

**BEFORE THE PUBLIC UTILITIES COMMISSION
OF THE STATE OF CALIFORNIA**

Application of Southern California Edison
Company (U 338-E) for Approval of its Energy
Savings Assistance and California Alternate
Rates for Energy Programs and Budgets for
Program Years 2015-2017.

And Related Matters.

Application 14-11-007
(Filed November 18, 2014)

Application 14-11-009
Application 14-11-010
Application 14-11-011

**MONTHLY REPORT OF PACIFIC GAS AND ELECTRIC COMPANY (U 39 M) ON
LOW INCOME ASSISTANCE PROGRAMS FOR JUNE 2019**

DARREN P. ROACH

Pacific Gas and Electric Company
Law Department
77 Beale Street, B30A
San Francisco, CA 94105
Telephone: (415) 973-6345
Facsimile: (415) 973-5520
E-mail: Darren.Roach@pge.com

Dated: July 19, 2019

Attorney for:
PACIFIC GAS AND ELECTRIC COMPANY

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In accordance with Ordering Paragraph 17 of Decision 01-05-033, Pacific Gas and
Electric Company hereby submits its attached monthly status report on the results of its Energy
Savings Assistance Program and CARE Program efforts, showing results through June 2019.

Respectfully submitted,

DARREN P. ROACH

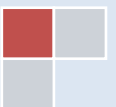
By: /s/ Darren P. Roach
DARREN P. ROACH

Pacific Gas and Electric Company
Law Department
77 Beale Street, B30A
San Francisco, CA 94105
Telephone: (415) 973-6345
Facsimile: (415) 973-5520
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Energy Savings Assistance (ESA) and California Alternate Rates for Energy (CARE) Program Monthly Report for June 2019



PACIFIC GAS AND ELECTRIC COMPANY
Energy Savings Assistance Program and
California Alternate Rates for Energy Program
Monthly Report for June 2019

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PACIFIC GAS AND ELECTRIC COMPANY

Energy Savings Assistance Program and California Alternate Rates for Energy Program Monthly Report for June 2019

This Monthly Report complies with low income reporting requirements established in Decision (D.)16-12-022 as modified by D.17-12-009, and with all reporting and program evaluation requirements previously established for the California Alternate Rates for Energy (CARE) and Energy Savings Assistance (ESA) Programs. The utilities worked with Energy Division staff to revise reporting tables and formats in compliance with the mandates of D. 16-12-022 and now use the resulting Energy Division-approved monthly reporting format for 2017-2020 ESA and CARE programs, beginning with the report for January 2018.

1. Energy Savings Assistance (ESA) Program Summary

The ESA Program provides free home weatherization, energy-efficient appliances and energy education services to income-qualified PG&E customers throughout the Company's service area. To qualify for the ESA Program, a residential customer's household income must be at or below 200 percent of Federal Poverty Guidelines, as required in D.05-10-044. PG&E has offered energy efficiency programs to income-qualified customers in its 48 counties since 1983. The ESA Program's objective is to help income-qualified customers reduce their energy consumption and costs while also improving their quality of life. The 2017-2020 ESA Program authorized in D.16-12-022 as modified by D.17-12-009 continues as a resource program emphasizing long-term and enduring energy savings. The ESA Program continues to serve all willing and eligible low income customer populations by providing all feasible ESA Program measures at no cost to the customer through a direct-install approach. All housing types are eligible to participate, and the ESA Program is available to both homeowners and renters.

1.1 Energy Savings Assistance Program Overview

PG&E's 2017-2020 ESA Program continues to follow the policies and guidance given in D.07-12-051, which established the following programmatic initiative for the ESA Program (formerly known as the Low Income Energy Efficiency (LIEE) Program):

To provide all eligible customers the opportunity to participate in the LIEE programs and to offer those who wish to participate all cost-effective energy efficiency measures in their residences by 2020.

PG&E's ESA Program has treated 47,884 customers in 2019, through June 30, 2019. ESA homes treated include both First Touch Homes and Retreated Homes, as shown in Table 2. First Touch Homes are homes that have not participated in the ESA Program since 2002. Retreated Homes are homes that were previously treated since 2002. Only First Touch Homes count toward the programmatic goal of treating all willing and eligible customers by the end of 2020.

1.1.1 Provide a summary of the Energy Savings Assistance Program elements:

Energy Savings Assistance Program Summary			
2019	Authorized / Planning Assumptions	Year-to-Date Actual	YTD %
Budget ¹	\$205,483,865	\$76,125,243	37%
Homes Treated ²	102,237	47,884	47%
kWh Saved	NA	35,730,566	
kW Demand Reduced	NA	5,280	
Therms Saved	NA	618,625	

¹Authorized budget has been updated with midcycle request as per approval from AL 3990-G/5329-E A/B. Remaining funds carried forward from 2018 and into 2019 for a total of \$20,788,172 (Electric \$11,477,897 and Gas \$9,310,275) .

²Adopted Number of Homes to be Treated as per Decision 17-12-009. Total includes both First Touch and Re-Treated homes. These are shown on ESA Table 2.

1.2 ESA Program Customer Outreach and Enrollment Update

PG&E's outreach team and the ESA Program contractors conduct outreach through different channels and in multiple languages, including: Bill inserts, direct mailings, emails, outbound phone calls, ethnic and local media, community events and partnerships and other innovative approaches. Customers who call PG&E's customer service centers are referred to the ESA Program and assigned to a contractor in their area.

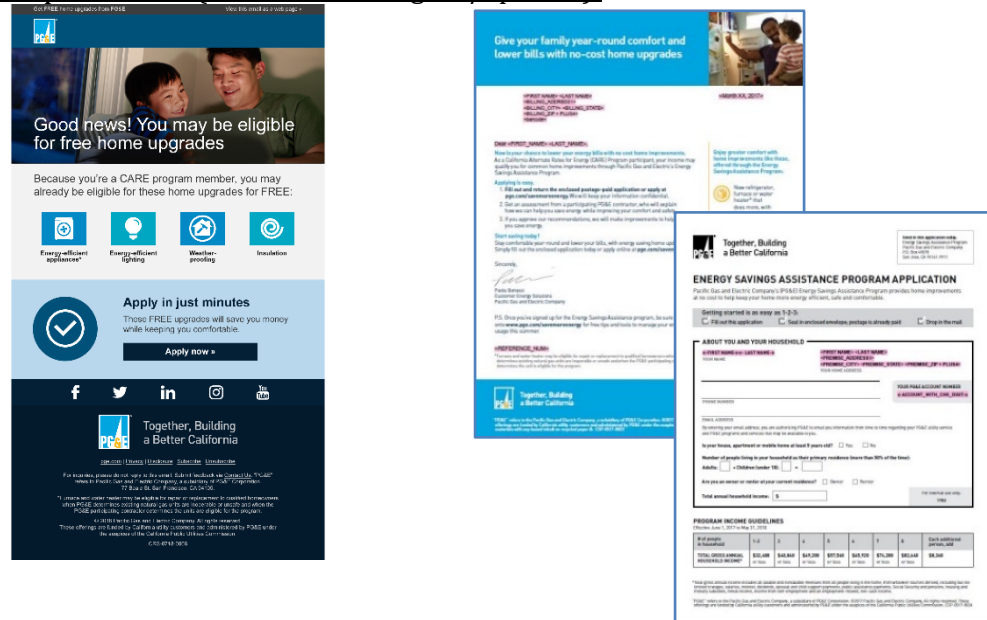
The ESA Program partners with 36 local contractors consisting of 9 Community-Based Organizations (CBOs) of which 6 are also Low Income Home Energy Assistance Program (LIHEAP) agencies.

PG&E also coordinates with LIHEAP service providers that are not ESA contractors to install Energy Star® refrigerators in homes receiving PG&E electric service where the LIHEAP contractors have installed all other measures under the State Weatherization Program. This allows both the ESA Program and LIHEAP to leverage their resources and help additional low income homes. Through June, 16 refrigerators have been installed.

1.2.1 Provide a summary of the Energy Savings Assistance Program outreach and enrollment strategies deployed this month.

In May, PG&E continued to receive a strong customer response to a direct marketing campaign deployed on May 2nd to 100,000 CARE-enrolled customers whose homes have not yet been treated by the ESA Program. Through June 30th, the campaign has generated more than 13,500 leads. This campaign used the same creative from Q4 2018 as shown below.

Sample creative (double-sided English/Spanish):



PG&E continued to deploy the CARE welcome kit to customers who are newly-enrolled in the CARE program. Since January 2018, PG&E has included a personalized pre-filled response form for the Energy Savings Assistance Program. Customers who wish to participate have completed the form and return to PG&E, generating a strong response. We received 253 applications from welcome kits were received in the month of June.

PG&E continued the monthly digital newsletter targeting customers with a high propensity for eligibility in CARE and ESA Program with the purpose of building awareness for both programs.

1.3 Leveraging Success Evaluation, Including California State Department of Community Services and Development (CSD)

1.3.1 Please provide a status of the leveraging effort with CSD. What new steps or programs have been implemented? What was the result in terms of new enrollments?

PG&E continues to share data with California Community Services and Development (CSD), allowing for leveraging and outreach between CSD and ESA programs to impact a wider customer base.

PG&E, SCE, SDG&E and SoCal Gas have been meeting regularly with CSD staff since 2017 to discuss leveraging opportunities in compliance with D.16-11-022, including: sharing IOU data usage information for CSD clients, and funding ESA measures currently offered by ESA for multifamily customer households participating in CSD's Low Income Weatherization Program (LIWP) for multifamily buildings.

CSD Data Sharing. Per D.17-12-009, Attachment 1, OP.183, PG&E and CSD entered into a non-disclosure agreement (NDA) for data sharing purposes, and began data sharing data in 2018. PG&E continues to support CSD's data share requests.

LIWP (MF) Leveraging. D.17-12-009 directed the IOUs to leverage CSD's Low Income Weatherization (LIWP) Program multifamily efforts by funding those in-unit measures provided by the ESA Program, preserving the CSD's funding for use to install central systems and common area measures not provided by the ESA Program. PG&E worked with CSD to estimate installation rates and PG&E funding required to this effort. PG&E's budget for this effort was included in its Conforming Advice Letter submitted on March 24, 2017, supplemented on June 22, 2017. This authorized by Commission Resolution G-3531 issued December 21, 2017. In October 2018, RHA launched the Multi-family Standards Review portal to review drafts of the LIWP/ESA Multi-Family Quick Reference Standards and are finalizing the installation standards for implementation. On February 28, 2019 PG&E and CSD executed a funding agreement for ESA/LIWP leveraging. PG&E is collaborating with CSD and CSD's LIWP Administrator to implement the required components in support of this effort.

1.4 Workforce Education & Training

1.4.1 Please summarize efforts to improve and expand the ESA Program workforce education and training. Describe steps taken to hire and train low income workers and how such efforts differ from prior program years.

Contractors are encouraged to hire local workers to implement the ESA Program in their areas. All contractors and subcontractors responsible for implementing the ESA Program are trained at the PG&E Energy Training Center (ETC) in Stockton California. Most of these ESA Program energy specialists and installation contractors are from the local communities in which they work. Year-to-date, 511 individuals in 42 sessions (913 student days) have been trained to deliver the ESA Program in various capacities. Included in these numbers is 6 sessions of NGAT, 53 students, and 212 student days.

1.5 Miscellaneous

Providing Energy Education-Only to ESA Qualifying Customers

D.16-11-022 permitted the IOUs to provide in home energy education for all income qualified households, regardless of whether the homes receive ESA measures or treatment. The Decision also specified that households that only receive energy education will not count as "treated," and required IOUs to track and report all households that only receive energy education (D.16-11-022, Ordering Paragraph 11). Households receiving only education are not permitted to self-certify and these households must demonstrate their income eligibility for ESA participation.

New reporting tables were developed by Energy Division for 2018-2020 ESA reporting. These included tables to track and report energy education only households as separate from ESA-treated homes. PG&E continues to track and report on energy education only homes. To date in 2019, PG&E has provided energy education only to 2,854 households.

Energy-Water Leveraging

In collaboration with water utilities and other stakeholders, PG&E developed a strategic plan that provides for the continued integration and leveraging of existing water conservation program offerings with ESA Program offerings. PG&E's energy-water leveraging plan provides information needed to implement effective co-funded energy-water conservation programs and leveraging partnerships during the 2017-2020 ESA Program cycle.

In 2018, PG&E introduced Energy-Water Leveraging Program and signed participation agreements with Solano County Water Agency, California American Water and Yuba Water Agency. Each water agency chose from a standardized menu-of-options to fully customize their program by services, measures, number of homes served, areas of service, and contract length of time. Contracts were negotiated and written for each water agency participating and Energy Savings Assistance Program (ESA) contractors were brought on board in each service area to offer the Energy-Water Leveraging Program in conjunction with their daily ESA activity. This Program offers everything from the evaluation of toilets using toilet dye tabs, replacing eligible toilets, conducting outdoor assessments, meter checks, and leak detection, conducting customer water conservation education, and handing out conservation giveaway items such as hose nozzles, shower timers, and literature about additional potential conservation services. East Bay Municipal Water District and Alameda County Water District have signed participation agreements and are both on target to launch their customized Energy-Water Leveraging Programs in 2019.

The focus for 2019 is to execute an 4 additional partnerships with the top water agencies in PG&E territory. PG&E is hosting a Low-Income Water-Energy Program Webinar in May to educate and recruit water agencies.

Tribal Penetration and Consultation Plans

On January 4, 2019, PG&E's Tribal Consultation Plan was approved as proposed in the July 16th 2018 filing of the Mid-Cycle Advice Letter (AL) 3990-G/5329-E pursuant to Decision (D.) 16-11-022. The plan includes a prioritization and focus on 11 tribes based on highest poverty and lowest penetration levels. PG&E has made contact with all 11 tribes, held in-person meetings with seven of them and provided information to four others, based on their preferences.

Beyond the 11 priority tribes, there have been meetings with representatives from six other tribes. Three of them were not federally recognized tribes but they reside in PG&E territory and are eligible for low income assistance programs. This brings the total outreach to 18 tribal communities, of which 15 were federally recognized and 3 that were not.

Regarding the goal of meeting with all 52 federally recognized tribes by the end of 2020 and reporting out on the findings, including any recommendations to improve penetration, it should be noted that not all tribal communities are in need or qualify for low income programs. The more affluent tribes are requesting different things from PG&E, such as micro-grids and/or EV charging stations. All of these findings will be documented in the final report.

PG&E is continuing to work with the Yurok tribal leadership and staff to gain more in-depth information regarding the barriers to ESA participation. During June, the ESA Contractor was trained on the new customized home assessment form for use in the tribal community and was able to conduct assessments on 8 residences. Full reports from those assessments will be available in July. Given these households were primarily on propane and wood fuel

sources, the list of eligible measures was reduced. The most common measure was light bulbs.

