BEFORE THE PUBLIC UTILITIES COMMISSION
OF THE STATE OF CALIFORNIA

Application of Southern California Edison Company (U 338-E) for Approval of its Energy Savings Assistance and California Alternate Rates for Energy Programs and Budgets for Program Years 2015-2017.	Application 14-11-007 (Filed November 18, 2014)
And Related Matters.	Application 14-11-009 Application 14-11-010 Application 14-11-011

MONTHLY REPORT OF PACIFIC GAS AND ELECTRIC COMPANY (U 39 M) ON LOW INCOME ASSISTANCE PROGRAMS FOR JULY 2020

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Dated: August 21, 2020

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MONTHLY REPORT OF PACIFIC GAS AND ELECTRIC COMPANY (U 39 M) ON LOW INCOME ASSISTANCE PROGRAMS FOR JULY 2020

In accordance with Ordering Paragraph 17 of Decision 01-05-033, Pacific Gas and Electric Company hereby submits its attached monthly status report on the results of its Energy Savings Assistance Program and CARE Program efforts, showing results through July 2020.

Respectfully Submitted,

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Energy Savings Assistance (ESA) and California Alternate Rates for Energy (CARE)

Program Monthly Report for July 2020

Pacific Gas and Electric Company
08/21/2020

PACIFIC GAS AND ELECTRIC COMPANY

Energy Savings Assistance Program and
California Alternate Rates for Energy Program
Monthly Report for July 2020

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PACIFIC GAS AND ELECTRIC COMPANY

Energy Savings Assistance Program and
California Alternate Rates for Energy Program
Monthly Report for July 2020

This Monthly Report complies with income qualified programs reporting requirements established in Decision (D.) 16-12-022 as modified by D.17-12-009, and with all reporting and program evaluation requirements previously established for the California Alternate Rates for Energy (CARE) and Energy Savings Assistance (ESA) Programs. The investor owned utilities worked with Energy Division staff to revise reporting tables and formats in compliance with the mandates of D. 16-12-022 and now use the resulting Energy Division-approved monthly reporting format for 2017-2020 ESA and CARE programs, beginning with the report for January 2018.

Regulatory Update

On April 16, 2020, the Commission approved Resolution M-4842, which ratified emergency customer COVID-19 protections. On May, 28, 2020, the California Public Utilities Commission (Commission or CPUC) approved Resolution E-5074 directing PG&E, and the other Investor Owned Utilities (IOUs), to offer a 60-day advance payment to ESA contractors for their employees and provides direction in response to additional elements proposed by ESA Contractors.

Pursuant to Resolution E-5074, PG&E filed advice letters in June 2020 that 1) contained a proposed percentage for the Post-Pandemic Return to Service (PPRS) credit calculation (40%), the methodology used to calculate PPRS credit, timeframe,[1] and logistics for how the PPRS credit mechanism will be integrated into current invoicing procedures, and a reporting system to track the PPRS credit mechanism;[2] and 2) proposed a reporting template for Prime Contractors to use in their monthly reporting to IOUs.[3] Since the advice letters were filed, PG&E delayed the start of the PPRS earning period from July 15, 2020 to a date to be determined in the future.

1. Energy Savings Assistance (ESA) Program Summary

The ESA Program provides free home weatherization, energy-efficient appliances and energy education services to income-qualified PG&E customers[4] throughout PG&E's service territory. The 2017-2020 ESA Program[5] continues as a resource program emphasizing long-term and enduring energy savings, serving all willing and eligible low income customer populations by providing all feasible ESA Program measures at no cost to the customer through a direct-install approach. All housing types are eligible to participate, and the ESA Program is available to both homeowners and renters.

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[1] While the start date of the PPRS credit earning period was initially set for July 15, 2020, PG&E has decided to push out the start date due to rapid rise in COVID19 cases across the state coupled with the difficulty Contractors have faced entering customer homes. PG&E has yet to determine the new PPRS start date.
[2] Resolution E-5074, ps. 8-12.
[3] Resolution E-5074, ps. 13-14.
[4] To qualify for the ESA Program, a residential customer's household income must be at or below 200 percent of Federal Poverty Guidelines, as required in D.05-10-044.
[5] Authorized in D.16-12-022 as modified by D.17-12-009. The 2017-2020 ESA Program continues to follow the policy and guidance outlined in D.07-12-051, which required the IOUs to offer all eligible customers the opportunity to participate in the Program, and to offer participants all cost-effective energy efficiency measures by 2020.

1.1 Energy Savings Assistance Program Overview

1.1.1 Provide a summary of the Energy Savings Assistance Program elements:

Energy Savings Assistance Program Summary			
2020	**Authorized / Planning Assumptions**	**Year-to-Date Actual**	**YTD %**
Budget[a]	$229,715,098	$68,133,295	30%
Homes Treated[b]	104,222	43,093	41%
kWh Saved[c]	N/A	27,969,089	
kW Demand Reduced[c]	N/A	3,563	
Therms Saved[c]	N/A	(74,252)	

[a]Authorized budget has been updated with midcycle request as per approval from AL 3990-G/5329-E A/B.

[b]Adopted Number of Homes to be Treated as per D.17-12-009. Total includes both First Touch and Re-Treated homes. First Touch Homes are homes that have not participated in the ESA Program since 2002. Retreated Homes are homes that were previously treated since 2002. Only First Touch Homes count toward the programmatic goal of treating all willing and eligible customers by the end of 2020. These are shown on ESA Table 2.

[c]YTD savings have been updated to reflect new ex ante savings from the 2019 Impact Evaluation.

PG&E's program suspension on face-to-face interactions ended on May 31, 2020. During the suspension, PG&E continued the virtual enrollment process that was launched in March 2020 as a way to continue momentum of the ESA program. PG&E has resumed all ESA related face-to-face activities on June 1, 2020. Since resuming the program Contractors have experienced customer refusal issues which have resulted in a slower than anticipated ramp rate.

1.2 ESA Program Customer Outreach and Enrollment Update

1.2.1 Provide a summary of the Energy Savings Assistance Program outreach and enrollment strategies deployed this month.

In July 2020, PG&E began receiving responses to a direct marketing campaign deployed on July 2 to 100,000 CARE-enrolled customers whose homes had not yet been treated by the ESA Program. Through July 31, the campaign generated 9,138 leads. This campaign used the same creative from the fourth quarter of 2019 as shown below.

(double-sided English/Spanish)

PG&E continued to deploy the CARE welcome kit to customers who are newly enrolled in the CARE program. Since January 2018, PG&E has included a personalized pre-filled response form for the ESA Program. Customers who wish to participate have completed the form and returned it to PG&E. PG&E received 416 ESA applications from the welcome kit in July.

PG&E continued the monthly digital newsletter targeting customers with a high propensity for eligibility in the CARE and ESA Programs with the purpose of building awareness for both programs.

1.2.2 Additional Activities

CARE Discounts Removed: The ESA program systematically removes CARE customers who apply for ESA and are proven to be over income. Due to COVID-19, PG&E has suspended all CARE and FERA program removals until April 2021 or otherwise directed by the CPUC. As such, there were no CARE discounts removed in July 2020.

New Contractors and Community-Based Organizations (CBOs): In July 2020, PG&E had no new contractors or CBOs join the ESA program due to the COVID-19 pandemic.

1.3 Leveraging Success Evaluation, Including California State Department of Community Services and Development (CSD)

1.3.1 Please provide a status of the leveraging effort with CSD. What new steps or programs have been implemented? What was the result in terms of new enrollments?

LIHEAP Energy Star® Refrigerator Installations: There were five refrigerators installed through LIHEAP leveraging during the month of July 2020. Seven refrigerators have been installed YTD.

CSD Data Sharing: PG&E will continue to share data with CSD, as requests are made.

Low Income Weatherization Program (LIWP) (MF) Leveraging: There was no measure installation through LIWP (MF) leveraging during July 2020.

1.4 Workforce Education & Training

1.4.1 Please summarize efforts to improve and expand the ESA Program workforce education and training. Describe steps taken to hire and train low income workers and how such efforts differ from prior program years.

To help protect the health and well-being of trainees, instructors and PG&E team members during COVID-19, and in observance of federal, state and local shelter-in-place guidelines, the PG&E Workforce Education and Training Program closed the Energy Centers to the public on March 17, 2020. On July 16, 2020, the Stockton Energy Training Center was authorized to partially re-open to serve in-person NGAT training, beginning in August. All other training conducted between May and July was conducted through web-based on-demand and live webinar delivery, resulting in ESA contractor training completions as detailed in this report. Moreover, NGAT training was modified to occur over 2 days of live webinar and 1 day of in-person training.

Contractors are encouraged to hire local workers to implement the ESA Program in their areas. Most of these ESA Program energy specialists and installation contractors are from the local communities in which they work. Year-to-date, 420 individuals in 24 sessions (794 student days) have been trained to deliver the ESA Program in various capacities.

Included in these numbers are four sessions of NGAT, 37 students, and 148 student days.

1.5 Miscellaneous

Energy Education-Only to ESA Qualifying Customers

To date in 2020, PG&E has provided energy education-only to 5,582 households.

Water-Energy Coordination Program

As of July 2020, the program had 10 water agency districts participating in the Water-Energy Coordination Program. The program is on track to meet a goal of 14 agencies under contract by end of year.

The City of Fresno Water Division has agreed to partner on the collaborative toilet direct install program and their contract was scheduled to be fully executed by March of 2020. However, due to COVID-19, it has not yet been approved by the City Council. The project is currently scheduled to be added to the City Council's agenda for review in August. East Bay Municipal Utilities District's (EBMUD) pilot program ended, and a proposal for a full-scale toilet direct install program was approved and the contract is going through the final signature stage. Both City of Fresno and EBMUD programs are expected to launch in September 2020 which will bring the total number of water agency partnerships to 12.

In March 2020, PG&E suspended face-to-face interactions and installations, due to the COVID-19 shelter-in-place orders. As shelter-in-place orders were lifted in June, program activities slowly resumed pursuant to state and local guidelines. While the contractors are reporting that it is easier to reach customers to schedule appointments, many customers are reluctant to have people at their homes. Due to COVID-19 concerns, Santa Clara Valley Water Agency decided to put the program on hold until 2021.

Tribal Penetration and Consultation Plans Status

Tribal outreach for ESA was still on hold in July 2020 due to concerns about possible COVID spread with ESA contractors entering the tribal lands. A meeting is scheduled to take place in August with PG&E's Tribal Liaison to confirm next steps for outreach with tribal leadership and administrative staff, including the most appropriate messaging and protocols for action.

During July, PG&E fulfilled a request from a tribal staff member at Greenville Rancheria who requested applications for CARE, Medical Baseline and ESA along with the materials to help promote the programs with the Greenville tribe.

See Table 1 on the following page for a summary of outreach and list of all tribes.

Table 1: Summary of outreach as of July 2020

# of Federally Recognized Tribes	# of Tribes contacted, three email attempts, no response.	# of Tribes requested materials	# of Tribes completed Tribal Consultation	# of Non-Federally Recognized Tribes in communications	# of Tribes involved in focused Project on Tribal Lands
51	24	6	21	2	4
All tribes have been contacted and offered opportunity to meet	Big Lagoon Blue Lake Rancheria Chicken Ranch Cloverdale Colusa Rancheria Cortina Rancheria Dry Creek Enterprise Rancheria Jackson Rancheria Middletown Paskenta Picayune Pit River Redding Rancheria Rohnerville Rancheria Rumsey Santa Rosa Rancheria Santa Ynez Scotts Valley Shingle Springs Stewarts Point Sulphur Bank Table Mountain Trinidad	Big Valley Rancheria Greenville Rancheria Grindstone Rancheria Mechoopda Pinoleville Pomo Nation Robinson Rancheria	Berry Creek Big Sandy Cahto of Laytonville Cold Springs Coyote Valley Guidiville Rancheria Upper Lake Hoopa Valley Hopland Band of Pomo Ione Band of Miwok Karuk Manchester Point Mooretown Rancheria North Fork Rancheria Redwood Valley Round Valley Sherwood Valley Table Bluff Tuolumne Me-Wuk United Auburn Rancheria Yurok	Dunlop Band of Mono North Fork Mono	Yurok (complete) Hoopa (on hold) Round Valley Sherwood Valley

As of June 2020, the penetration rate for homes treated was 57 percent of the estimated number of ESA-eligible customers living on tribal lands in PG&E's service area. PG&E updates the penetration rate every quarter.

ESA Program Studies

For July 2020, PG&E has no updates on the Low Income Needs Assessment (LINA) study. For the Non-Energy Benefits (NEB) study, the research work plan has been finalized and the study milestones are currently on track.

Multifamily Common Area Measures (CAM)

ESA CAM reached the enrollment goal of 1882 buildings. As a result of achieving this milestone, a 2021 program waitlist was created for new incoming projects.

The CAM program plans to commit all allocated incentive funds and exhaust the majority of administrative budget by the end of 2020. PG&E intends to file an advice letter requesting additional incentive and program administrative funds in support of the upcoming 2021 program cycle.

In July 2020, ESA CAM implementers stood up a virtual audit process as a result of COVID-19. ESA CAM completed 76 virtual building audits across 7 properties.

From 2017 through July 2020, PG&E's ESA team has spent a total of $5,473,823 for multifamily activities including CAM implementation and multifamily SPOC initiatives. To date, ESA CAM has completed 2 projects totaling $159,326.50 in incentives.

2. California Alternate Rates for Energy (CARE) Program Summary

The CARE Program provides a monthly discount on energy bills for qualifying households throughout PG&E's service area.[6]

The authorized CARE Program administrative budget for 2020 is $17,955,243. This 2020 budget includes $525,000 for the Community Help and Awareness with Natural Gas and Electricity Services (CHANGES) Program.[7]

The CHANGES Program provides funding to Community Based Organizations (CBOs) to assist Limited English Proficient (LEP) customers with energy education and billing issues.[8]

Due to COVID-19, PG&E has put in place numerous consumer protections related to the CARE program to support its customers during this emergency, including[9]:

- Freezing all standard and high-usage post-enrollment verification (PEV) reviews for the CARE program eligibility for 12 months and potentially longer
- Suspending all CARE and FERA program removals, including discontinuing all recertification and verification requests, to avoid unintentional loss of the discounted rate
- Promoting customer protections as part of IOU community outreach and public awareness plans
- Contacting all community outreach contractors, the community-based organizations who assist in enrolling hard-to-reach low-income customers into CARE, to help better inform customers of eligibility changes
- Providing an additional $100 in bill payment assistance to income-eligible customers for the next 12 months through the REACH program.

