BEFORE THE PUBLIC UTILITIES COMMISSION OF THE

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Application of Southern California Edison Company (U 338-E) for Approval of its Energy Savings Assistance and California Alternate Rates for Energy Programs and Budgets for Program Years 2015-2017.	Application 14-11-007
And Related Matters	A.14-11-009 A.14-11-010 A.14-11-011

MONTHLY REPORT OF SOUTHERN CALIFORNIA EDISON COMPANY'S (U 338-E) ON LOW INCOME ASSISTANCE PROGRAMS FOR SEPTEMBER 2019

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Dated: **October 21, 2019**

BEFORE THE PUBLIC UTILITIES COMMISSION OF THE

STATE OF CALIFORNIA

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MONTHLY REPORT OF SOUTHERN CALIFORNIA EDISON COMPANY'S (U 338-E) ON LOW INCOME ASSISTANCE PROGRAMS FOR SEPTEMBER 2019

In accordance with Ordering Paragraph 113 of Decision (D.) 16-11-022, Southern California Edison Company (SCE) hereby submits the attached monthly status report on its Energy Savings Assistance (ESA) and California Alternate Rate for Energy (CARE) program efforts. This report represents year-to-date ESA and CARE program results and expenditures through September 2019, and includes SCE's report on intensified ESA activity in the Aliso Canyon impacted area pursuant to D.16-04-040.

Respectfully submitted,

ANNA VALDBERG
OLIVIA SAMAD

/s/ Olivia Samad
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October 21, 2019

Attachment

ESA and CARE Program Report

Southern California Edison Company's (SCE)

Energy Savings Assistance (ESA) Program

and

California Alternate Rates for Energy (CARE) Program

Monthly Report

September 2019

LOW INCOME ASSISTANCE PROGRAMS MONTHLY REPORT

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LOW INCOME ASSISTANCE PROGRAMS MONTHLY REPORT

This monthly report complies with the low income reporting requirements established in Decision (D.)16-11-022/D.17-12-009, and with all reporting and program evaluation requirements previously established for the California Alternate Rates for Energy (CARE) and Energy Savings Assistance (ESA) Programs and provides information on CARE and ESA Program accomplishments and expenditures through 2019 to September 30, 2019.

1. Energy Savings Assistance Program Executive Summary

The objective of SCE's Energy Savings Assistance (ESA) Program is to help income-qualified customers reduce their energy consumption and costs while increasing their health, comfort, and safety at no cost to them. Through the ESA Program, SCE offers a number of energy-efficient appliances to income-qualified customers, including energy-efficient refrigerators and air conditioners, and home efficiency solutions like weatherization that can help customers save energy and money. The ESA Program is available to income-qualified customers living in single-family, multifamily, and mobile homes, including homeowners and renters. To be eligible for the program, customers must meet the program's income guidelines, which are established by the California Public Utilities Commission (CPUC) and updated annually. Specific measures are authorized according to criteria observed in each home for existing appliances and feasibility of installation.

1.1. Energy Savings Program Overview

1.1.1. Provide a summary of the Energy Savings Assistance Program elements

Program Summary for Month			
2019	Authorized / Planning Assumptions[1]	Year-to-Date Actual	%
Budget	$63,616,662	$58,695,412	92%
Homes Treated	103,621	70,024	68%
kWh Saved	32,300,000	40,747,423	126%
kW Demand Reduced	N/A	5,730	N/A
Therms Saved	N/A	N/A	N/A

[1. Reflects the authorized 2019 budget for unspent categories (i.e. new ESA program measures and directives) in D.16-11-022 and updated via Resolution E-4885 addressing conforming AL3824-E, AL 3743-E, and supple AL 3824-E-A and 3743-E-A and 3743-E-B. Total authorized budget in 2019 is $81,481,677; the total amount of $63,616,662 excludes the total authorized unspent funds of $17,865,015 captured in ESA Table 1A.

1.2. Energy Savings Assistance Program Customer Enrollment and Outreach Update

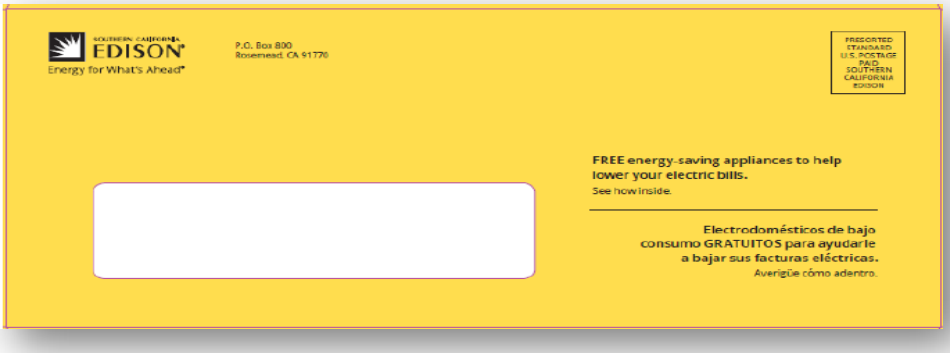
SCE's outreach efforts in conjunction with the ESA program contractors utilize numerous channels and innovative approaches to inform and enroll customers. The following section describes some of the below methods SCE implements on a monthly basis to enroll customers and conduct outreach activities to inform customers about the ESA program.

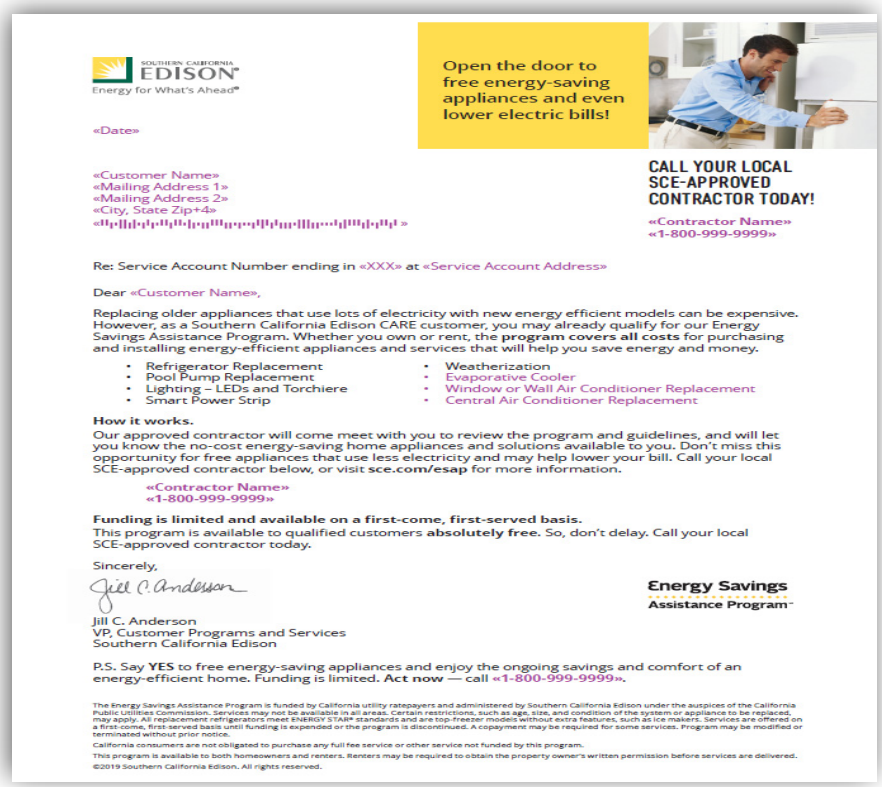
1.2.2. Provide a summary of the Energy Savings Assistance program enrollment and outreach strategies deployed this month.

SCE's ESA contractors continue to enroll customers through tablet PCs (aka paperless enrollment) during the assessment process resulting in streamlined and expedited enrollments. The tablet PC eliminates the need for paper copies ensuring protection of customer data and helping protect the environment. In September there were 315 assessors, representing 22 contractors utilizing the paperless enrollment process, enrolling 10,133 households.

Direct Mailers

In September, SCE sent approximately 58,000 direct mailers to new and existing CARE customers. The letters targeted customers who have not participated in the ESA program and included messaging about the ESA program and directed customers to ESA program website. Each letter also provides customers with the name and phone number for their local SCE ESA program contractor, allowing contractors to directly receive information for interested customers. This streamlined process creates efficiencies for both customer and contractor. Additionally, SCE refreshed the content in the direct mail letter and deployed two versions of a redesigned outer envelope in the Q.3 direct mail marketing campaign. The purpose of revising the language in the letter was to provide more clarity to customers regarding the ESA enrollment process. SCE is tracking which version of the outer envelope performed best to test the success of the redesigned creative. The Q.3 2019 campaign's new creative is shown below.





SOUTHERN CALIFORNIA EDISON
Energy for What's Ahead℠

Open the door to free energy-saving appliances and even lower electric bills!

«Date»

«Customer Name»
«Mailing Address 1»
«Mailing Address 2»
«City, State Zip+4»

CALL YOUR LOCAL SCE-APPROVED CONTRACTOR TODAY!

«Contractor Name»
«1-800-999-9999»

Re: Service Account Number ending in «XXX» at «Service Account Address»

Dear «Customer Name»,

Replacing older appliances that use lots of electricity with new energy efficient models can be expensive. However, as a Southern California Edison CARE customer, you may already qualify for our Energy Savings Assistance Program. Whether you own or rent, the **program covers all costs** for purchasing and installing energy-efficient appliances and services that will help you save energy and money.

- Refrigerator Replacement
- Pool Pump Replacement
- Lighting – LEDs and Torchiere
- Smart Power Strip
- Weatherization
- Evaporative Cooler
- Window or Wall Air Conditioner Replacement
- Central Air Conditioner Replacement

How it works.
Our approved contractor will come meet with you to review the program and guidelines, and will let you know the no-cost energy-saving home appliances and solutions available to you. Don't miss this opportunity for free appliances that use less electricity and may help lower your bill. Call your local SCE-approved contractor below, or visit **sce.com/esap** for more information.

«Contractor Name»
«1-800-999-9999»

Funding is limited and available on a first-come, first-served basis.
This program is available to qualified customers **absolutely free.** So, don't delay. Call your local SCE-approved contractor today.

Sincerely,

Jill C. Anderson
VP, Customer Programs and Services
Southern California Edison

Energy Savings Assistance Program℠

P.S. Say **YES** to free energy-saving appliances and enjoy the ongoing savings and comfort of an energy-efficient home. Funding is limited. **Act now** — call «1-800-999-9999».

The Energy Savings Assistance Program is funded by California utility ratepayers and administered by Southern California Edison under the auspices of the California Public Utilities Commission. Services may not be available in all areas. Certain restrictions, such as age, size, and condition of the system or appliance to be replaced, may apply. All replacement refrigerators meet ENERGY STAR® standards and are top-freezer models without extra features, such as ice makers. Services are offered on a first-come, first-served basis until funding is expended or the program is discontinued. A copayment may be required for some services. Program may be modified or terminated without prior notice.

California consumers are not obligated to purchase any full fee service or other service not funded by this program.

This program is available to both homeowners and renters. Renters may be required to obtain the property owner's written permission before services are delivered.

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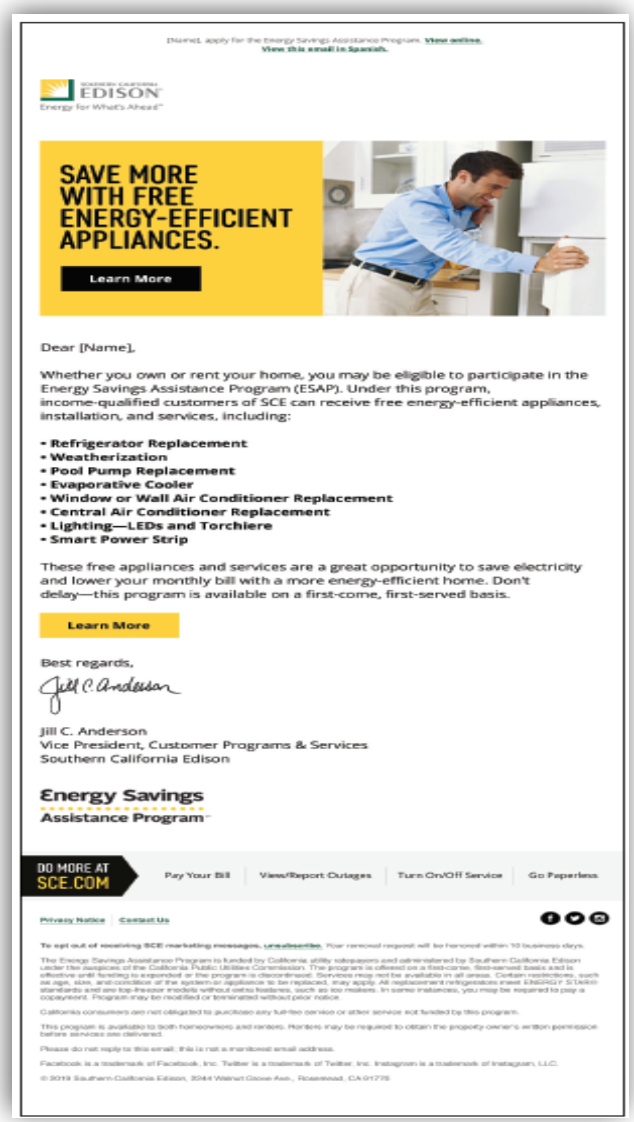
REPLACE OLD APPLIANCES WITH NEW ENERGY-EFFICIENT MODELS ABSOLUTELY FREE.

Cambie los electrodomésticos antiguos por modelos nuevos de consumo energético eficiente sin costo alguno.

(double-sided English/Spanish)

During the month of September, 36,611 emails were deployed to customers with a "high probability" of being eligible for the ESA Program, which includes newly enrolled and existing CARE customers that had not previously participated in the ESA Program. The email featured ESA Program information and directs interested customers to the ESA Program website.

Sample creative for the email:



[Name], apply for the Energy Savings Assistance Program. View online.
View this email in Spanish.

EDISON
Energy for What's Ahead

SAVE MORE WITH FREE ENERGY-EFFICIENT APPLIANCES.

Learn More

Dear [Name],

Whether you own or rent your home, you may be eligible to participate in the Energy Savings Assistance Program (ESAP). Under this program, income-qualified customers of SCE can receive free energy-efficient appliances, installation, and services, including:

- **Refrigerator Replacement**
- **Weatherization**
- **Pool Pump Replacement**
- **Evaporative Cooler**
- **Window or Wall Air Conditioner Replacement**
- **Central Air Conditioner Replacement**
- **Lighting—LEDs and Torchiere**
- **Smart Power Strip**

These free appliances and services are a great opportunity to save electricity and lower your monthly bill with a more energy-efficient home. Don't delay—this program is available on a first-come, first-served basis.

Learn More

Best regards,

Jill C. Anderson
Vice President, Customer Programs & Services
Southern California Edison

Energy Savings Assistance Program

DO MORE AT SCE.COM | Pay Your Bill | View/Report Outages | Turn On/Off Service | Go Paperless

Privacy Notice | Contact Us

To opt out of receiving SCE marketing messages, unsubscribe. Your removal request will be honored within 10 business days.

The Energy Savings Assistance Program is funded by California utility ratepayers and administered by Southern California Edison under the auspices of the California Public Utilities Commission. The program is offered on a first-come, first-served basis and is effective until funding is expended or the program is discontinued. Services may not be available in all areas. Certain restrictions, such as age, size, and condition of the system or appliance to be replaced, may apply. All replacement refrigerators meet ENERGY STAR® standards and are top-freezer models without extra features, such as ice makers. In some instances, you may be required to pay a copayment. Program may be modified or terminated without prior notice.

California consumers are not obligated to purchase any full-fee service or other service not funded by this program.

This program is available to both homeowners and renters. Renters may be required to obtain the property owner's written permission before services are delivered.

Please do not reply to this email, this is not a monitored email address.

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Digital Media

For the month of September, SCE targeted 423 unique zip codes as part of the digital and social mass media plan. Digital Banner and Social Media ads are utilized for their geo-targeting capabilities to reinforces ESA messaging with eligible customers during key periods in specific zip codes when those areas will be serviced by ESA contractors.

