMBER 2010

Kim F. Hassan

Attorney for Southern California Gas Company 101 Ash Street, HQ12B San Diego, CA 92101-3017

Telephone: (619) 699-5006 Facsimile: (619) 699-5027

E-Mail: KHassan@semprautilities.com

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# MONTHLY REPORT OF SOUTHERN CALIFORNIA GAS COMPANY (U 904 G) ON LOW-INCOME ASSISTANCE PROGRAMS FOR DECEMBER 2010

This is the twelfth monthly report of program year (PY) 2010. The purpose of this report is to consolidate activity for the CARE and LIEE programs and provide the Energy Division with all the necessary information to assist in analyzing the low-income programs.

This report presents year-to-date LIEE and CARE results and expenditures through December 2010 for Southern California Gas Company (SoCalGas).

Respectfully Submitted

/s/ Kim F. Hassan

Kim F. Hassan
Attorney for
Southern California Gas Company
101 Ash Street, HQ12B
San Diego, CA 92101-3017
Telephone: (619) 699-5006

Telephone: (619) 699-5006 Facsimile: (619) 699-5027

January 21, 2011 E-Mail: KHassan@semprautilities.com

Southern California Gas Company
Low-Income Energy Efficiency (LIEE)
And
California Alternate Rates for Energy (CARE)
Program Monthly Report

## LOW-INCOME ENERGY EFFICIENCY PROGRAM MONTHLY REPORT

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#### LOW-INCOME ENERGY EFFICIENCY PROGRAM MONTHLY REPORT

### 1. LIEE Executive Summary

#### 1.1. Low-Income Energy Efficiency Program Overview

**1.1.1.** Provide a summary of the LIEE Program elements as approved in Decision (D.) 08-11-031:

Program Summary for Month									
	Authorized / Planning								
	Assumptions	Actual to Date	%						
Budget	\$76,872,816	\$74,153,540	96%						
Homes Treated	143,540	110,296	77%						
kWh Saved	N/A	N/A	N/A						
kW Demand									
Reduced	N/A	N/A	N/A						
Therms Saved	3,345,967	2,088,423	62%						

In December, SoCalGas and its LIEE contractors increased the number of homes treated, processed and paid through December 2010 by 46% as compared with the same period in 2009. Current efforts by SoCalGas and its LIEE contractor network 62have resulted in a total homes treated count that is 77% of the 2010 goal. SoCalGas surpassed the number of homes treated during PY2009 by treating 110,296 homes through December 2010, compared to the 75,418 total homes treated through the end of December 2009.

SoCalGas processed and paid contractor invoices for 16,289 treated homes in December and has treated 110,296 homes year-to-date. SoCalGas also paid for the installation of weatherization measures in 30,949 homes. LIEE contractors serviced 796 appliances, which included 692 furnace repairs/replacements and 104 water heater replacements. SoCalGas also generated 14,889 leads in December, resulting in 8,226 enrollments, 228 leads pending enrollment, and over 95 awaiting qualification. Additionally, SoCalGas began installing High Efficiency Clothes Washers in December and installed a total of 79 units during its first month of installation.

Throughout the year, SoCalGas has made a concerted effort to help its existing contractors increase capacity through various efforts. For example, SoCalGas has provided more one-on-one training and has increased office monitoring which has helped with providing its contractors with customized feedback to help them increase productivity. Additionally, SoCalGas helped stabilize some of its newer contractors' productivity by involving them in Automated Voice Messaging (AVM) Campaigns which is further expanded upon in section 1.3 of this report. Through the AVM campaigns, contractors are provided with more direct leads consequently facilitating growth in customer enrollments.

SoCalGas continues to increase leveraging opportunities with new and existing external partners to help meet the 2010 goals. In December, SoCalGas added another Low Income Home Energy Assistance Program (LIHEAP) agency to its ongoing LIHEAP leveraging model. SoCalGas will evaluate the results of the initial LIHEAP leveraging participants to create a program model to include all ten (10) LIHEAP agencies who are also SoCalGas ESAP Contractors.

SoCalGas created a "Glad to be of Service" video for its website which will promote SoCalGas' customer assistance programs including its LIEE program. SoCalGas looks forward to the upcoming year and intends to work aggressively to meet the program goals for 2011.

### 1.2 Whole Neighborhood Approach Evaluation

1.2.1 Provide a summary of the geographic and customer segmentation strategy employed, (i.e. tools and analysis used to segment "neighborhoods," how neighborhoods are segmented and how this information is communicated to the contractor/CBO).

In December, SoCalGas combined efforts to provide its LIEE contractor network with an additional 42 canvassing lists using the Whole Neighborhood Approach (WNA) strategy. SoCalGas continues to offer its contractors flexibility in the planning, timing and

completion of their WNA efforts. This approach, in conjunction with SoCalGas oversight and guidance, allows contractors to customize their activities to meet the needs of each neighborhood as well as the needs of each customer. Contractors are asked to document all facets of each WNA effort; total number of completed homes, customers not willing to participate, successful canvassing and / or marketing efforts, and any other information that can help increase eligible customer enrollments. This detailed accounting serves to assist both the contractors and SoCalGas with future WNA activities. Additionally, smaller geographic focus of Zip+7 areas, coupled with tracking methods take into account the amount of time contractors spend working in an area and allow SoCalGas to better monitor the success of LIEE activities from a whole neighborhood perspective over certain periods of time. The tracking methods include detailed instructions to contractors regarding data entry in the HEAT System<sup>1</sup>, both preand post-canvassing, to ensure specific information is captured. This information will be used to help SoCalGas distinguish WNA efforts from routine canvassing as well as capture the disposition of WNA leads that do not result in an enrollment, (i.e., "unable to contact," and "customer refused").

As a result of providing LIEE contractors with enhanced feedback and data, monitoring the success of all efforts, and maintaining an ongoing dialogue with contractors, SoCalGas continues to demonstrate how this comprehensive team approach helps its contractors offer more customers LIEE measures. The canvassing lists generated in December were initiated in new Zip+7 areas, not previously targeted for WNA efforts (see table below for areas). Collectively, the canvassing lists identified an additional 8,136 customer addresses, of which 5,190 (64%) are potentially eligible based on LIEE income eligibility criteria. Additionally, based on SoCalGas data, 2,729 of the 8,136 (34%) addresses are in targeted self-certification PRIZM codes<sup>2</sup>.

<sup>-</sup>

<sup>&</sup>lt;sup>1</sup> The HEAT System is SoCalGas' LIEE program database used to track program activity and expenditures.

<sup>&</sup>lt;sup>2</sup> Prizm codes are an area set of customer segmentation data widely used for marketing purposes in the United States. The data consist of demographic clusters that categorize every U.S. household into a segment. These segments were developed in part from the analysis of U.S. census data and categorize U.S. consumers into 14 distinct groups and 66 segments. The

Number of WNA Events per City	<u>Contractor</u>
Pomona – 6	Richard Heath Associates
Arvin – 12; Parlier – 4; Orange Cove – 7;	Garcia & Sons
Laton – 4; Delano – 4	
Needles – 1	Staples and Associates
Highland – 3; San Bernardino – 1	Synergy

Through December, SoCalGas and its LIEE contractors treated 5,236 homes through WNA activities. SoCalGas continues to involve more LIEE contractors as well as external partners in the planning of future WNA events. For future reporting, SoCalGas will continue to monitor the resulting enrollments and measure installations completed through WNA efforts. In addition, SoCalGas is actively investigating marketing, outreach, and enrollment tactics as well as geographic and customer segmentation strategies that will help increase the number of households served by the LIEE program.

#### 1.3. LIEE Customer Outreach and Enrollment Update

1.3.1 Provide a summary of the LIEE Program outreach and enrollment strategies deployed this month.

#### **LIEE Advertising**

Beginning December 2<sup>nd</sup>, SoCalGas launched a "Customer Assistance" campaign to help promote CARE, LIEE, and Medical Baseline Allowance programs. The five week campaign ran in General, Hispanic and Senior markets throughout SoCalGas service area. The campaign ran thirty second radio traffic sponsorships airing on various radio stations. The sponsorships mentioned CARE, LIEE and Medical Baseline Allowance and how to apply for the programs throughout the month of December. In addition, in order to reach low-income and special needs audience targets in Los Angeles County, Transit TV spots appeared in targeted local buses throughout the county. As a Transit

segments help marketers tailor content to consumers' needs and look at a variety of factors, including income, likes, dislikes, lifestyles and purchase behaviors.

TV "added-value," the campaign included trivia questions about SoCalGas Customer Assistance Programs. The Transit TV trivia questions aired two to three times per day to increase rider engagement. Online banners were also included as part of the campaign to drive all general and Hispanic market advertising back to a custom web page, socalgas.com/assistance (General and Senior Markets) or socalgas.com/sp/asistencia/ (Hispanic Market).

#### **LIEE Bill inserts**

No bill inserts were mailed in the month of December.

#### **LIEE Direct Mailings**

Results for a November direct mail campaign targeting potentially eligible residential customers in Los Angeles County show that 206 customers enrolled in the LIEE program. The campaign generated over 40,000 personalized letters in English and Spanish to existing CARE customers in zip codes: 90044, 90250, 90026, 90004, 90006 and 90001.

#### **LIEE Outbound Dialing**

SoCalGas conducted three Automated Voice Messaging (AVM) campaigns in December to over 78,500 residential customers. As a result, 7,277 customer leads were generated from the three weekly campaigns and 575 customers enrolled in LIEE services. There are 1,809 pending enrollments from these customer leads. SoCalGas will continue to use AVM campaigns throughout 2011 as another method to reach out and encourage customers to enroll in the LIEE program.

#### **LIEE Web Activities:**

In December, over 25,000 new SoCalGas customers received a welcome e-mail from SoCalGas informing them about available assistance programs. Additionally, an e-mail

was sent to 9,795 customers enrolled for the first time in the *My Account* program.<sup>3</sup> Customers who received an e-mail were encouraged to apply for LIEE's no cost home improvements. The e-mail campaign featured LIEE program services and included links to drive customers to the on-line LIEE request (lead) form. As of December 31<sup>st</sup>, 1,752 customers completed the on-line English LIEE request form and 63 customers completed the on-line Spanish LIEE request form.

In December, 1,344 Community Based Organizations (CBO) and the CARE/LIEE contractors received the 2010 fourth quarter Outreach Around the Region e-newsletter. The e-newsletter included articles about SoCalGas' Gas Assistance Fund, the new LIEE program name, Energy Savings Assistance Program which will be effective January, 2011and an update on the advanced meter projects.

Also in December, SoCalGas expanded the LIEE on-line lead form to include income and categorical eligibility options. Customers will now be able to view income levels and categorical eligibility guidelines to ascertain if they meet LIEE income requirements. Customers will also be able to provide their specific income information directly to SoCalGas' LIEE department via the on-line form.

Expansion of the LIEE lead form will prove to be valuable in two areas. First, and most importantly, customers will now know at the onset if they meet basic income requirements and as such, are eligible for LIEE services. Second, SoCalGas' LIEE staff can now utilize what was once a basic "lead" form as an "income application" to help expedite the customer qualification process.

request an appliance service appointment, fill out an on-line request for LIEE services and much more.

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<sup>&</sup>lt;sup>3</sup> My Account is SoCalGas' one stop, on-line service center specific to SoCalGas account holders. When a customer signs up for My Account, in addition to receiving and paying bills on-line, they can request to start, stop or transfer their gas service,

1.3.2 Customer Assistance Events and Public Affairs/Public Relations Activities for the CARE and LIEE programs.

#### 12/02/10 Venice Skills Center (Los Angeles Unified School District)

SoCalGas leveraged with the Los Angeles Unified School District for an event with the Venice Skills Center in Los Angeles County. The center helps low income students acquire a vocational skill, or upgrade their currents skills and offers low-cost job training classes for students who can benefit as well as minors (students 16-18 years of age) who have been accepted into the Alternate Education and work center. SoCalGas Customer Assistance provided the Venice Skills Center with approximately 1,000 pieces of information for low income residents on CARE program applications, LIEE brochures and Medical Baseline.

#### 12/07/10 Local Edition/CNN Headline News and Exitos 93.9 FM

SoCalGas Media Relations conducted interviews on Time Warner Cable's "Local Edition", which airs mostly every hour on CNN Headline News in various Los Angeles, Orange, Ventura, and San Bernardino County communities, and on KXOS-FM (Exitos 93.9) "Conexion Comunitaria". During both interviews, Communications provided winter heating, furnace safety messages, and information about SoCalGas' CARE and LIEE customer assistance programs. Local Edition interview aired on December 15<sup>th</sup> and16<sup>th</sup>.

#### 12/08/10 Rady Children's Hospital Facilities- SoCalGas Territory

SoCalGas Customer Assistance partnered with Rady Children's Hospital facilities in their Murrieta and El Centro locations to assist their patients who may qualify for SoCalGas Medical Baseline program.

#### 12/10/10 Deaf & Disabled Telecommunications Program

SoCalGas' Customer Assistance and the CPUC's Deaf and Disabled
Telecommunications Program (DDTP) have partnered to cross-promote each other's
programs at service centers. DDTP is now promoting SoCalGas' LIEE and CARE

program information at their three Southern California service centers which are located in Burbank, Riverside and Santa Ana. SoCalGas is promoting DDTP information at customer events and displays the DDTP.org website address on SoCalGas' Customer Assistance and Accessibility section of its website.

#### 12/14/10 SoCalGas/SCE bill-assistance telethon at Univision

SoCalGas and SCE joined efforts to help families sign up for bill-assistance programs offered by both utilities. During the live three-hour telethon on KMEX-TV Univision Los Angeles, both utilities received over 450 leads from SoCalGas and SCE customers interested in signing up for CARE and LIEE. The telethon was SoCalGas' last appearance this year on Univision's community affairs segment, "A Su Lado" (On your side). Univision posted information about SoCalGas Customer Assistance programs and telethon on their Facebook page.

#### **Gas Company Newsletter**

In December, SoCalGas issued an e-newsletter spotlighting its Customer Assistance programs to over 1.2 million residential customers that have elected to receive electronic correspondence from SoCalGas as well as hard copy newsletters to approximately 4 million customers receiving traditional bills. The newsletter included information on CARE, LIEE and other assistance programs as well as a link to each program's enrollment page.

#### Customer Assistance Programs spotlighted on BusinessLife.com

SoCalGas' Customer Assistance programs were promoted on BusinessLife.com's webpage. Additionally, for those interested in learning more and applying for SoCalGas' various assistance programs, a link to the "My Account" web page is attached to the article. To view the article, use the following link:

## http://www.businesslife.com/articles.php?id=1649

#### 1.4. Leveraging Success Evaluation, Including CSD

1.4.1 Please provide a status of the leveraging effort with CSD. What new steps or programs have been implemented? What was the result in terms of new enrollments?

There was no CSD leveraging conducted during December. SoCalGas will continue to monitor discussions between CSD, CPUC and other utilities for closer collaboration and leveraging with CSD.

SoCalGas continues its efforts to meet with various municipal utilities that provide electric and water services to customers in SoCalGas' service territory to identify opportunities to leverage one another's low-income energy efficiency programs.

After undergoing an internal reorganization, Imperial Irrigation District (IID) has renewed the LIEE leveraging agreement for another year. SoCalGas received the updated contract from IID in December and will be provided an updated customer list from IID for year-end 2010. Canvassing can begin in January 2011or as soon as the updated contract is received.

In addition, SoCalGas and Burbank Water and Power (BWP) are ready to begin work on their LIEE leveraging agreement. Information sharing for this effort began in September and canvassing is scheduled to begin as soon as SCG receives an updated 2011 contract renewal from BWP.

SoCalGas and Eastern Municipal Water District (EMWD) have completed a leveraging agreement where EMWD will provide a rebate to SoCalGas for every High Efficiency Clothes Washer installed within the two utilities' joint service territory under SoCalGas' LIEE program. Initial installations under the signed agreement began in December.

SoCalGas has finalized details for the invoicing and billing of LIEE services for these leveraging partners and will begin billing for non-IOU measures approximately thirty to sixty days after the first installations occur.

### 1.5. Workforce Education & Training

1.5.1 Please summarize efforts to improve and expand LIEE workforce education and training. Describe steps taken to hire and train lowincome workers and how such efforts differ from prior program years.

SoCalGas continued its support of the CPUC Workforce, Education and Training Pilot (WE&T) and continued its internal training programs which contribute to the goals of workforce development.

The LIEE contractor network pulls the majority of its labor resources from the local areas it services, including the low-income communities within the SoCalGas service territory. In addition, the LIEE training programs supported by SoCalGas are critical in maintaining a high quality of service for LIEE customers as well as for program implementation. There continues to be high interest in education and training.

Contractor network was invited to participate in a refresher workshop to provide up to date policy information. This event will host 400+ Outreach Specialist participants in January. This workshop will address updates in Enrollment and Assessment policies.

SoCalGas provides two areas of training: 1) Enrollment and Assessment and 2) LIEE Operations. The Year-to-Date results are shown in the following tables:

		SoCalGas Skill Level Test Results											
	June	July	August	September	October	November	December⁴	YTD Total					
Attended				•									
Testing	32	13	26	56	50	9	0	490					
Passed													
Test	19	9	21	32	32	5	0	339					
Pass Rate	59%	69%	72%	79%	64%	56%	N/A	69%					

<sup>&</sup>lt;sup>4</sup> No testing was conducted during the month of December.

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		So Cal Gas Outreach & Assessment Training												
	June	July	August	September	October	November	December⁵	YTD Total						
Attended Class	37	19	26	39	18	18	0	317						
Passed Class	37	19	26	39	18	18	0	296						
Outreach Specialist Registration	33	17	24	36	18	18	0	276						
Retention Rate*	100%	100%	100%	100%	100%	100%	N/A	93%						

After successful completion of the Skill Level Test, the potential outreach specialists attend a mandatory 5-day class which reviews utility specific and LIEE requirements for enrollment, assessment and in-home education

The class also covers utility-specific items related to policies, security and overall customer service standards. A final exam must be passed for an outreach specialist to be registered and receive a SoCalGas badge. The year-to-date total for PY 2010 for registered outreach specialists for SoCalGas is 317.

