## BEFORE THE PUBLIC UTILITIES COMMISSION OF THE STATE OF CALIFORNIA

Order Instituting Rulemaking on the Commission's Proposed Policies and Programs Governing Post-2003 Low Income Assistance Programs. R 04-01-006, A. 04-06-038; A. 04-07-002;

A. 04-07-010; A. 04-07-011; A. 04-07-012;

A. 04-07-013; A. 04-07-014; A. 0407015;

A. 04-07-020; A. 04-07-027; A. 0407050

# MONTHLY REPORT OF SOUTHERN CALIFORNIA GAS COMPANY (U 904 G) ON RAPID DEPLOYMENT EFFORTS FOR OCTOBER 2004

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November 22, 2004

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#### I. INTRODUCTION

In Decision (D.) 01-05-033 the Commission directed Southern California Gas Company (SoCalGas) and the other investor owned utilities (IOUs) to provide monthly status reports on the costs and impacts of their Rapid Deployment (RD) efforts on their California Alternate Rates for Energy (CARE) and Low Income Energy Efficiency (LIEE) programs. On May 22, 2002, the utilities held a conference call with the Energy Division and the Office of Ratepayer Advocates (ORA) to assess Rapid Deployment Reporting. The parties agreed that the utilities would submit a full monthly RD report to the Commission every three months. The first one being the previously-submitted May report and future reports due in August of 2002, November of 2002, and February of 2003 -- only certain tables and a brief narrative highlight of RD activities were required from the utilities in other months. In April 2004, the utilities met with the Energy Division and ORA to discuss proposed changes to the reports that would eliminate all references to SBX1 5 and combine some information while retaining sufficient information for the programs to be assessed. Table column and row headings have not been changed to avoid confusion if comparisons are made with earlier

reports. In continuing to improve the efficiency of the reporting, information previously reported in Table A (LIEE Outreach /Leveraging Initiatives) will now be reported in Table C (CARE Media Campaign and Outreach Events). Most of the events promote all of the assistance programs available to SoCalGas customers, which include CARE and LIEE. This tenth report for PY2004 contains information on SoCalGas' low-income programs during the month of October 2004 and includes a full set of detailed tables.

In the Assigned Commissioner's Ruling dated 5/5/04, the utilities were directed to include in their October report information on the implementation of automatic enrollment with the Department of Community Services and Development (DCSD), and then to continue to report on automatic enrollment on a quarterly basis. Automatic enrollment information was provided in Table 10.1 of SoCalGas' report filed 10/21/2004 in accordance with that ACR but is also included in this "every three months" report. SoCalGas will continue to include Table 10.1 on automatic enrollment, with each of its rapid deployment reports filed every three months so that the Commission has information in these more extensive reports inclusive of automatic enrollment results.

In D.02-07-033, the Commission authorized the IOUs to update their CARE and LIEE eligibility customer estimates using Census 2000 data. In accordance with that Decision, SoCalGas has updated its eligibility estimates for PY2004 and included them in the "Annual Estimate of CARE Eligible Customers" filed November 3, 2003, and in a subsequent supplemental filing made on December 16, 2003. Southern California Edison, on behalf of the IOUs, made both filings with the Commission. Pending Commission action on

those filings, SoCalGas is using the updated eligibility information to provide information on CARE and LIEE customer participation and penetration for PY2004.

#### II. LOW-INCOME ENERGY EFFICIENCY (LIEE)

#### October Results - LIEE Installations

SoCalGas processed and expensed the installation of weatherization measures in 3,192 homes for the month of October, bringing the year-to-date total to 36,427.

The total number of appliances serviced during October was 592, which included 442 furnace repairs, 97 furnace replacements and 53 water heater repairs. Year-to-date, 5,294 appliances have been serviced, which is comprised of 1,915 furnace repairs, 3,176 furnace replacements, 178 water heater repairs and 25 water heater replacements.

For the month of October, SoCalGas processed and expensed reimbursements for 79 Energy Education Workshops with 1,767 participants. Year-to-date, 765 workshops have been conducted and expensed with a total of 17,296 participants.

LIEE measure and appliance installations processed and expensed during the month can be found in SoCalGas' Table 4, LIEE Measure Installations.

#### **LIEE Leveraging and Outreach**

During October, SoCalGas leveraged LIEE outreach with other Customer Assistance outreach efforts at the community events discussed in the CARE Outreach & Leveraging section below. The following summarizes additional outreach conducted for the Customer Assistance programs during October:

 On October 1, SoCalGas representatives provided customer assistance information to the Sabor De Mexico Festival coordinator to be included in the KLAX radio station booth. Over 3,000 leave behind brochures were provided for distribution.

- On October 1 and 2, SoCalGas representatives participated in the 2<sup>nd</sup> Annual SoCal Senior Expo at the Ontario Convention Center. Information on SoCalGas' assistance programs was distributed to those in attendance. Over 3,000 CARE applications,
   DAP postcards and Medical Baseline flyers were distributed.
- On October 7, SoCalGas representatives attended the 6<sup>th</sup> Annual Health Fair and Senior Festival at the Santa Monica Civic Auditorium. Information about the various programs available for SoCalGas customers was distributed to those in attendance.
   Over 1,800 CARE applications, DAP postcards and Medical Baseline flyers were distributed.
- SoCalGas representatives attended the Aimed to Healthy Start event on October 18 in
  the City of Redlands. Representatives discussed the various assistance programs
  currently available to SoCalGas customers. Over 2,400 CARE applications, DAP
  postcards, senior brochures and Spanish brochures were distributed.
- SoCalGas representatives attended the 6<sup>th</sup> Annual Feria Community Fair & Carnival
  on October 23. Representatives discussed the programs currently available to
  SoCalGas customers. Over 1,500 CARE applications, DAP postcards and Medical
  Baseline flyers were distributed.
- On October 30, SoCalGas representatives attended the Xtreme Halloween event held
  at the Valencia Community Center in Fullerton. Information about the various
  programs available for SoCalGas customers was distributed to those in attendance.
   Over 1,200 CARE applications, DAP postcards and Medical Baseline flyers were
  provided.

#### **LIEE Authorized Funding Versus Actual Expenditures**

SoCalGas' LIEE Program expenditures for October totaled \$1.7 million for services processed and paid during the month, and \$22.2 million year-to-date. An additional \$320 thousand was spent on administration, for a year-to-date administration cost of \$3.4 million. Total costs year-to-date are 66% of budget. (See Table 1)

#### III. CALIFORNIA ALTERNATE RATES FOR ENERGY

#### **October CARE Enrollment Results**

As of October 2004, 1,039,599 residential customers were enrolled in the CARE program, which is a net decrease of 1,308 customers from September 2004. During the month of October, 22,083 new CARE applications were approved, which included 3,024 from CARE capitation contractors and 5,850 through SoCalGas' interutility agreement with Southern California Edison. (See Table 10).

#### CARE OUTREACH AND LEVERAGING

In an effort to continue reaching out to our customer base, below are activities and events that occurred during the month of October in addition to the events reported in the LIEE October Leveraging and Outreach section above. Most of the events promote all of the assistance programs available to SoCalGas customers, which include CARE and LIEE:

 SoCalGas representatives provided customer assistance information to the office of Senator Martha Escutia. The information was for the Southeast College Conference held at Bell Gardens on October 1. Over 4,000 CARE applications and DAP postcards were provided.

- On October 8, SoCalGas representatives provided customer assistance information to the All People Christian Center for distribution to their members. Over 200 CARE applications were provided.
- On October 14, SoCalGas representatives provided customer assistance information
  to the LA Department of Health and Services (LADHS). The information was
  requested by the LADHS for distribution to their customers. Over 100 Korean CARE
  applications were provided.
- SoCalGas representatives attended the Temple City High School Fair on October 16.
   Information about the various programs available for SoCalGas customers was distributed to those in attendance. Representatives distributed CARE applications,
   DAP postcards and Medical Baseline flyers.
- On October 23, SoCalGas representatives attended the Mile of Smiles Walk and Sprint event in Encino. Information about SoCalGas' "45 Ways to Save" was distributed.
- SoCalGas representatives attended the Downey Unified School District's True
   Lasting Connections meeting on October 29. The purpose of this meeting was to
   provide customers with information about the assistance programs currently available
   in their area. Representatives distributed senior brochures to those in attendance.

SoCalGas staff members continue to distribute CAP brochures to energy technicians to provide to customers at the field offices in SoCalGas' service territory. In addition, upon the customer's request, Energy Efficiency packets, which include a CARE application and CAP brochure, are also mailed out. SoCalGas continues to communicate CARE information

to its customers through bill inserts, newsletters, and community events. Outreach efforts are conducted in English, Spanish, Korean, Chinese, and Vietnamese. Due to the increased awareness of the low-income programs, SoCalGas continues to receive and respond to requests for CARE applications and/or CAP brochures.

#### CARE AUTHORIZED FUNDING VERSUS ACTUAL EXPENDITURES

During October, CARE administrative expenses, including outreach, totaled \$115,515. Year-to-date SoCalGas has spent approximately \$3.6 million in administration which is 77% of the authorized 2004 CARE administrative budget. CARE rate and Service Establishment Charge discounts through October are \$59 million, which is 83% of the proposed 2004 CARE discount budget.

The comparison of actual expenses to the budgeted figures for October is provided in Table 6.

#### **CONCLUSION**

SoCalGas continues to implement its outreach efforts with the goal of providing LIEE services to as many qualified customers as possible and increasing CARE participation during PY2004.

Respectfully submitted,

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November 22, 2004

Table 1 - LIEE Program   Cas - Current Month Expenses   Cas	ram Expenses Gas Company 004  AA  YTD Expenses				3
A   F	Gas Company 004  AA  YTD Expenses				
A         F         I         R           LIEE Program         Gas - Current Month Expenses         Gas         Gas           LIEE Program         Base Program         Total         Base Program           ric Appliances         288,829         288,829         5           ric Appliances         1,056,920         1,056,950         13           herization         228,651         228,561         2           reducation         83,463         22           me & Workshops         83,463         22           refliciency TOTAL         1,657,804         22           gerator         0         0           Replacement - Room         0         0           Replacement - Central         0         0	TD Ex				
LIEE Program         Gas - Current Month Expenses         Gas           LIEE Program         Total         Base Program           Efficiency         288,829         288,829         5.           Appliances         1,056,950         1,056,950         13           sech & Assessment         228,561         228,561         2           sy Education         83,463         83,463         2           rd Rebate Pilots         1,657,804         22           rd Rebate Pilots         1,657,804         22           Replacement - Room         0         0           Replacement - Central         0         0	(TD Ex	AI	AM	AU	AY
LIEE Program         Total         Base Program         Total         Base Program           Efficiency         288,829         288,829         5           Appliances         1,056,950         1,056,950         13           sech & Assessment         228,561         228,561         2           sy Education         83,463         83,463         2           red Rebate Pilots         1,657,804         1,657,804         22           red Rebate Pilots         0         0         0           Replacement - Room         0         0         0		PY 2004 Budget (1)		121	Budget
Efficiency         288,829         288,829         5           ric Appliances         1,056,950         1,056,950         13           sach & Assessment         228,561         228,561         2           sy Education         83,463         83,463         2           red Rehate Pilots         1,657,804         22         2           red Rehate Pilots         0         0         0           Replacement - Room         0         0         0           Replacement - Central         0         0         0		Base Program	Grand Total	Base Program	Grand Total
tic Appliances         288,829         5           ric Appliances         1,056,950         1,056,950         13           herization         228,561         228,561         2           sech & Assessment         228,561         2         2           gy Education         83,463         83,463         2           rd Rebate Workshops         83,463         83,463         22           rd Rebate Pilots         1,657,804         22         2           gerator         0         0         0           Replacement - Room         0         0         0				_	
ric Appliances         1,056,950         1,056,950         13           herization*         228,561         228,561         2           sech & Assessment         228,561         2         2           gy Education         83,463         83,463         2           red Rebate Workshops         83,463         83,463         22           red Rebate Pilots         1,657,804         22         2           red Replacement - Room         0         0         0           Replacement - Central         0         0         0	5,132,745 5,132,745	9,830,500	9,830,500	52%	52%
herization*         1,056,950         1,056,950         13           ach & Assessment         228,561         228,561         2           gy Education         83,463         83,463         2           rd Rebate Workshops         83,463         83,463         22           rd Rebate Pilots         1,657,804         1,657,804         22           gerator         0         0         0           Replacement - Room         0         0           Replacement - Central         0         0					
ach & Assessment         228,561         228,561         2           gy Education         83,463         83,463         2           me & Workshops         83,463         83,463         22           rd Rebate Pilots         1,657,804         1,657,804         22           gerator         0         0         0           Replacement - Room         0         0           Replacement - Central         0         0	13,643,350 13,643,350	17,747,839	17,747,839	77%	77%
gy Education         83,463         83,463           me & Workshops         1,657,804         22           rd Rebate Pilots         1,657,804         22           rd Rebate Pilots         0         0           Replacement - Room         0         0           Replacement - Central         0         0	2,610,621 2,610,621	5,060,000	5,060,000	%0	%0
mm & Workshops         83,465         85,465         85,465           P. Efficiency TOTAL         1,657,804         1,657,804         22           rd Rebate Pilots         0         0         0           Replacement - Room         0         0         0           Replacement - Central         0         0         0				1000	750
Refricency TOTAL         1,657,804         1,657,804           rd Rebate Filots         0         0           gerator         0         0           Replacement - Room         0         0           Replacement - Central         0         0			1,122,600	15%	15%
rd Rebate Pilots         0           gerator         0           Replacement - Room         0           Replacement - Central         0	22,227,681 22,227,681	33,760,339	33,760,339	%99	%99
gerator         0           Replacement - Room         0           Replacement - Central         0					
Replacement - Room 0 Replacement - Central 0	0	0 0	0	%	%0
Replacement - Central 0	0	0 0	0	%0	%
	0	0 0	0	%0	%
Pilots					
- Pilot (NGAT Appliances) 0	0	0 0	0	%0	%0
- Pilot (B) 0 0	0	0 0	0	%0	%0
Pilots TOTAL 0 0	)	0 0	0	%0	%0
Training Center 29,323 29,323	216,984 216,984	16,000	16,000	1356%	1356%
Inspections 138,413 138,413 1,(	1,082,393 1,082,393	1,690,033	1,690,033	64%	64%
3,109	312,590 312,590	540,800	540,800	%0	28%
M&E Studies 0 0	82,879	900'29	67,000	124%	124%
29 Regulatory Compliance 9,009 9,009	73,757	157,000	157,000	47%	47%
	1,164,105 1,164,105	5 2,642,981	2,642,981	44%	44%
30,612 30,612	425,529 425,529		0	%0	%0
Admin TOTAL 319,849 319,849	3,358,237 3,358,237	5,113,814	5,113,814	%99	<b>%99</b>
33 Oversight Costs					
- LIAB Start-up 0 0	0	0	0	‰	%0
35 - LIAB PY Past Year 0 0	0	0 0	0	‰	%0
- LIAB PY Present Year 0 0	0	0	0	%0	%0
- CPUC Energy Division 5,757 5,757	24,112 24,112	25,000	25,000	%96	%96
Oversight Costs TOTAL 5,757 5,757	24,112 24,112	25,000	25,000	%0	%0
1,983,410	25,610,030 25,610,030	38,899,153	38,899,153	%99	<b>%99</b>
90,821	1,369,973 1,369,973	3	0	%0	%0
42 Total Program Costs 2,074,231 2,074,231 26,	26,980,004 26,980,004	4 38,899,153	38,899,153	%99	<b>%99</b>
(1) Base Budget reflects PY2004 Annual Base plus Carry Over funds. (Estimated Carry Ove	funds pending Regulato	ry Accounting verific	ation).		
45 (2) Indirect costs include vacation, sick time and miscellaneous overheads.	9				

