

**BEFORE THE PUBLIC UTILITIES COMMISSION
OF THE STATE OF CALIFORNIA**

Application of Southern California Edison
Company (U 338E) for Approval of its Energy
Savings Assistance and California Alternate Rates
for Energy Programs and Budgets for Program
Years 2015-2017.

And Related Matters.

Application 14-11-007
(Filed November 18, 2014)

Application 14-11-009
Application 14-11-010
Application 14-11-011

**MONTHLY REPORT OF SAN DIEGO GAS & ELECTRIC COMPANY (U 902 M) ON
LOW-INCOME ASSISTANCE PROGRAMS FOR AUGUST 2020**

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San Diego Gas & Electric Company

Energy Savings Assistance (ESA) Program

And

California Alternate Rates for Energy (CARE)

Program

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ENERGY SAVINGS ASSISTANCE PROGRAM MONTHLY REPORT

1. ESA PROGRAM EXECUTIVE SUMMARY

1.1 ESA Program Overview

COVID-19 Program Impacts

SDG&E continues to monitor enrollment efforts to determine the appropriate time to begin its Post Pandemic Return to Service (PPRS) credit earning period. The required 30-day notice will be sent to ESA Contractors prior to the start of the new PPRS credit earning period.¹

As of August, all five SDG&E Outreach and Assessment (O&A) contractors have resumed in-home enrollments and treatments. ESA Program treatments have improved in August, with 890 homes treated and 208² customers receiving In-home Energy Education only. SDG&E's primary O&A contractor also continued scheduling in-home visits for customers initially enrolled through telephone and follow-up calls for customers who showed interest in enrolling but did not provide signed applications after the initial telephone enrollment contact. Through August, enrollments for approximately 50 percent (%) of those customers have been completed.

¹ See Resolution E-5074 at 10 (“The IOUs should provide a 30 day advance notice to contractors of when the six-month PPRS credit-earning period begins.”) The IOUs consist of Pacific Gas and Electric Company, SDG&E, Southern California Gas Company, and Southern California Edison Company.

² Customers enrolled through telephone enrollment efforts receive In-Home Energy Education and are not considered homes treated until measures are installed. The Year-to-Date (YTD) information is reflected in ESA Table 7B of the monthly reporting tables.

1.1.1 Provide a summary of the ESA Program elements as approved in Decision (D.) 16-11-022.

ESA Program Summary through August 2020			
	2020 Authorized / Planning Assumptions	Actual to Date³	%
Budget ⁴	\$35,509,153	\$9,974,937	28%
Homes Treated ⁵	23,761	5,737	24%
kWh Saved	7,220,000	591,976	8%
kW Demand Reduced	3,954	79	2%
Therms Saved	420,000	17,987	4%
GHG Emissions Reduced (Tons)	6,428	431	7%

1.2 ESA Program Customer Outreach and Enrollment Update

1.2.1 Provide a summary of the ESA Program outreach and enrollment strategies deployed this month.

Below is a summary of ESA Program specific efforts conducted in August. Joint CARE and ESA Programs marketing, education and outreach efforts are provided in section 1.2.2 below.

³ Energy, demand, emissions savings reflects total savings from the ESA Program including California Department of Community Services and Development (CSD) leveraging and multifamily common area measure installations.

⁴ Budget authorized in approval of SDG&E Advice Letter 3250-E/2688-G dated December 27, 2018 for program years 2019 and 2020.

⁵ Total homes treated reflects homes that have been invoiced and paid and also includes CSD leveraging.

ESA Program Contractor Outreach

SDG&E's largest O&A contractor resumed canvassing activities with a limited crew. Canvassing has traditionally had the greatest impact on program enrollment efforts and resumption of this activity is vital for reaching program goals.

Contractors are also continuing to leverage SDG&E marketing efforts to make initial telephone contacts with customers to both enroll and schedule in-home appointments. Contractors were able to successfully enroll 526 customers in August.⁶

ESA Program Multifamily Common Area Measure (MF CAM) Initiative

In August 2020, SDG&E's ESA Program MF CAM implementer continued targeted marketing to potential ESA MF CAM properties, including re-syndication projects in SDG&E's service territory. To date, 39 properties have been treated in 2020 and 6 properties are currently receiving measure installations. In addition, there are a total of 10 properties pending energy assessments/audits. There have been minimal COVID-19 related impacts to the ongoing operations of the ESA MF CAM initiative as work can be completed via telephone or email and ongoing MF CAM installations can be completed without contractor contact with other people.

⁶ Enrollments are based on date of enrollment and may not be represented in the monthly reporting tables.

Information on the MF CAM initiative, including eligibility requirements, program flow, and contact information for Willdan Energy, SDG&E’s implementer, is available on SDG&E’s website page at <https://www.sdge.com/businesses/savings-center/esa-common-area-measures-program>.

Language Line

Language Line[®] is utilized to make sure customers with limited English proficiency (LEP) have a channel in which to communicate with ESA Program contractors in the language of their preference. In August, one customer was served by the Language Line.

Language	Calls
Arabic	1
TOTAL	1

1.2.2 Customer Assistance Marketing, Education and Outreach for the CARE and ESA Programs.

Marketing, Education and Outreach (ME&O) activities summarized below represent joint efforts on behalf of the CARE and ESA Programs. SDG&E utilizes an integrated ME&O strategy by connecting with customers using general awareness marketing, direct marketing, and community outreach and engagement. The intent of the 2020 campaign is to make a connection with customers in order to drive conservation and provide monthly savings on their energy bill. The

campaign runs in English, Spanish and Asian languages and includes TV, streaming radio, outdoor, print, digital (including paid search), email, direct mail and bill inserts, as well as a robust outreach program. In response to the COVID-19 pandemic, SDG&E implemented a number of changes to its customer assistance program ME&O efforts which will have an impact on ongoing campaign planning for these programs.⁷

General Awareness Marketing

General awareness marketing allows SDG&E to connect with its customers through mass media efforts reaching both mass audiences and hard-to-reach populations including customers in rural areas, seniors, customers with special needs and multilingual/multicultural customers. The tactics for August 2020 are summarized in the following sections:

Print Advertising

SDG&E planned English print advertising in rural communities and African-American publications. Additionally, SDG&E is running print in Chinese, Vietnamese, Tagalog (Filipino) and Spanish language publications. For the month of August, the messaging in SDG&E's ads has continued to focus on those who are recently unemployed or in need due to the COVID-19 pandemic. The

⁷ *Id.*

ads have an overall Customer Assistance message with information on where to get help rather than focusing specifically on CARE or ESA.

Outdoor Advertising

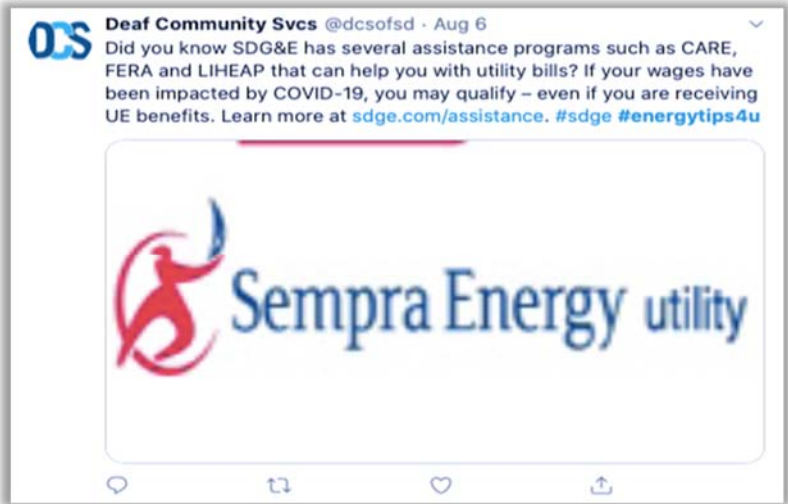
SDG&E's digital outdoor board campaign ended in July and no new outdoor advertising was conducted in August.

Online Advertising

In 2020, SDG&E planned a digital advertising campaign that began in February and will end in October. Paid Search began running February 2020 and garnered 87,206 impressions in August with a click-through-rate (CTR) of 32%. Paid Social for August had 419,603 impressions with a CTR of 3%. Banner Display Ads for August had 1,788,095 impressions with a CTR of 0.15%. Native online advertising had 267,794 impressions with a CTR of 0.05%. Due to the COVID-19 pandemic, ESA-specific online advertising continued to be on hold in lieu of the general assistance campaign that is focused on enrolling customers in CARE or the Family Electric Rate assistance (FERA) program. The Energy Savings Assistance program (ESA) leverages customer leads from the CARE online enrollment process. All banner and paid social media messaging has been updated to reflect this new direction.

Social Media

Using e-newsletters, website posts and social media channels, the Energy Solutions Partner Network shared 92 Customer Assistance messages in August to an audience of more than 180,000 followers. SDG&E’s social media profile also posts messaging to an audience of more than 40,000 followers. These messages are then able to be redistributed to other networks on social media.



Direct Marketing

In August 2020, direct marketing efforts included the following tactics:

Live CARE Call Campaign

SDG&E's third-party contractor, The Harris Group (THG), called targeted customers to enroll in the CARE Program.⁸ The campaign provides SDG&E with a way to directly connect with customers in low-income and hard-to-reach areas. THG provides education about the CARE and ESA Programs and assists customers in completing program application forms. Outbound call activities in August 2020 generated the following numbers:

The Harris Group	
ESA Leads	0
CARE Enrollments	1,792
CARE Recertifications ⁹	0

Community Outreach & Engagement

Energy Solutions Partner Network

SDG&E works closely with a network of over 190 community-based organizations (CBOs) to connect customers to the CARE and ESA Programs. These organizations represent the diversity of SDG&E's customers within its service territory. A majority of these organizations are small, grassroots agencies

⁸ THG is a Diverse Business Enterprise (DBE) vendor and a woman-owned business.

