BEFORE THE PUBLIC UTILITIES COMMISSION
OF THE STATE OF CALIFORNIA

Application of Southern California Edison Company (U 338E) for Approval of its Energy Savings Assistance and California Alternate Rates for Energy Programs and Budgets for Program Years 2015-2017.	Application 14-11-007 (Filed November 18, 2014)
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MONTHLY REPORT OF SAN DIEGO GAS & ELECTRIC COMPANY (U 902 M) ON LOW-INCOME ASSISTANCE PROGRAMS FOR JUNE 2020

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July 21, 2020

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MONTHLY REPORT OF SAN DIEGO GAS & ELECTRIC COMPANY (U 902 M) ON LOW-INCOME ASSISTANCE PROGRAMS FOR JUNE 2020

This is the sixth monthly report for program year (PY) 2020. The purpose of this report is to consolidate activity for the California Alternate Rates for Energy (CARE) Program and Energy Savings Assistance (ESA) Program and provide the California Public Utilities Commission's Energy Division with information to assist in analyzing the low-income programs.

This report presents year-to-date ESA Program and CARE Program results and expenditures through June 30, 2020 for San Diego Gas & Electric Company.

Respectfully Submitted
on behalf of San Diego Gas & Electric Company,

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July 21, 2020

San Diego Gas & Electric Company

Energy Savings Assistance (ESA) Program

And

California Alternate Rates for Energy (CARE)

Program

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ENERGY SAVINGS ASSISTANCE PROGRAM MONTHLY REPORT

1. ESA PROGRAM EXECUTIVE SUMMARY

1.1 ESA Program Overview

COVID-19 Program Impacts

On May 28, 2020, the Commission approved Resolution E-5074, ratifying the Executive Director's March 23 and April 7 letters that directed the IOUs to offer 60-day advance payments for the Energy Savings Assistance (ESA) program and which also expands upon certain directives. The Resolution directed the utilities to retroactively amend and re-extend offers to all ESA Program contractors. Among other things, it also approved a Post Pandemic Return to Service (PPRS) credit, adjusted the payback period for contractors who have accepted advances, and established reporting requirements for contractors and IOUs.

On May 29, 2020, SDG&E notified contractors that the ESA Program suspension was lifted. As of the end of June, eight ESA Program contractors accepted advance payments and two contractors declined all offers. Of the eight acceptances, one contractor returned half of the advance and two contractors returned all funds advanced. The five remaining contractors have accepted $907,359 in total funds advanced.

In June, four of the five Outreach and Assessment contractors resumed in-home treatments. The fifth contractor was hesitant to send employees into customer homes and was working on a plan to transition back to in-home visits. Due to ramp up and customer hesitation, ESA Program enrollment continued to be slow

for contractors in June, with only 66 homes treated and 159[1] customer enrollments through continued phone enrollment efforts. Customers enrolled through phone enrollment will be scheduled for in-home assessments and installation at a later date.

1.1.1 Provide a summary of the ESA Program elements as approved in Decision (D.) 16-11-022.

ESA Program Summary through June 2020			
	2020 Authorized / Planning Assumptions	**Actual to Date[2]**	**%**
Budget[3]	$35,509,153	$8,460,917	24%
Homes Treated[4]	23,761	4,505	19%
kWh Saved	7,220,000	469,298	6%
kW Demand Reduced	3,954	63	2%
Therms Saved	420,000	9,202	2%
GHG Emissions Reduced (Tons)	6,428	312	5%

[1] Customers enrolled through phone enrollment efforts receive In-Home Energy Education and are not considered homes treated until measures are installed. The number is reflected in Table 7B of the monthly reporting tables.

[2] Energy, demand, emissions savings reflects total savings from the ESA Program including California Department of Community Services and Development (CSD) leveraging and multifamily common area measure installations.

[3] Budget authorized in approval of SDG&E Advice Letter 3250-E/2688-G dated December 27, 2018 for program years 2019 and 2020.

[4] Total homes treated reflects homes that have been invoiced and paid and also includes CSD leveraging.

1.2 ESA Program Customer Outreach and Enrollment Update

1.2.1 Provide a summary of the ESA Program outreach and enrollment strategies deployed this month.

Below is a summary of ESA Program specific efforts conducted in June. Joint CARE and ESA Programs marketing, education and outreach efforts are provided in section 1.2.2 below.

ESA Program Contractor Outreach

SDG&E's Outreach and Assessment (O&A) contractors have been significantly impacted by COVID-19. In June, traditional door-to-door outreach was not conducted. However, contractors were able to successfully enroll 310 customers using phone enrollment efforts that schedule in-home visits for customers comfortable with contractor installation.

Single-Family Affordable Solar Housing (SASH) Program

SDG&E works with GRID Alternatives to enroll customers in the ESA Program based on participation in the SASH Program. Once approved, contractors install all feasible ESA Program measures in the home prior to the SASH Program's installation of a solar system. In June, SDG&E did not receive a list of potential leads through this leveraging effort. Additionally, D.16-11-022 required the utilities to provide GRID Alternatives with information on CARE high energy usage (HEU) customers who have participated in the ESA Program. Due to the

suspension of the CARE HEU verification,[5] and the prior suspension of the ESA Program, no leads have been generated for GRID Alternatives for the month of June.

ESA Program Multifamily Common Area Measure (MF CAM) Initiative

In June 2020, SDG&E's ESA Program MF CAM implementer continued targeted marketing to potential ESA MF CAM properties, including re-syndication projects in SDG&E's service territory. To date, 24 properties have been enrolled and 15 properties are currently receiving measure installations. In addition, there are a total of 15 properties pending energy assessments/audits. There have been minimal COVID-19 related impacts to the ongoing operations of the ESA MF CAM initiative as work can be completed via phone or email and ongoing MF CAM installations can be completed without contractor contact with other people.

Information on the MF CAM initiative, including eligibility requirements, program flow, and contact information for Willdan Energy, SDG&E's implementer, is available on SDG&E's website page at https://www.sdge.com/businesses/savings-center/esa-common-area-measures-program.

[5] *See* Advice Letter 3526-E-D/2854-G-D, approved June 16, 2020, and effective March 19, 2020.

Language Line

Language Line® is utilized to make sure customers with limited English proficiency (LEP) have a channel in which to communicate with ESA Program contractors in the language of their preference. In June, zero customers were served by the Language Line.

1.2.2 Customer Assistance Marketing, Education and Outreach for the CARE and ESA Programs.

Marketing, Education and Outreach (ME&O) activities summarized below represent joint efforts on behalf of the CARE and ESA Programs. SDG&E utilizes an integrated ME&O strategy by connecting with customers using general awareness marketing, direct marketing, and community outreach and engagement. The intent of the 2020 campaign is to make a connection with customers in order to drive conservation and provide monthly savings on their energy bill. The campaign runs in English, Spanish and Asian languages and includes TV, streaming radio, outdoor, print, digital (including paid search), email, direct mail and bill inserts, as well as a robust outreach program. In response to the pandemic, SDG&E implemented a number of changes to its customer assistance program ME&O efforts which will have an impact on ongoing campaign planning for these programs.[6]

[6] *Id.*

General Awareness Marketing

General awareness marketing allows SDG&E to connect with its customers through mass media efforts reaching both mass audiences and hard-to-reach populations including customers in rural areas, seniors, customers with special needs and multilingual/multicultural customers. The tactics for June 2020 are summarized in the following sections:

Print Advertising:

SDG&E planned English print in rural communities and African-American publications. Additionally, SDG&E is running print in Chinese, Vietnamese, Tagalog (Filipino) and Spanish language publications. For the month of June, the messaging in SDG&E's ads has continued to focus on those who are recently unemployed or in need due to the COVID-19 pandemic. The ads have an overall Customer Assistance message with information on where to get help rather than focusing specifically on CARE or ESA.

Outdoor Advertising

In June, SDG&E added a no-cost digital outdoor board (13' x 46') that will run from May through July 2020. This digital board faces both north and south and receives approximately 113,000 daily impressions on each side the freeway. There are two versions of the creative that will run in an equal (50/50) rotation. One creative directs customers to ***sdge.com/assistance*** for additional information about SDG&E customer assistance programs. The second creative

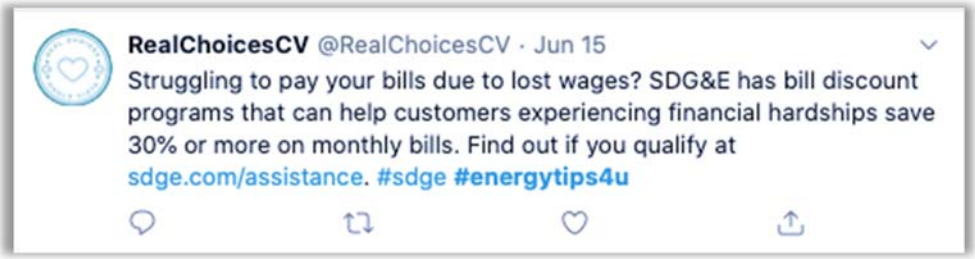
directs customers to ***211 San Diego*** for additional information about the LIHEAP program.

Online Advertising:

In 2020, SDG&E planned a digital advertising campaign that began in February and will end in October. Paid Search began running February 2020 and garnered 54,196 impressions in June with a click-through-rate (CTR) of 27%. Paid Social for June had 552,642 impressions with a CTR of 0.84%. Streaming Radio provided 567,776 impressions. Banner Display Ads for June had 1,825,995 impressions with a CTR of 0.18%. Native online advertising had 293,209 impressions with a CTR of 0.11%. Due to the COVID-19 pandemic, ESA online advertising continues to be on hold in lieu of the general assistance campaign that is focused on enrolling customers in CARE or the Family Electric Rate assistance (FERA) program. All banner and paid social media messaging has been updated to reflect this new direction.

Social Media:

Using e-newsletters, website posts and social media channels, the Energy Solutions Partner Network shared 69 Customer Assistance messages in June to an audience of more than 215,000 followers. SDG&E's social media profile also posts messaging to an audience of more than 40,000 followers. These messages are then able to be redistributed to other networks on social media.



Direct Marketing

In June 2020, direct marketing efforts included the following tactics:

Live CARE Call Campaign:

SDG&E's third-party contractor, The Harris Group (THG), called targeted

customers to enroll in the CARE Program.[7] The campaign provides SDG&E with a way to directly connect with customers in the low-income and hard-to-reach areas. THG provides education about the CARE and ESA Programs and assists customers in completing program application forms. Outbound call activities in June 2020 generated the following numbers:

The Harris Group	
ESA Leads	0
CARE Enrollments	1,830
CARE Recertifications[8]	2

Email:

SDG&E did not send out ESA Program promotional emails to potential ESA-eligible customers in June 2020 due to impacts from COVID-19.