	A	В	E	F	1	J	M	N
1	,	Table 2 - LIEE I	Direct Purchas	e and Installation (	Contractor Exp	enses		
2			Southern Cal	ifornia Gas Compa	ny			
3			· Oc	tober 2004	•			
4		•						
5		Cor	mbined	Combi	ned YTD	Ві	udget	% YT
6					1		T	
Ť								Base
7	LIEE Program:	Base Program	Total	Base Program	Total	Base Program	Total	Program
8	Contractor Name							_
9	- Contractor A			\$55,359	\$55,359	\$0	\$0	0%
10	- Contractor B			\$97,821	\$97,821	\$0	\$0	0%
11	- Contractor C			\$285,693	\$285,693	\$0	\$0	0%
12	- Contractor D	\$113,483	\$113,483	\$1,403,870	\$1,403,870	\$0	\$0	0%
13	- Contractor E			\$37,096	\$37,096	\$0	\$0	0%
14	- Contractor F		1	\$363,938	\$363,938	\$0	\$0	0%
15	- Contractor G					\$0	\$0	0%
16	- Contractor H	\$240	\$240	\$66,909	\$66,909	\$0	\$0	0%
17	- Contractor I					\$0	\$0	0%
18	- Contractor J	\$369,311	\$369,311	\$6,168,860	\$6,168,860	\$0	\$0	0%
19	- Contractor K			\$391,754	\$391,754	\$0	\$0	0%
20	- Contractor L			\$11,505	\$11,505	\$0	\$0	0%
21	- Contractor M					\$0	\$0	0%
22	- Contractor N			\$12,975	\$12,975	\$0	\$0	0%
23	- Contractor O					\$0	\$0	0%
24	- Contractor P	\$19,241	\$19,241	\$367,619	\$367,619	\$0	\$0	0%
25	- Contractor Q	\$44,953	\$44,953	\$299,284	\$299,284	\$0	\$0	0%
26	- Contractor R	\$80,594	\$80,594	\$877,450	\$877,450	\$0	\$0	0%
27	- Contractor S	\$43,491	\$43,491	\$502,811	\$502,811	\$0	\$0	0%
28	- Contractor T			\$6,558	\$6,558	\$0	\$0	0%
29	- Contractor U	\$379,928	\$379,928	\$4,259,893	\$4,259,893	\$0	\$0	0%
30	- Contractor V	\$18,141	\$18,141	\$211,365	\$211,365	\$0	\$0	0%
31	- Contractor W	\$1,780	\$1,780	\$21,854	\$21,854	\$0	\$0	0%
32	- Contractor X	\$377,600	\$377,600	\$4,711,554	\$4,711,554	\$0	\$0	0%
33	- Contractor Y					\$0	\$0	0%
34	- Contractor Z	\$7,962	\$7,962	\$164,049	\$164,049	\$0	\$0	0%
35	- Contractor AA	\$48,729	\$48,729	\$599,099	\$599,099	\$0	\$0	0%
36	- Contractor BB	\$11,953	\$11,953	\$109,787	\$109,787	\$0	\$0	0%
37	- Contractor CC	\$5,356	\$5,356	\$102,038	\$102,038	\$0	\$0	
38	- Contractor DD	\$134,765	\$134,765	\$1,097,829	\$1,097,829	\$0	\$0 \$0	0%
39	- Contractor EE	\$31,692	\$31,692	\$345,523	\$345,523 \$737,582	\$0 \$0	\$0	0%
40	- Contractor FF	\$106,996	\$106,996	\$737,582			\$0	0%
41	Total Contractor Payments	\$1,796,217	\$1,796,217	\$23,310,074	\$23,310,074	\$0	140	076
42								
43	Full Weatherization and Appliance budget not alloc	ated.						
44	Any required corrections/adjustments are reported h	erein and supersede results repor	rted in prior months	and may reflect YTD us	tments.			

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	Α	В	С	F	G	J	К	N
1		Lable 4	- LIEE M	easure Ins	tallations			
2	•		ern Califoi					- 1
		South		er 2004	ompany			
3			Octo	JCI 2004				
4		<del>-</del>			t Manth		VTD	Samplatad
5	Measures				rrent Month	1 . 1 (1)		Completed
6			Complete	d and Paid	Initiated - Not Com	pieted (1)	Complet	ed and Paid
7							Base	Total
8		Units	Base	Total	Base	Total	Jan to Date	Jan to Date
9	Furnaces							
10	- Repair - Gas - SF	Each	421	421	0	0	1,715	1,715
11	- Repair - Gas - MF	Each	3	3	0	0	71	71
12	- Repair - Gas - MH	Each	18	18	0	0	129	129
13	- Replacement - Gas - SF	Each	84	84	0	0	2,862	2,862
14	- Replacement - Gas - MF	Each	2	2	0	0	76	76
15	- Replacement - Gas - MH	Each	11	11	0	0	238	238
16	Infiltration & Space Conditioning		2.502	2.502	2.225	2 275	29,497	29,497
17	- Cover Plates/Gaskets	Home	2,583	2,583	2,275	2,275	1,005	1,005
18	- Evaporative Cooler/Air Cond. Covers - SF	Home	70	70	62	393	1,486	1,486
19	- Evaporative Cooler/Air Cond. Covers - MF	Home	446	446	393	393	238	238
20	- Evaporative Cooler/Air Cond. Covers - MH	Home	12	12	11		236	236
21	- HVAC Air Filter Replacement	Home						
22	Weatherization	-	76	57	121	121	1 178	1 179
23	- Attic Insulation - SF	Home	76	76	131	131	1,178 443	1,178
24	- Attic Insulation - MF	Home	27	27	46	46	0	0
25	- Attic Insulation - MH	Home		197	173	173	3,048	3,048
26	- Water Heater Blanket - SF	Home	197	197	79	79	1,245	1,245
27	- Water Heater Blanket - MF	Home	90	90	. 79	11	1,243	1,245
28	- Water Heater Blanket - MH	Home	13	13	1,103	1,103	16,104	16,104
29	- Low Flow Showerhead -SF	Home	1,252	1,252	1,103	1,359	15,810	15,810
30	- Low Flow Showerhead -MF	Home	1,543	1,543	1,359	1,359	1,609	1,609
31	- Low Flow Showerhead -MH	Home	173	173	1,135	1,135	16,888	16,888
32	- Door Weatherstripping - SF	Home	1,289	1,289	1,133	1,133	16,536	16,536
33	- Door Weatherstripping - MF	Home	1,600	1,600	1,409	1,409	1,653	1,653
34	- Door Weatherstripping - MH	Home	152	53	47	47	753	753
35	- Caulking - SF	Home	77	77	68	68	635	635
36	- Caulking - MF	Home	25	25	22	22	169	169
37	- Caulking - MH	77	1,268	1,268	1,117	1,117	16,628	16,628
38	- Minor Home Repairs - SF	Home	1,495		1,317	1,317	15,357	15,357
39	- Minor Home Repairs - MF	Home	76	1,495 76	67	67	993	993
40	- Minor Home Repairs - MH	Home Home	70	76	- 07	07		
41	- Attic Access Weatherstripping (2)	Tione			-			
42	Water Heater Savings	Home	5	5	4	4	124	124
43	- Water Heater Pipe Wrap - SF	Home	0	0	0	0	40	40
44	- Water Heater Pipe Wrap - MF	Home	11	11	10	10	48	48
45	- Water Heater Pipe Wrap - MH	Home	1,294	1,294	1,140	1,140	16,553	16,553
46	- Faucet Aerators - SF	Home	1,575	1,575	1,387	1,387	16,339	16,339
47	- Faucet Aerators - MF	Home	178	178	157	157	1,731	1,731
49	- Faucet Aerators - MH Miscellaneous Measures(Weatherization Electric)	Home	3,192	3,192	2,811	2,811	36,427	36,427
<del> </del>		Each	3,172	3,172	2,011			
50 51	- Portable Evaporative Coolers - Permanent Evaporative Coolers	Each	· · · · · · · · · · · · · · · · · · ·	<del> </del>		-		
52	- Compact Fluorescents	Each	<b></b>	<del> </del>				
53		Each						
54	- Porchlights (fixture replacement or CFBs) - Refrigerators	Each	<b></b>	<del>                                     </del>				
55	- Kerrigerators  Landlord Rebate Pilots			l				
56	- Refrigerators	Each						
57	- Air Conditioner Replacement - Room	Each						
58	- Air Conditioner Replacement - Central	Each				ļ		
59	Pilots - Rapid Deployment	ļ	ļ	<u> </u>		ļ		
60	- Air Conditioner Replacement - Room	Each	<del></del>	<del> </del>	<del> </del>			
61	- Air Conditioner Replacement - Central	Each		0		0	0	0
62	- Duct Sealing and Repair - SF	Home	0	0	<del> </del>	0	0	0
63	- Duct Sealing and Repair - MF	Home	0			<del>                                     </del>		
64	- Whole House Fans	Each	0	0	0	0	19	19
65	- Water Heater Replacement - Gas - SF	Each	0	0	0	0	1	1
66	- Water Heater Replacement - Gas - MF	Each Each	0	0	0	0	5	5
67 68	- Water Heater Replacement - Gas - MH	Each	53	53	0	0	178	178
69	- Water Heater Repair - Evaporative Cooler Maintenance	Each						
70	Energy Education		l					
71	- Outreach & Assessment	Home	3,192	3,192	2,811	2,811	36,427	36,427
72	- In-Home Education	Home	3,176	3,176	0	0	36,240	36,240
73	- Education Workshops (4)	Home	1,767	1,767	0	0	17,296	17,296
74	TOTAL HOMES							
·75	Total Number of Homes Treated	Home	3,784	3,784			41,721	41,721
76	Total Number of Homes Weatherized	Home	3,192	3,192	<u> </u>	L	36,427	36,427
77								
78					ANT 12 11			
79	(1) For all measures, estimates of "Initiated but not Com				r or "Initiated but not			
80	Completed" jobs submitted by Contractors and installation			D.				
81	(2) SoCalGas does not track this measure separately from							
82	(3) Set-back Thermostats are included with installations of				arateiy.			
83	(4) Represents EE Workshop Participants Processed and	Paid dur	ing the month			• VTD adi•	mente	
84	Any required corrections/adjustments are reported herein	and supe	rseae results r	eported in pri-	or monuis and may reflec	D adjusti	arcins.	

	A	В	Ο	ш	ш	エ		ſ	¥
_			Table 4	Table 4A - LIEE Measure Installations	leasure Inst	allations			
2			Sout	Southern California Gas Company	nia Gas Cor	npany			
ဗ				Octob	October 2004				
4									
5			Current Month	ų		YTD		Ğ	Goal (2)
				% of Total	Base		% of Total	Long-Term	Average % Served
ဖ	Metering	Base	Total	Units	YTD	Total	Units	% Goal	1997 - 2003
_	Single Family Units (1)	2,148	2,148	56.77%	24,554	24,554	58.86%	%58	
∞	_	1,636	1,636	43.23%	17,165	17,165	41.14%	15%	
တ	Total Units	3,784	3,784		41,719	41,719			
12	10 Master-Metered Units	<i>L</i> 9	<i>L</i> 9	1.77%	834	834		12%	-
7									
12	12 (1) Master Metered Units are a sub-set of both Single and Multi-Family. Single Family Units include Mobile Homes.	a sub-set of b	oth Single and	Multi-Family. S	Single Family I	Jnits include N	Mobile Homes.		
4	13 (2) Statistics not available for 1997 through Current Program-To-Date.	r 1997 through	h Current Progr	am-To-Date.					
14	14 Reporting structure is currently being developed and will be incorporated as soon as available.	ly being develo	oped and will b	e incorporated a	is soon as avail	able.			
7	15 Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.	stments are re-	ported herein a	nd supersede res	sults reported in	n prior months	s and may refle	ct YTD adjustn	nents.

	Α	В	Е	J	М	N	Q	V	Υ
1		JEE kWh	Savings, l	W Deman	d Reduction	n, Therm S	avings		
2				ifornia Ga			-		
3				ctober 2004		•			
4									
5	A	В	E	J	М	N	S	AA	AE
6	A			ompleted an			YTD Comple		
7	i	kV			rms	kWh (	Annual)		(Annual)
8	i	K Y	V 11	1110	11113	K 11 11 (	Total	Therms	Total
9	Measures	Base	Total	Base	Total	Base	Jan to Date	Base	Jan To Date
	Furnaces							·	
11	- Repair - Gas - SF	0	0	9,304	9,304	0	0	37,902	37,902
12	- Repair - Gas - MF	0		0	0			0	0
13	- Repair - Gas - MH	0		391	391	0	0	2,799 95,018	2,799 95,018
14 15	- Replacement - Gas - SF - Replacement - Gas - MF	0	0	2,789	2,789			93,018	93,018
16	- Replacement - Gas - MH	0		296	296			6,375	6,375
17	Infiltration & Space Conditioning								
18	- Cover Plates/Gaskets	0	0	2,066	2,066	0	0	23,598	23,598
19	- Evaporative Cooler/Air Cond. Covers - SF	. 0	0	133	133	0	0	1,910 743	1,910 743
20	- Evaporative Cooler/Air Cond. Covers - MF	0	0	223 14	223	0	0	286	286
21	- Evaporative Cooler/Air Cond. Covers - MH - HVAC Air Filter Replacement	0		0	14				<u></u>
23	Weatherization								
24	- Attic Insulation - SF	0	0	1,733	1,733	0	0	26,858	26,858
25	- Attic Insulation - MF	0	0	432	432	0	0	7,088	7,088
26	- Attic Insulation - MH	0	0	2,226	2,226	0	0	34,442	34,442
27 28	- Water Heater Blanket - SF - Water Heater Blanket - MF	0	0	828	828	0	0	11,454	11,454
29	- Water Heater Blanket - MH	0		120	120			1,509	1,509
30	- Low Flow Showerhead -SF	0	0	10,266	10,266	0	0	132,053	132,053
31	- Low Flow Showerhead -MF	0	0	11,110	11,110	0	0	113,832	113,832
32		0		1,246	1,246		0	11,585 43,909	11,585 43,909
33		0	0	3,351 1,600	3,351 1,600	0	0	16,536	16,536
34 35	- Door Weatherstripping - MF - Door Weatherstripping - MH	0	<u> </u>	198	198			2,149	2,149
36	- Caulking - SF	0	0	117	117	0	0	1,657	1,657
37	- Caulking - MF	0	0	46	46	0	0	381	381
38	- Caulking - MH	0		18	18		0	79,814	118 79,814
39	- Minor Home Repairs - SF	0	0	6,086 2,542	6,086 2,542	0	0	26,107	26,107
40	- Minor Home Repairs - MF - Minor Home Repairs - MH	0		152	152			1,986	1,986
42	- Attic Access Weatherstripping (2)								
43								ļ	
44	- Water Heater Pipe Wrap - SF	0	. 0	23	23	0	0	570 144	570 144
45 46	- Water Heater Pipe Wrap - MF - Water Heater Pipe Wrap - MH	0	0	40	40			173	173
47	- Water Heater Pipe Wiap - IMTI - Faucet Aerators - SF	0	0	4,658	4,658	0	0	59,591	59,591
48	- Faucet Aerators - MF	0	0	4,095	4,095	0	0	42,481	42,481
49	- Faucet Acrators - MH	0		463	463		- 1- 7-1	4,501	4,501
50		30,005	30,005	. 0		342,404	342,404		
51	- Portable Evaporative Coolers	0		. 0					<b>}</b>
52		0		0			- 211774		
54	- Porchlights (fixture replacement or CFBs)	0		0					
55	- Refrigerators	0		0					
56		0						<del> </del>	<u> </u>
57	- Refrigerators	0		0		<del>                                     </del>			h
58	- Air Conditioner Replacement - Room - Air Conditioner Replacement - Central	0		0		<b></b>		l	
	Pilots - Rapid Deployment	0		l					
61	- Air Conditioner Replacement - Room	0		0	-				
62		0		0					0
63		0	0	0	0	0	0	0	0
64 65		0	0	0	0	<b>├─</b> ─		0	0
66		- 0	, , , , , , , , , , , , , , , , , , ,	0	<u>~</u>				
67		0	0	0	0	0	0	361	361
68	- Water Heater Replacement - Gas - MF	0		0	0	ļ		10	95
69		. 0	0	0	0	0	0	95	95
70 71		. 0	, v	0	<b>├</b> ──	<b>├</b> ─────	<u> </u>	<del>1 − − ×</del>	
72									
73	- Outreach & Assessment								
74 75				<del>                                     </del>	-				
76	- Education Workshops - Program Tota	30,005	30,005	66,564	66,564	342,404	342,404	788,034	788,034
77									
78	1								