⁹ CARE recertifications received were requested by SDG&E prior to customer protections which suspended recertifications on March 4, 2020. Since March 4, no customers are required to recertify and SDG&E has not removed any customers from the CARE program resulting from recertification.

serving customers that are multicultural/multilingual, seniors, veterans, special needs, and Limited English Proficient (LEP) audiences. These partners help educate and enroll customers in low-income programs utilizing a variety of tactics including messaging through e-mail and social media channels such as Facebook, Twitter, and Instagram, posting information on their websites, providing booth space at events, and hosting enrollment day fairs at their locations. In August 2020, SDG&E’s partner outreach activities resulted in the following activities:

Energy Solutions Partner Network	
ESA Leads	0
CARE Enrollments	8
CARE Recertifications ¹⁰	1

Partner Spotlight

In August 2020, the SDG&E Customer Solutions Outreach Team participated in 34 events, presentations, and trainings/workshops, 29 of which were virtual, that featured information and enrollment in energy solutions programs, services and tools. Many of these activities were hosted by SDG&E’s partner network and included drive through events, such as food drives, where information was shared in a safe manner. Outreach activities were focused around engaging customers with solutions such as the CARE and ESA Programs and reached over 1,000 people in August.

¹⁰CARE recertifications received were requested by SDG&E prior to customer protections which suspended recertifications on March 4, 2020. Since March 4, no customers are required to recertify and SDG&E has not removed any customers from the CARE program resulting from recertification.

Chula Vista Community Collaborative (CVCC)

On August 14, 2020 Outreach collaborated with CVCC. The CVCC ensures collaboration among partners and stakeholders in Chula Vista. The CVCC is an Energy Solutions Partner in the South Bay area, which is an underserved community in the SDG&E service territory to provide information on CARE, ESA, and Medical Baseline. The event was



a drive-by fair where over 300 families received bags full of valuable information to help them during these challenging times.

Social Advocates for Youth (SAY) San Diego

In August, SDG&E Outreach held a virtual presentation for SAY San Diego on Customer Programs, Coronavirus Response, Tools, Lifeline, and went over new CARE guidelines. SAY San Diego works with San Diegans to help the comprehensive needs of the entire family of individuals instead of working of one symptom or problem. SAY San Diego visits customer's homes and is able to bring program information to them.

Multicultural Outreach

To continue efforts to reduce potential barriers for customers in the rural, multicultural/multilingual, and special needs customer segments, as well as to increase education and program enrollments, SDG&E pairs multicultural contractors with employees that are fluent in various languages to help staff

events and presentations. These contractors are fluent in the following languages: Spanish, Chinese, Aramaic/Arabic, and other languages as requested. During August 2020, SDG&E did not participate in any multicultural community outreach events due to the COVID-19 pandemic.

Other Customer Engagement Efforts

Subject to SDG&E COVID-19 pandemic response addressed above in section 1.2.2, SDG&E has several other customer engagement efforts to educate, enroll, and provide direct service to its customers. These efforts include direct service from SDG&E's Customer Contact Center (CCC) and Payment Offices, as well as the distribution of materials through other SDG&E customer-facing groups/programs and field services teams. Updated information as it relates to ongoing customer engagement and the impacts of the COVID-19 pandemic will continue to be provided in subsequent monthly reports.

SDG&E Customer Contact Center (CCC), Branch Offices, and Payment Offices

SDG&E's CCC, Branch Offices, and Payment Offices promote and offer the CARE and ESA Programs to potentially eligible customers. SDG&E also promotes these customer assistance solutions at its Authorized Payment Locations (APLs). Additionally, the Outreach team assists at Branch Office locations on a seasonal basis to help enroll customers. On March 20, SDG&E closed the branch offices to the public over concern of the COVID-19 pandemic. Branch offices are still accepting CARE applications at the building drop box.

Customers were urged to contact SDG&E’s CCC or go online to resolve utility issues.

In D.16-06-054, SDG&E received Commission authorization for its CCC’s Energy Service Specialists to enroll customers directly into the CARE Program over the telephone. In August 2020, SDG&E’s CCC and Branch Office generated the following applications and leads over the telephone:

	CCC	Branch Office
ESA Leads	3	5
CARE Enrollments	7	3
CARE Recertifications	0	1

1.3 Leveraging Success Evaluation, Including CSD

Single-Family Affordable Solar Housing (SASH) Program

SDG&E works with GRID Alternatives to enroll customers in the ESA Program based on participation in the SASH Program. Once approved, contractors install all feasible ESA Program measures in the home prior to the SASH Program’s installation of a solar system. In July, SDG&E was contacted by GRID Alternatives requesting to propose a new semi-annual process for providing leads to SDG&E, where GRID Alternatives would provide a list of accounts to SDG&E to generate potential leads for customers who have not recently been treated through ESA. In August, SDG&E continued discussion with GRID to further refine the information provided to ensure qualified leads are being submitted to SDG&E for follow-up, as the guidelines to the programs are not aligned and additional screening is needed prior to sharing information. Additionally, SDG&E began the process for securing a Non-Disclosure Agreement (NDA) for

additional data sharing efforts to be conducted for the DAC-SASH program. Once the NDA is finalized, SDG&E will discuss additional data sharing efforts.

Through August, SDG&E has enrolled 11 customers through SASH leveraging efforts.

Additionally, D.16-11-022 required the utilities to provide GRID Alternatives with information on CARE high energy usage (HEU) customers who have participated in the ESA Program. Due to a moratorium on CARE HEU during the COVID-19 pandemic, zero leads were generated for GRID Alternatives for the month of August.

As part of SDG&E's leveraging agreement with San Diego County Water Authority (SDCWA), SDCWA reimburses SDG&E for water measures installed as part of the ESA Program in homes where customers have an active SDCWA account. This agreement will continue until December 31, 2020 or until SDCWA's funds are exhausted. In August, SDG&E submitted two invoices to SDCWA for 4,753 water saving measures that totaled to \$24,552.

1.3.1 Please provide a status of the leveraging effort with CSD. What new steps or programs have been implemented? What were the results in terms of new enrollments?

SDG&E continues to partner closely with local Low-Income Home Energy Assistance Program (LIHEAP) agencies to improve leveraging opportunities between CSD's LIHEAP and the ESA Program. Both San Diego LIHEAP contractors have resumed enrollment efforts. LIHEAP agencies have also received additional payment assistance funding, which is expected to increase the leveraging opportunities between the two programs. In August, LIHEAP organizations generated 91 leads for the ESA Program and enrolled 47 customers.

1.4 Workforce Education & Training (WE&T)

1.4.1 Please summarize efforts to improve and expand ESA Program workforce education and training. Describe steps taken to hire and train low-income workers and how such efforts differ from prior program years.

SDG&E did not conduct any training in conjunction with WE&T efforts in August 2020.

1.5 Miscellaneous

1.5.1 ESA Program Studies

2022 Low Income Needs Assessment (LINA) Study

Southern California Edison Company (SCE) is managing the contract for the next statewide LINA study. The Request For Proposal (RFP) was released on August 19, 2020 and a bidder's conference was held on August 31, 2020. Proposals are due September 16, 2020.

Non Energy Benefits (NEB) Assessment

The study team met weekly during August to review and discuss Apprise's recommended changes to the NEB calculations. A preliminary draft model was reviewed and the IOUs provided measure and utility specific data to be used in the model for testing.

1.5.2 ESA Program Pilot

SDG&E is not currently conducting any pilots.

2. CARE EXECUTIVE SUMMARY

2.1 CARE Program Summary

2.1.1 Please provide CARE Program summary costs.

CARE Budget Categories	Authorized Budget ¹¹	Actual Expenses to Date	% of Budget Spent
Outreach	\$3,254,171	\$1,858,845	57%
Proc., Certification and Verification	\$517,211	\$435,296	84%
Post Enrollment Verification	\$363,667	\$101,923	28%
Information Tech./Programming	\$1,719,900	\$429,780	25%
Pilots-CHANGES	\$267,733	\$183,695	69%
Regulatory Compliance	\$303,653	\$280,561	92%
General Administration	\$836,246	\$361,311	43%
CPUC Energy Division Staff	\$57,852	\$68,229	118%
Cooling Centers ¹²	\$0	\$(42,048)	0%
Total Expenses	\$7,320,433	\$3,677,593	50%
Subsidies and Benefits	\$74,571,504	\$86,070,904	115%
Total Program Costs and Discounts	\$81,891,937	\$89,748,498	110%

2.1.2 Provide the CARE Program penetration rate to date.

CARE Penetration		
Participants Enrolled	Eligible Participants ¹³	Penetration rate
328,840	302,245	109%

¹¹ Budget authorized in approval of SDG&E Advice Letter 3250-E/2688-G dated December 27, 2018 for program years 2019 and 2020.

¹² The funding for SDG&E's Cool Zones is no longer under the CARE program. See D.17-12-009 at Ordering Paragraph 114. The \$(42,048) represents 2019 Cooling Centers expenses charged to the CARE program in 2019 and correctly removed in 2020 per D.17-12-009.

¹³ On March 17, 2020, Pacific Gas and Electric Company (PG&E), on behalf of the IOUs, filed the revised Annual Estimates of CARE Eligible Customers and Related Information. This number reflects estimates of SDG&E's CARE Eligible Participants for 2020, as reflected in filing A.14-11-007, et al., Annual CARE Eligibility Estimates.

2.2 Outreach

2.2.1 Discuss utility outreach activities and those undertaken by third parties on the utility's behalf.

In August 2020, marketing and outreach efforts generated 4,671 completed CARE applications and 3,039 new enrollments/recertifications for the program. Below is a summary of CARE specific outreach efforts.

Direct Marketing

Direct Mail

In August 2020, SDG&E continued its rate comparison campaign by mailing a comparison letter to 5,244 potential CARE customers. The letter compares a customer's average bill total for the last 12 months to what it would have been had they been enrolled in CARE receiving an average discount of 30%.

Customers are encouraged to call SDG&E's toll-free enrollment number or to apply through SDG&E's online application.

Email

In August 2020, SDG&E continued with its Rate Comparison Nurture Campaign. The Nurture Campaign sends a series of automated, pre-written messages over a specified period to move customers closer to conversion. Contacts receive messages based on behavioral triggers and may receive up to three messages (including reminders) over a 30-day period, depending on engagement level. In August 2020, SDG&E sent out 48,559 emails (many of these reminders) which

generated a 35% open rate and a 7% click through rate over the course of the month.

Community Outreach & Engagement

Community outreach & engagement efforts allow SDG&E to educate, connect and directly engage with customers in communities where they work and live. Outreach and engagement activities included events, presentations, workshops, trainings, partnerships with CBOs, and customized efforts.

