

**BEFORE THE PUBLIC UTILITIES COMMISSION  
OF THE STATE OF CALIFORNIA**

Order Instituting Rulemaking on the Commission's  
Proposed Policies and Programs Governing post-  
2003 Low-Income Assistance Programs.

Rulemaking 04-01-006  
(Filed January 8, 2004)

**MONTHLY REPORT OF SAN DIEGO GAS & ELECTRIC COMPANY  
ON RAPID DEPLOYMENT EFFORTS IN LOW-INCOME PROGRAMS  
FOR SEPTEMBER 2006**

GEORGETTA J. BAKER

Attorney for  
San Diego Gas & Electric Company  
101 Ash Street  
San Diego, CA 92101  
Telephone: (619) 699-5064  
Facsimile: (619) 699-5027  
E-Mail: [gbaker@sempra.com](mailto:gbaker@sempra.com)

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**I. INTRODUCTION**

In Decision (D).01-05-033 the Commission directed San Diego Gas & Electric Company (SDG&E) and the other Investor Owned Utilities (IOUs) to provide monthly status reports on the costs and impacts of their Rapid Deployment (RD) efforts on their California Alternate Rates for Energy (CARE) and Low Income Energy Efficiency (LIEE) programs.

On May 22, 2002, the IOUs held a conference call with the Energy Division and the Office of Ratepayer Advocates (ORA)<sup>1</sup> to assess Rapid Deployment Reporting. The parties agreed that the utilities would submit a more thorough monthly RD report to the Commission every three months -- with the first one being the previously-submitted May report and future reports due in August of 2002, November of 2002 and February of 2003, continuing every three months until such time that a change to RD reporting was made. It was also agreed that only certain tables and a brief narrative highlighting RD activities were required from the utilities in other months. This ninth report for PY2006 includes a narrative of September program activities narrative tables containing

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<sup>1</sup> Office of Ratepayer Advocates subsequently renamed to Division of Ratepayer Advocates.

information on outreach activities, and detailed quantitative tables on year-to-date costs and results.

In April 2004, the utilities met with the Energy Division and ORA to discuss proposed changes to the reports, which would eliminate references to SBX1 5 and combine some information while retaining sufficient information for the programs to be assessed. Starting with the May 21, 2004 report, SDG&E has eliminated the references to SBX1 5 including Tables 3 and 9 as agreed to by the ED and ORA. Table numbering and column and row headings have not been changed to avoid confusion if comparisons are made with earlier reports.

In an Assigned Commissioner's Ruling dated May 5, 2004, the utilities were directed to include in their October report information on the implementation of automatic enrollment with the Department of Community Services and Development (DCSD), and then to continue to report on automatic enrollment on a quarterly basis. SDGE will continue to include Table 10.1 on automatic enrollment in each of its quarterly rapid deployment reports.

In D. 05-10-044, the Commission authorized eligibility guidelines at 200% of Federal Poverty Guidelines (FPG) for the CARE and LIEE programs. SDGE has used updated census information at 200% to estimate the number of CARE customers eligible for the month of September.

This ninth report for program year (PY) 2006 contains information on SDGE low-income programs during the month of September 2006 along with the following tables:

- Table 1 – LIEE Program Expenses
- Table 4 – LIEE Measure Installations

- Table 6 – CARE Program Expenses
- Table 10 – CARE Rapid Deployment Progress
- Table 11 – CARE Random Verification Results
- Table 16 – CARE Participation-Combined Rural and Urban

## **II. LOW INCOME ENERGY EFFICIENCY (LIEE)**

### September Results—Installations

During September, SDG&E weatherized 963 homes, and replaced 329 refrigerators including only those invoices that are completed and paid.