Outbound Calls

In Q2 2019, SCE commenced a pilot outreach campaign to provide customer leads directly to the ESA Program contractors for outbound calls. SCE targets the customers that receive the direct mailers each month focusing on customers who have not previously participated in the ESA Program. For the month of September, SCE provided approximately 2,787 outbound calling leads to multiple ESA contractors who elected to participate in the pilot campaign.

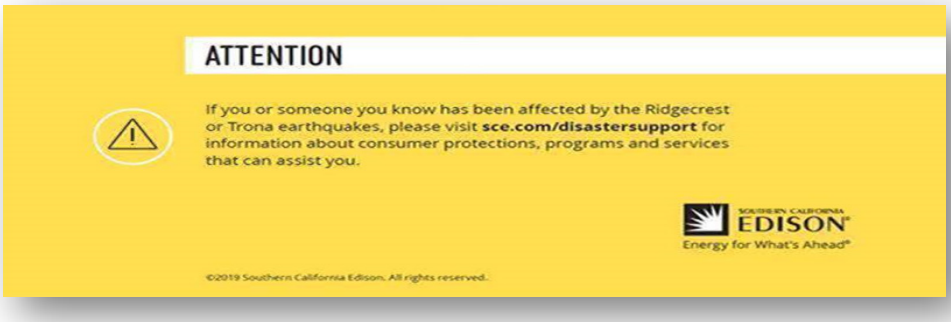
Inbound Calls

Customers who call SCE's customer service center are informed and referred to the ESA Program. Customers are assigned to a contractor in their service territory. The ESA contractor will then follow up on the lead and contact the customer to assess eligibility and enrollment in the ESA Program. In the month of September there were approximately 1,084 ESA relates calls coming into SCE's customer call center who were informed or referred to the ESA Program.

Innovative Strategies

SCE is cognizant about staying current to address the needs of our customers. To address recent earthquakes in California, SCE developed earthquake related communications to SCE customers who may have been impacted from the earthquakes. ESA contractors were provided with disaster relief information to distribute to the community while conducting outreach. SCE provided contractors buck slips as shown below to distribute throughout while conducting outreach. This information will be distributed until December 31, 2019.

Sample creative for the earthquake related communications:



(double-sided English/Spanish)

Community Events

ESA Program contractors participate in community events to interact with customers and provide them with information about the ESA program and other Low-Income programs available to them. In the month of September contractors participated in the six events below which had over 800 event attendees.

ESA September Community Events	City
MicheFest Hispanic Heritage Celebration	Visalia
Norwalk Senior Center	Norwalk
Community Resource Center	Whittier
Tri City Wellness Center	Pomona
Goodwill Adult Education School	La Puente
Azusa Light	Azusa

1.3. Leveraging Success Evaluation, Including CSD

1.3.1. Please provide a status of the leveraging effort with CSD. What new steps or programs have been implemented? What was the result in terms of new enrollments?

SCE and the California Department of Community Services and Development (CSD) continue to employ a leveraging framework to increase participation from the Low Income Home Energy Assistance Program (LIHEAP) agencies that are also ESA Program providers and to record installations of measures common to both ESA and LIHEAP.

A contract agreement with SCE and the CSD to leverage the ESA program funds with the Multifamily Low-Income Weatherization Program (MF LIWP) was previously finalized and a list of projects within SCE's territory are currently reserved for CSD leveraging. In addition, SCE and the IOUs continue to meet with CSD staff regularly to discuss future leveraging efforts

1.4.Workforce Education & Training

1.4.1. Please summarize efforts to improve and expand Energy Savings Assistance Program workforce education and training. Describe steps taken to hire and train low income workers and how such efforts differ from prior program years.

In September, SCE's contractors continued to conduct self-guided training to new staff on the policies and procedures associated with ESA home assessment. The training provides participants with comprehensive instruction on income documentation, customer and measure eligibility, and hands-on exercises, plus an extensive discussion of energy education-related topics and demonstrations used to gauge the participants' understanding of the material. SCE conducts bi-weekly testing for prospective program representatives which they must pass prior to being authorized to conduct a home assessment. This month SCE successfully tested 28 prospective representatives.

SCE contracts with a mixture of local private contractors (LPCs), community-based organizations (CBOs) and faith-based organizations (FBOs) to provide ESA program

services. The organizations, many of which are in low-income and disadvantaged communities, to date have provided 813 active jobs that support SCE's ESA Program. In September fifteen (15) new jobs were added of which (11) were SCE ESA Representatives, (1) ESA Inspectors and (2) ESA Installers. The table provides a list of active personnel that support the ESA Program.

Active Personnel by Job Role	Active #
Electrician	1
ESA Program Rep - SCE	175
ES Program Rep - SCE and SCG	215
Inspector	23
Installer	170
Office Staff	128
Program Manager	44
Supervisor	15
Total	**813**

1.5. Miscellaneous

1.5.1. Tribal Penetration and Outreach Efforts

SCE continues to conduct its on-going outreach efforts to serve Tribal Communities and is committed to a new era of relationships with Tribal Nations to build stronger, more mutually rewarding relationships with the Tribal Nations in our service territory.

Currently, two tribal communities have been treated, the Chemehuevi Indian Tribe and the Death Valley Timbisha Shoshone Tribe. Three tribes, Twenty-Nine Palms Band of Mission Indians, Agua Caliente Band of Cahuilla Indians and San Manuel Band of Mission Indians, advised their residents were not income qualified to participate in ESA per the Federal Poverty Guidelines.[1] Pechanga no longer receives their electrical service from SCE.

Initial contact has been made to offer the ESA program to the remaining seven tribes within SCE's service territory. In Q3, a contact was made at Morongo and the owner's authorization has been routed for signature. Efforts to reach CRIT, Soboba and Tule River will continue throughout Q3 and Q4.

Previous outreach was performed to 34 residents on the Benton Paiute reservation. SCE fliers and collateral were distributed, and assessment scheduling is still pending. Neighboring tribal communities within Inyo/Mono county have expressed interest and efforts are being made to secure authorization and resident income information.
In Q3 additional contact attempts will continue to be made to tribes that have expressed interest and yet to reply to initial contact. SCE is committed to stay on track to meet the

[1] Public Utilities Code §739.1 (a).

intent of D.17-12-009 to confer with every tribal community in SCE's service territory by 2020 to inform them about the ESA program.

Below is a list of the thirteen (13) tribes identified in SCE's service territory and a current status of our efforts:

Tribal Nations in SCE's Territory: Outreach Status	Treated	Ineligible	No longer served by SCE	In progress
Timbisha Shoshone	X			
Chemehuevi	X			
San Manual Band of Mission Indians		X		
Agua Caliente Band of Cahuilla Indians		X		
Twenty-Nine Palms Band of Mission Indians		X		
Pechanga			X	
Benton Paiute				X
Bishop Paiute				X
Bridgeport Indian Colony				X
CRIT				X
Morongo				X
Soboba				X
Tule River				X

1.5.2. Multifamily Common Area Measures (CAM)

In the month of September, a relaunch of Master Agreement was performed to streamline the enrollment process. With this improvement service providers no longer use paper forms to complete portions of the enrollment process and can now utilize ESA Mobile to complete the assessment, installation and inspection portions of an enrollment for In-Unit (IU). Year to date CAM efforts are included below:

No. of CAM Projects	IU/CAM/Both*	No. of In-Unit	Status
14	Both	706	In Progress
1	Both	16	Completed
15	Both	1361	Pipeline
2	CAM		Pipeline

*Whole building is being served

Additionally, SCE continues to look for ways to improve the challenges of enrolling first-touch households into the program. To help address some of the enrollment challenges SCE added an additional Single Point of Contact (SPOC) to augment outreach by our contractors to increase enrollment and the number of projects for Multifamily Common Area Measures (MF-CAM). In September SCE sent out a communication to eleven (11) local government partnership contacts to provide them information about ESA MF-CAM program services available to qualified residents and multifamily tenants. SCE's SPOC contact was also included to respond to any program inquiries.

1.5.3. Programmable Communication Thermostat Pilot

D.17-12-009, Ordering Paragraph 147 directed the electric IOUs to implement a pilot with the goal of exploring and evaluating whether using Programmable Communicating Thermostat (PCT) paired with a mobile phone application will affect the behavior of low income, high-energy-usage customers in hot climate zones while on a Time Of Use (TOU) rate. In compliance with this directive, on March 1, 2018 SCE filed a Tier 2 Advice Letter (3753-E) proposing an implementation plan and supporting budget. On March 27, 2018, The Energy Division (ED) suspended the Advice Letter. On April 14, 2018, at the direction of the ED, SCE filed a supplement to the Advice Letter to clarify SCE's proposed budget. The ED also directed the electric IOUs to jointly hire one consultant to evaluate the pilot. The IOUs requested an extension of time to implement the pilot which was approved, changing a June 2018 launch date to October 2018. In October the electric IOUs filed a request to extend the start of the Pilot from October 31, 2018 to January 1, 2019 which was approved by the ED on November 1, 2018.

In July 2018, on behalf of the electric IOUs Pacific Gas & Electric (PG&E) released a Request For Proposal (RFP) for the statewide evaluator who was successfully retained on October 2, 2018. SCE continued implementing the pilot plan and by the end of 2018 completed all planned activities on time including identifying 172 initial customers who agreed to participate in the pilot as part of either a Treatment or Control group. All participants were switched to TOU on their meter read dates in January 2019.

For the purposes of this report the below paragraph provides an update on current activity:

In Q3, the PCT vendor, Ecobee, notified the IOUs that the smart thermostats installed as part of the PCT pilot were not operating with the Peak Relief functionality designed to help customers optimize TOU rates. While issues were identified during the installation of the thermostats, resolutions appeared to be identified and SCE believed the thermostats were operating with Peak Relief, as intended. However, in mid-July, Ecobee determined that there were additional issues and Ecobee began pushing request to customers to update thermostat firmware to Eco+. The notification occurred through the thermostats as well as through email notifications. Additional notifications were sent in August to customers who had not upgraded their devices with the new firmware. As of August, 35 of the 39 thermostats installed for SCE Pilot participants had been updated with the Eco+ firmware, and 33 of those customers also approved the automated TOU rate functionality.

Ecobee determined that the root cause of the issue was that the Peak Relief software was not able to access the cloud properly to establish a connection and enable TOU optimization.

SCE and the IOUs have been working with the pilot evaluator to make changes to the surveys and the research plan to adjust for this unexpected event. Modification to the survey are expected to be provided to customers in October and final surveys towards the end of 2019.

2. California Alternate Rates for Energy (CARE) Executive Summary

The CARE program is a low-income energy rate program that provides a monthly discount to qualifying households in SCE's service territory. To qualify for CARE household income must be at or below the 200% Federal Poverty Guidelines. Through CARE customers can save 30-35% a month on their electric bill. Income qualified customers include residential single-family households as well as customers in sub-metered residential facilities, nonprofit group living facilities, agricultural employee housing facilities, and migrant housing farm workers.

2.1. CARE Program Summary

2.1.1. Please provide CARE program summary costs

CARE Budget Categories	Authorized Budget	Expenses Year-to-Date	% of 2019 Budget Spent
Outreach	$2,684,843	$2,189,182	82%
Processing / Certification Re-certification	$800,000	$668,217	84%
Post Enrollment Verification (PEV)	$600,000	$420,689	70%
IT Programming	$600,000	$94,540	16%
Cooling Centers	$44,562	$15,916	36%
Pilot (CHANGES)	$525,000	$420,104	80%
Studies	$150,000	-	0%
Regulatory Compliance	$542,704	$256,543	47%
General Administration	$704,529	$527,208	75%
CPUC Energy Division Staff	$140,000	$85,233	61%
Total Expenses	**$6,791,638**	**$4,677,631**	**69%**
Subsidies and Benefits	**$487,221,423**	**$280,407,038**	**58%**
Total Program Costs & Discounts	**$494,013,061**	**$285,084,670**	**58%**

2.1.2. Please provide the CARE program penetration rate to date.

CARE Penetration		
Participants	Estimated Eligible Participants	Year-to-Date Penetration Rate
1,177,046	1,337,092	88%

2.2. Outreach

2.2.1. Discuss utility outreach activities and those undertaken by third parties on the utility's behalf.

The CARE and Family Electric Rate Assistance (FERA) outreach efforts and communications to SCE's in-language and underpenetrated areas continue to be a priority. SCE's CARE/FERA programs partner with internal departments such as Local Public Affairs (LPA), Consumer Affairs, Marketing, Corporate Communications, Strategic Engagement, Business Solutions, and the Mobile Energy Unit (MEU). SCE also conducts external outreach efforts with various chambers, foundations, faith-based and community-based organizations in different activities that target SCE's hard-to-reach customer base. Below are some of the internal and external outreach efforts SCE conducts on a monthly basis.

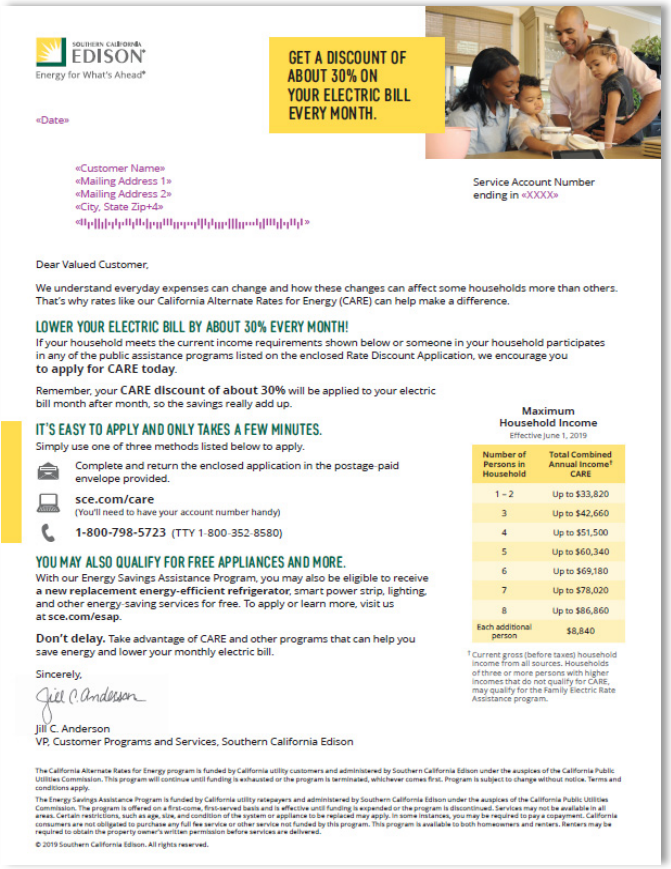
Internal Outreach

SCE's Customer Contact Center (CCC) continues to utilize various enrollment methods as appropriate to directly enroll customers in the CARE Program during incoming calls to the center. CARE is offered on all new customer turn-on request as well as when a customer expresses a need for help with their bill or has expressed financial hardship. CARE representatives will first offer to take the enrollment over the phone or if requested by the customer, be directly transferred to the Information Voice Response (IVR) system. The IVR allows customers who prefer a self-service option to enroll via sce.com. Additionally, if requested, the Customer Service Representative may alternately send a paper Rate Discount Application to the customer. These enrollment options provide customers choices and maximizes the opportunity for customers who are in need to enroll in CARE. During the month of September, SCE enrolled 5,902 eligible customers through CCC outreach efforts including web, phone, and mail-in enrollments.

Direct Mailers

In September, SCE sent approximately 220,000 direct mailers to non-CARE customers who may be eligible to enroll in the rate-discount program. The letters targeted customers who, based on advanced customer data analytics of existing CARE participants, may be of higher likelihood to enroll in CARE. Each targeted packet includes a letter showing the CARE income qualifications to enroll, a self-addressed, postage-paid return envelope, as well as a Rate Discount Application that has been pre-filled with the customer's information to make applying easier. The Q.3 2019 campaign's new creative is shown below.

Sample Direct Mail (English/Spanish):



SOUTHERN CALIFORNIA EDISON
Energy for What's Ahead®

GET A DISCOUNT OF ABOUT 30% ON YOUR ELECTRIC BILL EVERY MONTH.

«Date»

«Customer Name»
«Mailing Address 1»
«Mailing Address 2»
«City, State Zip+4»

Service Account Number ending in «XXXX»

Dear Valued Customer,

We understand everyday expenses can change and how these changes can affect some households more than others. That's why rates like our California Alternate Rates for Energy (CARE) can help make a difference.

LOWER YOUR ELECTRIC BILL BY ABOUT 30% EVERY MONTH!