CARE Partners (Capitation Agencies)

SDG&E partners with 19 social service agencies such as the Women’s Infant & Children Organization (WIC) program, refugee assimilation organizations, and others to help enroll its hardest-to-reach customers. These organizations serve high-risk, low-income individuals and families with enrollment in state and federally funded assistance programs, including Cal Fresh, LIHEAP, Covered California, and California Lifeline. The partnering organizations are in diverse low-income communities serving multicultural/multilingual, seniors, veterans, special needs, and LEP audiences and provide multilingual staffing. During the month of August, the following numbers were generated by the Capitation Agencies:

Capitation Agencies	
ESA Leads	106
CARE Enrollments	144
CARE Recertifications ¹⁴	2

Cool Zones

Cool Zones are typically active from May 15 through October 31 of each year. In August, the County of San Diego opened two additional Cool Zone locations within State safety guidelines for a total of nine locations. As of August, 627 fans have been distributed to customers and the County of San Diego had over 652 inquiries about Cool Zones.

Women’s Infant & Children Organizations

In August, WIC offices were closed to in-person interactions because of COVID-19. The WIC offices, however, continue to field questions from their clientele via telephone. In August, Outreach held two virtual presentations to San Diego State University (SDSU) WIC offices to refresh them on Customer Assistance programs.

¹⁴ CARE recertifications received were requested by SDG&E prior to customer protections which suspended recertifications on March 4, 2020. Since March 4, no customers are required to recertify and SDG&E has not removed any customers from the CARE program resulting from recertification.

County Health and Human Service Agency Collaboration

SDG&E collaborates with the County of San Diego Health and Human Services Agency (HHSA) to connect customers to programs like CARE. All field HHSA offices include a source coded CARE application in their new client intake packets. In August 2020, the following applications were received:

HHSA	August	YTD
ESA Leads	0	0
CARE Enrollments	25	759
CARE Recertifications ¹⁵	1	326

2.3 CARE Recertification Complaints

2.3.1 Report the number of customer complaints received (formal or informal, however and wherever received) about their CARE recertification efforts, with the nature of the complaints and resolution.

In August 2020, SDG&E did not receive any customer complaints regarding CARE recertification.

3. CHANGES REPORTING

In compliance with requirements outlined in D.12-12-011, SDG&E has updated CARE Table 10 information for the month of July 2020. As of June 1st, 2020, CARE

¹⁵ The CARE recertifications received were requested by SDG&E prior to customer protections which suspended recertifications on March 4, 2020. Since March 4, no customers are required to recertify and SDG&E has not removed any customers from the CARE program resulting from recertification.

Table 11 reports have moved from monthly to quarterly for the 2020-2021 CHANGES Program contract year. Accordingly, July and August 2020 activity for CARE Table 10 and Q1 June-August CARE Table 11 data will be reported in a subsequent report.¹⁶

4. APPENDIX A – ESA AND CARE PROGRAM TABLES

ESA Program - Table 1 - Program Expenses

ESA Program - Table 1A – Program Expenses Funded from 2009-2016 “Unspent ESA Program Funds”

ESA Program - Table 2 - Program Expenses & Energy Savings by Measures Installed

ESA Program - Table 2A - Program Expenses & Energy Savings by Measures Installed (CSD Leveraging)

ESA Program - Table 2B - Program Expenses & Energy Savings by Measures Installed (Multifamily Common Area Measures)

ESA Program – Table 2B-1 – Eligible Common Area Measures List

ESA Program - Table 3A & 3B - Average Bill Savings per Treated Home/Common Area

ESA Program - Table 4A-1, 4B & 4C– Homes/Buildings Treated

ESA Program - Table 4A-2 - Homes Unwilling/Unable to Participate

ESA Program - Table 5A, 5B & 5C - Program Customer Summary

ESA Program - Table 6 - Expenditures for Pilots and Studies

¹⁶ SDG&E provides data from the previous month due to reporting delays from CHANGES which prevents SDG&E from reporting current month activity.

ESA Program – Table 7 - Second Refrigerator, In-Home Education,
MyEnergy/MyAccount Platform

CARE Program - Table 1 - CARE Overall Program Expenses

CARE Program - Table 2 - CARE Enrollment, Recertification, Attrition, and
Penetration

CARE Program - Table 3a - CARE Post-Enrollment Verification Results (Model)

CARE Program - Table 3b - CARE Post-Enrollment Verification Results (High Usage)

CARE Program - Table 4 - Self Certification and Re-Certification

CARE Program - Table 5 - Enrollment by County

CARE Program - Table 6 - Recertification Results

CARE Program - Table 7 - Capitation Contractors

CARE Program - Table 8 - Participants as of Month End

CARE Program - Table 9 - Expenditures for the CHANGES Pilot

CARE Program - Table 10 - CHANGES One-On-One Customer Assistance Sessions

CARE Program - Table 11 - CHANGES Group Customer Assistance Sessions

**Energy Savings Assistance Program Table 1 - Expenses
SDG&E
August 2020**

ESA Program:	Authorized Budget [1] [2]			Current Month Expenses [4]			Year to Date Expenses			% of Budget Spent YTD		
	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total
Energy Efficiency												
Appliances [3]	\$ 854,260	\$ 319,825	\$ 1,174,085	\$ 14,995	\$ 2,794	\$ 17,789	\$ (11,642)	\$ 272,534	\$ 260,892	-1%	85%	22%
Domestic Hot Water	\$ 65,958	\$ 2,132,630	\$ 2,198,588	\$ 1,132	\$ 36,608	\$ 37,741	\$ 13,496	\$ 436,358	\$ 449,854	20%	20%	20%
Enclosure	\$ 2,560,350	\$ 3,393,952	\$ 5,954,302	\$ 32,610	\$ 43,227	\$ 75,837	\$ 283,430	\$ 375,709	\$ 659,139	11%	11%	11%
HVAC	\$ 427,358	\$ 3,727,353	\$ 4,154,711	\$ (7,702)	\$ 90,476	\$ 82,774	\$ 63,374	\$ 921,328	\$ 984,702	15%	25%	24%
Maintenance	\$ 7,063	\$ 291,617	\$ 298,680	\$ -	\$ 5,680	\$ 5,680	\$ -	\$ 41,183	\$ 41,183	0%	14%	14%
Lighting	\$ 4,642,829	\$ -	\$ 4,642,829	\$ 75,201	\$ -	\$ 75,201	\$ 1,161,763	\$ -	\$ 1,161,763	25%	0%	25%
Miscellaneous	\$ 1,775,159	\$ -	\$ 1,775,159	\$ 11,383	\$ -	\$ 11,383	\$ 244,736	\$ -	\$ 244,736	14%	0%	14%
Customer Enrollment	\$ 2,195,740	\$ 2,195,740	\$ 4,391,481	\$ 36,117	\$ 36,117	\$ 72,233	\$ 801,433	\$ 801,433	\$ 1,602,865	36%	36%	36%
In Home Education	\$ 348,433	\$ 348,433	\$ 696,865	\$ 8,082	\$ 8,082	\$ 16,165	\$ 145,068	\$ 145,068	\$ 290,136	42%	42%	42%
Pilot	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	0%	0%	0%
	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	0%	0%	0%
	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	0%	0%	0%
Energy Efficiency TOTAL [4]	\$ 12,877,149	\$ 12,409,550	\$ 25,286,700	\$ 171,818	\$ 222,984	\$ 394,802	\$ 2,701,657	\$ 2,993,614	\$ 5,695,271	21%	24%	23%
Training Center	\$ 249,089	\$ 249,089	\$ 498,179	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	0%	0%	0%
Inspections	\$ 90,210	\$ 90,210	\$ 180,420	\$ 4,930	\$ 4,930	\$ 9,859	\$ 53,591	\$ 53,591	\$ 107,181	59%	59%	59%
Marketing and Outreach	\$ 600,000	\$ 600,000	\$ 1,200,000	\$ 59,305	\$ 59,305	\$ 118,609	\$ 439,044	\$ 439,044	\$ 878,088	73%	73%	73%
Statewide Marketing Education and Outreach	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	0%	0%	0%
Studies	\$ 17,083	\$ 17,083	\$ 34,166	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	0%	0%	0%
Regulatory Compliance [5]	\$ 168,266	\$ 168,266	\$ 336,532	\$ (75,150)	\$ (75,150)	\$ (150,299)	\$ 155,292	\$ 155,291	\$ 310,583	92%	92%	92%
General Administration [6]	\$ 1,368,601	\$ 1,368,601	\$ 2,737,202	\$ (8,702)	\$ (8,702)	\$ (17,405)	\$ 972,916	\$ 972,915	\$ 1,945,831	71%	71%	71%
CPUC Energy Division	\$ 23,877	\$ 23,877	\$ 47,754	\$ -	\$ -	\$ -	\$ 14,621	\$ 14,621	\$ 29,241	61%	61%	61%
Reallocation (ME&O budget reduced from \$1.2M)	\$ 343,848	\$ 343,848	\$ 687,695	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	0%	0%	0%
TOTAL PROGRAM COSTS	\$ 15,738,123	\$ 15,270,524	\$ 31,008,648	\$ 152,200	\$ 203,366	\$ 355,566	\$ 4,337,120	\$ 4,629,075	\$ 8,966,194	28%	30%	29%
Funded Outside of ESA Program Budget												
Indirect Costs				\$ 36,734	\$ 15,434	\$ 52,168	\$ 332,814	\$ 312,826	\$ 645,639			
NGAT Costs		\$ 288,000	\$ 288,000		\$ 7,798	\$ 7,798		\$ 53,248	\$ 53,248		18%	18%

[1] Authorized budget does not include shifted funds from previous years and/or program cycles. Shifted funds, referred to as "2009-2016 Unspent ESA Program Funds", are reflected in ESA Table 1A.

[2] Reflects the authorized funding approved in the CPUC Energy Division Disposition Letter dated 12/27/2018 approving SDG&E Advice Letter 3250-E/2688-G.

[3] Negative YTD electric amount due to the correction of 2019 expense incorrectly charged to electric and reclassified to gas.

[4] Current Month Expenses for Energy Efficiency Total includes August accruals and/or re-accruals of \$124,665 in the following reporting categories: Appliances \$0; Domestic Hot Water \$4,141; Enclosure \$4.26; HVAC \$8,561; Maintenance \$3,628; Lighting \$24,126; Miscellaneous \$7,373; Customer Enrollment \$65,136; In Home Energy Education \$11,696.