### Outreach and Leveraging

In PY2006, SDG&E is continuing to combine its LIEE outreach with CARE outreach activities in order to leverage outreach efforts and to provide customers with knowledge of, and access to, all customer assistance programs offered by SDG&E. During September, SDG&E leveraged LIEE outreach with other customer assistance outreach efforts at the community events discussed in the CARE Outreach & Leveraging section below. SDG&E is continuing the following LIEE directed outreach and leveraging efforts in PY2006:

- Identifying, qualifying, and enrolling customers for LIEE services by SDG&E's prime contractor;
- Using the CARE participant database information by the prime contractor when conducting LIEE outreach;
- Using 2000 census tract data to identify customers most likely to income qualify;

- Employing additional English/Spanish Energy Specialists, an English/Vietnamese Energy Specialist, an Arabic/English Energy Specialist and an English/Farsi Energy Specialist to better serve the diverse population with the San Diego area;
- Presetting appointments with potentially qualified customers, and;
- Utilizing Energy Education for Low Income agencies at Outreach events.

#### Customer Satisfaction

One quality assurance procedure used in SDG&E's LIEE program requests customers participate in a telephone survey on the program and the services completed in their homes. Comments received from customers for the month of September 2006:

- They were polite; they apparently did their job well. They found things that I would have never known about. It was one of the better experiences. They were efficient.
- I think they were very nice, courteous, efficient and clean. I don't have a complaint in the world. They were knowledgeable, nice and efficient. Any questions I had they answered. They were wonderful.
- They were very courteous; they asked me if there was anything else they could do, everything was really good. They were just very well mannered.
- They did their duty. They were very nice; they came with a smile and left with a smile.

### LIEE Authorized Funding Versus Actual Expenditures

SDG&E incurred \$1.2 million in program costs during the month of September.

Total expenditures through September 2006 represent 82% of the 2006 authorized LIEE budget.

### **III. CALIFORNIA ALTERNATE RATES FOR ENERGY**

#### September Care Enrollment Results

CARE enrollments in SDG&E's electric service CARE program during September totaled 2,361 and enrollments in SDG&E's gas service CARE program during September totaled 1,314. SDG&E's estimated penetration rate for the electric service CARE program at the end of September was 65.5% and the for the gas CARE service program it was 66.8%.

#### September Outreach And Leveraging

During September 2006, SDG&E representatives made 6 presentations to various groups including seniors, visually impaired, students, property managers and city housing official's on SDG&E's customer assistance and energy efficiency programs. Staff also assisted with CARE enrollments at 14 community events or local agency meetings including:

- Fiestas Patrias– 300 customers
- Family Solar Energy Day – 20 customers
- Bonita Fest – 250 customers
- Mira Mesa Street Fair & Lighting Turn In – 500 customers
- Lighting Turn In & Marriott Hotel Employee Care Sign Up's – 100 customers
- 8 Additional Lighting Turn In events – 1,331 Customers

- 8 Alternate Payment Locations received point of purchase stands with CARE applications

SDG&E's Customer Assistance Programs-Outreach, Public Affairs and Media & Employee Communications groups worked with San Diego City Council member Donna Frye, the American Red Cross, 2-1-1 San Diego, Athletes for Education, and the San Diego Regional Energy Office to host a special Neighborhood Energy Fair on September 9<sup>th</sup>, in the Clairemont community of San Diego. This was the second of three scheduled Neighborhood Energy Fairs being planned through San Diego County in 2006. Hundreds of individuals turned out for the event and were provided with customer assistance program information for both CARE and LIEE.

In support of company-wide efforts to help customers deal with warmer than usual temperatures, several proactive outreach initiatives were implemented in September to make customers aware of ways to reduce energy usage and help manage summer energy bills. These outreach initiatives included summer messages, information on assistance programs and services, conservation tips and other helpful information (2-1-1, TTY, etc.). Outreach initiatives were accomplished through:

- Direct mailings to approximately 3,200 CARE and Family Electric Rate Assistance (FERA) customers; and 130 Medical Baseline/Temperature Sensitive customers with high August and September bills;
- Continued providing summer messages in weekly mailings of rate information to master-metered customers;
- Continued providing summer messages in direct mailings to CARE and LIEE potential customers.





