## BEFORE THE PUBLIC UTILITIES COMMISSION OF THE STATE OF CALIFORNIA

Applications of Pacific Gas and Electric Company
for Approval of the 2009-2011 Low-Income Energy
Efficiency and California Alternate Rates for Energy
Programs and Budget (U39M)

Application 08-05-022 (Filed May 15, 2008)

Application of San Diego Gas & Electric Company (U 902 M) for Approval of Low-Income Assistance Programs and Budgets for Program Years 2009 – 2011.

Application 08-05-024 (Filed May 15, 2008)

Application of Southern California Gas Company (U 904 G) for Approval of Low-Income Assistance Programs and Budgets for Program Years 2009 – 2011.

Application 08-05-025 (Filed May 15, 2008)

Application of Southern California Edison Company (U 338-E) for Approval of Low-Income Assistance Programs and Budgets for Program Years 2009, 2010 and 2011.

Application 08-05-026 (Filed May 15, 2008)

## MONTHLY REPORT OF SOUTHERN CALIFORNIA GAS COMPANY (U 904 G) ON LOW-INCOME ASSISTANCE PROGRAMS FOR OCTOBER 2010

Kim F. Hassan

Attorney for Southern California Gas Company 101 Ash Street, HQ12B San Diego, CA 92101-3017 Telephone: (619) 699-5006

Telephone: (619) 699-5006 Facsimile: (619) 699-5027

E-Mail: KHassan@semprautilities.com

## BEFORE THE PUBLIC UTILITIES COMMISSION OF THE STATE OF CALIFORNIA

Applications of Pacific Gas and Electric Company
for Approval of the 2009-2011 Low-Income Energy
Efficiency and California Alternate Rates for Energy
Programs and Budget (U39M)

Application 08-05-022 (Filed May 15, 2008)

Application of San Diego Gas & Electric Company (U 902 M) for Approval of Low-Income Assistance Programs and Budgets for Program Years 2009 – 2011.

Application 08-05-024 (Filed May 15, 2008)

Application of Southern California Gas Company (U 904 G) for Approval of Low-Income Assistance Programs and Budgets for Program Years 2009 – 2011.

Application 08-05-025 (Filed May 15, 2008)

Application of Southern California Edison Company (U 338-E) for Approval of Low-Income Assistance Programs and Budgets for Program Years 2009, 2010 and 2011.

Application 08-05-026 (Filed May 15, 2008)

## MONTHLY REPORT OF SOUTHERN CALIFORNIA GAS COMPANY (U 904 G) ON LOW-INCOME ASSISTANCE PROGRAMS FOR OCTOBER 2010

This is the tenth monthly report of program year (PY) 2010. The purpose of this report is to consolidate activity for the CARE and LIEE programs and provide the Energy Division with all the necessary information to assist in analyzing the low-income programs.

This report presents year-to-date LIEE and CARE results and expenditures through October 2010 for Southern California Gas Company (SoCalGas).

Respectfully Submitted

/s/ Kim F. Hassan

Kim F. Hassan Attorney for Southern California Gas Company 101 Ash Street, HQ12B San Diego, CA 92101-3017

Telephone: (619) 699-5006 Facsimile: (619) 699-5027

E-Mail: KHassan@semprautilities.com

November 22, 2010

# Southern California Gas Company Low-Income Energy Efficiency (LIEE) And California Alternate Rates for Energy (CARE) Program Monthly Report

## LOW-INCOME ENERGY EFFICIENCY PROGRAM MONTHLY REPORT TABLE OF CONTENTS

	Title		Page
1.	LIEE Exe	ecutive Summary	1
	1.1.	Low-Income Energy Efficiency Program Overview	1
		1.1.1. Provide a summary of the LIEE Program elements as approved in Decision (D.) 08-11-031:	1
	1.2	Whole Neighborhood Approach Evaluation	3
		1.2.1 Provide a summary of the geographic and customer segmentation strategy employed, (i.e. tools and analysis used to segment "neighborhoods," how neighborhoods are segmented and how this information is communicated to the contractor/CBO)	3
	1.3.	LIEE Customer Outreach and Enrollment Update	5
		1.3.1 Provide a summary of the LIEE Program outreach and enrollment strategies deployed this month	5
	1.4.	Leveraging Success Evaluation, Including CSD	7
		1.4.1 Please provide a status of the leveraging effort with CSD. What new steps or programs have been implemented? What was the result in terms of new enrollments?	7
	1.5.	Workforce Education & Training	8
		1.5.1 Please summarize efforts to improve and expand LIEE workforce education and training. Describe steps taken to hire and train low-income workers and how such efforts differ from prior program years	8
2.	CARE Ex	xecutive Summary	10
	2.1.	CARE Program Summary	10
		2.1.1. Please provide CARE program summary costs	10
		2.1.2. Please provide the CARE program penetration rate to date.	
	2.2.	Outreach	11

2.5	CARE Recertification Complaints	15
2.4	CARE Capitation	14
2.3.	CARE Integration	14
	2.2.2. Describe the efforts taken to reach and coordinate the CARE program with other related low-income programs to reach eligible customer.	13
	2.2.1. Discuss utility outreach activities and those undertaken by third parties on the utility's behalf. (For additional CARE Outreach see section 1.3.2.)	11

#### LOW-INCOME ENERGY EFFICIENCY PROGRAM MONTHLY REPORT

#### 1. LIEE Executive Summary

#### 1.1. Low-Income Energy Efficiency Program Overview

**1.1.1.** Provide a summary of the LIEE Program elements as approved in Decision (D.) 08-11-031:

Program Summary for Month										
	Assumptions	Actual to Date	%							
Budget	\$76,872,816	\$53.882,915	70%							
Homes Treated	143,540	87,707	61%							
kWh Saved	N/A	N/A	N/A							
kW Demand										
Reduced	N/A	N/A	N/A							
Therms Saved	3,345,967	1,658,399	50%							

In October, SoCalGas and its LIEE contractors increased the number of homes treated, processed and paid through the first ten months of the year by 42% as compared with the same period in 2009. Current efforts by SoCalGas and its LIEE contractor network have resulted in a total homes treated count that is 61% of the 2010 goal. SoCalGas surpassed the number of homes treated during PY2009 by treating 87,707 homes through October of this year, compared to the 85,147 total homes treated during 2009.

SoCalGas processed and paid contractor invoices for 9,173 treated homes in October. SoCalGas also paid for the installation of weatherization measures in 16,508 homes. LIEE contractors serviced 697 appliances, which included 631 furnace repairs / replacements and 66 water heater replacements. Through its marketing, outreach and enrollment efforts, further expanded upon in section 1.3 of this report, SoCalGas generated 30,445 leads in October, resulting in 5,167 enrollments, 8,612 leads pending enrollment, and over 5,769 leads awaiting qualification.

During October, SoCalGas reached the authorized funding levels for the Weatherization subcategory and Training Center and Regulatory Compliance

budget categories (See LIEE Table 1L). The contributing factors to the overage in the weatherization budget include the unprecedented number of homes SoCalGas treated through October 2010 and includes measures such as weather-stripping and outlet gasket covers that were not funded in the LIEE Program budget authorized by D.08-11-031.

The training center budget has also reached its funding level due to the addition of 5-day Natural Gas Appliance Testing (NGAT) training classes. In late 2009, SoCalGas added the 5-day NGAT training to increase the technical expertise of weatherization installation crews in the areas of gas appliance services and NGAT. The NGAT training of weatherization crews also contributed to a higher quality of home assessments which increased enrollments.

SoCalGas has identified approximately \$56,000 in corrections to the Regulatory Compliance cost category. SoCalGas made the necessary adjustments in November and it is now expected that year-end expenditures for the Regulatory Compliance budget category will be within the authorized budget. Therefore, no additional funding for this category will be requested. These adjustments will be reflected in the November report.

SoCalGas will utilize unspent funds from 2009 for the increased costs incurred for the Weatherization subcategory and Training Center budget category. SoCalGas' ability to utilize unspent funds from program year 2009 is in compliance with the rules set forth in D.08-11-031 and as modified by D.10-10-008.

SoCalGas has continued to increase program leveraging activities with new and existing external partners in the areas of energy efficiency, workforce training and others to help meet the 2010 goals. In October, SoCalGas met with four Low Income Home Energy Assistance Program (LIHEAP) agencies to discuss leveraging opportunities with the LIEE program. SoCalGas developed a LIHEAP leveraging framework that will capture installations from both LIEE and LIHEAP and assist SoCalGas in meeting the 3 measure minimum. The participating

LIHEAP agencies contributed to the plan and will begin capturing the workflow in the Home Energy Assistance Tracking (HEAT) database. The results of the leveraging efforts will be used to finalize a model that can be implemented by the remaining LIHEAP agencies that are contracted with SoCalGas' LIEE program. SoCalGas is working aggressively to meet the program goals for 2010 and these proactive approaches should help to increase overall LIEE enrollment totals.

#### 1.2 Whole Neighborhood Approach Evaluation

1.2.1 Provide a summary of the geographic and customer segmentation strategy employed, (i.e. tools and analysis used to segment "neighborhoods," how neighborhoods are segmented and how this information is communicated to the contractor/CBO).

In October, SoCalGas combined efforts to provide its LIEE contractor network with an additional 165 canvassing lists to use as part of the Whole Neighborhood Approach (WNA) strategy. SoCalGas continues to offer its contractors flexibility in the planning, timing and completion of their WNA efforts. This approach, in conjunction with SoCalGas oversight and guidance, allows contractors to customize their activities to meet the needs of each neighborhood as well as the needs of each customer. Contractors are asked to document all facets of each WNA effort; total number of completed homes, customers not willing to participate, successful canvassing and / or marketing efforts, and any other information that can help increase eligible customer enrollments. This detailed accounting serves to assist both the contractors and SoCalGas with future WNA activities. Additionally, smaller geographic focus of Zip+7 areas, coupled with tracking methods take into account the amount of time contractors spend working in an area and allow SoCalGas to better monitor the success of LIEE activities from a whole neighborhood perspective over certain periods of time. The tracking methods include detailed instructions to contractors regarding data entry

in the HEAT System<sup>1</sup>, both pre- and post-canvassing, to ensure specific information is captured. This information will be used to help SoCalGas distinguish WNA efforts from routine canvassing as well as capture the disposition of WNA leads that do not result in an enrollment, (i.e., "unable to contact," and "customer refused").

As a result of providing LIEE contractors with enhanced feedback and data, monitoring the success of all efforts, and maintaining an ongoing dialogue with contractors, SoCalGas continues to demonstrate how this comprehensive team approach helps its contractors offer more customers LIEE measures. The canvassing lists generated in October were initiated in new Zip+7 areas, not previously targeted for WNA efforts (see table below for areas). Collectively, the canvassing lists identified an additional 48,581 customer addresses, of which 23,184 (48%) are potentially eligible based on LIEE income eligibility criteria. Additionally, based on SoCalGas data, 11,821 of the 48,581 (24%) addresses are in targeted self-certification PRIZM codes<sup>2</sup>.

Number of WNA Events per City	<u>Contractor</u>
Glendale – 1; Rialto – 7; San Bernardino	Environmental Assessment
<b>– 15</b>	Services & Education
Arvin – 1; Parlier – 2	Garcia & Sons
Wilmington – 2	Reliable Energy Management
	Company
Delano – 2; Bakersfield – 2	Staples and Associates
Fontana – 58; San Bernardino – 2; Sun	Synergy
City – 40; Compton – 7; Highland – 1;	
Lancaster – 1; Palmdale – 1	
Pico Rivera – 5; Norwalk – 18	The East Los Angeles Community
	Union

The HEAT System is SoCalGas' LIEE program database used to track program activity and expenditures.

Prizm codes are an area set of customer segmentation data widely used for marketing purposes in the United States. The data consist of demographic clusters that categorize every U.S. household into a segment. These segments were developed in part from the analysis of U.S. census data and categorize U.S. consumers into 14 distinct groups and 66 segments. The segments help marketers tailor content to consumers' needs and look at a variety of factors, including income, likes, dislikes, lifestyles and purchase behaviors.

Through October, SoCalGas and its LIEE contractors treated 3,502 homes through WNA activities. SoCalGas continues to involve more LIEE contractors as well as external partners in the planning of future WNA events. For future reporting, SoCalGas will continue to monitor the resulting enrollments and measure installations completed through WNA efforts. In addition, SoCalGas is actively investigating marketing, outreach, and enrollment tactics as well as geographic and customer segmentation strategies that will help increase the number of households served by the LIEE program.

#### 1.3. LIEE Customer Outreach and Enrollment Update

1.3.1 Provide a summary of the LIEE Program outreach and enrollment strategies deployed this month.

#### LIEE Bill inserts

No bill inserts were mailed in the month of October.

#### **LIEE Direct Mailings**

No direct mailings were completed in October. However, results from a direct mail campaign in Ventura County are expected and will be reported in the month of December. The campaign generated over 25,000 personalized letters in English and Spanish to existing CARE customers in the following zip codes: 93001, 93003, 93010, 93023, 93030, 93033, 93035, 93041, 93060, and 93063.

#### LIEE Outbound Dialing

SoCalGas conducted three Automated Voice Messaging (AVM) campaigns in October to over 70,500 residential customers. As a result, 7,336 customer leads were generated from the weekly campaigns. SoCalGas will continue to use AVM campaigns throughout 2010 as another method to reach out and encourage customers to enroll in the LIEE program.

#### **LIEE Web Activities:**

In October, over 5,798 new SoCalGas customers received a welcome e-mail from SoCalGas informing them about available assistance programs.

Additionally, an e-mail was sent to 19,412 customers enrolled for the first time in the *My Account* program. *My Account* is SoCalGas' one stop, on-line service center specific to SoCalGas account holders. When a customer signs up for *My Account*, in addition to receiving and paying bills on-line, they can request to start, stop or transfer their gas service, request an appliance service appointment, fill out an on-line request for LIEE services and much more.

Customers who received an e-mail were encouraged to apply for LIEE's no cost home improvements. The e-mail campaign featured LIEE program services and included links to drive customers to the on-line LIEE request (lead) form. As of October 31<sup>st</sup>, 651 customers completed the on-line English LIEE request form and 23 customers completed the on-line Spanish LIEE request form.

1.3.2. Customer Assistance Events and Public Affairs/Public Relations Activities for the CARE and LIEE programs.

#### 10/29/10 Asian Pacific Islander Disability Conference

SoCalGas hosted a Customer Assistance Programs booth at the Asian Pacific Islander's Disability Conference. The conference was attended by individuals and organizations that serve special needs clients throughout Southern California. SoCalGas participated on a utilities panel and shared information about its' customer assistance programs and other services offered to special needs customers. Approximately 300 people attended the event throughout the day.

#### 10/30/10 South LA - Building a Healthy Community

SoCalGas participated in the "South LA Building a Healthy Community" event. The event was coordinated by the Los Angeles Metropolitan Church and held in South LA near USC. Over 300 customers from nearby communities attended. SoCalGas was able to sign up new customers for CARE and LIEE and also distributed information on gas safety.

#### 1.4. Leveraging Success Evaluation, Including CSD

1.4.1 Please provide a status of the leveraging effort with CSD. What new steps or programs have been implemented? What was the result in terms of new enrollments?

There are no updates from leveraging with CSD for the month of October.

SoCalGas will continue to monitor discussions between CSD, CPUC

(Commission) and other utilities for closer collaboration and leveraging with CSD.

SoCalGas continues its efforts to meet with various municipal utilities that provide electric and water services to customers in SoCalGas' service territory to identify opportunities to leverage one another's low-income energy efficiency programs in PY2010.