[5] As lead IOU, SDG&E expensed the full invoice amount for the disaggregated load profile project and reimbursements from the other IOU's are forthcoming. The total expense will decrease as SDG&E's portion for this project is \$10.3%. Netagive amounts are due to reimbursements recieved from the other IOU's.

[6] Includes a total of \$907,821 for COVID 19 Advanced Payments to the following contractors: CUI \$32,000; Jerry's Heating & Air \$54,002; RHA \$205,120; Eagle Systems \$205,509; Amer Insulation/Amer Eco \$411,190. A total of \$261,220 was returned from the following contractors: \$86,720 THA; \$53,278 Jerry's Heating & Air; \$87,672 R&B Wholesale Distribution; \$33,550 Reliable Energy Mgmnt. Negative amounts are due to the return of advance payment from THA.

NOTE: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

Energy Savings Assistance Program Table 1A - Expenses Funded From 2009-2016 "Unspent ESA Program Funds"
SDG&E
August 2020

ESA Program [1]:	Authorized Budget [2]			Current Month Expenses			Year to Date Expenses			% of Budget Spent YTD		
	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total
Energy Efficiency												
Multi-Family Common Area Measures	\$ 1,767,500	\$ 1,767,500	\$ 3,535,000	\$ (102,593)	\$ 204,673	\$ 102,080	\$ 299,092	\$ 606,359	\$ 905,451	17%	34%	26%
In-Home Education	\$ 185,912	\$ 185,912	\$ 371,824	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	0%	0%	0%
Leveraging - CSD [3]	\$ 241,216	\$ 241,216	\$ 482,431	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	0%	0%	0%
Pilot [4] [5]	\$ 25,000	\$ 25,000	\$ 50,000	\$ -	\$ -	\$ -	\$ (1,500)	\$ (1,500)	\$ (3,000)	-6%	-6%	-6%
Studies [6] [7]	\$ 30,625	\$ 30,625	\$ 61,250	\$ 14,676	\$ 14,676	\$ 29,352	\$ 53,146	\$ 53,146	\$ 106,292	174%	174%	174%
Regulatory Compliance												
General Administration												
TOTAL PROGRAM BUDGET/EXPENSES	\$ 2,250,253	\$ 2,250,253	\$ 4,500,505	\$ (87,917)	\$ 219,349	\$ 131,432	\$ 350,738	\$ 658,005	\$ 1,008,743	16%	29%	22%

[1] Add additional categories if relevant to your utility

[2] Reflects the authorized funding in D.16-11-022 and updated via Resolution E-4884 addressing conforming Advice Letters 3065-E/2568-G and 3065-E-A/2568-G-A. Budgets updated and approved via AL 3250-E/2688-G.

[3] Refers to budget supporting CSD's LIWP program

[4] Funding authorized for Programmable Communicating Thermostat (PCT) Pilot.

[5] Negative YTD amount is the result of 2019 expense related to thermostats reclassified to Marketing and Outreach (Table 1) in PY2020.

[6] Funding authorized for Rapid Feedback Research and Analysis and Potential and Goals Study.

[7] YTD total includes \$30.5K correction of 2019 expense incorrectly charged to General Administration (Table 1) and reclassified to Rapid Feedback Research and Analysis in PY2020.

NOTE: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

Energy Savings Assistance Program Table 2

SDG&E

August 2020

Measures	ESA Program (Summary) Total							ESA Program (First Touch Homes Treated)							ESA Program (Re-Treated Homes/Go Backs)							ESA Program (Aliso Canyon - SCG & SCE) [6]						
	Units	Year-To-Date Completed & Expensed Installation						Units	Year-To-Date Completed & Expensed Installation						Units	Year-To-Date Completed & Expensed Installation						Units	Year-To-Date Completed & Expensed Installation					
		Quantity Installed (K+S)	kWh [4] (Annual) (L+T)	kW [4] (Annual) (M+U)	Therms [4] (Annual) (N+V)	Expenses (\$) [7] (O+W)	% of Expenditure		Quantity Installed	kWh[4] (Annual)	kW[4] (Annual)	Therms[4] (Annual)	Expenses (\$)	% of Expenditure		Quantity Installed	kWh[4] (Annual)	kW[4] (Annual)	Therms[4] (Annual)	Expenses (\$)	% of Expenditure		Quantity Installed	kWh[4] (Annual)	kW[4] (Annual)	Therms[4] (Annual)	Expenses (\$)	% of Expenditure
Appliances																												
High Efficiency Clothes Washer	Each	63	304	0	1,165	60,308	1.3%	Each	13	185	0	229	\$ 12,681	1.1%	Each	50	119	0	936	47,627	2.0%	Each						
Refrigerator	Each	219	126,309	15	-	198,199	4.2%	Each	48	30,220	4	-	\$ 44,014	3.7%	Each	171	96,089	12	-	\$ 154,185	6.5%	Each						
Microwave	Each	-	-	-	-	-	0.0%	Each	-	-	-	-	-	0.0%	Each	-	-	-	-	-	0.0%	Each						
Domestic Hot Water																												
Other Domestic Hot Water[3]	Home	3,200	10,542	1	9,344	196,589	4.2%	Home	1,032	3,579	1	2,904	\$ 57,519	4.9%	Home	2,168	6,963	1	6,440	\$ 139,069	5.9%	Home						
Water Heater Tank and Pipe Insulation	Home	191	-	-	120	11,025	0.2%	Home	102	-	-	48	\$ 5,789	0.5%	Home	89	-	-	72	\$ 5,236	0.2%	Home						
Water Heater Repair/Replacement	Home	614	-	-	17,713	331,360	7.1%	Home	243	-	-	8,025	\$ 110,719	9.4%	Home	371	-	-	9,688	\$ 220,641	9.4%	Home						
Combined Showerhead/TSV	Home	5	-	-	31	341	0.0%	Home	-	-	-	-	\$ -	0.0%	Home	5	-	-	31	\$ 341	0.0%	Home						
New - Heat Pump Water Heater	Each	-	-	-	-	-	0.0%	Each	-	-	-	-	\$ -	0.0%	Each	-	-	-	-	\$ -	0.0%	Each						
New - Tub Diverter/ Tub Spout	Each	29	65	0	56	3,054	0.1%	Each	19	65	0	36	\$ 2,001	0.2%	Each	10	-	-	20	\$ 1,053	0.0%	Each						
New - Thermostat-controlled Shower Valve	Each	-	-	-	-	-	0.0%	Each	0	0	0	0	\$ 0	0.0%	Each	0	0	0	0	\$ 0	0.0%	Each						
Enclosure[1]																												
Air Sealing	Home	2,011	21,632	5	632	629,940	13.5%	Home	595	7,280	2	170	\$ 193,351	16.4%	Home	1,416	14,352	3	462	\$ 436,589	18.5%	Home						
Caulking	Home	-	-	-	-	-	0.0%	Home	-	-	-	-	\$ -	0.0%	Home	-	-	-	-	\$ -	0.0%	Home						
Attic Insulation	Home	22	645	0	735	30,306	0.6%	Home	7	215	0	245	\$ 9,645	0.8%	Home	15	430	0	490	\$ 20,662	0.9%	Home						
HVAC																												
FAU Standing Pilot Conversion	Each	1	-	-	10	341	0.0%	Each	-	-	-	-	\$ -	0.0%	Each	1	-	-	10	\$ 340.67	0.0%	Each						
Furnace Repair/Replacement	Each	718	-	-	(10,045)	827,600	17.7%	Each	233	-	-	(2,296)	\$ 260,786	22.1%	Each	485	-	-	(7,749)	\$ 566,813.65	24.1%	Each						
Room A/C Replacement	Each	42	(2,046)	(0)	-	43,062	0.9%	Each	1	-	-	-	\$ 1,205	0.1%	Each	41	(2,046)	(0)	-	\$ 41,856.82	1.8%	Each						
Central A/C replacement	Each	-	-	-	-	-	0.0%	Each	-	-	-	-	\$ -	0.0%	Each	-	-	-	-	\$ -	0.0%	Each						
Heat Pump Replacement	Each	-	-	-	-	-	0.0%	Each	-	-	-	-	\$ -	0.0%	Each	-	-	-	-	\$ -	0.0%	Each						
Evaporative Cooler (Replacement)	Each	-	-	-	-	-	0.0%	Each	-	-	-	-	\$ -	0.0%	Each	-	-	-	-	\$ -	0.0%	Each						
Evaporative Cooler (Installation)	Each	-	-	-	-	-	0.0%	Each	-	-	-	-	\$ -	0.0%	Each	-	-	-	-	\$ -	0.0%	Each						
Duct Test and Seal	Home	111	-	-	564	19,614	0.4%	Home	39	-	-	168	\$ 7,422	0.6%	Home	72	-	-	396	\$ 12,192.24	0.5%	Home						
New - Energy Efficient Fan Control	Home	-	-	-	-	-	0.0%	Home	-	-	-	-	\$ -	0.0%	Home	-	-	-	-	\$ -	0.0%	Home						
New - Prescriptive Duct Sealing	Home	-	-	-	-	-	0.0%	Home	-	-	-	-	\$ -	0.0%	Home	-	-	-	-	\$ -	0.0%	Home						
New - High Efficiency Forced Air Unit (HE FAU)	Home	-	-	-	-	-	0.0%	Home	-	-	-	-	\$ -	0.0%	Home	-	-	-	-	\$ -	0.0%	Home						
New - A/C Time Delay	Home	-	-	-	-	-	0.0%	Home	-	-	-	-	\$ -	0.0%	Home	-	-	-	-	\$ -	0.0%	Home						
New - Smart Thermostat	Home	58	7,313	-	386	10,380	0.2%	Home	28	3,656	-	194	\$ 4,960	0.4%	Home	30	3,656	-	193	\$ 5,420.00	0.2%	Home						
Maintenance																												
Furnace Clean and Tune	Home	607	-	-	(1,164)	48,387	1.0%	Home	158	-	-	(297)	\$ 12,368	1.0%	Home	449	-	-	(867)	\$ 36,018.99	1.5%	Home						
Central A/C Tune up	Home	-	-	-	-	-	0.0%	Home	-	-	-	-	\$ -	0.0%	Home	-	-	-	-	\$ -	0.0%	Home						
Lighting																												
Interior Hard wired LED fixtures	Each	2,345	9,919	1	(181)	196,886	4.2%	Each	467	1,975	0	(36)	\$ 39,209	3.3%	Each	1,878	7,944	1	(145)	\$ 157,676.88	6.7%	Each						
Exterior Hard wired LED fixtures	Each	620	3,187	0	-	44,626	1.0%	Each	179	920	0	-	\$ 12,896	1.1%	Each	441	2,267	0	-	\$ 31,729.65	1.3%	Each						
LED Torchiers	Each	2,344	9,915	1	(179)	215,133	4.6%	Each	775	3,278	0	(60)	\$ 70,646	6.0%	Each	1,569	6,637	1	(120)	\$ 144,486.75	6.1%	Each						
Occupancy Sensor	Each	-	-	-	-	-	0.0%	Each	-	-	-	-	\$ -	0.0%	Each	-	-	-	-	\$ -	0.0%	Each						
LED Night Light	Each	-	-	-	-	-	0.0%	Each	-	-	-	-	\$ -	0.0%	Each	-	-	-	-	\$ -	0.0%	Each						
New - LED R/BR Lamps	Each	1,785	5,391	1	(90)	28,863	0.6%	Each	866	2,615	0	(41)	\$ 14,003	1.2%	Each	919	2,775	0	(48)	\$ 14,860.23	0.6%	Each						
New - LED A-Lamps	Each	31,802	67,420	8	(1,110)	467,489	10.0%	Each	15,537	32,938	4	(495)	\$ 228,394	19.3%	Each	16,265	34,482	4	(615)	\$ 239,095.50	10.1%	Each						
Miscellaneous																												
Pool Pumps	Each	-	-	-	-	-	0.0%	Each	-	-	-	-	\$ -	0.0%	Each	-	-	-	-	\$ -	0.0%	Each						
Smart Strip	Each	920	128,800	18	-	55,283	1.2%	Each	583	81,620	11	-	\$ 36,883	3.1%	Each	337	47,180	7	-	\$ 18,399.62	0.8%	Each						
Smart Strip Tier II	Each	1,447	202,580	28	-	120,330	2.6%	Each	661	92,540	13	-	\$ 57,939	4.9%	Each	786	110,040	15	-	\$ 62,391.00	2.6%	Each						
Pilots																												
														0.0%														
Customer Enrollment																												
ESA Outreach & Assessment	Home	6,187	-	-	-	\$ 955,551	20.4%	Home	2,758	-	-	-	\$ 411,948	34.8%	Home	3,429	-	-	-	\$ 543,603.11	23.1%	Home						
ESA In-Home Energy Education	Home	6,191	-	-	-	\$ 180,532	3.9%	Home	2,761	-	-	-	\$ 78,641	6.7%	Home	3,430	-	-	-	\$ 101,890.67	4.3%	Home						
Total Savings/Expenditures			591,976	79	17,987	\$ 4,675,200				261,088	35	8,793	\$ 1,182,431.52			27,568	330,888	44	9,194	\$ 2,356,685.07								
Total Households Weatherized [2]		2,017							596						1,421													
Households Treated	Total (K+S)							First Touches							Re-treated Homes/Go-Backs													
- Single Family Households Treated	Home	1,604						Home	854						Home	750												
- Multi-family Households Treated	Home	3,518						Home	1,386						Home	2,132												
- Mobile Homes Treated	Home	615						Home	318						Home	297												
Total Number of Households Treated	Home	5,737						Home	2,558						Home	3,179												