[6] To qualify for the CARE discount, a residential customer's household income must be at or below 200 percent of Federal Poverty Guidelines, as required in D.05-10-044 and per Public Utilities Code Section 739.1(b) (1) or someone in the customer's household is an active participant in other qualifying public assistance programs.
[7] The 2017 – 2020 CARE Program was adopted in D.16-11-022 issued on November 10, 2016, and as modified by D.17-12-009 issued on December 14, 2017.
[8] D.12-12-011 required that the utilities report CHANGES activity in the monthly reports beginning in April 2013. D.15-12-047 directed the utilities to continue to report CHANGES activity in the monthly reports until long-term funding is established from the Commission's budget.
[9] Resolution M-4842, p5

2.1 CARE Program Cost Summary

CARE Budget Categories	Authorized Budget [a]	Actual Expenses Year-to-Date [b]	% of Budget Spent
Outreach[c]	$9,628,265	$5,745,761	60%
Processing, Certification, Recertification	$1,940,102	$380,471	20%
Post Enrollment Verification	$1,648,407	$485,965	29%
IT Programming	$1,837,500	$1,370,738	75%
Cooling Centers[d]	$0	$0	0%
CHANGES Program	$525,000	$283,802	54%
Measurement and Evaluation	$159,676	$46,236	29%
Regulatory Compliance	$1,062,517	$266,366	25%
General Administration	$1,025,775	$376,403	37%
CPUC Energy Division Staff	$128,000	$125,351	98%
Total Expenses	$17,955,243	$9,081,093	51%
Subsidies and Benefits	$599,117,991	$424,572,169	71%
Total Program Costs and Discounts	$617,073,234	$433,653,261	70%

[a]Program authorized budget per D.16-11-022 and as modified in D.17-12-009, and updated via PG&E Mid-Cycle Update Advice Letter 3990-G/5329-E, 3990-G-A/5329-E-A, 3990-G-B/5329-E-B.

[b]Actual expenses include employee benefits costs.

[c] Include authorized expenses for incremental CARE/FERA M&O efforts.

[d]CARE balancing account is no longer funding the Cooling Centers program in 2020. As directed in D.16-11-022, as modified by D.17-02-033, PG&E incorporated the cooling center budget request for 2020-2022 into the 2020 GRC Proceeding.

This budget will be updated to include employee benefits costs once PG&E's 2020 GRC Decision is approved.

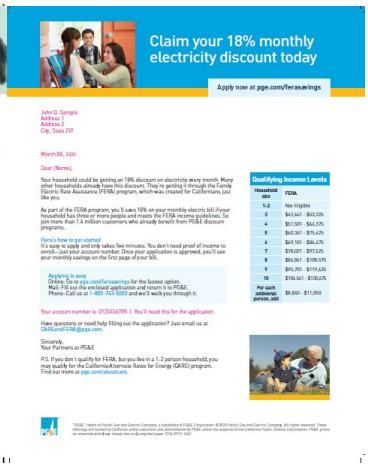
2.1.1 Please provide the CARE Program penetration rate to date

CARE Penetration		
Participants	**Estimated Eligible Participants**	**YTD Penetration Rate**
1,531,467	1,457,418	105.1%

2.2 Outreach

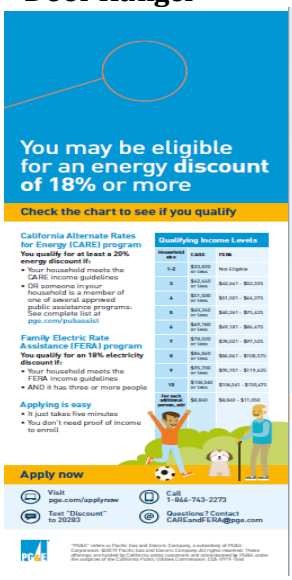
2.2.1 Discuss utility outreach activities and those undertaken by third parties on the utility's behalf.

In July, a CARE and FERA acquisition direct mail campaign was deployed to approximately 419,056 residential customers. The target audience was customers who were not currently enrolled but had a high propensity to enroll. PG&E also sent an email campaign to approximately 2,000,000 residential customers in an effort to reach out broadly to customers who may have been impacted by COVID-19. Customers who did not open their emails received a second email or a Gmail advertisement a week later.

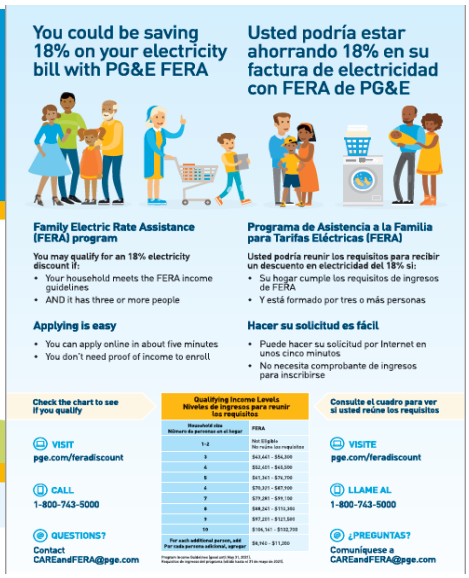


Door hangers were distributed to over 444,000 hard-to-reach households. The laundromat campaign posters distributed in 71 locations continued to deepen reach within the zip codes that PG&E is targeting for hard-to-reach coverage. The campaign is expected to deliver over 1,200,000 impressions over two-months.

Door Hanger

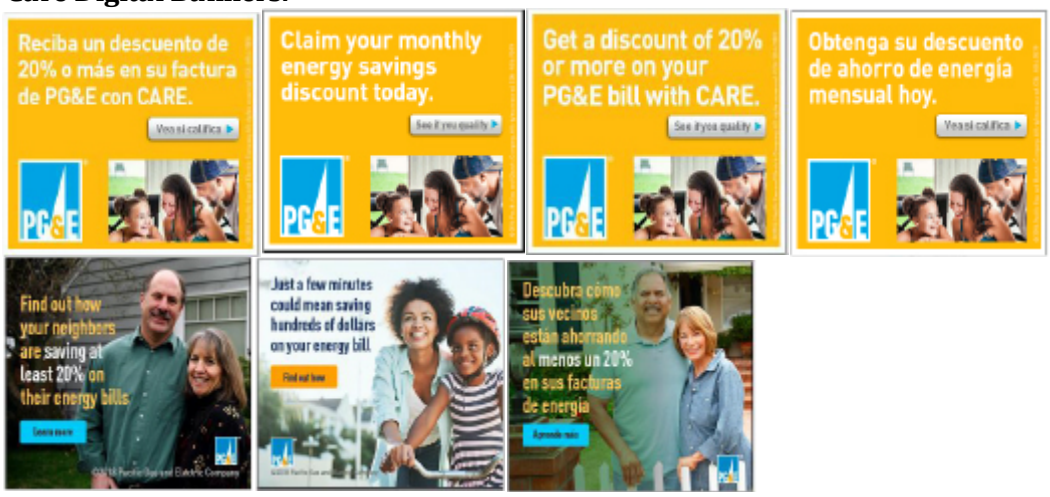


Laundromat Poster



PG&E continued CARE messaging in website banners on pge.com and in broadcast television ads (https://www.youtube.com/watch?v=PgwWL6JD280).

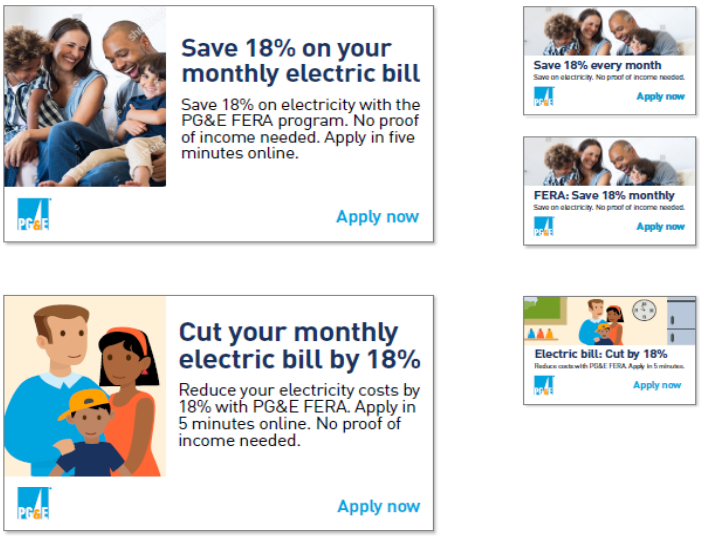
Care Digital Banners:



In July, PG&E's CARE online advertising and search marketing campaigns continued to focus on income-qualified customers across PG&E's entire service territory (see https://www.youtube.com/watch?v=8U80-nN2XYc&feature=emb_rel_end). The media buy included additional targeting and increased media placements targeting ZIP Codes with higher estimated potential for eligible customers.

The July campaign continued to use paid search, Google sponsored placements (also known as Gmail ads), display advertising, and new tactics like digital video and advertising placement on the Fresh EBT application.

Fresh EBT Application Ads:



PG&E continued to participate in media interviews to promote CARE, FERA and other programs with the following outlet:

- KFTV Univision (Central Valley) July 6, 2020
  Summer Safety and Energy Savings Tips (segment in Spanish)

In July 2020, PG&E continued temporary closure of its local offices due to COVID-19 shelter-in-place orders and plans to reopen its local offices once shelter-in-place orders are lifted. Year-to-date, PG&E's local offices have enrolled 134 new customers into CARE. PG&E's Community Outreach Contractors (COCs)[10] have supported 26 enrollments in July, totaling 294 new enrollments in CARE, year-to-date.

2.2.2 Describe the efforts taken to reach and coordinate the CARE Program with other related low income programs to reach eligible customers.

PG&E automatically enrolls customers in CARE who participate in ESA or receive LIHEAP and Relief for Energy Assistance through Community Help (REACH) payments. The table below shows CARE automatic enrollments for July and year-to-date.

CARE Automatic Enrollment		
Source	**July**	**YTD**
ESA	1,052	8,998
LIHEAP	164	1,730
REACH	0	0

2.2.3 Recertification Complaints[11]

PG&E received no complaints about CARE recertification in July 2020. All recertification activity is also paused due to COVID –19 protections.

[10] PG&E contracted with 43 COCs throughout its service area. These organizations represent a variety of communities, including African-Americans, Hispanics, Asian Pacific Islander Americans (Chinese, Vietnamese, and Hmong), Native Americans, seniors, rural residents, agricultural workers, sub-metered tenants, and nonprofit living facilities.
[11] D.08-11-031, Ordering Paragraph 90, directed the IOUs to report in their monthly and annual reports the number of customer complaints received regarding CARE recertification efforts and the nature of the complaints beginning with the first report due on or about December 31, 2008.

2.3 Miscellaneous

CARE Program Post-Enrollment Verification Freezes:[12]

Due to the COVID-19 emergency, PG&E has suspended all standard and high usage post-enrollment verification (PEV) requests, as well as the removal of customers with pending requests, through April 16, 2021.

The table below details the CARE program PEV freezes currently in place as of July 2020.

CARE Program Post-Enrollment Verification Freezes			
Date of Proclamation	**Disaster Name**	**Affected Counties**	**Date when Protection Ends**
October 2019	Kincade Wildfire	Sonoma	November 2020
March 2020	COVID-19 Pandemic	All PG&E Service Territory	April 2021

[12] CPUC Resolution M-4833 directed IOUs to freeze CARE program post-enrollment verification (PEV) in the counties impacted by the California wildfires. PG&E expanded the CARE PEV freeze to customers in affected counties where a state of emergency proclamation was issued by the Governor of California due to a disaster that resulted in PG&E's inability to deliver utility services to customers and remains in place for one year from the date of the proclamation. D.19-07-015 extends PG&E's Emergency Consumer Protection Plan to include residential and non-residential customers in areas where a state of emergency proclamation is issued by the California Governor's Office or the President of the United States where the disaster has either resulted in the loss or disruption of the delivery or receipt of utility service, and/or resulted in the degradation of the quality of utility service.

