

Pacific Gas and Electric Company

Energy Savings Assistance (ESA)
AND
California Alternate Rates for Energy (CARE)

Program Monthly Report
For March 2013

(April 22, 2013)

PACIFIC GAS AND ELECTRIC COMPANY

**ENERGY SAVINGS ASSISTANCE PROGRAM AND CARE PROGRAM
MONTHLY REPORT FOR MARCH 2013**

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PACIFIC GAS AND ELECTRIC COMPANY
ENERGY SAVINGS ASSISTANCE PROGRAM
AND CARE PROGRAM MONTHLY REPORT
FOR MARCH 2013

This Monthly Report complies with low income reporting requirements established in Decision (D.)12-08-044, and complies with reporting and program evaluation requirements previously established for the California Alternate Rates for Energy (CARE) and Energy Savings Assistance (ESA) programs. The utilities met with Energy Division staff to revise reporting tables and formats in compliance with the mandates of D.12-08-044 and now use the resulting Energy Division-approved monthly reporting format.

1. Energy Savings Assistance Program Executive Summary

The ESA Program provides free home weatherization, energy efficient appliances and energy education services to income-qualified PG&E customers throughout the Company's service area. To qualify for the ESA Program, a residential customer's household income must be at or below 200 percent of Federal Poverty Guidelines, as required in D.05-10-044.

PG&E has offered energy efficiency programs to income-qualified customers in its 48 counties since 1983. The ESA Program's objective is to help income-qualified customers reduce their energy consumption and costs while also improving their quality of life. The 2012-2014 ESA Program authorized in D.12-08-044 continues as a resource program emphasizing long-term and enduring energy savings. It continues to serve all eligible low income customer populations by providing all feasible ESA Program measures at no cost to the customer through a direct-install approach. All housing types are eligible to participate and the ESA Program is available to both homeowners and renters.

1.1. Energy Savings Assistance Program Overview

PG&E's 2012-2014 ESA Program follows the policies and guidance given in D.07-12-051, which established the following programmatic initiative for the ESA Program (formerly known as LIEE):

To provide all eligible customers the opportunity to participate in the LIEE programs and to offer those who wish to participate all cost-effective energy efficiency measures in their residences by 2020.

PG&E's ESA Program has treated 24,520 customers through 2013.

1.1.1. Provide a summary of the Energy Savings Assistance Program elements as approved in D.12-08-044:

| Energy Savings Assistance Program Summary for Month | | | |
|--|--|----------------------------|----------|
| 2013 | Authorized / Planning Assumptions | Year-to-Date Actual | % |
| Budget | \$ 156,363,352 | \$ 30,258,937 | 19.35% |
| Homes Treated | 119,940 | 24,520 | 20.44% |
| kWh Saved | NA | 8,055,098 | |
| kW Demand Reduced | NA | 1,438.06 | |
| Therms Saved | NA | 368,077 | |

1.2. ESA Program Customer Outreach and Enrollment Update

PG&E coordinates activities and advertising with other PG&E energy efficiency and rate programs likely to reach income-qualified customers and service providers. For example, PG&E’s ESA Program contractors are required to inform customers about other programs for which they may be eligible. Additionally, PG&E automatically enrolls customers participating in the ESA Program onto the CARE discount rate.

PG&E employees regularly provide information on the company’s low income programs at community events throughout PG&E’s service area. These presentations educate customers about energy efficiency and inform them about assistance programs and opportunities available to them in multiple languages, including English, Spanish, Vietnamese, Chinese, Russian, Korean, and Hmong.

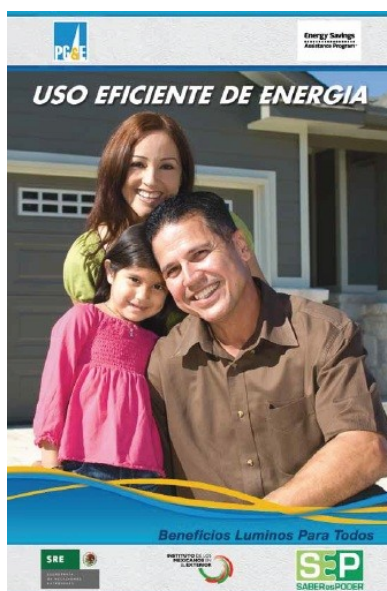
PG&E contracts directly with both community-based organizations (CBOs) and private contractors who provide a wealth of experience in the communities they serve. PG&E currently has 37 installation contractors including 11 CBOs and two appliance contractors who serve 48 counties. Of the 11 CBOs, six are Low Income Home Energy Assistance Program (LIHEAP) agencies.

PG&E has five contracts with LIHEAP agencies that are not working within PG&E’s ESA Program. PG&E coordinates with these LIHEAP agencies to install Energy Star® refrigerators in homes receiving PG&E electric service where the LIHEAP contractors have installed all other measures under the State Weatherization Program. This allows both the ESA Program and LIHEAP to leverage their resources and help additional low income homes. Through March, 28 refrigerators have been installed, which equates to \$22,400 leveraged through this program.

1.2.1. Provide a summary of the Energy Savings Assistance Program outreach and enrollment strategies deployed this month.

PG&E and its implementation subcontractors perform outreach for the ESA Program that targets low-income populations through a combination of bill inserts, direct mailings, outbound phone calls, text messages, ethnic and local media, community events and partnerships and other innovative approaches. Customers who call PG&E's customer service centers are referred to the ESA Program and assigned to a contractor in their area. The ESA Program also takes full advantage of CARE's successful marketing strategies by working closely with its outreach team.

- In March, the ESA Program continued work to relaunch its partnership with a Hispanic-based marketing agency that exclusively promotes the ESA Program (via tabling, brochure distribution and video) to Spanish-speaking customers at Mexican Consulates in San Francisco and Sacramento.



In March, the ESA Program continued to run the following media campaigns:

- PG&E-branded bus shelter and bus advertisements in ZIP code-targeted neighborhoods in the San Francisco Bay Area. Interested households are prompted to text "SAVE" to a "short-code" number on their mobile phone to verify their eligibility. This outdoor media is available 24 hours a day 7 days a week. The ad appearing in the actual buses appear here, followed by a bus shelter ad:



- Television spots aired in the Central Valley featuring customer testimonials in Hmong, Mandarin and Cantonese.

1.3. Leveraging Success Evaluation, Including California Department of Community Services Department (CSD)

- 1.3.1. Please provide a status of the leveraging effort with CSD.
 What new steps or programs have been implemented?
 What was the result in terms of new enrollments?

PG&E, SCE, SDG&E, and SoCalGas have been meeting with CSD staff since October 16, 2012 to discuss leveraging opportunities, in compliance with D.12-08-044. Ideas discussed include: developing a shared repository database that could include customers served and customers on wait lists by utilities and LIHEAP agencies; and information sharing with LIHEAP agencies about ESA Program customers who are found to be over the ESA Program income guidelines or

require HVAC or other services which the utilities are unable to provide under ESA Program guidelines. Potential pilots being discussed include: bulk purchasing, solar water heating, and geographic coordination.

1.4. Workforce Education & Training

1.4.1. Please summarize efforts to improve and expand the ESA Program workforce education and training. Describe steps taken to hire and train low income workers and how such efforts differ from prior program years.

All contractors and subcontractors responsible for implementing the ESA Program are trained at the PG&E Energy Training Center (ETC) in Stockton California. Most of these ESA Program energy specialists and installation contractors are from the local communities in which they work. In various capacities, 61 individuals in 6 sessions (277 student days) have been trained to deliver the ESA Program year-to-date.

1.5. Miscellaneous

ESA Program Coordination with the Single Family Affordable Solar Housing (SASH) Program

PG&E's ESA Program works with Grid Alternatives to deliver ESA services to customers that have been approved to participate in the SASH Program. Grid Alternatives refers SASH-eligible homes to PG&E on a regular basis. If the customer has not yet participated in the ESA Program, the customer is placed in the program. The home is assessed, and delivery of all eligible measures is expedited. PG&E then notifies Grid Alternatives of the measures that were installed in the home. Grid Alternatives uses this data in their calculations to accurately size the SASH solar unit to be installed. Year-to-date, the ESA Program has completed treatment of 2 homes that were selected for SASH program participation. PG&E supplied ESA measure installation data for 33 SASH-selected homes that were treated through the ESA Program in prior years.

2. CARE Executive Summary

The CARE Program provides a monthly discount on energy bills for income-qualified households throughout PG&E's service area.

To qualify for the CARE discount, a residential customer's household income must be at or below 200 percent of Federal Poverty Guidelines, as required in D.05-10-044.

2.1. CARE Program Summary

The 2012-2014 CARE Program was adopted in D.12-08-044 issued on August 30, 2012. The authorized CARE administrative budget for 2013 is \$14,417,512. This 2013 budget includes \$127,846 for PG&E's Cooling Centers Program.

D.12-12-011 approved continued funding of the CHANGES Pilot Program through the CARE Outreach budget at the current statewide funding level of \$60,000 a month until the end of 2014. PG&E is responsible for 30%, or \$18,000 a month, of the Joint Utility pilot program cost. The CHANGES Pilot Program provides funding to CBOs to assist Limited English Proficient (LEP) customers with energy education and billing issues. D.12-12-011 required that the utilities report CHANGES activity in the monthly reports beginning in April, 2013. ALJ Kim granted an extension of time to comply with this requirement by email on April 12, 2013.

2.1.1. Please provide CARE Program summary costs

| CARE Budget Categories | Authorized Budget | Actual Expenses Year to Date | % of Budget Spent |
|--|--------------------------|-------------------------------------|--------------------------|
| Outreach | \$5,268,667 | \$793,540 | 15% |
| Processing, Certification, Recertification | \$3,667,000 | \$344,740 | 9% |
| Post Enrollment Verification | \$1,920,000 | \$285,408 | 15% |
| IT Programming | \$646,000 | \$388,508 | 60% |
| Cooling Centers | \$127,846 | \$3,189 | 2% |
| CHANGES Pilot Program [1] | \$216,000 | \$0 | 0% |
| Measurement and Evaluation | \$86,000 | \$-59,095 | -69% |
| Regulatory Compliance | \$316,000 | \$52,513 | 17% |
| General Administration | \$2,042,000 | \$165,671 | 8% |
| CPUC Energy Division Staff | \$128,000 | \$9,921 | 8% |
| Total Expenses | \$14,417,512 | \$1,984,395 | 14% |
| Subsidies and Benefits | \$633,029,000 | \$195,895,044 | 31% |
| Total Program Costs and Discounts | \$647,446,512 | \$197,879,440 | 31% |

[1] No invoicing has occurred through March 31, 2013.