After undergoing an internal reorganization, Imperial Irrigation District (IID) has renewed the LIEE leveraging agreement for another year. At this point, SoCalGas is awaiting the return of an updated contract from IID, the result of an agreed contract amendment by both parties. Recently, SoCalGas was provided an updated customer list from IID to analyze for joint customers and canvassing will begin when the updated contract is received.

In addition, SoCalGas and Burbank Water and Power (BWP) are ready to begin work on their LIEE leveraging agreement. Information sharing for this effort began in September and canvassing is scheduled to begin as soon as BWP updates its marketing material.

Lastly, SoCalGas and Eastern Municipal Water District (EMWD) are near completion on a leveraging agreement where EMWD will provide a rebate to SoCalGas for every High Efficiency Clothes Washer installed within the two utilities' joint service territory under SoCalGas' LIEE program. Completion of the leveraging agreement and initial installations under the agreement are expected in November.

SoCalGas has finalized details for the invoicing and billing of LIEE services for these leveraging partners and will begin billing for non-IOU measures approximately thirty to sixty days after the first installations occur.

#### 1.5. Workforce Education & Training

1.5.1 Please summarize efforts to improve and expand LIEE workforce education and training. Describe steps taken to hire and train low-income workers and how such efforts differ from prior program years.

The CPUC Workforce, Education and Training (WE&T) Pilot continued between Los Angeles Trade Technical College (LATTC), SoCalGas and LATTC's industry partners Community Enhancement Services and The East Los Angeles Community Union. During the month of October, there was an increase in the number of participants in LATTC's Energy Efficiency Retrofit Measures training which consists of three curricular modules: Preliminary Skills, Basic Weatherization, and Advanced Concepts and Practices. Each module offers computational and competency based skills training techniques to provide the requisite skills necessary to perform common and appropriate weatherization measures. A total of 41 individuals participated during October. As of the end of October, 23 individuals have engaged in on- the- job training and 44 are currently employed by LIEE industry partners.

SoCalGas continued its internal training programs which contribute to the goals of workforce development. The LIEE contractor network pulls the majority of its labor resources from the local areas it services, including the low-income communities within the SoCalGas service territory. SoCalGas contributed to the CPUC-sponsored effort to encourage attendance at the various Census Worker job fairs that helped displaced census canvassers find new opportunities of employment. Five SoCalGas LIEE contractors attended the census recruitment events throughout the utility service territory and were able to hire census workers. Census workers have already gone through a background check and bring experience in outreach and canvassing to the SoCalGas Contractor

Network. The LIEE training programs supported by SoCalGas are critical in maintaining a high quality of service for LIEE customers as well as for program implementation.

SoCalGas provides two areas of training: 1) Enrollment and Assessment and 2) LIEE Operations. The Year-to-Date results are shown in the following tables:

SoCalGas Skill Level Test Results													
	May	June	July	August	September	October	YTD Total						
Attended	-				-								
Testing	50	32	13	26	56	50	481						
Passed													
Test	33	19	9	21	44	32	334						
Pass													
Rate	66%	59%	69%	72%	79%	64%	69%						

	So Cal Gas Outreach & Assessment Training													
	Мау	June	July	August	September	October	YTD Total							
Attended Class	41	37	19	26	39	18	299							
Passed Class	34	37	19	26	39	18	278							
Outreach Specialist Registration	27	33	17	24	36	18	258							
Retention Rate*	83%	100%	100%	100%	100%	100%	93%							

After successful completion of the Skill Level Test, the potential outreach specialists attend a mandatory 5-day class which reviews utility specific and LIEE requirements for enrollment, assessment and in-home education.

The class also covers utility-specific items related to policies, security and overall customer service standards. A final exam must be passed for an outreach specialist to be registered and receive a SoCalGas identification badge. The year-to-date total for registered outreach specialists for SoCalGas is 258.

Field Operations training includes initial training for new participants in weatherization, inspections, HVAC and NGAT. SoCalGas also provides refresher training primarily to address contractor performance issues and to train the participants on new measures and procedures that have been implemented into the program, since their initial training. The table below shows the number of classes that have been offered in 2010. The class sizes range from 5-35 technicians.

So Cal Gas Field Training Classes													
May June July August September October To													
Initial	2	6	6	8	8	8	56						
Refresher	1	2	1	1	3	4	21						
NGAT	3	2	2	3	1	2	15						
Totals	6	10	9	12	12	16	94						

The year-to-date total for SoCalGas field operations training classes is 94 with 525 students in attendance.

#### 2. CARE Executive Summary

#### 2.1. CARE Program Summary

#### 2.1.1. Please provide CARE program summary costs.

CARE Budget Categories	Authorized Budget	Actual Expenses to Date	% of Budget Spent
Outreach	\$3,755,053	\$2,715,179	72%
Proc., Certification and			
Verification	\$1,235,832	\$1,047,714	85%
Information			
Tech./Programming (1)	\$506,003	\$405,898	80%
Pilots (2)	N/A	N/A	N/A
Measurement and			
Evaluation	\$16,707	\$0	0%
Regulatory Compliance	\$229,513	\$141,550	62%
General Administration	\$585,518	\$484,390	83%
CPUC Energy Division Staff	\$171,500	\$42,521	25%
Cooling Centers (3)	N/A	N/A	N/A
Total Expenses	\$6,500,126	\$4,837,253	74%
Subsidies and Benefits (4)	\$134,237,154	\$93,644,484	70%
Total Program Costs and			
Discounts	\$140,737,280	\$98,481,737	70%

2.1.2. Please provide the CARE program penetration rate to date.

CARE Penetration										
Participants Enrolled	Eligible Participants	Penetration rate								
1,697,404	1,810,560	93.8 %								

#### 2.2. Outreach

2.2.1. Discuss utility outreach activities and those undertaken by third parties on the utility's behalf. (For additional CARE Outreach see section 1.3.2.)

#### **CARE Telephone Enrollments and Recertification**

An AVM recertification campaign was conducted by SoCalGas' CARE outreach in October, and during this campaign 1,175 additional customers recertified their CARE eligibility through this efficient, automated option. A second AVM campaign, this one promoting CARE self-certification was also completed producing nearly 10,000 new program enrollments. SoCalGas' successful AVM campaigns provide considerable cost savings, are environmentally friendly, and most importantly, offer customers an easy method of enrolling or recertifying in the CARE program.

#### **CARE Web Activity & Enrollments**

During October, SoCalGas received 6,053 CARE applications through its internet- based outreach activities. These activities resulted in 2,720 new CARE enrollments and 1,221 recertifications. Web outreach activities also included email promotions to over 55,000 customers and continual promotion of the CARE website through various collateral materials, web links, electronic newsletters, select mass media campaigns and multiple public service announcements.

#### **CARE Third-Party Enrollments & Outreach**

In October, SoCalGas' third-party, door-to-door, CARE outreach program enrolled over 3,104 hard-to-reach customers, who for a variety of reasons have been non-responsive to other outreach methods. SoCalGas' third party contractors will continue to shift their resources throughout SoCalGas' service territory to locate and enroll hard-to-reach and recently unemployed customers in the CARE program. Continually shifting resources is vital to the success of door-to-door outreach efforts since many recently unemployed customers reside in non-traditional low-income communities. As a result of the high unemployment rates, SoCalGas' third party contractors have been canvassing neighborhoods with minimal outreach activity in previous program years.

Additionally, as a result of an agreement between SoCalGas and 211 LA County, 211 continues to refer interested, potentially eligible callers to SoCalGas' CARE program as well as promote CARE and other SoCalGas assistance programs at select events. As of October 31<sup>st</sup>, 211 LA has promoted CARE and other SoCalGas assistance programs to a combined total of 6,705 customers at 25 events.

#### **CARE Direct Mail Activity and Enrollments**

In September, SoCalGas' CARE program launched a third direct mail campaign to customers living throughout its service area. The campaign was specifically designed to target customers who recently became eligible for the program due to job loss, job furloughs, or wage reduction. As of October, this campaign has generated 28,606 responses resulting in almost 19,000 new CARE enrollments. To date, SoCalGas' 2010 direct mail CARE campaigns have cumulatively produced over 87,000 new enrollments and numerous recertifications. Response rates to CARE direct mail campaigns continue to soar over 10% for the fifth consecutive program year.

#### **CARE Bill Inserts**

The third of four bill insert outreach campaigns planned for PY2010 was conducted in October and reflected the program's June 1<sup>st</sup> income guideline changes<sup>3</sup>. Results to date from this campaign, which targeted all SoCalGas residential non-CARE customers receiving a paper bill, are 632 new enrollments. Additional results will be provided in the November and December reports. To date, the 2010 SoCalGas CARE bill insert campaigns have generated a combined total of over 25,000 new CARE enrollments. SoCalGas' CARE bill insert applications are fully bi-lingual (English / Spanish) and contain information about other assistance programs that may benefit low-income and special needs customers.

#### **CARE Mass Media Campaigns**

The next planned mass media activity for the SoCalGas CARE and LIEE programs will be conducted during November and December.

2.2.2. Describe the efforts taken to reach and coordinate the CARE program with other related low-income programs to reach eligible customer.

Leveraging with other programs continues to be a cost-effective method for increasing CARE program participation. Additionally, leveraging with certain programs such as the LIHEAP, further helps by decreasing post enrollment verification (PEV) activities. Decreased PEV activity occurs because LIHEAP customers provide proof of eligibility when applying for LIHEAP and are automatically eligible for CARE based on categorical eligibility (CE) criteria and as such, are exempt from random PEV selection.

CARE leveraging and data sharing activities may also provide leads for SoCalGas' LIEE program. New CARE enrollments where the customer

\_

Resolution (Res.) E-3524 Ordering Paragraph (OP) 3 authorizes the energy utilities to change the income-eligibility guidelines for the CARE program pursuant to a communication issued by the Director of the Energy Division by May 1st of each year, with tariff revisions to be filed and become effective June 1st of each year.

automatically qualifies via CE or provides proof of income to the leveraging partner prior to enrollment in the program are considered *income-qualified* SoCalGas LIEE customer leads.

In October, data exchanges resulted in the following:

- 7,454 customers were enrolled through data received from Southern California Edison with 7,426 additional customers already on the CARE rate.
- 1,487 LIHEAP customers were enrolled in CARE with an additional 10,694 LIHEAP customers already on the CARE rate. Because LIHEAP verifies eligibility, these customers' PEV status is updated, therefore reducing attrition and increasing efficiency.
- 1,755 Los Angeles Department of Water and Power (LADWP)
   customers were enrolled in CARE with an additional 121 customers
   already on the CARE rate. Because LADWP implements up-front
   proof of eligibility, these customers' PEV status is updated, therefore
   reducing attrition and increasing efficiency.

#### 2.3. CARE Integration

For the month of October, SoCalGas received leads from its Customer Contact Center (CCC) and LIEE program resulting in the following CARE enrollments:

- CCC 5,123
- LIEE program 1,751

#### 2.4 CARE Capitation

During the month of October, a total of 94 customers were enrolled in CARE. Companion Line, one of SoCalGas' Capitation agencies, continues its work in underserved San Luis Obispo County focusing on low-income customers residing in mobile homes.

#### 2.5 CARE Recertification Complaints

No CARE Recertification complaints were received during the month of October.

#### 3. Appendix: LIEE Tables and CARE Tables

- LIEE- Table 1- LIEE Program Expenses
- LIEE- Table 2- LIEE Expenses & Energy Savings by Measures Installed
- LIEE- Table 3- LIEE Average Bill Savings per Treated Home
- LIEE- Table 4- LIEE Homes Treated
- LIEE- Table 5- LIEE Customer Summary
- LIEE- Table 6- LIEE Expenditures for Pilots and Studies
- LIEE- Table 7- Whole Neighborhood Approach
- CARE- Table 1- CARE Overall Program Expenses
- CARE- Table 2- CARE Enrollment, Recertification, Attrition, and Penetration
- CARE- Table 3- CARE Verification
- CARE- Table 4- Self Certification and Re-Certification
- CARE- Table 5- Enrollment by County
- CARE- Table 6- Recertification Results
- **CARE- Table 7- Capitation Contractors**
- CARE- Table 8- Participants as of Month End

	Α	В	С	D		E		F		G	Н		I	J	K	L	M
1																	
2							Sou			a Gas Compa	any						
3								Octo	ber	2010							
4			Authorized Bu				Curre	ent Month Ex	cpen	ses			∕ear-To-Date Exp	enses	,	jet Spent Yea	r-To-Date
5	LIEE Program:	Electric	Gas	Total	Ele	ctric		Gas		Total	Elect	ric	Gas	Total	Electric	Gas	Total
6	Energy Efficiency																
7	- Gas Appliances	\$ -	\$ 23,977,493	\$ 23,977,493	\$		\$	681,374	\$	681,374	\$	-	\$ 8,035,457	\$ 8,035,457	0%	34%	34%
8	- Electric Appliances	\$ -	\$ -	\$ -	\$	-	\$	-	\$	-	\$	-	\$ -	\$ -	0%	0%	0%
9	- Weatherization	\$ -	\$ 24,913,886	\$ 24,913,886	\$	-	\$	2,256,198	\$	2,256,198	\$	-	\$ 27,292,358	\$ 27,292,358	0%	110%	110%
	- Outreach and	\$ -	\$ 16,940,532	\$ 16,940,532	\$	-	\$	1,001,815	\$	1,001,815	\$		\$ 10,075,552	\$ 10,075,552	0%	59%	59%
10	Assessment	φ -									Ф	_			0 76	39 /6	39 /6
11	- In Home Energy Education	\$ -	\$ 2,153,100	\$ 2,153,100	\$	-	\$	125,903	\$	125,903	\$	-	\$ 1,213,185	\$ 1,213,185	0%	56%	56%
12	- Education Workshops	\$ -	\$ -	\$ -	\$	-	\$	-	\$	_	\$	_	\$ -	\$ -	0%	0%	0%
	- Pilot	\$ -	\$ 27,568	\$ 27,568	\$	_	\$	_	\$		\$		\$ -	\$ -	0%	0%	0%
13	- Cool Centers	\$ -	\$ -	\$ -	\$	_	\$	_	\$	_	\$		\$ -	\$ -	0%	0%	0%
	Energy Efficiency	Ψ -	·	· ·	_		-		-		Ψ	_	•	,	0 70	070	0 70
	TOTAL	\$ -	\$ 68,012,579	\$ 68,012,579	\$	-	\$	4,065,290	\$	4,065,290	\$	-	\$ 46,616,552	\$ 46,616,552	0%	69%	69%
16								, ,						, ,			
17	Training Center <sup>3</sup>	\$ -	\$ 314,129	\$ 314,129	\$	-	\$	54,276	\$	54,276	\$	_	\$ 382,249	\$ 382,249	0%	122%	122%
	Inspections	\$ -	\$ 1,641,021	\$ 1,641,021	\$	-	\$	498	\$	498	\$	_	\$ 1,570,444	\$ 1,570,444	0%	96%	96%
	Marketing	\$ -	\$ 1,050,293	\$ 1,050,293	\$	-	\$	132,233	\$	132,233	\$		\$ 547,576	\$ 547,576	0%	52%	52%
	M&E Studies	\$ -	\$ 72,937	\$ 72,937	\$	-	\$	-	\$	-	\$		\$ 42,699	\$ 42,699	0%	59%	59%
20	Regulatory Compliance	\$ -	\$ 265,119	\$ 265,119	\$	-	\$	32,590	\$	32,590	\$		\$ 285,742	\$ 285,742	0%	108%	108%
22	General Administration	\$ -	\$ 5,430,964	\$ 5,430,964	\$	-	\$	643,907	\$	643,907	\$	-	\$ 4,419,431	\$ 4,419,431	0%	81%	81%
_	CPUC Energy Division	\$ -	\$ 85,774		\$	_	\$	1,802	\$	1,802	\$	-	\$ 4,419,431 \$ 18,223	\$ 4,419,431	0%	21%	21%
23	CFOC Lifelgy Division	ъ -	Ψ σσ,	ψ σσ,	Ť		,	.,002	Ť	.,002	Ф	-	\$ 10,223	\$ 10,223	0%	21%	21%
24	TOTAL PROGRAM	I					l								1		
25	COSTS	\$ -	\$ 76,872,816	\$ 76,872,816	\$	-	\$	4,930,596	\$	4,930,596	\$	-	\$ 53,882,916	\$ 53,882,916	0%	70%	70%
26						F	unde			E Program Bı	udget						
27	Indirect Costs <sup>2</sup>				\$	-	\$	308,813	\$	308,813			\$ 2,746,406	\$ 2,746,406			
28						<u> </u>											
29	NGAT Costs						\$	160,223	\$	160,223			\$ 1,920,494	\$ 1,920,494			
<u> </u>							•		_					,			

<sup>30</sup> Base Budget reflects PY2009 Annual Base and does not include Carry-Over funds.

