BEFORE THE PUBLIC UTILITIES COMMISSION
OF THE STATE OF CALIFORNIA

Application of Southern California Edison Company (U 338-E) for Approval of its Energy Savings Assistance and California Alternate Rates for Energy Programs and Budgets for Program Years 2015-2017.	Application 14-11-007 (Filed November 18, 2014)
And Related Matters.	Application 14-11-009 Application 14-11-010 Application 14-11-011

MONTHLY REPORT OF PACIFIC GAS AND ELECTRIC COMPANY (U 39 M) ON LOW INCOME ASSISTANCE PROGRAMS FOR OCTOBER 2020

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Dated: November 20, 2020

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In accordance with Ordering Paragraph 17 of Decision 01-05-033, Pacific Gas and Electric Company hereby submits its attached monthly status report on the results of its Energy Savings Assistance Program and CARE Program efforts, showing results through October 2020.

Respectfully Submitted,

JENNIFER REYES LAGUNERO

By: *_____/s/ Jennifer Reyes Lagunero_____*
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Energy Savings Assistance (ESA) and California Alternate Rates for Energy (CARE)

Program Monthly Report for October 2020

Pacific Gas and Electric Company

11/20/2020

PACIFIC GAS AND ELECTRIC COMPANY

Energy Savings Assistance Program and
California Alternate Rates for Energy Program
Monthly Report for October 2020

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PACIFIC GAS AND ELECTRIC COMPANY

Energy Savings Assistance Program and
California Alternate Rates for Energy Program
Monthly Report for October 2020

This Monthly Report complies with income qualified programs reporting requirements established in Decision (D.) 16-12-022 as modified by D.17-12-009, and with all reporting and program evaluation requirements previously established for the California Alternate Rates for Energy (CARE) and Energy Savings Assistance (ESA) Programs. The investor owned utilities worked with Energy Division staff to revise reporting tables and formats in compliance with the mandates of D. 16-12-022 and now use the resulting Energy Division-approved monthly reporting format for 2017-2020 ESA and CARE programs, beginning with the report for January 2018.

Regulatory Update

Post-Pandemic Return to Service (PPRS) Credit
Pursuant to Resolution E-5074, PG&E filed advice letters that 1) contained a proposed percentage for the PPRS credit calculation (40%), the methodology used to calculate PPRS credit, timeframe, and logistics for how the PPRS credit mechanism will be integrated into current invoicing procedures, and a reporting system to track the PPRS credit mechanism;[1] and 2) proposed a reporting template for Prime Contractors to use in their monthly reporting to IOUs.[2] Since the advice letters were filed, PG&E delayed the start of the PPRS earning period from July 15, 2020 and plans to begin the earning period on December 1, 2020. PG&E Advice Letter 4268-G/5864-E 'Joint Tier 2 Advice Letter' regarding PPRS methodology was approved on June 29,2020. PG&E Supplemental Advice Letter 4269-G-A/5865-E-A 'Joint Tier 1 Advice Letter' Proposing a Reporting Template for Energy Savings Assistance (ESA) Prime Contractors in compliance with Resolution E-5074 is still pending approval.

Wildfires State of Emergency Proclamation
On September 28, 2020, Governor Newsom issued a Proclamation of a State of Emergency due to the extensive fires throughout California. In accordance with CPUC Resolution M-4833, PG&E froze CARE program post-enrollment verification (PEV) in the areas impacted by the California wildfires. Specific counties and ZIP Code protections are listed in Section 2.3 of this report.

[1] Resolution E-5074, ps. 8-12.
[2] Resolution E-5074, ps. 13-14.

1. Energy Savings Assistance (ESA) Program Summary

The ESA Program provides free home weatherization, energy-efficient appliances and energy education services to income-qualified PG&E customers[3] throughout PG&E's service territory. The 2017-2020 ESA Program[4] continues as a resource program emphasizing long-term and enduring energy savings, serving all willing and eligible low income customer populations by providing all feasible ESA Program measures at no cost to the customer through a direct-install approach. All housing types are eligible to participate, and the ESA Program is available to both homeowners and renters.

1.1 Energy Savings Assistance Program Overview

1.1.1 Provide a summary of the Energy Savings Assistance Program elements:

Energy Savings Assistance Program Summary			
2020	**Authorized / Planning Assumptions**	**Year-to-Date Actual**	**YTD %**
Budget[a]	$229,715,098	$105,663,074	46%
Homes Treated[b]	104,222	65,492	63%
kWh Saved[c]	N/A	41,625,029	
kW Demand Reduced[c]	N/A	5,314	
Therms Saved[c]	N/A	(70,186)	

[a]Authorized budget has been updated with midcycle request as per approval from AL 3990-G/5329-E A/B.
[b]Adopted Number of Homes to be Treated as per D.17-12-009. Total includes both First Touch and Re-Treated homes. First Touch Homes are homes that have not participated in the ESA Program since 2002. Retreated Homes are homes that were previously treated since 2002. Only First Touch Homes count toward the programmatic goal of treating all willing and eligible customers by the end of 2020. These are shown on ESA Table 2.
[c]YTD savings have been updated to reflect new ex ante savings from the 2019 Impact Evaluation.

Since resuming all ESA-related face-to-face activities on June 1, 2020, [5] Contractors continue to experience customer refusal issues which have resulted in a slower than anticipated ramp rate.

[3] To qualify for the ESA Program, a residential customer's household income must be at or below 200 percent of Federal Poverty Guidelines, as required in D.05-10-044.
[4] Authorized in D.16-12-022 as modified by D.17-12-009. The 2017-2020 ESA Program continues to follow the policy and guidance outlined in D.07-12-051, which required the IOUs to offer all eligible customers the opportunity to participate in the Program, and to offer participants all cost-effective energy efficiency measures by 2020.
[5] PG&E's program suspension on face-to-face interactions ended on May 31, 2020. During the suspension, PG&E continued the virtual enrollment process that was launched in March 2020 as a way to continue momentum of the ESA program. PG&E resumed all ESA related face-to-face activities on June 1, 2020.

1.1.2 Provide a summary of the percentage of 2020 homes treated compared to beginning of year internal planning goals:

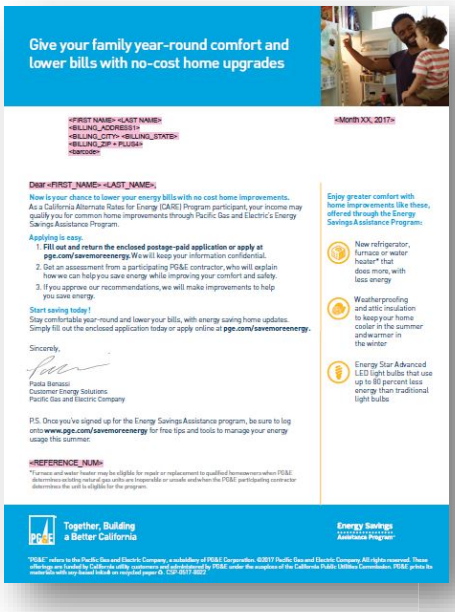
2020 Homes Treated Goals and Actuals			
	Planning Goal	**Actual**	**%**
June	8,847	1,865	21%
July	10,737	6,239	58%
August	9,325	5,984	64%
September	10,172	8,281	81%
October	11,032	8,134	74%
November	8,650		
December	8,921		

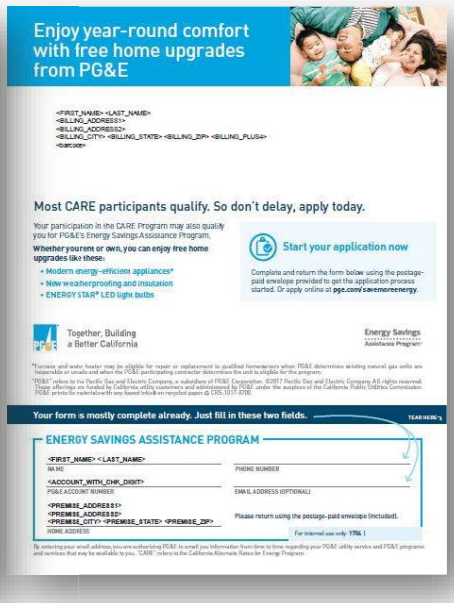
1.2 ESA Program Customer Outreach and Enrollment Update

1.2.1 Provide a summary of the Energy Savings Assistance Program outreach and enrollment strategies deployed this month.

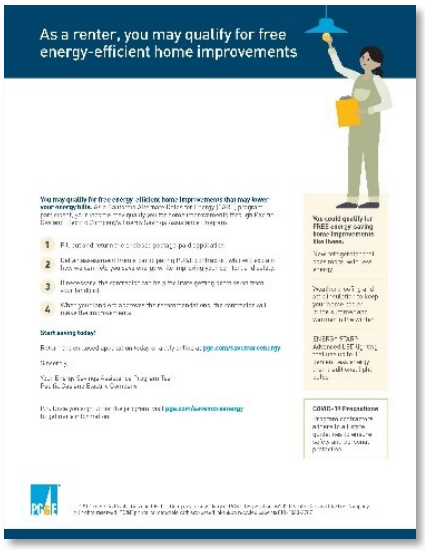
In October 2020, PG&E received responses to a direct marketing campaign deployed on October 9 to 100,000 CARE-enrolled customers whose homes had not yet been treated by the ESA Program. Through October 31, the campaign generated 3,904 leads. This campaign used Q2 creative as well as new creative specifically targeting renters.

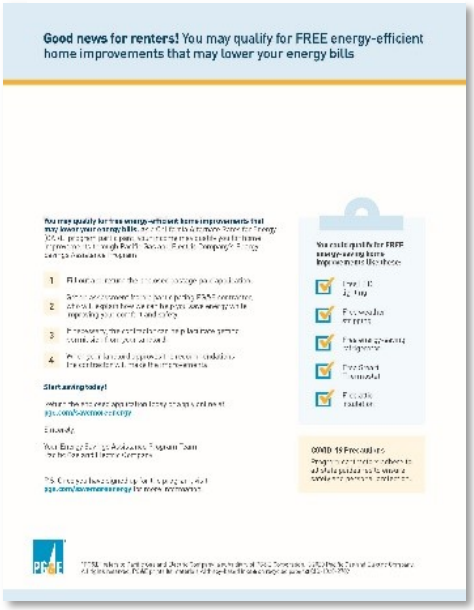
Q2 Creative used for test among homeowners
Direct mail/Email

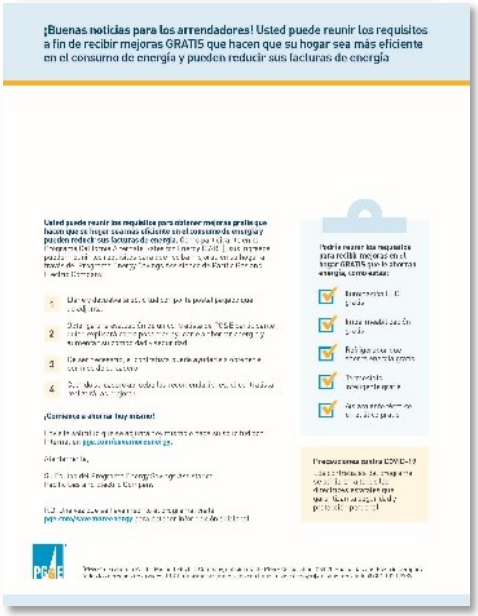




New creative used for testing among renters
Direct mail







Email

(double-sided English/Spanish)

PG&E continued to deploy the CARE welcome kit to customers who are newly enrolled in the CARE program. Since January 2018, PG&E has included a personalized pre-filled response form for the ESA Program. Customers who wish to participate have completed the form and returned it to PG&E.

PG&E received 1,985 ESA applications from the welcome kit in October 2020.

PG&E continued the monthly digital newsletter targeting customers with a high propensity for eligibility in the CARE and ESA programs with the purpose of building awareness for both programs.

1.2.2 Additional Activities

CARE Discounts Removed: The ESA program systematically removes CARE customers who apply for ESA and are proven to be over income. Due to the COVID-19 pandemic, PG&E has suspended all CARE and FERA program removals until April 2021 or otherwise directed by the CPUC. As such, there were no CARE discounts removed in October 2020.

New Contractors and Community-Based Organizations (CBOs): In October 2020, PG&E had no new Contractors or CBOs join the ESA program due to the COVID-19 pandemic.

1.3 Leveraging Success Evaluation, Including California State Department of Community Services and Development (CSD)

1.3.1 Please provide a status of the leveraging effort with CSD. What new steps or programs have been implemented? What was the result in terms of new enrollments?

Low Income Home Energy Assistance Program (LIHEAP) Energy Star® Refrigerator Installations: There were zero refrigerators installed through LIHEAP leveraging in October 2020. Seven refrigerators have been installed YTD.

CSD Data Sharing: PG&E will continue to share data with CSD as requests are made.

Low Income Weatherization Program (LIWP) (MF) Leveraging: There were zero measure installations through LIWP (MF) leveraging in October 2020. We are currently working on a project opportunity with CSD, but homes will not be treated until 2021.

1.4 Workforce Education & Training

1.4.1 Please summarize efforts to improve and expand the ESA Program workforce education and training. Describe steps taken to hire and train low income workers and how such efforts differ from prior program years.

The PG&E Workforce Education and Training Program closed its Energy Centers to the public in March due to Governor Newsom's shelter-in-place order. The Energy Training Center (ETC) in Stockton re-opened in August to serve in-person Natural Gas Appliance Testing (NGAT) training.

Contractors are encouraged to hire local workers to implement the ESA Program in their areas. All contractors and subcontractors responsible for implementing the ESA Program are trained at the ETC in Stockton. Most of these ESA Program Energy Specialists (ES) and installation contractors are from the local communities in which they work. Below is a summary of ESA Onboarding, ES, Weatherization Specialist (WS), Advanced Weatherization Specialist (AWS), Duct Test & Seal (DT&S), and NGAT training for October and YTD.

Workforce Education & Training Summary		
	October 2020	**YTD**
Students	107	720
Student Days	222	1,570
Training Sessions	6	46

1.5 Miscellaneous

Energy Education-Only to ESA Qualifying Customers

To date in 2020, PG&E has provided energy education-only to 3,635 households out of the 65,492 households treated.

Water-Energy Coordination Program

As of October 2020, the program had 12 water agencies participating in the Water-Energy Coordination Program. The Water-Energy Coordination Program Webinar was held on October 1. It highlighted the accomplishments of current partnership programs and encouraged additional water agencies to join the collaborative efforts. 36 water agencies attended the webinar.

As of October, all four participating California American Water districts consumed their program budgets. City of Santa Cruz has also consumed its program budget and will request a budget increase to the current contract ending in June 30, 2021. EBMUD decided to increase the proposed program budget again and to launch the program in January 2021.

City of Fresno Water Division did not launch in October because the City Council has decided to go with a full-scale program rather than a pilot and to include the City of Clovis. City of Fresno Water Division is reviewing the revised budget and contract. Alameda County Water District signed a new fiscal year contract. Solano County Water Agency also signed a new fiscal year contract but with a reduced budget due to an increased focus on COVID-19 related activities. Yuba County Water Agency extended the contract through the end of the year.

Tribal Penetration and Consultation Plans Status

Tribal outreach for ESA started again in October 2020. The ESA team coordinated with the PG&E CBO expert regarding other outreach channels, such as Native American housing coalitions and the Tribal Temporary Assistance for Needy Families (TANF) offices. PG&E was in contact with 31 TANF offices to discuss the CARE program and mentioned other assistance programs such as ESA. Contact information for the TANF offices was shared with the ESA team, and an introductory letter was sent to those TANF offices to promote ESA services.

The ESA focused project work has prioritized Sherwood Valley for participation and will delay obtaining commitments from Round Valley and Hoopa tribes due to the impacts from wildfires. PG&E hopes to have a participation commitment from Sherwood Valley within the next 30 days.

Please see the table on the following page for a summary of outreach and list of all tribes.

