

**BEFORE THE PUBLIC UTILITIES COMMISSION
OF THE STATE OF CALIFORNIA**

Applications of Pacific Gas and Electric Company for Approval of the 2012-2014 Energy Savings Assistance Program and California Alternate Rates for Energy Programs and Budget (U39M)	Application 11-05-019 (Filed May 15, 2011)
Application of San Diego Gas & Electric Company (U 902 M) for Approval of Low-Income Assistance Programs and Budgets for Program Years 2012 – 2014.	Application 11-05-020 (Filed May 15, 2011)
Application of Southern California Gas Company (U 904 G) for Approval of Low-Income Assistance Programs and Budgets for Program Years 2012 – 2014.	Application 11-05-018 (Filed May 15, 2011)
Application of Southern California Edison Company (U 338-E) for Approval of Low-Income Assistance Programs and Budgets for Program Years 2012 - 2014.	Application 11-05-017 (Filed May 15, 2011)

**MONTHLY REPORT OF SOUTHERN CALIFORNIA GAS COMPANY (U 904 G) ON
LOW-INCOME ASSISTANCE PROGRAMS FOR JUNE 2012**

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July 23, 2012

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**MONTHLY REPORT OF SOUTHERN CALIFORNIA GAS COMPANY (U 904 G) ON
LOW-INCOME ASSISTANCE PROGRAMS FOR JUNE 2012**

This is the sixth monthly report of program year (PY) 2012. The purpose of this report is to consolidate activity for the CARE Program and Energy Savings Assistance Program and provide the Energy Division with all the necessary information to assist in analyzing the low-income programs.

This report presents year-to-date Energy Savings Assistance Program and CARE results and expenditures through June 2012 for Southern California Gas Company (SoCalGas).

Respectfully Submitted

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**Southern California Gas Company
Energy Savings Assistance Program (ESA
Program)
And
California Alternate Rates for Energy (CARE)
Program Monthly Report**

LOW-INCOME ASSISTANCE PROGRAMS MONTHLY REPORT

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ENERGY SAVINGS ASSISTANCE PROGRAM MONTHLY REPORT

1. Energy Savings Assistance Program Executive Summary

1.1. Energy Savings Assistance Program Overview

1.1.1. Provide a summary of the Energy Savings Assistance Program elements as approved in Decision (D.) 08-11-031:

Program Summary through June 2012			
	Authorized / Planning Assumptions*	Actual to Date	%
Budget	\$41,777,114	\$38,598,851	92%
Homes Treated	*	48,676	*%
kWh Saved	N/A	N/A	N/A
kW Demand Reduced	N/A	N/A	N/A
Therms Saved	*	177,250	*%

* Bridge Funding authorized in D.11-11-010 and D.12-06-030¹. Awaiting Commission authorization of 2012 program goals.

In June, SoCalGas processed and paid contractor invoices for 11,696 treated homes. In June, SoCalGas paid for the installation of 954 appliances, including 609 furnace repairs/replacements and 67 water heater replacements, and 278 high efficiency clothes washers.

¹ In D. 12-06-030 the Commission authorized an extension of Bridge Funding for CARE and the ESA Program on a month-to-month basis effective July 1, 2012.

1.2 Whole Neighborhood Approach Evaluation

1.2.1 Provide a summary of the geographic and customer segmentation strategy employed, (i.e. tools and analysis used to segment “neighborhoods,” how neighborhoods are segmented and how this information is communicated to the contractor/CBO).

In June, SoCalGas combined efforts to provide its Energy Savings Assistance (ESA) Program contractor network with an additional 38 canvassing lists using the Whole Neighborhood Approach (WNA) strategy. SoCalGas continues to offer its contractors flexibility in the planning, timing and completion of their WNA efforts. This approach, in conjunction with SoCalGas’ oversight and guidance, allows contractors to customize their activities to meet the needs of each neighborhood as well as the needs of each customer. Contractors are asked to document all facets of each WNA effort including total number of completed homes, customers not willing to participate, successful canvassing and / or marketing efforts, and any other information that can help increase eligible customer enrollments. This detailed accounting assists both the contractors and SoCalGas with future WNA activities. Additionally, smaller geographic focus of Zip+7 areas, coupled with tracking methods take into account the amount of time contractors spend working in an area and allow SoCalGas to better monitor the success of ESA Program activities from a whole neighborhood perspective. The tracking methods include detailed instructions to contractors regarding data entry in the HEAT System², both pre- and post-canvassing, to ensure specific information is captured. This information will be used to help SoCalGas distinguish WNA efforts from routine canvassing and also capture the disposition of WNA leads that do not result in an enrollment, (i.e., “unable to contact,” and “customer refused”).

² The HEAT System is SoCalGas’ ESA Program database used to track program activity and expenditures.

The canvassing lists generated in June were initiated primarily in new Zip+7 areas, not previously targeted for WNA efforts (see table below for areas). Collectively, the canvassing lists identified an additional 10,834 customer addresses, of which 2,488 (23%) are potentially eligible based on ESA Program income eligibility criteria. Additionally, based on SoCalGas data, 1,359 of the 10,834 (13%) addresses are in targeted self-certification PRIZM codes³.

Number of WNA Events per City	Contractor
Lake Elsinore – 2; Wildomar – 7	Synergy
Upland – 29	The East Los Angeles Community Union

Through June 2012, SoCalGas and its ESA Program contractors treated 361 homes through WNA activities.

1.3. Energy Savings Assistance Program Customer Outreach and Enrollment Update

1.3.1 Provide a summary of the Energy Savings Assistance Program outreach and enrollment strategies deployed this month.

Ethnic and Mass Media Campaign

There were no mass media campaigns during the month of June.

During the month of June, SoCalGas’ customer assistance programs were featured in a video where *Hispanic Lifestyle* was on location at a Home Expo and Housing fair. *Hispanic Lifestyle* is an ethnic owned and independently produced television program which has a companion website that highlights the positive

³ Prizm codes are an area set of customer segmentation data widely used for marketing purposes in the United States. The data consist of demographic clusters that categorize every U.S. household into a segment. These segments were developed in part from the analysis of U.S. census data and categorize U.S. consumers into 14 distinct groups and 66 segments. The segments help marketers tailor content to consumers’ needs and look at a variety of factors, including income, likes, dislikes, lifestyles and purchase behaviors.

contributions in the Hispanic community. SoCalGas participated in the event and promoted the CARE and ESA Programs . Also during June, there were 217,311 customers who 'clicked on' or linked to the SoCalGas logo and 38 customers accessed an article encouraging eligible customers to enroll in the ESA Program.

Energy Savings Assistance Program Bill inserts/onserts

There was a no ESA Program bill insert/onsert deployed during the month of June.

Energy Savings Assistance Program Direct Mailings

No ESA Program direct mail campaigns were conducted during the month of June.

Energy Savings Assistance Program Outbound Dialing

An Automated Voice Messaging Campaign (AVM) was launched in June to over 26,140 residential CARE customers throughout SoCalGas' service territory. The campaign was deployed in both English and Spanish and results indicated that over 1,750 eligible customers were interested in the ESA Program. SoCalGas is working with ESA Program contractors to provide them with these customer leads and will continue using AVM campaigns throughout 2012 as another method to reach out and encourage customers to enroll in the ESA Program.

Energy Savings Assistance Program Web Activities

SoCalGas includes its customer assistance programs website links in all of its communications to customers that promote the ESA Program. For the month of June, 190 customers completed the online English ESA Program request form. The email website link encourages low income customers to apply for no-cost home improvements to reduce energy usage and potentially save money on their monthly gas bills through SoCalGas' ESA Program.

In June, 962 Community Based Organizations (CBO) and the CARE/ESA contractors received a quarterly *Outreach Around the Region* e-newsletter. The e-newsletter included an article highlighting the new CARE/ESA Program income guidelines that become in effect June 1, 2012. CBO's that come directly with limited English Proficient customers also received information about how customers can sign up for SoCalGas' Customer Assistance Programs.

E- Newsletter

In June SoCalGas issued an e-newsletter spotlighting its ESA Program to over 1,870,500 million residential customers that have elected to receive electronic correspondence from SoCalGas. The newsletter encouraged customers to learn and sign up for the ESA Program and included a link to the program's enrollment page.

1.3.2 Customer Assistance Events and Public Affairs/Public Relations Activities for the CARE and ESA Program

. June 1, 2012 – Helping Hands Pantry, San Bernardino

A SoCalGas Customer Assistance Programs representative participated in the Helping Hands Pantry in San Bernardino by staffing a booth to provide customers with CARE, ESA Program and Medical Baseline Program information. Community Action Partnership of San Bernardino County coordinated this effort and an estimated 500 to 700 low income customers attended the event to receive food, public assistance program information for programs such as CalFresh and various other resources were available to the attendees assisting them with clothing and information on saving money on their utility bills. Customers who visited the booth were English and Spanish speaking.

June 2, 2012 – University of Southern California (USC) Kid Watch Safety and Health Fair

SoCalGas Public Affairs staff participated in the USC Family of Schools event, which was attended by approximately 250 people. SoCalGas presented information on its CARE and ESA Programs, along with Energy Efficiency and Safety Program information. The material provided to customers was presented in English and Spanish. SoCalGas plans to continue nurturing a partnership with USC Family of Schools since the organization helps bring resources to the community. Most of the community members participate in the National School Lunch Program which is one of the categorical programs for the CARE and ESA Programs.