Field Operations training includes initial training for new participants in weatherization, inspections, HVAC and NGAT. SoCalGas also provides refresher training primarily to address contractor performance issues and to train the participants on new measures and procedures that have been implemented into the program, since their initial training. The table below shows the number of classes that have been offered in 2010. The class sizes range from 5-35 technicians.

<sup>&</sup>lt;sup>5</sup> No classes were held during the month of December.

So Cal Gas Field Training Classes											
	July August September October November December										
Initial	6	8	8	8	3	4	63				
Refresher	1	1	3	4	5	5	31				
NGAT	2	3	1	2	0	0	15				
Totals	9	12	12	16	9	9	119				

The year-to-date total for SoCalGas field operations training classes is 94 with 588 students in attendance

## 2. CARE Executive Summary

## 2.1. CARE Program Summary

2.1.1. Please provide CARE program summary costs.

CARE Budget Categories	Authorized Budget	Actual Expenses to Date	% of Budget Spent
Outreach	\$3,755,053	\$3,231,355	86%
Proc., Certification and			
Verification	\$1,235,832	\$1,230,667	100%
Information			
Tech./Programming (1)	\$506,003	\$489,218	97%
Pilots (2)	N/A	N/A	N/A
Measurement and			
Evaluation	\$16,707	\$0	0%
Regulatory Compliance	\$229,513	\$175,131	76%
General Administration	\$585,518	\$619,881	106%
CPUC Energy Division Staff	\$171,500	\$46,571	27%
Cooling Centers (3)	N/A	N/A	N/A
Total Expenses	\$6,500,126	\$5,792,823	89%
Subsidies and Benefits (4)	\$134,237,154	\$119,090,538	89%
Total Program Costs and Discounts	\$140,737,280	\$124,883,361	89%

2.1.2. Please provide the CARE program penetration rate to date.

CARE Penetration									
Participants Enrolled	Eligible Participants	Penetration rate							
1,714,044	1,810,560	94.7%							

#### 2.2. Outreach

2.2.1. Discuss utility outreach activities and those undertaken by third parties on the utility's behalf. (For additional CARE Outreach see section 1.3.2.)

# <u>CARE Automated Voice Messaging (AVM) Telephone Enrollments and</u> Recertification

SoCalGas' successful AVM campaigns provide considerable cost savings, are environmentally friendly, and most importantly, offer customers an easy method of enrolling or recertifying in the CARE program. There were no AVM campaigns conducted during the month of December. However, as of November 30<sup>th</sup>, previous campaigns have generated 19,500 new CARE enrollments.

#### **CARE Web Activity & Enrollments**

During December, SoCalGas received 8,868 applications through its internet-based activities. These activities resulted in 3,632 new CARE enrollments and 1,492 recertifications. Web outreach activities also included email promotions to over 44,000 customers and continual promotion of the CARE website through various collateral materials, web links, electronic newsletters, select mass media campaigns and multiple public service announcements.

#### **CARE Third-Party Enrollments & Outreach**

In December, SoCalGas' third-party, door-to-door, CARE outreach program enrolled 3,626 hard-to-reach customers, who for a variety of reasons have been non-responsive to other outreach methods. SoCalGas' third party contractors will continue to shift their resources throughout SoCalGas' service territory to locate and enroll hard-to-reach and recently unemployed customers in the CARE program. Continually shifting resources is vital to the success of door-to-door outreach efforts since many recently unemployed customers reside in non-traditional low-income communities. As a result of the high unemployment rates, SoCalGas' third party contractors have been canvassing neighborhoods with minimal outreach activity in previous program years.

Additionally, as a result of an agreement between SoCalGas and 211 LA County, 211 continues to refer interested, potentially eligible callers to SoCalGas' CARE program as well as promote CARE and other SoCalGas assistance programs at select events. As of December 30<sup>th</sup>, 211 LA has promoted CARE and other SoCalGas assistance programs to a combined total of approximately 30,000 customers at 23 events.

#### **CARE Direct Mail Activity and Enrollments**

No direct mail campaigns were conducted during the month of December. SoCalGas' 2010 CARE direct mail campaigns have cumulatively produced over 90,000 new enrollments and numerous recertifications. Response rates to CARE direct mail campaigns continue to soar over 10% for the fifth consecutive program year.

#### CARE Bill Inserts

There were no bill inserts during December. To date, 2010 SoCalGas CARE bill insert campaigns have generated a combined total of 29,800 new CARE enrollments. SoCalGas' CARE bill insert applications are fully bi-lingual (English / Spanish) and contain information about other assistance programs that may benefit low-income and special needs customers.

2.2.2. Describe the efforts taken to reach and coordinate the CARE program with other related low-income programs to reach eligible customer.

Leveraging with other programs continues to be a cost-effective method for increasing CARE program participation. Additionally, leveraging with certain programs such as the LIHEAP, further helps by decreasing post enrollment verification (PEV) activities. Decreased PEV activity occurs because LIHEAP customers provide proof of eligibility when applying for LIHEAP and are automatically eligible for CARE based on categorical eligibility (CE) criteria and as such, are exempt from random PEV selection.

CARE leveraging and data sharing activities may also provide leads for SoCalGas' LIEE program. New CARE enrollments where the customer automatically qualifies via CE or provides proof of income to the leveraging partner prior to enrollment in the program are considered *income-qualified* SoCalGas LIEE customer leads.

In December, data exchanges resulted in the following:

- 10,227 customers were enrolled in CARE through data received from Southern California Edison with an additional 4,145 customers already on the CARE rate.
- 70 LIHEAP customers were enrolled in CARE with 1 additional customer already on the CARE rate. Because LIHEAP verifies eligibility, these customers' PEV status is updated, therefore reducing attrition and increasing efficiency.
- 2,205 customers were enrolled in CARE through data received from San Diego Gas & Electric with an additional 26 customers already on the CARE rate.

### 2.3. CARE Integration

For the month of December, SoCalGas received leads from its Customer Contact Center (CCC) and LIEE program resulting in the following CARE enrollments:

- CCC 3,950
- LIEE program 1,544

### 2.4 CARE Capitation

During the month of December, a total of 15 customers were enrolled in CARE. Companion Line, one of SoCalGas' Capitation agencies, continues its work in underserved San Luis Obispo County focusing on low-income customers residing in mobile homes.

#### 2.5 CARE Recertification Complaints

No CARE Recertification complaints were received during the month of December.

#### 3. Appendix: LIEE Tables and CARE Tables

LIEE- Table 1- LIEE Program Expenses

LIEE- Table 2- LIEE Expenses & Energy Savings by Measures Installed

LIEE- Table 3- LIEE Average Bill Savings per Treated Home

LIEE- Table 4- LIEE Homes Treated

LIEE- Table 5- LIEE Customer Summary

LIEE- Table 6- LIEE Expenditures for Pilots and Studies

LIEE- Table 7- Whole Neighborhood Approach

CARE- Table 1- CARE Overall Program Expenses

CARE- Table 2- CARE Enrollment, Recertification, Attrition, and Penetration

CARE- Table 3- CARE Verification

CARE- Table 4- Self Certification and Re-Certification

CARE- Table 5- Enrollment by County

CARE- Table 6- Recertification Results

CARE- Table 7- Capitation Contractors

CARE- Table 8- Participants as of Month End

	Α	В	С	D	F	_		F		G		Н				J	K		М
1	A	ь	C	D			IEE		E D					ı		J	N.	L	IVI
2																			
3							30			•	arry								
3	December 2010																		
				. 1			_											_	
4			Authorized Bu				Cur	rent Month Ex	pen				Yea	r-To-Date Exp	ens		•	get Spent Yea	
-	LIEE Program:	Electric	Gas	Total	Elec	ctric		Gas		Total	Ele	ctric		Gas		Total	Electric	Gas	Total
6	Energy Efficiency																		
7	- Gas Appliances	\$ -	\$ 23,977,493	\$ 23,977,493	\$	-	\$	2,645,849	\$	2,645,849	\$		\$	11,290,115	\$	11,290,115	0%	47%	47%
8	- Electric Appliances	\$ -	\$ -	\$ -	\$	-			\$	-	\$	-			\$	-	0%	0%	0%
9	- Weatherization	\$ -	\$ 24,913,886	\$ 24,913,886	\$	-	\$	9,511,110	\$	9,511,110	\$	-	\$	38,903,951	\$	38,903,951	0%	156%	156%
	- Outreach and	\$ -	\$ 16,940,532	\$ 16,940,532	\$	-	\$	2,958,201	\$	2,958,201	\$		\$	13,778,467	\$	13,778,467	0%	81%	81%
10	Assessment	ъ -									А	-					0%	81%	81%
	- In Home Energy	\$ -	\$ 2,153,100	\$ 2,153,100	\$	-	\$	49,553	\$	49,553	\$	-	\$	1,346,603	\$	1,346,603	0%	63%	63%
11	Education		Φ.	Φ.	\$		Φ.		Φ.						•				
12	- Education Workshops	\$ -	\$ -	\$ -	·	-	\$	-	\$	-	\$	-	\$	-	\$	-	0%	0%	0%
13	- Pilot	\$ -	\$ 27,568	\$ 27,568	\$	-	\$	2,700	\$	2,700	\$	-	\$	2,700	\$	2,700	0%	10%	10%
14	- Cool Centers	\$ -	\$ -	\$ -	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	0%	0%	0%
	Energy Efficiency																		
15	TOTAL	\$ -	\$ 68,012,579	\$ 68,012,579	\$	-	\$	15,167,412	\$	15,167,412	\$	-	\$	65,321,836	\$	65,321,836	0%	96%	96%
16																			
17	Training Center <sup>3</sup>	\$ -	\$ 314,129	\$ 314,129	\$	-	\$	(11,321)	\$	(11,321)	\$		\$	400,064	\$	400,064	0%	127%	127%
18	Inspections	\$ -	\$ 1,641,021	\$ 1,641,021	\$	-	\$	214,829	\$	214,829	\$		\$	1,990,121	\$	1,990,121	0%	121%	121%
19	Marketing	\$ -	\$ 1,050,293	\$ 1,050,293	\$	-	\$	193,356	\$	193,356	\$	-	\$	764,846	\$	764,846	0%	73%	73%
20	M&E Studies	\$ -	\$ 72,937	\$ 72,937	\$	-	\$	33,751	\$	33,751	\$	_	\$	101,039	\$	101,039	0%	139%	139%
21	Regulatory Compliance	\$ -	\$ 265,119	\$ 265,119	\$	-	\$	44,910	\$	44,910	\$	_	\$	257,029	\$	257,029	0%	97%	97%
22	General Administration	\$ -	\$ 5,430,964	\$ 5,430,964	\$	-	\$	453,392	\$	453,392	\$		\$	5,298,646	\$	5,298,646	0%	98%	98%
_	CPUC Energy Division	\$ -	\$ 85.774	\$ 85.774	\$	-	\$	1,735	\$	1.735	\$	-	\$	19,959	\$	19,959	0%	23%	23%
24	Of OO Energy Division	φ -	·		·		<u> </u>	,	Ť	,	Ф	-	Ψ	19,939	φ	19,909	0 70	23 /0	23/0
24	TOTAL PROGRAM	I																	
25	COSTS	\$ -	\$ 76.872.816	\$ 76,872,816	\$	-	\$	16,098,064	\$	16,098,064	\$	_	\$	74,153,540	\$	74.153.540	0%	96%	96%
26				,. ,		F	und			E Program Bu	ıdge		Ť	,,	Ť	,,			
	Indirect Costs <sup>2</sup>				\$	-	\$	531,538		531,538			\$	3,487,208	\$	3,487,208			
28														, , , , , ,					
-	NGAT Costs						\$	687,833	\$	687,833			\$	2,753,565	\$	2,753,565			
23	4						_						Ψ	2,700,000	Ψ	2,700,000			

<sup>30</sup> Base Budget reflects PY2009 Annual Base and does not include Carry-Over funds.

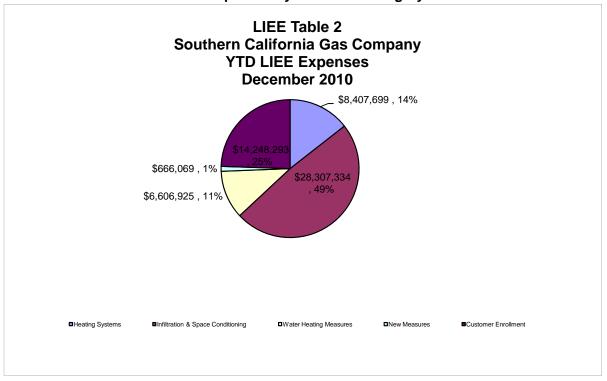
The Indirect Costs included in this category (Pension & Benefits, Workmans Comp, Public Liability & Property Damage, Fleet, Purchasing & Warehouse) are included in base margin and therefore are not included in the LIEE/DAP Total Program Costs.

32 3 Carry-over funds will be used to cover over-expenditures in the Training Center budget category.

<sup>33</sup> Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

	A	В	C	D 0	Е	F	<u> </u>	G	Н
	LIEE Table 2  LIEE Expenses and Energy Savings by Measures Installed  Southern California Gas Company  December 2010								
2		1 1	Decen		Date Comple	ated & Evnen	has	Installations	
3	Measures	Units	Year-To-Date Completed & Expensed In:   Quantity		Expenses	% of Expenditure			
_	Heating Systems								
	Furnaces	Each	8,680			21,888		\$8,407,699.07	14%
	Cooling Measures	Fach							
	A/C Replacement - Room A/C Replacement - Central	Each Each							
	A/C Tune-up - Central	Each							
10	A/C Services - Central	Each							
	Heat Pump	Each							
	Evaporative Coolers Evaporative Cooler Maintenance	Each Each							
	Infiltration & Space Conditioning	EdUI							
	Envelope and Air Sealing Measures	Home	88,981			535,317	\$	21,186,307	36%
	Duct Sealing	Home	1,837			39,618	\$	2,087,977	4%
	Attic Insulation	Home	5,594			233,473	\$	5,033,051	9%
	Water Heating Measures	Llomo	04.050			1 212 100	•	E E70 474	100/
	Water Heater Conservation Measures Water Heater Replacement - Gas	Home Each	91,952 1,021			1,212,406 12,318	\$	5,579,474 1,027,451	10% 2%
	Water Heater Replacement - Gas Water Heater Replacement - Electric	Each	.,021			,510	Ť	.,021,701	-70
22	Tankless Water Heater - Gas	Each							
	Tankless Water Heater - Electric	Each							
	Lighting Measures	Ecah							
	CFLs Interior Hard wired CFL fixtures	Each Each			1		-		
	Exterior Hard wired CFL fixtures	Each							
	Torchiere	Each							
	Refrigerators								
	Refrigerators -Primary	Each							
_	Refrigerators - Secondary	Each							
	Pool Pumps Pool Pumps	Each							
	New Measures	Lacii							
	Forced Air Unit Standing Pilot Change Out	Each	116			5,104	\$	36,061	0%
36	Furnace Clean and Tune	Each	10,012			28,299	\$	630,008	1%
	High Efficiency Clothes Washer	Each							
	Microwave Thermostatic Shower Valve	Each Each							
	LED Night Lights	Each							
	Occupancy Sensor								
	Pilots								
	A/C Tune-up Central	Home							
	Interior Hard wired CFL fixtures Ceiling Fans	Each Each							
	In-Home Display	Each							
	Programmable Controllable Thermostat	Each							
48	Forced Air Unit	Each	_						
	Microwave						<u> </u>		
50 51	High Efficiency Clothes Washer				1		-		
	Customer Enrollment								
	Outreach & Assessment	Home	110,296				\$	12,732,348	22%
	In-Home Education	Home	106,130			_	\$	1,515,945	3%
	Education Workshops	Participant	·						
55					1				
56 57									
58	Total Savings/Expenditures					2,088,423	\$	58,236,320	100%
59						,,. <b></b>		. , ,,	
60	Homes Weatherized	Home	98,215						
61									
62	Homes Treated	l le	70.400						
60	- Single Family Homes Treated - Multi-family Homes Treated	Home Home	78,438 24,474						
_		Home	7,384						
64	· ·	HOITIE	.,00-7	i					
63 64 65 66	- Mobile Homes Treated - Total Number of Homes Treated	Home	110,296						
64 65 66	- Mobile Homes Treated		110,296 143,540						
64 65 66 67	- Mobile Homes Treated - Total Number of Homes Treated	Home							
64 65 66 67	Mobile Homes Treated     Total Number of Homes Treated # Eligible Homes to be Treated for PY <sup>2</sup>	Home Home	143,540						
64 65 66 67 68 69 70	- Mobile Homes Treated - Total Number of Homes Treated # Eligible Homes to be Treated for PY <sup>2</sup> % OF Homes Treated - Total Master-Metered Homes Treated	Home Home % Home	143,540						
64 65 66 67 68 69 70	- Mobile Homes Treated - Total Number of Homes Treated # Eligible Homes to be Treated for PY <sup>2</sup> % OF Homes Treated - Total Master-Metered Homes Treated  1 Energy savings is based on the 2005 Load Impa	Home Home % Home	143,540 77%						
64 65 66 67 68 69 70	- Mobile Homes Treated - Total Number of Homes Treated # Eligible Homes to be Treated for PY <sup>2</sup> % OF Homes Treated - Total Master-Metered Homes Treated	Home Home % Home	143,540 77%						