# **ATTACHMENT**

|    | A  | B   | F            | J            | N            | R            | V            | Z   | AA               | AF           | AJ                    | AK               | AP           |
|----|--|---|--------------|--------------|--------------|--------------|--------------|---|------------------|--------------|-----------------------|------------------|--------------|
| 1  | <b>Table 1 - LIEE Program Expenses – (SDG&amp;E) - September, 2006</b> |   |              |              |              |              |              | <b>Table 1 cont'd - LIEE Program Expenses – (SDG&amp;E) - September, 2006</b> |                  |              |                       |                  |              |
| 2  |  | Electric  | Gas          | Combined     | Electric YTD | Gas YTD      | Combined YTD | Budget  |                  |              | % YTD / Budget        |                  |              |
| 3  |  |   |              |              |              |              |              |   |                  |              |                       |                  |              |
| 4  | LIEE Program:  | Base Program  | Base Program | Base Program | Base Program | Base Program | Base Program | Electric Base Program   | Gas Base Program | Base Program | Electric Base Program | Gas Base Program | Base Program |
| 5  | Energy Efficiency  |   |              |              |              |              |              |   |                  |              |                       |                  |              |
| 6  | - Gas Appliances   | \$0   | \$100,186    | \$100,186    | \$0          | \$905,106    | \$905,106    | \$0   | \$1,468,402      | \$1,468,402  | 0.0%                  | 61.6%            | 61.6%        |
| 7  | - Electric Appliances  | \$343,245   | \$0.00       | \$343,245    | \$3,985,663  | \$0          | \$3,985,663  | \$5,084,051   |                  | \$5,084,051  | 78.4%                 | 0.0%             | 78.4%        |
| 8  | - Weatherization   | \$0   | \$373,754    | \$373,754    | \$0          | \$3,339,547  | \$3,339,547  |   | \$3,630,363      | \$3,630,363  | 0.0%                  | 92.0%            | 92.0%        |
| 9  | - Outreach and Marketing   | \$0   | \$0.00       | \$0          | \$0          | \$0          | \$0          | \$0   | \$0              | \$0          | 0.0%                  | 0.0%             | 0.0%         |
| 10 | - In Home Energy Education   | \$79,728  | \$79,728     | \$159,455    | \$669,647    | \$669,647    | \$1,339,294  | \$685,671   | \$685,670        | \$1,371,341  | 97.7%                 | 97.7%            | 97.7%        |
| 11 | - Education Workshops (EEL)  | \$2,756   | \$2,756      | \$5,511      | \$36,738     | \$35,834     | \$72,573     | \$66,000  | \$66,000         | \$132,000    | 55.7%                 | 54.3%            | 55.0%        |
| 12 | Energy Efficiency TOTAL  | \$425,728   | \$556,424    | \$982,151    | \$4,692,048  | \$4,950,134  | \$9,642,182  | \$5,835,722   | \$5,850,435      | \$11,686,157 | 80.4%                 | 84.6%            | 82.5%        |
| 13 | Landlord Rebate Pilots   |   |              |              |              |              |              |   |                  |              |                       |                  |              |
| 14 | - Refrigerator   | \$0   | \$0          | \$0          | \$0          | \$0          | \$0          | \$0   | \$0              | \$0          | 0.0%                  | 0.0%             | 0.0%         |
| 15 | - A/C Replacement - Room   | \$0   | \$0          | \$0          | \$0          | \$0          | \$0          | \$0   | \$0              | \$0          | 0.0%                  | 0.0%             | 0.0%         |
| 16 | - A/C Replacement - Central  | \$0   | \$0          | \$0          | \$0          | \$0          | \$0          | \$0   | \$0              | \$0          | 0.0%                  | 0.0%             | 0.0%         |
| 17 | Pilots   |   |              |              |              |              |              |   |                  |              |                       |                  |              |
| 18 | - Pilot (Cool Zones)   | \$0   | \$0          | \$0          | \$0          | \$0          | \$0          | \$0   | \$0              | \$0          | 0.0%                  | 0.0%             | 0.0%         |
| 19 | - Pilot (B)  | \$0   | \$0          | \$0          | \$0          | \$0          | \$0          | \$0   | \$0              | \$0          | 0.0%                  | 0.0%             | 0.0%         |
| 20 | Pilots TOTAL   | \$0   | \$0          | \$0          | \$0          | \$0          | \$0          | \$0   | \$0              | \$0          | 0.0%                  | 0.0%             | 0.0%         |
| 21 | Training Center  | \$0   | \$0          | \$0          | \$0          | \$0          | \$0          | \$0   | \$0              | \$0          | 0.0%                  | 0.0%             | 0.0%         |
| 22 | Inspections  | \$3,154   | \$3,154      | \$6,308      | \$26,244     | \$26,243     | \$52,487     | \$80,916  | \$80,916         | \$161,832    | 32.4%                 | 32.4%            | 32.4%        |