June 7, 2012 – St. Barnabas, Lessons on Longevity, Los Angeles

SoCalGas attended an event hosted by St. Barnabas which provides daily assistance to senior citizens and enables participants and their families to enjoy a greater quality of life, increased independence and the opportunity to grow in a social family environment. The event featured world genetic researcher Dr. Nir Barzilai and honored Maria Contreras-Sweet. SoCalGas is currently working with St. Barnabas on a partnership that would assist with enrolling eligible senior citizens on CARE, ESA and Medical Baseline Programs. The non-profit event was attended by over 50 Community Based Organizations who work with senior citizens and low income customers living on fixed incomes.

June 9, 2012 – City of Covina Presentation

SoCalGas' Public Affairs participated in a City of Covina Emergency Preparedness Safety Fair and provided information on meter shut-off during an earthquake, pipeline safety information as well as CARE and ESA Program information to over 300 local residents in English and Spanish.

June 11, 2012 – Grace Napolitano’s Job Fair, Norwalk

SoCalGas’ Public Affairs collaborated with the Diverse Business Enterprise group and participated in a veteran’s job and resource fair in the Norwalk Workforce Services. In addition to the community groups present there were hiring employers, providers of free haircuts; and health screenings from the Veterans Administration’s mobile clinic were also available. SoCalGas was present and provided more than 200 attendees with information on the CARE, ESA Program and Diverse Business Enterprise information. The people in attendance were Hispanic, Anglo, Asian and African American.

June 12, 2012 - Carver Park Family Fair in Watts-Willowbrook in South Los Angeles

A SoCalGas representative participated in a family fair in the Watts-Willowbrook area in South Los Angeles to assist families in need by providing them with information on how to save energy and money in their SoCalGas bills. The family resource fair drew over 500 people. Information on the ESA Program and CARE was made available to interested customers as they visited the SoCalGas booth.

June 16, 2012 – RoseHills Conference for Seniors & Caregivers, Cerritos

A SoCalGas Customer Assistance Programs representative participated in the conference for seniors and caregivers. The event drew attendees from Los Angeles and Orange Counties; from Santa Monica to Claremont, and Dana Point to Lancaster. In addition, the conference drew attendees from throughout California, including Camarillo, Corona Del Mar, National City, Riverside, San Bernardino, San Francisco and Yucaipa. There were a total of 561 participants who attended the conference and more than two hundred accepted information on CARE and ESA programs.

June 16, 2012 - Live, Work and Play in East Hollywood

A SoCalGas Customer Assistance Programs representative participated in the Live Work & Play in East Hollywood which was held by the Thai Community Development Center (CDC). The purpose of the CDC event was to improve the quality of life for East Hollywood residents in terms of creating opportunities for improved health, housing, job and recreation. Information was provided to residents on how to save money on their utility bills. The East Hollywood community is very diverse, comprised of many recent immigrants from several Latin American countries, Armenia, Russia and Thailand. The fair drew approximately 600 residents and about 325 people received information on CARE and ESA Programs.

June 23, 2012 - Home Expo and Housing Fair in East Los Angeles

SoCalGas Public Affairs, Customer Assistance Programs staff and one of its ESA Program contractors participated in the Home Expo and Housing Fair held at Roosevelt High School in the City of Los Angeles. Approximately 300 Los Angeles County residents interested in purchasing their first home were informed on an array of community resources and workshop information. SoCalGas' Representatives educated over 400 customers about SoCalGas' ESA Program, CARE, Safety and Energy Conservation. SoCalGas' information was available in both English and Spanish. Over 200 ESA Program leads were taken by the contractor present to assist customers with the enrollment process. A media opportunity was made available and a SoCalGas Programs representative was in attendance for an interview that highlighted CARE and the ESA Program. The estimated number of attendees was 1,000.

June 28, 2012 – 10th Annual Housing & Supportive Services Fair, El Centro

SoCalGas Customer Assistance Programs and Public Affairs participated in the Annual Housing and Supportive Services Fair in El Centro. At least 150 customers who visited the SoCalGas booth received information on SoCalGas' CARE, ESA Program and Medical Baseline Program.

1.4. Leveraging Success Evaluation, Including CSD

1.4.1 Please provide a status of the leveraging effort with CSD. What new steps or programs have been implemented? What was the result in terms of new enrollments?

There are no updates from leveraging with CSD for the month of June.

SoCalGas will continue to monitor discussions between CSD, CPUC and other utilities for closer collaboration and leveraging with CSD. SoCalGas, along with representatives from the other investor-owned utilities met with CSD representatives on June 21st to begin discussions on how leveraging opportunities can be enhanced in the future.

SoCalGas continues its efforts to meet with various municipal utilities that provide electric and water services to customers in SoCalGas' service territory to identify opportunities to leverage one another's low-income energy efficiency programs in PY2012.

To this end, SoCalGas and the City of Riverside have signed an Inter-Utility Agreement that will allow customers residing in both utilities' overlapping service territory to benefit from SoCalGas' low-income energy efficiency program services and from the City of Riverside's service offerings during the same visit. As with previous agreements with municipal utilities, SoCalGas ESAP contractors will install certain electric measures, as well as any eligible gas measures, so that customers are able to realize the energy and bill savings inherent in both sets of measures. Initial installations for this effort will begin in the third quarter of 2012. SoCalGas is in the process of re-negotiating its leveraging agreements with Imperial Irrigation District (IID) and Burbank Water and Power (BWP). While IID is focused on a 2013 timeframe, BWP is anxious to renew the current contract as soon as possible. SoCalGas anticipates commencing its canvassing for the BWP joint-effort in August.

SoCalGas and Eastern Municipal Water District (EMWD) have completed a leveraging agreement where EMWD provides a rebate to SoCalGas for every High Efficiency Clothes Washer installed within the two utilities' joint service territory under SoCalGas' Energy Savings Assistance Program. Initial installations under the signed agreement began in December 2010 and have continued throughout 2012. As a result of this agreement SoCalGas' Energy Savings Assistance Program will receive rebates totaling more than \$199,000 for High Efficiency Clothes Washers installed in SoCalGas and EMWD joint service territory in 2012.

1.5. Workforce Education & Training

1.5.1 Please summarize efforts to improve and expand Energy Savings Assistance Program workforce education and training. Describe steps taken to hire and train low-income workers and how such efforts differ from prior program years.

SoCalGas continued its internal training programs which contribute to the goals of workforce development. SoCalGas provides two areas of training: (1) Enrollment and Assessment (E&A); and (2) ESA Program Operations. The Year-to-Date results are shown in the following tables:

SoCalGas Skill-Level Test Results					
	March	April	May	June	Totals
Attended Testing	18	14	11	25	105
Passed Test	18	14	10	22	98
Pass Rate	100%	100%	91%	88%	93%

After successful completion of the Skill Level Test, the potential outreach specialist attends a mandatory 5-day class which reviews the requirements for enrollment, assessment and in-home education.

	February	March	April	May	June	Totals
Attended Class	18	18	0	21	16	88
Tested	17	18	0	17	14	81
Passed Class	16	18	0	16	13	77
Badged	15	18	0	6	7	60
Census Attendees	0	0	0	0	0	2
Retention Rate*	94.12%	100.00%	0.00%	94.12%	92.86%	95.06%

*Retention Rate is Passed/Tested

The 5-day class covers utility-specific items related to policies, security process and overall customer service standards as well as for leveraging opportunities amongst other low-income programs. A final exam must be passed for an outreach specialist to be registered and receive a SoCalGas identification badge. The year-to-date total for badged outreach specialists for SoCalGas is 60. The classes are held at SoCalGas' Energy Resource Center located in Downey, California.

SoCalGas field operations training includes initial training for new participants in weatherization, inspections, HVAC and NGAT. SoCalGas also provides refresher training primarily to address contractor issues and discuss new measures and procedures that have been implemented into the program. The class sizes range from 5 – 35 technicians. The table below shows the number of students that have attended class in 2012.

Class Type	March		April		May		June		YTD Total	
	No. of Classes	No of Students	No. of Classes	No of Students	No of Classes	No of Students	No of Classes	No of Students	No of Classes	No of Students
Initial	3	6	1	4	0	0	0	0	11	30
Refreshers	2	32	1	8	0	0	0	0	6	49
NGAT 5-Day	1	10	1	9	0	0	0	0	2	19
Grand Total	6	48	3	21	0	0	0	0	19	98

2. CARE Executive Summary

2.1. CARE Program Summary - June

2.1.1. Please provide CARE program summary costs.

CARE Budget Categories	Authorized Budget	Actual Expenses to Date	% of Budget Spent
Outreach	\$1,892,966	\$1,266,383	67%
Proc., Certification and Verification	\$624,464	\$614,472	98%
Information Tech./Programming (1)	\$261,277	\$395,635	151%
Pilots (2)	N/A	N/A	N/A
Measurement and Evaluation	\$8,596	\$0	0%
Regulatory Compliance	\$118,460	\$130,292	110%
General Administration	\$302,482	\$318,560	105%
CPUC Energy Division Staff	\$85,750	\$20,445	24%
Cooling Centers (3)	N/A	N/A	N/A
Total Expenses	\$3,293,995	\$2,745,787	83%
Subsidies and Benefits (4)	\$67,950,825	\$59,303,324	87%
Total Program Costs and Discounts	\$71,244,819	\$62,049,111	87%

2.1.2. Please provide the CARE program penetration rate to date.

CARE Penetration		
Participants Enrolled	Eligible Participants	Penetration rate
1,719,356	1,830,476	93.9%

2.2 Outreach

2.2.1 Discuss utility outreach activities and those undertaken by third parties on the utility's behalf. (For additional CARE Outreach see section 1.3.2.)