2.1.2. Please provide the CARE Program penetration rate to date

| CARE Penetration | | |
|-------------------------|--|-----------------------------|
| Participants | Estimated Eligible Participants | YTD Penetration Rate |
| 1,478,927 | 1,574,844 | 93.9% |

2.2. Outreach

2.2.1. Discuss utility outreach activities and those undertaken by third parties on the utility's behalf.

PG&E performs outreach for the CARE Program that targets income-qualified customers through a variety of approaches.

PG&E employs a variety of marketing channels and outreach initiatives to target those households with a high-propensity for CARE eligibility. The channels include phone, digital, local in-person and direct mail. The following initiatives help build awareness, and increase participation and retention: :

- Automated Phone Calls –A third-party vendor and PG&E's customer service is being utilized to enroll new households and recertify existing households by telephone. Year-to-date, this initiative has generated 3,019 new enrollments and 16,225 recertified customers.
- Online – Customers can visit <http://www.pge.com/CARE> to find out more information about CARE, ESAP other programs that might serve them. They are also able to apply for CARE online. Year-to-date, this initiative has generated 42,683 new enrollments.
- Email - In March, the CARE Program emailed 228,294 households with a high-propensity to be eligible. Each email included information about CARE and a link to the CARE website where customers can apply for the program online. Though PG&E is not able to specifically count the enrollments generated from this acquisition initiative, we did see an increase in online applications in the days immediately following the campaign.
- Local Office Partnerships – Through the placement of self-service kiosks in the lobby through PG&E's local office partnerships, customers are able to pick up, complete, and deposit CARE applications. Year-to-date, this initiative has generated 3,381 new enrollments.
- PG&E has contracted with 44 Community Outreach Contractors (COCs) throughout its service area. These COCs represent a variety of communities, including African-Americans, Hispanics, Asian Pacific Islander Americans (Chinese, Vietnamese, Laotian, and Hmong), Native Americans, seniors, rural residents, agricultural workers, sub-metered tenants, and nonprofit living facilities. Year-to-date, this initiative has generated 207 new enrollments.
- Direct Mail–PG&E works to recover customers who have not recertified for CARE by mailing applications in English, Spanish, Chinese and Vietnamese. The letters invite the customers to re-enroll for the benefits. Year-to-date, this initiative has generated 646 re-enrolled customers.

- 15-Day Notice Insert – English/Spanish applications are inserted into customers’ 15-day notices. Year-to-date, this initiative has generated 694 new enrollments.
- Welcome Packet Insert –English/Spanish applications are inserted into new customers’ welcome packets. Though we are not specifically targeting households with a high-propensity for eligibility, year-to-date this initiative has generated 3,670 new enrollments.

2.2.2. Describe the efforts taken to reach and coordinate the CARE Program with other related low income programs to reach eligible customers.

PG&E currently exchanges data with Southern California Edison (SCE) Company and Southern California Gas (SCG) Company and automatically enrolls their CARE households if they also receive PG&E service. PG&E also exchanges data of qualified low income households with the Sacramento Municipal Utility District (SMUD) and Modesto Irrigation District (MID). PG&E provides natural gas within the SMUD and MID electric service areas and automatically enrolls qualified low income customers served by SMUD and MID onto the CARE Program.

PG&E automatically enrolls customers who receive LIHEAP and Relief for Energy Assistance through Community Help (REACH) payments. Year-to-date, 1,317 LIHEAP customers and 140 REACH customers have been automatically enrolled onto the CARE Program.

PG&E automatically enrolls customers that receive ESA Program services. Year-to-date, 4,958 ESA Program participants have been enrolled onto the CARE Program.

In addition, PG&E continues to coordinate CARE and ESA outreach efforts to provide likely eligible customers with the knowledge and tools to access all of PG&E’s services and help them to better manage their energy, save money, and manage their bills.

2.2.3. Recertification Complaints

D.08-11-031, Ordering Paragraph 90, directed the IOUs to report in their monthly and annual reports, the number of customer complaints received regarding CARE recertification efforts and the nature of the complaints beginning with the first report due on or about December 31, 2008.

PG&E recently received comments from Senator Wolk’s assistant, Tracy Krumpfen, and from Patt Perlow, Office of Assembly member Joan Buchanan.

Both are related to the impact of the recent shift in the Federal poverty guidelines that impact their constituents' CARE eligibility. Recently the guidelines split a 2-person household into its individual components. As a result, approximately 4% of our participants will no longer be eligible for CARE when they come up for recertification, even though their single-person household income has not changed from prior years. Additionally, the eligible population has been adjusted downward as previously eligible single-person households are no longer eligible.

2.3. Miscellaneous

D.08-11-031, Ordering Paragraph (OP) 64, granted the IOUs discretion about how to enroll eligible public housing residents in each of their service areas. In response, PG&E contracted with Public Housing Authorities as COCs to enroll their eligible residents in the program.

3. Appendix: ESA Tables and CARE Tables

ESA- Table 1- ESA Program Expenses

ESA- Table 2- ESA Measure Installations and Savings

ESA- Table 3- Average Bill Savings per Treated Home

ESA- Table 4a- ESA Homes Treated

ESA- Table 4b- Homes Unwilling / Unable to Participate

ESA- Table 5- ESA Customer Summary

ESA- Table 6- Expenditures for Pilots and Studies

CARE- Table 1- CARE Program Expenses

CARE- Table 2- Enrollment, Recertification, Attrition, and Penetration

CARE- Table 3A- Post-Enrollment Verification results (Model)

CARE- Table 3B- Post-Enrollment Verification Results (High-Usage)

CARE- Table 4- CARE Self-Certification and Self-Recertification Applications

CARE- Table 5- Enrollment by County

CARE- Table 6- Recertification Results

CARE- Table 7- Capitation Contractors

CARE- Table 8- Participants as of Month-End

CARE- Table 9 - Expenditures for CHANGES Pilot Program

Pacific Gas and Electric Company Energy Savings Assistance Program and CARE Monthly Report