If your household meets the current income requirements shown below or someone in your household participates in any of the public assistance programs listed on the enclosed Rate Discount Application, we encourage you **to apply for CARE today**.

Remember, your **CARE discount of about 30%** will be applied to your electric bill month after month, so the savings really add up.

IT'S EASY TO APPLY AND ONLY TAKES A FEW MINUTES.

Simply use one of three methods listed below to apply.

- Complete and return the enclosed application in the postage-paid envelope provided.
- **sce.com/care** (You'll need to have your account number handy)
- **1-800-798-5723** (TTY 1-800-352-8580)

YOU MAY ALSO QUALIFY FOR FREE APPLIANCES AND MORE.

With our Energy Savings Assistance Program, you may also be eligible to receive **a new replacement energy-efficient refrigerator**, smart power strip, lighting, and other energy-saving services for free. To apply or learn more, visit us at **sce.com/esap**.

Don't delay. Take advantage of CARE and other programs that can help you save energy and lower your monthly electric bill.

Sincerely,

Jill C. Anderson
VP, Customer Programs and Services, Southern California Edison

Maximum Household Income
Effective June 1, 2019

Number of Persons in Household	Total Combined Annual Income† CARE
1 – 2	Up to $33,820
3	Up to $42,660
4	Up to $51,500
5	Up to $60,340
6	Up to $69,180
7	Up to $78,020
8	Up to $86,860
Each additional person	$8,840

† Current gross (before taxes) household income from all sources. Households of three or more persons with higher incomes that do not qualify for CARE, may qualify for the Family Electric Rate Assistance program.

The California Alternate Rates for Energy program is funded by California utility customers and administered by Southern California Edison under the auspices of the California Public Utilities Commission. This program will continue until funding is exhausted or the program is terminated, whichever comes first. Program is subject to change without notice. Terms and conditions apply.

The Energy Savings Assistance Program is funded by California utility ratepayers and administered by Southern California Edison under the auspices of the California Public Utilities Commission. The program is offered on a first-come, first-served basis and is effective until funding is expended or the program is discontinued. Services may not be available in all areas. Certain restrictions, such as age, size, and condition of the system or appliance to be replaced may apply. In some instances, you may be required to pay a copayment. California consumers are not obligated to purchase any full fee service or other service not funded by this program. This program is available to both homeowners and renters. Renters may be required to obtain the property owner's written permission before services are delivered.

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In addition, to address earthquakes in Ridgecrest, California, SCE developed earthquake related communications to SCE customers who may have been impacted from the earthquakes. These communications were included in CARE mailer and sent to customers in the earthquake-impacted ZIP codes as shown in Section 1.2.2.

Vinnie, get a CARE discount of about 30% when you qualify. View online.
Ver este mensaje en español.

EDISON
Energy for What's Ahead™

LOWER YOUR ENERGY BILL BY ABOUT 30%.

Learn More

Dear Vinnie,

We understand that everyday expenses can have an impact on your household. That's why we offer some helpful ways to lower your monthly bill and conserve energy. You could get about 30% off your energy bill with the California Alternate Rates for Energy (CARE) program, or you may qualify for the Family Electric Rate Assistance (FERA) program.

If your household meets the current income requirements, or if someone in your household participates in any of the listed public assistance programs, you are qualified and can apply now.

CARE and FERA are just some of the many ways we are dedicated to providing affordable and reliable electricity for your home.

It's easy to find out if you qualify and apply online today.

Learn More

If you or someone you know has been affected by the Ridgecrest or Trona earthquakes, please visit sce.com/disastersupport for information about consumer protections, programs and services that can assist you.

Best regards,

Jill C. Anderson
Vice President, Customer Programs & Services
Southern California Edison

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Programs are funded by California utility customers and administered by Southern California Edison under the auspices of the California Public Utilities Commission. This program will continue until funding is exhausted or the program is terminated, whichever comes first. Program is subject to change without notice. Terms and conditions apply.

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Digital Media

For the month of September, SCE targeted the unique zip codes where the targeted direct mail was sent to eligible households. As part of the digital and social mass media plan. Digital Banner and Social Media ads are utilized for their geo-targeting capabilities to reinforces CARE messaging with eligible customers during key periods in specific zip codes when those areas where the mailers will be received.

During the month of September, approximately 55,000 emails were deployed to customers with a "high probability" of being eligible for CARE, consistent with Direct Mail recipient targeting. The email featured CARE program information and directs interested customers to the CARE pages of SCE.com to enroll.

In conjunction with the email, and similar to the earthquake-related communications, SCE included a link for earthquake-affected customers to learn more about SCE's assistance programs www.sce.com/disastesupport directly on the email.

Capitation Fee Program

The CARE/FERA Capitation Fee Program team is continuing its efforts to engage existing Capitation agencies while strategically registering additional contractors to overcome enrollment barriers, including language, culture, and special needs, to enroll the hardest-to-reach customers. Because of these efforts, the Capitation Fee Program continues to show enrollments from agencies previously inactive.

SCE currently has approximately 61 CARE Capitation Agencies who help income qualified customer gain assistance through the CARE and FERA program. In September, capitation contractors and outbound calling efforts successfully enrolled 53 new customers in the CARE Program. Current and ongoing campaign strategies and efforts include:

- Leveraging events sponsored by communities and cultural celebrations to reach populations that may be eligible to enroll in the CARE Program.
- Partnering with SCE personnel to leverage existing SCE relationships with FBOs, CBOs, and local governments.
- Utilizing existing channels to develop creative approaches for agencies to conduct CARE/FERA outreach, including community-based outreach events and fairs.

External Outreach

In September, SCE participated in the two below community/outreach events. One of which included the Rialto Pollution Prevention Fair that attracted many young families with an interest in learning about SCE's programs and ways to reduce their bill. SCE provided attendees with information for CARE requirements and program applications. In total there were more than 800 attendees who learned about low income programs and other energy efficiency programs available to them.

Date	Event Name	City	Estimated Interactions
9/14/2019	Charge Up LA	Los Angeles	700
9/21/2019	Rialto Pollution Prevention Fair	Rialto	100

2.2.2. Describe the efforts taken to reach and coordinate the CARE program with other related low-income programs to reach eligible customers.

SCE's enrolls new CARE customers through the Energy Assistance Fund (EAF) program which is an income-qualified program to help residential households pay their electric bill. EAF is funded through voluntary donations from SCE employees, shareholders and customers. EAF partners with the United Way of Greater Los Angeles and community-based organizations to process EAF assistance request and donations.

SCE coordinates CARE enrollment with other income-qualified programs, such as ESA, LIHEAP, and other low income-qualified programs offered through SoCalGas and certain water utilities. ESA participants are automatically enrolled in CARE each month, and LIHEAP participants are automatically enrolled in CARE quarterly. In September, SCE enrolled 3,183 eligible customers in CARE through data sharing with LIHEAP, ESA, SoCalGas, and water utilities.

As described in this report, the CARE Program continuously makes efforts to integrate messaging with the ESA Program at outreach events, communications, and marketing campaigns to inform attendees about the ESA and CARE program that are available to qualifying customers.

2.3. Recertification Complaints

SCE received one recertification complaint in September

A customer contacted SCE indicating they were having difficulty recertifying over the phone and requested an application to be sent in the mail. Customer called SCE back indicating they had not received the paper application. SCE assisted customer by completing recertification over the phone. Customer was satisfied and indicated they would call back if they had any additional recertification issues.

Appendix A: Energy Savings Assistance Program and CARE Tables

Program	Table	Title
ESA – Intensified Efforts in Response to the Aliso Canyon Natural Gas Leak Emergency	Table 1	Intensified ESA Activity in the Impacted Area Pursuant to D.16-04-040
ESA	Table 1	ESA Program Expenses
ESA	Table 1A	Expenses Funded From 2009-2016 Unspent ESA Program Funds
ESA	Table 2, 2A & 2B	Expenses and Energy Savings by Measures Installed
ESA	Table 3	Average Bill Savings per Treated Home
ESA	Table 4A	Homes Treated
ESA	Table 4B	Homes Unwilling/Unable to Participate
ESA	Table 5	Customer Summary
ESA	Table 6	Expenditures for Pilots and Studies
ESA	Table 7	Measures (Refrigerators and In Home Energy Education)
CARE	Table 1	CARE Program Expenses
CARE	Table 2	CARE Enrollment, Recertification, Attrition, and Penetration
CARE	Table 3A&B	CARE Post-Enrollment Verification Results
CARE	Table 4	CARE Self-Certification and Re-Certification Applications
CARE	Table 5	Enrollment by County
CARE	Table 6	Recertification Results
CARE	Table 7	Capitation Contractors
CARE	Table 8	Participants as of Month End
CARE	Table 9	CHANGES Expenditures
CARE	Table 10	CHANGES One-On-One Assistance
CARE	Table 11	CHANGES Group Assistance Sessions

Table 1: Intensified ESA Activity in the Impacted Area Pursuant to D.16-04-040

Reporting Month/Year – September 2019			
1. Total Homes Eligible:			**1,322,388**
2. Total Homes Visited in Aliso Canyon Territory:			**262,195**
2a. "Go-Back" Homes:			**166,003**
2b. First Touch Homes:			**92,599**
3. Percent of treated homes prioritized due to "High Usage":			**1.54%**
4. Percent of treated "Multi-Family" units prioritized:			**33.63%**
5. Percent of homes jointly treated by SCE and SoCalGas:			**45.75%**
6. Average Per Home Savings for Homes Treated as a result of suspended program rules:			**317.79 kWh / 0.043 kW**
7. Number of homes in the pipeline:			**1455**
8. Installed Measures by SoCalGas		9. **Installed Measures by SCE**	
HE Clothes Washers:	**N/A**	CFLs:	**416,616**
Water Heater Blankets:	**N/A**	Fluorescent Torchiere Lamps:	**10,334**
Low Flow Showerheads	**N/A**	LED A-Lamps:	**394,448**
Water Heater Pipe Insulation:	**N/A**	LED Torchiere and LED Reflector Lamps:	**52,462**
Faucet Aerator:	**N/A**	Tier 1 and Tier 2 Smart Power Strips:	**240,537**
Thermostatic Shower Valve:	**N/A**	Energy Education	**215,258**
Air Sealing/Envelope:	**N/A**	Refrigerator Replacement:	**23,512**
Attic Insulation:	**N/A**	Room A/C Replacement:	**724**
Duct Testing & Sealing:	**N/A**	Evaporative Cooler Installation:	**14,719**
Furnace Clean & Tune:	**N/A**	Pool Pump Replacement:	**2,949**
		Central A/C & Heat Pump Replacement:	**214**
Therms Saved:	**N/A**	kWh Saved:	**83,323,379**
		kW Saved:	**11,184**
Total Expenses:	**N/A**	Total Expenses:	**$160,530,799**

10. **SCE and SoCalGas are to prioritize near-term electric and natural gas savings respectively.**

    a. **Which measures have been identified as providing the highest near-term savings, and how are they being prioritized?**

    SCE has identified refrigerator replacements and pool pump replacements as "Go Back" targets due to their large near term, and enduring long term, energy savings. SCE analyzed data from assessed homes that did not previously qualify for replacement of these measures to identify homes most likely to qualify for replacement of these two high impact and cost-effective measures.

11. **SCE and SoCalGas should target a minimum average energy savings increase of 10 percent in the affected region as compared to pre-emergency savings for the duration of the emergency time period.**

    a. **Please provide your methodology for establishing pre-emergency baselines and comparing average energy savings achieved in the affected regions indicate and whether any automated measurement and verification tools are being utilized or considered.**

       A pre-emergency baseline was established from the 2015 program year. The 2015 total kWh and kW savings in the affected region was divided by 12 to obtain an average monthly savings number of 704,000 kWh and 97kW. From this baseline, the monthly savings goal in the Aliso Canyon area will be approximately 774,000 kWh and 107 kW. The estimated monthly targets are based on previous metered consumption analysis of an average treated home.

       SCE may validate the achieved savings using a bill comparison methodology as is consistently used for the ESA program for all IOUs. The pre- and post-treatment comparison of AMI consumption data for treated homes is based on the standard metered data-based measurement and verification protocols for measuring savings for ESA treated homes. The validation of achieved savings may use a combination of automated metered consumption and/or planned impact evaluation depending on the timing of data needs. The needed lag in metered consumption data analysis necessitates use of existing estimates for the required monthly reporting of program accomplishments.

    b. **Please also discuss your progress in achieving the 10 percent savings increase.** Since April 28, 2016, 76,881,005 kWh and 10,310 kW have been saved in the Aliso Canyon area, for an average of 20,078,872 kWh and 273 kW per month, which continues to exceed the 10 percent savings.

12. **SCE's and SoCalGas' suspension of the "3MM" and "Go-Back" rules should help capture significant savings of at least 4 and 3 percent respectively on average.**

    a. **Please provide your methodology for calculating average kWh saved for homes made eligible through the aforementioned rule-suspensions and indicate whether any automated measurement and verification tools are being utilized or considered.**

       SCE has determined 501 kWh per month baseline kWh usage of homes in the impacted area by averaging a sample of homes on CARE in Los Angeles, Orange, Riverside, San Bernardino, and Ventura counties, an area which approximates the impacted area. SCE will strive to attain 4% savings over this baseline, while still providing *all* eligible and feasible measures to qualified homes in the identified impacted area.

       See response to #11a above regarding automated measurement and verification tools.

13. **SCE and SoCalGas should provide the treatment of the most energy-intensive single- and multi-family properties and target high energy using households first.**

    a. **Please explain your strategy and progress identifying and targeting multi-family and high-usage homes.**

    SCE continues to leverage information determined via the CARE High Usage Verification process to identify and target energy intensive single-family, multi-family and mobile home households in the impacted area. Letters are sent to customers with the name and contact phone number for their local-area ESA program contractor, allowing interested customers to receive program information and a more direct ESA enrollment. Approximately 2% of the homes treated in Aliso Canyon area are CARE high usage customers.

14. **SCE and SoCalGas are to leverage program offerings outside of the ESA Program portfolio that could also achieve energy savings (such as demand response or deployment of solar thermal water heaters).**

    a. **Please discuss your strategy for encouraging customer participation in other demand response programs.**

    The CSI Thermal program had low participation rates and no longer has funding. SCE has ceased marketing the program.

    In addition, SCE's contractor's Program Representatives continue to review the ESA Program Customer Energy Education and Resource Guide with each program enrollee at time of in-home enrollment. This Energy Education focuses on no-cost actions these low income customers can take to save energy and reduce their bills. Included in this education is instruction on how to sign up for My Account, which provides them with additional time and money savings tools and opportunities to participate in residential energy efficiency rebate programs.