PIE CHART 1- Expenses by Measures Category For December 2010



	A		В								
	LIEE Table 3 - Average Bill Savings per Treated Home Southern California Gas Company December 2010										
1											
2	Year-to-date Installations - Expensed										
3											
4	Annual kWh Savings		n/a								
5	Annual Therm Savings	2,088,423									
6	Lifecycle kWh Savings		n/a								
7	Lifecycle Therm Savings	17	7,294,431								
8	Current kWh Rate	\$	0.11								
9	Current Therm Rate	\$	1.01								
10	Number of Treated Homes		110,296								
11	Average 1st Year Bill Savings / Treated Home	\$	19.64								
12	Average Lifecycle Bill Savings / Treated Home	\$	153.13								
13	Any required corrections/adjustments are reported herein and results reported in prior months and may reflect YTD adjustments		ersede								

	A	В	С	D	Е	F	G				
		LIEE T	able 4 - LIEI	E Homes Tre	eated						
		Southe	ern Californ	ia Gas Com	pany						
			Decemb	er 2010							
1											
2	County Eligible Customers Homes Treated Year-To-Date										
3		Rural	Urban	Total	Rural	Urban	Total				
4	Fresno	705	10,335	11,039	38	1,998	2,036				
5	Imperial	15,959	256	16,215	94	4	98				
6	Kern	33,472	8,810	42,282	3,035	428	3,463				
7	Kings	15,485	15	15,499	1,791		1,791				
8	Los Angeles	5,289	965,600	970,890	403	60,046	60,449				
9	Orange	0	184,690	184,690		4,424	4,424				
10	Riverside	43,417	184,019	227,436	1,266	11,303	12,569				
11	San Bernardino	8,426	152,842	161,268	200	14,286	14,486				
12	San Luis Obispo	26,285	220	26,505	622	1	623				
13	Santa Barbara	14,345	21,732	36,077	286	291	577				
14	Tulare	42,099	13,173	55,271	7,452	2,047	9,499				
15	Ventura	6,870	48,619	55,489	31	250	281				
16											
17	Total	212,352	1,590,308	1,802,661	15,218	95,078	110,296				
	Any required corrections/a	diustments a	re reported he	rein and supers	ede results r	eported in pr	ior months				

Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

	Α	В	С	D	Е	F	G	H	1	J	K	1	М	N	0	Р	Q
1	LIEE Table 5 - LIEE Customer Summary Southern California Gas Company December 2010																
2			Gas &	Electric			Gas O	nlv			Electri	c Onlv			Tota	al	
3	Month	# of YTD Homes Treated	Therm	kWh	kW	# of YTD Homes Treated	Therm	kWh	kW	# of YTD Homes Treated	Therm	kWh	kW	# of YTD Homes Treated	Therm	kWh	kW
5	Jan-10	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
6	Feb-10	0	0	0	0	2,552	38,887	0	0	0	0	0	0	2,552	38,887	0	0
7	Mar-10	0	0	0	0	18,427	343,076	0	0	0	0	0	0	18,427	343,076	0	0
8	Apr-10	0	0	0	0	28,109	536,357	0	0	0	0	0	0	28,109	536,357	0	0
9	May-10	0	0	0	0	37,973	704,679	0	0	0	0	0	0	37,973	704,679	0	0
10	Jun-10	0	0	0	0	49,836	929,722	0	0	0	0	0	0	49,836	929,722	0	0
11	Jul-10	0	0	0	0	59,619	1,131,066	0	0	0	0	0	0	59,619	1,131,066	0	0
12	Aug-10	0	0	0	0	69,388	1,325,677	0	0	0	0	0	0	69,388	1,325,677	0	0
13	Sep-10	0	0	0	0	78,534	1,521,216	0	0	0	0	0	0	78,534	1,521,216	0	0
14	Oct-10	0	0	0	0	87,707	1,656,965	0	0	0	0	0	0	87,707	1,656,965	0	0
15	Nov-10	0	0	0	0	94,007	1,786,167	0	0	0	0	0	0	94,007	1,786,167	0	0
16	Dec-10	0	0	0	0	110,296	2,088,423	0	0	0	0	0	0	110,296	2,088,423	0	0

Figures for each month are YTD. December results should approximate calendar year results. Therms and kWh savings are annual figures. Total Energy Impacts for all fuel types should equal YTD energy impacts that are reported every month Table 2L.

<sup>18</sup> Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

	A		В	С	D		E		F		G		Н		I		J	K	L	М
1					L	IEE 1			Expendit					ud	lies					
2							500	itne	rn Califo Decen		ia Gas C er 2010	om	pany							
4			Autho	rized 3-Year	Budget		Curre	ent N	onth Exp	oen	ses	E	Expense	es :	Since Jan	uary	/ 1, 2009	% of 3	-Year Budge	et Spent
5		Ele	ctric	Gas	Total	Ele	ctric		Gas		Total	EI	lectric		Gas		Total	Electric	Gas	Total
6	Pilots:																			
7	FAU Pilot	\$	-	\$ 924,203	\$ 924,203	\$	-	\$	2,700	\$	2,700	\$	-	\$	112,534	\$	112,534	0%	12%	12%
8	Wet Pilot	\$	-	\$ 63,275	\$ 63,275	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	0%	0%	0%
9																				
10	Total Pilots	\$	-	\$ 987,478	\$ 987,478	\$	-	\$	2,700	\$	2,700	\$	-	\$	112,534	\$	112,534	0%	11%	11%
11																				
12	Studies:																			
13	Non-Energy Benefits	\$	-	\$ 90,000	\$ 90,000			\$	-	\$	-	\$	-	\$	37,156	\$	37,156	0%	41%	41%
14	Process Evaluation	\$	-	\$ 62,500	\$ 62,500	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	0%	0%	0%
15	Impact Evaluation <sup>1</sup>	\$	-	\$ 150,000	\$ 150,000	\$	-	\$	33,751	\$	33,751	\$	-	\$	75,070	\$	75,070	0%	50%	50%
16																				
17																				
18	Total Studies	\$	-	\$ 302,500	\$ 302,500	\$	-	\$	33,751	\$	33,751	\$	-	\$	112,226	\$	112,226	0%	37%	37%

	A	В	С	D	Е
1	LIE	E Table 7	-		1
2	=	borhood Approach	-		
3		ornia Gas Company mber 2010	<i>'</i>		
5	A	B	С	D	E
6	Neighborhood (County, Zipcode, Zip+7 etc.) Targeted	Total Residential Customers	Total Estimated Eligible	Total Treated 2002-2010	Total Treated Year-to-Date
	93292-39 - Synergy	296	134	65	18
	93292-73 - Synergy	261	93	17	33
	93292-96 - Synergy 91768-25 - Quality Conservation Services	163 260	85 142	39 19	8
	91768-34 - Quality Conservation Services	288	200	172	13
12	91768-35 - Quality Conservation Services	265	176	154	30
	91768-36 - Quality Conservation Services	325	191	155	29
_	91768-37 - Quality Conservation Services 91768-38 - Quality Conservation Services	72 40	55 32	45 9	4
	93646-93 - Proteus Inc.	243	168	43	4
17	91766-36 - Richard Heath Associates	402	292	225	19
	91766-37 - Richard Heath Associates	517	322	308	22
	91766-38 - Richard Heath Associates 92346-48 MHP - Synergy	252 404	149 118	106 18	14
	93277-15 - Synergy	300	151	11	15
22	93277-16 - Synergy	190	111	25	9
	93277-17 - Synergy	390	194	144	2
	93277-18 - Synergy 93277-19 - Synergy	332 234	145 95	24 34	25 2
	93277-19 - Synergy 93277-26 - Synergy	234	144	50	8
27	93277-27 - Synergy	224	163	45	11
	93277-28 - Synergy	184	139	50	5
	93277-34 - Synergy 93277-44 - Synergy	460 227	160 119	13 73	6 8
	93277-44 - Synergy 93277-45 - Synergy	231	119	24	6
	93277-46 - Synergy	221	57	8	4
33	93277-47 - Synergy	297	76	16	14
	93277-48 - Synergy	298	156	48	15
	93277-49 - Synergy 93277-72 - Synergy	141 415	73 149	23 37	8 28
	90242-51 - The East Los Angeles Community Union	499	195	152	3
38	90242-52 - The East Los Angeles Community Union	360	159	93	1
	90280-78 - The East Los Angeles Community Union	225	66		
	90280-79 - The East Los Angeles Community Union 90280-80 - The East Los Angeles Community Union	381 260	149 78	110 102	1 4
	90280-82 - The East Los Angeles Community Union	240	85	79	4
	90301-31 - The East Los Angeles Community Union	518	219	63	7
	90302-13 - The East Los Angeles Community Union	355	129	7	28
	90302-18 - The East Los Angeles Community Union 90305-12 - The East Los Angeles Community Union	369 319	203 108	26 11	9 5
	90305-12 - The East Los Angeles Community Union	194	83	13	5
48	90723-21 - The East Los Angeles Community Union	256	61	79	7
	90723-23 - The East Los Angeles Community Union	266	123	95	14
	90723-24 - The East Los Angeles Community Union 90723-26 - The East Los Angeles Community Union	454 334	230 150	164 101	24 24
	90723-27 - The East Los Angeles Community Union	428	163	184	14
	90723-28 - The East Los Angeles Community Union	73	24	27	0
54	90723-34 - The East Los Angeles Community Union	85	51	34	3
	90723-35 - The East Los Angeles Community Union	496	249	169	30
	90723-36 - The East Los Angeles Community Union 90723-41 - The East Los Angeles Community Union	158 40	64 23	42 8	8 1
	90723-42 - The East Los Angeles Community Union	107	63	55	1
59	90723-43 - The East Los Angeles Community Union	217	87	69	12
	90723-44 - The East Los Angeles Community Union	407	123	121	21
	90723-45 - The East Los Angeles Community Union 90723-46 - The East Los Angeles Community Union	266 411	132 154	60 152	1 12
	90723-52 - The East Los Angeles Community Union	158	75	48	3
64	90723-61 - The East Los Angeles Community Union	317	149	20	1
	92501-26 - The East Los Angeles Community Union	225	73	13	1
	92501-27 - The East Los Angeles Community Union 92501-28 - The East Los Angeles Community Union	285 51	209 31	35 12	8
	92501-29 - The East Los Angeles Community Union	294	177	55	1
- 55	1220 . 20 2001 2007 ingolog community chilon	204	177	00	<u>'</u>

	А	В	С	D	Е
1		E Table 7			
3	=	borhood Approach fornia Gas Company	ı		
4		ember 2010	•		
5	Α	В	С	D	E
	Neighborhood (County, Zincodo, Ziny Ziata) Targeted	Total Residential	Total Estimated	Total Treated 2002-2010	Total Treated
	Neighborhood (County, Zipcode, Zip+7 etc.) Targeted 92501-31 - The East Los Angeles Community Union	Customers 425	Eligible 205		Year-to-Date 1
	92501-32 - The East Los Angeles Community Union	40	31	2	0
71	92501-34 - The East Los Angeles Community Union 92501-39 - The East Los Angeles Community Union	230 148	116 40		2 8
72 73	92501-39 - The East Los Angeles Community Union	112	75		2
74	92503-21 - The East Los Angeles Community Union	407	205	69	16
	92503-26 - The East Los Angeles Community Union 92503-27 - The East Los Angeles Community Union	361 346	177 67	48 35	1 0
	92503-32 - The East Los Angeles Community Union	238	100	32	2
78	92503-33 - The East Los Angeles Community Union	256	76		2
	92503-37 - The East Los Angeles Community Union 92503-38 - The East Los Angeles Community Union	181 378	79 157	51 55	1 18
80	92503-36 - The East Los Angeles Community Union	501	122	69	4
82	92503-80 - The East Los Angeles Community Union	209	137	3	0
	92504-12 - The East Los Angeles Community Union	454	116		14
	92504-14 - The East Los Angeles Community Union 92504-15 - The East Los Angeles Community Union	166 456	64 176		10 37
	92504-16 - The East Los Angeles Community Union	486	219		4
87	92504-17 - The East Los Angeles Community Union	280	88		6
88	92504-18 - The East Los Angeles Community Union 92504-19 - The East Los Angeles Community Union	404	136 80		12
	92504-20 - The East Los Angeles Community Union	384	164		12
91	92504-21 - The East Los Angeles Community Union	361	118		8
92	92504-22 - The East Los Angeles Community Union 92504-23 - The East Los Angeles Community Union	592 336	221 129	19 31	5 6
	92504-24 - The East Los Angeles Community Union	418	138		10
95	92504-25 - The East Los Angeles Community Union	108	57	15	8
	92504-26 - The East Los Angeles Community Union	424	221	23	2
	92504-27 - The East Los Angeles Community Union 92504-28 - The East Los Angeles Community Union	104 275	47 95	31	6
	92504-29 - The East Los Angeles Community Union	548	208		8
	92504-30 - The East Los Angeles Community Union	381	95		14
	92504-31 - The East Los Angeles Community Union 92505-11 - The East Los Angeles Community Union	233 285	100 108		26
	92505-12 - The East Los Angeles Community Union	281	110		5
	92505-13 - The East Los Angeles Community Union	394	159		
	92505-14 - The East Los Angeles Community Union 92505-15 - The East Los Angeles Community Union	440 442	207 134	83 106	9 24
	92505-16 - The East Los Angeles Community Union	241	97	122	1
	92505-17 - The East Los Angeles Community Union	375	192		8
	92505-20 - The East Los Angeles Community Union 92505-22 - The East Los Angeles Community Union	295 458	76 116		18 16
	92505-23 - The East Los Angeles Community Union	363	103		10
112	92505-24 - The East Los Angeles Community Union	429	126	83	24
	92505-25 - The East Los Angeles Community Union	460	97	56 70	24 18
	92505-26 - The East Los Angeles Community Union 92505-27 - The East Los Angeles Community Union	288 247	110 108		
116	92505-28 - The East Los Angeles Community Union	181	84	23	5
	92505-29 - The East Los Angeles Community Union	446 236	185 79		16 12
	92505-30 - The East Los Angeles Community Union 92506-11 - The East Los Angeles Community Union	450	143		0
120	92506-12 - The East Los Angeles Community Union	412	182	5	1
	92506-17 - The East Los Angeles Community Union	281	92	9	1
	92506-18 - The East Los Angeles Community Union 92506-20 - The East Los Angeles Community Union	371 410	89 114		1 2
	92506-22 - The East Los Angeles Community Union	61	17	5	0
125	92506-23 - The East Los Angeles Community Union	630	217	28	2
	92506-28 - The East Los Angeles Community Union 92506-63 - The East Los Angeles Community Union	148 29	59 17	6	2 0
	92507-33 - The East Los Angeles Community Union	165	119		1
129	92507-35 - The East Los Angeles Community Union	320	209	159	2
130	92507-41 - The East Los Angeles Community Union	199	134	77	4

	A	В	С	D	Е
1		E Table 7			
3	=	borhood Approach fornia Gas Company	ı		
4		ember 2010			
5	A	В	С	D	E
	Neighborhood (County, Zinoodo, Ziny Zoto), Torrotod	Total Residential	Total Estimated	Total Treated	Total Treated
	Neighborhood (County, Zipcode, Zip+7 etc.) Targeted 92507-42 - The East Los Angeles Community Union	Customers 117	Eligible 80	2002-2010	Year-to-Date 5
	92507-43 - The East Los Angeles Community Union	362	259	123	0
	92507-49 - The East Los Angeles Community Union	170	129	41	1
	92507-50 - The East Los Angeles Community Union 92507-51 - The East Los Angeles Community Union	203 276	148 150	73 127	2 8
	92507-55 - The East Los Angeles Community Union	150	90	57	3
	92507-56 - The East Los Angeles Community Union	313	184	105	14
	92507-57 - The East Los Angeles Community Union 92507-58 - The East Los Angeles Community Union	301 405	155 169	62 25	10
	92703-28 - The East Los Angeles Community Union	224	94	24	29
	92703-35 - The East Los Angeles Community Union	78	36		11
	92703-42 - The East Los Angeles Community Union 92703-43 - The East Los Angeles Community Union	270 121	144 64	56 51	29 0
144	92703-44 - The East Los Angeles Community Union	354	174	46	33
145	92704-16 - The East Los Angeles Community Union	71	40	10	1
	92704-28 - The East Los Angeles Community Union 92704-29 - The East Los Angeles Community Union	147 180	55 127	30 96	10
	93616-96 - Proteus Inc.	12	8		1
	93616-97 - Proteus Inc.	152	93	25	9
	93662-25 - Proteus Inc. 91766-13 - Richard Heath Associates	118 212	59 148	1 119	5 13
	91766-14 - Richard Heath Associates	174	126		20
153	91766-15 - Richard Heath Associates	85	70		1
	91766-17 - Richard Heath Associates 91766-20 - Richard Heath Associates	32 54	26 38		3
	91766-26 - Richard Heath Associates	328	200	185	11
157	91766-27 - Richard Heath Associates	337	206	210	19
	91766-29 - Richard Heath Associates	200	124	117	2
	91766-30 - Richard Heath Associates 91766-39 - Richard Heath Associates	197 269	122 168	96 89	16 58
	92703-46 - The East Los Angeles Community Union	320	121	54	28
	92703-47 - The East Los Angeles Community Union	181	69	33	1
	92509-67 - American Insulation 93215-17 - Garcia and Sons	348 58	234 40		18
165	93241-15 - Garcia and Sons	202	140	86	28
	93308-22 - Garcia and Sons	89	37	20 46	
	93618-20 - Garcia and Sons 93227 - Highland Energy Services	115 90	74 0	_	2
169	93265-97 - Highland Energy Services	106	50	2	98
	93266-97 - Highland Energy Services	32	19		7
	93267-94 - Highland Energy Services 93267-95 - Highland Energy Services	49 201	32 130	9 75	6 10
173	93267-96 - Highland Energy Services	351	233	72	46
	93267-97 - Highland Energy Services	135 404	82	33 159	17 15
	91744-17 - The East Los Angeles Community Union 91744-18 - The East Los Angeles Community Union	324	143 95		15
177	91744-24 - The East Los Angeles Community Union	438	236	209	18
	91744-34 - The East Los Angeles Community Union	470	204	181	4
	91744-35 - The East Los Angeles Community Union 91746-10 - The East Los Angeles Community Union	184 440	87 178	65 200	
181	91746-11 - The East Los Angeles Community Union	418	216	132	8 2 3
	91746-12 - The East Los Angeles Community Union	352	127	174 222	3 7
	91746-13 - The East Los Angeles Community Union 91746-17 - The East Los Angeles Community Union	357 330	134 144	108	4
185	91746-19 - The East Los Angeles Community Union	517	242	245	21
	91746-20 - The East Los Angeles Community Union	340	94		
	91746-21 - The East Los Angeles Community Union 91746-23 - The East Los Angeles Community Union	613 199	262 73		
189	91746-26 - The East Los Angeles Community Union	263	110		6
190	92543-42 - The East Los Angeles Community Union	62	37	10	4
	92543-43 - The East Los Angeles Community Union 92543-44 - The East Los Angeles Community Union	211 38			
192	02070-74 - THE LAST LOS ANGERS COMMINUMENT OFFICE			٥	1 5