Direct Mail:

SDG&E did not send out ESA Program promotional postcards to potential ESA-eligible customers in June 2020 due to impacts from COVID-19.

[7] THG is a Diverse Business Enterprise (DBE) vendor and a woman-owned business.
[8] CARE recertifications received were requested by SDG&E prior to customer protections which suspended recertifications on March 4, 2020. Since March 4, no customers are required to recertify and SDG&E has not removed any customers from the CARE program resulting from recertification.

Community Outreach & Engagement

Energy Solutions Partner Network:

SDG&E works closely with a network of over 190 community-based organizations (CBOs) to connect customers to the CARE and ESA Programs. These organizations represent the diversity of SDG&E's customers within its service territory. A majority of these organizations are small, grassroots agencies serving customers that are multicultural/multilingual, seniors, veterans, special needs, and Limited English Proficient (LEP) audiences. These partners help educate and enroll customers in low-income programs utilizing a variety of tactics including messaging through e-mail and social media channels such as Facebook, Twitter, and Instagram, posting information on their websites, providing booth space at events, and hosting enrollment day fairs at their locations. In June 2020, SDG&E's partner outreach activities resulted in the following activities:

Energy Solutions Partner Network	
ESA Leads	2
CARE Enrollments	36
CARE Recertifications	0

Partner Spotlight:

This month's events and presentations were mostly canceled due to COVID-19, while some events were created/modified. In June 2020, the SDG&E Customer Solutions Outreach Team participated in 15 events, presentations, and trainings/workshops, 10 of which were virtual, that featured information and enrollment in energy solutions programs, services and tools. Many of these activities were hosted by SDG&E's partner network and included drive through

events, such as food drives, where information was shared in a safe manner. Outreach activities were focused around engaging customers with solutions such as the CARE and ESA Programs and reached over 490 people in June.

San Ysidro WIC Offices

In June, the Outreach team coordinated a series of four CARE refresher trainings for San Ysidro Health WIC offices to effectively increase enrollments. The trainings included income guideline changes, steps to properly and correctly complete an application, and the re-certification process.

Mexican Consulate – Dia de la Salud Binacional (Binational Health Day)

On June 11th, the Outreach team presented to 25 community leaders of the Mexican Consulate. The presentation was on low-income programs to encourage community engagement and qualified customer enrollment in CARE and other programs to assist them during these challenging times. The presentation was later distributed to the attendees to have these details at their disposal. During

the presentation, the Organization Amigos Punto showed interest in becoming a new partner.

Multicultural Outreach:

To continue efforts to reduce potential barriers for customers in the rural, multicultural/multilingual, and special needs customer segments, as well as to increase education and program enrollments, SDG&E pairs multicultural contractors with employees that are fluent in various languages to help staff events and presentations. These contractors are fluent in the following languages: Spanish, Chinese, Aramaic/Arabic, and other languages as requested. During June 2020, SDG&E did not participate in any multicultural community outreach events due to the COVID-19 pandemic.

Other Customer Engagement Efforts

Subject to SDG&E COVID-19 pandemic response addressed above in section 1.2.2., SDG&E has several other customer engagement efforts to educate, enroll, and provide direct service to its customers. These efforts include direct service from SDG&E's Customer Contact Center (CCC) and Payment Offices, as well as the distribution of materials through other SDG&E customer-facing groups/programs and field services teams. Updated information as it relates to ongoing customer engagement and the impacts of the COVID-19 pandemic will continue to be provided in subsequent monthly reports.

SDG&E Customer Contact Center (CCC), Branch Offices, and Payment Offices

SDG&E's CCC, Branch Offices, and Payment Offices promote and offer the CARE and ESA Programs to potentially eligible customers. SDG&E also promotes these customer assistance solutions at its Authorized Payment Locations (APLs). Additionally, the Outreach team assists at Branch Office locations on a seasonal basis to help enroll customers. On March 20, SDG&E closed the branch offices to the public over concern of the COVID-19 pandemic. Customers were urged to contact SDG&E's CCC or go online to resolve utility issues.

In D.16-06-054, SDG&E received Commission authorization for its CCC's Energy Service Specialists to enroll customers directly into the CARE Program over the telephone. In June 2020, SDG&E's CCC and Branch Office generated the following applications and leads over the phone:

	CCC	**Branch Office**
ESA Leads	1	2
CARE Enrollments	15	9
CARE Recertifications[9]	0	3

[9] CARE recertifications received were requested by SDG&E prior to customer protections which suspended recertifications on March 4, 2020. Since March 4, no customers are required to recertify and SDG&E has not removed any customers from the CARE program resulting from recertification.

1.3 Leveraging Success Evaluation, Including CSD

1.3.1 Please provide a status of the leveraging effort with CSD. What new steps or programs have been implemented? What were the results in terms of new enrollments?

SDG&E continues to partner closely with local Low-Income Home Energy Assistance Program (LIHEAP) agencies to improve leveraging opportunities between CSD's LIHEAP and the ESA Program. One LIHEAP contractor began enrollment efforts and began conducting in-home visits and the other contractor is working on a transition plan to resume operations. LIHEAP agencies have also received additional payment assistance funding, which is expected to increase the leveraging opportunities between the two programs. In June, LIHEAP organizations generated 37 leads for the ESA Program and enrolled 11 customers.

As part of SDG&E's leveraging agreement with San Diego County Water Authority (SDCWA), SDCWA reimburses SDG&E for water measures installed as part of the ESA Program in homes where customers have an active SDCWA account. This agreement will continue until December 31, 2020 or until SDCWA's funds are exhausted. In June, SDG&E submitted an invoice to SDCWA for 3,229 water saving measures that totaled to $34,653.

1.4 Workforce Education & Training (WE&T)

1.4.1 Please summarize efforts to improve and expand ESA Program workforce education and training. Describe steps taken to hire and train low-income workers and how such efforts differ from prior program years.

SDG&E did not conduct any training in conjunction with WE&T efforts in June 2020.

1.5 Miscellaneous

1.5.1 ESA Program Studies

2022 LINA. No activity for June.

NEB Assessment. The study team met biweekly to review and discuss Apprise's preliminary assessment of the 2019 Non Energy Benefits (NEB) Study. In addition, the final work plan was distributed to the low-income service list on June 23rd.

1.5.2 ESA Program Pilot

SDG&E is not currently conducting any pilots.

2. CARE EXECUTIVE SUMMARY

2.1 CARE Program Summary

2.1.1 Please provide CARE Program summary costs.

CARE Budget Categories	Authorized Budget[10]	Actual Expenses to Date	% of Budget Spent
Outreach	$3,254,171	$1,487,037	46%
Proc., Certification and Verification	$517,211	$344,121	67%
Post Enrollment Verification	$363,667	$75,892	21%
Information Tech./Programming	$1,719,900	$325,551	19%
Pilots-CHANGES	$267,733	$132,310	49%
Regulatory Compliance	$303,653	$291,369	96%
General Administration	$836,246	$289,715	35%
CPUC Energy Division Staff	$57,852	$48,241	83%
Cooling Centers[11]	$0	$(42,048)	0%
Total Expenses	**$7,320,433**	**$2,952,188**	**40%**
Subsidies and Benefits	$74,571,504	$61,058,332	82%
Total Program Costs and Discounts	**$81,891,937**	**$64,010,520**	**78%**

2.1.2 Provide the CARE Program penetration rate to date.

CARE Penetration		
Participants Enrolled	Eligible Participants[12]	Penetration rate
324,693	302,245	107%

[10] Budget authorized in approval of SDG&E Advice Letter 3250-E/2688-G dated December 27, 2018 for program years 2019 and 2020.

[11] The funding for SDG&E's Cool Zones is no longer under the CARE program. *See* D.17-12-009 at Ordering Paragraph 114. The $(42,048) represents 2019 Cooling Centers expenses charged to the CARE program in 2019 and correctly removed in 2020 per D.17-12-009.

[12] On March 17, 2020, Pacific Gas and Electric Company (PG&E), on behalf of the IOUs, filed the revised Annual Estimates of CARE Eligible Customers and Related Information. This number reflects estimates of SDG&E's CARE Eligible Participants for 2020, as reflected in filing A.14-11-007, et al., Annual CARE Eligibility Estimates.

2.2 Outreach

2.2.1 Discuss utility outreach activities and those undertaken by third parties on the utility's behalf.

In June 2020, marketing and outreach efforts generated 6,957 completed CARE applications, and 4,003 new enrollments/recertifications for the program. Below is a summary of CARE specific outreach efforts.

Direct Marketing

Direct Mail

In June 2020, SDG&E continued its rate comparison campaign by mailing a comparison letter to 5,062 potential CARE customers. The letter compares a customer's average bill total for the last 12 months to what it would have been had they been enrolled in CARE receiving an average discount of 30%. Customers are encouraged to call SDG&E's toll-free enrollment number or to apply through SDG&E's online application.

Email

In June 2020, SDG&E continued with its Rate Comparison Nurture Campaign. The Nurture Campaign sends a series of automated, pre-written messages over a specified period to move customers closer to conversion. Contacts receive messages based on behavioral triggers and may receive up to three messages (including reminders) over a 30-day period, depending on engagement level. In June 2020, SDG&E sent out 254,026 emails (many of these reminders) which generated a 30% open rate and a 4% click through rate over the course of the month.

Community Outreach & Engagement

Community outreach & engagement efforts allow SDG&E to educate, connect and directly engage with customers in communities where they work and live. Outreach and engagement activities included events, presentations, workshops, trainings, partnerships with CBOs, and customized efforts.

CARE Partners (Capitation Agencies)

SDG&E partners with 19 social service agencies such as the Women's Infant & Children Organization (WIC) program, refugee assimilation organizations, and others to help enroll its hardest-to-reach customers. These organizations serve high-risk, low-income individuals and families with enrollment in state and federally funded assistance programs, including Cal Fresh, LIHEAP, Covered California, and California Lifeline. The partnering organizations are in diverse low-income communities serving multicultural/multilingual, seniors, veterans, special needs, and LEP audiences and provide multilingual staffing. During the month of June, the following numbers were generated by the Capitation Agencies:

Capitation Agencies	
ESA Leads	125
CARE Enrollments	196
CARE Recertifications[13]	0

[13] CARE recertifications received were requested by SDG&E prior to customer protections which suspended recertifications on March 4, 2020. Since March 4, no customers are required to recertify and SDG&E has not removed any customers from the CARE program resulting from recertification.

Cool Zones

Cool Zones are typically active from May 15 through October 31 of each year. As of June 15, the County of San Diego opened seven Cool Zone locations within State safety guidelines. As of June 25, 236 fans were distributed to customers and the County of San Diego had over 163 inquiries about Cool Zones.

