**BEFORE THE PUBLIC UTILITIES COMMISSION**
**OF THE STATE OF CALIFORNIA**

| | |
|---|---|
| Application of Southern California Edison Company (U 338-E) for Approval of its Energy Savings Assistance and California Alternate Rates for Energy Programs and Budgets for Program Years 2015-2017. | Application 14-11-007<br>(Filed November 18, 2014) |
| And Related Matters. | Application 14-11-009<br>Application 14-11-010<br>Application 14-11-011 |

# MONTHLY REPORT OF PACIFIC GAS AND ELECTRIC COMPANY (U 39 M) ON LOW INCOME ASSISTANCE PROGRAMS FOR AUGUST 2020


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Dated: September 21, 2020

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**MONTHLY REPORT OF PACIFIC GAS AND ELECTRIC COMPANY (U 39 M) ON LOW INCOME ASSISTANCE PROGRAMS FOR AUGUST 2020**

In accordance with Ordering Paragraph 17 of Decision 01-05-033, Pacific Gas and Electric Company hereby submits its attached monthly status report on the results of its Energy Savings Assistance Program and CARE Program efforts, showing results through August 2020.

Respectfully Submitted,

JENNIFER REYES LAGUNERO

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Dated: September 21, 2020

# Energy Savings Assistance (ESA) and California Alternate Rates for Energy (CARE)

Program Monthly Report for August 2020

Pacific Gas and Electric Company

09/21/2020

**PACIFIC GAS AND ELECTRIC COMPANY**

Energy Savings Assistance Program and
California Alternate Rates for Energy Program
Monthly Report for August 2020

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**PACIFIC GAS AND ELECTRIC COMPANY**

Energy Savings Assistance Program and
California Alternate Rates for Energy Program
**Monthly Report for August 2020**

This Monthly Report complies with income qualified programs reporting requirements established in Decision (D.) 16-12-022 as modified by D.17-12-009, and with all reporting and program evaluation requirements previously established for the California Alternate Rates for Energy (CARE) and Energy Savings Assistance (ESA) Programs. The investor owned utilities worked with Energy Division staff to revise reporting tables and formats in compliance with the mandates of D. 16-12-022 and now use the resulting Energy Division-approved monthly reporting format for 2017-2020 ESA and CARE programs, beginning with the report for January 2018.

## Regulatory Update

The Joint Tier 1 Advice Letter 4269-G/5865-E submitted by PG&E on June 29, 2020 has been suspended pending a meeting between the Energy Efficiency Council, Joint Parties and the Investor Owned Utilities (IOUs) to agree on a template that will be used to account for how Contractor advances were spent during the suspension period in accordance with Resolution E-5074.

On August 18, 2020, Governor Newsom issued a Proclamation of a State of Emergency due to the extensive fires throughout California. In accordance with CPUC Resolution M-4833, PG&E has frozen CARE program post-enrollment verification (PEV) in the counties impacted by the California wildfires.

Pursuant to Resolution E-5074, PG&E filed advice letters in June 2020 that 1) contained a proposed percentage for the Post-Pandemic Return to Service (PPRS) credit calculation (40%), the methodology used to calculate PPRS credit, timeframe,[1] and logistics for how the PPRS credit mechanism will be integrated into current invoicing procedures, and a reporting system to track the PPRS credit mechanism;[2] and 2) proposed a reporting template for Prime Contractors to use in their monthly reporting to IOUs.[3] Since the advice letters were filed, PG&E delayed the start of the PPRS earning period from July 15, 2020 and plans to begin the earning period on December 1, 2020.

[1] While the start date of the PPRS credit earning period was initially set for July 15, 2020, PG&E has decided to push out the start date due to the rapid rise in COVID19 cases across the state coupled with the difficulty Contractors have faced entering customer homes. PG&E has yet to determine the new PPRS start date.
[2] Resolution E-5074, ps. 8-12.
[3] Resolution E-5074, ps. 13-14.

# 1. Energy Savings Assistance (ESA) Program Summary

The ESA Program provides free home weatherization, energy-efficient appliances and energy education services to income-qualified PG&E customers[4] throughout PG&E's service territory. The 2017-2020 ESA Program[5] continues as a resource program emphasizing long-term and enduring energy savings, serving all willing and eligible low income customer populations by providing all feasible ESA Program measures at no cost to the customer through a direct-install approach. All housing types are eligible to participate, and the ESA Program is available to both homeowners and renters.

## 1.1 Energy Savings Assistance Program Overview

### 1.1.1 Provide a summary of the Energy Savings Assistance Program elements:

| Energy Savings Assistance Program Summary | | | |
|---|---|---|---|
| **2020** | **Authorized / Planning Assumptions** | **Year-to-Date Actual** | **YTD %** |
| **Budget[a]** | $229,715,098 | $79,557,916 | 35% |
| **Homes Treated[b]** | 104,222 | 49,077 | 47% |
| **kWh Saved[c]** | N/A | 32,024,571 | |
| **kW Demand Reduced[c]** | N/A | 4,080 | |
| **Therms Saved[c]** | N/A | (79,603) | |

[a]Authorized budget has been updated with midcycle request as per approval from AL 3990-G/5329-E A/B.

[b]Adopted Number of Homes to be Treated as per D.17-12-009. Total includes both First Touch and Re-Treated homes. First Touch Homes are homes that have not participated in the ESA Program since 2002. Retreated Homes are homes that were previously treated since 2002. Only First Touch Homes count toward the programmatic goal of treating all willing and eligible customers by the end of 2020. These are shown on ESA Table 2.

[c]YTD savings have been updated to reflect new ex ante savings from the 2019 Impact Evaluation.

Since resuming all ESA-related face-to-face activities on June 1, 2020, [6] Contractors continue to experience customer refusal issues which have resulted in a slower than anticipated ramp rate.

[4] To qualify for the ESA Program, a residential customer's household income must be at or below 200 percent of Federal Poverty Guidelines, as required in D.05-10-044.

[5] Authorized in D.16-12-022 as modified by D.17-12-009. The 2017-2020 ESA Program continues to follow the policy and guidance outlined in D.07-12-051, which required the IOUs to offer all eligible customers the opportunity to participate in the Program, and to offer participants all cost-effective energy efficiency measures by 2020.

[6] PG&E's program suspension on face-to-face interactions ended on May 31, 2020. During the suspension, PG&E continued the virtual enrollment process that was launched in March 2020 as a way to continue momentum of the ESA program. PG&E resumed all ESA related face-to-face activities on June 1, 2020.

## 1.2 ESA Program Customer Outreach and Enrollment Update

### 1.2.1 Provide a summary of the Energy Savings Assistance Program outreach and enrollment strategies deployed this month.

In August 2020, PG&E continued to receive responses to a direct marketing campaign deployed in July to 100,000 CARE-enrolled customers whose homes had not yet been treated by the ESA Program. Through August 31, the campaign generated 10,592 leads. This campaign used the same creative from the fourth quarter of 2019 as shown below.

(double-sided English/Spanish)

PG&E continued to deploy the CARE welcome kit to customers who are newly enrolled in the CARE program. Since January 2018, PG&E has included a personalized pre-filled response form for the ESA Program. Customers who wish to participate have completed the form and returned it to PG&E. PG&E received 2,337 ESA applications from the welcome kit in August 2020.

PG&E continued the monthly digital newsletter targeting customers with a high propensity for eligibility in the CARE and ESA Programs with the purpose of building awareness for both programs.

### 1.2.2 Additional Activities

**CARE Discounts Removed:** The ESA program systematically removes CARE customers who apply for ESA and are proven to be over income. Due to the COVID-19 pandemic, PG&E has suspended all CARE and FERA program removals until April 2021 or otherwise directed by the CPUC. As such, there were no CARE discounts removed in August 2020.

**New Contractors and Community-Based Organizations (CBOs)**: In August 2020, PG&E had no new Contractors or CBOs join the ESA program due to the COVID-19 pandemic.

## 1.3 Leveraging Success Evaluation, Including California State Department of Community Services and Development (CSD)

### 1.3.1 Please provide a status of the leveraging effort with CSD. What new steps or programs have been implemented? What was the result in terms of new enrollments?

**LIHEAP Energy Star® Refrigerator Installations:** There were zero refrigerators installed through LIHEAP leveraging in August 2020. Seven refrigerators have been installed YTD.

**CSD Data Sharing:** PG&E will continue to share data with CSD as requests are made.

**Low Income Weatherization Program (LIWP) (MF) Leveraging:** There were zero measure installations through LIWP (MF) leveraging in August 2020.

## 1.4 Workforce Education & Training

### 1.4.1 Please summarize efforts to improve and expand the ESA Program workforce education and training. Describe steps taken to hire and train low income workers and how such efforts differ from prior program years.

To help protect the health and well-being of trainees, instructors and PG&E team members during the COVID-19 pandemic; and in observance of federal, state and local shelter-in-place guidelines, the PG&E Workforce Education and Training Program closed Energy Centers to the public on March 17, 2020. On July 16, 2020, the Stockton Energy Training Center was authorized to partially re-open to serve in-person NGAT training, beginning in August. All other training conducted between May and July was conducted through web-based on-demand and live webinar delivery, resulting in ESA Contractor training completions as detailed in this report.

Moreover, NGAT training was modified to occur over two days of live webinar and one day of in-person training.

Contractors are encouraged to hire local workers to implement the ESA Program in their areas. All Contractors and Subcontractors responsible for implementing the ESA Program are trained at the PG&E Energy Training Center (ETC) in Stockton, California. Most of these ESA Program energy specialists and installation Contractors are from the local communities in which they work. Year-to-date, 496 individuals in 27 sessions (963 student days) have been trained to deliver the ESA Program in various capacities.

Included in these numbers is 10 sessions of NGAT, 63 students, and 218 student days.

## 1.5 Miscellaneous

### Energy Education-Only to ESA Qualifying Customers

To date in 2020, PG&E has provided energy education-only to 3,143 households.

### Water-Energy Coordination Program

As of August 2020, the program had 11 water agency districts participating in the Water-Energy Coordination Program. The program is on track to meet a goal of 14 agencies under contract by end of year.

The City of Fresno Water Division has agreed to partner on the collaborative toilet direct install program. The contract was signed and approved by the City Council in August. The program is scheduled to launch in September.

In March 2020, PG&E suspended face-to-face interactions and installations, due to the COVID-19 shelter-in-place orders. As shelter-in-place orders were lifted in June, program activities slowly resumed pursuant to state and local guidelines. While the Contractors are reporting that it is easier to reach customers to schedule appointments, many customers are reluctant to have people at their homes. Due to COVID-19 concerns, Santa Clara Valley Water Agency decided to put the program on hold until 2021.

### Tribal Penetration and Consultation Plans Status

Tribal outreach for ESA was still on hold in August 2020 due to concerns about possible COVID-19 spread with ESA Contractors entering the tribal lands. PG&E's Tribal Liaison confirmed next steps for outreach with tribal leadership and administrative staff, including the most appropriate messaging. PG&E will need to communicate the protocols put in place with ESA Contractors to help avoid the spread of COVID-19, such as the use of mask, gloves, etc. and how those actions are enforced via follow-up calls to customer.

Based on this new information, new letters and emails for outreach have been drafted and are awaiting approval before going out in September 2020. PG&E intends to inform all tribes of the COVID-19 customer protections as well as the assistance programs available to all of their members. A separate communications effort is intended for the focused ESA project

work with Round Valley and Sherwood Valley, and a new communication will be going out to Tribal Housing Authorities explaining the ESA program with the new Contractor protocols.

See Table 1 below for a summary of outreach and list of all tribes.

**Table 1: Summary of outreach as of August 2020**

| # of Federally Recognized Tribes | # of Tribes contacted, three email attempts, no response. | # of Tribes requested materials | # of Tribes completed Tribal Consultation | # of Non-Federally Recognized Tribes in communications | # of Tribes involved in focused Project on Tribal Lands |
|---|---|---|---|---|---|
| 51 | 24 | 6 | 21 | 2 | 4 |
| All tribes have been contacted and offered opportunity to meet | Big Lagoon<br>Blue Lake Rancheria<br>Chicken Ranch<br>Cloverdale<br>Colusa Rancheria<br>Cortina Rancheria<br>Dry Creek<br>Enterprise Rancheria<br>Jackson Rancheria<br>Middletown<br>Paskenta<br>Picayune<br>Pit River<br>Redding Rancheria<br>Rohnerville Rancheria<br>Rumsey<br>Santa Rosa Rancheria<br>Santa Ynez<br>Scotts Valley<br>Shingle Springs<br>Stewarts Point<br>Sulphur Bank<br>Table Mountain<br>Trinidad | Big Valley Rancheria<br><br>Greenville Rancheria<br><br>Grindstone Rancheria<br><br>Mechoopda<br><br>Pinoleville Pomo Nation<br><br>Robinson Rancheria | Berry Creek<br>Big Sandy<br>Cahto of Laytonville<br>Cold Springs<br>Coyote Valley<br>Guidiville Rancheria<br>Upper Lake<br>Hoopa Valley<br>Hopland Band of Pomo<br>Ione Band of Miwok<br>Karuk<br>Manchester Point<br>Mooretown Rancheria<br>North Fork Rancheria<br>Redwood Valley<br>Round Valley<br>Sherwood Valley<br>Table Bluff<br>Tuolumne Me-Wuk<br>United Auburn Rancheria<br>Yurok | Dunlop Band of Mono<br><br>North Fork Mono | Yurok (complete)<br><br>Hoopa (on hold)<br><br>Round Valley<br><br>Sherwood Valley |

As of June 2020, the penetration rate for homes treated was 57 percent of the estimated number of ESA-eligible customers living on tribal lands in PG&E's service area. PG&E updates the penetration rate every quarter.

## ESA Program Studies

In August 2020, SCE, on behalf of the IOUs, issued a Request for Proposal (RFP) for the Low Income Needs Assessment (LINA) study and hosted a bidder conference to provide an overview of the study and address bidders' questions.

For the Non-Energy Benefits (NEBs) study, the research work plan was finalized, and study milestones are currently on track.

## Multifamily Common Area Measures (CAM)

ESA CAM reached the enrollment goal of 1882 buildings in July. As a result of achieving this milestone, a 2021 program waitlist was created for new incoming projects.

The CAM program plans to commit all allocated incentive funds and exhaust the majority of administrative budget by the end of 2020.

In July 2020, ESA CAM implementers stood up a virtual audit process as a result of the COVID-19 pandemic. In August, ESA CAM completed 72 virtual building audits across 10 properties.
From 2017 through August 2020, PG&E's ESA team has spent a total of $5,699,543 for multifamily activities including CAM implementation and multifamily SPOC initiatives. To date, ESA CAM has completed three projects totaling $261,294.00 in incentives.

## 2. California Alternate Rates for Energy (CARE) Program Summary

The CARE Program provides a monthly discount on energy bills for qualifying households throughout PG&E's service area.[7]

The authorized CARE Program administrative budget for 2020 is $17,955,243. This 2020 budget includes $525,000 for the Community Help and Awareness with Natural Gas and Electricity Services (CHANGES) Program.[8]

The CHANGES Program provides funding to Community Based Organizations (CBOs) to assist Limited English Proficient (LEP) customers with energy education and billing issues.[9]

Due to the COVID-19 pandemic, PG&E has put in place numerous consumer protections related to the CARE program to support its customers during this emergency, including[10]:

- Freezing all standard and high-usage post-enrollment verification (PEV) reviews for the CARE program eligibility for 12 months and potentially longer
- Suspending all CARE and FERA program removals, including discontinuing all recertification and verification requests, to avoid unintentional loss of the discounted rate
- Promoting customer protections as part of IOU community outreach and public awareness plans
- Contacting all Community Outreach Contractors (COCs), the CBOs who assist in enrolling hard-to-reach low-income customers into CARE, to help better inform customers of eligibility changes
- Providing an additional $100 in bill payment assistance to income-eligible customers for the next 12 months through the REACH program.

[7] To qualify for the CARE discount, a residential customer's household income must be at or below 200 percent of Federal Poverty Guidelines, as required in D.05-10-044 and per Public Utilities Code Section 739.1(b) (1) or someone in the customer's household is an active participant in other qualifying public assistance programs.
[8] The 2017 – 2020 CARE Program was adopted in D.16-11-022 issued on November 10, 2016, and as modified by D.17-12-009 issued on December 14, 2017.
[9] D.12-12-011 required that the utilities report CHANGES activity in the monthly reports beginning in April 2013. D.15-12-047 directed the utilities to continue to report CHANGES activity in the monthly reports until long-term funding is established from the Commission's budget.
[10] Resolution M-4842, p5

## 2.1 CARE Program Cost Summary

| CARE Budget Categories | Authorized Budget [a] | Actual Expenses Year-to-Date [b] | % of Budget Spent |
|---|---|---|---|
| **Outreach[c]** | $9,628,265 | $6,341,083 | 66% |
| **Processing, Certification, Recertification** | $1,940,102 | $451,711 | 23% |
| **Post Enrollment Verification** | $1,648,407 | $550,436 | 33% |
| **IT Programming** | $1,837,500 | $1,652,029 | 90% |
| **Cooling Centers[d]** | $0 | $0 | 0% |
| **CHANGES Program** | $525,000 | $392,979 | 75% |
| **Measurement and Evaluation** | $159,676 | $86,236 | 54% |
| **Regulatory Compliance** | $1,062,517 | $478,156 | 45% |
| **General Administration** | $1,025,775 | $390,664 | 38% |
| **CPUC Energy Division Staff** | $128,000 | $136,018 | 106% |
| **Total Expenses** | $17,955,243 | $10,479,313 | 58% |
| **Subsidies and Benefits** | $599,117,991 | $505,367,511 | 84% |
| **Total Program Costs and Discounts** | $617,073,234 | $515,846,824 | 84% |

[a]Program authorized budget per D.16-11-022 and as modified in D.17-12-009, and updated via PG&E Mid-Cycle Update Advice Letter 3990-G/5329-E, 3990-G-A/5329-E-A, 3990-G-B/5329-E-B.