**Energy Savings Assistance Program Table 2A
SDG&E
August 2020**

Measures	Units	ESA Program - CSD Leveraging					
		Year-To-Date Completed & Expensed Installation					
		Quantity Installed	kWh[3] (Annual)	kW[3] (Annual)	Therms[3] (Annual)	Expenses (\$)	% of Expenditure
Appliances							
High Efficiency Clothes Washer	Each	-	-	-	-	\$ -	0.0%
Refrigerators	Each	-	-	-	-	\$ -	0.0%
Microwaves [4]	Each	-	-	-	-	\$ -	0.0%
Domestic Hot Water							
Water Heater Blanket	Home	-	-	-	-	\$ -	0.0%
Low Flow Shower Head	Home	-	-	-	-	\$ -	0.0%
Water Heater Pipe Insulation	Home	-	-	-	-	\$ -	0.0%
Faucet Aerator	Home	-	-	-	-	\$ -	0.0%
Water Heater Repair/Replacement	Each	-	-	-	-	\$ -	0.0%
Thermostatic Shower Valve	Each	-	-	-	-	\$ -	0.0%
Combined Showerhead/TSV	Each	-	-	-	-	\$ -	0.0%
Heat Pump Water Heater	Each	-	-	-	-	\$ -	0.0%
Tub Diverter/ Tub Spout	Each	-	-	-	-	\$ -	0.0%
Thermostat-controlled Shower Valve	Each	-	-	-	-	\$ -	0.0%
Enclosure							
Air Sealing / Envelope [1]	Home	-	-	-	-	\$ -	0.0%
Caulking	Home	-	-	-	-	\$ -	0.0%
Attic Insulation	Home	-	-	-	-	\$ -	0.0%
HVAC							
FAU Standing Pilot Conversion	Each	-	-	-	-	\$ -	0.0%
Furnace Repair/Replacement	Each	-	-	-	-	\$ -	0.0%
Room A/C Replacement	Each	-	-	-	-	\$ -	0.0%
Central A/C replacement	Each	-	-	-	-	\$ -	0.0%
Heat Pump Replacement	Each	-	-	-	-	\$ -	0.0%
Evaporative Cooler (Replacement)	Each	-	-	-	-	\$ -	0.0%
Evaporative Cooler (Installation)	Each	-	-	-	-	\$ -	0.0%
Duct Testing and Sealing	Home	-	-	-	-	\$ -	0.0%
Energy Efficient Fan Control	Home	-	-	-	-	\$ -	0.0%
Prescriptive Duct Sealing	Home	-	-	-	-	\$ -	0.0%
High Efficiency Forced Air Unit (HE FAU)	Home	-	-	-	-	\$ -	0.0%
A/C Time Delay	Home	-	-	-	-	\$ -	0.0%
Maintenance							
Furnace Clean and Tune	Home	-	-	-	-	\$ -	0.0%
Central A/C Tune up	Home	-	-	-	-	\$ -	0.0%
Lighting							
Interior Hard wired LED fixtures	Each	-	-	-	-	\$ -	0.0%
Exterior Hard wired LED fixtures	Each	-	-	-	-	\$ -	0.0%
Torchiere LED	Each	-	-	-	-	\$ -	0.0%
Occupancy Sensor	Each	-	-	-	-	\$ -	0.0%
LED Night Lights	Each	-	-	-	-	\$ -	0.0%
LED Diffuse Bulb (60W Replacement)	Each	-	-	-	-	\$ -	0.0%
LED Reflector Bulb	Each	-	-	-	-	\$ -	0.0%
LED Reflector Downlight Retrofit Kits	Each	-	-	-	-	\$ -	0.0%
LED A-Lamps	Each	-	-	-	-	\$ -	0.0%
Miscellaneous							
Pool Pumps	Each	-	-	-	-	\$ -	0.0%
Smart Power Strips - Tier 1	Each	-	-	-	-	\$ -	0.0%
Smart Power Strips - Tier 2	Each	-	-	-	-	\$ -	0.0%
Pilots							
Customer Enrollment							
Outreach & Assessment	Home	-	-	-	-	\$ -	0.0%
In-Home Education	Home	-	-	-	-	\$ -	0.0%
Total Savings/Expenditures							
						\$ -	0.0%
Total Households Weatherized [2]							
CSD MF Tenant Units Treated			Total				
			-				

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect

[1] Envelope and Air Sealing Measures may include outlet cover plate gaskets, attic access weatherization, weatherstripping - door, caulking and minor home repairs. Minor home repairs predominantly are door jamb repair / replacement, door repair, and window putty.

[2] Weatherization may consist of attic insulation, attic access weatherization, weatherstripping - door, caulking, & minor home repairs.

[3] All savings are calculated based on the following sources:

[4] Microwave savings are from ECONorthWest Study received in December of 2011.

Energy Savings Assistance Common Area Measures Program Table 2B

SDG&E

August 2020

Table 2B ESA Program - Multifamily Common Area Measures ⁵							
Year-To-Date Completed & Expensed Installation							
ESA CAM Measures[1]	Units (of Measure such as "each")	Quantity Installed	kWh (Annual)	kW (Annual)	Therms (Annual)	Expenses (\$)	% of Expenditure
Appliances							
Domestic Hot Water							
Central Boiler	Cap-kBTUh	500	-	-	1545	22,480	
Faucet Aerator	Each	9	207	0	23	\$ 68	
Pipe Insulation	Home	3	-	-	26	\$ 2,378	
Envelope							
HVAC							
AC Tune-up	Cap-Tons	95	1,486	1	14	\$ 11,708	
Furnace Replacement	Cap-kBTUh	148	-	-	45	\$ 2,368	
HEAT Pump Split System	Cap-Tons	10	404	0	(0)	\$ 18,526	
HEAT Pump Split System	Each	5	77	0	(0)	\$ 8,337	
Programmable Thermostat	Each	4	335	-	19	\$ 1,160	
Lighting							
Exterior LED Lighting	Fixture	998	64,597	-	-	\$ 188,922	
Exterior LED Lighting - Pool	Lamp	2	3,790	-	-	\$ 2,371	
Interior LED Exit Sign	Fixture	6	58	0	(0)	\$ 783	
Interior LED Fixture	Fixture	1,546	284,256	66	(819)	\$ 177,718	
Interior LED Lighting	KiloLumen	668	15,568	4	(134)	\$ 70,990	
Interior LED Screw-in	Lamp	498	3,288	1	(13)	\$ 5,021	
Interior TLED Type A Lamps	Lamp	1,999	75,150	18	(723)	\$ 25,354	
Interior TLED Type C Lamps	Lamp	913	34,323	8	(326)	\$ 24,608	
Miscellaneous							
Tier-2 Smart Power Strip	Each	31	4,201	1	(53)	\$ 2,989	
Variable Speed Pool Pump	Each	3	7,254	1	-	\$ 3,948	
Ancillary Services							
Audit ⁴		26				\$ 41,434	
Total	-	7,438	494,994	101	(397)	569,728	
Multifamily Properties Treated		Number					
Total Number of Multifamily Properties Treated²		39					
Subtotal of Master-metered Multifamily Properties Treated		11					
Total Number of Multifamily Tenant Units w/in Properties Treated³		2631					

[1] Envelope and Air Sealing Measures may include outlet cover plate gaskets, attic access weatherization, weatherstripping - door, caulking and minor home repairs. Minor home repairs predominantly are door jamb

[2] Weatherization may consist of attic insulation, attic access weatherization, weatherstripping - door, caulking, & minor home repairs.