# of Federally Recognized Tribes	Estimated # of Eligible Households on Tribal Lands	# of Tribes completed ESA Meet & Confer	Tribes requested outreach materials or applications	# of Tribes who have not responded	# of Non-Federally Recognized Tribes participated in Meet & Confer	# of Tribes involved in Focused Project on Tribal Lands
51	**3500**	**21**	**6**	**24**	**2**	**4**
All tribes have been contacted quarterly via direct outreach from the PG&E ESA team and Tribal Liaison with phone calls, emails, letters, and agency influencers to offer the opportunity to meet and confer. All tribes received materials explaining PG&E Assistance Programs and Consumer Protections around COVID-19 and wildfires	Current Penetration Rate is 57%	Berry Creek Big Sandy Cahto of Laytonville Cold Springs Coyote Valley Guidiville Rancheria Upper Lake Hoopa Valley Hopland Band of Pomo Ione Band of Miwok Karuk Manchester Point Mooretown Rancheria North Fork Rancheria Redwood Valley Round Valley Sherwood Valley Table Bluff Tuolumne Me-Wuk United Auburn Rancheria Yurok	Big Valley Rancheria Greenville Rancheria Grindstone Rancheria Mechoopda Pinoleville Pomo Nation Robinson Rancheria	Big Lagoon Blue Lake Rancheria Chicken Ranch Cloverdale Colusa Rancheria Cortina Rancheria Dry Creek Enterprise Rancheria Jackson Rancheria Middletown Paskenta Picayune Pit River Redding Rancheria Rohnerville Rancheria Rumsey Santa Rosa Rancheria Santa Ynez Scotts Valley Shingle Springs Stewarts Point Sulphur Bank Table Mountain Trinidad	Dunlop Band of Mono North Fork Mono	Yurok (complete) Hoopa (on hold) Round Valley Sherwood Valley

As of September 2020, the penetration rate for homes treated was 57 percent of the estimated number of ESA-eligible customers living on tribal lands in PG&E's service area. PG&E updates the penetration rate every quarter.

ESA Program Studies

In October 2020, the ED and IOUs conducted bid reviews for the 2022 Low Income Needs Assessment (LINA) study. The bid award is expected to take place during Q4 2020, and the study will commence in Q1 2021, with an expected completion date of December 2022.

For the Non-Energy Benefits (NEBs) study, the research work plan was finalized, and study milestones are currently on track. In October 2020, a draft report and model were made available for review by the ED and IOUs.

Multifamily Common Area Measures (CAM)

ESA CAM reached the enrollment goal of 1,882 buildings in July. As a result of achieving this milestone, a 2021 program waitlist was created for new incoming projects. If projects fall out, the waitlist will be used to replace canceled projects.

The CAM program plans to commit all allocated incentive funds and exhaust the majority of administrative budget by the end of 2020.

As of October 2020, 17,069 units have been referred to ESA in-unit program implementers for screening and possible in-unit measure installation. Currently, 8,693 units have been assigned to PG&E ESA in-unit contractors and are pending scheduling or installation completion.

From 2017 through October 2020, PG&E's ESA team has spent a total of $7,395,335 for multifamily activities including CAM implementation and multifamily Single Point of Contact (SPOC) initiatives. To date, ESA CAM has completed six projects totaling $906,152.58 in incentives.

ESA 2020 Programmatic Initiative

PG&E has successfully met the 2020 Programmatic Initiative Goal (2020 Goal) of providing cost-effective low income energy efficiency measures to 100 percent of eligible and willing customers by 2020,[6] using the methodology updated in D.16-11-022.[7]

In 2007, the Commission adopted a "programmatic initiative" in D.07-12-051 to "provide all eligible low income energy efficiency (LIEE) customers the opportunity to participate in LIEE programs and to offer those who wish to participate all cost-effective energy efficiency measures in their residences by 2020."[8] The Commission's Long-Term Energy Efficiency Strategic Plan accordingly set an aspirational goal to treat all of the eligible and willing low income homes by 2020.[9] This goal was later codified into California Public Utilities Code Section 382(e) which requires that:

[6] California Long-Term Energy Efficiency Strategic Plan (Strategic Plan), August 2008, p.25. The Strategic Plan was updated in 2011 to include lighting. Available at: http://www.cpuc.ca.gov/PUC/energy/Energy+Efficiency/eesp/.
[7] D.17-12-009, Attachment 1 (modified D.16-12-022), pp.269-271 and COL. 115-117.
[8] D.07-12-051 at 28, 29.
[9] D.12-08-044 at 18-20.

> The commission shall, by not later than December 31, 2020, ensure that all eligible low-income electricity and gas customers are given the opportunity to participate in low-income energy efficiency programs, including customers occupying apartments or similar multiunit residential structures. The commission and electrical corporations and gas corporations shall make all reasonable efforts to coordinate ratepayer-funded programs with other energy conservation and efficiency programs and to obtain additional federal funding to support actions undertaken pursuant to this subdivision.

As of October 2020, PG&E has provided ESA services to over 1.44 million customer households since 2002.

2. California Alternate Rates for Energy (CARE) Program Summary

The CARE Program provides a monthly discount on energy bills for qualifying households throughout PG&E's service area.[10]

The authorized CARE Program administrative budget for 2020 is $17,955,243. This 2020 budget includes $525,000 for the Community Help and Awareness with Natural Gas and Electricity Services (CHANGES) Program.[11]

The CHANGES Program provides funding to Community Based Organizations (CBOs) to assist Limited English Proficient (LEP) customers with energy education and billing issues.[12]

Due to the COVID-19 pandemic, PG&E put in place numerous consumer protections related to the CARE program to support its customers during this emergency, which has resulted in the program growing and exceeding enrollment projects, including[13]:

- Freezing all standard and high-usage post-enrollment verification (PEV) reviews for the CARE program eligibility for 12 months and potentially longer
- Suspending all CARE and FERA program removals, including discontinuing all recertification and verification requests, to avoid unintentional loss of the discounted rate
- Promoting customer protections as part of IOU community outreach and public awareness plans
- Contacting all Community Outreach Contractors (COCs), the CBOs who assist in enrolling hard-to-reach low-income customers into CARE, to help better inform customers of eligibility changes
- Providing an additional $100 in bill payment assistance to income-eligible customers for the next 12 months through the REACH program.

[10] To qualify for the CARE discount, a residential customer's household income must be at or below 200 percent of Federal Poverty Guidelines, as required in D.05-10-044 and per Public Utilities Code Section 739.1(b) (1) or someone in the customer's household is an active participant in other qualifying public assistance programs.
[11] The 2017 – 2020 CARE Program was adopted in D.16-11-022 issued on November 10, 2016, and as modified by D.17-12-009 issued on December 14, 2017.
[12] D.12-12-011 required that the utilities report CHANGES activity in the monthly reports beginning in April 2013. D.15-12-047 directed the utilities to continue to report CHANGES activity in the monthly reports until long-term funding is established from the Commission's budget.
[13] Resolution M-4842, p. 5.

2.1 CARE Program Cost Summary

CARE Budget Categories	Authorized Budget [a]	Actual Expenses Year-to-Date [b]	% of Budget Spent
Outreach[c]	$9,628,265	$7,458,844	77%
Processing, Certification, Recertification	$1,940,102	$551,831	28%
Post Enrollment Verification	$1,648,407	$632,942	38%
IT Programming	$1,837,500	$2,331,295	127%
Cooling Centers[d]	$0	$0	0%
CHANGES Program	$525,000	$500,057	95%
Measurement and Evaluation	$159,676	$114,566	72%
Regulatory Compliance	$1,062,517	$690,433	65%
General Administration	$1,025,775	$509,852	50%
CPUC Energy Division Staff	$128,000	$159,670	125%
Total Expenses	$17,955,243	$12,949,489	72%
Subsidies and Benefits	$599,117,991	$653,817,104	109%
Total Program Costs and Discounts	$617,073,234	$666,766,593	108%

[a]Program authorized budget per D.16-11-022 and as modified in D.17-12-009, and updated via PG&E Mid-Cycle Update Advice Letter 3990-G/5329-E, 3990-G-A/5329-E-A, 3990-G-B/5329-E-B.

[b]Actual expenses include employee benefits costs.

[c] Include authorized expenses for incremental CARE/FERA M&O efforts.

[d]CARE balancing account is no longer funding the Cooling Centers program in 2020. As directed in D.16-11-022, as modified by D.17-02-033, PG&E incorporated the cooling center budget request for 2020-2022 into the 2020 GRC Proceeding.

This budget will be updated to include employee benefits costs once PG&E's 2020 GRC Decision is approved.

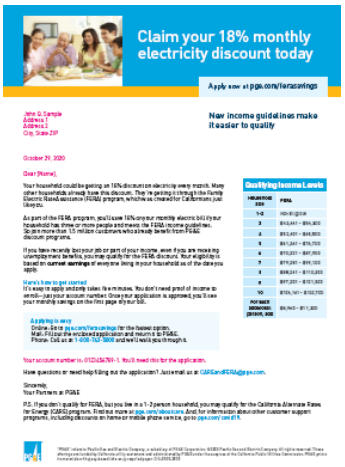
2.1.1 Please provide the CARE Program penetration rate to date

CARE Penetration		
Participants	**Estimated Eligible Participants**	**YTD Penetration Rate**
1,572,447	1,457,418	107.9%

2.2 Outreach

2.2.1 Discuss utility outreach activities and those undertaken by third parties on the utility's behalf.

October 2020 CARE and FERA enrollments were driven by a FERA direct mail acquisition campaign that was mailed on September 30 to approximately 160,000 residential customers. The target audience was customers who were not currently enrolled but had a high propensity to enroll. The package included a bilingual insert promoting LIHEAP to income-qualified customers who might need assistance with their energy bill.



Multi-Lingual Digital Media

In October, PG&E launched a multilingual media campaign to promote rate assistance programs to income-qualified customers featuring display ads in Spanish, Korean, Russian and Chinese. Paid search and Gmail ads also included Vietnamese. The multilingual ads were targeted to reach PG&E's full territory and will generate an estimated 86 million impressions over twelve weeks.

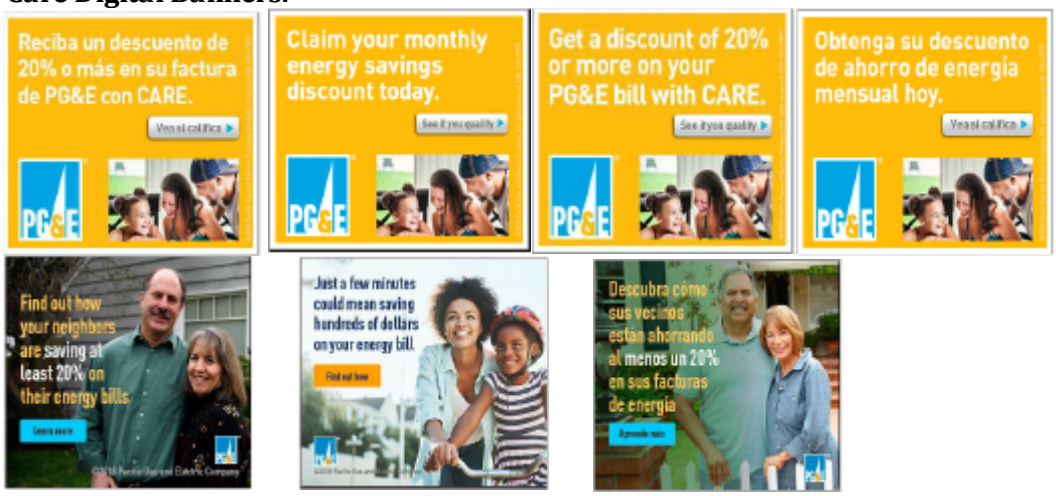
Korean Display Ads

Russian Display Ads

Chinese Display Ads

PG&E also continued CARE messaging in website banners on www.pge.com.

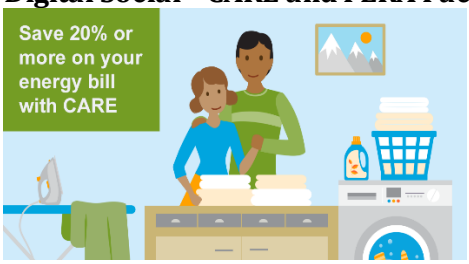
Care Digital Banners:



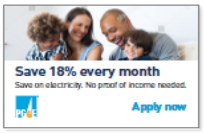
In October, PG&E's CARE online advertising and search marketing campaigns continued to focus on income-qualified customers across PG&E's entire service territory (see https://www.youtube.com/watch?v=8U80-nN2XYc&feature=emb_rel_end). The media buy included additional targeting and increased media placements targeting ZIP Codes with higher estimated potential for eligible customers.

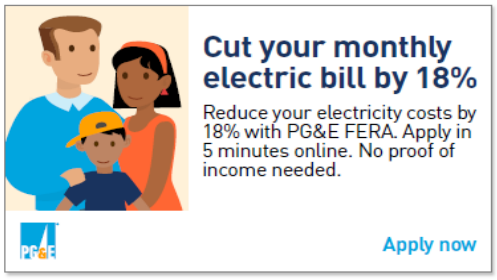
The October campaigns continued to run new tactics including digital video and advertising placement on the Fresh EBT application and social ads on Facebook and Instagram.

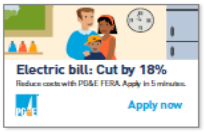
Digital Social – CARE and FERA Facebook Ads:



Fresh EBT Application Ads:







In October, PG&E continued to participate in media interviews to promote CARE, FERA and other programs.

In addition, PG&E continued the temporary closure of its local offices due to COVID-19 shelter-in-place orders and plans to reopen its local offices once shelter-in-place orders are lifted. Year-to-date, PG&E's local offices have enrolled 134 new customers into CARE. PG&E's COCs[14] supported 34 enrollments in October, totaling 377 new enrollments in CARE year-to-date.

New Community Outreach Contractors (COCs): In October 2020, PG&E had four COCs or CBOs join the CARE program.

[14] PG&E contracted with 43 COCs throughout its service area. These organizations represent a variety of communities, including African Americans, Hispanics, Asian Pacific Islander Americans (Chinese, Vietnamese, and Hmong), Native Americans, seniors, rural residents, agricultural workers, sub-metered tenants, and nonprofit living facilities.

2.2.2 Describe the efforts taken to reach and coordinate the CARE Program with other related low income programs to reach eligible customers.

PG&E automatically enrolls customers in CARE who participate in ESA or receive LIHEAP and Relief for Energy Assistance through Community Help (REACH) payments. The table below shows CARE automatic enrollments for October 2020 and year-to-date.

CARE Automatic Enrollment		
Source	**October**	**YTD**
ESA	1,650	13,862
LIHEAP	37	1,864
REACH	0	55

2.2.3 Recertification Complaints[15]

PG&E received no complaints regarding CARE recertification in October 2020. All recertification activity is also paused due to COVID–19 protections.

2.3 Miscellaneous

CARE Program Post-Enrollment Verification Freezes:[16]

Due to the COVID-19 pandemic, PG&E has suspended all standard and high usage post-enrollment verification (PEV) requests, as well as the removal of customers with pending requests, through April 16, 2021.

The table on the following page details the CARE program PEV freezes currently in place as of October 2020.

[15] D.08-11-031, Ordering Paragraph 90, directed the IOUs to report in their monthly and annual reports the number of customer complaints received regarding CARE recertification efforts and the nature of the complaints beginning with the first report due on or about December 31, 2008.

[16] CPUC Resolution M-4833 directed IOUs to freeze CARE program post-enrollment verification (PEV) in the counties impacted by the California wildfires. PG&E expanded the CARE PEV freeze to customers in affected counties where a state of emergency proclamation was issued by the Governor of California due to a disaster that resulted in PG&E's inability to deliver utility services to customers and remains in place for one year from the date of the proclamation. D.19-07-015 extends PG&E's Emergency Consumer Protection Plan to include residential and non-residential customers in areas where a state of emergency proclamation is issued by the California Governor's Office or the President of the United States where the disaster has either resulted in the loss or disruption of the delivery or receipt of utility service, and/or resulted in the degradation of the quality of utility service.