[b]Actual expenses include employee benefits costs.

[c] Include authorized expenses for incremental CARE/FERA M&O efforts.

[d]CARE balancing account is no longer funding the Cooling Centers program in 2020. As directed in D.16-11-022, as modified by D.17-02-033, PG&E incorporated the cooling center budget request for 2020-2022 into the 2020 GRC Proceeding.

This budget will be updated to include employee benefits costs once PG&E's 2020 GRC Decision is approved.

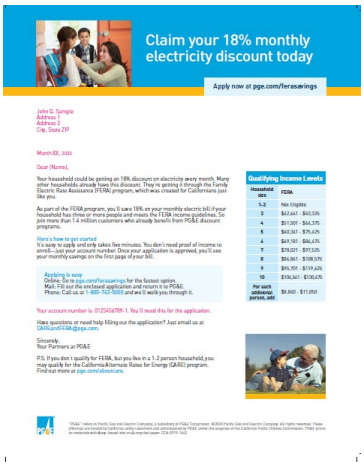
### 2.1.1 Please provide the CARE Program penetration rate to date

| CARE Penetration | | |
|---|---|---|
| **Participants** | **Estimated Eligible Participants** | **YTD Penetration Rate** |
| **1,548,947** | 1,457,418 | 106.3% |

## 2.2 Outreach

### 2.2.1 Discuss utility outreach activities and those undertaken by third parties on the utility's behalf.

In August 2020, a FERA only direct mail acquisition campaign was deployed to approximately 300,000 residential customers. The target audience was customers who were not currently enrolled but had a high propensity to enroll. PG&E also sent an email campaign to approximately 1,400,000 residential customers. Broader ZIP code targeting using a combination of low penetration and high eligibility indicators was used to reach customers who may have been impacted by the COVID-19 pandemic. Customers who did not open their emails received a second email or a Gmail advertisement a week later.

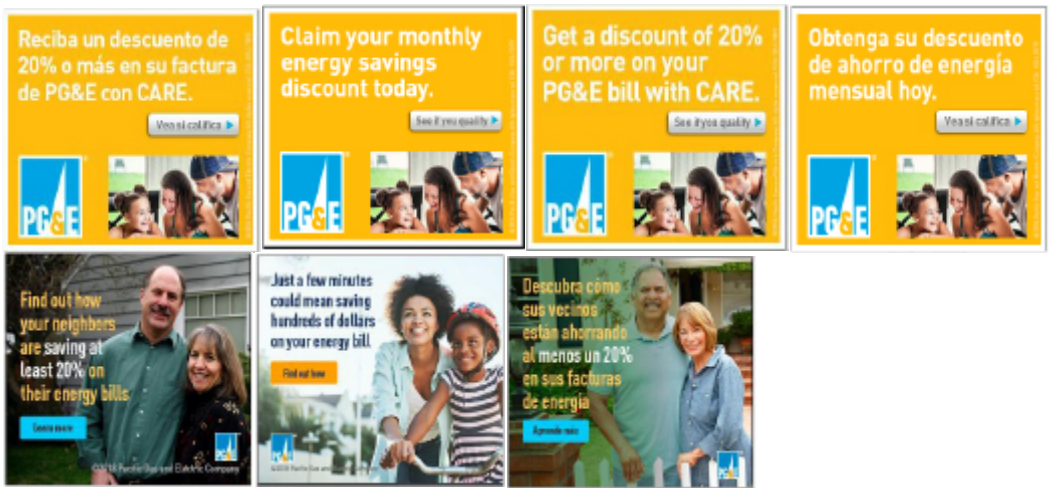



In August, a CARE/FERA bill insert and application was deployed to approximately 1,700,000 customers.

**Bill Insert:**

In August, PG&E continued CARE messaging in website banners on pge.com.

**Care Digital Banners:**

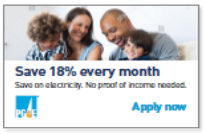


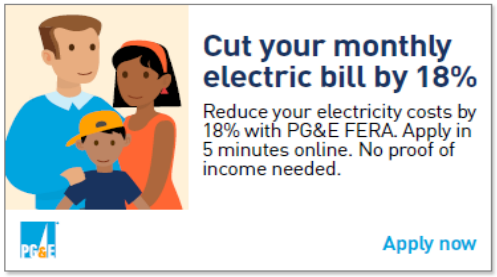

In August, PG&E's CARE online advertising and search marketing campaigns continued to focus on income-qualified customers across PG&E's entire service territory (see https://www.youtube.com/watch?v=8U80-nN2XYc&feature=emb_rel_end). The media buy included additional targeting and increased media placements targeting ZIP Codes with higher estimated potential for eligible customers.

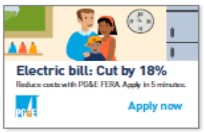
The August campaign continued to use paid search, Google sponsored placements (also known as Gmail ads), display advertising, and new tactics like digital video and advertising placement on the Fresh EBT application. CARE/FERA social ads continued running on Facebook and Instagram.

**Digital Social – CARE and FERA Facebook Ads:**

**Fresh EBT Application Ads:**






PG&E continued to participate in media interviews to promote CARE, FERA and other programs with the following outlets:

- KFTV Univision (Central Valley) August 10, 2020
- El Popular (Kern) August 15, 2020

In August 2020, PG&E continued temporary closure of its local offices due to COVID-19 shelter-in-place orders, and plans to reopen its local offices once shelter-in-place orders are lifted. Year-to-date, PG&E's local offices have enrolled 134 new customers into CARE. PG&E's COCs[11] supported 23 enrollments in August, totaling 317 new enrollments in CARE year-to-date.

### 2.2.2 Describe the efforts taken to reach and coordinate the CARE Program with other related low income programs to reach eligible customers.

PG&E automatically enrolls customers in CARE who participate in ESA or receive LIHEAP and Relief for Energy Assistance through Community Help (REACH) payments. The table on the following page shows CARE automatic enrollments for August 2020 and year-to-date.

[11] PG&E contracted with 43 COCs throughout its service area. These organizations represent a variety of communities, including African Americans, Hispanics, Asian Pacific Islander Americans (Chinese, Vietnamese, and Hmong), Native Americans, seniors, rural residents, agricultural workers, sub-metered tenants, and nonprofit living facilities.

| CARE Automatic Enrollment | | |
|---|---|---|
| **Source** | **August** | **YTD** |
| **ESA** | 1,531 | 10,529 |
| **LIHEAP** | 54 | 1,784 |
| **REACH** | 0 | 0 |

### 2.2.3 Recertification Complaints[12]

PG&E received no complaints regarding CARE recertification in August 2020. All recertification activity is also paused due to COVID–19 protections.

## 2.3 Miscellaneous

**CARE Program Post-Enrollment Verification Freezes:**[13]

Due to the COVID-19 pandemic, PG&E has suspended all standard and high usage post-enrollment verification (PEV) requests, as well as the removal of customers with pending requests, through April 16, 2021.

The table below details the CARE program PEV freezes currently in place as of August 2020.

| CARE Program Post-Enrollment Verification Freezes | | | |
|---|---|---|---|
| **Date of Proclamation** | **Disaster Name** | **Affected Counties** | **Date when Protection Ends** |
| October 2019 | Kincade Wildfire | Sonoma | November 2020 |
| March 2020 | COVID-19 Pandemic | All PG&E Service Territory | April 2021 |
| August 2020 | Statewide Fires | Alameda, Butte, Calaveras, Colusa, Contra Costa, Glenn, Humboldt, Kern, Lake, Marin, Mariposa, Mendocino, Merced, Monterrey, Napa, Nevada, Plumas, San Benito, San Francisco, San Joaquin, San Mateo, Santa Clara, Santa Cruz, Solano, Sonoma, Stanislaus, Sutter, Tehama, Tuolumne, Yolo, and Yuba | September 2021 |
| August 2020 | Statewide Fires | Madera and Fresno | October 2021 |

[12] D.08-11-031, Ordering Paragraph 90, directed the IOUs to report in their monthly and annual reports the number of customer complaints received regarding CARE recertification efforts and the nature of the complaints beginning with the first report due on or about December 31, 2008.

[13] CPUC Resolution M-4833 directed IOUs to freeze CARE program post-enrollment verification (PEV) in the counties impacted by the California wildfires. PG&E expanded the CARE PEV freeze to customers in affected counties where a state of emergency proclamation was issued by the Governor of California due to a disaster that resulted in PG&E's inability to deliver utility services to customers and remains in place for one year from the date of the proclamation. D.19-07-015 extends PG&E's Emergency Consumer Protection Plan to include residential and non-residential customers in areas where a state of emergency proclamation is issued by the California Governor's Office or the President of the United States where the disaster has either resulted in the loss or disruption of the delivery or receipt of utility service, and/or resulted in the degradation of the quality of utility service.

## 3. Appendix: ESA Tables and CARE Tables

| | |
|---|---|
| ESA- Table 1 | ESA Program Expenses |
| ESA- Table 1A | Expenses Funded From 2009-2016 Unspent ESA Program Funds |
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| CARE- Table 2 | Enrollment, Recertification, Attrition, and Penetration |
| CARE- Table 3A | Post-Enrollment Verification results (Model) |
| CARE- Table 3B | Post-Enrollment Verification Results (Electric-Only High-Usage) |
| CARE- Table 4 | CARE Self-Certification and Self-Recertification Applications |
| CARE- Table 5 | Enrollment by County |
| CARE- Table 6 | Recertification Results |
| CARE- Table 7 | Capitation Contractors |
| CARE- Table 8 | Households as of Month-End |
| CARE- Table 9 | Expenditures for Pilots/CHANGES Program |
| CARE-Table 10 | CHANGES Monthly Summary of Ratepayers Provided Education, Needs Assistance and Dispute Resolution Services |
| CARE-Table 11 | CHANGES Group Customer Assistance Sessions |

| | A | B | C | D | E | F | G | H | I | J | K | L | M |
|---|---|---|---|---|---|---|---|---|---|---|---|---|---|
| 1 | **Energy Savings Assistance Program Table 1 - Expenses** | | | | | | | | | | | | |
| 2 | **Pacific Gas and Electric Company** | | | | | | | | | | | | |
| 3 | **Through August 31, 2020** | | | | | | | | | | | | |
| 4 | | **Authorized Budget[*][1]** | | | **Current Month Expenses** | | | **Year to Date Expenses** | | | **% of Budget Spent YTD** | | |
| 5 | **ESA Program:** | **Electric** | **Gas** | **Total** | **Electric** | **Gas** | **Total** | **Electric** | **Gas** | **Total** | **Electric** | **Gas** | **Total** |
| 6 | **Energy Efficiency** | | | | | | | | | | | | |
| 7 | Appliances [4] | $ 10,075,310 | $ - | $ 10,075,310 | $ 660,943 | $ - | $ 660,943 | $ 4,312,710 | $ 7,209 | $ 4,319,919 | 43% | | 43% |
| 8 | Domestic Hot Water | $ 620,025 | $ 8,155,693 | $ 8,775,717 | $ 32,032 | $ 528,671 | $ 560,703 | $ 277,975 | $ 4,497,903 | $ 4,775,878 | 45% | 55% | 54% |
| 9 | Enclosure | $ 8,344,112 | $ 30,831,443 | $ 39,175,555 | $ 393,155 | $ 1,791,039 | $ 2,184,194 | $ 2,805,924 | $ 12,782,542 | $ 15,588,466 | 34% | 41% | 40% |
| 10 | HVAC [5] | $ 56,875,335 | $ 17,725,037 | $ 74,600,372 | $ 1,318,020 | $ 825,379 | $ 2,143,399 | $ 4,458,289 | $ 8,480,477 | $ 12,938,766 | 8% | 48% | 17% |
| 11 | Maintenance | $ - | $ - | $ - | $ - | $ - | $ - | $ - | $ - | $ - | | | |
| 12 | Lighting | $ 36,037,671 | $ - | $ 36,037,671 | $ 2,137,403 | $ - | $ 2,137,403 | $ 15,113,307 | $ - | $ 15,113,307 | 42% | | 42% |
| 13 | Miscellaneous [4] | $ 2,362,009 | $ - | $ 2,362,009 | $ 235,208 | $ - | $ 235,208 | $ 1,545,896 | $ - | $ 1,545,896 | 65% | | 65% |
| 14 | Customer Enrollment | $ 16,579,194 | $ 7,836,553 | $ 24,415,747 | $ 939,201 | $ 412,167 | $ 1,351,368 | $ 7,513,292 | $ 3,297,200 | $ 10,810,492 | 45% | 42% | 44% |
| 15 | In Home Education [5] | $ 5,534,520 | $ 2,516,775 | $ 8,051,295 | $ 285,771 | $ 125,410 | $ 411,182 | $ 2,228,867 | $ 978,136 | $ 3,207,003 | 40% | 39% | 40% |
| 16 | Pilot | $ 138,621 | $ 1,304 | $ 139,925 | $ - | $ - | $ - | $ 4,662 | $ - | $ 4,662 | 3% | 0% | 3% |
| 17 | Implementation[2] | $ 5,459,903 | $ 2,601,428 | $ 8,061,331 | $ 272,762 | $ 119,701 | $ 392,463 | $ 1,784,741 | $ 783,232 | $ 2,567,973 | 33% | 30% | 32% |
| 18 | Multi-Family Common Area Measures | $ - | $ - | $ - | $ - | $ - | $ - | $ - | $ - | $ - | | | |
| 19 | **Energy Efficiency TOTAL** | **$ 142,026,700** | **$ 69,668,232** | **$ 211,694,933** | **$ 6,274,495** | **$ 3,802,368** | **$ 10,076,863** | **$ 40,045,663** | **$ 30,826,699** | **$ 70,872,362** | 28% | 44% | 33% |
| 20 | | | | | | | | | | | | | |
| 21 | Training Center | $ 1,008,660 | $ 485,627 | $ 1,494,287 | $ 33,550 | $ 14,724 | $ 48,274 | $ 460,536 | $ 202,106 | $ 662,641 | 46% | 42% | 44% |
| 22 | Inspections | $ 3,171,733 | $ 1,453,000 | $ 4,624,734 | $ 237,982 | $ 104,438 | $ 342,419 | $ 1,240,139 | $ 544,234 | $ 1,784,372 | 39% | 37% | 39% |
| 23 | Marketing and Outreach | $ 2,265,327 | $ 1,062,047 | $ 3,327,374 | $ 60,729 | $ 26,651 | $ 87,381 | $ 920,336 | $ 403,888 | $ 1,324,224 | 41% | 38% | 40% |
| 24 | Statewide Marketing Education and Outreach | $ - | $ - | $ - | $ - | $ - | $ - | $ - | $ - | $ - | | | |
| 25 | Studies | $ 169,017 | $ 81,410 | $ 250,427 | $ 59,592 | $ 26,152 | $ 85,744 | $ 79,707 | $ 34,979 | $ 114,687 | 47% | 43% | 46% |
| 26 | Regulatory Compliance | $ 392,343 | $ 199,216 | $ 591,559 | $ 27,948 | $ 12,265 | $ 40,214 | $ 380,349 | $ 166,916 | $ 547,265 | 97% | 84% | 93% |
| 27 | General Administration | $ 5,193,744 | $ 2,479,719 | $ 7,673,463 | $ 512,189 | $ 224,774 | $ 736,963 | $ 2,923,953 | $ 1,283,174 | $ 4,207,127 | 56% | 52% | 55% |
| 28 | CPUC Energy Division | $ 37,298 | $ 21,024 | $ 58,322 | $ 3,378 | $ 1,482 | $ 4,860 | $ 31,440 | $ 13,797 | $ 45,237 | 84% | 66% | 78% |
| 29 | | | | | | | | | | | | | |
| 30 | **TOTAL PROGRAM COSTS [3]** | **$ 154,264,822** | **$ 75,450,276** | **$ 229,715,098** | **$ 7,209,864** | **$ 4,212,854** | **$ 11,422,718** | **$ 46,082,123** | **$ 33,475,793** | **$ 79,557,916** | **30%** | **44%** | **35%** |
| 31 | **Funded Outside of ESA Program Budget** | | | | | | | | | | | | |
| 32 | Indirect Costs | | | | | | | | | | | | |
| 33 | NGAT Costs | | | | | $ 539,484 | $ 539,484 | | $ 3,302,646 | $ 3,302,646 | | | |
| 34 | | | | | | | | | | | | | |

35 [*] **Authorized Budget:** Authorized budget includes $48,495,162 carried over from the 2019; it also includes fund shift per Advice Letter AI 3977-G/5298-E of $877,047 from 2017 Inspection budget and $905,057 from 2018
36 Inspection budget to 2018 General Administration.Updated with fundshift AL 4248G/5822E approved on 8/27/20 ( shift funds from HVAC Electric $21,175,000 to HVAC Gas $16,175,000, In Home Education $3,413,870 Electric
37 $1,586,130 Gas)
38 [1] Reflects the 2020 Authorized budget as approved in Mid-Cycle advice letter 3990-G/5329-E and supplemental Advice Letter Nos. 3990-G-A/5329-E-A and 3990-G-B/5329-E-B
39 [2] Reflects a new budget category and includes the primary administrative fee for Implementer(s).
40 [3] Employee benefits costs currently not included. Pending settlement of GRC
41 [4] PG&E previously reported Smart Powerstrips under Appliances. This has been moved to Miscellaneous.
42 [5] Reflects the updated authorized budget per Fundshift AL 4248-G / 5822-E.
43 Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