| 23 | Advertising  | \$42,040  | \$42,040     | \$84,081     | \$132,220    | \$132,220    | \$264,440    | \$202,457   | \$202,457        | \$404,914    | 65.3%                 | 65.3%            | 65.3%        |
| 24 | M&E Studies  | \$75  | \$75         | \$150        | \$75         | \$75         | \$150        | \$31,125  | \$31,125         | \$62,250     | 0.2%                  | 0.2%             | 0.2%         |
| 25 | Regulatory Compliance  | \$14,111  | \$14,111     | \$28,223     | \$87,935     | \$88,007     | \$175,942    | \$140,522   | \$140,522        | \$281,044    | 62.6%                 | 62.6%            | 62.6%        |
| 26 | Other Administration   | \$24,460  | \$24,693     | \$49,154     | \$387,151    | \$388,476    | \$775,626    | \$375,448   | \$375,448        | \$750,896    | 103.1%                | 103.5%           | 103.3%       |
| 27 | Oversight Costs  |   |              |              |              |              |              |   |                  |              |                       |                  |              |
| 28 | - LIAB Start-up  | \$0   | \$0          | \$0          | \$0          | \$0          | \$0          | \$0   | \$0              | \$0          | 0.0%                  | 0.0%             | 0.0%         |
| 29 | - LIAB PY Past Year**  | \$0   | \$0          | \$0          | \$0          | \$0          | \$0          | \$0   | \$0              | \$0          | 0.0%                  | 0.0%             | 0.0%         |
| 30 | - LIAB PY Present Year**   | \$0   | \$0          | \$0          | \$0          | \$0          | \$0          | \$0   | \$0              | \$0          | 0.0%                  | 0.0%             | 0.0%         |
| 31 | - CPUC Energy Division   | \$2,279   | \$2,146      | \$4,425      | \$7,091      | \$6,677      | \$13,768     | \$10,500  | \$10,500         | \$21,000     | 67.5%                 | 63.6%            | 65.6%        |
| 32 | Total Oversight Costs  | \$2,279   | \$2,146      | \$4,425      | \$7,091      | \$6,677      | \$13,768     | \$10,500  | \$10,500         | \$21,000     | 67.5%                 | 63.6%            | 65.6%        |
| 33 |  |   |              |              |              |              |              |   |                  |              |                       |                  |              |
| 34 | TOTAL LIEE COSTS   | \$511,848   | \$642,643    | \$1,154,491  | \$5,332,763  | \$5,591,833  | \$10,924,596 | \$6,676,690   | \$6,691,403      | \$13,368,093 | 79.9%                 | 83.6%            | 81.7%        |
| 35 | Indirect Costs   | \$14,993  | \$15,768     | \$30,761     | \$154,133    | \$155,938    | \$310,071    |   |                  |              | 0.0%                  | 0.0%             | 0.0%         |
| 36 | CO Test Costs  | \$0   | \$19,171     | \$19,171     | \$0          | \$167,051    | \$167,051    |   |                  |              | 0.0%                  | 0.0%             | 0.0%         |
| 37 | Total Program Costs  | \$526,841   | \$677,582    | \$1,204,423  | \$5,486,896  | \$5,914,822  | \$11,401,717 | \$6,676,690   | \$6,691,403      | \$13,368,093 | 82.2%                 | 88.4%            | 85.3%        |
| 38 |  |   |              |              |              |              |              |   |                  |              |                       |                  |              |
| 39 |  |   |              |              |              |              |              |   |                  |              |                       |                  |              |
| 40 |  | 1 The dollars included in the "Indirect Costs" category are included in base margin and therefore excluded from the DAP Total Program costs. The indirects / overheads included in the rate base are: Pension & Benefits, |              |              |              |              |              |   |                  |              |                       |                  |              |
| 41 |  | Workmans Compensation, Public Liability & Property Damage, Incentive Compensation, and Purchasing, Fleet, & Warehouse.  |              |              |              |              |              |   |                  |              |                       |                  |              |
| 42 |  | 2 The dollars included in the "Other Indirects" category are included in rate base and therefore excluded from the DAP Total Program costs. The indirects / overheads included in the rate base are: Pension & Benefits,  |              |              |              |              |              |   |                  |              |                       |                  |              |
| 43 |  | Workers Compensation, Public Liability & Property Damage, Incentive Compensation, and Purchasing, Fleet, & Warehouse.   |              |              |              |              |              |   |                  |              |                       |                  |              |