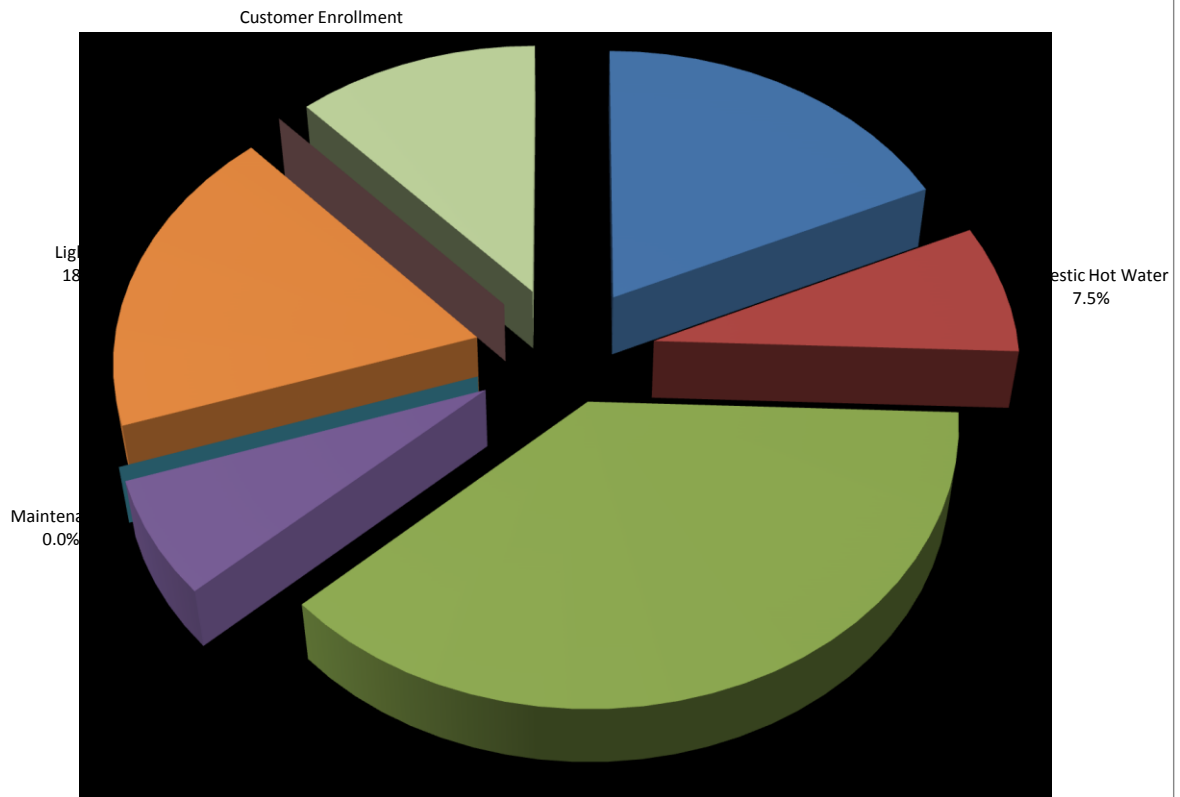
| | A | B | C | D | E | F | G | H | I | J | K | L | M |
|----|--|----------------------|----------------------|-------------------------------|---------------------|---------------------|------------------------------|----------------------|----------------------|------------------------------|-----------------|------------|--------------|
| 1 | Energy Savings Assistance Program Table 1 - Energy Savings Assistance Program Expenses | | | | | | | | | | | | |
| 2 | Through March 31, 2013 | | | | | | | | | | | | |
| 3 | Authorized Budget [1] | | | Current Month Expenses | | | Year to Date Expenses | | | % of Budget Spent YTD | | | |
| 4 | ESA Program: | Electric | Gas | Total | Electric | Gas | Total | Electric | Gas | Total | Electric | Gas | Total |
| 5 | Energy Efficiency | | | | | | | | | | | | |
| 6 | Appliances | \$ 33,707,780 | \$ 2,537,145 | \$ 36,244,925 | \$ 2,346,387 | \$ 53,061 | \$ 2,399,448 | \$ 5,042,866 | \$ 114,134 | \$ 5,157,001 | 15% | 4% | 14% |
| 7 | Domestic Hot Water | \$ 892,809 | \$ 9,422,995 | \$ 10,315,804 | \$ 61,111 | \$ 953,311 | \$ 1,014,422 | \$ 134,261 | \$ 1,985,272 | \$ 2,119,533 | 15% | 21% | 21% |
| 8 | Enclosure | \$ 5,695,090 | \$ 32,272,174 | \$ 37,967,264 | \$ 713,296 | \$ 4,042,008 | \$ 4,755,304 | \$ 1,582,926 | \$ 8,969,915 | \$ 10,552,841 | 28% | 28% | 28% |
| 9 | HVAC | \$ 1,702,684 | \$ 2,571,020 | \$ 4,273,704 | \$ 364,413 | \$ 506,330 | \$ 870,742 | \$ 810,745 | \$ 1,020,646 | \$ 1,831,391 | 48% | 40% | 43% |
| 10 | Maintenance | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | 0% | 0% | 0% |
| 11 | Lighting | \$ 27,592,929 | \$ - | \$ 27,592,929 | \$ 2,286,394 | \$ - | \$ 2,286,394 | \$ 5,209,648 | \$ - | \$ 5,209,648 | 19% | 0% | 19% |
| 12 | Miscellaneous | \$ 2,396,819 | \$ 8,084,023 | \$ 10,480,842 | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | 0% | 0% | 0% |
| 13 | Customer Enrollment | \$ 1,115,155 | \$ 600,468 | \$ 1,715,623 | \$ 87,618 | \$ 47,179 | \$ 134,797 | \$ 200,167 | \$ 107,782 | \$ 307,949 | 18% | 18% | 18% |
| 14 | In Home Education | \$ 9,576,733 | \$ 5,156,703 | \$ 14,733,436 | \$ 862,564 | \$ 464,458 | \$ 1,327,022 | \$ 1,966,122 | \$ 1,058,681 | \$ 3,024,803 | 21% | 21% | 21% |
| 15 | Pilot | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | 0% | 0% | 0% |
| 16 | Energy Efficiency TOTAL | \$ 82,680,001 | \$ 60,644,527 | \$ 143,324,528 | \$ 6,721,782 | \$ 6,066,346 | \$ 12,788,128 | \$ 14,946,735 | \$ 13,256,430 | \$ 28,203,165 | 18% | 22% | 20% |
| 17 | | | | | | | | | | | | | |
| 18 | Training Center | \$ 613,600 | \$ 330,400 | \$ 944,000 | \$ 45,050 | \$ 24,258 | \$ 69,308 | \$ 112,937 | \$ 60,812 | \$ 173,749 | 18% | 18% | 18% |
| 19 | Inspections | \$ 3,770,820 | \$ 2,030,441 | \$ 5,801,261 | \$ 229,162 | \$ 123,395 | \$ 352,557 | \$ 696,567 | \$ 375,074 | \$ 1,071,641 | 18% | 18% | 18% |
| 20 | Marketing and Outreach | \$ 1,193,116 | \$ 642,447 | \$ 1,835,563 | \$ 49,291 | \$ 26,541 | \$ 75,832 | \$ 109,474 | \$ 58,948 | \$ 168,422 | 9% | 9% | 9% |
| 21 | Statewide Marketing Education and Outreach | \$ 79,950 | \$ 43,050 | \$ 123,000 | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | 0% | 0% | 0% |
| 22 | Measurement and Evaluation Studies | \$ 131,950 | \$ 71,050 | \$ 203,000 | \$ 28,614 | \$ 15,408 | \$ 44,021 | \$ 28,643 | \$ 15,423 | \$ 44,066 | 22% | 22% | 22% |
| 23 | Regulatory Compliance | \$ 262,600 | \$ 141,400 | \$ 404,000 | \$ 30,499 | \$ 16,423 | \$ 46,922 | \$ 63,016 | \$ 33,932 | \$ 96,947 | 24% | 24% | 24% |
| 24 | General Administration | \$ 2,387,450 | \$ 1,285,550 | \$ 3,673,000 | \$ 121,997 | \$ 65,691 | \$ 187,687 | \$ 323,756 | \$ 174,330 | \$ 498,086 | 14% | 14% | 14% |
| 25 | CPUC Energy Division | \$ 35,750 | \$ 19,250 | \$ 55,000 | \$ 917 | \$ 494 | \$ 1,411 | \$ 1,859 | \$ 1,001 | \$ 2,860 | 5% | 5% | 5% |
| 26 | | | | | | | | | | | | | |
| 27 | TOTAL PROGRAM COSTS | \$ 91,155,237 | \$ 65,208,115 | \$ 156,363,352 | \$ 7,227,312 | \$ 6,338,554 | \$ 13,565,867 | \$ 16,282,987 | \$ 13,975,950 | \$ 30,258,937 | 18% | 21% | 19% |
| 28 | Funded Outside of ESA Program Budget | | | | | | | | | | | | |
| 29 | Indirect Costs | | | | \$ 76,347 | \$ 41,110 | \$ 117,457 | \$ 219,964 | \$ 118,442 | \$ 338,407 | | | |
| 30 | NGAT Costs | | | | | \$ 306,709 | \$ 306,709 | | \$ 858,698 | \$ 858,698 | | | |
| 31 | | | | | | | | | | | | | |
| 32 | [1] The authorized budget excludes shifted funds from previous years and/or prior program cycles. | | | | | | | | | | | | |
| 33 | | | | | | | | | | | | | |
| 34 | Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments. | | | | | | | | | | | | |

| | A | B | C | D | E | F | G | H |
|----|---|--------------|---|-------------------------|------------------------|------------------------|----------------------|-------------------------|
| 1 | Energy Savings Assistance Program Table 2 | | | | | | | |
| 2 | Through March 31, 2013 | | | | | | | |
| 3 | | | Year-To-Date Completed & Expensed Installation | | | | | |
| 4 | Measures | Units | Quantity Installed | kWh [4] (Annual) | kW [5] (Annual) | Therms (Annual) | Expenses (\$) | % of Expenditure |
| 5 | Appliances | | | | | | | |
| 6 | High Efficiency Clothes Washer | Each | - | - | - | - | \$ - | |
| 7 | Refrigerators | Each | 3,729 | 2,640,888 | 449.98 | - | \$ 4,532,003 | 17.13% |
| 8 | Microwaves [6] | Each | 2,448 | 312,541 | - | 21,095 | \$ 252,906 | 0.96% |
| 9 | Domestic Hot Water | | | | | | | |
| 10 | Water Heater Blanket | Home | 5,763 | 27,256 | 5.94 | 32,476 | \$ 360,633 | 1.36% |
| 11 | Low Flow Shower Head | Home | 22,286 | 55,616 | 12.53 | 113,143 | \$ 906,767 | 3.43% |
| 12 | Water Heater Pipe Insulation | Home | 639 | 1,878 | 0.32 | 5,701 | \$ 13,762 | 0.05% |
| 13 | Faucet Aerator | Home | 16,097 | 30,774 | 6.64 | 47,037 | \$ 302,347 | 1.14% |
| 14 | Water Heater Repair/Replacement | Each | 232 | - | - | - | \$ 161,877 | |
| 15 | Thermostatic Shower Valve [7] | Each | 7,034 | 17,669 | 3.98 | 35,893 | \$ 239,893 | 0.91% |
| 16 | Enclosure | | | | | | | |
| 17 | Air Sealing / Envelope [1] | Home | 18,385 | 927,761 | - | 96,982 | \$ 8,069,512 | 30.51% |
| 18 | Caulking | Home | | | | | | |
| 19 | Attic Insulation | Home | 1,268 | 96,050 | 49.40 | 15,751 | \$ 1,864,636 | 7.05% |
| 20 | HVAC | | | | | | | |
| 21 | FAU Standing Pilot Conversion | Each | | | | | | |
| 22 | Furnace Repair/Replacement | Each | 483 | - | - | - | \$ 599,428 | |
| 23 | Room A/C Replacement | Each | 105 | 7,865 | 7.29 | - | \$ 105,740 | 0.40% |
| 24 | Central A/C replacement [9] | Each | - | - | - | - | \$ 373 | 0.00% |
| 25 | Heat Pump Replacement | Each | | | | | | |
| 26 | Evaporative Cooler (Replacement) | Each | 912 | 463,726 | 537.75 | - | \$ 683,038 | 2.58% |
| 27 | Evaporative Cooler (Installation) | Each | | | | | | |
| 28 | Duct Testing and Sealing | Home | 429 | - | - | - | \$ 388,830 | 1.47% |
| 29 | Maintenance | | | | | | | |
| 30 | Furnace Clean and Tune | Home | | | | | | |
| 31 | Central A/C Tune up | Home | - | - | - | - | \$ - | |
| 32 | Lighting | | | | | | | |
| 33 | Compact Fluorescent Lights (CFL) | Each | 85,128 | 1,170,493 | 106.99 | - | \$ 731,330 | 2.76% |
| 34 | Interior Hard wired CFL fixtures | Each | 37,021 | 1,595,335 | 182.02 | - | \$ 3,145,583 | 11.89% |
| 35 | Exterior Hard wired CFL fixtures | Each | 7,329 | 316,613 | 36.65 | - | \$ 654,712 | 2.48% |
| 36 | Torchiere | Each | 1,348 | 274,844 | 26.96 | - | \$ 125,546 | 0.47% |
| 37 | Occupancy Sensor | Each | 2,902 | 115,790 | 11.61 | - | \$ 193,180 | 0.73% |
| 38 | LED Night Lights | Each | | | | | | |
| 39 | Miscellaneous | | | | | | | |
| 40 | Pool Pumps | Each | | | | | | |
| 41 | Smart Power Strips | Each | | | | | \$ - | |
| 42 | New Measures | | | | | | | |
| 43 | AC Time Delay [8] | Each | | | | | \$ - | |
| 44 | Pilots | | | | | | | |
| 45 | | | | | | | | |
| 46 | Customer Enrollment | | | | | | | |
| 47 | Outreach & Assessment | Home | 24,520 | | | | \$ 285,340 | 1.08% |
| 48 | In-Home Education | Home | 24,520 | | | | \$ 2,833,061 | 10.71% |
| 49 | | | | | | | | |
| 50 | Total Savings/Expenditures | | | 8,055,098 | 1,438.06 | 368,077 | \$ 26,450,497 | |
| 51 | | | | | | | | |
| 52 | Households Weatherized [2] | | 22,058 | | | | | |
| 53 | | | | | | | | |
| 54 | Households Treated | | | | | | | |
| 55 | - Single Family Households Treated | Home | 17,907 | | | | | |
| 56 | - Multi-family Households Treated | Home | 5,232 | | | | | |
| 57 | - Mobile Homes Treated | Home | 1,381 | | | | | |
| 58 | Total Number of Households Treated | | | 24,520 | | | | |
| 59 | # Eligible Households to be Treated for PY [3] | | | 119,940 | | | | |
| 60 | % of Households Treated | | | 20.44% | | | | |
| 61 | - Master-Meter Households Treated | Home | 1,270 | | | | | |
| 62 | | | | | | | | |
| 63 | | | | | | | | |
| 64 | [1] Envelope and Air Sealing Measures may include outlet cover plate gaskets, attic access weatherization, weatherstripping - door, minor home repairs. Minor home repairs predominantly are door jamb repair / replacement, door repair, and window putty. | | | | | | | |
| 65 | [2] Weatherization may consist of attic insulation, attic access weatherization, weatherstripping - door, caulking, & minor home repairs. | | | | | | | |
| 66 | [3] Based on Attachment H of D.12-08-044. | | | | | | | |
| 67 | [4] All savings are calculated based on the following sources: | | | | | | | |
| 68 | [5] Costs exclude support costs that are included in Table 1. | | | | | | | |
| 69 | [6] Microwave savings are from ECONorthWest Studies received in December of 2011. | | | | | | | |
| 70 | [7] Savings value will be the same as the shower head measure mentioned in footnote [4]. | | | | | | | |
| 71 | [8] Savings value from Work Paper PGE0077 Revision #1 --- California HVAC Upgrade: Efficient Fan Controller(EFC) for Residential. | | | | | | | |
| 72 | [9] Dollars spent are attributable to the measure's contribution to the "Direct Costs" portion of program charges. | | | | | | | |
| 73 | [9] Dollars spent are attributable to the measure's contribution to the "Direct Costs" portion of program charges. | | | | | | | |
| 74 | [9] Dollars spent are attributable to the measure's contribution to the "Direct Costs" portion of program charges. | | | | | | | |
| 75 | Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments. | | | | | | | |