	A	B	C	D	E	F	G	H	I	J	K	L	M
1	**Energy Savings Assistance Program Table 1 - Expenses**												
2	**Southern California Edison**												
3	**Through September 2019**												
4		**Authorized Budget**			**Current Month Expenses**			**Year to Date Expenses**			**% of Budget Spent YTD**		
5	**ESA Program:**	**Electric**	**Gas**	**Total**	**Electric**	**Gas**	**Total**	**Electric**	**Gas**	**Total**	**Electric**	**Gas**	**Total**
6	**Energy Efficiency**												
7	Appliances	$ 21,628,600		$ 21,628,600	$ 1,388,925		$ 1,388,925	$ 10,688,955		$ 10,688,955	49%		49%
8	Domestic Hot Water	$ 31,348		$ 31,348	$ 1,822		$ 1,822	$ 16,546		$ 16,546	53%		53%
9	Enclosure	$ 218,022		$ 218,022	$ 8,594		$ 8,594	$ 78,537		$ 78,537	36%		36%
10	HVAC	$ 24,897,305		$ 24,897,305	$ 2,940,484		$ 2,940,484	$ 22,714,656		$ 22,714,656	91%		91%
11	Maintenance	$ 100,220		$ 100,220	$ -		$ -			$ -	0%		0%
12	Lighting	$ 1,013,054		$ 1,013,054	$ 852,765		$ 852,765	$ 7,192,876		$ 7,192,876	710%		710%
13	Miscellaneous	$ 2,631,912		$ 2,631,912	$ 599,470		$ 599,470	$ 4,675,991		$ 4,675,991	178%		178%
14	Customer Enrollment	$ 4,489,283		$ 4,489,283	$ 857,601		$ 857,601	$ 5,790,094		$ 5,790,094	129%		129%
15	In Home Education	$ 1,457,578		$ 1,457,578	$ 245,675		$ 245,675	$ 1,610,120		$ 1,610,120	110%		110%
16	Pilot	$ -		$ -	$ -		$ -	$ 14,862		$ 14,862	0%		0%
17	Multi-Family Common Area Measures	$ -		$ -	$ -		$ -			$ -	0%		0%
18	**Energy Efficiency TOTAL**	**$ 56,467,322**		**$ 56,467,322**	**$ 6,895,336**		**$ 6,895,336**	**$ 52,782,637**		**$ 52,782,637**	**93%**		**93%**
19													
20	Training Center	$ 539,344		$ 539,344	$ 10,191		$ 10,191	$ 106,251		$ 106,251	0%		0%
21	Inspections	$ 1,151,406		$ 1,151,406	$ 148,843		$ 148,843	$ 937,530		$ 937,530	81%		81%
22	Marketing and Outreach	$ 950,000		$ 950,000	$ 107,964		$ 107,964	$ 1,153,917		$ 1,153,917	121%		121%
23	Statewide Marketing Education and Outreach	$ -		$ -	$ -		$ -	$ -		$ -	0%		0%
24	Studies	$ 91,250		$ 91,250	$ (8,993)		$ (8,993)	$ 163,571		$ 163,571	179%		179%
25	Regulatory Compliance	$ 478,313		$ 478,313	$ 34,351		$ 34,351	$ 357,529		$ 357,529	75%		75%
26	General Administration	$ 3,879,027		$ 3,879,027	$ 331,886		$ 331,886	$ 3,145,443		$ 3,145,443	81%		81%
27	CPUC Energy Division	$ 60,000		$ 60,000	$ 972		$ 972	$ 48,533		$ 48,533	81%		81%
28													
29	**TOTAL PROGRAM COSTS**	**$ 63,616,662**		**$ 63,616,662**	**$ 7,520,550**		**$ 7,520,550**	**$ 58,695,412**		**$ 58,695,412**	**92%**		**92%**
30	**Funded Outside of ESA Program Budget**												
31	Indirect Costs				$ 104,359		$ 104,359	$ 906,943		$ 906,943			
32	NGAT Costs												
33													
34	[1] Reflects the authorized 2019 budget approved in SCE's Mid-Cycle Update AL 3824-E on January 4, 2019.												
35	[2] Financial data for Energy Efficiency total monthly and year-to-date expenses are obtainted from EMAPS; financial data for Training Center, Inspections, Marketing & Outreach, Measurement & Evaluation Studies, Regulatory Compliance, General Administration, and CPUC Energy Division monthly and year-to-date expenses are obtained from SAP. Expenses for categories authorized to utilize unspent funds are not included in the table, refer to ESA Table 1A.												
36	[X] Please indicate whether authorized budget includes shifted funds from previous years and/or prior program cycles. (Yes or No) If yes, please specify amount, date fund-shifting activity occurred, date of fund-shifting request and related approval is applicable.												
37	[3] Financial data for Marketing and Outreach includes a credit received as accounting adjustments in May.												
38	Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.												

Energy Savings Assistance Program Table 1A - Expenses Funded From 2009-2016 "Unspent ESA Program Funds"
Southern California Edison
Through September 2019

	Authorized Budget			Current Month Expenses			Year to Date Expenses			% of Budget Spent YTD		
ESA Program [1]:	**Electric**	**Gas**	**Total**	**Electric**	**Gas**	**Total**	**Electric**	**Gas**	**Total**	**Electric**	**Gas**	**Total**
Energy Efficiency												
Multi-Family Common Area Measures	$ 4,500,000		$ 4,500,000	$ -		$ -	$ -		$ -	0%		0%
Leveraging - CSD [2]	$ 1,000,000		$ 1,000,000			$ -			$ -	0%		0%
Climate Zone 13 Central AC and AC related measures	$ 6,666,260		$ 6,666,260	$ 980,983		$ 980,983	$ 7,032,609		$ 7,032,609			
Additional Authorized Funds for Treated customers	$ 1,790,634		$ 1,790,634			$ -			$ -	0%		0%
Additional Regulatory Compliance Cost	$ 93,750		$ 93,750									
HE Clothes Washer	$ 3,318,844		$ 3,318,844			$ -			$ -	0%		0%
Powerstrip Tier II	$ 2,286,161		$ 2,286,161	$ 240,168		$ 240,168	$ 1,994,053		$ 1,994,053	87%		87%
TOTAL PROGRAM BUDGET/EXPENSES	**$ 19,655,649**		**$ 19,655,649**	**$ 1,221,151**		**$ 1,221,151**	**$ 9,026,662**		**$ 9,026,662**			

NOTE: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

[1] Reflects the authorized 2019 budget approved in SCE's Mid-Cycle Update AL 3824-E on January 4, 2019.

[2] Financial data for monthly and year-to-date expenses for Additional Regulatory Compliance Costs category are obtained from SAP; financial data for monthly and year-to-date expenses for remaining categories are obtainted from EMAPS.

Energy Savings Assistance Program Table 2
Southern California Edison
Through September 2019

Measures	Units	ESA Program (Summary)Total						Units	ESA Program (First Touch Homes Treated)						Units	ESA Program (Re-Treated Homes/Go Backs)						Units	ESA Program (Aliso Canyon - SCG & SCE) [6]					
		Year-To-Date Completed & Expensed Installation							Year-To-Date Completed & Expensed Installation							Year-To-Date Completed & Expensed Installation							Year-To-Date Completed & Expensed Installation					
		Quantity Installed	kWh [4] (Annual)	kW [4] (Annual)	Therms [4] (Annual)	Expenses ($) [7]	% of Expenditure		Quantity Installed	kWh[4] (Annual)	kW[4] (Annual)	Therms[4] (Annual)	Expenses ($)	% of Expenditure		Quantity Installed	kWh[4] (Annual)	kW[4] (Annual)	Therms[4] (Annual)	Expenses ($)	% of Expenditure		Quantity Installed	kWh[4] (Annual)	kW[4] (Annual)	Therms[4] (Annual)	Expenses ($)	% of Expenditure
Appliances		(K+S)	(L+T)	(M+U)	(N+V)	(O+W)																						
High Efficiency Clothes Washer	Each	-	-	-		$ -		Each	-	-	-		$ -		Each	-	-	-		$ -		Each	-	-	-		$ -	0.0%
Refrigerators	Each	10,139	5,131,208	618		$ 10,688,955	17.00%	Each	8,517	4,314,739	520		$ 8,967,912	14.7%	Each	1,622	816,469	98		$ 1,721,043	2.9%	Each	8,815	4,516,444	544		$ 9,279,970	15.4%
Microwaves [6]	Each	-	-	-		$ -		Each	-	-	-		$ -		Each	-	-	-		$ -		Each	-	-	-		$ -	0.0%
Domestic Hot Water																												
Water Heater Blanket	Home	2	352	0		$ 102	0.0%	Home	2	352	0		$ 102	0.0%	Home	-	-	-		$ -		Home	2	352	0		$ 102	0.0%
Low Flow Shower Head	Home	312	49,178	6		$ 12,904	0.0%	Home	297	46,765	6		$ 12,309	0.0%	Home	15	2,413	0		$ 595	0.0%	Home	275	44,337	5		$ 11,222	0.0%
Water Heater Pipe Insulation	Home	14	2,101	0		$ 414	0.0%	Home	14	2,101	0		$ 414	0.0%	Home	-	-	-		$ -		Home	13	2,017	0		$ 394	0.0%
Faucet Aerator	Home	275	43,714	5		$ 3,127	0.0%	Home	264	41,821	5		$ 2,997	0.0%	Home	11	1,893	0		$ 130	0.0%	Home	243	39,503	5		$ 2,795	0.0%
Water Heater Repair/Replacement	Each	-	-	-		$ -		Each	-	-	-		$ -		Each	-	-	-		$ -		Each	-	-	-		$ -	0.0%
Thermostatic Shower Valve	Each	-	-	-		$ -		Each	-	-	-		$ -		Each	-	-	-		$ -		Each	-	-	-		$ -	0.0%
Combined Showerhead/TSV	Each							Each							Each							Each	-	-	-	-	$ -	0.0%
Heat Pump Water Heater	Each							Each							Each							Each	-	-	-	-	$ -	0.0%
Tub Diverter/ Tub Spout	Each							Each							Each							Each	-	-	-	-	$ -	0.0%
Thermostat-controlled Shower Valve	Each							Each							Each							Each	-	-	-	-	$ -	0.0%
Enclosure																												
Air Sealing / Envelope [1]	Home	549	(187,952)	(81)		$ 68,556	0.1%	Home	520	(170,181)	(72)		$ 62,722	0.1%	Home	29	(17,771)	(8)		$ 5,834	0.0%	Home	481	(175,068)	(78)		$ 59,593	0.1%
Caulking	Home							Home							Home							Home	-	-	-	-	-	0.0%
Attic Insulation	Home	5	-	-		$ 9,981	0.0%	Home	5	-	-		$ 9,981	0.0%	Home							Home	4	-	-		$ 7,731	0.0%
HVAC																												
FAU Standing Pilot Conversion	Each	-	-	-		$ -		Each	-	-	-		$ -		Each	-	-	-		$ -		Each	-	-	-		$ -	0.0%
Furnace Repair/Replacement[5]	Each	-	-	-		$ -		Each	-	-	-		$ -		Each	-	-	-		$ -		Each	-	-	-		$ -	0.0%
Room A/C Replacement	Each	646	(186,134)	(29)		$ 574,715	0.9%	Each	487	(139,250)	(21)		$ 433,432	0.7%	Each	159	(46,884)	(7)		$ 141,283	0.2%	Each	352	(104,049)	(16)		$ 305,701	0.5%
Central A/C replacement	Each	4,214	1,469,454	181		$ 19,137,036	31.1%	Each	3,437	1,206,712	147		$ 15,450,176	25.1%	Each	777	262,742	34		$ 3,686,860	6.0%	Each	1,823	631,595	78		$ 7,897,939	13.2%
Heat Pump Replacement	Each	220	248,388	111		$ 846,393	1.3%	Each	197	219,033	98		$ 758,313	1.2%	Each	23	29,355	13		$ 88,080	0.2%	Each	133	148,617	68		$ 493,921	0.8%
Evaporative Cooler (Replacement)	Each	-	-	-		$ -	0.0%	Each	-	-	-		$ -	0.0%	Each	-	-	-		$ -	0.0%	Each	-	-	-		$ -	0.0%
Evaporative Cooler (Installation)	Each	7,781	4,650,492	715		$ 8,251,782	13.5%	Each	6,708	4,007,358	616		$ 7,113,159	11.6%	Each	1,073	643,134	99		$ 1,138,623	1.9%	Each	6,072	3,628,290	557		$ 6,427,957	10.6%
Duct Testing and Sealing[5]	Home	4,122	80,055	1		$ 937,340	1.5%	Home	3,369	68,370	1		$ 774,090	1.3%	Home	753	11,685	0		$ 163,250	0.3%	Home	1,816	54,861	1		$ 445,350	0.7%
Energy Efficient Fan Control	Home							Home							Home							Home	-	-	-	-	$ -	0.0%
Prescriptive Duct Sealing	Home							Home							Home							Home	-	-	-	-	$ -	0.0%
High Efficiency Forced Air Unit (HE FAU)	Home							Home							Home							Home	-	-	-	-	$ -	0.0%
A/C Time Delay	Home							Home							Home							Home	-	-	-	-	$ -	0.0%
Maintenance																												
Furnace Clean and Tune[5]	Home							Home							Home							Home	-	-	-	-	$ -	0.0%
Central A/C Tune up	Home							Home							Home							Home	-	-	-	-	$ -	0.0%
Lighting																												
Interior Hard wired LED fixtures	Each							Each							Each							Each	-	-	-	-	$ -	0.0%
Compact Fluorescent Lights (CFL)	Each	114	1,877	0		$ 825	0.0%	Each	114	1,877	0		$ 825	0.0%	Each							Each	19	309	0		$ 137	0.0%
Torchiere	Each	1	96	0		$ 56	0.0%	Each	1	96	0		$ 56	0.0%	Each							Each	1	96	0		$ 56	0.0%
Exterior Hard wired CFL fixture	Each	11	385	0		$ 990	0.0%	Each	8	280	0		$ 720	0.0%	Each	3	105	0		$ 270		Each	4	140	0		$ 360	0.0%
Exterior Hard wired LED fixtures	Each	490	9,042	0		$ 41,370	0.1%	Each	345	6,714	0		$ 29,629	0.1%	Each	145	2,329	0		$ 11,741	0.0%	Each	196	4,749	0		$ 17,659	0.0%
Torchiere LED	Each	24,655	1,748,053	207		$ 1,726,509	2.7%	Each	20,423	1,447,289	170		$ 1,430,828	2.2%	Each	4,232	300,764	36		$ 295,680	0.5%	Each	23,351	1,651,651	196		$ 1,635,499	2.5%
Occupancy Sensor	Each						-	Each							Each							Each	-	-	-	-	$ -	0.0%
LED Night Lights	Each							Each							Each							Each	-	-	-	-	$ -	0.0%
LED Diffuse Bulb (60W Replacement)	Each							Each							Each							Each	-	-	-	-	$ -	0.0%
LED Reflector Bulb	Each	9,069	193,361	24		$ 75,701	0.1%	Each	8,150	173,547	21		$ 68,056	0.1%	Each	919	19,814	2		$ 7,645	0.0%	Each	8,710	185,388	23		$ 72,867	0.1%
LED Reflector Downlight Retrofit Kits	Each							Each							Each							Each	-	-	-	-	$ -	0.0%
LED A-Lamps	Each	580,020	22,511,328	2,731		$ 5,347,426	9.0%	Each	460,461	17,861,992	2,159		$ 4,234,994	7.1%	Each	119,559	4,649,336	572		$ 1,112,432	1.9%	Each	526,480	20,331,478	2,455		$ 4,842,599	8.2%
Miscellaneous																												
Pool Pumps	Each	1,459	1,615,126	507		$ 1,750,617	2.9%	Each	1,283	1,416,234	445		$ 1,544,319	2.6%	Each	176	198,892	62		$ 206,298	0.4%	Each	1,127	1,243,632	390		$ 1,331,317	2.2%
Smart Power Strips - Tier 1	Each	67,774	(1,017,546)	(138)		$ 2,925,374	4.5%	Each	53,005	(791,373)	(107)		$ 2,287,861	3.5%	Each	14,769	(226,173)	(31)		$ 637,513	1.0%	Each	65,050	(984,099)	(134)		$ 2,809,139	4.3%
Smart Power Strips - Tier 2	Each	31,599	4,384,739	871		$ 1,994,053	3.1%	Each	25,483	3,532,305	700		$ 1,610,010	2.5%	Each	6,116	852,433	170		$ 384,043	0.6%	Each	28,413	3,918,811	770		$ 1,790,383	2.8%
Pilots																												
Customer Enrollment																												
Outreach & Assessment	Home	76,765	-	-		$ 5,790,094	9.0%	Home	62,094	-	-		$ 4,739,633	7.3%	Home	14,671	-	-		$ 1,050,461	1.7%	Home	68,166	-	-		$ 5,012,952	7.9%
In-Home Education	Home	65,384	-	-		$ 1,610,120	2.5%	Home	52,755	-	-		$ 1,299,835	2.0%	Home	12,629	-	-		$ 310,285	0.5%	Home	57,909	-	-		$ 1,429,215	2.2%
Total Savings/Expenditures			40,747,318	5,729	-	$ 61,794,437				33,246,781	4,687	-	$ 50,832,372				7,500,537	1,042	-	$ 10,962,065				35,139,053	4,864	-	$ 43,874,858.41	
Total Households Weatherized [2]		549							549							-							481					

Households Treated	Total (K+S)	First Touches	Re-treated Homes/Go-Backs	Aliso Canyon
- Single Family Households Treated	Home 47,492	Home 37,273	Home 10,219	Home 41,047
- Multi-family Households Treated	Home 18,242	Home 15,805	Home 2,437	Home 17,863
- Mobile Homes Treated	Home 4,290	Home 3,380	Home 910	Home 3,769
Total Number of Households Treated	Home 70,024	Home 56,458	Home 13,566	Home 62,679
# Eligible Households to be Treated for PY [3]	Home 103,621	Home 86,145	Home 16,453	Home
% of Households Treated	% 68%	% 66%	% 82%	%
- Master-Meter Households Treated	Home 11,708	Home 10,109	Home 1,599	Home 11,092

[1] Envelope and Air Sealing Measures may include outlet cover plate gaskets, attic access weatherization, weatherstripping - door, caulking and minor home repairs. Minor home repairs predominantly are door jamb repair / replacement, door repair, and window putty.