Women's Infant & Children Organizations

In June, WIC offices were closed to in-person interactions because of the COVID-19 pandemic. The WIC offices, however, continue to field questions to their clientele via phone.

County Health and Human Service Agency Collaboration:

SDG&E collaborates with the County of San Diego Health and Human Services Agency (HHSA) to connect customers to programs like CARE. All field HHSA offices include a source coded CARE application in their new client intake packets. In June 2020, the following applications were received:

HHSA	June	YTD
ESA Leads	0	0
CARE Enrollments	105	528
CARE Recertifications[14]	0	218

[14] The CARE recertifications received were requested by SDG&E prior to customer protections which suspended recertifications on March 4, 2020. Since March 4, no customers are required to recertify and SDG&E has not removed any customers from the CARE program resulting from recertification.

2.3 CARE Recertification Complaints

2.3.1 Report the number of customer complaints received (formal or informal, however and wherever received) about their CARE recertification efforts, with the nature of the complaints and resolution.

In June 2020, SDG&E did not receive any customer complaints regarding CARE recertification.

3. CHANGES REPORTING

In compliance with requirements outlined in D.12-12-011, SDG&E has updated CARE Table 10 and Table 11 information for the month of May 2020. There were no Consumer Education Sessions given for the month of May 2020. June 2020 activity for Table 10 and Table 11 will be reported in a subsequent report.[15]

[15] SDG&E provides data from the previous month due to reporting delays from CHANGES which prevents SDG&E from reporting current month activity.

4. APPENDIX A – ESA AND CARE PROGRAM TABLES

ESA Program - Table 1 - Program Expenses

ESA Program - Table 1A – Program Expenses Funded from 2009-2016 "Unspent ESA Program Funds"

ESA Program - Table 2 - Program Expenses & Energy Savings by Measures Installed

ESA Program - Table 2A - Program Expenses & Energy Savings by Measures Installed (CSD Leveraging)

ESA Program - Table 2B - Program Expenses & Energy Savings by Measures Installed (Multifamily Common Area Measures)

ESA Program – Table 2B-1 – Eligible Common Area Measures List

ESA Program - Table 3A & 3B - Average Bill Savings per Treated Home/Common Area

ESA Program - Table 4A-1, 4B & 4C– Homes/Buildings Treated

ESA Program - Table 4A-2 - Homes Unwilling/Unable to Participate

ESA Program - Table 5A, 5B & 5C - Program Customer Summary

ESA Program - Table 6 - Expenditures for Pilots and Studies

ESA Program – Table 7 - Second Refrigerator, In-Home Education, MyEnergy/MyAccount Platform

CARE Program - Table 1 - CARE Overall Program Expenses

CARE Program - Table 2 - CARE Enrollment, Recertification, Attrition, and Penetration

CARE Program - Table 3a - CARE Post-Enrollment Verification Results (Model)

CARE Program - Table 3b - CARE Post-Enrollment Verification Results (High Usage)

CARE Program - Table 4 - Self Certification and Re-Certification

CARE Program - Table 5 - Enrollment by County

CARE Program - Table 6 - Recertification Results

CARE Program - Table 7 - Capitation Contractors

CARE Program - Table 8 - Participants as of Month End

CARE Program - Table 9 - Expenditures for the CHANGES Pilot

CARE Program - Table 10 - CHANGES One-On-One Customer Assistance Sessions

CARE Program - Table 11 - CHANGES Group Customer Assistance Sessions

Energy Savings Assistance Program Table 1 - Expenses
SDG&E
June 2020

	Authorized Budget [1] [2]			Current Month Expenses [4]			Year to Date Expenses			% of Budget Spent YTD		
ESA Program:	**Electric**	**Gas**	**Total**	**Electric**	**Gas**	**Total**	**Electric**	**Gas**	**Total**	**Electric**	**Gas**	**Total**
Energy Efficiency												
Appliances [3]	$ 854,260	$ 319,825	$ 1,174,085	$ 2,896	$ 1,756	$ 4,652	$ (49,060)	$ 260,083	$ 211,023	-6%	81%	18%
Domestic Hot Water	$ 65,958	$ 2,132,630	$ 2,198,588	$ 1,403	$ 45,359	$ 46,761	$ 9,890	$ 319,786	$ 329,677	15%	15%	15%
Enclosure	$ 2,560,350	$ 3,393,952	$ 5,954,302	$ 32,770	$ 43,440	$ 76,210	$ 221,615	$ 293,769	$ 515,385	9%	9%	9%
HVAC	$ 427,358	$ 3,727,353	$ 4,154,711	$ 6,377	$ 29,659	$ 36,036	$ 59,320	$ 723,190	$ 782,509	14%	19%	19%
Maintenance	$ 7,063	$ 291,617	$ 298,680	$ -	$ 5,347	$ 5,347	$ -	$ 27,781	$ 27,781	0%	10%	9%
Lighting	$ 4,642,829	$ -	$ 4,642,829	$ 113,692	$ -	$ 113,692	$ 991,423	$ -	$ 991,423	21%	0%	21%
Miscellaneous	$ 1,775,159	$ -	$ 1,775,159	$ 19,467	$ -	$ 19,467	$ 221,261	$ -	$ 221,261	12%	0%	12%
Customer Enrollment	$ 2,195,740	$ 2,195,740	$ 4,391,481	$ 52,117	$ 52,117	$ 104,234	$ 699,463	$ 699,463	$ 1,398,925	32%	32%	32%
In Home Education	$ 348,433	$ 348,433	$ 696,865	$ 10,473	$ 10,473	$ 20,945	$ 125,368	$ 125,368	$ 250,737	36%	36%	36%
Pilot	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	0%	0%	0%
	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	0%	0%	0%
	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	0%	0%	0%
Energy Efficiency TOTAL [4]	**$ 12,877,149**	**$ 12,409,550**	**$ 25,286,700**	**$ 239,196**	**$ 188,150**	**$ 427,345**	**$ 2,279,281**	**$ 2,449,440**	**$ 4,728,721**	18%	20%	19%
Training Center	$ 249,089	$ 249,089	$ 498,179	$ -	$ -	$ -	$ -	$ -	$ -	0%	0%	0%
Inspections	$ 90,210	$ 90,210	$ 180,420	$ 6,472	$ 6,472	$ 12,945	$ 41,220	$ 41,220	$ 82,441	46%	46%	46%
Marketing and Outreach	$ 600,000	$ 600,000	$ 1,200,000	$ 164,277	$ 164,277	$ 328,554	$ 361,036	$ 361,035	$ 722,071	60%	60%	60%
Statewide Marketing Education and Outreach	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	0%	0%	0%
Studies	$ 17,083	$ 17,083	$ 34,166	$ -	$ -	$ -	$ -	$ -	$ -	0%	0%	0%
Regulatory Compliance	$ 168,266	$ 168,266	$ 336,532	$ 17,618	$ 17,618	$ 35,235	$ 159,047	$ 159,047	$ 318,094	95%	95%	95%
General Administration [5]	$ 1,368,601	$ 1,368,601	$ 2,737,202	$ 139,666	$ 139,665	$ 279,331	$ 935,107	$ 935,107	$ 1,870,214	68%	68%	68%
CPUC Energy Division	$ 23,877	$ 23,877	$ 47,754	$ 2,456	$ 2,456	$ 4,912	$ 10,337	$ 10,337	$ 20,675	43%	43%	43%
Reallocation (ME&O budget reduced from $1.2M)	$ 343,848	$ 343,848	$ 687,695	$ -	$ -	$ -	$ -	$ -	$ -	0%	0%	0%
TOTAL PROGRAM COSTS	**$ 15,738,123**	**$ 15,270,524**	**$ 31,008,648**	**$ 569,684**	**$ 518,638**	**$ 1,088,322**	**$ 3,786,028**	**$ 3,956,187**	**$ 7,742,215**	**24%**	**26%**	**25%**
Funded Outside of ESA Program Budget												
Indirect Costs				$ 38,693	$ 38,418	$ 77,111	$ 247,618	$ 248,558	$ 496,175			
NGAT Costs		$ 288,000	$ 288,000		$ 6,412	$ 6,412		$ 36,681	$ 36,681		13%	13%

[1] Authorized budget does not include shifted funds from previous years and/or program cycles. Shifted funds, referred to as "2009-2016 Unspent ESA Program Funds", are reflected in ESA Table 1A.
[2] Reflects the authorized funding approved in the CPUC Energy Division Disposition Letter dated 12/27/2018 approving SDG&E Advice Letter 3250-E/2688-G.
[3] Negative YTD electric amount due to the correction of 2019 expense incorrectly charged to electric and relcassed to gas.
[4] Current Month Expenses for Energy Efficiency Total includes March accruals and/or re-accruals of $273,328 in the following reporting categories: Appliances $0; Domestic Hot Water $19,857; Enclosure $40,569; HVAC $9,671; Maintenance $3,476; Lighting $81,359; Miscellaneous $17,367; Customer Enrollment $84,599; In Home Energy Education $16,430.
[5] Includes a YTD total of $1,028,091 for COVID 19 Advanced Payments to the following contractors: THA $86,720; CUI $32,000; Jerry's Heating & Air $54,002; RHA $205,120; Reliable Energy Mgmnt $33,550; Eagle Systems $205,509; Amer Insulation/Amer Eco $411,190. A total of $140,950 was returned from the following contractors: $87,672 RR&B Wholesale Distribution; $53,278 Jerry's Heating & Air.