MAR

| | A | B | C | D | E | F | G | H | I | J | K | L |
|----|---|----------------------------|------------|---|--------|---|---|---|---|---|---|---|
| 1 | | | | | | | | | | | | |
| 2 | | | | | | | | | | | | |
| 3 | | Appliances | 4,784,909 | | 18.09% | | | | | | | |
| 4 | | Domestic Hot Water | 1,985,278 | | 7.51% | | | | | | | |
| 5 | | Enclosure | 9,934,149 | | 37.56% | | | | | | | |
| 6 | | HVAC | 1,777,409 | | 6.72% | | | | | | | |
| 7 | | Maintenance | - | | 0.00% | | | | | | | |
| 8 | | Lighting | 4,850,351 | | 18.34% | | | | | | | |
| 9 | | Miscellaneous | - | | 0.00% | | | | | | | |
| 10 | | New Measures | - | | 0.00% | | | | | | | |
| 11 | | Customer Enrollment | 3,118,401 | | 11.79% | | | | | | | |
| 12 | | | | | | | | | | | | |
| 13 | | | 26,450,497 | | | | | | | | | |
| 14 | | | | | | | | | | | | |

ESAP Year-to-date Expenditures By Measure Group



| | A | B |
|----|--|-------------|
| 1 | Energy Savings Assistance Program Table 3 - Average Bill Savings per Treated Home | |
| 2 | Through March 31, 2013 | |
| 3 | Year-to-Date Installations - Expensed | |
| 4 | Annual kWh Savings | 8,055,098 |
| 5 | Annual Therm Savings | 368,077 |
| 6 | Lifecycle kWh Savings | 105,427,930 |
| 7 | Lifecycle Therm Savings | 3,211,970 |
| 8 | Current kWh Rate | \$ 0.1104 |
| 9 | Current Therm Rate | \$ 0.7667 |
| 10 | Number of Treated Households | 24,520 |
| 11 | Average 1st Year Bill Savings / Treated households | \$ 47.78 |
| 12 | Average Lifecycle Bill Savings / Treated Household | \$ 575.18 |
| 13 | | |
| 14 | Note: Any required corrections/adjustments are reported herein and supersede | |
| 15 | results reported in prior months and may reflect YTD adjustments. | |

| | A | B | C | D | E | F | G |
|----|--|----------------|------------------|-------------------------------|--------------|---------------|---------------|
| 1 | Energy Savings Assistance Program Table 4a - Energy Savings Assistance Program Homes Treated | | | | | | |
| 2 | Through March 31, 2013 | | | | | | |
| 3 | Eligible Households | | | Households Treated YTD | | | |
| 4 | County | Rural | Urban | Total | Rural | Urban | Total |
| 5 | ALAMEDA | 3 | 164,413 | 164,416 | - | 2,336 | 2,336 |
| 6 | ALPINE | 124 | - | 124 | - | - | - |
| 7 | AMADOR | 4,499 | 2 | 4,501 | 66 | - | 66 |
| 8 | BUTTE | 12,196 | 27,033 | 39,229 | 389 | 9 | 398 |
| 9 | CALAVERAS | 7,528 | 67 | 7,595 | 57 | 4 | 61 |
| 10 | COLUSA | 3,071 | 14 | 3,085 | 74 | - | 74 |
| 11 | CONTRA COSTA | 1 | 100,399 | 100,400 | 2 | 1,499 | 1,501 |
| 12 | EL DORADO | 6,385 | 7,029 | 13,414 | 239 | 1 | 240 |
| 13 | FRESNO | 229 | 138,750 | 138,979 | 190 | 1,824 | 2,014 |
| 14 | GLENN | 4,639 | - | 4,639 | 91 | 6 | 97 |
| 15 | HUMBOLDT | 21,596 | - | 21,596 | 334 | 1 | 335 |
| 16 | KERN | 56,202 | 38,564 | 94,766 | 895 | 1,112 | 2,007 |
| 17 | KINGS | 8,467 | 226 | 8,693 | 65 | - | 65 |
| 18 | LAKE | 13,207 | 1 | 13,208 | 58 | - | 58 |
| 19 | LASSEN | 165 | - | 165 | - | - | - |
| 20 | MADERA | 5,861 | 13,846 | 19,707 | 144 | - | 144 |
| 21 | MARIN | - | 23,921 | 23,921 | 23 | 269 | 292 |
| 22 | MARIPOSA | 3,303 | 26 | 3,329 | 12 | 50 | 62 |
| 23 | MENDOCINO | 13,562 | 21 | 13,583 | 238 | 1 | 239 |
| 24 | MERCED | 20,541 | 20,183 | 40,724 | 298 | 241 | 539 |
| 25 | MONTEREY | 4,770 | 43,488 | 48,258 | 36 | 561 | 597 |
| 26 | NAPA | 1 | 15,598 | 15,599 | 26 | 149 | 175 |
| 27 | NEVADA | 10,899 | 7 | 10,906 | 69 | - | 69 |
| 28 | PLACER | 12,523 | 19,432 | 31,955 | 122 | 361 | 483 |
| 29 | PLUMAS | 3,555 | 115 | 3,670 | - | - | - |
| 30 | SACRAMENTO | - | 165,947 | 165,947 | 37 | 2,573 | 2,610 |
| 31 | SAN BENITO | 4,997 | 113 | 5,110 | 32 | - | 32 |
| 32 | SAN BERNARDINO | 395 | 44 | 439 | - | - | - |
| 33 | SAN FRANCISCO | - | 116,553 | 116,553 | - | 1,215 | 1,215 |
| 34 | SAN JOAQUIN | 10,072 | 79,965 | 90,037 | 95 | 1,204 | 1,299 |
| 35 | SAN LUIS OBISPO | 21,770 | 15,037 | 36,807 | 498 | - | 498 |
| 36 | SAN MATEO | 1 | 55,552 | 55,553 | 9 | 288 | 297 |
| 37 | SANTA BARBARA | 1,296 | 16,751 | 18,047 | 159 | 149 | 308 |
| 38 | SANTA CLARA | 3,427 | 140,268 | 143,695 | 33 | 2,014 | 2,047 |
| 39 | SANTA CRUZ | 9 | 27,628 | 27,637 | 87 | 477 | 564 |
| 40 | SHASTA | 12,168 | 13,053 | 25,221 | 229 | 218 | 447 |
| 41 | SIERRA | 237 | 5 | 242 | - | - | - |
| 42 | SISKIYOU | 21 | - | 21 | - | - | - |
| 43 | SOLANO | - | 40,841 | 40,841 | 56 | 396 | 452 |
| 44 | SONOMA | 3,168 | 48,579 | 51,747 | 172 | 525 | 697 |
| 45 | STANISLAUS | 30,037 | 38,543 | 68,580 | 136 | 853 | 989 |
| 46 | SUTTER | - | 13,507 | 13,507 | 255 | - | 255 |
| 47 | TEHAMA | 12,097 | 11 | 12,108 | 243 | 11 | 254 |
| 48 | TRINITY | 457 | - | 457 | - | - | - |
| 49 | TULARE | 8,377 | 673 | 9,050 | 84 | 1 | 85 |
| 50 | TUOLUMNE | 9,584 | - | 9,584 | 52 | - | 52 |
| 51 | YOLO | 1 | 29,894 | 29,895 | 172 | 185 | 357 |
| 52 | YUBA | 73 | 10,551 | 10,624 | 210 | - | 210 |
| 53 | Total | 331,514 | 1,426,650 | 1,758,164 | 5,987 | 18,533 | 24,520 |
| 54 | | | | | | | |
| 55 | Note: Any required corrections/adjustments are reported herein and supersede results reported in prior | | | | | | |
| 56 | months and may reflect YTD adjustments. | | | | | | |

