BEFORE THE PUBLIC UTILITIES COMMISSION
OF THE STATE OF CALIFORNIA

Application of Southern California Edison Company (U 338-E) for Approval of its Energy Savings Assistance and California Alternate Rates for Energy Programs and Budgets for Program Years 2015-2017.	Application 14-11-007 (Filed November 18, 2014)
And Related Matters.	Application 14-11-009 Application 14-11-010 Application 14-11-011

MONTHLY REPORT OF PACIFIC GAS AND ELECTRIC COMPANY (U 39 M) ON LOW INCOME ASSISTANCE PROGRAMS FOR MAY 2019

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Dated: June 21, 2019

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MONTHLY REPORT OF PACIFIC GAS AND ELECTRIC COMPANY (U 39 M) ON LOW INCOME ASSISTANCE PROGRAMS FOR MAY 2019

In accordance with Ordering Paragraph 17 of Decision 01-05-033, Pacific Gas and Electric Company hereby submits its attached monthly status report on the results of its Energy Savings Assistance Program and CARE Program efforts, showing results through May 2019.

Respectfully submitted,

DARREN P. ROACH

By: *_____ /s/ Darren P. Roach _____*
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Energy Savings Assistance (ESA) and California Alternate Rates for Energy (CARE)

Program Monthly Report for May 2019

Pacific Gas and Electric Company
06/21/2019

PACIFIC GAS AND ELECTRIC COMPANY

Energy Savings Assistance Program and
California Alternate Rates for Energy Program
Monthly Report for May 2019

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PACIFIC GAS AND ELECTRIC COMPANY

Energy Savings Assistance Program and
California Alternate Rates for Energy Program
Monthly Report for May 2019

This Monthly Report complies with low income reporting requirements established in Decision (D.)16-12-022 as modified by D.17-12-009, and with all reporting and program evaluation requirements previously established for the California Alternate Rates for Energy (CARE) and Energy Savings Assistance (ESA) Programs. The utilities worked with Energy Division staff to revise reporting tables and formats in compliance with the mandates of D. 16-12-022 and now use the resulting Energy Division-approved monthly reporting format for 2017-2020 ESA and CARE programs, beginning with the report for January 2018.

1. Energy Savings Assistance (ESA) Program Summary

The ESA Program provides free home weatherization, energy-efficient appliances and energy education services to income-qualified PG&E customers throughout the Company's service area. To qualify for the ESA Program, a residential customer's household income must be at or below 200 percent of Federal Poverty Guidelines, as required in D.05-10-044. PG&E has offered energy efficiency programs to income-qualified customers in its 48 counties since 1983. The ESA Program's objective is to help income-qualified customers reduce their energy consumption and costs while also improving their quality of life. The 2017-2020 ESA Program authorized in D.16-12-022 as modified by D.17-12-009 continues as a resource program emphasizing long-term and enduring energy savings. The ESA Program continues to serve all willing and eligible low income customer populations by providing all feasible ESA Program measures at no cost to the customer through a direct-install approach. All housing types are eligible to participate, and the ESA Program is available to both homeowners and renters.

1.1 Energy Savings Assistance Program Overview

PG&E's 2017-2020 ESA Program continues to follow the policies and guidance given in D.07-12-051, which established the following programmatic initiative for the ESA Program (formerly known as the Low Income Energy Efficiency (LIEE) Program):

> To provide all eligible customers the opportunity to participate in the LIEE programs and to offer those who wish to participate all cost-effective energy efficiency measures in their residences by 2020.

PG&E's ESA Program has treated 38,923 customers in 2019, through May 31, 2019. ESA homes treated include both First Touch Homes and Retreated Homes, as shown in Table 2. First Touch Homes are homes that have not participated in the ESA Program since 2002. Retreated Homes are homes that were previously treated since 2002. Only First Touch Homes count toward the programmatic goal of treating all willing and eligible customers by the end of 2020.

1.1.1 Provide a summary of the Energy Savings Assistance Program elements:

Energy Savings Assistance Program Summary			
2019	**Authorized / Planning Assumptions**	**Year-to-Date Actual**	**YTD %**
Budget[1]	$184,497,206	$63,027,810	34%
Homes Treated[2]	102,237	38,923	38%
kWh Saved	NA	28,936,105	
kW Demand Reduced	NA	4,232	
Therms Saved	NA	507,754	

[1]Authorized budget has been updated with midcycle request as per approval from AL 3990-G/5329-E A/B, and Pilot budget carried forward from 2018 $47,459.55.
[2]Adopted Number of Homes to be Treated as per Decision 17-12-009. Total includes both First Touch and Re-Treated homes. These are shown on ESA Table 2.

1.2 ESA Program Customer Outreach and Enrollment Update

PG&E's outreach team and the ESA Program contractors conduct outreach through different channels and in multiple languages, including: Bill inserts, direct mailings, emails, outbound phone calls, ethnic and local media, community events and partnerships and other innovative approaches. Customers who call PG&E's customer service centers are referred to the ESA Program and assigned to a contractor in their area.

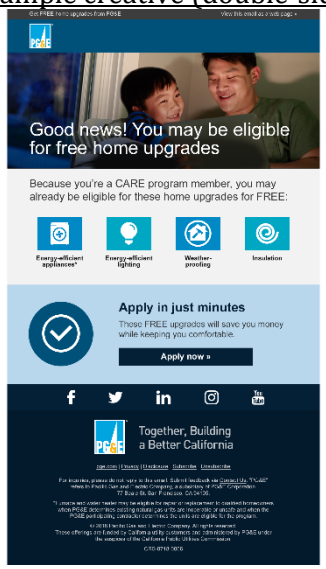
The ESA Program partners with 36 local contractors consisting of 9 Community-Based Organizations (CBOs) of which 6 are also Low Income Home Energy Assistance Program (LIHEAP) agencies.

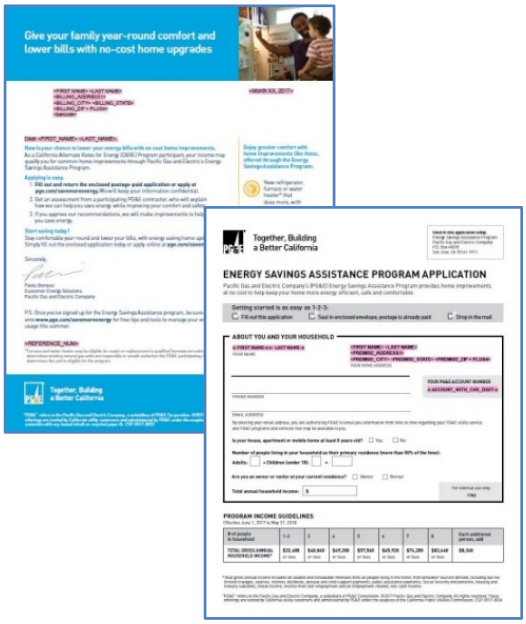
PG&E also coordinates with LIHEAP service providers that are not ESA contractors to install Energy Star® refrigerators in homes receiving PG&E electric service where the LIHEAP contractors have installed all other measures under the State Weatherization Program. This allows both the ESA Program and LIHEAP to leverage their resources and help additional low income homes. Through May, 16 refrigerators have been installed.

1.2.1 Provide a summary of the Energy Savings Assistance Program outreach and enrollment strategies deployed this month.

In May, PG&E received a strong customer response to a direct marketing campaign deployed on May 2nd to 100,000 CARE-enrolled customers whose homes have not yet been treated by the ESA Program. Through May 31st, the campaign has generated more than 10,000 leads. This campaign used the same creative from Q4 2018 as shown below.

Sample creative (double-sided English/Spanish):





PG&E continued to deploy the welcome kit to customers who are newly-enrolled in the CARE program. Since January 2018, PG&E has included a personalized pre-filled response form for the Energy Savings Assistance Program. Customers who wish to participate have completed the form and return to PG&E, generating a strong response. 149 applications from welcome kits were received in the month of May.

PG&E continued to participate in multicultural media interview to promote the ESA Program with the following outlets:

- PG&E participated in a 30 minute segment with KGRB Radio in Sacramento. During the 30 minute segment we talked about PG&E's assistance programs (CARE, FERA, ESA, & Medical Baseline) including each program's benefits and requirements to apply. The segment aired on may 19th.

PG&E continued the monthly digital newsletter targeting customers with a high propensity for eligibility in CARE and ESA Program with the purpose of building awareness for both programs.

1.3 Leveraging Success Evaluation, Including California State Department of Community Services and Development (CSD)

1.3.1 Please provide a status of the leveraging effort with CSD. What new steps or programs have been implemented? What was the result in terms of new enrollments?

PG&E continues to share data with California Community Services and Development (CSD), allowing for leveraging and outreach between CSD and ESA programs to impact a wider customer base.

PG&E, SCE, SDG&E and SoCal Gas have been meeting regularly with CSD staff since 2017 to discuss leveraging opportunities in compliance with D.16-11-022, including:

sharing IOU data usage information for CSD clients, and funding ESA measures currently offered by ESA for multifamily customer households participating in CSD's Low Income Weatherization Program (LIWP) for multifamily buildings.

CSD Data Sharing. Per D.17-12-009, Attachment 1, OP.183, PG&E and CSD entered into a non-disclosure agreement (NDA) for data sharing purposes, and begain data sharing data in 2018. PG&E continues to support CSD's data share requests.

LIWP (MF) Leveraging. D.17-12-009 directed the IOUs to leverage CSD's Low Income Weatherization (LIWP) Program multifamily efforts by funding those in-unit measures provided by the ESA Program, preserving the CSD's funding for use to install central systems and common area measures not provided by the ESA Program. PG&E worked with CSD to estimate installation rates and PG&E funding required to this effort. PG&E's budget for this effort was included in its Conforming Advice Letter submitted on March 24, 2017, supplemented on June 22, 2017. This authorized by Commission Resolution G-3531 issued December 21, 2017. In October 2018, RHA launched the Multi-family Standards Review portal to review drafts of the LIWP/ESA Multi-Family Quick Reference Standardsand are finalizing the installation standards for implementation. On February 28, 2019 PG&E and CSD executed a funding agreement for ESA/LIWP leveraging. PG&E is collaborating with CSD and CSD's LIWP Administrator to implement the required components in support of this effort.

1.4 Workforce Education & Training

1.4.1 Please summarize efforts to improve and expand the ESA Program workforce education and training. Describe steps taken to hire and train low income workers and how such efforts differ from prior program years.

Contractors are encouraged to hire local workers to implement the ESA Program in their areas. PG&E has completed ESA training and job shadowing in Stockton for six high school students, four seniors and two juniors, from Merlo Institute. These students were selected for their sincere interest in STEM and energy efficiency as well as their maturity and readiness for working with adults. All contractors and subcontractors responsible for implementing the ESA Program are trained at the PG&E Energy Training Center (ETC) in Stockton California. Most of these ESA Program energy specialists and installation contractors are from the local communities in which they work. Year-to-date, 434 individuals in 35 sessions (769 student days) have been trained to deliver the ESA Program in various capacities. Included in these numbers is 5 sessions of NGAT, 42 students, and 168 student days.

1.5 Miscellaneous

Providing Energy Education-Only to ESA Qualifying Customers

D.16-11-022 permitted the IOUs to provide in home energy education for all income qualified households, regardless of whether the homes receive ESA measures or treatment. The Decision also specified that households that only receive energy education will not count as "treated," and required IOUs to track and report all households that only receive energy education (D.16-11-022, Ordering Paragraph 11). Households receiving only education are

not permitted to self-certify and these households must demonstrate their income eligibility for ESA participation.

New reporting tables were developed by Energy Division for 2018-2020 ESA reporting. These included tables to track and report energy education only households as separate from ESA-treated homes. PG&E continues to track and report on energy education only homes. To date in 2019, PG&E has provided energy education only to 2,253 households.

Energy-Water Leveraging

In collaboration with water utilities and other stakeholders, PG&E developed a strategic plan that provides for the continued integration and leveraging of existing water conservation program offerings with ESA Program offerings. PG&E's energy-water leveraging plan provides information needed to implement effective co-funded energy-water conservation programs and leveraging partnerships during the 2017-2020 ESA Program cycle.

In 2018, PG&E introduced Energy-Water Leveraging Program and signed participatantion agreements with Solano County Water Agency, California American Water and Yuba Water Agency. Each water agency chose from a standardized menu-of-options to fully customize their program by services, measures, number of homes served, areas of service, and contract length of time. Contracts were negotiated and written for each water agency participating and Energy Savings Assistance Program (ESA) contractors were brought on board in each service area to offer the Energy-Water Leveraging Program in conjunction with their daily ESA activity. This Program offers everything from the evaluation of toilets using toilet dye tabs, replacing eligible toilets, conducting outdoor assessments, meter checks, and leak detection, conducting customer water conservation education, and handing out conservation giveaway items such as hose nozzles, shower timers, and literature about additional potential conservation services. East Bay Municipal Water District and Alameda County Water District have signed participation agreements and are both on target to launch their customized Energy-Water Leveraging Programs in 2019.

The focus for 2019 is to execute an 4 additional partnerships with the top water agencies in PG&E territory. PG&E is hosting a Low-Income Water-Energy Program Webinar in May to educate and recruit water agencies.

Tribal Penetration and Consultation Plans

On January 4, 2019, PG&E's Tribal Consultation Plan was approved as proposed in the July 16th 2018 filing of the Mid-Cycle Advice Letter (AL) 3990-G/5329-E pursuant to Decision (D.) 16-11-022. The plan includes a prioritization and focus on 11 tribes based on highest poverty and lowest penetration levels. PG&E has made contact with all 11 tribes, held in-person meetings with six of them, provided information to two others, and is working with a Tribal Consultant to schedule meetings with the last three.

PG&E is continuing to work with the Yurok tribal leadership and staff to gain more in-depth information regarding the barriers to ESA participation. During May, the Yurok Tribal Membership List was finalized for outreach by ESA contractors and phone calls were made as a follow up to the direct mail letters, flyers and Facebook posts that encouraged enrollment. By the end of the month, there were 18 households out of a total 68 that agreed to a home assessment from the contractor. The assessments will start in June. The contractor in the area is investigating the possibility of utilizing tribal members to help with the work.

Also in late May, PG&E staff attended the Earth Day Event with the Cahto Tribe in Laytonville. During this event, 10 households signed up for a home assessment with the ESA contractor. These assessments are being scheduled for June. There were a few instances where tribal members declined participation. They were not comfortable having people come into their home, especially if it was in disrepair.

Regarding the goal of meeting with all 52 federally recognized tribes by 2020 and reporting out on the findings, including any recommedations to improve penetration, it should be noted that not all tribal communities are in need or qualify for low income programs. The more affluent tribes are requesting different things from PG&E, such as micro-grids and/or EV charging stations. All of these findings will be documented in the final report.