[3] All savings are calculated based on the following sources:

Evergreen Economics "Impact Evaluation of the 2011 CA Low Income Energy Efficiency Program, Final Report." August 30, 2013.

[4] Per D.16-11-022 at p.210, the CPUC imposes a cap of 10% of ESA Program funds for administrative activities and a ceiling of 20% for direct implementation non-incentive costs.

[5] Refers to optimizing the installation of the measure installed such as retrofitting pipes, etc.

* Note: Applicable to Deed-Restricted, government and non-profit owned multi-family buildings described in D.16-11-022 where 65% of tenants are income eligible based on CPUC income requirements of at or below

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

Note: Implementation of the MF CAM Initiative AL 3196-E-A_2654-G-A was approved effective 5/30/2018.

**Energy Savings Assistance CAM Program Table 2B-1, Eligible Common Area Measures
List
SDG&E
August 2020**

Common Area Measures Category and Eligible Measures Title [1]	Effective Date	End Date[2]	Eligible Climate Zones [3]
Appliances			
Domestic Hot Water			
Pipe Insulation	18-May		6, 7, 8, 10, 14, 15
Faucet Aerator	18-May		6, 7, 8, 10, 14, 15
Central Boiler	18-May		6, 7, 8, 10, 14, 16
Envelope			
HVAC			
AC Tune-up	18-May		6, 7, 8, 10, 14, 15
Furnace Replacement	18-May		6, 7, 8, 10, 14, 15
HEAT Pump Split System	18-May		6, 7, 8, 10, 14, 15
HEAT Pump Split System	18-May		6, 7, 8, 10, 14, 15
Programmable Thermostat	18-May		6, 7, 8, 10, 14, 15
Lighting			
Exterior LED Lighting	18-May		6, 7, 8, 10, 14, 15
Interior LED Lighting	18-May		6, 7, 8, 10, 14, 15
Interior TLED Type A Lamps	18-May		6, 7, 8, 10, 14, 15
Interior TLED Type C Lamps	18-May		6, 7, 8, 10, 14, 15
Interior LED Exit Sign	18-May		6, 7, 8, 10, 14, 15
Interior LED Fixture	18-May		6, 7, 8, 10, 14, 15
Interior LED Screw-in	18-May		6, 7, 8, 10, 14, 15
Exterior LED Lighting - Pool	18-May		6, 7, 8, 10, 14, 15
Miscellaneous			
Tier-2 Smart Power Strip	18-May		6, 7, 8, 10, 14, 15
Variable Speed Pool Pump	18-May		6, 7, 8, 10, 14, 15

Standard Notes (do not delete)

1. Measures list may change based on available information on both costs and benefits (including energy benefits as well as non-energy benefits) and may vary across climate zones. This is not a list of installed measures, it is a list of eligible measures.

Table 2B-1 Column A should match Table 2B Column A for eligible (not canceled) measures.

2. Only complete if measure is canceled or discontinued

3. Defined as CEC California Building Climate Zones

https://www.energy.ca.gov/maps/renewable/building_climate_zones.html

	A	B
1	Energy Savings Assistance Program Tables 3A-B - Energy Savings and Average Bill Savings per Treated Home/Common Area	
2	SDG&E	
3	August 2020	
4		
5	Table 3A-1, ESA Program	
6	Annual kWh Savings	591,976
7	Annual Therm Savings	17,987
8	Lifecycle kWh Savings	5,193,151
9	Lifecycle Therm Savings	95,665
10	Current kWh Rate	\$ 0.18
11	Current Therm Rate	\$ 1.08
12	Average 1st Year Bill Savings / Treated households	\$ 20.44
13	Average Lifecycle Bill Savings / Treated Household	\$ 168.40
14		
15		
16	Table 3A-2, ESA Program - CSD Leveraging	
17	Annual kWh Savings	-
18	Annual Therm Savings	-
19	Lifecycle kWh Savings	-
20	Lifecycle Therm Savings	-
21	Current kWh Rate	\$ -
22	Current Therm Rate	\$ -
23	Average 1st Year Bill Savings / Treated Households	\$ -
24	Average Lifecycle Bill Savings / Treated Household	\$ -
25		
26		
27	Table 3A-3, Summary - ESA Program/CSD Leveraging	
28	Annual kWh Savings	591,976
29	Annual Therm Savings	17,987
30	Lifecycle kWh Savings	5,193,151
31	Lifecycle Therm Savings	95,665
32	Current kWh Rate	\$ 0.18
33	Current Therm Rate	\$ 1.08
34	Average 1st Year Bill Savings / Treated Households	\$ 20.44
35	Average Lifecycle Bill Savings / Treated Households	\$ 168.40
36		
37	[1] Summary is the sum of ESA Program + CSD Leveraging	
38		
39	Table 3B, ESA Program - Multifamily Common Area	
40	Annual kWh Savings	494,994
41	Annual Therm Savings	(397)
42	Lifecycle kWh Savings	4,827,290
43	Lifecycle Therm Savings	8,650
44	Current kWh Rate	\$0.18
45	Current Therm Rate	\$1.08
46	Average 1st Year Bill Savings / Treated Property	\$ 2,619.53
47	Average Lifecycle Bill Savings / Treated Property	\$ 25,945.20
48		
49		

	A	B	C	D	E	F	G
1	Energy Savings Assistance Program Table 4 - Homes/Buildings Treated						
2	SDG&E						
3	August2020						
4							
5	Table 4A-1, ESA Program						
6		Eligible Households			Households Treated YTD		
7	County	Rural [1]	Urban	Total	Rural	Urban	Total
8	Orange	0	14,986	14,986	0	280	280
9	San Diego	6,141	282,825	288,966	193	5,264	5,457
10	Total	6,141	297,811	303,952	193	5,544	5,737
11							
12							
13	Table 4B, ESA Program - CSD Leveraging						
14					Households Treated YTD		
15	County				Rural	Urban	Total
16	Orange						0
17	San Diego					0	0
18	Total				0	0	0
19							
20							
21	Table 4C, ESA Program - Multifamily Common Area						
22		*			Properties Treated YTD		
23	-				-	-	Total
24	-	-	-	-	-	-	-
25	-	-	-	-	-	39	39
26	Total				0	39	39
27							
28	[1] For IOU low income-related and Energy Efficiency reporting and analysis, the Goldsmith definition is applied.						
29	Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.						
30	*Do not currently have Eligible Properties for ESA CAM						
31							
32							

Energy Savings Assistance Program Table 4A-2, Homes Unwilling / Unable to Participate
SDG&E
August2020

ESA Program							
	Reason Provided						
County	Customer Unwilling/Declined Program Measures	Customer Unavailable - Scheduling Conflicts	Hazardous Environment (unsafe/unclean)	Landlord Refused to Authorize Participation	Household Exceeds Allowable Limits	Unable to Provide Required Documentation	Other Infeasible/ Ineligible
Orange	32	9	0	0	259	0	53
San Diego	3,425	4,298	8	0	6,560	363	257
Total	3,457	4,307	8	0	6,819	363	310

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

	A	B	C	D	E	F	G	H	I	J	K	L	M
1	Energy Savings Assistance Program Table 6 - Expenditures for Pilots and Studies												
2	SDG&E												
3	August 2020												
4		Authorized 2019 Funding [1]			Current Month Expenses			Year to Date Expenses			% of Budget Expended		
5		Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total
6	Pilots												
7	Programmable Communicating Thermostat (PCT) [2] [3]	\$ 25,000	\$ 25,000	\$50,000	\$0	\$0	\$0	\$ (1,500)	\$ (1,500)	\$ (3,000)	-6%	-6%	-6%
8													
9													
10	Total Pilots	\$25,000	\$25,000	\$50,000			\$0			-\$3,000	0%	0%	-6%
11													
12													
13	Studies												
14	Low Income Needs Assessment Study	\$ 8,334	\$ 8,334	\$16,667	\$0	\$0	\$0	\$0	\$0	\$0	0%	0%	0%
15	Load Impact Evaluation Study	\$ 9,167	\$ 9,167	\$18,333	\$0	\$0	\$0	\$0	\$0	\$0	0%	0%	0%
16	Equity Criteria and Non Energy Benefits Evaluation (NEB's)	\$ 2,500	\$ 2,500	\$5,000	\$0	\$0	\$0	\$0	\$0	\$0	0%	0%	0%
17	Unallocated Funds [4]	\$ (2,917)	\$ (2,917)	\$ (5,834)	\$0	\$0	\$0	\$0	\$0	\$0	0%	0%	0%
18	2017 Potential and Goals Study	\$ 5,625	\$ 5,625	\$11,250	\$0	\$0	\$0	\$0	\$0	\$0	0%	0%	0%
19	Rapid Feedback Research and Analysis [5]	\$ 25,000	\$ 25,000	\$50,000	\$14,676	\$14,676	\$29,352	\$53,146	\$53,146	\$106,292	213%	213%	213%
20													
21													
22													
23	Total Studies	\$47,708	\$47,708	\$95,416	\$14,676	\$14,676	\$29,352	\$53,146	\$53,146	\$106,292	111%	111%	111%
24													
25	[1] Reflects the authorized funding in D.16-11-022 and updated via Resolution E-4884 addressing conforming Advice Letters 3065-E/2568-G and 3065-E-A/2568-G-A.												
26	[2] Programmable Communicating Thermostat (PCT) Pilot budget approved via al 3250-E/2688-G. [Table 1A].												
27	[3] Negative amount is the result of 2019 expense related to thermostats reclassified to Marketing and Outreach (Table 1) in PY2020.												
28	[4] Unallocated funds represent the amount of funds originally requested for the Energy Education Phase II Study which was subsequently not authorized in D.16-11-022. However the budget was authorized and is not unallocated to a specific study [Table 1].												
29	[5] YTD total includes \$30.5K correction of 2019 expense incorrectly charged to General Administration (Table 1) and reclassified to Rapid Feedback Research and Analysis in PY2020.												
30													
31	Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.												
32													
33													