CARE Program Post-Enrollment Verification Freezes			
Date of Proclamation	**Disaster Name**	**Affected Areas or ZIP Codes**	**Date when Protection Ends**
October 2019	Kincade Wildfire	Sonoma County	Extended through 4/16/21 due to COVID-19 protections.
December 2019	Paradise Wildfire	Town of Paradise	Extended through 4/16/21 due to COVID-19 protections.
March 2020	COVID-19 Pandemic	All PG&E Service Territory	April 16, 2021
August 2020	CZU, LNU, SCU, and Lightning Complex Fires	93210, 93635, 93657, 93667, 93901, 93905, 93906, 93908, 93920, 93921, 93923, 93924, 93925, 93926, 93930, 93933, 93940, 93953, 93960, 93962, 94020, 94021, 94028, 94060, 94062, 94074, 94305, 94508, 94509, 94513, 94514, 94515, 94517, 94527, 94531, 94533, 94534, 94535, 94536, 94538, 94539, 94546, 94550, 94551, 94552, 94558, 94559, 94562, 94566, 94567, 94571, 94574, 94585, 94586, 94588, 94937, 94940, 94950, 94956, 94971, 95005, 95006, 95007, 95013, 95017, 95018, 95020, 95021, 95023, 95030, 95035, 95041, 95060, 95062, 95066, 95073, 95103, 95112, 95113, 95118, 95122, 95123, 95125, 95126, 95127, 95129, 95131, 95132, 95133, 95136, 95138, 95140, 95148, 95150, 95202, 95219, 95304, 95305, 95311, 95321, 95322, 95347, 95356, 95360, 95361, 95363, 95366, 95376, 95387, 95391, 95412, 95421, 95422, 95425, 95426, 95428, 95436, 95441, 95446, 95448, 95450, 95457, 95461, 95467, 95471, 95546, 95573, 95606, 95607, 95616, 95627, 95637, 95679, 95687, 95688, 95694, 95696, 95833, 95912, 95919, 95926, 95927, 95928, 95934, 95939, 95941, 95942, 95947, 95954, 95956, 95959, 95963, 95965, 95966, 95969, 95971, 95973, 95978, 95979, 95983, 95988 and 96074	September 1, 2021
September 2020	Creek Wildfire	93643, 93664, 93602, 93667, 93644, 93634 and 95338	October 1, 2021
September 2020	Oak Wildfire	95490	October 1, 2021
September 2020	Glass and Zogg Wildfires	94508, 94515, 94562, 94567, 94573, 94574, 94576, 95401, 95402, 95404, 95405, 95406, 95407, 95409, 96001, 96007, 96022, 96047 and 96049	October 1, 2021

3. Appendix: ESA Tables and CARE Tables

ESA- Table 1	ESA Program Expenses
ESA- Table 1A	Expenses Funded From 2009-2016 Unspent ESA Program Funds
ESA- Table 2	ESA Measure Installations and Savings: Total, First Touch, and Retreated Homes
ESA- Table 2A	ESA Measure Installations and Savings: CSD Leveraging
ESA- Table 2B	ESA Measure Installations and Savings: CAM Multifamily
ESA- Table 3	Energy Savings and Average Bill Savings Per Treated Home/Common Area
ESA- Table 4A	ESA Homes/Buildings Treated
ESA- Table 4B	ESA Homes Unwilling/Unable to Participate
ESA- Table 5	ESA Customer Summary
ESA- Table 6	ESA Expenditures for Pilots and Studies
ESA- Table 7	Homes Receiving Second Refrigerators and In-Home Energy Education Only
ESA-Table 8	Contractor Advanced Funding and Repayment (Template Only)
CARE- Table 1	CARE Program Expenses
CARE- Table 2	Enrollment, Recertification, Attrition, and Penetration
CARE- Table 3A	Post-Enrollment Verification results (Model)
CARE- Table 3B	Post-Enrollment Verification Results (Electric-Only High-Usage)
CARE- Table 4	CARE Self-Certification and Self-Recertification Applications
CARE- Table 5	Enrollment by County
CARE- Table 6	Recertification Results
CARE- Table 7	Capitation Contractors
CARE- Table 8	Households as of Month-End
CARE- Table 9	Expenditures for Pilots/CHANGES Program
CARE-Table 10	CHANGES Monthly Summary of Ratepayers Provided Education, Needs Assistance and Dispute Resolution Services
CARE-Table 11	CHANGES Group Customer Assistance Sessions

	A	B	C	D	E	F	G	H	I	J	K	L	M
1	**Energy Savings Assistance Program Table 1 - Expenses**												
2	**Pacific Gas and Electric Company**												
3	**Through October 31, 2020**												
4		**Authorized Budget[*][1]**			**Current Month Expenses**			**Year to Date Expenses**			**% of Budget Spent YTD**		
5	**ESA Program:**	**Electric**	**Gas**	**Total**	**Electric**	**Gas**	**Total**	**Electric**	**Gas**	**Total**	**Electric**	**Gas**	**Total**
6	**Energy Efficiency**												
7	Appliances [4]	$ 10,075,310	$ -	$ 10,075,310	$ 539,114	$ (383)	$ 538,730	$ 5,248,354	$ 6,826	$ 5,255,180	52%		52%
8	Domestic Hot Water	$ 620,025	$ 8,155,693	$ 8,775,717	$ 48,458	$ 885,988	$ 934,446	$ 363,948	$ 5,864,169	$ 6,228,116	59%	72%	71%
9	Enclosure	$ 8,344,112	$ 30,831,443	$ 39,175,555	$ 595,049	$ 2,710,778	$ 3,305,826	$ 3,808,759	$ 17,351,013	$ 21,159,772	46%	56%	54%
10	HVAC [5]	$ 56,875,335	$ 17,725,037	$ 74,600,372	$ 1,499,986	$ 1,643,712	$ 3,143,698	$ 7,101,276	$ 10,984,055	$ 18,085,331	12%	62%	24%
11	Maintenance	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -			
12	Lighting	$ 36,037,671	$ -	$ 36,037,671	$ 3,125,064	$ -	$ 3,125,064	$ 20,252,361	$ -	$ 20,252,361	56%		56%
13	Miscellaneous [4]	$ 2,362,009	$ -	$ 2,362,009	$ 357,398	$ -	$ 357,398	$ 2,115,246	$ -	$ 2,115,246	90%		90%
14	Customer Enrollment	$ 16,579,194	$ 7,836,553	$ 24,415,747	$ 1,328,401	$ 582,968	$ 1,911,369	$ 9,804,151	$ 4,302,541	$ 14,106,693	59%	55%	58%
15	In Home Education [5]	$ 5,534,520	$ 2,516,775	$ 8,051,295	$ 413,046	$ 181,265	$ 594,311	$ 2,939,979	$ 1,290,206	$ 4,230,185	53%	51%	53%
16	Pilot	$ 138,621	$ 1,304	$ 139,925	$ -	$ -	$ -	$ 2,629	$ 131	$ 2,759	2%	10%	2%
17	Implementation[2]	$ 5,459,903	$ 2,601,428	$ 8,061,331	$ 266,171	$ 116,809	$ 382,980	$ 2,307,206	$ 1,012,515	$ 3,319,721	42%	39%	41%
18	Multi-Family Common Area Measures	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -			
19	**Energy Efficiency TOTAL**	**$ 142,026,700**	**$ 69,668,232**	**$ 211,694,933**	**$ 8,172,687**	**$ 6,121,135**	**$ 14,293,822**	**$ 53,943,909**	**$ 40,811,455**	**$ 94,755,364**	38%	59%	45%
20													
21	Training Center	$ 1,008,660	$ 485,627	$ 1,494,287	$ 52,731	$ 23,141	$ 75,872	$ 537,029	$ 235,675	$ 772,704	53%	49%	52%
22	Inspections	$ 3,171,733	$ 1,453,000	$ 4,624,734	$ 203,630	$ 89,363	$ 292,992	$ 1,654,219	$ 725,952	$ 2,380,171	52%	50%	51%
23	Marketing and Outreach	$ 2,265,327	$ 1,062,047	$ 3,327,374	$ 64,578	$ 28,340	$ 92,918	$ 1,164,528	$ 511,052	$ 1,675,580	51%	48%	50%
24	Statewide Marketing Education and Outreach	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -			
25	Studies	$ 169,017	$ 81,410	$ 250,427	$ 10,908	$ 4,787	$ 15,695	$ 100,693	$ 44,189	$ 144,882	60%	54%	58%
26	Regulatory Compliance	$ 392,343	$ 199,216	$ 591,559	$ 17,988	$ 7,894	$ 25,883	$ 434,212	$ 190,553	$ 624,765	111%	96%	106%
27	General Administration	$ 5,193,744	$ 2,479,719	$ 7,673,463	$ 394,821	$ 173,267	$ 568,087	$ 3,651,693	$ 1,602,541	$ 5,254,234	70%	65%	68%
28	CPUC Energy Division	$ 37,298	$ 21,024	$ 58,322	$ 3,013	$ 1,322	$ 4,336	$ 38,484	$ 16,889	$ 55,373	103%	80%	95%
29													
30	**TOTAL PROGRAM COSTS [3]**	**$ 154,264,822**	**$ 75,450,276**	**$ 229,715,098**	**$ 8,920,356**	**$ 6,449,249**	**$ 15,369,605**	**$ 61,524,768**	**$ 44,138,307**	**$ 105,663,074**	**40%**	**58%**	**46%**
31	**Funded Outside of ESA Program Budget**												
32	Indirect Costs												
33	NGAT Costs					$ 699,617	$ 699,617		$ 4,421,580	$ 4,421,580			
34													

35 [*] **Authorized Budget:** Authorized budget includes $48,495,162 carried over from the 2019; it also includes fund shift per Advice Letter AI 3977-G/5298-E of $877,047 from 2017 Inspection budget and $905,057 from 2018
36 Inspection budget to 2018 General Administration.Updated with fundshift AL 4248G/5822E approved on 8/27/20 (shift funds from HVAC Electric $21,175,000 to HVAC Gas $16,175,000, In Home Education $3,413,870 Electric
37 $1,586,130 Gas)
38 [1] Reflects the 2020 Authorized budget as approved in Mid-Cycle advice letter 3990-G/5329-E and supplemental Advice Letter Nos. 3990-G-A/5329-E-A and 3990-G-B/5329-E-B
39 [2] Reflects a new budget category and includes the primary administrative fee for Implementer(s).
40 [3] Employee benefits costs currently not included. Pending settlement of GRC
41 [4] PG&E previously reported Smart Powerstrips under Appliances. This has been moved to Miscellaneous.
42 [5] Reflects the updated authorized budget per Fundshift AL 4248-G / 5822-E.
43 Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

Energy Savings Assistance Program Table 1A - Expenses Funded From 2009-2016 "Unspent ESA Program Funds"
Pacific Gas and Electric Company
Through October 31, 2020

	Authorized Budget[4]			Current Month Expenses			Year to Date Expenses			% of Budget Spent YTD		
ESA Program [1]:	**Electric**	**Gas**	**Total**	**Electric**	**Gas**	**Total**	**Electric**	**Gas**	**Total**	**Electric**	**Gas**	**Total**
Energy Efficiency												
Appliances [2]	$ 22,537,439	$ -	$ 22,537,439	$ -	$ -	$ -	$ -	$ -	$ -	0%		0%
Domestic Hot Water [2]	$ 3,432,389	$ 1,849,947	$ 5,282,336	$ -	$ -	$ -	$ -	$ -	$ -	0%	0%	0%
HVAC [2]	$ 36,565,713	$ 5,169,451	$ 41,735,164	$ -	$ -	$ -	$ -	$ -	$ -	0%	0%	0%
In-Home Education [2]	$ 289,737	$ 127,151	$ 416,888	$ -	$ -	$ -	$ -	$ -	$ -	0%	0%	0%
Implementation[3]	$ 447,195	$ 176,029	$ 623,224	$ 20,985	$ 9,209	$ 30,195	$ 90,465	$ 68,503	$ 158,967	20%	39%	26%
Multi-Family Common Area Measures	$ 23,478,243	$ 9,926,973	$ 33,405,216	$ 2,782	$ 600,674	$ 603,456	$ 2,470,246	$ 1,858,358	$ 4,328,604	11%	19%	13%
Leveraging - CSD	$ 1,797,105	$ 836,828	$ 2,633,934	$ -	$ -	$ -	$ 3,193	$ 1,094	$ 4,287	0%	0%	0%
Pilot	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -			
Studies	$ 62,550	$ 27,450	$ 90,000	$ -	$ -	$ -	$ -	$ -	$ -	0%	0%	0%
Regulatory Compliance	$ 1,702,297	$ 120,486	$ 1,822,783	$ (257)	$ -	$ (257)	$ 29,726	$ -	$ 29,726	2%	0%	2%
General Administration	$ 276,743	$ 74,028	$ 350,771	$ 54,532	$ 23,931	$ 78,463	$ 347,135	$ 152,340	$ 499,474	125%	206%	142%
TOTAL PROGRAM BUDGET/EXPENSES	**$ 90,589,412**	**$ 18,308,343**	**$ 108,897,755**	**$ 78,042**	**$ 633,815**	**$ 711,857**	**$ 2,940,764**	**$ 2,080,295**	**$ 5,021,059**	**3%**	**11%**	**5%**

NOTE: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

1: Add additional categories if relevant to your utility

2: Refers to budget spent supporting CSD's LIWP program

[1] D.16-11-022 directed funding for new initiatives to come from unspent 2009-2016 ESA Program funds, and directed IOUs to update their budgets by Conforming Advice Letter. Resolution G-3531 authorized PG&E's 2017-2020 ESA budget, including the addition of unspent funding reported here. Unspent funds updated 2019 Authorized budget as approved in Mid-Cycle advice letter 3990-G/5329-E and supplemental Advice Letter Nos. 3990-G-A/5329-E-A and 3990-G-B/5329-E-B
[2] Incremental increases in existing energy efficiency measures from new directives (e.g., removal of 3 measure minimum) use authorized funds until depleted, then will use carryover funds.
New measures and activities not included in PG&E' Application use 2009-2016 unspent funds.
[3] Reflects a new budget category and includes the primary administrative fee for Implementer(s), including multifamily SPOC activities.
[4]Authorized Budget: Authorized budget includes $49,480,997 carried over from the 2019; it also includes fund shift per Advice Letter Al 3977-G/5298-E
Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

Energy Savings Assistance Program Table 2 - Program Summary
Pacific Gas and Electric Company
Through October 31, 2020