	4	В	O	I		JK LMN	JKILMNOPORSTUVMX
-	Table 5A - Average Bill Savings Per Customer	Bill Saving	s Per Cust	omer			
7	Southern California Gas Company	ornia Gas	Company				•
က	000	October 2004					
4						1	
വ		Base	se		Total		
ဖ		kWh	Therm	kWh	Therm	m	
7	Annual Savings	30,005	66,564	30,005		66,564	
∞	Current Rate	\$ 0.12	\$ 0.72	\$ 0.12	\$	0.72	
တ	Number of Customers		3,784			3,784	
9	Average 1st Year Bill Savings/Customer		\$13.54			\$13.54	
7	Average Lifecycle Bill Savings/Customer		\$109.22		\$	\$109.22	
12							-
13	13 kWh savings are incidental savings derived from the installation of space conditioning measures only.	n the installa	ation of spac	e condition	ning measu	res only.	
14	14 Per Measure Savings derived from PY2000 Impact Evaluation, Study # 576, April 2, 2002	oact Evaluati	ion, Study #	576, April	2, 2002		
15	15 Furnace Replacement Savingings calculated at 34% of total installations based on above study's findings related to existing working furnaces.	34% of total	installations	s based on	above stud	's findings related to	existing working furnaces.
16	16 Duct Sealing and Water Heater Savings are incorporated based on Phase 3, Standardization Team Assessment of Rapid Deployment Measures, July 2001.	ated based on	Phase 3, Star	ndardization	Team Asses	sment of Rapid Deployr	nent Measures, July 2001.
17							
18	18 For PY2004, Savings from PY2000 impact evaluation were originally used in April, May, and June and savings from the PY2001	luation were	originally u	sed in Apr	il, May, an	d June and savings fro	m the PY2001
19	19 impact evaluation savings were used January, February, March, and July. Effective with the July report, all	ebruary, Ma	rch, and Jul	y. Effectiv	e with the	July report, all	
20	20 savings were corrected to reflect the savings from PY2001 impact evaluation.	m PY2001	impact evalu	tation.			
21							
22	22 Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.	ted herein ar	nd supersede	results reg	oorted in pr	ior months and may re	eflect YTD adjustments.

	<b>A</b>	В	۵	Ш	၅	T	ſ	¥	Σ
_			Table 6 - CA	CARE Program Expenses	1 Expenses				
2 6			Southern Ca O	California Gas October 2004	Company				
4		Gas		Year-	Year-To-Date	Buc	Budget	% YTD / Budget	Sudget
လ လ	CARE Program	Base	Total	Base	Total	Base Program	Total	Base Program	Total
7	Outreach/General								
∞	General	\$95,143	\$95,143	\$1,233,030	\$1,233,030	\$1,541,182	\$1,541,182	%08	%08
တ	Rapid Deployment Capitation Fees	\$19,253	\$19,253	\$542,412	\$542,412	\$725,000	\$725,000	75%	75%
10	Other Outreach/Media*	(\$114,906)	(\$114,906)	\$129,064	\$129,064	\$250,000	\$250,000	52%	52%
11	Total Outreach	(\$510)	(\$210)	\$1,904,505	\$1,904,505	\$2,516,182	\$2,516,182	%9/	%9/
12	Automatic Enrollment	0\$	0\$	\$27,090	\$27,090	0\$	80	n/a	n/a
13	Processing/ Certification/Verification	\$65,127	\$65,127	\$749,192	\$749,192	\$899,164	\$899,164	83%	83%
14	Billing System /Programming	\$2,253	\$2,253	\$220,894	\$220,894	\$240,204	\$240,204	92%	92%
15	Pilots								
16	Pilot A	0\$	\$0	80	0\$	0\$	80	. n/a	n/a
17	Pilot B		\$0	\$0	\$0	80	\$0	n/a	n/a
18	Total Pilot Costs	0\$	0\$	0\$	0\$	0\$	\$0	n/a	n/a
19	Measurement & Evaluation	0\$	0\$	\$332,949	\$332,949	\$531,860	\$531,860	63%	63%
20	Regulatory Compliance	\$14,685	\$14,685	\$124,523	\$124,523	\$148,809	\$148,809	84%	84%
21	Other Administration	\$20,527	\$20,527	\$222,608	\$222,608	\$290,090	\$290,090	77%	77%
22	Indirect Costs	\$0	\$0	\$0	\$0	80	\$0	n/a	n/a
23	Oversight Costs								
24	LIAB Start-Up	\$0	\$0	80	\$0	\$0	\$0	n/a	n/a
25	LIAB PY Past Year	80	\$0	80	80	80	\$0	n/a	n/a
26	LIAB PY Present Year	\$0	\$0	80	\$0		\$1,000	%0	%0
27	CPUC Energy Division	\$13,432	\$13,432	\$48,056	\$48,056		\$75,000	64%	64%
78	Total Oversight Costs	\$13,432	\$13,432	\$48,056	\$48,056	\$76,000	\$76,000	63%	63%
59	TOTAL PROGRAM COSTS	\$115,515	\$115,515	\$3,629,817	\$3,629,817	\$4,702,309	\$4,702,309	77%	77%
င္က	CARE Rate Discount	\$6,469,626	\$6,469,626	\$56,629,650	\$56,629,650	\$67,562,000	\$67,562,000	84%	84%
31	Service Establishment Charge Discoun	\$226,710	\$226,710	\$2,357,745	\$2,357,745	\$3,519,276	\$3,519,276	67%	67%
32	TOTAL PROGRAM COSTS AND CUSTOMER DISCOUNTS	\$6,811,851	\$6,811,851	\$62,617,212	\$62,617,212	\$75,783,585	\$75,783,585	83%	83%
33									
32	* SCG received mass media services during the September and accrued the costs for the September business. The invoices are expected by December 2004	September and accrued	the costs for the Se	eptember business.	The invoices are expect	ted by December 200	14.		

	-											
	Α	В	D I	E	G	Н	[	К	М			
1	A					Contracto	r Expense					
		1 au			_			213				
2	,		Sout			s Compar	ıy					
3					ober 2004							
4	Gas Month Gas YTD Budget % YTD / Budget											
5	Base Base Base Base											
6	Contractor	Program	Total	Program	Total	Program	Total	Program	Total			
7	1	\$0	\$0	\$0	\$0	\$0	\$0	0%	0%			
8	2	\$0	\$0	\$0	\$0	\$0	\$0	0%	. 0%			
9	3	\$0	\$0	\$0	\$0	\$0	\$0	0%	0%			
	3 \$0 \$0 \$0 \$0 \$0 0%											
10	4 \$0 \$0 \$0 \$0 \$0 0%											
10 11	4 5	\$0 \$0	\$0	\$0	\$0	\$0	\$0					
			\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	0%	0%			
11	5	\$0							0% <b>0</b> %			

	А	В	С	D	Е	F	G
1		Tabl		apid Deploym		n Fees	i
2			Southern	California Ga	s Company		•
3				October 2004	4		
l t							
		l <u>.</u>	Paid YTD	2004 Budget	% Budget		
4	C 4 4	Paid Current Month	1 212			Rapid Deploymo	YTD
5 6	Contractor 11	\$0	\$96	n/a	n/a	0	8
7	12	\$270	\$5,500	n/a	n/a	27	. 550
8	13	\$4,928	\$26,760	n/a	n/a	448	2,290
9	14	\$12	\$204	n/a	n/a	1	17
10	15	\$0	\$137	n/a	n/a	0	13
11	16	\$360	\$8,640	n/a	n/a n/a	30 0	720 11
12	18	\$0 \$768	\$110 \$5,028	n/a n/a	n/a	64	419
13 14	19 22	\$36	\$3,028 \$420	\$1,200	35%		35
15	23	\$0 \$0	\$38	n/a	n/a	0	5
16	26	\$3,144	\$31,500	\$20,748	152%	262	2,625
17	27	\$0	\$0	\$504	0%	0	0
18	29	\$0	\$20	\$2,350	1% 0%		2 0
19	30	\$0	\$0 \$220	\$2,400 n/a	n/a		22
20	34	\$10 \$0	\$220 \$24	\$7,200	0%	0	2
22	35 37	\$0 \$0	\$190	\$1,060	18%	o	19
23	40	\$0	\$0	\$1,083	0%	· 0	0
24	41	\$0	\$10	\$3,600	0%		1
25	43	\$0	\$9	n/a			1
26	44	\$48	\$900				75 0
27	45	\$0	\$0 \$920		0% n/a		92
28 29	48	\$0 \$0	\$920 \$180		n/a		15
30	50 51	\$0 \$0	\$24	\$1,200		1	2
31	52	\$12	\$264			1	22
32	53	\$0	\$156				13
33	54	\$0	\$504				42
34	56	\$0	\$0		0%	1	0 319
35	57	\$648	\$3,828 \$2,316		n/a n/a	1	193
36 37	58 59	\$0 \$0	\$2,310 \$12		11/4	Ö	1
38	60	\$0	\$12 \$12		0%	0	1
39	63	\$12	\$12			1	1
40	66	\$15,204	\$349,104				29,092
41	67	\$48	\$288				24
42	69	\$0	\$0				0 128
43	77	\$84 \$0	\$1,536 \$0			l I	0
44 45	78 79	\$0 \$0	\$180				15
46	80	\$0	\$0				0
47	81	.\$0	\$2,196	\$11,800	19%	6 0	183
48	82	\$0	\$528	\$2,696			44
49	86	\$372	\$7,188				599 5 130
50	87	\$8,916	\$61,560				5,130 1,174
51 52	88	\$756 \$156	\$14,088 \$1,344				1,174
53	89 TOTAL	\$35,784	\$526,045				44,017
54		renew contract fo		3,00,110		1	
55	11. 11. 11. 11. 11. 11. 11. 11. 11. 11.						
56	]						
57	<u> </u>						

	4	В	ပ	Ω	Ш	Ш	9	エ	_	7	¥
_				Table 10 - CAF	E Enrollm	CARE Enrollment, Recertification, and Attrition	ation, and	Attrition			
2				So	uthern Cali	Southern California Gas Company	mpany				
က					00	October 2004					:
		Gross		Gross Enrollment			Total				
		Enrollment	Gross	Other Sources			Adjusted				
		From	Enrollment	(Not Including	Total Gross	Gross	Gross		Net	Adjusted Net	
		Automatic	From	Recertification	Enrollment	Enrollment From	Enrollment	Attrition	Enrollment	Enrollment I-	Total CARE
4		Enrollment	Capitation	Enrollment)	B+ C+D	Recertification	E+F	(Drop Offs) <sup>2</sup>	Н-9	Ħ	Participants
ည	December-03										957,602
ဖ	January-04	8,482	8,305	18,811	35,598	17,621	53,219	34,619	18,600	626	958,581
_	February-04		6,867	23,638	35,646	12,283	47,929	21,816	26,113	13,830	972,411
ω	March-04		8,602	28,980	45,477	15,382	60,859	27,088	33,771	18,389	990,800
ത	April-04				33,882	20,206	54,088	19,776	34,312	14,106	1,004,906
9	May-04				34,268	14,878	49,146	25,939	23,207	8,329	1,013,235
=	June-04		4,330	25,174	35,411	15,032	50,443	24,032	26,411	11,379	1,024,614
12	July-04	11,375	1,891	21,672	34,938	23,881	58,819	34,261	24,558	229	1,025,291
13	August-04	8,212	1,834	16,657	26,703	17,432	44,135	21,294	22,841	5,409	1,030,700
4	Sep	6,038	2,965	28,485	37,488	16,995	54,483	27,281	27,202	10,207	1,040,907
15	ļ		3,024	13,209	22,083	14,002	36,085	23,391	12,694	(1,308)	1,039,599
16	November-04										
17	December-04										
18	2004 Totals	71,108	44,017	226,369	341,494	167,712	509,206	259,497	249,709	81,997	
19											
20	20 Notes:										
21		1 Recertifications completed regardless of m	is completed i	regardless of month r	onth requested.	•	, ,	1			
22		The drop off in	ncludes selt-d	2 The drop off includes self-declined applications, incligible applications, and closed CAKE accounts.	meligible app.	lications, and clos	ed CAKE acco	unts.			