|    | A   | B     | C                  | G                      | N                           | O                  |
|----|---|-------|--------------------|------------------------|-----------------------------|--------------------|
| 1  | <b>Table 4 . - LIEE Measure Installations – (SDG&amp;E) - September, 2006</b> |       |                    |                        |                             |                    |
| 2  | Measures  | Units | Current Month      |                        |                             | YTD                |
| 3  |   |       | Completed and Paid | Completed but not Paid | Initiated but not completed | Completed and Paid |
| 4  |   |       | Base Program       | Base Program           | Total                       | Base Program       |
| 6  | Furnaces  |       |                    |                        |                             |                    |
| 7  | - Repair - Gas  | Home  | 63                 | 0                      | 70                          | 604                |
| 8  | - Replacement - Gas   | Home  | 16                 | 0                      | 24                          | 193                |
| 9  | - Repair - Electric   | Home  | 0                  | 0                      | 0                           | 0                  |
| 10 | - Replacement - Electric  | Home  | 0                  | 0                      | 0                           | 0                  |
| 11 |   |       |                    |                        |                             |                    |
| 12 | Infiltration & Space Conditioning   |       |                    |                        |                             |                    |
| 13 | - Cover Plates/Gaskets  | Home  | 787                | 0                      | 610                         | 7648               |
| 14 | - Evaporative Cooler/Air Cond. Covers   | Home  | 0                  | 0                      | 2                           | 6                  |
| 15 | - HVAC Air Filter Replacement   | Home  | 0                  | 0                      | 0                           | 0                  |
| 16 |   |       |                    |                        |                             |                    |
| 17 | Weatherization  |       |                    |                        |                             |                    |
| 18 | - Ceiling Insulation  | Home  | 33                 | 0                      | 34                          | 342                |
| 19 | - Water Heater Blanket  | Home  | 133                | 0                      | 123                         | 1226               |
| 20 | - Low Flow Showerhead   | Home  | 875                | 0                      | 787                         | 8685               |
| 21 | - Weatherstripping  | Home  | 863                | 0                      | 683                         | 8425               |
| 22 | - Caulking  | Home  | 869                | 0                      | 656                         | 7941               |
| 23 | - Minor Home Repairs  | Home  | 456                | 0                      | 432                         | 4628               |
| 24 | - Attic Access Weatherstripping [1]   | Home  | 0                  | 0                      | 0                           | 0                  |
| 25 |   |       |                    |                        |                             |                    |
| 26 | Water Heater Savings  |       |                    |                        |                             |                    |
| 27 | - Water Heater Pipe Wrap  | Home  | 14                 | 0                      | 31                          | 195                |
| 28 | - Faucet Aerators   | Home  | 909                | 0                      | 778                         | 8984               |
| 29 |   |       |                    |                        |                             |                    |
| 30 | Miscellaneous Measures  |       |                    |                        |                             |                    |
| 31 | - Attic Ventilation   | Home  | 11                 | 0                      | 5                           | 118                |
| 32 | - Auto Sweep  | Home  | 0                  | 0                      | 11                          | 104                |
| 33 | - Door Replacement  | Home  | 120                | 0                      | 144                         | 996                |
| 34 | - Door Threshold  | Home  | 211                | 0                      | 180                         | 1830               |
| 35 | - Glass Replacement   | Home  | 80                 | 0                      | 92                          | 846                |
| 36 | - Jamb Replacement  | Home  | 4                  | 0                      | 6                           | 50                 |
| 37 | - Duct Register Sealing   | Home  | 0                  | 0                      | 0                           | 0                  |
| 38 |   |       |                    |                        |                             |                    |
| 39 | Portable Evaporative Coolers  | Home  | 0                  | 0                      |                             | 0                  |
| 40 | Permanent Evaporative Coolers   | Home  | 0                  | 0                      | 1                           | 0                  |
| 41 |   |       |                    |                        |                             |                    |
| 42 | Compact Fluorescents (inc. porchlights)                                       | Each  | 5224               | 0                      | 3829                        | 46551              |
| 43 | Porchlights (fixture replacement or CFBs)                                     | Home  | 116                | 0                      | 93                          | 1235               |
| 44 |   |       |                    |                        |                             |                    |
| 45 | Refrigerators   | Home  | 329                | 0                      | 415                         | 4311               |
| 46 |   |       |                    |                        |                             |                    |
| 47 | Landlord Rebate Pilots  |       |                    |                        |                             |                    |
| 48 | - Refrigerators   | Home  | 0                  | 0                      | 0                           | 1                  |
| 49 | - Air Conditioner Replacement - Room  | Home  | 0                  | 0                      | 0                           | 0                  |
| 50 | - Air Conditioner Replacement - Central                                       | Home  | 0                  | 0                      | 0                           | 0                  |
| 51 |   |       |                    |                        |                             |                    |
| 52 | Pilots - Rapid Deployment   |       |                    |                        |                             |                    |
| 53 | - Air Conditioner Replacement - Room  | Home  | 1                  | 0                      | 0                           | 1                  |
| 54 | - Air Conditioner Replacement - Central                                       | Home  | 1                  | 0                      | 0                           | 1                  |
| 55 | - Duct Sealing and Repair   | Home  | 4                  | 0                      | 0                           | 16                 |
| 56 | - Whole House Fans  | Home  | 0                  | 0                      | 0                           | 0                  |
| 57 | - Water Heater Replacement - Gas  | Home  | 2                  | 0                      | 0                           | 13                 |
| 58 | - Water Heater Replacement - Electric   | Home  | 0                  | 0                      | 0                           | 0                  |
| 59 | - Set-back Thermostats  | Home  | 0                  | 0                      | 0                           | 0                  |
| 60 | - Evaporative Cooler Maintenance  | Home  | 0                  | 0                      | 0                           | 0                  |
| 61 | - New Central Return  | Home  | 0                  | 0                      | 0                           | 0                  |
| 62 |   |       |                    |                        |                             |                    |
| 63 | Energy Education  |       |                    |                        |                             |                    |
| 64 | - Outreach & Assessment   | Home  | 1180               | 0                      | 859                         | 9625               |
| 65 | - In-Home Education   | Home  | 1181               | 0                      | 921                         | 10279              |
| 66 | - Education Workshops (EELI)  | Home  |                    | 0                      | 0                           | 8437               |
| 67 |   |       |                    |                        |                             |                    |
| 68 | Homes Served  |       |                    |                        |                             |                    |
| 69 | Total Number of Homes Treated   | Home  | 1204               | 0                      | 938                         | 10479              |
| 70 | Total Number of Homes Weatherized   | Home  | 963                | 0                      | 825                         | 9276               |



