BEFORE THE PUBLIC UTILITIES COMMISSION
OF THE STATE OF CALIFORNIA

Application of Southern California Edison Company (U 338-E) for Approval of its Energy Savings Assistance and California Alternate Rates for Energy Programs and Budgets for Program Years 2015-2017.	Application 14-11-007 (Filed November 18, 2014)
And Related Matters.	Application 14-11-009 Application 14-11-010 Application 14-11-011

MONTHLY REPORT OF PACIFIC GAS AND ELECTRIC COMPANY (U 39 M) ON LOW INCOME ASSISTANCE PROGRAMS FOR MARCH 2020

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Dated: April 21, 2020

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MONTHLY REPORT OF PACIFIC GAS AND ELECTRIC COMPANY (U 39 M) ON LOW INCOME ASSISTANCE PROGRAMS FOR MARCH 2020

In accordance with Ordering Paragraph 17 of Decision 01-05-033, Pacific Gas and Electric Company hereby submits its attached monthly status report on the results of its Energy Savings Assistance Program and CARE Program efforts, showing results through March 2020.

Respectfully Submitted,

JENNIFER REYES LAGUNERO

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Energy Savings Assistance (ESA) and California Alternate Rates for Energy (CARE)

Program Monthly Report for March 2020

Pacific Gas and Electric Company
04/21/2020

PACIFIC GAS AND ELECTRIC COMPANY

Energy Savings Assistance Program and
California Alternate Rates for Energy Program
Monthly Report for March 2020

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PACIFIC GAS AND ELECTRIC COMPANY

Energy Savings Assistance Program and
California Alternate Rates for Energy Program
Monthly Report for March 2020

This Monthly Report complies with low income reporting requirements established in Decision (D.) 16-12-022 as modified by D.17-12-009, and with all reporting and program evaluation requirements previously established for the California Alternate Rates for Energy (CARE) and Energy Savings Assistance (ESA) Programs. The investor owned utilities worked with Energy Division staff to revise reporting tables and formats in compliance with the mandates of D. 16-12-022 and now use the resulting Energy Division-approved monthly reporting format for 2017-2020 ESA and CARE programs, beginning with the report for January 2018.

1. Energy Savings Assistance (ESA) Program Summary

The ESA Program provides free home weatherization, energy-efficient appliances and energy education services to income-qualified PG&E customers[1] throughout Pacific Gas & Electric Company's (PG&E or the Company) service. The 2017-2020 ESA Program[2] continues as a resource program emphasizing long-term and enduring energy savings, serving all willing and eligible low income customer populations by providing all feasible ESA Program measures at no cost to the customer through a direct-install approach. All housing types are eligible to participate, and the ESA Program is available to both homeowners and renters.

1.1 Energy Savings Assistance Program Overview

1.1.1 Provide a summary of the Energy Savings Assistance Program elements:

Energy Savings Assistance Program Summary			
2020	**Authorized / Planning Assumptions**	**Year-to-Date Actual**	**YTD %**
Budget[a]	$185,123,470	$41,515,489	22%
Homes Treated[b]	104,222	26,127	16%
kWh Saved[c]	N/A	14,365,997	
kW Demand Reduced[c]	N/A	1,851	
Therms Saved[c]	N/A	(31,842)	

[1] To qualify for the ESA Program, a residential customer's household income must be at or below 200 percent of Federal Poverty Guidelines, as required in D.05-10-044.
[2] Authorized in D.16-12-022 as modified by D.17-12-009. The 2017-2020 ESA Program continues to follow the policy and guidance outlined in D.07-12-051, which required the IOUs to offer all eligible customers the opportunity to participate in the Program, and to offer participants all cost-effective energy efficiency measures by 2020.

[a]Authorized budget has been updated with midcycle request as per approval from AL 3990-G/5329-E A/B.
[b]Adopted Number of Homes to be Treated as per D.17-12-009. Total includes both First Touch and Re-Treated homes. First Touch Homes are homes that have not participated in the ESA Program since 2002. Retreated Homes are homes that were previously treated since 2002. Only First Touch Homes count toward the programmatic goal of treating all willing and eligible customers by the end of 2020. These are shown on ESA Table 2.
[c]YTD savings have been updated to reflect new ex ante savings from the 2019 Impact Evaluation.

On March 20, 2020 due to the COVID-19 local and state shelter-in-place orders, PG&E enacted changes to its ESA program activities across its service territory. PG&E suspended all face-to-face interaction including customer outreach, enrollment, and installations, except as noted below:

- Repair and replacement of water heaters and furnaces, which are critical to customer health and safety
- Mandatory post-installation safety inspections stemming from furnace replacements
- Warranty issues pertaining to certain appliances (e.g., refrigerators)
- Follow-up visits to mitigate hazardous inspection fails

PG&E coordinated closely with its ESA program implementers and contractors, and California Public Utilities Commission (CPUC) Energy Division to institute these program changes. PG&E will continue to coordinate with its implementers, contractors, Energy Division and other stakeholders to revisit this suspension as the COVID-19 emergency progresses.

As a way to continue momentum of the ESA program and help its income qualified customers throughout the COVID-19 emergency, PG&E worked with its ESA program implementers to test a virtual enrollment process designed to identify potential customers, conduct enrollments, and provide energy education. PG&E plans to continue testing the virtual enrollment process throughout the shelter in place period.

1.2 ESA Program Customer Outreach and Enrollment Update

1.2.1 Provide a summary of the Energy Savings Assistance Program outreach and enrollment strategies deployed this month.

In March 2020, PG&E continued to receive strong customer response to a direct marketing campaign deployed on December 28, 2019 to 100,000 CARE-enrolled customers whose homes have not yet been treated by the ESA Program. Through March 31, 2020 the campaign has generated 12,918 leads. This campaign used the same creative from the fourth quarter of 2019 as shown below.

(double-sided English/Spanish)

PG&E continued to deploy the CARE welcome kit to customers who are newly enrolled in the CARE program. Since January 2018, PG&E has included a personalized pre-filled response form for the ESA Program. Customers who wish to participate have completed the form and returned it to PG&E, generating a strong response.

PG&E received 547 applications from the welcome kit in March 2020.

PG&E continued the monthly digital newsletter targeting customers with a high propensity for eligibility in CARE and ESA Program with the purpose of building awareness for both programs.

PG&E participated in a segment with KFTV's morning show Despierta Valle Central. During the segment, PG&E presented winter energy savings tips including recommended heater temperature, opting to wash with cold water, and lowering temperature on water heater. PG&E also encouraged customers to do a home energy check up to see how they can further save on energy costs. Finally, PG&E promoted

the ESA Program, highlighting program benefits and explaining the application process. The segment appeared on March 3 during the 6 a.m. hour of the show. Despierta Valle Central "Wake up Central Valley" is a daily morning show (Monday-Friday 5-7 am.) and has been on air for 25 years. It is hosted by Lupita Lomeli, a Hispanic icon in the Central Valley. This morning magazine show is a trusted community partner seen as an information center for residents in and around the Central Valley. Despierta Valle Central reaches an average of 18,000 viewers, ages 18+, Monday through Friday 5-7AM in the Fresno-Visalia DMA.

1.2.2 Additional Activities

CARE Discounts Removed: The ESA program systematically removes CARE customers who apply for ESA and are proven to be over income. This excludes customers who have qualified for CARE due to the COVID-19 pandemic. The table below is a summary CARE discounts removed as of March 2020.

CARE Discounts Removed
2020 Year-to-Date Actual
86

New Contractors and Community-Based Organizations (CBOs): In March 2020, PG&E had no new contractors or CBOs join the ESA program.

1.3 Leveraging Success Evaluation, Including California State Department of Community Services and Development (CSD)

1.3.1 Please provide a status of the leveraging effort with CSD. What new steps or programs have been implemented? What was the result in terms of new enrollments?

LIHEAP Energy Star® Refrigerator Installations: Through March 2020, 2 refrigerators have been installed through LIHEAP leveraging.

CSD Data Sharing: PG&E will continue to share data with CSD, as requests are made.

Low Income Weatherization Program (LIWP) (MF) Leveraging: There was no measure being installed through LIWP (MF) leveraging through March 2020.

1.4 Workforce Education & Training

1.4.1 Please summarize efforts to improve and expand the ESA Program workforce education and training. Describe steps taken to hire and train low income workers and how such efforts differ from prior program years.

Contractors are encouraged to hire local workers in the communities in which they work to implement the ESA Program. All contractors and subcontractors responsible

for implementing the ESA Program are trained at the PG&E Energy Training Center (ETC) in Stockton, California. The following chart summarizes workforce education and training activities as of March 2020.

Workforce Education & Training Summary	
	Year-to-Date
Attendees	194
Sessions	13
Student Days	307
NGAT Sessions	3
NGAT Students	31
NGAT Student Days	124

1.5 Miscellaneous

Energy Education-Only to ESA Qualifying Customers

To date in 2020, PG&E has provided energy education-only to 2,506 households.

Water-Energy Coordination Program

At the end of the first quarter (Q1) 2020, the program had 10 water agency districts participating in the Water-Energy Coordination Program. The program is on track to meet a goal of 14 agencies under contract by end of year.

In March 2020, PG&E has suspended face-to-face interactions, and thus installations, due to the COVID-19 shelter-in-place orders. Program activities will resume as soon as shelter-in-place orders are lifted.

Sonoma Water Sanitation Districts Board of Directors approved the contract for the toilet direct install program, but program launch has been delayed. The City of Fresno Water Division has also agreed to partner on the collaborative toilet direct install program and their contract was scheduled to be fully executed by March of 2020. However, due to COVID-19, it has not yet been approved by the City Council. The project is expected to be added to City Council's agenda for review in May. East Bay Municipal Utilities District (EBMUD) pilot program ended; a proposal for a full-scale program was provided. Contract negotiations are currently on hold.

Tribal Penetration and Consultation Plans Status

During March 2020, PG&E followed up on the email communication sent in February with offers of in-person meetings, webinars or phone call consultations to the tribal communities who had not been contacted previously regarding PG&E low income assistance programs.

At the end of March, this follow up resulted in three in-person meetings with Hoopa, Karuk, Table Bluff aka Wiyot, and four webinars with Manchester Point, Ione, Berry Creek and

Coyote Valley. Webinars became primary due to the COVID-19 shelter-in-place order. See table below for summary of outreach and list of all tribes.

Table 1: Summary of outreach as of March 2020. [a]

TRIBAL OUTREACH STATUS	In Person Meeting	Webinar 2020	Materials Sent	Email Outreach 2020
Berry Creek Rancheria of the Tyme-Maiou Tribe	(NC) 2019	March		February
Big Lagoon				February
Big Sandy Rancheria of Western Mono Indians of California	(SF) 2019			February
Big Valley Rancheria			Yes	February
Blue Lake Rancheria				February
Cahto Indians of the Laytonville Rancheria	2019			
Chicken Ranch Rancheria of Me-Wuk Indians of California				February
Cloverdale				February
Cold Springs Rancheria of Mono Indians	(SF) 2019	February		
Colusa Rancheria				February
Cortina Indian Rancheria				February
Coyote Valley		March		February
Dunlap Band of Mono (non Federally-Recognized)	(SF) 2019			
Dry Creek				March
Enterprise Rancheria				February
Grindstone Rancheria of Wintun-Wailaki Indians			2019	
Guidiville Rancheria of California	(NC) 2019			
Greenville Rancheria				February
Habematolel Pomo of Upper Lake	2019			
Hoopa Valley Tribe	2020 March			February
Hopland Band of Pomo Indians	2019			
Ione Band of Miwok		March		March
Jackson Rancheria				March
Karuk	2020 March			February
Manchester Band of Pomo Indians	(NC) 2019	March		February
Mechoopda			Yes	February
Middletown				February
Mooretown Rancheria of Maidu Indians	(NC) 2019			February
North Fork Mono (non Federally-Recognized)	(SF) 2019			
North Fork Rancheria of Mono Indians	(SF) 2019	January		
Paskenta				February
Picayune				February
Pinoleville Pomo Nation			2019	
Pit River				February
Redding Rancheria				February
Redwood Valley Rancheria of Pomo Indians	2019			
Robinson Rancheria of Pomo Indians			2019	

Rohnerville Rancheria				February
Round Valley Indian Tribe	2019			
Rumsey aka Yocha Dehe Wintun				February
Santa Rosa Rancheria				February
Santa Ynez				February
Scotts Valley				February
Sherwood Valley Rancheria of Pomo Indians	2019			
Shingle Springs Rancheria				February
Stewarts Point aka Kashia				February
Sulphur Bank aka Elem				February
Table Bluff aka Wiyot	2020 March			February
Table Mountain Rancheria				February
Trinidad Rancheria				February
Tuolumne Me-Wuk Tribe	2019			February
United Auburn Indian Community/Auburn Rancheria	2019			
Yurok Tribe	2019			

[a]The blue lines in the table above represent the 11 priority tribes. "NC" represents the meeting held by Northern Circle Indian Housing Authority. "SF" represents the Sierra Tribal Forum held in Yosemite.

The wrap-up presentation for the focused project work with the Yurok tribe is complete, but presentation to CPUC has been delayed due to other priorities. PGE& hopes to present the key findings, lessons learned and recommendations in the second quarter (Q2) 2020.

PG&E has a commitment from the Hoopa Tribe to participate in a similar customized outreach and home assessment project this spring/summer, but timing and execution is being impacted by the current shelter-in-place order.

As of March 2020, the penetration rate for homes treated was 57 percent of the estimated number of ESA-eligible customers living on tribal lands in PG&E's service area. PG&E updates the penetration rate every quarter.

ESA Program Pilots

Programmable Communicating Thermostat (PCT) Pilot: The California Public Utilities Commission (CPUC) Energy Division held a webinar on March 17, 2020 to present pilot findings and answer stakeholder questions. The pilot final report, incorporating survey findings and data analysis results, was published in March 2020.[3]

ESA Program Studies

For March 2020, PG&E has no updates to report on the Low Income Needs Assessment (LINA) study or the Non-Energy Benefits (NEB) study. Work on these studies continues to progress.