3. Appendix: ESA Tables and CARE Tables

ESA- Table 1	ESA Program Expenses
ESA- Table 1A	Expenses Funded From 2009-2016 Unspent ESA Program Funds
ESA- Table 2	ESA Measure Installations and Savings: Total, First Touch, and Retreated Homes
ESA- Table 2A	ESA Measure Installations and Savings: CSD Leveraging
ESA- Table 2B	ESA Measure Installations and Savings: CAM Multifamily
ESA- Table 3	Energy Savings and Average Bill Savings Per Treated Home/Common Area
ESA- Table 4A	ESA Homes/Buildings Treated
ESA- Table 4B	ESA Homes Unwilling/Unable to Participate
ESA- Table 5	ESA Customer Summary
ESA- Table 6	ESA Expenditures for Pilots and Studies
ESA- Table 7	Homes Receiving Second Refrigerators and In-Home Energy Education Only
CARE- Table 1	CARE Program Expenses
CARE- Table 2	Enrollment, Recertification, Attrition, and Penetration
CARE- Table 3A	Post-Enrollment Verification results (Model)
CARE- Table 3B	Post-Enrollment Verification Results (Electric-Only High-Usage)
CARE- Table 4	CARE Self-Certification and Self-Recertification Applications
CARE- Table 5	Enrollment by County
CARE- Table 6	Recertification Results
CARE- Table 7	Capitation Contractors
CARE- Table 8	Households as of Month-End
CARE- Table 9	Expenditures for Pilots/CHANGES Program
CARE-Table 10	CHANGES Monthly Summary of Ratepayers Provided Education, Needs Assistance and Dispute Resolution Services
CARE-Table 11	CHANGES Group Customer Assistance Sessions

	A	B	C	D	E	F	G	H	I	J	K	L	M
1	**Energy Savings Assistance Program Table 1 - Expenses**												
2	**Pacific Gas and Electric Company**												
3	**Through July 31, 2020**												
4		**Authorized Budget[*][1]**			**Current Month Expenses**			**Year to Date Expenses**			**% of Budget Spent YTD**		
5	**ESA Program:**	**Electric**	**Gas**	**Total**	**Electric**	**Gas**	**Total**	**Electric**	**Gas**	**Total**	**Electric**	**Gas**	**Total**
6	**Energy Efficiency**												
7	Appliances [4]	$ 10,075,310	$ -	$ 10,075,310	$ 362,943	$ 4,039	$ 366,982	$ 3,651,767	$ 7,209	$ 3,658,976	36%		36%
8	Domestic Hot Water	$ 620,025	$ 8,155,693	$ 8,775,717	$ 37,374	$ 578,319	$ 615,693	$ 245,943	$ 3,969,233	$ 4,215,175	40%	49%	48%
9	Enclosure	$ 8,344,112	$ 30,831,443	$ 39,175,555	$ 443,678	$ 2,021,202	$ 2,464,880	$ 2,412,769	$ 10,991,503	$ 13,404,272	29%	36%	34%
10	HVAC [5]	$ 78,050,335	$ 1,550,037	$ 79,600,372	$ 1,656,519	$ 1,214,008	$ 2,870,527	$ 3,140,269	$ 7,655,097	$ 10,795,366	4%	494%	14%
11	Maintenance	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -			
12	Lighting	$ 36,037,671	$ -	$ 36,037,671	$ 2,401,614	$ -	$ 2,401,614	$ 12,975,904	$ -	$ 12,975,904	36%		36%
13	Miscellaneous [4]	$ 2,362,009	$ -	$ 2,362,009	$ 253,239	$ -	$ 253,239	$ 1,310,688	$ -	$ 1,310,688	55%		55%
14	Customer Enrollment	$ 16,579,194	$ 7,836,553	$ 24,415,747	$ 924,686	$ 405,797	$ 1,330,483	$ 6,574,091	$ 2,885,033	$ 9,459,124	40%	37%	39%
15	In Home Education	$ 2,120,650	$ 930,645	$ 3,051,295	$ 285,879	$ 125,458	$ 411,336	$ 1,943,096	$ 852,726	$ 2,795,821	92%	92%	92%
16	Pilot	$ 138,621	$ 1,304	$ 139,925	$ 82	$ -	$ 82	$ 2,629	$ 131	$ 2,759	2%	10%	2%
17	Implementation[2]	$ 5,459,903	$ 2,601,428	$ 8,061,331	$ 165,819	$ 72,770	$ 238,589	$ 1,511,980	$ 663,531	$ 2,175,510	28%	26%	27%
18	Multi-Family Common Area Measures	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -			
19	**Energy Efficiency TOTAL**	**$ 159,787,830**	**$ 51,907,102**	**$ 211,694,933**	**$ 6,531,832**	**$ 4,421,592**	**$ 10,953,424**	**$ 33,769,135**	**$ 27,024,461**	**$ 60,793,596**	21%	52%	29%
20													
21	Training Center	$ 1,008,660	$ 485,627	$ 1,494,287	$ 47,789	$ 20,972	$ 68,761	$ 426,985	$ 187,382	$ 614,367	42%	39%	41%
22	Inspections	$ 3,171,733	$ 1,453,000	$ 4,624,734	$ 255,197	$ 111,993	$ 367,191	$ 1,002,157	$ 439,796	$ 1,441,953	32%	30%	31%
23	Marketing and Outreach	$ 2,265,327	$ 1,062,047	$ 3,327,374	$ 139,689	$ 61,302	$ 200,991	$ 859,606	$ 377,237	$ 1,236,844	38%	36%	37%
24	Statewide Marketing Education and Outreach	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -			
25	Studies	$ 169,017	$ 81,410	$ 250,427	$ 5,560	$ 2,440	$ 8,000	$ 20,115	$ 8,828	$ 28,943	12%	11%	12%
26	Regulatory Compliance	$ 392,343	$ 199,216	$ 591,559	$ 60,092	$ 26,372	$ 86,464	$ 352,401	$ 154,651	$ 507,051	90%	78%	86%
27	General Administration	$ 5,193,744	$ 2,479,719	$ 7,673,463	$ 386,584	$ 169,652	$ 556,235	$ 2,411,764	$ 1,058,400	$ 3,470,164	46%	43%	45%
28	CPUC Energy Division	$ 37,298	$ 21,024	$ 58,322	$ 4,162	$ 1,827	$ 5,989	$ 28,062	$ 12,315	$ 40,377	75%	59%	69%
29													
30	**TOTAL PROGRAM COSTS [3]**	**$ 172,025,952**	**$ 57,689,146**	**$ 229,715,098**	**$ 7,430,905**	**$ 4,816,149**	**$ 12,247,054**	**$ 38,870,225**	**$ 29,263,070**	**$ 68,133,295**	**23%**	**51%**	**30%**
31	**Funded Outside of ESA Program Budget**												
32	Indirect Costs												
33	NGAT Costs					$ 1,245,907	$ 1,245,907		$ 3,386,115	$ 3,386,115			
34													
35	[*] **Authorized Budget:** Authorized budget includes $48,495,162 carried over from the 2019; it also includes fund shift per Advice Letter Al 3977-G/5298-E												
36	[1] Reflects the 2020 Authorized budget as approved in Mid-Cycle advice letter 3990-G/5329-E and supplemental Advice Letter Nos. 3990-G-A/5329-E-A and 3990-G-B/5329-E-B												
37	[2] Reflects a new budget category and includes the primary administrative fee for Implementer(s).												
38	[3] Employee benefits costs currently not included. Pending settlement of GRC												
39	[4] PG&E previously reported Smart Powerstrips under Appliances. This has been moved to Miscellaneous.												
40	[5] Pending Fundshift AL 4248-G / 5822-E which will increase the Gas funding level for HVAC category												
41	Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.												

Energy Savings Assistance Program Table 1A - Expenses Funded From 2009-2016 "Unspent ESA Program Funds"
Pacific Gas and Electric Company
Through July 31, 2020

	Authorized Budget[4]			Current Month Expenses			Year to Date Expenses			% of Budget Spent YTD		
ESA Program [1]:	**Electric**	**Gas**	**Total**	**Electric**	**Gas**	**Total**	**Electric**	**Gas**	**Total**	**Electric**	**Gas**	**Total**
Energy Efficiency												
Appliances [2]	$ 22,537,439	$ -	$ 22,537,439	$ -	$ -	$ -	$ -	$ -	$ -	0%		0%
Domestic Hot Water [2]	$ 3,432,389	$ 1,849,947	$ 5,282,336	$ -	$ -	$ -	$ -	$ -	$ -	0%	0%	0%
HVAC [2]	$ 36,565,713	$ 5,169,451	$ 41,735,164	$ -	$ -	$ -	$ -	$ -	$ -	0%	0%	0%
In-Home Education [2]	$ 289,737	$ 127,151	$ 416,888	$ -	$ -	$ -	$ 129,512	$ 119,549	$ 249,061	45%	94%	60%
Implementation[3]	$ 447,195	$ 176,029	$ 623,224	$ 4,652	$ 4,294	$ 8,947	$ 50,937	$ 47,019	$ 97,955	11%	27%	16%
Multi-Family Common Area Measures	$ 23,478,243	$ 9,926,973	$ 33,405,216	$ 304,918	$ 281,311	$ 586,229	$ 1,366,429	$ 1,261,167	$ 2,627,595	6%	13%	8%
Leveraging - CSD	$ 1,797,105	$ 836,828	$ 2,633,934	$ -	$ -	$ -	$ 1,813	$ 1,673	$ 3,486	0%	0%	0%
Pilot	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -			
Studies	$ 62,550	$ 27,450	$ 90,000	$ -	$ -	$ -	$ -	$ -	$ -	0%	0%	0%
Regulatory Compliance	$ 1,702,297	$ 120,486	$ 1,822,783	$ 14,376	$ -	$ 14,376	$ 15,844	$ -	$ 15,844	1%	0%	1%
General Administration	$ 276,743	$ 74,028	$ 350,771	$ 23,453	$ 21,649	$ 45,102	$ 144,707	$ 133,576	$ 278,282	52%	180%	79%
TOTAL PROGRAM BUDGET/EXPENSES	**$ 90,589,412**	**$ 18,308,343**	**$ 108,897,755**	**$ 347,400**	**$ 307,254**	**$ 654,654**	**$ 1,709,241**	**$ 1,562,983**	**$ 3,272,224**	**2%**	**9%**	**3%**

NOTE: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

1: Add additional categories if relevant to your utility

2: Refers to budget spent supporting CSD's LIWP program

[1] D.16-11-022 directed funding for new initiatives to come from unspent 2009-2016 ESA Program funds, and directed IOUs to update their budgets by Conforming Advice Letter. Resolution G-3531 authorized PG&E's 2017-2020 ESA budget, including the addition of unspent funding reported here. Unspent funds updated 2019 Authorized budget as approved in Mid-Cycle advice letter 3990-G/5329-E and supplemental Advice Letter Nos. 3990-G-A/5329-E-A and 3990-G-B/5329-E-B
[2] Incremental increases in existing energy efficiency measures from new directives (e.g., removal of 3 measure minimum) use authorized funds until depleted, then will use carryover funds.
New measures and activities not included in PG&E' Application use 2009-2016 unspent funds.
[3] Reflects a new budget category and includes the primary administrative fee for Implementer(s), including multifamily SPOC activities.
[4]Authorized Budget: Authorized budget includes $49,480,997 carried over from the 2019; it also includes fund shift per Advice Letter Al 3977-G/5298-E
Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

Energy Savings Assistance Program Table 2
Pacific Gas and Electric Company
Through July 31, 2020