NOTE: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

Energy Savings Assistance Program Table 1A - Expenses Funded From 2009-2016 "Unspent ESA Program Funds"
SDG&E
June 2020

	Authorized Budget [2]			Current Month Expenses			Year to Date Expenses			% of Budget Spent YTD		
ESA Program [1]:	**Electric**	**Gas**	**Total**	**Electric**	**Gas**	**Total**	**Electric**	**Gas**	**Total**	**Electric**	**Gas**	**Total**
Energy Efficiency												
Multi-Family Common Area Measures	$ 1,767,500	$ 1,767,500	$ 3,535,000	$ 69,644	$ 69,644	$ 139,289	$ 333,984	$ 333,984	$ 667,969	19%	19%	19%
In-Home Education	$ 185,912	$ 185,912	$ 371,824	$ -	$ -	$ -	$ -	$ -	$ -	0%	0%	0%
Leveraging - CSD [3]	$ 241,216	$ 241,216	$ 482,431	$ -	$ -	$ -	$ -	$ -	$ -	0%	0%	0%
Pilot [4] [5]	$ 25,000	$ 25,000	$ 50,000	$ -	$ -	$ -	$ (1,500)	$ (1,500)	$ (3,000)	-6%	-6%	-6%
Studies [6] [7]	$ 30,625	$ 30,625	$ 61,250	$ 10,664	$ 10,664	$ 21,328	$ 26,867	$ 26,867	$ 53,733	88%	88%	88%
Regulatory Compliance												
General Administration												
TOTAL PROGRAM BUDGET/EXPENSES	**$ 2,250,253**	**$ 2,250,253**	**$ 4,500,505**	**$ 80,308**	**$ 80,308**	**$ 160,617**	**$ 359,351**	**$ 359,351**	**$ 718,702**	**16%**	**16%**	**16%**

[1] Add additional categories if relevant to your utility
[2] Reflects the authorized funding in D.16-11-022 and updated via Resolution E-4884 addressing conforming Advice Letters 3065-E/2568-G and 3065-E-A/2568-G-A. Budgets updated and approved via AL 3250-E/2688-G.
[3] Refers to budget supporting CSD's LIWP program
[4] Funding authorized for Programmable Communicating Thermostat (PCT) Pilot.
[5] Negative YTD amount is the result of 2019 expense related to thermostats reclassified to Marketing and Outreach (Table 1) in PY2020.
[6] Funding authorized for Rapid Feedback Research and Analysis and Potential and Goals Study.
[7] YTD total includes $30.5K correction of 2019 expense incorrectly charged to General Administration (Table 1) and relcassed to Rapid Feedback Research and Analaysis in PY2020.

NOTE: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

Energy Savings Assistance Program Table 2
SDG&E
June 2020

Measures	ESA Program (Summary)Total							ESA Program (First Touch Homes Treated)							ESA Program (Re-Treated Homes/Go Backs)							ESA Program (Aliso Canyon - SCG & SCE) [6]						
		Year-To-Date Completed & Expensed Installation							Year-To-Date Completed & Expensed Installation							Year-To-Date Completed & Expensed Installation							Year-To-Date Completed & Expensed Installation					
	Units	Quantity	kWh [4] (Annual)	kW [4]	Therms [4]	Expenses ($) [7]	% of	Units	Quantity	kWh[4]	kW[4]	Therms[4]	Expenses ($)	% of	Units	Quantity	kWh[4]	kW[4]	Therms[4]	Expenses ($)	% of	Units	Quantity	kWh[4]	kW[4]	Therms[4]	Expenses	% of
Appliances		(K+S)	(L+T)	(M+U)	(N+V)	(O+W)																						
High Efficiency Clothes Washer	Each	45	304	0	827	42,979	1.2%	Each	8	185	0	131	$ 7,804	1.0%	Each	37	119	0	696	35,175	1.9%	Each						
Refrigerator	Each	178	102,504	12	-	162,515	4.6%	Each	37	23,619	3	-	$ 34,294	4.3%	Each	141	78,885	9	-	$ 128,220	6.9%	Each						
Microwave	Each	-	-	-	-	-	0.0%	Each	-	-	-	-	-	0.0%	Each	-	-	-	-	-	0.0%	Each						
Domestic Hot Water																												
Other Domestic Hot Water[3]	Home	2,516	7,568	1	7,502	150,468	4.3%	Home	768	2,102	0	2,240	$ 39,596	4.9%	Home	1,748	5,466	1	5,262	$ 110,872	6.0%	Home						
Water Heater Tank and Pipe Insulation	Home	124	-	-	112	7,511	0.2%	Home	61	-	-	40	$ 3,745	0.5%	Home	63	-	-	72	$ 3,766	0.2%	Home						
Water Heater Repair/Replacement	Home	368	-	-	8,998	216,007	6.1%	Home	126	-	-	3,918	$ 55,860	6.9%	Home	242	-	-	5,080	$ 160,146	8.7%	Home						
Combined Showerhead/TSV	Home	5	-	-	31	341	0.0%	Home	-	-	-	-	$ -	0.0%	Home	5	-	-	31	$ 341	0.0%	Home						
New - Heat Pump Water Heater	Each	-	-	-	-	-	0.0%	Each	-	-	-	-	$ -	0.0%	Each	-	-	-	-	$ -	0.0%	Each						
New - Tub Diverter/ Tub Spout	Each	16	65	0	30	1,685	0.0%	Each	11	65	0	20	$ 1,159	0.1%	Each	5	-	-	10	$ 527	0.0%	Each						
New - Thermostat-controlled Shower Valve	Each	-	-	-	-	-	0.0%	Each	0	0	0	0	0	0.0%	Each	0	0	0	0	0	0.0%	Each						
Enclosure																												
Air Sealing	Home	1,455	15,392	3	438	451,812	12.8%	Home	388	3,848	1	93	$ 119,738	14.9%	Home	1,067	11,544	2	345	$ 332,075	17.9%	Home						
Caulking	Home	-	-	-	-	-	0.0%	Home	-	-	-	-	-	0.0%	Home	-	-	-	-	-	0.0%	Home						
Attic Insulation	Home	17	430	0	560	24,115	0.7%	Home	2	-	-	70	$ 3,453	0.4%	Home	15	430	0	490	$ 20,662	1.1%	Home						
HVAC																												
FAU Standing Pilot Conversion	Each	1	-	-	10	341	0.0%	Each	-	-	-	-	$ -	0.0%	Each	1	-	-	10	$ 340.67	0.0%	Each						
Furnace Repair/Replacement	Each	470	-	-	(7,971)	627,133	17.8%	Each	123	-	-	(1,405)	$ 179,453	22.3%	Each	347	-	-	(6,566)	$ 447,679.81	24.2%	Each						
Room A/C Replacement	Each	41	(2,046)	(0)	-	43,018	1.2%	Each	1	-	-	-	$ 1,205	0.1%	Each	40	(2,046)	(0)	-	$ 41,813.22	2.3%	Each						
Central A/C replacement	Each	-	-	-	-	-	0.0%	Each	-	-	-	-	$ -	0.0%	Each	-	-	-	-	$ -	0.0%	Each						
Heat Pump Replacement	Each	-	-	-	-	-	0.0%	Each	-	-	-	-	$ -	0.0%	Each	-	-	-	-	$ -	0.0%	Each						
Evaporative Cooler (Replacement)	Each	-	-	-	-	-	0.0%	Each	-	-	-	-	$ -	0.0%	Each	-	-	-	-	$ -	0.0%	Each						
Evaporative Cooler (Installation)	Each	-	-	-	-	-	0.0%	Each	-	-	-	-	$ -	0.0%	Each	-	-	-	-	$ -	0.0%	Each						
Duct Test and Seal	Home	94	-	-	462	17,629	0.5%	Home	27	-	-	102	5,933	0.7%	Home	67	-	-	360	$ 11,695.14	0.6%	Home						
New - Energy Efficient Fan Control	Home	-	-	-	-	-	0.0%	Home	-	-	-	-	$ -	0.0%	Home	-	-	-	-	$ -	0.0%	Home						
New - Prescriptive Duct Sealing	Home	-	-	-	-	-	0.0%	Home	-	-	-	-	$ -	0.0%	Home	-	-	-	-	$ -	0.0%	Home						
New - High Efficiency Forced Air Unit (HE FAU)	Home	-	-	-	-	-	0.0%	Home	-	-	-	-	$ -	0.0%	Home	-	-	-	-	$ -	0.0%	Home						
New - A/C Time Delay	Home	-	-	-	-	-	0.0%	Home	-	-	-	-	$ -	0.0%	Home	-	-	-	-	$ -	0.0%	Home						
New - Smart Thermostat	Home	33	4,174	-	220	6,050	0.2%	Home	17	1,599	-	117	$ 3,090	0.4%	Home	16	2,576	-	102	$ 2,960.00	0.2%	Home						
Maintenance																												
Furnace Clean and Tune	Home	438	-	-	(837)	35,137	1.0%	Home	80	-	-	(150)	$ 6,280	0.8%	Home	358	-	-	(687)	$ 28,856.76	1.6%	Home						
Central A/C Tune up	Home	-	-	-	-	-	0.0%	Home	-	-	-	-	$ -	0.0%	Home	-	-	-	-	$ -	0.0%	Home						
Lighting																												
Interior Hard wired LED fixtures	Each	1,840	7,783	1	(142)	154,486	4.4%	Each	332	1,404	0	(26)	$ 27,875	3.5%	Each	1,508	6,379	1	(116)	$ 126,611.68	6.8%	Each						
Exterior Hard wired LED fixtures	Each	432	2,220	0	-	31,085	0.9%	Each	91	468	0	-	$ 6,545	0.8%	Each	341	1,753	0	-	$ 24,539.85	1.3%	Each						
LED Torchiere	Each	1,665	7,043	1	(128)	153,674	4.4%	Each	499	2,111	0	(38)	$ 45,814	5.7%	Each	1,166	4,932	1	(90)	$ 107,859.62	5.8%	Each						
Occupancy Sensor	Each	-	-	-	-	-	0.0%	Each	-	-	-	-	$ -	0.0%	Each	-	-	-	-	$ -	0.0%	Each						
LED Night Light	Each	-	-	-	-	-	0.0%	Each	-	-	-	-	-	0.0%	Each	-	-	-	-	$ -	0.0%	Each						
New - LED R/BR Lamps	Each	1,317	3,977	0	(66)	21,296	0.6%	Each	620	1,872	0	(29)	$ 10,025	1.2%	Each	697	2,105	0	(37)	$ 11,270.49	0.6%	Each						
New - LED A-Lamps	Each	24,822	52,623	6	(844)	364,883	10.4%	Each	11,926	25,283	3	(358)	$ 175,312	21.8%	Each	12,896	27,340	3	(487)	$ 189,571.20	10.2%	Each						
Miscellaneous																												
Pool Pumps	Each	-	-	-	-	-	0.0%	Each	-	-	-	-	$ -	0.0%	Each	-	-	-	-	$ -	0.0%	Each						
Smart Strip	Each	804	112,560	16	-	48,642	1.4%	Each	521	72,940	10	-	$ 33,421	4.2%	Each	283	39,620	6	-	$ 15,220.42	0.8%	Each						
Smart Strip Tier II	Each	1,105	154,700	22	-	93,503	2.7%	Each	476	66,640	9	-	$ 43,145	5.4%	Each	629	88,060	12	-	$ 50,358.00	2.7%	Each						
Pilots																												
														0.0%							0.0%							
Customer Enrollment																												
ESA Outreach & Assessment	Home	4,662				$ 732,148	20.8%	Home	2,024				$ 305,555	38.0%	Home	2,638				$ 426,593.29	23.1%	Home						
ESA In-Home Energy Education	Home	4,664				$ 136,399	3.9%	Home	2,025				$ 57,465	7.1%	Home	2,639				$ 78,934.18	4.3%	Home						
Total Savings/Expenditures			469,298	63	9,202	$ 3,522,854				202,136	27	4,726	$ 803,747.34			21,672	267,162	35	4,476	$ 1,850,560.15				-	-	-	$ -	
Total Households Weatherized [2]		1,461							389							1,072							-					
Households Treated	Total (K+S)							First Touches							**Re-treated Homes/Go-Backs**							**Aliso Canyon**						
- Single Family Households Treated	Home	1,177						Home	634						Home	543						Home						
- Multi-family Households Treated	Home	2,889						Home	1,099						Home	1,790						Home						
- Mobile Homes Treated	Home	439						Home	232						Home	207						Home						
Total Number of Households Treated	Home	4,505						Home	1,965						Home	2,540						Home						
# Eligible Households to be Treated for PY [3]	Home	23,761						Home	243						Home	23,518						Home						
% of Households Treated	%	19%						%	809%						%	11%						%						
- Master-Meter Households Treated	Home	489						Home	247						Home	242						Home						

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

[1] Envelope and Air Sealing Measures may include outlet cover plate gaskets, attic access weatherization, weatherstripping - door, caulking and minor home repairs. Minor home repairs predominantly are door jamb repair / replacement, door repair, and window putty.