The ESA penetration rate for tribal communities will be updated quarterly. As of last quarter, ending March 2019, the penetration rate for homes treated reached 55.7 percent for the estimated number of ESA-eligible customers living on tribal lands in PG&E's service area. This penetration is based on census data provided annually by Athens to update IOU CARE eligibility estimates.

ESA Program Pilots

Consumption-Driven Weatherization (CDWx) Pilot. PG&E proposed a CDWx Pilot to selectively offer additional weatherization measures that fall outside current ESA Program guidelines for high usage, high potential customers identified via AMI analysis. D.16-11-022 Ordering Paragraph 144 directed a 12 month pilot implementation period to fully integrate AMI into the ESA Program as rate reform adjustments are underway. This pilot was anticipated to yield information to help overall AMI integration and identify steps to help reduce high energy use among CARE customers that leads to higher bills.

In December 2017, PG&E requested and was granted an extension to implement this pilot so that the California State Department of Community Services and Development (CSD) could be included in it. Following the expressed interest of CSD regarding ways to increase leveraging opportunities, CSD joined PG&E in this CDWx pilot offering. The pilot incorporated measures from CSD's Low-Income Home Energy Assistance Program (LIHEAP) program. Collaborating with CSD provided increased opportunities to leverage both funding and data analysis, which was anticipated to result in more cost effective targeting as well as increased benefits to high-energy use low income customers.[1]

The pilot used data-driven analysis to target high usage customers to receive additional weatherization measures that fall outside current ESA Program guidelines, with the added benefit of including CSD's offerings. The CDWx pilot commenced in February 2018 and has weatherized 50 homes with both ESA and CSD measures in 2018. The pilot findings report will be available in 2019.

Programmable Communicating Thermostat (PCT) Pilot. D.17-12-009, Ordering Paragraph 147 directed the electric IOUs to implement a pilot to examine the demand and energy savings of a "package" consisting of programmable communicating thermostats (PCTs), Time-of-Use Critical Peak Pricing rates, and a mobile phone application. In compliance with this directive, PG&E's Smart Thermostat Time-of -Use Pilot proposals was filed by Tier 2 Advice Letter on March 1, 2018. This was suspended on March 26, 2018.

[1] RHA. CSD/PG&E Weatherization Programs Geographic Coordination Pilot Report (October 1, 2014). Prepared for CSD and PG&E.

The electric IOUs received a Disposition from Energy Division on April 27, 2018 approving the pilot implementation plan with a modified budget of $290,000. PG&E filed an extension letter on behalf of all electric IOUs on May 15, 2018 which was approved on May 30, 2018. PG&E released an RFP for the statewide evaluation on behalf of all electric IOUs in July 2018 and retained a statewide evaluator on October 2, 2018.

In October, the electric IOUs filed a request to extend the start of the Pilot from October 31, 2018 to January 1, 2019. Completing the procedural requirements associated with conducting a statewide evaluation as well as challenges recruiting customers required additional IOU coordination and time. Energy Division approved the request for extension on November 1, 2018.

PG&E recruited over 200 customers to participate in the pilot and initiated pilot activities. Installation of all feasible thermostats were completed by the end of Janaury 2019 and the rate change to TOU was completed in February 2019. All Pilot participants have participated in the first of 3 surveys in support of the pilot. Pilot findings, including; survey results and installation lessons learned, will be included in the pilot final report.

ESA Program Studies

Three statewide studies were authorized in D.16-11-022 for the 2017-2020 cycle. These included: (1) a low income needs assessment study; (2) an impact evaluation of the 2015 ESA Program; and (3) a non-energy benefits and equity criteria evaluation.

Low Income Needs Assessment (LINA) Study. The LINA Study must be updated every three years per State code, and a new Study must be completed by December 2019. Energy Division and the IOUs held a public workshop on May 19, 2017 to discuss the LINA scope of work, and the IOUs released a Request for Proposal (RFP) for this work in 2017 Q4. A contract with Research Into Action was completed in 2018 Q1. A kick-off meeting was held to initiate the study and review the project plan on February 14th, 2018. A public workshop was held on May 29th, 2018. A LIOB subcommittee meeting regarding the LINA study was held on August 1, 2018. Study data collection commenced and continued throughout 2018 and into Q1 2019. Analysis is occurring through Q2 2019, and a draft report is anticipated in Q3 2019. A public workshop to present and discuss results will be scheduled following release of the draft report. The final report will be issued by December 31, 2019.

ESA Impact Evaluation. ESA program energy savings (program "impacts") are necessary for planning the next program cycle, and measuring the success of current program offerings. The IOUs issued an RFP to conduct an ESA impact evaluation at the end of 2015. The contract for this work was finalized after D.16-11-022 authorized the study. DNV-GL is conducting the statewide ESA Impact Evaluation. Work began in 2017, with Phase I results provided in 2018 Q2. Phase I preliminary results were incorporated into in the Mid-Cycle Update Advice Letter filing on July 16, 2018 per direction from Energy Division staff. Phase II data collection commenced in 2018, and final results were provided in March, 2019. A public workshop to present and discuss the results was held on April 8, 2019.

Non-Energy Benefits (NEB) Study. The scope of work for the non-energy benefits study was developed in consultation with the Cost Effectiveness Working Group authorized in D.16-11-022, and an RFP was released on March 23, 2018. The consultant team SERA/Navigant was selected to complete the NEB study. A kick-off meeting was held to initiate the study and review the study project plan on August 24, 2018. A public workshop for the NEB study

research plan was held on October 12, 2018. A draft report is anticipated in July 2019, after which a public workshop will be held to present and discuss results. A Final Report is anticipated by the end of August 2019.

Multifamily Common Area Measures (CAM)

PG&E has started its Common Area Measures initiative. In order to best target properties and measure opportunities, PG&E is conducting a Market Assessment. The market assessment will recommend most-qualified CAM property leads in PG&E territory and best CAM measures to treat these types of properties. In order to conduct this analysis, PG&E is looking at key data sources such as Energy Efficiency programs historic customer participation data and CoStar, a data source that provides rich information on housing properties to help PG&E best target its CAM outreach. PG&E has identified 350 buildings to engage regarding CAM and is in the process of working with a priority list of these leads. In December 2018, ESA CAM implementors completed their first site visit and completed 43 building audits. In May 2019, ESA CAM implementors completed 59 building audits. Year-to-date MF CAM metrics are as follows:

ESA MF CAM	YTD 2019
No. buildings enrolled	182
No. buildings audited	154
No. buildings treated	-

From 2017 through May 31, 2019, PG&E's ESA team has spent a total of $683,127, on all Multifamily activities including Common Area Measures implementation and Multifamily SPOC initiatives.

Activity for the rest of the year will include CAM property lead cultivation, engagement, and audits, stakeholder engagement, as well as other program ramp up activities.

Working Groups

PG&E participates in all three of the working groups authorized in D.16-11-022 for the 2017-2020 cycle. These included: the Cost Effectiveness working group, the Mid-Cycle working group and the Multifamily working group. The Cost Efectiveness and Mid-Cycle Working Groups completed their final deliverables in 2018, and are sun-setted pending further requests from the Commission.

Multifamily Working Group. D.17-12-009, Ordering Paragraph 66 directed the IOUs to file a Tier 2 Advice Letter outlining their respective implementation plans for their multi-family (MF) common area activities by March 1, 2018. Prior to submittal of the Advice Letter, the IOUs were directed to submit their draft implementation plans to the MF working group by January 15, 2018. PG&E submitted its draft implementation plan on January 16, 2018. PG&E presented them to the MF working group at its quarterly meeting on January 26, 2018, where the MF working group conferred to identify, and discuss areas of consensus and non-consensus. These were summarized by the MF working group facilitator, and circulated to the MF working group on January 30, 2018, as directed by D.17-12-009. By February 13, 2018, individual stakeholders separately submitted recommendations to the MF working group addressing issues where there was not consensus. PG&E submitted its Advice Letter on March 1, 2018. This was approved on March 29, 2018. On October 29, 2018 PG&E hosted

the MFWG quarterly meeting to present the Non-Deed Restricted Analysis along with an update on the 2018 Interim MFWG Progress Report. In 2019, PG&E identified and discussed leveraging the California Tax Credit Allocation Committee (TCAC) list of properties undergoing resyndication at the January 24, 2019 meeting. On March 15, 2019 PG&E presented its non-deed restricted building analysis and preliminary findings to the MFWG. A final non-deed restricted analysis will be added to the 2018 ESA annual report

2 California Alternate Rates for Energy (CARE) Program Summary

The CARE Program provides a monthly discount on energy bills for qualifying households throughout PG&E's service area.

To qualify for the CARE discount, a residential customer's household income must be at or below 200 percent of Federal Poverty Guidelines, as required in D.05-10-044 and per Public Utility Code Section 739.1(b) (1) or someone in the customer's household is an active participant in other qualifying public assistance programs.

The 2017 – 2020 CARE Program was adopted in D.16-11-022 issued on November 10, 2016, and as modified by D.17-12-009 issued on December 14, 2017. The authorized CARE Program administrative budget for 2019 is $17,777,467. This 2019 budget includes $149,153 for PG&E's Cooling Centers Program and $525,000 for the Community Help and Awareness with Natural Gas and Electricity Services (CHANGES) Program.

The CHANGES Program provides funding to Community Based Organizations (CBOs) to assist Limited English Proficient (LEP) customers with energy education and billing issues. D.12-12-011 required that the utilities report CHANGES activity in the monthly reports beginning in April, 2013. D.15-12-047 directed the utilities to continue to report CHANGES activity in the monthly reports until long-term funding is established from the Commission's budget.

2.1 CARE Program Cost Summary

CARE Budget Categories	Authorized Budget[1]	Actual Expenses Year to Date[2]	% of Budget Spent
Outreach	$9,576,653	$2,706,271	28%
Processing, Certification, Recertification	$2,088,796	$308,226	15%
Post Enrollment Verification	$1,748,793	$450,983	26%
IT Programming	$2,054,261	$157,344	8%
Cooling Centers	$149,521	$82,200	55%
CHANGES Program	$527,869	$(16,100)	-3%
Measurement and Evaluation	$159,676	$25,110	16%
Regulatory Compliance	$1,125,679	$153,403	14%
General Administration	$1,124,533	$315,183	28%
CPUC Energy Division Staff	$128,000	$0	0%
Total Expenses	**$18,683,781**	**$4,182,620**	**22%**

Subsidies and Benefits	$593,186,130	$260,134,068	44%
Total Program Costs and Discounts	**$611,869,911**	**$264,316,688**	**43%**

[1] Program authorized budget per D.16-11-022 and as modified in D.17-12-009. This budget was updated to include employee benefits costs of $906,314 as authorized in the 2017 GRC Decision (D.) 17-05-013.
[2] Actual expenses include employee benefits costs.

2.1.1 Please provide the CARE Program penetration rate to date

CARE Penetration		
Participants	**Estimated Eligible Participants**	**YTD Penetration Rate**
1,375,449	1,446,414	95.1%

2.2 Outreach

2.2.1 Discuss utility outreach activities and those undertaken by third parties on the utility's behalf.

In May, the Cooling Center insert went out to XXMM residential customers via the bill package.

<u>Sample of Cooling Center bill insert:</u>

SUMMER SAFETY TIPS

Stay cool and safe during extreme heat

High temperatures can be life threatening unless you take action to stay cool. During periods of unusually high heat, visit your local Cooling Center or other public buildings such as a theater, library, mall or museum.

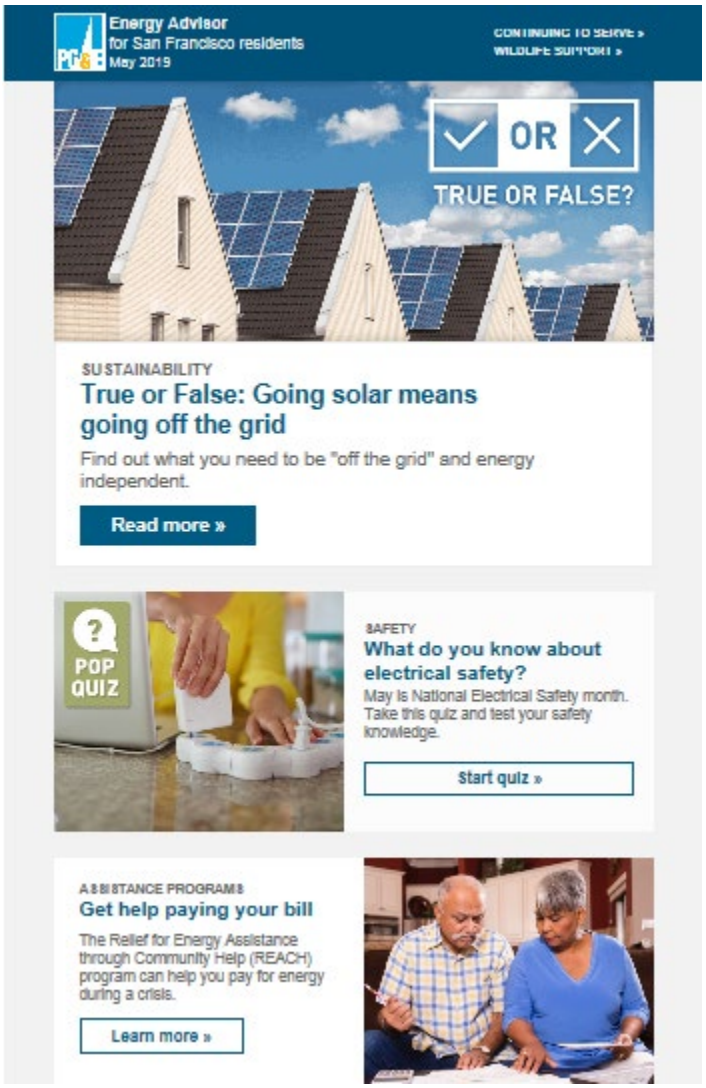
Tips to stay cool and safe
- Drink plenty of water, even when you are not thirsty
- Take a cool shower or bath
- Wear lightweight, loose, light-colored clothing
- Stay out of direct sunlight
- Avoid alcoholic or caffeinated beverages
- Check on the elderly, neighbors and pets
- Plan ahead—check your local weather forecast

To find a Cooling Center near you, please call your local city or county government, or call PG&E's toll-free Cooling Center locator line at 1-877-474-3266 or visit pge.com/coolingcenter.

PG&E launched a FERA digital campaign in May starting with paid search engine marketing (SEM). The campaign utilizes branded search terms to eliminate overlap with other PG&E SEM campaigns. The CARE always-on digital campaign continued in May with banner ads and paid search marketing running across PG&E's territory to support awareness and acquisition for CARE.

PG&E continues to send messaging via the monthly low-income targeted version of the e-Newsletter. The May newsletter was focused on driving understanding of Solar, and featured electrical safety tips and the REACH program.