[3] Evergreen Economics. Evaluation of the California Statewide Smart Thermostat Time of Use Pilot. March 2020. See: https://pda.energydataweb.com/#!/documents/2359/view [CALMAC Study ID CPU0202.01]

Multifamily Common Area Measures (CAM)

In March 2020, ESA CAM implementors completed 64 building audits. Year-to-date multifamily CAM metrics are as follows:

ESA MF CAM	
Number of Buildings Enrolled	249
Number of Buildings Audited	567
Number of Buildings Treated	1

From 2017 through March 2020, PG&E's ESA team has spent a total of $3,575,965 on all multifamily activities including CAM implementation and multifamily SPOC initiatives.

On March 20, 2020, PG&E suspended multifamily CAM activities that involve face-to-face interactions due to the COVID-19 outbreak and the various local and state shelter-in-place orders. PG&E will revisit this suspension as the COVID-19 emergency progresses. PG&E anticipates that, once shelter-in-place orders are lifted, activity for the rest of the year will include CAM property lead cultivation, engagement, and audits, stakeholder engagement, as well as other program ramp up activities.

Working Groups

The Cost Effectiveness working group, the Mid-Cycle working group and the Multifamily working group[4] have all completed their tasks and no actions are slated for 2020.

[4] All three working groups were authorized in D.16-11-022 for the 2017-2020 cycle.

2. California Alternate Rates for Energy (CARE) Program Summary

The CARE Program provides a monthly discount on energy bills for qualifying households throughout PG&E's service area.[5]

The authorized CARE Program administrative budget for 2020 is $17,955,243. This 2020 budget includes $525,000 for the Community Help and Awareness with Natural Gas and Electricity Services (CHANGES) Program.[6]

The CHANGES Program provides funding to Community Based Organizations (CBOs) to assist Limited English Proficient (LEP) customers with energy education and billing issues.[7]

Due to COVID-19, PG&E has put in place numerous consumer protections, related to the CARE program, to support its customers during this emergency, including:

- Freezing all standard and high-usage post-enrollment verifications (PEV) reviews for the CARE program eligibility for 12 months and potentially longer
- Suspending all CARE and FERA program removals, including discontinuing all recertification and verifications requests, to avoid unintentional loss of the discounted rate
- Promoting customer protections as part of IOU community outreach and public awareness plans
- Contacting all community outreach contractors, the community-based organizations who assist in enrolling hard-to-reach low-income customers into CARE, to help better inform customers of eligibility changes
- Providing an additional $100 in bill payment assistance to income-eligible customers for the next 12 months through the REACH program

2.1 CARE Program Cost Summary

CARE Budget Categories	Authorized Budget [a]	Actual Expenses Year to Date [b]	% of Budget Spent
Outreach[c]	$9,628,265	$2,207,358	23%
Processing, Certification, Recertification	$1,940,102	$118,024	6%
Post Enrollment Verification	$1,648,407	$198,732	12%
IT Programming	$1,837,500	$302,332	16%
Cooling Centers[d]	$0	$0	0%
CHANGES Program	$525,000	$131,811	25%
Measurement and Evaluation	$159,676	$27,918	17%
Regulatory Compliance	$1,062,517	$132,769	12%

[5] To qualify for the CARE discount, a residential customer's household income must be at or below 200 percent of Federal Poverty Guidelines, as required in D.05-10-044 and per Public Utilities Code Section 739.1(b) (1) or someone in the customer's household is an active participant in other qualifying public assistance programs.
[6] The 2017 – 2020 CARE Program was adopted in D.16-11-022 issued on November 10, 2016, and as modified by D.17-12-009 issued on December 14, 2017.
[7] D.12-12-011 required that the utilities report CHANGES activity in the monthly reports beginning in April 2013. D.15-12-047 directed the utilities to continue to report CHANGES activity in the monthly reports until long-term funding is established from the Commission's budget.

General Administration	$1,025,775	$150,095	15%
CPUC Energy Division Staff	$128,000	$106,751	83%
Total Expenses	$17,955,243	$3,375,790	19%
Subsidies and Benefits	$599,117,991	$176,842,339	30%
Total Program Costs and Discounts	$617,073,234	$180,218,129	29%

[a]Program authorized budget per D.16-11-022 and as modified in D.17-12-009, and updated via PG&E Mid-Cycle Update Advice Letter 3990-G/5329-E, 3990-G-A/5329-E-A, 3990-G-B/5329-E-B.

[b]Actual expenses include employee benefits costs.

[c] Include authorized expenses for incremental CARE/FERA M&O efforts.

[d]CARE balancing account is no longer funded the Cooling Centers program in 2020. As directed in D.16-11-022, as modified by D.17-02-033, PG&E incorporated the cooling center budget request for 2020-2022 into the 2020 GRC Proceeding.

This budget will be updated to include employee benefits costs once PG&E's 2020 GRC Decision approved.

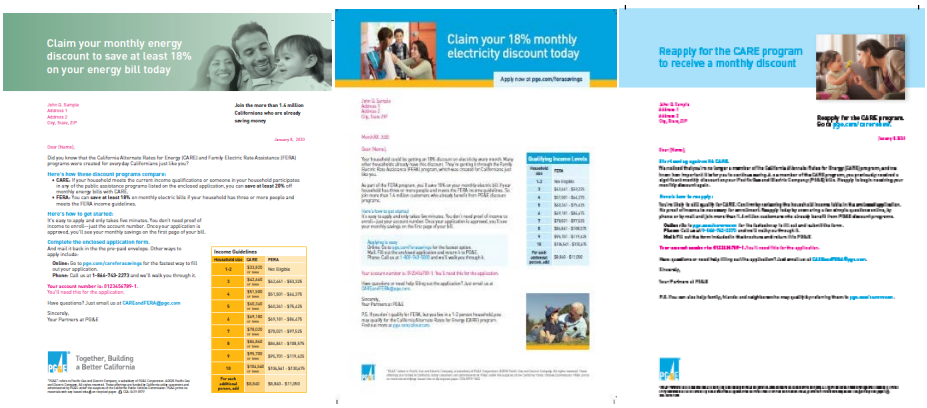
2.1.1 Please provide the CARE Program penetration rate to date

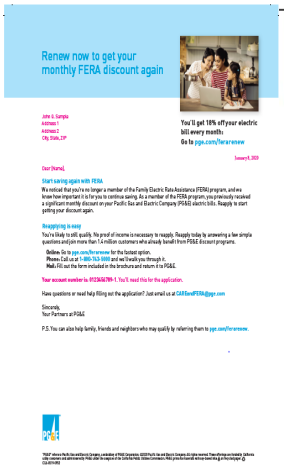
CARE Penetration		
Participants	**Estimated Eligible Participants**	**YTD Penetration Rate**
1,416,902	1,457,418	97.2%

2.2 Outreach

2.2.1 Discuss utility outreach activities and those undertaken by third parties on the utility's behalf.

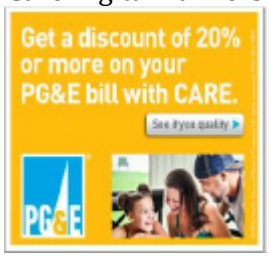
In March, a CARE and FERA acquisition campaign deployed to approximately 350,000 customers. The target audience consisted of newly eligible customers and customers that recently failed to recertify. These customers received direct mail, email, or both.

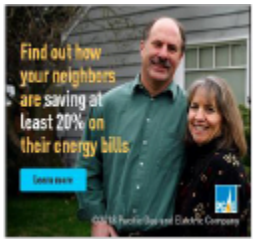


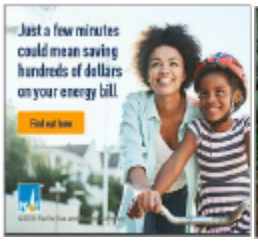


In March 2020, PG&E's CARE online advertising and search marketing campaign continued to focus on income-qualified customers across PG&E's entire service territory. The media buy also included additional targeting and increased purchase of media placements targeting zip codes with higher estimated potential for eligible customers.

Care Digital Banners:







PG&E continued to participate in media interviews to promote CARE, FERA and other programs with the following outlets:

Alianza News (print)

- News release on financial support for those experiencing financial difficulties including CARE program.

KSQQ-Sound of Hope Radio (radio)

- News release on financial support for those experiencing financial difficulties including CARE program.

El Popular (print)

- News release on financial support for those experiencing financial difficulties including CARE program.

News for Chinese (print)

- News release on financial support for those experiencing financial difficulties including CARE program.

In March 2020, PG&E garnered 21 new CARE enrollments through our local offices. Year to date, PG&E's local offices have enrolled 131 new customers into CARE. Our Community Outreach Contractors (COCs)[8] have supported 61 enrollments in March, totaling 173 new enrollments in CARE, year to date. PG&E has temporarily closed its local offices due to COVID-19 shelter-in-place orders. PG&E plans to reopen its local offices once shelter-in-place orders are lifted.

Due to COVID-19, PG&E began to reach out to customers on March 10, 2020, acknowledging the situation and included CARE messaging in communications across various outreach channels. These efforts have more than tripled the number of daily unique visitors to the CARE landing page and other key pages with the campaign, compared to the same time period last year. PG&E's COVID-19-related outreach efforts executed between March 10, 2020 and April 1, 2020 are provided below.

- On March 13, 2020, PG&E began to utilize news releases and the Currents PG&E blog to communicate with customers about the COVID-19 pandemic and provide information about how PG&E can help through programs such as CARE and FERA.
- On March 10, 2020 PG&E started using social media to communicate with customers about the COVID-19 pandemic and provide information about how PG&E can help. PG&E posted tips and recommendations for support, including CARE and/or FERA, on Twitter and Facebook.
- On March 13, March 18, March 21, March 28, and April 1, PG&E emailed customers about the COVID-19 pandemic and included messaging for CARE and/or FERA as part of the information about how PG&E can help customers.
- PG&E held trainings for the community based organizations (CBOs) regarding protections in place for customers and refreshing CBOs on online application enrollment instructions. The first training was held on March 25, 2020 with additional trainings scheduled for April 2, 6, and 7, 2020.
- PG&E created a COVID-19 alert on the website homepage at the onset of the pandemic to provide customer protections information and financial assistance programs including CARE.

2.2.2 Describe the efforts taken to reach and coordinate the CARE Program with other related low income programs to reach eligible customers.

PG&E automatically enrolls customers in CARE who participate in ESA or receive LIHEAP and Relief for Energy Assistance through Community Help (REACH) payments. The table below shows CARE automatic enrollment for March and year to date.

[8] PG&E contracted with 43 COCs throughout its service area. These organizations represent a variety of communities, including African-Americans, Hispanics, Asian Pacific Islander Americans (Chinese, Vietnamese, and Hmong), Native Americans, seniors, rural residents, agricultural workers, sub-metered tenants, and nonprofit living facilities.

CARE Automatic Enrollment		
Source	**March**	**YTD**
ESA	1,803	5,485
LIHEAP	213	751
REACH	0	0

2.2.3 Recertification Complaints[9]

PG&E received no complaints about CARE recertification in March 2020.

2.3 Miscellaneous

CARE Program Post-Enrollment Verification Freezes:[10]

Due to the COVID-19 emergency, PG&E has suspended all standard and high usage post-enrollment verification requests, as well as the removal of customers with pending requests, through March 4, 2021,

Table below details the CARE program post-enrollment verification (PEV) freezes currently in place as of March 2020.

CARE Program Post-Enrollment Verification Freezes			
Date of Proclamation	**Disaster Name**	**Affected Counties**	**Date when Protection Ends**
February 2019	Winter Storms	Amador, Calaveras, El Dorado, Glenn, Humboldt, Lake, Marin, Mendocino, Monterey, San Mateo, Santa Barbara, Santa Clara, Shasta, Sonoma, Tehama, Trinity and Yolo	March 2020
April 2019	Winter Storms	Butte, Colusa, Mariposa, Napa, Santa Cruz, Solano and Tuolumne	May 2020
July 2019	Ridgecrest Earthquake	Kern and San Bernardino	July 2020
October 2019	Kincade Wildfire	Sonoma	November 2020
March 2020	COVID-19 Pandemic	All PG&E Service Territory	April 2021

[9] D.08-11-031, Ordering Paragraph 90, directed the IOUs to report in their monthly and annual reports the number of customer complaints received regarding CARE recertification efforts and the nature of the complaints beginning with the first report due on or about December 31, 2008.

[10] CPUC Resolution M-4833 directed IOUs to freeze CARE program post-enrollment verification (PEV) in the counties impacted by the California wildfires. PG&E expanded the CARE PEV freeze to customers in affected counties where a state of emergency proclamation was issued by the Governor of California due to a disaster that resulted in PG&E's inability to deliver utility services to customers and remains in place for one year from the date of the proclamation. D.19-07-015 extends PG&E's Emergency Consumer Protection Plan to include residential and non-residential customers in areas where a state of emergency proclamation is issued by the California Governor's Office or the President of the United States where the disaster has either resulted in the loss or disruption of the delivery or receipt of utility service, and/or resulted in the degradation of the quality of utility service.