|    | A  | B  | C                                | D   | E                            | F  | G                                   | H                     | I                  | J                           | K                       |
|----|--|--|----------------------------------|---|------------------------------|--|-------------------------------------|-----------------------|--------------------|-----------------------------|-------------------------|
| 1  | TABLE 10   |  |                                  |   |                              |  |                                     |                       |                    |                             |                         |
| 2  | CARE Enrollment, Recertification, and Attrition - San Diego Gas & Electric August 2006 |  |                                  |   |                              |  |                                     |                       |                    |                             |                         |
| 3  |  |  |                                  |   |                              |  |                                     |                       |                    |                             |                         |
| 4  |  | Gross Enrollment From Automatic Enrollment | Gross Enrollment From Capitation | Gross Enrollment Other Sources (Not Including Recertification Enrollment) | Total Gross Enrollment B+C+D | Gross Enrollment From Recertification <sup>1</sup> | Total Adjusted Gross Enrollment E-F | Attrition (Drop Offs) | Net Enrollment G-H | Adjusted Net Enrollment I-F | Total CARE Participants |
| 5  | December-05  |  |                                  |   |                              |  |                                     |                       |                    |                             | 205,456                 |
| 6  | January-06   | 0  | 68                               | 7,571   | 7,639                        | 796  | 8,435                               | 921                   | 7,514              | 6,718                       | 212,174                 |
| 7  | February-06  | 0  | 56                               | 4,675   | 4,731                        | 233  | 4,964                               | 2,787                 | 2,177              | 1,944                       | 214,118                 |
| 8  | March-06   | 0  | 57                               | 8,370   | 8,427                        | 227  | 8,654                               | 4,421                 | 4,233              | 4,006                       | 218,124                 |
| 9  | April-06   | 0  | 69                               | 5,515   | 5,584                        | 313  | 5,897                               | 3,472                 | 2,425              | 2,112                       | 220,236                 |
| 10 | May-06   | 0  | 65                               | 3,069   | 3,134                        | 2,700  | 5,834                               | 661                   | 5,173              | 2,473                       | 222,709                 |
| 11 | June-06  | 0  | 24                               | 2,070   | 2,094                        | 3,917  | 6,011                               | 1,852                 | 4,159              | 242                         | 222,951                 |
| 12 | July-06  | 0  | 29                               | 2,109   | 2,138                        | 3,546  | 5,684                               | 2,541                 | 3,143              | -403                        | 222,548                 |
| 13 | August-06  | 0  | 52                               | 2,677   | 2,729                        | 5,063  | 7,792                               | 3,018                 | 4,774              | -289                        | 222,259                 |
| 14 | September-06   | 0  | 52                               | 2,309   | 2,361                        | 4,905  | 7,266                               | 3,604                 | 3,662              | -1,243                      | 221,016                 |
| 15 | October-06   |  |                                  |   |                              |  |                                     |                       |                    |                             |                         |
| 16 | November-06  |  | 0                                | 0   |                              |  |                                     |                       |                    |                             |                         |
| 17 | December-06  |  | 0                                | 0   |                              |  |                                     |                       |                    |                             |                         |
| 18 | Totals   | 0  | 472                              | 38,365  | 38,837                       | 21,700   | 60,537                              | 23,277                | 37,260             | 15,560                      |                         |