The Indirect Costs included in this category (Pension & Benefits, Workmans Comp, Public Liability & Property Damage, Fleet, Purchasing & Warehouse) are included in base margin and therefore are not included in the LIEE/DAP Total Program Costs.

32 32 3 Carry-over funds will be used to cover over-expenditures in the Training Center budget category.

<sup>33</sup> Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

В С D Е G Н Α LIEE Table 2 LIEE Expenses and Energy Savings by Measures Installed Southern California Gas Company October 2010 Year-To-Date Completed & Expensed Installations 2 Quantity kWh Therms % of Installed Measures Units (Annual) (Annual)1 (Annual) **Expenses** Expenditure 4 Heating Systems 5 Furnaces Each 7,455 18,812 \$7,205,135.79 15% 6 **Cooling Measures** A/C Replacement - Room Each A/C Replacement - Central Each 9 A/C Tune-up - Central Each 10 A/C Services - Central Each 11 Heat Pump Each 12 Evaporative Coolers Each 13 Evaporative Cooler Maintenance Each 14 Infiltration & Space Conditioning 15 Envelope and Air Sealing Measures Home 70.424 426.255 16.665.301 36% 16 Duct Sealing 1 520 1 673 698 Home 32 989 \$ 4% 17 Attic Insulation Home 4,586 191,496 4,061,760 9% 18 Water Heating Measures Home 19 Water Heater Conservation Measures 72,393 954,712 \$ 4,418,982 9% 20 Water Heater Replacement - Gas 9,970 830,321 Each 826 21 Water Heater Replacement - Electric Each 22 Tankless Water Heater - Gas Each 23 Tankless Water Heater - Electric Each 24 Lighting Measures 25 Each CFLs Each Each 26 Interior Hard wired CFL fixtures 27 Exterior Hard wired CFL fixtures 28 Torchiere Each 29 Refrigerators 30 Refrigerators - Primary Each 31 Refrigerators - Secondary Each 32 Pool Pumps 33 Pool Pumps Each 34 New Measures 35 Forced Air Unit Standing Pilot Change Out Each 4,488 31,801 102 \$ 0% 19,67 440,815 36 Furnace Clean and Tune Each 37 High Efficiency Clothes Washer Each 38 Microwave Each 39 Thermostatic Shower Valve Each 40 LED Night Lights Each 41 Occupancy Sensor 42 Pilots 43 A/C Tune-up Central Home 44 Interior Hard wired CFL fixtures Each 45 Ceiling Fans Each 46 In-Home Display Each 47 Programmable Controllable Thermostat Each 48 Forced Air Unit Each 49 Microwave 50 High Efficiency Clothes Washer 51 52 Customer Enrollment 53 Outreach & Assessment Home 87,707 10,075,552 22% 54 In-Home Education Home 83,477 1,213,185 3% 55 **Education Workshops Participant** 56 57 1,658,399 \$ 46,616,551 100% 58 Total Savings/Expenditures 77,773 60 Homes Weatherized Home 61 62 Homes Treated 63 - Single Family Homes Treated Home 62.132 19,470 - Multi-family Homes Treated Home 6,105 - Mobile Homes Treated Home 87,707 66 - Total Number of Homes Treated Home 143,540 # Eligible Homes to be Treated for PY<sup>2</sup> Home 68 % OF Homes Treated 61% % 69 70 10,687

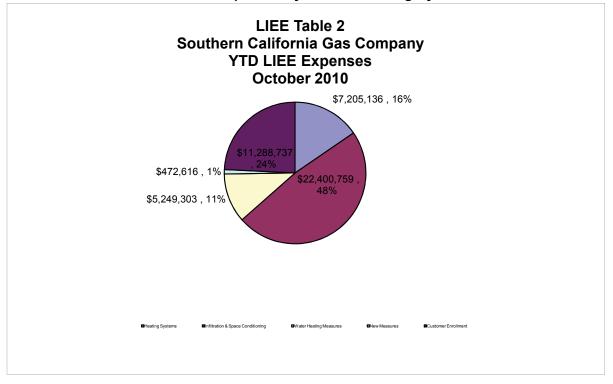
73

<sup>70 -</sup> Total Master-Metered Homes Treated Home
71 Tenergy savings is based on the 2005 Load Impact Evaluation.

<sup>72</sup> Based on Attachment H of D0811031

<sup>74</sup> Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

PIE CHART 1- Expenses by Measures Category For October 2010



	A		В					
	LIEE Table 3 - Average Bill Savings per Trea Southern California Gas Company October 2010	· ·						
1								
2	Year-to-date Installations - Expensed							
3								
4	Annual kWh Savings		n/a					
5	Annual Therm Savings	1	,658,399					
6	Lifecycle kWh Savings		n/a					
7	Lifecycle Therm Savings	16	,069,405					
8	Current kWh Rate	\$	0.11					
9	Current Therm Rate	\$	1.01					
10	Number of Treated Homes		87,707					
11	Average 1st Year Bill Savings / Treated Home	\$	19.61					
12	Average Lifecycle Bill Savings / Treated Home	\$	153.77					
13	Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.							

	A	В	С	D	E	F	G
		LIEE T	able 4 - LIEI	E Homes Tre	eated		
		Southe		ia Gas Com	pany		
			Octobe	r 2010			
1	Country	T	iaible Cueton	2010		tl \/	. T. D.4.
2	County	nty Eligible Customers Homes Treated Year-To-Dat					- 10-Date
3		Rural	Urban	Total	Rural	Urban	Total
4	Fresno	705	10,335	11,039	30	1,419	1,449
5	Imperial	15,959	256	16,215	87	4	91
6	Kern	33,472	8,810	42,282	2,480	265	2,745
7	Kings	15,485	15	15,499	1,525		1,525
8	Los Angeles	5,289	965,600	970,890	325	48,285	48,610
9	Orange	0	184,690	184,690		2,974	2,974
10	Riverside	43,417	184,019	227,436	1,034	8,646	9,680
11	San Bernardino	8,426	152,842	161,268	178	11,009	11,187
12	San Luis Obispo	26,285	220	26,505	517		517
13	Santa Barbara	14,345	21,732	36,077	232	238	470
14	Tulare	42,099	13,173	55,271	6,475	1,723	8,198
15	Ventura	6,870	48,619	55,489	28	233	261
16							
17	Total	212,352	1,590,308	1,802,661	12,911	74,796	87,707
	Any required corrections	s/adiustments a	re reported he	rein and supers	ede results r	eported in pr	ior months

Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

	Α	В	С	D	E	F	G	Н	I	J	K	L	M	N	0	Р	Q
1	LIEE Table 5 - LIEE Customer Summary Southern California Gas Company October 2010																
2		Gas & Electric Gas Only Electric Only Total															
3	Month	# of YTD Homes Treated	Therm	kWh	kW	# of YTD Homes Treated	Therm	kWh	kW	# of YTD Homes Treated	Therm	kWh	kW	# of YTD Homes Treated	Therm	kWh	kW
5	Jan-10	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
6	Feb-10	0	0	0	0	2,552	38,887	0	0	0	0	0	0	2,552	38,887	0	0
7	Mar-10	0	0	0	0	18,427	343,393	0	0	0	0	0	0	18,427	343,393	0	0
8	Apr-10	0	0	0	0	28,109	536,950	0	0	0	0	0	0	28,109	536,950	0	0
9	May-10	0	0	0	0	37,973	705,318	0	0	0	0	0	0	37,973	705,318	0	0
10	Jun-10	0	0	0	0	49,836	930,499	0	0	0	0	0	0	49,836	930,499	0	0
11	Jul-10	0	0	0	0	59,619	1,131,986	0	0	0	0	0	0	59,619	1,131,986	0	0
12	Aug-10	0	0	0	0	69,388	1,326,765	0	0	0	0	0	0	69,388	1,326,765	0	0
13	Sep-10	0	0	0	0	78,534	1,522,502	0	0	0	0	0	0	78,534	1,522,502	0	0
14	Oct-10	0	0	0	0	87,707	1,658,399	0	0	0	0	0	0	87,707	1,658,399	0	0
15	Nov-10																
16	Dec-10																

Figures for each month are YTD. December results should approximate calendar year results. Therms and kWh savings are annual figures. Total Energy Impacts for all fuel types should equal YTD energy impacts that are reported every month Table 2L.

<sup>18</sup> Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

	A	В	С	D	E	F	G	Н	-	J	K	L	М
2				L		6 - Expendi ithern Califo Octo			udies				
4		Auth	orized 3-Year	Budget	Curre	ent Month Ex	penses	Expense	es Since Jan	uary 1, 2009	% of 3	-Year Budge	et Spent
5		Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total
6	Pilots:												
7	FAU Pilot	\$ .	\$ 924,203	\$ 924,203	\$ -	\$ -	\$ -	\$ -	\$ 109,834	\$ 109,834	0%	12%	12%
8													
9													
10	Total Pilots	\$ -	\$ 924,203	\$ 924,203	\$ -	\$ -	\$ -	\$ -	\$ 109,834	\$ 109,834	0%	12%	12%
11													
12	Studies:												
13	Non-Energy Benefits	\$ -	\$ 90,000	\$ 90,000	\$ -	\$ -	\$ -	\$ -	\$ 12,566	\$ 12,566	0%	14%	14%
14	Process Evaluation	\$ -	\$ 62,500	\$ 62,500	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	0%	0%	0%
15	Impact Evaluation <sup>1</sup>	\$ -	\$ 150,000	\$ 150,000	\$ -	\$ -	\$ -	\$ -	\$ 41,319	\$ 41,319	0%	28%	28%
16													
17													
18	Total Studies	\$ -	\$ 302,500	\$ 302,500	\$ -	\$ -	\$ -	\$ -	\$ 53,885	\$ 53,885	0%	18%	18%
19 20	· ·	odget funds are carried over from the 2007-2008 LIEE Funding Cycle required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.											

	A	В	С	D	E
1		E Table 7	<del>-</del>		_
2	=	borhood Approach			
3		fornia Gas Company	1		
5	A	ober 2010 B	С	D	E
		Total Residential	Total Estimated	Total Treated	Total Treated
6	Neighborhood (County, Zipcode, Zip+7 etc.) Targeted	Customers	Eligible	2002-2010	Year-to-Date
	93292-39 - Synergy	296	134	65	
	93292-73 - Synergy	261	93	17	
	93292-96 - Synergy 91768-25 - Quality Conservation Services	163 260	85 142	39 19	
11	91768-34 - Quality Conservation Services	288	200	172	13
	91768-35 - Quality Conservation Services	265	176	154	48
	91768-36 - Quality Conservation Services	325	191	155	
	91768-37 - Quality Conservation Services	72 40	55	45	
	91768-38 - Quality Conservation Services 93646-93 - Proteus Inc.	243	32 168	9 43	4 0
	91766-36 - Richard Heath Associates	402	292	225	
18	91766-37 - Richard Heath Associates	517	322	308	19
	91766-38 - Richard Heath Associates	252	149	106	
	92346-48 MHP - Synergy	404	118		
	93277-15 - Synergy 93277-16 - Synergy	300 190	151 111	11 25	15 9
	93277-17 - Synergy	390	194	144	2
	93277-18 - Synergy	332	145	24	25
25	93277-19 - Synergy	234	95	34	2
	93277-26 - Synergy	230	144	50	
	93277-27 - Synergy	224	163	45	
	93277-28 - Synergy 93277-34 - Synergy	184 460	139 160	50 13	
	93277-44 - Synergy	227	119	73	
	93277-45 - Synergy	231	116	24	6
	93277-46 - Synergy	221	57	8	
	93277-47 - Synergy	297	76	16	
	93277-48 - Synergy 93277-49 - Synergy	298 141	156 73	48 23	15 8
	93277-72 - Synergy	415	149	37	28
	90242-51 - The East Los Angeles Community Union	499	195	152	3
	90242-52 - The East Los Angeles Community Union	360	159	93	
	90280-78 - The East Los Angeles Community Union	225	66		
	90280-79 - The East Los Angeles Community Union 90280-80 - The East Los Angeles Community Union	381 260	149 78		
	90280-82 - The East Los Angeles Community Union	240	85	79	
	90301-31 - The East Los Angeles Community Union	518	219	_	
44	90302-13 - The East Los Angeles Community Union	355	129	7	28
	90302-18 - The East Los Angeles Community Union	369	203		
	90305-12 - The East Los Angeles Community Union	319	108	11	
	90305-24 - The East Los Angeles Community Union 90723-21 - The East Los Angeles Community Union	194 256	83 61	13 79	
	90723-21 - The East Los Angeles Community Union	266	123		
50	90723-24 - The East Los Angeles Community Union	454	230	164	24
	90723-26 - The East Los Angeles Community Union	334	150		
	90723-27 - The East Los Angeles Community Union	428	163	184	
	90723-28 - The East Los Angeles Community Union 90723-34 - The East Los Angeles Community Union	73 85	24 51	27 34	
	90723-35 - The East Los Angeles Community Union	496	249	169	
	90723-36 - The East Los Angeles Community Union	158	64	42	
57	90723-41 - The East Los Angeles Community Union	40	23	8	1
	90723-42 - The East Los Angeles Community Union	107	63		
	90723-43 - The East Los Angeles Community Union	217	87	69	
	90723-44 - The East Los Angeles Community Union 90723-45 - The East Los Angeles Community Union	407 266	123 132	121 60	
	90723-46 - The East Los Angeles Community Union	411	154	152	
	90723-52 - The East Los Angeles Community Union	158	75		3
64	90723-61 - The East Los Angeles Community Union	317	149	20	1
	92501-26 - The East Los Angeles Community Union	225	73		
	92501-27 - The East Los Angeles Community Union	285	209		
	92501-28 - The East Los Angeles Community Union 92501-29 - The East Los Angeles Community Union	51 294	31 177	12 55	
	92501-29 - The East Los Angeles Community Union	425	205		
122				·''	· '