| | A | B | C | D | E | F | G | H | I | J | |
|----|---|--|--|---|---------------------------------------|--|--|---|--------------|---|--|
| 1 | Energy Savings Assistance Program Table 4b - Homes Unwilling / Unable to Participate | | | | | | | | | | |
| 2 | Through March 31, 2013 | | | | | | | | | | |
| 3 | Reason Provided | | | | | | | | | | |
| 4 | County | Customer Declined Program Measures or is Non-Responsive | Customer Unavailable - Scheduling Conflicts | Hazardous Environment (unsafe/unclean) | Insufficient feasible Measures | Ineligible Dwelling - Prior Program Participation or Dwelling Age | Household Income Exceeds Allowable Limits | Unable to Provide Required Documentation | Other | | |
| 5 | Alameda | 0 | 6 | 0 | 0 | | 0 | 0 | | | |
| 6 | Butte | 0 | 0 | 0 | 0 | | 0 | 0 | | | |
| 7 | Calaveras | 0 | 0 | 0 | 0 | | 0 | 0 | | | |
| 8 | Contra Costa | 0 | 4 | 0 | 0 | | 0 | 0 | | | |
| 9 | El Dorado | 0 | 0 | 0 | 0 | | 0 | 0 | | | |
| 10 | Fresno | 0 | 5 | 0 | 0 | | 0 | 0 | | | |
| 11 | Humboldt | 0 | 0 | 0 | 0 | | 0 | 0 | | | |
| 12 | Kern | 0 | 4 | 0 | 0 | | 0 | 0 | | | |
| 13 | Kings | 0 | 0 | 0 | 0 | | 0 | 0 | | | |
| 14 | Lake | 0 | 0 | 0 | 0 | | 0 | 0 | | | |
| 15 | Madera | 0 | 0 | 0 | 0 | | 0 | 0 | | | |
| 16 | Marin | 0 | 0 | 0 | 0 | | 0 | 0 | | | |
| 17 | Merced | 0 | 2 | 0 | 0 | | 0 | 0 | | | |
| 18 | Monterey | 0 | 1 | 0 | 0 | | 0 | 0 | | | |
| 19 | Napa | 0 | 0 | 0 | 0 | | 0 | 0 | | | |
| 20 | Nevada | 0 | 0 | 0 | 0 | | 0 | 0 | | | |
| 21 | Placer | 0 | 0 | 0 | 0 | | 0 | 0 | | | |
| 22 | Sacramento | 0 | 10 | 0 | 0 | | 0 | 0 | | | |
| 23 | San Francisco | 0 | 0 | 0 | 0 | | 0 | 0 | | | |
| 24 | San Joaquin | 0 | 2 | 0 | 0 | | 0 | 0 | | | |
| 25 | San Luis Obispo | 0 | 0 | 0 | 0 | | 0 | 0 | | | |
| 26 | San Mateo | 0 | 0 | 0 | 0 | | 0 | 0 | | | |
| 27 | Santa Barbara | 0 | 0 | 0 | 0 | | 0 | 0 | | | |
| 28 | Santa Clara | 0 | 7 | 0 | 0 | | 0 | 0 | | | |
| 29 | Santa Cruz | 0 | 0 | 0 | 0 | | 0 | 0 | | | |
| 30 | Shasta | 0 | 0 | 0 | 0 | | 0 | 0 | | | |
| 31 | Solano | 0 | 3 | 0 | 0 | | 0 | 0 | | | |
| 32 | Sonoma | 0 | 0 | 0 | 0 | | 0 | 0 | | | |
| 33 | Stanislaus | 0 | 7 | 0 | 0 | | 0 | 0 | | | |
| 34 | Sutter | 0 | 0 | 0 | 0 | | 0 | 0 | | | |
| 35 | Tehama | 0 | 1 | 0 | 0 | | 0 | 0 | | | |
| 36 | Trinity | 0 | 0 | 0 | 0 | | 0 | 0 | | | |
| 37 | Tulare | 0 | 0 | 0 | 0 | | 0 | 0 | | | |
| 38 | Tuolumne | 0 | 0 | 0 | 0 | | 0 | 0 | | | |
| 39 | Yolo | 0 | 1 | 0 | 0 | | 0 | 0 | | | |
| 40 | Yuba | 0 | 0 | 0 | 0 | | 0 | 0 | | | |
| 41 | | | | | | | | | | | |
| 42 | | | | | | | | | | | |
| 43 | | | | | | | | | | | |
| 44 | | | | | | | | | | | |
| 45 | | | | | | | | | | | |
| 46 | | | | | | | | | | | |
| 47 | | | | | | | | | | | |
| 48 | | | | | | | | | | | |
| 49 | | | | | | | | | | | |
| 50 | | | | | | | | | | | |
| 51 | | | | | | | | | | | |
| 52 | | | | | | | | | | | |
| 53 | Total | 0 | 53 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | |

| | A | B | C | D | E | F | G | H | I | J | K | L | M | N | O | P | Q |
|----|--|--|-----------------|------------|-----------|--|-----------------|------------|-----------|--|-----------------|------------|-----------|--|-----------------|------------|-----------|
| 1 | Energy Savings Assistance Program Table 5 - Energy Savings Assistance Program Customer Summary | | | | | | | | | | | | | | | | |
| 2 | Through March 31, 2013 | | | | | | | | | | | | | | | | |
| 3 | | Gas & Electric | | | | Gas Only | | | | Electric Only | | | | Total | | | |
| 4 | | # of Household Treated by Month | (Annual) | | | # of Household Treated by Month | (Annual) | | | # of Household Treated by Month | (Annual) | | | # of Household Treated by Month | (Annual) | | |
| 5 | 2013 | | Therm | kWh | kW | | Therm | kWh | kW | | Therm | kWh | kW | | Therm | kWh | kW |
| 6 | January | 2,689 | 165,321 | 676,462 | 133 | 800 | 55,337 | 55,114 | 2 | 761 | 33 | 266,051 | 49 | 4,250 | 220,691 | 997,626 | 183.62 |
| 7 | February | 9,007 | 178,874 | 3,033,177 | 540 | 2,424 | 51,642 | 165,857 | 6 | 2,274 | 294 | 833,848 | 164 | 13,705 | 230,810 | 4,032,882 | 710.61 |
| 8 | March | 16108 | 276042.55 | 6004114.25 | 1084.058 | 4282 | 91579.65 | 297155.56 | 10.614 | 4130 | 455.26 | 1753827.93 | 343.387 | 24,520 | 368,077 | 8,055,098 | 1,438.06 |
| 9 | April | | | | | | | | | | | | | - | - | - | - |
| 10 | May | | | | | | | | | | | | | - | - | - | - |
| 11 | June | | | | | | | | | | | | | - | - | - | - |
| 12 | July | | | | | | | | | | | | | - | - | - | - |
| 13 | August | | | | | | | | | | | | | - | - | - | - |
| 14 | September | | | | | | | | | | | | | - | - | - | - |
| 15 | October | | | | | | | | | | | | | - | - | - | - |
| 16 | November | | | | | | | | | | | | | - | - | - | - |
| 17 | December | | | | | | | | | | | | | - | - | - | - |
| 18 | YTD | | | | | | | | | | | | | - | - | - | - |
| 19 | | | | | | | | | | | | | | | | | |
| 20 | | | | | | | | | | | | | | | | | |
| 21 | | | | | | | | | | | | | | | | | |
| 22 | Figures for each month are YTD. March results should approximate calendar year results. Therms and kWh savings are annual figures. Total Energy Impacts for all fuel types should equal YTD energy impacts that are reported every month Table 2L. | | | | | | | | | | | | | | | | |
| 23 | Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments. | | | | | | | | | | | | | | | | |

Pacific Gas and Electric Company Energy Savings Assistance Program and CARE Monthly Report

| | A | B | C | D | E | F | G | H | I | J | K | L | M |
|----|--|---------------------------------|------------|--------------|-------------------------------|------------|--------------|------------------------------------|------------|--------------|------------------------------------|------------|--------------|
| 1 | Energy Savings Assistance Program Table 6 - Expenditures for Pilots and Studies | | | | | | | | | | | | |
| 2 | Through March 31, 2013 | | | | | | | | | | | | |
| 3 | | Authorized 3-Year Budget | | | Current Month Expenses | | | Expenses Since Jan. 1, 2013 | | | % of 3-Year Budget Expended | | |
| 4 | | Electric | Gas | Total | Electric | Gas | Total | Electric | Gas | Total | Electric | Gas | Total |
| 5 | Pilots | | | | | | | | | | | | |
| 6 | | | | | | | | | | | | | |
| 7 | Studies | | | | | | | | | | | | |
| 8 | Impact Evaluation | \$117,000 | \$ 63,000 | \$180,000 | \$ 1,805 | \$ 972 | \$ 2,776 | \$ 1,805 | \$ 972 | \$ 2,776 | 2% | 2% | 3% |
| 9 | Needs Assessment | \$136,500 | \$ 73,500 | \$210,000 | \$ 634 | \$ 342 | \$ 976 | \$ 663 | \$ 357 | \$ 1,020 | 0% | 0% | 1% |
| 10 | Energy Education | \$ 58,500 | \$ 31,500 | \$ 90,000 | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | 0% | 0% | 0% |
| 11 | Multifamily | \$ 78,000 | \$ 42,000 | \$120,000 | \$ 26,175 | \$ 14,094 | \$ 40,269 | \$ 26,175 | \$ 14,094 | \$ 40,269 | 34% | 34% | 67% |
| 12 | Total Studies | \$390,000 | \$210,000 | \$600,000 | \$ 28,614 | \$ 15,408 | \$ 44,021 | \$ 28,643 | \$ 15,423 | \$ 44,066 | 36% | 36% | 71% |
| 13 | | | | | | | | | | | | | |
| 14 | Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments. | | | | | | | | | | | | |

