BEFORE THE PUBLIC UTILITIES COMMISSION
OF THE STATE OF CALIFORNIA

Application of Southern California Edison Company (U 338-E) for Approval of its Energy Savings Assistance and California Alternate Rates for Energy Programs and Budgets for Program Years 2015-2017.	Application 14-11-007 (Filed November 18, 2014)
And Related Matters.	Application 14-11-009 Application 14-11-010 Application 14-11-011

MONTHLY REPORT OF PACIFIC GAS AND ELECTRIC COMPANY (U 39 M) ON LOW INCOME ASSISTANCE PROGRAMS FOR SEPTEMBER 2020

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Dated: October 21, 2020

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In accordance with Ordering Paragraph 17 of Decision 01-05-033, Pacific Gas and Electric Company hereby submits its attached monthly status report on the results of its Energy Savings Assistance Program and CARE Program efforts, showing results through September 2020.

Respectfully Submitted,

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Energy Savings Assistance (ESA) and California Alternate Rates for Energy (CARE)

Program Monthly Report for September 2020

Pacific Gas and Electric Company

10/21/2020

PACIFIC GAS AND ELECTRIC COMPANY

Energy Savings Assistance Program and
California Alternate Rates for Energy Program
Monthly Report for September 2020

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PACIFIC GAS AND ELECTRIC COMPANY

Energy Savings Assistance Program and
California Alternate Rates for Energy Program
Monthly Report for September 2020

This Monthly Report complies with income qualified programs reporting requirements established in Decision (D.) 16-12-022 as modified by D.17-12-009, and with all reporting and program evaluation requirements previously established for the California Alternate Rates for Energy (CARE) and Energy Savings Assistance (ESA) Programs. The investor owned utilities worked with Energy Division staff to revise reporting tables and formats in compliance with the mandates of D. 16-12-022 and now use the resulting Energy Division-approved monthly reporting format for 2017-2020 ESA and CARE programs, beginning with the report for January 2018.

Regulatory Update

Post-Pandemic Return to Service (PPRS) Credit
Pursuant to Resolution E-5074, PG&E filed advice letters in June 2020 that 1) contained a proposed percentage for the PPRS credit calculation (40%), the methodology used to calculate PPRS credit, timeframe, and logistics for how the PPRS credit mechanism will be integrated into current invoicing procedures, and a reporting system to track the PPRS credit mechanism; [1] and 2) proposed a reporting template for Prime Contractors to use in their monthly reporting to IOUs. [2] Since the advice letters were filed, PG&E delayed the start of the PPRS earning period from July 15, 2020 and plans to begin the earning period on December 1, 2020.

The Joint Tier 1 Advice Letter 4269-G/5865-E submitted by PG&E on June 29, 2020 was suspended pending a meeting between protesting parties and the Investor Owned Utilities (IOUs) to agree on a template that will be used to account for how Contractor advances were spent during the suspension period in accordance with Resolution E-5074. Since then, a meeting between protesting parties and the IOUs occurred on September 2, 2020 and a supplemental Joint Tier 1 Advice Letter 4269-G-A/5865-E-A was submitted on September 25, 2020. No parties protested the supplemental Joint Tier 1 Advice Letter.

Wildfires State of Emergency Proclamation
On September 28, 2020, Governor Newsom issued a Proclamation of a State of Emergency due to the extensive fires throughout California. In accordance with CPUC Resolution M-4833, PG&E froze CARE program post-enrollment verification (PEV) in the areas impacted by the California wildfires. Specific counties and ZIP Code protections are listed in Section 2.3 of this report.

[1] Resolution E-5074, ps. 8-12.
[2] Resolution E-5074, ps. 13-14.

1. Energy Savings Assistance (ESA) Program Summary

The ESA Program provides free home weatherization, energy-efficient appliances and energy education services to income-qualified PG&E customers[3] throughout PG&E's service territory. The 2017-2020 ESA Program[4] continues as a resource program emphasizing long-term and enduring energy savings, serving all willing and eligible low income customer populations by providing all feasible ESA Program measures at no cost to the customer through a direct-install approach. All housing types are eligible to participate, and the ESA Program is available to both homeowners and renters.

1.1 Energy Savings Assistance Program Overview

1.1.1 Provide a summary of the Energy Savings Assistance Program elements:

Energy Savings Assistance Program Summary			
2020	**Authorized / Planning Assumptions**	**Year-to-Date Actual**	**YTD %**
Budget[a]	$229,715,098	$90,293,469	39%
Homes Treated[b]	104,222	57,358	55%
kWh Saved[c]	N/A	36,692,131	
kW Demand Reduced[c]	N/A	4,679	
Therms Saved[c]	N/A	(76,929)	

[a]Authorized budget has been updated with midcycle request as per approval from AL 3990-G/5329-E A/B.

[b]Adopted Number of Homes to be Treated as per D.17-12-009. Total includes both First Touch and Re-Treated homes. First Touch Homes are homes that have not participated in the ESA Program since 2002. Retreated Homes are homes that were previously treated since 2002. Only First Touch Homes count toward the programmatic goal of treating all willing and eligible customers by the end of 2020. These are shown on ESA Table 2.

[c]YTD savings have been updated to reflect new ex ante savings from the 2019 Impact Evaluation.

Since resuming all ESA-related face-to-face activities on June 1, 2020, [5] Contractors continue to experience customer refusal issues which have resulted in a slower than anticipated ramp rate.

[3] To qualify for the ESA Program, a residential customer's household income must be at or below 200 percent of Federal Poverty Guidelines, as required in D.05-10-044.

[4] Authorized in D.16-12-022 as modified by D.17-12-009. The 2017-2020 ESA Program continues to follow the policy and guidance outlined in D.07-12-051, which required the IOUs to offer all eligible customers the opportunity to participate in the Program, and to offer participants all cost-effective energy efficiency measures by 2020.

[5] PG&E's program suspension on face-to-face interactions ended on May 31, 2020. During the suspension, PG&E continued the virtual enrollment process that was launched in March 2020 as a way to continue momentum of the ESA program. PG&E resumed all ESA related face-to-face activities on June 1, 2020.

1.2 ESA Program Customer Outreach and Enrollment Update

1.2.1 Provide a summary of the Energy Savings Assistance Program outreach and enrollment strategies deployed this month.

In September 2020, PG&E continued to receive responses to a direct marketing campaign deployed in July to 100,000 CARE-enrolled customers whose homes had not yet been treated by the ESA Program. Through September 30, the campaign generated 11,055 leads. This campaign used the same creative from the fourth quarter of 2019 as shown below.

(double-sided English/Spanish)

PG&E continued to deploy the CARE welcome kit to customers who are newly enrolled in the CARE program. Since January 2018, PG&E has included a personalized pre-filled response form for the ESA Program. Customers who wish to participate have completed the form and returned it to PG&E.

PG&E received 1,155 ESA applications from the welcome kit in September 2020.

PG&E continued the monthly digital newsletter targeting customers with a high propensity for eligibility in the CARE and ESA programs with the purpose of building awareness for both programs.

In September, PG&E participated in a live radio interview with KTVO – AM 1400 – Sing Tao Radio. During the 30-minute interview, general wildfire safety and improvements on Public Safety Power Shutoff (PSPS) including the in-language address look up tools on PG&E's website were discussed. Lastly, PG&E encouraged eligible customers to apply for income qualified programs: CARE, FERA, Medical Baseline. Through this channel, PG&E received and responded to one customer phone call related to ESA.

1.2.2 Additional Activities

CARE Discounts Removed: The ESA program systematically removes CARE customers who apply for ESA and are proven to be over income. Due to the COVID-19 pandemic, PG&E has suspended all CARE and FERA program removals until April 2021 or otherwise directed by the CPUC. As such, there were no CARE discounts removed in September 2020.

New Contractors and Community-Based Organizations (CBOs): In September 2020, PG&E had three Contractors or CBOs join the ESA program and another four are pending

1.3 Leveraging Success Evaluation, Including California State Department of Community Services and Development (CSD)

1.3.1 Please provide a status of the leveraging effort with CSD. What new steps or programs have been implemented? What was the result in terms of new enrollments?

LIHEAP Energy Star® Refrigerator Installations: There were zero refrigerators installed through LIHEAP leveraging in September 2020. Seven refrigerators have been installed YTD.

CSD Data Sharing: PG&E will continue to share data with CSD as requests are made.

Low Income Weatherization Program (LIWP) (MF) Leveraging: There were zero measure installations through LIWP (MF) leveraging in September 2020. We are currently working on a project opportunity with CSD but will not be treated until 2021.

1.4 Workforce Education & Training

1.4.1 Please summarize efforts to improve and expand the ESA Program workforce education and training. Describe steps taken to hire and train low income workers and how such efforts differ from prior program years.

The PG&E Workforce Education and Training Program closed its Energy Centers to the public in March due to Governor Newsom's shelter-in-place order. The Energy Training Center (ETC) in Stockton re-opened in August to serve in-person NGAT training. September NGAT training sessions started on September 28 and will be ongoing due to having multiple in-person sessions for the final exam.

Contractors are encouraged to hire local workers to implement the ESA Program in their areas. All contractors and subcontractors responsible for implementing the ESA Program are trained at the ETC in Stockton. Most of these ESA Program energy specialists (ES) and installation contractors are from the local communities in which they work. Below is a summary of weatherization, ES and NGAT training for September and YTD.

Workforce Education & Training Summary		
	September 2020	**YTD**
Students	61	613
Student Days	148	1348
Training Sessions	6	38

1.5 Miscellaneous

Energy Education-Only to ESA Qualifying Customers

To date in 2020, PG&E has provided energy education-only to 3,300 households out of the 57,358 households treated.

Water-Energy Coordination Program

As of September 2020, the program had 12 water agency districts participating in the Water-Energy Coordination Program. The program is on track to meet the goal of 14 agencies under contract by end of year.

Solano County Water Agency signed a new fiscal year contract but with a reduced budget due to focus on activities related to COVID-19.
California American Water has consumed their water-energy coordination program budgets in three of its four participating districts. They are looking to renew contracts for 2021.
Yuba County Water Agency also intends to sign a new contract for 2021 calendar year.
Due to COVID-19 concerns, Santa Clara Valley Water Agency decided to put the program on hold until 2021.

Tribal Penetration and Consultation Plans Status

Tribal outreach for ESA was still on hold in September 2020 due to COVID-19 concerns and the impacts from wildfires. PG&E's Tribal Liaison is assisting the ESA team with insight into the appropriate outreach timing and messaging.

The ESA team also coordinated with the PG&E Community Based Organizations (CBO) expert about other outreach channels, such as Native American Housing Coalitions and the Tribal Temporary Assistance for Needy Families (TANF) offices. The PG&E CBO expert was in contact with 31 TANF offices to discuss the CARE program and also mentioned other assistance programs such as ESA. Contact information for the TANF offices was shared with the ESA team, and an introductory letter has been drafted to promote ESA services with these offices. PG&E plans to send the letter out in October.

The ESA focused project work has prioritized Sherwood Valley for participation and will delay obtaining commitments from Round Valley and Hoopa tribes due to the impacts from wildfires. PG&E hopes to have a participation commitment from Sherwood Valley within the next 30 days.

Please see the table below for a summary of outreach and list of all tribes.

# of Federally Recognized Tribes	# of Tribes contacted, three email attempts, no response.	# of Tribes requested materials	# of Tribes completed Tribal Consultation	# of Non-Federally Recognized Tribes in communications	# of Tribes involved in focused Project on Tribal Lands
51	24	6	21	2	4
All tribes have been contacted and offered opportunity to meet	Big Lagoon Blue Lake Rancheria Chicken Ranch Cloverdale Colusa Rancheria Cortina Rancheria Dry Creek Enterprise Rancheria Jackson Rancheria Middletown Paskenta Picayune Pit River Redding Rancheria Rohnerville Rancheria Rumsey Santa Rosa Rancheria Santa Ynez Scotts Valley Shingle Springs Stewarts Point Sulphur Bank Table Mountain Trinidad	Big Valley Rancheria Greenville Rancheria Grindstone Rancheria Mechoopda Pinoleville Pomo Nation Robinson Rancheria	Berry Creek Big Sandy Cahto of Laytonville Cold Springs Coyote Valley Guidiville Rancheria Upper Lake Hoopa Valley Hopland Band of Pomo Ione Band of Miwok Karuk Manchester Point Mooretown Rancheria North Fork Rancheria Redwood Valley Round Valley Sherwood Valley Table Bluff Tuolumne Me-Wuk United Auburn Rancheria Yurok	Dunlop Band of Mono North Fork Mono	Yurok (complete) Hoopa (on hold) Round Valley Sherwood Valley

As of September 2020, the penetration rate for homes treated was 57 percent of the estimated number of ESA-eligible customers living on tribal lands in PG&E's service area. PG&E updates the penetration rate every quarter.

ESA Program Studies

In September 2020, the ED and IOUs conducted bid reviews for the Low Income Needs Assessment (LINA) study. The bid award is expected to take place during Q4 2020.

For the Non-Energy Benefits (NEBs) study, the research work plan was finalized, and study milestones are currently on track.

Multifamily Common Area Measures (CAM)

ESA CAM reached the enrollment goal of 1,882 buildings in July. As a result of achieving this milestone, a 2021 program waitlist was created for new incoming projects.

The CAM program plans to commit all allocated incentive funds and exhaust the majority of administrative budget by the end of 2020.

In September, ESA CAM completed 1 virtual building audit consisting of one property with one building on site.

From 2017 through September 2020, PG&E's ESA team has spent a total of $6,500,225 for multifamily activities including CAM implementation and multifamily SPOC initiatives. To date, ESA CAM has completed three projects totaling $277,409.00 in incentives.

ESA 2020 Programmatic Initiative

PG&E has successfully met the 2020 Programmatic Initiative Goal (2020 Goal) of providing cost-effective low income energy efficiency measures to 100 percent of eligible and willing customers by 2020,[6] using the methodology updated in D.16-11-022.[7]

In 2007, the Commission adopted a "programmatic initiative" in D.07-12-051 to "provide all eligible low income energy efficiency (LIEE) customers the opportunity to participate in LIEE programs and to offer those who wish to participate all cost-effective energy efficiency measures in their residences by 2020".[8] The Commission's Long-Term Energy Efficiency Strategic Plan accordingly set an aspirational goal to treat all of the eligible and willing low income homes by 2020.[9] This goal was later codified into California Public Utilities Code Section 382(e) which requires that:

[6] California Long-Term Energy Efficiency Strategic Plan (Strategic Plan), August 2008, p.25. The Strategic Plan was updated in 2011 to include lighting. Available at: http://www.cpuc.ca.gov/PUC/energy/Energy+Efficiency/eesp/.
[7] D.17-12-009, Attachment 1 (modified D.16-12-022), pp.269-271 and COL. 115-117.
[8] D.07-12-051 at 28, 29.
[9] D.12-08-044 at 18-20.