	ESA Program (Summary)Total							ESA Program (First Touch Homes Treated)							ESA Program (Re-Treated Homes/Go Backs)							ESA Program (Aliso Canyon - SCG & SCE) [9]						
		Year-To-Date Completed & Expensed Installation							Year-To-Date Completed & Expensed Installation							Year-To-Date Completed & Expensed Installation							Year-To-Date Completed & Expensed Installation					
Measures	**Units**	**Quantity Installed**	**kWh [4] (Annual)**	**kW [4] (Annual)**	**Therms [4] (Annual)**	**Expenses ($)**	**% of Expenditure**	**Units**	**Quantity Installed**	**kWh [4] (Annual)**	**kW [4] (Annual)**	**Therms [4] (Annual)**	**Expenses ($)**	**% of Expenditure**	**Units**	**Quantity Installed**	**kWh [4] (Annual)**	**kW [4] (Annual)**	**Therms [4] (Annual)**	**Expenses ($)**	**% of Expenditure**	**Units**	**Quantity Installed**	**kWh [4] (Annual)**	**kW [4] (Annual)**	**Therms [4] (Annual)**	**Expenses ($)**	**% of Expenditure**
Appliances		(K+S)	(L+T)	(M+U)	(N+V)	(O+W)			(K+S)	(L+T)	(M+U)	(N+V)	(O+W)															
High Efficiency Clothes Washer	Each	1,524	7,761	1	28,646	$ 1,312,437	2.2%	Each	462	2,217	0	8,718	397,865	1.9%	Each	1,062	5,543	1	19,928	$ 914,572	2.4%	Each						0.0%
Refrigerators	Each	3,190	1,772,947	248	-	$ 2,481,835	4.2%	Each	1,146	634,755	89	-	$ 891,593	4.2%	Each	2,044	1,138,192	159	-	$ 1,590,242	4.2%	Each						0.0%
Microwaves	Home	48	(439)	(0)	98	$ 6,381	0.0%	Home	21	(264)	(0)	38	$ 2,792	0.0%	Home	27	(176)	(0)	60	$ 3,589	0.0%	Home						0.0%
Freezers [6]	Each							Each	-	-	-	-	-	-	Each							Each						0.0%
																												0.0%
Domestic Hot Water																												
Other Hot Water	Home	32,552	246,234	34	162,848	$ 2,489,977	4.2%	Home	10,486	103,369	14	52,033	$ 802,098	3.8%	Home	22,066	142,866	20	110,815	$ 1,687,879	4.5%	Home						0.0%
Tank and Pipe Insulation	Home	3,824	19,602	2	15,944	$ 19,486	0.0%	Home	1,530	10,044	1	6,263	$ 7,796	0.0%	Home	2,294	9,558	2	9,682	$ 11,690	0.0%	Home						0.0%
Water Heater Repair/Replacement	Home	907	-	-	6,647	$ 1,603,983	2.7%	Home	297	-	-	2,089	$ 525,229	2.5%	Home	610	-	-	4,558	$ 1,078,754	2.9%	Home						0.0%
Thermostat-controlled Shower Valves (SCE) [6]	Each							Each	-	-	-	-	$ -		Each							Each						0.0%
																												0.0%
																												0.0%
New - Combined Showerhead/TSV	Each							Each							Each							Each						0.0%
New - Heat Pump Water Heater [7]	Each	-	-	-	-	$ -	0.0%	Each	-	-	-	-	$ -	0.0%	Each	-	-	-	-		0.0%	Each						0.0%
New - Tub Diverter/ Tub Spout	Each	103	88	-	176	$ -	0.0%	Each	46	12	-	86	$ -	0.0%	Each	57	76	-	90	$ -	0.0%							0.0%
																												0.0%
Enclosure																												
Air Sealing / Envelope [1]	Home	24,366	73,911	14	25,240	$ 11,410,215	19.4%	Home	7,972	29,794	6	7,974	$ 3,733,162	17.8%	Home	16,394	44,117	8	17,266	$ 7,677,053	20.3%	Home						0.0%
Attic Insulation	Home	1,248	9,016	2	57,408	$ 2,120,381	3.6%	Home	628	5,838	1	28,568	$ 1,066,987	5.1%	Home	620	3,177	1	28,839	$ 1,053,395	2.8%	Home						0.0%
																												0.0%
HVAC																												
Furnace Repair/Replacement	Home	1,152	-	-	(28,121)	$ 3,529,534	6.0%	Home	318	-	-	(7,763)	$ 974,298	4.6%	Home	834	-	-	(20,358)	$ 2,555,236	6.8%	Home						0.0%
Room A/C Replacement	Home	508	(97,086)	(17)	-	$ 435,299	0.7%	Home	119	(22,698)	(4)	-	$ 101,970	0.5%	Home	389	(74,388)	(13)	-	$ 333,329	0.9%	Home						0.0%
Central A/C replacement	Home	1	286	0	-	$ 3,542	0.0%	Home	-	-	-	-	$ -	0.0%	Home	1	286	0	-	$ 3,542	0.0%	Home						0.0%
Heat Pump Replacement	Home							Home	-	-	-	-	$ -		Home							Home						0.0%
Evaporative Coolers	Home	862	324,713	52	-	$ 452,418	0.77%	Home	239	90,289	14	-	$ 125,438	0.6%	Home	623	234,424	38	-	$ 326,979	0.9%	Home						0.0%
Duct Testing and Sealing	Home	4,953	(5,954)	(1)	31,669	$ 3,510,002	5.96%	Home	1,809	(2,507)	(0)	11,571	$ 1,281,969	6.1%	Home	3,144	(3,447)	(0)	20,099	$ 2,228,032	5.9%	Home						0.0%
New - Energy Efficient Fan Control [8]	Home							Home							Home							Home						0.0%
New - Prescriptive Duct Sealing [6]	Home							Home	-	-	-	-	$ -		Home							Home						0.0%
Central A/C Tune up	Home	2,770	(40,425)	(8)	-	$ 1,859,186		Home	959	(16,396)	(3)	-	$ 643,668	1.1%	Home	1,811	(24,029)	(5)	-	$ 1,215,519	3.2%							0.0%
New- Smart Thermostat	Each	4,841	1,011,030	182	127,466	$ 1,408,044	2.4%	Each	1,727	361,618	65	43,612	$ 502,312	2.4%	Each	3,114	649,412	117	83,854	$ 905,732	2.4%							0.0%
New - A/C Time Delay	Home	2,099	(194,084)	(35)	-	$ -	0.0%	Home	745	(68,851)	(12)	-	$ -	0.0%	Home	1,354	(125,233)	(23)	-	$ -	0.0%							
New - High Efficiency Forced Air Unit (HE FAU) [7]	Home							Home	-	-	-	-	$ -	0.0%	Home	-	-	-	-	$ -	0.0%	Home						0.0%
Blower Motor Retrofit	Each	16	-	-	-	$ 3,928	0.0%	Each	16	-	-	-	$ 3,928	0.0%	Each	-	-	-	-	$ -	0.0%	Home						0.0%
Maintenance																												
Furnace Clean and Tune [6]	Home							Home	-	-	-	-	$ -		Home							Home						0.0%
																						Home						0.0%
Lighting																												
Lighting (Occupancy Sensor)	Home	92	2,762	5	-	$ 7,996	0.0%	Home	30	799	1	-	$ 2,607	0.0%	Home	62	1,962	4	-	$ 5,389	0.0%	Home						0.0%
																												0.0%
																												0.0%
New - LED Reflector Downlight Retrofit Kits [6]	Each							Each	-	-	-	-	$ -		Each							Each						0.0%
LED Diffuse A-Lamps [5]	Each	316,292	9,728,385	1,184	(222,985)	$ 2,575,245	4.4%	Each	109,002	3,368,827	410	(76,643)	$ 887,493	4.2%	Each	207,290	6,359,558	774	(146,342)	$ 1,687,752	4.5%	Each						0.0%
LED Reflector Bulbs (BR) [5]	Each	40,592	1,884,824	230	(44,443)	$ 337,734	0.6%	Each	16,323	758,192	93	(17,873)	$ 135,811	0.6%	Each	24,269	1,126,632	137	(26,571)	$ 201,923	0.5%	Each						0.0%
LED Torchieres [5]	Each	14,932	1,054,917	128	(24,038)	$ 886,289	1.5%	Each	4,508	319,467	39	(7,187)	$ 267,572	1.3%	Each	10,424	735,450	89	(16,852)	$ 618,717	1.6%	Each						0.0%
LED Exterior Hardwired Fixtures [5]	Each	32,528	2,524,335	243	-	$ 1,938,232	3.3%	Each	9,528	739,420	71	-	$ 567,741	2.7%	Each	23,000	1,784,915	172	-	$ 1,370,491	3.6%	Each						0.0%
LED Interior Hardwired Fixtures [5]	Each	134,350	9,348,345	1,133	(210,808)	$ 7,153,456	12.1%	Each	38,955	2,715,758	330	(60,452)	$ 2,074,156	9.9%	Each	95,395	6,632,587	803	(150,355)	$ 5,079,300	13.4%	Each						
Miscellaneous																												
Pool Pumps	Home							Home	-	-	-	-	$ -		Home							Home						0.0%
Smart Power Strips - Tier 1	Home	9,107	-	-	-	$ 839,485	1.4%	Home	3,032	-	-	-	$ 279,490	1.3%	Home	6,075	-	-	-	$ 559,995	1.5%	Home						0.0%
New - Smart Power Strips - Tier 2	Each	3,920	297,920	166	-	$ 484,281	0.8%	Each	1,508	114,608	64	-	$ 186,300	0.9%	Each	2,412	183,312	102	-	$ 297,981	0.8%	Each						0.0%
Pilots																												
																												0.0%
Customer Enrollment	Total (K+S)							Total (K+S)							Total (K+S)							Total (K+S)						
Outreach & Assessment	Home	43,093				$ 9,272,411	15.7%	Home	19,975				$ 4,298,063	20.4%	Home	23,118				$ 4,974,349	13.1%	Home						0.0%
In-Home Education	Home	43,093				$ 2,738,453	4.7%	Home	19,975				$ 1,269,361	6.0%	Home	23,118				$ 1,469,091	3.9%	Home						0.0%
Total Savings/Expenditures			27,969,089	3,563	(74,252)	$ 58,880,228.95				9,144,294	1,179	(8,967)	$ 21,029,700.08				18,824,795	2,385	(65,286)	$ 37,850,528.87								
Total Households Weatherized [2]		31,811							10,429							21,382							-					
Households Treated	Total (K+S)							First Touches							**Re-treated Homes/Go-Backs**													
- Single Family Households Treated	Home	32,345						Home	10,451						Home	21,894						Home						
- Multi-family Households Treated	Home	7,312						Home	2,461						Home	4,851						Home						
- Mobile Homes Treated	Home	3,436						Home	1,542						Home	1,894						Home						
Total Number of Households Treated	Home	43,093						Home	14,454						Home	28,639						Home						
# Eligible Households to be Treated for PY [3]	Home	104,222						Home	46,900						Home	57,322						Home						
% of Households Treated	%	41%						%	31%						%	50%						%						
- Master-Meter Households Treated	Home	2,435						Home	1,152						Home	1,283						Home						

[1] Envelope and Air Sealing Measures may include outlet cover plate gaskets, attic access weatherization, weatherstripping - door, caulking and minor home repairs. Minor home repairs predominantly are door jamb repair / replacement, door repair, and window putty.
[2] Weatherization may consist of attic insulation, attic access weatherization, weatherstripping - door, caulking, & minor home repairs
[3] Based on OP 79 of D.16-11-022.
[4] All savings are calculated based on the following sources:
DNV/GL Impact Evaluation Program Years 2015-2017 Impact II
[5] LED savings from PGECOLTG175-R1
[6] Measure not currently part of PG&E's ESA portfolio.
[7] To be launched in Q3 2020.
[8] 2020 installations impacted by COVID.
[9] This table is non-applicable for PG&E.

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

Energy Savings Assistance Program Table 2A
Pacific Gas and Electric Company
Through July 31, 2020

		ESA Program - CSD Leveraging					
		Year-To-Date Completed & Expensed Installation					
Measures	**Units**	**Quantity Installed**	**kWh[3] (Annual)**	**kW[3] (Annual)**	**Therms[3] (Annual)**	**Expenses ($)**	**% of Expenditure**
Appliances							
High Efficiency Clothes Washer	Each	n/a	n/a	n/a	n/a	$ -	0.0%
Refrigerators	Each	n/a	n/a	n/a	n/a	$ -	0.0%
Microwaves [4]	Each	n/a	n/a	n/a	n/a	$ -	0.0%
Domestic Hot Water							
Water Heater Blanket	Home	n/a	n/a	n/a	n/a	$ -	0.0%
Low Flow Shower Head	Home	n/a	n/a	n/a	n/a	$ -	0.0%
Water Heater Pipe Insulation	Home	n/a	n/a	n/a	n/a	$ -	0.0%
Faucet Aerator	Home	n/a	n/a	n/a	n/a	$ -	0.0%
Water Heater Repair/Replacement	Each	n/a	n/a	n/a	n/a	$ -	0.0%
Thermostatic Shower Valve	Each	n/a	n/a	n/a	n/a	$ -	0.0%
Combined Showerhead/TSV	Each	n/a	n/a	n/a	n/a	$ -	0.0%
Heat Pump Water Heater	Each	n/a	n/a	n/a	n/a	$ -	0.0%
Tub Diverter/ Tub Spout	Each	n/a	n/a	n/a	n/a	$ -	0.0%
Thermostat-controlled Shower Valve	Each	n/a	n/a	n/a	n/a	$ -	0.0%
Enclosure							
Air Sealing / Envelope [1]	Home	n/a	n/a	n/a	n/a	$ -	0.0%
Caulking	Home	n/a	n/a	n/a	n/a	-	0.0%
Attic Insulation	Home	n/a	n/a	n/a	n/a	$ -	0.0%
HVAC							
FAU Standing Pilot Conversion	Each	n/a	n/a	n/a	n/a	$ -	0.0%
Furnace Repair/Replacement	Each	n/a	n/a	n/a	n/a	$ -	0.0%
Room A/C Replacement	Each	n/a	n/a	n/a	n/a	$ -	0.0%
Central A/C replacement	Each	n/a	n/a	n/a	n/a	$ -	0.0%
Heat Pump Replacement	Each	n/a	n/a	n/a	n/a	$ -	0.0%
Evaporative Cooler (Replacement)	Each	n/a	n/a	n/a	n/a	$ -	0.0%
Evaporative Cooler (Installation)	Each	n/a	n/a	n/a	n/a	$ -	0.0%
Duct Testing and Sealing	Home	n/a	n/a	n/a	n/a	$ -	0.0%
Energy Efficient Fan Control	Home	n/a	n/a	n/a	n/a	$ -	0.0%
Prescriptive Duct Sealing	Home	n/a	n/a	n/a	n/a	$ -	0.0%
High Efficiency Forced Air Unit (HE FAU)	Home	n/a	n/a	n/a	n/a	$ -	0.0%
A/C Time Delay	Home	n/a	n/a	n/a	n/a	$ -	0.0%
Maintenance							
Furnace Clean and Tune	Home	n/a	n/a	n/a	n/a	$ -	0.0%
Central A/C Tune up	Home	n/a	n/a	n/a	n/a	$ -	0.0%
Lighting							
Interior Hard wired LED fixtures	Each	n/a	n/a	n/a	n/a	$ -	0.0%
Exterior Hard wired LED fixtures	Each	n/a	n/a	n/a	n/a	$ -	0.0%
Torchiere LED	Each	n/a	n/a	n/a	n/a	$ -	0.0%
Occupancy Sensor	Each	n/a	n/a	n/a	n/a	$ -	0.0%
LED Night Lights	Each	n/a	n/a	n/a	n/a	$ -	0.0%
LED Diffuse Bulb (60W Replacement)	Each	n/a	n/a	n/a	n/a	$ -	0.0%
LED Reflector Bulb	Each	n/a	n/a	n/a	n/a	$ -	0.0%
LED Reflector Downlight Retrofit Kits	Each	n/a	n/a	n/a	n/a	$ -	0.0%
LED A-Lamps	Each	n/a	n/a	n/a	n/a	$ -	0.0%
Miscellaneous							
Pool Pumps	Each	n/a	n/a	n/a	n/a	$ -	0.0%
Smart Power Strips - Tier 1	Each	n/a	n/a	n/a	n/a	$ -	0.0%
Smart Power Strips - Tier 2	Each	n/a	n/a	n/a	n/a	$ -	0.0%
Pilots							
Customer Enrollment							
Outreach & Assessment	Home	n/a				$ -	0.0%
In-Home Education	Home	n/a				$ -	0.0%
Total Savings/Expenditures		n/a	n/a	n/a	n/a	$ -	0.0%
Total Households Weatherized [2]		n/a	n/a	n/a	n/a		
CSD MF Tenant Units Treated			**Total**				
			-				
			-				

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

[1] Envelope and Air Sealing Measures may include outlet cover plate gaskets, attic access weatherization, weatherstripping - door, caulking and minor home repairs. Minor home repairs predominantly are door jamb repair / replacement, door repair, and window putty.

[2] Weatherization may consist of attic insulation, attic access weatherization, weatherstripping - door, caulking, & minor home repairs.