	A	В	С	D	E
1	LI	EE Table 7			
2	=	hborhood Approach			
3		ifornia Gas Company	1		
5	A	tober 2010	С	D	E
5	A	Total Residential	Total Estimated	Total Treated	Total Treated
6	Neighborhood (County, Zipcode, Zip+7 etc.) Targeted	Customers	Eligible	2002-2010	Year-to-Date
	92501-32 - The East Los Angeles Community Union	40	31	2	0
71	92501-34 - The East Los Angeles Community Union	230	116	17	2
	92501-39 - The East Los Angeles Community Union	148	40	7	8
	92501-41 - The East Los Angeles Community Union	112	75	2	2
	92503-21 - The East Los Angeles Community Union 92503-26 - The East Los Angeles Community Union	407 361	205 177	69 48	16 1
	92503-27 - The East Los Angeles Community Union	346	67	35	0
	92503-32 - The East Los Angeles Community Union	238	100	32	2
78	92503-33 - The East Los Angeles Community Union	256	76	25	2
	92503-37 - The East Los Angeles Community Union	181	79	51	1
	92503-38 - The East Los Angeles Community Union	378	157	55	18
	92503-40 - The East Los Angeles Community Union 92503-80 - The East Los Angeles Community Union	501 209	122 137	69	<u>4</u> 0
	92504-12 - The East Los Angeles Community Union	454	137	32	14
	92504-14 - The East Los Angeles Community Union	166	64	6	10
85	92504-15 - The East Los Angeles Community Union	456	176	107	37
	92504-16 - The East Los Angeles Community Union	486	219	192	4
	92504-17 - The East Los Angeles Community Union	280	88	21	6
	92504-18 - The East Los Angeles Community Union	404	136	20	12
	92504-19 - The East Los Angeles Community Union 92504-20 - The East Los Angeles Community Union	384	80 164	16 126	1 12
	92504-21 - The East Los Angeles Community Union	361	118	73	8
	92504-22 - The East Los Angeles Community Union	592	221	19	5
	92504-23 - The East Los Angeles Community Union	336	129	31	6
	92504-24 - The East Los Angeles Community Union	418	138	84	10
	92504-25 - The East Los Angeles Community Union	108	57	15	8
	92504-26 - The East Los Angeles Community Union	424	221	23	2
	92504-27 - The East Los Angeles Community Union 92504-28 - The East Los Angeles Community Union	104 275	47 95	2 31	<u> </u>
	92504-29 - The East Los Angeles Community Union	548	208	45	8
	92504-30 - The East Los Angeles Community Union	381	95	50	14
	92504-31 - The East Los Angeles Community Union	233	100	29	4
	92505-11 - The East Los Angeles Community Union	285	108	33	26
	92505-12 - The East Los Angeles Community Union	281			5
	92505-13 - The East Los Angeles Community Union 92505-14 - The East Los Angeles Community Union	394 440	159 207	90	18 9
	92505-14 - The East Los Angeles Community Union	440	134	106	24
	92505-16 - The East Los Angeles Community Union	241	97	122	1
	92505-17 - The East Los Angeles Community Union	375	192	52	8
	92505-20 - The East Los Angeles Community Union	295	76	24	18
	92505-22 - The East Los Angeles Community Union	458	116	26	16
	92505-23 - The East Los Angeles Community Union 92505-24 - The East Los Angeles Community Union	363 429	103 126	47 83	10 24
	92505-25 - The East Los Angeles Community Union	429	97	56	24
	92505-26 - The East Los Angeles Community Union	288	110	70	18
	92505-27 - The East Los Angeles Community Union	247	108	15	12
	92505-28 - The East Los Angeles Community Union	181	84	23	5
	92505-29 - The East Los Angeles Community Union	446	185	81	16
	92505-30 - The East Los Angeles Community Union	236	79	29	12
	92506-11 - The East Los Angeles Community Union 92506-12 - The East Los Angeles Community Union	450 412	143 182	12 5	<u> </u>
	92506-17 - The East Los Angeles Community Union	281	92	9	1
	92506-18 - The East Los Angeles Community Union	371	89	12	1
123	92506-20 - The East Los Angeles Community Union	410	114	23	2
	92506-22 - The East Los Angeles Community Union	61	17	5	0
	92506-23 - The East Los Angeles Community Union	630	217	28	2
	92506-28 - The East Los Angeles Community Union 92506-63 - The East Los Angeles Community Union	148	59 17	6	2
	92507-33 - The East Los Angeles Community Union 92507-33 - The East Los Angeles Community Union	165	119	66	<u> </u>
	92507-35 - The East Los Angeles Community Union	320	209	159	2
	92507-41 - The East Los Angeles Community Union	199	134	77	4
131	92507-42 - The East Los Angeles Community Union	117	80	31	5
132	92507-43 - The East Los Angeles Community Union	362	259	123	0

1	A	В	С	D	E
1		E Table 7	<u> </u>	В	
2	Whole Neighl	oorhood Approach			
3		ornia Gas Company	<i>'</i>		
5	Octo	ober 2010 B	С	D	E
5	<b>A</b>	Total Residential	Total Estimated	Total Treated	Total Treated
6	Neighborhood (County, Zipcode, Zip+7 etc.) Targeted	Customers	Eligible	2002-2010	Year-to-Date
	92507-49 - The East Los Angeles Community Union	170		41	1
	92507-50 - The East Los Angeles Community Union	203	148	73	2
	92507-51 - The East Los Angeles Community Union 92507-55 - The East Los Angeles Community Union	276 150	150 90	127 57	8
	92507-56 - The East Los Angeles Community Union	313	184	105	14
138	92507-57 - The East Los Angeles Community Union	301	155	62	10
	92507-58 - The East Los Angeles Community Union	405	169	25	6
	92703-28 - The East Los Angeles Community Union 92703-35 - The East Los Angeles Community Union	224 78	94 36	24 6	29 11
	92703-33 - The East Los Angeles Community Union	270	144	56	29
	92703-43 - The East Los Angeles Community Union	121	64	51	0
	92703-44 - The East Los Angeles Community Union	354	174	46	33
	92704-16 - The East Los Angeles Community Union	71	40	10	1
	92704-28 - The East Los Angeles Community Union 92704-29 - The East Los Angeles Community Union	147 180	55 127	30 96	10 0
	93616-96 - Proteus Inc.	12	8	0	1
149	93616-97 - Proteus Inc.	152	93	25	9
	93662-25 - Proteus Inc.	118	59	1	5
	91766-13 - Richard Heath Associates	212	148	119	13
	91766-14 - Richard Heath Associates 91766-15 - Richard Heath Associates	174 85	126 70	93 49	20 1
	91766-17 - Richard Heath Associates	32	26	0	0
	91766-20 - Richard Heath Associates	54	38	30	0
	91766-26 - Richard Heath Associates	328	200	185	20
	91766-27 - Richard Heath Associates	337	206	210	14
	91766-29 - Richard Heath Associates 91766-30 - Richard Heath Associates	200 197	124 122	117 96	2 16
	91766-39 - Richard Heath Associates	269	168	89	58
	92703-46 - The East Los Angeles Community Union	320	121	54	28
	92703-47 - The East Los Angeles Community Union	181	69	33	1
	92509-67 - American Insulation 93215-17 - Garcia and Sons	348 58	234 40	195 2	18 0
	93241-15 - Garcia and Sons	202	140	86	28
	93308-22 - Garcia and Sons	89		20	14
	93618-20 - Garcia and Sons	115		46	13
	93227 - Highland Energy Services	90	0	67	2
	93265-97 - Highland Energy Services	106	50	2	92
	93266-97 - Highland Energy Services 93267-94 - Highland Energy Services	32 49	19 32	9	7 6
	93267-95 - Highland Energy Services	201	130	75	10
173	93267-96 - Highland Energy Services	351	233	72	46
	93267-97 - Highland Energy Services	135	82	33	17
	91744-17 - The East Los Angeles Community Union	404	143	159	15 18
	91744-18 - The East Los Angeles Community Union 91744-24 - The East Los Angeles Community Union	324 438	95 236	121 209	18 18
_	91744-34 - The East Los Angeles Community Union	470	204	181	4
	91744-35 - The East Los Angeles Community Union	184	87	65	10
	91746-10 - The East Los Angeles Community Union	440		200	8
	91746-11 - The East Los Angeles Community Union	418	216 127	132	2
	91746-12 - The East Los Angeles Community Union 91746-13 - The East Los Angeles Community Union	352 357	127	174 222	3 7
	91746-17 - The East Los Angeles Community Union	330		108	4
	91746-19 - The East Los Angeles Community Union	517	242	245	11
	91746-20 - The East Los Angeles Community Union	340	94	149	9
	91746-21 - The East Los Angeles Community Union	613	262	268	14
	91746-23 - The East Los Angeles Community Union 91746-26 - The East Los Angeles Community Union	199 263	73 110	106 137	2 6
	92543-42 - The East Los Angeles Community Union	62	37	10	4
	92543-43 - The East Los Angeles Community Union	211	134	42	10
192	92543-44 - The East Los Angeles Community Union	38	25	8	5
	92543-45 - The East Los Angeles Community Union	76	52	18	2
	92543-59 - The East Los Angeles Community Union 92543-60 - The East Los Angeles Community Union	441 423	255 246	142 105	39 26
195	32040-00 - THE EAST LOS ANGEIES COMMUNITY UNION	423	∠46	105	20

	A	В	С	D	Е
1		E Table 7		I	
2	=	borhood Approach			
3		fornia Gas Company	/		
5	A Oct	ober 2010 B	С	D	E
3	^	Total Residential	Total Estimated	Total Treated	Total Treated
6	Neighborhood (County, Zipcode, Zip+7 etc.) Targeted	Customers	Eligible	2002-2010	Year-to-Date
196	92543-61 - The East Los Angeles Community Union	381	224	104	13
	92543-71 - The East Los Angeles Community Union	343	193	57	13
	92543-72 - The East Los Angeles Community Union	376		83	27
	92543-81 - The East Los Angeles Community Union 92703-21 - The East Los Angeles Community Union	134 343	57 173	34 33	9 27
	92703-21 - The East Los Angeles Community Union	310		27	14
	92703-36 - The East Los Angeles Community Union	200		28	20
	92703-37 - The East Los Angeles Community Union	222	121	49	24
	92707-11 - The East Los Angeles Community Union	359		45	4
	92707-12 - The East Los Angeles Community Union 92707-13 - The East Los Angeles Community Union	186 246		12 15	1 2
	92707-13 - The East Los Angeles Community Union	210	59	29	9
	92707-16 - The East Los Angeles Community Union	276		24	1
209	92707-20 - The East Los Angeles Community Union	287	172	68	1
	92707-22 - The East Los Angeles Community Union	236		21	2
	92707-23 - The East Los Angeles Community Union	216		27	8
	92707-26 - The East Los Angeles Community Union 92707-27 - The East Los Angeles Community Union	419 282	158 106	49 36	4
	92707-27 - The East Los Angeles Community Union	274	116	27	31
	92707-29 - The East Los Angeles Community Union	381	173	60	52
	92707-30 - The East Los Angeles Community Union	290	141	56	27
	92707-32 - The East Los Angeles Community Union	307	123	47	1
	92553-35 - The East Los Angeles Community Union	504 430	184 217	192 161	28 8
	92553-39 - The East Los Angeles Community Union 92553-58 - The East Los Angeles Community Union	375		116	12
	92553-67 - The East Los Angeles Community Union	219		83	6
	92335-38 - Quality Conservation Services	238	134	64	84
	93309-47 - Garcia and Sons	68		0	1
	93309-70 - Garcia and Sons	15		0	0
	90701-18 - FCI Management Consultants 92410-12 - Synergy	484 198	234 122	264 65	8 4
	92410-14 - Synergy	154	94	76	1
	92410-16 - Synergy	61	36	10	2
	92410-17 - Synergy	87			3
	92410-18 - Synergy	154		68	0
231	92543-13 - Synergy 92543-14 - Synergy	103 162	43 117	0 16	1 0
	92543-15 - Synergy	63		39	0
	92543-17 - Synergy	279		40	2
	92543-18 - Synergy	117	62	31	1
	92543-20 - Synergy	124	63	4	1
	92543-26 - Synergy 92543-27 - Synergy	377 274	240 193	100 58	4 0
	92543-28 - Synergy	152		23	2
240	92543-29 - Synergy	126		67	2
241	92543-30 - Synergy	472	304	209	2
	92543-31 - Synergy	13		3	0
243	92543-38 - Synergy 92543-39 - Synergy	62 143		18 48	1
244	92543-39 - Synergy 92543-40 - Synergy	136		54	1
	92543-41 - Synergy	221	165	85	0
247	92543-46 - Synergy	21	16	12	1
	92543-48 - Synergy	63		11	0
	92543-51 - Synergy	37	20	19	0
	92543-56 - Synergy 92543-57 - Synergy	52 319		9 63	9
	92543-58 - Synergy	475		81	8
	92543-62 - Synergy	50		14	0
254	92543-65 - Synergy	9	5	1	0
	92543-67 - Synergy	21	12	5	0
256	92543-68 - Synergy 92543-69 - Synergy	443 666		168 212	4
258	92543-09 - Synergy 92543-70 - Synergy	400		137	1
		.00			· '

	А	В	С	D	Е
1		IEE Table 7		·	
2		ghborhood Approach			
3		alifornia Gas Company ctober 2010	/		
5	Α	B	С	D	E
Ŭ	Α	Total Residential	Total Estimated	Total Treated	Total Treated
6	Neighborhood (County, Zipcode, Zip+7 etc.) Targeted	Customers	Eligible	2002-2010	Year-to-Date
	92543-73 - Synergy	30			0
	92543-74 - Synergy	34 265	18 135	13	0
	92543-76 - Synergy 92543-78 - Synergy	409	194	50	3
	92543-79 - Synergy	169	84	24	1
	92543-80 - Synergy	337	172	53	3
	92543-86 - Synergy	86		45	2
	92543-87 - Synergy 92543-88 - Synergy	158 158	32 118	0 47	1 4
	92571-25 - Synergy	308		183	3
	92571-26 - Synergy	538	255	250	2
	92571-27 - Synergy	491	233	265	1
	92571-28 - Synergy	393	177	162	3
	92571-29 - Synergy 92571-32 - Synergy	605	269 10	346 5	1
	92571-34 - Synergy	369	175	203	1
275	92571-46 - Synergy	584	272	318	8
	92571-47 - Synergy	277	131	146	0
	93618-19 - Highland Energy Services	158 71	104	49 25	2
	93618-21 - Highland Energy Services 93618-22 - Highland Energy Services	138	46 89	60	2 13
	93618-23 - Highland Energy Services	60		20	2
	93618-24 - Highland Energy Services	210		105	15
282	93618-25 - Highland Energy Services	228	127	95	1
	93618-26 - Highland Energy Services	141	101	53	11
	93618-27 - Highland Energy Services 93618-28 - Highland Energy Services	313	212 142	131 92	7 17
	93618-29 - Highland Energy Services	139	87	84	17
	93618-90 - Highland Energy Services	62	44	16	0
288	93654-26 - Highland Energy Services	87	54	12	0
	93654-29 - Highland Energy Services	47	29	6	1
	93654-30 - Highland Energy Services	145	91	36	3
	93654-31 - Highland Energy Services 93654-34 - Highland Energy Services	355 118	265 74	108 24	4
	93654-35 - Highland Energy Services	332		94	6
294	93654-40 - Highland Energy Services	384	280	114	3
	93654-42 - Highland Energy Services	161	88	64	6
	93654-43 - Highland Energy Services	71	52	38 23	3 11
	93215-42 - Staples and Associates 93263-35 - Staples and Associates	264 226		19	9
	93309-15 - Staples and Associates	365		17	0
300	93309-25 - Staples and Associates	201	77	9	0
	93561-13 - Staples and Associates	155		28	4
	93561-14 - Staples and Associates 93561-15 - Staples and Associates	109		19 36	8
	93561-15 - Staples and Associates 93561-16 - Staples and Associates	209		15	0
	93561-17 - Staples and Associates	111	60	15	
306	91706-32 - Richard Heath Associates	370	202	85	33
	91768-28 - Richard Heath Associates	299		132	30
	91768-29 - Richard Heath Associates 91768-30 - Richard Heath Associates	467 263	253 148	199 87	30 20
	91768-30 - Richard Heath Associates 91768-31 - Richard Heath Associates	203			6
	91744-20 - Richard Heath Associates	215		75	6
312	91744-51 - Richard Heath Associates	27	16	13	1
	91744-56 - Richard Heath Associates	301	164	252	0
	91746-29 - Richard Heath Associates	27	15	12	0
	90044-52 - Reliable Energy Management 91352-18 - FCI Management Consultants	409	272 272	106 122	14
	90602-15 - Richard Heath Associates	274			5
	91766-12 - Richard Heath Associates	115		101	0
	91766-21 - Richard Heath Associates	127	85		4
	91766-22 - Richard Heath Associates	31	21	15	
321	91766-23 - Richard Heath Associates	23	16	4	1