<u>Newsletter Sample:</u>



PG&E continued to participate in media interviews to promote CARE, FERA and other programs with the following outlets:

- KGRB Radio – Covers the Sacramento area, targeting Hispanic Adults age 18-65.
- KXSF Radio – One of the longest broadcasting Spanish language radio stations in the Bay Area, KZSF covers Santa Clara, San Mateo, Alameda and Contra Costa counties. Programming is made up of local shows and talent with strong ties to the Hispanic community, and targets adults age 25-60.

PG&E's targeted Low Income work complements Solutions Marketing Outreach by adding face-to-face interactions and enrollment activities through trusted community partners and events. These activities occur throughout the year. May activities included:

- Local Office Partnerships – CARE partners with local offices to inform customers about the program and to distribute applications.
    - In May, this initiative produced 46 new enrollments from local office event.
    - Year to date, this initiative has produced 351 new enrollments.

- Community Outreach Contractors (COCs) - PG&E contracted with 50 COCs throughout its service area. These organizations represent a variety of communities, including African-Americans, Hispanics, Asian Pacific Islander Americans (Chinese, Vietnamese, and Hmong), Native Americans, seniors, rural residents, agricultural workers, sub-metered tenants, and nonprofit living facilities.
    - Year to date, this initiative has led to 588 new enrollments.

- PG&E contracted with 9 key strategic CBO partnerships in geographic areas with high eligible population, especially in the Central Valley, to conduct the Community-based Organization Pay for Performance (CBO PFP) pilot iniative from January 1, 2019 to December 31, 2019. These 9 CBOs will conduct grassroots outreach through community events (including resource fairs where appropriate), workshops, faith-based outreach, door-to-door campaigns as well as via one-on-one case management where applicable.
    - Year to date, this pilot initiative has produced 140 new enrollments.

Describe the efforts taken to reach and coordinate the CARE Program with other related low income programs to reach eligible customers.

PG&E exchanges data with Southern California Edison (SCE) Company and Southern California Gas (SCG) Company and automatically enrolls their CARE households if they also receive PG&E service. PG&E also exchanges data of qualified low income households with the Sacramento Municipal Utility District (SMUD). PG&E provides natural gas within the SMUD electric service area and automatically enrolls qualified low income customers served by SMUD onto the CARE Program. These data exchanges are currently on hold while PG&E updates their information security agreements.

PG&E automatically enrolls customers who receive LIHEAP and Relief for Energy Assistance through Community Help (REACH) payments. Year-to-date, 1,492 LIHEAP customers and 32 REACH customers have been automatically enrolled onto the CARE Program.

Year-to-date, 12,187 ESA Program participants have been enrolled in the CARE Program.

Additionally, PG&E continues to coordinate CARE, ESA and other low income outreach efforts to provide likely eligible customers with the knowledge and tools to access helpful PG&E services. For example, upcoming CARE and ESA acquisition campaigns will cross-reference programs in automated phone calls, emails and direct mail. The goal with these and similar efforts moving forward is to help financially challenged customers manage their energy bills in a more holistic and sustainable way.

2.2.2 Recertification Complaints

D.08-11-031, Ordering Paragraph 90, directed the IOUs to report in their monthly and annual reports the number of customer complaints received regarding CARE recertification efforts and the nature of the complaints beginning with the first report due on or about December 31, 2008. PG&E reports that it received no complaints about CARE recertification in May.

2.3 Miscellaneous

D.08-11-031, Ordering Paragraph (OP) 64, granted the IOUs discretion about how to enroll eligible public housing residents in each of their service areas. In response, PG&E contracted with Public Housing Authorities as COCs to enroll their eligible residents in the program.
In compliance with D.16-11-022, OP 87, PG&E reports that the IOUs have developed a document aligning their CARE High Usage Appeal Processes and will use the same criteria and evaluation of customer appeals going forward.

As ordered in CPUC Resolution M-4833, PG&E has implemented a post-enrollment verification (PEV) freeze in the counties impacted by the California wildfires. The freeze includes not removing customers who are already in the PEV process, as well as not sending new PEV requests. Per the Resolution, PG&E freezes all CARE PEV requests for customers impacted by the October 2017 Northern California Wildfires in Butte, Lake, Mendocino, Napa, Nevada, Plumas, Santa Cruz, Solano, Sonoma, and Yuba counties until December 31, 2018.

PG&E expands the CARE PEV freeze to customers in areas where a new state of emergency proclamation has been issued by the Governor of California due to a disaster that resulted in PG&E's inability to deliver utility services to customers during the months of June, July, and November of 2018. The freeze will be in place for a period of one year commencing from the date the state of emergency proclamation was issued, or until PG&E service is restored. The impacted counties are Butte, Lake, Shasta, Mariposa, Mendocino, and Napa.

In response to Governor Newsom's declarations of a state of emergency on February 21, 2019, February 28, 2019, and April 12, 2019 to help communities respond to and recover from severe winter storms that have caused flooding, mudslides, erosion, power outages, and damage to critical infrastructure, PG&E freezes all CARE PEV requests for customers in the following counties: Amador, Butte, Calaveras, Colusa, El Dorado, Glenn, Humboldt, Lake,

Marin, Mariposa, Mendocino, Monterey, Napa, San Mateo, Santa Barbara, Santa Clara, Santa Cruz, Shasta, Solano, Sonoma, Tehama, Trinity, Tuolumne, and Yolo. The freeze will be in place for a period of one year commencing from the date the state of emergency proclamation was issued.

3 Appendix: ESA Tables and CARE Tables

ESA- Table 1	ESA Program Expenses
ESA- Table 1A	Expenses Funded From 2009-2016 Unspent ESA Program Funds
ESA- Table 2	ESA Measure Installations and Savings: Total, First Touch, and Retreated Homes
ESA- Table 2A	ESA Measure Installations and Savings: CSD Leveraging
ESA- Table 2B	ESA Measure Installations and Savings: CAM Multifamily
ESA- Table 3	Energy Savings and Average Bill Savings Per Treated Home / Common Area
ESA- Table 4A	ESA Homes/Buildings Treated
ESA- Table 4B	ESA Homes Unwilling / Unable to Participate
ESA- Table 5	ESA Customer Summary
ESA- Table 6	ESA Expenditures for Pilots and Studies
ESA- Table 7	Homes Receiving Second Refrigerators and In-Home Energy Education Only
CARE- Table 1	CARE Program Expenses
CARE- Table 2	Enrollment, Recertification, Attrition, and Penetration
CARE- Table 3A	Post-Enrollment Verification results (Model)
CARE- Table 3B	Post-Enrollment Verification Results (Electric-Only High-Usage)
CARE- Table 4	CARE Self-Certification and Self-Recertification Applications
CARE- Table 5	Enrollment by County
CARE- Table 6	Recertification Results
CARE- Table 7	Capitation Contractors
CARE- Table 8	Households as of Month-End
CARE- Table 9	Expenditures for Pilots/CHANGES Program
CARE-Table 10	CHANGES Monthly Summary of Ratepayers Provided Education, Needs Assistance and Dispute Resolution Services
CARE-Table 11	CHANGES Group Customer Assistance Sessions

	A	B	C	D	E	F	G	H	I	J	K	L	M
1	**Energy Savings Assistance Program Table 1 - Expenses**												
2	**Pacific Gas and Electric Company**												
3	**Through May 31, 2019**												
4		**Authorized Budget**			**Current Month Expenses**			**Year to Date Expenses**			**% of Budget Spent YTD**		
5	**ESA Program:**	**Electric**	**Gas**	**Total**	**Electric**	**Gas**	**Total**	**Electric**	**Gas**	**Total**	**Electric**	**Gas**	**Total**
6	**Energy Efficiency**												
7	Appliances [4]	$ 9,842,512	$ -	$ 9,842,512	$ 996,612	$ 39,927	$ 1,036,538	$ 5,437,044	$ 408,574	$ 5,845,618	55%	0%	59%
8	Domestic Hot Water	$ 555,338	$ 7,828,095	$ 8,383,433	$ 18,460	$ 897,285	$ 915,745	$ 94,205	$ 3,708,396	$ 3,802,601	17%	47%	45%
9	Enclosure	$ 6,545,160	$ 29,816,840	$ 36,362,000	$ 593,532	$ 2,703,867	$ 3,297,398	$ 2,434,135	$ 11,088,837	$ 13,522,972	37%	37%	37%
10	HVAC	$ 42,309,707	$ 4,023,613	$ 46,333,321	$ 987,287	$ 1,813,740	$ 2,801,027	$ 2,451,631	$ 5,316,626	$ 7,768,257	6%	132%	17%
11	Maintenance	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	0%	0%	0%
12	Lighting	$ 33,294,339	$ -	$ 33,294,339	$ 3,120,815		$ 3,120,815	$ 12,995,165		$ 12,995,165	39%	0%	39%
13	Miscellaneous [4]	$ 2,293,586	$ -	$ 2,293,586	$ 231,639		$ 231,639	$ 902,774		$ 902,774	39%	0%	39%
14	Customer Enrollment	$ 15,141,541	$ 6,644,849	$ 21,786,389	$ 1,454,470	$ 638,293	$ 2,092,763	$ 5,939,471	$ 2,606,531	$ 8,546,002	39%	39%	39%
15	In Home Education [5]	$ 3,251,447	$ 1,180,948	$ 4,432,395	$ 509,083	$ 223,410	$ 732,493	$ 1,854,018	$ 813,634	$ 2,667,651	57%	69%	60%
16	Pilot	$ 156,460	$ -	$ 156,460	$ 1,755		$ 1,755	$ 49,611		$ 49,611	32%	0%	32%
17	Implementation [2]	$ 4,664,485	$ 2,047,004	$ 6,711,489	$ 449,459	$ 197,245	$ 646,704	$ 1,680,183	$ 737,346	$ 2,417,529	36%	36%	36%
18	**Energy Efficiency TOTAL**	**$ 118,054,575**	**$ 51,541,349**	**$ 169,595,924**	**$ 8,363,112**	**$ 6,513,766**	**$ 14,876,878**	**$ 33,838,236**	**$ 24,679,944**	**$ 58,518,181**	**29%**	**48%**	**35%**
19													
20	Training Center	$ 768,585	$ 337,293	$ 1,105,878	$ 36,062	$ 15,826	$ 51,888	$ 241,862	$ 106,141	$ 348,003	31%	31%	31%
21	Inspections	$ 2,955,873	$ 1,297,182	$ 4,253,055	$ 219,341	$ 96,258	$ 315,598	$ 992,075	$ 435,371	$ 1,427,445	34%	34%	34%
22	Marketing and Outreach	$ 1,633,463	$ 716,843	$ 2,350,306	$ 82,772	$ 36,325	$ 119,097	$ 360,489	$ 158,200	$ 518,689	22%	22%	22%
23	Statewide Marketing Education and Outreach	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	0%	0%	0%
24	Measurement and Evaluation Studies	$ 134,135	$ 58,865	$ 193,000	$ (11,400)	$ (5,003)	$ (16,402)	$ 26,217	$ 11,505	$ 37,722	20%	20%	20%
25	Regulatory Compliance	$ 536,042	$ 235,241	$ 771,283	$ 33,532	$ 14,716	$ 48,248	$ 239,106	$ 104,931	$ 344,037	45%	45%	45%
26	General Administration	$ 4,288,525	$ 1,882,014	$ 6,170,539	$ 254,902	$ 111,863	$ 366,765	$ 1,274,444	$ 559,288	$ 1,833,733	30%	30%	30%
27	CPUC Energy Division	$ 39,769	$ 17,453	$ 57,222	$ -	$ -	$ -	$ -	$ -	$ -	0%	0%	0%
28													
29	**TOTAL PROGRAM COSTS [1] [3]**	**$ 128,410,966**	**$ 56,086,240**	**$ 184,497,206**	**$ 8,978,322**	**$ 6,783,751**	**$ 15,762,073**	**$ 36,972,429**	**$ 26,055,381**	**$ 63,027,810**	**29%**	**46%**	**34%**
30	**Funded Outside of ESA Program Budget**												
31	Indirect Costs				$ -	$ -	$ -	$ -	$ -	$ -			
32	NGAT Costs					$ 625,470	$ 625,470		$ 2,579,716	$ 2,579,716			
33													
34													
35	[*] **Authorized Budget:** Authorized budget has been updated with midcycle request as per approval from AL 3990-G/5329-E A/B												
36	[1] Reflects the authorized funding per year in D.16-11-022 and updated via Resolution G-3531 addressing PG&E Conforming Advice Letter 3830-G/5043-E and PG&E Supplemental Conforming Advice Letter 3830-G-A/5043-E-A.												
37	[2] Reflects a new budget category and includes the primary administrative fee for Implementer(s).												
38	[3] Program budgets have been updated by $1,793,922 to include employee benefits costs approved in the GRC (D.17-05-013) - Decision Authorizing Pacific Gas and Electric Company's General Rate Case Revenue Requirement for 2017-2019, issue date of May 11, 2017.												
39	[4] PG&E previously reported Smart Powerstrips under Appliances. This has been moved to Miscellaneous.												
40	[5] Includes Pilot budget carried forward from 2018 $47,459.55.												
41	**Note:** Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.												