[3] All savings are calculated based on the following sources:
DNV/GL Impact Evaluation Program Years 2015-2017 Impact II

Energy Savings Assistance Common Area Measures Program Table 2B
Pacific Gas and Electric Company
Through July 31, 2020

	Table 2B ESA Program - Multifamily Common Area Measures[6]						
		Year-To-Date Completed & Expensed Installation					
ESA CAM Measures[1,5]	**Units (of Measure such as "each")**	**Quantity Installed**	**kWh (Annual)**	**kW (Annual)**	**Therms (Annual)**	**Expenses ($)**	**% of Expenditure**
Appliances							
CAM - Commercial Clothes Washer	Each						
CAM - Refrigerators	Each						
	-						
Domestic Hot Water							
CAM - Non-Condensing Domestic Hot Water Boiler	Each						
CAM - Condensing Domestic Hot Water Boiler	Each	3	-	-	25.2	$ 15,950	0.65%
CAM - Storage Water Heater	Each	1	-	-	3993.6	$ 75,343	
CAM - Instantaneous Tankless Water Heater	Each						
CAM - Heat Pump Water Heater	Each						
CAM - Demand Control DHW Recirculation Pump - Electric	Each						
CAM - Demand Control DHW Recirculation Pump - Gas	Each						
CAM - Variable Speed Pump	Each						
CAM - Low-flow Faucet Aerator - Electric	Each						
CAM - Low-flow Faucet Aerator - Gas	Each						
CAM - Low-flow Showerhead - Electric	Each						
CAM - Low-flow Showerhead - Gas	Each						
	-						
Envelope							
CAM - Windows - Electric	Sq Ft						
CAM - Windows - Gas	Sq Ft						
CAM - Reflective Window Film - Electric	Sq Ft						
CAM - Reflective Window Film - Gas	Sq Ft						
CAM - Attic Insulation - Electric	Sq Ft	2380	190.4	0.048	-	$ 1,750	0.07%
CAM - Attic Insulation - Gas	Sq Ft						
CAM - Blow-In Wall Insulation - Electric	Sq Ft						
CAM - Blow-In Wall Insulation - Gas	Sq Ft						
HVAC							
CAM - PTAC - Gas	Each						
CAM - PTAC - Electric	Each						
CAM - PTHP	Each						
CAM - Air Conditioners Split System - Electric	Each						
CAM - Air Conditioners Split System - Gas	Each						
CAM - Heat Pump Split System	Each						
CAM - Packaged Air Conditioner	Each						
CAM - Non-Condensing Space Heating Boiler	Each	1	-	-	474.6	$ 58,020	2.35%
CAM - Condensing Space Heating Boiler	Each	3	-	-	25.2	$ 15,950	0.65%
CAM - Central Natural Gas Furnace	Each						
CAM - Smart Thermostat - Electric	Each	1	49.2		9.0	$ 165	0.01%
CAM - Smart Thermostat - Gas	Each						
Lighting							
CAM - Wall or Ceiling Mounted Occupancy Sensor	Each	7	336.3	0.025	-5.8	$ 812	0.03%
CAM - LED PAR Lamps	Each	34	17629.3	-	-	$ 5,668	0.23%
CAM - LED Candelabra Lamps	Each						
CAM - LED Globe Lamps	Each						
CAM - LED A Lamps	Each	7	1674.8	0.020	-29.0	$ 102	0.00%
CAM - LED BR-R Lamps	Each						
CAM - LED T-8 Lamps	Each	13	1267.2	0.014	-21.9	$ 696	0.03%
CAM - LED Recessed Troffers and Retrofit Kits	Each						
CAM - LED Linear Ambient Fixtures	Each						
CAM - LED Ceiling, Vanity, or Sconce Fixtures	Each						
CAM - LED Recessed Downlight Retrofit Kits	Each						
CAM - LED Pendant, Track or Accent Fixtures	Each	3	133.3	0.002	-2.3	$ 128	0.01%
CAM - LED Parking Garage Fixtures	Each	18	1723.0	0.659	-	$ 859	0.03%
CAM - LED Exterior Wall or Pole Mounted Fixture	Each						
CAM - LED Exit Sign							
Miscellaneous							
CAM - Smart Power Strip	Each						
CAM - Variable Speed Pump	Each						
Ancillary Services							
Audit[4]							
Total		-	23,003	0.77	4,469	$ 175,442	

Multifamily Properties Treated	**Number**
Total Number of Multifamily Properties Treated[2]	2
Subtotal of Master-metered Multifamily Properties Treated	2
Total Number of Multifamily Tenant Units w/in Properties Treated[3]	-

	Year to Date Expenses			
ESA Program - Multifamily Common Area	**Electric**	**Gas**	**Total**	
Administration	143,160	132,147	275,307	
Direct Implementation (Non-Incentive)	1,148,054	1,059,742	2,207,797	
Direct Implementation	-7800	-7200	-15000	*<<Includes measures costs*
TOTAL MF CAM COSTS	$ 1,283,414	$ 1,184,690	$ 2,468,104	

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

Standard Notes 1 - 6 (do not delete)

1. Measures are customized by each IOU, see 'Table 2B-1, Eligible Measures List'. Measures list may change based on available information on both costs and benefits and may vary across climate zones. Each IOU should fill out Table 2B as it pertains to their program. Table 2B-1 Column A should match Table 2B Column A for eligible (not canceled) measures.

2. Multifamily properties are sites with at least five (5) or more dwelling units. The properties may have multiple buildings.

3. Multifamily tenant units are the number of dwelling units located within properties treated. This number does not represent the same number of dwellings treated as captured in table 2A.

4. Audit costs may be covered by other programs or projects may utilize previous audits. Not all participants will have an audit cost associated with their project.

5. Applicable to Deed-Restricted, government and non-profit owned multi-family buildings described in D.16-11-022, modified by D.17-12-009, where 65% of tenants are income eligible based (at or below 200% of the Federal Poverty Guidelines).

6. Commissioning costs, as allowable per the Decision, are included in measures total cost unless otherwise noted.

Energy Savings Assistance CAM Program Table 2B-1, Eligible Common Area Measures List
Pacific Gas and Electric Company
Through July 31, 2020

Common Area Measures Category and Eligible Measures Title [1]	Effective Date	End Date[2]	Eligible Climate Zones [3]
Appliances	-	-	-
CAM - Commercial Clothes Washer	1/1/2020		All
CAM - Refrigerators	1/1/2020		All
Domestic Hot Water	-	-	-
CAM - Non-Condensing Domestic Hot Water Boiler	1/1/2020		All
CAM - Condensing Domestic Hot Water Boiler	1/1/2020		All
CAM - Storage Water Heater	1/1/2020		All
CAM - Instantaneous Tankless Water Heater	1/1/2020		All
CAM - Heat Pump Water Heater	1/1/2020		All
CAM - Demand Control DHW Recirculation Pump - Electric	1/1/2020		All
CAM - Demand Control DHW Recirculation Pump - Gas	1/1/2020		All
CAM - Variable Speed Pump	1/1/2020		All
CAM - Low-flow Faucet Aerator - Electric	1/1/2020		All
CAM - Low-flow Faucet Aerator - Gas	1/1/2020		All
CAM - Low-flow Showerhead - Electric	1/1/2020		All
CAM - Low-flow Showerhead - Gas	1/1/2020		All
Envelope	-	-	-
CAM - Windows - Electric	1/1/2020		All
CAM - Windows - Gas	1/1/2020		All
CAM - Reflective Window Film - Electric	1/1/2020		All
CAM - Reflective Window Film - Gas	1/1/2020		All
CAM - Attic Insulation - Electric	1/1/2020		All
CAM - Attic Insulation - Gas	1/1/2020		All
CAM - Blow-In Wall Insulation - Electric	1/1/2020		All
CAM - Blow-In Wall Insulation - Gas	1/1/2020		All
HVAC	-	-	-
CAM - PTAC - Gas	1/1/2020		All
CAM - PTAC - Electric	1/1/2020		All
CAM - PTHP	1/1/2020		All
CAM - Air Conditioners Split System - Electric	1/1/2020		All
CAM - Air Conditioners Split System - Gas	1/1/2020		All
CAM - Heat Pump Split System	1/1/2020		All
CAM - Packaged Air Conditioner	1/1/2020		All
CAM - Non-Condensing Space Heating Boiler	1/1/2020		All
CAM - Condensing Space Heating Boiler	1/1/2020		All
CAM - Central Natural Gas Furnace	1/1/2020		All
CAM - Smart Thermostat - Electric	1/1/2020		All
Lighting	-	-	-
CAM - Wall or Ceiling Mounted Occupancy Sensor	1/1/2020		All
CAM - LED PAR Lamps	1/1/2020		All
CAM - LED Candelabra Lamps	1/1/2020		All
CAM - LED Globe Lamps	1/1/2020		All
CAM - LED A Lamps	1/1/2020		All
CAM - LED BR-R Lamps	1/1/2020		All
CAM - LED T-8 Lamps	1/1/2020		All
CAM - LED Recessed Troffers and Retrofit Kits	1/1/2020		All
CAM - LED Linear Ambient Fixtures	1/1/2020		All
CAM - LED Ceiling, Vanity, or Sconce Fixtures	1/1/2020		All
CAM - LED Recessed Downlight Retrofit Kits	1/1/2020		All
CAM - LED Pendant, Track or Accent Fixtures	1/1/2020		All
CAM - LED Parking Garage Fixtures	1/1/2020		All
CAM - LED Exterior Wall or Pole Mounted Fixture	1/1/2020		All
CAM - LED Exit Sign	1/1/2020		All
Miscellaneous	-	-	-
CAM - Smart Power Strip	1/1/2020		All
CAM - Variable Speed Pump	1/1/2020		All

Standard Notes (do not delete)

1. Measures list may change based on available information on both costs and benefits (including energy benefits as well as non-energy benefits) and may vary across climate zones. This is not a list of installed measures, it is a list of eligible measures.

Table 2B-1 Column A should match Table 2B Column A for eligible (not canceled) measures.

2. Only complete if measure is canceled or discontinued
3. Defined as CEC California Building Climate Zones https://www.energy.ca.gov/maps/renewable/building_climate_zones.html

	A	B
1	**Energy Savings Assistance Program Tables 3A-C - Energy Savings and Average Bill Savings per Treated Home/Common Area**	
2	**Pacific Gas and Electric Company**	
3	**Through July 31, 2020**	
4		
5	**Table 3A-1, ESA Program**	
6	Annual kWh Savings	22,036,997
7	Annual Therm Savings	(55,349)
8	Lifecycle kWh Savings	341,118,919
9	Lifecycle Therm Savings	(2,573,126)
10	Current kWh Rate	$ 0.1253
11	Current Therm Rate	$ 1.0934
12	Average 1st Year Bill Savings / Treated households	$62.68
13	Average Lifecycle Bill Savings / Treated Household	$687.80
14		
15		
16	**Table 3A-2, ESA Program - CSD Leveraging**	
17	Annual kWh Savings	-
18	Annual Therm Savings	-
19	Lifecycle kWh Savings	-
20	Lifecycle Therm Savings	-
21	Current kWh Rate	$ -
22	Current Therm Rate	$ -
23	Average 1st Year Bill Savings / Treated Households	$ -
24	Average Lifecycle Bill Savings / Treated Household	$ -
25		
26		
27	**Table 3A-3, Summary - ESA Program/CSD Leveraging**	
28	Annual kWh Savings	22,036,997
29	Annual Therm Savings	(55,349)
30	Lifecycle kWh Savings	341,118,919
31	Lifecycle Therm Savings	(2,573,126)
32	Current kWh Rate	$ 0.13
33	Current Therm Rate	$ 1.09
34	Average 1st Year Bill Savings / Treated Households	$ 62.68
35	Average Lifecycle Bill Savings / Treated Households	$ 687.80
36		
37	[1] Summary is the sum of ESA Program + CSD Leveraging	
38		
39	**Table 3B, ESA Program - Multifamily Common Area**	
40	Annual kWh Savings	-
41	Annual Therm Savings	-
42	Lifecycle kWh Savings	-
43	Lifecycle Therm Savings	-
44	Current kWh Rate	$ -
45	Current Therm Rate	$ -
46	Average 1st Year Bill Savings / Treated Property	$ -
47	Average Lifecycle Bill Savings / Treated Property	$ -

	A	B	C	D	E	F	G
1	**Energy Savings Assistance Program Table 4 - Homes/Buildings Treated**						
2	**Pacific Gas and Electric Company**						
3	**Through July 31, 2020**						
4							
5	**Table 4A-1, ESA Program**						
6		**Eligible Households**			**Households Treated YTD**		
7	**County**	**Rural [1]**	**Urban**	**Total**	**Rural**	**Urban**	**Total**
8	**ALAMEDA**	3	138,908	138,911	-	4,153	4,153
9	**ALPINE**	177	-	177	-	-	-
10	**AMADOR**	5,423	1	5,424	123	-	123
11	**BUTTE**	12,577	21,307	33,884	332	495	827
12	**CALAVERAS**	8,282	24	8,306	203	-	203
13	**COLUSA**	2,764	11	2,775	104	-	104
14	**CONTRA COSTA**	10	87,965	87,975	-	2,966	2,966
15	**EL DORADO**	6,005	6,890	12,895	231	114	345
16	**FRESNO**	277	139,325	139,602	-	5,038	5,038
17	**GLENN**	4,935	-	4,935	112	-	112
18	**HUMBOLDT**	23,394	-	23,394	60	-	60
19	**KERN**	58,779	42,032	100,811	2,906	1,735	4,641
20	**KINGS**	7,242	81	7,323	238	1	239
21	**LAKE**	14,122	1	14,123	150	-	150
22	**LASSEN**	266	-	266	-	-	-
23	**MADERA**	5,496	13,468	18,964	169	863	1,032
24	**MARIN**	-	18,382	18,382	1	338	339
25	**MARIPOSA**	3,464	25	3,489	90	-	90
26	**MENDOCINO**	14,094	24	14,118	70	-	70
27	**MERCED**	19,580	17,227	36,807	854	1,149	2,003
28	**MONTEREY**	5,292	38,990	44,282	244	1,041	1,285
29	**NAPA**	-	12,661	12,661	-	163	163
30	**NEVADA**	11,806	12	11,818	235	-	235
31	**PLACER**	10,742	19,166	29,908	201	461	662
32	**PLUMAS**	2,523	43	2,566	3	-	3
33	**SACRAMENTO**	-	151,534	151,534	2	1,320	1,322
34	**SAN BENITO**	4,121	145	4,266	106	1	107
35	**SAN BERNARDINO**	335	48	383	-	-	-
36	**SAN FRANCISCO**	-	100,494	100,494	-	1,867	1,867
37	**SAN JOAQUIN**	8,849	78,750	87,599	72	1,839	1,911
38	**SAN LUIS OBISPO**	18,092	11,682	29,774	295	164	459
39	**SAN MATEO**	-	48,668	48,668	-	294	294
40	**SANTA BARBARA**	1,386	14,479	15,865	3	744	747
41	**SANTA CLARA**	2,768	115,680	118,448	85	4,748	4,833
42	**SANTA CRUZ**	5	26,022	26,027	-	431	431
43	**SHASTA**	11,328	12,330	23,658	195	379	574
44	**SIERRA**	452	3	455	1	-	1
45	**SISKIYOU**	15	-	15	-	-	-
46	**SOLANO**	-	33,042	33,042	-	1,597	1,597
47	**SONOMA**	2,533	47,239	49,772	34	878	912
48	**STANISLAUS**	27,983	33,543	61,526	427	547	974
49	**SUTTER**	-	13,404	13,404	1	350	351
50	**TEHAMA**	11,837	11	11,848	551	-	551
51	**TRINITY**	713	-	713	-	-	-
52	**TULARE**	8,369	785	9,154	527	4	531
53	**TUOLUMNE**	9,569	-	9,569	113	-	113
54	**YOLO**	1	28,164	28,165	2	505	507
55	**YUBA**	124	10,898	11,022	-	168	168
56	**Total**	325,733	1,283,464	1,609,197	8,740	34,353	43,093
57							
58							
59	**Table 4B, ESA Program - CSD Leveraging**						
60					**Households Treated YTD**		
61	**County**				**Rural**	**Urban**	**Total**
62							0
63							0
64	**Total**				0	0	0
65							
66							
67	**Table 4C, ESA Program - Multifamily Common Area**						
68					**Properties Treated YTD**		
69	**County**				**Rural**	**Urban**	**Total**
70							0
71							0
72	**Total**				0	0	0
73							
74	[1] For IOU low income-related and Energy Efficiency reporting and analysis, the Goldsmith definition is applied.						
75	**Note:** Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.						