	A	В	С	D	E
1	LIE	E Table 7			
2	=	borhood Approach			
3		ornia Gas Company	1		
4 5	Oct	ober 2010 B	С	D	E
3		Total Residential	Total Estimated	Total Treated	Total Treated
6	Neighborhood (County, Zipcode, Zip+7 etc.) Targeted	Customers	Eligible	2002-2010	Year-to-Date
322	91766-24 - Richard Heath Associates	34	19	11	1
-	91766-25 - Richard Heath Associates	335	176	151	6
_	91766-28 - Richard Heath Associates 91766-31 - Richard Heath Associates	389 136	236 87	246 64	1 0
	91766-32 - Richard Heath Associates	107	70	67	1
	91766-33 - Richard Heath Associates	124	83	74	3
328	91766-34 - Richard Heath Associates	180	117	114	1
-	91766-35 - Richard Heath Associates	234	173	163	9
-	91766-40 - Richard Heath Associates	126	71	43	
	91766-43 - Richard Heath Associates 91766-44 - Richard Heath Associates	226 503	134 295	121 246	0
	91766-45 - Richard Heath Associates	501	353	354	1
	91766-46 - Richard Heath Associates	544	241	294	
	91766-53 - Richard Heath Associates	313	149	144	5
	91766-54 - Richard Heath Associates	338	161	156	
	91766-60 - Richard Heath Associates 91768-23 - Richard Heath Associates	231 268	139 0	136 74	1
	91768-24 - Richard Heath Associates	251	74	102	5
	91768-25 - Richard Heath Associates	263	151	21	2
341	91761-57 - Synergy	516	186	161	0
	92223-17 - The East Los Angeles Community Union	557	247	91	1
	92223-19 - The East Los Angeles Community Union	250	109	31	0
	92223-20 - The East Los Angeles Community Union 92223-23 - The East Los Angeles Community Union	514 214	222 136	8 35	5
	92223-24 - The East Los Angeles Community Union	470	272	76	
	92223-25 - The East Los Angeles Community Union	305	189	93	
348	92223-57 - The East Los Angeles Community Union	156	97	35	
	92223-77 - The East Los Angeles Community Union	47	19	0	1
	92223-78 - The East Los Angeles Community Union 92223-83 - The East Los Angeles Community Union	124 112	77	1 0	6
	92223-84 - The East Los Angeles Community Union	404	0	5	
	92551-13 - The East Los Angeles Community Union	59	21	21	0
	92551-19 - The East Los Angeles Community Union	460	161	75	
	92551-36 - The East Los Angeles Community Union	445	255		
	92551-40 - The East Los Angeles Community Union	395	149		
	92551-45 - The East Los Angeles Community Union 92551-46 - The East Los Angeles Community Union	378 461	255 182	173 197	
	92551-69 - The East Los Angeles Community Union	346	144	116	
	92551-70 - The East Los Angeles Community Union	466	130		10
361	92551-76 - The East Los Angeles Community Union	266	134	102	7
	92553-12 - The East Los Angeles Community Union	91	26	11	2
	92553-17 - The East Los Angeles Community Union 92553-18 - The East Los Angeles Community Union	121 326	62 118	35 53	
	92553-73 - The East Los Angeles Community Union	126	80	35	4
	92553-24 - The East Los Angeles Community Union	83	31	34	
367	92553-28 - The East Los Angeles Community Union	495	324	144	1
	92553-29 - The East Los Angeles Community Union	223	96	71	0
	92553-30 - The East Los Angeles Community Union	176	141	113	
	92553-31 - The East Los Angeles Community Union 92553-32 - The East Los Angeles Community Union	335 446	242 143	162 150	
	92553-33 - The East Los Angeles Community Union	494	247	209	
	92553-34 - The East Los Angeles Community Union	527	244	213	3
374	92553-35 - The East Los Angeles Community Union	506	194		23
	92553-36 - The East Los Angeles Community Union	69	29	24	
	92553-37 - The East Los Angeles Community Union	377	232	161	0
	92553-38 - The East Los Angeles Community Union 92553-39 - The East Los Angeles Community Union	500 432	226 222	198 166	
	92553-41 - The East Los Angeles Community Union	397	250	100	2
	92553-42 - The East Los Angeles Community Union	326	195		4
381	92553-43 - The East Los Angeles Community Union	448	198	181	4
	92553-44 - The East Los Angeles Community Union	396	128		
	92553-47 - The East Los Angeles Community Union	544	173		
აఠ4	92553-48 - The East Los Angeles Community Union	442	161	101	1 3

	A	В	С	D	Е
1		L Table 7		L D	<u> </u>
2		borhood Approach			
3		ornia Gas Company	1		
4		ober 2010			
5	A	B Total Residential	C Total Estimated	<b>D</b> Total Treated	E Total Treated
6	Neighborhood (County, Zipcode, Zip+7 etc.) Targeted	Customers	Eligible	2002-2010	Year-to-Date
	92553-49 - The East Los Angeles Community Union	498		162	
	92553-50 - The East Los Angeles Community Union	407	185	125	1
	92553-51 - The East Los Angeles Community Union	31	13	10	0
	92553-52 - The East Los Angeles Community Union	258	82	33	1
	92553-53 - The East Los Angeles Community Union 92553-54 - The East Los Angeles Community Union	133 117	60 70	42 25	2
	92553-56 - The East Los Angeles Community Union	561	230	173	0
	92553-57 - The East Los Angeles Community Union	44	24	24	0
	92553-58 - The East Los Angeles Community Union	382	192	129	12
	92553-59 - The East Los Angeles Community Union	485	160	145	0
	92553-60 - The East Los Angeles Community Union 92553-62 - The East Los Angeles Community Union	237 298	140 174	103 92	0 2
	92553-64 - The East Los Angeles Community Union	87	31	39	0
	92553-67 - The East Los Angeles Community Union	224	96	91	3
399	92553-68 - The East Los Angeles Community Union	410	117	71	4
	92553-69 - The East Los Angeles Community Union	541	0	19	0
	92553-71 - The East Los Angeles Community Union	457	166	125	0
	92553-77 - The East Los Angeles Community Union 92553-78 - The East Los Angeles Community Union	147 468	118 169	92 160	1 4
	92553-80 - The East Los Angeles Community Union	265	199	144	0
	92553-82 - The East Los Angeles Community Union	148	108	42	0
	92553-83 - The East Los Angeles Community Union	233	169	83	0
	92553-84 - The East Los Angeles Community Union	426	182	183	0
	92553-85 - The East Los Angeles Community Union	119 225	66 175	33 84	0
	92553-87 - The East Los Angeles Community Union 92553-93 - The East Los Angeles Community Union	175	114	71	1
	92553-94 - The East Los Angeles Community Union	142	57	49	2
	92553-96 - The East Los Angeles Community Union	462	239	64	1
	92555-23 - The East Los Angeles Community Union	297	101	49	7
	92555-24 - The East Los Angeles Community Union	438	156	112	2
	92555-25 - The East Los Angeles Community Union 92555-28 - The East Los Angeles Community Union	227 49	79 17	16 2	1
	92555-68 - The East Los Angeles Community Union	88	31	12	0
	92585-26 - The East Los Angeles Community Union	93	0		0
	92585-33 - The East Los Angeles Community Union	87	41	0	0
	92704-39 - The East Los Angeles Community Union	51	15	0	
	92704-40 - The East Los Angeles Community Union 92704-41 - The East Los Angeles Community Union	404 113	170 40	51 17	0
	92704-42 - The East Los Angeles Community Union	274	106	12	0
	92704-43 - The East Los Angeles Community Union	158	71	21	0
	92704-45 - The East Los Angeles Community Union	258	79	24	1
	92704-46 - The East Los Angeles Community Union	260	89	34	0
	92704-47 - The East Los Angeles Community Union	358	92	13	0
	92704-48 - The East Los Angeles Community Union 92704-49 - The East Los Angeles Community Union	241 126	81 38	44 19	0
	92704-50 - The East Los Angeles Community Union	333	89	51	0
	92704-51 - The East Los Angeles Community Union	199	79	55	0
	92704-54 - The East Los Angeles Community Union	224	78	4	0
	92704-55 - The East Los Angeles Community Union	300	37	8	6
	92704-56 - The East Los Angeles Community Union 92704-57 - The East Los Angeles Community Union	218 305	51 107	1 15	0
	92704-57 - The East Los Angeles Community Union	353	52	3	
	92704-61 - The East Los Angeles Community Union	277	34	5	
438	92704-62 - The East Los Angeles Community Union	172	61	2	0
	92704-66 - The East Los Angeles Community Union	296	29	5	
	92704-67 - The East Los Angeles Community Union	330 473	123 108	0	-
	92704-71 - The East Los Angeles Community Union 92704-83 - The East Los Angeles Community Union	272	86	3	0
	92707-15 - The East Los Angeles Community Union	315	94	30	0
	92707-16 - The East Los Angeles Community Union	276	99	25	1
445	92707-18 - The East Los Angeles Community Union	268		35	
	92707-21 - The East Los Angeles Community Union	331	125	40	
447	92707-22 - The East Los Angeles Community Union	236	87	22	0

	A	В	С	D	Е
1		E Table 7	-	I	
2	=	borhood Approach			
3		fornia Gas Company	1		
5	A Oct	ober 2010 B	С	D	E
5	A	Total Residential	Total Estimated	Total Treated	Total Treated
6	Neighborhood (County, Zipcode, Zip+7 etc.) Targeted	Customers	Eligible	2002-2010	Year-to-Date
	92707-23 - The East Los Angeles Community Union	217	111	29	8
	92707-24 - The East Los Angeles Community Union	220	111	80	0
	92707-25 - The East Los Angeles Community Union	185	68	19	2
	92707-26 - The East Los Angeles Community Union	420 281	155 103	50 36	2
	92707-27 - The East Los Angeles Community Union 92707-28 - The East Los Angeles Community Union	276	115	35	4 31
	92707-29 - The East Los Angeles Community Union	380	177	67	52
	92707-30 - The East Los Angeles Community Union	289	135	67	27
	92707-31 - The East Los Angeles Community Union	462	164	70	4
	92707-33 - The East Los Angeles Community Union	286	131	63	2
	92707-35 - The East Los Angeles Community Union 92707-36 - The East Los Angeles Community Union	305 267	144 130	32 23	2 0
	92707-36 - The East Los Angeles Community Union	397	115	7	2
	92707-39 - The East Los Angeles Community Union	279	65	10	1
462	92707-43 - The East Los Angeles Community Union	154	60	2	1
	92707-48 - The East Los Angeles Community Union	198	47	4	1
	93230-34 - Highland Energy Services	251 272	159	77	0
	93230-36 - Highland Energy Services 93230-37 - Highland Energy Services	302	165 206	56 120	0
	93230-37 - Highland Energy Services	86	51	120	1
	93230-39 - Highland Energy Services	203	168	53	0
	93230-40 - Highland Energy Services	341	284	73	3
	93230-41 - Highland Energy Services	131	75	24	0
	93625-94 - Highland Energy Services	21	0 4	0	0
	93625-97 - Highland Energy Services 93706-88 - Highland Energy Services	9	6	0	0
	93706-91 - Highland Energy Services	40	20	1	0
475	93706-92 - Highland Energy Services	93	44	7	0
	93706-96 - Highland Energy Services	19	9	1	0
	93725-91 - Highland Energy Services	26	12	5	0
	93725-96 - Highland Energy Services 90716-13 - Reliable Energy Management	135 427	61 215	8 197	0
	90716-14 - Reliable Energy Management	301	146	145	0
	91763-26 - Reliable Energy Management	211			0
	91763-27 - Reliable Energy Management	302	89	48	0
	91763-30 - Reliable Energy Management	273		48	0
	91763-31 - Reliable Energy Management 91786-42 - Reliable Energy Management	123 273	24 126	14 6	0
	91786-51 - Reliable Energy Management	332	147	109	0
	91786-56 - Reliable Energy Management	68		4	0
488	91786-61 - Reliable Energy Management	272	120	10	1
	91786-67 - Reliable Energy Management	374	199	94	0
	91786-70 - Reliable Energy Management 90602-11 - Richard Heath Associates	234 194	105 102	27 63	0
	90602-11 - Richard Heath Associates	238	135	63	0
	90602-17 - Richard Heath Associates	146		48	0
494	90602-20 - Richard Heath Associates	322	169	84	1
	90602-21 - Richard Heath Associates	182	95	69	0
	90602-22 - Richard Heath Associates	378	159	64	0
	90602-29 - Richard Heath Associates 90602-34 - Richard Heath Associates	109 405	44 149	64 174	0
	90602-40 - Richard Heath Associates	28		9	0
	90602-42 - Richard Heath Associates	12	5	1	0
	90602-43 - Richard Heath Associates	43	26	5	0
	90602-47 - Richard Heath Associates	7	5	0	0
	90602-51 - Richard Heath Associates 90602-52 - Richard Heath Associates	28	2 17	1 8	0
	90602-53 - Richard Heath Associates	32	10	8	0
	90602-56 - Richard Heath Associates	23	16	3	0
507	90602-66 - Richard Heath Associates	33	23	0	0
	90602-72 - Richard Heath Associates	22	12	5	0
	91766-13 - Richard Heath Associates	227	162	140	13
510	91766-14 - Richard Heath Associates	176	130	104	20