	ESA Program (Summary)Total							ESA Program (First Touch Homes Treated)							ESA Program (Re-Treated Homes/Go Backs)							ESA Program (Aliso Canyon - SCG & SCE) [9]						
		Year-To-Date Completed & Expensed Installation							Year-To-Date Completed & Expensed Installation							Year-To-Date Completed & Expensed Installation							Year-To-Date Completed & Expensed Installation					
Measures	**Units**	**Quantity Installed**	**kWh [4] (Annual)**	**kW [4] (Annual)**	**Therms [4] (Annual)**	**Expenses ($)**	**% of Expenditure**	**Units**	**Quantity Installed**	**kWh [4] (Annual)**	**kW [4] (Annual)**	**Therms [4] (Annual)**	**Expenses ($)**	**% of Expenditure**	**Units**	**Quantity Installed**	**kWh [4] (Annual)**	**kW [4] (Annual)**	**Therms [4] (Annual)**	**Expenses ($)**	**% of Expenditure**	**Units**	**Quantity Installed**	**kWh [4] (Annual)**	**kW [4] (Annual)**	**Therms [4] (Annual)**	**Expenses ($)**	**% of Expenditure**
Appliances		(K+S)	(L+T)	(M+U)	(N+V)	(O+W)			(K+S)	(L+T)	(M+U)	(N+V)	(O+W)															
High Efficiency Clothes Washer	Each	2,212	10,163	2	41,627	$ 1,919,284	2.2%	Each	643	2,956	1	12,157	557,911	1.9%	Each	1,569	7,206	1	29,470	$ 1,361,373	2.3%	Each						0.0%
Refrigerators	Each	4,253	2,354,552	330	-	$ 3,330,162	3.7%	Each	1,529	841,816	118	-	$ 1,197,230	4.0%	Each	2,724	1,512,736	212	-	$ 2,132,933	3.6%	Each						0.0%
Microwaves	Home	48	(439)	(0)	98	$ 6,381	0.0%	Home	21	(264)	(0)	38	$ 2,792	0.0%	Home	27	(176)	(0)	60	$ 3,589	0.0%	Home						0.0%
Freezers [6]	Each							Each	-	-	-	-	-		Each							Each						0.0%
																												0.0%
Domestic Hot Water																												
Other Hot Water	Home	48,482	356,043	50	241,934	$ 3,877,110	4.3%	Home	15,736	152,977	21	77,819	$ 1,258,409	4.2%	Home	32,746	203,066	28	164,115	$ 2,618,700	4.4%	Home						0.0%
Tank and Pipe Insulation	Home	6,008	28,431	5	25,077	$ 30,245	0.0%	Home	2,445	13,851	2	9,970	$ 12,308	0.0%	Home	3,563	14,580	2	15,107	$ 17,937	0.0%	Home						0.0%
Water Heater Repair/Replacement	Home	1,113	-	-	8,198	$ 2,025,608	2.3%	Home	370	-	-	2,607	$ 673,383	2.2%	Home	743	-	-	5,592	$ 1,352,226	2.3%	Home						0.0%
Thermostat-controlled Shower Valves (SCE) [8]	Each							Each	-	-	-	-	$ -		Each							Each						0.0%
																												0.0%
																												0.0%
New - Combined Showerhead/TSV	Each	-	-	-	-	$ -	0.0%	Each	-	-	-	-	$ -	0.0%	Each	-	-	-	-	$ -	0.0%	Each						0.0%
New - Heat Pump Water Heater [7]	Each	-	-	-	-	$ -	0.0%	Each	-	-	-	-	$ -	0.0%	Each	-	-	-	-	-	0.0%	Each						0.0%
New - Tub Diverter/ Tub Spout	Each	223	88	-	404	$ -	0.0%	Each	87	12	-	165	$ -	0.0%	Each	136	76	-	239	$ -	0.0%							0.0%
																												0.0%
Enclosure																												
Air Sealing / Envelope [1]	Home	37,410	92,286	18	39,634	$ 17,599,256	19.7%	Home	12,535	38,737	7	12,868	$ 5,896,997	19.6%	Home	24,875	53,549	10	26,766	$ 11,702,259	19.8%	Home						0.0%
Attic Insulation	Home	1,905	12,178	2	87,900	$ 3,156,465	3.5%	Home	913	7,298	1	41,844	$ 1,512,783	5.0%	Home	992	4,880	1	46,057	$ 1,643,681	2.8%	Home						0.0%
																												0.0%
HVAC																												
Furnace Repair/Replacement	Home	1,368	-	-	(33,391)	$ 4,296,565	4.8%	Home	374	-	-	(9,127)	$ 1,174,646	3.9%	Home	994	-	-	(24,264)	$ 3,121,920	5.3%	Home						0.0%
Room A/C Replacement	Home	920	(175,882)	(32)	-	$ 823,298	0.9%	Home	220	(42,000)	(8)	-	$ 196,876	0.7%	Home	700	(133,881)	(24)	-	$ 626,422	1.1%	Home						0.0%
Central A/C replacement	Home	3	857	0	-	$ 10,458	0.0%	Home	2	572	0	-	$ 6,972	0.0%	Home	1	286	0	-	$ 3,486	0.0%	Home						0.0%
Heat Pump Replacement	Home	-	-	-	-	$ -	0.0%	Home	-	-	-	-	$ -	0.0%	Home	-	-	-	-	$ -	0.0%	Home						0.0%
Evaporative Coolers	Home	1,282	482,461	77	-	$ 795,266	0.89%	Home	390	147,112	24	-	$ 241,929	0.8%	Home	892	335,349	54	-	$ 553,336	0.9%	Home						0.0%
Duct Testing and Sealing	Home	6,784	(7,103)	(1)	43,438	$ 4,935,589	5.54%	Home	2,551	(3,134)	(0)	16,340	$ 1,855,939	6.2%	Home	4,233	(3,969)	(1)	27,098	$ 3,079,650	5.2%	Home						0.0%
New - Energy Efficient Fan Control [8]	Home	-	-	-	-	$ -	0.0%	Home							Home							Home						0.0%
New - Prescriptive Duct Sealing [6]	Home							Home	-	-	-	-	$ -		Home							Home						0.0%
Central A/C Tune up	Home	8,101	(118,164)	(24)	-	$ 2,791,640	3.1%	Home	2,897	(48,340)	(10)	-	$ 998,319	3.3%	Home	5,204	(69,824)	(14)	-	$ 1,793,321	3.0%							0.0%
New- Smart Thermostat	Each	8,489	1,774,430	319	228,659	$ 2,545,969	2.9%	Each	3,249	680,300	122	85,146	$ 974,420	3.2%	Each	5,240	1,094,129	197	143,513	$ 1,571,549	2.7%							0.0%
New - A/C Time Delay	Home	5,826	(538,668)	(97)	-	$ 1,297,880	1.5%	Home	2,096	(193,703)	(35)	-	$ 466,934	1.5%	Home	3,730	(344,966)	(62)	-	$ 830,946	1.4%							
New - High Efficiency Forced Air Unit (HE FAU) [7]	Home	-	-	-	-	-	0.0%	Home	-	-	-	-	$ -	0.0%	Home	-	-	-	-	$ -	0.0%	Home						0.0%
Blower Motor Retrofit	Each	19	-	-	-	$ 5,350	0.0%	Each	19	-	-	-	$ 5,350	0.0%	Each	-	-	-	-	$ -	0.0%	Home						0.0%
Maintenance																												
Furnace Clean and Tune [6]	Home							Home	-	-	-	-	$ -		Home							Home						0.0%
																						Home						0.0%
Lighting																												
Lighting (Occupancy Sensor)	Home	133	4,009	7	-	$ 11,900	0.0%	Home	44	1,300	2	-	$ 3,937	0.0%	Home	89	2,709	5	-	$ 7,963	0.0%	Home						0.0%
																												0.0%
																												0.0%
New - LED Reflector Downlight Retrofit Kits [6]	Each							Each	-	-	-	-	$ -		Each							Each						0.0%
LED Diffuse A-Lamps [5]	Each	466,073	14,360,984	1,750	(329,338)	$ 3,800,576	4.3%	Each	163,999	5,065,109	618	(115,317)	$ 1,337,324	4.4%	Each	302,074	9,295,875	1,132	(214,021)	$ 2,463,252	4.2%	Each						0.0%
LED Reflector Bulbs (BR) [5]	Each	61,521	2,857,449	349	(67,357)	$ 514,639	0.6%	Each	25,395	1,179,774	144	(27,799)	$ 212,436	0.7%	Each	36,126	1,677,675	205	(39,559)	$ 302,203	0.5%	Each						0.0%
LED Torchieres [5]	Each	23,405	1,652,773	200	(37,651)	$ 1,402,426	1.6%	Each	7,259	513,600	62	(11,570)	$ 434,959	1.4%	Each	16,146	1,139,172	138	(26,080)	$ 967,467	1.6%	Each						0.0%
LED Exterior Hardwired Fixtures [5]	Each	49,116	3,811,647	367	-	$ 2,998,232	3.4%	Each	14,731	1,143,199	110	-	$ 899,238	3.0%	Each	34,385	2,668,448	257	-	$ 2,098,995	3.6%	Each						0.0%
LED Interior Hardwired Fixtures [5]	Each	203,676	14,176,811	1,719	(319,420)	$ 10,965,426	12.3%	Each	60,463	4,220,402	513	(93,996)	$ 3,255,183	10.8%	Each	143,213	9,956,409	1,206	(225,425)	$ 7,710,244	13.1%	Each						
Miscellaneous																												
Pool Pumps	Home							Home	-	-	-	-	$ -	0.0%	Home							Home						0.0%
Smart Power Strips - Tier 1	Home	13,696	-	-	-	$ 1,308,653	1.5%	Home	4,826	-	-	-	$ 461,124	1.5%	Home	8,870	-	-	-	$ 847,529	1.4%	Home						0.0%
New - Smart Power Strips - Tier 2	Each	6,449	490,124	273	-	$ 802,236	0.9%	Each	2,539	192,964	107	-	$ 315,844	1.0%	Each	3,910	297,160	165	-	$ 486,392	0.8%	Each						0.0%
Pilots																												
																												0.0%
Customer Enrollment	**Total (K+S)**							Total (K+S)							Total (K+S)							Total (K+S)						
Outreach & Assessment	Home	65,492				$ 13,784,528	15.5%	Home	22,673				$ 4,772,134	15.8%	Home	42,819				$ 9,012,394	15.3%	Home						0.0%
In-Home Education	Home	65,492				$ 4,126,636	4.6%	Home	22,673				$ 1,428,621	4.7%	Home	42,819				$ 2,698,016	4.6%	Home						0.0%
Total Savings/Expenditures			41,625,029	5,314	(70,186)	$ 89,161,776.95				13,914,539	1,801	1,147	$ 30,153,996.07				27,710,490	3,513	(71,333)	$ 59,007,780.88								
Total Households Weatherized [2]		49,339							16,580							32,759							-					

Households Treated	**Total (K+S)**		**First Touches**		**Re-treated Homes/Go-Backs**		
- Single Family Households Treated	Home	49,459	Home	16,456	Home	33,003	Home
- Multi-family Households Treated	Home	10,605	Home	3,840	Home	6,765	Home
- Mobile Homes Treated	Home	5,428	Home	2,377	Home	3,051	Home
Total Number of Households Treated	Home	65,492	Home	22,673	Home	42,819	Home
# Eligible Households to be Treated for PY [3]	Home	104,222	Home	46,900	Home	57,322	Home
% of Households Treated	%	63%	%	48%	%	75%	%
- Master-Meter Households Treated	Home	3,880	Home	1,869	Home	2,011	Home

[1] Envelope and Air Sealing Measures may include outlet cover plate gaskets, attic access weatherization, weatherstripping - door, caulking and minor home repairs. Minor home repairs predominantly are door jamb repair / replacement, door repair, and window putty.
[2] Weatherization may consist of attic insulation, attic access weatherization, weatherstripping - door, caulking, & minor home repairs
[3] Based on OP 79 of D.16-11-022.
[4] All savings are calculated based on the following sources:
DNV/GL Impact Evaluation Program Years 2015-2017 Impact II
[5] LED savings from PGECOLTG175-R1
[6] Measure not currently part of PG&E's ESA portfolio.
[7] To be launched in Q3 2020.
[8] 2020 installations impacted by COVID.
[9] This table is non-applicable for PG&E.

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

Energy Savings Assistance Program Table 2A - CSD Leveraging
Pacific Gas and Electric Company
Through October 31, 2020

		ESA Program - CSD Leveraging					
		Year-To-Date Completed & Expensed Installation					
Measures	**Units**	**Quantity Installed**	**kWh[3] (Annual)**	**kW[3] (Annual)**	**Therms[3] (Annual)**	**Expenses ($)**	**% of Expenditure**
Appliances							
High Efficiency Clothes Washer	Each	n/a	n/a	n/a	n/a	$ -	0.0%
Refrigerators	Each	n/a	n/a	n/a	n/a	$ -	0.0%
Microwaves [4]	Each	n/a	n/a	n/a	n/a	$ -	0.0%
Domestic Hot Water							
Water Heater Blanket	Home	n/a	n/a	n/a	n/a	$ -	0.0%
Low Flow Shower Head	Home	n/a	n/a	n/a	n/a	$ -	0.0%
Water Heater Pipe Insulation	Home	n/a	n/a	n/a	n/a	$ -	0.0%
Faucet Aerator	Home	n/a	n/a	n/a	n/a	$ -	0.0%
Water Heater Repair/Replacement	Each	n/a	n/a	n/a	n/a	$ -	0.0%
Thermostatic Shower Valve	Each	n/a	n/a	n/a	n/a	$ -	0.0%
Combined Showerhead/TSV	Each	n/a	n/a	n/a	n/a	$ -	0.0%
Heat Pump Water Heater	Each	n/a	n/a	n/a	n/a	$ -	0.0%
Tub Diverter/ Tub Spout	Each	n/a	n/a	n/a	n/a	$ -	0.0%
Thermostat-controlled Shower Valve	Each	n/a	n/a	n/a	n/a	$ -	0.0%
Enclosure							
Air Sealing / Envelope [1]	Home	n/a	n/a	n/a	n/a	$ -	0.0%
Caulking	Home	n/a	n/a	n/a	n/a	-	0.0%
Attic Insulation	Home	n/a	n/a	n/a	n/a	$ -	0.0%
HVAC							
FAU Standing Pilot Conversion	Each	n/a	n/a	n/a	n/a	$ -	0.0%
Furnace Repair/Replacement	Each	n/a	n/a	n/a	n/a	$ -	0.0%
Room A/C Replacement	Each	n/a	n/a	n/a	n/a	$ -	0.0%
Central A/C replacement	Each	n/a	n/a	n/a	n/a	$ -	0.0%
Heat Pump Replacement	Each	n/a	n/a	n/a	n/a	$ -	0.0%
Evaporative Cooler (Replacement)	Each	n/a	n/a	n/a	n/a	$ -	0.0%
Evaporative Cooler (Installation)	Each	n/a	n/a	n/a	n/a	$ -	0.0%
Duct Testing and Sealing	Home	n/a	n/a	n/a	n/a	$ -	0.0%
Energy Efficient Fan Control	Home	n/a	n/a	n/a	n/a	$ -	0.0%
Prescriptive Duct Sealing	Home	n/a	n/a	n/a	n/a	$ -	0.0%
High Efficiency Forced Air Unit (HE FAU)	Home	n/a	n/a	n/a	n/a	$ -	0.0%
A/C Time Delay	Home	n/a	n/a	n/a	n/a	$ -	0.0%
Maintenance							
Furnace Clean and Tune	Home	n/a	n/a	n/a	n/a	$ -	0.0%
Central A/C Tune up	Home	n/a	n/a	n/a	n/a	$ -	0.0%
Lighting							
Interior Hard wired LED fixtures	Each	n/a	n/a	n/a	n/a	$ -	0.0%
Exterior Hard wired LED fixtures	Each	n/a	n/a	n/a	n/a	$ -	0.0%
Torchiere LED	Each	n/a	n/a	n/a	n/a	$ -	0.0%
Occupancy Sensor	Each	n/a	n/a	n/a	n/a	$ -	0.0%
LED Night Lights	Each	n/a	n/a	n/a	n/a	$ -	0.0%
LED Diffuse Bulb (60W Replacement)	Each	n/a	n/a	n/a	n/a	$ -	0.0%
LED Reflector Bulb	Each	n/a	n/a	n/a	n/a	$ -	0.0%
LED Reflector Downlight Retrofit Kits	Each	n/a	n/a	n/a	n/a	$ -	0.0%
LED A-Lamps	Each	n/a	n/a	n/a	n/a	$ -	0.0%
Miscellaneous							
Pool Pumps	Each	n/a	n/a	n/a	n/a	$ -	0.0%
Smart Power Strips - Tier 1	Each	n/a	n/a	n/a	n/a	$ -	0.0%
Smart Power Strips - Tier 2	Each	n/a	n/a	n/a	n/a	$ -	0.0%
Pilots							
Customer Enrollment							
Outreach & Assessment	Home	n/a				$ -	0.0%
In-Home Education	Home	n/a				$ -	0.0%
Total Savings/Expenditures		n/a	n/a	n/a	n/a	$ -	0.0%
Total Households Weatherized [2]		n/a	n/a	n/a	n/a		
CSD MF Tenant Units Treated			**Total**				
			-				
			-				

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

[1] Envelope and Air Sealing Measures may include outlet cover plate gaskets, attic access weatherization, weatherstripping - door, caulking and minor home repairs. Minor home repairs predominantly are door jamb repair / replacement, door repair, and window putty.