[2] Weatherization may consist of attic insulation, attic access weatherization, weatherstripping - door, caulking, & minor home repairs.

[3] Other Domestic Hot Water consists of faucet aerators, low flow showerheads, and TSVs.

Energy Savings Assistance Program Table 2A
SDG&E
June 2020

		ESA Program - CSD Leveraging					
		Year-To-Date Completed & Expensed Installation					
Measures	**Units**	**Quantity Installed**	**kWh[3] (Annual)**	**kW[3] (Annual)**	**Therms[3] (Annual)**	**Expenses ($)**	**% of Expenditure**
Appliances							
High Efficiency Clothes Washer	Each	-	-	-	-	$ -	0.0%
Refrigerators	Each	-	-	-	-	$ -	0.0%
Microwaves [4]	Each	-	-	-	-	$ -	0.0%
Domestic Hot Water							
Water Heater Blanket	Home	-	-	-	-	$ -	0.0%
Low Flow Shower Head	Home	-	-	-	-	$ -	0.0%
Water Heater Pipe Insulation	Home	-	-	-	-	$ -	0.0%
Faucet Aerator	Home	-	-	-	-	$ -	0.0%
Water Heater Repair/Replacement	Each	-	-	-	-	$ -	0.0%
Thermostatic Shower Valve	Each	-	-	-	-	$ -	0.0%
Combined Showerhead/TSV	Each	-	-	-	-	$ -	0.0%
Heat Pump Water Heater	Each	-	-	-	-	$ -	0.0%
Tub Diverter/ Tub Spout	Each	-	-	-	-	$ -	0.0%
Thermostat-controlled Shower Valve	Each	-	-	-	-	$ -	0.0%
Enclosure							
Air Sealing / Envelope [1]	Home	-	-	-	-	$ -	0.0%
Caulking	Home	-	-	-	-	-	0.0%
Attic Insulation	Home	-	-	-	-	$ -	0.0%
HVAC							
FAU Standing Pilot Conversion	Each	-	-	-	-	$ -	0.0%
Furnace Repair/Replacement	Each	-	-	-	-	$ -	0.0%
Room A/C Replacement	Each	-	-	-	-	$ -	0.0%
Central A/C replacement	Each	-	-	-	-	$ -	0.0%
Heat Pump Replacement	Each	-	-	-	-	$ -	0.0%
Evaporative Cooler (Replacement)	Each	-	-	-	-	$ -	0.0%
Evaporative Cooler (Installation)	Each	-	-	-	-	$ -	0.0%
Duct Testing and Sealing	Home	-	-	-	-	$ -	0.0%
Energy Efficient Fan Control	Home	-	-	-	-	$ -	0.0%
Prescriptive Duct Sealing	Home	-	-	-	-	$ -	0.0%
High Efficiency Forced Air Unit (HE FAU)	Home	-	-	-	-	$ -	0.0%
A/C Time Delay	Home	-	-	-	-	$ -	0.0%
Maintenance							
Furnace Clean and Tune	Home	-	-	-	-	$ -	0.0%
Central A/C Tune up	Home	-	-	-	-	$ -	0.0%
Lighting							
Interior Hard wired LED fixtures	Each						
Exterior Hard wired LED fixtures	Each						
Torchiere LED	Each	-	-	-	-	$ -	0.0%
Occupancy Sensor	Each	-	-	-	-	$ -	0.0%
LED Night Lights	Each	-	-	-	-	$ -	0.0%
LED Diffuse Bulb (60W Replacement)	Each	-	-	-	-	$ -	0.0%
LED Reflector Bulb	Each	-	-	-	-	$ -	0.0%
LED Reflector Downlight Retrofit Kits	Each	-	-	-	-	$ -	0.0%
LED A-Lamps	Each	-	-	-	-	$ -	0.0%
Miscellaneous							
Pool Pumps	Each	-	-	-	-	$ -	0.0%
Smart Power Strips - Tier 1	Each	-	-	-	-	$ -	0.0%
Smart Power Strips - Tier 2	Each	-	-	-	-	$ -	0.0%
Pilots							
Customer Enrollment							
Outreach & Assessment	Home	-				$ -	0.0%
In-Home Education	Home	-				$ -	0.0%
Total Savings/Expenditures			-	-	-	$ -	0.0%
Total Households Weatherized [2]							
CSD MF Tenant Units Treated			**Total**				
			-				

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may

[1] Envelope and Air Sealing Measures may include outlet cover plate gaskets, attic access weatherization, weatherstripping - door, caulking and minor home repairs. Minor home repairs predominantly are door jamb repair / replacement, door repair, and window putty.

[2] Weatherization may consist of attic insulation, attic access weatherization, weatherstripping - door, caulking, & minor home repairs.

[3] All savings are calculated based on the following sources:

Energy Savings Assistance Common Area Measures Program Table 2B

SDG&E

June 2020

	Table 2B ESA Program - Multifamily Common Area Measures[5]						
		Year-To-Date Completed & Expensed Installation					
ESA CAM Measures[1,6]	Units (of Measure such as "each")	Quantity Installed	kWh (Annual)	kW (Annual)	Therms (Annual)	Expenses ($)	% of Expenditure
Appliances							
Domestic Hot Water							
Faucet Aerator	Each	8	184	0	19	$ 60	
Pipe Insulation	Home	3	-	-	26	$ 2,378	
Envelope							
HVAC							
AC Tune-up	Cap-Tons	10	144	0	1	$ 1,186	
Furnace Replacement	Cap-kBTUh	148	-	-	45	$ 2,368	
HEAT Pump Split System	Cap-Tons	10	404	0	(0)	$ 18,526	
HEAT Pump Split System	Each	5	77	0	(0)	$ 8,337	
Programmable Thermostat	Each	4	335	-	19	$ 1,160	
Lighting							

Energy Savings Assistance CAM Program Table 2B-1, Eligible Common Area Measures List
SDG&E
June 2020

Common Area Measures Category and Eligible Measures Title [1]	Effective Date	End Date[2]	Eligible Climate Zones [3]
Appliances			
Domestic Hot Water			
Pipe Insulation	18-May		6, 7, 8, 10, 14, 15
Faucet Aerator	18-May		6, 7, 8, 10, 14, 15
Envelope			
HVAC			
AC Tune-up	18-May		6, 7, 8, 10, 14, 15
Furnace Replacement	18-May		6, 7, 8, 10, 14, 15
HEAT Pump Split System	18-May		6, 7, 8, 10, 14, 15
HEAT Pump Split System	18-May		6, 7, 8, 10, 14, 15
Programmable Thermostat	18-May		6, 7, 8, 10, 14, 15
Lighting			
Exterior LED Lighting	18-May		6, 7, 8, 10, 14, 15
Interior LED Lighting	18-May		6, 7, 8, 10, 14, 15
Interior TLED Type A Lamps	18-May		6, 7, 8, 10, 14, 15
Interior TLED Type C Lamps	18-May		6, 7, 8, 10, 14, 15
Interior LED Exit Sign	18-May		6, 7, 8, 10, 14, 15
Interior LED Fixture	18-May		6, 7, 8, 10, 14, 15
Interior LED Screw-in	18-May		6, 7, 8, 10, 14, 15
Exterior LED Lighting - Pool	18-May		6, 7, 8, 10, 14, 15
Miscellaneous			
Tier-2 Smart Power Strip	18-May		6, 7, 8, 10, 14, 15
Variable Speed Pool Pump	18-May		6, 7, 8, 10, 14, 15

Standard Notes (do not delete)

1. Measures list may change based on available information on both costs and benefits (including energy benefits as well as non-energy benefits) and may vary across climate zones. This is not a list of installed measures, it is a list of eligible measures.

Table 2B-1 Column A should match Table 2B Column A for eligible (not canceled) measures.

2. Only complete if measure is canceled or discontinued

3. Defined as CEC California Building Climate Zones
https://www.energy.ca.gov/maps/renewable/building_climate_zones.html

	A	B
1	**Energy Savings Assistance Program Tables 3A-B - Energy Savings and Average Bill Savings per Treated Home/Common Area**	
2	**SDG&E**	
3	**June 2020**	
4		
5	**Table 3A-1, ESA Program**	
6	Annual kWh Savings	469,298
7	Annual Therm Savings	9,202
8	Lifecycle kWh Savings	4,103,307
9	Lifecycle Therm Savings	19,979
10	Current kWh Rate	$ 0.18
11	Current Therm Rate	$ 1.08
12	Average 1st Year Bill Savings / Treated households	$ 20.33
13	Average Lifecycle Bill Savings / Treated Household	$ 163.70
14		
15		
16	**Table 3A-2, ESA Program - CSD Leveraging**	
17	Annual kWh Savings	-
18	Annual Therm Savings	-
19	Lifecycle kWh Savings	-
20	Lifecycle Therm Savings	-
21	Current kWh Rate	$ -
22	Current Therm Rate	$ -
23	Average 1st Year Bill Savings / Treated Households	$ -
24	Average Lifecycle Bill Savings / Treated Household	$ -
25		
26		
27	**Table 3A-3, Summary - ESA Program/CSD Leveraging**	
28	Annual kWh Savings	469,298
29	Annual Therm Savings	9,202
30	Lifecycle kWh Savings	4,103,307
31	Lifecycle Therm Savings	19,979
32	Current kWh Rate	$ 0.18
33	Current Therm Rate	$ 1.08
34	Average 1st Year Bill Savings / Treated Households	$ 20.33
35	Average Lifecycle Bill Savings / Treated Households	$ 163.70
36		
37	[1] Summary is the sum of ESA Program + CSD Leveraging	
38		
39	**Table 3B, ESA Program - Multifamily Common Area**	
40	Annual kWh Savings	359,929
41	Annual Therm Savings	(1,423)
42	Lifecycle kWh Savings	3,628,360
43	Lifecycle Therm Savings	(16,691)
44	Current kWh Rate	$0.18
45	Current Therm Rate	$1.08
46	Average 1st Year Bill Savings / Treated Property	$ 2,887.83
47	Average Lifecycle Bill Savings / Treated Property	$ 28,996.09
48		
49		