	٨	В	С	D	_
1	A LIE	l B E Table 7	L C	ט	E
2		borhood Approach			
3	Southern California Gas Company				
4		ober 2010			
5	A	B Total Residential	C Total Estimated	<b>D</b> Total Treated	E Total Treated
6	Neighborhood (County, Zipcode, Zip+7 etc.) Targeted	Customers	Eligible	2002-2010	Year-to-Date
511	91766-15 - Richard Heath Associates	91	76	51	1
	91766-17 - Richard Heath Associates	32	27	0	0
	91766-20 - Richard Heath Associates 91766-27 - Richard Heath Associates	58 344	40 214	31 228	0 14
	91766-29 - Richard Heath Associates	203	128	118	2
	91766-30 - Richard Heath Associates	196	124	106	16
	91767-46 - Richard Heath Associates	177	97	65	0
_	91767-48 - Richard Heath Associates 91767-49 - Richard Heath Associates	419 326	280 206	220 195	8
	91767-50 - Richard Heath Associates	350	205	208	0
	91767-52 - Richard Heath Associates	199	147	140	0
	91767-54 - Richard Heath Associates	45	36	22	0
	91767-55 - Richard Heath Associates 91767-56 - Richard Heath Associates	82 167	65 114	47 62	0
	90001-26 - The East Los Angeles Community Union	405	280	124	0
526	90001-27 - The East Los Angeles Community Union	292	203	99	0
	90001-31 - The East Los Angeles Community Union	490	301	135	7
	90001-34 - The East Los Angeles Community Union 90001-35 - The East Los Angeles Community Union	305 408	187 286	80 121	0
	90001-38 - The East Los Angeles Community Union	326	218	94	0
531	90001-39 - The East Los Angeles Community Union	349	250	126	0
	90001-40 - The East Los Angeles Community Union	294	187	74	0
	90001-41 - The East Los Angeles Community Union 90002-13 - The East Los Angeles Community Union	198 347	147 248	67 149	5
	90002-14 - The East Los Angeles Community Union	398	255	89	0
536	90002-15 - The East Los Angeles Community Union	323	213	93	0
	90002-18 - The East Los Angeles Community Union	137	74	39	
	90706-20 - The East Los Angeles Community Union 90706-21 - The East Los Angeles Community Union	216 239	83 79	38 24	0
	90706-22 - The East Los Angeles Community Union	290	66	41	0
541	90706-23 - The East Los Angeles Community Union	349	103	41	0
	90706-24 - The East Los Angeles Community Union	314	79	56	
	90706-25 - The East Los Angeles Community Union 90706-26 - The East Los Angeles Community Union	424 281	129 91	31 26	0
	90706-27 - The East Los Angeles Community Union	450	144	48	
546	90706-28 - The East Los Angeles Community Union	357	126	40	
	90706-29 - The East Los Angeles Community Union	181	48		
	90706-30 - The East Los Angeles Community Union 90706-31 - The East Los Angeles Community Union	476 271	128 77	31 34	0
	90706-32 - The East Los Angeles Community Union	389	153	39	2
551	90706-33 - The East Los Angeles Community Union	212	91	20	0
	90706-35 - The East Los Angeles Community Union	505	150	63	0
	90706-36 - The East Los Angeles Community Union 90706-37 - The East Los Angeles Community Union	443 259	187 98	97 71	0
	90706-38 - The East Los Angeles Community Union	314	201	136	
556	90706-39 - The East Los Angeles Community Union	399	183	164	0
	90706-41 - The East Los Angeles Community Union	423	156	38	0
	90706-42 - The East Los Angeles Community Union 91706-15 - The East Los Angeles Community Union	300 356	141 142	111 129	0
	91706-16 - The East Los Angeles Community Union	345	145	154	0
561	91706-17 - The East Los Angeles Community Union	339	142	125	0
	91706-18 - The East Los Angeles Community Union	108	48		1
	91706-19 - The East Los Angeles Community Union 91706-24 - The East Los Angeles Community Union	414 413	186 165	161 133	0
	91706-25 - The East Los Angeles Community Union	478	149	155	
566	91706-26 - The East Los Angeles Community Union	396	136	133	0
	91706-27 - The East Los Angeles Community Union	334	125	134	0
	91744-10 - The East Los Angeles Community Union 91744-19 - The East Los Angeles Community Union	400 241	162 70	167 142	0
	-				
	92336-25 - Environmental Assessment Services & Education	514	256	191	0
571	92336-26 - Environmental Assessment Services & Education	428	235	101	0

	A	В	С	D	E
1		E Table 7			
2		borhood Approach			
3		fornia Gas Company	/		
4		ober 2010 B	С	D	Е
5	A	Total Residential	Total Estimated		Total Treated
6	Neighborhood (County, Zipcode, Zip+7 etc.) Targeted	Customers	Eligible	Total Treated 2002-2010	Year-to-Date
	90040-38 - FCI	294	163		0
	90040-42 - FCI	43	25		0
574	90040-54 - FCI	248	153	158	0
	90040-56 - FCI	234	131	101	0
	93250-14 - Garcia & Sons	320	231	164	0
	93257-22 - Garcia & Sons 93648-22 - Garcia & Sons	201 379	127 276	27 139	0
	90011-27 - Reliable Energy Management	551	379		0
	90011-30 - Reliable Energy Management	566		131	0
	90011-31 - Reliable Energy Management	440	306	104	0
	90602-20 - Richard Heath Associates	315	165		0
_	90602-21 - Richard Heath Associates	182	95		0
	90602-22 - Richard Heath Associates 93215-33 - Staples and Associates	383 182	161 152	64	0
	93241-10 - Staples and Associates	130	86		0
	93241-16 - Staples and Associates	73	52	38	0
588	93241-14 - Staples and Associates	242	174	125	0
	93241-23 - Staples and Associates	252	180		0
	93241-30 - Staples and Associates	112	91	42	0
	93308-21 - Staples and Associates	230	137	58	0
	93309-20 - Staples and Associates 93561-18 - Staples and Associates	339 234	178 105		0
	93561-19 - Staples and Associates	197	103	26	0
	93561-20 - Staples and Associates	181	93		0
_	93561-21 - Staples and Associates	376	199	20	1
	92507-16 - Synergy	20	12	6	0
	92507-20 - Synergy	195	89		0
	92507-23 - Synergy	186	124	33	0
	92507-24 - Synergy 92507-26 - Synergy	84 27	54 19	21 8	0
602	92507-27 - Synergy	186		26	0
	92507-28 - Synergy	463	276		0
604	92507-29 - Synergy	187	120	11	0
	92507-34 - Synergy	64			
	92507-36 - Synergy	124			0
	92507-38 - Synergy 92507-39 - Synergy	245 790			0 4
609	92507-39 - Synergy 92507-44 - Synergy	210		150	
	92507-45 - Synergy	100			
	92507-52 - Synergy	305			0
612	92507-53 - Synergy	259	182	117	0
	92507-54 - Synergy	146			0
	92507-69 - Synergy	73			0
	92507-72 - Synergy 92507-76 - Synergy	97	32 63		0
	92507-76 - Synergy 92507-78 - Synergy	103	29		
	92507-18 - Synergy	15			
619	92507-83 - Synergy	10			0
620	92509-20 - Synergy	127	78		
	92509-21 - Synergy	127	78		0
	92509-25 - Synergy	280			
	92509-26 - Synergy 92509-27 - Synergy	184 300			0
	92509-42 - Synergy	275			
	92509-43 - Synergy	149			
	92509-44 - Synergy	244	190		0
	92509-45 - Synergy	227	163		0
	92509-46 - Synergy	309			
	92509-57 - Synergy	354	143		0
	92509-80 - Synergy 92509-81 - Synergy	45 53			
	92509-82 - Synergy	46			
	92509-83 - Synergy	42			

	A	В	С	D	Е
1		IEE Table 7		·	
2		ghborhood Approach			
3	4	ilifornia Gas Company ctober 2010	/		
5	Α	B	С	D	E
		Total Residential	Total Estimated	Total Treated	Total Treated
	Neighborhood (County, Zipcode, Zip+7 etc.) Targeted	Customers	Eligible	2002-2010	Year-to-Date
	92509-84 - Synergy	27	20	12	0
	92509-85 - Synergy 92509-87 - Synergy	13 36	9 24	6	0
	92543-68 - Synergy	448	246	180	0
639	92543-69 - Synergy	663	423	225	0
640	92543-70 - Synergy	405	241	156	0
	92570-16 - Synergy	380		175	0
	92570-17 - Synergy 92570-18 - Synergy	266 365	157 221	114 169	0
	92570-20 - Synergy	312	209	176	0
645	92570-22 - Synergy	251	110	116	0
	92570-23 - Synergy	245	186	158	0
	92570-24 - Synergy	194 419	150	122 278	0
	92570-25 - Synergy 92570-34 - Synergy	285		278 56	0
	92570-34 - Synergy 92570-35 - Synergy	130	103	2	0
	92570-45 - Synergy	235		144	0
652	92570-56 - Synergy	81	48	8	0
	92570-57 - Synergy	22	12	3	0
	92570-58 - Synergy 92570-59 - Synergy	41 165	25 114	15 32	0
	92570-59 - Synergy 92570-61 - Synergy	183	94	49	0
	92570-62 - Synergy	36		1	0
658	92570-63 - Synergy	205	119	52	1
	92570-64 - Synergy	152	87	70	0
	92570-66 - Synergy	146		28	0
	92570-68 - Synergy 92570-71 - Synergy	125 180	75 102	32 43	0
	92570-71 - Synergy 92570-73 - Synergy	47	26	7	0
	92570-74 - Synergy	88	46	28	0
	92570-75 - Synergy	57	30	9	0
	92570-77 - Synergy	67	37	8	0
	92570-78 - Synergy	168	92	45	0
	92570-79 - Synergy 92570-80 - Synergy	122 142		28 17	0
670	92570-81 - Synergy	214		33	0
	92570-82 - Synergy	198	108	71	0
	92570-83 - Synergy	100		9	0
	92570-84 - Synergy	219		31	0
674	92570-85 - Synergy 92570-86 - Synergy	135 27	75 12	33	0
	92570-87 - Synergy	133		15	0
677	92570-88 - Synergy	144	73	27	0
	92570-89 - Synergy	128		26	0
	92570-90 - Synergy	72	36	16	0
680	92570-91 - Synergy 92570-92 - Synergy	141 160	84 80	23 35	0
682	92570-92 - Synergy 92570-93 - Synergy	264		62	0
683	92570-94 - Synergy	149		18	0
684	92570-95 - Synergy	182	90	23	0
	92570-96 - Synergy	99		30	0
	92570-97 - Synergy	119		15 5	0
	92570-98 - Synergy 92571-48 - Synergy	491	251	19	0
	92571-80 - Synergy	36		16	
690	92571-81 - Synergy	82	26	51	0
	92571-82 - Synergy	21	0	7	0
	92571-83 - Synergy	32	0	17	0
	92571-84 - Synergy 92571-85 - Synergy	70		35 7	0
	92571-97 - Synergy	20	7	6	0
696	90660-46 - The East Los Angeles Community Union	289	157	190	0
697	90660-47 - The East Los Angeles Community Union	378	105	135	0

1	A	В	С	D	E
1		E Table 7		L D	E
2		oorhood Approach			
3		ornia Gas Company	/		
4		ober 2010	С	D	
5	A	<b>B</b> Total Residential	Total Estimated	Total Treated	E Total Treated
6	Neighborhood (County, Zipcode, Zip+7 etc.) Targeted	Customers	Eligible	2002-2010	Year-to-Date
	90660-51 - The East Los Angeles Community Union	312		82	0
	90660-52 - The East Los Angeles Community Union	320	157	90	0
	91763-21 - The East Los Angeles Community Union	129		35	0
	91763-22 - The East Los Angeles Community Union	249	72	42	0
	91763-24 - The East Los Angeles Community Union 91763-28 - The East Los Angeles Community Union	193 308	88 138	54 41	0
	91763-32 - The East Los Angeles Community Union	233	83	16	0
	91763-35 - The East Los Angeles Community Union	291	170	81	0
	91763-36 - The East Los Angeles Community Union	204	70	60	0
	91763-37 - The East Los Angeles Community Union	292	161	138	0
	91763-38 - The East Los Angeles Community Union	266 244	102 150	40 58	0
	91763-40 - The East Los Angeles Community Union 91763-41 - The East Los Angeles Community Union	301	200	120	0
	91763-42 - The East Los Angeles Community Union	229	145	153	0
712	91763-43 - The East Los Angeles Community Union	282	133	145	0
	91763-44 - The East Los Angeles Community Union	372	205	108	0
	91763-46 - The East Los Angeles Community Union	16	11	3	0
	91763-47 - The East Los Angeles Community Union 91763-49 - The East Los Angeles Community Union	21 31	14 14	0 2	0
	91763-60 - The East Los Angeles Community Union	319	154	64	0
	91763-61 - The East Los Angeles Community Union	209	72	17	0
	91763-62 - The East Los Angeles Community Union	169	80	7	0
	91763-63 - The East Los Angeles Community Union	89	48	10	0
	91763-64 - The East Los Angeles Community Union	249 145	72 52	15 8	0
	91763-65 - The East Los Angeles Community Union 91767-31 - The East Los Angeles Community Union	232	41	29	0
	91767-32 - The East Los Angeles Community Union	262	106	63	0
	91767-33 - The East Los Angeles Community Union	347	129	114	0
	91767-34 - The East Los Angeles Community Union	258	95	75	0
	91767-35 - The East Los Angeles Community Union	519	212	101	0
	91767-36 - The East Los Angeles Community Union 91767-37 - The East Los Angeles Community Union	93 287	41 124	21 91	0
	91767-38 - The East Los Angeles Community Union	98	37	8	0
	91767-39 - The East Los Angeles Community Union	238		22	0
	91767-41 - The East Los Angeles Community Union	355		89	0
	91767-42 - The East Los Angeles Community Union	333		106	0
	91767-43 - The East Los Angeles Community Union 91767-44 - The East Los Angeles Community Union	225 216		87 51	0
	91767-44 - The East Los Angeles Community Union	255		94	0
	91767-47 - The East Los Angeles Community Union	524		146	0
	91767-51 - The East Los Angeles Community Union	372	183	228	0
	91767-53 - The East Los Angeles Community Union	200	111	148	0
	91767-57 - The East Los Angeles Community Union	102	65	68	0
	91767-60 - The East Los Angeles Community Union 91768-19 - The East Los Angeles Community Union	38 158		25 24	0
	91768-21 - The East Los Angeles Community Union	260	143	145	0
	91768-33 - The East Los Angeles Community Union	6	4	0	0
	92544-19 - The East Los Angeles Community Union	422	173	122	0
	92544-20 - The East Los Angeles Community Union	303	132	40	0
	92544-28 - The East Los Angeles Community Union 92544-31 - The East Los Angeles Community Union	40 281	28 162	7 34	0
	92544-41 - The East Los Angeles Community Union	78		31	0
	92544-46 - The East Los Angeles Community Union	189	140	58	0
751	92544-47 - The East Los Angeles Community Union	215		94	0
	92544-48 - The East Los Angeles Community Union	255	163	49	0
	92544-53 - The East Los Angeles Community Union	343 194	167 115	47 28	0
	92544-54 - The East Los Angeles Community Union 92544-55 - The East Los Angeles Community Union	342	175	45	0
	92544-56 - The East Los Angeles Community Union	129	48	24	0
	92544-58 - The East Los Angeles Community Union	63		12	0
758	92544-61 - The East Los Angeles Community Union	57	42	11	0
	92544-62 - The East Los Angeles Community Union	582	318	88	0
760	92544-86 - The East Los Angeles Community Union	181	116	59	0