	Α	В	С	D	Е
1	<b>Table 10.1 - DC</b>	SD CARE Automati	ic Enrollment		
2	Southern	California Gas Con	npany		
3	·	October 2004	-		
4					
		Data File 1	Data File 2		
5		May 2004	Aug 2004	YTD	
6	File As Received:				
	Number of Records	27,372	9,944	37,316	
	Number on CARE	15,710	7,708	23,418	
9	Not Active Accounts	8,772	1106	9,878	
	Name not Matched/Bill			400	
	Account Not Matched	109	23	132	
	Ineligible Accounts	64	35	99	
	Opt Out Letters Sent	2,717	1,072	3,789	
13					
14	Enrollment Results:				
	Enrolled on CARE from Other		0	0	
	Sources During Opt-Out Period 1	0	0	0	
	Number Opting Out	154	40	194	
	Other Non-Eligible Accounts 2	104	40	10-1	
19	Pending Number Enrolled	2,563	1,032	3,595	
	redinser Emoned	_,000	.,	-,	
20 21					
	  Note 1: SoCalGas enrolls customers ind	cluded in the DCSD dat	a file as AF customers	s even if a CAR	E
23	application is received from them during	i the 30 days after the c	ont-out letter is mailed	These custom	– ners are
	not counted separate from other AE cus		production to manda.		
24	Note 2: "Other Non-Eligible Accounts" in		during opt out period	and accounts	
25	that changed to non-eligible rates during		daring opt out portou,		
25	final changed to non-engine rates during	g opt out period.			

	A	В	၁	D	Е	4	G	Τ	_
_		Tab	le 11 - CAR	E Standar	d Program R	Table 11 - CARE Standard Program Random Verification Results	Results		
2				Southern	Southern California Gas Company	s Company			
3		:			October 2004	4		,	
				yo %	# of Participants Dropped (Due to	# of Participants Dropped (Verified as Ineligible) or		% Dropped	% of Total
36	Month/Year	Total CARE Population	# of Requested to Verify	Population Total	no response or incomplete)	(Customer Requested termination) <sup>1</sup>	Total Dropped	through Random Verification	Population Dropped
37	January-04	958,581	11,462	1%	6,417	352	6,769	%65	%1
88	February-04	972,411	12,413	1%	5,377	301	5,678	46%	1%
39	March-04	990,800	17,874	2%	6,491	421	6,912	39%	1%
49	April-04	1,004,906	16,679	2%	3,792	474	4,266	76%	%0
41	May-04	1,013,235	14,843	1%	5,273	470	5,743	39%	1%
42	June-04	1,024,614	14,787	1%	7,482	456	7,938	54%	1%
43	July-04	1,025,291	13,648	1%	7,540	461	8,001	%65	1%
44	August-04	1,030,700	14,232	1%	8,266	304	8,570	%09	1%
45	September-04	1,040,907	14,010	1%	7,506	209	8,015	21%	1%
46	October-04	1,039,599	13,644	1%	7,017	420	7,437	25%	1%
47	November-04								
48	December-04								
49	Total For PY 2004	1,039,599	143,592	14%	65,161	4,168	69,329	48%	7%
20	1. SoCalGas random verification process allows customers 90 days to respond to the verification request	rification process	allows customers 5	90 days to respon	nd to the verification	request.			
21	As a result, the number of customers	er of customers dr	opped in any giver	n month includes	dropped in any given month includes requests for verification that were issued	tion that were issued			
25	several months prior.								

¥				ation		Urban	79%	91%	24%	101%	72%	%62	73%	21%	15%	72%	%96	61%	77%
ſ				Penetration		Rural	%46	71%	73%	85%	%0	82%	100%	83%	44%	20%	%99	82%	%0/
1				ticipants		Urban	611,746	6,353	9	10,579	96,296	90,168	24,305	9,416	18	86,623	177	4,724	940,411
H	rban			Total Participants		Rural	3,671	396	7,560	24,767	0	3,667	3,864	7,672	8,830	13,117	7,835	17,808	99,188
Э	Table 12 - CARE Enrollments Rural / Urban	Southern California Gas Company October 2004	Urban CARE	Enrollments		YTD	200,887	1,461	0	3,912	32,657	30,240	7,413	2,940	5	28,776	68	1,863	310,244
F	Enrollmer	California Gas October 2004	Urban	Enro	Current	Month	11,888	109	0	232	2,759	2,107	521	210	0	1,995	c	102	19,926
E	2 - CARE	uthern Cal	CARE	ments		YTD	1,058	119	2,643	7,583	0	1,292	1,126	2,464	2,737	4,486	2,167	5,574	31,250
O	Table 1	Sol	Rural CARE	Enrollments	Current	Month	20	7	179	409	0	86	80	147	208	299	173	487	2,157
၁				1. 14 model 1	Orban # 01 Eligible		769,993	7,014	11	10,510	133,137	113,831	33,223	18,393	123	119,908	184	7,736	1,214,062
В				30 # [ 0m. C	Kurai # 01 Eligible		3,900	558	10,324	29,058	0	4,499	3,873	9,289	20,113	26,249	11,807	21,735	141,405
A					County		Los Angeles	Fresno	Kings	Tulare	Orange	San Bernardino	Ventura	Santa Barbara	San Luis Obispo	Riverside	Imperial	Kern	TOTAL
	-	0 6		4		5	ဖ	7	∞	တ	9	77	12	13	14	15	16	17	18

	A	В	С	D	E	F
1		Table 1	3 - Urban / Rural LI	EE Installations		
2		Sou	uthern California Ga	s Company		
3			October 200	)4		
4			*			
5						
6				Rur	al	1.0,100 \$ 1000
7		Rural	Homes Tre		Homes Weath	nerized
8	County	# of Eligible	Current Month	YTD	Current Month	YTD
9	Fresno	621	0	29	0	29
10	Imperial	14,002	29	357	29	340
11	Kern	24,379	97	1,518	52	1,066
12	Kings	12,069	. 0	120	0	110
13	Los Angeles	4,294	21	219	18	202
14	Orange	0	8	55	6	52
15	Riverside	30,584	50	606	42	530
16	San Bernardino	5,990	1	75	0	69
17	San Luis Obispo	24,366	45	359	45	356
18	Santa Barbara	10,932	19	396	19	391
19	Tulare	32,602	15	385	13	340
20	Ventura	4,662	7	26	7	23
21	TOTAL	164,499	292	4,145	231	3,508
22						
23						
24				Urba	an	
25		Urban	Homes Tre	eated	Homes Weath	nerized
26	County	# of Eligible	Current Month	YTD	Current Month	YTD
27	Fresno	7,976	0	108	0	101
28	Imperial	202	0	13	0	13
29	Kern	9,085	7	67	7	61
30	Kings	13	2	59	2	54
31	Los Angeles	969,559	2,409	25,648	2,105	22,824
32	Orange	181,997	147	2,012	120	1,738
33	Riverside	145,893	625	5,067	482	4,110
34	San Bernardino	136,835	269	4,150	212	3,589
35	San Luis Obispo	147	0	0	0	0
36	Santa Barbara	24,178	10	178	10	172
1 07	Tulare	11,774	15	92	15	86
37	1×7 .	41,060	8	180	8	170
38	Ventura			37,574	2,961	32,918
	Ventura TOTAL	1,528,720	3,492	31,314	2,501	
38	TOTAL				2,501	
38 39	TOTAL  Eligible customers based on 200% I	PG eligibility factors applie	d to total residential gas meter	s as of January 2002.		
38 39 40 41 42	TOTAL	PG eligibility factors applie	d to total residential gas meter	s as of January 2002.		
38 39 40 41	TOTAL  Eligible customers based on 200% I	PG eligibility factors applie	d to total residential gas meter	s as of January 2002.		,

	Α	В	С	D	Е	F	G
1		,	<b>Table 14 - 0</b>	CARE Particip	ation Rur	al	
2			Southern	California Gas	Company		
3			ı	October 2004			
4	Month/Year	Rural Estimated Eligible	Rural Monthly Enrolled By Capitation	Rural Monthly Enrolled By Non- Capitation	Total Enrolled by Month	Rural Total # of CARE Participants	Rural Penetration Rate
5	Jan-04	139,897	1,351	2,280	3,631	93,241	67%
6	Feb-04	140,266	279	3,080	3,359	94,517	67%
7	Mar-04	139,853	1,196	3,163	4,359		69%
8	Apr-04	140,544	383	2,728	3,111		70%
9	May-04	140,711	56	2,118	2,174	97,442	69%
10	Jun-04	140,623	126	2,214	2,340		69%
11	Jul-04	140,944	129	3,335	3,464		69%
12	Aug-04	141,004	60	2,395	2,455	97,539	69%
13	Sep-04	141,187	1,017	3,183	4,200		70%
14	Oct-04	141,405	492	1,665	2,157	99,188	70%
15	Nov-04						
16	Dec-04						

	А	В	С	D	Ē	F	G
1			<b>Table 15 -</b>	CARE Participa	tion Urban		
2			Southern	California Gas	Company		
3				October 2004			
4	Month/Year	Urban Estimated Eligible	Urban Monthly Enrolled By Capitation	Urban Monthly Enrolled By Non- Capitation	Urban Total Enrolled by Month	Urban Total # of CARE Participants	Urban Penetration Rate
5	Jan-04	1,208,061	6,954	25,013	31,967	865,340	. 72%
6	Feb-04		6,588	25,699	32,287	877,894	73%
7	Mar-04	1,211,803	7,406	33,712	41,118	894,375	74%
8	Apr-04	1,211,753	4,801	25,970	30,771	907,173	75%
9	May-04	1,210,314	959	31,135	32,094	915,793	
10	Jun-04	1,210,683	4,204	28,867	33,071	927,130	77%
11	Jul-04	1,209,769	1,762	29,712	31,474	927,864	
12	Aug-04	1,210,486	1,774	22,474	24,248	933,161	77%
13	Sep-04	1,212,193	1,948	31,340	33,288	941,620	78%
14	Oct-04	1,214,062	2,532	17,394	19,926	940,411	77%
15	Nov-04		·		·		
16	Dec-04						

	А	В	С	D	Е	F	G	Н
1	,	Table 16 -	CARE Pa	rticipatio	n - Combi	ned Rural	and Urban	
2			Southe	rn Califor	nia Gas C	Company		
3				Octob	er 2004			
4	Month/Year	Estimated Eligible	Monthly Enrolled by Capitation	Monthly Enrolled By Non- Capitation	Total Enrolled by Month	YTD Enrollments	Total # of CARE Participants	Penetration Rate
5	Jan-04	1,347,957	8,305	27,293	35,598	35,598	958,581	71%
6	Feb-04	1,350,663	,		-	71,244	972,411	72%
7	Mar-04	1,351,656	8,602	36,875	45,477	116,721	990,800	73%
8	Apr-04	1,352,297	5,184	28,698	33,882	150,603	1,004,906	
9	May-04	1,351,025	1,015	33,253	34,268	184,871	1,013,235	
10	Jun-04	1,351,306	4,330	31,081	35,411	220,282	1,024,614	
11	Jul-04	1,350,712	1,891	33,047	34,938	255,220	1,025,291	76%
12	Aug-04	1,351,490	1,834	24,869	26,703	281,923	1,030,700	76%
13	Sep-04	1,353,381	2,965	34,523	37,488	319,411	1,040,907	77%
14	Oct-04	1,355,467	3,024	19,059	22,083	341,494	1,039,599	77%
15	Nov-04							
16	Dec-04							

	A	В	၁	ا ۵	3	4	Э	Н	_	ſ
_				Summary '	Fable 17 - 1	Summary Table 17 - Urban Homes Treated	s Treated	,		
7 m	<u></u>			Southe	ern Califor Octobe	Southern California Gas Company October 2004	pany			
4 ω	<del></del>				Base F	Base Funding				,
ဖ	¥	В	C	D	H	<b>H</b>	9	Н	I	J
				Urban as	Total	Total Urban	Urban Homes	Total	Urban	Urban Homes
				a % of	Homes	Homes	Treated in Month as	Homes	Homes	Treated as a % of
	2004	Total Homes	Urban Homes	Total	Treated in	Treated in	a % of Total Homes	Treated	Treated	<b>Total Homes</b>
	-	Eligible	Eligible	Eligible	Month	Month	Treated in Month	YTD	YTD	Treated YTD
ω	January	1685038	1522136	%06	1,114	1006	%06	1114	1006	%06
6	February	1687925	1524630	%06	3,798	3,378	%68	4912	4384	86%
9	) March	1689063	1526215	%06	5,538	4,717	%58	10450	9101	87%
7	April	1689737	1526161	%06	3,752	3,459	95%	14202	12560	88%
12	2 May	1688339	1524585	%06	3,389.	3,062	%06	17591	15622	89%
13	June	1688620	1524946	%06	5,679	5,127	%06	23270	20749	89%
14	t July	1688035	1524034	%06	5,057	4,492	%68	28327	25241	89%
15	5 August	1688868	1524794	%06	4,796	4,340	%06	33123	29581	89%
16	3 September	1690936	1526668	%06	4,814	4,501	93%	37937	34082	%06
17	7 October	1693219	1528720	%06	3,784	3,492	%26	41721	37574	%06
18	3 November									
19	9 December									
20	(									
21		d on 200% FPG elig	Eligible customers based on 200% FPG eligibility factors applied to total residential gas meters as of January 2003.	total residential	gas meters as of	f January 2003.				
22	22 Homes Treated = Appliance Installation and Homes Weatherized	ance Installation and	1 Homes Weatherized.							
23	23 Any required corrections/adjustments are reported herein and sur	is/adjustments are re	ported herein and superse	de results report	ed in prior mon	nths and may reflec	persede results reported in prior months and may reflect YTD adjustments.			