	A	B	C	D	E	F	G	H	I	J	K	L	M
1	**Energy Savings Assistance Program Table 1A - Expenses Funded From 2009-2016 Unspent ESA Program Funds**												
2	**Pacific Gas and Electric Company**												
3	**Through May 31, 2019**												
4		**Authorized Budget [1]**			**Current Month Expenses**			**Year to Date Expenses**			**% of Budget Spent YTD**		
5	**ESA Program**	**Electric**	**Gas**	**Total**	**Electric**	**Gas**	**Total**	**Electric**	**Gas**	**Total**	**Electric**	**Gas**	**Total**
6	**Energy Efficiency**												
7	Appliances [2]	$ 7,164,411	$ -	$ 7,164,411	$ -	$ -	$ -	$ -	$ -	$ -	0%	0%	0%
8	Domestic Hot Water [2]	$ 2,214,443	$ 3,500,000	$ 5,714,443	$ -	$ -		$ -	$ -		0%	0%	0%
9	HVAC [2]	$ 12,726,837	$ 5,488,320	$ 18,215,157	$ -	$ -	$ -	$ -	$ -	$ -	0%	0%	0%
10	In Home Energy Education [2]	$ 284,219	$ 124,729	$ 408,948	$ -	$ -	$ -	$ -	$ -	$ -	0%	0%	0%
11	Implementation [3]	$ 208,481	$ 91,492	$ 299,973	$ 2,947	$ 2,721	$ 5,668	$ 22,199	$ 20,491	$ 42,690	11%	22%	14%
12	Multi-Family Common Area Measures	$ 7,888,250	$ 3,461,750	$ 11,350,000	$ (1,846)	$ (1,704)	$ (3,551)	$ 233,584	$ 215,616	$ 449,200	3%	6%	4%
13	Leveraging - CSD [4]	$ 1,523,511	$ 668,591	$ 2,192,102	$ 31,078	$ 28,687	$ 59,765	$ 127,702	$ 117,879	$ 245,580	8%	18%	11%
14	Pilot	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	0%	0%	0%
15	Measurement and Evaluation Studies	$ 62,550	$ 27,450	$ 90,000	$ -	$ -	$ -	$ -	$ -	$ -	0%	0%	0%
16	Regulatory Compliance	$ 1,147,208	$ 240,142	$ 1,387,350	$ -	$ -	$ -	$ -	$ -	$ -	0%	0%	0%
17	General Administration	$ 182,090	$ 79,910	$ 262,000	$ 10,213	$ 9,427	$ 19,640	$ 37,038	$ 34,189	$ 71,226	20%	43%	27%
18													
19	**TOTAL UNSPENT PROGRAM COSTS [1]**	**$ 33,402,000**	**$ 13,682,384**	**$ 47,084,384**	**$ 42,391**	**$ 39,131**	**$ 81,522**	**$ 420,522**	**$ 388,174**	**$ 808,697**	**1%**	**3%**	**2%**
20													
21													
22	[1] D.16-11-022 directed funding for new initiatives to come from unspent 2009-2016 ESA Program funds, and directed IOUs to update their budgets by Conforming Advice Letter. Resolution G-3531 authorized PG&E's 2017-2020 ESA budget,												
23	[2] Incremental increases in existing energy efficiency measures from new directives (e.g., removal of 3 measure minimum) use authorized funds shown in Table 1 until depleted, then will use carryover funds.												
24	New measures and activities not included in PG&E' Application use 2009-2016 unspent funds.												
25	[3] Reflects a new budget category and includes the primary administrative fee for Implementer(s), including multifamily SPOC activities.												
26	[4] Includes unspent funds transferred to Marin Clean Energy (as authorized by OP 147 in Decision 16-11-022) and unspent funds to support Department of Community Services and Development's Low-Income Weatherization Program initiative.												
27	**Note:** Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.												

Energy Savings Assistance Program Table 2 - Measure Installations and Savings
Pacific Gas and Electric Company
Through May 31, 2019

	ESA Program (Summary)Total							ESA Program (First Touch Homes Treated)							ESA Program (Re-Treated Homes/Go Backs)						
		Year-To-Date Completed & Expensed Installation							Year-To-Date Completed & Expensed Installation							Year-To-Date Completed & Expensed Installation					
Measures	Units	Quantity Installed	kWh [4] (Annual)	kW [4] (Annual)	Therms [4] (Annual)	Expenses ($)	% of Expenditure	Units	Quantity Installed	kWh [4] (Annual)	kW [4] (Annual)	Therms [4] (Annual)	Expenses ($)	% of Expenditure	Units	Quantity Installed	kWh [4] (Annual)	kW [4] (Annual)	Therms [4] (Annual)	Expenses ($)	% of Expenditure
Appliances		(K+S)	(L+T)	(M+U)	(N+V)	(O+W)															
High Efficiency Clothes Washer[8]	Each	1,501	126,167	22	17,399	$ 1,331,752	2.5%	Each	675	75,692	13	7,522	$ 598,889.22	1.1%	Each	826	50,475	9	9,877	$ 732,863	1.4%
Refrigerators	Each	4,394	2,879,557	391	-	$ 3,768,324	7.1%	Each	2,015	1,320,525	180	-	$ 1,728,077	3.3%	Each	2,379	1,559,031	212	-	$ 2,040,246	3.9%
Microwaves [5]	Each	6,627	(59,545)	-	102,200	$ 621,063	1.2%	Each	2,996	42,223	-	41,059	$ 280,776	0.5%	Each	3,631	(101,767)	-	61,141	$ 340,287	0.6%
Domestic Hot Water																					
Water Heater Blanket [6]	Each	3,467	11,222	2	20,324	$ 251,167	0.5%	Each	1,859	6,602	1	10,832	$ 134,676	0.3%	Each	1,608	4,619	1	9,493	$ 116,492	0.2%
Low Flow Shower Head [6]□	Each	38,285	72,809	17	151,814	$ 975,858	1.8%	Each	17,384	35,798	8	68,732	$ 443,106	0.8%	Each	20,901	37,011	9	83,082	$ 532,752	1.0%
Water Heater Pipe Insulation [6]□	Home	559	452	0	9,669	$ 14,040	0.0%	Home	292	287	0	4,778	$ 7,334	0.0%	Home	267	165	0	4,891	$ 6,706	0.0%
Faucet Aerator [6]□	Home	29,612	14,740	3	44,479	$ 304,889	0.6%	Home	13,133	6,660	1	20,191	$ 135,219	0.3%	Home	16,479	8,080	2	24,288	$ 169,670	0.3%
Water Heater Repair/Replacement□	Each	975	-	-	2,711	$ 1,217,343	2.3%	Each	385	-	-	1,091	$ 480,694	0.9%	Each	590	-	-	1,620	$ 736,649	1.4%
Thermostat-controlled Shower Valve□	Each	22,404	83,414	20	146,787	$ 846,689	1.6%	Each	10,080	47,023	11	64,855	$ 380,942	0.7%	Each	12,324	36,391	9	81,932	$ 465,747	0.9%
New - Combined Showerhead/TSV□	Each							Each							Each						
New - Heat Pump Water Heater	Each							Each							Each						
New - Tub Diverter/ Tub Spout	Each							Each							Each						
Enclosure																					
Air Sealing / Envelope [1]	Home	29,241	637,700	123	228,053	$ 10,848,447	20.5%	Home	13,699	304,733	59	106,738	$ 5,082,346	9.6%	Home	15,542	332,967	64	121,315	$ 5,766,101	10.9%
Attic Insulation	Home	1,087	145,718	218	46,553	$ 1,900,478	3.6%	Home	600	80,894	122	25,499	$ 1,049,022	2.0%	Home	487	64,824	97	21,055	$ 851,456	1.6%
HVAC																					
FAU Standing Pilot Conversion	Each							Each							Each						
Furnace Repair/Replacement	Each	640	-	-	2,007	$ 2,236,015	4.2%	Each	262	-	-	849	$ 915,368	1.7%	Each	378	-	-	1,158	$ 1,320,646	2.5%
Room A/C Replacement	Each	499	101,257	19	-	$ 311,192	0.6%	Each	143	29,018	5	-	$ 89,179	0.2%	Each	356	72,240	13	-	$ 222,013	0.4%
Central A/C replacement	Each	-	-	-	-	$ 2,043	0.0%	Each	-	-	-	-	$ 2,043	0.0%	Each	-	-	-	-	$ -	0.0%
Heat Pump Replacement	Each	-	-	-	-	$ -	0.0%	Each	-	-	-	-	$ -	0.0%	Each	-	-	-	-	$ -	0.0%
Evaporative Cooler	Each	899	236,254	77	-	$ 540,763	1.0%	Each	351	89,226	29	-	$ 211,132	0.4%	Each	548	147,028	48	-	$ 329,631	0.6%
Duct Testing and Sealing	Home	8,186	6,604	1	144,990	$ 2,892,308	5.5%	Home	3,518	4,268	1	63,451	$ 1,242,993	2.3%	Home	4,668	2,337	0	81,539	$ 1,649,315	3.1%
New - Energy Efficient Fan Control	Home	1,521	196,689	244	42,551	$ 358,918	0.7%	Home	686	85,155	109	19,606	$ 161,879	0.3%	Home	835	111,534	135	22,945	$ 197,039	0.4%
New - Prescriptive Duct Sealing	Home							Home							Home						
Central A/C Tune up [7]	Home	2,082	19,279	4	-	$ 662,718	1.3%	Home	939	11,775	2	-	$ 298,892	0.6%	Home	1,143	7,504	1	-	$ 363,827	0.7%
Maintenance																					
	Home							Home							Home						
	Home							Home							Home						
Lighting																					
Interior Hard wired LED fixtures[9]	Each	131,603	9,134,393	1,146	(184,660)	$ 6,895,137	13.0%	Each	51,586	3,603,427	449	(69,575)	$ 2,702,769	5.1%	Each	80,017	5,530,966	697	(115,085)	$ 4,192,368	7.9%
Exterior Hard wired LED fixtures[9]	Each	29,810	2,311,885	225	2,328	$ 1,700,852	3.2%	Each	12,183	945,490	92	233	$ 695,118	1.3%	Each	17,627	1,366,395	133	2,095	$ 1,005,733	1.9%
Torchiere LED [9]	Each	12,614	890,657	111	(19,043)	$ 706,462	1.3%	Each	5,240	370,417	46	(7,797)	$ 293,472	0.6%	Each	7,374	520,240	64	(11,246)	$ 412,990	0.8%
Vacancy Sensor	Each	232	24,956	3	-	$ 13,639	0.0%	Each	93	9,705	1	-	$ 5,467	0.0%	Each	139	15,251	2	-	$ 8,171	0.0%
LED Night Lights	Each	-	-	-	-	$ -	0.0%	Each	-	-	-	-	$ -	0.0%	Each	-	-	-	-	$ -	0.0%
New - LED Diffuse Bulb (60W Replacement)	Each	-	-	-	-	$ -	0.0%	Each	-	-	-	-	$ -	0.0%	Each	-	-	-	-	$ -	0.0%
New - LED Reflector Bulb [9]	Each	23,110	1,073,196	131	(25,131)	$ 208,243	0.4%	Each	14,199	659,817	81	(15,581)	$ 127,946	0.2%	Each	8,911	413,379	51	(9,550)	$ 80,296	0.2%
New - LED Reflector Downlight Retrofit Kits	Each	-	-	-	-	$ -	0.0%	Each	-	-	-	-	$ -	0.0%	Each	-	-	-	-	$ -	0.0%
New - LED A-Lamps [9]	Each	313,773	9,417,566	1,179	(194,056)	$ 2,649,390	5.0%	Each	153,966	4,644,329	578	(94,598)	$ 1,300,035	2.5%	Each	159,807	4,773,238	601	(99,457)	$ 1,349,355	2.6%
Miscellaneous																					
Pool Pumps	Each							Each							Each						
Smart Power Strips - Tier 1	Each	11,513	279,766	38	-	$ 497,530	0.9%	Each	5,597	136,007	18	-	$ 241,872	0.5%	Each	5,916	143,759	20	-	$ 255,658	0.5%
New - Smart Power Strips - Tier 2 [10]	Each	6,110	1,331,369	258	(31,222)	$ 369,729	0.7%	Each	2,760	601,404	117	(14,104)	$ 167,013	0.3%	Each	3,350	729,965	142	(17,118)	$ 202,716	0.4%
Pilots																					
Customer Enrollment																					
Outreach & Assessment	Home	38,923				$ 8,215,504	15.5%	Home	18,163				$ 3,833,677	7.2%	Home	20,760				$ 4,381,827	8.3%
In-Home Education	Home	38,923				$ 2,560,169	4.8%	Home	18,163				$ 1,194,675	2.3%	Home	20,760				$ 1,365,493	2.6%
Total Savings/Expenditures			28,936,105	4,232	507,754	$ 52,900,661				13,110,474	1,923	233,782	$ 23,804,615				15,825,631	2,309	273,972	$ 29,096,047	
Total Households Weatherized [2]		27,074							12,651							14,423					

Households Treated	Total (K+S)		**First Touches**		**Re-treated Homes/Go-Backs**	
- Single Family Households Treated	Home	28,888	Home	13,528	Home	15,360
- Multi-family Households Treated	Home	6,823	Home	3,008	Home	3,815
- Mobile Homes Treated	Home	3,212	Home	1,627	Home	1,585
Total Number of Households Treated	Home	**38,923**	Home	**18,163**	Home	**20,760**
# Eligible Households to be Treated for PY [3]	Home	102,237	Home	46,006	Home	56,231
% of Households Treated	%	38%	%	39%	%	37%
- Master-Meter Households Treated	Home	2,094	Home	1,045	Home	1,049

[1] Envelope and Air Sealing Measures may include outlet cover plate gaskets, attic access weatherization, weatherstripping - door, caulking and minor home repairs. Minor home repairs predominantly are door jamb repair / replacement, door repair, and window putty.
[2] Weatherization may consist of attic insulation, attic access weatherization, weatherstripping - door, caulking, & minor home repairs
[3] Based on OP 79 of D.16-11-022.
[4] All savings are calculated based on the following sources:
Evergreen Economics "Impact Evaluation of the 2011 CA Low Income Energy Efficiency Program, Final Report." August 30, 2013
[5] Microwave savings are from ECONorthWest Studies received in December of 2011
[6] Evergreen Economics "Impact Evaluation of the 2009 CA Low Income Energy Efficiency Program, Final Report." June 16, 2011
[7] Installation and savings will be updated in following months.
[8] HE Clothes Washer --- PG&E WP --- PGECOAPP127_3

	A	B	C	D	E	F	G	H
1	**Energy Savings Assistance Program Table 2A**							
2	**Pacific Gas and Electric Company**							
3	**Through May 31, 2019**							
4								
5			**ESA Program - CSD Leveraging [6]**					
6			**Year-To-Date Completed & Expensed Installation**					
7	**Measures**	**Units**	**Quantity Installed**	**kWh [3] (Annual)**	**kW [3] (Annual)**	**Therms [3] (Annual)**	**Expenses ($)**	**% of Expenditure**
8	**Appliances**							
9	High Efficiency Clothes Washer	Each						
10	Refrigerators	Each						
11	Microwaves [4]	Each						
12	**Domestic Hot Water**							
13	Water Heater Blanket [5]	Home						
14	Low Flow Shower Head [5]	Home						
15	Water Heater Pipe Insulation [5]	Home						
16	Faucet Aerator [5]	Home						
17	Water Heater Repair/Replacement	Each						
18	Thermostat-controlled Shower Valve	Each						
19	New - Combined Showerhead/TSV	Each						
20	New - Heat Pump Water Heater	Each						
21	New - Tub Diverter/ Tub Spout	Each						
22	**Enclosure**							
23	Air Sealing / Envelope [1]	Home						
24	Attic Insulation	Home						
25	**HVAC**							
26	FAU Standing Pilot Conversion	Each						
27	Furnace Repair/Replacement	Each						
28	Room A/C Replacement	Each						
29	Central A/C replacement	Each						
30	Heat Pump Replacement	Each						
31	Evaporative Cooler	Each						
32	Duct Testing and Sealing	Home						
33	New - Energy Efficient Fan Control	Home						
34	New - Prescriptive Duct Sealing	Home						
35	New - High Efficiency Forced Air Unit (HE FAU)	Home						
36	**Maintenance**							
37	Furnace Clean and Tune	Home						
38	Central A/C Tune up	Home						
39	**Lighting**							
40	Interior Hard wired LED fixtures	Each						
41	Exterior Hard wired LED fixtures	Each						
42	LED Torchiere	Each						
43	Vacancy Sensor	Each						
44	LED Night Lights	Each						
45	New - LED Diffuse Bulb (60W Replacement)	Each						
46	New - LED Reflector Bulb	Each						
47	New - LED Reflector Downlight Retrofit Kits	Each						
48	New - LED A-Lamps	Each						
49	**Miscellaneous**							
50	Pool Pumps	Each						
51	Smart Power Strips - Tier 1	Each						
52	New - Smart Power Strips - Tier 2	Each						
53	**Pilots**							
54								
55	**Customer Enrollment**							
56	Outreach & Assessment	Home						
57	In-Home Education	Home						
58								
59	**Total Savings/Expenditures**							
60								
61	Total Households Weatherized [2]							
62								
63	**CSD MF Buildings Treated**					**Total**		
64								
65	- Multifamily							
66								
67								
68	[1] Envelope and Air Sealing Measures may include outlet cover plate gaskets, attic access weatherization, weatherstripping - door, caulking							
69	minor home repairs. Minor home repairs predominantly are door jamb repair / replacement, door repair, and window putty.							
70	[2] Weatherization may consist of attic insulation, attic access weatherization, weatherstripping - door, caulking, & minor home repairs.							
71	[3] All savings are calculated based on the following sources:							
72	Evergreen Economics "Impact Evaluation of the 2011 CA Low Income Energy Efficiency Program, Final Report." August 30, 2013							
73	[4] Microwave savings are from ECONorthWest Studies received in December of 2011.							
74	[5] Evergreen Economics "Impact Evaluation of the 2009 CA Low Income Energy Efficiency Program, Final Report." June 16, 2011							
75	[6] LIWP leveraging will begin in 2018. PG&E is working with CSD on the process to leverage funding for CSD LIWP efforts for those measures provided by the ESA Program, preserving the remaining CSD funding for use to install central systems and common area., as required by D.17-12-009, OP.41.d.							
76								
77	Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD							