At the end of June, there were 24 assessments scheduled out of the total 68 households in the community. There were 8 assessments completed and 15 pending. One household was over the income requirements and had to be removed from the list. As more findings become available, the highlights will be noted here with more complete details compiled for the final report.

The ESA penetration rate for tribal communities is updated quarterly. It was 55.7 percent at end of March 2019 and is at 55.9 percent for end of June 2019. This is based on the estimated number of ESA-eligible customers living on tribal lands in PG&E's service area, which comes from census data provided annually by Athens for updated IOU CARE eligibility estimates.

ESA Program Pilots

Consumption-Driven Weatherization (CDWx) Pilot. PG&E proposed a CDWx Pilot to selectively offer additional weatherization measures that fall outside current ESA Program guidelines for high usage, high potential customers identified via AMI analysis. D.16-11-022 Ordering Paragraph 144 directed a 12 month pilot implementation period to fully integrate AMI into the ESA Program as rate reform adjustments are underway. This pilot was anticipated to yield information to help overall AMI integration and identify steps to help reduce high energy use among CARE customers that leads to higher bills.

In December 2017, PG&E requested and was granted an extension to implement this pilot so that the California State Department of Community Services and Development (CSD) could be included in it. Following the expressed interest of CSD regarding ways to increase leveraging opportunities, CSD joined PG&E in this CDWx pilot offering. The pilot incorporated measures from CSD's Low-Income Home Energy Assistance Program (LIHEAP) program. Collaborating with CSD provided increased opportunities to leverage both funding and data analysis, which was anticipated to result in more cost effective targeting as well as increased benefits to high-energy use low income customers.¹

The pilot used data-driven analysis to target high usage customers to receive additional weatherization measures that fall outside current ESA Program guidelines, with the added benefit of including CSD's offerings. The CDWx pilot commenced in February 2018 and has weatherized 50 homes with both ESA and CSD measures in 2018. The pilot findings report will be available in 2019.

Programmable Communicating Thermostat (PCT) Pilot. D.17-12-009, Ordering Paragraph 147 directed the electric IOUs to implement a pilot to examine the demand and energy savings of a "package" consisting of programmable communicating thermostats (PCTs), Time-of-Use Critical Peak Pricing rates, and a mobile phone application. In compliance with this directive, PG&E's Smart Thermostat Time-of -Use Pilot proposals was filed by Tier 2 Advice Letter on March 1, 2018. This was suspended on March 26, 2018.

The electric IOUs received a Disposition from Energy Division on April 27, 2018 approving the pilot implementation plan with a modified budget of \$290,000. PG&E filed an extension letter on behalf of all electric IOUs on May 15, 2018 which was approved on May 30, 2018.

¹ RHA. CSD/PG&E Weatherization Programs Geographic Coordination Pilot Report (October 1, 2014). Prepared for CSD and PG&E.

PG&E released an RFP for the statewide evaluation on behalf of all electric IOUs in July 2018 and retained a statewide evaluator on October 2, 2018.

In October, the electric IOUs filed a request to extend the start of the Pilot from October 31, 2018 to January 1, 2019. Completing the procedural requirements associated with conducting a statewide evaluation as well as challenges recruiting customers required additional IOU coordination and time. Energy Division approved the request for extension on November 1, 2018.

PG&E recruited over 200 customers to participate in the pilot and initiated pilot activities. Installation of all feasible thermostats were completed by the end of January 2019 and the rate change to TOU was completed in February 2019. All Pilot participants have participated in the first of 3 surveys in support of the pilot. Pilot findings, including; survey results and installation lessons learned, will be included in the pilot final report.

ESA Program Studies

Three statewide studies were authorized in D.16-11-022 for the 2017-2020 cycle. These included: (1) a low income needs assessment study; (2) an impact evaluation of the 2015 ESA Program; and (3) a non-energy benefits and equity criteria evaluation.

Low Income Needs Assessment (LINA) Study. The LINA Study must be updated every three years per State code, and a new Study must be completed by December 2019. Energy Division and the IOUs held a public workshop on May 19, 2017 to discuss the LINA scope of work, and the IOUs released a Request for Proposal (RFP) for this work in 2017 Q4. A contract with Research Into Action was completed in 2018 Q1. A kick-off meeting was held to initiate the study and review the project plan on February 14th, 2018. A public workshop was held on May 29th, 2018. A LIOB subcommittee meeting regarding the LINA study was held on August 1, 2018. Study data collection commenced and continued throughout 2018 and into Q1 2019. Analysis is occurring through Q2 2019, and a draft report is anticipated in Q3 2019. A public workshop to present and discuss results will be scheduled following release of the draft report. The final report will be issued by December 31, 2019.

ESA Impact Evaluation. ESA program energy savings (program "impacts") are necessary for planning the next program cycle, and measuring the success of current program offerings. The IOUs issued an RFP to conduct an ESA impact evaluation at the end of 2015. The contract for this work was finalized after D.16-11-022 authorized the study. DNV-GL is conducting the statewide ESA Impact Evaluation. Work began in 2017, with Phase I results provided in 2018 Q2. Phase I preliminary results were incorporated into the Mid-Cycle Update Advice Letter filing on July 16, 2018 per direction from Energy Division staff. Phase II data collection commenced in 2018, and final results were provided in March, 2019. A public workshop to present and discuss the results was held on April 8, 2019. The study is now complete and the ESA Impact Evaluation Final Report was posted on CALMAC on May 10, 2019. The results will be used to develop new ex ante savings estimates for program measures.

Non-Energy Benefits (NEB) Study. The scope of work for the non-energy benefits study was developed in consultation with the Cost Effectiveness Working Group authorized in D.16-11-022, and an RFP was released on March 23, 2018. The consultant team SERA/Navigant was selected to complete the NEB study. A kick-off meeting was held to initiate the study and review the study project plan on August 24, 2018. A public workshop for the NEB study research plan was held on October 12, 2018. A draft report will be posted in July 2019, and

a public webinar will be held in early August, 2019 to present and discuss results. A Final Report is anticipated by the end of August 2019.

Multifamily Common Area Measures (CAM)

PG&E has started its Common Area Measures initiative. In order to best target properties and measure opportunities, PG&E is conducting a Market Assessment. The market assessment will recommend most-qualified CAM property leads in PG&E territory and best CAM measures to treat these types of properties. In order to conduct this analysis, PG&E is looking at key data sources such as Energy Efficiency programs historic customer participation data and CoStar, a data source that provides rich information on housing properties to help PG&E best target its CAM outreach. PG&E has identified 350 buildings to engage regarding CAM and is in the process of working with a priority list of these leads. In December 2018, ESA CAM implementors completed their first site visit and completed 43 building audits. In June 2019, ESA CAM implementors completed 55 building audits. Year-to-date MF CAM metrics are as follows:

ESA MF CAM	YTD 2019
<i>No. buildings enrolled</i>	317
<i>No. buildings audited</i>	271
<i>No. buildings treated</i>	-

From 2017 through May 31, 2019, PG&E's ESA team has spent a total of \$933,378, on all Multifamily activities including Common Area Measures implementation and Multifamily SPOC initiatives.

Activity for the rest of the year will include CAM property lead cultivation, engagement, and audits, stakeholder engagement, as well as other program ramp up activities.

Working Groups

PG&E participates in all three of the working groups authorized in D.16-11-022 for the 2017-2020 cycle. These included: the Cost Effectiveness working group, the Mid-Cycle working group and the Multifamily working group. The Cost Effectiveness and Mid-Cycle Working Groups completed their final deliverables in 2018, and are sun-setted pending further requests from the Commission.

Multifamily Working Group. D.17-12-009, Ordering Paragraph 66 directed the IOUs to file a Tier 2 Advice Letter outlining their respective implementation plans for their multi-family (MF) common area activities by March 1, 2018. Prior to submittal of the Advice Letter, the IOUs were directed to submit their draft implementation plans to the MF working group by January 15, 2018. PG&E submitted its draft implementation plan on January 16, 2018. PG&E presented them to the MF working group at its quarterly meeting on January 26, 2018, where the MF working group conferred to identify, and discuss areas of consensus and non-consensus. These were summarized by the MF working group facilitator, and circulated to the MF working group on January 30, 2018, as directed by D.17-12-009. By February 13, 2018, individual stakeholders separately submitted recommendations to the MF working group addressing issues where there was not consensus. PG&E submitted its Advice Letter on March 1, 2018. This was approved on March 29, 2018. On October 29, 2018 PG&E hosted the MFWG quarterly meeting to present the Non-Deed Restricted Analysis along with an

update on the 2018 Interim MFWG Progress Report. In 2019, PG&E identified and discussed leveraging the California Tax Credit Allocation Committee (TCAC) list of properties undergoing resyndication at the January 24, 2019 meeting. On March 15, 2019 PG&E presented its non-deed restricted building analysis and preliminary findings to the MFWG. A final non-deed restricted analysis will be added to the 2018 ESA annual report

2 California Alternate Rates for Energy (CARE) Program Summary

The CARE Program provides a monthly discount on energy bills for qualifying households throughout PG&E's service area.

To qualify for the CARE discount, a residential customer's household income must be at or below 200 percent of Federal Poverty Guidelines, as required in D.05-10-044 and per Public Utility Code Section 739.1(b) (1) or someone in the customer's household is an active participant in other qualifying public assistance programs.

The 2017 – 2020 CARE Program was adopted in D.16-11-022 issued on November 10, 2016, and as modified by D.17-12-009 issued on December 14, 2017. The authorized CARE Program administrative budget for 2019 is \$17,777,467. This 2019 budget includes \$149,153 for PG&E's Cooling Centers Program and \$525,000 for the Community Help and Awareness with Natural Gas and Electricity Services (CHANGES) Program.

The CHANGES Program provides funding to Community Based Organizations (CBOs) to assist Limited English Proficient (LEP) customers with energy education and billing issues. D.12-12-011 required that the utilities report CHANGES activity in the monthly reports beginning in April, 2013. D.15-12-047 directed the utilities to continue to report CHANGES activity in the monthly reports until long-term funding is established from the Commission's budget.

2.1 CARE Program Cost Summary

CARE Budget Categories	Authorized Budget[1]	Actual Expenses Year to Date[2]	% of Budget Spent
Outreach	\$9,576,653	\$3,375,090	35%
Processing, Certification, Recertification	\$2,088,796	\$347,229	17%
Post Enrollment Verification	\$1,748,793	\$528,362	30%
IT Programming	\$2,054,261	\$214,531	10%
Cooling Centers	\$149,521	\$106,710	71%
CHANGES Program	\$527,869	\$(14,237)	-3%
Measurement and Evaluation	\$159,676	\$25,110	16%
Regulatory Compliance	\$1,125,679	\$201,542	18%
General Administration	\$1,124,533	\$378,752	34%
CPUC Energy Division Staff	\$128,000	\$0	0%
Total Expenses	\$18,683,781	\$5,163,088	28%
Subsidies and Benefits	\$593,186,130	\$308,447,295	52%
Total Program Costs and Discounts	\$611,869,911	\$313,610,383	51%

[1] Program authorized budget per D.16-11-022 and as modified in D.17-12-009. This budget was updated to include employee benefits costs of \$906,314 as authorized in the 2017 GRC Decision (D.) 17-05-013.

[2] Actual expenses include employee benefits costs.

2.1.1 Please provide the CARE Program penetration rate to date

CARE Penetration		
Participants	Estimated Eligible Participants	YTD Penetration Rate
1,372,044	1,446,414	94.9%


2.2 Outreach

2.2.1 Discuss utility outreach activities and those undertaken by third parties on the utility's behalf.

In June PG&E deployed an acquisition campaign that included direct mail and email. The campaign targeted approximately 380,000 customers who were identified as CARE-eligible.

The June campaign was the first direct marketing effort using direct mail and email to attempt to better target FERA-eligible customers with the intent of improving FERA penetration. The campaign included a cell of approximately 22,000 customers who were identified as FERA-eligible based on available household size and household income indicators. New creative was developed to increase the prominence of the FERA message via co-promotion with CARE.

Sample of CARE/FERA newly-eligible direct mail



Claim your monthly energy discount to save at least 18% on your energy bill today

John G. Sample
Address 1
Address 2
City, State, ZIP

Join the more than 1.4 million Californians who are already saving money

June 7, 2019

Dear (Name),


Did you know that the California Alternate Rates for Energy (CARE) and Family Electric Rate Assistance (FERA) programs were created for everyday Californians just like you?

Here's how these discount programs compare:

- CARE:** If your household meets the current income qualifications or someone in your household participates in any of the public assistance programs listed on the enclosed application, you can **save at least 20%** off monthly energy bills with CARE.
- FERA:** You can **save at least 18%** on monthly electric bills if your household has three or more people and meets the FERA income guidelines.

Here's how to get started:
It's easy to apply and only takes five minutes. You don't need proof of income to enroll—just the account number. Once your application is approved, you'll see your monthly savings on the first page of your bill.

Complete the enclosed application form.
And mail it back in the pre-paid envelope. Other ways to apply include:



Pacific Gas and Electric Company
Attn: CARE Program
Post Office Box 7979
San Francisco, CA 94120-7979

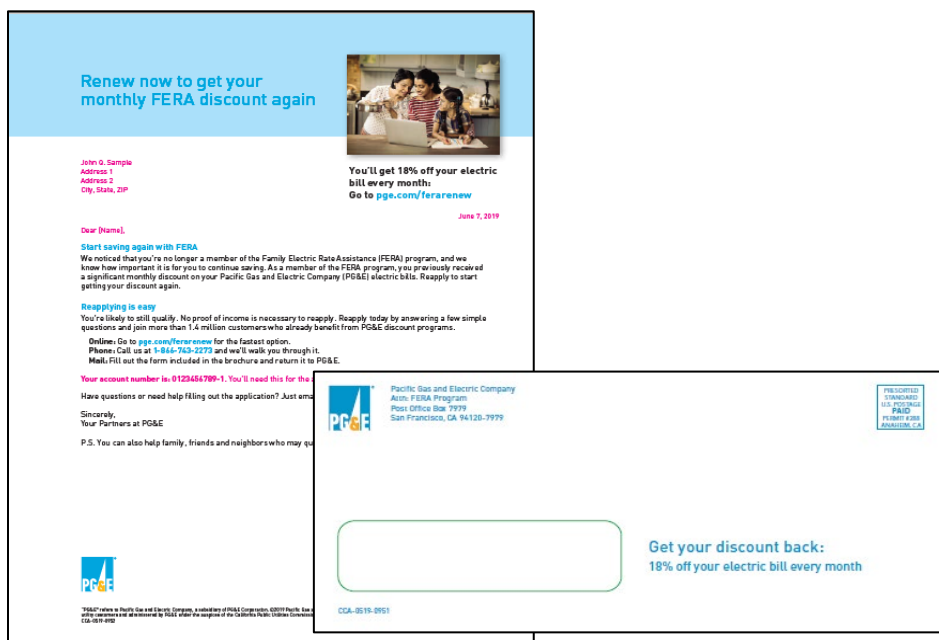
CCA-2615-2018

Income Guidelines

Household size	CARE	FERA
1-2	\$13,820 or less	Not Eligible
3	\$42,640 or less	\$42,641 - \$53,325
4	\$51,500 or less	\$51,501 - \$64,375
5	\$60,340 or less	\$60,341 - \$76,425
6	\$69,180 or less	\$69,181 - \$86,675
7	\$78,020 or less	\$78,021 - \$97,625
8	\$86,860 or less	\$86,861 - \$108,675
9	\$95,700 or less	\$95,701 - \$119,625
10	\$104,540 or less	\$104,541 - \$130,675
For each additional person, add	\$8,840	\$8,840 - \$11,050

Additionally, new creative was deployed to target customers who were previously enrolled on FERA but did not recertify. These customers were reminded of the monthly electric discount available with FERA.