	A	В	С	D	E
1	<del>-</del>	E Table 7	1	1	
3	<del>-</del>	borhood Approach ornia Gas Company	,		
4		ember 2010	•		
5	A	В	С	D	E
	Nainthanhaad (Causta Zinaada Zinazata) Tanzatad	Total Residential	Total Estimated	Total Treated	Total Treated
	Neighborhood (County, Zipcode, Zip+7 etc.) Targeted 92543-45 - The East Los Angeles Community Union	Customers 76	Eligible 52	2002-2010	Year-to-Date 2
194	92543-59 - The East Los Angeles Community Union	441	255		39
	92543-60 - The East Los Angeles Community Union	423	246		26
	92543-61 - The East Los Angeles Community Union 92543-71 - The East Los Angeles Community Union	381 343	224 193	104 57	13 13
	92543-72 - The East Los Angeles Community Union	376	177	83	27
	92543-81 - The East Los Angeles Community Union	134	57	34	9
	92703-21 - The East Los Angeles Community Union 92703-29 - The East Los Angeles Community Union	343 310	173 158	33 27	27 14
	92703-36 - The East Los Angeles Community Union	200	100		20
	92703-37 - The East Los Angeles Community Union	222	121	49	24
	92707-11 - The East Los Angeles Community Union 92707-12 - The East Los Angeles Community Union	359 186	150 72	45 12	1
206	92707-13 - The East Los Angeles Community Union	246	67	15	2
207	92707-14 - The East Los Angeles Community Union	210	59	29	9
	92707-16 - The East Los Angeles Community Union 92707-20 - The East Los Angeles Community Union	276 287	100 172	24 68	<u>2</u> 1
	92707-20 - The East Los Angeles Community Union	236	89	21	2
211	92707-23 - The East Los Angeles Community Union	216	112	27	8
	92707-26 - The East Los Angeles Community Union 92707-27 - The East Los Angeles Community Union	419 282	158 106		4
	92707-27 - The East Los Angeles Community Union	274	116		31
215	92707-29 - The East Los Angeles Community Union	381	173	60	52
	92707-30 - The East Los Angeles Community Union 92707-32 - The East Los Angeles Community Union	290 307	141 123	56 47	27 1
	92553-35 - The East Los Angeles Community Union	504	184	192	30
219	92553-39 - The East Los Angeles Community Union	430	217	161	8
	92553-58 - The East Los Angeles Community Union	375 219	179 89	116 83	12 10
	92553-67 - The East Los Angeles Community Union 92335-38 - Quality Conservation Services	238	134	64	51
223	93309-47 - Garcia and Sons	68	16	0	1
	93309-70 - Garcia and Sons 90701-18 - FCI Management Consultants	15 484	7 234	0 264	0 8
	92410-12 - Synergy	198	122	65	4
227	92410-14 - Synergy	154	94	76	1
	92410-16 - Synergy 92410-17 - Synergy	61 87	36 73		2
	92410-17 - Synergy 92410-18 - Synergy	154	119		0
231	92543-13 - Synergy	103	43	0	1
	92543-14 - Synergy 92543-15 - Synergy	162 63	117 38	16 39	0
	92543-17 - Synergy	279	137	40	2
235	92543-18 - Synergy	117	62	31	1
	92543-20 - Synergy 92543-26 - Synergy	124 377	63 240		1 4
	92543-27 - Synergy	274	193	58	0
239	92543-28 - Synergy	152	109	23	2
	92543-29 - Synergy 92543-30 - Synergy	126 472	91 304	67 209	2
	92543-30 - Synergy 92543-31 - Synergy	13	304		0
243	92543-38 - Synergy	62	47	18	1
	92543-39 - Synergy 92543-40 - Synergy	143 136	104 102	48 54	<u> </u>
	92543-40 - Synergy 92543-41 - Synergy	221	165		0
247	92543-46 - Synergy	21	16	12	1
	92543-48 - Synergy	63	37	11	0
	92543-51 - Synergy 92543-56 - Synergy	37 52	20 26		0
251	92543-57 - Synergy	319	146	63	9
	92543-58 - Synergy	475	276		8
	92543-62 - Synergy 92543-65 - Synergy	50	26 5		0
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	A	В	С	D	Е
1		LIEE Table 7			
2		ighborhood Approach			
4		California Gas Company ecember 2010	/		
5	A	B	С	D	E
		Total Residential	Total Estimated	Total Treated	Total Treated
	Neighborhood (County, Zipcode, Zip+7 etc.) Targeted 92543-67 - Synergy	Customers 21	Eligible 12	2002-2010 5	Year-to-Date
	92543-68 - Synergy	443	237	168	4
257	92543-69 - Synergy	666			1
	92543-70 - Synergy	400	231	137	1
	92543-73 - Synergy 92543-74 - Synergy	30	16 18	22 6	0
261	92543-76 - Synergy	265			1
	92543-78 - Synergy	409	194	50	3
	92543-79 - Synergy 92543-80 - Synergy	169 337	84 172	24 53	3
	92543-86 - Synergy	86		45	2
266	92543-87 - Synergy	158		0	1
	92543-88 - Synergy	158		47	4
	92571-25 - Synergy 92571-26 - Synergy	308 538		183 250	3 2
270	92571-27 - Synergy	491	233	265	1
	92571-28 - Synergy	393	177	162	3
	92571-29 - Synergy 92571-32 - Synergy	605	269 10	346 5	1
	92571-34 - Synergy	369		203	1
	92571-46 - Synergy	584	272	318	8
	92571-47 - Synergy 93618-19 - Highland Energy Services	277 158	131 104	146 49	0 2
	93618-21 - Highland Energy Services	71	46	25	2
279	93618-22 - Highland Energy Services	138		60	13
280	93618-23 - Highland Energy Services 93618-24 - Highland Energy Services	60 210		20 105	2 15
	93618-25 - Highland Energy Services	210	134	95	15
283	93618-26 - Highland Energy Services	141	101	53	11
	93618-27 - Highland Energy Services	313		131	7
	93618-28 - Highland Energy Services 93618-29 - Highland Energy Services	232 139	142 87	92 84	17 20
	93618-90 - Highland Energy Services	62			
	93654-26 - Highland Energy Services	87	54	12	0
	93654-29 - Highland Energy Services 93654-30 - Highland Energy Services	47 145	29 91	6 36	3
	93654-31 - Highland Energy Services	355		108	4
292	93654-34 - Highland Energy Services	118		24	1
	93654-35 - Highland Energy Services	332		94	6
	93654-40 - Highland Energy Services 93654-42 - Highland Energy Services	384 161	280 88	114 64	3 6
296	93654-43 - Highland Energy Services	71	52	38	3
	93215-42 - Staples and Associates	264		23	11
	93263-35 - Staples and Associates 93309-15 - Staples and Associates	226 365		19 17	9
300	93309-25 - Staples and Associates	201	77	9	0
	93561-13 - Staples and Associates	155			4
	93561-14 - Staples and Associates 93561-15 - Staples and Associates	109			8
	93561-16 - Staples and Associates	209		15	0
305	93561-17 - Staples and Associates	111	60	15	0
	91706-32 - Richard Heath Associates	370		85 132	33 0
	91768-28 - Richard Heath Associates 91768-29 - Richard Heath Associates	299 467	187 253	132	0
309	91768-30 - Richard Heath Associates	263	148	87	0
	91768-31 - Richard Heath Associates	213			0
	91744-20 - Richard Heath Associates 91744-51 - Richard Heath Associates	215 27	103 16	75 13	6
	91744-56 - Richard Heath Associates	301	164	252	0
314	91746-29 - Richard Heath Associates	27	15	12	0
	90044-52 - Reliable Energy Management	409			14
316	91352-18 - FCI Management Consultants	405		122	1 2

	A	В	С	D	E
1		E Table 7	<u>.                                      </u>	<u> </u>	_ =
2	<del>-</del>	borhood Approach			
3		ornia Gas Company	<i>'</i>		
4		mber 2010			_
5	Α	<b>B</b> Total Residential	C Total Estimated	<b>D</b> Total Treated	E Total Treated
6	Neighborhood (County, Zipcode, Zip+7 etc.) Targeted	Customers	Eligible	2002-2010	Year-to-Date
317	90602-15 - Richard Heath Associates	274	155		9
	91766-12 - Richard Heath Associates	115	74	101	0
	91766-21 - Richard Heath Associates	127	85	83	6
	91766-22 - Richard Heath Associates	31	21	15	1
321 322	91766-23 - Richard Heath Associates 91766-24 - Richard Heath Associates	23 34	16 19		1
323	91766-25 - Richard Heath Associates	335	176		7
324	91766-28 - Richard Heath Associates	389	236		14
325	91766-31 - Richard Heath Associates	136	87	64	1
	91766-32 - Richard Heath Associates	107	70	67	3
327 328	91766-33 - Richard Heath Associates 91766-34 - Richard Heath Associates	124 180	83 117	74 114	15 16
329	91766-35 - Richard Heath Associates	234	173	163	12
	91766-40 - Richard Heath Associates	126	71	43	8
331	91766-43 - Richard Heath Associates	226	134	121	1
332	91766-44 - Richard Heath Associates	503	295	246	4
	91766-45 - Richard Heath Associates 91766-46 - Richard Heath Associates	501 544	353 241	354 294	0 2
	91766-53 - Richard Heath Associates	313	149	144	0
	91766-54 - Richard Heath Associates	338	161	156	2
337	91766-60 - Richard Heath Associates	231	139	136	1
	91768-23 - Richard Heath Associates 91768-24 - Richard Heath Associates	268 251	0 74	74 102	3
	91768-25 - Richard Heath Associates	263	151	21	4
341	91761-57 - Synergy	516	186		10
	92223-17 - The East Los Angeles Community Union	557	247	91	2
	92223-19 - The East Los Angeles Community Union 92223-20 - The East Los Angeles Community Union	250	109	31	1
	92223-23 - The East Los Angeles Community Union	514 214	222 136	8 35	0
	92223-24 - The East Los Angeles Community Union	470	272	76	1
	92223-25 - The East Los Angeles Community Union	305	189	93	0
	92223-57 - The East Los Angeles Community Union	156	97	35	0
	92223-77 - The East Los Angeles Community Union 92223-78 - The East Los Angeles Community Union	47 124	19 77	0	1 0
	92223-83 - The East Los Angeles Community Union	112	0		
352	92223-84 - The East Los Angeles Community Union	404	0		0
	92551-13 - The East Los Angeles Community Union	59	21	21	0
	92551-19 - The East Los Angeles Community Union	460 445	161 255	75 209	9
	92551-36 - The East Los Angeles Community Union 92551-40 - The East Los Angeles Community Union	395	149		6
	92551-45 - The East Los Angeles Community Union	378	255		4
358	92551-46 - The East Los Angeles Community Union	461	182	197	6
	92551-69 - The East Los Angeles Community Union	346	144		4
	92551-70 - The East Los Angeles Community Union 92551-76 - The East Los Angeles Community Union	466 266	130 134	101 102	10 7
	92553-12 - The East Los Angeles Community Union	91	26		2
	92553-17 - The East Los Angeles Community Union	121	62	35	0
	92553-18 - The East Los Angeles Community Union	326	118		2
	92553-23 - The East Los Angeles Community Union 92553-24 - The East Los Angeles Community Union	126 83	80 31	35 34	3
	92553-28 - The East Los Angeles Community Union	495	31	144	1
	92553-29 - The East Los Angeles Community Union	223	96	71	0
369	92553-30 - The East Los Angeles Community Union	176	141	113	0
	92553-31 - The East Los Angeles Community Union	335	242	162	0
	92553-32 - The East Los Angeles Community Union 92553-33 - The East Los Angeles Community Union	446 494	143 247	150 209	0
	92553-34 - The East Los Angeles Community Union	527	247		3
374	92553-35 - The East Los Angeles Community Union	506	194	206	23
375	92553-36 - The East Los Angeles Community Union	69	29	24	1
	92553-37 - The East Los Angeles Community Union	377	232	161	0
	92553-38 - The East Los Angeles Community Union 92553-39 - The East Los Angeles Community Union	500 432	226 222	198 166	
510	02000 00 - THE Last Los Angeles Community Officin	1 432		100	<u> </u>

	A	В	С	D	E
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2		borhood Approach			
3	Southern Calif	ornia Gas Company	1		
4		mber 2010		_	_
5	Α	В	C	D	E
6	Neighborhood (County, Zincodo, Zinu Ziata) Targeted	Total Residential	Total Estimated	Total Treated 2002-2010	Total Treated
	Neighborhood (County, Zipcode, Zip+7 etc.) Targeted 92553-41 - The East Los Angeles Community Union	Customers 397	Eligible 250	102	Year-to-Date
	92553-42 - The East Los Angeles Community Union	326	195	135	4
381	92553-43 - The East Los Angeles Community Union	448	198	181	5
	92553-44 - The East Los Angeles Community Union	396	128	133	3
	92553-47 - The East Los Angeles Community Union	544	173	104	12
384 385	92553-48 - The East Los Angeles Community Union 92553-49 - The East Los Angeles Community Union	442 498	161 178	101 162	6 10
386	92553-50 - The East Los Angeles Community Union	407	185	125	3
387	92553-51 - The East Los Angeles Community Union	31	13	10	6
388	92553-52 - The East Los Angeles Community Union	258	82	33	6
389	92553-53 - The East Los Angeles Community Union	133	60	42	2
390 391	92553-54 - The East Los Angeles Community Union 92553-56 - The East Los Angeles Community Union	117 561	70 230	25 173	0
	92553-57 - The East Los Angeles Community Union	44	24	24	0
	92553-58 - The East Los Angeles Community Union	382	192	129	12
394	92553-59 - The East Los Angeles Community Union	485	160	145	3
395	92553-60 - The East Los Angeles Community Union	237 298	140 174	103 92	0 2
396	92553-62 - The East Los Angeles Community Union 92553-64 - The East Los Angeles Community Union	298 87	31	39	1
	92553-67 - The East Los Angeles Community Union	224	96	91	3
399	92553-68 - The East Los Angeles Community Union	410	117	71	5
	92553-69 - The East Los Angeles Community Union	541	0	19	2
401	92553-71 - The East Los Angeles Community Union 92553-77 - The East Los Angeles Community Union	457 147	166 118	125 92	2
402 403	92553-77 - The East Los Angeles Community Union	468	169	160	4
404	92553-80 - The East Los Angeles Community Union	265	199	144	0
405	92553-82 - The East Los Angeles Community Union	148	108	42	2
	92553-83 - The East Los Angeles Community Union	233	169	83	0
407	92553-84 - The East Los Angeles Community Union 92553-85 - The East Los Angeles Community Union	426 119	182 66	183 33	0
	92553-87 - The East Los Angeles Community Union	225	175	84	1
	92553-93 - The East Los Angeles Community Union	175	114	71	1
	92553-94 - The East Los Angeles Community Union	142	57	49	
	92553-96 - The East Los Angeles Community Union 92555-23 - The East Los Angeles Community Union	462 297	239 101	64 49	1 10
	92555-24 - The East Los Angeles Community Union	438	156	112	11
	92555-25 - The East Los Angeles Community Union	227	79	16	2
	92555-28 - The East Los Angeles Community Union	49	17	2	1
	92555-68 - The East Los Angeles Community Union	88	31	12	0
	92585-26 - The East Los Angeles Community Union 92585-33 - The East Los Angeles Community Union	93 87	0 41	1 0	0
	92704-39 - The East Los Angeles Community Union	51	15	0	1
421	92704-40 - The East Los Angeles Community Union	404	170	51	0
	92704-41 - The East Los Angeles Community Union	113	40	17	0
	92704-42 - The East Los Angeles Community Union 92704-43 - The East Los Angeles Community Union	274 158	106 71	12 21	0
	92704-45 - The East Los Angeles Community Union	258	71	24	1
	92704-46 - The East Los Angeles Community Union	260	89	34	0
	92704-47 - The East Los Angeles Community Union	358	92	13	0
	92704-48 - The East Los Angeles Community Union	241	81	44 19	0
	92704-49 - The East Los Angeles Community Union 92704-50 - The East Los Angeles Community Union	126 333	38 89	19 51	0
	92704-51 - The East Los Angeles Community Union	199	79	55	0
432	92704-54 - The East Los Angeles Community Union	224	78	4	0
	92704-55 - The East Los Angeles Community Union	300	37	8	6
	92704-56 - The East Los Angeles Community Union 92704-57 - The East Los Angeles Community Union	218 305	51 107	1 15	0
	92704-57 - The East Los Angeles Community Union	353	52	3	0
437	92704-61 - The East Los Angeles Community Union	277	34	5	0
	92704-62 - The East Los Angeles Community Union	172	61	2	0
	92704-66 - The East Los Angeles Community Union 92704-67 - The East Los Angeles Community Union	296 330	29 123	5 0	0
440	021 07 01 - THE LAST LOS AHYERS COMMINUMENT OF THE	<u> </u>	123	U	<u> </u>