Г	A	В	С	D	E
1		E Table 7	-		
2	<b>1</b> -	borhood Approach			
3		ornia Gas Company	1		
5	A	ober 2010 B	С	D	E
۲	,,	Total Residential	Total Estimated	Total Treated	Total Treated
	Neighborhood (County, Zipcode, Zip+7 etc.) Targeted	Customers	Eligible	2002-2010	Year-to-Date
	92545-11 - The East Los Angeles Community Union	109		7	0
	92545-15 - The East Los Angeles Community Union 92545-16 - The East Los Angeles Community Union	481 525	208 225	67 69	0
	92545-24 - The East Los Angeles Community Union	652	419	220	0
	92545-25 - The East Los Angeles Community Union	383	259	120	0
	92545-36 - The East Los Angeles Community Union	328	183	14	0
	92545-37 - The East Los Angeles Community Union	155	85	1	0
	92545-48 - The East Los Angeles Community Union 92545-50 - The East Los Angeles Community Union	42 390	23 207	2 22	0
	92545-52 - The East Los Angeles Community Union	64	26	7	0
	92545-68 - The East Los Angeles Community Union	305	161	80	0
	92545-95 - The East Los Angeles Community Union	324	141	51	0
	92545-96 - The East Los Angeles Community Union	122	59	37	0
	92583-27 - The East Los Angeles Community Union 92583-28 - The East Los Angeles Community Union	122 137	76 49	37 44	0
	92583-32 - The East Los Angeles Community Union	219	150	130	0
	92583-33 - The East Los Angeles Community Union	204	151	105	0
	92583-34 - The East Los Angeles Community Union	84	62	31	0
	92583-35 - The East Los Angeles Community Union	147	108	61	0
	92583-36 - The East Los Angeles Community Union 92583-39 - The East Los Angeles Community Union	217 138	148 82	92 66	0
	92583-40 - The East Los Angeles Community Union	143	87	64	0
	92583-41 - The East Los Angeles Community Union	103	63	41	0
	92583-42 - The East Los Angeles Community Union	175	121	81	0
	92583-43 - The East Los Angeles Community Union	253	179	98	0
	92583-46 - The East Los Angeles Community Union 92583-47 - The East Los Angeles Community Union	62 260	42 164	21 132	0
	92583-51 - The East Los Angeles Community Union	287	164	113	0
	92583-53 - The East Los Angeles Community Union	13	9	1	0
	92586-24 - The East Los Angeles Community Union	254	116	37	0
	92586-28 - The East Los Angeles Community Union	517	304	84	0
	92586-31 - The East Los Angeles Community Union 92586-51 - The East Los Angeles Community Union	464 156	207 69	84 32	0
	92586-58 - The East Los Angeles Community Union	110	67	20	0
	Zaos co ma zao, zoo angelee community chien		<u> </u>		
795	91201-35 - Environmental Assessment Services & Education	135	70	0	0
796	92376-58 - Environmental Assessment Services & Education	273	162	109	7
797	92376-62 - Environmental Assessment Services & Education	271	183	33	0
798	92376-63 - Environmental Assessment Services & Education	100	58	5	0
799	92376-64 - Environmental Assessment Services & Education	322	238	58	1
800	92376-75 - Environmental Assessment Services & Education	234	106	5	0
801	92376-84 - Environmental Assessment Services & Education	316	199	5	2
802	92376-89 - Environmental Assessment Services & Education	288	219	192	0
803	92401-10 - Environmental Assessment Services & Education	273	221	133	0
804	92401-11 - Environmental Assessment Services & Education	99	78	41	0
805	92401-12 - Environmental Assessment Services & Education	98	84	38	0
806	92411-10 - Environmental Assessment Services & Education	217	142	82	0
807	92411-14 - Environmental Assessment Services & Education	188	141	66	1
808	92411-19 - Environmental Assessment Services & Education	303	198	127	0

	Λ		0		
_	A	<u> </u> В <b>E Table 7</b>	С	D	Е
1		borhood Approach			
2		fornia Gas Company	-		
3	4	ober 2010			
4 5	A	B	С	D	Е
5	^	Total Residential	Total Estimated	Total Treated	Total Treated
6	Neighborhood (County, Zipcode, Zip+7 etc.) Targeted	Customers	Eligible	2002-2010	Year-to-Date
809	92411-20 - Environmental Assessment Services & Education	241	190	49	0
810	92411-21 - Environmental Assessment Services & Education	392	304	78	0
811	92411-22 - Environmental Assessment Services & Education	252	185	95	2
812	92411-23 - Environmental Assessment Services & Education	353	240	124	0
813	92411-26 - Environmental Assessment Services & Education	333	233	91	0
814	92411-27 - Environmental Assessment Services & Education	381	275	113	1
815	92411-28 - Environmental Assessment Services & Education	347	252	123	1
816	92411-29 - Environmental Assessment Services & Education	152	110	46	0
	92411-30 - Environmental Assessment Services & Education	110	79	86	0
	93203-11 - Garcia & Sons	239	172		0
	93648-21 - Garcia & Sons	176	128		22
	93648-23 - Garcia & Sons	226	168		3
	90744-33 - Reliable Energy Management	468	271	95	1
822	90744-34 - Reliable Energy Management 93215-12 - Staples and Associates	408 413	257 232	142 148	0
	93215-12 - Staples and Associates	177	134	65	7
	93309-30 - Staples and Associates	236	148	4	0
	93309-32 - Staples and Associates	296	186		4
	92335-12 - Synergy	101	51	14	2
	92335-17 - Synergy	42	26		0
	92335-19 - Synergy	186	97	5	0
830	92335-20 - Synergy	216	99	48	1
	92335-22 - Synergy	53	0	4	0
	92335-24 - Synergy	202	141	70	0
	92335-25 - Synergy	425	185		
	92335-29 - Synergy	208	102	31	1
	92335-30 - Synergy	195	93		
	92335-31 - Synergy	268 261	146 145		0 2
	92335-32 - Synergy 92335-33 - Synergy	456	188		4
	92335-34 - Synergy	309	165		
	92335-35 - Synergy	218	126		
	92335-36 - Synergy	238	144		3
842	92335-37 - Synergy	537	239		3
843	92335-38 - Synergy	236	135		0
844	92335-39 - Synergy	407	199		4
	92335-40 - Synergy	189	85		0
	92335-41 - Synergy	473	284		5
	92335-42 - Synergy	574	241	186	7
	92335-43 - Synergy	561	261		1
	92335-44 - Synergy	682	321	248	4
	92335-45 - Synergy	329	199		8
	92335-46 - Synergy	482	322 103		6
	92335-47 - Synergy 92335-48 - Synergy	224 338	103		2
	92335-49 - Synergy	338	138		1
	92335-50 - Synergy	466	145		3
	92335-51 - Synergy	504	224		3
	92335-52 - Synergy	107	63		1
	92335-53 - Synergy	555	272		0
	92335-54 - Synergy	488	177	128	5
	92335-55 - Synergy	491	195		
	92335-56 - Synergy	583	297	169	
	92335-57 - Synergy	454	302		

	A	В	С	D	Е
1	L	IEE Table 7		·	•
2		hborhood Approach			
3		ılifornia Gas Companı ctober 2010	/		
5	A	В	С	D	E
		Total Residential	Total Estimated	Total Treated	Total Treated
	Neighborhood (County, Zipcode, Zip+7 etc.) Targeted	Customers	Eligible	2002-2010	Year-to-Date
	92335-58 - Synergy 92335-59 - Synergy	579 502	211 150	107 96	11
	92335-60 - Synergy	369	141	71	0
866	92335-61 - Synergy	529	258	158	1
	92335-62 - Synergy	387	214	119	3
	92335-63 - Synergy 92335-64 - Synergy	420 303	190 175	124 91	1 2
	92335-65 - Synergy	334	154	85	1
	92335-66 - Synergy	622	354	232	0
	92335-67 - Synergy	185		21	0
873	92335-70 - Synergy 92335-71 - Synergy	235 117	99 65	97 10	9
	92335-72 - Synergy	98	54	29	0
876	92335-77 - Synergy	315	206	140	1
	92335-78 - Synergy	223	104	65	1
	92335-80 - Synergy 92335-85 - Synergy	273 81	139 54	90	2
	92335-86 - Synergy	233	127	70	1
881	92335-87 - Synergy	107	69	36	0
	92335-88 - Synergy	328	197	170	15
	92335-90 - Synergy 92335-92 - Synergy	132 76	86 40	33 19	1 0
	92410-10 - Synergy	484	230	197	0
886	92410-13 - Synergy	223	145	149	4
	92585-31 - Synergy	478	0	6	
	92585-32 - Synergy	66	31 20	2	
	92585-34 - Synergy 92585-36 - Synergy	185	76	10	0
	92585-39 - Synergy	508	241	41	0
	92585-40 - Synergy	47	22	0	
	92585-41 - Synergy 92585-56 - Synergy	107 87	0	3	0
	92585-87 - Synergy	158	56	3	0
	92585-88 - Synergy	497		28	
	92585-89 - Synergy	540			
	92585-90 - Synergy 92585-91 - Synergy	179 358		11 20	
	92585-92 - Synergy	168			
	92585-93 - Synergy	241	106		
	92585-94 - Synergy	301	133		
	92585-95 - Synergy 92585-96 - Synergy	261 158	115 64	28 17	0
	92585-97 - Synergy	244			0
906	92586-20 - Synergy	87	39	6	2
	92586-21 - Synergy	157	73	14	
	92586-23 - Synergy 92586-25 - Synergy	316 302			
	92586-26 - Synergy	463		53	
911	92586-27 - Synergy	407	240	93	2
	92586-29 - Synergy	353	158	83	
	92586-30 - Synergy 92586-32 - Synergy	153 503		36 82	
	92586-33 - Synergy	428		27	0
	92586-34 - Synergy	426		24	
	92586-35 - Synergy	416		23	
	92586-36 - Synergy 92586-37 - Synergy	138 312		8	1 0
	92586-38 - Synergy	348	141	13	
921	92586-41 - Synergy	172	98	27	2
	92586-44 - Synergy	195			
	92586-45 - Synergy 92586-48 - Synergy	195 214		29 0	
925	92586-52 - Synergy	110			
<u> </u>	5_555 5_ 5jiioigj	110	1 40	12	

	A	В	С	D	Е
1	LIE	E Table 7			
2	Whole Neighl	orhood Approach			
3	Southern Calif	ornia Gas Company	1		
4		ber 2010			
5	A	В	С	D	Е
		Total Residential	Total Estimated	Total Treated	Total Treated
6	Neighborhood (County, Zipcode, Zip+7 etc.) Targeted		Eligible	2002-2010	Year-to-Date
	92586-65 - Synergy	74	17	5	
	90220-60 - Synergy	500	135	38	
	90220-68 - Synergy	85	23	9	
	90220-69 - Synergy	99	28	13	
	90220-70 - Synergy	99	27	15	0
931	90220-71 - Synergy	100	27	16	
	90220-72 - Synergy	95	26	8	0
	90220-73 - Synergy	24	6	8	0
	92346-46 - Synergy	602	189	118	
	93535-21 - Synergy	453	286	161	0
	93551-27 - Synergy	800	328	84	0
	90650-21 - The East Los Angeles Community Union	367	161	103	0
	90650-25 - The East Los Angeles Community Union	355	81	56	0
	90650-26 - The East Los Angeles Community Union	465	171	125	0
	90650-27 - The East Los Angeles Community Union	657	270	264	0
	90650-28 - The East Los Angeles Community Union	196	80	91	0
	90650-29 - The East Los Angeles Community Union	292	159	103	0
	90650-30 - The East Los Angeles Community Union	337	184	81	0
	90650-31 - The East Los Angeles Community Union	187	42	48	0
	90650-32 - The East Los Angeles Community Union	271	56	58	0
	90650-34 - The East Los Angeles Community Union	512	168	51	0
	90650-35 - The East Los Angeles Community Union	487	164	115	0
	90650-36 - The East Los Angeles Community Union	285	92	66	0
	90650-37 - The East Los Angeles Community Union	343	108	59	1
	90650-38 - The East Los Angeles Community Union	424	119	93	0
	90650-41 - The East Los Angeles Community Union	269	152	82	1
	90650-42 - The East Los Angeles Community Union	277	134	95	0
	90650-43 - The East Los Angeles Community Union	163	71	49	1
	90650-81 - The East Los Angeles Community Union	26	11	0	
	90660-53 - The East Los Angeles Community Union	312	99	88	0
	90660-54 - The East Los Angeles Community Union	271	118	76	
	90660-55 - The East Los Angeles Community Union	321	110	83	0
	90660-56 - The East Los Angeles Community Union	253	68	91	0
	90660-57 - The East Los Angeles Community Union	409	118	110	
960					
961	Any required corrections/adjustments are reported herein and supe	ersede results reporte	ed in prior months a	and may reflect Y	TD
_	adjustments.	'	•	•	

	A	В	С	D	Е	F	G	Н	I	J	K	L	М
1						able 1 - CARE	•						
3					Sout	hern Californi: October	•	iny					
4	Ī		Authorized Budg	jet	Curr	ent Month Expe		Y	ear-To-Date Expe	nses	% of Bud	get Spent Year	-To-Date
5	CARE Program:	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total
6	Outreach [1]	\$ -	\$3,755,053	\$3,755,053	\$ -	\$241,959	\$241,959	\$ -	\$2,715,179	\$2,715,179	0%	72%	72%
7	Automatic Enrollment	\$ -	\$0	\$0	\$ -	\$0	\$0	\$ -	\$0	\$0	0%	0%	0%
8	Processing/ Certification/Verification	\$ -	\$1,235,832	\$1,235,832	\$ -	\$118,685	\$118,685	\$ -	\$1,047,714	\$1,047,714	0%	85%	85%
9	Information Technology / Programming	\$ -	\$506,003	\$506,003	\$ -	\$44,672	\$44,672	\$ -	\$405,898	\$405,898	0%	80%	80%
10	Pilots	I											
12	- Pilot SB 580	\$ -	¢	\$ -	\$ -	\$ -	¢	\$ -	\$ -	\$ -	0%	0%	0%
13	- Pilot SB 580	\$ -	\$ - \$ -	\$ -	\$ -	\$ -	\$ - \$ -	\$ -	\$ -	\$ -	0%	0%	0%
14	- Pilot	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	0%	0%	0%
-	Total Pilots	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	0%	0%	0%
16				•	, 	<u>,                                      </u>	•	·		·			
17	Measurement & Evaluation [2]	\$ -	\$16,707	\$16,707	\$ -	\$0	\$0	\$ -	\$ -	\$ -	0%	0%	0%
18	Regulatory Compliance	\$ -	\$229,513	\$229,513	\$ -	\$9,454	\$9,454	\$ -	\$ 141,550	\$ 141,550	0%	62%	62%
19	General Administration	\$ -	\$585,518	\$585,518	\$ -	\$59,347	\$59,347	\$ -	\$ 484,390	\$ 484,390	0%	83%	83%
	CPUC Energy Division	\$ -	\$171,500	\$171,500	\$ -	\$4,205	\$4,205	\$ -	\$ 42,521	\$ 42,521	0%	25%	25%
21	SUBTOTAL MANAGEMENT								T 1				
	COSTS	\$ -	\$ 6,500,126	\$ 6,500,126	\$ -	\$478,322	\$478,322	\$ -	\$4,837,252	\$4,837,252	0%	74%	74%
23													
24	CARE Rate Discount	\$ -	\$131,089,569	\$131,089,569	\$ -	\$6,662,379	\$6,662,379	\$ -	\$90,424,584	\$90,424,584	0%	69%	69%
	Service Establishment Charge Discount	\$ -	\$3,147,585	\$3,147,585	\$ -	\$318,615	\$318,615	\$ -	\$3,219,900	\$3,219,900	0%	102%	102%
	TOTAL PROGRAM COSTS & CUSTOMER DISCOUNTS	\$ -	\$ 140,737,280	\$ 140,737,280	\$ -	\$7,459,316	\$7,459,316	\$ -	\$98,481,736	\$98,481,736	0%	70%	70%
28		•	, , , , ,	, ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	, 	, , , , , ,	, , , .	·	, , , , , , , , , , , , , , , , , , , ,	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,			
29	Other CARE Rate Benefits												
30	DWR Bond Charge Exemption												
31	CARE PPP Exemption				\$ -	\$179,821	\$179,821		\$10,979,621	\$10,979,621			
	California Solar Initiative												
	Exemption [3] kWh Surcharge Exemption												
-	TOTAL - OTHER CARE RATE												
34	BENEFITS				\$ -	\$179,821	\$179,821	\$ -	\$10,979,621	\$10,979,621			
35						0.00.00	040000						
36	Indirect Costs	tod with O=="	tion Food Otto O	utropole and \$4.	\$ -	\$102,333	\$102,333	\$ -	\$ 958,109	\$ 958,109			
37	Outreach includes costs associa	•			iviedia								
38	<sup>2</sup> Measurement and Evaluation co					l 4 4 - 1 - 1 - 1 - 1 - 1 - 1 - 1 -		·OADE		# OADE!!!			
39	<sup>3</sup> DWR Bond Charge, CARE PPP,			-			· -		_		-		A Secolar de al
40	<sup>4</sup> The indirects included in this of in the CARE Total Program Co		sion & Benefits, V	vorkmans Comp	, Public Liabili	ty & Property D	amage, Fleet,	Purchasing 8	vvarenouse) are	included in the b	ase rate and ti	neretore are no	t included
41	Any required corrections/adjustme	ents are reporte	ed herein and super	rsede results repor	rted in prior mo	nths and may re	flect YTD adjust	tments.					