CARE Telephone Enrollments and Recertification

SoCalGas did not initiate AVM calls during June. Because more and more SoCalGas customers (including those customers who are on low-income programs) have Internet access and email addresses, SoCalGas continues to expand its outreach into online channels. During June SoCalGas sent out approximately 14,000 emails to CARE customers who needed to recertify their CARE eligibility. (More information in next section.)

CARE Web Activity & Enrollments

SoCalGas references its website in virtually all communications, and during the month of May (the latest month for which statistics are available), the CARE program was the fourth most popular search topic. As mentioned above, online communications are an increasingly relevant channel for outreach. During the month of June, 8,077 submitted CARE applications via the company website. This activity resulted in 2,190 new enrollees. In addition, there were 2,453 customers who renewed their eligibility via the company website.

CARE Third-Party Enrollments & Outreach

To reach customers who are “missed” by traditional outreach (bill inserts, phone campaigns, direct mail, and so on), SoCalGas’ employs a third-party contractor to canvass targeted neighborhoods to enroll customers in CARE. The canvassers are bilingual (English and Spanish). During the month of June, door-to-door outreach returned applications for 2,878 customers; 2,179 customers were subsequently enrolled.

Additionally, as a result of an agreement between SoCalGas and 211 LA County, 211 continues to refer interested, potentially eligible callers to SoCalGas’ CARE program as well as promote CARE and other SoCalGas assistance programs at select events

CARE Direct Mail Activity and Enrollments

In February, SoCalGas initiated a multi-month direct mail campaign to customers who reside in the overlapping Southern California Edison service territory. SCG processed the direct mail pieces from the campaign, and these results were reported last month. Historically, customers will continue (but at a drastically decreased rate) to return applications, and if eligible, the customers will be enrolled. During the month of June 1,585 new customers enrolled in CARE via the direct mail campaign (270 in Spanish; 1,315 in English). The year-to-date total is 36,198 new enrollments.

CARE Bill Inserts

There was no bill insert in June. The next scheduled bill insert will be in July; this bill insert will inform customers of the 2012 income eligibility guidelines.

Outreach by Field Employees

From October 2011 through this February 2012 (SoCalGas' gas furnace pilot re-lighting period) field employees distributed a bilingual (English/Spanish) leave-behind pamphlet with customers. The flyer detailed Customer Assistance programs. During the "off-season" personnel distribute the flyers on an as-needed basis. The mandatory distribution will resume again this October.

CARE Mass Media Campaign

There was no mass media campaign during the month of June. SoCalGas plans to launch a July mass media campaign that will complement the July bill insert and highlight the new eligibility guidelines.

2.2.2. Describe the efforts taken to reach and coordinate the CARE program with other related programs to reach eligible customer.

To ensure continued increases in CARE enrollments and to retain customers already participating in CARE, SoCalGas shares customer enrollment information

with other utilities such as Los Angeles Department of Water and Power (LADWP), Southern California Edison, San Diego Gas & Electric, and Pacific Gas and Electric. During the month of June, 7,254 customers were enrolled in SoCalGas' CARE program as a result of inter-utility data sharing activities. Additionally, CARE shares data with internal programs such as SoCalGas' ESA Program and the Gas Assistance Fund. Intra-utility efforts in June generated 1,366 CARE enrollments.

Coordinating the CARE program with other related low-income programs not only results in higher program participation rates, it also helps increase Post Enrollment Verification ("PEV") activities when customer information is shared with programs such as LIHEAP. Since LIHEAP requires upfront proof of income and is a qualifying Categorically Eligible program, once CARE receives LIHEAP customer data, those customers are considered automatically eligible and their "pre enrollment verification" is used by SoCalGas to meet CARE's PEV requirements. As a result of leveraging activities during June 2012, 155 LIHEAP customers were enrolled in SoCalGas' CARE program.

2.3 CARE Recertification Complaints

There were no recertification complaints during the month of June.

3. Appendix Energy Savings Assistance Program Tables and CARE Tables

Energy Savings Assistance Program - Table 1- Energy Savings Assistance Program Expenses

Energy Savings Assistance Program - Table 2- Energy Savings Assistance Program Expenses & Energy Savings by Measures Installed

Energy Savings Assistance Program - Table 3- Energy Savings Assistance Program Average Bill Savings per Treated Home

Energy Savings Assistance Program - Table 4- Energy Savings Assistance Program Homes Treated

Energy Savings Assistance Program - Table 5- Energy Savings Assistance Program Customer Summary

Energy Savings Assistance Program - Table 6- Energy Savings Assistance Program Expenditures for Pilots and Studies