	А	В	С	D	E
1		E Table 7	1	1	
3	=	borhood Approach fornia Gas Company	,		
4		ember 2010	•		
5	A	В	С	D	E
	National Associates 7: 200 Associates Associ	Total Residential	Total Estimated	Total Treated	Total Treated
6 441	Neighborhood (County, Zipcode, Zip+7 etc.) Targeted 92704-71 - The East Los Angeles Community Union	Customers 473	Eligible 108	2002-2010	Year-to-Date 0
442	92704-83 - The East Los Angeles Community Union	272	86	3	0
	92707-15 - The East Los Angeles Community Union 92707-16 - The East Los Angeles Community Union	315 276	94 99	30 25	0
444 445		268	93	35	1
446	92707-21 - The East Los Angeles Community Union	331	125	40	3
447	92707-22 - The East Los Angeles Community Union 92707-23 - The East Los Angeles Community Union	236 217	87 111	22 29	0
	92707-23 - The East Los Angeles Community Union	220	111	80	0
450	Ü ,	185	68	19	2
451 452	92707-26 - The East Los Angeles Community Union 92707-27 - The East Los Angeles Community Union	420 281	155 103	50 36	2 4
453	92707-28 - The East Los Angeles Community Union	276	115	35	31
	92707-29 - The East Los Angeles Community Union	380	177	67	52
	92707-30 - The East Los Angeles Community Union 92707-31 - The East Los Angeles Community Union	289 462	135 164	67 70	27 4
457	92707-33 - The East Los Angeles Community Union	286	131	63	2
	92707-35 - The East Los Angeles Community Union	305	144	32	5 0
	92707-36 - The East Los Angeles Community Union 92707-38 - The East Los Angeles Community Union	267 397	130 115	23 7	2
461	92707-39 - The East Los Angeles Community Union	279	65	10	1
	92707-43 - The East Los Angeles Community Union 92707-48 - The East Los Angeles Community Union	154 198	60 47	2	1
	93230-34 - Highland Energy Services	251	159	77	11
465	93230-36 - Highland Energy Services	272	165	56	8
	93230-37 - Highland Energy Services 93230-38 - Highland Energy Services	302 86	206 51	120 12	7
	93230-39 - Highland Energy Services	203	168	53	7
469	93230-40 - Highland Energy Services	341	284	73	14
	93230-41 - Highland Energy Services 93625-94 - Highland Energy Services	131 21	75 0	24	0
	93625-97 - Highland Energy Services	9	4		0
	93706-88 - Highland Energy Services	12	6		0
	93706-91 - Highland Energy Services 93706-92 - Highland Energy Services	40 93	20 44	7	0
476	93706-96 - Highland Energy Services	19	9	1	0
	93725-91 - Highland Energy Services 93725-96 - Highland Energy Services	26 135	12 61	5 8	1
	90716-13 - Reliable Energy Management	427	215		8
480	90716-14 - Reliable Energy Management	301	146	145	5
	91763-26 - Reliable Energy Management 91763-27 - Reliable Energy Management	211 302	59 89	37 48	3
	91763-30 - Reliable Energy Management	273	59		1
484	91763-31 - Reliable Energy Management	123	24		1
	91786-42 - Reliable Energy Management 91786-51 - Reliable Energy Management	273 332	126 147	6 109	0
487	91786-56 - Reliable Energy Management	68	35	4	1
	91786-61 - Reliable Energy Management	272	120		1
	91786-67 - Reliable Energy Management 91786-70 - Reliable Energy Management	374 234	199 105	94 27	4 0
491	90602-11 - Richard Heath Associates	194	102	63	7
	90602-12 - Richard Heath Associates 90602-17 - Richard Heath Associates	238	135 76		8
	90602-17 - Richard Heath Associates 90602-20 - Richard Heath Associates	146 322	169	84	5
495	90602-21 - Richard Heath Associates	182	95	69	5
	90602-22 - Richard Heath Associates 90602-29 - Richard Heath Associates	378 109	159 44		4 0
	90602-34 - Richard Heath Associates	405	149	174	4
499	90602-40 - Richard Heath Associates	28	15	9	0
	90602-42 - Richard Heath Associates 90602-43 - Richard Heath Associates	12 43	5 26		0
	90602-47 - Richard Heath Associates	7	5		
		,			<u> </u>

	A	В	С	D	Е
1	LIE	E Table 7			
2		borhood Approach			
3		ornia Gas Company	1		
<u>4</u> 5	Dece	mber 2010 B	С	D	Е
5	Α	Total Residential	Total Estimated	Total Treated	Total Treated
6	Neighborhood (County, Zipcode, Zip+7 etc.) Targeted	Customers	Eligible	2002-2010	Year-to-Date
	90602-51 - Richard Heath Associates	4	2	1	0
	90602-52 - Richard Heath Associates	28	17	8	0
_	90602-53 - Richard Heath Associates	32	10	8	
	90602-56 - Richard Heath Associates	23	16		
	90602-66 - Richard Heath Associates 90602-72 - Richard Heath Associates	33 22	23 12	0 5	0
	91766-13 - Richard Heath Associates	227	162	140	1
	91766-14 - Richard Heath Associates	176	130	104	0
	91766-15 - Richard Heath Associates	91	76	51	0
_	91766-17 - Richard Heath Associates	32	27	0	0
_	91766-20 - Richard Heath Associates 91766-27 - Richard Heath Associates	58 344	40 214	31 228	0
	91766-29 - Richard Heath Associates	203	128		
	91766-30 - Richard Heath Associates	196	124	106	
517	91767-46 - Richard Heath Associates	177	97	65	5
_	91767-48 - Richard Heath Associates	419	280	220	
	91767-49 - Richard Heath Associates	326	206		10
_	91767-50 - Richard Heath Associates 91767-52 - Richard Heath Associates	350 199	205 147	208 140	10
	91767-54 - Richard Heath Associates	45	36	-	6
_	91767-55 - Richard Heath Associates	82	65	47	2
	91767-56 - Richard Heath Associates	167	114	62	4
	90001-26 - The East Los Angeles Community Union	405	280	124	0
	90001-27 - The East Los Angeles Community Union 90001-31 - The East Los Angeles Community Union	292 490	203 301	99 135	1
	90001-31 - The East Los Angeles Community Union	305	187	80	9
	90001-35 - The East Los Angeles Community Union	408	286		3
530	90001-38 - The East Los Angeles Community Union	326	218	94	3
	90001-39 - The East Los Angeles Community Union	349	250	126	5
	90001-40 - The East Los Angeles Community Union	294 198	187 147	74 67	1
	90001-41 - The East Los Angeles Community Union 90002-13 - The East Los Angeles Community Union	347	248	149	9
	90002-14 - The East Los Angeles Community Union	398	255		
	90002-15 - The East Los Angeles Community Union	323	213	93	8
	90002-18 - The East Los Angeles Community Union	137	74		
	90706-20 - The East Los Angeles Community Union	216 239	83 79		
	90706-21 - The East Los Angeles Community Union 90706-22 - The East Los Angeles Community Union	299	66		0
	90706-23 - The East Los Angeles Community Union	349	103		
	90706-24 - The East Los Angeles Community Union	314	79	56	
	90706-25 - The East Los Angeles Community Union	424	129		
	90706-26 - The East Los Angeles Community Union	281 450	91 144	26 48	
	90706-27 - The East Los Angeles Community Union 90706-28 - The East Los Angeles Community Union	357	126		
	90706-29 - The East Los Angeles Community Union	181	48		
548	90706-30 - The East Los Angeles Community Union	476	128	31	0
	90706-31 - The East Los Angeles Community Union	271	77	34	
	90706-32 - The East Los Angeles Community Union	389	153		
	90706-33 - The East Los Angeles Community Union 90706-35 - The East Los Angeles Community Union	212 505	91 150	20 63	
	90706-36 - The East Los Angeles Community Union	443	187	97	2
	90706-37 - The East Los Angeles Community Union	259	98		0
	90706-38 - The East Los Angeles Community Union	314	201	136	
	90706-39 - The East Los Angeles Community Union	399	183		
	90706-41 - The East Los Angeles Community Union 90706-42 - The East Los Angeles Community Union	423 300	156 141	38 111	0
	91706-15 - The East Los Angeles Community Union	356	141		
	91706-16 - The East Los Angeles Community Union	345	145		
561	91706-17 - The East Los Angeles Community Union	339	142	125	0
	91706-18 - The East Los Angeles Community Union	108	48		
	91706-19 - The East Los Angeles Community Union	414	186		
564	91706-24 - The East Los Angeles Community Union	413	165	133	1 1

	A	В	С	D	Е
1		E Table 7			
3	<del> </del>	borhood Approach fornia Gas Company	,		
4		ember 2010	,		
5	A	В	С	D	E
		Total Residential	Total Estimated	Total Treated	Total Treated
	Neighborhood (County, Zipcode, Zip+7 etc.) Targeted 91706-25 - The East Los Angeles Community Union	Customers 478	Eligible 149	2002-2010 155	Year-to-Date 0
	91706-26 - The East Los Angeles Community Union	396	136		0
	91706-27 - The East Los Angeles Community Union	334	125		
	91744-10 - The East Los Angeles Community Union 91744-19 - The East Los Angeles Community Union	400	162 70	167 142	0
369	91744-19 - The East Los Angeles Community Officin	241	70	142	'
570	92336-25 - Environmental Assessment Services & Education	514	256	191	16
F74	00000 00 Favirenmental Association	400	225	101	40
	92336-26 - Environmental Assessment Services & Education 90040-38 - FCI	428 294	235 163		16 1
	90040-42 - FCI	43	25	3	1
	90040-54 - FCI	248	153		
	90040-56 - FCI 93250-14 - Garcia & Sons	234 320	131 231	101 164	0
	93257-22 - Garcia & Sons	201	127	27	10
	93648-22 - Garcia & Sons	379	276	139	38
	90011-27 - Reliable Energy Management 90011-30 - Reliable Energy Management	551 566	379 411	134 131	16 9
	90011-31 - Reliable Energy Management	440	306		5
	90602-20 - Richard Heath Associates	315	165	88	0
	90602-21 - Richard Heath Associates	182	95		
	90602-22 - Richard Heath Associates 93215-33 - Staples and Associates	383 182	161 152	64 31	0
	93241-10 - Staples and Associates	130	86		0
	93241-16 - Staples and Associates	73	52	38	0
	93241-14 - Staples and Associates 93241-23 - Staples and Associates	242 252	174 180	125 145	2 10
	93241-30 - Staples and Associates	112	91	42	0
591	93308-21 - Staples and Associates	230	137	58	9
	93309-20 - Staples and Associates 93561-18 - Staples and Associates	339	178		7
	93561-19 - Staples and Associates	234 197	105 104	26	0
	93561-20 - Staples and Associates	181			0
	93561-21 - Staples and Associates	376	199		1
	92507-16 - Synergy 92507-20 - Synergy	20 195	12 89		0
	92507-23 - Synergy	186	124		0
	92507-24 - Synergy	84	54		0
	92507-26 - Synergy 92507-27 - Synergy	27 186	19 111		0
	92507-27 - Synergy 92507-28 - Synergy	463	276		0
604	92507-29 - Synergy	187	120	11	0
	92507-34 - Synergy 92507-36 - Synergy	64 124	42 84		0
607	92507-38 - Synergy	245	212		0
608	92507-39 - Synergy	790	630	11	4
	92507-44 - Synergy	210	171 72		0
	92507-45 - Synergy 92507-52 - Synergy	100 305	169		0
612	92507-53 - Synergy	259	182	117	0
	92507-54 - Synergy	146	83		0
	92507-69 - Synergy 92507-72 - Synergy	73 44	46 32		0
616	92507-76 - Synergy	97	63		0
617	92507-78 - Synergy	103	29		0
	92507-80 - Synergy 92507-83 - Synergy	15 10	10		
	92509-20 - Synergy	127	78		0
621	92509-21 - Synergy	127	78	63	0
	92509-25 - Synergy	280	122		0
	92509-26 - Synergy 92509-27 - Synergy	184 300	84 148		
JT	1		1 10		