	A	B	C	D	E	F	G	H
1	**Energy Savings Assistance Program Table 2B**							
2	**Pacific Gas and Electric Company**							
3	**Through May 31, 2019**							
4								
5		***ESA Program - Multifamily Common Area [8] [9]**						
6			**Year-To-Date Completed & Expensed Installation**					
7	**Measures**	**Units**	**Quantity Installed**	**kWh [3] (Annual)**	**kW [3] (Annual)**	**Therms [3] (Annual)**	**Expenses ($)**	**% of Expenditure**
8	**Appliances**							
9	High Efficiency Clothes Washer	Each						
10	Refrigerators	Each						
11	Microwaves [4]	Each						
12	**Domestic Hot Water**							
13	Water Heater Blanket [5]	Home						
14	Low Flow Shower Head [5]	Home						
15	Water Heater Pipe Insulation [5]	Home						
16	Faucet Aerator [5]	Home						
17	Water Heater Repair/Replacement□	Each						
18	Thermostat-controlled Shower Valve□	Each						
19	New - Combined Showerhead/TSV□	Each						
20	New - Heat Pump Water Heater	Each						
21	New - Tub Diverter/ Tub Spout□	Each						
22	**Enclosure**							
23	Air Sealing / Envelope [1]	Home						
24	Attic Insulation	Home						
25	**HVAC**							
26	FAU Standing Pilot Conversion	Each						
27	Furnace Repair/Replacement	Each						
28	Room A/C Replacement	Each						
29	Central A/C replacement	Each						
30	Heat Pump Replacement	Each						
31	Evaporative Cooler	Each						
32	Duct Testing and Sealing	Home						
33	New - Energy Efficient Fan Control	Home						
34	New - Prescriptive Duct Sealing	Home						
35	New - High Efficiency Forced Air Unit (HE FAU)	Home						
36	**Maintenance**							
37	Furnace Clean and Tune	Home						
38	Central A/C Tune up	Home						
39	**Lighting**							
40	Interior Hard wired LED fixtures	Each						
41	Exterior Hard wired LED fixtures	Each						
42	LED Torchiere	Each						
43	Vacancy Sensor	Each						
44	LED Night Lights	Each						
45	New - LED Diffuse Bulb (60W Replacement)	Each						
46	New - LED Reflector Bulb	Each						
47	New - LED Reflector Downlight Retrofit Kits	Each						
48	New - LED A-Lamps	Each						
49	**Miscellaneous**							
50	Pool Pumps	Each						
51	Smart Power Strips - Tier 1	Each						
52	New - Smart Power Strips - Tier 2	Each						
53	**Ancillary Services**							
54	Commissioning [6]	Home						
55	Audit	Home						
56	Administration [7]	Home						
57	**Pilots**							
58								
59	**Customer Enrollment**							
60	Outreach & Assessment	Home					$ -	
61	In-Home Education	Home					$ -	
62								
63	**Total Savings/Expenditures**			-	-	-	$ -	
64								
65	Total Multifamily Buildings Weatherized [2]							
66								
67	**Multifamily Buildings Treated**	**Total**						
68								
69	- Multifamily							
70								
71								
72	[1] Envelope and Air Sealing Measures may include outlet cover plate gaskets, attic access weatherization, weatherstripping - door, caulking and minor home repairs. Minor home repairs predominantly are door jamb repair / replacement, door repair, and window putty.							
73	[2] Weatherization may consist of attic insulation, attic access weatherization, weatherstripping - door, caulking, & minor home repairs.							
74	[3] Unless otherwise indicated, all savings are calculated based on the following sources:							
75	Evergreen Economics "Impact Evaluation of the 2011 CA Low Income Energy Efficiency Program, Final Report." August 30, 2013							
76	[4] Microwave savings are from ECONorthWest Studies received in December of 2011.							
77	[5] Evergreen Economics "Impact Evaluation of the 2009 CA Low Income Energy Efficiency Program, Final Report." June 16, 2011							
78	[6] Refers to optimizing the installation of the measure installed such as retrofitting pipes, etc.							
79	[7] Per D.16-11-022 at p.210, the CPUC imposes a cap of 10% of ESA Program funds for administrative activities and a ceiling of 20% for direct implementation non-incentive costs.							
80	[8] Implementation of PG&E's MF CAM Initiative was approved March 31, 2018							
81	[9] Does not include regulatory compliance and market assessment expenses. See Table 1A row 11 and 12							
82	*** Note:** Applicable to Deed-Restricted, government and non-profit owned multi-family buildings described in D.16-11-022 where 65% of tenants are income eligible based on CPUC income requirements of at or below 200% of the Federal Poverty Guidelines.							
83	**Note:** Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.							

	A	B
1	**Energy Savings Assistance Program Table 3**	
2	**Energy Savings and Average Savings Per Treated Home / Common Area**	
3	**Pacific Gas and Electric Company**	
4	**Through May 31, 2019**	
5	**ESA Program**	
6	Annual kWh Savings	28,936,105
7	Annual Therm Savings	507,754
8	Lifecycle kWh Savings	427,724,495
9	Lifecycle Therm Savings	4,831,335
10	Current kWh Rate	$ 0.1198
11	Current Therm Rate	$ 1.0479
12	Average 1st Year Bill Savings / Treated households	$ 102.76
13	Average Lifecycle Bill Savings / Treated Household	$ 1,076.23
14		
15		
16	**ESA Program - CSD Leveraging [1]**	
17	Annual kWh Savings	
18	Annual Therm Savings	
19	Lifecycle kWh Savings	
20	Lifecycle Therm Savings	
21	Current kWh Rate	$ -
22	Current Therm Rate	$ -
23	Average 1st Year Bill Savings / Treated Households	$ -
24	Average Lifecycle Bill Savings / Treated Household	$ -
25		
26		
27	**ESA Program - Multifamily Common Area [2]**	
28	Annual kWh Savings	
29	Annual Therm Savings	
30	Lifecycle kWh Savings	
31	Lifecycle Therm Savings	
32	Current kWh Rate	$ -
33	Current Therm Rate	$ -
34	Average 1st Year Bill Savings / Treated Buildings	$ -
35	Average Lifecycle Bill Savings / Treated Buildings	$ -
36		
37		
38	**Summary (ESA Program, CSD Leveraging, and Multifamily Common Area)**	
39	Annual kWh Savings	
40	Annual Therm Savings	
41	Lifecycle kWh Savings	
42	Lifecycle Therm Savings	
43	Current kWh Rate	$ -
44	Current Therm Rate	$ -
45	Average 1st Year Bill Savings / Treated households and Buildings	$ -
46	Average Lifecycle Bill Savings / Treated Household and Buildings	$ -
47		
48		
49	[1] LIWP leveraging will begin in 2018. PG&E is working with CSD on the process to leverage funding for CSD LIWP efforts for those measures provided by the ESA Program, preserving the remaining CSD funding for use to install central systems and common area., as required by D.17-12-009, OP.41.d.	
50	[2] Implementation of the MF CAM Initiative is pending approval of PG&E's March 1, 2018 Advice Letter.	
51	Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.	

	A	B	C	D	E	F	G
1	**Energy Savings Assistance Program Table 4A - ESA Homes/Buildings Treated**						
2	**Pacific Gas and Electric Company**						
3	**Through May 31, 2019**						
4							
5	**ESA Program**						
6		**Eligible Households**			**Households Treated YTD**		
7	**County**	**Rural [1]**	**Urban**	**Total**	**Rural**	**Urban**	**Total**
8	ALAMEDA	5	148,675	**148,680**	0	4,313	**4,313**
9	ALPINE	187	0	**187**	0	0	**0**
10	AMADOR	4,899	1	**4,900**	67	0	**67**
11	BUTTE	13,070	19,628	**32,698**	180	256	**436**
12	CALAVERAS	7,311	41	**7,352**	63	0	**63**
13	COLUSA	2,904	10	**2,914**	142	0	**142**
14	CONTRA COSTA	11	90,884	**90,895**	0	4,214	**4,214**
15	EL DORADO	6,045	6,873	**12,918**	137	114	**251**
16	FRESNO	182	134,959	**135,141**	1	4,534	**4,535**
17	GLENN	5,266	1	**5,267**	360	0	**360**
18	HUMBOLDT	24,331	1	**24,332**	379	0	**379**
19	KERN	57,016	40,935	**97,951**	2,301	928	**3,229**
20	KINGS	8,224	102	**8,326**	219	0	**219**
21	LAKE	13,164	1	**13,165**	254	0	**254**
22	LASSEN	286	0	**286**	0	0	**0**
23	MADERA	6,843	14,264	**21,107**	193	238	**431**
24	MARIN	0	21,934	**21,934**	0	133	**133**
25	MARIPOSA	2,957	18	**2,975**	74	0	**74**
26	MENDOCINO	12,687	6	**12,693**	39	0	**39**
27	MERCED	19,823	19,022	**38,845**	480	738	**1,218**
28	MONTEREY	4,793	38,143	**42,936**	220	963	**1,183**
29	NAPA	1	10,768	**10,769**	0	235	**235**
30	NEVADA	11,620	11	**11,631**	148	0	**148**
31	PLACER	9,878	20,779	**30,657**	301	201	**502**
32	PLUMAS	2,519	82	**2,601**	0	0	**0**
33	SACRAMENTO	0	151,353	**151,353**	0	1,220	**1,220**
34	SAN BENITO	4,266	102	**4,368**	36	1	**37**
35	SAN BERNARDINO	303	43	**346**	0	0	**0**
36	SAN FRANCISCO	0	103,841	**103,841**	0	2,701	**2,701**
37	SAN JOAQUIN	8,562	79,822	**88,384**	104	1,394	**1,498**
38	SAN LUIS OBISPO	17,153	10,721	**27,874**	449	125	**574**
39	SAN MATEO	2	53,733	**53,735**	0	774	**774**
40	SANTA BARBARA	1,396	16,212	**17,608**	4	726	**730**
41	SANTA CLARA	4,324	124,202	**128,526**	96	2,635	**2,731**
42	SANTA CRUZ	6	27,675	**27,681**	0	435	**435**
43	SHASTA	10,657	12,112	**22,769**	224	352	**576**
44	SIERRA	308	4	**312**	0	0	**0**
45	SISKIYOU	16	0	**16**	0	0	**0**
46	SOLANO	0	40,301	**40,301**	0	1,166	**1,166**
47	SONOMA	2,236	45,696	**47,932**	53	565	**618**
48	STANISLAUS	27,121	31,307	**58,428**	662	573	**1,235**
49	SUTTER	0	12,416	**12,416**	0	314	**314**
50	TEHAMA	12,583	12	**12,595**	411	0	**411**
51	TRINITY	783	0	**783**	0	0	**0**
52	TULARE	8,518	767	**9,285**	403	6	**409**
53	TUOLUMNE	8,874	0	**8,874**	68	0	**68**
54	YOLO	1	27,546	**27,547**	0	704	**704**
55	YUBA	121	10,131	**10,252**	0	297	**297**
56	**Total**	**321,252**	**1,315,134**	**1,636,386**	**8,068**	**30,855**	**38,923**
57							
58							
59	**ESA Program - CSD LIWP Leveraging [2]**						
60					**Households Treated YTD**		
61	**County**				**Rural [1]**	**Urban**	**Total**
62							**0**
63							**0**
64	**Total**				**0**	**0**	**0**
65							
66							
67	**ESA Program - Multifamily Common Area [3]**						
68					**Buildings Treated YTD**		
69	**County**				**Rural [1]**	**Urban**	**Total**
70							**0**
71							**0**
72	**Total**				**0**	**0**	**0**
73							
74	[1] For IOU Low Income-related and Energy Efficiency reporting and analysis, the Goldsmith definition of rural is applied.						
75	[2] LIWP leveraging will begin in 2018. PG&E is working with CSD on the process to leverage funding for CSD LIWP efforts for those measures provided by the ESA Program, preserving the remaining CSD funding for use to install central systems and common area., as required by D.17-12-009, OP.41.d.						
76	[3] Implementation of the MF CAM Initiative is pending approval of PG&E's March 1, 2018 Advice Letter.						
77	Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.						