	A	В	O	Ω	Ш	Ш	ŋ	F		7
_				Summary	Table 21 -	Rural Hor	Summary Table 21 - Rural Homes Treated			
7			r:	Southe	Southern California Gas Company	nia Gas Co	ompany			
က					Octob	October 2004				
4	-				Base F	Base Funding				
ည	1									
9	A	В	၁	Q	E	Œ	9	Н	I	J
							Kural Homes			Rural Homes
							Treated in			Treated as
-	2004			David	Total	Total	Month as a	Total	Dural	a % of Total
		Total	Rural	Kulfal as a		Homes	Homes	Homes	Homes	Homes
		Homes	Homes	Total	Treated in	Treated in	Treated in	Treated	Treated	Treated
_		Eligible	Eligible	Eligible	Month	Month	Month	YTD	YTD	YTD
∞	January	1,685,038	162,902	10%	1,114	108	10%	1,114	108	10%
တ	February	1,687,925	163,296	10%	3,798	419	11%	4,912	527	11%
9	March	1,689,063	162,848	10%	5,538	820	15%	10,450	1,347	13%
11	April	1,689,737	163,576	10%	3,752	293	%8	14,202	1,640	12%
12	May	1,688,339	163,754	10%	3,389	327	10%	17,591	1,967	11%
13	June	1,688,620	163,674	10%	5,679	552	10%	23,270	2,519	11%
14	July	1,688,035	164,002	10%	5,057	565	11%	28,327	3,084	11%
15	August	1,688,868	164,074	10%	4,796	456	10%	33,123	3,540	11%
16	September	1,690,936	164,268	10%	4,814	313	7%	37,937	3,853	10%
17	October	1,693,219	164,499	10%	3,784	292	8%	41,721	4,145	10%
18	November			,						
19	December									
20										
21		mers based on 20	00% FPG eligib	ility factors app	olied to total re	sidential gas m	Eligible customers based on 200% FPG eligibility factors applied to total residential gas meters as of January 2003	2003.		
22	Homes Treated	d = Appliance In	= Appliance Installation and Homes Weatherized	Iomes Weather	ized.					
23	Any required	corrections/adjus	stments are repo	orted herein and	l supersede resu	ılts reported in	Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.	nay reflect YTL	adjustments.	
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C   D   E   F   G   H	1 7	В	၁	Ω	Ш	ш	9	エ		ſ	¥
C         D         E         F         G           ed in the Month         # of Homes         First Year Energy Savings for Homes Treated YTD         Homes Treated YTD         Homes Treated YTD           Wh         Therms         Therms         Therms         First Year Energy Savings for Homes Treated YTD           Wh         Therms         Therms         Therms         Polygram         Polygram           621,528         1,114         9,917         20,549         96,249           601,036         666,393         10,450         84,309         20,549           601,036         666,393         17,591         144,760         353,037           947,332         1,200,887         23,270         192,127         460,314           824,192         982,790         28,327         233,336         552,578           769,860         917,720         33,123         271,829         640,548           811,408         780,641         37,937         312,400         721,470           600,096         654,588         41,721         342,404         788,034           600,096         654,588         41,721         342,404         788,034           act calculated on current gas rate and Energy Savings as shown on Table 5				<b>.</b>	Summary Tabl Southern	le 25 - Energy a California Gas October 2004 Base Funding	nd Bill Saving: Company				
vector         # of Homes         First Year Energy Savings for Homes Treated YTD         # of Homes Treated YTD         First Year Energy Savings for Homes Treated YTD           Wh         Therms         Therms         Therms           Wh         Therms         1,114         9,917         20,549           621,528         889,865         4,912         40,993         96,249           866,304         1,389,866         10,450         84,309         206,249           601,036         666,393         17,591         144,760         353,037           947,332         1,200,887         23,270         192,127         460,314           824,192         982,790         28,327         233,336         552,578           769,860         917,720         33,123         271,829         640,548           811,408         780,641         37,937         312,400         721,470           600,096         654,588         41,721         342,404         788,034           600,096         654,588         41,721         342,404         788,034           ac calculated on current gas rate and Energy Savings as shown on Table 5A.         act evaluation were originally used in April, May, and June and savings from tuary, February, March, and July. Effective with the July report, all <th>ľ</th> <th>В</th> <th>C</th> <th>Q</th> <th>Э</th> <th>Ħ</th> <th>ტ</th> <th>Н</th> <th>I</th> <th>ſ</th> <th>K</th>	ľ	В	C	Q	Э	Ħ	ტ	Н	I	ſ	K
ycle Energy savings for mes Treated In Month         # of Homes Treated YTD         First Year Energy Savings for Homes Treated YTD           Wh         Therms         Homes Treated YTD           Wh         Therms         Co.549           621,534         80,865         4,912         40,993         96,249           865,304         1,389,866         10,450         84,309         208,942           607,992         929,562         14,202         114,708         287,832           601,036         666,393         17,591         144,760         353,037           947,332         1,200,887         23,270         192,127         460,314           824,192         982,790         28,327         233,336         552,578           769,860         917,720         33,123         271,829         640,548           811,408         780,641         37,937         312,400         721,470           600,096         654,588         41,721         342,404         788,034           ac calculated on current gas rate and Energy Savings as shown on Table 5A.         3ct evaluations.           act evaluation were originally used in April, May, and June and savings from tuary, February, March, and July. Effective with the July report, all	1	Home	s Treated in the	Month			Ho	mes Treated YT	D		
Wh         Treated VTD         Homes Treated YTD           Wh         Therms         kWh         Therms           198,340         203,565         1,114         9,917         20,549           621,528         889,865         4,912         40,993         96,249           866,304         1,389,866         10,450         84,309         20,549           607,992         929,562         14,202         114,708         287,832           601,036         666,393         17,591         144,706         353,037           947,332         1,200,887         23,270         192,127         460,314           824,192         982,790         28,327         233,336         552,578           769,860         917,720         33,123         271,829         640,548           811,408         780,641         37,937         312,400         721,470           600,096         654,588         41,721         342,404         788,034           accelculated on current gas rate and Energy Savings as shown on Table 5A.         act evaluation were originally used in April, May, and June and savings from tuary, February, March, and July. Effective with the July report, all		# of Homes Treated in	Lifecycle Ener	gy savings for	# of Homes	First Year Ener	gy Savings for	Lifecycle Energ	gy Savings for	First Year Bill Savings for Homes Treated	Lifecycle Bill Savings for Homes Treated
Wh         Therms         kWh         Therms         therms         kWh         Therms         kWh         Therms         kWh         Therms         therms         kWh         Therms         therms         kWh         Therms         therms         kWh         Therms         th		Month	Homes Treat	ted In Month	Treated YTD	Homes Tre	ated YTD	Homes Tre	ated YTD	YTD	YTD
198,340   203,565   1,114   9,917   20,549   198,340   621,528   889,865   4,912   40,993   96,249   819,868   866,304   1,389,866   10,450   84,309   208,564   1,686,172   607,992   929,662   1,686,172   144,708   353,037   2,894,164   601,036   666,393   17,591   144,760   353,037   2,895,200   824,192   827,790   28,327   233,336   522,578   4,666,724   769,860   917,720   33,123   271,829   640,548   5,436,584   811,408   41,721   342,404   788,034   6,848,088   41,721   342,20	ĺ		kWh	Therms		кWh	Therms	kWh	Therms		
621,528         889,865         4,912         40,993         96,249         819,868           866,304         1,389,866         10,450         84,309         208,964         1,686,172           866,304         1,389,866         10,450         84,309         208,964         1,686,172           607,992         929,562         14,202         114,708         287,832         2,294,164           601,036         666,387         23,270         192,127         460,314         3,42,532           824,132         982,790         28,372         233,336         552,578         4,666,724           769,860         917,720         33,123         271,829         640,548         5,436,584           811,408         780,641         37,937         342,404         788,034         6,848,088           600,096         654,588         41,721         342,404         788,034         6,848,088           are calculated on current gas rate and Energy Savings as shown on Table 5A.         6,848,088         6,848,088           act evaluation were originally used in April, May, and June and savings from the PY2001         augraph PY2001 impact evaluation.	January	1,114	198,340	203,565	1,114		20,549	198,340	203,565	15,895	128,243
866,304         1,389,866         10,450         84,309         208,964         1,686,172           607,992         929,562         14,202         114,708         287,832         2,294,164           601,036         666,393         17,591         144,760         353,037         2,895,200           947,332         1,200,887         23,270         192,127         466,314         3,842,532           824,192         982,790         28,327         283,336         4,666,724           769,860         917,720         33,123         271,829         640,548         5,436,884           811,408         780,641         37,937         312,404         788,034         6,848,088           600,096         654,588         41,721         342,404         788,034         6,848,088           appliance installations.           ac calculated on current gas rate and Energy Savings as shown on Table 5A.    act evaluation were originally used in April, May, and June and savings from the PY2001  uary, February, March, and July. Effective with the July report, all  ngs from PY2001 impact evaluation.	February	3,798	621,528	\$89,865	4,912		96,249	819,868	1,093,430	73,819	642,913
607,992         929,562         14,202         114,708         287,832         2,294,164           601,036         666,393         17,591         144,760         353,037         2,895,200           947,332         1,200,887         23,270         192,127         460,314         3,842,532           824,192         982,790         28,327         233,336         552,578         4,666,724           824,192         91,720         33,123         271,829         640,548         5,436,884           811,408         780,641         37,937         312,400         721,470         6,247,992           600,096         654,588         41,721         342,404         788,034         6,848,088           appliance installations.           ac calculated on current gas rate and Energy Savings as shown on Table 5A.           act evaluation were originally used in April, May, and June and savings from the PY2001           uary, February, March, and July. Effective with the July report, all		5,538	866,304	1,389,866	10,450		208,964	1,686,172	2,483,296	159,726	1,428,707
601,036         666,393         17,591         144,760         353,037         2,895,200           947,332         1,200,887         23,270         192,127         460,314         3,842,532           824,192         982,790         28,327         233,336         552,578         4,666,724           769,860         917,720         33,123         271,829         640,548         5,436,584           811,408         780,641         37,937         312,400         721,470         6,247,992           600,096         654,588         41,721         342,404         788,034         6,848,088           appliance installations.         41,721         6,848,088         6,848,088           act calculated on current gas rate and Energy Savings as shown on Table 5A.         6,848,088           act evaluation were originally used in April, May, and June and savings from the PY2001         august, February, March, and July. Effective with the July report, all		3,752	607,992	929,562			287,832	2,294,164	3,412,858	219,846	1,961,888
947,332         1,200,887         23,270         192,127         460,314         3,842,532           824,192         982,790         28,327         233,336         552,578         4,666,724           769,860         917,720         33,123         271,829         640,548         5,436,584           811,408         780,641         37,937         312,400         721,470         6,247,992           600,096         654,588         41,721         342,404         788,034         6,848,088           appliance installations.           are calculated on current gas rate and Energy Savings as shown on Table 5A.           act evaluation were originally used in April, May, and June and savings from the PY2001           uary, February, March, and July. Effective with the July report, all           numpY2001 impact evaluation.		3,389	601,036				353,037		4,079,251	270,118	2,373,365
824,192         982,790         28,327         233,336         552,578         4,666,724           769,860         917,720         33,123         271,829         640,548         5,436,584           811,408         780,641         37,937         312,400         721,470         6,247,992           600,096         654,588         41,721         342,404         788,034         6,848,088           appliance installations.           are calculated on current gas rate and Energy Savings as shown on Table 5A.           act evaluation were originally used in April, May, and June and savings from the PY2001           uary, February, March, and July. Effective with the July report, all           nugs from PY2001 impact evaluation.		5,679	947,332	1			460,314		5,280,138	352,588	3,086,350
769,860         917,720         33,123         271,829         640,548         5,436,584           811,408         780,641         37,937         312,400         721,470         6,247,992           600,096         654,588         41,721         342,404         788,034         6,848,088           41,721         41,721         6,848,088           appliance installations.           are calculated on current gas rate and Energy Savings as shown on Table 5A.           act evaluation were originally used in April, May, and June and savings from the PY2001           uary, February, March, and July. Effective with the July report, all           nugs from PY2001 impact evaluation.		5,057	824,192				552,578		6,262,928		3,683,659
811,408   780,641   37,937   312,400   721,470   6,247,992   600,096   654,588   41,721   342,404   788,034   6,848,088   41,721   41,721   6,848,088   6,848,088   41,721   6,848,088   41,721   6,848,088   6,848,088   41,721   6,848,088   6,848		4,796	769,860				640,548		7,180,648	491,157	4,245,600
600,096         654,588         41,721         342,404         788,034         6,848,088           appliance installations.         41,721         6,848,088         6,848,088           appliance installations.         are calculated on current gas rate and Energy Savings as shown on Table 5A.           act evaluation were originally used in April, May, and June and savings from the PY2001           uary, February, March, and July. Effective with the July report, all impact evaluation.	Je.	4,814	811,408		37,937		721,470		7,961,289	553,923	4,747,774
appliance installations.  are calculated on current gas rate and Energy Savings as shown on Table 5A.  act evaluation were originally used in April, May, and June and savings from the PY2001 uary, February, March, and July. Effective with the July report, all inges from PY2001 impact evaluation.	October	3,784	960'009		41,721	342,404	788,034	6,848,088	8,615,877	605,165	5,161,047
appliance installations.  are calculated on current gas rate and Energy Savings as shown on Table 5A.  act evaluation were originally used in April, May, and June and savings from the PY2001  uary, February, March, and July. Effective with the July report, all  ings from PY2001 impact evaluation.	November				41,721			6,848,088	8,615,877		
Homes Treated = Total homes weatherized and appliance installations.  Homes Treated = Total homes weatherized and appliance installations.  Homes Treated = Total homes weatherized and appliance installations.  Homes Treated = Total homes weatherized and appliance installations.  Homes Treated = Total homes Treated YTD are calculated on current gas rate and Energy Savings as shown on Table 5A.  Homes Treated = Total homes were used Valuation were originally used in April, May, and June and savings from the PY2001 impact evaluation savings were corrected to reflect the savings from PY2001 impact evaluation.	December				41,721			6,848,088	8,615,877		
4, Savings from PY2000 impact evaluation were originally used in April, May, and June and savings from the PY2001 luation savings were used January, February, March, and July. Effective with the July report, all re corrected to reflect the savings from PY2001 impact evaluation.	ed = ] I Savi	Fotal homes weatherings for Homes Trea		ıstallations. ted on current gas ra	te and Energy Savir	igs as shown on Tabk	e 5A.				
	4, Sa luatio re co	tvings from PY20 on savings were u trected to reflect	000 impact evalual ised January, Febr the savings from [	tion were original ruary, March, and PY2001 impact e	lly used in April, I July. Effective valuation.	. May, and June an with the July repo	ıd savings from t rt, all	he PY2001			
29 30 Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.	COTTE	actions/adjustments a	ue reported herein ar	nd supersede results	reported in prior me	onths and may reflect	YTD adjustments.				