> The commission shall, by not later than December 31, 2020, ensure that all eligible low-income electricity and gas customers are given the opportunity to participate in low-income energy efficiency programs, including customers occupying apartments or similar multiunit residential structures. The commission and electrical corporations and gas corporations shall make all reasonable efforts to coordinate ratepayer-funded programs with other energy conservation and efficiency programs and to obtain additional federal funding to support actions undertaken pursuant to this subdivision.

PG&E has provided ESA services to over 1.44 million customer households since 2002.

2. California Alternate Rates for Energy (CARE) Program Summary

The CARE Program provides a monthly discount on energy bills for qualifying households throughout PG&E's service area.[10]

The authorized CARE Program administrative budget for 2020 is $17,955,243. This 2020 budget includes $525,000 for the Community Help and Awareness with Natural Gas and Electricity Services (CHANGES) Program.[11]

The CHANGES Program provides funding to Community Based Organizations (CBOs) to assist Limited English Proficient (LEP) customers with energy education and billing issues.[12]

Due to the COVID-19 pandemic, PG&E has put in place numerous consumer protections related to the CARE program to support its customers during this emergency, including[13]:

- Freezing all standard and high-usage post-enrollment verification (PEV) reviews for the CARE program eligibility for 12 months and potentially longer
- Suspending all CARE and FERA program removals, including discontinuing all recertification and verification requests, to avoid unintentional loss of the discounted rate
- Promoting customer protections as part of IOU community outreach and public awareness plans
- Contacting all Community Outreach Contractors (COCs), the CBOs who assist in enrolling hard-to-reach low-income customers into CARE, to help better inform customers of eligibility changes
- Providing an additional $100 in bill payment assistance to income-eligible customers for the next 12 months through the REACH program.

[10] To qualify for the CARE discount, a residential customer's household income must be at or below 200 percent of Federal Poverty Guidelines, as required in D.05-10-044 and per Public Utilities Code Section 739.1(b) (1) or someone in the customer's household is an active participant in other qualifying public assistance programs.
[11] The 2017 – 2020 CARE Program was adopted in D.16-11-022 issued on November 10, 2016, and as modified by D.17-12-009 issued on December 14, 2017.
[12] D.12-12-011 required that the utilities report CHANGES activity in the monthly reports beginning in April 2013. D.15-12-047 directed the utilities to continue to report CHANGES activity in the monthly reports until long-term funding is established from the Commission's budget.
[13] Resolution M-4842, p5

2.1 CARE Program Cost Summary

CARE Budget Categories	Authorized Budget [a]	Actual Expenses Year-to-Date [b]	% of Budget Spent
Outreach[c]	$9,628,265	$7,270,583	76%
Processing, Certification, Recertification	$1,940,102	$494,070	25%
Post Enrollment Verification	$1,648,407	$587,588	36%
IT Programming	$1,837,500	$2,136,466	116%
Cooling Centers[d]	$0	$0	0%
CHANGES Program	$525,000	$393,109	75%
Measurement and Evaluation	$159,676	$86,236	54%
Regulatory Compliance	$1,062,517	$540,968	51%
General Administration	$1,025,775	$446,328	44%
CPUC Energy Division Staff	$128,000	$149,553	117%
Total Expenses	$17,955,243	$12,104,901	67%
Subsidies and Benefits	$599,117,991	$586,998,177	98%
Total Program Costs and Discounts	$617,073,234	$599,103,078	97%

[a]Program authorized budget per D.16-11-022 and as modified in D.17-12-009, and updated via PG&E Mid-Cycle Update Advice Letter 3990-G/5329-E, 3990-G-A/5329-E-A, 3990-G-B/5329-E-B.

[b]Actual expenses include employee benefits costs.

[c] Include authorized expenses for incremental CARE/FERA M&O efforts.

[d]CARE balancing account is no longer funding the Cooling Centers program in 2020. As directed in D.16-11-022, as modified by D.17-02-033, PG&E incorporated the cooling center budget request for 2020-2022 into the 2020 GRC Proceeding.

This budget will be updated to include employee benefits costs once PG&E's 2020 GRC Decision is approved.

2.1.1 Please provide the CARE Program penetration rate to date

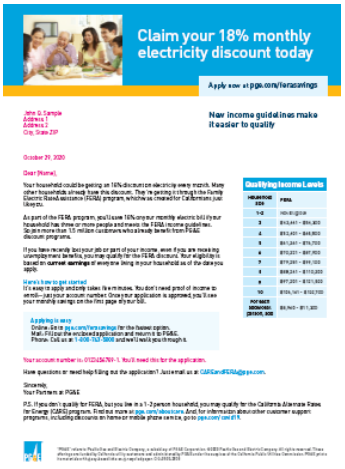
CARE Penetration		
Participants	**Estimated Eligible Participants**	**YTD Penetration Rate**
1,563,914	1,457,418	107.3%

2.2 Outreach

2.2.1 Discuss utility outreach activities and those undertaken by third parties on the utility's behalf.

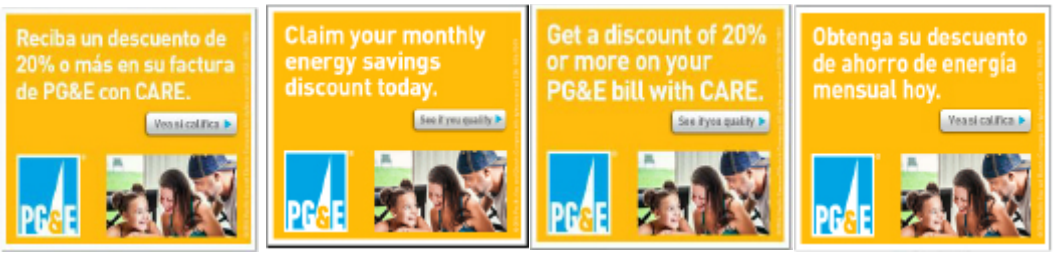
In September 2020, a FERA only direct mail acquisition campaign was deployed to approximately 160,000 residential customers. The target audience was customers who were not currently enrolled but had a high propensity to enroll. The package included an insert promoting the Low Income Home Energy Assistance Program (LIHEAP) to income qualified customers who might need assistance on their energy bill.

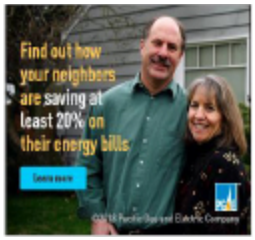
PG&E also sent an email campaign to approximately 1,400,000 residential customers. Broader ZIP Code targeting using a combination of low penetration and high eligibility indicators was used to reach customers who may have been impacted by the COVID-19 pandemic. Customers who did not open their emails received a second email or a Gmail advertisement a week later. The email also cross-promoted the California Lifeline phone service discounts and LIHEAP.

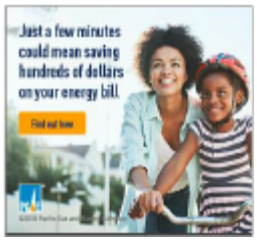


In September, PG&E continued CARE messaging in website banners on www.pge.com.

Care Digital Banners:





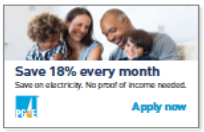


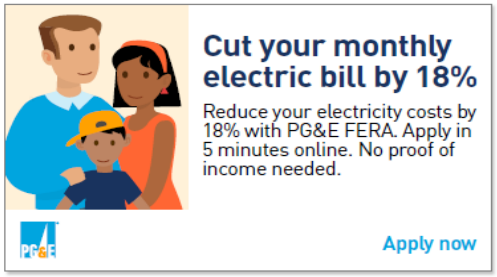
In September, PG&E's CARE online advertising and search marketing campaigns continued to focus on income-qualified customers across PG&E's entire service territory (see https://www.youtube.com/watch?v=8U80-nN2XYc&feature=emb_rel_end). The media buy included additional targeting and increased media placements targeting ZIP Codes with higher estimated potential for eligible customers.

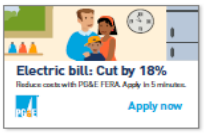
The September campaign continued to use paid search, Google sponsored placements (also known as Gmail ads), display advertising, and new tactics like digital video and advertising placement on the Fresh EBT application. CARE/FERA social ads continued running on Facebook and Instagram.

Digital Social – CARE and FERA Facebook Ads:

Fresh EBT Application Ads:







In September, PG&E continued to participate in media interviews to promote CARE, FERA and other programs with the following outlets:

- KFTV Univision (Central Valley) September 29, 2020
  - **PG&E Offers Financial Assistance Programs to Customers During Pandemic (segment in Spanish)**
- Philippine News Today (Northern California), September 24, 2020
  - **PG&E Continues to Offer Ways to Save Energy During COVID-19**
- D'Primeramano (Sacramento), September 23, 2020
  PG&E Continues to Offer Ways to Save Energy During COVID-19
- KSJZ-Korean American Radio (Bay Area), September 22, 2020
  - **PG&E Continues to Offer Ways to Save Energy During COVID-19**

In addition, PG&E continued the temporary closure of its local offices due to COVID-19 shelter-in-place orders, and plans to reopen its local offices once shelter-in-place orders are lifted. Year-to-date, PG&E's local offices have enrolled 134 new customers into CARE. PG&E's COCs[14] supported 23 enrollments in September, totaling 340 new enrollments in CARE year-to-date.

2.2.2 Describe the efforts taken to reach and coordinate the CARE Program with other related low income programs to reach eligible customers.

PG&E automatically enrolls customers in CARE who participate in ESA or receive LIHEAP and Relief for Energy Assistance through Community Help (REACH) payments. The table below shows CARE automatic enrollments for September 2020 and year-to-date.

CARE Automatic Enrollment		
Source	**September**	**YTD**
ESA	1,683	12,212
LIHEAP	43	1,827
REACH	55	55

2.2.3 Recertification Complaints[15]

PG&E received no complaints regarding CARE recertification in September 2020. All recertification activity is also paused due to COVID–19 protections.

[14] PG&E contracted with 43 COCs throughout its service area. These organizations represent a variety of communities, including African Americans, Hispanics, Asian Pacific Islander Americans (Chinese, Vietnamese, and Hmong), Native Americans, seniors, rural residents, agricultural workers, sub-metered tenants, and nonprofit living facilities.
[15] D.08-11-031, Ordering Paragraph 90, directed the IOUs to report in their monthly and annual reports the number of customer complaints received regarding CARE recertification efforts and the nature of the complaints beginning with the first report due on or about December 31, 2008.

2.3 Miscellaneous

CARE Program Post-Enrollment Verification Freezes:[16]

Due to the COVID-19 pandemic, PG&E has suspended all standard and high usage post-enrollment verification (PEV) requests, as well as the removal of customers with pending requests, through April 16, 2021.

The table on the following page details the CARE program PEV freezes currently in place as of September 2020.

[16] CPUC Resolution M-4833 directed IOUs to freeze CARE program post-enrollment verification (PEV) in the counties impacted by the California wildfires. PG&E expanded the CARE PEV freeze to customers in affected counties where a state of emergency proclamation was issued by the Governor of California due to a disaster that resulted in PG&E's inability to deliver utility services to customers and remains in place for one year from the date of the proclamation. D.19-07-015 extends PG&E's Emergency Consumer Protection Plan to include residential and non-residential customers in areas where a state of emergency proclamation is issued by the California Governor's Office or the President of the United States where the disaster has either resulted in the loss or disruption of the delivery or receipt of utility service, and/or resulted in the degradation of the quality of utility service.

CARE Program Post-Enrollment Verification Freezes			
Date of Proclamation	**Disaster Name**	**Affected Areas or ZIP Codes**	**Date when Protection Ends**
October 2019	Kincade Wildfire	Sonoma County	Extended through 4/16/21 due to COVID-19 protections.
December 2019	Paradise Wildfire	Town of Paradise	Extended through 4/16/21 due to COVID-19 protections.
March 2020	COVID-19 Pandemic	All PG&E Service Territory	April 16, 2021
August 2020	CZU, LNU, SCU, and Lightning Complex Fires	93210, 93635, 93657, 93667, 93901, 93905, 93906, 93908, 93920, 93921, 93923, 93924, 93925, 93926, 93930, 93933, 93940, 93953, 93960, 93962, 94020, 94021, 94028, 94060, 94062, 94074, 94305, 94508, 94509, 94513, 94514, 94515, 94517, 94527, 94531, 94533, 94534, 94535, 94536, 94538, 94539, 94546, 94550, 94551, 94552, 94558, 94559, 94562, 94566, 94567, 94571, 94574, 94585, 94586, 94588, 94937, 94940, 94950, 94956, 94971, 95005, 95006, 95007, 95013, 95017, 95018, 95020, 95021, 95023, 95030, 95035, 95041, 95060, 95062, 95066, 95073, 95103, 95112, 95113, 95118, 95122, 95123, 95125, 95126, 95127, 95129, 95131, 95132, 95133, 95136, 95138, 95140, 95148, 95150, 95202, 95219, 95304, 95305, 95311, 95321, 95322, 95347, 95356, 95360, 95361, 95363, 95366, 95376, 95387, 95391, 95412, 95421, 95422, 95425, 95426, 95428, 95436, 95441, 95446, 95448, 95450, 95457, 95461, 95467, 95471, 95546, 95573, 95606, 95607, 95616, 95627, 95637, 95679, 95687, 95688, 95694, 95696, 95833, 95912, 95919, 95926, 95927, 95928, 95934, 95939, 95941, 95942, 95947, 95954, 95956, 95959, 95963, 95965, 95966, 95969, 95971, 95973, 95978, 95979, 95983, 95988, and 96074	September 1, 2021
September 2020	Creek Wildfire	93643, 93664, 93602, 93667, 93644, 93634, 95338	October 1, 2021
September 2020	Oak Wildfire	95490	October 1, 2021
September 2020	Glass and Zogg Wildfires	94508, 94515, 94562, 94567, 94573, 94574, 94576, 95401, 95402, 95404, 95405, 95406, 95407, 95409, 96001, 96007, 96022, 96047, 96049	October 1, 2021

3. Appendix: ESA Tables and CARE Tables

ESA- Table 1	ESA Program Expenses
ESA- Table 1A	Expenses Funded From 2009-2016 Unspent ESA Program Funds
ESA- Table 2	ESA Measure Installations and Savings: Total, First Touch, and Retreated Homes
ESA- Table 2A	ESA Measure Installations and Savings: CSD Leveraging
ESA- Table 2B	ESA Measure Installations and Savings: CAM Multifamily
ESA- Table 3	Energy Savings and Average Bill Savings Per Treated Home/Common Area
ESA- Table 4A	ESA Homes/Buildings Treated
ESA- Table 4B	ESA Homes Unwilling/Unable to Participate
ESA- Table 5	ESA Customer Summary
ESA- Table 6	ESA Expenditures for Pilots and Studies
ESA- Table 7	Homes Receiving Second Refrigerators and In-Home Energy Education Only
ESA-Table 8	Contractor Advanced Funding and Repayment (Template Only)
CARE- Table 1	CARE Program Expenses
CARE- Table 2	Enrollment, Recertification, Attrition, and Penetration
CARE- Table 3A	Post-Enrollment Verification results (Model)
CARE- Table 3B	Post-Enrollment Verification Results (Electric-Only High-Usage)
CARE- Table 4	CARE Self-Certification and Self-Recertification Applications
CARE- Table 5	Enrollment by County
CARE- Table 6	Recertification Results
CARE- Table 7	Capitation Contractors
CARE- Table 8	Households as of Month-End
CARE- Table 9	Expenditures for Pilots/CHANGES Program
CARE-Table 10	CHANGES Monthly Summary of Ratepayers Provided Education, Needs Assistance and Dispute Resolution Services
CARE-Table 11	CHANGES Group Customer Assistance Sessions