	A	B	C	D	E	F	G
1	**Energy Savings Assistance Program Table 4 - Homes/Buildings Treated**						
2	**SDG&E**						
3	**June 2020**						
4							
5	**Table 4A-1, ESA Program**						
6		**Eligible Households**			**Households Treated YTD**		
7	**County**	**Rural [1]**	**Urban**	**Total**	**Rural**	**Urban**	**Total**
8	Orange	0	14,986	**14,986**	0	280	**280**
9	San Diego	6,141	282,825	**288,966**	182	4,043	**4,225**
10	**Total**	**6,141**	**297,811**	**303,952**	**182**	**4,323**	**4,505**
11							
12							
13	**Table 4B, ESA Program - CSD Leveraging**						
14					**Households Treated YTD**		
15	**County**				**Rural**	**Urban**	**Total**
16	Orange						**0**
17	San Diego					0	**0**
18	**Total**				**0**	**0**	**0**
19							
20							
21	**Table 4C, ESA Program - Multifamily Common Area**						
22		*			**Properties Treated YTD**		
23	**County**				**Rural**	**Urban**	**Total**
24	Orange	-	-	-	-	-	-
25	San Diego	-	-	-	-	22	**22**
26	**Total**				**0**	**22**	**22**
27							
28	[1] For IOU low income-related and Energy Efficiency reporting and analysis, the Goldsmith definition is applied.						
29	**Note:** Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.						
30	*Do not currently have Eligible Properties for ESA CAM						
31							
32							

Energy Savings Assistance Program Table 4A-2, Homes Unwilling / Unable to Participate

SDG&E

June 2020

ESA Program

	Reason Provided						
County	**Customer Unwilling/Declined Program Measures**	**Customer Unavailable - Scheduling Conflicts**	**Hazardous Environment (unsafe/unclean)**	**Landlord Refused to Authorize Participation**	**Household Exceeds Allowable Limits**	**Unable to Provide Required Documentation**	**Other Infeasible/ Ineligible**
Orange	32	9	0	0	229	0	53
San Diego	2,052	1,535	4	0	5,648	247	103
Total	**2,084**	**1,544**	**4**	**0**	**5,877**	**247**	**156**

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

Energy Savings Assistance Program Table 5 - Energy Savings Assistance Program Customer Summary
SDG&E
June 2020

Table 5A, ESA Program

	Gas & Electric				Gas Only				Electric Only				Total					
	# of Household Treated by Month	(Annual)			# of Household Treated by Month	(Annual)			# of Household Treated by Month	(Annual)			# of Household Treated by Month	(Household Count)		(Annual)		
Month		Therm	kWh	kW		Therm	kWh	kW		Therm	kWh	kW		# of First-Tourch	# of Re-treatment	Therm	kWh	kW
January	32	393	12,547	2	0	0	0	0	-	0	397	0	32	19	13	393	12,944	2
February	298	2639	68,573	9	0	0	0	0	70	0	13,798	2	368	203	165	2,639	82,371	11
March	773	3423	123770.19	16.04	0	0	0	0	271	0	47714.42	6.527	1,044	768	276	3,423	171,485	23
April	2699	214.938	162900.34	21.88	0	0	0	0	156	0	9043.06	1.221	2,855	863	1992	215	171,943	23
May	133	524.947	15394.37	1.986	0	0	0	0	4	0	1878.62	0.231	137	83	54	525	17,273	2
June	66	2007.372	12188.5	1.613	0	0	0	0	3	0	1093.11	0.165	69	29	40	2,007	13,282	2
July																		
August																		
September																		
October																		
November																		
December																		
YTD	**4,001**	**9,202**	**395,374**	**53**	**-**	**-**	**-**	**-**	**504**	**-**	**73,924**	**10**	**4,505**	**1,965**	**2,540**	**9,202**	**469,298**	**63**

YTD Total Energy Impacts for all fuel types should equal YTD energy impacts that are reported every month Table 2.
Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

Note: SDG&E tracks the measure savings based on the month and year of install. Households treated can have a value of zero, meaning the treated date is from a previous year but the measure install and savings were tracked in a new Program Year.

Table 5B, ESA Program - CSD Leveraging

	Gas & Electric				Gas Only				Electric Only				Total			
	# of Household Treated by Month	(Annual)			# of Household Treated by Month	(Annual)			# of Household Treated by Month	(Annual)			# of Household Treated by Month	(Annual)		
Month		Therm	kWh	kW		Therm	kWh	kW		Therm	kWh	kW		Therm	kWh	kW
January																
February																
March																
April																
May																
June																
July																
August																
September																
October																
November																
December																
YTD	**-**	**-**	**-**	**-**	**-**	**-**	**-**	**-**	**-**	**-**	**-**	**-**	**-**	**-**	**-**	**0**

YTD Total Energy Impacts for all fuel types should equal YTD energy impacts that are reported every month Table 2A.
Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

Table 5C, ESA Program - Multifamily Common Area

	Gas & Electric				Gas Only				Electric Only				Total			
	# of Properties Treated by Month	(Annual)			# of Properties Treated by Month	(Annual)			# of Properties Treated by Month	(Annual)			# of Properties Treated by Month	(Annual)		
Month		Therm	kWh	kW		Therm	kWh	kW		Therm	kWh	kW		Therm	kWh	kW
January	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
February	4	(174)	64,263	12	-	-	-	-	1	-	6,802	2	5	(174)	71,065	14
March	5	(615)	144,491	31	-	-	-	-	1	-	16,209	3	6	(615)	160,700	33
April	8	(259)	64,527	11	-	-	-	-	-	-	-	-	8	(259)	64,527	11
May	3	(374)	63,637	15	-	-	-	-	-	-	-	-	3	(374)	63,637	-
June																
July																
August																
September																
October																
November																
December									-	-	-	-	-	-	-	-
YTD	**20**	**(1,423)**	**336,918**	**69**	**-**	**-**	**-**	**-**	**2**	**-**	**23,011**	**4**	**22**	**(1,423)**	**359,929**	**58**

YTD Total Energy Impacts for all fuel types should equal YTD energy impacts that are reported every month Table 2B.
Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

	A	B	C	D	E	F	G	H	I	J	K	L	M
1	**Energy Savings Assistance Program Table 6 - Expenditures for Pilots and Studies**												
2	**SDG&E**												
3	**June 2020**												
4		**Authorized 2019 Funding [1]**			**Current Month Expenses**			**Year to Date Expenses**			**% of Budget Expensed**		
5		**Electric**	**Gas**	**Total**	**Electric**	**Gas**	**Total**	**Electric**	**Gas**	**Total**	**Electric**	**Gas**	**Total**
6	**Pilots**												
7	Programmable Communicating Thermostat (PCT) [2] [3]	$ 25,000	$ 25,000	$50,000	$0	$0	$0	$ (1,500)	$ (1,500)	$ (3,000)	-6%	-6%	-6%
8													
9													
10	**Total Pilots**	**$25,000**	**$25,000**	**$50,000**	**$0**	**$0**	**$0**	**-$1,500**	**-$1,500**	**-$3,000**	**-6%**	**-6%**	**-6%**
11													
12													
13	**Studies**												
14	Low Income Needs Assessment Study	$ 8,334	$ 8,334	$16,667	$0	$0	$0	$0	$0	$0	0%	0%	0%
15	Load Impact Evaluation Study	$ 9,167	$ 9,167	$18,333	$0	$0	$0	$0	$0	$0	0%	0%	0%
16	Equity Criteria and Non Energy Benefits Evaluation (NEB's)	$ 2,500	$ 2,500	$5,000	$0	$0	$0	$0	$0	$0	0%	0%	0%
17	Unallocated Funds [4]	$ (2,917)	$ (2,917)	$ (5,834)	$0	$0	$0	$0	$0	$0	0%	0%	0%
18	2017 Potential and Goals Study	$ 5,625	$ 5,625	$11,250	$0	$0	$0	$0	$0	$0	0%	0%	0%
19	Rapid Feedback Research and Analysis [5]	$ 25,000	$ 25,000	$50,000	$10,664	$10,664	$21,328	$26,867	$26,867	$53,733	107%	107%	107%
20													
21													
22													
23	**Total Studies**	**$47,708**	**$47,708**	**$95,416**	**$10,664**	**$10,664**	**$21,328**	**$26,867**	**$26,867**	**$53,733**	**56%**	**56%**	**56%**
24													
25	[1] Reflects the authorized funding in D.16-11-022 and updated via Resolution E-4884 addressing conforming Advice Letters 3065-E/2568-G and 3065-E-A/2568-G-A.												
26	[2] Programmable Communicating Thermostat (PCT) Pilot budget approved via al 3250-E/2688-G. [Table 1A].												
27	[3] Negative YTD amount is the result of expense related to thermostats reclassed to Marketing and Outreach (Table 1).												
28	[4] Unallocated funds represent the amount of funds originally requested for the Energy Education Phase II Study which was subsequently not authorized in D.16-11-022. However the budget was authorized and is not unallocated to a specific study [Table 1].												
29	[5] YTD total includes $30.5K correction of 2019 expense incorrectly charged to General Administration (Table 1) and relcassed to Rapid Feedback Research and Analaysis in PY2020.												
30													
31	**Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.**												
32													
33													

Energy Savings Assistance Program Table 7 (Second Refrigerators, In-Home Education, MyEnergy/My Account Platform)

SDG&E
June 2020

7A - Households Receiving Second Refrigerators			
Measures	**Units**	**Received Refrigerator**	**Not eligible for Refrigerator due to Less than Six Occupants**
Second Refrigerators	Each		0

7B - Households Receiving In- Home Energy Education Only		
Measures	**Units**	**Households that Only Received Energy Education**
In-Home Education	Home	159

7C - Households for My Energy/My Account Platform		
Opt-Out	**Already Enrolled**	**Opt-In**
4,420	859	293