Energy Savings Assistance Program Table 4B - ESA Homes Unwilling / Unable to Participate
Pacific Gas and Electric Company
Through May 31, 2019

ESA Program

	Reason Provided						
County	Customer Unwilling/Declined Program Measures	Customer Unavailable - Scheduling Conflicts	Hazardous Environment (unsafe/unclean)	Landlord Refused to Authorize Participation	Household Exceeds Allowable Limits	Unable to Provide Required Documentation	Other Infeasible/ Ineligible
ALAMEDA	92	324	16	60	25	35	228
ALPINE	0	0	0	0	0	0	0
AMADOR	6	38	0	12	0	0	2
BUTTE	16	68	109	5	8	0	44
CALAVERAS	3	59	0	4	1	0	4
COLUSA	7	15	0	4	2	0	10
CONTRA COSTA	80	840	21	357	70	51	320
EL DORADO	16	108	0	12	6	0	1
FRESNO	104	299	5	34	47	10	304
GLENN	9	20	0	9	7	0	18
HUMBOLDT	4	5	0	3	8	0	22
KERN	70	546	13	35	16	3	241
KINGS	10	12	0	4	1	0	10
LAKE	0	177	0	0	1	0	0
LASSEN	0	8	0	0	0	0	0
MADERA	41	33	0	19	5	0	70
MARIN	5	191	0	2	4	0	17
MARIPOSA	2	1	0	1	2	0	4
MENDOCINO	17	33	1	9	1	0	7
MERCED	65	55	3	19	9	0	144
MONTEREY	51	153	2	31	8	1	44
NAPA	7	85	0	59	5	2	16
NEVADA	5	99	0	17	1	1	4
PLACER	21	137	1	52	55	0	8
PLUMAS	0	10	3	0	0	0	0
SACRAMENTO	415	512	6	886	48	10	157
SAN BENITO	12	17	0	1	0	1	7
SAN BERNARDINO	0	3	0	0	0	0	0
SAN FRANCISCO	18	625	9	54	7	6	66
SAN JOAQUIN	200	54	6	49	40	2	217
SAN LUIS OBISPO	7	48	1	7	3	0	24
SAN MATEO	16	117	4	19	4	0	17
SANTA BARBARA	5	30	1	8	7	1	8
SANTA CLARA	15	455	1	34	5	0	11
SANTA CRUZ	46	3	0	2	0	2	1
SHASTA	42	63	10	11	27	3	75
SIERRA	0	0	0	0	0	0	0
SISKIYOU	0	0	0	0	0	0	0
SOLANO	47	355	7	488	32	44	88
SONOMA	11	116	2	12	7	12	4
STANISLAUS	220	44	7	37	25	2	82
SUTTER	15	88	0	6	8	0	34
TEHAMA	15	36	5	7	6	2	38
TRINITY	0	0	0	0	0	0	0
TULARE	7	20	0	10	2	3	4
TUOLUMNE	4	4	0	0	0	0	8
YOLO	39	189	3	83	14	0	48
YUBA	7	52	0	4	2	0	22
Total	**1,772**	**6,147**	**236**	**2,466**	**519**	**191**	**2,429**

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

Energy Savings Assistance Program Table 5 - ESA Customer Summary
Pacific Gas and Electric Company
Through May 31, 2019

ESA Program

	Gas & Electric				Gas Only				Electric Only				Total			
		(Annual)				(Annual)				(Annual)				(Annual)		
Month	# of Household Treated by Month	Therm	kWh	kW	# of Household Treated by Month	Therm	kWh	kW	# of Household Treated by Month	Therm	kWh	kW	# of Household Treated by Month	Therm	kWh	kW
January	2,202				312				650				3,164			
February*	6,969	127,633	6,775,664	916	833	35,174	(11,301)	0	1,998	(19,962)	1,829,849	243	9,800	142,845	8,594,212	1,159
March	6,192	73,810	4,478,071	629	731	28,234	(3,746)	0	2,228	(11,859)	1,367,663	197	9,151	90,185	5,841,989	825
April	5,857	146,150	5,790,590	932	519	21,951	487	0	2,402	(1,385)	2,287,528	319	8,778	166,715	8,078,606	1,252
May	5,378	145,607	5,952,264	920	524	26,760	1	0	2,128	(64,359)	469,033	75	8,030	108,009	6,421,298	996
June																
July																
August																
September																
October																
November																
December																
YTD	**26,598**	**493,200**	**22,996,590**	**3,397**	**2,919**	**112,119**	**(14,558)**	**1**	**9,406**	**(97,565)**	**5,954,074**	**834**	**38,923**	**507,754**	**28,936,105**	**4,232**

* Includes January and February Energy Saving data

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

ESA Program - CSD Leveraging [1]

	Gas & Electric				Gas Only				Electric Only				Total			
		(Annual)				(Annual)				(Annual)				(Annual)		
Month	# of Buildings	Therm	kWh	kW	# of Household	Therm	kWh	kW	# of Household	Therm	kWh	kW	# of Household	Therm	kWh	kW
January																
February																
March																
April																
May																
June																
July																
August																
September																
October																
November																
December																
YTD	**-**	**-**	**-**	**-**	**-**	**-**	**-**	**-**	**-**	**-**	**-**	**-**	**-**	**-**	**-**	**0**

[1] LIWP leveraging will begin in 2018. PG&E is working with CSD on the process to leverage funding for CSD LIWP efforts for those measures provided by the ESA Program, preserving the remaining CSD funding for use to install central systems and common area., as required by D.17-12-009, OP.41.

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

ESA Program - Multifamily Common Area [2]

	Gas & Electric				Gas Only				Electric Only				Total			
		(Annual)				(Annual)				(Annual)				(Annual)		
Month	# of Buildings Treated by Month	Therm	kWh	kW	# of Buildings Treated by Month	Therm	kWh	kW	# of Buildings Treated by Month	Therm	kWh	kW	# of Buildings Treated by Month	Therm	kWh	kW
January																
February																
March																
April																
May																
June																
July																
August																
September																
October																
November																
December																
YTD	**-**	**-**	**-**	**-**	**-**	**-**	**-**	**-**	**-**	**-**	**-**	**-**	**-**	**-**	**-**	**0**

[2] Implementation of the MF CAM Initiative is pending approval of PG&E's March 1, 2018 Advice Letter.

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

	A	B	C	D	E	F	G	H	I	J	K	L	M
1	**Energy Savings Assistance Program Table 6 - ESA Expenditures for Pilots and Studies**												
2	**Pacific Gas and Electric Company**												
3	**Through May 31, 2019**												
4		**Authorized Funding**			**Current Month Expenses**			**Expenses Since January 1, 2017**			**% of Budget Expensed**		
5		**Electric**	**Gas**	**Total**	**Electric**	**Gas**	**Total**	**Electric**	**Gas**	**Total**	**Electric**	**Gas**	**Total**
6	**Pilots**												
7	Programmable Controllable Thermostat/ Smart Thermostat TOU [1]	$ 290,000	$ -	$ 290,000	$ 8,483	$ -	$ 8,483	$ 182,252	$ -	$ 182,252	63%	0%	63%
8	Consumption Driven Weatherization Pilot [2]	$ 250,100	$ 159,900	$ 408,000	$ 10,454	$ 9,650	$ 20,104	$ 191,649	$ 176,906	$ 368,555	77%	111%	90%
9	**Total Pilots**	**$540,100**	**$159,900**	**$698,000**	**$18,937**	**$9,650**	**$28,586**	**$373,900**	**$176,906**	**$550,807**	**69%**	**111%**	**79%**
10													
11	**Studies**												
12	Low Income Needs Assessment (LINA) Study [3]	$ 78,000	$ 72,000	$ 150,000	$ -	$ -	$ -	$ 17,915	$ 17,915	$ 35,830	23%	25%	24%
13	Load Impact Evaluation Study [4]	$ 95,700	$ 69,300	$ 165,000	$ 3,594	$ 2,603	$ 6,197	$ 119,989	$ 86,889	$ 206,878	125%	125%	125%
14	Non Energy Benefits (NEB) Study [5]	$ 23,400	$ 21,600	$ 45,000	$ (8,529)	$ (7,873)	$ (16,402)	$ (8,529)	$ (7,873)	$ (16,402)	-36%	-36%	-36%
15	2017 Potential and Goals Study	$ 46,800	$ 43,200	$ 90,000	$ -	$ -	$ -	$ -	$ -	$ -	0%	0%	0%
16	Rapid Feedback Research and Analysis	$ 104,000	$ 96,000	$ 200,000	$ -	$ -	$ -	$ -	$ -	$ -	0%	0%	0%
17													
18	**Total Studies**	**$347,900**	**$302,100**	**$650,000**	**-$4,935**	**-$5,270**	**-$10,206**	**$129,375**	**$96,930**	**$226,305**	37%	32%	35%
19													

20 [1] D.17-12-009, Attachment 1 (modified D.16-11-022), OP.66 directed electric IOUs to file PCT pilot implementation plans by March 1, 2018. PG&E's AL 5242-E (filed March 1, 2018) has not yet been authorized and this pilot has not yet begun. D.16-11-022 authorized $250,000.

21 [2] PG&E proposed the CDWx pilot in its 2015-2017 ESA Application, authorized in D.16-11-022, OP.144. In December 2017, PG&E requested and was granted an extension to implement this pilot so that CSD could be included in it. This pilot will begin implementation in 2018.

22 [3] A contract for this statewide study was awarded in January 2018. SCE is the project manager. There has been no cross-billing.

23 [4] SCG is the contract manager of this co-funded statewide study. Cross-billing from SCG typically occurs quarterly.

24 [5] This statewide study was bid out on March 23, 2018, and a consultant has not yet been selected. SDG&E is the contract manager.

25

26 **Note:** Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

	A	B	C	D
1	**Energy Savings Assistance Program Table 7**			
2	**Homes Receiving Second Refrigerators and In-Home Energy Education Only**			
3	**Pacific Gas and Electric Company**			
4	**Through May 31, 2019**			
5				
6	**Measures**	**Units**	**Received Refrigerator**	**Not eligible for Refrigerator Due to Less than Six Occupants**
7	Second Refrigerators	Each	404	3,381
8				
9				
10				
11	**Measures**	**Units**	**Households that Only Received Energy Education**	
12	In-Home Energy Education	Home	2,253	
13				
14				
15				
16	**Households for My Energy/My Account Platform**			
17	**Opt-Out**	**Already Enrolled**	**Opt-In**	
18	3,939	29,810	3,633	
19				
20				
21				
22				
23	**Note:** Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.			

	A	B	C	D	E	F	G	H	I	J	K	L	M
1	**CARE Table 1 - CARE Program Expenses**												
2	**Pacific Gas and Electric Company**												
3	**Through May 31, 2019**												
4		**Authorized Budget**			**Current Month Expenses**			**Year to Date Expenses**			**% of Budget Spent YTD**		
5	**CARE Program:**	**Electric**	**Gas**	**Total**	**Electric**	**Gas**	**Total**	**Electric**	**Gas**	**Total**	**Electric**	**Gas**	**Total**
6	Outreach [6]	$ 7,661,248	$ 1,915,404	**$ 9,576,653**	$ 275,464	$ 68,866	**$ 344,330**	$ 2,165,017	$ 541,254	**$ 2,706,271**	28%	28%	28%
7	Processing / Certification Re-certification [6]	$ 1,671,036	$ 417,759	**$ 2,088,796**	$ 49,163	$ 12,291	**$ 61,454**	$ 246,581	$ 61,645	**$ 308,226**	15%	15%	15%
8	Post Enrollment Verification [6]	$ 1,399,035	$ 349,759	**$ 1,748,793**	$ 86,585	$ 21,646	**$ 108,232**	$ 360,786	$ 90,197	**$ 450,983**	26%	26%	26%
9	IT Programming [6]	$ 1,643,408	$ 410,852	**$ 2,054,261**	$ 32,753	$ 8,188	**$ 40,941**	$ 125,875	$ 31,469	**$ 157,344**	8%	8%	8%
10	Cooling Centers [6]	$ 149,521	$ -	**$ 149,521**	$ -	$ -	**$ -**	$ 82,200	$ -	**$ 82,200**	55%	0%	55%
11	Pilots/CHANGES Program [1][6]	$ 422,296	$ 105,574	**$ 527,869**	$ -	$ -	**$ -**	$ (12,880)	$ (3,220)	**$ (16,100)**	-3%	-3%	-3%
12	Studies [2][6]	$ 127,741	$ 31,935	**$ 159,676**	$ -	$ -	**$ -**	$ 20,088	$ 5,022	**$ 25,110**	16%	16%	16%
13	Regulatory Compliance [6]	$ 900,543	$ 225,136	**$ 1,125,679**	$ 18,132	$ 4,533	**$ 22,665**	$ 122,723	$ 30,681	**$ 153,403**	14%	14%	14%
14	General Administration [6]	$ 899,627	$ 224,907	**$ 1,124,533**	$ (12,876)	$ (3,219)	**$ (16,094)**	$ 252,146	$ 63,037	**$ 315,183**	28%	28%	28%
15	CPUC Energy Division	$ 102,400	$ 25,600	**$ 128,000**	$ -	$ -	**$ -**	$ -	$ -	**$ -**	0%	0%	0%
16													
17	**SUBTOTAL MANAGEMENT COSTS [3]**	**$ 14,976,855**	**$ 3,706,926**	**$ 18,683,781**	**$ 449,222**	**$ 112,306**	**$ 561,528**	**$ 3,362,536**	**$ 820,084**	**$ 4,182,620**	**22%**	**22%**	**22%**
18													
19	CARE Rate Discount [4]	$ 474,548,904	$ 118,637,226	**$ 593,186,130**	$ 35,385,719	$ 6,866,113	**$ 42,251,831**	$ 191,780,324	$ 68,353,744	**$ 260,134,068**	40%	58%	44%
20													
21	**TOTAL PROGRAM COSTS & CUSTOMER DISCOUNTS**	**$ 489,525,759**	**$ 122,344,152**	**$ 611,869,911**	**$ 35,834,941**	**$ 6,978,418**	**$ 42,813,359**	**$ 195,142,860**	**$ 69,173,828**	**$ 264,316,688**	**40%**	**57%**	**43%**
22													
23	Other CARE Rate Benefits												
24	- DWR Bond Charge Exemption				$ 1,719,183		$ 1,719,183	$ 9,467,622		$ 9,467,622			
25	- CARE PPP Exemption [5]				$ 3,518,636	$ 511,744	$ 4,030,380	$ 18,349,041	$ 5,065,191	$ 23,414,232			
26	- California Solar Initiative Exemption				$ (119,287)		$ (119,287)	$ (695,457)		$ (695,457)			
27	- kWh Surcharge Exemption						$ -			$ -			
28	Total Other CARE Rate Benefits				**$ 5,118,532**	**$ 511,744**	**$ 5,630,276**	**$ 27,121,206**	**$ 5,065,191**	**$ 32,186,397**			
29													
30	Indirect Costs	$ 725,051	$ 181,263	**$ 906,314**									
31													
32													
33	[1] Decision 15-12-047 transitioned from CHANGES pilot to CHANGES program and funding for the effort is captured herein.												
34	[2] Reflects the Annual Eligibility Estimates prepared by Athens Research on behalf of the utilities. This efforts was formerly referenced in Measurement and Evaluation.												
35	[3] Reflects the authorized funding per year in D.16-11-022 and D.17-12-009, and updated via PG&E Mid-Cycle Update Advice Letter 3990-G/5329-E, 3990-G-A/5329-E-A, 3990-G-B/5329-E-B.												
36	[4] Per D.02-09-021, PG&E is authorized to recover the full value of the discount through the CARE two-way balancing account on an automatic pass-through basis.												
37	[5] PPP Exemption - CARE customers are exempt from paying CARE program costs including PPP costs for CARE admin and the CARE surcharge.												
38	[6] Program authorized budget included employee benefits costs of $906,314 as authorized in the 2017 GRC Decision (D.) 17-05-013. Actual employee benefit burden costs have been included in the program monthly and YTD expenses.												
39													
40	**Note:** Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.												
41													