3. Appendix: ESA Tables and CARE Tables

ESA- Table 1	ESA Program Expenses
ESA- Table 1A	Expenses Funded From 2009-2016 Unspent ESA Program Funds
ESA- Table 2	ESA Measure Installations and Savings: Total, First Touch, and Retreated Homes
ESA- Table 2A	ESA Measure Installations and Savings: CSD Leveraging
ESA- Table 2B	ESA Measure Installations and Savings: CAM Multifamily
ESA- Table 3	Energy Savings and Average Bill Savings Per Treated Home/Common Area
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CARE-Table 10	CHANGES Monthly Summary of Ratepayers Provided Education, Needs Assistance and Dispute Resolution Services
CARE-Table 11	CHANGES Group Customer Assistance Sessions

	A	B	C	D	E	F	G	H	I	J	K	L	M
1	**Energy Savings Assistance Program Table 1 - Expenses**												
2	**Pacific Gas and Electric Company**												
3	**Through March 31, 2020**												
4		**Authorized Budget[*]**			**Current Month Expenses**			**Year to Date Expenses**			**% of Budget Spent YTD**		
5	**ESA Program:**	**Electric**	**Gas**	**Total**	**Electric**	**Gas**	**Total**	**Electric**	**Gas**	**Total**	**Electric**	**Gas**	**Total**
6	**Energy Efficiency**												
7	Appliances [4]	$ 10,075,310	$ -	$ 10,075,310	$ 867,155	$ 1,654	$ 868,809	$ 2,712,234	$ 2,721	$ 2,714,956	27%		27%
8	Domestic Hot Water	$ 571,650	$ 8,155,693	$ 8,727,343	$ 69,279	$ 899,911	$ 969,190	$ 171,884	$ 2,337,676	$ 2,509,560	30%	29%	29%
9	Enclosure	$ 6,767,878	$ 30,831,443	$ 37,599,321	$ 588,671	$ 2,681,722	$ 3,270,393	$ 1,619,424	$ 7,377,377	$ 8,996,801	24%	24%	24%
10	HVAC[7]	$ 43,048,274	$ 3,671,259	$ 46,719,532	$ 341,040	$ 1,683,718	$ 2,024,757	$ 699,605	$ 4,557,377	$ 5,256,982	2%	124%	11%
11	Maintenance	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -			
12	Lighting	$ 34,380,071	$ -	$ 34,380,071	$ 3,335,117	$ -	$ 3,335,117	$ 8,854,464	$ -	$ 8,854,464	26%		26%
13	Miscellaneous [4]	$ 2,362,009	$ -	$ 2,362,009	$ 320,214	$ -	$ 320,214	$ 852,785	$ -	$ 852,785	36%		36%
14	Customer Enrollment	$ 14,572,706	$ 6,395,216	$ 20,967,922	$ 1,773,163	$ 778,151	$ 2,551,314	$ 4,239,265	$ 1,860,397	$ 6,099,662	29%	29%	29%
15	In Home Education[7]	$ 3,359,358	$ 1,474,250	$ 4,833,608	$ 594,334	$ 260,823	$ 855,156	$ 1,385,640	$ 608,087	$ 1,993,727	41%	41%	41%
16	Pilot[5]	$ 100,000	$ -	$ 100,000	$ (12)	$ (5)	$ (17)	$ 1,297	$ 131	$ 1,428	1%		1%
17	Implementation[2]	$ 4,708,184	$ 2,066,181	$ 6,774,365	$ 469,542	$ 206,058	$ 675,600	$ 838,215	$ 367,850	$ 1,206,065	18%	18%	18%
18	Multi-Family Common Area Measures	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -			
19	**Energy Efficiency TOTAL**	**$ 119,945,440**	**$ 52,594,042**	**$ 172,539,482**	**$ 8,358,502**	**$ 6,512,032**	**$ 14,870,534**	**$ 21,374,814**	**$ 17,111,615**	**$ 38,486,429**	18%	33%	22%
20													
21	Training Center	$ 729,277	$ 320,042	$ 1,049,319	$ 63,610	$ 27,915	$ 91,526	$ 152,471	$ 66,912	$ 219,382	21%	21%	21%
22	Inspections	$ 2,307,123	$ 1,012,479	$ 3,319,602	$ 122,958	$ 53,960	$ 176,918	$ 481,409	$ 211,266	$ 692,675	21%	21%	21%
23	Marketing and Outreach	$ 1,516,134	$ 665,354	$ 2,181,488	$ 231,058	$ 101,400	$ 332,458	$ 484,864	$ 212,782	$ 697,645	32%	32%	32%
24	Statewide Marketing Education and Outreach	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -			
25	Studies	$ 66,025	$ 28,975	$ 95,000	$ (142)	$ (62)	$ (205)	$ 6,215	$ 2,728	$ 8,943	9%	9%	9%
26	Regulatory Compliance	$ 299,184	$ 131,296	$ 430,480	$ 53,549	$ 23,500	$ 77,048	$ 102,405	$ 44,940	$ 147,345	34%	34%	34%
27	General Administration	$ 3,787,595	$ 1,662,182	$ 5,449,777	$ 367,173	$ 161,134	$ 528,307	$ 845,436	$ 371,019	$ 1,216,455	22%	22%	22%
28	CPUC Energy Division	$ 40,534	$ 17,788	$ 58,322	$ 25,642	$ 11,253	$ 36,896	$ 32,398	$ 14,218	$ 46,616	80%	80%	80%
29													
30	**TOTAL PROGRAM COSTS**	**$ 128,691,312**	**$ 56,432,158**	**$ 185,123,470**	**$ 9,222,351**	**$ 6,891,131**	**$ 16,113,482**	**$ 23,480,011**	**$ 18,035,479**	**$ 41,515,489**	**18%**	**32%**	**22%**
31	**Funded Outside of ESA Program Budget**												
32	Indirect Costs												
33	NGAT Costs					$ 694,946	$ 694,946		$ 1,904,323	$ 1,904,323			
34													

35 [*] **Authorized Budget:** Authorized budget includes $1,823,560 carried over from the 2017 General Administration line into 2018 General Administration; it also includes fund shift per Advice Letter Al 3977-G/5298-E
36 of $877,047 from 2017 Inspection budget and $905,057 from 2018 Inspection budget to 2018 General Administration.
37 [1] Reflects the 2019 Authorized budget as approved in Mid-Cycle advice letter 3990-G/5329-E and supplemental Advice Letter Nos. 3990-G-A/5329-E-A and 3990-G-B/5329-E-B
38 [2] Reflects a new budget category and includes the primary administrative fee for Implementer(s).
39 [3] Employee benefits costs currently not included. Pending settlement of GRC
40 [4] PG&E previously reported Smart Powerstrips under Appliances. This has been moved to Miscellaneous.
41 Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

Energy Savings Assistance Program Table 1A - Expenses Funded From 2009-2016 "Unspent ESA Program Funds"
Pacific Gas and Electric Company
Through March 31, 2020

	Authorized Budget			Current Month Expenses			Year to Date Expenses			% of Budget Spent YTD		
ESA Program [1]:	**Electric**	**Gas**	**Total**	**Electric**	**Gas**	**Total**	**Electric**	**Gas**	**Total**	**Electric**	**Gas**	**Total**
Energy Efficiency												
Appliances	$ 7,515,735	$ -	$ 7,515,735	$ -	$ -	$ -	$ -	$ -	$ -	0%		0%
Domestic Hot Water	$ 2,325,167	$ 3,500,000	$ 5,825,167	$ -	$ -	$ -	$ -	$ -	$ -	0%	0%	0%
HVAC	$ 17,917,635	$ 3,519,398	$ 21,437,033	$ -	$ -	$ -	$ -	$ -	$ -	0%	0%	0%
In-Home Education	$ 289,737	$ 127,151	$ 416,888	$ -	$ -	$ -	$ 826	$ 762	$ 1,588	0%	1%	0%
Implementation[3]	$ 209,247	$ 91,828	$ 301,075	$ 17,795	$ 16,426	$ 34,222	$ 29,476	$ 27,208	$ 56,684	14%	30%	19%
Multi-Family Common Area Measures	$ 15,985,000	$ 7,015,000	$ 23,000,000	$ 479,119	$ 442,264	$ 921,383	$ 605,376	$ 558,809	$ 1,164,185	4%	8%	5%
Leveraging - CSD	$ -	$ -	$ -	$ 308	$ 284	$ 592	$ 833	$ 769	$ 1,602			
Pilot	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -			
Studies	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -			
Regulatory Compliance	$ 632,665	$ 14,335	$ 647,000	$ (0)	$ (0)	$ (1)	$ (304)	$ (281)	$ (585)	0%	-2%	0%
General Administration	$ 129,965	$ 57,035	$ 187,000	$ 23,000	$ 21,231	$ 44,230	$ 44,647	$ 41,213	$ 85,860	34%	72%	46%
TOTAL PROGRAM BUDGET/EXPENSES	**$ 45,005,151**	**$ 14,324,747**	**$ 59,329,898**	**$ 520,221**	**$ 480,204**	**$ 1,000,426**	**$ 680,853**	**$ 628,480**	**$ 1,309,334**	**2%**	**4%**	**2%**

NOTE: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

1: Add additional categories if relevant to your utility

2: Refers to budget spent supporting CSD's LIWP program

[1] D.16-11-022 directed funding for new initiatives to come from unspent 2009-2016 ESA Program funds, and directed IOUs to update their budgets by Conforming Advice Letter. Resolution G-3531 authorized PG&E's 2017-2020 ESA budget, including the addition of unspent funding reported here. Unspent funds updated 2019 Authorized budget as approved in Mid-Cycle advice letter 3990-G/5329-E and supplemental Advice Letter Nos. 3990-G-A/5329-E-A and 3990-G-B/5329-E-B
[2] Incremental increases in existing energy efficiency measures from new directives (e.g., removal of 3 measure minimum) use authorized funds until depleted, then will use carryover funds.
New measures and activities not included in PG&E' Application use 2009-2016 unspent funds.
[3] Reflects a new budget category and includes the primary administrative fee for Implementer(s), including multifamily SPOC activities.
Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

Energy Savings Assistance Program Table 2
Pacific Gas and Electric Company
Through March 31, 2020