Energy Savings Assistance Program Table 4A-2, Homes Unwilling / Unable to Participate
Pacific Gas and Electric Company
Through July 31, 2020

ESA Program	Reason Provided						
County	Customer Unwilling/Declined Program Measures	Customer Unavailable - Scheduling Conflicts	Hazardous Environment (unsafe/unclean)	Landlord Refused to Authorize Participation	Household Exceeds Allowable Limits	Unable to Provide Required Documentation	Other Infeasible/ Ineligible
Alameda	159	1,923	-	93	62	166	61
Alpine	-	-	-	-	-	-	-
Amador	5	38	-	6	-	3	1
Butte	38	584	3	48	21	1	52
Calaveras	1	34	-	-	-	6	-
Colusa	5	73	1	7	3	-	7
Contra Costa	54	1,452	-	309	81	177	62
El Dorado	17	125	-	2	8	16	20
Fresno	151	516	15	107	51	43	247
Glenn	6	58	-	6	2	-	19
Humboldt	10	35	-	-	1	-	9
Kern	46	522	191	88	27	3	208
Kings	28	24	-	-	2	4	2
Lake	24	390	-	6	2	1	8
Lassen	-	6	-	-	-	-	-
Madera	8	89	2	8	6	-	65
Marin	2	291	-	10	4	-	2
Mariposa	5	4	1	1	3	-	6
Mendocino	7	195	-	4	4	1	5
Merced	76	366	5	81	24	2	94
Monterey	70	179	7	60	10	2	27
Napa	10	156	-	44	5	17	3
Nevada	5	203	-	6	2	3	
Placer	19	280	-	47	13	25	31
Plumas	1	35	1	-	-	-	1
Sacramento	366	1,099	1	262	25	29	52
San Benito	16	77	7	14	5	-	17
San Bernardino	-	-	-	-	-	-	-
San Francisco	47	588	-	29	13	20	12
San Joaquin	164	779	111	355	68	7	99
San Luis Obispo	19	101	1	10	7	-	27
San Mateo	2	531	-	32	11	-	3
Santa Barbara	26	92	-	4	6	-	25
Santa Clara	8	1,091	2	84	28	13	20
Santa Cruz	1	65	-	-	-	-	-
Shasta	29	337	14	19	29	1	58
Sierra	-	3	-	-	-	-	-
Siskiyou	-	-	-	-	-	-	-
Solano	42	243	3	211	42	93	46
Sonoma	26	62	-	3	14	43	9
Stanislaus	59	387	2	94	21	3	36
Sutter	18	205	-	7	13	-	18
Tehama	28	115	4	27	12	-	19
Trinity	-	-	-	-	-	-	-
Tulare	6	23	-	-	-	2	18
Tuolumne	7	9	1	-	1	-	1
Yolo	44	176	1	115	12	-	27
Yuba	11	140	1	1	4	-	16
Total	**1,666**	**13,701**	**374**	**2,200**	**642**	**681**	**1,433**

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

Energy Savings Assistance Program Table 5 - Energy Savings Assistance Program Customer Summary
Pacific Gas and Electric Company
Through July 31, 2020

Table 5A, ESA Program

	Gas & Electric				Gas Only				Electric Only				Total					
	# of Household Treated by Month	(Annual)			# of Household Treated by Month	(Annual)			# of Household Treated by Month	(Annual)			# of Household Treated by Month	(Household Count)		(Annual)		
Month		Therm	kWh	kW		Therm	kWh	kW		Therm	kWh	kW		# of First-Tourch	# of Re-treatment	Therm	kWh	kW
January	6,352	(13,609)	4,458,488	563	564	8,939	12,603	2	1,278	(16,815)	1,020,835	133	8,194	2,853	5,341	(21,485)	5,491,927	698
February	6,207	(15,289)	3,199,030	397	613	6,193	22,410	4	1,480	(17,598)	1,032,513	131	8,300	3,369	4,931	(26,694)	4,253,954	532
March	7,244	24,988	3,510,403	475	703	10,594	34,388	6	1,686	(19,245)	1,075,326	140	9,633	3,131	6,502	16,337	4,620,117	621
April	6,885	(18,763)	6,651,824	827	318	10,372	5,129	1	1,136	(13,026)	872,521	116	8,339	3,103	5,236	(21,416)	7,529,474	944
May	470	(2,362)	134,144	17	30	318	442	0	23	(46)	6,924	1	523	195	328	(2,090)	141,510	18
June	1,211	(2,348)	1,189,584	152	228	3,634	11,280	2	426	(7,913)	439,408	57	1,865	548	1,317	(6,627)	1,640,273	210
July	4,407	(349)	3,228,037	403	584	7,783	21,386	4	1,248	(19,711)	1,042,413	134	6,239	1,255	4,984	(12,277)	4,291,835	541
August																		
September																		
October																		
November																		
December																		
YTD	**32,776**	**(27,734)**	**22,371,510**	**2,834**	**3,040**	**47,834**	**107,639**	**19**	**7,277**	**(94,352)**	**5,489,940**	**711**	**43,093**	**14,454**	**28,639**	**(74,252)**	**27,969,089**	**3,564**

YTD Total Energy Impacts for all fuel types should equal YTD energy impacts that are reported every month Table 2.
Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

Table 5B, ESA Program - CSD Leveraging

	Gas & Electric				Gas Only				Electric Only				Total			
	# of Household Treated by Month	(Annual)			# of Household Treated by Month	(Annual)			# of Household Treated by Month	(Annual)			# of Household Treated by Month	(Annual)		
Month		Therm	kWh	kW		Therm	kWh	kW		Therm	kWh	kW		Therm	kWh	kW
January	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
February	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
March																
April																
May																
June																
July																
August																
September																
October																
November																
December																
YTD	**-**	**-**	**-**	**-**	**-**	**-**	**-**	**-**	**-**	**-**	**-**	**-**	**-**	**-**	**-**	**0**

YTD Total Energy Impacts for all fuel types should equal YTD energy impacts that are reported every month Table 2A.
Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

Table 5C, ESA Program - Multifamily Common Area

	Gas & Electric				Gas Only				Electric Only				Total			
	# of Properties Treated by Month	(Annual)			# of Properties Treated by Month	(Annual)			# of Properties Treated by Month	(Annual)			# of Properties Treated by Month	(Annual)		
Month		Therm	kWh	kW		Therm	kWh	kW		Therm	kWh	kW		Therm	kWh	kW
January	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
February	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
March																
April																
May																
June																
July																
August																
September																
October																
November																
December																
YTD	**-**	**-**	**-**	**-**	**-**	**-**	**-**	**-**	**-**	**-**	**-**	**-**	**-**	**-**	**-**	**0**

YTD Total Energy Impacts for all fuel types should equal YTD energy impacts that are reported every month Table 2B.
Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

	A	B	C	D	E	F	G	H	I	J	K	L	M
1	**Energy Savings Assistance Program Table 6 - Expenditures for Pilots and Studies**												
2	**Pacific Gas and Electric Company**												
3	**Through July 31, 2020**												
4		**Authorized 2017-2020 Funding**			**Current Month Expenses**			**Expenses Since January 1, 2018**			**% of Budget Expensed**		
5		**Electric**	**Gas**	**Total**	**Electric**	**Gas**	**Total**	**Electric**	**Gas**	**Total**	**Electric**	**Gas**	**Total**
6	**Pilots**												
7	Programmable Controllable Thermostat/ Smart Thermostat TOU [1]	$ 318,000	$ -	$ 318,000	$ 82	$ -	$ 82	$ 198,318	$ -	$ 198,318	62%	0%	62%
8	Consumption Driven Weatherization Pilot [2]	$ 238,960	$ 173,040	$ 412,000	$ -	$ -	$ -	$ 188,273	$ 173,790	$ 362,063	79%	100%	88%
9													
10	**Total Pilots**	**$556,960**	**$173,040**	**$730,000**	**$82**	**$0**	**$82**	**$386,590**	**$173,790**	**$560,381**	**69%**	**100%**	**77%**
11													
12													
13	**Studies**												
14	Low Income Needs Assessment (LINA) Study [3]	$ 98,500	$ 51,500	$ 150,000	$ -	$ -	$ -	$ 54,905	$ 54,905	$ 109,811	56%	107%	73%
15	Load Impact Evaluation Study [4]	$ 96,661	$ 68,339	$ 165,000	$ -	$ -	$ -	$ 127,124	$ 92,055	$ 219,179	132%	135%	133%
16	Non Energy Benefits (NEB) Study [5]	$ 28,975	$ 16,025	$ 45,000	$ 4,160	$ 3,840	$ 8,000	$ 8,619	$ 7,956	$ 16,574	30%	50%	37%
17	2017 Potential and Goals Study	$ 62,550	$ 27,450	$ 90,000	$ -	$ -	$ -	$ -	$ -	$ -	0%	0%	0%
18	Rapid Feedback Research and Analysis [6]	$ 130,375	$ 69,625	$ 200,000	$ -	$ -	$ -	$ 10,061	$ 7,285	$ 17,346	8%	10%	9%
19	**Total Studies**	**$417,061**	**$232,939**	**$650,000**	**$4,160**	**$3,840**	**$8,000**	**$200,708**	**$162,202**	**$362,910**	**48%**	**70%**	**56%**
20													
21	[1] PG&E's Advice Letter 5242-E was approved on April 27, 2018 and authorized $290,000 for the PCT pilot. The evaluation portion of this pilot was co-funded by PG&E, SCE, and SDG&E.												
22	[2] PG&E proposed the CDWx pilot in its 2015-2017 ESA Application, authorized in D.16-11-022, OP.144. In December 2017, PG&E requested and was granted an extension to implement this pilot so that CSD could be included in it. Pilot activities were completed in 2019.												
23	[3] SCE is the contract manager of this co-funded statewide study, completed in 2019.												
24	[4] SCG is the contract manager of this co-funded statewide study, completed in 2019.												
25	[5] SDG&E is the contract manager of this co-funded statewide study, completed in 2019.												
26	[6] Three projects were implemented using the Rapid Feedback Research and Analysis funding - "ESA Impact Evaluation - Savings Disaggregation", "Household Hardship Reduction Indicators", and "Non-Energy Benefits Study 2020".												
27													
28	**Note:** Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.												