Sample of FERA Failed-to-Recertify direct mail



PG&E launched the FERA display campaign in June to run in addition to the paid search engine marketing (SEM) that started in May. The campaign will test whether a FERA message will result in increased FERA enrollment. The FERA digital campaign will run alongside the CARE always-on digital campaign. The campaigns leverage territory-wide media buys with a heavy-up in selected zip-codes identified for lower penetration of CARE-enrolled, and those customers in rural and high poverty zip codes.

Sample of FERA display ad



A bill insert for CARE/FERA went out in June that included the updated income guidelines. The bill insert was sent to approximately 2.7 million non-CARE customers in the June bill package.

PG&E continues to send messaging via the monthly low-income targeted version of the e-Newsletter. The June newsletter was focused on Public Safety Power Shutoff, and tips for saving during the summer months.

PG&E's targeted Low Income work complements Solutions Marketing Outreach by adding face-to-face interactions and enrollment activities through trusted community partners and events. These activities occur throughout the year. May activities included:

- Local Office Partnerships – CARE partners with local offices to inform customers about the program and to distribute applications.
 - In June, this initiative produced 29 new enrollments from local office events.
 - Year to date, this initiative has produced 380 new enrollments.
- Community Outreach Contractors (COCs) - PG&E contracted with 41 COCs throughout its service area. These organizations represent a variety of communities, including African-Americans, Hispanics, Asian Pacific Islander Americans (Chinese, Vietnamese, and Hmong), Native Americans, seniors, rural residents, agricultural workers, sub-metered tenants, and nonprofit living facilities.
 - Year to date, this initiative has led to 555 new enrollments.
- PG&E contracted with 9 key strategic CBO partnerships in geographic areas with high eligible population, especially in the Central Valley, to conduct the Community-based Organization Pay for Performance (CBO PFP) pilot initiative from January 1, 2019 to December 31, 2019. These 9 CBOs will conduct grassroots outreach through community events (including resource fairs where appropriate), workshops, faith-based outreach, door-to-door campaigns as well as via one-on-one case management where applicable.
 - Year to date, this pilot initiative has produced 174 new CARE enrollments and 3 new FERA enrollments.

Describe the efforts taken to reach and coordinate the CARE Program with other related low income programs to reach eligible customers.

PG&E exchanges data with Southern California Edison (SCE) Company and Southern California Gas (SCG) Company and automatically enrolls their CARE households if they also receive PG&E service.

PG&E automatically enrolls customers who receive LIHEAP and Relief for Energy Assistance through Community Help (REACH) payments. Year-to-date, 1,564 LIHEAP customers and 33 REACH customers have been automatically enrolled onto the CARE Program.

Year-to-date, 14,101 ESA Program participants have been enrolled in the CARE Program.

Additionally, PG&E continues to coordinate CARE, ESA and other low income outreach efforts to provide likely eligible customers with the knowledge and tools to access helpful PG&E services. For example, upcoming CARE and ESA acquisition campaigns will cross-reference programs in automated phone calls, emails and direct mail. The goal with these and similar efforts moving forward is to help financially challenged customers manage their energy bills in a more holistic and sustainable way.

2.2.2 Recertification Complaints

D.08-11-031, Ordering Paragraph 90, directed the IOUs to report in their monthly and annual reports the number of customer complaints received regarding CARE recertification efforts and the nature of the complaints beginning with the first report due on or about December 31, 2008. PG&E reports that it received no complaints about CARE recertification in June.

2.3 Miscellaneous

D.08-11-031, Ordering Paragraph (OP) 64, granted the IOUs discretion about how to enroll eligible public housing residents in each of their service areas. In response, PG&E contracted with Public Housing Authorities as COCs to enroll their eligible residents in the program. In compliance with D.16-11-022, OP 87, PG&E reports that the IOUs have developed a document aligning their CARE High Usage Appeal Processes and will use the same criteria and evaluation of customer appeals going forward.

As ordered in CPUC Resolution M-4833, PG&E has implemented a post-enrollment verification (PEV) freeze in the counties impacted by the California wildfires. The freeze includes not removing customers who are already in the PEV process, as well as not sending new PEV requests. Per the Resolution, PG&E freezes all CARE PEV requests for customers impacted by the October 2017 Northern California Wildfires in Butte, Lake, Mendocino, Napa, Nevada, Plumas, Santa Cruz, Solano, Sonoma, and Yuba counties until December 31, 2018.

PG&E expands the CARE PEV freeze to customers in areas where a new state of emergency proclamation has been issued by the Governor of California due to a disaster that resulted in PG&E's inability to deliver utility services to customers during the months of June, July, and November of 2018. The freeze will be in place for a period of one year commencing from the date the state of emergency proclamation was issued, or until PG&E service is restored. The impacted counties are Butte, Lake, Shasta, Mariposa, Mendocino, and Napa.

In response to Governor Newsom's declarations of a state of emergency on February 21, 2019, February 28, 2019, and April 12, 2019 to help communities respond to and recover from severe winter storms that have caused flooding, mudslides, erosion, power outages, and damage to critical infrastructure, PG&E freezes all CARE PEV requests for customers in the following counties: Amador, Butte, Calaveras, Colusa, El Dorado, Glenn, Humboldt, Lake, Marin, Mariposa, Mendocino, Monterey, Napa, San Mateo, Santa Barbara, Santa Clara, Santa Cruz, Shasta, Solano, Sonoma, Tehama, Trinity, Tuolumne, and Yolo. The freeze will be in place for a period of one year commencing from the date the state of emergency proclamation was issued.

3 Appendix: ESA Tables and CARE Tables

ESA- Table 1	ESA Program Expenses
ESA- Table 1A	Expenses Funded From 2009-2016 Unspent ESA Program Funds
ESA- Table 2	ESA Measure Installations and Savings: Total, First Touch, and Retreated Homes
ESA- Table 2A	ESA Measure Installations and Savings: CSD Leveraging
ESA- Table 2B	ESA Measure Installations and Savings: CAM Multifamily
ESA- Table 3	Energy Savings and Average Bill Savings Per Treated Home / Common Area
ESA- Table 4A	ESA Homes/Buildings Treated
ESA- Table 4B	ESA Homes Unwilling / Unable to Participate
ESA- Table 5	ESA Customer Summary
ESA- Table 6	ESA Expenditures for Pilots and Studies
ESA- Table 7	Homes Receiving Second Refrigerators and In-Home Energy Education Only
CARE- Table 1	CARE Program Expenses
CARE- Table 2	Enrollment, Recertification, Attrition, and Penetration
CARE- Table 3A	Post-Enrollment Verification results (Model)
CARE- Table 3B	Post-Enrollment Verification Results (Electric-Only High-Usage)
CARE- Table 4	CARE Self-Certification and Self-Recertification Applications
CARE- Table 5	Enrollment by County
CARE- Table 6	Recertification Results
CARE- Table 7	Capitation Contractors
CARE- Table 8	Households as of Month-End
CARE- Table 9	Expenditures for Pilots/CHANGES Program
CARE-Table 10	CHANGES Monthly Summary of Ratepayers Provided Education, Needs Assistance and Dispute Resolution Services
CARE-Table 11	CHANGES Group Customer Assistance Sessions

	A	B	C	D	E	F	G	H	I	J	K	L	M
1	Energy Savings Assistance Program Table 1 - Expenses												
2	Pacific Gas and Electric Company												
3	Through June 30, 2019												
4		Authorized Budget[5]			Current Month Expenses			Year to Date Expenses			% of Budget Spent YTD		
5	ESA Program:	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total
6	Energy Efficiency												
7	Appliances [4]	\$ 11,513,564	\$ 308,127	\$ 11,821,691	\$ 933,663	\$ 33,735	\$ 967,398	\$ 6,370,707	\$ 442,309	\$ 6,813,016	55%	144%	58%
8	Domestic Hot Water	\$ 659,556	\$ 10,064,719	\$ 10,724,275	\$ 24,303	\$ 714,263	\$ 738,566	\$ 118,508	\$ 4,422,659	\$ 4,541,167	18%	44%	42%
9	Enclosure	\$ 7,708,955	\$ 33,876,425	\$ 41,585,379	\$ 451,814	\$ 2,058,265	\$ 2,510,079	\$ 2,885,949	\$ 13,147,102	\$ 16,033,052	37%	39%	39%
10	HVAC	\$ 44,481,768	\$ 3,682,241	\$ 48,164,009	\$ 791,822	\$ 1,561,487	\$ 2,353,310	\$ 3,243,453	\$ 6,878,114	\$ 10,121,567	7%	187%	21%
11	Maintenance	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	0%	0%	0%
12	Lighting	\$ 35,358,490	\$ -	\$ 35,358,490	\$ 2,514,957		\$ 2,514,957	\$ 15,510,121		\$ 15,510,121	44%	0%	44%
13	Miscellaneous [4]	\$ 2,480,452	\$ -	\$ 2,480,452	\$ 206,788		\$ 206,788	\$ 1,109,562		\$ 1,109,562	45%	0%	45%
14	Customer Enrollment	\$ 16,780,441	\$ 8,395,080	\$ 25,175,520	\$ 1,141,199	\$ 500,814	\$ 1,642,013	\$ 7,080,670	\$ 3,107,345	\$ 10,188,015	42%	37%	40%
15	In Home Education	\$ 3,181,272	\$ 1,497,069	\$ 4,678,342	\$ 378,413	\$ 166,066	\$ 544,479	\$ 2,232,431	\$ 979,700	\$ 3,212,131	70%	65%	69%
16	Pilot	\$ 130,602	\$ 25,259	\$ 155,861	\$ -	\$ -	\$ -	\$ 49,611		\$ 49,611	38%	0%	32%
17	Implementation [2]	\$ 5,527,023	\$ 2,425,528	\$ 7,952,551	\$ 301,551	\$ 132,335	\$ 433,887	\$ 1,981,734	\$ 869,682	\$ 2,851,416	36%	36%	36%
18	Energy Efficiency TOTAL	\$ 127,822,123	\$ 60,274,447	\$ 188,096,571	\$ 6,744,511	\$ 5,166,966	\$ 11,911,476	\$ 40,582,747	\$ 29,846,910	\$ 70,429,657	32%	50%	37%
19													
20	Training Center	\$ 949,098	\$ 416,511	\$ 1,365,609	\$ 51,888	\$ 22,771	\$ 74,659	\$ 293,750	\$ 128,912	\$ 422,662	31%	31%	31%
21	Inspections	\$ 3,212,452	\$ 1,409,781	\$ 4,622,234	\$ 174,004	\$ 76,362	\$ 250,366	\$ 1,166,079	\$ 511,733	\$ 1,677,812	36%	36%	36%
22	Marketing and Outreach	\$ 1,918,707	\$ 842,023	\$ 2,760,730	\$ 206,620	\$ 90,675	\$ 297,295	\$ 567,109	\$ 248,875	\$ 815,984	30%	30%	30%
23	Statewide Marketing Education and Outreach	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	0%	0%	0%
24	Measurement and Evaluation Studies	\$ 164,531	\$ 72,204	\$ 236,735	\$ -	\$ -	\$ -	\$ 26,217	\$ 11,505	\$ 37,722	16%	16%	16%
25	Regulatory Compliance	\$ 649,599	\$ 285,076	\$ 934,674	\$ 43,028	\$ 18,883	\$ 61,911	\$ 282,134	\$ 123,814	\$ 405,948	43%	43%	43%
26	General Administration	\$ 5,130,455	\$ 2,251,495	\$ 7,381,950	\$ 348,700	\$ 153,026	\$ 501,726	\$ 1,623,144	\$ 712,315	\$ 2,335,459	32%	32%	32%
27	CPUC Energy Division	\$ 59,327	\$ 26,036	\$ 85,363	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	0%	0%	0%
28													
29	TOTAL PROGRAM COSTS [1] [3]	\$ 139,906,293	\$ 65,577,572	\$ 205,483,865	\$ 7,568,750	\$ 5,528,683	\$ 13,097,433	\$ 44,541,180	\$ 31,584,064	\$ 76,125,243	32%	48%	37%
30	Funded Outside of ESA Program Budget												
31	Indirect Costs				\$ -	\$ -	\$ -	\$ -	\$ -	\$ -			
32	NGAT Costs					\$ 482,271	\$ 482,271		\$ 3,061,987	\$ 3,061,987			
33													
34													
35	[*] Authorized Budget: Authorized budget has been updated with midcycle request as per approval from AL 3990-G/5329-E A/B												
36	[1] Reflects the authorized funding per year in D.16-11-022 and updated via Resolution G-3531 addressing PG&E Conforming Advice Letter 3830-G/5043-E and PG&E Supplemental Conforming Advice Letter 3830-G-A/5043-E-A.												
37	[2] Reflects a new budget category and includes the primary administrative fee for Implementer(s).												
38	[3] Program budgets have been updated by \$1,793,922 to include employee benefits costs approved in the GRC (D.17-05-013) - Decision Authorizing Pacific Gas and Electric Company's General Rate Case Revenue Requirement for 2017-2019, issue date of May 11, 2017.												
39	[4] PG&E previously reported Smart Powerstrips under Appliances. This has been moved to Miscellaneous.												
40	[5] Remaining funds carried forward from 2018 and into 2019 for a total of \$20,788,172 (Electric \$11,477,897 and Gas \$9,310,275)												
41	Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.												