	A	B	C	D	E	F	G	H	I	J	K	L	M
1	**CARE Table 1 - CARE Program Expenses**												
2	**SDG&E**												
3	**June 2020**												
4		**Authorized Budget [1] [2]**			**Current Month Expenses**			**Year to Date Expenses**			**% of Budget Spent YTD**		
5	**CARE Program:**	**Electric**	**Gas**	**Total**	**Electric**	**Gas**	**Total**	**Electric**	**Gas**	**Total**	**Electric**	**Gas**	**Total**
6	Outreach	$ 2,928,754	$ 325,417	$ 3,254,171	$ 515,810	$ 70,338	$ 586,148	$ 1,317,602	$ 169,436	$ 1,487,037	45%	52%	46%
7	Processing / Certification Re-certification	$ 465,490	$ 51,721	$ 517,211	$ 40,837	$ 5,569	$ 46,406	$ 305,804	$ 38,317	$ 344,121	66%	74%	67%
8	Post Enrollment Verification	$ 327,300	$ 36,367	$ 363,667	$ 10,058	$ 1,372	$ 11,430	$ 67,429	$ 8,462	$ 75,892	21%	23%	21%
9	IT Programming	$ 1,547,910	$ 171,990	$ 1,719,900	$ 122,116	$ 16,652	$ 138,768	$ 288,353	$ 37,198	$ 325,551	19%	22%	19%
10	Cooling Centers [2]			$ -	$ (37,002)	$ (5,046)	$ (42,048)	$ (37,002)	$ (5,046)	$ (42,048)	0%	0%	0%
11													
12	Pilots/CHANGES Program [3]	$ 240,960	$ 26,773	$ 267,733	$ 19,250	$ 2,625	$ 21,875	$ 117,537	$ 14,773	$ 132,310	49%	55%	49%
13	Studies [4]	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	0%	0%	0%
14	Regulatory Compliance	$ 273,288	$ 30,365	$ 303,653	$ 28,807	$ 3,928	$ 32,736	$ 258,991	$ 32,378	$ 291,369	95%	107%	96%
15	General Administration	$ 752,622	$ 83,625	$ 836,246	$ 35,554	$ 4,848	$ 40,403	$ 257,442	$ 32,273	$ 289,715	34%	39%	35%
16	CPUC Energy Division	$ 52,067	$ 5,785	$ 57,852	$ 10,086	$ 1,375	$ 11,461	$ 42,820	$ 5,421	$ 48,241	82%	94%	83%
17													
18	**SUBTOTAL MANAGEMENT COSTS**	**$ 6,588,390**	**$ 732,043**	**$ 7,320,433**	**$ 745,517**	**$ 101,661**	**$ 847,178**	**$ 2,618,976**	**$ 333,212**	**$ 2,952,188**	**40%**	**46%**	**40%**
19													
20	CARE Rate Discount	$ 67,114,354	$ 7,457,150	$ 74,571,504	$9,188,731	$1,063,778	**$ 10,252,509**	$51,679,882	$9,378,449	**$ 61,058,332**	77%	126%	82%
21													
22	**TOTAL PROGRAM COSTS & CUSTOMER DISCOUNTS**	**$ 73,702,743**	**$ 8,189,194**	**$ 81,891,937**	**$ 9,934,248**	**$ 1,165,439**	**$ 11,099,687**	**$ 54,298,858**	**$ 9,711,662**	**$ 64,010,520**	**74%**	**119%**	**78%**
23													
24	Other CARE Rate Benefits [5]												
25	- DWR Bond Charge Exemption				$653,061		$ 653,061	$3,682,472		$ 3,682,472			
26	- CARE Surcharge Exemption				$799,406	$ 89,268	$ 888,674	$4,507,683	$ 781,730	$ 5,289,413			
27	- California Solar Initiative Exemption				$0		$ -	$0		$ -			
28	- kWh Surcharge Exemption				$83,738		$ 83,738	$267,461		$ 267,461			
29	- Vehicle Grid Integration Exemption				$74,751		$ 74,751	$394,719		$ 394,719			
30	Total Other CARE Rate Benefits				**$ 1,610,956**	**$ 89,268**	**$ 1,700,224**	**$ 8,852,335**	**$ 781,730**	**$ 9,634,065**			
31													
32	Indirect Costs				$ 62,186	$ 8,480	**$ 70,666**	$ 380,684	$ 47,845	**$ 428,529**			
33													
34	[1] Reflects the authorized funding approved in the CPUC Energy Division Disposition Letter dated 12/27/2018 approving SDG&E Advice Letter 3250-E/2688-G.												
35	[2] Removed budget of $43,935 and reclassed expenses of $42,048 related to PY2019 as Cool Centers expense activity is now captured under O&M, effective Jan 1, 2019.												
36	[3] Decision 15-12-047 transitioned CHANGES pilot to CHANGES program and funding for the effort is captured herein.												
37	[4] Reflects the Annual Eligibility Estimates prepared by Athens Research on behalf of the utilities. This effort was formerly referenced as Measurement and Evaluation.												
38	[5] YTD Electric amounts have been updated to reflect a January calculation error discovered after January close.												
39													
40	**NOTE: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.**												
41													
43													

CARE Table 2 - Enrollment, Recertification, Attrition, & Penetration[5]
SDG&E
June 2020

	New Enrollment										Recertification				Attrition (Drop Offs)					Enrollment				
	Automatic Enrollment				Self-Certification (Income or Categorical)																			
	Inter-Utility[1]	Intra-Utility[2]	Leveraging[3]	Combined (B+C+D)	Online	Paper	Phone	Capitation	Combined (F+G+H+I)	Total New Enrollment (E+J)	Scheduled	Non-Scheduled (Duplicates)	Automatic	Total Recertification (L+M+N)	No Response[4]	Failed PEV	Failed Recertification	Other	Total Attrition (P+Q+R+S)	Gross (K+O)	Net Adjusted (K-T)	Total CARE Participants	Estimated CARE Eligible[5]	Penetration Rate % (W/X)
January	70	172	0	242	4,369	1,307	344	246	6,266	6,508	3,911	3,620	4,130	11,661	1,443	66	171	5,608	7,288	18,169	-780	300,720	302,245	99%
February	0	146	0	146	4,481	975	244	244	5,944	6,090	1,917	2,860	4,160	8,937	1,674	77	153	1,471	3,375	15,027	2,715	303,435	302,245	100%
March	0	79	0	79	7,077	1,366	639	243	9,325	9,404	2,067	2,410	2,298	6,775	62	6	40	3,384	3,492	16,179	5,912	309,347	302,245	102%
April	0	36	0	36	7,020	1,210	735	230	9,195	9,231	219	666	0	885	485	8	9	2,586	3,088	10,116	6,143	315,490	302,245	104%
May	17	6	0	23	6,434	1,335	1,094	218	9,081	9,104	13	583	0	596	0	0	0	2,408	2,408	9,700	6,696	322,186	302,245	107%
June	148	11	0	159	4,287	612	433	138	5,470	5,629	10	434	1	445	0	0	1	3,121	3,122	6,074	2,507	324,693	302,245	107%
July				0					0					0					0				302,245	0%
August				0					0					0					0				302,245	0%
September				0					0					0					0				302,245	0%
October				0					0					0					0				302,245	0%
November				0					0					0					0				302,245	0%
December				0					0					0					0				302,245	0%
YTD Total	**235**	**450**	**0**	**685**	**33,668**	**6,805**	**3,489**	**1,319**	**45,281**	**45,966**	**8,137**	**10,573**	**10,589**	**29,299**	**3,664**	**157**	**374**	**18,578**	**22,773**	**75,265**	**23,193**	**324,693**	**302,245**	**107%**

[1] Enrollments via data sharing between the IOUs.
[2] Enrollments via data sharing between departments and/or programs within the utility.
[3] Enrollments via data sharing with programs outside the IOU that serve low-income customers.
[4] No response includes no response to both Recertification and Verification.

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

CARE Table 3A - Post-Enrollment Verification Results (Model)
SDG&E
June 2020

Month	Total CARE Households Enrolled	Households Requested to Verify[1]	% of CARE Enrolled Requested to Verify Total	CARE Households De-enrolled (Due to no response)	CARE Households De-enrolled (Verified as Ineligible)[2]	Total Households De-enrolled[3]	% De-enrolled through Post Enrollment Verification[4]	% of Total CARE Households De-enrolled
January	300,720	533	0.2%	8	53	61	11.4%	0.0%
February	303,435	179	0.1%	3	11	14	7.8%	0.0%
March	309,347	26	0.0%	0	0	0	0.0%	0.0%
April	315,490	0	0.0%	0	0	0	0.0%	0.0%
May	322,186	0	0.0%	0	0	0	0.0%	0.0%
June	324,693	0	0.0%	0	0	0	0.0%	0.0%
July	0					0	0.0%	0.0%
August	0					0	0.0%	0.0%
September	0					0	0.0%	0.0%
October	0					0	0.0%	0.0%
November	0					0	0.0%	0.0%
December	0					0	0.0%	0.0%
YTD Total	**324,693**	**738**	**0.2%**	**11**	**64**	**75**	**10.2%**	**0.0%**

[1] Includes all customers who failed SDG&E's CARE eligibility probability model.
[2] Includes customers verified as over income or who requested to be de-enrolled.
[3] Verification results are tied to the month initiated and the verification process allows customers 90 days to respond to the verification
[4] Percentage of customers dropped compared to the total participants requested to provide verification in that month.

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

CARE Table 3B Post-Enrollment Verification Results (Electric only High Usage)
SDG&E
June 2020

Month	Total CARE Households Enrolled	Households Requested to Verify1	% of CARE Enrolled Requested to Verify Total	CARE Households De-enrolled (Due to no response)	CARE Households De-enrolled (Verified as Ineligible)[2]	Total Households De-enrolled[3]	% De-enrolled through Post Enrollment Verification[4]	% of Total CARE Households De-enrolled
January	300,720	242	0.1%	42	14	56	23.1%	0.0%
February	303,435	147	0.0%	2	1	3	2.0%	0.0%
March	309,347	47	0.0%	0	0	0	0.0%	0.0%
April	315,490	14	0.0%	0	0	0	0.0%	0.0%
May	322,186	2	0.0%	0	0	0	0.0%	0.0%
June	324,693	0	0.0%	0	0	0	0.0%	0.0%
July						0	0.0%	0.0%
August						0	0.0%	0.0%
September						0	0.0%	0.0%
October						0	0.0%	0.0%
November						0	0.0%	0.0%
December						0	0.0%	0.0%
YTD Total	**324,693**	**452**	**0.1%**	**44**	**15**	**59**	**13.1%**	**0.0%**

[1] Includes all participants who were selected for high usage verification process.
[2] Includes customers verified as over income, who requested to be de-enrolled, did not reduce usage, or did not agree to be weatherized.
[3] Medium (400%) and high usage (600%) customers are dropped at 60 days (2 or 3 bill cycles) for non-response to HUV (high usage income verification request). Additionally, 600% + users that have not reduced usage within the 60 day window (2 or 3 bill cycles) are removed from the program. Results may be pending due to the time permitted for a participant to respond.
[4] Percentage of customers dropped compared to the total participants requested to provide verification in that month.