CARE Table 2 - Enrollment, Recertification, Attrition, & Penetration
Pacific Gas and Electric Company
Through May 31, 2019

2019	New Enrollment										Recertification				Attrition (Drop Offs)					Enrollment		Total CARE Participants	Estimated CARE Eligible	Penetration Rate % (W/X)
	Automatic Enrollment				Self-Certification (Income or Categorical)					Total New Enrollment (E+J)	Scheduled	Non-Scheduled (Duplicates)	Automatic	Total Recertification (L+M+N)	No Response[4]	Failed PEV	Failed Recertification	Other[5]	Total Attrition (P+Q+R+S)	Gross (K+O)	Net Adjusted (K-T)			
	Inter-Utility [1]	Intra-Utility [2]	Leveraging [3]	Combined (B+C+D)	Online	Paper	Phone	Capitation	Combined (F+G+H+I)															
January	0	3,462	0	3,462	13,979	4,234	1,044	113	19,370	22,832	30,095	8,634	8,933	47,662	n/a	3,173	6,114	11,021	20,308	70,494	2,524	1,378,527	1,446,414	95.3%
February	0	1,814	0	1,814	12,014	6,157	847	103	19,121	20,935	32,984	8,524	8,022	49,530	n/a	4,358	5,076	8,348	17,782	70,465	3,153	1,381,680	1,446,414	95.5%
March	0	3,679	0	3,679	12,089	6,228	846	69	19,232	22,911	25,815	8,877	21,538	56,230	n/a	2,676	6,484	12,197	21,357	79,141	1,554	1,383,234	1,446,414	95.6%
April	0	2,283	0	2,283	9,298	5,951	591	114	15,954	18,237	33,019	7,630	16,165	56,814	n/a	2,482	6,415	8,247	17,144	75,051	1,093	1,384,327	1,446,414	95.7%
May	0	2,473	0	2,473	8,275	3,289	499	86	12,149	14,622	34,700	6,331	11,666	52,697	n/a	4,441	6,240	12,819	23,500	67,319	-8,878	1,375,449	1,446,414	95.1%
June																								
July																								
August																								
September																								
October																								
November																								
December																								
YTD Total	**0**	**13,711**	**0**	**13,711**	**55,655**	**25,859**	**3,827**	**485**	**85,826**	**99,537**	**156,613**	**39,996**	**66,324**	**262,933**	**0**	**17,130**	**30,329**	**52,632**	**100,091**	**362,470**	**-554**	**1,375,449**	**1,446,414**	**95.1%**

[1] Enrollments via data sharing between the IOUs.
[2] Enrollments via data sharing between departments and/or programs within the utility.
[3] Enrollments via data sharing with programs outside the IOU that serve low-income customers.
[4] PG&E counts attrition due to no response in the Failed PEV and Failed Recertification columns, respectively.
[5] Includes customers who closed their accounts, requested to be removed, or were otherwise ineligible for the program.

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

	A	B	C	D	E	F	G	H	I
1	**CARE Table 3A - Post-Enrollment Verification Results (Model)**								
2	**Pacific Gas and Electric Company**								
3	**Through May 31, 2019**								
4	**Month**	**Total CARE Households Enrolled**	**Households Requested to Verify**	**% of CARE Enrolled Requested to Verify Total**	**CARE Households De-enrolled (Due to no response)**	**CARE Households De-enrolled (Verified as Ineligible)[1]**	**Total Households De-enrolled[2]**	**% De-enrolled through Post Enrollment Verification**	**% of Total CARE Households De-enrolled**
5	**January**	1,378,527	3,114	0.23%	2,471	127	2,598	83.43%	0.19%
6	**February**	1,381,680	2,641	0.19%	1,942	133	2,075	78.57%	0.15%
7	**March**	1,383,234	2,345	0.17%	1,632	143	1,775	75.69%	0.13%
8	**April**	1,384,327	2,398	0.17%					
9	**May**	1,375,449	2,563	0.19%					
10	**June**								
11	**July**								
12	**August**								
13	**September**								
14	**October**								
15	**November**								
16	**December**								
17	**YTD Total**	**1,375,449**	**13,061**	**0.95%**	**6,045**	**403**	**6,448**	**79.60%**	**0.47%**
18									
19	[1] Includes customers verified as over income or who requested to be de-enrolled.								
20	[2] Verification results are tied to the month initiated. Therefore, verification results may be pending due to the time permitted for a participant to respond.								
21									
22	**Note:** Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.								
23									
24									
25	**CARE Table 3B Post-Enrollment Verification Results (Electric-Only High Usage)**								
26	**Pacific Gas and Electric Company**								
27	**Through May 31, 2019**								
28	**Month**	**Total CARE Households Enrolled**	**Households Requested to Verify [1]**	**% of CARE Enrolled Requested to Verify Total**	**CARE Households De-enrolled (Due to no response)**	**CARE Households De-enrolled (Verified as Ineligible) [2]**	**Total Households De-enrolled [3]**	**% De-enrolled through HU Post Enrollment Verification**	**% of Total CARE Households De-enrolled**
29	**January**	1,378,527	2,859	0.21%	2,723	37	2,760	96.54%	0.20%
30	**February**	1,381,680	3,252	0.24%	3,112	51	3,163	97.26%	0.23%
31	**March**	1,383,234	1,334	0.10%	1,299	13	1,312	98.35%	0.09%
32	**April**	1,384,327	1,165	0.08%					
33	**May**	1,375,449	223	0.02%					
34	**June**								
35	**July**								
36	**August**								
37	**September**								
38	**October**								
39	**November**								
40	**December**								
41	**YTD Total**	**1,375,449**	**8,833**	**0.64%**	**7,134**	**101**	**7,235**	**97.18%**	**0.53%**
42									
43	[1] Includes all participants who were selected for high usage verification process. Closed accounts will not be tracked in Ineligible or De-enrolled data.								
44	[2] Includes customers verified as over income, who requested to be de-enrolled, did not reduce usage, or did not agree to be weatherized.								
45	[3] Verification results are tied to the month initiated and the high usage verification process allows customers 90 days to respond to the verification process. Each utility may have a different de-enrollment date due to billing cycle or other contributing factors.								
46									
47	**Note:** Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.								

	A	B	C	D	E	F	G
1	**CARE Table 4 - CARE Self-Certification and Self-Recertification Applications [1]**						
2	**Pacific Gas and Electric Company**						
3	**Through May 31, 2019**						
4		**Provided [2]**	**Received**	**Approved**	**Denied**	**Pending/Never Completed**	**Duplicates**
5	Total (Y-T-D)	3,919,664	187,062	174,276	11,394	1,392	39,996
6	Percentage[3]		100%	93%	6%	1%	21%
7							
8	[1] Includes sub-metered customers.						
9	[2] Includes number of applications provided via direct mail campaigns, call centers, bill inserts and other outreach methods. Because there are other means by which customers obtain applications which are not counted, this number is only an approximation.						
10	[3] Percentage of Received. Duplicates are also counted as Approved, so the total will not add up to 100%.						
11							
12	**Note:** Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.						
13							

	A	B	C	D	E	F	G	H	I	J
1	**CARE Table 5 - Enrollment by County**									
2	**Pacific Gas and Electric Company**									
3	**Through May 31, 2019**									
4	**County**	**Estimated Eligible Households**			**Total Households Enrolled**			**Penetration Rate**		
5		**Urban**	**Rural [1]**	**Total**	**Urban**	**Rural [1]**	**Total**	**Urban**	**Rural [1]**	**Total**
6	ALAMEDA	117,944	3	117,947	116,232	3	116,235	98.5%	113.5%	98.5%
7	ALPINE	0	187	187	0	6	6	n/a	3.2%	3.2%
8	AMADOR	1	4,841	4,842	0	4,264	4,264	0.0%	88.1%	88.1%
9	BUTTE	18,503	12,649	31,151	17,807	11,973	29,780	96.2%	94.7%	95.6%
10	CALAVERAS	41	7,309	7,350	26	5,120	5,146	64.2%	70.1%	70.0%
11	COLUSA	8	2,850	2,858	11	3,361	3,372	136.8%	117.9%	118.0%
12	CONTRA COSTA	79,633	11	79,644	84,988	3	84,991	106.7%	28.0%	106.7%
13	EL DORADO	6,858	6,041	12,898	5,234	5,404	10,638	76.3%	89.5%	82.5%
14	FRESNO	128,361	169	128,530	150,115	116	150,231	116.9%	68.6%	116.9%
15	GLENN	1	5,228	5,229	2	4,613	4,615	314.6%	88.2%	88.3%
16	HUMBOLDT	1	23,474	23,475	0	17,142	17,142	0.0%	73.0%	73.0%
17	KERN	39,953	55,868	95,820	43,147	63,619	106,766	108.0%	113.9%	111.4%
18	KINGS	101	8,219	8,320	117	8,938	9,055	115.4%	108.8%	108.8%
19	LAKE	1	13,159	13,159	2	12,231	12,233	268.7%	93.0%	93.0%
20	LASSEN	0	286	286	0	168	168	n/a	58.6%	58.6%
21	MADERA	14,051	6,813	20,863	16,514	5,286	21,800	117.5%	77.6%	104.5%
22	MARIN	18,400	0	18,400	12,038	0	12,038	65.4%	n/a	65.4%
23	MARIPOSA	17	2,962	2,980	12	2,153	2,165	68.6%	72.7%	72.7%
24	MENDOCINO	6	12,555	12,561	6	10,150	10,156	101.3%	80.8%	80.9%
25	MERCED	18,641	19,055	37,697	19,389	20,425	39,814	104.0%	107.2%	105.6%
26	MONTEREY	34,203	4,411	38,614	36,315	6,184	42,499	106.2%	140.2%	110.1%
27	NAPA	9,866	0	9,866	10,445	0	10,445	105.9%	0.0%	105.9%
28	NEVADA	11	11,372	11,382	1	9,258	9,259	9.5%	81.4%	81.3%
29	PLACER	20,200	9,291	29,490	11,949	7,554	19,503	59.2%	81.3%	66.1%
30	PLUMAS	82	2,519	2,600	9	1,732	1,741	11.0%	68.8%	67.0%
31	SACRAMENTO	127,290	0	127,290	94,591	0	94,591	74.3%	n/a	74.3%
32	SAN BENITO	100	4,192	4,292	60	4,810	4,870	60.0%	114.7%	113.5%
33	SAN BERNARDINO	43	303	346	32	239	271	74.3%	78.8%	78.2%
34	SAN FRANCISCO	66,810	0	66,810	61,095	0	61,095	91.4%	n/a	91.4%
35	SAN JOAQUIN	74,066	8,165	82,231	78,063	8,625	86,688	105.4%	105.6%	105.4%
36	SAN LUIS OBISPO	10,603	17,215	27,817	4,756	12,330	17,086	44.9%	71.6%	61.4%
37	SAN MATEO	42,086	0	42,086	32,154	0	32,154	76.4%	n/a	76.4%
38	SANTA BARBARA	16,161	1,364	17,525	16,952	706	17,658	104.9%	51.8%	100.8%
39	SANTA CLARA	98,059	3,697	101,756	95,129	2,789	97,918	97.0%	75.4%	96.2%
40	SANTA CRUZ	24,696	6	24,701	19,651	1	19,652	79.6%	18.1%	79.6%
41	SHASTA	11,441	10,518	21,959	9,567	8,565	18,132	83.6%	81.4%	82.6%
42	SIERRA	4	308	312	2	116	118	52.7%	37.6%	37.8%
43	SISKIYOU	0	16	16	0	5	5	n/a	31.1%	31.1%
44	SOLANO	36,710	0	36,710	41,498	0	41,498	113.0%	n/a	113.0%
45	SONOMA	42,357	2,216	44,573	37,172	2,478	39,650	87.8%	111.8%	89.0%
46	STANISLAUS	29,032	26,325	55,357	24,270	22,682	46,952	83.6%	86.2%	84.8%
47	SUTTER	11,342	0	11,342	13,260	0	13,260	116.9%	0.0%	116.9%
48	TEHAMA	12	12,425	12,437	10	11,232	11,242	82.6%	90.4%	90.4%
49	TRINITY	0	778	778	0	280	280	n/a	36.0%	36.0%
50	TULARE	756	8,531	9,287	338	9,342	9,680	44.7%	109.5%	104.2%
51	TUOLUMNE	0	8,873	8,873	0	6,804	6,804	0.0%	76.7%	76.7%
52	YOLO	23,949	1	23,950	20,151	1	20,152	84.1%	147.9%	84.1%
53	YUBA	9,697	117	9,814	11,520	111	11,631	118.8%	94.7%	118.5%
54	**Total**	**1,132,096**	**314,318**	**1,446,414**	**1,084,630**	**290,819**	**1,375,449**	**95.8%**	**92.5%**	**95.1%**
55										
56	[1] "Rural" includes ZIP Codes classified as such by the Goldsmith modification that was developed to identify small									
57	towns and rural areas within large metropolitan counties. ZIP Codes not defined as rural are classified as urban.									
58										
59	**Note:** Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.									

	A	B	C	D	E	F	G	H
1	**CARE Table 6 - Recertification Results**							
2	**Pacific Gas and Electric Company**							
3	**Through May 31, 2019**							
4	**Month**	**Total CARE Households**	**Households Requested to Recertify [1]**	**% of Households Total (C/B)**	**Households Recertified [2]**	**Households De-enrolled [3]**	**Recertification Rate % [4] (E/C)**	**% of Total Households De-enrolled (F/B)**
5	January	1,378,527	19,458	1.4%	13,043	6,415	67.03%	0.47%
6	February	1,381,680	18,634	1.3%	12,394	6,240	66.51%	0.45%
7	March	1,383,234	22,621	1.6%				
8	April	1,384,327	16,935	1.2%				
9	May	1,375,449	18,383	1.3%				
10	June							
11	July							
12	August							
13	September							
14	October							
15	November							
16	December							
17	**YTD**	**1,375,449**	**96,031**	**6.98%**	**25,437**	**12,655**	**66.78%**	**0.92%**
18								
19	[1] Excludes count of customers recertified through the probability model.							
20	[2] Recertification results are tied to the month initiated and the recertification process allows customers 90 days to respond to the recertification request. Results may be pending due to the time permitted for a participant to respond.							
21	[3] Includes customers who did not respond or who requested to be de-enrolled.							
22	[4] Percentage of customers recertified compared to the total participants requested to recertify in that month.							
23								
24	**Note:** Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.							