[2] Weatherization may consist of attic insulation, attic access weatherization, weatherstripping - door, caulking, & minor home repairs.

[3] All savings are calculated based on the following sources: DNV/GL Impact Evaluation Program Years 2015-2017 Impact II

Energy Savings Assistance Program Table 2B - Common Area Measures
Pacific Gas and Electric Company
Through October 31, 2020

	Table 2B ESA Program - Multifamily Common Area Measures[5]						
		Year-To-Date Completed & Expensed Installation					
ESA CAM Measures[1,6]	**Units (of Measure such as "each")**	**Quantity Installed**	**kWh (Annual)**	**kW (Annual)**	**Therms (Annual)**	**Expenses ($)**	**% of Expenditure**
Appliances							
CAM - Commercial Clothes Washer	Each	0	0	0	0	0.00	
CAM - Refrigerators	Each	0	0	0	0	0.00	
	-						
Domestic Hot Water							
CAM - Non-Condensing Domestic Hot Water Boiler	Each	0	0	0	0	0.00	
CAM - Condensing Domestic Hot Water Boiler	Each	4	0	0	3904.19	75342.58	1.74%
CAM - Storage Water Heater	Each	33	0	0	26,220.82	568165.26	13.1%
CAM - Instantaneous Tankless Water Heater	Each	8	-12.1	0	251.99	47655.32	1.1%
CAM - Heat Pump Water Heater	Each	0	0	0	0	0.00	
CAM - Demand Control DHW Recirculation Pump - Electric	Each	0	0	0	0	0.00	
CAM - Demand Control DHW Recirculation Pump - Gas	Each	17	0	0	392.55	43198.87	1.0%
CAM - Variable Speed Pump	Each	0	0	0	0	0.00	
CAM - Low-flow Faucet Aerator - Electric	Each	0	0	0	0	0.00	
CAM - Low-flow Faucet Aerator - Gas	Each	0	0	0	0	0.00	
CAM - Low-flow Showerhead - Electric	Each	0	0	0	0	0.00	
CAM - Low-flow Showerhead - Gas	Each	0	0	0	0	0.00	
	-						
Envelope							
CAM - Windows - Electric	Sq Ft	0	0	0	0	0.00	
CAM - Windows - Gas	Sq Ft	0	0	0	0	0.00	
CAM - Reflective Window Film - Electric	Sq Ft	0	0	0	0	0.00	
CAM - Reflective Window Film - Gas	Sq Ft	0	0	0	0	0.00	
CAM - Attic Insulation - Electric	Sq Ft	2,380	415.07	-0.100	115.19	1750.00	0.04%
CAM - Attic Insulation - Gas	Sq Ft	0	0	0	0	0.00	
CAM - Blow-In Wall Insulation - Electric	Sq Ft	0	0	0	0	0.00	
CAM - Blow-In Wall Insulation - Gas	Sq Ft	0	0	0	0	0.00	
HVAC							
CAM - PTAC - Gas	Each	0	0	0	0	0.00	
CAM - PTAC - Electric	Each	0	0	0	0	0.00	
CAM - PTHP	Each	0	0	0	0	0.00	
CAM - Air Conditioners Split System - Electric	Each	0	0	0	0	0.00	
CAM - Air Conditioners Split System - Gas	Each	0	0	0	0	0.00	
CAM - Heat Pump Split System	Each	0	0	0	0	0.00	
CAM - Packaged Air Conditioner	Each	0	0	0	0	0.00	
CAM - Non-Condensing Space Heating Boiler	Each	1	0	0	474.61	58019.92	1.34%
CAM - Condensing Space Heating Boiler	Each	0	0	0	0.00	0.00	
CAM - Central Natural Gas Furnace	Each	0	0	0	0.00	0.00	
CAM - Smart Thermostat	Each	5	297	0	63.94	1107.74	0.03%
Lighting							
CAM - Wall or Ceiling Mounted Occupancy Sensor	Each	22	1,467	0.100	-25.38	4619.58	0.11%
CAM - LED PAR Lamps	Each	34	8,567	0	0.00	5667.66	0.13%
CAM - LED Candelabra Lamps	Each	0	0	0	0.00	0.00	
CAM - LED Globe Lamps	Each	0	0	0	0.00	0.00	
CAM - LED A Lamps	Each	69	13,987	0.190	-241.98	1118.79	0.03%
CAM - LED BR-R Lamps	Each	0	0	0.000	0.00	0.00	
CAM - Plug-in LED lamps	Each	599	21,943	0.310	-379.62	14158.24	0.33%
CAM - LED T8 Lamp - Interior	Each	588	42,561	0.600	-736.30	9672.60	0.22%
CAM - LED T8 Lamp - Exterior	Each	0	0	0	0	0.00	
CAM - LED Recessed Troffers and Retrofit Kits	Each	0	0	0	0.00	0.00	
CAM - LED Linear Ambient Fixtures	Each	74	13,487	0.190	-233.33	21709.38	0.50%
CAM - LED Ceiling, Vanity, or Sconce Fixtures	Each	6	1,456	0	-25.20	1899.17	0.04%
CAM - LED Recessed Downlight Retrofit Kits	Each	14	1,729	0	-29.90	663.17	0.02%
CAM - LED Pendant, Track or Accent Fixtures	Each	0	0	0.000	0.00	0.00	
CAM - LED Parking Garage Fixtures	Each	18	689	0.260	0	858.56	0.02%
CAM - LED Exterior Wall or Pole Mounted Fixture	Each	163	48,772	0	0	47867.33	1.10%
CAM - LED Exit Sign		0	0	0	0	0.00	
Miscellaneous							
CAM - Smart Power Strip	Each	1	130	0.02	-2.25	253.00	0.01%
CAM - Variable Speed Swimming Pool Pump	Each	1	8,099	0.770	0	2425.40	0.06%
Ancillary Services							
Audit4							
Total		-	163,588	2.38	29,749	$906,152.58	

Multifamily Properties Treated	Number
Total Number of Multifamily Properties Treated2	6
Subtotal of Master-metered Multifamily Properties Treated	0
Total Number of Multifamily Tenant Units w/in Properties Treated3	**N/A**

	Year to Date Expenses			
ESA Program - Multifamily Common Area	**Electric**	**Gas**	**Total**	
Administration	247,093	114,672	361,765	
Direct Implementation (Non-Incentive)	2,127,803	937,756	3,065,559	
Direct Implementation	121,263.00	784,889	906,152.00	*<<Includes measures costs*
TOTAL MF CAM COSTS	$ 2,496,159	$ 1,837,317	$ 4,333,476	

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

Standard Notes 1 - 6 (do not delete)

1. Measures are customized by each IOU, see 'Table 2B-1, Eligible Measures List'. Measures list may change based on available information on both costs and benefits and may vary across climate zones. Each IOU should fill out Table 2B as it pertains to their program. Table 2B-1 Column A should match Table 2B Column A for eligible (not canceled) measures.

2. Multifamily properties are sites with at least five (5) or more dwelling units. The properties may have multiple buildings.

3. Multifamily tenant units are the number of dwelling units located within properties treated. This number does not represent the same number of dwellings treated as captured in table 2A.

4. Audit costs may be covered by other programs or projects may utilize previous audits. Not all participants will have an audit cost associated with their project.

5. Applicable to Deed-Restricted, government and non-profit owned multi-family buildings described in D.16-11-022, modified by D.17-12-009, where 65% of tenants are income eligible based (at or below 200% of the Federal Poverty Guidelines).

6. Commissioning costs, as allowable per the Decision, are included in measures total cost unless otherwise noted.

Energy Savings Assistance CAM Program Table 2B-1 - Eligible Common Area Measures List
Pacific Gas and Electric Company
Through October 31, 2020

Common Area Measures Category and Eligible Measures Title [1]	Effective Date	End Date[2]	Eligible Climate Zones [3]
Appliances	-	-	-
CAM - Commercial Clothes Washer	1/1/2020		All
CAM - Refrigerators	1/1/2020		All
Domestic Hot Water	-	-	-
CAM - Non-Condensing Domestic Hot Water Boiler	1/1/2020		All
CAM - Condensing Domestic Hot Water Boiler	1/1/2020		All
CAM - Storage Water Heater	1/1/2020		All
CAM - Instantaneous Tankless Water Heater	1/1/2020		All
CAM - Heat Pump Water Heater	1/1/2020		All
CAM - Demand Control DHW Recirculation Pump - Electric	1/1/2020		All
CAM - Demand Control DHW Recirculation Pump - Gas	1/1/2020		All
CAM - Variable Speed Pump	1/1/2020		All
CAM - Low-flow Faucet Aerator - Electric	1/1/2020		All
CAM - Low-flow Faucet Aerator - Gas	1/1/2020		All
CAM - Low-flow Showerhead - Electric	1/1/2020		All
CAM - Low-flow Showerhead - Gas	1/1/2020		All
Envelope	-	-	-
CAM - Windows - Electric	1/1/2020		All
CAM - Windows - Gas	1/1/2020		All
CAM - Reflective Window Film - Electric	1/1/2020		All
CAM - Reflective Window Film - Gas	1/1/2020		All
CAM - Attic Insulation - Electric	1/1/2020		All
CAM - Attic Insulation - Gas	1/1/2020		All
CAM - Blow-In Wall Insulation - Electric	1/1/2020		All
CAM - Blow-In Wall Insulation - Gas	1/1/2020		All
HVAC	-	-	-
CAM - PTAC - Gas	1/1/2020		CZ-11/12/13/14.
CAM - PTAC - Electric	1/1/2020		CZ-11/12/13/14.
CAM - PTHP	1/1/2020		CZ-11/12/13/14.
CAM - Air Conditioners Split System - Electric	1/1/2020		CZ-11/12/13/14.
CAM - Air Conditioners Split System - Gas	1/1/2020		CZ-11/12/13/14.
CAM - Heat Pump Split System	1/1/2020		CZ-11/12/13/14.
CAM - Packaged Air Conditioner	1/1/2020		CZ-11/12/13/14.
CAM - Non-Condensing Space Heating Boiler	1/1/2020		All
CAM - Condensing Space Heating Boiler	1/1/2020		All
CAM - Central Natural Gas Furnace	1/1/2020		All
CAM - Smart Thermostat - Electric	1/1/2020		All
Lighting	-	-	-
CAM - Wall or Ceiling Mounted Occupancy Sensor	1/1/2020		All
CAM - LED PAR Lamps	1/1/2020		All
CAM - LED Candelabra Lamps	1/1/2020		All
CAM - LED Globe Lamps	1/1/2020		All
CAM - LED A Lamps	1/1/2020		All
CAM - LED BR-R Lamps	1/1/2020		All
CAM - LED T-8 Lamps	1/1/2020		All
CAM - LED Recessed Troffers and Retrofit Kits	1/1/2020		All
CAM - LED Linear Ambient Fixtures	1/1/2020		All
CAM - LED Ceiling, Vanity, or Sconce Fixtures	1/1/2020		All
CAM - LED Recessed Downlight Retrofit Kits	1/1/2020		All
CAM - LED Pendant, Track or Accent Fixtures	1/1/2020		All
CAM - LED Parking Garage Fixtures	1/1/2020		All
CAM - LED Exterior Wall or Pole Mounted Fixture	1/1/2020		All
CAM - LED Exit Sign	1/1/2020		All
Miscellaneous	-	-	-
CAM - Smart Power Strip	1/1/2020		All
CAM - Variable Speed Pump	1/1/2020		All

Standard Notes (do not delete)

1. Measures list may change based on available information on both costs and benefits (including energy benefits as well as non-energy benefits) and may vary across climate zones. This is not a list of installed measures, it is a list of eligible measures.

Table 2B-1 Column A should match Table 2B Column A for eligible (not canceled) measures.

2. Only complete if measure is canceled or discontinued
3. Defined as CEC California Building Climate Zones https://www.energy.ca.gov/maps/renewable/building_climate_zones.html

	A	B
1	**Energy Savings Assistance Program Tables 3A-B - Energy Savings and Average Bill Savings per Treated Home/Common Area**	
2	**Pacific Gas and Electric Company**	
3	**Through October 31, 2020**	
4		
5	**Table 3A-1, ESA Program [1]**	
6	Annual kWh Savings	41,625,029
7	Annual Therm Savings	(70,186)
8	Lifecycle kWh Savings	650,430,087
9	Lifecycle Therm Savings	(4,614,236)
10	Current kWh Rate	$ 0.1366
11	Current Therm Rate	$ 1.1192
12	Average 1st Year Bill Savings / Treated households	$86.76
13	Average Lifecycle Bill Savings / Treated Household	$949.29
14		
15		
16	**Table 3A-2, ESA Program - CSD Leveraging**	
17	Annual kWh Savings	-
18	Annual Therm Savings	-
19	Lifecycle kWh Savings	-
20	Lifecycle Therm Savings	-
21	Current kWh Rate	$ -
22	Current Therm Rate	$ -
23	Average 1st Year Bill Savings / Treated Households	$ -
24	Average Lifecycle Bill Savings / Treated Household	$ -
25		
26		
27	**Table 3A-3, Summary - ESA Program/CSD Leveraging** [1]	
28	Annual kWh Savings	41,625,029
29	Annual Therm Savings	(70,186)
30	Lifecycle kWh Savings	650,430,087
31	Lifecycle Therm Savings	(4,614,236)
32	Current kWh Rate	$ 0.14
33	Current Therm Rate	$ 1.12
34	Average 1st Year Bill Savings / Treated Households	$ 86.76
35	Average Lifecycle Bill Savings / Treated Households	$ 949.29
36	[1] Summary is the sum of ESA Program + CSD Leveraging	
37		
38		
39	**Table 3B, ESA Program - Multifamily Common Area**	
40	Annual kWh Savings	163,588
41	Annual Therm Savings	29,749
42	Lifecycle kWh Savings	1,325,303
43	Lifecycle Therm Savings	381,947
44	Current kWh Rate	$ 0.18
45	Current Therm Rate	$ 1.37
46	Average 1st Year Bill Savings / Treated Property	$ 1,020.53
47	Average Lifecycle Bill Savings / Treated Property	$ 6,984.48
48		
49	[1] Due to calculation error, Average 1st Year and Lifecycle Bill Savings were not correctly updated for May - August reporting (in the ESA-CARE Monthly Reports filed in June-September). Calculations were corrected in this report, and these cumulative Average 1st Year and Lifecycle Bill Savings results supercede previously reported results.	
50		
51	Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.	