[2] Weatherization may consist of attic insulation, attic access weatherization, weatherstripping - door, caulking, & minor home repairs

[3] Based on Resolution E-4885 approving SCE's Authorized CARE and ESA Programs Conforming AL 3585-E and Supplemental AL 3585-E-A filed in compliance with D.16-11-022.

[4] All savings are calculated based on Evergreen Economics "Impact Evaluation of the 2011 CA Low Income Energy Efficiency Program, Final Report." August 30, 2013

[5] Costs exclude support costs that are included in Table 1; excludes costs for common area measures, refer to ESA Table 2B.
[6] Data for Aliso Canyon includes "First Touches and Re-Treatments".
[7] Expenses for fluorescent lighting reflect installations completed on or before December 31, 2017 and invoiced in 2018.
Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD

Energy Savings Assistance Program Table 2A
Southern California Edison
Through September 2019

		ESA Program - CSD Leveraging					
		Year-To-Date Completed & Expensed Installation					
Measures	Units	Quantity Installed	kWh[3] (Annual)	kW[3] (Annual)	Therms[3] (Annual)	Expenses ($)	% of Expenditure
Appliances							
High Efficiency Clothes Washer	Each	-	-	-	-	$ -	0.0%
Refrigerators	Each	-	-	-	-	$ -	0.0%
Microwaves [4]	Each	-	-	-	-	$ -	0.0%
Domestic Hot Water							
Water Heater Blanket	Home	-	-	-	-	$ -	0.0%
Low Flow Shower Head	Home	-	-	-	-	$ -	0.0%
Water Heater Pipe Insulation	Home	-	-	-	-	$ -	0.0%
Faucet Aerator	Home	-	-	-	-	$ -	0.0%
Water Heater Repair/Replacement	Each	-	-	-	-	$ -	0.0%
Thermostatic Shower Valve	Each	-	-	-	-	$ -	0.0%
Combined Showerhead/TSV	Each	-	-	-	-	$ -	0.0%
Heat Pump Water Heater	Each	-	-	-	-	$ -	0.0%
Tub Diverter/ Tub Spout	Each	-	-	-	-	$ -	0.0%
Thermostat-controlled Shower Valve	Each	-	-	-	-	$ -	0.0%
Enclosure							
Air Sealing / Envelope [1]	Home	-	-	-	-	$ -	0.0%
Caulking	Home	-	-	-	-	-	0.0%
Attic Insulation	Home	-	-	-	-	$ -	0.0%
HVAC							
FAU Standing Pilot Conversion	Each	-	-	-	-	$ -	0.0%
Furnace Repair/Replacement	Each	-	-	-	-	$ -	0.0%
Room A/C Replacement	Each	-	-	-	-	$ -	0.0%
Central A/C replacement	Each	-	-	-	-	$ -	0.0%
Heat Pump Replacement	Each	-	-	-	-	$ -	0.0%
Evaporative Cooler (Replacement)	Each	-	-	-	-	$ -	0.0%
Evaporative Cooler (Installation)	Each	-	-	-	-	$ -	0.0%
Duct Testing and Sealing	Home	-	-	-	-	$ -	0.0%
Energy Efficient Fan Control	Home	-	-	-	-	$ -	0.0%
Prescriptive Duct Sealing	Home	-	-	-	-	$ -	0.0%
High Efficiency Forced Air Unit (HE FAU)	Home	-	-	-	-	$ -	0.0%
A/C Time Delay	Home	-	-	-	-	$ -	0.0%
Maintenance							
Furnace Clean and Tune	Home	-	-	-	-	$ -	0.0%
Central A/C Tune up	Home	-	-	-	-	$ -	0.0%
Lighting							
Interior Hard wired LED fixtures	Each	-	-	-	-	$ -	0.0%
Exterior Hard wired LED fixtures	Each	-	-	-	-	$ -	0.0%
Torchiere LED	Each	-	-	-	-	$ -	0.0%
Occupancy Sensor	Each	-	-	-	-	$ -	0.0%
LED Night Lights	Each	-	-	-	-	$ -	0.0%
LED Diffuse Bulb (60W Replacement)	Each	-	-	-	-	$ -	0.0%
LED Reflector Bulb	Each	-	-	-	-	$ -	0.0%
LED Reflector Downlight Retrofit Kits	Each	-	-	-	-	$ -	0.0%
LED A-Lamps	Each	-	-	-	-	$ -	0.0%
Miscellaneous							
Pool Pumps	Each	-	-	-	-	$ -	0.0%
Smart Power Strips - Tier 1	Each	-	-	-	-	$ -	0.0%
Smart Power Strips - Tier 2	Each	-	-	-	-	$ -	0.0%
Pilots							
Customer Enrollment							
Outreach & Assessment	Home	-				$ -	0.0%
In-Home Education	Home	-				$ -	0.0%
Total Savings/Expenditures			-	-	-	$ -	0.0%
Total Households Weatherized [2]							
CSD MF Tenant Units Treated			**Total**				
			-				
			-				

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect

[1] Envelope and Air Sealing Measures may include outlet cover plate gaskets, attic access weatherization, weatherstripping - door, caulking and minor home repairs. Minor home repairs predominantly are door jamb repair / replacement, door repair, and window putty.

[2] Weatherization may consist of attic insulation, attic access weatherization, weatherstripping - door, caulking, & minor home repairs.

[3] All savings are calculated based on the following sources:

Energy Savings Assistance Common Area Measures Program Table 2B
Southern California Edison
Through September 2019

	Table 2B ESA Program - Multifamily Common Area Measures[5]						
		Year-To-Date Completed & Expensed Installation					
ESA CAM Measures[1,6]	Units (of Measure such as "each")	Quantity Installed	kWh (Annual)	kW (Annual)	Therms (Annual)	Expenses ($)	% of Expenditure
Appliances							
High Efficiency Clothes Washer	Each	-	-	-		$ -	
Refrigerators	Each	-	-	-		$ -	
Freezer	Each	-	-	-		$ -	
Domestic Hot Water							
Water Heater Blanket	Home	-	-	-		$ -	
Low Flow Shower Head	Home	-	-	-		$ -	
Water Heater Pipe Insulation	Home	-	-	-		$ -	
Faucet Aerator	Home	-	-	-		$ -	
Envelope							
Enclosure							
Air Sealing / Envelope [1]	Home	-	-	-		$ -	
Caulking	Home	-	-	-		$ -	
Attic Insulation	Home	-	-	-		$ -	
HVAC							
FAU Standing Pilot Conversion	Each	-	-	-		$ -	
Furnace Repair/Replacement	Each	-	-	-		$ -	
Room A/C Replacement	Each	-	-	-		$ -	
Central A/C replacement	Each	-	-	-		$ -	
Heat Pump Replacement	Each	-	-	-		$ -	
Evaporative Cooler (Installation)	Each	-	-	-		$ -	
Duct Testing and Sealing	Home	-	-	-		$ -	
MF Smart Thermostat	Each	-	-	-		$ -	
Lighting							
MF Landscape Lighting	Each						
MF LED A-Lamp	Each						
MF LED Exit Sign	Each						
MF LED Exterior Fixture	Each						
MF LED Interior Fixture	Each						
MF LED PL-Lamps	Each						
MF LED Pool and Spa Lighting	Each						
MF LED Reflector Lamp	Each						
MF LED Torchiere Lamp	Each	-	-	-		$ -	
Miscellaneous							
Pool Pumps	Each	-	-	-		$ -	
Smart Power Strips - Tier 1	Each	-	-	-		$ -	
New - Smart Power Strips - Tier 2	Each	-	-	-		$ -	
Ancillary Services							
Audit[4]							
Total	-	0	0	0	0	0	

Multifamily Properties Treated	Number
Total Number of Multifamily Properties Treated[2]	
Subtotal of Master-metered Multifamily Properties Treated	
Total Number of Multifamily Tenant Units w/in Properties Treated[3]	

ESA Program - Multifamily Common Area	Year to Date Expenses			
	Electric	Gas	Total	
Administration				
Direct Implementation (Non-Incentive)				
Direct Implementation				*<<Includes measures costs*
TOTAL MF CAM COSTS	$ -	$ -	$ -	

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

Standard Notes 1 - 6 (do not delete)

1. Measures are customized by each IOU, see 'Table 2B-1, Eligible Measures List'. Measures list may change based on available information on both costs and benefits and may vary across climate zones. Each IOU should fill out Table 2B as it pertains to their program. Table 2B-1 Column A should match Table 2B Column A for eligible (not canceled) measures.

2. Multifamily properties are sites with at least five (5) or more dwelling units. The properties may have multiple buildings.

3. Multifamily tenant units are the number of dwelling units located within properties treated. This number does not represent the same number of dwellings treated as captured in table 2A.

4. Audit costs may be covered by other programs or projects may utilize previous audits. Not all participants will have an audit cost associated with their project.

5. Applicable to Deed-Restricted, government and non-profit owned multi-family buildings described in D.16-11-022, modified by D.17-12-009, where 65% of tenants are income eligible based (at or below 200% of the Federal Poverty Guidelines).

Energy Savings Assistance CAM Program Table 2B-1, Eligible Common Area Measures List
Southern California Edison
Through September 2019

Common Area Measures Category and Eligible Measures Title [1]	Effective Date	End Date[2]	Eligible Climate Zones [3]
Appliances			
High Efficiency Clothes Washer	10/1/2018	12/31/2018	All
Refrigerators	10/1/2018	12/31/2018	All
Freezer	10/1/2018	12/31/2018	All
Domestic Hot Water			
Water Heater Blanket	10/1/2018	12/31/2018	All
Low Flow Shower Head	10/1/2018	12/31/2018	All
Water Heater Pipe Insulation	10/1/2018	12/31/2018	All
Faucet Aerator	10/1/2018	12/31/2018	All
Envelope			
Enclosure			
Air Sealing / Envelope [1]	10/1/2018	12/31/2018	All
Caulking	10/1/2018	12/31/2018	All
Attic Insulation	10/1/2018	12/31/2018	All
HVAC			
Room A/C Replacement	10/1/2018	12/31/2018	10, 13, 14, 15, 16
Central A/C replacement	10/1/2018	12/31/2018	13, 14, 15
Heat Pump Replacement	10/1/2018	12/31/2018	13, 14, 15
Evaporative Cooler (Installation)	10/1/2018	12/31/2018	10, 13, 14, 15, 16
MF Smart Thermostat	10/1/2018	12/31/2018	10, 13, 14, 15, 16
Lighting			
MF Landscape Lighting	10/1/2018	12/31/2018	All
MF LED A-Lamp	10/1/2018	12/31/2018	All
MF LED Exit Sign	10/1/2018	12/31/2018	All
MF LED Exterior Fixture	10/1/2018	12/31/2018	All
MF LED Interior Fixture	10/1/2018	12/31/2018	All
MF LED PL-Lamps	10/1/2018	12/31/2018	All
MF LED Pool and Spa Lighting	10/1/2018	12/31/2018	All
MF LED Reflector Lamp	10/1/2018	12/31/2018	All
MF LED Torchiere Lamp	10/1/2018	12/31/2018	All
MF LED T5 UL Type A	TBA	12/31/2018	All
MF LED T8 UL Type A	TBA	12/31/2018	All
Miscellaneous			
Pool Pumps	10/1/2018	12/31/2018	All
Smart Power Strips - Tier 1	10/1/2018	12/31/2018	All
New - Smart Power Strips - Tier 2	10/1/2018	12/31/2018	All

Standard Notes (do not delete)

1. Measures list may change based on available information on both costs and benefits (including energy benefits as well as non-energy benefits) and may vary across climate zones. This is not a list of installed measures, it is a list of eligible measures. T**able 2B-1 Column A should match Table 2B Column A for eligible (not canceled) measures.**

2. Only complete if measure is canceled or discontinued
3. Defined as CEC California Building Climate Zones https://www.energy.ca.gov/maps/renewable/building_climate_zones.html

	A	B
1	**Energy Savings Assistance Program Tables 3A-C - Energy Savings and Average Bill Savings per Treated Home/Common Area**	
2	**Southern California Edison**	
3	**Through September 2019**	
4		
5	**Table 3A-1, ESA Program**	
6	Annual kWh Savings	40,747,318
7	Annual Therm Savings	
8	Lifecycle kWh Savings	544,102,062
9	Lifecycle Therm Savings	
10	Current kWh Rate	0.130
11	Current Therm Rate	
12	Number of Treated Households	70,024
13	Average 1st Year Bill Savings / Treated households	$75.64
14	Average Lifecycle Bill Savings / Treated Household	$1,010.07
15		
16		
17	**Table 3A-2, ESA Program - CSD Leveraging**	
18	Annual kWh Savings	-
19	Annual Therm Savings	-
20	Lifecycle kWh Savings	-
21	Lifecycle Therm Savings	-
22	Current kWh Rate	$ -
23	Current Therm Rate	$ -
24	Average 1st Year Bill Savings / Treated Households	$ -
25	Average Lifecycle Bill Savings / Treated Household	$ -
26		
27		
28	**Table 3A-3, Summary - ESA Program/CSD Leveraging**	
29	Annual kWh Savings	40,747,318
30	Annual Therm Savings	-
31	Lifecycle kWh Savings	544,102,062
32	Lifecycle Therm Savings	-
33	Current kWh Rate	$ 0.13
34	Current Therm Rate	$ -
35	Average 1st Year Bill Savings / Treated Households	$ 75.64
36	Average Lifecycle Bill Savings / Treated Households	$ 1,010.07
37		
38	[1] Summary is the sum of ESA Program + CSD Leveraging	
39		
40	**Table 3B, ESA Program - Multifamily Common Area**	
41	Annual kWh Savings	-
42	Annual Therm Savings	-
43	Lifecycle kWh Savings	-
44	Lifecycle Therm Savings	-
45	Current kWh Rate	$ -
46	Current Therm Rate	$ -
47	Average 1st Year Bill Savings / Treated Property	$ -
48	Average Lifecycle Bill Savings / Treated Property	$ -
49		
50		

	A	B	C	D	E	F	G
1	**Energy Savings Assistance Program Table 4 - Homes/Buildings Treated**						
2	**Southern California Edison**						
3	**Through September 2019**						
4							
5	**Table 4A-1, ESA Program**						
6		**Eligible Households**			**Households Treated YTD**		
7	**County**	**Rural [1]**	**Urban**	**Total**	**Rural**	**Urban**	**Total**
8	FRESNO	-	520	520	0	0	0
9	IMPERIAL	188	-	188	0	1	1
10	INYO	1,271	5	1,276	21	0	21
11	KERN	17,281	13,069	30,350	1,376	6	1,382
12	KINGS	8,357	-	8,357	271	0	271
13	LOS ANGELES	3,064	541,092	544,156	390	29,169	29,559
14	MADERA	-	3	3	0	0	0
15	MONO	1,568	0	1,568	1	0	1
16	ORANGE	0	201,377	201,377	0	8,421	8,421
17	RIVERSIDE	93,008	97,623	190,631	1,683	9,355	11,038
18	SAN BERNARDINO	36,377	189,139	225,516	1,888	14,013	15,897
19	SANDIEGO	1	-	1	0	0	0
20	SANTA BARBARA	-	18,004	18,004	0	34	34
21	TULARE	45,643	13,443	59,086	1,701	839	2,540
22	TUOLUMNE	-	-	0	0	0	0
23	VENTURA	2,581	63,378	65,959	49	810	859
24	**Total**	**209,340**	**1,137,652**	**1,346,992**	**7,380**	**62,648**	**70,024**
25							
26							
27	**Table 4B, ESA Program - CSD Leveraging**						
28					**Households Treated YTD**		
29	**County**				**Rural**	**Urban**	**Total**
30							**0**
31							**0**
32	**Total**				**0**	**0**	**0**
33							
34							
35	**Table 4C, ESA Program - Multifamily Common Area**						
36					**Properties Treated YTD**		
37	**County**				**Rural**	**Urban**	**Total**
38					0	0	**0**
39							**0**
40	**Total**				**0**	**0**	**0**
41							
42	[1] For IOU low income-related and Energy Efficiency reporting and analysis, the Goldsmith definition is applied.						
43	**Note:** Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.						