	ESA Program (Summary)Total							ESA Program (First Touch Homes Treated)							ESA Program (Re-Treated Homes/Go Backs)							ESA Program (Aliso Canyon - SCG & SCE) [6]						
		Year-To-Date Completed & Expensed Installation							Year-To-Date Completed & Expensed Installation							Year-To-Date Completed & Expensed Installation							Year-To-Date Completed & Expensed Installation					
Measures	**Units**	**Quantity Installed**	**kWh [4] (Annual)**	**kW [4] (Annual)**	**Therms [4] (Annual)**	**Expenses ($)**	**% of Expenditure**	**Units**	**Quantity Installed**	**kWh [4] (Annual)**	**kW [4] (Annual)**	**Therms [4] (Annual)**	**Expenses ($)**	**% of Expenditure**	**Units**	**Quantity Installed**	**kWh [4] (Annual)**	**kW [4] (Annual)**	**Therms [4] (Annual)**	**Expenses ($)**	**% of Expenditure**	**Units**	**Quantity Installed**	**kWh [4] (Annual)**	**kW [4] (Annual)**	**Therms [4] (Annual)**	**Expenses ($)**	**% of Expenditure**
Appliances		(K+S)	(L+T)	(M+U)	(N+V)	(O+W)			(K+S)	(L+T)	(M+U)	(N+V)	(O+W)															
High Efficiency Clothes Washer	Each	244	2,033	0	4,551	$ 978,835	2.7%	Each	70	555	0	1,289	280,813	2.4%	Each	174	1,479	0	3,262	$ 698,022	2.8%	Each						0.0%
Refrigerators	Each	1,867	1,030,318	144	-	$ 1,791,939	4.9%	Each	665	365,324	51	-	$ 638,264	5.4%	Each	1,202	664,994	93	-	$ 1,153,675	4.7%	Each						0.0%
Microwaves	Home	21	(395)	(0)	28	$ 6,117	0.0%	Home	13	(263)	(0)	16	$ 3,787	0.0%	Home	8	(132)	(0)	12	$ 2,330	0.0%	Home						0.0%
Freezers	Each							Each	-	-	-	-	-		Each							Each						0.0%
																												0.0%
Domestic Hot Water																												
Other Hot Water	Home	10,566	64,483	9	53,190	$ 1,587,828	4.4%	Home	3,262	26,895	4	16,035	$ 490,204	4.1%	Home	7,304	37,588	5	37,156	$ 1,097,624	4.5%	Home						0.0%
Tank and Pipe Insulation	Home	732	3,240	1	3,120	$ 11,828	0.0%	Home	284	1,215	0	1,220	$ 4,589	0.0%	Home	448	2,025	0	1,900	$ 7,239	0.0%	Home						0.0%
Water Heater Repair/Replacement	Home	171	-	-	1,220	$ 789,588	2.2%	Home	55	-	-	395	$ 253,961	2.1%	Home	116	-	-	825	$ 535,627	2.2%	Home						0.0%
Thermostat-controlled Shower Valves (SCE)	Each							Each	-	-	-	-	$ -		Each							Each						0.0%
																												0.0%
																												0.0%
New - Combined Showerhead/TSV	Each							Each							Each							Each						0.0%
New - Heat Pump Water Heater	Each	-	-	-	-	$ 6,320	0.0%	Each	-	-	-	-	$ 6,320	0.1%	Each	-	-	-	-		0.0%	Each						0.0%
New - Tub Diverter/ Tub Spout	Each	25	24	-	43	$ 3,150	0.0%	Each	10	-	-	17	$ 1,260	0.0%	Each	15	24	-	25	$ 1,890	0.0%							0.0%
																												0.0%
Enclosure																												
Air Sealing / Envelope [1]	Home	22,126	70,789	13	22,669	$ 7,518,884	20.6%	Home	7,144	24,938	5	7,183	$ 2,427,683	20.4%	Home	14,982	45,852	9	15,486	$ 5,091,201	20.7%	Home						0.0%
Attic Insulation	Home	889	11,455	2	39,184	$ 1,330,420	3.6%	Home	460	5,454	1	20,315	$ 688,406	5.8%	Home	429	6,000	1	18,870	$ 642,013	2.6%	Home						0.0%
																												0.0%
HVAC																												
Furnace Repair/Replacement	Home	538	-	-	(13,215)	$ 1,609,564	4.4%	Home	147	-	-	(3,607)	$ 439,788	3.7%	Home	391	-	-	(9,608)	$ 1,169,776	4.8%	Home						0.0%
Room A/C Replacement	Home	231	(43,304)	(8)	-	$ 201,065	0.6%	Home	56	(10,464)	(2)	-	$ 48,743	0.4%	Home	175	(32,840)	(6)	-	$ 152,322	0.6%	Home						0.0%
Central A/C replacement	Home	-	-	-	-	$ -	0.0%	Home	-	-	-	-	$ -	0.0%	Home	-	-	-	-		0.0%	Home						0.0%
Heat Pump Replacement	Home	-						Home	-	-	-	-	$ -		Home			-	-			Home						0.0%
Evaporative Coolers	Home	495	187,284	30	-	$ 270,528	0.7%	Home	148	56,097	9	-	$ 80,885	0.7%	Home	347	131,186	21	-	$ 189,643	0.8%	Home						0.0%
Duct Testing and Sealing	Home	3,288	(2,820)	(0)	20,486	$ 2,455,457	6.7%	Home	1,137	(1,045)	(0)	7,092	$ 849,104	7.1%	Home	2,151	(1,776)	(0)	13,394	$ 1,606,352	6.5%	Home						0.0%
New - Energy Efficient Fan Control	Home	82	(7,576)	(1)	-	$ 16,688	0.0%	Home	33	(3,044)	(1)	-	$ 6,715.95	0.1%	Home	49	(4,532)	(1)	-	9,972.17	0.0%	Home						0.0%
New - Prescriptive Duct Sealing	Home							Home	-	-	-	-	$ -	0.0%	Home					$ -	0.0%	Home						0.0%
Central A/C Tune up	Home	123	(1,413)	(0)	-	$ 46,010	0.1%	Home	44	(565)	(0)	-	$ 16,459	0.1%	Home	79	(848)	(0)	-	$ 29,551	0.1%							0.0%
New- Smart Thermostat	Each	3,186	666,963	120	84,975	$ 903,969	2.5%	Each	1,075	225,793	41	27,946	$ 305,011	2.6%	Each	2,111	441,170	79	57,029	$ 598,957	2.4%							0.0%
New - High Efficiency Forced Air Unit (HE FAU)	Home							Home	-	-	-	-	$ -		Home							Home						0.0%
Blower Motor Retrofit	Each					$ 2,300	0.0%	Each						0.0%	Each					$ 2,300	0.0%	Home						0.0%
Maintenance																												
Furnace Clean and Tune	Home							Home					$ -		Home							Home						0.0%
																						Home						0.0%
Lighting																												
Lighting (Occupancy Sensor)	Home	68	2,243	4	-	$ 4,967	0.0%	Home	21	707	1	-	$ 1,534	0.0%	Home	47	1,536	3	-	$ 3,433	0.0%	Home						0.0%
																												0.0%
																												0.0%
New - LED Reflector Downlight Retrofit Kits	Each							Each	-	-	-	-	-		Each							Each						0.0%
LED Diffuse A-Lamps [5]	Each	154,846	4,754,994	579	(108,912)	$ 1,704,164	4.7%	Each	52,501	1,621,722	198	(36,950)	$ 577,802	4.9%	Each	102,345	3,133,272	381	(71,962)	$ 1,126,362	4.6%	Each						0.0%
LED Reflector Bulbs (BR) [5]	Each	19,501	904,940	110	(21,173)	$ 217,383	0.6%	Each	7,706	357,853	44	(8,347)	$ 85,901	0.7%	Each	11,795	547,087	67	(12,826)	$ 131,482	0.5%	Each						0.0%
LED Torchieres [5]	Each	7,206	509,230	62	(11,609)	$ 566,811	1.6%	Each	2,086	147,766	18	(3,323)	$ 164,081	1.4%	Each	5,120	361,464	44	(8,287)	$ 402,730	1.6%	Each						0.0%
LED Exterior Hardwired Fixtures [5]	Each	17,283	1,341,247	129	-	$ 1,268,845	3.5%	Each	4,969	385,619	37	-	$ 364,803	3.1%	Each	12,314	955,628	92	-	$ 904,042	3.7%	Each						0.0%
LED Interior Hardwired Fixtures [5]	Each	67,553	4,716,843	571	(106,399)	$ 4,749,348	13.0%	Each	19,557	1,369,508	166	(30,531)	$ 1,374,965	11.5%	Each	47,996	3,347,335	405	(75,868)	$ 3,374,383	13.7%	Each						
Miscellaneous																												
Pool Pumps	Home							Home	-	-	-	-	$ -		Home							Home						0.0%
Smart Power Strips - Tier 1	Home	3,837	-	-	-	$ 535,225	1.5%	Home	1,293	-	-	-	$ 180,361	1.5%	Home	2,544	-	-	-	$ 354,864	1.4%	Home						0.0%
New - Smart Power Strips - Tier 2	Each	2,045	155,420	87	-	$ 311,904	0.9%	Each	798	60,648	34	-	$ 121,711	1.0%	Each	1,247	94,772	53	-	$ 190,193	0.8%	Each						0.0%
Pilots																												
																												0.0%
Customer Enrollment	Total (K+S)							Total (K+S)							Total (K+S)							Total (K+S)						
Outreach & Assessment	Home	26,127				$ 5,714,064	15.7%	Home	8,573				$ 1,874,944	15.7%	Home	17,554				$ 3,839,119	15.6%	Home						0.0%
In-Home Education	Home	26,127				$ 1,882,614	5.2%	Home	8,573				$ 617,738	5.2%	Home	17,554				$ 1,264,876	5.1%	Home						0.0%
Total Savings/Expenditures			14,365,997	1,851	(31,842)	$ 36,485,811.46				4,634,712	605	(1,251)	$ 11,905,833.55				9,731,285	1,246	(30,591)	$ 24,579,978.17								
Total Households Weatherized [2]		20,441							6,540							13,901							-					
Households Treated	Total (K+S)							First Touches							**Re-treated Homes/Go-Backs**													
- Single Family Households Treated	Home	19,439						Home	6,140						Home	13,299												
- Multi-family Households Treated	Home	4,529						Home	1,437						Home	3,092												
- Mobile Homes Treated	Home	2,159						Home	996						Home	1,163												
Total Number of Households Treated	Home	26,127						Home	8,573						Home	17,554												
# Eligible Households to be Treated for PY [3]	Home	104,222						Home	46,900						Home	57,322												
% of Households Treated	%	25%						%	18%						%	31%												
- Master-Meter Households Treated	Home	1,689						Home	775						Home	914												

[1] Envelope and Air Sealing Measures may include outlet cover plate gaskets, attic access weatherization, weatherstripping - door, caulking and minor home repairs. Minor home repairs predominantly are door jamb repair / replacement, door repair, and window putty.
[2] Weatherization may consist of attic insulation, attic access weatherization, weatherstripping - door, caulking, & minor home repairs
[3] Based on OP 79 of D.16-11-022.
[4] All savings are calculated based on the following sources:
DNV/GL Impact Evaluation Program Years 2015-2017 Impact II
[5] LED savings from PGECOLTG175-R1

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

Energy Savings Assistance Program Table 2A
Pacific Gas and Electric Company
Through March 31, 2020

		ESA Program - CSD Leveraging					
		Year-To-Date Completed & Expensed Installation					
Measures	**Units**	**Quantity Installed**	**kWh[3] (Annual)**	**kW[3] (Annual)**	**Therms[3] (Annual)**	**Expenses ($)**	**% of Expenditure**
Appliances							
High Efficiency Clothes Washer	Each	n/a	n/a	n/a	n/a	$ -	0.0%
Refrigerators	Each	n/a	n/a	n/a	n/a	$ -	0.0%
Microwaves [4]	Each	n/a	n/a	n/a	n/a	$ -	0.0%
Domestic Hot Water							
Water Heater Blanket	Home	n/a	n/a	n/a	n/a	$ -	0.0%
Low Flow Shower Head	Home	n/a	n/a	n/a	n/a	$ -	0.0%
Water Heater Pipe Insulation	Home	n/a	n/a	n/a	n/a	$ -	0.0%
Faucet Aerator	Home	n/a	n/a	n/a	n/a	$ -	0.0%
Water Heater Repair/Replacement	Each	n/a	n/a	n/a	n/a	$ -	0.0%
Thermostatic Shower Valve	Each	n/a	n/a	n/a	n/a	$ -	0.0%
Combined Showerhead/TSV	Each	n/a	n/a	n/a	n/a	$ -	0.0%
Heat Pump Water Heater	Each	n/a	n/a	n/a	n/a	$ -	0.0%
Tub Diverter/ Tub Spout	Each	n/a	n/a	n/a	n/a	$ -	0.0%
Thermostat-controlled Shower Valve	Each	n/a	n/a	n/a	n/a	$ -	0.0%
Enclosure							
Air Sealing / Envelope [1]	Home	n/a	n/a	n/a	n/a	$ -	0.0%
Caulking	Home	n/a	n/a	n/a	n/a	-	0.0%
Attic Insulation	Home	n/a	n/a	n/a	n/a	$ -	0.0%
HVAC							
FAU Standing Pilot Conversion	Each	n/a	n/a	n/a	n/a	$ -	0.0%
Furnace Repair/Replacement	Each	n/a	n/a	n/a	n/a	$ -	0.0%
Room A/C Replacement	Each	n/a	n/a	n/a	n/a	$ -	0.0%
Central A/C replacement	Each	n/a	n/a	n/a	n/a	$ -	0.0%
Heat Pump Replacement	Each	n/a	n/a	n/a	n/a	$ -	0.0%
Evaporative Cooler (Replacement)	Each	n/a	n/a	n/a	n/a	$ -	0.0%
Evaporative Cooler (Installation)	Each	n/a	n/a	n/a	n/a	$ -	0.0%
Duct Testing and Sealing	Home	n/a	n/a	n/a	n/a	$ -	0.0%
Energy Efficient Fan Control	Home	n/a	n/a	n/a	n/a	$ -	0.0%
Prescriptive Duct Sealing	Home	n/a	n/a	n/a	n/a	$ -	0.0%
High Efficiency Forced Air Unit (HE FAU)	Home	n/a	n/a	n/a	n/a	$ -	0.0%
A/C Time Delay	Home	n/a	n/a	n/a	n/a	$ -	0.0%
Maintenance							
Furnace Clean and Tune	Home	n/a	n/a	n/a	n/a	$ -	0.0%
Central A/C Tune up	Home	n/a	n/a	n/a	n/a	$ -	0.0%
Lighting							
Interior Hard wired LED fixtures	Each	n/a	n/a	n/a	n/a	$ -	0.0%
Exterior Hard wired LED fixtures	Each	n/a	n/a	n/a	n/a	$ -	0.0%
Torchiere LED	Each	n/a	n/a	n/a	n/a	$ -	0.0%
Occupancy Sensor	Each	n/a	n/a	n/a	n/a	$ -	0.0%
LED Night Lights	Each	n/a	n/a	n/a	n/a	$ -	0.0%
LED Diffuse Bulb (60W Replacement)	Each	n/a	n/a	n/a	n/a	$ -	0.0%
LED Reflector Bulb	Each	n/a	n/a	n/a	n/a	$ -	0.0%
LED Reflector Downlight Retrofit Kits	Each	n/a	n/a	n/a	n/a	$ -	0.0%
LED A-Lamps	Each	n/a	n/a	n/a	n/a	$ -	0.0%
Miscellaneous							
Pool Pumps	Each	n/a	n/a	n/a	n/a	$ -	0.0%
Smart Power Strips - Tier 1	Each	n/a	n/a	n/a	n/a	$ -	0.0%
Smart Power Strips - Tier 2	Each	n/a	n/a	n/a	n/a	$ -	0.0%
Pilots							
Customer Enrollment							
Outreach & Assessment	Home	n/a				$ -	0.0%
In-Home Education	Home	n/a				$ -	0.0%
Total Savings/Expenditures		n/a	n/a	n/a	n/a	$ -	0.0%
Total Households Weatherized [2]		n/a	n/a	n/a	n/a		
CSD MF Tenant Units Treated			**Total**				
			-				
			-				

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

[1] Envelope and Air Sealing Measures may include outlet cover plate gaskets, attic access weatherization, weatherstripping - door, caulking and minor home repairs. Minor home repairs predominantly are door jamb repair / replacement, door repair, and window putty.

[2] Weatherization may consist of attic insulation, attic access weatherization, weatherstripping - door, caulking, & minor home repairs.