Pacific Gas and Electric Company Energy Savings Assistance Program and CARE Monthly Report

| | A | B | C | D | E | F | G | H | I | J | K | L | M |
|----|--|--------------------------|----------------------|----------------------|-------------------------------|----------------------|----------------------|------------------------------|----------------------|----------------------|------------------------------|------------|--------------|
| 1 | CARE Table 1 - CARE Program Expenses - PG&E | | | | | | | | | | | | |
| 2 | Through March 31, 2013 | | | | | | | | | | | | |
| 3 | | Authorized Budget | | | Current Month Expenses | | | Year to Date Expenses | | | % of Budget Spent YTD | | |
| 4 | CARE Program: | Electric | Gas | Total | Electric | Gas | Total | Electric | Gas | Total | Electric | Gas | Total |
| 5 | Outreach ^[1] | \$ 4,267,620 | \$ 1,001,047 | \$ 5,268,667 | \$ 298,532 | \$ 70,026 | \$ 368,558 | \$ 642,767 | \$ 150,773 | \$ 793,540 | 15% | 15% | 15% |
| 6 | Processing, Certification, Recertification | \$ 2,970,270 | \$ 696,730 | \$ 3,667,000 | \$ 100,402 | \$ 23,551 | \$ 123,953 | \$ 279,240 | \$ 65,501 | \$ 344,740 | 9% | 9% | 9% |
| 7 | Post Enrollment Verification | \$ 1,555,200 | \$ 364,800 | \$ 1,920,000 | \$ 82,915 | \$ 19,449 | \$ 102,364 | \$ 231,180 | \$ 54,228 | \$ 285,408 | 15% | 15% | 15% |
| 8 | IT Programming | \$ 523,260 | \$ 122,740 | \$ 646,000 | \$ 125,135 | \$ 29,353 | \$ 154,487 | \$ 314,691 | \$ 73,816 | \$ 388,508 | 60% | 60% | 60% |
| 9 | Cool Centers | \$ 127,846 | \$ - | \$ 127,846 | \$ (765) | \$ - | \$ (765) | \$ 3,189 | \$ - | \$ 3,189 | 2% | 0% | 2% |
| 10 | | | | | | | | | | | | | |
| 11 | CHANGES Pilot Program ^[2] | \$ 174,960 | \$ 41,040 | \$ 216,000 | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | 0% | 0% | 0% |
| 12 | | | | | | | | | | | | | |
| 13 | Measurement & Evaluation | \$ 69,660 | \$ 16,340 | \$ 86,000 | \$ - | \$ - | \$ - | \$ (47,867) | \$ (11,228) | \$ (59,095) | -69% | -69% | -69% |
| 14 | Regulatory Compliance | \$ 255,960 | \$ 60,040 | \$ 316,000 | \$ 15,489 | \$ 3,633 | \$ 19,123 | \$ 42,535 | \$ 9,977 | \$ 52,513 | 17% | 17% | 17% |
| 15 | General Administration | \$ 1,654,020 | \$ 387,980 | \$ 2,042,000 | \$ 67,769 | \$ 15,896 | \$ 83,665 | \$ 134,194 | \$ 31,478 | \$ 165,671 | 8% | 8% | 8% |
| 16 | CPUC Energy Division Staff | \$ 103,680 | \$ 24,320 | \$ 128,000 | \$ 2,667 | \$ 626 | \$ 3,293 | \$ 8,036 | \$ 1,885 | \$ 9,921 | 8% | 8% | 8% |
| 17 | | | | | | | | | | | | | |
| 18 | SUBTOTAL MANAGEMENT COSTS | \$ 11,702,475 | \$ 2,715,037 | \$ 14,417,512 | \$ 692,144 | \$ 162,534 | \$ 854,678 | \$ 1,607,966 | \$ 376,429 | \$ 1,984,395 | 14% | 14% | 14% |
| 19 | | | | | | | | | | | | | |
| 20 | CARE Rate Discount ^[3] | \$ 512,753,490 | \$ 120,275,510 | \$ 633,029,000 | \$ 43,048,262 | \$ 10,870,690 | \$ 53,918,952 | \$ 153,049,370 | \$ 42,845,675 | \$ 195,895,044 | 30% | 36% | 31% |
| 21 | | | | | | | | | | | | | |
| 22 | TOTAL PROGRAM COSTS & CUSTOMER DISCOUNTS | \$524,455,965 | \$122,990,547 | \$647,446,512 | \$ 43,740,405 | \$ 11,033,224 | \$ 54,773,630 | \$154,657,336 | \$ 43,222,104 | \$197,879,440 | 29% | 35% | 31% |
| 23 | | | | | | | | | | | | | |
| 24 | Other CARE Rate Benefits | | | | | | | | | | | | |
| 25 | - DWR Bond Charge Exemption | | | | \$ 3,263,755 | | \$ 3,263,755 | \$ 10,704,634 | | \$ 10,704,634 | | | |
| 26 | - CARE PPP Exemption ^[4] | | | | \$ 5,566,235 | \$ 941,555 | \$ 6,507,790 | \$ 18,379,208 | \$ 4,145,926 | \$ 22,525,134 | | | |
| 27 | - California Solar Initiative Exemption | | | | \$ 914,691 | | \$ 914,691 | \$ 2,975,933 | | \$ 2,975,933 | | | |
| 28 | - kWh Surcharge Exemption | | | | | | | | | | | | |
| 29 | Total - Other CARE Rate Benefits | | | | \$ 9,744,680 | \$ 941,555 | \$ 10,686,236 | \$ 32,059,775 | \$ 4,145,926 | \$ 36,205,701 | | | |
| 30 | | | | | | | | | | | | | |
| 31 | Indirect Costs | | | | \$ 72,514 | \$ 17,056 | \$ 89,570 | \$ 179,136 | \$ 41,918 | \$ 221,054 | | | |
| 32 | | | | | | | | | | | | | |
| 33 | ^[1] The Outreach category includes expenses from Capitation Fee, Mass Media Advertising, Outreach, and Expanded Outreach. | | | | | | | | | | | | |
| 34 | ^[2] D.12-12-011 approved continued funding for the CHANGES Pilot Program through the CARE Outreach budget authorized in D.12-08-044 at the current funding level of \$60,000/month. | | | | | | | | | | | | |
| 35 | ^[3] The Authorized Budget for the CARE Rate Discount per D.12-08-044. | | | | | | | | | | | | |
| 36 | Per D.02-09-021, PG&E is authorized to recover the full value of the discount through the CARE two-way balancing account on an automatic pass-through basis. | | | | | | | | | | | | |
| 37 | ^[4] PPP Exemption - CARE customers are exempt from paying CARE program costs including PPP costs for CARE admin. and the CARE surcharge. | | | | | | | | | | | | |
| 38 | Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments. | | | | | | | | | | | | |

| | A | B | C | D | E | F | G | H | I | J | K | L | M | N | O | P | Q | R | S | T | U | V | W | X | Y | |
|-----------|---|----------------------------|-------------------------|--|--------|--------|-------|------------------|------------------------------|-----------|----------------------------|-----------|-------------------------------|--------------------------|------------|------------------------|--------------------|---------------------------|-------------|--------------------|-------------------------|-------------------------|-------------------------|-----|---|--|
| | CARE Table 2 - Enrollment, Recertification, Attrition, & Penetration - PG&E | | | | | | | | | | | | | | | | | | | | | | | | | |
| | Through March 31, 2013 | | | | | | | | | | | | | | | | | | | | | | | | | |
| 2013 | New Enrollment | | | | | | | | | | Recertification | | | | Attrition | | | | Enrollment | | Total CARE Participants | Estimated CARE Eligible | Penetration Rate % (WX) | | | |
| | Automatic Enrollment | | | Self-Certification (Income or Categorical) | | | | Capitation | Total New Enrollment (E+H+J) | Scheduled | Non-Scheduled (Duplicates) | Automatic | Total Recertification (L+M+N) | No Response ⁴ | Failed PEV | Failed Recertification | Other ⁵ | Total Attrition (P+Q+R+S) | Gross (K+O) | Net Adjusted (K-T) | | | | | | |
| | Inter-Utility ¹ | Intra-Utility ² | Leveraging ³ | Combined (B+C+D) | Online | Paper | Phone | Combined (F+G+H) | | | | | | | | | | | | | | | | | | |
| January | 0 | 1,572 | 0 | 1,572 | 14,312 | 14,436 | 1,341 | 30,089 | 44 | 31,705 | 18,894 | 11,746 | 9,510 | 40,150 | n/a | 6,956 | 9,529 | 18,277 | 34,762 | 71,855 | -3,057 | 1,488,356 | 1,574,844 | 95% | | |
| February | 0 | 2,779 | 0 | 2,779 | 14,150 | 10,456 | 931 | 25,537 | 103 | 26,419 | 22,774 | 8,710 | 17,545 | 49,029 | n/a | 6,760 | 11,465 | 16,515 | 34,740 | 77,448 | -6,321 | 1,482,035 | 1,574,844 | 94% | | |
| March | 0 | 2,064 | 0 | 2,064 | 14,221 | 12,521 | 747 | 27,489 | 60 | 29,613 | 23,447 | 9,582 | 11,995 | 45,024 | n/a | 6,638 | 10,993 | 15,090 | 32,721 | 74,637 | -3,108 | 1,478,927 | 1,574,844 | 94% | | |
| April | | | | | | | | | | | | | | | | | | | | | | | | | | |
| May | | | | | | | | | | | | | | | | | | | | | | | | | | |
| June | | | | | | | | | | | | | | | | | | | | | | | | | | |
| July | | | | | | | | | | | | | | | | | | | | | | | | | | |
| August | | | | | | | | | | | | | | | | | | | | | | | | | | |
| September | | | | | | | | | | | | | | | | | | | | | | | | | | |
| October | | | | | | | | | | | | | | | | | | | | | | | | | | |
| November | | | | | | | | | | | | | | | | | | | | | | | | | | |
| December | | | | | | | | | | | | | | | | | | | | | | | | | | |
| YTD Total | 0 | 6,415 | 0 | 6,415 | 42,683 | 37,413 | 3,019 | 83,115 | 207 | 89,737 | 65,115 | 30,038 | 39,050 | 134,203 | n/a | 20,354 | 31,987 | 49,882 | 102,223 | 223,940 | -12,486 | 1,478,927 | 1,574,844 | 94% | | |

²⁰ Enrollments via data sharing between the IOUs.

²¹ Enrollments via data sharing between departments and/or programs within the utility.

²² Enrollments via data sharing with programs outside the IOU that serve low-income customers.

²³ PG&E counts attrition due to no response in the Failed PEV and Failed Recertification columns, respectively.

²⁴ Includes customers who closed their accounts, requested to be removed, or were otherwise ineligible for the program.