	A	B	C	D	E	F	G
1	**Energy Savings Assistance Program Table 4 - Homes/Buildings Treated**						
2	**Pacific Gas and Electric Company**						
3	**Through October 31, 2020**						
4							
5	**Table 4A-1, ESA Program**						
6		**Eligible Households**			**Households Treated YTD**		
7	**County**	**Rural [1]**	**Urban**	**Total**	**Rural**	**Urban**	**Total**
8	ALAMEDA	3	138,908	138,911	-	5,769	5,769
9	ALPINE	177	-	177	-	-	-
10	AMADOR	5,423	1	5,424	183	-	183
11	BUTTE	12,577	21,307	33,884	411	694	1,105
12	CALAVERAS	8,282	24	8,306	232	-	232
13	COLUSA	2,764	11	2,775	178	-	178
14	CONTRA COSTA	10	87,965	87,975	-	4,737	4,737
15	EL DORADO	6,005	6,890	12,895	302	168	470
16	FRESNO	277	139,325	139,602	-	8,035	8,035
17	GLENN	4,935	-	4,935	150	-	150
18	HUMBOLDT	23,394	-	23,394	102	-	102
19	KERN	58,779	42,032	100,811	4,515	2,892	7,407
20	KINGS	7,242	81	7,323	527	1	528
21	LAKE	14,122	1	14,123	360	-	360
22	LASSEN	266	-	266	-	-	-
23	MADERA	5,496	13,468	18,964	230	1,225	1,455
24	MARIN	-	18,382	18,382	1	356	357
25	MARIPOSA	3,464	25	3,489	114	-	114
26	MENDOCINO	14,094	24	14,118	127	-	127
27	MERCED	19,580	17,227	36,807	1,159	1,624	2,783
28	MONTEREY	5,292	38,990	44,282	469	1,703	2,172
29	NAPA	-	12,661	12,661	-	260	260
30	NEVADA	11,806	12	11,818	373	-	373
31	PLACER	10,742	19,166	29,908	442	596	1,038
32	PLUMAS	2,523	43	2,566	24	-	24
33	SACRAMENTO	-	151,534	151,534	5	2,250	2,255
34	SAN BENITO	4,121	145	4,266	142	1	143
35	SAN BERNARDINO	335	48	383	-	-	-
36	SAN FRANCISCO	-	100,494	100,494	-	2,803	2,803
37	SAN JOAQUIN	8,849	78,750	87,599	126	2,926	3,052
38	SAN LUIS OBISPO	18,092	11,682	29,774	446	219	665
39	SAN MATEO	-	48,668	48,668	-	446	446
40	SANTA BARBARA	1,386	14,479	15,865	30	1,242	1,272
41	SANTA CLARA	2,768	115,680	118,448	144	6,914	7,058
42	SANTA CRUZ	5	26,022	26,027	-	561	561
43	SHASTA	11,328	12,330	23,658	295	615	910
44	SIERRA	452	3	455	1	-	1
45	SISKIYOU	15	-	15	-	-	-
46	SOLANO	-	33,042	33,042	-	2,257	2,257
47	SONOMA	2,533	47,239	49,772	48	1,241	1,289
48	STANISLAUS	27,983	33,543	61,526	799	813	1,612
49	SUTTER	-	13,404	13,404	1	499	500
50	TEHAMA	11,837	11	11,848	720	-	720
51	TRINITY	713	-	713	1	-	1
52	TULARE	8,369	785	9,154	674	7	681
53	TUOLUMNE	9,569	-	9,569	185	-	185
54	YOLO	1	28,164	28,165	2	748	750
55	YUBA	124	10,898	11,022	5	367	372
56	**Total**	**325,733**	**1,283,464**	**1,609,197**	**13,523**	**51,969**	**65,492**
57							
58							
59	**Table 4B, ESA Program - CSD Leveraging**						
60					**Households Treated YTD**		
61	**County**				**Rural**	**Urban**	**Total**
62							**0**
63							**0**
64	**Total**				**0**	**0**	**0**
65							
66							
67	**Table 4C, ESA Program - Multifamily Common Area**						
68					**Properties Treated YTD**		
69	**County**				**Rural**	**Urban**	**Total**
70	Merced				0	1	**1**
71	Sacramento				0	2	**2**
72	Alameda				1	0	**1**
73	Yolo					1	**1**
74	Butte					1	**1**
75	**Total**				**1**	**5**	**6**
76							
77	[1] For IOU low income-related and Energy Efficiency reporting and analysis, the Goldsmith definition is applied.						
78	**Note:** Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.						

Energy Savings Assistance Program Table 4A-2 - Homes Unwilling / Unable to Participate
Pacific Gas and Electric Company
Through October 31, 2020

ESA Program	Reason Provided						
County	Customer Unwilling/Declined Program Measures	Customer Unavailable - Scheduling Conflicts	Hazardous Environment (unsafe/unclean)	Landlord Refused to Authorize Participation	Household Exceeds Allowable Limits	Unable to Provide Required Documentation	Other Infeasible/ Ineligible
Alameda	213	3,944	1	326	88	197	149
Alpine	-	-	-	-	-	-	-
Amador	9	66	-	8	-	3	8
Butte	67	896	4	62	27	2	67
Calaveras	8	78	-	-	-	6	4
Colusa	11	131	1	8	12	1	10
Contra Costa	118	2,141	1	544	110	200	195
El Dorado	29	190	-	12	13	20	40
Fresno	306	870	24	175	73	115	417
Glenn	13	96	-	11	4	-	25
Humboldt	63	204	5	10	8	-	16
Kern	110	1,191	192	130	34	207	269
Kings	50	35	-	-	3	16	7
Lake	68	600	-	13	10	2	10
Lassen	-	8	-	-	-	-	-
Madera	34	130	2	10	7	3	101
Marin	3	430	-	37	7	-	8
Mariposa	8	5	1	1	3	-	7
Mendocino	30	487	-	9	7	1	7
Merced	135	581	10	135	31	5	179
Monterey	97	951	7	133	12	7	70
Napa	21	274	-	76	5	19	7
Nevada	14	303	-	13	2	10	1
Placer	52	478	-	57	18	54	43
Plumas	8	56	1	-	1	-	1
Sacramento	676	1,657	2	369	54	47	101
San Benito	17	115	7	14	5	3	17
San Bernardino	-	-	-	-	-	-	-
San Francisco	62	840	-	144	17	23	39
San Joaquin	232	1,677	126	592	103	18	182
San Luis Obispo	35	189	1	11	8	2	32
San Mateo	5	677	1	65	12	1	12
Santa Barbara	31	179	5	88	9	-	34
Santa Clara	18	1,284	2	113	43	22	40
Santa Cruz	2	389	-	5	3	1	5
Shasta	79	566	21	36	49	6	73
Sierra	-	4	-	-	-	-	-
Siskiyou	-	-	-	-	-	-	-
Solano	70	563	3	297	71	108	76
Sonoma	67	267	-	24	23	46	39
Stanislaus	127	720	4	186	40	5	67
Sutter	27	397	-	10	20	-	24
Tehama	50	213	8	41	15	3	32
Trinity	-	-	-	-	-	-	-
Tulare	10	34	-	1	-	7	21
Tuolumne	16	16	1	1	2	-	5
Yolo	70	484	1	149	19	2	46
Yuba	34	385	2	8	21	1	19
Total	**3,095**	**24,801**	**433**	**3,924**	**989**	**1,163**	**2,505**

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

Energy Savings Assistance Program Table 5 - Energy Savings Assistance Program Customer Summary
Pacific Gas and Electric Company
Through October 31, 2020

Table 5A, ESA Program

	Gas & Electric				Gas Only				Electric Only				Total					
	# of Household Treated by Month	(Annual)			# of Household Treated by Month	(Annual)			# of Household Treated by Month	(Annual)			# of Household Treated by Month	(Household Count)		(Annual)		
Month		Therm	kWh	kW		Therm	kWh	kW		Therm	kWh	kW		# of First-Tourch	# of Re-treatment	Therm	kWh	kW
January	6,352	(13,609)	4,458,488	563	564	8,939	12,603	2	1,278	(16,815)	1,020,835	133	8,194	2,853	5,341	(21,485)	5,491,927	698
February	6,207	(15,289)	3,199,030	397	613	6,193	22,410	4	1,480	(17,598)	1,032,513	131	8,300	3,369	4,931	(26,694)	4,253,954	532
March	7,244	24,988	3,510,403	475	703	10,594	34,388	6	1,686	(19,245)	1,075,326	140	9,633	3,131	6,502	16,337	4,620,117	621
April	6,885	(18,763)	6,651,824	827	318	10,372	5,129	1	1,136	(13,026)	872,521	116	8,339	3,103	5,236	(21,416)	7,529,474	944
May	470	(2,362)	134,144	17	30	318	442	0	23	(46)	6,924	1	523	195	328	(2,090)	141,510	18
June	1,211	(2,348)	1,189,584	152	228	3,634	11,280	2	426	(7,913)	439,408	57	1,865	548	1,317	(6,627)	1,640,273	210
July	4,407	(349)	3,228,037	403	584	7,783	21,386	4	1,248	(19,711)	1,042,413	134	6,239	1,255	4,984	(12,277)	4,291,835	541
August	4,299	2,738	3,151,028	400	602	8,418	22,444	4	1,083	(16,507)	882,009	113	5,984	2,179	3,805	(5,351)	4,055,482	517
September	6,178	7,249	3,709,283	470	738	12,090	31,223	6	1,365	(16,665)	927,056	122	8,281	3,076	5,205	2,674	4,667,561	598
October	6,258	11,438	3,989,795	508	686	11,734	40,832	7	1,190	(16,429)	902,270	119	8,134	2,964	5,170	6,743	4,932,898	635
November																		
December																		
YTD	**49,511**	**(6,309)**	**33,221,616**	**4,211**	**5,066**	**80,076**	**202,138**	**36**	**10,915**	**(143,953)**	**8,201,275**	**1,066**	**65,492**	**22,673**	**42,819**	**(70,186)**	**41,625,029**	**5,314**

YTD Total Energy Impacts for all fuel types should equal YTD energy impacts that are reported every month Table 2.
Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

Table 5B, ESA Program - CSD Leveraging

	Gas & Electric				Gas Only				Electric Only				Total			
	# of Household Treated by Month	(Annual)			# of Household Treated by Month	(Annual)			# of Household Treated by Month	(Annual)			# of Household Treated by Month	(Annual)		
Month		Therm	kWh	kW		Therm	kWh	kW		Therm	kWh	kW		Therm	kWh	kW
January	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
February	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
March																
April																
May																
June																
July																
August																
September																
October																
November																
December																
YTD	**-**	**-**	**-**	**-**	**-**	**-**	**-**	**-**	**-**	**-**	**-**	**-**	**-**	**-**	**-**	**0**

YTD Total Energy Impacts for all fuel types should equal YTD energy impacts that are reported every month Table 2A.
Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

Table 5C, ESA Program - Multifamily Common Area

	Gas & Electric				Gas Only				Electric Only				Total			
	# of Properties Treated by Month	(Annual)			# of Properties Treated by Month	(Annual)			# of Properties Treated by Month	(Annual)			# of Properties Treated by Month	(Annual)		
Month		Therm	kWh	kW		Therm	kWh	kW		Therm	kWh	kW		Therm	kWh	kW
January	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
February	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
March	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
April	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
May	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
June	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
July	-	-	-	-	1	4,379	-	-	-	-	-	-	1	4,379	-	-
August	2	(998)	126,141	2.12	-	-	-	-	-	-	-	-	2	(998)	126,141	2.12
September	0	-	-	-	0	-	-	-	0	0	0	0	**0**	-	-	-
October	2	(294)	37,448	0.26	0	-	-	-	0	0	0	0	2	(294)	37,448	0.26
November	-	-	-	-			-	-	-	-	-	-			-	-
December	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
YTD	**4**	**(1,292)**	**163,588**	**2.38**	**1**	**4,379**	**-**	**-**	**-**	**-**	**-**	**-**	**5**	**3,087**	**163,588**	**2.38**

YTD Total Energy Impacts for all fuel types should equal YTD energy impacts that are reported every month Table 2B.
Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

	A	B	C	D	E	F	G	H	I	J	K	L	M
1	**Energy Savings Assistance Program Table 6 - Expenditures for Pilots and Studies**												
2	**Pacific Gas and Electric Company**												
3	**Through October 31, 2020**												
4		**Authorized 2017-2020 Funding**			**Current Month Expenses**			**Expenses Since January 1, 2018**			**% of Budget Expensed**		
5		**Electric**	**Gas**	**Total**	**Electric**	**Gas**	**Total**	**Electric**	**Gas**	**Total**	**Electric**	**Gas**	**Total**
6	**Pilots**												
7	Programmable Controllable Thermostat/ Smart Thermostat TOU [1]	$ 318,000	$ -	$ 318,000	$ -	$ -	$ -	$ 198,318	$ -	$ 198,318	62%	0%	62%
8	Consumption Driven Weatherization Pilot [2]	$ 238,960	$ 173,040	$ 412,000	$ -	$ -	$ -	$ 188,273	$ 173,790	$ 362,063	79%	100%	88%
9													
10	**Total Pilots**	**$556,960**	**$173,040**	**$730,000**	**$0**	**$0**	**$0**	**$386,590**	**$173,790**	**$560,381**	**69%**	**100%**	**77%**
11													
12													
13	**Studies**												
14	Low Income Needs Assessment (LINA) Study [3]	$ 98,500	$ 51,500	$ 150,000	$ -	$ -	$ -	$ 54,905	$ 54,905	$ 109,811	56%	107%	73%
15	Load Impact Evaluation Study [4]	$ 96,661	$ 68,339	$ 165,000	$ -	$ -	$ -	$ 127,423	$ 92,272	$ 219,695	132%	135%	133%
16	Non Energy Benefits (NEB) Study [5]	$ 28,975	$ 16,025	$ 45,000	$ 8,161	$ 7,534	$ 15,695	$ 28,480	$ 26,289	$ 54,769	98%	164%	122%
17	2017 Potential and Goals Study	$ 62,550	$ 27,450	$ 90,000	$ -	$ -	$ -	$ -	$ -	$ -	0%	0%	0%
18	Rapid Feedback Research and Analysis [6]	$ 130,375	$ 69,625	$ 200,000	$ -	$ -	$ -	$ 10,061	$ 7,285	$ 17,346	8%	10%	9%
19	**Total Studies**	**$417,061**	**$232,939**	**$650,000**	**$8,161**	**$7,534**	**$15,695**	**$220,869**	**$180,752**	**$401,621**	**53%**	**78%**	**62%**
20													
21	[1] PG&E's Advice Letter 5242-E was approved on April 27, 2018 and authorized $290,000 for the PCT pilot. The evaluation portion of this pilot was co-funded by PG&E, SCE, and SDG&E.												
22	[2] PG&E proposed the CDWx pilot in its 2015-2017 ESA Application, authorized in D.16-11-022, OP.144. In December 2017, PG&E requested and was granted an extension to implement this pilot so that CSD could be included in it. Pilot activities were completed in 2019.												
23	[3] SCE is the contract manager of this co-funded statewide study, completed in 2019.												
24	[4] SCG is the contract manager of this co-funded statewide study, completed in 2019.												
25	[5] SDG&E is the contract manager of this co-funded statewide study, completed in 2019.												
26	[6] Three projects were implemented using the Rapid Feedback Research and Analysis funding - "ESA Impact Evaluation - Savings Disaggregation", "Household Hardship Reduction Indicators", and "Non-Energy Benefits Study 2020".												
27													
28	**Note:** Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.												

Energy Savings Assistance Program Table 7 - (Second Refrigerators, In-Home Education, MyEnergy/My Account Platform)
Pacific Gas and Electric Company
Through October 31, 2020

7A - Households Receiving Second Refrigerators			
Measures	**Units**	**Received Refrigerator**	**Not eligible for Refrigerator due to Less than Six Occupants**
Second Refrigerators	Each	168	99

7B - Households Receiving In- Home Energy Education Only		
Measures	**Units**	**Households that Only Received Energy Education**
In-Home Education	Home	3,635

7C - Households for My Energy/My Account Platform		
Opt-Out	**Already Enrolled**	**Opt-In**
65		4776

Energy Savings Assistance Program Table 8 - Contractor Advanced Funding and Repayment
Pacific Gas and Electric Company
Through October 31, 2020

			B-C			E x F			(B)-(cumulative H + cumulative I)
	Total Advanced Amount	Total Advance PPRS Credit Eligible [1]	Total Advance Not Eligible for PPRS Credit	Percentage for PPRS Credit Calculation	Total Contractor Invoices Eligible for PPRS Credit [2]	Total PPRS Credit Earned [3]	PPRS Credits Applied [4]	Non PPRS Payments Applied [5]	Total Advances Outstanding
Jan-20									
Feb-20									
Mar-20									
Apr-20									
May-20									
Jun-20									
Jul-20									
Aug-20									
Sep-20									
Oct-20									
Nov-20									
Dec-20									
Total	$ -	$ -	$ -		$ -	$ -	$ -	$ -	$ -

[1] Contractor labor and labor-related costs. Post-Pandemic Return to Service (PPRS) credit **eligible**. Based on number of contractors eligible for PPRS credit as of last calendar day of a given month.
[2] For work performed during PPRS credit-earning period for contractors receiving advances. (Dates will vary by IOU based on start of PPRS credit earnings). PG&E plans to begin the earning period on December 1, 2020.
[3] Based on total monthly contractor invoices, up to maximum allowable for each contractor. Contractors who are not eligible for PPRS credit as of reporting month have a maximum allowable amount of 0.
[4] Credits may be applied at a later date than earned depending on the contractor repayment schedule. This value should not exceed column I.
[5] Includes repayments processed for which PPRS credits were not applied.