	A	B	C	D	E	F	G
1	**CARE Table 7 - Capitation Contractors[1]**						
2	**Pacific Gas and Electric Company**						
3	**Through May 31, 2019**						
4	**Contractor**	**Contractor Type (Check one or more if applicable)**				**Total Enrollments**	
5							
6		**Private**	**CBO**	**WMDVBE**	**LIHEAP**	**Current Month**	**Year-to-Date**
7	ACC Senior Services		x			1	10
8	Amador-Tuolumne Community Action Agency		x		x	4	24
9	Arriba Juntos		x			0	0
10	Breathe California Central Coast		x			0	0
11	Breathe California of the Bay Area		x			0	1
12	Catholic Charities Diocese of Fresno		x			3	8
13	Central California Legal Services, Inc.		x			0	0
14	Central Coast Energy Services, Inc.		x		x	18	95
15	Cesar A Moncada DBA Moncada Outreach		x			0	15
16	Chinese Newcomers Service Center		x			5	13
17	Community Action Marin		x		x	1	3
18	Community Action Partnership of Madera County		x		x	5	27
19	Community Resource Project, Inc.		x		x	9	51
20	County of San Joaquin		x		x	15	51
21	Dignity Health		x			0	0
22	Disability Resource Agency for Independent Living		x			0	0
23	Filipino American Development Foundation		x			0	0
24	Good Samaritan Family Resource Center of San Francisco		x			1	5
25	Heritage Institute for Family Advocacy		x			0	36
26	Hip Housing Human Investment Project, Inc.		x			0	1
27	Housing Authority of the City of Fresno		x			0	1
28	Housing Authority of the County of Kern		x			0	0
29	KidsFirst		x			0	0
30	Kings Community Action Organization, Inc.		x		x	0	0
31	Madera Coalition for Community Justice		x			1	11
32	Marin Center for Independent Living		x			1	1
33	Merced County Community Action Agency		x		x	4	16
34	Oakland Citizens Committee for Urban Renewal		x			2	4
35	Project Access, Inc		x			0	1
36	Redwood Community Action Agency		x		x	4	56
37	Resources for Independece Central Valley		x			0	0
38	Rising Sun Energy Center		x			0	0
39	Sacred Heart Community Service		x		x	8	36
40	Self-Help for the Elderly		x			4	18
41	Southeast Asian Community Center		x			0	0
42	Suscol Intertribal Council		x			0	0
43	Tri-County Independent Living Center		x			0	0
44	UpValley Family Centers		x			0	1
45	West Valley Community Services		x			0	0
46	Yolo County Housing Authority		x			0	0
47	Yolo Family Resource Center (Empower Yolo)		x			0	0
48	**Total Enrollments**					**86**	**485**
49							
50	[1] All capitation contractors with current contracts are listed regardless of whether they have signed up customers or submitted invoices this year.						
51							
52	**Note:** Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.						

	A	B	C	D	E	F	G	H	I
1	**CARE Table 8 - Households as of Month-End**								
2	**Pacific Gas and Electric Company**								
3	**Through May 31, 2019**								
4	**Month**	**Gas and Electric**	**Gas Only**	**Electric Only**	**Total**	**Eligible Households**	**Penetration**	**% Change**	**Total Residential Accounts [1]**
5	January	825,366	217,143	336,018	1,378,527	1,446,414	95.3%	0.18%	5,507,346
6	February	826,651	218,125	336,904	1,381,680	1,446,414	95.5%	0.23%	5,507,346
7	March	829,681	217,132	336,421	1,383,234	1,446,414	95.6%	0.11%	5,507,346
8	April	830,605	216,319	337,403	1,384,327	1,446,414	95.7%	0.08%	5,507,346
9	May	824,536	215,190	335,723	1,375,449	1,446,414	95.1%	-0.64%	5,507,346
10	June								
11	July								
12	August								
13	September								
14	October								
15	November								
16	December								
17									
18	[1] Data represents total residential electric and gas households. This includes sub-metered households.								
19									
20	**Note**: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.								

	A	B	C	D	E
1	**CARE Program Table 9 - Expenditures for Pilots/CHANGES Program**				
2	**Pacific Gas and Electric Company**				
3	**Through May 31, 2019**				
4	**2019**	**Authorized 2019 Budget**	**Current Month Expenses**	**Expenses Since Jan. 1, 2019**	**% of 2018 Budget Expensed**
5		**Total**	**Total**	**Total**	**Total**
6					
7	CHANGES Program	$ 527,869	$ -	$ (16,100)	-3%
8					
9					
10	**Total**	**$ 527,869**	**$ -**	**$ (16,100)**	**-3%**
11					
12					
13	[1] Decision 15-12-047 transitioned from CHANGES pilot to CHANGES program and funding for the effort is captured herein.				
14					
15					
16	**Note**: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.				
17					

	A	B
1	**CARE Table 10 - CHANGES Monthly Summary of Ratepayers Provided Education, Needs Assistance and Dispute Resolution Services**	
2	**Pacific Gas and Electric Company**	
3	**Reporting Period April 2019[1]**	
4	**No. of attendees at education sessions**	**3,065**
5	**Disputes**	
6	Add Level Pay Plan	0
7	Assisted with CARE Re-Certification/Audit	3
8	Changed 3rd party Company/Gas Aggregation	47
9	Changed 3rd Party Electricity Aggregation	17
10	Medical Baseline Application	5
11	Refer to Energy Assistance Programs	22
12	Request Meter Service or Testing	2
13	Request Bill Adjustment	7
14	Request Customer Service Visit	3
15	Schedule Energy Audit	0
16	Payment Extension	6
17	Payment Plan	20
18	Solar	1
19	Stop Disconnection	44
20	Time of Use	0
21	Wildfire Related Issue	0
22	**Total disputes**	**177**
23		
24	**Customers receiving Needs Assistance**	
25	Add Level Pay Plan	1
26	Assisted with CARE Re-Certification/Audit	0
27	Assisted with Changes to Account	26
28	Energy Efficiency Tool	0
29	Assisted High Energy User with CARE Doc Submission	0
30	Assisted with Reconnection	1
31	Billing Language Changed	13
32	Consumer Education Only	0
33	Electricity Aggregation	16
34	Energy Alerts	0
35	Energy Assistance Fund (SCE)	0
36	Energy Assistance Fund (PG&E)	0
37	Enrolled in Demand Response Programs	0
38	ESAP	7
39	Gas Assistance Fund (SCG)	0
40	HEAP	95
41	Medical Baseline	9
42	Neighbor to Neighbor (SDG&E)	0
43	REACH	0
44	Reported Safety Problem	1

	A	B
45	Reported Scam	0
46	Set Up 3rd Party Notification	0
47	Set Up New Account	6
48	Payment Extension	7
49	Payment Plan	15
50	Wildfire Related Issue	0
51	**Total Needs Assistance**	**197**
52		
53		
54	**Education:** Education sessions were held in a mix of one on one, and group sessions. Education materials are available as fact sheets on the CPUC Website: http://consumers.cpuc.ca.gov/team_and_changes/	
55	**Disputes & Needs Assistance** - Support was provided in the following languages: Arabic, Cambodian, Cantonese, Dari, English, Hmong, Japanese, Korean, Laotian, Portuguese, Spanish, Tagalog, Vietnamese.	
56	[1]There is a one-month lag behind the current reporting month. This data was provided by CHANGES contractor, Self Help for the Elderly, via CSID.	
57	* Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.	
58		

	A	B	C	D	E	F	G
1	**CARE Table 11 CHANGES Group Customer Assistance Sessions [1]**						
2	**Pacific Gas and Electric Company**						
3	**February 1, 2019 Through April 30, 2019**						
4				**Session Logistics**			
5	**Date[2]**	**Session Language**	**Description of Service Provided (e.g. utility bill assistance, utility bill dispute resolution, and other energy related issues)**	**# of Sessions**	**Length (Hours)[3]**	**Number of Attendees**	**Description of Information / Literature Provided**
6	N/A	Arabic	Avoiding Disconnection	1	N/A	3	CHANGES Ed Handout
7	N/A	Cantonese	Avoiding Disconnection	14	N/A	234	CHANGES Ed Handout
8	N/A	Dari	Avoiding Disconnection	7	N/A	76	CHANGES Ed Handout
9	N/A	English	Avoiding Disconnection	3	N/A	89	CHANGES Ed Handout
10	N/A	English –	Avoiding Disconnection	15	N/A	345	CHANGES Ed Handout
11		Native American					
12	N/A	Pashto	Avoiding Disconnection	1	N/A	4	CHANGES Ed Handout
13	N/A	Portuguese	Avoiding Disconnection	1	N/A	43	CHANGES Ed Handout
14	N/A	Russian	Avoiding Disconnection	1	N/A	3	CHANGES Ed Handout
15	N/A	Spanish	Avoiding Disconnection	25	N/A	649	CHANGES Ed Handout
16	N/A	Vietnamese	Avoiding Disconnection	4	N/A	344	CHANGES Ed Handout
17	**Total**			**72**		**1,790**	
18	N/A	Cantonese	CARE/FERA and Other Assistance Programs	7	N/A	119	CHANGES Ed Handout
19	N/A	Cambodian	CARE/FERA and Other Assistance Programs	1	N/A	15	CHANGES Ed Handout
20	N/A	Dari	CARE/FERA and Other Assistance Programs	4	N/A	30	CHANGES Ed Handout
21	N/A	English	CARE/FERA and Other Assistance Programs	14	N/A	74	CHANGES Ed Handout
22	N/A	English – Native American	CARE/FERA and Other Assistance Programs	26	N/A	736	CHANGES Ed Handout
23	N/A	Korean	CARE/FERA and Other Assistance Programs	1	N/A	10	CHANGES Ed Handout
24	N/A	Hmong	CARE/FERA and Other Assistance Programs	2	N/A	2	CHANGES Ed Handout
25	N/A	Portuguese	CARE/FERA and Other Assistance Programs	3	N/A	258	CHANGES Ed Handout
26	N/A	Spanish	CARE/FERA and Other Assistance Programs	38	N/A	873	CHANGES Ed Handout
27	N/A	Vietnamese	CARE/FERA and Other Assistance Programs	2	N/A	122	CHANGES Ed Handout
28	**Total**			**98**		**2,239**	
29	N/A	Cantonese	Electric and Natural Gas Safety	7	N/A	137	CHANGES Ed Handout
30	N/A	Dari	Electric and Natural Gas Safety	4	N/A	25	CHANGES Ed Handout
31	N/A	English – Native American	Electric and Natural Gas Safety	1	N/A	35	CHANGES Ed Handout
32	N/A	Portuguese	Electric and Natural Gas Safety	1	N/A	55	CHANGES Ed Handout
33	N/A	Spanish	Electric and Natural Gas Safety	10	N/A	207	CHANGES Ed Handout
34	N/A	Vietnamese	Electric and Natural Gas Safety	2	N/A	130	CHANGES Ed Handout
35	**Total**			**25**		**589**	
36	N/A	Cantonese	Energy Conservation	3	N/A	69	CHANGES Ed Handout
37	N/A	Dari	Energy Conservation	4	10	21	CHANGES Ed Handout
38	N/A	English	Energy Conservation	7	N/A	17	CHANGES Ed Handout
39	N/A	Hmong	Energy Conservation	5	N/A	62	CHANGES Ed Handout
40	N/A	Kinyarwanda	Energy Conservation	1	N/A	1	CHANGES Ed Handout
41	N/A	Portuguese	Energy Conservation	1	N/A	42	CHANGES Ed Handout
42	N/A	Spanish	Energy Conservation	24	N/A	436	CHANGES Ed Handout
43	**Total**			**45**		**648**	
44	N/A	Cantonese	Gas Aggregation	4	N/A	122	CHANGES Ed Handout
45	N/A	Dari	Gas Aggregation	2	N/A	12	CHANGES Ed Handout
46	N/A	English	Gas Aggregation	6	N/A	16	CHANGES Ed Handout
47	N/A	Hindi	Gas Aggregation	1	N/A	6	CHANGES Ed Handout
48	N/A	Hmong	Gas Aggregation	2	N/A	13	CHANGES Ed Handout
49	N/A	Portuguese	Gas Aggregation	2	N/A	89	CHANGES Ed Handout
50	N/A	Spanish	Gas Aggregation	31	N/A	437	CHANGES Ed Handout
51	N/A	Tagalog	Gas Aggregation	1	N/A	2	CHANGES Ed Handout
52	N/A	Vietnamese	Gas Aggregation	3	N/A	137	CHANGES Ed Handout
53	**Total**			**52**		**834**	
54	N/A	Cambodian	High Energy Use	1	N/A	19	CHANGES Ed Handout
55	N/A	Cantonese	High Energy Use	4	N/A	127	CHANGES Ed Handout
56	N/A	Dari	High Energy Use	5	N/A	26	CHANGES Ed Handout
57	N/A	Hmong	High Energy Use	1	N/A	12	CHANGES Ed Handout
58	N/A	Spanish	High Energy Use	7	N/A	107	CHANGES Ed Handout
59	N/A	Vietnamese	High Energy Use	3	N/A	115	CHANGES Ed Handout
60	**Total**			**21**		**406**	
61	N/A	Cantonese	Level Pay Plan	4	N/A	89	CHANGES Ed Handout
62	N/A	Dari	Level Pay Plan	3	N/A	24	CHANGES Ed Handout
63	N/A	English	Level Pay Plan	1	N/A	3	CHANGES Ed Handout
64	N/A	Portuguese	Level Pay Plan	1	N/A	56	CHANGES Ed Handout
65	N/A	Spanish	Level Pay Plan	12	N/A	387	CHANGES Ed Handout
66	N/A	Vietnamese	Level Pay Plan	2	N/A	134	CHANGES Ed Handout
67	**Total**			**23**		**693**	
68	N/A	Cantonese	Understanding Your Bill	7	N/A	184	CHANGES Ed Handout

	A	B	C	D	E	F	G
69	N/A	Dari	Understanding Your Bill	3	N/A	20	CHANGES Ed Handout
70	N/A	English	Understanding Your Bill	6	N/A	78	CHANGES Ed Handout
71	N/A	English – Native American	Understanding Your Bill	12	N/A	463	CHANGES Ed Handout
72	N/A	Korean	Understanding Your Bill	14	N/A	411	CHANGES Ed Handout
73	N/A	Portuguese	Understanding Your Bill	2	N/A	161	CHANGES Ed Handout
74	N/A	Spanish	Understanding Your Bill	24	N/A	664	CHANGES Ed Handout
75	N/A	Vietnamese	Understanding Your Bill	4	N/A	259	CHANGES Ed Handout
76	**Total**			**72**		**2,240**	
77	**Year-to-Date**		**January 1, 2019 through April 30, 2019**	**408**	**Quarter Total**	**9,439**	
78							
79							
80	[1] This table was provided by CHANGES contractor, Self Help for the Elderly, via CSID. This table was edited and reformatted						
81	from its original version in order to have a more consistent appearance and format with existing SDG&E tables.						
82	The data is reported quarterly						
83	[2] Date of the workshops not available.						
84	[3] Contractor states all sessions last at least 30 minutes.						
85							
86	**Note:** Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.						
87	**Note:** Information not provided by contractor						
88							