Table 10.1  
DCSD CARE Automatic Enrollment--San Diego Gas and Electric

|    | Data File 1<br>May 2004  | Data File 2<br>Aug 2004 | YTD |
|----|--|-------------------------|-----|
| 23 | File As Received:  |                         |     |
| 24 | <b>Number of Records</b>   |                         |     |
| 25 | <b>Number on CARE</b>  |                         |     |
| 26 | <b>Not Active Accounts</b>                                       |                         |     |
| 27 | <b>Name not Matched/Bill Account Not Matched</b>                 |                         |     |
| 28 | <b>Ineligible Accounts</b>                                       |                         |     |
| 29 | <b>Opt Out Letters Sent</b>                                      |                         |     |
| 30 |  |                         |     |
| 31 | Enrollment Results:  |                         |     |
| 32 | <b>Enrolled on CARE from Other Sources During Opt-Out Period</b> |                         |     |
| 33 | <b>Number Opting Out</b>   |                         |     |
| 34 | <b>Other Non-Eligible Accounts<sup>1</sup></b>                   |                         |     |
| 35 | <b>Pending</b>   |                         |     |
| 36 | <b>Number Enrolled</b>   |                         |     |
| 37 |  |                         |     |
| 38 |  |                         |     |
| 39 |  |                         |     |