Energy Savings Assistance Program Table 4A-2, Homes Unwilling / Unable to Participate
Southern California Edison
Through September 2019

ESA Program

	Reason Provided						
County	**Customer Unwilling/Declined Program Measures**	**Customer Unavailable - Scheduling Conflicts**	**Hazardous Environment (unsafe/unclean)**	**Landlord Refused to Authorize Participation**	**Household Exceeds Allowable Limits**	**Unable to Provide Required Documentation**	**Other Infeasible/ Ineligible**
Fresno	0	0	0	0	0	0	0
Imperial	0	0	0	0	0	0	0
Inyo	0	1	0	3	0	17	21
Kern	1	7	0	65	17	139	661
Kings	7	7	0	5	6	9	278
Los Angeles	41	94	1	1,607	274	3,501	14,036
Madera	0	0	0	0	0	0	0
Mono	0	0	0	3	0	3	3
Orange	17	31	0	418	88	887	5,057
Riverside	74	115	1	673	160	857	5,235
San Bernardino	102	446	3	974	184	1,461	8,607
San Diego	0	0	0	0	0	0	1
Santa Barbara	0	1	0	0	5	0	60
Tulare	54	65	0	31	20	82	1,594
Tuolumne	0	0	0	0	0	0	0
Ventura	4	12	0	37	29	80	580
Total	**300**	**779**	**5**	**3,816**	**783**	**7,036**	**36,133**

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

Energy Savings Assistance Program Table 5 - Energy Savings Assistance Program Customer Summary
Southern California Edison
Through September 2019

Table 5A, ESA Program

	Gas & Electric				Gas Only				Electric Only				Total					
		(Annual)				(Annual)				(Annual)				(Household Count)		(Annual)		
Month	# of Household Treated by Month	Therm	kWh	kW	# of Household Treated by Month	Therm	kWh	kW	# of Household Treated by Month	Therm	kWh	kW	# of Household Treated by Month	# of First-Tourch	# of Re-treatment	Therm	kWh	kW
January					-	-	-	-	5,286		3,557,143	488	5,286				3,557,143	488
February									6,092		3,946,773	546	6,092				7,503,916	1,034
March									8,605		5,655,824	791	8,605				13,159,043	1,825
April									4,243		2,831,258	390	4,243				15,990,300	2,215
May									12,516		8,187,548	1,141	12,516				24,177,849	3,356
June									6,835		4,239,624	608	6,835				28,417,473	3,964
July									10,071		5,278,161	761	10,071				33,695,799	4,725
August									6,119	-	2,922,025	420	6,119			-	36,618,356	5,145
September									10,257		4,128,962	584	10,257				40,747,423	5,730
October										-			-			-	-	-
November										-			-			-	-	-
December										-			-			-	-	-
YTD	**-**	**-**	**-**	**-**	**-**	**-**	**-**	**-**	**70,024**		**40,747,318**	**5,729**	**70,024**				40,747,423	5,730

YTD Total Energy Impacts for all fuel types should equal YTD energy impacts that are reported every month Table 2.
Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

Table 5B, ESA Program - CSD Leveraging

	Gas & Electric				Gas Only				Electric Only				Total			
		(Annual)				(Annual)				(Annual)				(Annual)		
Month	# of Household Treated by Month	Therm	kWh	kW	# of Household Treated by Month	Therm	kWh	kW	# of Household Treated by Month	Therm	kWh	kW	# of Household Treated by Month	Therm	kWh	kW
January																
February																
March																
April																
May																
June																
July																
August																
September																
October																
November																
December																
YTD	**-**	**-**	**-**	**-**	**-**	**-**	**-**	**-**	**-**	**-**	**-**	**-**	**-**	**-**	**-**	**0**

YTD Total Energy Impacts for all fuel types should equal YTD energy impacts that are reported every month Table 2A.
Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

Table 5C, ESA Program - Multifamily Common Area

	Gas & Electric				Gas Only				Electric Only				Total			
		(Annual)				(Annual)				(Annual)				(Annual)		
Month	# of Properties Treated by Month	Therm	kWh	kW	# of Properties Treated by Month	Therm	kWh	kW	# of Properties Treated by Month	Therm	kWh	kW	# of Properties Treated by Month	Therm	kWh	kW
January									-		-	-			-	-
February									-		-	-			-	-
March									-		-	-			-	-
April									-		-	-			-	-
May									-		-	-			-	-
June									-		-	-			-	-
July									-		-	-			-	-
August																
September																
October																
November																
December																
YTD	**-**	**-**	**-**	**-**	**-**	**-**	**-**	**-**	**-**	**-**	**-**	**-**	**-**	**-**	**-**	**0**

YTD Total Energy Impacts for all fuel types should equal YTD energy impacts that are reported every month Table 2B.
Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

	A	B	C	D	E	F	G	H	I	J	K	L	M
1	**Energy Savings Assistance Program Table 6 - Expenditures for Pilots and Studies**												
2	**Southern California Edison**												
3	**Through September 2019**												
4		**Authorized 2019 Funding**			**Current Month Expenses**			**Expenses Since January 1, 2018**			**% of Budget Expensed**		
5		**Electric**	**Gas**	**Total**	**Electric**	**Gas**	**Total**	**Electric**	**Gas**	**Total**	**Electric**	**Gas**	**Total**
6	**Pilots**												
7	PCT TOU	$ 300,500	n/a	$ 300,500	$0		$61,509	$61,509		$61,509	20%	#VALUE!	20%
8													
9													
10	**Total Pilots**	**$300,500**	**$0**	**$300,500**	**$0**	**$0**	**$61,509**	**$61,509**	**$0**	**$61,509**	**0%**	**0%**	**0%**
11													
12													
13	**Studies**												
14	**Rapid Feedback Research and Analysis**	200000		200000			0	0		0			
15	2019 Low Income Needs Assessment Study1	$150,000	$0	$150,000	$0	$0	$0	$121,082	$0	$121,082	81%	#DIV/0!	81%
16	2019 ESA 'Load Impact Evaluation Study2	$165,000	$0	$165,000	$0	$0	$0	$20,766	$0	$20,766	13%	#DIV/0!	13%
17	2017 Potential and Goals Study	$90,000		$90,000			$0	$0		$0	0%	#DIV/0!	0%
18	2019 Non-Energy Benefits (NEBs) Study3	$45,000	$0	$45,000	$0	$0	$0	$27,063	$0	$27,063	60%	#DIV/0!	60%
19											#DIV/0!	#DIV/0!	#DIV/0!
20											#DIV/0!	#DIV/0!	#DIV/0!
21													
22													
23	**Total Studies**	**$450,000**	**$0**	**$450,000**	**$0**	**$0**	**$0**	**$168,911**	**$0**	**$168,911**	**38%**	**#DIV/0!**	**38%**
24													
25	**Note:** Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.												

Energy Savings Assistance Program Table 7 (Second Refrigerators, In-Home Education, MyEnergy/My Account Platform)

Southern California Edison
Through September 2019

7A - Households Receiving Second Refrigerators			
Measures	**Units**	**Received Refrigerator**	**Not eligible for Refrigerator due to Less than Six Occupants**
Second Refrigerators	Each		0

7B - Households Receiving In- Home Energy Education Only		
Measures	**Units**	**Households that Only Received Energy Education**
In-Home Education	Home	6,280

7C - Households for My Energy/My Account Platform		
Opt-Out	**Already Enrolled**	**Opt-In**
77,013	3,894	1,992

	A	B	C	D	E	F	G	H	I	J	K	L	M
2	**Southern California Edison**												
3	**Through September 2019**												
4		**Authorized Budget**			**Current Month Expenses**			**Year to Date Expenses**			**% of Budget Spent YTD**		
5	**CARE Program:**	**Electric**	**Gas**	**Total**	**Electric**	**Gas**	**Total**	**Electric**	**Gas**	**Total**	**Electric**	**Gas**	**Total**
6	Outreach	$ 2,684,843		$ 2,684,843	$ 305,266		$ 305,266	$ 2,189,182		$ 2,189,182	82%		82%
7	Processing / Certification Re-certification	$ 800,000		$ 800,000	$ 174,178		$ 174,178	$ 668,217		$ 668,217	84%		84%
8	Post Enrollment Verification	$ 600,000		$ 600,000	$ 45,549		$ 45,549	$ 420,689		$ 420,689	70%		70%
9	IT Programming	$ 600,000		$ 600,000	$ -		$ -	$ 94,540		$ 94,540	16%		16%
10	Cooling Centers	$ 44,562		$ 44,562	$ 706		$ 706	$ 15,916		$ 15,916	36%		36%
11	Pilots/CHANGES Program	$ 525,000		$ 525,000	$ 218,750		$ 218,750	$ 420,104		$ 420,104	80%		80%
12	Studies	$ 150,000		$ 150,000	$ -		$ -	$ -		$ -	0%		0%
13	Regulatory Compliance	$ 542,704		$ 542,704	$ 20,889		$ 20,889	$ 256,543		$ 256,543	47%		47%
14	General Administration	$ 704,529		$ 704,529	$ 59,060		$ 59,060	$ 527,208		$ 527,208	75%		75%
15	CPUC Energy Division	$ 140,000		$ 140,000	$ -		$ -	$ 85,233		$ 85,233	61%		61%
16	**SUBTOTAL MANAGEMENT COSTS**	**$ 6,791,638**		**$ 6,791,638**	**$ 824,398**		**$ 824,398**	**$ 4,677,631**		**$ 4,677,631**	**69%**		**69%**
17													
18	CARE Rate Discount	$ 487,221,423		$ 487,221,423	$ 41,738,639		$ 41,738,639	$ 280,407,038		$ 280,407,038	58%		58%
19													
20	**TOTAL PROGRAM COSTS & CUSTOMER DISCOUNTS**	**$ 494,013,061**		**$ 494,013,061**	**$ 42,563,038**		**$ 42,563,038**	**$ 285,084,670**		**$ 285,084,670**	**58%**		**58%**
21													
22	Other CARE Rate Benefits												
23	- DWR Bond Charge Exemption				$ 2,607,587		$ 2,607,587	$ 18,385,834		$ 18,385,834			
24	- CARE Surcharge Exemption				$ 2,757,925		$ 2,757,925	$ 19,668,894		$ 19,668,894			
25	- California Solar Initiative Exemption				$ -		$ -	$ 964,539		$ 964,539			
26	- kWh Surcharge Exemption				$ -		$ -	$ -		$ -			
27	- Vehicle Grid Integration Exemption						$ -	$ -		$ -			
28	Total Other CARE Rate Benefits				**$ 5,365,512**		**$ 5,365,512**	**$ 39,019,266**		**$ 39,019,266**			
29													
30	Indirect Costs				$ 71,422		$ 71,422	$ 680,429		$ 680,429			
31													
32	[1] Decision 15-12-047 transitioned from CHANGES pilot to CHANGES program and funding for the effort is captured herein.												
33	[2] Reflects the Annual Eligibility Estimates prepared by Athens Research on behalf of the utilities. This efforts was formerly referenced in Measurement and Evaluation.												
34	[3] Reflects the authorized funding per year in D.16-11-022 and updated via Resolution [E-4885] addressing Conforming AL [3585-E] and Supplemental Conforming AL [3585-E-A].												
35	[4] Monthly and year-to-date expenses data was obtained from SAP database. Subtotal Management Costs for 2017 include Cooling Centers total costs.												
36	[5] Total costs settled to prior cycle CARE accounting are not addressed in CARE Table 1.												
37	**NOTE:** Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.												
38													

CARE Table 2 - Enrollment, Recertification, Attrition, & Penetration[5]
Southern California Edison
Through September 2019

		New Enrollment										Recertification				Attrition (Drop Offs)					Enrollment				
		Automatic Enrollment				Self-Certification (Income or Categorical)																			
		Inter-Utility[1]	Intra-Utility[2]	Leveraging[3]	Combined (B+C+D)	Online	Paper	Phone	Capitation	Combined (F+G+H+I)	Total New Enrollment (E+J)	Scheduled	Non-Scheduled (Duplicates)	Automatic	Total Recertification (L+M+N)	No Response[4]	Failed PEV	Failed Recertification	Other	Total Attrition (P+Q+R+S)	Gross (K+O)	Net Adjusted (K-T)	Total CARE Participants	Estimated CARE Eligible[5]	Penetration Rate % (W/X)
		A	B	C	D	E	F	G	H	I	J	K	L	M	N	O	P	Q	R	S	T	U	V	W	X	Y
7	**January**	3,751	216	0	3,967	5,159	4,912	5,473	9	15,553	19,520	16,742	12,718	0	29,460	10,416	3	725	10,441	21,585	48,980	-2,065	1,203,474	1,337,092	90%
8	**February**	4,118	231	0	4,349	5,641	3,889	5,200	36	14,766	19,115	14,185	12,703	0	26,888	9,436	26	612	7,205	17,279	46,003	1,836	1,205,310	1,337,092	90%
9	**March**	4,800	164	0	4,964	5,561	2,509	5,473	16	13,559	18,523	10,215	16,165	0	26,380	8,326	18	466	10,899	19,709	44,903	-1,186	1,204,124	1,337,092	90%
10	**April**	3,951	311	0	4,262	4,571	2,605	4,493	28	11,697	15,959	10,285	13,221	0	23,506	8,791	120	457	18,328	27,696	39,465	-11,737	1,192,387	1,337,092	89%
11	**May**	3,936	222	0	4,158	4,476	6,658	3,796	47	14,977	19,135	13,604	13,848	0	27,452	8,569	168	539	10,705	19,981	46,587	-846	1,191,541	1,337,092	89%
12	**June**	3,212	243	0	3,455	4,706	6,889	3,770	121	15,486	18,941	12,497	12,044	0	24,541	10,334	98	528	10,101	21,061	43,482	-2,120	1,189,421	1,337,092	89%
13	**July**	3,784	170	0	3,954	6,805	5,936	5,174	211	18,126	22,080	11,265	13,367	0	24,632	13,699	96	505	12,175	26,475	46,712	-4,395	1,185,026	1,337,092	89%
14	**August**	3,454	283	0	3,737	8,713	6,913	6,744	96	22,466	26,203	12,104	14,874	0	26,978	15,195	114	516	4,319	20,144	53,181	6,059	1,191,085	1,337,092	89%
15	**September**	2,831	352	0	3,183	7,791	6,230	5,902	53	19,976	23,159	11,857	15,432	0	27,289	8,691	87	533	32,017	41,328	50,448	-18,169	1,177,046	1,337,092	88%
16	**October**																								
17	**November**																								
18	**December**																								
19	**YTD Total**	**33,837**	**2,192**	**0**	**36,029**	**53,423**	**46,541**	**46,025**	**617**	**146,606**	**182,635**	**112,754**	**124,372**	**0**	**237,126**	**93,457**	**730**	**4,881**	**116,190**	**215,258**	**419,761**	**-32,623**	**1,177,046**	**1,337,092**	**88.0%**

[1] Enrollments via data sharing between the IOUs.
[2] Enrollments via data sharing between departments and/or programs within the utility.
[3] Enrollments via data sharing with programs outside the IOU that serve low-income customers.
[4] Recertification results are tied to the month initiated. Therefore, recertification results may be pending due to the time permitted for a participant to respond.
[5] Numbers are not tied to month initiated but are operational and reflect customer enrollment status changes that were triggered that month; these numbers differ from the tied to month initiated numbers provided elsewhere in this report.
[6] No response includes no response to both Recertification and Verification.
Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

CARE Table 3A - Post-Enrollment Verification Results (Model)
Southern California Edison
Through September 2019

Month	Total CARE Households Enrolled	Households Requested to Verify[1]	% of CARE Enrolled Requested to Verify Total	CARE Households De-enrolled (Due to no response)	CARE Households De-enrolled (Verified as Ineligible)[2]	Total Households De-enrolled[3]	% De-enrolled through Post Enrollment Verification[4]	% of Total CARE Households De-enrolled
January	1,203,474	5,273	0.4%	3,670	84	3,754	71.2%	0.3%
February	1,205,310	43	0.0%	17	0	17	39.5%	0.0%
March	1,204,124	6,152	0.5%	4,323	96	4,419	71.8%	0.4%
April	1,192,387	7,089	0.6%	5,093	112	5,205	73.4%	0.4%
May	1,191,541	8,285	0.7%	5,653	137	5,790	69.9%	0.5%
June	1,189,421	7,976	0.7%	147	96	243	3.0%	0.0%
July	1,185,026	8,479	0.7%	66	48	114	1.3%	0.0%
August	1,191,085	7,922	0.7%	28	6	34	0.4%	0.0%
September	1,177,046	5,831	0.5%	31	1	32	0.5%	0.0%
October								
November								
December								
YTD Total	**1,177,046**	**57,050**	**4.8%**	**19,028**	**580**	**19,608**	**34.4%**	**1.7%**