²⁵ Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

Pacific Gas and Electric Company Energy Savings Assistance Program and CARE Monthly Report

| | A | B | C | D | E | F | G | H | I |
|----|---|---------------------------------------|---------------------------------------|---|---|--|--|---|---|
| 1 | CARE Table 3A - Post-Enrollment Verification Results (Model) - PG&E | | | | | | | | |
| 2 | Through March 31, 2013 | | | | | | | | |
| 3 | 2013 | Total CARE Households Enrolled | Households Requested to Verify | % of CARE Enrolled Requested to Verify | CARE Households De-Enrolled (Due to no response) | CARE Households De-Enrolled (Verified as Ineligible) ¹ | Total Households De-Enrolled ² | % De-enrolled through Post Enrollment Verification | % of Total CARE Households De-Enrolled |
| 4 | January | 1,488,356 | 9,862 | 0.66% | 6,290 | 1,034 | 7,324 | 74.26% | 0.49% |
| 5 | February | 1,482,035 | 11,575 | 0.78% | | | | | |
| 6 | March | 1,478,927 | 10,616 | 0.72% | | | | | |
| 7 | April | | | | | | | | |
| 8 | May | | | | | | | | |
| 9 | June | | | | | | | | |
| 10 | July | | | | | | | | |
| 11 | August | | | | | | | | |
| 12 | September | | | | | | | | |
| 13 | October | | | | | | | | |
| 14 | November | | | | | | | | |
| 15 | December | | | | | | | | |
| 16 | YTD Total | 1,478,927 | 32,053 | 2.17% | 6,290 | 1,034 | 7,324 | 74.26% | 0.50% |
| 17 | | | | | | | | | |
| 18 | ¹ Includes customers verified as over income or who requested to be de-enrolled. | | | | | | | | |
| 19 | ² Verification results are tied to the month initiated. Therefore, verification results may be pending due to the time permitted for a participant to respond. | | | | | | | | |
| 20 | Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments. | | | | | | | | |
| 21 | | | | | | | | | |
| 22 | | | | | | | | | |
| 23 | CARE Table 3B - Post-Enrollment Verification Results (High Usage) - PG&E | | | | | | | | |
| 24 | Through March 31, 2013 | | | | | | | | |
| 25 | 2013 | Total CARE Households Enrolled | Households Requested to Verify | % of CARE Enrolled Requested to Verify | CARE Households De-Enrolled (Due to no response) | CARE Households De-Enrolled (Verified as Ineligible) ¹ | Total Households De-Enrolled ² | % De-enrolled through Post Enrollment Verification | % of Total CARE Households De-Enrolled |
| 26 | January | | | | | | | | |
| 27 | February | | | | | | | | |
| 28 | March | | | | | | | | |
| 29 | April | | | | | | | | |
| 30 | May | | | | | | | | |
| 31 | June | | | | | | | | |
| 32 | July | | | | | | | | |
| 33 | August | | | | | | | | |
| 34 | September | | | | | | | | |
| 35 | October | | | | | | | | |
| 36 | November | | | | | | | | |
| 37 | December | | | | | | | | |
| 38 | YTD Total | | | | | | | | |
| 39 | | | | | | | | | |
| 40 | ¹ Includes customers verified as over income, who declined to participate in ESA, or who requested to be de-enrolled. | | | | | | | | |
| 41 | ² Verification results are tied to the month initiated. Therefore, verification results may be pending due to the time permitted for a participant to respond. | | | | | | | | |
| 42 | Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments. | | | | | | | | |
| 43 | Note: PG&E plans to implement the high usage PEV process in Q2 2013. | | | | | | | | |

Pacific Gas and Electric Company Energy Savings Assistance Program and CARE Monthly Report

| | A | B | C | D | E | F | G |
|---|---|------------------------------|-----------------|-----------------|---------------|---------------------------------|-------------------|
| 1 | CARE Table 4 - CARE Self-Certification and Self-Recertification Applications - PG&E | | | | | | |
| 2 | Through March 31, 2013 | | | | | | |
| 3 | | Provided ¹ | Received | Approved | Denied | Pending/ Never Completed | Duplicates |
| 4 | Total YTD | 4,861,980 | 193,166 | 178,475 | 7,328 | 7,363 | 30,038 |
| 5 | Percentage ² | | 100.00% | 92.39% | 3.79% | 3.81% | 15.55% |
| 6 | | | | | | | |
| 7 | ¹ Includes number of applications provided via direct mail campaigns, call centers, bill inserts and other outreach methods. Because there are other means by which customers obtain applications which are not counted, this number is only an approximation. | | | | | | |
| 8 | ² Percentage of Received. Duplicates are also counted as Approved, so the total will not add up to 100%. | | | | | | |
| 9 | Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments. | | | | | | |

Pacific Gas and Electric Company Energy Savings Assistance Program and CARE Monthly Report

| | A | B | C | D | E | F | G | H | I | J |
|----|--|-------------------------------|--------------------|------------------|---------------------------|--------------------|------------------|------------------|--------------------|------------|
| 1 | CARE Table 5 - Enrollment by County - PG&E | | | | | | | | | |
| 2 | Through March 31, 2013 | | | | | | | | | |
| 3 | County | Estimated Eligible Households | | | Total Households Enrolled | | | Penetration Rate | | |
| 4 | | Urban | Rural ¹ | Total | Urban | Rural ¹ | Total | Urban | Rural ¹ | Total |
| 5 | ALAMEDA | 138,501 | 3 | 138,504 | 135,256 | 6 | 135,262 | 98% | 179% | 98% |
| 6 | ALPINE | 0 | 123 | 123 | 0 | 17 | 17 | n/a | 14% | 14% |
| 7 | AMADOR | 2 | 4,461 | 4,463 | 0 | 4,220 | 4,220 | 0% | 95% | 95% |
| 8 | BUTTE | 25,642 | 11,857 | 37,500 | 24,732 | 12,799 | 37,531 | 96% | 108% | 100% |
| 9 | CALAVERAS | 66 | 7,497 | 7,563 | 72 | 6,024 | 6,096 | 110% | 80% | 81% |
| 10 | COLUSA | 12 | 3,014 | 3,026 | 11 | 3,278 | 3,289 | 95% | 109% | 109% |
| 11 | CONTRA COSTA | 90,884 | 1 | 90,885 | 87,058 | 1 | 87,059 | 96% | 139% | 96% |
| 12 | EL DORADO | 7,007 | 6,366 | 13,373 | 5,980 | 6,019 | 11,999 | 85% | 95% | 90% |
| 13 | FRESNO | 132,161 | 222 | 132,384 | 142,328 | 168 | 142,496 | 108% | 76% | 108% |
| 14 | GLENN | 0 | 4,554 | 4,554 | 1 | 4,785 | 4,786 | n/a | 105% | 105% |
| 15 | HUMBOLDT | 0 | 20,689 | 20,689 | 0 | 20,671 | 20,671 | 0% | 100% | 100% |
| 16 | KERN | 37,522 | 54,968 | 92,490 | 39,145 | 57,614 | 96,759 | 104% | 105% | 105% |
| 17 | KINGS | 222 | 8,402 | 8,624 | 139 | 8,573 | 8,712 | 63% | 102% | 101% |
| 18 | LAKE | 1 | 13,073 | 13,074 | 1 | 12,791 | 12,792 | 178% | 98% | 98% |
| 19 | LASSEN | 0 | 164 | 164 | 0 | 185 | 185 | n/a | 113% | 113% |
| 20 | MADERA | 13,579 | 5,829 | 19,408 | 15,321 | 5,355 | 20,676 | 113% | 92% | 107% |
| 21 | MARIN | 20,918 | 0 | 20,918 | 13,788 | 0 | 13,788 | 66% | n/a | 66% |
| 22 | MARIPOSA | 24 | 3,241 | 3,266 | 17 | 2,585 | 2,602 | 70% | 80% | 80% |
| 23 | MENDOCINO | 21 | 13,321 | 13,342 | 5 | 11,562 | 11,567 | 23% | 87% | 87% |
| 24 | MERCED | 19,813 | 19,717 | 39,530 | 19,193 | 19,661 | 38,854 | 97% | 100% | 98% |
| 25 | MONTEREY | 39,412 | 4,438 | 43,850 | 34,612 | 5,363 | 39,975 | 88% | 121% | 91% |
| 26 | NAPA | 14,349 | 1 | 14,350 | 11,875 | 0 | 11,875 | 83% | n/a | 83% |
| 27 | NEVADA | 7 | 10,692 | 10,698 | 5 | 9,693 | 9,698 | 75% | 91% | 91% |
| 28 | PLACER | 18,809 | 11,798 | 30,607 | 13,708 | 8,412 | 22,120 | 73% | 71% | 72% |
| 29 | PLUMAS | 115 | 3,548 | 3,663 | 12 | 1,870 | 1,882 | 10% | 53% | 51% |
| 30 | SACRAMENTO | 138,170 | 0 | 138,170 | 118,053 | 0 | 118,053 | 85% | n/a | 85% |
| 31 | SAN BENITO | 109 | 4,883 | 4,992 | 85 | 4,890 | 4,975 | 78% | 100% | 100% |
| 32 | SAN BERNARDINO | 44 | 395 | 439 | 48 | 291 | 339 | 109% | 74% | 77% |
| 33 | SAN FRANCISCO | 78,542 | 0 | 78,542 | 68,765 | 0 | 68,765 | 88% | n/a | 88% |
| 34 | SAN JOAQUIN | 74,190 | 9,745 | 83,935 | 77,447 | 9,201 | 86,648 | 104% | 94% | 103% |
| 35 | SAN LUIS OBISPO | 14,728 | 21,586 | 36,314 | 6,625 | 15,035 | 21,660 | 45% | 70% | 60% |
| 36 | SAN MATEO | 46,598 | 0 | 46,598 | 39,577 | 0 | 39,577 | 85% | n/a | 85% |
| 37 | SANTA BARBARA | 16,388 | 1,243 | 17,631 | 16,201 | 776 | 16,977 | 99% | 62% | 96% |
| 38 | SANTA CLARA | 117,272 | 3,235 | 120,507 | 113,708 | 2,918 | 116,626 | 97% | 90% | 97% |
| 39 | SANTA CRUZ | 25,013 | 9 | 25,022 | 22,075 | 1 | 22,076 | 88% | 11% | 88% |
| 40 | SHASTA | 12,322 | 11,997 | 24,319 | 11,942 | 10,599 | 22,541 | 97% | 88% | 93% |
| 41 | SIERRA | 5 | 236 | 240 | 1 | 158 | 159 | 22% | 67% | 66% |
| 42 | SISKIYOU | 0 | 21 | 21 | 0 | 9 | 9 | n/a | 43% | 43% |
| 43 | SOLANO | 37,395 | 0 | 37,395 | 40,154 | 0 | 40,154 | 107% | n/a | 107% |
| 44 | SONOMA | 45,582 | 3,054 | 48,635 | 42,932 | 2,758 | 45,690 | 94% | 90% | 94% |
| 45 | STANISLAUS | 35,898 | 29,093 | 64,991 | 28,837 | 25,628 | 54,465 | 80% | 88% | 84% |
| 46 | SUTTER | 12,285 | 0 | 12,286 | 13,641 | 0 | 13,641 | 111% | 0% | 111% |
| 47 | TEHAMA | 11 | 11,974 | 11,985 | 11 | 11,701 | 11,712 | 97% | 98% | 98% |
| 48 | TRINITY | 0 | 448 | 449 | 0 | 358 | 358 | 0% | 80% | 80% |
| 49 | TULARE | 657 | 8,284 | 8,941 | 361 | 8,624 | 8,985 | 55% | 104% | 100% |
| 50 | TUOLUMNE | 0 | 9,560 | 9,561 | 0 | 7,605 | 7,605 | 0% | 80% | 80% |
| 51 | YOLO | 26,677 | 1 | 26,679 | 21,399 | 1 | 21,400 | 80% | 75% | 80% |
| 52 | YUBA | 10,073 | 73 | 10,146 | 11,483 | 118 | 11,601 | 114% | 161% | 114% |
| 53 | Total | 1,251,029 | 323,815 | 1,574,844 | 1,176,604 | 302,323 | 1,478,927 | 94% | 93% | 94% |
| 54 | | | | | | | | | | |
| 55 | ¹ "Rural" includes ZIP Codes classified as such by the Goldsmith modification that was developed to identify small | | | | | | | | | |
| 56 | towns and rural areas within large metropolitan counties. ZIP Codes not defined as rural are classified as urban. | | | | | | | | | |
| 57 | Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments. | | | | | | | | | |