[3] All savings are calculated based on the following sources:
DNV/GL Impact Evaluation Program Years 2015-2017 Impact II

Energy Savings Assistance Common Area Measures Program Table 2B
Pacific Gas and Electric Company
Through March 31, 2020

	Table 2B ESA Program - Multifamily Common Area Measures[5]						
		Year-To-Date Completed & Expensed Installation					
ESA CAM Measures[1,6]	**Units (of Measure such as "each")**	**Quantity Installed**	**kWh (Annual)**	**kW (Annual)**	**Therms (Annual)**	**Expenses ($)**	**% of Expenditure**
Appliances							
CAM - Commerical Clothes Washer	Each	-	-	-	-	-	-
CAM - Refridgerators	Each						
	-	-	-	-	-	-	-
Domestic Hot Water							
CAM - Non-Condensing Domestic Hot Water Boiler	Each	-	-	-	-	-	-
CAM - Condensing Domestic Hot Water Boiler	Each	3			25	$ 15,950	1.4%
CAM - Storage Water Heater	Each						
CAM - Instantaneous Tankless Water Heater	Each						
CAM - Heat Pump Water Heater	Each						
CAM - Demand Control DHW Recirculation Pump - Electric	Each						
CAM - Demand Control DHW Recirculation Pump - Gas	Each						
CAM - Variable Speed Pump	Each						
CAM - Low-flow Faucet Aerator - Electric	Each						
CAM - Low-flow Faucet Aerator - Gas	Each						
CAM - Low-flow Showerhead - Electric	Each						
CAM - Low-flow Showerhead - Gas	Each						
	-	-	-	-	-	-	-
Envelope							
CAM - Windows - Electric	Each	-	-	-	-	-	-
CAM - Windows - Gas	Each						
CAM - Reflective Window Film - Electric	Each						
CAM - Reflective Window Film - Gas	Each						
CAM - Attic Insulation - Electric	Sq Ft						
CAM - Attic Insulation - Gas	Sq Ft						
CAM - Blow-In Wall Insulation - Electric	Sq Ft						
CAM - Blow-In Wall Insulation - Gas	Sq Ft						
	-	-	-	-	-	-	-
HVAC							
CAM - PTAC - Gas	Each	-	-	-	-	-	-
CAM - PTAC - Electric	Each						
CAM - PTHP	Each						
CAM - Air Conditioners Split System - Electric	Each						
CAM - Air Conditioners Split System - Gas	Each						
CAM - Heat Pump Split System	Each						
CAM - Packaged Air Conditioner	Each						
CAM - Non-Condensing Space Heating Boiler	Each						
CAM - Condensing Space Heating Boiler	Each						
CAM - Central Natural Gas Furnace	Each						
CAM - Smart Thermostat - Electric	Each						
CAM - Smart Thermostat - Gas	Each						
	-	-	-	-	-	-	-
Lighting							
CAM - Wall or Ceiling Mounted Occupancy Sensor	Each	-	-	-	-	-	-
CAM - LED PAR Lamps	Each						
CAM - LED Candelabra Lamps	Each						
CAM - LED Globe Lamps	Each						
CAM - LED A Lamps	Each						
CAM - LED BR-R Lamps	Each						
CAM - LED T-8 Lamps	Each						
CAM - LED Recessed Troffers and Retrofit Kits	Each						
CAM - LED Linerar Ambient Fixtures	Each						
CAM - LED Ceiling, Vanity, or Sconce Fixtures	Each						
CAM - LED Recessed Downlight Retrofit Kits	Each						
CAM - LED Pendant, Track or Accent Fixtures	Each						
CAM - LED Parking Garage Fixtures	Each						
CAM - LED Exterior Wall or Pole Mounted Fixture	Each						
CAM - LED Exit Sign							
	-	-	-	-	-	-	-
Miscellaneous							
CAM - Smart Power Strip	Each	-	-	-	-	-	-
CAM - Variable Speed Pump	Each						
	-	-	-	-	-	-	-
Ancillary Services							
Audit[4]	-	-	-	-	-	-	-
Total	-	0	0	0	25.2336	15950.01	

Multifamily Properties Treated	**Number**
Total Number of Multifamily Properties Treated[2]	1
Subtotal of Master-metered Multifamily Properties Treated	1
Total Number of Multifamily Tenant Units w/in Properties Treated[3]	-

	Year to Date Expenses			
ESA Program - Multifamily Common Area	**Electric**	**Gas**	**Total**	
Administration	112371.3656	103727.4144	216098.78	
Direct Implementation (Non-Incentive)	492510.6212	454625.1888	947135.81	
Direct Implementation	-7800	-7200	-15000	*<<Includes measures costs*
TOTAL MF CAM COSTS	$ 597,082	$ 551,153	$ 1,148,235	

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

Standard Notes 1 - 6 (do not delete)

1. Measures are customized by each IOU, see 'Table 2B-1, Eligible Measures List'. Measures list may change based on available information on both costs and benefits and may vary across climate zones. Each IOU should fill out Table 2B as it pertains to their program. Table 2B-1 Column A should match Table 2B Column A for eligible (not canceled) measures.

2. Multifamily properties are sites with at least five (5) or more dwelling units. The properties may have multiple buildings.

3. Multifamily tenant units are the number of dwelling units located within properties treated. This number does not represent the same number of dwellings treated as captured in table 2A.

4. Audit costs may be covered by other programs or projects may utilize previous audits. Not all participants will have an audit cost associated with their project.

5. Applicable to Deed-Restricted, government and non-profit owned multi-family buildings described in D.16-11-022, modified by D.17-12-009, where 65% of tenants are income eligible based (at or below 200% of the Federal Poverty Guidelines).

6. Commissioning costs, as allowable per the Decision, are included in measures total cost unless otherwise noted.

Energy Savings Assistance CAM Program Table 2B-1, Eligible Common Area Measures List
Pacific Gas and Electric Company
Through March 31, 2020

Common Area Measures Category and Eligible Measures Title [1]	Effective Date	End Date[2]	Eligible Climate Zones [3]
Appliances	-	-	-
CAM - Commerical Clothes Washer	1/1/2020		All
CAM - Refridgerators	1/1/2020		All
Domestic Hot Water	-	-	-
CAM - Non-Condensing Domestic Hot Water Boiler	1/1/2020		All
CAM - Condensing Domestic Hot Water Boiler	1/1/2020		All
CAM - Storage Water Heater	1/1/2020		All
CAM - Instantaneous Tankless Water Heater	1/1/2020		All
CAM - Heat Pump Water Heater	1/1/2020		All
CAM - Demand Control DHW Recirculation Pump - Electric	1/1/2020		All
CAM - Demand Control DHW Recirculation Pump - Gas	1/1/2020		All
CAM - Variable Speed Pump	1/1/2020		All
CAM - Low-flow Faucet Aerator - Electric	1/1/2020		All
CAM - Low-flow Faucet Aerator - Gas	1/1/2020		All
CAM - Low-flow Showerhead - Electric	1/1/2020		All
CAM - Low-flow Showerhead - Gas	1/1/2020		All
Envelope	-	-	-
CAM - Windows - Electric	1/1/2020		All
CAM - Windows - Gas	1/1/2020		All
CAM - Reflective Window Film - Electric	1/1/2020		All
CAM - Reflective Window Film - Gas	1/1/2020		All
CAM - Attic Insulation - Electric	1/1/2020		All
CAM - Attic Insulation - Gas	1/1/2020		All
CAM - Blow-In Wall Insulation - Electric	1/1/2020		All
CAM - Blow-In Wall Insulation - Gas	1/1/2020		All
HVAC	-	-	-
CAM - PTAC - Gas	1/1/2020		All
CAM - PTAC - Electric	1/1/2020		All
CAM - PTHP	1/1/2020		All
CAM - Air Conditioners Split System - Electric	1/1/2020		All
CAM - Air Conditioners Split System - Gas	1/1/2020		All
CAM - Heat Pump Split System	1/1/2020		All
CAM - Packaged Air Conditioner	1/1/2020		All
CAM - Non-Condensing Space Heating Boiler	1/1/2020		All
CAM - Condensing Space Heating Boiler	1/1/2020		All
CAM - Central Natural Gas Furnace	1/1/2020		All
CAM - Smart Thermostat - Electric	1/1/2020		All
Lighting	-	-	-
CAM - Wall or Ceiling Mounted Occupancy Sensor	1/1/2020		All
CAM - LED PAR Lamps	1/1/2020		All
CAM - LED Candelabra Lamps	1/1/2020		All
CAM - LED Globe Lamps	1/1/2020		All
CAM - LED A Lamps	1/1/2020		All
CAM - LED BR-R Lamps	1/1/2020		All
CAM - LED T-8 Lamps	1/1/2020		All
CAM - LED Recessed Troffers and Retrofit Kits	1/1/2020		All
CAM - LED Linerar Ambient Fixtures	1/1/2020		All
CAM - LED Ceiling, Vanity, or Sconce Fixtures	1/1/2020		All
CAM - LED Recessed Downlight Retrofit Kits	1/1/2020		All
CAM - LED Pendant, Track or Accent Fixtures	1/1/2020		All
CAM - LED Parking Garage Fixtures	1/1/2020		All
CAM - LED Exterior Wall or Pole Mounted Fixture	1/1/2020		All
CAM - LED Exit Sign	1/1/2020		All
Miscellaneous	-	-	-
CAM - Smart Power Strip	1/1/2020		All
CAM - Variable Speed Pump	1/1/2020		All

Standard Notes (do not delete)

1. Measures list may change based on available information on both costs and benefits (including energy benefits as well as non-energy benefits) and may vary across climate zones. This is not a list of installed measures, it is a list of eligible measures.

Table 2B-1 Column A should match Table 2B Column A for eligible (not canceled) measures.

2. Only complete if measure is canceled or discontinued
3. Defined as CEC California Building Climate Zones https://www.energy.ca.gov/maps/renewable/building_climate_zones.html

	A	B
1	**Energy Savings Assistance Program Tables 3A-C - Energy Savings and Average Bill Savings per Treated Home/Common Area**	
2	**Pacific Gas and Electric Company**	
3	**Through March 31, 2020**	
4		
5	**Table 3A-1, ESA Program**	
6	Annual kWh Savings	14,365,997
7	Annual Therm Savings	(31,842)
8	Lifecycle kWh Savings	221,305,389
9	Lifecycle Therm Savings	(1,396,689)
10	Current kWh Rate	$ 0.1324
11	Current Therm Rate	$ 1.1782
12	Average 1st Year Bill Savings / Treated households	$71.45
13	Average Lifecycle Bill Savings / Treated Household	$785.53
14		
15		
16	**Table 3A-2, ESA Program - CSD Leveraging**	
17	Annual kWh Savings	-
18	Annual Therm Savings	-
19	Lifecycle kWh Savings	-
20	Lifecycle Therm Savings	-
21	Current kWh Rate	$ -
22	Current Therm Rate	$ -
23	Average 1st Year Bill Savings / Treated Households	$ -
24	Average Lifecycle Bill Savings / Treated Household	$ -
25		
26		
27	**Table 3A-3, Summary - ESA Program/CSD Leveraging**	
28	Annual kWh Savings	14,365,997
29	Annual Therm Savings	(31,842)
30	Lifecycle kWh Savings	221,305,389
31	Lifecycle Therm Savings	(1,396,689)
32	Current kWh Rate	$ 0.13
33	Current Therm Rate	$ 1.18
34	Average 1st Year Bill Savings / Treated Households	$ 71.45
35	Average Lifecycle Bill Savings / Treated Households	$ 785.53
36		
37	[1] Summary is the sum of ESA Program + CSD Leveraging	
38		
39	**Table 3B, ESA Program - Multifamily Common Area**	
40	Annual kWh Savings	-
41	Annual Therm Savings	-
42	Lifecycle kWh Savings	-
43	Lifecycle Therm Savings	-
44	Current kWh Rate	$ -
45	Current Therm Rate	$ -
46	Average 1st Year Bill Savings / Treated Property	$ -
47	Average Lifecycle Bill Savings / Treated Property	$ -

	A	B	C	D	E	F	G
1	**Energy Savings Assistance Program Table 4 - Homes/Buildings Treated**						
2	**Pacific Gas and Electric Company**						
3	**Through March 31, 2020**						
4							
5	**Table 4A-1, ESA Program**						
6		**Eligible Households**			**Households Treated YTD**		
7	**County**	**Rural [1]**	**Urban**	**Total**	**Rural**	**Urban**	**Total**
8	**ALAMEDA**	**3**	**138,908**	**138,911**	**-**	**2,428**	**2,428**
9	**ALPINE**	**177**	**-**	**177**	**-**	**-**	**-**
10	**AMADOR**	**5,423**	**1**	**5,424**	**48**	**-**	**48**
11	**BUTTE**	**12,577**	**21,307**	**33,884**	**240**	**329**	**569**
12	**CALAVERAS**	**8,282**	**24**	**8,306**	**87**	**-**	**87**
13	**COLUSA**	**2,764**	**11**	**2,775**	**73**	**-**	**73**
14	**CONTRA COSTA**	**10**	**87,965**	**87,975**	**-**	**1,799**	**1,799**
15	**EL DORADO**	**6,005**	**6,890**	**12,895**	**153**	**58**	**211**
16	**FRESNO**	**277**	**139,325**	**139,602**	**-**	**3,254**	**3,254**
17	**GLENN**	**4,935**	**-**	**4,935**	**87**	**-**	**87**
18	**HUMBOLDT**	**23,394**	**-**	**23,394**	**44**	**-**	**44**
19	**KERN**	**58,779**	**42,032**	**100,811**	**1,803**	**837**	**2,640**
20	**KINGS**	**7,242**	**81**	**7,323**	**168**	**1**	**169**
21	**LAKE**	**14,122**	**1**	**14,123**	**50**	**-**	**50**
22	**LASSEN**	**266**	**-**	**266**	**-**	**-**	**-**
23	**MADERA**	**5,496**	**13,468**	**18,964**	**121**	**559**	**680**
24	**MARIN**	**-**	**18,382**	**18,382**	**1**	**225**	**226**
25	**MARIPOSA**	**3,464**	**25**	**3,489**	**56**	**-**	**56**
26	**MENDOCINO**	**14,094**	**24**	**14,118**	**15**	**-**	**15**
27	**MERCED**	**19,580**	**17,227**	**36,807**	**519**	**713**	**1,232**
28	**MONTEREY**	**5,292**	**38,990**	**44,282**	**138**	**577**	**715**
29	**NAPA**	**-**	**12,661**	**12,661**	**-**	**92**	**92**
30	**NEVADA**	**11,806**	**12**	**11,818**	**74**	**-**	**74**
31	**PLACER**	**10,742**	**19,166**	**29,908**	**64**	**221**	**285**
32	**PLUMAS**	**2,523**	**43**	**2,566**	**-**	**-**	**-**
33	**SACRAMENTO**	**-**	**151,534**	**151,534**	**1**	**826**	**827**
34	**SAN BENITO**	**4,121**	**145**	**4,266**	**79**	**1**	**80**
35	**SAN BERNARDINO**	**335**	**48**	**383**	**-**	**-**	**-**
36	**SAN FRANCISCO**	**-**	**100,494**	**100,494**	**-**	**1,353**	**1,353**
37	**SAN JOAQUIN**	**8,849**	**78,750**	**87,599**	**53**	**1,084**	**1,137**
38	**SAN LUIS OBISPO**	**18,092**	**11,682**	**29,774**	**210**	**124**	**334**
39	**SAN MATEO**	**-**	**48,668**	**48,668**	**-**	**115**	**115**
40	**SANTA BARBARA**	**1,386**	**14,479**	**15,865**	**1**	**493**	**494**
41	**SANTA CLARA**	**2,768**	**115,680**	**118,448**	**47**	**2,703**	**2,750**
42	**SANTA CRUZ**	**5**	**26,022**	**26,027**	**-**	**302**	**302**
43	**SHASTA**	**11,328**	**12,330**	**23,658**	**121**	**220**	**341**
44	**SIERRA**	**452**	**3**	**455**	**-**	**-**	**-**
45	**SISKIYOU**	**15**	**-**	**15**	**-**	**-**	**-**
46	**SOLANO**	**-**	**33,042**	**33,042**	**-**	**1,010**	**1,010**
47	**SONOMA**	**2,533**	**47,239**	**49,772**	**17**	**507**	**524**
48	**STANISLAUS**	**27,983**	**33,543**	**61,526**	**279**	**336**	**615**
49	**SUTTER**	**-**	**13,404**	**13,404**	**1**	**279**	**280**
50	**TEHAMA**	**11,837**	**11**	**11,848**	**368**	**-**	**368**
51	**TRINITY**	**713**	**-**	**713**	**-**	**-**	**-**
52	**TULARE**	**8,369**	**785**	**9,154**	**344**	**3**	**347**
53	**TUOLUMNE**	**9,569**	**-**	**9,569**	**74**	**-**	**74**
54	**YOLO**	**1**	**28,164**	**28,165**	**2**	**256**	**258**
55	**YUBA**	**124**	**10,898**	**11,022**	**-**	**84**	**84**
56	**Total**	**325,733**	**1,283,464**	**1,609,197**	**5,338**	**20,789**	**26,127**
57							
58							
59	**Table 4B, ESA Program - CSD Leveraging**						
60					**Households Treated YTD**		
61	**County**				**Rural**	**Urban**	**Total**
62							**0**
63							**0**
64	**Total**				**0**	**0**	**0**
65							
66							
67	**Table 4C, ESA Program - Multifamily Common Area**						
68					**Properties Treated YTD**		
69	**County**				**Rural**	**Urban**	**Total**
70							**0**
71							**0**
72	**Total**				**0**	**0**	**0**
73							
74	[1] For IOU low income-related and Energy Efficiency reporting and analysis, the Goldsmith definition is applied.						
75	**Note:** Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.						