Bayes    September   Septemb		l A	В	С	D	Е
Southern California Gas Company   December 2010   E   C   D   E   Company   December 2010   Continue   December 2010   December 2010   Continue   December 2010   Dec	1	L	EE Table 7	-	l	
B	-			,		
Neighborhord (County, Zipcode, Zip+7 etc.) Targeted   Customers   Total Residential   Customers   275   174   766   2002-2010   766   2002-2010   766   2002-2010   766   2002-2010   766   2002-2010   766   2002-2010   766   2002-2010   766   2002-2010   20		+		,		
g. Neighborhood (County, Zipcode, Zip+7 etc.) Targeted         Customers         Eligible         2002/2010         Year-to-Date           E68 92509-43 - Synergy         149         95         89           E68 92509-45 - Synergy         244         190         190           E68 92509-65 - Synergy         300         193         189           E69 92509-67 - Synergy         354         143         112           E69 92509-67 - Synergy         45         0         20           E69 92509-67 - Synergy         45         0         20           E69 92509-81 - Synergy         45         0         20           E69 92509-81 - Synergy         46         0         20           E69 92509-83 - Synergy         46         0         20           E69 92509-83 - Synergy         42         0         12           E69 92509-83 - Synergy         13         9         6           E79 92509-87 - Synergy         13         9         6           E79 92509-87 - Synergy         13         9         6           E70 92509-87 - Synergy         14         12         12           E70 92509-87 - Synergy         13         9         16           E70 9250-87 - Synergy	_	A	В	С	D	E
ESS   2829-94.2   Synetry   149   95   89		Nainhhaibhadh a d (Casaibh Zineada Zinea Ann Taraibh d				Total Treated
ESG   92509-43 - Synergy				_		rear-to-Date
227   163   126	626	92509-43 - Synergy		95	89	0
ESS   92509-46 - Synergy   309   193   189						0
Sou   2200-57   Symeray   354						0
632  9209-81 - Symetry	630	92509-57 - Synergy	354		112	0
633   2820-98.2   Synergy   46						0
624   9250-98-3   Synergy   42					_	0
13   9   6	634	92509-83 - Synergy	42			0
637   9250-98 - Synetry						0
638   2543-68   Synetry						0
\$40,9254-3-70   Synetry   \$40,5	638	92543-68 - Synergy	448	246	180	15
641   92570-16 - Synergy   9266   157   114   145   92570-18 - Synergy   9266   157   114   146   92570-18 - Synergy   9365   9221   169   92570-18 - Synergy   9365   9221   169   92570-18 - Synergy   9365   9221   169   92570-18						25 1
642   92570-17   Synergy   9.65   221   169   169   169   169   169   176   184   92570-20   Synergy   312   209   176   176   184   92570-22   Synergy   312   209   176   176   176   184   92570-22   Synergy   245   186   158						7
644   92570-20 - Synergy   312   209   176     645   92570-22 - Synergy   251   110   116     646   92570-23 - Synergy   245   186   158     647   92570-24 - Synergy   194   150   122     648   92570-24 - Synergy   194   150   122     648   92570-24 - Synergy   194   150   122     649   92570-34 - Synergy   285   165   56     650   92570-35 - Synergy   130   107   2     651   92570-45 - Synergy   235   121   144     652   92570-45 - Synergy   81   48   8     653   92570-57 - Synergy   81   48   8     654   92570-58 - Synergy   141   25   15     655   92570-59 - Synergy   165   114   32     656   92570-69 - Synergy   165   114   32     656   92570-61 - Synergy   165   114   32     656   92570-61 - Synergy   165   114   32     656   92570-68 - Synergy   165   114   32     658   92570-69 - Synergy   165   114   32     658   92570-68 - Synergy   165   119   52     658   92570-68 - Synergy   165   119   52     658   92570-68 - Synergy   165   119   52     658   92570-79 - Synergy   165   179   52     658   92570-79 - Synergy   165   70     658   92570-78 - Synergy   165   70     659   92570-78 - Synergy   170   170     660   92570-78 - Synergy   170   170     660   92570-78 - Synergy   170   170     670   92570-85 - Syne	642	92570-17 - Synergy	266	157	114	8
646  92570-22 - Synergy						15 1
646   92570-23 - Synergy   245   186   158						0
648   92570-35 - Synergy   285   165   56	646	92570-23 - Synergy				1
648   92570-34 - Synergy						0 2
650 92570-35 - Synergy						6
662   92570-56 - Synergy   22   12   3   3   665   92570-58 - Synergy   22   12   3   3   665   92570-58 - Synergy   411   225   15   656   92570-69 - Synergy   411   225   15   656   92570-69 - Synergy   416   32   667   92570-62 - Synergy   418   32   667   92570-62 - Synergy   366   19   1   1   688   92570-63 - Synergy   205   119   52   659   92570-64 - Synergy   205   119   52   659   92570-64 - Synergy   152   87   70   660   92570-66 - Synergy   146   87   28   661   92570-68 - Synergy   125   75   32   661   92570-68 - Synergy   120   43   663   92570-73 - Synergy   47   26   7   7   664   92570-74 - Synergy   88   46   28   669   92570-75 - Synergy   57   30   9   666   92570-77 - Synergy   57   30   9   666   92570-78 - Synergy   57   30   9   667   37   8   667   92570-88 - Synergy   57   30   9   67   37   8   67   92570-88 - Synergy   57   30   9   67   92570-88 - Synergy   57   30   9   67   92570-88 - Synergy   57   30   9   57   30   9   58   30   30   30   30   30   30   30   3	650	92570-35 - Synergy				0
653         92570-57 - Synergy         41         25         15           654         92570-58 - Synergy         165         114         32           656         92570-59 - Synergy         183         94         49           657         92570-61 - Synergy         36         19         1           658         92570-63 - Synergy         205         119         52           659         92570-64 - Synergy         152         87         70           660         92570-68 - Synergy         146         87         28           661         92570-68 - Synergy         125         75         32           662         92570-71 - Synergy         180         102         43           663         92570-73 - Synergy         47         26         7           664         92570-74 - Synergy         47         26         7           662         92570-75 - Synergy         47         26         7           664         92570-74 - Synergy         57         30         9           666         92570-75 - Synergy         57         30         9           666         92570-78 - Synergy         67         37         8						2
684 Q2570-88 - Synergy         165         114         32           685 Q2570-69 - Synergy         165         114         32           686 Q2570-61 - Synergy         183         94         49           687 Q2570-62 - Synergy         36         19         1           688 Q2570-64 - Synergy         205         119         52           689 Q2570-64 - Synergy         152         87         70           660 Q2570-66 - Synergy         146         87         28           661 Q2570-68 - Synergy         125         75         32           662 Q2570-71 - Synergy         180         102         43           663 Q2570-73 - Synergy         47         26         7           664 Q2570-74 - Synergy         88         46         28           665 Q2570-75 - Synergy         57         30         9           666 Q2570-77 - Synergy         67         37         8           667 Q2570-78 - Synergy         67         37         8           666 Q2570-77 - Synergy         1188         92         45           668 Q2570-78 - Synergy         122         74         28           669 Q2570-80 - Synergy         142         72         17						1
656         92570-61 - Synergy         183         94         49           657         92570-62 - Synergy         36         19         1           658         92570-63 - Synergy         205         119         52           659         92570-64 - Synergy         152         87         70           660         92570-66 - Synergy         146         87         28           660         92570-66 - Synergy         125         75         32           662         92570-71 - Synergy         180         102         43           663         92570-73 - Synergy         47         26         7           664         92570-73 - Synergy         88         46         28           665         92570-75 - Synergy         57         30         9           666         92570-77 - Synergy         67         37         8           667         92570-78 - Synergy         168         92         45           668         92570-79 - Synergy         122         74         28           669         92570-80 - Synergy         142         72         17           670         92570-81 - Synergy         142         72         17 </td <td>654</td> <td>92570-58 - Synergy</td> <td></td> <td></td> <td></td> <td>0</td>	654	92570-58 - Synergy				0
657         92570-62 - Synergy         36         19         1           658         92570-63 - Synergy         205         119         52           659         92570-64 - Synergy         152         87         70           660         92570-66 - Synergy         146         87         28           661         92570-68 - Synergy         125         75         32           662         92570-71 - Synergy         180         102         43           663         92570-73 - Synergy         47         26         7           664         92570-74 - Synergy         88         46         28           665         92570-75 - Synergy         57         30         9           666         92570-77 - Synergy         67         37         8           667         92570-78 - Synergy         168         92         45           668         92570-77 - Synergy         122         74         28           669         92570-78 - Synergy         168         92         45           668         92570-79 - Synergy         122         74         28           669         92570-80 - Synergy         142         72         17 </td <td></td> <td></td> <td></td> <td></td> <td></td> <td>5 4</td>						5 4
659       92570-64 - Synergy       152       87       70         660       92570-66 - Synergy       146       87       28         661       92570-68 - Synergy       125       75       32         662       92570-71 - Synergy       180       102       43         663       92570-73 - Synergy       47       26       7         664       92570-74 - Synergy       88       46       28         669       92570-75 - Synergy       57       30       9         666       92570-77 - Synergy       67       37       8         667       92570-80 - Synergy       168       92       45         668       92570-78 - Synergy       122       74       28         669       92570-80 - Synergy       122       74       28         669       92570-80 - Synergy       122       74       28         669       92570-81 - Synergy       142       72       17         670       92570-81 - Synergy       198       108       71         671       92570-82 - Synergy       198       108       71         672       92570-83 - Synergy       198       104       31      <		, 0,				0
660       92570-66 - Synergy       146       87       28         661       92570-68 - Synergy       125       75       32         662       92570-71 - Synergy       180       102       43         663       92570-73 - Synergy       47       26       7         664       92570-74 - Synergy       88       46       28         665       92570-75 - Synergy       57       30       9         666       92570-77 - Synergy       67       37       8         667       92570-78 - Synergy       67       37       8         669       92570-79 - Synergy       168       92       45         669       92570-79 - Synergy       122       74       28         669       92570-80 - Synergy       142       72       17         670       92570-81 - Synergy       142       72       17         671       92570-82 - Synergy       198       108       71         672       92570-83 - Synergy       100       41       9         673       92570-84 - Synergy       135       75       33         675       92570-85 - Synergy       135       75       33						4
661       92570-68 - Synergy       125       75       32         662       92570-71 - Synergy       180       102       43         663       92570-73 - Synergy       47       26       7         664       92570-74 - Synergy       88       46       28         665       92570-75 - Synergy       67       37       8         667       92570-78 - Synergy       168       92       45         668       92570-79 - Synergy       122       74       28         669       92570-80 - Synergy       142       72       17         670       92570-81 - Synergy       142       72       17         670       92570-82 - Synergy       144       126       33         671       92570-83 - Synergy       198       108       71         672       92570-84 - Synergy       100       41       9         673       92570-85 - Synergy       135       75       33         675       92570-86 - Synergy       135       75       33         676       92570-87 - Synergy       135       75       33         677       92570-88 - Synergy       136       67       15      <						0
662       92570-71 - Synergy       47       26       7         664       92570-73 - Synergy       88       46       28         665       92570-75 - Synergy       57       30       9         666       92570-77 - Synergy       67       37       8         667       92570-78 - Synergy       168       92       45         668       92570-79 - Synergy       122       74       28         669       92570-80 - Synergy       142       72       17         670       92570-81 - Synergy       142       72       17         670       92570-82 - Synergy       198       108       71         672       92570-83 - Synergy       100       41       9         673       92570-84 - Synergy       100       41       9         673       92570-85 - Synergy       135       75       33         679       92570-85 - Synergy       100       41       9         679       92570-85 - Synergy       135       75       33         679       92570-86 - Synergy       135       75       33         679       92570-87 - Synergy       133       67       15						0
664       92570-74 - Synergy       88       46       28         665       92570-75 - Synergy       57       30       9         666       92570-77 - Synergy       67       37       8         667       92570-78 - Synergy       168       92       45         668       92570-80 - Synergy       122       74       28         669       92570-80 - Synergy       142       72       17         670       92570-81 - Synergy       142       72       17         670       92570-82 - Synergy       198       108       71         672       92570-83 - Synergy       100       41       9         673       92570-84 - Synergy       219       104       31         674       92570-85 - Synergy       135       75       33         675       92570-86 - Synergy       135       75       33         676       92570-87 - Synergy       133       67       15         677       92570-88 - Synergy       144       73       27         678       92570-89 - Synergy       128       71       26         679       92570-89 - Synergy       128       71       26 <t< td=""><td>662</td><td>92570-71 - Synergy</td><td></td><td></td><td></td><td>2</td></t<>	662	92570-71 - Synergy				2
666       92570-75 - Synergy       67       37       8         667       92570-77 - Synergy       168       92       45         668       92570-78 - Synergy       122       74       28         669       92570-80 - Synergy       142       72       17         670       92570-81 - Synergy       214       126       33         671       92570-82 - Synergy       198       108       71         672       92570-83 - Synergy       100       41       9         673       92570-84 - Synergy       104       31         674       92570-85 - Synergy       135       75       33         675       92570-86 - Synergy       135       75       33         676       92570-87 - Synergy       135       75       33         675       92570-88 - Synergy       133       67       15         676       92570-87 - Synergy       144       73       27         678       92570-89 - Synergy       128       71       26         679       92570-90 - Synergy       128       71       26         679       92570-91 - Synergy       141       84       23         68						0
666       92570-77 - Synergy       67       37       8         667       92570-78 - Synergy       168       92       45         668       92570-79 - Synergy       122       74       28         669       92570-80 - Synergy       142       72       17         670       92570-81 - Synergy       214       126       33         671       92570-82 - Synergy       198       108       71         672       92570-83 - Synergy       100       41       9         673       92570-84 - Synergy       219       104       31         674       92570-85 - Synergy       135       75       33         675       92570-86 - Synergy       27       12       4         676       92570-87 - Synergy       133       67       15         677       92570-88 - Synergy       133       67       15         679       92570-89 - Synergy       128       71       26         679       92570-99 - Synergy       128       71       26         679       92570-90 - Synergy       141       84       23         681       92570-91 - Synergy       160       80       35	665	92570-74 - Synergy				0
668       92570-79 - Synergy       122       74       28         669       92570-80 - Synergy       142       72       17         670       92570-81 - Synergy       214       126       33         671       92570-82 - Synergy       198       108       71         672       92570-83 - Synergy       100       41       9         673       92570-84 - Synergy       219       104       31         674       92570-85 - Synergy       135       75       33         675       92570-86 - Synergy       27       12       4         676       92570-87 - Synergy       133       67       15         677       92570-88 - Synergy       144       73       27         678       92570-89 - Synergy       128       71       26         679       92570-90 - Synergy       128       71       26         679       92570-91 - Synergy       141       84       23         681       92570-92 - Synergy       160       80       35         682       92570-93 - Synergy       264       156       62         683       92570-94 - Synergy       149       76       18	666	92570-77 - Synergy	67	37	8	1
669       92570-80 - Synergy       142       72       17         670       92570-81 - Synergy       214       126       33         671       92570-82 - Synergy       198       108       71         672       92570-83 - Synergy       100       41       9         673       92570-84 - Synergy       219       104       31         674       92570-85 - Synergy       135       75       33         675       92570-86 - Synergy       27       12       4         676       92570-87 - Synergy       133       67       15         677       92570-88 - Synergy       144       73       27         678       92570-89 - Synergy       128       71       26         679       92570-90 - Synergy       72       36       16         680       92570-91 - Synergy       141       84       23         681       92570-92 - Synergy       160       80       35         682       92570-93 - Synergy       160       80       35         683       92570-94 - Synergy       149       76       18         684       92570-95 - Synergy       182       90       23						3
670       92570-81 - Synergy       214       126       33         671       92570-82 - Synergy       198       108       71         672       92570-83 - Synergy       100       41       9         673       92570-84 - Synergy       219       104       31         674       92570-85 - Synergy       135       75       33         675       92570-86 - Synergy       27       12       4         676       92570-87 - Synergy       133       67       15         677       92570-88 - Synergy       144       73       27         678       92570-89 - Synergy       128       71       26         679       92570-90 - Synergy       72       36       16         680       92570-91 - Synergy       141       84       23         681       92570-92 - Synergy       160       80       35         682       92570-93 - Synergy       264       156       62         683       92570-94 - Synergy       149       76       18         684       92570-95 - Synergy       182       90       23         685       92570-96 - Synergy       99       58       30    <						3
672       92570-83 - Synergy       100       41       9         673       92570-84 - Synergy       219       104       31         674       92570-85 - Synergy       135       75       33         675       92570-86 - Synergy       27       12       4         676       92570-87 - Synergy       133       67       15         677       92570-88 - Synergy       144       73       27         678       92570-89 - Synergy       128       71       26         679       92570-90 - Synergy       72       36       16         680       92570-91 - Synergy       141       84       23         681       92570-92 - Synergy       160       80       35         682       92570-93 - Synergy       264       156       62         683       92570-94 - Synergy       149       76       18         684       92570-95 - Synergy       182       90       23         685       92570-96 - Synergy       99       58       30	670	92570-81 - Synergy	214	126	33	0
673       92570-84 - Synergy       219       104       31         674       92570-85 - Synergy       135       75       33         675       92570-86 - Synergy       27       12       4         676       92570-87 - Synergy       133       67       15         677       92570-88 - Synergy       144       73       27         678       92570-89 - Synergy       128       71       26         679       92570-90 - Synergy       72       36       16         680       92570-91 - Synergy       141       84       23         681       92570-92 - Synergy       160       80       35         682       92570-93 - Synergy       264       156       62         683       92570-94 - Synergy       149       76       18         684       92570-95 - Synergy       182       90       23         685       92570-96 - Synergy       99       58       30	671	92570-82 - Synergy				1 2
674 92570-85 - Synergy       135       75       33         675 92570-86 - Synergy       27       12       4         676 92570-87 - Synergy       133       67       15         677 92570-88 - Synergy       144       73       27         678 92570-89 - Synergy       128       71       26         679 92570-90 - Synergy       72       36       16         680 92570-91 - Synergy       141       84       23         681 92570-92 - Synergy       160       80       35         682 92570-93 - Synergy       264       156       62         683 92570-94 - Synergy       149       76       18         684 92570-95 - Synergy       182       90       23         685 92570-96 - Synergy       99       58       30						1
676       92570-87 - Synergy       133       67       15         677       92570-88 - Synergy       144       73       27         678       92570-89 - Synergy       128       71       26         679       92570-90 - Synergy       72       36       16         680       92570-91 - Synergy       141       84       23         681       92570-92 - Synergy       160       80       35         682       92570-93 - Synergy       264       156       62         683       92570-94 - Synergy       149       76       18         684       92570-95 - Synergy       182       90       23         685       92570-96 - Synergy       99       58       30	674	92570-85 - Synergy	135	75	33	3
677       92570-88 - Synergy       144       73       27         678       92570-89 - Synergy       128       71       26         679       92570-90 - Synergy       72       36       16         680       92570-91 - Synergy       141       84       23         681       92570-92 - Synergy       160       80       35         682       92570-93 - Synergy       264       156       62         683       92570-94 - Synergy       149       76       18         684       92570-95 - Synergy       182       90       23         685       92570-96 - Synergy       99       58       30						0 2
678       92570-89 - Synergy       128       71       26         679       92570-90 - Synergy       72       36       16         680       92570-91 - Synergy       141       84       23         681       92570-92 - Synergy       160       80       35         682       92570-93 - Synergy       264       156       62         683       92570-94 - Synergy       149       76       18         684       92570-95 - Synergy       182       90       23         685       92570-96 - Synergy       99       58       30						1
680       92570-91 - Synergy       141       84       23         681       92570-92 - Synergy       160       80       35         682       92570-93 - Synergy       264       156       62         683       92570-94 - Synergy       149       76       18         684       92570-95 - Synergy       182       90       23         685       92570-96 - Synergy       99       58       30	678	92570-89 - Synergy	128	71	26	1
681 92570-92 - Synergy       160       80       35         682 92570-93 - Synergy       264       156       62         683 92570-94 - Synergy       149       76       18         684 92570-95 - Synergy       182       90       23         685 92570-96 - Synergy       99       58       30						2 3
682 92570-93 - Synergy       264       156       62         683 92570-94 - Synergy       149       76       18         684 92570-95 - Synergy       182       90       23         685 92570-96 - Synergy       99       58       30						2
684 92570-95 - Synergy     182     90     23       685 92570-96 - Synergy     99     58     30	682	92570-93 - Synergy	264	156	62	6
685 92570-96 - Synergy 99 58 30						3
119   69   15		92570-97 - Synergy	119	69		

	A	В	С	D	Е
1		E Table 7	<u> </u>		
2	=	oorhood Approach			
3		ornia Gas Company	<i>'</i>		
4		mber 2010	•		_
5	A	<b>B</b> Total Residential	C Total Estimated	<b>D</b> Total Treated	E Total Treated
6	Neighborhood (County, Zipcode, Zip+7 etc.) Targeted	Customers	Eligible	2002-2010	Year-to-Date
	92570-98 - Synergy	24	14	5	0
688	92571-48 - Synergy	491	251	19	15
	92571-80 - Synergy	36 82	0	16 51	1
	92571-81 - Synergy 92571-82 - Synergy	21	26 0	7	8
	92571-83 - Synergy	32	0		1
693	92571-84 - Synergy	70	0		1
	92571-85 - Synergy	20 21	7	7	3
	92571-97 - Synergy 90660-46 - The East Los Angeles Community Union	289	157	190	0
	90660-47 - The East Los Angeles Community Union	378	105	135	10
698	90660-51 - The East Los Angeles Community Union	312	177	82	1
	90660-52 - The East Los Angeles Community Union	320	157	90	4
	91763-21 - The East Los Angeles Community Union 91763-22 - The East Los Angeles Community Union	129 249	37 72	35 42	1 0
	91763-24 - The East Los Angeles Community Union	193	88		0
703	91763-28 - The East Los Angeles Community Union	308	138	41	4
	91763-32 - The East Los Angeles Community Union	233	83	16	0
	91763-35 - The East Los Angeles Community Union 91763-36 - The East Los Angeles Community Union	291 204	170 70	81 60	2
	91763-36 - The East Los Angeles Community Union 91763-37 - The East Los Angeles Community Union	204	161	138	3
	91763-38 - The East Los Angeles Community Union	266	102	40	0
709	91763-40 - The East Los Angeles Community Union	244	150	58	0
	91763-41 - The East Los Angeles Community Union	301	200	120	2
	91763-42 - The East Los Angeles Community Union 91763-43 - The East Los Angeles Community Union	229 282	145 133	153 145	0
	91763-44 - The East Los Angeles Community Union	372	205	108	3
714	91763-46 - The East Los Angeles Community Union	16	11	3	1
	91763-47 - The East Los Angeles Community Union	21	14	0	1
	91763-49 - The East Los Angeles Community Union 91763-60 - The East Los Angeles Community Union	31 319	14 154	2 64	0
	91763-61 - The East Los Angeles Community Union	209	72	17	0
719	91763-62 - The East Los Angeles Community Union	169	80	7	0
_	91763-63 - The East Los Angeles Community Union	89	48		0
	91763-64 - The East Los Angeles Community Union 91763-65 - The East Los Angeles Community Union	249 145	72 52	15 8	0
	91767-31 - The East Los Angeles Community Union	232	41	29	2
724	91767-32 - The East Los Angeles Community Union	262	106	63	0
	91767-33 - The East Los Angeles Community Union	347	129		
	91767-34 - The East Los Angeles Community Union 91767-35 - The East Los Angeles Community Union	258 519	95 212	75 101	1
	91767-35 - The East Los Angeles Community Union	93	41	21	0
	91767-37 - The East Los Angeles Community Union	287	124	91	1
730	91767-38 - The East Los Angeles Community Union	98	37	8	0
	91767-39 - The East Los Angeles Community Union	238	78		1
	91767-41 - The East Los Angeles Community Union 91767-42 - The East Los Angeles Community Union	355 333	128 119		0 4
	91767-43 - The East Los Angeles Community Union	225	74		1
735	91767-44 - The East Los Angeles Community Union	216	73	51	4
	91767-45 - The East Los Angeles Community Union	255	99	94	1
	91767-47 - The East Los Angeles Community Union 91767-51 - The East Los Angeles Community Union	524 372	338 183		5
	91767-53 - The East Los Angeles Community Union	200	111	148	0
740	91767-57 - The East Los Angeles Community Union	102	65	68	2
	91767-60 - The East Los Angeles Community Union	38	22	25	0
	91768-19 - The East Los Angeles Community Union	158 260	80		2 0
	91768-21 - The East Los Angeles Community Union 91768-33 - The East Los Angeles Community Union	260	143		
	92544-19 - The East Los Angeles Community Union	422	173	_	2
746	92544-20 - The East Los Angeles Community Union	303	132	40	0
	92544-28 - The East Los Angeles Community Union	40	28		0
748	92544-31 - The East Los Angeles Community Union	281	162	34	3