	A	B	C	D	E	F	G	H	I	J	K	L	M
1	**Energy Savings Assistance Program Table 1 - Expenses**												
2	**Pacific Gas and Electric Company**												
3	**Through September 30, 2020**												
4		**Authorized Budget[*][1]**			**Current Month Expenses**			**Year to Date Expenses**			**% of Budget Spent YTD**		
5	**ESA Program:**	**Electric**	**Gas**	**Total**	**Electric**	**Gas**	**Total**	**Electric**	**Gas**	**Total**	**Electric**	**Gas**	**Total**
6	**Energy Efficiency**												
7	Appliances [4]	$ 10,075,310	$ -	$ 10,075,310	$ 396,530	$ -	$ 396,530	$ 4,709,240	$ 7,209	$ 4,716,449	47%		47%
8	Domestic Hot Water	$ 620,025	$ 8,155,693	$ 8,775,717	$ 37,515	$ 480,277	$ 517,792	$ 315,490	$ 4,978,181	$ 5,293,670	51%	61%	60%
9	Enclosure	$ 8,344,112	$ 30,831,443	$ 39,175,555	$ 407,786	$ 1,857,694	$ 2,265,480	$ 3,213,710	$ 14,640,235	$ 17,853,946	39%	47%	46%
10	HVAC [5]	$ 56,875,335	$ 17,725,037	$ 74,600,372	$ 1,143,002	$ 859,866	$ 2,002,868	$ 5,601,291	$ 9,340,342	$ 14,941,633	10%	53%	20%
11	Maintenance	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -			
12	Lighting	$ 36,037,671	$ -	$ 36,037,671	$ 2,013,990	$ -	$ 2,013,990	$ 17,127,297	$ -	$ 17,127,297	48%		48%
13	Miscellaneous [4]	$ 2,362,009	$ -	$ 2,362,009	$ 211,952	$ -	$ 211,952	$ 1,757,848	$ -	$ 1,757,848	74%		74%
14	Customer Enrollment	$ 16,579,194	$ 7,836,553	$ 24,415,747	$ 962,458	$ 422,373	$ 1,384,831	$ 8,475,750	$ 3,719,574	$ 12,195,323	51%	47%	50%
15	In Home Education [5]	$ 5,534,520	$ 2,516,775	$ 8,051,295	$ 298,066	$ 130,806	$ 428,871	$ 2,526,933	$ 1,108,942	$ 3,635,874	46%	44%	45%
16	Pilot	$ 138,621	$ 1,304	$ 139,925	$ -	$ -	$ -	$ 2,629	$ 131	$ 2,759	2%	10%	2%
17	Implementation[2]	$ 5,459,903	$ 2,601,428	$ 8,061,331	$ 256,294	$ 112,474	$ 368,768	$ 2,041,035	$ 895,706	$ 2,936,742	37%	34%	36%
18	Multi-Family Common Area Measures	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -			
19	**Energy Efficiency TOTAL**	**$ 142,026,700**	**$ 69,668,232**	**$ 211,694,933**	**$ 5,727,593**	**$ 3,863,490**	**$ 9,591,083**	**$ 45,771,223**	**$ 34,690,320**	**$ 80,461,542**	32%	50%	38%
20													
21	Training Center	$ 1,008,660	$ 485,627	$ 1,494,287	$ 23,762	$ 10,428	$ 34,191	$ 484,298	$ 212,534	$ 696,832	48%	44%	47%
22	Inspections	$ 3,171,733	$ 1,453,000	$ 4,624,734	$ 210,450	$ 92,356	$ 302,806	$ 1,450,589	$ 636,590	$ 2,087,179	46%	44%	45%
23	Marketing and Outreach	$ 2,265,327	$ 1,062,047	$ 3,327,374	$ 179,614	$ 78,823	$ 258,438	$ 1,099,950	$ 482,712	$ 1,582,662	49%	45%	48%
24	Statewide Marketing Education and Outreach	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -			
25	Studies	$ 169,017	$ 81,410	$ 250,427	$ 10,078	$ 4,423	$ 14,500	$ 89,785	$ 39,402	$ 129,187	53%	48%	52%
26	Regulatory Compliance	$ 392,343	$ 199,216	$ 591,559	$ 35,874	$ 15,743	$ 51,618	$ 416,224	$ 182,659	$ 598,883	106%	92%	101%
27	General Administration	$ 5,193,744	$ 2,479,719	$ 7,673,463	$ 332,919	$ 146,101	$ 479,020	$ 3,256,872	$ 1,429,275	$ 4,686,147	63%	58%	61%
28	CPUC Energy Division	$ 37,298	$ 21,024	$ 58,322	$ 4,032	$ 1,769	$ 5,801	$ 35,471	$ 15,566	$ 51,038	95%	74%	88%
29													
30	**TOTAL PROGRAM COSTS [3]**	**$ 154,264,822**	**$ 75,450,276**	**$ 229,715,098**	**$ 6,524,322**	**$ 4,213,134**	**$ 10,737,456**	**$ 52,604,412**	**$ 37,689,057**	**$ 90,293,469**	**34%**	**50%**	**39%**
31	**Funded Outside of ESA Program Budget**												
32	Indirect Costs												
33	NGAT Costs					$ 419,318	$ 419,318		$ 3,721,963	$ 3,721,963			
34													

35 [*] **Authorized Budget:** Authorized budget includes $48,495,162 carried over from the 2019; it also includes fund shift per Advice Letter AI 3977-G/5298-E of $877,047 from 2017 Inspection budget and $905,057 from 2018
36 Inspection budget to 2018 General Administration.Updated with fundshift AL 4248G/5822E approved on 8/27/20 (shift funds from HVAC Electric $21,175,000 to HVAC Gas $16,175,000, In Home Education $3,413,870 Electric
37 $1,586,130 Gas)
38 [1] Reflects the 2020 Authorized budget as approved in Mid-Cycle advice letter 3990-G/5329-E and supplemental Advice Letter Nos. 3990-G-A/5329-E-A and 3990-G-B/5329-E-B
39 [2] Reflects a new budget category and includes the primary administrative fee for Implementer(s).
40 [3] Employee benefits costs currently not included. Pending settlement of GRC
41 [4] PG&E previously reported Smart Powerstrips under Appliances. This has been moved to Miscellaneous.
42 [5] Reflects the updated authorized budget per Fundshift AL 4248-G / 5822-E.
43 Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

Energy Savings Assistance Program Table 1A - Expenses Funded From 2009-2016 "Unspent ESA Program Funds"
Pacific Gas and Electric Company
Through September 30, 2020

	Authorized Budget[4]			Current Month Expenses			Year to Date Expenses			% of Budget Spent YTD		
ESA Program [1]:	**Electric**	**Gas**	**Total**	**Electric**	**Gas**	**Total**	**Electric**	**Gas**	**Total**	**Electric**	**Gas**	**Total**
Energy Efficiency												
Appliances [2]	$ 22,537,439	$ -	$ 22,537,439	$ -	$ -	$ -	$ -	$ -	$ -	0%		0%
Domestic Hot Water [2]	$ 3,432,389	$ 1,849,947	$ 5,282,336	$ -	$ -	$ -	$ -	$ -	$ -	0%	0%	0%
HVAC [2]	$ 36,565,713	$ 5,169,451	$ 41,735,164	$ -	$ -	$ -	$ -	$ -	$ -	0%	0%	0%
In-Home Education [2]	$ 289,737	$ 127,151	$ 416,888	$ 592	$ 260	$ 852	$ 173,689	$ 76,223	$ 249,913	60%	60%	60%
Implementation[3]	$ 447,195	$ 176,029	$ 623,224	$ 9,079	$ 3,984	$ 13,064	$ 69,479	$ 59,294	$ 128,773	16%	34%	21%
Multi-Family Common Area Measures	$ 23,478,243	$ 9,926,973	$ 33,405,216	$ 466,977	$ 204,932	$ 671,909	$ 2,467,464	$ 1,257,684	$ 3,725,147	11%	13%	11%
Leveraging - CSD	$ 1,797,105	$ 836,828	$ 2,633,934	$ 770	$ (1,973)	$ (1,203)	$ 3,193	$ 1,094	$ 4,287	0%	0%	0%
Pilot	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -			
Studies	$ 62,550	$ 27,450	$ 90,000	$ -	$ -	$ -	$ -	$ -	$ -	0%	0%	0%
Regulatory Compliance	$ 1,702,297	$ 120,486	$ 1,822,783	$ 2,367	$ -	$ 2,367	$ 29,983	$ -	$ 29,983	2%	0%	2%
General Administration	$ 276,743	$ 74,028	$ 350,771	$ 41,435	$ 18,183	$ 59,618	$ 292,603	$ 128,408	$ 421,011	106%	173%	120%
TOTAL PROGRAM BUDGET/EXPENSES	**$ 90,589,412**	**$ 18,308,343**	**$ 108,897,755**	**$ 521,219**	**$ 225,387**	**$ 746,606**	**$ 3,036,411**	**$ 1,522,703**	**$ 4,559,114**	**3%**	**8%**	**4%**

NOTE: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

1: Add additional categories if relevant to your utility

2: Refers to budget spent supporting CSD's LIWP program

[1] D.16-11-022 directed funding for new initiatives to come from unspent 2009-2016 ESA Program funds, and directed IOUs to update their budgets by Conforming Advice Letter. Resolution G-3531 authorized PG&E's 2017-2020 ESA budget, including the addition of unspent funding reported here. Unspent funds updated 2019 Authorized budget as approved in Mid-Cycle advice letter 3990-G/5329-E and supplemental Advice Letter Nos. 3990-G-A/5329-E-A and 3990-G-B/5329-E-B
[2] Incremental increases in existing energy efficiency measures from new directives (e.g., removal of 3 measure minimum) use authorized funds until depleted, then will use carryover funds.
New measures and activities not included in PG&E' Application use 2009-2016 unspent funds.
[3] Reflects a new budget category and includes the primary administrative fee for Implementer(s), including multifamily SPOC activities.
[4]Authorized Budget: Authorized budget includes $49,480,997 carried over from the 2019; it also includes fund shift per Advice Letter Al 3977-G/5298-E
Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

Energy Savings Assistance Program Table 2 - Program Summary
Pacific Gas and Electric Company
Through September 30, 2020