A	В	С	D	E	F	G	Н	I	J	K	L	M	N	0	Р	Q	R
1						CARE Table	e 2 - Enrollm	ent, Recertifi	cation, Att	rition, & Penetr	ation						
2							Southe	rn California	Gas Comp	any							
3	October 2010																
4						Gross Enrolln	nent						Enrolln	nent			
5			Automati	c Enrollment							Total			Net	Total	Estimated	Penetration
	Inter-	Intra-				Combined		Other	Total		Adjusted	Attrition	Net	Adjusted	CARE	CARE	Rate %
6 2010	Utility <sup>1</sup>	Utility <sup>2</sup>	Leveraging <sup>3</sup>	One-e-App <sup>4</sup>	SB580	(B+C+D+E+F)	Capitation	Sources <sup>5</sup>	(G+H+I)	Recertification <sup>6</sup>	(J+K)	(Drop Offs) <sup>7</sup>	(L-M)	(N-K)	Participants	Eligible	(P/Q)
7 January	9,889	1,534	72	0	0	11,495	90	20,476	32,061	59,107	91,168	21,224	69,944	10,837	1,571,380	1,802,661	87.2%
8 February								15,398	25,150	44,817	69,967	22,821	47,146	2,329	1,573,709	, ,	87.3%
9 March	14,658	1,676	125	0	0	16,459	37	39,610	56,106	49,314	105,420	45,022	60,398	11,084	1,584,793	1,802,661	87.9%
10 April	12,609	1,733	348	0	0	14,690		32,019	46,834	47,266	94,100	17,491	76,609	29,343	1,614,136	, ,	
11 <b>May</b>	14,077	147	4,653	0	0	18,877	33	34,124	53,034	61,176	114,210	33,642	80,568	19,392	1,633,528	1,807,866	90.4%
12 June	10,585	3,243	288	0	0	14,116	45	35,453	49,614	67,889	117,503	26,786	90,717	22,828	1,656,356		
13 July	10,028	1,447	166	0	0	11,641	42	34,754	46,437	47,677	94,114	26,150	67,964	20,287	1,676,643		
14 August	8,089	1,500	187	0	0	9,776		27,803	37,754	44,828	82,582	25,156	57,426	12,598	1,689,241		
15 September	5,973	1,618	108	0	0	7,699		24,104	31,868	47,376	79,244	35,965	43,279	-4,097	1,685,144		
16 October	7,454	1,751	1,848	0	0	11,053	54	32,966	44,073	56,476	100,549	31,813	68,736	12,260	1,697,404	1,810,560	93.8%
17 November																	
18 December																	
19 Total for 2010	101,532	16,097	7,823	0	0	125,452	772	296,707	422,931	525,926	948,857	286,070	662,787	136,861			

One-E-App is a pilot program set up by The Center to Promote Healthcare Access (the Center) and PG&E. The pilot will occur within two PG&E counties and looks to implement a strategy of automatic enrollment for low-income customers into the CARE program based on the customers' applications or reapplications for related low-income health and social welfare services. (e.g. MediCAL, Healthy Familys, CALKids, etc.) The goal is to develop another means by which low income families can be introduced into the CARE program and, depending on the 

 <sup>20 &</sup>lt;sup>1</sup> Enrollments via data sharing between the IOUs.
 21 <sup>2</sup> Enrollments via data sharing between departments and/or programs within the utility.
 22 <sup>3</sup> Enrollments via data sharing with programs outside the IOU that serve low-income customers.

	A	В	С	D	E	F	G	Н	I				
1			CARE T	able 3 - Standa	ard Random Ve	rification Resu	Its						
2				Southern Ca	ilifornia Gas Co	ompany							
3				0	ctober 2010	-							
	Participants % of Participants Dropped through % of Total												
		Total CARE	Requested	Population	Dropped (Due	(Verified as	Total	Random	Population				
4	2010	Population	to Verify	Total	to no response)	Ineligible)	Dropped	Verification	Dropped				
5	January	1,571,380	3,891	0.25%	2,205	173	2,378	61%	0.15%				
6	February												
7	<b>March</b> 1,584,793 4,813 0.30% 2,357 181 2,538 53% 0.16												
8	April	1,614,136	5,351	0.33%	3,012	232	3,244	61%	0.20%				
9	Мау	1,633,528	4,622	0.28%	2,757	197	2,954	64%	0.18%				
10	June	1,656,356	5,172	0.31%	2,886	211	3,097	60%	0.19%				
11	July	1,676,643	5,030	0.30%	1,638	172	1,810	36%	0.11%				
12	August	1,689,241	4,777	0.28%	7	211	218	5%	0.01%				
13	September	1,685,144	5,612	0.33%	5	135	140	2%	0.01%				
14	October	1,697,404	6,439	0.38%	4	16	20	0%	0.00%				
15	November												
16	December												
17	Total for 2010	1,697,404	49,596	2.94%	17,096	1,629	18,725	38%	1.11%				
	SoCalGas' random ve	erification process	allows customer	s 90 days to res	ond to the verific	cation request. Ve	rification results	are tied to the mo	onth initiated.				

SoCalGas' random verification process allows customers 90 days to respond to the verification request. Verification results are tied to the month initiated Therefore, verification results may be pending due to the time permitted for a participant to respond.

<sup>19</sup> Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

	A	В	С	D	Е	F	G								
1		CARE Table 4	- CARE Self-C	ertification and	Self-Recertifi	cation Applications <sup>1</sup>									
2			Southe	ern California G	as Company										
3				October 201	10										
4		Provided <sup>2</sup> Received Approved <sup>3</sup> Denied <sup>4</sup> Never Completed <sup>5</sup> Duplicates <sup>6</sup>													
5	YTD Total	Total         10,323,863         1,151,917         901,702         40,683         209,532         0													
6	Percentage	tentage 11.16% 78.28% 3.53% 18.19% 0.00%													
9	<sup>2</sup> An estimated nudirect mail, email, approved include phone, and through Customers are defending/Never Customers.	<sup>1</sup> Includes sub-metered customers. <sup>2</sup> An estimated number that includes customers whom were provided with CARE self-certification and self-recertification application via direct mail, email, phone, bill insert, door-to-door delivery, utility personnel, and through outreach events. <sup>3</sup> Approved includes customers who are approved through SoCalGas' CARE eligible probability model, data exchange, mail-in, via web, by phone, and through duplicated applications. <sup>4</sup> Customers are denied due to not being CARE eligible, not customer of record, or not the customer's primary residence. <sup>5</sup> Pending/Never Completed includes closed accounts, incomplete applications, and customers of other utilities who are not SoCalGas													

	A	В	С	D	E	F	G	Н	I	J
1				CARE Table	e 5 - Enrollme	nt by County	/			
2	1			Southern	California Ga	s Company				
3					October 201	0				
4		Estimated Eligible Total Participants Penetration Rate								
5	County	Urban	Rural	Total	Urban	Rural	Total	Urban	Rural	Total
6	Fresno	10,380	708	11,088	10,772	690	11,462	104%	97%	103%
7	Imperial	256	15,992	16,248	245	14,337	14,582	96%	90%	90%
8	Kern	8,835	33,567	42,401	10,185	26,879	37,064	115%	80%	87%
9	Kings	15	15,466	15,481	15	13,669	13,684	103%	88%	88%
10	Los Angeles	968,759	5,307	974,066	934,592	6,748	941,340	96%	127%	97%
11	Orange	185,615	0	185,615	162,025	0	162,025	87%	0%	87%
12	Riverside	185,722	43,819	229,540	177,051	26,987	204,038	95%	62%	89%
13	San Bernardino	153,924	8,486	162,410	155,922	5,506	161,428	101%	65%	99%
14	San Luis Obispo	220	26,300	26,520	164	18,511	18,675	75%	70%	70%
15	Santa Barbara	21,756	14,361	36,117	15,893	14,130	30,023	73%	98%	83%
16	Tulare	13,220	42,249	55,468	17,494	38,327	55,821	132%	91%	101%
17	Ventura	48,721	6,885	55,606	40,992	6,270	47,262	84%	91%	85%
18			•		•	•	•	•	•	

1,525,350

1,697,404

95%

81%

93.8%

172,054

21 Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

1,810,560

19 **Total** 

20

1,597,422

213,139

	A			ŀ	G	Н					
1	CARE Table 6 - Recertification Results										
2	Southern California Gas Company										
3	October 2010										
4	2010	Total CARE Population	Participants Requested to Recertify <sup>1</sup>	% of Population Total	Participants Recertified <sup>2, 3</sup>	Participants Dropped <sup>3</sup>	Recertification Rate % (E/C)	% of Total Population Dropped (F/B)			
5	January	1,571,380	34,551	2.20%	25,833	12,362	12,362 75%				
6	February	1,573,709	33,695	2.14%	25,396	12,091	75%	0.77%			
7	March	1,584,793	36,583	2.31%	27,511	13,021 75%		0.82%			
8	April	1,614,136	32,004	1.98%	22,701	12,293 71%		0.76%			
9	Мау	1,633,528	20,355	1.25%	14,693	7,360	72%	0.45%			
10	June	1,656,356	28,534	1.72%	21,363	9,484	75%	0.57%			
11	July	1,676,643	25,119	1.50%	19,747	6,215	79%	0.37%			
12	August	1,689,241	24,312	1.44%	18,276	539 75%		0.03%			
13	September	1,685,144	33,003	1.96%	17,316	544	52%	0.03%			
14	October	1,697,404	35,793	2.11%	1,595	595 71 4%		0.00%			
15	November					·					
16	December										
17	Total for 2010	1,697,404	303,949	17.99%	194,431	73,980	64%	4.38%			
40	1	1 Destruction of the second to									

<sup>18</sup> Participants requested to recertify.

<sup>19</sup> Participants recertified number does not include the customers who are recertified through SoCalGas' CARE eiligible probability model .

<sup>20</sup> Recertification results are tied to the month initiated. Therefore, recertification results may be pending due to the time permitted for a participant to

<sup>22</sup> Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

	A	В	С	D	Е	F	G	Н		
1	CARE Table	7 - Capi	tation	Contractor	S					
2										
	3 October 2010									
4		T	Conti	ractor Type		Year-to-Date				
5	Contractor Name <sup>1</sup>	Private	СВО	WMDVBE	LIHEAP	Rural	Urban	Total		
6	Community Action Partnership of Orange County		Х	Х	Х	0	21	21		
7	ELA Communications Energy ED Program		Х			0	18	18		
	PACE – Pacific Asian Consortium in Employment		Х	Х	Х	0	0	0		
	Proteus, Inc.		Х			2	32	34		
10	Community Pantry of Hemet		Х			0	8	8		
11	Community Action Partnership of San Bernardino		Χ		Χ	1	166	167		
12	LA Works		Х			0	3	3		
13	Children's Hospital of Orange County		Х			0	9	9		
	The Companion Line		Х			0	154	154		
	Across Amer Foundation		Х			0	0	0		
	All Peoples Christian Center		X			0	1	1		
	LA County 211		Х			0	29	29		
	Sr. Citizens Emergency Fund I.V., Inc.		Х			0	0	0		
	Coachella Valley Housing Coalition		Х			0	0	0		
	HABBM		Х			0	0	0		
21	Second Harvest Food Bank of Orange County		Х			0	0	0		
	Southeast Community Development Corp.		Х			0	29	29		
	Latino Resource Organization		Х			0	0	0		
24	Independent Living Center of Southern California		Х			0	0	0		
25	Community Action Partnership - Kern County		Χ			0	4	4		
	El Concilio del Condado de Ventura		Х			0	1	1		
	Blessed Sacrament Church		Х			0	0	0		
	Starbright Management Services		Х			0	0	0		
29	Hermandad Mexicana		Х			0	0	0		
	CSET		Х			2	78	80		
	Crest Forest Family and Community Service		Х			0	0	0		
	CUI – Campesinos Unidos, Inc.		Х	X	Χ	0	3	3		
	Veterans in Community Service		Х	Χ	Χ	0	0	0		
34	MEND		Х			0	0	0		
35	Armenian Relief Society		Х			0	0	0		
36	Catholic Charities of LA – Brownson House		Х			0	8	8		
	BroadSpectrum		Х			0	0	0		
	OCCC, Inc. (Orange County Community Center)		Х			0	5	5		
39	Green Light Shipping	Х				0	0	0		
	APAC Service Center		Х			0	198	198		
41	Visalia Emergency Aid Council		Х			0	0	0		
42	Total Enrollments					5	767	772		

<sup>&</sup>lt;sup>1</sup> All capitation contractors with current contracts are listed regardless of whether they have signed up customers or submitted invoices this year.

Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

	А	В	С	D	E	F	G	Н		
1	CARE Table 8 - Participants as of Month-End									
2	Southern California Gas Company									
3	October 2010									
	Eligible									
4	2010	Gas and Electric	Gas Only	Electric Only	Total	Households	Penetration	% Change¹		
5	January	n/a	1,571,380	n/a	1,571,380	1,802,661	87.2%	0.7%		
6	February	n/a	1,573,709	n/a	1,573,709	1,802,661	87.3%	0.1%		
7	March	n/a	1,584,793	n/a	1,584,793	1,802,661	87.9%	0.7%		
8	April	n/a	1,614,136	n/a	1,614,136	1,807,866	89.3%	1.9%		
9	Мау	n/a	1,633,528	n/a	1,633,528	1,807,866	90.4%	1.2%		
10	June	n/a	1,656,356	n/a	1,656,356	1,807,866	91.6%	1.4%		
11	July	n/a	1,676,643	n/a	1,676,643	1,807,853	92.7%	1.2%		
12	August	n/a	1,689,241	n/a	1,689,241	1,807,853	93.4%	0.8%		
13	September	n/a	1,685,144	n/a	1,685,144	1,807,853	93.2%	-0.2%		
14	October	n/a	1,697,404	n/a	1,697,404	1,810,560	93.8%	0.6%		
15	November									
16	December		_							
17	¹Explain any mont	hly variance of 5% or mor	e in the number of pa	articipants.			·			

18 Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

## **CERTIFICATE OF SERVICE**

I hereby certify that I have this day served a copy of the foregoing MONTHLY REPORT OF SOUTHERN CALIFORNIA GAS COMPANY (U 904 G) ON LOW-INCOME ASSISTANCE PROGRAMS FOR OCTOBER 2010 on all parties identified in Docket No. A.08-05-022, A.08-05-024, A.08-05-025, and A.08-05-026 by U.S. mail and electronic mail, and by Federal Express to the assigned Commissioner(s) and Administrative Law Judge(s).

Dated at San Diego, California, this 22<sup>nd</sup> day of November, 2010.

/s/ JOEL DELLOSA
Joel Dellosa