Energy Savings Assistance Program Table 7 (Second Refrigerators, In-Home Education, MyEnergy/My Account Platform)

Pacific Gas and Electric Company
Through July 31, 2020

7A - Households Receiving Second Refrigerators			
Measures	**Units**	**Received Refrigerator**	**Not eligible for Refrigerator due to Less than Six Occupants**
Second Refrigerators	Each	11	901

7B - Households Receiving In- Home Energy Education Only		
Measures	**Units**	**Households that Only Received Energy Education**
In-Home Education	Home	5,582

7C - Households for My Energy/My Account Platform		
Opt-Out	**Already Enrolled**	**Opt-In**
58		2822

	A	B	C	D	E	F	G	H	I	J	K	L	M
1	**CARE Table 1 - CARE Program Expenses**												
2	**Pacific Gas and Electric Company**												
3	**Through July 31, 2020**												
4		**Authorized Budget**			**Current Month Expenses**			**Year to Date Expenses**			**% of Budget Spent YTD**		
5	**CARE Program:**	**Electric**	**Gas**	**Total**	**Electric**	**Gas**	**Total**	**Electric**	**Gas**	**Total**	**Electric**	**Gas**	**Total**
6	Outreach [6]	$ 7,702,612	$ 1,925,653	**$ 9,628,265**	$ 358,804	$ 89,701	**$ 448,505**	$ 4,596,609	$ 1,149,152	**$ 5,745,761**	60%	60%	60%
7	Processing / Certification Re-certification [6]	$ 1,552,082	$ 388,020	**$ 1,940,102**	$ 61,316	$ 15,329	**$ 76,646**	$ 304,377	$ 76,094	**$ 380,471**	20%	20%	20%
8	Post Enrollment Verification [6]	$ 1,318,726	$ 329,681	**$ 1,648,407**	$ 62,060	$ 15,515	**$ 77,575**	$ 388,772	$ 97,193	**$ 485,965**	29%	29%	29%
9	IT Programming [6]	$ 1,470,000	$ 367,500	**$ 1,837,500**	$ 300,105	$ 75,026	**$ 375,131**	$ 1,096,590	$ 274,148	**$ 1,370,738**	75%	75%	75%
10	Cooling Centers [7]	$ -	$ -	**$ -**	$ -	$ -	**$ -**			**$ -**	0%	0%	0%
11	Pilots/CHANGES Program [1][6]	$ 420,000	$ 105,000	**$ 525,000**	$ -	$ -	**$ -**	$ 227,042	$ 56,760	**$ 283,802**	54%	54%	54%
12	Studies [2][6]	$ 127,741	$ 31,935	**$ 159,676**	$ -	$ -	**$ -**	$ 36,988	$ 9,247	**$ 46,236**	29%	29%	29%
13	Regulatory Compliance [6]	$ 850,014	$ 212,503	**$ 1,062,517**	$ 52,904	$ 13,226	**$ 66,130**	$ 213,093	$ 53,273	**$ 266,366**	25%	25%	25%
14	General Administration [6]	$ 820,620	$ 205,155	**$ 1,025,775**	$ 44,723	$ 11,181	**$ 55,904**	$ 301,123	$ 75,281	**$ 376,403**	37%	37%	37%
15	CPUC Energy Division	$ 102,400	$ 25,600	**$ 128,000**	$ 11,179	$ 2,795	**$ 13,974**	$ 100,281	$ 25,070	**$ 125,351**	98%	98%	98%
16													
17	**SUBTOTAL MANAGEMENT COSTS [3]**	**$ 14,364,194**	**$ 3,591,049**	**$ 17,955,243**	**$ 891,091**	**$ 222,773**	**$ 1,113,864**	**$ 7,264,874**	**$ 1,816,219**	**$ 9,081,093**	**51%**	**51%**	**51%**
18													
19	CARE Rate Discount [4]	$ 479,294,393	$ 119,823,598	**$ 599,117,991**	$ 73,994,828	$ 5,839,280	**$ 79,834,109**	$343,869,882	$ 80,702,287	**$424,572,169**	72%	67%	71%
20													
21	**TOTAL PROGRAM COSTS & CUSTOMER DISCOUNTS**	**$ 493,658,587**	**$ 123,414,647**	**$ 617,073,234**	**$ 74,885,920**	**$ 6,062,053**	**$ 80,947,973**	**$351,134,756**	**$ 82,518,505**	**$433,653,261**	**71%**	**67%**	**70%**
22													
23	Other CARE Rate Benefits												
24	- DWR Bond Charge Exemption				$ 3,985,543		$ 3,985,543	$ 17,184,930		$ 17,184,930			
25	- CARE PPP Exemption [5]				$ 7,565,726	$ 565,806	$ 8,131,532	$ 33,346,069	$ 6,399,141	$ 39,745,210			
26	- California Solar Initiative Exemption				$ (245,615)		$ (245,615)	$ (1,143,722)		$ (1,143,722)			
27	- kWh Surcharge Exemption												
28	- Vehicle Grid Integration Exemption												
29	Total Other CARE Rate Benefits				**$ 11,305,655**	**$ 565,806**	**$ 11,871,461**	**$ 49,387,277**	**$ 6,399,141**	**$ 55,786,418**			
30													
31	Indirect Costs												
32													
33													
34	[1] Decision 15-12-047 transitioned from CHANGES pilot to CHANGES program and funding for the effort is captured herein.												
35	[2] Reflects the Annual Eligibility Estimates prepared by Athens Research on behalf of the utilities. This efforts was formerly referenced in Measurement and Evaluation.												
36	[3] Reflects the authorized funding per year in D.16-11-022 and D.17-12-009, and updated via PG&E Mid-Cycle Update Advice Letter 3990-G/5329-E, 3990-G-A/5329-E-A, 3990-G-B/5329-E-B.												
37	[4] Per D.02-09-021, PG&E is authorized to recover the full value of the discount through the CARE two-way balancing account on an automatic pass-through basis.												
38	[5] PPP Exemption - CARE customers are exempt from paying CARE program costs including PPP costs for CARE admin and the CARE surcharge.												
39	[6] Employee benefits costs for 2020 will be added to CARE authorized budget once PG&E's 2020 GRC Decision approved. Actual employee benefit burden costs have been included in the program monthly and YTD expenses.												
40	[7] CARE balancing account is no longer funded Cooling Centers program in 2020. As directed in D.16-11-022, as modified by D.17-02-033, PG&E incorporated the cooling center budget request for 2020-2022 into the 2020 GRC Proceeding.												
41													
42	**Note:** Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.												

	A	B	C	D	E	F	G	H	I	J	K	L	M	N	O	P	Q	R	S	T	U	V	W	X	Y
1	**CARE Table 2 - Enrollment, Recertification, Attrition, & Penetration**																								
2	**Pacific Gas and Electric Company**																								
3	**Through July 31, 2020**																								
4		**New Enrollment**										**Recertification**				**Attrition (Drop Offs)**					**Enrollment**				
5		**Automatic Enrollment**				**Self-Certification (Income or Categorical)**					**Total New Enrollment (E+J)**												**Total CARE Participants**	**Estimated CARE Eligible**	**Penetration Rate % (W/X)**
6		**Inter-Utility [1]**	**Intra-Utility [2]**	**Leveraging [3]**	**Combined (B+C+D)**	**Online**	**Paper**	**Phone**	**Capitation**	**Combined (F+G+H+I)**		**Scheduled**	**Non-Scheduled (Duplicates)**	**Automatic**	**Total Recertification (L+M+N)**	**No Response[4]**	**Failed PEV**	**Failed Recertification**	**Other[5]**	**Total Attrition (P+Q+R+S)**	**Gross (K+O)**	**Net Adjusted (K-T)**			
7	**January**	0	2,238	0	2,238	15,069	3,975	977	56	20,077	22,315	36,377	8,508	10,025	54,910	n/a	201	4,008	5,691	9,900	77,225	12,415	1,395,078	1,457,418	95.7%
8	**February**	0	1,982	0	1,982	11,956	4,360	745	56	17,117	19,099	35,859	9,129	9,573	54,561	n/a	3,800	3,904	14,635	22,339	73,660	-3,240	1,391,838	1,457,418	95.5%
9	**March**	0	2,016	0	2,016	19,681	4,654	950	61	25,346	27,362	28,165	18,918	10,089	57,172	n/a	318	116	1,864	2,298	84,534	25,064	1,416,902	1,457,418	97.2%
10	**April**	0	2,134	0	2,134	51,531	9,745	1,258	48	62,582	64,716	211	32,620	10,653	43,484	n/a	0	0	14,584	14,584	108,200	50,132	1,467,034	1,457,418	100.7%
11	**May**	0	662	0	662	23,964	5,433	822	32	30,251	30,913	333	18,310	6,488	25,131	n/a	0	0	9,634	9,634	56,044	21,279	1,488,313	1,457,418	102.1%
12	**June**	0	480	0	480	22,294	6,911	818	15	30,038	30,518	154	12,580	5,803	18,537	n/a	0	0	9,065	9,065	49,055	21,453	1,509,766	1,457,418	103.6%
13	**July**	0	1,216	0	1,216	19,099	9,418	820	26	29,363	30,579	15	12,083	7,292	19,390	n/a	0	0	8,878	8,878	49,969	21,701	1,531,467	1,457,418	105.1%
14	**August**																								
15	**September**																								
16	**October**																								
17	**November**																								
18	**December**																								
19	**YTD Total**	**0**	**10,728**	**0**	**10,728**	**163,594**	**44,496**	**6,390**	**294**	**214,774**	**225,502**	**101,114**	**112,148**	**59,923**	**273,185**	**0**	**4,319**	**8,028**	**64,351**	**76,698**	**498,687**	**148,804**	**1,531,467**	**1,457,418**	**105.1%**

20
21
22 [1] Enrollments via data sharing between the IOUs.
23 [2] Enrollments via data sharing between departments and/or programs within the utility.
24 [3] Enrollments via data sharing with programs outside the IOU that serve low-income customers.
25 [4] PG&E counts attrition due to no response in the Failed PEV and Failed Recertification columns, respectively.
26 [5] Includes customers who closed their accounts, requested to be removed, or were otherwise ineligible for the program.
27
28 **Note:** Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

	A	B	C	D	E	F	G	H	I
1	**CARE Table 3A - Post-Enrollment Verification Results (Model)**								
2	**Pacific Gas and Electric Company**								
3	**Through July 31, 2020**								
4	**Month**	**Total CARE Households Enrolled**	**Households Requested to Verify**	**% of CARE Enrolled Requested to Verify Total**	**CARE Households De-enrolled (Due to no response)**	**CARE Households De-enrolled (Verified as Ineligible)[1]**	**Total Households De-enrolled[2]**	**% De-enrolled through Post Enrollment Verification**	**% of Total CARE Households De-enrolled**
5	**January**	1,395,078	0	0.00%					
6	**February**	1,391,838	0	0.00%					
7	**March**	1,416,902	0	0.00%					
8	**April**	1,467,034	0	0.00%					
9	**May**	1,488,313	0	0.00%					
10	**June**	1,509,766	0	0.00%					
11	**July**	1,531,467	0	0.00%					
12	**August**								
13	**September**								
14	**October**								
15	**November**								
16	**December**								
17	**YTD Total**	**1,531,467**	**0**	**0.00%**	**0**	**0**	**0**	**0.00%**	**0.00%**
18									
19	[1] Includes customers verified as over income or who requested to be de-enrolled.								
20	[2] Verification results are tied to the month initiated. Therefore, verification results may be pending due to the time permitted for a participant to								
21	respond.								
22	**Note:** CARE PEV is on hold due to the Emergency Consumer Protection Plan related to COVID-19.								
23	**Note:** Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.								
24									
25									
26	**CARE Table 3B Post-Enrollment Verification Results (Electric-Only High Usage)**								
27	**Pacific Gas and Electric Company**								
28	**Through July 31, 2020**								
29	**Month**	**Total CARE Households Enrolled**	**Households Requested to Verify [1]**	**% of CARE Enrolled Requested to Verify Total**	**CARE Households De-enrolled (Due to no response)**	**CARE Households De-enrolled (Verified as Ineligible) [2]**	**Total Households De-enrolled [3]**	**% De-enrolled through HUV Post Enrollment Verification**	**% of Total CARE Households De-enrolled**
30	**January**	1,395,078	0	0.00%					
31	**February**	1,391,838	0	0.00%					
32	**March**	1,416,902	0	0.00%					
33	**April**	1,467,034	0	0.00%					
34	**May**	1,488,313	0	0.00%					
35	**June**	1,509,766	0	0.00%					
36	**July**	1,531,467	0	0.00%					
37	**August**								
38	**September**								
39	**October**								
40	**November**								
41	**December**								
42	**YTD Total**	**1,531,467**	**0**	**0.00%**	**0**	**0**	**0**	**0.00%**	**0.00%**
43									
44	[1] Includes all participants who were selected for high usage verification process. Closed accounts will not be tracked in Ineligible or De-enrolled data.								
45									
46	[2] Includes customers verified as over income, who requested to be de-enrolled, did not reduce usage, or did not agree to be weatherized.								
47	[3] Verification results are tied to the month initiated and the high usage verification process allows customers 90 days to respond to the verification process. Each utility may have a different de-enrollment date due to billing cycle or other contributing factors.								
48	**Note:** CARE PEV is on hold due to the Emergency Consumer Protection Plan related to COVID-19.								
49	**Note:** Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.								

	A	B	C	D	E	F	G
1	**CARE Table 4 - CARE Self-Certification and Self-Recertification Applications [1]**						
2	**Pacific Gas and Electric Company**						
3	**Through July 31, 2020**						
4		**Provided [2]**	**Received**	**Approved**	**Denied**	**Pending/Never Completed**	**Duplicates**
5	Total (Y-T-D)	5,504,316	364,875	293,900	52,437	18,538	112,148
6	Percentage[3]		100%	81%	14%	5%	31%
7							
8	[1] Includes sub-metered customers.						
9	[2] Includes number of applications provided via direct mail campaigns, call centers, bill inserts and other outreach methods. Because there are other means by which customers obtain applications which are not counted, this number is only an approximation.						
10	[3] Percentage of Received. Duplicates are also counted as Approved, so the total will not add up to 100%.						
11							
12	**Note:** Any required corrections/adjustments are reported herein and supersede results reported in prior months and						
13	may reflect YTD adjustments.						