	ESA Program (Summary)Total							ESA Program (First Touch Homes Treated)							ESA Program (Re-Treated Homes/Go Backs)							ESA Program (Aliso Canyon - SCG & SCE) [9]						
		Year-To-Date Completed & Expensed Installation							Year-To-Date Completed & Expensed Installation							Year-To-Date Completed & Expensed Installation							Year-To-Date Completed & Expensed Installation					
Measures	**Units**	**Quantity Installed**	**kWh [4] (Annual)**	**kW [4] (Annual)**	**Therms [4] (Annual)**	**Expenses ($)**	**% of Expenditure**	**Units**	**Quantity Installed**	**kWh [4] (Annual)**	**kW [4] (Annual)**	**Therms [4] (Annual)**	**Expenses ($)**	**% of Expenditure**	**Units**	**Quantity Installed**	**kWh [4] (Annual)**	**kW [4] (Annual)**	**Therms [4] (Annual)**	**Expenses ($)**	**% of Expenditure**	**Units**	**Quantity Installed**	**kWh [4] (Annual)**	**kW [4] (Annual)**	**Therms [4] (Annual)**	**Expenses ($)**	**% of Expenditure**
Appliances		(K+S)	(L+T)	(M+U)	(N+V)	(O+W)			(K+S)	(L+T)	(M+U)	(N+V)	(O+W)															
High Efficiency Clothes Washer	Each	1,978	8,869	2	37,270	$ 1,715,025	2.2%	Each	583	2,402	0	11,042	505,490	1.9%	Each	1,395	6,467	1	26,228	$ 1,209,535	2.3%	Each						0.0%
Refrigerators	Each	3,959	2,189,829	307	-	$ 3,098,914	4.0%	Each	1,435	788,949	110	-	$ 1,123,249	4.3%	Each	2,524	1,400,881	196	-	$ 1,975,665	3.8%	Each						0.0%
Microwaves	Home	48	(439)	(0)	98	$ 6,381	0.0%	Home	21	(264)	(0)	38	$ 2,792	0.0%	Home	27	(176)	(0)	60	$ 3,589	0.0%	Home						0.0%
Freezers [6]	Each							Each	-	-	-	-	-		Each							Each						0.0%
																												0.0%
Domestic Hot Water																												
Other Hot Water	Home	42,653	314,714	44	213,129	$ 3,306,305	4.3%	Home	13,823	135,355	19	68,483	$ 1,343,905	4.1%	Home	28,830	179,359	25	144,646	$ 1,962,400	4.3%	Home						0.0%
Tank and Pipe Insulation	Home	5,319	26,001	4	22,128	$ 26,528	0.0%	Home	2,162	12,717	2	8,789	$ 8,597	0.0%	Home	3,157	13,284	2	13,339	$ 17,931	0.0%	Home						0.0%
Water Heater Repair/Replacement	Home	1,021	-	-	7,485	$ 1,840,286	2.4%	Home	338	-	-	2,362	$ 609,223	2.3%	Home	683	-	-	5,123	$ 1,231,063	2.4%	Home						0.0%
Thermostat-controlled Shower Valves (SCE) [6]	Each							Each	-	-	-	-	$ -		Each							Each						0.0%
																												0.0%
																												0.0%
New - Combined Showerhead/TSV	Each							Each							Each							Each						0.0%
New - Heat Pump Water Heater [7]	Each	-	-	-	-	$ -	0.0%	Each	-	-	-	-	$ -	0.0%	Each	-	-	-	-		0.0%	Each						0.0%
New - Tub Diverter/ Tub Spout	Each	180	88	-	322	$ -	0.0%	Each	75	12	-	141	$ -	0.0%	Each	105	76	-	181	$ -	0.0%							0.0%
																												0.0%
Enclosure																												
Air Sealing / Envelope [1]	Home	32,832	86,619	16	34,553	$ 15,188,268	19.6%	Home	10,881	36,046	7	11,095	$ 5,033,612	19.4%	Home	21,951	50,573	10	23,458	$ 10,154,656	19.7%	Home						0.0%
Attic Insulation	Home	1,653	11,448	2	76,095	$ 2,748,036	3.5%	Home	786	6,568	1	35,922	$ 1,306,689	5.0%	Home	867	4,880	1	40,173	$ 1,441,348	2.8%	Home						0.0%
																												0.0%
HVAC																												
Furnace Repair/Replacement	Home	1,284	-	-	(31,339)	$ 3,986,574	5.1%	Home	354	-	-	(8,638)	$ 1,099,102	4.2%	Home	930	-	-	(22,701)	$ 2,887,472	5.6%	Home						0.0%
Room A/C Replacement	Home	777	(148,530)	(27)	-	$ 674,142	0.9%	Home	182	(34,772)	(6)	-	$ 157,907	0.6%	Home	595	(113,759)	(20)	-	$ 516,235	1.0%	Home						0.0%
Central A/C replacement	Home	2	572	0	-	$ 7,000	0.0%	Home	1	286	0	-	$ 3,500	0.0%	Home	1	286	0	-	$ 3,500	0.0%	Home						0.0%
Heat Pump Replacement	Home							Home	-	-	-	-	$ -		Home							Home						0.0%
Evaporative Coolers	Home	1,138	428,328	69	-	$ 672,072	0.87%	Home	337	127,112	20	-	$ 199,023	0.8%	Home	801	301,216	48	-	$ 473,049	0.9%	Home						0.0%
Duct Testing and Sealing	Home	6,143	(6,894)	(1)	39,291	$ 4,355,265	5.63%	Home	2,286	(3,029)	(0)	14,620	$ 1,620,729	6.2%	Home	3,857	(3,865)	(1)	24,672	$ 2,734,537	5.3%	Home						0.0%
New - Energy Efficient Fan Control [8]	Home	-	-	-	-		1.1%	Home							Home							Home						0.0%
New - Prescriptive Duct Sealing [6]	Home							Home	-	-	-	-	$ -		Home							Home						0.0%
Central A/C Tune up	Home	6,514	(91,309)	(18)	-	$ 3,239,781	4.2%	Home	2,305	(38,446)	(8)	-	$ 1,146,407	1.5%	Home	4,209	(52,863)	(11)	-	$ 2,093,374	4.1%							0.0%
New- Smart Thermostat	Each	6,987	1,459,913	263	186,895	$ 2,065,140	2.7%	Each	2,606	545,285	98	67,555	$ 770,252	2.6%	Each	4,381	914,627	165	119,340	$ 1,294,887	2.5%							0.0%
New - A/C Time Delay	Home	4,724	(436,829)	(79)	-	$ -	0.0%	Home	1,675	(154,815)	(28)	-	$ -	0.0%	Home	3,049	(282,014)	(51)	-	$ -	0.0%							
New - High Efficiency Forced Air Unit (HE FAU) [7]	Home							Home	-	-	-	-	$ -	0.0%	Home	-	-	-	-	$ -	0.0%	Home						0.0%
Blower Motor Retrofit	Each	18	-	-	-	$ 4,402	0.0%	Each	18	-	-	-	$ 4,402	0.0%	Each	-	-	-	-	$ -	0.0%	Home						0.0%
Maintenance																												
Furnace Clean and Tune [6]	Home							Home	-	-	-	-	$ -		Home							Home						0.0%
																						Home						0.0%
Lighting																												
Lighting (Occupancy Sensor)	Home	120	3,636	7	-	$ 11,011	0.0%	Home	41	1,221	2	-	$ 3,762	0.0%	Home	79	2,415	4	-	$ 7,249	0.0%	Home						0.0%
																												0.0%
																												0.0%
New - LED Reflector Downlight Retrofit Kits [6]	Each							Each	-	-	-	-	$ -		Each							Each						0.0%
LED Diffuse A-Lamps [5]	Each	410,496	12,642,987	1,540	(289,815)	$ 3,318,438	4.3%	Each	143,306	4,428,169	540	(100,791)	$ 1,158,482	4.5%	Each	267,190	8,214,818	1,000	(189,024)	$ 2,159,956	4.2%	Each						0.0%
LED Reflector Bulbs (BR) [5]	Each	54,100	2,512,640	307	(59,217)	$ 447,991	0.6%	Each	21,837	1,014,404	124	(23,903)	$ 180,828	0.7%	Each	32,263	1,498,236	183	(35,314)	$ 267,163	0.5%	Each						0.0%
LED Torchieres [5]	Each	20,532	1,449,721	176	(33,008)	$ 1,218,408	1.6%	Each	6,270	443,674	54	(9,992)	$ 372,074	1.4%	Each	14,262	1,006,047	122	(23,016)	$ 846,334	1.6%	Each						0.0%
LED Exterior Hardwired Fixtures [5]	Each	43,098	3,344,620	322	-	$ 2,571,935	3.3%	Each	12,732	988,067	95	-	$ 759,800	2.9%	Each	30,366	2,356,553	227	-	$ 1,812,135	3.5%	Each						0.0%
LED Interior Hardwired Fixtures [5]	Each	179,223	12,473,587	1,512	(280,816)	$ 9,528,281	12.3%	Each	52,598	3,669,019	446	(81,675)	$ 2,796,340	10.8%	Each	126,625	8,804,568	1,066	(199,142)	$ 6,731,940	13.1%	Each						
Miscellaneous																												
Pool Pumps	Home							Home	-	-	-	-	$ -		Home							Home						0.0%
Smart Power Strips - Tier 1	Home	11,782	-	-	-	$ 1,099,965	1.4%	Home	4,071	-	-	-	$ 380,068	1.5%	Home	7,711	-	-	-	$ 719,897	1.4%	Home						0.0%
New - Smart Power Strips - Tier 2	Each	5,560	422,560	235	-	$ 683,936	0.9%	Each	2,190	166,440	93	-	$ 269,392	1.0%	Each	3,370	256,120	143	-	$ 414,544	0.8%	Each						0.0%
Pilots																												
																												0.0%
Customer Enrollment	**Total (K+S)**							Total (K+S)							Total (K+S)							Total (K+S)						
Outreach & Assessment	Home	57,358				$ 12,029,564	15.5%	Home	19,709				$ 4,133,524	15.9%	Home	37,649				$ 7,896,040	15.3%	Home						0.0%
In-Home Education	Home	57,358				$ 3,580,687	4.6%	Home	19,709				$ 1,230,373	4.7%	Home	37,649				$ 2,350,313	4.6%	Home						0.0%
Total Savings/Expenditures			36,692,131	4,679	(76,929)	$ 77,424,333.17				12,134,401	1,569	(4,951)	$ 26,219,521.26				24,557,731	3,110	(71,977)	$ 51,204,811.91								
Total Households Weatherized [2]		42,987							14,324							28,663							-					

Households Treated	**Total (K+S)**		**First Touches**		**Re-treated Homes/Go-Backs**		
- Single Family Households Treated	Home	43,063	Home	14,285	Home	28,778	Home
- Multi-family Households Treated	Home	9,587	Home	3,364	Home	6,223	Home
- Mobile Homes Treated	Home	4,708	Home	2,060	Home	2,648	Home
Total Number of Households Treated	Home	57,358	Home	19,709	Home	37,649	Home
# Eligible Households to be Treated for PY [3]	Home	104,222	Home	46,900	Home	57,322	Home
% of Households Treated	%	55%	%	42%	%	66%	%
- Master-Meter Households Treated	Home	3,312	Home	1,546	Home	1,766	Home

[1] Envelope and Air Sealing Measures may include outlet cover plate gaskets, attic access weatherization, weatherstripping - door, caulking and minor home repairs. Minor home repairs predominantly are door jamb repair / replacement, door repair, and window putty.
[2] Weatherization may consist of attic insulation, attic access weatherization, weatherstripping - door, caulking, & minor home repairs
[3] Based on OP 79 of D.16-11-022.
[4] All savings are calculated based on the following sources:
DNV/GL Impact Evaluation Program Years 2015-2017 Impact II
[5] LED savings from PGECOLTG175-R1
[6] Measure not currently part of PG&E's ESA portfolio.
[7] To be launched in Q3 2020.
[8] 2020 installations impacted by COVID.
[9] This table is non-applicable for PG&E.

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

Energy Savings Assistance Program Table 2A - CSD Leveraging
Pacific Gas and Electric Company
Through September 30, 2020

		ESA Program - CSD Leveraging					
		Year-To-Date Completed & Expensed Installation					
Measures	Units	Quantity Installed	kWh[3] (Annual)	kW[3] (Annual)	Therms[3] (Annual)	Expenses ($)	% of Expenditure
Appliances							
High Efficiency Clothes Washer	Each	n/a	n/a	n/a	n/a	$ -	0.0%
Refrigerators	Each	n/a	n/a	n/a	n/a	$ -	0.0%
Microwaves [4]	Each	n/a	n/a	n/a	n/a	$ -	0.0%
Domestic Hot Water							
Water Heater Blanket	Home	n/a	n/a	n/a	n/a	$ -	0.0%
Low Flow Shower Head	Home	n/a	n/a	n/a	n/a	$ -	0.0%
Water Heater Pipe Insulation	Home	n/a	n/a	n/a	n/a	$ -	0.0%
Faucet Aerator	Home	n/a	n/a	n/a	n/a	$ -	0.0%
Water Heater Repair/Replacement	Each	n/a	n/a	n/a	n/a	$ -	0.0%
Thermostatic Shower Valve	Each	n/a	n/a	n/a	n/a	$ -	0.0%
Combined Showerhead/TSV	Each	n/a	n/a	n/a	n/a	$ -	0.0%
Heat Pump Water Heater	Each	n/a	n/a	n/a	n/a	$ -	0.0%
Tub Diverter/ Tub Spout	Each	n/a	n/a	n/a	n/a	$ -	0.0%
Thermostat-controlled Shower Valve	Each	n/a	n/a	n/a	n/a	$ -	0.0%
Enclosure							
Air Sealing / Envelope [1]	Home	n/a	n/a	n/a	n/a	$ -	0.0%
Caulking	Home	n/a	n/a	n/a	n/a	-	0.0%
Attic Insulation	Home	n/a	n/a	n/a	n/a	$ -	0.0%
HVAC							
FAU Standing Pilot Conversion	Each	n/a	n/a	n/a	n/a	$ -	0.0%
Furnace Repair/Replacement	Each	n/a	n/a	n/a	n/a	$ -	0.0%
Room A/C Replacement	Each	n/a	n/a	n/a	n/a	$ -	0.0%
Central A/C replacement	Each	n/a	n/a	n/a	n/a	$ -	0.0%
Heat Pump Replacement	Each	n/a	n/a	n/a	n/a	$ -	0.0%
Evaporative Cooler (Replacement)	Each	n/a	n/a	n/a	n/a	$ -	0.0%
Evaporative Cooler (Installation)	Each	n/a	n/a	n/a	n/a	$ -	0.0%
Duct Testing and Sealing	Home	n/a	n/a	n/a	n/a	$ -	0.0%
Energy Efficient Fan Control	Home	n/a	n/a	n/a	n/a	$ -	0.0%
Prescriptive Duct Sealing	Home	n/a	n/a	n/a	n/a	$ -	0.0%
High Efficiency Forced Air Unit (HE FAU)	Home	n/a	n/a	n/a	n/a	$ -	0.0%
A/C Time Delay	Home	n/a	n/a	n/a	n/a	$ -	0.0%
Maintenance							
Furnace Clean and Tune	Home	n/a	n/a	n/a	n/a	$ -	0.0%
Central A/C Tune up	Home	n/a	n/a	n/a	n/a	$ -	0.0%
Lighting							
Interior Hard wired LED fixtures	Each	n/a	n/a	n/a	n/a	$ -	0.0%
Exterior Hard wired LED fixtures	Each	n/a	n/a	n/a	n/a	$ -	0.0%
Torchiere LED	Each	n/a	n/a	n/a	n/a	$ -	0.0%
Occupancy Sensor	Each	n/a	n/a	n/a	n/a	$ -	0.0%
LED Night Lights	Each	n/a	n/a	n/a	n/a	$ -	0.0%
LED Diffuse Bulb (60W Replacement)	Each	n/a	n/a	n/a	n/a	$ -	0.0%
LED Reflector Bulb	Each	n/a	n/a	n/a	n/a	$ -	0.0%
LED Reflector Downlight Retrofit Kits	Each	n/a	n/a	n/a	n/a	$ -	0.0%
LED A-Lamps	Each	n/a	n/a	n/a	n/a	$ -	0.0%
Miscellaneous							
Pool Pumps	Each	n/a	n/a	n/a	n/a	$ -	0.0%
Smart Power Strips - Tier 1	Each	n/a	n/a	n/a	n/a	$ -	0.0%
Smart Power Strips - Tier 2	Each	n/a	n/a	n/a	n/a	$ -	0.0%
Pilots							
Customer Enrollment							
Outreach & Assessment	Home	n/a				$ -	0.0%
In-Home Education	Home	n/a				$ -	0.0%
Total Savings/Expenditures		n/a	n/a	n/a	n/a	$ -	0.0%
Total Households Weatherized [2]		n/a	n/a	n/a	n/a		

CSD MF Tenant Units Treated			**Total**
			-
			-

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

[1] Envelope and Air Sealing Measures may include outlet cover plate gaskets, attic access weatherization, weatherstripping - door, caulking and minor home repairs. Minor home repairs predominantly are door jamb repair / replacement, door repair, and window putty.

[2] Weatherization may consist of attic insulation, attic access weatherization, weatherstripping - door, caulking, & minor home repairs.