Pacific Gas and Electric Company Energy Savings Assistance Program and CARE Monthly Report

| | A | B | C | D | E | F | G | H |
|----|---|------------------------------|---|------------------------------------|--|-------------------------------|-------------------------------------|--|
| 1 | CARE Table 6 - Recertification Results - PG&E | | | | | | | |
| 2 | Through March 31, 2013 | | | | | | | |
| 3 | 2013 | Total CARE Households | Households Requested to Recertify ¹ | % of Total Households (C/B) | Households Recertified ² | Households De-Enrolled | Recertification Rate % (E/C) | % of Total Households De-Enrolled (F/B) |
| 4 | January | 1,488,356 | 39,931 | 2.68% | | | | |
| 5 | February | 1,482,035 | 38,423 | 2.59% | | | | |
| 6 | March | 1,478,927 | 36,880 | 2.49% | | | | |
| 7 | April | | | | | | | |
| 8 | May | | | | | | | |
| 9 | June | | | | | | | |
| 10 | July | | | | | | | |
| 11 | August | | | | | | | |
| 12 | September | | | | | | | |
| 13 | October | | | | | | | |
| 14 | November | | | | | | | |
| 15 | December | | | | | | | |
| 16 | YTD Total | 1,478,927 | 115,234 | 7.79% | 0 | 0 | 0.00% | 0.00% |
| 17 | | | | | | | | |
| 18 | ¹ Does not include participants who closed their accounts during the 90-day response period. | | | | | | | |
| 19 | ² Results are tied to the month initiated. Therefore, results may be pending due to the time permitted for a participant to respond. | | | | | | | |
| 20 | Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments. | | | | | | | |

Pacific Gas and Electric Company Energy Savings Assistance Program and CARE Monthly Report

| | A | B | C | D | E | F | G |
|----|---|--|-----|--------|--------|-------------------|--------------|
| 1 | CARE Table 7 - Capitation Contractors - PG&E | | | | | | |
| 2 | Through March 31, 2013 | | | | | | |
| 3 | Contractor Name | Contractor Type (Check one or more if applicable) | | | | Total Enrollments | |
| 4 | | Private | CBO | WMDVBE | LIHEAP | Current Month | Year to Date |
| 5 | Amador-Tuolumne Community Action Agency | | | | | 2 | 5 |
| 6 | American Red Cross Bay Area Chapter | | | | | 0 | 0 |
| 7 | Anderson Cottonwood Christian Assistance Inc. | | | | | 1 | 4 |
| 8 | Area 12 Agency on Aging | | | | | 0 | 0 |
| 9 | Area 4 Agency on Aging | | | | | 0 | 1 |
| 10 | Asian Community Mental Health Services | | X | | | 0 | 0 |
| 11 | Asian Pacific American Community Center | | X | | | 0 | 0 |
| 12 | Berkeley Housing Authority | X | | | | 1 | 1 |
| 13 | California Human Development Corporation | | | | | 0 | 1 |
| 14 | Central California Legal Services, Inc. | | | | | 0 | 0 |
| 15 | Chinese Newcomers Service Center | | | | | 1 | 3 |
| 16 | Communication Services LLC | | | | | 0 | 3 |
| 17 | Community Pantry of San Benito County Inc | | X | | | 0 | 1 |
| 18 | Community Resource Project Inc | | X | | X | 22 | 65 |
| 19 | Community Resources for Independent Living Inc | | X | | | 0 | 1 |
| 20 | CSU Chico Research Foundation - Passages | | | | | 0 | 0 |
| 21 | Delta Community Services Inc | | X | | | 0 | 0 |
| 22 | Disability Resource Agency for Independent Living | | | | | 0 | 1 |
| 23 | Ebony Counseling Center | | | | | 0 | 1 |
| 24 | Fort Ord Environment Justice Network | | | | | 0 | 0 |
| 25 | Golden Umbrella Inc | | | | | 0 | 1 |
| 26 | Heritage Institute for Family Advocacy | | | | | 2 | 24 |
| 27 | Housing Authority of Alameda County | X | | | | 1 | 3 |
| 28 | Independent Living Center of Kern County Inc | | | | | 0 | 0 |
| 29 | Kings Community Action Organization Inc | | X | | | 6 | 16 |
| 30 | Lao Khmu Association Inc | | X | | | 3 | 9 |
| 31 | Marin Center for Independent Living | | | | | 1 | 1 |
| 32 | Merced County Community Action Agency | | X | X | X | 0 | 7 |
| 33 | Mutual Assistance Network of Del Paso Heights | | X | X | X | 1 | 3 |
| 34 | National Alliance on Mental Illness-Santa Clara County | | | | | 0 | 0 |
| 35 | National Asian American Coalition | | | | | 1 | 1 |
| 36 | Oakland Citizens Committee for Urban Renewal (OCCUR) | | X | | | 8 | 15 |
| 37 | Project Access, Inc. | | | | | 0 | 0 |
| 38 | Ritter Center | | | | | 0 | 0 |
| 39 | Sacred Heart Community Service | | X | | X | 6 | 23 |
| 40 | Second Harvest Food Bank of Santa Cruz County | | | | | 0 | 0 |
| 41 | Self Help for the Elderly | | X | X | X | 0 | 0 |
| 42 | Shasta Women's Refuge | | | | | 0 | 0 |
| 43 | Suscol Intertribal Council | | | | | 1 | 2 |
| 44 | The Salvation Army Golden State Div | | | | | 3 | 15 |
| 45 | Transitions Mental Health Association | | | | | 0 | 0 |
| 46 | Volunteer Center of Sonoma County | | | | | 0 | 0 |
| 47 | West Valley Community Services | | X | | | 0 | 0 |
| 48 | YMCA of the East Bay West Contra Costa Branch | | X | | | 0 | 0 |
| 49 | Total Enrollments | | | | | 60 | 207 |
| 50 | | | | | | | |
| 51 | Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD | | | | | | |
| 52 | adjustments. | | | | | | |

Pacific Gas and Electric Company Energy Savings Assistance Program and CARE Monthly Report

| | A | B | C | D | E | F | G | H | I |
|----|--|-------------------------|-----------------|----------------------|--------------|----------------------------|--------------------|-----------------|--|
| 1 | CARE Table 8 - Participants as of Month-End - PG&E | | | | | | | | |
| 2 | Through March 31, 2013 | | | | | | | | |
| 3 | 2013 | Gas and Electric | Gas Only | Electric Only | Total | Eligible Households | Penetration | % Change | Total Residential Accounts ¹ |
| 4 | January | 877,977 | 254,996 | 355,383 | 1,488,356 | 1,574,844 | 95% | -0.2% | 5,246,113 |
| 5 | February | 874,589 | 253,928 | 353,518 | 1,482,035 | 1,574,844 | 94% | -0.6% | 5,246,113 |
| 6 | March | 873,497 | 252,548 | 352,882 | 1,478,927 | 1,574,844 | 94% | -0.8% | 5,246,113 |
| 7 | April | | | | | | | | |
| 8 | May | | | | | | | | |
| 9 | June | | | | | | | | |
| 10 | July | | | | | | | | |
| 11 | August | | | | | | | | |
| 12 | September | | | | | | | | |
| 13 | October | | | | | | | | |
| 14 | November | | | | | | | | |
| 15 | December | | | | | | | | |
| 16 | | | | | | | | | |
| 17 | ¹ Excludes households with meters that are not eligible for CARE. | | | | | | | | |
| 18 | Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments. | | | | | | | | |

Pacific Gas and Electric Company Energy Savings Assistance Program and CARE Monthly Report

| | A | B | C | D | E |
|----|--|-----------------------------------|---------------------------------|------------------------------------|---|
| 1 | CARE Program Table 9 - Expenditures for CHANGES Pilot Program | | | | |
| 2 | Through March 31, 2013 | | | | |
| 3 | | Authorized 3-Year Budget 1 | Current Month Expenses 2 | Expenses Since Jan. 1, 2013 | % of 2012 - 2014 Budget Expended 3 |
| 4 | | Total | Total | Total | Total |
| 5 | Pilots | | | | |
| 6 | CHANGES | \$648,000 | 0 | 0 | 33% |
| 7 | Total Pilots | \$648,000 | 0 | 0 | 33% |
| 8 | | | | | |
| 9 | 1. D.12-12-011, Ordering Paragraph 1, approved continued funding for the CHANGES Pilot Program at the current funding level of \$60,000/month until the end of the 2012-2014 CARE Program | | | | |
| 10 | cycle; PG&E's funding level is 30% (\$216,000/annually). | | | | |
| 11 | 2. D.12-12-011, Conclusion of Law, p.34, states that the CARE Program <u>ME&O budget ["Outreach" line in Appendix M in D.12-08-044]</u> is to be increased to account for the | | | | |
| 12 | additional CHANGES Pilot Program funding through the end of 2014. | | | | |
| 13 | 3. In November 2011, a grant of \$126,000 was paid to the contractor for the interim bridge period December 2011 through June 2012, (authorized in Resolution CSID-005), of which \$18,000 was | | | | |
| 14 | for the month of December 2011, and the remaining \$108,000 for the period January through June 2012. | | | | |