**Energy Savings Assistance Program Table 1A - Expenses Funded From 2009-2016 "Unspent ESA Program Funds"**
**Pacific Gas and Electric Company**
**Through August 31, 2020**

| | Authorized Budget[4] | | | Current Month Expenses | | | Year to Date Expenses | | | % of Budget Spent YTD | | |
|---|---|---|---|---|---|---|---|---|---|---|---|---|
| **ESA Program [1]:** | **Electric** | **Gas** | **Total** | **Electric** | **Gas** | **Total** | **Electric** | **Gas** | **Total** | **Electric** | **Gas** | **Total** |
| **Energy Efficiency** | | | | | | | | | | | | |
| Appliances [2] | $ 22,537,439 | $ - | $ 22,537,439 | $ - | $ - | $ - | $ - | $ - | $ - | 0% | | 0% |
| Domestic Hot Water [2] | $ 3,432,389 | $ 1,849,947 | $ 5,282,336 | $ - | $ - | $ - | $ - | $ - | $ - | 0% | 0% | 0% |
| HVAC [2] | $ 36,565,713 | $ 5,169,451 | $ 41,735,164 | $ - | $ - | $ - | $ - | $ - | $ - | 0% | 0% | 0% |
| In-Home Education [2] | $ 289,737 | $ 127,151 | $ 416,888 | $ - | $ - | $ - | $ 173,097 | $ 75,964 | $ 249,061 | 60% | 60% | 60% |
| Implementation[3] | $ 447,195 | $ 176,029 | $ 623,224 | $ (7,679) | $ 25,433 | $ 17,754 | $ 60,400 | $ 55,309 | $ 115,709 | 14% | 31% | 19% |
| Multi-Family Common Area Measures | $ 23,478,243 | $ 9,926,973 | $ 33,405,216 | $ 275,026 | $ 150,617 | $ 425,643 | $ 2,000,487 | $ 1,052,751 | $ 3,053,238 | 9% | 11% | 9% |
| Leveraging - CSD | $ 1,797,105 | $ 836,828 | $ 2,633,934 | $ - | $ 2,003 | $ 2,003 | $ 2,423 | $ 3,067 | $ 5,490 | 0% | 0% | 0% |
| Pilot | $ - | $ - | $ - | $ - | $ - | $ - | $ - | $ - | $ - | | | |
| Studies | $ 62,550 | $ 27,450 | $ 90,000 | $ - | $ - | $ - | $ - | $ - | $ - | 0% | 0% | 0% |
| Regulatory Compliance | $ 1,702,297 | $ 120,486 | $ 1,822,783 | $ 11,773 | $ - | $ 11,773 | $ 27,617 | $ - | $ 27,617 | 2% | 0% | 2% |
| General Administration | $ 276,743 | $ 74,028 | $ 350,771 | $ 57,762 | $ 25,349 | $ 83,111 | $ 251,168 | $ 110,225 | $ 361,393 | 91% | 149% | 103% |
| | | | | | | | | | | | | |
| **TOTAL PROGRAM BUDGET/EXPENSES** | **$ 90,589,412** | **$ 18,308,343** | **$ 108,897,755** | **$ 336,882** | **$ 203,401** | **$ 540,283** | **$ 2,515,192** | **$ 1,297,315** | **$ 3,812,508** | **3%** | **7%** | **4%** |

NOTE: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

1: Add additional categories if relevant to your utility

2: Refers to budget spent supporting CSD's LIWP program

[1] D.16-11-022 directed funding for new initiatives to come from unspent 2009-2016 ESA Program funds, and directed IOUs to update their budgets by Conforming Advice Letter. Resolution G-3531 authorized PG&E's 2017-2020 ESA budget, including the addition of unspent funding reported here. Unspent funds updated 2019 Authorized budget as approved in Mid-Cycle advice letter 3990-G/5329-E and supplemental Advice Letter Nos. 3990-G-A/5329-E-A and 3990-G-B/5329-E-B
[2] Incremental increases in existing energy efficiency measures from new directives (e.g., removal of 3 measure minimum) use authorized funds until depleted, then will use carryover funds.
New measures and activities not included in PG&E' Application use 2009-2016 unspent funds.
[3] Reflects a new budget category and includes the primary administrative fee for Implementer(s), including multifamily SPOC activities.
[4]Authorized Budget: Authorized budget includes $49,480,997 carried over from the 2019; it also includes fund shift per Advice Letter Al 3977-G/5298-E
Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

**Energy Savings Assistance Program Table 2 - Program Summary**
**Pacific Gas and Electric Company**
**Through August 31, 2020**

| | ESA Program (Summary)Total | | | | | | | ESA Program (First Touch Homes Treated) | | | | | | | ESA Program (Re-Treated Homes/Go Backs) | | | | | | | ESA Program (Aliso Canyon - SCG & SCE) [9] | | | | | | |
|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|
| | | Year-To-Date Completed & Expensed Installation | | | | | | | Year-To-Date Completed & Expensed Installation | | | | | | | Year-To-Date Completed & Expensed Installation | | | | | | | Year-To-Date Completed & Expensed Installation | | | | | |
| **Measures** | **Units** | **Quantity Installed** | **kWh [4] (Annual)** | **kW [4] (Annual)** | **Therms [4] (Annual)** | **Expenses ($)** | **% of Expenditure** | **Units** | **Quantity Installed** | **kWh [4] (Annual)** | **kW [4] (Annual)** | **Therms [4] (Annual)** | **Expenses ($)** | **% of Expenditure** | **Units** | **Quantity Installed** | **kWh [4] (Annual)** | **kW [4] (Annual)** | **Therms [4] (Annual)** | **Expenses ($)** | **% of Expenditure** | **Units** | **Quantity Installed** | **kWh [4] (Annual)** | **kW [4] (Annual)** | **Therms [4] (Annual)** | **Expenses ($)** | **% of Expenditure** |
| **Appliances** | | (K+S) | (L+T) | (M+U) | (N+V) | (O+W) | | | (K+S) | (L+T) | (M+U) | (N+V) | (O+W) | | | | | | | | | | | | | | | |
| High Efficiency Clothes Washer | Each | 1,719 | 7,946 | 1 | 32,376 | $ 1,488,751 | 2.2% | Each | 512 | 2,217 | 0 | 9,680 | 443,421 | 1.8% | Each | 1,207 | 5,728 | 1 | 22,696 | $ 1,045,330 | 2.5% | Each | | | | | | 0.0% |
| Refrigerators | Each | 3,653 | 2,024,299 | 283 | - | $ 2,857,031 | 4.2% | Each | 1,309 | 722,128 | 101 | - | $ 1,023,776 | 4.1% | Each | 2,344 | 1,302,171 | 182 | - | $ 1,833,255 | 4.3% | Each | | | | | | 0.0% |
| Microwaves | Home | 48 | (439) | (0) | 98 | $ 6,381 | 0.0% | Home | 21 | (264) | (0) | 38 | $ 2,792 | 0.0% | Home | 27 | (176) | (0) | 60 | $ 3,589 | 0.0% | Home | | | | | | 0.0% |
| Freezers [6] | Each | | | | | | | Each | - | - | - | - | - | | Each | | | | | | | Each | | | | | | 0.0% |
| | | | | | | | | | | | | | | | | | | | | | | | | | | | | 0.0% |
| **Domestic Hot Water** | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Other Hot Water | Home | 36,886 | 276,944 | 39 | 184,639 | $ 2,844,250 | 4.2% | Home | 11,945 | 118,088 | 17 | 59,265 | $ 921,069 | 3.7% | Home | 24,941 | 158,855 | 22 | 125,375 | $ 1,923,180 | 4.5% | Home | | | | | | 0.0% |
| Tank and Pipe Insulation | Home | 4,483 | 21,870 | 2 | 18,754 | $ 23,012 | 0.0% | Home | 1,786 | 10,935 | 1 | 7,313 | $ 9,168 | 0.0% | Home | 2,697 | 10,935 | 2 | 11,441 | $ 13,844 | 0.0% | Home | | | | | | 0.0% |
| Water Heater Repair/Replacement | Home | 960 | - | - | 7,043 | $ 1,726,438 | 2.6% | Home | 317 | - | - | 2,227 | $ 570,084 | 2.3% | Home | 643 | - | - | 4,816 | $ 1,156,354 | 2.7% | Home | | | | | | 0.0% |
| Thermostat-controlled Shower Valves (SCE) [8] | Each | | | | | | | Each | - | - | - | - | $ - | | Each | | | | | | | Each | | | | | | 0.0% |
| | | | | | | | | | | | | | | | | | | | | | | | | | | | | 0.0% |
| | | | | | | | | | | | | | | | | | | | | | | | | | | | | 0.0% |
| New - Combined Showerhead/TSV | Each | | | | | | | Each | | | | | | | Each | | | | | | | Each | | | | | | 0.0% |
| New - Heat Pump Water Heater [7] | Each | - | - | - | - | $ - | 0.0% | Each | - | - | - | - | $ - | 0.0% | Each | - | - | - | - | | 0.0% | Each | | | | | | 0.0% |
| New - Tub Diverter/ Tub Spout | Each | 143 | 89 | - | 249 | $ - | 0.0% | Each | 59 | 12 | - | 109 | $ - | 0.0% | Each | 84 | 77 | - | 140 | $ - | 0.0% | | | | | | | 0.0% |
| | | | | | | | | | | | | | | | | | | | | | | | | | | | | 0.0% |
| **Enclosure** | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Air Sealing / Envelope [1] | Home | 28,122 | 78,000 | 15 | 29,421 | $ 13,118,196 | 19.5% | Home | 9,215 | 32,157 | 6 | 9,330 | $ 4,298,563 | 17.2% | Home | 18,907 | 45,843 | 9 | 20,092 | $ 8,819,634 | 20.8% | Home | | | | | | 0.0% |
| Attic Insulation | Home | 1,429 | 9,989 | 2 | 65,765 | $ 2,411,357 | 3.6% | Home | 694 | 6,082 | 1 | 31,661 | $ 1,171,086 | 4.7% | Home | 735 | 3,907 | 1 | 34,104 | $ 1,240,271 | 2.9% | Home | | | | | | 0.0% |
| | | | | | | | | | | | | | | | | | | | | | | | | | | | | 0.0% |
| **HVAC** | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Furnace Repair/Replacement | Home | 1,225 | - | - | (29,898) | $ 3,771,751 | 5.6% | Home | 340 | - | - | (8,296) | $ 1,046,853 | 4.2% | Home | 885 | - | - | (21,602) | $ 2,724,898 | 6.4% | Home | | | | | | 0.0% |
| Room A/C Replacement | Home | 629 | (120,275) | (22) | - | $ 555,833 | 0.8% | Home | 150 | (28,639) | (5) | - | $ 132,552 | 0.5% | Home | 479 | (91,636) | (16) | - | $ 423,282 | 1.0% | Home | | | | | | 0.0% |
| Central A/C replacement | Home | 1 | 286 | 0 | - | $ 3,542 | 0.0% | Home | - | - | - | - | $ - | 0.0% | Home | 1 | 286 | 0 | - | $ 3,542 | 0.0% | Home | | | | | | 0.0% |
| Heat Pump Replacement | Home | | | | | | | Home | - | - | - | - | $ - | | Home | | | | | | | Home | | | | | | 0.0% |
| Evaporative Coolers | Home | 994 | 374,377 | 60 | - | $ 557,462 | 0.83% | Home | 285 | 107,646 | 17 | - | $ 159,836 | 0.6% | Home | 709 | 266,731 | 43 | - | $ 397,627 | 0.9% | Home | | | | | | 0.0% |
| Duct Testing and Sealing | Home | 5,426 | (6,685) | (1) | 34,672 | $ 3,914,144 | 5.81% | Home | 2,005 | (2,925) | (0) | 12,809 | $ 1,446,343 | 5.8% | Home | 3,421 | (3,761) | (0) | 21,863 | $ 2,467,800 | 5.8% | Home | | | | | | 0.0% |
| New - Energy Efficient Fan Control [8] | Home | - | - | - | - | | 1.1% | Home | | | | | | | Home | | | | | | | Home | | | | | | 0.0% |
| New - Prescriptive Duct Sealing [6] | Home | | | | | | | Home | - | - | - | - | $ - | | Home | | | | | | | Home | | | | | | 0.0% |
| Central A/C Tune up | Home | 4,668 | (67,563) | (14) | - | $ 2,317,196 | 3.4% | Home | 1,646 | (28,269) | (6) | - | $ 817,075 | 1.2% | Home | 3,022 | (39,294) | (8) | - | $ 1,500,121 | 3.5% | | | | | | | 0.0% |
| New- Smart Thermostat | Each | 5,790 | 1,209,346 | 218 | 153,551 | $ 1,706,363 | 2.5% | Each | 2,131 | 446,060 | 80 | 54,532 | $ 628,024 | 2.5% | Each | 3,659 | 763,286 | 137 | 99,019 | $ 1,078,339 | 2.5% | | | | | | | 0.0% |
| New - A/C Time Delay | Home | 3,415 | (315,762) | (57) | - | $ - | 0.0% | Home | 1,228 | (113,494) | (20) | - | $ - | 0.0% | Home | 2,187 | (202,268) | (36) | - | $ - | 0.0% | | | | | | | |
| New - High Efficiency Forced Air Unit (HE FAU) [7] | Home | | | | | | | Home | - | - | - | - | $ - | 0.0% | Home | - | - | - | - | $ - | 0.0% | Home | | | | | | 0.0% |
| Blower Motor Retrofit | Each | 16 | - | - | - | $ 3,928 | 0.0% | Each | 16 | - | - | - | $ 3,928 | 0.0% | Each | - | - | - | - | $ - | 0.0% | Home | | | | | | 0.0% |
| **Maintenance** | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Furnace Clean and Tune [6] | Home | | | | | | | Home | - | - | - | - | $ - | | Home | | | | | | | Home | | | | | | 0.0% |
| | | | | | | | | | | | | | | | | | | | | | | Home | | | | | | 0.0% |
| **Lighting** | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Lighting (Occupancy Sensor) | Home | 108 | 3,262 | 6 | - | $ 9,747 | 0.0% | Home | 37 | 1,060 | 2 | - | $ 3,339 | 0.0% | Home | 71 | 2,202 | 4 | - | $ 6,408 | 0.0% | Home | | | | | | 0.0% |
| | | | | | | | | | | | | | | | | | | | | | | | | | | | | 0.0% |
| | | | | | | | | | | | | | | | | | | | | | | | | | | | | 0.0% |
| New - LED Reflector Downlight Retrofit Kits [6] | Each | | | | | | | Each | - | - | - | - | $ - | | Each | | | | | | | Each | | | | | | 0.0% |
| LED Diffuse A-Lamps [5] | Each | 359,495 | 11,062,534 | 1,347 | (253,619) | $ 2,925,731 | 4.3% | Each | 124,892 | 3,858,058 | 470 | (87,820) | $ 1,016,427 | 4.1% | Each | 234,603 | 7,204,475 | 877 | (165,799) | $ 1,909,304 | 4.5% | Each | | | | | | 0.0% |
| LED Reflector Bulbs (BR) [5] | Each | 46,880 | 2,177,192 | 266 | (51,316) | $ 390,068 | 0.6% | Each | 18,943 | 879,960 | 107 | (20,737) | $ 157,616 | 0.6% | Each | 27,937 | 1,297,231 | 158 | (30,579) | $ 232,451 | 0.5% | Each | | | | | | 0.0% |
| LED Torchieres [5] | Each | 17,440 | 1,232,032 | 149 | (28,075) | $ 1,039,316 | 1.5% | Each | 5,292 | 374,863 | 46 | (8,448) | $ 315,370 | 1.3% | Each | 12,148 | 857,169 | 104 | (19,627) | $ 723,945 | 1.7% | Each | | | | | | 0.0% |
| LED Exterior Hardwired Fixtures [5] | Each | 37,458 | 2,906,928 | 280 | - | $ 2,238,500 | 3.3% | Each | 11,033 | 856,216 | 82 | - | $ 659,335 | 2.6% | Each | 26,425 | 2,050,712 | 197 | - | $ 1,579,165 | 3.7% | Each | | | | | | 0.0% |
| LED Interior Hardwired Fixtures [5] | Each | 155,212 | 10,796,878 | 1,308 | (243,264) | $ 8,273,559 | 12.3% | Each | 45,314 | 3,159,221 | 384 | (70,332) | $ 2,415,458 | 9.7% | Each | 109,898 | 7,637,656 | 925 | (172,931) | $ 5,858,101 | 13.8% | Each | | | | | | |
| **Miscellaneous** | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Pool Pumps | Home | | | | | | | Home | - | - | - | - | $ - | | Home | | | | | | | Home | | | | | | 0.0% |
| Smart Power Strips - Tier 1 | Home | 10,216 | - | - | - | $ 972,188 | 1.4% | Home | 3,472 | - | - | - | $ 330,407 | 1.3% | Home | 6,744 | - | - | - | $ 641,781 | 1.5% | Home | | | | | | 0.0% |
| New - Smart Power Strips - Tier 2 | Each | 4,649 | 353,324 | 197 | - | $ 577,328 | 0.9% | Each | 1,793 | 136,268 | 76 | - | $ 222,661 | 0.9% | Each | 2,856 | 217,056 | 121 | - | $ 354,667 | 0.8% | Each | | | | | | 0.0% |
| **Pilots** | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | | | | | | | | | | | | | | | 0.0% |
| **Customer Enrollment** | **Total (K+S)** | | | | | | | Total (K+S) | | | | | | | Total (K+S) | | | | | | | Total (K+S) | | | | | | |
| Outreach & Assessment | Home | 49,077 | | | | $ 10,490,604 | 15.6% | Home | 25,959 | | | | $ 5,548,945 | 22.2% | Home | 23,118 | | | | $ 4,941,659 | 11.7% | Home | | | | | | 0.0% |
| In-Home Education | Home | 49,077 | | | | $ 3,110,903 | 4.6% | Home | 25,959 | | | | $ 1,645,495 | 6.6% | Home | 23,118 | | | | $ 1,465,409 | 3.5% | Home | | | | | | 0.0% |
| **Total Savings/Expenditures** | | | 32,024,571 | 4,080 | (79,603) | $ 67,333,578.67 | | | | 10,537,382 | 1,359 | (8,670) | $ 24,989,621.91 | | | | 21,487,189 | 2,721 | (70,933) | $ 42,343,956.76 | | | | | | | | |
| Total Households Weatherized [2] | | 34,362 | | | | | | | 10,429 | | | | | | | 23,054 | | | | | | | - | | | | | |

| **Households Treated** | **Total (K+S)** | | **First Touches** | | **Re-treated Homes/Go-Backs** | | | |
|---|---|---|---|---|---|---|---|---|
| - Single Family Households Treated | Home | 36,879 | Home | 12,105 | Home | 24,774 | Home | |
| - Multi-family Households Treated | Home | 8,178 | Home | 2,746 | Home | 5,432 | Home | |
| - Mobile Homes Treated | Home | 4,020 | Home | 1,782 | Home | 2,238 | Home | |
| **Total Number of Households Treated** | Home | 49,077 | Home | 16,633 | Home | 32,444 | Home | |
| **# Eligible Households to be Treated for PY [3]** | Home | 104,222 | Home | 46,900 | Home | 57,322 | Home | |
| **% of Households Treated** | % | 47% | % | 35% | % | 57% | % | |
| - Master-Meter Households Treated | Home | 2,728 | Home | 1,259 | Home | 1,469 | Home | |