[3] All savings are calculated based on the following sources:
DNV/GL Impact Evaluation Program Years 2015-2017 Impact II

Energy Savings Assistance Program Table 2B - Common Area Measures
Pacific Gas and Electric Company
Through September 30, 2020

	Table 2B ESA Program - Multifamily Common Area Measures[5]						
		Year-To-Date Completed & Expensed Installation					
ESA CAM Measures[1,6]	**Units (of Measure such as "each")**	**Quantity Installed**	**kWh (Annual)**	**kW (Annual)**	**Therms (Annual)**	**Expenses ($)**	**% of Expenditure**
Appliances							
CAM - Commercial Clothes Washer	Each						
CAM - Refrigerators	Each						
	-						
Domestic Hot Water							
CAM - Non-Condensing Domestic Hot Water Boiler	Each						
CAM - Condensing Domestic Hot Water Boiler	Each	3	-	-	25.23	$ 15,950	0.46%
CAM - Storage Water Heater	Each	1	-	-	3,993.56	$ 75,343	
CAM - Instantaneous Tankless Water Heater	Each	4	-	-0.06	1.02	22108.19	
CAM - Heat Pump Water Heater	Each						
CAM - Demand Control DHW Recirculation Pump - Electric	Each						
CAM - Demand Control DHW Recirculation Pump - Gas	Each						
CAM - Variable Speed Pump	Each						
CAM - Low-flow Faucet Aerator - Electric	Each						
CAM - Low-flow Faucet Aerator - Gas	Each						
CAM - Low-flow Showerhead - Electric	Each						
CAM - Low-flow Showerhead - Gas	Each						
	-						
Envelope							
CAM - Windows - Electric	Sq Ft						
CAM - Windows - Gas	Sq Ft						
CAM - Reflective Window Film - Electric	Sq Ft						
CAM - Reflective Window Film - Gas	Sq Ft						
CAM - Attic Insulation - Electric	Sq Ft	2,380	190.4	0.048	-	$ 1,750	0.05%
CAM - Attic Insulation - Gas	Sq Ft						
CAM - Blow-In Wall Insulation - Electric	Sq Ft						
CAM - Blow-In Wall Insulation - Gas	Sq Ft						
HVAC							
CAM - PTAC - Gas	Each						
CAM - PTAC - Electric	Each						
CAM - PTHP	Each						
CAM - Air Conditioners Split System - Electric	Each						
CAM - Air Conditioners Split System - Gas	Each						
CAM - Heat Pump Split System	Each						
CAM - Packaged Air Conditioner	Each						
CAM - Non-Condensing Space Heating Boiler	Each	1	-	-	474.60	$ 58,020	1.68%
CAM - Condensing Space Heating Boiler	Each	3	-	-	25.23	$ 15,950	0.46%
CAM - Central Natural Gas Furnace	Each						
CAM - Smart Thermostat	Each	3	148		27.09	$ 711	0.02%
Lighting							
CAM - Wall or Ceiling Mounted Occupancy Sensor	Each	18	1,345	0.101	-23.27	$ 3,974	0.12%
CAM - LED PAR Lamps	Each	34	17,629	-	-	$ 5,668	0.16%
CAM - LED Candelabra Lamps	Each						
CAM - LED Globe Lamps	Each						
CAM - LED A Lamps	Each	19	4,546	0.052	-78.64	$ 342	0.01%
CAM - LED BR-R Lamps	Each						
CAM - Plug-in LED lamps	Each	593	14,683	0.033	-49.97	$ 13,999	0.41%
CAM - LED T8 Lamp - Interior	Each	116	8,618	0.098	-149.10	$ 2,229	0.06%
CAM - LED T8 Lamp - Exterior	Each	432	15,496	0	0	$ 6,494	0.19%
CAM - LED Recessed Troffers and Retrofit Kits	Each						
CAM - LED Linear Ambient Fixtures	Each	50	13,819	0.157	-478.13	$ 21,709	0.63%
CAM - LED Ceiling, Vanity, or Sconce Fixtures	Each						
CAM - LED Recessed Downlight Retrofit Kits	Each						
CAM - LED Pendant, Track or Accent Fixtures	Each	3	133	0.002	-2.31	$ 128	0.00%
CAM - LED Parking Garage Fixtures	Each	18	1,723	0.659	-	$ 859	0.02%
CAM - LED Exterior Wall or Pole Mounted Fixture	Each	93	50,165	0	0	$ 29,750	0.86%
CAM - LED Exit Sign							
Miscellaneous							
CAM - Smart Power Strip	Each						
CAM - Variable Speed Swimming Pool Pump	Each	1	8,099	0.769	0	$ 2,425	0.07%
Ancillary Services							
Audit[4]							
Total		-	136,595	1.86	3,765	$ 277,409	

Multifamily Properties Treated	**Number**
Total Number of Multifamily Properties Treated[2]	3
Subtotal of Master-metered Multifamily Properties Treated	0
Total Number of Multifamily Tenant Units w/in Properties Treated[3]	0

	Year to Date Expenses			
ESA Program - Multifamily Common Area	**Electric**	**Gas**	**Total**	
Administration	237,396	110,416	347,812	
Direct Implementation (Non-Incentive)	2,166,160	954,589	3,120,749	
Direct Implementation	-10425	-4575	-15000	*<<Includes measures costs*
TOTAL MF CAM COSTS	$ 2,393,131	$ 1,060,431	$ 3,453,561	

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

Standard Notes 1 - 6 (do not delete)

1. Measures are customized by each IOU, see 'Table 2B-1, Eligible Measures List'. Measures list may change based on available information on both costs and benefits and may vary across climate zones. Each IOU should fill out Table 2B as it pertains to their program. Table 2B-1 Column A should match Table 2B Column A for eligible (not canceled) measures.

2. Multifamily properties are sites with at least five (5) or more dwelling units. The properties may have multiple buildings.

3. Multifamily tenant units are the number of dwelling units located within properties treated. This number does not represent the same number of dwellings treated as captured in table 2A.

4. Audit costs may be covered by other programs or projects may utilize previous audits. Not all participants will have an audit cost associated with their project.

5. Applicable to Deed-Restricted, government and non-profit owned multi-family buildings described in D.16-11-022, modified by D.17-12-009, where 65% of tenants are income eligible based (at or below 200% of the Federal Poverty Guidelines).

6. Commissioning costs, as allowable per the Decision, are included in measures total cost unless otherwise noted.

Energy Savings Assistance CAM Program Table 2B-1 - Eligible Common Area Measures List
Pacific Gas and Electric Company
Through September 30, 2020

Common Area Measures Category and Eligible Measures Title [1]	Effective Date	End Date[2]	Eligible Climate Zones [3]
Appliances	-	-	-
CAM - Commercial Clothes Washer	1/1/2020		All
CAM - Refrigerators	1/1/2020		All
Domestic Hot Water	-	-	-
CAM - Non-Condensing Domestic Hot Water Boiler	1/1/2020		All
CAM - Condensing Domestic Hot Water Boiler	1/1/2020		All
CAM - Storage Water Heater	1/1/2020		All
CAM - Instantaneous Tankless Water Heater	1/1/2020		All
CAM - Heat Pump Water Heater	1/1/2020		All
CAM - Demand Control DHW Recirculation Pump - Electric	1/1/2020		All
CAM - Demand Control DHW Recirculation Pump - Gas	1/1/2020		All
CAM - Variable Speed Pump	1/1/2020		All
CAM - Low-flow Faucet Aerator - Electric	1/1/2020		All
CAM - Low-flow Faucet Aerator - Gas	1/1/2020		All
CAM - Low-flow Showerhead - Electric	1/1/2020		All
CAM - Low-flow Showerhead - Gas	1/1/2020		All
Envelope	-	-	-
CAM - Windows - Electric	1/1/2020		All
CAM - Windows - Gas	1/1/2020		All
CAM - Reflective Window Film - Electric	1/1/2020		All
CAM - Reflective Window Film - Gas	1/1/2020		All
CAM - Attic Insulation - Electric	1/1/2020		All
CAM - Attic Insulation - Gas	1/1/2020		All
CAM - Blow-In Wall Insulation - Electric	1/1/2020		All
CAM - Blow-In Wall Insulation - Gas	1/1/2020		All
HVAC	-	-	-
CAM - PTAC - Gas	1/1/2020		CZ-11/12/13/14.
CAM - PTAC - Electric	1/1/2020		CZ-11/12/13/14.
CAM - PTHP	1/1/2020		CZ-11/12/13/14.
CAM - Air Conditioners Split System - Electric	1/1/2020		CZ-11/12/13/14.
CAM - Air Conditioners Split System - Gas	1/1/2020		CZ-11/12/13/14.
CAM - Heat Pump Split System	1/1/2020		CZ-11/12/13/14.
CAM - Packaged Air Conditioner	1/1/2020		CZ-11/12/13/14.
CAM - Non-Condensing Space Heating Boiler	1/1/2020		All
CAM - Condensing Space Heating Boiler	1/1/2020		All
CAM - Central Natural Gas Furnace	1/1/2020		All
CAM - Smart Thermostat - Electric	1/1/2020		All
Lighting	-	-	-
CAM - Wall or Ceiling Mounted Occupancy Sensor	1/1/2020		All
CAM - LED PAR Lamps	1/1/2020		All
CAM - LED Candelabra Lamps	1/1/2020		All
CAM - LED Globe Lamps	1/1/2020		All
CAM - LED A Lamps	1/1/2020		All
CAM - LED BR-R Lamps	1/1/2020		All
CAM - LED T-8 Lamps	1/1/2020		All
CAM - LED Recessed Troffers and Retrofit Kits	1/1/2020		All
CAM - LED Linear Ambient Fixtures	1/1/2020		All
CAM - LED Ceiling, Vanity, or Sconce Fixtures	1/1/2020		All
CAM - LED Recessed Downlight Retrofit Kits	1/1/2020		All
CAM - LED Pendant, Track or Accent Fixtures	1/1/2020		All
CAM - LED Parking Garage Fixtures	1/1/2020		All
CAM - LED Exterior Wall or Pole Mounted Fixture	1/1/2020		All
CAM - LED Exit Sign	1/1/2020		All
Miscellaneous	-	-	-
CAM - Smart Power Strip	1/1/2020		All
CAM - Variable Speed Pump	1/1/2020		All

Standard Notes (do not delete)

1. Measures list may change based on available information on both costs and benefits (including energy benefits as well as non-energy benefits) and may vary across climate zones. This is not a list of installed measures, it is a list of eligible measures.

Table 2B-1 Column A should match Table 2B Column A for eligible (not canceled) measures.

2. Only complete if measure is canceled or discontinued
3. Defined as CEC California Building Climate Zones https://www.energy.ca.gov/maps/renewable/building_climate_zones.html

	A	B
1	**Energy Savings Assistance Program Tables 3A-B - Energy Savings and Average Bill Savings per Treated Home/Common Area**	
2	**Pacific Gas and Electric Company**	
3	**Through September 30, 2020**	
4		
5	**Table 3A-1, ESA Program [1]**	
6	Annual kWh Savings	37,128,978
7	Annual Therm Savings	(76,929)
8	Lifecycle kWh Savings	573,386,465
9	Lifecycle Therm Savings	(4,201,549)
10	Current kWh Rate	$ 0.1349
11	Current Therm Rate	$ 1.1082
12	Average 1st Year Bill Savings / Treated households	$85.84
13	Average Lifecycle Bill Savings / Treated Household	$941.00
14		
15		
16	**Table 3A-2, ESA Program - CSD Leveraging**	
17	Annual kWh Savings	-
18	Annual Therm Savings	-
19	Lifecycle kWh Savings	-
20	Lifecycle Therm Savings	-
21	Current kWh Rate	$ -
22	Current Therm Rate	$ -
23	Average 1st Year Bill Savings / Treated Households	$ -
24	Average Lifecycle Bill Savings / Treated Household	$ -
25		
26		
27	**Table 3A-3, Summary - ESA Program/CSD Leveraging** [1]	
28	Annual kWh Savings	37,128,978
29	Annual Therm Savings	(76,929)
30	Lifecycle kWh Savings	573,386,465
31	Lifecycle Therm Savings	(4,201,549)
32	Current kWh Rate	$ 0.13
33	Current Therm Rate	$ 1.11
34	Average 1st Year Bill Savings / Treated Households	$ 85.84
35	Average Lifecycle Bill Savings / Treated Households	$ 941.00
36	[1] Summary is the sum of ESA Program + CSD Leveraging	
37		
38		
39	**Table 3B, ESA Program - Multifamily Common Area**	
40	Annual kWh Savings	126,141
41	Annual Therm Savings	4,613
42	Lifecycle kWh Savings	978,024
43	Lifecycle Therm Savings	92,798
44	Current kWh Rate	$ 0.35
45	Current Therm Rate	$ 3.56
46	Average 1st Year Bill Savings / Treated Property	$ 27,185.48
47	Average Lifecycle Bill Savings / Treated Property	$ 175,146.24
48		
49	[1] Due to calculation error, Average 1st Year and Lifecycle Bill Savings were not correctly updated for May - August reporting (in the ESA-CARE Monthly Reports filed in June-September). Calculations were corrected in this report, and these cumulative Average 1st Year and Lifecycle Bill Savings results supercede previously reported results.	
50		
51	Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.	

Energy Savings Assistance Program Table 4 - Homes/Buildings Treated
Pacific Gas and Electric Company
Through September 30, 2020

Table 4A-1, ESA Program

	Eligible Households			Households Treated YTD		
County	**Rural [1]**	**Urban**	**Total**	**Rural**	**Urban**	**Total**
ALAMEDA	3	138,908	138,911	-	5,211	5,211
ALPINE	177	-	177	-	-	-
AMADOR	5,423	1	5,424	165	-	165
BUTTE	12,577	21,307	33,884	391	636	1,027
CALAVERAS	8,282	24	8,306	219	-	219
COLUSA	2,764	11	2,775	162	-	162
CONTRA COSTA	10	87,965	87,975	-	3,826	3,826
EL DORADO	6,005	6,890	12,895	277	147	424
FRESNO	277	139,325	139,602	-	6,987	6,987
GLENN	4,935	-	4,935	143	-	143
HUMBOLDT	23,394	-	23,394	88	-	88
KERN	58,779	42,032	100,811	3,938	2,471	6,409
KINGS	7,242	81	7,323	429	1	430
LAKE	14,122	1	14,123	304	-	304
LASSEN	266	-	266	-	-	-
MADERA	5,496	13,468	18,964	213	1,083	1,296
MARIN	-	18,382	18,382	1	348	349
MARIPOSA	3,464	25	3,489	108	-	108
MENDOCINO	14,094	24	14,118	112	-	112
MERCED	19,580	17,227	36,807	1,045	1,456	2,501
MONTEREY	5,292	38,990	44,282	376	1,453	1,829
NAPA	-	12,661	12,661	-	229	229
NEVADA	11,806	12	11,818	322	-	322
PLACER	10,742	19,166	29,908	386	563	949
PLUMAS	2,523	43	2,566	16	-	16
SACRAMENTO	-	151,534	151,534	4	1,972	1,976
SAN BENITO	4,121	145	4,266	125	1	126
SAN BERNARDINO	335	48	383	-	-	-
SAN FRANCISCO	-	100,494	100,494	-	2,416	2,416
SAN JOAQUIN	8,849	78,750	87,599	94	2,537	2,631
SAN LUIS OBISPO	18,092	11,682	29,774	410	208	618
SAN MATEO	-	48,668	48,668	-	387	387
SANTA BARBARA	1,386	14,479	15,865	14	1,082	1,096
SANTA CLARA	2,768	115,680	118,448	112	6,141	6,253
SANTA CRUZ	5	26,022	26,027	-	513	513
SHASTA	11,328	12,330	23,658	275	561	836
SIERRA	452	3	455	1	-	1
SISKIYOU	15	-	15	-	-	-
SOLANO	-	33,042	33,042	-	1,933	1,933
SONOMA	2,533	47,239	49,772	43	1,089	1,132
STANISLAUS	27,983	33,543	61,526	664	738	1,402
SUTTER	-	13,404	13,404	1	476	477
TEHAMA	11,837	11	11,848	688	-	688
TRINITY	713	-	713	1	-	1
TULARE	8,369	785	9,154	636	6	642
TUOLUMNE	9,569	-	9,569	148	-	148
YOLO	1	28,164	28,165	2	638	640
YUBA	124	10,898	11,022	5	331	336
Total	**325,733**	**1,283,464**	**1,609,197**	**11,918**	**45,440**	**57,358**

Table 4B, ESA Program - CSD Leveraging

				Households Treated YTD		
County				**Rural**	**Urban**	**Total**
						0
						0
Total				**0**	**0**	**0**

Table 4C, ESA Program - Multifamily Common Area

				Properties Treated YTD		
County				**Rural**	**Urban**	**Total**
Merced				0	1	**1**
Sacramento				0	1	
Alameda				1	0	**1**
Total				**1**	**2**	**3**

[1] For IOU low income-related and Energy Efficiency reporting and analysis, the Goldsmith definition is applied.