	A	В	С	D	Е
1		E Table 7	<u>.                                    </u>		
2		borhood Approach			
3		ornia Gas Company	1		
4		mber 2010 B	С	D	E
5	Α	Total Residential	Total Estimated	Total Treated	Total Treated
6	Neighborhood (County, Zipcode, Zip+7 etc.) Targeted	Customers	Eligible	2002-2010	Year-to-Date
749	92544-41 - The East Los Angeles Community Union	78	0	31	0
	92544-46 - The East Los Angeles Community Union	189	140	58	5
	92544-47 - The East Los Angeles Community Union 92544-48 - The East Los Angeles Community Union	215 255	123 163	94 49	0
	92544-53 - The East Los Angeles Community Union	343	167	49	1
	92544-54 - The East Los Angeles Community Union	194	115	28	0
755	92544-55 - The East Los Angeles Community Union	342	172	45	2
	92544-56 - The East Los Angeles Community Union	129	48	24	1
	92544-58 - The East Los Angeles Community Union 92544-61 - The East Los Angeles Community Union	63 57	36 42	12 11	1 0
	92544-62 - The East Los Angeles Community Union	582	318	88	3
	92544-86 - The East Los Angeles Community Union	181	116		0
	92545-11 - The East Los Angeles Community Union	109	48	7	0
	92545-15 - The East Los Angeles Community Union	481	208	67	7
	92545-16 - The East Los Angeles Community Union 92545-24 - The East Los Angeles Community Union	525 652	225 419	69 220	2
	92545-25 - The East Los Angeles Community Union	383	259	120	5
766	92545-36 - The East Los Angeles Community Union	328	183	14	0
	92545-37 - The East Los Angeles Community Union	155	85	1	0
	92545-48 - The East Los Angeles Community Union 92545-50 - The East Los Angeles Community Union	42 390	23 207	2 22	0
	92545-52 - The East Los Angeles Community Union	64	267	7	0
	92545-68 - The East Los Angeles Community Union	305	161	80	2
	92545-95 - The East Los Angeles Community Union	324	141	51	6
	92545-96 - The East Los Angeles Community Union	122	59	37	4
	92583-27 - The East Los Angeles Community Union 92583-28 - The East Los Angeles Community Union	122 137	76 49	37 44	9
	92583-32 - The East Los Angeles Community Union	219	150	130	0
	92583-33 - The East Los Angeles Community Union	204	151	105	1
	92583-34 - The East Los Angeles Community Union	84	62	31	0
	92583-35 - The East Los Angeles Community Union	147	108	61	0
	92583-36 - The East Los Angeles Community Union 92583-39 - The East Los Angeles Community Union	217 138	148 82	92 66	2
	92583-40 - The East Los Angeles Community Union	143	87	64	1
	92583-41 - The East Los Angeles Community Union	103	63	41	1
	92583-42 - The East Los Angeles Community Union	175	121	81	1
	92583-43 - The East Los Angeles Community Union	253	179	98	0
	92583-46 - The East Los Angeles Community Union 92583-47 - The East Los Angeles Community Union	62 260	42 164	21 132	0
	92583-51 - The East Los Angeles Community Union	287	164	113	2
	92583-53 - The East Los Angeles Community Union	13	9	1	0
	92586-24 - The East Los Angeles Community Union	254	116		4
	92586-28 - The East Los Angeles Community Union 92586-31 - The East Los Angeles Community Union	517 464	304 207	84 84	17 8
	92586-51 - The East Los Angeles Community Union	156	69	32	6
	92586-58 - The East Los Angeles Community Union	110	67	20	0
795	91201-35 - Environmental Assessment Services & Education	135	70	0	0
	92376-58 - Environmental Assessment Services & Education	273	162	109	20
	92376-62 - Environmental Assessment Services & Education 92376-63 - Environmental Assessment Services & Education	271 100	183 58	33 5	0
	92376-64 - Environmental Assessment Services & Education	322	238	58	9
800	92376-75 - Environmental Assessment Services & Education	234	106	5	1
	92376-84 - Environmental Assessment Services & Education	316	199	5	2
	92376-89 - Environmental Assessment Services & Education	288	219	192 133	2
	92401-10 - Environmental Assessment Services & Education 92401-11 - Environmental Assessment Services & Education	273 99	221 78	133	0
	92401-11 - Environmental Assessment Services & Education	98	84	38	0
_	92411-10 - Environmental Assessment Services & Education	217	142	82	14
_	92411-14 - Environmental Assessment Services & Education	188	141	66	3
	92411-19 - Environmental Assessment Services & Education	303	198	127	9
	92411-20 - Environmental Assessment Services & Education 92411-21 - Environmental Assessment Services & Education	241 392	190 304	49 78	
010	52.1.1.2.1 Environmental/165655ment Delvices & Education	J92	1 304	10	1 4

	A	В	С	D	E
1		E Table 7			
2		borhood Approach			
3		ornia Gas Company	1		
4		mber 2010 B	С	D	Е
5	A	Total Residential	Total Estimated	Total Treated	Total Treated
6	Neighborhood (County, Zipcode, Zip+7 etc.) Targeted	Customers	Eligible	2002-2010	Year-to-Date
	92411-22 - Environmental Assessment Services & Education	252	185		
	92411-23 - Environmental Assessment Services & Education	353	240	124	8
	92411-26 - Environmental Assessment Services & Education	333	233		1
	92411-27 - Environmental Assessment Services & Education 92411-28 - Environmental Assessment Services & Education	381 347	275 252	113 123	8
	92411-29 - Environmental Assessment Services & Education	152	110	46	6
	92411-30 - Environmental Assessment Services & Education	110	79	86	
	93203-11 - Garcia & Sons	239	172	129	25
	93648-21 - Garcia & Sons	176	128	77	29
	93648-23 - Garcia & Sons 90744-33 - Reliable Energy Management	226 468	168 271	65 95	35 17
	90744-34 - Reliable Energy Management	408	257	142	17
823	93215-12 - Staples and Associates	413	232	148	5
824	93215-28 - Staples and Associates	177	134	65	7
	93309-30 - Staples and Associates	236	148	4	0
	93309-32 - Staples and Associates 92335-12 - Synergy	296 101	186 51	41 14	38
	92335-17 - Synergy	42	26		0
829	92335-19 - Synergy	186	97	5	0
	92335-20 - Synergy	216	99	48	3
	92335-22 - Synergy	53 202	0 141	70	0
	92335-24 - Synergy 92335-25 - Synergy	425	185	89	
	92335-29 - Synergy	208	102	31	1
	92335-30 - Synergy	195	93	48	1
	92335-31 - Synergy	268	146		
	92335-32 - Synergy	261 456	145 188	133 115	1 2
	92335-33 - Synergy 92335-34 - Synergy	309	165	130	1
	92335-35 - Synergy	218	126		
841	92335-36 - Synergy	238	144	57	1
	92335-37 - Synergy	537	239	116	
	92335-38 - Synergy 92335-39 - Synergy	236 407	135 199		0 4
	92335-40 - Synergy	189	85		
	92335-41 - Synergy	473	284	149	4
	92335-42 - Synergy	574	241	186	
	92335-43 - Synergy 92335-44 - Synergy	561	261 321	198 248	
	92335-44 - Synergy 92335-45 - Synergy	682 329	199		0
851	92335-46 - Synergy	482	322	230	2
852	92335-47 - Synergy	224	103		3 5
	92335-48 - Synergy	338	138		
	92335-49 - Synergy 92335-50 - Synergy	320 466	118 145		
	92335-51 - Synergy	504	224		
857	92335-52 - Synergy	107	63	17	5
	92335-53 - Synergy	555	272		11
859	92335-54 - Synergy 92335-55 - Synergy	488 491	177 195	128 135	
861	92335-55 - Synergy 92335-56 - Synergy	583	297	135	
	92335-57 - Synergy	454	302		9
863	92335-58 - Synergy	579	211	107	14
	92335-59 - Synergy	502	150		
	92335-60 - Synergy 92335-61 - Synergy	369 529	141 258	71 158	
	92335-61 - Synergy 92335-62 - Synergy	387	258		
868	92335-63 - Synergy	420	190		8
869	92335-64 - Synergy	303	175	91	10
	92335-65 - Synergy	334	154		
	92335-66 - Synergy 92335-67 - Synergy	622 185	354 114		
012	OZOOO-OF - Oyricity	100	114		<u>1</u> 5

	A	В	С	D	E
1		EE Table 7			
3		hborhood Approach lifornia Gas Company	ı		
4		cember 2010	,		
5	Α	В	С	D	E
_	Neighborhood (County Zingado, Ziny Ziata) Targetad	Total Residential	Total Estimated	Total Treated 2002-2010	Total Treated Year-to-Date
	Neighborhood (County, Zipcode, Zip+7 etc.) Targeted 92335-70 - Synergy	Customers 235	Eligible 99		
874	92335-71 - Synergy	117	65		10
	92335-72 - Synergy 92335-77 - Synergy	98		29 140	
877	92335-77 - Synergy	223	104	65	
	92335-80 - Synergy	273		90	_
	92335-85 - Synergy 92335-86 - Synergy	81 233	54 127	20 70	
	92335-87 - Synergy	107	69	36	9
	92335-88 - Synergy	328	197	170	
	92335-90 - Synergy 92335-92 - Synergy	132 76			
885	92410-10 - Synergy	484	230	197	2
	92410-13 - Synergy	223	145		
	92585-31 - Synergy 92585-32 - Synergy	478		6 2	
889	92585-34 - Synergy	43	20	0	0
	92585-36 - Synergy 92585-39 - Synergy	185 508	76 241	10 41	
	92585-40 - Synergy	47	22	0	
893	92585-41 - Synergy	107	0		
	92585-56 - Synergy 92585-87 - Synergy	87 158	56		
	92585-88 - Synergy	497	183	28	
897	92585-89 - Synergy	540	258	21	6
	92585-90 - Synergy 92585-91 - Synergy	179 358	80 168	11 20	
	92585-92 - Synergy	168		24	
	92585-93 - Synergy	241	106	_	_
	92585-94 - Synergy 92585-95 - Synergy	301 261	133 115		
	92585-96 - Synergy	158	64	17	
	92585-97 - Synergy	244			
	92586-20 - Synergy 92586-21 - Synergy	87 157	39 73		
908	92586-23 - Synergy	316		59	11
	92586-25 - Synergy	302	190		
	92586-26 - Synergy 92586-27 - Synergy	463 407	195 240		
912	92586-29 - Synergy	353	158	83	5
	92586-30 - Synergy 92586-32 - Synergy	153			
	92586-33 - Synergy	503 428			4
916	92586-34 - Synergy	426	82	24	2
	92586-35 - Synergy 92586-36 - Synergy	416 138			
	92586-37 - Synergy	312			6
920	92586-38 - Synergy	348	148	13	0
	92586-41 - Synergy 92586-44 - Synergy	172 195			
	92586-45 - Synergy	195			6
924	92586-48 - Synergy	214	42	0	0
	92586-52 - Synergy 92586-65 - Synergy	110		12 5	
927	90220-60 - Synergy	500	135		0
928	90220-68 - Synergy	85	23	9	0
	90220-69 - Synergy 90220-70 - Synergy	99		13 15	
	90220-71 - Synergy	100	27	16	0
932	90220-72 - Synergy	95	26	8	0
	90220-73 - Synergy 92346-46 - Synergy	24			
934	32340-40 - Syndigy	002	189	118	

	A	В	С	D	E
1		LIEE Table 7	•	•	•
2	Whole No	eighborhood Approach			
3		California Gas Company	<i>i</i>		
4		ecember 2010	•		
5	A	В	С	D	E
_		Total Residential	Total Estimated	Total Treated	Total Treated
6	Neighborhood (County, Zipcode, Zip+7 etc.) Targeted	Customers	Eligible	2002-2010	Year-to-Date
	93535-21 - Synergy	453		161	32
	93551-27 - Synergy	800			4
	90650-21 - The East Los Angeles Community Union	367	161	103	0
	90650-25 - The East Los Angeles Community Union	355	81	56	0
	90650-26 - The East Los Angeles Community Union	465	171	125	0
940	90650-27 - The East Los Angeles Community Union	657	270	264	0
941	90650-28 - The East Los Angeles Community Union	196	80	91	0
942	90650-29 - The East Los Angeles Community Union	292	159	103	0
943	90650-30 - The East Los Angeles Community Union	337	184	81	1
944	90650-31 - The East Los Angeles Community Union	187	42	48	0
945	90650-32 - The East Los Angeles Community Union	271	56	58	1
946	90650-34 - The East Los Angeles Community Union	512	168	51	0
947	90650-35 - The East Los Angeles Community Union	487	164	115	0
948	90650-36 - The East Los Angeles Community Union	285	92	66	1
949	90650-37 - The East Los Angeles Community Union	343	108	59	2
950	90650-38 - The East Los Angeles Community Union	424		93	1
951	90650-41 - The East Los Angeles Community Union	269	152		
952	90650-42 - The East Los Angeles Community Union	277	134		
	90650-43 - The East Los Angeles Community Union	163			
	90650-81 - The East Los Angeles Community Union	26			
	90660-53 - The East Los Angeles Community Union	312			
	90660-54 - The East Los Angeles Community Union	271	118		
	90660-55 - The East Los Angeles Community Union	321	110		
	90660-56 - The East Los Angeles Community Union	253			0
	90660-57 - The East Los Angeles Community Union	409			
	93648-25 - Garcia & Sons	158			
	93247-14 - Garcia & Sons	242	156		8
962	93286-11 - Garcia & Sons	289	183	139	8

	A	В	С	D	Е	F	G	Н	I	J	K	L	M
1		•				able 1 - CARE	•						
2					Sout	hern Californi	•	any					
3			Authorized Budg	uot .	Curr	December		· ·	oar To Data Evne	ncoc	% of Buo	last Sport Voor	To Data
			Current Month Expenses				Year-To-Date Expenses			% of Budget Spent Year-To-Date			
_	CARE Program:	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total
	Outreach [1]	\$ -	\$3,755,053	\$3,755,053		\$406,001	\$406,001		\$3,231,355	\$3,231,355	0%	86%	86%
7	Automatic Enrollment	\$ -	\$0	\$0	\$ -	\$0	\$0	\$ -	\$0	\$0	0%	0%	0%
8	Processing/ Certification/Verification	\$ -	\$1,235,832	\$1,235,832	\$ -	\$92,889	\$92,889	\$ -	\$1,230,667	\$1,230,667	0%	100%	100%
	Information Technology /	Ψ	ψ1,200,002	ψ1,200,002	Ψ	ψ02,000	Ψ02,000	Ψ	ψ1,200,007	ψ1,200,001	070	10070	10070
9	Programming	\$489,218	\$489,218	0%	97%	97%							
10	Pilots	1											
	- Pilot SB 580	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	0%	0%	0%
12	- Pilot SB 580	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	0%	0%	0%
14	- Pilot	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	0%	0%	0%
15	Total Pilots	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	. \$ -	\$ -	0%		0%
16		I			I	, I		I					
17	Measurement & Evaluation [2]	\$ -	\$16,707	\$16,707		\$0	\$0		\$ -	\$ -	0%	0%	0%
	Regulatory Compliance	\$ -	\$229,513	\$229,513		\$21,293	\$21,293		\$ 175,131		0%	76%	76%
	General Administration	\$ -	\$585,518	\$585,518		\$59,644	\$59,644		\$ 619,881		0%	106%	106%
20	CPUC Energy Division	\$ -	\$171,500	\$171,500	\$ -	\$4,049	\$4,049	\$ -	\$ 46,571	\$ 46,571	0%	27%	27%
	SUBTOTAL MANAGEMENT												
	COSTS	\$ -	\$ 6,500,126	\$ 6,500,126	\$ -	\$623,575	\$623,575	\$ -	\$5,792,823	\$5,792,823	0%	89%	89%
23	CARE Rate Discount	\$ -	\$131,089,569	\$131,089,569	¢	\$16,163,144	\$16,163,144	•	\$115,209,918	\$115 200 019	0%	88%	0.00/
24	Service Establishment Charge	Φ -	\$131,069,569	\$131,069,569	Φ -	\$10,103,144	\$10,103,144	Φ -	\$115,209,916	\$115,209,918	U%	00%	88%
	Discount	\$ -	\$3,147,585	\$3,147,585	\$ -	\$335,925	\$335,925	\$ -	\$3,880,620	\$3,880,620	0%	123%	123%
26	TOTAL PROGRAM COSTS &	l			l			l	1	Ι			
27	CUSTOMER DISCOUNTS	\$ -	\$ 140,737,280	\$ 140,737,280	\$ -	\$17,122,644	\$17,122,644	\$ -	\$124,883,361	\$124,883,361	0%	89%	89%
28		<u> </u>											
29	Other CARE Rate Benefits				ı			ı					
20	DWR Bond Charge Exemption												
	CARE PPP Exemption [5]				\$ -	\$2,063,445	\$2,063,445		\$15,661,670	\$15,661,670			
<u> </u>	California Solar Initiative				<u> </u>	ΨΞ,000,110	ψ <u>υ</u> ,σσσ, 11σ		ψ10,001,010	ψ10,001,010			
32	Exemption [3]												
33	kWh Surcharge Exemption												
34	TOTAL - OTHER CARE RATE BENEFITS				\$ -	\$2,063,445	\$2,063,445		· \$15,661,670	\$15,661,670			
35	DEIGEI II V					Ψ2,003,443	Ψ2,000,440		ψ13,001,070	ψ13,001,070			
36	Indirect Costs					\$110,050	\$110,050	\$ -	\$ 1,153,425	\$ 1,153,425			
37	<sup>1</sup> Outreach includes costs associa	ated with Capita	ation Fees, Other O	utreach and Mass	Media								
38	<sup>2</sup> Measurement and Evaluation co	onsists of Needs	s Assessment costs	5									
39	<sup>3</sup> DWR Bond Charge, CARE PPP						-		=		-		
	<sup>4</sup> The indirects included in this	0 , (	sion & Benefits, V	Vorkmans Comp	, Public Liabili	ty & Property [	Damage, Fleet	, Purchasing 8	& Warehouse) are	e included in the b	pase rate and	therefore are no	ot included
40	in the CARE Total Program Co	<i>ງ</i> ຣເຣ.											
41	5 November's CARE PPP Exemp	otion is calculate	ed as a year-to-date	e average as the to	rue amount was	not available b	y the filing dead	lline. Novembe	er's amount will be	updated for the De	cember year-en	d reporting.	
42	Any required corrections/adjustme		-	=			-						
	•	•			•								