[1] Envelope and Air Sealing Measures may include outlet cover plate gaskets, attic access weatherization, weatherstripping - door, caulking and minor home repairs. Minor home repairs predominantly are door jamb repair / replacement, door repair, and window putty.
[2] Weatherization may consist of attic insulation, attic access weatherization, weatherstripping - door, caulking, & minor home repairs
[3] Based on OP 79 of D.16-11-022.
[4] All savings are calculated based on the following sources:
DNV/GL Impact Evaluation Program Years 2015-2017 Impact II
[5] LED savings from PGECOLTG175-R1
[6] Measure not currently part of PG&E's ESA portfolio.
[7] To be launched in Q3 2020.
[8] 2020 installations impacted by COVID.
[9] This table is non-applicable for PG&E.

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

**Energy Savings Assistance Program Table 2A - CSD Leveraging**
**Pacific Gas and Electric Company**
**Through August 31, 2020**

| | | ESA Program - CSD Leveraging | | | | | |
|---|---|---|---|---|---|---|---|
| | | Year-To-Date Completed & Expensed Installation | | | | | |
| Measures | Units | Quantity Installed | kWh[3] (Annual) | kW[3] (Annual) | Therms[3] (Annual) | Expenses ($) | % of Expenditure |
| **Appliances** | | | | | | | |
| High Efficiency Clothes Washer | Each | n/a | n/a | n/a | n/a | $ - | 0.0% |
| Refrigerators | Each | n/a | n/a | n/a | n/a | $ - | 0.0% |
| Microwaves [4] | Each | n/a | n/a | n/a | n/a | $ - | 0.0% |
| **Domestic Hot Water** | | | | | | | |
| Water Heater Blanket | Home | n/a | n/a | n/a | n/a | $ - | 0.0% |
| Low Flow Shower Head | Home | n/a | n/a | n/a | n/a | $ - | 0.0% |
| Water Heater Pipe Insulation | Home | n/a | n/a | n/a | n/a | $ - | 0.0% |
| Faucet Aerator | Home | n/a | n/a | n/a | n/a | $ - | 0.0% |
| Water Heater Repair/Replacement | Each | n/a | n/a | n/a | n/a | $ - | 0.0% |
| Thermostatic Shower Valve | Each | n/a | n/a | n/a | n/a | $ - | 0.0% |
| Combined Showerhead/TSV | Each | n/a | n/a | n/a | n/a | $ - | 0.0% |
| Heat Pump Water Heater | Each | n/a | n/a | n/a | n/a | $ - | 0.0% |
| Tub Diverter/ Tub Spout | Each | n/a | n/a | n/a | n/a | $ - | 0.0% |
| Thermostat-controlled Shower Valve | Each | n/a | n/a | n/a | n/a | $ - | 0.0% |
| **Enclosure** | | | | | | | |
| Air Sealing / Envelope [1] | Home | n/a | n/a | n/a | n/a | $ - | 0.0% |
| Caulking | Home | n/a | n/a | n/a | n/a | - | 0.0% |
| Attic Insulation | Home | n/a | n/a | n/a | n/a | $ - | 0.0% |
| **HVAC** | | | | | | | |
| FAU Standing Pilot Conversion | Each | n/a | n/a | n/a | n/a | $ - | 0.0% |
| Furnace Repair/Replacement | Each | n/a | n/a | n/a | n/a | $ - | 0.0% |
| Room A/C Replacement | Each | n/a | n/a | n/a | n/a | $ - | 0.0% |
| Central A/C replacement | Each | n/a | n/a | n/a | n/a | $ - | 0.0% |
| Heat Pump Replacement | Each | n/a | n/a | n/a | n/a | $ - | 0.0% |
| Evaporative Cooler (Replacement) | Each | n/a | n/a | n/a | n/a | $ - | 0.0% |
| Evaporative Cooler (Installation) | Each | n/a | n/a | n/a | n/a | $ - | 0.0% |
| Duct Testing and Sealing | Home | n/a | n/a | n/a | n/a | $ - | 0.0% |
| Energy Efficient Fan Control | Home | n/a | n/a | n/a | n/a | $ - | 0.0% |
| Prescriptive Duct Sealing | Home | n/a | n/a | n/a | n/a | $ - | 0.0% |
| High Efficiency Forced Air Unit (HE FAU) | Home | n/a | n/a | n/a | n/a | $ - | 0.0% |
| A/C Time Delay | Home | n/a | n/a | n/a | n/a | $ - | 0.0% |
| **Maintenance** | | | | | | | |
| Furnace Clean and Tune | Home | n/a | n/a | n/a | n/a | $ - | 0.0% |
| Central A/C Tune up | Home | n/a | n/a | n/a | n/a | $ - | 0.0% |
| **Lighting** | | | | | | | |
| Interior Hard wired LED fixtures | Each | n/a | n/a | n/a | n/a | $ - | 0.0% |
| Exterior Hard wired LED fixtures | Each | n/a | n/a | n/a | n/a | $ - | 0.0% |
| Torchiere LED | Each | n/a | n/a | n/a | n/a | $ - | 0.0% |
| Occupancy Sensor | Each | n/a | n/a | n/a | n/a | $ - | 0.0% |
| LED Night Lights | Each | n/a | n/a | n/a | n/a | $ - | 0.0% |
| LED Diffuse Bulb (60W Replacement) | Each | n/a | n/a | n/a | n/a | $ - | 0.0% |
| LED Reflector Bulb | Each | n/a | n/a | n/a | n/a | $ - | 0.0% |
| LED Reflector Downlight Retrofit Kits | Each | n/a | n/a | n/a | n/a | $ - | 0.0% |
| LED A-Lamps | Each | n/a | n/a | n/a | n/a | $ - | 0.0% |
| **Miscellaneous** | | | | | | | |
| Pool Pumps | Each | n/a | n/a | n/a | n/a | $ - | 0.0% |
| Smart Power Strips - Tier 1 | Each | n/a | n/a | n/a | n/a | $ - | 0.0% |
| Smart Power Strips - Tier 2 | Each | n/a | n/a | n/a | n/a | $ - | 0.0% |
| **Pilots** | | | | | | | |
| | | | | | | | |
| **Customer Enrollment** | | | | | | | |
| Outreach & Assessment | Home | n/a | | | | $ - | 0.0% |
| In-Home Education | Home | n/a | | | | $ - | 0.0% |
| | | | | | | | |
| **Total Savings/Expenditures** | | n/a | n/a | n/a | n/a | $ - | 0.0% |
| | | | | | | | |
| Total Households Weatherized [2] | | n/a | n/a | n/a | n/a | | |
| | | | | | | | |
| **CSD MF Tenant Units Treated** | | | **Total** | | | | |
| | | | - | | | | |
| | | | - | | | | |

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

[1] Envelope and Air Sealing Measures may include outlet cover plate gaskets, attic access weatherization, weatherstripping - door, caulking and minor home repairs. Minor home repairs predominantly are door jamb repair / replacement, door repair, and window putty.

[2] Weatherization may consist of attic insulation, attic access weatherization, weatherstripping - door, caulking, & minor home repairs.

[3] All savings are calculated based on the following sources:
DNV/GL Impact Evaluation Program Years 2015-2017 Impact II

**Energy Savings Assistance Program Table 2B - Common Area Measures**
**Pacific Gas and Electric Company**
**Through August 31, 2020**

| | Table 2B ESA Program - Multifamily Common Area Measures[5] | | | | | | |
|---|---|---|---|---|---|---|---|
| | | Year-To-Date Completed & Expensed Installation | | | | | |
| **ESA CAM Measures[1,6]** | **Units (of Measure such as "each")** | **Quantity Installed** | **kWh (Annual)** | **kW (Annual)** | **Therms (Annual)** | **Expenses ($)** | **% of Expenditure** |
| **Appliances** | | | | | | | |
| CAM - Commercial Clothes Washer | Each | | | | | | |
| CAM - Refrigerators | Each | | | | | | |
| | - | | | | | | |
| **Domestic Hot Water** | | | | | | | |
| CAM - Non-Condensing Domestic Hot Water Boiler | Each | | | | | | |
| CAM - Condensing Domestic Hot Water Boiler | Each | 3 | - | - | 25.23 | $ 15,950 | 0.59% |
| CAM - Storage Water Heater | Each | 1 | - | - | 3,993.56 | $ 75,343 | |
| CAM - Instantaneous Tankless Water Heater | Each | 4 | - | -0.06 | 1.02 | 22108.19 | |
| CAM - Heat Pump Water Heater | Each | | | | | | |
| CAM - Demand Control DHW Recirculation Pump - Electric | Each | | | | | | |
| CAM - Demand Control DHW Recirculation Pump - Gas | Each | | | | | | |
| CAM - Variable Speed Pump | Each | | | | | | |
| CAM - Low-flow Faucet Aerator - Electric | Each | | | | | | |
| CAM - Low-flow Faucet Aerator - Gas | Each | | | | | | |
| CAM - Low-flow Showerhead - Electric | Each | | | | | | |
| CAM - Low-flow Showerhead - Gas | Each | | | | | | |
| | - | | | | | | |
| **Envelope** | | | | | | | |
| CAM - Windows - Electric | Sq Ft | | | | | | |
| CAM - Windows - Gas | Sq Ft | | | | | | |
| CAM - Reflective Window Film - Electric | Sq Ft | | | | | | |
| CAM - Reflective Window Film - Gas | Sq Ft | | | | | | |
| CAM - Attic Insulation - Electric | Sq Ft | 2,380 | 190.4 | 0.048 | - | $ 1,750 | 0.06% |
| CAM - Attic Insulation - Gas | Sq Ft | | | | | | |
| CAM - Blow-In Wall Insulation - Electric | Sq Ft | | | | | | |
| CAM - Blow-In Wall Insulation - Gas | Sq Ft | | | | | | |
| | | | | | | | |
| **HVAC** | | | | | | | |
| CAM - PTAC - Gas | Each | | | | | | |
| CAM - PTAC - Electric | Each | | | | | | |
| CAM - PTHP | Each | | | | | | |
| CAM - Air Conditioners Split System - Electric | Each | | | | | | |
| CAM - Air Conditioners Split System - Gas | Each | | | | | | |
| CAM - Heat Pump Split System | Each | | | | | | |
| CAM - Packaged Air Conditioner | Each | | | | | | |
| CAM - Non-Condensing Space Heating Boiler | Each | 1 | - | - | 474.60 | $ 58,020 | 2.13% |
| CAM - Condensing Space Heating Boiler | Each | 3 | - | - | 25.23 | $ 15,950 | 0.59% |
| CAM - Central Natural Gas Furnace | Each | | | | | | |
| CAM - Smart Thermostat | Each | 3 | 148 | | 27.09 | $ 711 | 0.03% |
| | | | | | | | |
| | | | | | | | |
| **Lighting** | | | | | | | |
| CAM - Wall or Ceiling Mounted Occupancy Sensor | Each | 18 | 1,345 | 0.101 | -23.27 | $ 3,974 | 0.15% |
| CAM - LED PAR Lamps | Each | 34 | 17,629 | - | - | $ 5,668 | 0.21% |
| CAM - LED Candelabra Lamps | Each | | | | | | |
| CAM - LED Globe Lamps | Each | | | | | | |
| CAM - LED A Lamps | Each | 19 | 4,546 | 0.052 | -78.64 | $ 342 | 0.01% |
| CAM - LED BR-R Lamps | Each | | | | | | |
| CAM - Plug-in LED lamps | Each | 593 | 14,683 | 0.033 | -49.97 | $ 13,999 | 0.51% |
| CAM - LED T8 Lamp - Interior | Each | 116 | 8,618 | 0.098 | -149.10 | $ 2,229 | 0.08% |
| CAM - LED T8 Lamp - Exterior | Each | 432 | 15,496 | 0 | 0 | $ 6,494 | 0.24% |
| CAM - LED Recessed Troffers and Retrofit Kits | Each | | | | | | |
| CAM - LED Linear Ambient Fixtures | Each | 50 | 13,819 | 0.157 | -478.13 | $ 21,709 | 0.80% |
| CAM - LED Ceiling, Vanity, or Sconce Fixtures | Each | | | | | | |
| CAM - LED Recessed Downlight Retrofit Kits | Each | | | | | | |
| CAM - LED Pendant, Track or Accent Fixtures | Each | 3 | 133 | 0.002 | -2.31 | $ 128 | 0.00% |
| CAM - LED Parking Garage Fixtures | Each | 18 | 1,723 | 0.659 | - | $ 859 | 0.03% |
| CAM - LED Exterior Wall or Pole Mounted Fixture | Each | 93 | 50,165 | 0 | 0 | $ 29,750 | 1.09% |
| CAM - LED Exit Sign | | | | | | | |
| | | | | | | | |
| **Miscellaneous** | | | | | | | |
| CAM - Smart Power Strip | Each | | | | | | |
| CAM - Variable Speed Swimming Pool Pump | Each | 1 | 8,099 | 0.769 | 0 | $ 2,425 | 0.09% |
| | | | | | | | |
| **Ancillary Services** | | | | | | | |
| Audit[4] | | | | | | | |
| | | | | | | | |
| **Total** | | - | 136,595 | 1.86 | 3,765 | $ 277,409 | |

| **Multifamily Properties Treated** | **Number** |
|---|---|
| **Total Number of Multifamily Properties Treated[2]** | 4 |
| **Subtotal of Master-metered Multifamily Properties Treated** | 4 |
| **Total Number of Multifamily Tenant Units w/in Properties Treated[3]** | - |

| | Year to Date Expenses | | | |
|---|---|---|---|---|
| **ESA Program - Multifamily Common Area** | **Electric** | **Gas** | **Total** | |
| **Administration** | 176,918 | 77,640 | 254,559 | |
| **Direct Implementation (Non-Incentive)** | 1,723,880 | 756,523 | 2,480,402 | |
| **Direct Implementation** | -10425 | -4575 | -15000 | *<<Includes measures costs* |
| | | | | |
| **TOTAL MF CAM COSTS** | $ 1,890,373 | $ 829,588 | $ 2,719,961 | |

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

Standard Notes 1 - 6 (do not delete)

1. Measures are customized by each IOU, see 'Table 2B-1, Eligible Measures List'. Measures list may change based on available information on both costs and benefits and may vary across climate zones. Each IOU should fill out Table 2B as it pertains to their program. Table 2B-1 Column A should match Table 2B Column A for eligible (not canceled) measures.

2. Multifamily properties are sites with at least five (5) or more dwelling units. The properties may have multiple buildings.

3. Multifamily tenant units are the number of dwelling units located within properties treated. This number does not represent the same number of dwellings treated as captured in table 2A.

4. Audit costs may be covered by other programs or projects may utilize previous audits. Not all participants will have an audit cost associated with their project.

5. Applicable to Deed-Restricted, government and non-profit owned multi-family buildings described in D.16-11-022, modified by D.17-12-009, where 65% of tenants are income eligible based (at or below 200% of the Federal Poverty Guidelines).