	A	B	C	D	E	F	G	H	I	J	K	L	M
1	Energy Savings Assistance Program Table 1A - Expenses Funded From 2009-2016 Unspent ESA Program Funds												
2	Pacific Gas and Electric Company												
3	Through June 30, 2019												
4		Authorized Budget [1]			Current Month Expenses			Year to Date Expenses			% of Budget Spent YTD		
5	ESA Program	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total
6	Energy Efficiency												
7	Appliances [2]	\$ 7,164,411	\$ -	\$ 7,164,411	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	0%	0%	0%
8	Domestic Hot Water [2]	\$ 2,214,443	\$ 3,500,000	\$ 5,714,443	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	0%	0%	0%
9	HVAC [2]	\$ 12,726,837	\$ 5,488,320	\$ 18,215,157	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	0%	0%	0%
10	In Home Energy Education [2]	\$ 284,219	\$ 124,729	\$ 408,948	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	0%	0%	0%
11	Implementation [3]	\$ 208,481	\$ 91,492	\$ 299,973	\$ -	\$ -	\$ -	\$ 22,199	\$ 20,491	\$ 42,690	11%	22%	14%
12	Multi-Family Common Area Measures	\$ 7,888,250	\$ 3,461,750	\$ 11,350,000	\$ 130,131	\$ 120,121	\$ 250,251	\$ 363,714	\$ 335,736	\$ 699,451	5%	10%	6%
13	Leveraging - CSD [4]	\$ 1,523,511	\$ 668,591	\$ 2,192,102	\$ 16,043	\$ 14,809	\$ 30,852	\$ 143,745	\$ 132,688	\$ 276,433	9%	20%	13%
14	Pilot	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	0%	0%	0%
15	Measurement and Evaluation Studies	\$ 62,550	\$ 27,450	\$ 90,000	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	0%	0%	0%
16	Regulatory Compliance	\$ 1,147,208	\$ 240,142	\$ 1,387,350	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	0%	0%	0%
17	General Administration	\$ 182,090	\$ 79,910	\$ 262,000	\$ 6,861	\$ 6,333	\$ 13,194	\$ 43,898	\$ 40,522	\$ 84,420	24%	51%	32%
18													
19	TOTAL UNSPENT PROGRAM COSTS [1]	\$ 33,402,000	\$ 13,682,384	\$ 47,084,384	\$ 153,035	\$ 141,263	\$ 294,297	\$ 573,557	\$ 529,437	\$ 1,102,994	2%	4%	2%
20													
21													
22	[1] D.16-11-022 directed funding for new initiatives to come from unspent 2009-2016 ESA Program funds, and directed IOUs to update their budgets by Conforming Advice Letter. Resolution G-3531 authorized PG&E's 2017-2020 ESA budget,												
23	[2] Incremental increases in existing energy efficiency measures from new directives (e.g., removal of 3 measure minimum) use authorized funds shown in Table 1 until depleted, then will use carryover funds.												
24	New measures and activities not included in PG&E' Application use 2009-2016 unspent funds.												
25	[3] Reflects a new budget category and includes the primary administrative fee for Implementer(s), including multifamily SPOC activities.												
26	[4] Includes unspent funds transferred to Marin Clean Energy (as authorized by OP 147 in Decision 16-11-022) and unspent funds to support Department of Community Services and Development's Low-Income Weatherization Program initiative.												
27	Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.												

	A	B	C	D	E	F	G	H	I	J	K	L	M	N	O	P	Q	R	S	T	U	V	W	X
1	Energy Savings Assistance Program Table 2 - Measure Installations and Savings																							
2	Pacific Gas and Electric Company																							
3	Through June 30, 2019																							
4																								
5	ESA Program (Summary)Total												ESA Program (First Touch Homes Treated)						ESA Program (Re-Treated Homes/Go Backs)					
6	Year-To-Date Completed & Expensed Installation												Year-To-Date Completed & Expensed Installation						Year-To-Date Completed & Expensed Installation					
7	Measures	Units	Quantity Installed (K+S)	kWh [4] (Annual) (L+T)	kW [4] (Annual) (M+U)	Therms [4] (Annual) (N+V)	Expenses (\$)	% of Expenditure (O+W)	Units	Quantity Installed	kWh [4] (Annual)	kW [4] (Annual)	Therms [4] (Annual)	Expenses (\$)	% of Expenditure	Units	Quantity Installed	kWh [4] (Annual)	kW [4] (Annual)	Therms [4] (Annual)	Expenses (\$)	% of Expenditure		
8	Appliances																							
9	High Efficiency Clothes Washer[8]	Each	1,815	154,992	27	20,998	\$ 1,600,116	2.5%	Each	783	88,990	16	8,709	\$ 690,297.98	1.1%	Each	1,032	66,002	12	12,289	\$ 909,818	1.4%		
10	Refrigerators	Each	5,211	3,414,942	464	-	\$ 4,389,635	6.8%	Each	2,377	1,557,747	212	-	\$ 2,002,334	3.1%	Each	2,834	1,857,195	252	-	\$ 2,387,301	3.7%		
11	Microwaves [5]	Each	7,455	(14,086)	-	110,920	\$ 694,998	1.1%	Each	3,488	79,298	-	45,537	\$ 324,985	0.5%	Each	3,967	(93,385)	-	65,383	\$ 369,614	0.6%		
12	Domestic Hot Water																							
13	Water Heater Blanket [6]	Each	4,552	11,222	2	27,034	\$ 287,149	0.4%	Home	2,369	6,602	1	14,068	\$ 149,441	0.2%	Home	2,183	4,619	1	12,967	\$ 137,708	0.2%		
14	Low Flow Shower Head [6]	Each	47,493	87,246	20	185,673	\$ 1,187,188	1.8%	Home	21,375	42,051	9	81,793	\$ 534,313	0.8%	Home	26,118	45,195	10	103,880	\$ 652,875	1.0%		
15	Water Heater Pipe Insulation [6]	Home	681	517	0	11,979	\$ 16,530	0.0%	Home	325	316	0	5,310	\$ 7,889	0.0%	Home	356	201	0	6,668	\$ 8,641	0.0%		
16	Faucet Aerator [6]	Home	25,190	13,137	3	38,530	\$ 373,084	0.6%	Home	10,601	6,303	1	15,342	\$ 157,009	0.2%	Home	14,589	6,834	1	23,189	\$ 216,075	0.3%		
17	Water Heater Repair/Replacement	Each	655	-	-	3,566	\$ 1,508,789	2.3%	Each	263	-	-	1,426	\$ 605,819	0.9%	Each	392	-	-	2,140	\$ 902,970	1.4%		
18	Thermostat-controlled Shower Valve	Each	27,590	106,090	25	180,647	\$ 1,012,055	1.6%	Each	11,912	54,120	13	76,494	\$ 436,955	0.7%	Each	15,678	51,970	12	104,153	\$ 575,100	0.9%		
19	New - Combined Showerhead/TSV	Each							Each							Each								
20	New - Heat Pump Water Heater	Each							Each							Each								
21	New - Tub Diverter/ Tub Spout	Each							Each							Each								
22	Enclosure																							
23	Air Sealing / Envelope [1]	Home	36,160	785,915	152	280,137	\$ 13,069,202	20.2%	Home	16,175	370,138	71	123,273	\$ 5,846,082	9.0%	Home	19,985	415,777	80	156,864	\$ 7,223,119	11.2%		
24	Attic Insulation	Home	1,359	178,875	278	58,164	\$ 2,278,052	3.5%	Home	816	104,525	171	34,486	\$ 1,367,837	2.1%	Home	543	74,351	107	23,677	\$ 910,215	1.4%		
25	HVAC																							
26	FAU Standing Pilot Conversion	Each				2,614	\$ 2,785,856	4.3%	Each	348	-	-	1,142	\$ 1,173,702	1.8%	Each	478	-	-	1,472	\$ 1,612,154	2.5%		
27	Furnace Repair/Replacement	Each	826	-	-	-	\$ 408,741	0.6%	Each	176	35,714	7	-	\$ 110,504	0.2%	Each	475	96,387	18	-	\$ 298,236	0.5%		
28	Room A/C Replacement	Each	-	-	-	-	\$ 2,043	0.0%	Each	-	-	-	-	\$ 2,043	0.0%	Each	-	-	-	-	\$ -	0.0%		
29	Central A/C replacement ^[1]	Each	-	-	-	-	\$ -	0.0%	Each	-	-	-	-	\$ -	0.0%	Each	-	-	-	-	\$ -	0.0%		
30	Heat Pump Replacement	Each	-	-	-	-	\$ -	0.0%	Each	-	-	-	-	\$ -	0.0%	Each	-	-	-	-	\$ -	0.0%		
31	Evaporative Cooler	Each	1,193	315,436	102	-	\$ 692,843	1.1%	Each	443	114,001	37	-	\$ 257,275	0.4%	Each	750	201,436	65	-	\$ 435,568	0.7%		
32	Duct Testing and Sealing	Home	11,862	11,147	2	201,930	\$ 4,061,140	6.3%	Home	5,357	4,722	1	91,177	\$ 1,834,052	2.8%	Home	6,505	6,425	1	110,752	\$ 2,227,088	3.4%		
33	New - Energy Efficient Fan Control	Home	2,378	316,246	381	63,814	\$ 545,516	0.8%	Home	1,046	134,547	167	28,744	\$ 239,953	0.4%	Home	1,332	181,699	214	35,070	\$ 305,562	0.5%		
34	New - Prescriptive Duct Sealing	Home							Home							Home								
35	Central A/C Tune up ^[1]	Home	3,118	35,261	6	-	\$ 988,053	1.5%	Home	1,360	21,326	4	-	\$ 430,966	0.7%	Home	1,758	13,935	3	-	\$ 557,087	0.9%		
36	Maintenance																							
37		Home							Home							Home								
38		Home							Home							Home								
39	Lighting																							
40	Interior Hard wired LED fixtures[9]	Each	162,179	11,268,492	1,404	(232,504)	\$ 8,381,980	12.9%	Each	62,418	4,359,928	540	(86,044)	\$ 3,225,982	5.0%	Each	99,761	6,908,564	864	(146,461)	\$ 5,155,999	8.0%		
41	Exterior Hard wired LED fixtures[9]	Each	36,775	2,852,404	277	2,328	\$ 2,058,686	3.2%	Each	14,458	1,122,041	109	233	\$ 809,367	1.3%	Each	22,317	1,730,363	168	2,095	\$ 1,249,318	1.9%		
42	Torchiere LED [9]	Each	15,341	1,083,062	134	(23,425)	\$ 843,114	1.3%	Each	6,123	432,709	54	(9,196)	\$ 336,509	0.5%	Each	9,218	650,353	80	(14,229)	\$ 506,805	0.8%		
43	Vacancy Sensor	Each	274	29,272	4	-	\$ 15,613	0.0%	Each	113	11,859	2	-	\$ 6,439	0.0%	Each	161	17,413	2	-	\$ 9,174	0.0%		
44	LED Night Lights	Each	-	-	-	-	\$ -	0.0%	Each	-	-	-	-	\$ -	0.0%	Each	-	-	-	-	\$ -	0.0%		
45	New - LED Diffuse Bulb (60W Replacement)	Each	-	-	-	-	\$ -	0.0%	Each	-	-	-	-	\$ -	0.0%	Each	-	-	-	-	\$ -	0.0%		
46	New - LED Reflector Bulb [9]	Each	30,388	1,411,142	172	(33,085)	\$ 263,929	0.4%	Each	17,798	826,959	101	(19,511)	\$ 154,581	0.2%	Each	12,590	584,183	71	(13,574)	\$ 109,348	0.2%		
47	New - LED Reflector Downlight Retrofit Kits	Each	-	-	-	-	\$ -	0.0%	Each	-	-	-	-	\$ -	0.0%	Each	-	-	-	-	\$ -	0.0%		
48	New - LED A-Lamps [9]	Each	384,958	11,560,685	1,439	(242,854)	\$ 3,194,664	4.9%	Each	183,754	5,549,740	687	(114,851)	\$ 1,524,926	2.4%	Each	201,204	6,010,945	752	(128,003)	\$ 1,669,738	2.6%		
49	Miscellaneous																							
50	Pool Pumps	Each							Each							Each								
51	Smart Power Strips - Tier 1	Each	14,935	362,921	49	-	\$ 634,874	1.0%	Each	7,225	175,568	24	-	\$ 307,128	0.5%	Each	7,710	187,353	25	-	\$ 327,745	0.5%		
52	New - Smart Power Strips - Tier 2 [10]	Each	7,405	1,613,550	313	(37,840)	\$ 441,225	0.7%	Each	3,234	704,689	137	(16,526)	\$ 192,697	0.3%	Each	4,171	908,861	176	(21,314)	\$ 248,528	0.4%		
53	Pilots																							
54																								
55	Customer Enrollment																							
56	Outreach & Assessment	Home	47,884				\$ 9,884,893	15.3%	Home	21,379				\$ 4,413,356	6.8%	Home	26,505				\$ 5,471,537	8.5%		
57	In-Home Education	Home	47,884				\$ 3,119,178	4.8%	Home	21,379				\$ 1,392,634	2.2%	Home	26,505				\$ 1,726,543	2.7%		
58																								
59	Total Savings/Expenditures			35,730,566	5,280	618,625	\$ 64,738,743				15,803,891	2,363	281,605	\$ 28,535,077				19,926,676	2,917	337,020	\$ 36,203,666			
60																								
61	Total Households Weatherized [2]		33,440							14,946							18,494							
62																								
63	Households Treated	Total (K+S)							First Touches							Re-treated Homes/Go-Backs								
64	- Single Family Households Treated	Home	35,297						Home	14,936						Home	20,361							
65	- Multi-family Households Treated	Home	8,641						Home	4,228						Home	4,413							
66	- Mobile Homes Treated	Home	3,946						Home	2,215						Home	1,731							
67	Total Number of Households Treated	Home	47,884						Home	21,379						Home	26,505							
68	# Eligible Households to be Treated for PY [3]	Home	102,237						Home	46,006						Home	56,231							
69	% of Households Treated		47%							46%							47%							
70	- Master-Meter Households Treated	Home	2,550						Home	1,547						Home	1,003							
71																								
72																								
73	[1] Envelope and Air Sealing Measures may include outlet cover plate gaskets, attic access weatherization, weatherstripping - door, caulking and minor home repairs. Minor home repairs predominantly are door jamb repair / replacement, door repair, and window putty.																							
74	[2] Weatherization may consist of attic insulation, attic access weatherization, weatherstripping - door, caulking, & minor home repairs																							
75	Based on OP 79 of 16-11-022																							
76	[3] All savings are calculated based on the following sources:																							
77	Evergreen Economics "Impact Evaluation of the 2011 CA Low Income Energy Efficiency Program, Final Report." August 30, 2013																							
78	[5] Microwave savings are from ECONorthWest Studies received in December of 2011																							
79	[6] Evergreen Economics "Impact Evaluation of the 2009 CA Low Income Energy Efficiency Program, Final Report." June 16, 2011																							
80	[7] Installation																							