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

	A	B	C	D	E	F	G
1	**CARE Table 4 - CARE Self-Certification and Self-Recertification Applications[1]**						
2	**SDG&E**						
3	**June 2020**						
4		**Provided**	**Received**	**Approved**	**Denied**	**Pending/Never Completed**	**Duplicates**
5	Total (Y-T-D)	3,474	88,598	44,883	13,231	269	30,215
6	Percentage		100%	51%	15%	0%	34%
7							
8	[1] Includes sub-metered.						
9	Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.						
10							

CARE Table 5 - Enrollment by County
SDG&E
June 2020

County	Estimated Eligible Households			Total Households Enrolled			Penetration Rate		
	Urban	Rural	Total	Urban	Rural	Total	Urban	Rural	Total
Orange	14,908	0	14,908	14,135	0	14,135	95%	NA	95%
San Diego	281,284	6,053	287,337	303,591	6,967	310,558	108%	115%	108%
Total	**296,192**	**6,053**	**302,245**	**317,726**	**6,967**	**324,693**	**107%**	**115%**	**107%**

1 As reflected in filing A.14-11-007, et al., Annual CARE Eligibility Estimates filed February 12, 2020.

[2] Total Households Enrolled includes submeter tenants.

[3] No Rural eligible population exists in Orange County in SDG&E territory, therefore penetration for Orange County Rural is not applicable.

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

CARE Table 6 - Recertification Results
SDG&E
June 2020

Month	Total CARE Households	Households Requested to Recertify[1]	% of Households Total (C/B)	Households Recertified[2]	Households De-enrolled[3]	Recertification Rate % [4] (E/C)	% of Total Households De-enrolled (F/B)
January	300,720	3,054	1.0%	2,075	169	67.9%	0.1%
February	303,435	1,557	0.5%	1,122	36	72.1%	0.0%
March	309,347	464	0.1%	299	3	64.4%	0.0%
April	315,490	14	0.0%	0	0	0.0%	0.0%
May	322,186	2	0.0%	0	0	0.0%	0.0%
June	324,693	5	0.0%	0	0	0.0%	0.0%
July							
August							
September							
October							
November							
December							
YTD	**324,693**	**5,096**	**1.6%**	**3,496**	**208**	**68.6%**	**0.1%**

1 As reflected in filing A.14-11-007, et al., Annual CARE Eligibility Estimates filed February 12, 2020.

[2] Data represents total residential electric customers.

[3] Includes customers who did not respond or who requested to be de-enrolled.

[4] Percentage of customers recertified compared to the total participants requested to recertify in that month.

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

	A	B	C	D	E	F	G
1	**CARE Table 7 - Capitation Contractors[1]**						
2	**SDG&E**						
3	**June 2020**						
4	**Contractor**	**Contractor Type (Check one or more if applicable)**				**Total Enrollments**	
5							
6		**Private**	**CBO**	**WMDVBE**	**LIHEAP**	**Current Month**	**Year-to-Date**
7	211 SAN DIEGO		**X**			99	899
8	211 ORANGE COUNTY		X			-	-
9	ALLIANCE FOR AFRICAN ASSISTANCE		X			-	-
10	AMERICAN RED CROSS WIC OFFICES		X	X		-	3
11	CATHOLIC CHARITIES		X			-	-
12	CHULA VISTA COMMUNITY COLLABORATIVE		X			-	5
13	COMMUNITY RESOURCE CENTER		X			-	6
14	HEARTS AND HANDS WORKING TOGETHER		X			-	-
15	HOME START		X			-	-
16	HORN OF AFRICA		X			-	-
17	INTERFAITH COMMUNITY SERVICES		X			-	-
18	LA MAESTRA FAMILY CLINIC		X		X	-	0
19	MAAC PROJECT		X			-	14
20	NEIGHBORHOOD HEALTH CARE	X				-	2
21	NORTH COUNTY HEALTH SERVICES		X			-	3
22	SAN DIEGO STATE UNIVERSITY WIC OFFICES		X			-	4
23	SAN YSIDRO HEALTH CENTERS		X			-	7
24	SCRIPPS HEALTH WIC		X			-	1
25	UNION OF PAN ASIAN COMMUNITIES SAN DIEGO(UPAC)		X			-	-
26	VISTA COMMUNITY CLINIC		X			-	1
27	**Total Enrollments**					**99**	**945**
28							
29	[1] All capitation contractors with current contracts are listed regardless of whether they have signed up customers or submitted invoices this year.						
30	Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.						
31							
32							
33							

	A	B	C	D	E	F	G	H	I
1	**CARE Table 8 - Households as of Month-End**								
2	**SDG&E**								
3	**June 2020**								
4	**Month**	**Gas and Electric**	**Gas Only**	**Electric Only**	**Total**	**Eligible Households[1]**	**Penetration**	**% Change**	**Total Residential Accounts[2]**
5	January	189,112	0	113,255	302,367	302,245	100%	0.2%	1,345,279
6	February	189,785	0	113,650	303,435	302,245	100%	0.2%	1,347,193
7	March	193,822	0	115,525	309,347	302,245	102%	0.2%	1,348,938
8	April	197,812	0	117,678	315,490	302,245	104%	0.2%	1,350,188
9	May	202,281	0	119,905	322,186	302,245	107%	0.2%	1,351,602
10	June	203,944	0	120,749	324,693	302,245	107%	0.2%	1,353,200
11	July								
12	August								
13	September								
14	October								
15	November								
16	December								
17	**YTD**	**203,944**	**N/A**	**120,749**	**324,693**	**302,245**	**107%**	**0.2%**	**1,353,200**
18									
19	1 As reflected in filing A.14-11-007, et al., Annual CARE Eligibility Estimates filed February 12, 2020.								
20	[2] Data represents total residential electric customers.								
21									
22	**Note**: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.								
23									
24									

	A	B	C	D	E	F	G
1	**CARE Program Table 9 - Expenditures for Pilots/CHANGES Program[1]**						
2	**SDG&E**						
3	**June 2020**						
4	**2020**	**Authorized 2020 Budget**	**Current Month Expenses**	**Expenses Since Jan. 1, 2020**	**% of 2020 Budget Expensed**		
5		**Total**	**Total**	**Total**	**Total**		
6							
7							
8	CHANGES Program	$ 267,733	$ 21,875	$ 132,310	49%		
9							
10							
11	**Total**	**$ 267,733**	**$ 21,875**	**$ 132,310**	**49%**		
12							
13	1. Decision 15-12-047 transitioned CHANGES pilot to CHANGES program and funding for the effort is captured herein.						
14							
15	**NOTE**: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.						
16							

CARE Table 10 CHANGES One-On-One Customer Assistance Sessions San Diego Gas & Electric	
Reporting Period May 2020[1]	
No. of attendees at education sessions	**0**
Disputes	
Add Level Pay Plan	1
Assisted with CARE Re-Certification/Audit	0
Changed 3rd party Company/Gas Aggregation	0
Changed 3rd Party Electricity Aggregation	0
Enroll in Energy Assistance Programs	5
High Energy CARE User	0
Medical Baseline Application	0
Payment Extension	0
Payment Plan	0
Request Bill Adjustment	3
Request Customer Service Visit	3
Request Meter Service or Testing	0
Schedule Energy Audit	0
Solar	0
Stop Disconnection	0
Time of Use	0
Wildfire Related Issue	0
Total disputes [3]	**12**

Needs Assistance	
Add/Remove Level Pay Plan	0
CARE Enrollment	1
Assisted with CARE Re-Certification/Audit	0
Assisted with Changes to Account	2
Energy Efficiency Tool	0
Assisted High Energy User with CARE Doc Submission	0
Assisted with Reconnection	0
Billing Language Changed	0
Consumer Education Only	0
Electricity Aggregation	0
Energy Allerts	0
Enrolled in Demand Response Programs	0
ESAP	0
HEAP/LiHEAP	1
Medical Baseline	0
Neighbor to Neighbor	53
REACH	0
Reported Safety Problem	0
Reported Scam	1
Set Up 3rd Party Notification	0
Set Up New Account	0
Payment Extension	1
Payment Plan	1
Wildfire Related Issue	0
Total Needs Assistance [2]	**60**

Education: Education sessions were held in a mix of one on one, and group sessions. Education materials are available as fact sheets on the CPUC Website: http://consumers.cpuc.ca.gov/team_and_changes/

Disputes & Needs Assistance -Support was provided in the following languages: Arabic, Dari, English, Farsi, French, Korean, Spanish, Tigrinya

[1] There is a one-month lag behind the current reporting month. The data for June 2020 will be reported once received.

[2] Contractor is in the process of validating the total. If there is a discrepancy in the numbers reported, the numbers will be corrected in the July 2020 report.

[3] Per CHANGES Vendor: The total number of services may exceed the total number of cases because some cases will include more than one service provided.

* Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

CARE Table 11 CHANGES Group Customer Assistance Sessions

SDG&E

May 2020 [1,2]

Date[3]	Session Language	Description of Service Provided (e.g. utility bill assistance, utility bill dispute resolution, and other energy related issues)	Session Logistics			
			# of Sessions	Length (Hours)[4]	Number of Attendees	Description of Information / Literature Provided
N/A		Avoiding Disconnection	0	N/A	0	CHANGES Ed Handout
N/A		CARE/FERA and Other Assistance Programs	0	N/A	0	CHANGES Ed Handout
N/A		Electric and Natural Gas Safety	0	N/A	0	CHANGES Ed Handout
N/A		Energy Conservation	0	N/A	0	CHANGES Ed Handout
N/A		Gas Aggregation	0	N/A	0	CHANGES Ed Handout
N/A		High Energy Use	0	N/A	0	CHANGES Ed Handout
N/A		Level Pay Plan	0	N/A	0	CHANGES Ed Handout
N/A		Understanding Your Bill	0	N/A	0	CHANGES Ed Handout
Month Total			0		0	
Year-to-Date			360		1722	

[1] This table was provided by CHANGES contractor, Self Help for the Elderly, via CSID. This table was edited and reformatted from its original version in order to have a more consistent appearance and format with existing SDG&E tables.

[2] As of August 1st, 2019, CHANGES one-on-one data reports have moved from quarterly to monthly for the program year. The data for June 2020 will be reported once received.

[3] Date of the workshops not available.

[4] Contractor states all sessions last at least 30 minutes.

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.