Energy Savings Assistance Program Table 4A-2, Homes Unwilling / Unable to Participate
Pacific Gas and Electric Company
Through March 31, 2020

ESA Program	Reason Provided						
County	Customer Unwilling/Declined Program Measures	Customer Unavailable - Scheduling Conflicts	Hazardous Environment (unsafe/unclean)	Landlord Refused to Authorize Participation	Household Exceeds Allowable Limits	Unable to Provide Required Documentation	Other Infeasible/ Ineligible
Alameda	102	975	-	15	22	53	41
Alpine	-	-	-	-	-	-	-
Amador	2	18	-	-	-	2	-
Butte	18	227	2	24	13	-	17
Calaveras	1	19	-	-	-	-	-
Colusa	1	32	1	4	3	-	3
Contra Costa	30	804	-	238	48	56	47
El Dorado	14	95	-	2	2	11	3
Fresno	79	358	-	30	39	30	100
Glenn	3	28	-	4	1	-	7
Humboldt	1	1	-	-	-	-	5
Kern	23	55	147	15	6	1	51
Kings	26	15	-	-	2	3	1
Lake	-	146	-	-	-	-	-
Lassen	-	3	-	-	-	-	-
Madera	7	75	1	5	5	-	48
Marin	1	195	-	3	1	-	1
Mariposa	2	3	1		1	-	1
Mendocino	4	62	-	4	1	-	4
Merced	28	170	2	34	11	-	40
Monterey	40	73	6	47	6	-	16
Napa	-	44	-	21	3	2	1
Nevada	1	109	-	1	1	3	-
Placer	11	121	-	7	5	12	8
Plumas	-	12	1	-	-	-	-
Sacramento	153	633	-	150	12	19	19
San Benito	5	53	7	13	5	-	14
San Bernardino	-	-	-	-	-	-	-
San Francisco	26	343	-	9	7	4	10
San Joaquin	87	377	2	210	43	3	75
San Luis Obispo	3	14	-	5	2	-	5
San Mateo	-	306	-	33	8	-	2
Santa Barbara	2	22	-	1	-	-	1
Santa Clara	3	684	1	77	12	10	11
Santa Cruz	1	59	-	-	-	-	-
Shasta	8	117	1	6	21	1	14
Sierra	-	2	-	-	-	-	-
Siskiyou	-	-	-	-	-	-	-
Solano	23	125	3	80	34	36	16
Sonoma	5	8	-	3	9	23	3
Stanislaus	27	157	1	75	13	-	16
Sutter	3	111	-	3	7	-	4
Tehama	11	59	-	13	6	-	10
Trinity	-	-	-	-	-	-	-
Tulare	1	10	-	-	-	1	3
Tuolumne	3	7	-	-	1	-	-
Yolo	20	89	-	28	5	-	7
Yuba	3	57	-	-	1	-	3
Total	**778**	**6,873**	**176**	**1,160**	**356**	**270**	**607**

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

Energy Savings Assistance Program Table 5 - Energy Savings Assistance Program Customer Summary
Pacific Gas and Electric Company
Through March 31, 2020

Table 5A, ESA Program

	Gas & Electric				Gas Only				Electric Only				Total					
	# of Household Treated by Month	(Annual)			# of Household Treated by Month	(Annual)			# of Household Treated by Month	(Annual)			# of Household Treated by Month	(Household Count)		(Annual)		
Month		Therm	kWh	kW		Therm	kWh	kW		Therm	kWh	kW		# of First-Tourch	# of Re-treatment	Therm	kWh	kW
January	6,352	(13,609)	4,458,488	563	564	8,939	12,603	2	1,278	(16,815)	1,020,835	133	8,194	2,853	5,341	(21,485)	5,491,927	698
February	6,207	(15,289)	3,199,030	397	613	6,193	22,410	4	1,480	(17,598)	1,032,513	131	8,300	3,369	4,931	(26,694)	4,253,954	532
March	7,244	24,988	3,510,403	475	703	10,594	34,388	6	1,686	(19,245)	1,075,326	140	9,633	3,131	6,502	16,337	4,620,117	621
April																		
May																		
June																		
July																		
August																		
September																		
October																		
November																		
December																		
YTD	**19,803**	**(3,911)**	**11,167,922**	**1,435**	**1,880**	**25,727**	**69,401**	**12**	**4,444**	**(53,657)**	**3,128,674**	**404**	**26,127**	**9,353**	**16,774**	**(31,842)**	**14,365,997**	**1,851**

YTD Total Energy Impacts for all fuel types should equal YTD energy impacts that are reported every month Table 2.
Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

Table 5B, ESA Program - CSD Leveraging

	Gas & Electric				Gas Only				Electric Only				Total			
	# of Household Treated by Month	(Annual)			# of Household Treated by Month	(Annual)			# of Household Treated by Month	(Annual)			# of Household Treated by Month	(Annual)		
Month		Therm	kWh	kW		Therm	kWh	kW		Therm	kWh	kW		Therm	kWh	kW
January	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
February	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
March																
April																
May																
June																
July																
August																
September																
October																
November																
December																
YTD	**-**	**-**	**-**	**-**	**-**	**-**	**-**	**-**	**-**	**-**	**-**	**-**	**-**	**-**	**-**	**0**

YTD Total Energy Impacts for all fuel types should equal YTD energy impacts that are reported every month Table 2A.
Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

Table 5C, ESA Program - Multifamily Common Area

	Gas & Electric				Gas Only				Electric Only				Total			
	# of Properties Treated by Month	(Annual)			# of Properties Treated by Month	(Annual)			# of Properties Treated by Month	(Annual)			# of Properties Treated by Month	(Annual)		
Month		Therm	kWh	kW		Therm	kWh	kW		Therm	kWh	kW		Therm	kWh	kW
January	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
February	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
March																
April																
May																
June																
July																
August																
September																
October																
November																
December																
YTD	**-**	**-**	**-**	**-**	**-**	**-**	**-**	**-**	**-**	**-**	**-**	**-**	**-**	**-**	**-**	**0**

YTD Total Energy Impacts for all fuel types should equal YTD energy impacts that are reported every month Table 2B.
Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

	A	B	C	D	E	F	G	H	I	J	K	L	M
2	**Pacific Gas and Electric Company**												
3	**Through March 31, 2020**												
4		**Authorized 2017-2020 Funding**			**Current Month Expenses**			**Expenses Since January 1, 2018**			**% of Budget Expensed**		
5		**Electric**	**Gas**	**Total**	**Electric**	**Gas**	**Total**	**Electric**	**Gas**	**Total**	**Electric**	**Gas**	**Total**
6	**Pilots**												
7	Programmable Controllable Thermostat/ Smart Thermostat TOU [1]	$ 318,000	$ -	$ 318,000	$ (1)	$ -	$ (1)	$ 198,236	$ -	$ 198,236	62%	0%	62%
8	Consumption Driven Weatherization Pilot [2]	$ 238,960	$ 173,040	$ 412,000	$ 1,189	$ 1,098	$ 2,287	$ 187,759	$ 173,316	$ 361,075	79%	100%	88%
9													
10	**Total Pilots**	**$556,960**	**$173,040**	**$730,000**	**$1,189**	**$1,098**	**$2,286**	**$385,995**	**$173,316**	**$559,311**	**69%**	**100%**	**77%**
11													
12													
13	**Studies**												
14	Low Income Needs Assessment (LINA) Study [3]	$ 98,500	$ 51,500	$ 150,000	$ (0)	$ (0)	$ (0)	$ 54,905	$ 54,905	$ 109,811	56%	107%	73%
15	Load Impact Evaluation Study [4]	$ 96,661	$ 68,339	$ 165,000	$ (0)	$ (0)	$ (1)	$ 127,124	$ 92,055	$ 219,179	132%	135%	133%
16	Non Energy Benefits (NEB) Study [5]	$ 28,975	$ 16,025	$ 45,000	$ -	$ -	$ -	$ (1,781)	$ (1,644)	$ (3,426)	-6%	-10%	-8%
17	2017 Potential and Goals Study	$ 62,550	$ 27,450	$ 90,000	$ -	$ -	$ -	$ -	$ -	$ -	0%	0%	0%
18	Rapid Feedback Research and Analysis	$ 130,375	$ 69,625	$ 200,000	$ (118)	$ (86)	$ (204)	$ 10,061	$ 7,285	$ 17,346	8%	10%	9%
19	**Total Studies**	**$417,061**	**$232,939**	**$650,000**	**-$119**	**-$86**	**-$205**	**$190,308**	**$152,602**	**$342,910**	**46%**	**66%**	**53%**
20													
21	[1] D.17-12-009, Attachment 1 (modified D.16-11-022), OP.66 directed electric IOUs to file PCT pilot implementation plans by March 1, 2018. Reflects the 2019 Authorized budget as approved in Mid-Cycle advice letter 3990-G/5329-E and supplemental Advice Letter Nos. 3990-G-A/5329-E-A and 3990-G-B/5329-E-B												
22	[2] PG&E proposed the CDWx pilot in its 2015-2017 ESA Application, authorized in D.16-11-022, OP.144. In December 2017, PG&E requested and was granted an extension to implement this pilot so that CSD could be included in it. This pilot will begin implementation in 2018.												
23	[3] A contract for this statewide study was awarded in January 2018. SCE is the project manager. There has been no cross-billing.												
24	[4] SCG is the contract manager of this co-funded statewide study. Cross-billing from SCG typically occurs quarterly.												
25	[5] This statewide study was bid out on March 23, 2018, and a consultant has not yet been selected. SDG&E is the contract manager.												
26													
27	**Note:** Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.												

Energy Savings Assistance Program Table 7 (Second Refrigerators, In-Home Education, MyEnergy/My Account Platform)

Pacific Gas and Electric Company
Through March 31, 2020

7A - Households Receiving Second Refrigerators			
Measures	**Units**	**Received Refrigerator**	**Not eligible for Refrigerator due to Less than Six Occupants**
Second Refrigerators	Each	55	892

7B - Households Receiving In- Home Energy Education Only		
Measures	**Units**	**Households that Only Received Energy Education**
In-Home Education	Home	2,506

7C - Households for My Energy/My Account Platform		
Opt-Out	**Already Enrolled**	**Opt-In**
51		1925