	A	B	C	D	E	F	G	H
1	Energy Savings Assistance Program Table 2A							
2	Pacific Gas and Electric Company							
3	Through June 30, 2019							
4								
5								
6			ESA Program - CSD Leveraging [6]					
7			Year-To-Date Completed & Expensed Installation					
8	Measures	Units	Quantity Installed	kWh [3] (Annual)	kW [3] (Annual)	Therms [3] (Annual)	Expenses (\$)	% of Expenditure
9	Appliances							
10	High Efficiency Clothes Washer	Each						
11	Refrigerators	Each						
12	Microwaves [4]	Each						
13	Domestic Hot Water							
14	Water Heater Blanket [5]	Home						
15	Low Flow Shower Head [5]	Home						
16	Water Heater Pipe Insulation [5]	Home						
17	Faucet Aerator [5]	Home						
18	Water Heater Repair/Replacement	Each						
19	Thermostat-controlled Shower Valve	Each						
20	New - Combined Showerhead/TSV	Each						
21	New - Heat Pump Water Heater	Each						
22	New - Tub Diverter/ Tub Spout	Each						
23	Enclosure							
24	Air Sealing / Envelope [1]	Home						
25	Attic Insulation	Home						
26	HVAC							
27	FAU Standing Pilot Conversion	Each						
28	Furnace Repair/Replacement	Each						
29	Room A/C Replacement	Each						
30	Central A/C replacement	Each						
31	Heat Pump Replacement	Each						
32	Evaporative Cooler	Each						
33	Duct Testing and Sealing	Home						
34	New - Energy Efficient Fan Control	Home						
35	New - Prescriptive Duct Sealing	Home						
36	New - High Efficiency Forced Air Unit (HE FAU)	Home						
37	Maintenance							
38	Furnace Clean and Tune	Home						
39	Central A/C Tune up	Home						
40	Lighting							
41	Interior Hard wired LED fixtures	Each						
42	Exterior Hard wired LED fixtures	Each						
43	LED Torchiere	Each						
44	Vacancy Sensor	Each						
45	LED Night Lights	Each						
46	New - LED Diffuse Bulb (60W Replacement)	Each						
47	New - LED Reflector Bulb	Each						
48	New - LED Reflector Downlight Retrofit Kits	Each						
49	New - LED A-Lamps	Each						
50	Miscellaneous							
51	Pool Pumps	Each						
52	Smart Power Strips - Tier 1	Each						
53	New - Smart Power Strips - Tier 2	Each						
54	Pilots							
55	Customer Enrollment							
56	Outreach & Assessment	Home						
57	In-Home Education	Home						
58								
59	Total Savings/Expenditures							
60								
61	Total Households Weatherized [2]							
62								
63	CSD MF Buildings Treated					Total		
64								
65	- Multifamily							
66								
67								
68	[1] Envelope and Air Sealing Measures may include outlet cover plate gaskets, attic access weatherization, weatherstripping - door, caulking							
69	minor home repairs. Minor home repairs predominantly are door jamb repair / replacement, door repair, and window putty.							
70	[2] Weatherization may consist of attic insulation, attic access weatherization, weatherstripping - door, caulking, & minor home repairs.							
71	[3] All savings are calculated based on the following sources:							
72	Evergreen Economics "Impact Evaluation of the 2011 CA Low Income Energy Efficiency Program, Final Report." August 30, 2013							
73	[4] Microwave savings are from ECONorthWest Studies received in December of 2011.							
74	[5] Evergreen Economics "Impact Evaluation of the 2009 CA Low Income Energy Efficiency Program, Final Report." June 16, 2011							
75	[6] LIWP leveraging will begin in 2018. PG&E is working with CSD on the process to leverage funding for CSD LIWP efforts for those							
76	measures provided by the ESA Program, preserving the remaining CSD funding for use to install central systems and common area., as							
77	required by D.17-12-009, OP.41.d.							
78	Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD							

	A	B	C	D	E	F	G	H
1	Energy Savings Assistance Program Table 2B							
2	Pacific Gas and Electric Company							
3	Through June 30, 2019							
4								
5	*ESA Program - Multifamily Common Area [8] [9]							
6			Year-To-Date Completed & Expensed Installation					
7			Quantity	kWh [3]	kW [3]	Therms [3]	Expenses (\$)	
8	Measures	Units	Installed	(Annual)	(Annual)	(Annual)		% of Expenditure
9	Appliances							
10	High Efficiency Clothes Washer	Each						
11	Refrigerators	Each						
12	Microwaves [4]	Each						
13	Domestic Hot Water							
14	Water Heater Blanket [5]	Home						
15	Low Flow Shower Head [5]	Home						
16	Water Heater Pipe Insulation [5]	Home						
17	Faucet Aerator [5]	Home						
18	Water Heater Repair/Replacement	Each						
19	Thermostat-controlled Shower Valve	Each						
20	New - Combined Showerhead/TSV	Each						
21	New - Heat Pump Water Heater	Each						
22	New - Tub Diverter/ Tub Spout	Each						
23	Enclosure							
24	Air Sealing / Envelope [1]	Home						
25	Attic Insulation	Home						
26	HVAC							
27	FAU Standing Pilot Conversion	Each						
28	Furnace Repair/Replacement	Each						
29	Room A/C Replacement	Each						
30	Central A/C replacement	Each						
31	Heat Pump Replacement	Each						
32	Evaporative Cooler	Each						
33	Duct Testing and Sealing	Home						
34	New - Energy Efficient Fan Control	Home						
35	New - Prescriptive Duct Sealing	Home						
36	New - High Efficiency Forced Air Unit (HE FAU)	Home						
37	Maintenance							
38	Furnace Clean and Tune	Home						
39	Central A/C Tune up	Home						
40	Lighting							
41	Interior Hard wired LED fixtures	Each						
42	Exterior Hard wired LED fixtures	Each						
43	LED Torchiere	Each						
44	Vacancy Sensor	Each						
45	LED Night Lights	Each						
46	New - LED Diffuse Bulb (60W Replacement)	Each						
47	New - LED Reflector Bulb	Each						
48	New - LED Reflector Downlight Retrofit Kits	Each						
49	New - LED A-Lamps	Each						
50	Miscellaneous							
51	Pool Pumps	Each						
52	Smart Power Strips - Tier 1	Each						
53	New - Smart Power Strips - Tier 2	Each						
54	Ancillary Services							
55	Commissioning [6]	Home						
56	Audit	Home						
57	Administration [7]	Home						
58	Pilots							
59	Customer Enrolment							
60	Outreach & Assessment	Home					\$ -	
61	In-Home Education	Home					\$ -	
62								
63	Total Savings/Expenditures			-	-	-	\$ -	
64								
65	Total Multifamily Buildings Weatherized [2]							
66								
67	Multifamily Buildings Treated	Total						
68								
69	- Multifamily							
70								
71								
72	[1] Envelope and Air Sealing Measures may include outlet cover plate gaskets, attic access weatherization, weatherstripping - door, caulking and minor home repairs. Minor home repairs predominantly are door jamb repair / replacement, door repair, and window putty.							
73	[2] Weatherization may consist of attic insulation, attic access weatherization, weatherstripping - door, caulking, & minor home repairs.							
74	[3] Unless otherwise indicated, all savings are calculated based on the following sources:							
75	Evergreen Economics "Impact Evaluation of the 2011 CA Low Income Energy Efficiency Program, Final Report." August 30, 2013							
76	[4] Microwave savings are from ECONorthWest Studies received in December of 2011.							
77	[5] Evergreen Economics "Impact Evaluation of the 2009 CA Low Income Energy Efficiency Program, Final Report." June 16, 2011							
78	[6] Refers to optimizing the installation of the measure installed such as retrofitting pipes, etc.							
79	[7] Per D.16-11-022 at p.210, the CPUC imposes a cap of 10% of ESA Program funds for administrative activities and a ceiling of 20% for direct implementation non-incentive costs.							
80	[8] Implementation of PG&E's MF CAM Initiative was approved March 31, 2018							
81	[9] Does not include regulatory compliance and market assessment expenses. See Table 1A row 11 and 12							
82	* Note: Applicable to Deed-Restricted, government and non-profit owned multi-family buildings described in D.16-11-022 where 65% of tenants are income eligible based on CPUC income requirements of at or below 200% of the Federal Poverty Guidelines.							
83	Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.							

	A	B
1	Energy Savings Assistance Program Table 3	
2	Energy Savings and Average Savings Per Treated Home / Common Area	
3	Pacific Gas and Electric Company	
4	Through June 30, 2019	
5	ESA Program	
6	Annual kWh Savings	35,730,566
7	Annual Therm Savings	618,625
8	Lifecycle kWh Savings	528,143,109
9	Lifecycle Therm Savings	6,168,095
10	Current kWh Rate	\$ 0.1226
11	Current Therm Rate	\$ 1.0467
12	Average 1st Year Bill Savings / Treated households	\$ 104.99
13	Average Lifecycle Bill Savings / Treated Household	\$ 1,104.22
14		
15		
16	ESA Program - CSD Leveraging [1]	
17	Annual kWh Savings	
18	Annual Therm Savings	
19	Lifecycle kWh Savings	
20	Lifecycle Therm Savings	
21	Current kWh Rate	\$ -
22	Current Therm Rate	\$ -
23	Average 1st Year Bill Savings / Treated Households	\$ -
24	Average Lifecycle Bill Savings / Treated Household	\$ -
25		
26		
27	ESA Program - Multifamily Common Area [2]	
28	Annual kWh Savings	
29	Annual Therm Savings	
30	Lifecycle kWh Savings	
31	Lifecycle Therm Savings	
32	Current kWh Rate	\$ -
33	Current Therm Rate	\$ -
34	Average 1st Year Bill Savings / Treated Buildings	\$ -
35	Average Lifecycle Bill Savings / Treated Buildings	\$ -
36		
37		
38	Summary (ESA Program, CSD Leveraging, and Multifamily Common Area)	
39	Annual kWh Savings	
40	Annual Therm Savings	
41	Lifecycle kWh Savings	
42	Lifecycle Therm Savings	
43	Current kWh Rate	\$ -
44	Current Therm Rate	\$ -
45	Average 1st Year Bill Savings / Treated households and Buildings	\$ -
46	Average Lifecycle Bill Savings / Treated Household and Buildings	\$ -
47		
48		
49	[1] LIWP leveraging will begin in 2018. PG&E is working with CSD on the process to leverage funding for CSD LIWP efforts for those measures provided by the ESA Program, preserving the remaining CSD funding for use to install central systems and common area., as required by D.17-12-009, OP.41.d.	
50	[2] Implementation of the MF CAM Initiative is pending approval of PG&E's March 1, 2018 Advice Letter.	
51	Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.	

	A	B	C	D	E	F	G
1	Energy Savings Assistance Program Table 4A - ESA Homes/Buildings Treated						
2	Pacific Gas and Electric Company						
3	Through June 30, 2019						
4							
5	ESA Program						
6	Eligible Households			Households Treated YTD			
7	County	Rural [1]	Urban	Total	Rural	Urban	Total
8	ALAMEDA	5	148,675	148,680	0	5,366	5,366
9	ALPINE	187	0	187	0	0	0
10	AMADOR	4,899	1	4,900	82	0	82
11	BUTTE	13,070	19,628	32,698	242	401	643
12	CALAVERAS	7,311	41	7,352	78	0	78
13	COLUSA	2,904	10	2,914	183	0	183
14	CONTRA COSTA	11	90,884	90,895	0	4,995	4,995
15	EL DORADO	6,045	6,873	12,918	150	122	272
16	FRESNO	182	134,959	135,141	2	5,638	5,640
17	GLENN	5,266	1	5,267	384	0	384
18	HUMBOLDT	24,331	1	24,332	395	0	395
19	KERN	57,016	40,935	97,951	2,762	1,114	3,876
20	KINGS	8,224	102	8,326	296	0	296
21	LAKE	13,164	1	13,165	341	0	341
22	LASSEN	286	0	286	0	0	0
23	MADERA	6,843	14,264	21,107	239	341	580
24	MARIN	0	21,934	21,934	0	388	388
25	MARIPOSA	2,957	18	2,975	77	0	77
26	MENDOCINO	12,687	6	12,693	84	1	85
27	MERCED	19,823	19,022	38,845	623	913	1,536
28	MONTEREY	4,793	38,143	42,936	256	1,170	1,426
29	NAPA	1	10,768	10,769	0	279	279
30	NEVADA	11,620	11	11,631	190	0	190
31	PLACER	9,878	20,779	30,657	322	225	547
32	PLUMAS	2,519	82	2,601	37	0	37
33	SACRAMENTO	0	151,353	151,353	0	1,526	1,526
34	SAN BENITO	4,266	102	4,368	53	1	54
35	SAN BERNARDINO	303	43	346	0	0	0
36	SAN FRANCISCO	0	103,841	103,841	0	3,269	3,269
37	SAN JOAQUIN	8,562	79,822	88,384	121	1,637	1,758
38	SAN LUIS OBISPO	17,153	10,721	27,874	583	137	720
39	SAN MATEO	2	53,733	53,735	0	941	941
40	SANTA BARBARA	1,396	16,212	17,608	8	976	984
41	SANTA CLARA	4,324	124,202	128,526	123	3,396	3,519
42	SANTA CRUZ	6	27,675	27,681	0	507	507
43	SHASTA	10,657	12,112	22,769	269	420	689
44	SIERRA	308	4	312	0	0	0
45	SISKIYOU	16	0	16	0	0	0
46	SOLANO	0	40,301	40,301	0	1,429	1,429
47	SONOMA	2,236	45,696	47,932	58	670	728
48	STANISLAUS	27,121	31,307	58,428	785	686	1,471
49	SUTTER	0	12,416	12,416	0	399	399
50	TEHAMA	12,583	12	12,595	475	0	475
51	TRINITY	783	0	783	0	0	0
52	TULARE	8,518	767	9,285	474	6	480
53	TUOLUMNE	8,874	0	8,874	72	0	72
54	YOLO	1	27,546	27,547	0	841	841
55	YUBA	121	10,131	10,252	0	326	326
56	Total	321,252	1,315,134	1,636,386	9,764	38,120	47,884
57							
58							
59	ESA Program - CSD LIWP Leveraging [2]						
60					Households Treated YTD		
61	County				Rural [1]	Urban	Total
62							0
63							0
64	Total				0	0	0
65							
66							
67	ESA Program - Multifamily Common Area [3]						
68					Buildings Treated YTD		
69	County				Rural [1]	Urban	Total
70							0
71							0
72	Total				0	0	0
73							
74	[1] For IOU Low Income-related and Energy Efficiency reporting and analysis, the Goldsmith definition of rural is applied.						
75	[2] LIWP leveraging will begin in 2018. PG&E is working with CSD on the process to leverage funding for CSD LIWP efforts for those measures provided by the ESA Program, preserving the remaining CSD funding for use to install central systems and common area., as required by D.17-12-009, OP.41.d.						
76	[3] Implementation of the MF CAM Initiative is pending approval of PG&E's March 1, 2018 Advice Letter.						
77	Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.						