	A	B	C	D	E	F	G	H	I	J
1	**CARE Table 5 - Enrollment by County**									
2	**Pacific Gas and Electric Company**									
3	**Through July 31, 2020**									
4	**County**	**Estimated Eligible Households**			**Total Households Enrolled**			**Penetration Rate**		
5		**Urban**	**Rural [1]**	**Total**	**Urban**	**Rural [1]**	**Total**	**Urban**	**Rural [1]**	**Total**
6	ALAMEDA	118,083	3	118,086	130,875	0	130,875	110.8%	0.0%	110.8%
7	ALPINE	0	176	176	0	18	18	n/a	10.3%	10.3%
8	AMADOR	1	5,378	5,379	0	4,685	4,685	0.0%	87.1%	87.1%
9	BUTTE	20,128	12,336	32,465	19,421	12,696	32,117	96.5%	102.9%	98.9%
10	CALAVERAS	24	8,250	8,274	2	5,641	5,643	8.5%	68.4%	68.2%
11	COLUSA	9	2,718	2,727	0	3,649	3,649	0.0%	134.3%	133.8%
12	CONTRA COSTA	79,867	10	79,877	97,638	0	97,638	122.3%	0.0%	122.2%
13	EL DORADO	6,865	5,990	12,855	6,349	6,070	12,419	92.5%	101.3%	96.6%
14	FRESNO	133,736	268	134,004	162,277	1	162,278	121.3%	0.4%	121.1%
15	GLENN	0	4,866	4,866	28	5,000	5,028	n/a	102.8%	103.3%
16	HUMBOLDT	0	22,508	22,508	0	19,304	19,304	n/a	85.8%	85.8%
17	KERN	41,080	57,763	98,842	49,068	69,236	118,304	119.4%	119.9%	119.7%
18	KINGS	80	7,211	7,291	3	9,614	9,617	3.8%	133.3%	131.9%
19	LAKE	1	14,010	14,011	0	13,358	13,358	0.0%	95.3%	95.3%
20	LASSEN	0	266	266	0	177	177	n/a	66.6%	66.6%
21	MADERA	13,252	5,475	18,727	17,648	5,829	23,477	133.2%	106.5%	125.4%
22	MARIN	16,117	0	16,117	14,853	0	14,853	92.2%	n/a	92.2%
23	MARIPOSA	24	3,424	3,447	1	2,239	2,240	4.2%	65.4%	65.0%
24	MENDOCINO	22	13,909	13,931	0	11,137	11,137	0.0%	80.1%	79.9%
25	MERCED	16,925	18,878	35,803	20,999	22,251	43,250	124.1%	117.9%	120.8%
26	MONTEREY	35,600	4,963	40,563	40,406	6,595	47,001	113.5%	132.9%	115.9%
27	NAPA	11,755	0	11,755	12,077	0	12,077	102.7%	0.0%	102.7%
28	NEVADA	12	11,580	11,592	0	9,715	9,715	0.0%	83.9%	83.8%
29	PLACER	18,597	10,052	28,648	14,051	8,730	22,781	75.6%	86.8%	79.5%
30	PLUMAS	43	2,519	2,562	6	1,746	1,752	14.0%	69.3%	68.4%
31	SACRAMENTO	126,908	0	126,908	101,048	0	101,048	79.6%	n/a	79.6%
32	SAN BENITO	142	4,048	4,190	80	5,450	5,530	56.5%	134.6%	132.0%
33	SAN BERNARDINO	48	335	383	4	244	248	8.4%	72.7%	64.7%
34	SAN FRANCISCO	69,733	0	69,733	68,929	0	68,929	98.8%	n/a	98.8%
35	SAN JOAQUIN	73,764	8,515	82,279	84,947	9,650	94,597	115.2%	113.3%	115.0%
36	SAN LUIS OBISPO	11,423	17,952	29,375	5,434	13,898	19,332	47.6%	77.4%	65.8%
37	SAN MATEO	41,475	0	41,475	38,259	0	38,259	92.2%	n/a	92.2%
38	SANTA BARBARA	14,241	1,338	15,579	19,011	881	19,892	133.5%	65.9%	127.7%
39	SANTA CLARA	97,628	2,626	100,255	112,118	3,436	115,554	114.8%	130.8%	115.3%
40	SANTA CRUZ	23,572	5	23,577	21,732	0	21,732	92.2%	0.0%	92.2%
41	SHASTA	11,651	11,181	22,832	10,489	9,240	19,729	90.0%	82.6%	86.4%
42	SIERRA	3	450	453	0	109	109	0.0%	24.2%	24.1%
43	SISKIYOU	0	15	15	0	7	7	n/a	46.1%	46.1%
44	SOLANO	30,729	0	30,729	48,536	0	48,536	157.9%	n/a	157.9%
45	SONOMA	44,438	2,524	46,962	42,636	2,885	45,521	95.9%	114.3%	96.9%
46	STANISLAUS	31,242	27,168	58,411	25,332	24,261	49,593	81.1%	89.3%	84.9%
47	SUTTER	12,284	0	12,284	14,175	0	14,175	115.4%	0.0%	115.4%
48	TEHAMA	11	11,720	11,731	0	12,231	12,231	0.0%	104.4%	104.3%
49	TRINITY	0	704	704	0	270	270	n/a	38.3%	38.3%
50	TULARE	767	8,314	9,081	99	9,826	9,925	12.9%	118.2%	109.3%
51	TUOLUMNE	0	9,549	9,549	0	7,480	7,480	0.0%	78.3%	78.3%
52	YOLO	25,509	1	25,510	22,549	1	22,550	88.4%	82.6%	88.4%
53	YUBA	10,507	124	10,631	12,591	236	12,827	119.8%	189.8%	120.7%
54	**Total**	**1,138,296**	**319,121**	**1,457,418**	**1,213,671**	**317,796**	**1,531,467**	**106.6%**	**99.6%**	**105.1%**
55										
56	[1] "Rural" includes ZIP Codes classified as such by the Goldsmith modification that was developed to identify small									
57	towns and rural areas within large metropolitan counties. ZIP Codes not defined as rural are classified as urban.									
58										
59	Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD									
60	adjustments.									

	A	B	C	D	E	F	G	H
1	**CARE Table 6 - Recertification Results**							
2	**Pacific Gas and Electric Company**							
3	**Through July 31, 2020**							
4	**Month**	**Total CARE Households**	**Households Requested to Recertify [1]**	**% of Households Total (C/B)**	**Households Recertified [2]**	**Households De-enrolled [3]**	**Recertification Rate % [4] (E/C)**	**% of Total Households De-enrolled (F/B)**
5	January	1,395,078	0	0.0%				
6	February	1,391,838	0	0.0%				
7	March	1,416,902	0	0.0%				
8	April	1,467,034	0	0.0%				
9	May	1,488,313	0	0.0%				
10	June	1,509,766	0	0.0%				
11	July	1,531,467	0	0.0%				
12	August							
13	September							
14	October							
15	November							
16	December							
17	**YTD**	**1,531,467**	**0**	**0.00%**	**0**	**0**	**0.00%**	**0.00%**
18								
19	[1] Excludes count of customers recertified through the probability model.							
20	[2] Recertification results are tied to the month initiated and the recertification process allows customers 90 days to respond to the recertification							
21	request. Results may be pending due to the time permitted for a participant to respond.							
22	[3] Includes customers who did not respond or who requested to be de-enrolled.							
23	[4] Percentage of customers recertified compared to the total participants requested to recertify in that month.							
24	**Note:** CARE Recertification is on hold due to the Emergency Consumer Protection Plan related to COVID-19.							
25	**Note:** Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.							

	A	B	C	D	E	F	G
1	**CARE Table 7 - Capitation Contractors[1]**						
2	**Pacific Gas and Electric Company**						
3	**Through July 31, 2020**						
4	**Contractor**	**Contractor Type (Check one or more if applicable)**				**Total Enrollments**	
5							
6		**Private**	**CBO**	**WMDVBE**	**LIHEAP**	**Current Month**	**Year-to-Date**
7	Amador-Tuolumne Community Action Agency		x		x	2	11
8	Arriba Juntos		x			0	0
9	Catholic Charities Diocese of Fresno		x			1	18
10	Central Coast Energy Services Inc		x		x	7	44
11	Cesar A Moncada DBA Moncada Outreach		x			0	35
12	Child Abuse Prevention Council of San Joaquin County		x			0	0
13	Community Action Marin		x		x	0	0
14	Community Action Partnership of Madera County		x		x	1	7
15	Community Health for Asian Americans		x			0	0
16	Community Resource Project Inc		x		x	4	63
17	County of San Joaquin		x		x	3	39
18	Dignity Health		x			0	3
19	Disability Resource Agency for Independent Living		x			0	0
20	Filipino American Development Foundation		x			0	0
21	Heritage Institute for Family Advocacy		x			0	0
22	Hip Housing Human Investment Project Inc		x			0	0
23	Housing Authority of the City of Fresno		x			0	0
24	Housing Authority of the County of Kern		x			0	0
25	Independent Living Center of Kern County Inc					2	13
26	KidsFirst		x			0	0
27	Kings Community Action Organization Inc		x		x	0	0
28	Marin Center for Independent Living					0	0
29	Merced County Community Action Agency		x		x	2	11
30	Monument Crisis Center					0	0
31	National Asian American Coalition					0	0
32	OCCUR					0	0
33	Project Access Inc		x			0	0
34	Redwood Community Action Agency		x		x	0	20
35	Resources for Independence Central Valley		x			0	0
36	Rising Sun Energy Center		x			0	0
37	Sacred Heart Community Service		x		x	4	22
38	Tri-County Independent Living		x			0	1
39	UpValley Family Centers		x			0	7
40	West Valley Community Services		x			0	0
41	Yolo County Housing Authority		x			0	0
42	Yolo Family Resource Center (Empower Yolo)		x			0	0
43	**Total Enrollments**					**26**	**294**
44							
45	[1] All capitation contractors with current contracts are listed regardless of whether they have signed up customers or submitted invoices this year.						
46							
47	Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.						

	A	B	C	D	E	F	G	H	I
1	**CARE Table 8 - Households as of Month-End**								
2	**Pacific Gas and Electric Company**								
3	**Through July 31, 2020**								
4	**Month**	**Gas and Electric**	**Gas Only**	**Electric Only**	**Total**	**Eligible Households**	**Penetration**	**% Change**	**Total Residential Accounts [1]**
5	January	840,468	211,345	343,265	1,395,078	1,457,418	95.7%	0.90%	5,552,167
6	February	838,517	210,892	342,429	1,391,838	1,457,418	95.5%	-0.23%	5,552,167
7	March	854,859	213,678	348,365	1,416,902	1,457,418	97.2%	1.80%	5,552,167
8	April	888,284	220,973	357,777	1,467,034	1,457,418	100.7%	3.54%	5,552,167
9	May	902,581	223,530	362,202	1,488,313	1,457,418	102.1%	1.45%	5,552,167
10	June	916,389	226,557	366,820	1,509,766	1,457,418	103.6%	1.44%	5,552,167
11	July	929,803	230,253	371,411	1,531,467	1,457,418	105.1%	1.44%	5,552,167
12	August								
13	September								
14	October								
15	November								
16	December								
17									
18	[1] Data represents total residential electric and gas households. This includes sub-metered households.								
19									
20	**Note**: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD								
21	adjustments.								

	A	B	C	D	E
1	**CARE Program Table 9 - Expenditures for Pilots/CHANGES Program**				
2	**Pacific Gas and Electric Company**				
3	**Through July 31, 2020**				
4	**2020**	**Authorized 2020 Budget**	**Current Month Expenses**	**Expenses Since Jan. 1, 2020**	**% of 2018 Budget Expensed**
5		**Total**	**Total**	**Total**	**Total**
6					
7	CHANGES Program	$ 525,000	$ -	$ 283,802	54%
8					
9					
10	**Total**	**$ 525,000**	**$ -**	**$ 283,802**	**54%**
11					
12					
13	Decision 15-12-047 transitioned from CHANGES pilot to CHANGES program and funding for the effort is captured herein.				
14	D.16-11-022, as modified by D.17-02-033, authorized CHANGES program budget for 2017-2020				
15					
16	**Note**: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.				

CARE Table 10 CHANGES One-On-One Customer Assistance Pacific Gas and Electric Company Through June 30, 2020	
No. of attendees at education sessions	**252**
Disputes Resolved	
Assisted with CARE Certification/Audit	2
Changed 3rd party Company/Gas Aggregation	8
Changed 3rd Party Electricity Aggregation	25
High Energy User – CARE	2
Enroll in Energy Assistance Programs	16
Report Scam	1
Solar	7
Total disputes	**61**

Needs Assistance	
Assisted with Changes to Account	25
Billing Language Changed	6
CARE Enrollment	6
Electricity Aggregation	1
Energy Assistance Fund	2
ESAP	2
HEAP	51
Medical Baseline	9
REACH	14
Set Up New Account	1
Payment Plan	6
Total Needs Assistance	**123**

Education: Education sessions were held in a mix of one on one, and group sessions. Education materials are available as fact sheets on the CPUC Website: http://consumers.cpuc.ca.gov/team_and_changes/

Disputes & Needs Assistance - Support was provided in the following languages: Arabic, Cambodian, Cantonese, Dari, English, Hmong, Japanese, Korean, Laotian, Portuguese, Spanish, Tagalog, Vietnamese.

[1]There is a one-month lag behind the current reporting month. This data was provided by CHANGES contractor, Self Help for the Elderly, via CSID.

* Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

CARE Table 11 CHANGES Group Customer Assistance Sessions [1]						
Pacific Gas and Electric Company						
Through May 31, 2020						
			Session Logistics			
Date[2]	Session Language	Description of Service Provided (e.g. utility bill assistance, utility bill dispute resolution, and other energy related issues)	# of Sessions	Length (Hours)[3]	Number of Attendees	Description of Information / Literature Provided
N/A	English – Native American	Avoiding Disconnection	7	N/A	387	CHANGES Ed Handout
N/A	Spanish	Avoiding Disconnection	10	N/A	10	CHANGES Ed Handout
		Total	**17**		**397**	
N/A	Dari	CARE/FERA and Other Assistance Programs	10	N/A	10	CHANGES Ed Handout
N/A	English - Native American	CARE/FERA and Other Assistance Programs	6	N/A	233	CHANGES Ed Handout
N/A	Spanish	CARE/FERA and Other Assistance Programs	20	N/A	20	CHANGES Ed Handout
		Total	**36**		**263**	
N/A	Spanish	Energy Conservation	27	N/A	27	CHANGES Ed Handout
		Total	**27**		**27**	
N/A	Spanish	Gas Aggregation	8	N/A	8	CHANGES Ed Handout
		Total	**8**		**8**	
N/A	Spanish	High Energy Use	10	N/A	10	CHANGES Ed Handout
		Total	**10**		**10**	
N/A	English – Native American	Understanding Your Bill	6	N/A	233	CHANGES Ed Handout
N/A	Spanish	Understanding Your Bill	25	N/A	25	CHANGES Ed Handout
		Total	**31**		**258**	
		May 1, 2020 Through May 31, 2020	**129**		**963**	

[1] This table was provided by CHANGES contractor, Self Help for the Elderly, via CSID. This table was edited and reformatted from its original version in order to have a more consistent appearance and format with existing SDG&E tables.
[2] Data is reported quarterly. The next report will be in the September 2020 report.
[3] Date of the workshops not available.
[4] Contractor states all sessions last at least 30 minutes.

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.
Note: Information not provided by contractor.