	A	B	C	D	E	F	G	H	I	J	K	L	M
1	**CARE Table 1 - CARE Program Expenses**												
2	**Pacific Gas and Electric Company**												
3	**Through March 31, 2020**												
4		**Authorized Budget**			**Current Month Expenses**			**Year to Date Expenses**			**% of Budget Spent YTD**		
5	**CARE Program:**	**Electric**	**Gas**	**Total**	**Electric**	**Gas**	**Total**	**Electric**	**Gas**	**Total**	**Electric**	**Gas**	**Total**
6	Outreach [6]	$ 7,702,612	$ 1,925,653	**$ 9,628,265**	$ 865,454	$ 216,364	**$ 1,081,818**	$ 1,765,886	$ 441,472	**$ 2,207,358**	23%	23%	23%
7	Processing / Certification Re-certification [6]	$ 1,552,082	$ 388,020	**$ 1,940,102**	$ 37,807	$ 9,452	**$ 47,258**	$ 94,419	$ 23,605	**$ 118,024**	6%	6%	6%
8	Post Enrollment Verification [6]	$ 1,318,726	$ 329,681	**$ 1,648,407**	$ 57,821	$ 14,455	**$ 72,276**	$ 158,986	$ 39,746	**$ 198,732**	12%	12%	12%
9	IT Programming [6]	$ 1,470,000	$ 367,500	**$ 1,837,500**	$ 111,593	$ 27,898	**$ 139,491**	$ 241,865	$ 60,466	**$ 302,332**	16%	16%	16%
10	Cooling Centers [7]	$ -	$ -	**$ -**			**$ -**			**$ -**	0%	0%	0%
11	Pilots/CHANGES Program [1][6]	$ 420,000	$ 105,000	**$ 525,000**	$ 103,001	$ 25,750	**$ 128,751**	$ 105,449	$ 26,362	**$ 131,811**	25%	25%	25%
12	Studies [2][6]	$ 127,741	$ 31,935	**$ 159,676**	$ 24,000	$ 6,000	**$ 30,000**	$ 22,334	$ 5,584	**$ 27,918**	17%	17%	17%
13	Regulatory Compliance [6]	$ 850,014	$ 212,503	**$ 1,062,517**	$ 16,089	$ 4,022	**$ 20,112**	$ 106,215	$ 26,554	**$ 132,769**	12%	12%	12%
14	General Administration [6]	$ 820,620	$ 205,155	**$ 1,025,775**	$ 38,844	$ 9,711	**$ 48,555**	$ 120,076	$ 30,019	**$ 150,095**	15%	15%	15%
15	CPUC Energy Division	$ 102,400	$ 25,600	**$ 128,000**	$ 68,333	$ 17,083	**$ 85,417**	$ 85,400	$ 21,350	**$ 106,751**	83%	83%	83%
16													
17	**SUBTOTAL MANAGEMENT COSTS [3]**	**$ 14,364,194**	**$ 3,591,049**	**$ 17,955,243**	**$ 1,322,942**	**$ 330,735**	**$ 1,653,677**	**$ 2,700,632**	**$ 675,158**	**$ 3,375,790**	**19%**	**19%**	**19%**
18													
19	CARE Rate Discount [4]	$ 479,294,393	$ 119,823,598	**$ 599,117,991**	$ 39,631,686	$ 13,077,847	**$ 52,709,534**	$128,687,695	$ 48,154,644	**$176,842,339**	27%	40%	30%
20													
21	**TOTAL PROGRAM COSTS & CUSTOMER DISCOUNTS**	**$ 493,658,587**	**$ 123,414,647**	**$ 617,073,234**	**$ 40,954,628**	**$ 13,408,583**	**$ 54,363,211**	**$131,388,327**	**$ 48,829,802**	**$180,218,129**	**27%**	**40%**	**29%**
22													
23	Other CARE Rate Benefits												
24	- DWR Bond Charge Exemption				$ 1,960,525		$ 1,960,525	$ 6,040,799		$ 6,040,799			
25	- CARE PPP Exemption [5]				$ 3,691,934	$ 969,436	$ 4,661,369	$ 11,644,598	$ 3,828,158	$ 15,472,756			
26	- California Solar Initiative Exemption				$ (157,129)		$ (157,129)	$ (489,538)		$ (489,538)			
27	- kWh Surcharge Exemption												
28	- Vehicle Grid Integration Exemption												
29	Total Other CARE Rate Benefits				**$ 5,495,329**	**$ 969,436**	**$ 6,464,765**	**$ 17,195,859**	**$ 3,828,158**	**$ 21,024,017**			
30													
31	Indirect Costs												
32													
33													
34	[1] Decision 15-12-047 transitioned from CHANGES pilot to CHANGES program and funding for the effort is captured herein.												
35	[2] Reflects the Annual Eligibility Estimates prepared by Athens Research on behalf of the utilities. This efforts was formerly referenced in Measurement and Evaluation.												
36	[3] Reflects the authorized funding per year in D.16-11-022 and D.17-12-009, and updated via PG&E Mid-Cycle Update Advice Letter 3990-G/5329-E, 3990-G-A/5329-E-A, 3990-G-B/5329-E-B.												
37	[4] Per D.02-09-021, PG&E is authorized to recover the full value of the discount through the CARE two-way balancing account on an automatic pass-through basis.												
38	[5] PPP Exemption - CARE customers are exempt from paying CARE program costs including PPP costs for CARE admin and the CARE surcharge.												
39	[6] Employee benefits costs for 2020 will be added to CARE authorized budget once PG&E's 2020 GRC Decision approved. Actual employee benefit burden costs have been included in the program monthly and YTD expenses.												
40	[7] CARE balancing account is no longer funded Cooling Centers program in 2020. As directed in D.16-11-022, as modified by D.17-02-033, PG&E incorporated the cooling center budget request for 2020-2022 into the 2020 GRC Proceeding.												
41													
42	**Note:** Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.												

	A	B	C	D	E	F	G	H	I	J	K	L	M	N	O	P	Q	R	S	T	U	V	W	X	Y
2	**Pacific Gas and Electric Company**																								
3	**Through March 31, 2020**																								
4		**New Enrollment**										**Recertification**				**Attrition (Drop Offs)**					**Enrollment**				
5		**Automatic Enrollment**				**Self-Certification (Income or Categorical)**					**Total New Enrollment (E+J)**												**Total CARE Participants**	**Estimated CARE Eligible**	**Penetration Rate % (W/X)**
6		**Inter-Utility [1]**	**Intra-Utility [2]**	**Leveraging [3]**	**Combined (B+C+D)**	**Online**	**Paper**	**Phone**	**Capitation**	**Combined (F+G+H+I)**		**Scheduled**	**Non-Scheduled (Duplicates)**	**Automatic**	**Total Recertification (L+M+N)**	**No Response[4]**	**Failed PEV**	**Failed Recertification**	**Other[5]**	**Total Attrition (P+Q+R+S)**	**Gross (K+O)**	**Net Adjusted (K-T)**			
7	**January**	0	2,238	0	2,238	15,069	3,975	977	56	20,077	22,315	36,377	8,508	10,025	54,910	n/a	201	4,008	5,691	9,900	77,225	12,415	1,395,078	1,457,418	95.7%
8	**February**	0	1,982	0	1,982	11,956	4,360	745	56	17,117	19,099	35,859	9,129	9,573	54,561	n/a	3,800	3,904	14,635	22,339	73,660	-3,240	1,391,838	1,457,418	95.5%
9	**March**	0	2,016	0	2,016	19,681	4,654	950	61	25,346	27,362	28,165	18,918	10,089	57,172	n/a	318	116	1,864	2,298	84,534	25,064	1,416,902	1,457,418	97.2%
10	**April**																								
11	**May**																								
12	**June**																								
13	**July**																								
14	**August**																								
15	**September**																								
16	**October**																								
17	**November**																								
18	**December**																								
19	**YTD Total**	**0**	**6,236**	**0**	**6,236**	**46,706**	**12,989**	**2,672**	**173**	**62,540**	**68,776**	**100,401**	**36,555**	**29,687**	**166,643**	**0**	**4,319**	**8,028**	**22,190**	**34,537**	**235,419**	**34,239**	**1,416,902**	**1,457,418**	**97.2%**

20
21
22 [1] Enrollments via data sharing between the IOUs.
23 [2] Enrollments via data sharing between departments and/or programs within the utility.
24 [3] Enrollments via data sharing with programs outside the IOU that serve low-income customers.
25 [4] PG&E counts attrition due to no response in the Failed PEV and Failed Recertification columns, respectively.
26 [5] Includes customers who closed their accounts, requested to be removed, or were otherwise ineligible for the program.
27

CARE Table 3A - Post-Enrollment Verification Results (Model)
Pacific Gas and Electric Company
Through March 31, 2020

Month	Total CARE Households Enrolled	Households Requested to Verify	% of CARE Enrolled Requested to Verify Total	CARE Households De-enrolled (Due to no response)	CARE Households De-enrolled (Verified as Ineligible)[1]	Total Households De-enrolled[2]	% De-enrolled through Post Enrollment Verification	% of Total CARE Households De-enrolled
January	1,395,078	0	0.00%					
February	1,391,838	0	0.00%					
March	1,416,902	0	0.00%					
April								
May								
June								
July								
August								
September								
October								
November								
December								
YTD Total	**1,416,902**	**0**	**0.00%**	**0**	**0**	**0**	**0.00%**	**0.00%**

[1] Includes customers verified as over income or who requested to be de-enrolled.
[2] Verification results are tied to the month initiated. Therefore, verification results may be pending due to the time permitted for a participant to respond.
Note: CARE PEV is on hold due to the Emergency Consumer Protection Plan related to COVID-19.
Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

CARE Table 3B Post-Enrollment Verification Results (Electric-Only High Usage)
Pacific Gas and Electric Company
Through March 31, 2020

Month	Total CARE Households Enrolled	Households Requested to Verify [1]	% of CARE Enrolled Requested to Verify Total	CARE Households De-enrolled (Due to no response)	CARE Households De-enrolled (Verified as Ineligible) [2]	Total Households De-enrolled [3]	% De-enrolled through HUV Post Enrollment Verification	% of Total CARE Households De-enrolled
January	1,395,078	0	0.00%					
February	1,391,838	0	0.00%					
March	1,416,902	0	0.00%					
April								
May								
June								
July								
August								
September								
October								
November								
December								
YTD Total	**1,416,902**	**0**	**0.00%**	**0**	**0**	**0**	**0.00%**	**0.00%**

[1] Includes all participants who were selected for high usage verification process. Closed accounts will not be tracked in Ineligible or De-enrolled data.
[2] Includes customers verified as over income, who requested to be de-enrolled, did not reduce usage, or did not agree to be weatherized.
[3] Verification results are tied to the month initiated and the high usage verification process allows customers 90 days to respond to the verification process. Each utility may have a different de-enrollment date due to billing cycle or other contributing factors.
Note: CARE PEV is on hold due to the Emergency Consumer Protection Plan related to COVID-19.
Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

	A	B	C	D	E	F	G
1	**CARE Table 4 - CARE Self-Certification and Self-Recertification Applications [1]**						
2	**Pacific Gas and Electric Company**						
3	**Through March 31, 2020**						
4		**Provided [2]**	**Received**	**Approved**	**Denied**	**Pending/Never Completed**	**Duplicates**
5	Total (Y-T-D)	2,766,113	136,498	120,318	12,589	3,591	36,555
6	Percentage[3]		100%	88%	9%	3%	27%
7							
8	[1] Includes sub-metered customers.						
9	[2] Includes number of applications provided via direct mail campaigns, call centers, bill inserts and other outreach methods. Because there are other means by which customers obtain applications which are not counted, this number is only an approximation.						
10	[3] Percentage of Received. Duplicates are also counted as Approved, so the total will not add up to 100%.						
11							
12	**Note:** Any required corrections/adjustments are reported herein and supersede results reported in prior months and						
13	may reflect YTD adjustments.						

	A	B	C	D	E	F	G	H	I	J
1	**CARE Table 5 - Enrollment by County**									
2	**Pacific Gas and Electric Company**									
3	**Through March 31, 2020**									
4	**County**	**Estimated Eligible Households**			**Total Households Enrolled**			**Penetration Rate**		
5		**Urban**	**Rural [1]**	**Total**	**Urban**	**Rural [1]**	**Total**	**Urban**	**Rural [1]**	**Total**
6	ALAMEDA	118,083	3	118,086	118,212	2	118,214	100.1%	61.3%	100.1%
7	ALPINE	0	176	176	0	9	9	n/a	5.1%	5.1%
8	AMADOR	1	5,378	5,379	0	4,428	4,428	0.0%	82.3%	82.3%
9	BUTTE	20,128	12,336	32,465	18,503	12,234	30,737	91.9%	99.2%	94.7%
10	CALAVERAS	24	8,250	8,274	26	5,309	5,335	109.9%	64.4%	64.5%
11	COLUSA	9	2,718	2,727	12	3,507	3,519	131.7%	129.0%	129.0%
12	CONTRA COSTA	79,867	10	79,877	87,156	3	87,159	109.1%	29.2%	109.1%
13	EL DORADO	6,865	5,990	12,855	5,646	5,690	11,336	82.2%	95.0%	88.2%
14	FRESNO	133,736	268	134,004	153,191	115	153,306	114.5%	43.0%	114.4%
15	GLENN	0	4,866	4,866	0	4,809	4,809	0.0%	98.8%	98.8%
16	HUMBOLDT	0	22,508	22,508	0	18,129	18,129	n/a	80.5%	80.5%
17	KERN	41,080	57,763	98,842	45,591	66,664	112,255	111.0%	115.4%	113.6%
18	KINGS	80	7,211	7,291	130	9,117	9,247	162.9%	126.4%	126.8%
19	LAKE	1	14,010	14,011	1	12,774	12,775	97.8%	91.2%	91.2%
20	LASSEN	0	266	266	0	160	160	n/a	60.2%	60.2%
21	MADERA	13,252	5,475	18,727	16,969	5,429	22,398	128.0%	99.2%	119.6%
22	MARIN	16,117	0	16,117	12,745	0	12,745	79.1%	n/a	79.1%
23	MARIPOSA	24	3,424	3,447	16	2,235	2,251	67.6%	65.3%	65.3%
24	MENDOCINO	22	13,909	13,931	5	10,474	10,479	22.2%	75.3%	75.2%
25	MERCED	16,925	18,878	35,803	20,048	20,945	40,993	118.5%	111.0%	114.5%
26	MONTEREY	35,600	4,963	40,563	38,046	6,398	44,444	106.9%	128.9%	109.6%
27	NAPA	11,755	0	11,755	10,945	0	10,945	93.1%	0.0%	93.1%
28	NEVADA	12	11,580	11,592	2	9,595	9,597	16.5%	82.9%	82.8%
29	PLACER	18,597	10,052	28,648	12,030	7,603	19,633	64.7%	75.6%	68.5%
30	PLUMAS	43	2,519	2,562	6	1,752	1,758	14.0%	69.5%	68.6%
31	SACRAMENTO	126,908	0	126,908	92,313	0	92,313	72.7%	n/a	72.7%
32	SAN BENITO	142	4,048	4,190	63	4,918	4,981	44.5%	121.5%	118.9%
33	SAN BERNARDINO	48	335	383	25	229	254	52.4%	68.3%	66.3%
34	SAN FRANCISCO	69,733	0	69,733	62,308	0	62,308	89.4%	n/a	89.4%
35	SAN JOAQUIN	73,764	8,515	82,279	79,085	8,757	87,842	107.2%	102.8%	106.8%
36	SAN LUIS OBISPO	11,423	17,952	29,375	4,843	12,641	17,484	42.4%	70.4%	59.5%
37	SAN MATEO	41,475	0	41,475	33,207	0	33,207	80.1%	n/a	80.1%
38	SANTA BARBARA	14,241	1,338	15,579	18,101	758	18,859	127.1%	56.7%	121.1%
39	SANTA CLARA	97,628	2,626	100,255	101,697	3,020	104,717	104.2%	115.0%	104.5%
40	SANTA CRUZ	23,572	5	23,577	20,431	1	20,432	86.7%	22.1%	86.7%
41	SHASTA	11,651	11,181	22,832	9,931	8,817	18,748	85.2%	78.9%	82.1%
42	SIERRA	3	450	453	2	116	118	68.0%	25.8%	26.1%
43	SISKIYOU	0	15	15	0	6	6	n/a	39.5%	39.5%
44	SOLANO	30,729	0	30,729	45,471	0	45,471	148.0%	n/a	148.0%
45	SONOMA	44,438	2,524	46,962	38,781	2,625	41,406	87.3%	104.0%	88.2%
46	STANISLAUS	31,242	27,168	58,411	23,753	22,493	46,246	76.0%	82.8%	79.2%
47	SUTTER	12,284	0	12,284	13,429	0	13,429	109.3%	0.0%	109.3%
48	TEHAMA	11	11,720	11,731	10	11,737	11,747	90.6%	100.1%	100.1%
49	TRINITY	0	704	704	0	286	286	n/a	40.6%	40.6%
50	TULARE	767	8,314	9,081	350	9,506	9,856	45.6%	114.3%	108.5%
51	TUOLUMNE	0	9,549	9,549	0	7,236	7,236	0.0%	75.8%	75.8%
52	YOLO	25,509	1	25,510	21,039	1	21,040	82.5%	82.6%	82.5%
53	YUBA	10,507	124	10,631	12,137	118	12,255	115.5%	94.9%	115.3%
54	**Total**	**1,138,296**	**319,121**	**1,457,418**	**1,116,256**	**300,646**	**1,416,902**	**98.1%**	**94.2%**	**97.2%**
55										
56	[1] "Rural" includes ZIP Codes classified as such by the Goldsmith modification that was developed to identify small									
57	towns and rural areas within large metropolitan counties. ZIP Codes not defined as rural are classified as urban.									
58										
59	Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD									
60	adjustments.									