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

Energy Savings Assistance Program Table 4A-2 - Homes Unwilling / Unable to Participate
Pacific Gas and Electric Company
Through September 30, 2020

ESA Program	Reason Provided						
County	Customer Unwilling/Declined Program Measures	Customer Unavailable - Scheduling Conflicts	Hazardous Environment (unsafe/unclean)	Landlord Refused to Authorize Participation	Household Exceeds Allowable Limits	Unable to Provide Required Documentation	Other Infeasible/ Ineligible
Alameda	210	3,836	-	300	85	195	134
Alpine	-	-	-	-	-	-	-
Amador	8	59	-	8	-	3	6
Butte	52	774	4	51	26	1	64
Calaveras	6	69	-	-	-	6	3
Colusa	10	113	1	8	8	1	9
Contra Costa	112	2,115	-	524	104	196	178
El Dorado	26	171	-	12	11	18	38
Fresno	250	730	22	162	69	88	345
Glenn	12	86	-	9	4	-	25
Humboldt	46	123	-	2	7	-	13
Kern	78	1,090	191	113	31	191	257
Kings	31	32	-	-	3	6	4
Lake	44	536	-	9	4	2	9
Lassen	-	8	-	-	-	-	-
Madera	27	123	2	10	6	1	83
Marin	3	431	-	35	7	-	6
Mariposa	7	5	1	1	3	-	6
Mendocino	18	421	-	8	5	1	5
Merced	117	512	10	120	30	4	155
Monterey	91	603	7	110	13	3	60
Napa	17	256	-	65	5	19	6
Nevada	9	275	-	11	3	9	-
Placer	32	418	-	53	17	47	38
Plumas	4	44	1	-	-	-	1
Sacramento	599	1,519	1	338	47	44	93
San Benito	17	81	7	14	5	-	18
San Bernardino	-	-	-	-	-	-	-
San Francisco	62	835	-	138	17	23	37
San Joaquin	199	1,293	119	497	91	16	168
San Luis Obispo	33	165	1	10	8	1	31
San Mateo	4	678	-	64	11	1	9
Santa Barbara	30	160	5	87	9	-	32
Santa Clara	17	1,281	2	108	39	20	39
Santa Cruz	2	234	-	5	3	-	5
Shasta	57	502	20	28	42	6	65
Sierra	-	3	-	-	-	-	-
Siskiyou	-	-	-	-	-	-	-
Solano	67	425	3	261	66	106	73
Sonoma	50	169	-	17	19	46	31
Stanislaus	109	646	3	173	34	3	60
Sutter	24	364	-	8	18	-	24
Tehama	43	190	6	39	15	2	30
Trinity	-	-	-	-	-	-	-
Tulare	7	25	-	-	-	4	19
Tuolumne	16	16	1	1	2	-	5
Yolo	64	401	1	146	17	2	39
Yuba	18	333	2	4	11	-	18
Total	**2,628**	**22,150**	**410**	**3,549**	**895**	**1,065**	**2,241**

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

Energy Savings Assistance Program Table 5 - Energy Savings Assistance Program Customer Summary
Pacific Gas and Electric Company
Through September 30, 2020

Table 5A, ESA Program

	Gas & Electric				Gas Only				Electric Only				Total					
	# of Household Treated by Month	(Annual)			# of Household Treated by Month	(Annual)			# of Household Treated by Month	(Annual)			# of Household Treated by Month	(Household Count)		(Annual)		
Month		Therm	kWh	kW		Therm	kWh	kW		Therm	kWh	kW		# of First-Tourch	# of Re-treatment	Therm	kWh	kW
January	6,352	(13,609)	4,458,488	563	564	8,939	12,603	2	1,278	(16,815)	1,020,835	133	8,194	2,853	5,341	(21,485)	5,491,927	698
February	6,207	(15,289)	3,199,030	397	613	6,193	22,410	4	1,480	(17,598)	1,032,513	131	8,300	3,369	4,931	(26,694)	4,253,954	532
March	7,244	24,988	3,510,403	475	703	10,594	34,388	6	1,686	(19,245)	1,075,326	140	9,633	3,131	6,502	16,337	4,620,117	621
April	6,885	(18,763)	6,651,824	827	318	10,372	5,129	1	1,136	(13,026)	872,521	116	8,339	3,103	5,236	(21,416)	7,529,474	944
May	470	(2,362)	134,144	17	30	318	442	0	23	(46)	6,924	1	523	195	328	(2,090)	141,510	18
June	1,211	(2,348)	1,189,584	152	228	3,634	11,280	2	426	(7,913)	439,408	57	1,865	548	1,317	(6,627)	1,640,273	210
July	4,407	(349)	3,228,037	403	584	7,783	21,386	4	1,248	(19,711)	1,042,413	134	6,239	1,255	4,984	(12,277)	4,291,835	541
August	4,299	2,738	3,151,028	400	602	8,418	22,444	4	1,083	(16,507)	882,009	113	5,984	2,179	3,805	(5,351)	4,055,482	517
September	6,178	7,249	3,709,283	470	738	12,090	31,223	6	1,365	(16,665)	927,056	122	8,281	3,076	5,205	2,674	4,667,561	598
October																		
November																		
December																		
YTD	**43,253**	**(17,747)**	**29,231,820**	**3,703**	**4,380**	**68,342**	**161,306**	**29**	**9,725**	**(127,524)**	**7,299,005**	**947**	**57,358**	**19,709**	**37,649**	**(76,929)**	**36,692,131**	**4,679**

YTD Total Energy Impacts for all fuel types should equal YTD energy impacts that are reported every month Table 2.
Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

Table 5B, ESA Program - CSD Leveraging

	Gas & Electric				Gas Only				Electric Only				Total			
	# of Household Treated by Month	(Annual)			# of Household Treated by Month	(Annual)			# of Household Treated by Month	(Annual)			# of Household Treated by Month	(Annual)		
Month		Therm	kWh	kW		Therm	kWh	kW		Therm	kWh	kW		Therm	kWh	kW
January	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
February	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
March																
April																
May																
June																
July																
August																
September																
October																
November																
December																
YTD	**-**	**-**	**-**	**-**	**-**	**-**	**-**	**-**	**-**	**-**	**-**	**-**	**-**	**-**	**-**	**0**

YTD Total Energy Impacts for all fuel types should equal YTD energy impacts that are reported every month Table 2A.
Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

Table 5C, ESA Program - Multifamily Common Area

	Gas & Electric				Gas Only				Electric Only				Total			
	# of Properties Treated by Month	(Annual)			# of Properties Treated by Month	(Annual)			# of Properties Treated by Month	(Annual)			# of Properties Treated by Month	(Annual)		
Month		Therm	kWh	kW		Therm	kWh	kW		Therm	kWh	kW		Therm	kWh	kW
January	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
February	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
March																
April																
May																
June																
July																
August																
September	2	-850	126,141	2.1	1	4,379	-	-	0	-	0	0	**3**	**3,529**	**126,141**	**2.1**
October																
November																
December																
YTD	**2**	**(850)**	**126,141**	**2**	**1**	**4,379**	**-**	**-**	**-**	**-**	**-**	**-**	**3**	**3,529**	**126,141**	**2**

YTD Total Energy Impacts for all fuel types should equal YTD energy impacts that are reported every month Table 2B.
Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

	A	B	C	D	E	F	G	H	I	J	K	L	M
1	**Energy Savings Assistance Program Table 6 - Expenditures for Pilots and Studies**												
2	**Pacific Gas and Electric Company**												
3	**Through September 30, 2020**												
4		**Authorized 2017-2020 Funding**			**Current Month Expenses**			**Expenses Since January 1, 2018**			**% of Budget Expensed**		
5		**Electric**	**Gas**	**Total**	**Electric**	**Gas**	**Total**	**Electric**	**Gas**	**Total**	**Electric**	**Gas**	**Total**
6	**Pilots**												
7	Programmable Controllable Thermostat/ Smart Thermostat TOU [1]	$ 318,000	$ -	$ 318,000	$ -	$ -	$ -	$ 198,318	$ -	$ 198,318	62%	0%	62%
8	Consumption Driven Weatherization Pilot [2]	$ 238,960	$ 173,040	$ 412,000	$ -	$ -	$ -	$ 188,273	$ 173,790	$ 362,063	79%	100%	88%
9													
10	**Total Pilots**	**$556,960**	**$173,040**	**$730,000**	**$0**	**$0**	**$0**	**$386,590**	**$173,790**	**$560,381**	**69%**	**100%**	**77%**
11													
12													
13	**Studies**												
14	Low Income Needs Assessment (LINA) Study [3]	$ 98,500	$ 51,500	$ 150,000	$ -	$ -	$ -	$ 54,905	$ 54,905	$ 109,811	56%	107%	73%
15	Load Impact Evaluation Study [4]	$ 96,661	$ 68,339	$ 165,000	$ -	$ -	$ -	$ 127,423	$ 92,272	$ 219,695	132%	135%	133%
16	Non Energy Benefits (NEB) Study [5]	$ 28,975	$ 16,025	$ 45,000	$ 7,540	$ 6,960	$ 14,500	$ 20,319	$ 18,756	$ 39,074	70%	117%	87%
17	2017 Potential and Goals Study	$ 62,550	$ 27,450	$ 90,000	$ -	$ -	$ -	$ -	$ -	$ -	0%	0%	0%
18	Rapid Feedback Research and Analysis [6]	$ 130,375	$ 69,625	$ 200,000	$ -	$ -	$ -	$ 10,061	$ 7,285	$ 17,346	8%	10%	9%
19	**Total Studies**	**$417,061**	**$232,939**	**$650,000**	**$7,540**	**$6,960**	**$14,500**	**$212,708**	**$173,218**	**$385,926**	**51%**	**74%**	**59%**
20													
21	[1] PG&E's Advice Letter 5242-E was approved on April 27, 2018 and authorized $290,000 for the PCT pilot. The evaluation portion of this pilot was co-funded by PG&E, SCE, and SDG&E.												
22	[2] PG&E proposed the CDWx pilot in its 2015-2017 ESA Application, authorized in D.16-11-022, OP.144. In December 2017, PG&E requested and was granted an extension to implement this pilot so that CSD could be included in it. Pilot activities were completed in 2019.												
23	[3] SCE is the contract manager of this co-funded statewide study, completed in 2019.												
24	[4] SCG is the contract manager of this co-funded statewide study, completed in 2019.												
25	[5] SDG&E is the contract manager of this co-funded statewide study, completed in 2019.												
26	[6] Three projects were implemented using the Rapid Feedback Research and Analysis funding - "ESA Impact Evaluation - Savings Disaggregation", "Household Hardship Reduction Indicators", and "Non-Energy Benefits Study 2020".												
27													
28	**Note:** Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.												

Energy Savings Assistance Program Table 7 - (Second Refrigerators, In-Home Education, MyEnergy/My Account Platform)
Pacific Gas and Electric Company
Through September 30, 2020

7A - Households Receiving Second Refrigerators			
Measures	**Units**	**Received Refrigerator**	**Not eligible for Refrigerator due to Less than Six Occupants**
Second Refrigerators	Each	137	81

7B - Households Receiving In- Home Energy Education Only		
Measures	**Units**	**Households that Only Received Energy Education**
In-Home Education	Home	3,300

7C - Households for My Energy/My Account Platform		
Opt-Out	**Already Enrolled**	**Opt-In**
62		4294

Energy Savings Assistance Program Table 8 - Contractor Advanced Funding and Repayment
Pacific Gas and Electric Company
Through September 30, 2020

			B-C			E x F			(B)-(cumulative H + cumulative I)
	Total Advanced Amount	Total Advance PPRS Credit Eligible [1]	Total Advance Not Eligible for PPRS Credit	Percentage for PPRS Credit Calculation	Total Contractor Invoices Eligible for PPRS Credit [2]	Total PPRS Credit Earned [3]	PPRS Credits Applied [4]	Non PPRS Payments Applied [5]	Total Advances Outstanding
Jan-20									
Feb-20									
Mar-20									
Apr-20									
May-20									
Jun-20									
Jul-20									
Aug-20									
Sep-20									
Oct-20									
Nov-20									
Dec-20									
Total	$ -	$ -	$ -		$ -	$ -	$ -	$ -	$ -

[1] Contractor labor and labor-related costs. Post-Pandemic Return to Service (PPRS) credit **eligible**. Based on number of contractors eligible for PPRS credit as of last calendar day of a given month.
[2] For work performed during PPRS credit-earning period for contractors receiving advances. (Dates will vary by IOU based on start of PPRS credit earnings). PG&E plans to begin the earning period on December 1, 2020.
[3] Based on total monthly contractor invoices, up to maximum allowable for each contractor. Contractors who are not eligible for PPRS credit as of reporting month have a maximum allowable amount of 0.
[4] Credits may be applied at a later date than earned depending on the contractor repayment schedule. This value should not exceed column I.
[5] Includes repayments processed for which PPRS credits were not applied.

Note: This table was created pursuant to section 1.2.3 in Commission Resolution E-5074. PG&E plans to begin its PPRS period on December 1, 2020. This report will cover the period from the issuance of advances until the last day of the month reported and will be updated in the January 2020 monthly report. Any required corrections/adjustments will be reported herein and supersede results reported in prior months.