	A	B	C	D	E	F	G	H
1	Energy Savings Assistance Program Table 4B - ESA Homes Unwilling / Unable to Participate							
2	Pacific Gas and Electric Company							
3	Through June 30, 2019							
4								
5	ESA Program							
6		Reason Provided						
7	County	Customer Unwilling/Declined Program Measures	Customer Unavailable - Scheduling Conflicts	Hazardous Environment (unsafe/unclean)	Landlord Refused to Authorize Participation	Household Exceeds Allowable Limits	Unable to Provide Required Documentation	Other Infeasible/ Ineligible
8	ALAMEDA	173	707	20	121	38	44	238
9	ALPINE	0	0	0	0	0	0	0
10	AMADOR	6	59	0	18	0	0	2
11	BUTTE	19	156	114	8	8	0	44
12	CALAVERAS	5	70	0	6	1	0	4
13	COLUSA	10	48	0	6	2	0	11
14	CONTRA COSTA	101	1317	25	522	88	52	349
15	EL DORADO	24	140	0	33	6	0	4
16	FRESNO	123	317	5	54	55	41	322
17	GLENN	16	48	0	10	8	0	21
18	HUMBOLDT	5	6	0	3	10	0	26
19	KERN	106	587	18	34	24	6	261
20	KINGS	14	14	0	6	1	17	10
21	LAKE	0	236	0	0	2	0	0
22	LASSEN	0	9	0	0	0	0	0
23	MADERA	54	38	0	23	6	13	84
24	MARIN	6	312	0	6	5	0	17
25	MARIPOSA	4	1	0	1	2	0	5
26	MENDOCINO	19	48	2	9	2	0	7
27	MERCED	89	101	5	21	13	1	172
28	MONTEREY	73	170	2	40	17	4	56
29	NAPA	12	105	0	89	6	2	16
30	NEVADA	8	111	0	24	1	1	4
31	PLACER	23	150	1	68	67	1	10
32	PLUMAS	0	15	3	0	0	0	0
33	SACRAMENTO	439	758	6	985	51	11	161
34	SAN BENITO	18	57	0	2	0	1	7
35	SAN BERNARDINO	0	4	0	0	0	0	0
36	SAN FRANCISCO	24	900	8	72	13	7	71
37	SAN JOAQUIN	258	216	10	130	51	2	247
38	SAN LUIS OBISPO	14	57	0	11	4	1	29
39	SAN MATEO	18	323	4	26	5	2	19
40	SANTA BARBARA	6	63	1	10	8	1	9
41	SANTA CLARA	18	692	2	40	7	0	12
42	SANTA CRUZ	46	3	0	2	0	2	1
43	SHASTA	76	133	11	25	37	40	85
44	SIERRA	0	0	0	0	0	0	0
45	SISKIYOU	0	0	0	0	0	0	0
46	SOLANO	61	485	8	662	43	46	107
47	SONOMA	23	224	2	19	12	13	7
48	STANISLAUS	268	58	7	51	31	2	96
49	SUTTER	18	220	1	6	9	0	34
50	TEHAMA	25	69	6	15	7	15	42
51	TRINITY	0	0	0	0	0	0	0
52	TULARE	22	25	0	21	2	16	5
53	TUOLUMNE	7	6	1	0	1	0	10
54	YOLO	44	231	3	138	14	0	58
55	YUBA	9	121	0	3	3	0	23
56	Total	2,284	9,410	265	3,320	660	341	2,686
57								
58	Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.							
59								

	A	B	C	D	E	F	G	H	I	J	K	L	M	N	O	P	Q
1	Energy Savings Assistance Program Table 5 - ESA Customer Summary																
2	Pacific Gas and Electric Company																
3	Through June 30, 2019																
4	ESA Program																
5		Gas & Electric				Gas Only				Electric Only				Total			
6		# of Household Treated by Month	(Annual)			# of Household Treated by Month	(Annual)			# of Household Treated by Month	(Annual)			# of Household Treated by Month	(Annual)		
7			Therm	kWh	kW		Therm	kWh	kW		Therm	kWh	kW		Therm	kWh	kW
8	January	2,202				312				650				3,164			
9	February*	6,969	127,633	6,775,664	916	833	35,174	(11,301)	0	1,998	(19,962)	1,829,849	243	9,800	142,845	8,594,212	1,159
10	March	6,192	73,810	4,478,071	629	731	28,234	(3,746)	0	2,228	(11,859)	1,367,663	197	9,151	90,185	5,841,989	825
11	April	5,857	146,150	5,790,590	932	519	21,951	487	0	2,402	(1,385)	2,287,528	319	8,778	166,715	8,078,606	1,252
12	May	5,378	145,607	5,952,264	920	524	26,760	1	0	2,128	(64,359)	469,033	75	8,030	108,009	6,421,298	996
13	June	5,689	105,120	5,351,934	823	614	29,761	(2,819)	(0)	2,658	(24,010)	1,445,347	225	8,961	110,871	6,794,461	1,048
14	July																
15	August																
16	September																
17	October																
18	November																
19	December																
20	YTD	32,287	598,320	28,348,523	4,220	3,533	141,880	(17,378)	1	12,064	(121,575)	7,399,421	1,060	47,884	618,625	35,730,566	5,280
21																	
22	* Includes January and February Energy Saving data																
23	Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.																
24																	
25	ESA Program - CSD Leveraging [1]																
26		Gas & Electric				Gas Only				Electric Only				Total			
29		# of Buildings	(Annual)			# of Household	(Annual)			# of Household	(Annual)			# of Household	(Annual)		
30			Therm	kWh	kW		Therm	kWh	kW		Therm	kWh	kW		Therm	kWh	kW
31	Month																
32	January																
33	February																
34	March																
35	April																
36	May																
37	June																
38	July																
39	August																
40	September																
41	October																
42	November																
43	December																
44	YTD	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	0
45																	
46	[1] LIWP leveraging will begin in 2018. PG&E is working with CSD on the process to leverage funding for CSD LIWP efforts for those measures provided by the ESA Program, preserving the remaining CSD funding for use to install central systems and common area., as required by D.17-12-009, OP.41.																
47	Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.																
48																	
49	ESA Program - Multifamily Common Area [2]																
50		Gas & Electric				Gas Only				Electric Only				Total			
51		# of Buildings Treated by Month	(Annual)			# of Buildings Treated by Month	(Annual)			# of Buildings Treated by Month	(Annual)			# of Buildings Treated by Month	(Annual)		
52			Therm	kWh	kW		Therm	kWh	kW		Therm	kWh	kW		Therm	kWh	kW
53	January																
54	February																
55	March																
56	April																
57	May																
58	June																
59	July																
60	August																
61	September																
62	October																
63	November																
64	December																
65	YTD	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	0
66																	
67	[2] Implementation of the MF CAM Initiative is pending approval of PG&E's March 1, 2018 Advice Letter.																
68	Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.																

	A	B	C	D	E	F	G	H	I	J	K	L	M
1	Energy Savings Assistance Program Table 6 - ESA Expenditures for Pilots and Studies												
2	Pacific Gas and Electric Company												
3	Through June 30, 2019												
4		Authorized Funding			Current Month Expenses			Expenses Since January 1, 2017			% of Budget Expended		
5		Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total
6	Pilots												
7	Programmable Controllable Thermostat/ Smart Thermostat TOU ^[1]	\$ 290,000	\$ -	\$ 290,000	\$ 684	\$ -	\$ 684	\$ 182,935	\$ -	\$ 182,935	63%	0%	63%
8	Consumption Driven Weatherization Pilot ^[2]	\$ 250,100	\$ 159,900	\$ 408,000	\$ -	\$ -	\$ -	\$ 191,649	\$ 176,906	\$ 368,555	77%	111%	90%
9	Total Pilots	\$540,100	\$159,900	\$698,000	\$684	\$0	\$684	\$374,584	\$176,906	\$551,491	69%	111%	79%
10													
11	Studies												
12	Low Income Needs Assessment (LINA) Study ^[3]	\$ 78,000	\$ 72,000	\$ 150,000	\$ -	\$ -	\$ -	\$ 17,915	\$ 17,915	\$ 35,830	23%	25%	24%
13	Load Impact Evaluation Study ^[4]	\$ 95,700	\$ 69,300	\$ 165,000	\$ -	\$ -	\$ -	\$ 119,989	\$ 86,889	\$ 206,878	125%	125%	125%
14	Non Energy Benefits (NEB) Study ^[5]	\$ 23,400	\$ 21,600	\$ 45,000	\$ -	\$ -	\$ -	\$ (8,529)	\$ (7,873)	\$ (16,402)	-36%	-36%	-36%
15	2017 Potential and Goals Study	\$ 46,800	\$ 43,200	\$ 90,000	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	0%	0%	0%
16	Rapid Feedback Research and Analysis	\$ 104,000	\$ 96,000	\$ 200,000	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	0%	0%	0%
17													
18	Total Studies	\$347,900	\$302,100	\$650,000	\$0	\$0	\$0	\$129,375	\$96,930	\$226,305	37%	32%	35%
19													
20	^[1] D.17-12-009, Attachment 1 (modified D.16-11-022), OP.66 directed electric IOUs to file PCT pilot implementation plans by March 1, 2018. PG&E's AL 5242-E (filed March 1, 2018) has not yet been authorized and this pilot has not yet begun. D.16-11-022 authorized \$250,000.												
21	^[2] PG&E proposed the CDWx pilot in its 2015-2017 ESA Application, authorized in D.16-11-022, OP.144. In December 2017, PG&E requested and was granted an extension to implement this pilot so that CSD could be included in it. This pilot will begin implementation in 2018.												
22	^[3] A contract for this statewide study was awarded in January 2018. SCE is the project manager. There has been no cross-billing.												
23	^[4] SCG is the contract manager of this co-funded statewide study. Cross-billing from SCG typically occurs quarterly.												
24	^[5] This statewide study was bid out on March 23, 2018, and a consultant has not yet been selected. SDG&E is the contract manager.												
25													
26	Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.												

	A	B	C	D
1	Energy Savings Assistance Program Table 7			
2	Homes Receiving Second Refrigerators and In-Home Energy Education Only			
3	Pacific Gas and Electric Company			
4	Through June 30, 2019			
5				
6	Measures	Units	Received Refrigerator	Not eligible for Refrigerator Due to Less than Six Occupants
7	Second Refrigerators	Each	453	3,917
8				
9				
10				
11	Measures	Units	Households that Only Received Energy Education	
12	In-Home Energy Education	Home	2,854	
13				
14				
15				
16	Households for My Energy/My Account Platform			
17	Opt-Out	Already Enrolled	Opt-In	
18	4,341	39,910	3,633	
19				
20				
21				
22				
23	Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.			

	A	B	C	D	E	F	G	H	I	J	K	L	M
1	CARE Table 1 - CARE Program Expenses												
2	Pacific Gas and Electric Company												
3	Through June 30, 2019												
4		Authorized Budget			Current Month Expenses			Year to Date Expenses			% of Budget Spent YTD		
5	CARE Program:	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total
6	Outreach [6]	\$ 7,661,248	\$ 1,915,404	\$ 9,576,653	\$ 535,056	\$ 133,764	\$ 668,819	\$ 2,700,072	\$ 675,018	\$ 3,375,090	35%	35%	35%
7	Processing / Certification Re-certification [6]	\$ 1,671,036	\$ 417,759	\$ 2,088,796	\$ 31,202	\$ 7,800	\$ 39,002	\$ 277,783	\$ 69,446	\$ 347,229	17%	17%	17%
8	Post Enrollment Verification [6]	\$ 1,399,035	\$ 349,759	\$ 1,748,793	\$ 61,903	\$ 15,476	\$ 77,379	\$ 422,689	\$ 105,672	\$ 528,362	30%	30%	30%
9	IT Programming [6]	\$ 1,643,408	\$ 410,852	\$ 2,054,261	\$ 45,750	\$ 11,437	\$ 57,187	\$ 171,624	\$ 42,906	\$ 214,531	10%	10%	10%
10	Cooling Centers [6]	\$ 149,521	\$ -	\$ 149,521	\$ 24,510	\$ -	\$ 24,510	\$ 106,710	\$ -	\$ 106,710	71%	0%	71%
11	Pilots/CHANGES Program [1][6]	\$ 422,296	\$ 105,574	\$ 527,869	\$ 1,490	\$ 373	\$ 1,863	\$ (11,390)	\$ (2,847)	\$ (14,237)	-3%	-3%	-3%
12	Studies [2][6]	\$ 127,741	\$ 31,935	\$ 159,676	\$ -	\$ -	\$ -	\$ 20,088	\$ 5,022	\$ 25,110	16%	16%	16%
13	Regulatory Compliance [6]	\$ 900,543	\$ 225,136	\$ 1,125,679	\$ 38,511	\$ 9,628	\$ 48,139	\$ 161,234	\$ 40,308	\$ 201,542	18%	18%	18%
14	General Administration [6]	\$ 899,627	\$ 224,907	\$ 1,124,533	\$ 50,855	\$ 12,714	\$ 63,569	\$ 303,001	\$ 75,750	\$ 378,752	34%	34%	34%
15	CPUC Energy Division	\$ 102,400	\$ 25,600	\$ 128,000	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	0%	0%	0%
16													
17	SUBTOTAL MANAGEMENT COSTS [3]	\$ 14,976,855	\$ 3,706,926	\$ 18,683,781	\$ 789,277	\$ 191,192	\$ 980,468	\$ 4,151,812	\$ 1,011,276	\$ 5,163,088	28%	27%	28%
18													
19	CARE Rate Discount [4]	\$ 474,548,904	\$ 118,637,226	\$ 593,186,130	\$ 42,716,902	\$ 5,596,324	\$ 48,313,226	\$ 234,497,226	\$ 73,950,068	\$ 308,447,295	49%	62%	52%
20													
21	TOTAL PROGRAM COSTS & CUSTOMER DISCOUNTS	\$ 489,525,759	\$ 122,344,152	\$ 611,869,911	\$ 43,506,179	\$ 5,787,515	\$ 49,293,694	\$ 238,649,039	\$ 74,961,344	\$ 313,610,383	49%	61%	51%
22													
23	Other CARE Rate Benefits												
24	- DWR Bond Charge Exemption				\$ 2,051,003		\$ 2,051,003	\$ 11,518,625		\$ 11,518,625			
25	- CARE PPP Exemption [5]				\$ 4,042,509	\$ 389,344	\$ 4,431,853	\$ 22,391,551	\$ 5,214,663	\$ 27,606,213			
26	- California Solar Initiative Exemption				\$ (134,437)		\$ (134,437)	\$ (829,894)		\$ (829,894)			
27	- kWh Surcharge Exemption						\$ -			\$ -			
28	Total Other CARE Rate Benefits				\$ 5,959,075	\$ 389,344	\$ 6,348,419	\$ 33,080,281	\$ 5,214,663	\$ 38,294,944			
29													
30	Indirect Costs	\$ 725,051	\$ 181,263	\$ 906,314									
31													
32													
33	[1] Decision 15-12-047 transitioned from CHANGES pilot to CHANGES program and funding for the effort is captured herein.												
34	[2] Reflects the Annual Eligibility Estimates prepared by Athens Research on behalf of the utilities. This efforts was formerly referenced in Measurement and Evaluation.												
35	[3] Reflects the authorized funding per year in D.16-11-022 and D.17-12-009, and updated via PG&E Mid-Cycle Update Advice Letter 3990-G/5329-E, 3990-G-A/5329-E-A, 3990-G-B/5329-E-B.												
36	[4] Per D.02-09-021, PG&E is authorized to recover the full value of the discount through the CARE two-way balancing account on an automatic pass-through basis.												
37	[5] PPP Exemption - CARE customers are exempt from paying CARE program costs including PPP costs for CARE admin and the CARE surcharge.												
38	[6] Program authorized budget included employee benefits costs of \$906,314 as authorized in the 2017 GRC Decision (D.) 17-05-013. Actual employee benefit burden costs have been included in the program monthly and YTD expenses.												
39													
40	Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.												
41													