	A	B	C	D	E	F	G	H
1	**CARE Table 6 - Recertification Results**							
2	**Pacific Gas and Electric Company**							
3	**Through March 31, 2020**							
4	**Month**	**Total CARE Households**	**Households Requested to Recertify [1]**	**% of Households Total (C/B)**	**Households Recertified [2]**	**Households De-enrolled [3]**	**Recertification Rate % [4] (E/C)**	**% of Total Households De-enrolled (F/B)**
5	January	1,395,078	0	0.0%				
6	February	1,391,838	0	0.0%				
7	March	1,416,902	0	0.0%				
8	April							
9	May							
10	June							
11	July							
12	August							
13	September							
14	October							
15	November							
16	December							
17	**YTD**	**1,416,902**	**0**	**0.00%**	**0**	**0**	**0.00%**	**0.00%**
18								
19	[1] Excludes count of customers recertified through the probability model.							
20	[2] Recertification results are tied to the month initiated and the recertification process allows customers 90 days to respond to the recertification							
21	request. Results may be pending due to the time permitted for a participant to respond.							
22	[3] Includes customers who did not respond or who requested to be de-enrolled.							
23	[4] Percentage of customers recertified compared to the total participants requested to recertify in that month.							
24	**Note:** CARE Recertification is on hold due to the Emergency Consumer Protection Plan related to COVID-19.							
25	**Note:** Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.							

	A	B	C	D	E	F	G
1	**CARE Table 7 - Capitation Contractors[1]**						
2	**Pacific Gas and Electric Company**						
3	**Through March 31, 2020**						
4	**Contractor**	**Contractor Type (Check one or more if applicable)**				**Total Enrollments**	
5							
6		**Private**	**CBO**	**WMDVBE**	**LIHEAP**	**Current Month**	**Year-to-Date**
7	ACC Senior Services		x			0	0
8	Amador-Tuolumne Community Action Agency		x		x	5	7
9	Arriba Juntos		x			0	0
10	Breathe California of the Bay Area		x			0	0
11	Catholic Charities Diocese of Fresno		x			5	10
12	Central California Legal Services, Inc.		x			0	0
13	Central Coast Energy Services, Inc.		x		x	1	4
14	Cesar A Moncada DBA Moncada Outreach		x			8	8
15	Child Abuse Prevention Council of San Joaquin County		x			0	0
16	Community Action Marin		x		x	0	0
17	Community Action Partnership of Madera County		x		x	1	5
18	Community Health for Asian Americans		x			0	0
19	Community Resource Project, Inc.		x		x	3	15
20	County of San Joaquin		x		x	12	25
21	Dignity Health		x			0	0
22	Disability Resource Agency for Independent Living		x			0	0
23	Filipino American Development Foundation		x			0	0
24	Good Samaritan Family Resource Center of San Francisco		x			0	0
25	Heritage Institute for Family Advocacy		x			0	0
26	Hip Housing Human Investment Project, Inc.		x			0	0
27	Housing Authority of the City of Fresno		x			0	0
28	Housing Authority of the County of Kern		x			0	0
29	Independent Living Center of Kern County Inc					0	0
30	KidsFirst		x			0	0
31	Kings Community Action Organization, Inc.		x		x	0	0
32	Madera Coalition for Community Justice		x			0	0
33	Marin Center for Independent Living					0	0
34	Merced County Community Action Agency		x		x	5	7
35	Monument Crisis Center		x			0	0
36	National Asian American Coalition		x			0	0
37	OCCUR		x			0	0
38	Project Access, Inc		x			0	0
39	Redwood Community Action Agency		x		x	2	5
40	Resources for Independece Central Valley		x			0	0
41	Rising Sun Energy Center		x			0	0
42	Sacred Heart Community Service		x		x	6	14
43	Southeast Asian Community Center		x			0	0
44	Suscol Intertribal Council		x			0	0
45	Tri-County Independent Living Center		x			0	0
46	UpValley Family Centers		x			5	6
47	West Valley Community Services		x			0	0
48	Yolo County Housing Authority		x			0	0
49	Yolo Family Resource Center (Empower Yolo)		x			0	0
50	**Total Enrollments**					**53**	**106**
51							
52	[1] All capitation contractors with current contracts are listed regardless of whether they have signed up customers or submitted invoices this year.						
53							
54	Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.						

	A	B	C	D	E	F	G	H	I
1	**CARE Table 8 - Households as of Month-End**								
2	**Pacific Gas and Electric Company**								
3	**Through March 31, 2020**								
4	**Month**	**Gas and Electric**	**Gas Only**	**Electric Only**	**Total**	**Eligible Households**	**Penetration**	**% Change**	**Total Residential Accounts [1]**
5	January	840,468	211,345	343,265	1,395,078	1,457,418	95.7%	0.90%	5,552,167
6	February	838,517	210,892	342,429	1,391,838	1,457,418	95.5%	-0.23%	5,552,167
7	March	854,859	213,678	348,365	1,416,902	1,457,418	97.2%	1.80%	5,552,167
8	April								
9	May								
10	June								
11	July								
12	August								
13	September								
14	October								
15	November								
16	December								
17									
18	[1] Data represents total residential electric and gas households. This includes sub-metered households.								
19									
20	**Note**: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD								
21	adjustments.								

	A	B	C	D	E
1	**CARE Program Table 9 - Expenditures for Pilots/CHANGES Program**				
2	**Pacific Gas and Electric Company**				
3	**Through March 31, 2020**				
4	**2020**	**Authorized 2020 Budget**	**Current Month Expenses**	**Expenses Since Jan. 1, 2020**	**% of 2018 Budget Expensed**
5		**Total**	**Total**	**Total**	**Total**
6					
7	CHANGES Program	$ 525,000	$ 128,751	$ 131,811	25%
8					
9					
10	**Total**	**$ 525,000**	**$ 128,751**	**$ 131,811**	**25%**
11					
12					
13	Decision 15-12-047 transitioned from CHANGES pilot to CHANGES program and funding for the effort is captured herein.				
14	D.16-11-022, as modified by D.17-02-033, authorized CHANGES program budget for 2017-2020				
15					
16	**Note**: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.				

CARE Table 10 CHANGES One-On-One Customer Assistance Pacific Gas and Electric Company	
Through February 29, 2020	
No. of attendees at education sessions	**2,929**
Disputes	
Changed 3rd party Company/Gas Aggregation	38
Changed 3rd Party Electricity Aggregation	36
High Energy CARE user	1
Medical Baseline Application	2
Enroll in Energy Assistance Programs	37
Bill Adjustment	4
Energy Audit	6
Schedule Service Visit	1
Payment Extension	33
Payment Plan	42
Solar	5
Stop Disconnection	42
Total disputes	**247**

Needs Assistance	
Assisted with CARE Re-Certification/Audit	3
Assisted with Changes to Account	21
Assisted with Reconnection	1
Billing Language Changed	6
CARE Enrollment	5
Electricity Aggregation	14
ESAP	1
HEAP	151
Medical Baseline	5
REACH	1
Set Up New Account	1
Payment Extension	1
Payment Plan	8
Total Needs Assistance	**218**

Education: Education sessions were held in a mix of one on one, and group sessions. Education materials are available as fact sheets on the CPUC Website: http://consumers.cpuc.ca.gov/team_and_changes/

Disputes & Needs Assistance - Support was provided in the following languages: Arabic, Cambodian, Cantonese, Dari, English, Hmong, Japanese, Korean, Laotian, Portuguese, Spanish, Tagalog, Vietnamese.

[1]There is a one-month lag behind the current reporting month. This data was provided by CHANGES contractor, Self Help for the Elderly, via CSID.

* Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

CARE Table 11 CHANGES Group Customer Assistance Sessions [1]						
Pacific Gas and Electric Company						
Through February 29, 2020						
			Session Logistics			
Date[2]	Session Language	Description of Service Provided (e.g. utility bill assistance, utility bill dispute resolution, and other energy related issues)	# of Sessions	Length (Hours)[3]	Number of Attendees	Description of Information / Literature Provided
N/A	Cantonese	Avoiding Disconnection	1	N/A	19	CHANGES Ed Handout
N/A	English	Avoiding Disconnection	2	N/A	11	CHANGES Ed Handout
N/A	Spanish	Avoiding Disconnection	8	N/A	191	CHANGES Ed Handout
N/A	Vietnamese	Avoiding Disconnection	1	N/A	165	CHANGES Ed Handout
		Total	**12**		**386**	
N/A	Cambodian	CARE/FERA and Other Assistance Programs	6	N/A	43	CHANGES Ed Handout
N/A	Cantonese	CARE/FERA and Other Assistance Programs	1	N/A	20	CHANGES Ed Handout
N/A	Dari	CARE/FERA and Other Assistance Programs	7	N/A	61	CHANGES Ed Handout
N/A	English	CARE/FERA and Other Assistance Programs	2	N/A	11	CHANGES Ed Handout
N/A	English –Native American	CARE/FERA and Other Assistance Programs	6	N/A	179	CHANGES Ed Handout
N/A	Hmong	CARE/FERA and Other Assistance Programs	1	N/A	2	CHANGES Ed Handout
N/A	Korean	CARE/FERA and Other Assistance Programs	4	N/A	149	CHANGES Ed Handout
N/A	Laotian	CARE/FERA and Other Assistance Programs	1	N/A	9	CHANGES Ed Handout
N/A	Spanish	CARE/FERA and Other Assistance Programs	12	N/A	190	CHANGES Ed Handout
N/A	Tagalog	CARE/FERA and Other Assistance Programs	1	N/A	2	CHANGES Ed Handout
N/A	Vietnamese	CARE/FERA and Other Assistance Programs	1	N/A	100	CHANGES Ed Handout
		Total	**42**		**766**	
N/A	Cantonese	Electric and Natural Gas Safety	2	N/A	117	CHANGES Ed Handout
N/A	Spanish	Electric and Natural Gas Safety	4	N/A	75	CHANGES Ed Handout
		Total	**6**		**192**	
N/A	Cantonese	Energy Conservation	1	N/A	30	CHANGES Ed Handout
N/A	English	Energy Conservation	3	N/A	14	CHANGES Ed Handout
N/A	Spanish	Energy Conservation	9	N/A	175	CHANGES Ed Handout
N/A	Vietnamese	Energy Conservation	1	N/A	189	CHANGES Ed Handout
		Total	**14**		**408**	
N/A	Dari	Gas Aggregation	6	N/A	51	CHANGES Ed Handout
N/A	English	Gas Aggregation	2	N/A	12	CHANGES Ed Handout
N/A	Spanish	Gas Aggregation	10	N/A	161	CHANGES Ed Handout
		Total	**18**		**224**	
N/A	Cantonese	High Energy Use	3	N/A	173	CHANGES Ed Handout
N/A	English	High Energy Use	1	N/A	6	CHANGES Ed Handout
N/A	Portuguese	High Energy Use	1	N/A	34	CHANGES Ed Handout
N/A	Spanish	High Energy Use	6	N/A	150	CHANGES Ed Handout
N/A	Vietnamese	High Energy Use	2	N/A	199	CHANGES Ed Handout
		Total	**13**		**562**	
N/A	English	Level Pay Plan	1	N/A	7	CHANGES Ed Handout
N/A	Spanish	Level Pay Plan	6	N/A	155	CHANGES Ed Handout
		Total	**7**		**162**	
N/A	Cantonese	Understanding Your Bill	1	N/A	29	CHANGES Ed Handout
N/A	Dari	Understanding Your Bill	7	N/A	57	CHANGES Ed Handout
N/A	Korean	Understanding Your Bill	1	N/A	40	CHANGES Ed Handout
N/A	Spanish	Understanding Your Bill	6	N/A	103	CHANGES Ed Handout
		Total	**15**		**229**	
		December 1, 2019 Through December 31, 2019	**127**		**2,929**	

[1] This table was provided by CHANGES contractor, Self Help for the Elderly, via CSID. This table was edited and reformatted from its original version in order to have a more consistent appearance and format with existing SDG&E tables.
The data is reported quarterly
[2] Date of the workshops not available.
[3] Contractor states all sessions last at least 30 minutes.

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.
Note: Information not provided by contractor.