Energy Savings Assistance Program - Table 7- Whole Neighborhood Approach

CARE- Table 1- CARE Overall Program Expenses

CARE- Table 2- CARE Enrollment, Recertification, Attrition, and Penetration

CARE- Table 3- CARE Verification

CARE- Table 4- Self Certification and Re-Certification

CARE- Table 5- Enrollment by County

CARE- Table 6- Recertification Results

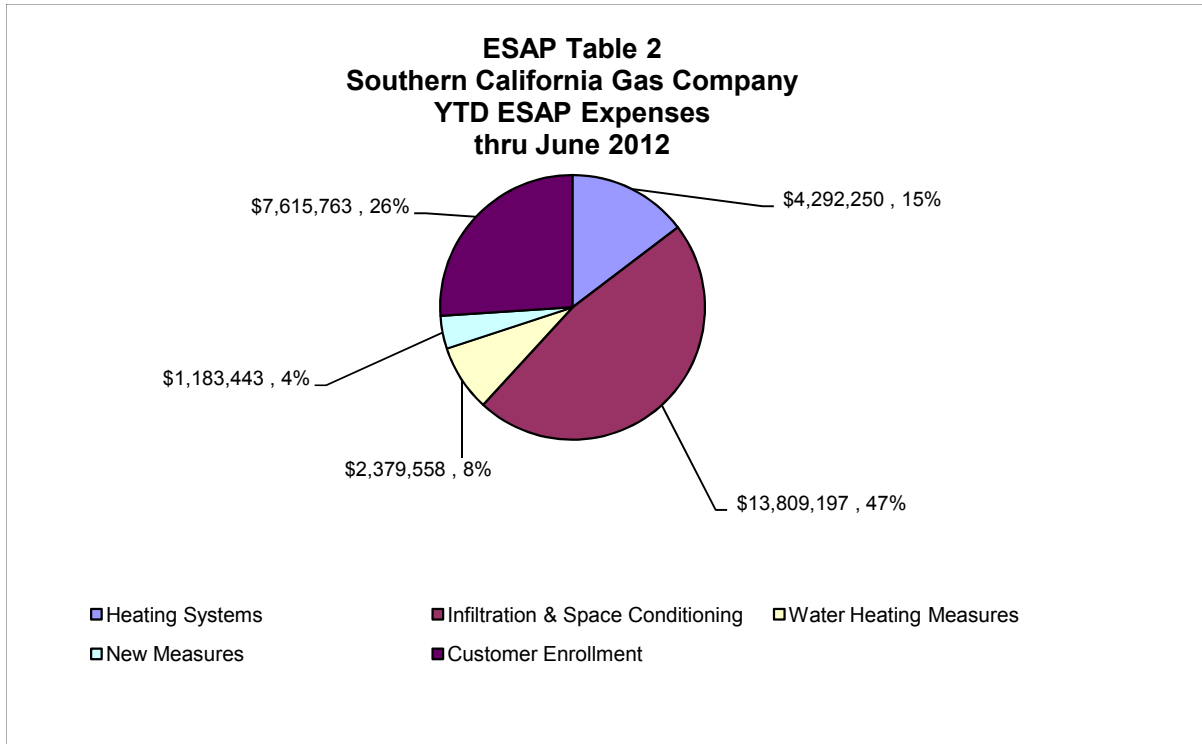
CARE- Table 7- Capitation Contractors

CARE- Table 8- Participants as of Month End

	A	B	C	D	E	F	G	H	I	J	K	L	M
1	Energy Savings Assistance Program Table 1 - Energy Savings Assistance Program Expenses												
2	Southern California Gas Company												
3	June 2012												
4		Authorized Budget¹			Current Month Expenses			Year-To-Date Expenses			% of Budget Spent Year-To-Date		
5	Energy Savings	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total
6	Energy Efficiency												
7	- Gas Appliances	\$ -	\$ 8,837,753	\$ 8,837,753	\$ -	\$ 2,427,661	\$ 2,427,661	\$ -	\$ 6,833,901	\$ 6,833,901	0%	77%	77%
8	- Electric Appliances	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	0%	0%	0%
9	- Weatherization ³	\$ -	\$ 18,877,740	\$ 18,877,740	\$ -	\$ 7,192,806	\$ 7,192,806	\$ -	\$ 19,833,471	\$ 19,833,471	0%	105%	105%
10	- Outreach and Assessment	\$ -	\$ 8,605,623	\$ 8,605,623	\$ -	\$ 2,201,919	\$ 2,201,919	\$ -	\$ 7,601,243	\$ 7,601,243	0%	88%	88%
11	- In Home Energy Education	\$ -	\$ 1,094,055	\$ 1,094,055	\$ -	\$ 209,763	\$ 209,763	\$ -	\$ 738,930	\$ 738,930	0%	68%	68%
12	- Education Workshops	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	0%	0%	0%
13	- Pilot	\$ -	\$ 14,064	\$ 14,064	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	0%	0%	0%
14	- Cool Centers	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	0%	0%	0%
15	Energy Efficiency TOTAL	\$ -	\$ 37,429,235	\$ 37,429,235	\$ -	\$ 12,032,149	\$ 12,032,149	\$ -	\$ 35,007,545	\$ 35,007,545	0%	94%	94%
16													
17	Training Center	\$ -	\$ 160,294	\$ 160,294	\$ -	\$ 23,596	\$ 23,596	\$ -	\$ 143,898	\$ 143,898	0%	90%	90%
18	Inspections	\$ -	\$ 850,766	\$ 850,766	\$ -	\$ 151,617	\$ 151,617	\$ -	\$ 822,996	\$ 822,996	0%	97%	97%
19	Marketing	\$ -	\$ 525,146	\$ 525,146	\$ -	\$ 63,033	\$ 63,033	\$ -	\$ 222,146	\$ 222,146	0%	42%	42%
20	M&E Studies ⁴	\$ -	\$ -	\$ -	\$ -	\$ 31,631	\$ 31,631	\$ -	\$ 31,631	\$ 31,631	0%	0%	0%
21	Regulatory Compliance	\$ -	\$ 136,418	\$ 136,418	\$ -	\$ 19,629	\$ 19,629	\$ -	\$ 101,261	\$ 101,261	0%	74%	74%
22	General Administration	\$ -	\$ 2,632,368	\$ 2,632,368	\$ -	\$ 453,111	\$ 453,111	\$ -	\$ 2,260,613	\$ 2,260,613	0%	86%	86%
23	CPUC Energy Division	\$ -	\$ 42,887	\$ 42,887	\$ -	\$ 566	\$ 566	\$ -	\$ 8,762	\$ 8,762	0%	20%	20%
24													
25	TOTAL PROGRAM COSTS²	\$ -	\$ 41,777,114	\$ 41,777,114	\$ -	\$ 12,775,332	\$ 12,775,332	\$ -	\$ 38,598,852	\$ 38,598,852	0%	92%	92%
26	Funded Outside of Energy Savings Assistance Program Budget												
27	Indirect Costs				\$ -	\$ 347,207	\$ 347,207		\$ 1,645,542	\$ 1,645,542			
28													
29	NGAT Costs				\$ 474,505	\$ 474,505		\$ 1,289,882	\$ 1,289,882				
30	¹ Budget reflects 6 month Bridge Funding authorized in D.11-11-010 of \$45,188,134 less a reduction for the carry back into PY2011 of \$3,411,020 authorized in the December 1, 2011 Joint Ruling of Assigned Commissioner and Administrative Law Judge on the Joint Emergency Motion of the East Los Angeles Community Union, et al. to continue the Low Income Energy Savings Assistance Program for Southern California Gas Company. (Bridge Funding Budget \$45,188,134 - \$3,411,020 = \$41,777,114). The amount carried back into PY 2011 from the 2012 Bridge Funding Budget is \$3,411,020 which was removed from the Gas Appliance sub-category (Gas Appliances = \$12,248,773 - \$3,411,020 = \$8,837,753)												
31	² Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.												
32													
33	³ The current month and YTD expenditures include a 2nd Q accrual of \$5,844,096.85 Breakdown by category: Gas Appliances \$1,477,650.30; Weatherization \$3,678,977.92; Outreach & Assessment \$599,180.55; Inspections \$25,197.88; In Home Energy Education \$63,090.00.												
34													
35													
36	⁴ Payment to PG&E for ESAP Process Evaluation Study at 25% share; invoice received in 2012 for work budgeted and completed in 2011.												
37													

	A	B	C	D	E	F	G	H	
	Energy Savings Assistance Program Table 2								
	Program Expenses and Energy Savings by Measures Installed								
	Southern California Gas Company								
	June 2012								
1									
2			Year-To-Date Completed & Expensed Installations						
3	Measures	Units	Quantity Installed	kWh (Annual)	kW (Annual)	Therms (Annual)¹	Expenses	% of Expenditure	
4	Heating Systems								
5	Furnaces	Each	4,045				\$ 4,292,250	15%	
6	Cooling Measures								
7	A/C Replacement - Room	Each							
8	A/C Replacement - Central	Each							
9	A/C Tune-up - Central	Each							
10	A/C Services - Central	Each							
11	Heat Pump	Each							
12	Evaporative Coolers	Each							
13	Evaporative Cooler Maintenance	Each							
14	Infiltration & Space Conditioning								
15	Envelope and Air Sealing Measures	Home	40,717			143,358	\$ 10,077,549	34%	
16	Duct Sealing	Home	794			0	\$ 891,624	3%	
17	Attic Insulation	Home	2,581			18,884	\$ 2,840,023	10%	
18	Water Heating Measures								
19	Water Heater Conservation Measures	Home	38,585				\$ 1,955,220	7%	
20	Water Heater Replacement - Gas	Each	411				\$ 424,338	1%	
21	Water Heater Replacement - Electric	Each							
22	Tankless Water Heater - Gas	Each							
23	Tankless Water Heater - Electric	Each							
24	Lighting Measures								
25	CFLs	Each							
26	Interior Hard wired CFL fixtures	Each							
27	Exterior Hard wired CFL fixtures	Each							
28	Torchiere	Each							
29	Refrigerators								
30	Refrigerators -Primary	Each							
31	Refrigerators - Secondary	Each							
32	Pool Pumps								
33	Pool Pumps	Each							
34	New Measures								
35	Forced Air Unit Standing Pilot Change Out	Each	34				\$ 10,922	0%	
36	Furnace Clean and Tune	Each	6,909			15,008	\$ 430,185	1%	
37	High Efficiency Clothes Washer	Each	989				\$ 742,336	3%	
38	Microwave	Each							
39	Thermostatic Shower Valve	Each							
40	LED Night Lights	Each							
41	Occupancy Sensor								
42	Pilots								
43	A/C Tune-up Central	Home							
44	Interior Hard wired CFL fixtures	Each							
45	Ceiling Fans	Each							
46	In-Home Display	Each							
47	Programmable Controllable Thermostat	Each							
48	Forced Air Unit	Each							
49	Microwave								
50	High Efficiency Clothes Washer								
51									
52	Customer Enrollment								
53	Outreach & Assessment	Home	48,676				\$ 7,001,953	24%	
54	In-Home Education	Home	50,554				\$ 613,800	2%	
55	Education Workshops	Participant							
56									
57									
58	Total Savings/Expenditures ²						177,250	\$29,280,200	100%
59									
60	Homes Weatherized	Home	41,506						
61									
62	Homes Treated								
63	- Single Family Homes Treated	Home	35,268						
64	- Multi-family Homes Treated	Home	9,038						
65	- Mobile Homes Treated	Home	4,370						
66	- Total Number of Homes Treated	Home	48,676						
67	# Eligible Homes to be Treated for PY³	Home							
68	% OF Homes Treated	%							
69									
70	- Total Master-Metered Homes Treated	Home	6,458						
71									
72	¹ Energy savings is based on the 2009 Load Impact Evaluation.								
73	² The Total Savings/Expenditures amount does not include a credit of \$153,700 from EMWD nor does it include a total of \$62,040.07 related to Energy Education guides, a pending correction of \$4 and a charge of \$105 related to capitation fees in the Outreach and Assessment category. Also, the Total Savings/Expenditure amount does not reflect a second quarter accrual for PY2012 of \$5,818,898.77 for estimated ESA Program services and installations to be completed by June 30, 2012. (Gas Appliances \$1,477,650.30; In Home Energy Education \$63,090.00; Outreach & Assessment \$599,180.55 ; Weatherization \$3,678,977.92)								
74	³ Based on Attachment H of D. 08-11-031								
75	Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.								

PIE CHART 1- Expenses by Measures Category For June 2012



	A	B
1	Energy Savings Assistance Program Table 3 - Average Bill Savings per Treated Home Southern California Gas Company June 2012	
2	Year-to-date Installations - Expensed	
3		
4	Annual kWh Savings	n/a
5	Annual Therm Savings	177,250
6	Lifecycle kWh Savings	n/a
7	Lifecycle Therm Savings	-
8	Current kWh Rate	\$ 0.11
9	Current Therm Rate	\$ 1.01
10	Number of Treated Homes	48,676
11	Average 1st Year Bill Savings / Treated Home	\$ 3.78
12	Average Lifecycle Bill Savings / Treated Home	\$ 24.18
13	Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.	