Note: This table was created pursuant to section 1.2.3 in Commission Resolution E-5074. PG&E plans to begin its PPRS period on December 1, 2020. This report will cover the period from the issuance of advances until the last day of the month reported and will be updated in the January 2020 monthly report. Any required corrections/adjustments will be reported herein and supersede results reported in prior months.

	A	B	C	D	E	F	G	H	I	J	K	L	M
1	**CARE Table 1 - CARE Program Expenses**												
2	**Pacific Gas and Electric Company**												
3	**Through October 31, 2020**												
4		**Authorized Budget**			**Current Month Expenses**			**Year to Date Expenses**			**% of Budget Spent YTD**		
5	**CARE Program:**	**Electric**	**Gas**	**Total**	**Electric**	**Gas**	**Total**	**Electric**	**Gas**	**Total**	**Electric**	**Gas**	**Total**
6	Outreach [6]	$ 7,702,612	$ 1,925,653	**$ 9,628,265**	$ 150,609	$ 37,652	**$ 188,261**	$ 5,967,075	$ 1,491,769	**$ 7,458,844**	77%	77%	77%
7	Processing / Certification Re-certification [6]	$ 1,552,082	$ 388,020	**$ 1,940,102**	$ 46,208	$ 11,552	**$ 57,760**	$ 441,465	$ 110,366	**$ 551,831**	28%	28%	28%
8	Post Enrollment Verification [6]	$ 1,318,726	$ 329,681	**$ 1,648,407**	$ 36,283	$ 9,071	**$ 45,354**	$ 506,353	$ 126,588	**$ 632,942**	38%	38%	38%
9	IT Programming [6]	$ 1,470,000	$ 367,500	**$ 1,837,500**	$ 155,863	$ 38,966	**$ 194,829**	$ 1,865,036	$ 466,259	**$ 2,331,295**	127%	127%	127%
10	Cooling Centers [7]	$ -	$ -	**$ -**	$ -	$ -	**$ -**			**$ -**	0%	0%	0%
11	Pilots/CHANGES Program [1][6]	$ 420,000	$ 105,000	**$ 525,000**	$ 85,559	$ 21,390	**$ 106,949**	$ 400,046	$ 100,011	**$ 500,057**	95%	95%	95%
12	Studies [2][6]	$ 127,741	$ 31,935	**$ 159,676**	$ 22,664	$ 5,666	**$ 28,330**	$ 91,652	$ 22,913	**$ 114,566**	72%	72%	72%
13	Regulatory Compliance [6]	$ 850,014	$ 212,503	**$ 1,062,517**	$ 119,572	$ 29,893	**$ 149,465**	$ 552,346	$ 138,087	**$ 690,433**	65%	65%	65%
14	General Administration [6]	$ 820,620	$ 205,155	**$ 1,025,775**	$ 50,819	$ 12,705	**$ 63,524**	$ 407,882	$ 101,970	**$ 509,852**	50%	50%	50%
15	CPUC Energy Division	$ 102,400	$ 25,600	**$ 128,000**	$ 8,093	$ 2,023	**$ 10,117**	$ 127,736	$ 31,934	**$ 159,670**	125%	125%	125%
16													
17	**SUBTOTAL MANAGEMENT COSTS [3]**	**$ 14,364,194**	**$ 3,591,049**	**$ 17,955,243**	**$ 675,671**	**$ 168,918**	**$ 844,589**	**$ 10,359,591**	**$ 2,589,898**	**$ 12,949,489**	**72%**	**72%**	**72%**
18													
19	CARE Rate Discount [4]	$ 479,294,393	$ 119,823,598	**$ 599,117,991**	$ 60,323,039	$ 6,495,888	**$ 66,818,927**	$ 555,504,816	$ 98,312,288	**$ 653,817,104**	116%	82%	109%
20													
21	**TOTAL PROGRAM COSTS & CUSTOMER DISCOUNTS**	**$ 493,658,587**	**$ 123,414,647**	**$ 617,073,234**	**$ 60,998,709**	**$ 6,664,806**	**$ 67,663,515**	**$ 565,864,407**	**$ 100,902,186**	**$ 666,766,593**	**115%**	**82%**	**108%**
22													
23	Other CARE Rate Benefits												
24	- DWR Bond Charge Exemption				$ 3,100,609		$ 3,100,609	$ 28,296,601		$ 28,296,601			
25	- CARE PPP Exemption [5]				$ 6,289,300	$ 723,608	$ 7,012,908	$ 54,964,680	$ 7,958,583	$ 62,923,263			
26	- California Solar Initiative Exemption				$ (212,780)		$ (212,780)	$ (1,854,923)		$ (1,854,923)			
27	- kWh Surcharge Exemption												
28	- Vehicle Grid Integration Exemption												
29	Total Other CARE Rate Benefits				**$ 9,177,129**	**$ 723,608**	**$ 9,900,738**	**$ 81,406,358**	**$ 7,958,583**	**$ 89,364,941**			
30													
31	Indirect Costs												
32													
33													

34 [1] Decision 15-12-047 transitioned from CHANGES pilot to CHANGES program and funding for the effort is captured herein.
35 [2] Reflects the Annual Eligibility Estimates prepared by Athens Research on behalf of the utilities. This efforts was formerly referenced in Measurement and Evaluation.
36 [3] Reflects the authorized funding per year in D.16-11-022 and D.17-12-009, and updated via PG&E Mid-Cycle Update Advice Letter 3990-G/5329-E, 3990-G-A/5329-E-A, 3990-G-B/5329-E-B.
37 [4] Per D.02-09-021, PG&E is authorized to recover the full value of the discount through the CARE two-way balancing account on an automatic pass-through basis.
38 [5] PPP Exemption - CARE customers are exempt from paying CARE program costs including PPP costs for CARE admin and the CARE surcharge.
39 [6] Employee benefits costs for 2020 will be added to CARE authorized budget once PG&E's 2020 GRC Decision approved. Actual employee benefit burden costs have been included in the program monthly and YTD expenses.
40 [7] CARE balancing account is no longer funded Cooling Centers program in 2020. As directed in D.16-11-022, as modified by D.17-02-033, PG&E incorporated the cooling center budget request for 2020-2022 into the 2020 GRC Proceeding.
41
42 **Note:** Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

CARE Table 2 - Enrollment, Recertification, Attrition, & Penetration
Pacific Gas and Electric Company
Through October 31, 2020

	New Enrollment										Recertification				Attrition (Drop Offs)					Enrollment				
	Automatic Enrollment				Self-Certification (Income or Categorical)																			
	Inter-Utility [1]	Intra-Utility [2]	Leveraging [3]	Combined (B+C+D)	Online	Paper	Phone	Capitation	Combined (F+G+H+I)	Total New Enrollment (E+J)	Scheduled	Non-Scheduled (Duplicates)	Automatic	Total Recertification (L+M+N)	No Response[4]	Failed PEV	Failed Recertification	Other[5]	Total Attrition (P+Q+R+S)	Gross (K+O)	Net Adjusted (K-T)	Total CARE Participants	Estimated CARE Eligible	Penetration Rate % (W/X)
January	0	2,238	0	2,238	15,069	3,975	977	56	20,077	22,315	36,377	8,508	10,025	54,910	n/a	201	4,008	5,691	9,900	77,225	12,415	1,395,078	1,457,418	95.7%
February	0	1,982	0	1,982	11,956	4,360	745	56	17,117	19,099	35,859	9,129	9,573	54,561	n/a	3,800	3,904	14,635	22,339	73,660	-3,240	1,391,838	1,457,418	95.5%
March	0	2,016	0	2,016	19,681	4,654	950	61	25,346	27,362	28,165	18,918	10,089	57,172	n/a	318	116	1,864	2,298	84,534	25,064	1,416,902	1,457,418	97.2%
April	0	2,134	0	2,134	51,531	9,745	1,258	48	62,582	64,716	211	32,620	10,653	43,484	n/a	0	0	14,584	14,584	108,200	50,132	1,467,034	1,457,418	100.7%
May	0	662	0	662	23,964	5,433	822	32	30,251	30,913	333	18,310	6,488	25,131	n/a	0	0	9,634	9,634	56,044	21,279	1,488,313	1,457,418	102.1%
June	0	480	0	480	22,294	6,909	818	17	30,038	30,518	154	12,580	5,803	18,537	n/a	0	0	9,065	9,065	49,055	21,453	1,509,766	1,457,418	103.6%
July	0	1,216	0	1,216	19,099	9,417	820	27	29,363	30,579	15	12,083	7,292	19,390	n/a	0	0	8,878	8,878	49,969	21,701	1,531,467	1,457,418	105.1%
August	0	1,585	0	1,585	18,185	7,070	841	23	26,119	27,704	8	11,072	7,261	18,341	n/a	0	0	10,224	10,224	46,045	17,480	1,548,947	1,457,418	106.3%
September	0	1,781	0	1,781	13,351	4,564	583	23	18,521	20,302	9	11,396	8,298	19,703	n/a	0	0	5,335	5,335	40,005	14,967	1,563,914	1,457,418	107.3%
October	0	1,687	0	1,687	10,341	3,242	472	34	14,089	15,776	7	7,067	7,410	14,484	n/a	0	0	7,243	7,243	30,260	8,533	1,572,447	1,457,418	107.9%
November																								
December																								
YTD Total	**0**	**15,781**	**0**	**15,781**	**205,471**	**59,369**	**8,286**	**377**	**273,503**	**289,284**	**101,138**	**141,683**	**82,892**	**325,713**	**0**	**4,319**	**8,028**	**87,153**	**99,500**	**614,997**	**189,784**	**1,572,447**	**1,457,418**	**107.9%**

[1] Enrollments via data sharing between the IOUs.
[2] Enrollments via data sharing between departments and/or programs within the utility.
[3] Enrollments via data sharing with programs outside the IOU that serve low-income customers.
[4] PG&E counts attrition due to no response in the Failed PEV and Failed Recertification columns, respectively.
[5] Includes customers who closed their accounts, requested to be removed, or were otherwise ineligible for the program.

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

CARE Table 3A - Post-Enrollment Verification Results (Model)
Pacific Gas and Electric Company
Through October 31, 2020

Month	Total CARE Households Enrolled	Households Requested to Verify	% of CARE Enrolled Requested to Verify Total	CARE Households De-enrolled (Due to no response)	CARE Households De-enrolled (Verified as Ineligible)[1]	Total Households De-enrolled[2]	% De-enrolled through Post Enrollment Verification	% of Total CARE Households De-enrolled
January	1,395,078	0	0.00%					
February	1,391,838	0	0.00%					
March	1,416,902	0	0.00%					
April	1,467,034	0	0.00%					
May	1,488,313	0	0.00%					
June	1,509,766	0	0.00%					
July	1,531,467	0	0.00%					
August	1,548,947	0	0.00%					
September	1,563,914	0	0.00%					
October	1,572,447	0	0.00%					
November								
December								
YTD Total	**1,572,447**	**0**	**0.00%**	**0**	**0**	**0**	**0.00%**	**0.00%**

[1] Includes customers verified as over income or who requested to be de-enrolled.
[2] Verification results are tied to the month initiated. Therefore, verification results may be pending due to the time permitted for a participant to respond.
Note: CARE PEV is on hold due to the Emergency Consumer Protection Plan related to COVID-19.
Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

CARE Table 3B Post-Enrollment Verification Results (Electric-Only High Usage)
Pacific Gas and Electric Company
Through October 31, 2020

Month	Total CARE Households Enrolled	Households Requested to Verify [1]	% of CARE Enrolled Requested to Verify Total	CARE Households De-enrolled (Due to no response)	CARE Households De-enrolled (Verified as Ineligible) [2]	Total Households De-enrolled [3]	% De-enrolled through HUV Post Enrollment Verification	% of Total CARE Households De-enrolled
January	1,395,078	0	0.00%					
February	1,391,838	0	0.00%					
March	1,416,902	0	0.00%					
April	1,467,034	0	0.00%					
May	1,488,313	0	0.00%					
June	1,509,766	0	0.00%					
July	1,531,467	0	0.00%					
August	1,548,947	0	0.00%					
September	1,563,914	0	0.00%					
October	1,572,447	0	0.00%					
November								
December								
YTD Total	**1,572,447**	**0**	**0.00%**	**0**	**0**	**0**	**0.00%**	**0.00%**

[1] Includes all participants who were selected for high usage verification process. Closed accounts will not be tracked in Ineligible or De-enrolled data.
[2] Includes customers verified as over income, who requested to be de-enrolled, did not reduce usage, or did not agree to be weatherized.
[3] Verification results are tied to the month initiated and the high usage verification process allows customers 90 days to respond to the verification process. Each utility may have a different de-enrollment date due to billing cycle or other contributing factors.
Note: CARE PEV is on hold due to the Emergency Consumer Protection Plan related to COVID-19.
Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

	A	B	C	D	E	F	G
1	**CARE Table 4 - CARE Self-Certification and Self-Recertification Applications [1]**						
2	**Pacific Gas and Electric Company**						
3	**Through October 31, 2020**						
4		**Provided [2]**	**Received**	**Approved**	**Denied**	**Pending/Never Completed**	**Duplicates**
5	**Total (Y-T-D)**	9,375,008	455,567	365,243	62,233	28,091	141,683
6	**Percentage[3]**		100%	80%	14%	6%	31%
7							
8	[1] Includes sub-metered customers.						
9	[2] Includes number of applications provided via direct mail campaigns, call centers, bill inserts and other outreach methods. Because there are other means by which customers obtain applications which are not counted, this number is only an approximation.						
10	[3] Percentage of Received. Duplicates are also counted as Approved, so the total will not add up to 100%.						
11							
12	**Note:** Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD						
13	adjustments.						