6. Commissioning costs, as allowable per the Decision, are included in measures total cost unless otherwise noted.

**Energy Savings Assistance CAM Program Table 2B-1 - Eligible Common Area Measures List**
**Pacific Gas and Electric Company**
**Through August 31, 2020**

| Common Area Measures Category and Eligible Measures Title [1] | Effective Date | End Date[2] | Eligible Climate Zones [3] |
|---|---|---|---|
| **Appliances** | - | - | - |
| CAM - Commercial Clothes Washer | 1/1/2020 | | All |
| CAM - Refrigerators | 1/1/2020 | | All |
| **Domestic Hot Water** | - | - | - |
| CAM - Non-Condensing Domestic Hot Water Boiler | 1/1/2020 | | All |
| CAM - Condensing Domestic Hot Water Boiler | 1/1/2020 | | All |
| CAM - Storage Water Heater | 1/1/2020 | | All |
| CAM - Instantaneous Tankless Water Heater | 1/1/2020 | | All |
| CAM - Heat Pump Water Heater | 1/1/2020 | | All |
| CAM - Demand Control DHW Recirculation Pump - Electric | 1/1/2020 | | All |
| CAM - Demand Control DHW Recirculation Pump - Gas | 1/1/2020 | | All |
| CAM - Variable Speed Pump | 1/1/2020 | | All |
| CAM - Low-flow Faucet Aerator - Electric | 1/1/2020 | | All |
| CAM - Low-flow Faucet Aerator - Gas | 1/1/2020 | | All |
| CAM - Low-flow Showerhead - Electric | 1/1/2020 | | All |
| CAM - Low-flow Showerhead - Gas | 1/1/2020 | | All |
| **Envelope** | - | - | - |
| CAM - Windows - Electric | 1/1/2020 | | All |
| CAM - Windows - Gas | 1/1/2020 | | All |
| CAM - Reflective Window Film - Electric | 1/1/2020 | | All |
| CAM - Reflective Window Film - Gas | 1/1/2020 | | All |
| CAM - Attic Insulation - Electric | 1/1/2020 | | All |
| CAM - Attic Insulation - Gas | 1/1/2020 | | All |
| CAM - Blow-In Wall Insulation - Electric | 1/1/2020 | | All |
| CAM - Blow-In Wall Insulation - Gas | 1/1/2020 | | All |
| **HVAC** | - | - | - |
| CAM - PTAC - Gas | 1/1/2020 | | All |
| CAM - PTAC - Electric | 1/1/2020 | | All |
| CAM - PTHP | 1/1/2020 | | All |
| CAM - Air Conditioners Split System - Electric | 1/1/2020 | | All |
| CAM - Air Conditioners Split System - Gas | 1/1/2020 | | All |
| CAM - Heat Pump Split System | 1/1/2020 | | All |
| CAM - Packaged Air Conditioner | 1/1/2020 | | All |
| CAM - Non-Condensing Space Heating Boiler | 1/1/2020 | | All |
| CAM - Condensing Space Heating Boiler | 1/1/2020 | | All |
| CAM - Central Natural Gas Furnace | 1/1/2020 | | All |
| CAM - Smart Thermostat - Electric | 1/1/2020 | | All |
| **Lighting** | - | - | - |
| CAM - Wall or Ceiling Mounted Occupancy Sensor | 1/1/2020 | | All |
| CAM - LED PAR Lamps | 1/1/2020 | | All |
| CAM - LED Candelabra Lamps | 1/1/2020 | | All |
| CAM - LED Globe Lamps | 1/1/2020 | | All |
| CAM - LED A Lamps | 1/1/2020 | | All |
| CAM - LED BR-R Lamps | 1/1/2020 | | All |
| CAM - LED T-8 Lamps | 1/1/2020 | | All |
| CAM - LED Recessed Troffers and Retrofit Kits | 1/1/2020 | | All |
| CAM - LED Linear Ambient Fixtures | 1/1/2020 | | All |
| CAM - LED Ceiling, Vanity, or Sconce Fixtures | 1/1/2020 | | All |
| CAM - LED Recessed Downlight Retrofit Kits | 1/1/2020 | | All |
| CAM - LED Pendant, Track or Accent Fixtures | 1/1/2020 | | All |
| CAM - LED Parking Garage Fixtures | 1/1/2020 | | All |
| CAM - LED Exterior Wall or Pole Mounted Fixture | 1/1/2020 | | All |
| CAM - LED Exit Sign | 1/1/2020 | | All |
| **Miscellaneous** | - | - | - |
| CAM - Smart Power Strip | 1/1/2020 | | All |
| CAM - Variable Speed Pump | 1/1/2020 | | All |

Standard Notes (do not delete)

1. Measures list may change based on available information on both costs and benefits (including energy benefits as well as non-energy benefits) and may vary across climate zones. This is not a list of installed measures, it is a list of eligible measures.

**Table 2B-1 Column A should match Table 2B Column A for eligible (not canceled) measures.**

2. Only complete if measure is canceled or discontinued
3. Defined as CEC California Building Climate Zones https://www.energy.ca.gov/maps/renewable/building_climate_zones.html

| | A | B |
|---|---|---|
| 1 | **Energy Savings Assistance Program Tables 3A-C - Energy Savings and Average Bill Savings per Treated Home/Common Area** | |
| 2 | **Pacific Gas and Electric Company** | |
| 3 | **Through August 31, 2020** | |
| 4 | | |
| 5 | **Table 3A-1, ESA Program** | |
| 6 | Annual kWh Savings | 22,036,997 |
| 7 | Annual Therm Savings | (55,349) |
| 8 | Lifecycle kWh Savings | 341,118,919 |
| 9 | Lifecycle Therm Savings | (2,573,126) |
| 10 | Current kWh Rate | $ 0.1253 |
| 11 | Current Therm Rate | $ 1.0934 |
| 12 | Average 1st Year Bill Savings / Treated households | $55.04 |
| 13 | Average Lifecycle Bill Savings / Treated Household | $603.94 |
| 14 | | |
| 15 | | |
| 16 | **Table 3A-2, ESA Program - CSD Leveraging** | |
| 17 | Annual kWh Savings | - |
| 18 | Annual Therm Savings | - |
| 19 | Lifecycle kWh Savings | - |
| 20 | Lifecycle Therm Savings | - |
| 21 | Current kWh Rate | $ - |
| 22 | Current Therm Rate | $ - |
| 23 | Average 1st Year Bill Savings / Treated Households | $ - |
| 24 | Average Lifecycle Bill Savings / Treated Household | $ - |
| 25 | | |
| 26 | | |
| 27 | **Table 3A-3, Summary - ESA Program/CSD Leveraging** [1] | |
| 28 | Annual kWh Savings | 22,036,997 |
| 29 | Annual Therm Savings | (55,349) |
| 30 | Lifecycle kWh Savings | 341,118,919 |
| 31 | Lifecycle Therm Savings | (2,573,126) |
| 32 | Current kWh Rate | $ 0.13 |
| 33 | Current Therm Rate | $ 1.09 |
| 34 | Average 1st Year Bill Savings / Treated Households | $ 55.04 |
| 35 | Average Lifecycle Bill Savings / Treated Households | $ 603.94 |
| 36 | [1] Summary is the sum of ESA Program + CSD Leveraging | |
| 37 | | |
| 38 | | |
| 39 | **Table 3B, ESA Program - Multifamily Common Area** | |
| 40 | Annual kWh Savings | - |
| 41 | Annual Therm Savings | - |
| 42 | Lifecycle kWh Savings | - |
| 43 | Lifecycle Therm Savings | - |
| 44 | Current kWh Rate | $ - |
| 45 | Current Therm Rate | $ - |
| 46 | Average 1st Year Bill Savings / Treated Property | $ - |
| 47 | Average Lifecycle Bill Savings / Treated Property | $ - |

| | A | B | C | D | E | F | G |
|---|---|---|---|---|---|---|---|
| 1 | **Energy Savings Assistance Program Table 4 - Homes/Buildings Treated** | | | | | | |
| 2 | **Pacific Gas and Electric Company** | | | | | | |
| 3 | **Through August 31, 2020** | | | | | | |
| 4 | | | | | | | |
| 5 | **Table 4A-1, ESA Program** | | | | | | |
| 6 | | **Eligible Households** | | | **Households Treated YTD** | | |
| 7 | **County** | **Rural [1]** | **Urban** | **Total** | **Rural** | **Urban** | **Total** |
| 8 | ALAMEDA | 3 | 138,908 | 138,911 | - | 4,466 | 4,466 |
| 9 | ALPINE | 177 | - | 177 | - | - | - |
| 10 | AMADOR | 5,423 | 1 | 5,424 | 141 | - | 141 |
| 11 | BUTTE | 12,577 | 21,307 | 33,884 | 360 | 572 | 932 |
| 12 | CALAVERAS | 8,282 | 24 | 8,306 | 212 | - | 212 |
| 13 | COLUSA | 2,764 | 11 | 2,775 | 139 | - | 139 |
| 14 | CONTRA COSTA | 10 | 87,965 | 87,975 | - | 3,243 | 3,243 |
| 15 | EL DORADO | 6,005 | 6,890 | 12,895 | 250 | 134 | 384 |
| 16 | FRESNO | 277 | 139,325 | 139,602 | - | 5,952 | 5,952 |
| 17 | GLENN | 4,935 | - | 4,935 | 122 | - | 122 |
| 18 | HUMBOLDT | 23,394 | - | 23,394 | 76 | - | 76 |
| 19 | KERN | 58,779 | 42,032 | 100,811 | 3,368 | 2,020 | 5,388 |
| 20 | KINGS | 7,242 | 81 | 7,323 | 298 | - | 298 |
| 21 | LAKE | 14,122 | 1 | 14,123 | 215 | - | 215 |
| 22 | LASSEN | 266 | - | 266 | - | - | - |
| 23 | MADERA | 5,496 | 13,468 | 18,964 | 182 | 928 | 1,110 |
| 24 | MARIN | - | 18,382 | 18,382 | 1 | 342 | 343 |
| 25 | MARIPOSA | 3,464 | 25 | 3,489 | 100 | - | 100 |
| 26 | MENDOCINO | 14,094 | 24 | 14,118 | 98 | - | 98 |
| 27 | MERCED | 19,580 | 17,227 | 36,807 | 938 | 1,260 | 2,198 |
| 28 | MONTEREY | 5,292 | 38,990 | 44,282 | 317 | 1,202 | 1,519 |
| 29 | NAPA | - | 12,661 | 12,661 | - | 197 | 197 |
| 30 | NEVADA | 11,806 | 12 | 11,818 | 253 | - | 253 |
| 31 | PLACER | 10,742 | 19,166 | 29,908 | 263 | 503 | 766 |
| 32 | PLUMAS | 2,523 | 43 | 2,566 | 10 | - | 10 |
| 33 | SACRAMENTO | - | 151,534 | 151,534 | 3 | 1,639 | 1,642 |
| 34 | SAN BENITO | 4,121 | 145 | 4,266 | 113 | - | 113 |
| 35 | SAN BERNARDINO | 335 | 48 | 383 | - | - | - |
| 36 | SAN FRANCISCO | - | 100,494 | 100,494 | - | 1,941 | 1,941 |
| 37 | SAN JOAQUIN | 8,849 | 78,750 | 87,599 | 83 | 2,106 | 2,189 |
| 38 | SAN LUIS OBISPO | 18,092 | 11,682 | 29,774 | 355 | 175 | 530 |
| 39 | SAN MATEO | - | 48,668 | 48,668 | - | 209 | 209 |
| 40 | SANTA BARBARA | 1,386 | 14,479 | 15,865 | 3 | 917 | 920 |
| 41 | SANTA CLARA | 2,768 | 115,680 | 118,448 | 92 | 5,488 | 5,580 |
| 42 | SANTA CRUZ | 5 | 26,022 | 26,027 | - | 486 | 486 |
| 43 | SHASTA | 11,328 | 12,330 | 23,658 | 249 | 470 | 719 |
| 44 | SIERRA | 452 | 3 | 455 | - | - | - |
| 45 | SISKIYOU | 15 | - | 15 | - | - | - |
| 46 | SOLANO | - | 33,042 | 33,042 | - | 1,779 | 1,779 |
| 47 | SONOMA | 2,533 | 47,239 | 49,772 | 39 | 974 | 1,013 |
| 48 | STANISLAUS | 27,983 | 33,543 | 61,526 | 533 | 638 | 1,171 |
| 49 | SUTTER | - | 13,404 | 13,404 | 1 | 450 | 451 |
| 50 | TEHAMA | 11,837 | 11 | 11,848 | 603 | - | 603 |
| 51 | TRINITY | 713 | - | 713 | 1 | - | 1 |
| 52 | TULARE | 8,369 | 785 | 9,154 | 580 | - | 580 |
| 53 | TUOLUMNE | 9,569 | - | 9,569 | 127 | - | 127 |
| 54 | YOLO | 1 | 28,164 | 28,165 | 2 | 577 | 579 |
| 55 | YUBA | 124 | 10,898 | 11,022 | - | 282 | 282 |
| 56 | **Total** | **325,733** | **1,283,464** | **1,609,197** | **10,127** | **38,950** | **49,077** |
| 57 | | | | | | | |
| 58 | | | | | | | |
| 59 | **Table 4B, ESA Program - CSD Leveraging** | | | | | | |
| 60 | | | | | **Households Treated YTD** | | |
| 61 | **County** | | | | **Rural** | **Urban** | **Total** |
| 62 | | | | | | | **0** |
| 63 | | | | | | | **0** |
| 64 | **Total** | | | | **0** | **0** | **0** |
| 65 | | | | | | | |
| 66 | | | | | | | |
| 67 | **Table 4C, ESA Program - Multifamily Common Area** | | | | | | |
| 68 | | | | | **Properties Treated YTD** | | |
| 69 | **County** | | | | **Rural** | **Urban** | **Total** |
| 70 | | | | | | | **0** |
| 71 | | | | | | | **0** |
| 72 | **Total** | | | | **0** | **0** | **0** |
| 73 | | | | | | | |
| 74 | [1] For IOU low income-related and Energy Efficiency reporting and analysis, the Goldsmith definition is applied. | | | | | | |
| 75 | **Note:** Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments. | | | | | | |

**Energy Savings Assistance Program Table 4A-2 - Homes Unwilling / Unable to Participate**
**Pacific Gas and Electric Company**
**Through August 31, 2020**

| ESA Program | Reason Provided | | | | | | |
|---|---|---|---|---|---|---|---|
| County | Customer Unwilling/Declined Program Measures | Customer Unavailable - Scheduling Conflicts | Hazardous Environment (unsafe/unclean) | Landlord Refused to Authorize Participation | Household Exceeds Allowable Limits | Unable to Provide Required Documentation | Other Infeasible/ Ineligible |
| Alameda | 192 | 3,101 | - | 152 | 68 | 189 | 100 |
| Alpine | - | - | - | - | - | - | - |
| Amador | 7 | 53 | - | 6 | - | 3 | 2 |
| Butte | 45 | 736 | 4 | 48 | 26 | 1 | 62 |
| Calaveras | 5 | 54 | - | - | - | 6 | 1 |
| Colusa | 7 | 98 | 1 | 8 | 9 | - | 9 |
| Contra Costa | 88 | 2,012 | - | 363 | 97 | 195 | 139 |
| El Dorado | 26 | 151 | - | 5 | 9 | 16 | 33 |
| Fresno | 201 | 640 | 16 | 143 | 56 | 46 | 301 |
| Glenn | 11 | 80 | - | 5 | 4 | - | 23 |
| Humboldt | 38 | 93 | - | 1 | 7 | - | 12 |
| Kern | 69 | 574 | 192 | 99 | 27 | 4 | 242 |
| Kings | 30 | 29 | - | - | 3 | 4 | 3 |
| Lake | 29 | 492 | - | 9 | 2 | 1 | 8 |
| Lassen | - | 7 | - | - | - | - | - |
| Madera | 17 | 107 | 2 | 9 | 6 | - | 70 |
| Marin | 3 | 422 | - | 19 | 5 | - | 4 |
| Mariposa | 7 | 5 | 1 | 1 | 3 | - | 6 |
| Mendocino | 15 | 378 | - | 8 | 3 | 1 | 5 |
| Merced | 100 | 444 | 5 | 113 | 27 | 3 | 125 |
| Monterey | 83 | 322 | 7 | 93 | 12 | 3 | 47 |
| Napa | 13 | 224 | - | 60 | 5 | 19 | 6 |
| Nevada | 8 | 238 | - | 9 | 2 | 3 | - |
| Placer | 26 | 384 | - | 49 | 16 | 26 | 36 |
| Plumas | 1 | 41 | 1 | - | - | - | 1 |
| Sacramento | 534 | 1,406 | 1 | 330 | 37 | 30 | 86 |
| San Benito | 16 | 78 | 7 | 14 | 5 | - | 16 |
| San Bernardino | - | 1 | - | - | - | - | - |
| San Francisco | 57 | 792 | - | 48 | 17 | 22 | 28 |
| San Joaquin | 191 | 1,161 | 117 | 442 | 79 | 10 | 140 |
| San Luis Obispo | 31 | 125 | 1 | 11 | 8 | - | 30 |
| San Mateo | 2 | 667 | - | 63 | 11 | - | 7 |
| Santa Barbara | 30 | 118 | 2 | 6 | 8 | - | 31 |
| Santa Clara | 13 | 1,238 | 2 | 106 | 31 | 18 | 29 |
| Santa Cruz | 1 | 118 | - | 4 | 3 | - | 3 |
| Shasta | 40 | 450 | 19 | 25 | 43 | 4 | 61 |
| Sierra | - | 3 | - | - | - | - | - |
| Siskiyou | - | - | - | - | - | - | - |
| Solano | 48 | 314 | 3 | 234 | 44 | 103 | 51 |
| Sonoma | 43 | 93 | - | 8 | 15 | 45 | 20 |
| Stanislaus | 94 | 575 | 3 | 165 | 28 | 3 | 47 |
| Sutter | 20 | 342 | - | 7 | 16 | - | 22 |
| Tehama | 37 | 154 | 4 | 34 | 14 | 2 | 30 |
| Trinity | - | - | - | - | - | - | - |
| Tulare | 6 | 23 | - | - | - | 2 | 19 |
| Tuolumne | 12 | 14 | 1 | 1 | 1 | - | 2 |
| Yolo | 55 | 328 | 1 | 148 | 13 | - | 38 |
| Yuba | 12 | 306 | 2 | 1 | 10 | - | 17 |
| **Total** | **2,263** | **18,991** | **392** | **2,847** | **770** | **759** | **1,912** |