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3		October 2004	
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5	Contractor	Rural	Urban
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4		В	ပ	Q	ш
		summary Table 3	Summary Table 30 - LIEE Penetration	Ħ	
		Southern Califo	Southern California Gas Company October 2004		
					-
A		B	С	Q	A
	-	Estimated Eligible			2004 Penetration Rate
-		in 2003			for Homes Treated
	-				
			Homes Treated	Homes Weatherized	
1992			36,761	27,327	
1993			35,732	32,227	
1994			28,674	20,731	
1995			21,535	18,784	
1996			23,672	21,542	
1997			22,891	21,101	
1998			24,549	22,203	
1999			28,113	25,249	
2000			25,613	22,617	
2001			37,619	32,869	
2002			49,464	42,343	
2003			57,179	47,673	
2004 YTD			41,721	36,427	
Total Homes Treated in	reated in 12 Years	1,693,219	433,523	371,093	26%
	-				

# Table B CARE Outreach/Leveraging Initiatives Southern California Gas Company For October 2004

2 A D T 1 1	N. and S.	T:	
CARE Initiative	Summary	i illienne	Status/Kesults/
			Cost
Visalia Emergency Aid Council	Provided 500 postage paid self mailer applications	October 19, 2004	
HABBM – Hispanic Association of Bilingual // // // // // // // // // // // // //	Provided 600 postage-paid self mailer applications	October 14, 2004	
Winegard Energy	Provided 3,000 postage-paid self mailer applications	September 30, 2004	
CPS, Inc.	Provided 10,000 postage-paid self mailer applications	September 13, 2004	
HABBM – Hispanic Association of Bilingual //Bicultural Ministries, Inc.	Provided 600 postage-paid self mailer applications	August 26, 2004	
Energy Conservation Consultants	Provided 3,000 postage-paid self-mailer applications	July 30, 2004	
HABBM - Hispanic Association of Bilingual/Bicultural	Provided 600 postage-paid self-mailer applications.	July 27, 2004	
Ministries, Inc.		100	
Winegard Energy	Provided 3,000 postage-paid self mailer applications	July 27, 2004	:
Salvation Army - Atascadero	Provided 20 postage-paid self mailer applications.	July 20, 2004	
HABBM – Hispanic Association of Bilingual/Bicultural Ministries, Inc.	Provided 500 postage-paid self-mailer applications.	July 1, 2004	
Winegard Energy	Provided 3,000 postage-paid self mailer applications	June 30, 2004	
Energy Conservation Consultants	Provided 1,500 postage-paid self mailer applications	June 30, 2004	
Glendale Youth Alliance	Provided 500 postage-paid self mailer applications	June 29, 2004	
Catholic Charities - El Monte	Provided 200 pens for giveaways	May 11, 2004	
Veterans in Community Service	Provided 1,000 postage-paid self-mailer applications	May 10, 2004	
Energy Conservation Consultants	Provided 2,160 postage-paid self-mailer applications.	May 4, 2004	
CPS, Inc.	Provided 12,600 postage-paid self-mailer applications.	March 24, 2004	
CPS, Inc.	Provided 8,400 postage-paid self-mailer applications.	March 3, 2004	
HABBM – Hispanic Association of Bilingual/Bicultural Ministries, Inc.	Provided 500 postage-paid self-mailer applications.	February 24, 2004	
Energy Conservation Consultants	Provided 4,200 postage-paid self-mailer applications.	February 18, 2004	
CPS, Inc.	Provided 10,800 postage-paid self-mailer applications.	February 10, 2004	
Community Services and Employment Training	Provided 1000 postage-paid self-mailer applications	February 5, 2004	
Reliable Energy Management	Provided 1,000 postage-paid self-mailer applications.	February 2, 2004	
PAK Mail Centers of America	Provided 2,100 postage-paid self-mailer applications.	January 28, 2004	
CPS, Inc.	Provided 10,800 postage-paid self-mailer applications.	January 20, 2004	
Ventura County Commission on Human Concerns	Provided 500 postage-paid self-mailer applications.	January 16, 2004	
Veterans in Community Services	Provided 200 postage-paid self-mailer applications.	January 13, 2004	
HABBM – Hispanic Association of Bilingual/Bicultural Ministries, Inc.	Provided 800 postage-paid self-mailer applications.	January 12, 2004	
Glendale Youth Alliance	Provided 200 postage-paid self mailer applications.	January 7, 2004	
HABBM – Hispanic Association of Bilingual/Bicultural	Provided 500 postage-paid self-mailer applications.	January 7, 2004	
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# Table C CARE Media Campaign and Outreach Events Southern California Gas Company

#### For October 2004

Media and Outreach	Summary	Timeline
Branch Payment Offices – Hollywood, Compton, Baldwin Hills, Anaheim, Covina.	SoCalGas Branch Payment offices continue to distribute Customer Assistance brochures as customers request. Provided 850 English, 850 Spanish, and Vietnamese Customer Assistance Brochures.	10/1-10/31
Orange County Food Band	6,000 CARE applications and literature requested to be distributed to customers at the OC Food Bank.	On-going
Xtreme Halloween	Event to be held at the Valencia Community Center in Fullerton. Geared towards limited income children and their parents. 400 CARE applications, 400 DAP postcards, 400 medical baseline flyers distributed	10/30/04
Downey Unified School District	Presented Customer Assistance information to members of the Downey Unified School District's True Lasting Connections group. Provided 500 English Senior Brochures and 500 key chains.	10/29/04
Inland Valley Council of Churches	Provided sponsorship for the Council's "Walk for the Hungry."	10/24/04
6th Annual Feria Community Fair & Carnival	Event theme, Information is Power. In 2003, more than 2500 persons attended and more than 60 government and public/private companies and services were represented. 500 CARE applications, 500 DAP postcards, 500 medical baseline flyers distributed.	10/23/04
SCG Credit Union	Tired Iron Classic Car & Motorcycle Show III. 150 bags with Customer Assistance brochure and key chain provided.	10/23/04
Mile of Smiles Walk and Sprint – Encino.	Event sponsored by ONEgeneration to support their Daycare, Senior Enrichment Center, Nutrition Programs, etc. 500 "45 Ways to Save" brochures distributed.	10/23/04
City of Redlands	Partnership meeting between SCG Customer Assistance and city of Redlands "Aimed to Healthy Start" program 800 CARE applications, 800 DAP postcards, 400 English Senior brochures and 400 Spanish brochures were provided.	10/18/04
Temple City High School Fair	Temple City Chamber of Commerce in partnership with Temple City School District hosted an all day festival. 40 CARE applications, 40 DAP postcards, and 40 medical baseline flyers were distributed.	10/16/06

# Table C CARE Media Campaign and Outreach Events

#### Southern California Gas Company For October 2004

Media and Outreach	Summary	Timeline
LA Dept of Health and Services	A representative from LADHS visited the SCG booth at an event and asked for 100 Korean CARE applications to be distributed at their LA facility.	10/14/04
Redlands Community Home & Garden Fair	Fair offered by City of Redlands, Provided 100 CAP brochures.	10/9/04
FBO - All People Christian Center	CARE applications to be displayed at the Center. 200 CARE applications were distributed.	10/8/04
6 <sup>th</sup> Annual Health Fair and Senior Festival	One day Senior Fair held at the Santa Monica Civic Auditorium. 600 CARE applications, 600 DAP postcards, 600 medical baseline flyers distributed.	10/7/04
KLAX – FM La Raza	3,000 CA literatures delivered to Sabor De Mexico Festival coordinator to be distributed at the KLAX booth.	10/1/04
SCDC/Southeast College Conference	Conference held in Bell Gardens – Senator Martha Escutia's office asked for Customer Assistance literate. 2000 bags with CARE applications and DAP cards were delivered to event.	10/1/04
2 <sup>nd</sup> Annual SoCal Senior Expo	Two day Senior Fair held at the Ontario Convention Center. 1000 CARE applications 1000 DAP postcards, 1000 medical baseline flyers distributed.	10/1/04-10/2/04
Branch Office – Santa Maria	Ongoing process of supplying branch offices with Customer Assistance literature. 50 English and 100 Spanish Customer Assistance brochures provided.	9/1/04
Branch Office – Santa Fe Springs	Ongoing process of supplying branch offices with Customer Assistance literature - 300 English Customer Assistance brochures.	9/20/04
Branch Office – Van Nuys	Ongoing process of supplying branch offices with Customer Assistance literature - 300 English/Spanish Customer Assistance brochures.	9/23/04
Public Affairs	Ongoing process of supplying Public Affairs personnel with Customer Assistance literature. 100 Customer Assistance brochures, 100 leave behinds, 100 Senior brochures.	9/23/04
Recycle LA	Pilot Program offering free recycling program materials for multifamily residential complexes in LA. Tote bags will be given to all customers and Recycle LA agreed to include Customer Assistance information, 20,000 brochures.	9/24/04

# Table C CARE Media Campaign and Outreach Events Southern California Gas Company

For October 2004

Media and Outreach	Summary	Timeline
LA County Fair – Event	Provided Customer Assistance materials to Mass Markets staff - 6400 DAP postcards, 1600 CARE applications, 1800 Customer Assistance English brochures, and 900 Spanish Customer Assistance brochures	9/8 – 9/30/04
BizCon Conference, Garden Grove - Event	Collaborative effort between prominent chambers and business organizations of the Orange County Presidents Council. Public Affairs sponsored. 200 Customer Assistance brochures, DAP postcards, CARE applications, 45 Ways to Save brochures, key chains and pens were given to attendees.	9/9/04
Latino Book & Family Festival, Los Angeles - Event	Over 700 booths. Festival vendors offer the following: Books, Career, Education and Technology info, Culture and Travel info, Health and Children's story telling. Mass Markets sponsored. 40k attendees overall at this event.	9/11 - 9/12
2 <sup>nd</sup> Annual Ce1elebrating Seniors (County of San Bernardino) - Event	Event offers education and healthy aging information as well as many other topics of value to Seniors. Cost of Event - \$200. Distributed at event: 1000 Customer Assistance English brochures, 500 Spanish, 1000 DAP postcards, 500 medical baseline flyers, and 900 CARE applications.	9/16/04
Independent Living Center of So Cal – Burbank - Event	Community Resource Fair offering customers with disabilities a multitude of information. Cost of Event - \$500. Distributed 50 DAP postcards, CARE applications, and medical baseline applications.	9/17/04
Route 66 Rendezvous – San Bernardino - Event	Huge Car Show. Cost of event \$3000. Over four day event, distributed 400 Customer Assistance English brochures, 400 DAP postcards, and 400 CARE applications.	9/16 – 9/19

### CARE Media Campaign and Outreach Events Southern California Gas Company

Timeline		
Media and Outreach	Summary	Timeline
Corona Business Expo - Event	110 exhibits hosted by businesses, philanthropic, and government agencies. Public Affairs sponsored. 1,100 Customer Assistance brochures were distributed.	9/21/04
<b>Harvest Moon</b> Festival - Event	Asian Festival. Mass Markets sponsored. 200 Korean Customer Assistance brochures and CARE applications, 200 Vietnamese Customer Assistance brochures and CARE applications, and 200 Chinese Customer Assistance brochures and CARE applications distributed jointly.	9/25/04
Branch Payment Offices – Riverside, Ontario, San Luis Obispo, and Huntington Park	SoCalGas Branch Payment offices continue to distribute Customer Assistance brochures as customers request. Provided 5250 English and 450 Spanish Customer Assistance Brochures.	8/1-31/04
Burbank Department of Water and Power	Burbank Department of Water and Power requested information on Customer Assistance Programs. Information will be posted in the lobby where customers pay their bills. Provided them with 100 CARE applications, and 100 English and 100 Spanish Customer Assistance brochures.	8/12/04
47th Assembly District Annual Senior Appreciation Event - Event	Provided the 47 <sup>th</sup> Assembly District with Senior Customer Assistance information for their event. Information included Senior Customer Assistance brochures and CARE applications. Provided them with 400 CARE applications, and 400 English and 400 Spanish Senior Customer Assistance brochures.	8/13/04
Super Senior Saturday – City of Buena Park - Event	Customer Assistance participated in the annual Super Senior Saturday event in the City of Buena Park. This event gives Customer Assistance the opportunity to promote all our assistance programs. Distributed 400 English and 100 Spanish Senior Customer Assistance brochures, 500 English/Spanish CARE applications, 300 Medical Baseline flyers, and 300 DAP interest cards.	8/21/04
Southern California Native American POW WOW - Event	Customer Assistance participated in the Southern California Native American POW WOW in Costa Mesa, California. This gave The Gas Company, along with SDG&E, the opportunity to discuss programs and services provided to Native American Indians. Distributed 2,200 Customer Assistance brochures, CARE applications, and DAP interest cards.	8/26-29/04
Mother's In Action 6 <sup>th</sup> Annual Back to School Health & Family Festival - Event	Customer Assistance participated in the Mother's In Action Back to School Health & Family Festival. The event took place at Jesse Brewer Park in South Los Angeles. Customer Assistance distributed information on Customer Assistance and Energy Efficiency. Distributed 300 English and 100 Spanish CAP brochures, 400 CARE applications, and 400 DAP interest cards.	8/28/04

# Table C CARE Media Campaign and Outreach Events Southern California Gas Company

Media and Outreach	Summary	Timeline
United Way of Greater Los Angeles Tomorrow's Leaders Program	Customer Assistance provided Tomorrow's Leaders Program participants with information on CARE and DAP. These are after school organizations that participate in the Tomorrow's Leaders program. Provided 53 organizations with CARE/DAP POPs, 2,650 CARE applications, and 2,650 inserts with information on DAP.	8/31/04
City of Los Angeles – Department on Aging	Customer Assistance provided the City of Los Angeles – Department on Aging CARE Managers with information on Customer Assistance programs. This information will be displayed at their sites and also used on in-home CARE visits. Provided them with 16 CARE/DAP POPs, 800 CARE applications, 800 inserts on DAP, 800 English, and 800 Spanish Senior CAP brochures.	6/31/04
Branch Payment Offices – Dinuba, Bellflower, South Gate, and Glendale	SoCalGas Branch Payment offices continue to distribute Customer Assistance brochures as customers request. Provided 300 English and 350 Spanish Customer Assistance Brochures.	7/1-31/04
Garden Grove Chamber of Commerce	Orange Coast Public Affairs arranged for Garden Grove Chamber of Commerce to have an ad featured on CARE. Distributed to 600 members of the chamber.	7/1-31/04
Foundation For The Junior Blind	Customer Assistance the independent living program at the Foundation For The Junior Blind. Customer Assistance had the opportunity to distribute information on Customer Assistance programs. Distributed 150 English Senior CAP brochures and 150 English/Spanish CARE applications.	7/2/04
Chino Valley Unified School District	Orange Coast Public Affairs referred us to the Chino Valley Unified School District parent resource center. The center requested information on Customer Assistance programs. The district plans on distributing the information to needy parents via their parent resource center. Supplied them with 100 English/Spanish CARE applications, and 50 Spanish and 50 English CAP brochures	7/7/04
Ventura County Energy Resource Alliance	As part of a partnership Mass Markets has with the Ventura County Energy Resource Alliance, Customer Assistance program information was also supplied to them. The information will be distributed to constituents of Ventura County as a part of informing them on ways to save energy and money. Supplied them with 100 English/Spanish CARE applications, and 100 English, 50 Spanish, 10 Chinese, 10 Korean, and 10 Vietnamese CAP brochures.	7/7/04

# Table C CARE Media Campaign and Outreach Events Southern California Gas Company

Media and Outreach	Summary	Timeline
Orange County Community Housing Corporation	As part of Customer Assistance's partnership with Orange County Community Housing Corporation, OCCHC agreed to distribute Customer Assistance information to all their housing facilities. They also agreed to survey their housing facilities, to survey how many people signed up for the programs. Supplied them with 200 English/Spanish, 50 Vietnamese. and 50 Korean CARE applications. Also, supplied them with 150 English, 150 Spanish, 50 Korean, 50 Vietnamese CAP brochures. In addition, 150 medical baseline flyers, 150 DAP response cards, and 200 Customer Assistance magnets were supplied.	7/13/04
South Bay Energy Resource Alliance	As part of a partnership Mass Markets has with the South Bay Energy Resource Alliance, Customer Assistance program information was also supplied to them. The information will be distributed to constituents of the South Bay area as a part of informing them on ways to save energy and money. Supplied them with 100 English/Spanish CARE brochures, and 100 English, 50 Spanish, 50 Chinese, 50 Vietnamese, and 50 Korean CAP brochures.	7/15/04
Jewish Family Services and Bet Tzedek Legal Services	Pacific Region Public Affairs met with Bet Tzedek Legal Services and Jewish Family Services to discuss programs and services offered by The Gas Company. Public Affairs discussed Customer Assistance programs and agreed to schedule a presentation at a later date. Supplied them with 50 English CAP brochures.	7/20/04
Foundation For The Junior Blind	Customer Assistance the independent living program at the Foundation For The Junior Blind. Customer Assistance had the opportunity to distribute information on Customer Assistance programs. Distributed 200 English Senior CAP brochures and 200 English/Spanish CARE applications.	7/30/04
Summer Science Camp Open HouseCity of Orange	Orange Coast Public Affairs participated in the City of Orange Summer Science Camp and Open House. Students and parents had the opportunity to receive information on programs and services offered by The Gas Company. Distributed 10 English/Spanish CARE applications.	7/31/04
Orange County Housing Corporation	Customer Assistance met with Orange County Housing Corporation to discuss a possible partnership with the corporation. The meeting consisted of discussing various ways to potentially distribute information to their cases. All cases they work with fall into low-income housing. Customer Assistance supplied them with CARE applications and customer assistance brochures, and also discussed training their volunteer staff of programs and including CARE applications in the cases' rent bills.	June 30, 2004