	A	B	C	D	E	F	G	H	I	J	K	L	M	N	O	P	Q	R	S	T	U	V	W	X	Y
1	CARE Table 2 - Enrollment, Recertification, Attrition, & Penetration																								
2	Pacific Gas and Electric Company																								
3	Through June 30, 2019																								
4	2019	New Enrollment									Recertification				Attrition (Drop Offs)					Enrollment		Total CARE Participants	Estimated CARE Eligible	Penetration Rate % (W/X)	
5		Automatic Enrollment			Self-Certification (Income or Categorical)						Total New Enrollment (E+J)	Scheduled	Non-Scheduled (Duplicates)	Automatic	Total Recertification (L+M+N)	No Response ⁴	Failed PEV	Failed Recertification	Other ⁵	Total Attrition (P+Q+R+S)	Gross (K+O)				Net Adjusted (K-T)
6		Inter-Utility ¹	Intra-Utility ²	Leveraging ³	Combined (B+C+D)	Online	Paper	Phone	Capitation	Combined (F+G+H+I)															
7	January	0	3,462	0	3,462	13,979	4,234	1,044	113	19,370	22,832	30,095	8,634	8,933	47,662	n/a	3,173	6,114	11,021	20,308	70,494	2,524	1,378,527	1,446,414	95.3%
8	February	0	1,814	0	1,814	12,014	6,157	847	103	19,121	20,935	32,984	8,524	8,022	49,530	n/a	4,358	5,076	8,348	17,782	70,465	3,153	1,381,680	1,446,414	95.5%
9	March	0	3,679	0	3,679	12,089	6,228	846	69	19,232	22,911	25,815	8,877	21,538	56,230	n/a	2,676	6,484	12,197	21,357	79,141	1,554	1,383,234	1,446,414	95.6%
10	April	0	2,283	0	2,283	9,298	5,951	591	114	15,954	18,237	33,019	7,630	16,165	56,814	n/a	2,482	6,415	8,247	17,144	75,051	1,093	1,384,327	1,446,414	95.7%
11	May	0	2,473	0	2,473	8,275	3,289	499	86	12,149	14,622	34,700	6,331	11,666	52,697	n/a	4,441	6,240	12,819	23,500	67,319	-8,878	1,375,449	1,446,414	95.1%
12	June	0	1,987	0	1,987	11,895	6,337	889	70	19,191	21,178	32,123	7,338	8,215	47,676	n/a	1,208	6,249	17,126	24,583	68,854	-3,405	1,372,044	1,446,414	94.9%
13	July																								
14	August																								
15	September																								
16	October																								
17	November																								
18	December																								
19	YTD Total	0	15,698	0	15,698	67,550	32,196	4,716	555	105,017	120,715	188,736	47,334	74,539	310,609	0	18,338	36,578	69,758	124,674	431,324	-3,959	1,372,044	1,446,414	94.9%
20																									
21																									
22	¹ Enrollments via data sharing between the IOUs.																								
23	² Enrollments via data sharing between departments and/or programs within the utility.																								
24	³ Enrollments via data sharing with programs outside the IOU that serve low-income customers.																								
25	⁴ PG&E counts attrition due to no response in the Failed PEV and Failed Recertification columns, respectively.																								
26	⁵ Includes customers who closed their accounts, requested to be removed, or were otherwise ineligible for the program.																								
27																									
28	Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.																								
29																									
30																									

	A	B	C	D	E	F	G	H	I
1	CARE Table 3A - Post-Enrollment Verification Results (Model)								
2	Pacific Gas and Electric Company								
3	Through June 30, 2019								
4	Month	Total CARE Households Enrolled	Households Requested to Verify	% of CARE Enrolled Requested to Verify Total	CARE Households De-enrolled (Due to no response)	CARE Households De-enrolled (Verified as Ineligible)¹	Total Households De-enrolled²	% De-enrolled through Post Enrollment Verification	% of Total CARE Households De-enrolled
5	January	1,378,527	3,114	0.23%	2,471	127	2,598	83.43%	0.19%
6	February	1,381,680	2,641	0.19%	1,942	133	2,075	78.57%	0.15%
7	March	1,383,234	2,345	0.17%	1,632	143	1,775	75.69%	0.13%
8	April	1,384,327	2,398	0.17%	1,946	81	2,027	84.53%	0.15%
9	May	1,375,449	2,563	0.19%					
10	June	1,372,044	2,533	0.18%					
11	July								
12	August								
13	September								
14	October								
15	November								
16	December								
17	YTD Total	1,372,044	15,594	1.14%	7,991	484	8,475	80.73%	0.62%
18	¹ Includes customers verified as over income or who requested to be de-enrolled.								
19	² Verification results are tied to the month initiated. Therefore, verification results may be pending due to the time permitted for a participant to respond.								
20	Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.								
21									
22									
23									
24									
25	CARE Table 3B Post-Enrollment Verification Results (Electric-Only High Usage)								
26	Pacific Gas and Electric Company								
27	Through June 30, 2019								
28	Month	Total CARE Households Enrolled	Households Requested to Verify ¹	% of CARE Enrolled Requested to Verify Total	CARE Households De-enrolled (Due to no response)	CARE Households De-enrolled (Verified as Ineligible)²	Total Households De-enrolled ³	% De-enrolled through HU Post Enrollment Verification	% of Total CARE Households De-enrolled
29	January	1,378,527	2,859	0.21%	2,723	37	2,760	96.54%	0.20%
30	February	1,381,680	3,252	0.24%	3,112	51	3,163	97.26%	0.23%
31	March	1,383,234	1,334	0.10%	1,299	13	1,312	98.35%	0.09%
32	April	1,384,327	1,140	0.08%	1,120	9	1,129	99.04%	0.08%
33	May	1,375,449	223	0.02%					
34	June	1,372,044	380	0.03%					
35	July								
36	August								
37	September								
38	October								
39	November								
40	December								
41	YTD Total	1,372,044	9,188	0.67%	8,254	110	8,364	97.43%	0.61%
42	¹ Includes all participants who were selected for high usage verification process. Closed accounts will not be tracked in Ineligible or De-enrolled data.								
43	² Includes customers verified as over income, who requested to be de-enrolled, did not reduce usage, or did not agree to be weatherized.								
44	³ Verification results are tied to the month initiated and the high usage verification process allows customers 90 days to respond to the verification process. Each utility may have a different de-enrollment date due to billing cycle or other contributing factors.								
45	Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.								
46									
47									

Pacific Gas and Electric Company ESA and CARE Programs Monthly Report

	A	B	C	D	E	F	G
1	CARE Table 4 - CARE Self-Certification and Self-Recertification Applications ¹						
2	Pacific Gas and Electric Company						
3	Through June 30, 2019						
4		Provided ²	Received	Approved	Denied	Pending/Never Completed	Duplicates
5	Total (Y-T-D)	6,928,379	224,097	208,904	14,634	559	47,334
6	Percentage ³		100%	93%	7%	0%	21%
7							
8	¹ Includes sub-metered customers.						
9	² Includes number of applications provided via direct mail campaigns, call centers, bill inserts and other outreach methods. Because there are other means by which customers obtain applications which are not counted, this number is only an approximation.						
10	³ Percentage of Received. Duplicates are also counted as Approved, so the total will not add up to 100%.						
11							
12	Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.						

Pacific Gas and Electric Company ESA and CARE Programs Monthly Report

	A	B	C	D	E	F	G	H	I	J
1	CARE Table 5 - Enrollment by County									
2	Pacific Gas and Electric Company									
3	Through June 30, 2019									
4	County	Estimated Eligible Households			Total Households Enrolled			Penetration Rate		
5		Urban	Rural ¹	Total	Urban	Rural ¹	Total	Urban	Rural ¹	Total
6	ALAMEDA	117,944	3	117,947	115,732	2	115,734	98.1%	75.7%	98.1%
7	ALPINE	0	187	187	0	5	5	n/a	2.7%	2.7%
8	AMADOR	1	4,841	4,842	0	4,251	4,251	0.0%	87.8%	87.8%
9	BUTTE	18,503	12,649	31,151	17,166	11,962	29,128	92.8%	94.6%	93.5%
10	CALAVERAS	41	7,309	7,350	26	5,036	5,062	64.2%	68.9%	68.9%
11	COLUSA	8	2,850	2,858	12	3,370	3,382	149.2%	118.3%	118.3%
12	CONTRA COSTA	79,633	11	79,644	84,851	3	84,854	106.6%	28.0%	106.5%
13	EL DORADO	6,858	6,041	12,898	5,236	5,413	10,649	76.4%	89.6%	82.6%
14	FRESNO	128,361	169	128,530	150,024	116	150,140	116.9%	68.6%	116.8%
15	GLENN	1	5,228	5,229	0	4,624	4,624	0.0%	88.4%	88.4%
16	HUMBOLDT	1	23,474	23,475	0	17,077	17,077	0.0%	72.7%	72.7%
17	KERN	39,953	55,868	95,820	43,176	63,578	106,754	108.1%	113.8%	111.4%
18	KINGS	101	8,219	8,320	119	8,966	9,085	117.3%	109.1%	109.2%
19	LAKE	1	13,159	13,159	2	12,220	12,222	268.7%	92.9%	92.9%
20	LASSEN	0	286	286	0	166	166	n/a	57.9%	57.9%
21	MADERA	14,051	6,813	20,863	16,528	5,259	21,787	117.6%	77.2%	104.4%
22	MARIN	18,400	0	18,400	12,093	0	12,093	65.7%	n/a	65.7%
23	MARIPOSA	17	2,962	2,980	13	2,118	2,131	74.3%	71.5%	71.5%
24	MENDOCINO	6	12,555	12,561	6	10,140	10,146	101.3%	80.8%	80.8%
25	MERCED	18,641	19,055	37,697	19,409	20,411	39,820	104.1%	107.1%	105.6%
26	MONTEREY	34,203	4,411	38,614	36,344	6,179	42,523	106.3%	140.1%	110.1%
27	NAPA	9,866	0	9,866	10,181	0	10,181	103.2%	0.0%	103.2%
28	NEVADA	11	11,372	11,382	1	9,246	9,247	9.5%	81.3%	81.2%
29	PLACER	20,200	9,291	29,490	11,874	7,420	19,294	58.8%	79.9%	65.4%
30	PLUMAS	82	2,519	2,600	9	1,729	1,738	11.0%	68.6%	66.8%
31	SACRAMENTO	127,290	0	127,290	93,837	0	93,837	73.7%	n/a	73.7%
32	SAN BENITO	100	4,192	4,292	59	4,801	4,860	59.0%	114.5%	113.2%
33	SAN BERNARDINO	43	303	346	32	238	270	74.3%	78.5%	77.9%
34	SAN FRANCISCO	66,810	0	66,810	60,844	0	60,844	91.1%	n/a	91.1%
35	SAN JOAQUIN	74,066	8,165	82,231	78,052	8,638	86,690	105.4%	105.8%	105.4%
36	SAN LUIS OBISPO	10,603	17,215	27,817	4,648	12,309	16,957	43.8%	71.5%	61.0%
37	SAN MATEO	42,086	0	42,086	31,994	0	31,994	76.0%	n/a	76.0%
38	SANTA BARBARA	16,161	1,364	17,525	17,132	695	17,827	106.0%	51.0%	101.7%
39	SANTA CLARA	98,059	3,697	101,756	94,964	2,779	97,743	96.8%	75.2%	96.1%
40	SANTA CRUZ	24,696	6	24,701	19,492	1	19,493	78.9%	18.1%	78.9%
41	SHASTA	11,441	10,518	21,959	9,575	8,526	18,101	83.7%	81.1%	82.4%
42	SIERRA	4	308	312	2	115	117	52.7%	37.3%	37.5%
43	SISKIYOU	0	16	16	0	6	6	n/a	37.3%	37.3%
44	SOLANO	36,710	0	36,710	41,793	0	41,793	113.8%	n/a	113.8%
45	SONOMA	42,357	2,216	44,573	37,035	2,467	39,502	87.4%	111.4%	88.6%
46	STANISLAUS	29,032	26,325	55,357	24,187	22,577	46,764	83.3%	85.8%	84.5%
47	SUTTER	11,342	0	11,342	13,270	0	13,270	117.0%	0.0%	117.0%
48	TEHAMA	12	12,425	12,437	10	11,265	11,275	82.6%	90.7%	90.7%
49	TRINITY	0	778	778	0	278	278	n/a	35.7%	35.7%
50	TULARE	756	8,531	9,287	332	9,347	9,679	43.9%	109.6%	104.2%
51	TUOLUMNE	0	8,873	8,873	0	6,861	6,861	0.0%	77.3%	77.3%
52	YOLO	23,949	1	23,950	20,102	1	20,103	83.9%	147.9%	83.9%
53	YUBA	9,697	117	9,814	11,576	111	11,687	119.4%	94.7%	119.1%
54	Total	1,132,096	314,318	1,446,414	1,081,738	290,306	1,372,044	95.6%	92.4%	94.9%
55										
56	¹ "Rural" includes ZIP Codes classified as such by the Goldsmith modification that was developed to identify small									
57	towns and rural areas within large metropolitan counties. ZIP Codes not defined as rural are classified as urban.									
58										
59	Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.									

Pacific Gas and Electric Company ESA and CARE Programs Monthly Report

	A	B	C	D	E	F	G	H
1	CARE Table 6 - Recertification Results							
2	Pacific Gas and Electric Company							
3	Through June 30, 2019							
4	Month	Total CARE Households	Households Requested to Recertify ¹	% of Households Total (C/B)	Households Recertified ²	Households De-enrolled ³	Recertification Rate % ⁴ (E/C)	% of Total Households De-enrolled (F/B)
5	January	1,378,527	19,458	1.4%	13,043	6,415	67.03%	0.47%
6	February	1,381,680	18,634	1.3%	12,394	6,240	66.51%	0.45%
7	March	1,383,234	20,405	1.5%	14,156	6,249	69.38%	0.45%
8	April	1,384,327	16,935	1.2%				
9	May	1,375,449	18,383	1.3%				
10	June	1,372,044	17,853	1.3%				
11	July							
12	August							
13	September							
14	October							
15	November							
16	December							
17	YTD	1,372,044	111,668	8.14%	39,593	18,904	67.68%	1.38%
18								
19	¹ Excludes count of customers recertified through the probability model.							
20	² Recertification results are tied to the month initiated and the recertification process allows customers 90 days to respond to the recertification request. Results may be pending due to the time permitted for a participant to respond.							
21	³ Includes customers who did not respond or who requested to be de-enrolled.							
22	⁴ Percentage of customers recertified compared to the total participants requested to recertify in that month.							
23								
24	Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.							