**Note:** Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

**Energy Savings Assistance Program Table 5 - Energy Savings Assistance Program Customer Summary**
**Pacific Gas and Electric Company**
**Through August 31, 2020**

**Table 5A, ESA Program**

| | Gas & Electric | | | | Gas Only | | | | Electric Only | | | | Total | | | | | |
|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|
| | # of Household Treated by Month | (Annual) | | | # of Household Treated by Month | (Annual) | | | # of Household Treated by Month | (Annual) | | | # of Household Treated by Month | (Household Count) | | (Annual) | | |
| Month | | Therm | kWh | kW | | Therm | kWh | kW | | Therm | kWh | kW | | # of First-Tourch | # of Re-treatment | Therm | kWh | kW |
| January | 6,352 | (13,609) | 4,458,488 | 563 | 564 | 8,939 | 12,603 | 2 | 1,278 | (16,815) | 1,020,835 | 133 | 8,194 | 2,853 | 5,341 | (21,485) | 5,491,927 | 698 |
| February | 6,207 | (15,289) | 3,199,030 | 397 | 613 | 6,193 | 22,410 | 4 | 1,480 | (17,598) | 1,032,513 | 131 | 8,300 | 3,369 | 4,931 | (26,694) | 4,253,954 | 532 |
| March | 7,244 | 24,988 | 3,510,403 | 475 | 703 | 10,594 | 34,388 | 6 | 1,686 | (19,245) | 1,075,326 | 140 | 9,633 | 3,131 | 6,502 | 16,337 | 4,620,117 | 621 |
| April | 6,885 | (18,763) | 6,651,824 | 827 | 318 | 10,372 | 5,129 | 1 | 1,136 | (13,026) | 872,521 | 116 | 8,339 | 3,103 | 5,236 | (21,416) | 7,529,474 | 944 |
| May | 470 | (2,362) | 134,144 | 17 | 30 | 318 | 442 | 0 | 23 | (46) | 6,924 | 1 | 523 | 195 | 328 | (2,090) | 141,510 | 18 |
| June | 1,211 | (2,348) | 1,189,584 | 152 | 228 | 3,634 | 11,280 | 2 | 426 | (7,913) | 439,408 | 57 | 1,865 | 548 | 1,317 | (6,627) | 1,640,273 | 210 |
| July | 4,407 | (349) | 3,228,037 | 403 | 584 | 7,783 | 21,386 | 4 | 1,248 | (19,711) | 1,042,413 | 134 | 6,239 | 1,255 | 4,984 | (12,277) | 4,291,835 | 541 |
| August | 4,299 | 2,738 | 3,151,028 | 400 | 602 | 8,418 | 22,444 | 4 | 1,083 | (16,507) | 882,009 | 113 | 5,984 | (2,179) | (3,805) | (5,351) | 4,055,482 | 517 |
| September | | | | | | | | | | | | | | | | | | |
| October | | | | | | | | | | | | | | | | | | |
| November | | | | | | | | | | | | | | | | | | |
| December | | | | | | | | | | | | | | | | | | |
| **YTD** | **37,075** | **(24,996)** | **25,522,538** | **3,233** | **3,642** | **56,252** | **130,084** | **23** | **8,360** | **(110,859)** | **6,371,949** | **825** | **49,077** | **12,275** | **24,834** | **(79,603)** | **32,024,571** | **4,081** |

YTD Total Energy Impacts for all fuel types should equal YTD energy impacts that are reported every month Table 2.
**Note:** Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

**Table 5B, ESA Program - CSD Leveraging**

| | Gas & Electric | | | | Gas Only | | | | Electric Only | | | | Total | | | |
|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|
| | # of Household Treated by Month | (Annual) | | | # of Household Treated by Month | (Annual) | | | # of Household Treated by Month | (Annual) | | | # of Household Treated by Month | (Annual) | | |
| Month | | Therm | kWh | kW | | Therm | kWh | kW | | Therm | kWh | kW | | Therm | kWh | kW |
| January | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - |
| February | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - |
| March | | | | | | | | | | | | | | | | |
| April | | | | | | | | | | | | | | | | |
| May | | | | | | | | | | | | | | | | |
| June | | | | | | | | | | | | | | | | |
| July | | | | | | | | | | | | | | | | |
| August | | | | | | | | | | | | | | | | |
| September | | | | | | | | | | | | | | | | |
| October | | | | | | | | | | | | | | | | |
| November | | | | | | | | | | | | | | | | |
| December | | | | | | | | | | | | | | | | |
| **YTD** | **-** | **-** | **-** | **-** | **-** | **-** | **-** | **-** | **-** | **-** | **-** | **-** | **-** | **-** | **-** | **0** |

YTD Total Energy Impacts for all fuel types should equal YTD energy impacts that are reported every month Table 2A.
**Note:** Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

**Table 5C, ESA Program - Multifamily Common Area**

| | Gas & Electric | | | | Gas Only | | | | Electric Only | | | | Total | | | |
|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|
| | # of Properties Treated by Month | (Annual) | | | # of Properties Treated by Month | (Annual) | | | # of Properties Treated by Month | (Annual) | | | # of Properties Treated by Month | (Annual) | | |
| Month | | Therm | kWh | kW | | Therm | kWh | kW | | Therm | kWh | kW | | Therm | kWh | kW |
| January | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - |
| February | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - |
| March | | | | | | | | | | | | | | | | |
| April | | | | | | | | | | | | | | | | |
| May | | | | | | | | | | | | | | | | |
| June | | | | | | | | | | | | | | | | |
| July | | | | | | | | | | | | | | | | |
| August | | | | | | | | | | | | | | | | |
| September | | | | | | | | | | | | | | | | |
| October | | | | | | | | | | | | | | | | |
| November | | | | | | | | | | | | | | | | |
| December | | | | | | | | | | | | | | | | |
| **YTD** | **-** | **-** | **-** | **-** | **-** | **-** | **-** | **-** | **-** | **-** | **-** | **-** | **-** | **-** | **-** | **0** |

YTD Total Energy Impacts for all fuel types should equal YTD energy impacts that are reported every month Table 2B.
**Note:** Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

| | A | B | C | D | E | F | G | H | I | J | K | L | M |
|---|---|---|---|---|---|---|---|---|---|---|---|---|---|
| 1 | **Energy Savings Assistance Program Table 6 - Expenditures for Pilots and Studies** | | | | | | | | | | | | |
| 2 | **Pacific Gas and Electric Company** | | | | | | | | | | | | |
| 3 | **Through August 31, 2020** | | | | | | | | | | | | |
| 4 | | **Authorized 2017-2020 Funding** | | | **Current Month Expenses** | | | **Expenses Since January 1, 2018** | | | **% of Budget Expensed** | | |
| 5 | | **Electric** | **Gas** | **Total** | **Electric** | **Gas** | **Total** | **Electric** | **Gas** | **Total** | **Electric** | **Gas** | **Total** |
| 6 | **Pilots** | | | | | | | | | | | | |
| 7 | Programmable Controllable Thermostat/ Smart Thermostat TOU [1] | $ 318,000 | $ - | $ 318,000 | $ - | $ - | $ - | $ 198,318 | $ - | $ 198,318 | 62% | 0% | 62% |
| 8 | Consumption Driven Weatherization Pilot [2] | $ 238,960 | $ 173,040 | $ 412,000 | $ - | $ - | $ - | $ 188,273 | $ 173,790 | $ 362,063 | 79% | 100% | 88% |
| 9 | | | | | | | | | | | | | |
| 10 | **Total Pilots** | **$556,960** | **$173,040** | **$730,000** | **$0** | **$0** | **$0** | **$386,590** | **$173,790** | **$560,381** | **69%** | **100%** | **77%** |
| 11 | | | | | | | | | | | | | |
| 12 | | | | | | | | | | | | | |
| 13 | **Studies** | | | | | | | | | | | | |
| 14 | Low Income Needs Assessment (LINA) Study [3] | $ 98,500 | $ 51,500 | $ 150,000 | $ - | $ - | $ - | $ 54,905 | $ 54,905 | $ 109,811 | 56% | 107% | 73% |
| 15 | Load Impact Evaluation Study [4] | $ 96,661 | $ 68,339 | $ 165,000 | $ 299 | $ 217 | $ 516 | $ 127,423 | $ 92,272 | $ 219,695 | 132% | 135% | 133% |
| 16 | Non Energy Benefits (NEB) Study [5] | $ 28,975 | $ 16,025 | $ 45,000 | $ 4,160 | $ 3,840 | $ 8,000 | $ 12,779 | $ 11,796 | $ 24,574 | 44% | 74% | 55% |
| 17 | 2017 Potential and Goals Study | $ 62,550 | $ 27,450 | $ 90,000 | $ - | $ - | $ - | $ - | $ - | $ - | 0% | 0% | 0% |
| 18 | Rapid Feedback Research and Analysis [6] | $ 130,375 | $ 69,625 | $ 200,000 | $ - | $ - | $ - | $ 10,061 | $ 7,285 | $ 17,346 | 8% | 10% | 9% |
| 19 | **Total Studies** | **$417,061** | **$232,939** | **$650,000** | **$4,459** | **$4,057** | **$8,516** | **$205,168** | **$166,258** | **$371,426** | **49%** | **71%** | **57%** |
| 20 | | | | | | | | | | | | | |
| 21 | [1] PG&E's Advice Letter 5242-E was approved on April 27, 2018 and authorized $290,000 for the PCT pilot. The evaluation portion of this pilot was co-funded by PG&E, SCE, and SDG&E. | | | | | | | | | | | | |
| 22 | [2] PG&E proposed the CDWx pilot in its 2015-2017 ESA Application, authorized in D.16-11-022, OP.144. In December 2017, PG&E requested and was granted an extension to implement this pilot so that CSD could be included in it. Pilot activities were completed in 2019. | | | | | | | | | | | | |
| 23 | [3] SCE is the contract manager of this co-funded statewide study, completed in 2019. | | | | | | | | | | | | |
| 24 | [4] SCG is the contract manager of this co-funded statewide study, completed in 2019. | | | | | | | | | | | | |
| 25 | [5] SDG&E is the contract manager of this co-funded statewide study, completed in 2019. | | | | | | | | | | | | |
| 26 | [6] Three projects were implemented using the Rapid Feedback Research and Analysis funding - "ESA Impact Evaluation - Savings Disaggregation", "Household Hardship Reduction Indicators", and "Non-Energy Benefits Study 2020". | | | | | | | | | | | | |
| 27 | | | | | | | | | | | | | |
| 28 | **Note:** Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments. | | | | | | | | | | | | |

**Energy Savings Assistance Program Table 7 - (Second Refrigerators, In-Home Education, MyEnergy/My Account Platform)**
**Pacific Gas and Electric Company**
**Through August 31, 2020**

| 7A - Households Receiving Second Refrigerators | | | |
|---|---|---|---|
| **Measures** | **Units** | **Received Refrigerator** | **Not eligible for Refrigerator due to Less than Six Occupants** |
| | | | |
| Second Refrigerators | Each | 109 | 60 |

| 7B - Households Receiving In- Home Energy Education Only | | |
|---|---|---|
| **Measures** | **Units** | **Households that Only Received Energy Education** |
| | | |
| In-Home Education | Home | 3,143 |

| 7C - Households for My Energy/My Account Platform | | |
|---|---|---|
| **Opt-Out** | **Already Enrolled** | **Opt-In** |
| | | |
| 61 | | 3579 |

**Energy Savings Assistance Program Table 8 - Contractor Advanced Funding and Repayment**
**Pacific Gas and Electric Company**
**Through August 31, 2020**

| | | | B-C | | | E x F | | | (B)-(cumulative H + cumulative I) |
|---|---|---|---|---|---|---|---|---|---|
| | Total Advanced Amount | Total Advance PPRS Credit Eligible [1] | Total Advance Not Eligible for PPRS Credit | Percentage for PPRS Credit Calculation [2] | Total Contractor Invoices each month[3] | Total PPRS Credit Earned each month[4] | PPRS Credits Applied each month [5] | Non PPRS Payments Applied each month[6] | Total Advances Outstanding |
| Aug-20 | | | | | | | | | |
| Sep-20 | | | | | | | | | |
| Oct-20 | | | | | | | | | |
| Nov-20 | | | | | | | | | |
| Dec-20 | | | | | | | | | |
| Jan-21 | | | | | | | | | |
| Feb-21 | | | | | | | | | |
| Mar-21 | | | | | | | | | |
| Apr-21 | | | | | | | | | |
| May-21 | | | | | | | | | |
| Jun-21 | | | | | | | | | |
| Jul-21 | | | | | | | | | |
| Aug-21 | | | | | | | | | |
| Sep-21 | | | | | | | | | |
| Oct-21 | | | | | | | | | |
| Nov-21 | | | | | | | | | |
| Dec-21 | | | | | | | | | |
| Total | | | | | $ - | $ - | $ - | $ - | |

[1] Contractor labor and labor-related costs. Post-Pandemic Return to Service (PPRS) credit **eligible**.
[2] 40% for PPRS credit calculation from Joint Tier 2 Advice Letter 5654-G filed on June 29, 2020
[3] For work performed during PPRS credit-earning period for contractors receiving advances. (Dates will vary by IOU based on start of PPRS credit earnings period.)
[4] Based on total monthly contractor invoices, up to maximum allowable for each contractor.
[5] Credits may be applied at a later date than earned depending on the contractor repayment schedule. This value should not exceed column **G**.
[6] Includes repayments processed for which PPRS credits were not applied.

Note: This table created pursuant to section 1.2.3 in Commission Resolution E-5074. This report covers the period from the issuance of advances until the last day of the month reported. Any required corrections/adjustments are reported herein and supersede results reported in prior months.

| | A | B | C | D | E | F | G | H | I | J | K | L | M |
|---|---|---|---|---|---|---|---|---|---|---|---|---|---|
| 1 | **CARE Table 1 - CARE Program Expenses** | | | | | | | | | | | | |
| 2 | **Pacific Gas and Electric Company** | | | | | | | | | | | | |
| 3 | **Through August 31, 2020** | | | | | | | | | | | | |
| 4 | | **Authorized Budget** | | | **Current Month Expenses** | | | **Year to Date Expenses** | | | **% of Budget Spent YTD** | | |
| 5 | **CARE Program:** | **Electric** | **Gas** | **Total** | **Electric** | **Gas** | **Total** | **Electric** | **Gas** | **Total** | **Electric** | **Gas** | **Total** |
| 6 | Outreach [6] | $ 7,702,612 | $ 1,925,653 | **$ 9,628,265** | $ 476,258 | $ 119,065 | **$ 595,323** | $ 5,072,867 | $ 1,268,217 | **$ 6,341,083** | 66% | 66% | 66% |
| 7 | Processing / Certification Re-certification [6] | $ 1,552,082 | $ 388,020 | **$ 1,940,102** | $ 56,992 | $ 14,248 | **$ 71,240** | $ 361,369 | $ 90,342 | **$ 451,711** | 23% | 23% | 23% |
| 8 | Post Enrollment Verification [6] | $ 1,318,726 | $ 329,681 | **$ 1,648,407** | $ 51,577 | $ 12,894 | **$ 64,472** | $ 440,349 | $ 110,087 | **$ 550,436** | 33% | 33% | 33% |
| 9 | IT Programming [6] | $ 1,470,000 | $ 367,500 | **$ 1,837,500** | $ 225,033 | $ 56,258 | **$ 281,291** | $ 1,321,623 | $ 330,406 | **$ 1,652,029** | 90% | 90% | 90% |
| 10 | Cooling Centers [7] | $ - | $ - | **$ -** | $ - | $ - | **$ -** | | | **$ -** | 0% | 0% | 0% |
| 11 | Pilots/CHANGES Program [1][6] | $ 420,000 | $ 105,000 | **$ 525,000** | $ 87,342 | $ 21,835 | **$ 109,177** | $ 314,383 | $ 78,596 | **$ 392,979** | 75% | 75% | 75% |
| 12 | Studies [2][6] | $ 127,741 | $ 31,935 | **$ 159,676** | $ 32,000 | $ 8,000 | **$ 40,000** | $ 68,988 | $ 17,247 | **$ 86,236** | 54% | 54% | 54% |
| 13 | Regulatory Compliance [6] | $ 850,014 | $ 212,503 | **$ 1,062,517** | $ 169,432 | $ 42,358 | **$ 211,790** | $ 382,525 | $ 95,631 | **$ 478,156** | 45% | 45% | 45% |
| 14 | General Administration [6] | $ 820,620 | $ 205,155 | **$ 1,025,775** | $ 11,409 | $ 2,852 | **$ 14,261** | $ 312,532 | $ 78,133 | **$ 390,664** | 38% | 38% | 38% |
| 15 | CPUC Energy Division | $ 102,400 | $ 25,600 | **$ 128,000** | $ 8,534 | $ 2,133 | **$ 10,667** | $ 108,815 | $ 27,204 | **$ 136,018** | 106% | 106% | 106% |
| 16 | | | | | | | | | | | | | |
| 17 | **SUBTOTAL MANAGEMENT COSTS [3]** | **$ 14,364,194** | **$ 3,591,049** | **$ 17,955,243** | **$ 1,118,577** | **$ 279,644** | **$ 1,398,221** | **$ 8,383,451** | **$ 2,095,863** | **$ 10,479,313** | **58%** | **58%** | **58%** |
| 18 | | | | | | | | | | | | | |
| 19 | CARE Rate Discount [4] | $ 479,294,393 | $ 119,823,598 | **$ 599,117,991** | $ 75,507,285 | $ 5,288,058 | **$ 80,795,342** | $419,377,167 | $ 85,990,344 | **$505,367,511** | 87% | 72% | 84% |
| 20 | | | | | | | | | | | | | |
| 21 | **TOTAL PROGRAM COSTS & CUSTOMER DISCOUNTS** | **$ 493,658,587** | **$ 123,414,647** | **$ 617,073,234** | **$ 76,625,861** | **$ 5,567,702** | **$ 82,193,563** | **$427,760,617** | **$ 88,086,207** | **$515,846,824** | **87%** | **71%** | **84%** |
| 22 | | | | | | | | | | | | | |
| 23 | Other CARE Rate Benefits | | | | | | | | | | | | |
| 24 | - DWR Bond Charge Exemption | | | | $ 4,018,399 | | $ 4,018,399 | $ 21,203,329 | | $ 21,203,329 | | | |
| 25 | - CARE PPP Exemption [5] | | | | $ 7,627,436 | $ 566,678 | $ 8,194,113 | $ 40,973,504 | $ 6,832,267 | $ 47,805,771 | | | |
| 26 | - California Solar Initiative Exemption | | | | $ (247,921) | | $ (247,921) | $ (1,391,643) | | $ (1,391,643) | | | |
| 27 | - kWh Surcharge Exemption | | | | | | | | | | | | |
| 28 | - Vehicle Grid Integration Exemption | | | | | | | | | | | | |
| 29 | Total Other CARE Rate Benefits | | | | **$ 11,397,914** | **$ 566,678** | **$ 11,964,592** | **$ 60,785,190** | **$ 6,832,267** | **$ 67,617,457** | | | |
| 30 | | | | | | | | | | | | | |
| 31 | Indirect Costs | | | | | | | | | | | | |
| 32 | | | | | | | | | | | | | |
| 33 | | | | | | | | | | | | | |