#### CARE Media Campaign and Outreach Events Southern California Gas Company

Media and Outreach	Summary	Timeline
Hope Through Housing Foundation – Victorville	SCG provided the Victorville Hope Through Housing Foundation facility with Customer Assistance information for their health and resource fair including 100 English/Spanish CARE applications 100 English CAP brochures, 50 Spanish CAP brochures, and 100 Medical Baseline Flyers.	June 29, 2004
KCCD Home Ownership Fair	Mass Markets participated in a Korean Homeownership Fair in Los Angeles. Attendees of the fair were allowed to receive information on programs offered by The Gas Company. SCG distributed 400 Korean CAP brochures.	June 29, 2004
California Dream Foundationto end poverty Conference	Customer Assistance attended the California Dream Foundationto end poverty Conference by State Senator Richard Alarcon at USC. Customer Assistance had the opportunity to distribute information on Energy Efficiency and Customer Assistance programs to those in attendance, including 15 CARE applications, 15 English CAP brochures and 15 DAP response cards.	June 18, 2004
San Bernardino County Office of Education	Customer Assistance and Inland Empire Public Affairs attended the monthly meeting of assistant Superintendents with the San Bernardino County Office of Education. Public Affairs and Customer Assistance had the opportunity to discuss Customer Assistance programs with the assistant superintendents, and how a partnership could be started amongst some of the school districts. They presented information and distributed brochures on programs.	June 17, 2004
County of Los Angeles – Department on Aging	Customer Assistance and Regional Public Affairs met with the Program Manager from the County of Los Angeles — Department of Aging and discussed the potential for a partnership amongst the County of Los Angeles and The Gas Company. They attended their monthly staff meeting in August to train their CARE case managers.	June 15, 2004
Los Angeles Festival of Fitness: Seniors and Families	Customer Assistance participated in the City of Los Angeles' Department on Aging Festival of Fitness: Seniors and Families. The event allows Seniors and their families the opportunity to receive information on various resources available to seniors through out the City of Los Angeles. Customer Assistance distributed information on Customer Assistance programs including 400 English and 200 Spanish Senior CAP brochures, 600 CARE applications, 600 DAP response cards, and 600 Medical Baseline flyers.	June 12, 2004
Orange County Home Ownership Fair	Customer Assistance participated in the annual Orange County Home Ownership Fair in Santa Ana. This fair gives the community of Santa Ana the opportunity to learn about home buying resources available. In addition, the community can also learn about other resources available. Customer Assistance distributed information on Energy Efficiency and Customer Assistance programs. Distributed 300 English and 200 Spanish CAP brochures, 500 CARE applications and 500 DAP response cards.	June 12, 2004

### CARE Media Campaign and Outreach Events Southern California Gas Company

N. 1 10 4 1	Communication Co	Time diese
Media and Outreach	Summary	Timeline
Hope Through Housing Foundation	Customer Assistance Strategy & Outreach presented programs to Hope Through Housing Foundation, a non-profit organization, that offers housing to low-income families. S & O had the opportunity to discuss customer assistance programs with the Resource and Community Coordinator. They distributed 10 POPs with 500 CARE applications and 500 English and Spanish CAP brochures. The next step will be to present to the property managers.	June 8, 2004
Burbank Behind The Scenes Community Block Party	Customer Assistance participated in Assemblyman Frommer's community event in the City of Burbank. Customer Assistance distributed information on Customer Assistance brochures, including 100 Senior CAP brochures, 200 CARE applications and 200 DAP response cards	June 5, 2004
Crenshaw Economic Summit	Pacific Region Public Affairs participated in the Crenshaw Economic Summit held at the West Angeles Church of God in Christ. Groups targeted were seniors and multi-ethnic. Public Affairs distributed information on all Customer Assistance Programs and 250 CAP brochures.	June 5, 2004
Maternal Outreach Management Systems	Maternal Outreach center provides services to single struggling mothers in Orange County. Orange Coast Public Affairs provided the center with information on Customer Assistance programs, a CARE/DAP POP, and 50 CARE applications.	June 4, 2004
Orange County's United Way – COFO Meeting	Customer Assistance Strategy & Outreach presented programs to partnering organizations and reviewed all programs like CARE, DAP and Medical Baseline to about 25 organizations in attendance. S & O distributed 15 CARE/DAP POPs, including approximately 750 CARE applications.	June 3, 2004
Boy Scout Council of Orange	Orange Coast Public Affairs visited the Boy Scout Council of Orange to discuss programs and services offered by The Gas Company and provided them with 50 English CAP brochures.	June 1, 2004
Operation Hope	In our continuing partnership with Operation Hope, the Hope Centers distributed 183 brochures on Customer Assistance programs in their financial workshops and have posted information throughout their centers.	June 1-31, 2004
Branch Payment Offices – Central, Porterville, Visalia, Pomona, Alhambra, Van Nuys, and Hollywood	SoCalGas Branch Payment offices continue to distribute Customer Assistance brochures at customer's request, and provided 700 English, 450 Spanish, and 100 Chinese Customer Assistance Brochures.	June1-30, 2004
Los Angeles County Commission on Aging - Older Americans Recognition Day	Strategy & Outreach placed a Customer Assistance ad in the Older Americans Recognition Day souvenir journal. The ad promoted CARE, DAP and Medical Baseline, and reached 700 in attendance on day of event. The ad was also distributed through the county's distribution of 135 senior agencies.	May 26, 2004

# CARE Media Campaign and Outreach Events Southern California Gas Company

Media and Outreach	Summary	Timeline
Hope Through Housing Foundation	Customer Assistance Strategy & Outreach presented programs to Hope Through Housing Foundation, a non-profit organization, that offers housing to low-income families. S & O had the opportunity to discuss customer assistance programs with the Resource and Community Coordinator. They distributed 10 POPs with 500 CARE applications and 500 English and Spanish CAP brochures. The next step will be to present to the property managers.	June 8, 2004
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Operation Hope	In our continuing partnership with Operation Hope, the Hope Centers distributed 183 brochures on Customer Assistance programs in their financial workshops and have posted information throughout their centers.	June 1-31, 2004
Branch Payment Offices – Central, Porterville, Visalia, Pomona, Alhambra, Van Nuys, and Hollywood	SoCalGas Branch Payment offices continue to distribute Customer Assistance brochures at customer's request, and provided 700 English, 450 Spanish, and 100 Chinese Customer Assistance Brochures.	June1-30, 2004
Los Angeles County Commission on Aging - Older Americans Recognition Day	Strategy & Outreach placed a Customer Assistance ad in the Older Americans Recognition Day souvenir journal. The ad promoted CARE, DAP and Medical Baseline, and reached 700 in attendance on day of event. The ad was also distributed through the county's distribution of 135 senior agencies.	May 26, 2004

# CARE Media Campaign and Outreach Events Southern California Gas Company

Media and Outreach	Summary	Timeline
Emergency Preparedness Network, Torch Middle School - City of Industry	Orange Coast Public Affairs participated in the Emergency Preparedness Network at Torch Middle School in the City of Industry. Public Affairs provided the school with customer assistance information for the school kids to take home to their parents, and distributed 1,000 English/Spanish CARE applications.	May 24, 2004
City of Inglewood Event	Customer Assistance provided the City of Inglewood with CAP information for a monthly luncheon their Zeta Phi Beta chapter conducts. The luncheon consists of key community leaders. Information will be included in informational packets provided at luncheon. Customer Assistance provided them with 1,000 English/Spanish CARE applications and 900 English CAP brochures.	May 24, 2004
Chino Valley Fire Authority Open House - Chino Hills Station	Orange Coast Public Affairs participated in the Chino Valley Fire Authority Open House. Public Affairs discussed programs and services offered by The Gas Company that included discussing customer assistance programs and distributed 200 English CAP brochures and 50 English/Spanish CARE applications.	May 22, 2004
Los Angeles Neighborhood Housing Services – Symposium and Community Fair	Customer Assistance with Public Affairs participated in the first annual LA NHS Symposium and Community Fair. The Gas Company participated by speaking on several panels in regards to programs and services offered, participated in the Community Resource Fair, and distributed information to around 30 attendees about DAP, CARE and Medical Baseline.	May 21-22, 2004
Los Angeles Department of Water & Power – Solar Boat Race	LADWP was provided with Customer Assistance information to be passed out at their annual Solar Boast Race in Hemet. The event attracts families of children from LAUSD. Information was distributed in packets put together by LADWP in regards to resources available within the community. Customer Assistance provided 300 English CAP brochures.	May 20, 2004
Boeing Employee Health Fair	Orange Coast Public Affairs participated in the Boeing Employee Health Fair. Information discussed at the fair was all programs offered by The Gas Company, and 100 English CAP brochures and 50 English Senior CAP brochures were distributed.	May 20, 2004
VROP/Cal Works	Inland Empire Public Affairs participated in the CalWorks Conference in El Centro. Public Affairs discussed customer assistance programs with outreach participants of organization's within the community. Distributed 400 CAP brochures.	May 19, 2004
City of Costa Mesa Safety Fair	Orange Coast Public Affairs participated in the City of Costa Mesa Safety Fair. Public Affairs had the opportunity to discuss information on Customer Assistance and Energy Efficiency and distributed 100 CAP brochures and 50 CARE applications.	May 16, 2004

# CARE Media Campaign and Outreach Events Southern California Gas Company

Media and Outreach	Summary	Timeline
Greater East Los Angeles Senior Conference Festival	Customer Assistance participated in the annual GELASCO festival in East Los Angeles at Obregon Park. Representatives distributed information on Customer Assistance to Seniors in the community. Customer Assistance distributed 400 Spanish and 100 English Senior CAP brochures, 400 English/Spanish CARE applications and 300 Medical Baseline flyers.	May 13, 2004
Boeing Employee Health Fair	Orange Coast Public Affairs participated in the Boeing Employee Health Fair. All programs offered by The Gas Company were discussed at the fair, and 100 English CAP brochures and 50 English Senior CAP brochures were distributed.	May 12, 2004
Town Hall meeting, Rio Vista Mobile Home Park City of Pico Rivera	Orange Coast Public Affairs and Customer Assistance participated a town hall meeting at the Rio Vista Mobile Home Park in the City of Pico Rivera. The topics that were discussed in Spanish and English were Customer Assistance programs and gas transmission work. CARE applications and Customer Assistance brochures in English and Spanish were distributed to 35 attendees.	May 11, 2004
Apostolic Faith Home Assembly – Community Unity Day	Customer Assistance participated in the Apostolic Faith Home Assembly – Community Unity Day. Representatives discussed programs and services offered by The Gas Company to members of the community in South Los Angeles and distributed 250 English and 250 Spanish CAP brochures, 200 English/Spanish CARE applications and 100 Medical Baseline flyers.	May 8, 2004
Pomona Unified School District – Community Resource Fair	Customer Assistance attended the first annual Pomona Unified School District Community Resource Fair. Parents and children of the Pomona Unified School District attended the Community Resource Fair to gather information on the various resources available in their community. Customer Assistance distributed 250 English and 250 Spanish CAP brochures, 200 English/Spanish CARE applications, and 100 Medical Baseline flyers.	May 8, 2004
Inland Empire Business Journal Women & Business Expo 2004	Inland Empire Public Affairs participated in the Inland Empire Business Journal, Women & Business Expo at the Ontario Convention Center. Public Affairs had the opportunity to discuss programs and services offered by The Gas Company and distributed 300 Customer Assistance brochures.	May 7, 2004
Branch Payment Offices – El Centro, Oxnard, Santa Barbara, Inglewood, South Gate, and Anaheim	SoCalGas Branch Payment offices continue to distribute Customer Assistance brochures as customer request; provided 1,000 English and 900 Spanish Customer Assistance Brochures.	May 1-31, 2004
Beverly Hills Earth Day	Public Affairs distributed information on Customer Assistance programs at the Beverly Hills Earth Day. Distributed 100 Senior CAP brochures in English	April 25, 2004

# CARE Media Campaign and Outreach Events Southern California Gas Company

Media and Outreach	Summary	Timeline
Earth Day at the Los Angeles Zoo	Mass Markets participated in the annual Earth Day at the Los Angeles Zoo. Representatives distributed information regarding energy efficiency programs, as well as Customer Assistance programs including 1,000 English and 700 Spanish CAP brochures, and 400 English/Spanish CARE applications.	April 24-25, 2004
Lemon Festival – Upland	Pubic Affairs in Inland Empire participated in the Upland Lemon Festival and distributed 250 English and Spanish CAP brochures, 200 DAP postcards, 300 English/Spanish CARE applications, and 200 Medical Baseline flyers.	April 24, 2004
Venice Disaster Preparedness Expo	Public Affairs distributed information on Customer Assistance programs at the Venice Disaster Preparedness Expo including 300 Senior CAP brochures in English	April 24, 2004
Norwalk Safety Fair	Public Affairs of Orange Coast participated in the Norwalk Safety Fair by overseeing a table display. Many in attendance were Spanish-speaking. Public Affairs distributed 60 English and 40 Spanish CAP brochures, and 70 English/Spanish CARE applications.	April 4, 2004
Community Services Workshop – Pasadena	Customer Assistance participated in the Community Services Workshop tradeshow. Customer Assistance discussed programs with various community base organizations in attendance and distributed 100 English CAP brochures and Medical Baseline flyers.	April 20-21, 2004
Carnaval Primavera Festival	Customer Assistance participated in the annual Carnaval Primavera in Huntington Park. Representatives who manned the booth spoke with attendees of the event one-on-one regarding our programs and services. They distributed 4,800 CAP brochures, 4,400 of those were in Spanish, and also distributed 2,100 English/Spanish CARE applications.	April 17-18, 2004
Orange County Senior Expo	Customer Assistance participated in the Orange County Senior Expo that took place at the Orange County Fairgrounds. Representatives from Customer Assistance had the chance to distribute our new Senior brochures. They distributed 2,100 English Senior CAP brochures and 2,100 CARE applications.	April 16-17, 2004
Banner Health Fair – West Covina	Public Affairs of Inland Empire participated in the Banner Health Fair in West Covina and distributed around 500 English/Spanish CARE applications.	April 17, 2004
Earth Day at the Santa Monica Promenade	Mass Markets participated in Earth Day at the Santa Monica Pier. Information regarding all Customer Assistance programs was distributed to those in attendance. Distributed 300 English and 200 Spanish CAP brochures and 300 English/Spanish CARE applications.	April 17, 2004