Energy Savings Assistance Program Table 7 (Second Refrigerators, In-Home Education, MyEnergy/My Account Platform)

**SDG&E
August 2020**

7A - Households Receiving Second Refrigerators - YTD			
Measures	Units	Received Refrigerator	Not eligible for Refrigerator due to Less than Six Occupants
Second Refrigerators	Each	1	0

7B - Households Receiving In- Home Energy Education Only - YTD		
Measures	Units	Households that Only Received Energy Education
In-Home Education	Home	454

7C - Households for My Energy/My Account Platform - YTD		
Opt-Out	Already Enrolled	Opt-In
5,890	1,229	304

Energy Savings Assistance Program Table 8 - Contractor Advanced Funding and Repayment

SDG&E

August 2020

B-C				E x F			(B)-(cumulative H + cumulative I)	
Total Advanced Amount[7]	Total Advance Eligible for PPRS Credit [1]	Total Advance Not Eligible for PPRS Credit	Percentage for PPRS Credit Calculation [2]	Total Contractor Invoices each month[3]	Total PPRS Credit Earned each month[4]	PPRS Credits Applied each month [5]	Non PPRS Payments Applied each month[6]	Total Advances Outstanding
Aug-20	\$ 1,169,041		40%		\$ -		\$ 261,220	\$ 907,821
Sep-20					\$ -			\$ 907,821
Oct-20					\$ -			\$ 907,821
Nov-20								\$ 907,821
Dec-20								\$ 907,821
Jan-21								\$ 907,821
Feb-21								\$ 907,821
Mar-21								\$ 907,821
Apr-21								\$ 907,821
May-21								\$ 907,821
Jun-21								\$ 907,821
Jul-21								\$ 907,821
Aug-21								\$ 907,821
Sep-21							\$ 907,821	
Oct-21							\$ 907,821	
Nov-21							\$ 907,821	
Dec-21							\$ 907,821	
Total				\$ -	\$ -	\$ -	\$ 261,220	

IOUs - Do not delete footnotes 1-6 below.

[1] Contractor labor and labor-related costs. Post-Pandemic Return to Service (PPRS) credit eligible.

[2] 40% for PPRS credit calculation from Joint Tier 2 Advice Letter 5654-G filed on June 29, 2020

[3] For work performed during PPRS credit-earning period July 15, 2020 through January 14, 2021, for contractors receiving advances. (Dates will vary by IOU based on start of PPRS credit earnings period.)

[4] Based on total monthly contractor invoices, up to maximum allowable for each contractor.

[5] Credits may be applied at a later date than earned depending on the contractor repayment schedule. This value should not exceed column G

[6] Includes repayments processed for which PPRS credits were not applied, including contractor payments returned unused due to agreement termination or duplicate payments received from other funding sources.

[7] Advance funding provided to contractors prior to August 2020.

Note: This table created pursuant to section 1.2.3 in Commission Resolution E-5074. This report covers the period from the issuance of advances until the last day of

CARE Table 2 - Enrollment, Recertification, Attrition, & Penetration⁵
SDG&E
August 2020

	A	B	C	D	E	F	G	H	I	J	K	L	M	N	O	P	Q	R	S	T	U	V	W	X	Y	
1																										
2																										
3																										
4	New Enrollment											Recertification					Attrition (Drop Offs)				Enrollment		Total CARE Participants	Estimated CARE Eligible⁵	Penetration Rate % (W/X)	
5	Automatic Enrollment				Self-Certification (Income or Categorical)					Total New Enrollment (E+J)	Scheduled	Non-Scheduled (Duplicates)	Automatic	Total Recertification (L+M+N)	No Response⁴	Failed PEV	Failed Recertification	Other	Total Attrition (P+Q+R+S)	Gross (K+O)	Net Adjusted (K-T)					
6	Inter-Utility¹	Intra-Utility²	Leveraging³	Combined (B+C+D)	Online	Paper	Phone	Capitation	Combined (F+G+H+I)																	
7	January	70	172	0	242	4,366	1,307	343	246	6,262	6,504	3,911	3,619	4,130	11,660	1,443	66	171	5,604	7,284	18,164	-780	300,720	302,245	99%	
8	February	0	146	0	146	4,479	977	245	244	5,945	6,091	1,917	2,860	4,160	8,937	1,673	77	153	1,552	3,455	15,028	2,636	303,356	302,245	100%	
9	March	0	79	0	79	7,074	1,367	639	243	9,323	9,402	2,067	2,409	2,298	6,774	62	9	40	3,442	3,553	16,176	5,849	309,205	302,245	102%	
10	April	0	36	0	36	7,019	1,214	735	230	9,198	9,234	219	665	0	884	485	8	9	2,582	3,084	10,118	6,150	315,355	302,245	104%	
11	May	17	6	0	23	6,434	1,336	1,096	218	9,084	9,107	13	583	0	596	0	0	0	2,400	2,400	9,703	6,707	322,062	302,245	107%	
12	June	152	22	0	174	5,300	798	514	169	6,781	6,955	10	434	1	445	0	0	1	3,119	3,120	7,400	3,835	325,897	302,245	108%	
13	July	48	32	0	80	4,888	796	467	183	6,334	6,414	42	483	0	525	0	1	0	3,725	3,726	6,939	2,688	328,585	302,245	109%	
14	August	21	12	0	33	2,871	245	381	87	3,584	3,617	38	520	0	558	0	0	0	3,362	3,362	4,175	255	328,840	302,245	109%	
15	September	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	302,245	0%
16	October	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	302,245	0%
17	November	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	302,245	0%
18	December	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	302,245	0%
19	YTD Total	308	505	0	813	42,431	8,040	4,420	1,620	56,511	57,324	8,217	11,573	10,589	30,379	3,663	161	374	25,786	29,984	87,703	27,340	328,840	302,245	109%	
20																										
21	¹ Enrollments via data sharing between the IOUs.																									
22	² Enrollments via data sharing between departments and/or programs within the utility.																									
23	³ Enrollments via data sharing with programs outside the IOU that serve low-income customers.																									
24	⁴ No response includes no response to both Recertification and Verification.																									
25																										
26																										
27	Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.																									
28																										

	A	B	C	D	E	F	G	H	I
1	CARE Table 3A - Post-Enrollment Verification Results (Model)								
2	SDG&E								
3	August 2020								
4	Month	Total CARE Households Enrolled	Households Requested to Verify ¹	% of CARE Enrolled Requested to Verify Total	CARE Households De-enrolled (Due to no response)	CARE Households De-enrolled (Verified as Ineligible) ²	Total Households De-enrolled ³	% De-enrolled through Post Enrollment Verification ⁴	% of Total CARE Households De-enrolled
5	January	300,720	533	0.2%	8	53	61	11.4%	0.0%
6	February	303,356	179	0.1%	3	13	16	8.9%	0.0%
7	March	309,205	26	0.0%	0	2	2	7.7%	0.0%
8	April	315,355	0	0.0%	0	0	0	0.0%	0.0%
9	May	322,062	0	0.0%	0	0	0	0.0%	0.0%
10	June	325,897	0	0.0%	0	0	0	0.0%	0.0%
11	July	328,585	1	0.0%	0	0	0	0.0%	0.0%
12	August	328,840	0	0.0%	0	0	0	0.0%	0.0%
13	September	0					0	0.0%	0.0%
14	October	0					0	0.0%	0.0%
15	November	0					0	0.0%	0.0%
16	December	0					0	0.0%	0.0%
17	YTD Total	328,840	739	0.2%	11	68	79	10.7%	0.0%
18									
19	¹ Includes all customers who failed SDG&E's CARE eligibility probability model.								
20	² Includes customers verified as over income or who requested to be de-enrolled.								
21	³ Verification results are tied to the month initiated and the verification process allows customers 90 days to respond to the verification request.								
22	⁴ Percentage of customers dropped compared to the total participants requested to provide verification in that month.								
23	Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.								
24									
25	CARE Table 3B Post-Enrollment Verification Results (Electric only High Usage)								
26	SDG&E								
27	August 2020								
28	Month	Total CARE Households Enrolled	Households Requested to Verify ¹	% of CARE Enrolled Requested to Verify Total	CARE Households De-enrolled (Due to no response)	CARE Households De-enrolled (Verified as Ineligible) ²	Total Households De-enrolled ³	% De-enrolled through Post Enrollment Verification ⁴	% of Total CARE Households De-enrolled
29	January	300,720	242	0.1%	42	14	56	23.1%	0.0%
30	February	303,356	147	0.0%	2	1	3	2.0%	0.0%
31	March	309,205	47	0.0%	0	0	0	0.0%	0.0%
32	April	315,355	14	0.0%	0	0	0	0.0%	0.0%
33	May	322,062	2	0.0%	1	0	1	50.0%	0.0%
34	June	325,897	0	0.0%	0	0	0	0.0%	0.0%
35	July	328,585	4	0.0%	0	0	0	0.0%	0.0%
36	August	328,840	1	0.0%	0	0	0	0.0%	0.0%
37	September						0	0.0%	0.0%
38	October						0	0.0%	0.0%
39	November						0	0.0%	0.0%
40	December						0	0.0%	0.0%
41	YTD Total	328,840	457	0.1%	45	15	60	13.1%	0.0%
42									
43	¹ Includes all participants who were selected for high usage verification process.								
44	² Includes customers verified as over income, who requested to be de-enrolled, did not reduce usage, or did not agree to be weatherized.								
45	³ Medium (400%) and high usage (600%) customers are dropped at 60 days (2 or 3 bill cycles) for non-response to HUV (high usage income verification request). Additionally, 600% + users that have not reduced usage within the 60 day window (2 or 3 bill cycles) are removed from the program. Results may be pending due to the time permitted for a participant to respond.								
46	⁴ Percentage of customers dropped compared to the total participants requested to provide verification in that month.								
47									
48	Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.								
49									
50									

	A	B	C	D	E	F	G							
1	CARE Table 4 - CARE Self-Certification and Self-Recertification Applications¹													
2								SDG&E						
3								August 2020						
4		Provided	Received	Approved	Denied	Pending/Never Completed	Duplicates							
5	Total (Y-T-D)	4,459	106,379	57,011	15,274	676	33,418							
6	Percentage		100%	51%	15%	0%	34%							
7														
8	¹ Includes sub-metered.													
9	Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may													
10	reflect YTD adjustments.													