34 [1] Decision 15-12-047 transitioned from CHANGES pilot to CHANGES program and funding for the effort is captured herein.
35 [2] Reflects the Annual Eligibility Estimates prepared by Athens Research on behalf of the utilities. This efforts was formerly referenced in Measurement and Evaluation.
36 [3] Reflects the authorized funding per year in D.16-11-022 and D.17-12-009, and updated via PG&E Mid-Cycle Update Advice Letter 3990-G/5329-E, 3990-G-A/5329-E-A, 3990-G-B/5329-E-B.
37 [4] Per D.02-09-021, PG&E is authorized to recover the full value of the discount through the CARE two-way balancing account on an automatic pass-through basis.
38 [5] PPP Exemption - CARE customers are exempt from paying CARE program costs including PPP costs for CARE admin and the CARE surcharge.
39 [6] Employee benefits costs for 2020 will be added to CARE authorized budget once PG&E's 2020 GRC Decision approved. Actual employee benefit burden costs have been included in the program monthly and YTD expenses.
40 [7] CARE balancing account is no longer funded Cooling Centers program in 2020. As directed in D.16-11-022, as modified by D.17-02-033, PG&E incorporated the cooling center budget request for 2020-2022 into the 2020 GRC Proceeding.
41
42 **Note:** Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

**CARE Table 2 - Enrollment, Recertification, Attrition, & Penetration**
**Pacific Gas and Electric Company**
**Through August 31, 2020**

| | New Enrollment | | | | | | | | | | Recertification | | | | Attrition (Drop Offs) | | | | | Enrollment | | | | |
|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|
| | Automatic Enrollment | | | | Self-Certification (Income or Categorical) | | | | | | | | | | | | | | | | | | | |
| | Inter-Utility [1] | Intra-Utility [2] | Leveraging [3] | Combined (B+C+D) | Online | Paper | Phone | Capitation | Combined (F+G+H+I) | Total New Enrollment (E+J) | Scheduled | Non-Scheduled (Duplicates) | Automatic | Total Recertification (L+M+N) | No Response[4] | Failed PEV | Failed Recertification | Other[5] | Total Attrition (P+Q+R+S) | Gross (K+O) | Net Adjusted (K-T) | Total CARE Participants | Estimated CARE Eligible | Penetration Rate % (W/X) |
| **January** | 0 | 2,238 | 0 | 2,238 | 15,069 | 3,975 | 977 | 56 | 20,077 | 22,315 | 36,377 | 8,508 | 10,025 | 54,910 | n/a | 201 | 4,008 | 5,691 | 9,900 | 77,225 | 12,415 | 1,395,078 | 1,457,418 | 95.7% |
| **February** | 0 | 1,982 | 0 | 1,982 | 11,956 | 4,360 | 745 | 56 | 17,117 | 19,099 | 35,859 | 9,129 | 9,573 | 54,561 | n/a | 3,800 | 3,904 | 14,635 | 22,339 | 73,660 | -3,240 | 1,391,838 | 1,457,418 | 95.5% |
| **March** | 0 | 2,016 | 0 | 2,016 | 19,681 | 4,654 | 950 | 61 | 25,346 | 27,362 | 28,165 | 18,918 | 10,089 | 57,172 | n/a | 318 | 116 | 1,864 | 2,298 | 84,534 | 25,064 | 1,416,902 | 1,457,418 | 97.2% |
| **April** | 0 | 2,134 | 0 | 2,134 | 51,531 | 9,745 | 1,258 | 48 | 62,582 | 64,716 | 211 | 32,620 | 10,653 | 43,484 | n/a | 0 | 0 | 14,584 | 14,584 | 108,200 | 50,132 | 1,467,034 | 1,457,418 | 100.7% |
| **May** | 0 | 662 | 0 | 662 | 23,964 | 5,433 | 822 | 32 | 30,251 | 30,913 | 333 | 18,310 | 6,488 | 25,131 | n/a | 0 | 0 | 9,634 | 9,634 | 56,044 | 21,279 | 1,488,313 | 1,457,418 | 102.1% |
| **June** | 0 | 480 | 0 | 480 | 22,294 | 6,911 | 818 | 15 | 30,038 | 30,518 | 154 | 12,580 | 5,803 | 18,537 | n/a | 0 | 0 | 9,065 | 9,065 | 49,055 | 21,453 | 1,509,766 | 1,457,418 | 103.6% |
| **July** | 0 | 1,216 | 0 | 1,216 | 19,099 | 9,418 | 820 | 26 | 29,363 | 30,579 | 15 | 12,083 | 7,292 | 19,390 | n/a | 0 | 0 | 8,878 | 8,878 | 49,969 | 21,701 | 1,531,467 | 1,457,418 | 105.1% |
| **August** | 0 | 1,585 | 0 | 1,585 | 18,185 | 7,070 | 841 | 23 | 26,119 | 27,704 | 8 | 11,072 | 7,261 | 18,341 | n/a | 0 | 0 | 10,224 | 10,224 | 46,045 | 17,480 | 1,548,947 | 1,457,418 | 106.3% |
| **September** | | | | | | | | | | | | | | | | | | | | | | | | |
| **October** | | | | | | | | | | | | | | | | | | | | | | | | |
| **November** | | | | | | | | | | | | | | | | | | | | | | | | |
| **December** | | | | | | | | | | | | | | | | | | | | | | | | |
| **YTD Total** | **0** | **12,313** | **0** | **12,313** | **181,779** | **51,566** | **7,231** | **317** | **240,893** | **253,206** | **101,122** | **123,220** | **67,184** | **291,526** | **0** | **4,319** | **8,028** | **74,575** | **86,922** | **544,732** | **166,284** | **1,548,947** | **1,457,418** | **106.3%** |

[1] Enrollments via data sharing between the IOUs.
[2] Enrollments via data sharing between departments and/or programs within the utility.
[3] Enrollments via data sharing with programs outside the IOU that serve low-income customers.
[4] PG&E counts attrition due to no response in the Failed PEV and Failed Recertification columns, respectively.
[5] Includes customers who closed their accounts, requested to be removed, or were otherwise ineligible for the program.

**Note:** Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

## CARE Table 3A - Post-Enrollment Verification Results (Model)
## Pacific Gas and Electric Company
## Through August 31, 2020

| Month | Total CARE Households Enrolled | Households Requested to Verify | % of CARE Enrolled Requested to Verify Total | CARE Households De-enrolled (Due to no response) | CARE Households De-enrolled (Verified as Ineligible)[1] | Total Households De-enrolled[2] | % De-enrolled through Post Enrollment Verification | % of Total CARE Households De-enrolled |
|---|---|---|---|---|---|---|---|---|
| January | 1,395,078 | 0 | 0.00% | | | | | |
| February | 1,391,838 | 0 | 0.00% | | | | | |
| March | 1,416,902 | 0 | 0.00% | | | | | |
| April | 1,467,034 | 0 | 0.00% | | | | | |
| May | 1,488,313 | 0 | 0.00% | | | | | |
| June | 1,509,766 | 0 | 0.00% | | | | | |
| July | 1,531,467 | 0 | 0.00% | | | | | |
| August | 1,548,947 | 0 | 0.00% | | | | | |
| September | | | | | | | | |
| October | | | | | | | | |
| November | | | | | | | | |
| December | | | | | | | | |
| **YTD Total** | **1,548,947** | **0** | **0.00%** | **0** | **0** | **0** | **0.00%** | **0.00%** |

[1] Includes customers verified as over income or who requested to be de-enrolled.
[2] Verification results are tied to the month initiated. Therefore, verification results may be pending due to the time permitted for a participant to respond.
**Note:** CARE PEV is on hold due to the Emergency Consumer Protection Plan related to COVID-19.
**Note:** Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

## CARE Table 3B Post-Enrollment Verification Results (Electric-Only High Usage)
## Pacific Gas and Electric Company
## Through August 31, 2020

| Month | Total CARE Households Enrolled | Households Requested to Verify [1] | % of CARE Enrolled Requested to Verify Total | CARE Households De-enrolled (Due to no response) | CARE Households De-enrolled (Verified as Ineligible) [2] | Total Households De-enrolled [3] | % De-enrolled through HUV Post Enrollment Verification | % of Total CARE Households De-enrolled |
|---|---|---|---|---|---|---|---|---|
| January | 1,395,078 | 0 | 0.00% | | | | | |
| February | 1,391,838 | 0 | 0.00% | | | | | |
| March | 1,416,902 | 0 | 0.00% | | | | | |
| April | 1,467,034 | 0 | 0.00% | | | | | |
| May | 1,488,313 | 0 | 0.00% | | | | | |
| June | 1,509,766 | 0 | 0.00% | | | | | |
| July | 1,531,467 | 0 | 0.00% | | | | | |
| August | 1,548,947 | 0 | 0.00% | | | | | |
| September | | | | | | | | |
| October | | | | | | | | |
| November | | | | | | | | |
| December | | | | | | | | |
| **YTD Total** | **1,548,947** | **0** | **0.00%** | **0** | **0** | **0** | **0.00%** | **0.00%** |

[1] Includes all participants who were selected for high usage verification process. Closed accounts will not be tracked in Ineligible or De-enrolled data.
[2] Includes customers verified as over income, who requested to be de-enrolled, did not reduce usage, or did not agree to be weatherized.
[3] Verification results are tied to the month initiated and the high usage verification process allows customers 90 days to respond to the verification process. Each utility may have a different de-enrollment date due to billing cycle or other contributing factors.
**Note:** CARE PEV is on hold due to the Emergency Consumer Protection Plan related to COVID-19.
**Note:** Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

| | A | B | C | D | E | F | G |
|---|---|---|---|---|---|---|---|
| 1 | **CARE Table 4 - CARE Self-Certification and Self-Recertification Applications [1]** | | | | | | |
| 2 | **Pacific Gas and Electric Company** | | | | | | |
| 3 | **Through August 31, 2020** | | | | | | |
| 4 | | **Provided [2]** | **Received** | **Approved** | **Denied** | **Pending/Never Completed** | **Duplicates** |
| 5 | **Total (Y-T-D)** | 9,371,778 | 403,139 | 324,015 | 57,569 | 21,555 | 123,220 |
| 6 | **Percentage[3]** | | 100% | 80% | 14% | 5% | 31% |
| 7 | | | | | | | |
| 8 | [1] Includes sub-metered customers. | | | | | | |
| 9 | [2] Includes number of applications provided via direct mail campaigns, call centers, bill inserts and other outreach methods. Because there are other means by which customers obtain applications which are not counted, this number is only an approximation. | | | | | | |
| 10 | [3] Percentage of Received. Duplicates are also counted as Approved, so the total will not add up to 100%. | | | | | | |
| 11 | | | | | | | |
| 12 | **Note:** Any required corrections/adjustments are reported herein and supersede results reported in prior months and | | | | | | |
| 13 | may reflect YTD adjustments. | | | | | | |

| | A | B | C | D | E | F | G | H | I | J |
|---|---|---|---|---|---|---|---|---|---|---|
| 1 | **CARE Table 5 - Enrollment by County** | | | | | | | | | |
| 2 | **Pacific Gas and Electric Company** | | | | | | | | | |
| 3 | **Through August 31, 2020** | | | | | | | | | |
| 4 | **County** | **Estimated Eligible Households** | | | **Total Households Enrolled** | | | **Penetration Rate** | | |
| 5 | | **Urban** | **Rural [1]** | **Total** | **Urban** | **Rural [1]** | **Total** | **Urban** | **Rural [1]** | **Total** |
| 6 | ALAMEDA | 118,083 | 3 | 118,086 | 132,201 | 0 | 132,201 | 112.0% | 0.0% | 112.0% |
| 7 | ALPINE | 0 | 176 | 176 | 0 | 18 | 18 | n/a | 10.3% | 10.3% |
| 8 | AMADOR | 1 | 5,378 | 5,379 | 0 | 4,755 | 4,755 | 0.0% | 88.4% | 88.4% |
| 9 | BUTTE | 20,128 | 12,336 | 32,465 | 19,939 | 12,803 | 32,742 | 99.1% | 103.8% | 100.9% |
| 10 | CALAVERAS | 24 | 8,250 | 8,274 | 7 | 5,743 | 5,750 | 29.6% | 69.6% | 69.5% |
| 11 | COLUSA | 9 | 2,718 | 2,727 | 0 | 3,691 | 3,691 | 0.0% | 135.8% | 135.4% |
| 12 | CONTRA COSTA | 79,867 | 10 | 79,877 | 99,066 | 0 | 99,066 | 124.0% | 0.0% | 124.0% |
| 13 | EL DORADO | 6,865 | 5,990 | 12,855 | 6,479 | 6,107 | 12,586 | 94.4% | 102.0% | 97.9% |
| 14 | FRESNO | 133,736 | 268 | 134,004 | 163,900 | 65 | 163,965 | 122.6% | 24.3% | 122.4% |
| 15 | GLENN | 0 | 4,866 | 4,866 | 18 | 5,071 | 5,089 | 4494.4% | 104.2% | 104.6% |
| 16 | HUMBOLDT | 0 | 22,508 | 22,508 | 0 | 19,381 | 19,381 | n/a | 86.1% | 86.1% |
| 17 | KERN | 41,080 | 57,763 | 98,842 | 49,830 | 69,877 | 119,707 | 121.3% | 121.0% | 121.1% |
| 18 | KINGS | 80 | 7,211 | 7,291 | 99 | 9,762 | 9,861 | 124.0% | 135.4% | 135.2% |
| 19 | LAKE | 1 | 14,010 | 14,011 | 0 | 13,480 | 13,480 | 0.0% | 96.2% | 96.2% |
| 20 | LASSEN | 0 | 266 | 266 | 0 | 156 | 156 | n/a | 58.7% | 58.7% |
| 21 | MADERA | 13,252 | 5,475 | 18,727 | 17,888 | 5,916 | 23,804 | 135.0% | 108.1% | 127.1% |
| 22 | MARIN | 16,117 | 0 | 16,117 | 15,009 | 0 | 15,009 | 93.1% | n/a | 93.1% |
| 23 | MARIPOSA | 24 | 3,424 | 3,447 | 13 | 2,377 | 2,390 | 54.9% | 69.4% | 69.3% |
| 24 | MENDOCINO | 22 | 13,909 | 13,931 | 0 | 11,235 | 11,235 | 0.0% | 80.8% | 80.6% |
| 25 | MERCED | 16,925 | 18,878 | 35,803 | 21,272 | 22,494 | 43,766 | 125.7% | 119.2% | 122.2% |
| 26 | MONTEREY | 35,600 | 4,963 | 40,563 | 40,667 | 6,648 | 47,315 | 114.2% | 134.0% | 116.6% |
| 27 | NAPA | 11,755 | 0 | 11,755 | 12,193 | 0 | 12,193 | 103.7% | 0.0% | 103.7% |
| 28 | NEVADA | 12 | 11,580 | 11,592 | 0 | 10,082 | 10,082 | 0.0% | 87.1% | 87.0% |
| 29 | PLACER | 18,597 | 10,052 | 28,648 | 14,389 | 8,554 | 22,943 | 77.4% | 85.1% | 80.1% |
| 30 | PLUMAS | 43 | 2,519 | 2,562 | 7 | 1,793 | 1,800 | 16.3% | 71.2% | 70.3% |
| 31 | SACRAMENTO | 126,908 | 0 | 126,908 | 101,992 | 0 | 101,992 | 80.4% | n/a | 80.4% |
| 32 | SAN BENITO | 142 | 4,048 | 4,190 | 79 | 5,514 | 5,593 | 55.8% | 136.2% | 133.5% |
| 33 | SAN BERNARDINO | 48 | 335 | 383 | 17 | 240 | 257 | 35.6% | 71.5% | 67.1% |
| 34 | SAN FRANCISCO | 69,733 | 0 | 69,733 | 69,718 | 0 | 69,718 | 100.0% | n/a | 100.0% |
| 35 | SAN JOAQUIN | 73,764 | 8,515 | 82,279 | 86,232 | 9,853 | 96,085 | 116.9% | 115.7% | 116.8% |
| 36 | SAN LUIS OBISPO | 11,423 | 17,952 | 29,375 | 5,551 | 14,072 | 19,623 | 48.6% | 78.4% | 66.8% |
| 37 | SAN MATEO | 41,475 | 0 | 41,475 | 38,807 | 0 | 38,807 | 93.6% | n/a | 93.6% |
| 38 | SANTA BARBARA | 14,241 | 1,338 | 15,579 | 19,156 | 880 | 20,036 | 134.5% | 65.8% | 128.6% |
| 39 | SANTA CLARA | 97,628 | 2,626 | 100,255 | 113,414 | 3,483 | 116,897 | 116.2% | 132.6% | 116.6% |
| 40 | SANTA CRUZ | 23,572 | 5 | 23,577 | 21,876 | 0 | 21,876 | 92.8% | 0.0% | 92.8% |
| 41 | SHASTA | 11,651 | 11,181 | 22,832 | 10,590 | 9,339 | 19,929 | 90.9% | 83.5% | 87.3% |
| 42 | SIERRA | 3 | 450 | 453 | 0 | 117 | 117 | 0.0% | 26.0% | 25.8% |
| 43 | SISKIYOU | 0 | 15 | 15 | 0 | 7 | 7 | n/a | 46.1% | 46.1% |
| 44 | SOLANO | 30,729 | 0 | 30,729 | 49,072 | 0 | 49,072 | 159.7% | n/a | 159.7% |
| 45 | SONOMA | 44,438 | 2,524 | 46,962 | 43,030 | 2,916 | 45,946 | 96.8% | 115.5% | 97.8% |
| 46 | STANISLAUS | 31,242 | 27,168 | 58,411 | 25,542 | 24,305 | 49,847 | 81.8% | 89.5% | 85.3% |
| 47 | SUTTER | 12,284 | 0 | 12,284 | 14,481 | 0 | 14,481 | 117.9% | 0.0% | 117.9% |
| 48 | TEHAMA | 11 | 11,720 | 11,731 | 4 | 12,352 | 12,356 | 36.2% | 105.4% | 105.3% |
| 49 | TRINITY | 0 | 704 | 704 | 0 | 270 | 270 | n/a | 38.3% | 38.3% |
| 50 | TULARE | 767 | 8,314 | 9,081 | 293 | 9,932 | 10,225 | 38.2% | 119.5% | 112.6% |
| 51 | TUOLUMNE | 0 | 9,549 | 9,549 | 0 | 7,649 | 7,649 | 0.0% | 80.1% | 80.1% |
| 52 | YOLO | 25,509 | 1 | 25,510 | 22,209 | 1 | 22,210 | 87.1% | 82.6% | 87.1% |
| 53 | YUBA | 10,507 | 124 | 10,631 | 12,731 | 238 | 12,969 | 121.2% | 191.4% | 122.0% |
| 54 | **Total** | **1,138,296** | **319,121** | **1,457,418** | **1,227,771** | **321,176** | **1,548,947** | **107.9%** | **100.6%** | **106.3%** |
| 55 | | | | | | | | | | |
| 56 | [1] "Rural" includes ZIP Codes classified as such by the Goldsmith modification that was developed to identify small | | | | | | | | | |
| 57 | towns and rural areas within large metropolitan counties. ZIP Codes not defined as rural are classified as urban. | | | | | | | | | |
| 58 | | | | | | | | | | |
| 59 | Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD | | | | | | | | | |
| 60 | adjustments. | | | | | | | | | |