[1] Includes all customers who failed SDG&E's CARE eligibility probability model.
[2] Includes customers verified as over income or who requested to be de-enrolled.
[3] Verification results are tied to the month initiated and the verification process allows customers 90 days to respond to the verification
[4] Percentage of customers dropped compared to the total participants requested to provide verification in that month.
Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustm

CARE Table 3B Post-Enrollment Verification Results (Electric only High Usage)
Southern California Edison
Through September 2019

Month	Total CARE Households Enrolled	Households Requested to Verify1	% of CARE Enrolled Requested to Verify Total	CARE Households De-enrolled (Due to no response)	CARE Households De-enrolled (Verified as Ineligible)[2]	Total Households De-enrolled[3]	% De-enrolled through Post Enrollment Verification[4]	% of Total CARE Households De-enrolled
January	1,203,474	3,126	0.3%	2,979	9	2,988	95.6%	0.2%
February	1,205,310	0	0.0%	0	0	0	0.0%	0.0%
March	1,204,124	10,684	0.9%	9,976	95	10,071	94.3%	0.8%
April	1,192,387	1,430	0.1%	1,342	13	1,355	94.8%	0.1%
May	1,191,541	189	0.0%	169	2	171	90.5%	0.0%
June	1,189,421	467	0.0%	398	3	401	85.9%	0.0%
July	1,185,026	137	0.0%	113	2	115	83.9%	0.0%
August	1,191,085	754	0.1%	0	3	3	0.4%	0.0%
September	1,177,046	2,779	0.2%	0	0	0	0.0%	0.0%
October								
November								
December								
YTD Total	**1,177,046**	**19,566**	**1.7%**	**14,977**	**127**	**15,104**	**77.2%**	**1.3%**

[1] Includes all participants who were selected for high usage verification process.
[2] Includes customers verified as over income, who requested to be de-enrolled, did not reduce usage, or did not agree to be weatherized.
[3] Medium (400%) and high usage (600%) customers are dropped at 60 days (2 or 3 bill cycles) for non-response to HUV (high usage income verification request). Additionally, 600% + users that have not reduced usage within the 60 day window (2 or 3 bill cycles) are removed from the program. Results may be pending due to the time permitted for a participant to respond.
[4] Percentage of customers dropped compared to the total participants requested to provide verification in that month.
Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

	A	B	C	D	E	F	G
1	**CARE Table 4 - CARE Self-Certification and Self-Recertification Applications[1]**						
2	**Southern California Edison**						
3	**Through September 2019**						
4		**Provided**	**Received**	**Approved**	**Denied**	**Pending/Never Completed**	**Duplicates**
5	Total (Y-T-D)	738,562	586,179	352,133	61,234	115,805	172,812
6	Percentage		100%	60%	10%	20%	29%
7							
8	[1] Includes sub-metered customers.						
9	[2] Includes number of applications SCE provided for all direct mailing campaigns, customer calls made to the call center, and other outreach methods. Because there are other means by which customers obtain applications which are not						
10	[3] Percent of received applications.						
11	[4] Includes all applications received and not approved.						
12	[5] Includes pending recertification responses.						
13	**Note:** Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.						
14							

	A	B	C	D	E	F	G	H	I	J
1	**CARE Table 5 - Enrollment by County**									
2	**Southern California Edison**									
3	**Through September 2019**									
4	**County**	**Estimated Eligible Households**			**Total Households Enrolled**			**Penetration Rate**		
5		**Urban**	**Rural**	**Total**	**Urban**	**Rural**	**Total**	**Urban**	**Rural**	**Total**
6	**Fresno**	520	0	**520**	39	0	**39**	8%	0%	**8%**
7	**Imperial**	0	185	**185**	0	66	**66**	0%	36%	**36%**
8	**Inyo**	5	1,269	**1,274**	0	950	**950**	0%	75%	**75%**
9	**Kern**	13,028	17,209	**30,237**	645	8,184	**8,829**	5%	48%	**29%**
10	**Kings**	0	8,346	**8,346**	0	8,923	**8,923**	0%	107%	**107%**
11	**Los Angeles**	534,621	3,060	**537,681**	496,061	1,562	**497,623**	93%	51%	**93%**
12	**Madera**	3	0	**3**	0	0	**0**	0%	0%	**0%**
13	**Mono**	0	1,565	**1,565**	0	739	**739**	0%	47%	**47%**
14	**Orange**	199,929	0	**199,929**	149,741	0	**149,741**	75%	0%	**75%**
15	**Riverside**	97,341	92,884	**190,225**	79,637	90,175	**169,812**	82%	97%	**89%**
16	**San Bernardino**	188,658	36,341	**224,999**	185,324	37,171	**222,495**	98%	102%	**99%**
17	**San Diego**	0	1	**1**	0	0	**0**	0%	0%	**0%**
18	**Santa Barbara**	17,543	0	**17,543**	9,170	0	**9,170**	52%	0%	**52%**
19	**Tulare**	13,397	45,559	**58,956**	12,192	43,377	**55,569**	91%	95%	**94%**
20	**Ventura**	63,060	2,568	**65,628**	51,340	1,750	**53,090**	81%	68%	**81%**
21	**Total**	**1,128,104**	**208,988**	**1,337,092**	**984,149**	**192,897**	**1,177,046**	**87%**	**92%**	**88%**
22										
23	* Estimated eligible households is updated using Athens Research dataset provided in March 2019.									
24	**Note:** Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.									

	A	B	C	D	E	F	G	H
1	**CARE Table 6 - Recertification Results**							
2	**Southern California Edison**							
3	**Through September 2019**							
4	**Month**	**Total CARE Households**	**Households Requested to Recertify[1]**	**% of Households Total (C/B)**	**Households Recertified[2]**	**Households De-enrolled[3]**	**Recertification Rate % [4] (E/C)**	**% of Total Households De-enrolled (F/B)**
5	January	1,203,474	22,267	1.9%	12,995	9,139	58.4%	0.8%
6	February	1,205,310	17,512	1.5%	9,977	7,439	57.0%	0.6%
7	March	1,204,124	21,519	1.8%	11,910	9,434	55.3%	0.8%
8	April	1,192,387	20,311	1.7%	11,056	9,195	54.4%	0.8%
9	May	1,191,541	24,102	2.0%	12,992	11,028	53.9%	0.9%
10	June	1,189,421	23,775	2.0%	12,777	8,714	53.7%	0.7%
11	July	1,185,026	24,918	2.1%	11,411	1,743	45.8%	0.1%
12	August	1,191,085	31,697	2.7%	8,533	1,199	26.9%	0.1%
13	September	1,177,046	26,891	2.3%	1,635	382	6.1%	0.0%
14	October							
15	November							
16	December							
17	**YTD**	**1,177,046**	**212,992**	**18.1%**	**93,286**	**58,273**	**43.8%**	**5.0%**
18								
19	[1] Excludes count of customers recertified through the probability model.							
20	[2] Recertification results are tied to the month initiated and the recertification process allows customers 90 days to respond to the recertification request. Results may be pending due to the time permitted for a participant to respond.							
21	[3] Includes customers who did not respond or who requested to be de-enrolled.							
22	[4] Percentage of customers recertified compared to the total participants requested to recertify in that month.							
23	**Note:** Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.							
24								

	A	B	C	D	E	F	G
1	**CARE Table 7 - Capitation Contractors[1]**						
2	**Southern California Edison**						
3	**Through September 2019**						
4	**Contractor**	**Contractor Type (Check one or more if applicable)**				**Total Enrollments**	
5							
6		**Private**	**CBO**	**WMDVBE**	**LIHEAP**	**Current Month**	**Year-to-Date**
7	2-1-1 ORANGE COUNTY		x			-	1
8	ALPHA ENTERPRISES		x			-	-
9	APAC SERVICE CENTER	x				-	9
10	ARMENIAN RELIEF SOCIETY	x				-	-
11	ASIAN AMERICAN DRUG ABUSE PROG	x				-	8
12	ASIAN AMERICAN RESOURCE CENTER	x		x		-	-
13	ASIAN YOUTH CENTER	x				-	-
14	BEST PARTNERS	x				45	499
15	DELHI CENTER	x				-	7
16	BETHEL BAPTIST CHURCH	x				-	-
17	BISHOP PAIUTE TRIBE	x				-	-
18	C.O.R. COMM DEVELOPMENT CORP	x				-	-
19	CAREGIVERS VOLUNTEERS ELDERLY		x			-	-
20	CHINESE CHRISTIAN HERALD CRUS.	x				-	2
21	CHINO NEIGHBORHOOD HOUSE		x			-	-
22	CITIHOUSING REAL ESTATE SERVIC		x			-	-
23	CITY IMPACT	x				-	-
24	CITY OF BEAUMONT SENIOR CENTER		x	x		-	-
25	COMMUNITY HEALTH INITIATIVE of OC (AKA: Volunteer Center of Greater Orange County dba OneOC)		x			-	-
26	CORONA NORCO FAMILY YMCA	x				-	-
27	DESERT ARC	x				-	-
28	DESERT MANNA MINISTRIES INC	x				-	-
29	DISABLED RESOURCES CTR, INC		x	x		1	5
30	EL CONCILIO DEL CONDADO DE	x		x		-	-
31	FAMILY SVC ASSOC OF REDLANDS	x				-	-
32	FOOD SHARE	x				-	-
33	GO THE CALENDAR		x			-	-
34	HELP OF OJAI, INC.	x				-	-
35	HOUSING AUTHORITY OF KINGS CO	x		x		-	-
36	KERNVILLE UNION SCHOOL DISTRIC	x				-	-
37	KINGS COMMUNTITY ACTION ORG	x				-	-
38	KINGS CTY COMMISSION ON AGING	x				-	-
39	LA COUNTY HOUSING AUTHORITY		x			-	-
40	LEAGUE OF CALIF HOMEOWNERS	x				-	-
41	LTSC COMM. DEVEL. CORP	x				1	7
42	MENIFEE VALLEY CHAMBER		x			-	-
43	MEXICAN AMERICAN OPPORTUNITY		x	x		-	-
44	MTN COMM FAM RESOURCE CNTR	x				-	5
45	NEW GREATER CIR. MISSION, INC	x				-	-
46	NEW HOPE VILLAGE, INC	x				-	1
47	NEW HORIZONS CAREGIVERS GROUP		x			1	3
48	OCCC	x				-	1
49	OPERATION GRACE	x				-	-
50	OUR COMMUNITY WORKS	x				5	56
51	PACIFIC ISLANDER HLTH (PIHP)	x				-	-
52	PACIFIC PRIDE FOUNDATION	x				-	-
53	RIVERSIDE DEPT COMM ACTION		x	x	x	-	13
54	SALVATION ARMY SANTA FE SPGS	x				-	-
55	SALVATION ARMY VISALIA CORPS	x				-	-
56	SANTA ANITA FAMILY SERVICE	x				-	-
57	SENIOR ADVOCATES OF THE DESERT	x				-	-
58	SHARE OUR SELVES	x				-	-
59	SMILES FOR SENIORS FOUND.	x				-	-
60	SOUTHEAST CITIES SERVICE CTR.		x			-	-
61	SOUTHEAST COMMUNITY DEVELOPMEN	x				-	-
62	ST VINCENT DE PAUL		x			-	-
63	THE CAMBODIAN FAMILY	x				-	-
64	UNITED CAMBODIAN COMMUNITY INC		x			-	-
65	VICTOR VALLEY COMM SVC COUNCIL	x				-	-
66	VIETNAMESE COMMUNITY OF OC INC	x				-	-
67	VOLUTNEERS OF EAST LOS ANGELES	x		x		-	-
68	XFINITI SOLUTIONS, LLC		x			-	-
69	**Total Enrollments**					**53**	**617**

70 [1] All capitation contractors with current contracts are listed regardless of whether they have signed up customers or submitted invoices this year.

71 [2] Numbers reflect customers that have been placed on the rate YTD. Capitation payments may lag by a month or more depending on when SCE is invoiced by the contractors.

72 **Note:** Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

	A	B	C	D	E	F	G	H	I
1	**CARE Table 8 - Households as of Month-End**								
2	**Southern California Edison**								
3	**Through September 2019**								
4	**Month**	**Gas and Electric**	**Gas Only**	**Electric Only**	**Total**	**Eligible Households[1]**	**Penetration**	**% Change**	**Total Residential Accounts[2]**
5	January	N/A	N/A	1,203,474	1,203,474	1,337,092	90%	0.0%	4,432,776
6	February	N/A	N/A	1,205,310	1,205,310	1,337,092	90%	0.1%	4,432,049
7	March	N/A	N/A	1,204,124	1,204,124	1,337,092	90%	0.1%	4,432,454
8	April	N/A	N/A	1,192,387	1,192,387	1,337,092	89%	0.9%	4,432,454
9	May	N/A	N/A	1,191,541	1,191,541	1,337,092	89%	0.1%	4,437,452
10	June	N/A	N/A	1,189,421	1,189,421	1,337,092	89%	0.2%	4,435,897
11	July	N/A	N/A	1,185,026	1,185,026	1,337,092	89%	0.3%	4,435,748
12	August	N/A	N/A	1,191,085	1,191,085	1,337,092	89%	0.5%	4,448,496
13	September	N/A	N/A	1,177,046	1,177,046	1,337,092	88%	1.0%	4,399,544
14	October	N/A	N/A						
15	November	N/A	N/A						
16	December	N/A	N/A						
17	**YTD**			**1,177,046**	**1,177,046**	**1,337,092**	**88.0%**	**0.0%**	**4,399,544**
18									
19	[1] Data represents total residential electric and gas households. This includes submetered households.								
20									
21	**Note**: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.								