# Table C CARE Media Campaign and Outreach Events

#### Southern California Gas Company For October 2004

For October 2004		
Media and Outreach	Summary	Timeline
Paint Your Heart Out Santa Ana	Orange Coast Public Affairs. Public Affairs, Customer Assistance and PYHOSA agreed that PYHOSA would pass on information on Customer Assistance programs to the people they are signing up on their program. The Gas Company would work to qualify people on CARE and DAP before the date of housing painting. Supplied PYHOSA with 200 English/Spanish CARE applications, 100 Medical Baseline flyers, 150 DAP interest cards, 100 English and 100 Spanish Senior CAP brochures.	April 14, 2004
Transitional Assistance Department – San Bernardino	Public Affairs of Inland Empire and Customer Assistance met with the Transitional Assistance Department or San Bernardino to discuss a partnership and resulted in The Gas Company supplying them with 7,200 English and Spanish Senior CAP brochures.	April 13, 2004
City of Los Angeles (Department of Aging)	Public Affairs in Inland Empire and Customer Assistance met with the San Bernardino County Department of Aging to discuss a partnership. Resulted in The Gas Company supplying them with 9,000 English and Spanish Senior CAP brochures, 4,200 English/Spanish CARE applications, 30 CARE/DAP counter tops, and 1,500 additional CARE applications for CARE/DAP counter tops.	April 13, 2004
CARECEN	Strategy and Outreach conducted a workshop to 7 of their outreach workers. The workshop reviewed all programs and services offered by The Gas Company and Customer Assistance. Supplied them with 400 English/Spanish CARE applications, 3 DAP/CARE counter POPs, and 400 Spanish CAP brochures.	April 13, 2004
City of Los Angeles (Department of Aging)	Customer Assistance and City Public Affairs met with Department of Aging, City of Los Angeles to discuss a partnership with The Gas Company and The Department of Aging. Resulted in a possible pilot of The Gas Company's Senior Watch that will be reinstated, training the department's CARE manager's from their 16 sites and participating in a June Senior event.	April 12, 2004
Garden Grove Safety Fair	Public Affairs of Orange Coast participated in the Garden Grove Safety Fair by overseeing a table and distributed 10 English/Spanish CARE applications and 10 English Customer Assistance brochures.	April 4, 2004
Auxiliary of Charles Drew Medical Society	Public Affairs of Pacific Region spoke with 18 members of the Charles Drew Medical Society and distributed Senior Customer Assistance brochures and Medical Baseline flyers.	April 3, 2004
Operation Hope (Maywood Hope Center)	Operation Hope, a partnership made through community relations, has been distributing CAP brochures and CARE applications through their homebuyer's seminars. Distributed 35 CAP brochures and CARE applications.	April 2-30, 2004

# CARE Media Campaign and Outreach Events Southern California Gas Company

Media and Outreach	Summary	Timeline
Media and Outreach		1 mome
Operation Hope (Watts Hope Center)	Operation Hope, a partnership made through community relations, has been distributing CAP brochures and CARE applications through their homebuyer's, small business and credit seminars and distributed 115 CAP brochures and CARE applications.	April 2-30, 2004
Operation Hope	Customer Assistance attended Operation Hopes monthly staff meeting to review Customer Assistance programs with the representatives from their various sites. Representatives agreed to distribute CARE applications and CAP brochures to those in attendance of the various seminars they conduct and Gas Co. provided them with 1,000 English, 500 Spanish, 200 Chinese, and 200 Korean CAP brochures. Also, provided them with 600 English/Spanish, 200 Korean and 200 Chinese CARE applications.	April 2, 2004
Senior News Today	Customer Assistance placed a four-color back page ad on Customer Assistance programs in the Senior News Today newspaper. There is an approximate distribution of 30,000.	April 1-17, 2004
Field Operations Bases - Fontana Base	SoCalGas Field Service Technicians continue to distribute Customer Assistance field brochures as they identify customers who may benefit from programs. Provided them with 2,200 field customer assistance brochures.	April 1-30, 2004
Branch Payment Offices – Holly, Baldwin Hills, Visalia, San Fernando, Wilmington, Baldwin Hills, Van Nuys, and Covina	SoCalGas Branch Payment offices continue to distribute Customer Assistance brochures at customers' request and provided them 850 English and 850 Spanish Customer Assistance Brochures.	April 1-30, 2004
Orange County's United Way	Public Affairs and Strategy & Outreach met with the Director of Community Relations at Orange County's United Way. In the meeting Customer Assistance programs were discussed, along with the agenda of performing a workshop to all organizations affiliated with OCUW's "Keeping Kids on Track" program. Also discussed was incorporating program information in the financial literacy workshops included in their Somos Familias program with a pending date of June 3 <sup>rd</sup> for workshop to approximately 75 OCUW affiliated organizations.	March 22, 2004
NAS Lemoore Air Show Event	Strategy & Outreach assisted Northern Region Public Affairs with manning a booth at the NAS Lemoore Air Show. CARE capitation contractor, Visalia Emergency Aid Council also manned booth. Information on Customer Assistance programs and CARE, including 1,200 English and 1,300 Spanish CAP brochures, 1,200 CARE applications and 100 military brochures were distributed.	March 19-20, 2004

# **CARE Media Campaign and Outreach Events** Southern California Gas Company

Media and Outreach	Summary	Timeline
Micuia and Outicach	Strategy & Outreach attended the Celebrating Educational	
Celebrating Educational Opportunities for Hispanic Students Conference Event	Opportunities for Hispanic Students Conference in San Diego. Attendees of this conference were superintendents and School Board Members of California, Arizona, Texas, and New Mexico. Strategy and Outreach was able to distribute information on Customer Assistance programs and make contacts with key school board members and superintendents. Interacted with 300 attendees of the conference and distributed approximately 150-200 packets that included CAP brochures and CARE applications.	March 19-20, 2004
La Verne's Community Senior Services	Strategy & Outreach along with Public Affairs in Inland Empire discussed key opportunities for senior outreach by leveraging their partnership. This includes referrals in Senior Helpline, Customer Assistance link to their website, presentations to the Senior Site Council from various centers, luncheon sponsorships, and program promotions to fifteen cities through their monthly and quarterly newsletters. Ongoing partnership was agreed upon to promote all Customer Assistance programs.	March 18, 2004
Los Angeles Unified School District – Arlington Heights Elementary School Event	SCG provided Customer Assistance information, including 250 English Customers Assistance brochures and 250 CARE applications for the Arlington Heights Elementary School Parents Resource Fair. An estimated 250 low-income families attended this resource fair in Southern Los Angeles to attain information on the various programs and services provided within the community	March 17, 2004
Maternal Outreach Management System Event	Public Affairs in the Orange Coast region provided 500 English/Spanish flyers (ad), which promote all Customer Assistance programs; this non profit is distributing to their families (primarily low income Hispanics).	March 17, 2004
San Bernardino's Department of Aging	Strategy & Outreach along with Public Affairs in Inland Empire proposed a partnership for co-sponsorship of the Senior Olympics and Senior Health Fair, promotion of our programs at their offices and neighboring cities, and participation in quarterly and monthly meetings. They agreed to assist with staffing, volunteers, events and luncheon meeting requirements. On-going partnership was agreed upon to promote all Customer Assistance programs.	March 16, 2004
City of Banning (First Annual Housing Fair) Event	Representatives from Customer Assistance Strategy & Outreach manned a table at the First Annual Housing Fair in Banning. Representatives had the opportunity to have one-to-one discussion with members of the community on Customer Assistance programs. Also, a workshop was given to review the qualifications of programs and answer any other questions regarding the programs. Distributed 200 English CAP brochures, 100 Spanish CAP brochures and 300 CARE applications.	March 13, 2004

# CARE Media Campaign and Outreach Events Southern California Gas Company

Media and Outreach	Summary	Timeline
Kawanis of Chino, Chino Community Center Event	Public Affairs presented information on Customer Assistance programs and CARE program and distributed 40 CARE applications.	March 11, 2004
The Press-Enterprise	The Press-Enterprise in San Bernardino and Riverside Counties featured a story on conducting DAP weatherization in a customer's home. Also, mentioned in the story was information on CARE's 20% rate discount. Story reached approximately 169,049 in both counties.	March 10, 2004
Western Region Asian Pacific Agency Event	Pacific Region Public Affairs spoke to the Western Region Asian Pacific Agency on Customer Assistance programs and provided the agency with 500 English, 250 Chinese, 100 Vietnamese, 100 Korean, and 100 Spanish Customer Assistance Programs.	March 8, 2004
San Bernardino's Transitional Assistance Department	Strategy & Outreach along with Public Affairs in Inland Empire met with San Bernardino's Transitional Assistance Department. In the meeting they agreed to provide key statistics to help promote Medical Baseline to seniors, American Indians and schools by utilizing their database of 100,000 medical recipients. This information will enable a comparison of our gap eligibility findings to their documentation. Strategy & Outreach plan to provide twenty facilities in San Bernardino County with Customer Assistance posters, application forms and brochures, including Yucca, Redlands, Barstow, Hesperia, Fontana, Needles, Ontario, Victorville, Colton, Rancho, Cucamonga, Adelanto and Twenty-Nine Palms. 20 Facilities mentioned will be sent CARE posters and applications and brochures on other Customer Assistance brochures.	March 8, 2004
Los Angeles Marathon (Finishline Festival) – Event	The Gas Company sponsored this year's LA Marathon Finishline Festival. Representatives were on site to assist runners and spectators at the finish line. Also, representatives distributed information and 300 CAP brochures on programs and services offered by The Gas Company.	March 7, 2004
Educator Enrichment Day, La Mirada High School – Event	Public Affairs in Orange Coast region attended the event and manned an information table for school teachers from So Cal, especially Southeast Los Angeles County with an emphasis to teachers that this could be shared with students in low-income areas. Distributed 50 CARE applications.	March 6, 2004
Branch Payment Offices – Covina and San Bernardino	SoCalGas Branch Payment offices continue to distribute Customer Assistance brochures at customers' request. Provided 600 English 500 Spanish Customer Assistance Brochures.	March 1-31, 2004
Firestorms 2003 Presentation	Orange Coast Public Affairs attended the Firestorm 2003 Presentation, where information on customer assistance programs was distributed, particularly CARE information, and 20 CARE applications were distributed.	February 26, 2004

# Table C CARE Media Campaign and Outreach Events Southern California Gas Company

Media and Outreach	Summary	Timeline
Media and Oddicach	Pacific Region Public Affairs presented Customer Assistance	
Barnsdale Neighborhood Association Meeting (East Hollywood)	programs to members of the Barnsdale Neighborhood Association Meeting. Majority of those in attendance were senior citizens interested in learning more about the programs.  Distributed 20 English CAP brochures.	February 19, 2004
Asian Business Coalition Mixer	Orange Coast Region Public Affairs Managers attended the Asian Business Coalition Mixer at the Energy Resource Center in Downey. SoCalGas Energy Programs gave a presentation, which reviewed the CARE program, to both Orange County and Los Angeles Asian Business Association chapters. Provided information on Customer Assistance brochures, energy efficiency information, and distributed 100 English Customer Assistance brochures.	February 18, 2004
Orange County's United Way Agencies In Action Meeting	Public Affairs in Orange Coast and SoCalGas Strategy & Outreach attended the bi-monthly meeting with agencies affiliated with Orange County's United Way. Agencies in attendance included Senior Meals and Services, Inc., Boys and Girls Club of Tustin, and other agencies. SoCalGas was given the opportunity to discuss customer assistance programs to the various agencies in attendance, and distributed 30 Customer Assistance brochures.	February 5, 2004
Foothill Presbyterian Hospital Senior Fair	SoCalGas manned a table at the Foothill Presbyterian Hospital Senior Fair in Glendora, and distributed 300 English and 100 Spanish Senior Customer Assistance brochures and 400 CARE applications.	February 5, 2004
SoCalGas Customer Correspondence	SoCalGas provided Customer Correspondence with Customer Assistance brochures to distribute as customers request them via the customer contact center. Provided 1,000 English and 1,700 Spanish Customer Assistance Brochures.	February 4,2004
Lincoln Juarez Center	Orange Coast Public Affairs visited the Lincoln Juarez Center in Santa Ana to discuss Customer Assistance programs and services. And distributed 100 English and 100 Spanish CAP brochures, and 50 CARE applications.	February 2, 2004
Branch Payment Offices – Hollywood, Bellflower, Riverside, Huntington Park, Watts, Monrovia, Lancaster, Santa Maria, San Dimas, San Pedro, and Pasadena	SoCalGas Branch Payment offices continue to distribute Customer Assistance brochures at customers' request. Provided English, 900 Spanish, 100 Chinese, 100 Vietnamese, and 100 Korean Customer Assistance Brochures.	February 1-28, 2004
CARE Program Bill Insert	During the month of January, all qualified non-CARE customers received a bill insert and a bill message that provided information about the CARE program in English and Spanish.	January 2004

# Table C CARE Media Campaign and Outreach Events Southern California Gas Company

Media and Outreach	Summary	Timeline
Arcadia Chamber Business Expo	Inland Empire Public Affairs participated in the Arcadia Chamber Business Expo. Information regarding customer assistance programs and roughly 500 Customer Assistance brochures were distributed to those in attendance.	January 31, 2004
Asian Lantern Festival – Monterrey Park	SCG participated in the annual Asian Lantern Festival in Monterrey Park, which reached approximately 80,000 Asian American customers through out Southern California. Distributed approximately 4,400 Asian language CARE and Customer Assistance brochures in Chinese, Vietnamese and Korean.	January 31 — February 1, 2004
Rancho Fullerton Mobile Home Park	Orange Coast Public Affairs conducted a presentation to residents of the Rancho Fullerton Mobile Home Park and discussed information on energy efficiency and customer assistance programs. They distributed 80 CARE applications in English	January 28, 2004
Customer Service Contact Center	SCG provided Redlands Customer Service Contact Center with 3,400 English and 3,400 Spanish customer assistance brochures. Brochures will be mailed to customers who request information on Customer Assistance programs.	January 21, 2004
Asian American Expo – Pomona Fairplex	SCG participated in the annual Asian American Expo at the Pomona Fairplex which reaches approximately 100,000 Asian American customers through out Southern California.  Distributed 10,000 Asian language CARE and Customer Assistance brochures in Chinese, Vietnamese and Korean.	January 17-18, 2004
Branch Payment Offices – Lancaster, Porterville, Oxnard, Baldwin Hills, and Compton	SCG Branch Payment offices continue to distribute Customer Assistance brochures at customer's request, and provided 600 English and 500 Spanish Customer Assistance Brochures.	January 1-31, 2004

#### **CERTIFICATE OF SERVICE**

I hereby certify that I have this day served a copy of the foregoing Monthly Report of Southern California Gas Company (U 904 G) on Rapid Deployment Efforts for October 2004 on all parties identified in R.04-01-006 on the attached service list by U. S. mail and electronic mail, and by Federal Express to Commissioner Carl W. Wood and Administrative Law Judge Sarah Thomas.

Laurie Delaney

Laurie Delaney

Dated at San Diego, California, this 22nd day of November 2004.

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#### CALIFORNIA PUBLIC UTILITIES COMMISSION Service Lists

Proceeding: R0401006 - PUC - LOW-INCOME PRO

Filer: PUC

**List Name: LIST** 

Last changed: November 16, 2004

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