	A	B	C	D	E	F	G
1	CARE Table 7 - Capitation Contractors¹						
2	Pacific Gas and Electric Company						
3	Through June 30, 2019						
4	Contractor	Contractor Type				Total Enrollments	
5		(Check one or more if applicable)				Current Month	Year-to-Date
6		Private	CBO	WMDVBE	LIHEAP		
7	ACC Senior Services		x			1	11
8	Amador-Tuolumne Community Action Agency		x		x	9	33
9	Arriba Juntos		x			0	0
10	Breathe California Central Coast		x			0	0
11	Breathe California of the Bay Area		x			0	1
12	Catholic Charities Diocese of Fresno		x			4	12
13	Central California Legal Services, Inc.		x			0	0
14	Central Coast Energy Services, Inc.		x		x	10	105
15	Cesar A Moncada DBA Moncada Outreach		x			0	15
16	Chinese Newcomers Service Center		x			4	17
17	Community Action Marin		x		x	0	3
18	Community Action Partnership of Madera County		x		x	5	32
19	Community Resource Project, Inc.		x		x	17	68
20	County of San Joaquin		x		x	5	56
21	Dignity Health		x			0	0
22	Disability Resource Agency for Independent Living		x			0	0
23	Filipino American Development Foundation		x			0	0
24	Good Samaritan Family Resource Center of San Francisco		x			0	5
25	Heritage Institute for Family Advocacy		x			0	36
26	Hip Housing Human Investment Project, Inc.		x			0	1
27	Housing Authority of the City of Fresno		x			0	1
28	Housing Authority of the County of Kern		x			0	0
29	KidsFirst		x			0	0
30	Kings Community Action Organization, Inc.		x		x	0	0
31	Madera Coalition for Community Justice		x			1	12
32	Marin Center for Independent Living		x			0	1
33	Merced County Community Action Agency		x		x	7	23
34	Oakland Citizens Committee for Urban Renewal		x			1	5
35	Project Access, Inc		x			0	1
36	Redwood Community Action Agency		x		x	2	58
37	Resources for Independence Central Valley		x			0	0
38	Rising Sun Energy Center		x			0	0
39	Sacred Heart Community Service		x		x	1	37
40	Self-Help for the Elderly		x			2	20
41	Southeast Asian Community Center		x			0	0
42	Suscol Intertribal Council		x			0	0
43	Tri-County Independent Living Center		x			0	0
44	UpValley Family Centers		x			1	2
45	West Valley Community Services		x			0	0
46	Yolo County Housing Authority		x			0	0
47	Yolo Family Resource Center (Empower Yolo)		x			0	0
48	Total Enrollments					70	555
49							
50	¹ All capitation contractors with current contracts are listed regardless of whether they have signed up customers or submitted invoices this year.						
51							
52	Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.						

Pacific Gas and Electric Company ESA and CARE Programs Monthly Report

	A	B	C	D	E	F	G	H	I
1	CARE Table 8 - Households as of Month-End								
2	Pacific Gas and Electric Company								
3	Through June 30, 2019								
4	Month	Gas and Electric	Gas Only	Electric Only	Total	Eligible Households	Penetration	% Change	Total Residential Accounts ^[1]
5	January	825,366	217,143	336,018	1,378,527	1,446,414	95.3%	0.18%	5,507,346
6	February	826,651	218,125	336,904	1,381,680	1,446,414	95.5%	0.23%	5,507,346
7	March	829,681	217,132	336,421	1,383,234	1,446,414	95.6%	0.11%	5,507,346
8	April	830,605	216,319	337,403	1,384,327	1,446,414	95.7%	0.08%	5,507,346
9	May	824,536	215,190	335,723	1,375,449	1,446,414	95.1%	-0.64%	5,507,346
10	June	824,017	213,958	334,069	1,372,044	1,446,414	94.9%	-0.25%	5,507,346
11	July								
12	August								
13	September								
14	October								
15	November								
16	December								
17									
18	^[1] Data represents total residential electric and gas households. This includes sub-metered households.								
19									
20	Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.								

Pacific Gas and Electric Company ESA and CARE Programs Monthly Report

	A	B	C	D	E
1	CARE Program Table 9 - Expenditures for Pilots/CHANGES Program				
2	Pacific Gas and Electric Company				
3	Through June 30, 2019				
4	2019	Authorized 2019 Budget	Current Month Expenses	Expenses Since Jan. 1, 2019	% of 2018 Budget Expensed
5		Total	Total	Total	Total
6					
7	CHANGES Program	\$ 527,869	\$ 1,863	\$ (14,237)	-3%
8					
9					
10	Total	\$ 527,869	\$ 1,863	\$ (14,237)	-3%
11	^[1] Decision 15-12-047 transitioned from CHANGES pilot to CHANGES program and funding for the effort is captured herein. Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.				
12					
13					
14					
15					
16					

	A	B
1	CARE Table 10 - CHANGES Monthly Summary of Ratepayers Provided Education, Needs Assistance and Dispute Resolution Services	
2	Pacific Gas and Electric Company	
3	Reporting Period April 2019¹	
4	No. of attendees at education sessions	3,065
5	Disputes	
6	Add Level Pay Plan	0
7	Assisted with CARE Re-Certification/Audit	3
8	Changed 3 rd party Company/Gas Aggregation	47
9	Changed 3 rd Party Electricity Aggregation	17
10	Medical Baseline Application	5
11	Refer to Energy Assistance Programs	22
12	Request Meter Service or Testing	2
13	Request Bill Adjustment	7
14	Request Customer Service Visit	3
15	Schedule Energy Audit	0
16	Payment Extension	6
17	Payment Plan	20
18	Solar	1
19	Stop Disconnection	44
20	Time of Use	0
21	Wildfire Related Issue	0
22	Total disputes	177
23		
24	Customers receiving Needs Assistance	
25	Add Level Pay Plan	1
26	Assisted with CARE Re-Certification/Audit	0
27	Assisted with Changes to Account	26
28	Energy Efficiency Tool	0
29	Assisted High Energy User with CARE Doc Submission	0
30	Assisted with Reconnection	1
31	Billing Language Changed	13
32	Consumer Education Only	0
33	Electricity Aggregation	16
34	Energy Alerts	0
35	Energy Assistance Fund (SCE)	0
36	Energy Assistance Fund (PG&E)	0
37	Enrolled in Demand Response Programs	0
38	ESAP	7
39	Gas Assistance Fund (SCG)	0
40	HEAP	95
41	Medical Baseline	9
42	Neighbor to Neighbor (SDG&E)	0
43	REACH	0
44	Reported Safety Problem	1
45	Reported Scam	0
46	Set Up 3rd Party Notification	0
47	Set Up New Account	6
48	Payment Extension	7
49	Payment Plan	15
50	Wildfire Related Issue	0
51	Total Needs Assistance	197
52		
53		
54	Education: Education sessions were held in a mix of one on one, and group sessions. Education materials are available as fact sheets on the CPUC Website: http://consumers.cpuc.ca.gov/team_and_changes/	
55	Disputes & Needs Assistance - Support was provided in the following languages: Arabic, Cambodian, Cantonese, Dari, English, Hmong, Japanese, Korean, Laotian, Portuguese, Spanish, Tagalog, Vietnamese.	
56	[1]There is a one-month lag behind the current reporting month. This data was provided by CHANGES contractor, Self Help for the Elderly, via CSID.	
57	* Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.	
58		

	A	B	C	D	E	F	G
1	CARE Table 11 CHANGES Group Customer Assistance Sessions^[1]						
2	Pacific Gas and Electric Company						
3	February 1, 2019 Through April 30, 2019						
4				Session Logistics			
5	Date²	Session Language	Description of Service Provided (e.g. utility bill assistance, utility bill dispute resolution, and other energy related issues)	# of Sessions	Length (Hours)³	Number of Attendees	Description of Information / Literature Provided
6	N/A	Arabic	Avoiding Disconnection	1	N/A	3	CHANGES Ed Handout
7	N/A	Cantonese	Avoiding Disconnection	14	N/A	234	CHANGES Ed Handout
8	N/A	Dari	Avoiding Disconnection	7	N/A	76	CHANGES Ed Handout
9	N/A	English	Avoiding Disconnection	3	N/A	89	CHANGES Ed Handout
10	N/A	English – Native American	Avoiding Disconnection	15	N/A	345	CHANGES Ed Handout
11							
12	N/A	Pashto	Avoiding Disconnection	1	N/A	4	CHANGES Ed Handout
13	N/A	Portuguese	Avoiding Disconnection	1	N/A	43	CHANGES Ed Handout
14	N/A	Russian	Avoiding Disconnection	1	N/A	3	CHANGES Ed Handout
15	N/A	Spanish	Avoiding Disconnection	25	N/A	649	CHANGES Ed Handout
16	N/A	Vietnamese	Avoiding Disconnection	4	N/A	344	CHANGES Ed Handout
17		Total		72		1,790	
18	N/A	Cantonese	CARE/FERA and Other Assistance Programs	7	N/A	119	CHANGES Ed Handout
19	N/A	Cambodian	CARE/FERA and Other Assistance Programs	1	N/A	15	CHANGES Ed Handout
20	N/A	Dari	CARE/FERA and Other Assistance Programs	4	N/A	30	CHANGES Ed Handout
21	N/A	English	CARE/FERA and Other Assistance Programs	14	N/A	74	CHANGES Ed Handout
22	N/A	English – Native American	CARE/FERA and Other Assistance Programs	26	N/A	736	CHANGES Ed Handout
23	N/A	Korean	CARE/FERA and Other Assistance Programs	1	N/A	10	CHANGES Ed Handout
24	N/A	Hmong	CARE/FERA and Other Assistance Programs	2	N/A	2	CHANGES Ed Handout
25	N/A	Portuguese	CARE/FERA and Other Assistance Programs	3	N/A	258	CHANGES Ed Handout
26	N/A	Spanish	CARE/FERA and Other Assistance Programs	38	N/A	873	CHANGES Ed Handout
27	N/A	Vietnamese	CARE/FERA and Other Assistance Programs	2	N/A	122	CHANGES Ed Handout
28		Total		98		2,239	
29	N/A	Cantonese	Electric and Natural Gas Safety	7	N/A	137	CHANGES Ed Handout
30	N/A	Dari	Electric and Natural Gas Safety	4	N/A	25	CHANGES Ed Handout
31	N/A	English – Native American	Electric and Natural Gas Safety	1	N/A	35	CHANGES Ed Handout
32	N/A	Portuguese	Electric and Natural Gas Safety	1	N/A	55	CHANGES Ed Handout
33	N/A	Spanish	Electric and Natural Gas Safety	10	N/A	207	CHANGES Ed Handout
34	N/A	Vietnamese	Electric and Natural Gas Safety	2	N/A	130	CHANGES Ed Handout
35		Total		25		589	
36	N/A	Cantonese	Energy Conservation	3	N/A	69	CHANGES Ed Handout
37	N/A	Dari	Energy Conservation	4	10	21	CHANGES Ed Handout
38	N/A	English	Energy Conservation	7	N/A	17	CHANGES Ed Handout
39	N/A	Hmong	Energy Conservation	5	N/A	62	CHANGES Ed Handout
40	N/A	Kinyarwanda	Energy Conservation	1	N/A	1	CHANGES Ed Handout
41	N/A	Portuguese	Energy Conservation	1	N/A	42	CHANGES Ed Handout
42	N/A	Spanish	Energy Conservation	24	N/A	436	CHANGES Ed Handout
43		Total		45		648	
44	N/A	Cantonese	Gas Aggregation	4	N/A	122	CHANGES Ed Handout
45	N/A	Dari	Gas Aggregation	2	N/A	12	CHANGES Ed Handout
46	N/A	English	Gas Aggregation	6	N/A	16	CHANGES Ed Handout
47	N/A	Hindi	Gas Aggregation	1	N/A	6	CHANGES Ed Handout
48	N/A	Hmong	Gas Aggregation	2	N/A	13	CHANGES Ed Handout
49	N/A	Portuguese	Gas Aggregation	2	N/A	89	CHANGES Ed Handout
50	N/A	Spanish	Gas Aggregation	31	N/A	437	CHANGES Ed Handout
51	N/A	Tagalog	Gas Aggregation	1	N/A	2	CHANGES Ed Handout
52	N/A	Vietnamese	Gas Aggregation	3	N/A	137	CHANGES Ed Handout
53		Total		52		834	
54	N/A	Cambodian	High Energy Use	1	N/A	19	CHANGES Ed Handout
55	N/A	Cantonese	High Energy Use	4	N/A	127	CHANGES Ed Handout
56	N/A	Dari	High Energy Use	5	N/A	26	CHANGES Ed Handout
57	N/A	Hmong	High Energy Use	1	N/A	12	CHANGES Ed Handout
58	N/A	Spanish	High Energy Use	7	N/A	107	CHANGES Ed Handout
59	N/A	Vietnamese	High Energy Use	3	N/A	115	CHANGES Ed Handout
60		Total		21		406	
61	N/A	Cantonese	Level Pay Plan	4	N/A	89	CHANGES Ed Handout
62	N/A	Dari	Level Pay Plan	3	N/A	24	CHANGES Ed Handout
63	N/A	English	Level Pay Plan	1	N/A	3	CHANGES Ed Handout
64	N/A	Portuguese	Level Pay Plan	1	N/A	56	CHANGES Ed Handout
65	N/A	Spanish	Level Pay Plan	12	N/A	387	CHANGES Ed Handout
66	N/A	Vietnamese	Level Pay Plan	2	N/A	134	CHANGES Ed Handout
67		Total		23		693	
68	N/A	Cantonese	Understanding Your Bill	7	N/A	184	CHANGES Ed Handout
69	N/A	Dari	Understanding Your Bill	3	N/A	20	CHANGES Ed Handout
70	N/A	English	Understanding Your Bill	6	N/A	78	CHANGES Ed Handout
71	N/A	English – Native American	Understanding Your Bill	12	N/A	463	CHANGES Ed Handout
72	N/A	Korean	Understanding Your Bill	14	N/A	411	CHANGES Ed Handout
73	N/A	Portuguese	Understanding Your Bill	2	N/A	161	CHANGES Ed Handout
74	N/A	Spanish	Understanding Your Bill	24	N/A	664	CHANGES Ed Handout
75	N/A	Vietnamese	Understanding Your Bill	4	N/A	259	CHANGES Ed Handout
76		Total		72		2,240	
77	Year-to-Date		January 1, 2019 through April 30, 2019	408	Quarter Total	9,439	
78							
79							
80	^[1] This table was provided by CHANGES contractor, Self Help for the Elderly, via CSID. This table was edited and reformatted from its original version in order to have a more consistent appearance and format with existing SDG&E tables.						
81							
82	The data is reported quarterly						
83	^[2] Date of the workshops not available.						
84	^[3] Contractor states all sessions last at least 30 minutes.						
85							
86	Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.						
87	Note: Information not provided by contractor						
88							