	A	B	C	D	E	F	G
1	Energy Savings Assistance Program Table 4 - Energy Savings Assistance Program Homes Treated Southern California Gas Company June 2012						
2	County	Eligible Customers			Homes Treated Year-To-Date		
3		Rural	Urban	Total	Rural	Urban	Total
4	Fresno	26	10,964	10,990	78	591	669
5	Imperial	17,764	1	17,765	224	18	242
6	Kern	30,216	13,518	43,734	1,309	416	1725
7	Kings	14,168	18	14,186	442	-	442
8	Los Angeles	2,902	1,125,078	1,127,980	248	25,199	25447
9	Orange	21	247,915	247,936		3,173	3173
10	Riverside	139,376	112,211	251,586	702	5,696	6398
11	San Bernardino	1,169	167,972	169,140	113	6,295	6408
12	San Luis Obispo	18,805	11,085	29,890	333		333
13	Santa Barbara	1,331	43,152	44,483	385	234	619
14	Tulare	44,399	10,073	54,472	2,061	679	2740
15	Ventura	2,154	62,421	64,575	81	399	480
16							
17	Total	272,331	1,804,407	2,076,738	5,976	42,700	48,676
18	Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.						

	A	B	C	D	E	F	G	H	I	J	K	L	M	N	O	P	Q
1	Energy Savings Assistance Program Table 5 - Program Customer Summary Southern California Gas Company June 2012																
2		Gas & Electric				Gas Only				Electric Only				Total			
3		# of YTD Homes Treated	Therm	kWh	kW	# of YTD Homes Treated	Therm	kWh	kW	# of YTD Homes Treated	Therm	kWh	kW	# of YTD Homes Treated	Therm	kWh	kW
4	Month																
5	Jan-12	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
6	Feb-12	0	0	0	0	5878	7,866	0	0	0	0	0	0	5,878	7,866	0	0
7	Mar-12	0	0	0	0	17974	61,357	0	0	0	0	0	0	17,974	61,357	0	0
8	Apr-12	0	0	0	0	29,804	98,526	0	0	0	0	0	0	29,804	98,526	0	0
9	May-12	0	0	0	0	38,776	138,933	0	0	0	0	0	0	38,776	138,933	0	0
10	Jun-12	0	0	0	0	48,676	177,250	0	0	0	0	0	0	48,676	177,250	0	0
11	Jul-12	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
12	Aug-12	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
13	Sep-12	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
14	Oct-12	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
15	Nov-12	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
16	Dec-12	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
17	Figures for each month are YTD. December results should approximate calendar year results. Therms and kWh savings are annual figures. Total Energy Impacts for all fuel types should equal YTD energy impacts that are reported every month Table 2L.																
18	Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.																

	A	B	C	D	E	F	G	H	I	J	K	L	M
1	Energy Savings Assistance Program Table 6 - Expenditures for Pilots and Studies												
2	Southern California Gas Company												
3	June 2012												
4		Authorized 3-Year Budget			Current Month Expenses			Expenses Since January 1, 2012			% of 3-Year Budget Spent		
5		Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total
6	Pilots:												
7		\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	0%	0%	0%
8		\$ -	\$ -	\$ -	\$ -		\$ -	\$ -	\$ -	\$ -	0%	0%	0%
9													
10	Total Pilots	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	0%	0%	0%
11													
12	Studies:												
13	Non-Energy Benefits	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	0%	0%	0%
14	Process Evaluation	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	0%	0%	0%
15	Impact Evaluation ¹	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	0%	0%	0%
16													
17													
18	Total Studies	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	0%	0%	0%
19	1 Budget funds are carried over from the 2007-2008 Energy Savings Assistance Program Funding Cycle												
20	Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.												

	A	B	C	D	E
1	Energy Savings Assistance Program Table 7				
2	Whole Neighborhood Approach				
3	Southern California Gas Company				
4	June 2012				
5	A	B	C	D	E
6	Neighborhood (County, Zipcode, Zip+7 etc.) Targeted	Total Residential Customers	Total Estimated Eligible	Total Treated 2002-2010	Total Treated Year-to-Date
7	90631-15 - ACS Group	126	62	45	0
8	90631-22 - ACS Group	105	43	7	2
9	90631-37 - ACS Group	239	105	55	2
10	90631-39 - ACS Group	280	147	28	0
11	90631-40 - ACS Group	195	99	56	2
12	90631-45 - ACS Group	361	169	116	7
13	90631-46 - ACS Group	384	210	146	11
14	90631-47 - ACS Group	408	207	138	4
15	90631-52 - ACS Group	247	125	25	6
16	90631-53 - ACS Group	296	176	92	6
17	90631-54 - ACS Group	191	105	52	6
18	90631-55 - ACS Group	311	155	54	4
19	90631-60 - ACS Group	304	167	61	0
20	90631-61 - ACS Group	202	108	51	2
21	90631-67 - ACS Group	361	124	79	1
22	90631-68 - ACS Group	249	133	74	0
23	90631-89 - ACS Group	290	128	45	2
24	90631-92 - ACS Group	194	92	4	1
25	90631-93 - ACS Group	18	10	1	0
26	90631-94 - ACS Group	25	12	0	0
27	92567-88 - Synergy	26	10	2	0
28	92567-89 - Synergy	210	78	14	0
29	92567-90 - Synergy	88	30	11	0
30	92567-91 - Synergy	212	74	20	0
31	92567-92 - Synergy	183	59	27	0
32	92567-93 - Synergy	162	54	22	7
33	92567-94 - Synergy	197	67	26	0
34	92567-95 - Synergy	175	58	29	0
35	92567-96 - Synergy	367	130	73	0
36	92567-97 - Synergy	270	88	42	0
37	92557-68 - The East Los Angeles Community Union	301	118	41	5
38	92557-69 - The East Los Angeles Community Union	304	131	82	2
39	90620-39 - ACS Group	76	42	38	0
40	90620-48 - ACS Group	116	52	58	0
41	90621-19 - ACS Group	383	217	109	1
42	90621-20 - ACS Group	265	160	81	0
43	90621-22 - ACS Group	161	100	40	0
44	90621-23 - ACS Group	233	125	58	1
45	90621-24 - ACS Group	195	95	67	1
46	90621-25 - ACS Group	263	113	12	0
47	90621-26 - ACS Group	243	140	34	2
48	90621-27 - ACS Group	406	229	125	7
49	90621-28 - ACS Group	289	151	77	5
50	90621-29 - ACS Group	130	72	45	2
51	90621-30 - ACS Group	271	163	38	0
52	90621-31 - ACS Group	355	206	133	0
53	90621-34 - ACS Group	114	59	41	0

	A	B	C	D	E
1	Energy Savings Assistance Program Table 7				
2	Whole Neighborhood Approach				
3	Southern California Gas Company				
4	June 2012				
5	A	B	C	D	E
6	Neighborhood (County, Zipcode, Zip+7 etc.) Targeted	Total Residential Customers	Total Estimated Eligible	Total Treated 2002-2010	Total Treated Year-to-Date
54	90621-35 - ACS Group	295	164	47	1
55	90621-40 - ACS Group	119	61	16	0
56	90621-41 - ACS Group	83	39	2	0
57	90621-42 - ACS Group	49	27	0	0
58	90621-43 - ACS Group	37	22	4	0
59	90621-44 - ACS Group	15	8	0	0
60	92553-17 - EASE	66	34	49	1
61	92553-20 - EASE	231	0	1	0
62	92553-23 - EASE	133	83	59	1
63	92553-27 - EASE	29	11	13	0
64	92553-28 - EASE	488	328	155	0
65	92553-30 - EASE	175	151	127	0
66	92553-31 - EASE	327	248	178	0
67	92553-34 - EASE	533	252	285	0
68	92553-37 - EASE	392	229	186	0
69	92553-41 - EASE	403	246	164	0
70	92553-42 - EASE	328	176	173	2
71	92553-43 - EASE	449	199	221	0
72	92553-65 - EASE	437	186	51	0
73	92553-75 - EASE	342	255	0	0
74	92553-76 - EASE	138	70	59	2
75	92553-77 - EASE	149	128	113	4
76	92553-80 - EASE	265	210	156	0
77	92553-83 - EASE	234	175	94	0
78	92553-93 - EASE	176	115	81	0
79	92583-27 - EASE	128	78	58	4
80	92583-28 - EASE	134	53	70	5
81	92583-32 - EASE	209	138	138	2
82	92583-33 - EASE	211	148	129	2
83	92583-34 - EASE	83	59	31	6
84	92583-35 - EASE	142	102	63	7
85	92583-36 - EASE	214	144	116	2
86	92583-39 - EASE	135	80	73	3
87	92583-40 - EASE	147	89	73	3
88	92583-41 - EASE	114	69	47	1
89	92583-42 - EASE	186	136	99	4
90	92583-43 - EASE	274	198	112	0
91	92583-46 - EASE	65	44	23	1
92	92583-47 - EASE	269	175	147	4
93	92583-48 - EASE	320	166	96	5
94	92583-50 - EASE	242	176	13	8
95	92583-51 - EASE	293	162	124	10
96	92583-65 - EASE	435	179	53	16
97	92583-67 - EASE	32	14	11	0
98	91786-81 - Quality Conservation Services	407	119	174	0
99	91786-82 - Quality Conservation Services	2	1	0	0
100	91786-85 - Quality Conservation Services	13	5	0	0