Note 1: "Other Non-Eligible Accounts" include accounts closed during opt out

|    | A   | B                     | C                        | D                     | E  | F  | G             | H                                     | I                             |
|----|---|-----------------------|--------------------------|-----------------------|--|--|---------------|---------------------------------------|-------------------------------|
| 1  | Table 11 - CARE Standard Random Verification Results - August, 2006 |                       |                          |                       |  |  |               |                                       |                               |
| 2  |   |                       |                          |                       |  |  |               |                                       |                               |
| 3  |   | Total CARE Population | # of Requested to Verify | % of Population Total | # of Participants Dropped (Due to no response) | # of Participants Dropped (Verified as Ineligible) | Total Dropped | % Dropped through Random Verification | % of Total Population Dropped |
| 4  |   |                       |                          |                       |  |  |               |                                       |                               |
| 5  | January-06  | 212,174               | 16                       | 0.01%                 | 0  | 100  | 100           | 625.00%                               | 0.05%                         |
| 6  | February-06   | 214,118               | 22                       | 0.01%                 | 0  | 37   | 37            | 168.18%                               | 0.02%                         |
| 7  | March-06  | 218,124               | 15                       | 0.01%                 | 0  | 14   | 14            | 93.33%                                | 0.01%                         |
| 8  | April-06  | 220,236               | 22                       | 0.01%                 | 0  | 11   | 11            | 50.00%                                | 0.00%                         |
| 9  | May-06  | 222,709               | 318                      | 0.14%                 | 0  | 12   | 12            | 3.77%                                 | 0.01%                         |
| 10 | June-06   | 222,951               | 292                      | 0.13%                 | 0  | 46   | 46            | 15.75%                                | 0.02%                         |
| 11 | July-06   | 222,548               | 264                      | 0.12%                 | 165  | 66   | 231           | 87.50%                                | 0.10%                         |
| 12 | August-06   | 222,259               | 679                      | 0.31%                 | 139  | 92   | 231           | 34.02%                                | 0.10%                         |
| 13 | September-06  | 221,016               | 468                      | 0.21%                 | 151  | 94   | 245           | 52.35%                                | 0.11%                         |
| 14 | October-06  |                       |                          |                       |  |  |               |                                       |                               |
| 15 | November-06   |                       |                          |                       |  |  |               |                                       |                               |
| 16 | December-06   |                       |                          |                       |  |  |               |                                       |                               |
| 17 | Total For PY 2006   | 222,259               | 2096                     | 0.94%                 | 455  | 472  | 927           | 44.23%                                | 0.42%                         |

|    | A  | B                  | C                                   | D                                  | E                       | F            | G                            | H                |
|----|--|--------------------|-------------------------------------|------------------------------------|-------------------------|--------------|------------------------------|------------------|
| 1  | SUMMARY TABLE 16                             |                    |                                     |                                    |                         |              |                              |                  |
| 2  | CARE PARTICIPATION -- COMBINED RURAL & URBAN |                    |                                     |                                    |                         |              |                              |                  |
| 3  | 2006   | Estimated Eligible | Monthly Paid Capitation Enrollments | Monthly Enrolled by Non-Capitation | Total Enrolled by Month | YTD Enrolled | Total # of CARE Participants | Penetration Rate |
| 4  | January                                      | 335248             | 119                                 | 7,573                              | 8134                    | 8134         | 212174                       | 63.3%            |
| 5  | February                                     | 335586             | 150                                 | 4,676                              | 5166                    | 13300        | 214118                       | 63.8%            |
| 6  | March  | 335982             | 33                                  | 8,370                              | 8874                    | 22174        | 218124                       | 64.9%            |
| 7  | April  | 336114             | 56                                  | 6,159                              | 6228                    | 28402        | 220236                       | 65.5%            |
| 8  | May  | 336479             | 116                                 | 3,474                              | 3536                    | 31938        | 222709                       | 66.2%            |
| 9  | June   | 336641             | 150                                 | 2,070                              | 2094                    | 34032        | 222951                       | 66.2%            |
| 10 | July   | 336895             | 23                                  | 2,109                              | 2138                    | 36170        | 222548                       | 66.1%            |
| 11 | August                                       | 337264             | 63                                  | 2,681                              | 2729                    | 38899        | 222259                       | 65.9%            |
| 12 | September                                    | 337450             | 46                                  | 2,315                              | 2361                    | 41260        | 221,016                      | 65.5%            |
| 13 | October                                      |                    |                                     |                                    |                         |              |                              |                  |
| 14 | November                                     |                    |                                     |                                    |                         |              |                              |                  |
| 15 | December                                     |                    |                                     |                                    |                         |              |                              |                  |