	A	B	C	D	E	F	G	H	I	J	K	L	M
1	**CARE Table 1 - CARE Program Expenses**												
2	**Pacific Gas and Electric Company**												
3	**Through September 30, 2020**												
4		**Authorized Budget**			**Current Month Expenses**			**Year to Date Expenses**			**% of Budget Spent YTD**		
5	**CARE Program:**	**Electric**	**Gas**	**Total**	**Electric**	**Gas**	**Total**	**Electric**	**Gas**	**Total**	**Electric**	**Gas**	**Total**
6	Outreach [6]	$ 7,702,612	$ 1,925,653	**$ 9,628,265**	$ 742,508	$ 185,627	**$ 928,135**	$ 5,816,466	$ 1,454,117	**$ 7,270,583**	76%	76%	76%
7	Processing / Certification Re-certification [6]	$ 1,552,082	$ 388,020	**$ 1,940,102**	$ 33,888	$ 8,472	**$ 42,360**	$ 395,256	$ 98,814	**$ 494,070**	25%	25%	25%
8	Post Enrollment Verification [6]	$ 1,318,726	$ 329,681	**$ 1,648,407**	$ 29,721	$ 7,430	**$ 37,152**	$ 470,070	$ 117,518	**$ 587,588**	36%	36%	36%
9	IT Programming [6]	$ 1,470,000	$ 367,500	**$ 1,837,500**	$ 387,550	$ 96,887	**$ 484,437**	$ 1,709,173	$ 427,293	**$ 2,136,466**	116%	116%	116%
10	Cooling Centers [7]	$ -	$ -	**$ -**	$ -	$ -	**$ -**			**$ -**	0%	0%	0%
11	Pilots/CHANGES Program [1][6]	$ 420,000	$ 105,000	**$ 525,000**	$ 104	$ 26	**$ 130**	$ 314,487	$ 78,622	**$ 393,109**	75%	75%	75%
12	Studies [2][6]	$ 127,741	$ 31,935	**$ 159,676**	$ -	$ -	**$ -**	$ 68,988	$ 17,247	**$ 86,236**	54%	54%	54%
13	Regulatory Compliance [6]	$ 850,014	$ 212,503	**$ 1,062,517**	$ 51,340	$ 12,835	**$ 64,175**	$ 432,774	$ 108,194	**$ 540,968**	51%	51%	51%
14	General Administration [6]	$ 820,620	$ 205,155	**$ 1,025,775**	$ 44,531	$ 11,133	**$ 55,663**	$ 357,062	$ 89,266	**$ 446,328**	44%	44%	44%
15	CPUC Energy Division	$ 102,400	$ 25,600	**$ 128,000**	$ 10,828	$ 2,707	**$ 13,535**	$ 119,643	$ 29,911	**$ 149,553**	117%	117%	117%
16													
17	**SUBTOTAL MANAGEMENT COSTS [3]**	**$ 14,364,194**	**$ 3,591,049**	**$ 17,955,243**	**$ 1,300,470**	**$ 325,117**	**$ 1,625,587**	**$ 9,683,921**	**$ 2,420,980**	**$ 12,104,901**	**67%**	**67%**	**67%**
18													
19	CARE Rate Discount [4]	$ 479,294,393	$ 119,823,598	**$ 599,117,991**	$ 75,804,610	$ 5,826,056	**$ 81,630,666**	$ 495,181,777	$ 91,816,400	**$ 586,998,177**	103%	77%	98%
20													
21	**TOTAL PROGRAM COSTS & CUSTOMER DISCOUNTS**	**$ 493,658,587**	**$ 123,414,647**	**$ 617,073,234**	**$ 77,105,080**	**$ 6,151,173**	**$ 83,256,254**	**$ 504,865,698**	**$ 94,237,380**	**$ 599,103,078**	**102%**	**76%**	**97%**
22													
23	Other CARE Rate Benefits												
24	- DWR Bond Charge Exemption				$ 3,992,663		$ 3,992,663	$ 25,195,992		$ 25,195,992			
25	- CARE PPP Exemption [5]				$ 7,701,876	$ 596,605	$ 8,298,481	$ 48,675,380	$ 7,331,800	$ 56,007,180			
26	- California Solar Initiative Exemption				$ (250,500)		$ (250,500)	$ (1,642,143)		$ (1,642,143)			
27	- kWh Surcharge Exemption												
28	- Vehicle Grid Integration Exemption												
29	Total Other CARE Rate Benefits				**$ 11,444,038**	**$ 596,605**	**$ 12,040,643**	**$ 72,229,228**	**$ 7,331,800**	**$ 79,561,029**			
30													
31	Indirect Costs												
32													
33													

34 [1] Decision 15-12-047 transitioned from CHANGES pilot to CHANGES program and funding for the effort is captured herein.
35 [2] Reflects the Annual Eligibility Estimates prepared by Athens Research on behalf of the utilities. This efforts was formerly referenced in Measurement and Evaluation.
36 [3] Reflects the authorized funding per year in D.16-11-022 and D.17-12-009, and updated via PG&E Mid-Cycle Update Advice Letter 3990-G/5329-E, 3990-G-A/5329-E-A, 3990-G-B/5329-E-B.
37 [4] Per D.02-09-021, PG&E is authorized to recover the full value of the discount through the CARE two-way balancing account on an automatic pass-through basis.
38 [5] PPP Exemption - CARE customers are exempt from paying CARE program costs including PPP costs for CARE admin and the CARE surcharge.
39 [6] Employee benefits costs for 2020 will be added to CARE authorized budget once PG&E's 2020 GRC Decision approved. Actual employee benefit burden costs have been included in the program monthly and YTD expenses.
40 [7] CARE balancing account is no longer funded Cooling Centers program in 2020. As directed in D.16-11-022, as modified by D.17-02-033, PG&E incorporated the cooling center budget request for 2020-2022 into the 2020 GRC Proceeding.
41
42 **Note:** Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

CARE Table 2 - Enrollment, Recertification, Attrition, & Penetration
Pacific Gas and Electric Company
Through September 30, 2020

		New Enrollment										Recertification				Attrition (Drop Offs)					Enrollment				
		Automatic Enrollment				Self-Certification (Income or Categorical)																			
		Inter-Utility [1]	Intra-Utility [2]	Leveraging [3]	Combined (B+C+D)	Online	Paper	Phone	Capitation	Combined (F+G+H+I)	Total New Enrollment (E+J)	Scheduled	Non-Scheduled (Duplicates)	Automatic	Total Recertification (L+M+N)	No Response[4]	Failed PEV	Failed Recertification	Other[5]	Total Attrition (P+Q+R+S)	Gross (K+O)	Net Adjusted (K-T)	Total CARE Participants	Estimated CARE Eligible	Penetration Rate % (W/X)
7	**January**	0	2,238	0	2,238	15,069	3,975	977	56	20,077	22,315	36,377	8,508	10,025	54,910	n/a	201	4,008	5,691	9,900	77,225	12,415	1,395,078	1,457,418	95.7%
8	**February**	0	1,982	0	1,982	11,956	4,360	745	56	17,117	19,099	35,859	9,129	9,573	54,561	n/a	3,800	3,904	14,635	22,339	73,660	-3,240	1,391,838	1,457,418	95.5%
9	**March**	0	2,016	0	2,016	19,681	4,654	950	61	25,346	27,362	28,165	18,918	10,089	57,172	n/a	318	116	1,864	2,298	84,534	25,064	1,416,902	1,457,418	97.2%
10	**April**	0	2,134	0	2,134	51,531	9,745	1,258	48	62,582	64,716	211	32,620	10,653	43,484	n/a	0	0	14,584	14,584	108,200	50,132	1,467,034	1,457,418	100.7%
11	**May**	0	662	0	662	23,964	5,433	822	32	30,251	30,913	333	18,310	6,488	25,131	n/a	0	0	9,634	9,634	56,044	21,279	1,488,313	1,457,418	102.1%
12	**June**	0	480	0	480	22,294	6,911	818	15	30,038	30,518	154	12,580	5,803	18,537	n/a	0	0	9,065	9,065	49,055	21,453	1,509,766	1,457,418	103.6%
13	**July**	0	1,216	0	1,216	19,099	9,418	820	26	29,363	30,579	15	12,083	7,292	19,390	n/a	0	0	8,878	8,878	49,969	21,701	1,531,467	1,457,418	105.1%
14	**August**	0	1,585	0	1,585	18,185	7,070	841	23	26,119	27,704	8	11,072	7,261	18,341	n/a	0	0	10,224	10,224	46,045	17,480	1,548,947	1,457,418	106.3%
15	**September**	0	1,781	0	1,781	13,351	4,564	583	23	18,521	20,302	9	11,396	8,298	19,703	n/a	0	0	5,335	5,335	40,005	14,967	1,563,914	1,457,418	107.3%
16	**October**																								
17	**November**																								
18	**December**																								
19	**YTD Total**	**0**	**14,094**	**0**	**14,094**	**195,130**	**56,130**	**7,814**	**340**	**259,414**	**273,508**	**101,131**	**134,616**	**75,482**	**311,229**	**0**	**4,319**	**8,028**	**79,910**	**92,257**	**584,737**	**181,251**	**1,563,914**	**1,457,418**	**107.3%**

[1] Enrollments via data sharing between the IOUs.
[2] Enrollments via data sharing between departments and/or programs within the utility.
[3] Enrollments via data sharing with programs outside the IOU that serve low-income customers.
[4] PG&E counts attrition due to no response in the Failed PEV and Failed Recertification columns, respectively.
[5] Includes customers who closed their accounts, requested to be removed, or were otherwise ineligible for the program.

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

CARE Table 3A - Post-Enrollment Verification Results (Model)
Pacific Gas and Electric Company
Through September 30, 2020

Month	Total CARE Households Enrolled	Households Requested to Verify	% of CARE Enrolled Requested to Verify Total	CARE Households De-enrolled (Due to no response)	CARE Households De-enrolled (Verified as Ineligible)[1]	Total Households De-enrolled[2]	% De-enrolled through Post Enrollment Verification	% of Total CARE Households De-enrolled
January	1,395,078	0	0.00%					
February	1,391,838	0	0.00%					
March	1,416,902	0	0.00%					
April	1,467,034	0	0.00%					
May	1,488,313	0	0.00%					
June	1,509,766	0	0.00%					
July	1,531,467	0	0.00%					
August	1,548,947	0	0.00%					
September	1,563,914	0	0.00%					
October								
November								
December								
YTD Total	**1,563,914**	**0**	**0.00%**	**0**	**0**	**0**	**0.00%**	**0.00%**

[1] Includes customers verified as over income or who requested to be de-enrolled.
[2] Verification results are tied to the month initiated. Therefore, verification results may be pending due to the time permitted for a participant to respond.
Note: CARE PEV is on hold due to the Emergency Consumer Protection Plan related to COVID-19.
Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

CARE Table 3B Post-Enrollment Verification Results (Electric-Only High Usage)
Pacific Gas and Electric Company
Through September 30, 2020

Month	Total CARE Households Enrolled	Households Requested to Verify [1]	% of CARE Enrolled Requested to Verify Total	CARE Households De-enrolled (Due to no response)	CARE Households De-enrolled (Verified as Ineligible) [2]	Total Households De-enrolled [3]	% De-enrolled through HUV Post Enrollment Verification	% of Total CARE Households De-enrolled
January	1,395,078	0	0.00%					
February	1,391,838	0	0.00%					
March	1,416,902	0	0.00%					
April	1,467,034	0	0.00%					
May	1,488,313	0	0.00%					
June	1,509,766	0	0.00%					
July	1,531,467	0	0.00%					
August	1,548,947	0	0.00%					
September	1,563,914	0	0.00%					
October								
November								
December								
YTD Total	**1,563,914**	**0**	**0.00%**	**0**	**0**	**0**	**0.00%**	**0.00%**

[1] Includes all participants who were selected for high usage verification process. Closed accounts will not be tracked in Ineligible or De-enrolled data.
[2] Includes customers verified as over income, who requested to be de-enrolled, did not reduce usage, or did not agree to be weatherized.
[3] Verification results are tied to the month initiated and the high usage verification process allows customers 90 days to respond to the verification process. Each utility may have a different de-enrollment date due to billing cycle or other contributing factors.
Note: CARE PEV is on hold due to the Emergency Consumer Protection Plan related to COVID-19.
Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

	A	B	C	D	E	F	G
1	**CARE Table 4 - CARE Self-Certification and Self-Recertification Applications [1]**						
2	**Pacific Gas and Electric Company**						
3	**Through September 30, 2020**						
4		**Provided [2]**	**Received**	**Approved**	**Denied**	**Pending/Never Completed**	**Duplicates**
5	**Total (Y-T-D)**	9,375,008	434,085	348,007	60,576	25,502	134,616
6	**Percentage[3]**		100%	80%	14%	6%	31%
7							
8	[1] Includes sub-metered customers.						
9	[2] Includes number of applications provided via direct mail campaigns, call centers, bill inserts and other outreach methods. Because there are other means by which customers obtain applications which are not counted, this number is only an approximation.						
10	[3] Percentage of Received. Duplicates are also counted as Approved, so the total will not add up to 100%.						
11							
12	**Note:** Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD						
13	adjustments.						