	A	B	C	D	E	F	G	H	I	J
1	**CARE Table 5 - Enrollment by County**									
2	**Pacific Gas and Electric Company**									
3	**Through October 31, 2020**									
4	**County**	**Estimated Eligible Households**			**Total Households Enrolled**			**Penetration Rate**		
5		**Urban**	**Rural [1]**	**Total**	**Urban**	**Rural [1]**	**Total**	**Urban**	**Rural [1]**	**Total**
6	ALAMEDA	118,083	3	118,086	134,223	0	134,223	113.7%	0.0%	113.7%
7	ALPINE	0	176	176	0	19	19	n/a	10.8%	10.8%
8	AMADOR	1	5,378	5,379	0	4,835	4,835	0.0%	89.9%	89.9%
9	BUTTE	20,128	12,336	32,465	20,482	12,683	33,165	101.8%	102.8%	102.2%
10	CALAVERAS	24	8,250	8,274	15	5,829	5,844	63.4%	70.7%	70.6%
11	COLUSA	9	2,718	2,727	0	3,722	3,722	0.0%	136.9%	136.5%
12	CONTRA COSTA	79,867	10	79,877	101,032	0	101,032	126.5%	0.0%	126.5%
13	EL DORADO	6,865	5,990	12,855	6,593	6,195	12,788	96.0%	103.4%	99.5%
14	FRESNO	133,736	268	134,004	166,145	65	166,210	124.2%	24.3%	124.0%
15	GLENN	0	4,866	4,866	0	5,119	5,119	n/a	105.2%	105.2%
16	HUMBOLDT	0	22,508	22,508	0	19,560	19,560	n/a	86.9%	86.9%
17	KERN	41,080	57,763	98,842	50,647	70,650	121,297	123.3%	122.3%	122.7%
18	KINGS	80	7,211	7,291	100	9,920	10,020	125.3%	137.6%	137.4%
19	LAKE	1	14,010	14,011	0	13,617	13,617	0.0%	97.2%	97.2%
20	LASSEN	0	266	266	0	162	162	n/a	61.0%	61.0%
21	MADERA	13,252	5,475	18,727	18,131	5,977	24,108	136.8%	109.2%	128.7%
22	MARIN	16,117	0	16,117	15,234	0	15,234	94.5%	n/a	94.5%
23	MARIPOSA	24	3,424	3,447	13	2,411	2,424	54.9%	70.4%	70.3%
24	MENDOCINO	22	13,909	13,931	0	11,383	11,383	0.0%	81.8%	81.7%
25	MERCED	16,925	18,878	35,803	21,552	22,839	44,391	127.3%	121.0%	124.0%
26	MONTEREY	35,600	4,963	40,563	41,132	6,698	47,830	115.5%	135.0%	117.9%
27	NAPA	11,755	0	11,755	12,368	0	12,368	105.2%	0.0%	105.2%
28	NEVADA	12	11,580	11,592	0	10,200	10,200	0.0%	88.1%	88.0%
29	PLACER	18,597	10,052	28,648	14,690	8,774	23,464	79.0%	87.3%	81.9%
30	PLUMAS	43	2,519	2,562	7	1,815	1,822	16.3%	72.0%	71.1%
31	SACRAMENTO	126,908	0	126,908	103,288	0	103,288	81.4%	n/a	81.4%
32	SAN BENITO	142	4,048	4,190	80	5,621	5,701	56.5%	138.9%	136.1%
33	SAN BERNARDINO	48	335	383	17	244	261	35.6%	72.7%	68.1%
34	SAN FRANCISCO	69,733	0	69,733	71,015	0	71,015	101.8%	n/a	101.8%
35	SAN JOAQUIN	73,764	8,515	82,279	87,541	10,049	97,590	118.7%	118.0%	118.6%
36	SAN LUIS OBISPO	11,423	17,952	29,375	5,714	14,420	20,134	50.0%	80.3%	68.5%
37	SAN MATEO	41,475	0	41,475	39,432	0	39,432	95.1%	n/a	95.1%
38	SANTA BARBARA	14,241	1,338	15,579	19,423	899	20,322	136.4%	67.2%	130.4%
39	SANTA CLARA	97,628	2,626	100,255	115,426	3,573	118,999	118.2%	136.1%	118.7%
40	SANTA CRUZ	23,572	5	23,577	22,110	0	22,110	93.8%	0.0%	93.8%
41	SHASTA	11,651	11,181	22,832	10,729	9,450	20,179	92.1%	84.5%	88.4%
42	SIERRA	3	450	453	1	118	119	34.0%	26.2%	26.3%
43	SISKIYOU	0	15	15	0	7	7	n/a	46.1%	46.1%
44	SOLANO	30,729	0	30,729	49,871	0	49,871	162.3%	n/a	162.3%
45	SONOMA	44,438	2,524	46,962	43,524	2,939	46,463	97.9%	116.4%	98.9%
46	STANISLAUS	31,242	27,168	58,411	25,838	24,723	50,561	82.7%	91.0%	86.6%
47	SUTTER	12,284	0	12,284	14,691	0	14,691	119.6%	0.0%	119.6%
48	TEHAMA	11	11,720	11,731	4	12,471	12,475	36.2%	106.4%	106.3%
49	TRINITY	0	704	704	0	272	272	n/a	38.6%	38.6%
50	TULARE	767	8,314	9,081	296	9,992	10,288	38.6%	120.2%	113.3%
51	TUOLUMNE	0	9,549	9,549	0	7,720	7,720	0.0%	80.8%	80.8%
52	YOLO	25,509	1	25,510	22,979	1	22,980	90.1%	82.6%	90.1%
53	YUBA	10,507	124	10,631	12,895	237	13,132	122.7%	190.6%	123.5%
54	**Total**	**1,138,296**	**319,121**	**1,457,418**	**1,247,238**	**325,209**	**1,572,447**	**109.6%**	**101.9%**	**107.9%**
55										
56	[1] "Rural" includes ZIP Codes classified as such by the Goldsmith modification that was developed to identify small									
57	towns and rural areas within large metropolitan counties. ZIP Codes not defined as rural are classified as urban.									
58										
59	Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD									
60	adjustments.									

	A	B	C	D	E	F	G	H
1	**CARE Table 6 - Recertification Results**							
2	**Pacific Gas and Electric Company**							
3	**Through October 31, 2020**							
4	**Month**	**Total CARE Households**	**Households Requested to Recertify [1]**	**% of Households Total (C/B)**	**Households Recertified [2]**	**Households De-enrolled [3]**	**Recertification Rate % [4] (E/C)**	**% of Total Households De-enrolled (F/B)**
5	January	1,395,078	0	0.0%				
6	February	1,391,838	0	0.0%				
7	March	1,416,902	0	0.0%				
8	April	1,467,034	0	0.0%				
9	May	1,488,313	0	0.0%				
10	June	1,509,766	0	0.0%				
11	July	1,531,467	0	0.0%				
12	August	1,548,947	0	0.0%				
13	September	1,563,914	0	0.0%				
14	October	1,572,447	0	0.0%				
15	November							
16	December							
17	**YTD**	**1,572,447**	**0**	**0.00%**	**0**	**0**	**0.00%**	**0.00%**
18								
19	[1] Excludes count of customers recertified through the probability model.							
20	[2] Recertification results are tied to the month initiated and the recertification process allows customers 90 days to respond to the recertification							
21	request. Results may be pending due to the time permitted for a participant to respond.							
22	[3] Includes customers who did not respond or who requested to be de-enrolled.							
23	[4] Percentage of customers recertified compared to the total participants requested to recertify in that month.							
24	**Note:** CARE Recertification is on hold due to the Emergency Consumer Protection Plan related to COVID-19.							
25	**Note:** Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.							

	A	B	C	D	E	F	G
1	**CARE Table 7 - Capitation Contractors[1]**						
2	**Pacific Gas and Electric Company**						
3	**Through October 31, 2020**						
4	**Contractor**	**Contractor Type (Check one or more if applicable)**				**Total Enrollments**	
5							
6		**Private**	**CBO**	**WMDVBE**	**LIHEAP**	**Current Month**	**Year-to-Date**
7	Amador-Tuolumne Community Action Agency		x		x	0	11
8	Arriba Juntos		x			0	1
9	Catholic Charities Diocese of Fresno		x			2	23
10	Central Coast Energy Services Inc		x		x	4	56
11	Cesar A Moncada DBA Moncada Outreach		x			0	36
12	Child Abuse Prevention Council of San Joaquin County		x			0	0
13	Community Action Marin		x		x	0	0
14	Community Action Partnership of Madera County		x		x	1	8
15	Community Health for Asian Americans		x			0	0
16	Community Resource Project Inc		x		x	11	93
17	County of San Joaquin		x		x	3	46
18	Dignity Health		x			0	5
19	Disability Resource Agency for Independent Living		x			0	0
20	Filipino American Development Foundation		x			0	0
21	Food For People		x			0	0
22	Heritage Institute for Family Advocacy		x			0	0
23	Hip Housing Human Investment Project Inc		x			0	0
24	Housing Authority of the City of Fresno		x			0	0
25	Housing Authority of the County of Kern		x			0	0
26	Independent Living Center of Kern County Inc		x			0	15
27	Interfaith Council of Amador		x			0	0
28	KidsFirst		x			0	0
29	Kings Community Action Organization Inc		x		x	0	0
30	LifeLong Medical Care		x			0	0
31	Marin Center for Independent Living		x			0	0
32	Merced County Community Action Agency		x		x	0	13
33	Monument Crisis Center		x			0	0
34	National Asian American Coalition		x			4	4
35	North Coast Energy Services Inc		x			2	2
36	OCCUR		x			0	0
37	Project Access Inc		x			0	0
38	Redwood Community Action Agency		x		x	0	20
39	Resources for Independence Central Valley		x			0	0
40	Rising Sun Energy Center		x			0	0
41	Sacred Heart Community Service		x		x	7	33
42	Sia Vue DBA Hmong Inc		x			0	0
43	Spectrum Community Services		x			0	0
44	Tri-County Independent Living		x			0	1
45	UpValley Family Centers		x			0	7
46	Valley Clean Air Now		x			0	3
47	West Valley Community Services		x			0	0
48	Yolo County Housing Authority		x			0	0
49	Yolo Family Resource Center (Empower Yolo)		x			0	0
50	**Total Enrollments**					**34**	**377**
51							
52	[1] All capitation contractors with current contracts are listed regardless of whether they have signed up customers or submitted invoices this year.						
53							
54	Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.						

	A	B	C	D	E	F	G	H	I
1	**CARE Table 8 - Households as of Month-End**								
2	**Pacific Gas and Electric Company**								
3	**Through October 31, 2020**								
4	**Month**	**Gas and Electric**	**Gas Only**	**Electric Only**	**Total**	**Eligible Households**	**Penetration**	**% Change**	**Total Residential Accounts [1]**
5	January	840,468	211,345	343,265	1,395,078	1,457,418	95.7%	0.90%	5,552,167
6	February	838,517	210,892	342,429	1,391,838	1,457,418	95.5%	-0.23%	5,552,167
7	March	854,859	213,678	348,365	1,416,902	1,457,418	97.2%	1.80%	5,552,167
8	April	888,284	220,973	357,777	1,467,034	1,457,418	100.7%	3.54%	5,552,167
9	May	902,581	223,530	362,202	1,488,313	1,457,418	102.1%	1.45%	5,552,167
10	June	916,389	226,557	366,820	1,509,766	1,457,418	103.6%	1.44%	5,552,167
11	July	929,803	230,253	371,411	1,531,467	1,457,418	105.1%	1.44%	5,552,167
12	August	944,827	229,395	374,725	1,548,947	1,457,418	106.3%	1.14%	5,552,167
13	September	943,468	243,206	377,240	1,563,914	1,457,418	107.3%	0.97%	5,552,167
14	October	954,936	236,343	381,168	1,572,447	1,457,418	107.9%	0.55%	5,552,167
15	November								
16	December								
17									
18	[1] Data represents total residential electric and gas households. This includes sub-metered households.								
19									
20	**Note**: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD								
21	adjustments.								

	A	B	C	D	E
1	**CARE Program Table 9 - Expenditures for Pilots/CHANGES Program**				
2	**Pacific Gas and Electric Company**				
3	**Through October 31, 2020**				
4	**2020**	**Authorized 2020 Budget**	**Current Month Expenses**	**Expenses Since Jan. 1, 2020**	**% of 2018 Budget Expensed**
5		**Total**	**Total**	**Total**	**Total**
6					
7	CHANGES Program	$ 525,000	$ 106,949	$ 500,057	95%
8					
9					
10	**Total**	**$ 525,000**	**$ 106,949**	**$ 500,057**	**95%**
11					
12					
13	Decision 15-12-047 transitioned from CHANGES pilot to CHANGES program and funding for the effort is captured herein.				
14	D.16-11-022, as modified by D.17-02-033, authorized CHANGES program budget for 2017-2020				
15					
16	**Note**: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.				

CARE Table 10 - CHANGES Services[1]
Pacific Gas and Electric Company
September 2020

No. of attendees at education sessions	**514**
Disputes Resolved	
Bill Adjustment	1
Changed 3rd Party Company/Gas Aggregation	73
Changed 3rd Party Company/Electricity Aggregation	34
Energy Audit	8
Enroll in Energy Assistance Programs	59
Enroll in Medical Baseline	15
Payment Plan	3
Report Scam	1
Solar	2
Total disputes	**196**

Needs Assistance	
Assisted with Changes to Account	27
Billing Language Changed	31
CARE Enrollment	9
Electricity Aggregation	1
ESAP	9
HEAP	113
Medical Baseline	17
Report Scam	1
REACH	30
Set Up New Account	1
Third Party Notification	2
Payment Extension	2
Payment Plan	5
Total Needs Assistance	**248**

Education: Education sessions were held in a mix of one on one, and group sessions. Education materials are available as fact sheets on the CPUC Website: http://consumers.cpuc.ca.gov/team_and_changes/

Disputes & Needs Assistance - Support was provided in the following languages: Cantonese, Dari, English, Hmong, Spanish and Vietnamese.

[1]There is a one-month lag behind the current reporting month. This data was provided by CHANGES contractor, Self Help for the Elderly, via CSID.

Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

CARE Table 11 - CHANGES Group Customer Assistance Sessions [1]
Pacific Gas and Electric Company
Q1: June 1 – August 31, 2020

Date[2]	Session Language	Description of Service Provided (e.g. utility bill assistance, utility bill dispute resolution, and other energy related issues)	Session Logistics			
			# of Sessions	Length (Hours)[3]	Number of Attendees	Description of Information / Literature Provided
N/A	Cantonese	Avoiding Disconnection	1	N/A	9	CHANGES Ed Handout
N/A	English – Native American	Avoiding Disconnection	13	N/A	174	CHANGES Ed Handout
N/A	Spanish	Avoiding Disconnection	13	N/A	110	CHANGES Ed Handout
		Total	**27**		**293**	
N/A	Cantonese	CARE/FERA and Other Assistance Programs	3	N/A	51	CHANGES Ed Handout
N/A	Dari	CARE/FERA and Other Assistance Programs	7	N/A	70	CHANGES Ed Handout
N/A	English - Native American	CARE/FERA and Other Assistance Programs	5	N/A	136	CHANGES Ed Handout
N/A	Spanish	CARE/FERA and Other Assistance Programs	8	N/A	75	CHANGES Ed Handout
N/A	Vietnamese	CARE/FERA and Other Assistance Programs	1	N/A	19	CHANGES Ed Handout
		Total	**24**		**351**	
N/A	Cantonese	Electric and Natural Gas Safety	2	N/A	47	CHANGES Ed Handout
N/A	English - Native American	Electric and Natural Gas Safety	4	N/A	188	CHANGES Ed Handout
N/A	Spanish	Electric and Natural Gas Safety	8	N/A	69	CHANGES Ed Handout
		Total	**14**		**304**	
N/A	Cantonese	Energy Conservation	6	N/A	113	CHANGES Ed Handout
N/A	Dari	Energy Conservation	4	N/A	40	CHANGES Ed Handout
N/A	Spanish	Energy Conservation	11	N/A	101	CHANGES Ed Handout
		Total	**21**		**254**	
N/A	Cantonese	Gas Aggregation	1	N/A	5	CHANGES Ed Handout
N/A	Dari	Gas Aggregation	3	N/A	30	CHANGES Ed Handout
N/A	Spanish	Gas Aggregation	10	N/A	84	CHANGES Ed Handout
N/A	Vietnamese	Gas Aggregation	1	N/A	18	CHANGES Ed Handout
		Total	**15**		**137**	
N/A	Cantonese	High Energy Use	2	N/A	56	CHANGES Ed Handout
N/A	Samoan	High Energy Use	1	N/A	9	CHANGES Ed Handout
N/A	Spanish	High Energy Use	5	N/A	42	CHANGES Ed Handout
N/A	Somali	High Energy Use	1	N/A	10	CHANGES Ed Handout
		Total	**9**		**117**	
N/A	Cantonese	Level Play Plan	1	N/A	10	CHANGES Ed Handout
	Dari	Level Play Plan	3	N/A	30	CHANGES Ed Handout
N/A	Spanish	Level Play Plan	6	N/A	48	CHANGES Ed Handout
		Total	**10**		**88**	
N/A	Cantonese	Understanding Your Bill	3	N/A	72	CHANGES Ed Handout
N/A	Dari	Understanding Your Bill	2	N/A	20	CHANGES Ed Handout
N/A	English – Native American	Understanding Your Bill	5	N/A	136	CHANGES Ed Handout
N/A	Korean	Understanding Your Bill	4	N/A	36	CHANGES Ed Handout
N/A	Spanish	Understanding Your Bill	9	N/A	78	CHANGES Ed Handout
		Total	**23**		**342**	
		June 1, 2020 Through August 31, 2020	**143**		**1,886**	

[1] This table was provided by CHANGES contractor, Self Help for the Elderly, via CSID. This table was edited and reformatted from its original version in order to have a more consistent appearance and format with existing SDG&E tables.
[2] Data is reported quarterly. The next report will be in the December 2020 report.
[3] Date of the workshops not available.
[4] Contractor states all sessions last at least 30 minutes.

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.
Note: Information not provided by contractor.