	A	B	C	D	E	F	G	H	I	J	K
1	CARE Table 5 - Enrollment by County										
2	SDG&E										
3	August 2020										
4	County	Estimated Eligible Households[1]			Total Households Enrolled[2]			Penetration Rate			
5		Urban	Rural	Total	Urban	Rural[3]	Total	Urban	Rural	Total	
6	Orange	14,908	0	14,908	14,406	0	14,406	97%	NA	97%	
7	San Diego	281,284	6,053	287,337	307,300	7,134	314,434	109%	118%	109%	
8	Total	296,192	6,053	302,245	321,706	7,134	328,840	109%	118%	109%	
9											
10	1 As reflected in filing A.14-11-007, et al., Annual CARE Eligibility Estimates filed February 12, 2020.										
11	2 Total Households Enrolled includes submeter tenants.										
12	3 No Rural eligible population exists in Orange County in SDG&E territory, therefore penetration for Orange County Rural is not applicable.										
13	Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.										
14											
15											

	A	B	C	D	E	F	G	H	I
1	CARE Table 6 - Recertification Results								
2	SDG&E								
3	August 2020								
4	Month	Total CARE Households	Households Requested to Recertify ¹	% of Households Total (C/B)	Households Recertified ²	Households De-enrolled ³	Recertification Rate % ⁴ (E/C)	% of Total Households De-enrolled (F/B)	
5	January	300,720	3,054	1.0%	2,075	169	67.9%	0.1%	
6	February	303,356	1,557	0.5%	1,122	38	72.1%	0.0%	
7	March	309,205	420	0.1%	299	5	71.2%	0.0%	
8	April	315,355	14	0.0%	0	0	0.0%	0.0%	
9	May	322,062	2	0.0%	0	0	0.0%	0.0%	
10	June	325,897	5	0.0%	0	0	0.0%	0.0%	
11	July	328,585	6	0.0%	0	0	0.0%	0.0%	
12	August	328,840	4	0.0%	0	0	0.0%	0.0%	
13	September								
14	October								
15	November								
16	December								
17	YTD	328,840	5,062	1.5%	3,496	212	69.1%	0.1%	
18									
19									
20	1 As reflected in filing A.14-11-007, et al., Annual CARE Eligibility Estimates filed February 12, 2020.								
21	2 Data represents total residential electric customers.								
22	3 Includes customers who did not respond or who requested to be de-enrolled.								
23	4 Percentage of customers recertified compared to the total participants requested to recertify in that month.								
24	Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.								
25									

	A	B	C	D	E	F	G
1	CARE Table 7 - Capitation Contractors¹						
2	SDG&E						
3	August 2020						
4	Contractor	Contractor Type				Total Enrollments	
5		(Check one or more if applicable)				Current	Year-to-Date
6		Private	CBO	WMDVBE	LIHEAP	Month	
7	211 SAN DIEGO		X			66	1122
8	211 ORANGE COUNTY		X			-	-
9	ALLIANCE FOR AFRICAN ASSISTANCE		X			-	1
10	AMERICAN RED CROSS WIC OFFICES		X	X		-	3
11	CATHOLIC CHARITIES		X			-	-
12	CHULA VISTA COMMUNITY COLLABORATIVE		X			-	5
13	COMMUNITY RESOURCE CENTER		X			-	6
14	HEARTS AND HANDS WORKING TOGETHER		X			-	-
15	HOME START		X			-	-
16	HORN OF AFRICA		X			-	-
17	INTERFAITH COMMUNITY SERVICES		X			-	-
18	LA MAESTRA FAMILY CLINIC		X		X	-	0
19	MAAC PROJECT		X			-	14
20	NEIGHBORHOOD HEALTH CARE	X				-	2
21	NORTH COUNTY HEALTH SERVICES		X			-	4
22	SAN DIEGO STATE UNIVERSITY WIC OFFICES		X			-	5
23	SAN YSIDRO HEALTH CENTERS		X			-	7
24	SCRIPPS HEALTH WIC		X			1	2
25	UNION OF PAN ASIAN COMMUNITIES SAN DIEGO(UPAC)		X			-	-
26	VISTA COMMUNITY CLINIC		X			-	1
27	Total Enrollments					67	1,172
28	¹ All capitation contractors with current contracts are listed regardless of whether they have signed up customers or submitted invoices this year. Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.						
29							
30							
31							
32							
33							

	A	B	C	D	E	F	G	H	I
1	CARE Table 8 - Households as of Month-End								
2	SDG&E								
3	August 2020								
4	Month	Gas and Electric	Gas Only	Electric Only	Total	Eligible Households ¹	Penetration	% Change	Total Residential Accounts ²
5	January	189,025	0	113,265	302,290	302,245	100%	0.2%	1,343,390
6	February	189,698	0	113,658	303,356	302,245	100%	0.2%	1,345,305
7	March	193,691	0	115,514	309,205	302,245	102%	0.2%	1,347,061
8	April	197,681	0	117,674	315,355	302,245	104%	0.2%	1,348,336
9	May	202,159	0	119,903	322,062	302,245	107%	0.2%	1,349,817
10	June	204,552	0	121,345	325,897	302,245	108%	0.2%	1,351,745
11	July	206,323	0	122,262	328,585	302,245	109%	0.2%	1,353,297
12	August	206,747	0	122,093	328,840	302,245	109%	0.2%	1,354,567
13	September								
14	October								
15	November								
16	December								
17	YTD	206,747	N/A	122,093	328,840	302,245	109%	0.2%	1,354,567
18									
19	1 As reflected in filing A.14-11-007, et al., Annual CARE Eligibility Estimates filed February 12, 2020.								
20	2 Data represents total residential electric customers.								
21									
22	Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.								
23									
24									

	A	B	C	D	E	F	G
1	CARE Program Table 9 - Expenditures for Pilots/CHANGES Program¹						
2	SDG&E						
3	August 2020						
4	2020	Authorized 2020 Budget	Current Month Expenses	Expenses Since Jan. 1, 2020	% of 2020 Budget Expensed		
5		Total	Total	Total	Total		
6							
7							
8	CHANGES Program	\$ 267,733	\$ 32,714	\$ 183,695	69%		
9							
10							
11	Total	\$ 267,733	\$ 32,714	\$ 183,695	69%		
12							
13	1. Decision 15-12-047 transitioned CHANGES pilot to CHANGES program and funding for the effort is captured herein.						
14							
15	NOTE: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.						
16							

CARE Table 10 CHANGES One-On-One Customer Assistance Sessions San Diego Gas & Electric Reporting Period July 2020[1]	
No. of attendees at education sessions	0
Disputes	
Add Level Pay Plan	0
Assisted with CARE Re-Certification/Audit	0
Changed 3rd party Company/Gas Aggregation	0
Changed 3rd Party Electricity Aggregation	0
Enroll in Energy Assistance Programs	0
High Energy CARE User	0
Medical Baseline Application	0
Payment Extension	0
Payment Plan	0
Request Bill Adjustment	0
Request Customer Service Visit	0
Request Meter Service or Testing	0
Schedule Energy Audit	0
Solar	0
Stop Disconnection	0
Time of Use	0
Wildfire Related Issue	0
Total disputes [3]	0

Needs Assistance	
Add/Remove Level Pay Plan	0
CARE Enrollment	0
Assisted with CARE Re-Certification/Audit	0
Assisted with Changes to Account	0
Energy Efficiency Tool	0
Assisted High Energy User with CARE Doc Submission	1
Assisted with Reconnection	0
Billing Language Changed	0
Consumer Education Only	0
Electricity Aggregation	0
Energy Alerts	0
Enrolled in Demand Response Programs	0
ESAP	0
HEAP/LiHEAP	0
Medical Baseline	0
Neighbor to Neighbor	45
REACH	0
Reported Safety Problem	0
Reported Scam	0
Set Up 3rd Party Notification	0
Set Up New Account	0
Payment Extension	4
Payment Plan	2
Wildfire Related Issue	0
Total Needs Assistance [2]	52

Education: Education sessions were held in a mix of one on one, and group sessions. Education materials are available as fact sheets on the CPUC Website: http://consumers.cpuc.ca.gov/team_and_changes/

Disputes & Needs Assistance -Support was provided in the following languages: Albanian, Dari, English, Romanian, Spanish, Urdu

[1] There is a one-month lag behind the current reporting month. The data for August 2020 will be reported once received.

[2] Contractor is in the process of validating the total. If there is a discrepancy in the numbers reported, the numbers will be corrected in the September 2020 report.

[3] Per CHANGES Vendor: The total number of services may exceed the total number of cases because some cases will include more than one service provided.

* Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

CARE Table 11 CHANGES Group Customer Assistance Sessions

SDG&E

2020 [1,2]

Date ³	Session Language	Description of Service Provided (e.g. utility bill assistance, utility bill dispute resolution, and other energy related issues)	Session Logistics			
			# of Sessions	Length (Hours) ⁴	Number of Attendees	Description of Information / Literature Provided
N/A		Avoiding Disconnection	0	N/A	0	CHANGES Ed Handout
N/A		CARE/FERA and Other Assistance Programs	0	N/A	0	CHANGES Ed Handout
N/A		Electric and Natural Gas Safety	0	N/A	0	CHANGES Ed Handout
N/A		Energy Conservation	0	N/A	0	CHANGES Ed Handout
N/A		Gas Aggregation	0	N/A	0	CHANGES Ed Handout
N/A		High Energy Use	0	N/A	0	CHANGES Ed Handout
N/A		Level Pay Plan	0	N/A	0	CHANGES Ed Handout
N/A		Understanding Your Bill	0	N/A	0	CHANGES Ed Handout
Month Total			0		0	
Year-to-Date			360		1722	

[1] This table was provided by CHANGES contractor, Self Help for the Elderly, via CSID. This table was edited and reformatted from its original version in order to have a more consistent appearance and format with existing SDG&E tables.

[2] As of June 1st, 2020, CHANGES one-on-one data reports have moved from monthly to quarterly for the 2020-2021 program contract year. The data for Q1 June-August 2020 will be reported once received.

[3] Date of the workshops not available.

[4] Contractor states all sessions last at least 30 minutes.

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.