	A	B	C	D	E
1	Energy Savings Assistance Program Table 7				
2	Whole Neighborhood Approach				
3	Southern California Gas Company				
4	June 2012				
5	A	B	C	D	E
6	Neighborhood (County, Zipcode, Zip+7 etc.) Targeted	Total Residential Customers	Total Estimated Eligible	Total Treated 2002-2010	Total Treated Year-to-Date
101	91786-86 - Quality Conservation Services	8	3	3	0
102	91786-87 - Quality Conservation Services	2	1	0	0
103	91786-89 - Quality Conservation Services	41	10	3	0
104	91786-94 - Quality Conservation Services	191	93	0	0
105	91752-11 - Synergy	97	56	72	0
106	91752-12 - Synergy	602	345	67	0
107	91752-13 - Synergy	725	418	118	0
108	91752-14 - Synergy	255	22	3	0
109	91752-16 - Synergy	357	27	20	0
110	91752-17 - Synergy	211	35	27	0
111	91752-18 - Synergy	306	121	105	0
112	91752-19 - Synergy	309	123	111	2
113	91752-20 - Synergy	221	36	30	0
114	91752-21 - Synergy	246	46	20	0
115	91752-22 - Synergy	309	86	71	0
116	91752-23 - Synergy	321	91	89	1
117	91752-24 - Synergy	174	67	46	0
118	91752-25 - Synergy	170	65	37	0
119	91752-26 - Synergy	202	66	38	1
120	91752-27 - Synergy	102	39	33	0
121	91752-28 - Synergy	356	205	135	1
122	91752-29 - Synergy	86	5	1	0
123	91752-30 - Synergy	278	53	11	1
124	91752-31 - Synergy	173	51	0	0
125	91752-34 - Synergy	488	39	7	0
126	91752-36 - Synergy	315	92	1	0
127	91752-42 - Synergy	156	46	0	0
128	91752 -43- Synergy	487	39	9	0
129	91752-44 - Synergy	215	14	4	0
130	91752-66 - Synergy	195	57	0	0
131	91752-73 - Synergy	249	20	0	0
132	91752-76 - Synergy	105	31	3	0
133	90670-44 - ACS Group	222	110	1	0
134	90670-59 - ACS Group	110	55	36	0
135	90670-71 - ACS Group	101	50	17	0
136	91732-23 - ACS Group	425	228	170	4
137	91732-24 - ACS Group	464	269	196	0
138	91732-26 - ACS Group	434	245	224	0
139	91732-27 - ACS Group	433	263	250	0
140	91732-28 - ACS Group	457	261	229	0
141	91732-30 - ACS Group	305	177	165	1
142	91732-31 - ACS Group	130	63	72	0
143	91732-33 - ACS Group	474	270	284	3
144	91732-34 - ACS Group	612	400	342	6
145	91732-35 - ACS Group	506	295	251	1
146	91732-36 - ACS Group	581	276	287	7
147	91732-37 - ACS Group	396	199	268	2

	A	B	C	D	E
1	Energy Savings Assistance Program Table 7				
2	Whole Neighborhood Approach				
3	Southern California Gas Company				
4	June 2012				
5	A	B	C	D	E
6	Neighborhood (County, Zipcode, Zip+7 etc.) Targeted	Total Residential Customers	Total Estimated Eligible	Total Treated 2002-2010	Total Treated Year-to-Date
148	91732-39 - ACS Group	472	228	320	5
149	91732-42 - ACS Group	265	158	111	0
150	91732-45 - ACS Group	75	44	32	0
151	91732-46 - ACS Group	76	40	38	0
152	91732-47 - ACS Group	75	33	53	0
153	91767-48 - Quality Conservation Services	435	194	261	5
154	91767-49 - Quality Conservation Services	334	178	211	1
155	91767-50 - Quality Conservation Services	347	199	227	0
156	91767-52 - Quality Conservation Services	206	142	149	0
157	91767-56 - Quality Conservation Services	168	94	72	0
158	91767-57 - Quality Conservation Services	106	63	73	0
159	93223-11 - Synergy	185	113	151	0
160	93223-12 - Synergy	159	75	110	0
161	93223-13 - Synergy	244	113	180	0
162	93223-14 - Synergy	246	157	152	0
163	93223-15 - Synergy	131	83	108	0
164	93223-16 - Synergy	132	83	116	0
165	93223-17 - Synergy	172	108	141	1
166	93223-18 - Synergy	153	101	128	0
167	93223-19 - Synergy	156	100	98	0
168	93223-20 - Synergy	219	143	84	0
169	93654-23 - Synergy	382	185	256	0
170	93654-26 - Synergy	85	60	50	0
171	93654-29 - Synergy	51	35	39	0
172	93654-30 - Synergy	167	119	118	0
173	93654-31 - Synergy	369	284	250	0
174	93654-32 - Synergy	370	210	196	0
175	93654-33 - Synergy	155	64	104	0
176	93654-34 - Synergy	116	83	90	0
177	93654-35 - Synergy	327	179	237	0
178	93654-40 - Synergy	381	276	156	0
179	93654-42 - Synergy	164	82	111	0
180	93654-43 - Synergy	72	52	65	0
181	93654-53 - Synergy	182	89	144	0
182	92543-17 - The East Los Angeles Community Union	278	141	75	4
183	92543-18 - The East Los Angeles Community Union	230	133	109	1
184	92543-26 - The East Los Angeles Community Union	373	292	150	4
185	92543-27 - The East Los Angeles Community Union	263	201	130	1
186	92543-28 - The East Los Angeles Community Union	153	115	29	1
187	92543-29 - The East Los Angeles Community Union	131	88	72	2
188	92543-30 - The East Los Angeles Community Union	491	306	232	1
189	92543-31 - The East Los Angeles Community Union	14	7	4	0
190	92543-38 - The East Los Angeles Community Union	63	48	24	0
191	92543-39 - The East Los Angeles Community Union	159	119	64	0
192	92543-40 - The East Los Angeles Community Union	144	106	71	0
193	92543-41 - The East Los Angeles Community Union	221	162	114	1
194	92543-42 - The East Los Angeles Community Union	63	35	15	0

	A	B	C	D	E
1	Energy Savings Assistance Program Table 7 Whole Neighborhood Approach Southern California Gas Company June 2012				
2					
3					
4					
5	A	B	C	D	E
6	Neighborhood (County, Zipcode, Zip+7 etc.) Targeted	Total Residential Customers	Total Estimated Eligible	Total Treated 2002-2010	Total Treated Year-to-Date
195	92543-43 - The East Los Angeles Community Union	208	111	65	5
196	92543-44 - The East Los Angeles Community Union	33	16	15	2
197	92543-45 - The East Los Angeles Community Union	75	42	43	0
198	92543-46 - The East Los Angeles Community Union	31	24	16	0

	A	B	C	D	E
1	Energy Savings Assistance Program Table 7				
2	Whole Neighborhood Approach				
3	Southern California Gas Company				
4	June 2012				
5	A	B	C	D	E
6	Neighborhood (County, Zipcode, Zip+7 etc.) Targeted	Total Residential Customers	Total Estimated Eligible	Total Treated 2002-2010	Total Treated Year-to-Date
199	92543-48 - The East Los Angeles Community Union	63	35	18	0
200	92543-51 - The East Los Angeles Community Union	39	22	18	0
201	92543-58 - The East Los Angeles Community Union	454	259	128	6
202	92543-59 - The East Los Angeles Community Union	446	251	205	20
203	92543-60 - The East Los Angeles Community Union	430	238	160	7
204	92543-61 - The East Los Angeles Community Union	384	208	148	4
205	92543-62 - The East Los Angeles Community Union	48	18	27	0
206	92543-67 - The East Los Angeles Community Union	19	15	7	0
207	92543-68 - The East Los Angeles Community Union	442	213	228	7
208	92543-69 - The East Los Angeles Community Union	670	356	293	5
209	92543-70 - The East Los Angeles Community Union	406	218	180	1
210	92543-72 - The East Los Angeles Community Union	391	144	151	2
211	92543-74 - The East Los Angeles Community Union	32	23	8	0
212	92543-79 - The East Los Angeles Community Union	167	104	38	2
213	92543-81 - The East Los Angeles Community Union	133	48	57	0
214	92543-86 - The East Los Angeles Community Union	83	62	43	0
215	92543-88 - The East Los Angeles Community Union	162	120	113	0
216	90280-20 - ACS Group	333	205	214	1
217	90280-21 - ACS Group	699	411	515	8
218	90280-22 - ACS Group	705	339	471	0
219	90280-23 - ACS Group	340	188	200	1
220	90280-26 - ACS Group	316	211	229	0
221	90280-27 - ACS Group	594	384	441	0
222	90280-28 - ACS Group	569	350	369	2
223	90280-29 - ACS Group	634	392	363	0
224	90280-30 - ACS Group	441	252	265	0
225	90280-31 - ACS Group	523	274	326	1
226	90280-32 - ACS Group	278	153	187	0
227	90280-39 - ACS Group	663	439	488	0
228	90280-40 - ACS Group	623	281	432	0
229	90280-41 - ACS Group	589	347	385	1
230	90280-42 - ACS Group	353	205	217	2
231	90280-43 - ACS Group	233	122	163	1
232	90280-44 - ACS Group	395	208	270	0
233	90280-45 - ACS Group	392	202	274	0
234	90280-46 - ACS Group	379	194	247	0
235	90280-47 - ACS Group	528	257	346	0
236	90280-48 - ACS Group	334	162	230	0
237	90280-49 - ACS Group	404	201	247	0