| | A | B | C | D | E | F | G | H |
|---|---|---|---|---|---|---|---|---|
| 1 | **CARE Table 6 - Recertification Results** | | | | | | | |
| 2 | **Pacific Gas and Electric Company** | | | | | | | |
| 3 | **Through August 31, 2020** | | | | | | | |
| 4 | **Month** | **Total CARE Households** | **Households Requested to Recertify [1]** | **% of Households Total (C/B)** | **Households Recertified [2]** | **Households De-enrolled [3]** | **Recertification Rate % [4] (E/C)** | **% of Total Households De-enrolled (F/B)** |
| 5 | January | 1,395,078 | 0 | 0.0% | | | | |
| 6 | February | 1,391,838 | 0 | 0.0% | | | | |
| 7 | March | 1,416,902 | 0 | 0.0% | | | | |
| 8 | April | 1,467,034 | 0 | 0.0% | | | | |
| 9 | May | 1,488,313 | 0 | 0.0% | | | | |
| 10 | June | 1,509,766 | 0 | 0.0% | | | | |
| 11 | July | 1,531,467 | 0 | 0.0% | | | | |
| 12 | August | 1,548,947 | 0 | 0.0% | | | | |
| 13 | September | | | | | | | |
| 14 | October | | | | | | | |
| 15 | November | | | | | | | |
| 16 | December | | | | | | | |
| 17 | **YTD** | **1,548,947** | **0** | **0.00%** | **0** | **0** | **0.00%** | **0.00%** |
| 18 | | | | | | | | |
| 19 | [1] Excludes count of customers recertified through the probability model. | | | | | | | |
| 20 | [2] Recertification results are tied to the month initiated and the recertification process allows customers 90 days to respond to the recertification | | | | | | | |
| 21 | request. Results may be pending due to the time permitted for a participant to respond. | | | | | | | |
| 22 | [3] Includes customers who did not respond or who requested to be de-enrolled. | | | | | | | |
| 23 | [4] Percentage of customers recertified compared to the total participants requested to recertify in that month. | | | | | | | |
| 24 | **Note:** CARE Recertification is on hold due to the Emergency Consumer Protection Plan related to COVID-19. | | | | | | | |
| 25 | **Note:** Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments. | | | | | | | |

| | A | B | C | D | E | F | G |
|---|---|---|---|---|---|---|---|
| 1 | **CARE Table 7 - Capitation Contractors[1]** | | | | | | |
| 2 | **Pacific Gas and Electric Company** | | | | | | |
| 3 | **Through August 31, 2020** | | | | | | |
| 4 | **Contractor** | **Contractor Type (Check one or more if applicable)** | | | | **Total Enrollments** | |
| 5 | | | | | | | |
| 6 | | **Private** | **CBO** | **WMDVBE** | **LIHEAP** | **Current Month** | **Year-to-Date** |
| 7 | Amador-Tuolumne Community Action Agency | | x | | x | 0 | 11 |
| 8 | Arriba Juntos | | x | | | 0 | 0 |
| 9 | Catholic Charities Diocese of Fresno | | x | | | 1 | 19 |
| 10 | Central Coast Energy Services Inc | | x | | x | 4 | 48 |
| 11 | Cesar A Moncada DBA Moncada Outreach | | x | | | 0 | 35 |
| 12 | Child Abuse Prevention Council of San Joaquin County | | x | | | 0 | 0 |
| 13 | Community Action Marin | | x | | x | 0 | 0 |
| 14 | Community Action Partnership of Madera County | | x | | x | 0 | 7 |
| 15 | Community Health for Asian Americans | | x | | | 0 | 0 |
| 16 | Community Resource Project Inc | | x | | x | 12 | 75 |
| 17 | County of San Joaquin | | x | | x | 3 | 42 |
| 18 | Dignity Health | | x | | | 1 | 4 |
| 19 | Disability Resource Agency for Independent Living | | x | | | 0 | 0 |
| 20 | Filipino American Development Foundation | | x | | | 0 | 0 |
| 21 | Heritage Institute for Family Advocacy | | x | | | 0 | 0 |
| 22 | Hip Housing Human Investment Project Inc | | x | | | 0 | 0 |
| 23 | Housing Authority of the City of Fresno | | x | | | 0 | 0 |
| 24 | Housing Authority of the County of Kern | | x | | | 0 | 0 |
| 25 | Independent Living Center of Kern County Inc | | | | | 1 | 14 |
| 26 | KidsFirst | | x | | | 0 | 0 |
| 27 | Kings Community Action Organization Inc | | x | | x | 0 | 0 |
| 28 | Marin Center for Independent Living | | | | | 0 | 0 |
| 29 | Merced County Community Action Agency | | x | | x | 0 | 11 |
| 30 | Monument Crisis Center | | | | | 0 | 0 |
| 31 | National Asian American Coalition | | | | | 0 | 0 |
| 32 | OCCUR | | | | | 0 | 0 |
| 33 | Project Access Inc | | x | | | 0 | 0 |
| 34 | Redwood Community Action Agency | | x | | x | 0 | 20 |
| 35 | Resources for Independence Central Valley | | x | | | 0 | 0 |
| 36 | Rising Sun Energy Center | | x | | | 0 | 0 |
| 37 | Sacred Heart Community Service | | x | | x | 1 | 23 |
| 38 | Tri-County Independent Living | | x | | | 0 | 1 |
| 39 | UpValley Family Centers | | x | | | 0 | 7 |
| 40 | West Valley Community Services | | x | | | 0 | 0 |
| 41 | Yolo County Housing Authority | | x | | | 0 | 0 |
| 42 | Yolo Family Resource Center (Empower Yolo) | | x | | | 0 | 0 |
| 43 | **Total Enrollments** | | | | | **23** | **317** |
| 44 | | | | | | | |
| 45 | [1] All capitation contractors with current contracts are listed regardless of whether they have signed up customers or submitted invoices this year. | | | | | | |
| 46 | | | | | | | |
| 47 | Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments. | | | | | | |

| | A | B | C | D | E | F | G | H | I |
|---|---|---|---|---|---|---|---|---|---|
| 1 | **CARE Table 8 - Households as of Month-End** | | | | | | | | |
| 2 | **Pacific Gas and Electric Company** | | | | | | | | |
| 3 | **Through August 31, 2020** | | | | | | | | |
| 4 | **Month** | **Gas and Electric** | **Gas Only** | **Electric Only** | **Total** | **Eligible Households** | **Penetration** | **% Change** | **Total Residential Accounts [1]** |
| 5 | January | 840,468 | 211,345 | 343,265 | 1,395,078 | 1,457,418 | 95.7% | 0.90% | 5,552,167 |
| 6 | February | 838,517 | 210,892 | 342,429 | 1,391,838 | 1,457,418 | 95.5% | -0.23% | 5,552,167 |
| 7 | March | 854,859 | 213,678 | 348,365 | 1,416,902 | 1,457,418 | 97.2% | 1.80% | 5,552,167 |
| 8 | April | 888,284 | 220,973 | 357,777 | 1,467,034 | 1,457,418 | 100.7% | 3.54% | 5,552,167 |
| 9 | May | 902,581 | 223,530 | 362,202 | 1,488,313 | 1,457,418 | 102.1% | 1.45% | 5,552,167 |
| 10 | June | 916,389 | 226,557 | 366,820 | 1,509,766 | 1,457,418 | 103.6% | 1.44% | 5,552,167 |
| 11 | July | 929,803 | 230,253 | 371,411 | 1,531,467 | 1,457,418 | 105.1% | 1.44% | 5,552,167 |
| 12 | August | 944,827 | 229,395 | 374,725 | 1,548,947 | 1,457,418 | 106.3% | 1.14% | 5,552,167 |
| 13 | September | | | | | | | | |
| 14 | October | | | | | | | | |
| 15 | November | | | | | | | | |
| 16 | December | | | | | | | | |
| 17 | | | | | | | | | |
| 18 | [1] Data represents total residential electric and gas households. This includes sub-metered households. | | | | | | | | |
| 19 | | | | | | | | | |
| 20 | **Note**: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD | | | | | | | | |
| 21 | adjustments. | | | | | | | | |

| | A | B | C | D | E |
|---|---|---|---|---|---|
| 1 | **CARE Program Table 9 - Expenditures for Pilots/CHANGES Program** | | | | |
| 2 | **Pacific Gas and Electric Company** | | | | |
| 3 | **Through August 31, 2020** | | | | |
| 4 | **2020** | **Authorized 2020 Budget** | **Current Month Expenses** | **Expenses Since Jan. 1, 2020** | **% of 2018 Budget Expensed** |
| 5 | | **Total** | **Total** | **Total** | **Total** |
| 6 | | | | | |
| 7 | CHANGES Program | $ 525,000 | $ 109,177 | $ 392,979 | 75% |
| 8 | | | | | |
| 9 | | | | | |
| 10 | **Total** | **$ 525,000** | **$ 109,177** | **$ 392,979** | **75%** |
| 11 | | | | | |
| 12 | | | | | |
| 13 | Decision 15-12-047 transitioned from CHANGES pilot to CHANGES program and funding for the effort is captured herein. | | | | |
| 14 | D.16-11-022, as modified by D.17-02-033, authorized CHANGES program budget for 2017-2020 | | | | |
| 15 | | | | | |
| 16 | **Note**: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments. | | | | |

## CARE Table 10 - CHANGES One-On-One Customer Assistance
## Pacific Gas and Electric Company
## Through July 31, 2020

| **No. of attendees at education sessions** | **604** |
|---|---|
| **Disputes Resolved** | |
| Bill Adjustment | 2 |
| Changed 3rd party Company/Gas Aggregation | 19 |
| Changed 3rd Party Electricity Aggregation | 19 |
| Energy Audit | 2 |
| Enroll in Energy Assistance Programs | 13 |
| Medical Baseline | 4 |
| Meter Service/Testing | 2 |
| Solar | 2 |
| **Total disputes** | **63** |

| **Needs Assistance** | |
|---|---|
| Assisted with Changes to Account | 44 |
| Billing Language Changed | 9 |
| CARE Enrollment | 12 |
| CARE Audit/Recertification | 1 |
| Electricity Aggregation | 5 |
| Energy Assistance Fund | 7 |
| ESAP | 2 |
| HEAP | 90 |
| Medical Baseline | 24 |
| REACH | 9 |
| Set Up New Account | 3 |
| Payment Extension | 3 |
| Payment Plan | 5 |
| **Total Needs Assistance** | **214** |

**Education:** Education sessions were held in a mix of one on one, and group sessions. Education materials are available as fact sheets on the CPUC Website: http://consumers.cpuc.ca.gov/team_and_changes/

**Disputes & Needs Assistance** - Support was provided in the following languages: Arabic, Cambodian, Cantonese, Dari, English, Hmong, Japanese, Korean, Laotian, Portuguese, Spanish, Tagalog, Vietnamese.

[1]There is a one-month lag behind the current reporting month. This data was provided by CHANGES contractor, Self Help for the Elderly, via CSID.

* Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

## CARE Table 11 - CHANGES Group Customer Assistance Sessions [1]

### Pacific Gas and Electric Company

### Through May 31, 2020

| Date[2] | Session Language | Description of Service Provided (e.g. utility bill assistance, utility bill dispute resolution, and other energy related issues) | Session Logistics | | | |
|---|---|---|---|---|---|---|
| | | | # of Sessions | Length (Hours)[3] | Number of Attendees | Description of Information / Literature Provided |
| N/A | English – Native American | Avoiding Disconnection | 7 | N/A | 387 | CHANGES Ed Handout |
| N/A | Spanish | Avoiding Disconnection | 10 | N/A | 10 | CHANGES Ed Handout |
| | | **Total** | **17** | | **397** | |
| N/A | Dari | CARE/FERA and Other Assistance Programs | 10 | N/A | 10 | CHANGES Ed Handout |
| N/A | English - Native American | CARE/FERA and Other Assistance Programs | 6 | N/A | 233 | CHANGES Ed Handout |
| N/A | Spanish | CARE/FERA and Other Assistance Programs | 20 | N/A | 20 | CHANGES Ed Handout |
| | | **Total** | **36** | | **263** | |
| N/A | Spanish | Energy Conservation | 27 | N/A | 27 | CHANGES Ed Handout |
| | | **Total** | **27** | | **27** | |
| N/A | Spanish | Gas Aggregation | 8 | N/A | 8 | CHANGES Ed Handout |
| | | **Total** | **8** | | **8** | |
| N/A | Spanish | High Energy Use | 10 | N/A | 10 | CHANGES Ed Handout |
| | | **Total** | **10** | | **10** | |
| N/A | English – Native American | Understanding Your Bill | 6 | N/A | 233 | CHANGES Ed Handout |
| N/A | Spanish | Understanding Your Bill | 25 | N/A | 25 | CHANGES Ed Handout |
| | | **Total** | **31** | | **258** | |
| | | **May 1, 2020 Through May 31, 2020** | **129** | | **963** | |

[1] This table was provided by CHANGES contractor, Self Help for the Elderly, via CSID. This table was edited and reformatted from its original version in order to have a more consistent appearance and format with existing SDG&E tables.
[2] Data is reported quarterly. The next report will be in the September 2020 report.
[3] Date of the workshops not available.
[4] Contractor states all sessions last at least 30 minutes.

**Note:** Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.
**Note:** Information not provided by contractor.