	A	B	C	D	E
1	**CARE Program Table 9 - Expenditures for Pilots/CHANGES Program [1]**				
2	**Southern California Edison**				
3	**Through September 2019**				
4	**2019**	**Authorized 2019 Budget**	**Current Month Expenses**	**Expenses Since Jan. 1, 2019**	**% of 2019 Budget Expensed**
5		**Total**	**Total**	**Total**	**Total**
6	**Pilots**				
7	CHANGES Program	$ 525,000	$ 218,750	$ 420,104	80%
8	**Total**	**$ 525,000**	**$ 218,750**	**$ 420,104**	**80%**
9					
10					
11	[1] Decision 15-12-047 transitioned from CHANGES pilot to CHANGES program and funding for the effort is captured herein.				
12	**Note**: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.				
13					

CARE Table 10 CHANGES One-On-One Customer Assistance Sessions
Southern California Edison
Reporting Period May 1, 2018, through May 31, 2018

Date[3]	CHANGES Participants' self-identified language of preference	Description of the session content identifying service provided (e.g. utility bill assistance, utility bill dispute resolution, and other energy related issues)[2]	Description of each contact made with that customer's utility until a solution is reached.	If on CARE, Enter How Initially Enrolled		Number of Enrollment through CHANGES CBOs' Assistance Confirmed by IOU			Customer Receiving Assistance with Bill Payment Plans (initiated or modified) by the CHANGES CBOs.			Customer Receiving Assistance with Utility Bill Disputes, including bill modification, by the CHANGES CBOs.			Calls to Dedicated 800 # Recorded by IOU [1]
										Dedicated Toll-Free Number			Dedicated Toll-Free Number Used		
				#	How Enrolled	CARE	FERA	Medical Baseline	#	1 = Yes 0 = No	Reason 800 # Not Used	#	1 = Yes 0 = No	Reason 800 # Not Used	
2018-05-02	Chinese/Cantonese	Energy Assistance Fund Application Educated on Energy Efficiency/ Conservation Educated on Energy Assistance Programs	Not applicable	1	Recertification and Verification Processing	0	0	1	1	0	Not Applicable	1	0	Not Applicable	
2018-05-23	Vietnamese	HEAP/LiHeap Application Assistance Educated on Energy Assistance Programs	Not applicable	1	Data Sharing	0	0	0	0	0	Meeting with client.	0	0	Not Applicable	
2018-05-22	Korean	HEAP/LiHeap Application Assistance	Not applicable	1	Data Sharing	0	0	0	0	0	Meeting with client.	0	0	Not Applicable	
2018-05-23	Korean	HEAP/LiHeap Application Assistance	Not applicable	1	Recertification and Verification Processing	0	0	0	1	0	Meeting with client.	0	1	Not Applicable	
2018-05-23	Spanish	HEAP/LiHeap Application Assistance Set Up/Change Payment Plan	Not applicable	1	Internet Enrollments	0	0	0	0	0	Meeting with client.	0	0	Not Applicable	
2018-05-16	Chinese/Cantonese	Energy Assistance Fund Application Educated on Energy Efficiency/ Conservation	Not applicable	1	VRU Enrollments	0	0	0	0	0	Meeting with client.	0	0	Not Applicable	
2018-05-11	Spanish	Medical Baseline Application Assistance Educated on Medical Baseline	Not applicable	1	Internet Enrollments	0	0	0	0	0	Meeting with client.	0	0	Not Applicable	
2018-05-03	Spanish	Educated on CARE/FERA Changes to Account	Not applicable	1	Capitation Agency	0	0	0	0	0	Meeting with client.	1	1	Not Applicable	
2018-05-15	Vietnamese	HEAP/LiHeap Application Assistance Bill Education Educated on Energy Assistance Programs	Not applicable	1	Capitation Agency	0	0	0	0	0	Meeting with client.	0	0	Not Applicable	
2018-05-02	Spanish	Educated on CARE/FERA Changes to Account	Not applicable	1	Capitation Agency	0	0	0	1	0	Meeting with client.	0	0	Not Applicable	
2018-05-07	Vietnamese	HEAP/LiHeap Application Assistance Bill Education Educated on Energy Assistance Programs	Not applicable	1	Special Projects	0	0	0	0	0	Meeting with client.	0	0	Not Applicable	
2018-05-22	Vietnamese	HEAP/LiHeap Application Assistance Bill Education Educated on Energy Assistance Programs	Not applicable	1	Capitation Agency	0	0	0	0	0	Meeting with client.	0	0	Not Applicable	
2018-05-04	Spanish	ESAP Application Assistance	Not applicable	1	Internet Enrollments	0	0	0	0	0	Meeting with client.	0	0	Not Applicable	
2018-05-03	English	Set Up/Change Payment Plan	Not applicable	1	Capitation Agency	0	0	0	0	0	Meeting with client.	0	0	Not Applicable	
2018-05-18	Chinese/Cantonese	HEAP/LiHeap Application Assistance Educated on Energy Efficiency/ Conservation	Not applicable	1	Call Center	0	0	0	1	0	Meeting with client.	0	0	Not Applicable	
2018-05-10	Samoan	Set Up/Change Payment Plan	Not applicable	0	Not Applicable	0	0	0	1	1	Not Applicable	0	0	Not Applicable	
2018-05-08	English	Set Up/Change Payment Extension	Not applicable	0	Not Applicable	0	0	0	1	1	Not Applicable	0	0	Not Applicable	
2018-05-14	Vietnamese	HEAP/LiHeap Application Assistance	Not applicable	1	Capitation Agency	0	0	0	0	0	Meeting with client.	0	0	Not Applicable	
2018-05-22	English	Energy Assistance Fund Application Educated on Energy Efficiency/ Conservation	Not applicable	1	Capitation Agency	0	0	0	1	0	Meeting with client.	1	0	Not Applicable	
1/0/1900	0		Not applicable	1	Call Center	0	0	0	0	0	Meeting with client.	0	0	Not Applicable	
2018-05-14	Spanish	Set Up/Change Payment Extension Set Up/Change Payment Plan	Not applicable	1	Call Center	0	0	0	0	0	Meeting with client.	0	0	Not Applicable	
2018-05-16	Spanish	Changes to Account	Not applicable	1	Call Center	0	0	0	1	1	Not Applicable	0	0	Not Applicable	
2018-05-30	Spanish	Set Up/Change Payment Extension	Not applicable	1	Capitation Agency	0	0	0	0	1	Not Applicable	0	0	Not Applicable	
2018-05-02	Chinese/Cantonese	HEAP/LiHeap Application Assistance Educated on Energy Efficiency/ Conservation	Not applicable	1	Call Center	0	0	0	1	0	Meeting with client.	1	0	Not Applicable	
2018-05-14	Korean	HEAP/LiHeap Application Assistance	Not applicable	0	Not Applicable	0	0	0	1	0	Meeting with client.	0	0	Not Applicable	
1/0/1900	0		Not applicable	1	Special Projects	0	0	0	0	0	Meeting with client.	0	0	Not Applicable	
2018-05-22	Korean	HEAP/LiHeap Application Assistance	Not applicable	1	Special Projects	0	0	0	0	0	Meeting with client.	0	0	Not Applicable	
2018-05-30	Vietnamese	HEAP/LiHeap Application Assistance	Not applicable	1	Call Center	0	0	0	1	0	Meeting with client.	1	0	Not Applicable	
2018-05-14	Spanish	ESAP Application Assistance	Not applicable	1	Call Center	0	0	0	1	0	Meeting with client.	0	0	Not Applicable	
2018-05-14	Spanish	Medical Baseline Application Assistance Educated on Medical Baseline	Not applicable	1	Call Center	0	0	0	1	0	Meeting with client.	0	0	Not Applicable	
2018-05-15	Chinese/Cantonese	Energy Assistance Fund Application Educated on Energy Efficiency/ Conservation	Not applicable	1	Capitation Agency	0	0	0	0	0	Meeting with client.	1	0	Not Applicable	
2018-05-18	Spanish	ESAP Application Assistance Educated on CARE/FERA	Not applicable	1	Internet Enrollments	0	0	0	0	1	Not Applicable	0	0	Not Applicable	
2018-05-23	Spanish	ESAP Application Assistance Set Up/Change Payment Extension Set Up/Change Payment Plan	Not applicable	1	Internet Enrollments	0	0	0	0	1	Not Applicable	0	0	Not Applicable	
2018-05-09	Spanish	HEAP/LiHeap Application Assistance	Not applicable	1	Call Center	0	0	0	0	0	Meeting with client.	0	0	Not Applicable	
2018-05-15	Spanish	Set Up/Change Payment Extension Set Up/Change Payment Plan	Not applicable	1	Call Center	0	0	0	0	0	Meeting with client.	0	0	Not Applicable	
2018-05-21	Vietnamese	HEAP/LiHeap Application Assistance	Not applicable	0	Not Applicable	0	0	0	0	0	Meeting with client.	0	0	Not Applicable	
2018-05-25	Spanish	Set Up/Change Payment Plan	Not applicable	1	Call Center	0	0	0	0	1	Not Applicable	0	0	Not Applicable	
2018-05-25	Spanish	ESAP Application Assistance	Not applicable	1	Capitation Agency	0	0	0	0	1	Not Applicable	0	0	Not Applicable	
2018-05-16	Spanish	Changes to Account	Not applicable	1	Call Center	0	0	0	0	0	Meeting with client.	0	0	Not Applicable	
2018-05-09	Spanish	ESAP Application Assistance	Not applicable	1	Call Center	0	0	1	0	0	Meeting with client.	1	0	Not Applicable	
2018-05-10	Vietnamese	HEAP/LiHeap Application Assistance Educated on Avoiding Disconnection Educated on Energy Assistance Programs	Not applicable	1	Data sharing	0	0	0	0	0	Meeting with client.	0	0	Not Applicable	
2018-04-30	English	Set Up/Change Payment Plan	Not applicable	1	VRU Enrollments	0	0	0	1	0	Meeting with client.	0	0	Not Applicable	
2018-05-01	Chinese/Cantonese	Energy Assistance Fund Application Educated on Energy Efficiency/ Conservation Educated on Energy Assistance Programs	Not applicable	0	Not Applicable	0	0	0	1		Not Applicable	0	1	Not Applicable	
2018-05-01	English	HEAP/LiHeap Application Assistance	Not applicable	0	Not Applicable	0	0	0	1	0	Meeting with client.	0	0	Not Applicable	
2018-05-08	English	Changes to Account	Not applicable	1	Special Projects	0	0	0	1			0	1	Not Applicable	
2018-04-17	English	Energy Assistance Fund Application	Not applicable	0	Not Applicable	0	0	0	0	0	Meeting with client.	0	0	Not Applicable	
2018-05-03	Chinese/Cantonese	HEAP/LiHeap Application Assistance Educated on Energy Efficiency/ Conservation	Not applicable	1	Call Center	0	0	0	1	0	Meeting with client.	0	0	Not Applicable	
2018-05-25	English	Medical Baseline Application Assistance Educated on Medical Baseline	Not applicable	0	Not Applicable	0	0	0	0	0	Meeting with client.	0	0	Not Applicable	
2018-05-04	Vietnamese	HEAP/LiHeap Application Assistance	Not applicable	1	Capitation Agency	0	0	0	0	0	Meeting with client.	0	0	Not Applicable	
2018-05-10	Chinese/Cantonese	HEAP/LiHeap Application Assistance Educated on Energy Efficiency/ Conservation	Not applicable	0	Not Applicable	0	0	0	0	0	Meeting with client.	1	0	Not Applicable	
2018-05-25	Chinese/Cantonese	HEAP/LiHeap Application Assistance Educated on Energy Efficiency/ Conservation	Not applicable	1	VRU Enrollments	0	0	0	0	0	Meeting with client.	0	0	Not Applicable	
2018-05-04	Chinese/Cantonese	HEAP/LiHeap Application Assistance Educated on Energy Efficiency/ Conservation	Not applicable	1	Call Center	0	0	0	0	0	Meeting with client.	0	0	Not Applicable	
2018-05-03	Vietnamese	HEAP/LiHeap Application Assistance	Not applicable	1	Call Center	0	0	0	0	0	Meeting with client.	0	0	Not Applicable	
2018-04-25	English	HEAP/LiHeap Application Assistance	Not applicable	1	Other Source	0	0	0	1	0	Meeting with client.	0	0	Not applicable	
2018-04-02	Mandarin	Energy Assistance Fund Application	Not applicable	1	Special Projects	0	0	0	1	0	Meeting with client.	1	0	Not applicable	
2018-04-10	Spanish	Medical Baseline Application Assistance	Not applicable	1	Internet Enrollments	0	0	0	0	0	Meeting with client.	0	0	Not applicable	
2018-04-27	Spanish	Changes to Account	Not applicable	1	Internet Enrollments	0	0	0	0	1	Not Applicable	0	0	Not applicable	
Current Month Total				**48**		**0**	**0**	**2**	**20**	**9**		**9**	**4**		**26**
Year-to-Date Total				**578**		**9**	**0**	**21**	**257**	**40**		**88**	**22**		**73**

[1] Total calls placed to 800# recorded by SCE from May 1, 2018, through May 31, 2018, is 26. Data on calls per each one-on-one session not available.

[2] For column C, this data was provided by CHANGES contractor, Self Help for the Elderly, via CSID. This table was edited and reformatted from its original version in order to have a more consistent appearance and format with existing SCE tables.

[3] Dates listed are one-on-one case open dates as provided by CHANGES contractor. Dates do not necessarily coincide with the date of the session.

CARE Table 11 CHANGES Group Customer Assistance Sessions						
Southern California Edison						
Reporting Period May 1, 2018, through July 31, 2018						
Date[3]	Session Language	Description of Service Provided (e.g. utility bill assistance, utility bill dispute resolution, and other energy related issues)	Session Logistics			
			# of Sessions	Length (Hours)[4]	Number of Attendees	Description of Information / Literature Provided
N/A	Armenian	Avoiding Disconnection	6	0.5	42	N/A
N/A	Cantonese	Avoiding Disconnection	1	0.5	17	N/A
N/A	English	Avoiding Disconnection	2	0.5	8	N/A
N/A	Japanese	Avoiding Disconnection	1	0.5	1	N/A
N/A	Korean	Avoiding Disconnection	1	0.5	16	N/A
N/A	Mandarin	Avoiding Disconnection	1	0.5	4	N/A
N/A	Spanish	Avoiding Disconnection	1	0.5	2	N/A
N/A	Vietnamese	Avoiding Disconnection	2	0.5	31	N/A
N/A	Cantonese	CARE/FERA and Other Assistance Programs	1	0.5	1	N/A
N/A	English	CARE/FERA and Other Assistance Programs	8	0.5	29	N/A
N/A	Japanese	CARE/FERA and Other Assistance Program	1	0.5	1	N/A
N/A	Korean	CARE/FERA and Other Assistance Programs	4	0.5	157	N/A
N/A	Mandarin	CARE/FERA and Other Assistance Programs	3	0.5	6	N/A
N/A	Spanish	CARE/FERA and Other Assistance Programs	8	0.5	64	N/A
N/A	Vietnamese	CARE/FERA and Other Assistance Program	2	0.5	31	N/A
N/A	Armenian	Electric and Natural Gas Safety	6	0.5	46	N/A
N/A	Cantonese	Electric and Natural Gas Safety	2	0.5	24	N/A
N/A	English	Electric and Natural Gas Safety	5	0.5	18	N/A
N/A	Korean	Electric and Natural Gas Safety	1	0.5	8	N/A
N/A	Mandarin	Electric and Natural Gas Safety	3	0.5	7	N/A
N/A	Spanish	Electric and Natural Gas Safety	6	0.5	46	N/A
N/A	Tagalog	Electric and Natural Gas Safety	3	0.5	26	N/A
N/A	Vietnamese	Electric and Natural Gas Safety	1	0.5	8	N/A
N/A	Armenian	Energy Conservation	6	0.5	37	N/A
N/A	Cantonese	Energy Conservation	2	0.5	23	N/A
N/A	English	Energy Conservation	2	0.5	7	N/A
N/A	Mandarin	Energy Conservation	3	0.5	10	N/A
N/A	Spanish	Energy Conservation	3	0.5	15	N/A
N/A	Cambodian	Gas Aggregation	1	0.5	8	Gas Aggregation Handout
N/A	English	Gas Aggregation	1	0.5	2	Gas Aggregation Handout
N/A	Mandarin	Gas Aggregation	1	0.5	1	Gas Aggregation Handout
N/A	Spanish	Gas Aggregation	3	0.5	32	Gas Aggregation Handout
N/A	Spanish	High Energy Use	1	0.5	18	High Use Handout
N/A	Cantonese	Level Pay Plan	1	0.5	14	N/A
N/A	English	Level Pay Plan	1	0.5	7	N/A
N/A	Mandarin	Level Pay Plan	1	0.5	3	N/A
N/A	Tagalog	Level Pay Plan	1	0.5	8	N/A
N/A	Vietnamese	Level Pay Plan	1	0.5	17	N/A
N/A	Arabic	Understanding Your Bill	1	0.5	5	N/A
N/A	Armenian	Understanding Your Bill	2	0.5	7	N/A
N/A	Cantonese	Understanding Your Bill	1	0.5	15	N/A
N/A	English	Understanding Your Bill	3	0.5	10	N/A
N/A	Japanese	Understanding Your Bill	2	0.5	17	N/A
N/A	Korean	Understanding Your Bill	3	0.5	25	N/A
N/A	Mandarin	Understanding Your Bill	2	0.5	4	N/A
N/A	Spanish	Understanding Your Bill	5	0.5	55	N/A
N/A	Tagalog	Understanding Your Bill	2	0.5	26	N/A
N/A	Vietnamese	Understanding Your Bill	2	0.5	35	N/A
Month Total						
Year-to-Date						

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

[1] Contractor states all sessions at least 30 minutes

[2] This table was provided by CHANGES contractor, Self Help for the Elderly, via CSID. This table was edited and reformatted from its original versions in order to have a more consistent appearance and format with existing SCE tables.

[3] The numbers provided by the CHANGES contractor are for SCE and SoCal Gas **combined**, due to the combined service territory.

[4] On the Consumer Education Topic addendum of the Quarterly CHANGES Data Report of August 2018-October 2018, the number of attendees for: the Avoiding Disconnection course add up to 121, not the 119 shown on the report; CARE / FERA & Other Assistance Programs classes add up to 289, not 287 as shown on the report; Electric and Natural Gas Safety classes add up to 183, not 182 as shown on the report; Energy Conservation classes add up to 92, not 91 as shown on the report; Understanding Your Bill classes add up to 199, not 197 as shown on the report.
Thus, the total shown on this table does not match the total on the Quarterly CHANGES Data Report of August 2018-October 2018.