	A	B	C	D	E
1	Energy Savings Assistance Program Table 7				
2	Whole Neighborhood Approach				
3	Southern California Gas Company				
4	June 2012				
5	A	B	C	D	E
6	Neighborhood (County, Zipcode, Zip+7 etc.) Targeted	Total Residential Customers	Total Estimated Eligible	Total Treated 2002-2010	Total Treated Year-to-Date
238	90280-55 - ACS Group	192	108	124	1
239	90280-57 - ACS Group	229	104	171	0
240	90280-58 - ACS Group	385	170	243	0
241	90280-59 - ACS Group	473	240	307	0
242	90280-60 - ACS Group	267	122	150	0
243	90280-65 - ACS Group	503	223	334	1
244	92404-65 - American Insulation	184	125	78	0
245	90501-41 - Avalon-Carver	359	219	27	0
246	90501-42 - Avalon-Carver	285	181	42	0
247	90501-48 - Avalon-Carver	216	127	40	0
248	90501-49 - Avalon-Carver	488	274	51	0
249	90501-50 - Avalon-Carver	283	164	62	0
250	90501-56 - Avalon-Carver	164	30	4	0
251	90249-15 - Reliable Energy Management	367	182	84	0
252	90249-16 - Reliable Energy Management	324	94	47	0
253	90249-17 - Reliable Energy Management	355	95	77	0
254	90249-18 - Reliable Energy Management	391	137	49	0
255	90249-19 - Reliable Energy Management	140	40	50	0
256	90249-23 - Reliable Energy Management	369	169	46	1
257	90249-27 - Reliable Energy Management	249	83	34	0
258	90249-31 - Reliable Energy Management	266	88	57	3
259	90249-32 - Reliable Energy Management	290	83	17	0
260	90249-33 - Reliable Energy Management	405	148	49	0
261	90249-34 - Reliable Energy Management	315	204	131	0
262	90249-36 - Reliable Energy Management	283	95	48	15
263	90249-37 - Reliable Energy Management	241	51	13	0
264	90249-38 - Reliable Energy Management	246	77	19	3
265	90249-40 - Reliable Energy Management	312	100	19	0
266	90249-42 - Reliable Energy Management	277	93	7	1
267	90249-43 - Reliable Energy Management	133	55	1	0
268	90249-46 - Reliable Energy Management	376	70	13	0
269	90249-47 - Reliable Energy Management	284	101	14	0
270	90249-48 - Reliable Energy Management	219	38	6	0
271	90249-60 - Reliable Energy Management	29	11	7	0

	A	B	C	D	E	F	G	H	I	J	K	L	M
1	CARE Table 1 - CARE Program Expenses												
2	Southern California Gas Company												
3	June 2012												
4		Authorized Budget			Current Month Expenses			Year-To-Date Expenses			% of Budget Spent Year-To-Date		
5	CARE Program:	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total
6	Outreach ^[1]	\$ -	\$1,892,966	\$1,892,966		\$234,156	\$234,156		\$1,266,383	\$1,266,383	0%	67%	67%
7	Automatic Enrollment	\$ -	\$0	\$0	\$ -	\$0	\$0	\$ -	\$0	\$0	0%	0%	0%
8	Processing/ Certification/Verification	\$ -	\$624,464	\$624,464	\$ -	\$90,803	\$90,803	\$ -	\$614,472	\$614,472	0%	98%	98%
9	Information Technology / Programming	\$ -	\$261,277	\$261,277	\$ -	\$45,173	\$45,173	\$ -	\$395,635	\$395,635	0%	151%	151%
10													
11	Pilots												
12	- Pilot SB 580	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	0%	0%	0%
13	- Pilot	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	0%	0%	0%
14	- Pilot	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	0%	0%	0%
15	Total Pilots	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	0%	0%	0%
16													
17	Measurement & Evaluation ^[2]	\$ -	\$8,596	\$8,596	\$ -	\$0	\$0	\$ -	\$ -	\$ -	0%	0%	0%
18	Regulatory Compliance	\$ -	\$118,460	\$118,460	\$ -	\$21,696	\$21,696	\$ -	\$130,292	\$130,292	0%	110%	110%
19	General Administration	\$ -	\$302,482	\$302,482	\$ -	\$50,071	\$50,071	\$ -	\$318,560	\$318,560	0%	105%	105%
20	CPUC Energy Division	\$ -	\$85,750	\$85,750	\$ -	\$1,320	\$1,320	\$ -	\$20,445	\$20,445	0%	24%	24%
21													
22	SUBTOTAL MANAGEMENT COSTS	\$ -	\$ 3,293,995	\$ 3,293,995	\$ -	\$443,219	\$443,219	\$ -	\$2,745,787	\$2,745,787	0%	83%	83%
23													
24	CARE Rate Discount	\$ -	\$66,356,094	\$66,356,094	\$ -	\$5,899,249	\$5,899,249	\$ -	\$57,466,033	\$57,466,033	0%	87%	87%
25	Service Establishment Charge Discount	\$ -	\$1,594,731	\$1,594,731	\$ -	\$305,385	\$305,385	\$ -	\$1,837,291	\$1,837,291	0%	115%	115%
26													
27	TOTAL PROGRAM COSTS & CUSTOMER DISCOUNTS	\$ -	\$ 71,244,820	\$ 71,244,820	\$ -	\$6,647,853	\$6,647,853	\$ -	\$62,049,111	\$62,049,111	0%	87%	87%
28													
29	Other CARE Rate Benefits												
30	DWR Bond Charge Exemption												
31	CARE PPP Exemption				\$ -	\$1,118,441	\$1,118,441		\$11,748,573	\$11,748,573			
32	Exemption ^[3]												
33	kWh Surcharge Exemption												
34	TOTAL - OTHER CARE RATE BENEFITS				\$ -	\$1,118,441	\$1,118,441	\$ -	\$11,748,573	\$11,748,573			
35													
36	Indirect Costs					\$0	\$0	\$ -	\$558,445	\$558,445			
37	¹ Outreach includes costs associated with Capitation Fees, Other Outreach and Mass Media. The total reflects a reversal of a 2011 yearend accrual still pending receipt of invoices expected later in Jan.												
38	² Measurement and Evaluation consists of Needs Assessment costs												
39	³ DWR Bond Charge, CARE PPP, California Solar Initiative and kWh Exemptions have been included to reflect discounts received by CARE customers not charged to the CARE balancing account.												
40	⁴ The indirects included in this category (Pension & Benefits, Workmans Comp, Public Liability & Property Damage, Fleet, Purchasing & Warehouse) are included in the base rate and therefore are not included in the CARE Total Program Costs.												
41													
42	Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.												

	A	B	C	D	E	F	G	H	I	J	K	L	M	N	O	P	Q	R	
1	CARE Table 2 - Enrollment, Recertification, Attrition, & Penetration																		
2	Southern California Gas Company																		
3	June 2012																		
4	Gross Enrollment												Enrollment		Total CARE		Estimated CARE	Penetration	
5	Automatic Enrollment						Capitation	Other Sources⁵	Total (G+H+I)	Recertification⁶	Total Adjusted (J+K)	Attrition (Drop Offs)⁷	Net (L-M)	Net Adjusted (N-K)	Participants	Eligible	Rate % (P/Q)		
6	2012	Inter-Utility¹	Intra-Utility²	Leveraging³	One-e-App⁴	SB580												Combined (B+C+D+E+F)	
7	January	5,471	2,170	102	0	0	7,743	33	12,360	20,136	45,131	65,267	23,805	41,462	-3,669	1,712,826	1,826,972	93.8%	
8	February	6,282	2,316	169	0	0	8,767	16	15,442	24,225	45,308	69,533	25,140	44,393	-915	1,711,911	1,826,972	93.7%	
9	March	5,935	1,971	171	0	0	8,077	50	13,278	21,405	48,899	70,304	35,116	35,188	-13,711	1,698,200	1,826,972	93.0%	
10	April	8,125	2,071	134	0	0	10,330	3	22,047	32,380	35,314	67,694	26,887	40,807	5,493	1,703,693	1,830,476	93.1%	
11	May	3,909	1,857	129	0	0	5,895	36	38,149	44,080	21,683	65,763	26,692	39,071	17,388	1,721,081	1,830,476	94.0%	
12	June	7,254	1,366	155	0	0	8,775	19	11,018	19,812	77,286	97,098	21,537	75,561	-1,725	1,719,356	1,830,476	93.9%	
13	July																		
14	August																		
15	September																		
16	October																		
17	November																		
18	December																		
19	Total for 2012	36,976	11,751	860	0	0	49,587	157	112,294	162,038	273,621	435,659	159,177	276,482	2,861				
20	¹ Enrollments via data sharing between the IOUs.																		
21	² Enrollments via data sharing between departments and/or programs within the utility.																		
22	³ Enrollments via data sharing with programs outside the IOU that serve low-income customers.																		
23	⁴ One-E-App is a pilot program set up by The Center to Promote Healthcare Access (the Center) and PG&E. The pilot will occur within two PG&E counties and looks to implement a strategy of automatic enrollment for low-income customers into the CARE program based on the customers' applications or reapplications for related low-income health and social welfare services. (e.g. MediCAL, Healthy Families, CALKids, etc.) The goal is to develop another means by which low income families can be introduced into the CARE program and, depending on the success of the pilot, possibly expand this pilot to other counties within PG&E's territory as well as to the other IOUs.																		
24	⁵ Not including Recertification.																		
25	⁶ Recertifications completed regardless of month requested.																		
26	⁷ The drop offs include self-declined applications, ineligible applications and closed CARE accounts.																		
27	Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.																		