	A	B	C	D	E	F	G	H	I	J
1	**CARE Table 5 - Enrollment by County**									
2	**Pacific Gas and Electric Company**									
3	**Through September 30, 2020**									
4	**County**	**Estimated Eligible Households**			**Total Households Enrolled**			**Penetration Rate**		
5		**Urban**	**Rural [1]**	**Total**	**Urban**	**Rural [1]**	**Total**	**Urban**	**Rural [1]**	**Total**
6	ALAMEDA	118,083	3	118,086	133,633	0	133,633	113.2%	0.0%	113.2%
7	ALPINE	0	176	176	0	18	18	n/a	10.3%	10.3%
8	AMADOR	1	5,378	5,379	0	4,815	4,815	0.0%	89.5%	89.5%
9	BUTTE	20,128	12,336	32,465	20,319	12,864	33,183	100.9%	104.3%	102.2%
10	CALAVERAS	24	8,250	8,274	7	5,805	5,812	29.6%	70.4%	70.2%
11	COLUSA	9	2,718	2,727	0	3,720	3,720	0.0%	136.9%	136.4%
12	CONTRA COSTA	79,867	10	79,877	100,495	0	100,495	125.8%	0.0%	125.8%
13	EL DORADO	6,865	5,990	12,855	6,576	6,173	12,749	95.8%	103.1%	99.2%
14	FRESNO	133,736	268	134,004	165,767	64	165,831	124.0%	23.9%	123.8%
15	GLENN	0	4,866	4,866	18	5,111	5,129	n/a	105.0%	105.4%
16	HUMBOLDT	0	22,508	22,508	0	19,526	19,526	n/a	86.8%	86.8%
17	KERN	41,080	57,763	98,842	50,494	70,525	121,019	122.9%	122.1%	122.4%
18	KINGS	80	7,211	7,291	100	9,877	9,977	125.3%	137.0%	136.8%
19	LAKE	1	14,010	14,011	0	13,589	13,589	0.0%	97.0%	97.0%
20	LASSEN	0	266	266	0	157	157	n/a	59.1%	59.1%
21	MADERA	13,252	5,475	18,727	18,056	5,974	24,030	136.2%	109.1%	128.3%
22	MARIN	16,117	0	16,117	15,181	0	15,181	94.2%	n/a	94.2%
23	MARIPOSA	24	3,424	3,447	13	2,403	2,416	54.9%	70.2%	70.1%
24	MENDOCINO	22	13,909	13,931	0	11,345	11,345	0.0%	81.6%	81.4%
25	MERCED	16,925	18,878	35,803	21,389	22,760	44,149	126.4%	120.6%	123.3%
26	MONTEREY	35,600	4,963	40,563	41,012	6,683	47,695	115.2%	134.7%	117.6%
27	NAPA	11,755	0	11,755	12,320	0	12,320	104.8%	0.0%	104.8%
28	NEVADA	12	11,580	11,592	0	10,191	10,191	0.0%	88.0%	87.9%
29	PLACER	18,597	10,052	28,648	14,621	8,687	23,308	78.6%	86.4%	81.4%
30	PLUMAS	43	2,519	2,562	8	1,810	1,818	18.6%	71.8%	71.0%
31	SACRAMENTO	126,908	0	126,908	103,123	0	103,123	81.3%	n/a	81.3%
32	SAN BENITO	142	4,048	4,190	79	5,586	5,665	55.8%	138.0%	135.2%
33	SAN BERNARDINO	48	335	383	17	241	258	35.6%	71.8%	67.3%
34	SAN FRANCISCO	69,733	0	69,733	68,239	0	68,239	97.9%	n/a	97.9%
35	SAN JOAQUIN	73,764	8,515	82,279	87,206	9,981	97,187	118.2%	117.2%	118.1%
36	SAN LUIS OBISPO	11,423	17,952	29,375	5,649	14,319	19,968	49.5%	79.8%	68.0%
37	SAN MATEO	41,475	0	41,475	39,282	0	39,282	94.7%	n/a	94.7%
38	SANTA BARBARA	14,241	1,338	15,579	19,334	894	20,228	135.8%	66.8%	129.8%
39	SANTA CLARA	97,628	2,626	100,255	114,271	3,534	117,805	117.0%	134.6%	117.5%
40	SANTA CRUZ	23,572	5	23,577	22,052	0	22,052	93.6%	0.0%	93.5%
41	SHASTA	11,651	11,181	22,832	10,715	9,445	20,160	92.0%	84.5%	88.3%
42	SIERRA	3	450	453	0	119	119	0.0%	26.4%	26.3%
43	SISKIYOU	0	15	15	0	7	7	n/a	46.1%	46.1%
44	SOLANO	30,729	0	30,729	49,637	0	49,637	161.5%	n/a	161.5%
45	SONOMA	44,438	2,524	46,962	43,444	2,932	46,376	97.8%	116.2%	98.8%
46	STANISLAUS	31,242	27,168	58,411	25,800	24,611	50,411	82.6%	90.6%	86.3%
47	SUTTER	12,284	0	12,284	14,643	0	14,643	119.2%	0.0%	119.2%
48	TEHAMA	11	11,720	11,731	4	12,463	12,467	36.2%	106.3%	106.3%
49	TRINITY	0	704	704	0	270	270	n/a	38.3%	38.3%
50	TULARE	767	8,314	9,081	296	10,004	10,300	38.6%	120.3%	113.4%
51	TUOLUMNE	0	9,549	9,549	0	7,711	7,711	0.0%	80.8%	80.8%
52	YOLO	25,509	1	25,510	22,790	1	22,791	89.3%	82.6%	89.3%
53	YUBA	10,507	124	10,631	12,871	238	13,109	122.5%	191.4%	123.3%
54	**Total**	**1,138,296**	**319,121**	**1,457,418**	**1,239,461**	**324,453**	**1,563,914**	**108.9%**	**101.7%**	**107.3%**
55										
56	[1] "Rural" includes ZIP Codes classified as such by the Goldsmith modification that was developed to identify small									
57	towns and rural areas within large metropolitan counties. ZIP Codes not defined as rural are classified as urban.									
58										
59	Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD									
60	adjustments.									

	A	B	C	D	E	F	G	H
1	**CARE Table 6 - Recertification Results**							
2	**Pacific Gas and Electric Company**							
3	**Through September 30, 2020**							
4	**Month**	**Total CARE Households**	**Households Requested to Recertify [1]**	**% of Households Total (C/B)**	**Households Recertified [2]**	**Households De-enrolled [3]**	**Recertification Rate % [4] (E/C)**	**% of Total Households De-enrolled (F/B)**
5	January	1,395,078	0	0.0%				
6	February	1,391,838	0	0.0%				
7	March	1,416,902	0	0.0%				
8	April	1,467,034	0	0.0%				
9	May	1,488,313	0	0.0%				
10	June	1,509,766	0	0.0%				
11	July	1,531,467	0	0.0%				
12	August	1,548,947	0	0.0%				
13	September	1,563,914	0	0.0%				
14	October							
15	November							
16	December							
17	**YTD**	**1,563,914**	**0**	**0.00%**	**0**	**0**	**0.00%**	**0.00%**
18								
19	[1] Excludes count of customers recertified through the probability model.							
20	[2] Recertification results are tied to the month initiated and the recertification process allows customers 90 days to respond to the recertification							
21	request. Results may be pending due to the time permitted for a participant to respond.							
22	[3] Includes customers who did not respond or who requested to be de-enrolled.							
23	[4] Percentage of customers recertified compared to the total participants requested to recertify in that month.							
24	**Note:** CARE Recertification is on hold due to the Emergency Consumer Protection Plan related to COVID-19.							
25	**Note:** Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.							

	A	B	C	D	E	F	G
1	**CARE Table 7 - Capitation Contractors[1]**						
2	**Pacific Gas and Electric Company**						
3	**Through September 30, 2020**						
4	**Contractor**	**Contractor Type (Check one or more if applicable)**				**Total Enrollments**	
5							
6		**Private**	**CBO**	**WMDVBE**	**LIHEAP**	**Current Month**	**Year-to-Date**
7	Amador-Tuolumne Community Action Agency		x		x	0	11
8	Arriba Juntos		x			1	1
9	Catholic Charities Diocese of Fresno		x			2	21
10	Central Coast Energy Services Inc		x		x	4	52
11	Cesar A Moncada DBA Moncada Outreach		x			1	36
12	Child Abuse Prevention Council of San Joaquin County		x			0	0
13	Community Action Marin		x		x	0	0
14	Community Action Partnership of Madera County		x		x	0	7
15	Community Health for Asian Americans		x			0	0
16	Community Resource Project Inc		x		x	7	82
17	County of San Joaquin		x		x	1	43
18	Dignity Health		x			1	5
19	Disability Resource Agency for Independent Living		x			0	0
20	Filipino American Development Foundation		x			0	0
21	Heritage Institute for Family Advocacy		x			0	0
22	Hip Housing Human Investment Project Inc		x			0	0
23	Housing Authority of the City of Fresno		x			0	0
24	Housing Authority of the County of Kern		x			0	0
25	Independent Living Center of Kern County Inc					1	15
26	KidsFirst		x			0	0
27	Kings Community Action Organization Inc		x		x	0	0
28	Marin Center for Independent Living					0	0
29	Merced County Community Action Agency		x		x	2	13
30	Monument Crisis Center					0	0
31	National Asian American Coalition					0	0
32	OCCUR					0	0
33	Project Access Inc		x			0	0
34	Redwood Community Action Agency		x		x	0	20
35	Resources for Independence Central Valley		x			0	0
36	Rising Sun Energy Center		x			0	0
37	Sacred Heart Community Service		x		x	3	26
38	Tri-County Independent Living		x			0	1
39	UpValley Family Centers		x			0	7
40	West Valley Community Services		x			0	0
41	Yolo County Housing Authority		x			0	0
42	Yolo Family Resource Center (Empower Yolo)		x			0	0
43	**Total Enrollments**					**23**	**340**
44							
45	[1] All capitation contractors with current contracts are listed regardless of whether they have signed up customers or submitted invoices this year.						
46							
47	Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.						

	A	B	C	D	E	F	G	H	I
1	**CARE Table 8 - Households as of Month-End**								
2	**Pacific Gas and Electric Company**								
3	**Through September 30, 2020**								
4	**Month**	**Gas and Electric**	**Gas Only**	**Electric Only**	**Total**	**Eligible Households**	**Penetration**	**% Change**	**Total Residential Accounts [1]**
5	January	840,468	211,345	343,265	1,395,078	1,457,418	95.7%	0.90%	5,552,167
6	February	838,517	210,892	342,429	1,391,838	1,457,418	95.5%	-0.23%	5,552,167
7	March	854,859	213,678	348,365	1,416,902	1,457,418	97.2%	1.80%	5,552,167
8	April	888,284	220,973	357,777	1,467,034	1,457,418	100.7%	3.54%	5,552,167
9	May	902,581	223,530	362,202	1,488,313	1,457,418	102.1%	1.45%	5,552,167
10	June	916,389	226,557	366,820	1,509,766	1,457,418	103.6%	1.44%	5,552,167
11	July	929,803	230,253	371,411	1,531,467	1,457,418	105.1%	1.44%	5,552,167
12	August	944,827	229,395	374,725	1,548,947	1,457,418	106.3%	1.14%	5,552,167
13	September	943,468	243,206	377,240	1,563,914	1,457,418	107.3%	0.97%	5,552,167
14	October								
15	November								
16	December								
17									
18	[1] Data represents total residential electric and gas households. This includes sub-metered households.								
19									
20	**Note**: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD								
21	adjustments.								

	A	B	C	D	E
1	**CARE Program Table 9 - Expenditures for Pilots/CHANGES Program**				
2	**Pacific Gas and Electric Company**				
3	**Through September 30, 2020**				
4	**2020**	**Authorized 2020 Budget**	**Current Month Expenses**	**Expenses Since Jan. 1, 2020**	**% of 2018 Budget Expensed**
5		**Total**	**Total**	**Total**	**Total**
6					
7	CHANGES Program	$ 525,000	$ 130	$ 393,109	75%
8					
9					
10	**Total**	**$ 525,000**	**$ 130**	**$ 393,109**	**75%**
11					
12					
13	Decision 15-12-047 transitioned from CHANGES pilot to CHANGES program and funding for the effort is captured herein.				
14	D.16-11-022, as modified by D.17-02-033, authorized CHANGES program budget for 2017-2020				
15					
16	**Note**: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.				

CARE Table 10 - CHANGES One-On-One Customer Assistance
Pacific Gas and Electric Company
Through August 30, 2020

No. of attendees at education sessions	**814**
Disputes Resolved	
Bill Adjustment	3
Changed 3rd party Company/Gas Aggregation	35
Changed 3rd Party Electricity Aggregation	26
Energy Audit	2
Enroll in Energy Assistance Programs	33
Payment Plan	1
Total disputes	**100**

Needs Assistance	
Assisted with Changes to Account	32
Billing Language Changed	20
CARE Enrollment	6
CARE Audit/Recertification	2
Energy Assistance Fund	2
Energy Efficiency Tool	16
ESAP	3
HEAP	117
Medical Baseline	14
Reconnection	1
REACH	16
Set Up New Account	3
Payment Extension	2
Payment Plan	6
Total Needs Assistance	**240**

Education: Education sessions were held in a mix of one on one, and group sessions. Education materials are available as fact sheets on the CPUC Website: http://consumers.cpuc.ca.gov/team_and_changes/

Disputes & Needs Assistance - Support was provided in the following languages: Cantonese, Dari, English, English - Native American, Hmong, Korean, Portuguese, Samoan, Spanish, Vietnamese.

[1]There is a one-month lag behind the current reporting month. This data was provided by CHANGES contractor, Self Help for the Elderly, via CSID.

*Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

CARE Table 11 - CHANGES Group Customer Assistance Sessions [1]
Pacific Gas and Electric Company
Q1: June 1 – August 31, 2020

Date[2]	Session Language	Description of Service Provided (e.g. utility bill assistance, utility bill dispute resolution, and other energy related issues)	Session Logistics			
			# of Sessions	Length (Hours)[3]	Number of Attendees	Description of Information / Literature Provided
N/A	Cantonese	Avoiding Disconnection	1	N/A	9	CHANGES Ed Handout
N/A	English – Native American	Avoiding Disconnection	13	N/A	174	CHANGES Ed Handout
N/A	Spanish	Avoiding Disconnection	13	N/A	110	CHANGES Ed Handout
		Total	**27**		**293**	
N/A	Cantonese	CARE/FERA and Other Assistance Programs	3	N/A	51	CHANGES Ed Handout
N/A	Dari	CARE/FERA and Other Assistance Programs	7	N/A	70	CHANGES Ed Handout
N/A	English - Native American	CARE/FERA and Other Assistance Programs	5	N/A	136	CHANGES Ed Handout
N/A	Spanish	CARE/FERA and Other Assistance Programs	8	N/A	75	CHANGES Ed Handout
N/A	Vietnamese	CARE/FERA and Other Assistance Programs	1	N/A	19	CHANGES Ed Handout
		Total	**24**		**351**	
N/A	Cantonese	Electric and Natural Gas Safety	2	N/A	47	CHANGES Ed Handout
N/A	English - Native American	Electric and Natural Gas Safety	4	N/A	188	CHANGES Ed Handout
N/A	Spanish	Electric and Natural Gas Safety	8	N/A	69	CHANGES Ed Handout
		Total	**14**		**304**	
N/A	Cantonese	Energy Conservation	6	N/A	113	CHANGES Ed Handout
N/A	Dari	Energy Conservation	4	N/A	40	CHANGES Ed Handout
N/A	Spanish	Energy Conservation	11	N/A	101	CHANGES Ed Handout
		Total	**21**		**254**	
N/A	Cantonese	Gas Aggregation	1	N/A	5	CHANGES Ed Handout
N/A	Dari	Gas Aggregation	3	N/A	30	CHANGES Ed Handout
N/A	Spanish	Gas Aggregation	10	N/A	84	CHANGES Ed Handout
N/A	Vietnamese	Gas Aggregation	1	N/A	18	CHANGES Ed Handout
		Total	**15**		**137**	
N/A	Cantonese	High Energy Use	2	N/A	56	CHANGES Ed Handout
N/A	Samoan	High Energy Use	1	N/A	9	CHANGES Ed Handout
N/A	Spanish	High Energy Use	5	N/A	42	CHANGES Ed Handout
N/A	Somali	High Energy Use	1	N/A	10	CHANGES Ed Handout
		Total	**9**		**117**	
N/A	Cantonese	Level Play Plan	1	N/A	10	CHANGES Ed Handout
	Dari	Level Play Plan	3	N/A	30	CHANGES Ed Handout
N/A	Spanish	Level Play Plan	6	N/A	48	CHANGES Ed Handout
		Total	**10**		**88**	
N/A	Cantonese	Understanding Your Bill	3	N/A	72	CHANGES Ed Handout
N/A	Dari	Understanding Your Bill	2	N/A	20	CHANGES Ed Handout
N/A	English – Native American	Understanding Your Bill	5	N/A	136	CHANGES Ed Handout
N/A	Korean	Understanding Your Bill	4	N/A	36	CHANGES Ed Handout
N/A	Spanish	Understanding Your Bill	9	N/A	78	CHANGES Ed Handout
		Total	**23**		**342**	
		June 1, 2020 Through August 31, 2020	**143**		**1,886**	

[1] This table was provided by CHANGES contractor, Self Help for the Elderly, via CSID. This table was edited and reformatted from its original version in order to have a more consistent appearance and format with existing SDG&E tables.
[2] Data is reported quarterly. The next report will be in the September 2020 report.
[3] Date of the workshops not available.
[4] Contractor states all sessions last at least 30 minutes.

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.
Note: Information not provided by contractor.