	A	В	С	D	E	F	G	Н	I	J	K	L	M	N	0	Р	Q	R
1							CARE Table	2 - Enrollm	ent, Recertifi	cation, Att	rition, & Penetr	ation						•
2								Southe	rn California	Gas Comp	any							
3		December 2010																
4		Gross Enrollment												Enrollr	nent			
5				Automat	ic Enrollment							Total			Net	Total	Estimated	Penetration
		Inter-	Intra-				Combined		Other	Total		Adjusted	Attrition	Net	Adjusted	CARE	CARE	Rate %
6	2010	Utility <sup>1</sup>	Utility <sup>2</sup>	Leveraging <sup>3</sup>	One-e-App <sup>4</sup>	SB580	(B+C+D+E+F)	Capitation	Sources <sup>5</sup>	(G+H+I)	Recertification <sup>6</sup>	(J+K)	(Drop Offs) <sup>7</sup>	(L-M)	(N-K)	Participants	Eligible	(P/Q)
7	January	9,889	1,534	72	0	0	11,495	90	20,476	32,061	59,107	91,168	21,224	69,944	10,837	1,571,380	1,802,661	87.2%
8	February	8,170	1,448	28	0	0	9,646	106	15,398	25,150	44,817	69,967	22,821	47,146	2,329	1,573,709	, ,	87.3%
9	March	14,658	1,676	125	0	0	16,459	37	39,610	56,106	49,314	105,420	45,022	60,398	11,084	1,584,793	1,802,661	87.9%
	April	12,609	1,733	348	0	0	14,690	125	32,019	46,834	47,266	94,100	17,491	76,609	29,343		, ,	89.3%
11	May	14,077	147	4,653	0	0	18,877	33	34,124	53,034	61,176	114,210	33,642	80,568	19,392	1,633,528	1,807,866	90.4%
12	June	10,585	3,243	288	0	0	14,116	45	35,453	49,614	67,889	117,503	26,786	90,717	22,828	1,656,356	1,807,866	
13	July	10,028	1,447	166	0	0	11,641	42	34,754	46,437	47,677	94,114	26,150	67,964	20,287	1,676,643	1,807,853	92.7%
	August	8,089	1,500	187	0	0	9,776		27,803	37,754	44,828	82,582	25,156	57,426	12,598	1,689,241	1,807,853	93.4%
15	September	5,973	1,618	108	0	0	7,699	65	24,104	31,868	47,376	79,244	35,965	43,279	-4,097	1,685,144	, ,	93.2%
16	October	7,454	1,751	1,848	0	0	11,053		32,966	44,073	56,476	100,549	31,813	68,736	12,260	1,697,404	,,	93.8%
17	November	9,540	1,794	59	0	0	11,393	40	16,402	27,835	41,012	68,847	18,203	50,644	9,632	1,707,036	, ,	94.3%
18	December	12,252	1,544	70	0	0	13,866	15	13,804	27,685	37,312	64,997	20,677	44,320	7,008	1,714,044	1,810,560	94.7%
19	Total for 2010	123,324	19,435	7,952	0	0	150,711	827	326,913	478,451	604,250	1,082,701	324,950	757,751	153,501			,

4 One-E-App is a pilot program set up by The Center to Promote Healthcare Access (the Center) and PG&E. The pilot will occur within two PG&E counties and looks to implement a strategy of automatic enrollment for low-income customers into the CARE program based on the customers' applications or reapplications for related low-income health and social welfare services. (e.g. MediCAL, Healthy Familys, CALKids, etc.) The goal is to develop another means by which low income families can be introduced into the CARE program and, depending on the 

 <sup>20 &</sup>lt;sup>1</sup> Enrollments via data sharing between the IOUs.
 21 <sup>2</sup> Enrollments via data sharing between departments and/or programs within the utility.
 22 <sup>3</sup> Enrollments via data sharing with programs outside the IOU that serve low-income customers.

	A	В	С	D	Е	F	G	Н	I						
1			CARE T	able 3 - Standa	ard Random Ve	rification Resu	Its								
2				Southern Ca	lifornia Gas Co	ompany									
3	December 2010														
	Participants % Dropped														
	Participants % of Participants Dropped through % of Total														
	Total CARE Requested Population Dropped (Due (Verified as Total Random Population														
4	2010														
5	<b>January</b> 1,571,380 3,891 0.25% 2,205 173 2,378 61% 0.15%														
6	February         1,573,709         3,889         0.25%         2,225         102         2,327         60%         0.15%														
7	March	1,584,793	4,813	0.30%	2,357	182	2,539	53%	0.16%						
8	April	1,614,136	5,351	0.33%	3,013	235	3,248	61%	0.20%						
9	May	1,633,528	4,622	0.28%	2,758	200	2,958	64%	0.18%						
10	June	1,656,356	5,172	0.31%	2,894	222	3,116	60%	0.19%						
11	July	1,676,643	5,030	0.30%	2,627	175	2,802	56%	0.17%						
12	August	1,689,241	4,777	0.28%	2,420	228	2,648	55%	0.16%						
13	September	1,685,144	5,612	0.33%	1,726	196	1,922	34%	0.11%						
14	October	1,697,404	6,439	0.38%	11	197	208	3%	0.01%						
15	November	1,707,036	5,731	0.34%	4	67	71	1%	0.00%						
16	December	1,714,044	4,790	0.28%	1	4	5	0%	0.00%						
17	Total for 2010	1,714,044	60,117	3.56%	22,241	1,981	24,222	40%	1.43%						
	SoCalGas' random ve	erification process	allows customers	s 90 days to resp	oond to the verific	ation request. Ve	rification results	are tied to the mo	onth initiated.						

SoCalGas' random verification process allows customers 90 days to respond to the verification request. Verification results are tied to the month initiated Therefore, verification results may be pending due to the time permitted for a participant to respond.

<sup>19</sup> Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

	А	В	С	D	E	F	G									
1		CARE Table 4 - CARE Self-Certification and Self-Recertification Applications <sup>1</sup>														
2	Southern California Gas Company															
3	December 2010															
		Pending/														
4		Provided <sup>2</sup> Received Approved <sup>3</sup> Denied <sup>4</sup> Never Completed <sup>5</sup> Duplicates <sup>6</sup>														
5	YTD Total	YTD Total         11,005,563         1,378,807         1,082,701         46,011         250,095														
6	Percentage	Percentage         100.00%         78.52%         3.34%         18.14%         0.00%														
9	<ul> <li>Includes sub-metered customers.</li> <li>An estimated number that includes customers whom were provided with CARE self-certification and self-recertification application via direct mail, email, phone, bill insert, door-to-door delivery, utility personnel, and through outreach events.</li> <li>Approved includes customers who are approved through SoCalGas' CARE eligible probability model, data exchange, mail-in, via web, by phone, and through duplicated applications.</li> <li>Customers are denied due to not being CARE eligible, not customer of record, or not the customer's primary residence.</li> </ul>															
	<sup>5</sup> Pending/Never Completed includes closed accounts, incomplete applications, and customers of other utilities who are not SoCalGas customers. <sup>6</sup> SoCalGas treats duplicated applications as recertification applications. Duplicates are customers who are already enrolled in CARE and mail in another CARE application.															
13	Any required correct	tions/adjustments are	e reported herein an	d supersede results	reported in prior mo	onths and may reflect YTD a	djustments.									

	A	В	С	D	Е	F	G	Н	I	J
1	CARE Table 5 - Enrollment by County									
2	Southern California Gas Company									
3	December 2010									
4		Es	timated Eligib	le	Tot	al Participant	:S	Penetration Rate		
5	County	Urban¹	Rural <sup>1</sup>	Total	Urban	Rural	Total	Urban	Rural	Total
6	Fresno	10,380	708	11,088	10,840	714	11,554	104%	101%	104%
7	Imperial	256	15,992	16,248	217	13,826	14,043	85%	86%	86%
8	Kern	8,835	33,567	42,401	10,419	27,511	37,930	118%	82%	89%
9	Kings	15	15,466	15,481	14	13,976	13,990	96%	90%	90%
10	Los Angeles	968,759	5,307	974,066	939,131	6,956	946,087	97%	131%	97%
11	Orange	185,615	0	185,615	165,497	0	165,497	89%	0%	89%
12	Riverside	185,722	43,819	229,540	178,575	27,278	205,853	96%	62%	90%
13	San Bernardino	153,924	8,486	162,410	159,640	5,602	165,242	104%	66%	102%
14	San Luis Obispo	220	26,300	26,520	65	19,153	19,218	30%	73%	72%
15	Santa Barbara	21,756	14,361	36,117	16,283	14,035	30,318	75%	98%	84%
16	Tulare	13,220	42,249	55,468	17,752	38,197	55,949	134%	90%	101%
17	Ventura	48,721	6,885	55,606	41,963	6,400	48,363	86%	93%	87%
18										
19	Total	1,597,422	213,139	1,810,560	1,540,396	173,648	1,714,044	96%	81%	94.7%

21 Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

20

	A	В	С	D	E	F	G	Н			
1	CARE Table 6 - Recertification Results										
2	Southern California Gas Company										
3	December 2010										
4	2010	Total CARE Population	Participants Requested to Recertify <sup>1</sup>	% of Population Total	Participants Recertified <sup>2, 3</sup>	Participants Dropped <sup>3</sup>	Recertification Rate % (E/C)	% of Total Population Dropped (F/B)			
5	January	1,571,380	34,551	2.20%	25,897	12,371	75%	0.79%			
6	February	1,573,709	33,695	2.14%	25,467	12,099	76%	0.77%			
7	March	1,584,793	36,583	2.31%	27,611	13,030	75%	0.82%			
8	April	1,614,136	32,004	1.98%	22,847	12,298	71%	0.76%			
9	May	1,633,528	20,355	1.25%	14,939	7,365	73%	0.45%			
10	June	1,656,356	28,534	1.72%	21,921	9,494	77%	0.57%			
11	July	1,676,643	25,119	1.50%	20,921	8,519	83%	0.51%			
12	August	1,689,241	24,312	1.44%	20,686	8,616	85%	0.51%			
13	September	1,685,144	33,003	1.96%	25,119	9,194	76%	0.55%			
14	October	1,697,404	35,793	2.11%	23,748	661	66%	0.04%			
15	November	1,707,036	32,698	1.92%	9,550	223	29%	0.01%			
16	December	1,714,044	25,205	1.47%	1,139	23	5%	0.00%			
17	Total for 2010	1,714,044	361,852	21.42%	239,845	93,893	66%	5.56%			

<sup>18</sup> Participants requested to recertify.

<sup>19 2</sup> Participants recertified number does not include the customers who are recertified through SoCalGas' CARE eiligible probability model .

Recertification results are tied to the month initiated. Therefore, recertification results may be pending due to the time permitted for a participant to

<sup>22</sup> Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

	A	В	С	D	Е	F	G	Н	
1	CARE Table	7 - Capi	tation (	Contractor	s				
2	<del>- </del>								
3	December 2010								
4			Contr	ractor Type		Y	'ear-to-Dat	е	
5	Contractor Name <sup>1</sup>	Private	СВО	WMDVBE	LIHEAP	Rural	Urban	Total	
6	Community Action Partnership of Orange County		Χ	Х	Х	0	21	21	
	ELA Communications Energy ED Program		Х			0	18	18	
	PACE – Pacific Asian Consortium in Employment		Х	Х	Х	0	0	0	
	Proteus, Inc.		X			2	33	35	
_	Community Pantry of Hemet		Χ			0	9	9	
11	Community Action Partnership of San Bernardino		Χ		Х	1	192	193	
12	LA Works		X			0	3	3	
13	Children's Hospital of Orange County		Χ			0	9	9	
	The Companion Line		Х			0	154	154	
15	Across Amer Foundation		Х			0	0	0	
	All Peoples Christian Center		Х			0	1	1	
17	LA County 211		Х			0	30	30	
	Sr. Citizens Emergency Fund I.V., Inc.		Х			0	0	0	
	Coachella Valley Housing Coalition		Х			0	0	0	
	HABBM		Х			0	0	0	
21	Second Harvest Food Bank of Orange County		Х			0	0	0	
	Southeast Community Development Corp.		Х			0	37	37	
	Latino Resource Organization		Χ			0	0	0	
	Independent Living Center of Southern California		X			0	0	0	
	Community Action Partnership - Kern County		Χ			0	4	4	
	El Concilio del Condado de Ventura		X			0	2	2	
	Blessed Sacrament Church		Χ			0	0	0	
	Starbright Management Services		Х			0	0	0	
	Hermandad Mexicana		Х			0	0	0	
	CSET		Х			3	91	94	
	Crest Forest Family and Community Service		X			0	0	0	
	CUI – Campesinos Unidos, Inc.		Х	X	Χ	0	3	3	
	Veterans in Community Service		Χ	Х	Χ	0	0	0	
34	MEND		Χ			0	0	0	
	Armenian Relief Society		Х			0	0	0	
36	Catholic Charities of LA – Brownson House		Χ			0	8	8	
	BroadSpectrum		Χ			0	0	0	
	OCCC, Inc. (Orange County Community Center)		X			0	6	6	
	Green Light Shipping	X				0	0	0	
	APAC Service Center		Χ			0	200	200	
41	Visalia Emergency Aid Council		Х			0	0	0	
42	Total Enrollments					6	821	827	

<sup>&</sup>lt;sup>1</sup> All capitation contractors with current contracts are listed regardless of whether they have signed up customers or submitted invoices this year.

Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

	A	В	С	D	E	F	G	Н			
1	CARE Table 8 - Participants as of Month-End										
2	Southern California Gas Company										
3	December 2010										
4	2010	Gas and Electric	Gas Only	Electric Only	Total	Eligible Households	Penetration	% Change¹			
5	January	n/a	1,571,380	n/a	1,571,380	1,802,661	87.2%	0.7%			
6	February	n/a	1,573,709	n/a	1,573,709	1,802,661	87.3%	0.1%			
7	March	n/a	1,584,793	n/a	1,584,793	1,802,661	87.9%	0.7%			
8	April	n/a	1,614,136	n/a	1,614,136	1,807,866	89.3%	1.9%			
9	Мау	n/a	1,633,528	n/a	1,633,528	1,807,866	90.4%	1.2%			
10	June	n/a	1,656,356	n/a	1,656,356	1,807,866	91.6%	1.4%			
11	July	n/a	1,676,643	n/a	1,676,643	1,807,853	92.7%	1.2%			
12	August	n/a	1,689,241	n/a	1,689,241	1,807,853	93.4%	0.8%			
13	September	n/a	1,685,144	n/a	1,685,144	1,807,853	93.2%	-0.2%			
14	October	n/a	1,697,404	n/a	1,697,404	1,810,560	93.8%	0.7%			
15	November	n/a	1,707,036	n/a	1,707,036	1,810,560	94.3%	0.6%			
16	December	n/a	1,714,044	n/a	1,714,044	1,810,560	94.7%	0.4%			
17	Total for 2010										
18	8 Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.										

## **CERTIFICATE OF SERVICE**

I hereby certify that I have this day served a copy of the foregoing MONTHLY REPORT OF SOUTHERN CALIFORNIA GAS COMPANY (U 904 G) ON LOW-INCOME ASSISTANCE PROGRAMS FOR DECEMBER 2010 on all parties identified in Docket Nos. A.08-05-022, A.08-05-024, A.08-05-025 and A.08-05-026 by U.S. mail and electronic mail, and by Federal Express to the assigned Commissioner(s) and Administrative Law Judge(s).

Dated at San Diego, California, this 21<sup>st</sup> day of January, 2011.

/s/ JOEL DELLOSA
Joel Dellosa