	A	B	C	D	E	F	G	H	I
1	CARE Table 3 - Standard Random Verification Results								
2	Southern California Gas Company								
3	June 2012								
4	2012	Total CARE Population	Participants Requested to Verify	% of Population Total	Participants Dropped (Due to no response)	Participants Dropped (Verified as Ineligible)	Total Dropped	% Dropped through Random Verification	% of Total Population Dropped
5	January	1,712,826	4,630	0.27%	2,376	210	2,586	56%	0.15%
6	February	1,711,911	4,882	0.29%	2,450	200	2,650	54%	0.15%
7	March	1,698,200	5,923	0.35%	2,030	217	2,247	38%	0.13%
8	April	1,703,693	412	0.02%	2	5	7	2%	0.00%
9	May	1,721,081	451	0.03%	8	7	15	3%	0.00%
10	June	1,719,356	4,126	0.24%	6	4	10	0%	0.00%
11	July								
12	August								
13	September								
14	October								
15	November								
16	December								
17	Total for 2012	1,719,356	20,424	1.19%	6,872	643	7,515	37%	0.44%
18	SoCalGas' random verification process allows customers 90 days to respond to the verification request. Verification results are tied to the month initiated. Therefore, verification results may be pending due to the time permitted for a participant to respond.								
19	Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.								

	A	B	C	D	E	F	G
1	CARE Table 4 - CARE Self-Certification and Self-Recertification Applications¹						
2	Southern California Gas Company						
3	June 2012						
4		Provided²	Received	Approved³	Denied⁴	Pending/ Never Completed⁵	Duplicates⁶
5	YTD Total	1,254,193	555,265	435,659	18,143	101,463	
6	Percentage		100.00%	78.46%	3.27%	18.27%	0.00%
7	¹ Includes sub-metered customers.						
8	² An estimated number that includes customers whom were provided with CARE self-certification and self-recertification application via direct mail, email, phone, bill insert, door-to-door delivery, utility personnel, and through outreach events.						
9	³ Approved includes customers who are approved through SoCalGas' CARE eligible probability model, data exchange, mail-in, via web, by phone, and through duplicated applications.						
10	⁴ Customers are denied due to not being CARE eligible, not customer of record, or not the customer's primary residence.						
11	⁵ Pending/Never Completed includes closed accounts, incomplete applications, and customers of other utilities who are not SoCalGas customers.						
12	⁶ SoCalGas treats duplicated applications as recertification applications. Duplicates are customers who are already enrolled in CARE and mail in another CARE application.						
13	Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.						

	A	B	C	D	E	F	G	H	I	J
1	CARE Table 5 - Enrollment by County									
2	Southern California Gas Company									
3	June 2012									
4	County	Estimated Eligible			Total Participants			Penetration Rate		
5		Urban ¹	Rural ¹	Total	Urban	Rural	Total	Urban	Rural	Total
6	Fresno	10,572	25	10,597	12,192	16	12,208	115%	63%	115%
7	Imperial	0	16,149	16,149	19	13,536	13,555	0%	84%	84%
8	Kern	12,955	28,785	41,740	11,293	28,888	40,181	87%	100%	96%
9	Kings	22	13,928	13,950	19	14,786	14,805	87%	106%	106%
10	Los Angeles	965,622	2,465	968,087	922,713	1,217	923,930	96%	49%	95%
11	Orange	205,535	0	205,535	170,972	22	170,994	83%	0%	83%
12	Riverside	106,577	132,161	238,738	95,336	117,448	212,784	89%	89%	89%
13	San Bernardino	154,833	1,088	155,921	166,054	886	166,940	107%	81%	107%
14	San Luis Obispo	10,377	17,329	27,706	5,447	14,648	20,095	52%	85%	73%
15	Santa Barbara	37,752	1,177	38,929	31,438	747	32,185	83%	63%	83%
16	Tulare	9,941	43,429	53,370	11,722	48,923	60,645	118%	113%	114%
17	Ventura	57,850	1,904	59,754	49,557	1,477	51,034	86%	78%	85%
18										
19	Total	1,572,035	258,440	1,830,476	1,476,762	242,594	1,719,356	94%	94%	93.9%
20	¹ Define Urban vs Rural									
21	Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.									

	A	B	C	D	E	F	G	H
1	CARE Table 6 - Recertification Results							
2	Southern California Gas Company							
3	June 2012							
4	2012	Total CARE Population	Participants Requested to Recertify ¹	% of Population Total	Participants Recertified ^{2, 3}	Participants Dropped ³	Recertification Rate % (E/C)	% of Total Population Dropped (F/B)
5	January	1,712,826	27,257	1.59%	19,762	11,110	73%	0.65%
6	February	1,711,911	22,728	1.33%	12,824	9,773	56%	0.57%
7	March	1,698,200	28,733	1.69%	15,823	9,443	55%	0.56%
8	April	1,703,693	650	0.04%	510	15	78%	0.00%
9	May	1,721,081	729	0.04%	592	21	81%	0.00%
10	June	1,719,356	99,716	5.80%	7,710	466	8%	0.03%
11	July							
12	August							
13	September							
14	October							
15	November							
16	December							
17	Total for 2012	1,719,356	179,813	10.46%	57,221	30,828	32%	1.79%
18	¹ Participants requested to recertify.							
19	² Participants recertified number does not include the customers who are recertified through SoCalGas' CARE eligible probability model .							
20	³ Recertification results are tied to the month initiated. Therefore, recertification results may be pending due to the time permitted for a participant to							
21								
22	Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.							

	A	B	C	D	E	F	G	H
1	CARE Table 7 - Capitation Contractors							
2	Southern California Gas Company							
3	June 2012							
4		Contractor Type				Year-to-Date		
5	Contractor Name ¹	Private	CBO	WMDVBE	LIHEAP	Rural	Urban	Total
6	Community Action Partnership of Orange County		X	X	X	0	0	0
7	ELA Communications Energy ED Program		X			0	0	0
8	PACE – Pacific Asian Consortium in Employment		X	X	X	0	0	0
9	Proteus, Inc.		X			0	1	1
10	Community Pantry of Hemet		X			0	0	0
11	Community Action Partnership of San Bernardino		X		X	0	21	21
12	LA Works		X			0	0	0
13	Children’s Hospital of Orange County		X			0	0	0
14	The Companion Line		X			0	0	0
15	Across Amer Foundation		X			0	0	0
16	All Peoples Christian Center		X			0	0	0
17	LA County 211		X			0	12	12
18	Sr. Citizens Emergency Fund I.V., Inc.		X			0	0	0
19	Coachella Valley Housing Coalition		X			0	0	0
20	HABBM		X			0	0	0
21	Second Harvest Food Bank of Orange County		X			0	0	0
22	Southeast Community Development Corp.		X			0	0	0
23	Latino Resource Organization		X			0	0	0
24	Independent Living Center of Southern California		X			0	0	0
25	Community Action Partnership - Kern County		X			0	0	0
26	El Concilio del Condado de Ventura		X			0	0	0
27	Blessed Sacrament Church		X			0	0	0
28	Starbright Management Services		X			0	0	0
29	Hermanidad Mexicana		X			0	0	0
30	CSET		X			0	3	3
31	Crest Forest Family and Community Service		X			0	0	0
32	CUI – Campesinos Unidos, Inc.		X	X	X	0	0	0
33	Veterans in Community Service		X	X	X	0	0	0
34	Chinatown Service Center		X			0	6	6
35	Koreatown Youth and Community Center		X			0	0	0
36	MEND		X			0	0	0
37	Armenian Relief Society		X			0	0	0
38	Catholic Charities of LA – Brownson House		X			0	2	2
39	BroadSpectrum		X			0	0	0
40	OCCC, Inc. (Orange County Community Center)		X			0	1	1
41	Green Light Shipping	X				0	0	0
42	APAC Service Center		X			0	111	111
43	Visalia Emergency Aid Council		X			0	0	0
44	Total Enrollments					0	157	157
45	¹ All capitation contractors with current contracts are listed regardless of whether they have signed up customers or submitted invoices this year.							
46	Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.							

	A	B	C	D	E	F	G	H
1	CARE Table 8 - Participants as of Month-End							
2	Southern California Gas Company							
3	June 2012							
4	2012	Gas and Electric	Gas Only	Electric Only	Total	Eligible Households	Penetration	% Change¹
5	January	n/a	1,712,826	n/a	1,712,826	1,826,972	93.8%	9.8%
6	February	n/a	1,711,911	n/a	1,711,911	1,826,972	93.7%	-0.1%
7	March	n/a	1,698,200	n/a	1,698,200	1,826,972	93.0%	-0.8%
8	April	n/a	1,703,693	n/a	1,703,693	1,830,476	93.1%	0.3%
9	May	n/a	1,721,081	n/a	1,721,081	1,830,476	94.0%	1.0%
10	June	n/a	1,719,356	n/a	1,719,356	1,830,476	93.9%	-0.1%
11	July							
12	August							
13	September							
14	October							
15	November							
16	December							
17	Total for 2012							
18	Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.							